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THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY, CONSOLIDATED

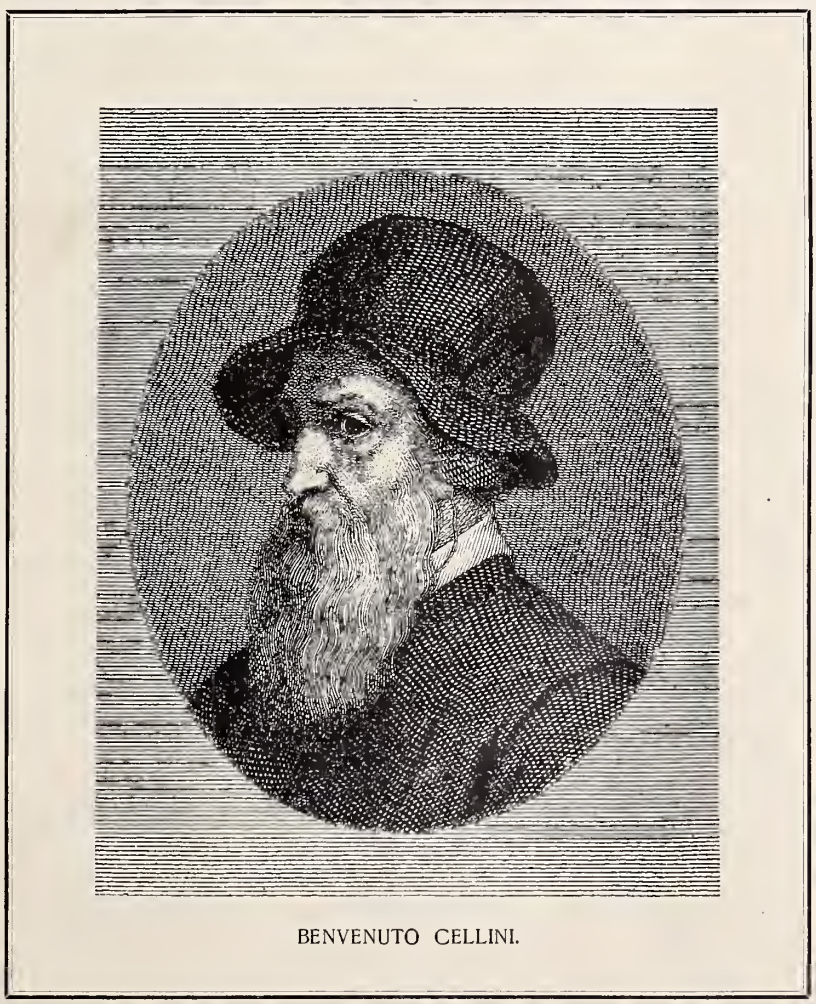
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THE JEWELERS' CIRCULAR PUB. CO.

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32D YEAR. NEW YORK, WEDNESDAY, FEBRUARY 6, 1901. VOL. XLII. No. 1.

THE MASTERCRAFTSMAN OF THE JEWELERS AND SILVERSMITHS.

A LITTLE over 400 years ago—on the 3d of November, 1500—a boy was born to John Cellini, musician and architect, at Florence. "Let him be welcome," his father exclaimed when he received the happy tidings, and thus "Welcome" (Italian, "Benvenuto") became the child's name. At a very early age the boy evinced great inclination for drawing and molding, and, contrary to the desire of his father, who fain would have him become a musician, he entered a goldsmith's shop as an apprentice. But to please his father as well, he learned to play upon the flute besides. When 15 years of age he was banished, together with his brother, for six months from the city of his birth as a punishment for a brawl in which they became involved. This violent and unruly tendency accompanied him all through life, constantly getting him into trouble and distress. At the age of 19 years he went to Rome without the knowledge of his parents, worked there for a time and then returned to Florence. In 1523, Benvenuto was compelled to leave his home a second time on account of an evil deed, getting away disguised in ecclesiastical garb. He took permanent sojourn at Rome, entering the service of Pope Clement VII. as a goldsmith as well as a musician of the Papal orchestra. Vessels and trinkets, medals and seals were the fruits of his labors in this period. His liking for combat and danger was fully gratified when, in 1527, the Imperial army, under Charles of Bourbon, marched on Rome. Benvenuto just happened to be on the walls when the Imperial troops entered the city. By a lucky shot he succeeded in killing the leader of the hostile army. Next he fled to the Angel's castle and assisted in its defense, taking charge of a cannon. In the greatest distress the Pope decided to melt down his treasures to protect them from the covetousness of his adversaries. He conferred this task upon Cellini, who took the precious stones and pearls from the tiaras and other pieces and melted down the golden settings. The gems, etc., were sewed into the vestments of the Pope and other dignitaries. Unfortunately, Cellini could not resist the temptation of keeping a portion of the gold himself.



BENVENUTO CELLINI.

After Rome became free, Cellini went for some time to Mantua and Florence. At the breaking out of hostilities between his native town and the

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In the rough diamond market (London) the uncut diamonds are graded as follows:

BLUES.—*First grade called Jaegers.*
Second grade called Wesselton.
These are fancy stones, cost very high, and comparatively few are sold.

WHITE.—*First grade called Crystals, the finest white.*
Second grade called Silver Cape; are "very fine white color."
Third grade called Fine Cape, from which we cut the diamonds we call Fine Commercial White.
Fourth grade called Cape; runs on the yellow shade and is lower grade than we find sale for.

Still lower grades of rough stones are called Byewater, Off Color, etc.

We have just cut up a lot of Silver Cape rough stones, which are very fine white and next to the finest grade of white.

These diamonds are finest American cut, round, brilliant and well spread.

We can sell the perfect diamonds from this lot at following **list prices** *and subject to our regular book discount:*

½ Carat Diamonds for $148.00 per Carat List.
¾ Carat Diamonds for $170.00 per Carat List.
1 Carat Diamonds for $186.00 per Carat List.

The imperfects at much lower prices.

YOU CANNOT MATCH THESE DIAMONDS ANYWHERE ELSE AT NEAR THESE PRICES.

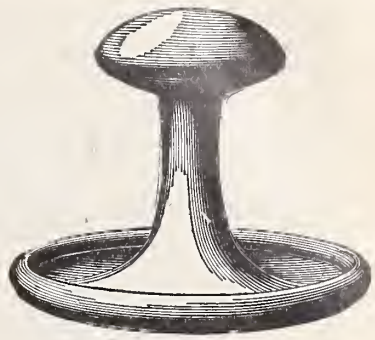
We name these prices as samples only. They are taken from our regular line. All our prices are equally low. See our book for full line.

Plain Solid Gold Rings, **Children's Rings,**
Engraved Rings, **Mountings,**
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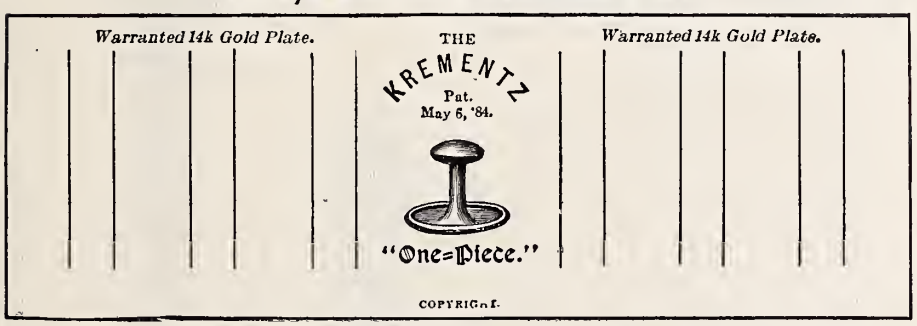
J. R. WOOD & SONS,
21 Maiden Lane,
NEW YORK.

The Giant of Collar Buttons

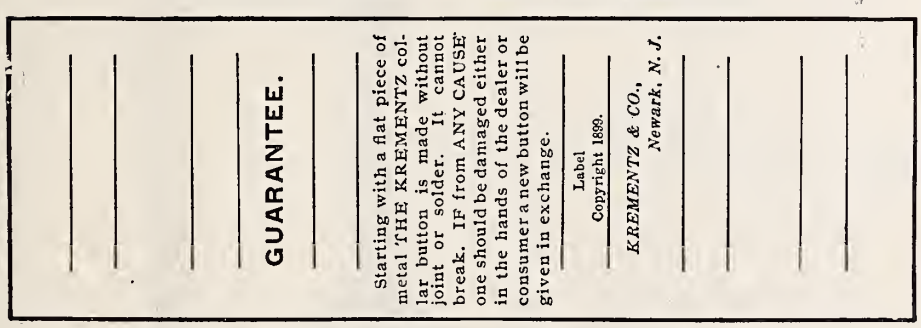


HOW TO AVOID IMITATIONS.

The Krementz One-Piece Rolled Gold Plated Collar Button is always sold on a card like this:



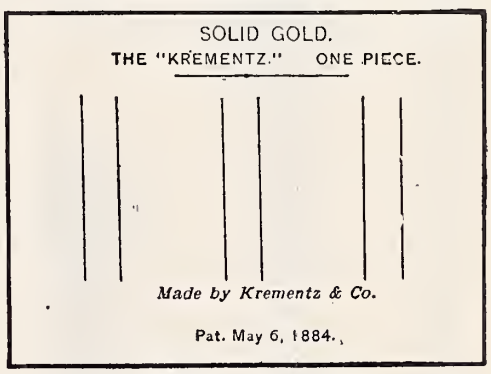
FRONT OF CARD, printed in light green ink.



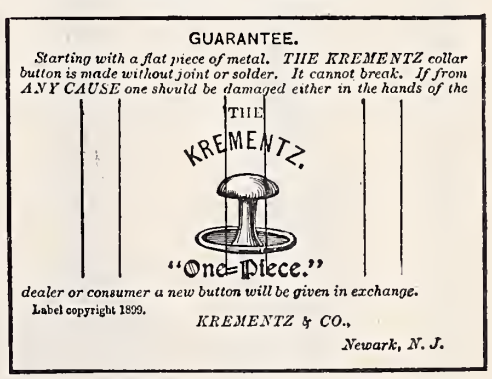
BACK OF CARD, printed in light green ink.

Facsimile of front and back of cards used for Rolled Gold Plated Krementz One-Piece Collar Buttons.

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BACK OF CARD, printed in light green ink.

We receive many imitations of the Krementz One-Piece Collar Buttons for exchange under our guarantees, showing that dealers are frequently deceived in purchasing the former.
Note our copyright labels as above printed in light green ink.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

QUALITY AND CONSTRUCTION HAVE MADE OUR REPUTATION.

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Write for our booklet: "The Story of a Collar Button, with Illustrations."

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A pattern with simple decorations and graceful outline, is offered for purchasers of critical taste.

This pattern is made complete, including table cutlery.

All pieces are of medium weight and well balanced. Finished in French Gray and burnished bright.

Illustrations *not* full size.



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Pope, he was called back by the latter, receiving full pardon for the embezzlement of the gold, to which he pleaded guilty, and received the post of stamp master at the Papistical mint. On the occasion of another misdeed he was also shown mercy by Clement VII. When Benvenuto's brother was killed in a quarrel he took revenge on the murderer by plunging a dagger into his neck from behind. The Pope, as related by Benvenuto, punished him only with a fierce side-glance. Paul III., the successor of Clement VII., also granted Cellini his favor. For the assassination of Pompeo, a goldsmith of Milan, whom Cellini struck down in the street in the midst of his companions, the bold malcreant was given a safe-conduct.

Among the numerous works which the artist created for Paul III., especially noteworthy was the golden cover of a breviary, which Cellini was allowed to hand in person to Charles V. as a present of the Pope, when that potentate came to Rome on the occasion of his expedition against Tunis. The many enemies, however, whom Cellini had made by his violent manner gave him no rest. When matters became too troublesome for him he went to France, but returned soon, as Francis I., taken up by wars, had no use for the arts of peace. Scarcely returned to Rome, he was thrown into prison on the charge of having stolen jewels from the church at the investment of the Angel's castle. By the exertion of all his powers, he succeeded in escaping in an adventurous manner, but soon after was placed under more severe arrest, from which he was liberated only by the intervention of Francis I., who wanted to draw him to Paris.

New tasks awaited him in France. While so far he had been active only in the field of the small arts as a goldsmith, he now tried his luck successfully in the plastic art on a large scale. In this respect his second trip to France marked an important turning point in his life. He cast the large bronze-relief of the nymph of Fontainebleau, which is now in the Louvre at Paris, and worked on the colossal statue of Mars, whose head was so large as to accommodate a dulcinea of one of his assistants, who hid her there for a time. He returned, in 1545, to Florence, remaining there the remaining 26 years of his life. The Duke of Tuscany, Cosimo I., received him with open arms. The chief work of his life, the "Perseus," was then created, the casting of which he accomplished with great difficulties. When the work was unveiled there was a general enthusiasm. Hundreds of sonnets eulogizing him and his monument were fastened to his door, after the fashion of that period. Of his numerous other creations, the following still exist: the bronze busts of the duke and of Bindo Altoisti. His last large work was a life size Christ on the Cross, of marble, which is now in the Escurial at Madrid. A queer fact in his life is that, in 1558, he entered the clergy. Two years later he was again released from his vows, and married a short time afterward his housekeeper, Piera di Parigi, with whom he had already had two children. No friendly star ruled over his last years on earth. Penury and sickness were his last companions, until he departed this life in 1571.

These are, in brief, the events forming his career, in which the good and the evil were most strangely intermixed. His character was the outcome of the times in which he lived, when brutal force alone was the law. His importance as sculptor can be readily judged from the works preserved, but it is more difficult to do justice to his ability as a goldsmith. Of the few authentic pieces of goldsmithing of his work extant, the well known salt cellar does not reflect the greatest credit upon him. The two chief figures are not at all proportionate in size to the remaining accessories; their position is outright unnatural. Perfect, however, is the technical workmanship. Both figures are chased, colored enamel alternating with bright gold. The artist himself instructs us regarding the idea underlying the whole composition. The two main figures represent the Earth, the producer of the spices, and the salt-purveying sea is embodied in the image of Neptune. They are seated opposite each other, with their legs interlaced, "as we observe in the case of firths and promontories." The Earth is seated on the head of an elephant, over whom a green enameled cover is spread. Beside her appears a dog, a lion and a salamander, the heraldic animal of Francis I. The pepper receptacle, standing upon the gaily enameled soil, has the shape of a triumphal arch or a temple. On the lid re-

N. H. WHITE & CO.

invite the attention of
the trade to their.....

DIAMOND STOCK,

Mounted and Unmounted.

MEMO. ORDERS SPECIALLY SOLICITED.

They continue to be

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poses a female form, while smaller figures adorn the edges. Neptune is enthroned on a shell. In the blue waves of the sea, in which sea-horses and dolphins disport themselves, floats a richly decorated bark, which holds the salt. The recess of the base of ebony is adorned by the personifications of the winds and times of the day, the latter much influenced by the sculptures of the Medicean graves by Michel Angelo, for whom Cellini always entertained great admiration. The artist finished the salt cellar for Francis I. in 1543. He received 1,000 gold ducats for its production. It has been found that the weight of the piece corresponds almost exactly to this quantity of gold. In 1570, Charles IX. of France presented the salt cellar to the Archduke Ferdinand of Austria, who had represented him at the wedding of Elizabeth of Austria to the French king at Speyer. From the castle Ambras, in Tyrol, it went, in 1806, with other valuables, to Vienna, where it is now kept in the "Hofmuseum."

Further details regarding similar goldsmith's works by Cellini are furnished by the marble base of the Perseus, whose rich decoration is placed to the account of Cellini, the "goldsmith," and perhaps the bust of Duke Cosimo, at the National Museum in Florence. The fantastic ornaments of the coat-of-mail also give one an approximate conception of what many of the ornaments mentioned in his writings may have looked like.

The real fame of Cellini as a goldsmith is based less upon his works than on his autobiography, which Goethe's masterly translation into German* has rendered accessible to the widest circles. It has glorified his name to such a degree that for a long time almost every good piece of goldsmithing from the 16th century was attributed to him. Less known are his essays on goldsmithing and sculpture (translated into German by Justus Brinckmann), which contain interesting information respecting the working methods of that epoch. Although the name of Cellini has, during the last decades, been partly divested of the fame which he has showered upon himself most generously, he has in a certain way maintained his position as the foremost representative of the art of goldsmithing in olden times, since he is one of the few who possessed with the greatest skill of the artisan the qualities of a creative artist. He is still a vivid example of the old intimate connection of art and tradesmanship. Besides, he is the only one of the old masters whose powerful personality stands distinctly and clearly before us. It is owing to this fact that the 400th anniversary of his birth has been celebrated by the craft in all parts of the civilized world.

*Cellini's autobiography has also been translated into French by Leopold Leclanché, and into English by Nugent, Roscoe and Symonds.

Two beautiful and costly silver vases, which formerly belonged to a relative of Emperor Constantine the Great, were unearthed a few weeks ago near the town of Nisch, in Servia, which is chiefly memorable as having been Constantine's birthplace. Of their real value the finder had not the faintest conception, but he knew that they were worth money, so he took one to a goldsmith in Nisch, who bought it, and being as ignorant of its real value as the peasant, melted it in a day or two. Fortunately, the second vase came by chance into the possession of Tschachotis, who is the Russian Consul at Nisch and a well known antiquarian and numismatist, and he at once saw that he had acquired a relic of surpassing interest. It did not take him long to decipher the inscription.



BUST OF COSIMO DE MEDICI, BY CELLINI.

IN THE PALAZZO DE BARGELLO, FLORENCE.

The Old Clock on the Stairs.

WHERE can you find a child who has not read and, perhaps, committed to memory that beautiful and famous little poem of Longfellow's which has for its theme the significant refrain of "Forever—never! Never—forever!" That little poem which is so full of pathos, and not only recalls the past but looks with something like longing toward the future. In its lines one can see the beautiful nature of the writer, a nature which everybody loved and one which was full of sympathy for all mankind.

Everybody who reads at all loves the memory of the author of the above named poem and there are none who love that memory more than the students of Bowdoin College, from which Longfellow was a graduate in the class of 1825 with Hawthorne and other famous men. All about Bowdoin there are trees named for Longfellow and places which are always pointed out to the visitor as being associated in some way with the name of the great poet.

In one old house not far from the campus there stands on the stairs an ancient timepiece, a timepiece which answers closely the description of the old clock on the stairs in the poem. This clock is said to be over 100 years old, and to look at it nobody would doubt it. The woman who owns it takes great delight in saying that that is the old clock of which Longfellow wrote, and through all the years that the clock has been in her possession it has been preserved sacred as the original of the "Old Clock on the Stairs."

From the fact that the lady has been so persistent in her claim in regard to this clock, many of the students have come to look upon it in the same light, and the feeling has grown so much through the long years that it has stood there, that this old clock on the stairs in Brunswick is now pointed out to visitors to the old house as the clock of the poem. In spite of the fact that students and faculty would be glad to believe this, if such a thing were possible, anybody who has looked carefully into the description of the house and the clock as related in the poem, and who has studied the history of the poem itself will see that the surroundings of the clock in Brunswick do not coincide with the surroundings of the clock in the poem.

According to the history of the poem

CHESTER BILLINGS & SON.
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
14 K. ONLY.
Trade-Mark.
23 MAIDEN LANE,
NEW YORK.



DIAMOND CUTTING.
Since 1880 we have cut and repaired diamonds for the American trade, giving only the finest work at the lowest price.
MENDES CUTTING FACTORIES,
12-16 JOHN STREET, NEW YORK.

the clock referred to stood in an old house in Pittsfield, Mass., known as the "Plunkett" house, and was owned Mrs. Longfellow's maternal grandfather. It was in this house that Longfellow was married, a fact which is beautifully brought out in the poem. But in spite of this there are many points of resemblance between the house and clock in the poem and those in Brunswick. The poem speaks of the porch across which "Poplar trees their shadows throw." This answers the description of the house in Brunswick. "Half way up the stairs it stands," says the poem, and the same is true of the clock in Brunswick. But the one thing more than all others which might seem to refer to the Brunswick clock is that part of the poem which tells of the partings.

"All are scattered now and fled,
Some are married, some are dead;
And when I ask with throbs of pain,
'Ah, when shall they all meet again?'
As in the days long since gone by,
The ancient timepiece makes reply—
'Forever—never!
Never—forever!' "

This stanza might easily be applied to the parting of his classmates in college and, very likely, it may be so, as the stanza seems to point to young people, since it says that "some are married."

As the old clock in Brunswick was there on the stairs when Longfellow was in college he must have seen it many times, and whether or not this is the clock in the poem it is far from impossible that he might have gained some inspiration from it and have had it in mind when he wrote the lines which seem to fit so admirably the scattering of his class. At any rate the poem is beautiful and there is no particular harm in the belief of the students that they live near the old clock of which one of their most famous graduates wrote.

IVAN KVROVITCH.

More Trouble for Promoters of a Tontine Diamond Enterprise.

IONIA, Mich., Jan. 26.—A week ago the officers and stockholders of the Michigan Tontine Investment Co. (diamond dealers) were arrested on a capias at the instance of Charles M. Northrup, of Lakeview, and bonds were fixed at $300 each. They refused to furnish bonds and the Sheriff took them into custody but did not lock them up as all are prominent professional business men of this city. He gave them the jail limit.

The capias, returnable on Feb. 5, alleges fraud and misrepresentation in procuring certificates and is against Fred. Cutler, Jr., Charles P. Locke, W. C. Snell, J. H. Fox, Willis S. Peck, H. Horrigan, J. B. Chaddock and A. E. Kelly. The claimant, Northrup, paid for one week's board and the time expired on Friday. He refused to pay further because the Sheriff had not confined the prisoners to the county jail, and they are again practically free. The amount of Northrup's claim is $164 and he threatens to make an attempt to collect it from the Sheriff.

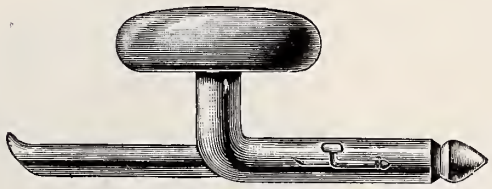
George Lawrence has opened a watch repairing business in Quincy, Ill.

The Twentieth Century Starts

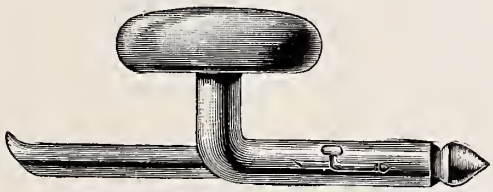
with claims of perfection in many things.

We claim that perfection in a shirt stud is to be found only in

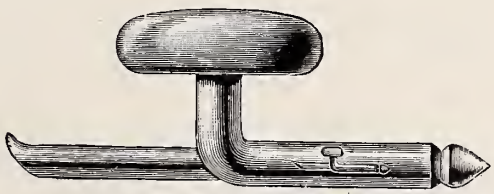
The Larter Stud,



Patented Dec. 18, 1900.



Patented Dec. 18, 1900.



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for the following reasons:

FIRST—It can be used in either buttonhole, eyelethole or a combination of the two, thus fitting any style shirt.

SECOND—Very easy to insert without soiling shirt bosom.

THIRD—No annoyance of working out or fear of loss.

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FIFTH—Made in the greatest variety of patterns in
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Extra quality 14k. plate.

A COMPLETE STOCK OF
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Grand Prize,
BRUSSELS, 1897.



Grand Prize,
PARIS, 1889.



Grand Prize,
PARIS, 1900.



Gold Medal,
PARIS, 1878.

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MANUFACTURER AND SOLE IMPORTER OF

THE CELEBRATED

Agassiz and Longines Watches,

GILL BUILDING,

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The Love for Jewelry.

A REVIEW OF THE FASHIONS OF THE PAST YEAR AND A LOOK INTO THE FUTURE.

BY ELSIE BEE.

THE splendor of the 20th century which is now upon us is nowhere more marked than in the realm of the jewelers and goldsmiths. Their ancient and honorable crafts have developed in the attempt to satisfy one of the primæval and inherent instincts of mankind, the love of beauty—a love which is so enduring in its nature that one of the world's great religions typifies the environment of its paradise of eternity by walls of precious stones, gates of pearl and streets of gold. The instinct for beauty and for the adornment of the person stirred in the breasts of those first human beings whom the mists of accumulated ages have swallowed up and of whom we know only what the archæologists discover by the excavation of ruins and unsealing of tombs wherein they find the rude yet often essentially excellent ornaments of the times.

As has been aptly said, "Whatever builds upon the sure foundation of the needs, desires and tastes of the whole human race will always live." If one were to enter into the subject of the evolution of jewelry the Bible would be found the best guide to its earliest historic stages. Jacob's wooing of Rebecca with earrings of gold is a familiar tale; the chain was then, as indeed it still is, an emblem of dignity and honor; the ring, a token of love, affection, friendship, confidence. And as an instance of the theory that life moves in great recurring cycles, that all which is has been and will be again, it is curious to note that probably no one of our articles of decorative jewelry to-day can claim absolute originality. All have had their prototypes and in some form humanity has already used and delighted in them all—chains, rings, bracelets, brooches, etc. Even the pendant, which is very salient in to-day's fashions, appears to have been a "fad," if the word is here admissible, of the ancient Greeks who used it as a talisman and engraved it with scenes from the hunting fields and the sea, or with the heads of warrior heroes of their race.

It is not the object here to trace the long past, but to note briefly those modes which flourished during our last year and, being still full of vitality, have passed over the threshold into the fresh life of the new century. When 1900 was yet young, women had already realized that they might wear what they would, provided only it were beautiful; and, consequently, all through the fleeting days there has been a reaching out into untried paths, a widening of the bounds, until a simple catalogue of the various articles that may enter into the toilette would be imposing through its length alone. There are a few events of New York life which stand forth as guides on fashion's roadway—the horse show in the Fall, the beginning of the opera in January and the Easter season. The first of these this year demonstrated unmistakably that "everything goes," and for the very good reason that the jewelers and society being in perfect accord—one in heart and mind—as to the ethics and æsthetics of personal ornament, the former have put forth prodigious and untiring efforts in the development of a finer character in their art; with what success need not be said to those who have seen the wonderful exhibits of the Paris Exposition, or who note with attention the manifold attractions of the shops and the delightful creations which enhance the costume of well dressed men and women. Everywhere—at balls, dinners, weddings, receptions, in theater and church, in carriage, on elevated trains and cars—the flash of gems, the glow of gold, the luster of silver greet



JEWELRY WORN WITH THE STREET COSTUME.

the eye; and it is but simple justice to say that glaring exhibitions of bad taste in the use of such things grow ever rarer. Side by side, indeed almost with equal pace, have progressed the expansion of the jewelers' domain and the education of the public in the artistic employment of all the well conceived articles to which they give such ready welcome. Having elected to make herself radiant with the most artistic and becoming accessories that can be found, the American woman has been doing so with the cleverness, the keen perception of that which is harmonious and fitting, for which the world has learned to render her homage.

Royalty and diamonds have ever been associated, and it is, therefore, not strange that in a country of uncrowned kings and queens this stone should lead all others. Referring to one of the social events already alluded to, the opera, we find it this season a veritable "jewel song." So tremendous is the display of dress, even greater than last year, in the parterre and grand tier boxes, that the ordinary spectator is likely to be as much enchanted with the fascinating drama of fashion and life there, which the *haut monde* enacts with consummate indifference to watching eyes, as with the divine strains that fill the ears. And first in this display must be mentioned the crowns, tiaras, aigrettes and other leading coiffure ornaments. With grace that might have come down through a long line of royal blood are they worn, and the combined treasures of Solomon and the Queen of Sheba could hardly produce anything to outrival the preciousness of some of them. The diamond reigns supreme in these ornaments, yet in the making of not a few tiaras, the opaque color of the turquoise contrasts sharply with the glitter of the king of stones, or the velvety hue of the emerald mellows and enriches it. While tiara or diadem represents the important piece and demands a certain noble poise of the head, the light, dainty aigrette, with its jeweled ornament, is perhaps the most adaptable and becoming of the various hair accessories. The collars of diamonds or pearls, or the two gems in combination; the ropes of pearls, the great diamond sprays on the corsage, the crescents, the large diamond hair brooches stand out as commanding features in the great whole of richness and elegance at this grand function on those particular nights which the *élégantes* choose to make memorable.

Taking its rise in Paris and familiar to alert jewelers and connoisseurs for some time, *l'art nouveau* was, nevertheless, an unknown quantity to the rank and file until the past Summer. Now it is expressed, to some extent, in every grade of jewelry from highest to lowest. The comment has been made that this new phase of the craft appeals too entirely to a critical and highly educated mind; that its exploitation of excellence in art renders it less suitable to the purposes of personal adornment than those styles to which we have been accustomed; that it is better adapted to the curio or art collection than to the jewel case. It can hardly be denied that a sunburst of diamonds, a pearl or turquoise crescent, a glowing opal brooch with *encadrement* of dazzling brilliants is a more effective aid in building up a striking ensemble in dress than is an exquisite ornament of gold and enamels in some Egyptian *motif*, let us say of water, lotos and sacred bird, with jewels as simply a harmonious part of the design; for minute attention must be directed to every detail of such an article, in order worthily to appreciate its meaning and beauty. Yet the new art has gained instant approval and made itself felt not only in its own distinct aspect, but in its influence on existing styles. It delights the connoisseurs and may prove the leaven to further elevate jewelry designing. But the glory and beauty of gems pure and simple, with as little distraction as possible of mountings and adventitious ornament, vibrates a note that is very strong in the popular taste, and the "new art" and the old seem likely to run their course together. So decidedly elastic is the term "new art" and so com-

prehensive its field. that it is difficult to compress a clear idea of it into a brief paragraph. Its *motifs*, however, thus far, have been Egyptian, Greek, Roman and Celtic. It has employed gold and silver, enamels (both opaque and translucent) and gems, but these latter somewhat in subordination to their environment. We have had *nouveau art* necklaces, buckles, pendants, brooches and watch cases and some traces of it in rings.

Among facts that seem to call for mention is the rise to familiarity, during the year, of turquoise matrix. Wherever the pure turquoise has been considered appropriate there may the matrix be introduced instead. Opal matrix, also, is not unknown. The popular affection for turquoise remains as strong as ever, and one reason for this may be the facility with which it harmonizes with all those dull shades of silver now so fashionable and with the various colors of gold which abound. But whether with or without reason, women, and men, also, cherish the turquoise, and the mysterious beauty of the opal casts its spell over countless hearts.

The increasing prices or scarcity of diamonds, fine rubies and emeralds may have something to do with the influx of less valuable stones which the past year has witnessed in common with a year or two preceding. The peridot, or evening emerald, of long ago has again made its pleasing green tint familiar. Montana sapphires, deep blue and also fancy colored, have attained deserved fame. Mexican opals and turquoises, tourmalines, beryls, ruby-red garnets, yellow spessartite, colored fresh water pearls, moonstones, amethysts, topazes, chrysoprases, aquamarines, hyacinths or jargoons, as well as jade, lapis lazuli, agate, bloodstone, cornelian, coral, etc., etc., all share in the reign of color which obtains in the gems and substances utilized by the jewelers.

The beauty of baroque or irregularly shaped pearls has made itself widely felt; in fact, the spread of this fashion in the past year has been almost phenomenal. Especially do these pearls lend themselves to the requirements of the new art, or to a phase of art which seems destined to be intermediate between the purely new and the old. The fancy of the designer manipulates these gems of varied and fascinating outline in hundreds of ways, but it is, perhaps, principally in the brooch, pendant and pin that they appear.

Cuttings, too, have been greatly varied during the year that is gone. Cabochons and round topped forms, even in rubies and emeralds, have found great favor. Diamonds have been cut in heart, marquise and other unusual forms, and rose diamonds are more in vogue. Emeralds drilled and threaded on wire hang as drops and pendants and many stones are utilized simply polished rather than cut.

The different shades of gold and silver that have remained in favor, together with the new ones which have established themselves, cannot be overlooked, for they add immensely to the attractiveness of all work in these metals. "Green" or antique gold, of somewhat tarnished and brassy aspect, made its *début* in America this year. A certain fascinating quality cannot be denied it, and as it is increasingly seen in jewelers' stocks there is doubtless a goodly contingent of admirers for its peculiar beauty, although progress has not been rapid with this style. Bright finish and Roman or yellow gold are always handsome, but it is "rose gold" which has taken the public heart by storm. Everywhere in the charming tints with which the different goldsmiths contrive to vary its pleasing glow, it elicits admiring comments.

The incrustation of one precious stone with another, such as the encroachment of a tracery of tiny brilliants upon the edges of a large opal, is a fancy sometimes occur-



SOME JEWELRY WORN INDOORS.

ring; a small pearl has been noted set in the top of an opal ball stick pin and a large opal heart pendant shows dots of brilliants on its surface. In a résumé of styles of the past year, and of those to which we may confidently look forward, perhaps the simplest way to place the reader *au courant* of the modes is to touch somewhat in detail upon the different lines covered by the jewelers, and here, again, coiffure ornaments lead the way. Fashion has ordained that these shall flourish in variety and numbers. Many fine pieces in diamonds are adjustable and serve either in the coiffure or on the corsage. Mountings for aigrettes permit the use of different ornaments on various occasions. To drape a rope of pearls among the waves of the hair has been one conceit of the season. Elegant and effective is the gem-hilted sword. The tortoise shell pin of two prongs, with jeweled top manipulated in double curves or loops, furnishes a popular and useful accessory.

Combs include tuck, side, back and pompadour styles, and are of shell or amber, with gold, pearl or diamond decoration as a rule, though turquoises play a good part here, and emerald or other green stones are infrequently to be found. On side and tuck combs the gold decoration is usually a simply carved edge, and precious stones form a single narrow line. The tops of high combs frequently curve upward in graceful lines of diamonds around a large central stone that flashes in varying gradations of brilliancy with every movement of the wearer.

The newest development in coiffure ornaments occurs in the clasp or brooch for the back of the head, which has proved a complete success and is almost as extensively in vogue to-day as any article of jewelry that could be mentioned. The long oval, say two and three-fourths inches by three-fourths of an inch, is the latest form assumed by this popular piece.

In arrangements for the neck, the fact that at the recent Vanderbilt-French wedding one of Mr. Vanderbilt's gifts to his bride was a long string of large and finely matched pearls indicates the present prestige of these beautiful jewels. Innumerable are the ways in which pearls are disposed. Long, thick cords composed of many strands of tiniest stones twisted together terminate in tassels formed of similar strands. There are long ropes of large pearls, which end in magnificent diamond drops. Simple necklets of one strand with a small diamond in the clasp furnish one of the most charming examples in pearls. Then there are affairs of two, three or more strands, and when the number grows larger, diamond bars, at intervals, hold the rows in place. Sometimes as many as 24 rows of tiny pearls passed through clasps or slides form one of the well known broad collars.

It is becoming quite the fashion to partially cover the lower portion of the neck, and this is accomplished by means of the broad collar of diamonds or pearls, a *nouveau art* necklace, or by winding the pearl rope twice or more around the throat before allowing it to fall straight down or festooning it upon the corsage, which latter is one of the latest styles.

In face of all that is new, a turn of fashion's wheel has brought up again beads other than pearl. Opals are sometimes seen, and old fashioned gold and coral beads, the counterparts of those worn in this country many years ago, are much in evidence in single strand necklaces, and the coral in ropes, as well. Fanciful designs in necklaces, such as many pendants around a chain or an ornament forming festoons across the front, are too varied for description. While pearls and diamonds continue the most elegant neck stones, color is by no means avoided, and emeralds, turquoises, rubies or their substitutes, olivines, sapphires, topazes, amethysts, etc., all figure in fancy necklaces.

Although it is true that rings may and often do extend in one unbroken line of brilliancy across the entire back of the hand, to wear them on the thumb or first and second fingers is not considered good form; but to compensate for this deprivation, society crowds as many as possible upon the third and last fingers. All gold

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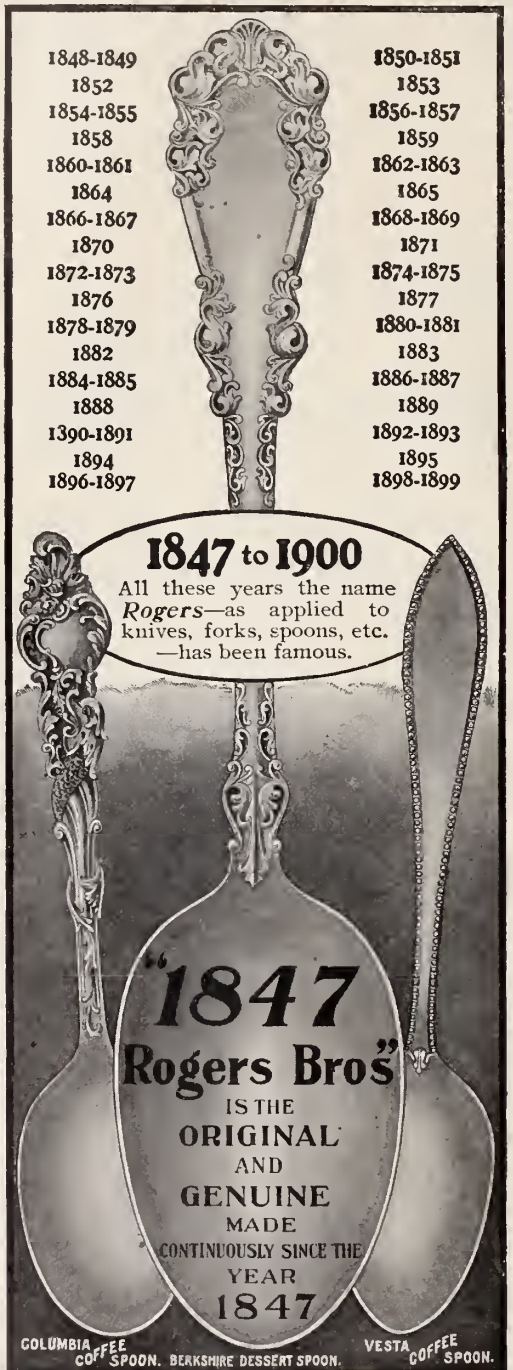
SAMPLES AND PRICE-LISTS FROM THE JOBBING TRADE.

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1848-1849 1850-1851
1852 1853
1854-1855 1856-1857
1858 1859
1860-1861 1862-1863
1864 1865
1866-1867 1868-1869
1870 1871
1872-1873 1874-1875
1876 1877
1878-1879 1880-1881
1882 1883
1884-1885 1886-1887
1888 1889
1390-1891 1892-1893
1894 1895
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signet rings with engraved monogram, crest or device, constitute the latest fashion for women, and these are quite suitable for the little finger. Opals find immense favor with both sexes. Strangely enough, while women have been annexing masculine perquisites in the way of watch-fobs and signet rings, men have quietly encroached upon the province of the opposite sex and are now exhibiting an amazing *penchant* for that essentially feminine stone —the turquoise. According to a prominent ring maker many turquoise rings are sold to men, and opals and birth-stones were never so popular for everybody. The opal now occasionally stands by its own beauty in rings, being mounted alone, but oftener its mysterious fires burn in an *entourage* of brilliants, that conserves and heightens all its glow. Fine diamond, ruby and emerald rings have been remarkable for departure from conventional cuttings. Much sentiment in shown in engagement rings in the way of jeweled hearts, true lover's knots, etc. Flower rings are a foreign fancy, feather *motifs* have been utilized, the new art has introduced too many caprices to be more than touched upon, and the story of the scarab in rings has become an oft-told tale. The marquise ring returned to favor in the past year. Clusters with a central stone of sapphire, ruby, emerald, opal or the like, remain one of the never failing delights. Two and three stones diagonally mounted afford a pleasing and standard style. Hoops are still worn. Hand carved rings are making a great run, and their massive character, either with or without jewels, renders them a handsome thing for men's use. The animal fad has been very thoroughly exploited in rings. The "tooth" ring furnishes a novel mounting for a single stone, and "all-gold" seals are a representative masculine style. The interesting intricacies of the various "banquet" rings may not even be entered into here.

The brooch, always fashionable, has varied its forms almost beyond description. Novelty here may be summed up in the term *nouveau art*. Standard diamond mountings for brooches usually assume the round, scroll and star forms. Diamond circles, crowns, crescents, feathers, sprays, swords, arrows, etc., hardly need mention. The "wreath" in the less expensive brooches is always with us. Gold brooches appear in round and other shapes of twisted wire and open work, enameled it may be or enhanced with semi-precious stones. Flowers, flags, reptiles, fish and fowl, rendered in silver, gold, enamels, stones or combinations of some of these, fill an important section in this line. Hearts, new moons, suns; stars, bow-knots, horse-shoes represent a different aspect of the article in question. Ivory miniatures and cameos in plain or precious stone mountings satisfy one phase of public taste, and a good, enduring brooch is furnished in the ovals with one large amethyst, topaz or other stone set in gold, small pearls or semi-precious stones. French designs in Louis XV., XVI. and Empire style hold their accustomed place.

He who runs may read the popularity of the long chain, whether it be lorgnette chain, watch guard or muff chain. The patterns in gold of finely woven wire, in cable, rope, curb and other links of infinite variety, defy enumeration. The punctuating point in guise of a precious stone still holds good. The muff chain has been adopted this season by those in the swim, and where last year the swell woman permitted herself only a silken ribbon or cord we now frequently see the familiar glitter of gold, or note gun-metal or strings of beads.

In natural sequence to chains come metal purses, and here again the chronicler is daunted by the vastness of the field. Possibly no single accessory of half useful, half decorative intent figures more strikingly in street costume to-day. Affairs of this sort, as it is almost superfluous to state, range from the tiniest specimens for silver change to large bags that take the place of the matinée and the old-time satin shopping bags. The smaller kind dangle on the long chain, or are tucked away in the corsage, while most of the larger ones hang at the side *à la chatelaine*, being provided with chain and hook.

Newest and most modish are those large bags of very fine flexible mesh which, by means of a row of rings set a little below the upper edge, draw up on chains, the top falling over like a wide frill, as in the satin bags with draw-strings. All shades of silver, especially the various oxidized effects, prevail in chain purses; jewelry follows the same course as in other decorative work.

The flexible chain bracelet and the bangle literally flourish side by side, as it is not unusual for them to be worn together. In the former the designers vary the links, if not *ad infinitum* at least to the extent of their ingenuity, in devising new patterns. The heavy curbs with padlocks, the daintier links with pendant of heart, clover-leaf, horse-shoe, ball, cube or fleur-de-lis, still give pleasure as engagement bracelets or gifts of friendship. Precious stones all of one kind, as in a bracelet all opals or all turquoises, are set closely together, forming a chain. Popular gold bracelets are beautifully chased or rendered in twisted or rope designs.

Ordinary watches for ladies, to be worn with guard chain, include open-face, hunting and half-hunting cases. Silver watches with niello backs furnish an inexpensive yet decidedly chic style. Other rich ornamentation for silver watches consists in etched flowers, monograms and various devices. Plain gold, plain enamel, ruby, turquoise, diamond or pearl *pavé* backs are among established modes, while the record of fanciful jeweling would demand a volume to do it justice.

Chatelaine watches, being necessarily of a highly decorative character, have seemed to provide a congenial field for *l'art nouveau*, and, save in brooches and pendants, its characteristics have not been better rendered elsewhere. Shaded gold, transparent enamels, fine stones, combined in quaint or symbolic designs, impart a decided interest to the study of watch cases in this rarely beautiful phase of art.

The growing vogue of the watch fob for women is worthy of note by jewelers, and already the fine trade caters to the new fancy which, beginning with the upper crust of society, is working its way downward.

Omitting any mention of the watch fashions familiar to nearly every man, be he jeweler or not, it may be noted that an inspection of decorative confections of the finest kind reveal attractive and novel points in the representation of the figures on the dial, the color and finish of the case, its jeweling and enameling. The frequent occurrence of very flat watches for both men and women attracts attention.

"Slow, but sure," sums up the progress of the ear-ring. In exclusive shops where, year before last, it was conspicuous by its absence, the ear-ring now occupies a place, honorable, at least, if not extensive. Ear-rings are more worn in general, oftener worn by those near the apex of society's pyramid, and are allowed a greater latitude of form than at the beginning of their struggle for a new career. Nevertheless, elegance or a neat, unobtrusive effect is demanded by prevailing taste in this ornament.

Fans would furnish a fascinating chapter, and a word should be said for the short handled lorgnette, which is becoming an exceedingly fashionable item of the costume. So much so, that it may be suspected that it figures often as a weapon of style rather than a requisite to vision.

Scarf and stick pins, hat pins, sleeve links, studs and many minor articles present interesting variations in ornament, but apparently record no radical changes in construction.

Of the *bréloques*, charms, trifles that have raged like a whirlwind through every grade of society, what shall we say? This, at least—that those of some significance, which appeal to a certain element of sentiment, imagination (superstition, if you will), which is one of the amiable weaknesses of most people who are socially delightful, are not likely to disappear. But it is both a probable and a very grateful prospect that some of the *banalities* which have satiated a long suffering public may melt away into deserved oblivion.

Marauders Endeavor to Burglarize the Store of Joseph Bitterly.

VICTOR, Col., Jan. 30.—An attempt to burglarize the jewelry store of Joseph Bitterly, Goldfield, early Sunday morning, was frustrated by one of Mr. Bitterly's sons, who shot at and wounded one of the robbers. They cut out a panel from the back door of the jewelry store, turned the key in the lock and attempted to open the door, but a night latch near the top resisted them. The noise aroused the two boys, and the youngest, a lad of 12 years, fired three shots through the door. At the third shot one of the burglars cried out with pain and was heard to fall. John Bitterly saw three men running away in different directions; one was holding the side of his head. The boy again fired at him twice, and the second shot caused him to cry out. After daylight the man was tracked to the F. & C. C. Railroad trestle by a trail of blood.

R. A. Creech, of Goldsboro, N. C., was recently married to Mrs. H. L. Daughtry.

Gem Mining in Ceylon.

BY EDGAR HUHN.

IT may be of interest to some of the readers of this journal to know how precious stones are found and the methods used in mining for them in Ceylon; and I may say that, with very slight variations, the method is the same all through the Orient, with perhaps the exception of the famous Burmah Ruby Mines, at Mogok, in Upper Burmah, whence we get the finest rubies and where the mines are worked by the Burmah Ruby Mining Co., of London, Eng., with modern methods.

The districts in Ceylon in which most of the stones are found are in Ratnapura and Rakwana, both in the southwestern portion of the island and within about 30 miles distance of each other, the former place being about 65 miles from Colombo, the chief port and gem market of Ceylon.

It is a very curious feature in mining in Ceylon, that with the exception of the diamond, emerald, turquoise and opal, almost every precious and semi-precious stone is found there and frequently a great variety of them are dug out of the same pit. Rakwana is especially famed for its sapphires, and if a native dealer wants to thoroughly impress you with the quality of his goods, no matter where they may come from, he will assure you most solemnly that they are the true Rakwana sapphire.

Almost all the dealers in gems are Mohammedans, the native Cingalese having very little to do with the business, except with the manual labor of digging for them. They are a fine looking race of people, but effeminate and have the reputation of being the most persistent and successful followers of Ananias that ever were born. They do not in any degree possess business instinct. I found them a most pleasant and hospitable people, so I suppose I should not turn on them and give them such a bad character!

The mines, or, I should be more correct in describing them, diggings, are located in a rather mountainous country, and with the exception of the Everton mine, which has a depth of several hundred feet and which is considered to have been the most successful on the island, are really only shallow pits, usually measuring about six to 10 feet and rarely exceeding 10 feet in depth.

There are certain well defined features in the geological formation of the country to be looked for in seeking for the gem-bearing ground, and when the spot is decided upon digging can proceed, provided one is possessed of the license granted by the proper authorities.

The gems are found in a stratum of the earth usually from three to eight feet below the surface. The stratum is called by the natives *Illam;* it is a loose, gravelly soil and is easily manipulated; when a sufficient quantity has been brought to the surface the *Illam* is taken in small hand carts or carried in baskets on the heads of coolies to the nearest stream and there washed. This is done by means of a closely meshed sieve, made of plaited cane strips and about 30 inches in diameter by nine inches deep, running to a conical point.

The *Illam* is then thoroughly washed in the stream until only the clean pebbles remain. These are then brought ashore and sorted over and the gems picked out. It is in this process of washing that a white man, trying to work one of these mines, loses the best stones, as he cannot look over more than one washer at the same time, while the native is wonderfully quick at throwing out a fine specimen to a place where later on he can come and look for it.

Spinels of all colors and garnets are almost invariably found in conjunction with the other stones; also the different varieties of zircon, commonly termed jargoon. Cat's-eyes are usually found together with aquamarines and the different kinds of beryl, of which the alexandrite is the most sought after.

There has also been some successful dredging in the Ratnapura river, and a party have been working in the river in diving suits, quite a new departure there. When I was there the results seemed most promising.

Gem mining in Ceylon has of late years been much on the decline, owing to the old mining districts being seemingly worked out, and there are now comparatively few people engaged in the industry, the majority being engaged in seeking plumbago, which is abundant and is readily marketable; or else they are working on the numerous estates, which, while bringing them in less money, is yet a sure livelihood for them at all seasons.

A good proportion of the stones found are cut locally in the village of Ratnapura and in Kalutara, a small place on the coast some 40 miles south of Colombo. The quality of the cutting is improving considerably, though the cutters still insist on making them very thick and bulky so as to have them weigh as much as possible.

As this is only a very condensed outline sketch upon this subject I have not attempted to go into the many and very interesting scientific details which would be of interest only to a few readers.





No. 3365.



No. 3368.



No. 3366.













No. 3363.

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33 Gold St.,

NEW YORK.

WE have here illustrated a few views of our factory selected from our handsome catalogue, in which we also show a few selections from our extensive line of Hand-carved Rings. We shall be pleased to send this catalogue on application.

Ring Superstitions.

BY MARY GAY HUMPHREYS.

AS far back as human record goes, superstition clings about gold and gems. The Bible is a repository of such superstitions. The glittering pages of Revelations are the source of numerous poetical beliefs that once had living force concerning the magical properties of gems. These are insuperably connected with the ring, which symbolized eternity. Together they were supposed to exert some occult power on most of the affairs of life. It seems a pity that the ring, which has a language capable of expressing so many of the emotions and sentiments, has come to be regarded only as a bauble, except in its matrimonial significance, where it still has vitality.

If the old ring beliefs could be revived what well filled jewel cases and what becoming finger adornment would we soon see. How entertaining would be the faith that, on going to a picnic, would exact a ring of onyx to drive away snakes, a ruby ring to ensure against possible thunderstorms, and a green stone, *en cabochon*, only malachite instead of emerald, to make sure that no harm come from ice cream or lemonade.

The ladies of ancient days were indeed fortunate in their medical prescriptions. Instead of going to the dentist they wore a ring of agate in which was cut a salamander with the words "Berto Bertion." This was regarded as an infallible remedy for the toothache. There was an acknowledged efficacy in words which sound very pretty, though we don't know what they mean.

Jasper, owing to its prominence in the walls of the New Jerusalem, was one of the most valuable stones in securing personal safety. Better than any accident insurance policy was an elephant head, with a trident in the mouth, cut in jasper, to prevent shipwreck at sea. Jasper was particularly effective when set in silver. A jasper head inscribed with the letters B. B. P. P. N. E. should be in the possession of all hunters, for whom it will bring down big game. It will also help to make up quarrels between friends.

Sardonyx is to be particularly relied on in straightening out the affairs of young people. If a man and a woman have a misunderstanding, and the young man send to the girl a lovely sardonyx ring, all will be forgiven. Sard is the most valuable to men. The ancients believed that the wearing of it was the easiest road to any woman's favor. Another favorite talisman is a pale sapphire, on which must be engraved a mermaid holding a mirror. This assists in gaining any desire. After elections, or on going to a club or college society dinner, an amethyst ring is the proper adornment, for this ensures against the ill effects of wine.

Married women, on their parts, who wish to effect the affection of their husbands, should wear a jasper on which are cut three ravens. The three birds look like gossips having a fine dish of scandal. They are, in fact, only preventing it. The timid woman, when her husband is from home, has but to wear a beryl set in silver on which is inscribed the names, "Uriel, Gabriel, Raphael, Michael," and it will keep away thieves. It will also guard her against sudden death, as the carbuncle does against fire.

If illness is anticipated, the turquoise will give warning by turning pale—"sweating" the old poets called it. A toad's head on a ring used to be regarded as a sovereign remedy for cramps. Cramp rings, as they were called, were provided for every household, even as a hot-water bottle is to-day. Chalcedony was considered supreme in lunacy and delirium.

The most valuable secret possessed by the ancients was that a chrysolite set in gold would keep people from making fools of themselves. If we could so convince ourselves, what an era of ring giving would set in. One of the most amusing superstitions was that a silver ring made from five sixpences, collected from five bachelors and made into a ring by a smith, who was also a bachelor, would cure fits. A ring made from three silver nails taken from a coffin had a similar virtue.

The Rosicrucian and astrological rings were assumed to have the power of a guardian angel, and held an omnibus contract to look after one's welfare in all things. The Rosicrucian ring is a jasper on which is cut a salamander and the names of the three magi, Asmodiel, Nachiel, Zamiel, or their signs. Another variety has an agate with such cabalistic words as "heth, agros, thebal, adros," all of which have great virtue. For an astrological ring it is necessary to know under what star one is born. If the sun, the ring must be a diamond or sapphire; if the moon, a crystal in silver; Mercury, a magnet in quicksilver; Venus, an amethyst in copper; Jupiter, cornelian in tin; Saturn, a turquoise in lead. With an astrological ring one may practice divination and conjuring.

The planets govern the wearing of rings during the week. Sunday requires yellow stones. Monday belongs to the moon, hence pearl, cat's-eyes and crystals should be worn. Mars rules Tuesday and demands rubies and battle-red stones. Wednesday is Jupiter's, lord of the heavens, so turquoise and sapphire, which reflect the color of the firmament, should be worn. Thursday is Thor's day, and to him the royal purple amethyst. Friday is sacred to Venus, the sea-born, and in her honor emeralds. On Saturday only wear the resplendent diamond, Saturn's own stone.

The ring as a badge of fidelity has a lore of its own. Its significance as a wedding ring needs no interpretation. There has been an effort to introduce the "gemmal ring," whose continuity is not so absolute, as the more fitting marriage ring. The "gemmal" is several rings which separate, yet make one. The old rings of this sort had each a hand, and when joined, the hands clasped. If the persons separated or the troth was broken, one half was sent back. A divorced one would appropriately wear half the "gemmal ring."

Posy rings were a pretty fashion. Posy contracts from poesie, and was thus named from the legends that were inscribed in the rings. There is a vast collection of these: "Love me and leave me;" "My hart and I until I dye;" "I chuse not to change;" "When hearts agree, there God will be;" "God that fitt, this knot to knitt," are instances of these. But the most significant of all is "Mulier viro subjecta est," which is found in numbers of antique rings.

The whole alphabet may be found in gems, Xanthite serving for X, and Zircon for Z. Thus "regard" rings are spelled out. When the Prince of Wales was betrothed to the Princess, he gave her a ring in which a beryl, an emerald, a ruby, a turquoise, a jacinth and an emerald united to spell "Bertie," his familiar name.

The Germans used to make the manner in which the ring was worn of significance. Thus, if a man wanted to be married he wore a ring on his first finger of the left hand; if engaged, he put it on the second finger; if married, on his third; if he preferred to remain single, he wore it on his little finger. The woman announced her intentions in the same manner on her right hand.

There were a number of rings in olden times capable of wonder working in a large way. Foremost of these was the espousal ring of Mary and Joseph, which is one of the treasures of Perugia. It is composed of onyx and amethyst, and will

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cure any disorder if it will only occur on St. Joseph's day, when the ring is displayed with great ceremonies. Solomon's ring, which was Masonic and cabalistic, could command the powers of the air and drive devils out of the nose. The ring of Gyges, king of Lydia, enabled him to render himself unseen and do an unlimited amount of eavesdropping. More familiar than any of these is the ring of Polycrates, which at this date seems to exist chiefly to puzzle the student of unknown languages, for no matter what language you take up, sooner or later you encounter the ring of Polycrates, and generally in metrical form.

Serious Fire in the Store of Davis & Freeman.

ATLANTA, Ga., Jan. 26.—The jewelry store of Davis & Freeman, Whitehall St., was the scene of an exciting fire Friday night, caused by the igniting of chemical materials used by the watchmaker, A. S. Levison. The watchmaker's department is situated just back of one of the large front windows of the store, and at the time of the accident, 9 o'clock, he was engaged at work. The flames from the burning chemicals caught the filmy curtains in the window, and in a few seconds, the elegant plate glass, reaching from floor to ceiling, was a mass of shattered fragments. The Fire Department responded promptly and prevented the very disastrous fire which seemed imminent.

Fortunately most of the watches belonging to customers were in the vault and only a few on the outside were damaged. The watchmaker's bench and outfit were entirely destroyed. Besides the loss of the French plate window, which was probably the handsomest in the city, the flames destroyed an elegant regulator, badly damaged a massive show case, and a number of beautiful pieces of cut glass were broken. Mr. Levison was picked up unconscious, and though painfully was not seriously burned. His physicians say he will be out in a week or so.

Davis & Freeman are putting in a new window to-day and business is proceeding as usual. The loss has not yet been estimated.

Reward for the Arrest of Alleged Dishonest Watchmaker.

TEXARKANA, Ark., Jan. 24.—R. G. Northum, proprietor of Northum's Repair Works here, is offering a reward of $25 for the arrest of a German watchmaker, Louis Swartz, who left his employ on the night of Jan. 21, taking numerous tools and watches belonging to Northum and his customers. Swartz is described as follows: Height about 5 feet, 3 or 4 inches; light sandy mustache, gray eyes; left eye has larger pupil than right. Walks very erect; weight 150 pounds; wore light colored trousers and brown check coat, dove colored hat with black band; fair complexion; age 45; black hair, considerably gray. Has considerable accent in speaking English.

Any jeweler seeing Swartz is requested to telephone or telegraph Marshal Hugh Dean, Texarkana, Ark.

New Goods for the New Year.

We have added considerably to our line of

Chatelaine Bags and Purses,

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Style, Finish, Workmanship and Right Prices.

It is acknowledged the most complete and satisfactory line in the mark.t.



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Manufacturers,

PLAINVILLE, MASS.

NEW YORK OFFICE, 14 JOHN STREET.

The J. A. and B. of T. Annual.

Interesting Reports at the Annual Meeting of the Jewelers' Association and Board of Trade.

The annual meeting of the Jewelers' Association and Board of Trade was held at 54 Maiden Lane, New York, Thursday afternoon. Interesting reports were presented by president A. K. Sloan, secretary D. L. Safford and treasurer P. T. Tunison, showing a prosperous condition of affairs. C. G. Alford was elected president for the present year. The address and report of the retiring president are here given in full:

PRESIDENT SLOAN'S ADDRESS.

Gentlemen:—A year ago, when you elected me your president, I accepted against my will, as most of you know. I am a one term man and feel that every member in the Association who aspires to the honor of being president should have the opportunity. If one man accepts it year after year what chance have they? But as you assured me I had served the new institution but six months, and feeling that my work was not quite complete, I accepted for another year, and now that our indebtedness is all wiped out and we show a surplus of over $5,000, I can retire with a feeling that I have done my duty toward my fellow members, and my successor can step in and, by careful watching, make this the greatest Board of Trade in the world.

In the past year we have had quite a large increase in our membership. Our service in all departments of our business, especially in the handling of cases of failure or bankruptcy, is very efficient and I think we get better results in such cases than could be obtained in any other way than through our corporation.

Members should take a personal interest in affairs of our corporation and in cases of failures or bankruptcy at once place your claims with us so that we may exert our full power for obtaining best results.

In September last there was raised through this Association and Board of Trade for the benefit of the Galveston sufferers, $3,715.50. Of this amount $3,000 was sent to the Mayor of Galveston and the balance to the Clara Barton Red Cross Relief Fund.

On Oct. 11 we extended an invitation to the Manufacturing Jewelers' Board of Trade of Providence to appoint a committee to meet a committee of our Board with a view of consolidating. Committees were appointed and we met in Providence Dec. 17. Matters are still awaiting further action by the Providence Board.

Mr. John C. Day, one of our active directors, died Oct. 31, 1900. The Board of Directors passed suitable resolutions, which were sent to his family. We have also lost by death two good members, John C. Mount and David Untermeyer.

Our second annual banquet, on Jan. 16, you all know was a complete success, and we have been highly complimented on it by outsiders.

I want to thank the members of the Board of Directors, the members of the different committees and the secretary and treasurer for the faithful manner in which they have performed their duties. It was their good work that has made the Association and Board of Trade the prosperous institution it is. The secretary and treasurer's reports will give you a full statement of our affairs.

SECRETARY SAFFORD'S REPORT.

Mr. President and Members of the Jewelers' Association and Board of Trade:

I submit for your consideration my annual report for the year ending Dec. 31, 1900, as follows:

On Jan. 1, 1900, our membership was 341. During the year 52 members have been admitted; 30 have resigned and one was dropped from the roll, making our membership to Jan. 1, 1901, 362.

As the report of the treasurer shows, we are not only out of debt but have a handsome surplus of over $5,000.

In producing this result we have not economized in any of the legitimate expenses of the business but have pushed our work as far as time and circumstances would allow.

We have revised and written during the year 14,843 reports as against 12,966 in the previous year.

We have answered members' inquiries for reports to the number of 38,154 as against 31,419 in the previous year.

We have made changes and corrections in our Reference Book as follows: July issue, 8,232; January issue, 9,173, making a total of 17,405 as against 14,067 for the previous year.

In our collection department we have handled 2,998 claims as against 2,792 for the previous year. Of these we have collected 2,067 as against 1,570 for the previous year. The percentage of claims collected is very satisfactory, being 69 per cent. of the number of claims received and 51 per cent. of the amount of all claims handled, including bankruptcies.

On July 1, 1900, we adopted a new schedule of fees which makes the expense of collections made through attorneys less than those charged by any agency.

Commencing Jan. 1, 1901, our schedule was still further amended so that now no charge is made on claims collected through us on draft paid through banks or claims paid on demand from our office.



CHARLES G. ALFORD.

PRESIDENT-ELECT, JEWELERS' ASSOCIATION AND BOARD OF TRADE.

In cases where debtors desire an extension or compromise I call your attention to a resolution of our Board of Directors adopted Nov. 13, 1899, as follows:

"*Resolved*, That members be requested to refrain from signing any papers of compromise or settlement presented to them by a dealer unless said paper bear a certificate of this corporation that the debtor has filed with the corporation a full statement of his affairs, showing names of creditors, the amount owing each, his assets and liabilities, etc."

The wisdom of this course has been shown in several cases and there is no reason why it should not be carried out in all such cases and at no expense to the members.

Under our bankruptcy law the value of our corporation to its members has been shown in every case where we had sufficient claims to put us in control, and this value has come through this control. I will only cite the following:

Parish & Drake, of Columbus, O., made a bill of sale. We commenced proceedings in bankruptcy in which they filed schedules showing assets of only $28. Through our proceedings we compelled a composition at 66 2-3 per cent. on the $6,000 of claims we held.

In the matter of the E. Jaccard Jewelry Co., of St. Louis, Mo., in which action was brought for the appointment of a receiver in the State Court, our bankruptcy proceedings resulted in a settlement of 100 per cent. on the claims of over $90,000 controlled by us.

These and other cases which we have settled show the value of the concentrated action we can have through our members, and lead me to urge that in all cases of failure or bankruptcy, members at once place their claims with us so that we may be sufficiently strong to work out the best results for all.

I have only to add that I see no reason why we should not make even greater progress this year than last. Our finances are in a satisfactory condition, we start the year with an assured income greater than last year, we have proved the benefits of our organization and our ability to aid our members, and with the continued co-operation of our members the limit of our usefulness is not yet in sight.

The election of directors was according to nominations previously made by the nominating committee chosen for the purpose at the last annual meeting, and resulted as follows:

C. G. Alford, of C. G. Alford & Co.; H. A. Bliss, of Gorham Mfg. Co.; J. B. Bowden,* of J. B. Bowden & Co.; O. G. Fessenden, of H. W. Wheeler & Co.; C. E. Hastings, of Carter, Hastings & Howe; Alfred Krower, of Albert Lorsch & Co.; F. H. Larter, of Larter, Elcox & Co.; A. K. Sloan, of Sloan & Co.; G. W. Street, of G. O. Street & Sons; Henry Untermeyer, of Keller & Untermeyer Mfg. Co.; G. W. Van Deventer, of Waterbury Clock Co.; C. F. Wood, of C. F. Wood & Co.; Leo Wormser, of Julius King Optical Co., all of New York. Benj. Allen, of Benj. Allen & Co.; Grove Sackett, of William L. Gilbert Clock Co., and J. A. Todd, of Towle Mfg. Co., Chicago. George H. Cahoone, of George H. Cahoone & Co., and William A. Copeland, of Martin, Copeland & Co., Providence, R. I. George K. Webster, of Webster Co., North Attleboro, Mass.

The meeting chose the following officers for the year 1901: President, C. G. Alford; first vice-president, O. G. Fessenden; second vice-president, H. A. Bliss.

O. G. Fessenden presented the following resolution, which was seconded and unanimously carried:

Resolved, That the thanks of this organization be and they are hereby tendered to the retiring president, Augustus K. Sloan, for his earnest work during the two years he has been our president. When it is remembered that when he assumed office the organization was in debt and that during his administration not only has the debt mentioned been wiped out but a surplus has been created, besides which an amalgamation of the Board of Trade and the Jewelers' Association has been brought about, making the consolidated organization one of the strongest of the kind in the country, we acknowledge with gratitude the earnest work he and his associate officers have given to the concern of the Association—without which we would not have attained the position we now hold.

Resolved, That these resolutions be spread upon the records.

The meeting then adjourned. Secretary D. L. Safford and treasurer P. T. Tunison will continue in their valuable capacities.

C. G. Alford has been actively associated with the jewelry trade for over 32 years. He was born in Williamstown, Mass., Oct. 28, 1845. He went to New

(Continued on page 29.)

*Since deceased.

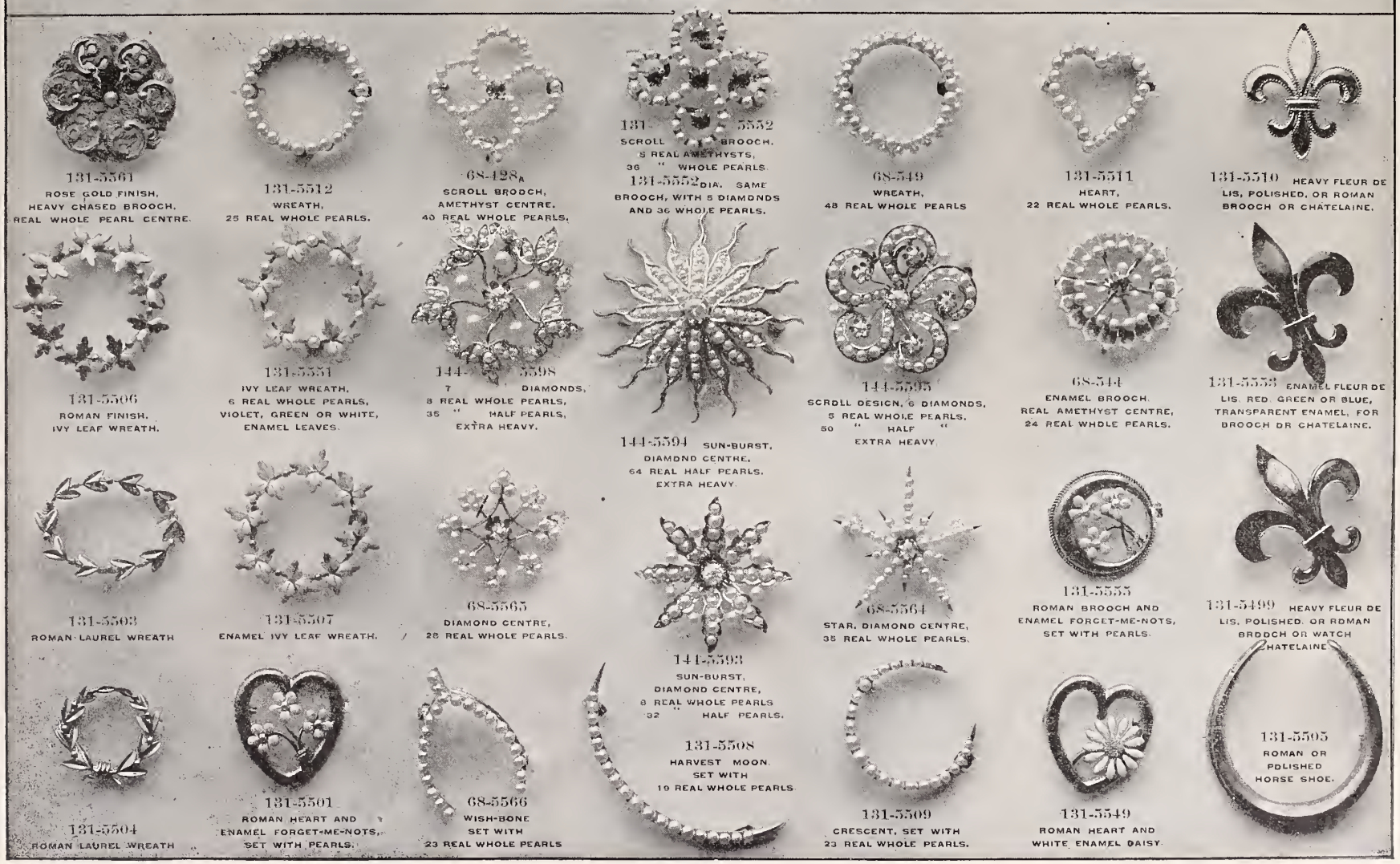
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EXTRA WELL MADE. SET WITH FINE QUALITY DIAMONDS, PEARLS, OPALS, AMETHYSTS, ETC. LATEST DESIGNS. WORKMANSHIP FIRST-CLASS.
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131/5561	$9 50	131/5552	42 00	131/5511	20 00	131/5551	11 00	144/5595	96 00	131/5503	7 00	144/5593	63 00	131/5499	10 00	68/5566	21 00	131/5549	8 00
131/5512	24 00	131/552	96 00	131/5510	7 00	144/5598	96 00	68/544	24 00	131/5507	10 00	68/5564	33 00	131/5504	5 00	131/5508	24 00	131/5505	8 50
68/428A	20 00	68/549	27 00	131/5506	8 00	144/5594	66 00	131/5553	12 00	68/5565	33 00	131/5555	8 00	131/5501	8 00	131/5509	25 00		

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EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.
R34...$15.00 Fine Fire Opal. 16 Pearls.	X10/527S..$8.50 Five Fine Opals. 24 Pearls.	R33.... $13.00 Fine Fire Opal. 14k. Tiffany Mounting.	R31..... $16.00 Two Fine Fire Opals. 14k. Tiffany Mounting.	R30..... $16.00 Fine Fire Opal. 14k. Tiffany Mounting.	R32..... $20.00 Five Fine Fire Opals. 14k. Tiffany Mounting.	R29..... $21.00 Fine Fire Opal. 14k. Tiffany Mounting.	R27.. $12.00 Fine Fire Opal. 15 Half Pearls.	R26.... $7.00 Ruby, Emerald, Amethyst, Sapphire Doublet or Imitation Turquoise Center. 15 Half Pearls.



EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.
75/2033..$10.00 Satin Finish, Regular Cut Diamond, 2 Photos.	E12..... $10.00 Roman, Rose-Finish Head, Emerald Eyes, 1 Photo.	E3..... $10.00 Roman Finish, 6 Half Pearls, 1 Photo.	E13..... $10.00 Roman Finish, Emerald Eye, 1 Photo.	E4..... $10.00 Roman Finish, 6 Half Pearls, 1 Photo.	E14..... $10.00 Roman, Rose-Finish Head, 1 Photo.	DE3..... $12.00 Roman Finish, 4 Genuine Rose Diamonds.	27 5370..$12.00 Satin Finish, 1 Regular Cut Diamond, 1 Ruby, 1 Sapphire. 2 Photos.



EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.
S20...$2.50 Plain Roman Crescent. Enameled Daisy.	S6.....$3.50 Fine Real Opal. Rose Finish, Mercury Wings.	S23..... $3.75 Roman Enameled Hearts. Enameled Forget-Me-Not, Real Whole Pearl.	S29.... $3.25 Green Gold Bird, Polished Wish-Bone, 7 Half Pearls.	S22..... $2.50 Roman, Matted Finish, Fine Enamel.	S3.....$2.25 Rose Finish, Ruby Eye.	S35.... $3.25 Matted Green Gold Heart, Bird, Opal and 4 Pearls.	S34.... $3.50 Matted Green Gold Leaves, 6 Pearls, Liberty Bell.	S32.... $3.00 Matted Green Gold Heart, 6 Pearls.	S46.... $3.75 Rose Finish, Real Fine Opal.	S21..... $3.75 Roman and Enameled Crescent. Enameled Violet, Whole Pearl.



EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.	EACH.
B21..... $5.50 Plain Roman Crescent, Enameled Daisies, 2 Real Whole Pearls.	B23..... $6.75 Roman Wish-Bone, Enameled with Forget-Me-Nots, Enameled Violet, Real Whole Pearl.	B63..... $5.25 Rose Gold Fleur-de-lis, Real Whole Pearl.	B22..... $5.50 Roman Crescent, Enameled with Forget-Me-Nots. Enameled 4-Leaf Clover, Real Pearl Center.	B57..... $6.00 Roman Crescent, Enameled Forget-Me-Nots, Enameled Lily of the Valley and Leaf.	B50..... $8.00 Roman Hearts, Enameled Forget-Me-Nots, Enameled Violet and Forget-Me-Nots, 3 Real Pearls.	B56..... $6.25 Roman, Enameled Circle, Enameled 4-Leaf Clover and Enameled Forget-Me-Nots, 3 Real Pearls.	B32..... $7.50 Matted Green Gold Heart, 12 Real Pearls, Bird and Scroll.



EACH.	EACH.	EACH.	EACH.	EACH.
B69..... $4.50 Hair Barrette. Burnished Gold, Bead Inside Edge.	B68..... $5.00 Hair Barrette. Burnished Gold, Corrugated.	B70..... $5.00 Hair Barrette. Roman Finish, Enameled Forget-Me-Nots.	B38..... $6.00 Hair Barrette. Plain Roman or Polished. B39..... $3.75 Ditto Smaller Size.	B58..... $3.50 Hair Barrette. Polished Gold, 20 Imitation Pearls.

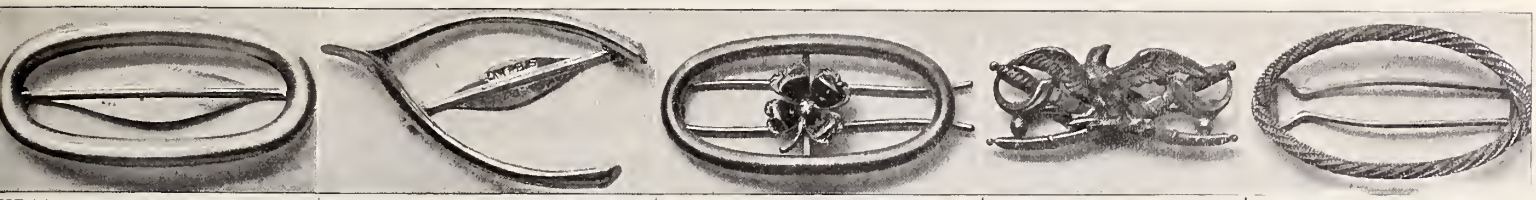
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M. J. AVERBECK,

19 MAIDEN LANE, - - - NEW YORK.

WE ARE ALWAYS BUSY, Spring, Summer, Fall, Winter. WHY? EVERY wide-awake jeweler knows that the manufacturing house of M. J. AVERBECK has something **NEW**—THAT WILL SELL—that has INTRINSIC VALUE.

Gold-Filled Barrettes, Scarf Pins, Dumbbell Links, Brooches are illustrated below.



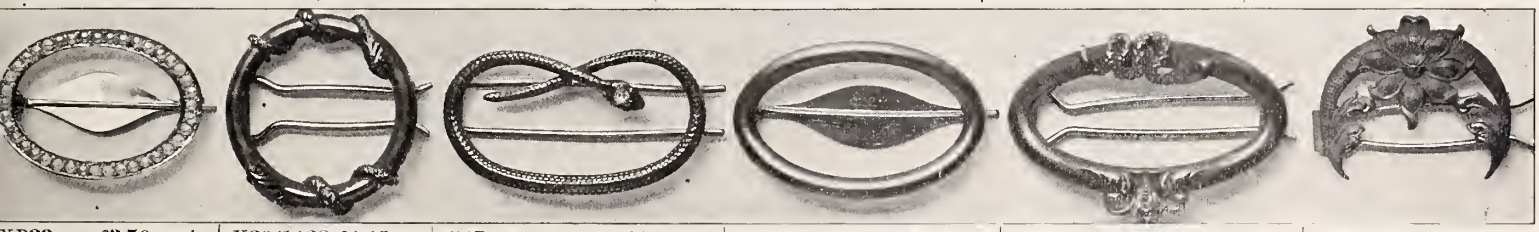
XB11.....$0.75 each. Hair Barrette. Plain Sterling Silver.
XB4.....$1.50 each. Larger size.

XB1.....$1.25 each. Hair Barrette. Plain Sterling Silver.
18/4045.....$0.50 each. Small size.

41/1112.....$1.25 each. Hair Barrette. Roman, Gold Filled, Enameled 4-Leaf Clover set with Rhinestone.

49B.....$0.75 each. Hair Barrette. "L'Aiglon," Gold Filled, Rose Finish.

X20/1132.....$0.75 each. Hair Barrette. Roman, Gold-Filled Twist Wire.



XB23.....$3.50 each. Hair Barrette. Sterling Silver, 14k. Polished Gold Finish, 40 Imitation Pearls.

X20/1128..$1.12 ea. Hair Barrette. Gold Filled, Green Finish, Ruby Eyes in Snakes.

51B.....$1.00 each. Hair Barrette. Gold Filled, Green Finish, Rhinestone in Head, Emerald Eyes.

XB24.....$1.12 each. Hair Barrette. Sterling Silver, 14k. Roman Gold Finish.

X20/1129.....$1.25 each. Hair Barrette. Gold Filled, Green Finish, Ruby Eyes in Snake.

X20/1131....$0.75 ea. Hair Barrette. Gold Filled, Rose Gold Finish.



EACH. 4/878..$1.12 Roman and nameled orse - Shoe, nameled iolet, Pearl enter.

EACH. 7/352..$1.00 14 Rhinestones.

EACH. 7/349..$1 Roman Finish, Real Opal.

EACH. 26S..$1.00 Rose Finish, Rhinestone Center.

EACH. 30S..$0.75 Rose Finish, Imitation Turquoise Matrix, 6 Pearls.

EACH. 28S..$0.50 Polished.

EACH. 22S...$0.88 Rose Finish, Ruby Eyes.

EACH. 15S..$0.50 Polished, Doublet Center.

EACH. 16S..$1.00 Polished, Real Opal.

EACH. 23S..$0.75 Rose Finish, Imitation Turquoise Matrix, Rhinestone.

EACH. 24S...$0.75 Rose Finish, Rhinestone and Pearl.

EACH. 21S..... $0.58 Rose Finish, Pearl.



EACH. 5L..... $1.00 Polished Finish, Fancy Scroll Edge.

EACH. 25L.... $1.00 Green Finish, Elephant Head, Garnet Eyes.

EACH. 26L.... $1.25 Polished, Concave Center, Bead Edge.

EACH. 35L.... $1.75 Polished, Gold Front, Engraved.

EACH. 10L.... $1.50 Polished, Bead Edge.

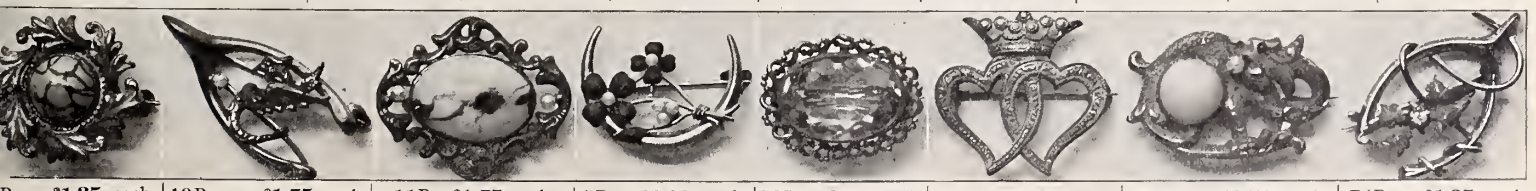
EACH. 48L.... $1.50 Polished, Fancy Chased.

EACH. 5L..... $1.25 Rose Finish.

EACH. 27L.... $1.25 Polished, Scroll Edge.

EACH. 23L.... $1.00 Green Finish, Dog's Head, Garnet Eyes.

EACH. 4L..... $1.25 English Finish, Heavy Scroll.



B.....$1.25 each. Rose Finish, Imitation Turquoise atrix.

10B.....$1.75 each. Green Finish, Pearl Set, Ruby Eye.

11B...$1.75 each. Rose Finish, 2 Imitation Pearls, Fine Imitation Turquoise Matrix.

9B....$2.00 each. Plain Roman Crescent, 2 Enameled 4-Leaf Clovers, 5 Imitation Pearls.

38B...$2.50 each. Green Finish, Oval Imitation Amethyst.

25B...$0.75 each. Rose Finish.

37B.....$2.50 each. Rose Finish, Ruby Eyes, Pearl in Mouth, Imitation Turquoise.

74B.....$1.25 each. Polished Wish-Bone and Scroll, Green Gold Leaves, Rhinestone Set.

DISCOUNT ACCORDING TO "KEYSTONE" KEY.

M. J. AVERBECK, Manufacturer,

19 MAIDEN LANE, - - - NEW YORK.

THE GROWTH OF M. J. AVERBECK'S BUSINESS IS PHENOMENAL.

Get into the **band wagon. FOLLOW OUR LEAD! BUY OUR GOODS.** Your business will surely grow.

A few of our **new staples** are illustrated below.

Gold-Filled Hat Pins, Lockets, Fob Chains.

We replace every piece of our Gold-Filled goods that does not wear and give entire satisfaction.



41M.....$1.50 each
"L'Aiglon," Roman, Gold Filled. 14 Rhinestones, Ruby Eye, Spiral Top.

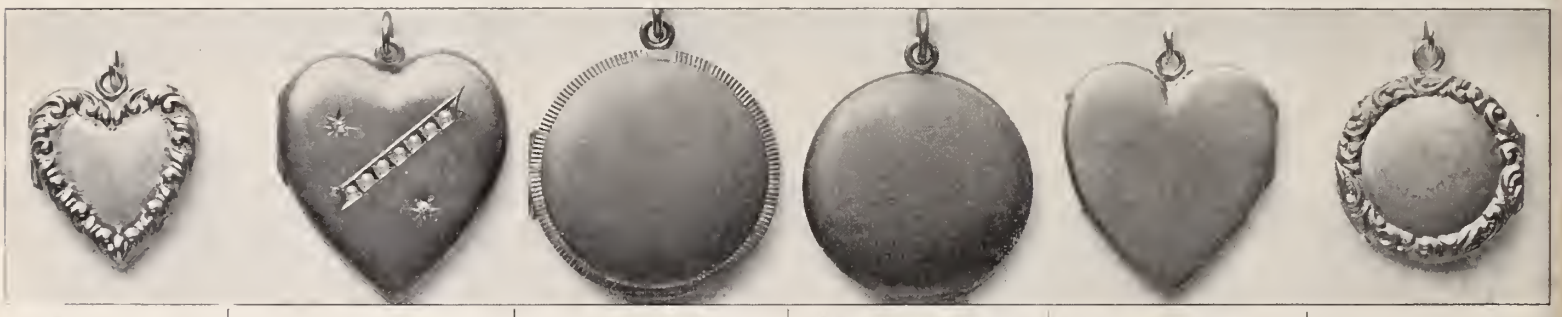
5M.....$0.75 each.
Roman, Gold Filled. 2 Rhinestones, 1 Doublet, Spiral Top.

4M.....$1.50 each.
Roman, Gold Filled. 11 Rhinestones, 3 Enameled 4-Leaf Clovers, Spiral Top.

7M.....$1.00 each.
Roman, Gold Filled. 9 Rhinestones, 5 Turquoises, Spiral Top.

8M.....$0.75 each.
Roman, Gold Filled. 6 Rhinestones, Spiral Top.

6M.....$1.50 each.
Roman, Gold Filled. 9 Rhinestones, 3 Enameled 4-Leaf Clovers, Ruby Eyes, Spiral Top.



XE4.....$1.68 each.
Sterling Silver Locket. Holds 2 Photos.

7E.....$4.00 each.
Gold-Filled Locket. Satin Finish, 2 Rhinestones, 7 Pearls. Holds 2 Photos.

27E.....$2.50 each.
Gold-Filled Locket, Roman. Holds 1 Photo.

75/2901.....$2.50 each
Gold-Filled Locket, Roman or Polished. Holds 2 Photos.

XE1.....$2.00 each.
Sterling Silver Locket. Holds 2 Photos.

XE2.....$1.68 each.
Sterling Silver Locket. Holds 2 Photos.



18D.....$2.75 each.
Silk Fob. Gold-Filled Trimmings, Rose Finish, Real Stone Charm.

40D.....$1.25 each.
Silk Fob. Gold Filled Trimmings, Polished.

22D.....$1.34 each.
Silk Fob. Rose Gold Trimmings, Imitation Turquoise Matrix Charm.

10D..$4.75 each.
All Metal Fob. Gold Filled, Rose Finish, Seal Charm for Engraving.

21D.....$2.25 each.
Silk Fob. Polished Gold-Filled Trimmings.

9D.....$5.75 each.
Silk Fob. Fine Polished, Gold-Filled Trimmings, Real Stone Intaglio.

PRICES SUBJECT TO "KEYSTONE" KEY DISCOUNT.

M. J. AVERBECK,

19 MAIDEN LANE, - - NEW YORK.

(Continued from page 24.)

York in 1863, and when 20 years old started in business for himself, in the dry goods line. Five years later he established the present firm of C. G. Alford & Co. The business was incorporated in 1891. Mr. Alford was one of the founders of the Jewelers' Security Alliance. He was one of the incorporators of the Jewelers' Safety Fund Society and has always been a director of that organization.

George W. Ball's Store Robbed of a Considerable Quantity of Goods.

HARTFORD, Conn., Jan. 30.—George W. Ball's jewelry store, 65 Pearl St., was yesterday noon cleverly robbed of about $1,000 worth of diamond jewelry while Mr. Ball was at lunch. The store was in charge of a boy, who has been working there a short time, when two well dressed strangers entered. One man stood near the window where the rings were displayed in a tray, while the other man walked to a table in the middle of the store and showed an alarm clock to the boy. He said there was something the matter with it. It was wrapped in a newspaper, and as he put the clock down he unfolded the pages of the paper so that the man in front was shielded from view. The man with the paper said there was an advertisement he wanted to see and he held the paper in front of the boy until the confederate had emptied the tray of the following: One cluster ring, turquoise, value $100; one Princess ring, $95; one solitaire ring, ½ karat, $150; three solitaire rings, ¾ karat each, $75; two solitaire rings, 1 karat each, $200; three solitaire rings, ½ karat each, $150; three small diamond rings, valued at $25 each, $75. When the man with the paper finished reading the advertisement both left. The boy went to the window as soon as they had gone and saw that the rings had been stolen. When Mr. Ball returned the police were notified and a description of the men was given them.

National Monthly Import and Export Statistics.

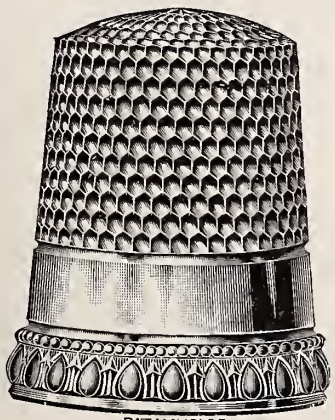
WASHINGTON, D. C., Jan. 30.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for December, 1899 and 1900, and for the 12 months ended December, 1899 and 1900:

	Dec., 1899.	Dec., 1900.	—12 Months Ending— Dec., 1899.	Dec., 1900.
IMPORTS.				
Clocks and parts of	$26,561	$29,027	$325,993	$357,255
Watches, materials and movements	121,573	145,209	1,208,750	1,560,087
Diamonds, glaziers' diamonds, etc., unset; diamond dust or bort and watch jewels (free)	272,651	4,567	4,898,756	3,713,617
Diamonds, n. e. s., not set (dutiable)	175,203	878,040	8,803,482	7,865,485
Precious stones, rough or uncut (free)	399	3,061	56,861	37,602
Precious stones and pearls, not set	402,580	139,858	2,850,435	1,737,679
Jewelry and manufactures of gold and silver	231,056	1,207,929	4,480,947	2,631,742
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	115,649	120,360	1,147,848	1,202,655
Watches and parts	66,577	92,565	702,793	901,664
Jewelry and manufactures of gold and silver	85,707	89,397	997,850	1,291,492
Plated ware	43,605	48,566	410,803	493,528
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	.....	.....	5,833	693
Watches, materials and movements	.....	383	2,362	1,521
Diamonds, rough, including miners', glaziers', etc.	.....	437	.....	3,437
Diamonds, n. e. s. (dutiable)	.....	.....	33,198	149
Other precious stones, rough or uncut (free)	.....	.....	732	3,566
Precious stones and pearls, not set	8	.....	15,326	7,037
Jewelry and manufactures of gold and silver	3,941	768	24,965	9,278

E. B. Hall, Fayetteville, Ark., has taken charge of a large jewelry establishment in Springfield, Mo.

F. J. Kempel's jewelry store, Faribault, Minn., was entered recently by burglars and a quantity of valuable silver and plated ware was stolen.

"SPEAKS FOR ITSELF."



THE "PRISCILLA"
Sterling Silver
THIMBLE.

WE'LL BE PLEASED TO SEND YOU OUR GOLD and SILVER THIMBLE CATALOGUE and PRICE-LIST.

YOU WOULD LIKE
TO INCREASE YOUR THIMBLE BUSINESS, WOULDN'T YOU?
OUR "PRISCILLA" THIMBLE WILL PROVE TO BE OF GREAT ASSISTANCE IN THAT DIRECTION. TRY IT.

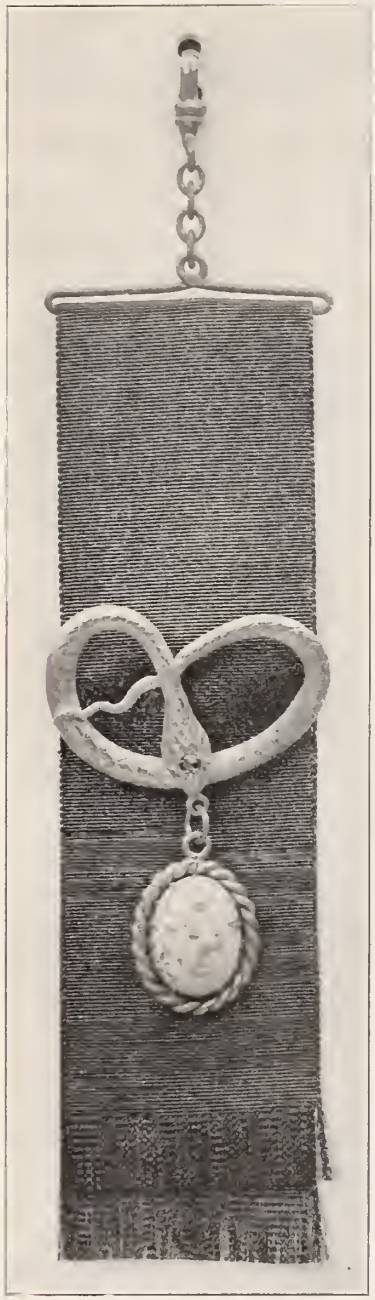
We'd like you to become acquainted with our silverware line, too.

SIMONS, BRO. & CO.,
Silversmiths,
Thimble Makers, Jewelers.
PHILADELPHIA,
616 Chestnut Street.
NEW YORK,
19 Maiden Lane,
41 Union Square.
CHICAGO,
703 Columbus Building.

ELK MATCH BOX.
Made in Shape of an Elk's Tooth.
A MOST ATTRACTIVE NOVELTY.
EVERY ELK WILL WANT ONE.
We make it in Sterling Silver,
Sterling Silver with Gold Lid,
Solid 14k. Gold.



PATENTED.
WRITE FOR PRICE-LIST.



No. 10. Rose Gold Finish, 75c. each, less 10 per cent. cash.

Send for selection.

FOBS, Ladies' or Gents';
HAIR CLASPS, BROOCHES,
HAT PINS, CUFF LINKS,
FISH-SCALE PURSES.

A one-cent postal card brings selection of 20th Century Spring Novelties.

CHAS. L. TROUT & CO.
5 & 7 Maiden Lane, New York, N.Y.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,
SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK

Julius King Optical Co. Against the Garnishees of Hanf Optical Co.

CHESTER, Pa., Jan. 30.—In the Court of Common Pleas, Saturday, Judge Johnson handed down the following opinion in an appeal of the garnishees of the Hanf Optical Co. The action is by the Julius King Optical Co. against various fire insurance companies and others, garnishees of E. E. Hanf:

The plaintiff on May 29, 1900, recovered a judgment against E. E. Hanf, trading as the Hanf Optical Co., before Alderman Smith, of the city of Chester, for $285.35.

On June 19, 1900, an attachment execution was issued on this judgment and the above named fire insurance companies and Sweeney & Clyde, summoned as garnishees. After hearing, judgment was rendered against the garnishees for $285.35.

From this judgment the garnishees appealed and on Aug. 19, 1900, filed their appeal in the Court of Common Pleas.

Nothing further was done in the case and on Dec. 12, 1900, the insurance company garnishees presented to the Court the following petition.

The Judge then recites in full the petition of the insurance companies and brokers, in which they say that by reason of the attachment they are in danger of being sued by the Hanf Optical Co. for the recovery of the insurance, and having no interest in the funds * * * are ready and willing to pay the $2,500 to the parties entitled thereto, or pay that amount into Court, or such amount as the Court may direct. They conclude by asking that the Court award a feigned issue, wherein the Julius King Optical Co. will be the complainant and the Hanf Optical Co. the defendant, to settle the dispute; and that the companies then be released from responsibility and allowed proper costs and counsel fees. The Judge then continued in part:

It is suggested that $500 is a sufficient sum to be paid into Court to satisfy the plaintiff's judgment and costs.

I can see no reason for requiring the garnishees to pay into Court more than sufficient to satisfy plaintiff's judgment. Nor can I see any reason why the inter-pleader should not be granted.

I cannot, as requested, order the remainder of the funds in the hands of the garnishees paid to the Hanf Optical Co.

It is true that garnishees in their petition admit that the loss of the Hanf Optical Co. has been adjusted at $2,500, but this gives the Court no authority to order them to pay the money * * * * Let an order be drawn permitting the garnishees to pay into Court the sum of $650, less fees and costs to be taxed by the Court; also granting a feigned issue in which the Julius King Optical Co. shall be plaintiff and the Hanf Optical Co. defendant.

Upon such decree being signed and money paid into Court, the garnishees are hereby relieved of all duty or liability on said attachment.

Death of Fred. C. Boerner.

FORT WORTH, Tex., Jan. 30.—Fred. C. Boerner, a prominent jeweler of this city, passed away Friday, at the age of 47 years. The stroke of paralysis which he sustained on the 13th of last July was the cause of death, though everything that medical science could do for him was done. He was taken to Hot Springs, Ark., but returned a few days ago. The funeral was held Sunday, from his residence, corner of W. 1st St. and Royal Ave., under the auspices of Red Cross Lodge, Knights of Pythias, of which he was a member. Rev. Junius B. French, assisted by Rev. Charles R. Hyde, conducted the services.

Mr. Boerner was a native of Michigan, having been born in Detroit, but when two years of age his parents removed to Cincinnati, where they resided for three years, afterwards going to Vevay, Ind. He came to Texas in 1879 and first lived at Ennis; then he opened a jewelry store in Waxahachie, coming to Fort Worth in 1887. Here, on June 14, 1899, he married Miss Elizabeth Frances Craft. They have one child, a daughter.

T. R. Helms, a jeweler who has been in Waxhaw, Fla., for some time, has located in Marshville, Fla.

REMOVAL,

OFFICE AND FACTORY.

WOODS & CHATELLIER,

GOLD AND SILVERSMITHS,

ARE NOW LOCATED AT

36 EAST 22D STREET,

NEAR BROADWAY,

NEW YORK CITY.

TELEPHONE, 3939 18th St.

INTERESTING TO LARGE DIAMOND BUYERS.

OUR continuous and extensive purchases of Rough Diamonds under most advantageous conditions, superior facilities in our Cutting Works (the largest in this country), and **improved equipment,** surpassing any in Europe, enable us to offer to **Importers and large Diamond Dealers original lots** below European prices, besides the saving of 10 per cent. duty.

This announcement means exactly what it says.

STERN BROS. & CO.,

CUTTING WORKS,
138-142 West 14th Street,
NEW YORK.

CHICAGO,
149 State Street.

LONDON,
29 Ely Place.

68 Nassau Street,

NEW YORK.

Burglars Raid Dr. W. M. Harper's Jewelry Store.

CORSICANA, Tex., Jan. 23.—Burglars last night broke into the drug and jewelry store, at Rice, owned by Dr. W. M. Harper, and made away with $100 worth of jewelry. The thieves effected an entrance through a rear window. Dr. Harper came to Corsicana this morning, as he had reason to suspect three parties, and believed they had come to this city. This suspicion was strengthened by the finding of the trays which had contained jewelry lying by the railroad track about a mile south of Rice. Dr. Harper caused the arrest of Charles Montgomery and one Gibbons. Gibbons at once confessed and implicated Fred. Smith, who was also arrested. The three were searched and jewelry found in their possession was identified by Dr. Harper as his property. The three men are now on trial in Justice Roberts's Court.

Charged with Stealing from J. Stuart MacDonald's Store.

WASHINGTON, D. C., Jan. 26.—Charged with the larceny of a cluster diamond pin valued at $75, from J. Stuart MacDonald, jeweler, Baltimore, a man giving the name of John Smith was arrested here last night by Detective Kratz. Diamonds and jewelry valued at $500 were found on him when he was searched. It is supposed that he also stole a large majority of this in town. A woman, Mabel Harris, was also arrested and is detained as a witness. The articles found on him include three diamond studs, two diamond stick-pins, an emerald and diamond pin, a cluster diamond pin with a ruby center, a gold chain with a diamond locket, and several Masonic charms with diamond settings.

The police believe Smith is an expert thief and that Smith is not his name. The prisoners were locked up at the Central Station.

Worcester License Board Remove Boycott on Sidewalk Clocks.

WORCESTER, Mass., Jan. 26.—The boycott on sidewalk clocks has been removed by the license board. Last week, after a short hearing, the board granted permission to the Hall & Lyon Co., 10 Front St., to locate such clocks in front of their store. George T. Scott was before the board but was not certain what pattern of clock he would adopt, and his petition will be acted upon later. The disposition of the board is to grant permits when it is assured the clock will be an ornament to the street. The permits granted yesterday are for illuminated clocks of neat design, set in a mortar to be erected.

Death of Abraham Van Wart.

ENGLEWOOD, N.J., Jan. 30.—Abraham Van Wart, head of the jewelry firm of Abraham Van Wart & Sons and an old and respected resident of this place, died last week after an illness lasting several weeks of Bright's disease. Mr. Van Wart was engaged in the jewelry business on Dean St. for many years. A widow and three sons survive him.

The Safe of Harry P. Wilson & Co. Robbed of Jewelry.

COLUMBUS, O., Jan. 26.—A bold robbery took place at the jewelry store of Harry P. Wilson & Co., on the viaduct, Wednesday evening, when more than $400 worth of rings was taken from the safe before the store was closed. W. L. Johnson, who has charge of the business for Oris J. Fisher, who was appointed receiver for the business some time ago, had left the store at the usual time. Wilson & Co. and Gallagher Bros., tailors, both occupy the room and both use the safe, and for this reason it was unlocked. Ed. Gallagher was there alone and had occasion to go to the basement for about 10 minutes about 8 o'clock. On his return he took his books to the safe and, as he was putting them in he stepped on a shirt stud lying on the floor. On investigation he found that the jewelry trays had been disturbed and at once sent for Mr. Johnson. He went over the stock and it was found that about 52 rings had been taken, among them two solitaire diamonds. The others were all cheaper rings. One of the studs dropped on the floor was worth $70.

It is believed that the robbers are local men who had a good knowledge of how matters were conducted about the store. Detectives have been at work on the case for some days and the statement was made Saturday they had a good clue to the men who committed the crime.

Prof. Bouvee, with C. D. McElvain, Red Oak, Ia., has given up his position and returned to Omaha.

PEARLS.

The Dealer's Side Of the Question.

Where the dealer can find the largest and best assortments, there can he make the best selections. Where he can find the best understanding of his needs—an understanding born of wide experience—there can he purchase most safely.

Both the right assortments of gcods and the right understanding of his needs he will find here.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Decision in a Jeweler's Sample Case Suit of 10 Years' Standing.

DES MOINES, Ia., Jan. 30.—An interesting suit, that has lasted 10 years, over a jeweler's sample case, was brought to an end in the Supreme Court Monday. The case was that of the Weber Co., appellants, *vs.* the Chicago, St. Paul, Minneapolis & Omaha Railway Co. It was an appeal from the O'Brien District Court, F. B. Gaynor, Judge. The Supreme Court decision, written by Judge McClain, sustains the trial court, thus leaving the victory with the railway company.

Action was begun in 1891 by the Weber Co. to recover the value of certain jewelry, said to be worth over $1,000, contained in a jeweler's sample case delivered by a traveling agent of the plaintiffs to the railway company to be transported as baggage. From a judgment for the plaintiffs upon a verdict, the defendants appealed to the Supreme Court and the judgment was reversed. After the case was remanded to the lower Court the plaintiffs amended their petition and another trial was had in which there was a directed verdict for the defendants. From judgment thereon the plaintiffs appealed.

It appeared the traveling agent had three trunks checked. Their combined weight being greater than the amount allowed to be carried free, he paid 50 cents excess baggage charges and received a receipt therefor. Subsequently and before the trunks were placed in the baggage car one of them was stolen, and it was for the contents of this that action was brought. There was a rule of the company that agents must not receive jewelry sample cases for storage or check them as baggage under any circumstances without a permit had been issued the passenger from the general office of the company.

"If the plaintiff," says the Court, "had such reasonable knowledge of the regulation with reference to jewelry sample cases, and the evidence of that fact is conclusive, then it could not hold the company liable for jewelry samples, even though its agent induced the baggage agent to check them without the permit required by the regulations. * * * We hold that where the agent's authority is expressly limited in this respect, and the limitation is known to the passenger, the act of the agent in violation of the regulation will not bind the company unless something in the nature of a waiver of the regulation is shown, and there is nothing of the kind in this case.

"Appellant, while apparently conceding that the defendant did not become liable for these jewelry samples as baggage, still insists there was a liability for them as warehouseman and that there was negligence on the part of the agents of the defendant in caring for the trunk, such as would charge the defendant with loss thereon in that capacity. But the baggage agent had no more authority to receive these jewelry samples for the company as warehouseman than as carrier."

As to the contention of the plaintiffs that the failure of the defendants to tender a return of the 50 cents received for excess baggage is a waiver on their part of any objection that the merchandise was checked as baggage, the Court points out this sum was received not for transporting merchandise, but for transporting excess weight baggage.

L. Reinheimer has rented the DeGraff building at 522 Main St., Joplin, Mo., and will reopen his jewelry store there.

Hearing in the Bankruptcy Proceedings of the American Jewelry Co.

NEW HAVEN, Conn., Feb. 1.—The hearing of the American Jewelry Co., of this city, in the matter of the petition in bankruptcy of Charles E. Katsch has been going on for two days before Referee Newton. The counsel for the jewelry company allege that they were organized Dec. 25 last. The stockholders were Mr. and Mrs. C. E. Katsch, attorney M. Overlander, trustee, Mr. Rogers, of this city, and Irving M. Dewey, of New York. It is claimed that the last is ill and cannot come here to testify. Dewey held two shares of stock for himself and 35 shares as trustee.

It is claimed that Katsch bought about $7,000 worth of jewelry between September and December. In December the company were formed and the goods were moved to the Washington building. The goods were attached by the creditors in January, and Mr. Katsch petitioned to be placed in bankruptcy. Samuel Goodman, of S. Goodman Co., was appointed trustee of the estate. The creditors claim that the company were not legally formed and that they are entitled to the goods to be disposed of for their account. The American Jewelry Co. petition to have the goods turned over to them, and it is on this petition that testimony is taken. The creditors claim that there is about $10,000 worth of goods in the store. The company claim that they bought the goods for $1,800, and admit they are worth $2,500. Yesterday Mr. Overlander, Mrs. Katsch

ARNSTEIN BROS. & CO.,

Importers and Cutters of

DIAMONDS

NEW YORK—65 NASSAU ST. LONDON—29 ELY PLACE. AMSTERDAM—12 TULP STRAAT.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, **NEW YORK.**

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,

Rubies, Sapphires.

9-13 Maiden Lane,

NEW YORK.

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

and Mr. Rogers gave their testimony. Mr. Katsch was on the stand.

NEW HAVEN, Conn., Jan. 30.—A suit was filed in the City Court yesterday in which Deputy Sheriff J. Peter Dejon, of New Haven, and Zimmern, Rees & Co. and Adolph Goldsmith & Son, New York, are sued by the American Jewelry Co., of this city, for $2,500. The plaintiffs seek to recover for alleged damage done the local company in an attachment proceeding recently enacted on the store and goods of the latter on claims against Charles E. Katsch.

The Case of the Three Men Charged with Robbing H. J. Faber.

BUFFALO, N. Y., Jan. 31. — Charles Greene, 15 years old, Charles C. McClelland, 18 years old, and Arthur Long, 30 years old, the three men who were arrested in Toronto last week on suspicion of being the men who stole $600 worth of diamonds from H. J. Faber, jeweler, 43 E. Genesee St., were arraigned before Judge Murphy in the Police Court yesterday on the charge of grand larceny, first degree. All three men pleaded not guilty and were held for the Grand Jury. Since their arrest it has been learned that Greene was a parole prisoner of the State Industrial School at Rochester.

McClelland, according to the police, is from Toronto and has been in prison in that city. Little is known of Long outside of the fact that he was in Central Prison in Toronto a short time ago.

Settlement Soon of the Estate of the Late Charles H. Schiller.

UTICA, N. Y., Jan. 31.—A settlement of the estate of the late Charles H. Schiller, this city, will be had in a few months, according to a statement by the attorney for the creditors. The administratrix has filed her account and a citation has been issued, returnable on March 18 at the Surrogate's Court. The long delay was necessitated by the fact that some few non-resident creditors refused to waive service of citation or to authorize a local attorney to appear for them. The summons will have to be served by publication for six weeks.

The total receipts amount to $12,806.59. The expenses of the administratrix will be somewhat large, but will leave a balance of about $9,000. The creditors' aggregate claims are $50,414.

Attempt to Rob the Store of Louis Hoffman Miscarries.

LEAVENWORTH, Kan., Jan. 30.—An attempt was made Monday night to rob the jewelry store of Louis Hoffman, 111 S 5th St. Fortunately Hoffman arrived in time to scare off the miscreants. As is his habit, the jeweler went to the store about 9 o'clock to light the gas. When he entered he saw that the panels in the door leading into the alley were cut out and the braces were also removed. Strange to say the door was locked. The entrance made was large enough for a small sized man to squeeze through. The supposition is that the burglar became frightened at the approach of Mr. Hoffman and scurried away.

Suit Against the Administrator of George H. Bonnet.

COLUMBUS, O., Feb. 2.—The following special dispatch appeared in the *Ohio State Journal* this morning from Zanesville: "E. H. Bonnet has brought suit against W. S. Bell, as administrator of George H. Bonnet and John M. Bonnet, for $10,000, which he claims to be due himself and other unpreferred creditors of John M. Bonnet, who less than two years ago transferred his jewelry store and other property to George H. Bonnet, it is alleged, to make him, A. H. Bonnet and F. F. Bonnet, of Columbus, preferred creditors, although John M. Bonnet was at that time insolvent. He claims the transfer was illegal."

Creditors Accepting the Proposed Settlement of Albert H. Bonnet.

COLUMBUS, O., Feb. 1.—More than 80 per cent. of the creditors of Albert H. Bonnet, wholesale jeweler, have already signed the proposed agreement for settlement, and all the others will within a few days. There has been no trouble in the matter in any way and all creditors have shown a disposition to accept the best offer that it was possible for him to make at this time. Unfortunately at present, on the advice of his physician, Mr. Bonnet is compelled to be absent from home temporarily. His brother-in-law, William Spilman, of Baltimore, is in charge of the business in his absence. He will likely not be able to return to the city for several weeks yet.

Jeweler Jesse Davidson Accused of Falsely Obtaining $5.

MONTGOMERY, Ala., Jan. 30.—Jesse Davidson, a jeweler at 17 Commerce St., is under bail for the Grand Jury on an odd charge of obtaining $5 by false pretences. E. W. Bray alleges that he went to Davidson's place and gave him a gold watch with the request that it be melted and made into a finger ring. Some time afterward Davidson gave Bray a ring and Bray paid him $5. Later Bray claims that he ascertained that Davidson did not have his watch melted, but had given him a stock ring and that his watch was in Davidson's store for sale.

Bray swore out a warrant, charging Davidson with obtaining $5 under false pretences, and at the hearing Davidson demanded a jury trial and gave a $150 bond for his appearance before the Grand Jury.

Meeting of the Creditors of Mrs. Mary J. Gifford.

MANSFIELD, O., Jan. 31.—The creditors of Mrs. Mary J. Gifford, who has gone into voluntary bankruptcy, held their first meeting, yesterday morning, at the office of Charles H. Keating, referee in bankruptcy. The assets were given as $3,900 and the liabilities at $3.621.69 and there is a farm in Missouri owned by Mrs. Gifford.

Charles W. Chew, who was appointed receiver of the stock of jewelry pending the meeting of the creditors, was elected the trustee. The referee in bankruptcy will appoint appraisers and the stock will be sold by the receiver. Mr. Chew gave bond in the sum of $3,000.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

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(Southwest Corner Nassau Street),
NEW YORK.

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Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

DIAMONDS. SAPPHIRES. EMERALDS.

Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES. OPALS. PEARLS.

Hirsh & Hyman, Importers and Cutters of Diamonds.

40 Maiden Lane, NEW YORK.

Death of John Mitsch.

PITTSBURGH, Pa., Jan. 29.—John Mitsch, aged 66 years, a retired jeweler of Allegheny, Pa., died at his home, 713 Avery St., yesterday, after a three days' illness with grip. Mr. Mitsch was a native of Wurtemburg, Germany, and came to America with his father, Matthias Mitsch, when he was but a child. He started in the jewelry business on Federal St., Allegheny, where he continued until he retired just eight years ago. He was a member of St. Mary's Roman Catholic Church, Allegheny, and of the Knights of St. George. He is survived by his widow, Mrs. Mary Catherine Mitsch, and two sons, John M., of Boston, Mass., connected with the Oil Well Supply Co., and Charles Mitsch, superintendent of the money order department in the Allegheny Post Office.

The Composition in the Failure of Taylor Bros.

HOUSTON, Tex., Feb. 4.—A hearing on the application to confirm the composition offered by Taylor Bros., the bankrupt jewelers of this city, will be held tomorrow, before Judge J. R. Burnett, referee in bankruptcy for the southern division of the eastern district of Texas, at his office in the Kiam building. Taylor Bros. have offered a composition of 30 cents on the dollar cash, and a majority of the creditors have accepted.

C. T. Clingenpeel, Augusta, Okla., is building a residence and business room.

Timely Advice

And the best advice we can offer is to replenish your depleted stock of Diamonds and Diamond Jewelry NOW. It is not too early. If you haven't the goods to offer, of course you cannot make sales, but if you make a proper showing NOW you will be surprised at the extent of your Spring business. Besides, it will gain you a reputation as a diamond house that will be of considerable value to you when the busy season begins. In the meantime, if you have calls for special pieces that you haven't in stock, we can help you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Importations at the Port of New York.

Weeks Ended Feb. 2, 1900, and Feb. 1, 1901.

	1900.	1901
China, Glass and Earthen Ware:		
China	$52,022	$68,091
Earthen ware	16,425	7,767
Glass ware	24,659	7,351
Instruments:		
Musical	22,737	3,259
Optical	1,174	3,332
Philosophical	.....	195
Jewelry, etc.:		
Jewelry	12,034	10,640
Precious stones	141,424	67,644
Watches	16,480	5,346
Metals, etc.:		
Bronzes	833	225
Cutlery	20,757	21,147
Dutch metal	1,075	.....
Plated ware	.....	179
Platina	62,869	31,491
Silver ware	2,450	276
Miscellaneous:		
Alabaster ornaments	1,244	46
Amber	1,130	15,887
Beads	1,603	911
Clocks	1,262	1,571
Fans	14,503	3,923
Fancy goods	14,966	3,909
Ivory	.....	16,951
Ivory, manufactures of	665	92
Marble, manufactures of	20,950	10,170
Statuary	3,287	5,499

William Gorfinkel Arrested, Charged with Being Implicated in a Theft.

HARTFORD, Conn., Jan. 30.—William Gorfinkel, a jeweler on Asylum St., was arraigned in Court yesterday on a charge of being implicated in the theft of a $150 diamond, for which crime Betty Johnson, a domestic, was arrested. The Johnson girl admitted taking the ring from her employer and claimed that Gorfinkel had, for her, substituted a paste gem for the real diamond. She then returned the ring. A plea of not guilty was entered by each of the accused, and they were held to be tried on Monday of next week under a bond of $1,000 each. The Gorfinkel arrested is not M. Garfinkel, who does business at 128 State St.

Death of Edward Carlip.

FREEPORT, Ill., Jan. 30.—Edward Carlip, a pioneer jeweler of this city, died last week at his home, 200 Stephenson St., of old age and a complication of diseases.

Mr. Carlip was born in Brandenburg, Prussia, Oct. 20, 1818. He was a watchmaker by trade and followed his occupation for a number of years in Germany. In 1853 he came to America. Several years later he came west and opened a store in Freeport. He was in partnership with his brother, and together they conducted the first jewelry store Freeport ever had. In 1876 he retired from active business life and the business was then left to his brother, who conducted it very successfully until his death in 1881.

"As an indication of what we are doing just now, look at this," said Manager Sperry, of the A. L. Sercomb Co., Chicago, Ill., showing a letter asking for prices and stating that work done by others in that city had not proved satisfactory. "They had tried others," remarked Mr. Sperry, "and now that they want good work they come to us, because we guarantee all work to be as perfect as heavy plate and good workmanship can make it."

Tariff Decisions & Regulations.

DUTY ON JAPANESE LUCKY STONES.

A decision has been rendered by the Board of Appraisers on protests by the American Express Co. and Overton & Co., against the decision of the Collector of Customs at New York, on importations of what are known as Japanese lucky stones, in which it is decided that these articles are dutiable at 45 per cent. under Paragraph 112, Act of 1897, and not at 20 per cent. as imitations of precious stones. under Paragraph 435 of the Act. The decision is as follows:

We find that these protests are against the assessment of duty at 45 per cent. ad valorem, under the provision in paragraph 112, act of July 24, 1897, upon articles composed of glass or paste (described in the invoices as "stones" and as "rose multy color") of circular, oblong or elliptical form, from about a fourth to three-fourths of an inch in diameter, some of which have double convex faceted surfaces and others are cut cabochon—or with one convex faceted surface, the other being flat and coated with a preparation of bronze powder. They are fantastically striped or otherwise ornamented in combination multicolors, and do not resemble any known precious or semiprecious stone other than in their shape and faceted style. The protests claim, however, that they are dutiable at 20 per cent. ad valorem, under the provision in paragraph 435 of said act, for "imitations of diamonds or other precious stones," etc.

It appears from the testimony of one of the importers that these articles are known as imitation Japanese lucky stones, a variety unknown in commerce or literature as precious or semiprecious stones. The same witness also testified that the articles are imitation black diamonds, which they do not, however, resemble in any essential respect, not being black, but of such positive colors as blue, green, red and yellow. They appear to be new to the trade of this country, having only been introduced within the past two or three years, and are chiefly used by Orientals as settings in jewelry, or as charms, talismans, or otherwise.

The protests are accordingly overruled and the assessment of duty affirmed in each case.

A thief recently broke into the store of J. F. Lippincott, Tobias, Neb., and stole a quantity of jewelry. Bloodhounds tracked him to Ohiowa.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
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9-11-13 Maiden Lane, New York.

ESTABLISHED 1872.
A. ROSEMAN,
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MAKER OF DIAMOND JEWELRY.
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9, 11, 13 Maiden Lane, New York.

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Importer of Diamonds and Precious Stones,
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OPPENHEIMER BROS. & VEITH,
Importers and Cutters,
DIAMONDS
CORNER NASSAU AND JOHN STREETS, NEW YORK.
Amsterdam, 2 Tulp Straat. = = London, 45 Holborn Viaduct.

War Against the Tontine Diamond Companies of Michigan.

DETROIT, Mich., Feb. 2.—The State authorities are apparently determined to drive the diamond contract companies out of Michigan. A bill has been introduced in the Legislature which will prohibit them absolutely from doing business in the State. The Attorney-General is at work under an existing law. This week he filed information against the New Jersey Tontine Co., asking for an order from the Court to compel them to show by what right they take over the contracts of the Detroit Tontine Co., and to enter into new contracts in the State. The State claims these contracts are gambling devices and are, therefore, both against the law and public policy. Proceedings were commenced against the Detroit company, but they eluded the authorities by being absorbed in the New Jersey concern.

Several suits have been brought by policy holders against the Ionia Tontine Co. for recovery of money invested in the contracts, and a receiver will probably be appointed for the company.

At Niles, Mich., a large number of investors hold contracts in the Diamond Contract Co., of Chicago, and a lawyer was sent to that city to investigate. He reported that the company had not paid matured contracts because they could not send contracts or checks through the mails, and were trying to evade an Illinois law. However, the Niles people say they would be glad to get out with the money they have invested.

Masterpieces of the : : Jeweler's Art.

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Unique, Artistic and Original Pieces,
all hand-made.
Set with Perfect Gems,
in combinations attractive to every cultivated taste.

Pendants, Tiaras, Hair Ornaments, Pearl Necklaces and Collarettes.

Rings, in tasteful and rich Mountings.
Set with Emeralds, Rubies, Sapphires, Opals,
Turquoises, Olivines, Pearls and Fancy Diamonds.

Selections sent to responsible jewelers.
Order work solicited.
Our line is now being shown by our representatives on the road.

Gattle, Ettinger & Hammel,

68 NASSAU STREET, NEW YORK.

P. O. BOX 2466. TEL., 2647 JOHN.

American Silver Workers Deported from the Dominion of Canada.

TORONTO, Can., Feb. 4.—On the 30th ult. three employes of the Toronto Silver Plate Co. were deported to the United States, from which country they had been brought by the company in contravention of the provisions of the Alien Labor law. The company claim to have acted in good faith and to have been unaware that they were breaking the law in engaging American citizens.

Recent investigations in Toronto by Officer Williams, a Dominion official appointed to execute the law, have developed a rather anomalous condition of things. As in another case, he was powerless to order deportation because the workmen, though engaged in New York, were not American citizens.

Death of William E. Cook.

ROME, N. Y., Jan. 31.—William E. Cook, a well known watchmaker living at 205 Rockwell Ave., this city, died at the City Hospital, this morning, of typhoid fever complicated with diabetes. The deceased was born in Annsville on June 8, 1838, removing to Rome about 12 years ago. He was a watchmaker by trade and plied his vocation in various parts of the city. Mr. Cook was twice married, his first wife being Sarah Ryan, of Lee, and the second Mrs. Bernadine Slater, of Utica, whom he married on June 26, 1897. The latter and six children survive.

Alleged Diamond Thief Committed.

BALTIMORE, Md., Jan. 30.—John Smith, arrested in Washington, D. C., Jan. 25, was given a hearing at the Central Police Station, Saturday, on the charge of stealing a diamond cluster pin from J. Stuart MacDonald, jeweler, northeast corner of Baltimore and N. Charles Sts. He was committed for Court. Smith was captured on Pennsylvania Ave., Washington, in company with a young woman, who gave her name as Mabel Harris, and said her home was in Philadelphia. When discovered by the detective Smith had about $500 worth of jewelry, among which were a heavy gold chain, two diamond studs, a scarf pin and two watch charms, one studded with diamonds.

Smith, the detectives believe, is an expert "pennyweight thief," and their theory is sustained by the experience of Mr. MacDonald. The woman said she met Smith for the first time Friday. He represented himself to her as a traveling agent for Tiffany & Co. No charge has been preferred against Miss Harris, but she is held at the Central Police Station to await further developments.

A pawn ticket of a Philadelphia loan office was found on Smith, showing that he had pawned a diamond pin, a stud and a locket in that city.

Smith also visited the establishment of A. Wallenhorst, jeweler, 17 S. Gay St., and looked at some rings.

M. Hulshouser, jeweler, Rockwell City, Ia., has sold out his millinery stock and will devote his entire attention to jewelry.

Burglars Enter Jewelry Shops in the Fitzgerald Building.

PROVIDENCE, R. I., Jan. 30.—Burglars entered the jewelry shop of Fletcher, Burrows & Co., Fitzgerald building, 53 Clifford St., Monday night, and also tried to effect an entrance into other shops in the same building. They succeeded in getting into another shop on the floor below that on which Fletcher, Burrows & Co. are located, but seem to have been frightened off. The net result of the work of the night is a loss of rather less than $100.

The shop of Fletcher, Burrows & Co. is on the third floor, and the thieves climbed the fire escape and easily effected an entrance by forcing a window. They overlooked a number of valuable packages in the office and took one that contained five dozen tortoise shell combs, worth about $35 or $40.

They first went to the jewelry shop of William J. Feeley Co., on the floor below, where they took nothing but tools. They also went to the shop of L. J. Roy & Co., on the ground floor, but were not able to get in, although they used jimmies on the door. After that they seem to have left the building. The robbery is believed by the police to have been the work of amateurs, as it was clumsily done. Nothing was missed from the shop of Fletcher, Burrows & Co., yesterday morning, and it was not until a thorough search had been made and an accounting of stock taken, that the loss of the package of combs was discovered. There is no clue to the robbers.

Incorporation of the William G. Rogers Company.

GREENFIELD, Mass., Jan. 31.—Announcement is made to-day of the issuance of a certificate of incorporation under Massachusetts law to a new concern in this city styled the William G. Rogers Co. The company are formed for the purpose of making and selling silver goods. Their capital consists of 100 shares of stock valued at $100 each, a total of $10,000. William G. Rogers is president, William E. Nichols, treasurer, and Herman M. Purdy the third member of the directorate.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

Louis Neresheimer. *David C. Townsend.*

Neresheimer & Co.,

20 Maiden Lane, New York,

Diamond Merchants.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

CAST YOUR



UPON AND INSPECT OUR NEW LINE OF

PEARL PENDANT MOUNTINGS.

49 MAIDEN LANE, NEW YORK.

L. ADLER & SON.

Importers of DIAMONDS AND PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes, Mounted with Diamond Bars.

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

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American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

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MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

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AT THE PARIS EXPOSITION.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents a copy.*
The Jewelers' Circular Publishing Co.

Legal Proceedings in the Wirschinger Bankruptcy.

COLUMBUS, O., Feb. 2.—E. B. Dillon has been appointed receiver of the jewelry stock on S. High St., claimed by both J. A. Violet and Frederick Wirschinger, the latter having filed a petition in bankruptcy some time ago. The receiver was appointed for Mr. Violet. The receiver will continue the business until a trustee is chosen. The stock has been somewhat depleted by sales without getting in new stock, and for this reason the receiver was placed under a small bond of $500.

The Wirschinger bankruptcy matter was up before Referee Rogers, Friday, on application of Receiver Dillon to sell the stock of goods. Both sides agreed to allow the sale to proceed and the bond was increased to $5,000. Violet, who claims that the goods were turned over to him in consideration of a loan of $3,500, has consented to return the store and contents to the receiver and share in the dividend as a general creditor. The Court has appointed T. T. Trees and William G. Harrington to appraise the goods, which are claimed to be worth ab ut $5,000.

Bold but Unsuccessful Attempt at Burglary.

SEATTLE, Wash., Jan. 30.—Burglars Sunday made a bold but unsuccessful attempt to rob a safe containing diamonds and jewelry in the office of Henry Hensel, a manufacturing jeweler, on the third floor of the Hinckley block. After forcing out the combination knob they were unable to pick the combination itself and abandoned the job when a few seconds longer would have opened the safe.

Mr. Hensel occupies the entire northeastern corner of the third floor, and the burglars made their entrance from the hall by prying open the door. They began their attack on the safe by attaching clamps to the combination knob and tearing it from its socket. After removing the knob, the burglars, with the aid of a steel punch and sledgehammer, drove the combination pin out, exposing the combination. They then attempted to pick the lock, but were unsuccessful. They left the office the way in which they had entered, leaving most of their tools behind them. Mr. Hensel did not visit his office until late in the morning. It required but a few minutes to pick the broken lock and open the safe door.

John Gannon, formerly employed in the factory of the Elgin National Watch Co., Elgin, Ill., died recently at a hospital in Duluth, Minn., aged 28. The funeral was held at Elgin, Thursday.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Death of Louis Gutmann.

CINCINNATI, O., Feb. 2.—Louis Gutmann, a pioneer wholesale jeweler of Cincinnati, died of heart trouble at his residence, at 4 o'clock A.M., Friday, Feb. 1, aged 62 years.



THE LATE LOUIS GUTMANN.

He had just returned from a few days at French Lick Springs and was, to all appearance, in the best health, being actively engaged in his business up to half past five o'clock the evening before.

Mr. Gutmann was born in Germany, coming to this country at the age of 15 years and settling at Rochester, N. Y., where he learned the jewelry business. He came to Cincinnati in 1865, going into the jobbing business and traveling for himself. He married the sister of A. G. Schwab, subsequently taking Mr. Schwab into partnership with him. Later Mr. Schwab withdrew from the firm, and with his brother, Moses, they went into business for themselves, Mr. Gutmann continuing under the name of L. Gutmann until about two years ago, when he admitted his two elder sons, David J. and Elias, and the firm became L. Gutmann & Sons.

Mr. Gutmann was all his life an exact and conscientious man, exercising these virtues daily. He was an upright man himself and he required others to be so as well. He was held in high esteem by manufacturers and jobbers east and west, and was prominent in commercial and social circles in his own city. He expected to shortly retire from active business and enjoy the competence he had accumulated by thrift in the years gone by. For the past quarter of a century he has occupied the same quarters.

He leaves a widow and six children—David J., Elias, Mrs. Emma Marks, Mrs. Louise Wellhouse, of Atlanta, Miss Lillian and Solomon. The wedding of his daughter Lillian was announced to take place next month, and he was interested in making unusual preparations for it, as she was his last daughter to leave home.

The Cincinnati jewelers who began their business career with the house of L. Gutmann were: A. G. Schwab, Moses Schwab, Messrs. Bene and Lindenberg, Louis Albert, Henry Hahn and Jacob Frohman while a number of out of town jewelers emanated from this house.

A meeting of the Cincinnati Wholesale Jewelers' Association was held at the Gibson House on Friday morning, Feb. 1, to take appropriate action upon the death of one of their most respected members, Louis Gutmann. E. Croninger, president of the Association, was in the chair. Representatives of the following firms were in attendance: Fox Bros. & Co., A. G. Schwab & Bro., Joseph Noterman & Co., Herman & Loeb, John Holland Gold Pen Co., Duhme Bros. & Co., Frohman & Co., Bene, Lindenberg & Co., Peck, Selmeier & Peck, P. Henry, the Wadsworth Watch Case Co., Albert Bros., C. Oskamp, Dorst & Co. and E. Croninger. John Holland, J. Frohman and H. C. Walton were appointed as a committee to draft resolutions of condolence and reported the following, which were unanimously adopted:

WHEREAS, It has pleased Almighty God to remove from our midst our fellow member, Louis Gutmann; and,

WHEREAS, Mr. Gutmann was for many years prominent in the wholesale jewelry trade of Cincinnati; and,

WHEREAS, He was honest in all his transactions, and energetic and aggressive in his business; and,

WHEREAS, His exemplary character has left an enviable reputation behind him; therefore,

Be it Resolved, That the sincere sympathy of the Wholesale Jewelers' Association of Cincinnati be extended to the members of his bereaved family.

His long life was crowned with success.

He was faithful to every trust reposed in him.

Further Resolved, That these resolutions be spread upon the minutes of this Association and a copy thereof be properly engrossed and sent to the family of our deceased member.

H. C. WALTON, Chairman,
JOHN HOLLAND,
JACOB FROHMAN,
Committee.

It was further resolved that the Association attend in a body the funeral services of Mr. Gutmann, to be held upon the afternoon of Sunday, Feb. 3. As representing the Association the following gentlemen were selected as honorary pallbearers: A. Herman, J. Frohman, S. M. Peck, Herman Duhme, H. C. Walton and William Pflueger.

FREUND
Known to the Trade for 36 Years

From Maine to the Gulf,
From the Atlantic to the Pacific,
the name of
FREUND
has been known for 36 years as a synonym for fair and square dealing, for carrying attractive goods and for selling them at prices which afford jewelers a good profit. Our facilities and energies have been especially directed towards the improvement and development of our line of jewelry, and we strive constantly to preserve and extend our established reputation as

HENRY FREUND & BRO.,
9-13 Maiden Lane, New York.

The Jewelry House

Another Large Jewelers' Building Proposed for Maiden Lane.

A modern office building to be erected on the southeast corner of Broadway and Maiden Lane, New York, in place of the building now there, including 2 Maiden Lane and 170 Broadway, which was referred to in THE CIRCULAR-WEEKLY two weeks ago, will be a certainty. Plans are being prepared, and the title to the property was passed yesterday from Ehrich Parmly to the new Broadway Building Co. The building will have a frontage of 88 feet on the Lane and 76 feet on Broadway; will be 18 stories high, and will be planned and built entirely for the jewelry trade. The deal is said to be the largest ever effected in the downtown district, involving $2,200,000, including the cost of the land and the new building.

The work of removing the present buildings will begin on May 1. Architects Clinton & Russell are now preparing the plans, and agreements have already been made with the George A. Fuller Co. for the construction of the building at a contract price of $900,000. The new skyscraper will have two entrances, one on Broadway and one at 2 Maiden Lane, and its elevators will be five in number.

The building will be ready for occupancy on April 1, 1902. Leasing of space has progressed at a very promising rate, 25 per cent. of the floor space having already been leased or engaged. Three corporations, the names of which are withheld, will occupy the lower part of the building. The corner on the ground floor will have as a tenant a well known National bank of New York. South of the main entrance, on Broadway, a trust company, now being organized, will have their offices, and the basement will be specially constructed in view of the fact that it has already been secured by a safe deposit company.

This safe deposit company will cater especially to the jewelry trade, and provision will be made by which one elevator will be run direct into the vault compartment from the floors above. Among the firms who are expected to be quartered in the new building are: Alling & Co., W. S. Hedges & Co. and G. J. Smith & Co., now at 170 Broadway.

The purchasers of the property are a syndicate, headed by Stewart Browne, of Stewart Browne & Co., bankers. Title has been taken by the Broadway Building Co., of which Mr. Browne is president. The property has frontages of 76.7 feet on Broadway and 88.10 feet on Maiden Lane. The plot originally owned by Mr. Parmly fronted 76.7 feet on Broadway and 67.10 feet on Maiden Lane. He, however, acquired the small adjoining structure, 2 Maiden Lane, 21 by 88.4, and the new building site was conveyed by him to the Broadway Building Co. as one parcel, for a consideration of $1,300,000. The building may be called the "Broadway Building," but this point is not yet settled.

George S. Adams, optician, is to open a new jewelry store at Saratoga, Wyo.

Incorporation of the Kursh-Pickering Co.

NEWARK, N. J., Feb. 1.—The Kursh-Pickering Co. have been incorporated in this city, to manufacture jewelry, with a capital of $50,000, divided into 500 shares. The incorporators are Frank Kursh, Newark; George F. Kursh, Philadelphia, and David B. Pickering, East Orange, who have altogether subscribed $30,000. The Kursh-Pickering Co. have purchased the entire interests of the Shoemaker-Pickering Co., Newark, and will succeed that concern in the manufacture of fine jewelry.

The three members of the new company are all well known in the jewelry trade; Frank Kursch was for many years practically the head of the firm of Pearce, Kursh & Co., Philadelphia, and one of the best known manufacturers of fine jewelry in the trade; David B. Pickering has for the past two years been managing both the practical and financial ends of the Shoemaker-Pickering Co., and George F. Kursh is now managing the business in Philadelphia and will soon take charge of the works of the new organization. The Kursh-Pickering Co. have more than doubled the facilities of the plants which they have taken over and have added many and varied machines for the production of new and perfect lines of jewelry. The new company will occupy an entire floor at 23 Marshall St., Newark, and expect soon to open a branch office in New York.

Candrup Bros. have closed their jewelry business at Huxley, Ia., and vacated.

New York, U. S. A., No. 100 William Street. | **Birmingham, England,** King Alfred's Place. | **Liege, Belgium,** Boulevard D'Avroy, 118. | **London, England,** No. 34 Holborn Viaduct.

SAM'L BUCKLEY & CO.,

Commission Merchants.

We beg to announce that we have opened an office at No. 34 Holborn Viaduct, London, E. C., England, for the convenience of American purchasers of **EUROPEAN SILVERWARE, CLOCKS, POTTERIES, PRECIOUS STONES, ETC.**

The situation of this office (corner of Holborn Viaduct and Holborn Circus) affords an unobstructed north light that is unequaled in the district for the examination of **DIAMONDS AND PRECIOUS STONES.**

At our New York office, No. 100 William Street, we have designs and representative pieces of silver and silver plate (reproductions of old Sheffield styles), manufactured by such houses as Wm. Comyns & Sons, Hukin & Heath and Wm. Hutton & Sons, for whom we act as sole United States agents.

We are also sole agents for the silver and metal work made by the London Guild of Handicraft, under the supervision of C. R. Ashbee.

SAM'L BUCKLEY & CO.

Death of Joseph B. Bowden.

The sad news that Joseph B. Bowden, head of the firm of J. B. Bowden & Co., ring manufacturers, 1 Maiden Lane, New York, and one of the most popular jewelers in the entire trade, had died at his residence, 235 Gates Ave., Brooklyn, reached the jewelry trade of New York, Saturday, and caused universal grief and regret. Mr. Bowden's death was not wholly unexpected, as he had been ill at his home since



THE LATE JOSEPH B. BOWDEN.

Nov. 5, at which time he was suddenly stricken, while talking with a representative of THE CIRCULAR-WEEKLY, at the headquarters of the Jewelers' McKinley and Roosevelt Club, 10 Maiden Lane. Mr. Bowden was taken to his office at the time and a physician summoned, and later taken in a cab to his home, where he gradually grew weaker until the end came Saturday morning.

In the passing of Mr. Bowden the jewelry trade of New York loses one of its most conspicuous, prominent and popular merchants, a man whose open hearted, generous and whole souled disposition caused him to be known and loved by all his associates, business and personal. Evidences of the esteem and love which his fellow-merchants had for him are to be found on every hand; two notable instances being the special resolution passed at the last annual meeting of the Jewelers' League, wishing him a speedy recovery, and the special toast drunk to his health at the annual banquet of the Jewelers' Association and Board of Trade, Jan. 16.

In the work of the jewelry trade Mr. Bowden was a most conspicuous figure. He was president of the Jewelers' Security Alliance; was for years vice-president of the Jewelers' League; was president of the New York Jewelers' Association in 1894; was a director in the Jewelers' Association and Board of Trade; was a director in the Chatham National bank and for many years had been president of the Jewelers' Republican organization during the Presidential campaigns. Mr. Bowden was also the choice of the jewelry trade for the position of Commissioner to the Paris Exposition, the petition to President McKinley asking for his appointment being signed by jewelers in all parts of the country.

Joseph Benjamin Bowden came of English ancestry on both sides of the house. Some of the Bowdens of earlier generations were prominent in Colonial affairs. One of his ancestors was Thomas Bowden, an officer of the British army, who served with distinction in the French and Indian War. His father, Joseph Bowden, was a successful jeweler, and from him Mr. Bowden naturally acquired his liking for the trade. The son of Joseph and Charlotte Bowden, Joseph Benjamin Bowden was born in the then city of Brooklyn, N. Y., on Jan. 10, 1852. His parents moved to Flushing, N. Y., in 1854. He received a good practical academic education in the local schools and in the Flushing Institute, Flushing, N. Y. Then he entered upon the business in which his father had long been engaged.

At an early age Mr. Bowden was taken into partnership with his father. That was in 1873-74, the firm bearing, however, simply the name of Joseph Bowden. From 1874 to 1878 Mr. Bowden was the head of the establishment of J. B. Bowden. From 1880 to the present time he had been senior partner of the firm of J. B. Bowden & Co., manufacturing jewelers, with offices at the corner of Maiden Lane and Broadway. Mr. Bowden's time had been pretty steadily given to business, so that he had none to give to office seeking, though he had long taken an active interest in political affairs as a Republican.

Mr. Bowden made his home in Brooklyn and was largely identified with the social life of that part of the metropolis. He was a member of several of the leading clubs of Brooklyn, including the Crescent, Union League, Lincoln and Atlantic Yacht clubs. He was also a member of the Masonic order, belonging to Acanthus Lodge, F. and A. M., and the Aurora Grata Scottish Rite Organization. He was married on May 14, 1874, to Miss Alice M. Jaggar, and his widow and three children, Joseph L. Bowden, Laurens R. Bowden and Alice R. Bowden, survive him.

The directors of the Jewelers' Association and Board of Trade held a special meeting Monday morning and adopted the following resolutions on the death of Mr. Bowden:

The Board of Directors of the Jewelers' Association and Board of Trade, having been notified of the death of their associate and fellow member, Joseph B. Bowden, and desiring to give expression to the profound sorrow felt by every member of the organization, order the following resolutions to be spread upon the records of the organization and instruct the secretary to transmit a copy thereof to the family of the deceased:

Resolved, That in the death of Joseph B. Bowden the jewelry trade of the entire country has lost one of its most eminent men. By his faithful work as president of the Jewelers' Security Alliance, vice-president of the Jewelers' League and director in the Jewelers' Association and Board of Trade he contributed in no slight degree to the welfare of these organizations and to making them what they are to-day—successful co-operative trade institutions. No higher tribute can be paid to his memory than to say that his personal character, his sterling integrity, his faithful work in the responsible positions to which he was called makes us proud to remember that he was a jeweler; an honor to the trade he chose as his life work. And while bowing to the will of Almighty God in bringing to a close the earthly career of our friend, we give expression to our sorrow, deeply sympathizing with the family bereaved, whose loss is so much greater than our own.

Resolved, That the Board of Directors attend the funeral services in a body, and as a further mark of respect, this meeting do now adjourn.

At a special meeting of the executive committee of the Jewelers' Security Alliance, held Feb. 4, the following preamble and resolutions were unanimously adopted:

WHEREAS, We have learned with deep sorrow of the demise of our esteemed president, Mr. Joseph B. Bowden. Therefore, be it,

Resolved, that as a last tribute of our respect to our deceased friend and colleague, we record our high appreciation of his sterling qualities and noble character, who by his genial manners and strict integrity attained a prominent position as a useful and public spirited citizen and an able and upright merchant. We deplore the loss of his wise counsel and shall ever remember with profound gratitude the valuable services he has rendered this trade on many occasions, and we shall never forget his unselfish activity in the interest of this Alliance and the fidelity with which he discharged his duties as its president.

Be it further Resolved, That we tender the heartfelt sympathy of this Board to his bereaved family and that the members attend the funeral services and that a copy of these resolutions be sent to Mr. Bowden's family.

LEOPOLD STERN,
2d Vice-President,
H. H. BUTTS,
3d Vice-President,
BERNARD KARSCH,
Treasurer,
JAMES H. NOYES,
Secretary,
F. KROEBER,
CHARLES F. WOOD,
AUGUSTUS K. SLOAN,
HENRY ABBOTT,
C. C. CHAMPENOIS,
Committee.

IMPRESSIVE FUNERAL CEREMONIES OVER THE REMAINS OF MR. BOWDEN.

So many relatives, personal friends, business associates and Masonic brothers of Joseph B. Bowden attended his funeral Monday evening, at his late residence, 235 Gates Ave., Brooklyn, that the house was crowded from basement up. The parlors and dining room were thrown into one large room for the services, but there was not space for more than half the people at one time. It was, therefore, necessary to divide the funeral ceremonies. First came the regular Episcopal service, conducted by Rev. Dr. Backus, of the Church of the Incarnation; then the members of the family and immediate friends passed upstairs to give room for the members of Acanthus Lodge, F. & A. M., who came up from the basement and formed in front of the casket, which was placed at the base of a beautiful bank of elaborate floral tributes from the directors of the Jewelers' Security Alliance, Jewelers' Association and Board of Trade, Lincoln Club and other organizations and individuals.

The Masonic ceremonies were conducted impressively and eloquently by Past Master L. E. Bomeisler, of Acanthus Lodge, at the particular request of Mr. Bowden, made before his death. Prayer by Rev. Dr. Backus concluded the services. The body was placed temporarily in a receiving vault at Greenwood cemetery, Tuesday, and will be interred there later.

Among the many prominent men connected with the trade who were present were: President George M. Hard and director Daniel J. Carroll, of the Chatham National bank; president C. G. Alford, O. G. Fessenden, Charles F. Wood, C. E. Hastings, P. T. Tunison, of the Jewelers' Association and Board of Trade; H. H. Butts, of the Jewelers' Security Alliance; William Bardel and John R. Greason, of the Jewelers' League; William Smith, of William Smith & Co.

The 20 Per Cent. Duty on Drilled Pearls Again Affirmed.

The 20 per cent. duty on drilled pearls has again been affirmed by the United States Circuit Court, this time by Judge Coxe, in a decision handed down Saturday, affirming the decision of the Board of General Appraisers in the second suit by Charles L. Tiffany.

The Collector classified the pearls under Section 6 of the Act of July, 1897, and assessed a duty of 20 per cent. ad valorem as "articles manufactured, in whole or in part." The importer protested that they should have been classified under Paragraph 436 of said Act, and subjected to an ad valorem duty of 10 per cent. as "pearls in their natural state, not strung or set."

Judge Coxe cites the previous case of Tiffany against the United States, 103 Fed. Rep. 619, in which it is held that pearls with holes drilled through them by skilled labor are not "pearls in their natural state." The Government insists that the resemblance of the articles is greater to "pearls set and strung," as provided for by Paragraph 434 of the Act, than to "pearls in their natural state," as provided for by Paragraph 436. With this view Judge Coxe's decision coincides. The following interesting testimony was given by witnesses: "The Chinese, as well as the East Indians, drill very many pearls for convenience in carrying and handling them. Pearls come into the London and French markets in bunches, where they are strung for convenience, and the bunches are joined together with a silver thread. * *"

In the salient part of his decision, Judge Coxe says:

"The Court is clearly of the opinion that the imported pearls bear a closer resemblance to strung pearls than to pearls in their natural state. That this ruling may result in hardship is a contention which should be addressed not to the judicial, but to the legislative branch of the Government. The decision of the Board is affirmed."

Interview with the Advocates of Assembly Bill No. 167.

A CIRCULAR-WEEKLY representative interviewed attorney C. S. Andrews, representing the New York State Medical Society, which is pushing Assembly bill No. 167, against which the optical societies of the State are fighting, to obtain from him an idea of what the physicians propose to do. Mr. Andrews mentioned the changes in the bill as originally presented by Mr. Bell, which are recorded elsewhere in this paper, and said that "the framers of the bill take the position that by the amended wording the patent medicine trade is not interfered with, nor is any change made in the attitude of the law toward the pharmaceutical trade. The matter of the opposition of the opticians towards the bill has not, so far as I know, been brought before the medical society, and hence no action has been taken on this point."

An informal conference between Dr. Nelson H. Henry, a member of the Assembly Committee on Public Health, and representatives of the patent medicine and pharmaceutical associations was held Sunday, and the optical organizations would have been represented but for a misunderstanding as to the place of meeting.

Continued Examination into the Affairs of M. J. Davidow.

The examination into the affairs of M. J. Davidow, bankrupt jobber, formerly at 510 Broadway, New York, was continued Thursday, before Referee in Bankruptcy Miller. Mr. Davidow was examined by attorney G. H. Crawford in detail as to the purchase and disposition of the silver ware, watches, jewelry and other goods bought just previous to the failure. He did not take kindly to the lawyer's questions and it was only through considerable trouble on the part of Mr. Crawford and the referee that reasonably satisfactory answers could be obtained. Davidow said he kept no complete set of books and did not keep any record of dealings on a cash basis, as a rule. Neither did he keep a record of goods received or money paid out. He did make entries of all goods sold on credit.

He testified that he went to New York from Scranton, Pa., in 1896, and had no business for a time. Then he was at 92 Bowery, manufacturing patent gas lamp mantles, but he sold out. Then he had an office at 320 Broadway and was in the money loaning business for about six months, the first part of 1898. In October, 1898, he was at 114-116 Canal St., where he was in business a year and three-quarters. On Jan. 15, 1900, he began business at 510 Broadway. He had been handling diamonds and jewelry for about 18 years.

Davidow was questioned regarding a bill of W. I. Rosenfeld for 25 solid gold watch cases amounting to $406. He said part was sold and part left in the store "in a pasteboard box on a shelf, as usual." A bill for three unmounted diamonds, $521, bought of J. R. Wood & Sons, was shown. Davidow said he received the stones and put them in a drawer in the original papers. He didn't know whether he locked the drawer or not. Attorney Crawford thought these instances showed a peculiar way of caring for valuable goods, but Davidow assured him it was his usual way, as he had no safe. The examination will be continued this afternoon.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Feb. 2, 1901.

The U. S. Assay Office report:	
Gold bars exchanged for gold coin	$218,682 90
Gold bars paid depositors	47,105 17
Total	$265,788 07
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:	
Jan. 28	$35,852
" 29	51,572
" 30	2,397,443
" 31	45,979
Feb. 1	67,232
" 2	.....
Total	$2,598,078

Of this sum over $2,300,000 was withdrawn for export.

The fire which destroyed the Frankel department store, Des Moines, Ia., Jan. 29, caused a loss estimated at $8,000 to the jewelry stock of Henry Plumb.

The store of A. H. Furstnow, Fond du Lac, Wis., is to have extensive improvements made. An elevated office will be constructed in the rear of the store.

NOTICE.

We are now delivering two new.....

"RAILROAD WATCHES"

in 17-jeweled and 21-jeweled grades. Write to us for prices and information. Orders will be filled in rotation.

Our Watches Pass Inspection.

WE ARE THE LARGEST DISTRIBUTORS OF

DUEBER-HAMPDEN WATCHES

IN AMERICA.

Our MOLLY STARKS and our 12-SIZE WATCHES are Sellers.

Write to us to-day, any day.



No Goods Sold at Retail.

John W. Fiorwood & Co.

No. 3 Maiden Lane, New York.

PRIZE-WINNING WINDOWS IN THE

SIMMONS CHAINS WINDOW DISPLAY CONTEST.

The list of prize winners in this contest was published in "The Jewelers' Circular-Weekly" of Jan. 23. We show here reproductions of the windows which won second and third prizes.



THE SECOND PRIZE of $50 was awarded Chris. Bernloehr, Indianapolis, Ind.

This window display used a row of little manikins, each wearing a watch and chain. In the center was a card bearing the sentence: "We All Wear Simmons Chains." In the center of the window was a large sunburst of several dozen chains radiating from a card which bore the figure of Father Time and the legend, "Tested by Time." This was flanked on either side by additional displays.

THE THIRD PRIZE of $25 was awarded Wm.H.Rollman, Mifflintown, Pa. The photographic reproduction is rather unsatisfactory, but it will be seen that the bottom and background were draped loosely with white material on which were arranged clusters of jewelry, chief among which were Simmons Chains in festoons and on cards. The three Simmons window cards were enhanced by a frame of color contrasting with the background.



R. F. SIMMONS CO., Attleboro, Mass.

NEW YORK: 9 Maiden Lane.
CHICAGO: 126 State Street.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

A. S. Alfred, traveler for George B. Hurd & Co., New York, is making a trip west accompanied by his wife.

E. S. Villinoare, traveler for the Norton-Paulson Jewelry Co., Kansas City, Mo., left last week for an extended trip through Texas.

Chester G. Hall and Samuel Hall, travelers for Albert Gerwig, Pittsburgh, Pa., started out on Monday on their second trip this year, the former into West Virginia and Ohio and the latter westward.

Dory A. Smith, for the W. J. Johnston Co., Pittsburgh, Pa., started out on Monday for a six weeks' trip. Mr. Smith carries the largest stock of watch cases, movements and fine jewelry ever taken from this city.

The Indianapolis, Ind., jobbers had few callers last week. They were: Mr. Hirsch, Hirsch, Flashner & Robbins; N. Gunzburger, L. & M. Kahn & Co.; E. E. Stockton, The E. Ingraham Co.; Mr. Cutter, The Elgin National Watch Co.

H. S. Hurlbut, formerly with the Non-Retailing Co., Lancaster, Pa., is now connected with the wholesale house of the W. J. Johnston Co., Pittsburgh, Pa., and will start out in a couple of weeks, covering Ohio, West Virginia, Indiana, Michigan and the northwest.

David Stone & Son, jobbers in jewelry, 534 Broadway, New York, have engaged Mortimer Hecksher, formerly with Solomon Bros. & Gross, to represent them in the New England States, and E. J. Kennedy to cover New York State and Pennsylvania. Their travelers start on the road this week.

Paul Wettstein, son of George Wettstein, manufacturing jeweler, Cedar Rapids, Ia., started on his maiden trip on the road for that house last Monday. He is 18 years of age and has been in the office with the firm for two years. He sold his first bill in the same town and to the same man that his father sold his first bill, over 25 years ago, when he started to travel for a Chicago house. Mr. Wettstein's son, Frank, who has been traveling for him in Iowa, Kansas and Nebraska, is at present in the City of Mexico for his health.

Traveling men calling on Davenport, Ia., jewelers the past week were: K. H. Clarke, Towle Mfg. Co.; E. B. Frank, The Pairpoint Corporation; M. A. Gluck, Otto Young & Co.; C. M. Davis, Ansonia Clock Co.; Henry Klaas, S. Glickauf & Co.; I. Keasler, Aurora Silver Plate Mfg. Co.; G. W. Wile, Buffalo Jewelry Case Co.; John G. Hodgens, Geneva Optical Co.; A. N. Brittan, M. A. Mead & Co.; Norman L. Strauss, Louis Kaufman & Co.; Thomas W. Agnew, New Haven Clock Co.; Ernest A. Leigh, Wilcox Silver Plate Co.; J. C. Baer, Keystone Mfg. Jewelry Co. and representative of Electric City Box Co.

The travelers who called on the Kansas City, Mo., trade last week were: J. W. Stoneburner, Ford & Carpenter; G. A. Jewett, Hamilton & Hamilton, Jr.; Lucien Rockwell, Poole Silver Co.; William T. Smith, Wilcox Silver Plate Co.; Mr. Wolf, for Eisler & Laubheim; J. M. Friede, Eisenstadt Mfg. Co.; Frank R. Horton, Carter, Hastings & Howe; J. O. Slemmons, J. B. Bowden & Co.; Arthur W. Ware; George D. Gruen, D. Gruen & Sons; A. J. Sherrard, Enos Richardson & Co.; F. W. Agnew, New Haven Clock Co.; Jules Franklin, L. Tannenbaum & Co., L. M. Frank, S. Valfer & Co.; E. Lange, P. W. Lambert & Co.; H. E. Osborne, general agent for O. F. Egginton; I. W. Friedman; J. S. Adler, J. S. Adler & Co.; W. S. Sparrow, Stern Bros. & Co.; N. O. Barnhill, Langsdorf-Byers Jewelry Co.

Travelers in Pittsburgh, Pa., last week were: F. C. Somes, S. O. Bigney & Co.; Mr. Platt, Theodore W. Foster & Bro. Co.; Edwin L. Mumford, Waite, Thresher Co.; James O. Otis, Harvey & Otis; Fred. Clarkson, Albert Lorsch & Co.; Jacob Schorsch, I. Emrich & Co.; William Rosenberger, A. Wallach & Co.; Mr. Bleecker, William S. Hedges & Co.; Mr. Rogers, N. E. Whiteside & Co.; P. M. Layman, Riker Bros.; F. D. Newburger, R. Blackinton & Co.; C. F. Brinck, The Crescent Watch Case Co.; F. D. Smith, Reeves & Browne; S. W. Pickering, Allen & Jonassohn; Walter S. Strauss, Jacob Strauss & Sons; J. W. Armbruster, Illinois Watch Co.; W. H. Gregory, Strobell & Crane; Mr. Parker, Osmun-Parker Mfg. Co.; H. A. Bliss, Krementz & Co.; Fred. L. Baker, The Non-Retailing Co. and Ehlers & Co.

The following travelers made the Twin Cities the past week: M. Lampert, Henry Zimmern & Co.; Mr. Landy, S. Valfer & Co.; C. S. Mitchell, for A. L. Silberstein; H. L. Stanton; I. C. Nicholson, Flint, Blood & Co.; Mr. Boice, Royce, Boice & Co.; J. S. Adler, for J. S. Adler & Co.; O. H. Hull, The Pairpoint Corporation; A. Kiersky, A. L. Reed & Co.; R. H. Shailer, The E. N. Welch Mfg. Co.; H. B. Kennion, Parks Bros. & Rogers; Mr. Weiser, Heintz Bros.; B. W. Raymond, Aurora Silver Plate Mfg. Co.; Frank Thompson, Derby Silver Co.; and representative of F. A. Hardy & Co.

The following traveling men called on the trade in Columbus, O., within the past two weeks: William Seckels; E. A. Rose, Weigle & Rose; E. G. Harper, S. & S. Druiff; M. Klipper, Hipp. Didisheim & Bro.; Julius F. Shuman, for William Kinscherf; G. C. Ridgway, Julius King Optical Co.; F. A. Perry, The John Russell Cutlery Co.; M. L. Barnard, J. B. Bowden & Co.; C. J. Roehr, Bassett Jewelry Co.; Mr. Crane, Mandeville, Carrow & Crane; E. C. Stone, Battin & Co.; R. P. Coughlin, Wm. L. Gilbert Clock Co.; W. F. Hudson, Champenois & Co.; W. Miller, The Herman Keck Mfg. Co.; Walter S. Strauss, Jacob Strauss & Sons; L. A. Burt, R. Wallace & Sons Mfg. Co.

Among the traveling men who visited the Detroit, Mich., trade about Feb. 1, were: L. P. Cook, S. Sternau & Co.; A. H. Kohn, Henry Froehlich & Co.; Mr. Wolff, Eisler & Laubheim; W. C. Barry, Larter, Elcox & Co.; Joseph S. Frank, Sussfeld, Lorsch & Co.; H. Freund, Henry Freund & Bro.; C. A. Hustrom, Wilcox & Evertsen; Charles H. Anderson, Allsopp Bros.; Harry Osborne, The R. Wallace & Sons Mfg. Co.; W. H. Bryant, T. G. Hawkes & Co.; W. H. Race, The Meriden Silver Plate Co. and the Eureka Silver Co.; Willard H. Wheeler, Hayden W. Wheeler & Co.; M. Klipper, Hipp. Didisheim & Bro.; L. E. Smith, M. B. Bryant & Co.; J. W. McClannin, The International Silver Co.; William Baden, The Max Nathan Co.; H. I. Hefele, LaPierre Mfg. Co.; Charles B. Bartlett, Whiting Mfg. Co.; J. M. Morrow, American Watch Case Co.; G. W. Bleecker, Martin, Copeland & Co.; M. D. Smith, S. B. Champlin Co.; D. Rose, Anthony Eisler & Co.; Carl M. Fishel, Fishel, Nessler & Co.; and S. C. Howard, Dominick & Haff.

Representatives of the jewelry trade calling on Syracuse, N. Y., jewelers the past two weeks were: E. J. Mills, W. & S. Blackinton; Mr. Remington, Carter, Qvarnstrom & Remington; Mr. Smith, George J. Smith & Co.; D. N. Jacoby, Providence Stock Co.; Max L. Jacoby, Manchester Mfg. Co.; Walter S. Noon, W. F. Cory & Bro.; Benjamin M. Henschel, Heintz Bros.; G. H. Sluter, Carter, Hastings & Howe; Willard H. Wheeler, Hayden W. Wheeler & Co.; Mr. Walker, The Pairpoint



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MAKERS OF FINE JEWELRY.

We will send Price-List and this Illustration to any approved Dealer on application.

Corporation; H. L. Mitchell; M. B. Rosenback, for William I. Rosenfeld; William E. Smith, Standard Oil Co.; Harry W. Frolichstein, Frolichstein & England; Joseph Rosenberg, Louis Strasburger's Son & Co.; Frank H. Dana, The H. A. Kirby Co.; J. Goldberg; S. Cohn, Oppenheimer Bros. & Veith; W. S. Gardner, Bassett Jewelry Co.; Theodore L. Parker, Martin, Copeland & Co.; Mr. Cook, Fontneau & Cook; Henry Gruenthal, for J. J. Cohn; H. B. Richardson, G. A. Dean Co.; Garrett G. Freer, E. A. Bliss Co.; Charles T. Dougherty, William L. Sexton & Co.; Charles A. Hetzel; W. H. Gregory, Strobell & Crane; E. C. McCarter, Wilcox & Wagner and Ziruth & Moore; R. T. Supple, William B. Durgin Co; C. F. Sweasey, William B. Kerr & Co.; W. H. Bryant, T. G. Hawkes & Co.; S. E. Giffen, National Glass Co.; George B. Potter, Emil Weissbrod & Sons; E. H. Cox, Sussfeld, Lorsch & Co.; Frank S. Goff, Bennett & Bradford; J. B. Richardson, Payton & Kelley Co.; L. E. Van Horn, Philipp Zellenka & Son.

Al. Wormood, of the Illinois Watch Co., Springfield, Ill., was in St. Louis, Mo., last week.

Edwin Beckwith, New York Mutual Optical Co., was among the optical trade of Trenton, N. J., recently.

The traveling men of the L. Bauman Jewelry Co., St. Louis, Mo., six of them, are now on the road with their goods.

L. Adler & Son., New York, will be represented on the road by I. L. Friedman, who will carry a line of diamond jewelry and mountings.

William Andrews, formerly with Enos Richardson & Co., New York, is now traveling for J. J. Cohn, New York. He is now visiting the trade in the west.

J. Bioren, of Bioren Bros., Newark, N. J., and a representative of the Jennings Bros. Co., Bridgeport, Conn., visited the jewelers of Trenton, N. J., last week.

Recent travelers in Omaha, Neb., were: J. A. Patterson, Hayden W. Wheeler & Co.; C. A. Garlick, Schrader-Wittstein Co.; Fred. Pettee, Waterbury Clock Co.

Among the eastern representatives in St. Louis, Mo., last week were: J. Herzog, L. Kaufman & Co., the ring manufacturers of New York; Mr. Rockwell, The Poole Silver Co.

Among the travelers who recently visited San Francisco, Cal., were: George Paine, E. I. Franklin & Co.; Mr. Thornton, Powers & Mayer; G. A. Whiting, Whiting & Davis; L. E. Fay, R. F. Simmons Co., and Wade Williams, Arnold & Steere.

David L. Nesler, the Chicago representative of Nesler & Co., Newark, N. J., started last week from the factory with the intention of taking in Buffalo, Cleveland, Detroit and other cities en route to the metropolis of the west. He is still selling hoop earrings.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: W. E. Meadows, Phelps & Adams; Louis W. Bruns, Juergens & Andersen Co.; Mr. Goldsmith, Adolph Goldsmith & Son; Mr. Weil, Electric City Box Co.; Mr. Hammett, Whiting Mfg. Co.; and a representative of Frank M. Whiting & Co.

McRae & Keeler, Attleboro, Mass., have made a change in their traveling force. Fred. L. Bellows, who has been their representative all over the west for several years, has left them to start in a new business on his own account, in which all wish him success. McRae & Keeler have secured the services of Mr. Sandfeldter, of St. Louis, who has been their employe there. Mr. Sandfeldter will cover the territory between New York and Chicago, while the metropolis will continue under the direction of William A. Lauder.

An incident of several days ago which had not before seen the light of publication has just found its way back to Attleboro. On a train running up from Dallas, Tex., to Kansas City, Mo., were four Attleboro traveling salesmen for jewelry houses. A member of the quartette is responsible for the story, but asks that the names be not used, as it would attract the attention of their rivals to the fact that the four had invaded Texas for the first time and might lead to fresh competition in their new field of activity. They found in the train with them a gentleman who proved to be one William J. Bryan, of Lincoln, Neb. The five got into conversation and Mr. Bryan poked a little good natured fun at them, declaring that from now on he favored protection for Texas if four such bright men meant to spend much of their time searching for dollars there. The conversation, however, quickly took a political turn and a heated and brilliant debate on the subject of the coinage came about. Mr. Bryan defended his personal views on the coinage very ably, but he had practical men to contend with. The climax of the debate, the remark which silenced the great advocate of 16 to 1, was the reply given to one of his statements by the big portly man, whom the traveling men occasionally call affectionately, "Colonel." Said Mr. Bryan, "But gold is always fluctuating, as well as silver." "Mr. Bryan," was the reply, "I must disagree with you. In my business for 20 years I have bought gold for the manufacture of jewelry and I have paid the same price for it per pennyweight all that time without deviation." The man who silenced Bryan with cold facts from the jewelry district has become the subject of talk wherever jewelry makers or sellers are found congregated.

Newark.

Samuel K. Knott, a manufacturing jeweler, 52 years old, died Jan. 19, at his home, 95 Academy St. He had been ill for several months. The funeral took place Wednesday.

The Coöperative Mercantile Co. have been incorporated in New Jersey with a capital of $500,000, to deal in jewelry. F. C. Hobb, Clifford W. Perkins, K. K. McLaren, all of Jersey City, are the incorporators.

At the last meeting of the Jewelers' Protective Union, Local No. 2, of Newark, held at headquarters, 210 Market St., it was decided to give a sociable to the members and their friends Friday evening. The entire official staff of the International Jewelers' Workers' Union of America and Canada and the officers of the New York local were invited.

L. M. Barnes is about to renovate and decorate his store at North Adams, Mass.

John M. Frear, 71 Court St., Binghamton, N. Y., will move about April 1 to the People's Bank building. Whitney & Co. then move into the store vacated by Mr. Frear.

Yours For
BUCKLES,
OR FOR
Barrettes,
Boa Chains,
Brooches,
Hat Pins,
Purses,
Fish-Scale
Chatelaine Bags,
OR
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We make everything for the jeweler and will fill your orders promptly.
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Sample Office, 11 Maiden Lane,
NEW YORK.

DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,
ALSO
IVORY, EBONY AND SHELL,
14 East 17th Street, NEW YORK.

Providence.

Arthur Henius, Providence representative for Bruhl Bros., arrived in this city last week from a business tour of Europe.

The monthly meeting of the New England directors of the Jewelers' Association and Board of Trade will be held in the Wilcox building to-morrow.

Noah H. Holt, Providence representative of the Jewelers' Association and Board of Trade, delivered an interesting address on "The Abundant Life," before the St. Thomas Club, at Taunton, Mass., last week.

In the case of Jacot & Son, New York, against W. J. Briggs & Co., Pawtucket, for $84 on book account, heard in the 10th District Court, at Pawtucket, last week, a decision was entered in favor of the plaintiffs.

Frank H. Gladding, traveling representative of Clark & Coombs, has the sympathy of his associates in the loss of his wife, who died last week. Mrs. Gladding's father, the late J. D. Benton, was a well known jeweler in this city.

Among the jewelry buyers in the city the past week were: S. Goldstein, Market St. Novelty House, Philadelphia; Mr. Hilleson, of Hilleson Bros., Toledo, O.; Bennett Siegel, Des Moines, Ia.; A. Goldman, of Goldman & Collins, Pittsburgh.

Another evidence of the desire which President Holbrook, of the Gorham Mfg. Co., has for the betterment of the condition of the employes at the works, is to be found in the recent gift by Mr. Holbrook of a library of some 800 volumes, covering a wide range of subjects, to be placed in the Casino for the use of the employes.

Among the incorporated companies chartered in Rhode Island who have filed their annual statements with the City Clerk are the Daggett Jewelry Co., Attleboro, and the Cornell-Andrews Smelting Co., of this city. The certificate of the Daggett Jewelry Co. sets forth that the capital is $15,000, all paid in; that they have no real estate; that the value of their personal assets Dec. 31, 1900, was $24,188.52, and that the liabilities on that date were $8,680. The certificate of the Connell-Andrews Smelting Co. states that the capital, which was limited to $15,000, has been increased by the amount of $15,000, and that the whole amount was paid in on Jan. 5, 1901.

The Gorham Silversmiths' Mutual Aid Society held their 36th annual meeting at the Gorham Casino, Thursday evening last. The reports submitted showed the organization to be in a prosperous condition. Disbursements during the past 10 years have amounted to $46,797.82. The present membership is 540 and 82 applications for membership are pending. The amount of receipts for the past year was $5,544.62 and the amount of disbursements during the same period was $5,086.03. The following officers were elected: President, Arnold C. Brown; vice-president, Louis P. Rittman; treasurer, W. A. Clissold; secretary, Fred A. Burt; auditors, George H. Rhodes and Robert H. Anderson; physician, W. L. Harris, M.D.

The annual reunion of the heads of departments of the Gorham Mfg. Co. works, in this city, was held Wednesday evening, at the Gorham Casino. About 60 persons sat down to the excellent banquet that had been provided. Superintendent Fred Lawton presided, and the informal postprandial exercises included remarks by John F. P. Lawton, secretary of company, who talked interestingly on the remarkable growth of the works during the 40 odd years he had been connected with the institution, and by Mr. Codman, the chief designer, who gave a brief account of his experiences at the Paris Exposition. Remarks were also made by Mr. Aldrich, of the office department, and Mr. Vogle.

Baltimore.

John N. H. Menger has sold his business to Jerome W. Schirm. Mr. Schirm was for many years with J. Stuart MacDonald.

Charles C. Stieff, manager of the Baltimore Sterling Silver Co., was elected secretary of the regular Democratic Association of the Second Ward, Jan. 29.

William H. Hennegen, of the Hennegen, Bates Co., was a member of the hospitality committee to whom the success of the Merchants' and Manufacturers' Association banquet, held Jan. 31, was due. J. Smith Hopkins was a subscriber to the banquet.

The magnificent silver punch bowl, designed and made by Jacobi & Jenkins, which is a testimonial to S. Davies Warfield, chairman of the executive committee of the Honest Money Democratic League, was presented to Mr. Warfield, Jan. 31. The bowl has already been described in these columns.

Henry Maas, one of the men charged with assaulting and robbing Alexander J. Hubbard, last November, was removed Jan. 30 from the Towson jail to the Baltimore City jail. It was thought that an attempt might be made to get him out or that he might escape, so it was deemed advisable to remove him to the city until the date of his trial.

John Smith, alias Edward Whalen, alias Eddie Ward, alias "Boston Frank," etc., who is in jail awaiting trial on a charge of stealing a diamond pin from J. Stuart MacDonald, is believed to have had a hand in the robbery of the jewelry store of J. V. Alfriend & Co., Norfolk, Va., last December, when about $4,000 worth of jewelry was stolen. James P. Banner, a representative of Alfriend & Co., came to Baltimore Jan. 31, and upon seeing Smith in jail he identified him as the man seen in Norfolk about the time of the robbery.

The line of diamond jewelry made by Gattle, Ettinger & Hammel, 68 Nassau St., New York, is appropriately designated by them "masterpieces of the jewelers' art." Pendants, tiaras, hair ornaments, pearl necklaces, collarettes and rings of unique and highly artistic design, set with perfect gems in attractive combinations, comprise a line which jewelers in search of pieces with which to appeal to the cultivated taste cannot afford to overlook.

An Event in Cut Glassware

We are fast pushing into prominence an entirely new line of Novelties, which we consider the best ever made in . . .

...Cut Glassware...

If you order one of our

$25 Assortments,

Consisting of 9 well-selected pieces, each different, you will understand the heading of this advertisement.

Remember that this Assortment will be our only salesman.

WICKE & CO., 32 Park Place, New York.

Attleboro.

R. M. Derick and George W. Enbom, who have been in business some time as R. M. Derick & Co., dissolved partnership this week. They plan to resume business as individuals.

The Charles S. Bush Co., dealers in jewelers' supplies, are building an Attleboro headquarters on Railroad Ave. They have placed in charge Sanford A. Hamilton, late of the Hamilton Co., jobbers.

R. Curtis Read, New York representative for J. C. Cummings & Co., was called home by telegraph last week owing to the death of his father, Henry C. Read. The young jeweler has the sympathy of scores of friends.

The Attleboro Y. M. C. A. has arranged to give a course of four free lectures, illustrated, on design, by a member of the faculty of the Rhode Island School of Design for the young men employed in the Attleboro jewelry factories.

P. John Cummings, of P. J. Cummings & Co., left last week for St. Augustin, Fla., for his health. Frank Barton, traveling man for the house, accompanied him to Washington, leaving him there to start for his western circuit.

The Attleboro school board annual report contains a recommendation that the town introduce manual training into the schools in 1901, the course being designed to train up engravers, designers and other craftsmen for the jewelry business.

Charles H. Makepeace and John E. Sherman, who have been doing business under the name of the Attleboro Chain Co., dissolved partnership last week. Fred S. Cobb, for several years with G. H. Herrick & Co., purchased the interest of Mr. Makepeace.

Norton, bordering Attleboro on the south, finds that its jewelry factory village, styled Chartley, is growing rapidly. It has appealed to the State Legislature for permission to issue bonds to install a suitable town water supply, principally owing to the increase in tenements there.

Leslie Fisher, one of the expert engravers of Bates & Bacon, who could not follow the plant into the employ of the Philadelphia Watch Case Co., because of being a member of the American Federation of Labor, left last week for Canton, O., to enter on a position with the Dueber Watch Case Mfg. Co.

Clarence L. Watson, of the Watson & Newell Co., appears as one of the petitioners in the movement of the big and wealthy Interstate Consolidated Electric Street Railway Co., which covers the jewelry territory, to transfer its incorporation from Rhode Island to Massachusetts, the matter being before the House now.

The bill for the raising of the compulsory education age limit in Massachusetts from 14 to 16 years was killed in committee last week. The treatment of this bill in the editorial columns of this paper when it was introduced received flattering comment in the local press and among readers in the Attleboro Republican Club rooms.

A large sum of money was raised by capitalists' subscriptions in 1893, during the depression in the jewelry business, to aid the destitute employes of the local factories. It was later augmented by similar subscriptions to aid the families of Attleboro jewelry operatives who went into the Spanish war. J. L. Sweet, of the R. F. Simmons Co., was at the head of the organization empowered to expend the money. As it has lain idle for some years it was Saturday turned over to the King's Daughters.

In the statistics of Attleboro jewelry factories in the last issue of THE CIRCULAR-WEEKLY, there was a palpable misstatement regarding the number of employes in the factory of S. O. Bigney & Co. In this factory there are now employed over 100 females, the entire number of male and female employes exceeding 200. This large force have been kept busy largely during the entire year, and have been working evenings during the past month. The S. O. Bigney & Co. factory is one of the truly busy spots in the town.

There was lively bidding Saturday last for pews at the Second Congregational Church. Charles A. Marsh, of C. A. Marsh & Co., and Raymond M. Horton, of the old firm of Walch & Horton, paid the highest premiums, each going $135 over the set price for a pew out of sentiment and because of the immense demand. At the election of officers of the church last week the following received notice: Charles E. Bliss, of Bliss Bros.; Albert A. Bushee, of A. Bushee & Co.; Harry P. Kent, of F. W. Weaver & Co.; Sidney O. Bigney, of S. O. Bigney & Co., and Herman T. Regnell, of Regnell, Bigney & Co.

David Simmons, jeweler, 543 W. Market St., Louisville, Ky., Thursday, found a purse with $400 in bills and a check for $150. In it was the name of the owner, to whom Mr. Simmons returned it.

Horace Finberg, a Polish watchmaker, of Mt. Carmel, Pa., fasted 24 hours, standing in one position, last week, in order to win a wager of $10.

North Attleboro.

George K. Webster, accompanied by his traveler, Nathan F. Swift, left Friday last for a week's fishing through the ice on Lake Winnepesaukee, N. H. Mr. Swift owns a little cottage there.

G. Herbert French, of Riley, French & Heffron, made a large purchase of real estate from Francis G. Pate, of F. G. Pate & Co., last week. Mr. French has gone to Florida for a short pleasure trip.

Rev. Fr. Charles J. Burns, the loved rector of St. Mary's Catholic Church, in North Attleboro, died last week. At the hour of his funeral on Saturday several local jewelry factories suspended operations.

John H. Peckham, of the recently dissolved firm of Palmer & Peckham, resigned last Wednesday his place on the Board of North Attleboro Selectmen. He left before the end of the week for Chicago, where he proposes to enter the jewelry business.

A veteran jewelry manufacturer and respected citizen, Abiel Codding, celebrated with modest ceremony last week the 84th anniversary of his birth. Mr. Codding is a native of this section, born in Rehoboth, the son of Abiel and Chloe Daggett Codding. From a Revolutionary hero, James A. Codding, of Taunton, his grandfather, he inherited a sturdy manhood which would have marked the family for success in any line of activity. In 1839 he went to Philadelphia and engaged in the jewelry business there for two years, returning to the Attleboros in 1841. On his return he entered the firm of Ira Richards & Co., and after Mr. Richards's death he remained for 30 years the active head of E. Ira Richards & Co. He has been active in other enterprises, being for years president of the Attleboro Savings bank and director of the local National bank. He is president of the North Attleboro gaslight corporation, and the oldest Mason in the Attleboros. Two sons, James A. and Edwin A., are prominent in local business circles.



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00, less 5%, upward.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.

Full Revival of the Earring.

SINCE Cleopatra's time and her magnificent pearl earring, which played such a prominent part in her life or, rather, death, this particular piece of feminine jewelry has come in and gone out regularly with the tide of popularity. Just now earrings are considered quite the correct thing, though for 10 or 15 years they have scarcely been worn at all. The "grown-ups" of that period are probably prepared to welcome them as old friends. To the others it will be a new experience, and means having the ears pierced. Jewelers have been predicting for the last two years the revival of this fashion, and there has been a marked tendency in its direction, and now it is generally admitted that earrings are positively to be worn.

Old earrings may be brought forth from their velvet resting places of many years and undergo inspection. If they would be converted into strictly modern ones they must pay a visit to the jeweler and be reset. Two settings are permissible—the screw and the French, this latter a combination of the screw and the old fashioned "drop," but without the swing. Pearls and turquoises, alone or set round with diamonds, are all you have to select from if you confine yourself to the earrings of fashion. Of course, pearls, lustrous and of fairly good size, are favorites. These are rare and expensive enough to be much desired by smart women. The French setting admits of a little variety. A small diamond forms the head of the screw, and depending from this is a large pearl, held perfectly firm by a fine wire loop which passes under the lobe of the ear and fastens at the back on the point of the screw. The effect is that of the drop, yet there is no swinging, the one thing that is most important to avoid.

Just now collarettes seem to be more popular than ever. In design and combination of stones they are certainly exquisite, offering a rare chance for display of individual taste. One of all diamonds is not considered as elegant as one combining stones of color. It is the connoisseur, though, who really prefers a design worked out in rich colorings. This taste for gems of color is like that for pomelloes, an acquired one; it grows with amazing rapidity, and its gratification is determined only by one's income.

Where pearls are the stones for collarettes, diamond bars are generally used, and these may be quite plain or of fancy design. Matching the pearls when several hundred are needed is by no means an easy thing. In size, shape and luster they must be exactly alike, and these three qualities fix their price.—New York *Herald*.



[GROUPED AND ENGRAVED FOR "THE JEWELERS' CIRCULAR-WEEKLY" FROM PHOTOGRAPHS BY ROSE & SANDS, 244 FIFTH AVE., NEW YORK.—LOANED TO THIS JOURNAL BY THE SUNDAY EDITION OF THE NEW YORK "HERALD."]

GORHAM SILVER

GORHAM SILVER
is sold to the legitimate jewelry trade only. No fear of competition with Department Stores. They can't buy it.

GORHAM SILVER
is made to meet all demands of the trade, from the smallest inexpensive objects to the finest examples of hand-wrought ware.

GORHAM SILVER
is known everywhere to represent the most approved and fashionable designs as well as unequalled workmanship.

TRADE MARK



STERLING

GORHAM SILVER
costs no more than inferior wares without a reputation. The trade mark it bears is a recognized symbol of standard value the world over.

GORHAM SILVER
received the Grand Prix at the Paris Exposition.

GORHAM MFG. CO.
Broadway and Nineteenth St., N. Y.

BRANCHES

NEW YORK
21-23 Maiden Lane

CHICAGO
131-137 Wabash Avenue

SAN FRANCISCO
118-120 Sutter Street

GORHAM SILVER

Philadelphia.

William Atherholt, of L. C. Reisner & Co., is canvassing the Schuylkill Valley.

F. M. Rodgers, watchmaker for C. R. Smith & Son, has resigned his position.

Charles Beerhalter has resigned his place as clockmaker at the Bailey, Banks & Biddle Co.

Thomas Maddocks, of Simons, Bro. & Co., left Saturday on his 33d annual tour through the south, accompanied by his wife.

Nellie Haines, daughter of William Haines, retail jeweler, 1224 Columbia Ave., was married last week to Charles Southwell.

The Quaker City Cut Glass Co., who have their factory at 1819 N. 5th St., were chartered at Dover, Del., Friday, with a capital stock of $250,000.

William F. Michael, for six years general manager of the establishment of Davis & Galt, silversmiths, has resigned his position with that house.

Edward B. Chase, of J. E. Caldwell & Co., intends to build a handsome new residence near the Rose Tree Hunt Club House, Delaware county.

J. H. Shaw, a badge and medal maker on Arch St. near Broad St., intends to bring suit in the Dauphin county courts to recover for badges furnished the members of the Legislature at the time of the unveiling of the Washington monument.

A bill aimed at Philadelphia's big department stores was introduced in the Delaware Legislature, Friday. It provides that every order and delivery wagon shall be licensed. The big local stores deliver goods in Wilmington and elsewhere in that State.

Joseph K. Davison, manufacturing jeweler, 718 Sansom St., received the contract last week for 5,000 medals to commemorate the inauguration of McKinley and Roosevelt at Washington next month. The contract was secured direct from the Inauguration Committee.

The Peter L. Krider Co. have opened an office and salesroom in the Real Estate Trust building, southeast corner of Chestnut and Broad Sts. Mr. Newhall has on exhibition some beautiful specimens of sterling ware art in centerpieces, loving cups and pitchers. The factory, under the management of Mr. Wood, is still in the old quarters on Chestnut St.

Letters of administration were granted Thursday to Mrs. M. B. Allebach, on the estate of her husband, Mahlon B. Allebach, formerly a retail jeweler at 1328 Walnut St. The estate is conservatively valued at $13,500, but is believed to be worth more. It is the intention of Mrs. Allebach to sell the stock, fixtures and good will of the Walnut St. store at private sale.

The shuffle board team, representing the Philadelphia Jewelers' Club in their tournament with the Harold Club, has so far scored decisive victories, and will, in all likelihood, triumph in the end. The team comprises J. Warner Hutchins, L. P. White, A. G. Lee, William F. Parry, William H. Long, Joe Cadwalader, Zophia Laird, A. J. Le Jambre, William Quinn and Fred Block.

Simon Pfaelzer, a member of Pfaelzer Bros. & Co., jobbing and retail jewelers, 932 Market St., has retired from business, after having been connected with the trade in this city 34 years. He will sail in a few days for Europe for a pleasure trip. His retirement took effect Feb. 1. The business will be carried on hereafter by Morris and Frank Pfaelzer, at the old stand, under the name of Pfaelzer & Son. Frank Pfaelzer has been taken into partnership to succeed his uncle. Simon Pfaelzer, who, during 34 years as a jobbing jeweler, formed a wide circle of acquaintances in the trade in this country and abroad, was born 54 years ago in Hemsbach, Baden, Germany. He came to this country when 19 years old and immediately entered the jewelry store of his brother, Morris Pfaelzer, at 201 Market St. At the end of a year he was taken into partnership and the two moved to 203 Market St., where they opened a store. They entered the jobbing field at this time and built up a lucrative trade. After occupying various sites they moved, three years ago, to 932 Market St. Simon Pfaelzer is believed to have amassed a fortune. His retirement from business will be regretted.

Lancaster, Pa.

J. M. Jenks, of J. M. Jenks & Co., has left on a four months' western trip in the interests of his house.

William H. Herr, jeweler, Columbia, this county, has made an assignment to R. Morgan Root, of Pottstown, Pa., for the benefit of his creditors.

Joseph Hahn, foreman of the supply department at L. C. Reisner & Co.'s establishment, who was seriously ill for several weeks, has resumed his duties.

America's Leading Art and Jewelry Auctioneer,



DAN I. MURRAY,

Twenty years' experience in the Wholesale, Retail, Manufacturing and Importing Jewelry Business.

I have never failed to move a stock. I work on commission. My methods are new and original.

WRITE ME FOR TERMS, Etc.

126 State St., Room 602, Chicago, Ill.
No. 3 Maiden Lane, Room 61, New Yo k.

AT PRESENT SELLING FOR E. L. CUENDET, 21 JOHN ST., NEW YORK, large importer of Musical Boxes and French Bric-a-Brac.

For the next two weeks, address my New York office.

1837.
Geo. O. Street.
1842.
Geo. O. Street & Co.
1863.
Geo. O. Street & Son.
1880.
Geo. O. Street & Sons.

FINE GOODS ONLY.

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE S MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

Howard Sterling Co.,

SILVERSMITHS,

TRADE MARK.

PROVIDENCE AND NEW YORK.
112 KEARNY ST., SAN FRANCISCO, CAL.

Sample Lines at all commercial centres at regular intervals.

L. W. NIMSCHKE,

DIE SINKING, DESIGNING,

STAMPING FOR THE TRADE,
203 Centre Street,
Entrance corner Howard St., NEW YORK

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,
3 Maiden Lane, New York.

Our New Productions

FOR THE SPRING SEASON INCLUDE MANY NEW SHAPES AND DESIGNS, AT PRICES WHICH WILL MAKE THEM LEADERS.



Jewelers who have experienced an increasing demand for the highest grade High Art Silverware are advised to examine our lines.

Prices on application.

TRADE MARK

"Watch Our Ads."

The Mauser Mfg. Co.,

...SILVERSMITHS...

15th Street, between Broadway and Fifth Avenue, NEW YORK.

BRANCHES: { CHICAGO, 126 State Street; Jack Stanley, Representative.
NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

One of our

SPECIALTIES

is a

Waltham 0 size movement, nickel, 11 jewels in settings, Breguet hair spring; made in Hunting, Open Face and Skylight. Sample sent for inspection if desired.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

Canada Notes.

H. Sheppard has opened a jewelry store at Grand View, Man.

R. J. Vincent has purchased the jewelry business of P. A. Crews, Mount Forest, Ont.

Winnipeg, Man., may soon have a city clock with four faces for the City Hall tower.

The Hemming Mfg. Co., Toronto, have placed on the market a line of memorial badges for Queen Victoria, which are being extensively worn.

The jewelry store of A. Martin, St. Vincent and Notre Dame Sts., Montreal, was broken into Jan. 25 and some valuable articles were stolen. Mr. Martin reported the affair to the police.

George E. Cooper, well known to the trade as an expert engraver on his own account, died on Jan. 24 in the General Hospital, Toronto, aged 55 years. He had a large number of friends in sporting and military circles.

W. F. Carrier, formerly in the wholesale jewelry trade in Toronto, but of late years the business representative of the Montreal *Star*, in Toronto, died on the 26th inst. at Grace Hospital, where he had gone to have an operation performed.

Aaron Levy, who has represented Levy Bros. Co., Hamilton, on the road for the last 10 years, has gone to Chicago. His place has been taken by J. Bowen, formerly traveling representative of J. Eastwood, New Glasgow, N. S. C. S. McLeod, jeweler, Amherst, N. S., will also travel for Levy Bros. Co. in the Maritime Provinces.

Miss Amelia Knight, employed as a saleswoman in T. N. Rickard's jewelry store, Bowmanville, Ont., met with a terrible death on Feb. 27. Driving in a carriage near Bowmanville in company with her sister, Miss Helen Knight, and Herbert J. Hallett, of Whitby, the carriage was run into at the Grand Trunk Railway crossing and all three instantly killed. It is not known exactly how the accident occurred. The whistle of the locomotive was blown as usual, but the train was almost upon the carriage before the engineer noticed it.

Detective Cuddy, while standing in Ward's pawn shop, Toronto, saw a man named Joseph McCready enter. His evident embarrassment on seeing the officer aroused the suspicion of the latter, who at once arrested McCready and found a new watch in his possession. He traced the watch to Mrs. Gowland's retail jewelry store, King St. E. The property had not been missed, but investigation showed the loss. McCready was brought before the police magistrate on Jan. 29 charged with the theft, and was identified as having spent some time at the store on pretence of wishing to make a purchase. He was convicted and sentenced to six months' imprisonment. He is also wanted in Trenton, Ont., but on a charge of theft.

William G. Lewars, of the Bon Ton Novelty Co., was arraigned at the Police Court, in Toronto, on the 1st inst., charged with making a fraudulent use of the mails by advertising to send tea sets, jewelry, etc., free to anyone selling 25 pins at 10 cents each. A. R. Farrance, an expert jeweler, swore that a stone described as a "glorious South African gem" of marvelous brilliancy was really worth about 40 cents. Lewars's cash book showed that the "handsome ladies' and gents' chains" advertised cost him 50 cents per half dozen, and a watch described as of "beautiful and delicate workmanship" was pronounced by the expert "the worst excuse for a watch he had ever seen." The advertisement regarding a 56-piece tea set was so carefully worded as to leave it in doubt whether the correspondent was entitled to receive the entire set or only a single piece of it. The case was enlarged until Tuesday, the 5th inst.

Hearing on the Petition of the New England Optical Institute.

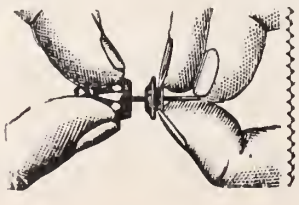
BOSTON, Mass., Feb. 4.—On Feb. 11 a hearing will be given by the Legislative Committee on the petition of the New England Optical Institute. The petition, as outlined in a previous issue of this paper, is for the right to grant the degrees of "Doctor of Physiological Optics" (D.P.O.), and "Bachelor of Optics" (B.O.).

It was learned to-day that there is likely to be some opposition to the passage of this bill, it being said that the State Board of Health opposes it on the ground that no such degree as contemplated should be given to anyone not a physician. On the other hand, the men who are working for the bill say that a physician's knowledge is not necessary. It is very likely that the hearing will result in some very lively arguments. The New England Optical Institute has engaged legal talent to look after its interests and the result will be awaited with great interest by all branches of the trade.

Bankruptcy Proceedings Against Michael Schuster.

WASHINGTON, D. C., Jan. 30.—Proceedings in involuntary bankruptcy were to-day instituted in the Supreme Court of the District of Columbia, by Adolph Rosenthal, I. W. Friedman and Eliassof Bros. & Co., wholesale jewelers of New York, asking the Court to declare Michael Schuster, a jeweler of this city, bankrupt. The creditors ask that a receiver be appointed to take charge of all the goods, effects and properties of Schuster.

Justice Hagner issued a rule requiring Schuster to show cause why he should not be declared a bankrupt and why a receiver should not be appointed, as requested.



THE WASHBURN MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

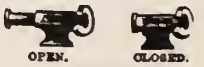
HOLDS SECURELY ON SMOOTH WIRE.

Made in 18k., 14k., 14k. Plate, Silver and Aluminum.

DESCRIPTIVE CIRCULAR ON APPLICATION

GEO. W. WASHBURN, Sole Manufacturer, 12-16 John Street, New York.

THE WASHBURN Safety Catch



OPEN. CLOSED.

FOR BROOCHES.

Can be applied to any work where Pin Tongues are used.

THE "DUKE OF YORK."



TRADE MARK

STERLING

WHITING M'F'G CO.

Silversmiths,

Broadway & 18th St.,

NEW YORK.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR LATEST PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS.

ALL OUR LINES FOR THE SPRING SEASON HAVE BEEN GREATLY ENRICHED, THEREBY ENABLING US TO PRESENT ALTOGETHER THE FINEST STOCK OF DESIRABLE GOODS EVER OFFERED.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

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WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW,
AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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IT is with feelings of pride that we present to the trade this, our 32d Anniversary Number. We will not enumerate the many special articles and other features that make this one of the finest editions ever issued from our office; but we will call attention to one feature, namely, the beautiful cover, which was designed upon our request by W. C. Codman, head of the designing department of the Gorham Mfg. Co.

Failures in January, 1900-1901.

FORCED liquidation at the opening of the year is customary, and experience has taught that payments maturing on Jan. 1 disclose any weakness that may exist. This annual balancing of accounts tends to drive many unsuccessful firms out of business; either in December, when misfortune seems inevitable, or in January, after a final effort to secure extension. When it is considered that the amount of defaulted indebtedness in January, 1901, was less than the monthly average for the entire year 1900—and the closing months of last year were marred by severe reverses in many branches of trade and manufacture that threatened unusual difficulties at the turn of the year—there is much encouragement to be derived from a careful analysis of the record. In the trading class is comprised the large bulk of business houses that buy and sell without making their wares. This covers the large majority of firms in the United States, and a gratifying return here is of most importance, since it touches the greatest number of persons. Trading failures in January, according to *Dun's Review*, were $767,241 less than a year previous, and but $41,512 larger than in January, 1899, which was the year of lowest failure rate. Among the traders designated as "jewelry and clocks," there was $114,017 of indebtedness in January, 1901, against $353,558 in January, 1900, a most encouraging exhibit.

Advantages of Labor Saving Machinery.

AN English representative of industrial firms in Birmingham, Manchester and Northampton, sent to the United States to investigate the economies of machinery over hand work, tells a story of interest to all manufacturers. The report of the investigations has just been published in the London *Express*. There is in it many things that are not generally known to Americans. The American ax, for instance, supplants the English ax, because the American ax, made by machinery, sells for $5 per dozen, while the English hand made ax, of no more enduring quality, sells for $20 per dozen. American machine made files are selling in England because the cost of manufacture by machinery is one-eighth the cost by hand. In the manufacture of American jewelry, the labor on a certain type of gold brooch, which cost $1,435 per thousand by hand, costs only $118 by machinery. Every industry in America has been invaded by machine economies, and the productive power of our factories and laborers has been greatly increased. In England the belief still exists that machine economies are injurious to the wage earner. But while British manufacturers are clinging to antiquated machinery and tools and are reluctant to give up hand labor, because it is cheap, the United States is constantly improving her machinery and tools and is sending abroad more machinery every year. In summing up, the English investigator of American industrial methods declares that the captains of English industry must abandon old tools and methods, as the nation which is the best equipped with machinery will take and retain the leading position. The United States holds that position now and will undoubtedly retain it.

The Important Factor of Credit.

FROM the fact that there are but about two billion dollars of currency in circulation in the United States, averaging about $26 for each person, it is very evident that credit is more necessary in the business world than the actual possession of currency. It is also a fact that about 95 per cent. of all business transacted is by checks and drafts, substitutes for money and whose origin was based solely upon confidence in commercial credit. Real and personal assets are but a factor in the creation of credit, and while a substantial asset is desired, at the same time financially light business men need credit far in excess of their actual ability to pay should they be called upon to settle at a moment's notice; therefore, it is necessary for the wholesale house or manufacturer to know the character of the credit seeker, his paying habits, the probable prospect of his success and his business history. The records show much of the real assets of the credit seeker, but the hidden and most vital points, viz.: business character, paying habits and past history, are on the ledgers of the houses to whom he has gone for credit. The interchange of this information by credit men is commendable and of vast importance to all contributors of credit. This source of information produces facts and not opinions. Signed statements should be vigorously insisted upon at least once a year, either direct or through an agency. A system of interchange of complaints might be also arranged, using an agency as the bureau for recording and distributing same for the benefit of all interested, whereby the unsatisfactory and unbusiness-like methods of merchants would count against them, and the restriction of credit would necessitate the change of procedure, paying cash or going out of business, and the satisfactory business man would be encouraged in the cultivation of credit which benefits both the contributor and seeker.

Jewelry Salesman Robbed of Grip of Samples.

PHILADELPHIA, Pa., Feb. 5.—Thomas L. Carson, a traveling jewelry salesman—name of firm unknown—was given knock-out drops in the "Tenderloin" early this morning and robbed of a grip of sample jewelry containing pieces valued at $500. His alleged assailants, Joseph Wright and William Crawford, have been arrested and were committed to jail at a hearing at Central Police Station this afternoon. They were held in default of $1,500 bail each.

The English Jewelry Trade.

LONDON, Eng., Jan. 15.

The year of 1900 was heralded by gloomy prognostications born of the dark tidings received from South Africa in December, 1899. The moral certainty of a prolongation of the war, involving increase of taxation, prevalence of mourning, suspension of fashionable functions and other conditions detrimental to a trade intimately associated with the luxury and happiness of the people, predicted bad times in store for the jeweler and his confrères. The prophecy was amply fulfilled during the first half of the year. The rally, however, commenced earlier than was anticipated. The relief of the beleagured garrisons at Kimberley, Ladysmith and Mafeking produced an enormous rebound in the spirits of the nation and a corresponding reaction on business. The Autumn months showed inflated returns which, in many cases, counterbalanced the slackness of the earlier part of the year.

The war itself produced a harvest of trade in topical or "patriotic" wares. Medals, souvenirs, photo framed pendants, trinkets of all sorts were sold in thousands. Many of them imported, hardly a percentage of more than ephemeral interest or worthy of permanent usage. Cheap, "flashy;" striking only because of their up-to-date-ness. Few manufacturers cared to go to much trouble or expense in producing artistic work. Even in larger goods, such as clocks or cruet frames, the value was regulated by the fact that there was a probability of stocks becoming speedily obsolete. Still, while the fun lasted, it was fairly fast and furious.

In presentation goods different conditions ruled, and a number of jewelers have turned out creditable work in the way of swords of honor, caskets for addresses, models of guns, and so forth. This branch will doubtless continue active for some time to come.

The Paris Exposition created little excitement in jewelry trade circles. The English gold and silver crafts were inadequately represented, and British makers generally boycotted the show. It may be fairly reckoned as one of England's lost opportunities, and the benefit to our jewelry and allied trades is perhaps best expressed as a minus quantity.

A new municipal Act of Parliament which came into force in the Autumn, in London, creating a number of mayoralties, has led to the ordering of chains of office, benefiting a select circle of firms.

The enhanced price of silver has not prejudicially affected the silversmiths. In fact, they have been busier during the time it was highest. October and November were their best months in the year. A notable feature has been the increased popularity of silver for ladies' wear. Not, of course, brooches, bracelets or necklets—these are tabooed by all except the lower classes of consumers—but in buckles, clasps, chatelaines and buttons. Considerable pains and expense have been spent in the production of artistic designs—conventional ornaments, flowers and the human figure in relief predominating. The latest notion is to finish these wares dull instead of bright polished. The best work is cast; stamped and pierced or engraved work being less in demand. Wire patterns are mainly made up into cheaper lines.

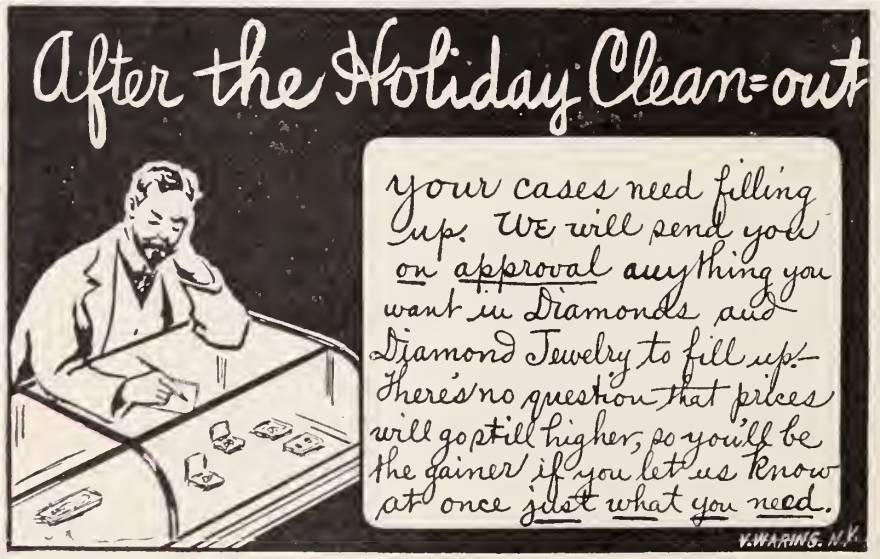
Gold jewelry shows few novelties. Designers are feeling their way in the wake of Parisian jewelers in the production of what is called "l'art nouveau," but it is doubtful whether English tastes will become accustomed to the boldness and freedom of the French ideas. In the limited sphere of men's jewelry the tie-clip is the only innovation of the year. These are worn in pairs, the top (the only part visible) being jeweled. Brooches are worn in profusion—all over the corsage, in fact—and are light and fragile. Hair ornaments, earrings and skirt pins are also in vogue. The chain makers have had a good run of business, the long muff chains being still very popular. The flat cedar-pencil holder—a comparatively new shape—has had a great sale, only being limited by the production.

Over 800,000 silver watch cases were marked at the London, Birmingham and Chester Halls during the year ending June 30. Birmingham introduced a salutary reform by refusing to hall-mark gold ware under a certain thickness of metal. The tissue-paper stuff formerly on sale—strengthened by solder—was a scandal, and although the sudden change caused inconvenience, the ultimate effect will be good.

Platinum is abnormally high in value, equal to about 23-karat gold, and the rise will doubtless affect its use, as it can hardly compete with high quality gold in public esteem. For mounting diamonds and in welded gold and platinum work it will probably retain its position. Gold continues high in price on the market, but trade quotations have not been altered.

Generally speaking, the lookout for 1901 in the jewelry and allied trades is distinctly hopeful. R. F.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ASHLAND, PA., A. Loeber, Pabst.
ALLENTOWN, PA., E. H. Wetherhold, Union Square.
BALTIMORE, MD., D. Oppenheimer, Marlborough.
CHICAGO, ILL., S. C. Eppenstein, Grand.
DALLAS, TEX., J. Linz (Joseph Linz & Bro.), Imperial.
LEBANON, PA., F. B. Kendrick, Murray Hill.
MIDDLETOWN, N. Y., J. K. Wiggins, Marlborough.
MONTREAL, CAN., W. M. Birks (H. Birks & Sons), New Amsterdam.
PITTSBURGH, PA., S. L. Levinson, Astor.
TORONTO, CAN., Thomas Marshall, Astor.

William Kleinschmidt, of Kleinschmidt, Howland & Co., New York, sailed on the *Campania*, recently, for Europe, where he will buy such fine specimens of diamonds, sapphires and rubies as he may be able to find in the markets of London and Paris.

New York Notes.

M. Kauffmann sailed for Europe last Wednesday on the *Oceanic*.

Julius King, of the Julius King Optical Co., and Mrs. King are at Orlando, Fla.

Fishel, Nessler & Co. have removed their offices from 588 Broadway to 556 Broadway.

C. Francini, the expert maker of jewelry, has moved one door west, and is now at 14 Maiden Lane.

Avery & Brown suspended business, Tuesday of last week, on account of the death of Mr. Brown's father.

Alter Jorisch, who was a retail jeweler some time ago, has been granted a discharge in bankruptcy in the United States District Court.

The business of the late firm of Stone Bros., 532-534 Broadway, is now conducted by their successors under the style of David Stone & Son.

S. B. Ross, of Malliet, Maxwell & Ross, who recently left for Europe, is at present in Amsterdam, where he will remain about five weeks, purchasing diamonds.

H. Kohlbusch, Sr., manufacturer of scales and balances, who has been confined to his home by illness for several weeks, is now recovering and will shortly be at his office.

The annual meeting of the Spencer Optical Mfg. Co. will be held next Wednesday, at the company's offices, 15 Maiden Lane, at noon, for the election of directors, etc.

Among the firms who suffered severely from the big East Side factory fire, Thursday, were J. B. Colt & Co., manufacturers of gas tanks, who were formerly in the optical business.

At the second meeting of the creditors of Morris Aronov, bankrupt, held Friday, before N. A. Prentiss, referee in bankruptcy, 120 Broadway, several claims were proved and Henry S. J. Flynn, 132 Nassau St., was appointed trustee.

Judge Brown, of the United States District Court, has granted a discharge in bankruptcy to Henry W. Oliver, formerly a manufacturing jeweler at 15 Maiden Lane. His liabilities were $13,833.

A mass meeting of journeymen jewelers of New York is announced for the evening of Feb. 14, at Odd Fellows Hall, 69 St. Mark's Place. A representative of the American Federation of Labor will address the meeting.

The bronze statuette presented to the 22d Regiment, N. Y. N. G., of Brooklyn, entitled "The Volunteer," in memory of the late Captain Frank I. Scott, was from Tiffany & Co. It is a fine example of American sculpture, the work of Fitzgerald Peploe.

Joseph Barkow, 8 Willett St., a jewelry peddler, was robbed one day last week, of $50 worth of goods. He says he was beaten and kicked by half a dozen men at 448 E. 115th St. Nicolo Guigi and Gecono Botzo were in Harlem Court, the next day, on a charge of robbing him. They were held in $1,000 bail.

The first meeting of the creditors of Lilienstern & Leake, bankrupt jobbers, formerly at 475 Broadway, was held Friday before referee in bankruptcy Theodor Aub, 149 Broadway. Nearly all the 100 creditors were present or represented. Several claims were presented and proved. Joseph Nordenchilds was appointed trustee with bonds of $6,000.

The partnership of H. C. Hardy & Co., importers of diamonds and precious stones, 24 Maiden Lane, has been renewed from Feb. 1 for one year. The general partners are Horace C. Hardy, Brooklyn; Henry E. Ide, Brooklyn, and John J. Heiser, New York. Danford N. Barney, Farmington, Conn., is special partner and contributes $75,000 to the capital of the firm.

The now famous "Maximillian crown jewels," which never belonged to the Mexican Emperor at all, consisting of a diamond pendant containing a 33-karat stone surrounded by 1-karat stones and a 4-karat diamond ring, seized here by Customs Agent Theobald in November last, were sold Thursday in the office of United States Marshal Henkel, in the Federal building, by auctioneer Joseph Shongood. There were a dozen bidders and the jewels, even taking into consideration the fact that they are a bit off color and contain some flaws, sold at considerably less than appraised valuation. The pendant was sold to Joseph Frankel's Sons, diamond merchants, John and Nassau Sts., for $2,000. The ring was sold to William Goldstone, pawnbroker, 87 Park Row, for $235. When the gems were seized they were in the possession of Valino M. Preza and Alejandro Marcuci, who had just come from the City of Mexico and were trying to dispose of them in this city. It was declared at the time that the diamonds were a part of the Crown jewels of the ill-fated Emperor Maximillian, of Mexico, but this statement was afterward disproved. Together with another ring similar to the one sold Thursday, the gems were said to be worth $60,000. The appraised value set upon the pendant, however, was only $3,721, domestic valuation, and upon the rings $600 each. A short time ago the pendant and one of the rings were confiscated, the other ring being returned to Preza. At the same time the criminal action against the men, charging them with smuggling, was dropped.

Schedules in bankruptcy of A. S. and S. I. Koplik, formerly engaged in the jewelry business at 106 W. 125th St., have been filed. Firm liabilities are shown amounting to $17,920, with no assets. Abraham S. Koplik has individual liabili-

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GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

ties of $8,000 on mortgages and nominal assets—amount unknown—consisting of an estate for his own life in property 251 E. 32d St., mortgaged for $8,000, and a third interest in personalty of the estate of R. Koplik, deceased. Samuel I. Koplik has individual liabilities $8,315, of which $8,000 is on mortgages, and assets, value unknown, consisting of a third interest in remainder in property, 251 E. 32d St., and a two-thirds interest in personal property left by R. Koplik. Among the creditors are: Emanuel L. Anrich, $526; J. T. Scott & Co., $100; Thomas W. Adams & Co., $151; Tarrant & Gismond, $103; George R. Scofield, $300; Dattelbaum & Friedman, $251; Goldsmith & Co., $400; E. A. Haldimann, $200; Kent & Stanley, $107; Keller, Ettinger & Fink, $125; A. C. Van Benschotten, $128; J. R. Wood & Sons, $300; Albert Freund, $226; Enos Richardson & Co., $336; Morris Prager & Co., $2,049; Ernest Adler, $200; Henry S. Herzog, $308; E. Ira Richards & Co., $115; Jules Racine & Co., $386; John Disselkoen, $450. An account of the affairs of this concern was published in THE CIRCULAR-WEEKLY, Dec. 5, 1900.

L. & M. Kahn & Co. will move into the Corbin building about May 1.

Goldstein & Newman, 296 Grand St., have been succeeded by Max Goldstein, who has bought his partner's interest.

The *World*, Sunday, contained a dispatch from London to the effect that increase in the price of diamonds was, in most part, due to the great demand from this country.

Among the members of the February Grand Jury, now in session, are two jewelers: Bernard Karsch, 641 Eighth Ave., and Andrew P. Nahmens, 262 W. 125th St.

The Brooklyn *Eagle*, Feb. 3, contained a long article on the diamonds of the world, in which appeared a column interview on the subject with Ludwig Nissen, of Ludwig Nissen & Co.

The third annual entertainment and reception of the Buyers' Association of America will be held at Sherry's, Fifth Ave. and 44th St., the night of Feb. 14, for members and ladies.

The business conducted by S. W. McDonald, 26 W. 23d St., has been incorporated as the McDonald-Heyward Co., who will continue in the retail jewelry trade. The capital is $100,000.

Samuel Buckley & Co., 100 William St., have opened an office at 34 Holborn Viaduct, London, for the convenience of American purchasers of European silver ware, clocks, potteries, precious stones, etc.

The only replica in America of the key of the Queen's tomb is in the possession of Mrs. Murdoch A. MacDonald, of Newark, the widow of a former Newark jeweler, the man who made it 40 years ago, while in the employ of one of the largest jewelry firms in London.

The following cases which were on the calendar of the United States Circuit Court of Appeals for trial this month, all involving the classification of precious and semi-precious stones, have been put over until May 21, at request of defendants' counsel: United States *vs.* Rud. C. Hahn; United States *vs.* Rud. C. Hahn; United States *vs.* Rud. C. Hahn,

A young man of good appearance, 19 years old, who refused to give his name to the police, was arrested after an exciting chase in Madison Ave., Monday night, and fierce resistance on his part, charged with robbing E. W. Dayton, dealer in antiques, Madison Ave. and 60th St. He had upon him five antique rings, a scarf pin and some pawn tickets in the name of Smith for jewelry.

Henry McDonald, for eight years shipping clerk for the Gorham Mfg. Co., 21 Maiden Lane, was held by Magistrate Poole in $1,000 for the Grand Jury, yesterday morning, on the charge of grand larceny of $27, received by him several days ago for a C. O. D. package. McDonald was arrested by Detective-Sergeant Nugent, Saturday night. It is alleged that McDonald is responsible for losses of between $300 and $400, which have been noticed during the past six months.

A critic says of an actress who has been a star at the New York Theatre: "Miss Farrington wears three and a quarter pounds of diamonds of such scintillating, piercing brilliancy that the lights are turned out during the greater part of the act, in order to save electrical bills and the eyes of the audience. Miss Farrington's diamonds make those of Lady Francis Hope (which were referred to in THE CIRCULAR-WEEKLY recently) look like a glow worm in a blast furnace."

The silver album, illustrated and described in THE CIRCULAR-WEEKLY, Jan. 23, which is to be presented to Emperor William, of Germany, as a form of thanks from the Northeastern Saengerbund for his prize of a silver statuette competed for at the Brooklyn Saengerfest, last July, was on public exhibition at the Lexington Opera House, Sunday. The Emperor's prize was also shown. The album will be forwarded to the Emperor through the German Ambassador at Washington, in a few days.

The gang of Italian counterfeiters, whose arrest a month ago was caused through the suspicions of Charles S. Pratt, gold and silver refiner and assayer, 29 Gold St., as told in THE CIRCULAR-WEEKLY at the time, were found guilty in the Criminal Part of the United States Circuit Court, last Thursday, and sentenced to long terms of imprisonment. Achilles Sieroo, leader of the gang, received the heaviest sentence, 10 years. Michael Chicherio, who is a silversmith by trade, was sentenced to seven years' imprisonment.

Charles Guerin, the Chilian jeweler who was robbed of $5,000 worth of jewels in the "Tenderloin," Nov. 21, by a man and a woman expert at what is known as the "badger game," has been confined in the House of Detention since that time as a witness. He does not like it and has written and talked much in his efforts to be set free to return home. But the authorities have held him as the leading witness. The woman, Emma McCarthy, has been found guilty, and more convictions are expected. The jewels have not been located.

The Merchants' Association of New York have secured reduced fares on railroads in the territories of the Central Passenger Association and the Trunk Line Association, except from points less than 100 miles from New York, at the rate full fare coming and one-third fare returning. The rates in the C. P. A. territory, including Niagara Falls, Buffalo, Pittsburgh, Wheeling, Louisville, St. Louis, Chicago, etc., are good from Feb. 13 to 17 and March 1 to 4, inclusive. The rates in the T. L. A. territory, including Niagara Falls, Buffalo, Pittsburgh, Wheeling, etc., are good from March 16 to 21 and April 3 to 6, inclusive.

The salesmen and especially the collectors for jewelry firms doing business with residents of the East Side have had their work made harder and more dangerous by the murder of Meyer Weisbard, the jewelry salesman whose body was found in a trunk some weeks ago. One salesman had two men arrested for robbing him of a watch, six rings and three pairs of earrings while he was showing goods in a house. A collector reported to his employers that he was locked in a room where he went to collect a bill and forced to hand over a watch and chain. Another man was made to sign a receipt in full for a bill of $41 he tried to collect, without receiving any money. Many robbery stories of this sort are heard on the East Side, and some of them are undoubtedly true. The mystery of the Weisbard murder has not been solved by the police.

To the Grand Marshal and the members of his staff in the Sound Money Parade of last Fall have been presented handsome souvenirs of that event by the Mauser Mfg. Co., who made them. The souvenirs are in the form of escutcheons, silver mounted on solid oak panels. In the center are two medallions, one of Mr. McKinley and the other of Mr. Roosevelt. In high relief across the top is an eagle, with a scroll on which is engraved: "Sound Money Parade, 1900." Below the medal is an ornamental sterling silver plate, upon which are engraved the names of the 64 aides. The whole affair is 24 inches high and 18 inches wide. The presentation was made at a dinner of the Grand Marshal and staff, at the Army and Navy Club, Saturday, the recipients being: General Anson G. McCook, Grand Marshal; Major A. Noel Blakeman, Chief of Staff; Major George DeF. Barton, Chief of Aides; Charles Curie, Jr., Quartermaster; General A. W. Day, Commander of Rear Guard.

Trans-Atlantic Voyagers.

TO EUROPE.

Leo Goldsmith, New York; N. Kauffmann, New York; F. D. Waterman, of the L. E. Waterman Co., New York, and W. Elder Marcus, of Marcus & Co., New York, sailed Wednesday on the *Oceanic*.

FROM EUROPE.

J. Stuart MacDonald, Baltimore, Md., accompanied by his wife, returned recently on the *Oceanic*.

B. H. Davis, of B. H. Davis & Co., New York; L. H. Goldsoll, of London; H. E. Oppenheimer, of H. E. Oppenheimer & Co., New York, and W. N. Walker, of Hayden W. Wheeler & Co., New York, returned last week on the *Lucania*.



Quality.

You can most always get first quality if you pay a high price. Sometimes you can get it at a moderate price. Improved methods of manufacturing and selling can lower price without affecting quality and enable you to buy first-class goods at what you had been paying for inferior kinds.

This is the story of the "Elite" Hall Clock Movement—a first quality article at a low price. We make only one grade—a standard. You never, for instance, see our Westminster Chime Movement graded like this: I., Extra; II., First Quality; III., Ordinary; IV., Cheap Quality. No! Did you ever hear of a II., III. and IV. quality Steinway piano? You didn't, because they make but one grade—a standard. That stands for the best there is. Same way with "Elite" movements—one kind, the best there is.

Our movement equals in quality of time-keeping, tone, solidity and looks the highest-priced movement called "Extra" by other makers and costs less than their so-called "Cheap Quality." We're ready to prove it to all comers. Import orders now being taken.

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"ELITE" CHINA,

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANT WORK, by a good watchmaker. Fred. Lomberg, New Haven, Mo.

WANTED—Position by young man as assistant watchmaker; can give references. C. Walton Phillips, Tiptonville, Tenn.

WATCHMAKER—Good all around repairer wants position; city preferred; wages moderate; references furnished. C. Moran, 242 E. 128th St., New York.

WANTED—Permanent position by a first-class watchmaker; fine set of tools; best of references. Address, "Permanent," care Jewelers' Circular-Weekly.

A FIRST CLASS WATCHMAKER with best references, over 25 years' experience, wishes a position with a good concern. Address, E. A., care Jewelers' Circular-Weekly.

YOUNG MAN of 25 desires position with wholesaler or manufacturer; city or office work; well known to the trade. Address, Al. E. Wood, 406 W. 45th St., New York City.

FIRST CLASS DESIGNER of jewelry (diamond or other fancy lines) desires a position; would also do other work in factory office. Address, K. L., care Jewelers' Circular-Weekly.

WANTED—Position by a youth, 19, who has had some experience in a Maiden Lane diamond house; good recommendation. Address, "Cedric," care Jewelers' Circular-Weekly.

COMPETENT WATCHMAKER, good engraver and jewelry jobber; 14 years' experience; three years on railroad watches; full set of tools; good reference. Address, 106 5th Ave. E., Ashland, Wis.

PRACTICAL WATCHMAKER, 10 years' experience, desires a change; A1 references; good salesman; can engrave some; railroad watch experience. Address, R. M., care Jewelers' Circular-Weekly.

SITUATION WANTED to finish the trade by a watch repairer, jeweler and engraver; three years' experience; age 22; owns all tools; A1 references. George Lexington, 722 N. Church St., Decatur, Ill.

SALESMAN, competent and trustworthy, thoroughly acquainted with the retail jewelry trade from Philadelphia west to Denver, is open for position to travel. Address, M. A. M., care Jewelers' Circular-Weekly.

WATCHMAKER, jeweler, refractionist and plain engraver wishes to engage with some jeweler who can appreciate the services of a good, honest, sober man; tools, trial case. Address, "Ind," care Jewelers' Circular-Weekly.

A YOUNG MAN, capable of doing most all kinds of watch and clock repairing, including lathe work, also good plain engraver, desires a steady position; salary reasonable. Address, B. E. O., care Jewelers' Circular-Weekly.

WANTED—By an experienced and well-known salesman, a manufacturer's line to sell to department stores and jobbers; New York and vicinity, including New England, if desired. Address, S. C., care Jewelers' Circular-Weekly.

HONEST, sober young man, age 20, five years' experience, wishes position with A1 watchmaker and engraver to finish trade; graduate optician; own lathe and tools; best references; no bad habits. Address, "253," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

SITUATION WANTED—By a good watchmaker to finish the trade; three years' experience; graduate optician; excellent salesman; speaks the Finnish and English languages; A1 references; salary, $15 per week. Address, J. E. H., care Jewelers' Circular-Weekly.

WANTED—By a young man of 28 years, a position as traveling salesman for a manufacturing jeweler; is well acquainted with first-class trade on the line of N. Y. Central R. R. and west of Buffalo and Pittsburgh. Address, "Wallace," care Jewelers' Circular-Weekly.

FIRST-CLASS DESIGNER and engraver, 20 years' experience, desires position with reliable concern; monograms a specialty; fine work, such as chasing, cutting for enamel for emblems, and cutting on steel for dies. Address, "Monogram," care Jewelers' Circular-Weekly.

A PARTY thoroughly acquainted with department store trade in New York City, particularly, wants a suitable line of goods to sell on commission or would accept a salaried position with manufacturer. Address, B. S., care L. S. Meyer & Bro., 38 Maiden Lane, New York.

EXPERT WATCHMAKER and optician; fine engraver; would like a steady position with a good firm; age 30; have had 14 years' practical experience; have tools and trial case; state salary and particulars in first letter; A1 references. Address, "Watchmaker," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—First class watchmaker, a good all around man. Apply, L. H. K., care Jewelers' Circular-Weekly.

WANTED—First class cabinet maker on silver ware chests. Address, "X47," care Jewelers' Circular-Weekly, 134 Van Buren St., Chicago, Ill.

WANTED—Young man, practical watchmaker, jeweler and salesman; must know his business. Answer, giving full particulars, C. G. Theiling & Co., Laurens, S. C.

WANTED—First class foreman capable of taking entire charge of jewelry case factory. Address, "X47," care Jewelers' Circular-Weekly, 134 Van Buren St., Chicago, Ill.

WANTED—Reliable watchmaker, for the old established jewelry house of Benjamin J. Mayo, 887 Broad St., Newark, N. J. State married or single and wages wanted.

A GOOD OPPORTUNITY for a young man who is well acquainted with both the New York jobbing trade and local retail trade. Address, "Knowledge," care Jewelers' Circular-Weekly.

WANTED—Ten first class salesmen to carry as a side line our well known gold filled rings; liberal commission; deposit of $50 required for samples. Address, Arnstine Bros. & Mier, 50 Euclid Ave., Cleveland, O.

WANTED—A first class watchmaker at once; must be first class on railroad watches and a good helper all around; proper salary to the right man; reference required. Address, Samuel H. Friedman, Rising Sun, Md.

WANTED—Watchmaker, engraver, jeweler, all-around helper; $12 per week, steady job, nice town, New York State; send sample of engraving, photo and full particulars. Address, D. E., care Jewelers' Circular-Weekly.

AN EXPERIENCED diamond and watch buyer with $10,000 capital can find a golden opportunity with a house of unquestionable reputation; object installment business. Address, M. W. M. K., care Jewelers' Circular-Weekly.

WANTED—A first-class watchmaker of good appearance to do high-class work on plain and complicated watches; must have A1 reference; position permanent, with proper salary to right man. Address, Coleman E. Adler, New Orleans, La.

WANTED—A first-class traveler, well acquainted with the gold jewelry trade in New England, New York State and Pennsylvania; must have good recommendations. Address, "New England," care Jewelers' Circular-Weekly.

WANTED—A bright, snappy material man in a wholesale material and jewelry house; one capable of making himself generally useful; good penman and capable of building up himself and business; must be competent to fill material orders exact; salary $15 per week, with chance for advancement; no attention paid to answers from others than experienced material men. Address, "Boston," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry store, stock and fixtures; will sell at a bargain at once; nice clean goods and fine safe; good reasons for selling. Address, Charles Remillet, Findlay, O.

$6,000 JEWELRY STORE, clean, new stock, well established, to trade for store property; must be clear. Address, "West New York," care Jewelers' Circular-Weekly.

$10,000 JEWELRY STOCK and fixtures; well established, new and up-to-date stock, in a city of 2,500 population, western New York; to trade for New York State improved business property; must be clear. Address, "Real Estate," care Jewelers' Circular-Weekly.

FOR SALE—On account of my wife's sickness, I must move her south, seeking her health; so, pending the above misfortune, I will sell out my jewelry store at a big bargain; finest location in Titusville, also the best store room in the city. Address all communications to J. J. Borne, Titusville, Pa.

FOR SALE—Up-to-date jewelry and optical business; county seat; stock and fixtures, $3,000 to $4,000; can be reduced; established 15 years; only jewelry and optical store in county; your own price for repairs and goods; fine business; southern Kentucky; good reasons for selling. Address, "Elk," care Jewelers' Circular-Weekly.

FOR SALE—ONLY JEWELRY and optical business in town of 2,400; oil and gas belt; three glass, straw board and large steel tubing factories; commercial club negotiating for others; good location, brick building, expenses low, doing good business; invoice, $1,600; can reduce; gladly answer further inquiries if you mean business and have the cash. Address at once, L., care Jewelers' Circular-Weekly.

For Sale.

WATER MOTORS for running jewelers' lathes and light machinery; send stamps for circular. S. W. Barton, Philmont, N. Y.

FOR SALE—A bargain, a complete set of jewelers' fixtures, consisting of wall and counter cases, tables, brackets, safe, etc. For particulars write to Blocher Bros., Frederick, Md.

Wanted to Purchase.

WANTED—Wall cases for displaying silverware by New York city firm. Address, with full particulars, stating price, dimensions, etc., B. D., care Jewelers' Circular-Weekly.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

DESK ROOM to let in Lorsch building, 37 Maiden Lane; representative of Providence jewelry house desirable. Kaufman & Poley, 37 Maiden Lane, New York.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Wisconsin, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly, room 414, 134 Van Buren St., Chicago, Ill.

Loans on Diamonds

in any amount at legal interest and no commission.

Address, "INTEREST,"

Care JEWELERS' CIRCULAR-WEEKLY.

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with or without power.

Very desirable for Jewelers or Silversmiths.

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2 More Departments Added.

OPTICS With a Scientific Eye Specialist of 20 years' practice, chiefly in Philadelphia and San Francisco, as Instructor.

JEWELRY REPAIRING With a first-class Manufacturing Jeweler of 25 years' experience as Instructor.

The new departments are equipped for giving the same high-class service which has for some time past characterized our teaching of

WATCHMAKING and ENGRAVING.

The 1,400 square feet of additional floor space, which the growth of our School recently made necessary, are rapidly filling up. The merits of our School are becoming known and appreciated. **Take a course with us—THE POSITION IS WAITING FOR YOU,** usually five to ten places for each pupil who takes a full course with us. **Write for prospectus.**

THE

Ezra F. Bowman Technical School,

LANCASTER, PA.

SCHOOL Watchmaking, Optical and Engraving.
Winona, Minn. W. F. A. Woodcock

TO LET.

TWO STORES and BASEMENTS, TOGETHER or SEPARATELY,

Anderson Building, 12-16 John St.,

Suitable for Jewelry, Clocks or Silverware.

Electric Light and Steam Heat.

Apply to WM. A. WHITE & SONS.

Telephone, 2482 Cortlandt. 115 Broadway, New York.

News Gleanings.

Peck & Garing, Denison, Tex., have decided to dissolve.

M. Polsky, Lincoln, Neb., has given a quit claim deed for $500.

A. B. Colman, Des Moines, Ia., has given a bill of sale for $150.

E. C. Carpenter, Ireton, Ia., has given a realty mortgage for $1,500.

R. R. Smiser has gone out of the jewelry business in Ponca, Okla.

H. M. Seaman has discontinued his jewelry business in St. Joseph, Mo.

A. Hahn is selling out his stock of jewelry in Albion, Neb., at auction.

M. Myon, Oklahoma City, Okla., has given a chattel mortgage for $120.

S. W. Goldwater, Pocatello, Idaho, has sustained a considerable fire loss.

Edward Sutter, Russell, Kan., has received a warranty deed for $1,800.

Fred Burnett, Dubuque, Ia., returned last week from a trip to Chicago.

Louis Perrenaud, Humboldt, Kan., has given a realty mortgage for $1,140.

Myron B. Odell, Hudson, S. Dak., has given a chattel mortgage for $139.

Miller Stevens, Kansas City, Mo., has received a warranty deed for $9,000.

Charles A. Leach, McCook, Neb., has given a realty conveyance for $1,700.

C. A. Kendall has bought out the jewelry stock of Elmer Smith, Earlville, Ia.

E. T. Marsh, who recently located at Duncombe, Ia., has moved from that town.

J. B. Sheets, Blackwell, Okla., has given a realty conveyance for a consideration of $250.

The dissolution is reported of the old jewelry firm of Forester & Frizelle, Billings, Mont.

E. J. George, Fairfield, Ia., has moved his stock to the Slagle & Acheson block, in that town.

L. H. Mathner has succeeded to the stock of jewelry, etc., of Mathner Bros., Beaumont, Tex.

Burglars recently entered the store of Fisk & Son, Rowen, Ia., and secured $200 worth of goods.

Fred I. Lindgren, Ogden, Ia., has given a realty mortgage for $550 and paid off one amounting to $250.

W. G. Miller, formerly of Columbus Junction, Ia., is starting in the jewelry business at West Liberty, Ia.

Joseph Davis, Spokane, Wash., has given a chattel mortgage for $100 and a bill of sale for $75 on fixtures.

Fred Linde, a jeweler of Donaldsonville, La., is one of the inventors of an electrical process for killing the water hyacinth.

The Evans Merchandise Co. have succeeded to the entire stock of jewelry and notions of W. M. Gear & Co., Knoxville Junction, Ia.

Frank E. Jackson, Angola, Ind., has purchased a stock of jewelry and notions at Hudson, Ind., and will do business there for a short time.

J. & H. Kayser's store, Parkston, S. D., was entered a few days ago and a number of watches and jewelry taken, the value aggregating $100.

Will Trein, Dixon, Ill., returned from Chicago last week, where he purchased stock for his new jewelry store to be opened at Ashton, Ill.

H. L. Jacot, a jeweler at Bethlehem, Pa., was stricken with apoplexy Thursday night. His condition later improved and there seemed to be a chance of his recovery.

Rovelstad Bros., 161 Chicago St., Elgin, Ill., have purchased for $15,000 a new store on the same street, into which they will remove their jewelry business, after thoroughly equipping and refitting the new premises.

J. S. Lewis, of J. S. Lewis & Co., Ogden, Utah, has received a deed for $8,000, gives a mortgage for $5,000 and receives another deed for $6,600.

A fire broke out recently at George Haneline's watch repairing shop, 133 S. Main St., Akron, O., in a pile of papers. But little damage was done.

F. D. Lantz has closed his jewelry store at Castana, Ia., and has gone to Sioux City. It is understood that another jewelry store will be located at Castana.

The Charles R. Kelsey Co., Ltd., have been incorporated in Mountain Home, Idaho, and succeed to the stock of jewelry, etc., of Charles R. Kelsey & Co.

The jewelry store of G. S. De Mots, Hull, Ia., was recently robbed of goods to the value of $150. The more valuable portion of the stock was in the safe, which was not molested.

A prisoner released from the county jail, Moline, Ill., has disclosed the fact that Julius Limbach, recently pardoned, told him in confidence that he (Limbach) and his pals were casting about for an easy way to get into E. Okerberg's jewelry store when arrested. The crooks were then in the yard in the rear of a restaurant examining a window of the jewelry store. Limbach's petition for pardon was not favored by the Moline police.

Frank I. Bailey, jeweler, Aitkin, Minn., started out recently in a sleigh for a visit to the lumber camps. He had just got across the Mississippi River when the sleigh overturned and the fall resulted in a dislocated shoulder for Mr. Bailey. He turned back to town, had his shoulder put in place and secured some medicine, and in less than one hour from the time of the accident he was again on his way toward the lumber camps.

West Silver Co., = Taunton, Mass.,

MANUFACTURERS OF THE

F. B. ROGERS BRAND

OF SILVERWARE.



24 BAKER.

Heavily plated on extra hard white metal.

New and attractive designs.

Right prices.

QUICK SHIPMENTS.

Send for Catalogue.

Boston Office, 67 Chauncy Street. **New York Office, 80 Chambers Street.**

TO THE
RETAIL JEWELRY TRADE
OF THE
UNITED STATES

In January, 1868 our Senior, Mr. C. G. Alford, now the President of the corporation, laid the foundation of the business which for upwards of thirty-two years has been successfully maintained without a break or interruption of a single day. Our growth has been steady but not phenomenal. Our record for upright business dealing is unassailable. When we suggest that you look to us for WATCHES and JEWELRY, we know that we offer the best values possible and service that cannot be excelled.

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C. G. Alford & Co.
192 Broadway, New York.

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INCORPORATED 1891
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J. W. ALFORD VICE-PRESIDENT AND TREASURER
J. C. ANDRESS SECRETARY.

WATCH US FOR WATCHES.
C. G. A. & Co.

CHART

FOR THE

Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect.

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GRADED DIAMONDS.

There are several different and distinct grades of diamonds of the finer qualities. These are known in the "Rough" to cutters as Jaegers, Top Crystals, Crystals, Top Silvercapes and Silvercapes.

Each of these grades we indicate by letters or numbers. Each diamond we sell, whether loose or mounted, is marked with a number or letter to indicate the quality, and, remember, we guarantee them to be exactly as represented.

We believe even those who are well posted in the different grades would find our system of much assistance in making sales. Our prices will compare favorably with any in the market.

We cater for special memorandum sales. Please try us once and let us show you what we can do in quality and price.

S. C. SCOTT MFG. CO.,

9, 11, 13 Maiden Lane,

NEW YORK.

C. J. Scott has opened a jewelry and notion business on S. Main St., Danville, Ill.

George Lawrence has moved his jewelry and repair shop from Pittsfield to Quincy, Ill.

Wells Bros., dealers in jewelry and boots and shoes, Hampton, Ia., will retire from business.

T. J. Lanyon, jeweler and notion dealer, Little Sioux, Ia., has given a realty mortgage for $650.

James W. Jones, Joplin, Mo., has given a chattel mortgage on his safe and show cases for $234.

J. R. Bender, Ashland, Miss., is retiring from business and selling out his jewelry stock at auction.

W. G. Frederick, Sioux Falls, S. D., has bought a cigar store, but will continue his jewelry business also.

Abraham J. Levin, of Abraham J. Levin & Co., St. Joseph, Mo., has sold real estate valued at $1,200.

The Dublin Drug and Jewelry Co., Dublin, Tex., have sold out their business to the W. J. Clay Drug Co.

J. H. Denman has gone to Chicago, in the interest of the McGregor Jewelry and Music Co., McGregor, Tex.

M. C. Cohen, of Cohen Bros., wholesale opticians, Toronto, Ont., visited Southbridge, Mass., for a few days last week.

John Pruett, formerly of Rockville, Ind., has moved to Terre Haute, Ind., where he will probably go into the jewelry business.

Harry L. Dodge, who recently sold his jewelry store at Bryant, S. D., has gone to the State of Washington for his health.

H. K. and K. K. Lee will engage in the jewelry business in Fosston, Minn. H. K. Lee was formerly engaged in the business there.

The jewelry store of A. E. Kintner, Painesville, O., was scorched recently. The loss is understood to be covered by insurance.

Robert E. Kniesel, of Waterbury, Conn., has accepted the position as head watchmaker at the Pfeiffer Co.'s store, Cedar Falls, Ia.

W. H. Nelson, jeweler and optician for Patridge & Co., Wellston, O., will open a jewelry store on South St., Jackson, O., this month.

John M. Graves purchased the Charles Teel stock of jewelry at Norman, Okla., a few days ago, and will combine the business with his own.

A glass skylight in J. C. Freeman & Co.'s optical store, near Main and Elm Sts., Worcester, Mass., was smashed some days ago by falling snow.

Stephen Engle, a Hazleton, Pa., jeweler, has invented a telephone transmitter which experts say will greatly lessen the cost of equipment of telephone plants.

John H. Tilton, a jeweler of Newbury, Vt., and Miss Annie May Gauthier were married at the home of the bride in Ryegate, Jan. 8, by Rev. J. L. Merrill.

Andrew E. Macuen, Milford, R. I., has bought the jewelry store occupied by George H. Whittemore, Woonsocket, R. I., and took possession Feb. 1.

Dr. E. A. Russell, jeweler and optician, formerly of Leesburg, Fla., but now of Fitzgerald, Ga., has been in Leesburg for a few days, meeting old friends.

C. J. Nord, formerly with M. A. Hagen, Fargo, N. Dak., will take charge of the jewelry and watch department in Greene's drug and jewelry store, Dickinson, N. Dak.

H. C. Midlam, Rome, N. Y., has purchased from the W. L. Lasher Co. their stock of optical goods and instruments, which he has moved to 110 N. Washington St.

The jewelry store of W. T. Hill, Johnson City, Tenn., was broken into and robbed of several watches and other articles, Jan. 22. The front window was broken and a showcase shattered.

M. C. Weyer, jeweler, Faribault, Minn., was taken in by an alleged farmer, who had a check signed "Farmers' Elevator Co." for $18.20. The check was forged. It is the fourth case of forgery in Faribault within a month.

E. H. Burridge & Co., who have been operating jewelry establishments both in Humboldt, Tenn., and Paris, Tenn., have closed their business houses in both places and will soon remove to Salem, Ill., where they will continue.

Edward J. Spall, manager of the Edwards jewelry store, 44 North St., Pittsfield, Mass., severed his connection with that business Feb. 1. Mr. Spall has for the past 14 years been connected with the store as manager.

L. Van Hemelryk, jeweler, Buffalo, N. Y., complained to the police last week that a sneak thief had entered his establishment and walked away with two watches. Albert Bihl, arrested on suspicion of stealing the articles, pleaded not guilty, and his case was adjourned.

An attempt was recently made to rob the jewelry store of W. H. Wyman, Colorado Springs, Col., and had it not been for an accident many dollars' worth of valuable goods might have been taken. In removing a glass window the thief broke the glass and was frightened away by the noise.

About a year ago the Cataract Tool and Optical Co., Buffalo, N. Y., received an order to mount telescopes upon several Mauser sporting rifles. The company have since learned that these rifles were shipped to South Africa, and are some of the weapons which have been used so effectively by the Boers.

Word comes from Scotland that Th mas R. Marshall, head of the well known firm of William Marshall & Co., jewelers and goldsmiths to the Queen, 134 Princess St., Edinburgh, died recently, aged 78 years, at his residence, 4 E. Castle Road, after a protracted illness. Mr. Marshall was identified with philanthropic and religious work in Edinburgh during the past half century.

F. Z. Sherwood's jewelry store, Faribault, Minn., was entered a few days ago and several hundred dollars' worth of jewelry appropriated. The store is on the main street and is prominently located. It seems incredible that it should be entered and robbed without the thieves being detected, especially as a number of burglaries have occurred lately and have put the police force on the alert.

George W. Fisher, Sharon, Pa., is having his store refitted with quarter sawed oak wall cases and with all glass patented onyx

framed showcases. The work is being done by the Cleveland Store Fixture Co., Cleveland, O.

George Mackley is advertising to sell out his jewelry business at Sault Ste. Marie, Ont.

A one-story brick building will be erected in Morris, Ill., for the jewelry store of G. C. Ridings.

The jewelry store of the late C. H. Kolter, Orange, Tex., was sold recently to Joe Lucas, Orange, Tex.

Jule K. Pickett, Salem, O., will soon move his jewelry business to another location in the same town.

Burglars broke into Fisk & Son's jewelry store, Rowen, Ia., Wednesday night and got $200 worth of valuables.

W. J. Hinman, Oneida, N. Y., has moved his jewelry business from James and Madison Sts. to Main and Phelps Sts.

A. H. Minkley, formerly of Toledo, O., and Grand Rapids, Mich., has taken a bench at Bedford's jewelry store, Ionia, Mich.

John Davis, a jeweler of St. Clairsville, O., recently suffered a stroke of paralysis, but his condition is now somewhat improved.

The disastrous fire at Matawan, N. J., early last Sunday morning, destroyed among other buildings the jewelry store of J. M. Manning.

J. P. Hale, Akron, O., has just placed an order with the Cleveland Store Fixture Co., Cleveland, O., for refitting his store with mahogany wall cases.

Charles Buder, Columbus, Miss., was recently elected senior warden of Columbus Lodge No. 5, F. & A. M. He has been connected with the Lodge for many years.

The jewelry store of John J. Bleich, Paducah, Ky., caught fire last Saturday night from an unknown cause. The loss is about $3,000; fully covered by insurance. Most of the damage was done by water.

The stockholders of the Rochester Optical and Camera Co., Rochester, N. Y., have elected the following directors: H B. Carlton, F. P. Allen, B. E. Chase, E. W. Peck, R. K. Dwyer, C. M. Smith, J. A. Robertson.

The jewelry store of W. T. Hill, Johnson City, Tenn., was broken into recently and robbed of several valuable watches. The thief broke open a front window and then demolished the showcase. No clue to the guilty parties has been discovered.

The stockholders of the Rockford Silver Plate Co., Rockford, Ill., held their annual meeting Thursday. H. W. Price, A. D. Forbes and William Lathrop were elected directors for three years. Harry Allen and F. J. Sovereign were named as auditors.

The plant of the A. F. Towle & Son Co., Greenfield, Mass., has not been sold as yet, but negotiations are said to be pending from which a favorable outcome is expected. It is reported from Springfield, Mass., that representatives of R. H. White Co. and Jordan, Marsh & Co., of Boston, have been negotiating for the stock of the A. F. Towle & Son Co.'s silver works.

A gasoline stove exploded in the jewelry store of Albert E. Post, 1127 N. Salina St., Syracuse, N. Y., last week, but the

HEADQUARTERS



All Grades of Swiss Watches.

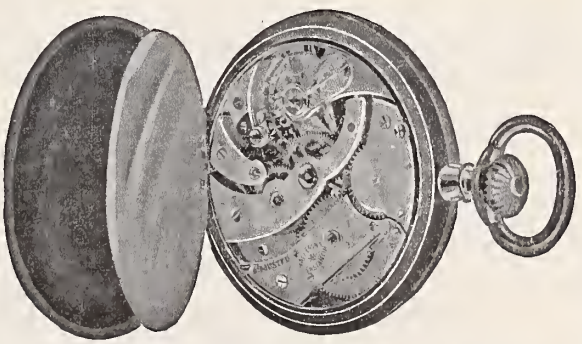
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The Leader ...IN... HIGH-GRADE WATCHES —IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane,

SOLE AGENT, New York.

fire was out before the firemen arrived. The damage was slight.

W. G. Frazier has started in the jewelry business at Durham, N. C.

Charles Rogers, an optician of Springfield, Mass., is at Deland, Fla.

It is reported that a watch case factory is negotiating for a site at Quincy, Ill.

C. F. Anderson, a watchmaker of Burlington, Ia., died recently at his residence, 205 N. Gunnison St. The deceased was 60 years of age and lived in Burlington for over 20 years.

H. D. Harker, Cuba, Wis., is enlarging his store to accommodate his new jewelry stock.

J. B. King, Hawkinsville, Pa., has taken more commodious quarters for his jewelry business.

Harry Davis, Topeka, Kan., is selling out at auction, preparatory to retiring from business.

Woodard & Group, jewelers, formerly of 325½ E. Trade St., Charlotte, N. C., have moved to 217 W. Trade St.

John Van Eps will give up his jewelry business at Plainfield, N. J., about April 1, and engage in business at Somerville, N. J.

W. T. Newton and Goetz & Yaffe, jewelers of Knoxville, Tenn., will both remove their businesses to other stores in the same city.

W. H. Bradshaw, Wooster, O., early in the Spring will move his family to Paris, Ill., where he will engage in the jewelry business.

Martin F. Thompson has closed his jewelry shop in Dennis Port, Mass., and gone to Lynn, where he has gone into another business.

Jeweler William Bichman, Pomeroy, O., was recently married, at Point Pleasant, W. Va., to Miss Anna Margaret Mees, of Mason, O.

An attempt was made last week to rob the jewelry store of Henry Ulrich, Main St., Sharpsburg, Pa. The burglar was scared away by a policeman and escaped.

The annual report of the Niagara Silver Co., filed at Lockport, N. Y., last week, shows: Capital (actually issued), $600,000; debts do not exceed $300,000; assets, at least one dollar.

J. T. Montgomery has bought an interest in the jewelry business of R. H. Rickert, Statesville, N. C., and the business will be conducted under the firm name of Rickert & Montgomery.

The friends of the late John Wiesen, who was recently drowned in the Niagara River, and especially those employed at the Carter-Crume and the Niagara Silver Co.'s plants, Niagara Falls, are arranging for an entertainment to be given Feb. 19, for the benefit of the widow.

An expert recently worked 11 hours trying to open the safe in Jules Wendell & Son's jewelry store, Oswego, N. Y. The combination refused to work and it was found necessary to telegraph to the safe company. The expert, by drilling a hole in one of the doors, succeeded in opening the safe.

Burglars at New Orleans, La., last week robbed Charles F. Pitcher, a jeweler, at 925 Canal St., of over $150 worth of cheap jewelry. Among the articles taken were six dozen plated rings, 11 pairs of cuff buttons, two dozen scarf pins, two dozen earrings and four dozen watch chains, besides other articles.

Harry Myers, known as "Diamond Harry," who was brought to Troy from Albany, N. Y., last week by Detective Manning, was arraigned in the Police Court on a charge of swindling Jacob Elkan and Louis Tigar, two pawnbrokers, by selling them "fake" diamonds. Myers was in jail in Albany on a similar charge, but compromised there and was released.

Jeweler Snyder, Tecumseh, Okla., had a confidence game played on him recently, which entailed the loss of a valuable timepiece. While he was in the post office Register Hunter handed him his gold watch asking him to fix it at once. An hour later a well dressed stranger called at Snyder's place and asked, "if that gold watch was fixed yet." Snyder supposed Hunter had sent him and handed out Hunter's watch, which he took and paid $1 for the repairs. A few minutes later Hun-



JULES JÜRGENSEN,

Plain and Complicated

Watches and Chronometers

HAVE RECEIVED THE

HIGHEST "POSSIBLE" AWARD,

Paris--"The Grand Prix"--1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,

COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.



THE LATEST

American Movement

ON THE MARKET.

$5.00

Every One Guaranteed.

Naught Size, Hunting.

7 Jewel, Nickeled Damaskeened, Cut Expansion Balance, Straight Line Lever Escapement, Visible Pallets, Hardened and Polished Pinions, Hard Enamel Dial, Stem Wind and Set.

SUFFOLK WATCH CO.,

37 & 39 Maiden Lane, New York City.

ter himself called for the watch, and though the police were called and the town thoroughly searched, no trace of the stranger was to be found.

T. R. Helms, Waxhaw, N. C., has opened a jewelry store at Monroe, N. C.

E. S. Williams is now watchmaker for Patridge & Co., Wellston, O.

B. L. Cooper, formerly of Colorado, Tex., has engaged in business at Snyder, Tex.

A. Rosebrough is remodeling and enlarging his jewelry store at Georgetown, Tex.

W. F. Bell, late of South Town, Ala., has opened a jewelry store at New Decatur, Ala.

A. M. Felson, Gouverneur, N. Y., is remodeling, enlarging and renovating his jewelry store.

Thomas H. McNary, Washington, Pa., last week returned from a business trip to New York.

Edmund H. Abbott has secured new quarters in Owatonna, Minn., for his jewelry business and moved Feb. 1.

Hathaway Bros., Elizabeth City, N. C., have now established their jewelry store in the Overman building, that city.

The Coöperative Mercantile Co., with a capital of $500,000, to deal in diamonds, were formed in New Jersey, last week.

The jewelers of Freeport, Ill., have all signed an agreement to close their stores at 6 P. M., except Saturday evenings, until December.

N. G. Carr, the veteran jeweler of Concord, N. H., who has been confined to the house the greater part of the Winter by illness, is now almost entirely well again.

The jewelry store of G. S. De Mots, Hull, Ia., was entered by burglars Jan. 27 and goods taken to the extent of $150. The most valuable portion of the stock was not molested.

Conrad Eifert, Jasper, Ind., died last week, aged 76. He was highly respected and was a pioneer watchmaker of his town. He served many years as a Justice of the Peace.

A fire occurred Jan. 29 in the jewelry store of V. L. Hunt, Rockland, Me., but was put out quickly, before doing much damage. It was caused by the igniting of benzine, with which Mr. Hunt was cleaning a clock.

The case of Kid Dooley and Mat Carter, the two negroes charged at Council Bluffs, Ia., with stealing a gold watch and a gold ring from jewelry stores, was up last week. A change of venue was taken to Justice Ferrier's Court, where the case was tried Wednesday.

The Aldine Mfg. Co., Grand Rapids, Mich., manufacturers of clock and mantel work, filed a trust mortgage recently, covering debts to the amount of about $20,000. Arthur C. Torrey is made trustee and the Fourth National bank, as the heaviest creditor, is the holder of the document.

A new wholesale jewelry firm, under the style of Bushway, Britt & Co., have been formed at Decatur, Ill. According to the articles of agreement filed in that city, the parties are F. H. Bushway, Lovington; J. C. F. Harrington, Iowa City, Ia., and W. E. Britt, Americus, Ga. The partnership is for three years and the capital is to be $9,000, each of the three persons mentioned to own $3,000 worth of stock. Mr. Bushway is named as president, Mr. Britt as vice-president and Mr. Harrington as secretary and treasurer.

Fred. H. Rees severed his connection with the W. H. Frost jewelry store, Elmira, N. Y., Feb. 1, where he had been engaged for years. In the future Mr. Rees will be found in the Steel Memorial building, corner of Lake and Market Sts., where he will conduct the Rees School of Engraving, and engage in the sale of diamonds and fine watches. In the past 12 years he has had charge of the engraving and watch work, as well as superintended the sales of the Frost jewelry store. For some time past Mr. Rees has conducted the Elmira School of Engraving, giving instruction to a number of pupils from all over the country. The school of engraving will, in the future, be known as the Rees School of Engraving.

Always Reliable.

All the essential features of higher-priced movements—lever escapements, screw bankings and tempered hair-springs—make

Trenton Watches

the best timekeepers for the price on the market.



No. 10.—12-size, seven jewels, lever setting, hunting (open face without second hand), nickel damaskeened, compensation balance, safety pinion, solid plates, separate barrel bridge, quick train, straight-line lever escapement, screw bankings, handsome white enamel dial.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

IGNATZ MANN,
45 John Street, - NEW YORK.
MANUFACTURER OF THE
Best Hand-Made Diamond Mountings.
LOWEST PRICES.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

OMEGA WATCHES.

Always good sellers and profitable. Prices not advertised in any journal.

DO YOU SELL THE OMEGA?

The Omegas are made in 6 different grades; from 7 to 21 jewels, adjusted; in 10 and 11 ligne; 0, 12 and 16 sizes; fitting American cases; also steel cases and fancy cases for these movements.

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THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, FEBRUARY 6, 1901. No. 1.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

Business is about as usual for the season, with nothing large doing, but there is a good steady general demand. The west is stocked up a little better than for the corresponding time last year, and though the holiday trade was good among the retailers, yet their larger purchases of the Fall and Winter left them with fair stocks on hand. This necessarily restricts trading somewhat for the moment and no great things are expected for February. March, however, should show an improvement. The Spring business is expected to be fully up to normal, and the general indications point to a large business for the year as a whole. The entire country is prosperous and there seems no possibility of anything in the way of adverse legislation that can seriously affect trade. The east and the south, judging from the bank clearances, are in a little better position than the central west. The south, with its high priced cotton, larger crops of rice and increasing manufactories, is in splendid shape and will stand a careful looking after. The same is particularly true of Texas. Traveling men who have returned from States west of Chicago report excellent business in all sections, though it would be even larger but for the number of fair sized stocks met with. The entire absence of failures of any consequence in the jewelry trade speaks well for the healthy condition of the business.

Spaulding & Co. completed inventory last week.

Frank Sproehnle has returned from his eastern visit.

M. A. Lumbard, Des Moines, Ia., was here for a day last week.

John C. Dueber was a visitor here the latter part of the week.

L. A. Hoard, Waupun, Wis., was last week in town as a buyer, visiting jewelry and silver houses.

Frank P. Allen, manager for Boyd Park, Denver, Col., was a caller on business houses here, last week.

M. Loeb, Chicago manager for the Wadsworth Watch Case Co., is putting in a few days at New York this week.

Mr. Zuckerbrod, of L. Seligman & Co., who has been visiting socially at Baltimore and other eastern cities, is again in Chicago.

J. W. Tice, manager for Adolphe Schwob, has moved the Chicago offices from room 301 to suite 417-418 Silversmiths' building.

Chicago is not one, two, three with Rocky Mount, N. C., when it comes to department stores. A recent letter from that town bore the printed heading, "Office of Mann & Hilliard, Practical Silversmiths and Custom Shoe Makers, Makers and Retailers in Cakes, Candies, Pies, Etc."

S. Glickauf has been confined to his home the last two weeks with bronchitis. He has so far recovered as to be about the house, but is not yet able to report for duty.

George C. Edwards, vice-president of the International Silver Co., and Mrs. Edwards have returned from Albert Lea, Minn., passing through the city direct for New York.

W. J. Miller, western manager for the Seth Thomas Clock Co., was able last week to resume his trip to central western cities, making calls at St. Louis, Louisville and Cincinnati and returning here Saturday.

C. E. Powers, Oregon, Ill., was here several days last week, but not particularly on a buying trip, though he selected a few necessities. He was a regular attendant at the Carriage Exposition at the Coliseum.

B. Lederer, S. & B. Lederer Co., was in Chicago a couple of days on his way to California, with L. Tannenbaum, New York, to look after mining interests. They expect to remain in the far west a month.

W. J. Buckley, the tower clock man of the Seth Thomas Clock Co., has his hands full this season. His present trip includes the erection of a clock at Jefferson City, Mo., one at Provost, Utah, and one at Rock Island, Ill.

A large shipment from the United States assay office, at New York, was received by Goldsmith Bros., Saturday. It consisted of sweepings and lead, gold and silver bullion, and was switched direct to the smelter at Throop and 58th Sts.

The stock of the Bates & Bacon Chicago office has been transferred to the salesrooms of the Philadelphia Watch Case Co., eighth floor of the Silversmiths' building. H. S. Noyes, who represented Bates & Bacon here, has returned east.

Schrader-Wittstein Co. will move Feb. 7 from the Reliance building to quarters that have been handsomely fitted up for their occupancy on the fifth floor of the Columbus Memorial building. The factory of the company is at 48-50 Wabash Ave.

A novelty in commercial life was introduced by G. A. Soden at his salesrooms last week, it being a lecture by Mrs. Ursula R. Gestefeld, of the church of "The Science of Being," to the employes of the firm. Her subject was the practical use of thought force. Mr. Soden wished his employes to enjoy the benefits of her teachings and if they are interested he is willing to devote one and one-half hours one morning each week for that purpose. Mrs. Gestefeld was listened to with close attention and Mr. Soden feels the experiment will prove a success.

Mr. Sisson, for a number of years manager of the jewelry department of a well known Chicago house, has succeeded Mr. Talman as head of the department. Mr. Sisson has many friends among the eastern travelers.

J. A. Humphries, Ensley, Ala., who filed a voluntary petition in bankruptcy, had a first meeting of creditors in the office of M. W. Trimble, Birmingham, Ala., Feb. 4, the details of which have not been announced. The liabilities at Chicago will be small.

One of the busy spots in town is the jewelry case and tray factory of the Illinois Case Co., 63-65 Washington St. President Spaulding, of the company, states that with the exception of the third week in January the factory has been rushed since the holidays. Their specialty of all kinds of repair work is a rapidly growing branch of their business.

John Cooper, 14 years old, was a prisoner at the Central police station, a few days ago. Klein Bros., 1501 Champlain building, are mourning the loss of jewelry valued at $250 intrusted in his care. The jewelry was given to Cooper to deliver to customers, but, according to the prisoner, was stolen from him by a negro. The police are inclined to believe his story as to the theft of the jewelry.

John M. Bredt Wants $10,000 as Balm for His Injured Character.

CHICAGO, Ill., Jan. 29.—A suit for $10,000 damages has been filed in the Circuit Court by John M. Bredt, a diamond broker, 57 Washington St., against Mrs. Hattie M. Hegberg, 1457 Newport Ave., charging her with criminal libel. Two and a half years ago Bredt appraised a diamond necklace for Mrs. Hegberg. Last month she had him arrested, charging that he had overvalued the necklace which was appraised by him several years before, and that on account of such appraisal she lost money in a sale for less than $500, the appraisal value and price she paid for it. When Bredt was brought into Court, Dec. 22, he was discharged and the prosecution rebuked for bringing the defendant into Court. He said yesterday:

"The report of the trial in the Court has injured my reputation and business, hence the suit. I have been engaged in business in Chicago too long to have my reputation assailed on such ridiculous charges."

Department Pointers.

DIAMONDS.

Our stock is large, its assortment as to quality and price complete, and as these are the essential qualifications of a stock to buy from advantageously, we think it would pay you to patronize this department ⌀ Turn to pages 98 to 112, our 1901 Catalogue; if nothing there suits you, let us know your wants—we can undoubtedly satisfy them ⌀ If you haven't our 1901 Catalogue, oblige us by applying for it.

WATCHES.

The fact that throughout the entire Holiday period last year we took care of our customers in this line adds foundation to our claim of having distinctly the best equipped and most reliable Watch Department in the country ⌀ It would indeed be a hard matter to find a better collection of gold and other cases of the latest designs, the best makes and the best prices ⌀ This department is listed pages 3 to 96, our 1901 Catalogue.

JEWELRY.

In this line as well as others we have made a careful study of what the trade demands ⌀ Taken together with our extensive experience we are thus enabled to forecast styles and patterns with some degree of certainty and act accordingly ⌀ You can therefore feel safe buying jewelry from us in that it is reliable, that the stock to select from is complete in assortment and style, and that it is bought in such quantities as to save you money ⌀ See pages 98 to 356, our 1901 Catalogue.

MATERIAL.

Without question we have the most complete Material Department in the United States ⌀ Reliable work cannot be done without reliable tools and material to work with ⌀ What we have are the best in every particular ⌀ We also have a force of thoroughly experienced clerks to fill your orders, which is an additional advantage ⌀ For this department we publish a special catalogue containing about 650 pages ⌀ Everything fully illustrated and described and which we will forward on application if you haven't one.

BENJ. ALLEN & CO.,

WHOLESALE JEWELERS,

131-137 Wabash Ave., CHICAGO.

Pearls. Sapphires.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious AND Imitation Stones,

MASONIC TEMPLE, CHICAGO.

Opals. Doublets.

F. C. KLEIN. EMIL KLEIN.

F. C. KLEIN & BRO.,

126 State St., Chicago.

Steam Lapidary.

DIAMOND CUTTING.

IMPORTERS OF

Precious and Jobbing Stones.

CONSTANT VAN REETH,

Formerly Foreman of The H. Keck Mfg. Co.'s Cutting Works.

Importer and Cutter of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

Office and Factory: Rooms 5 & 6 Lion Bldg.,

Corner Fifth and Elm Sts., CINCINNATI, O.

H. H. SPAULDING, Pres. FRED. WHITTIGER, Treas.

ILLINOIS CASE CO.

(INCORPORATED),

MANUFACTURERS OF

CASES FOR JEWELRY AND SILVERWARE, CHESTS, ROLLS, BAGS, TRAYS, ETC.

Forms for Window Displays a Specialty.

SEND US YOUR SHOW-CASE TRAYS FOR REPAIRS.

63-65 East Washington Street,

Telephone, Central 3035. CHICAGO.

Minneapolis and St. Paul.

Clifford Brush, Ortonville, Minn., is a new employe of Fiske & Co., Minneapolis.

Efran & Masser, 189 E. 3d St., St. Paul, have dissolved partnership. Mr. Masser succeeds to the business.

It is quite generally known about town that the Jacobs Jewelry Co., Minneapolis, are soon to be located in a handsome new store further up Nicollet Ave.

Ingram Bros., Menomonie, Wis.; E. L. Overjorde, Northwood, Ia., and L. J. Kabarle, Ellsworth, Wis., were buyers from Twin City wholesalers the past week.

J. H. Mosher, 311 Nicollet Ave., Minneapolis, has closed up his store and placed his affairs in the hands of his attorney, A. M. Higgins, 715 New York Life building. Mr. Mosher finds himself in financial straits and unable to meet his bills. He will, therefore, go through bankruptcy. The schedule of liabilities and assets is not completed.

Detroit.

TRADE CONDITIONS.

The jewelers of Detroit enjoyed the banner trade in the history of the craft here during December, and this was followed by a dull period of two weeks in January. But the last two weeks have witnessed a revival. There is a steady and satisfactory demand for staples, especially silver ware and watches.

J. C. E. Hanford, bookkeeper for the D. B. Bancroft Jewelry Co., Griswold St., died very suddenly last week from pneumonia, arising from an attack of grip.

C. E. DePuy, whose store at Stockbridge was robbed of $600 in watch movements and cash, was insured in the Fidelity & Casualty Co., and a reward of $300 has been offered for the arrest and conviction of the thieves.

The wholesale jewelry establishment of Kunz & Shuttleworth narrowly escaped serious damage from fire last week. E. E. Stockton, of the E. Ingraham Co., dropped in for a clock order, and Mr. Kunz went upstairs to ascertain the condition of the stock. Probably five minutes before that sparks had dropped out of a chimney hole and a lively blaze had been started in one corner. In 10 minutes it would have been beyond control. As it was, the loss was trifling.

Columbus, O.

W. S. Tussig has made many improvements in his store on W. Gay St., and now has a very attractive place. The fixtures are all new and the stock of goods make a handsome appearance.

Perry M. Ford has made a satisfactory settlement with his creditors and will continue his jewelry business corner of High and Town Sts. It seems that his inability to meet bills at once came about through the fact that he had to satisfy another obligation upon which he had secured a promise of the necessary time to realize upon other investment, but which changed hands and was pushed at once.

The director of law of this city has refused to accept the substitute for the original pawnbrokers' license ordinance, as prepared by an attorney representing them. The license, as the ordinance will go to the City Council, will be $200 per year. The substitute would have made it $100.

A peculiar case developed some days ago at Newark, near here, when Charles H. Blume, a Marietta jeweler, appeared and claimed a diamond ring in possession of Haynes Bros. It appears that a pennyweighter had taken the ring from Mr. Blume's store, and when he reached Newark he worked the same racket at the Haynes store, leaving the Blume ring in place of one more valuable that he took in the same way. He has never been heard of, but Mr. Blume claimed that the ring which Haynes Bros. had traded for much against their wishes belongs to him.

Indianapolis.

Charles W. Lauer & Co. have presented their friends and customers with good, serviceable desk rulers, containing the firm's name and address.

The American National Bank of Indianapolis opens for business Feb. 4. The list of stockholders includes the names of a number of well known business men, among them Carl F. Walk.

Last week Julius C. Walk & Son displayed a large and handsome line of steins. An unusual demand for these goods was created by the "Stein Dinner," given at the Columbia Club, Feb. 2. Each member furnished his own stein, which is to become the property of the club and used in decorating. About 1,000 were expected at the dinner. All the engravers in the city were kept busy marking steins.

Among the buyers in the city last week were: J. D. Taylor, Logansport, Ind.; E. O. Collins, Franklin, Ind.; J. Rothinghouse, Gas City, Ind.; J. Booth, Tipton, Ind.; Will Reed, son of J. H. Reed, Paris, Ill.; L. C. Phillips, Carbon, Ind.; J. W. Hudson, Fortville, Ind.; F. Dennis, Westfield, Ind.; J. H. Arnold, Columbus, Ind.; E. Shipley, Greencastle, Ind.; C. M. Jenkins, Richmond, Ind.; G. M. Bartmess, Clinton, Ind.; O. M. Ridgeway, Sheridan, Ind.

Omaha.

TRADE CONDITIONS.

Wholesale dealers purchased larger stocks during January than they have been in the habit of purchasing for a number of years. The prosperity which came two years ago is increasing and all expect to do a big business during 1901. There are still a number of good openings throughout this territory for watchmakers, and anyone with small capital wishing to establish himself in the jewelry business will find opportunities.

E. Welch, Wayne, Neb., was in the city

SEYMOUR W. FROLICHSTEIN. FRED. H. ENGLAND.

FROLICHSTEIN & ENGLAND,

DIAMONDS, RINGS AND JEWELRY, PRESCOTT BUILDING, 65 NASSAU STREET, NEW YORK.

NEW FIRM——NEW GOODS——NEW IDEAS.

last week on his way home from a vacation east.

L. E. Burris, Elliott, Ia., was a buyer in Omaha last week.

A. D. Smith, Cedar Rapids, Neb., was a purchaser last week.

C. S. Peterson, Oakland, will add a jewelry line to his store.

William L. Bauer, Manilla, Ia., is closing out his jewelry department.

W. D. Abel, Petersburg, Neb., visited the wholesale trade recently.

Paul Albright, David City, Neb., and John B. Ash, Rockford, Ill., are attending the horological school here.

S. Pearson, Oakland, Neb., has enjoyed such a good business the past year that he is greatly increasing his stock.

Jacob L. Jacobson is in Washington, having gone to the Capitol City as one of the Presidential electors from Nebraska.

Gertrude Finley was arrested last week charged with stealing jewelry from her employer, S. A. Goldstein. The property was found in her trunk.

Cleveland, O.

Henry Welf, who has been quite ill with grip, is much improved.

The stock of R. Winzenried, purchased a year ago by F. H. Kramer, is being sold at auction by Mr. Kramer at 59 Euclid Ave.

F. Schroeder, who has been with the Griffith instalment house, has been engaged as watchmaker by F. H. Kramer.

Vandals have been scratching many of the fine plate glass windows in this city. They evidently use a diamond ring to cut the glass. In most cases the work consists of irregular lines and crosses. On the big window of the Cowell & Hubbard Co. someone has scratched the word "Gussie." This work not only badly mars the glass, but greatly weakens it and renders it liable to break.

Webb C. Ball has returned to Cleveland from St. Louis, Mo., whither he had gone as one of eight representatives of the Cleveland Chamber of Commerce, to secure the selection of Cleveland for the National Encampment of the Grand Army of the Republic, to be held next September. The committee were successful in their efforts, and as the result is is expected that Cleveland will be visited by about 250,000 veterans in September.

Denver.

H. J. Taylor, this city, has gone to Trinidad to open a repair shop.

Henry Curtis, Littleton, and H. Rachofsky, Central City, were in Denver last week on business.

Nathan Cohn, Leadville, has retired from business and is now in Denver where he will make his future home.

The Lewis Jewelers' Supply Co., early in January, moved from the People's Bank block to much larger quarters in the Arapahoe building.

Col. J. D. Lewis, jewelry auctioneer, is in Leadville conducting an auction for the Roth Jewelry Co. There is a Leadville ordinance prohibiting such sales.

The Western Jewelry Co., Cripple Creek, some time ago gave a chattel mortgage. Last week the company were sold out under an order of the Court. Toney Lubelski bought the stock. The goods were invoiced at $3,400, but brought a much lower figure. The liabilities were $5,500.

Pacific Coast Notes.

William Robinson, formerly a jeweler of Virginia, Nev., and Miss Ida Beck, of that city, were married recently.

An ordinance has been adopted by the Board of Supervisors of Calaveras county, Cal., raising the license on jewelry peddlers.

D. A Woodward, Hanford, Cal., has sold a half interest in his jewelry business to N. I. Wheelock, of Los Angeles, Cal. The business will be carried on in future under the name of Woodward & Wheelock.

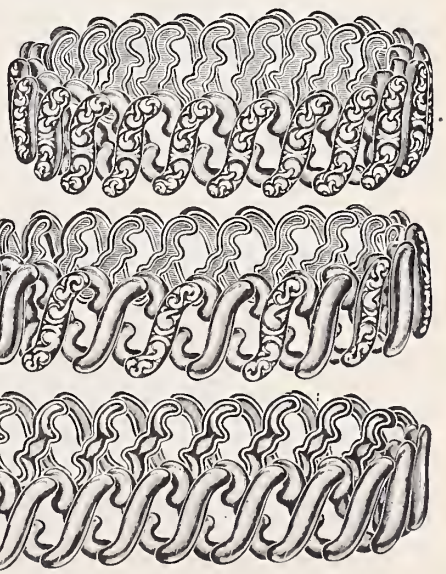
The Board of Supervisors of San Joaquin county, Cal., are advertising for sealed bids for keeping in good order and repair for the year ending Dec. 1, 1901, all the clocks in the County Court House and the main Court House clock at Stockton, Cal.

The business men of San Jose, Cal., are making preparations for the entertainment to be given in honor of President McKinley's visit to that city next May. J. Kocher, H. Morton, W. Ryder and L. Machefert, jewelers, of San Jose, have been appointed a committee to secure funds to carry on the project.

A. M. Masury, alias James Mitchell, alias Charles Wilson, has been arrested in Sacramento, Cal., on suspicion of having stolen jewelry in San Francisco. A circular received from the

Ready With Our Spring Line.

We are showing the best assortment of Popular Price Novelties in the Country.



Our "Lady Hope" Adjustable Bracelet

is a winner. We make it in all styles, in sterling silver and gold filled.

CAN'T WE SEND YOU SAMPLES?



IMPERIAL MFG. CO.,

Masonic Temple, CHICAGO.

ILLINOIS WATCH CASE CO



100.



101.

20th Century

Art Designs on

COMMANDER

25-Year

Gold-Filled Cases

surpass all previous efforts in watch case engraving.

A Modern Jeweler's Stock Is Not Complete Without Them.

ILLINOIS WATCH CASE CO.

Factory and Main Office,

ELGIN, ILL.

Chicago, No. 133 Wabash Ave
New York, No 9 Maiden Lane, Gill Bldg.
San Francisco, No. 66 Crocker Bldg.

police department of the latter city described the jewelry taken, and some hours later the detectives found Mitchell offering rare bargains in jewelry to a bartender. When arrested jewels valued at $550 were found in his clothing. Masury recently came to this coast from Boston.

San Francisco.

City retailers report a fairly good trade for January.

George Greenzweig, with his wife and son, is on a visit to New York.

E. W. Wright, Bakersfield, Cal., called on the trade of San Francisco last week.

Fritz Abendroth, Portland, Ore., is enjoying a 10 days' vacation among his friends here.

Ray Friedberger, of Maurice Friedberger & Co., Stockton, Cal., spent a day or two in this city recently.

Robert Radke, father of R. L. and G. H. Radke, of Radke & Co., died recently of apoplexy. The deceased was 75 years of age.

William Hyde, lately with A. I. Hall & Son, was last week placed in charge of the branch of Joseph Fahys & Co., New York, at 120 Sutter St., this city.

George A. Brown, with A. I. Hall & Son, has started on a northern trip, which will be of several months' duration. L. H. Smith will visit the southern territory in the interest of this firm.

St. Louis.

BUSINESS CONDITIONS.

The jewelers here all report business quiet but much better than it was at this time last year. The early part of January was quite dull, but business improved toward the latter part of the month, which brought their January business ahead. Quietness in trade is expected for some time to come, or until Spring trade opens up. The prospects are quite good for a nice business.

Morris Bauman, of the L. Bauman Jewelry Co., is in New York on business.

Mr. Cutter, general manager of the Elgin National Watch Co., was in the city last week.

All the retail jewelers on the west end of Franklin Ave. have decided to close at 6.30 o'clock Wednesday and Friday evenings.

The annual election of the Missouri Retail Jewelers' Association will take place at the rooms of the Association, 507 Franklin Ave., on the afternoon of Feb. 13.

Among prominent jewelers of nearby towns in the city the past week were: Fred. Simon, of Collinsville, Ill.; C. H. Gesecke, Trenton, Ill.; Walter Sperling, Seneca, Kan.; George Daniels, Kearney, Neb., and C. S. Poole, Joplin, Mo.

T. S. Byers announces that he has sold his stock and resigned his position as secretary in the corporation of the Langsdorf-Byers Jewelry Co., and has formed a new company under the firm style of T. S. Byers Jewelry Co., under his personal control.

The S. A. Rider Jewelry Co. were a small loser in the failure of E. Clarke, proprietor of the Magnet department store, Spokane, Wash., one of the largest general stores in the city, that filed papers in bankruptcy in the United States Court, declaring liabilities of $27,000 with assets amounting to $19,000. The store and stock are now in charge of the United States Marshal.

Arrangements are now all complete for the Missouri Retail Jewelers' Association banquet, which will take place on the evening of Feb. 14. The banqueting place has been changed from the Broadway Café to Schrap's Café, 921 Olive St. It will be a stag affair and a number of prominent speakers have been invited, outside of the Association. Among them will be several prominent in the World's Fair project, who will talk on that matter.

Fred. Heisler, driver of a United States mail wagon, was arrested Feb. 1, charged with extracting jewelry packages from the mails. Heisler denied the charges but made evasive answers when closely questioned. Nothing was found on him but a gold chain. A gold pen and staff were found in the possession of a woman friend. She said she had received them, as well as a gentleman's gold ring, with the gem missing, from him, but that she had taken them to the Barr Jewelry Co. and exchanged them for a brooch. While he admitted making the presents to the woman he denied taking them from the mails. From the Eisenstadt Jewelry Co. it was learned that the ring which Heisler had, had been brought to them from a pawnshop nearly two weeks before Heisler claims that he bought it. The Federal authorities have not yet taken up the case, as the detectives are to be allowed to collect more evidence before he is taken in charge by the Government.

Richard Roberts has discontinued his jewelry business in Garneill, Mont.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



No. 7 Carlisle Building,
CINCINNATI, OHIO.

Cincinnati.

BUSINESS OUTLOOK.

The business outlook is good for the jewelers. The travelers who are out are sending in satisfactory orders. The mail orders are better than they were last year and collections are very good.

The Duhme Jewelry Co. will hold an opening on Feb. 15.

The Miller Jewelry Co. have added more men to their force in their repair and other departments.

Joseph Noterman & Co. are taking stock and find they have had the most successful year in the history of the firm.

Constant Van Reeth, importer and cutter of rough diamonds, is becoming popular as a specialist in matching stones.

Hugo Lindenberg, of Lindenberg & Fox, has started out on his first trip for this new firm, consisting of himself and Ed. J. Fox, son of Sol. Fox, of Fox Bros. & Co.

Elmore Becker, son of Joseph Becker, western agent for the Fahys Watch Case Co., has resigned his position with S. & H. Gilsey to go with the new manufacturing concern of Peck, Selmeier & Peck.

Gustave Fox received last week a letter from the Grand Lodge of Elks, acknowledging the receipt of the two magnificent badges ordered for retiring officials and complimenting him on the elegant work and beautiful design of the emblems.

Rauch & Goldsmith, who suffered disaster through the fire of the Grand Opera House, which adjoins their building, have about recovered from the loss. They were fully insured. Charles Goldsmith and Louis Rauch, of the firm, will start on the road this week.

The Wadsworth Watch Case Co. began this year to make solid gold cases in all sizes, and the demand has exceeded the output, they have been so popular. It will be the great feature of this company to turn out an unrivaled line for the Spring trade.

Theodore Neuhaus & Co. are getting out an elaborately illustrated catalogue of medals, badges and class pins. The designs are all of his own conception and will represent months of labor. Mr. Neuhaus has a scrap book that has evoked considerable admiration among his friends. It has several hundred pages, 10x12, in which he has pasted all the new and unique designs as they have appeared in THE CIRCULAR-WEEKLY and other journals in his line of business. He has one book completed and is beginning on another. He has been three years on the first, and it contains a valuable fund of ideas for the designer and manufacturer.

Pacific Northwest.

J. Lesser, Portland, Ore., reports the business for the month of January as good and says large goods have moved very rapidly.

The negro accused of stealing a diamond ring from A. N. Wright, Portland, Ore., has been held for trial with bonds fixed at $750.

T. H. Brown, Nelson, B. C., has just placed in his store a fine new standard regulator clock. It is seven feet eight inches high and of French manufacture.

Diamonds.
Diamond Mountings.

Large stock of Loose and Mounted Diamonds always on hand.

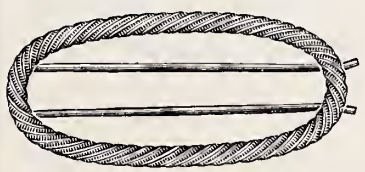
JOS. NOTERMAN & CO.,
Manufacturing Jewelers and Importers of Diamonds,
509-511-513 Race Street, CINCINNATI, O.

LINDENBERG & FOX,
Wholesale Dealers in
JEWELRY and NOVELTIES
18 and 20 East Fourth Street,
A NEW HOUSE, WITH THE LATEST GOODS. *CINCINNATI, OHIO.*



THE GUSTAVE FOX CO.,
Importers of Diamonds. Artistic Diamond Setters.
Makers of the Standard Patented B. P. O. Elks Jewelry, horns reading B. P. O. E. Popular throughout the United States.....
THE GUSTAVE FOX CO., 14 and 16 E. 4th Street, CINCINNATI, OHIO.

SEE HERE!
☞Owing to our recent damage by fire our travelers will be late getting on the road. But wait for us, as we will have a completely new and fresh stock of JEWELRY and NOVELTIES. We just got them in. Send in your order.
Butler Building. RAUCH & GOLDSMITH, Cincinnati, Ohio.



We manufacture the Largest and Best line of
HAIR ORNAMENTS
in the country.
CATALOGUE TO JOBBING TRADE ONLY.
F. H. NOBLE & CO., 103 State St., Chicago.

PHOTO BUTTON JEWELRY.
NOT A FAD. HAS COME TO STAY.



Send for our 48-page illustrated catalogue of the largest assortment manufactured. We are headquarters for Photo Buttons, Advertising Buttons, Button Machines, Button Findings, and everything pertaining to the business.
Our aim is to furnish goods at lower prices than they can be produced from other sources. We guarantee our prices and will meet any competition. We never allow anybody to undersell us.
ST. LOUIS BUTTON CO.,
No. 620 N. Broadway,
ST. LOUIS, MO.

Connecticut.

W. L. Smith, Seymour, has recovered from his recent illness.

Mitchell & Son have opened for business in the rooms formerly occupied by the Mystic Bridge bank, Mystic.

At the quarterly meeting held last week, the Southington Cutlery Co.'s directors declared a quarterly dividend of 1¼ per cent.

Factory L, International Silver Co., at Wallingford, has begun operating on a nine hour schedule per day, from 7 A. M. until 5 P. M.

P. J. Jeffrey and A. Markoff have formed a partnership at New London, for plating gold, silver, nickel and other metals, with an office at 18 Perry St.

Joseph Pinsker, jeweler, of Portland, who has conducted a store on Main St. for some time, is closing out his business preparatory to moving to some other town.

The jewelry store of the late F. A. Shepard, Torrington, which was closed at his death, has been reopened, and the business will now be continued by Mrs. Shepard.

Among the recent patents issued to Meriden residents were the following: To Constant K. Dechard, assignor to International Silver Co., for heat insulator for handled vessels; to Henry M. Doolittle and J. A. Graham, for metal working tool.

Rollin W. Plum, who died at Terryville, Jan. 29, was at one time in the clock business in that town. He was born at Wolcott, Feb. 11, 1821, and in 1844 went to Terryville, where he worked for the old clock firm of H. Welton & Co. He later became prominent in the lock manufacturing business.

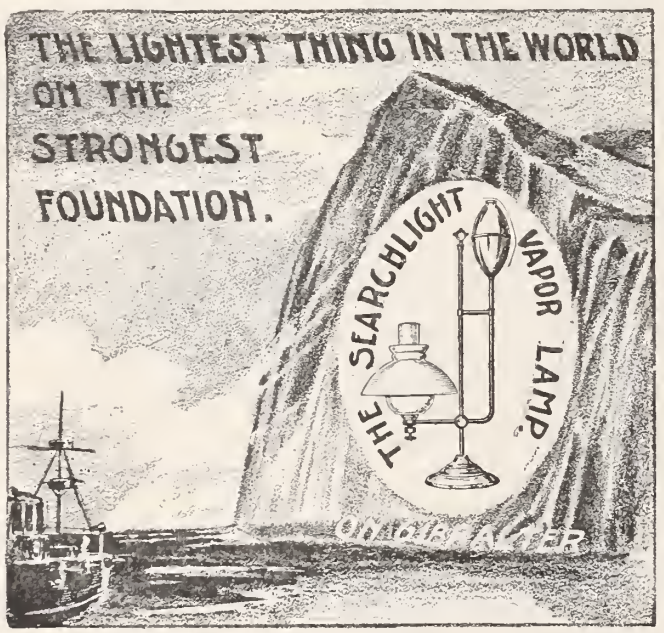
At the short calendar session of the Superior Court, New Haven, last week, the case of the Barker Silver Co., Milford, in which a motion was made for an amendment of the order limiting the time for the presentation of claims against the concern was to have come up for a hearing, but was postponed for a week.

Selectman Hurlburt, of New Britain, received a communication last week from Attleboro, Mass., stating that a company manufacturing jewelry would like to locate in that town if water power could be obtained and a low rate of insurance and cheap labor could be procured. The concern employs 42 hands and has a pay roll of $300 a week.

The annual meeting of the Holmes & Edwards Mutual Benefit Association was held Monday evening at the factory, Bridgeport. The following officers were elected for the current year: President, William Field; vice-president, Patrick Carney; secretary, Theodore E. Brown; treasurer, William H. Ryburn; auditors, A. G. Baldwin and George A. Murphy.

The annual meeting of the J. D. Bergen Co. was held at the factory of the company at Meriden, last Wednesday. The following were elected directors: James D. Bergen, N. L. Bradley, E. J. Doolittle, C. Berry Peets, C. E. Stockder, Jr., and Clarence P. Bradley. James D. Bergen was elected president and treasurer, and C. E. Stockder, Jr., secretary. A dividend of 6 per cent. was declared.

Hartford's new silver company, to be known as the Simeon L. and George H. Rogers Co., having their headquarters at Hartford, with works also in Wallingford, will begin operations in the course of a few days. The Messrs. McFayden, John and Samuel, who were for years with the William Rogers Mfg. Co., are actively identified with the new works. It is expected that 100 hands will be employed after the plant is fully at work.



Made "On Honor," Backed by "Rock-Firm" Guaranty.

Keep busy. There is no dull season for the jeweler who handles

SEARCH-LIGHT VAPOR LAMPS.

He is ever happy and prosperous. Send for catalogue and terms. Sample on approval to show its good points and our faith in it.

MAXIMUM LIGHT AT MINIMUM COST. LAMPS FOR STORES, HOMES, CHURCHES, HALLS AND STREETS.

SEARCH-LIGHT MFG. CO., 358 Dearborn St., CHICAGO, ILL.

Georgian STERLING SILVER. In Complete Table Service—

French Gray Finish.

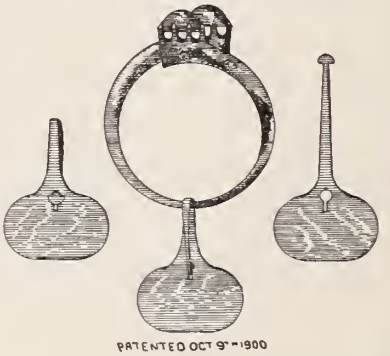


TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.



"It Increases Your Sales."



Indestructible Metal Ring Tag.

NO TROUBLE TO KEEP STOCK CLEAN.

ANDERTON & EBERHARDT, Jewelers, Dayton, Ohio, write: "We have been using your Metal Ring Tags for over a year and would not be without them for many times their cost. Their use has enabled us to keep our stock in a fresh and salable condition with very little trouble, and has largely increased our ring sales."

THEY WILL NOT SCRATCH THE RINGS.

A. W. LEEDY, Jeweler, Marion, Ind., writes: "I think your Metal Tags fill a long-felt want among the jewelry trade, especially in this natural gas country, where we have to do so much cleaning and polishing."

ONCE TRIED, ALWAYS USED.

Send $1.00 for sample box of 200 tags.

THE DIAMOND TAG CO., Dayton, Ohio.

Pittsburgh.

S. Maltinsky, Braddock, is having an auction sale before removal.

Murray Henry, formerly in business in McKeesport, Pa., is now with the Keystone Jewelry Co.

W. W. Wattles, of W. W. Wattles & Sons, and Mrs. Wattles are spending several weeks at Atlantic City.

Charles E. Graves, of Charles E. Graves & Co., Chicago, was in the city last week, buying import goods.

O. O. Reams, Wilkinsburg, Pa., has completed his auction sale and will go out of the jewelry business.

J. W. McKean has discontinued his store at Monessen, Pa., and will hereafter devote his time to the store at Charleroi, Pa.

The Pittsburgh Jewelry Co., of Fifth Ave. and of Smithfield St., will remove into one store, at 443 Smithfield St., at the close of the present sales.

F. W. Koehler, Sharon, Pa., will remove April 1 into the building now occupied by Mr. Brady, who is selling out to quit the jewelry business.

The sad information of the death of A. Schroeder, Niles, O., was received in the city last week. Mr. Schroeder was 35 years in the jewelry business.

Graf & Niemann, of the East End, have found a down town location on 6th St., opposite the Hotel Anderson, and will remove very shortly. The situation is a very good one.

The W. J. Johnston Co. will have their annual meeting of stockholders on Saturday next, for the election of officers. The company have opened their factory on the fifth floor in the Verner building, which is under the supervision of Mr. Kraus. Extensive engraving and watch making departments will be started shortly. W. J. Johnston, president of the company, goes east this week.

Out-of-town visitors last week were: Charles Loughman, McKee's Rocks, Pa.; A. Moscher, East Palestine, O.; H. H. Weylman, Kittanning, Pa.; R. Bibby, Wilkinsburg, Pa.; Jacob Wolf, Suterville, Pa.; John Linnenbrink, Rochester, Pa.; William Hunt, Uniontown, Pa.; Harvey Fritz, Oil City, Pa.; Frank Weylman, Kittanning, Pa.; F. B. McKinley, Washington, Pa.; J. C. Rhodes, Homestead, Pa.; E. A. Bloser, New Kensington, Pa.; George V. Brady, Washington, Pa.; Numa Evard, Turtle Creek, Pa.; A. R. Fleming, Wilkinsburg, Pa.; Mr. Foy, Braddock, Pa.; D. L. Cleland, Butler, Pa.; A. C. Graul, Sharpsburg, Pa.; John Z. Simpson, Blairsville, Pa.; P. J. Manson, Jeannette, Pa.

Mrs. Anna Migel has retired from the jewelry and pawnbroking business in Galveston, Tex.

King, Palmer & Byrd have opened a new stock of jewelry and notions in Sulphur Springs, Tex.



60 MACHINES IN ONE DAY

shipped from our factory is a good indication of the esteem in which **EATON-ENGLE MACHINES** are held. This shipment embraced nearly every State in the Union.

What's the use doing work by old-fashioned methods when by the expenditure of a small amount you can put yourself in a position to do work quickly and well? The samples of work which we send out to every inquirer for a catalogue are all done by our office boys and give a good general idea of the character of the engraving which our machine will do. Have you had a sample yet? If not, let us send you one.

If you will send us two 2-cent stamps, to cover the postage, we will send to you a beautiful aluminum memorandum book engraved with your name. This book is worth a quarter of anyone's money.

This offer applies only to Jewelers, Opticians or Watchmakers employed in jewelry stores. It is not meant for errand boys and is good only until Feb. 20.

We sell you these machines for a **small** first payment and the balance monthly; in doing this **you have the use of the machine and the money while we wait.** Isn't this a liberal proposition?

Let's hear from you to-day, with any questions you may care to ask. You'll get a prompt and courteous reply.

THE EATON & GLOVER CO., 87 Nassau St., New York.

A Few Questions.

Do you want to be known in your city or town as **THE** watch dealer? Do you want to be able to sell a better gold-filled watch case at a lower price than any of your competitors? Do you want to do this and still make a larger profit than you are now making? Do you want to control your own designs and be beyond competition? If you do, write for our special proposition. Remember, **BELL GOLD-FILLED WATCH CASES** are sold direct to you—no middleman's profit.



Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

The "**Bell Special**" is the only gold-filled case made with the amount and quality of gold **stamped in the case.**

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,

Champlain Bldg., CHICAGO, ILL.

DEMAREST & ECKERSON,

Formerly with B. & W. B SMITH.

ARTISTIC SHOW CASES and STORE FIXTURES,

435 & 437 Seventh Ave., New York.

ALL WORK FIRST-CLASS IN EVERY PARTICULAR.
TELEPHONE CALL, 3889 38th ST.

Kansas City.

The Jaccard Jewelry Co. are taking their annual inventory.

S. R. Abney, 1208½ Grand Ave., has been on the sick list with grip for a few days.

R. J. Gilbert, of the Jaccard Jewelry Co., is again in the store and is feeling much better since his rest.

H. E. Clevidence, with the Jaccard Jewelry Co., has been called to Mount Morris, Ill., by the death of his father.

J. B. Schmeltz, 1231½ Grand Ave., had a fire last week, which caused damage of about $200; fully covered by insurance.

J. R. Mercer is invoicing and preparing for the alterations and improvements in his store, which he expects will be started the first of the month.

Charles E. Stafford, who assisted J. R. Mercer during the holiday rush, is traveling for William Birmingham & Son, manufacturers of leather goods.

C. B. Norton, president of the Norton-Paulson Jewelry Co., expects to go with the Commercial Club on their trip through Oklahoma and Texas. They leave this week and will go as far as Fort Worth.

Jan. 25 Senator Farris introduced a bill in the Senate at Jefferson City, Mo., to tax department stores. In many respects the bill is different from the one which passed two years ago, which was declared unconstitutional by the Supreme Court. Senator Farris believes that his bill has been so carefully drawn up that the flaws that were found by the Supreme Court in the 40th Assembly have been avoided.

Among the out-of-town jewelers who called on the local trade last week were: Otto Burklund, Osawatomie, Kan.; Mr. Fry, with S. M. De Tar, of Edgerton, Kan.; J. E. Hathaway, Parkville, Mo.; T. W. Black, Kearney, Mo.; J. B. Hampton, Colby, Kan.; A. A. Cox, Mt. Vernon, Mo.; C. B. Libbey, Weir City, Kan.; Benjamin Hollenbeck, Springhill, Kan.; Harry Davis, Topeka, Kan.; Dick Kolstad, Pleasant Hill. Mo.; Walter Sperling, Seneca, Kan.; C. A. Clement, Springfield, Mo.; Walter Starcke, Junction City, Mo.; Mr. Wilson, St. Joseph, Mo.; A. Kroencke, Concordia, Mo.; Mr. Raines, of Raines Bros., Tarkio, Mo.; Harry Bower, Delphos, Kan.; T. H. Keerncerter, South McAlester, I. T.; W. F. Kirkpatrick, Winchester, Kan.; B. T. Baley, Monett, Mo., and Mr. Waddell, of Sams & Waddell, of Clinton, Mo., was in town, accompanied by his daughter.

The jewelry store of A. H. Jenks, Cohocton, N. Y., will move to Coudersport, Pa.

Birmingham, Ala.

W. L. Lawler, a jeweler of Nashville, has opened a business at Centerville.

John T. Adams, Jr., Talladega, who was recently married, is back from his wedding trip to New Orleans.

F. E. Dey, Greenville, has opened a branch business at Evergreen, which will be in charge of Harry Dey.

A. B. Swift, who has been with jeweler R. Heine, Talladega, for a year, has returned to his home in Indiana.

T. J. Irwin, Athens, has enlarged his business to such an extent that he has been forced to employ additional help.

F. W. Bromberg, who succeeded to the jewelry business of E. Gluck, has gone to New York and other markets to buy a new stock of goods. The old Gluck stock was closed out at auction.

J. J. B. McElrath, formerly of Center, Ala., has located in the jewelry business at Woodlawn. Mr. McElrath was postmaster at Center 15 years, during which time he learned the jewelry business.

A. Brown & Son, Florence, are now in one of the prettiest stores in the south, which has been fully stocked with jewelry, bric-à-brac and optical goods. This firm were established in Florence in 1869 and have been among the leaders in Lauderdale county's business interests ever since. Until the new organization A. Brown had charge of the optical department with Robert L. Brown at the bench. Their store has been appropriately named the "Gem of Beauty."

Savannah, Ga.

J. B. King, of J. B. & L. A. King, Eastman, Ga., died recently.

Paul Arndt, Charleston, S. C., has given a chattel mortgage for $700.

J. H. Koch, of Koch & Sylvan, was recently sued in the City Court for $1,000 damage by Annette Coles, who claimed to have been injured by the collapse of steps of a house she rented from Mr. Koch. The jury awarded her a verdict of $500.

R. A. Ferris, formerly of Beaufort, S. C., is under arrest in Savannah on a charge of having stolen from the residence of A. M. Greenfield, jeweler, Beaufort, with whom he boarded, a diamond ring valued at $300 and $30 in money. Ferris has confessed his guilt and told of how he had the stones taken from the ring and had them reset in other rings, one of which he had given to a female friend and the other he had pawned. Mr. Greenfield has recovered his jewelry, but intends prosecuting Ferris, who will be taken to Beaufort for trial.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Boston.

F. O. Fuller, with D. C. Percival & Co., returned early this week from a trip through several of the Southern States.

The annual meeting and election of officers of the Boston Jewelers' Club will be held Feb. 12, at some Boston hotel yet to be selected.

The Tiffany Jewelry Co. have added the agency for the Hartford Silver Co., Hartford, Conn., and have placed in position a handsome cabinet for the display of samples.

Charles May & Son, watch materials, are arranging to move from their present quarters on Bromfield St. to the Marlborough building, 403 Washington St., where they have rented a room from the E. Howard Clock Co.

Inspector Shields, of Chief Watts's office, arrested on warrant, Thursday, Russell M. Zuver, 25 years old, Milton, Mass., for illegal conveyance of a watch valued at $34, on Nov. 27, 1900, held under a conditional contract of sale by Freeman H. Kendall, jeweler, 830 Washington St.

The officials of the American Waltham Watch Co. say that the output at the factory at Waltham is running much ahead of that in recent previous years. Orders are continually coming in from all parts of the country, and these orders are sufficient to keep the company running as at present for several months to come.

The past was a "home" week at Smith, Patterson & Co.'s, A. A. Abbott, manager of the branch at Montreal, T. A. Brady, of the Upper Provinces, and F. A. Mansfield, of the Maritime Provinces, all being in Boston. M. N. Smith, senior member of the firm, entertained the above named gentlemen at the Algonquin Club, Commonwealth Ave.

Among the buyers in town last week were: C. B. Hammond, Nashua, N. H.; A. W. Avery, Plymouth, N. H.; H. P. N. Dahl, Maynard, Mass.; N. C. Nelson, Concord, N. H.; G. W. Duckworth, Pawtucket, R. I.; L. R. Hapgood, Dover, N. H.; W. S. Lee, Salem, Mass.; Albin Keith, of J. A. Merrill & Co., Portland, Me.; W. A. Kemp, East Pepperell, Mass.

An article which will appeal to retail jewelers, haberdashers and all others who advertise their wares by window display, is a unique and highly practical window reacher manufactured by Francis & Hall, 52 Columbia St., Newark, N. J. This device is three and one-half feet in length and is termed by its makers a mechanical extension of the arm. By its aid one can reach from the extreme corner of a window any article, from a cut glass decanter to a ring, without disturbing the rest of the exhibit. The points are covered with leather for the use of jewelers, to prevent the scratching of delicate articles. The device will undoubtedly meet with success among the retail jewelers.

WM. E. WOOD. WM. P. NEWHALL.

Peter L. Krider Co.,

SILVERSMITHS,

814 REAL ESTATE TRUST BUILDING, S. E. CORNER CHESTNUT AND BROAD STREETS,

PHILADELPHIA, PA.

Medals. **Grape Work.**

Loving Cups.

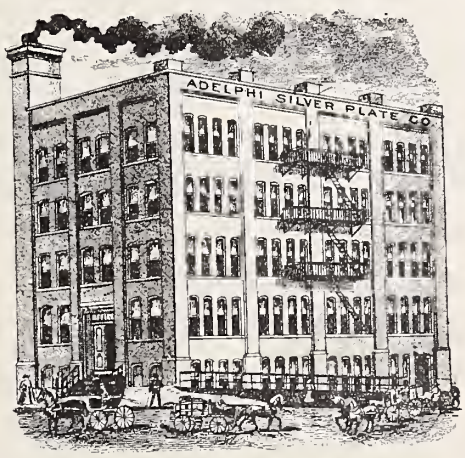
A SPECIALTY.

The Adelphi Silver Plate Co.

are showing a line of fine

SILVER-PLATED HOLLOW WARE

for the Spring Trade, in a great variety of Artistic Designs.



Factory: Cor. Pearl and Prospect Sts., Brooklyn.

JOHN SCHIMPF & SONS

have prepared a complete line of exquisite . . .

STERLING SILVER WARE,

the sale of which is increased by remarkably low prices.

ON EXHIBIT AT

20 JOHN ST., NEW YORK.

Eliasof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS WATCHES JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.



FACTORY & MAIN OFFICES RIVERSIDE, N.J.

BRANCH OFFICES { NEW YORK, 9-11-13 Maiden Lane
CHICAGO 5 Silversmiths Building
SAN FRANCISCO 126 Kearney St

Philadelphia Watch Case Co.

Successors to J. ZURBRUGG CO. J. MUHR & BRO. AND BATES & BACON

Manufacturers of

WATCH CASES

RIVERSIDE, N.J.

Jan. 11, 1901.

To the Trade:-

We beg to announce that we have purchased the watch case manufacturing business of Bates & Bacon, Attleboro, Mass., and will continue, at this place, the manufacture of their well-known brands:-

"FAVORITE," guaranteed for 25 years.
"ROYAL," " " 20 "
"REGAL," " " 10 "
"PURITAN," " " 5 "

We assume all guarantees made by Bates & Bacon, and will treat them in the same liberal way as we do our own guarantees, viz.:

A NEW CASE OF THE SAME GRADE GIVEN FREE OF CHARGE

for any case that fails to wear the full guaranteed period, without conditions, without charge and without quibbling.

We trust it will gratify the trade at large, and especially those who have heretofore handled the Bates & Bacon product, to know that the latter's business has passed into such ownership as will rigorously maintain the quality, fulfill the guarantees, uphold and extend the prestige of the goods and continue on a broader scale the honest methods of the makers in relation to the trade.

Mr. E. R. Crippen, formerly manager of the Bates & Bacon business, will be in charge of our New York office and attend to the distribution of our product among the Eastern Trade.

Mr. J. R. Davidson, in charge of our Chicago office, will increase his line by the addition of the Bates & Bacon grades and attend to the distribution of our product in his territory.

Yours respectfully,

PHILADELPHIA WATCH CASE CO.

LETTERS TO THE EDITOR.

THE ELGIN DECISION AND THE WALTHAM DECISION.

NEW YORK, Jan. 21, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I have read the interview with President Hulburd, of the Elgin National Watch Co., contained in your last issue, in reference to the decision of the United States Supreme Court in the case of Elgin National Watch Co. *vs.* Illinois Watch Case Co. I was one of the counsel for the plaintiff in the case of American Waltham Watch Co. *vs.* U. S. Watch Co., brought and tried in the Supreme Court of Massachusetts, and I was also counsel for the plaintiff in the case of the American Waltham Watch Co. *vs.* Sandman, brought in the United States Circuit Court for the Southern District of New York and decided by Judge Townsend. Both of the last named cases were tried and decided upon the theory of unfair competition and not on the theory of infringement of a trademark, and there is nothing in the decision of the Supreme Court in the Elgin case which in any way contravenes the doctrine laid down in the two Waltham cases. The opinion of Judge Holmes in the Massachusetts case on appeal to the full bench of the Supreme Court contains the following:

"It was found at the hearing that the word 'Waltham,' which originally was used by the plaintiff in a merely geographical sense, now, by long use in connection with plaintiff's watches, has come to have a secondary meaning as the designation of watches which the public has become accustomed to associate with the name. * * *

"Whatever might have been the doubts some years ago, we think that it is now pretty well settled that the plaintiff, merely on the strength of having been the first in the field, may put later comers to the trouble of taking such reasonable precautions as are commercially practicable to prevent their lawful names and advertisements from deceitfully diverting the plaintiff's custom.

"We cannot go behind the finding that such a deceitful diversion is the effect and intended effect of the marks in question. We cannot go behind the finding that it is practicable to distinguish the defendant's watches from those of the plaintiff, and that it ought to be done."

The Court then enjoined the defendant from doing three things. First, from using the term "Waltham Watches" to describe the defendant's watches at any time or in any way; second, from placing the word "Waltham" on the dial of a watch; third, from placing the words "Waltham, Mass." upon the plate of a watch as a business address without coupling with them some accompanying statement which should distinguish clearly the defendant's watches from those made by the plaintiff. The statement finally determined upon and ordered to be placed upon the plate of the defendant's watches was, "A New Watch Company at Waltham, Est'd 1885."

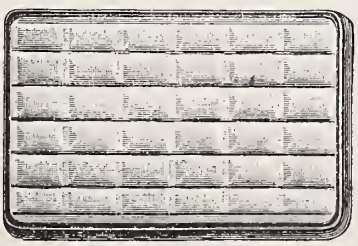
(American Waltham Watch Co. *vs.* U. S. Watch Co., 173 Mass. 85.)

The case of the American Waltham Watch Co. *vs.* Sandman (96 Fed. Rep. 330) was brought against the agent of the Columbia Watch Co., a concern also located at Waltham, and the relief sought was an injunction against the use by the defendant of the words "Waltham, Mass." upon the plate of the watch unless accompanied by some distinguishing statement. The head-



BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are THE MOST ATTRACTIVE, THE MOST DURABLE, ALWAYS CLEAN, because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

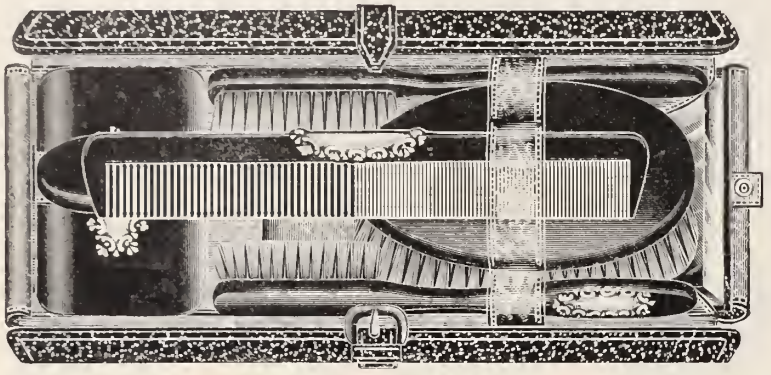
I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings,	size 11¾ x 7⅞,	-	$2.00
	28 "	" 11¾ x 5⅞,	-	1.75
	30 "	" 8¾ x 5¾,	-	1.75
	24 "	" 9¾ x 5⅞,	-	1.75
Bevel Frame	12 "	" 8 x 5¾,	-	1.25
	8 "	" 9⅜ x 1¾,	-	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),
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TELEPHONE, 5722 CORTLANDT.

REAL EBONY

Combination Traveling Set.



Our MR. WILLIAM ANDREWS is now in the South, MR. A. WEISS is West and MR. H. GREENTHAL is East showing our Fine New Line of Real Ebony and Rosewood Toilet Articles, as well as the Latest Novelties in Leather Goods.

J. J. COHN,

Manufacturer of Leather Goods

And Importer of Ebony and Rosewood Toilet Articles,

35 MAIDEN LANE, - - - NEW YORK.

CHICAGO OFFICE, 131 WABASH AVE.



PITZELE & BASCHKOPF,

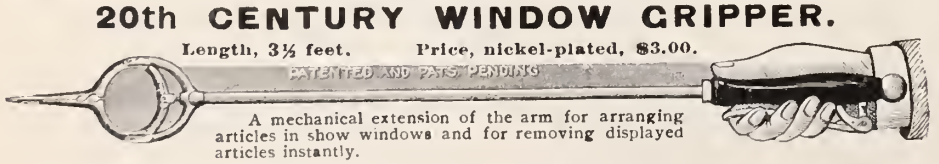
Makers of..... **FINE DIAMOND MOUNTINGS,**

12 Maiden Lane, - - - - New York.

Our styles and prices can't be beat. Call and be convinced.

20th CENTURY WINDOW GRIPPER.

Length, 3½ feet. Price, nickel-plated, $3.00.



A mechanical extension of the arm for arranging articles in show windows and for removing displayed articles instantly.

FRANCIS & HALL. **52 Columbia Street, NEWARK, N. J.**

KEEP A COPY OF EVERYTHING.

A Pen Carbon Letter Copying Book Free. No press required. Notes, Bills, Business and Society Correspondence copied while you write. We make this offer **for a short time** to introduce **Blair's Ink-Making Gold Fountain Pens** for writing and manifolding. In these pens **we give a year's supply of the best water proof ink free.** Produced by their ink-making cartridge and merely filling the holder with water. Either $1.75 and $2.00 and upward or all for a short time same price. A liberal discount by the dozen to the trade.

BLAIR'S FOUNTAIN PEN CO. (W), 163 Broadway, New York.

note in the said case, which correctly represents the decision, says:

"The word 'Waltham' on watches, while originally used in a geographical sense only, has by its long continued use by the American Waltham Watch Co. acquired a secondary meaning as a designation of the watches manufactured by that company; and its use by another manufacturer without some accompanying statement to clearly distinguish its watches from those manufactured by such company and in a manner calculated to, and which does, deceive purchasers, constitutes unfair competition."

In this case the decree enjoined the defendant from using the words "Waltham, Mass." as the business address unless accompanied by the statement "A New Watch Company at Waltham, est'd 1895." It will thus be seen that both of the foregoing cases were based upon the theory of unfair competition. In the Elgin case, on the contrary, the opinion of the Court expressly states that the issue under consideration was whether the word "Elgin" was a lawfully registered trade-mark. The language of the Court on this point is as follows:

"It is to be observed, however, that the question we are considering is not whether this record makes out a case of false representation or perfidious dealing or unfair competition, but whether appellant had the exclusive right to use the word 'Elgin' as against all the world. Was it a lawfully registered trade-mark? If the absolute right to the use of the word as a trade-mark belonged to the appellant, then the Circuit Court had jurisdiction under the statute to award relief for infringement; but if it were not a lawfully registered trade-mark, then the Circuit Court of Appeals correctly held that jurisdiction could not be maintained."

The Court, however, guards itself from misunderstanding by using the following language:

"But where an alleged trade-mark is not in itself a good trade-mark, yet the use of the word has come to denote the particular manufacturer or vendor, relief against unfair competition or perfidious dealing will be awarded by requiring the use of the word by another to be confined to its primary sense by such limitations as will prevent misapprehension on the question of origin."

President Hulburd is, therefore, clearly right in his analysis of the opinion of the Supreme Court in the Elgin case. All that the Court decides in that case is that the word "Elgin" was not a good technical trade-mark. The doctrine of the Waltham cases still remains sound. It is still true that where a geographical name has by long continued use acquired a secondary meaning as the designation of the goods of one merchant, the use of such geographical name by another merchant without some accompanying statement to clearly distinguish his goods from those manufactured by the first merchant, or its use in any manner which is calculated to deceive purchasers into supposing that the goods of the second manufacturer are those of the first, will be enjoined.

Yours truly,

F. L. CRAWFORD.

J. A. Atchley has opened a jewelry business at Athens, Tenn.

Detectives of Rochester, N. Y., are making a search for two men who committed a theft at the jewelry store of Herman Roeber, 238 North St., that city, last week. While Mr. Roeber was away, two men entered and while one showed the clerk a broken watch the other stole a ring worth $60. They escaped before the theft was detected.

The Latest Patents.

ISSUE OF JAN. 29, 1901.

666,719. EYEGLASSES. George W. Wells, Southbridge, Mass. Filed Nov. 14, 1900. Serial No. 36,440. (No model.)



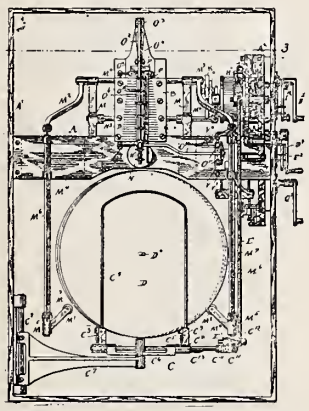
In eyeglasses, the combination with the frame-post, having a recessed end, and the end of the spring and nose-guard fitting in said recessed end, of a fastening-screw having a head with straight edges, and a plate extending in the recessed end of the frame-post, between the head of the fastening-screw and the nose-guard, and having an extension thereon to engage one of the straight edges on the head of the fastening-screw.

666,731. ELECTROMEDICAL EYEGLASSES. Philibert Balme, Izieux, France. Filed March 26, 1900. Serial No. 10,165. (No model.)



In a device of the class set forth, the combination with the frame of the eyeglass, the halves of which are made of different metals (copper and zinc), of a suitable projection on each half of the frame, between which projections electric discharges may be produced when the eyeglass is used on the nose.

666,821. MUSICAL INSTRUMENT. Ferdinand Schaub, Jersey City, N. J., assignor to the F. G. Otto & Sons, Incorporated, same place. Filed Sept. 5, 1899. Serial No. 729,530. (No model.)

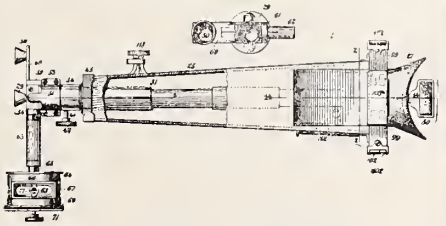


In a mechanical musical instrument, the combination with a music-producing mechanism, adapted to be operated by note-disks, of a receptacle for the note-disks, and two horizontally-swinging arms pivoted to the receptacle and to a suitable support, and means for conveying the disks from said receptacle into playing position and from playing position into said receptacle.

666,855. DETACHABLE BUTTON. William U. Raine, Milwaukee, Wis. Filed July 16, 1900. Serial No. 23,760. (No model.)

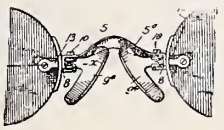


666,856. RETINOSCOPE. Elmer Le Roy Ryer, New York, N. Y. Filed Sept. 17, 1900. Serial No. 30,241. (No model.)



In an instrument for the examination of the eyes, the exterior casing forming a dark chamber and having at its outer end the eye-opening, and the movable observing-tube within and less in diameter than said casing and having at the operator's end the light-directing means, combined with the light-tube leading to said observing-tube and through which the rays of light pass to said light-directing means, the said casing being provided with means for the reception of the lens or lenses intermediate the outer end of said movable tube and the aforesaid opening.

666,927. EYEGLASSES. Robert B. Finch, Denver, Col., assignor of one-half to Edwin T. Jones, same place. Filed April 18, 1900. Serial No. 13,403. (No model.)



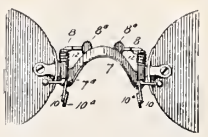
In eyeglasses, the combination of a rigid bridge provided at each extremity with a keeper having two separated arms, and a guard provided with a lever having separated lugs adapted to pass between the arms of the keeper, the keeper-arms and the lugs of the lever being provided with coinciding apertures, a fulcrum-pin passing through said apertures, and a spring surrounding said pin between the lugs of the lever and having a tendency to cause the nosepieces of the guard to grasp the nose of the wearer.

666,928. EYEGLASSES. Robert B. Finch, Denver, Col., assignor of one-half to Edwin T. Jones, same place. Filed June 4, 1900. Serial No. 18,929. (No model.)



In eyeglasses the combination with the eyeglass-frame or lens-mountings, of a bridge having bends at the extremities of its bow portion, said bends being substantially perpendicular to the plane of the lenses, and projections extending forwardly from the bends to the frame or lens-mountings; and spring-held lever-arms extending across the bridge, and suitably fulcrumed on the frame or mountings, their inner extremities or nosepiece being normally spring-pressed toward the bow of the bridge whereby there is coöperative gripping action between the nosepieces of the lever-arms and the bow of the bridge, in a plane substantially perpendicular to that of the lenses.

666,929. EYEGLASSES. Robert B. Finch, Denver, Col., assignor of one-half to Edwin T. Jones, same place. Filed Oct. 18, 1900. Serial No. 33,529. (No model.)



In eyeglasses the combination with the frame or lens-mountings, a bridge, and spring-held lever-arms fulcrumed on the frame or mounting, of a nosepiece composed of two distinct parts, one of which is carried by the lever-arm and has a tendency to move toward the bridge, whereby there is coöperative gripping action between the bridge and nosepiece in a plane substantially perpendicular to the plane of the lenses, the other part being relatively stationary and extending downwardly from the bridge.

666,985. CARVING AND ENGRAVING MACHINE. Attilio Stiria, New York, N. Y. Filed March 8, 1900. Serial No. 7,850. (No model.)

666,997. REGULATOR FOR TIMEPIECES. Archibald Bannatyne, Waterbury, Conn., assignor to the Waterbury Clock Co., same place. Filed Nov. 30, 1900. Serial No. 38,118. (No model.)



A hair-spring regulator adapted to be pivotally secured in place, and consisting of a lever provided with an operating-arm, a spring-receiving arm, an arm connecting the operating-arm with the spring-

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

"The Bryant" Rings.

are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

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Most Compact

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DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

receiving arm, and a spring-fender or guard arm extending alongside of the staff of the balance-wheel of the movement containing the regulator.

667,002. BUTTON. FRANCISCO CLARK, Durango, Mexico. Filed Oct. 13, 1900. Serial No. 32,950. (No model.)



A button, comprising a main head provided with a shank having an angular cross-bar at its free end, a hinged head having a locking-tongue arranged between said cross-bar and the main head, and in sliding engagement with the cross-bar, the tongue being provided, on the side facing away from the main head, with a central recess of an angular shape corresponding to that of the cross-bar, and with an end recess of greater width than the central recess, the end recess having an inclined wall extending toward the central recess, and a spring-pressed plunger engaging the locking-tongue on the side facing toward the main head.

DESIGN **33,978.** BADGE. HENRY W. HARVEY,

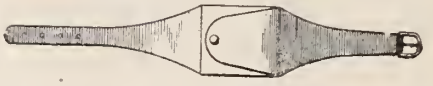


Providence, R. I., assignor to Harvey & Otis, same place. Filed Dec. 15, 1900. Serial No. 40,053. Term of patent 14 years.

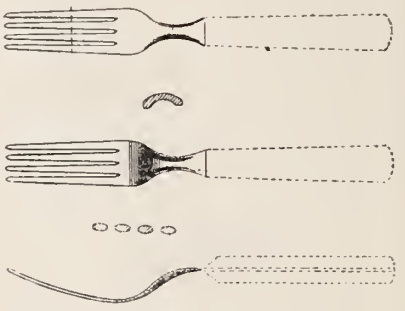
DESIGN **33,979.** WATCHCASE. HENRI VICTOR DEGOUMOIS, La Chaux de Fonds, Switzerland. Filed Nov. 24, 1900. Serial No. 37,695. Term of patent 14 years.



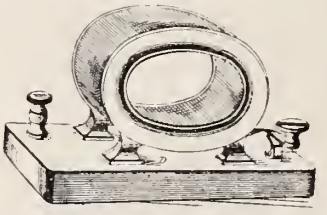
DESIGN **33,980.** PURSE. NANNIE R. MITCHELL, Paris, Ky. Filed Nov. 24, 1900. Serial No. 37,680. Term of patent seven years.



DESIGN **33,982.** TABLE-FORK. CHARLES F. SMITH, New Britain, Conn., assignor to the Landers, Frary & Clark, same place. Filed Jan. 2, 1901. Serial No. 41,833. Term of patent seven years.



DESIGN **34,015.** DEMAGNETIZER. OTTO M. KNOBLOCK, South Bend, Ind. Filed Jan. 7, 1901. Serial No. 42,452. Term of patent seven years.



TRADE-MARK **35,840.** EYE-LOTION. GEORGE WHEELER CARNRICK, New York, N. Y. Filed Jan. 4, 1901.

OSMOSINE.

Essential feature. — The word "OSMOSINE." Used since May 22, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Jan. 29, 1884.

292,479. EYEGLASSES. IVAN FOX, Philadelphia, Pa.

292,517. COMBINED COLLAR-STUD AND CRAVAT-HOLDER. E. S. STRAIT, Troy, N. Y.

292,615. ORNAMENTAL CHAIN. WALTER BALLOU, North Attleboro, Mass.

292,676. JEWELING-TOOL. J. R. PARSONS, La Porte, Ind.

292,729. BUTTON. ERNEST WUERFEL, Brooklyn, N. Y.

292,763. COMBINED LETTER-SCALE AND COIN-TESTER. F. C. PURMELLE, Seneca, Kan.

Design issued Jan. 30, 1894, for seven years.

23,020. SPOON HANDLE. A. F. JACKSON, Taunton, Mass., assignor to the Reed & Barton Corporation, same place.

Designs issued July 27, 1897, for 3½ years.

27,421. WATCH-CHARM. SAMUEL STOPHLET, Kansas City, Mo.

27,422. GIRDLE. W. H. STARR, Decatur, Ill.

W. A. Brasfield, Carrington, Tenn., expects to sell out his jewelry business and go to California. This is made necessary on account of Mr. Brasfield's failing health.

American Watch Case Co.'s
GOLD A.W.C.CO CASES
Have Merit—Superiority—Reputation.
9 to 13 Maiden Lane, New York.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

AND STYLOGRAPHIC PENS FOR EXPORT.
DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

Established 1879.
LOUIS W. HRABA, & Manufacturer of **Fine Leather Goods,**
29 East 19th St., New York. Exclusively for the Jewelry Trade.

THE HOROLOGICAL REVIEW

Old New York Tower Timepieces.

TOWER CLOCKS THAT HAVE MARKED TIME FOR UPWARDS OF A HALF CENTURY AND MORE.

THE cost of a timekeeper to-day is so small that even the poorest citizen can afford to carry one, but there was a time when pocket timepieces were expensive, and the town clock was almost a necessary luxury. The divisions of day marked by the clanging strokes of these public tower clocks were heeded by nearly all, and work was begun and left off according to the time called by these ancient recorders. Scattered throughout the older portions of the city these old tower clocks stand to-day as distinct reminders of the early days of our Dutch and English ancestors when New York was little more than a thriving but promising town of the new world.



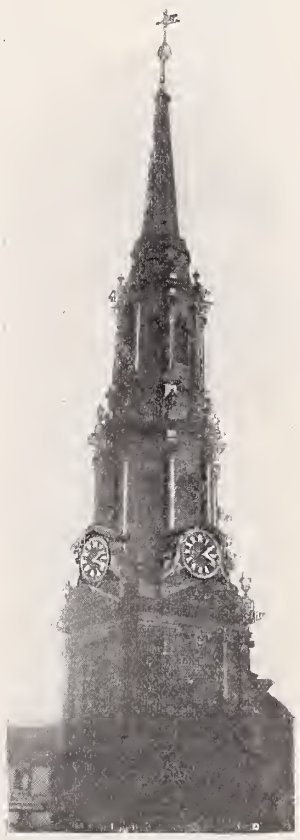
BRICK CHURCH CLOCK.

Down at old Trinity people watch the ticking of the huge clock in the stone tower and listen eagerly to the hour, half-hour and quarter-hour strokes of its musical gong; but while Trinity has the largest and one of the best clocks in the city, it is not by any means the oldest. It was built in 1846 by James Rogers, and with but slight interruption for occasional repairs the clock has been ticking away the time for over half a century. The clock has the reputation of being one of the best timepieces in America and it is certainly the heaviest. The weights of this clock are from 800 to 1,500 pounds, and the huge pendulum is 18 feet long. The interior mechanism of the clock is all on a large and rather clumsy scale, for the wheels, pinions and cranks take up nearly the whole inside space of the large tower, and the friction is so great that constant oiling and care have been necessary all along to keep the clock in good working order. The main wheels of the clock are 30 inches in diameter, and the frame in which the clock is built is 9 feet long and 5 feet high. Rogers had the reputation of building excellent tower clocks, but in the case of old Trinity he made the mistake of building on too large a scale. The heavy 1,500 pound weight has a drop of 50 feet, and in the event of a break in the cord the fall of the weight might prove a serious matter to the framework of the floor of the tower. To provide against any such contingency a huge box has been built in the bottom of the well, and nearly a bale of cotton is kept there at all times to break the fall of one of the big weights.

Much more important from an historical point of view than Trinity's clock is the ancient timepiece in the tower of St. Paul's Church. This is not by any means such a handsome and conspicuous tower clock as Trinity's, for the frame is only 5 feet high and a little over 2 feet wide and four feet deep. Old St. Paul's Church was erected in 1766, but the clock was not put up until nearly 40 years later. The inscription on the inside bears date of 1798, and the words "made by John Thwaites, Clerkenwell, Lond." Even this date makes the clock more than a century old, and the fact that it keeps excellent time to-day is good evidence that its builder performed his work satisfactorily. Few clocks built to-day could be warranted to stand the storms and weather of a full century, and in all that time lose only a few hours. The pendulum of this clock is 13 feet in length and is made of wood and makes 32 beats. The ball weight is only 75 pounds, but the main wheels are from 24 to 27 inches in diameter.



CITY HALL CLOCK.



ST. PAUL'S CHURCH CLOCK.

Many of the old tower clocks have such heavy weights that the free movement of the mechanism has been greatly hampered, and this is especially true of the old clock in St. John's. The weight is a solid casting and so heavy that several times the proposition to replace it by a lighter one has been discussed. The pendulum is a short one, measuring only 7½ feet, and this in connection with the heavy weight causes such serious blows when the pendulum swings that the whole clock is shaken. Owing to this clumsy movement nearly every tooth in the scape wheel has been broken at one time or another, and

yet the clock has kept excellent time and continues to measure the hours of day and night with wonderful regularity. This clock is very similar to the one in its sister church of St. Paul's, but it is not nearly so ancient or antiquated in construction.

Probably the oldest tower clock in New York is in the old St. George's Episcopal Church, corner of 16th St. and Second Ave. The exact age of the clock is not known, and all that can be gathered of its ancient lineage is that it was built by Simeon Willard, of Roxbury, Mass., and that it was originally put in the tower of the old St. George's Church at the corner of Beekman and Cliff Sts. This church was built in 1752, and stood there for upward of a century. The present church on 16th St. was the legitimate successor to the downtown structure. The present church is the second building on the site now occupied by it. The first was burned in 1814, and the second was built in the following year. The clock was supposed to be half a century old prior to this time, which would give it an age of nearly 150 years. Hoary though it is with age, the clock continues to tick regularly and mark the time of day exactly. Half a century ago St. George's time regulated the city's movements, and clocks and watches were practically set by it. It varied so little in its time that it was generally recognized as the city's standard timepiece. Even to-day its movements are regular, and it rarely gains or loses in the course of a day or week. The clock is small compared with some of the other tower clocks in the city, and the frame is only 5 feet long. The pendulum is a rod, 5 feet in length, holding an iron ball at its bottom weighing 50 pounds. The regularity with which this pendulum swings back and forth, ticking away the years of a new century, impresses one more than the modern clocks with their fine, finished mechanism. Nearly all the works of these old tower clocks were made by hand, the wheels, pendulums and gearings all being forged out by some expert handicraftsman who understood his business well.



ST. MARK'S CHURCH CLOCK.

At Second Ave. and 10th St. stands one of the interesting structures of ancient times, and for years it stood as a solitary structure "up in the country north of New York." Beneath its floors the remains of old Peter Stuyvesant, the last Dutch Governor of New York, are buried. On this site the doughty old Governor built a chapel for the Dutch farmers who had farms north of the city. The present church was built in 1826, when the old chapel was hoary with age, and even at that time the country around was devoted to farming. The Dutch from Harlem came down to this church to worship, and the people from the Long Island shore also crossed the river to attend the meetings there. In this old church building there is a tower clock that was put up shortly after the structure was erected, and it is in many respects an exact duplicate or copy of the tower clock in St. John's. It in smaller, but otherwise very similar.



ST. JOHN'S CHURCH CLOCK.



ST. GEORGE'S CHURCH CLOCKS.

The old Dutch Reformed Church at Fifth Ave. and 29th St. has an ancient clock, copied also after the one in St. John's Church, and its origin dates back to the early part of the present century. This clock was built by Stokell, who was in his days one of the best manufacturers of timepieces in the country. The present Dutch Church was a successor to the old wooden building erected at one time on what is now called Old Slip. There was a clock in this first wooden structure, but it must have disappeared when the building was demolished. The present one was constructed shortly after the erection of the church building at 29th St.

There are many more modern tower clocks in the city, but most of them have been built within the last quarter of a century. The Brick Church and others have good clocks. The City Hall clock is also an excellent one and of considerable size. The one on the old Third Ave. R. R. depot is a large and handsome timepiece. But none of these has the historical interest of those that have ticked upwards of half a century and more in the few remaining old churches of the city. They gather new interest and association as time passes, and as they continue to keep good time as in their youthful days they testify to the excellent workmanship of the early clockmakers.



OLD DUTCH CHURCH CLOCK.

Uses of Diamond Tweezers.

"WEBSTER defines tweezers as 'a small pincers, used to pluck out hairs and for other purposes,'" said an old jeweler to a JEWELERS' CIRCULAR-WEEKLY reporter recently, "but many more purposes are served by the more specific diamond tweezers, a requisite in every jeweler's kit.

"My own I always carry in my breast-pocket, and after using, replace it forthwith. Why? Because otherwise my fellow jeweler with whom I may be negotiating and who has acquired the same habit, may pick it up, place it in his own pocket and incur the trouble of sending it to me. Now, this one," displaying a fine nickel plated tweezers, "has my name etched upon it for just such contingency. The man who neglects this precaution has an occasionally busy time hunting for his lost tweezers; he may find it, in the great hereafter, where the organist 'seated one day at the organ' surmises he may find his 'lost chord.' Eh! in heaven? cer-

tainly. The finder will be there too. Neither of them would violate the commandment 'Thou shalt not steal.' It is merely the force of habit.

"And speaking of habit, do you know, a jeweler will spend in time, searching for it, manifold a tweezer's cost rather than not recover one to which he has become accustomed by prolonged and frequent use! He 'has the hang of it'—has become attached to it.

"But aside from its professional utility, I imagine every jeweler who carries one knows how handy it is otherwise. Reading an uncut book away from one's own library conveniences, the flat end serves as a paper cutter. A neighbor in a street car has dropped a silver coin between the slats of the wood floor mat. The coin is too elusive for clumsy fingers to rescue; he calls the conductor, reluctant to lift the four-feet square structure, to the possible discomfort of six or eight passengers. With my ready tweezers I extricate the coin, present it to the loser, receive a smiling acknowledgment and witness a grateful expression on the faces of the passengers who have not been disturbed.

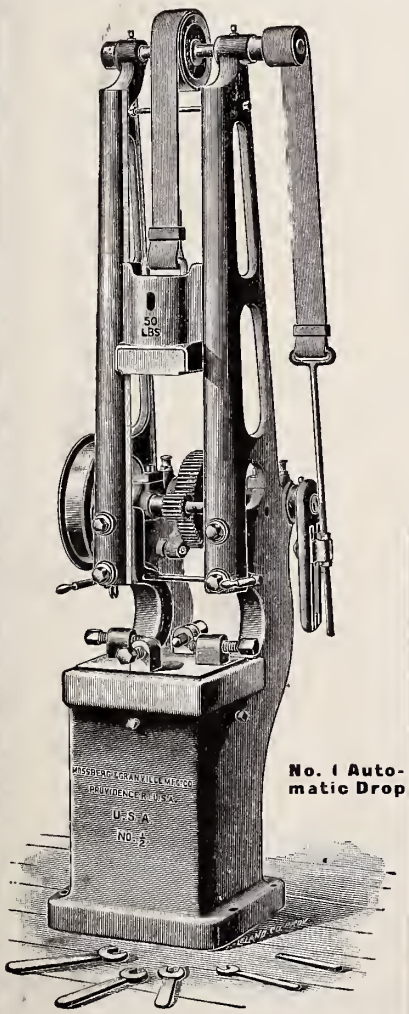
"It will remove superfluous hairs, as Webster says of ordinary tweezers; but run a splinter into your finger and it will pull it out; it will deftly pick out any small object from a mass of them. Drop your eye glasses in your soup plate, and before the laugh is fairly on you they are rescued without soiling your fingers. No sugar tongs on the table? Wipe your tweezer prongs on your napkin, transfer the stipulated number of lumps to your coffee cup and the laugh is on the hostess. Want to tie a twine knot for which the fingers are too bulky? Seize the twine with your tweezers and it's done in a twinkle. Out fishing and break your line on the big fish you didn't get? Nothing can be so readily used to short-splice your line as tweezers; with its prongs in contact it separates the strands as would a delicate bodkin, and the splicing ends are seized and pulled through by their grip. I have made such splices in eight minutes each. No, I fear I cannot recommend a tweezers nor any other instrument for rescuing the big fishes that are lost.

"Do you want to protract your enjoyment of an extra fine cigar? Hold it in your tweezers when its brevity would otherwise scorch your finger.

"Harry—oh, never mind his other name—was on his Summer vacation in Sullivan County, N. Y., some years ago. One morning, gathered with others on the hotel piazza, he noticed a young lady who seemed distressed by some throat obstruction which she sought to remove by futile swallowing and spasmodic coughing which afforded no relief. She had thus suffered for several hours. Harry sympathetically asked leave to seek the cause of the irritation; she acquiesced. He observed what seemed to be a fine fish-bone, one end penetrating the thick of the palate, the other end sticking into the adjoining tissue and held by both ends, bent as an archer's bow. Cautioning her to sit quietly he carefully directed his diamond tweezers to it, gripped it midway and withdrew it, presenting it to her gaze as the triumph of a jeweler's tweezers. Harry was dubbed 'Doctor' during the remainder of his stay. No, he didn't marry her; his wife held her head whilst Harry performed the delicate operation."

"Verily a diamond tweezers is a convenient instrument for much more than its nominal purpose in the hands of an ingenious jeweler," concluded the reporter, and the old jeweler responded as demurely as a proposition under the mathematical rule-of-three:

"Hair-pin : Woman : : Diamond tweezers : Jeweler."



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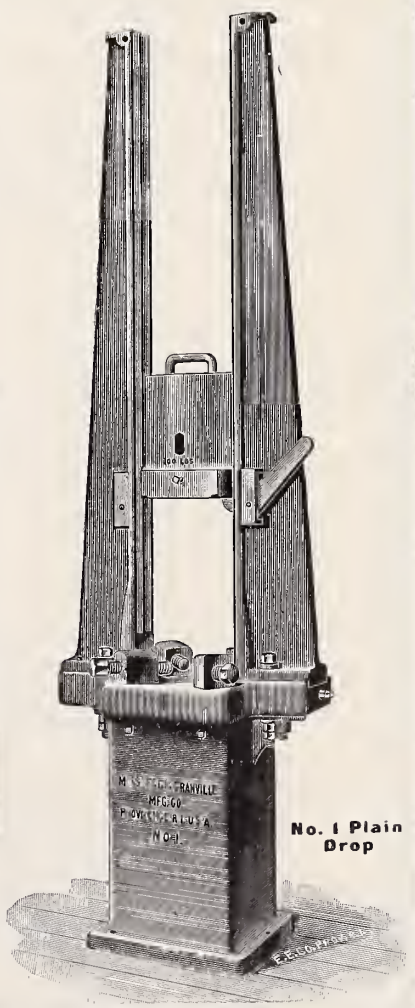
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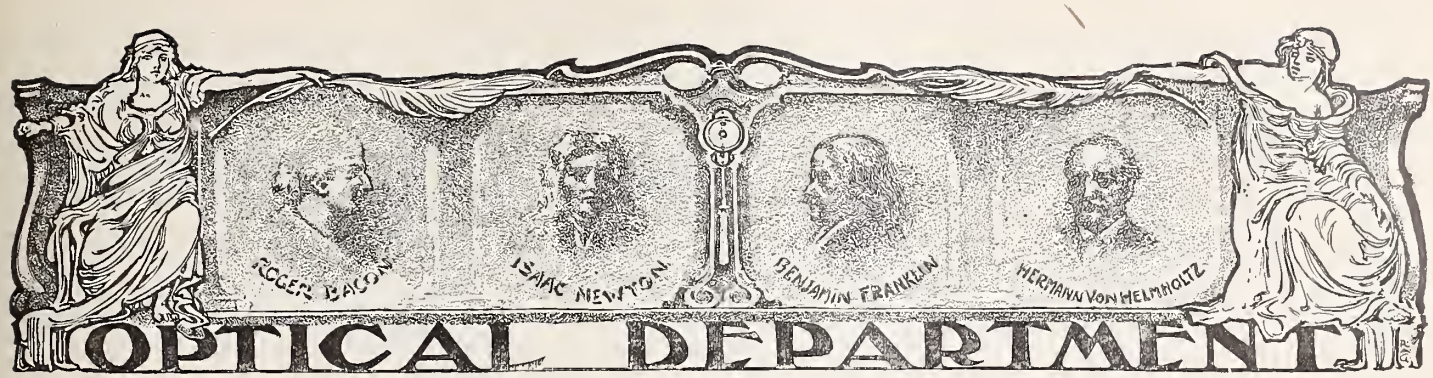
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OPTICAL DEPARTMENT.

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, FEBRUARY 6, 1901. VOL. XLII. No. 1.

NOTE—Under this department, all matters of a technical or a news character tearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

SALUTATORY.

IN taking charge of the Optical Department of THE JEWELERS' CIRCULAR-WEEKLY the writer is not fully acquainted with the past work of the paper in this field. Perhaps this is not of so much consequence to readers as what it is proposed that the department shall be in the future. In this regard I find myself reluctant to throw out any glittering promises or arouse hopes that may not be realized. That we purpose making it the most effective of optical departments needs no affirmation, but our success in that particular must be judged by the reader.

In amplifying this department the publishers are but recognizing an established alliance between the jewelry and optical trades. This alliance is not new, and natural evolution seems to be strengthening rather than weakening it, notwithstanding the fact that there probably is something anomalous in the union. The bridge that joins the craft of the jeweler and the profession of the optician is the dual character of the optical business, which is, in certain respects, a craft, or art, and in other respects a learned profession. The optical business—that is, its professional practice—lends dignity to the jewelry craft, if labor can be said to be more dignified in one field than in another. To be a skilled refracting optician requires qualities of mind somewhat different from those required of a skilled mechanic, but it is, perhaps, not altogether proper to regard one as superior to the other.

As to the profession of optics or optometry this is of itself dual in character. As a means of adjusting the action of the eye to the average work required of it in the ordinary affairs of life, so that it may do this work easily and with the least fatigue, and also that its dynamic functions may have due exercise by being put to normal uses, thus establishing the principle of work and rest, that is the highest class of work the optician is called upon to perform. But it was discovered quite early that the proper correction of the eyes with lenses had an important relation to the general health of a great number of people, and of late years the medical profession, or that portion of it making a specialty of the eye, has devoted a great deal of attention to optics, and the oculist who does not at least assume to be proficient in this work is rare. Defects of the eyes often disturb the balance of the entire nervous system and reflex troubles are developed in remote organs because of the nervous relation, for the different organs of the body are not unlike the great and smaller cities of State, which are connected by telegraphic and transportation lines that make their business relations very intimate. And conversely, the derangement of a remote organ of the body may disturb the normal functional action of the eyes. To ignore this relationship is to disregard the most undeniable of facts.

But optometry cannot be said to be a branch of medicine, although the eye is connected with the general health of many, if not all, human beings. There are few things that are not so connected with the general health. To that extent in which physicians practice optometry they are refracting opticians rather than opticians infringing upon the legitimate field of the physician. Unfortunately, also, for the physician, he is too often a poor optician, and because he is so he affects to despise this branch of learning. This is naturally the case, for they are usually self-taught, and must be to attain any proficiency in the art, unless, without regard to their professional dignity, which some are sensible enough to disregard, they take a course of instruction and training in a real optical or optometric school, which, as a rule, they also affect to despise, and which, from the standpoint of professional ethics, is indeed a despicable institution. The refracting optician is trained in one of these schools and he is the only real professional in optometric work. The physician who, with contempt for these schools and contempt for optical knowledge generally, undertakes to do optometric work, is invariably a blunderer, deserving of the confidence and patronage of no one, for he is not qualified to prescribe lenses for any living human being.

The jeweler optician is, of course, no better, if he be without special training. This is not to say that attendance at an optical college is always necessary for either, but without such training years must be spent and thousands of blunders be made before anyone can arrive at what may be called a "professional" degree of skill. There is nothing in the course of the medical schools—general or special—to impart this intimate knowledge and give the required practical training. It is to the growing class of professional opticians that this department will be devoted. We have great interest in every class of men or women who are inoculated with the real professional spirit that optometry, and the beautiful phenomena of optics and the mathematical principles that govern them, raises in the breasts of all who begin its study. We hope also to make this department interesting, inspiring and useful to them. How successfully (or unsuccessfully) the editor may set the varied menu of current optical news and literature before readers of this department—that is a question we leave to our optical readers.

Respectfully yours,

GEORGE A. ROGERS.

NOTATION OF CURVATURE.

THE optician, or prospective optician, who desires to get the greatest advantage from the reading or study of original articles in this department, should familiarize himself with the notation of *curvature* given here.

DEFINITIONS.

By the term "curvature" we have reference to the *degree* of curvature rather than to its extent; and while the notation may be applied to curved lines or surfaces, whether their curvature is uniform or not, it will only be necessary for the present to consider uniform curvatures.

Spherical surfaces have uniform curvature in all meridians—that is, their curvature is that of any great circle of the sphere or of its circumference. Small circles of a sphere have a uniform curvature, but their curvature is not the curvature of the sphere. Cylindrical surfaces have a uniform curvature in the meridian at right angles to the axis, but in no other meridian, one of which, the axial meridian, has no curvature.

PRINCIPLES.

1. The degree of curvature in a line or surface depends upon its nearness to the center; the nearer it is to the center the greater its curvature.

2. Curvature is inversely proportional to the distance of the curved line or surface from the center of curvature.

3. At a center of curvature, curvature may be said to be infinite (∞); at an infinite distance from the center, curvature may be said to be zero (o).

Optical Department.

[Continued from page 89.]

4. Curvature is static if unchanging, as the curvature in the surface of a lens; dynamic if constantly undergoing modification, as the curvature of waves of light.

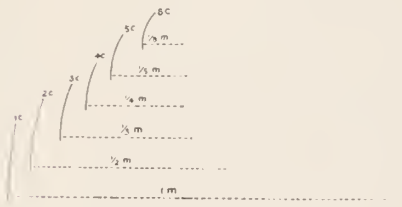
5. Curvatures that are convex may be called positive or plus (+), and those that are concave may be called negative or minus (—).

6. But convexity and concavity are really but relative terms, since whether they be convex or concave depends upon the point of view.

UNIT OF CURVATURE.

The unit of curvature is that degree of curvature in a line or surface which has a radius of curvature of one meter. It may be called simply 1, 1 curvature, or 1C. If convex, it is +1C., if concave, —1C. Then, according to principle 2 above, the curvature of a line or surface having a radius of curvature of ½ meter is 2C., of ¼ meter, 4C., of 3-5 meter, 5-3 = 1 2-3C. Whatever part the radius is of a meter the inverse of that quantity is the curvature; and vice-versa, whatever the curvature the radius of curvature in meters is the inverse of that quantity. A curvature of 5C. means a radius of 1-5 meter; of 20C. means a radius of 1-20 meter, etc. (See Fig. 1.)

fig. 1



NOTATION OF CURVATURE.

To those who are accustomed to work in inches it is only necessary to bear in mind that 1 meter is equal to about 40 in. Then, 1-5 meter equals 1-5 of 40 in. = 8 in., and an 8 in radius, since it is equal to 1-5 meter, means a curvature of 5C. On the same basis a 5 in. radius means 8C., and 20 in. = 2C., etc. To reduce a radius in inches to curvature divide 40 by the number of inches instead of 1 by the number of meters. If we represent curvature by the letter *C*, and radius by the letter *R*, the following formulae will apply:

1. By the metric system:

$$C \times R = 1$$
$$1 \div C = R$$
$$1 \div R = C$$

2. By the inch system:

$$C \times R = 40$$
$$40 \div C = R$$
$$40 \div R = C$$

APPLIED TO LENSES.

It will be seen by the above that a lens having one surface spherical, and such surface having a radius of curvature of 1-5 meter (8 in.) will have 5C. in such surface. If the surface is convex its curvature is +5C., if concave, —5C. If the opposite surface has a spherical curvature, radius 1-8 meter (5 in.) its curvature is 8C. If convex, its curvature is +8C., if concave, —8C. If both surfaces are convex the total curvature of the (Fig. 2) lens is +13C., if both are concave its total curvature is —13C. If one surface is +8C. and the other is —5C., its total, or rather its composite curvature is +3C., and if one surface is —8C. and the other is +5C., its composite curvature is —3C. The curvature in glass lenses is static, since it is fixed in the making and stationary.

Cylinders have uniform curvature in one meridian, the meridian at right angles to

fig. 2



SURFACE CURVATURE OF A LENS

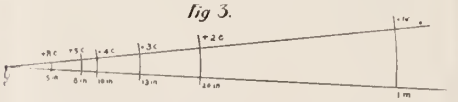
the axis. The curvature of a cylinder is designated by the curvature of the meridian of uniform curvature. If a lens has a cylindrical surface on one side of +3C. and a spherical surface on the other side of +2C., the meridian of uniform and maximum curvature has a curvature of +5C., the sum of the curvatures of sphere and cylinder, and the meridian of uniform but minimum curvature has a curvature of +2C., the curvature of the sphere only. These are called the principal meridians. No other meridian has uniform curvature.

By the curvature of lenses their dioptric power is determined, but curvature is but one factor in dioptric power or action. Toric lenses are lenses in which one surface has a toric curvature—the equivalent of compounding a sphere and cylinder.

APPLIED TO LIGHT WAVES.

Waves of light are generated at or emanate from points, traversing space in a homogeneous medium at equal speed in all directions. They are, therefore, spherical in curvature. The same notation of curvature applies to them. At the point of generation or emanation their curvature is infinite. It becomes zero at infinity. All waves of light are naturally (unmodified) convex, but spherical lenses through which they pass and spherical mirrors that reflect them change their curvature in many ways and degrees. It is by such action they become concave. Their sphericity is slightly disturbed by such action, but this disturbance is, in dioptrics,

fig. 3.



SHOWING CURVATURE OF WAVES OF LIGHT AT DIFFERENT DISTANCES FROM POINT OF ORIGIN.

considered a negligible quantity, since it is very slight.

Convex or positive waves are those proceeding away from their point of generation or emanation, which is the original center of curvature for them. All waves are naturally of this kind. Concave or negative waves are those proceeding toward their center of curvature, which is an actual or potential focus. If waves are neither convex nor concave they are called neutral or plane. The curvature of light waves, except the neutrals, is dynamic, for it is always changing by the mere propagation of the waves in space, since by such propagation they are necessarily either approaching or receding from their center. The action of a spherical lens or mirror may increase, decrease or neutralize or reverse curvature at the surface of action. What it is able to do in this respect depends upon its power, but the action of a lens surface is not fixed by its curvature, but depends also upon the curvature of the waves upon which it acts.

Waves one meter from the object and unmodified are +1C. in curvature, or +1C. At ½ meter their curvature is +2C., at 1-5 meter +5C., etc. At a distance of 6 meters their (Fig. 3) curvature +1-6C., and this is so slight an amount for waves entering a lens or the pupil of the eye that it is regarded as zero. When a wave of light is modified in curvature by the action of a lens or mirror its changed curvature places the center at some other point. It may be nearer to or farther from the wave. It may be at an infinite distance from it. It may be upon the opposite side of the wave, as when the wave is reversed. We are always able to locate the new position exactly and determine the precise effect.

It is not our purpose here to consider these effects of lenses and mirrors upon the fast fleeing waves of light, but by such modifications all of the beautiful phenomena of optics are produced. The notation of curvature enables us to make a simple analysis of all optical effects, one not complex and algebraic, such as the books are loaded down with, but that every day optical students can easily grasp. The phenomena and the laws that govern them can be made as simple as the phenomena themselves, and nature is simple in all her ways if we but apply a simple system of expressing the work done.

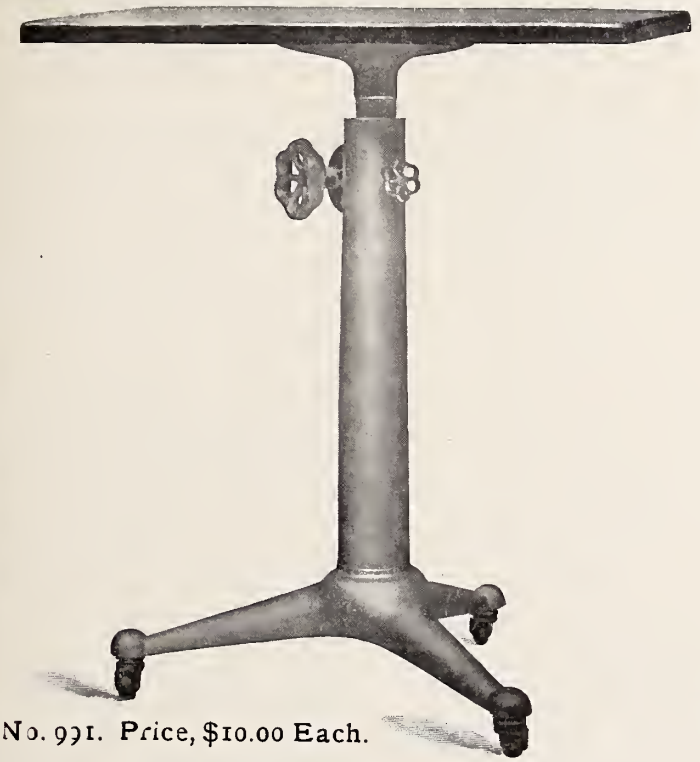
Legislation and Legal Defence Fund.

Paper read at Milwaukee before the Wisconsin State Optical Society by Mrs. Alva Snider, of Beloit, Wis.

THE first and most important question to be considered is, would we better or worse our cause by trying to legislate at this time? It seems to me that with from 10 to 15 physicians in every small town and from one to three opticians, and the cities accordingly, it would be but utter failure. You all know the outcome of the attempts on the part of other societies to legislate. But suppose we did succeed in getting a bill passed to have an examining board, do you imagine the board would consist of opticians? No,



MRS. ALVA SNIDER.

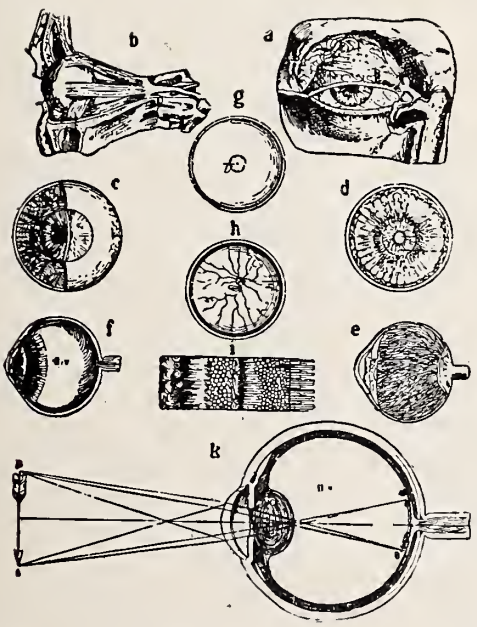


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Optical Department.

[Continued from page 90.]

indeed! We would do well if we had one or two men on; the rest would be M.D.'s, as of course it would be in the Governor's hand to appoint them, and the doctors represent a strong political body when they choose to combine; and I want to ask you gentlemen whether a politician would favor the stronger or weaker party. Why, the stronger of course. Not only that, but, knowing little or nothing of either profession, would probably think the M.D.'s were the most capable (?) to do the work on this board. Then who is this board going to examine? Why, it is going to examine you. You say, that is all right, I am ready to be examined. Of course you are. But are you ready to pass an examination put up partially or wholly by the doctors who are prejudiced against the opticians, while the oculist who needs it much more and who is a self-appointed medical eye specialist, neither legally nor scientifically qualified to fit glasses by any other than the medical degree, goes scot free? Dr. Edward Jackson says: "It must be confessed that in former years the medical schools have sadly slighted and ignored training in this department of medical science; and even with the great improvement of the curriculum that has taken place there is still too much cause for reproach in this respect.

"Up to about 20 years ago practically no teaching of ophthalmology was offered in many of our colleges. Even the professor of surgery, who taught the whole subject in two lectures, often allowed these lectures to be crowded out to make room for what he deemed more necessary matter, and since professorships of ophthalmology have been established, so long as examinations in this branch were not a requirement for graduation and no emphasis was laid on its importance, the teaching was neglected and the mass of medical graduates went out almost as ignorant of its important facts as before."

According to statistics gathered from professors and graduates of the different colleges this condition still exists. A professor and two graduates of Yale Medical Department said: "We have only six hours on the subject of optometry." A Harvard graduate said it is the same at that college. A graduate of the University of Pennsylvania, also one from Jefson Medical College of Philadelphia, said from four to six hours. One gentleman said: "The year I attended Physicians' and Surgeons' of New York we had only one hour on optics." Michigan, Ohio, Vermont and Illinois are said to give no more time to this important subject. Within three days one M.D. said: "Most colleges do not give the subject a minute." And these are the men who will examine us if we have a State examining board before we are able to demand that it be composed of graduates of reliable optical colleges.

Mr. Huxley, a man who knew the cost of victory, in writing to Professor Lancaster on the vice and virtues of combativeness, said: "I wish you would let an old man who has had his share of fighting remind you that battles, like hypotheses, are not to be multiplied beyond necessity." That, I think, should be our policy with the doctors.

Don't multiply your fights, but try to lessen them, and this can be done only along intellectual lines. Prove that you are their optical superiors and you cannot help winning. Work to strengthen your society. Have a legal defense fund and, if possible, have a member who is located in or near Madison, to watch the legislation and see to it that the doctors pass no bill detrimental to your interest as opticians, but try to do nothing with legislating until we are strong enough to at least have hope of gaining something. Defeat would place us in a worse position than we are now in.

The president, at our last July meeting, requested us to be prepared to discuss at this January meeting the legal defense fund. First, how much money shall we have? How shall it be raised and how shall it be cared for? It should be limited to $500, but we should have that much I think, as it takes $250 to carry a case through the lower and Supreme Courts without your lawyer's fee. And the Supreme Court asks a bond of $250 before your case is begun. Now, I think all money in the treasury after all bills of the society are paid should go to the defense fund. For instance, we all pay our annual dues this January. Of course we cannot put it in now, as we do not know what our expenses will be for the coming year; but one year from now all surplus moneys left from this assessment should be turned over to the legal defense fund. Besides this, each member should be assessed one dollar a year, payable at July meetings, until we have $500 in the treasury. This fund should be cared for by the treasurer, he to be under surety bond, the cost of said bond to be paid by the society. He should also be empowered to loan this money, but it must be placed where it can be called in on very short notice. The interest accruing thereon should go to the general fund of this society. The defense fund should be used to secure legal advice whenever the board of directors deem it necessary and should be subject to order of said board, this board to meet whenever the president directs or on petition of 15 active members. Any member in good standing severing his connection with the society should have all moneys paid into the defense fund by him returned, except that which may have been expended in the interest of the society, due notice being given, and provided there be no litigation pending.

The next question is, whom shall we defend? Shall it be the optician who uses the degree doctor, or shall it be the optician who uses cycloplegics, or shall it be the peddler? I refrain from expressing any opinion on these questions, but leave them open for discussion. The medical fraternity always has and always will fight the legal recognition of the opticians to the bitter end. Such a fight will entail great expense of time and money. Therefore, we should be well equipped before entering the conflict.

L. Levitt, of the Levitt Optical Co., Toledo, O., has opened a permanent branch office on S. Main St., Bellefontaine, O.

Weld I. Smith, Easthampton, will spend three months in Waltham, Mass., studying the construction of watches.

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

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By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898. - Continued from page 73, Jan. 23, 1901.*]

Part LXIX.

Pleuroplegia (*pleu-ro-ple'-gi-a*). [Greek, *pleura* = one side + *plege* = a stroke.] A want of equal movements on the part of the muscles controlling the movements of the extra-ocular muscles.

Pneumophthalmos (*pneu-moph-thal'-mos*). [Greek, *pneuma* = the air + *ophthalmos* = the eye.] A pathological condition in which there is a collection of air within the eyeball.

Point (*point*). [Middle English, *point* = sharp end.] The Eye Point of the microscope is a circle of light formed by the rays of light crossing. The Far or Distance Point is placed for practical purposes at twenty feet away for an emmetropic eye. A hyperopic eye is really beyond that point and in a myopic eye the far point is less than twenty feet. The Fixation Point is that point for any dioptric condition at which an object can be distinctly seen. The Focal Point is the point at which the rays of light meet. There are two focal points—an anterior and a posterior. The anterior focal point is formed by a myopic eye and the rays of light. The posterior focal point is formed by an emmetropic eye. The Point of Incidence is the surface upon which the rays of light enter. The Near Point is the nearest accommodative point at which a patient can read. The Absolute Near Point is the nearest accommodative point in which one eye can see distinctly. The Binocular Near Point is the one in which the functions, convergence and accommodation, are so nicely balanced that a single object can be seen perfectly. The Nodal Point is that point to which all the rays of light come after passing through a lens. The posterior pole of the crystalline lens is its nodal point. The Principal Points are the points in the line of the axis of a lens which pass in parallel paths from the object to the image. The Point of Refraction is the point where the line is bent in passing from a rare to a denser medium. The Corresponding or Identical Retinal Point is the same point in space projected by both eyes after both retinas have received the same impression. The Desparate Retinal Point is formed by two different points in space after two different retinal impressions have been received by both eyes. The Point of Sight or vision is the point of observation or place from which an object is seen.

Polarimeter (*po-lar-im'-et-er*). [Latin, *polus* = a pole + Greek, *metron* = a measure.] An instrument which will change the polarizing plane from the right to the left side.

Polarimetry (*po-lar-im'-et-ry*). [Latin, *polus* = a pole + Greek, *metron* = a measure.] The art of using the polarimeter.

Polariscope (*po-lar'-is-cope*). [Latin, *polus* = a pole + Greek, *skopeo* = I see.] An instrument having two chambers, containing tourmaline, in which a pebble is analyzed by passing through the first chamber and polarized after the rays of light have passed through the second chamber.

(To be continued.)

Optical Department.

[*Continued from page 92.*]

Against Proposed Legislation.

Committee of Opticians Appear at Albany to Oppose Assembly Bill No. 167.

A hearing before the State Committee on Public Health was held at Albany, N. Y., Wednesday last, on Assembly Bill No. 167 to amend Section 152 of Chapter 661, of Laws of 1892, which was attended by a representative committee of New York opticians for the purpose of remonstrating against the bill becoming a law. The passage of the bill would create great injury to the opticians of the State, as pointed out in THE CIRCULAR-WEEKLY of Jan. 23.

This bill was framed by the New York County Medical Society and introduced by Assemblyman Bell. It was designed principally to control the practice by Christian Scientists, but it also had a bearing on the optical business, the importance of which was quickly seen. So much opposition had developed to the original wording of the bill that some changes were voluntarily proposed by the framers of the bill at the hearing, but while these changes improve in some respects the bearing of the bill on the optician, the latter are not satsified. Section 152 of the bill, as originally presented to the Assembly, read as follows:

"Any person shall be regarded as practicing medicine within the meaning of this act who shall *prescribe, direct, recommend, or advise, for the use of* any other person, any remedy or agent whatsoever, whether with or without the use of any medicine, drug, instrument or other appliance, for the *treatment*, relief, or cure of any wound, fracture, or bodily injury, infirmity, physical or mental, or other defect or disease. This article shall not be construed as prohibiting the service of any person in an emergency * * * * or any manufacture of artificial eyes, limbs or orthopedic instruments or trusses, in fitting such instruments on persons in need thereof, *when such artificial eyes, limbs or orthopedic instruments or trusses are prescribed by lawfully qualified physicians*," etc.

The amendments proposed to the foregoing since the opposition developed would remove some of the offending clauses, but they would not satisfy the opticians. It is proposed to omit the words printed in italics and substitute for the first omission: "give treatment to" and add other words which would make the opening clause of Section 152 read thus:

"Any person shall be regarded as practicing medicine within the meaning of this act who shall give treatment to any other person, by the use of any remedy, agent or method whatsoever, whether with or without the use of any medicine, drug, instrument or other appliance, for the relief, or cure," etc.

The opticians object strongly to the phrase "give treatment to," basing their objections on the interpretation of the word "treatment." It is claimed that on this point hinges the whole question as the matter now stands. In order to make this right. the opticians desire a phrase inserted in the section of the bill, so that it shall provide that the article shall not be "construed as prohibiting the service of any person in an emergency * * * *or any optician in adapting glasses to the sight.*" The last phrase is one desired to be added, but it is also a phrase over which there is likely to be much opposition developed.

At the hearing, Wednesday last, most of the time was taken up by the Christian Scientists and comparatively little attention was given the other opposing interests. Addresses were made by president A. J. Cross, of The American Association of Opticians, and by A. Martin, of Brooklyn, the latter in reply to Dr. Howe, of the Buffalo Medical College, who spoke for oculists who favored the bill in its original form. In order to give the opticians opportunity to present their side of the case in detail, on the lines described above, the committee adjourned the hearing until Feb. 6, at Albany, when Mr. Cross, Charles F. Prentice, L. L. Ferguson, P. A. Dilworth, H. W. Appleton and others will be present to look after the opticians' interests.

NEW YORK STATE ASSOCIATION OF OPTICIANS PASS RESOLUTIONS.

SYRACUSE, N. Y., Jan. 28.—A special business meeting of the New York State Association of Opticians was held in the Assembly room of The Yates, this evening, to protest against Assembly Bill No. 167, and arrange measures to compass its defeat.

There was a large attendance and lively discussions were followed by the adoption of the following resolutions which were framed by a committee composed of H. C. Watts and William D. Oertel, of Syracuse, and G. N. Luckey, of Baldwinsville.

WHEREAS, There is now before our Legislature at Albany a measure known as Assembly Bill 167, which if enacted a law will legislate all refracting opticians out of business. Therefore, be it,

Resolved, That the New York State Association of Opticians, assembled in special session, do most emphatically protest against this unjust measure and base our protests upon the following facts: 1st. For centuries opticians have fitted glasses to the public at large with utmost satisfaction and have invented many of the instruments used in such work. It is comparatively a short period since some of the medical profession have taken up this work, using the same methods and implements that we use, with no better results, and now they seek to monopolize the profession by legislating us out of business. 2d. The science of adapting glasses to correct refractive errors is purely mechanical and therefore does not require a medical education.

Further be it resolved, That a copy of these resolutions be forwarded by our representatives to the Assembly Committee on Public Health, to which this bill has been referred.

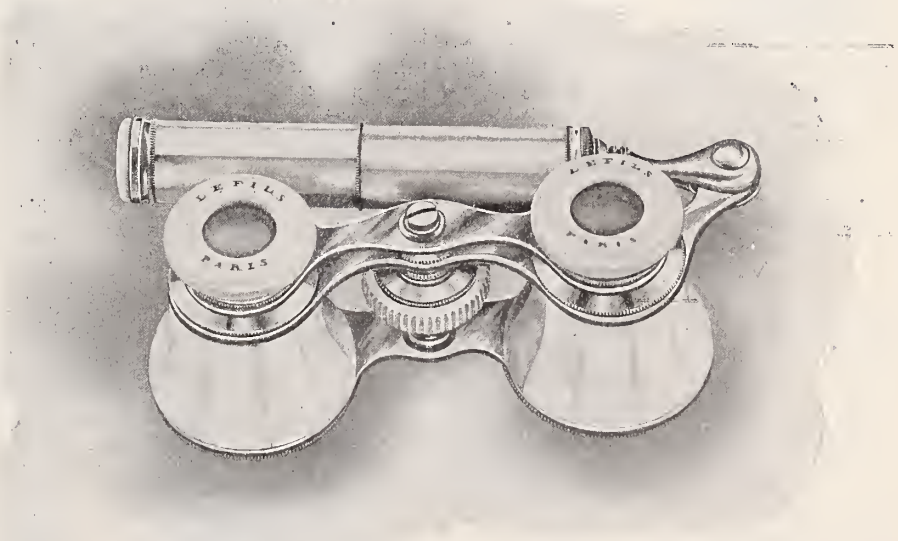
William D. Oertel and H. C. Watts, of Syracuse, were elected to represent the Association at Albany.

Among those in attendance at the session were: James Holden, G. N. Babbitt, H. S. Fuller, F. W. Reed, H. C. Watts, W. O. Conger, of Syracuse; A. W. Golder, of Seneca Falls; F. L. Swart, of Auburn; Edwin Wilcox, of Fulton; John Wagner, of Utica; W. J. Fuller, of Phoenix; E. B. Steele, of Newark; G. E. Holmes, of Clifton Springs; M. J. O'Hara, of Camillus; O. H. Wright, of Batavia, and G. N. Luckey, of Baldwinsville.

ACTION BY THE STATE OPTICAL SOCIETY.

The Optical Society of the State of New York have sent out a circular letter to all opticians of New York State, quoting the objectionable parts of the amended bill,

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LA REINE,
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SUSSFELD, LORSCH & CO., 37 & 39 MAIDEN LANE, NEW YORK.

Optical Department.

[Continued from page 93.]

and concluding with these expressions of opinion:

Now and *at once*, on receipt of this letter, all opticians and friends of fair play are asked to write or telegraph to the members of Assembly Chamber, Albany, to please vote against Assembly Bill 167, as it will kill the opticians' honorable calling by requiring those of the public who buy glasses to first pay an oculist's fee for the prescription before allowing opticians to furnish the glasses; furthermore, there is nothing in this bill that prohibits the doctor from furnishing patients with glasses if they so desire, thus legislating opticians out of business entirely.

It is a *pernicious measure* born of selfishness and a desire to further class legislation. It is *narrow*, tending to discourage scientific advancement; *unreasonable*, because physicians, as physicians, by their own confession, possess only a superficial knowledge of the laws governing light in its transmission through lenses; and *misleading*, because the true inwardness of the measure is fostered, not by general practitioners of medicine, but by designing specialists who seek to hide behind the cloak of the family doctor and force the public to pay fancy medical fees for mathematical and mechanical services.

Immediate action on your part is necessary, as the bill comes up for bearing on Wednesday, Feb. 6, and your Assemblyman should receive your letter or telegram on that day. Use your influence to have others interested write also.

This letter is signed by F. L. Swart, Auburn, N. Y., president of the Optical Society of the State of New York.

RESOLUTIONS OF NEW YORK CITY SOCIETY.

The resolutions which were adopted at a special meeting of the Optical Society of the City of New York, at the Fifth Ave. Hotel, Jan. 28, which meeting was reported in THE CIRCULAR-WEEKLY last week, were as follows:

WHEREAS, The existing medical acts of the State of New York have proved amply sufficient to protect the practicers of medicine from the impostures of charlatans and quacks, as is shown by the numerous successful prosecutions that obtain in this country yearly, and

WHEREAS, The passage of Assembly Bill No. 167 will create a monopoly of the adaptation of lenses to the human eyesight, placing in the hands of less than 200 ophthalmologists the exclusive sale or right to designate where such shall be adapted or sold to the 6,000,000 citizens of this State, thereby creating a monopoly for oculists, who, as a class, have not existed for 50 years, while opticians who have pursued their vocation for 400 years are, upon the passage of this act, disbarred.

Be it Resolved, That it is the sense of the Optical Society of the City of New York that further meddling or the amending of the existing medical acts is vicious in its conception and uncalled for by the citizens of this city and State, and we do hereby protest against this attempted pre-emption or curtailment of our vested rights which our profession has enjoyed for the past 400 years.

From the foregoing it will be seen how thoroughly in earnest the opticians are in the fight for what is a matter of vital interest to their business as opticians.

Optical Briefs and Notes.

George Hardy, of the Bay State Optical Co., Attleboro, Mass., was in Denver, Col., last week.

Elwood Riggs, manager of the Columbian Optical Co., Kansas City, Mo., was called to Omaha last week on business.

J. B. White, Columbus, O., has branched out into the jobbing business to some extent and is well satisfied with the trial he has given it.

Fred. S. Benedict, a well known optician, died at his home on Stranwood St., Cleveland, O., last week. Mr. Benedict was 56 years of age.

C. N. Sheldon started on a trip through Kansas, Missouri and Nebraska, last week, in the interest of the Merry Optical Co., Kansas City, Mo.

Irving Silverstein has resigned his position with the Merry Optical Co., Kansas City, Mo. He has been in their employ for the past two years.

Benjamin T. Popenoe, traveler for the Columbian Optical Co., Kansas City, Mo., has just returned from a trip through Kansas and Missouri and reports trade as being excellent.

J. R. Kingston, city salesman for the Globe Optical Co., Boston, Mass., was confined to his home last week by reason of a severe attack of grip.

On Wednesday evening last, N. E. Harris, of the optical department of the Hofman Supply Co., Columbus, O., was married to Miss Sarah Williams.

Edwin P. Leonard, employed in the case department of the Globe Optical Co., Boston, Mass., is receiving congratulations over the advent of a son on Jan. 31.

O. S. Johnson, Topeka, Kan.; C. A. Clement, Springfield, Mo., and F. W. Swearingen, Topeka, Kan., were among the opticians who called on the Kansas City jobbers last week.

Mr. Moore, representing F. W. Gesswein Co., New York, called on the wholesale trade in Kansas City, Mo., last week. Mr. Schneider, traveling salesman for Hammel, Riglander & Co., New York, was also in Kansas City last week.

The H. Cole Co., Columbus, O., are making a specialty of engineers' instruments and supplies as well as optical goods, and within the last six months a splendid business in this line has been built up. The company have their manufacturing department in splendid shape now and a large amount of special work is done.

The California State Association of Opticians have elected the following officers: President, E. M. Ackley, San Francisco (reëlected); first vice-president, S. G. Marshutz, Los Angeles (reëlected); second vice-president, C. L. Hogue, San Francisco; treasurer, W. H. Hunt, Oakland (reëlected); secretary, G. L. Schneider, Stockton (reëlected).

C. A. Gager, optician, Cleveland, O., has just returned from a trip to Nuevitas and Matanzas, Cuba. He went there in the interest of certain persons who are contemplating investment in land in that section of the island. Mr. Gager was not favorably impressed with the opportunities for business for either opticians or jewelers in Cuba. Few persons on the island, except the aged and infirm, wear glasses. Publications are few and only a small percentage of the inhabitants can read, and the necessity for glasses is not felt. There are fine opportunities, however, for cattle grazing, gardening and dealing in eggs and produce. The products of the dairy and market garden bring good prices and there is a large demand. Many Americans visit the parts where Mr. Gager stopped.



TO OPTICIANS:

The Search-Light vapor lamps are specially adapted for Opticians and Jewelers. We refer you to our advertisement on page 76 of this paper.

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SPECIAL RATES IN THE CORRESPONDENCE DEPARTMENT.

"EYE DEFECTS,"
A New Book, in cloth, Price, $1.00.

For terms and important particulars, write to
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POWER EIGHT. ONE-THIRD SIZE.
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PRICE, $45.00.

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POWERFUL AS A TELESCOPE.
SMALL AS AN OPERA GLASS.

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POWER EIGHT. ONE-THIRD
"INDIVIDUAL."
PRICE, $40.00.

D. W. Beadel, Syracuse, N. Y., is spending two weeks with his son at New Castle, Pa.

H. A. Lambke, an optical goods dealer of Tacoma, Wash., has given a chattel mortgage for $536.

The Kansas Optical Co. is the name of a new corporation who have just opened for business in Wichita, Kan.

Among the opticians from the vicinity of Syracuse, N. Y., in attendance at the hearing on the Bell bill in Albany, on Wednesday last, were: William D. Oertel and H. C. Watts, of Syracuse; A. W. Golder, of Seneca Falls, and F. L. Swart, of Auburn.

The wedding of Wayne Orlo Conger, optician, with H. C. Watts, Syracuse, N. Y., and Leona Alair Fralick occurred in the presence of a large number of friends and relatives on the evening of Jan. 16, at 8 o'clock, at the home of the bride's parents, Mr. and Mrs. John P. Fralick. After a trip to New York and Boston Mr. and Mrs. Conger are at home to their friends at 202 Furman St.

The Indiana Optical Society had a meeting Jan. 29 at the Dennison Hotel, Indianapolis, Ind. The meeting was an enthusiastic one, from which it is thought much good will come to the opticians. The following officers were elected: E. Shipley, Greencastle, president; J. H. Arnold, Columbus, vice-president; G. M. Bartmess, Clinton, secretary; Miss Stella Rogers, Indianapolis, first assistant secretary; Miss Elizabeth Crane, Indianapolis, second assistant secretary; E. O. Collins, Franklin; C. M. Jenkins, Richmond; O. N. Ridgeway, Sheridan; Paul E. Hulsman, Indianapolis, and W. H. McDougal, Indianapolis, executive committee. The society were organized about four years ago to better fight a bill before the State Legislature, which was considered detrimental to the optical profession. Having accomplished that effort the society gradually became more and more inactive until this meeting, which put new life into the cause. The new officers are determined to make the society a working one and to do everything to promote the advancement of the profession in Indiana. It was decided to have at least four meetings during the year. It is thought the president will soon call a meeting to take up much unfinished business.

Optical Trade Notes.

The Spencer Cœrulean frameless eye glasses and spectacles are the latest improvement in dioptrics. By them a perfectly clear and flawless lens will have the same effect as a blue tinted lens without necessary loss of lens power caused by the mass of blue in the ordinary variety. Up to the present time nothing had been done in the way of relieving superorbital headaches caused by bright, pure white concave spherical lenses for myopic patients other than prescribing blue tinted lenses, which neutralize the orange rays of light, which are the disturbing factor, producing irritation upon a sensitive myopic retina. The Spencer Optical Mfg. Co. have succeeded, after years of careful experimenting, in producing a patent lens so constructed that direct or central vision improved by the correction will not be interfered with by a mass of blue glass as in the old method. The blue tint will be diffused from the periphery, thereby perfectly neutralizing the orange rays without the least sacrifice as to the definition of the lens or diminution of vision in consequence of an interception of the waves of light.

W. E. Knuth has purchased the entire business of the Helena Lapidary Co., Helena, Mont.

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Size of rings used on—5 to 8. 4 to 7. 5 to 8. 6 1-2 to 10. 8 to 11.

The lower ends of the five above cuts are the exact width of the same number adjuster, so you can easily tell the size should they get mixed. They can be fitted in any ring of any shaped shank that is as wide as the lower ends or not wider than the upper ends of above cuts. This adjuster retains the finger in the center of ring, allows free circulation of the blood and may be removed by pressing on end of grip with thumb nail of same hand the ring is on, or replaced by the wearer very easily if desired while the ring remains on the finger

INDISPENSABLE TO THE RETAIL JEWELER.

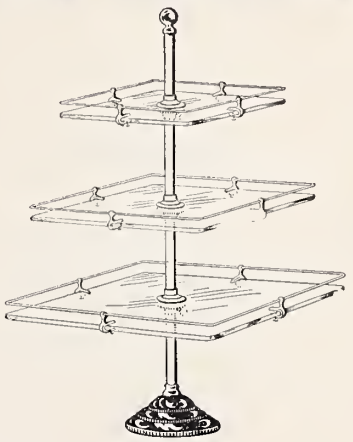
Wells' Perfect Self-Conforming Ring Adjuster.

By having an assortment of these adjusters in stock, a jeweler can often sell a ring which he could not sell without them; and, besides, there are many rings in use that need one of these adjusters which can be fitted at a good profit

Wholesale prices are as follows: 1 doz. 10 K. gold, assorted sizes, $3.75; one doz. metal, assorted sizes, 85c; by the single piece, 10 K. gold, No. 6, 25c; No. 7, 30c; Nos. 8 or 9, 40c; No. 10, 50c. Metal, any size, 10c; or 3 for 25c. Ask your jobber for them, or I will send at once prepaid only on receipt of price. Stamps taken for small amounts; money orders for larger ones. Address, CHESTER H. WELLS, Jeweler, Meshoppen, Pa. These adjusters have been thoroughly tested and will stand hard usage when fitted in a ring.

Prices charged by jewelers when they fit them in a ring are: Gold, No. 6, 50c; No. 7, 60c; Nos. 8 or 9, 75c; No. 10, $1.00 each. Metal, any size, 25c each.

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"Blessed is that man who has found his work."



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Pat. applied for.

The Francis Engraver

SAMPLES.

Why Refused. Why Misunderstood. How Cut. How Should be Cut. Effect on Trade.

SURPRISE is expressed because I refuse to cut and send samples to those who write for them. I stopped that over a year ago. Claims have been made that it was caused by a failure on the part of the machine to perform the work satisfactorily. If those seeking for information knew the truth, they would know that a sample cut on sheet aluminum with a special graver is a poor index by which to estimate the merits of a machine. Jewelers have shown me samples of this kind that were sent to them with a blank of the same kind, accompanied with a request that the blank be sent to me to be cut for comparison, and the following is added: "Mr. Francis will probably refuse to cut the sample for you; if so, we leave it for you to draw your own conclusions." It is easy to see that I would refuse after what is said on page 741 of the August *Keystone*. It says: "I positively refuse to cut samples unless the party requesting them is present to see them cut." The catalogue says: "Samples prove nothing," and this has been written many times. Space has never permitted me to go into detail to make the matter plain to others. Now that it is being used against me I will explain: First, Why the refusal is made. Second, Why the value of a sample as evidence of a machine's efficiency is misunderstood. Third, How samples are cut. Fourth, How they should be cut. Fifth, How they have affected some who have relied on them to a finish.

Samples have been refused because special cuttings are accepted as samples of general work, and specimens of general work are turned down by comparison because erroneously supposed to be inferior. In cutting samples of general work the cheapest Francis can put to shame the defender of any other machine, but this mistaken idea of the public, of making an exception a standard, put a quietus on my part; for I will not send samples that the machine cannot back up in the hands of others. Samples cut as I shall describe have a peculiar style of their own that is very effective, but of no particular value to the jeweler. It is one of the limits to which special work can be carried. It has not yet attained that degree of perfection shown by the professional sample maker for sewing machine companies, who can depict Father Time, with silken hair, flowing beard and a keen-edged scythe, striding forth on his endless mission; work so cunningly wrought that it might be mistaken for a painting. The intelligent housewife, in quest of a machine for family work, does not take such things for her standard of excellence in making a choice, and when she gets her machine she does not have to make Father Time seven hundred times weary in trying to put him on a napkin, for she never expected to do it; but the jeweler expects to put a fac-simile of that identical special sample on some napkin ring, and if time was not endless and all human things mortal, the old gentleman would drop his scythe and throw up his hands in despair at the thought.

The old Spencer-Harris machine was sold over thirty years ago; the Wright flourished over twenty years ago. Each had its day of usefulness and has long since been buried. I can resurrect one of either kind, and with it reproduce any of these little, flat, machine-cut aluminum samples that have appeared since their days. Of course, in doing this I would have to provide graver and type. These are the essentials in making such samples on perfectly flat surfaces—not carefully constructed machines. Machines are carefully constructed to bring the graver, type and a great variety of work into proper relations to correctly apply the principle on which the engraver is built—not simply to push a graver forward as a planer does it.

If aluminum is wet with squeegee solution while being cut, and is afterwards washed in gasoline to remove the paraffine, the brilliancy of the cut is unequaled. This makes it the easiest of metals to engrave nicely. Cutting in imitation of handwork by grinding and setting gravers to cut all on one side is the most effective. To produce the best special samples requires some preparation. A special graver must be produced with great care, perfect type, a bottle of squeegee solution, a swab, a washing tray and some blanks that are perfectly flat. Having dressed a graver so that it can be set with its cutting edge nearly horizontal, so that when its point has entered the metal to the depth of a sixty-fourth of an inch, its edge is skimming the surface back a distance covering a good wide shade (as the skilled engraver does it with the flat side of his burin), we have accomplished the hardest part. Of course, in sharpening it we have tried to free it as nearly as possible from every microscopic nick or scratch. In this condition it will leave a cut that reflects light like a mirror. If the machine has a turning point any letter will do, but if the graver is stationary our choice of type must be limited to letters having shades all running as nearly as possible in the same direction. Such work is best when each shade is cut with a rapid stroke. If the machine is handicapped by having a stationary graver it requires a considerable practice to reach the highest attainable proficiency necessary to make fairly presentable samples. A stationary graver can only cut shades that are nearly parallel. In all such samples the shades only are effective.

If a few parallel shades are pleasing when nicely cut, and are accepted, where a sample of a machine's general work conveys no adequate impression of its value as evidence of efficiency, how does the recipient of such specimens explain his estimate of effectiveness when he learns that the same graver, held in the same position, will cut the same parallel shades whether held in an engraving machine, the stock of a Boynton shaper, the cross-head of a Rockford planer, or the arbor of a type machine?

A customer asks for samples to have ocular evidence before him that the machine is correctly built. If a number are sent he picks out those that suit him best, probably without a thought as to the conditions under which they might have been cut. A dozen samples, cut in a dozen ways on the same machine, would give him a dozen impressions, each of a different machine, or if the cuts were made when the tool was held in something not an engraving machine, as I have shown they can be, and a photograph of the cutting could be seen, he would probably say that he did not want to buy at all, and conclude that I was right when I said: "Samples prove nothing."

The man who buys by them makes them his criterion, by which he estimates the machine's value as applied to his work, and from the day he sends in his order until he receives the machine, many times in his "mind's eye" he transfers the letters to some odd-shaped article of more or less value, that he expects to engrave when sold. He does not realize that the graver that cuts the special work would not do for anything else. If this graver was ever sent with the machine he would soon realize it, but I never send a special graver of this kind unless ordered, and I have only received orders for two during the past year. Think of this graver, with a nearly horizontal cutting edge, cutting toward you, on one side of a slightly oval surface, where its edge would take out a broadside of metal where a hair line was intended; then think of it again, cutting in the same direction, on the other side of same oval, where a shade was intended, and see how impotent it is to make anything but the narrowest kind of a line. Now, when it is especially remembered that there is no machine having a graver that can be tilted in operation, if you do not see that such a tool is utterly useless in general work you cannot be naturally endowed with a strong love for mechanics.

Samples should be cut with a machine ready for general work, with gravers made with equal sides and worked in a perpendicular stock, or without lateral tilt, so that each side has the same cutting surface, as in cutting ovals the cut gains on one side of the graver what it loses on the other. These are always sent with a machine, and if samples were cut with them the buyer could reproduce the sample very soon after having received his machine, and his satisfaction would be complete.

When a machine is sold from samples cut with a special graver of the kind mentioned, the buyer is always trying to reproduce them. Not having the graver, and perhaps the type, or the skill, he is of course facing an impossibility. Nevertheless, he tries, and tries hard; he thinks the fault is in himself; he works hopelessly, but keeps at it. Explain to him the cause of his failure, and if his machine has a fault that he does not show up to you, as having been revealed to him, it is of such a minor character that he has overlooked it in his excitement.

It takes an expert hand engraver to equal the general work done by the Francis. Some of the best hand engravers to be found in the jewelry stores buy them. They say: "We have always had a man, or have always done our own engraving, but our time is worth more to us if given to other work; we have help whose time can better be applied to it. We find that the work is as good as our own in most ways, better in some, and that it will save us something in not requiring skilled help. Send us your best machine and outfit."

The machine and its work are superior to anything else ever offered, and when claims are made that my refusal to send samples is based on anything unsatisfactory in the machine or its work, they are false.

Address, **A. E. FRANCIS, 780 Cedar Ave., CLEVELAND, OHIO.**

THE JEWELRY REPAIRER'S HANDBOOK.

Copyright by The Jewelers' Circular Pub. Co., 1901.

THIS series of articles is presented mainly for that large class of workmen who have learned their trade in stores and who desire to know the best as well as the latest methods employed in jewelry repair shops. With this end in view the author intends to explain methods more fully than he otherwise would to workmen who have made the repairing of jewelry a specialty. The first thing to consider is

THE BENCH.

The jeweler's bench must be strong and well made and securely fastened to the floor to insure firmness. Its dimensions should be about 3 ft. 4 in. high, 2 ft. wide and 3 ft. long and the top 1¾ in. thick.

The bench usually contains two drawers; one—measuring from 21 to 24 in. long, 18 in. wide and 3 in. deep—immediately below the top of the bench, in which all tools are kept when not in use, and when closed it should be at least 3 inches back from the edge of the bench to allow the jeweler's hand perfect freedom while working at the bench pin; the other, or lap pan, from 21 to 24 in. long, 24 in. wide and 1¾ in. deep in front and having sloping sides which make the drawer 4½ in. deep at the back. This pan is lined with zinc, and when pulled out lies snugly in the jeweler's lap and catches all filings and scraps that fall from his work.

A very important part about the bench is the bench pin, and the writer has been considerably surprised to learn that very many jewelers have never heard of it. Into the edge of the top of the bench and above the middle of the lap-pan, a hole is cut about 3 in. long, 2½ in. deep and ⅝ of an inch wide. Into this hole is fastened the bench pin—a flat piece of wood about 3 in. wide, ½ in. thick and extending 3 in. from the edge of the bench. Another style of pin with two surfaces—one flat and the other sloping—is used for filing rings. This style can be made to order or obtained from any material dealer.

On the bench pin most of the work is done, and it has aptly been called a third hand. Its further uses will be pointed out in the sequel.

TOOLS.

The beginner need not have many tools with which to begin work; indeed, for some time, in shops, he does not do anything but saw straight and curved lines in copper or brass plate. Then the tools required are a saw-frame and blades, a pair of flat pliers, a rule or straight-edge, a pair of dividers and a scribing point. As he advances he makes flat band rings of the strips, and for this work he requires a cut-off size gauge, one of which will be found on the top of every Allen ring-stick, a pair of shears, a pair of half-round pliers, a half-round file, a ring mandril, a rawhide mallet—small size—a blow-pipe, soldering block or charcoal, a borax slate and cake of borax, a small camel's-hair brush, a water-bottle, a pickle pan, a pickle cup and a soldering lamp, either alcohol or gas. Provided with these tools, the beginner is enabled to make up plain rings, and as he progresses he can do many repair jobs without requiring any more tools. But as these will be needed some time or other, below is presented a complete list of them, the use of each being briefly explained when considered necessary:

- Alcohol lamp.
- Alcohol cup.
- Anvil.
- Blow-pipe.
- Borax-slate.
- Burnishers { Regular. Spoon.
- Camel's-hair brush.
- Charcoal block.
- Draw-plate.
- Drawing tongs.
- Files { Half-round. Flat. Barrette. Needle. { Coarse and Fine. Knife-edge. Round. Square. 3-cornered.
- Gravers.
- Hand-vise.
- Hammers { Large. Small.
- Lamp.
- Pendant bow contractor and ring bender.
- Pliers { Rivet. Round. Half-round. Flat. Parallel. Cutting. Pointed flat.
- Pusher.
- Pump-drill.
- Punches.
- Pin-vises.
- Ring mandril.
- Ring clamp.
- Ring size stick.
- Rawhide mallet.
- Scotch-hone.
- Screw-drivers.
- Sieve.
- Shears.
- Soldering lamp.
- Spiral turners.
- Bench-brush.
- Beading tools.
- Borax.
- Blow-pipe.
- Drills.
- Eyeglass.
- Emery sticks.
- Matting tools.
- Magnet.
- Oil-stones { Hard and Soft.
- Saw-frame and blades.
- Split tweezers.
- Soldering-iron.
- Setting mandril.
- Testing-stone and needles.
- Tweezers.
- Vise.
- Water-bottle.
- Wax-box.
- Wax-point.
- Watchmakers' medium stiff brush.

The beading tools are tapering pieces of tempered steel, about four inches long, and have a concaved end which forms the beads or grains used when setting pearls. The tools are held in graver handles and are given a rolling motion.

Prepared borax can be bought at any material house, but crystallized borax, obtained in any drug store, will answer just as well.

The spoon-burnisher is made by softening and rounding and retempering the wide end of a flat file. This burnisher is used for removing dents, etc., from spoon bowls.

The small camel's-hair brush is used for placing the borax paste on the joint to be soldered. A larger one can be used for anti-oxidizing purposes.

Every jeweler should have a draw-plate with round holes and a pair of drawing tongs.

The matting tools are used to mat the solder which has run into the engraving or matting of band rings.

The magnet and sieve are used to remove dirt and steel, as well as iron, from the filings and scraps of gold.

The pendant bow contractor is used to bend very heavy rings which cannot be bent with the half-round pliers.

The rivet pliers are used to extract rivets from joints which resist all other methods. They are made from a pair of English hawkbill case-pliers by drilling a hole through the end of the flat jaw and bending the curved end so that it will be exactly above the hole when the pliers are opened about a quarter of an inch. The curved part should be filed so as to go into the average joint without splitting it. It is not supposed to push the rivet out entirely, but simply to start it, after which it may be easily removed with a pair of pliers or a rivet punch.

The ring clamp or vise is a wooden arrangement for holding rings while stones are being set in them. It is a very useful tool and should be employed by every jeweler.

A spiral turner is a piece of steel about three or four inches long and one-fourth of an inch in diameter. The one end is fastened into a long handle and the other is filed flat. Then a groove is cut across the middle about one-eighth of an inch deep and wide enough to allow the spiral wire to enter. Then to the side of the middle and about one-sixteenth of an inch from the top, a hole is drilled perpendicularly to the groove. A piece of wire is fitted into the hole, which will hold the spiral wire in position while being turned into a spiral.

The split tweezers have two broad ends, one of which is sawed in half lengthwise for about a quarter of an inch. This is opened to form a triangle. A narrow band, which fits around the other end, is moved back or forth when an article is inserted or taken out of the jaws. This tool is used mainly for holding scarf pins and button backs while soft-soldering.

The setting mandril is made by softening, smoothing and retempering a large rat-tail file. This tool is used for rounding up settings that are made of gallery.

The water-bottle should have a perforated cork and is used to drop water on the borax slate to grind the paste for soldering purposes.

The wax-box is an ordinary tin box half filled with wax which has been melted and allowed to cool. This box is used for keeping diamonds and other precious stones while on the work-bench.

The wax-point is a conical piece of ordinary beeswax, the pointed end of which is used to pick up stones while setting them.

The pusher, used to push the prongs over stones, is a piece of soft steel about three-sixteenths of an inch square and about two inches long. It is fastened into a graver handle so that an inch or an inch and a half protrudes, according to the length of the handle used. The end which comes in contact with the prong is slightly beveled back and roughened, so that it will not easily slip.

The Scotch-hone or stone is very useful for removing scratches and file marks from articles to be polished, and especially so where engraving has been removed.

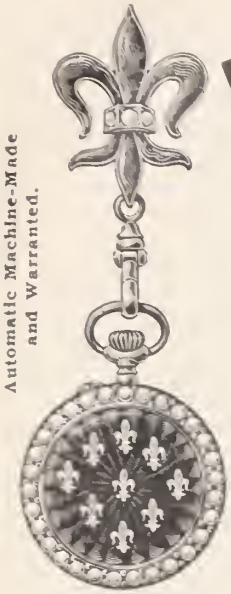
(To be continued.)

The wind last week demolished the glass window of the Martin & Hoerr jewelry store, Mankato, Minn.

Miles Bradley, for 20 years emp'oyed by the Bristol Brass and Clock Co., was found dead at his home on South St., Bristol, Conn., a few days ago. He was 65 years old and died of heart disease.

LADY RACINE

Automatic Machine-Made and Warranted.



No. 144.

Open face, 10-line, silver, gold plated, full jeweled, nameless movement, transparent enamel, inlaid fleur-de-lis, imitation pearl border, back and front, with enameled filled pin to match; complete, in silk plush box.

Jobbers' List Price,

$17.20.

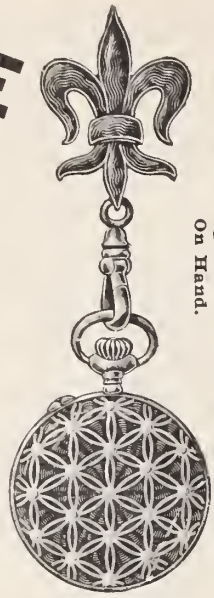


No. 143.
Same as No. 137, in 11-line, complete.

Jobbers' List Price,

$20.75.

Interchangeable Material On Hand.



No. 137.

Open face, 10-line "Lady Racine," gold-filled center and stem, beautiful transparent enamel, fancy inlaid, blue, green or red, with enameled filled pin to match; com plete, in silk plush box.

Jobbers' List Price,

$21.30.

FOR SALE BY ALL JOBBERS.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,

Providence, R. I.

WORKSHOP NOTES.

Gold Size.—Mix yellow ochre, 1 part; copal varnish, 2 parts; linseed oil, 3 parts; turpentine, 4 parts; boiled oil, 5 parts. The ochre must be reduced to the finest powder and ground with a little of the oil before mixing.

Gold Electroplating in hot baths is more regular, more rapidly obtained and possesses a deeper shade than that by cold baths. Crystallized soda phosphate, 21 oz.; soda bisulphite, 3½ oz.; pure potassium cyanide, 1-3 oz.; pure gold transformed into chloride, 1-3 oz.; distilled water, 2 1-5 gal. This is satisfactory for electrogilding silver, bronze and other alloys rich in copper.

Rusting of Tower Clocks.—The iron parts of turret clocks are much exposed to rust, for which reason they are generally provided with a rust-protector coating. For the prevention of rust a mixture has been found valuable which consists of 125 parts of mutton tallow and 20 parts camphor melted together and mixed with a little graphite. The parts of the clock to be protected are coated with this.

To Blanch Soldered Silver Ware.—To whiten soldered silver ware again mix in a porcelain dish 1 part of sulphuric acid with 20 parts of water. The soldered article is then made red hot and thrown into this mixture. The mixture is now heated to a feeble boil for a few minutes. By this treatment the soldered silver ware obtains a very uniform, dull white color. The taking out of the silver ware is best done with a wooden rod, for the sulphuric acid must positively not come in contact with any other metal.

Gilding Articles to Look Like Polished Gold.—Dr. Ebermayer gives a formula for gilding articles so as to look like polished gold, by simply dipping them into a warm solution. Dissolve 10 grammes gold in 40 grammes hydrochloric acid and 15 grammes nitric acid; stew down, letting as much of the acid escape as possible; then throw down the gold as fulminating gold by means of spirit of ammonia; filter and wash. In the meantime dissolve 100 grammes of potassium cyanide in as little water as possible and then dissolve the gold upon the filter with the cyanide solution. Pour this solution again over the filter until all the brown particles are dissolved, when the gilding solution is prepared by the addition of 1 liter distilled water. Into this solution, while warm, dip the metallic object to be gilded, and when drawn out it will have all the appearance of polished gold.

Everybody knows that an invitation to a wedding is a gentle intimation that presents, however small, will be gratefully received by the bride. But it has been left to a distinguished native of India to make open confession of this pleasing hypocrisy. Writing to the people in his station, asking them to his daughter's wedding, this man used the following formula: "Mr. and Mrs. —— request the presents of Col. —— and the officers of the —— Regiment at the wedding of their daughter." The story is true.—London *Globe*.



Facts and Figures.

It may interest you to know that during the **twelve months ending September 30th, 1900,** there were **imported** into the **United States**

28,000,000 V. T. F. Watch Glasses.

Had they not been sold to the jobbers and manufacturers as quickly as they were imported, the following results might have been accomplished:

Placed **side by side** they would have formed a line **682 miles** long, or 4¾ times the distance between Albany and New York.

Placed **one on top of the other** they would have formed a column **166,600 feet high,** or 542 times the height of the Statue of Liberty; 346 times the height of the Pyramids of Egypt; ten times the height of Pike's Peak.

What better proof that the **quality** of the **V. T. F. surpasses all other makes** as the **quantity exceeds all others.**



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 2.

SUBJECT:

"How to Treat Customers—How to Sell."

No. 3.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Foster Spring Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a letter, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by Feb. 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

POINTS OF COMMERCIAL LAW.

An agreement by which an employe is to receive a certain percentage of the profits of a business as compensation in whole or in part for his services does not create a partnership between the employer and employe, or as to creditors.

A partner has no right, over the objection of another partner, to execute promissory notes in the partnership name, or to execute a chattel mortgage on firm assets to secure the same, due immediately for debts which have not yet matured.

All the members of a copartnership which has had continuous dealings with another are liable to him for goods purchased of him upon the credit of the firm after its dissolution, if he has had no notice of such dissolution, actual or by advertisement.

CONGENIALITY is the keynote of success in selling goods, and the salesman (either wholesale or retail) who possesses this quality has an invaluable aid at his command. Tact, courtesy, knowledge of goods and ability to judge the prospective purchaser are also essentials which are not to be overlooked, but the main requisite is congeniality.

Approaching a buyer with a smile, make him feel that you are pleased to do business with him and that it is a pleasure to serve him. By so doing you win half the battle. He instinctively reposes a certain amount of confidence in you and believes such representation as you may make regarding the articles he desires to purchase. This is equally true of ladies, and you can gently direct their thoughts toward such articles as you desire to sell, without too strongly recommending anything in particular; for if too urgent the impression is very quickly gained that there is some special reason for such action.

Impress upon the prospective customer that you desire to serve him, but do not be too insistent upon his buying when he calls. Be pleased to show your goods, and even if no purchase is made retain a cheerful frame of mind and countenance.

Do not endeavor to impress the customer with the idea that you are doing him a favor by waiting on him and that you possess superior knowledge. Many a man is quickly offended at having some preconceived notion regarding merchandise—of which he knows very little—subjected to ridicule, and this happens not infrequently with the younger salesmen. Show him where he is wrong, but do not do it in such a way as to give offence.

Be ready to cheerfully rectify mistakes which may happen, and even at times go beyond what is strictly necessary in order to please your customer.

If this method of doing business is conscientiously and consistently carried out there is no reason why every jeweler should not be a success as a "salesman."

L.

IT is an understood fact that all customers cannot be treated the same way, but a solid foundation may be built upon the one word "courtesy." From a salesman's point of view this would mean: First, adopting an easy and pleasing manner in presenting goods to the prospective buyer and giving the impression that the salesman's time is theirs; second, showing due appreciation of their tastes and ideas, giving suggestions whenever necessary (precaution being taken in this connection, as a sale is often lost by an ill timed remark), and displaying knowledge of the goods in a pleasant and inoffensive manner; third, retaining a courteous demeanor if, perchance, the customer concludes not to purchase.

In selling goods, great ability is not required so much as a thorough knowledge of the goods and an honest representation of the same. When the salesman realizes the fact that by treating his customers courteously he not only works for his own interests but for those of the firm and customers as well (for they are all so bound together that he cannot labor for the one without laboring for the others), he will no doubt find that this method of doing business will insure the return of the customers at some future time and an increase of sales, and thereby it solves the problem of "How to Treat Customers—How to Sell."

A.

MY idea in waiting on a customer in a retail store is that when the customer enters the store he should be spoken to in a pleasant tone of voice. The salesman should not be too quick in asking if there is something he or she wants. Show whatever goods are wanted. If it be a watch, inquire as to size desired; explain the beautiful design of the engraving on the case, the color and the guarantee on both movement and case. If it be a ring, or any other article, show it in the same manner, convincing the customer that you have the finest and most tasty goods in the market. If the customer finds something that suits, let him or her inquire the price. Then state the same, but don't let the customer stand in an embarrassed mood; make him feel welcome and enjoy the call. Keep urging on the sale. After the sale is made invite the customer to be seated. Do up the goods in a neat manner and inquire if there is something else wanted. If not, thank the customer and invite him to call again.

T.

F. A. Vogt, South Bend, Ind., has a very pretty electric display in front of his place of business. It is in two colors, alternating, and attracts considerable attention.

Grand Hints to Jewelers

Best Dressed Windows Among the Retail Jewelers.

Series II. Nos. XXVII. and XXVIII.

NOTE.—We inaugurated with the issue of May 3, 1899, the second series of characteristic retail jewelers' windows. The first series consisted of illustrations and descriptions of more than 100 different displays, extending over a period of eight years. We desire any jeweler who thinks his window is interesting or calculated to serve as a lesson to his brother jewelers, to send to us a photograph of such window for illustration under this department.

WITHIN the next three weeks two holidays of a patriotic character will occur—Lincoln's Birthday, Feb. 12, and Washington's Birthday, Feb. 22. As suggestions for symbolic jewelers' windows we present here two pictures. The first one is a patriotic window display consisting of palms backing a flag surmounting which is a brass eagle. The pots at the side of the portraits are draped. In front of the flag are stars formed by watches and chains. The flag falls gracefully between the wreathed portraits of Washington and Lincoln.

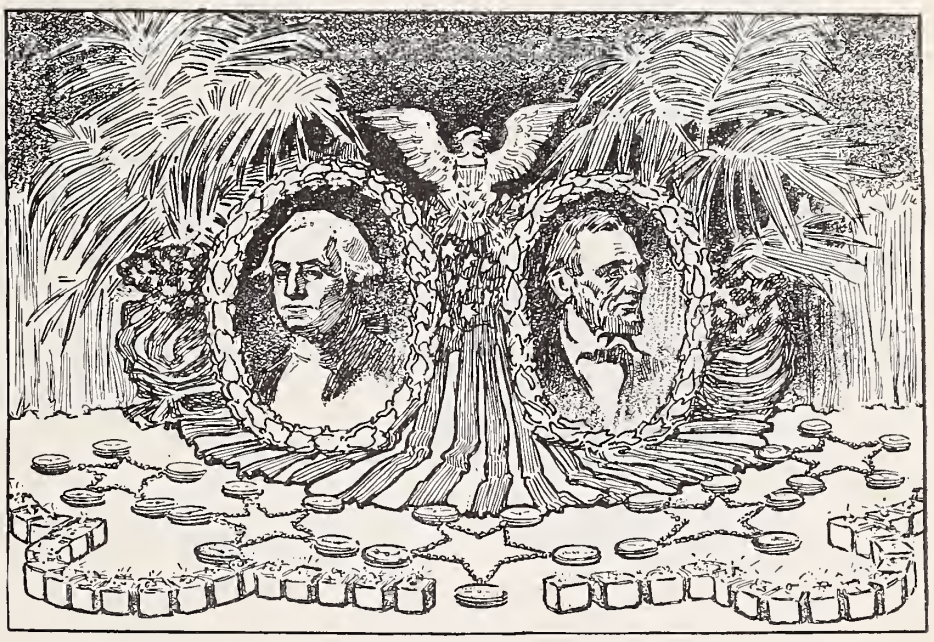
The main feature of the second patriotic window is the shield. The stripes are made of cards with links, studs, etc., while the stars and field are sunbursts on the dark covering of the window floor. Lorgnettes, chatelaine bags, rings and brooches are arranged in curved lines around the shield. Flags are placed in the background.

SOME JEWELERS' IDEAS.

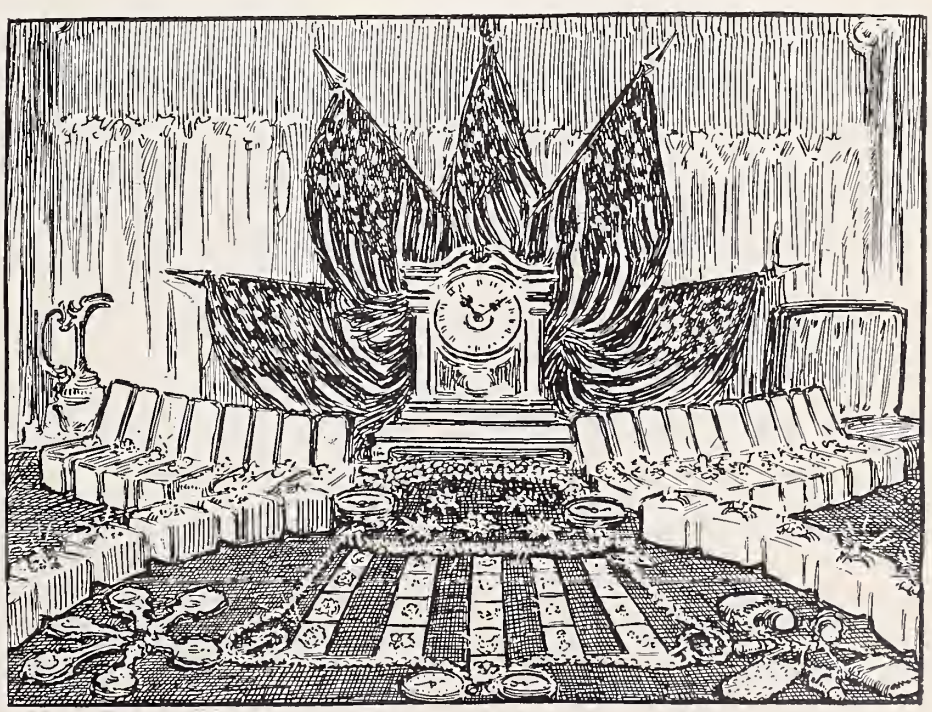
Some years ago, in the month of December, a jeweler of Sydney, New South Wales, Australia, paid a man to collect a freight car full of snow in the mountains and deliver as much of it to him as he could. On Christmas day in the jeweler's window was a huge snowball, resting on a deep iron tray, and when the news spread about the city traffic was blocked for several hours until the novel sight had melted. Men who had not seen snow for 40 years, when they emigrated from the "old country," hobbled out among the crowds and people swarmed and struggled to get a glimpse of what they looked on as a sort of eighth wonder of the world.

C. A. Whitman, Adams, Mass., has a novel attraction in his show window, which was made by himself. It is a miniature woodshed, under which is an automaton representing himself as busily engaged in sawing wood. The representation of himself is perfect and the novelty attracts much attention.

A short time since, John L. Hastings, Mohawk, N. Y., determined to institute a guessing contest, respecting the number of parts contained in a seven-jeweled Elgin watch. The prizes offered were a beautiful silk umbrella to the man guessing the nearest, and another fine umbrella to the lady guessing the nearest. On the day set for the guessing each lady guesser received free a "beauty pin." The winners were Mrs. M. E. Halse, who guessed the exact number, 158, and Fred. Wells, who guessed 157.



ORIGINAL SUGGESTION FOR A WASHINGTON AND LINCOLN PATRIOTIC WINDOW.



ORIGINAL SUGGESTION FOR PATRIOTIC WINDOW FOR LINCOLN AND WASHINGTON BIRTHDAYS.

Jewelers' Court,

(E. D. GARNSEY, Owner),

51 & 53 MAIDEN LANE, - - NEW YORK.

Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,

56 Liberty Street, New York.

D. C. DE LARA

(Formerly foreman of Ed. Van Dam),

DIAMOND CUTTER AND POLISHER

FOR THE TRADE.

Rough Recutting, Repairing and Matching a Specialty.

OFFICE AND FACTORY:

ROOMS 303 & 304 BEEKMAN BUILDING,

101 BEEKMAN STREET,

Cor. Pearl Street, NEW YORK.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

BUFFALO, N. Y., Jan. 25, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Having been referred to you by W. E. Hayward, Attleboro, Mass., I would like to ask you if you could give me the names of some reliable firms who deal in photographic brooches. I use a great number of rolled plate goods and any information on this subject will be greatly appreciated by me. Hoping to hear from you, I remain,

Yours truly,

FRANK J. GOETZ.

ANSWER:—A. E. Siviter & Co., Market and 5th Sts., Pittsburgh, Pa., make such goods as desired, from 12½ cents to a dollar.

POINT PLEASANT, W. Va., Jan. 28, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly refer me to some responsible party from whom I can buy electrical supplies, such as wire, lamp, etc.? I would also like to put in my place about a 30-light (16 C. P.) plant, and would like to be referred to some one who can figure with me on this. And oblige,

A. F. KISAR.

ANSWER:—For electrical outfits, address the Tower-Binford Electric & Mfg. Co., Richmond, Va. For incandescent lamps, address the Kentucky Electrical Co., Owensboro, Ky.

BALTIMORE, Md., Jan. 25, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

A customer of mine wishes to have the use of some electrotypes of chains, bracelets and different articles of jewelry for a small catalogue. He is willing to pay for the use of them. Could you let me know if you have any of them, or who might have?

Yours,

M. KOHNER.

ANSWER: — Any manufacturer from whom correspondent gets jewelry illustrated in their circulars or catalogues will furnish electrotypes without charge for a catalogue.

WAYNE, Neb., Jan. 21, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

I have for repairs a movement to an old floor clock; the pendulum ball and rod are missing, having been lost. Where can I obtain a ball and rod? Would like to know who can make me one. The clock is an old one, made in Glasgow over 100 years ago. By answering above and giving me information asked you will be conferring favor to,

Yours truly,

J. G. MINES.

ANSWER:—If correspondent will address the Seth Thomas Clock Co., 144 Wabash Ave., Chicago, Ill., giving full particulars of what is wanted, the company probably will fill the want.

CLYDE, N. Y., Jan. 14, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you refer me to any house where I may be able to purchase a souvenir spoon with a hunting design on bowl and handle?

Yours respectfully,

H. E. CHILD.

ANSWER:—Simmons & Paye Mfg. Co., 129 Eddy St., Providence, R. I., may have such a spoon or will make one.

CHICO, Cal., Jan. 9, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give me any information that will help me to determine, with any degree of certainty, what are diamonds (in rough) in looking over a pan of gravel at the mines? We have a rich gold mine here and some fine diamonds have been found, but the miners, looking for gold, do not hunt for the diamonds. I bought a diamond last Fall in rough, and after cutting, it was small, ½—1-32 k., and a trifle yellow, but it readily sold for $60.

Yours truly,

CHAS. A. CLIFFORD.

ANSWER:—We would refer correspondent to "The Hand Book of Precious Stones," by M. D. Rothschild, price $1.00, for sale by this company. He will find considerable information in it. Perhaps the most important test is specific gravity, a delicate operation undoubtedly. The specific gravity of diamonds is 3.5 to 3.6. The hand book referred to tells how to find the specific gravity of the various precious stones.

DANVILLE, Pa., Jan. 23, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly give me the New York city address of Rest Fenner Smith & Co., umbrella makers. Thanking you in advance, I am,

Very respectfully,

H. REMPE.

ANSWER:—13 Downing St., New York.

MINNEAPOLIS, Minn., Jan. 10, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We wish to know who makes emblem buttons for the Order of Eagles. The one we mean is the F. O. E., and we think same is made somewhere in Washington, either Tacoma or Seattle. Thanking you in advance for an early answer, we remain,

Respectfully yours,

JACOBS JEWELRY CO.

ANSWER:—We are informed that Harvey & Otis, Providence, R. I., are the only people who make these articles under the patent of William S. Tarrant, Seattle, Wash. C. G. Braxmar, 10 Maiden Lane, New York, has a patent pending for something of the same kind, but he has not yet put the article on the market.

WELLINGTON, Kan., Jan. 18, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Would you kindly give the names in your next issue of some of the best houses in this country who make a specialty of selling doublets, half-pearls and jobbing stones in general for manufacturing purposes? Greatly oblige,

Yours very truly,

ROSER & Co.

ANSWER:—Albert Lorsch & Co., 37 Maiden Lane; Allen & Jonassohn, 65 Nassau St.; Goodfriend Bros., 13 Maiden Lane; Nordlinger & Mamluck, 24 John St., and Bruhl Bros., 68 Nassau St., all of New York.

WILLIAMSPORT, Pa., Jan. 21, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We have a customer who is going to have a silver anniversary and wants something in the way of a souvenir to take the place of a card at the table. Instead of having a card with the guest's name, she would like some article of silver that could have the name engraved on it. Can you suggest some appropriate article that will not cost over 50 or 60 cents each? Thanking you in advance, we are,

Respectfully yours,

DIENER & Co.

ANSWER:—We suggest the following, prices of which would probably be within the limit mentioned, not including engraving: Glove hook, small nail file, cold cream jar, court plaster case, dressing comb, stamp box, key ring, pencil holder or tie clasp.

MERCANTILE FOUNTAIN PENS. NONE BETTER!



AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

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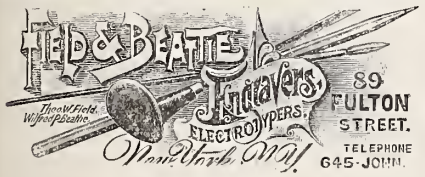
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LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.



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WARRANTED 25 YEARS,
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ALL STANDARD AND FASHIONABLE LEATHERS.

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Let us make your TRAYS.

They are as good as the best.

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SOLID GOLD CHAINS,

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We call the attention of the Trade throughout the country to our line of

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Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

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....OF....

China, Glass and Bric-à-Brac

ARE NOW READY.

In Limoges China,

from our own factory, we call special attention to the large variety of

Fine Plates and Cups and Saucers,

in original and artistic shapes and decoratıcns.

From Our Factory at Carlsbad

we have received many interesting novelties, particularly reproductions of the **Old Dresden** and **Vienna Styles.**

Our display of

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comprises collections from only the best and most noted factories of Europe.

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Fancy and Table Glassware in great variety.

CHARLES AHRENFELDT & SON,

50-52-54 MURRAY STREET, NEW YORK.

PARIS. LIMOGES. CARLSBAD. LEIPZIG. LONDON.



THE RAMBLER'S NOTES

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

A NEW AMERICAN POTTERY.

AN entirely new ware of American manufacture, just introduced by the J. B. Owens Pottery Co., Zanesville, O., is called the "Iris," and is not only unlike any line heretofore on the market but possesses artistic features that should make it rank with the finest American pottery. Like the "Utopian" ware of the same firm, the "Iris" has a body of blended colors, but instead of the dark hues of the former the body color of the new ware shows light and delicate tints of pearl blue, pink and similar shades. The body is highly glazed and is ornamented with fine figure work—animals, flowers or birds. The pieces now displayed at the company's New York salesrooms, 68-70 West Broadway, include a large number of vases in various sizes and shapes.

*

NEW DECORATIONS IN "A. K." CHINA.

ROYAL BONN and his own "A. K." Limoges china are the leading lines among the samples offered by C. L. Dwenger, 35 Park Place, New York. In the china a large number of decorations are shown in standard effects, there being no radical departure from the finer decorations of former years. All treatments, from the daintiest of floral sprays to pronounced flower bands, are here to be found, while the prevailing Art Nouveau influence is seen in some floral borders and styles that ornament a full line of china. All the new regular lines of Royal Bonn are here displayed.

*

IMPORT SAMPLES IN MANY WARES.

L. STRAUS & SONS last week began to show their import samples for Spring, and now have on display at their warerooms, 42-46 Warren St., New York, complete lines of all the pottery, statuary, art goods, bronzes, china and bric-à-brac which they carry for the jewelry trade. In their own Limoges and Carlsbad china and Rudolstadt pottery they are showing more varieties and finer assortments than ever before; while their cut glass line was never larger at this season of the year than it is at present.

THE RAMBLER.

THE CARRARA MARBLE INDUSTRY.

(*Continued from Jan. 30, 1901*)

ANNUAL SHIPMENTS.

Statistics showing the shipments of marble for the past 10 years are given in the following table:

Year.	Total shipments. Tons.	Total value.	Declared value of shipments to United States.
1890	161,750	$2,810,900	$364,130
1891	159,455	2,771,200	440,401
1892	169,813	2,980,000	578,279
1893	144,682	2,073,000	691,503
1894	130,077	2,135,600	570,495
1895	150,018	2,592,800	679,128
1896	158,231	2,750,000	681,864
1897	157,644	2,732,000	627,528
1898	179,096	3,062,000	539,952
1899	204,813	3,475,000	557,234
Total	1,615,579	$27,382,500	$5,730,714

As will be seen by the foregoing, exportations to the United States during the period given slightly exceed 20 per cent. of the total shipments. No other country, with the exception of Italy, is so large a buyer. A record of shipments by countries is not available, but, from careful investigation, I believe the following proportions are approximately correct:

	Per cent.
United States	20
England and colonies	15
France	13
Germany	8
Spain and Portugal	5
Italy	20
Other countries	19
Total	100

SELLING PRICES AND EXPENSES OF PRODUCTION.

So much depends on color, quality, etc., of the various marbles produced at Carrara, that it is only possible to give the range of prices approximately. The ordinary varieties are quoted from 97 cents to $1.60 per cubic foot f. o. b. Leghorn; the finer grades of statuary blocks, from $3.50 to $7. A variety known as "Bianco P," a fine white grade without veining, the best of which is produced at the Massa quarries, sells at from $1.80 to $4. The finer grades of colored marbles sell as high as $7 per foot.

In considering the cost to the exporter, many things must necessarily be taken into account. Location and proximity to transportation facilities, soundness, depth or thickness of the various veins, with consequent ability or inability to produce blocks of large size, amount of labor necessary to properly open the quarry, are all important factors. A fair estimate of the average cost of actual quarrying is, I believe, 50 cents per cubic foot. Taking this as a basis, the other items of expense are made up of hauling charges, municipal toll, dressing blocks, lighterage, etc., and the total average cost per cubic foot f. o. b. Leghorn is ascertained to be about as follows:

	Cents.
Hauling to Marina by quarry railroad, per cubic foot	11
Municipal toll	2½
Dressing blocks at Marina	3½
Loading on lighters at Marina	2
Lighterage to Leghorn	12
Cost of quarrying	50
Total cost per cubic foot	81

As has been stated, the municipality leases the quarries for a merely nominal sum; it, however, exacts a toll on all block marble shipped of approximately 2½ cents per cubic foot, and on sawed slabs at the rate of 7 cents per ton, or half a cent per cubic foot. Manufactured marble, statuary and the like, are exempt from this tax.

COLORED MARBLES.

Many varieties of colored marbles are also found on the mountains surrounding Carrara. Two varieties of blue, dove colored marble, known as "Bardiglio" and "Pavonazro," are well known in the United States, the latter especially being largely used and commanding a high price. Some new and very beautiful fancy marbles have recently been discovered near the villages of Gragnana and Castelpoggio, north of Carrara. In the vicinity of Castelpoggio, a very fine variety of red marble is quarried. Some varieties of the well known black-and-gold marble are found at Monte d'Arni and Foce, near Carrara. It is similar to that found at Porto Venere, in the Gulf of Spezia, having a densely black ground crossed in all directions by yellow veins. Besides these colored marbles, some fine onyx has been discovered at Monte d'Arni. These quarries are not now in active operation, it being found unprofitable to work them under present conditions. The merchants and exporters of Carrara also deal largely in the well known Siena yellow marble and the various varieties of Numidian marbles. The latter are brought from the quarries back of Oran, on the northern coast of Algeria.

The extent of its commerce with all nations in its own particular line, with the variety, quality and beauty of its marbles, justly entitles Carrara to stand at the head of the marble-producing centers of the world. It has occupied this position for centuries and bids fair to continue to do so for many more to come.



We are considered to have the most "unique" assortment of high-class **Art Novelties** shown to the trade this season.

Clocks, Bronzes,
Jeweled Photo Frames,
Smokers' Articles,
Etc., Etc.

SYDNEY J. MANBY,
IMPORTER OF FANCY GOODS AND ANTIQUES,
30 East 29th St., New York.
We issue no Catalogues.

MEDALS IN THE CONGRESSIONAL LIBRARY.

AMONG the very many valuable collections of art and literature donated to the Congressional Library none will be of more interest to the curiosity seeker than the collection of 50 Holland medals presented to the library by Consul Newell, at present located at The Hague. These medals are all, with one exception, of bronze, and vary in size from 1x1 inch to 3⅛x3⅛, with two plaquettes still larger, the dates ranging from 1884 to 1900.

The collection of Wilhelmina medals is perhaps most interesting at the present time, although they, with one or two exceptions, are not the best from the point of workmanship. One of these, the inauguration medal, represents a very young child, bust, face in profile, 2x2 inches, the reverse side showing a laurel wreath in relief on a perfectly plain background. Another of these Wilhelmina medals is one that was presented by Her Majesty to the officials of the palaces and the castles, at the time of the inauguration; it is 1½x1½, carries on its face profiles of the Queen and Queen-Regent, both very clearly cut; the reverse side is one of the prettiest of the collection, showing at the lower part of the medal a crown, mace and sword lying on a cushion, from the back of which spreads a wreath of laurel over the upper part of the medal. Another, commemorative of a visit of Wilhelmina to the Province of Limburg, in 1895, bears a profile of a girl of 15; on the reverse is a shield bearing the royal coat of arms on a plain background. A plain engraved coin medal is not worthy of special mention, as the features of the Queen are very indistinct. One of the largest and heaviest of the Wilhelmina collection is a medal of Her Majesty, bearing date of 1890; on the face is a profile of a girl of 10 years of age; the flowing hair and the features are particularly well worked out. The reverse side is very elaborately carved in an inscription and flowers, all in relief. There is also a portrait medal, at about 15 years of age, and a medal offered to newspaper correspondents on the occasion of the inauguration bears a female figure clad in armor and wearing a helmet, with an appropriate inscription on the reverse side. Some very fine heraldic work is shown on a medal commemorative of the 14th anniversary of the Queen, held in Antwerp in 1894.

The collection contains two plaquettes; one offered by the city of Amsterdam, on the occasion of the inauguration of the Queen, in 1898, is 2⅝x4. The design represents in the background the front of the cathedral, in front of which lies an immense lion, and on the left a female figure holding aloft a palm and surrounded by anchors and chains is very clear, but is very slightly raised. The back of this plaquette is perfectly plain. The other is commemorative of the regency of Her Majesty Queen Emma. It is 2¼x3¼ inches. The designing is divided into two halves, upper and lower; in the lower half is a representation of the palace, with a seated female figure on the right and a standing one on the left, the standing one holding up on the upper half a medallion portrait of the Queen, the upper corners being filled in with two cherub figures, the whole being surmounted by a scroll, in the center of which is a crown, and on the ends of the scroll the dates 1890-1898. The reverse side carries a suitable inscription.

There are 10 medals offered at different times by the Riflemen's Association, and while all are small, 1½x1½, the work on many of them is particularly fine. In one is a very fine piece of work, in a ruff around a profile head, similar to those worn in the time of Elizabeth; another shows a flying figure of Victory, passing over a hunter in Dutch costume, wading through a marsh. The smallest detail in all these medals is perfect, and in the one for 1897 is shown a very fine figure of a huntsman on one knee, finger on the trigger, with gun raised ready to shoot. The detail work in this is excellent.

In the collection are several exhibition medals, among them being the Saiety Exhibition of 1890, representing a female figure, with wings outstretched, protecting the kneeling figures of a miner and a blacksmith, both typical of labor. The Batavia Exhibition medal of 1893 bears a female figure, representing Success, flying over the city. The detail work on this medal is so perfectly done that it reminds one of

It Will Pay.

PLACE YOUR ORDERS NOW FOR NEXT FALL DELIVERY AND DON'T WAIT TO PURCHASE FROM STOCK.

IMPORT ORDERS A SPECIALTY.

CHARLES L. DWENGER,

Importer.... 35 Park Place, New York.

A SPLENDID LINE OF
Artistic Pottery, China and Glassware
FOR THE JEWELRY TRADE.

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MT. WASHINGTON GLASS CO.,
NEW BEDFORD, MASS.

Silver Plate.



Rich Cut Glass.

PATENTED.

38 Murray St., New York City. Temple Building, Montreal.

NOVELTIES, 1901.

Electric Bronzes.

LARGE ASSORTMENT OF

Figures, Groups,
Wall Brackets and
Hanging Fixtures,

carrying from 1 to 18 lights.

Busts, Figures and Groups,

IN ART AND REAL BRONZE.

ROYAL VIENNA, SÈVRES
AND OTHER
ARTISTIC PORCELAINS.

KAYSER ZINN

Gilt Regulators,
Traveling Clocks,
Clock Sets,
Hall and Mantle Chime Clocks.

THE LARGEST ASSORTMENT OF NOVELTIES FOR JEWELERS, SUITABLE FOR EASTER AND SPRING TRADE, NOW ON EXHIBITION.



GLAENZER FRÈRES & RHEINBOLDT,

26-28 Washington Place, New York.

OLDEST AND BEST.

FACTORY FOUNDED IN 1797.

THE "G. D. A." LIMOGES CHINA

IS **NOW** MARKED

ON DECORATED — GDA LIMOGES — ALL IN RED

ON WHITEWARE — GDA FRANCE — UNDERGLAZE IN OLIVE

ON RICH DECORATED — GDA LIMOGES — GOLD LETTERS IN GREEN WREATH



OUR IMPORT SAMPLES FOR **1901** ARE READY.

Dinner, Soup, Dessert and Fruit Plates. After Dinner, Tea, Chocolate and Bouillon Cups and Saucers, Ice Cream, Game, Fish, Roast and Meat Sets. Bonbon Boxes, Brush and Comb Trays, Olive, Almond, Cake and Celery Dishes. Chocolate and Coffee Pots, Biscuit Jars, etc., etc.

All to be seen in a variety of decorations rich in effect but moderate in cost.

ESPECIALLY ADAPTED TO THE NEEDS OF JEWELERS.

A personal visit is urged, or our travelers would be pleased to call upon you if desired.

BOOK OF ILLUSTRATIONS ON APPLICATION.

GÉRARD, DUFRAISSEIX & ABBOT,

29 BARCLAY STREET, NEW YORK.

the veiled statue, the limbs showing perfectly through a gossamer drapery. Another, showing very fine work, fully equal to any done in marble, is the Fishery Exhibition medal of 1892, 2x2 inches, bearing a figure of a fishwife, whose features, hair and poke bonnet are perfect. The reverse side shows a relief composed of various fishing utensils used in Holland. There is also a fine Paris Exposition medal by Georges Lemaire. The Exhibition medal of Dordrecht, 1897, 3⅛x3⅛, is in German silver, and shows in the foreground two figures, one of an old Dutch burgher extending the hand of friendship to a modern man; in the background are representations of old Dutch vessels. Among the most notable medals of the entire collection is the Baker medal of 1896, not only for the fine carving on the face in the griffins bearing a shield, but more especially for the fine detail work displayed in a wreath of cornflowers, poppies and wheat on the reverse, which seem only to need color to have life. Among other exhibition medals in the collection is the Nimrod medal for 1898, and another of 1899, both showing hunting dog heads and hunting equipment. And along with these one must not forget the Shooting Society medal of "Bogardus"; the diameter of the medal is only 1⅝ inches, yet in this small space is a perfect forest scene, with horse, dogs and man in the foreground, a deer standing among the trees on a slight elevation and a castle on a hilltop in the distance, all clear, even to the leaves on the trees.

Especially fine detail work is seen on the Exchange medal of Utrecht, 3¼x1¼, representing the buildings in fine relief; the Sailing Society medal of Holland. Souvenir medal of the King of Bohemia, 1896; 50th anniversary of the Polytechnic School at Delft, 1898; Life Insurance of Utrecht; Active Charity Society, Amsterdam; Sporting Terrance medal, a Capella Koor; the Limburgia Society, 1888; Society of Art and Friendship, of Rotterdam; 20th anniversary of the establishment of the S. S. Company, Nederland, and in addition to all of these one must not forget other splendid portrait works, as shown in a medal commemorative of the death of William III.; Prof. Asser, the well known sculptor; another William III., in military uniform; a portrait bust of C. H. Backer, one of the Grand Duke of Luxemburg, on his accession to the throne; Dr. Wm. Julius; profile of William III., on his 70th anniversary, some of this work being modeled by the celebrated artist, L. Jünger.

Among the peculiar medals of the collection may be noted that of the University of Utrecht, in 1894, in which the very odd conceit is displayed of depicting the entire college buildings from an altitude, so that the roof outline of the buildings is given, and done so perfectly that one feels that he might almost be looking at a photograph taken in the same position; another variation is an oval medal, 1½x2½, issued by an association to favor the visiting of strangers to Nymeger; in the foreground is a castle battlement, bearing on the wall the coat of arms of the city and a crown. An oblong, 1⅝x2¾, inviting strangers to Haarlem, shows a drawbridge over a moat to a castle in the background, all very clearly defined and in relief. There is also a small medal of a similar design.

These medals are all the work of C. J. Begeer, a silversmith of Utrecht.

Theus Bros., Savannah, Ga., designed and executed the handsome loving cup presented to Col. A. R. Lawton, on Jan. 19. The cup is of silver, lined with gold, is nine inches high and eight inches in diameter, with three handles representing a grape vine; a band of grape vine, leaves and grapes in high relief, encircles the cup near the rim; the handles and ornamentations are in French gray finish; the cup is highly polished and bears the following engraving on the first panel: "1894-1900, Testimonial of Esteem to Col. Alexander Rudolph Lawton, from First Regiment Infantry, Georgia State Troops, Jan. 19, 1900"; on the second panel, "Field and Staff First Battalion, Co. H, German Volunteers; Co. I, Oglethorpe Light Infantry; Co. K, Savannah Cadets; Co. L, Irish Jasper Greens; Co. M, Republican Blues"; on the third panel, "Second Battalion, Co. A, Savannah Volunteer Guard; Co. B, Savannah Volunteer Guard; Co. C, Savannah Volunteer Guard; Co. D, Savannah Volunteer Guard; Third Battalion, Co. E, Burke Light Infantry; Co. F, Kell Rifles; Co. G, Brunswick Riflemen." Theus Bros. have on exhibition in their window the first and second contributions to a proposed free library in Savannah, Ga., consisting of a dime and a check for $1; both gifts are in gilt frames.

The J. D. Bergen Co.

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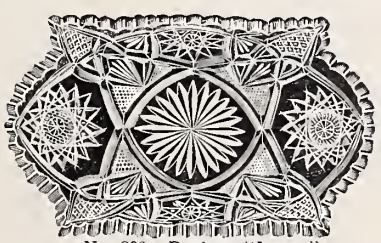
we have bent every energy toward producing

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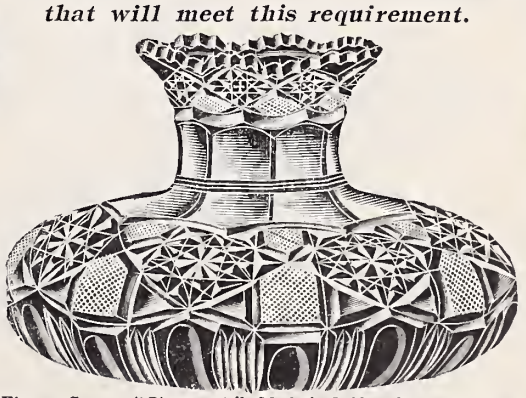
that will meet this requirement.



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No. 306. Bonbon, "Lotus."



Flower Centre, "Glenwood." Made in 8, 10 and 12 inch sizes.

To accomplish this end we have taken advantage of every money-saving innovation possible, reducing expenses to a minimum; BUT have not resorted to cheap and inferior blanks, as is often the case.

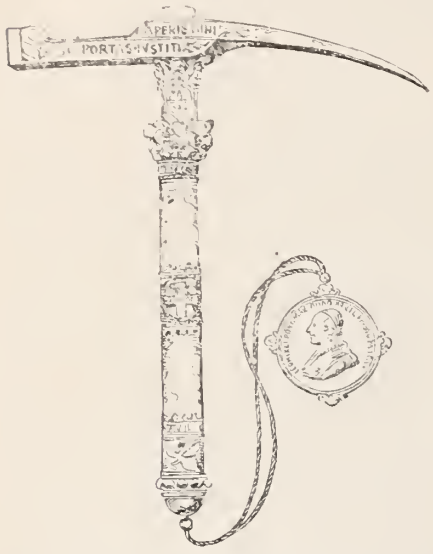
THE BLANKS WE USE are PERFECT IN COLOR. The finish on our goods is BRILLIANT and LASTING. They are sold at POPULAR PRICES. These facts should convince you that BERGEN CUT GLASS will prove a MONEY MAKER for you.

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THE J. D. BERGEN CO., 38 MURRAY STREET, NEW YORK.

Opening and Closing the Holy Door.

THE most interesting ceremony of the Roman Catholic Church at the closing year of a century—the opening and



GOLDEN HAMMER,
WITH WHICH THE POPE KNOCKS AT THE HOLY DOOR, BEFORE THE OPENING OF THE DOOR.

closing of the Holy Door of St. Peter's Cathedral, at Rome—is the occasion for the use of two magnificent tools of solid gold, a hammer and a trowel, handsomely embossed and etched, made especially for this purpose. The opening ceremony was witnessed a year ago, and the closing took place on Christmas Eve. The ceremony of opening the Holy Door is declared to be symbolical of the fact that the Church is open to all men so long as they go there after a thorough and sincere conversion.

The Pope, who is seated on a raised throne in front of the large door in the middle of the grand portico, remains stationary for a brief while, until the Prince of the Throne presents to His Holiness the golden hammer here illustrated. This the Pope takes in his right hand, and, rising from his throne, goes and knocks at the Holy Door. His clergy follow him, each with a candle in his hand. His Holiness, after knocking three times at the door, says in Latin: "Open to me these doors of justice!" Then the choir adds: "This is the door of the Eternal One, and the just will enter in," etc.

The three knocks which he gives are said to represent the three continents—Europe, Africa and Asia—to which the Pope offers the treasures which he is the medium for dispensing. The three strokes also are looked upon as symbolizing the joy that the jubilee causes to the faithful of Heaven, Earth and Purgatory.

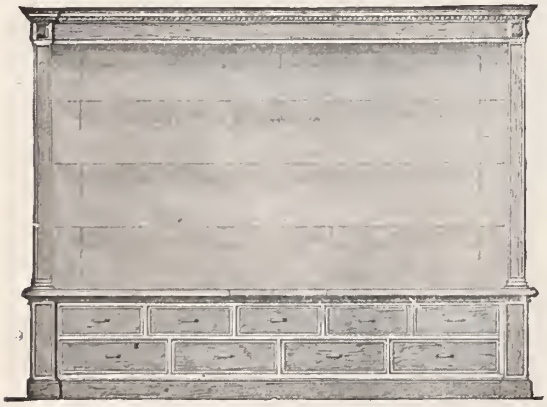
The closing of the door is a very similar ceremony to the opening, and at this the trowel is used. The greatest solemnity is observed, and thousands of privileged pilgrims flock to the cathedral to be witnesses. His Holiness, taking the trowel, lays the first brick for the closing of the door, all the Cardinals, Monsignors and other dignitaries in Rome being witnesses of the operation. The bricks used for this purpose are about double the ordinary size, being covered with a thin layer of plate—in some cases of silver and in others



GOLDEN TROWEL,
WITH WHICH THE POPE LAYS THE FIRST BRICK WHEN THE HOLY DOOR IS CLOSED WITH MASONRY.

of gold. They bear in relief the Papa arms and the inscription: "Leo XIII Pont. Max. Aperuit et clausit." The drawings from which the engravings o the hammer and trowel were made were kindly loaned to this journal by the New York *Tribune*.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

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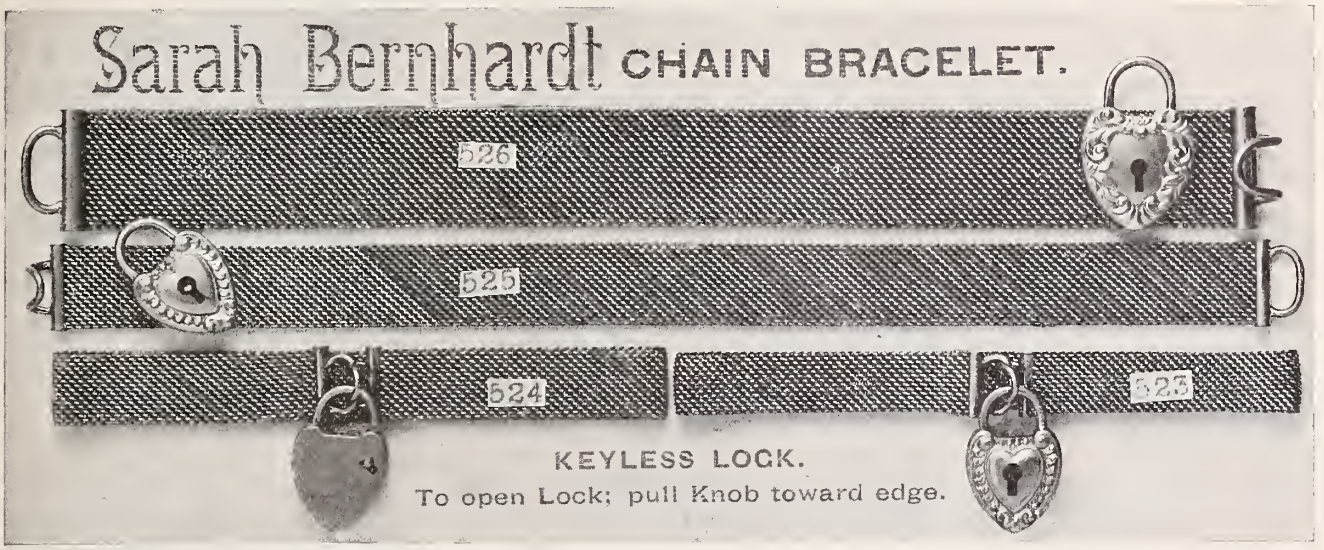
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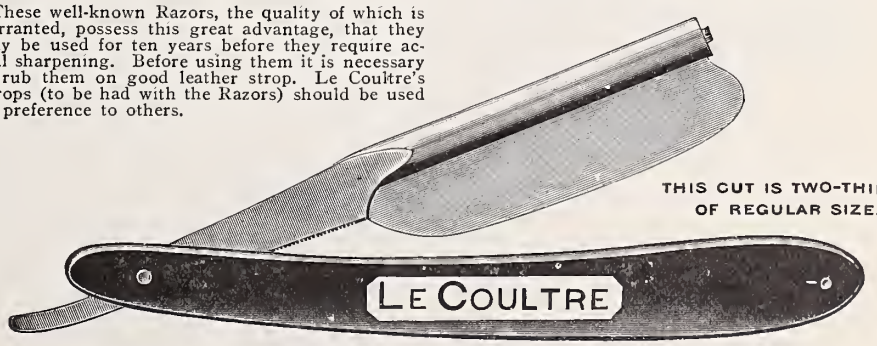
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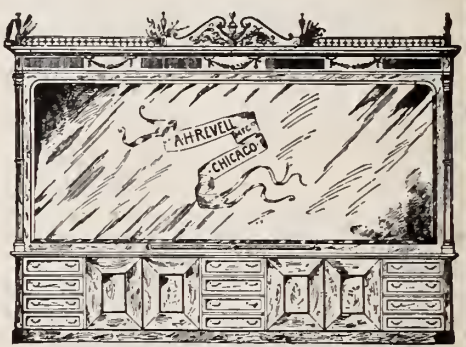
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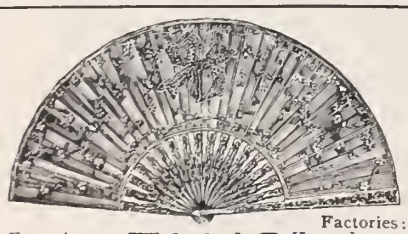
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THE JEWELERS' CIRCULAR
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32D YEAR. NEW YORK, WEDNESDAY, FEBRUARY 13, 1901. VOL. XLII. No. 2.

THE JEWELS OF THE NEW QUEEN OF ENGLAND.

WHEN the present Queen Alexandra went to England as a bride her father and mother were not King and Queen of Denmark, though there was every prospect that they would be so in course of time; and, in point of fact, a very short period elapsed after their eldest daughter's marriage before the expected accession took place. They were anything but rich, and their children were literally accustomed to plain living and high thinking, the young princesses, when emancipated from lessons, helping their good mother, and stitching for themselves even more than the daughters of the average English country gentleman of that day. Consequently, it was hardly to be expected that Princess Alexandra's jewel case was very well filled before her marriage, and this was an unspoken but generally recognized reason why precious stones figured largely among her wedding presents. She is, moreover, fond of jewels, and knows that diamonds and pearls are peculiarly suitable to her special style of grace and beauty; but innate good taste leads her to avoid bijouterie that is almost barbaric in its gorgeousness and that is worn in all its splendor by some of the fashionable women of the period.



THE NEW QUEEN WEARING HER JEWELS.

To Princess Alexandra, as to all her other daughters and daughters-in-law in earlier days, Queen Victoria gave a splendid parure of opals and diamonds. Her Majesty was very fond of opals, and in spite of the ancient superstition about their being unlucky, it cannot be said that her children have had more than the ordinary share of the changes and chances of this mortal life. Bereavement comes to every family under the sun, but from bitter and heart-rending sorrows such as have pursued the Austrian and Spanish Royal races, the English has been comparatively free.

A magnificent pearl and diamond necklace which the Princess frequently wears was one of her husband's first presents. It consists of circular clusters of diamonds with a large pearl in the center of each, and they are connected by festoons of diamonds. A large pear shaped pearl of the finest quality forms a pendant from each of the three principal clusters. These can be taken apart and worn in various forms, each being a perfect ornament in itself.

Of jeweled crosses the Princess has several, but, perhaps, the one she prizes most highly is Queen Dagmar's cross, which is an exact replica of one that was made for a Queen Dagmar late in the 12th or early in the 13th century, and has been an heirloom in the Danish Royal family ever since. The original contains relics of Canute, the patron saint of Denmark, and is inscribed with the name of the Queen it was made for, whose memory is kept green, not only on account of her traditional virtues, but by at least one girl of every generation of her descendants bearing her name. The Princess Dagmar, who was the Princess of Wales's next and favorite sister, is the Czarina Dowager of

Theodore W. Foster & Bro. Co.

HAVE BEEN MAKERS OF ROLLED-GOLD PLATED JEWELRY FOR THIRTY YEARS, AND EACH YEAR, HAVE ADDED TO THEIR HIGH REPUTATION.

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made by them will wear ten years and are so guaranteed. See the F & B Trade-Mark.

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from their factory have a reputation equaled by no others. Order some of their latest patterns to tone up your stock. They are beautiful beyond description. They bear the F & B Trade-Mark.

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in the Dumbbell variety are exquisite. Be sure to see them; better still, order some. You will sell them quick. Look for the F & B Trade-Mark.

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Doublet or Imitation Turquoise Stones.

These rings are struck out by steel dies and are made the same way as we make our Tiffany mountings.

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These prices are **list** *and subject to our regular book discount.*

We show these rings as samples, to let you see what we can do in this kind of rings.

They are taken from our 1901 book, which will be ready around March 10th.

Plain Solid Gold Rings, Ladies' Stone Rings,
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But there is a demand for a higher-priced case, and so, in addition to our regular line (whose high quality will be strictly maintained), we have now ready a case that contains about **twice as much gold** as any filled case made. Extra care has been taken in the finish and every detail has had the most minute attention. It is, as we have tried to make it,

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of our regular work. We know that every jeweler will appreciate the desirability of handling these new cases, and the added satisfaction which they must give to customers, as they contain **more gold** and will **wear longer** and **look better** than many solid gold cases.



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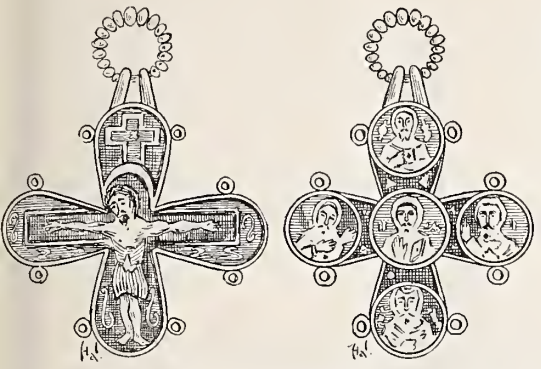
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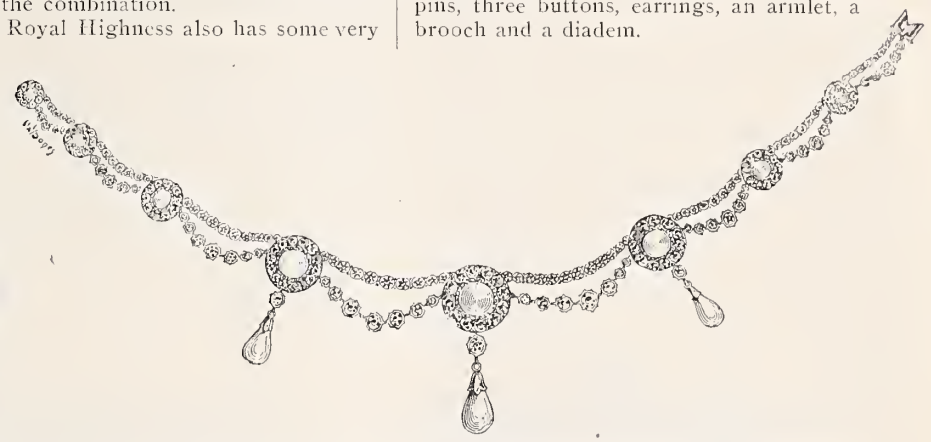
Russia, and merged the appellations given her by her godfather and godmother at the font in those of Marie Feodorovna when she was married.

The Prince of Wales, on their silver wedding day, gave the Princess a large ruby and diamond cross, and it was a band lay between life and death in the grip of typhoid. A lovely diamond cross on a string of pearls was a wedding present from the ladies of Liverpool, and there was something unique and old-world about the combination.

Her Royal Highness also has some very naments of old Saxon design, sent her by the inhabitants of the remote islands of Laaland and Falster. They are items not generally included in the ordinary modern set of jewelry, and comprise rings, hairpins, three buttons, earrings, an armlet, a brooch and a diadem.



QUEEN DAGMAR'S CROSS (OBVERSE AND REVERSE .



A PEARL AND DIAMOND NECKLACE (ONE OF THE PRINCE'S FIRST PRESENTS TO THE PRINCESS).

SOME JEWELS OF THE NEW QUEEN OF ENGLAND.

more eloquent and sympathetic gift than any ornament. A woman does not live as a wife for five and 20 years without suffering, however dear her husband and children may be, and the Princess of Wales during that period had lost a babe, the infant Prince John, experienced a long illness in 1867, and watched and hoped and feared, day after day, through that terrible time at Sandringham, when her husfine Indian jewelry which, considered as a whole, sounds overwhelming, though the individual pieces are exquisitely beautiful. There is a kind of corselet, a pair of bracelets and an armlet in one set, all in the finest wrought and chased gold and jeweled with pearls, rubies and diamonds, each of which is immensely valuable. Very quaint indeed and highly prized by the fair owner is an antique set of gold or-

Of tiaras and circlets for the head, in sizes large and small, the Princess has many, but two of them are not only remarkably handsome, but valuable from their associations. One was a wedding present from the Prince and is a diadem of brilliants arranged in two rows, and with 10 large brilliants at equal distances, surmounted by scroll ornaments, which, in their turn, are connected by Greek de-

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invite the attention of
the trade to their.....

DIAMOND STOCK,

Mounted and Unmounted.

MEMO. ORDERS SPECIALLY SOLICITED.

They continue to be

HEADQUARTERS for AMERICAN WATCHES.

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vices in brilliants. The other is the tiara of diamonds consisting of 365 splendid stones, each of which was the gift of a personal friend of the Princess, on her silver wedding day. The shape is that of an old Roman coronet, and it was thought more suitable to make her an offering in that form than for each friend to make a smaller present.

Perhaps the handsomest neck'ace the new Queen has, next to the Prince's present on her marriage day, is one of diamonds and pearls, with a pair of earrings to match, which was a wedding present from the Corporation of the City of London, but the diamond and ruby necklace she often wears runs it very close, and was the gift of the late Czar and her sister, the Czarina. A very fine one of pearls and diamonds was presented by the late Grand Duke of Hesse and Princess Alice.

Her collection of bracelets is immense, and besides those that belong to sets of jewels she has one that is a most interesting memento of her marriage, and was presented by the eight daughters of English peers who were her bridesmaids, and though strangers on that eventful day, were speedily admitted to the circle of her friends. It is of gold, richly set with brilliants and divided into eight compartments, each of which contains the miniature portrait of one of the ladies, and on the reverse side her initial in diamonds on Garter blue enamel.

An opal and diamond bracelet, interspersed with small emeralds, was an offering from Manchester ladies, and their sisters of Leeds gave one of particularly fine diamonds. The Duke and Duchess of Saxe-Coburg-Gotha seem to make a specialty of fine sapphires and continually give them in presents. To the Princess of Wales for her silver wedding they gave some splendid ones set with diamonds in a brooch. Another silver wedding present was the wonderful butterfly, which was the offering of the Grand Lodge of Free Masons. It is a most brilliant and gorgeous glorified Psyche, consisting of 217 Brazilian diamonds of the finest luster, the eyes being magnificent rubies. Jewels, after all, are only glittering stones, and even a Princess is but a woman, though when she is a good wife and mother, like the Princess of Wales, she is worth more than all the gems of Golconda. She herself, as all the world knows, esteems her children and grandchildren as the jewels of her life, and her happiest moments are spent in their companionship.



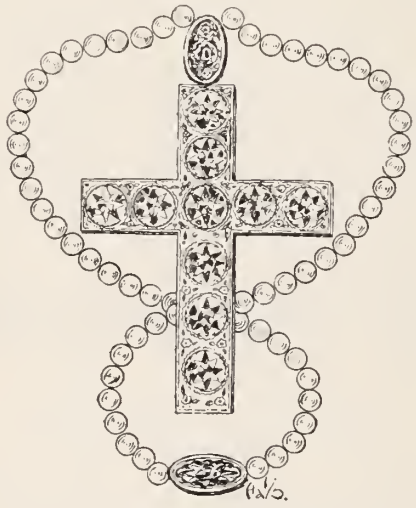
DIADEM OF BRILLIANTS (A WEDDING GIFT FROM THE PRINCE).



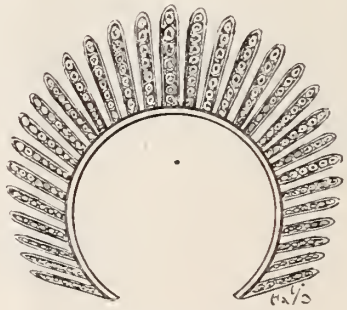
OPAL AND DIAMOND BRACELET (FROM THE LADIES OF LEEDS).



DIAMOND BUTTERFLY, WITH RUBY EYES (A SILVER WEDDING PRESENT FROM THE GRAND LODGE OF FREE MASONS).



DIAMOND CROSS ON A STRING OF PEARLS (FROM THE LADIES OF LIVERPOOL).



TIARA OF DIAMONDS (EACH OF THE 365 STONES WAS THE GIFT OF A PERSONAL FRIEND).

SOME JEWELS OF THE NEW QUEEN OF ENGLAND.

Dingelhoef Bros. File a Petition in Bankruptcy.

WILMINGTON, N. C., Feb. 7.—Dingelhoef Bros., jewelers, filed a petition in bankruptcy here to-day. The liabilities are $2,800; assets, $2,200. Hayden W. Wheeler & Co., New York, are the largest creditors, for $500.

Burglars Invade the Store of Richardson & Hammond.

LYNNVILLE, Tenn., Feb. 5.—Excitement prevailed here last week, when it became known that Richardson & Hammond's jewelry store had been entered during the night of Feb. 1 by burglars and several hundred dollars' worth of jewelry carried off. A plate glass window in front was broken, showing where an entrance was effected. About 9.30 o'clock Dr. W. E. Scott, whose office is over the store, heard a noise and went down to investigate, but failing to see anything to arouse his suspicion, thought nothing further of it until the discovery next morning. Bloodhounds were telephoned for from Nashville, but the message was not received in time for them to reach here as expected.

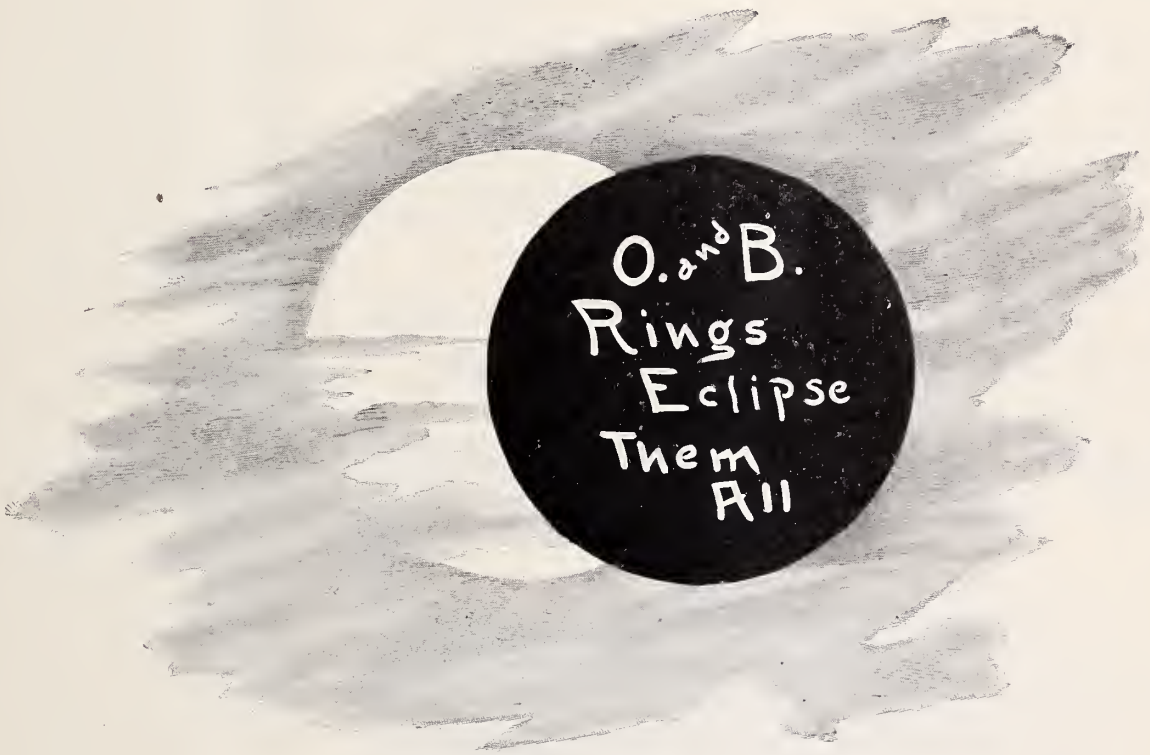
No clue has as yet been found as to the guilty parties. The proprietors estimate their loss at between $350 and $400, and several others who had jewelry in the shop for repairs are losers.

D. Gundling & Co. File a Petition in Bankruptcy.

TRENTON, N. J., Feb. 6.—D. Gundling & Co., who several years ago made a sensational failure in New York, yesterday filed a petition in bankruptcy in the United States District Court. The stated liabilities are $60,796.47 and the assets $6,379.

OSTBY & BARTON CO.,

Makers of Gold Rings.



OSTBY & BARTON CO.,

Providence, R. I.

NEW YORK,
9-13 Maiden Lane.

CHICAGO,
103 State Street.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

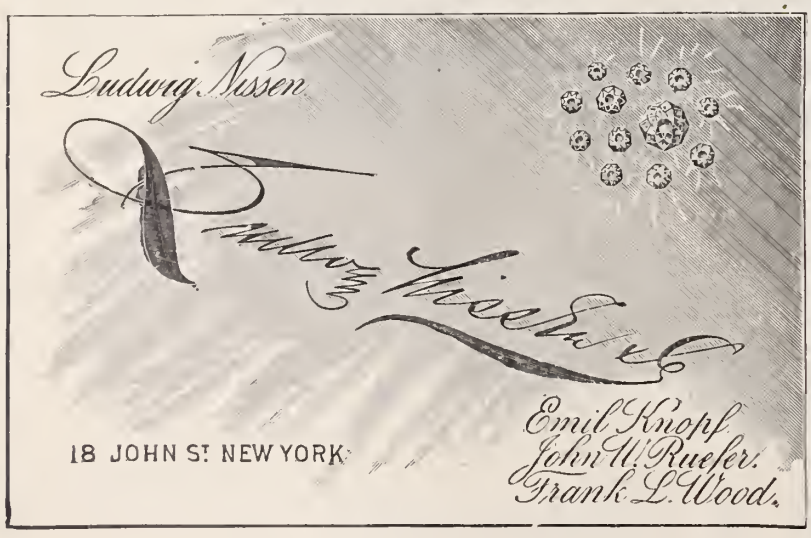
John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

De Beers Co. Annual Meeting.

Extracts from the Chairman's Speech of Interest to the Jewelry Trade.

KIMBERLEY, Jan. 5.—The twelfth ordinary general meeting of shareholders of the De Beers Consolidated Mines, Limited, was held at the company's office on Friday. Francis Oates presided, and there were also present: H. M. Penfold; F. Hirschhorn, and qq A. Beit, J. Wernher, H. Hirsche, M. Michaelis, L. Breitmeyer, L. Reyersbach; H. P. Rudd; C. E. Nind; D. J. Haarhoff, and in trust for H. J. Lange and J. E. Orpen; D. Harris and qq Henry Barnato, Barnato Bros., Jack Joel, S. B. Joel, Louis Abrahams and Alfred Abrahams; T Tyson; A. W. Weatherby, qq M. Joseph, A. D. Joseph and G. H. Bonas; H. Beck; Isidore Mendelssohn; A. Brink; Alpheus F. Williams; W. H. Beddy; C. F. Beaton, qq A. Mosely; Walker Marshall; F. Carstairs Rogers; T. Rowe English and qq Robert English; Thomas Shields, G. W. Compton; A. Reyersbach, qq Harry Mosenthal, G. J. S. Mosenthal, William Mosenthal, Isidore Dreyfus; O. D. Wright; F. J. Gardiner; qq John Morrogh; P. Peiser and qq K. C. Peiser; A. Aronson; Leon Sutro and qq A. Dunkels; Leopold Herz; Lionel Abrahams, qq Reuben Abrahams; E. F. Rayham and W. Pickering, secretary.

Mr. Sutro proposed that the directors' report, balance sheet and profit and loss account be taken as read. This was seconded by Mr. Haarhoff and unanimously agreed to.

The chairman in his speech said among other things:

Turning first to the directors' report, which deals immediately with the balance sheet and profit and loss account, you will notice that we have made a profit on the year of £581,148 only. Well, that sum, as compared with previous years, is rather a small one. But being residents, most of you, you will readily understand why the profit is so very much less than usual. If you turn to the credit side of the profit and loss account you will find that our revenue from diamonds during the present year has been about 2,000,000, while the year before it was 4,000,000. As practical men, you will understand that the establishment of a great concern like this necessitates a very large expenditure, and that having to pay all our ordinary standing charges for the whole year out of half a year's revenue, so to speak, and in addition having a number of extraordinary expenses thrown upon us—like our war expenditure, amounting to £167,000—and also making allowance for the ordinary amount set down for depreciation—all these things together have made a great change in our balance sheet as compared with the year before. They also explain why the directors, much to the dissatisfaction, I fear, of shareholders at a distance, thought it unwise to pay a dividend during the year. It is true that there was a balance of nearly £500,000 profit made, but that would have been insufficient for an ordinary dividend such as we have been accustomed to pay; and in the circumstances of the country the directors deemed it wise to conserve their resources, in view of eventualities, and resolved to pay no dividend. I should like at this stage to state that the directors have just declared a dividend for the first six months of this financial year, ending Dec. 31, and not, as wrongly advertised, for the six months ending June 30. So that at any rate we are now in a better position than when we last met, thanks to the military authorities having relieved us from the state of siege, and thanks also to their co-operating with us as far as possible in allowing supplies to come forward to enable us to carry on some portion of our work.

As the directors' report shows clearly, we practically did nothing during the siege, and subsequent to the siege, up to the end of the financial year, very little work was done. But since then there have been improved transport facilities, fuel has been allowed to come in, and to some extent we

have been able to procure native labor. But even at the present time we are not working full time; in fact, our operations are all more or less curtailed. Under the circumstances we must be thankful for mercies received, in that we have been able, after all, to get such returns for the past six months as have justified the directors in declaring a dividend. It was at one time hoped that we should have been able to pay, in addition to the dividend, a bonus to shareholders, but we have not been able to increase our operations to the extent that we anticipated, and consequently it has been thought prudent not to carry out that intention. It is possible, however, later on, that if circumstances improve, some acknowledgment in the way of bonus may be made to the shareholders in connection with the past year for which they have received no dividend.

Of course, the figures before you in the balance sheet, and profit and loss account, are all large, and I would like to point out a matter which has not been explained in the general manager's report, but may, perhaps, be of interest to you. You will notice that the working expenses per load in nearly all the mines have increased during the past year. I think you will see that such an increase was inevitable, since we have had greater difficulties in working and we have had to pay our officers for supervision at times when we were unable to do any work at all; the expenses have been spread over a fewer number of loads, and that would naturally result in a higher working cost per load. We have also had to use English instead of colonial coal, which, on account of the increased railage charges and the high cost of fuel at the coast, has added considerably to our expenses. I may remark that it has never been the desire of the directors, and certainly not of the chairman, to bring down the cost of working by diminishing the wages of the workpeople. We hope that the cost of working will be lowered by improved methods and improved machinery.

It is sometimes said, "Give a dog a bad name and hang him." Traveling about the country one sometimes hears sneers being cast at Kimberley and the state of affairs in Kimberley. Well, I have lived here for 25 years, and I can safely say I have never known the condition of the working classes in Kimberley at any time so good as at the present. In spite of all that has been said about the action of the company in trying to work more systematically and economically, nothing has been done in the direction of paying lower wages, and I think if we take the wages paid to our workpeople during the past seven years they will compare not unfavorably with those received by the same class of people in any other part of the country, not excepting Johannesburg. You will find from the general manager's report that his motto is "Excelsior." He has engaged a most competent assistant in Mr. Robbins for the purpose of carrying out an electrical installation, the effect of which will be, we believe, in the direction of economy and to make the cost per load less. Neither the directors nor the general manager would be doing their duty if they did not adopt improvements of this kind, but in the other direction in which it has been suggested so often that we contemplate changes, viz., reducing the wages of our employes, public rumor is altogether wrong. This applies to natives also. We pay natives a considerably higher wage than any other employer in South Africa.

I trust that the present temporary interruption of railway traffic will soon be overcome and that our work will go on with greater energy than we have been able to put into it just lately, so that by the time of the shareholders' next meeting our work will have increased to a very large extent. We have a great many diamonds to produce to bring up the production to the normal amount. Allowing for the six months of last year when we produced practically nothing, we have a great deal of leeway to make up, and I believe the general manager is making his plans to increase the working of both the Kimberley and De Beers mines and to provide for the working of Bultfontein, and later on, perhaps, Dutoitspan; and with due regard to the protection of the diamond market we shall increase our operations. For my own part, as an old resident of 25 years' standing, I believe the prospects of Kimberley as a town and a community were never so bright as to-day. The better price which we have obtained, and are likely to obtain, for our diamonds will justify us in working our poorer mines, and consequently there will be employment found for a greater number of people than at present. The future of Kimberley, therefore, is assured, and there is no fear of that collapse which some people professed to foresee

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

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1866
Randel, Baremore & Co.
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DIAMONDS
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ESTABLISHED 1841.

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TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

when the whole of the mines passed into the hands of the De Beers Company. There is no doubt as the world gets more civilized and the circle of wealth becomes wider, that the world's demand for diamonds will go on increasing, and, consequently, while the company will have to use discretion in regulating the production to avoid crises of any kind, it seems to me certain that to supply the world's needs in respect of diamonds, more work must be done by De Beers, and more work means employment of more people, and the prospects of Kimberley will consequently be better, and, to my mind, they were never so bright as to-day.

Mr. Haarhoff proposed that the following gentlemen be re-elected directors for the ensuing year: C. E. Atkinson, Carl Meyer, F. Baring-Gould, John Morrogh, G. W. Compton, Harry Mosenthal, Sir Donald Currie, C. E. Nind, Robert English, F. Oates, T. E. Fuller, Captain H. M. Penfold, D. Harris, C. D. Rudd, L. S. Jameson, T. Shields. Captain Tyson seconded and the motion was carried.

The chairman remarked that during the year changes had been made in the alternates of both their life governors. The alternate directors for them now were Mr. Hirschhorn, who was a decided acquisition to the board and an old Kimberley man, and H. P. Rudd, son of C. D. Rudd, also an old Kimberley man.

Mr. Brink moved and Alpheus Williams seconded: That in accordance with provisions of clause 80 of the articles of association the sum of £9,087 2s. be voted to the directors, other than life governors, as remuneration for their services.

C. G. Theiling, Chester, S. C., will open a branch store in Laurens, S. C., this month.

Death of A. H. Simon.

St. Paul, Minn., Feb. 6.—Adolph H. Simon, for many years the proprietor of the jewelry store at E. 7th and Jackson Sts., died Monday afternoon at his home, 60 E. Summit Ave. He was in poor health for nearly a year and gradually declined. Paralysis was the immediate cause of death. Mr. Simon is survived by a widow.

About one year ago Mr. Simon closed out his retail stock and went into the wholesale jewelry business, locating his establishment at 414 Robert St. He was a member of Union Lodge, No. 48, Odd Fellows, and the members of the lodge are requested to meet at 8 o'clock to-night in Odd Fellows' hall, 5th and Wabasha Sts., to make arrangements for attending the funeral. Mr. Simon was a member of Ancient Landmark Lodge, No. 5, A. F. and A. M. The funeral will take place at 2.30 P. M., to-morrow, and will be in charge of Ancient Landmark Lodge.

W. F. Kirkpatrick Brings a Thief to Terms.

St. Joseph, Mo., Feb. 3.—A daring attempt was made yesterday to rob the diamond store of W. F. Kirkpatrick of a pair of valuable gems. A richly dressed young man asked the proprietor to show him some of the best stones in the store, and in a very familiar way expressed his opinion of the different gems displayed before him. He appeared to be a good judge of diamonds, and as the proprietor turned his head for an instant two valuable loose stones disappeared from a paper. The discovery was instantly made by the proprietor. Very quietly he folded up the papers, leaving the one from which the stones had been stolen until the last.

Then saying carelessly that he had something else to show him, the proprietor turned to a drawer in his desk, and, producing a revolver, said: "This is the gem I want you to see. Please return those diamonds."

The thief protested that he had been insulted, but simultaneously dropped the stones into the paper and was permitted to depart.

City Council of Leadville Considering Auction License Law.

Leadville, Col., Feb. 3.—The matter of the city ordinance regulating the amount of the license to be paid by merchants desiring to have auction sales of their stocks of goods will likely come up for consideration. While the city won its case against Charles Roth, wherein the latter applied to the District Court for an injunction restraining the city from interfering with his auction sale of his stock of jewelry, the City Attorney, also County Attorney Cavender, who, owing to the illness of City Attorney Bouck, tried the case in the District Court, have advised the City Council to reconstruct the ordinance with regard to auction sales, they believing that the ordinance as it now stands is illegal, in that the license of $100 a day is excessive and will not stand a test. The City Council will probably amend and reconstruct the ordinance in such a way that it will stand the test of the courts.

PEARLS.

Prepared:

When you are in need of anything unusual, you generally want it in a hurry. That is the time to remember that our stock is not only replete with diamonds, pearls and precious stones of the grades usually carried, but that it contains gems of a character that cannot be duplicated.

We have extraordinary facilities for securing the best in the markets of the world. The condition of our stock evidences this fact at a glance.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Infancy Not a Defense in Suit for Payment of Bill.

TROY, N. Y., Feb. 5.—Justice Fursman, Feb. 2, denied a motion to open a judgment taken by default against Mrs. Sadie Clark Decker, of Hudson, by William B. Joseph, jeweler, of the same city, for $155.

Mrs. Decker is said to be a member of a wealthy family in Columbia county, and the jewelry in the case was purchased, it is said, while she was a minor and without the knowledge of her family. She married subsequently, and when notice of an action against her for the amount due was served, she turned it over to her husband, so her attorney, L. R. Tilden, of Hudson, told the Court, and relied upon him to attend to the matter further. They went on a wedding trip and forgot all about the claim until their return, when Mrs. Decker found judgment filed against her.

Attorney E. F. McCormick opposed the motion on behalf of Mr. Joseph and said the bill had stood a long time before judgment was taken. Mr. Tilden replied that the jeweler should have known better than give credit to a minor, especially when that minor was not in need of credit. He should have notified her family.

"Do you mean to set up the defense of infancy for Mrs. Decker?" asked the Court.

"I think we will have to," replied Mr. Tilden.

"Then your motion is denied," said Justice Fursman decisively. "The young woman got the goods, enjoyed their use, got married, turned the affair over to her husband, went off on a wedding trip and forgot all about it, and now comes into court through counsel and pleads the baby act. It won't go."

Death of A. D. Harlow.

BELFAST, Me., Feb. 8.—A. D. Harlow, of Winterport, one of the best known musicians in Maine, died at his home there, Jan. 26, of paralysis, aged 65 years. He was taken ill only the day before. The deceased was a native of Buckfield. He was a director of the Bangor band at three different periods, and was a veteran of the Civil War, having served as a musician and band director in the Second Maine. After the war he returned to Bangor, where he led the Bangor band until 1876. Upon leaving Bangor, he went to Pawtucket, R. I., where he directed the local band for some years. From Pawtucket, where he remained two years, he went to Elgin, Ill., where he was engaged as leader of the Elgin Watch Co.'s band. In 1898 he went to Winterport, where he lived until the day of his death. He was engaged in the jewelry business there and also directed the Winterport band. He leaves a wife and two children.

In a fire in Plymouth, N. C., N. B. Yeager, jeweler, lost $800; insurance, $500.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

1837.
Geo. O. Street.
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Geo. O. Street & Co.
1863.
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FINE GOODS ONLY.

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE S MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

E. & Co. Eliassof Bros. & Co.

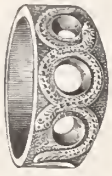
IMPORTERS AND JOBBERS OF

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WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam),
DIAMOND CUTTER AND POLISHER
FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.
OFFICE AND FACTORY:
ROOMS 303 & 304 BEEKMAN BUILDING,
101 BEEKMAN STREET,
Cor. Pearl Street, NEW YORK.


S. GOLDNER
MANUFACTURER OF
Fine Diamond Mountings,
85 Nassau St., New York.

Pat applied for

AMERICAN PEARLS
and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.
We also make a nice line of baroque pearl jewelry for the trade.
CHAS. S. CROSSMAN & CO.,
3 Maiden Lane, New York.

GARREAUD & GRISER,
68 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of

Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,

SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

Jewelry Seized by Creditors of Charles E. Katsch Belonged to Him.

NEW HAVEN, Conn., Feb. 6.—Referee Newton to-day decided that the stock of jewelry seized by creditors in the store of Charles E. Katsch, jeweler, Washington building, on Church St., does not belong to the American Jewelry Co., as was alleged, but to Mr. Katsch, and that the creditors have proper claim upon it in the bankruptcy proceedings that are now pending. The claim was made by Mr. Katsch that the jewelry belonged to the American Jewelry Co. A petition was thereupon presented that the stock be taken out of the custody of the trustee, Samuel Goodman. The matter has been argued before the referee for two days. When the lawyers finished to-day Referee Newton denied the motion for the removal of the trustee. Mr. Katsch will be examined by the creditors on Monday, Feb. 11.

Referee Newton in his decision upholds the trustees, marshal and creditors in their action in the matter, and furthermore, declares that the American Jewelry Co. were one on paper only and were created for fraudulent purposes. The trustees, marshal and creditors were represented by Kleiner, Strouse & Tuttle, while the jewelry company were represented by attorney J. B. Tuttle.

Papers in suits for claims aggregating $2,350 on Charles E. Katsch, of the American Jewelry Co., were filed in the Superior Court to-day by Deputy Sheriff DeJon. The suits were brought through attorney David Strouse, representing Henry Freund & Bro., New York, whose claim is for $850, and Gattle, Ettinger & Hammel, New York, whose claim is for $1,500. A large quantity of jewelry was attached to secure each of the cases. In the complaint it is alleged that the goods in question were purchased last September.

Some of the creditors, through their attorneys, claim that Katsch disposed of his jewelry store on Church St. to the American Jewelry Co., and that the company were formed with some of Katsch's family as holders of some of the stock. It is claimed that the property was worth much more than it was sold for. It was disposed of for $1,800, and some of the creditors state that it was worth $10,000.

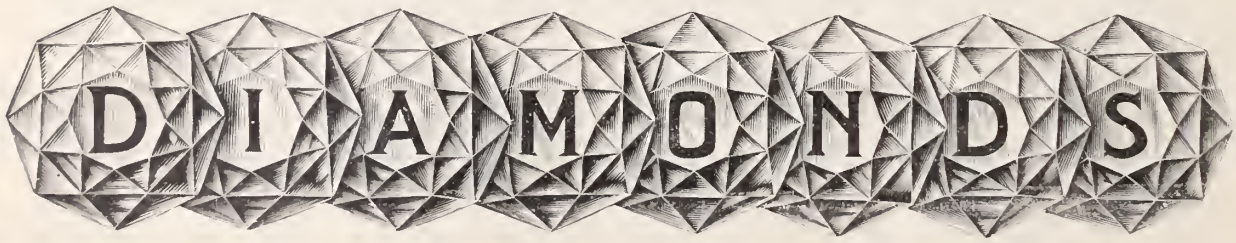
Examination into the Affairs of Abraham Frackman.

The examination into the affairs of Abraham Frackman, 379 Grand St., New York, against whom an involuntary petition in bankruptcy was filed, as told in THE CIRCULAR-WEEKLY, Jan. 23, has been going on the past two weeks, being conducted by Epstein Bros., who represent the creditors. This matter is due to come up in the United States District Court, to-day.

It was claimed that Frackman disposed of part of the stock in his store just before the failure, with intent to defraud creditors. Frackman claimed that the goods, worth about $1,000, disappeared from the store in some manner he could not explain, during the time he was not at the store and while it was in the hands of the City Marshal who made an attachment or the receiver appointed by the United States District Court.

Frackman testified in his examination that when he left the store, Jan. 14, there were gold watches, diamonds and jewelry there as usual, but he did not know how much in value. City Marshal Samuel I. Abramson told of serving two attachments on Jan. 14. He took nothing from the store, but made an inventory. There were no gold watches nor diamonds to be found.

Charles Sherwood's jewelry store, in Jerry City, O., was burned out Feb. 2.

OPPENHEIMER BROS. & VEITH,
Importers and Cutters,


CORNER NASSAU AND JOHN STREETS, NEW YORK.
Amsterdam, 2 Tulp Straat. = = London, 45 Holborn Viaduct.

Death of William S. White.

UTICA, N. Y., Feb. 7.—While on a visit at South New Berlin, William S. White died last Saturday morning, after a brief illness. He had not been in the best of health for the past two years, suffering from the effects of a fall upon the icy sidewalk.

Mr. White was born in Bloomville, Delaware county, 47 years ago. In 1885 he located in Waterville, where for 11 years he was engaged in the jewelry business. Mr. White was compelled by failing health to give up his business, and for the past five years he had resided in Utica. He was a fine mechanic and a very genial man, well informed on the topics of the day. He was a member of Sanger Lodge, F. and A. M., of Waterville, and Republican in politics. In December, 1884, Mr. White married Miss Helen Martin, of Schoharie county, who survives, with two sons, Warren and Walter.

E. K. Shaw Kills His Wife and Tries to Kill Himself.

RICHMOND, Ind., Feb. 5.—The news has been received in this city of a tragedy at Anniston, Ala. E. K. Shaw was engaged in the jewelry business in Dublin, Wayne county, until last Spring, when he left with his wife for the south. At Anniston Mr. and Mrs. Shaw were arrested for taking subscriptions for the *Ladies' Home Journal* and keeping the money. The night of their arrest they hired a special officer to guard them at the hotel, in order that they might not spend the night in jail. Disgraced, disheartened and with the odium of a criminal charge resting over them. Shaw deliberately cut his wife's throat and then cut his own. Mrs. Shaw was dead when found, but he will probably recover.

Shaw will be tried for murder as soon as he is able to appear in court. A letter written by them jointly and left on a table in the room where the tragedy took place was addressed to the dead woman's sister, Mrs. J. F. Smith, of Crown Point, Ind. It gave the particulars of their intention to die together and made a disposition of their property.

New Working System at the Elgin Watch Factory.

ELGIN, Ill., Feb. 5.—President Hulburd, of the Elgin National Watch Co., has decided to try the nine-hour day in the big factory of the company here, commencing on May 1 and continuing for six months. The working hours will be nine hours five days in the week and eight hours on Saturday, with no reduction of pay. The announcement was made to-day and is entirely voluntary.

Chris. Jansen, a Davenport, Ia., jeweler, joined the Excelsior Rifle Club, which includes all the expert shots of that city about a month ago, and the veterans of the club are wondering where he learned to shoot. At last week's contest he won a handicap event, possible 250, with a score of 242, and the open event, possible 75, with a score of 74, defeating some of the best shots of the Middle States.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

TRADE MARK
Marx & Brod,
MAKERS OF 10K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

MALLIET, MAXWELL & ROSS,
Diamond Cutters,
14 MAIDEN LANE, = = = NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

SUCCESSORS TO HENRY FERA. ESTABLISHED 1871.
FERA & KADISON,
IMPORTERS AND CUTTERS OF
DIAMONDS.
DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.
Cutting Works: 1325 Atlantic Ave., Brooklyn.
European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.
65 NASSAU STREET, NEW YORK.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

Durand & Co. Searching for a $3,000 Emerald.

NEWARK, N. J., Feb. 8.—The loss of a particularly fine emerald under very unusual circumstances has been giving Durand & Co. much concern the past few days. The stone, which was valued at $3,000, had been received from a New York house to be mounted. It was taken to the stone setting department and handed to the foreman. He in turn handed it to one of the workmen, who picked it up with a pencil of beeswax and, as he supposed, placed it in the prepared setting. Just then he heard a click as of something falling upon the iron floor at his feet as he was wiping the beeswax from his fingers upon his apron. He looked first to the floor, then to his bench, and then to the prepared setting. The gem was gone. A search was begun immediately and continued actively for several days, but the stone has not been found.

The floor is of closely riveted sheet iron, and every inch of it has been gone over by daylight and bull's-eye lamps repeatedly, while every part of the workbench has been closely examined. The stone is a large one, but microscopic crevices were searched for fragments of it. The workman who handled it is a veteran employe of the house and has set thousands of gems of equal or greater value. He is not under suspicion, nor will the members of the firm disclose his name.

The search has not yet been given up.

Timely Advice

And the best advice we can offer is to replenish your depleted stock of Diamonds and Diamond Jewelry NOW. It is not too early. If you haven't the goods to offer, of course you cannot make sales, but if you make a proper showing NOW you will be surprised at the extent of your Spring business. Besides, it will gain you a reputation as a diamond house that will be of considerable value to you when the busy season begins. In the meantime, if you have calls for special pieces that you haven't in stock, we can help you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

The Paris Diamond Market.

PARIS, France, Feb. 1.

Le Diamant says in its last issue: Bort is still excessively dear.

It is reported from Amsterdam that American buyers have recently paid the following prices for good merchandise: Gros mêlé, 300 to 325 francs per karat; two grains, 330 to 360 francs per karat; three grains, 350 to 380 francs per karat, and other sizes in the same ratio.

Meeting of the New Directors of the Jewelers' Association and Board of Trade.

The first meeting of the new board of directors of the Jewelers' Association and Board of Trade was held Wednesday. Two vacancies in the board were filled, one caused by the death of J. B. Bowden and one caused by the resignation of G. W. Van Deventer, of the Waterbury Clock Co. The new men elected are: Seth E. Thomas, of Seth Thomas Clock Co., and Simon Fink, of Fink, Bodenheimer & Co. The usual committees for the present year were chosen and routine business transacted.

The following firms were unanimously elected members of the Jewelers' Association and Board of Trade: S. Davis & Co., Chicago, Ill.; Recob, Ziegler & Co., Chicago, Ill.; Charles Kahn, J. M. Lafferty, Morris May & Co. and Meyrowitz Mfg. Co., New York; National Self-Winding Clock Co., Bristol, Conn.: Rodenberg & Dunn, New York.

The Police Oppose Statement as to the Death of Morris Silverman.

Morris Silverman, a jeweler, was discovered lying behind a locked door in his store at 3056 Third Ave., New York, Tuesday night of last week, with a bullet wound in the back of his head. He died the next morning in Fordham Hospital after declaring that he had been shot by burglars who had attempted to rob his store. This statement is supported by Mrs. Silverman, but is opposed by the coroner and the police, who have the opinion that Silverman shot himself in the head and was not attacked by any one, in view of the fact that he was in his store when discovered, behind a locked door.

Mrs. Silverman says that her husband had the door connected by an electric wire with a wheel by which he could lock it in a moment without moving from behind the counter, in order to be able to secure the door to prevent the escape of any one who might attempt to steal jewelry. It is claimed that Silverman was robbed of a diamond ring, a year ago, by a young man who took it from a tray of rings he was examining and escaped through the door. The locking device was then adjusted to prevent a similar robbery in future.

John W. Babbitt, Danvers, Mass., has sold out to Willard E. Morse, who will take possession on April 1.

Deputy United States Marshal Sheehan served a restraining order on J. W. Hilker, jeweler, Wells, Minn., whose creditors are taking action in the bankruptcy court. Mr. Hilker is restrained from disposing of his stock.

Fire in the Factory of the Whiting Mfg. Co.

The Whiting Mfg. Co. and the American Watch Case Co. were heavy sufferers from a fire in the four story building, corner of E. 4th St. and Lafayette Place, New York, Wednesday night. So extensive was the damage from fire and water that both concerns were obliged to temporarily cease business. The Whiting Mfg. Co. succeeded in resuming work in part of their departments, Monday, but it may be two weeks yet before the watch case company can resume operations. The loss was greatest to the Whiting Co. and will be between $50,000 and $75,000, but much of the damage cannot be estimated in cash values. The American Watch Case Co., who rented the upper floor of the building from the Whiting Co., suffered extensively, mainly from water. Both concerns carried full insurance. About 500 men were temporarily deprived of employment.

The fire started on the second floor, probably in a new flue which had recently been put into the building and into which was swept the waste powder that had been used for polishing silver ware. The fire was confined principally to this floor and the one above, but the first floor offices, engine room and basement were flooded by water. Only a few dies were destroyed, as all but the few in actual use are stored in specially built vaults under 4th St. The shafting and machinery throughout the building were warped and damaged by heat and water so that they will have to be thoroughly overhauled before they can be used. A number of important designs in use were destroyed.

Two important pieces of work barely escaped ruin, and one was less lucky. The Hobson testimonial to be presented to the hero of the *Merrimack* incident of the Spanish war, illustrated and described in THE CIRCULAR–WEEKLY of Nov. 7, 1900, had been in the factory on the second floor, receiving some final touches, and was taken the day before the fire to its destination in another part of the city. The large and elaborate punch bowl, to be a part of the silver service for the new battleship *Illinois*, to be presented by the citizens of that State, had been in that same department

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

14 K. ONLY.

Trade-Mark.

23 MAIDEN LANE,

NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

SCIENTIFIC RUBIES | OPALS | OLIVINES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes, Mounted with Diamond Bars.

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building).
NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

and was removed only the evening of the fire to the floor below, where the flames did not reach.

Peculiar Action of the Common Council of Boston.

BOSTON, Mass., Feb. 8.—At the meeting last evening of the Boston Common Council, the following order was introduced by Councilman Mildram of Ward 24, and has aroused considerable comment among the jewelry trade. It is of especial interest to the Thomas Long Co., 77 Summer St., the successful bidders for supplying the badges for this year.

"Ordered, that a committee of five members of the Common Council be appointed to procure expert evidence on the value of the badges furnished this year to the members of the Common Council, and to consult with dealers in old metal concerning the best terms obtainable for the badges in bulk.

"Ordered, that the City Auditor be directed not to pay the bill for these badges until this committee has reported its findings to the Common Council and the latter has taken action thereon."

As soon as President Kiley realized the purport of the order he ruled it out as "discourteous to a committee of the Common Council."

At the office of the Thomas Long Co. little could be learned about the matter. The firm declined to discuss the affair more than to say that it was a case of "petty politics." Other members of the trade do not hesitate, however, to talk more freely and intimate that it is a case of being "sore" on the part of a firm who have supplied the badges in former years, but who lost the contract this year. The badges cost $7 each, and as there are 75 councilmen, the bill is $525, and is worth trying to secure.

Mr. Davidson, the treasurer of the Thomas Long Co., said that his firm were ready to stand back of their workmanship to any degree, and from the fact that the committee on badges accepted the design and sample submitted by the Thomas Long Co., it would appear that the city would have to pay the bill.

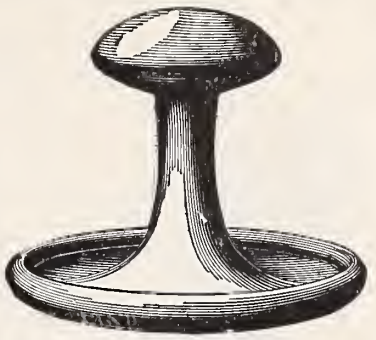
Prooeedings of The Jewelers' League.

The regular monthly meeting of the executive committee of The Jewelers' League was held Feb. 8. There were present Vice-Presidents Fessenden, Bardel and Greason, Messrs. Street, Karsch, Lissauer and secretary L. Stevens, Jr. Upon motion duly made and seconded, G. M. Van Deventer, of Waterbury Clock Co., was chosen chairman of the executive committee for 1901.

Five requests for change of beneficiary were received and upon motion granted and the following applicants were admitted to membership: Edwin V. Sweet, New York, recommended by N. D. Prentiss and L. A. Miller; George A. Street, Brooklyn, New York, recommended by George W. Street and L. A. Miller; William J. Elson, Brooklyn, New York, recommended by R. F. Forrester and L. A. Miller; H. E. Brown, New York, recommended by E. H. Brown and L. A. Miller; William L. Penfield, Hawthorn, Conn., recommended by E. H. Brown and L. A. Miller; M. J. Mahlmeister, New York, recommended by E. A. Lehmann and L. A. Miller.

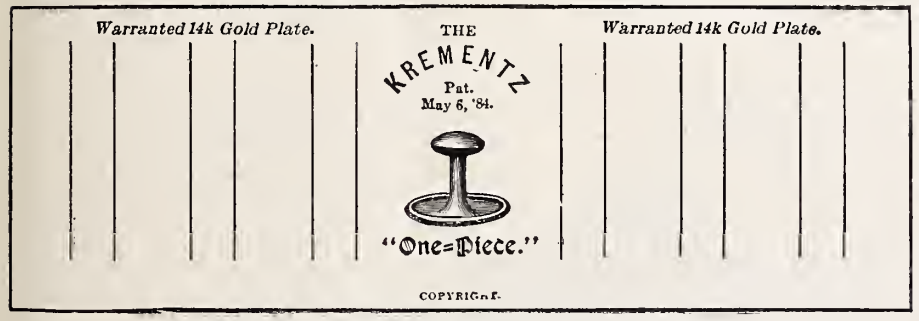
The next meeting will be held March 8.

The Giant of Collar Buttons

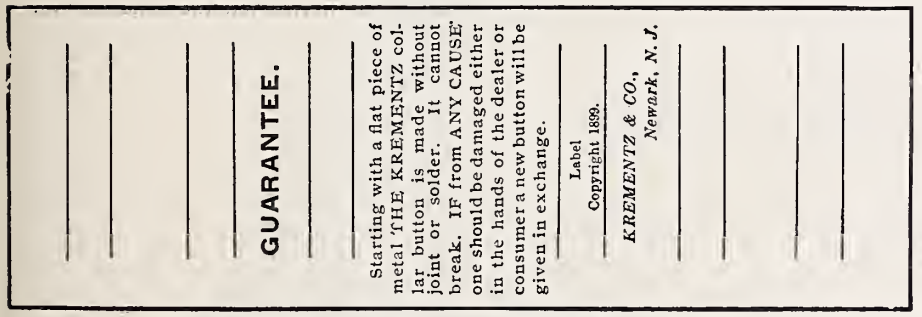


HOW TO AVOID IMITATIONS.

The Krementz One-Piece Rolled Gold Plated Collar Button is always sold on a card like this:



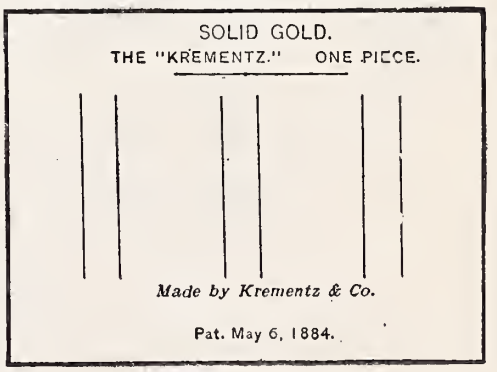
FRONT OF CARD, printed in light green ink.



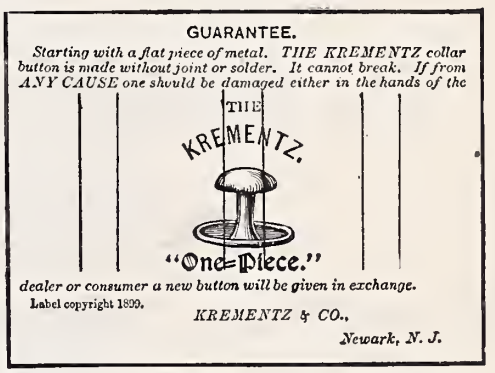
BACK OF CARD, printed in light green ink.

Facsimile of front and back of cards used for Rolled Gold Plated Krementz One-Piece Collar Buttons.

The Krementz One-Piece Gold Collar Button is always sold on a card like this:



FRONT OF CARD.



BACK OF CARD, printed in light green ink.

We receive many imitations of the Krementz One-Piece Collar Buttons for exchange under our guarantees, showing that dealers are frequently deceived in purchasing the former.
Note our copyright labels as above printed in light green ink.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

QUALITY AND CONSTRUCTION HAVE MADE OUR REPUTATION.

KREMENTZ & CO., 49 Chestnut Street,

PARKS BROS. & ROGERS, 20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

NEWARK, N. J.

Write for our booklet: "The Story of a Collar Button, with Illustrations."

STERLING
925 FINE

"WARES WITH THIS TRADE-MARK SELL."

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

Silversmiths.

Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK

"Watch Our Ads."

BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE, NEW YORK.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents a copy.*
The Jewelers' Circular Publishing Co.

Importations at the Port of New York.

Weeks Ended Feb. 9, 1900, and Feb. 8, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$86,787	$61,985
Earthen ware	14,880	14,924
Glass Ware	19,432	(?)
Glass, optical	.....	82
Instruments:		
Musical	16,222	5,610
Optical	1,379	8,791
Philosophical	.....	839
Jewelry, etc.:		
Jewelry	10,577	18,927
Precious stones	154,787	234,568
Watches	7,252	17,361
Metals, etc.:		
Bronzes	600	1,451
Cutlery	36,064	19,626
Dutch metal	4,540	693
Platina	25,019	21,242
Silver ware	88	448
Miscellaneous:		
Alabaster ornaments	159	379
Amber	11,846	.....
Beads	3,579	1,701
Clocks	2,540	2,419
Fans	17,630	419
Fancy goods	16,789	15,015
Ivory	2,859	2,953
Ivory, manufactures of	481	28,367
Marble, manufactures of	4,429	13,887
Statuary	2,963	.....

Proceedings of the Jewelers' Security Alliance.

The regular monthly meeting of the Jewelers' Security Alliance was held on Feb. 8, the following members being present: Chairman Butts, Vice-President Stern, Treasurer Karsch, Secretary Noyes and Messrs. Wood, Sloan, Kroeber and Champenois, of the committee.

The deaths of J. B. Bowden and David Untermeyer having left the Alliance without a president and first vice-president, A. K. Sloan, of Sloan & Co., was elected president; Leopold Stern, of Stern Bros. & Co., first vice-president; F. Kroeber, second vice-president; C. G. Alford, of C. G. Alford & Co., and A. L. Brown, of Avery & Brown, members of the executive committee. These elections are for the remaining part of the year, ending May 7, the constitution providing that in case of any vacancies the executive committee shall fill them until the next annual meeting.

New members were elected as follows: Sylvester Engle, Hazleton, Pa.; Simon Onderwyzer, New York city; Cornelius Pieper, Zeeland, Mich.; William Keck, Muskegon, Mich.; King, Raichle & King, Buffalo, N. Y.; Lundberg & Lee, San Francisco, Cal.; Ernest F. Randolph, Farina, Ill.; Riheldaffer & Brownfield, Fairmont, W. Va.; James Bergman, New York city; J. D. Dalzell & Co., Newark, N. J.; D. W. S. Hodges, Mansfield, Mass.; H. S. Johnston, Apollo, Pa.; Lochman Bros., Springfield, Ill.; Woods & Chatellier, New York city; H. H. Blase, Wilkes-Barre, Pa.; Stephen A. Bowers, Creston, Ia.; Lewis P. Boyle, Corydon, Ia.; H. E. Conklin, Chanute, Kan.; F. A. Coville, Wayland, Mich.; H. D. Barnett & Bro., Ironton, O.; Peter Miller, Kingman, Kan.; D. D. Williams & Co., Emporia, Kan.

Reinheimer's jewelry store, Joplin, Mo., was destroyed by fire at an early hour on the morning of Jan. 31. The loss in jewelry stock was heavy and was only partially covered by insurance.

New Goods for the New Year.

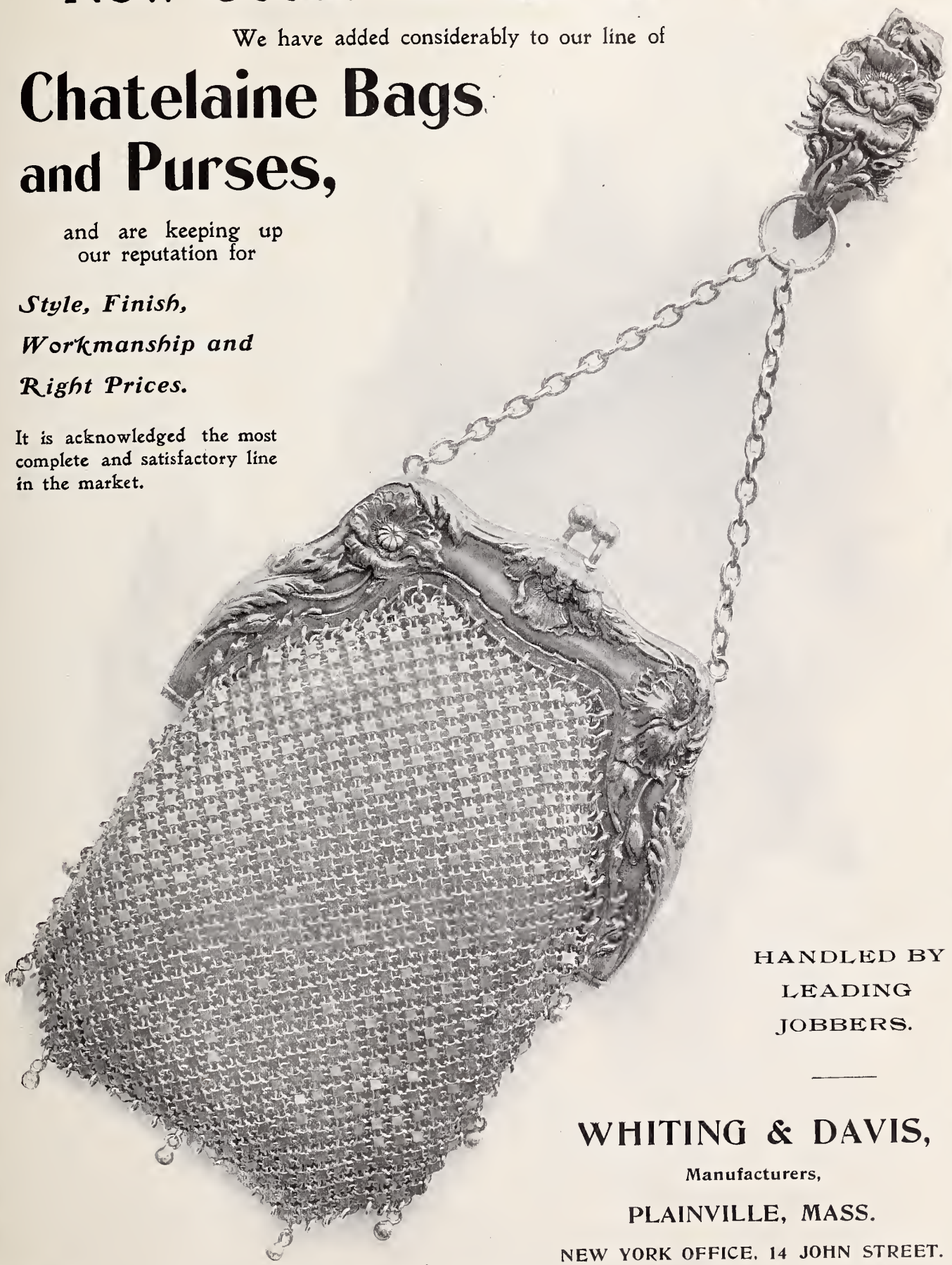
We have added considerably to our line of

Chatelaine Bags and Purses,

and are keeping up our reputation for

Style, Finish, Workmanship and Right Prices.

It is acknowledged the most complete and satisfactory line in the market.



HANDLED BY LEADING JOBBERS.

WHITING & DAVIS,

Manufacturers,

PLAINVILLE, MASS.

NEW YORK OFFICE, 14 JOHN STREET.

Barrettes in all Styles.

Staple Patterns and Novelties.

We illustrate one novelty.

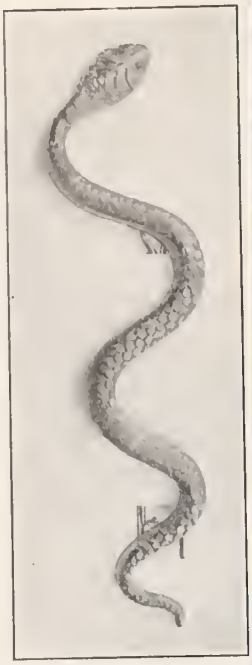
BARRETTES AND HAIR CLASPS from $2.50 to $15.00 doz.

SILK FOBS, Ladies' or Gents'.

FAN CHAINS.

Ribbon Spikes, Sterling Silver 84c. doz. up.

Hearts, Brooches, Cuff Links, Bracelets, Lorgnette Chains.



Send for selection of latest designs.

No. 99. Sterling, each $1.00. Roman, Rose or Green Finish.

CHAS. L. TROUT & CO.

5 & 7 Maiden Lane, New York.

GOLD GOODS AND FILLED GOODS.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,

Holyoke, Mass.

Boston Salesrooms, 125 Summer St.

Death of Albert Landsberg.

DETROIT, Mich., Feb. 8.—Albert Landsberg, president of the firm of L. Black & Co., jewelers and opticians, and one of the oldest business men in Detroit, died Wednesday night, at the Alhambra Flats. He suffered a stroke of paralysis last Summer, from which he never recovered. Mr. Landsberg was 64 years of age, was born at Breslau, Germany, and came to this country when 13 years of age. When very young he engaged in the optical business with L. Black, who died in 1870. He continued the business, with his sister as a partner.

The day of his death was the 34th anniversary of his wedding. Two years ago the firm of L. Black & Co. were incorporated, and Mrs. Black, whose home is now in Europe, continued as a partner with A. Black, M. Black and Mr. Landsberg. For years the business was carried on at the corner of Jefferson and Woodward Aves. Several years ago a move was made up town to 156 Woodward Ave., where a large business is done. The deceased leaves a wife, who has been the leading spirit in the business for the last two years.

Death of Charles Terheyden, Sr.

PITTSBURGH, Pa., Feb. 7.—Charles Terheyden, Sr., one of the first manufacturing jewelers in Pittsburgh, died on the night of Feb. 6, at his residence, 5000 Liberty Ave. He had been ailing for some time, but was only confined to the house for 10 days. Death was due to pneumonia and grip.

Mr. Terheyden was born in Germany 78 years ago, but came to this country in 1845, locating in Pittsburgh. He had been a jeweler in his native land and was connected with the firm of James B. McFadden, of this city. About 40 years ago he formed a partnership with B. Berkley for the purpose of manufacturing jewelry. About 25 years ago he purchased the interest of Mr. Berkley, and until a few years ago conducted the business himself. He had been engaged in the jewelry business on Smithfield St. for 40 years.

For 30 years the family resided on Troy Hill, Allegheny, and while there Mr. Terheyden was a member of the Church of the Holy Name. Later he was connected with St. Joseph's Church. He was a member of St. George's Ritters. The deceased is survived by his wife, three sons—Henry, the jeweler, of Smithfield St.; Charles, Jr., the manufacturing jeweler, and Dr. William Terheyden, also a one-time jeweler. Three daughters, Louisa, Anna and Clara, also survive him.

Illinois Watch Co. Get a Full Verdict Against Lapp & Flershem.

SPRINGFIELD, Ill., Feb. 9.—The case of the Illinois Watch Co. *vs.* Lapp & Flershem was argued before Judge Gary, in the Circuit Court of Cook county, Feb. 5 and 6. The jury returned a verdict for the plaintiffs in the full amount claimed, $1,882.

"'Tis a Good Job and Well Done."

Jobs "well done" are not so easily found in the jewelry, or any other business. Our years of experience and acquaintanceship with gold jewelry enable us to match or repair articles with the minimum loss of time and expense. We have a specially organized department for this purpose and shall be pleased to have you avail yourself of its facilities.

The execution of designs to suit individual tastes is a matter in which we take particular pride. Estimates cheerfully submitted.

HENRY FREUND & BRO.,

Diamonds, Watches and Jewelry,

MANY NEW DESIGNS IN ELK GOODS.

9-13 MAIDEN LANE, NEW YORK.

Howard Sterling Co.,

SILVERSMITHS,

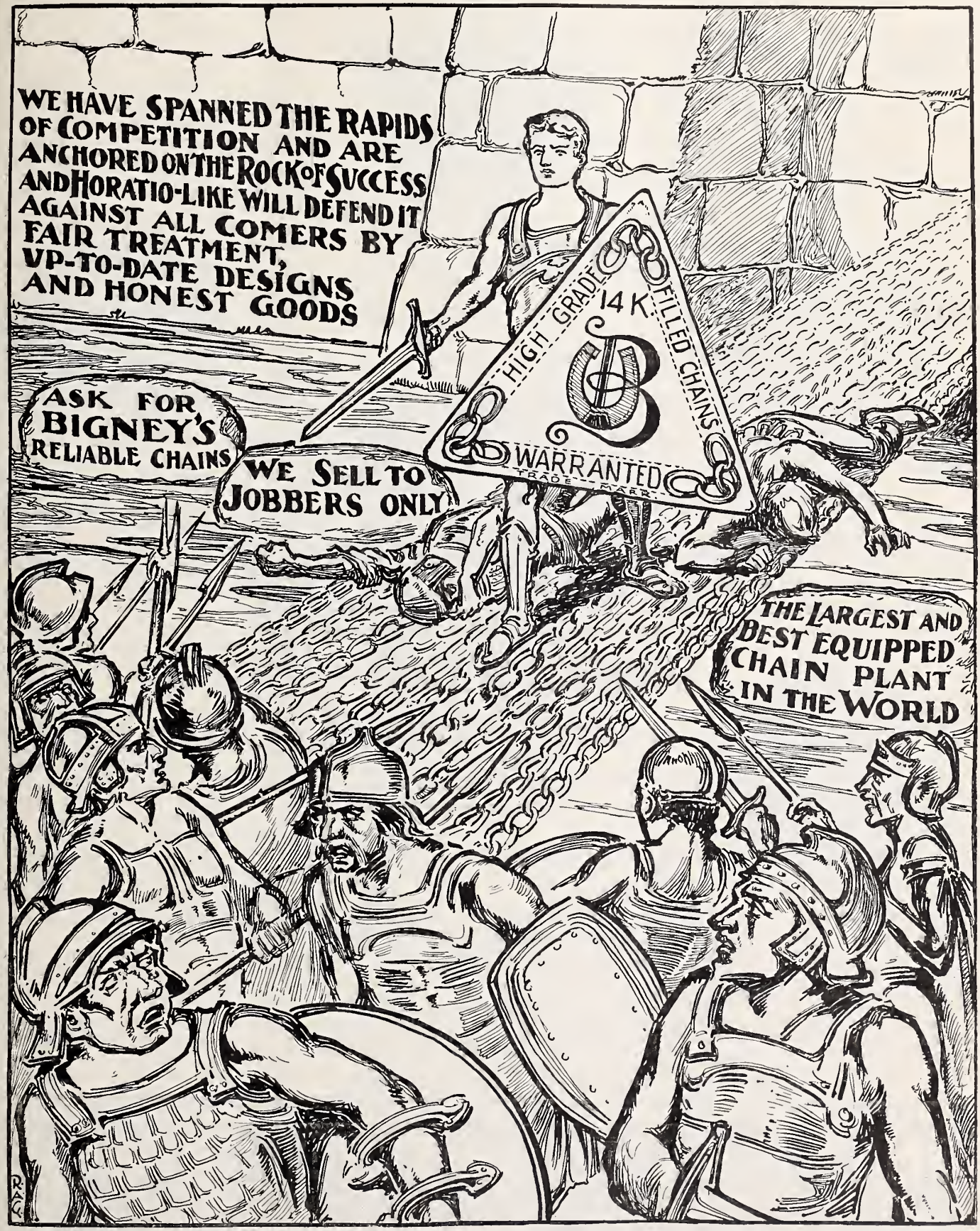
TRADE MARK.

PROVIDENCE AND NEW YORK.

112 KEARNY ST., SAN FRANCISCO, CAL.

Sample Lines at all commercial centres at regular intervals.

Eternal Hustle, Coupled with Honesty and Integrity, is the Just Price of Success.



S. O. BIGNEY & CO., MAKERS OF HIGH-GRADE GOLD-FILLED CHAINS,

ATTLEBORO, MASS. N. Y. Office, 3 Maiden Lane.

HEADQUARTERS

All Grades of Swiss Watches.

HAMILTON | WALTHAM | ELGIN | SILVER CASES | GOLD FILLED | GOLD | ALL MAKES | OMEGA

Send to us for any style—any grade—of

WATCHES

and have your orders promptly filled.

Send for Price List.

Established 1863.

CROSS & BECUELIN,

17 MAIDEN LANE, NEW YORK.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,

COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

KEEP A COPY OF EVERYTHING.

A Pen Carbon Letter Copying Book Free. No press required. Notes, Bills, Business and Society Correspondence copied while you write. We make this offer **for a short time** to introduce **Blair's Ink-Making Gold Fountain Pens** for writing and manifolding. In these pens we give a year's supply of the best water proof ink free. Produced by their ink-making cartridge and merely filling the holder with water. Either $1.75 and $2.00 and upward or all for a short time same price. A liberal discount by the dozen to the trade.

BLAIR'S FOUNTAIN PEN CO. (W), 163 Broadway, New York.

Tariff Decisions & Regulations.

DRAWBACK ON RIBBON GOLD LEAF.

WASHINGTON, D. C., Feb. 5.—The Treasury Department has extended the provisions of the order issued on July 28, 1900, establishing a rate for allowance of drawback on "ribbon gold leaf" of full width (3⅜ inches), manufactured by the W. H. Coe Mfg. Co., Providence, R. I., to cover the same class of manufactures by the said company of narrow widths when exported.

The instructions to the Collector of Customs at Providence set forth that the drawback entry must show the number of unit packages in each case containing the same number and width of rolls, the number of rolls of each width exported and the equivalent of the exported rolls expressed in terms of rolls of full width, that is to say, 3⅜ inches wide. In the case of rolls of narrow widths 5 per cent. of the exported quantity will be added thereto to compensate for loss incurred in the manufacturing process.

Sensational Jewel Theft in the Boston Trade.

BOSTON, Mass., Feb. 8.—The case against John A. Smith, who is charged with the larceny of a diamond ring valued at $100, the property of Robert P. Stahl, jeweler, in the Jewelers building, developed a sensational side in the East Boston Court this forenoon, when Smith was arraigned. Stahl did not want to prosecute the young man and the latter was held in $500.

The arrest of Smith occurred on Wednesday, and it is said that he was trying to sell the ring when the police put in an appearance. The story was that Stahl loaned the ring to a young woman friend and that Smith obtained it in some way from her. When the case was called today Stahl was on hand bright and early and it is said tried to have the case settled out of court. The principal witness, or rather the one who attracted the most attention, was a young woman who gave the name of Mrs. Alice Brown. When asked what she knew about the case she declined to inform the Court and also declined to give her address. She also declined to give the name of the young woman said to have been with her on the night of the alleged theft. Judge Emmons repeated his questions and, securing no response, ordered the woman committed to jail for 15 days for contempt of court. The case was thus summarily disposed of for to-day and was continued to Feb. 15.

In a fire in the Eagle House, Marlboro, Mass., on the morning of Feb. 6, Alexander Chillette, jeweler, claims to have lost $3,000 worth of jewelry, watches, etc.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.



Grand Prize,
BRUSSELS, 1897.



Grand Prize,
PARIS, 1889.



Grand Prize,
PARIS, 1900.



Gold Medal,
PARIS, 1878.

A. WITTNAUER,

MANUFACTURER AND SOLE IMPORTER OF

THE CELEBRATED

Agassiz and Longines Watches,

GILL BUILDING,

No. 9 MAIDEN LANE, NEW YORK.

Bench Jewelers of New York Have an Enjoyable Time.

As an observance of the second anniversary of the Jewelers' Protective Union, No. 1, of New York, a ball and vaudeville show were given, Saturday evening, in Grand Central Palace, Lexington Ave., under the direction of the officers and committees of the Union, for the pleasure of members and friends. The entertainment programme showed several attractive lines of entertainment, which were exhibited to their best advantage by stage manager James L. Barry. There were alternating turns of music, monologue, character and costume song, pantomime, reading, dialect singing and the inevitable one-act comedy sketch, all of which were well done by professional artists. The dancing was, perhaps, the feature that afforded more real enjoyment than any other of the evening, and until snug up to Sunday morning the feet of the union jewelry workers and their friends kept time to the orchestra's tuneful music.

The officers of the Union are: President, H. J. Vollmer; vice-president, J. Windner; financial secretary, S. Zudeck; recording secretary, L. Traznik; trustees, R. Bryor, S. Haltricht, E. Koeppicus; auditors, R. Scheftel, C. Goetzinger, W. Buesing; sergeant-at-arms, G. Schicke.

The ball was in charge of the following: Floor manager, S. Haltricht; assistant floor manager, George Peters; floor committee, Charles H. Goetzinger, R. Scheftel, G. F. Rainess, C. Herwig, Albert Mente, F. E. Mansfield, John Pittavino, J. Speth, William McKim, Charles Emrik, George Seeger, E. Wood, Edgard Royce, Joseph Lehn, Christopher Grau, P. B. Flaishnick, M. Kreutzer, Robert Grossmann. The general committee of arrangements included: Julius Windner, H. J. Vollmer, Joseph Gabryel, L. F. Traznik, S. Haltricht.

Detectives Go to Buffalo in Connection with the Ruprecht Robbery.

PITTSBURGH, Pa., Feb. 9.—County detective Robert G. Robinson and detective Thomas McQuade have gone to Buffalo to look after the interests of Allegheny county, in the Ruprecht robbery case. Louis Mentz, who is alleged to have disposed of some of the watches stolen from Ruprecht's store, in Sharpsburg, and who has been indicted for receiving stolen goods, has steadily maintained his innocence. It has been learned that he obtained the watches from Henry Altman, of Buffalo, and the case will be thoroughly investigated.

Detectives Robinson and McQuade will spend several days in Buffalo and will endeavor to learn where Altman got the goods. District-Attorney Haymaker is determined to run the affair down if he has to appeal to the Governor of New York to assist him in the matter. The man who sold to Altman is now wanted by the police. Mr. Altman may yet be required to produce the man who sold him Ruprecht's jewelry.

A Point to Remember.

John W. Sherwood & Co.

MEANS

DUEBER-HAMPDEN WATCHES

AND

DUEBER-HAMPDEN WATCHES

MEAN



John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

No Goods Sold at Retail.

LARGEST DISTRIBUTORS IN AMERICA.

Get Into Correspondence With Us.

Preparations for the Winter Banquet of Eastern Manufacturers' Association.

PROVIDENCE, R. I., Feb. 11.—The board of governors of the New England Manufacturing Jewelers' and Silversmiths' Association held a meeting at the law offices of Hon. George A. Littlefield, Saturday evening, and completed arrangements for the organization's Winter banquet which is to take place at the Trocadero on the evening of Friday, Feb. 15. There was a full attendance of the members of the board of governors, and an enthusiasm was manifested that augured well for the future of the Association. It is expected that there will be present at the Winter banquet next Friday evening, which will be the first meeting of the Association since the adoption of the new constitution and by-laws, between 350 and 400 members and guests, and that the affair will be the largest of the kind held in this city in years. Beginning at 6.30 o'clock a reception will be held in the Trocadero parlors, and at 7.30 o'clock the banquet will be served by Caterer Tillinghast.

President Frank T. Pearce will preside at the postprandial exercises, when there will be speeches by prominent members of the Association in this city and the Attleboros, and by distinguished guests from abroad, upon subjects especially interesting to the jewelry fraternity. Music will be furnished during the evening by the Apollo Male Quartette, of Boston, and the Glenham Orchestra, of this city. The board of governors also, at their meeting, Saturday evening, elected 25 new members, this making over 50 members elected since the reorganization of the Association at the postponed annual meeting held Jan. 21, and bringing the total membership of the Association up to more than 200. This is a remarkable growth from 49 members, which was the total a year ago, and reflects much credit upon President Pearce and the other officers of the Association.

Novel Case Over a Ring.

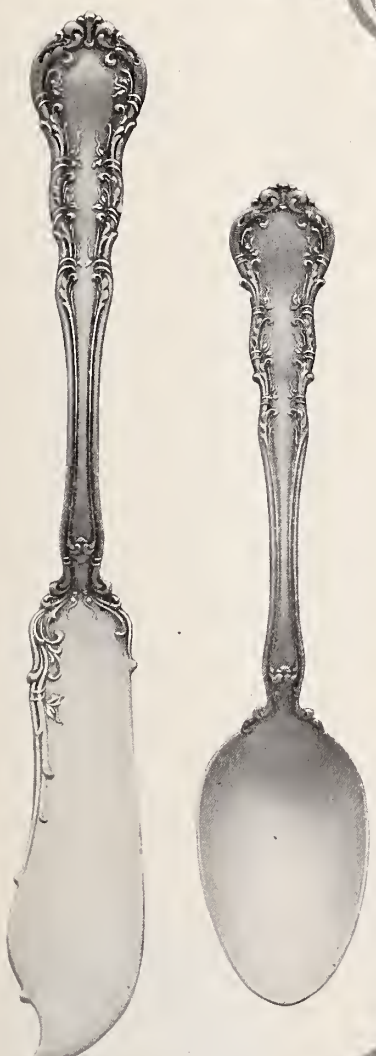
TRENTON, N. J., Feb. 8.—Rudolph Stokes has engaged counsel and will secure a writ of replevin to get possession of a ring, valued at about $100, belonging to his wife, now in the possession of Cook & Jaques. According to Stokes, he took the ring to Cook & Jaques to have a prong holding the stone fixed. The work was done, but when Stokes called for it, Mr. Jaques, it is said, refused to give up the ring until Stokes had paid a prior bill which the firm held against him and his former partner in business.

Stokes said he was willing to pay the cost of repairing the ring, but refused to assume the old debt; but he was not allowed to have the article unless he paid in full. The defense will likely be interesting.

Schneider's soldering fluid is a substitute for borax which, although it has been on the market but six months, has commended itself highly to large and small manufacturers. It is sold in one, four, eight and 16 ounce bottles, at prices which will be found in the manufacturer's announcement, while larger quantities can be furnished at greatly reduced prices. It is made by Emil Schneider, Newark, N. J.

THE IRVING

TRADE MARK
R W & S
STERLING



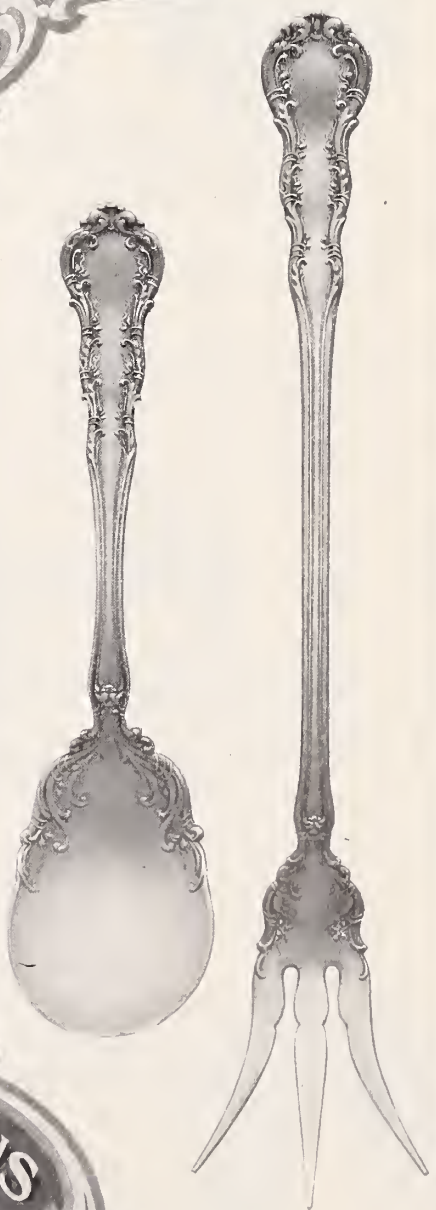
THE
"IRVING"

A pattern with simple decorations and graceful outline, is offered for purchasers of critical taste.

This pattern is made complete, including table cutlery.

All pieces are of medium weight and well balanced. Finished in French Gray and burnished bright.

Illustrations *not* full size.



R. WALLACE & SONS MF'G CO.
SILVERSMITHS
WALLINGFORD, CONN.
226 FIFTH AVE., NEW YORK.
131-137 WARREN ST., CHICAGO.
120 SUTTER ST. SAN FRANCISCO, CAL.
63 BASING HALL ST. LONDON, ENG.

Careful Inspection

of every part before delivery is one of the precautions that make

Trenton Watches

keep as good time as much higher-priced movements. If you haven't some in stock, you ought to order at once. They are trade-makers.



No. 52—Trenton, 6-size, stem-winding, lever-setting, hunting, seven jewels, nickel damask-keened, compensation balance, screw bankings, straight-line lever escapement, hardened and tempered hair-spring, quick train, and fits regular lever or pendant set cases.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

Tariff Decisions & Regulations.

Among the decisions handed down the past week by the Board of Classification of the United States General Appraisers, were:

Webb-Freyschlag Mercantile Co., Kansas City, Mo., imported small toilet pins with ornamental heads of colored glass in imitation of precious stones or jet, which belong to the class of articles commercially known as jewelry. Following repeated decisions of the Board, it is held that the goods are dutiable as assessed at 60 per cent., under paragraph 434, act of 1897, and the protest is overruled which claimed that they were dutiable at 45 per cent.

Andrew R. Steven, New York, imported a variety of goods, among which were bonnet or scarf pins with ornamental heads of cut glass, and in overruling protests against original assessment, the Board hold that these pins are dutiable as assessed at 45 per cent., under paragraph 193, act of 1897, or at 60 per cent. as jewelry, under paragraph 434.

Belcher & Loomis Hardware Co., Providence, imported wire, which was assessed at 45 per cent. as "clock and watch wire," under paragraph 137 of act of 1897. The importers claimed the wire to be smaller than No. 6 wire gauge, and as such dutiable at 40 per cent., under paragraph 137. They claimed that the wire is not one of the classes specially enumerated in paragraph 137. The Examiner at the Port of New York stated that such wire had been uniformly assessed as watch or clock wire. The Board held that it was provided for in the paragraph referred to, and therefore subject to duty as assessed.

The American Express Co. imported merchandise which was returned as "300 gross garnet counter pivots for music box furnishings," and valued at 300 francs. They were assessed at 50 per cent., under paragraph 115, act of 1897. The protest claimed that the garnets were dutiable at 10 per cent., or at 20 per cent., under paragraph 435, as "precious stones advanced in condition or value from their natural state, * * * and not set," or for "imitation of diamonds or other precious stones composed of glass or paste," etc. "It appears," said the Board in their decision affirming the original decision, "that the articles are expressly designed for use as counter pivots or bearing surfaces in music boxes, or cap jewels or similar purposes in electrical instruments. * * * They are cut cabochon or oval on one side and flat on the other; are polished; are about a quarter of an inch in diameter and are unsuitable for use as clock or watch jewels. * * * The protest is overruled and the assessment of duty affirmed."

Boston.

Fred. F. Place, retailer, 81 Hanover St., froze his ears during the recent cold snap and has been kept at home for a few days.

Included among the true bills presented to Judge Sheldon, of the Superior Criminal Court, Saturday, were indictments against David Werblinsky, Samuel Goldstein and David Kerner, the three men charged with stealing a safe containing jewelry and $1,300 in money from the store of Morse Bros., jewelers, 85 Lowell St., West End.

Buyers in town last week included: W. F. Newhall, Lynn, Mass.; J. H. McGovern, Haverhill, Mass.; S. W. Baker, Rockland, Mass.; E. G. Wright, Putnam, Conn.; A. W. Avery, Plymouth, N. H.; A. J. Hunt, Adams, Mass.; H. A. Stone, Ayer, Mass.; E. F. Welch, Westboro, Mass.; L. R. Hapgood, Dover, N. H.; P. H. McCarthy, Springfield, Mass.; R. M. Cook, Marblehead, Mass.; F. M. Nichols, Taunton, Mass.; F. M. Padelford, Fall River, Mass.

In commenting on the growing interest taken in Mexican agriculture, *Farm Loans and City Bonds*, a Chicago financial paper, says: "The profits in rubber, sugar, coffee, chocolate, etc., are unquestionably enormous, and the stockholders in some of these companies which own plantations are beginning to receive tangible proof of that fact in the shape of dividends. A plantation which is in the hands of a company which has fully met the necessary conditions is the Montezuma. This enterprise will stand the closest investigation, and its shares are being taken by a conservative class of people, who consider it a very conservative investment and about as safe as anything but a Government bond."



PITZELE & BASCHKOPF,
Makers of..... **FINE DIAMOND MOUNTINGS,**
12 Maiden Lane, - - - - New York.
Our styles and prices can't be beat. Call and be convinced.



Neptune and the Mermaids.

In addition to our well-known hand-carved jewelry we have the largest and most complete line of diamond-mounted goods in the market.

We also make a large and choice assortment of *Rose, Diamond* and *Pearl Set Rings* with

OPAL, TURQUOISE, DOUBLET and GARNET COMBINATIONS.

C. P. GOLDSMITH & CO.,
33 Gold Street, New York.



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Now Thoroughly Protected.

THE MANUFACTURERS OF THE

LARTER SHIRT STUDS

HAVE BEEN AWARDED BY THE PATENT OFFICE AT WASHINGTON, D. C.,

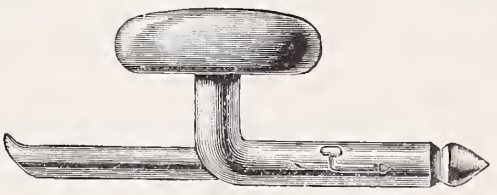
Two Additional Patents,

BOTH UNDER DATE FEB. 5, 1901.

See Patent Dept., this Issue of "The Jewelers' Circular-Weekly," Page 48.

We are now fully protected in the actual or in similar construction of the Larter stud, as the following dates and numbers of patents will prove:

U. S. GOVERNMENT PATENT:
Dec. 18, 1900, No. 11,878
Feb. 5, 1901, No. 667,574
Feb. 5, 1901, No. 667,631
AND
GREAT BRITAIN PATENT:
July 15, 1899, No. 19,716



THE LARTER STUD IS IN A CLASS BY ITSELF.

There is no stock of shirt studs in the United States so large and complete—all with the successful Larter back—as the lines we are carrying in 18K. gold, 14K. gold, also 10K. gold and extra quality 14K. plate. These last two lines are to be had through leading jobbers only.

LARTER, ELCOX & CO.,

21 & 23 Maiden Lane, = = NEW YORK.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

One of our

SPECIALTIES

is a

Waltham 0 size movement, nickel, 11 jewels in settings, Breguet hair spring; Htg., O. F. and Skylight.

Sample sent for inspection if desired.

AVERY & BROWN,

68 Nassau St., New York.

Attleboro.

Samuel Purrington, for years in charge of a department in the shop of the Horton, Angell Co., died last week, aged 46. The funeral took place on the 10th.

There is informal talk relative to a display of jewelry from the Attleboros at the coming Pan-American Exhibition, in Buffalo. Something is likely to be done about it within a few days.

A hearing has been called before the Probate Court to arrange for the admission of the will of the late Henry C. Read, of Attleboro, father of R. Curtis Read, of the New York office of J. C. Cummings & Co.

Louis C. Luther, of J. W. Luther & Co., and Samuel M. Einstein, of the Attleboro Mfg. Co., purchased last week for a large sum one of the leading sites on Attleboro's main street. They propose to improve it greatly.

James E. Blake, of the James E. Blake Co., starts on Thursday for California, part business and part pleasure. Two nights before his departure a party of 25 of the jewelers, with their wives, were to assemble at the home of William H. Garner, of the Dunbar, Leach, Garner Co., to give him a farewell reception.

The annual report of the School Board recommends the introduction of manual training into the public schools along lines calculated to develop skilled help for the jewelry factories. This is a subject which has been agitated by press, pulpit and officials for the past year, and is apt to bear fruit at the March town meeting.

Everett B. Bliss, of Bliss Bros., is serving on the Grand Jury, in Taunton, with some of the most sensational crimes to be tried in the history of Massachusetts. Charles E. Bliss, his brother and partner, and Everett S. Horton, of the Horton, Angell Co., are witnesses against the most dangerous set of thieves arrested here in a century.

A marked change has come about in the office of Richards, Hill & Co. Fred. H. Hill has purchased the interests of J. Shepard and of Herbert L. Richards, and has taken the plant. He has associated with him as a financial helper and advisor James E. Blake, of the James E. Blake Co. The new firm will turn out high grade chain.

Fred. L. Bellows and Bernard Simms have started in business together as Bellows & Simms. Mr. Bellows has just resigned from the traveling staff of McRae & Keeler after several years of unusually successful work. Mr. Simms has been with Simms & Co. for 14 years. The latter will run the shop and Mr. Bellows will carry the grip.

A bill was introduced into the Massachusetts Legislature which will probably be passed, according to present indications, and will touch a large number of the concerns doing business in Attleboro. It was brought in by Representative Dean, of Wakefield, and requires that any person or persons doing business of any kind under a firm name other than their own shall be officially registered.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Feb. 9, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$213,817 82
Gold bars paid depositors	66,078 17
Total	$279,895 99

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Feb. 4	$78,217
" 5	5,544
" 6	26,539
" 7	46,256
" 8	25,813
" 9	37,435
Total	$219,804

West Silver Co., = Taunton, Mass.,

MANUFACTURERS OF THE

F. B. ROGERS BRAND

OF SILVERWARE.



24 BAKER.

Heavily plated on extra hard white metal.

New and attractive designs.

Right prices.

QUICK SHIPMENTS.

Send for Catalogue.

Boston Office, 67 Chauncy Street. New York Office, 80 Chambers Street.

Canada Notes.

Fred. Buscombe, jeweler, Vancouver, B. C., has been visiting the eastern markets and leaves in a few days for a European trip, returning home in May.

R. G. Galbraith, representing Ryrie Bros., Toronto, has gone on a purchasing trip to New York and will place extensive orders for Spring novelties.

David Reesor, Brandon, Man., whose store was recently destroyed by fire, has purchased the store in the same city recently occupied by the late T. F. Butcher, jeweler, and will shortly re-open business on an extensive scale.

A fire in Montreal recently did a good deal of harm and Providence manufacturers lose a good customer, H. A. Nelson & Co., who decided to go out of business. Besides H. A. Nelson & Co., another firm who carried jewelry were burned out entirely, viz., Bernstein & Wolsey.

M. G. Neiley, Winnipeg, Man., has sold out his jewelry business and gone to New York, where he will devote himself to an artistic career. His vocal abilities have secured a local recognition and he will take a course of instruction at some leading conservatory and become a professional singer.

Frederick Claringbowl, jeweler, Hamilton, has the sincere sympathies of the trade on account of the death of his wife, which occurred on the 1st inst. under peculiarly painful circumstances. Two days before Mrs. Claringbowl complained of illness and a doctor who was called in declared her to be suffering from an internal trouble requiring an operation. She was unable to withstand the shock and died shortly after having been operated on.

On the 7th inst. William C. Hanbold, secretary of the International Watch Case Engravers' Union, arrived in Toronto from New York, to endeavor to adjust the difficulty between the American Watch Case Co. and the Union. The manager of the company, Mr. Quigley, refused to submit the matter to arbitration. The Union will, consequently, lay the matter before the American Federation of Labor, with which it is affiliated, and the labor bodies of Canada, and in case the company refuse to recede from their position a prolonged struggle is likely to result. In the meantime the striking engravers have all secured positions elsewhere and the question has resolved itself into a fight over the status of the shop with regard to the Union, which Manager Quigley refuses to recognize.

Mrs. C. Schomburg, the wife of a prominent jeweler of Columbus, Ga., died Feb. 4, at Milledgeville.

The jewelry establishment of J. N. Bucher, Hillsboro, Tex., was burglarized a few nights ago, and two pistols, a gold watch case, several razors, gold collar buttons and other items to the value of about $50 were stolen.

Louis Maratsky, agent and clerk at Hudson, N. Y., has filed a petition in bankruptcy, with liabilities of $3,292 and assets of $20 in cash. He was formerly in the jewelry business, and in December, 1892, he gave a bill of sale of his stock, valued at $3,500 to $4,000, to H. M. Smith & Co., 83 Nassau St., New York, to secure their claim of $3,800.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, 149 State Street.
LONDON, 29 Ely Place.

NEW YORK.

Yours For

BUCKLES,

OR FOR

Barrettes,
Boa Chains,
Brooches,
Hat Pins,
Purses,
Fish-Scale
Chatelaine Bags,

OR

Souvenir Spoons.

We make everything for the jeweler and will fill your orders promptly.
Send us your wants.

A Postal Brings Samples.

Codding & Heilborn Co.

NORTH ATTLEBORO, MASS.

Sample Office, 11 Maiden Lane, NEW YORK.

TRADE MARK

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.

WALTHAM, MASS.

THE JEWELERS' CIRCULAR AND HOROLOGICAL REVIEW. AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLII. Feb. 13, 1901. No. 2.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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"YOUR 32d Anniversary Number is a gem. It reflects honor upon the trade it represents," writes to us a well known member of the trade. This is praise indeed, and makes us rest secure in the conviction that our work fulfilled all our promises, as well as all our high hopes.

IF jewelers generally exercised as much coolness, courage and presence of mind as W. F. Kirkpatrick, of St. Joseph, Mo., did when, a few days ago, a potential customer "flimflammed" some diamonds from a paper of stones placed before him for inspection, there would be fewer losses among them, and the light fingered fraternity would be more chary in their designs upon the jewelers.

De Beers Meeting and Price of Diamonds.

IN another portion of this issue are printed copious extracts from the speech of the chairman of the De Beers Consolidated Mines, Limited, at the annual meeting of that monopolistic corporation just held. These extracts bear upon the past year's output of diamonds, the earnings and the outlook for the shareholders' interests. If any member of the trade has had a lurking feeling that the price of diamonds had reached its zenith, he will have this feeling entirely dissipated by a perusal of this speech. First the chairman says: "We have made a profit on the year of £581,148 *only*. Well, that sum, as compared with previous years, is rather a small one." Then he speaks of the dissatisfaction of shareholders at the decision of the directors not to pay a dividend during the year. Further on he says: "We have not been able to increase our operations to the extent that we anticipated." Also, he speaks of a possible bonus to the shareholders later on, if circumstances improve "in connection with the past year for which they have received no dividend." Of course, we all know that it is the London syndicate that puts the price on the rough in its transferrence to the cutter and dealer, but this price is really based upon the figure at which the output in South Africa is bought and the conditions prevailing in the operations of the De Beers Co. The De Beers's chairman's report is not altogether satisfying to the shareholders, and it is certain that the company's price per karat to the syndicate, for the next year, will be a high and stiff one, so that the company may be enabled to carry out their promises to the shareholders—a large dividend and a bonus. Under these conditions continued increases in the price of diamonds may be expected in rapid succession in a short time.

Letters to the Editor.

MAKERS OF TOWER CLOCKS.

NEW YORK, Feb. 6, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

We note your article referring to old tower clocks, and would like to state that the clock at St. Mark's Church, 10th St. and Second Ave., is a Howard. We installed it there in 1881, when the old clock was taken out. We have a great many other clocks which have been running in towers since 1846, and would be glad at any future time you may wish to write up an article referring to the same, to give you a list and the histories.

Yours very truly,
THE E. HOWARD CLOCK CO.,
W. R. Cadmus, manager.

Samuel Baerncopf Indicted by the Grand Jury.

PHILADELPHIA, Pa., Feb. 11.—Samuel Baerncopf, until about a month ago a retail jeweler with two stores, one on 8th St. and another on 9th St., was indicted by the Grand Jury to-day on the charge of disposing of the goods in the two stores with intent to defraud his creditors. The indictment was secured at the instance of the Jewelers' Association and Board of Trade, of New York, and secretary D. L. Safford represented the Association before the Grand Jury.

Baerncopf, through his attorneys, instituted habeas corpus proceedings, two weeks ago, and the hearing was held in the Court of Sessions, Friday, and denied. This left him to the action of the Grand Jury.

Baerncopf was arrested the first week in January. He had disposed of the goods in his stores a few days previous, for, it is said, $8,000, which the Jewelers' Association and Board of Trade claim was below the proper value. Creditors who are members of the Association have claims amounting to over $7,000, and the total liabilities are claimed to be more than $17,000, and the correct valuation of the stock he sold as about $15,000. He claimed to have paid some of his creditors with the $8,000 received from the sale.

Accounts of the case were published in THE CIRCULAR-WEEKLY of Jan. 9 and 16.

Death of William J. Lasher.

ROME, N. Y., Feb. 10.—At his home, 215 W. Thomas St., at 11.50 A. M., to-day, occurred the death of William J. Lasher, Sr., in his 64th year. Mr. Lasher had been in poor health the past year and in that time he had had two severe attacks of illness.

Mr. Lasher was born in Argyle, Washington county, Oct. 16, 1837, being a son of John Lasher. He remained on his father's farm till he was about 30 years old, when he disposed of his plot of ground, and with the proceeds of this and what he had saved he went to the village of Taberg, and there he put up a large store and stocked it with general merchandise. He branched out in business and opened a branch store in Peterboro, and this store he conducted for nearly 20 years. In connection with the store he had a musical department. It was 22 years this Spring that Mr. Lasher disposed of his business in Taberg and moved with his family to this city. He went into business, putting in a stock of musical instruments and jewelry.

The gold lorgnette worn on a long chain distinguishes the swellest street costumes.

North Attleboro.

Winthrop F. Barden, of Chapman & Barden, has resigned his place as a member of the National Supreme Lodge of the American Benefit Society, to which he has been an able assistant.

John B. Peck, foreman of the factory of H. F. Barrows & Co., died on the 5th after an illness lasting less than an hour. He went from his home in excellent health, but had been at the office but a few minutes when he felt so ill that he returned home at once. Shortly after half past seven death came. Mr. Peck was a native of Dighton, Mass., being born there Oct. 4, 1842. He was married in 1866 to Miss Harriet I. Hopkins, of Pawtucket, and he made that city his home for seven years. In 1873 he removed to Providence, and after two years of residence there they came to North Attleboro. From 1875 until his death Mr. Peck was employed by H. F. Barrows & Co. From the year 1888 he had been their foreman, being up to that time head tool maker. He was for eight years chief engineer of the Fire Department and always active in town affairs. He was a member of Sumner Lodge of Knights of Pythias and of Prentiss M. Whiting Grand Army Post. A wife and daughter survive him. The funeral took place on Friday afternoon, and at the request of the family the secret orders took no part, and the service was of the simplest nature.

The three stone ring remains one of the enduring styles.

Providence.

Max Z. Stein, jobber, New York, called upon local manufacturers the past week.

The Montana Diamond Co. are preparing a large store for occupancy at 321 Westminster St.

E. L. Spencer & Co. have engaged W. R. Boss as traveling representative, thus increasing their selling force.

Frank P. Sherman, of the Lawton-Sherman Co., is reported as convalescent from his recent illness with typhoid fever.

Alfred Vester & Co., makers of metal ornaments, 21 Mason St., have changed their firm name to Alfred Vester & Sons.

Thomas E. Carpenter, formerly a manufacturer of rings in this city, has the sympathy of the trade in the loss he has suffered by the recent death of his wife.

The jewelry shop of Herman Kern, with all the fittings for the manufacture of chains, at 59 Page St., was sold at public auction at 10 o'clock Saturday morning, by order of the assignee, Mark Streicher. The property was purchased by Charles W. Bowen, owner of the building, on the second floor of which the shop was located, for $375.

On account of the large number of the members of the Manufacturing Jewelers' Salesmen's Association who are making their western trips somewhat earlier than usual this season, the reunion and banquet, which was to have been held the latter part of the present month, will be postponed to a date in the coming month of March yet to be decided upon.

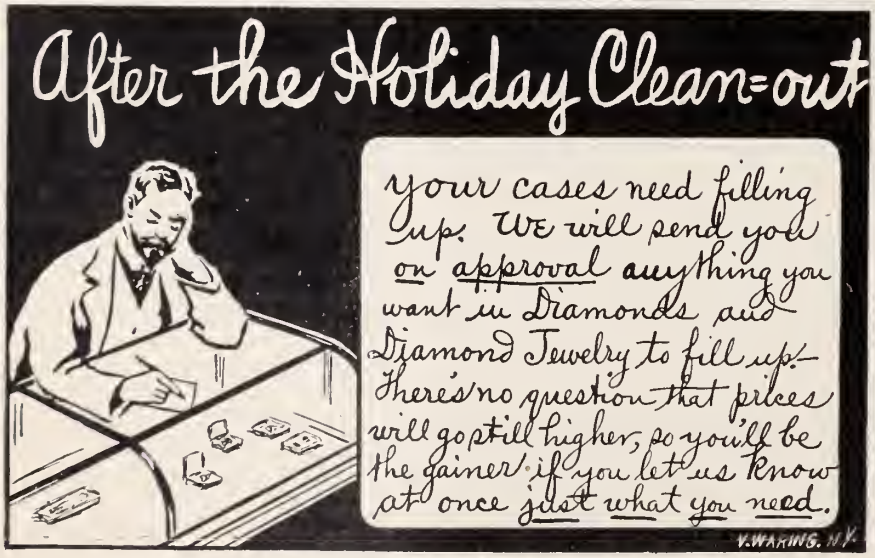
George M. L. Mitchell, with the Albert Walker Co., wholesale jewelers, has been appointed referee in the bankruptcy case of George E. Blanchard, retail jeweler, East Greenwich, R. I., the filing of whose voluntary petition in bankruptcy was noted in THE CIRCULAR-WEEKLY of Jan. 30. Mr. Blanchard has accepted a position with Eastman & Co., in their jewelry store, 37 Dorrance St., this city.

According to the City Hall records the chattel mortgage made by Abraham Jacobs to Leo Winograd has been discharged, as has also the mortgage for $300 by Lazar Jacobs to the same party. From the same source it is learned that Lazar Jacobs has given a chattel mortgage for $1,000 on all the stock, tools, etc., in the premises at 205 Willard Ave. The effect of these transactions is that the small jewelry business at the above address is to be continued by Lazar Jacobs.

A thief accomplished a quick job in the line of a window smashing robbery at the store of the Pawtucket Loan Co., 11 Railroad Ave., Pawtucket, shortly before midnight, last Tuesday. The police officer on the beat says that everything was all right in the store at 11.11 o'clock, but a passing street car conductor four minutes later noticed that there was a hole broken through the front plate glass window. Seven watches aggregating in value $82.75 had been taken by the slick robber, who probably took advantage of the noise of a passing freight train to turn the trick.

Among the certificates filed by corporations at City Hall in accordance with the annual requirement of the corporation law in this State, are statements by the Ludwig-Stern Co. and the Howard Sterling Co., the former makers of rolled gold plated jewelry at Blackstone and Gay Sts., and the latter manufacturers of silver ware at 7 Eddy St. The statement of the Howard Sterling Co., which is signed by John J. Connly, president, Sullivan Ballou, secretary and treasurer, and John J. Banigan and Birney C. Parsons, directors, certifies that on Dec. 31, 1900, the amount of capital stock fixed by vote of the corporation was $320,000, the amount of capital stock paid in was $242,000, the value of personal assets of the corporation was $222,737.08 and the total amount of debts and liabilities was $136,076.71. The statement of the Ludwig-Stern Co. is in substance that the amount of capital stock on Dec. 31, 1900, paid in was $24,000, the value of the corporation's real estate according to the last assessment for city tax was $9,120, the value of their personal assets was $39,499.50 and the total amount of debts and liabilities was $25,680.71.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

Last Week's New York Arrivals.

BOSTON, MASS., H. I. Belcher (Jordan, Marsh & Co.), 8 Greene St.
CHICAGO, ILL., B. Schuette, Astor.
LYNCHBURG, VA., H. F. Silverthorn, Bartholdi.
MINNEAPOLIS, MINN., C. Rasmusen, Astor.
PITTSBURGH, PA., T. Kaufman (Kaufman Bros.), 648 Broadway.
ROCHESTER, N. Y., E. Vogt, Victoria.
SAN FRANCISCO, CAL., J. Isaacs, Sinclair.
SCRANTON, PA., N. B. Levy (N. B. Levy & Bro.), Herald Square.
UTICA, N. Y., E. S. Wineburgh, Herald Square.
WORCESTER, MASS., J. C. Freeman, Grand Union.

New York Notes.

The Lane presented its usual holiday appearance Tuesday. All the stores and offices were closed in honor of Lincoln's Birthday.

Gilbert T. Woodhull, of Mount & Woodhull, 26 Maiden Lane, sailed on the *Lucania*, Saturday, for a business trip to London, Paris and Amsterdam.

The annual meeting of the Keystone Watch Case Co. stockholders was held Wednesday last, at the company's office, 23 Maiden Lane. The officers of last year were re-elected.

Leo Veit, for 12 years with his brother, B. Veit, importer and dealer of watch materials, 13 Maiden Lane, has been admitted to partnership in the business. The new firm will be known as B. & L. Veit.

David Goodfriend, bookkeeper for Goodfriend Bros., 13 Maiden Lane, was married, Wednesday evening last, to Miss Beatrice Schwartz, at the home of the bride's parents and in the presence of a good representation of Maiden Lane members of the trade.

A meeting of East Side jewelry peddlers and others interested in the detection of the murderers of Meyer Weisbard was held last week, but nothing definite materialized. Efforts are still being made to raise the $1,500 reward to stimulate the arrest of the guilty party.

The case of Elias M. Pilzer, bankrupt, who petitioned for a discharge from all his debts in bankruptcy, came up in the United States District Court, before Judge Brown, Wednesday, but as objections were made to granting the petition, the matter went over until Feb. 20.

In a report of a meeting of the creditors of Solomon Bros. & Gross, at Providence, Jan. 25, a statement was made in error regarding the dissolution of partnership. S. Richard Gross retired from the firm Jan. 31, 1901, not Jan. 1, 1901, and the business has since been in the hands of Eli Solomon.

Among the creditors of George L. Davidson, who has filed a petition in bankruptcy, with liabilities of $29,233 and assets of $4,600, are the following: Mrs. Theresa Lynch, $2,595; Thomas Kirkpatrick, $3,000; E. M. Gattle, $687; all for jewelry. Mr. Davidson lives at Hotel Grenoble and is not in business.

The examination into the affairs of M. J. Davidow, bankrupt jobber, late of 510 Broadway, was continued before Referee in Bankruptcy Miller, last Wednesday. Attorney G. H. Crawford went on with the questioning of Mr. Davidow along the lines of the preceding examination, as reported in THE CIRCULAR-WEEKLY last week. The examination will be continued this afternoon.

The first meeting of the creditors of the bankrupt firm of A. S. & S. I. Koplik, formerly engaged in the jewelry business at 106 W. 125th St., who were adjudicated bankrupts on Jan. 7, will be held at the office of Macgrane Coxe, referee in bankruptcy, 63 Wall St., Feb. 28, at 10.30 o'clock A.M., at which time creditors may prove claims, appoint a trustee, examine the bankrupts, etc. A summary of the filed schedules of this firm was published in THE CIRCULAR-WEEKLY last week.

The Merchants' Association of New York have notified the railway lines of the southwest that they will put into effect reduced rates for members of the Merchants' Association from all points on one of those lines. These rates will apply from Texas to New York by way of St. Louis, Mo. These reduced rates will be effective from Feb. 13 to 17, inclusive, and March 1 to 4, inclusive, the return limit being for 30 days from the date of the sale of the ticket; the general terms and conditions being practically the same as those put into effect by the Trunk Line Association and the Central Passenger Association for similar concessions, as noted in THE CIRCULAR-WEEKLY last week. These dates are the same as the dates previously granted by the lines of the Central Passenger Association.

A handsome silver service has just been completed by the Whiting Mfg. Co. which will be presented to Lieut. R. P. Hobson by some of his friends. The set consists of a tray and five pieces, all of which are decorated in nautical style and engraved with scenes connected with the historic deed in this naval officer's career. The tray, having more room, is more elaborately engraved and etched than the other pieces. On the tray is this inscription: "Presented to Lieutenant Richmond Pearson Hobson by his friends and admirers in recognition of his bravery and heroism in the sinking of the collier *Merrimack*, in Santiago Harbor, June 3, 1898." This testimonial is now on public exhibition at the store of the Whiting Mfg. Co., Broadway and 18th St., where the workmanship is receiving much attention from trade people and others.

The two handled silver loving cup made by Tiffany & Co. and presented to Henry Martyn Baird, Professor of Greek, by the Alumni Association of New York University, is in the form of the old amphora or wine bottle. It is 11½ inches high. The body of the cup is encircled with a band of Greek figures in bold relief; on the front of the cup is the seal of the University with a branch of laurel; on the back is the inscription, in the antique square lettering: "Presented to Henry Martyn Baird, LL.D., L.H.D., of the class of '50, by the Alumni Association of New York University, in commemoration of the 50th anniversary of his graduation. New York, February 7th, 1901." A Greek treatment of the ivy leaf of friendship surrounds the

C. DORFLINGER & SONS,

Manufacturers of Fine Glassware.

EVERYTHING IN PLAIN AND CUT CRYSTAL FOR THE TABLE.

915 Broadway, NEW YORK. 36 Murray Street.

1851. **1901.**

THE CHATHAM NATIONAL BANK, NEW YORK.

CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 980,000

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

Our Plan.

Selling direct to the retail jeweler, thus allowing him the profit of the middleman; giving him special protection, assisting him in placing and advertising goods at our expense, making to order any special design, emblem, monogram, photograph or other idea suggested by a customer have made the **Bell Gold-Filled Watch Case** so popular with the legitimate retail jeweler, as is evidenced by the rapid increase in sales.



Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

The "**Bell Special**" is the only gold-filled case made with the amount and quality of gold **stamped in the case. It is guaranteed for 35 years.**

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,
Champlain Bldg., CHICAGO, ILL.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH.

ARTISTIC SHOW CASES
and
STORE FIXTURES,

435 & 437 Seventh Ave., New York.

ALL WORK FIRST-CLASS IN EVERY PARTICULAR.
TELEPHONE CALL, 3889 38th ST.

top of the vase. Prof. Baird has filled the chair of Professor of Greek at the New York University for 41 years. The cup was formally presented by the Rev. Dr. John Reid, '70, at the annual dinner of the Alumni Association, at the Hotel Savoy, New York, Feb. 7.

The Eaton & Glover Co. have secured additional room adjoining their offices, 87 Nassau St., which they will shortly occupy.

Si. Frankel, of Joseph Frankel's Sons, will sail next Saturday on the *Kaiserin Maria Theresa*, for Genoa. Mr. Frankel will spend some time in Nice, returning to this country next August.

Adolph Luthy has retired from Abel, Luthy & Co., 64 John St., by mutual agreement. The business will be continued by John A. and Edward C. Abel under the firm name of Abel Bros. & Co. Mr. Luthy, who was designer in the late firm, will be succeeded in that capacity by an expert German designer, employed for that purpose.

Conrad Schickerling, 9-11-13 Maiden Lane, has admitted his brother Alfred to partnership, and under the style of Schickerling Bros. will continue business, manufacturing, mounting and selling high grade diamond jewelry. The firm will occupy larger quarters in the Jewelers' Court building, 51-53 Maiden Lane, as soon as that building is completed.

Samuel Carpenter, for some years a jeweler of Flushing, L. I., died at his home there, Wednesday, aged 85 years. He was of an inventive mind, and an isochronal movement for watches, which also includes a movement known as a double impulse chronometer, a device which lessened the power necessary to run a watch at least one-half, was developed from his brain. He had not been in business for several years.



THE LATEST
American
Movement
ON THE MARKET.

$5.00

Every One Guaranteed.

Naught Size, Hunting.

7 Jewel, Nickeled Damaskeened, Cut Expansion Balance, Straight Line Lever Escapement, Visible Pallets, Hardened and Polished Pinions, Hard Enamel Dial, Stem Wind and Set.

SUFFOLK WATCH CO.,
37 & 39 Maiden Lane, New York City.

Philadelphia.

S. Kind & Son are having alterations made in their store on N. 8th St.

J. W. Clark, formerly a retail jeweler of Croyden, Pa., has opened a retail store on Mill St., Bristol.

William H. Ritzmann, watchmaker, with J. E. Caldwell & Co., was married last week to Miss Pauline Salm.

Henry Van Acken, Sr., 1424 N. 10th St., has been drawn as a grand juror for the February term of Court.

G. A. Schaab, Shenandoah, Pa., was attacked while at dinner, Sunday, by a mad dog. He held the dog at bay until a policeman arrived.

William F. Michael, lately with Davis & Galt, has accepted a position with Ro'ler & Speidel, manufacturing silversmiths, 1018 Chestnut St.

Herman Nagele, watchmaker, Arch and 13th Sts., has secured the contract to keep in repair the clocks in the various departments of the City Hall.

George Kersch has resigned his position as manager of Wanamaker's repair department to enter the jewelry business in Newark with his father.

Among the jewelers who were prominent at the German-American ball, Monday, were: Max Brueckman, Isaac Herzberg and Charles Diesinger.

Walter Chattin, of the firm of Oliver & Chattin, jewelers' supplies, 8th and Sansom Sts., has gone on a gunning trip to Kentucky. Mr. Chattin is rather a splendid marksman.

The stock and fixtures of the retail jewelry store of M. B. Allebach, deceased, 1328 Walnut St., which remain unsold Feb. 20, will be closed out at public auction on that day.

J. Frank Allee, jeweler, Dover, Del., presented to Lieutenant-Governor Cannon, last week, a handsome jeweled gavel. The wood that it was made of was taken from the oldest elm tree in Delaware.

E. P. Ledos, the Newark manufacturer of jewelers' materials, during his last visit here presented Common Councilman Henderson, of this city, with a jeweled badge of the Order of Elks, in appreciation of the latter's hospitality during the annual convention last Summer.

A. Marks, optician, of New York, who was charged with selling worthless spectacles to residents of Coatesville, Parksburg and other small Pennsylvania towns, has been rescued from the clutches of the law by his brother, M. Marks, of New York. The cases were settled by the return of the money to the victims and the payment of all costs. Marks is alleged to have been operating in many places. In Parksburg he secured $60 for a pair of spectacles.

The
Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

Roy Phillips, formerly with M. B. Allebach, deceased, has accepted a position with H. Fitton, retail jeweler, Atlantic City, N. J.

Richard Weyl, 706 Chestnut St., agent of the Meriden Cutlery Co., left Monday on an extended traveling trip through the State.

Oscar Kind, of S. Kind & Son, jewelers, 928 Chestnut St., was married last week to Miss Theresa B. Katz, daughter of Mr. and Mrs. Marcus Katz, at the Mercantile Club. Frank and Philip Kind were ushers.

Among the retail jewelers who were in town last week were: Charles A. Chamberlain, Flourtown, Pa.; J. W. Clark, Bristol, Pa.; Charles Kohler, Norristown, Pa.; William Beck, Vineland, N. J.; W. L. Roberts, Wilmington.

The Jewelers' Club, of this city, have had so many landlords during the past few weeks that the Board of Governors are at a loss to know whom to pay this month. The property again changed hands last week, when Dr. William Thomson bought it.

The change in the personnel of H. Muhr's Sons, which was forecasted in THE CIRCULAR-WEEKLY some months ago, has at last materialized. Ralph Binder, who has had the diamond department of the store for the last 20 years, severed his connection with the firm Saturday. The diamond corner will hereafter be conducted by Mr. Kipling. Victor Binder, who was associated with his brother in the conduct of the diamond corner for seven years, severed his connection with the firm several weeks ago. It is rumored that Ralph and Victor Binder will start a retail store in a few weeks. Both are widely known in the trade and highly esteemed.

Springfield, Mass.

Springfield has two new stores of interest to the jewelry trade. One is the New Era Diamond Palace and the other is an optical company who have secured a prominent location on Main St. and have put in a splendid line of goods.

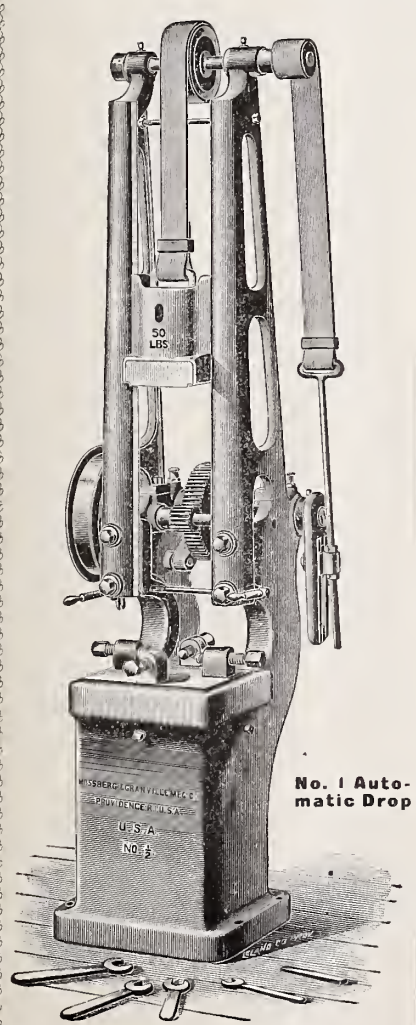
Walter L. Stannard, a member of Hayes, Stannard & Co., is last year's champion for long distance riding, having covered something over 38,000 miles, or several thousand miles more than his next nearest competitor. Most of the riding was done in connection with his business, his part in the firm being in going about to see customers and collecting.



We are considered to have the most "unique" assortment of high-class **Art Novelties** shown to the trade this season.

Clocks, Bronzes,
Jeweled Photo Frames,
Smokers' Articles,
Etc., Etc.

SYDNEY J. MANBY,
IMPORTER OF FANCY GOODS AND ANTIQUES,
30 East 29th St., New York.
We issue no Catalogues.



No. 1 Automatic Drop

DROP PRESSES

PLAIN AND AUTOMATIC.

What the Jewelers and Silversmiths need for the coming season. Plain Drops for work that has to be daped. Automatics for Flat Back and Shallow work.

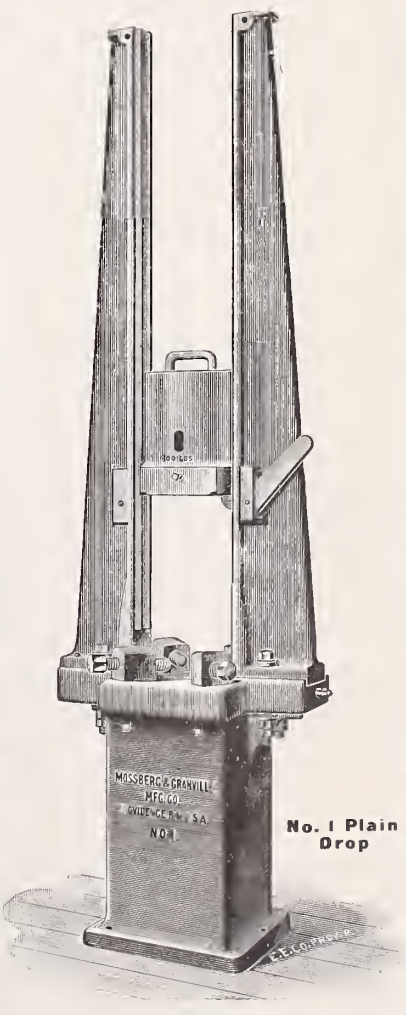
POWER PRESSES, ROLLING MILLS,

WITH ROLLER BEARINGS,

WIRE DRAWING MACHINERY.

Mossberg and Granville Mfg. Co.

150 Nassau Street,
NEW YORK.



No. 1 Plain Drop

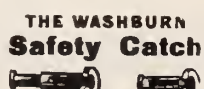
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Wittnauer, A 25
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Wood & Hughes 62



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.
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THE WASHBURN
Safety Catch



FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED—Position by young man as assistant watchmaker; can give references. C. Walton Phillips, Tiptonville, Tenn.

DIAMOND SETTER wants position; first-class English and American references; thread work a specialty. P. S., care Jewelers' Circular-Weekly.

WANT a situation as watchmaker in northern States; had 25 years' experience; reliable reference. R. Hooper, 58 Austin St., Cambridgeport, Mass.

POSITION by young man; good knowledge of jewelry business, with course in optics; would like more experience in fitting. Address, Box 67, Castleton, N. Y.

WANTED—Permanent position by a first-class watchmaker; fine set of tools; best of references. Address, "Permanent," care Jewelers' Circular-Weekly.

SITUATION WANTED, either on road or in store; five years' experience on road and 10 years' in store; best references. Address, L., care Jewelers' Circular-Weekly.

YOUNG MAN who can do jobbing and clock repairing would like position to learn watch repairing; I am also a good salesman. Address, "256," care Jewelers' Circular-Weekly.

WANTED—Position by a youth, 19, who has had some experience in a Maiden Lane diamond house; good recommendation. Address, "Cedric," care Jewelers' Circular-Weekly.

PRACTICAL WATCHMAKER, 10 years' experience, desires a change; A1 references; good salesman; can engrave some; railroad watch experience. Address, R. M., care Jewelers' Circular-Weekly.

ENGRAVER—A studious, industrious and intelligent young man, with some experience in jewelry repairing, wishes a permanent position. Address, "Reliable," care Jewelers' Circular-Weekly.

YOUNG LADY BOOKKEEPER and stenographer, with five years' experience in wholesale diamond and watch house, seeks position; references unquestionable. "Competent," care Jewelers' Circular-Weekly.

WANTED—By an experienced and well-known salesman, a manufacturer's line to sell to department stores and jobbers; New York and vicinity, including New England, if desired. Address, S. C., care Jewelers' Circular-Weekly.

WANTED—By a young man, a position as traveling salesman for a manufacturing jeweler; is acquainted with first-class retail trade on the line of New York Central and west of Buffalo and Pittsburgh. Address, W. E., care Jewelers' Circular-Weekly.

SITUATION WANTED—By a good watchmaker to finisb the trade; three years' experience; graduate optician; excellent salesman; speaks the Finnish and Englisb languages; A1 references; salary, $15 per week. Address, J. E. H., care Jewelers' Circular-Weekly.

SITUATION WANTED—Practical superintendent, with long experience on flat and hollow ware, desires position or would like to meet parties wishing to open new factory; systematizing and cost reducing are special features of my management. Address, "System," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A good watchmaker, single, that can do plain engraving and jewelry jobs; write particulars and salary in first letter. John J. Ferguson, Alexandria, La.

WANTED, AT ONCE—First-class optician, watchmaker and fair engraver; single; must stand investigation as to character and ability; answer at once. Strickland & Co., Fond Du Lac, Wis.

DIAMOND SETTER'S APPRENTICE wanted by first-class house; only fine platinum pieces set; will teach trade for consideration of $500; weekly salary paid. Address, O. N., care Jewelers' Circular-Weekly.

A GOOD OPPORTUNITY for a young man who is well acquainted with both the New York jobbing trade and local retail trade. Address, "Knowledge," care Jewelers' Circular-Weekly.

WANTED—First-class watchmaker and good letter engraver; steady employment; only first-class man may reply; send sample of engraving. Address S. S., care Jewelers' Circular-Weekly.

WANTED—Ten first class salesmen to carry as a side line our well known gold filled rings; liberal commission; deposit of $50 required for samples. Address, Arnstine Bros. & Mier, 50 Euclid Ave., Cleveland, O.

WANTED—Watchmaker, engraver, jeweler, all-around helper; $12 per week, steady job. nice town, New York State; send sample of engraving, photo and full particulars. Address, D. E., care Jewelers' Circular-Weekly.

WANTED—A first-class traveler, well acquainted with the gold jewelry trade in New England, New York State and Pennsylvania; must have good recommendations. Address, "New England," care Jewelers' Circular-Weekly.

WANTED—An experienced traveler with an established trade in New York City and suburbs to sell loose diamonds, watches, and jewelry; state experience, salary expected, etc. Address, W. B., care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry business in town of 5,000; stock and fixtures about $1,200; bench work alone about $1,500 a year. "XX F.," care Jewelers' Circular-Weekly.

MERITORIOUS INVENTION of great popular demand; universal necessity, interesting specially jewelers, opticians; will monopolize market; seeks capital. H. L., 480 Fulton St., Brooklyn, N. Y.

PARTNER WANTED—Salesman with $10,000 or $12,000, in well established manufacturing jewelry business, located in Newark, N. J.; business will stand strict investigation; unquestionable references required. Address, G. F. D., care Jewelers' Circular-Weekly.

FOR SALE—In one of the best business towns in Virginia, an up-to-date jewelry business, paying profit of $3,000 a year; will sell for cash at 75 cents on the dollar; this is an opportunity met with but once in a lifetime; a good business must be sacrificed on account of poor health. Address, H. W., care Jewelers' Circular-Weekly.

FOR SALE—Up-to-date jewelry and optical business; county seat; stock and fixtures, $3,000 to $4,000; can be reduced; established 15 years; only jewelry and optical store in county; your own price for repairs and goods; fine business; southern Kentucky; good reasons for selling. Address, "Elk," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE—Leatheroid jewelry trunk; Crouch & Fitzgerald make; canvas cases and trays; in fine condition; cheap. S. & E. Levi, 169 Wooster St., city.

FOR SALE—A bargain, a complete set of jewelers' fixtures, consisting of wall and counter cases, tables, brackets, safe, etc. For particulars write to Blocher Bros., Frederick, Md.

Wanted to Purchase.

WANTED—Wall cases for displaying silverware by New York city firm. Address, with full particulars, stating price, dimensions, etc., B. D., care Jewelers' Circular-Weekly.

Legal Notice.

NOTICE—The firm of Klein, Kraus & Co., Fifth Ave. and Market St., Pittsburgh, Pa., having dissolved, it is requested that all claims against them be presented at once, and all accounts due them be liquidated without delay.

To Let.

SOUTHWEST corner of 125th St. and Madison Ave. to rent at a very low figure; splendid location for high-class jeweler. For full particulars inquire of Charles Griffith Moses & Bro., 157th St. and Amsterdam Ave., New York.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Wisconsin, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly, room 414, 134 Van Buren St., Chicago, Ill.

Loans on Diamonds

in any amount at legal interest and no commission.

Address, "INTEREST,"

Care JEWELERS' CIRCULAR-WEEKLY.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

Columbus, O.

Charles H. Backenstoe, jeweler, Fostoria, was married last Sunday to Miss Marie Wurtemberger, of Toledo.

H. W. Hildebrant, assignee of J. R. McComb, Shelby, has sold the stock of jewelry to O. G. Carter and J. M. Chandler, of Cleveland. They will close it out at cut rates, it is said, as soon as possible.

Administrator W. S. Bell, of the George H. Bonnet estate, at Zanesville, is selling out the jewelry stock at private sale. He has placed very low figures on it in order to obviate the necessity of selling at auction, but expects to dispose of what is not sold in this way at auction later on. This will close up a jewelry business which has been in the Bonnet family almost ever since Zanesville has been a town.

George Haughran was received at the penitentiary a few days ago to serve six years for attempting to hold up jeweler William Dorer, Bellaire. He walked into Mr. Dorer's store and commanded him to throw up his hands, but a son of the proprietor happened to be in the room and the men gave the robber a fight. He shot several times at the elder Dorer, but did not hurt him. He was at once arrested and sent to the penitentiary from which he was released only a few months before.

The case of Charles H. Blume, Marietta, against Haynes Bros., Newark, has been settled and dismissed. Some time ago a man went into the store of Haynes Bros. and manipulated the ring case, taking a diamond valued at $135 and leaving one in its place that was worth about $85. It seems that Mr. Blume had lost a ring in the same way and he went to Newark and identified the ring in Haynes Bros.' store as the one taken. The matter was settled satisfactorily to both parties and Haynes Bros. retain the ring.

Harrington & Nonnemacher have arranged to move from their present location on April 1 to 83 N. High St., where the new room will be completely remodeled for them. A new front in light wood or metal and plate glass will be put in and the floor will be laid with a handsome pattern of tile. For some years the firm have occupied a room in connection with a music house, but here they will be alone.

ONE HUNDRED THOUSAND AMERICAN WATCHES have ABBOTT'S PATENT STEM-WINDING ATTACHMENTS. A few million key-winding watches are still in use. A few jewelers may make a few dollars by sending a few of these watches for alteration to HENRY ABBOTT, 9-11-13 Maiden Lane, New York.

SCHOOL Watchmaking, Optical and Engraving. Winona, Minn. W. F. A. Woodcock

TO LET.

TWO STORES and BASEMENTS, TOGETHER or SEPARATELY,

Anderson Building, 12-16 John St.,

Suitable for Jewelry, Clocks or Silverware.

Electric Light and Steam Heat.

Apply to WM. A. WHITE & SONS,

Telephone, 2482 Cortlandt. 115 Broadway, New York.

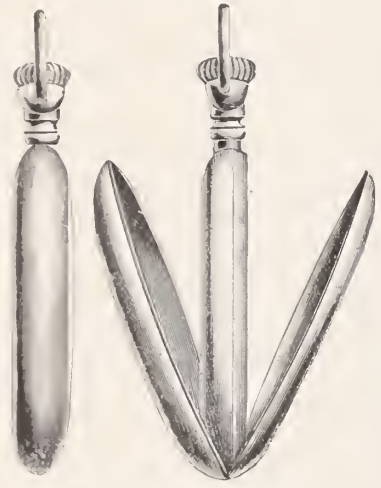
Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

PIRIE MAC DONALD

gives you

GREETING. He has a workshop on the *16th floor* of the *Washington Life Building*, New York, where he makes *photographs* and various other kinds of *portraits of men.* Not but that he loves women, as all good men should, but because he knows he can make men's pictures best.

"Blessed is that man who has found his work."

News Gleanings.

E. C. Eager, agent, Syracuse, N. Y., is selling at auction.

Will DeSmidt has opened a jewelry store at Cedar Grove, Wis.

William E. Hall has removed to a new location at Johnstown, N. Y.

F. J. Stilson, Atlanta, Ga., has filed a voluntary petition in bankruptcy.

Charles L. Paaseh has discontinued his jewelry business at Newburgh, N. Y.

M. Mannerud, Lake Benton, Minn., will move his business to Hendrieks, Minn.

On March 1 E. J. Gilbert, Fonda, N. Y., will remove to Fultonville, N. Y.

M. Weinstein has moved his jewelry store in Webster, S. Dak., into new quarters.

F. L. Hunke, Albany, N. Y., is attending to business again after a severe illness.

Christensen & Erikson have opened up a new stock of jewelry in Salt Lake City, Utah.

M. H. Riee, Montpelier, Vt., has failed, and is offering ereditors 25 cents on the dollar.

W. W. Mitehell has deeided to sell out his entire jewelry business loeated in Kaufman, Tex.

J. J. Binder is about to diseontinue the jewelry business he has been eondueting in Ashland, Wis.

William Kemp, Sr., is elosing out the stoek of jewelry which he has been operating in Flatonia, Tex.

R. C. Bernau, who has been in business at Abbeville, S. C., is preparing to locate in Greensboro, N. C.

S. Roseman, of Roseman Bros., San Antonio, Tex., has been sued for $108, the value of some rings.

R. J. Gabriel has advertised the stoek of jewelry for sale whieh he has been operating in Carthage, Mo.

Irving Oppel, of G. A. Oppel & Son, Little Falls, N. Y., has been eonfined to his home by illness.

For the past three weeks John Krank, Schenectady, N. Y., has been holding an auetion sale of his stoek.

Edmund Speneer is now the honored orator of Hudson Counеil, of the Royal Areanum, at Hudson, N. Y.

E. C. Bennett, jeweler, Zumbrota, Minn., was married at Red Wing, Minn., last week to Miss Beatrice Gahler.

K. B. Hefte has moved his jewelry store in Carthage, S. Dak., into new quarters with T. W. Howey's drug store.

S. W. Risien has removed the stoek of jewelry whieh has been located in Mexia, Tex., to a new location in Corsieana, Tex.

A transeript of judgment for $829 has been filed against George W. Ryan, Jr., of George W. Ryan & Co., Omaha, Neb.

J. Lanning, jeweler, Wesley, Ia., died reeently of typhoid fever, of whieh he had been sick all Winter. He leaves a widow.

The E. R. Moses Mereantile Co., Great Bend, Kan., have sold out the braneh store they have been eonduеting in Claflin, Kan.

E. Hayes, who is engaged in the jewelry and musieal instrument business in Norfolk, Neb., has given a ehattel mortgage for $250.

H. Roberts, East Grand Forks, Minn., who was recently burned out, has aeeepted a position at Diekinson, N. Dak., at the beneh.

Anderson & Houghton have practically suspended business at their store at Little Falls, N. Y., while the same is undergoing a eomplete transformation.

The interest of the late F. H. Auerbaeh in the jewelry and dry goods business of F. Auerbaeh & Bro., Salt Lake City, Utah, has been disposed of.

Otto L. Heintz and Edwin A. Heintz have been admitted into the firm of Heintz Bros., Buffalo, N. Y., and the firm are eontinuing under the same style.

P. Nelson & Co., Duluth, Minn., who have a department store in that eity, will open up another store in West Duluth, where they will carry a large stoek of jewelry.

B. W. Moore, jeweler, Stewartville, Minn., has accepted the representation of the People's Telephone Co. there. He is sueeeeded as jeweler by Clarence Moore, of Winona, Minn.

In some seetions the jewelry trade seems to get the political fever. At Canajoharie, N. Y., F. L. Burton is running for Town Clerk; Charles A. Hagadorn, for Police Justiee, while William J. Roser, an exjeweler, is a eandidate for Supervisor.

John Rosendahl has elosed his jewelry business at Eeho, Minn., and has moved to Winthrop, Minn., where he will open a stoek. He will also serve as watch inspeetor for the Minneapolis and St. Louis Railway for the division ending at Morton.

The applieation to eonfirm the eomposition of 30 per eent. eash offered by the bankrupt jewelry firm of Taylor Bros., Houston, Tex., a few days ago, was heard by the referee, Feb. 6. Over two-thirds of the ereditors aeeepted the proposition and none of them filed any objeetion. Judge Burnett, the referee, recommended the eonfirmation of the composition and forwarded the papers to Judge Bryant for his aetion.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

U. G. Miller, of Columbus Junction, Ia., will go into the jewelry business in West Liberty, Ia.

Jule K. Pickett, Salem, O., will move to 111 E. Main St. The store will be greatly improved.

Mrs. George Petchtle will continue the jewelry business of her late husband in Middleburg, N. Y.

L. S. Clark, a jeweler and optician, of 18 years' experience, has started a jewelry store in Glenville, O.

Ash Pierce, of Anaconda, Mon., was in Everett, Wash., last week, looking for a business location for a jewelry store.

Andrew Anderson, of Park River, N. D., will open a jewelry store in the O. H. Nelson building, Thief River Falls, Minn.

M. Korman has closed out his store in St. Michael's, Md., at auction, and with his family removed to Washington, D. C.

A small blaze occurred in the rooms over L. Fischel's jewelry store, New Orleans, La., a few days ago. Little damage was done.

It is reported that Carl Milligan, a jeweler from Keosauqua, Ia., has rented a store in New London, Ia., and will go into business there soon.

J. E. Cochran and W. N. Burke have purchased the jewelry business of D. E. Kennedy, Tifton, Ga., and opened business, Feb. 1.

In a fire in Dover, N. J., a few days ago, the jewelry stock of Edward Scott was greatly damaged by water. Loss covered by insurance.

Mrs. Fidelia Ewell Foucher, wife of Charles H. Foucher, jeweler, Wyoming, N. Y., died last Saturday afternoon, aged 70 years and 6 months.

A. M. Ambler, Middletown, N. Y., has been appointed watch inspector and examiner for the Ontario and Western Railroad in place of B. F. Gordon, who retired Feb. 1.

Hugh L. Coffman, who has been employed in the J. C. Herkner Jewelry Co.'s store, Grand Rapids, Mich., accompanied by his mother and sister, has gone to Colorado Springs to reside permanently.

John H. Merz., Sr., aged 82, died at the residence of his son John, at Hopewell, N. J., some days ago, from paralysis. Deceased was well known in Somerville, N. J., and for many years conducted a jewelry store there.

Austin M. Edwards, jeweler and silversmith, Lancaster, N. Y., has petitioned in bankruptcy. He acknowledges that there are unsecured debts against him amounting to $19,891.68, and that he has assets to the amount of $50, which he claims to be exempt.

B. Siegel, loan broker, Des Moines, Ia., has decided to open a wholesale jewelry house in that city. At present Mr. Siegel is in the east, procuring a stock. It is understood that the house will be opened up in one of the store rooms on Court Ave., in the wholesale district.

John Mitchell, with his wife and two children, arrived in Nassau, N. Y., about a month ago, claiming to be a manufacturing jeweler. He hired a residence and a store, and while they were undergoing repairs the whole family left for parts unknown, leaving several unpaid bills.

OPALS.

We have received from Australia a large consignment of rough Opals, which we are cutting. We will, on receipt of **$10.00**, send an **assorted package of 10 carats** to any jeweler and return money if goods are not worth double that price.

MENDES CUTTING FACTORIES,

12-16 JOHN STREET, NEW YORK.

HEINTZ BROS.,

Ring Makers, BUFFALO, N. Y.



Ring Makers, BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

New ARTISTIC Trade CATALOGUE

IN BEAUTIFUL COLORS.

THE NEW ENGLAND WATCH CO.,

JULES H. LACROIX, Selling Agent,

37 & 39 Maiden Lane, NEW YORK.

SEND FOR ONE.

American Watch Case Co.'s

GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.



SEND FOR CATALOGUE.

SELLING NOW MORE THAN EVER.

SILVERWARE CHESTS

Send for Prices on Different Combinations.

S. VALFER & CO.,

Manufacturers of

Jewelry and Silverware Boxes, Trays, etc., and Paper Boxes,

33 MAIDEN LANE, NEW YORK.

CHART

FOR THE

Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6 Very good color and imperfect
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect

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GRADED DIAMONDS.

There are several different and distinct grades of diamonds of the finer qualities. These are known in the "Rough" to cutters as Jaegers, Top Crystals, Crystals, Top Silvercapes and Silvercapes.

Each of these grades we indicate by letters or numbers. Each diamond we sell, whether loose or mounted, is marked with a number or letter to indicate the quality, and, remember, we guarantee them to be exactly as represented.

We believe even those who are well posted in the different grades would find our system of much assistance in making sales. Our prices will compare favorably with any in the market.

We cater for special memorandum sales. Just try us once and let us show you what we can do in quality and price.

S. C. SCOTT MFG. CO.,

9, 11, 13 Maiden Lane,

NEW YORK.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

John F. Branigan has severed his connection as traveling salesman with Torrey Jewelry Co., Attleboro, Mass., and is now connected with J. M. Fraser & Co., Providence, R. I.

Harry Birch was in Charlotte, N. C., on the 7th.

Maurice Rosenbaum, of Rosenbaum & Adler, New York, left for the west Friday.

William Cooper, of Cooper & Forman, New York, is sick with grip at Anderson, N. C.

Seymour W. Frolichstein and Fred H. England, of Frolichstein & England, New York, left for their territories Saturday and yesterday respectively.

Mr. Platt, Theodore W. Foster & Bro. Co.; I. Price, Byron L. Strasburger & Co.; Mr. Kennedy, Joseph Fahys & Co., called on Indianapolis, Ind., trade last week.

Among the representatives of the wholesale jewelry houses in Trenton, N. J., recently were: Mr. Stanborough, Carter, Hastings & Howe; Robert Gatter; William Link; E. Brennan, for L. Witsenhausen.

A meeting of the committee on reorganization of the New England Jewelry Traveling Men's Association will be held about March 1. The exact date and place of meeting will be announced later. This committee were appointed at the annual meeting held in January.

The following were in Minneapolis and St. Paul, Minn., the past week: I. Wile, Electric City Box Co.; Lewis L. Squire, F. H. Cutler & Co.; Rudolph Cony, L. Heller & Son; Mr. Peck, O. W. Bullock & Co.; W. A. Moore, F. W. Gesswein Co.; and representative of E. G. Webster & Son.

Among the eastern traveling men in St. Louis, Mo., last week were: Charles Higbee, H. F. Barrows & Co.; Mike Lambert, Henry Zimmern & Co.; Charles DeWolf, Landers, Frary & Clark; Mr. Klipper, Hipp. Didisheim & Bro.; Mr. Krugler, H. A. Kirby Co.; Harry B. Kennion, Parks Bros. & Rogers; Henry Froehlich, H. Froehlich & Co.

The following traveling salesmen recently visited the trade in Columbus, O.: C. P. Koch, The Meyrowitz Mfg. Co.; A. E. Lavigne, Mathey Bros., Mathez & Co.; T. E. Bowne, E. Ira Richards & Co.; Emanuel Jacobson, Jacobson Bros.; Fred. L. Baker, The Non-Retailing Co.; Julian Bechet, Shafer & Douglas; T. C. Keys, L. E. Waterman Co.; Fred. Casper, The Mauser Mfg. Co.

Traveling salesmen who called on Davenport, Ia., jewelers the past week were: David Beer, Bernheim, Cohen & Beer; Henry Froehlich, Jr., Henry Froehlich & Co.; Frank N. Wilcox, International Silver Co.; Louis Freund, Henry Freund & Bro.; D. Wile, Buffalo Jewelry Case Co.; M. Stein, Louis Wolfsheim & Co.; A. N. Brittan, M. A. Mead & Co.; Max Noel, Stein & Ellbogen Co.; L. Newhouse, L. Newhouse & Co.

Travelers have been more numerous in Toronto, Ont., latterly than at any time since the holidays, among the more recent arrivals being: E. A. Woodmancey, Potter & Buffinton, Providence; Mr. Goldburg, Heintz & Goldburg, Chicago; George E. Smith, Theodore W. Foster & Bro. Co., Providence; Fred. C. Steimann, F. C. Steimann & Co., New York; F. H. Wilkinson, for A. Wittnauer, New York. The trade are buying freely in anticipation of a good Spring season.

Among the traveling salesmen who recently visited the trade in Detroit, Mich., were the following: H. D. Cretchen, Hayden W. Wheeler & Co.; F. E. Jackson, for William Davidson; M. H. King, M. H. King & Co.; William Hanauer, Julius Becker & Co.; F. D. Newberger, R. Blackinton & Co.; W. J. Carrow, Mandeville, Carrow & Crane; A. D. Engelsman, Goodfriend Bros.; E. C. Stone, Battin & Co.; F. C. Staudinger, Sansbury & Nellis; Lewis P. Cook, S. Sternau & Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; Lewis L. Squire, F. H. Cutler & Co.; W. S. Dudley, Rogers, Smith & Co.

The traveling men who visited Kansas City, Mo., merchants last week were: George J. Gruen, D. Gruen & Sons; S. C. Howard, Dominick & Haff; G. A. Webster; Arthur E. Hall, Holmes & Edwards Silver Co.; George E. Butterworth; F. L. Pettee, Waterbury Clock Co.; R. Arnstein, Arnstein Bros. & Co.; A. Kiersky, A. L. Reed & Co.; R. H. Schley, Sloan & Co.; Louis Freund, Henry Freund & Bro.; O. H. Hull, The Pairpoint Corporation; C. A. Garlick, Schrader, Wittstein Co.; J. W. Payne, Meriden Cutlery Co.; Mr. Bliss, Krementz & Co.

Travelers in Pittsburgh, Pa., last week were: Lewis L. Squire, F. H. Cutler & Co.; Edwin L. Mumford, Waite, Thresher & Co.; J. Oppenheimer, for Julius Wodiska; N. Lubo, Oscar Gottlieb & Co.; Frank W. Trewin, Keystone Watch Case Co.; S. E. Coggins, Towle Mfg. Co.; S. W. Abbey, E. Ira Richards & Co.; J. Williams, for G. Armeny; C. H. Higbee, H. F. Barrows & Co.; H. D. Sherrill, Sinnock & Sherrill; Sol. Sichel, Eichberg & Co.; W. C. Barry, Larter, Elcox & Co.; W. H. Hurlbert, Providence Optical Co.; A. D. Engelsman, Goodfriend Bros.

The traveling salesmen visiting the Boston trade last week included: John Abel, Abel, Luthy & Co.; Sig. Stern, Stern Bros. & Co.; Mr. Tarlton, Wightman & Hough Co.; Otto Wormser, Joseph Frankel's Sons; Mr. Pelletreau, David Kaiser & Co.; Harry F. Barrows, H. F. Barrows & Co.; T. G. Frothingham, T. G. Frothingham & Co.; E. I. Franklin, E. I. Franklin & Co.; R. G. Sweet, R. F. Simmons Co.; E. R. Snow, Keystone Watch Case Co.; George Becker, George Becker & Co.; Charles W. Jenks, Charles W. Jenks & Bro.; W. D. Fenimore, California Optical Co.; Joseph Dupaul, Dupaul-Young Optical Co.; C. D. Waugh, E. Kirstein Sons Co.; Charles Keller, Charles Keller & Co.; Mr. Cahoone, Providence Optical Co.

A. Eastwick Wood, traveler for the Wilcox Silver Plate Co., of the International Silver Co., sends to The Circular-Weekly an account of a thrilling experience he had on a recent trip south. He had found business good and everyone was looking for a prosperous Spring trade; cotton had touched 10 cents and an even higher figure was looked for; in fact, the outlook was very bright. Mr. Wood started from the hotel in Columbia, N. C., in a carriage to the depot to take a train for Greenville, S. C., when just as he was within a block of the station the horse took fright at a steam roller and started to run away. This in itself was not of much consequence, as the driver could have pulled to a stop, but he kept pulling and tugging at the lines until finally the bit broke, which threw the bridle over the horse's head. This seemed to scare the horse more than anything else, and then he started at a speed that would have done credit to Salvator. The vehicle was the ordinary light phaeton style with two seats; the driver, with Mr. Wood's trunks, was on the front seat, while Mr. Wood was in the back. The traveler sat for a moment perfectly cool and collected, taking in the situation, and he concluded that he would rather take his chances of jumping out to being smashed against a telephone pole. So he stepped out on the step and jumped. He landed on his feet and immediately "slid for second," scraping his kneecap and bruising himself pretty badly. But the wagon was smashed to kindling wood, the horse was hurt, the driver had his arm broken and was cut about the head. After being taken to a drug store and having his knee washed and bound up, Mr. Wood was enabled to continue his journey to Greenville, where he arrived five hours later so stiff and sore that he had to be helped from the train. As soon as he got to the hotel he sent for D. C. Durham, of The Gilreath-Durham Co., who came over immediately and procured a good physician, who made a critical examination and pronounced the case not serious, but advised complete rest, which Mr. Wood did not take, and he was laid up twice. Then he concluded to go home and remain there until perfectly well. He arrived at his home last Sunday afternoon on crutches and will remain quiet until about the 15th of this month, when he will go direct to Augusta, Ga., and finish his trip.

Pittsburgh.

O'Gusky & Meyers are holding an auction sale at their Carnegie store.

M. E. Shutterly, lately with A. E. Siviter & Co., has gone with Joseph De Roy.

A. C. Fry, Frankstown Ave., East End, is holding an auction sale to quit the business.

The death of Whitehead Siviter, young son of Mr. and Mrs. A. E. Siviter, occurred on Sunday last.

Mr. Brillhart, Sr., who is in charge of the late Max P. Wilson's store, Indiana, Pa., will start a store in that town.

H. Carlson has left the Keystone Jewelry Co. to go with Carlson Bros., Bloomfield, Pa. M. Henry takes his place.

A. E. Siedle, the East End jeweler, expects to make a number of improvements before moving to his new quarters on Penn Ave.

Graf & Niemann, 6011 Penn Ave., are disposing of the present stock, "25 per cent. off," preparatory to their removal to 6th St.

Liljedahl & Lundborg will remove from Main and 8th Sts., Braddock, Pa., to Main and 6th Sts., where they will have better facilities for their increasing business.

The matrimonial engagement of Harry Heeren, son of Otto Heeren, of Heeren Bros. & Co., to Miss Ethelyn B. Lowry, Du Bois, Pa., is formally announced.

James McConahy, who for 25 years was a jeweler at New Castle, Pa., died last week in the Warren, Pa., hospital. He was a Civil War veteran and leaves a wife and two daughters.

Cohen & Rosenthal are offering creditors 25 cents on the dollar. They state that if the offer is not accepted they will go into bankruptcy. They further state their liabilities are about $12,000 with assets of not more than $3,000. In November last the firm claimed assets of $25,000 and liabilities of $9,000.

Buyers in the city last week were: H. H. Weylman and Mrs. Weylman, Kittanning, Pa.; M. J. Scudder and Mrs. Scudder, St. Mary's, W. Va.; H. R. Brown, New Brighton, Pa.; John Z. Simpson, Blairsville, Pa.; W. F. Brehm, Rochester, Pa.; G. V. Brady, Washington, Pa.; Leroy Swan, New Castle, Pa.; A. French Poole, Washington, Pa.; S. C. Schuster, Latrobe, Pa.; John Linnenbrink, Rochester, Pa.; Charles Loughman, McKee's Rocks, Pa.

A stranger entered the store of Caplan & Teplitz, Monessen, Pa., one day last week and asked to see some diamond rings. While Mr. Caplan's attention was apparently momentarily distracted, the stranger dropped a $100 diamond ring into his coat pocket and started toward the door. Quick as a flash, however, Jeweler Caplan drew a revolver, leveled it at the astonished stranger, and demanded his ring. The request was immediately acceded to, the man disappeared and Jeweler Caplan is the hero of the hour in Monessen, McKeesport and Braddock circles.

M. N. Grasby, jeweler, La Crosse, Wis., left town about a fortnight ago, leaving his clerk in charge. Feb. 4 his stock was seized on a writ of attachment issued at the instance of A. Hirsch & Co. and M. S. Fleishman Co., of Chicago.



The Francis Engraver

is the only machine having a turning point. If you are a mechanic you know what that means. If you are not, and do not really understand why it is said to be better, post up before buying or you will always regret it. This journal will have fifty-two little advertisements in it this fiscal year, commencing with the full-page advertisement that appeared last week. You may be prejudiced against all engraving machines, as many are who do not understand them, and judge by what they have seen in the past, but don't let these little squibs escape your notice. They will all be different, and before you know it you will understand more about engraving machines than you ever expected to, and think more and more of them. When you have time, write me to send you catalogue, etc. If you ever happen to find yourself confronted with the problem of how to do your engraving best and cheapest, if you don't think the time and postage well invested, I'll pay you for the trouble.

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No. 780 Cedar Ave., Cleveland, Ohio.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, FEBRUARY 13, 1901. No. 2.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

At 10.30 o'clock on the night of Feb. 4, a fire occurred at 146 State St., near Madison, the blaze originating in the cellar by the crossing of electric light wires and doing $3,500 damage, $500 of which was represented in smashed plate glass. The Barrios Diamond Co., J. A. and S. T. Harris, local agents, suffered the principal loss. They occupied the ground floor.

Mrs. John J. Watson, who, as Miss Amy Sesselberg, was arrested in the store of C. D. Peacock, a few weeks ago, on a charge of stealing a diamond ring, has brought suit against the firm for $50,000 damages. The young woman's fiancé, Mr. Watson, came to her aid at the time of her arrest and has since married her. Miss Sesselberg was discharged upon the preliminary hearing of the accusation against her. She lived in Kaukauna, Wis., and was visiting in this city at the time of her arrest.

Chemicals exploding in the laboratory of the Economical Drug Co., 84 State St., are believed to have been the cause of a fire there at 11 o'clock on the night of Feb. 5, and which did about $5,000 damage in that and the building at 86 State St. The flames worked up through the wall to the south into Seaver's restaurant, but the damage there was almost entirely from smoke. F. C. Happel & Co., wholesale jewelers, on the third floor at 84 State St., also suffered damage by smoke. Their loss is placed at $350.

Henry Landsman, who was arrested last Monday, charged with robbery, acquainted the police with a new incentive to robbery. He wants to learn a trade, and for that reason he stole, in hopes of being sent to the penitentiary. "I want to go there to learn some trade because I cannot live at my present trade on $7 a week." That was the way he explained it. Landsman was employed as a jeweler by J. Rosenthal, 3138 Cottage Grove Ave. He is 25 years of age. A few days ago he disappeared and so did an $85 diamond ring belonging to his employer. When Henry was arrested six pawn tickets were found in his possession. He said they were for rings he had stolen from his brother, who is a jeweler also, and from Rosenthal.

Cincinnati.

Joseph Becker, agent for Joseph Fahys & Co., is in Dallas, Tex., calling on old customers.

E. E. Mosiman, Bluffton, Ind., is arranging his business to leave on the first of March for a two months' tour of California.

A. Clooney, Maysville, Ky., was in town last week, buying goods. M. Basinger, of Basinger & Cameron, Lima, O., was in the city.

Frank Rose, of the Ophir Diamond Co., this city, went to Milwaukee last week to marry Miss Evelyn Hartly. They will reside in this city.

The death of L. Gutmann will not necessitate any change in the firm. The sons will carry on the business under the same firm name of L. Gutmann & Sons.

Jack Bitterman, of Bitterman Bros., Evansville, Ind., will be married on Feb. 14 to Miss Hattie Sholer, of that city. They will go east on a wedding trip.

Irving Herman has returned from a trip and says business is very good through the country. He reports that Jenkins & Co., Richmond, Ind., have opened a branch store at Elwood, Ind.

Morris Strauss, formerly with the old firm of Schroder & Herman, when they were on Race St., a number of years ago, has returned from North Dakota, where he has been for the past 10 years.

Mayo Loeb, of Herman & Loeb, son of L. Loeb, of this firm, has been laid up at his home for five weeks. This firm have been seriously handicapped the past three months by the illness of their force.

Frank Herschede and wife start this week for a seven weeks' trip to California. They will visit all the large cities and resorts en route and make a visit to relatives at Los Angeles. This is the first pleasure trip Mr. Herschede has taken in years, and he expects to thoroughly enjoy it and be benefited by it.

The Wadsworth Watch Case Co. shut down Monday on account of the funeral of Miss Stegeman, which occurred that day. Miss Stegeman was the sister of Mr. Wadsworth's wife and also of Harry Stegeman, of the same company. She had gone south for her health and died at Asheville, N. C., last week.

Gustave Fox & Co. have got out a new model of their patented elk head for watch cases. The ornament will be made in gold and silver and will have rivets on the back to rivet it to the case. Some are made with a circle of enamel, in which the name or inscription may be put. The gold ones will be very elaborate and some of them will be quite expensive, but their beauty will commend them to the high class trade.

Joseph Noterman & Co. made last week a solid gold medal for M. Pieper, the Covington jeweler, which is to be presented to the Covington Chief of Police. The medal cost about $300, is four inches long, the medallion containing the State seal in colored gold. A wreath of laurel in sage colored gold surrounds the seal. The whole is suspended from a spread eagle. The seal is encireled with small diamonds and a 1-karat diamond is in the top. It is a magnifieent piece of work.

Minneapolis and St. Paul.

W. F. Kuhn, manufacturing jeweler, St. Paul, has removed from 274 E. 7th St. to 214 E. 7th St.

The journeymen jewelers of Minneapolis contemplate forming a union under the trades and labor rules.

H. E. Schloss, of B. Schuette's Minneapolis store, has left for a northern trip. He will be gone a fortnight.

Rentz Bros., Minneapolis, are setting up their new hydraulic press. Fred. Damcke, engraver for this firm, has been ill with rheumatism for 10 weeks.

A hearing as to the disposition of goods and assets in the case of Abraham Cohen, insolvent jeweler, St. Paul, occurred before the referee last week. Cohen gave conflicting answers to questions and got thoroughly mixed up. He testified to losing $5,000 on a bond deal in June, after which he was confronted with a statement which he made to an eastern clock company, Aug. 1, in which he stated that his liabilities, all told, amounted to something over $1,000, and his net assets exceeded $11,000. Following this meeting his attorney presented a statement to the effect that he, Cohen, suffered from a bad memory and from ignorance of the English language; that since the hearing his memory had been refreshed by interviews with people with whom he had transactions outside the store, and that his statements were incomplete because of his failure to understand questions and because of his poor memory. Further, the statement declares that through "shame and abashment" he was unwilling at the previous hearing to state that he had lost $5,000 at gaming. In view of these statements a further hearing was asked. It was set for Feb. 12.

Kansas City.

The store of C. S. Raymond Sons is closed at present.

E. A. Church, Oak Grove, Kan., has opened a store for himself at Buckner, Mo.

W. H. Fitzsimmons, engraver for Cady & Olmstead, was called to Pottstown, Pa., by the sudden illness of his wife.

C. B. Norton, president of the Norton-Paulson Jewelry Co., is expected to return from his trip with the Commercial Club this week.

Ike Gleason, for many years with M. B. Wright and later with the Streicher Watch and Jewelry Co., has opened a jewelry store for himself on 12th St.

Cady & Olmstead have received an advance card addressed to "Kadey & Olmsted" from a firm they have traded with for years. They prefer to have their names spelled in the usual manner.

Arthur Clark, of the L. Bauman Jewelry Co., St. Louis, Mo., and formerly with Norton-Paulson Jewelry Co., this city, was called to Kansas City, Saturday, by his wife who is seriously ill but is slightly improved at present.

Sedalia Council, No. 47, United Commercial Travelers, passed resolutions last week indorsing Edward S. Villmoare for coal oil inspector of Kansas City. Mr. Villmoare travels for the Norton-Paulson Jewelry Co.

E. M. Crellin, Chillicothe, Mo., has entered the employ of Duck & Missman, as watchmaker. Duck & Missman are a new firm who went into business just previous to the holidays, and they report business as keeping up very nicely.

Bullard & Moore, manufacturers of photo-jewelry, buttons, medallions, etc., and dealers in all kinds of plated and solid rims and frames, have dissolved partnership. The dissolution took effect Feb. 1, Harry G. Moore taking the Cincinnati plant, which he has been managing for over a year, and George A. Bullard taking the Kansas City house, which was started nearly four years ago and of which Mr. Bullard has had charge for the past 15 months.

J. H. Baker, formerly in business at Horton, Kan., and who sold out his store on Grand Ave., last Fall, and assisted L. J. Marks with his recent auction, will go east early in March to purchase tools, machinery and a stock to open a new manufacturing business here. Mr. Baker will be the manager and secretary of the firm who will be called the Kansas City Wholesale Jewelry Mfg. Co. They will have a capital stock of $50,000 and expect to have the business running by the first of May. The firm have secured rooms in the New Nelson building, at Missouri Ave. and Main St.

The merchants from the surrounding territory who visited Kansas City, last week, were: C. C. Stevenson, Pittsfield, Kan.; M. C. Rosenfield, Leavenworth, Kan.; A. L. Howard, Louisburg, Kan.; T. C. Pitts, Aldrich, Mo.; S. J. Huey, Excelsior Springs, Mo.; Leroy Van Lehn, Stafford, Kan.; F. W. Swearingen, Topeka, Kan.; McCoy M. Stott, Miraville, Mo.; D. M. Conn, Cameron, Mo.; E. A. Burlingame, Argentine, Kan.; C. E. McCoy, Polo, Mo.; August Schlieker, Vinita, I. T.; J. A. Robb, Almira, Kan.; Frank Wuerth, son of J. H. Wuerth, of Leavenworth, Kan., and junior member of J. H. Weurth & Son; C. E. VanVoorhis, Yates Center, Kan.; J. O. VanVoorhis, Osawatomie, Kan., and J. E. Watkins, Tonganoxie, Kan.

Indianapolis.

Charles Smethurst, Converse, Ind., has sold out his jewelry business to Merle Agness.

Since Feb. 10 Phil Diel, Marion, Ind., has occupied a fine room in the Glass block. This store is now one of the handsomest jewelry stores in the State.

Chris. Bernloehr has taken his brother, John, into partnership. The firm are now known as Bernloehr Bros. Charles Bernloehr will soon finish his course of study with the Illinois Watch Co., and become watchmaker for his brothers.

Buyers in the city last week included: E. M. Wilson, Anderson, Ind.; J. A. Meissen, Cicero, Ind.; Joseph Booth, of I. Booth & Son, Tipton, Ind.; George Drake, Pendleton, Ind.; E. A. Wiley, Mooresville, Ind.; J. W. Thompson, Danville, Ind.

Abraham B. Bowman, aged 23, died at his residence Feb. 3. Mr. Bowman was well known in the S. Meridian St. wholesale district, having held a confidential position with Schnull & Co. for seven years. He left the employ of the firm last October and re-engaged in the jewelry business, the firm being known as the Bowman Jewelry Co.

Fred. H. Schmidt died Feb. 4, at his home, 16 Elm St., after an illness of 10 months. For several years he was an active traveling man, and later a jeweler in Jackson Place. Four months ago he was operated upon, but death was inevitable and four weeks ago he was taken home to die. A widow and two children survive him. He was born in Nassau, Germany, 51 years ago, and had lived in this city since 1880.

Springfield, Ill.

The factory of the Illinois Watch Co. commenced working 12 hours per day on Feb. 4, owing to the steadily increasing demand for their watches.

James Keithly, a fireman employed by the Illinois Watch Co., while crossing the tracks of the Illinois Central, near the Union depot, was struck by the engine of a passenger train and seriously injured, being badly cut about the shoulders. His recovery is doubtful.

Oriental Pearls. American Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

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IMPORTERS OF

Precious AND Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Baroque Pearls. Half Pearls.

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Steam Lapidary.

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Twenty years' experience in the Wholesale, Retail, Manufacturing and Importing Jewelry Business.

I have never failed to move a stock. I work on commission. My methods are new and original.

WRITE ME FOR TERMS, Etc.

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AT PRESENT SELLING FOR E. L. CUENDET, 21 JOHN ST., NEW YORK, large importer of Musical Boxes and French Bric-a-Brac.

For the next two weeks, address my New York office.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

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DIAMONDS, RINGS AND JEWELRY, PRESCOTT BUILDING, 65 NASSAU STREET, NEW YORK.

NEW FIRM——NEW GOODS——NEW IDEAS.

$1000 A YEAR FOR LIFE.

A thorough investigation will convince you that $12.50 per month invested for six years in the Montezuma Plantation will give you an income of $1,000 for life. It will convince you that the enterprise is

NOT A SPECULATION

but a solid, conservative investment, in which **the organizers,** to make their profit, **must make a success for the investors.** The plantation consists of 6,000 acres and is being planted to sugar and rubber.

The interest of one is the interest of all and **each shareholder has only one vote—impossible to freeze out.**

The Mexican Coffee and Rubber Growers' Association manages the plantation for 25 years. The mercantile agencies will tell you that it has $5,000,000 capital and $4,000,000 assets, including its own steamboats.

SIX PER CENT. GUARANTEED FOR SIX YEARS.

To investors who pay all cash the Association guarantees six per cent. for six years and the Chicago Title and Trust Co. agrees to pay it, which makes it **as sure as the interest on a Government bond.** The Trust Co., capital $1,500,000, also holds the title to the land and receives every dollar paid by the investors.

Not one of all the authorities on the planet places the profit on rubber and sugar at less than 50 per cent.—most all at 100 to 200.

Sir Thomas Lipton says:

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You can invest as little as $2.50 per month. The shares are non-forfeitable after three years' payment. If the investor dies the amount paid will be returned. The members annually elect an inspector to visit the land and excursions will be conducted. Many Chicago business and professional men have taken shares and indorsed this enterprise. We invite the most rigid investigation. Write for literature

MONTEZUMA PLANTATION,
1107 Ashland Block, CHICAGO.

San Francisco.

Leon Carrau, of Carrau & Green, goes east this week.

Taber Bros. will reopen their establishment here soon.

Mr. and Mrs. F. C. Ewert, of Woodland, Cal., were in this city last week.

Walter King, with Charles Haas & Son, Stockton, Cal., is enjoying a vacation here.

H. E. Hall will go to Honolulu, Hawaii, this week. He will be away about six weeks.

George Smith, representing the Keystone Watch Case Co., is doing some missionary work on this coast.

W. Kenna, representing the Elgin National Watch Co., is in from Los Angeles on his way to the Pacific Northwest.

J. A. Young, who recently purchased the business of Haskell & Muegge, this city, will take to the road about the 15th inst.

Y. H. Boudreau, Modesto, Cal., has sold his business there to W. L. Tregea, who has been with J. N. Brittain for several years.

Percy Greer, auctioneer, who has just had a successful sale in Los Angeles, Cal., is now at Soledad, according to reports received in this city.

G. Beninghausen, Seattle, Wash., was at the Grand Hotel, this city, last week. A. P. Hall, Visalia, Cal., was among our visitors from the interior.

A large number of travelers for eastern houses have visited this city and have met with unusual success. Our jobbers are rapidly getting their men out and anticipate a lively demand.

A. Hansen, Seattle, Wash., is greatly pleased that Seattle has secured the building of a United States battleship. The contract price of $3,600,000 will materially assist the merchants there.

George E. Paine, with E. I. Franklin & Co., North Attleboro, and S. J. Hughes, with George H. Calhoone & Co., Providence, were among the representatives of eastern manufacturers here last week.

Pacific Coast Notes.

E. P. Segret, watchmaker and jeweler, has opened an establishment at Carters, Cal.

A. E. Howard, of Howard & Ingalsbe, Merced, Cal., has purchased Mr. Ingalsbe's interest in the jewelry establishment and will hereafter conduct it as sole proprietor.

W. T. Harris, Jack Moore and Thomas Lackey, of San Bernardino, Cal., have returned to that city from a trip into the desert beyond Kramer, where they investigated some opal beds. They were gone almost a month and seem satisfied with the prospect.

Omaha.

E. Baldwin, Lexington, Neb., has sold out.

George Perkins, Genoa, Neb., has sold out to A. B. Miller.

W. H. Weir, Boone, Ia., was in the city last week purchasing goods.

H. E. Snyder, Plattsmouth, Neb., was in the city last week buying goods.

Homer Wicker, with A. L. Coleman, the South Omaha jeweler, has accepted a position with L. P. Judd, Cedar Rapids, Neb.

A. M. Molesworth, Shelby, Ia., reported as closing out, has removed to Marysville, Mo., where he will engage in the jewelry business.

T. L. Combs & Co., "the Busy Jewelers," are making extensive improvements in their store building. A balcony is being built in which the work shop will be placed, and a neat private office is being furnished on the ground floor.

George W. Ryan has returned from a visit of several weeks' duration in Milwaukee. During his absence handsome improvements have been made in his store. The whole front was taken out and new plate glass with deep recess windows for showing goods erected.

W. Hanson, of the horological school, has returned to his home in Kansas. Edward Morey, Valentine, Neb., has entered for a course in watchmaking. Percy Wilkins has established himself in business in New Hampton, Ia., and has engaged F. C. Calhoun as his assistant.

Hiram E. Smith, who sold his jewelry business in Madison, Wis., to Mr. Gamm about two years ago and then spent a year in Norway restoring his health, has now bought out the business of A. E. Thoreson, at 122 E. Main St., that city. Mr. Thoreson goes to California, where he has a brother interested in sawmills and coal mines.

Thomas W. Humphrey, who had been in the jewelry business in Billings, Mon., several years, has sold his entire stock to J. Forester. Mr. Forester will remove his stock from the Belknap block to the location which Mr. Humphrey has held, consolidating the two stocks. Mr. Humphrey has not yet decided what he will do, but he will remain in Billings for the present. He is offering his creditors 33 cents on the dollar.

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Send for our 48-page illustrated catalogue of the largest assortment manufactured. We are headquarters for Photo Buttons, Advertising Buttons, Button Machines, Button Findings, and everything pertaining to the business.

Our aim is to furnish goods at lower prices than they can be produced from other sources. We guarantee our prices and will meet any competition. We never allow anybody to undersell us.

ST. LOUIS BUTTON CO.,
No. 620 N. Broadway,
ST. LOUIS, MO.

Mention The Jewelers Circular-Weekly.

St. Louis.

TRADE CONDITIONS.

The jewelry business continues quiet, with little prospect of it being better until the Spring trade sets in. January was good towards the last and many jewelers who thought they would fail in doing the amount of business they did last January pulled ahead.

John C. Dueber, president of the Dueber-Hampden Co., Canton, O., was in St. Louis last week.

Joe McKenna, manager of the material department of the Bauman-Massa Jewelry Co., has been quite ill for several days with grip.

There were but few near-by buyers in the city last week. Among them were: Roy Goulding, of E. H. Goulding's Sons, of Alton, Ill., and C. H. Bard, Sedalia, Mo.

The new show windows of the Merrick, Walsh & Phelps Jewelry Co. are now completed and make a very handsome appearance. They are large and afford an opportunity for a fine display of bric-à-brac, jewelry, etc.

Miss A. Meyer, bookkeeper for several years for J. W. Cary & Co., Holland building, left the services of that firm last week and will be married this week. She was very popular with her late employers and the well wishes of that firm and her many friends will go with her.

F. L. Jaccard, the Texas traveler for the Bauman-Massa Jewelry Co., came in Feb. 9 to attend the funeral of his mother, Mrs. Sophie Jaccard, who died at De Soto, Mo., Feb. 8, at the age of 74 years. Mrs. Jaccard's husband was a distant relative of the well known jewelers by that name who were once in business in this city.

J. C. Adams, manager of the watch department of the Mermod&Jaccard Jewelry Co., will go out on a trip this week over the lines of the Burlington and Wabash Railroads in the interest of the Mermod-Jaccard new timekeeper, the "Paragon," which is specially adapted for railroad service. He will be gone two weeks.

The Retail Jewelers' Association of Missouri are making special preparations for their banquet, Thursday evening, Feb. 14. Plates will be laid for 40 or 50 persons, but more can be taken care of if they attend. A number of prominent business men have been booked for speeches and the subject of the World's Fair will be touched upon. Among those who will probably address the members are: Congressman Richard Bartholdt, Judge John A. Talty, of the Circuit Court, and Hon. Robert H. Kern. Others are also expected.

Thieves broke the large plate glass window of Joseph J. Hoepffner's jewelry store, 1231 N. 13th St., about 8 o'clock on the evening of Feb. 8, and stole a tray of valuable diamond rings. They succeeded in getting away with their plunder and no clue was left which would lead to their identity. Mr. Hoepffner, who was in his store when the burglary was committed, gave chase to the men, but they escaped into a nearby market after firing at their pursuer.

Detroit.

Nearly every jeweler in the city is taking inventory or preparing to do so shortly. Wright, Kay & Co. will take stock after hours this year.

A glittering array of prizes to be awarded winners in the Detroit bonspiel contest and the Michigan Whist Association tournament is on exhibition in the show windows of Wright, Kay & Co.

H. A. Bromberg, jeweler, Battle Creek, last week made three sales of diamonds aggregating $1,100. He declares that more diamonds have been sold during the past year than during the previous five years. Investors are buying only the very best quality.

The largest medal press in Philadelphia, Pa., and probably in this country, is in the factory of the Peter L. Krider Co. Heavy bronze medals, about five inches in diameter, can be struck off on this press, which has an arm 14 feet long.

Georgian STERLING SILVER. In Complete Table Service—

French Gray Finish.

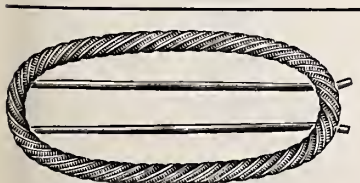


COFFEE SPOON.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.



We manufacture the Largest and Best line of

HAIR ORNAMENTS

in the country.

CATALOGUE TO JOBBING TRADE ONLY.

F. H. NOBLE & CO., 103 State St., Chicago.

ILLINOIS WATCH CASE CO.



100.



101.

20th Century

Art Designs on

COMMANDER

25-Year

Gold-Filled Cases

surpass all previous efforts in watch case engraving.

A Modern Jeweler's Stock Is Not Complete Without Them.

ILLINOIS WATCH CASE CO.

Factory and Main Office,

ELGIN, ILL.

Chicago. No. 133 Wabash Ave.
New York, No 9 Maiden Lane, Gill Bldg.
San Francisco, No. 66 Crocker Bldg.

The Latest Patents.

ISSUE OF FEB. 5, 1901.

667,176. ESCAPEMENT. Max Baier, Elizabeth, N. J. Filed March 14, 1899. Renewed June 15, 1900. Serial No. 20,474. (No model.)



The combination in an escapement of a scape-wheel, a pivoted lever having locking-pallets thereon, means for oscillating the lever whereby the said pallets are alternately engaged by the teeth of the scape-wheel, and connection between the scape-wheel and the said oscillating means whereby the initial oscillation of said means and of the lever is imparted by the initial movement of the scape-wheel, the parts being so arranged that when in the position of rest the pallets lie out of the path of movement of the teeth of the scape-wheel and said teeth are free from contact.



Cleanliness. Neater Work.



SAVING OF TIME.

SCHNEIDER'S SOLDERING FLUID,

A Substitute for Borax.

PRICE.

1 oz., 4 oz., 10c. 25c.

8 oz., 16 oz., 40c. 60c.

Write for Quotations in Larger Quantities.

Manufactured by EMIL SCHNEIDER, NEWARK, N. J.
Gold and Silver Refiner; Sweep Smelter.

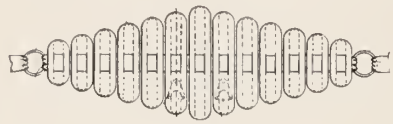
L. W. NIMSCHKE,
DIE SINKING, DESIGNING,
STAMPING FOR THE TRADE,
203 Centre Street,
Entrance corner Howard St., NEW YORK.

667,181. SAFETY WATCH-CARRYING DEVICE. Jennie Beebe, Los Angeles, Cal., assignor of one-half to John Cristian Haag, same place. Filed Feb. 26, 1900. Serial No. 6,632. (No model.)



The circular spring device consisting of two spring sides, two spring-loops at the top connecting these spring sides, springs having upper and lower hooks attached to one of the spring sides for engaging the pocket.

667,252. APPAREL-BELT. Emma Roberton, New York, N. Y. Filed March 21, 1900. Serial No. 9,512. (No model.)

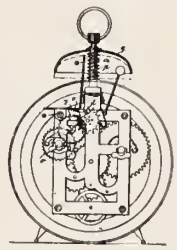


A belt, comprising a strap having a plurality of cross-pieces mounted thereon and movable thereon throughout its length, said cross-pieces being each composed of a flexible covering in which is placed a flexible strip of stiffening material.

667,307. BUCKLE. Albert F. Fuller, Newark, N. J., assignor to the J. E. Mergott Co., of New Jersey. Filed Oct. 8, 1900. Serial No. 32,368. (No model.)

667,308. BUCKLE. Albert F. Fuller, Newark, N. J., assignor to the J. E. Mergott Co., of New Jersey. Filed Oct. 27, 1900. Serial No. 34,566. (No model.)

667,320. ALARM-CLOCK. Arthur Junghans, Schramberg, Germany. Filed Oct. 16, 1900. Serial No. 33,208. (No model.)



In an alarm-clock, the combination, with one of the toothed wheels of the alarm-train, of a tooth, a spring normally holding the said tooth out of contact with the said wheel, and means for moving the said tooth into the forward path of one of the teeth of the said wheel against the pressure of the said spring, whereby the said tooth and wheel become interlocked until the said wheel is moved in the reverse direction in rewinding the alarm-train.

667,402. WATCHMAKER'S TOOL. Louis Reichert, Scranton, Pa. Filed Aug. 9, 1900. Serial No. 26,378. (No model.)



As an article of manufacture a device for adjusting the jewels in watch-pallets consisting of a plate having a series of openings therein corresponding in their general outlines to, and adapted to receive, different forms of pallets, the walls of said openings in front of the jewels being so located as to form stops or gages adapted to limit the outward movement of the jewels when the latter are in proper position for working.

667,574. BUTTON FOR SHIRTS, ETC. Charles A. Pierson, Newark, N. J., assignor to Frederick H. Larter, Harry C. Larter and Halsey M. Larter, same place. Filed Jan. 3, 1899. Serial No. 700,914. (No model.)

A button comprising a head, a shank having a post connected to said head and a tubular barrel disposed at right angles to said post or approximately so, said barrel having one end, where it connects with the post, open, and the other end also open and provided with a bearing for a spring, a hollow shoe section slidably arranged in said barrel and serving as a casing for a spring, said slidable shoe section having its end toward the post end of the barrel provided with a spring-bearing, a stem or rod in said shoe section or



casing secured to said casing at the bearing therein for the spring and extending from said spring-bearing out from the barrel at or near the spring-bearing of said barrel, and a spring encircling said rod or stem and having one portion resting within the slidable shoe section or casing against the bearing within the same, and the remaining portion of the spring, in its normal position, projecting from said casing into the barrel and resting against the spring-bearing thereof.

667,631. BUTTON OR STUD. Halsey M. Larter, Newark, N. J., assignor of two-thirds to Frederick H. Larter and Harry C. Larter, same place. Filed Sept. 10, 1898. Serial No. 690,673. (No model.)



The herein-described stud or button comprising a recessed shank formed of a piece of metal tubing bent at right angles and having the bend rounded to facilitate passage through a buttonhole, a head fastened to one end of said shank, a solid filler arranged inside at the bend and a tubular plunger in the other end, the shank and filler being perforated at the bend to provide an outpassage for said plunger, an integral lip bent radially inward at the free end of the arm in which the plunger lies and the plunger being longitudinally slotted to receive said lip, a spiral spring lying in said plunger and bearing at one end against said lip and at the other end against the closed end of the plunger, a conical cap at the forward end of the plunger and a stop projection *d'*, at the rear end adapted to enter a recess *i*, in the shank and engage the filler to limit the forward movement of the plunger.

Design **34,019.** BRACELET. Thomas S. Bennett, Providence, R. I., assignor to Albert C. Becken, Chicago, Ill. Filed Nov. 9, 1900. Serial No. 35,987. Term of patent 3½ years.



Design **34,020.** COLLAR-BUTTON. Lewis Geisert, New York, N. Y. Filed Dec. 1, 1900. Serial No. 38,375. Term of patent 3½ years.



Design **34,025.** THERMOMETER. William Rotsted, Chicago, Ill. Filed Dec. 24, 1900. Serial No. 40,985. Term of patent seven years.



Trade-Mark **35,849.** FOUNTAIN-PENS. L. E. Waterman Co., New York, N. Y. Filed Jan. 2, 1901.

WATERMAN'S IDEAL.

Essential feature.—The words "WATERMAN'S IDEAL." Used since July 1, 1883.

LABEL 8,113. Title: "McGEE'S EYE WATER." (For Eye-Water.) JOHN J. McGEE, Woonsocket, R. I. Filed Jan. 15, 1901.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Feb. 5, 1884.

292,810. EARRING. BERNHARD HARTMANN, New York, N. Y.

292,837. NECKTIE HOLDER AND FASTENER. H. F. MILLER, New York, N. Y.

292,838. WATCH-WINDING MECHANISM. R. F. MITCHELL, New Haven, Conn.

292,870. ESCAPEMENT FOR TORSION-PENDULUMS. CHARLES STAHLBERG, Corsicana, Tex.

292,875. SHOW-CASE AND TRAY. EDWARD TODD, New York, N. Y.

292,909. PENCIL-CASE. J. C. HARING, Jersey City, N. J.

292,917. POCKET-KNIFE. F. W. KALDENBACH, Solingen, Germany, assignor to Alexander Coppel, same place.

292,954. KEY-TAG. J. C. RUSSELL, Boston, Mass., assignor to Tobias New, New York, N. Y.

292,959. EYEGLASSES. J. S. SPENCER, New York, N. Y.

292,962. SYNCHRONIZING CLOCKS. C. N. TALBOT, Flushing, N. Y.

292,963. FINGER-RING. OTTO THIE, Union, N. J.

293,016. BRACELET. J. C. HARRINGTON, Providence, R. I.

293,018. WATCH-PLATE. G. E. HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,042. WATCH. C. D. LEGER, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,044. ADJUSTABLE FINGER-RING. BENJ. LEWKOWITZ, New York, N. Y.

293,046. WATCH-MOVEMENT. E. A. LOCKE, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,063. PENDULUM. LEVI ORSER, Mobile, Ala.

293,074. REFRIGERATING DISH-COVER. A. C. PECOR, Baltimore, Md.

293,096. MUSIC-BOX ATTACHMENT FOR CLOCKS. JACOB SCHMID, Brunswick, N. J.

293,102. MANUFACTURE OF BUTTONS OR STUDS. T. W. F. SMITTEN, Brooklyn, N. Y.

293,127. GAGE FOR HAIR-SPRING STUDS. J. P. MATHIER, Chicago, Ill.

293,142. MAINSPRING BARREL. D. A. A. BUCK, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,143. WATCH-MOVEMENT. D. A. A. BUCK, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,168. STEM-WINDING WATCH. G. E. HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,169. COMPENSATING WATCH-BALANCE. G. E. HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

293,170. WATCH-DIAL. G. E. HART, Waterbury, Conn., assignor to the Waterbury Watch Co., same place.

Designs issued Feb. 6, 1894, for seven years.

23,032. SASH-RIBBON BUCKLE. W. A. FEARN, Columbus, O.

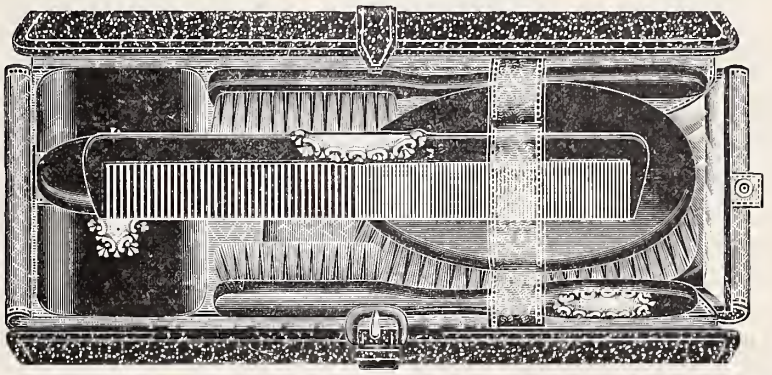
23,034. KNIFE. J. T. CURRAN, Brooklyn, N. Y., assignor to Tiffany & Co., New York, N. Y.

Designs issued Aug. 3, 1897, for 3½ years.

27,452. HANDLE FOR SPOONS. CHRIS SILBER, Meriden, Conn., assignor to the Meriden Britannia Co., same place.

27,457. GLASS VESSEL. J. D. BERGEN, Meriden, Conn., assignor to the J. D. Bergen Co., same place.

REAL EBONY
Combination Traveling Set.



Our MR. WILLIAM ANDREWS is now in the South, MR. A. WEISS is West and MR. H. GREENTHAL is East showing our Fine New Line of Real Ebony and Rosewood Toilet Articles, as well as the Latest Novelties in Leather Goods.

J. J. COHN,
Manufacturer of Leather Goods
And Importer of Ebony and Rosewood Toilet Articles,

35 MAIDEN LANE, - - - NEW YORK.

CHICAGO OFFICE, 131 WABASH AVE.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,
Providence, R. I.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 2.

SUBJECT:

"How to Treat Customers—How to Sell."

No. 3.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Foster Spring Trade."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a letter, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by Feb. 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

ANOTHER BEAN GUESSING CONTEST.

PETIT & CARSON, New Rochelle, N. Y., had recently a bean guessing contest at their store. The beans were contained in a large glass bowl, which was displayed in one of their show windows. The contest closed on New Year's Eve. Much interest was created in the guessing, all over 500 guesses were received by the firm. When the beans were counted it was found that there were 5,029, and that the nearest guess sent in was by Miss Lizzie Boyd, of Burling lane. Her guess was 5,017. The next nearest guessers were Henry Scott, 5,001, and D. W. Van Cott, 5,000. The prize offered was a handsome silk umbrella, with a gold handle inlaid with mother-of-pearl.

MY first principle in business is the Golden Rule, "Do unto others as you would have them do unto you." And I believe if this were practiced more in the jewelry business there would not be so much suspicion attached to our line. When a customer enters my store I do not jump to the conclusion that he or she has come to buy. So my first endeavor is to make the customer feel at home, then to wear a pleasant look and have a civil word or two, and if it should turn out that the party has come on some begging expedition I give with good grace. Or if the customer hands a watch to examine and I find a piece of pegwood sticking in it, I pull it out; or if the hair spring is caught, I unhitch it and I hand the watch to the customer. If the party asks how much is the job, I tell him or her there is no charge, with just as much grace as I would receive $5.

I have been in the retail jewelry business for the last 20 years and I know I have never lost anything by treating customers in this way. If the customer wants to buy I try to sell what is wanted, not what I would like to sell. But when the customer leaves it to my judgment I always advise to the best of my knowledge what is the best, even if I don't make as much profit on the article as I would if I sold what he or she would have selected without my advice. I also make it a rule never to guarantee any article I am not sure of; for instance, if a person wants a rolled plate chain, I show the different kinds and say that the higher price I ask is a sign that I paid more for the goods. Now, the customer cannot expect a chain for $1.50 to wear as well as a chain for $9 or $10. If I sold a good make of chain for a good price and I see that it did not give satisfaction, I give another; but I never give a guarantee, as some of the best rolled plate articles will sometimes go back on a person, and I feel I do better by my customer in replacing the chain if I think that it did not give satisfaction. Again, I make it a point to make a fair profit on all sales and work. But the work must be good and the goods I sell must be as represented. I have found by conducting my business on these lines that I have always been successful and have heard of expressions from the public something like this: "Go to ——; he will charge you a good price, but you can bet on what he tells you and you know what you buy. When he does a piece of work he does it. A child can buy just as cheap and just as good as an experienced person." Now, in the case of goods to be exchanged I am just as anxious to exchange as I was to sell, for I want my customer to be pleased, and if I have not got just what will please, I cheerfully return the money. In such cases I have always retained my customer.

I think the foregoing are the most vital points to follow in our line as to how to treat a customer and covers partly how to sell, but would add that to sell goods the first thing is to have the store as neat and clean as possible. Then the stock must be kept clean, the silver ware bright, with clean cards and nice cases, for the best salesman cannot sell when things are slovenly and dirty. Then sell goods on their merit, do not over-guarantee anything and tell the truth about every article. A man who starts in to misrepresent and try to make all the money he can may succeed for a short time. But he will find out that his customers, one by one, will leave him, until at last he is forced to give up. For such principles have never yet paid in the long run, while I will warrant that any young man starting with my plan will not only make money but will retain that which is more valuable, honor, which will gain him the confidence and esteem of the community in which he lives. X.

IN any retail business, especially the jewelry and kindred lines, where goods or merchandise of beauty, art or ornamentation are sold to customers, a large majority of whom are ladies and people of cultivated taste and refinement, it is absolutely necessary for the salesman, whether he be proprietor or clerk, to treat and receive all customers with a cheerful smile and pleasant manner and to readily apologize for mistakes or misunderstandings, without displaying anger or contempt. He should be on the alert for opportunities to render small favors, and also endeavor to show a feeling of sincere welcome.

All clerks and salesmen are not gifted with a pleasant disposition and affable manner, or can submit to rebukes or accusations that are often experienced behind the retail counter without showing in some degree anger or resentment; but a pleasant disposition can be largely acquired by diligent practice and forethought. Re-

Grand HINTS to JEWELERS

sentment is only permissible to a salesman when the honesty, integrity or reputation of the firm or business has been basely or unjustly attacked; even then it should be defended in a dignified and forcible but gentle manner. To do this successfully, giving justice to all concerned and retaining the customer, requires judgment and cordiality.

A young man will never be a good salesman until he has complete control of his disposition. He must also know the stock and class of goods the store has for sale to such an extent that he has a ready answer to any question that may be asked about them.

An important duty of a salesman when a customer enters is to learn what the customer wants. Some customers are averse to giving this desired and valuable information (due probably from previous dealings with unreliable houses), but the good salesman will bring the full power of his tact into use. This information is indispensable, even if it must be obtained unknowingly to the customer. If all other methods fail it must be surmised from the impression received by observing the general attitude, speech and manner of the intending purchaser.

Many good salesmen may lose a sale, but he is not a good salesman who cannot tell the cause of losing a sale.

A knowledge of physiognomy and human nature will be found a valuable accessory to the clerk and salesman, as it will enable him to form a correct view of customers the moment they enter.

He who wishes to be a successful salesman must be temperate. One with debauched countenance and bloodshot eyes cannot successfully sell goods and maintain the reputation of his employer's business. A business reputation can be ruined in a day, while it takes years of work, honesty and fidelity to make one. Therefore, the salesmen and clerks must guard their employer's business reputation as they would their own character. D.

LOVING CUP PRIZE TO CHAMPION WALTZER.

JUDSON S. NEWING, jeweler, Binghamton, N. Y., writes the following letter to *The Leader* of that city:

BINGHAMTON, Feb. 6.

To the Editor of *The Leader:* Sir—Who is the champion prize waltzer of Broome county? That is a question that interests a great many of the dance-goers of Binghamton. Now, to decide this question I will give a handsome silver loving cup to the social club in the city who will send the best representative to the prize waltz to be given by the Ivy Leaf Social Club Monday evening, Feb. 11, at Odd Fellows' hall. I believe this ought to settle the question, as I understand all of the prize waltzers are members of the various clubs.

Best Dressed Windows Among the Retail Jewelers.

Series II. No. XXIX.

NOTE.—We inaugurated with the issue of May 3, 1899, the second series of characteristic retail jewelers' windows. The first series consisted of illustrations and descriptions of more than 100 different displays, extending over a period of eight years. We desire any jeweler who thinks his window is interesting or calculated to serve as a lesson to his brother jewelers, to send to us a photograph of such window for illustration under this department.

HERE is presented an original suggestion for a Washington's Birthday window. On either side of the bust of Washington, which stands out against a background of palms, are placed field glasses, telescopes and small flag draped pictures of Revolutionary battles. In the central foreground are placed a hatchet and a branch of a cherry tree encircled with rings. At one side of this group are placed sword pins, souvenir spoons, etc. On the other side is a small clock supported by tiny guns. Chains or necklaces form the letters "Feb. 22, 1732."



ORIGINAL SUGGESTION FOR A WASHINGTON'S BIRTHDAY WINDOW.

WINDOW DEVICES.

WINDOW dressing and display as a means of advertising is to-day an important thing. Many people walk along the street merely to glance at brightly furnished windows with late products in any line of merchandise. It is not even necessary to go to any great expense or to employ an experienced window dresser to achieve good effects. Little novelties often do the trick.

An English paper suggests a clock with a 12-inch diameter placed at an angle in the window with a nicely painted, bright colored card sign, eight by 20 inches, advertising some article placed immediatelv above or below the clock and changed every few days, which will prove an excellent and attractive advertising medium. Everybody looks at a clock, and under those conditions cannot help but see the sign.

JEWELERS' BRIGHT AD. SAYINGS.

The way rings are made has more to do with their real value than is usually supposed. You cannot detect a trace of solder on the rings we sell. An expert would tell you that these settings are solid and absolutely secure.—Ferguson & Craig, Champaign, Ill.

The watches that you have bought here this Christmas have passed from us to you but our interest in them hasn't passed. They must do good service. Must tell the truth about the time, else they will make us untruthful. Remember that a watch needs fostering until it gets steadied down to the daily task of going an even gait. An occasional visit here will help it.—George E. Feagans, Joliet, Ill.

Little eye ills grow to big ones. Have any of your children complained about their eyes or head?—Kendall Optical Co., Harrisburgh, Pa.

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

"The Bryant" Rings. are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, NEW YORK.

ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE Near Broadway, N. Y.
We call the attention of the Trade throughout the country to our line of
LORGNETTE AND GUARD CHAINS.
Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

CRUCIBLES.

Jewelers' Supplies, Etc.
Established 1850.
J. & H. BERGE,
95 John Street,
NEW YORK.


FIELD & BEATTIE, ELECTROTYPERS, 89 FULTON ST. NEW YORK N.Y.
WOOD ENGRAVINGS.



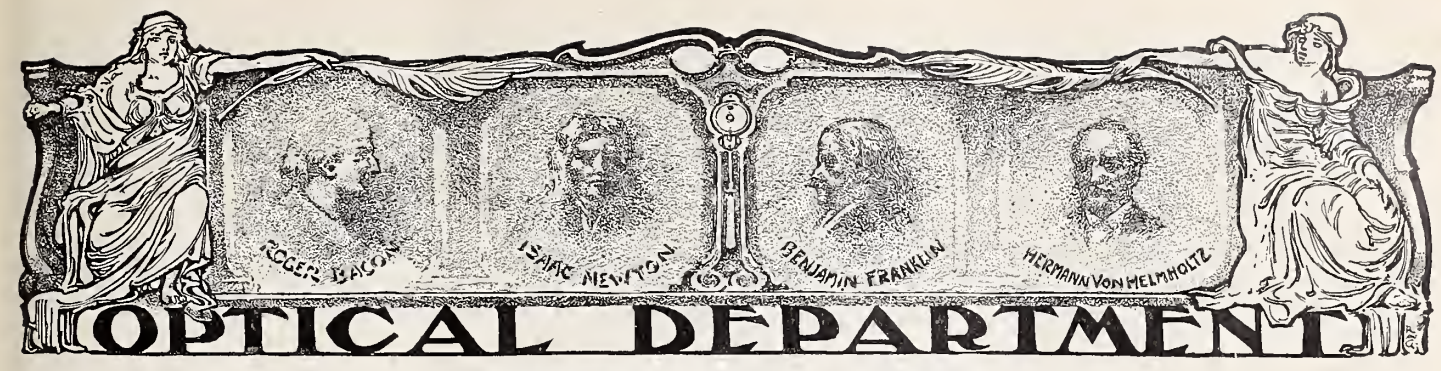
The guarantee of the CROWN and LION cases means that a brand-new case of the same grade will be given free of charge for any Crown or Lion case that fails to wear the full guaranteed period.

THE TRIUMPH
—OF—
CROWN and LION CASES

in 1900 has spurred the makers to still greater efforts, and they start the new year and century with a magnificent new line and an unprecedented variety of styles and patterns.

There are no makes of filled cases now on the market so firmly or justly fixed in trade favor. Salability and satisfaction given have placed them first in quick-selling, profit-making staple stocks.

SOLD BY ALL LEADING JOBBERS.



OPTICAL DEPARTMENT.

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, FEBRUARY 13, 1901. VOL. XLII. No. 2.

NOTE—Under this department, all matters of a technical or a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

WOMEN OPTICIANS.

ASIDE from the social question and the question of the "eternal fitness of things," optometry opens up a field in which women of the right mental and physical poise find play for their natural talents. Optometry is so essentially a work of fine details, finely executed, that there can be no surprise at the success of some women in this field. Her natural gifts and talents are in her favor, and natural aptitude counts for so much and education without such aptitude counts for so little, that it is not to be wondered at if some women fairly put their male compeers upon their mettle. At present there are few women opticians, but the percentage of women students of optometry seems to be on the increase. Unless social conditions greatly change this percentage is likely to increase and lady opticians will be as prevalent as, if not more prevalent than, lady doctors, lady lawyers, lady dentists, etc. As compared with the other professions, optometry is far more appropriate, it must be confessed, as there is nothing about it that raises any question involving delicacy of consideration or one that a woman may not discuss with any person. From the social standpoint, however, it is to be regretted that women should be compelled to engage in any of these departments of endeavor.

OPTICAL LEGISLATION.

IN the matter of optical legislation opticians of Illinois who entertained the view that a law creating a board of examiners, whose license would be required to entitle opticians to practice optometry, have received a setback in the late decision of the Supreme Court of that State, relative to a similar law creating and giving arbitrary power to a board of pharmacy. The latter law has been declared unconstitutional and void, and on the perfectly legitimate grounds that it was class legislation and deprived people of their rights under the Constitution, which in Illinois are specially protected by clauses in the Constitution aimed directly at such discriminating legislation.

An optical law of a similar character would be exceedingly difficult to get through the Legislature under these circumstances, and it would be of no effect if passed, unless everything the opticians aim to accomplish by it is taken out of the bill, which would, of course, leave matters in the same condition as now. There was serious opposition to the law, or proposed law, in the Illinois Optical Society, as shown at the last meeting. This opposition has now even more tangible grounds for opposing legislative action of any kind. As has been pertinently suggested many times in the past, you can't legislate knowledge or capacity into a human being.

The next question is, What is to be done about it? We would suggest that the Optical Society of the State of Illinois adopt a standard of qualification for full membership, and that it issue to full members—those who pass the examination and are eligible in all other respects—a certificate setting forth the qualification. As it would not be policy at the present time to exclude any deserving person who desires to become a member, any applicant might become simply a business member and be entitled to all the general advantages of membership by the payment of the membership fee, being given a specific time, perhaps one year, in which to qualify himself for full membership, which he would be expected to do if he continued his connection with the society. The rule should be retroactive, affecting all present as well as future members, from the president down. It could be provided that representatives of optical journals need not qualify for full membership, but would continue as business members merely, thereby being eligible to office or to any committee except the committee on qualifications of members. The effects of such action on the part of the Illinois Society could not but be beneficial upon all optical organizations. The question of a standard of qualification would soon settle itself and be based upon the committee's questions to applicants. The optical college professors would certainly not object to questions from their compeers, and afterward they would aim to make their graduates proficient in the directions necessary to pass the examination of the optical society or societies. The societies would thus control the colleges by prescribing the qualifications of membership of societies outside of the colleges. No college whose students could not pass these examinations would be able to do business, and the different schools would at once come in touch with the societies for the purpose of raising the standard to the point at which it should rest. This is a much better solution of the question than legislation. The society, to protect itself, would adopt a code of ethics by which its members would be governed, and no one should be allowed to pursue a course that would reflect upon the society and retain still his membership. The society would not need to worry, as some of its members seem to have done, over the "short term" of optical schools, but could devote all their spare time to seeing that their own qualifications were up to the standard. The college men would get together and insist upon an advanced standard, although it might not be considered good policy to institute a too difficult examination to begin with. The fees for these examinations and certificates should be modest, but they ought to help out the society treasury to some extent, as well as pay the expenses involved in holding the examinations.

Spectacle Optics for Photographers.

AS a matter of elementary education, if one makes any pretence at all to an acquaintance with science, or professes a really intelligent and enlightened interest in the affairs of every-day life, one should know something about the dioptric system of nomenclature. For its use is of the greatest help to understanding the rationale of adapting spectacles—surely the first thing that should excite the curiosity of anyone concerning himself with applied optics. To illustrate what is meant, there is a rule—a sound one, within reasonable limitations—that presbyopia, a normal and unavoidable affection of the eyes due to old age, calls for spectacles having 1D. additional power for each five years of age after the age of 40. To understand why this is, by learning something of the meaning of accommodation, long sight and short sight, is a task easily within the capacity of almost anyone. London *Optician.*

The L. C. Henrichsen Co., Portland, Ore., are quite busy in their optical department.

The Keppler Jewelry Co., Anaconda, Mont., have employed George H. Shirkey, who is a thorough workman and graduate optician. They have spared neither time nor means in fitting up their optical department in a scientific manner.

Optical Department.

[Continued from page 53.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

EMMETROPIA.

THE normal eye, the eye that is optically correct, is a desirable though rare possession. Perhaps the optician is prejudiced and gets his idea of its rarity from the fact that it is an eye he seldom meets, because its fortunate possessor has little use for him or his services, at least during the earlier years of life or before well on toward old age. He may never arrive at the latter period, for if "the good die young" good eyes may go with them beyond the optician's field of practice.

Emmetropia needs study. It is the model eye. The best correction for an eye is the correction that gives it the nearest possible semblance in its action to the emmetropic eye. The optician should know the emmetropic eye more thoroughly than any other kind of eye. Fig. 1. It may

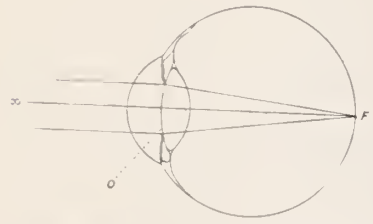


FIG. 1.—EMMETROPIC EYE VIEWING DISTANT OBJECT—"∞" INDICATES DISTANCE OF OBJECT; "O," NO ACCOMMODATION; "F," THE FOCUS.

be ideal to many, but to the optician it should be real, for that is the kind of eye he endeavors, under all sorts of varying circumstances, to construct. One thing, quality or power is possessed by the eye, however, if we regard it as the organ of vision, which it is in a superficial point of view, that the optician cannot modify, and that is the power of vision itself. He cannot make an eye see. He cannot help it to see. The eye does all the seeing for itself. It sees perfectly or imperfectly according to its power or visual acuity, and all the lenses in creation will not help it in the least.

What does the eye see? It sees the image upon the retina. That is the beginning, not the end, of seeing. If the retinal image is blurred it is the best of vision to see the blur just as it appears upon the retina. It would be an anomalous eye that, with a blurred image on the retina, would see anything else than a blur. When the optician, by the imposition of lenses, makes the retinal image sharp and clearly defined, he does not improve the vision, but gives the eye or visual power something different to see. The retinal image is from the standpoint of sensation, not vision, but the *object*. A good eye, one possessed of the highest visual power, sees this object just as it is, blurred or unblurred, as the case may be. But such an eye would not be necessarily emmetropic. Emmetropia is not a visual thing. It is an optical condition of the eye. An eye may be emmetropic but totally blind at the same time, or it may be emmetropic and partially blind. It may possess all degrees of visual power from absolute blindness to the highest visual power and be emmetropic or ametropic in all cases.

What, then, is an emmetropic eye? It is an eye that, without muscular action, places a distinct image of distant objects on the retina, especially one point at a distance which is focused upon the center of the fovea centralis. If the power of vision is normal, then, under the above circumstances, we say vision is normal. The point in the world—the point of fixation—and the central point in the fovea are in conjugate focus. A pencil of light proceeding from the point of fixation is focused upon the center of the fovea, and this without muscular action by which the composite lens in the forward part of the eye is given more than its static dioptric power. Points adjoining the point of fixation are focused with almost equal accuracy at other points of the retina, so that all the light from each individual point of the object impinges upon one distinct retinal point, producing the image. Each such point in the object is in conjugate focus with its point at the retina. As to the distance of the object, if the lens system of the eye focuses the light from a point 20 feet away it will so nearly focus points at an infinite distance that 20 feet is regarded as optical infinity.

In emmetropia, the retina has, without accommodative action, a clear and sharply defined image of the distant object. As the image is really the beginning of vision, the object itself so far as vision is concerned, it not only has normal visual acuity but a distinct object to see. Vision is not blurred because the object is not blurred. But while the emmetropic eye is directed to the distant objects nearer objects at one side of the line of vision may intervene. They cannot be accurately imaged upon the retina. There is the double reason for being visually unconscious of them: they are out of the direct line of vision and imperfectly focused. To obtain a clear retinal image of near objects it is necessary for the eye to exercise muscular force—to use the accommodation—and by such action to so increase the dioptric power of the lens that pencils of light from the near object will be focused upon the retina, producing a clear image. Fig. 2. But the standard capacity of the emmetropic eye is its capacity to focus the light from distant points upon the retina without muscular action rather than its power, by accommodation, to focus light from the near object. What it may do in the latter respect depends upon its accommodative power and not upon its emmetropia, but the emmetropic eye, since it uses none of its accommodation for the distant object, has all of its accommodative power to be used for near objects. This is really the greatest advantage possessed by it.

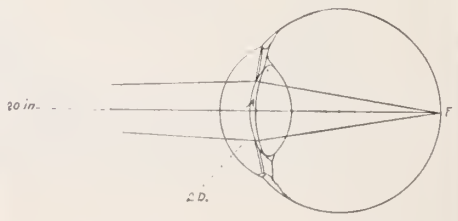


FIG. 2.—EMMETROPIC EYE VIEWING OBJECT AT 20 IN. THE ACCOMMODATION (A) SHOWN BY THE CRESCENT ON THE LENS IS 2D.

The standard eye is then an eye not based upon visual power, for visual power and emmetropia are quite unconnected. It is an eye that has infinity for its point of rest, for only when viewing the distant object is it at rest muscularly. When viewing distance it is under no muscular tension nor nerve strain. In viewing objects 20 feet or more away, which comprises so large a part of services the eye renders, it is at complete rest. Rest is essential to muscles and nerves, especially motor nerves. But work is also essential. The muscles and nerves of the emmetropic eye rest when the distant object is being viewed; they work when the near object engages attention. This is normal and healthful exercise. There is no strain, unless the eyes are over used for near objects, and they will even stand a great amount of abuse without serious protest. The picture of emmetropia (see figure) should be thoroughly impressed upon the mind so that it may be comprehended in its entirety and all its advantages be duly appreciated.

An emmetropic eye is the same for all meridians. It does not focus telegraph wires upon the retina while yet incapable of focusing the telegraph posts, but every object, horizontal or vertical, round, square, or oblong, is given its due form and proportion in the retinal image. What the image is so the object appears. The action of the lens system of the eye and of each dioptric surface by which images are imposed upon the retina is a most complex affair and would require many articles of this length to fully state. But knowledge of the action of each surface for an ordinary or average emmetropic eye would not materially help the optician to fit a pair of defective eyes. It is not, therefore, practical to go into these details, however interesting they may be, unless there should prove to be a demand for such minute data. Emmetropic eyes are not necessarily alike in their various dimensions and dioptric factors. They are only alike in their composite effect—a perfect retinal image of the distant object without accommodative action.

(To be continued.)

The "line of sight"—a secondary axis of the eye—is the straight line connecting the fovea centralis with the point of fixation (that is, the object looked at); and the angle between this and the major axis of the corneal ellipse is called *a*. It may reach 10° or 12° in the horizontal plane. The "line of fixation" joins not the fovea centralis but the center of rotation of the eye with the object fixed; and the angle between this and the principal axis of the eye is called *y*.—London *Optician*.

Optical Department.

[*Continued from page 54.*]

Opticians Win a Point.

Their Opposition to the Original Bell Bill in the New York Legislature Bears Fruit.

The opticians have apparently won one important point in their fight against New York Assembly bill No. 167, or the "Bell bill," as it is popularly known. They have succeeded in convincing the Assembly Committee on Public Health that certain amendments are necessary to give the opticians proper protection and the promise has been given that such changes will be made. This developed Wednesday last, when the committee held a continued hearing on the bill at Albany. So much opposition has materialized from the druggists, pharmacists and artificial limb makers, who would be seriously affected if the bill became a law, that the opticians have had a hard time convincing the medical men who are behind the bill and the committeemen in whose hands it is, of the justice of their claims. But Wednesday, this was accomplished, and unless there are changes made in the future, the bill will be generally satisfactory to the optical interests in its present form.

The representatives of the trade at Albany, Wednesday, were: President F. L. Swart, of the Optical Society of the State of New York; W. D. Oertel, chairman of the executive committee of the same society, and B. V. Smith, of Grey Optical Co., Albany. The bill with the changes now proposed will read as follows, the latest amendments being printed in italics:

An act to amend Section 152 of Chapter 661 of the laws of 1893, entitled "An act in relation to the public health, constituting Chapter 25 of the general laws."

SECTION 1. Section 152 of Chapter 661 of the laws of 1893, entitled "An act in relation to the public health, constituting Chapter 25 of the general laws," is hereby amended to read as follows:

SECTION 152. Construction of this Article.—*Any person shall be regarded as practicing medicine within the meaning of this act who shall profess to heal or who shall give treatment to any other person by the use of any remedy, agent or method whatsoever, whether with or without the use of any medicine, drug, instrument or other appliance, for the relief, or cure, of any wound, fracture or bodily injury, infirmity, physical or mental, or other defect or disease.* This article shall not be construed *as prohibiting the manufacture, sale or use of any proprietary or patent medicine, and where no diagnosis is made by the maker or seller thereof; or the giving of temporary relief in an emergency by a registered pharmacist or any person, or the domestic administration of family remedies; nor shall it be construed* to affect commissioned officers serving in the United States army, navy or marine hospital service, while so commissioned; or any one while actually serving on the resident medical staff of any legally incorporated hospital; or any legally registered dentist exclusively engaged in practicing dentistry; *or any rights of chiropodists under existing laws;* or any manufacturer of artificial eyes, limbs or orthopedic instruments or trusses; *or manufacturer or constructor of optical instruments* in fitting such instruments on persons in need thereof; etc.

Regarding the phrase "give treatment to," which is not approved by some opticians, on account of the possible question as to the definition thereof, as referred to in THE CIRCULAR-WEEKLY last week, Dr. E. E. Harris, president of the New York Medical Association, is quoted as saying that the word "treatment" in this connection presupposes a diagnosis of a disease and a knowledge of medicine, and effectually protects the public without infringing on individual rights.

California State Association of Opticians.

STOCKTON, Cal., Feb. 3.—The California Association of Opticians held their annual meeting, Jan. 21, 1901, in San Francisco Hall, Alcazar building, San Francisco. The California opticians are still full of vim and ambition. However, the one drawback is the great distance many of the members have to travel to attend the meetings.

This meeting was the occasion of election of officers and a revision of the by-laws. The latter was left with the committee until the next meeting, the third Monday in April, when there will be an extra long session to dispose of laws and business affairs for all time, so as to waste no time at the regular meetings. All future meetings will be devoted almost entirely to instructive lectures and to entertainment.

First vice-president S. G. Marshutz, Los Angeles, was present at the meeting. He made a few remarks relative to the optical business in his end of the State, and asserted emphatically the importance of a complete organization.

The officers elected for the ensuing year are: President, E. M. Ackley, San Francisco (re-elected); first vice-president, S. G. Marshutz, Los Angeles (re-elected); second vice-president, C. L. Hogue, San Francisco; treasurer, W. H. Hunt, Oakland (re-elected); secretary, G. L. Schneider, Stockton (re-elected). Mr. Hogue was appointed as a committee of one to obtain instruction and entertainment for the next meeting. The meeting was exceedingly pleasant and cheerful, and was adjourned at a late hour.

Optical Briefs and Notes.

Gustave Holle, optician, Philadelphia, Pa., has moved from 15th St. and S. Penn Square to 1429 Chestnut St.

Julius Lamb, optician, 267 S. 3d St., Philadelphia, Pa., was married about a fortnight ago to Miss Katharine Newman.

Andrew V. Brown, son of D. V. Brown, Philadelphia, Pa., has returned from his southern wedding trip and taken up his home in Tioga with his bride, formerly Miss Ida Booz, of Glenside, Pa.

William Fellman & Co., oculists and opticians, Philadelphia, Pa., have moved from 6 N. 13th St. to 1029 Chestnut St., where they have opened a handsome and elaborately equipped optical store. The branch store on N. Front St. will be conducted by them as hitherto. This enterprising young firm have within the past few years built up a lucrative trade.

The wife of T. Haines Moore, optician, Ridge Ave. and Spring Garden St., Philadelphia, Pa., died suddenly last Friday, under circumstances so unusual that a public inquest had to be held to determine the cause of death. It was then established that Mrs. Moore got bottles containing carbolic acid and whiskey confused, after returning home from a ball with her husband, late Friday, and drank the poison in mistake for whiskey. The dose was a fatal one, and she died a few hours later. Mr. Moore is indignant at the statements, given much publicity, that his wife committed suicide after a quarrel with him, and all doubt as to the exact cause of death was removed by Mr. Moore's testimony at the inquest. Mr. Moore is widely known to the trade in Philadelphia and was formerly with Queen & Co. He is a brother-in-law of Harrison Crapp, in charge of the optical depart-



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Optical Department.

[illegible] Sachsenheim's store. He has been twiced married

H. B. Vining, optician, Kansas City, Mo., has been on the sick list.

Fred Lanctot, jeweler, Ada, Minn., is taking a correspondence school course in optics.

J. C. Gibson, optician, was at G. F. Barr's jewelry store, Huntington, N. Y., Feb. 12.

H. Wade, optician, Swanton, Vt., is moving to more spacious quarters in the Farrell block.

B. H. Blank, traveler for Hammel, Riglander & Co., New York, called on the Kansas City, Mo., optical trade last week.

C. N. Sheldon, traveler for the Merry Optical Co., Kansas City, Mo., has just returned from a western trip and reports a good trade.

Elwood Riggs, manager of the Kansas City, Mo., branch of the Columbian Optical Co., is in Topeka, Kan., on a short business trip.

Mr. Edmondson, optician, is now at J. M. Bigwood's jewelry store, 607 Wabash Ave., Terre Haute, Ind., and will remain all this month.

Fred. C. Merry, of the Merry Optical Co., Kansas City, Mo., has gone on a three weeks' business trip. He will visit Chicago, New York and Southbridge, Mass.

G. F. Applegate, of the Sun Optical Mfg. Co., Trenton, Mo., is taking a course of study at the Institute of Mechano-Neural Therapy, N. Clinton Ave., that city.

The engagement is announced of Abe Isaacs, of the Pacific Optical Co., 343 Kearny St., San Francisco, Cal., and Miss Fannie Marks, with Davis, Schonwasser & Co.

G. W. Pierce, secretary of the Bay State Optical Co., Attleboro, Mass., was in San Francisco, Cal., last week, on his annual trip. Mr. Pierce has found business in that section very good.

The Globe Optical Co., 93 Yonge St., Toronto, Ont., are giving up business and will dissolve partnership. They have announced a sale at greatly reduced figures to close out the entire stock.

Mr. Sargent, optician, Hartford, Conn., was married a few days ago at Fort Plain. The bride is the daughter of Mr. and Mrs. Joseph Falling, of that place. This is Mr. Sargent's fourth venture in the matrimonial line.

Herman E. Bonsenur, optician, 1533 Chestnut St., Philadelphia, Pa., must move back the front of his store building about a foot, according to a legal building line fixed by Judge Pennypacker, after considerable litigation.

S. G. Marshutz, Los Angeles, Cal., left on Jan. 22 for a two months' trip to New York, where he will establish a new wholesale importing house. He will handle principally all kinds of thermometers, barometers and large optical instruments.

The Standard Optical Co., 217 Kearny St., San Francisco, Cal., are working day and night filling orders from their travelers, who are covering the territory from Victoria to Mexico and from Ogden to the Pacific. Their sales are far ahead of last year.

Under a recent decision of the Commissioner of Customs of Western Australia, spectacles with gold frames and with or without glasses are classified as opticians' goods, and are assessed with duty at the rate of 10 per cent. ad valorem.

J. C. Huteson & Co., Omaha, Neb., are desirous of securing larger store facilities, as their business has outgrown their present quarters, but unfortunately they have a lease on their building for a year to come. If they could sub-lease it they would move at once.

John A. Perkins, manager of the Winchester Optical Co., Winsted, Conn., says of the state of business: "We have been very busy during the year past, but it is naturally quiet at this time. Orders are coming in now, however, and I think we shall have a good year."

Dan B. Cavanough, manager and buyer for the optical department of the Doggett Dry Goods Co., Kansas City, Mo., has just returned from New York. He visited Philadelphia and other eastern cities, returning via St. Louis, his health being much benefited by his trip.

C. W. Wingate, jeweler and optician, 16 Bromfield St., Boston, Mass., is closing out his stock at auction. This was made necessary through the failure of a firm which occupied half of the premises. Mr. Wingate is undecided as to whether he will remain in his present quarters or seek new ones.

J. T. Gallagher, Knobnoster, Mo.; Sam Allen, Shawnee, Okla.; August Schlicker, Vinita, Ind. Ter.; C. E. Van Voorhis, of the Van Voorhis Jewelry Co., Yates Center, Kan.; C. C. Stevenson, Pittsburg, Kan., and Frank Wuerth, Leavenworth, Kan., called upon the Kansas City, Mo., opticians last week.

Fred Huber, who has conducted the business of the Fidel Huber jewelry store, Dillon, Mont., left last week for New York, where he will take a course in optics. Mr. Goldsmith will now conduct the jewelry business of the Fidel Huber store. Mr. Huber will return in May, when he will take a position with his brother.

The following are studying optics under Dr. S. W. Lane, of the Southwestern Optical College, Kansas City, Mo.: Charles E. Van Voorhis, Yates Center, Kan.; Roy E. Allen, Shawnee, Okla.; Frank W. Swearingen, Topeka, Kan.; Jas. F. Barr, Stockton, Mo.; A. J. Godfrey, Marceline, Mo., and John May Rose, Chicago, who is there taking a post-graduate course.

The insolvent business of the Canadian Camera and Optical Co., Toronto, Ont., was sold on the 6th, under an order of the Court, and was purchased by F. H. Hallford, of Hamilton, at 35½ cents on the dollar. The nominal assets of the company are $17,000, and it is thought that the creditors may realize 20 cents on the dollar. The business may be continued by Mr. Hallford.

The store and workroom of Frank M. Silva, optician, were damaged to the extent of between $200 and $300 in a fire which occurred in the building at 207 Westminster St., Providence, R. I., Wednesday evening. Mr. Silva had only returned to his shop, Wednesday, after an illness of five weeks' duration, during which time his shop had remained closed. The fire originated in the basement and practically wrecked the building.

The opticians of Tennessee have formed a temporary association, with the following officers: President, H. W. Liggette, Memphis, Tenn.; vice-president, L. T. Little, Union City, Tenn.; secretary, E. B. Meyer, 341 Main St., Memphis, Tenn.; treasurer, Prof. H. Lauffer, Memphis, Tenn.; executive committee, H. J. Cook, Knoxville, Tenn.; A. H. Wenning, Nashville, Tenn.; G. R. Calhoun, Nashville, Tenn.

The new catalogue of Oskamp, Nolting & Co., Cincinnati, O., is in press and will be out by the first of March. It represents a full line of optical supplies, and includes all kinds of opera, field and other glasses and compasses. It is fully illustrated and shows what a complete line they carry. If you do not receive a copy next month write for it. Harry Emrie is in charge of this department of this firm and has made the catalogue a special study for months.

The Optical Society of the City of New York will hold their regular monthly meeting in Parlor D R, Fifth Avenue Hotel, this evening, at 8.30 o'clock. Prof. William Fox will deliver a lecture on a subject of scientific optical interest. The society will also consider the following motion:

"That a prize of $5 be awarded to the member writing the best original article upon any subject of optical interest, either scientific or practical, the article to be of reasonable length and to be handed in for reading."

Prospects of the Sale of the Alvan Clark Telescope Works.

BOSTON, Mass., Feb. 8.—It is said that the prospects are good for the sale of the old Alvan Clark telescope works on Brookline St., Cambridgeport. The plan is to form a stock company, purchase the works, etc., modernize them where such is needed, and carry on the business in a manner which will be a great improvement on the present state of affairs. These are the works started by the late Alvan Clark, the world-famous telescope maker. The Lick, Yerkes and many smaller instruments were made at this factory. When Mr. Clark died, his son Alvan G. Clark took up the business, and it was nearly as successful as when his father was in charge.

On the death of the son the business passed into the hands of Richard H. Grogan, Jr., his son-in-law. The latter carried on the works for about six months, and was just getting the affairs well under way, when he met his death, July 4, at the hands of his brother-in-law, Charles R. Eastman. Since that date Carl A. R. Lundin, the veteran manager, who has been at the works for about 26 years, has continued the business for Mrs. Grogan. The future of the business was very uncertain until the present plan appeared on the horizon.

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Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

HAMILTON, Ont., Jan. 29, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Would you kindly give us the address of some manufacturers of electric time clocks suitable for [illegible] work, with electric bells communicating from different departments to clock in main office, same as a regular watchman's clock. And oblige,
Yours very truly,
LAMPMAN BROS.

ANSWER:—Self-Winding Clock Co., Grand and DeKalb Aves., Brooklyn, N. Y.; E. Howard Clock Co., 403 Washington St., Boston, Mass.; Johnson Electric Service Co., Milwaukee, Wis.; Standard Electric Time Co., Waterbury, Conn.

CHAMPAIGN, Ill., Dec. 6, 1900.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let us know where we may have an old [illegible] lear carved fan, repaired. It has delicately carved sticks and should require very careful work upon same. Thanking you in advance for your kindness and trouble,
Very truly,
JEWELRY.

ANSWER:—C. Levielle, 51 W. 19th St., New York, makes a specialty of repairing fine fans. He will, undoubtedly, be able to fix the one correspondents have.

NEW YORK, Jan. 7, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Your paper, to which my employer is a subscriber for a number of years, contains a department about watches and clocks. I would like to buy a book containing illustrations of all famous clocks and would, therefore, ask you if such a work exists and where I could buy a copy of it. I think that you are in a position to give me the desired information and you would greatly oblige me by sending same to
Yours truly,
I. ADELSBERGER.

ANSWER:—Perhaps the best work of the character specified is "Old Clocks and Watches and Their Makers," by F. J. Britten. For sale by Charles Scribner's Sons, 153-7 Fifth Ave., New York.

MAYSVILLE, Ky., Jan. 29, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Maysville Commandery, No. 10, are in the market for 500 to 1,000 souvenir badges, special design, in metal, to be used at the Triennial Conclave next August. Will you kindly give me the address of some people who do that class of work, and oblige,
G. A. MCCARTHEY.

ANSWER:—We refer correspondent to N. Stafford, 66 Fulton St., New York, who, we think, can supply him with what he wants.

LINCOLN, Neb., Jan. 13, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me the address of the different importers of cut beads, etc.; also importers of filigree jewelry made up? And oblige,
Yours respectfully,
C. E. MYERS.

ANSWER:—For cut beads we refer correspondent to A. & H. Veith, 719 Broadway, New York. For importers of filigree jewelry to I. Emrich & Co., 42 E. 14th St., New York, and for American manufacturer of filigree jewelry, Peter Hartmann, 36 Maiden Lane, New York.

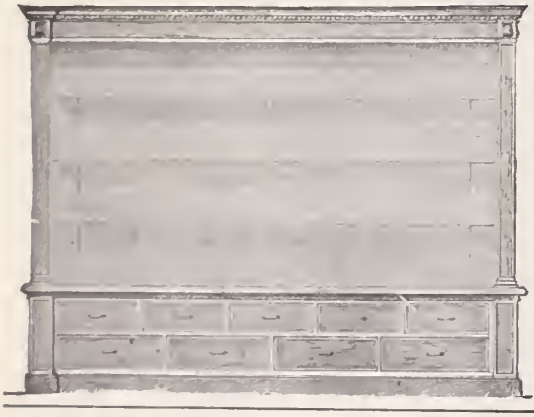
Patent Time Indicator.

SAMUEL P. THRASHER, New Haven, Conn., has arrived home from a two months' business trip to England, where he has established headquarters for the manufacture and sale of his patented time indicator. He has interested English capital in the company and clocks are now being manufactured. Later he will form a company in this country and will begin the manufacture of clocks in New Haven. The business established in England will in no way conflict with the inventor's American rights. At the English headquarters of the company an exhibit is being prepared for the Glasgow Exposition which opens next Spring. Mr. Thrasher will probably return to England to take charge of the exhibition in May.

An eight-day clock that has run continuously for 52 years is owned by William Rishel, of Jefferson township, Berks county, Pa.

A dispatch from Essex, Conn., stated that a watch believed to have been lost some time about 1627 has been found on Poverty Island. The outside of the watch appears to have been engraved. On the inside of the outer case is engraved a name, which cannot be made out, and the date, 1627.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

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Diamond Setters, Engravers AND CHASERS,

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ATTLEBORO, MASS.

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SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.

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KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

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No. 149


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China, Glass and Bric-à-Brac,

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ARE NOW READY.

In Limoges China,

from our own factory, we call special attention to the large variety of

Fine Plates and Cups and Saucers,

in original and artistic shapes and decorations.

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we have received many interesting novelties, particularly reproductions of the **Old Dresden** and **Vienna Styles.**

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Fancy China and Pottery

comprises collections from only the best and most noted factories of Europe.

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

OPENING NEW LINE OF CUT GLASS WARE.

C. DORFLINGER & SONS, 36 Murray St., New York, are preparing now for the opening of an attractive new line of cut glass ware some time next week. Several novelties will be shown. General business is reported good, with orders for the lines at present in stock coming in with pleasing regularity.

*

UNIQUE LINE OF CLOCKS AND FRAMES.

A UNIQUE line of clocks and jeweled frames for photographs is to be seen on the tables and counters of Sydney J. Manby, 30 E. 29th St., New York. There are high class novelties in art goods, and pieces of odd shapes, as well as bronzes and antiques such as the jewelry trade can handle to advantage, in addition to the usual assortment of fancy goods of recent importation.

*

A LINE OF MUCH INTEREST TO JEWELERS.

WICKE & CO., 32 Park Place, New York, are displaying a line of cut glass of much interest to those who are constantly on the lookout for things that are new, useful and ornamental. Just at this time they are paying attention particularly to some attractive specimens of Tuthill's cut glass ware of rich design, which are considered of special importance to the jewelry trade. An assortment of 11 pieces has been assembled and is offered to the trade, including bon-bon and olive dishes and a celery tray, that are unique in design.

THE RAMBLER.

Art in Wrought Iron.

A REMARKABLE piece of wrought iron art work from the Armbruster works, at Frankfort-on-the-Main, was put on exhibition at Tiffany's, Feb. 1, where it will probably remain until the weather permits of the laying a foundation for it upon the grounds of George Gould's place, at Lakewood, where it is to become a part of the ornamentation. A Prussian eagle attacking a dragon forms the group, which is entitled, "The Triumph of Enlightenment Over Ignorance." At the Paris Exhibition the group formed the centerpiece of the German exhibit.

Old Pottery from Egypt.

THE Egyptian Gallery at the British Museum has, says the *Sphere*, just come into possession of the mummy of a man which may well be the oldest known body of any human being. The facts concerning it are briefly summed up in the following particulars: The grave was first seen by a wandering Arab; he reported his discovery to a British official, who immediately sent a couple of Egyptian soldiers to guard it day and night until it could be safely removed. The body is not a mummy of the ordinary historic Egyptian period, such as that of Rameses II., the father of the Pharaoh of the Exodus. It was never bound up in linen or cased in any painted coffin, but was merely coated with a preparation of bitumen, the Arabic word for which is *mumia;* hence our word mummy. To reach the period when this man hunted along the banks of the Nile it is necessary to travel backwards in time through the modern period since Elizabeth, through mediæval Europe, through the whole history of Rome and Greece, past the time of the earliest mummied king the museum possesses, past even Menes, the earliest king to which Egyptian records make reference, who, according to Mariette, ruled about 5004 B. C. Then we are among two prehistoric races, one the conquerors and the other the conquered, out of which sprang the Egyptian race of the earliest dynasties. It is with these remote stocks that this man is connected. Considering the conditions in which he was found, it is evident that he was associated with a late period of the new stone age of Egypt. He is buried in a characteristically neolithic grave (the graves of this period are covered with rude slabs of stone), and has neolithic pots and flint implements beside him. They are like other neolithic pots and chipped flint weapons and knives found in other parts of the world. The fine, thin flint knives were perhaps placed in the grave as part of a funeral ritual. They should be compared with the Egyptian flints in the prehistoric section of the museum; they are almost identical with those found in the grave. There is, of course, no inscription of any kind on the pots, knives or grave, all having been made long before the invention of a written language. It is curious to note that certain ancient Egyptian documents mention traditions of a race called the Trehennu, who had red hair and blue eyes. This man has distinctly auburn hair. He was buried on the western shore. In later times every Egyptian was buried on that side of the river, and Egyptian models of the death boats on which the body was ferried over the stream may be seen in the Egyptian Gallery.

A Remarkable Work in Mexican Onyx.

THE largest and most elaborate piece of onyx ever manufactured in Mexico is being made in the City of Mexico for Fairfax Cartwright, the charge d'affairs of Great Britain, in Mexico. It is in the form of a mantelpiece and is intended by Mr. Cartwright for his ancestral home, Aynho Park, near Banbury, Oxfordshire, Eng. The general design of the mantelpiece is English rénaissance. The work of manufacturing this handsome ornament has been in progress for several months. The artist in charge of the carving is an Italian, Francesco Laffi, with a young assistant, Dante Blaggi. The mechanical execution is in charge of Pablo Aguiloche, a Spaniard, who has had many years' experience in the quarries of Carrara, Italy.

The onyx is used in the white and green. The round pillars, on either side, are monolithic pieces of green onyx of a remarkably delicate shade, and they stand out against a background of the white onyx. The cornice above the fireplace is elaborately carved in roses and garlands and is seven feet from end to end. Beneath it is an elaborately treated slab, with the Cartwright coat of arms, also carved in onyx, in the center. Inside of the pillars and on either side of the fireplace are two panels in white Carrara marble. These panels are the only parts about the mantelpiece that are not of onyx, and they are of marble, because onyx would not stand the heat consequent on so close a proximity to the fire. The garlands and medallions with which the two Carrara marble panels were carved, were designed by Homdedeu, the Catalonian artist. The large space inside the fender will be laid with onyx tiles, which have been carefully selected and are of colors corresponding with the mantelpiece.

Grapework is the vogue in Philadelphia, Pa. The artists of the Peter L. Krider Co. have just completed some beautiful examples of hand carved vines, leaves and clusters of grapes, in half relief, on sterling, which are much admired. The pitchers, loving cups, punch bowls and centerpieces are attracting the attention of art critics.

THE JEWELRY REPAIRER'S HANDBOOK.

Copyright by The Jewelers' Circular Pub. Co., 1901.

(Commenced in issue of Feb. 6, 1901.)

CHEMICALS, TABLES AND RECIPES.

THE following is a complete list of chemicals a jobbing jeweler will need. Their uses will be pointed out as we proceed.

Alcohol { Grain or Wood.	Gum mastic.
	Muriatic acid.
	Nitric acid.
Ammonia.	Sal-ammoniac.
Aqua-regia (nitro-muriatic acid).	
Benzine.	Saltpetre.
Bi-carbonate of soda.	Shellac.
Boric acid.	Sulphuric acid.
Calcium plaster.	Sulphate of iron.
Canada balsam.	Sulphuret of potash.
Chloride of iron.	Soap.
Chloride of zinc.	Washing soda.
Chromic acid.	

Boric acid is used in the preparation of anti-oxidizer.

Chromic acid is used for testing silver. If a drop of it be placed on sterling silver it will immediately change its color from a bright crimson to a dark red, while on silver less than coin it will become the color of chocolate.

Muriatic acid is used in the preparation of soft-solder destroyer; for making aqua-regia, etc.

Nitric acid is used for testing gold and silver; removing mercury from gold and silver and for making aqua-regia.

Aqua-regia, which is an old name for nitro-muriatic acid, is composed of three parts of muriatic acid and one part of nitric acid. This acid or combination is used for dissolving gold and testing alloys of 14 karat or over.

Sulphuric acid is used for making the pickle which is used for cleaning articles after they have been heated.

It may be well to state here that should any acid, by accident, fly into the eyes of the workman he should immediately rub soap and water into the parts affected. We know this from experience to be an efficient antidote.

The uses of alcohol are so well known to the trade that it is not necessary to state anything about it excepting that wood alcohol, which is only one-half as expensive as grain alcohol, will answer just as well as the latter for the jewelry repairer's use.

Ammonia should be bought pure and diluted with four times its volume of water. This will be found satisfactory for washing jobs.

Bi-carbonate of soda, or baking soda, is used for washing dirty and slightly tarnished silver ware.

Benzine is used mainly for removing tripoli from work before using rouge.

Canada balsam, which can be obtained in any drug store, is the cement used for cementing bifocal lenses.

Calcium plaster, or plaster of paris, is used for fastening tops on vinaigrettes, salt shakers, etc.

Chloride of zinc dissolved in alcohol is used as a soft-soldering fluid. It can be purchased at any drug store.

Chloride of iron is used for oxidizing brass buckles. The chloride is dissolved in water and then boiled. While boiling, the buckle is immersed until the desired shade is obtained. Should a darker shade be wanted, dip the article into a liver-of-sulphur solution.

Gum mastic is the best cement we know of for cementing pearls on pegs. It comes in "tears" or balls and hardens very quickly.

There are on the market jewelry soaps and washes of various descriptions, but for every-day use in the shop and store we prefer Ivory soap. It is smooth, does not scratch or cause the work to tarnish and is nice for cleaning the hands and face.

Shellac is used principally for fastening braid in the metal ends, for guards.

Sulphate of iron is used for precipitating gold held in solution and for making soft-solder destroyer.

Saltpetre is used as a flux for refining purposes.

A piece of sal-ammoniac is the handiest thing for tinning a soft-soldering iron. Moisten the sal-ammoniac with the soldering-fluid and then rub the heated iron and a piece of soft-solder over it.

Sulphuret of potash, or liver-of-sulphur is used for oxidizing articles of silver. It should be kept tightly corked in a bottle and can be used in either of two ways. Place a small piece in a boiling-cup and add some water, then slowly heat and immerse the article; or dissolve it in water and place it in a bottle to be used when wanted.

Washing soda is very useful for removing pickle from hollow goods. Place the articles in a bowl of warm water and add washing soda until all bubbling ceases.

(To be continued.)

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1 SUGAR.
1 CREAM.
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1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

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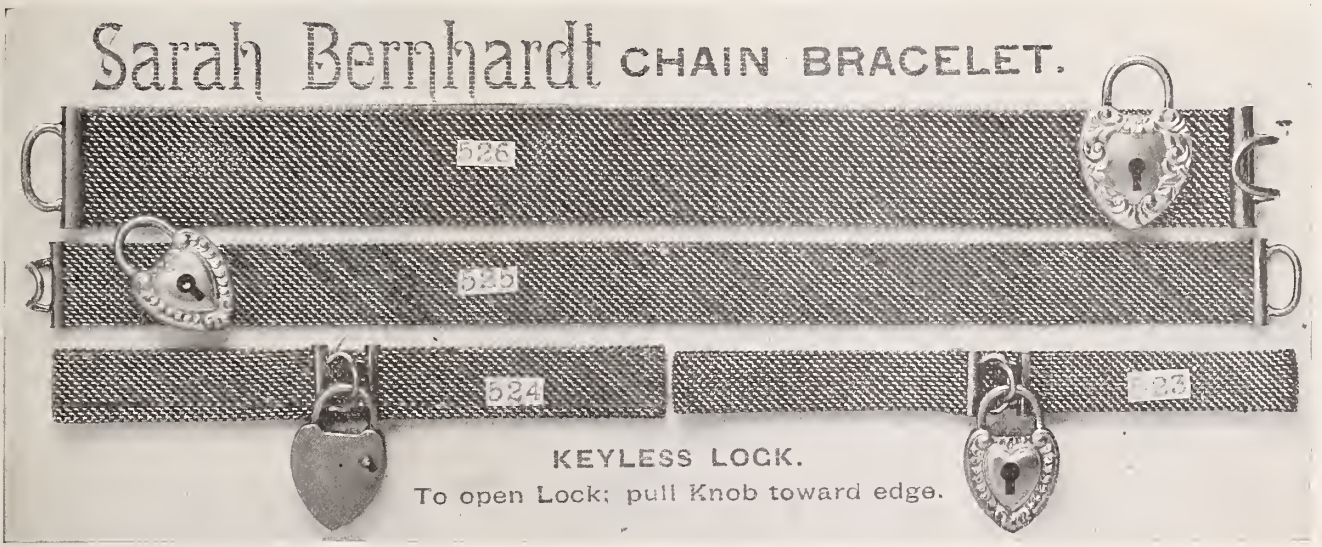
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OF EXTRA QUALITY.

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Plain and Sterling Mounted.

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NEW YORK SALESROOM, 621 Broadway.

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BLANCARD & CO.,

Manufacturers of **Settings, Galleries, Etc.,**

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253 BROADWAY, NEW YORK.

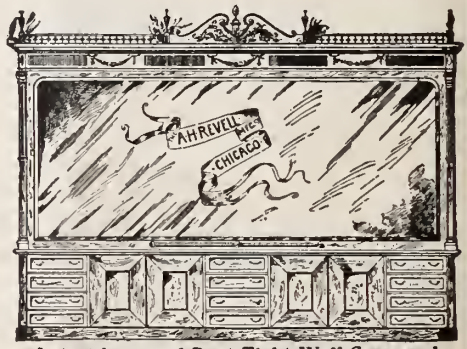


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L. & M. KAHN & Co.,

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THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY, CONSOLIDATED

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32D YEAR. NEW YORK, WEDNESDAY, FEBRUARY 20, 1901. VOL. XLII. No. 3.

UNIQUE AND INTERESTING SPECIMEN OF GOLD MOUNTING.

TWO views are here presented of an interesting piece of work, interesting not only because of its construction, but also because of its importance in connection with public affairs. The article is a ballot box and was made by Shreve & Co., San Francisco, Cal., upon the order of the Republican State Committee of California, and was used Jan. 14 to receive the ballots cast by the electors of the State of California for William McKinley as President and Theodore Roosevelt as Vice-President. The box will be presented to President McKinley.

The box is 8x8 inches square, and was designed and manufactured by Shreve & Co., being constructed of California woods, mounted with 14-karat gold. The box proper is formed by four panels of beveled edge glass, resting upon a base of dark redwood burl. Rising from each of the four corners is a column of manzanita, with base and capital of gold, heavily chased. Resting upon these columns is the top—a combination of California buckeye, madrone and manzanita—the upper part opening as a lid, hinged and fastened with a gold padlock, the key of which is secured by a chain. On the front face of the base is placed, in gold, the Great Seal of the State of California, on either side of which is an American flag in 14-karat gold enameled in colors, entwined with gold laurel leaves in relief. On the back of the base is a gold shield, inscribed: "Presented to Hon. William McKinley, by the Electors, Samuel M. Shortridge, William J. Barrett, John W. Ryan, Harold T. Power, William R. Davis, Christian B. Rode, Frank McGowan, Warren R. Porter, James McFadden." On one side is a gold shield, engraved: "President William McKinley, of Ohio." On the other side is a gold shield, engraved: "Vice-President Theodore Roosevelt, of New York." On the front edge of the cover is a gold band, with the inscription: "Republican Majority. November 6th, 1900, 39,770." On the back edge of the cover is a gold band, engraved: "Ballot Box, Presidential Electors of California, January 14th, 1901." The whole is contained in a rich morocco case, the bottom of which, when the cover is removed, serves as a pedestal.





GOLD MOUNTED BALLOT BOX IN WHICH THE PRESIDENTIAL ELECTORS OF THE STATE OF CALIFORNIA DEPOSITED THEIR VOTES.

Some of the new silver is not burnished, but finished with a soft, dull whitish luster, recalling the natural hue of the metal.

Theodore W. Foster & Bro. Co.

HAVE BEEN MAKERS OF ROLLED-GOLD PLATED JEWELRY FOR THIRTY YEARS, AND EACH YEAR, HAVE ADDED TO THEIR HIGH REPUTATION.

VEST CHAINS FOR GENTLEMEN

made by them will wear ten years and are so guaranteed. See the F & B Trade-Mark.

LOCKETS and CHARMS

from their factory have a reputation equaled by no others. Order some of their latest patterns to tone up your stock. They are beautiful beyond description. They bear the F & B Trade-Mark.

SLEEVE BUTTONS

in the Dumbbell variety are exquisite. Be sure to see them; better still, order some. You will sell them quick. Look for the F & B Trade-Mark.

Fob Chains and Charms, Silk Vests, Hair Chain Mountings, Brooches, Pins and Earrings are made by them; also seven complete lines of Sterling Silver Toilet and Manicure goods, and useful Sterling Novelties.

F&B TRADE MARK REGISTERED Trade-Mark.

SUCCESSORS TO FOSTER & BAILEY.

100 Richmond St., Providence, R. I.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,

Providence, R. I.

HENRY REINEWALD,

Fine Watch Repairing

TO THE TRADE,

14 Maiden Lane, - New York.

SKILLFUL REPAIRER.

All kinds of jewelry repairing for the trade at satisfactory prices.

New mountings, resetting, also new order work promptly attended to. A specialty made of Badges, Medals, etc. Twenty-five years' experience.

C. PONZONI, 16 Maiden Lane, New York.

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)

Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

ALOIS KOHN & CO., SOLID GOLD CHAINS, 4 MAIDEN LANE Near Broadway, N. Y.

We call the attention of the Trade throughout th country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED and all possible improvements made. Pearls damaged by setting restored.

JOHN HAACK, Room 53, 11 John St., New York.

Office Hours: 1 to 3.

Lancaster Watch Material

It is a fact that we are in a better position to furnish the watchmaker more promptly than any other jobber in the United States with the following material: Lancaster, Aurora and Hamilton. We are right at the seat of operation. We have the largest and only stock of Lancaster watch material in America. We can fill your order for **Waltham, Elgin, Hampden, New England, Columbus, Illinois, Rockford, Seth Thomas, Howard, Century, Trenton, New York Standard and Swiss** as quickly as any house in this country.

We Never Sell Imitation Material for Genuine.

We have a special made balance staff and a special mounted hole jewel. We can furnish you with these balance staffs for all of the above-named watches for **$18.00 per gross.** Every mounted jewel is cemented and trued and we sell them for **$7.50 to $12.00 per gross, less 10 per cent. for cash.**

Give us a trial at your mail business and we will demonstrate our promptness.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers,
Watchmakers' Tools, Material and Supplies,

11 W. Chestnut St., Lancaster, Pa. 111 S. Eighth St., Phila., Pa.

Rings.

Best Enamel Imitation Turquoise Stones in 10k. Rings.



No. 905, $1.50. No. 906, $2.00. No. 907, $3.00. No. 908, $3.50. No. 909, $4.00.

Men's Gypsy 10k. Rings, $1.60 per dwt.

Doublet or Imitation Turquoise Stones.

These rings are struck out by steel dies and are made the same way as we make our Tiffany mountings.

All other such rings, when sold at near our prices, are only cast rings.



No. 910, $3.74. No. 911, $5.20. No. 912, $5.20. No. 913, $5.34. No. 914, $6.00.

These prices are **list** *and subject to our regular book discount.*

We show these rings as samples, to let you see what we can do in this kind of rings.

They are taken from our 1901 book, which will be ready around March 10th.

Plain Solid Gold Rings, **Ladies' Stone Rings,**
Engraved Rings, **Mountings,**
Chains.

Diamond Cutters.

J. R. WOOD & SONS,

21 Maiden Lane,

NEW YORK.

The Real Rogers.
Not in the Trust.



Look for the Maltese Cross Trade-Marks.



LAKEWOOD TEA SPOON.

We offer the trade new patterns, beautifully finished goods, **highest grade of plate guaranteed.**

We also make the No. 77 grade of plated ware, light-weight metal blanks, full plate of silver, regular list, and special discounts.

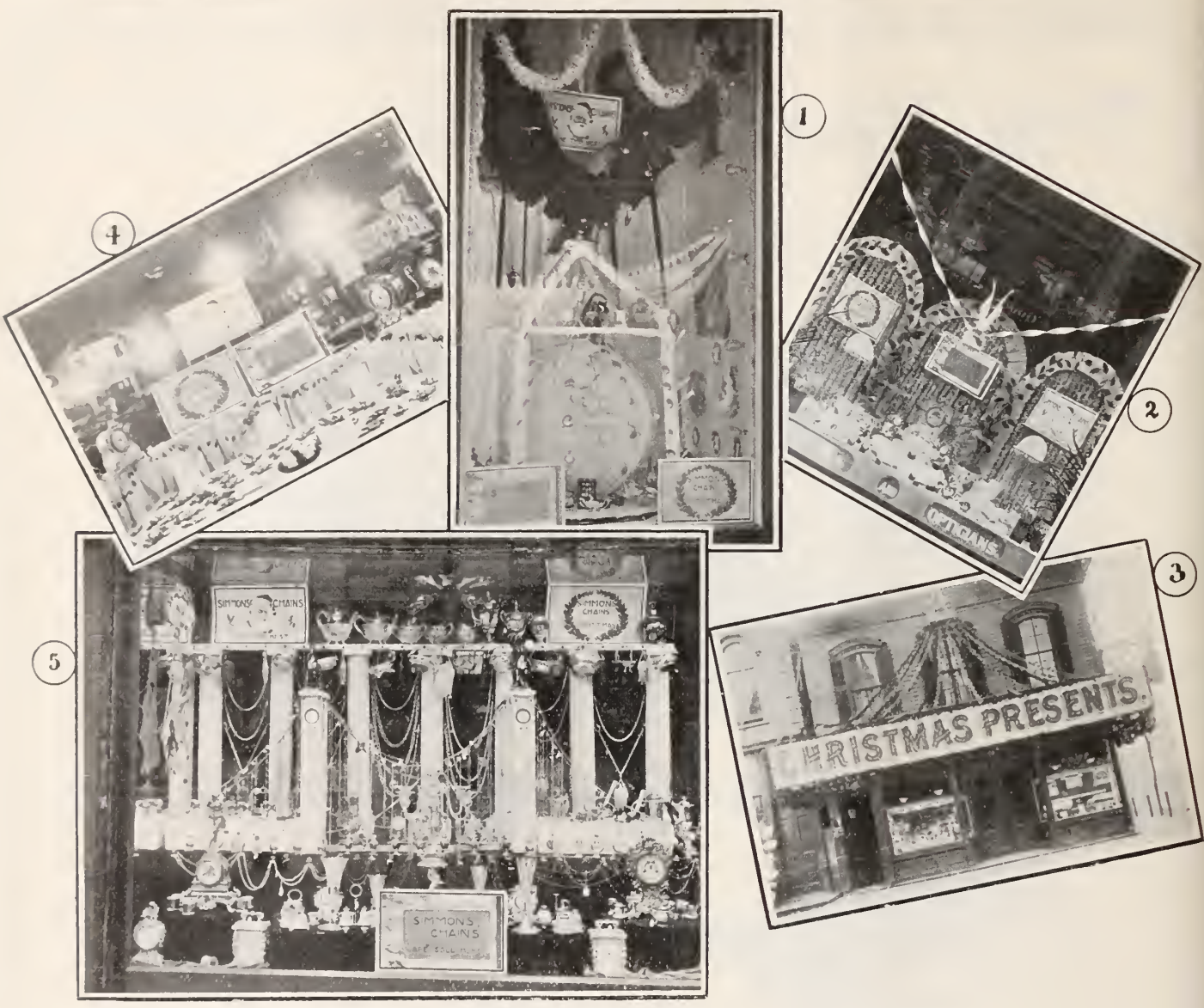
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HARTFORD, CONN.

P. O. BOX 1205.

FACTORIES: { HARTFORD, CONN. WALLINGFORD, CONN.



PRIZE-WINNING WINDOWS

IN THE WINDOW DISPLAY COMPETITION OF

SIMMONS CHAINS.

We show here photographic reproductions of the five windows which won the fourth prizes of $10 each in our window display contest. They are as follows:

No. 1.—THE C. N. MAXWELL JEWELRY CO., Tuscaloosa, Ala. This display had for its centerpiece a large white globe with the map of the world marked thereon by Simmons Chains.

No. 2.—REID & TODD, Bridgeport, Conn. Three large arches displayed the three Simmons window cards on a background of royal purple and silver.

No. 3.—LOUIS A. ANTOINE, Chicago, Ill. Big cables from the top of the second story supported signs on two sides of the store and the corner windows were filled with Simmons Chains.

No. 4.—GEO. E. SHAW, Putnam, Conn. A tasteful and very inexpensive display. Bright selected Autumn leaves, holding watches and chains, were distributed over a white ground. Festoons of chains lined the sides and back.

No. 5. CAMPBELL & CO., Chicago, Ill. A large suspension bridge whose cables were made of Simmons Chains was the center of attraction here.

R. F. SIMMONS CO.,

ATTLEBORO, MASS.

NEW YORK: 9 Maiden Lane. CHICAGO: 126 State Street.

Precious Stone Markets.

PARIS, FRANCE, Feb. 10, 1901.

Pearls.—The tendency of the pearl market is continuing unchanged, viz.: very firm. The patience of the East Indians who send their lines to London is remarkable. If they do not at once obtain the prices asked for their lots, they immediately order their return. Many times, to a telegraphic offer below the prices asked, their only reply is another dispatch ordering the immediate return of the pearls.

Thus it is that the rich Indian consignors of pearls hold the lots sometimes for 10, 15 or even 20 years. These lots are constantly making the trip between India and Europe, and their prices are always higher; there is never any reduction. The owners are perfectly certain that they will sell the pearls some time or another, and also aware of the fact that for the last 100 years pearls have been constantly increasing in price.

Schulz & Rudolph, 28 John St., New York, have just received a varied assortment of new timepieces from the Jürgensen factory, among which is a watch that attracted much attention at the recent Paris Exposition on account of its complications, it being a chronograph, minute repeater, split second and minute register, with perpetual calendar, lunar phases, etc. It is a marvelously complicated piece of mechanism of unerring precision.

ELSIE BEE'S FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Nouveau art seems to be taking the fine shops by storm. Watch cases of plain, lustrous colored enamel bear floral forms of carved gold in all degrees of relief from low to very high. So distinct are some of these forms that they have the effect of a spray of flowers laid carelessly on the case. The lotus, poppy, sunflower, chrysanthemum, rose and other bold motives are most in evidence.

*

New art necklaces show in the jewelers' cases side by side with the most costly pearl and diamond collars. There promises to be an era of colored stones in neckwear. Tinted gold, many hued enamels and colored gems all combine in each single confection, making the new throat pieces radiantly beautiful. Each one also is a specimen of rare designing, for individuality is the key note in the new form of jewelry.

*

A broad collar in open work of brilliants wherein are set, at intervals, nine very large cabochon turquoises (the long axis running across the collar), is a striking example of the growing vogue of color in the necklace.

*

The barbaric beauty of rough gold and uncut gems will be the next novelty exploited, if one of those vague intimations which have ushered in all our late fashions is to be trusted.

*

Uncut stones are set in rings, purses, chains, umbrella tops, or wherever fancy dictates.

*

Jewelers provide ingenious devices for doing away with ear piercing, thus making easy the path of the newly favored ornament.

*

Little, round balls of turquoise, about the size of a pea and perfect spheres of purest blue, are the captivating form of newest earrings. No mounting shows.

*

Rose gold reigns in the lorgnette and jeweling has become most elaborate.

*

Muff chains are massive and encircled with semi-precious stones.

*

Inexpressibly dainty is a ring composed of two small diamonds, oval cut and mounted one above and the other below the band of the ring, which is itself encrusted with brilliants. The whole is an array of blue-white stones apparently devoid of any touch of metal.

*

A bracelet of rarest elegance consists of a mere thread of gold with a pendant comprising first a square cut emerald, second a ruby, and last a marquise diamond.

*

Very thin watches are in evidence and,

N. H. WHITE & CO.

invite the attention of
the trade to their.....

DIAMOND STOCK,

Mounted and Unmounted.

MEMO. ORDERS SPECIALLY SOLICITED.

They continue to be

HEADQUARTERS for AMERICAN WATCHES.

21 Maiden Lane, New York.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16. NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,

Rubies, Sapphires.

9-13 Maiden Lane,

NEW YORK.

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

conversely, others are of unusual bulk and rotundity.

*

A lady's watch in plain black enamel and brilliants is a striking and elegant object.

*

"Tooth" ring mountings are used for some very large diamonds for men's wear. They display the stone with great effectiveness.

*

Pretty tie clips of gold wire in heart shape are useful accessories in the evening toilet. They are set with pearls and turquoises.

*

An adjustable bracelet adapts itself to any size of wrist. It is constructed on the trellis pattern and contracts or expands after the fashion of the familiar iron gate.

*

Two butterflies in pearls, each mounted on a small safety pin and connected by a tiny chain, form a very pretty lace accessory. Lace is now lavishly used and jewels never find a more becoming background.

*

It is rumored that the popular gold tags are to be varied with crystal ones.

*

The "fiddle" shape furnishes a smart variation in the backs of hair brushes.

*

The "natural growth" idea is very noticeable in silver ware designing. There is much brightly polished silver to be seen.

ELSIE BEE.

Corals in Paris.

WE have repeatedly reported the growing vogue of the coral. This stone is now extremely fashionable. In all the showcases of the fine Paris jewelry stores one can see coral trinkets where we were not wont to see any for years.

Coral of pale shades is particularly favored, the price of this variety having trebled during the past two years.

The dainty, dark haired, bright eyed coral workers at Naples are rejoicing, as the fruit of their labor is increasing again. The chief source of material for these feminine operators is the precious coral *(Corallium rubrum)* occurring in the Mediterranean. Most corals are collected from rocky banks in the Mediterranean, on the coasts of Sardinia, Sicily, North Africa and also in the Adria.

About 150,000 to 200,000 kilos is fished annually in the Mediterranean Sea, representing a value of about $1,500,000. The price per kilo is estimated according to color—pale pink is the prettiest—at from $4 to $600, but at the present time about $75 is paid on an average for good merchandise. Chief markets for corals are Paris and Naples, but since the charming ornament is again entering into favor there is likely to be a demand for it at other places as well for a long time to come. It cannot be gainsaid that the coral is always pretty, whether in vogue or not.

The Situation at Antwerp.

PARIS, Feb. 10.—The strike of the diamond workers has been declared suspended for lack of funds until the next revival of business. It has been decided to organize the federation by forming a powerful "caisse de resistance," so as to be able to succeed better in the future. The federation of the "Antwerpsche Diamant Bewerkers Bereenigung" has issued forth stronger and better organized than before the strike, despite its loss.

The number of its members has risen from 600 to 2,500, who now regularly pay their assessment of one franc per week. They have also founded a co-operative society among themselves for the purpose of procuring all they need in their households at favorable prices and terms. On the other hand, the employers and "eigengewerkmakers" have also founded, in agreement with some workmen, a society of mutual aid. Already 300 members have been enrolled. The workmen pay 50 centimes for assessment per week each and each employer and "eigengewerkmaker" agrees to pay as much per "meule," ordinarily occupied by him.

The employers also bind themselves to give the preference to these workmen, as they require them. Several workmen have had to appear of late before the court for violation of the liberty to work and rebellion against the police. The majority have been acquitted; others have been condemned to the payment of small fines amounting to a few francs, which proves that many charges made against them were exaggerated.

A committee were organized here two years ago among the merchants and workmen under the honorary presidency of Louis Coetermans, with the object of collecting money to erect a statue of Louis Bercken, the originator of diamond cutting at Antwerp. Owing to the crisis in the business, the project had been deferred to a more favorable time. Now the said committee have resumed their activity and have addressed an appeal to the people to assist in the work, which is expected to be crowned with success.

The strike has wrought great damage. It was impossible for the manufacturers to finish all the work which had been commenced, and for that reason many foreign dealers who came here at the end of November last were not able to find what they desired to purchase. A few have bought some lots of the old stock; of the new merchandise little has been sold, several manufacturers being left with the larger part of their goods on hand. This state of affairs seems to point to a

CHESTER BILLINGS & SON
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DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
14 K. ONLY.
Trade-Mark.
23 MAIDEN LANE,
NEW YORK.



Marx & Brod,
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

AMERICAN AND ORIENTAL PEARLS
IMPORTERS OF FINE COLORED STONES AND DIAMONDS.
ADOLF J. GRINBERG CO.,
8 MAIDEN LANE, NEW YORK.

fresh crisis in our industry at a more or less near period, for everybody familiar with the diamond business knows that the foreign buyers will not return before the month of March or April.

Up to the present the workmen have had no cause for complaint on account of lack of work, for the demand has exceeded the offerings, the result of which has been that some large firms have raised the salary of their employes a little so as to keep them.

Let us hope that in future, if the strike question is still stirring, labor will arrive at a better understanding with capital for the welfare of all concerned.

The old diamond cutting establishment of Mr. Van Emden has been sold to a syndicate of six polishers for the sum of 38,000 francs. A few years ago this plant was bought at 120,000 francs.—From Antwerp correspondence in *Le Diamant*.

Jules Wendell & Son, Oswego, N. Y., have recently had their store redecorated.

S. C. Suydam, Baldwinsville, N. Y., has been confined to his home for several weeks past by an aggravated attack of the shingles.

W. F. Main and M. E. Price, of the W. F. Main Co., wholesale and manufacturing jewelers, Iowa City, Ia., have gone east on a business trip.

The firm of Stone & Beckwith have dissolved by the retirement of L. S. Beckwith, and their business will hereafter be transacted at Ilion, N. Y., by George H. P. Stone. Their New York office is at 11 John St.

The Petition in Bankruptcy of Fred J. Stilson.

ATLANTA, GA., Feb. 12.—Fred J. Stilson, for many years proprietor of one of the best known jewelry houses in the city, through his attorneys, King & Anderson and Lewis W. Thomas, Feb. 9, filed a petition in voluntary bankruptcy in the United States District Court. The petition sets forth that the assets are $29,240.24, the stock and fixtures amounting to $22,680. The bills, notes and accounts are put down at $3,679.74. In addition to the foregoing the other assets are a lot of land at Oxana, Ala., for which Mr. Stilson paid $500 some eight or 10 years ago, and $20,000 par value of the stock of the Gadsden Land Co., for which he paid $2,300. The other assets consist of a small amount of cash on hand.

Mr. Stilson's liabilities are set forth at $27,808.72, only a small amount of which is preferred. The preferred creditors include taxes amounting to $155.48, a small amount due the clerks in the store, a local creditor who is secured to the amount of $500, and the attorneys who are representing him in the case. The unsecured creditors include firms in New York, Cincinnati, Boston, Providence, and Mrs. Stilson, to whom is due an amount advanced by her to aid in paying the creditors of the old firm of Stilson & Collins at the time of their failure about two years ago.

Judge Newman the same day appointed T. D. Meador, vice-president of the Lowry National Bank, receiver of the stock, fixtures and other property, and in accordance with the order of the court Mr. Meador took charge. It is probable arrangements will be made to continue the business under the receivership. Mr. Meador gave bonds in the sum of $10,000. The case will be referred to Percy Adams as referee.

Mr. Stilson has been in business in Atlanta for many years and has made numerous friends.

Good Openings for Watchmakers and Jewelers in the West.

OMAHA, Neb., Feb. 15.—The old saying of Horace Greeley, "Go west, young man," was never as true as it is to-day with regard to watchmakers and jewelers. The demand for good workmen has been heavy for several years all through this territory. Wholesale dealers of Omaha are in constant communication with retailers throughout Nebraska, Iowa, Colorado, South Dakota and Wyoming, who wish to secure good watchmakers. The horological school in this city is turning out graduates continually, but they are not in sufficient number to supply the demand. When, added to this condition of things, good wages are offered, it seems strange that more men do not learn the business or more of the unemployed come west. A good workman is always sure of a position. A poor one will not hold it long.

It is also worthy of note that there are many very good openings for jewelers and watchmakers with a small amount of capital. In fact, if a good workman comes with first class recommendations he need have very little capital. The writer has been told repeatedly by an Omaha whole-

PEARLS.

Prepared:

When you are in need of anything unusual, you generally want it in a hurry. That is the time to remember that our stock is not only replete with diamonds, pearls and precious stones of the grades usually carried, but that it contains gems of a character that cannot be duplicated.
We have extraordinary facilities for securing the best in the markets of the world. The condition of our stock evidences this fact at a glance.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

saler that he would be only too glad to furnish the outfit on time for any reliable watchmaker and jeweler who would establish himself in business in his territory. There is one place on the Burlington where a dealer who had been doing a big business was obliged to remove on account of personal affairs. He could find no one to take his place, and that town is without a jeweler. There are also openings along the Northwestern in Iowa and the Rock Island roads where a few hundred dollars to start with would enable a man to work into a paying business. No matter how much other business may be overdone, there is a scarcity of watchmakers in the west, and the man who understands his business and will come west is assured of a competency.

Practical Machine for the Cleaving of Diamonds.

WASHINGTON, D. C., Feb. 15.—A clipping from a Belgian newspaper received by the State Department sets forth the information that the diamond industry is at the present moment very much occupied with a curious invention—a machine for cleaving diamonds. It is known that the work of cleaving constitutes a special branch, and a very delicate one, in the art of working diamonds.

The machine in question, it appears, accomplishes this difficult feat, and the manufacturers will realize great advantages therefrom. The machine was invented in America. The large cutting firms in Brussels are, at this moment, making trial of it.

More of the Charles E. Katsch Jewelry Stock Recovered.

NEW HAVEN, Conn., Feb. 13.—The examination of Charles E. Katsch in the bankruptcy court was postponed to-day until next Monday by an arrangement made with Referee Newton. The referee has decided that the stock in Mr. Katsch's new store did not belong to the American Jewelry Co., as was alleged, and the creditors will share in whatever benefits are to be derived from this stock. Deputy United States Marshal Bowen has, in addition to the stock that was seized recently, found more stock that is valued at about $3,000. It consists of rings, watches and valuable stones. The articles seized will be added to the stock already in the hands of the trustee.

Charles Bahe and Marion Mann, Faribault, Minn., are under arrest on a charge of robbing F. Z. Sherwood's jewelry store in Faribault. The police suspected them and kept a sharp watch on their actions, as well as a lookout for the stolen property in pawnshops. Part of the missing goods was lately found in a St. Paul second-hand store. The proprietor gave a description of the men who sold him the goods and it fits the men in charge very well.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

1837.
Geo. O. Street.
1842.
Geo. O. Street & Co.
1863.
Geo. O. Street & Son.
1880.
Geo. O. Street & Sons.

FINE GOODS ONLY.

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

Eliasof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.

The Creed-Kellogg Co. Suffer by a Serious Fire.

BOSTON, Mass., Feb. 16.—The Creed-Kellogg Co., dealers in jewelry and novelties, were the principal victims in a $150,000 fire, Wednesday night, in the six-story brick and stone structure at the corner of Essex and Kingston Sts., known as the Kingston building. The fire was discovered about 11 o'clock and was first made known to the firemen by means of the automatic alarm in the building. This was followed by three alarms. The weather was bitterly cold and handicapped the firemen in handling the long lines of hose, ladders, etc. The fire is believed to have been caused by spontaneous combustion among the stock of the Creed-Kellogg Co. on the second floor.

The enormous quantities of water poured into the building resulted in a perfect flood of jewelry, combs, etc., being washed down the stairs from the second floor. This stock was carried out into the streets and the crowds were not slow to take advantage of this opportunity to obtain jewelry at lower prices than usual. As soon as the police became aware of what was going on, they interfered, but not until many rings and other pieces of jewelry had been taken away.

G. M. Kernahan, New London, Ia., has given a chattel mortgage for $81.

The store of L. G. Prescott, Princeton, Minn., was burned out lately, but he is starting up again.

Timely Advice

And the best advice we can offer is to replenish your depleted stock of Diamonds and Diamond Jewelry NOW. It is not too early. If you haven't the goods to offer, of course you cannot make sales, but if you make a proper showing NOW you will be surprised at the extent of your Spring business. Besides, it will gain you a reputation as a diamond house that will be of considerable value to you when the busy season begins. In the meantime, if you have calls for special pieces that you haven't in stock, we can help you.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

80 HOLBORN VIADUCT, LONDON.

Annual Meeting of Wallingford Corporations.

WALLINGFORD, Conn., Feb. 16.—The annual meeting of the R. Wallace & Sons Mfg. Co. was held this afternoon and the following directors were elected: Frank A. Wallace, Henry L. Wallace, Walter J. Leavenworth, Wallingford; George M. Wallace, New Haven; Selah A. Hull, George M. Curtis, Meriden, and Henry J. Lewis. The officers elected comprised: President, Frank A. Wallace; secretary, Henry L. Wallace; treasurer, Walter J. Leavenworth; assistant treasurer, Clifford W. Leavenworth; superintendent, Charles D. Morris.

This afternoon the annual meeting of the Valentine-Linsley Co. was held, and the directors elected comprised the following: Frank A. Wallace, Clifford W. Leavenworth, Charles D. Morris, Frank W. Morris, E. C. Valentine. The directors elected these officers: President, Clifford W. Leavenworth; treasurer, Charles D. Morris; secretary, E. C. Valentine.

Death of an Old Time Jeweler.

SPRINGFIELD, Mass., Feb. 16.—Francis Norton, Tax Collector of the city of Springfield for 49 years and who died last week, was for several years a leading jeweler of the city. He had been in poor health for a long time and was compelled to resign his office as collector, but as he would not be relieved of office until April 1, death forestalled his purpose.

Born 75 years ago, he was of stock that traced itself back to George Norton, who settled in this country in 1629. The deceased entered upon his business training at the age of 20, in Hartford, Conn., and after a few years as a clerk in general stores, determined to branch out for himself, and with J. M. Skiff opened a jewelry store in this city, and the firm continued successfully for a few years until they dissolved, and Mr. Norton continued the business alone until 1859, when he was elected City Collector. At that time Springfield was a city of 15,000 with a tax levy of $79,000 annually, while to-day it has a population of over 62,000 and a tax levy exceeding $1,000,000. In 1860 he was elected an assessor and held the office until 1883, barring three years, when, the duties of his old office having increased, he gave up the assessorship.

Suggested License Fees for the District of Columbia.

WASHINGTON, D. C., Feb. 16.—In response to a Senate resolution calling upon the District commissioners to furnish such a schedule of license fees as, in their opinion, should be levied and collected on the different trades, occupations and business enterprises in the District of Columbia, the Assessor of the District has forwarded a list which, to his office, he says, seems equitable and just. Among other trades and occupations, the following are mentioned:

Auctioneers, $100 per year; business brokers, $10; dealers in general merchandise, per $1,000 on stock, $10; dealers in general merchandise, per $100, $2; silversmiths, $12.

E. J. Saxe, Detroit, Wis., has opened a store at La Crosse, Wis. He will carry stock and do general repairing.

Tariff Decisions & Regulations.

DRAWBACK ON WATCHMEN'S CLOCKS.

WASHINGTON, D. C., Feb. 13.—The following letter has been issued by the Treasury Department regarding drawback allowed on watchmen's clocks manufactured by the Newman Clock Co., Chicago, Ill., from imported clock movements and domestic metal cases and keys:

TREASURY DEPARTMENT, Feb. 11, 1901.

SIR:—On the exportation of watchmen's clocks manufactured by the Newman Clock Co., of Chicago, Ill., from imported clock movements and domestic metal cases and keys, a drawback will be allowed equal to the amount of the duties paid on the imported materials used, less the legal deduction of one per cent.

The drawback entry in each case should identify each movement exported by numbers, marks, sizes, etc., as shown by the import invoices, subject to verification and examination by the collector.

Respectfully,
O. L. SPAULDING,
Assistant Secretary.

COLLECTOR OF CUSTOMS, Chicago, Ill.

The Continued Case of John Smith, Charged with Larceny.

BOSTON, Mass., Feb. 16.—The continued case of John Smith, the man charged with the larceny of a diamond ring valued at $100, the property of Robert P. Stahl, Jewelers building, was called in the East Boston District Court, this forenoon. Since a week ago Friday, when the case was last heard, it has developed that the ring does not belong to Mr. Stahl, but was given to him by another man to sell.

When the case was called, last week, it will be remembered, a young woman witness declined to answer the questions of the Court and was sentenced to 15 days in jail for contempt. After one night in jail, she sent word to Judge Emmons that if released she would tell all she knew of the case. In court to-day she gave the name of Mrs. George Brown. What testimony she gave was stated privately to Judge Emmons and counsel Thomas F. Rice. After hearing her testimony, the Court found Smith not guilty and ordered his discharge. Mr. Stahl was not present and the ring was given to its owner, a Mr. Poole.

M. Weinstein will move his jewelry store in Webster, S. D., to new quarters.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,
IMPORTERS OF
FINE ORIENTAL PEARLS,
Diamonds and Precious Stones,
Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, = New York.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

OLIVINES | OPALS | SCIENTIFIC RUBIES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

Pearl Collarettes, Mounted with Diamond Bars.

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON:
19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Philadelphia Jewelers' Annual.

New Officers Elected and Preparations Effected for the Annual Banquet.

PHILADELPHIA, Pa., Feb. 20.—The annual meeting of the Philadelphia Jewelers' Club was held last night at the headquarters of this popular organization, 1225 Chestnut St. The date for the annual banquet was fixed and committees named to arrange the details and appoint the various sub-committees. Officers were elected to serve for the current year. The reports of the treasurer and secretary were received and read, and, although considerable enthusiasm was manifested during the balloting, it was, with the exception of the election of the vice-president, more or less cut and dried, as foreshadowed in THE CIRCULAR-WEEKLY'S report of the meeting when the candidates for office were nominated.

The by-laws of the club provide that the vice-president shall be a non-resident of Philadelphia, and, as the majority of non-residents are New Yorkers, there is always considerable electioneering for candidates from Maiden Lane. This year Archie Rutherford, of H. A. Kirby Co., and Harry C. Larter, of Larter, Elcox & Co., were the nominees. Both are popular men. The voting was spirited and resulted in the election of Archie Rutherford. One of the features of the meeting was the overwhelming vote in favor of J. Warner Hutchins, the retiring president of the club, as a member of the board of governors. He received the highest number of votes cast during the week. The election resulted as follows:

President, Louis P. White, 706 Chestnut St.; vice-president, Archie Rutherford, of H. A. Kirby Co.; treasurer, Wm. F. Parry, Jr., S. S. White Dental Co.; secretary, Wm. S. Quinn, of H. Muhr's Sons; board of governors, J. Warner Hutchins, Wm. P. Sackett, Wm. H. Long, A. G. Lee and Newton B. Elting.

When Mr. Hutchins, who presided at the meeting, turned over the president's chair to Mr. White, he gave a heart-to-heart talk to the members of the club, and when he closed there were many moist eyes—an unprecedented incident. Mr. White replied feelingly, and Mr. Long, on behalf of the members of the club, expressed sincere regrets at the retirement of Mr. Hutchins.

The report of Mr. Parry, treasurer, was then read and showed that the club was in a better financial condition than ever before. Mr. Quinn's report, as secretary, showed that the club had 150 members in good standing and that there were 30 on the waiting list, the majority of whom had been waiting for months past. It was then moved that the by-laws be amended to increase the membership from 150 to 175, and after some little discussion, this was done. Mr. Kelly made the motion. Mr. White suggested that a permanent art exhibit be made to enhance the appearance and furnishings of the club's quarters. This met with the approval of the members, who pledged themselves to contribute to the exhibit objects of art from time to time.

The next business of the club was to arrange for the fifth annual banquet, to be held next month, in accordance with the custom of former years. Tuesday, March 12, was agreed upon as the date. The place of holding the banquet will be left to the banquet committee to decide. President White then appointed the following as members of the banquet committee: J. Warner Hutchins, chairman, Wm. G. Earle, Wm. P. Sackett, Wm. H. Long, Wm. Linker, Wm. Bruehl, Fred. Simons, James H. Kelly and Howard L. Roberts. The reception committee will be announced by Mr. White later.

T. W. Humphrey sold out the jewelry business he had been conducting in Billings, Mont., to J. Forester, for a consideration of $5,000.

New York Jewelry Workers Hold a Public Meeting.

Local Union No. 1, International Jewelry Workers' Union of America, held a public meeting and revived its charter, in Odd Fellows' Hall, 69 St. Mark's Pl., New York, Thursday evening. There was a fair representation of the jewelry shop workers of New York. The main object of the meeting was to secure, so far as possible, a reunion between the members of the organization who remained members all through the strike and those who, for various reasons, dropped out during that contest in 1899, as well as to secure new members from among the men who had never joined a trade union.

Herman Robinson, general organizer of the American Federation of Labor for the State of New York, addressed the meeting. He outlined the advantages of organized labor and spoke of the special benefits in the jewelry trade. Samuel Prince, Assemblyman representing the 16th district, and Charles Herwig, international secretary of the union, were other speakers.

International president Frederick Drissler made an address and presented a charter which made Union No. 1 an officially recognized branch of the International Jewelry Workers' Union of America. The officers of the union stated that it is now in a better condition in every way than ever, with the membership constantly increasing.

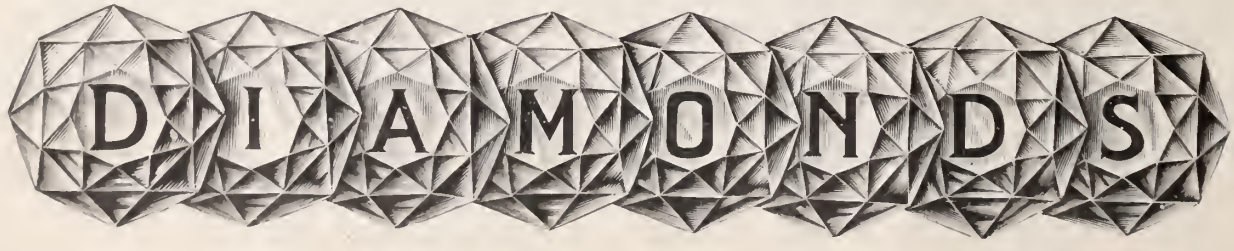
J. A. Schirrman, Fargo, N. Dak., has filed a voluntary petition in bankruptcy.

Burlingame Bros. have decided to quit business in Hartford City, Ind., and will shortly move the stock to some point in Michigan.

Hiram E. Smith, Madison, Wis., who about a year ago disposed of his interests to his partner, W. J. Gamm, and spent the time since then in Norway regaining his health, has purchased the business of A. E. Thoreson, at 123 E. Main St., Madison.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Charles L. Tiffany Enters Upon His 90th Year Under Happy Auspices.

Charles L. Tiffany, of Tiffany & Co., New York, entered upon his 90th year under peculiarly happy and favorable auspices, Feb. 15. He has just recovered from a severe cold and it was his first appearance at Tiffany's in two weeks. This was the longest that he had ever been away on account of illness in his entire business career of 64 years; in fact, he had never before been absent more than three days consecutively in consequence of sickness.

All morning, wagons and messengers arrived at his home, at 255 Madison Ave., with the tributes of regard from his many friends throughout the city, and when he reached his office, at Union Square, he found awaiting him beautiful floral tokens from his employes and more cablegrams, letters and messages than he could find time to read, as he was overwhelmed with the fervent greetings and well wishes of his hundreds of employes, who know him only as a friend. They were overjoyed to see their chief once more at his desk, and their warm expressions of regard received cordial acknowledgments, filled with gratefulness for their kind sentiments.

New Members in the Firm of Patek, Philippe & Co.

The announcement has just been made that Alfred G. Stein, the American representative of Patek, Philippe & Co., and Jules Perrier, for 30 years an important collaborator of the firm, have been admitted to partnership in the firm.

Mr. Stein, who was born in New York in December, 1866, received his early education in a remote part of Alabama, near Mobile, where his father still lives. He studied horology under F. W. C. Nieberg and for two years was employed at the bench with Tiffany & Co. Since then he has been with Patek, Philippe & Co., representing them at the Chicago Exposition in 1893, where he had charge of their exhibit and acted as secretary of the Swiss Commission in the Horological Section. He was the only judge from this country on horology at the Paris Exposition in 1900, and was one of the three United States delegates to the International Congress of Chronometry and Chronology. It is interesting to note that Mr. Stein is the first American member of the firm, the cosmopolitan character of which is shown by the fact that since the establishment of the business, in 1837, besides its founder, Antoine Norbert de Patek, a nobleman from Poland, it has included Adrian Philippe and, two other Frenchmen, one Russian, one Greek, one German and several Swiss. The achievements of the firm in the horological field, their successes in various timing contests and the many honors gained by them at exhibitions are well known to the readers of THE CIRCULAR-WEEKLY.

The Capital City Jewelry Co., Des Moines, Ia., have perfected their organization and have leased quarters in the Youngerman block, to do a wholesale business. Several traveling men will be put on the road at once. B. Siegel, formerly a retailer, is the principal stockholder.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

STERN BROS. & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
68 Nassau St.,
CHICAGO, 149 State Street.
LONDON, 29 Ely Place.
NEW YORK.

MALLIET, MAXWELL & ROSS,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

DIAMONDS. SAPPHIRES. EMERALDS.
Popular High Class Diamond Jewelry.
Designs and Estimates Furnished.
H. GATTLE, 7 Maiden Lane, New York.
Memorandum Orders Solicited.
RUBIES. OPALS. PEARLS.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c. Send Stamps with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

Importations at the Port of New York.

Weeks Ended Feb. 16, 1900, and Feb. 15, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$35,583	$40,367
Earthen ware	30,301	10,576
Glass ware	14,795	19,102
Instruments:		
Musical	9,699	10,036
Optical	8,069	4,841
Philosophical	193	1,661
Jewelry, etc.:		
Jewelry	16,974	20,859
Precious stones	166,982	338,419
Watches	15,318	22,737
Metals, etc.:		
Bronzes	619	4,560
Cutlery	27,285	23,211
Dutch metal	2,536	2,833
Plated ware	834	403
Platina	9,574	25,968
Silver ware	1,313	1,523
Miscellaneous:		
Alabaster ornaments	1,970	131
Beads	4,619	1,742
Clocks	3,476	7,821
Fans	8,366	9,025
Fancy goods	5,905	9,161
Ivory	402	.....
Ivory, manufactures of	644	728
Marble, manufactures of	10,031	1,703
Statuary	2,313	4,118

Third Annual Entertainment of the Buyers' Association of America.

The third annual entertainment and reception of the Buyers' Association of America and their friends was held, Thursday night, at Sherry's, New York, with 1,000 present. After an informal reception was a musical programme which lasted until 11 o'clock, when a grand march began the dancing. Representatives of the large department houses were present from New York, Jersey City, Cleveland, Sioux City, Richmond, San Francisco, Baltimore, Philadelphia, Newark, Boston, New Haven and Kansas City. The committee of arrangements consisted of G. M. Butler, B. M. Sinks, R. C. Dickman. The reception committee were E. M. Lostman, Leo Kaufman, C. L. Smith, W. J. Beckton, A. L. Fletcher, Benjamin Braun, J. Flegenheimer, J. L. Adrien, T. J. Churchill, Charles S. Wood.

The Buyers' Association announce that there has been during the past year an increase of over 25 per cent. in the membership, and that there has been an insurance clause under contemplation for the benefit of the members. New commodious quarters, where social reunions may be held by members of the association and their friends, are now provided at 26 E. 20th St. In these new rooms recreation, such as billiards, progressive euchre, whist, etc., may be indulged in and there are facilities by which buyers may procure meals.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

Three Men Relieve Jeweler E. D. Thomas of a Wallet of Precious Stones.

SAN ANTONIO, Tex., Feb. 14.—E. D. Thomas, a jeweler of E. Houston St., this city, was yesterday robbed of a wallet containing 40 unset diamonds, ranging in weight from ½ karat to 1-32 karat, and a lot of opals and half pearls. The total value of the stolen goods will reach $1,500. The robbery was committed in broad daylight, and is best described in the words of Mr. Thomas, who said to THE CIRCULAR-WEEKLY correspondent:

"Three days ago an elderly man, weighing about 140 pounds, came into the store and asked to see some plated collar buttons. These goods were in a rear show case, on the right-hand side of the store and very close to a safe in which valuable jewelry, money and unset precious stones were kept. The old man bought a collar button, paying 25 cents for it, and left the store. He came back afterwards and looked at other goods, but made no purchase and left again. Yesterday, just after 12 o'clock two well dressed young men of very genteel appearance entered the store and asked me to show them some silk umbrellas; and immediately afterward the same old man who had bought the gold plated collar button entered the store. I was engaged near the front of the store showing the first two men an umbrella, and paid but little attention to the old man, who sauntered to the back end of the room. When he was well back, one of the men whom I was serving said:

"'This seems to be a good umbrella,' and he opened it so that it was between me and the old man at the back part of the house. I did not like this action and I looked from behind the open umbrella just in time to see the old man step from behind the end of the counter near the safe. Just at this moment one of the men in front asked:

"'What is this set of jewelry worth?' and as I turned to answer the old man walked forward and said:

"'You seem to be busy now, and I will drop in later.'

"The old man then walked out, going west on Houston St. The other two men soon left. As soon as they left, I went back to the safe and discovered that the wallet containing the unset diamonds, opals and half pearls was gone. I immediately asked my jeweler, who was at work in a back room, if he had taken the wallet out of the safe, and he replied that he had not. I immediately sent an alarm of the robbery to police headquarters."

The police are working on the case, and as Mr. Thomas was able to give good descriptions of the three men, their chances of arrest are considered good.

Jeweler J. B. Barnes in a Duel.

CASTLE ROCK, Wash., Feb. 9.—Last Wednesday evening people were startled by the report of eight shots being fired in rapid succession. Upon investigation it was found that the shooting was done by J. B. Barnes and Harry Lovell, each with a 38-calibre revolver firing at the other at close range. Barnes fired five shots and Lovell three.

Lovell had been rooming at the Barnes

Barrettes in all Styles.

Staple Patterns and Novelties.

We illustrate one novelty,

BARRETTES AND HAIR CLASPS from $2.50 to $15.00 doz.

SILK FOBS, Ladies' or Gents'.

FAN CHAINS.

Ribbon Spikes, Sterling Silver 84c. doz. up.

Hearts, Brooches, Cuff Links, Bracelets, Lorgnette Chains.



Send for selection of latest designs.

No. 99. Sterling, each $1.00. Roman, Rose or Green Finish.

CHAS. L. TROUT & CO.

5 & 7 Maiden Lane, New York.

GOLD GOODS AND FILLED GOODS.

New York, U. S. A., No. 100 William Street.

Birmingham, England, King Alfred's Place.

Liege, Belgium, Boulevard D'Avroy, 118.

London, England, No. 34 Holborn Viaduct.

SAM'L BUCKLEY & CO.,

Commission Merchants.

We beg to announce that we have opened an office at No. 34 Holborn Viaduct, London, E. C., England, for the convenience of American purchasers of **EUROPEAN SILVERWARE, CLOCKS, POTTERIES, PRECIOUS STONES, ETC.**

The situation of this office (corner of Holborn Viaduct and Holborn Circus) affords an unobstructed north light that is unequaled in the district for the examination of **DIAMONDS AND PRECIOUS STONES.**

At our New York office, No. 100 William Street, we have designs and representative pieces of silver and silver plate (reproductions of old Sheffield styles), manufactured by such houses as Wm. Comyns & Sons, Hukin & Heath and Wm. Hutton & Sons, for whom we act as sole United States agents.

We are also sole agents for the silver and metal work made by the London Guild of Handicraft, under the supervision of C. R. Ashbee.

SAM'L BUCKLEY & CO.

Hair Clasps
or
Barrettes.

We have a large line and are continually adding new patterns.

We have all prices to retail from

25c. to $1.50.

Brooches and Hat Pins.

A complete new line of all the latest styles will strengthen your Spring stock.

Watch for our line or send a ***postal*** for samples.

Codding & Heilborn Co.,
Manufacturers,
NORTH ATTLEBORO, MASS.

Sample Office,
CHAS. VAN NESS, 11 Maiden Lane,
NEW YORK.

home and Mr. Barnes thought he had reasons to believe that improper relations existed between Lovell and Mrs. Barnes. After the shooting Lovell was found in a lot. He had been shot in the left leg, the tibia being broken. His coat showed that four bullets had passed through it in various places, but there were no wounds of importance to his person except the one in the leg. Mrs. Barnes fell in the wagon track in the alley from a wound in the hip. Barnes escaped uninjured. The wounded were carried to their homes and medical aid was summoned.

J. B. Barnes is a jeweler of this place and is well and favorably known. Harry Lovell is comparatively a stranger here.

Second Hold-Up at Caplan & Teplitz's Store Succeeds.

PITTSBURGH, Pa., Feb. 15.—Another attempt at robbery, and this time a successful one, was made on the store of Caplan & Teplitz, Monessen, Pa., on Feb. 14. It appears that as Samuel Caplan, not Mr. Teplitz, as was at first reported, was returning to the store after he had locked up for the evening, having forgotten a handkerchief, he found himself confronted by three men as he stepped inside the door. The lights from the street reflected on the barrels of three revolvers leveled at his head.

"Throw up your hands and make no noise or we will blow your block off," said one of the robbers in a low voice. Caplan complied with the request. "Now, open up the safe and get a move on you," said the leader. Caplan opened the safe and one of the thieves lighted a match to see which box contained the valuables they wanted. They selected a box containing diamond rings valued at $650, and told the jeweler to put the other "trash" back in the safe.

One of the robbers then kept Caplan covered with a gun while the others opened the back door. He then slowly backed to the doorway, keeping Caplan covered. When the thieves disappeared from the doorway Caplan rushed after them and fired several times at the retreating forms, but his aim was wild and the shots were not returned. Caplan's shots brought a large crowd of excited citizens to his store and the police arrived there within a short time after the robbery. The town was scoured for the robbers, but no trace of them was found. A thorough investigation of the robbery is being made.

Boston Jewelers' Club Elect Officers for Ensuing Year.

BOSTON, Mass., Feb. 13.—Thirty members and friends of the Boston Jewelers' Club were present at Young's Hotel last evening, the occasion being the annual meeting and election of officers for the year 1901.

The officers for the ensuing year are: Arthur H. Pray, president; William A. Thompson, vice-president; C. O. Lawton, secretary and treasurer, and H. B. Burnham, E. W. Martin and William C. Wales, directors.

Brief addresses were made by president A. H. Pray, H. W. Patterson and D. C. Percival. The next meeting will be held at the Waldorf-Astoria.

Charles P. White, for several years head workman in the jewelry store of his brother, the late E. B. White, Houlton, Me., is soon to open business in Merritt's brick block, Houlton.

The bankrupt stock of the Western Jewelry Co., Cripple Creek, Col., was recently sold at auction at their store, 175 E. Bennett Ave. The sale continued until the entire stock was sold.

West Silver Co., = Taunton, Mass.,

MANUFACTURERS OF THE

F. B. ROGERS BRAND

OF SILVERWARE.



2055—HORSERADISH.

Heavily plated on extra hard white metal.
New and attractive designs.
Right prices.

QUICK SHIPMENTS.

Send for Catalogue.

Boston Office, 67 Chauncy Street. New York Office, 80 Chambers Street.

New Goods for the New Year.

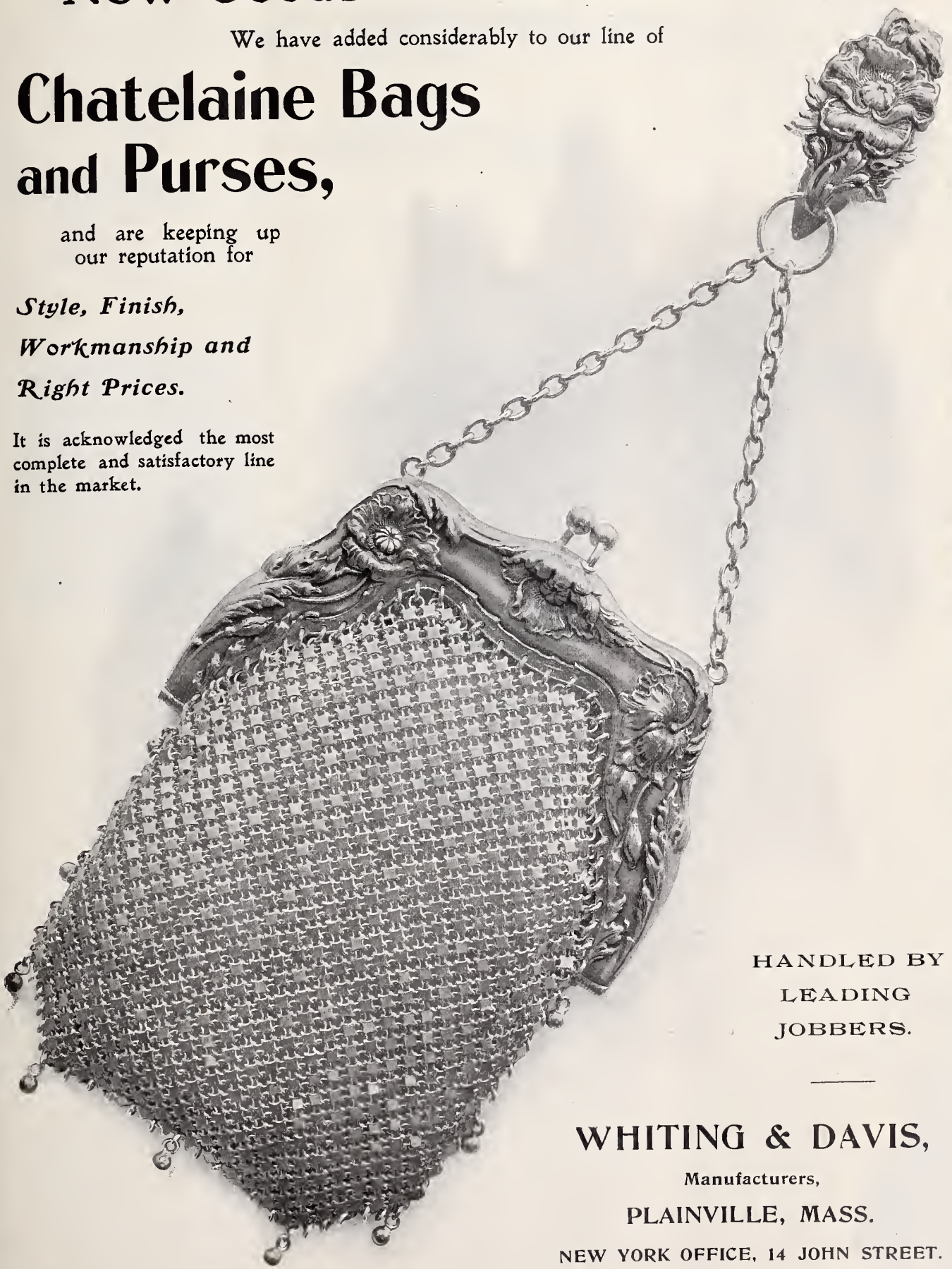
We have added considerably to our line of

Chatelaine Bags and Purses,

and are keeping up our reputation for

Style, Finish, Workmanship and Right Prices.

It is acknowledged the most complete and satisfactory line in the market.



HANDLED BY LEADING JOBBERS.

WHITING & DAVIS,

Manufacturers,

PLAINVILLE, MASS.

NEW YORK OFFICE, 14 JOHN STREET.

NEW ENGLAND MANUFACTURING JEWELERS' & SILVERSMITHS' ASSOCIATION.





Winter Banquet

At the Trocadero, Providence, R. I.,
Evening of February 15, 1901.

PROVIDENCE, R. I., Feb. 16.—The executive officers of the reorganized New England Manufacturing Jewelers' and Silversmiths' Association covered themselves with glory last evening when the Winter banquet of that organization took place at the Trocadero, the most elegant assembly hall in this city. The event was not only the largest and most successful ever held in this section of the country by any association of jewelers, but may safely be set down as one of the most notable functions of the sort that have taken place in Providence in recent years.

Nearly 400 members and guests assembled for the exchange of social greetings in the Trocadero parlors and an hour later sat down to the sumptuous feast under which the eight long tables groaned in the banqueting hall above. It was a big and jolly crowd, for the officers and members of the association were everywhere in evidence, spreading broadcast the hearty good-fellowship for which jewelers are famous, and making everybody welcome and at home.

It was but a few minutes after 7.30 o'clock, the hour scheduled for the banquet to begin, when the line was formed and the members and guests marched up the grand staircase to the banquet hall. Chairman George H. Grant of the executive committee, who acted as master of ceremonies, led the way, followed by Lieutenant-Governor Kimball on the arm of president Frank T. Pearce. The other honored guests and speakers of the evening—Hon. Walter B. Vincent, president of the Board of Aldermen; George H. Peet, president of the Providence Board of Trade; Edward G. Buckland, Rhode Island representative of the New York, New Haven and Hartford Railroad; Hon. George A. Littlefield, Representative from Providence in the General Assembly; Rev. L. L. Henson, pastor of the Cranston Street Baptist Church—were escorted by the officers of the association—vice-presidents O. C. Devereux and A. A. Bushee, secretary S. A. Baldwin, treasurer S. H. Manchester, S. O. Bigney and Roswell C. Smith, of the executive committee, Theodore W. Foster, J. Perry Carpenter and Charles M. Robbins, of the membership committee, and John M. Buffinton, William C. Greene and Nathan B. Barton, of the advisory committee.



At the conclusion of the dinner, during which an excellent musical programme was rendered by the Glenham orchestra, president Frank T. Pearce arose to inaugurate the after-dinner exercises, making a brief address, in which he gave a short account of the growth of the organization from a little jewelers' club, formed some 20 years ago.



FRANK T. PEARCE,
PRESIDENT.

PRESIDENT PEARCE'S REMARKS.

Since that time it seemed as though there were not much strength in the organization at times, and as though the Manufacturing Jewelers' Association of New England did not amount to very much. But recently we looked abroad and saw in the other great cities the jewelers' associations having their annual banquets, which were affairs of importance, and we felt that here in Providence and the Attleboros we ought to be able to support an organization of jewelers that would be second to none in the country. Our officers have looked the field over and studied the requirements for making our association representative of the jewelry trade of the whole country. A year ago we had a membership of only 49, and hardly half of them manufacturing jewelers, while now we have a membership of over 200. But we want to go onward. Let that be our watchword until we have made all of the jewelers of this section members of our association. There are other reasons than the social element why they should be with us, but I will leave that to the other speakers who are to follow me.

President Pearce referred to the faithful work of the committee on the new constitution and by-laws, which were adopted at the annual meeting, in January, and which have been already described in these columns, and spoke briefly of the more essential changes contained therein. After giving thanks to the members of the executive committee for arranging for the delightful dinner which all had enjoyed, he introduced as the toastmaster of the evening Hon. George A. Littlefield, whom he referred to as one whose wit and wisdom had often been heard by the members of the association and who was no stranger to them.

ADDRESS OF HON. G. A. LITTLEFIELD.

I think that we shall all admit that we have had a delightful evening up to this point. Now let us all conspire to have a delightful evening for the rest of the time we shall be here by giving our best attention to the speakers who have honored us with their presence.

I don't know why I should have been selected to act as your toastmaster this evening. Your excellent president could have done it just as well. But since you have seen fit to choose me I will do the best I can, and thank you for the honor you have done me.

It seems to me fitting that this corporation, which means so much to the State of Rbode Island, should first receive the greetings of the State. It gives me pleasure to introduce to you a man who embodies as much as any statesman I know that intellectual independence we must all admire, typified by the heroic figure of the "Independent Man" which surmounts the great dome of our marble capitol—his honor the Lieutenant-Governor, Charles Dean Kimball.

ADDRESS OF LIEUTENANT-GOVERNOR C. D. KIMBALL.

The Lieutenant-Governor spoke very briefly, his remarks being in substance as follows:

It is hardly necessary for me to say that the State of Rhode Island is honored by your invitation to send a representative to this dinner. The material welfare of the State depends upon the prosperity of its business men. There is no class of men in the State more important than the men in the business represented by this Association. Of course, many of you present are not of Rhode Island, but your interests are the same as ours.

I do not wish to detain you with extended remarks, and will therefore call to your attention but a single matter for your consideration—a characteristic of the government of the State—and that is that the State officers here are elected annually. This is probably in accordance with the custom of the early days, when it was possible for men of business to attend to political affairs. Now, we men of business find that we must give our entire attention to our business or have some one attend to it for us. Frequent elections and political agitation are for this reason undesirable. In business we must have men of experience, and so it should be in affairs of government. We should not forget that ours is one of the few States in the Union that elect their officers annually. In other States they are elected for terms of from two to four years.

The toastmaster announced that invitations to attend the banquet had been sent to all the members of the Rhode Island delegation in Congress, and that he was in receipt of a telegram from Senator Nelson W.

Aldrich and letters from Senator George Peabody Wetmore and Representative Melville Bull, expressing their regret that pressure of public business prevented their acceptance. Representative Adin B. Capron had fully expected to be present, but at the last moment learned that he also would be unable to do so. In introducing the next speaker, Mr. Littlefield said:

"I suppose it is not impossible to think of Providence as a rich jewel in the setting of New England, and in this connection I am reminded of the old saying that there is but one jewel that we can carry with us into the future world—the jewel of wisdom. Now that we have heard from the Representative of the State of Rhode Island, it is proper that we should hear from the city of Providence, and I, therefore, take great pleasure in introducing a gentleman well known to us for his rare, judicial, discretionary wisdom—Hon. Walter B. Vincent, president of the Board of Aldermen."



S. O. BIGNEY,
MEMBER, EXECUTIVE COMMITTEE.

Alderman Vincent said in part:

ADDRESS OF ALDERMAN W. B. VINCENT.

Mr. Toastmaster and Gentlemen: I trust you will excuse me if I do not pronounce the whole name of your Association, for the hour is already drawing late and there are several speakers still whom I know you are anxious to hear.

This is one of the evenings when, if you will pardon a reference to a song that has gained some popularity, there seems to be a little taken off the top. I would remind the Lieutenant-Governor that he is not at the top of the heap, but if he will wait a little while we will fix that all right.

A little time ago I had the pleasure of addressing in this hall the Nobles of the Mystic Shrine. I thought that was a pretty lively time.

(Voice from a farther side of the hall: "They ain't in it.")

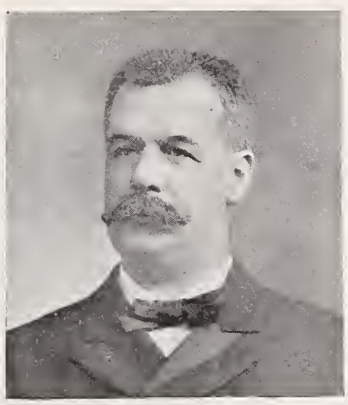
Mr. Vincent—I think the gentleman has anticipated the remark I was about to make.

Gentlemen, the city of Providence will be glad to appreciate you if you will only appreciate the beauties of our city a little. It is customary to answer when a man from another city asks, "What do you do in Providence?" "Why, Providence is at the head of the jewelry trade of all the world." Seriously speaking, however, there is nothing like an association of this character for men of business. It is an advantage to you in your business. I think you will agree with me that it is an advantage to you to be able to associate yourselves together in this social way. It is well enough to say that "business is business," but that is a theory that may be carried too far. The very way in which you meet one another in your places of business is important. I am glad to learn that your association is so prosperous as I learn from your president that it is, and I trust I may meet these gentlemen before me again.

The next speaker introduced by Mr. Littlefield was S. O. Bigney, the toastmaster remarking that after remarks from representatives of the State and the city, it would be pleasing to hear from a member of the Association itself, and he would therefore introduce a gentleman who was a member of the executive committee and who was chairman of the tariff committee appointed by the Association about a year ago to represent the interests of the New England manufacturers before the committee at Washington. Mr. Bigney said in part:

ADDRESS BY S. O. BIGNEY.

Mr. Toastmaster and Gentlemen: I will take up but a moment of your time, as the hour is getting late. The subject which has been assigned to me is perhaps not very interesting to all of you, but it ought to be, for it is intimately connected with your interests and your welfare. You will remember that at our last annual banquet we passed resolutions condemning the French treaty. Your tariff committee did hard work and their work was so effective at Washington that the French Minister issued a circular in which he said that the New England jewelers were unnecessarily alarmed, and that the proposed reciprocity treaty would really be to their interests. Your tariff committee obtained a copy of M. Cambon's circular and answered it so conclusively as to show that we knew more of our interests than did M. Cambon. Shortly afterward all action on the treaty was



GEORGE H. GRANT,
MEMBER, EXECUTIVE COMMITTEE.

postponed for one year. Some time ago we were informed by the daily press, on what authority I don't know, that the treaty had died a natural death, but we have learned within a few weeks that it is likely to come up again. Therefore it is necessary that we continue our work against it. We well know that a reduction of the tariff rates will be detrimental to our interests.

Now, this treaty is not a Democratic measure, but, strangely enough, it is a Republican one and has been signed by a Republican President. I think we ought to place ourselves on record against it, and have therefore prepared a resolution which I will read:

"At our last annual banquet this organization passed a resolution condemning the French reciprocity treaty and asking our Congressmen to defeat it. A short time afterward the said treaty was postponed for one year, and we believe that in a short time it will be presented for ratification. Therefore be it

"Resolved, That it is the sense of the New England Manufacturing Jewelers' and Silversmiths' Association, representing 50,000 people, that the passage of the French treaty, so-called, will work great injury not only to the manufacturers of jewelry and kindred trades, but also to thousands of employes as well, and they honestly believe and assert that the French treaty should not become a law, and that said representatives be requested to do all in their power to defeat said treaty; therefore be it further

"Resolved, That the secretary of the New England Manufacturing Jewelers' and Silversmiths' Association shall transmit to President McKinley and each and every member of Congress a copy of these resolutions."

Mr. Bigney moved the adoption of the above, and the motion was seconded by Charles M. Robbins, who is also a member of the tariff committee. The president remarked that the matter would come before the board of governors for action and would undoubtedly be adopted, but he would like to get the sense of the Association by an aye and no vote. The result was a unanimous vote in favor of the resolutions. Continuing, Mr. Bigney said:

I think this industry has been made a political football long enough. The matter of the tariff ought to be taken out of politics and put in the hands of a life commission. You well know that for two years out of every four we are on the anxious seat. It seems to me a reflection on the intelligence of the citizens of this country to allow the tariff matter to remain in the hands of politicians. All sections of the country should be allowed to send committees to represent their interests before a commission at Washington. You will find the Tariff League and the Home Market Club of Boston in line, and the matter can be taken out of the hands of the political parties. I have another resolution which I would like to offer.

Mr. Bigney read the following resolution, which President Pearce later said would also be considered by the board of governors of the Association:

"Resolved, That the New England Manufacturing Jewelers' and Silversmiths' Association believe that the time has come for the removal of the vexed tariff question from politics and placing



ROSWELL C. SMITH,
MEMBER, EXECUTIVE COMMITTEE.

the same in the hands of a permanent commission, made up of statisticians whose duty it shall be to investigate and ascertain the difference between the cost in this country and all foreign countries, and that difference between the cost in this country and the lowest foreign cost shall be the minimum rate of duty placed on all goods imported into this country which come into direct competition with home production. Be it further

"Resolved, That the various industries shall select a delegate and that said various delegates from the different industries shall receive a hearing before this Board or Commission prior to any change made in the established tariff rates, etc."

President George H. Peet, of the Providence Board of Trade, was introduced as the representative of the oldest business men's association in Providence. Mr. Peet's address was short but to the point.

GEORGE H. PEET'S ADDRESS.

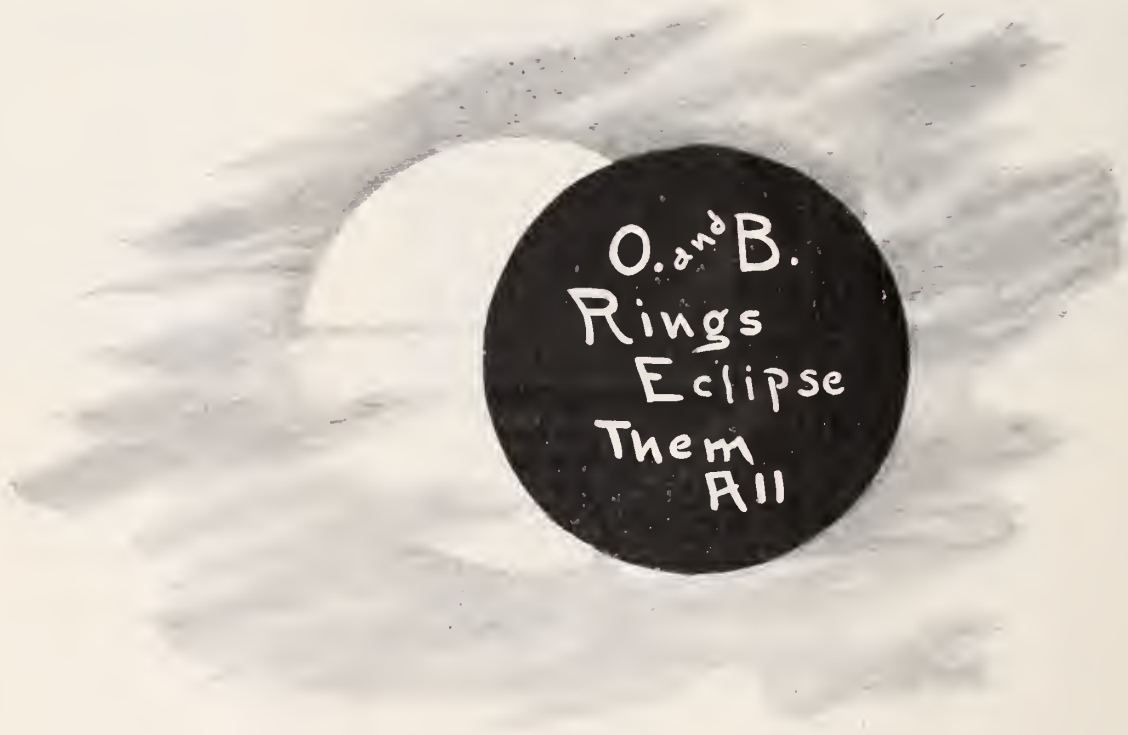
The Providence Board of Trade has done a great work in this community. I think it will do more and better work in the future, and of course we expect you to help us. You represent one of the most important industries of the State. You have made Providence famous, as something else has made Milwaukee famous.

I have no doubt that when old Roger Williams landed on Fox Point he was met by some aborigine drummer from Attleboro with Providence nose rings in his nose, who no doubt sold Mr. Williams a very large bill of goods.



OSTBY & BARTON CO.,

Makers of Gold Rings.



OSTBY & BARTON CO.,

Providence, R. I.

NEW YORK,
9-13 Maiden Lane.

CHICAGO,
103 State Street.

Now, what benefits your Association benefits ours. Our interests are mutual. The more prosperity there is the more shirt waists will be sold, and the more jewelry will be required for them. The textile industry and the jewelry trade will be benefited together.

Two great events were scheduled for to-night: a heavy-weight boxing match and a jewelers' banquet—brawn in Cincinnati and brains in Providence. But the heavy-weight boxing match has been declared off, while here we are. All of which goes to show the superiority of brains over brawn. And speaking of boxing reminds me of Terry McGovern, who is like Rhode Island in one respect: he is the biggest little thing that ever happened.

Mr. Littlefield in introducing the next speaker, E. G. Buckland, said: "Providence is fortunate in having within her borders a sort of deputy president of the Consolidated road. It has been said that if the officers of the Consolidated understood their business as their legal representative in this State did, it would be better for all concerned. He is a comparatively new comer here, and perhaps will tell us of his impressions of Rhode Island." Mr. Buckland's speech was a gem, sparkling with wit and eloquence. Among some of the good things he said were the following:

After the very flattering introduction your toastmaster has given me, I feel somewhat as Uncle Remus said "Brer Fox" did after falling into the honey bees' hive: he wasn't just bedaubed with honey, but he was "civered" with it. When I was asked to speak to you here I agreed to do so on condition that I shouldn't have to talk shop.

I was told when I came to Rhode Island I would find it a very narrow State, but, gentlemen, I came from Connecticut. I remember a certain commercial traveler who got off the train at Litchfield one day to go to a place he was told was three miles away. He got a farmer to drive him to the place, and they drove and drove. Finally he asked the farmer, "Aren't your miles pretty long here in Connecticut?" and the farmer replied, "Gosh, they have to be; they are so durned narrow."

I was told that coming as the representative of the railroad I would find myself in a den of lions. I always had sympathy for Daniel, but he had the advantage of me. He could say to the lions, "Now, gentlemen, if there is going to be any after-dinner speaking you'll have to count me out."

I came here about the time of the Spanish war, and I cannot forget the readiness, the enthusiasm and the patriotism with which you made your preparations for participating in the conflict. When I remember the noble lives of Gen. Nathaniel Greene, Com. Oliver Hazard Perry, Gen. Ambrose E. Burnside and the many other heroes from this State, I can readily understand that the blood that flowed through their veins is living today in the veins of their descendants and associates here. There has been no holding back in Rhode Island, no consulting of selfish interests in considering the question of carrying out the indications of our manifest destiny. And I may say here, though it is perhaps foreign to my subject, that there can be no turning back from the consequences which have followed Dewey's sailing into Manila Bay. I believe, as has been said, that there was but one thing worse that he could have done, and that was to have sailed away. There has not been a moment from that time to this day when the country could have turned aside from the course it has pursued. And the same relations obtain with respect to the Nicaragua treaty. A nation can't break its word any more than an individual can break his word; its responsibility increases in proportion as it is an aggregation of individuals.



As I came to Rhode Island I found it a State made famous in the national legislature. This State is represented in the halls of Congress as no other State in the Union is represented. This State does, through its senior Senator, dictate in a large measure the destinies of this Union.

As to the railroad company, I find the Golden Rule a good thing to work under. We wish to treat you honestly, and we believe you will treat us in the same spirit.

Rev. L. L. Henson, the last speaker, was introduced as another new comer to Rhode Island, a man who came here from the State of Abraham Lincoln's nativity. Mr. Henson's remarks were in part as follows:

I am glad thus early to have the privilege of meeting this body of men. I believe in men and I believe in meeting men as a man. Some one has said that people are divided into men, women and preachers, but I protest against that classification. I am glad of this opportunity of meeting you on the broad platform of manhood. We are mutually dependent upon each other. Rev. E. E. Hale said at the college a few days ago that the man oiling his reaper in Dakota was helping to answer the prayer of the woman in Scotland when she asked God to give her her daily bread. It is a beautiful thought. We are all workers together. In so far as we do the work we are fitted to do we are working out God's purpose, whether we manufacture jewelry or sermons. You know the best man in the world is the man who can do the most for others. Let us go away to-night with that thought.

Toastmaster Littlefield then read the following extract from the letter of regret received from former-Governor Elisha Dyer:

With so many gifted speakers you will hardly miss me, but if you will allow me I should like to present to the Association this little gem of English writing applicable to the craft:

"The manufacture of jewels has in all times been a test of the artistic powers of a nation; for, being intended only for personal adornment, the genius of the jeweler has been directed to the production of the largest amount of beauty in the most limited space."

To you gentlemen, workers of gold and silver, used every day to the companionship of the costliest metals and the choicest gems, the calling itself may have become a mere matter of business, but to us on the outside, however, who recognize the clever ingenuity, the refined taste and the marvelous adaptation of beautiful ideas, the trade seems to be unlimited in its ability to bring forth form after form of unending beauty.

From the letter of President Faunce, of Brown University, who said that only his absence in Florida prevented his attendance at the banquet, Mr. Littlefield read the following extract:

I regard it as very important that the industry and the education of New England should keep in vital contact, in order that education may become more practical and that industry may be lifted to the highest level. Particularly in the work of jewelers and silversmiths, which has given the State of Rhode Island a reputation throughout the world, is there need of thorough training in the art of design, and the wide knowledge of the best art of the ancient and modern world. I hope to see the day when we shall not be obliged to look to Europe for our best designers or our best technical education, but when our American schools shall give all the training that our American industries demand.

After President Pearce had extended thanks on behalf of the Association to Mr. Littlefield for the able and dignified manner in which he had conducted the office of toastmaster, the evening came to a close near the midnight hour with the singing of "Auld Lang Syne."

In making the preliminary arrangements for the banquet the appointment of special committees was dispensed with, the work of preparation being performed by the executive committee, the members of which are George H. Grant, S. O. Bigney and Roswell C. Smith, with the active assistance of the president and other exe-

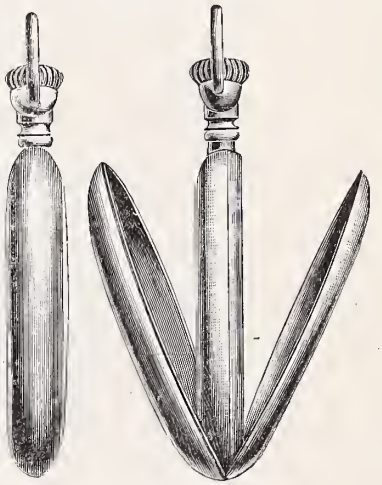
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AND THINNEST
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Made in all shapes, engine turned, engraved or plain.



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Twenty years' experience in the Wholesale, Retail, Manufacturing and Importing Jewelry Business.

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AT PRESENT SELLING FOR E. L. CUENDET, 21 JOHN ST., NEW YORK, large importer of Musical Boxes and French Bric-a-Brac.

For the next two weeks, address my New York office.

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,
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cutive officers of the Association. Mr. Grant made a most efficient master of ceremonies, directing the work of the caterer, the orchestra and the Apollo Quartette with such skill and discretion that everything passed off with the most perfect smoothness.

Notes on the Banquet.

Nobody had to ask where George Dover and his party were—after two or three wine courses had been disposed of. His magnificent tenor voice was heard frequently leading the songs, in which the whole company joined with the orchestra.

One of the largest house parties was that composed of the guests of Roswell C. Smith, seated at the head of Table E, nearly all influential in municipal affairs. The party included J. William Moore, Beverly S. Lake and Thomas H. Leonard, fellow members with Mr. Smith in the City Council; city editor J. J. Rosenfeld, of the Providence *Journal*; council clerk D. F. Hayden, Linus Armstrong, Ed. J. Mulchahey and A. G. Van Houten, of New York.

George Grant's party was one of the merriest in the hall. The party included Henry A. Carpenter, S. J. Briggs, Hon. Henry R. Barker, Hon. W. A. H. Grant, Hon. Clarence A. Aldrich and William J. Braitsch, the latter Mr. Grant's business partner.

The officers of the Ostby & Barton Co. formed a pleasant party of their own. They were: Englehardt C. Ostby, president; N. B. Barton, treasurer; Arthur Ostby, superintendent, and Frederick Carr, secretary.

Walter Burdick, James Campbell and George Williams were present as the guests of O. C. Devereux.

Nobody had a better time at the banquet than Major Horton, of the Horton & Angell Co., and Capt. Ben. Hall, both old soldiers.

President Pearce had the largest party of guests. They were his son, A. G. Pearce; Walter W. Burnham, a friend prominent in the Masonic Order; W. H. Shedd, E. I. Rogers, C. C. Newhall, F. A. Chace, A. J. Ferguson and W. P. Vaughan.

One of the most pleasing features of the evening was the singing, in which everybody joined on two or three occasions. "Marching Through Georgia" is a stirring chorus when sung by 360-odd voices. "How Dry I Am" was also quite strongly rendered, though there was no particular reason for the sentiment.

The Apollo Quartette added to their already generous laurels by their fine singing, and the orchestra played delightfully. Like everything connected with the affair, the musical features were strictly "all right."

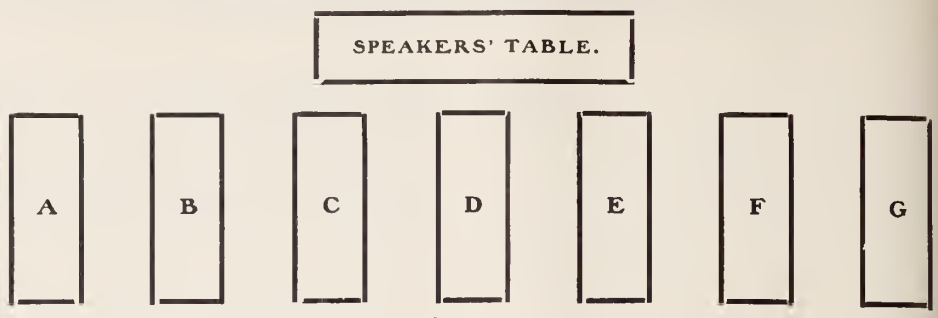
M. N. Grasby, of La Crosse, Traced to Norway.

La Crosse, Wis., Feb. 13.—Word has been received here that M. N. Grasby, the jeweler of this city who extracted $4,000 worth of jewelry, which had not been paid for, from his store before leaving, has gone to Norway. Creditors are in charge of the remainder of his stock. His creditors maintain that his conduct was criminal.

Grasby left town over two weeks ago and the sheriff closed the store, Feb. 4, on a writ of attachment issued at the instance of A. Hirsch & Co. and M. S. Fleishman Co., Chicago creditors. Mr. Ness was left in charge of the store, but was ignorant as to where the proprietor went. McConnell & Schweizer, who represent the Chicago firms, state that their attachment covers the entire stock.

Charles H. Becker, of Becker & Lathrop, Syracuse, N. Y., left Monday for New York and Washington and two weeks' duck shooting on Chesapeake Bay.

Arrangement of the Tables at Which the Banqueters Sat.



SPEAKERS' TABLE.

Frank T. Pearce	Charles Dean Kimball
Walter B. Vincent	George A. Littlefield
H. F. Carpenter	George H. Peet
S. O. Bigney	Charles R. Stark
Edward G. Buckland	J. Perry Carpenter
Theodore W. Foster	J. M. Buffinton
Albert A. Bushee	N. B. Barton
O. C. Devereux	George M. Williams
Francello G. Jillson	Charles M. Robbins
S. A. Baldwin	Silas H. Manchester
B. B. Manchester	H. F. Manchester
William C. Greene	E. Howard Wright
Rev. Llewellyn L. Henson	

TABLE A.

George A. Bunton

Arthur T. Cole	Fred. E. Kendall
Walter E. Paine	O. E. Case
Bernard Rothschild	George B. Champlin
Henry E. Smith	J. L. Thompson
A. E. Codding	J. S. Ashworth
W. C. Tappan	C. H. Tappan
Harry L. Allen	E. E. King
W. F. Maintein	G. Cheever Hudson
Alpin Chisholm	F. J. Mills
J. R. Palmer	Roswell Blackinton, Jr.
Herbert R. Lowe	F. B. Bingham
F. H. Cutler	Walter G. Brown
W. H. Grafton	Horace W. Steere
Thomas F. Arnold	F. V. Kennon
H. F. Tourtellot	Arthur S. Cumerford
C. F. Barbour	H. F. Lasell
F. M. Ellis	E. S. McLaughlin
William G. Payton	John F. Brady
J. Parker Ford	Andrew Morris
C. W. Battey	W. H. Bell
George H. Allen	M. F. Williams
Fred. L. Torrey	J. T. Inman
L. W. Teed	George H. Snell

TABLE B.

William Hart, Jr.	H. J. Straker
Walter H. Woodmancy	W. A. Walton
J. Allen Buffinton	Col. Isaac M. Potter
Hiram Howard	Isa Winsor
Morton F. Winsor	Albert A. Remington
Horace E. Remington	Clarence G. Remington
Horace Remington	Harvey Huestis
A. H. Bliss	F. H. Bliss
E. C. Bliss	Herbert L. Rhodes
George Y. Hayward	Edgar B. Logue
Clarke H. Johnson	F. B. Reynolds
Major George A. Brug	Joseph M. Metcalf
George Beeker	William Bens
G. H. Niles	John B. McGuinnef
Charles C. Dalley	Edward J. Ettlinger
E. Elmer Blackinton	George H. Taft
S. S. Wild	F. W. Bloomer
Charles E. Stanley	E. N. Slade
Howard D. Wilcox	Walter Gardiner
Herbert M. Shove	Walter A. Griffith
George C. McCormick	H. S. Tanner
E. L. Fuller	F. S. Mills
E. A. Woodmancy	Sidney J. Straker

TABLE C.

W. M. Dailey

Frederick W. Andrews	William F. Kilkenney
Col. Charles H. Williams	Herbert M. Williams
William W. Fisher	Charles B. Duckworth
Walter E. Hayward	Charles C. Wilmarth
A. H. Paul	Louis J. Lamb
Frank E. Allen	C. F. Sweetland
Thomas H. Leonard	Beverly S. Lake
J. J. Rosenfeld	Daniel F. Hayden
William Nerney	W. H. Lamh
A. G. Van Houten	J. William Moore
Edward J. Mulchahey	Linus D. Armstrong
James Smith	C. L. Barrows
Joseph Finberg	Maurice I. Baer
S. M. Einstein	Howard T. Bates
Carl Christensen	E. V. Sweet
Charles O. Sweet	J. A. Bigney
H. T. Regnell	C. P. Keeler
William E. Rounseville	George L. Shepardson
T. B. Nichols	Frank H. Andrews
E. D. Severance	A. S. Ingraham

TABLE D.

E. E. Culver	Louis W. Clarke
William H. Mason	R. Clyde L'Amoureux
Walter B. Frost	Virgil Blackinton
Samuel H. Cochrane	Frederick G. Mason
W. C. Jones	Frank Mossberg
W. H. Manchester	M. L. Jacoby
Henry B. Richardson	N. Justin Smith
George R. Clarke	Charles E. Hancock
H. H. Curtis	C. H. Parker
R. B. Macdonald	J. B. Richardson
S. J. Greene	Irving R. Lederer
Izri W. Lederer	Sigmund Lederer
G. Eugene Fisher	J. H. Tuttle
A. A. Stark	C. B. Broome
Samuel E. Kelley	C. W. Greene
L. P. Sturtevant	W. A. Engley
E. A. Fargo	J. C. Cummings
Major E. S. Horton	William H. Blake
Miles S. Carter	Edgar A. Remington
E. J. Qvarnstrom	A. D. Crosby
A. R. Crosby	W. A. Burdick
James Campbell	Charles A. Eddy
Augustus V. Payton	

TABLE E.

George H. Grant	Henry A. Carpenter
Stephen J. Briggs	Clarence A. Aldrich
H. R. Barker	Walter W. Burnham
Edwin G. Penniman	W. A. Grant
W. J. Braitsch	J. P. Burlingame
Arthur I. Harvey	Dr. W. H. Carpenter
Andrew J. Ferguson	Aldridge G. Pearce
William P. Vaughn	E. E. Thomas, Jr.
W. N. Fisher	D. E. Makepeace
H. B. Mead	A. A. French
Charles F. Forrester	William F. Almy
Fred. L. Carpenter	Samuel K. Grover
David Bernkopf	William F. Leeder
J. Solinger	William G. Currie
R. G. Schutz	Adolph Lederer
E. H. Parsons	P. F. Parsons
A. S. Fraser	Dr. Charles W. Higgins
Walter I. Smith	B. A. Remington
George H. Heathcote	Thomas W. Lind
Frank A. Chase	John H. Newhall
A. B. Eddy	Charles C. Newhall
W. H. Shedd	Everett I. Rogers

TABLE F.

Charles S. Nightingale	Frederick D. Carr
William P. Chapin	Arthur O. Ostby
William E. Copeland	George H. Bunce
William A. Copeland	Charles D. Waite
Robert M. Hamilton	George N. Kingsbury
F. C. Wilkinson	Henry C. Kraus
George E. Darling	E. B. Hough
Charles A. Wilkinson	Schuyler M. Coe
F. H. Sadler	Ezekiel Blake
C. J. McClatchey	H. A. Clark
Edwin Leach	Edwin F. Leach
John A. Straight	P. H. Conley
C. L. Valentine	William C. Lind
Fritz L. Kraus	P. Wunderle
C. A. Smith	William J. Dunn
A. F. Blanchard	I. J. White
H. Henius	Herbert W. Gardner
Benjamin Wyman	Nahum Perry
Herbert L. Perry	C. F. Denison
H. K. King	Joseph F. Lynch
J. G. Hutchinson	I. Frank Coupe
A. I. Hutchinson	Dr. W. M. Boothby
D. A. White	Caleb George
John Ward	W. L. Bushee
William Clark, Jr.	

TABLE G.

E. A. Mowry	T. G. Frothingham
T. G Frothingham, Jr.	W. H. Garner
C. M. Dunbar	Joseph L. Sweet
A. L. Blumenthal	Peter Lind
James Wallace	C. J. Heimberger
Frank P. Eddy	Charles R. Bromley
John Kelso	A. Henius
Harold J. Gross	Arthur C. Stone
A. S. Vennerbeck	Harry M. Mays
George W. Dover	W. C. Stevens
Thomas Morris	Capt. Benjamin L. Hall
G. W. Hutchison	Forrest G. Eddy
John W. Case	Hunter C. White
William H. Shackleport	Elton B. Fischer
Egbert B. Shepard	Louis Lyons
William Loeh	Alfred Krower
Fred. W. Hall	Charles F. Irons
E. W. McAllister	Charles A. Russell
I. E. Nicholas	N. B. Nickerson
I. M. Fraser	Calvin Dean
H. D. Baker	Adelhert E. Place
Oscar E. Place	George M. Baker

Annual Meetings of Waterbury Corporations.

WATERBURY, Conn., Feb. 16.—Annual meetings of local corporations:

The Holmes, Booth & Haydens Co.—Directors: E. C. Lewis, T. B. Kent, F. L. Adams, Edward Holbrook, F. H. Lovell, G. W. Burnham, J. J. Sinclair, S. W. Kellogg, D. Le Roy Dresser. President and treasurer, T. B. Kent; vice-president, J. J. Sinclair; assistant treasurer, F. L. Adams; secretary, George H. Benham.

The Benedict & Burnham Mfg. Co.—Directors: E. C. Lewis, E. L. Frisbie, Jr.; G. W. Burnham, A. M. Dickinson, J. Hobart Bronson, J. S. Elton, C. N. Wayland, H. L. Wade and D. L. Dresser. President and treasurer, E. L. Frisbie Jr.; assistant treasurer, G. W. Burnham; secretary, A. M. Dickinson.

The New England Watch Co.—Directors: E. L. Frisbie, Jr.; A. O. Jennings, H. S. Chase, J. S. Elton, E. C. Lewis, H. W. Scovill, J. H. Bronson, C. N. Wayland, D. L. Dresser and G. W. Burnham. President and treasurer, E. L. Frisbie, Jr.; secretary, A. O. Jennings.

Waterbury Brass Co.—Directors: Frederick J. Kingsbury, James S. Elton, C. N. Wayland, H. H. Peck, Gilman C. Hill. John P. Elton and Charles F. Brooker. President, James S. Elton; vice-president, Charles F. Brooker; treasurer, John P. Elton; secretary, Gilman C. Hill.

Waterbury Clock Co.—Directors: Irving H. Chase, G. M. Van Deventer, F. S. Chase, H. L. Wade, H. S. Chase. President, H. L. Wade; secretary and treasurer, Irving H. Chase.

The Upson Jewelry Co.—Directors: W. D. Upson, Charles E. Hall and W. R. Upson. President and treasurer, W. D. Upson; secretary, Charles E. Hall.

Jewelers Want to Know the Whereabouts of Oscar Lipman.

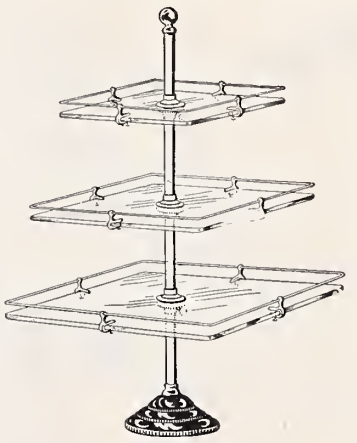
SAN FRANCISCO, Cal., Feb. 13.—The police of this city are looking for Oscar Lipman, a jeweler whose office was in the Thurlow block and who is wanted to settle for about $1,800 worth of diamonds, watches and other articles which several prominent jewelry firms claim is due them from him. For some time Lipman, who is a young man, had been engaged in the jewelry business in this city, where he enjoyed the confidence of the wholesale jewelers generally. He operated extensively on the "memorandum" plan.

It is stated at Aronson's Loan Office that Lipman owed for nearly $1,500 worth of jewelry. Alphonse Judis, wholesale jeweler, claims that Lipman has failed to account for $200 due him, and Carrau & Green claim a debt of $80. Other firms in the jewelry business claim to hold bills against Lipman to the extent of about $200. Lipman's relatives offered to settle his accounts for 50 cents on the dollar, but this offer was withdrawn later.

George E. Hooper & Co. are conducting an auction for R. L. Brough, St. Albans, Vt.

J. U. Potts has removed his jewelry store at Oelwein, Ia., to a better location in the same town.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

TRADE 1835 R. WALLACE MARK

R. WALLACE & SONS M'F'G CO

SILVERSMITHS,

WALLINGFORD · CONN

"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE "ANJOU"

THE "STUART"

Factories-WALLINGFORD, CONN.

BRANCHES

226 5th Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

HEADQUARTERS



All Grades of Swiss Watches.

Send for Price List.

Established 1863.

CROSS & BECUELIN,

17 MAIDEN LANE, NEW YORK.

The

Leader

...IN...

HIGH-GRADE WATCHES

—IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane,

SOLE AGENT, New York.

Train Robbers Secure a Valuable Package of Watches, Etc.

A quantity of watches, cases, movements, rings and a silver salad set, which were sent by express over two weeks ago, in one large package, by William Morris & Co., jobbers, Philadelphia, Pa., addressed to Joseph Fahys & Co., 54 Maiden Lane, New York, fell into the hands of car robbers while in transit between the two cities. In spite of all the efforts of detectives, no trace of the missing property has been found. The total value of the contents of the package was about $275.

The goods were taken from a Pennsylvania Railroad express car between Trenton and New York early Sunday morning, Feb. 3, and the loss will therefore fall on the express company unless their detectives succeed in recovering them. In the large package addressed to Joseph Fahys & Co. were nine smaller packages and boxes, each of which contained a separate order. A list of the goods has been prepared and is here given:

Manasseh Levy, Broadway and John Sts., New York. Repair slips: 1923, one ladies' 0-size, fancy 10-year case, with Tempers movement, $6.25. 1923, one ladies' 0-size, fancy five-year case, with Tempers movement, $5.75.

Stern Bros. & Co., 33 Gold St., New York. Four gents' rings, styled signet rings. Package contained pink memorandum slip and one white invoice; total value about $16.

Joseph Fahys & Co., New York. Contained seven or eight sixteens, 14k. open-face cases, valued at from $17 to $24.

Robbins & Appleton, 21 Maiden Lane, New York. Repair slip: 19291820, 18-size, 15-jeweled nickel movement; 8811666, Y-size, seven-jeweled nickel movement; 9305608, 9306569, 9306520, 9393241; two sixties, 0-size, seven-jeweled gilt movement, 9126739, 9259465.

Elgin National Watch Co., 11 John St., New York. Repair slips: No. 1923, one No. 2070, 18-size, seven-jeweled, nickel movement, 8944391, $4. No. 1924, two No. 2060, six-size, seven-jeweled, nickel movement, 8390366, 8890923, at $4.50 each. No. 1925, two 2080, 18-size, seven-jeweled, nickel movement, 8635496, 8714428, at $4 each.

Miss Hammer, Brookline, Mass. One silver salad set; value, $20.

Bates & Bacon, 9 Maiden Lane, New York. Two 16 hunting, 20-year filled cases, at $6.50 each. On repair slip No. 1922, one fancy case and one engine-turned, Nos. 673607, 672891.

Triumph Watch Co., 37 Maiden Lane, New York. Contained 13 16-size "Advance" movements. In this package were two repair slips: No. 1921, 12 "Advance" movements for exchange; No. 1928, one "Advance" movement.

Cresecnt Watch Case Co., 21 Maiden Lane, New York. Contained five 72-size, open-face silver-nickel cases, valued at $1.40 each.

Clever Swindler Works Among the St. Louis Trade.

St. Louis, Mo., Feb. 16.—A diamond sunburst brooch, valued at $800, was obtained from the jewelry store of the Merrick, Walsh & Phelps Jewelry Co., Thursday afternoon, and the detectives are looking for the thief.

Thursday afternoon, a young man, faultlessly dressed, walked into the jewelry store and, going directly to Mr. Walsh, said he wanted to look at some diamonds, and he wanted the best in the store. He was not long in making a selection, but took the diamond sunburst, a very handsome one, and asked the price.

When Mr. Walsh told him, he said: "I will take it with me and you may send the bill to me at the brewery." "What brewery?" asked Mr. Walsh. "Why, the William J. Lemp brewery," replied the young

man. "I am William J. Lemp, Jr.; you surely know me, Mr. Walsh, don't you?" Mr. Walsh thought he did. The young man put the jewel into his pocket and walked out.

After he had left the store, Mr. Walsh made inquiries. He found he had been swindled. The affair was reported to the police and detectives put on the case. The next day the sunburst, minus one of the largest diamonds, was located in the pawnshop of Benjamin Barnett & Co., 607 Pine St., where it had been left as security for a loan of $175. The police have a description of the thief, but he has not been found.

The day following Mr. Walsh's experience, it developed that the same individual had represented himself as Mr. Lemp, Jr., at Mermod & Jaccard Jewelry Co.'s store and had attempted to obtain possession of a diamond crescent there, but his effort was foiled by Ernest Jaccard, one of the directors of the firm, who insisted on positive identification. The stranger appeared indignant and left the store. The police think the thief is not a local crook.

Death of Thomas C. Noble.

AUGUSTA, Me., Feb. 13.—Thomas C. Noble, who died in this city last week, was known in the jewelry trade. Mr. Noble was born in Portsmouth, N. H., August 24, 1807, and after leaving school, he entered the general store of the Cocheco Manufacturing Co., where he remained until attaining his majority. He came to Augusta in Oct., 1830, and opened a hardware store, subsequently going into the grocery business. He gradually worked into the clothing and jewelry business, being for years one of our leading merchants. He was married in 1835 to Adeline Johnson, and three children survive him.

Charles I. Biederman, who has been with W. T. Chapman, Pawling, N. Y., for several months past, has returned to his father's jewelry store at Camden, N. Y., and taken charge of the watchmaking and optical departments.

NOTICE.

February 7th, fire seriously injured the building partly occupied by our factory, and our plant was badly damaged by water. In order to expedite the resumption of work we have rented a new shop, larger and better than the old one, where we expect to resume manufacturing the first week in March.

A.W.C.CO

American Watch Case Co.

9, 11, 13 Maiden Lane, New York.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

OMEGA WATCHES.

Always good sellers and profitable. Prices not advertised in any journal.

DO YOU SELL THE OMEGA?

The Omegas are made in 6 different grades; from 7 to 21 jewels, adjusted; in 10 and 11 ligne; 0, 12 and 16 sizes; fitting American cases; also steel cases and fancy cases for these movements.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, 3 Maiden Lane. } SELLING AGENTS. { **CROSS & BEGUELIN,** 17 Maiden Lane.

Missouri Jewelers Banquet.

Enjoyable and Instructive Affair of the Missouri Retail Jewelers' Association.

St. Louis, Mo., Feb. 15.—The 11th annual banquet of the Retail Jewelers' Association of Missouri took place at Schrapp's restaurant, 921 Olive St., last evening. The table at which the officers and invited guests were seated was at one end of the room and the two other tables were placed at right angles to it. They were handsomely decorated.

The second page of the menu card gave a list of the toasts and those who were to respond to them and these were as follows:

Herman Mauch, toastmaster.

"Greater St. Louis. Nothing Impossible"—Hon. Judge Talty.

"Louisiana Purchase Exposition"—R. H. Kern.

"Mercantile Association"—Charles Thuner.

"Woman, Lovely Woman"—Charles F. Krone.

"Here's to woman, whose heart and whose soul
Are the light and the life of each spell we pursue.
Whether burned at the tropics or chilled at the pole,
If woman be there, there is happiness too."

Music by Gaedeck's orchestra.

The banquet committee were composed of the following members of the Association: Herman Mauch, F. W. Bierbaum, F. W. Baier, Otto Steiner, W. F. Kemper.

The following jewelers and their employes were present: F. W. Baier, John Schmid, W. F. Kemper, H. Mauch, F. W. Bierbaum, O. H. Kortkamp, Otto Steiner, G. Eckhardt, George Hess, Theodore Ebeling, William Brazeale, John Zeitler, Al. Gerne, F. Windweh, W. Dueber, R. Heitz, H. Kaesser, P. V. Kaesser, John Schmid, Jr., Vincent Gorley, J. Ryser, F. Besse, George Stumpf, W. Wolfsberger, M. Hocker, George Konert, J. C. Adams and Charles Pfeiffer. The Eisenstadt Mfg. Co. were represented by Albert Frech, H. C. Hain, Louis Gutfreund, W. Barker, G. Gambrill, A. Eisenbeiss and E. B. Hull; Bauman-Massa Jewelry Co. were represented by Ed. Massa, Jul. Wendell and J. Felshner; the St. Louis Clock and Silver Ware Co. were represented by Dick Pfeffer, F. L. Steiner and A. J. Marks; the Weiss Jewelry Manufacturing Co. were represented by M. L. Weiss and J. Auer; William Weidlich & Bro. were represented by William and E. C. Weidlich; the Merry Pelton Silver Co. by O. J. Wilmarth; the Waterbury Clock Co. by Charles C. Aybell and William Pettee; the L. Bauman Jewelry Co. by J. B. Hartmann and J. A. Delmar; H. Froehlich & Co., New York, by S. H. Veit; R. Lowenstein by S. Loebner; the Bauman & Frey Mfg. Co. by J. Frey, and J. W. Cary & Co. by Ed. Lang and Jul. Steidemann; C. N. Van Buren; W. C. Howland, correspondent of The Jewelers' Circular-Weekly.

Judge Talty, who responded to the toast, "Greater St. Louis, Nothing Impossible," made a fine address and spoke of St. Louis as a manufacturing center, its resources and its various big enterprises and predicted a bright future for the city, complimenting highly the jewelry industry. He also spoke of the benefits that the World's Fair would be to it and took a look into the future and pictured what the city would be after the World's Fair.

Mr. Kern, responding to the toast, "Louisiana Purchase Exposition," made many brilliant and forceful remarks in the course of his toast. He laughingly began by saying that Judge Talty had taken part of his subject from him, but that he would forgive him for it, as all were so interested in having the World's Fair that it was impossible to speak without saying something about it. He said that the jewelers' industry contributed as much as any other industry to the success of this country. He also spoke of the many obstacles the World's Fair promoters had to overcome and said the jewelers had done their share in every way, both financially and in giving assistance in trying to secure it. He also pictured what the World's Fair would do for the city, and what a number of strangers it would bring to the city as well as the great number of new ideas. He predicted that the population of St. Louis would number a million of people as a result of the great enterprise and that it rested with the people of St. Louis to secure this big increase by making the strangers who came to visit it desire to stay. He said that the jewelers' interests and hard work banded with the other industries would bring about this result. It meant much and he asked that the jewelers continue to give all the help they possibly could.

Mr. Thuner, responding to the toast, "Mercantile Associations," spoke at length and with great earnestness of the value of mercantile associations and of the many benefits that would come to the business interests of the city, and to the laboring man as well, by helping each other and fighting for things that could be secured only by working together.

Mr. Krone made the witty speech of the evening when he spoke on women. His remarks were frequently interrupted by laughter and applause.

After the regular toasts had been made the toastmaster called on several others, and a number of bright remarks were made by the members of the Association and their guests.

While the banquet was in progress, a girl, dressed in the uniform of a district messenger boy, distributed valentines to each one at the tables. Some were dainty and some were comic. Great fun was caused while the guests received them. It is said that Sam and Morris Eisenstadt were the senders, as they were not in attendance, owing to the death of their uncle, Mr. Jacobs. Their presence was missed greatly, as they are popular and have never missed a previous banquet.

Two or three vaudeville acts were introduced in the course of the evening, enlivening the proceedings.

It was conceded by those present that it was one of the best banquets ever given by the Association.

A Point to Remember.

John W. Sherwood & Co.

MEANS

DUEBER-HAMPDEN WATCHES

AND

DUEBER-HAMPDEN WATCHES

MEAN



No Goods Sold at Retail

John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

LARGEST DISTRIBUTORS IN AMERICA.

Get Into Correspondence With Us.

The Annual Meeting.

The 11th annual meeting of the Retail Jewelers' Association of Missouri was held at 3 o'clock, Feb. 13, at 507

APPROVED!

TRADE MARK.

WHEN we decided upon the **New Departure** in the manufacture of **CRESCENT WATCH CASES,** we firmly believed that there was a demand for a better gold-filled case than had ever been made and that the jewelry trade were willing to pay a higher price for such a case. The many orders and numerous congratulatory letters received daily show that our belief was well founded.

No case ever before placed upon the market has received such hearty and immediate approval.

EXTRACTS FROM A FEW OF MANY LETTERS RECEIVED.

I want to say that I think you make the best filled case in the market, and I believe there will be a demand for your "Extra" Fine Filled Watch Case; I am sure I will buy some the first opportunity I have.

We note with pleasure your intention to make a better case. It is certainly refreshing to find a manufacturer nowadays who is **improving** the quality of goods, for it seems as if every one is aiming to produce as cheap a quality as he can. We think the public is willing to pay for a better article. Your cases have always given satisfaction to our trade.

We wish to compliment you on the fact that you are going to make a filled case with gold enough in it so that where a jeweler wishes to sell an article that will wear equal to a gold case, there will be one in the market which he can get. We think you are heading in the right direction and wish you success in your enterprise.

You cannot make filled cases too good for us. When the line is on the market, we will use them. We are glad to see the advancement to better made cases.

I think you have struck the right track. More gold, better finish, more money, more satisfaction, more watch sales for the dealer who cares for his reputation. I shall do what I can to sell the new case and believe I can do it.

There will be a place in our stock for your "Extra" cases; we are glad to know that such a line is available. We will use them when they are ready for the market.



This new case, which is an

EDITION DE LUXE



of our regular work, contains about **twice as much gold** as any filled case on the market. Extra care has been taken in the finish and every detail has had the most minute attention. They contain **more gold** and will **wear longer** and **look better** than many solid gold cases.

SAMPLES AND PRICE-LISTS FROM THE JOBBING TRADE.

THE CRESCENT WATCH CASE CO.

NEW YORK. CHICAGO. BOSTON. SAN FRANCISCO.

HEINTZ BROS.,

Ring Makers, BUFFALO, N. Y.



Ring Makers, BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.



No. 206. No. 218. No. 327. No. 239. No. 306. No. 329. No. 325. No. 349.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - New York.

Our styles and prices can't be beat. Call and be convinced.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,

NEW YORK.

Franklin Ave. The old officers were unanimously re-elected as follows: F. W. Baier, president; John Schmid, vice-president; William F. Kemper, secretary; Herman Mauch, financial secretary; F. W. Bierbaum, treasurer; directors, O. H. Kortkamp, Otto Steiner, William Henkler, Charles Derleth, Gerhard Eckhardt, George Hess, F. W. Drosten and Frank Niehaus.

The annual reports of the standing committees were read and adopted, and the secretary was instructed to have printed copies sent to all members.

The grievance committee reported a grievance against "fake auctions," and the matter was fully considered.

The Association resolved to take an active part in the Louisiana Purchase Centennial and to appoint committees at the proper time to look after the jewelry trade interests, and to establish headquarters for visiting jewelers.

Tariff Decisions & Regulations.

Among the decisions handed down the past week by the Board of Classification of the United States General Appraisers were:

Charles Mayer & Co., Indianapolis, imported decorated china, which was assessed at 60 per cent., under paragraph 95, of act of 1897. The importers claimed it to be dutiable at 35 per cent., under paragraph 418, of the act of 1897. The goods were found to be bisque figures of babies, to be used as ornaments. The protest was overruled.

Heroy & Marrenner, New York, imported concavo-convex glass disks, which were assessed at 45 per cent., under paragraph 109, act of 1897. The importers claimed the merchandise to be entitled to free entry, under paragraph 565. When the case was called, the importers failed to appear or offer evidence. The protest was therefore overruled.

REAPPRAISEMENTS.

Among the recent reappraisements of merchandise by the Board of United States General Appraisers were the following:

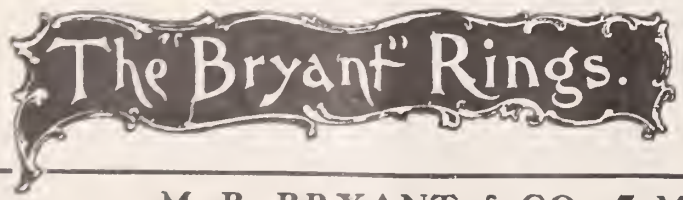
Precious stones, from W. Goldwasser, Antwerp, Dec. 29, 1900.—Cut diamonds, 42 stones, 42 3/16 karats, entered at 242, advanced to 275 francs per karat; 28 stones, 8 13/16 karats, entered at 220, advanced to 240 francs per karat; 53 stones, 25 15/16 karats, entered at 248, advanced to 275 francs per karat.

Jewelry, from Elias Monakad, Paris, Dec. 21, 1900.—Brochen email, entered at 16 francs per gross; Brochen turquoise, entered at 17 francs per gross; discount 25 per cent., advanced to discount 20 per cent.; Juvenia (echant.), entered at 40 francs per dozen; discount 50 per cent., advanced to discount 25 per cent. Cases and packages included.

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.



are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

Solid Gold Pendant and Bow.



This is the new feature which will appeal to every practical watchmaker as being absolutely essential in a permanently guaranteed gold-filled case.

The pendant is the handle of the case and has more wear and friction than any other part of case.

The gold stock on both outside and inside of the backs of

Fahys Permanently Guaranteed 14k. Filled Cases

is about double the thickness of that used in the best 25-year guaranteed cases.

Below is copy of certificate which accompanies each case.

WARRANTED
TO WEAR
PERMANENTLY.

This case,
No._____,
is made of two extra heavy sheets of
14k. gold, stiffened by a sheet of hard metal between.
WE GUARANTEE
that, should the gold sheets wear through,
a new case will be given in exchange at any time.
It has a solid gold pendant.
It has a solid gold bow.
It has solid gold joints.

Joseph Fahys & Co

ASK YOUR JOBBER FOR PRICES.

The Second Annual Beefsteak Dinner of the 18-Karat Club.

Beefsteak, good spirits and a jolly crowd combined to make an enjoyable time for 64 of the employes of Tiffany & Co., New York, Saturday night. The beefsteak came in luscious, juicy chunks; the good spirits were drawn fresh from the wood, and the jolly crowd was composed of the members of the 18-Karat Club, assembled to partake of their second annual beefsteak dinner.

The feed was held in Healey's Dungeon, a subterranean grotto at Columbus Ave. and 60th St., into which the 18-Karats trooped, and having divested themselves of coats and waistcoats, donned long calico garments. They then sat about the inviting board, which was composed of champagne cases piled three high and grouped on three sides of a long quadrangle.

Immediately thereafter the creatures of the good genius of the dungeon passed down the line, dispensing dainty morsels of beef, served on gravy soaked bread, also beverages of varying hues of yellow and amber, followed by other viands, all of which were disposed of with nature's own utensils, knives, forks and plates being conspicuously absent.

The menu, or programme, or score-card—call it what you will—which was uniquely printed on the coarsest of brown paper, gave notice of a bout of 25 rounds at catchweights. The start was at 7 P.M., the finish, no one knows just when, as every watch in the crowd had run down.

The officials of the bout were: Referee, H. H. Treadwell; timer and interrupter, E. D. Bird; steakholder, W. H. Joslyn; chop-per, A. Turgeon; beer-ale expert, John C. Hall.

Among other numbers on the bill were songs by the Tiffany Diamond Quartette, composed of T. C. King, William Moore, H. Johnson and E. H. Thayer, while William O'Shear did sundry tricks with cards and played a cornet. B. Russell Throckmorton recited "The Jolly Pedagogue" and other pieces, while Selters Waters, a real funny man, convulsed the members.

A coronation also had a part in the proceedings. Frank Doman, as the originator of the beefsteak dinner idea, was dubbed by the "Referee" King Francis I., and invested with a crown of massive gold (paper).

At the completion of the programme, Col. Treadwell called upon several of the prominent members to speak, after which the speaking and singing became general, and when the crowd broke up everyone was grateful to the committee for a most enjoyable evening.

A list of those who participated included: William J. Armstrong, C. Asten, E. L. Barnard, A. J. Barrett, Claude Berard, E. D. Bird, Harry Bogert, Emerson Bostwick, George Bremser, J. B. Brosseau, Jr., William H. Brown, E. A. Brush, J. J. Burns, James H. Carll, Charles S. Chase, Samuel W. Christie, H. C. Connell, Walter L. Cook, John T. Curren, Hugh Dalzell, John D. Dalzell, M. M. Dodd, Frank Doman, William S. Eaton, E. W. Gavey, John C. Hall, George F. Heydt, H. W. Hiller, J. Hovenden, Oscar Jaeckel, Harry Johnson, Walter H. Joslyn, Thomas C. King, F. J. Knight, J. Egbert Lent, J. T. Loughrey, M. F. Magee, A. W. Mather, J. Charles Mettam, Edward Miller, William Moore, Ten Broeck B. Morse, T. F. Morton, C. Myers, T. M. Nelson, J. D. Nunan, H. W. S. Pell, F. W. Pleister, C. E. Rogers, A. S. Rose, P. Ross, T. Ryan, A. W. Schumacher, Charles G. Shelton, William Sniffen, E. H. Thayer, B. Russell Throckmorton, E. V. Titus, Adolph Trost, Arthur Turgeon, Harry J. White, Fred. W. Whitehouse, John Williams.



SOME SCENES AT THE SECOND ANNUAL BEEFSTEAK DINNER OF THE 18-KARAT CLUB.

H. L. Benedict, Syracuse, N. Y., junior member of the East Syracuse firm of M. S. Benedict Mfg. Co., has bought of "Bert" Whitley, of Muncie, Ind., "Jim Ross" for $750. The horse can make 2.15, though he has no mark. Mr. and Mrs. Benedict have been visiting in Muncie.

Connecticut.

L. F. Ising, Danbury, has been holding an auction sale.

E. F. Bennett, who was formerly in the jewelry business in New Britain, is now engaged in mining at Pike's Peak, Col.

The watch factory in Cheshire was closed completely, Feb. 11, when the machinery was shipped to the purchasers in Ohio. The property belonged to Seth E. Thomas, of Thomaston.

Jeweler William Gorfinkel, Hartford, who had been in the county jail awaiting trial in the Superior Court on a charge of stealing a diamond ring, was, Feb. 8, released on bail of $1,000.

S. A. Jones, president of the defunct Meriden Bronze Co., Thomas Levens and Weesterbarth Bros. have formed a company to make brass goods in the latter's shop on Miller St., Meriden. They will employ about 25 hands.

Seavy L. Burgess, for the past nine years a traveling salesman for the C. F. Monroe Co., Meriden, is no longer connected with that company, and has taken a position as head salesman for one of the largest china companies in the country.

Commissioner Benjamin F. Lee has received applications for space in the Buffalo Exposition from these Connecticut manufacturers among others: George W. Parker, Danbury, art pottery; Landers, Frary & Clark, New Britain, cutlery.

An order was granted in the Superior Court, New Haven, by Judge Roraback, a few days ago, extending the time for the presentation of claims against the Barker Silver Co. This is a Milford concern now in the hands of a receiver and the claims are not all in.

At the annual meeting of the Biggins-Rodgers Co., Wallingford, the following board of directors were elected: E. T. Carter, Meriden; F. W. Miner, New Haven; Henry E. Biggins, Dr. O. E. Powers and Henry B. Hall. The directors elected these officers: President, Henry E. Biggins; secretary, Henry B. Hall; treasurer, F. W. Miner.

The Scovill Mfg. Co., of Waterbury, held their annual meeting in the company offices, last Tuesday, and re-elected the following officers: President, treasurer and general manager, C. P. Goss, Sr.; vice-president, F. J. Kingsbury; assistant treasurer, Edward O. Goss; secretary, M. L. Sperry; assistant secretary, T. R. Hyde, Jr.

At the annual meeting of the Edward Miller Co., Meriden, Tuesday last, new directors were elected to fill the vacancies caused by the death of the late O. B. Arnold and Lewis Hall. The following directors were chosen: Edward Miller and Edward Miller, Jr., Arthur E. Miller, John L. Billard, A. Chamberlain, Henry J. Lewis and B. C. Kennard. Messrs. Chamberlain, Lewis and Kennard are new directors, taking the places of Messrs. Arnold and Hall, deceased, and Fred Ives, who retires. The directors met and re-elected the old officers, as follows: President, Edward Miller; secretary and treasurer, Edward Miller, Jr.; assistant treasurer, B. C. Kennard.

The receiver of the Barker Silver Co., Milford, has reported that the business of silver plating is now in condition to go on

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "**The Story of a Collar Button, with Illustrations,**" which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

One of our

SPECIALTIES

is a

Waltham 0 size movement, nickel, 11 jewels in settings, Breguet hair spring; Htg., O. F. and Skylight.

Sample sent for inspection if desired.

AVERY & BROWN,

68 Nassau St., New York.

and he has been authorized to continue it. He said that they were busy now and able to employ 31 hands.

C. E. Polsey, secretary and treasurer of the E. A. Bliss Co., Meriden, has gone to the Bermudas for a short trip.

A. W. Austin, South Norwalk, is to vacate his present store April 1. Mr. Austin will locate in some other store.

A notice has been posted in the works of the Shelton factory of the International Silver Co., stating that the factory will run 10 hours per day.

Joseph Pinsker, watchmaker and jeweler, who has closed out his business in Portland, is looking about for another location to establish himself in business.

John Spencer, of J. Spencer & Co., South Norwalk, has disposed of his interest in the business to his partner, Henry F. Colburn. In the future the firm will be known under the title of Colburn & Lauder.

Gen. George H. Ford, New Haven, president of the David Humphrey's Branch of the Connecticut Society Sons of the American Revolution, was the guest, Friday evening, Feb. 15, in New York city, of the Empire State Society, S. A. R., at the latter society's banquet.

The annual statement of the New England Watch Co. is: Capital stock, $588,750. Directors, E. L. Frisbie, Jr., A. O. Jennings, H. S. Chase, J. S. Elton, E. C. Lewis, H. W. Scovill, J. H. Bronson, C. N. Wayland, D. L. Dresser and G. W. Burnham; president, E. L. Frisbie, Jr.; treasurer, E. L. Frisbie, Jr., and secretary, A. O. Jennings.

The annual statement of the Benedict & Burnham Mfg. Co. is: Capital stock, $400,000. Directors, E. C. Lewis, E. L. Frisbie, Jr., G. W. Burnham, A. W. Dickinson, J. Hobart Bronson, J. S. Elton, C. N. Wayland, H. L. Wade and D. L. Dresser; president and treasurer, E. L. Frisbie, Jr.; assistant treasurer, G. W. Burnham; secretary, A. M. Dickinson.

Boston.

Royal E. Robbins, of Robbins, Appleton & Co., has been drawn for jury duty.

D. C. Percival has been elected to membership in the New York Yacht Club.

Charles E. Durgin, city salesman for the Thomas Long Co., has been recently elected Worthy Patron, Mystic Chapter, No. 34, O. E. S., of East Boston.

Boston members of the trade received announcements last week that the jewelry firm of C. B. Duckworth, Pawtucket, R. I., had been succeeded by the new firm of Edward Goffe & Son.

Before Judge Sheldon, in the Superior Court, Friday, the bail of David Werblinsky, David Turner and Simon Goldstein, charged with stealing a safe from the store of Morse Bros., jewelers, 85 Lowell St., was raised from $1,200 to $3,000 each. They will not be tried until March, and the Government wished to make sure of their presence then.

Among the buyers in town last week were seen: Mr. Gillespie, of Richardson & Gillespie, Leominster, Mass.; S. W. Baker, Rockland, Mass.; A. C. Tucker, Whitman, Mass.; C. W. Wilcox, Milford, Mass.; H. P. N. Dahl, Maynard, Mass.; H. S. Hewitt, Brockton, Mass.; John Chamberlain, of B. M. Chamberlain & Son, Salem, Mass.; L. R. Hapgood, Dover, N. H.; H. R. Miller, South Framingham, Mass.; Nelson H. Davis, Worcester, Mass.; F. F. Shaw, Manchester, N. H.

W. G. Austin, Martinsburg, Va., has rented a new store on W. King St., that city, into which he will remove his jewelry business about April 1.

U. G. Miller has moved from Columbus Junction, Ia., to Muscatine, Ia., where he will open a jewelry store.

J. HEILBRONN & S. MARCHAND

DESPITE ALL COMBINATIONS AND OBSTACLES CONNECTED WITH OBTAINING ROUGH SUITABLE FOR THIS MARKET, WE WILL RECEIVE BY THIS WEEK'S STEAMER THE FIRST PART OF A LARGE PURCHASE OF

ROUGH

WHICH, after being cut and POLISHED BY US IN THE MOST SCIENTIFIC MANNER, will be offered to the wholesale trade in original lots IN ABOUT FOUR WEEKS. WE ALSO RECEIVE WEEKLY SHIPMENTS OF

MÊLÉES AND ROSE DIAMONDS,

AS WELL AS THE CHEAPER CLASS OF LARGE GOODS, WHICH WE MANUFACTURE OURSELVES IN ANTWERP, BEING ABLE TO PRODUCE THIS CLASS OF GOODS TO BETTER ADVANTAGE THERE.

CUTTING WORKS: Cor. Dutch and John Sts., NEW YORK. 259 Longue Rue D'Argile, ANTWERP.

OFFICES: 26 John Street, NEW YORK. 47 Rue le Peletier, PARIS. 2 Tulp Straat, AMSTERDAM

Canada Notes.

TRADE CONDITIONS.

There are few special features in connection with the preparations for the Spring trade. The demand for heart-shaped goods of all kinds and colors which has for some time prevailed in the United States is now at its beight here and likely to continue for some time. Bracelets remain much in vogue. In long chains the tendency is towards a heavier line of goods. The general demand is for good articles, the people having become dissatisfied with the cheaper lines and inclined to look with suspicion upon guarantees if prices appear too low in accordance with the quality. This tendency manifests itself strongly in connection with the watch trade, the reduction in the price of filled gold cases having made buyers doubtful as to the quality. The "scheme jewelry" business appears to have spent its force, but sales were very large during its continuance. Encouraged by the activity of the souvenir trade last year, manufacturers are placing on the market a more extensive line than has bitherto been produced. It is anticipated that the holding of the Buffalo Pan-American Exposition will cause a great demand for souvenirs in the neighboring Canadian towns and cities, but no special designs are being made on this side of the line. The clock trade is better than last year, but the cheaper grades are selling best. The watch movement business is extremely good, although stocks are short, but the situation is improving in this respect and it is probable that the market will soon be adequately supplied. In sterling silver the local manufacturers are making great efforts to increase production so as to meet the competition of an American company who will start a factory in Canada.

J. R. Munshaw, Wingham, Ont., has sold out to H. Chisholm.

E. L. McDonald & Co., of Wawanesa, Man., were recently burned out.

J. F. Van Dusen has removed from Flesherton, Ont., to Dundalk, Ont.

W. H. Wallace, Dauphin, Man., has closed his branch store at Gilbert Plains, Man.

The stock of F. C. Dunne & Co., Chatham, Ont., has been sold to Von Gunton Bros.

J. & A. Yake, formerly of College St., Toronto, have opened a jewelry store at 361 Yonge St.

J. C. Swallow, Midland, Ont., has been seriously ill with typhoid fever for about two months.

Albert T. Shad, jeweler, St. Catharines, Ont., has given a chattel mortgage for $100 to Martha Aikins.

The store of Osborne Strathearn, Kaslo, B. C., has been partially destroyed by fire. Estimated loss, $1,400.

The stock, etc., of A. W. Bice, Ailsa Craig, Ont., is advertised for sale by tender and the business is to be closed out.

Out-of-town buyers visiting Toronto, last week, included E. Smith, Oakville; Robert Frost, Orillia; George Momas, Bracebridge, and W. H. Burke, Bruce Mines.

A. R. Harmon, representing Robbins, Appleton & Co., and J. Wilmarth, representing W. H. Wilmarth & Co., Attleboro, were in Toronto, last week.

Joseph Thibault, who was arrested about a month ago for stealing valuable stones from the jewelry store of Mr. Thibadeau, Montreal, had his trial before Judge Desnoyers, last Friday afternoon. The Court decided that the evidence brought up by the detective was sufficient to convict the prisoner, who was adjudged guilty.

On the evening of the 14th inst., the male employes of Ambrose Kent & Sons, Toronto, to the number of 44, enjoyed a sleigh ride to Borrell's hotel, York Mills, where supper was taken and a very pleasant evening passed. They presented W. L. Wilkinson with a silver-mounted pipe and a pouch of tobacco, and their host, Mr. Borrell, with a Masonic signet ring.

Philadelphia.

Louis Beconne has resigned his position with Kingsbacher Bros., 516 Wood St., Pittsburgh, and is back in this city.

Al. Brown has been promoted foreman of Wanamaker's jewelry repair factory. to succeed George Kearsch, resigned.

P. F. Schilliol, with Smith & Dreer, jewelers, 10th and Arch Sts., has returned from a three months' pleasure trip through Europe.

James Bathgate, the genial manager of Gimbel's watch department, has been elected a member of the Philadelphia Jewelers' Club.

William Blair, of Blair & Crawford, retail jewelers, 806 Chestnut St., is the regular Republican candidate for school director in the 15th Ward.

The members of the Philadelphia Jewelers' Club are preparing to hold a pool tournament as soon as the shuffleboard tournament, now in progress, is ended.

George White, who carries jewelry from the material supply houses in this city to Norristown retailers, and who has been sick for a month, has recovered and is again at work.

William B. Crawford and Joseph Wright have been arrested and committed for trial charged with robbing Thomas Carson, an initerant diamond dealer, of $500 worth of gems.

Richard Weyl, agent for the Meriden Cutlery Co., and S. R. Kamp, of L. P. White, are away on trips through western Pennsylvania and Ohio, and will not be back until April.

Jack Pettingell, who covers the Philadelphia market in the interests of the International Silver Co., received the felicitations of the local trade while here last week, on his recent marriage.

Joseph Bittner, the well-to-do jewelry engraver, who mysteriously disappeared two weeks ago from the home of his daughter, 2130 Park Ave., has been found. He is detained in Milwaukee by the police of that city pending an investigation as to his sanity.

William G. Atherholt, who has been covering contiguous territory for L. C. Reisner & Co.'s branch establishment in this city, has been promoted to western and southern salesman for the Lancaster house. He will make trips of from eight to 14 weeks. His successor at the Philadelphia establishment has not yet been chosen.

A bill recently introduced into the Legislature imposing a mercantile license tax on all vendors of or dealers in goods, wares, merchandise, and providing for the collection of this tax by one collector for each county, meets with strong objections from retail jewelers throughout the State, and a movement is on foot to petition against the passage of the bill.

In order to meet the requirements of a trade constantly increasing in volume, C. F. Rumpp & Sons, manufacturers of fine leather goods and novelties for the jewelry trade, in plain and sterling mounted, have decided to build an addition to their factory at the southwest corner of 5th and Cherry Sts. It will be 52x110 feet, of mill construction.

C. A. Carmany, retail jeweler, Coatesville, Pa., was in this city last week to replenish a stock depleted by thieves last Monday. Mr. Carmany stated that a stranger entered his store and asked to see some rings. He laid out several for his inspection and turned to get some more when the stranger grabbed five rings and dashed out of the door. He was pursued, but effected his escape.

The receivers of James D. Hughes, voluntary bankrupt, who recently traded as Hughes, McGlensey & Co., jobbers, 111 8th St., have declared a dividend of 20 per cent., to be followed in a few weeks by another dividend of 15 per cent., making the total dividend 35 per cent. Mr. Hughes is still ill at his father's house in Phoenixville, with Bright's disease. His physicians have declared his ailment incurable.

John B. Martin, one of the most widely known and popular jewelry salesmen in Philadelphia, and who for some years past

TRADE MARK

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

has held a position of trust with Simons, Bro. & Co., was one of the passengers on the Clyde Line steamer *Comanche*, which was nearly consumed by flames at sea, Wednesday morning last, and considerable relief is felt by his associates that he escaped death. Mr. Martin had embarked at New York city southbound to Jacksonville, his purpose being to accept a position with Greenleaf & Crosby Co., jewelers, that city. Mr. Martin intends to remain with Greenleaf & Crosby Co. two months, when he will return to Philadelphia and resume his duties at Simons, Bro. & Co. The trip is taken to restore Mr. Martin's health, which has been somewhat impaired of late.

J. L. Joffi, retail jeweler, 3d St. below Girard Ave., was arrested Feb. 15, charged with receiving stolen goods consisting of jewelry valued at $75, representing the proceeds of various boarding-house robberies by Harry Gilmore, alias James Carpenter, alias James Melville, who has already pleaded guilty. The detectives recovered a gold bracelet from Joffi's window, alleged to have been stolen. The thief testified that he had sold a quantity of jewelry which he had pilfered to Joffi for $5, and that he had previously taken the stuff to other places where it was tested, and where he was offered $16, which he refused to take for fear he would be arrested. Joffi refused to make any statement regarding his alleged dealings with the prisoner, and was held in $600 bail for trial by Magistrate Cunningham.

A. J. Davidson, a Weaverville, Cal., jeweler, with the assistance of Assemblyman J. A. Hubbard, is hot after the Paris commission of his State, and in particular Varney W. Gaskill, the commission's interesting secretary. Mr. Davidson loaned him big gold nugget, which was celebrated all over northern California, to Gaskill to exhibit at Paris, and only a part of it came home again. He claims he can get no satisfactory explanation from Gaskill and demands that his conduct be investigated.



Providence.

Lange & Fischer are preparing to move from 46 Garnet St. to 67 Friendship St.

G. W. Tucker has begun business as a manufacturer in the shop at the rear of 235 Eddy St.

Among the officers of the newly organized Oxford Club of this city are: Harry Cutler, of the Cutler Jewelry Co.; David Bernkopf, of Leeder & Bernkopf, and Benedict B. Lederer, of S. & B. Lederer Co.

Included in the imports from foreign countries received at the port of Providence during the past week were the following: From Bremen, 12 packages of imitation precious stones; from Havre, one package of imitation precious stones, one package of glass stones.

George N. Kingsbury, executive superintendent of the Rhode Island Commissioners to the Pan-American Exposition, states that the Gorham Mfg. Co. have been assigned one of the most desirable locations on the exhibition grounds at Buffalo. The Brown & Sharpe Mfg. Co. have also been fortunate in the amount of space allotted to them.

Heath, Such & Co. are a new firm of jewelers' tool makers who have started in business at 283 Thurber's Ave. The members of the firm are Thomas Heath, who has had some years' experience in the employ of the Gorham Mfg. Co., and Charles H. Such, who for the past 10 years was an employe of the H. A. Kirby Co., and previous to that was with Dutee Wilcox.

While the banquet was in progress Friday evening, a little anxiety was caused by the fact that a double alarm of fire had been sounded from box 233, which has been rung for more than one fire in the jewelry district. It was soon learned, however, that the fire was confined to the building at the corner of Weybosset and Eddy Sts. and the Amasa Mason building adjoining on Eddy St. The only jewelry shop to suffer loss was that of P. Crossin & Co., in the latter building, a small smoke and water damage being caused there.

The following new members have been elected by the board of governors of the New England Manufacturing Jewelers' and Silversmiths' Association since the last meeting: William P. Chapin, Thomas F. Kilkenney, Walter E. Smith, Arthur Henius, Charles W. Battey, Ora E. Case, F. V. Kennon, James Smith, George A. Cahoone, David Bernkopf, Harvey Huestis, George W. Hutchison, S. J. Greene, J. M. Frazer, P. Wunderle, Charles D. Waite, H. A. Lincoln, J. B. Richardson, J. Parker Ford, A. S. Cumerford, George R. Clarke, Calvin Dean and Alfred Krower, all of Providence; W. H. Garner, E. A. Fargo, Frank Mossberg, William E. Rounsville, H. L. Perry, George L. Shepardson, E. E. Rhodes, Harold E. Sweet, Fred. L. Torrey, N. Justin Smith, W. A. Engley, L. W. Teed, E. D. Gilmore, Ezekiel Blake, S. M. Einstein, William H. Blake and R. V. Macdonald, of Attleboro; H. H. Curtis, of North Attleboro; E. E. Thomas, Jr., of Attleboro Falls; William F. Maintein, of Plainville; E. A. Lewis, of Waterbury, Conn., and L. P. Sturtevant, of Swansea, Mass.

Attleboro.

Fontneau & Cook, Attleboro Falls, are looking for suitable quarters to move very soon to Attleboro.

Winthrop F. Barden, of Chapman & Barden, resident in Attleboro, is to attend a session of the national grand lodge of the American Benefit Society on the 27th.

A special train bore the jewelers of the Attleboros to Providence, last Friday, for the annual banquet of the New England Manufacturing Jewelers and Silversmiths' Association.

The local caucuses are on foot this week. J. Thomas Inman, of J. T. Inman & Co.; Alfred R. Crosby, of Smith & Crosby, and Thomas E. McCaffrey, of P. J. Cummings & Co., will preside at the three caucuses.

Announcement is made of the incorporation of the Bay State Tap & Die Co., of Taunton, a concern in mechanical lines which ally them to the jewelry business. The incorporators are Louis A. Lincoln, Alfred L. Lincoln and Herbert C. Wood. The company have a paid in capitalization of $5,000.

Charles A. Marsh, of C. A. Marsh & Co., left, last week, for a southern tour, part business, part pleasure, accompanied by Mrs. Marsh. James E. Blake, of the James E. Blake Co., with Mrs. Blake, left with the Raymond & Whitcomb excursion from Boston for the Mardi Gras and southern California. At the home of William H. Garner, of the Dunbar, Leach, Garner Co., a very brilliant farewell party was given the Blakes.

B. F. Rodgers Brings Suit Against His Former Partner.

LOUISVILLE, Ky., Feb. 13.—Benjamin F. Rodgers, formerly of Rodgers & Pottinger, last week filed suit against Thomas J. Pottinger, who was also a member of the old firm. Mr. Rodgers sues to have an agreement to arbitrate the differences between himself and Mr. Pottinger in regard to the value of Rodgers's stock in the firm enforced.

Some time ago the partners disagreed and it was decided by them that it would be best for one to retire. Accordingly, Rodgers agreed to sell out to Pottinger. A second disagreement arose over the value of Rodgers's stock in the company. Pottinger placed the value at $2,000, but Rodgers thought it was worth more. A proposition to arbitrate was agreed on, and Pottinger paid the $2,000 down and deposited $1,000 additional in the hands of the Hon. Augustus E. Wilson as an evidence of good faith. A third person was to be selected as the arbitrator. In his petition filed in the Circuit Clerk's office Mr. Rodgers avers that since that time Pottinger has refused to submit the matter to an outside and disinterested man for the purpose of arbitration, and he asks that the Court enforce the agreement made by him with Mr. Pottinger.

J. H. Windom and M. A. Crowley, of Smithville, Tenn., were in New York, recently, to dispose of a pearl found by a fisherman at the mouth of Sink Creek, Caney Fork River, Tenn. They claimed the pearl to weigh 104 grains, to be sky blue in color, perfectly round and worth $2,700.

North Attleboro.

John C. Cody, North Attleboro, father of John W. Cody, of Smith & Crosby, died last week.

Harry Robinson has succeeded to the position of foreman for H. F. Barrows & Co., vacated by the death of the late John B. Peck.

Joseph Brady, with Maintien Bros. & Elliot, was thrown from a sleigh, last week, by a runaway horse, but, fortunately, was not seriously hurt.

A sale of real estate affecting the town as well as the jewelry business took place, Feb. 13. The group of jewelry factories in Attleboro Falls, the southern village of North Attleboro, owned and partly occupied by B. S. Freeman & Co., was sold at public auction to Ezra Marble, a Boston real estate dealer, for $16,500. A mortgage on the estate was held by the North Attleboro bank, but was lately transferred to the heirs of the late John Howard Fallon, of Providence, J. H., Dalton and Emma Fallon. The terms of the document not being fulfilled, the sale took place, and there were two bidders, Mr. Marble bettering the first bid by $300 and getting the estate. There is one very large three-story factory building, with three smaller buildings, each able to shelter two good-sized firms, standing beside it.

Death of Emil Kolb.

PHILADELPHIA, Pa., Feb. 16.—Emil Kolb, eldest son of G. F. Kolb, one of the pioneer jewelry case manufacturers of this city, who founded the firm of G. F. Kolb & Sons, 732 Sansom St., died at his home on E. York St., Kensington, Thursday, Feb. 7, and was buried Sunday. Mr. Kolb was formerly in partnership with his brother, Eugene Kolb, trading under the firm name of G. F. Kolb's Sons, 732 Sansom St. The brothers dissolved partnership about two years ago, Eugene Kolb buying out his brother's interest and continuing the business at 732 Sansom St., while Emil Kolb started a jewelry case factory in Kensington. Both brothers had a lucrative trade. Emil Kolb was the patentee of Kolb's adjustable silver chest, which now has an extensive sale. The business will be carried on at the York St. factory by Mr. Kolb's eldest son.

Death of Daniel M. Collins.

Daniel M. Collins, a well known jeweler in Brooklyn, New York, at 425 Fulton St., died, Sunday, at his home, 412 Sackett St., of pneumonia. Mr. Collins was born at Lima, N. Y., 36 years ago, and graduated from the Genesee Normal Institute and the Genesee Wesleyan Institute. He then entered the employ of the J. R. White Jewelry Co., Rochester, afterward becoming their manager, which position he held for a number of years. He started the business in Brooklyn several years ago. He was well known in secret and benevolent society circles, being a member of Brooklyn Lodge of Elks, Knights of Columbus and Royal Arcanum. He was also prominent in the Booth Dramatic Society. His widow, Sadie Brooks Collins, survives him, as do two young sons. The funeral services will be held at his late home, this morning, with a mass afterward in St. Agnes' Roman Catholic Church.

Bill to Regulate Sale of Spectacles and Eyeglasses.

OLYMPIA, Wash., Feb. 12.—The following bill has been introduced in the upper house of the State Legislature, now in session in this city, by W. W. Wilshire, a Republican lawyer of Seattle, at the instance of a number of Seattle jewelers:

AN ACT

REGULATING THE SALE OF SPECTACLES AND EYEGLASSES, PROVIDING FOR LICENSING THE SAME, AND PRESCRIBING A PENALTY FOR THE VIOLATION THEREOF.

Be it enocted by the Legisloture of the Stote of Washington:

SECTION 1. It shall be unlawful for any person to peddle, sell or offer for sale or barter, any spectacles or eyeglasses, as an article of merchandise, from any boat, wagon, cart or other vehicle of any kind, or from any pack, basket or other package carried on foot, or from a pocket of his clothing, without having first obtained a license so to do from the county auditor of the county in which said merchandise is sold or to be offered for sale or barter: *Provided,* This act shall not be construed to apply to any person selling spectacles or eyeglasses in his regular established place of business, nor to administrators or executors selling property of deceased persons at public or private sale.

SEC. 2. The county auditors of the respective counties in this State are hereby anthorized and required to issue to any applicant therefor a license to sell or peddle spectacles or eyeglasses, as an article of merchandise, from any traveling boat, wagon, cart or any kind of vehicle, or from any pack, basket or package carried on foot, or from a pocket of the clothing, in any of the incorporated cities or towns and elsewhere in such county, outside of the regular established place of business of such applicant, within this State, for the period of time to be specified in such license, upon payment by such applicant of a license fee of five dollars per day for the number of days for which such license is issued.

SEC. 3. Any person violating the provisions of this act shall be deemed guilty of a misdemeanor, and upon conviction thereof shall, for each offense, be punished by a fine of not less than $20 nor more than $100, or by imprisonment in the county jail for a term of 30 days, or by both such fine and imprisonment.

Death of Wellington W. Washburn.

GALESBURG, Ill., Feb. 13.—Wellington W. Washburn, a prominent resident of this city, who died Feb. 8 and was buried Sunday, was for nearly a quarter of a century in the jewelry business and was for many years well known as a jeweler of this city. Mr. Washburn was born in Akron, O., Sept. 18, 1836, where he lived until his education was completed. After leaving high school in 1852 he entered a jeweler's store to learn the watchmaker's and jeweler's trade, remaining in that position until 1859, when he came to Galesburg. His first co-partnership was with J. K. Armstrong, from 1867 to 1872, under the firm name of Washburn & Armstrong. He continued in the jewelry business until April, 1875, when he sold out to E. W. Trask, of Aurora. Later, in 1877, Mr. Washburn was elected cashier in the Second National bank of Galesburg, and in 1883 he organized the Galesburg National bank, of which he was elected first president. In May, 1889, business called him to California. In May, 1895, he returned to Galesburg, where his home has been ever since.

Arthur Totten, formerly with Rogers & Bro. and recently with E. Ira Richards & Co., has just accepted a position as traveler with Larter, Elcox & Co., New York.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.

WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

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Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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More Proposed Anti-Department-Store Legislation.

ONCE more the opponents of department stores in the State of Missouri are endeavoring to legislate them out of existence or to so hedge them about with obstructions as to make their career anything but easy sailing on a calm sea. In the 41st General Assembly of that State has been introduced "An act to regulate business and trade in cities having a population of 50,000 or over, declaring it unlawful and making it a misdemeanor to transact business in violation of the provisions thereof, and providing a penalty for such violation; providing for the appointment of license commissioners in such cities, prescribing their powers, defining their duties and fixing their compensation." The act segregates all branches of trade into classes numbered from 1 to 76, which in their turn are gathered into groups lettered from A to V. If the act becomes a law it "shall be unlawful for any person or persons, firm or corporation or association of persons, to have on hand, exposed for sale, or to offer for sale or to sell in the same store, building or premises, or in connected stores, buildings or premises, under a unit of management or superintendency or otherwise, at retail, any articles, goods, wares or merchandise of more than one of the several groups in Division Two, described in Section One, without first having obtained a license therefor as hereinafter provided."

The group that principally interests the jewelry industry is Group E, Jewelry Classes 17, 18, 19. These classes comprise watches, clocks and jewelers' findings and optical goods; jewelry and gold and silver mounted goods; gold and gold plated goods, silver and silver plated goods, bronzes, diamonds and precious stones, umbrellas, parasols and canes, statuary and glassware. This is a fairly comprehensive list of the merchandise of the modern jewelry store, and evinces a careful investigation of the character of the stock of such a store as well as an inquiry among jewelers and suggestions from such dealers as to the proper schedule to be embodied in the proposed law. Yet we note in Class 14 traveling equipments, toilet cases, fancy leather work; in Class 43, art work, china, metal or wood; in Class 45, cutlery; in Class 46, lamps; in Class 68, instruments of precision for experiment and research; in Class 69, chronometric and thermometric articles and fancy notions; in Class 70, musical merchandise, in which musical boxes would, of course, be included. All of these lines are carried to a greater or lesser extent by the up-to-date jewelry and optical store. How much taxes the proprietor of such a store would have to pay, to be within the letter of the law, would be an interesting calculation for the license commissioner; for, says the act, the commissioner "shall charge and collect from the applicant to whom said license is issued, the sum of five hundred ($500) dollars for each and every group named in the application for said license, by the selecting therefrom of all or any of the articles therein contained, being in addition to the group in the application mentioned as the principal business of the applicant; provided, when an article or articles are found in two or more groups, other than the group under which the applicant conducts or desires to conduct his principal business, it shall be necessary to secure only one license to sell said article or articles."

The promoters of this act proclaim it as being entirely different to the one passed by the 40th General Assembly but which was subsequently declared by the courts unconstitutional. The career of the present act will be followed with interest.

Further Resolutions Over the Death of Joseph B. Bowden.

At a meeting of the executive committee of the Jewelers' McKinley and Roosevelt Club, held Feb. 11, at the office of the Keystone Watch Case Co., New York, resolutions expressing their sorrow at the death of Joseph B. Bowden, the late president of the Club, were passed, and a committee of three were appointed, consisting of Col. John L. Shepherd, of the Keystone Watch Case Co., Charles F. Brinck, of the Crescent Watch Case Co., and John Frick, to draft suitable resolutions and have them handsomely engrossed in the form of a folio volume for presentation to the family of the deceased. This volume will be enclosed in a black seal leather box. The resolutions as drafted by the committee and passed by the executive committee, are as follows:

WHEREAS, The members of the executive committee of the Jewelers' McKinley and Roosevelt Club, expressing the opinion of all the members of the Club, are profoundly impressed by the recent melancholy event of the death of their friend, associate and president, Joseph B. Bowden, and aside from the renewed warning thus given them of the uncertainty of human life, the executive committee gratefully record their sincere respect for the excellent character of Mr. Bowden, as well in all private and personal relations as in the public aspect of his life for the many years that he was interested in Presidential elections, having been the President of the Jewelers' Republican Clubs for the years of 1884-1888-1896-1900.

And that he was distinguished by his unremitting attention to, and enthusiastic interest in the efforts of what he believed to be, his political duties and for the best interest of his country.

As a merchant of life-long existence among the jewelers, extending beyond a quarter of a century, he sustained an irreproachable reputation for integrity, honorable dealing, and his career was crowned with success.

Resolved, That we most respectfully tender to the family of Mr. Bowden this expression of our most profound sympathy.

Signed by Charles L. Tiffany, first vice-president; David C. Dodd, second vice-president; A. K. Sloan, third vice-president; John L. Shepherd, chairman executive committee; William F. Ackerman, secretary; Charles F. Wood, treasurer, and members of the executive committee.

Edward Carmichael has succeeded O. A. Pease, Onawa, Ill.

The stock of jewelry at Mount Sterling, Ill., owned by Ed. Parson has been destroyed by fire.

C. E. Davis, Sylvester, Mich., has purchased the jewelry stock and repair outfit of Charles Burdick, Mecosta, and is now located in that town.

J. L. Brandies & Sons have incorporated in Omaha, Neb., for a department store business, with a capital stock of $350,000, and will have a very complete jewelry department.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Clarence Rudolph, formerly of Massillon, O., is with Goddard, Hill & Co., Pittsburgh, Pa. He started out, Monday, on a western trip.

Travelers in Pittsburgh, Pa., last week were: Charles B. Bartlett, Whiting Mfg. Co.; F. Van Olinda, New England Watch Co.; H. C. Barnum, Shafer & Douglas; S. W. Abbey, E. Ira Richards & Co.; S. E. Coggins, Towle Mfg. Co.; Mr. Washbourne, Graf, Washbourne & Dunn; E. A. Porter, International Silver Co.; Walter S. Noon, W. F. Cory & Bro.; C. N. Perley, Alling & Co.; William J. Behan, Newark Tortoise Shell Novelty Co.; Addison W. Raubaud, Day, Clark & Co.; A. W. Levy, Byron L. Strasburger & Co.; F. V. Ettlinger, Louis Ettlinger & Sons; George W. Wagoner, Wilcox & Wagoner; W. F. Cody, Blakeman & Henderson; George R. Angus, Goodnow & Jenks; E. Lange, P. W. Lambert & Co.; Lawrence H. Smith, Bippart, Griscom & Osborn; E. A. Reed, Reed & Barton; A. N. Dorchester, Chapin & Hollister Co.; A. E. LaVigne, Mathey Bros., Mathez & Co.; W. R. Eliot, International Silver Co.; J. F. Dean, Reed & Barton; M. Kohn, Silbermann & Co.; C. G. Perry, Ripley-Howland Mfg. Co.; J. W. McClannin, International Silver Co.; P. M. Layman, Riker Bros.; F. C. Staudinger, Sansbury & Nellis; H. D. Meyer, A. J. Hedges & Co.; J. Williams, for G. Armeny; Arthur Bradshaw, International Silver Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; Simon Goldsmith, Solidarity Watch Case Co.; C. H. Higbee, H. F. Barrows & Co.

S. D. Binge, S. & B. Lederer Co., was registered at the Iroquois, Buffalo, N. Y., last week.

Traveling salesmen who visited Boston, Mass., last week were: Irving L. Russell, L. Tannenbaum & Co.; Mr. Stevens, American Optical Co; Mr. Wilkinson, C. A. Wilkinson & Co.; O. D. Eveleigh, Eveleigh Optical Co.

Among the traveling salesmen who were in Denver, Col., the past week were: George B. Ross, Robert H. Ingersoll & Bro.; George G. Gubbins, Illinois Watch Co.; H. C. Rowbothan, C. P. Goldsmith & Co.; Mr. Price, Byron L. Strasburger & Co.; S. Schimmel, Sussfeld, Lorsch & Co., and Mr. Cutter, general manager of the Elgin National Watch Co.

The jewelers of Portland, Ore., were interviewed by the following travelers the past week: W. L. Mason, Hayden W. Wheeler & Co.; Lee Hirsch, Louis Kaufman & Co.; W. A. Weishmann, representing Frank W. Smith; Mr. Parker, Osmun-Parker Mfg. Co.; J. Leudan, A. Eisenberg & Co.; L. F. Starks, representing William B. Glidden, and Sydney Weinshenk, for Alphonse Judis.

Travelers who called upon the Indianapolis, Ind., trade last week included: A. Kiersky, A. L. Reed & Co.; John Marsh, C. A. Marsh & Co.; Arthur Bradshaw, Meriden Britannia Co.; M. L. Barnard, J. B. Bowden & Co.; Mr. Wolff, Eisler & Laubheim; E. Smith, for E. H. H. Smith; E. A. Tyler, The Ansonia Clock Co.; W. J. Le Moin, The Ames-Bonner Co.; H. D. Sherrill, Sinnock & Sherrill; G. W. Bleecker, Martin, Copeland & Co.; Harry Kennion, Parks Bros. & Rogers.

Traveling men calling on Davenport, Ia., jewelers the past week were: Sam Kunstadter, J. Floersheim, Kunstadter & Co.; Louis Freund, Henry Freund & Bro.; K. J. Bemis, International Silver Co.; J. M. Morrow, American Watch Case Co.; George H. Wright, Unger Bros.; F. Thompson, Derby Silver Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Ferguson Mead, International Silver Co.; W. H. Bryant, T. G. Hawkes & Co.; A. E. Binkley, for John W. R. Harding; Harry S. Aicher, and representative of M. Lippett & Co.

Among the travelers in St. Louis, Mo., last week were: William Pfleuger, Joseph Noterman & Co.; Sol. H. Veit, Henry Froehlich & Co.; H. M. Carle, Keystone Watch Case Co.; C. C. Offerman, William Smith & Co.; Charles Whiting, Whiting & Davis; Fred. L. Pettee, Waterbury Clock Co.; Seymour W. Frolichstein, Frolichstein & England; A. Kiersky, A. L. Reed Co.; A. E. La Vigne, Mathey Bros., Mathez & Co.; Fred. G. Gruen, D. Gruen & Sons; C. H. Anderson, Allsopp Bros.; M. L. Barnard, J. B. Bowden & Co., and S. A. Goldsmith, A. Goldsmith & Son.

The traveling men representing eastern firms who called on the Kansas City, Mo., jewelry trade last week were: J. M. Morrow, American Watch Case Co.; F. Thompson, Derby Silver Co.; William Rosenberger, A. Wallach & Co.; R. L. Kintz, E. G. Webster & Son; F. D. Newberger, R. Blackinton & Co.; Fred. J. Foster, Unger Bros.; H. B. Rogers, N. E. Whiteside & Co.; M. Klipper, Hipp. Didisheim & Bro.; F. D. Smith, Reeves & Browne; I. L. Friedman, L. Adler & Son; A. M. Hurd, Seth Thomas Clock Co.; F. L. Carpenter, Frank M. Whiting & Co.; D. Schwab, Ciner & Seeleman; and A. Vreitzfelder, for Manasseh Levy.

Among the traveling salesmen who recently passed through Detroit, Mich., were: F. R. Krugler, The H. A. Kirby Co.; R. H. Schley, Sloan & Co.; C. G. Perry, The Ripley-Howland Mfg. Co.; Addison W. Raubaud, Day, Clark & Co.; C. M. Dillon, The Meriden Cutlery Co.; H. D. Cretcher, Hayden W. Wheeler & Co.; George A. Stockder, J. D. Bergen Co.; F. L. Pettee, Waterbury Clock Co.; H. C. Barnum, Shafer & Douglas; Theo. G. Walpuski, American Morocco Case Co.; Walter S. Noon, W. F. Cory & Bro.; Max Gunzburger, Lissauer & Co.; S. L. Griffin, C. F. Rumpp & Sons; Fred. Casper, The Mauser Mfg. Co.; F. C. Jackson, for William Davidson; F. S. Howard, Towle Mfg. Co.

The following representatives of eastern wholesalers were in Minneapolis and St. Paul, Minn., the past week: F. H. Horton, Carter, Hastings & Howe; Will Gregory, Strobell & Crane; Mr. Perley, Alling & Co.; Fred. Foster, Unger Bros.; Mr. Clark, The Towle Mfg. Co.; R. H. Schley, Sloan & Co.; D. Schwab; Mr. Sherrard, Enos Richardson & Co.; H. B. Rogers, N. E. Whiteside & Co.; Mr. Jacobs, Homan Silver Plate Co.; Mr. Myers, Queen City Silver Plate Co.; Mr. Kunstadter, J. Floersheim, Kunstadter & Co.; Mr. Smith, W. D. Earle & Co.; Mr. Kintz, E. G. Webster & Son, and representatives of J. A. Wright & Co. and Martin, Copeland & Co.

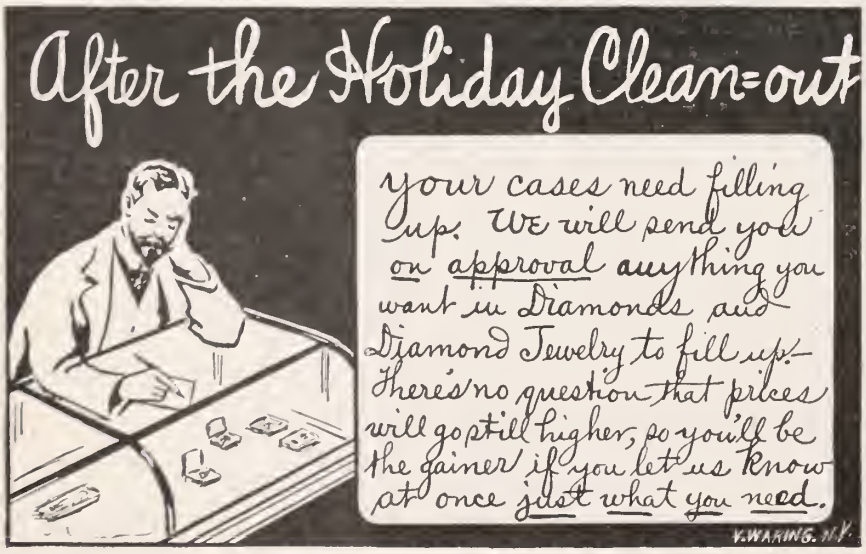
Calling on Syracuse, N. Y., jewelers the past week were: S. D. Binge, S. & B. Lederer Co.; A. W. Bogart, Waterbury Clock Co.; J. N. Beckwith, Beckwith, Grant & Co.; Benjamin Westervelt, New England Watch Co., S. & A. Borgzinner and Van Bergh Silver Plate Co.; W. H. Pullman, E. A. Lehmann & Co.; Percy D. Lucas, The Mauser Mfg. Co.; S. Glenn Walmsley, for Hermann Baum; A. E. Alexander, Simpson, Hall, Miller & Co.; Mr. Wagner, Wagner Mfg. Co.; Herman Meyers, for Zach. A. Oppenheimer; E. F. Skinner, Henry Ginnel & Co.; H. B. Crawford, S. Sternau & Co.; F. P. Babcock, Newark Tortoise Shell Novelty Co.; H. C. Barnum, Shafer & Douglas; Addison W. Raubaud, Day, Clark & Co.; Fred. S. Eason, N. H. White & Co.; H. Allyn Parker, Gebhardt & Parker; C. C. Rosenberg, W. H. Terhune & Co. M. Freed & Co. and M. J. Averbeck were also represented.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Feb. 16, 1901.

The U. S. Assay Office report:	
Gold bars exchanged for gold coin	$195,976 14
Gold bars paid depositors	113,700 95
Total	$309,677 09
Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:	
Feb. 11	$35,267
" 12	.....
" 13	66,775
" 14	52,820
" 15	41,106
" 16	.....
Total	$195,968

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

New York Notes.

David Livingston, bookkeeper for Goodfriend Bros., who was married recently, has established his home at 34 W. 113th St.

S. Glenn Walmsley, of Brooklyn, well known to the trade, was married, Wednesday last, to Miss Lila T. Morse, of Manhattan.

Charles Cohen, a jewelry peddler, living at 207 Harrison Ave., Brooklyn, has been reported missing to the police, by his wife. He is 42 years old and was not known to have much money or jewelry with him.

William Wiesenberger, formerly a pawnbroker at 528 Sixth Ave., and before that time a traveling jeweler, who was indicted, last June, on four charges of receiving stolen goods, and convicted in November, has not yet been sentenced. He is in jail awaiting the Judge's action.

An effort is being made by the importers of New York to secure from Congress an additional United States Circuit Court Judge, in order that the great amount of accumulated business now awaiting the action of that court may be disposed of. Among the 23,150 protests from appraisers' decisions, which are awaiting the court's attention, are 3,000 protests involving jewelry.

The case of Abraham Frackman, formerly a retail jeweler at 379 Grand St., against whom an involuntary petition in insolvency was filed, a month ago, was called in the United States District Court, Wednesday. Judge Brown ordered adjudication. There has been considerable legal controversy over this matter, partly on account of the disappearance of a considerable part of the assets of the bankrupt, as told in THE CIRCULAR–WEEKLY last week.

Schedules of Louis Maratsky, Hudson, N. Y., who filed a petition in bankruptcy, as published last week, show the following creditors in the jewelry trade: Seth Thomas Clock Co., $100; New Haven Clock Co., $100; C. T. Anderson, Reading, Pa., $100; C. A. Van Benschoten, $200; Waterbury Watch Co., $100; James W. Tufts, Boston, $125; John Keller, $300; R., L. & M. Friedlander, $120; Dattelbaum & Friedman, $122; Attleboro Novelty Co., $133.

A reward of $1,000 has been offered for the arrest and conviction of the murderer or murderers of Morris Silverman, the jeweler who was found dying in his store, at 3056 Third Ave., Manhattan, Feb. 5, as told in THE CIRCULAR–WEEKLY last week. The reward is offered by Mrs. Silverman, who refuses to accept the police theory that her husband committed suicide. She says he had a good business and no reason to kill himself. Silverman, in a few moments of consciousness after he was found, just before he died, claimed to have been hit by burglars who attempted to rob his store.

Jesse T. Hoke, a clerk in John W. Stevenson's jewelry store, 486 Vanderbilt Ave., Brooklyn, was arrested Friday in Manhattan, charged with the larceny of jewelry worth $1,000 from the store on Thursday afternoon. Hoke is 26 years old and had been employed by Stevenson for a month. Stevenson claims that he left the store in Hoke's charge Thursday afternoon. When he returned he found that the clerk had disappeared, taking with him the jewelry, consisting of rings, bracelets, chains, and several watches, among them one valued at $400. The police found in Hoke's possession pawn tickets and two diamond rings.

Schedules in bankruptcy of Morris Schlesinger, who did business as the Braziiian Diamond Co., at 248 W. 125th St., show liabilities of $1,387 and no assets. He turned over all his assets, on Jan. 3, to an assignee, and they realized $110. His petition in bankruptcy was filed Jan. 5. Among the larger creditors are: I. Mann, $297; George J. Smith & Co., $123; Morris Guggenheim, $200. Schlesinger was duly adjudicated bankrupt Jan. 31. The first meeting of the creditors will be held March 8, at 4 o'clock P. M., at the office of Ernest Hall, referee in bankruptcy, 64 William St., at which time claims may be proved, a trustee appointed and the bankrupt examined.

Schedules in bankruptcy of Alexander Backer, jeweler, 371 Eighth Ave., have been filed showing liabilities of $3,794 and nominal assets $2,107, consisting of stock of jewelry $1,000, debt due $300, cash $7, safe and fixtures $800, mortgaged for $250. Among the creditors are: E. & J. Bass, $214; R., L. & M. Friedlander, $116; David Mayer, $108; Charles Altchul, $219; Adolphe Schwob, $274; Conrad Schickerling, $211. Backer was duly adjudicated bankrupt, Jan. 26. The first meeting of the creditors will be held, Feb. 28, at the office of Macgrane Coxe, referee in bankruptcy, 63 Wall St., at 11.30 o'clock A. M., when claims may be proved, a trustee appointed and the bankrupt examined.

Fifty dollars and M. B. Dunning, with William Bardel, 22 Maiden Lane, parted company and became reunited under unusual circumstances, last week. Mr. Dunning, on Feb. 11, drew the half hundred from a bank to assist him in passing over Lincoln's birthday anniversary. When he arrived at his office the $50 was missing. Careful search was made, but no trace of the money or explanation of its sudden disappearance could be found. So Mr. Dunning made up his mind to charge it to profit and loss, and passed the holiday. The next morning a man entered the office and handed Mr. Dunning $50 in bills and a card which bore the name of R. J. Rogers, 9 Maiden Lane, New York representative of the Providence house of Lawton, Sherman Co., who expressed regret that the holiday prevented a sooner return of the money. He declined to accept the reward that was

C. DORFLINGER & SONS,

Manufacturers of Fine Glassware.

EVERYTHING IN PLAIN AND CUT CRYSTAL FOR THE TABLE.

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1851. 1901.

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CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 980,000

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

most willingly offered, and would take only Mr. Dunning's liberal thanks.

James J. Fisher will hereafter represent F. J. Boesse, importer of watch materials, tools and supplies, 68 Nassau St.

R. M. Cohen, for five years with Stern Bros. & Co., 68 Nassau St., will hereafter represent the Niagara Ring Mfg. Co., Buffalo, N. Y., in western territory.

Laurens B. Bowden, a son, and William C. Kimball, a friend, have accepted the trust imposed upon them by the will of Joseph B. Bowden, and will be the executors of the estate.

George N. Joyce, one of the oldest jewelry houses in the city, for very many years under the United States Hotel, at the corner of Water and Fulton Sts., will move to the Temple Court building, corner of Beekman and Nassau Sts., May 1.

The American Watch Case Co., whose plant was badly injured by fire in the building partly occupied by them, have rented a new shop in the New York Life Insurance building, corner of Elm and Leonard Sts. This building, which is absolutely fireproof, is said to be one of the finest factory buildings in the city.

Bunde & Upmeyer, Milwaukee, Wis., have opened an office at 65 Nassau St., where they will make a specialty of dealing in American pearls. The office will be in charge of Henry W. Sowade, who has been known to the trade during the past 30 years, having been connected for 13 years with M. Fox & Co., and 15 years with Grinberg & Glauber and A. J. Grinberg & Co.

A bill that will affect jewelry instalment dealers, if it becomes a law, is now before the New York Legislature. Its purpose is to prevent arrest and imprisonment for nonpayment of instalment debts unless the sum due is more than $25. The promotors of the bill claim that there have been many instances where imprisonment has been cruel and oppressive, and the arrests made when the justice of the claims was questionable.

The stock in the store of John Schmidt, retail jeweler, 159 Myrtle Ave., Brooklyn, was damaged by fire and water to the extent of about $5,000, last week, and his household effects suffered also. He lived in a tenement, in which the fire started, over the store. About two years ago there was a similar fire in the jeweler's shop and a policeman, who rescued the family, was presented with a gold watch and chain by the grateful jeweler.

Louis Lilienthal, who describes himself as an agent, residing at 306 W. 113th St., Monday filed a petition in bankruptcy with liabilities of $33,203 and no assets. There are only three creditors, viz.: Lindenbaum & Weil, of London, $26,633, for goods sold to him on Jan. 1, 1900; Bruhl Frères, Paris, $6,270, for balance of an account contracted in New York in 1895 and 1896, and Dr. William Hirsch, $300, for services as physician. Mr. Lilienthal was formerly a member of the firm of Bruhl Bros. & Co. and later of the United States Diamond Cutting and Polishing Co. More recently he was in business at 14 John St.

There are plans in process of formation which, if successful, will result in the release of Max J. Lasar, now serving a sentence in the Erie county jail for smuggling diamonds from Canada. The efforts of his friends may take the form of a petition for his pardon, and the request for his release will be based on his poor health, as referred to in THE CIRCULAR-WEEKLY recently. It is said that he cannot live long under present conditions, and a jail physician is quoted as saying that symptoms of consumption and paresis have become apparent. Lasar was not in good health at the time of his detection, nor for some time previous thereto.

The bi-monthly meeting and dinner of the New York Credit Men's Association, held Thursday evening, at the Wool Club, was attended by over 150 members. There were delegations from Philadelphia, Baltimore and Boston. President Field, of the National Association, was expected, but was confined to his house by severe illness. Ex-President Cannon and president John R. Ainsley, of Boston, president James H. Ritter, of Philadelphia, were present and delivered addresses. Lignante's Mandolin Quartette gave a novel effect to the dinner. A. H. Watson, president of the New York Association, presided at the meeting, and after a short address of welcome introduced William A. Prendergast, secretary of the National Association of Credit Men, who addressed the Association.

The examination into the affairs of M. J. Davidow, bankrupt jobber, formerly at 510 Broadway, which has been going on for the past few weeks, was advanced a trifle last Wednesday, when attorney G. H. Crawford examined Bookkeeper Epstein, employed by Joseph B. Friedlander, a Brooklyn glass merchant, as to the details of numerous financial transactions between Davidow and Friedlander. The Brooklyn man was in the habit of advancing money to Davidow on endorsed notes and he was not able to tell all the details that Attorney Crawford wanted in the interests of the creditors, and the bookkeeper was therefore called upon to supply the missing links. No facts were developed beyond those reported in THE CIRCULAR-WEEKLY, Jan. 30. The examination was adjourned until Monday afternoon, when it was again adjourned until this afternoon at 1 o'clock.

Zacharias Van Blerken, a jewelry worker, formerly at 286 W. 85th St., but now an inmate of the insane department of Bellevue Hospital, as a paranoiac, is one of the principal witnesses for the prosecution in the trial of three student nurses who are being tried in Court of General Sessions on charges of pounding, kicking and strangling a patient named Hilliard. Van Blerken was a witness to the affair, but on account of his being an inmate in an insane hospital there was some question about admitting his testimony. He proved to be an apparently intelligent and valuable witness and cross-examination did not disturb his story. He resisted successfully attempts of the lawyers to pry into his domestic affairs, except to say that he was "put away" by his wife as he "wasn't very pleasant around the house," but no more information on that point could be obtained.

The first meeting of the creditors of Isador Kantro, formerly a jeweler at 2096 Third Ave., Manhattan, who filed a petition in bankruptcy, as recorded in THE CIRCULAR-WEEKLY, Jan. 30, was held, Thursday, before Referee in Bankruptcy Miller, 346 Broadway. The principal feature was a lively contest between two rival lawyers, each representing a would-be trustee, the result of which was that neither side won. The candidates for referee were J. H. Koehler, lawyer, 309 Broadway, and B. F. Lesser, of the Anchor Silver Plate Co., 425 Broadway. Seven claims representing $1,752 voted for Mr. Koehler; eleven claims representing $1,477 voted for Mr. Lesser. The referee decided that neither had a majority in amount or number. Objections were then filed by each lawyer against the proofs of claims filed by the other side. The referee took time to consider the objections and then decided that, as the creditors had failed to select a trustee, he would appoint one. George H. Gilman, 41 Wall St., was appointed. He is also the receiver appointed by Judge Brown, of the United States District Court. The examination of the bankrupt will be begun to-morrow, at 2 P. M., before Referee Miller.

Napoleon Bonaparte was entertained, one day last week, at the Brooklyn residence of Francis R. Simmons, of Henry Ginnel & Co., 31 Maiden Lane. At least the man said he was France's former ruler, but later it developed that he was a well known Brooklyn man of musical ability whose head was unbalanced. Beyond the temporary commotion in the house and the alarm of Mrs. Simmons and daughter, no harm was done.

A bill in the interest of auctioneers who have daily "bargain sales" has been intro-

The
Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

duced in the Legislature by Assemblyman James E. Smith. At present, licenses are granted by the City Clerk to "any person engaged in and carrying on the business and occupation of auctioneer." The proposed law substitutes "citizen" for "any person" and imposes a license fee of $500, instead of no fee, as at present, and requires the auctioneer to file a bond of $5,000, instead of $2,000, as now. The City Clerk, instead of the President of the Council, is to hear complaints of persons who claim to have been defrauded and may revoke licenses. The auctioneers complain that President Guggenheimer, of the Council, has been too severe and revoked too many licenses (for good cause, he says). The auctioneers desire the change.

Louis Mintz, the dealer in watch materials, who was indicted in connection with the Ruprecht jewelry robbery of Sharpsburg, Pa., because he sold some of the goods found to have been stolen from Mr. Ruprecht, returned from Pittsburgh, last week, to New York. Mr. Mintz called at the office of THE CIRCULAR-WEEKLY, Monday, and explained that there was an error in the dispatch from Pittsburgh, Feb. 9, where it stated that he, Mintz, had obtained the stolen watches from Henry Altman, of Buffalo. This, Mintz says, is not so, as he never saw Altman. He purchased the watches in question from a reputable pawnbroker, whose name he gave to District Attorney Haymaker, and he believes that the District Attorney learned from this pawnbroker that the goods were obtained by him from Altman. Mr. Mintz claims that he has already satisfied the authorities of his innocence in connection with the matter, and expects the indictment to be quashed. Mintz also claimed that Ruprecht has for some time known that the stolen goods had been sold by Altman who, it is said, will be called upon to show from whom he obtained them.

A petition in involuntary bankruptcy was filed on Saturday against Solomon Seligman, dealer in jewelry, pictures, etc., at 10 E. 14th St., 5 E. 13th St., and 44 W. 14th St. It is alleged that he owes L. R. Harsha Mfg. Co. $253; William Renter $104, and August F. Richter $177. Seligman is alleged to have committed an act of bankruptcy by permitting, while insolvent, a creditor to obtain a preference. The assets are claimed to be about $10,000 and the liabilities about $50,000. William Ford Upson has been appointed temporary receiver of the assets on the application of Stern, Singer & Barr, representing William Reuter, a creditor. The receiver's bond was fixed at $10,000. Just before these bankruptcy proceedings Seligman was sued by the New Haven Clock Co. for a bill of $100. Judgment was granted and a city marshal seized 31 watches to satisfy the judgment. Legal steps were taken to have the judgment set aside, but the motion was denied Friday morning in the Second Municipal District Court.

The petition of William H. Thornton, who filed a petition in bankruptcy last year, for a discharge from all his debts, is set down for a hearing before Judge

(Continued on page 40b.)

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WARES OF SUPERIOR MAKE AND FINISH, "THAT SELL."

Samples at New York Salesroom, 41 UNION SQUARE.

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NEWARK, N. J.

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1852-1901.

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MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

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The Jewelers' Circular Publishing Co.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED—Position by young man as assistant watchmaker; can give references. C. Walton Phillips, Tiptonville, Tenn.

THOROUGHLY experienced watchmaker, jeweler and salesman desires a situation. Address, D. C., care Jewelers' Circular-Weekly.

SITUATION WANTED as clock jobber; used to clock winding; speaks English, German and French. Address, J. M., care Jewelers' Circular-Weekly.

WANTED—Permanent position by a first-class watchmaker; fine set of tools; best of references. Address, "Permanent," care Jewelers' Circular-Weekly.

ENGRAVER, strictly first-class, all-round; also jeweler and stone setter; long experience, best references; no bad habits. P., 46 Tennyson St., Boston, Mass.

WANTED—A place with some good watchmaker to finish trade; have had 1½ years' experience; age, 20 years. H. F. Mallery, 40 E. Main St., Norwich, N. Y.

A FIRST-CLASS WATCHMAKER with best references, over 25 years' experience, wishes a position with a good concern. Address, E. A., care Jewelers' Circular-Weekly.

WANTED—Position by a youth, 19, who has had some experience in a Maiden Lane diamond house; good recommendation. Address, "Cedric," care Jewelers' Circular-Weekly.

ENGRAVER—A studious, industrious and intelligent young man, with some experience in jewelry repairing, wishes a permanent position. Address, "Reliable," care Jewelers' Circular-Weekly.

EXPERIENCED TRAVELING SALESMAN, 10 years on the road, acquainted with best trade west and middle western States, is open for position to travel. Address, "Franklin," care Jewelers' Circular-Weekly.

A YOUNG MAN, as stock clerk and salesman in the watch or jewelry trade; has been for 20 years with Bates & Bacon, and can give best of references. Address, William Jarvis, Room 808, 11 Maiden Lane, New York.

A1 WATCHMAKER, fine engraver, graduate optician, wants position in New York or Pennsylvania; no bad habits; gilt edge reference; wages moderate; all-round man. Address, C., care Jewelers' Circular-Weekly.

EXPERT WATCHMAKER, jewelry jobber, diamond setter, fair engraver, good all-round man; own tools; sober, steady, reliable; good reference; salary, $18 to $25 per week, according to location. D. B. Rouse, Wilson, N. C.

WATCHMAKER, jeweler refractionist and plain engraver wishes to engage with some jeweler who can appreciate the services of a good, honest, sober man; tools, trial case. Address, "Optician," Columbia Hotel, Anderson, Ind.

WATCHMAKER, jeweler, refractionist and plain engraver wishes to engage with some jeweler who can appreciate the services of a good, honest, sober man; tools, trial case. Address, "Ind.," care Jewelers' Circular-Weekly.

WANTED—By an experienced and well-known salesman, a manufacturer's line to sell to department stores and jobbers; New York and vicinity, including New England, if desired. Address, S. C., care Jewelers' Circular-Weekly.

SITUATIONS WANTED Continued.

ENGRAVER AND MANAGER, 26 years' experience in heraldry monograms, inscriptions and heraldic painting; designing for jewelry and stationery; would superintend workshop or department. Address, "Manager," care Jewelers' Circular-Weekly.

WANTED—By a young man, a position as traveling salesman for a manufacturing jeweler; is acquainted with first-class retail trade on the line of New York Central and west of Buffalo and Pittsburgh. Address, W. E., care Jewelers' Circular-Weekly.

ENGRAVER AND SALESMAN, 25 years' experience in heraldry monograms, inscriptions and heraldic painting; designing for jewelry and stationery; would superintend workshop or department. Address, "Superintendent," care Jewelers' Circular-Weekly.

SITUATION WANTED—By a good watchmaker to finish the trade; three years' experience; graduate optician; excellent salesman; speaks the Finnish and English languages; Al references; salary, $15 per week. Address, J. E. H., care Jewelers' Circular-Weekly.

GENTLEMAN, with 12 years' experience in the engraving and fine stationery business, would like a position with a jewelry house; experience covers a practical knowledge of engraving plant, and as buyer and salesman. Address, A. T. Kenyon, 1644 Lexington Ave., Cleveland, O.

EXPERT OPTICIAN, fine watchmaker and engraver is open for a steady position; would prefer to have charge of an optical department; can take entire charge of store if wanted; have tools and trial case; A1 reference furnished. Address, "Optician," care Jewelers' Circular-Weekly.

PERMANENT POSITION by young man in reliable house; am first-class watchmaker and engraver, with experience in stone setting and jewelry repairing; prefer railroad work or other high grade repairing; best references; salary, $15. Address, "Watchmaker," 145 S. Main St., Wilkes-Barre, Pa.

WATCH, clock and jewelry repairer; own small tools; four years' experience; age 18; willing to learn; speak German; don't use tobacco or intoxicating liquor; will send photo and reference on request; $9 per week; have studied advertising some; northwest preferred. John Martin, Brooklyn, Ia.

SITUATION WANTED—Practical superintendent, with long experience on flat and hollow ware, desires position or would like to meet parties wishing to open new factory; systematizing and cost reducing are special features of my management. Address, "System," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN—Wide-awake, thoroughly acquainted in southern and western States; established trade with gents' furnishing and dry goods houses in cheap plated jewelry, novelties, etc., or will pay cash for job lots of up-to-date plated jewelry in large or small quantities. Address, "Traveling Salesman," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A good watchmaker, single, that can do plain engraving and jewelry jobs; write particulars and salary in first letter. John J. Ferguson, Alexandria, La.

WANTED—A capable workman, able to design and assist taking charge of factory making diamond mountings. Address, "Good Reference," care Jewelers' Circular-Weekly.

WANTED—An engraver, watchmaker and jeweler; a young man reliable and of good habits. Address, stating experience and salary wanted, Estberg & Sons, Waukesha, Wis.

WANTED—Experienced jewelry salesman to carry a line of gents' chains, lorgnettes and bracelets on the Pacific Coast, on commission. Address, "B.," care Jewelers' Circular-Weekly.

WANTED—Watchmaker, engraver, jeweler, with some knowledge of optics; steady position; single man about 28 years of age; send photo and references, with full particulars. F. J. Loeper, Lansford, Pa.

WANTED—Watchmaker, engraver, jeweler, all-around helper; steady job, nice town, New York State; send sample of engraving, photo and full particulars. Address, E. B., care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER and engraver; must also know something of optics; send sample of engraving and reference and wages desired in first letter. Address, J. P., care Jewelers' Circular-Weekly.

WANTED—Ten first class salesmen to carry as a side line our well known gold filled rings; liberal commission; deposit of $50 required for samples. Address, Arnstine Bros. & Mier, 50 Euclid Ave., Cleveland, O.

WANTED—By a wholesale house on Maiden Lane, an office boy experienced in the jewelry or stone business; only those with best references need apply. Answer, "Advancement," care Jewelers' Circular-Weekly.

THOROUGHLY competent watchmaker on high-grade and foreign watches; strictly temperate; good address; permanent position with reliable house; state experience and salary. Address, "Competent," care Jewelers' Circular-Weekly.

WANTED—Watchmaker, engraver and all-around man to take full charge of repair department; also good machinist to take full charge of bicycle and gun department; prefer man who would take part interest. Address, Charles E. Baab, Weston, W. Va.

WANTED — DIAMOND SETTER — A first-class workman able to do all styles of setting; a steady place. Address, with full particulars, H. Z., care Jewelers' Circular-Weekly.

WANTED—DESIGNER for fine jewelry; a desirable position for a competent and ambitious man. Address, with full particulars, H. C., care Jewelers' Circular-Weekly.

WANTED—A wide-awake, hustling salesman for a first-class retail store; must have fair knowledge of optical work; commission or salary; the right man who is not afraid of work and has "ideas" can make this a good paying position; state how long in business and where, and give references. Address, R., care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—A complete factory making diamond mountings; favorable terms to party willing to make goods for present owners. "Opportunity," care Jewelers' Circular-Weekly.

$10,000 JEWELRY STORE, fine stock, modern fixtures and safe, in city of 40,000, New York State; established 25 years. Address, "Cash," care Jewelers' Circular-Weekly.

MERITORIOUS INVENTION of great popular demand; universal necessity, interesting specially jewelers, opticians; will monopolize market; seeks capital. H. L., 480 Fulton St., Brooklyn, N. Y.

JEWELRY STORE, stock and fixtures for sale, in a New England city of 14,000; jewelry store over 30 years; best location in city. For particulars address, "M. 33," care Jewelers' Circular-Weekly.

FOR SALE—An old and well established jewelry business; stock inventories about $3,000; it has a paying repair and optical department; this store is in a live, hustling town in northern Pennsylvania; competition is slight. For further particulars address, D. S., care Jewelers' Circular-Weekly.

For Sale.

FINE GRANDFATHER'S CLOCK, quarter chime on eight bells, mahogany case, etc. "Gilbertson," 271 W. 12th St., New York.

EATON-ENGLE engraving machine, latest model, brand new, $65; cost with additional type and attachments, $80; have no use for it. H. L. Lang, Staunton, Va.

FOR SALE—Eighteen-inch lathe, trip hammer, power press, swedge, two polishing lathe heads, large steel safe, benches, chucks, etc., suitable for silversmith. Address, "P.," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED—A good second-hand Swiss regulator, gridiron pendulum; must be cheap; send description and price; also antique watches. J. Gomph, Jeweler, Utica, N. Y.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

OPTICIAN—Portion of store on one of the best thoroughfares in New York city to let to an optician; low rent to the right party. Address, G. H., care Jewelers' Circular-Weekly.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Wisconsin, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly, room 414, 134 Van Buren St., Chicago, Ill.

Loans on Diamonds

in any amount at legal interest and no commission.

Address, "INTEREST,"

Care JEWELERS' CIRCULAR-WEEKLY.

ENGLISH FIRM WANTS FOREMAN.

WANTED—Reliable foreman or manager who understands the technical part of silver plating, especially depositing silver on glass, etc., to manage a small factory now established in England. Must be thoroughly trustworthy and understand the details of engraving in connection with the deposit goods. Address, in strictest confidence, Deposit, care Room 19, 11 Waverly Place, New York.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 second door above Tiffany's, large first floor; janitor on premises. Apply to

HORACE W DAY,
235 WEST STREET, - - - NEW YORK.
Telephone, 2577 Franklin.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

SCHOOL Watchmaking, Optical and Engraving.
Winona, Minn. W. F. A. Woodcock

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with Supplement, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically arranged and Indexed.

Book and Supplement - $3.00

THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.

(Continued from page 39.)

Brown, in the United States District Court, next Wednesday, at which time and place he may be examined by his creditors. This matter has dragged along for some time on account of the inability of Mr. Thornton to arrange to meet his creditors or appear in court at any of the several times when the case has been set down for hearing since Jan. 24.

George E. Fahys, of Joseph Fahys & Co., returned yesterday from a long western trip which extended to the Pacific coast.

San Francisco.

TRADE CONDITIONS.

The retail business still remains quiet. It is too early for the retailers to buy largely. The demand is not equal to that of last year at this time.

H. Lemon, of Prescott, Ariz., is reported among the missing.

J. C. Feige is making interior trips for A. Eisenberg & Co. and is doing a good business.

Franz Mahncke, Tacoma, Wash., was here, last week, en route to Mexico, on a pleasure trip.

Paul D. Walsh returned, Feb. 12, from an extended and successful trip in the interest of Armer & Weinshenk.

S. J. Hughes, of Geo. A. Cahoone & Co., Providence, R. I., has found business very bright from New York to the Coast.

David Glickman, a jeweler, has been arrested on a charge of grand larceny. C. T. Rea is the complainant. According to Rea's statement, Glickman some time ago mortgaged his household effects to him. Recently Glickman, it is alleged, sold the furniture to another person without satisfying his debt to Rea. Hence the warrant sworn out by Rea. Glickman was arrested at the County Hospital, where he was under treatment for an injury to a leg.

Shreve & Co. are displaying another handsome trophy—a solid silver punch bowl 16 inches high, with rococo decorations and three sharpshooter rifles well modeled in silver, with the ladle being decorated with the design of the Golden Gate, the end of the handle being finished with an 18 karat gold bear. This prize will be given by N. Ahrens, president of the Germania Schuetzen Club, at the third national shooting festival of the National Shooting Bund of the United States, July 11-23, 1901.

Al. Cleaver, Boone, Ia., has opened a new jewelry store at Ogden, as a branch of his establishment in Boone. E. C. Wellging is in charge.

A fire broke out at Fredericksburg, Tex., Feb. 6, in Richter's jewelry store and was caused by a heating stove. The store and about $3,000 stock were destroyed.

The Stanton-Nickett Jewelry Co. have been incorporated in South Dakota with a capital of $25,000. Horace J. Nickett, Elton G. Stanton and George P. Hall are the incorporators.

A dispatch from Pana, Ill., last week, stated that farmers in this and other towns have been swindled to the extent of $10,000 on the "gold watch scheme." The agents got blank orders which afterward proved to be notes of considerable value.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BOSTON, MASS., S. T. Pierce (R. H. White Co.), Imperial.
CHICAGO, ILL., Mrs. Meinhard (C. Netcher), Normandie.
CLEVELAND, O., S. N. Nusbaum (The Sigler Bros. Co.), Imperial, and at Merchants' Association.
INDIANAPOLIS, IND., S. O. Ludwig (W. H. Block Co.), Criterion.
A. Kipp (Kipp Bros. Co.), Albert.
KALISPELL, MON., P. Jacoby, Astor, and at Merchants' Association.
KANSAS CITY, MO., F. C. Merry (Merry Optical Co.), Holland.
MINNEAPOLIS, MINN., E. Langan (S. E. Olson Co.), Criterion.
MONTREAL, CAN., H. Birks (Henry Birks & Sons), New Amsterdam.
PHILADELPHIA, PA., S. Jaquette (Bailey, Banks & Biddle Co.), St. Denis.
PITTSBURGH, PA., I. Kornblum, Park Ave.
C. L. Spandau, Herald Square.
PORTLAND, ORE., S. Rosenfeld (Rosenfeld, Smith & Co.), Hoffman.
ST. JOSEPH, MO., A. P. Clayton, Navarre.
ST. LOUIS, MO., J. E. Bolland (J. Bolland Jewelry Co.), Imperial.
Miss Moore (D. Crawford & Co.), Park Ave.
SYRACUSE, N. Y., S. A. Liberman, Continental.
TORONTO, CAN., S. Frenkel, Imperial.
J. C. Ryrie (Ryrie Bros.), Holland.
WHEELING, PA., I. Dillon (Dillon, Hancher & Co.), Marlborough.
WORCESTER, MASS., A. J. Moir (J. C. McInnes Co.), 55 White St.

Trans-Atlantic Voyagers.

TO EUROPE.

F. A. Jeanne, of Alfred H. Smith & Co., New York, sailed on the *New York*, recently.

Arthur H. Kirkpatrick, of Chester Billings & Son, New York, sails to-day on the *St. Louis*.

Solomon Lindenborn, New York, and Mrs. Lindenborn, sailed recently on the *Lucania*. On the same steamer went: Michael Dreicer, of Jacob Dreicer & Son, New York; Emanuel Koscherak, of Koscherak Bros., New York.

S. Frankel, of Joseph Frankel's Sons, New York, sailed Saturday on the *Kaiserin Maria Theresia*, for Genoa, accompanied by Mrs. Frankel and daughter.

FROM EUROPE.

S. B. Ross, of Malliet, Maxwell & Ross, New York, is expected home soon on the *Rotterdam*.

Henry Fera, of Fera & Kadison, New York, recently returned from a European trip on the *Majestic*.

Aliaz Paxson, a retired jeweler of Rockford, Ill., who was also town collector for Rockford, for one year, is considerably interested in the recent receipt by County Treasurer Gilmore of $60 in conscience money from an unknown source. While Mr. Paxson was collector he lost just that amount by accident in making change, and is inclined to think that the sender is the one who benefited by the mistake.

"Precious Stones ...and Gems,"

Their History, Sources and Characteristics,"

By EDWIN W. STREETER,
London, England.

ILLUSTRATED WITH COLORED PLATES.

SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, $6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bolas (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,
11 JOHN STREET,
Corner Broadway, NEW YORK.

SPECIAL NOTICES
IN THE
JEWELERS' CIRCULAR-WEEKLY
PRODUCE THE
DESIRED RESULTS.

Monogram Book

SECOND EDITION.

44 plates, 6 styles, 2,122 monograms.
Handsome semi-flexible binding.

PRICE, $1.50.

The Jewelers' Circular Pub. Co.,
11 JOHN ST., cor. Broadway,
NEW YORK.

J. J. R. McElrath has opened a jewelry business at Gate City, Ala.

Arthur Myers, Morris, Ill., will open a jewelry store in Marseilles, Ill.

Edwin Vogel, of M. Vogel & Bro., Philadelphia, Pa., recently visited St. Augustine, Fla.

Philip Jacoby, Spokane, Wash., is on a trip to New York and Philadelphia, purchasing a new stock of jewelry.

C. L. Van Wert, Colorado Springs, Col., has completed a large addition to his jewelry establishment on Pike's Peak Ave.

F. H. Bushway was in Decatur, Ill., last week, assisting in fitting up offices for the jewelry business in which he is interested.

E. M. Hale, Lima, O., has leased a new store in the Ashton block, that city, into which he will soon remove his jewelry business.

A fire at Plymouth, N. C., recently, did considerable damage to the jewelry stock of N. B. Yeager, of which a small portion was saved. His loss is placed at $800 and his insurance, $500.

The Empire State Diamond Co., of Tonawanda, N. Y., have been incorporated with a capital of $10,000. J. O. Schuchert, W. J. Rogers and U. J. Rogers, Tonawanda, are the directors.

J. J. Palmer, a leading jeweler of Newport News, Va., has taken his sons, George L. and Fred. J. Palmer, into partnership. The business is now conducted under the style of J. J. Palmer & Sons.

T. B. Douthet's store, at Richey, Mo., was broken into Feb. 10 and $42 in cash, a check for $6, four watches, finger rings, cuff buttons and other jewelry to the amount of $50, were stolen. No arrests have been made.

Mrs. Ida Kelly was arraigned in court at Peekskill, N. Y., Friday, charged with grand larceny in obtaining jewelry from Holmberg & Weeks, of that village, under false pretences. She was arrested in New York on Thursday.

The board of directors of the Hamilton Watch Co., Lancaster, Pa., have organized and re-elected the old officers as follows: President, Charles D. Rood; vice-president, P. T. Watt; treasurer, Frank P. Coho; secretary, Eugene P. Coho.

W. A. Peden, Fairfax, Mo., recently had an auction sale of his jewelry stock.

Eugene H. Benson, Chestertown, Md., will open a jewelry store in St. Michael's.

The watch factory building at Wichita, Kan., recently sold for $4,000, is to be torn down.

A fire at Jasper, Ala., Feb. 10, destroyed among other stores a frame building occupied by a watchmaker.

Arthur Threadgill, Marlin, Tex., will remove his jewelry business about March 1 to the Donohoo building in that town.

Thomas George, Fairfield, Ia., has removed his jewelry store to commodious quarters in the Acheson building of that town.

E. A. Frazer and S. F. Swan, of Swan Bros., Creston, Ia., recently visited Chicago, purchasing goods for their jewelry department.

Jacob Lippman, of Rothstein & Lippman Bros., jewelers, Johnstown, Pa., recently arrived home from a business and pleasure trip to New York. Mrs. Lippman was in New York with him.

Some unknown person broke a plate glass window of the O. L. Rosenkrans & Thatcher Jewelry Co.'s store, Milwaukee, Wis., last week, but ran away without stealing anything. It is not thought that the window was broken intentionally.

The Torrington Time Globe Novelty Co., Jersey City, N. J., have been incorporated to manufacture under patents time globes. The capital is $50,000 and the corporators are Edward F. Dingwell, Julius H. Richards and Theodore A. Rachater.

The jewelry store of E. S. Haines, Joplin, Mo., was entered December, 1899, and diamonds to the value of several thousand dollars were stolen. Nothing was heard of the missing stones until Mr. Haines's attention was recently called to a replevin suit brought against the chief of police of Aurora, Ill., to recover about a thousand dollars' worth of diamonds. Mr. Haines examined the diamonds and identified them as being those stolen from him.

Always First

to consider the welfare of the retail jeweler, we were the first to make an **extra heavy** gold-filled watch case to meet the demand for better goods which the prosperous condition of the country created. Since the **BELL SPECIAL GOLD-FILLED WATCH CASES** were introduced, over a year ago, the sales have been phenomenal. They contain more gold than any other filled case on the market and are the only filled cases made with the quantity and quality of gold **stamped in the case.**



Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,
Champlain Bldg., CHICAGO, ILL.



WE CARRY THE LARGEST LINE OF

MOUNTED DIAMOND GOODS

IN THE MARKET.

OPAL,
GARNET,
DOUBLET,
TURQUOISE

We Also Have the Finest Line of

SET RINGS

.. .. .. WITH .. .. ..

Rose Diamond and Pearl Combinations.

Our Line of HAND-CARVED RINGS Embraces Over 300 Original Designs.

C. P. GOLDSMITH & CO.,

Send for Our New Catalogue. **33-43 Gold Street, NEW YORK.**

"'Tis a Good Job and Well Done."

Jobs "well done" are not so easily found in the jewelry, or any other business. Our years of experience and acquaintanceship with gold jewelry enable us to match or repair articles with the minimum loss of time and expense. We have a specially organized department for this purpose and shall be pleased to have you avail yourself of its facilities.

The execution of designs to suit individual tastes is a matter in which we take particular pride. Estimates cheerfully submitted.

HENRY FREUND & BRO.,

Diamonds, Watches and Jewelry,

MANY NEW DESIGNS IN ELK GOODS.

9-13 MAIDEN LANE, NEW YORK.

Howard Sterling Co.,

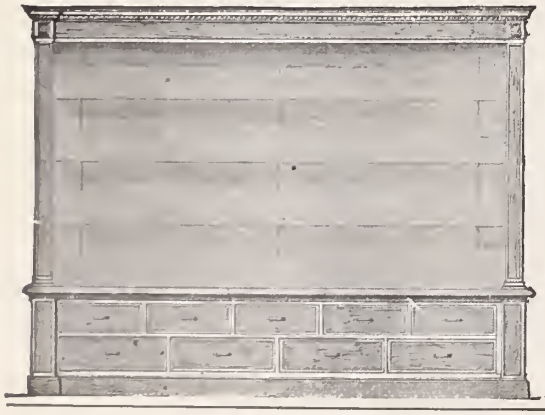
SILVERSMITHS,

TRADE MARK.

PROVIDENCE AND NEW YORK.
112 KEARNY ST., SAN FRANCISCO, CAL.

Sample Lines at all commercial centres at regular intervals.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENT PENDING.

John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

OPALS.

We have received from Australia a large consignment of rough Opals, which we are cutting. We will, on receipt of **$10.00,** send an **assorted package of 10 carats** to any jeweler and return money if goods are not worth double that price.

MENDES CUTTING FACTORIES,

12-16 JOHN STREET, NEW YORK.

KLEIN BROTHERS,

Diamond Setters, Engravers

AND CHASERS,

9-13 Maiden Lane, Room 1308, New York.



S. GOLDNER

MANUFACTURER OF

Fine Diamond Mountings,

85 Nassau St., New York.



Pat applied for

News Gleanings.

James Nutt, a jeweler, of Ogden, Ia., has opened a store at Boone, Ia.

D. W. Currier is closing out his jewelry business at Sioux Falls, S. Dak.

H. Plumb's jewelry store, Des Moines, Ia., recently underwent extensive alterations and repairs.

J. J. Osborn, Lexington, Ill., has removed his jewelry business to a store opposite his old location.

Angelina Weitzel, the wife of Alfred L. Weitzel, a jeweler at 934 Penn St., Reading, Pa., died Feb. 9 in the 77th year of her age.

Louis Kirch, manufacturing jeweler, recently of 89 Hanover St., Manchester, N. H., has moved to new quarters at 1035 Elm St., that city.

Charles E. Wardin, Topeka, Kan., whose stock of jewelry was partially destroyed by fire Dec. 31, has resumed business at his old stand 611 Kansas Ave., that city.

A note from Litchfield, Ill., states that the Randle jewelry stock has been removed to Raymond by John W. Strain and this stand will soon be occupied by the Harvel jewelry store.

Thomas Church, a peddler of cheap jewelry, was recently fined $30 at St. Joseph, Mo., on a charge of vagrancy. Church went into a jewelry store and tried to force the proprietor to purchase his wares, and for this was arrested.

A sketch of the career and portrait of Joseph Ladomus, jeweler, of 320 Market St., Chester, Pa., were published in the Philadelphia *Times*, Feb. 9. Mr. Ladomus succeeded to his present business from his father in 1848, so has been established over half a century.

President Samuel Gompers, of the American Federation of Labor, recently received a gift from the Watchworkers' Union, of Elgin, Ill., of a handsome gold watch. On the front case is the raised monogram, "S. G." in two colors of gold; on the face the colored seal of the union, and inside the case the inscription of presentation.

An article is to be inserted in the town warrant next month to see if the town of Ware, Mass., will accept and care for a gift of a town clock, to be given by the family of the late John H. Storrs as a memorial. The clock is to be put in the tower of the Town Hall and will cost about $4,000. It will be made by the E. Howard Clock Co., of Boston. The dials will be of heavy ground glass, 6½ feet in diameter, and illuminated by Welsbach lights. There will be four chime bells, weighing 2,000, 800, 500 and 400 pounds each.

Consul Harris, of Mannheim, Germany, notes an opportunity for the sale of American fountain pens, in a recent report, in which he says: "I am advised that in Heidelberg University, near this city, where about fifteen hundred students are in attendance, only a small number of fountain pens are in use, and few, if any, are offered for sale. The students carry ink in bottles to and from classes. It would appear that our lower priced pens should find a market there and in other parts of the district, including Mannheim, where fountain pens are rarely seen."

J. M. Graves, Norman, Okla., has given a chattel mortgage for $21.

D. C. Holt is about to embark in the jewelry business at Baldwin, Mich.

J. J. Salfinger, Melrose, Minn., has moved his jewelry store to new quarters.

The Dublin Drug and Jewelry Co. have discontinued business in Dublin, Tex.

Fred. Studer has sold his stock of jewelry in Coleman, Tex., to Jerry Harbour.

U. S. Brumer, De Witt, Ia., will move his jewelry store into new and larger quarters.

George L. Newton, Carlsbad, N. M., has decided to add a line of drugs to his business.

A. M. Phillips, of Barstow & Phillips, Oshkosh, Wis., is confined to his home by illness.

Lang & Staacke, St. Peter, Minn., have dissolved partnership, George W. Staacke succeeding.

J. L. Hastings, Mohawk, N. Y., has had a handsome new open oak wall case placed in his store.

The entire establishment of H. R. Richter, Fredericksburg, Tex., has been destroyed by fire.

James G. Mines, Wayne, Neb., has paid off a realty mortgage for $1,700 and given a new one for $1,500.

Jeremiah Gomph, Utica, N. Y., has had his store repapered and the handsome steel ceiling newly tinted.

F. A. Austin, St. Paul, Minn., is now in charge of C. J. Wimer's jewelry department at Minneota, Minn.

J. H. Barnes & Co. have sold out their jewelry manufacturing business in Cedar Rapids, Ia., to Elson & Co.

Smith & Boyce have succeeded to the entire jewelry and stationery business of Mellor & Co., Malvern, Ia.

J. B. Duncan has sold a half interest in his jewelry and drug business in Bartlett, Tex., to M. K. Daugherty.

At the election held last week, F. L. Burton, Canajoharie, N. Y., was re-elected Town Clerk for a term of two years.

L. Drumgoole, of Drumgoole Bros., San Antonio, Tex., has given a mechanics' lien on realty to the amount of $930.

C. J. Wells, The C. J. Wells Co., Utica, N. Y., has returned home from a three weeks' trip of recuperation, much improved physically.

H. M. Mason, Bloomington, Ill., has sold out his grocery stock and will hereafter devote his entire time to the jewelry end of his business.

W. H. Bradshaw, Wooster, O., who conducted a store at Marshall, Ill., several years ago, and later at Paris, Ill., has decided to return to Paris and reopen in business there.

W. C. Crosman, Auburn, N. Y., was a passenger on the steamer *Comanche* last week on her voyage to Charleston, S. C., when fire broke out during the night and at one time assumed a very serious aspect.

Louis Cherry, Braidentown, Fla., has moved his store into the building adjoining the city market, which he has had nicely fitted up for his business, making one of the completest little stores on the Manatee river. Mr. Cherry has formed a partnership with Wade H. Watson, to

Careful Inspection

of every part before delivery is one of the precautions that make

Trenton Watches

keep as good time as much higher-priced movements. If you haven't some in stock, you ought to order at once. They are trade-makers.

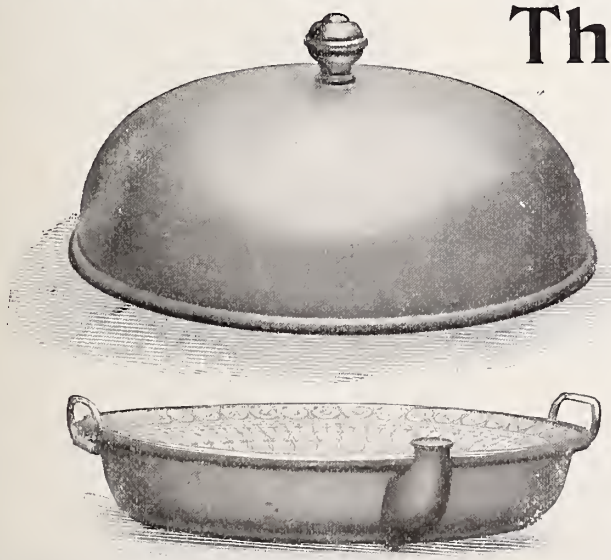


No. 52—Trenton, 6-size, stem-winding, lever-setting, hunting, seven jewels, nickel damaskeened, compensation balance, screw bankings, straight-line lever escapement, hardened and tempered hair-spring, quick train, and fits regular lever or pendant set cases.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

The Hot Water Plate.



Here is a modern, stylish utensil that you will look upon as a novelty, perhaps. But study it.

Think about the missing palatableness of the meat when one is half an hour late to dinner, or for breakfast to serve wheat or buckwheat cakes, scrambled eggs or ham and eggs, enjoying them to the last mouthful, still hot. And when you fully fathom its utility you will look upon it as a necessity.

You will wish you had learned about it years ago when the English people did, for it is very popular in England.

Every one of your customers will want them.

The illustrations tell all about it. The name doesn't.

It is called a hot water plate for the want of a better name. It is illustrated, so that the name will not mislead you.

You don't have to be told that the cover is to prevent the loss of the heat, or that the meat goes on top of the plate, and it is obvious that the spout at the side is where you pour the hot water. Will keep hot for an hour.

Each plate is furnished with an enameled iron funnel for filling purposes.

PRICES.

Nickel-Plated Hot Water Plates,

fitted with heavy English Decorated China Plates.

No. 355, 9 inches diameter, = $2.50 each.
No. 357, 9½ inches diameter, = 3.15 "

Nickel-Plated Covers,

with metal knobs.

No. 3550, fits No. 355, = = $1.90 each.
No. 3570, fits No. 357, = = 2.25 "

Extra funnels, $1.90 doz. Subject to your regular discount.

MANUFACTURED BY

S. STERNAU & CO.,
204 Church Street,
NEW YORK.

LADY RACINE

Automatic Machine-Made and Warranted.



No. 144.

Open face, 10 line, silver, gold plated, full jeweled, nameless movement, transparent enamel, inlaid fleur-de-lis, imitation pearl border, back and front, with enameled filled pin to match; complete, in silk plush box.

Jobbers' List Price,

$17.20.

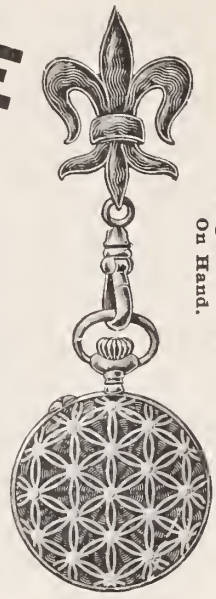


No. 143.
Same as No. 137, in 11-line, complete.

Jobbers' List Price,

$20.75.

Interchangeable Material On Hand.



No. 137.

Open face, 10-line "Lady Racine," gold-filled center and stem, beautiful transparent enamel, fancy inlaid, blue, green or red, with enameled filled pin to match; complete, in silk plush box.

Jobbers' List Price,

$21.30.

FOR SALE BY ALL JOBBERS.

BUY THE BEST!
PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE,**
THE MOST DURABLE,
ALWAYS CLEAN, because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For -	42 or 48 rings,	size 11¾ x 7⅞,	-	$2.00
	28 "	" 11¾ x 5⅞,	-	1.75
	30 "	" 8¾ x 5¾,	-	1.75
	24 "	" 9¼ x 5⅞,	-	1.75
Bevel Frame	12 "	" 8 x 5¼,	-	1.25
	8 "	" 9⅜ x 1¾,	-	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),
85 NASSAU STREET, NEW YORK.
TELEPHONE, 5722 CORTLANDT.

TO LET.

TWO STORES and BASEMENTS, TOGETHER or SEPARATELY,

Anderson Building, 12-16 John St.,

Suitable for Jewelry, Clocks or Silverware.

Electric Light and Steam Heat.

Apply to WM. A. WHITE & SONS,
115 Broadway, New York.

Telephone, 2482 Cortlandt.

carry a line of musical instruments, pianos, organs, etc., which will be in charge of Mr. Watson.

Walter C. Cornell will, about April 1, open a jewelry store at 39 Water St., Newburgh, N. Y.

Wayne M. Reed has sold his jewelry store at Athol, Mass., and has gone to Waltham.

H. H. Nerbovig has opened a jewelry store in the front part of the Shaw store, Waseca, Minn.

L. R. Herrick, formerly with T. H. Bowen & Co., Bridgeton, N. J., has accepted a position with A. D. Sturges, Norwich, N. Y.

Charles E Winslow, who has worked at the jewelry business in Minneapolis, Minn., for a number of years, has been taken to the insane asylum at Yankton.

It is reported that a watch and clock company of Chicago want to locate in Greenville, O. They will capitalize at $50,000 and agree to furnish $40,000, the citizens of that town to take the rest and furnish a three story frame factory.

The jewelry store of G. B. Tilghman, Cape Charles, Va., was entered recently by robbers and about $75 worth of silver ware was stolen. A part of the property was found in the woods near town on the next day. No clue to the guilty persons has been obtained.

A town clock has just been erected for the town of Dover, Pa., by the E. Howard Clock Co., of Boston. The dials of the clock are four feet in diameter, with gilt figures and hands, and the bell, which weighs 1,000 pounds, is struck by a 20-pound hammer.

W. B. Baker, jeweler, Independence St., Shamokin, Pa., died of typhoid pneumonia Feb. 8. Ever since his store was robbed, about a month ago, Mr. Baker had been suffering from nervousness. He was taken to the Mary Packer hospital and upon his return he was stricken with typhoid pneumonia. The remains will be taken to Lima, N. Y., for interment.

The family of the late John H. Storrs, Ware, Mass., have offered to give that town a handsome clock for the Town Hall, and a town meeting will be held next month to take advantage of the offer. The clock will be made by the E. Howard Clock Co., Boston. The dials will be of heavy ground glass, six and one-half feet in diameter, and illuminated. There will be four chime bells, weighing 2,000, 800, 500 and 400 pounds each. The chimes can be regulated to strike as desired and the makers claim that the largest one can be heard a distance of three or four miles.



Utica, N. Y.

The Atlas Jewelry & Furniture Co. began an auction sale of their stock, together with fixtures, etc., on Feb. 11. Sales are to continue until everything is disposed of.

Joseph Cohen, jewelry agent, was married to Miss Anna M., daughter of Mr. and Mrs. A. Epstein, of Ogdensburg, at the synagogue Aushe Sofen, in Ogdensburg, Feb. 19.

The funeral of Hyman M. Abelson was held from 166 Whitesboro St., Tuesday afternoon last, at 2 o'clock, Rev. Louis Levine, rabbi of the House of Jacob, officiating. The floral offerings were many and beautiful.

The Japanese art goods firm of Shimamura & Co., who were located at 102 Genesee St., have left town. Their suit in the City Court was dropped, as the complainant made no appearance. The firm were arrested for not taking out a non-resident's license, which the city requires for auctions, at $50 per day.

Syracuse, N. Y.

S. Kauffman will make some radical improvements in his store in the near future.

Charles H. Dower, watchmaker, jeweler and optician, has opened a department at R. Stowell & Co.'s store, 317-319 S. Salina St.

Workmen have altered the Lawrence-Tibbitts Building, Oneida, preparatory to its occupation by William J. Hinman, who removed his jewelry store from 17 Madison St. on Feb. 15.

The Joseph Seymour Mfg. Co. have been awarded the contract for furnishing all the souvenir spoons to be sold at the Pan-American Exposition. The number to be produced has not been stipulated, but it will exceed 1,000,000 and require the services of a largely increased force, which will be employed night and day.

Savannah, Ga.

G. J. Davis, Rome, Ga., has given a chattel mortgage for $400.

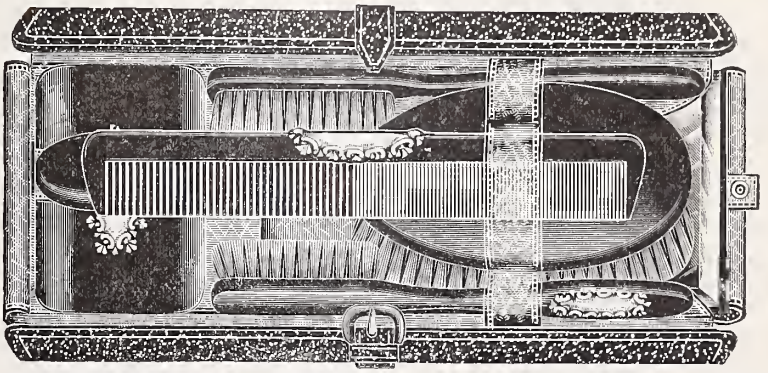
H. C. Eggers, Greenwood, S. C., has offered to compromise with his creditors.

The city clocks of Savannah will shortly be equipped with illuminated dials; that for the City Exchange clock has been ordered of city timekeeper Robert Scmeider.

J. N. Koch, of Koch & Sylvan, jewelers, was sued, recently, in the City Court for $1,000 damages by Annette Coles, a tenant, who claimed to have been injured by the collapse of the steps of a house rented from Mr. Koch. A jury awarded her $500.

The Rookwood Pottery Co., Cincinnati, O., are working on a new glacé which is expected to create a furore in art circles. It is called the Matt glacé and is in crystal design in colors. It was quite the rage in Paris. One of the famous tiger eye vases, valued at 10,000 francs, which was shown at the Paris Exposition, has arrived at the company's factory. It is a wonderful piece of art and will probably be purchased for a museum. Mr. Bing, the Paris agent for Rookwood Co., has cabled his congratulations to Mr. Taylor on his recent decoration by the French Government.

REAL EBONY
Combination Traveling Set.



Our Mr. William Andrews is now in the South, Mr. A. Weiss is West and Mr. H. Greenthal is East showing our Fine New Line of Real Ebony and Rosewood Toilet Articles, as well as the Latest Novelties in Leather Goods.

J. J. COHN,
Manufacturer of Leather Goods
And Importer of Ebony and Rosewood Toilet Articles,

35 MAIDEN LANE, - - - NEW YORK.

CHICAGO OFFICE, 131 WABASH AVE.

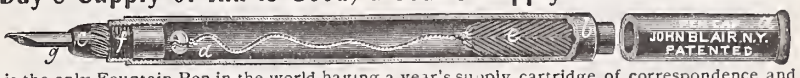
E. THOS. JACKSON. SAMUEL C. JACKSON.

Stocks Bonds **JACKSON BROS., Bankers and Brokers,** Grain Cotton Investment Securities

E. THOS. JACKSON, Formerly S. C. JACKSON'S SON, Jewelry Case Manufacturer, of 180 Broadway.

No. 1 Wall Street, NEW YORK.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,
Formerly with B. & W. B. SMITH,
Artistic Show Cases and Store Fixtures,
Telephone, 3889 38th St. 435-437 SEVENTH AVE., NEW YORK.

PIRIE MAC DONALD
gives you
GREETING. He has a workshop on the *16th floor* of the *Washington Life Building*, New York, where he makes *photographs* and various other kinds of *portraits of men*. Not but that he loves women, as all good men should, but because he knows he can make men's pictures best.
"Blessed is that man who has found his work."

D. C. DE LARA
(Formerly foreman of Ed. Van Dam),
DIAMOND CUTTER AND POLISHER
FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.
OFFICE AND FACTORY:
ROOMS 303 & 304 BEEKMAN BUILDING,
101 BEEKMAN STREET,
Cor. Pearl Street, NEW YORK.

Pittsburgh.

Steele F. Roberts is in New York, buying Spring goods.

H. Gold has opened up in the engraving and kindred lines at 1329 Fifth Ave.

Philip Ruprecht will remove shortly to better quarters on Main St., Sharpsburg.

A. E. Siedle, East End, has taken out a permit for $2,500 worth of repairs to his new building on Penn Ave.

The jewelry store of Abraham Levinsen, Dunbar, Pa., was entered on the night of Feb. 14, and robbed of valuable cutlery and jewelry.

E. J. Fogelman, formerly watchmaker for Joseph De Roy, is now with G. B. Barrett & Co. M. E. Shutterly takes Mr. Fogelman's place with J. De Roy.

R. T. McGeagh has purchased a lot 20x100 feet, improved, with an old frame building, on Fifth Ave., for $7,500. The property is said to be that known as No. 1018.

A. E. Siviter & Co. will remove on April 1 to the fifth floor of the Goddard, Hill & Co. building, while the Rodney Pierce Optical Co. will take the fifth floor.

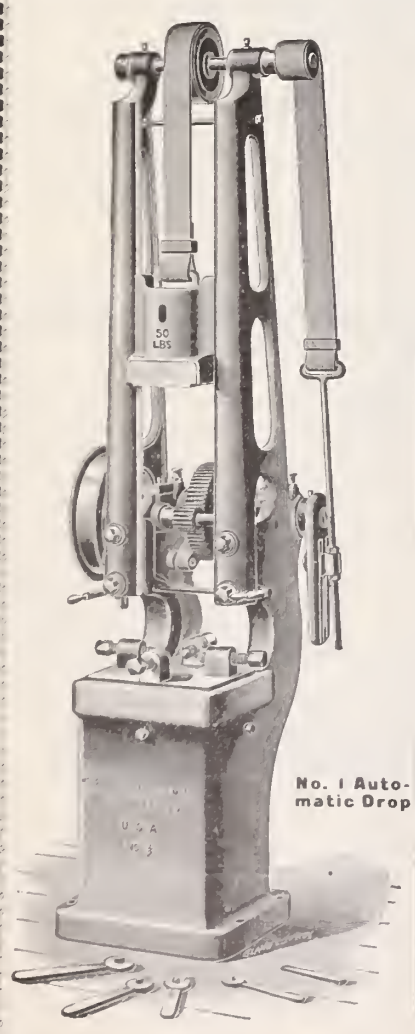
A slight fire with no disastrous results occurred at the store of J. M. Roberts on the night of Feb. 15. The fire department responded before any serious damage was done.

J. W. Allison will do the city trade for Goddard, Hill & Co., with which firm he has long been identified. Mr. Allison's place on the road will be filled by a new representative whose name was not learned.

John Lanzendorfer, Punxsutawney, Pa., was hurt by a train last week. He was out driving and attempted to cross the tracks when a train struck and demolished the rig, and injuring Mr. Lanzendorfer, though not seriously.

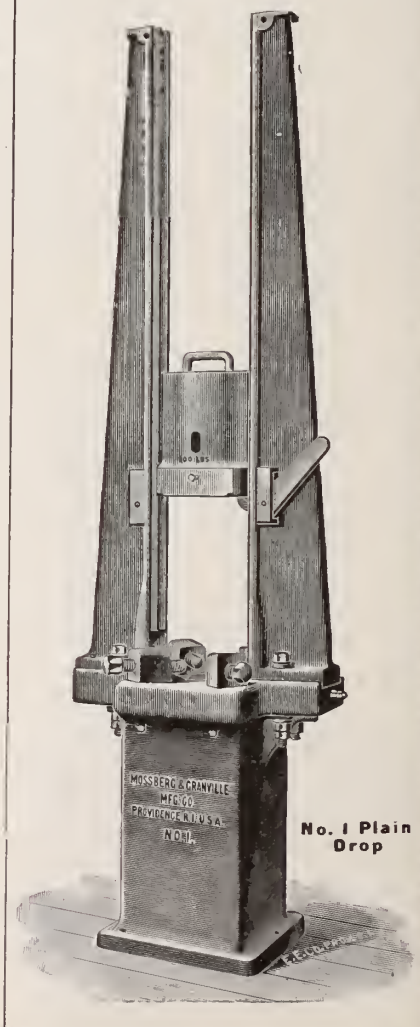
A verdict for $3,875 against Louis J. Seleznick (the Pittsburgh Jewelry Co.) and the Howard Sand Co. was rendered on Saturday in the case of Mrs. Elizabeth McHale and her daughter, Mary McHale. The daughter fell into a coal hole in front of the defendants' property on Smithfield St., and sustained a fracture of one of her legs and was otherwise seriously hurt.

George W. Kaufman, of Brooklyn, New York, is a guest of his brother, J. G. Kaufman, of J. G. Kaufman & Co., this city, and intends entering the concern. The firm will then be known as Kaufman Bros. J. G. Kaufman will continue to look after the city and nearby trade, while George W. Kaufman will travel westward for the new house.



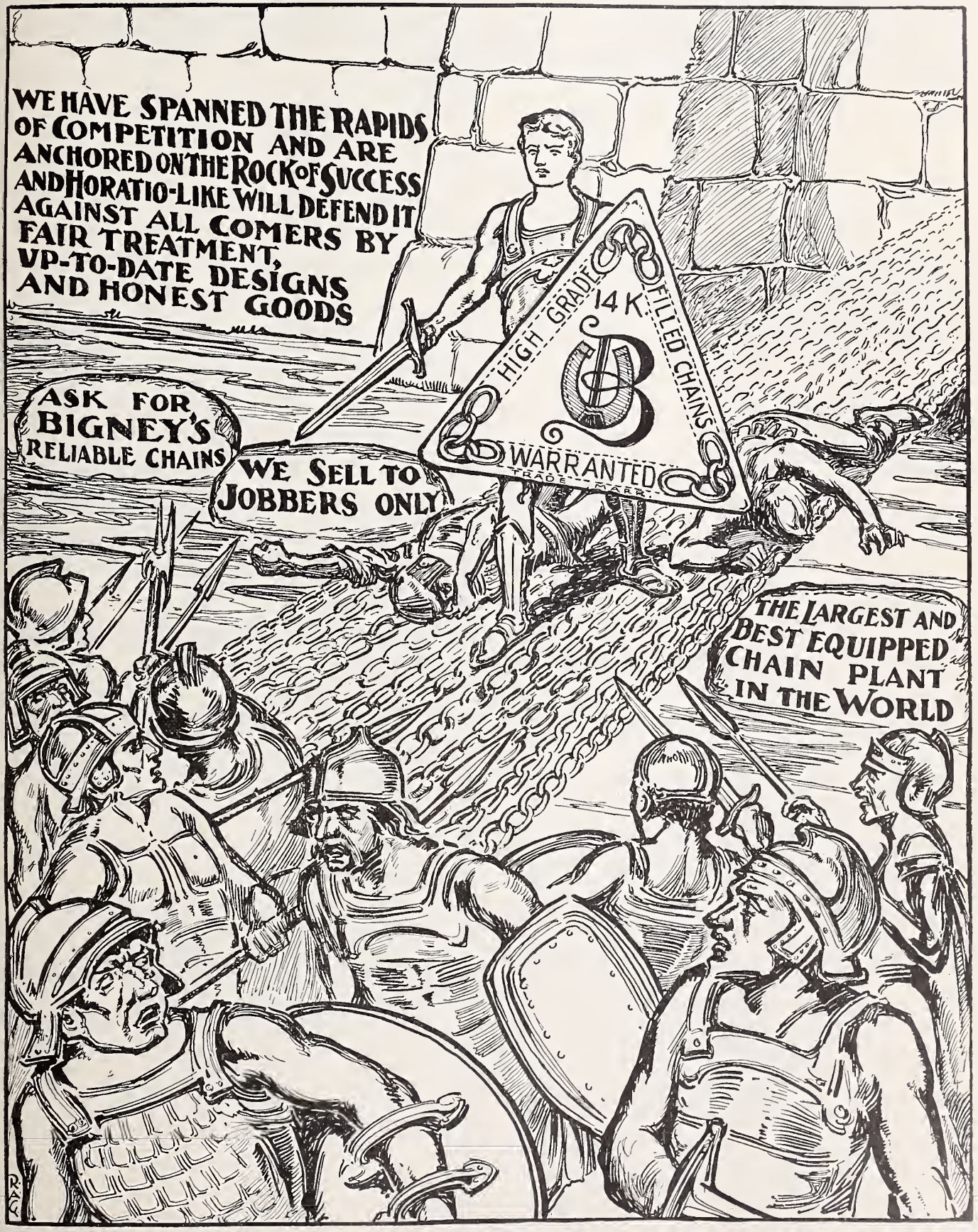
No. 1 Automatic Drop

DROP PRESSES
PLAIN AND AUTOMATIC.
What the Jewelers and Silversmiths need for the coming season. Plain Drops for work that has to be daped. Automatics for Flat Back and Shallow work.
POWER PRESSES,
ROLLING MILLS,
WITH ROLLER BEARINGS,
WIRE DRAWING MACHINERY.
Mossberg and Granville Mfg. Co.
150 Nassau Street,
NEW YORK.



No. 1 Plain Drop

Eternal Hustle, Coupled with Honesty and Integrity, is the Just Price of Success.



S.O. BIGNEY & CO., MAKERS OF HIGH-GRADE GOLD-FILLED CHAINS,

ATTLEBORO, MASS. N. Y. Office, 3 Maiden Lane.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, FEBRUARY 20, 1901. No. 3.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

William Tall, of South Haven, Mich., is in the city taking a course in optics.

J. A. Todd, Towle Mfg. Co., is visiting at the Newburyport factory.

B. Schuette has returned from a business trip east.

M. C. Witherspoon, Ouray, Col., has been here for a few weeks taking a course of engraving with J. B. Wiggins.

Fred. Thearle, of C. H. Knights & Co., has left for a well earned pleasure trip in California.

H. M. Carle, Chicago manager for the Keystone Watch Case Co., is back from a short visit at the factory.

Frank Happel started on his third trip of the present season for F. C. Happel Co., leaving last week for the west.

R. C. Demarest, Barbour Silver Co., is again at his desk after a painful tie-up at home for a couple of weeks with a sprained ankle.

W. S. Sparrow and Mrs. Sparrow are in the east on pleasure and business combined, taking in Washington before their return.

H. F. Hahn, accompanied by his wife, has gone to southern California, where they will enjoy rest and recreation for about three months.

A couple of small failures were reported last week. F. W. Erdmann, Wickliffe, Ky., has gone into bankruptcy, and Payne & Bonfight, Mattoon, Wis., have assigned.

A. W. Ford & Son, Freeport, Ill., are holding an auction. Mr. Ford's son will shortly leave Freeport and enter a manufacturing business outside jewelry lines, at Colorado City, Col.

Charles Lester returned the latter part of the past week from his visit at the factories of the New England Watch Co. and the New Haven Clock Co., for whom he is Chicago manager.

J. R. Davidson is on a two to three weeks' trip, calling on the western trade of the Philadelphia Watch Case Co. Mr. Hyatt has charge of the Chicago offices during Mr. Davidson's absence.

A. L. Sercomb has returned from a 10 days' visit east, and says he had the best time in his life. He visited all the factories and found them running full blast. In some lines the factories are having a hard time to keep up with the demand.

Ostby & Barton Co. and Theodore W. Foster & Bro. Co., who occupied offices here jointly with Bates & Bacon, will divide the space formerly used by Bates & Bacon, and occupy the entire salesroom at 607 Columbus Memorial building

Mr. Lapp, of Lapp & Flershem, having completed his tour of the West Indies, has returned from Nassau, in the Bahamas, to Palm Beach, Fla., where he will make a short stay before returning home. He is expected in Chicago the end of the present week.

Jeweler Leach, Vermont, Tex., was in town a week buying. Mr. Leach has done nicely since he left Chicago three years ago for Texas. A fine flow of rich oil has been struck at the town, and there is now a boom on in which all trades are sharing the benefits.

J. A. Limbach, manager of Theodore W. Foster & Bro. Co.'s Chicago office, and D. A. Wilkins, of Ostby & Barton Co.'s office, have returned from a trip to the Pacific coast, extending since the first of the year. They report about the usual business for the season and that the coast looks forward to a good trade for the year 1901.

I. Gevurtz, Portland, Ore., bought a big bill of plated ware here last week, shipping the goods to the coast with seven carloads of house furnishings. This is Mr. Gevurtz's entry into the silver plated ware field. He is assisted in his business by five grown-up sons, one of whom accompanied him on his present buying trip.

Recob, Ziegler & Co. have succeeded the firm of C. K. Landon, 712 Columbus Memorial building. The new firm have incorporated with a capital stock of $35,000. Mr. Recob is of the Wheaton Watch Co. Mr. Ziegler has been connected with the jewelry trade here for the last 10 years, first with Sproehnle & Co., later with B. F. Norris, Alister & Co., and more recently with J. W. Forsinger.

A dry goods house at the northeast corner of State and Madison Sts. contemplate an important enlargement of their retail jewelry business, and have engaged men from three of the leading retail down-town stores to take charge of their departments. It seems the intention of the dry goods store to enter the field of high class jewelry. Such a step is likely to meet with retaliatory measures by the better class of retail jewelers.

Fred. Caruthers, of the watch department of B. F. Norris, Alister & Co., has accepted the position of Chicago agent for Hipp. Didisheim & Bro., and will establish offices for the firm on the eighth floor of the Columbus Memorial building. Mr. Caruthers has been with B. F. Norris, Alister & Co. the last eight years, and has always been faithful to his employers' interests. He is a good man in the right place. Mr. Caruthers left Monday for a visit to the New York office.

With a stolen package of jewelry belonging to the Imperial Mfg. Co. in his possession, William Block was arrested at the post office, Feb. 12. The prisoner, who is a messenger employed by the Postoffice News Co., was taken to the county jail, and was to have a hearing before United States Commissioner Humphrey, Feb. 13. Block was sent to the postoffice by his employers. The key to the news company's box fitted the box of the Imperial Mfg. Co., and the boy is said to have stolen the package of jewelry in this way.

Every watchmaker in Chicago, and also those who are not watchmakers, have a treat in store for them March 7, if they can induce some friend of theirs who is a member of the American Horological Society to invite them to a stereopticon exhibit to be given before the Society by W. F. Nye, of New Bedford, Mass., who has kindly consented to make the trip here with about 100 views illustrating exciting scenes of the Cape Cod fishermen among the schools of porpoise and blackfish, from whose jaws the finer grades of oils are made. Do not miss the treat set for March 7, if you have a friend who can invite you.

Collector of the Port Nixon's figures are out for the year 1900, showing direct imports of jewelry at Chicago to have been but $34,743, on which was paid a duty of $21,051.94. In diamonds and precious stones the imports were $94,827, with duty of $9,556.47. There was $124,444 worth of clocks and watches brought direct to Chicago, for which the Government is the richer by $17,007.92. The value of musical instruments imported was $208,119, and the duty $100,183.45. Cutlery amounted to $19,206, with duty of $13,381.29, and china and glass ware loom up with a valuation of $654,667, which paid $395,982.79 in duties. The statement does not show all the foreign goods that come into this port, as a great deal of merchandise is duty paid at the exterior port and consequently no record is made of it here.

Mr. Darlington, of the clock department at B. F. Norris, Alister & Co., has taken the position made vacant by Mr.

OUR EASTER SUPPLEMENT.

There are many new and particularly salable articles scheduled for the early Spring trade which we will bring to the attention of jewelers through the medium of an Easter Supplement.

This Supplement will appear before long and will contain a select assortment of what, in our judgment, will create rapid and profitable sales. We will be prepared to fill all orders from it with no delay. Watch for it.

Two Items For Your Consideration.

JUST ABOUT DIAMONDS.

It is always advisable, and even necessary where your profits are concerned, to buy Diamonds where there is the largest assortment both in quality and price. This saves you time and trouble, therefore the expense resulting from time and trouble.

The enormous outlay required for a complete Diamond stock renders it impossible for any but a most successful concern to carry such a stock profitably. This is why we claim our precedence in the Diamond trade. We will gladly furnish estimates if requested.

Benj. Allen & Co.,

131-137 Wabash Ave., CHICAGO.

Pearls. Olivines.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious AND Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Opals. Amethysts.

F. C. KLEIN. EMIL KLEIN.

F. C. KLEIN & BRO.,

126 State St., Chicago.

Steam Lapidary.

DIAMOND CUTTING.

IMPORTERS OF

Precious and Jobbing Stones.

CONSTANT VAN REETH,

Formerly Foreman of The H. Keck Mfg. Co.'s Cutting Works.

Importer and Cutter of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

Office and Factory: Rooms 5 & 6 Lion Bldg., Corner Fifth and Elm Sts., CINCINNATI, O.

H. H. SPAULDING, Pres. FRED. WHITTIGER, Treas.

ILLINOIS CASE CO.

(INCORPORATED),

MANUFACTURERS OF

CASES FOR JEWELRY AND SILVERWARE, CHESTS, ROLLS, BAGS, TRAYS, ETC.

Forms for Window Displays a Specialty.

SEND US YOUR SHOW-CASE TRAYS FOR REPAIRS.

63-65 East Washington Street, Telephone, Central 3035. CHICAGO.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

Caruthers when the latter took charge of the Chicago office of Hipp. Didisheim & Bro.

Silberberg & Co., of Chicago, have incorporated with a capital of $10,000, to do a wholesale and retail jewelry business. Incorporators: A. B. Silberberg, Marks Levy, J. Stirlen.

Two men entered the jewelry store of William J. Freudenberg, 739 Lincoln Ave., a few nights ago, ostensibly to make a purchase. Freudenberg says he saw one of them put two watches in his pocket. He chased the men and with the assistance of a policeman caught one of them.

Pacific Coast Notes.

Burglars broke into Densmore's jewelry store at Covina, Cal., recently, and secured money and goods to the value of $500.

Louis Zahl, Oakland, Cal., has moved to his new store at 1066 Washington St., and he has opened his new quarters as the Zahl Jewelry Co.

The copartnership between Anson P. Hall and J. P. Alverson, under the firm name of A. P. Hall & Co., Tulare, Cal., was dissolved by mutual consent, Feb. 8, A. P. Hall retiring. J. P. Alverson remains in business at the old stand.

The establishment of Jacob Kirsbaum, 2309 Washington Ave., Ogden, Utah, was broken into recently and 12 watches, 12 dozen rings, a number of bracelets and some cash were taken. No clue has as yet been found to identify the thieves.

F. A. Francisco, for many years connected with a large silver ware manufacturing establishment in New York, is dying at Newcastle, Cal., of consumption. Mr. Francisco came to California about six years ago in the hope of recovering his health.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

Cincinnati.

TRADE CONDITIONS.

The factories keep busy on repair and order work, working overtime all week. It is evident there is a good year ahead.

L. G. Spelman, of S. C. Citroen & Co., diamond cutters, is en route to the northwest on an extended trip. In his trip he has picked up some very valuable stones to be recut and polished by his house. They have been extremely busy the past few weeks.

The Miller Jewelry Co. are working on an order of rings for the 33d degree Mason class, which meets at Cincinnati, this week. All the Masons in the State who have reached this degree will be presented with a ring upon initiation, at the session. They are elaborate and beautiful.

The committee of the Christian Endeavor Society, which is meeting here this week to arrange for the national association, which convenes here this Summer, want the local manufacturers to bid for the button to be worn at this meeting. They want a new design, unique and expressive, specially for this meeting.

The Duhme Jewelry Co. had their opening last week. The mammoth room was brilliantly illuminated with incandescent lamps, and the splendid equipment of the place with the magnificent stock make it a truly 20th century store. They gave away as a souvenir a three inch satin ribbon on which was printed a picture showing a section of the store with these words: "The Grandest Jewelry Store in the World."

Theodore Neuhaus & Co., who received the order from the National Cash Register Co. for the "Legion of Honor" jewels which they intend to present to their agents for best sales in contests, have completed the first batch of nine. They are of solid gold, three inches long. The medal is suspended from an elaborate bar by a chain, while a tiny cash register hangs from the bar. The medal is enameled in royal purple. The letter N in the center is surrounded by a gold wreath. The cost of each is

1900

Vest Pocket Directory.

Price, 25 Cents.

Published by The Jewelers' Circular Pub. Co.

Georgian STERLING SILVER.

In Complete Table Service—

French Gray Finish.

COFFEE SPOON.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

$22.50 and the order covers a period of four years.

I. Chance, Canton, O., was in the city, last week, en route to New Orleans to attend the Mardi Gras.

Detroit.

The Diamond Syndicate Co. have been dissolved by the sale of their property and franchise there to W. Jay Gould.

E. H. Rosenberg, last week, gave a chattel mortgage on his stock of jewelry at 6, 7 and 8 Valpey building, for $3,000 in favor of Henry Rosen.

Fire in the Hoodoo district of Detroit did $1,100 damage, last week, and among the losers was the wholesale jewelry firm of J. A. Selling & Co. Their stock suffered damage of $500; fully insured.

Denver.

Thomas A. Whiteley has succeeded L. E. Stanton, Sterling, Col.

E. L. Peisar, Aspen, spent a few days in Denver last week, on his way to Honolulu, where he is going for his health.

M. C. Witherspoon, Ouray, passed through the city last week on his way home from a several weeks' trip in the east.

Charles Zeitter, watchmaker, with Sam Mayer, who is a prominent Elk, visited Cheyenne last week in connection with the order.

T. J. Lewis, of the Lewis Jewelers' Supply Co., has been on an extended trip through the southern part of this State and New Mexico.

Minneapolis and St. Paul.

Joseph Schech, with the Jacobs Jewelry Co., is the proud father of a daughter, born Feb. 8.

E. R. Apt has started out on his Iowa trip for B. Schuette, Minneapolis. He will be gone two months.

W. L. Pettit, wholesale jeweler, Minneapolis, has removed his stock from the Masonic Temple to 18 S. 6th St.

Marcus Jaffe, Minneapolis, will start out with a line of jewelry on his own account about March 1. He will make northern Minnesota and northern Wisconsin.

Rentz Bros., Minneapolis, are making a handsome star for Chief of Police Col. Fred. W. Ames. It is a gold star, with the words "Chief of Police, Minneapolis, Minn." engraved thereon. In the center there will be a handsome 3-karat diamond. The star will be worth about $400.

James H. Mosier, lately in the jewelry business in Minneapolis, has filed a petition in bankruptcy. The schedules show secured debts of $638.10, mostly for borrowed money, and incurred in 1890 in Rockwell, Ia., and in Minneapolis in 1897. The unsecured debts aggregate $1,884.45, being scattered around pretty generally. Chicago jobbers come in for the larger amounts. The assets consist of household goods, books and pictures, a bicycle and tools, aggregating $450, and are all claimed as exempt. There is no stock in trade.

The Reed-Bennett Co., wholesalers, Minneapolis, have fitted up their salesrooms with a new outfit of show cases in white oak. Below, the glass cases are fitted with shallow drawers which slip out for exhibiting goods. But a unique feature of the case is that the goods in the glass case rest upon a sliding bottom with a back attached, similar to a drawer, and this slips out the same as the drawers. The back to the sliding bottom serves for the door to the show case. The cases aggregate 60 feet in length and were designed by J. M. Bennett, of the company.

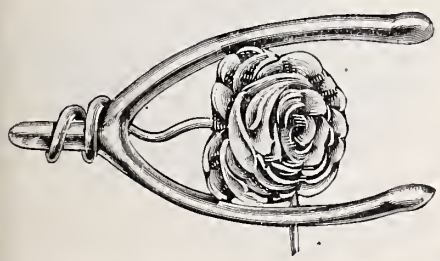
The rehearing in the case of Abraham Cohen, insolvent, St. Paul, before the referee in bankruptcy, has been continued until Feb. 21. The schedule of assets and liabilities is made up and is as follows: Assets up to Aug. 1: Merchandise, $9,337; pledges, $1,256; open accounts, $250; cash, $400; total, $11,243. After Aug. 1: Pledges, $300; merchandise, $28,865.14; borrowed from bank, $1,500; sales, $10,393.34; total, $50,306.48. Liabilities: Store expenses, $4,556; family expenses, $3,810; diamonds, $2,083.17; merchandise, $5,013.92; on hand, $8,551; bills, $501; total, $24,515. Balance on hand, $25,791.39. Mr. Cohen names a number of well known men in the jewelry business in St. Paul, who, he alleges, have won money from him at poker, at which he places his losses to the amount of $5,000. Other items that escaped his memory were: Theatre going, $200; drinks, $100; lost on election bets, $150.

Among the retailers in the Twin Cities from the country the past week were: Fred. Willman, Stillwater, Minn.; J. C. Hamill, Farmington, Minn.; Albert Aslesen, Dawson, Minn.; M. M. Zimmern.

Sash Pins for Spring

ARE WHAT YOU'LL NEED.

We make a large variety in all the Latest Styles and Creations.



Gold Filled, Rose Gold Finish, $7.50 doz.



Gold Filled, Rose Go'd or French Gray, Burnished Head, $7.50 doz.

Our Imperial Salesman Monthly....

showing the Latest Spring Novelties, is yours for the asking.

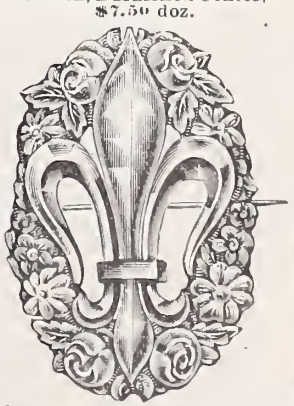
Imperial Mfg. Co.

Masonic Temple,

CHICAGO.



Gold Filled, Rose Gold or Gray Finish, Burnished Center, $7.50 doz.



Gold Filled, Rose Gold or Gray Finish, $7.50 doz.

$1000 A YEAR FOR LIFE.

A thorough investigation will convince you that $12.50 per month invested for six years in the Montezuma Plantation will give you an income of $1,000 for life. It will convince you that the enterprise is

NOT A SPECULATION

but a solid, conservative investment, in which **the organizers,** to make their profit, **must make a success for the investors.** The plantation consists of 6,000 acres and is being planted to sugar and rubber.

The interest of one is the interest of all and **each shareholder has only one vote—impossible to freeze out.**

The Mexican Coffee and Rubber Growers' Association manages the plantation for 25 years. The mercantile agencies will tell you that it has $5,000,000 capital and $4,000,000 assets, including its own steamboats.

SIX PER CENT. GUARANTEED FOR SIX YEARS.

To investors who pay all cash the Association guarantees six per cent. for six years and the Chicago Title and Trust Co. agrees to pay it, which makes it **as sure as the interest on a Government bond.** The Trust Co., capital $1,500,000, also holds the title to the land and receives every dollar paid by the investors.

Not one of all the authorities on the planet places the profit on rubber and sugar at less than 50 per cent.—most all at 100 to 200.

Sir Thomas Lipton says:

"For sure, large and permanent returns nothing equals a well managed tropical plantation."

Russell Sage says:

"If I were a younger man I would invest my money in a rubber plantation, as it is **better than a bank.** Spreckles is making millions from his sugar plantation in Hawaii."

You can invest as little as $2.50 per month. The shares are non-forfeitable after three years' payment. If the investor dies the amount paid will be returned. The members annually elect an inspector to visit the land and excursions will be conducted. Many Chicago business and professional men have taken shares and indorsed this enterprise. We invite the most rigid investigation. Write for literature.

MONTEZUMA PLANTATION,
1107 Ashland Block, CHICAGO.

Henderson, Minn.; C. O. Borgersrode, Winsted, Minn.; F. E. Lenhart, Argyle, Minn.

St. Louis.

TRADE CONDITIONS.

There is still a quietness in jewelry circles. Something, however, is always doing, but only enough to give the jewelers a little encouragement. Notwithstanding that business is slow there has been more doing up to the present time this month than last year for the same period.

Few nearby jewelers were in town the past week. The names of those are: M. G. Wolff, Chester, Ill.; Wm. Brazeale, Pacific, Mo.

Joseph McKenna, manager of the material department of Bauman-Massa Jewelry Co., is still very ill with pneumonia and grip. He was sent a menu card of the jewelers' banquet and a valentine.

Adolph Jacobs, aged 65 years, died here, Feb. 10, and was buried from his residence, 4110 Maryland Ave., on the following Tuesday. Mr. Jacobs will be remembered by the older members of the jewelry trade as managing partner of M. Eisenstadt & Co. from 1863 to 1883, when he left the jewelry business and went into the insurance business. He was an uncle of Samuel and Morris Eisenstadt, of the Eisenstadt Mfg. Co., Holland Building.

Word comes from Joplin, Mo., that $1,000 worth of jewelry belonging to E. S. Haines has just been recovered in Aurora, Ill. Mr. Haines's jewelry store in Joplin was burglarized in December, 1899, and no trace was ever found of the goods taken, until a Mrs. Pierce brought suit to replevin some jewelry from the chief of police of Aurora, Ill. This caused so much notoriety that Mr. Haines heard of it, and at once identified the property. Mrs. Pierce is supposed to be a member of a notorious gang of crooks who operated through the mining district in 1899.

A. J. Frank, a Chicago optician, visited Orange Springs, Fla., last week, on a business trip.



Search-Light Vapor Lamps Give Maximum Light at Minimum Cost.

Unequaled light for display in your store. Large profits to add to your business.

They Are Perfect!

Proof—Sample on trial to secure sales representative.

SEARCH-LIGHT MFG. CO.
358 Dearborn Street,
CHICAGO, ILL.

Pacific Northwest.

Mr. Shephers, jeweler, Cambridge, was a visitor at Weiser, Idaho, last week.

The house of A. Peterson, jeweler, Vancouver, B. C., was recently robbed of jewelry to the amount of $300.

Ike Lurie, jeweler, Seattle, Wash., contemplates the erection of a handsome residence on his property at Seattle.

J. D. Bennett, jeweler, after doing business at Lostine, Ore., for the past two years, left for Redwood City, Cal., last week.

William Siegrist, Hillsboro, Ore., has formed a partnership with his brother and they will conduct a business at Chehalis, Wash.

Gardner & Davis, conducting a jewelry business at Union, Ore., have dissolved partnership by mutual consent. A. N. Gardner will continue in the jewelry business.

C. E. Luthy, jeweler, Rexburg, Idaho, offers a ring as a prize for the best display advertisement written by a student attending the Academy or the district school.

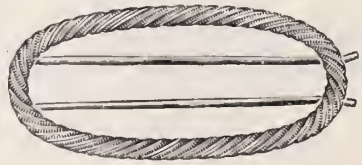
The fire department was, last week, called out to extinguish a small blaze in Otto Dufner's jewelry store, Astoria, Ore. Prompt action quelled the fire before serious damage was done.

A leading social event recently at Olympia, Wash., was the wedding of L. L. Berens, jeweler, of New Whatcom, and Miss Ada Caldwell, of Olympia. Mr. and Mrs. Berens left for a trip to Spokane, and on their return will make their home at New Whatcom, Wash.

P. E. Kern, located at Broadway and Fifth Ave., Skagway, Alaska, is one of the leading jewelers and has one of the largest and finest stores of its kind in Alaska. Mr. Kern has been in the jewelry business for nearly 20 years, most of that time being spent in El Paso, Tex., where he had a large establishment. Mr. Kern now employs five men in his manufacturing department alone. On a trip down the Yukon to Dawson, last season, this jeweler secured many hundred dollars' worth of orders.

A. H. Mitchell, of Challoner & Mitchell, Victoria, B. C., has just left for an extended trip to Great Britain and Europe. It has become the established rule of this firm to send a representative every year to the principal jewelry trade centers in order to secure the best class of goods and the latest novelties. Mr. Mitchell while in London and on the Continent will arrange to have the goods shipped earlier than usual, so that the firm will receive them in Victoria in ample time for the season's trade.

J. Sharp will soon open a jewelry store at West Salem, Ill.



We manufacture the Largest and Best line of

HAIR ORNAMENTS

in the country.

CATALOGUE TO JOBBING TRADE ONLY.

F. H. NOBLE & CO., 103 State St., Chicago.

Kansas City.

H. F. Sloane has returned from Wichita, Kan.

H. B. Carswell is designing the official spoon for the Nobles of the Mystic Shrine.

C. S. Raymond Sons have opened their store again and are continuing their auction.

The Meyer Jewelry Co. are selling a great many of the small gold plated "Nation" hatchets. They expect a large trade from Kansas.

R. H. Morehouse, formerly in business at Council Grove, Kan., is now in the employ of D. D. Williams, of Emporia, Kan., as optician and watchmaker.

The Jaccard Jewelry Co. are designing and manufacturing the pins for the Westport High School. They resemble the shape of a *fleur-de-lis* and are of gold with green enamel.

Walter Sperling, Seneca, Kan., while visiting in St. Louis, last week, was summoned to Warrensburg, Mo., by the serious illness of his mother, reaching there several days before her death. He stopped over in Kansas City on his return from the funeral.

In the Jan. 29 issue of THE CIRCULAR–WEEKLY an item was published in regard to a button designed for the Mystic Shrine by H. B. Carswell. Since that date Mr. Carswell has received a number of communications regarding it, one letter coming from Toronto, Can., which was dated Feb. 5.

George A. Bullard, who took the Kansas City branch of the firm of Bullard & Moore, who dissolved partnership, Feb. 1, is conducting business under the name of the Bullard Button Co., and is located at 1131 Grand Ave. The Bullard Co. have issued a handsome new catalogue, showing their new lines of goods, with the different styles of rims and frames.

The merchants who called on the local trade last week were: A. Manifold, Leroy, Kan.; H. A. Tibbals, Oskaloosa; O. C. Shull, Fulton, Kan.; C. H. Van Kirk, Odell, Mo.; Walter Sperling, Seneca, Kan.; John T. Rhodes, Oskaloosa, Kan.; H. P. Hall, Carthage, Mo.; C. C. Stevenson, Pittsburg, Kan.; C. A. Clement, Springfield, Mo.; B. Hoffman, Leavenworth, Kan.; J. M. Coffman, Polo, Mo.; W. F. Suppe, Galena, Kan.; J. T. Gallagher, Knobnoster, Mo.; J. O. Van Voorhies, Osawatomie, Kan.; J. F. Long, Lamar, Mo.; the junior partner of R. Grammer & Son, and Fred Essig, Plattsburg, Mo.

Indianapolis.

H. A. Comstock has just completed his annual February inventory of stock.

N. L. Sanders succeeds J. L. Ackerman, Monon, Ind., in the jewelry business.

Feb. 11, Sam Thalls was called to Hagerstown, Ind., by the death of his father.

John Dyer, who is associated with his father, George G. Dyer, in the manufacturing jewelry business, has recently been appointed assistant instructor at the Y. M. C. A. gymnasium.

Henry Schergens is forced to leave his old location, 301 E. Washington St., by the erection of a large block on the old site. His move will be only until the new block is finished.



Established in 1880.

The Recognized Jewelers' Auctioneer.

P. J. BURROUGHS

103 State St.,

CHICAGO, ILLS.

AN AUCTION

conducted by me is an assured success and a positive guarantee against injury to your future business. Having conducted nearly all the large sales in the United States and Canada in the last twenty-one years, I am prepared to give the best of reference, and do give any manufacturer or jobbing house, or jewelry or silverware salesman in America as a special reference.

ILLINOIS WATCH CASE CO.



100.



101.

20th Century

Art Designs on

COMMANDER

25-Year

Gold-Filled Cases

surpass all previous efforts in watch case engraving.

A Modern Jeweler's Stock Is Not Complete Without Them.

ILLINOIS WATCH CASE CO.

Factory and Main Office,

ELGIN, ILL.

Chicago, No. 133 Wabash Ave
New York, No 9 Maiden Lane, Gill Bldg
San Francisco, No. 66 Crocker Bldg.



THE LATEST
American
Movement
ON THE MARKET.

$5.00

Every One Guaranteed.

Naught Size, Hunting.

7 Jewel, Nickeled Damaskeened, Cut Expansion Balance, Straight Line Lever Escapement, Visible Pallets, Hardened and Polished Pinions, Hard Enamel Dial, Stem Wind and Set.

SUFFOLK WATCH CO.,
37 & 39 Maiden Lane, New York City.

Jewelers' Court,
(E. D. GARNSEY, Owner),
51 & 53 MAIDEN LANE, - - NEW YORK.
Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

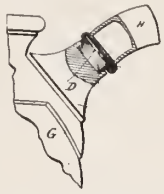
Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,
56 Liberty Street, New York.

The Latest Patents.

[OMITTED FROM RECORD OF ISSUE OF JAN. 29.]

666,651. HEAT-INSULATOR FOR HANDLED VESSELS. CONSTANT K. DECHERD, Meriden, Conn., assignor to the International Silver Co., same place. Filed Oct. 24, 1900. Serial No. 34,107. (No model.)



An insulator for handled vessels, consisting of a cup and a plug formed at its outer end with a flange, the edge of the said cup adapted to be turned around said flange, and insulating material between the plug and the cup.

ISSUE OF FEB. 12, 1901

667,771. WORKMAN'S TIME-RECORDER. JOSEPH GARDAM, New York, N. Y. Filed March 25, 1898. Serial No. 675,081. (No model.)

667,787. EYEGLASSES. CLARENCE E. LOOSE and ALVIN B. LOOSE, Columbus, O. Filed July 12, 1900. Serial No. 23,330. (No model.)



In an eyeglass construction, the combination with the lenses 1 and arms 2 connected with the inner ends thereof and extending rearwardly, of a nose-spring 3 having its ends secured to the outer ends of said arms and clamping-pads 5 opposite the points of connection of said arms and nose-spring.

667,829. KNOT-PIN. JOHN M. SEMPLE, Attleboro, Mass., assignor to the B. K. Mfg. Co., of Rhode Island. Filed Nov. 6, 1900. Serial No. 35,667. (No model.)

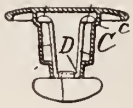


In a pin of the class described, a series of overlapping rings radiating from a common center, a ring soldered to the back of said series at their center of radiation, and supports intermediate the overlapping rings and integral therewith at one of their respective ends.

667,836. SHIP'S CLINOMETER. FRANK W. WOOD, Newport News, Va. Filed May 23, 1900. Serial No. 17,686. (No model.)

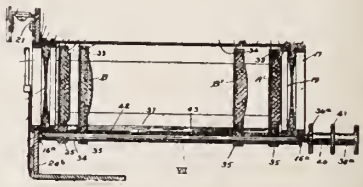
667,888. COLLAR-BUTTON. CLARENCE E. MORRISON, Albany, N. Y. Filed June 28, 1900. Serial No. 21,909. (No model.)

In a collar-button, the combination witb a base-plate having a flattened shank, with a double set of



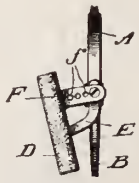
shoulders therein, of a spring-bow having outwardly-extended lugs on its two ends and a button-head pivoted centrally of said spring-bow, the lugs of the spring-bow adapted to engage the shoulders of the shank for the purpose of locking the button-head thereto.

667,973. OPTOMETER. ANDREW J. CROSS, New York, N. Y. Filed June 16, 1899. Serial No. 720,764. (No model.)



In an apparatus of the kind described, the combination of a series of cylindrical lenses having crossing meridianal axes, said lenses being movable in relation to each other, and mechanism for differentially moving the said lenses so that the entering and emerging pencil of light has essentially the same area on the outside lenses.

667,997. EYEGLASSES OR PINCE-NEZ. EMILE J. SCHWEIZER, Selma, Ala. Filed Aug. 3, 1900. Serial No. 25,831. (No model.)



In eyeglasses or pince-nez, the combination with the two nosepieces of an internally-screw-threaded fastening-post secured to each of the lenses, a fulcrum-bar pivotally secured to each of said nosepieces at a point approximately intermediate their length, a lever-bar also pivotally secured to each of said nosepieces at a point above and in close proximity to the pivot of said fulcrum-bar and a screw adapted to enter said fastening-post and adjustably secure the ends of said fulcrum and lever bars in any desired position.

668,032. REPEATING ALARM-CLOCK. ARCHIBALD BANNATYNE, Waterbury, Conn., assignor to the Waterbury Clock Co., same place. Filed Nov. 30, 1900. Serial No. 38,117. (No model.)

In a repeating alarm-clock, the combination with the verge-arbor of an alarm-train, of an alarm-

POCKET BOOKS,

ALL STANDARD AND FASHIONABLE LEATHERS.
Plain and Sterling Mounted.

ESTABLISHED 1850. **C. F. RUMPP & SONS,**

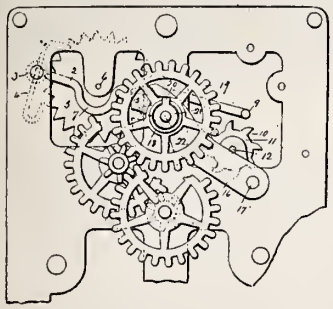
Fine Leather Goods.

Fifth and Cherry Streets,
PHILADELPHIA.

NEW YORK SALESROOM,
621 Broadway.

SPECIAL LINES FOR FINE JEWELRY TRADE.

lever mounted in the said arbor, and alarm-wheel driven by the time-train of the clock and adapted to coact with the said lever, and an alarm-set spring



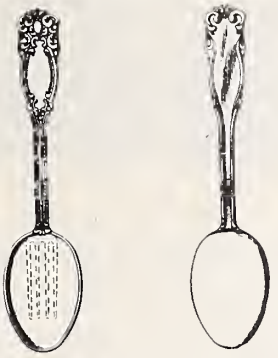
acting directly upon the said lever and normally holding it out of coaction with the said wheel.

DESIGN 34,054. SILVERSMITH'S STOCK. PETER J. GORDON, New York, N. Y., assignor

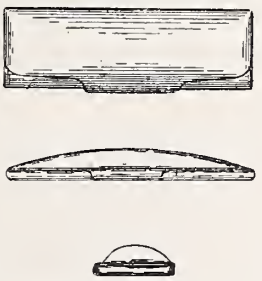


to the H. A Cary Co., same place. Filed Jan. 19, 1901. Serial No. 43,956. Term of patent 3½ years.

DESIGN 34,055. HANDLE FOR SPOONS, FORKS OR SIMILAR ARTICLES. WILLIAM A. JAMESON, Niagara Falls, N. Y. Filed Jan. 21, 1901. Serial No. 44,230. Term of patent seven years.



DESIGN 34,056. EYEGLASS-CASE. WILLIAM ZOERB, Boston, Mass. Filed Nov. 13, 1900.



Serial No. 36,415. Term of patent 14 years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

293,249. JEWELING MACHINE. ERVIN HOMRIGHOUS, Shelbyville, Ill.

293,262. THIMBLE. ELIZABETH F. MCCARTHY, Omaha, Neb.

293,267. STEM AND PENDANT CONNECTION. A. W. MILLER, Bellefontaine, O.

293,268. EARRING. F. W. MOORE, Waupun, Wis.

293,280. SELF-SHARPENING PENCIL AND ERASER. H. B. SCAMMELL, St. Louis, Mo.

293,396. NAPKIN RING AND HOLDER. G. A. BAHN, Austin, Tex.

293,408. ORNAMENTATION OF GLASS WARE. VICTOR BLUTHGEN, Freienwalde-on-the-Oder, Germany.

293,417. ORNAMENTAL CHAIN. H. A. CHURCH, Providence, R. I.

293,418. CHAIN BRACELET. H. A. CHURCH, Providence, R. I.

293,419. BRACELET-CLASP. H. A. CHURCH, Providence, R. I.

293,420. WATCH-REGULATOR. A. C. CLAUSEN, Minneapolis, Minn., assignor of one-half to J. C. Slafter, same place.

293,545. FOUNTAIN-PEN. L. E. WATERMAN, Brooklyn, N. Y.

293,568. TOILET-CASE. FRANZ FICKE, New York, N. Y.

293,583. ALARM-CLOCK. C. S. LEWIS, Waterbury, Conn., assignor to the Waterbury Clock Co., same place.

293,589. STRIKING MECHANISM FOR EIGHT-DAY CLOCKS. E. A. MÜLLER, Louisville, Ky.

293,613. ELECTRIC CLOCK. G. M. HEROTIZKY, Hamburg, Germany.

Designs issued Feb. 8, 1887, for 14 years.

17,086. ORNAMENTATION OF GLASS WARE. DANIEL FORBES, Brooklyn, N. Y., assignor to G. H. Hibbler, same place.

17,102. GROUP OF STATUARY. JOHN ROGERS, New Canaan, Conn.

17,109. WATCH-CASE. FREDERICK RAPP, Chicago, Ill.

Design issued Feb. 13, 1894, for seven years.

23,058. BADGE-HEADING. E. L. TORSCH and J. R. LEE, Baltimore, Md.

CROWN 14K.

TRADE-MARK.

GUARANTEED FOR TWENTY-FIVE YEARS.

LION 10K.

WARRANTED

TRADE-MARK.

GUARANTEED FOR TWENTY YEARS.

The guarantee of the CROWN and LION cases means that a brand-new case of the same grade will be given free of charge for any Crown or Lion case that fails to wear the full guaranteed period.

THE TRIUMPH

—OF—

CROWN and LION CASES

in 1900 has spurred the makers to still greater efforts, and they start the new year and century with a magnificent new line and an unprecedented variety of styles and patterns.

There are no makes of filled cases now on the market so firmly or justly fixed in trade favor. Salability and satisfaction given have placed them first in quick-selling, profit-making staple stocks.

SOLD BY ALL LEADING JOBBERS.



RETAIL MERCHANDISING

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 2.

SUBJECT:

"How to Treat Customers—How to Sell."

Notice to Competing Essayists.

The essays in Competition No. 3, "How to Foster Spring Trade," will be printed at conclusion of Competition No 2 essays.

JEWELERS' IDEAS AND SCHEMES.

The prize offered by C. E. Willson, Deckertown, N. J., to persons writing the sentence, "Eyes tested free at Willson's," the most times on a postal card, was awarded to A. W. Bedell, who succeeded in getting 1,000 sentences on an ordinary postal card. The prize was a pair of gold frame spectacles. The second prize, a pair of aluminium frame spectacles, was awarded to J. B. Kimber, who wrote the sentence 428 times.

C. E. Riddeford, New Milford, Conn., has placed a handsome eight-day clock in the Probate office.

P. C. Krouse & Co., Columbus, O., have an attractive window display. It is in the form of a small Ferris Wheel, turned by an electric motor. On the top and sides of the cars are fastened diamond jewelry of various kinds, each being brought to view in turn by a revolution of the wheel.

Feb. 1 J. C. Walk & Son, Indianapolis, Ind., began their annual "spoon" sale.

Arthur Levy, New Brunswick, N. J., has had placed in his show window two "magic lamps," of 100-candle power each. They generate their own gas from gasoline and give a bright and steady light.

LEGAL NOTES.

The parties to a written contract have power to reform it, so as to correct a mutual mistake, without any new consideration passing between them, whether the mistake was as to the legal effect of the writing as it originally stood, or was caused by the accidental omission of words which they intended it to contain.

The test as to whether a promise is direct or collateral is whether the credit was given to the person making the promise or to a third person.

IT is often urged against writings like this that they profess to teach what can only be acquired by practical experience. Reflection upon this objection induced me to write on this subject and I trust I may be pardoned for dissenting from such criticism. The art of how to treat customers and sell is, like the science of chemistry, something which must, of course, stand the test of actual practice, but it is as true of the one as of the other that it is based on comprehensible facts which may be set forth in print.

The whole philosophy of how to treat customers is politeness, and the first qualification of a salesman is the basis of all true politeness, kindness. All politeness should be real and from the heart. If you constantly strive to reason away your prejudice against people, you will become ultimately polite. Most of our dislikes have very little foundation. A large proportion of them spring from idle gossip, from fancied slights or from trials to our temper which we could very easily forgive were it really our interest to do so. But it is always to our interest to keep on the best terms with every one. To do this one must maintain a watch over his or her temper and suffer no opportunity to escape, however trifling, of gratifying others. If kindness of heart be the first requisite in politeness, it is quite as true that assiduity is not less needed. Let the memory be on the alert to recall everything which may be agreeable or serviceable to those with whom you come in contact and keep your eyes and ears open to seize the opportunity for the performance of any friendly office, no matter how trifling. Politeness, be it remembered, includes polish, elegance, ease and gracefulness of manner united with a desire to please others and a careful attention to their wants and wishes. By remembering all the instances of true politeness, devoid of a desire to display, which fall under your notice and by applying them you will soon become graceful in manner. Begin by strictly observing all the little courtesies of thanks, salutations, offering places, handing chairs, paying deserved compliments, and, in fact, by rendering services and attentions to all people at all times that are proper and fit. Do not neglect anything of this kind even to a person for whom you care very little, nor say to yourself: "He will never know it if I neglect it."

Bear continually in mind the fact that in selling goods the secret of success lies not so much in knowing what to say, as in what to avoid saying. Every man or woman of ordinary intelligence can, by resolutely acquiring information and striving to impart it in correct language, become a fair talker. But to sell on your merits, it is necessary to influence the minds of others. You must establish a genial and sympathetic tone between yourself and your customer, so that in the end he may retain the conviction that you have said nothing which sober second thought would disapprove or to which he would recur with doubt. To do this is always in one's power. It consists in following vigorously the simple rule: Those please most who offend the least. Whenever you meet with a man or woman who seems to want to do all the talking, bear patiently with him or her and content yourself with the method of Sir Walter Scott, which was to direct the conversation to subjects on which he or she can give you useful information, and limit yourself to an occasional remark, which you will have time to render piquant and which, if apropos, will make an impression.

Patience is the first of all the social virtues, but silence is her most useful handmaid. And though you are a Job by nature, you will seldom take part in a conversation in which these two qualities may not aid you. It would be well if every one would once a day reflect on the proverb to the effect that we seldom get into trouble by saying too little but very often by saying too much. I can safely say that in reviewing my own knowledge on this subject I find that those who made the biggest sales and produced the most favorable impression on all were men and women who indicated the possession of great patience. No degree of brilliance or of knowledge will impress well bred people with a sense of superiority at all comparable to that which is awakened by patience and self-command. It is the true basis of the *savoir faire*, or knowing how to act correctly under all circumstances, which is the whole art of being a man of the world. In connection with this there is an accomplishment of very great importance, which is generally regarded as being entirely a natural gift. I refer to tact, to that judicious employment of our powers just at the right time. The most certain means of acquiring this quality is

NG and HINTS to JEWELERS

to very strictly adhere to the rule of doing as you would be done by at all times. And with this I may urge to neglect nothing that can possibly please. A thousand nameless little things, which nobody can describe but which everybody feels, conspire to form that whole of pleasing, as the several pieces of a mosaic, though separately of little beauty or value, when properly joined form beautiful figures which please everybody. A look, a gesture, an attitude, a tone of voice, all bear their part in the great work of pleasing. The art of pleasing is more necessary in selling goods than perhaps in any other vocation. It is in truth the first half of the business, for if you do not please the firm you are sent to, you will be of very little use to the firm you are sent from. Please the eyes and the ears; they will introduce you to the heart and nine times in 10, the heart governs the understanding.

I trust that the reader will not regard these remarks as the mere commonplace of morality. They are matters of sound common sense and their application gives the best possible basis for forming an elegant man or woman of the world, of the type which is now becoming most admired and respected.

To Keep Files Clean.—The pesky, uneven working of a file is known to be due to the fact that filings clog the teeth of the file, in such a manner as to be difficult of removal. To obviate this evil, it is recommended to go over the files well with the scratch brush before use, and then to grease them with olive oil. A file prepared in this manner remains new for a longer time, does not become so quickly filled with filings and can be conveniently cleaned with an ordinary rough brush.

ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

STAUNTON, Va., Jan. 26, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We enclose you an ad. that appeared in our local daily paper. Do you approve of the style? Foxy Quiller, a comedian, recently appeared in this city in "The Highwayman," a comic opera, and his expressions were on the tongues of every one who attended the performance. That's what prompted us to insert this style of an ad.

Yours very truly,
SWITZER & GRUBERT.

The advertisement that Switzer & Grubert send might, in a comparatively small community like Staunton, Va., where a large part of the populace might attend a popular comedian's performance, prove effective. In a large city it would have little meaning, as those readers of the advertisement who would understand the references made in it would be but a small percentage of the number of people under whose eye the advertisement would appear However, the advertisement itself is quite a telling one and calculated to increase the work in the repair department of this jewelry firm's store.

The larger advertisement appearing on this page is a reproduction of that appearing upon a blotter issued by F. C. Billups, Marion, Ind., and is reproduced as a specimen of good display composition. Again, the statements that Mr. Billups makes are convincing, for while he speaks of the lowest prices, he does not say that they are the best goods, but only that they are "good goods." The advertisement is calculated to keep trade in his town.

"I'll have my watch repaired
at Switzer & Grubert's," says

Foxy Quiller

after trying to make it run by oiling it with soft soap.

That's supposed to be a joke, but our aim is to call your attention to our watch repairing department Don't take your watch to a tinker or an inexperienced person. It's too valuable a piece of mechanism and you can't afford to have it ruined. Bring it to us, where our work has stood the test of time. Only expert work done here and our charges are no more than the tinker. With us you run no risk—it's to our interest to have it right.

SWITZER & GRUBERT,
Jewelers and Opticians.

Our esteemed Paris contemporary, *Le Diamant*, says in a recent issue: "We thank our New York contemporary, THE JEWELERS' CIRCULAR-WEEKLY, which never forgets to quote us when reproducing any of our articles."

A Useful Xmas Present from F. C. BILLUPS.

Low Prices.

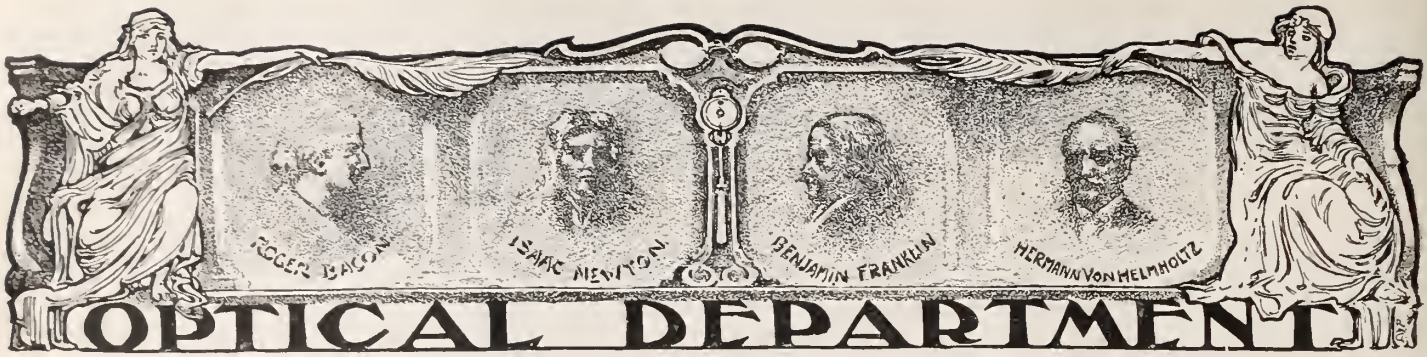
Prices Lowest, Largest Stock, Standard Goods.

There is no need of leaving Marion to buy anything in our line, for we have a larger variety and a more complete assortment than ever before offered in Marion.
COME AND SEE.

You are specially invited to call and examine our goods and get our prices.
No trouble to show goods.

Good Goods.

The LARGEST Stock of Jewelry ever in Marion.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, FEBRUARY 20, 1901. VOL. XLII. No. 3.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

OPERA GLASSES AND THE EYES.

THE following item is taken from the New York *Sun*:

"The most prolific source of weak eyes among young people, particularly young women, is poor opera glasses," said an optician. "The havoc that defective instruments are creating among the eyes of the theatre-going population is a condition that is really worth while viewing with alarm. Never before were there so many cheap glasses on the market as at the present time. Everybody who patronizes the playhouses must have glasses, and as the good lenses are expensive the majority of people satisfy themselves with the cheaper grade.

"This is a great mistake. Far better would it be to view the stage with the naked eye, no matter what the distance from the footlights. A poor glass blurs the objects on the stage instead of rendering them distinct, and the effort to produce order out of this chaotic vision strains the eye and works irreparable mischief.

"Even at a short distance either a good glass or none at all should he used, and the farther back one goes the stronger should be the optic power. Actually the reverse of this rule prevails, however, the glasses in the gallery being usually inferior to those in the orchestra chairs.

"It would be a blow to my trade but a blessing to the eyesight of the public if the Board of Health would establish the office of inspector of opera glasses and appoint thereto a competent and conscientious optician who would allow none but good glasses to pass into the hands of theatre patrons."

It is a little hard to discover at what the writer of the above or the optician he quotes is driving. If the article had ended with the recommendation of some specially constructed high class instrument of the opera glass variety, all would have been explained. In the absence of any specifications by which good opera glasses and poor ones can be distinguished, no motive appears, unless the optician is looking for an appointment as "State Inspector of Opera Glasses" with a fee of 10 cents for every instrument on which his label of approval appears. There can be no doubt that poor opera glasses are poor and good opera glasses are good, but that properly constructed opera glasses properly focused for the eyes that use them ever injure the eyes is a statement that will not bear inspection, whether the glasses need it or not. A poor opera glass—one that cannot be adjusted so as to focus the objects seen through it—is not really an opera glass and no one could use it to advantage. The writer of the quoted article gives his case away when he says: "Even at a short distance either a good glass or none at all should be used, and the farther back one goes the stronger should be the optic power."

Cheap opera glasses constructed upon correct optical principles do not blur objects for near distances or far distances, but their power is weak and they may be constructed so faultily that they cannot be accurately adjusted for different distances, and for this reason—because they are incapable of serving the purpose of opera glasses—they will naturally have no market and cannot be profitably manufactured at any price.

The purpose of opera glasses is to give enlarged retinal images of the stage and the people and objects upon it. The distinctness of the images depends upon the proper adjustment of the lenses. The aberration of instruments of such low power is too insignificant in amount to make anything but the most ordinary lenses necessary. The principle upon which opera glasses are constructed is very simple. The forward lens is positive and usually of about half the power of the negative lens near the eye. The positive lens focuses the light from the stage at some posterior point. But between the lens and focus a negative lens intercepts and neutralizes the converging rays. They enter the eye as though coming from a distance, and the eye is able, if emmetropic, to focus them without accommodation. The effect of this arrangement of lenses is to lengthen the eye from something less than one inch to four or five inches. The images upon the retinæ are proportionately enlarged. The adjustment of the instrument consists of a mechanical means of increasing or decreasing the distance between the lenses. If the lenses are nearer the negative lens more than neutralizes the converging rays and causes them to become divergent. This stimulates the accommodation of the eye, or if the eyes are myopic it corrects such myopia. If the lenses are farther apart, the negative lens does not quite neutralize the convergence of the rays, and this tends to relax the accommodation or correct hyperopia. The adjustment should be such as to relax the accommodation to the fullest extent, and, therefore, the lenses should be separated as widely as possible without blurring the images.

The De Zeng refractometer, with which all opticians are familiar, is constructed precisely upon the principle of the opera glass, and is used to measure hyperopia and myopia. The adjustment needed to give clear vision of distant type is measured and from such data the condition of the eye is accurately determined. It has also an attachment for imposing cylinders to correct astigmatism. The Cross retino-skiameter and dioptrometer are constructed also upon the same principle, but with these differences: In the retino-skiameter, the observing optician watches the reflex instead of the subject viewing the object, and in both instruments the spherical lenses are the composites of two equal cross cylinders, so that one cylinder may be moved while the other is stationary, in this manner measuring astigmatism by the dioptric assistance required for different meridians of the eye.

In the use of opera glasses one should know that the lenses should be as widely separated as possible, so as to relax the ciliary muscle, though, of course, not to the extent of blurring the images. The amount of separation depends upon the eye, which becomes a part of the instrumentation by which the objects are seen distinctly. With enlarged images there should be no ciliary strain and there is, of course, with distinct images, no retinal strain, which might not be the case without the opera glasses. The glasses give muscular and nerve rest, both for motor and sensory nerves. It is impossible that this should be injurious. It is true it doesn't cultivate the powers of the eye, but one doesn't go to a theatre for that purpose, but to enjoy the diversion of the play. If the eyes are put at rest, the enjoyment is not lessened, but enhanced by ocular rest and ease. Opera glasses give such rest and ease in both directions, though the weaker glasses may not be sufficient for a distant observer. If not, his naked eyes certainly are not. The poorest or weakest opera glass in the market, if properly constructed—and it must be to be salable—provides desired help, though perhaps not enough of it. There is, therefore, no foundation for the squib taken from the *Sun* and a "State Inspector of Opera Glasses" would, to be of any real use to any one, have to open also "A School for the Instruction of the People in the Proper Use of Opera Glasses."

Max Maas has returned to Kansas City, Mo., from a trip to the east.

Optical Department.

[*Continued from page* 56.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[*Commenced in issue of Feb.* 13.]

EMMETROPIA.

MEASUREMENT OF EMMETROPIA.

The diagnosis of emmetropia is the determination of the fact of emmetropia by optometric measurement. It is as important to be able to diagnose emmetropia as any defective condition of the eyes. The methods of diagnosis are divided into the two great classes, subjective and objective. The subjective methods are those in which the question is determined whether, without accommodation, the retina has a clear image of the distant object by the person's power of vision. If visual acuity is normal we may depend upon the clearness with which the eye sees to determine the question, provided our subject is able to tell us what he sees, but otherwise we must use objective methods and determine the facts for ourselves. This is usually done with children or illiterates, and may be employed in all cases to corroborate subjective tests.

The chief methods of subjective testing are the trial lenses used in connection with the Snellen test type, and the use of instruments, chiefly the optometer, refractometer, dioptrometer, prisoptometer, etc. Trial case testing is of chief importance in this connection, as it gives to the eyes the same conditions that they operate under when wearing the glasses, and the methods with instruments require the corroboration of the trial lenses to make the results certain. If an eye is emmetropic and is directed to the Snellen type 20 feet away, seeing all the letters down to and including the 20 line with clearness, and the patient can call off the letters, this shows normal visual acuity, but is not a proof of the emmetropia. If, however, in such position, a +.25D lens blurs the letters slightly, a +.50D lens blurs them more, etc., it is strong evidence of emmetropia. The plus lens imposed brings the focus forward of the retina, and since in emmetropia there is no accommodation for distance, no accommodation can be relaxed, and diffusion is inevitable with even the slightest plus. If diffusion and imperfect vision results from the use of plus spheres, under such circumstances, emmetropia is presumed to be the condition.

The optometer employs a plus lens and establishes an artificial far point beyond which nothing is seen distinctly. The dioptric values, or their lineal equivalents, are then established upon the basis of such artificial far point. In the refractometer or dioptrometer, a sliding plus lens, with a neutralizing minus lens at the eye, so changes the curvature of incident waves at the eye, that precisely the required curvature can be obtained and is reduced to diopters upon the instrument. But this instrument cannot be used in connection with the Snellen test type, in gauging vision, as it magnifies the letters. The amount of the magnification also varies for different positions of the moving lens, so that, as far as its literal nomenclature is concerned, it cannot be depended upon. With a +5D moving lens and a —10D stationary eye lens, with the former four inches forward of the latter, an emmetrope, or hyperope whose accommodation covered his hyperopia, would see the distant type distinctly. But an emmetrope would not see the distant letters distinctly if the moving lens were moved farther away. The prisoptometer shows emmetropia when the circular discs at the proper distance appear tangent to each other at all points.

These instruments and methods of diagnosis will be more fully considered under "hyperopia." The chief objective methods are by skiascopy and ophthalmometry. This does not include ophthalmoscopic measurements, as that instrument is but an indication or index of error, and not suitable for measurements, any opinion to the contrary being biased. The ophthalmometer does not, of course, measure spherical or symmetrical defects, but merely shows certain differences for different meridians. It will not, therefore, indicate, much less measure, emmetropia, myopia or hyperopia. Skiascopy is the most complete and valuable objective test. If an eye is emmetropic and a +1D lens is imposed before it, the accommodation will be fogged to that extent. If light is reflected to it from a plane retinoscope at one meter and the reflex is viewed from a point directly back of the mirror through the aperture, motion in the pupil will be neutral, for the point of reversal will be at the observing eye.

(To be continued.)

CORRECTION OF PRESBYOPIA.

OPTICIANS are so familiar with the rule to prescribe the highest plus lens a patient will accept, that they are apt to apply it to all cases whatsoever, even to presbyopes. The purpose of the rule in hyperopia is to relax the ciliary to the utmost for distant vision, thus relieving it of constant contraction or strain, and adding so much to the amplitude of accommodation for near vision. In presbyopia, where a plus lens is given for the mere purpose of assisting the eye for near vision by a lens that will do a part of the work the accommodation has done before, and which it has become incapable of doing, the rule should be reversed and the weakest plus lens that will give comfortable near vision should be prescribed.

Too many opticians and oculists are unacquainted with this reversal of the rule and the reason for it, and are, therefore, apt to give a too strong presbyopic correction. We may illustrate the rule in the case of a presbyope of 50 years, whom we may also suppose to be a hyperope of 2 d. For the correction of the hyperopia a + 2 d. lens should be prescribed of course; but, having corrected the hyperopia fully, the increased plus correction for presbyopia should be the least possible for the purpose. If the amplitude of accommodation is found to be 2.50 d.—which is about the amount usually left at the age of 50 years—and one-half of this amount can be used comfortably, which should be determined by test, it is a mistake to give more than + 1.25 d. addition, or + 3.25 d. in all, for the full correction of hyperopia and presbyopia. An under correction is preferable to an over correction, even though, on that account, the glasses require changing every two years or even every year.

As some opticians may be disposed to disagree with the above we will state our reasons. The accommodation, like every other muscular function, requires normal exercise. Without such exercise it degenerates or goes into premature dormancy. To over correct presbyopia is to compel the patient to hold his book or paper too near, or, by holding it at the usual distance, to relax the ciliary completely or at least take away the normal exercise which preserves it. He thus becomes very soon a complete presbyope, and if emmetropic or corrected for distance, has but two points of distinct vision—infinity and the point established by the glasses he wears. Outside of the two fixed points there is no range. Objects at all other points are seen dimly because the accommodation is without power to adjust the eye to them. You have given him, in place of his accommodative range, two points of distinct vision and only two.

The opposite of this course is indicated by the rule to prescribe the least plus for presbyopia possible. In connection with the rule it is possible for oculists to indicate a course of exercise for the accommodation that will preserve rather than accelerate the loss of accommodative power. This may be accomplished by daily exercise in ranging a card of printed matter from arm's length to the nearest point possible to distinguish the letters. It is surprising what a systematic and frequently repeated course of exercise will do in this direction. Massage, both with warm and cold water, in connection with the exercise, for the purpose of stimulating ocular circulation, may postpone presbyopia even a dozen years. We limit such work to oculists, for the reason that people would not usually pay attention to such recommendation unless it came from a medical adviser. The oculist would also be entitled to and would, probably, exact compensation for his services, while an optician would seem to be presumptuous and acting quite out of his field to pursue the same course. He can, however, adopt the rule laid down for the correction of presbyopia.

Constant wearers of eyeglasses, spectacles, etc., are much annoyed by the dimming of the glasses upon entering a warm room from a cooler place. It will greatly interest them to know that this evil can be obviated by rubbing the glasses with soft soap. All that is necessary is to rub every morning or before going out a little so-called green soap (washing soap, potash soap) over the whole surface of the glass, polishing it until it is bright again. The preparations, "Glasolin" and "Oculustro," offered for the same purpose at high prices, are nothing else than pure potash soap.—*Die Werkstatt.*

Optical Department.

[Continued from page 57.]

Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

Copyrighted 1898, by The Jewelers' Circular Pub. Co.

By R. H. KNOWLES, M.D.

[Commenced in issue of July 6, 1898.—Continued from page 92, Feb. 6, 1901.]

PART LXX.

Polariscopic (*po-lar-is-cop'-ic*). [Latin, *polus* = a pole + Greek, *skopeo* = I see.] That which belongs to a polariscope.

Polariscopy (*po-lar'-is-cop-y*). [Latin, *polus* = a pole + Greek, *skopeo* = I see.] The art of using the polariscope.

Polarization (*po-lar-iz-a'-tion*). [Latin, *polus* = a pole.] The ability to form poles of intensity having opposite qualities. Chromatic Polarization is an act of forming poles of intensity but of opposite characters as displayed by colors. The polarization of light is the separation of the rays of light by both the vertical and horizontal planes, or two planes at right angles, in which the seven component parts of the sunlight are seen, viz.: violet, indigo, blue, green, yellow, orange and red.

Polarizer (*po'-lar-i-zer*). [Latin, *polus* = a pole.] Nicol's prisms employed in a microscope for the purpose of polarizing the rays of light. The term, polarizer, is sometimes given to the second chamber of the polariscope.

Pole (*pole*). [Latin, *polus* = a pole.] The central point of a spherical lens.

Polemophthalmia (*pol-em-oph-thal'-mi-a*). [Greek, *polemos* = a war + *ophthalmos* = the eye.] A muco-purulent conjunctivitis which breaks out in the army.

Poly (*pol'-y*). [Greek, *polus* = much.] A Greek prefix denoting many.

Polychromatic (*pol-ych-ro-mat'-ic*). [Greek, *polus* = much + *chroma* = a color.] Possessing many colors.

Polychromous (*pol-ych ro'-mous*). [Greek, *polus* = much + *chroma* = a color.] Made up of many colors.

Polycoria (*pol-yc-o'-ri-a*). [Greek, *polus* = much or many + *kore* = a pupil.] The presence of more than one pupil or aperture through the iris. Synonym: **Polykoria.**

Polydacria (*pol-yd-ac'-ri-a*). [Greek, *polus* = much or many + *dakruon* = a tear.] An excess of shedding tears.

Polykoria (*pol-yk-o'-ri-a*). [Greek, *polus* = much or many + *kore* = a pupil.] An iris through which are several apertures. Synonym: **Polycoria.**

Polymicroscope (*pol-ym-i'-cro-scope*). [Greek, *polus* = much or many + *mikros* = a small body + *skopeo* = I see.] A revolving microscope.

Polymicrotome (*pol-ym-i'-cro-tome*). [Greek, *polus* = much or many + *mikros* = a small body + *temnes* = I cut.] A microtome which will make many microscopical sections in a very short space of time.

Polyopia (*pol-y-o'-pi-a*). [Greek, *polus* = much or many + *opsis* = vision.] An eye in which several images are formed upon the retina. Synonym: **Polyopsia.**

Polyopsia (*pol-y-op'-si-a*). [Greek, *polus* = much or many + *opsis* = vision.] An abnormal condition of the eye in which there are several retinal impressions made. Synonym: **Polyopia.**

Polyphemous (*pol-yph-e'-mous.*) [Greek, *polus* = much or many + *pheme* = a voice.] A single-eyed monster. Synonym: **A Cyclops.**

Polystichia (*pol-ys-tich'-i-a.*) [Greek, *polus* = much or many + *stichos* = a row.] An eyelid upon which the eyelashes form in several rows.

Pop-eyed (*pop-eyed.*) A large, protruding condition of the eyes. Synonym: **Exophthalmos.**

Porosis palpebrae (*po-ro'-sis pal-pe-brae*). [Greek, *poros* = a callus + Latin, *palpebra* = the lid.] A small, benign tumor the size of a pea, located within the lid, due to the pent up secretions of the meibomian glands. Synonym: **A Chalezeon.**

(To be continued.)

Degrees for Opticians.

Arguments for and Against Granting Petition of the New England Optical Institute.

BOSTON, MASS., Feb. 12.—Before the members of the Committee on Education of the House of Representatives was heard to-day the arguments of prominent opticians of the State on the bill to authorize the New England Optical Institute to grant the degrees of Doctor of Physiological Optics (D.P.O.) and Bachelor of Optics (B.O.). There was a large attendance of opticians representing both the institute and the trade; indeed, there were so many that it became necessary to adjourn to a larger committee room.

The Hon. William B. Durant appeared for the petitioners and read extracts from the petition (printed in these columns recently). Mr. Durant then offered two amendments, one to require that the student shall complete a two years' course of study, and the second providing a penalty for the use of titles of "Doctor" or "M.D." without the addition of the words "of Physiological Optics," unless duly authorized by law so to do. He outlined the progress of the optician from the early days of the fitting of glasses and also the work that is done by the New England Optical Institute, putting in the prospectus books and list of courses used at the institute.

Mr. Durant stated that 90 per cent. of the people of the commonwealth procure their glasses from opticians rather than from oculists. Exact science, therefore, is necessary for the optician, and this school is not for the treating of disease. The trained optician has two spheres of work, the filling of the prescriptions of the oculist and the fitting of glasses for the 90 per cent. of the people referred to above.

The witnesses for the bill made their plea from an educational standpoint, urging that it would be a protection to the public and a great power in raising the standard of the profession throughout the State. They put in a strong plea, and many present in favor of the bill were not heard on account of lack of time.

Dr. William A. Earle, president of the New England Optical Institute, thought that the whole question was whether or not education is to be encouraged. Dr. Earle said that a large percentage of the people cannot afford to go to an oculist for an examination and then go to an optician for the purpose of getting a prescription filled. Another advantage is found in the fact that oculists do not settle in small towns where the optician does all the fitting of glasses. There is no other school in the country on the plan of the New England Institute, and no other opportunity for the imparting of knowledge such as the institute purposes is afforded. Dr. Earle outlined at considerable length the courses of the school and the work of the students. He brought out the fact that the graduates of the school will in no way practice medicine.

Dr. Franklin T. Kirt, of the staff of instructors of the institute, was the next witness. He thought there might be three classes of objectors: first, the class that advertises in the daily papers; second, the opticians who do no refracting but merely fill the prescriptions of the oculists; third, the members of the medical profession, who may fear that another class of quacks is about to be launched on the market. The first two he dismissed briefly. To the last class he addressed himself. Incidentally he remarked that in the Harvard Medical

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SMALL AS AN OPERA GLASS.

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POWER EIGHT. ONE-THIRD SIZE.
"INDIVIDUAL."
PRICE, $40.00.

Optical Department.

[*Continued from page* 58.]

School and the Medical School of the University of Pennsylvania there is not a single course of mathematics or physics, showing plainly that these great institutions had no idea of turning out opticians.

Albert G. Barber, manager of the Globe Optical Co., Boston, thought that the institute filled a long-felt want. He said that the majority of opticians gain their knowledge by picking it up in the best way that they can.

William L. Thomas, a student in the institute and an employe of John W. Sanborn & Co., opticians, Boston, was called upon to tell how he had gained his optical education before entering the institute. He said that his education was obtained in the usual way, by observing experts in the business and by picking up knowledge by practice and study. He thought that the institution was particularly valuable to him in perfecting his chosen line of work.

A strong opposition was made, and this was not unexpected by those who are working for the passage of the bill. The first came from some of the opticians of Boston, who claimed simply to fill the prescriptions of oculists, and the second from physicians. Some of the opticians took the ground that the public would go to men who had a title tacked onto their names, although the opticians would be fully as capable of filling prescriptions, as they have been in the past.

Dr. David W. Cheever, a prominent Boston physician, thought it injudicious for people to fit glasses and treat the eyes unless they have a thorough medical training. He thought it unsafe for the optician to fit glasses unless he has this training. He admitted that it is desirable for the optician to have all the education in his business that is possible, and it is also better to have the two years' training at the institute than to pick up education in the best way possible. He thought the course too brief and not sufficiently thorough.

Dr. F. W. Draper, president of the Massachusetts Medical Society, appeared for that organization in opposition to the bill. He stated that there is no public demand for the bill, and thought that the requests of the petitioners were audacious. Dr. Draper thought that the granting of the right to confer degrees would be establishing a dangerous percedent that the committee had no right to bequeath to their successors. He admitted that the second amendment relieved the bill of its worst features. He placed in the hands of the committee a large number of remonstrances from various parts of the State, including prominent hospitals.

Dr. T. M. Strong, president of the Homœopathic Medical Society, was the last objector, representing the medical profession. His society, he stated, objected more to the use of the word "doctor" in the bill than to anything else.

The first witness for the opposition, for the opticians, was D. C. Coleman, of Andrew J. Lloyd & Co., Boston, and there was a lively "war of words" between him and the witnesses for the bill over the business of the opticians in Boston, bringing out the professional jealousy that exists in the city. Mr. Coleman stated that he represented nine-tenths of the opticians in Boston, and they were opposed to the bill. In reply to a question he stated that the whole matter is a fight between the opticians of Boston.

William F. Pinkham, of the optical firm of Pinkham & Smith, Boston, opposed the bill as an optician, saying that the optical business is a trade and not a profession. Both of these witnesses spoke exclusively from a commercial point of view.

Frank A. Hill, secretary of the State Board of Education, appeared in opposition, presenting a protest signed by all the members of the Board save one. His opposition was general, with a view of safeguarding the interests of the State.

Dr. Edwin B. Harvey, secretary of the Board of Registration in Medicine, thought that something should be done to regulate the optical business to the end that quacks, impostors and uneducated pretenders be driven out of the business. Dr. Harvey suggested the second amendment which was incorporated in the bill. He was the last witness heard, and the hearing was then adjourned.

The following remonstrances were presented, Wednesday, against the bill proposed by the New England Optical Institute: By Mr. Pettingill, Salisbury, Mass.; by S. W. Abbott and others; Francis W. Chadbourne and others; J. W. Courtney, for the Boston Medico-Psycological Society, Maurice D. Clarke and others; W. G. Eaton, for the North Middlesex Medical Society; R. H. Fitz and others; Joseph Frame and others; Thomas H. Gage and others; J. E. Garland and others; Henry F. Hewes, for a section of the Massachusetts Medical Society; Charles P. Hooker and others; Frank F. Paddock and others; George L. Richards and others; Walter F. Sawyer and others; George A. Stickney and others; and Charles H. Williams, for the Boston Society for Medical Improvement.

The report of the committee is expected within a few days, and the result will be awaited with considerable interest by opticians in all parts of New England, and to a certain extent throughout the country.

Monthly Meeting of the Optical Society of the City of New York.

The Optical Society of the City of New York held their February meeting at the Fifth Avenue Hotel, Wednesday evening. An interesting lecture on "Cylindrical Lenses" was delivered by Prof. William Fox and received appreciative applause at the close.

L. L. Ferguson, chairman of the committee on legislation appointed at the previous meeting to represent the Society at the hearing on the Bell bill at Albany, reported that the committee attended the hearing and that an amendment had been offered, which, if accepted, would suffice to protect the interests of the opticians. Mr. Ferguson advised all opticians to keep a close watch on the doings at Albany in this matter, because of that old truism about slips 'twixt cup and lip, and to communicate directly with district Assemblymen, if necessary. The committee were discharged with a vote of thanks.

The matter of encouraging original work with the pen was discussed by the Society. It was voted to offer a prize of $5 to the optician who writes the best original paper of optical interest. The contest is open to all opticians of the United States. The papers will be read at meetings of the Society, by the authors or someone else, and then voted upon. Papers may be sent to secretary M. H. Harris, 142 W. 23d St., New York.

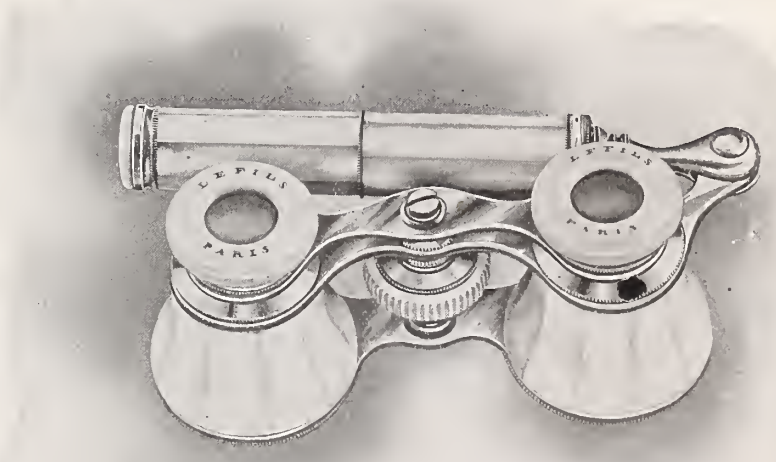
Meeting of the New England Association of Opticians.

The regular monthly meeting of the New England Association of Opticians was held on the evening of Feb. 19, at Young's hotel, Boston, Mass. The address of the occasion was delivered by William P. McEvoy, of the Globe Optical Co., who took for his subject, "The Fitting and Bending of Frames." At the completion of the address there was the usual informal discussion.

Optician Fuller, of Springfield, Mass., who has been examining the eyes of the Westfield school children, under directions from the school committee, finds that about 15 per cent. of the pupils have defective vision.

The Uniontown Drug Store, Uniontown, Ala., has put in a stock of optical goods.

OPERA GLASSES.



OUR SPECIAL MAKES:

LEMAIRE,
LA REINE,
LEFILS.

SUSSFELD, LORSCH & CO., 37 & 39 MAIDEN LANE, NEW YORK.

Optical Department.

[Continued from page 59.]

Optical Briefs and Notes.

F. E. Ort, optician, from Chattanooga, Tenn., was on Feb. 11 at the Printup house, Gadsden, Ala.

F. E. Burgess, representing the Standard Optical Co., visited the Kansas City, Mo., dealers recently.

S. Slonim has opened a jewelry and optical establishment at 35 Church St., New Brunswick, N. J.

A. N. Sanford, optician, has opened offices on the second floor of the Boston building, Honolulu, Hawaii.

H. B. Graves, secretary and treasurer of the Standard Optical Co., was a visitor in Philadelphia, Pa., last Friday.

A. H. Hunter, from New Hampshire, is engaged with Heeren Bros. & Co., Pittsburgh, Pa., in their optical department.

Mr. Moore, representative of the Bausch & Lomb Optical Co., called on the Kansas City, Mo., trade last week.

Elwood Riggs, manager of the Columbian Optical Co., Kansas City, Mo., has returned from a business trip to Kansas.

C. H. Burnham, of Lancaster, N. H., was in Berlin, N. H., a few days ago, with a view of locating there in the optical business.

W. A. Myer, representing F. C. Chinn, Sacramento, Cal., has opened temporary quarters in the Odd Fellows' building, Colusa, Cal.

George H. Clark, until recently with C. E. Woodbury, New Bedford, Mass., is now with the Globe Optical Co., 403 Washington St., Boston, Mass.

Harrison Crapp has resigned his position as manager of the optical department of N. Snellenburg & Co.'s store, 12th and Market Sts., Philadelphia, Pa.

B. A. Sutherland has bought out the grinding plant owned by the Southern Optical Co., Charlotte, N. C., and has sent out a neat circular to that effect.

E. D. Gould, optician, 521 Adams St., Toledo, O., left for New York, the first of last week, in the interest of his optical plant, which will shortly be increased to double its present size.

George Harris, Wardner, Idaho, has received a letter from A. P. Winslow, in which he states that he has graduated as an optician since he left Wardner. He is at Ferndale, Cal.

Mitchell Smith, Baker City, Ore., has constructed a dark room in his store for the examination of eyes by the skiascopic method, and has engaged the services of a graduate optician.

The stockholders of the Spencer Optical Mfg. Co., 15 Maiden Lane, New York, held their annual meeting, Wednesday last. Re-election of all the former officers of the company resulted.

George Beale, a well known Philadelphia, Pa., optician, has been chosen coach of the basket ball team of the Central High School, a game at which Mr. Beale is adjudged an expert.

The Twin City Case Co. have been opened for business at 3032 Pillsbury Ave., Minneapolis, Minn., for the manufacture of spectacle and eyeglass cases and for gold lettering. W. A. Noble is the manager.

Lula M. Lasley is conducting a very successful optical business in connection with her father's jewelry business at Advance, Ind. She recently finished a thorough course in optics.

S. Stern, optician, Kingston, N. Y., has received word that his father died in Europe on Jan. 12. The deceased was 102 years old. His widow survives him. The couple had been married over 67 years.

D. C. Prudden, the well known Kansas City, Mo., optician, has returned from a business trip to Chicago, where he was the guest of his old friend, Jack Hardin, vice-president of F. A. Hardy & Co.

E. J. Foy, Great Bend, Kan.; Dr. A. F. Zimmerman, Warrensburg, Mo.; J. H. Whiteside, Liberty, Mo., and Dr. Axtell, of Axtell & Abbey, Newton, Kan., called on the wholesale opticians of Kansas City, Mo., last week.

Elmer E. Searles, formerly with the Southbridge Optical Co., Southbridge, Mass., has entered the employ of the American Optical Co. Miss Belle Cooper has entered the employ of the American Optical Co. in their office.

A. I. Agnew, manager of the Columbian Optical Co., Omaha, Neb., spent last week in Denver, Col., and Salt Lake City, Utah, visiting their branches in those cities. It is expected he will visit the Kansas City, Mo., branch on his return.

Frank A. Cady, a respected citizen of Southbridge, Mass., for many years, died, last week, at the age of 64 years. Mr. Cady was born in Woodstock, Conn., but went to Southbridge at an early age, and lived there since. For over 20 years he was a mechanic for the American Optical Co.

A. N. Sumerlin, optician, for the past five years in the Wonderly block, Grand Rapids, Mich., has leased the store, 6 Canal St., and has opened in his new location with a line of optical goods. Mr. Sumerlin is a graduate of the McCormick Optical College, Chicago.

Dr. Javal, a member of the Paris Academy of Medicine and director of the Sorbonne-Ophthalmological laboratory, has been promoted to the highest rank in the French Legion of Honor and decorated with the black eagle. Dr. Javal, who has done so much to cure blindness, has been totally blind himself for 12 years. Although over 60 years old, he continues his scientific work and is recognized as one of the foremost eye specialists in the world.

Dr. Frank Van Fleet, chairman of the committee on legislation of the Medical Society of the State of New York, and also chairman of the board of censors of the Medical Society of the County of New York, makes a public statement concerning the attitude of the medical organizations towards Assembly bill No. 167, which has been opposed by the opticians. Dr. Van Fleet says:

"The bill under consideration was objected to, in the beginning, by manufacturers of proprietary articles, opticians and others, who claimed that its enactment would prevent a person recommending a friend to take some simple and harmless remedy, and would also interfere with the sale of patent medicines, in this way interfering with newspaper advertising of such articles. The framers of the bill had no such intention in framing the measure and agreed to alter the phraseology. This has been done. * * * The legitimate business of the optician will not be interfered with in any way. All these objections have been withdrawn.

"This bill is designed to give an increased and necessary protection to the public. * * *

"Christian scientists, osteopaths, hydropaths and others who treat disease by peculiar methods will have to comply with the law. * * * We only insist that every person who treats disease shall demonstrate to the State Board of Medical Examiners their ability to tell that a disease exists; how to differentiate the disease which may exist and then the matter of treatment must be left to individual judgment."

Mace B. Short, of the Bay State Optical Co., Attleboro, Mass., celebrated in a modest manner the 74th anniversary of his birth, last Friday. He has been one of the active and useful men of that section for very many years. He is a descendant of the pioneer settlers who built up the strong foundations of the prosperous jewelry district. Mr. Short first learned the trade of cotton milling, and in the old Dodge factory in Attleboro worked his way from picker to overseer of the plant. After 11 years of this work, he selected the jewelry business as a life work, and under Ira Richards he learned the trade. He left that house to join Sturdy & Bradford, and continued with them until just after the civil war. Then, with Peter Nerney, he formed the firm of Short & Nerney, the two being joined in 1876 by the late James J. Horton. In 1897, the jewelry lines were all dropped and the metal parts of optical goods became their specialty. They followed it immediately by installing a lens department and making optical goods complete, being the first factory for the purpose in the southern half of the State. The change of line led to a change of name, and the Bay State Optical Co. became their appellation.

B. A. Marsden, who was so dangerously injured in the wreck on the Erie Railroad near Meadville, Pa., Feb. 7, is a traveling salesman for D. V. Brown, wholesale optician, 738-40 Sansom St., Philadelphia, Pa., and is affectionately known to almost every optician in Pennsylvania, New Jersey and Ohio as "Ben" Marsden. Dispatches received from the hospital in Meadville indicate that this popular young salesman will eventually recover. Mr. Marsden was badly crushed in the wreck—in which three were killed outright and over a dozen more or less dangerously injured. He has been on the road for D. V. Brown for the last five years. He had boarded the train at Meadville, Pa., for Youngstown, O., and occupied a seat in the smoker when the train was derailed while turning a curve. The cars behind the smoker were "telescoped" and nearly all the passengers in the smoking car were pinned under the wreck. Although himself badly crushed Marsden insisted that all the others be removed from the car by the rescuing parties before he would accept their assistance. As soon as he was removed from the train Marsden lapsed into unconsciousness and remained in that state for nearly 24 hours. F. E. Van Patton, optician, Meadville, the last customer to whom Marsden had sold a bill of goods, at once wired to Mr. Brown and the latter, accompanied by Marsden's mother, left the same evening for Meadville.

The well known jewelry store of George H. Johnston, West Branch, Mich., will in future be conducted by Johnston & McKay, the new member of the firm being Alex. McKay, who has been employed by Mr. Johnston for the last five years.

M. S. BENEDICT MFG. CO.

CHICAGO, 109-111 Wabash Avenue
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Factory, . . E. SYRACUSE, N. Y.

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275 pages Illustrated in Colors and Half-Tones sent express paid.

If you have not seen
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write for it.

Complete stock carried and goods shipped from Chicago or factory.



No. 369. Tea Set, Full Hand-Burnished Quadruple Plate. Net Price, $9.00 per set or $1.50 each piece.

ORDER A SAMPLE SET

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

POTTSVILLE, Pa., Feb. 4, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly send the name and address of manufacturer making Mexican filigree handle flat ware in sterling. Respectfully,
R. C. GREEN'S SONS.

ANSWER:—W. G. Walz Co., El Paso, Tex., make such goods.

JERMYN, Pa., Feb. 6, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly give me the factory address of the Ansonia Clock Co. and Welch Clock Co.
Yours respectfully,
JOHN FORSCHNER.

ANSWER:—The Ansonia Clock Co.'s factory is in Brooklyn, New York, and the E. N. Welch Mfg. Co.'s factory is in Forestville, Conn.

BLACK ROCK, Ark., Feb. 4, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I want to get the address of people who make diving suits. Very truly,
W. D. BURD.

ANSWER:—A. Schrader's Son, 32 Rose St., New York.

DANVERS, Mass., Jan. 28, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I am thinking of going on the road with a grip of watchmakers' tools and material. I want to buy at jobbers' prices. To whom shall I apply? Can you give me the address of a manufacturer who makes all kinds of balance staffs and jewels for American watches?
MASSACHUSETTS.

ANSWER:—We refer correspondent to Hammel, Riglander & Co., 35 Maiden Lane; Sussfeld, Lorsch & Co., 37 Maiden Lane; Cross & Beguelin, 17 Maiden Lane, all of New York.

SARATOGA SPRINGS, N. Y., Feb. 7, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly advise me by whom the domestic Chippendale furniture is made? and oblige,
Yours very truly,
CHARLES A. LEE.

ANSWER:—Address Aimone Mfg. Co., 430 E. 23d St., and Zucchi & Larezzo, 511 W. 30th St., both of New York.

BRIDGEPORT, Conn., Feb. 7, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform us where we can find second-hand jewelers' tools?
Yours truly,
REID & TODD.

ANSWER:—We refer correspondents to Eugene Sheffler, 207 Centre St., New York. Should he not have what is wanted, Henry Blundell & Co., Providence, R. I., may have.

KENDALLVILLE, Ind., Feb. 9, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly let me know the addresses of some makers or dealers of electric lighting fixtures? I will want something of that kind for my residence, to be erected this season.
Respectfully yours,
CHARLES G. BECKMAN.

ANSWER:—For electric lighting fixtures we refer correspondent to the Bradley & Hubbard Mfg Co., 21 Barclay St., New York; Archer-Pancoast Co., 67 Fourth Ave., New York, Oxley & Enos Mfg. Co., 371 Fifth Ave., New York. For electrical outfits, the Tower-Binford Electrical & Mfg. Co., Richmond, Va., and for incandescent lamps, the Kentucky Electrical Co., Owensboro, Ky.

HARTFORD, Conn., Feb. 10, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly give me in your question column the address of the parties who manufacture the "Prescott Screw Case Opener," and oblige,
Yours truly,
A. D. STRANG.

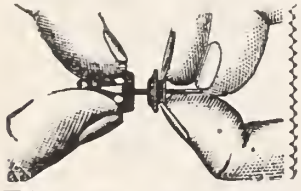
ANSWER:—The "Prescott" screw case opener is patented and made by A. E. Prescott, North Creek, N. Y., whose New York agents are Sussfeld, Lorsch & Co., 37 Maiden Lane.

DANVILLE, Pa., Feb. 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Could you give me the name of some party who makes or imports China or bisque flowers? I want a large bouquet of them in flowers of various kinds. Thanking you for any information you can give, I remain, Very truly, H. REMPE.

ANSWER:—These articles were imported, and, though we have made inquiry, we are told that nobody in the United States handles them at present.

MILFORD, Mass., Feb. 13, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give us the address of the makers of the "Lincoln" fountain pen? Thanking you in advance, we remain,
Yours truly, C. W. WILCOX.

ANSWER:—W. G. Frazer & Co., 36 Gold St., New York.



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
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THE WASHBURN
Safety Catch

OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

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DIE SINKING, DESIGNING,
STAMPING FOR THE TRADE,
203 Centre Street,
Entrance corner Howard St., NEW YORK.

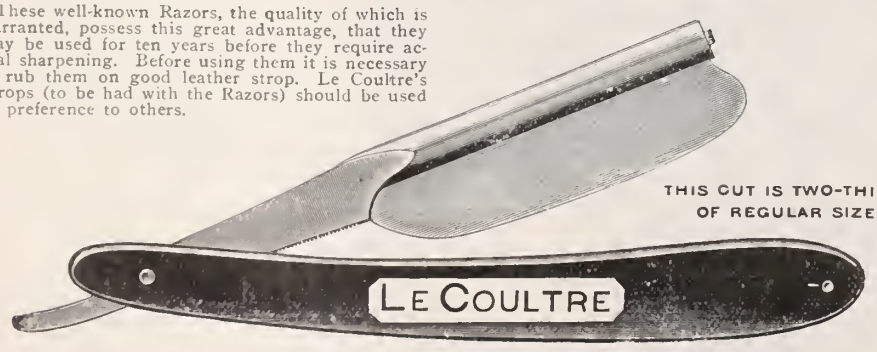
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L. ADLER & SON.

GARREAUD & GRISER,
68 & 70 Nassau St., New York.
LAPIDARIES. PRECIOUS STONES.
GEMS in Unique Cuttings.

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Fine Balances and Weights
for every purpose where accuracy is required.
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These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.


THIS CUT IS TWO-THIRDS OF REGULAR SIZE.
"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.
MATHEY BROS., MATHEZ & CO.
Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

TELEPHONE, 645 JOHN.

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JACOT MUSIC BOX CO.,
IMPORTERS,
Stella and Ideal Music Boxes,
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MERCANTILE FOUNTAIN PENS. NONE BETTER!



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Manufacturers and Exporters,

GOLD PENS, PENCILS, Etc.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

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Cleanliness. Neater Work.



SAVING OF TIME.

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Write for Quotations in Larger Quantities.

Manufactured by EMIL SCHNEIDER, NEWARK, N. J.

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Silk and Brocade Cases for Silverware and Jewelry.
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FEBRUARY OFFERING.

1 8-in. ROUND SALAD BOWL.
1 SQUAT CARAFFE.
1 SUGAR.
1 CREAM.
1 8-in. BOUQUET.
1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

This Assortment, Costing

$25,

f. o. b. factory, 3 per cent. 10 days, no charge for package, enables you to investigate the newest styles in Cut Glass without any risk whatever.

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PLACE YOUR ORDERS NOW FOR NEXT FALL DELIVERY AND DON'T WAIT TO PURCHASE FROM STOCK.

IMPORT ORDERS A SPECIALTY.

CHARLES L. DWENGER,

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A SPLENDID LINE OF
Artistic Pottery, China and Glassware
FOR THE JEWELRY TRADE.

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AND

MT. WASHINGTON GLASS CO.,
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Silver Plate.



Rich Cut Glass.

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For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.



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MANUFACTURERS OF AN
Improved Machine Chain,
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Fahys 14 FK Cases,

WARRANTED 25 YEARS,
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

ART CHINA AT BAWO & DOTTER'S.

AS an exhibit of ceramics, the china display in the import section of Bawo & Dotter's warerooms, 26-32 Barclay St., New York, is more than worthy of notice. The shapes, decorations and colorings are specially pleasing. This is notably so of a line of Vienna china that looks almost like French ware, which has been imported from Kloesterle. The decorations are light and in every way attractive, after the festoon style. Bawo & Dotter have also an interesting addition to their line of Imperial Crown china on which are portraits of four of Shakespeare's heroines, artistically reproduced from original paintings by C. Schmidt-Helmbrechts.

*

FRENCH CHINA AND BOHEMIAN GLASS WARE.

ENDEMANN & CHURCHILL, 50 Murray St., New York, show, in their general stock of china and glass ware, a line of French china with some new shapes, as well as new effects in decoration on older shapes. Some worthy specimens of Bohemian glass ware attract attention.

*

COLLECTIONS OF ROYAL VIENNA AND ROYAL BONN.

CHARLES AHRENFELDT & SON, 50-54 Murray St., New York, are exhibiting several pieces of bric-à-brac, including a collection of Royal Vienna and Royal Bonn, and clock sets, trays, candelabra and vases in the Dresden style that should have particular interest to buyers for the jewelry trade. There is one line of Royal Bonn vases with the body of natural green and a panel or medallion on which is a head, a bust or an entire figure, all of the highest type of art work, that would please the connoisseur with deep purse. The line of Vienna ware is not so extensive as some others, but what there is of it has exceptional merit.

*

REPRESENTATIVES OF ENGLISH MANUFACTURERS

THE Astor House is the temporary headquarters, this month, for several representatives of English concerns that do not have permanent establishments in New York. Their lines of art pottery, bric-à-brac, cut glass, etc., are interesting to buyers of these goods. THE RAMBLER.

The Death of R. W. Binns, F.S.A.

FROM England comes the news of the death of R. W. Binns, F.S.A., for many years managing and art director of the Royal Porcelain Works, Worcester. Mr. Binns died at his residence on Dec. 28, 1900, in his 82d year. With the death of Mr. Binns another link between the English potters of to-day and those of a past generation is severed. Most, if not all, of his old friends connected with the potting industry of the middle of the past century



THE LATE R. W. BINNS,
MANAGING AND ART DIRECTOR OF THE ROYAL PORCELAIN WORKS, WORCESTER, ENG.

had predeceased him—Sir Henry Doulton, Colin Campbell, W. J. Goode and others. Mr. Binns was quite an enthusiast in everything pertaining to the production of high class pottery, and his name will forever be connected with the Royal Porcelain Works, Worcester, and be associated with that of the founder of the works, Dr. Wall, and with those of his successors—the Flights, the Barrs, and the Chamberlains.

Mr. Binns was born in Dublin in 1819, commencing his business life in that capital, where he was apprenticed in 1834. He left Dublin about 1846 to take up the management of a famous London house. There he had the opportunity of handling the productions of many manufacturers and laid the foundation of the complete knowledge of pottery he afterwards acquired, and which has made his opinion on the various phases of it appreciated throughout the world. While in that occupation he made good use of his leisure hours in studying in art schools and museums the masterpieces of antique art. On the invitation of W. H. Kerr, a fellow countryman, he went to Worcester, in 1851, as part proprietor of the Worcester Porcelain Works. Throughout the whole of his life Mr. Binns was ever actuated by the highest aims: for the attainment not only of artistic merit and technical perfection, but of those nobler qualities of commercial probity and moral standing.

In 1851, when Mr. Binns went to Worcester, the energies of the establishment were in a very feeble and comparatively pulseless state—the business, in fact, was in the condition of a plant that had exhausted its soil. On assuming the reins of management he at once attempted to infuse new life into the system. He laid down definite principles upon which to work, and inspired the artists with new and higher aspirations. He built new workshops and new showrooms. He engaged new artists, adopted new methods and generally elevated the style of production. This he did with so much success that in a comparatively short time the productive capacity of the manufactory was on a level with that of firms which had formerly been looked upon as almost above competition. The Royal Porcelain Works, Worcester, were fully represented at the International Exhibitions at Vienna in 1873 and at Paris in 1878. At the former of these, the jury awarded that the "Worcester" should be bracketed with "Mintons" in the highest place—each receiving the Diploma of Honor. In the Paris Exhibition, 1878, Worcester was placed first, and was again awarded the Diploma, while Mr. Binns was created a chevalier of the Legion of Honor.

From this time onward, the productions of Worcester continued to develop and improve under the fostering care of Mr. Binns, and there can be no doubt that the great advances made in ceramics throughout England were largely due to the leading spirit at Worcester inviting competition and thus compelling improvement. Mr. Binns was an earnest student of the art he loved so well, and applied himself to an investigation of the previous history of the manufactory at Worcester, and to the collection of specimens of the early productions there. That interesting and historical collection is now to be seen in the museum at the works. Among his literary productions one of the most important was "A Century of Potting in the City of Worcester," which embodied a history of the works. He also wrote an autobiographical work, recording the events of the 45 years which comprised his residence in Worcester.



ONE HUNDRED THOUSAND AMERICAN WATCHES have ABBOTT'S PATENT STEM-WINDING ATTACHMENTS. A few million key-winding watches are still in use. A few jewelers may make a few dollars by sending a few of these watches for alteration to HENRY ABBOTT, 9-11-13 Maiden Lane, New York.

IGNATZ MANN,
45 John Street, - NEW YORK.
MANUFACTURER OF THE
Best Hand-Made Diamond Mountings.
LOWEST PRICES.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

CHEMICALS, TABLES, RECIPES.

[*Continued.*]

TABLES.

IN all Government assay reports the proportion is given in fine gold and by thousandths. Thus thousandths reduced to karats equal:

1,000		24k.	
.958 1-3	or 23k.	.458 1-3	or 11k.
.916 2-3	" 22k.	.416 2-3	" 10k.
.875	" 21k.	.375	" 9k.
.833 1-3	" 20k.	.333 1-3	" 8k.
.791 2-3	" 19k.	.291 2-3	" 7k.
.750	" 18k.	.250	" 6k.
.708 1-3	" 17k.	.208 1-3	" 5k.
.666 2-3	" 16k.	.166 2-3	" 4k.
.625	" 15k.	.125	" 3k.
.583 1-3	" 14k.	.83 1-3	" 2k.
.541 2-3	" 13k.	.41 2-3	" 1k.
.500	" 12k.		

Coin gold is .900 fine, which is equivalent to 21 3-5k.

Silver coin, also, is .900 fine; while sterling silver is .925 fine.

Sterling silver is so called from the fact that the Easterlings—inhabitants of Eastern Germany in the 12th and 13th centuries—were noted for the purity of their alloys, and especially of their silver. Hence the name.

TROY WEIGHT.

24 grains = 1 dwt.
20 dwts. = 1 oz.
12 oz. = 1 lb.

One cubic inch of pure gold weighs 8.4 oz.
One cubic inch of pure silver weighs 4.56 oz.

RECIPES.

Anti-oxidizer: There have been very many published recipes for anti-oxidizing solutions, chief of which was one consisting of ocher and borax. This preparation is bright but too dirty for the jobbing jeweler. The following recipes have been in use for years and found to be perfectly satisfactory:

A good anti-oxidizer is made by taking four ounces of rain water and putting in as much boric acid as will dissolve. Then add one-fourth ounce of pulverized borax. To apply, heat the article and, when warm, paint it with a camel's-hair brush which has been dipped in the solution. This preparation is very good for engraved band rings and all articles which do not contain stones. But should it be desired to anti-oxidize an article containing stones, the following solution should be used: Take an ounce of alcohol—grain or wood—and put in as much boric acid as will dissolve. To apply, dip the article into the solution; remove and ignite, when it will burn off with a green flame and leave a thin, white, uniform coating upon the article to be repaired. Should a transparent anti-oxidizer be desired add ammonia, largely diluted with water, to the latter solution until it becomes perfectly clear. Before applying be sure to have the article perfectly clean. Paint it with a camel's-hair brush moistened with the liquid and, placed on a warm piece of charcoal to dry. When dry do not handle the article more than is absolutely necessary.

Blue Remover: Blue remover is made of equal parts of elixir of vitriol and muriatic acid.

Pickle: Pickle is prepared by mixing 1 part of sulphuric acid and 20 parts of water.

Oxidizing Solutions: No. 1: Place the article to be oxidized in a solution of liver of sulphur (sulphuret of potash) diluted with spirit of sal-ammoniac. No. 2: Saltpetre, 1 part; sal-ammoniac, 2 parts; sulphate of copper, 2 parts. These ingredients are reduced to a fine powder and dissolved in acetic acid. No. 3: Place a small piece of sulphuret of potash in a boiling cup and add about an ounce of water. Heat, but do not boil the mixture and immerse the article to be oxidized.

(To be continued.)

The Oxidation of Silver.—M. Berthelot made known at the session of the French Academy of Sciences the results of fresh experiments for the determination of the conditions under which the combination of silver with oxygen takes place. According to the statement of this savant it was presumed, heretofore, that a temperature of 2,000° C. was necessary for the production of this combination. M. LeChatelier has demonstrated that silver oxidizes in oxygen at a temperature of 300° C. under pressure of 10 to 15 atmospheres. Berthelot has studied the action of oxygen at normal pressure and found that a mixed oxidation takes place at about 400° C.

The Francis Engraver.

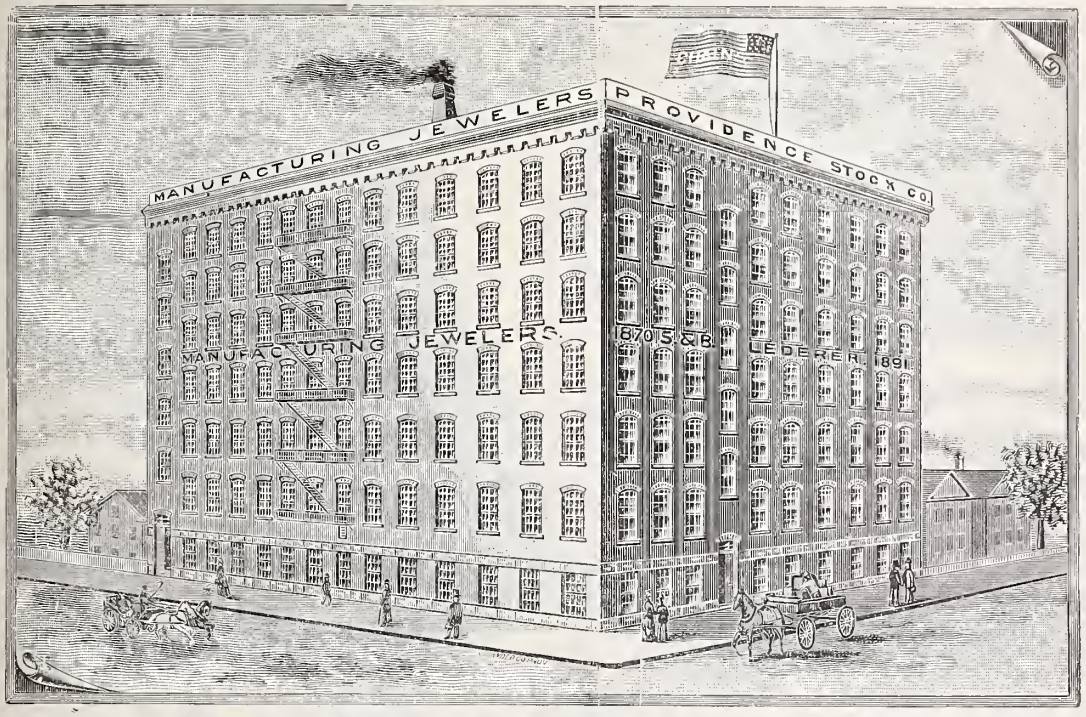
Your own craftsmen, nearly fifty, tell what they know about machines. A trade document such as seldom appears. Send business card. Only intended for the trade. If you intend to buy a machine within the next ten years, it is a debt you owe yourself to write for my booklet, just out.

Address, A. E. FRANCIS,
No. 780 Cedar Ave., Cleveland, Ohio.

OUR LINE OF
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Gold Rings, Brooches, Studs, Scarf Pins, Stick Pins, Screw Ear Drops, Heart Charms, Baby Pins and Eye-Glass Chains is ready for your inspection.

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PROVIDENCE, R. I.

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HIGH-GRADE ROLLED PLATE AND GOLD-FILLED

Vest, Dickens, Pony and "Duke of Marlborough" Chains, Woven Wire and Ribbon Fobs, Lorgnette, Purse, Fan and Neck Chains, Bracelets, Pendants and Bangles.

STERLING SILVER.

Lorgnette, Purse and Fan Chains, Bracelets, Hearts, Bells, Beans, Slippers and novelties.

SOLID GOLD.

Vest, Dickens, Pony, Lorgnette and Neck Chains, Bracelets, Brooches, Scarf Pins Pendants and Bangles

You want goods that sell and give satisfaction.

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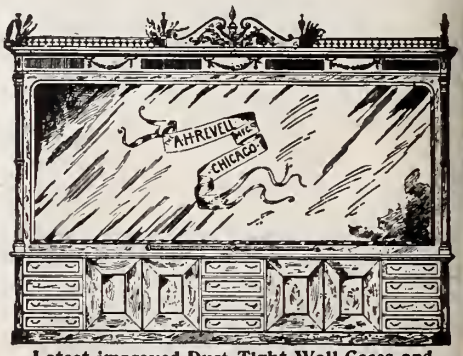
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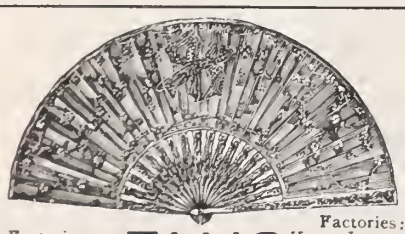
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MOTHER OF PEARL, IVORY, TORTOISE SHELL, ENGRAVED EBONY and BONE, WITH ARTISTIC PAINTINGS by the Best Artists. Mounted with fine Hand-made Lace.

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PEARLS, OPALS, SAPPHIRES, RUBIES, EMERALDS, &c.

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DIAMONDS, Cutters & Importers of Precious Stones. 68 Nassau St. Cor. John. NEW YORK.

ESTABLISHED 1869.

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THE JEWELERS' CIRCULAR
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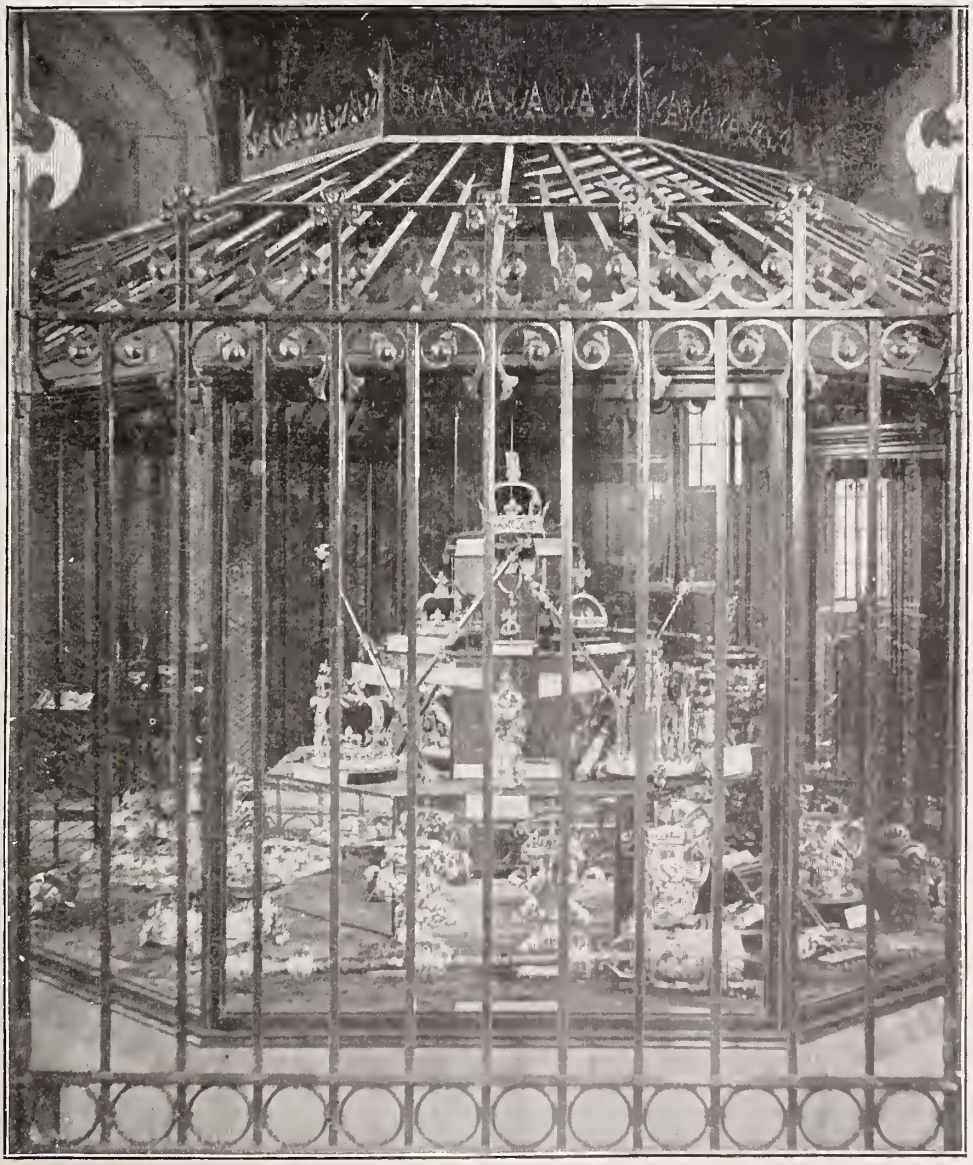
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32D YEAR. NEW YORK, WEDNESDAY, FEBRUARY 27, 1901. VOL. XLII. No. 4.

THE CROWN JEWELS OF ENGLAND.

IN the issue of THE CIRCULAR-WEEKLY of Feb. 13 were illustrated and described the jewelry of the new Queen of England, Alexandra. We supplement that article with a picture of the Crown Jewels of Great Britain, as stored in the Tower of London. These jewels have been often enumerated and described, and we will content ourselves here with the reference only to the Imperial State Crown worn by Victoria and which was made in the year 1838, with jewels taken from old crowns and others furnished by her command. It consists of diamonds, pearls, rubies, sapphires and emeralds, set in silver and gold. It has a crimson velvet cap, with ermine border, and is lined with white silk. There are 241 pearls in the band alone. In the front of the crown, and in the center of a diamond Maltese cross is the famous ruby, said to have been given to Edward, Prince of Wales, son of the Black Prince, by Don Pedro, King of Castile. This ruby was worn in the helmet of Henry V. (Shakespeare's great hero), at the battle of Agincourt, in 1415. The cross is formed of 75 brilliant diamonds. All told, there are in the crown 5 rubies, 11 emeralds, 17 sapphires, 377 pearls and 2,780 diamonds.



THE CROWN JEWELS OF ENGLAND STORED IN THE TOWER OF LONDON
Photographed by Underwood & Underwood, New York.

The jewels of the Russian imperial family form one of the most valuable collections in the world. This collection is guarded in a fortified castle watched over by a special detail of 180 retired officers and a body of soldiers. For this service they are well paid. No officer who in his days of active service was addicted to gambling or to extravagance can ever hope to be selected as one of the custodians of the imperial jewels. The Czar keeps a portion of his own private jewels in banks in London and Paris, so that in case a revolution should break out in St. Petersburg he would have an "anchor to windward" in the two foreign capitals.

Theodore W. Foster & Bro. Co.

HAVE BEEN MAKERS OF ROLLED-GOLD PLATED JEWELRY FOR THIRTY YEARS, AND EACH YEAR, HAVE ADDED TO THEIR HIGH REPUTATION.

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made by them will wear ten years and are so guaranteed. See the F & B Trade-Mark.

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from their factory have a reputation equaled by no others. Order some of their latest patterns to tone up your stock. They are beautiful beyond description. They bear the F & B Trade-Mark.

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in the Dumbbell variety are exquisite. Be sure to see them; better still, order some. You will sell them quick. Look for the F & B Trade-Mark.

Fob Chains and Charms, Silk Vests, Hair Chain Mountings, Brooches, Pins and Earrings are made by them; also seven complete lines of Sterling Silver Toilet and Manicure goods, and useful Sterling Novelties.

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"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

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New mountings, resetting, also new order work promptly attended to. A specialty made of Badges, Medals, etc. Twenty-five years' experience.

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Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.) Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

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It is a fact that we are in a better position to furnish the watchmaker more promptly than any other jobber in the United States with the following material: Lancaster, Aurora and Hamilton. We are right at the seat of operation. We have the largest and only stock of Lancaster watch material in America. We can fill your order for **Waltham, Elgin, Hampden, New England, Columbus, Illinois, Rockford, Seth Thomas, Howard, Century, Trenton, New York Standard and Swiss** as quickly as any house in this country.

We Never Sell Imitation Material for Genuine.

We have a special made balance staff and a special mounted hole jewel. We can furnish you with these balance staffs for all of the above-named watches for **$18.00 per gross.** Every mounted jewel is cemented and trued and we sell them for **$7.50 to $12.00 per gross, less 10 per cent. for cash.**

Give us a trial at your mail business and we will demonstrate our promptness.

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Watchmakers' Tools, Material and Supplies,

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10k. Engraved Rings.

$1.34 per dwt. Our regular list price.

We have the finest line on the market. We show our brand-new styles, taken from our 1901 book, which will be ready about March 10th.



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60 New. 61 New. 203 New. 216 New. 219 New. Raised Work.

223 New. Raised Work. 349 New. 359 New. Raised Work. 369 New. Raised Work. 370 New. Raised Work.

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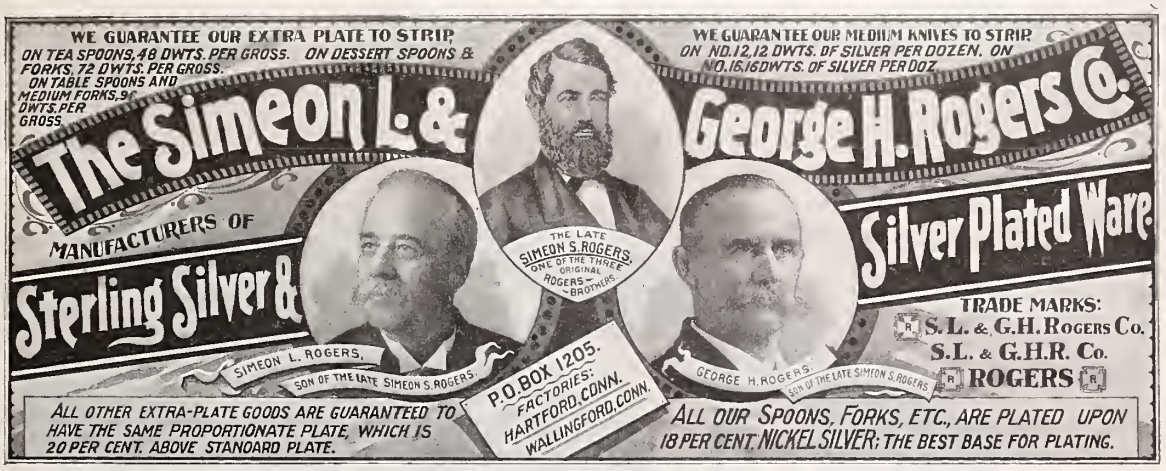
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The Real Rogers.
Not in the Trust.



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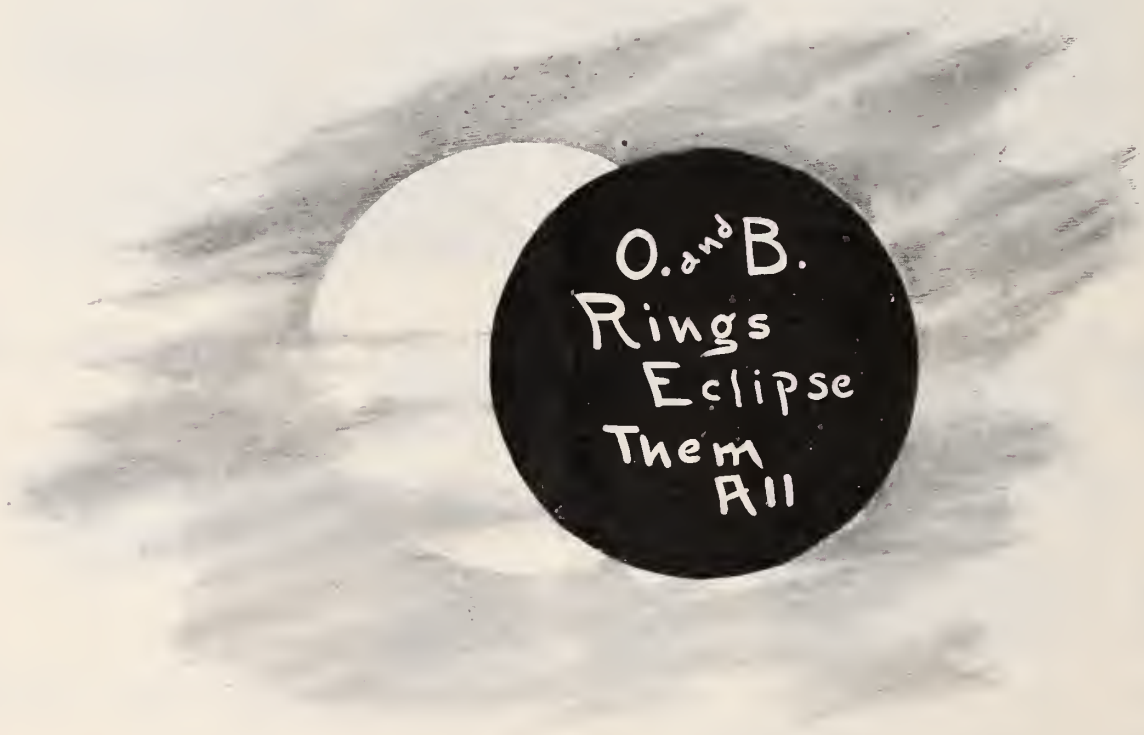
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OSTBY & BARTON CO.,

Makers of Gold Rings.



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CHICAGO,
103 State Street.

Reigning Fashions in Paris.

PARIS, Feb. 10, 1901.

Although many Parisians have gone to the sunny Mediterranean shores, the Paris season is still at its height. Receptions, balls and feasts of all kinds are following one another in rapid succession. Women



NO. 1. NECK PENDANT OF ENAMELED GOLD.

who attend these fashionable functions are adorned with so many jewels that they sparkle like a shrine. With a view to satisfy this unprecedented rage for jewelry, jewelers are exhibiting the most tasteful and artistic creations.

The neck pendants and belt buckles illustrated on this page and page 9 are from a fine selection exhibited by one of the most important firms in the Rue de la Paix. No. 1 is a quite new and elegant neck pendant of enameled dead gold. It represents a bat, whose body is replaced by the bust of a woman. The half-outspread wings are of translucent enamel and their meeting forms a loop from which is suspended a magnificent pearl. The chain of this pendant is composed of dead gold links fastened together by uneven pearls. No. 2 is also a neck pendant of enameled dead gold. This attractive jewel represents a sort of orchid, the center of which is set with a large diamond, while a fine topaz is suspended from the end of the stem. Nos. 3 and 4 are belt buckles of enameled dead gold. They are the latest patterns in this line. The first is in the form of an escutcheon, adorned with dainty field flowers. The latter represents, surrounded by foliage, a peacock whose plumage is marvelously enameled.

Among a number of other fascinating jewels, I noticed a delightful bodice buckle consisting of three large carnations of different colors (one red, another white, and a third yellow), made of rubies, brilliants and topaz, mounted in gold.

Large combs and diadems for evening wear are as much in fashion as ever. Let me first mention, in this line, a charming comb made of mistletoe branches in enamel. Again, a superb diadem, consisting of violets carved out of cornelian, each flower being mounted on enamel. Another exquisite diadem is composed of a garland of silver grapes and vine leaves, which surround the top of the headdress and fall to the nape of the neck.

A magnificent necklace consists of six twisted rows of pearls with an enameled gold clasp, adorned with opals.

Platinum chains are now in great favor.



NO. 2. NECK PENDANT OF ENAMELED GOLD.

Thanks to their durability, these chains can safely bear heavy gems and jewels.

Sapphires set with fine diamond dust and mounted in platinum are much used to make fancy jewels, such as bodice buckles, brooches, etc.

Buttons are now veritable jewels. They

N. H. WHITE & CO.

invite the attention of
the trade to their.....

DIAMOND STOCK,

Mounted and Unmounted.

MEMO. ORDERS SPECIALLY SOLICITED.

They continue to be

HEADQUARTERS for AMERICAN WATCHES.

21 Maiden Lane, New York.

New Goods for the New Year.

We have added considerably to our line of

Chatelaine Bags and Purses,

and are keeping up our reputation for

Style, Finish, Workmanship and Right Prices.

It is acknowledged the most complete and satisfactory line in the market.



HANDLED BY LEADING JOBBERS.

WHITING & DAVIS,

Manufacturers,

PLAINVILLE, MASS.

NEW YORK OFFICE, 14 JOHN STREET.

come in many beautiful and new designs and are made mostly of gold, silver and precious stones.

Exquisite cuff buttons consist of oval magnifying lenses of crystal in which are inserted artistic and very finely enameled reproductions of castles, portraits, landscapes, etc.

Umbrella handles come in the most varied patterns. One of the most popular is



NO. 3. BELT BUCKLE—SEE PAGE 7.

of enameled dead gold and represents a duck, whose green and gold feathers are reproduced in a striking manner.

Charming desk accessories consist of oxidized silver or crystal inkstands whose cover, when opened, discloses a small and elegant watch. In the same order of ideas, crystal pen racks set with precious stones are also delightful.

Articles in carved boxwood enjoy the greatest vogue. In this line I will mention mirror frames, match boxes and watch cases, of which the elaborately carved wood is ornamented with plates of enameled gold.



NO. 4. BELT BUCKLE—SEE PAGE 7.

One of the most beautiful specimens in luxurious glass ware is a champagne cup, whose bowl is the calyx of an iris flower, enameled in relief and displaying the most marvelous richness of tones.

Tasteful cut crystal scent bottles have the neck adorned with dainty bunches of flowers. These are attached to the stopper and do duty for a label on which is written the name of the scent. A. L.

Windolph & Cordes, Grand Island, Neb., contemplate moving to improved quarters soon.

The Chicago Lumbering Co., Manistique, Mich., have sold their jewelry stock to Duncan G. Currie, who will open a store in the same town. It is probable that William J. Weber, who was in charge of the jewelry department just sold, will also begin business for himself in the same line.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

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Randel & Baremore
1866
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FACTORY, NEWARK, N. J.

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PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

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Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

The Diamond Markets.

ANTWERP, Feb. 5, 1901.

Our market showed a little improvement last week, but not equal to general expectation. Two bad factors, namely, rain and snow, were often the reason that affairs were not concluded. We think, however, that the month of February will bring more life to the trade.

Many lots of roses were sold at good prices, so that the actual stock in this quality will not be large. There is a good demand for rough, but, it being very scarce, high prices are held by the dealers. Some firms have sent their buyers to London. Flat goods, wanted by our own manufacturers, fail also on the market.

Henry Fera, of Fera & Kadison, New York, was recently in Antwerp at Mr. Vrieslander's factory, 71 Rue du Transvaal, buying mêlée.

Samuel H. Levy, L. & M. Kahn & Co., New York, was recently at Maurits Saks's office. He has bought a fine series of stones.

Mr. Ullmann, of London, made offers through his broker, who paid a visit to Antwerp last week.

A committee have been formed in Antwerp to collect money by subscription to erect a statue of Lodewijk Bercken, the inventor of diamond polishing. Louis Coetermans was elected as honorary president and G. Antoine president. This committee expect to begin work on the statue with suitable festivities.

Monday, Jan. 28, a young fellow smashed the large show window of jeweler L. Boon, at the Place Verte, with a piece of iron.

An important theft was committed at the factory of Janssens-De Croes, Rue de la Province (Sud), at noon, when all the workmen were away. When they returned, at 1.30 o'clock, they found a dozen fine brilliants had been stolen from the mill of Mr. Wellner. The police claim to know the robbers. The stones represent a value of about $6,000.

A new firm have been established here under the style of Bernard Meeussen & Co. The partners are Bernard Meeussen, A. J. L. Peeters and Charles J. Rombaut. The firm will engage in the diamond trade.

LONDON, Feb. 6, 1901.

The market in rough diamonds is very quiet for the moment, owing to the death of the Queen Victoria. Many Antwerp houses are represented here and their buyers are trying to get some favorable prices, but so far without result. After the general mourning, more movement is likely in the trade.

Smets & Co., of Antwerp, made a small purchase in mêlée.

AMSTERDAM, Feb. 5, 1901.

There have been a number of buyers here, including many from America. Among them was S. H. Levy, of L. & M. Kahn & Co., New York, who went to Antwerp.

The condition of the workmen is not improving. Those who have no work are numerous, estimated at 1,000, and the number increases. It is hoped that the manufacturers will soon be able to employ more help.

PARIS, Feb. 6, 1901.

The French diamond market shows much improvement. The jewelers made good sales in December, which is always a good period, when people buy presents for the new year. Large quantities of roses changed hands during these days and the prices paid for same show a small advance on former rates. A lot of these goods were taken for America, representing an amount of about $14,000.

Pearls and emeralds were also sold largely. An Antwerp diamond broker is here this week, who usually has in hand fine lots of brilliants.

A Point to Remember.

John W. Fiorwood & Co.

MEANS

DUEBER-HAMPDEN WATCHES

AND

DUEBER-HAMPDEN WATCHES

MEAN



John W. Fiorwood & Co.

No. 3 Maiden Lane, New York.

No Goods Sold at Retail.

LARGEST DISTRIBUTORS IN AMERICA.

Get Into Correspondence With Us.

Planning for the Big Trade Convention in Philadelphia.

PHILADELPHIA, Pa., Feb. 20.—"More than 1,000 delegates, representing the jewelry and all other business and manufacturing industries of the south, will be in Philadelphia next June, at the meeting of the Southern Industrial Association," said N. F. Thompson, of New Orleans, a few days ago, to a CIRCULAR–WEEKLY representative. Mr. Thompson is secretary of the Association and came here to arrange with the Trades League, an organization to which such representative jewelers as John F. Simons, Fred. Simons, Jacob Muhr and J. Albert Caldwell belong, for the reception of the delegates.

It is expected that the convening here of so many merchants and manufacturers from the Southern States will do a great deal towards increasing Philadelphia's trade with the south. The Trades League and allied business organizations of this city are keenly alive to the possibilities of the meeting. Several women's organizations in the south are planning to hold conventions here at the same time with the industrial association, and their meetings will be really auxiliaries of the convention.

Two Negroes Wanted for Robbing L. Voigt, Jr.'s, Store.

ROANOKE, Va., Feb. 20.—The Chief of Police has issued a circular, asking information regarding Will Burrows and Sam Hardy, two negro criminals, who entered the jewelry store of L. Voigt, Jr., and carried off goods valued at $150. These two negroes were serving out a term in the penitentiary for larceny, and the Bedford county authorities hired them, with some others, to work upon the county roads. In a caboose car, where some of the convicts were quartered, they burned a hole in the car and escaped. All were captured except Burrows and Hardy. The men are described as follows: William Burrows is of dark ginger cake color, 30 or 35 years old, 5 feet and 9 or 10 inches in height, and weighs 160 or 180 pounds; steals and gambles for a living. Sam Hardy is dark brown, 30 or 35 years old, weighs 150 pounds, and is 5 feet and 8 inches tall.

The tray of rings was stolen from Mr. Voigt's store between Jan. 9 and Jan. 18, either from the window or the safe.



Grand Prize,
BRUSSELS, 1897.



Grand Prize,
PARIS, 1889.



Grand Prize,
PARIS, 1900.



Gold Medal,
PARIS, 1878.

A. WITTNAUER,

MANUFACTURER AND SOLE IMPORTER OF

THE CELEBRATED

Agassiz and Longines Watches,

GILL BUILDING,

No. 9 MAIDEN LANE, NEW YORK.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.

New ARTISTIC Trade CATALOGUE

IN BEAUTIFUL COLORS.

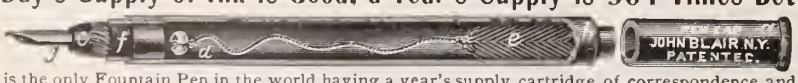
THE NEW ENGLAND WATCH CO.,

JULES H. LACROIX, Selling Agent,

37 & 39 Maiden Lane, NEW YORK.

SEND FOR ONE.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.

Bill Against Tontine Diamond Companies in the Michigan Legislature.

LANSING, Mich., Feb. 13.—The house committee on State affairs reported out favorably yesterday afternoon Representative Alward's bill declaring certain contracts or agreements to be unlawful and to provide punishment for soliciting or entering into the same. It is aimed at the various tontine companies throughout the State, who are doing an illegal business by selling diamonds, mining stock, etc., under the guise of a contract to repurchase the property sold.

These concerns have sprung up all over the State and the Attorney-General has been after them for some time. While the bill does not absolutely prohibit these companies from doing business, it serves the same purpose by knocking out the repurchasing feature. It reads as follows:

SECTION 1. It shall be unlawful for any person or corporation to solicit the making of, or to make or enter into any contract or agreement for the purchase or sale of property, real or personal, containing any covenant, agreement or guarantee providing that the resale or purchase of the property so sold or purchased, upon the payment of any bonus or premium, or upon the making of any grant, donation or gift in excess of the sum or sums actually paid as a consideration for such purchase or sale, together with unlawful interest as provided by law.

SEC. 2. All contracts or agreements made or entered into in violation of the provisions of this act shall be void in this State, whether made or entered into within or without the State.

SEC. 3. Any person or member of any firm or corporation who shall solicit the making of any contract or agreement in violation of this act, or any person or corporation who shall solicit the making of contract or agreement in violation of this act, either in person or by any other person or agency, or any person or corporation who shall in any manner whatsoever be a party to any such contract or agreement, shall be guilty of a misdemeanor, and upon conviction thereof shall be punished by imprisonment in the State prison not more than two years, or in the county jail not more than one year, or by a fine of not less than $100 nor more than $1,000, or by both such fine and imprisonment in the discretion of the Court.

SEC. 4. Any corporation doing business in this State under and pursuant to any law thereof, violating any of the provisions of this act, shall forfeit all of its corporate privileges and franchises in this State.

Nicholson File Co. to Acquire Two More Manufactories.

PROVIDENCE, R. I., Feb. 21.—The Nicholson File Co., of this city, are shortly to acquire two of the largest file and rasp manufactories in America outside of those they already control. The Nicholson File Co. have controlled for some time the American Works, at Pawtucket; the Great Western Works, at Beaver Falls, Pa.; the Eagle Works, at Middletown, N. Y.; the McClellan Works, at Saginaw, Mich., and some smaller properties. The addition of the two plants gives to the Nicholson File Co. a united capacity of about 9,500 dozen files and rasps a day, and employment to between 2,200 and 2,300 hands, and makes it the dominant company in the file trade of the world, giving it the control of about 80 per cent. of the file product of this country.

The directors, by permission of the Legislature, have voted to increase the capital stock from $1,000,000 to $2,000,000.

A report that the Star Watch Case Co., Elgin, Ill., desired to move to Aurora, in order to enlarge their business, is denied.

Solid Gold Pendant and Bow.



This is the new feature which will appeal to every practical watchmaker as being absolutely essential in a permanently guaranteed gold-filled case.

The pendant is the handle of the case and has more wear and friction than any other part of case.

The gold stock on both outside and inside of the backs of

Fahys Permanently Guaranteed 14k. Filled Cases

is about double the thickness of that used in the best 25-year guaranteed cases.

Below is copy of certificate which accompanies each case.

WARRANTED
TO WEAR
PERMANENTLY.

This case,
No. _____,
is made of two extra heavy sheets of
14k. gold, stiffened by a sheet of hard metal between.

WE GUARANTEE
that, should the gold sheets wear through,
a new case will be given in exchange at any time.

It has a solid gold pendant.
It has a solid gold bow.
It has solid gold joints.

Joseph Fahys & Co

THE FIRST AND ONLY GOLD-FILLED CASES MADE WITH SOLID GOLD PENDANTS.

STERLING
925 FINE

Cups and Loving Cups for Trophies.

A LINE SUPERIOR TO ANY IN THE MARKET.

Samples at New York Salesroom, 41 UNION SQUARE.

Jno. W. Reddall & Co.,

NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET, PROVIDENCE, R. I.

The Mauser Mfg. Co.,

Silversmiths.

Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK

"Watch Our Ads."

BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE, NEW YORK.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents a copy.*
The Jewelers' Circular Publishing Co.

E. D. Thomas Gets Back the Lot of Goods Stolen from Him.

SAN ANTONIO, Tex., Feb. 16.—The thieves who robbed E. D. Thomas's safe of diamonds and other precious stones, valued at $1,500, became afraid of being quickly captured, and the whole lot of stolen gems is again in the hands of Mr. Thomas. The gems were, yesterday, received through the mails by detective George Shoaf, who was closely on the trail of the trio of robbers. Mr. Shoaf immediately placed the envelope containing the diamonds and other precious stones into the hands of Mr. Thomas. It is believed that the crooks have left San Antonio and that they are probably in Mexico by this time.

Agents for a Jewelry Firm Fined as Peddlers.

TRENTON, N. J., Feb. 18.—Charles L. Jackson and Edward Van Ripper, agents for a Paterson firm of jewelers, were fined $10 each in the Central Police Court last week. They were charged with peddling without a license. Their method was to go to a house and leave a quantity of cheap jewelry, engaging children to sell it. The children were to have a commission for their part and the men would call later and collect the money. Judge Macpherson decided that this scheme was in violation of the spirit of the ordinance and the fine was imposed.

Government Medals Commemorative of the War with Spain.

WASHINGTON, D. C., Feb. 20.—The Committee on Naval Affairs have recommended the passage of the following joint resolution looking to the striking off a series of bronze medals, as follows:

"That the Secretary of the Navy be and he is hereby authorized to cause to be struck bronze medals commemorative of the naval and other engagements in the waters of the West Indies and on the shore of Cuba during the war with Spain, and to distribute the same to the officers and men of the Navy and Marine Corps who participated in any of the said engagements deemed by him of sufficient importance to deserve commemoration. Provided, That officers and men of the Navy or Marine Corps who rendered specially meritorious service, otherwise than in battle, may be rewarded in like manner. And provided further, That any person who may, under the provisions of this act, be entitled to receive recognition in more than one instance shall, instead of a second medal, be presented with a bronze bar, appropriately inscribed, to be attached to the ribbon by which the medal is suspended."

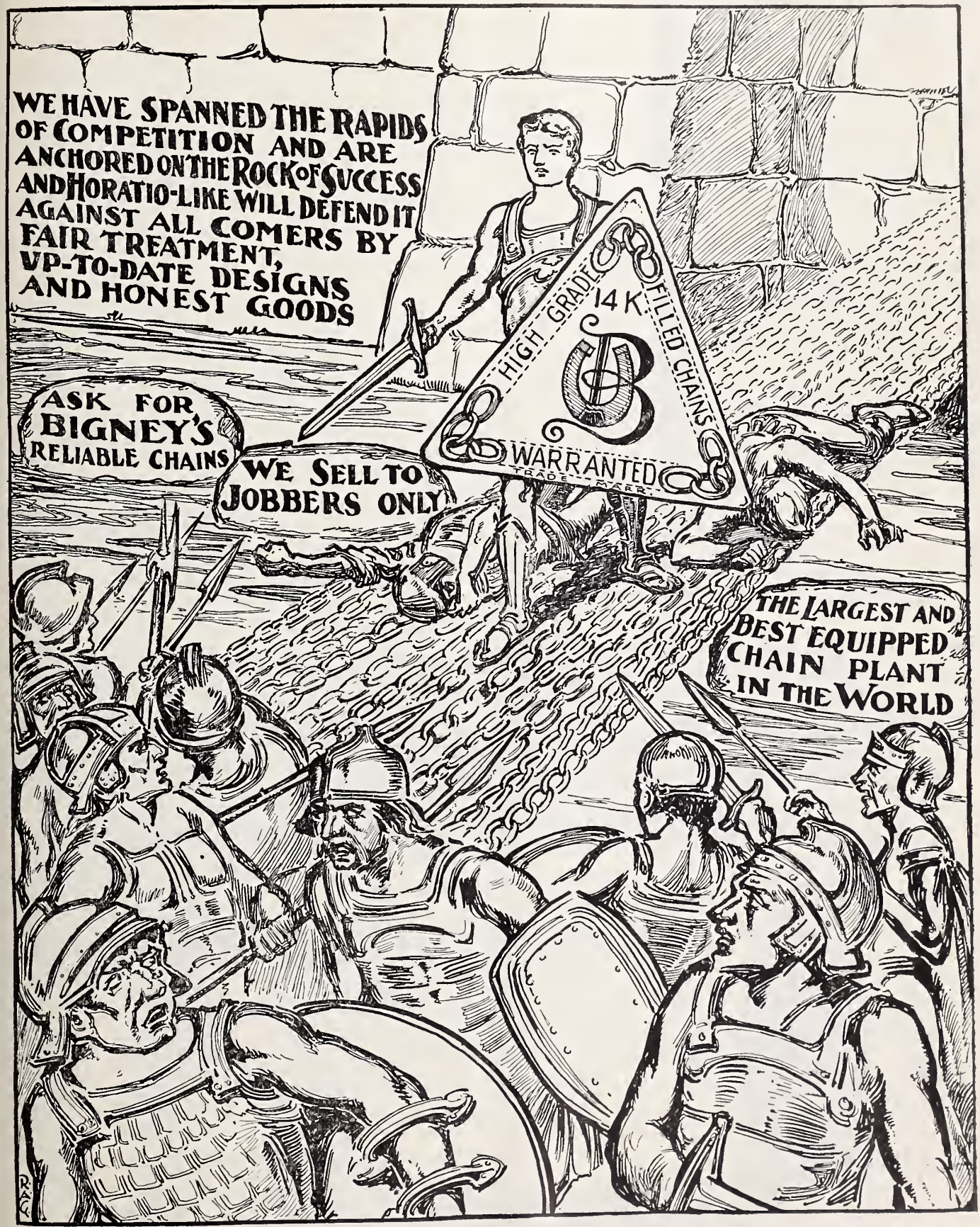
The bill also carries with it an appropriation of $25,000 for the purposes named.

Scheme Jewelry Held Up by the Police.

GRAND RAPIDS, Mich., Feb. 20.—A basketful of small packages of cheap jewelry is held in the office of Acting Assistant Postmaster Hall. The packages are all addressed to local people and bear nothing which will give an inkling of the sender's address, beyond a New York post office box number. The receiver is asked to sell the contents of the package, which consist of 12 pins, for 10 cents, and return the money to the post office address and receive a gold watch in return.

The scheme is pure fraud, according to the authorities.

Eternal Hustle, Coupled with Honesty and Integrity, is the Just Price of Success.



S. O. BIGNEY & CO., MAKERS OF HIGH-GRADE GOLD-FILLED CHAINS,

ATTLEBORO, MASS. N. Y. Office, 3 Maiden Lane.

BUCKLES

Our line of popular buckles is now complete, and better than ever before.

We have all kinds, clasp or bodice, in all styles of finish, with snakes and turquoise matrix effects.

Can be retailed from

25c. to $2.00

each.

We warrant them to wear.

We also have the new sash brooches and lots of new goods.

A postal brings samples.

Codding & Heilborn Co.,
Manufacturers,
NORTH ATTLEBORO, MASS.

Sample Office,
CHAS. VAN NESS, 11 Maiden Lane,
NEW YORK.

Important Arrest of an Alleged Swindler in Boston.

BOSTON, Mass., Feb. 21.—Behind the simple record on the bulletin board at police headquarters, chronicling the arrest last night of a man giving the name of Fred. Foster, is a story that is very interesting to the local jewelry trade. Foster is charged with larceny and in court, to-day, was held in $1,000 for trial one week from to-day.

According to the police story, Foster, who claims to have come to Boston recently from Denver, Col., hired a store at 172 Tremont St. and announced that he was about to open a place for the sale of jewelry and watches. He went to the Bay State Trust Co., 222 Boylston St., and opened an account in the name of Fred. Foster, depositing a certified check on the Mount Vernon National bank, of this city, for $192, and actual cash to the amount of $230.

Armed with these evidences of a business man, he visited several wholesale jewelry houses and bought goods as follows: Smith, Patterson & Co., $600; D. C. Percival & Co., $856; Morrill Brothers Co., $1,882; Kettell & Blake, $750, and J. C. Sawyer, $750. At each place he directed that the goods be delivered at his Tremont St. store at 5 o'clock yesterday afternoon.

The attention of the police was first called to the case through an alleged attempt made by Foster to sell some gold watches to the Wilson Jewelry Co., Tremont Row. He offered the goods at a price which aroused the suspicions of this company, the price he quoted being $2.50 on each watch, less than the price at which the watch manufacturers themselves offered the goods. The Wilson company, in order to catch the man, bought some watches, paying him $36 in cash and giving him a check for $60. Payment on the check was stopped. D. C. Percival & Co. were notified of the offer made by Foster, and immediately several firms in the trade were notified, and it was then learned that Foster had been trying to buy goods as well as to sell them. J. C. Sawyer, remembering a former experience of his, notified Chief Inspector Watts, late yesterday afternoon, and the Chief sent two of his men to the store of Foster at 5 o'clock, and when he offered a check in payment for some goods which had just been sent in, placed Foster under arrest and took him to police headquarters. Knowing that the Pinkerton people acted for jewelers' organizations, the local agency was notified, and Superintendent Leith, in turn, telephoned to the New York office, giving an account of the case here and asking for information as to Foster.

To-day it was learned, so the police say, that Foster's real name is Emanuel Townsend Goldberg, and that he is wanted by the Chicago police for the alleged passing of fraudulent checks in that city last November. In his possession at the time of his arrest were found a quantity of blank checks on the First National bank, of Cincinnati, $382 in money, and a loaded revolver. There was a check for $800 on the Cincinnati bank, bearing the name of James Hillrich Company, A. Edwards, treasurer. Chief Inspector Watts says that Bradstreet's Agency shows no firm of that name in Cincinnati. Receipts and money orders indicated that he had sent watches to the Andrews Collateral bank, of New York, to be pawned, using the name of W. J. Faith and E. Faith. Another piece of evidence which will help to identify him is a key tag bearing the number 20,059, issued by the Interstate Casualty Co., of New York.

The Pinkerton people in New York say

West Silver Co., = Taunton, Mass.,

MANUFACTURERS OF THE

F. B. ROGERS BRAND

OF SILVERWARE.



2055—HORSERADISH.

Heavily plated on extra hard white metal.
New and attractive designs.
Right prices.

QUICK SHIPMENTS.

Send for Catalogue.

Boston Office, 67 Chauncy Street. New York Office, 80 Chambers Street.

that Foster, or Townsend, was once a lawyer in New York and that he was disbarred. It is said that he has a wife living in 96th St., New York. Chief Inspector Watts says that the man's game was to secure as much jewelry as he could by means of his checks, draw down his bank balance, and then "jump" the town. As a matter of fact, his present balance at the Bay State Trust Co. is $1.40.

About three years ago an attempt was made to procure goods from Boston jewelers by methods resembling those of Foster. Arrests were made then and the loss at that time was trifling. The trade are congratulating themselves over the early check put upon Foster and it is believed that this arrest will have the effect of keeping other people similarly inclined from Boston for some time to come.

Discovery of Aztec Jewelry in the Yale Peabody Museum.

NEW HAVEN, Conn., Feb. 20.—A workman engaged in sweeping out a storeroom in the Yale Peabody museum was stopped in his work by a professor, who noticed a piece of shining metal in what was supposed to be a small heap of brass. It turned out to be $10,000 worth of gold in Aztec jewelry.

It is supposed that the late Professor O. C. Marsh, who was for years at the head of the Peabody museum, purchased the jewelry in his travels and when he returned to Yale deposited it in the cellar storeroom temporarily. Evidently he had forgotten all about it.

Judgment by Consent Against Use of "Rogers" on Silver Plated Ware.

An injunction was recently secured by the International Silver Co. restraining the M. S. Benedict Mfg. Co., East Syracuse, N. Y., from making or selling silver plated ware stamped Wm. H. Rogers, on the ground that it simulated and infringed certain "Rogers" trade-marks controlled by the plaintiffs. This injunction, which was entered by consent, was issued by Judge Coxe, of the United States Circuit Court for the Northern District of New York, in an action commenced by the International Silver Co., last November. It was brought against the M. S. Benedict Mfg. Co., M. Stuart Benedict and Harry O. Benedict, who were acting as selling agents for Wm. H. Rogers, Plainfield, N. J., whose name on the silver ware was the cause of the suit. The International Silver Co. asked for a preliminary injunction and demanded a judgment, giving them the usual damages and costs, and a perpetual injunction restraining the defendants from making, selling or disposing of any silver plated ware bearing the name of Wm. H. Rogers or any abbreviation thereof that would lead the public to think that these goods were manufactured by the International Silver Co. The defendants finally consented to the preliminary injunction and the action will probably be discontinued.

No action has yet been commenced against Wm. H. Rogers, of Plainfield.

J. C. Keith will move into a newly fitted up store at Ellwood City, Pa., March 1.

Barrettes in all Styles.

Staple Patterns and Novelties.

We illustrate one novelty,

BARRETTES AND HAIR CLASPS from $2.50 to $15.00 doz.

SILK FOBS, Ladies' or Gents'.

FAN CHAINS.

Ribbon Spikes, Sterling Silver 84c. doz. up.

Hearts, Brooches, Cuff Links, Bracelets, Lorgnette Chains.

Send for selection of latest designs.



No. 99. Sterling, each $1.00. Roman, Rose or Green Finish.

CHAS. L. TROUT & CO.

5 & 7 Maiden Lane, New York.

GOLD GOODS AND FILLED GOODS.

TRADE 1835 R. WALLACE MARK

R. WALLACE & SONS M'F'G CO

SILVERSMITHS,

WALLINGFORD · CONN

"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.

THE "ANJOU"

THE "STUART"

Factories-WALLINGFORD, CONN.

BRANCHES

226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO

120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Importations at the Port of New York.

Weeks Ended Feb. 23, 1900, *and Feb.* 22, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$54,501	$46,458
Earthen ware	13,005	10,743
Glass ware	17,829	29,006
Optical glass	4,141	261
Instruments:		
Musical	19,836	5,851
Optical	6,773	3,194
Philosophical	1,699	1,990
Jewelry, etc.:		
Jewelry	25,906	18,242
Precious stones	185,601	277,892
Watches	18,674	21,631
Metals, etc.:		
Bronzes	2,362	1,093
Cutlery	49,224	23,443
Dutch metal	3,115	1,504
Platina	19,613	1,257
Plated ware	.....	.....
Silver ware	654	776
Miscellaneous:		
Alabaster ornaments	80	66
Amber	25	218
Beads	4,145	2,611
Clocks	2,741	2,889
Fans	22,079	7,919
Fancy goods	9,645	5,919
Ivory	6,693	27,836
Ivory, manufactures of	902	29
Marble, manufactures of	7,630	5,462
Statuary	1,778	2,599

Litigation Over a Benefit of The Jewelers' League.

Judge McAdam, of the New York Supreme Court, Wednesday, signed an order granting permission to take testimony by affidavit from several witnesses in San Francisco in an interesting suit for interpleader, brought by The Jewelers' League, of New York. The suit involves $5,000 insurance in the League on the life of James H. Higgins, who died in San Francisco in August, 1889. The League ask the Court to determine to whom the benefit shall be paid.

At first Mr. Higgins desired the amount to be paid to his wife. Several relatives were next made beneficiaries in turn, and a short time before his death two creditors were named. The League paid the amount in the Supreme Court and have let the several claimants fight the case out among themselves. The widow, Elizabeth Higgins, insists that her husband was not in his right mind when he transferred the fund to other relatives, and the relatives in turn agree that Mr. Higgins must have been insane when he ordered the amount paid to any creditor. The creditors alone profess to believe that the deceased jeweler was in his right mind. They are Mary F Healey and Edward B. Reid, both of San Francisco. The League are not interested in the disposition of the money, as they have deposited the amount with the Union Trust Co. to be drawn by whosoever the Court decrees is entitled to it.

Law to Prevent Acceptance of Pledges from Intoxicated Persons.

HARRISBURGH, Pa., Feb. 19.—Representative Hutt, of Philadelphia, has introduced in the House a bill providing that pawnbrokers shall not loan money or make advances on goods, articles or things of value offered for pledge by any person under the influence of liquor. A fine is the penalty attached. The bill is not yet out of committee.

A Reminder of the Defunct Peoria Watch Co.

PEORIA, Ill., Feb. 21.—An important decision relating to the affairs of the Peoria Watch Co. has been handed down in the Appellate Court, sitting at Ottawa, Ill. The case was that of the First National Bank *vs.* Johnson L. Cole, Joseph Brodman and Moses Gish, who were original stockholders in the old watch factory. They had surrendered their stock, and it was reissued to other parties, who paid for it. The bank sought to hold these original stockholders on the ground that they had subscribed for the stock but had never paid for it. The Master in Chancery held that the defendants could not be made liable, and the Appellate Court now confirms that decision, which involves over $25,000.

"Rory" Sims, Daring Jewelry Store Thief, Again Under Arrest.

PHILADELPHIA, Pa., Feb. 22.—According to the police of this city, the man who was arrested under the name of James Riley for robbing Levy's pawnshop, Wilmington, on the night of Feb. 6, and who has been sentenced to five years' imprisonment, is no other than "Rory" Sims, alias Joseph Hanlon, alias Wilson, an old time safe breaker and jewelry store robber known to the police of every big city in the country. Capt. Miller, chief of the local sleuths, has Rory's picture in his official album. Mr. Miller told a CIRCULAR-WEEKLY reporter that Rory has only recently completed a 10 years' sentence in the Auburn penitentiary for robbing the safe in the jewelry store of Frank Hoffa, 407 7th St., N. W., Washington, D. C., on the night of Oct. 11, 1890, the booty amounting to $10,000. The Pinkerton Detective Agency took charge of the investigation for The Jewelers' Security Alliance, and Detectives Miller and Tate, who had formerly arrested Rory, apprehended him and his alleged confederate, James McLaughlin, in Philadelphia, and they were taken to Washington and convicted mainly upon the evidence of a pair of gold sleeve buttons, which Rory had given to a woman in this city. McLaughlin's health failed while he was in prison and he was pardoned by President Harrison and returned home to die.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF

DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF

FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OLIVINES | OPALS | SCIENTIFIC RUBIES

Pearl Collarettes, Mounted with Diamond Bars.

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. **JOSEPH FRANKEL'S SONS,** 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Death of Franklin F. Place.

BOSTON, Mass., Feb. 23.—The Boston trade were shocked to hear, Wednesday, of the death, the previous evening, of Franklin Fairbanks Place, the well known retail jeweler of 81 Hanover St., at his home, in



THE LATE FRANKLIN F. PLACE.

Westwood, a suburb of this city. Mr. Place had been ill but 10 days and was considered as improving, when bronchial pneumonia set in and he was unable to combat it.

Mr. Place was born in Dedham (now Westwood) April 25, 1858. His early years were spent in Dedham and in 1876 he went to work for his brother, Crawford D. Place, to learn the jewelry business. In 1881 he opened the store at 81 Hanover St., his brother being a partner, and in 1893 he bought his brother's share and continued the business himself until his death.

Mr. Place was a man of social inclinations and made many friends, and at the annual dinner of the Jewelry Travelers' Association of New England, held recently, took a prominent part. He was a member of Mt. Taber Lodge, F. & A. M., East Boston; Bethany Com., Knights of Malta, Hyde Park; New England Hotel Men's Mutual Benefit Association; McKinley 13 Club of Boston, and Westwood Light Artillery. Mr. Place was unmarried. He was very fond of traveling and had attended all the meetings for some years of the Hotel Men's Mutual Benefit Association. He was considerable of a sportsman, going to Maine every Spring with the Commodore's Club.

The funeral services were held Friday afternoon, at 2.30 o'clock, in the Baptist Church at Westwood, being conducted by Rev. W. H. Ryder, of Gloucester, chaplain of the National Lancers, assisted by Rev. G. M. Bodge, of Westwood. The church was filled to overflowing with the many friends of the deceased, and special electric cars met the train at Dedham and conveyed the people to Westwood and return. The burial was in the Westwood cemetery. Among those present at the funeral were noticed F. R. Hollister, of Chapin & Hollister Co., Providence, R. I.; O. E. Place, Providence, R. I.; U. C. Smith, Brockton; D. A. Fisher, of Bay State Plate Co.; Alexander Harwood, Armstrong Transfer Co.; Walter B. Snow, Poole Silver Co.; John McClosky, of Nelson H. Brown; S. J. Learned, W. H. Pentz, C. M. Johnston and W. M. Gardner, all clerks in the employ of Mr. Place, and many others.

Death of William M. Smith.

PHILADELPHIA, Pa., Feb. 21.—William M. Smith, an aged jeweler, who was formerly in charge of the factory of Simons, Bro. & Co., this city, and who held responsible positions with many other local houses, died at his home, 750 N. 2d St., Reading, Pa., Feb. 17, and was buried yesterday. At the time of his death he was in partnership with his brother, Joseph Smith, retail jeweler, Penn St., near 4th St., Reading. Mr. Smith had an extended acquaintance among retail jewelers and salesmen in Philadelphia and Reading, and until recently made weekly trips to this city to buy materials and supplies.

He was a native of Reading and was born in that city, 84 years ago. He was the son of Josiah Smith, a clock and watch maker on Penn St., between 3d and 4th Sts. His father was born on a large plantation on the Brandywine, near Wilmington, Del., and died in Reading in 1860, at the age of 83 years. William Smith was a member of the Reading Artillerists and left for the Mexican War with Captain Leoser, Dec. 26, 1846. The heat, battles and difficulties of that war were so great that Mr. Smith never fully recovered from

PEARLS.

Profitable Goods.

Our stock of Pearls and Precious Stones is made up of profitable goods—profitable to the dealer as well as to ourselves. They are purchased by us with a view of satisfying the dealer completely; an obligation of which we are ever careful. Hence, our customers receive complete value, dollar for dollar.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

the effects, although he was able to work at his trade for many years. William learned the trade of watchmaker from his father. After the Mexican war he came to this city and worked for nearly all the big Chestnut St. establishments.

Burglar Cleverly Enters George Honnet's Store, but Gets Little.

WILMINGTON, N. C., Feb. 20.—A burglar secured $30 worth of low priced watches and plated ware, tried unsuccessfully to enter the safe, and left some sterling silver ware in an unfastened case, in the jewelry store of George Honnet, 12 N. Front St., a few days ago.

The burglar entered through a second story window into a dentist's office. With an augur he then bored two parallel rows of holes across the floor, lifted out the flooring and knocked a hole through the laths and plastering. Across the opening of a foot and a half square the burglar laid a dentist's lathe and from it he swung down into the store on a rope improvised of curtains, towels and a piece of manila rope.

As is his custom, Mr. Honnet had put all of his diamonds and other jewels, gold watches and other valuables in his safe the night before.

The suit brought against Rosenman Bros., San Antonio, Tex., to recover alleged interest paid on two pawned diamond rings, has been withdrawn by mutual consent. It appears that L. E. Daniell, a temporary resident of San Antonio, secured a loan on the rings from Rosenman Bros. When redeemed, 18 months' interest was charged, as pawnbrokers do. Daniell claimed the amount he paid was $54, above legal rates, and, therefore, sued for the $54 and $54 penalty, according to Texas laws. This is in explanation of an item published in a recent issue of THE CIRCULAR-WEEKLY.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,
IMPORTERS OF
FINE ORIENTAL PEARLS,
Diamonds and Precious Stones,
Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of
DIAMONDS AND
PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.
HEADQUARTERS FOR AMERICAN WATCHES.
9, 11, 13 Maiden Lane, New York.

J. HEILBRONN & S. MARCHAND

DESPITE ALL COMBINATIONS AND OBSTACLES CONNECTED WITH OBTAINING ROUGH SUITABLE FOR THIS MARKET, WE RECEIVED BY LAST WEEK'S STEAMER THE FIRST PART OF A LARGE PURCHASE OF

ROUGH

WHICH, after being cut and POLISHED BY US IN THE MOST SCIENTIFIC MANNER, will be offered to the wholesale trade in original lots IN ABOUT FOUR WEEKS. WE ALSO RECEIVE WEEKLY SHIPMENTS OF

MÊLÉES AND ROSE DIAMONDS,

AS WELL AS THE CHEAPER CLASS OF LARGE GOODS, WHICH WE MANUFACTURE OURSELVES IN ANTWERP, BEING ABLE TO PRODUCE THIS CLASS OF GOODS TO BETTER ADVANTAGE THERE.

CUTTING WORKS: Cor. Dutch and John Sts., NEW YORK.
259 Longue Rue D'Argile, ANTWERP.

OFFICES: 26 John Street, NEW YORK.
47 Rue le Peletier, PARIS.
2 Tuip Straat, AMSTERDAM.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

1837.
Geo. O. Street.
1842.
Geo. O. Street & Co.
1863.
Geo. O. Street & Son.
1880.
Geo. O. Street & Sons.

FINE GOODS ONLY.

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK

Additional Returns of Rhode Island Corporations.

PROVIDENCE, R. I., Feb. 16.—Additional corporation returns have been recorded at City Hall in accordance with the annual requirement of the corporation law of Rhode Island.

H. A. Kirby Co., Jan. 1, 1901, set forth assets at $702,507.10; liabilities, bills payable and accounts payable, $220,141.28; capital stock, $300,000; surplus, $182,365.82; total, $702,507.10. The statement is signed by Henry A. Kirby and Archibald Rutherford, directors.

The Burdon Wire and Supply Co. give their capital stock paid in on Dec. 31, 1900, as $140,300; the value, as last assessed for a town tax, of their real estate, was $26,920; assessed under name of former owner, $6,380; total real estate, $33,300; value of personal estate on Dec. 31, 1900, $248,064.03; total amount of debts and liabilities on that date, $103,296.23. Signed by Henry J. Spooner, W. B. Gladding and George H. Remington, directors.

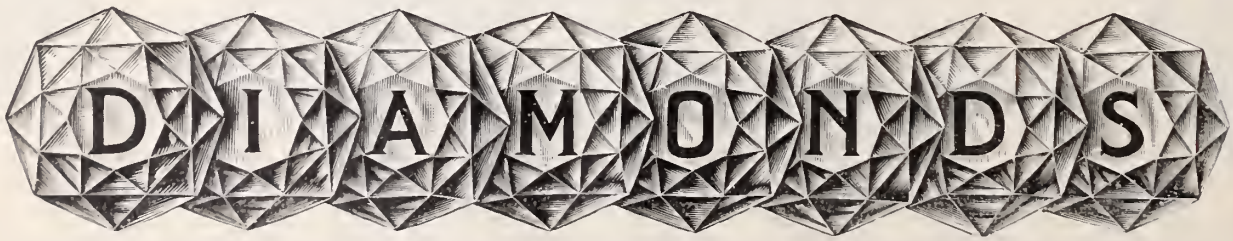
The American Seamless Wire Co. state that the capital stock actually paid in is $100,000; real estate, nothing; personal assets on Dec. 31, 1900, $126,443.95; debts and liabilities, $180,000. The statement is signed by Frank H. Andrews, Joseph Balch, Arthur H. Watson and Albert A. Baker.

The B. K. Mfg. Co. say that the capital stock is $3,000, all of which is paid in; real estate, nothing; assets at close of business, Dec. 31, 1900, $13,314.03; liabilities, $9,594.44, Charles L. Barrows, John M. Semple and S. O. Bigney signing as directors.

Henry A. Bromberg, jeweler, Battle Creek, Mich., delivered an address before the Woman's Club there, recently, on the subject, "The Peasantry of Russia."

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Threatening Fire at the Store of Hardy & Hayes.

PITTSBURGH, Pa., Feb. 23.—A most threatening fire broke out to-day in the basement of the five-story building at 211 Fifth Ave., occupied by Hardy & Hayes. The firm had been arranging to remove next door and, fortunately, all valuables were packed and ready to be carried to the new quarters.

About 11.45 o'clock A. M. an explosion of natural gas occurred in the basement, where the plumbers were employed thawing out a gas pipe. The noise was slight and the employes did not apprehend danger until smoke came pouring through an areaway in the sidewalk. An alarm was sent in from box No. 51, at Fifth Ave. and Master's Way, which was responded to promptly by the downtown companies. By the use of the chemical hose all danger was soon averted. Employes of Hardy & Hayes succeeded in removing tray after tray of the more valuable jewelry into the adjoining building, where Hardy & Hayes expected to be located about March 1. A great deal of the firm's stock had already been removed and thus considerable damage by smoke and water was averted. As it is, the firm's loss amounts to about $300. They will be located in their new quarters next week.

Window Smasher Boldly Robs Ogusky & Meyer's Store.

PITTSBURGH, Pa., Feb. 21.—The show window of Ogusky & Meyer's jewelry store, on Broadway, Uniontown, was badly smashed by the hurling of a brick by a white man, about an hour after the store had closed last night. The window smasher then quickly gathered together about $150 worth of watches and jewelry in the window and disappeared just as the crowd, which had heard the crashing of the glass, collected.

Two men have been arrested and are supposed to be concerned in the robbery. One man was arrested before the theft who had in his possession a pair of shoes which he had been seen stealing. An hour after the robbery, a man with some small articles stolen from a store was arrested and held. Both are supposed to belong to a gang.

Duty on Clocks in New Venezuelan Tariff.

WASHINGTON, D. C., Feb. 20.—Under the provisions of the new tariff of Venezuela, which went into effect on Oct. 10 last, it is provided that all clocks intended for public use, and imported under orders from the Venezuelan Government, may be entered free of duty.

Henry Flowers, for a number of years employed by the Elgin National Watch Co., died recently of pneumonia. He was born in England, 59 years ago, and went to Elgin 13 years ago. The first 11 months of his stay there he was employed in the watch factory. Then he went to the Canton factory for six months. Returning to Elgin he secured employment in the escape room of the watch factory.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cort'l't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

TRADE MARK
Marx & Brod.
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

MALLIET, MAXWELL & ROSS,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

SUCCESSORS TO HENRY FERA. ESTABLISHED 1871.
FERA & KADISON,
IMPORTERS AND CUTTERS OF
DIAMONDS.
DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.
Cutting Works: 1325 Atlantic Ave., Brooklyn.
European House: 21. 23. 25 Loojersgracht, Amsterdam, Holland.
65 NASSAU STREET, NEW YORK.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

Successful Hold-Up in the Jewelry Store of W. S. Tussing.

COLUMBUS, O., Feb. 23.—Last Monday evening a negro walked into W. S. Tussing's jewelry store, E. Gay St., just as the clerk, John Tussing, was putting the trays of valuable goods in the safe. Drawing a revolver and pointing it at the clerk's head, he demanded money. Mr. Tussing told him he had no money and, watching his chance, he landed a blow on the negro's jaw which, however, failed to stagger him. The man repeated, "Give me your money; I mean business." Again Tussing struck him, but the negro meant what he said and, turning his weapon, dealt the young man a vicious blow on the left side of the face, cutting a gash and stunning him. Tussing then backed into the rear room, daring the robber to shoot and at the same time informing him that he would return as soon as he could reach his gun.

The negro followed until he reached the safe, and then snatching a tray of watches, hurried out of the store. At the door was another colored man waiting for him, and they departed together. Tussing had secured his gun by this time and followed the fleeing men for several squares, but as there was no one else in the store he returned to look after matters there and the men escaped.

Detectives were notified and at once began a search for the robbers. Four watches and the broken tray were found near the store, where the men had dropped them, but the remainder of the watches they took with them. Most of the watches, 50 in number, were in gold cases and the lot is valued at about $1,000. John Tussing has recognized the picture of "Monk Fawcett" as the man who held him up, but he did not see the other man. He is considered the desperado of Ohio and the police of this and other cities have had much trouble with him. It is reported that several of the watches have been pawned in Cincinnati and the officials of that city have been asked to look out for him. One man was arrested and five watches were found in his possession, but from what the Cincinnati authorities say he is not the man who did the work, but may be the one who stood on the outside and guarded the door.

As a Supplement

to the advice we have been giving the last few weeks, we are offering a splendid line of diamonds at prices as low as can be found anywhere.

A large line of mounted diamonds continually on hand.

Diamond Brooches,	-	$10 to $1,500
Diamond Rings,	-	5 " 500
Diamond Scarf Pins,		3 " 100
Diamond Sleeve Buttons,		5 " 100

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

80 HOLBORN VIADUCT, LONDON.

A Revolver Plays an Important Part in a Robbery in R. Feickert's Store.

ST. LOUIS, Mo., Feb. 21.—Joseph M. White, who says he is a physician, was arrested, last night, charged with the theft of a lady's gold watch from Robert Feickert, jeweler, 2866 Jefferson Ave. Shortly before 9 o'clock, on that night, two men entered the store and asked Mrs. Feickert, who was behind the counter, to show them some gold watches. There was something about their looks that prompted Mrs. Feickert to call her husband to wait on them. A lady's gold watch had been left on the counter. When Mrs. Feickert turned her back to call her husband one of the men grabbed it and ran out of the store. White started to follow the other man out, but Mr. Feickert, who at that instant stepped out, picked up his revolver and covered White, ordering him to remain inside.

At the point of his pistol Mr. Feickert marched his prisoner outside to the end of the block in search of a policeman. Finding none, however, he marched him back to the store, where he kept him while his wife telephoned to their other store, at 2629 Gravois Ave., and the clerk there brought a private watchman. White claims that he had nothing to do with the other man.

Death of an Old Time Jeweler.

NORWICH, Conn., Feb. 23. — Gilbert Bradley Prindle, an old time jeweler, died at East Poultney, Vt., Feb. 8, aged 95 years. He was in business in New York for five years previous to 1840, conducting a watchmaking and jewelry shop. Then he moved to Norwich. In 1855 he returned to Poultney, Vt., and remained there until his death. He continued at his business until his sight failed him, a number of years ago. For some time previous to his death he was nearly blind.

Mr. Prindle was born in Sandgate, Bennington county, Vt., March 14, 1806, where his father, Sherman Prindle, had moved with his parents, from Newtown, when he was a child 10 years old. Gilbert Bradley Prindle married Henrietta Lamson, daughter of Capt. Edward Lamson, one of the early settlers of Poultney, in 1833. In 1835 they moved to New York, remaining there until 1840, when they removed to Norwich, where they remained until 1855, when they returned to Poultney. Mrs. Prindle died Aug. 4, 1856. Nine children were born to them, only four of whom are now living.

Death of William F. Fischer, Sr.

DETROIT, Mich., Feb. 23.—William Frederick Fischer, Sr., one of Detroit's oldest business men, died, this week, from the effects of an attack of grip. He was a jeweler and it was with the Detroit jewelry business that his long life had been closely identified. The firm of P. & W. Fischer, who dissolved 10 years ago, by mutual consent, represented the oldest business partnership in this city. It was composed of William F. Fischer, who died this week, and his brother, Peter Fischer, and they were in business together for 54 years.

Mr. Fischer was born on Sept. 1, 1814, at Ludensheid, Westphalia, Prussia. After a public school education, the young man served an apprenticeship to a manufacturer of clocks and watches. In 1834 he sailed for America and came directly to Detroit, where he began business. At that time Detroit was a village. In the Fall of the year he returned to the old country, coming back with a party of friends attracted by his stories of the new country and its rich prospects. Since that date William and Peter Fischer remained in almost continuous business together. William Fischer, deceased, retired 10 years ago from active participation in the business, which was conducted by Peter. The business is at present located at 217 Jefferson Ave. Two years of their lives the brothers spent in Milwaukee and engaged in the jewelry business there. The deceased was prominent in secret society circles. He leaves three children.

Imperial Opal to Be Presented by United Australia to King Edward VII.

[Special Cable Dispatch to *The Sun.*]

LONDON, Feb. 23.—It seems probable that to the list of famous jewels of the world will be added an "imperial opal." This magnificent gem is 250 karats in weight, two inches long and two inches thick. It now lies in a London bank, where it was deposited in 1899 by its owner [Maurice Lyons, of Brisbane], who told the late Premier of Queensland that he intended to present it to the Queen in the name of the Commonwealth when the first Parliament of united Australia assembled.

The gem has been seen by very few persons, as the owner was anxious to keep the secret until as the first Australian gem it should be placed in the crown regalia. Queen Victoria was partial to opals. The acceptance of the gem now rests with the King.

Opals of great value must be of the most exceptional kind. The Emperor of Austria has magnificent opals for which, it is stated, he has refused £50,000.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, 149 State Street.
LONDON, 29 Ely Place.

NEW YORK.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, NEW YORK.

AMERICAN AND ORIENTAL PEARLS
IMPORTERS OF FINE COLORED STONES AND DIAMONDS.
ADOLF J. GRINBERG CO.,
8 MAIDEN LANE, NEW YORK.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

Cleanliness. Neater Work.



SAVING OF TIME.

SCHNEIDER'S
SOLDERING FLUID,

A Substitute for Borax.

PRICE.
1 oz., 4 oz.,
10c. 25c.
8 oz., 16 oz.,
40c. 60c.

Write for Quotations in Larger Quantities.

Manufactured by EMIL SCHNEIDER, NEWARK, N. J.
Gold and Silver Refiner; Sweep Smelter.

Dissatisfaction Over Watch Cases Presented Canadian Volunteers.

TORONTO, Can., Feb. 23.—A great deal of indignation has been aroused in London and Windsor by the discovery that the large number of gold watches presented as souvenirs to the volunteers returning from South Africa contained a large amount of silver in the cases. The cases, which were supplied by the American Watch Case Co., Toronto, were 35 pennyweights in weight and apparently all gold, but on examination it was found that two bars of silver had been substituted for gold in the springs of the watches. When the weight of the springs and the silver bars was deducted the cases weighed only 26 pennyweights each.

In London the matter was brought to the attention of the presentation committee, who held a meeting and discussed the matter and decided to accept the watches, but to send a resolution of remonstrance to the watch case company. Peter Birtwhistle, the jeweler through whom they were ordered, seconded the resolution. The defence of the firm is that they simply followed the custom of the trade.

Hiam Cohen Blind Owing to His Recent Shooting.

JACKSONVILLE, Fla., Feb. 23.—M. I. Cohen returned Feb. 22 to Jacksonville from New York and Baltimore with his brother, Hiam Cohen, whom he took to New York, several weeks ago, and where they were in consultation with the most prominent eye specialists, as many as 15 being consulted regarding the blindness which Hiam Cohen sustained after being accidentally shot in the head several weeks ago. The opinion of all was that the young man had a chance of recovering his sight, which might come back to him at any time, but as to how soon, none could state. The cause of the blindness was given as shock to the optic nerve.

Find of Opal-Bearing Quartz Reported from Texas.

KARNES CITY, Tex., Feb. 24.—A quartz formation containing opals of fine quality has been discovered in the southern part of Karnes county. Many valuable opals have been picked upon the surface of the ground in that locality during the past few years, and this led to the discovery of their source.

C. P. Dochum has succeeded to the business of Dochum Bros., Belton, Tex.

Frederick W. Zimmer and T. J. Zimmer have formed a partnership and have leased the store, 319 Main St., Poughkeepsie, N. Y., and will open May 1 with a line of diamonds, watches and jewelry. Both are practical men who have had 20 years' experience.

The Gold and Bronze Souvenir Medals of the Inauguration.

PHILADELPHIA, Pa., Feb. 23—Joseph K. Davison, manufacturing jeweler, 718 Sansom St., who received the contract for the medals for the inaugural ceremonies at Washington, next Wednesday, has, according to the terms of the contract, made three solid gold and 5,000 bronze medals,



OBVERSE OF THE OFFICIAL INAUGURATION MEDAL.

which will be shipped to John Joy Edson, Chairman of the Inauguration Reception Committee, next week.

The gold medals are exceptionally well finished, made of pure gold and weighing two ounces each. They will be presented as souvenirs to President McKinley, Vice-President Roosevelt and John Joy Edson, Chairman of the Reception Committee and a wealthy resident of Washington. On the obverse side of the medal is the bust of President McKinley in profile. On the reverse side are engraved the names of the President and Vice-President and the date of the inauguration.

The bronze medals are exactly like, in design, the gold medals, and are of solid bronze. They are the official medals of the inauguration. Twenty-five hundred of them will be distributed among the 2,500 members of the Inauguration Committee and the rest will be distributed as souvenirs among the Senators, Congressmen and army and navy officers.

In recognition of the intelligent and skilful way in which the medals were fashioned and made, Joseph K. Davison has been appointed one of the marshals of the civilian escort of the President and Vice-President.

A. J. Pritchard has opened a store at Columbia, Pa. He is from Norfolk, Va., and is the first colored man to engage in a trade in Columbia.

Burglars secured $500 worth of jewelry from the store of J. E. Springer & Co., Valdosta, Ga., recently, during the excitement attending a small fire in the vicinity.

E. Fliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

**DIAMONDS
WATCHES
JEWELRY**

9-11-13 MAIDEN LANE,
NEW YORK.

62-64 STATE STREET,
ALBANY, N. Y.

A. Davison, Who Went Into Insolvency, Is in More Trouble.

FREEPORT, Ill., Feb. 21.—A. Davison, jeweler at Dixon, who went into insolvency recently on account, it was alleged, of family difficulties, the main thing being a note for $4,000 held by Mrs. Davison's relatives, is in more trouble.

Henry S. Dixon, the referee in bankruptcy, learned, a few days ago, that Davison had a lot of valuables in a safe at Belvidere. Last Thursday Mr. Dixon ordered Davison to pay to the trustee, M. Maloney, $1,050, a four-ton safe valued at $500, silver ware valued at $300 and watches and diamonds valued at $500. The stipulation was that the surrender was to be made within 24 hours. The order was not complied with and the referee then ordered Davison to appear in court in Chicago to show cause why he should not be arrested for contempt of Court. Davison appeared and the Judge gave him one week in which to make an explanation.

Two Jewelers of Savannah Suffer by Fire.

SAVANNAH, Ga., Feb. 21.—The store of E. F. Fegeas was destroyed by fire last night. The loss is estimated at $5,000, with insurance of $1,000. Mr. and Mrs. Fegeas and a clerk, Henry Luhrs, occupied rooms over the store, and were aroused in the early morning by the alarm of fire and escaped in their night clothes. Mr. Fegeas, while endeavoring to save some jewelry owned by his wife, was badly burned about the eyes, face and hands, after which he collided with a glass door and received a number of cuts and bruises. He is now in the Savannah Hospital. His physicians believe his eyesight will be saved, but he will be considerably disfigured.

The store and dwelling of A. Stone, jeweler, were also badly damaged by fire at the same time. Mr. Stone is unable at present to estimate his loss. He carried insurance of $400 on stock.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended Jan. 23, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$133,190 76
Gold bars paid depositors	68,925 13
Total	$202,115 89

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Feb. 18	$57,469
" 19	30,757
" 20	23,582
" 21	5,619
" 23	15,758
Total	$133,185

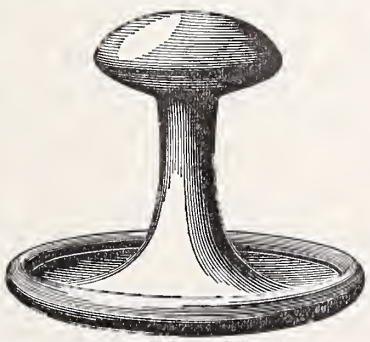
James H. Steinberger, Russellville, Ala., has opened a store at East Florence, Ala.

W. E. Field, Crystal Springs, Miss., suffered severely by fire recently, when 12 business houses were destroyed.

Spontaneous combustion caused a slight fire in the jewelry shop of Fred. J. Hollister, Freeman block, N. Salina and Wolf Sts., Syracuse, N. Y., some days ago. The damage was small.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? **Because** of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "**The Story of a Collar Button, with Illustrations,**" which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

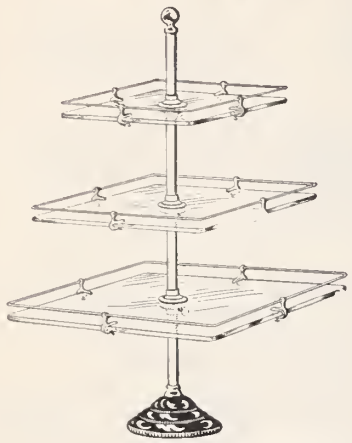
49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

Most Popular

of all low-priced movements, because the most reliable, are the

Trenton Watches.

Every one sold recommends a duplicate. You can increase your trade wonderfully by selling them.



No. 10.—12-size, seven jewels, lever setting, hunting (open face without second hand), nickel damaskeened, compensation balance, safety pinion, solid plates, separate barrel bridge, quick train, straight-line lever escapement, screw bankings, handsome white enamel dial.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

Looks Like a Gang of Swindlers.

The Shrewdness of W. I. Rosenfeld Results in Putting a Gang into the Hands of the Police.

The careful business methods pursued by William I. Rosenfeld, jobber in watches, diamonds and jewelry, 19 Maiden Lane, New York, last week, resulted in the arrest of four men whom the police say are some of the most dangerous swindlers that have been operating in the city for several years. The arrest occurred in the following way:

On Monday, Feb. 18, two men called on Mr. Rosenfeld, giving their names as Leopold S. Oppenheimer and Oscar Lichtenstadt, and stating that they were brokers and had come to see him to arrange for the purchase of $5,000 worth of jewelry. This jewelry, they said, was for a Fred. H. Rohter, and in payment for it, they said, one, John P. Cavanaugh, would tender Mr. Rosenfeld a first mortgage for the amount on free and clear real estate in New York. After making a few inquiries about the goods and casually mentioning a commission, the men departed and promised to call again the next day. This they did, accompanied by the Mr. Rohter referred to, who looked at some jewelry and told Mr. Rosenfeld that he would call Thursday with the man who had given the mortgage. Owing to the fact that they did not quibble about prices and had been apparently very easy to suit, Mr. Rosenfeld became suspicious.

On their second call Oppenheimer and Lichtenstadt had shown him a card from the Lawyers' Title Guarantee Co., stating that certain property, located at 228 W. 62d St., was recorded in the name of John P. Cavanaugh. Mr. Rosenfeld consulted his lawyer, who learned from the Title Co. that this card was genuine and that Mr. Cavanaugh was the recorded owner of the lot. Nevertheless, Mr. Rosenfeld decided to make an investigation on his own account, and, going to the property, which proved to be a negro tenement, after some difficulty found from a tenant that he paid his rent to E. Marrin. Mr. Rosenfeld called up Mr. Marrin, who was at 520 E. 18th St., and learned from him that he is the agent of the property, which is owned by an estate and that Mr. Cavanaugh had no valid claim to it in any way. Mr. Rosenfeld then notified the Police Headquarters, who assigned Detective-Sergeants Nugent, Madden and Barry on the case. The four men, Oppenheimer, Lichtenstadt, Rohter and Cavanaugh called on Mr. Rosenfeld by appointment, Thursday, and the detectives were concealed in a back room. Mr. Cavanaugh brought with him the deed of the property and Gibson Putzel, the attorney for Mr. Rosenfeld, who was present, drew up the usual affidavits as to possession, which Cavanaugh signed and the transfer was ready to be made. At a given signal the detectives came in and arrested the four men, who at first protested but later accompanied them to Police Headquarters, where they were locked up. Friday morning, the prisoners were arraigned in the Centre St. Police Court as suspicious persons and Magistrate Hogan held them until Monday for examination.

From the attorney of the estate who owns this property, a CIRCULAR-WEEKLY reporter learned that fictitious transfers of a number of lots owned by this estate have been recorded many times the past few years, and that on alleged mortgages given on this property various concerns in the liquor and tobacco trade have given thousands of dollars' worth of merchandise. In the abstract of title which the prisoners would show for their claim would appear transfers formerly recorded in which the name of Selig, arrested some months ago for swindling, appeared. The police believe the men arrested to be connected with this and other gangs of daring operators who have mulcted jewelers and other merchants in various cities in the United States besides New York for some years back.

This is not the first time that Rohter and Cavanaugh have attempted to obtain goods from members in the jewelry trade. A CIRCULAR-WEEKLY reporter discovered that, in 1899, Rohter obtained as much as $7,000 worth of jewelry from George A. Gerlach, then in business at 14 John St., on notes of various people, Cavanaugh and himself among others, which were indorsed by Cavanaugh and supposed to be secured by real estate which he held in this city. There were a number of notes for $400 and $500 and one for $5,000, all of which went to protest at maturity, and Mr. Gerlach learned that the real estate and mortgages, which were supposed to secure these notes, were fictitious. When the four prisoners were arraigned, Monday, for examination, the case was postponed until yesterday.

The examination was begun, yesterday afternoon, and was adjourned until Thursday.

Boston.

H. D. Morse, who was with William B. Parazina, 32 Hanover St., for the past 14 years, has severed his connection and gone to work for H. W. Clark, Room 57, Jewelers building, Boston.



No. 206. No. 218. No. 327. No. 239. No. 306. No. 329. No. 325. No. 349.

PITZELE & BASCHKOPF,
Makers of..... **FINE DIAMOND MOUNTINGS,**
12 Maiden Lane, - - - - New York.
Our styles and prices can't be beat. Call and be convinced.

Tariff Decisions & Regulations.

DUTY ON CUTLERY FOR MOUNTING.

A decision of interest to dealers and manufacturers who import cutlery for mounting in silver or silver plate was handed down last week by the Board of Classification of the United States General Appraisers. It was rendered on the protest of Wiebusch & Hilgers and involved the duty on unfinished pocket knives. The Board's decision, written by General Appraiser Fischer, is as follows:

"The merchandise in question consists of assembled but unfinished pocket knives. They were returned by the local appraiser as 'partly manufactured pocket knives, as blades and other parts, imported in a manner other than assembled in finished pocket knives,' and duty was assessed thereon at the rate of 40 per cent. ad valorem and five cents apiece, under the provisions of paragraph 153 of the act of July 24, 1897. The importers claim that said knives, when valued at not more than 40 cents per dozen, are dutiable at 40 per cent. ad valorem, and that those valued at more than 40 cents and not exceeding 50 cents per dozen are dutiable at the rate of 40 per cent. ad valorem and one cent apiece, under the provisions of said paragraph 153.

"The question raised here is similar to that passed upon by this Board *in re* Silberstein, La Porte & Co. in G. A. 4367. The Board there held that the proviso to paragraph 153 did not apply to articles consisting of assembled parts of knives and only applied to such parts when imported as separate articles and not as assembled in the form of knives. Upon appeal to the Circuit Court of the United States for the Southern District of New York, the decision of the Board was affirmed (United States *vs.* Silberstein *et al.*, 99 Fed. Rep., 263), and the decision of this Court was affirmed by the United States Circuit Court of Appeals without opinion on Dec. 11, 1900. The Treasury Department in Treasury decision 22706 has signified its acquiescence in that ruling.

"Following the decision mentioned, we reverse the decisions of the collector and sustain the claims in the protests as to all partly finished knives covered thereby, valued at less than 40 cents per dozen and claimed to be dutiable at the rate of 40 per cent. ad valorem, and as to such of said articles as are valued at more than 40 cents per dozen and not more than 50 cents per dozen and claimed to be dutiable at the rate of 40 per cent. ad valorem and one cent each.

"The protests are overruled as to all other merchandise included in any of the invoices accompanying these protests. Proper reliquidation will follow."

MISCELLANEOUS DECISIONS.

Among other decisions handed down during the past week by the Board were:

J. H. Purdy & Co. imported agate pallet stones for use in French clocks, and agate compass jewels; the former were returned for duty as parts of clocks at 40 per cent., under paragraph 191, of the tariff act of 1897, and the latter as manufactures of agate at 50 per cent., under paragraph 115 of the same act. The Board sustained the protest as to the pallet stones, but overruled the protest relative to the jewels, sustaining the decision of the Collector.

The China & Japan Trading Co. imported cloisonne ware and fans. The cloisonne ware was assessed for duty as manufactures of metal at 45 per cent., under paragraph 193, act of 1897. It was claimed to be dutiable at 40 per cent., under paragraph 159. The fans were assessed for duty at 50 per cent., under paragraph 437, and were claimed to be screens, dutiable at 35 per cent., under paragraph 407. The Board sustained the claim as to the cloisonne ware, but overruled the protest as to the fans, sustaining the decision of the Collector.

REAPPRAISEMENTS.

Among the reappraisements of merchandise handed down last week by the United States General Appraisers were the following:

Jewelry and colored glass, from W. Klaar, Gablonz, Jan. 5, 1901.—Jet buckles, jet and steel buckles, gilt and steel pins, jet pins, etc., all advanced 10 per cent.

Manufactures of metal and glass, etc., from W. Klaar, Gablonz, Jan. 5 and 12, 1901.—Pins and buckles, etc., advanced by addition of commissions, added to invoice but deducted on entry.

Articles composed of beads, from Hanna, Dabdrab & Son, Bethlehem, Oct. 8, 1900.—Mother-of-pearl rosaries, second quality No. 1, entered at 3 francs per dozen, no advance; ditto, No. 2, entered at 3.75 francs per dozen, no advance; ditto, No. 3, entered at 4.50 francs per dozen, no advance.

No Trace of the $3,000 Emerald Missing from Durand & Co.'s Factory.

NEWARK, N. J., Feb. 21.—No trace has yet been found of the valuable emerald lost three weeks ago in the stone setting department of Durand & Co. Search has not been stopped, however, and it may be found yet. Notification has been sent to the trade throughout the United States in order to make it difficult for any one to dispose of the stone, in case it disappeared through dishonest hands and should be offered for sale.

In the meantime Durand & Co. have to stand the loss of $3,000 or more, the estimated value of the lost stone. They have secured another which is almost identical, and this has been mounted and sent to the New York customer who sent the missing one.

J. A. Mitchell, Mound City, Mo., lost $75 worth of jewelry by burglars, who visited his store recently.

Albert Megede, Richmond, Mo., has sold his interest in the jewelry business, conducted under the name of L. Megede's Sons, to his brother, Louis.

The Hot Water Plate.



Here is a modern, stylish utensil that you will look upon as a novelty, perhaps. But study it.

Think about the missing palatableness of the meat when one is half an hour late to dinner, or for breakfast to serve wheat or buckwheat cakes, scrambled eggs or ham and eggs, enjoying them to the last mouthful, still hot. And when you fully fathom its utility you will look upon it as a necessity.

You will wish you had learned about it years ago when the English people did, for it is very popular in England.

Every one of your customers will want them.

The illustrations tell all about it. The name doesn't.

It is called a hot water plate for the want of a better name. It is illustrated, so that the name will not mislead you.

You don't have to be told that the cover is to prevent the loss of the heat, or that the meat goes on top of the plate, and it is obvious that the spout at the side is where you pour the hot water. Will keep hot for an hour.

Each plate is furnished with an enameled iron funnel for filling purposes.

PRICES.

Nickel-Plated Hot Water Plates,

fitted with heavy English Decorated China Plates.

No. 355, 9 inches diameter, = $2.50 each.
No. 357, 9½ inches diameter, = 3.15 "

Nickel-Plated Covers,

with metal knobs.

No. 3550, fits No. 355, = = $1.90 each.
No. 3570, fits No. 357, = = 2.25 "

Extra funnels, $1.90 doz. Subject to your regular discount.

MANUFACTURED BY

S. STERNAU & CO.,

204 Church Street,

NEW YORK.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

One of our

SPECIALTIES

is a

Waltham 0 size movement, nickel, 11 jewels in settings, Breguet hair spring; Htg., O. F. and Skylight.

Sample sent for inspection if desired.

AVERY & BROWN,

68 Nassau St., New York.

ESTABLISHED 1859.

HERMAN KOHLBUSCH, Sr.,

Manufacturer of

Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom,

194 BROADWAY,

SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

Philadelphia.

M. Baylinson, formerly of Litchfield & Baylinson, Sansom St., has opened a retail store at 340 N. 8th St.

The Rocky Mountain Jewelry Co. have moved from 330 N. 8th St. to a more desirable location at 240 N. 8th St.

Rudolph H. Krishker, 145 N. 9th St., is convalescing from pneumonia, with which he has been confined to bed four months.

Charles Emery, watchmaker, for many years with Bailey, Banks & Biddle Co., has resigned his position with that house.

Ebenezer P. Percival, whose store at 221 N. 8th St. was recently gutted by fire, has moved into temporary quarters at 207 N. 8th St.

J. H. Merz, Hopewell, N. J., whose father recently died, has inherited a comfortable fortune according to the terms of his father's will.

Ten gold watches, rings and other jewelry were the booty secured by burglars who visited the store of Frank C. Stidham, 4th and King Sts., Wilmington, last week.

The contract for the costly clock set presented to Past Grand Commander James F. Morrison, at a banquet, Saturday, by the Department of Pennsylvania, G. A. R., was awarded to William P. Sackett, of Wanamaker's.

Samuel Baerncopf, indicted on charges brought by the Jewelers' Association and Board of Trade, New York, pleaded not guilty to the charge, Wednesday last, in the Court of Common Pleas. He will probably be tried the latter part of next month.

Edward Sickles, of Morris Sickles & Sons, jobbers, will start on a European tour March 9, in company with Theodore Hart and Jacob Hess. The trio will "do the continent" thoroughly and will not return until July 4. The trip is for pleasure solely.

Frank Davison, in business with his father, Joseph K. Davison, manufacturing jeweler, 718 Sansom St., will attend the inaugural ball at Washington, March 4. Mr. Davison is a member of the crack City Troop, which will attend the inaugural services in a body.

The silver book, made by C. Kibele & Co., 628 Chestnut St., for presentation to the Emperor of Germany by the Northeastern Saengerbund, and described in a recent issue of THE CIRCULAR-WEEKLY, was turned over to the German Ambassador last Monday at Washington.

William G. Blair, of Blair & Crawford, 804 Chestnut St., has been elected a school director in the 15th ward. W. C. Williams, of L. C. Reisner & Co., 111 S. 8th St., was elected to the same office in the 18th ward. Jeremiah Shaw, badge and medal manufacturer, 13th and Arch Sts., was elected a member of Common Council.

George W. Smith & Co. have received the contract for the memorial clock for Houston Hall, University of Pennsylvania, for which $450 was contributed by the class of 1899. The clock is to be placed over the south door on the first floor of Houston Hall, and facing inward. It will measure three feet in height and five feet long. The woodwork will be like the interior of the hall, stained oak. It will have a severely plain dial, with heavy brass trimmings and prominent brass letterings for the hours and for the memorial inscription on the clock. It will be in the Elizabethan style; Westminster and Whittington chimes will strike the hours, quarters and halves and electric gongs, rung by the clock work, will ring the hours on all floors of Houston Hall.

At the annual meeting of the Philadelphia branch of The Jewelers' League, of New York, held in this city recently, the following officers were elected for the ensuing year: C. B. Bishop, of the National Optical Co., chairman; W. H. Dotter, retail jeweler, 1826 N. 22d St., vice-chairman; William F. Michel, with Roller & Speidel, secretary and treasurer, and the following were appointed by the chairman as the executive committee: William G. Blair, 804 Chestnut St.; William H. Long, with J. E. Caldwell & Co., 902 Chestnut Sa.; Samuel Kind, of S. Kind & Son, retail jewelers, 928 Chestnut St.; F. W. Gilbert, Dennison Mfg. Co., 1007 Chestnut St., and Robert Pinkstone, retail jeweler, 1947 South St. A meeting of the executive committee was to be held Tuesday, Feb. 26, at the Manufacturers' Club.

A $200 diamond ring was secured from Henry Hood, of Wanamaker's, last week.



WE CARRY THE LARGEST LINE OF

MOUNTED DIAMOND GOODS

IN THE MARKET.

OPAL, GARNET, DOUBLET, TURQUOISE

We Also Have the Finest Line of

SET RINGS

.. .. .. WITH .. .. ..

Rose Diamond and Pearl Combinations.

Our Line of HAND-CARVED RINGS Embraces Over 300 Original Designs.

C. P. GOLDSMITH & CO.,

Send for Our New Catalogue. 33-43 Gold Street, NEW YORK.

on a forged merchandise credit by Charles H. Gorgas, who is now under bail awaiting trial.

The daughter of Charles E. Lewis, 4600 Frankford Ave., is ill with typhoid fever.

Alfred Brown, foreman of Wanamaker's jewelry factory, was married last Wednesday.

John Lang, diamond dealer, Sansom St., near 8th St., failed of re-election to Common Council at the recent election.

H. Hensel, formerly one of the best known jewelry salesmen in Philadelphia, is said to be dying at his home in Germantown.

James Stewart, formerly in charge of the clock repair department of Wanamaker's, has taken a responsible position with G. W. Russell, 22 N. 6th St.

Emil Kerth, for 18 years a watchmaker for J. E. Caldwell & Co., has severed his connection with that house and is now with Bailey, Banks & Biddle Co.

The shuffleboard game between the Jewelers' Club and the Harold Club was won by A. G. Lee, of the former organization. William G. Breuhl, a well known jeweler, was defeated in his match.

An unsuccessful attempt to defraud stock brokers came to light, Thursday, when the name of Jacob Froelich, diamond dealer, 131 S. 7th St., signed to checks in payment of stocks, was found to be a forgery.

An inventory was filed Monday by Harry N. and Charles M. Allebach, of the estate of Mahlon B. Allebach, lately deceased. retail jeweler, 1328 Walnut St. The value of the estate is shown to be $18,258.70, of which sum about $1,000 represents the stock and fixtures of the jewelry store and the balance investments in electric and steam railway companies.

An inventory was filed with the Register of Wills, Wednesday, of the personal estate of Henry O. Hurlburt, who at the time of his death, shortly before Christmas, was senior member of H. O. Hurlburt & Sons, jobbing and retail jewelers, 938 Market St. Exclusive of the real estate, which is not accounted for, the estate is valued at $180,429.52. Of this sum, $161,456 represents Mr. Hurlburt's interest in the firm of H. O. Hurlburt & Sons. Other assets are: Investment in Fiber Spinning Co., North Wales, Pa., $5,000; cash balance, $1,547.80, and mortgages, $8,735.84. Investments had also been made in the form of insurance on the lives of E. B. Williams, T. O. Haydock and B. F. Hagy.

NOTICE.

On February 7th, fire seriously injured the building partly occupied by our factory, and our plant was badly damaged by water. In order to expedite the resumption of work we have rented a new shop, larger and better than the old one, where we expect to resume manufacturing the first week in March.

A.W.C.CO

American Watch Case Co.

9, 11, 13 Maiden Lane, New York.



THE

INAUGURATION

of each President marks an era in the history of the United States.



It stands primarily for progress.

THE FREUND POLICY,

which was inaugurated thirty six years ago, is well known. It rests at the present time upon the same basis on which it has successfully solicited the support of public favor during ten administrations.

While conservative in some respects, it has been steadily marked by progress, and has developed, until to-day, we are proud to say, thousands of jewelers place implicit confidence in it.

HENRY FREUND & BRO.,

The Jewelry House. 9-11-13 MAIDEN LANE, NEW YORK.

TRADE MARK

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.

WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLII. Feb. 27, 1901. No. 4.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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The Fight Against False Reciprocity.

THOROUGHLY expert handling of the subject of reciprocity has just come to a close after being splendidly exemplified by a correspondence between the Boston Home Market Club and the Hon. John A. Kasson, of Missouri, Special Minister Plenipotentiary under the State Department. Mr. Kasson was the commissioner who drafted, under orders from the Administration, a series of six secret treaties to bring about so-called reciprocity between this country and France, Argentina, and other countries. Those who have followed the matter, as published in this journal, know that the drafting of the six treaties was laid bare by the New England jewelry manufacturers. The attempt to foist the disastrous treaties on the country was unknown until the jewelry men of New England found it out and struck blows which not only ended in the agreement on the part of the Administration to drop the treaties, but also in the dissolution of Mr. Kasson's commission and the public statement by the organs of the Administration that reciprocity is for the present a dead issue. A few days ago the treaties were discussed by the Boston Home Market Club. The reports of their deliberations came under the eye of Mr. Kasson. He addressed the Club a letter in which he defended his treaties and his actions throughout. In response, there appeared in the New England press a lengthy article which is masterly to the last degree. A committee of the Home Market Club, consisting of Charles A. Stott, of Lowell, Mass.; Frank W. Cheney, of South Manchester, Conn., and Charles W. Hutchins, of Worcester, Mass., prepared an answer to Mr. Kasson. It is a document of about 7,000 words, in which the general subject of reciprocity is treated, and then elaborately detailed attention is given to all of Mr. Kasson's admittedly ruinous treaties. The history of former reciprocity, the history of the attitude of the Republican party, and all the kindred matters which shed a bit of real light on the subject receive attention. It is a thoroughly complete and convincing article. In the handling of the French reciprocity treaty so vigorously fought by the jewelers appears the following passage, referring to the seemingly wanton concessions offered the French:

> Another flagrant example is the concession of 10 per cent. on cheap jewelry and ornaments. To be sure, this leaves a duty of 35 per cent. on some and 50 per cent. on other articles, which to the uninformed seems high. But any duty is high or low as measured by foreign competition. Under the Wilson duty of 35 per cent. employment in our factories was reduced more than one-half, and we lost our Spanish-American markets. But under the Dingley duties labor in these factories has tripled, and not less than 50,000 people are employed, though we have not yet been able to regain our lost markets. It is absurd to think that we can export these goods to France under her minimum rates. Nearly all who are engaged in the business express the belief that if the treaty is ratified the blight will be like that under the Wilson law.

In the last part of the article a tribute is paid to the splendid fight of the jewelers against odds to have the treaty either amended or thrown out, and which resulted so effectively. The work done by the jewelers, through a committee of seven energetic manufacturers backed by the prayers of thousands of operatives and the "emergency fund" of $100,000 raised in two hours one afternoon when things looked blue, has never been realized to its full extent save by the few thoroughly conversant with the story, but the achievements of the jewelers in behalf of the country's industries are beginning to be appreciated at last.

Sale of Stocks in Bulk.

THE merchants of several States are greatly interested in bills pending in their respective Legislatures which aim to prevent the disposal of a stock of merchandise in bulk without notice to the creditors of the vendor. These bills provide in general, that such sale shall be presumed to be fraudulent and void as against such creditors, unless the vendor and vendee shall, at least five days before the sale, make an inventory in detail of the articles to be included in the sale, and the creditors notified personally or by registered mail of the proposed sale. There is no doubt that such a statute in any State would afford some protection to the wholesale dealer against fraudulent sales, while it would not impose undue hardship upon the retailer. It would prevent secret sales and afford an opportunity to creditors to protect themselves.

Trans-Atlantic Voyagers.

TO EUROPE.

O. D. Wormser, of Joseph Frankel's Sons, New York, and William Leeder, of Leeder & Bernkopf, Providence, R. I., left, yesterday, on the *Lahn*.

Simon Fink, of Fink, Bodenheimer & Co., New York, sails, March 9, on the *Lucania*.

F. Trebilcock, Toronto, Can., and Henry Witte, of Bawo & Dotter, New York, sailed, Wednesday, on the *Majestic*.

TO NEW YORK.

George H. Hodenpyl, of Hodenpyl & Sons, New York, returned from Europe, Sunday, on the *Rotterdam*.

L. W. Rubenstein, New York, returned from the Bermudas, last week, on the *Trinidad*.

S. Bass, New York; S. Lorie, of Saunders, Lorie & Co., Toronto, Can., arrived on the *Oceanic*.

Jeweler Alfred Hart and His Wife Lost in the Sinking of the "Rio Janeiro."

SAN FRANCISCO, Cal., Feb. 24.—Among the lives lost by the sinking of the Pacific Mail steamship, *Rio Janeiro*, Friday, according to the latest revised list of the passengers, were Alfred Hart and Mrs. Hart. Mr. Hart was formerly in the jewelry business here and at Los Angeles, but recently he had been in Manila. He was returning home when the steamer ran aground in the fog. The body of Mrs. Hart has been recovered.

$2,500 for the Man Who Gave Information That Led to Lasar's Arrest.

BUFFALO, N. Y., Feb. 23.—It is announced that Government officials have paid $2,500 to the person or persons who gave information which led to Max J. Lasar's arrest, while he was trying to smuggle $31,000 worth of diamonds into this country by means of persuading a young couple to carry to the American side a package in which the diamonds were concealed.

Providence.

Charles F. Irons, of Irons & Russell, has been appointed administrator of the estate of the late William H. Handy.

W. Osmond Clark, of Clark & Coombs, 86 W. Exchange St., is compelled by illness to remain for some days at his home.

William Morton, silversmith, has removed from 69 Friendship St. to quarters in the Penholder building, 38 Friendship St.

A small fire in the shop of Ramsdell & Reynolds, makers of metal ornaments, 180 Friendship St., was extinguished with little damage, last Wednesday.

The firm style of Hatch & Becken, stone setters, 421 Weybosset St., has been changed to Hatch & Co., P. W. Hatch having bought out the interest of his former partner, J. A. Becken.

Secretary Marcus W. Morton has again returned to his duties at the office of the Manufacturing Jewelers' Board of Trade after a number of days' absence resulting from an attack of grip.

Ernest C. Baker, who is associated with his brother, George M. Baker, in the refining business at 91 Page St., was married, last week, to Miss Rose F. Freeman, daughter of Ald. Freeman, this city.

E. L. Fuller, of Charles E. Fuller, refiner, 100 Richmond St., was elected a member of the committee on admissions and of the house committee at the annual meeting of the Rhode Island Yacht Club, last week.

Among the imports received at the Port of Providence from foreign countries, the past week, were one package of imitation precious stones, one package of precious stones and one package of glass stones from Havre, and one package of imitation precious stones from Bremen.

Ruel W. Glidden, a well known silversmith of this city and Attleboro, died, at his home, in Edgewood, last Sunday afternoon, after a brief illness. The deceased had followed the silversmith's trade at Frank M. Whiting & Co.'s, Attleboro, and in later years in this city, being employed by the Gorham Mfg. Co. At the time of his death he was in his 71st year and leaves a widow and three children, a daughter and two sons.

The old refining firm of Horace Remington & Son have become incorporated under the name of the Horace Remington & Sons Co., with a capital stock stated at $15,000. According to the articles of association, which were filed with the Secretary of State, Thursday, the incorporators are Horace A. Remington, Albert A. Remington and Horace E. Remington, and the purpose of the corporation is to engage in the business of refining gold and silver, assaying and sweep smelting, and buying and selling gold, silver and other metals, and for the transaction of any other business connected therewith or incidental thereto. The business will be continued as before in the company's building, at 91 Friendship St., corner of Garnet St.

Attleboro.

William H. Goff, Jr., of William H. Goff, Jr., & Co., has the sympathy of the trade in the loss of his brother, Howard C. Goff, a bright and promising school boy.

John M. Fisher, of J. M. Fisher & Co., and Herman T. Regnell, of Regnell, Bigney & Co., are the leaders in a movement among the Massachusetts Prohibition party to start their State campaign for next Fall.

Washington's Birthday was observed in Attleboro by the closing of most of the shops until Monday of this week. Work is dull just now, most of the shops being engaged either in taking stock or running with light forces two or three days a week. Only the cheaper lines of ladies' Spring goods show any signs of activity.

The arrest of Wilbert C. Trussell, in Boston, last week, for financial transactions of a shady nature, recalls an old affair of the jewelry district. The man, some years ago, lived in Attleboro and persuaded the jewelry manufacturers to subscribe over $10,000 for the development of a patent he had taken out on a device to produce wonderfully cheap refrigeration. He spent quite a period in Canada shortly after the jewelers began to probe into the subject of what was being done with the funds.

A progressive movement which has been lately agitated has now taken definite form. A museum has been started under promising auspices at the high school building. In it will be exhibits illustrating the most tasteful work and best designs of the jewelry business, and the last four years of work in the instruction in drawing from now on will be to develop the boys and girls along this line and turn them out with a good basis for a factory education. The schools are to cater to the industry of the town.

Attleboro is in the final throes of a hot and bitter political conflict. Last week three caucuses were held and the following manufacturers received nominations: Alfred R. Crosby, Smith & Crosby; Everett S. Horton, Horton, Angell Co.; Raymond M. Horton, formerly of Walch & Horton; Louis J. Lamb, C. H. Allen & Co.; Charles E. Bliss, Bliss Bros.; Hiram R. Packard, with the Daggett & Clap Co.; Charles M. Robbins, Charles M. Robbins Co.; Herbert A. Clark, Horton, Angell Co., and Charles P. Keeler, McRae & Keeler.

North Attleboro.

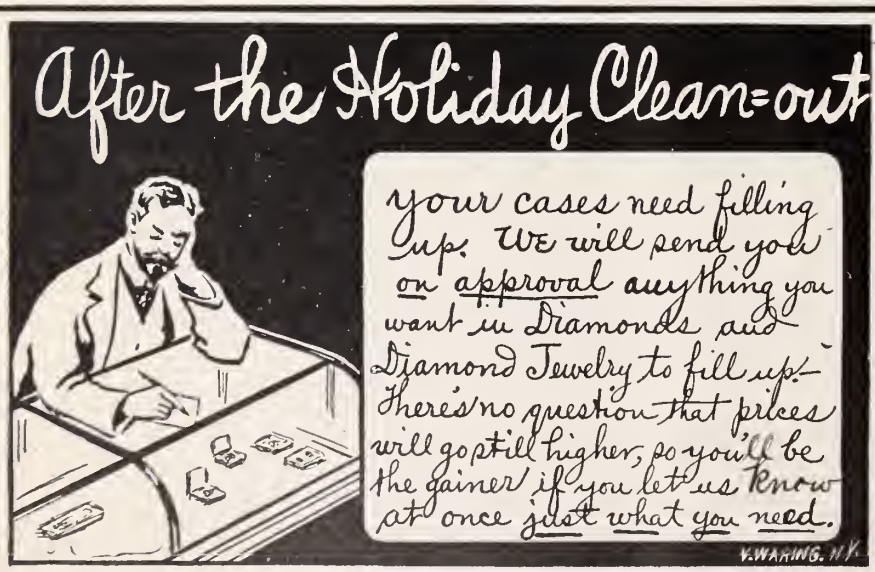
John Butler, 70 years of age, and for more than a generation a prominent jewelry employe in North Attleboro factories, died last week.

Alton H. Riley, of Riley, French & Heffron, left, last week, with Mrs. Riley for a lengthy stay, pleasure seeking, at Palm Beach, Fla.

Neville Huntington, the colored man who confessed to the robbery of W. P. Ballou's retail jewelry store, last December, was sentenced, last week, in the Superior Court, at Taunton, to 15 months in the House of Correction.

North Attleboro's political crises come at a different time from those of Attleboro, but the municipal campaign is not far distant. The local press is agitating the candidacy of F. S. Gilbert for the position of Selectman.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mestay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

New York Notes.

Hamrick & Co. will remove their business from 870 Broadway to the store at 866 Broadway.

The American Watch Case Co. are rapidly installing their machinery in their new factory and expect to resume work March 4.

Dan. I. Murray, jewelers' auctioneer, 3 Maiden Lane, is now conducting a successful sale at the French and Oriental Art Rooms, 55 W. Market St., Wilkes-Barre, Pa.

William E. Cohn, 39 Maiden Lane, has learned that oil has been found on land which he owns at Abilene, Tex., and has refused an offer of $1,000 more than he paid for the land.

Frank Netschert, manufacturer of natural preserved plants for decorative purposes, has moved his show room from 7 Barclay St. to 129 Fifth Ave., where he has secured much larger and more attractive quarters for the display of his product.

The leading diamond importers and cutters of New York yesterday received notice of another advance by the "Syndicate" in the price of rough diamonds. The amount of the raise is 5 per cent. and the new price went into effect yesterday.

Morris Aronov, bankrupt, has applied to the United States District Court for a discharge of all his debts in bankruptcy. A hearing on the petition will be had before Judge Brown, March 6, when creditors may show cause why the petition should not be granted.

David Linder, 122 Essex St., against whom an involuntary petition in bankruptcy was filed last month, as published in THE CIRCULAR-WEEKLY, Jan. 30, was adjudicated a bankrupt by Judge Brown, of the United States District Court, Wednesday, after all objections had been withdrawn.

It is reported from labor circles that the Miscellaneous Trades Section of the Central Federated Union has suspended the jewelers' organization for having engaged non-affiliated musicians to play at their recent ball. None of the delegates of the suspended organization was present when the action was taken.

Charles Guerez, the Chilian jeweler who was despoiled of $3,500 worth of diamonds two months ago in a panel room in "Soubrette Row," mistakenly accused a young woman at 33d St. and Broadway, Wednesday, of helping in his robbery. He caused considerable disturbance by so doing and was locked up on a charge of disorderly conduct.

At the instigation of the New York police, a warrant to search B. Braunstein's jewelry store, 121 Washington St., Hoboken, was issued recently. Jacob Svoboda, arrested for robbing W. Bott, told the police he had sold some of the booty to Braunstein. Bott, who went to the jewelry store, recognized there a magnifying glass as part of his property. The warrant was then issued. Braunstein is reported to have sailed for Germany.

A handsome silver loving cup was presented by the Independent Steam Fire Co., No. 7, of Charles Town, W. Va., to Charles Broadway Rouss, of New York, on the occasion of the latter's 65th birthday, Feb. 11. The cup, which is gold lined and richly chased, engraved and inscribed, was furnished by Charles W. Brown, jeweler, of Charles Town. The cup was presented to Mr. Rouss, in New York, by Turner Ashby Beal, on behalf of the donors.

Mr. Schoureck, who for many years has represented Deitsch Bros., manufacturers of leather goods, 14 E. 17th St., on the Pacific coast, was recently taken seriously ill in San Antonio while on his way to that territory. Mr. Schoureck is now laid up at the Manger Hotel, that city, with grip and inflammatory rheumatism. His employers have sent one of their staff to look after him and see that he gets the best of care. As it will probably be about six weeks before he resumes his trip, Rudolph Klunk will temporarily cover his territory, visiting California and the middle west.

William Mallet, whose home is in Rochester, attempted suicide, Saturday, by cutting his throat, at 345 W. 27th St., where he had been stopping with his brother. Mallet had stopped here on his way to Ansonia, Conn., where he is interested in several clock patents, and had become mentally deranged. He was taken to the New York Hospital, where it is said his condition is critical.

Daniel Nathan, jeweler, 2248 Third Ave., who skipped out, Jan. 7, owing $12,000, was arrested, Saturday, by order of the District-Attorney, and held for examination, March 7, in $2,000 bail. After Nathan had skipped, Charles Altchul, on Jan. 9, obtained a warrant for his arrest, which could not be served. Nathan surrendered, Jan. 16, and was held in $1,000 bail for examination on March 7. As a number of the creditors had reason to believe that this charge might not hold, Milton M. Goldsmith, an attorney representing L. Adler & Son and the S. F. Myers Co., went before the District-Attorney, last week, and made new charges, which resulted in Nathan's second arrest. The specific charge now against the prisoner is the larceny of $1,020 worth of diamonds obtained on memorandum from L. Adler & Son, Jan. 7, the day he skipped. These goods were not given him for sale, but to put into his show window. Altogether, he obtained about $3,800 worth of merchandise from the same firm. Nathan will be examined on both charges March 7.

The factory of the Fahys Watch Case Co., at Sag Harbor, shut down from Friday

C. DORFLINGER & SONS,

Manufacturers of Fine Glassware.

EVERYTHING IN PLAIN AND CUT CRYSTAL FOR THE TABLE.

915 Broadway, NEW YORK. 36 Murray Street.

1851. 1901.

THE CHATHAM NATIONAL BANK, NEW YORK.

CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 980,000

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

until Monday, while new furnaces were being put into the building.

A fire in the factory building at 85 Crosby St., last week, caused slight damage by smoke and breakage to the factory of Fishel, Nessler & Co. on the top floor.

John Preston, jeweler, Middletown, N. Y., recently paid a short visit to his brother, Stephen Preston, Jr., jeweler, Mt. Vernon, and who for many years previous had been in business in Harlem.

Ludwig Nissen, of Ludwig Nissen & Co., was elected vice-chairman of the city committee of the Citizens' Union, at a meeting held Monday night. He is one of four vice-chairmen representing different boroughs of the city.

Charles Robertson, who is said to have been at one time a prominent jeweler of Maiden Lane but who for some years back had worked at his trade as an employe, died at his home, 405 Pearl St., Saturday.

The examination in bankruptcy of Morris J. Davidow was continued, Wednesday, at the office of referee Seaman Miller. Davidow was examined both by Charles Stecker, his own attorney, and G. H. Crawford, representing the creditors. The examination continues to-day.

A meeting of the creditors of the Barker Silver Co. was held, Wednesday, at the office of August H. Vanderpoel, referee in bankruptcy, 2 Wall St. No trustee was elected, nor was any business of a definite nature accomplished. An adjournment was taken for three weeks.

Joseph Goodfriend, uncle of Meyer and Jacob Goodfriend, of Goodfriend Bros., 11 Maiden Lane, who was familiarly known to their many friends as "Uncle Joe," died, Friday, at the residence of Meyer Goodfriend, 14 E. 125th St. The deceased was 79 years old. Funeral services were held Sunday morning.

Frank Chester Fisher, who is said to have been for 36 years in the jewelry trade, died at his home, 215 W. 51st St., Friday, after a month's illness, following a stroke of paralysis. He was 54 years old and the son of James Potter Fisher, of Providence, R. I. He leaves a widow, who was formerly Miss Josephine Drummond.

Customs Inspector Donohue, last week, seized from a passenger on the North German Lloyd steamship *Lahn* an emerald, diamond and pearl necklace, two lace collars, and some other articles not usually carried in pockets. The jewels had not been declared, and they were taken to the seizure room in the Public Stores. Their value was said to be about $500. The passenger, who gave his name as E. Zimmerman, of Atlanta, was not arrested.

A package of loose diamonds, imported into this country and consigned to Samuel A. Buitenkant, was ordered seized, last week, for undervaluation. The diamonds were invoiced at $13,000, but when examined by Jewelry Examiner Mindil at the Appraisers' Stores, Wednesday, he placed their value at $21,600. The case will probably be appealed to the General Appraisers for reappraisement. Customs authorities were remarkably reticent about this case, and it was impossible to learn the address of Mr. Buitenkant, whose nervous haste to get the goods through had first aroused suspicion, or the name of the steamer on which his property arrived. At the Law Department of the Custom House, Monday, it was said that no official report of the case had yet been received.

A petition for a writ of certiorari has been filed in the United States Supreme Court, at Washington, with the idea of bringing before that court the action known as the United States *vs.* Rud. C. Hahn, decided by the United States Circuit Court of Appeals, in New York, a year ago. This action was in relation to the duty under the tariff of 1883 upon agate penholders and other articles, and among other things involved the question as to what was a precious stone. The action in bringing this case to the Supreme Court was taken, in order, as foretold in THE CIRCULAR-WEEKLY a few weeks ago, to get, if possible, from the highest court, an adjudication as to exactly what is and what is not a precious stone. The petition for the writ of certiorari was submitted by Solicitor-General Richards on behalf of the United States; Comstock and Brown represented the importer and filed a brief in opposition.

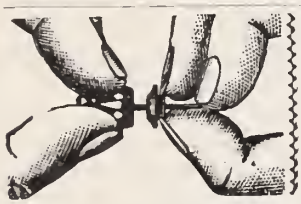
Judge Lacombe in the United States Circuit Court, Saturday, signed orders directing that certain parts of the answers filed by the Ansonia Clock Co., the New Haven Clock Co. and the Waterbury Clock Co. to the actions brought against them some time ago by the Manhattan Watch Co., be expunged from the records. These actions, which, as published in detail in THE CIRCULAR-WEEKLY, Nov. 14, 1900, were to recover for an alleged infringement of a patent on an improvement in cheap watches granted to Edmond Kuhn, Nov. 27, 1883, and eventually assigned to the Manhattan Watch Co. In their answers to the suits, filed last month, the defendant companies, besides denying infringement, denied that the Manhattan Watch Co. were an existing corporation, claimed that they wound up affairs and went out of business 10 years ago, and made other allegations similar in effect. To these statements the Manhattan Watch Co. took exception, and asked that they be expunged from the record. After hearing argument of counsel, Judge Lacombe granted the motion.

BROOKLYN.

P. A. Becker, formerly a manufacturer of miniature glass display cases for jewelers, at 243 Willoughby St., will be located at 45-51 De Kalb Ave., March 1.

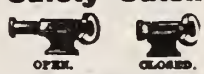
Harry Devere and Louisa Zath were held for further examination by Magistrate Kramer in the Lee Ave. Court, last week, charged with stealing a gold watch, valued at $75, from Frederick Martin, a jeweler, 933 Broadway.

Gilmon E. Silsbee, a restaurant keeper of the borough, was ordered arrested, Thurs-



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
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THE WASHBURN
Safety Catch



FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
14 K. ONLY.
Trade-Mark.
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NEW YORK.

Howard Sterling Co.,
SILVERSMITHS,
TRADE MARK.
PROVIDENCE AND NEW YORK.
112 KEARNY ST., SAN FRANCISCO, CAL.
Sample Lines at all commercial centres at regular intervals.

day, by Magistrate Brenner, Silsbee, Wednesday morning, called on E. Haas, a diamond broker of 1655 Broadway, Manhattan, and asked Haas to change a $100 bill. He was accommodated, but when Haas made a demand for the $100 bill, Silsbee expressed surprise. Haas obtained a warrant for Silsbee's arrest, but when Magistrate Brenner called the case neither Silsbee nor Haas was in court. Some one explained that it was all a joke and that the case had been settled. The Magistrate refused to consider it a joke and ordered a policeman to arrest Silsbee.

James Hoke, a working jeweler, who was arrested, recently, for making away with several watches belonging to his employer, was committed for the action of the Grand Jury, last week, by Magistrate Brenner in Adams St. Police Court.

John Gordon, a jeweler of Richmond Hill, died suddenly of acute pneumonia, Monday morning, in the Morris Park Hotel, at the corner of Atlantic Ave. and Lefferts Pl. Gordon was on his way to business in the city when stricken and was carried to the hotel, where he died a short time after.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfeetcd arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., E. D. Mix (James Mix), New Amsterdam.
CINCINNATI, O., M. Rauch (Rauch & Goldsmith), Gerard.
Miss J. Marsh (H. & S. Pogue Co.), Normandie.
DALLAS, TEX., W. E. Shuttles, Broadway Central.
DANVILLE, PA., H. Rempe, Normandie.
DEPOSIT, N. Y., W. Vail, Cosmopolitan.
MIDDLETOWN, N. Y., J. K. Wiggins, Herald Square.
NEWARK, O., M. H. Mazey (H. H. Griggs Co.), Albert.
NORWICH, CONN., T. McGarry (Porteous & Mitchell), 55 White St.
PITTSBURGH, PA., W. J. Johnston (W. J. Johnston Co.), Astor.
SAN FRANCISCO, CAL., M. Carrau (Carrau & Green), Imperial.
ST. LOUIS, MO., I. Auer, Belvidere.
J. Bolland (John Bolland Jewelry Co.), Imperial.
TORONTO, CAN., F. Trebilcock, Murray Hill.

The stock and fixtures of the bankrupt E. K. Gifford Co., Mansfield, O., have been sold to T. E. Black for $1,220.

The jewelry store of J. H. Grubb & Co., Thurmond, W. Va., was practically ruined by a fire which destroyed nearly all the business section of that town, Saturday.

The store of Warren T. Gressman, Hamburg, N. Y., was gutted by fire Friday, causing a damage estimated at $1,000, with no insurance. He will resume business as soon as his stock can be replaced.

The directors of the Oneida Silver Ware Mfg. Co., Oneida, N. Y., met last week for the purpose of organizing and choosing a general manager. The directors elected for the ensuing year are: Thomas D. Wilkin, Charles A. Stringer, Stephen C. Waterman, William E. Witter and Sidney W. Moore.

J. T. Scott & Co. Unable to Overcome the Stress of Their Old Failure.

J. T. Scott & Co., jobbers in watches, diamonds and jewelry, 4 Maiden Lane, New York, made an assignment, Thursday, to Leo Wormser, of the Julius King Optical Co., giving no preferences. The firm were composed of James T. Scott and William P. Wallace, who have run the business since May, 1898. The reasons stated for the failure were lack of capital, bad business and poor collections. It has been well known that the firm have been making an up-hill fight for several years, having been handicapped by impaired credit due to their previous assignment, in 1894.

Assignee Wormser stated to a CIRCULAR-WEEKLY reporter that he had taken hold and had men working on the books, making up the inventory and schedules, which he was sure would be ready for filing within the 20 days allowed. "Until these are made," said Mr. Wormser, "no statement as to the liabilities and assets can be given, and the reported statements in the newspapers, that I put the liabilities at over $100,000, is absolutely without foundation." Whether they were above or below that sum Mr. Wormser stated he could not say, nor did he give the names of the principal creditors. A number of relatives are known to be creditors, but these have had their money in the business for a great many years. Mr. Wormser stated that as soon as the schedules were ready a meeting of the creditors would immediately be called. The firm had not filed a petition in bankruptcy because they believed an assignment would be better for the creditors.

The firm were founded in 1847 by James T. Scott, the father of the present head. The business was first at Wheeling, W. Va., then at Pittsburgh, Pa., and in 1870 was moved to New York. The present James T. Scott became a partner in 1874 and, after his father's death, with his brother, S. C. Scott, continued the business. In May, 1894, they assigned, but settled with the creditors at 40 per cent. and continued. S. C. Scott retired in May, 1898, and Mr. Wallace became a partner. The members of the firm have always been highly regarded personally.

An involuntary petition in bankruptcy was filed against J. T. Scott & Co., yesterday afternoon, by Stern, Singer & Barr, as attorneys for three creditors: Moore & Son, for $2,555.99; Schmitz, Moore & Co., $581.49, and August Meyer, $4.05 on a claim assigned by Block & Bergfels. They ask that the firm be declared bankrupt, alleging the assignment, made Friday, by the firm as the act of bankruptcy.

Edward D. Scott has moved from Rockaway, N. J., to Long Island.

Charles V. Mount's store at Shenandoah, Ia., was badly damaged by fire, Wednesday.

John E. Van Natta, Lewistown, Pa., has had a well executed portrait of Gen. J. P. Taylor on exhibition in his show window.

In a fire in Concord, N. H., Feb. 23, J. C. Derby's jewelry store was damaged somewhat by smoke and water.

Shuttles Bros. & Lewis, Dallas, Tex., have amended their charter by increasing their capital stock from $30,500 to $50,000

Trade Gossip.

Jewelers, precious stone dealers and others who are dissatisfied with their present location and are on the lookout for new quarters will find it to their advantage to look at the large and light offices which are offered for rent in the Morton building, a new and fire-proof structure at 112-114 Nassau St., New York.

J. Heilbronn & S. Marchand, 26 John St., New York, have just received the first instalment of rough diamonds from the large purchase recently made by them abroad. The lot comprises some exceedingly fine stones, which are already in process of polishing, and will be ready for the trade in about four weeks.

The pocket catalogue of diamonds and precious stones for 1901, issued by S. C. Scott Mfg. Co., 9 Maiden Lane, New York, is a booklet which every jeweler will find both useful and convenient. One of its features is a chart for the grading of diamonds, in which the character of the stones is classified under 14 heads, the classifications being used in connection with an illustrated price list in order to show the value of jewelry mounted with different grades of stones. The high value set upon this method of classification is shown by the many letters of commendation from jewelers called forth by the previous use of the chart. A new feature of the booklet is a brief series of articles on pearls and precious stones, condensed from the best authorities on the subject in such a way as to avoid the use of technical phraseology, while giving all that it is important and useful to know concerning gems. The colored stones are illustrated in color, with prices of the various weights of stones of a good medium quality. The sizes of the different colored stones of various weights are shown, so that the jeweler may easily estimate what weight he needs for mounting. A diamond table and other matter of useful information complete the book, which will be sent to the trade on application.

A pearl button factory is about to begin business at Burlington, Ia., to employ 300 people.

Olaf Ovrom, Waupaca, Wis., has sold out to C. M. Hall, who was a clerk in the store.

William H. Packard, Mt. Gilead, O., has sold out to W. C. Morrison, who comes from Cleveland, O.

PIRIE MAC DONALD

gives you

GREETING. **He has a workshop on the *16th floor* of the *Washington Life Building*, New York, where he makes *photographs* and various other kinds of *portraits of men.* Not but that he loves women, as all good men should, but because he knows he can make men's pictures best. "Blessed is that man who has found his work."**

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

AN EXPERIENCED TRAVELER in south and west desires position; reference first-class. J. F. S., P. O. Box 728, New York.

DESIGNER—High-class sterling ware designer is open for engagement; practical, up-to-date. "Designer," care Jewelers' Circular-Weekly.

FIRST-CLASS SALESMAN, jewelry and clock repairer wishes position with opportunity to learn watch repairing. F. Rudisill, 265 W. 23d St., New York.

A YOUNG MAN, 23, with one year's experience in watch work, would like to work on small salary to finish trade. J. I. D., 712 Monroe St., La Porte, Ind.

ENGRAVER, strictly first-class, all-round; also jeweler and stone setter; long experience, best references; no bad habits. P., 46 Tennyson St., Boston, Mass.

A FIRST-CLASS WATCHMAKER with best references, over 25 years' experience, wishes a position with a good concern. Address, E. A., care Jewelers' Circular-Weekly.

FIRST-CLASS letter and monogram engraver is open for an engagement; 15 years' experience in retail store; can give A1 references. H. A. Kirchmyer, 455 Main St., Buffalo, N. Y.

WANTED—Position by a youth, 19, who has had some experience in a Maiden Lane diamond house; good recommendation. Address, "Cedric," care Jewelers' Circular-Weekly.

SITUATION WANTED—Watchmaker, clock and jewelry repairer, single man, 12 years' experience, moderate salary; do not engrave. Address, Ed. Schurs, Elk Restaurant, Steubenville, Ohio.

CHASER AND DESIGNER, experienced on silver ware and jewelry, would like to secure position with a first-class house that will appreciate a conscientious worker. Address, "Chaser," care Jewelers' Circular-Weekly.

WATCHMAKER, refractionist, jeweler, plain engraver, good salesman, stone setter, of good address and habits, with references, tools and case; position permanent. "Optician," Columbia Hotel, Anderson, Ind.

BY YOUNG MAN, as stock clerk and salesman in the watch or jewelry trade; has been for 20 years with Bates & Bacon, and can give best of references. Address, William Jarvis, Room 808, 11 Maiden Lane, New York.

COMPETENT and reliable watchmaker, jeweler and optician wants permanent position; own fine tools; railway inspection experience; best habits; refers to present employer. Address, "125 K.," care Jewelers' Circular-Weekly.

HIGH-GRADE WATCHMAKER, engraver and optician, graduate two optical colleges, $1,500 to invest, competent to take entire charge, wants situation, partnership or to buy. Temporary address, D. P. Smith, Broadhead, Wis.

WANTED—By an experienced salesman, a good line on salary or commission, to travel New York city and suburban towns; can give good references as to character and ability. Address, "T.," care Jewelers' Circular-Weekly.

YOUNG MAN, having 12 years' experience in two of the largest wholesale jobbing houses on Maiden Lane, desires position of stock, order or bill clerk or salesman; best of references. Address, L. A., care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

WANTED—By an experienced and well-known salesman, a manufacturer's line to sell to department stores and jobbers; New York and vicinity, including New England, if desired. Address, S. C., care Jewelers' Circular-Weekly.

GENTLEMAN, with 12 years' experience in the engraving and fine stationery business, would like a position with a jewelry house; experience covers a practical knowledge of engraving plant, and as buyer and salesman. Address, A. T. Kenyon, 1644 Lexington Ave., Cleveland, O.

EXPERT OPTICIAN, fine watchmaker and engraver is open for a steady position; would prefer to have charge of an optical department; can take entire charge of store if wanted; have tools and trial case; A1 reference furnished. Address, "Optician," care Jewelers' Circular-Weekly.

BY YOUNG MAN; 5½ years' experience, three years' shop experience, A1 jeweler; can set stones, do plating, some new work; 2½ years in retail store; good on clock work, prescription work and edge-grinding; salesman, stockkeeper; A1 references. Address, "Logan," care Jewelers' Circular-Weekly.

WANTED—A position as salesman by one who has been in wholesale optical business many years; claims some acquaintance in jobbing, peddlers' supply, department store and export optical markets; would like a store or city position, but will travel; favorable terms can be made. Address, W. E. M., care Jewelers' Circular-Weekly.

Help Wanted.

JEWELER AND CLOCKMAKER WANTED. Apply by letter or in person to Harris, Schuster & Co., 9 Maiden Lane, New York.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—A good watchmaker, single, that can do plain engraving and jewelry jobs; write particulars and salary in first letter. John J. Ferguson, Alexandria, La.

WANTED—Experienced jewelry salesman to carry a line of gents' chains, lorgnettes and bracelets on the Pacific Coast, on commission. Address, "B.," care Jewelers' Circular-Weekly.

WANTED—Watchmaker, engraver, jeweler, all-around helper; steady job, nice town, New York State; send sample of engraving, photo and all particulars. Address, E. B., care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER and engraver; must also know something of optics; send sample of engraving and reference and wages desired in first letter. Address, J. P., care Jewelers' Circular-Weekly.

WANTED—Ten first class salesmen to carry as a side line our well known gold filled rings; liberal commission; deposit of $50 required for samples. Address, Arnstine Bros. & Mier, 50 Euclid Ave., Cleveland, O.

WANTED—A manufacturing jeweler and plain diamond setter; one who is accustomed to emblem manufacturing and first-class work; a steady position to a good man. Address, with reference, Charles G. Willson, 524 Penn Square, Reading, Pa.

HAVING OTHER BUSINESS, I want ambitious young watchmaker and optician (with small capital preferred) to associate himself with me in established jewelry business; splendid opportunity for hustler. Address, H. S., care Jewelers' Circular-Weekly.

A BRIGHT and energetic young man as salesman for precious and imitation stones; must be well acquainted with manufacturing jewelers in New York and Newark. Address, stating experience and salary expected, "Energetic," care Jewelers' Circular-Weekly.

WANTED — DIAMOND SETTER — A first-class workman able to do all styles of setting; a steady place. Address, with full particulars, H. Z., care Jewelers' Circular-Weekly.

WANTED—DESIGNER for fine jewelry; a desirable position for a competent and ambitious man. Address, with full particulars, H. C., care Jewelers' Circular-Weekly.

EXPERIENCED TRAVELING SALESMAN for loose and mounted diamonds; state references and salary expected. Address, Diamonds, care Jewelers' Circular-Weekly.

WANTED—A wide-awake, hustling salesman for a first-class retail store; must have fair knowledge of optical work; commission or salary; the right man who is not afraid of work and has "ideas" can make this a good paying position; state how long in business and where, and give references. Address, R., care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

JEWELRY STORE, stock and fixtures for sale, in a New England city of 14,000; jewelry store over 30 years; best location in city. For particulars address, "M. 33," care Jewelers' Circular-Weekly.

A PAYING JEWELRY STORE in cotton belt and fruit-growing section of the middle south; repairs average $75 per month; no opposition; but little cash required. Address, E. F. G., care Jewelers' Circular-Weekly.

A FINE CHANCE—On account of retiring from business, I offer for sale my jewelry store, established 10 years, on main street of a Pennsylvania town of 10,000 population; railroad center. For further particulars address, "North," care Jewelers' Circular-Weekly.

WE WILL GIVE AWAY free an established wholesale chain and charm business that has taken years of advertising and extraordinary effort to build up; the line is a special one and can be reduced to a minimum; the stock, which is clean, fresh and new, together with any fixtures desired, will be sold at a satisfactory price, and the established business will be included; favorable terms on desirable quarters also offered with this snap; positively no old job-lot stuff; it is a snap for a bright, energetic salesman, retail jeweler or jobber to drop into at once and with a paying, established business; another special proposition will be included in the advantages; we are going exclusively into manufacturing, hence the above. Address, J. A. Barton, 169 Oakwood Blvd., Chicago, Ill.

For Sale.

FOR SALE—Fine Universal lathe, Swiss, and rounding up tool; cheap. Edward Schwartz, 833 Amsterdam Ave., New York.

SAFE—One of my large burglar and fire proof safes; steel-lined throughout; made to order for owner; three combination locks, two pairs of doors. Call or address, "Diamonds," Room 407, 277 Broadway, New York.

To Let.

TO LET—Good chance for right man; portion of store on best street in New York for optician; low rent to first-class man. G. H., care Jewelers' Circular-Weekly.

TO LET—Large and small lofts, excellent light, near Union Square, with steam power and heat; suitable for silversmiths and jewelers; space for drop hammer also on premises. Josef Scheina, 115 E. 13th St., New York.

Miscellaneous.

WANTED—The issues of *The Keystone* from 1891 to 1899; must have the index with each year; state cash price, or write what ones you have. O. W. Heiserman, West Union, Ia.

PRINTED MATTER—We make a specialty of envelopes and note heads for jewelers; write for samples and prices; good work, reasonable prices. J. S. & D. G. Allen, Newport, Tenn.

THE GREATEST INVENTION of the age; a tool to set a roller jewel in 60 seconds without removing mainspring or roller; price, 50 cents; satisfaction guaranteed. S. W. Christine, Watchmaker, Washington, N. J.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Wisconsin, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly, room 414, 134 Van Buren St., Chicago, Ill.

Loans on Diamonds

in any amount at legal interest and no commission.

Address, "INTEREST,"
Care JEWELERS' CIRCULAR-WEEKLY.

ENGLISH FIRM WANTS FOREMAN.

WANTED—Reliable foreman or manager who understands the technical part of silver plating, especially depositing silver on glass, etc., to manage a small factory now established in England. Must be thoroughly trustworthy and understand the details of engraving in connection with the deposit goods. Address, in strictest confidence, Deposit, care Room 19, 11 Waverly Place, New York.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

MORTON BUILDING

NEW. FIREPROOF.

110-116 NASSAU ST.

OFFICES TO LET

Suitable for Jewelers, Diamond Dealers, etc.

EXCEPTIONALLY LIGHT.

$225 and Upward.

Also Floor Space up to 7,200 Sq. Ft.

WILL DIVIDE TO SUIT.

Office on Premises. ***F. ZITTEL, Agent.***

TELEPHONE, 645 JOHN.



AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,
3 Maiden Lane, New York.

SCHOOL Watchmaking, Optical and Engraving.
Winona, Minn. W. F. A. Woodcock.

ERNEST VATIER,

FOUNDER IN
Gold, Silver
and
Bronze d'Art.
Maker of
FINE CASTINGS

For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.



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Bell Telephone, No. 6542.



America's Leading Art and Jewelry Auctioneer,



DAN I. MURRAY,
3 Maiden Lane,
New York.

References unequaled.
Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam),
DIAMOND CUTTER AND POLISHER
FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.

OFFICE AND FACTORY:
ROOMS 303 & 304 BEEKMAN BUILDING,
101 BEEKMAN STREET,
Cor. Pearl Street, NEW YORK.

News Gleanings.

D. W. Boydston, Nevada, Ia., has given a realty mortgage for $100.

E. Hardwick, Walla Walla, Wash., has moved into new quarters.

J. L. Fincher & Son have succeeded J. L. Fincher, Fort Valley, Ga.

E. Dosh, Guthrie Center, Ia., has given a realty mortgage for $2,500.

W. E. Wilson, Navasota, Tex., has been sued for a debt amounting to $64.

H. F. Waddell will engage in the jewelry business at Stewart, Minn., at once.

A voluntary petition in bankruptcy has been filed by J. A. Schirman, Fargo, N. D.

H. P. Turner has opened a watchmaking and jewelry office at Howard Lake, Minn.

J. H. Dunnaway, recently of Duluth, Minn., has removed to Fort Benton, Mon.

Christian Iron, Harper, Kan., has given a quit claim deed for a consideration of $17.

A new stock of jewelry has been opened at Thief River Falls, Minn., by A. Anderson.

F. J. Dwyer has sold his stock of jewelry and notions in Rockwall, Tex., to J. R. Jones.

George L. Andrus has opened a new jewelry store at 318 E. Main St., Rochester, N. Y.

Al. Harman has succeeded to the stock of jewelry, etc., of Harman & Birmingham, Austin, Ark.

John P. Graham, with Cozad & Freeman, Des Moines, Ia., died of heart failure, recently.

Jacobson Bros., Hardwick, Minn., will locate at Howard Lake, Minn., for the jewelry business.

E. A. Merritt, of Merritt & Co., Northville, Mich., has been married to Miss Norine Clarkson.

Joseph K. Roumain, Baton Rouge, La., has recently returned from a purchasing tour in the north.

Myron Dubois, Little Falls, N. Y., has been confined to his home as a result of having been vaccinated.

Tabet Bros. have succeeded to the jewelry and dry goods business of Jowdy & Tabet, San Antonio, Tex.

Alden R. Vaughan & Co., Pawtucket, R. I., are having a clearance sale previous to moving into a new store.

E. H. Hopkins, Penn Yan, N. Y., is enjoying a well earned vacation at Los Angeles, Cal., the guest of his brother, Frank.

Harry Casey, suspected of robbing Baker & Ricard's store, Toledo, O., April 2, 1897, was indicted by the Grand Jury, recently.

Soldosky, Olson & Co., who have been engaged in the jewelry and clothing business in Bricelyn, Minn., have dissolved partnership.

N. J. Fellows, recently with Albert H. Pike, Rockford, Ill., has been chosen secretary of a company who will manufacture jewelry in Cincinnati, O.

R. E. Brigham has bought out P. Davidson, who for 31 years has been in business in Schuylerville, N. Y. Mr. Brigham was with Mr. Davidson four years before buying him out.

The Bonitia Diamond Co., Worcester, Mass., offered $100 to anybody who could select a genuine diamond from their variety of imitation stones. Miss J. E. Murphy did it last week and, it is said, got the money.

Charles Bahe and Marion Mann, who were held at Faribault, Minn., on a charge of robbing the store of Frederick Z. Sherwood, had a hearing and were bound over to the action of the Grand Jury at the May term of the District Court.

The stock of John C. Alexander, Middletown, O., has been attached by a Court order in a suit brought by Albert Bros., Cincinnati, O., to recover $4,306, alleged to be due on a note. The goods may be sold at auction by a receiver.

Hon. Roland Ellis, attorney for the respondent in the case of Samuel Steinhart against the Lazarus Jewelry Co., Macon, Ga., has filed answer in the United States Court. The respondent objects to the original bill and all amendments, and complains that the amount involved was not sufficient to put the company in the Court of Bankruptcy.

Louis I. Stephens, Jacksonville, Fla., commenced a jewelry removal auction sale Feb. 23. Mrs. A. E. Martin, formerly of the firm of Cooke & Martin, will assist during the sale. Mr. Stephens will remove from W. Bay St. to 20 Main St., near the stand he occupied for many years, and from which he was compelled to remove last Summer to make way for the erection of a big business block.

John J. Ferguson, Alexandria, La., said to be the oldest established jeweler in central Louisiana, has ceased doing business in that line. He commenced in the jewelry business there in 1865, and had a jewelry store from that time to the present day, over 35 years. A number of young jewelers now doing business started with him as apprentices. Mr. Ferguson will still continue in active business, having with his wife opened a hotel there, the Hotel Ferguson. His jewelry stock has been turned over to his son, Dave C. Ferguson, who will open a jewelry store at Crowley, La.

The
Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

John L. Warner, jeweler, Anita, Pa., is dead.

R. H. Ayer, jeweler, Concord, N. H., is dead.

H. W. Senior has opened a jewelry store at Montgomery, N. Y.

Amiel Grandmason has opened a small repair shop at Kenton, O.

C. Edward Eager, Syracuse, N. Y., has been having an auction sale.

W. F. Lang has established himself as a watch and clock repairer at Winchester, Ky.

Lewis Hartman & Co., Tiffin, O., have transferred their jewelry stock to Standt & Miller.

L. H. Bellesfield, Allentown, Pa., will move next week from his present store to 615 Linden St.

A. J. Ness will open a jewelry store at La Crosse, Wis., in the store formerly occupied by M. N. Grasby.

Goetz & Yaffee, Knoxville, Tenn., have moved from 117½ Gay St. to a larger and better store at 205 Gay St.

J. K. Pickett will occupy improved quarters on the ground floor for his watch repairing business at Salem, O.

The engagement is announced of jeweler William P. Robinson, Portsmouth, N. H., and Miss Florence B. Hill.

Lawrence T. Smith, of Smith Bros., Greenfield, Ind., has sold his interest in the business to his brother, Henry.

William H. Merrill has moved from Washington, N. J., to Pen Argyl, Pa., where he will conduct a jewelry store.

R. H. Rickert, Statesville, N. C., has newly fitted up a store in the Mills building and has moved his stock to the new location.

E. F. Linton, a traveling jewelry peddler, was arrested and fined $50 and costs, at Durant, Miss., for peddling without a license.

Harry Davis, 810 Kansas Ave., Topeka, Kan., has moved from that location and disposed of most of his stock of jewelry at auction.

William T. Newton, Knoxville, Tenn., will move, July 1, from 241 to 313 Gay St., where he will have a store better located than his present one.

Charles H. Worthington will open a jewelry store at Westfield, Mass., April 1. He has been with Robert C. Hollister, jeweler, of the same place.

J. W. Tuttle & Co., Plattsburgh, N. Y., have taken Fred. Parshall, an employe, into partnership, and the firm name is now the Tuttle & Parshall Co.

A son of Page J. Smith, Cumberland, Md., graduated from West Point, last week, and is now enjoying leave at his home before being assigned to duty in the army.

R. St. P. Smith and A. J. Webster, for several years with J. T. Allen & Co., jewelers, Richmond, Va., have located at 626 E. Main St., that city, to do repairing for the trade.

The jewelry store of L. G. Trower, Oberlin, Kan., was robbed of $100 worth of watches and rings recently. The goods were found where the burglars hid them and two arrests were made.

H. J. Crocker, Sons & Co. lost about $500 worth of jewelry and other goods from their general store at Orlinda, Tenn., by burglary. Bloodhounds were placed on the trail without result.

Morek & Kirberger, Warren, Pa., have placed a second order with the Cleveland Store Fixture Co., Cleveland, O., for the installation of store fittings and fixtures, to be completed by Oct. 1.

The store of J. H. Gabathuler, Davenport, Ia., was flooded with water on the occasion of the fire in the upper stories of the Windsor hotel block, last Wednesday. The loss was covered by insurance.

O. A. Pease, one of the oldest established jewelers in Iowa, has retired from the business he has conducted for 30 years at Corning, Ia., on account of his health. J. E. Carmichael has purchased the stock and continues the business.

The Capital City Jewelry Co., of which B. Scigel is the principal stockholder, have perfected their organization and leased quarters in the Youngerman building at W. 5th and Mulberry Sts., Des Moines, Ia. They will engage in the wholesale jewelry business, employing a capital of about $20,000. Several traveling men will be put on the road. Mr. Seigel has conducted a pawnbroking and retail jewelry establishment for a number of years at W. 4th and Walnut Sts. He has sold that business to an Omaha man, who takes possession at once.

Adorn your home and business with Netschert's everlasting natural prepared plants.

Sell with 300% Profit.

Ask for Illustrated Catalogue No. 2.

ORDERS over $25.00 will be delivered potted without extra charge.
ORDERS under $25.00 to be delivered unpotted, or extra charge for potting.



o. 2568. Hyacinth, in white, pink, purple, each, 40c.



541. Lily Sprays, in te, pink, purple or ow, per doz....$1.75
541a. Lily Spray, in te, per doz.....$2.00



. 2150. Fern Dish.

In. diameter.	Each.
.....6.....	$0.90
.....7.....	1.25
.....8.....	1.75



No. 2145. Rose Bush.

No.	In. high.	Roses.	Each.
2144....	24.....	3....	$1.12
2145....	24.....	4....	1.60



No. 2494b. Easter Lily.

No.	In. high.	Lilies.	Each.
2494b....	24.....	3.....	70c.
2494c....	24.....	2.....	60c
2258d....	18.....	1.....	30c.



No. 2201. Palm Plant.

No.	In. high.	Leaves.	Each.
2204....	24.....	3....	$0.20
2205....	36.....	3....	.40
2200....	36.....	5....	.60
2201....	40.....	6....	.75
2201a...	50.....	10....	1.80



No. 2191. Violet Bush, each, 12c.
No. 2192. Violet Bouquet, 2c.



No. 2536. Rose Spray.

No.	In. long.	Per'doz.
2530.....	12.....	$0.80
2531.....	14.....	1.35
2536.....	14.....	1.75
2533.....	14.....	2.00

Any color.



No. 2257a. Auracaria. Each, $1.20
No. 2257b... Each, 60c.



No. 2209. Palm Tree.

No.	Ft. high.	Leaves.	
2206.....	7.....	12...	$3.50
2208....	12.....	16...	4.50
2209....	15.....	21...	5.00



No. 2268. Window Box, made out of Birch Bark and trimmed with Umbrella Plants and Foliage, complete, each...$1.75
No. 2268a. Trimmed with Dracenas, each.....$1.75



No. 2249. Seamoss Tree, 15 in. high, each.....20c.
No. 2248. Ericamoss Tree, 15 in. high, each.....20c.



No. 2542. Chrysanthemum Bush.

No.	In. high.	Each.
2542a....	24.....	$1.00
2542.....	24.....	1.75

FRANK NETSCHERT,
129 Fifth Avenue, NEW YORK.
187 S. Clark St., CHICAGO, ILL.

CHART
FOR THE
Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect

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Whether loose

or mounted every diamond we send out is marked with a grade number or letter to indicate the quality, and, remember, we guarantee them to be exactly as represented.

A feature of our Grading System is that it tells without examination whether a stone is perfect or not. This is an aid to even those who are well posted in the different qualities.

Dealers who do not feel competent to rely entirely on their own judgment will find our System a great help, both in ordering and selling.

Our Guarantee, in addition to yours, makes easier selling and satisfied customers, and the additional satisfaction of having dealt fairly with them.

Our prices, you will find, will compare favorably with any in the market. When you have a prospective sale for something not in stock, a trial order will convince you.

S. C. SCOTT MFG. CO.
9, 11, 13 Maiden Lane,
New York.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Feb. 18, D. J. Reagan started on a long trip west for Baldwin, Miller & Co., Indianapolis, Ind. He will cover his route in western Indiana, Illinois, Kansas and Iowa.

Harry Snow is on the road visiting the western trade in the interest of the Meyer Jewelry Co., Kansas City, Mo.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: Morry Mayer, M. Schussler & Co., Inc., San Francisco. Frank G. Moyer, the American Watch Case Co., New York; Walter Wise, J. Hoare & Co., Corning, N. Y.; and Charles Weinshenk, Armer & Weinshenk, San Francisco, Cal.

Traveling men calling in Davenport, Ia., the past week were: J. E. Vander Voort, Vander Voort Bros.; H. A. Reichman, Joseph H. Fink & Co.; Charles Lochner, Hayes Bros.; S. W. Frolichstein, Frolichstein & England; R. L. Kintz, E. G. Webster & Son; A. S. Wormood, Illinois Watch Co.; A. D. Shoup, Ira L. Henry Co.; G. E. Tinker, William B. Durgin Co.; J. R. Payne, Meriden Cutlery Co.; and B. Kaufman, for Fred. Kaufman.

Among the traveling men in Indianapolis, Ind., last week were: J. R. Davidson, Philadelphia Watch Case Co.; Fred. L. Pettee, Waterbury Clock Co.; Ives L. Lake, American Waltham Watch Co.; Mr. Shiman, Shiman Bros.; M. Newhouse, Workman & Newman; J. G. Fuller, Fuller, Carpenter & Co.; I. Price, Byron L. Strasburger & Co., and representatives of Whiting & Davis and Silbermann & Co.

The following eastern representatives were in St. Louis, Mo., last week: M. Baum, Rothschild Bros.; S. A. Goldsmith, A. Goldsmith & Son; Seymour W. Frolichstein, Frolichstein & England; A. Rosenthal; F. G. Gruen, D. Gruen, Sons & Co.; G. W. White, W. S. Hicks' Sons; M. L. Barnard, J. B. Bowden & Co.; Max Arnstein, Arnstein Bros. & Co.; Theodore Yankauer, Rees & Yankauer; and Otto Sinauer, Oppenheimer Bros. & Veith.

The following traveling salesmen made Minneapolis and St. Paul, Minn., the week past: L. E. Smith, M. B. Bryant & Co.; S. C. Howard, Dominick & Haff; Mr. Eckfeldt, Eckfeldt & Ackley; Harry Bliss, Krementz & Co.; George J. Gruen, D. Gruen, Sons & Co.; O. Bartel, Western Clock Mfg. Co.; A. Weiss, for J. J. Cohn; Mr. Cutter, Elgin National Watch Co.; Mr. Amberg, Amberg & Co.; J. Rothschild, Ingomar Goldsmith & Co.; I. Speyer, Goldsmith Bros.; Mr. Leubuscher, O. E. Bell Co.; Mr. Rosenbaum, Rosenbaum & Adler; J. W. Tice, for Adolphe Schwob; Axel Madsen, Sprochnle & Co.; G. W. Bleecker, Martin, Copeland & Co.

The eastern traveling men who called on the trade of Kansas City, Mo., last week were: Charles Lochner, Hayes Bros.; F. C. Winship, T. B. Clark & Co.; M. W. Smith, S. B. Champlin Co.; Walter S. Noon, W. F. Cory & Bro.; S. A. Goldsmith, Adolph Goldsmith & Son; K. H. Clark, Towle Mfg. Co.; W. H. Gregory, Strobell & Crane; J. Williams, for G. Armeny; C. N. Perley, Alling & Co.; A. N. Brittan, M. A. Mead & Co. and the Regal Jewelry Co.; Richard Meeker, Bates Bros. Co.; Hubert Somborn, Albert Berger & Co.; H. C. McConnell, C. G. Alford & Co.; E. L. Weidlich, W. Weidlich & Bro.; Walter S. Strauss, Jacob Strauss & Sons; Mr. Kenny, L. E. Waterman Co.; C. P. Young, William B. Kerr & Co.; Carl M. Fishel, Fishel, Nessler & Co.

Travelers in Pittsburgh, Pa., recently were: Mr. Sideman, Redlich & Co.; T. J. Watter, Allison & Lamson; F. D. Heffron, Riley, French & Heffron; H. Henrich; G. T. Howard, Towle Mfg. Co.; M. Baum, Rothschild Bros.; E. Untermeyer, Charles Keller & Co.; George H. Remington, Waite, Mathewson & Co.; A. J. Sherrard, Enos Richardson & Co.; J. Fred. Crane, Mandeville, Carrow & Crane; J. W. McClannin, International Silver Co.; Max Huss, S. & A. Borgzinner; M. Kohn, Silbermann & Co.; J. F. Dean, Reed & Barton; Charles S. Isabel, Arnstein Bros. & Co.; P. M. Layman, Riker Bros.; Harry E. Farquharson, Bliss Bros.; Mr. Somes, S. O. Bigney & Co.; F. C. Allen, D. Gruen, Sons & Co.; C. A. Hulstrom, Wilcox & Evertsen; Fred. Clarkson, Albert Lorsch & Co.; William Matschke, A. Joralemon & Son; R. H. Stevenson, E. G. Webster & Son; Walter R. Bristol, William Rogers Mfg. Co.; L. Strauss, H. H. Curtis Co.; Frank J. Keller, The Keller Mfg. Co.; Lucien Rockwell, Poole Silver Co.; George W. White, William S. Hicks' Sons; Gust. A. Keller, Endemann & Churchill; John C. Hull, The Silver Plate Cutlery Co.; J. E. Simonson and Frank L. Wood, Ludwig Nissen & Co.

Springfield, Mass.

L. S. Stowe has been elected to the corporation of the Home for Aged Men.

Peter Horenstein, who stole some garnets and opals from E. Goldberg, a jewelry peddler, was fined $30 in Police Court.

J. D. Kingsberg, jeweler, has established a loan business in connection with his jewelry store, and will hereafter loan money on watches and diamonds.

F. L. True, of True Bros., had an attack of heart disease while going home on a car one evening recently, and for a time it looked as if he might not survive. He was first taken on the car, and upon being removed to the walk collapsed again. It was some time before he could be removed to his home. He was laid up for several days.

The increasing business of O. W. Bullock & Co. has led that firm to hire new quarters, and the first floor and basement of the building at the corner of Dwight and Taylor Sts., comprising about 18,000 feet, have been rented. The work of removal will begin April 1 and progress slowly until the last of the month, when there will be a shut down in order to move the machinery. The firm manufacture watchmakers', jewelers' and dentists' tools, beside specialties in fine hardware, and employ a considerable force the year round. Other space in the same building will be secured if the business grows as expected.

Death of Henry L. Jacot.

South Bethlehem, Pa., Feb. 20.—Henry L. Jacot, for 30 years a jeweler here, died yesterday after an illness of several weeks' duration, which included a stroke of apoplexy. He was 71 years old.

Mr. Jacot was a native of France. When a young man he learned the trade of watchmaker, which occupation he skilfully followed up to the time of his last illness. He came to Bethlehem about 30 years ago and entered the employ of James K. Rauch. After leaving the employ of Mr. Rauch, he opened a store for himself. He was an expert mechanic and was considered one of the best at his trade in this section of the State.

He is survived by his wife, Dermia, and by three sons and two daughters. They are Gustavo, of Bethlehem; Henry, of New York; Mrs. Robert E. de Schweinitz, Victor and Fannie.

Connecticut.

Charles P. Buskirk, Winsted, is rapidly getting settled in his new and attractive jewelry store in Cavagnaro's block.

A. W. Austin, Norwalk, will, on or before April 1, move to 40 Wall St., where he will have a lighter and more desirable store.

In a fire in New Britain, on the morning of Feb. 21, Samuel Greenstein, watchmaker and jeweler, lost, according to his estimate, $400.

The New Haven Clock Co., New Haven, ask for a reduction in their taxes, as assessed on their New Haven plant. The plant was assessed at $250,000.

J. D. Thomas, Thompsonville, was last week called to Philadelphia, Pa., to attend the funeral of his aunt. During his absence Robert F. King had charge of his business.

The National Self-Winding Clock Co., Bristol, have established a depot for the benefit of the local jewelry trade at the McGowan Cycle Co., 155 Orange St., New Haven.

The marriage is announced of J. Hart Welch, Jr., and Miss Maud Bullen, on Thursday last, in New York. The groom is the eldest son of J. Hart Welch, president of the E. N. Welch Mfg. Co., Forestville. He is a member of the Welch & Osborne Co., wholesale dealers in clocks, 45 Maiden Lane, New York.

A slight fire occurred at Rogers & Brother's factory, Waterbury, last week. A small frame building used as a stock room for dust, in the rear of the main factory, was burned. Companies from the center responded quickly to the call, only to find that in the meantime the fire had been put out by the members of the private company at the factory, and the automatic sprinklers in the building where the fire started. The damage to the structure was very slight.

Through the effective work of the fire department, Miller Bros.' Cutlery Co., Meriden, escaped a destructive fire early last Tuesday night. A blaze in the three story wooden building in the rear of the main factory, known as the shear department, caused a loss of about $300 to the building. Water damaged probably $2,500 worth of goods and machinery. The fire originated from an exploded lamp which set a can of japan ablaze in Wrigglesworth & Son's shear department on the second floor of the rear building.

The Rogers Silver Plate Co., Danbury, Feb. 23, completed a full sized hatchet, heavily plated with silver, which was shipped to Wichita, Kan., addressed to Mrs. Carrie Nation, the saloon wrecker. The instrument was inclosed in a leather case, so arranged that Mrs. Nation may carry it handily when on her crusades. The express package containing the hatchet and case was inscribed, "From Thomas S. Turrell, Medina, N. Y., who will gladly furnish more hatchets if they are needed."

George W. Mitchell, of Bristol, trustee under the will of E. N. Welch, has been given judgment for $1,100 and $28.70 costs in the suit against Ida D. Cleveland, of Plainville, formerly of Bristol. April 15 has been set as the last day for redemption. The property in question is located in Plainville and formerly belonged to R. A. Potter. He transferred the land to Mrs. Cleveland in 1899, subject to a former mortgage of $1,000, as evidenced by a note in possession of the trustee. The suit to foreclose was brought in October, 1900. Judgment was given by Judge Elmer in the Superior Court last week.

The following, recorded in Wallingford Town Clerk's office, last week, is self-explanatory: "This is to certify that at the annual meeting of The Rogers Brothers Manufacturing Company, a corporation of the State of Maine, held on January 16, 1901, at Portland, Maine, the name of the said Rogers Brothers Manufacturing Company was duly and legally changed to The Simeon L. and George H. Rogers Company. In witness whereof, I, George H. Rogers, of the county of Hartford, State of Connecticut, secretary of the said The Simeon L. and George H. Rogers Company, also secretary of said The Rogers Brothers Manufacturing Company before said change of name have hereunto set my hand and seal this 16th day of February, A. D., 1901. The Rogers Brothers Manufacturing Company and The Simeon L. and George H. Rogers Company. By George H. Rogers. Received from record February 18, 1901, at 7 o'clock P. M. and recorded by me, Henry Martin, Assistant Town Clerk."

The owner of the store occupied by W. M. Farrington, Bangor, Me., has decided to either build on the front of the block or move the present block out to the street line. Mr. Farrington has recently added an engraving machine to his outfit and is doing some fine work.

Know The Weight

of the gold in a watch case and you know how good the case is. That's the way you buy solid gold cases. That's the way you ought to buy filled cases also. Then you don't have to depend upon the word or guarantee of the maker for the lasting quality. **BELL SPECIAL 14 K. GOLD-FILLED CASES** are all **10 dwt. gold standard.** That is, there are 10 dwts. of gold in an 18-size hunting case—other sizes in proportion—and they are so stamped **in the gold.** They are the only filled cases made with the quality and quantity of gold stamped in the case. They are the best cases in every way for your fine trade. Write us for prices. Remember, we sell to you direct and give you the middleman's profit.



Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,
Champlain Bldg., CHICAGO, ILL.

GARREAUD & GRISER,

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

THE EMPIRE WHEREVER IT TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, FEBRUARY 27, 1901. No. 4.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

Mr. Zuckerberg, of L. Seligman Jewelry Co., is in town.

A. L. Fisher, of B. F. Norris, Alister & Co., has returned from a visit east.

A petition has been filed, it is reported, to place H. G. Rouse, Peoria, Ill., in involuntary bankruptcy.

Washington's Birthday was observed by the wholesale trade, all closing at 12 o'clock and most closing all day.

Joseph Schoenthaler has returned from a visit to New Orleans, where he had been "taking in" the Mardi Gras.

C. P. Dungan, Chicago manager for the Meriden Britannia Co., has gone on a visit to the works at Meriden, Conn. He will make a short stop at New York.

Mrs. W. P. Waters, wife of W. P. Waters, jeweler, Sheridan, Wyo., is in the city on a purchasing trip. Mrs. Waters looks after the millinery side of the store.

Arthur Bradshaw, of The International Silver Co., has been in town the past few days. Mr. Sherman, of Simpson, Hall, Miller & Co., is in the city. C. A. Barnum, of Meriden Britannia Co., was a visitor to the city, last week.

A very pretty wedding took place, last week, at Morris, Ill., the contracting parties being John Bonar and Miss Stella Johnson. Mr. Bonar has been for years the manager of the jewelry business of S. C. J. Peterson, and Miss Johnson is a daughter of Sheriff C. W. Johnson.

Benjamin Berkovitz, jeweler, who in past years conducted shops in various parts of the city, disappeared last August, and it is claimed that valuables worth several hundred dollars, which had been left with him for repairs, disappeared at the same time. Berkovitz was located in Joliet, last Thursday, and placed under arrest by Chicago officers.

The following out-of-town buyers were in town, last week: Mr. Ferguson, of Ferguson & Craig, Champaign, Ill.; D. W. Brattin, Brazil, Ind.; C. W. Fenn, Prophetstown, Ill.; George O. Warren, Sycamore, Ill.; J. F. Lindvall, Moline, Ill.; E. P. Sherman, Gray's Lake, Ill.; W. J. Keating, Watertown, S. D.; H. F. Witt, Sycamore, Ill.; E. P. Sundberg, Fargo, N. D.

Ruben W. Wheeler, Penn Yan, N. Y., has been having an auction sale.

Cincinnati.

John R. Costen has applied for a divorce from his wife.

A. J. Thoma, of Thoma Bros., started on a trip, last week, and almost immediately began sending in orders.

Frank Herschede reports better sales this month than in years at this season. Many large pieces were sold and the hall clock trade was quite an item.

Otto Heeren, of Heeren Bros. & Co., Pittsburgh, Pa., stopped over a short time in Cincinnati to see his friends, en route home from a trip west. He is very optimistic about the business prospects for this year.

Two men were discovered Friday trying to force entrance into A. Demoisy's jewelry store, E. 4th St., and were arrested. They claimed to have been drunk and not to know what they were doing. They were sentenced to the workhouse.

The Cincinnati police think they have located some of the watches stolen from William S. Tussing, Columbus, last week. A number of new watches were pawned by two negroes in second-hand stores and the police located the men. The men are being held for identification.

A large number of out-of-town jewelers were in town, last week, to attend the annual meeting of the Ohio Society of Scottish Rite Masons. Among them were: A. P. McConahay and John Van Liew, Van Wert; Frank Henn, Chillicothe, O.; James Wetherell, Parkersburg, W. Va.; J. W. Boyer, Sisterville, W. Va.; H. A. Bedel, Jackson, O.; G. McMurchy, New Richmond, O.

The United States Watch Co. have sent out a circular to the trade announcing their readiness to fill orders for gold or silver cases. The company were incorporated under the laws of Kentucky and they expected to occupy the old quarters in Newport, Ky., of the Wadsworth Watch Case Co., but a lease could not be secured. Quarters were finally secured at the corner of Pearl and Ludlow Sts., this city.

The wedding of Miss Lillian Gutmann, daughter of the late Louis Gutmann, to H. Jacobs, of Natchez, Miss., which was postponed on account of her father's death, last month, took place Monday evening with only immediate friends and relatives present. Mr. Jacobs expects to be admitted to the firm of L. Gutmann & Sons about June 1, after stocktaking. The firm will continue under the same name as heretofore.

The factory of Joseph Noterman & Co. is now thoroughly equipped for the big business which is expected. The two upper floors are devoted to manufacturing. They make all their own dies and, being the oldest house in the city, have the largest stock of dies of any concern; also being a progressive house, they are continually putting in new appliances to facilitate work, and utilize every new improvement for the furtherance of their business. Their offices are on the second floor and are handsomely fitted with every convenience. This is one of the largest diamond mounting manufacturing concerns in the country and dates back to the '50s, when Joseph Noterman, Sr., made the name noted for diamond mountings.

Louis McDowell, who tried to swindle three jewelry firms out of some diamonds by claiming to be the son of Eugene Zimmermann, a wealthy railroad man and father-in-law of the Duke of Manchester, is an old time crook. His method was to represent himself to be the son of a local man of wealth, and thereby obtain such goods as he wanted. He and his wife were stopping at the St. Nicholas, the swellest hotel in the city. After his arrest the police searched their trunks, but found nothing to incriminate them, and the wife did not appear to be mixed up in his crookedness. He was sent to the workhouse for a long term and the woman left town. Detectives and Mr. Walsh, of Merrick, Walsh & Phelps Jewelry Co., St. Louis, Mo., came to this city to see if McDowell is the man who robbed the jewelry firm, as reported in the last issue of THE CIRCULAR-WEEKLY.

Detroit.

M. Blood and Will Knapp, representing the L. Black Co., last week started out to cover Michigan, Illinois and the west for the firm.

The contract for the jewels for officers of the Grand Lodge of Michigan, F. & A. M., was, last week, awarded to W. A. Sturgeon & Co. This firm also designed and executed the handsome mênu cards for the Michigan Club banquet.

The taking of inventory at night by Wright, Kay & Co. was interrupted, last week, by the blowing out of the furnace. As it was zero weather, the proprietors and clerks were compelled to burn oil stoves and wear their overcoats while waiting on customers. Nearly all the down town store proprietors are taking inventory.

At a recent meeting of the L. Black Co., after the death of Albert Landsberg, the following officers were elected: President, M. Black; vice-president, A. Black; secretary and treasurer, I. Landsberg. There will be no change in the personnel of the company because of the death of Mr. Landsberg, who had no active part in the business.

St. Louis.

F. Dienstbier & Co., Broadway near Pine St., have moved two squares farther south on the same street.

An ordinance has been introduced in the House of Delegates here providing that any street railway company issuing transfers with time limitations through their conductors shall be required to carry a clock with a dial not less than 12 inches in diameter in all cars of said company. The location is specified to be by the side of the cash register on the cars, so that the passengers may be able to verify the time as designated by the punch on the transfers issued.

Louis McDowell, arrested at Cincinnati, a couple of days ago, has been identified as the young man who, some days ago, secured a diamond brooch, valued at $800, from the Merrick, Walsh & Phelps Jewelry Co., representing himself to be Wm. J. Lemp, Jr. Detectives and Mr. Walsh left for Cincinnati, Thursday afternoon, upon being notified of the arrest. Friday, a telegram was received from Mr. Walsh, stating that he had positively identified McDowell as the man who secured the brooch. McDowell at the time of his arrest was accompanied by a stylishly dressed woman. The robbed firm report that they have recovered the brooch. It was located in a pawnshop.

Pacific Northwest.

F. C. Brodie, Sumpter, Ore., has moved into new quarters on Granite St.

C. E. Nash, of Burmeister & Andresen's jewelry store, Oregon City, Ore., expects soon to go to Nehalem.

W. H. Snyder and Harvey Richardson, of Silverton, Ore., will move to Castle Rock, Wash., in a short time, where they will establish a jewelry business.

Schott & Williams, Brownsville, Ore., have dissolved by mutual consent. Mr. Schott will have charge of the music department, including jewelry, notions, etc.

An ordinance has been introduced at Newport, Ore., licensing occupations, professions, etc. Jewelry stores where jewelry is sold and watches and clocks repaired are licensed for $5.

L. A. Messing, Spangle, Wash., will establish a jewelry store at Rosalia, Wash. Mr. Messing is an expert clock and watchmaker, and in the course of a few days will be ready to do work in his line.

A slight blaze was discovered last week on the roof of Hill's jewelry store, Commercial St., Nanaimo, B. C. The prompt action of Messrs. Hill and O'Connell prevented what might have proved a serious conflagration.

J. J. Walker, Nelson, B. C., has moved into new and commodious quarters. Mr. Walker started in the jewelry business at Nelson, Sept. 1, 1897. Bv strict attention to business and good treatment of his customers his business grew to such proportions that the old quarters were much too small. His new fittings are now all in place and his stock displayed, and the store is one of the finest in western Canada.

The veteran Moses Goodman, Rochester, N. Y., has been confined to his residence for some time past, caring for a badly sprained ankle.

Pittsburgh.

Henry Erskine, Penn Ave., is seriously ill with tuberculosis.

A. I. De Roy has returned from a business trip to New York.

C. F. Hasinger has purchased the store of the late Max Wilson, Indiana, Pa.

The Pittsburgh Jewelry Co. will remove to Pfeiffer's storerooms on Smithfield St., a few doors from their present location.

D. J. Jones, a commission dealer in diamonds and watches, has opened an office in Room 303, *Chronicle-Telegraph* building.

Caplan & Teplitz, Monessen, Pa., who reported $650 worth of diamonds stolen by robbers, state that the gems were returned and left on their steps.

Henry A. Barrett, while returning to his home on his daily trip to New Brighton, Pa., had a narrow escape from death in the serious wreck on the Ft. Wayne & Chicago, last Thursday. He escaped unhurt.

Gems worth $2,000 were stolen from A. E. Siviter & Co. at the time of Mr. Siviter's child's death. The matter was kept a profound secret, and last week the jewels were as mysteriously returned. The affair is puzzling those interested.

A charter was issued by the State department at Harrisburgh, on Feb. 20, to the George B. Barrett Co., of Pittsburgh. The capital stock is $150,000. The directors are: George B. Barrett, Sewickley, Pa.; Henry A. Barrett, New Brighton, Pa., and W. O. Harrison, Allegheny, Pa.

Some time ago the store of Frank Crantz, 34th and Butler Sts., was robbed of a valuable watch. Information was received last week that a man named Malinowski had stolen the watch and had it in his possession. An officer searched the man, found the watch and Jeweler Crantz made information against him. He was promptly arrested.

The bursting of water pipes in the top floor of the Verner building, occupied by the W. J. Johnston Co., last week caused much damage by a large sized flood to the floor of the company named and the ceiling of Albert H. Gerwig. The place was in a deplorable condition, as the water had been pouring hours before it was discovered. Business received a check until the place was straightened up.

A. U. Potter, Tampa, Fla., has moved to the Theedon Drug Co. building, same city.

Rose Diamonds. Opals.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Tourmalines. Bloodstones.

F. C. KLEIN. EMIL KLEIN.

F. C. KLEIN & BRO.,

126 State St., Chicago.

Steam Lapidary.

DIAMOND CUTTING.

IMPORTERS OF

Precious and Jobbing Stones.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

Georgian STERLING SILVER.

In Complete Table Service—

French Gray Finish.



COFFEE SPOON.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

Columbus, O.

TRADE CONDITIONS.

The time of failures is well over now and the jewelers of central Ohio may well congratulate themselves that as a business the record has been so good. The crisis has passed and it can be said that there were fewer embarrassments in this line than almost any other, and the failures that did occur were mostly small ones. The loss at farthest can amount to only a few thousand dollars, comparatively speaking, perhaps 40 or 50. This is a good record when attention is called to the fact that Ohio is a large State, with much wealth and extensive business interests, and that in the jewelry line alone there is an immense amount of money invested. Among the larger retail dealers it can be said there has been no trouble at all. It has been mainly with the smaller stores, where the owners risked a great deal in starting in business and were not fortunate enough to be in position to pay their bills due in January. It can be said also that the list of failures in all lines of business has been remarkably small so far this year, much smaller than was predicted earlier in the season.

August F. Thoma, jeweler, Piqua, has been married to Anna M. Attenweller, the ceremony being performed by Rev. G. Steinlage.

William T. Oberer, formerly in the jewelry business here but now a resident of Cincinnati, was in the city, last week, calling on friends.

The F. L. Wirschinger jewelry stock and fixtures are being advertised for sale at 151 S. High St., in bulk, by E. B. Dillon, receiver, 119½ S. High St.

The jewelry store of Wayne Young, Caldwell, was badly damaged by fire, a few days ago, but it has not been possible to obtain the extent of the loss or the amount of insurance on it.

A Newark paper has the following to say about a Utica, O., jeweler: "R. R. Lusk, jeweler, has as nice a store as one will find in any of our cities. He has been in business 21 years. His line is complete and kept in a neat and attractive manner."

A. M. Bailey, who had been with Albert H. Bonnet for years in the jobbing house here has secured a position with Goddard, Hill & Co., Pittsburgh, Pa. He has been in the house for a short time, but will go on the road for them within a week or two. Mr. Bailey is an industrious salesman and is well liked by the trade.

The stock of Albert H. Bonnet, wholesale jeweler, who made a settlement with his creditors some time ago, will be closed out and the business will be discontinued for the present. Under the circumstances, this was deemed best at this time. All the creditors, with the exception of one or two small ones, have agreed to the terms of settlement and the matter has now all been arranged. It is thought that Mr. Bonnet will be able to return home within a few days, but he has not determined as to what course he will pursue in the future.

Perry M. Ford & Co. are out just $18.50 on a check racket worked by a man who gave his name as John Brent. The man had been in Columbus for perhaps six months and had represented that he was doing some business for another house. He secured goods from Mr. Ford for the above amount and deposited with him a check for a good sized amount as security. The check proved to be worthless. A number of other merchants here were caught in the same way. Brent, who is a raw German about 60 years of age, is now supposed to be in Pennsylvania and the Columbus police department is on the lookout for him.

The pawnbrokers' license has gone into effect here and the blanks are being filled out. The amount due from the time the ordinance was passed to Jan. 1 next is $86.68, which they will all be compelled to pay. They may be allowed some of it in return for aiding the police department in detecting criminals who make it a practice to pawn stolen goods, if they so desire. Besides the license fee, they are compelled to give a bond of $500 to insure their observing the ordinance. A system of reports to the Superintendent of Police has been arranged, showing the goods taken in pawn, the amount loaned on them and the name of the party securing the loan. These are to be made daily. The penalties for violation range from $10 to $200.

San Francisco.

L. Carrau, of Carrau & Green, is east and will be gone several weeks.

Taber Bros. have reopened their establishment at 910 Market St., this city.

G. D. Schulze, Dixon, Cal., is at the Palace Hotel, this city, and C. A. Phillips, Sacramento, is at the Grand.

Clinton R. Coulter, son-in-law of Charles Hadenfeldt, was killed in the railroad wreck on the Central Pacific at Mills Station, Nev., Feb. 17.

Frank E. Whitney has gone to Seattle and thence will visit the cities of the Pacific Northwest in the interest of the International Silver Co. and the E. Ingraham Co.

C. S. Untermeyer has been here representing Charles Keller & Co., New York. C. Rowbotham visited the trade in the interest of C. P. Goldsmith & Co., New York. William A. Weichmann, representing Frank W. Smith, Gardner, Mass., was with us last week.

Pacific Coast Notes.

F. C. St. John, Los Angeles, Cal., has sold out.

Carl Brand, son of C. J. Brand, jeweler, Nevada City, Cal., died in Weimar, Germany, Feb. 17.

The jewelry business of the late E. Joseph will be continued at Ukiah, Cal., under the management of his son, P. H. Joseph.

The front window of Z. F. Vaughn's jewelry establishment, Tulare, Cal., was broken into, last week, and a quantity of rings and chains was stolen.

A. J. Davidson, jeweler, Weaverville, Cal., has returned from San Francisco. He was offered and accepted $300 in payment of his claim for damages to the nugget loaned by him to the Paris Exposition commissioners.

W. L. Wheelock, who recently purchased an interest in the jewelry business of D. A. Woodward, Hanford, Cal., left for Los Angeles, last week, and will take his family back with him to reside in Hanford.

An electric alarm clock in the store of R. Kocher & Son, San Jose, Cal., went into action at 2 o'clock in the morning, recently, and a burglar raid story spread until J. R. Kocher arrived and shut off the electricity.

M. Friedberger & Co., who received the contract to keep the clocks of the court house at Stockton, Cal., in proper working order, will remodel the plans now in use in the tower. By a new system of backing on the dials and an increased lighting power, the clocks of the court house will be put in first class condition and kept running in a reliable way.

The jewelry business of Y. H. Boudreau, Merced, Cal., has been sold to Will L. Tregea, formerly of that city but for some time past engaged in the jewelry business with Brittain & Co., San Francisco. It is Mr. Boudreau's intention to remove in a short time to near San Jose, where he will reside. The new proprietor will take charge of the business some time during the early part of March.

Kaiser & Co. have decided to enlarge their storeroom at Stockton, Cal., about fourfold in order to accommodate their increased business. To do this the firm will occupy a part of the Jackson block, 111 E. Main St., adjoining the present store of the company. The new annex is being remodeled to conform to the fittings of the company's original jewelry store, at 109 E. Main St., and when completed, Kaiser & Co. will have one of the most up-to-date jewelry stores in Stockton.

Minneapolis and St. Paul.

The aged father-in-law of George Hartman, with Sischo & Beard, St. Paul, died, last week.

Louis Zohanyi, who has been in the store of Lewis Finkelstein, St. Paul, will go on the road at once, taking South Dakota.

Notice has been published of a meeting of the creditors of James H. Mosier, insolvent, Minneapolis, to be held March 6.

Gus Weiskopf has started on the northern trip for B. Schuette, Minneapolis. C. Herrick, watchmaker for B. Schuette, is the proud father of a son.

George S. Greenleaf, manufacturing jeweler, Minneapolis, has suffered a stroke of paralysis of the right side. Mr. Greenleaf has been in Grand Forks all Winter and has but lately returned.

Sam Pavian and W. Marks, who were formerly in the jewelry business in St. Paul, had a dispute, last week, which ended in blows. Pavian had his hand bandaged as a result of the encounter and Marks received minor injuries.

Among the dealers in from the country, the past week, were: George B. Johnson, Pipestone, Minn.; M. Weinstein, Webster, S. D.; W. F. Main, Cando, N. D.; Olson Bros., Carver, Minn.; Mr. Goven, watchmaker for M. A. Worcester, Lidgerwood, N. D.; W. G. Gould, Glencoe, Minn.

Denver.

George Bell Lapidary and Jewelry Mfg. Co., of Denver, have been incorporated by George Bell, J. H. Rotert, Earl M. Cranston; capital stock, $35,000.

Thieves entered the jewelry store of Charles J. Doersam, 430 16th St., one night last week, and stole 100 cheap watches, 25 studs, six ladies' neck chains, a dozen ladies' watch chains and a dozen ladies' watches. The total value of the stolen articles is about $200. The thieves effected an entrance by boring a hole through the rear door and throwing back the bolt. Once inside they could steal with impunity. The police have no clue.

Kansas City.

E. G. Alber has returned from Hot Springs, Ark.

G. S. Catchadal, Superior, Neb., is on his way to the Indian Territory.

D. J. Monk and bride, of Pawhuska, I. T., are here on their wedding trip.

W. L. Porterfield, a photo and jewelry novelty dealer, has given a chattel mortgage for $500.

W. S. Suppe, Galena, Kan., who was recently married, is visiting in Kansas City, accompanied by his bride.

W. A. Woodrow, Pond Creek, O. T., it is reported, died last week. Mr. Woodrow was well known to the Kansas City trade.

Mr. Margolis, of Margolis & Metzger, is in the German hospital. He was operated upon last Monday and is very ill at present.

J. H. Gilbert, formerly with M. B. Wright and Cady & Olmstead, this city, but now with Merry & Pelton Silver Co., St. Louis, Mo., has been visiting here.

The death is reported from Minneapolis, on Feb. 13, of Robert D. Russell, brother of C. E. Russell, the well known Kansas City jeweler, and of Sol Smith Russell, the actor.

Herman Oppenheimer, of the Oppenheimer Jewelry Co., while walking down the hill on 9th St., slipped on the ice and fell. His shoulder was dislocated and he was quite badly bruised by the fall.

Among the out-of-town merchants who called on the Kansas City trade last week were: Leslie White, Lee's Summit, Mo.; A. Y. Bowswell, Fairland, I. T.; George E. McCoy, Polo, Mo.; C. L. Porter, Moline, Mo.; A. E. Ziegler, Ravenswood, Mo.; I. W. Jackson, Meeker, Col., and R. C. Wyman, Maitland, Mo.

J. R. Mercer's store is torn up, undergoing repairs and improvements. Mr. Mercer expects to have the handsomest store of its size to be found anywhere. The old front will be torn out and an entirely new glass front, having swell windows, will be substituted. The side wall will be moved over eight feet, increasing the size of the store that much in width. There will be a new office. The interior will be redecorated and new show cases put in.

The trophy presented to the Kansas City Fire Department, by Co. E, 3d Regt. Mo. Infantry, U. S. V., has just been completed by H. B. Carswell. A handsome cut of the trophy was given on the front page of The Circular–Weekly, Aug. 8, 1900, but since then a very appropriate top has been added. It is a square of onyx, with bullets forming corner posts. A large cartridge is erected in the center of the square and from this, suspended by chains, is a mahogany wood cleat from the magazine door of Morro Castle, Havana. In the center of the wood is a silver plate bearing the inscription. The work on the trophy is all very fine, and it is composed very largely of material having an interesting history. The cartridges were taken from the Spanish fleet which was sunk off Santiago de Cuba.

Indianapolis.

Horace A. Comstock will spend a few weeks at Hot Springs, Ark.

Ikko Matsumoto has been granted a patent on a tiger claw ring mounting.

David Bixler, Bern, Ind., and George L. Spahr, Lebanon, Ind., were in the city last week.

Feb. 19 the store of Koontz & Fair, Walkerton, Ind., was looted by thieves. All the jewelry and $60 in money were taken.

Mart Mullin, of Mullin Bros., Liberty, Ind., has sold out to his brother, Scott, who will continue the business in his own name.

It is reported from Rochester, Ind., that C. C. Wolf, who was robbed of $600 worth of jewelry last October, has received word from the Sheriff of Kankakee, Ill., that three men have confessed to the crime. They were sentenced to prison at Joliet, Ill., on the charge of robbing a store at Momence, Ill., and while in jail confessed to other prisoners the Rochester robbery. Their names are Frank Boyce, of South Bend, Ind.; James Harris, of Elkhart, Ind., and Arthur Wells, of Chicago, Ill. Their headquarters were at Chicago and their hiding place will be searched in hope of recovering, at least, some of the plunder.

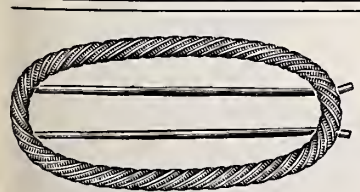
Cleveland.

Charles Remillet, Findlay, O., is advertising his jewelry establishment for sale.

The Home Security Co. will remove to the second floor, at 88 Euclid Ave., on April 1.

Captain R. E. Burdick and Webb C. Ball are members of the executive committee that will have charge of all arrangements for the G. A. R. encampment in this city next Fall.

Captain R. E. Burdick has been given the honor of having charge of the Presidential division of the inaugural parade at Washington next month. Captain Burdick will be aide-de-camp of the division in which the President rides. General S. V. Green, of New York, is the chief marshal of the parade, and appointed Captain Burdick to his position on the parade staff.



We manufacture the Largest and Best line of

HAIR ORNAMENTS

in the country.

CATALOGUE TO JOBBING TRADE ONLY.

F. H. NOBLE & CO., 103 State St., Chicago.

ILLINOIS WATCH CASE CO



100.



101.

20th Century

Art Designs on

COMMANDER

25-Year

Gold-Filled Cases

surpass all previous efforts in watch case engraving.

A Modern Jeweler's Stock Is Not Complete Without Them.

ILLINOIS WATCH CASE CO.

Factory and Main Office,

ELGIN, ILL.

Chicago, No. 133 Wabash Ave.
New York, No. 9 Maiden Lane, Gill Bldg.
San Francisco, No. 66 Crocker Bldg.

Ask your jobber for this label—

France

Note the

GAB

and beware of imitations.



The True Blue Beaded Label French Watch Glass

Ask Your Jobber For Them

SUSSFELD, LORSCH & Co.

Wholesale Agents

NEW YORK: 37 Maiden Lane.
PARIS: 21 Rue de l'Echiquier.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,

NEW YORK.

BLANCARD & CO.,

Manufacturers of **Settings, Galleries, Etc.,**

ALSO A LINE OF **RELIABLE FOX-TAIL CHAINS.**

Send for Catalogue. 45 & 47 JOHN ST., NEW YORK.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Telephone, 3889 38th St. 435-437 SEVENTH AVE., NEW YORK.

The Latest Patents.

ISSUE OF FEB. 19, 1901.

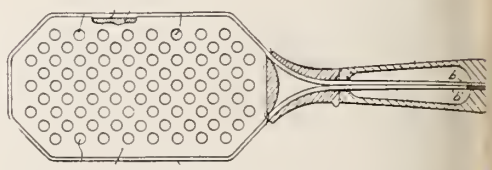
668,158. WORKMAN'S TIME-CHECKING APPARATUS. RICHARD BURK, Schroenningen, Germany. Filed Nov. 1, 1897. Serial No. 657,066. (No model.)

668,318. SETTING FOR JEWELS. HARRIET E. PATTON, Tipton, Ia. Filed May 31, 1900. Serial No. 18,489. (No model.)



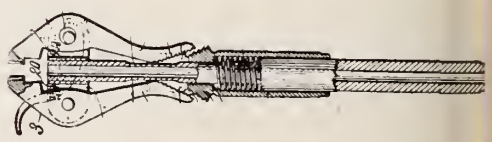
The combination of a stone having indentations in the upper surface thereof, and a setting composed of prongs, the ends of which are turned into said indentations, whereby the stone is clenched in place.

668,361. BRUSH. CHARLES H. TESCH, Milwaukee, Wis. Filed March 27, 1900. Serial No. 10,329. (No model.)



A brush-back provided with a series of depending socketed nipples, in combination with a series of holding-plates formed with concavities in their upper edges, and series of tufts of bristles, said bristles being doubled over the concaved edges of the holding-plates, and held to the brush-back by a driving fit of the said plates within the sockets of said nipples.

668,377. JEWELER'S HAND-VISE. ALFRED S. KOCH, Lancaster, Pa. Filed Dec. 15, 1900. Serial No. 39,947. (No model.)



In a hand-vise, the combination with a handle, and pivotally-supported vise-jaws, of a sleeve longitudinally slidable on said handle and carrying at one end a cone to normally spread apart the shanks of the vise-jaws and thereby close the gripping-surfaces of said jaws, a spring located in said sleeve for forcing said cone between the jaw-shanks, and springs located in the vise-jaws above the pivots thereof to open said jaws on retracting the said cone.

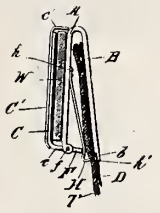
668,390. CLASP. ABRAHAM RITTER, New York, N. Y. Filed Aug. 22, 1900. Serial No. 27,644. (No model.)



The combination of the front plate *A*, the hook-plate *B* secured thereto, the spring-clip *H* fastened hy one end to the plate *A* and having an inturned serrated free end, the horizontal rock-shaft *E* mounted in bearings on the face of the plate *A* and having operating-handle *F* projecting from its extremity beyond the edge of the plate *A* and the projecting lug *G* fixed to the rock-shaft and operat-

ing in conjunction with the spring-clip to force the same into locked position or permit its retirement.

668,391. COMBINED GARMENT-CLASP AND BELT-HOLDER. Abraham Ritter, New York, N. Y. Filed Dec. 13, 1900. Serial No. 39,702. (No model.)



668,396. WATCH-CHAIN HOOK. John F. Streeter, Attleboro, Mass., assignor to McRae & Keeler, same place. Filed Oct. 3, 1900. Serial No. 31,826. (No model.)



In a watch-chain hook, the combination with the loop *a* formed of a length of wire, the ends of which overlap at the oblique joint *a'*, of the socket *b*, the perforations or holes *b' b'* in the socket, and the ring *c* extending through the perforations in the socket and through the loop; whereby the parts are secured together.

668,416. LENS ATTACHMENT FOR CAMERAS. Frank R. Roach, Gardiner, Mass. Filed June 29, 1900. Serial No. 22,055. (No model.)

Trade-Mark **35,935.** PHOTOGRAPHIC AND OPTICAL GOODS. William E. Peck & Co., New York, N. Y. Filed Jan. 12, 1901.

PECTO

Essential feature.—The word "Pecto." Used since April 1, 1900.

Trade-Mark **35,940.** SHEET-METAL WARE. The Central Stamping Co., New York, N. Y. Filed Jan. 11, 1901.



Essential feature.—The representation of a wheel with the word "Sterling" upon the hub. Used since January, 1885.

EXPIRED PATENTS.

[Reported specially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued Feb. 19, 1884.

293,639. MODE OF DECORATING GLASSWARE. J. S. Dignam, London, Canada.

293,684. WATCHMAN'S TIME RECORDER. J. E. Tarbox, Lynn, Mass.

293,691. SELF-WINDING WATCH. H. von der Heydt, Chicago, Ill.

293,759. FOUNTAIN-PEN. Hermann Madeheim, Brooklyn, N. Y.

293,779. WATCH. David Perret, Neuchatel, Switzerland.

293,812. BAND-FASTENING. W. W. Stewart, Brooklyn, N. Y.

293,825. BRACELET-CLASP. Samuel Wallach, New York, N. Y.

293,830. COMBINED CANE AND UMBRELLA. H. A. Whiting, Brooklyn, and W. J. Winghart, New York, N. Y.

293,860. WATCH-CASE. C. K. Giles, Chicago, Ill.

293,861. WATCH-CASE LINING. C. K. Giles, Chicago, Ill.

293,865. COMPENSATING PENDULUM. F. C. Greenleaf, Apulia, N. Y.

293,869. WATCH-CASE. C. W. Harman and H. G. Skidmore, Cincinnati, O.

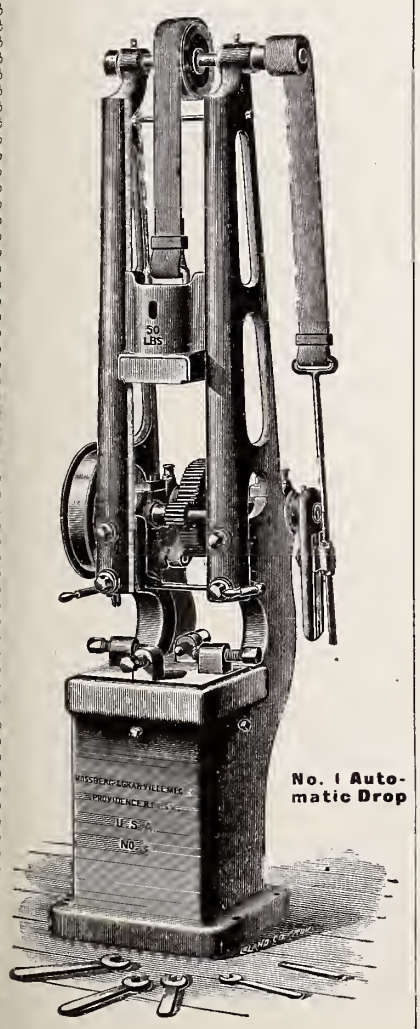
293,874 and **293,875.** FINGER-RINGS. Heinrich Henrich, New York, N. Y.

293,958. EAR-RING. Morris Falkenau, New York N. Y., assignor to Falkenau, Oppenheimer & Co., same place.

293,985. FINGER-RING. Christopher Staiger, Brooklyn, assignor to L. Sauter & Co., New York, N. Y.

Design issued Aug. 17, 1897, for 3½ years.

27,524. RING. G. E. Burns, Central Falls, R. I.



DROP PRESSES

PLAIN AND AUTOMATIC.

What the Jewelers and Silversmiths need for the coming season. Plain Drops for work that has to be daped. Automatics for Flat Back and Shallow work.

POWER PRESSES, ROLLING MILLS,

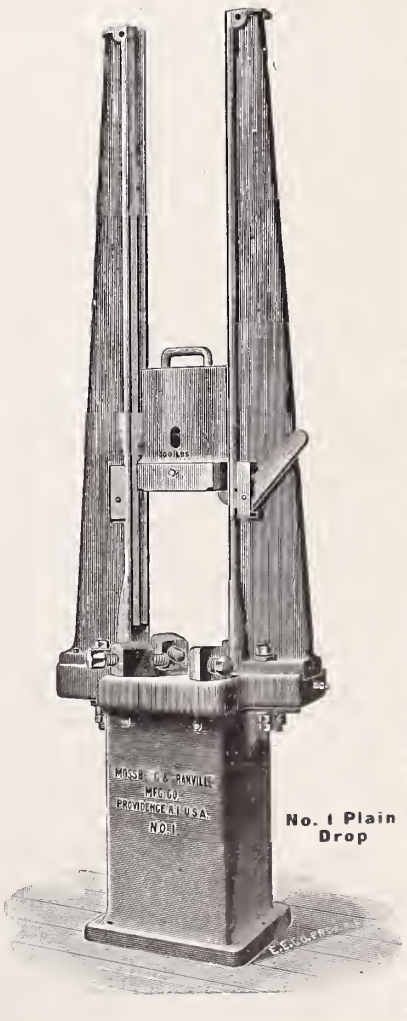
WITH ROLLER BEARINGS,

WIRE DRAWING MACHINERY.

Mossberg and Granville Mfg. Co.

150 Nassau Street,

NEW YORK.





RETAIL MERCHANDISING

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 2.

SUBJECT:

"How to Treat Customers—How to Sell."

Notice to Competing Essayists.

The essays in Competition No. 3, "How to Foster Spring Trade," will be printed at conclusion of Competition No. 2 essays.

BUYING OLD PRECIOUS METALS.

LEWIS J. HENISE, York, Pa., makes a specialty of buying old gold, silver and precious metals. To foster this department of his business, he issues a circular, of which the following is a copy:

We take pleasure in calling your attention to the fact that we are more extensively engaged in the buying, refining and melting of old gold and silver than ever before.

Our business is constantly on the increase, which is largely due to the very high prices we pay. Spot cash is what does the work.

Are you not in possession of any of the following articles which are entirely out of style, broken or such as you have no use for: Rings, scarf and brooch pins, charms, old spoons, watch cases, chains, bracelets, thimbles, lockets, teeth plates, gold leaf, hat pins, spectacles, earrings, fillings, silver novelties, filings, jewelers' sweepings? If you have any of the above we can use it, providing there is any gold or silver about it.

Make up a package and bring or send it to us. We'll quote its value. If our price is satisfactory, which it invariably is, we will give you the cash; if not, you get the goods.

We could give you the names of several thousand people who sell and ship us gold, but that isn't business.

Let's hear from you.

Yours respectfully,

THE HENISE GOLD & SILVER REFINING WORKS.
324 W. Market St.

Accompanying the circular is a card 9 x 3½ inches to which are attached scraps of leaf of gold, silver and other precious metals.

> SOME MEN BUY UP OLD IRON, SOME OLD BRASS, SOME OLD COPPER AND LEAD. WE BUY UP OLD GOLD AND SILVER.

The above is the striking catch line of the card.

An advertising scheme of a West Chester, Pa., optician is the offer of H. F. Freeman, secretary of the Pennsylvania State Optical Society, of a pair of solid gold spectacles or eyeglasses to the person writing "H. F. Freeman, Eyesight Specialist," the greatest number of times on one side of a United States postal card. The contest closed Saturday.

ALL engaged in trade have the same object in view: to acquire riches, to better their condition; vulgarly, to make money and to make it as speedily as opportunities permit. In our business we elect to supply the demand of our communities for the useful and the ornamental in precious metals, gems, etc., and we will consider the fixed rules we must follow to attain even limited success in our vocation.

The valuable character of merchandise in our line requires as a first condition that it be offered to the intending purchaser in an attractive manner, with favorable surroundings. Therefore, wherever practicable, the store should be so arranged in furniture, decoration and color scheme as to harmonize with the size of the room and the stock carried.

In no business more than ours is the best foundation for success first of all a love of truth. In every dealing avoid all trickery; the competition and rivalry of the day lead to devious ways to try to satisfy the many who want something for nothing, but common honesty and the "golden rule," will work just as advantageously in jewelry as in anything else.

Never say 14-karat when you mean 10-karat; never give a guarantee you cannot fully carry out; never make extravagant statements about your goods and prices, or, after a while, your warrant will be worthless, as your customers will not take you seriously. In sales of importance, of diamonds, fine watches, etc., it might be well to state in writing just what it is proposed to do. People speak more definitely when they read an offer recorded in black and white.

Be punctual. All men reverence punctuality, in theory; few carry it into practice. In both money and work engagements be punctual: be careful to make no promises if the chances of fulfilling them are uncertain. Shape good plans of business. Be persevering and persistent. A systematic person can accomplish more than he expects to; a disorderly one always finds a portion of his task unfinished.

Prices should be plainly marked on neat tickets or tags, easily perceived by the customer; it gives him the confident feeling that you are *"one-priced,"* and frequently makes sales, where customers in handling goods from curiosity find the price much less than they expected, and what might be called "accidental" sales are induced. Compromises and concessions must frequently be made; always make them so as to convince your customer that in your first demand there was no desire or attempt to overreach him.

It is sometimes prudent and worth taking much pains to bring your customer to your way of thinking, when you know he would eventually regret his own judgment if followed out. But as a rule endeavor to meet the desires of your patrons; generally the customer of the greatest intelligence is the most amenable to your counsel, and the most foolish are the readiest to suspect you have some motive when you seek to shape their selection.

Tact, which is said to be a female possession, is absolutely necessary, as the versatility and vacillation of customers are great; cultivate tact by all methods.

The subject of credit is a difficult one to decide at times, but in this matter decide promptly. When you have to communicate reasons for an unfavorable decision for a desired credit, always do it so as to give the least pain and create the least discussion; do not imply any falsehood. A bold, but not unkind sincerity should be the groundwork of all our dealings. Most men are slaves because they cannot pronounce the monosyllable "No". A polite man will pronounce it whenever he chooses with less danger of offence than a rude man's "Yes".

Pay great attention to cutting short your losses. If any goods are becoming "slow," sacrifice them "at once," at cost or less. Later they may bring nothing and cumber space which should be filled with newer or more popular goods. In a small or moderate sized town it is even well to send such "shopkeepers" to New York, or elsewhere, for disposal, rather than have them a drug among a limited clientele.

When help is employed, the greatest attention must be paid to seeing that clerks are always polite to the customer; a supercilious clerk, who "puts on airs," can do great damage to any business. Clerks should be encouraged to be frank and friendly with the employer. If they feel able to comment on things they are invaluable counselors, as they see many things which may escape the attention of the most particular person. It is also well to delegate as much as possible of the labor to their eyes and hands. Employers sometimes do too much themselves and worry unnecessarily, and when they leave

Gand HINTS to JEWELERS

their stores their help lack that self-reliance which is such an aid to the easy conduct of all business. Always recognize the good efforts of clerks by quiet praise and avoid hasty criticism of their occasional lapses.

The employment of saleswomen in jewelry stores is a mooted subject worthy a separate discussion. Their numbers seem increasing, no doubt on their merits.

Great moderation should be exercised in personal expenses. A shrewd business man can in no better way invite and deserve success than by prudent living. It produces a good effect and gives confidence to the customer and dispenses entirely with that disagreeable alternative of having to retrench and reduce living if a little adversity may strike.

In business, no expense should be spared that may possibly swell sales. Discreet advertising, handsome printing, tasty packing and delivery of purchases all conduce to make your own store known and to extend its custom.

With diligence and discretion translated into daily action, failure is impossible; trade must always be done among men; the store marked for the fairness of its dealings, promptness, neatness, politeness and efficiency will receive its full share of the trade going, and in a fattened bank account reward its worthy owner.

These few remarks apply more particularly to the home trading of the good, old fashioned kind, at the local jewelry store. No particular pains seem necessary to attract many people, with a fancied but false economy, to trade with the new fangled business aggregations which are taking on such proportions as to threaten the extinction of the old style shopkeeper, who knows but one line, but knows it well.

As John Ruskin says in his lecture on "Traffic": "The entire object of trade education is to make people not merely do the right, but to enjoy the right things; not merely industrious, but to love industry: not merely just, but to hunger and thirst after justice." U.

"HOW to Treat Customers. How to Sell in the Jewelry Business." First inspire the customer with confidence in you, and never allow this confidence to be shaken one moment by false act or statement. You will then have a customer for life. K.

Jacob W. Oller, for several years at Ashton, Ill., has sold out his stock and his residence. He goes to Dixon, Ill., to engage in the hardware business. William Trein will occupy the store vacated by Mr. Oller, at Ashton, and continue the jewelry business.

GUARDS AGAINST THEFT.

THE following article from the Council Bluffs, Ia., *Nonpareil* contains some points of value to the jewelry store keeper:

"A customer had gone into a jewelry store on Broadway the other day when his attention was attracted by the clerk's laying out five of each kind of goods. If the customer was looking at watches, five watches were displayed on the case; if he was looking at chains, rings, lockets or ware of any kind, the clerk invariably laid out five of each kind.

"'Why do you always lay out five of each kind?' asked the customer.

"The clerk was loath to tell at first for fear of insulting his customer, but on being pressed admitted that it was to guard against shoplifters.

"'We make it a rule to lay out five of each kind,' said the clerk. 'Then we are sure to know that five go back into the case after the customer has finished looking at the goods. This has become an established rule, and it is seldom that we vary from it. You can readily see that it is to our advantage to establish the rule of always laying out five pieces of goods. When this has once become the rule it is almost second nature for the clerk to determine that five pieces go back into the case.'

"'Is this an absolute safeguard against the shoplifter?' was asked.

"'Oh, no,' replied the clerk. 'We have to deal with some of the shrewdest sharks in the business of lifting jewelry. Sometimes in spite of all our precaution they steal the goods right out from under our noses. The practice of putting out five pieces of goods protects us from the greeny or the beginner, because to them it is not known that five pieces are always put out. It is the professional that we have the most trouble with. He knows our methods as well as we do ourselves, and not knowing when we are dealing with an honest customer and when with a professional shoplifter, we are sometimes caught off our guard.

"'I remember of catching a greeny and then I remember of catching a professional. You will readily notice the difference between the two. I was showing the greeny some gold rings, when another clerk called me to the end of the counter to give the price of a piece of jewelry. While I was gone the greeny picked up one of the rings and slipped it into his pocket. Upon returning to him again I did not at first miss the ring. My attention was drawn to his nervous manner, which I had not noticed when he first came in. The greeny began to fidget somewhat and the first thing that attracted my suspicion was that large beads of perspiration were standing on his forehead.

"'I immediately counted the rings and discovered that one was gone. He said that he guessed he wouldn't take anything today and was preparing to leave the store, when I said: "Did you want to keep the ring that you have in your pocket?" He immediately became confused and put the ring back on the counter. No arrest was made, because it sometimes loses trade. All we ask for is the goods back in their place. If we cannot influence the thief to return the goods, of course an arrest is then made.

"'Now, I will tell you of the professional, and you will see the difference. This particular one of whom I tell you I afterward was told had come from Liverpool, England, and was one of the smoothest in the business. He had probably underrated westerners, and it was probably due to that fact that I succeeded in recovering the goods, which he picked up under my very eyes.

"'He was tall, well dressed and a splendid looking man. He came into the store and asked to be shown some gold watches. He began with the very highest priced ones and in that way got me intensely interested in making a big sale. He looked them all over and carefully handling one of the costliest ones, said, "I don't know whether that would suit him or not?" I bit right away, and replied, "Were you thinking of a present for some one?" "Yes," he replied; "it is for the superintendent."

"'Then I became more earnest than ever upon making the sale and put more goods on the counter than was really customary. It is the custom to put one kind of goods back in the case before showing another line. But this time I was off guard. After almost deciding upon a watch, he began looking for a chain. That was when he began to work on his real job. I did not notice it at the time he was doing it, but I remembered afterward that as the chains were shown him he put them all in a pile. In that way it was much easier for him to take a chain without my noticing its disappearance. When he had gotten the chains in a pile he called my attention to another part of the case, and it was then that one hand picked up two of the chains and slipped them into his pocket, while his eyes and seemingly his attention were on me.

"'At last he concluded that he would not buy just then, but would be back later. He left the store without my discovering that he had taken two of the best chains. When I came to disentangle the chains which he had so cleverly tangled I found that two were missing and, of course, surmised immediately what had become of them.

"'I went out on the street and recognized the professional as he was standing on the corner waiting for a car. He probably thought that he had done his work so well that there was no cause to be cautious. I walked up to him and said, "You didn't come back. Give me the chains and there will be no arrest and nothing said."

"'His dark eyes swept up and down the street, his hand reached into his pocket and he slipped the chains from his hand into mine. The car came and he was soon in Nebraska.'"

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

CHESTER, S. C., Feb. 18, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly inform me who imports or sells the cheap cylinder watch known as the

UNION SQUARE.

Yours very truly,
RUD. BRANDT.

ANSWER:—Jules Racine & Co., 37 Maiden Lane, New York. See page 69 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

ABBEVILLE, S. C., Feb. 8, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let me know whose trade-mark this is in rings. Yours truly,
R. C. BERNAU.

ANSWER:—This is the mark of Larter,



Elcox & Co., 21 Maiden Lane, New York. See page 19 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

NEWARK, N. J., Jan. 30, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
We have looked through your "Trade-Mark" book several times for the manufacturer of gold jewelry using the following trade-mark, viz.: A Maltese cross inside a circle. Kindly let us know who the party is and oblige,
Yours respectfully,
CHAMPENOIS & Co.

ANSWER:—Schwarzkopf & Solinger, 100 Stewart St., Providence, R. I., use a Maltese cross with a circle close to the cross and with a very small monogram, S. & S., in the center of the cross. H. A. Kirby Co., 85 Sprague St., Providence, R. I., use a cross similar to the Maltese with an ornamented circle, but with more space between the cross and the circle.

NEW YORK, Feb. 9, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let us know who uses this trade-mark on hair brush, and oblige,
Respectfully,
G. HIRSHFIELD.

ANSWER:—This is the mark of Simons, Bro. & Co., 611 Sansom St., Philadelphia,



Pa.; New York office, 19 Maiden Lane. See page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

MORRISTOWN, N. J., Jan. 17, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly tell me who has the following trade-mark: W with ring around it.
Yours, etc.,
J. S. HALL.

ANSWER:—This is the trade-mark of



Frank M. Whiting & Co., North Attleboro, Mass. See page 17 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

WATERTOWN, N. Y., Jan. 26, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly inform me the silver ware manufacturer using the following trade-mark:



and oblige, Yours truly,
J. S. BAIRD.

ANSWER:—Watrous Mfg. Co., Wallingford, Conn., now controlled by the International Silver Co., Meriden, Conn. See page 50, "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

Morris Meyer, who has been conducting a jewelry store at Clinton, Mass., through his wife, Mrs. Martha Meyer, has closed the store and removed the stock to Boston, Mass.

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

The "Bryant" Rings. are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

HEINTZ BROS.,

Ring Makers, BUFFALO, N. Y.



Ring Makers, BUFFALO, N. Y.

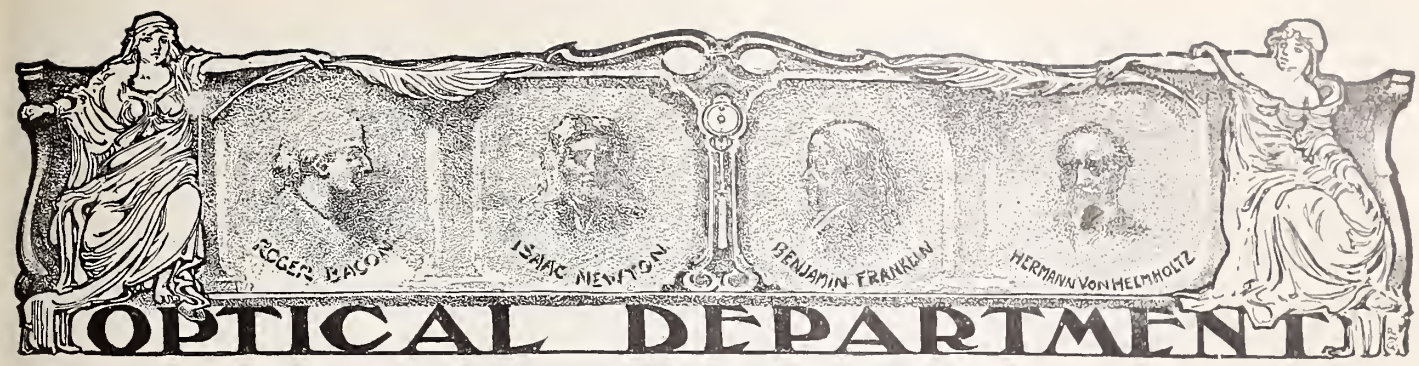
We make the largest line of Solid Gold Set Rings in America for the Retail Trade.



S. GOLDNER
MANUFACTURER OF
Fine Diamond Mountings,
85 Nassau St., New York.
Pat. applied for



KLEIN BROTHERS,
Diamond Setters, Engravers
AND CHASERS,
9-13 Maiden Lane, Room 1308, New York.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, FEBRUARY 27, 1901. VOL. XLII. No. 4.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

OPTICAL FAKERY.

FAKERY in optics, though not well defined as yet, is perfectly understood. It is a practice that all opticians and societies who desire to place the practice of optometry among the professions should frown down. No person who uses the methods of the fakir should be permitted to display the certificate of membership of any optical society, if it be possible to prevent it. Only upon the basis of a fair technical knowledge of optics, fair skill in the art of fitting and proper methods of doing business should persons be received into the different societies. Fakery is not confined to the ignorant, although a man who indulges in such methods cannot be said to be highly educated. There is more excuse for the ignorant man, who is obliged to do business by such methods or none, than for one who is technically and practically qualified. The former is no discredit to any one but himself; the latter, if he be a member of an optical society, is a discredit to the society and to the profession generally. That there may be no misunderstanding as to what is meant by the term "fakery" we will specify some of the methods referred to by that word:

1. The pretension by an optician that he cures diseases by the glasses he prescribes, especially diseases of long standing, with which his patient was bedridden for 20 years or less, although the correction of the eyes may be beneficial to sick persons as well as one of the means of restoring health to them, being often the means of relieving pain and discomfort.

2. The pretension that he employs a special method of treatment in which there are virtues unknown to the general optician, or that some well known instrument used by him and accessible to any optician who has the price is of a foreign, peculiar or special design and that only he is able by it to determine the glasses required.

3. The use of a circus poster style of announcing his business to the public, as "Doctor David Doodle, the Great Eye Specialist" or terms of similar import; or the indulging in street pageants in which "The Doctor" is made conspicuous by a fine turnout, long hair or conspicuous garments.

4. The professional "traveling" optician, who has no center of action or location, but spreads himself over the country generally, chiefly because he can't survive publicity of his methods or skill in any one place. This should not be construed to include those who make periodical visits to different towns but have a fixed location.

Doubtless there are many other things which characterize the fakir, but usually one of the above is included and it is enough. The graduates of schools which teach optical students to practice in such illegitimate manner—if the school be responsible for it—should be professionally ignored. This kind of practice, and the school which encourages or countenances it, can do nothing but harm to the standing of honest, competent and legitimate work. Optical publications which give over their columns to the mouthings of fakirs of this kind are no more legitimate than the fakirs themselves and should have no standing whatever with the profession.

There may be certain foundational truths in the practice of hypnotism—almost every eccentricity of this kind has some elements of truth and virtue in it—but we can see no legitimate relation between it and the science and art of optometry. We should take a "compound hypnotic-optician" or "optical-hypnotist" as a fakir as a matter of course, for if by hypnotism hyperopia can be cured or astigmatism neutralized the practice of optometry is a fake in and of itself, a senseless proceeding and quite without any meaning. Optometry and Christian Science make the same mongrel compound, and either the optician should become a complete Christian Scientist and let lenses alone, in which case he is beyond our sphere of influence, or he should have his hands clean of Christian Science. It is more important that optical societies be kept clean of these fakirs than that the highest technical qualifications be insisted upon. The only legitimate bases of qualified membership are, however: (1) Technical qualification, (2) practical qualification, (3) legitimate methods of doing business.

AMONG the guests at the recent banquet of the Illinois Optical Society was Mrs. Alva Snider, wife of President Snider, of the Wisconsin Optical Society. Mrs. Snider, it appears, is not a mere spectator at optical gatherings in her own State, but an active participant, having read a paper on "Optical Legislation and the Defense Fund" before the last meeting of Wisconsin opticians, in Milwaukee, which was published in a recent issue of this journal. As the legislative question is sure to prove one in which social and political influences are not to be despised, the participation of the "little women" in the affairs of optical societies augurs well for a final happy issue from the dangers that now seem to be darkening about the opticians' path. Let opticians, by all means, encourage such co-operation as the opticians of Wisconsin have in this respect. There is no reason why the "woman contingent" of each State society should not be an important, useful and valuable factor.

To Clean Optical Lenses.

FREQUENTLY the cleaning of optical lenses is not conducted with the necessary care, so that they often suffer injury. It is well known that glass is a comparatively soft substance and that the dust accumulating on the glass consists of fine particles of sand which is, at least, one and a half times as hard as the glass itself. Furthermore, it should be borne in mind that optical glasses are much softer still than ordinary window glass, so that it will be readily seen that the penetrating dust alone is the cause of the fine fissures and the destruction of the polish. Therefore, not only should a soft cloth be used for cleaning optical lenses, but it is still more preferable to employ leather, care being taken that it is perfectly free from dust, otherwise just the contrary of the desired end will be attained.

Freshly washed cotton cloths are considered the best polishing material, since leather frequently does not remove the grease from the glass, but rather throws it down on it. The use of liquid, especially a caustic one, should also be avoided, as well as all polishing agents attacking the glass, such as English red, etc.

The Southbridge Optical Co., of Southbridge, Mass., through B. L. Bugbee, of the board of trustees, filed, last week, with the Secretary of State their annual corporation statement. It is as follows:

Real estate and buildings	$10,841
Machinery	23,090
Cash and debts received	10,621
Manufactures and merchandise	19,589
Patent rights	125
Cash on hand	159
Value of fixtures	1,742
Total	$66,167
Capital stock	$20,000
Debts	21,884
Profit and loss	24,283
Total	$66,167

Optical Department.

[Continued from page 53.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

EMMETROPIA.

IN viewing the near object the emmetropic eye requires to exercise its accommodation. This action of the eye is effected by contraction of the ciliary muscle, which releases the tension of the capsule upon the crystalline lens, and the lens, expanding of its own elastic force, becomes more convex. As it is placed between media having a lower index of refraction, such increase of convexity gives the lens, and, therefore, the lens system of the eye, greater dioptric power. The amount of accommodation required depends upon the curvature of the waves of light coming to the eye from the object, which depends upon the nearness of the object.

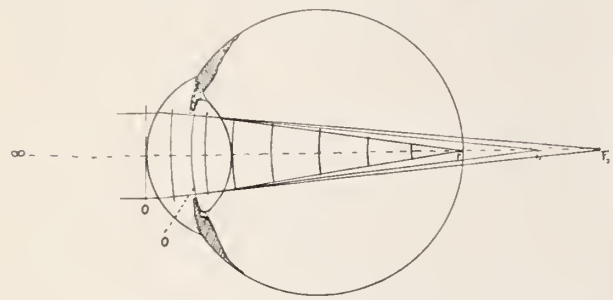


FIG. 3. EMMETROPIC EYE VIEWING DISTANT OBJECT.

When the emmetropic eye is viewing the distant object all the waves coming to it from such object are neutral in curvature. Its dioptric action is then, without accommodative assistance, just adapted to focus each pencil at the retina. The accompanying figure (Fig. 3) represents the emmetropic eye acting in this manner upon a single pencil of light. The sign "oo" indicates that the object is at infinity. The incident wave is neutral. The resistance of the cornea, together with its curved form, makes the wave concave. It centers at some point, as F_2 back of the retina. It increases in curvature as it advances toward the lens. It reaches the lens with a curvature less than that of the anterior surface, and by the resistance of the lens applied at its central area first, it acquires an increased curvature.

This action at the anterior surface of the lens focuses it nearer to the retina, as at F_1, but still beyond the retina. It evolves increased curvature in passing through the lens. At the posterior surface of the lens the wave escapes or emerges from the lens into a medium of less resistance. By the form of the wave, as well as by the form of this surface, the margins of the wave are first to emerge, the central areas being held longest in the lens. This imparts the last touch required to center them at the retina, to which they proceed, falling with concentrated energy upon one point, the focus of the pencil. In a precisely similar manner other pencils of light from other points of the object are focused at the retina, the congregation of the foci forming the retinal image. If the action of each surface is calculated mathematically it will be found to be just sufficient to produce the desired effect.

But when the object is within infinity, as at a distance of 10 in. (¼ meter), all waves reaching the eye from such distance have a curvature of +4C. It is evident that in this case the eye has the same posterior work to perform that it did before, and it has to neutralize the +4C. in the incident waves besides. It must do the latter before it can make the waves concave. The accompanying figure (Fig. 4) represents an emmetropic eye performing this work. It will be noted in this case that F_2 is farther back of the retina than before, for the action of the cornea, though greater in diopters, is not sufficient to make the waves as concave as before. They, therefore, focus at F_2, farther back of the retina. If the other factors in refraction were unchanged the focus could not be brought to the retina.

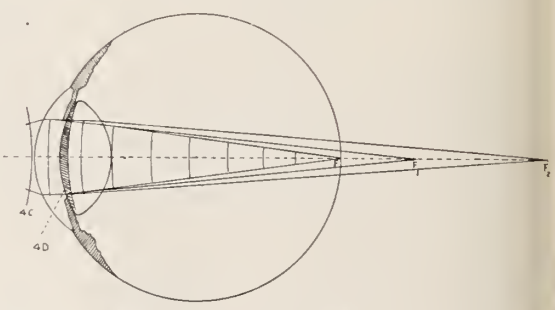


FIG. 4. EMMETROPIC EYE ACCOMMODATING FOR OBJECT AT 10 INCHES.

In crossing the space from the cornea to the lens the waves evolve increased curvature, but not so much as before, for the reason that (1) the more curved they are the more rapidly they evolve curvature, and (2) the space is decreased by the advancement of the anterior surface of the lens toward the cornea. But the modification is greater at the anterior surface of the lens because of (1) the lessened concavity of the waves, and chiefly (2) because of the greater curvature of the lens at this surface. The waves are considerably increased in curvature and focused at F_1, very nearly at the same point as in static refraction. They evolve increased curvature in passing through the lens, and action at the posterior surface is very nearly identical with action in static refraction. The waves or pencils are again focused upon the retina, as before, the image is sharp and distinct and vision perfect.

The muscular action required for accommodation to this extent is unknown, except by the dioptric units of effect, which is 4D. We say that the eye exercises, under such circumstances, 4D, of accommodation. It overcomes +4C. curvature in the waves and still places the focus at the retina. The increased dioptric action is exercised (1) at the cornea in part, (2) at the anterior surface of the lens in part, and (3) perhaps a little by increased curvature of the posterior surface of the lens, or by other unknown factors. The increased action of the cornea is not due to any increase of its curvature, but to the increased curvature of the waves upon which it acts. The lens is the only changing dioptric surface, unless we consider the waves themselves dioptric surfaces, which indeed they are, their curvature being as much a factor of dioptric action as the curvature of the so-called refracting surface. (Fig. 5.)

The quantity of accommodative power in an eye is not deemed to be so much a question of the muscular power of the ciliary as one of the elasticity of the lens, and its readiness to respond to the lessened tension upon it when the ciliary muscle contracts. In youth its elasticity is great and it responds very quickly to ciliary action, but as age advances it becomes more hardened and less responsive. Donder's table on the power or amplitude of accommodation has not been greatly changed by later writers, and even the most thorough compilation of statistics upon this point would be only an approximation—as accurate, perhaps, as a mortuary table in setting forth the limit of life. One can readily obtain the amplitude of accommodation in a given case, however, and that, rather than the table, is the thing to be governed by. The table is valuable in drawing general conclusions only.

To read the fine print on the test type reading card when held at 13 in. requires, in emmetropia, accommodation of 3D. The distance of this type gives the angle of vision requisite for providing retinal images of the letters and words that persons with normal visual power should see distinctly—that is, provided the retinal images are clear. The retinal images will be clear and of sufficient size for clear perception at 13 in. if the eye is emmetropic and exercises 3D. of accommodation. If the emmetropic eye is unable to accommodate 3D. comfortably and continuously, the images will blur and the print become indistinct. To exercise 3D. of accommodation comfortably and continuously an emmetropic eye should have at least 5D. of accommodative power. Otherwise fine print will be blurred if held close to

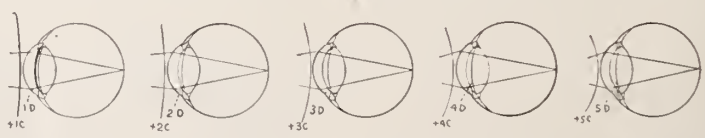


FIG. 5. EMMETROPIC EYE ACCOMMODATING FOR OBJECT AT DIFFERENT DISTANCES.

Optical Department.

[*Continued from page 54.*]

the eyes—closer than 13 in.—and the images will be too small to be distinctly perceived if held at a greater distance. Larger print will be required—that that may be held farther from the eyes—for comfortable reading.

The accommodative power usually drops below an amplitude of 5D. at the age of 40 years, although by reading larger print and holding the book or paper a little farther away, or using a trifle over the comfortable amount of accommodation the time when glasses are necessary to assist the waning accommodation may be postponed a few years. Undoubtedly accommodative power may be so cultivated by exercise as to retain sufficient vigor for ordinary reading purposes well on toward the age of 50 years. But to strain the accommodation by reading, without such cultivation, is not a wise plan. The accommodation is much to be preferred, while it lasts, to any lens, because it can be adjusted to the most minute variations of distance. Whatever may be done to postpone the wearing of glasses for this purpose, short of straining the accommodation, is not only an advantage but a wise policy. It is fighting the decrepitude of advancing old age, and, of course, a losing fight in the end.

Little has been said upon methods of preserving the accommodation in the textbooks. It is one of those subjects upon which we must rely upon future experiment to reveal what may be done, if anything can, indeed, be done, in this regard. But in any case, if life continues, the emmetrope, with distant vision "just as good as it ever was," and just as easy, is compelled to don glasses for reading. That is, he becomes a presbyope, and that, although it does not negative emmetropia, is not emmetropic on its own account, since all eyes come eventually under its sway, whatever their condition in other respects. Presbyopia will be the subject of our next paper.

[*Series to be continued.*]

School Councilman Kendall, of Cleveland, O., has started a subscription to furnish spectacles to school children who need them but whose parents cannot afford to buy them. J. P. Johnston, optician, 37 Colonial Arcade, has offered to furnish and fit glasses for 100 children.

Optical Briefs and Notes.

J. T. Johnson, optician, was in Shelbyville, Ky., recently.

The Solomonson Optical Co., Cleveland, O., will move to 88 Euclid Ave., about April 1.

The firm of Hearn & Harrison, optical goods, Montreal, Can., have registered a new partnership.

L. P. Juvet, optician and jeweler, Glens Falls, N. Y., has secured a new location and will move April 1.

The Caruss Optical Co., 50 Asylum St., Hartford, Conn., have increased their business largely of late.

M. Baylinson has added an optical department to his retail jewelry store, at 340 N. 8th St., Philadelphia, Pa.

Otto Zoellner, of Otto Zoellner & Bro., Portsmouth, O., is in Chicago, taking a postgraduate course in optics.

O. P. Bourbon, who has an optical store on 12th St., Kansas City, Mo., has returned from a trip through Kansas.

The Dupaul-Young Optical Co., Southbridge, Mass., have installed a four-ton safe, one of the largest in the town.

Charles E. Monroe, Southbridge, Mass., has recently added to his optical paraphernalia one of the latest ophthalmometers.

The Columbian Optical Co., Des Moines, Ia., have closed their retail and consulting rooms and opened a wholesale establishment.

Stanley Grater, formerly with the Upson Jewelry Co., Waterbury, Conn., has recently completed a course at a New York optical school.

Edward M. Holman, optician and jeweler, Worcester, Mass., has recently returned from a two months' pleasure visit to Asheville, N. C.

The Standard Optical Co. employes at Geneva, N. Y., have an indoor base-ball team that is playing a series of games in that vicinity.

Morris Earle, of Williams, Brown & Earle, manufacturing opticians, Philadelphia, Pa., is in Florida on a two weeks' pleasure trip.

H. L. Hall, manager of the Chicago Case Co., Chicago, called, last week, on his Kansas City, Mo., customers. He went from there to Omaha, Neb.

B. Mayer, optician, 550 N. Gay St., Baltimore, Md., was in Philadelphia, Pa., last week, looking for a refractionist to manage his retail optical store.

J. S. Frank, traveler for Sussfeld, Lorsch & Co., New York, called upon the opticians and jewelers of Kansas City, Mo., last week, with a fine line of samples.

R. L. Hogarth, of The Geneva Optical Co., Chicago, is in Des Moines, Ia., looking after their branch there. J. G. Hodgens, of the traveling force of The Geneva Optical Co., is in Chicago for a few days.

Arthur Holmes, formerly with L. Abrahams, optician, 9th and Market Sts., has accepted the management of the optical department of N. Snellenberg & Co.'s store, Market and 12th Sts., Philadelphia, Pa.

J. Frank Brinkerhoff, optician, 1235 Lancaster Ave., Philadelphia, Pa., who was nominated by the Democrats and Citizens' Union for school director, was defeated at last Tuesday's election by a narrow majority.

Jesse O. Van Voorhies, Osawatomie, Kan.: John H. Van Kirk, of Nebraska, and W. C. Wolf, Miltondale, Kan., are in Kansas City, Mo., studying optics under Dr. S. W. Lane, of the Southwestern Optical College.

E. B. Meyer, an optician of Memphis, Tenn., and brother of L. Meyer, president of the Meyer Jewelry Co., Kansas City, Mo., is quite a fancier of Belgian hares and carrier pigeons. His stock has secured a number of prizes.

The Brooks Optical Co., St. Louis, Mo., held their annual meeting last week and elected the following officers for the ensuing year: A. R. Brooks, president; G. I. Brooks, secretary; James J. Burke, treasurer and manager.

S. J. Strickler, Salina, Kan.; A. F. Zimmerman, Warrensburg, Mo.; G. S. Catchadall, Superior, Neb.; M. C. Rosenfield, Leavenworth, Kan., and C. C. Clement, Springfield, Mo., called on the wholesale opticians of Kansas City, Mo., last week.

A. I. Agnew, manager of the Columbian Optical Co., Omaha, Neb., has returned from Denver, Col., and made a short visit in Kansas City, Mo., on his way home. McLelan Parr, manager of the Denver branch

CHICAGO COLLEGE OF OPTICS.

TECHNICAL AND PRACTICAL TRAINING SCHOOL FOR REFRACTING OPTICIANS.

Average term of attendance four weeks, but course not limited in time. Write for prospectus.

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PRIVATE COURSE IN
Optometry.
SPECIAL RATES IN THE CORRESPONDENCE DEPARTMENT.

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Naught Size, Hunting.

7 Jewel, Nickeled Damaskeened, Cut Expansion Balance, Straight Line Lever Escapement, Visible Pallets, Hardened and Polished Pinions, Hard Enamel Dial, Stem Wind and Set.

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Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,
56 Liberty Street, New York.

Optical Department.

[Continued from page 55.]

of the Columbian Optical Co., left, last Saturday, for a trip through Arizona for his health.

H. W. Colver, optician, Albert Lea, Minn., will open a music store soon.

T. W. Clark, of Clark Bros., St. Cloud, Minn., has gone to Peoria, Ill., to take a course in optics.

Charles E. Seybold, of McNamee & Co., Wheeling, W. Va., has completed a course of lectures upon "Refraction," under Dr. R. H. Knowles, New York.

T. G. Burgess, representing C. P. Goerz, manufacturing optician, called on the trade in Columbus, O., last week. He reported a good business in all the cities in the west that he had visited.

An Interesting Meeting Promised by the Pennsylvania Optical Society.

PHILADELPHIA, Pa., Feb. 23.—The Optical Society of the State of Pennsylvania will hold their regular midwinter meeting, on Tuesday, March 12, 1901. A. Martin will give a talk on the recent attempted legislation against the opticians in New York State, and his experiences before the committee at Albany. This will be followed by a debate on the following resolution: "Resolved that a regular stated charge should be made by the refracting optician for the examination of eyes." The affirmative side of this question will be opened by Mr. Martin and the negative championed by Mr. Longstreth; the question being then debated by all the members present.

Process to Frost Ordinary Glass.—A little Epsom salt (sulphate of magnesia) stirred in beer with a small dose of dextrine and applied on the panes by means of a sponge or a brush permits of obtaining matt panes. One may vary this kind of window by imparting a still more picturesque appearance to it in coloring the saline liquor with different hues. In this manner green leaves, red flowers, brown stems, a blue background may be produced; in short, any shades fancy may desire.—*Revue Chronométrique.*

Opticians Win Their Point.

Exempting Clause in the Bell Bill Amended to include Opticians Specifically.

The opticians of New York have won a temporary and possibly a permanent victory in their fight against the "Bell" bill as originally introduced in the Assembly of New York and known as Assembly Bill No. 167. This bill amending the medical act did not originally exempt opticians from the provisions defining the practice of medicine. The opticians, as told in these columns Feb. 13, succeeded in having the wording changed to exempt, among others, a "manufacturer or constructor of optical instruments in fitting such instruments on persons in need thereof, etc.," but this did not prove satisfactory to a great number of the refractionists, who claimed the bill still might be construed to make them amenable to its provisions.

After hearing from a number of leading members of the optical profession, president F. L. Swart, of the Optical Society of the State of New York; William D. Oertel, chairman of the executive committee of that society, and B. V. Smith, of the Grey Optical Co., who has acted as the opticians' representative at Albany, appeared, Wednesday last, before the Committee on Public Health, who gave another hearing on the bill. Messrs. Swart, Oertel and Grey explained that in its present form the bill was opposed by the rank and file of opticians even with the conceded change in wording, and asked that the language of the exempting clause be amended so as to read, "any optician adapting glasses to the sight." After a spirited argument they were given to understand that a number of the committee would agree to this change.

A. Jay Cross, president of the American Association of Opticians, received a telegram, Thursday, stating that the Health Committee had agreed to insert the words, "opticians adapting glasses to the sight" in the exempting clause. He later received word that the bill has been reported out of the committee as amended, and will be reprinted in the form demanded by the opticians and then recommitted to the committee. No printed copy of the bill in its new form was obtainable up to last night. The "Bell" bill now only hits at the Christian Scientists and will be fought by that body alone.

G. Goodman, Hallock, Minn., has gone east to take a course in optics.

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THE MOST DURABLE,
ALWAYS CLEAN, because washable.

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	28 "	" 11¾ x 5⅞,	-	1.75
	30 "	" 8¾ x 5¾,	-	1.75
	24 "	" 9¾ x 5⅞,	-	1.75
Bevel Frame	12 "	" 8 x 5¾,	-	1.25
	8 "	" 9⅜ x 1¾,	-	1.00

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Simply Wet the Insides to Provoke an Energy.

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A variety of Styles and Prices.

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.

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SMALL WATCHES A SPECIALTY.

Brassus, Switzerland. 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.

WORKSHOP QUERIES.

NOTE.—Questions bearing upon the various departments of the jewelry or silver ware workshop will be answered under this head. THE JEWELERS' CIRCULAR-WEEKLY has facilities for answering in a practical manner technical queries of this character, and offers its services to the trade.

NEW HAVEN, Conn., Jan. 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly inform us how we can polish opals that have been worn and are badly scratched? By so doing you would confer a favor on
Yours truly,
S. SILVERTHAU & SONS.

ANSWER:—To polish opals properly, a set of lapidary tools is required. In addition to the tools it requires practice to polish and cut evenly. We think the best way for correspondents would be to send the opals to a lapidary, as the polishing of them is an inexpensive job.

HARRISONBURG, Va., Feb. 5, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly inform us what will clean black enamel clocks. Yours truly,
D. C. DEVIER.

ANSWER:—Enamel clock cases are usually cleaned by rubbing them with a soft sponge moistened in water; or, if this does not cut the grease, alcohol is used. This removes spots from the surface, but when the spots are beneath the surface of the enamel, we know of no remedy. We would caution correspondent about rubbing the enamel too hard, or it may become scratched and look worse than before.

BELLAIRE, O., Feb. 1, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly tell me how to true up a balance wheel (cut balance) which runs a little or considerably out of true, and state tools required for such work and where they are made?
Yours,
HOROS.

ANSWER:—The question asked cannot be answered briefly to be comprehensive. "Balance cut," or generally known by the phrase "chronometer balances," is from the standpoint of truing up of two kinds: those which are new and those which are met with in the course of watch repairing. We take it that the latter kind are meant, and these are found to be out of true from several causes. First, from having been handled roughly by inexperienced persons; next from a fall or other violent shock, and last from a change in the molecular condition of the two metals composing the laminæ, which last derangement takes place most frequently from the balance having been exposed to extremes of temperature, more especially cold. Thus the laminæ of the balance of a ship's chronometer which was in use for three years in the Behring Sea were entirely separated (the brass from the steel) by the extreme cold of that latitude. Intelligence and discrimination are required to know from which standpoint to tackle the job. Rough handling or other violence would mostly bend the balance at the arm, and this must be the point of attack. The one tool indispensably required in all cases is a good calipers, fitted with steel safety tips, for fine pivots, and a movable straight edge. It may also be stated here that tools out of the ordinary for training balances are not to be bought, but every operator must make his own, the properties of which can only be indicated. The most universal and handy tools are the operator's fingers, as these prevent kinks and the marring of the brass surface. Materials for other tools are preferably ivory, hard rubber and celluloid of a width of a quarter of an inch, more or less, with cross cuts and fitted in light, round handles. The fingers are best to be used when the circular form of the laminæ is distorted. Absolutely true balances are seldom to be met with and, therefore, it may be truly said that balances are only trued approximately. Some very fine watches are only fitted with chronometer balances which remain perfectly true on being cut, and continue in that condition only when not exposed to extremes of temperature. In adjusting watches and chronometers to changes of temperature, a balance is frequently poised and kept on the poising tool during changes of temperature, and if it remains during these in its normal position, it is considered a more nearly perfect balance, whether its circular form be perfect or only nearly so.

To Restore the Color to a Gold or Gilt Dial.—Dip the dial for a few seconds in the following mixture: Half an ounce of cyanide of potassium is dissolved in a quart of hot water, and 2 ounces of strong ammonia mixed with half an ounce of spirits of wine are added to the solution. On removal from this bath, the dial is immediately immersed in warm water; then brush with soap, rinse, and dry in hot boxwood dust. Or it may be simply immersed in dilute nitric acid; but in this case any painted figures will be destroyed.



The guarantee of the CROWN and LION cases means that a brand-new case of the same grade will be given free of charge for any Crown or Lion case that fails to wear the full guaranteed period.

THE TRIUMPH
—OF—
CROWN and LION CASES

in 1900 has spurred the makers to still greater efforts, and they start the new year and century with a magnificent new line and an unprecedented variety of styles and patterns

There are no makes of filled cases now on the market so firmly or justly fixed in trade favor. Salability and satisfaction given have placed them first in quick-selling, profit-making staple stocks.

SOLD BY ALL LEADING JOBBERS.

WORKSHOP NOTES.

Diamantine.—This substance consists of crystallized boron, the basis of borax. By melting 100 parts of boracic acid and 80 parts of aluminium crystals is obtained the so-called bort, which even attacks diamond. The diamantine of commerce is not so hard.

To Cut Glass Under Water.—It is said to be possible to cut a sheet of glass roughly to any desired shape with an ordinary pair of scissors, if the operation be performed under water. Of course, a smooth edge cannot be obtained by such means, but it will be found satisfactory.

Gilding au Bouchon.—To gild by means of a wad the following paste may be used:

Chloride of gold, dry....	12 grammes
Cyanide of potassium....	80 grammes
Spanish white.....	100 grammes
Cream of tartar.....	5 grammes
Distilled water.....	100 grammes

To Soften Steel.—For the purpose of softening steel it is heated to a brown-red and plunged into soft water, river water being the best. Care should be taken, however, not to heat over brown-red, otherwise it will be hard when immersed. The steel will be soft enough to be cut with ease, if it is plunged in as soon as it turns red.

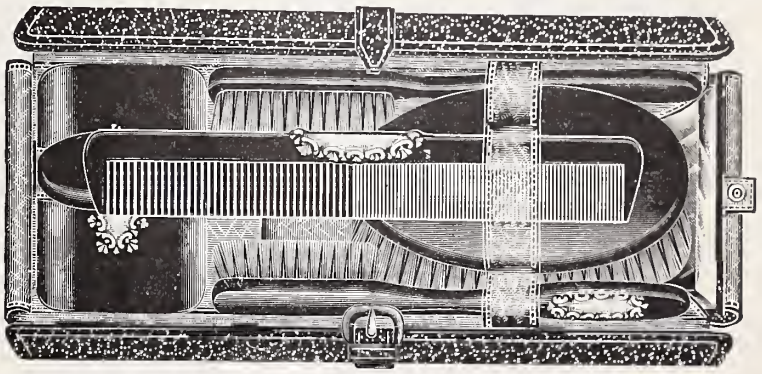
To Whiten Iron.—Mix ammoniacal salt in powder with an equal volume of mercury. This is dissolved in cold water and mixed thoroughly. Now immerse the metal, heated to redness, in this bath and it will come out possessing the whiteness and beauty of silver. Care should be taken not to overheat the article and, thus, burn it.

To Cut Glass Without a Diamond.—Scratch the glass around the shape you desire with the corner of a file or graver; then, having bent a piece of wire into the same shape, heat it red hot and lay it upon the scratch and sink the glass into cold water just deep enough for the water to come almost on a level with its upper surface. It will rarely ever fail to break perfectly true.

To Make Gold Amalgam.—Eight parts of gold and 1 of mercury are formed into an amalgam for plating by rendering the gold into thin plates, making it red hot and then putting it into the mercury while the latter is also heated to ebullition. The gold immediately disappears in combination with the mercury, after which the mixture may be turned into water to cool. It is then ready for use.

To Clean Soldered Watch Cases.—Gold, silver and other metallic watch cases, which, during the soldering with hard solder, or otherwise, have been exposed to heat, are simply laid into diluted sulphuric acid (1 part acid to 10 to 15 parts water), whereby they are freed from the oxide produced by the fire. Heated acid accelerates the cleaning process. The articles are then well rinsed in water and dried. Gold cases are next brushed with powdered tripoli moistened in oil, to remove the pale spots caused by the heat and boiling, and to restore the original color. After that they are cleansed with soap water and finally polished bright with red stuff. Silver cases are brushed bright, after the boiling, with a scratch brush and beer.

REAL EBONY
Combination Traveling Set.



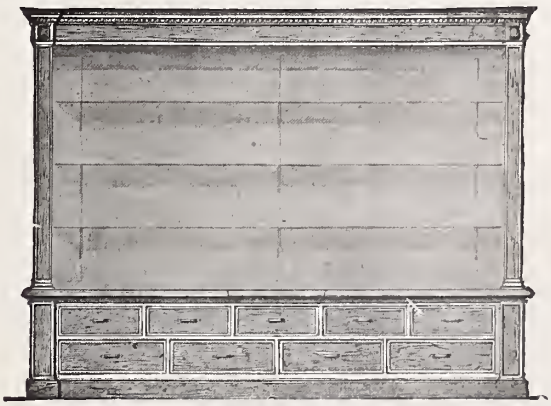
Our Mr. William Andrews is now in the South, Mr. A. Weiss is West and Mr. H. Greenthal is East showing our Fine New Line of Real Ebony and Rosewood Toilet Articles, as well as the Latest Novelties in Leather Goods.

J. J. COHN,
Manufacturer of Leather Goods
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1 8-in. ROUND SALAD BOWL.
1 SQUAT CARAFFE.
1 SUGAR.
1 CREAM.
1 8-in. BOUQUET.
1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

This Assortment, Costing

$25,

f. o. b. factory, 3 per cent. 10 days, no charge for package, enables you to investigate the newest styles in Cut Glass without any risk whatever.

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18 Size.
25 Ruby Jewels.

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MAKE MORE MONEY handling our watches than with any other make.

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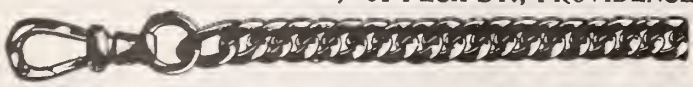
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Clocks, Bronzes, Jeweled Photo Frames, Smokers' Articles,
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Hand Engraved.

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

NEW PRODUCTIONS IN ROYAL COPENHAGEN.

THERE will be more than usual enthusiasm among the lovers of artistic ceramics at the latest pieces introduced in the ware of the Royal Copenhagen Porcelain Co. This is especially true of the new vases and plates which come in dark, solid body colors, ornamented with white narcissus flowers. The two body colors shown on the pieces at the company's New York salesrooms, 96 Church St., are green and blue, and both are in shades and have a finish and luster that are entirely different from anything on commercial china or pottery now on the market. Among the novelties are reproductions of small insects, as bees, beetles, dragon flies, etc., which show the usual perfect work of the artists employed by this concern, while menu cards are among other new pieces just out. In the "Marguerite" shape. introduced first at the Paris Exposition, are a number of handsome plates with floral designs, that are proving very successful with the fine jewelry trade.

*

THE SEASON'S LINE OF G. D. A. CHINA.

PROBABLY the most noticeable feature in this season's line of "G. D. A." china, of which the import samples are now on exhibition at the warerooms of Gérard, Dufraisseix & Abbot, 29 Barclay St., New York, is the predominance of strong colors, and this not only applies to dark shades but is noticeable in the pinks, blues and other hues that have heretofore been in light effects. Borders, wide and narrow, as well as dainty floral decorations still hold a prominent place and appear in modifications of the patterns popular for the past two years. The art nouveau influence is to be seen in a few new styles of ornamentation, but does not play as important a part in the pieces for the American market as it does with pieces for the European market. One of the most artistic lines of rich plates this firm have ever carried is now offered by them to the trade, as well as some of the daintiest and most artistic decorations that have been seen in this china for many years. The line of small sets, novelties and special pieces in china is as large and varied as ever and contains the usual number of new articles and graceful forms.

THE NEW MONROE CUT GLASS.

THE first productions of the new cut glass just introduced by the C. F. Monroe Co., on exhibition at their New York salesrooms, 28 Barclay St., show many high grade cuttings with distinctly original features in their designs. One of the most prominent designs is the "Kimberley," which runs through a full line and shows an unusually brilliant mass of large stars; while another, known as the "Eclipse," is formed of wide, interlacing bands, which give an exceedingly beautiful and brilliant effect. The "Peerless," a medium grade cutting, has also pretty features.

THE RAMBLER.

A Book for Glass Ware Collectors.

TO the collector of old American glass ware there is no publication of the last few years that will be more welcome than the recent volume of Edwin Atlee Barber, entitled "American Glass Ware," and published by the author. This book, which takes up the history of the manufacture of glass in this country from the time of the first glass bottle factory located in Virginia, soon after the founding of the colony, in 1607, right up to modern firms making the most artistic productions of the day, is dedicated to all lovers of the antique, the curious and the beautiful in glass ware. It is a volume of 112 pages, finely printed and bound in green cloth, profusely illustrated with many full page half tones and photogravures in addition to a host of small wood cuts of articles which it describes. Its author, Mr. Barber, needs no introduction to collectors of glass ware, and his book is, to some extent, a compilation of articles contributed by him to the New York *Sun* and the *Glass and Pottery World,* wherein many of the illustrations it contains originally appeared.

Antique flasks and bottles being the principal pieces manufactured by the early American glassmakers, are necessarily the articles treated most fully in this work. Mr. Barber's description of these is very full, and his essay on "The Way to Identify Old Glass Ware" will be interesting and instructive, even to those not familiar with the subject. He takes up many of the principal factories separately and not only gives a sketch of the business and the idea of the works, but he gives also a compilation showing briefly by description and illustration the principal articles of these factories which are familiar to collectors. There is also a chapter on miscellaneous designs by unknown makers. Glass cup-plates are treated very fully, and, in addition, is an article on political glass ware, with illustrations of early pieces and some of the souvenirs of the recent campaigns. The book concludes with a chapter on modern artistic work, such as cut glass, and also a short account about the "Favrile" glass of the Tiffany Glass & Decorating Co., now the Allied Arts Co. At the end is a list of bottle designs and a general index.

The Glass Industry of Lorraine.

FROM Kehl, under date of Jan. 12, 1901, Max Adler, vice-consul, writes regarding the glass industry of Lorraine:

"There is hardly in all Germany an industry more productive and flourishing than the glass industry in its various branches. While the trade papers of other industrial lines are complaining about the decline of business and consequent reduction in profits, and while it has been found necessary in many important branches to curtail the output and even close factories here and there altogether—not only on account of overproduction, but because the trade had fallen off—the glass industry has not only been able to hold its own, but even to increase its output. This has been due not only to increased activity on the part of the manufacturers and their agents, but also to the fact that the glass factories are able to produce excellent goods so cheaply that they can compete in the world's markets against those of all other nations.

"Some 50 years back, Bohemia was leading in nearly all kinds of glass ware, from the cheap grades up to the very best and finest, and it was hardly thought possible that these products would ever have to fear a competitor. To-day, Germany has almost surpassed her rival.

"The glass factories in Lorraine—four in number—are making hollow glass of all kinds and description, watch and spectacle glasses, lamp glasses, window glass, glasses for pendules and for scientific instruments, etc. While a good deal of the output is sold in Germany, most of it finds its way to foreign countries, and the United States has always been a good customer. For the last three years, however, the export of the glass products of Lorraine has increased remarkably, as shown by the following figures, taken from the records of the United States consulate at Kehl:

1897	$64,767.53
1898	67,177.26
1899	139,498.76
1900	177,576.17"



ONE HUNDRED THOUSAND AMERICAN WATCHES have ABBOTT'S PATENT STEM-WINDING ATTACHMENTS. A few million key-winding watches are still in use. A few jewelers may make a few dollars by sending a few of these watches for alteration to HENRY ABBOTT, 9-11-13 Maiden Lane, New York.

L. W. NIMSCHKE,
DIE SINKING, DESIGNING,
STAMPING FOR THE TRADE,
203 Centre Street,
Entrance corner Howard St., NEW YORK.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

CHEMICALS, TABLES, RECIPES.

[Continued.]

RECIPES *[Continued]*.

Lens Drilling Fluids: No. 1: Oil of camphor and sweet oil, equal parts. No. 2: Turpentine and oil of camphor, equal parts.

Soft-soldering Fluid: Soft-soldering fluid is generally made by dissolving small pieces of zinc in muriatic acid until all effervescence ceases; after which a small amount of sal-ammoniac is added. Another way to make this fluid is to dissolve a small amount of chloride of zinc in alcohol.

Soft-solder Destroyer: Many jewelers use nothing but muriatic acid to remove soft-solder from articles to be repaired but, in all our experience, we have not found anything to equal the formula of George E. Gee; therefore we give it in its entirety:

Proto-sulphate of iron	2 oz.
Nitrate of potassa	1 oz.
Water	10 oz.
	13 oz.

Reduce the proto-sulphate of iron (green copperas) and nitrate of potassa (saltpetre) to a fine powder, then add these ingredients to the water, and boil the preparation in a cast-iron saucepan for some time; afterwards allow the liquid to cool, and in doing so it will shoot into fine crystals; if any of the liquid should remain uncrystallized, pour it from the crystals and again heat it, when, on cooling a second time, it will all have become crystallized. The crystallized salt should then be taken and dissolved in muriatic acid, in the proportion of 1 ounce of salt to 8 ounces of acid. Now take of the latter preparation 1 ounce, and add it to 4 ounces of boiling water in a pipkin, keeping up the heat by means already stated. In a short space of time the most obstinate cases of soft-solder will be cleanly and entirely removed and without the work changing color, if the instructions are properly carried out in preparing the mixture, etc.

Solution for Removing Cement from Work: A substitute for alcohol for removing cement from work is made of:

Rain water	1 gallon
Lime	2 pounds
Washing soda	1 pound

Slack the lime in rain water. Then pour off the liquid and in it boil the washing soda for one hour. To use, place the articles to be cleaned in a boiling-cup and cover with the liquid, which is heated to the boiling point. Then rinse in water and dry.

A Good Silver Cleanser is made of the following:

Rain water	11 oz.
Crystallized nitrate of silver	1 oz.
Cyanide of potassium	2½ oz.
Powdered chalk	5 oz.
Cream of tartar	1-16 oz.
Table salt	⅛ oz.

TESTING ACIDS.

The U. S. Mint Test for gold coin is composed of:

Strong nitric acid	6½ drachms
Muriatic acid	1-6 drachm
Pure water	1 2-3 drachm

The U. S. Mint Test for silver is composed of:

Nitrate of silver	24 grains
Nitric acid	10 drops
Water	1 ounce

If the coin is of base metal it will at once turn black.

For buying in old gold the jeweler will need two different kinds of acid—strong and weak, or more generally known as straw-colored and white. The straw-colored acid is the nitro-muriatic acid previously mentioned and the white acid is chemically pure nitric acid.

To test gold of any karat rub the article on the testing stone and the ends of two or more needles that are supposed to be nearly the same in quality. Then apply the testing acid and the article will be of the same quality as the needle whose mark disappears at the same time.

Thus for testing 18k., rub the 18k. test on the stone and the article to be tried next to it. Then with the stopper put some of the straw-colored acid over both rubs at the same time. If the article tried is 18k. the acid will not affect it, but will withstand it the same as the test does; if not 18k. the acid will cause it to turn red.

From the description given for testing 18k. the reader can easily ascertain the quality of any other alloy. It should be borne in mind that the nitric or white acid should be used for testing gold 14k. fine or less. Always keep the testing stone and needles free from dirt and grease.

(To be continued.)

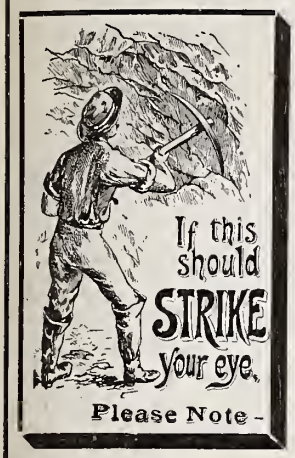
The Francis Engraver.

Write for booklet just out, and see how many of the men who tell what they know about machines are acquaintances of yours, or reside near you. When asked for a conscientious statement they responded with valuable information. It is something everyone who intends to buy a machine ought to know. If you buy without seeing it you will be sorry. Send business card. Only intended for the trade.

Address, **A. E. FRANCIS,**
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Gold Rings, Brooches, Studs, Scarf Pins, Stick Pins, Screw Ear Drops, Heart Charms, Baby Pins and Eye-Glass Chains is ready for your inspection

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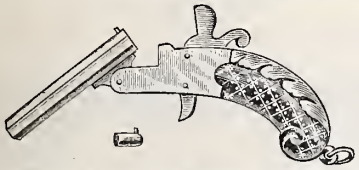


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A REAL REVOLVER.

Hund eds are being so d.
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It comes in a neat case, handle mounted with Pearl or Sterling Silver, 25 real cartridges and a ramrod.

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Buttons that are made in all shapes, sizes, qualities and prices.

The SENSIBLE Collar Button. Improved Curved Post, Back Collar Button and Scarf Holder.



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SILK-MOUNTED VESTS, FOBS, BUTTONS.

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Importers of Diamonds,

30 Maiden Lane, NEW YORK CITY.



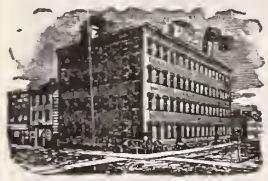
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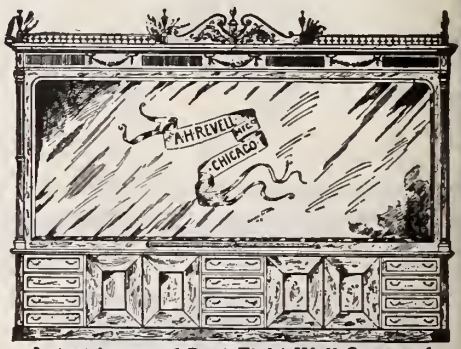
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THE JEWELERS' CIRCULAR

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AND THE JEWELERS' WEEKLY, CONSOLIDATED

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32D YEAR. NEW YORK, WEDNESDAY, MARCH 6, 1901. Vol. XLII. No. 5.

ROMAN STYLE IN SILVER WARE DESIGNING.

THE trophy offered by the Pittsburgh *Chronicle-Telegraph* to the club winning the hockey championship of western Pennsylvania, is conceded by followers of athletics to be one of the best ever presented for competitors in any sport in that vicinity. The trophy is a production of E. P. Roberts & Sons and reflects more than ordinary credit upon its designers. It is a vase of silver, standing 38 inches high, upon an 8-inch ebony pedestal. The design is Roman in its general effect. The top has a richly designed and carved appliqué floral border, culminating in a perfectly executed Medusa head. The curve of the bowl is fluted, and as a part of the symmetry and harmony of the effect, smaller fluting appears elsewhere. A unique and ornate effect is produced at the stem with an arrangement of acanthus leaves. The base is decorated with a superbly etched reproduction of a photograph showing a hockey team. This photograph was taken at Duquesne Gardens and represents one of the crack local teams in action. This etched panel adds vastly to the appropriateness of the trophy. At the top, on both sides, are two gold hockey sticks bound together with gold wreaths. Resting on the brink of the cup is the "puck," seemingly unsupported. Two scroll shields are upon either side, each having over it great gold wreaths. Upon the front of the shield is the inscription: "The Pittsburgh *Chronicle-Telegraph* Hockey Championship Trophy. Season 1901." An exact duplicate of this shield on the reverse side will be similarly engraved with the name of the winning team. The revolving pedestal is an unusual and clever device. The trophy is now on exhibition in one of the large Fifth Ave. windows of the store of E. P. Roberts & Sons, where it will remain for several weeks to interest passers-by.



THE PITTSBURGH "CHRONICLE-TELEGRAPH" HOCKEY CHAMPIONSHIP TROPHY.

Pearls for Debutantes.

ODD effects in jewelry are the fad just now, says the *Sun*, and it is noticeable that the taste of the women who set the styles runs to the irregular pearls called baroque. Débutantes and young matrons are the chief upholders of the pearl fad, as the pearls give a touch of elegance to simple costumes. One of the favorite combinations is made of two rows of seed pearls with pendant jewels hung around at intervals and a large baroque pearl pendant from the center. The other jewels are oftenest topazes, amethysts, moonstones and sapphires, and the whole gives a brilliant effect. Besides irregular pearls there is a craze among the women who can afford such luxuries for uncut gems, particularly of turquoises, in belt buckles, waist brooches, cuff buttons and umbrella handles. Rough turquoises are set in rose gold and the stone is frequently inscribed with hieroglyphics in gold. They give a barbaric touch to a costume, the effect of which is enhanced by the peculiar hue of the stone in contrast with the gold setting. It will be a dainty picture of herself which the débutante of 1901 can show to her children 10 years hence.

Kings' Jewels.

THE Prince of Bulgaria is reported to be possessed of precious stones to the value of $5,000,000. These he keeps locked in a little castle on the banks of the Danube. King Milan of Servia kept such of his jewels as were not in pawn in London and Paris banks. Some of the jewels belonging to the German imperial family are kept in London banks, like those of the Czar.

Theodore W. Foster & Bro. Co.

HAVE BEEN MAKERS OF ROLLED-GOLD PLATED JEWELRY FOR THIRTY YEARS, AND EACH YEAR, HAVE ADDED TO THEIR HIGH REPUTATION.

VEST CHAINS FOR GENTLEMEN

made by them will wear ten years and are so guaranteed. See the F & B Trade-Mark.

LOCKETS and CHARMS

from their factory have a reputation equaled by no others. Order some of their latest patterns to tone up your stock. They are beautiful beyond description. They bear the F & B Trade-Mark.

SLEEVE BUTTONS

in the Dumbbell variety are exquisite. Be sure to see them; better still, order some. You will sell them quick. Look for the F & B Trade-Mark.

Fob Chains and Charms, Silk Vests, Hair Chain Mountings, Brooches, Pins and Earrings are made by them; also seven complete lines of Sterling Silver Toilet and Manicure goods, and useful Sterling Novelties.

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SUCCESSORS TO FOSTER & BAILEY.

100 Richmond St., Providence, R. I.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

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We call the attention of the Trade throughout th country to our line of

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We Never Sell Imitation Material for Genuine.

We have a special made balance staff and a special mounted hole jewel. We can furnish you with these balance staffs for all of the above-named watches for **$18.00 per gross.** Every mounted jewel is cemented and trued and we sell them for **$7.50 to $12.00 per gross, less 10 per cent. for cash.**

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10k. Engraved Rings.

$1.34 per dwt. Our regular list price.

We have the finest line on the market. We show our brand-new styles, taken from our 1901 book, which will be ready about March 10th.



22 New. 38 New. 56 New. 57 New. Raised Work. 59 New.



60 New. 61 New. 203 New. 216 New. 219 New. Raised Work.



223 New. Raised Work. 349 New. 359 New. Raised Work. 369 New. Raised Work. 370 New. Raised Work.

Plain Solid Gold Rings,
Engraved Rings,
Diamond Rings,
Mountings,
Ladies' Stone Rings,
Chains.

Diamond Cutters.

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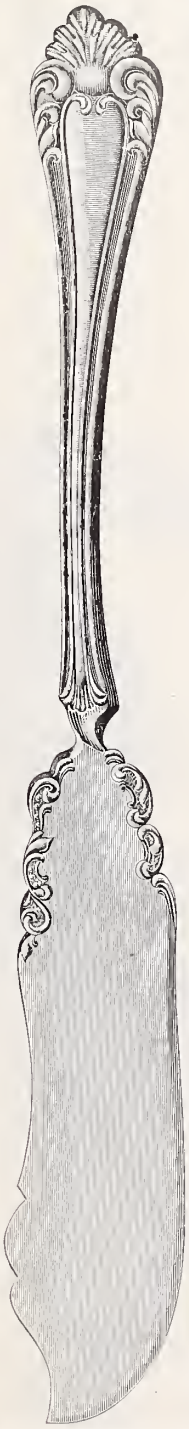
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OSTBY & BARTON CO.,

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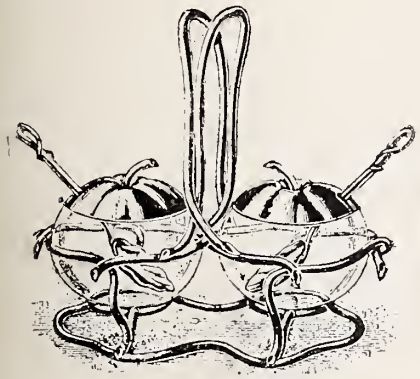
NEW YORK,
9-13 Maiden Lane.

CHICAGO,
103 State Street.

Reigning Fashions in Paris.

PARIS, Feb. 17, 1901.

In table ware the prettiest things are now to be seen. As an example, I will cite the double jam pot frame, with spoons, here illustrated. It is made of crystal and silver and represents two



DOUBLE JAM POT FRAME.

oranges, the upper part of which is stripped of its peel.

A particularly attractive butter dish is of crystal and its cover is a large butterfly of chased silver, with outspread wings. A small silver spoon is placed behind upon two little hooks representing the legs of the insect.

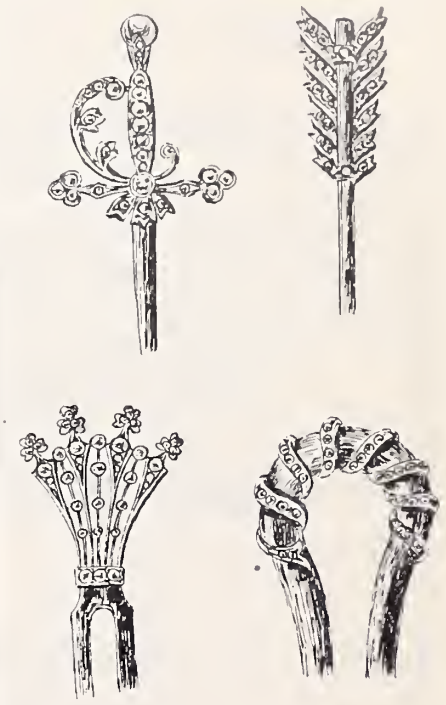
Very artistic and beautifully wrought are sugar tongs of silver-gilt and consisting of two life size legs of a turkey, inlaid on a silver foundation.

At fashionable dinners, a spreading fad is the use of a special service for each course of the meal. For instance, for fish, plates are artistically decorated with fish and shellfish; then, for game, plates represent hunting scenes or different heads of game, such as hares, pheasants, partridges, etc. The same fancy prevails in dessert plates and coffee services. As to this last line, cups adorned with Empire designs are in the most perfect taste.

In order to enable one's guests to help themselves to *hors d'œuvres,* or desserts, large crystal dishes are made use of. They are encircled by a band of burnished silver and divided into several square and hollow compartments. These dishes stand on four silver feet fitted with small wheels of india rubber, which give the greatest mobility to these practical table accessories.

Here are sketches showing some of the newest patterns in hat and hair pins now exhibited by the leading firms of the Rue de la Paix. These pretty accessories of the feminine toilette are mostly made of matt gold or silver, and their heads are elaborately chased and set with precious stones. Apropos of hat pins, I must say that those which do not injure the hat have two small catches sewed to the hat, under the rim, close to the head on either side. The hat pins go through the small catches and fasten firmly into the hair, thereby keeping the hat in position.

Large rubies are still very rare here and are quoted at fancy figures. There are plenty of emeralds of medium and ordi-



SOME NEW PARIS HAT AND HAIR PINS.

nary qualities; but very fine emeralds are very difficult to find, unless at exorbitant prices.

A. L.

N. H. WHITE & CO.

invite the attention of
the trade to their.....

DIAMOND STOCK,

Mounted and Unmounted.

MEMO. ORDERS SPECIALLY SOLICITED.

They continue to be

HEADQUARTERS for AMERICAN WATCHES.

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Diamonds, Pearls

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FINE PEARLS A SPECIALTY.

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ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,

Rubies, Sapphires.

9-13 Maiden Lane,

NEW YORK.

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

The Diamond Markets.

ANTWERP, Feb. 15.—The market has again a quiet tendency. The stock in polished goods is very large for the moment. Many of our "Eigenwerkmakers" are in a pitiable condition, all their money being engaged in their unsold polished diamonds. Bort is always very dear in proportion to the rough. Some firms have been obliged to lay off their workmen owing to the increase of their finished stock.

Week before last many American firms were represented on the market, while last week brought many Continental buyers. Mr. Bareyansky, of Odessa, and Mr. Kolinsky, of Frankfort-on-the-Main, were at the Diamond Club and bought brilliants and Antwerp roses. Two Frenchmen were also here, Mr. Strauss and Mr. Pan, of Pan & Co., both Paris houses. They bought fine lots of blue-white brilliants just finished by the cutters. Mr. Stavenhager, of Oppenheimer, Stavenhager & Co., Frankfort-on-the-Main, who was here three weeks ago, arrived again this week and bought small lots of brilliants. Mr. Backes's son, of Backes & Strauss, London, bought for his firm fine roses and brilliants.

Since the crisis in the diamond trade of last year, Australian stones have been polished by our workmen. It has often happened that they have earned only 8 to 10 francs per week by polishing these bad stones, but the result has been very good in one respect: they are now acquainted with all the difficulties in polishing

The death is announced of S. Frechie, one of the oldest diamond cutters in the city. He was 82 years old.

A copartnership has been formed between Henry Van den Bosch and his brother, Fred. Van den Bosch, under the style of Van den Bosch Frères. They are established as diamond dealers and polishers.

D. de Leon, a diamond polisher and a much esteemed man, died Feb. 2.

The syndicate formed here, some time ago, among the proprietors of the large diamond factories have accepted as a uniform rate for the location of mills, 7.50 francs per mill per week. Thev will also try to freeze out the small factories by giving their proprietors a yearly allowance.

PARIS, Feb. 14.—The tone of the market is somewhat better, owing to the arrival of a number of foreign sellers. Some sales were made, but there still remains on hand a very important stock of polished diamonds.

Mr. Ginsberg, a German, has been here asking for colored stones and pearls.

Coral is still in favor. This stone, which was out of the market for many years, appears in the show windows of our jewelers. High prices are asked—a good proof of a growing demand.

France exported to the Philippine Islands from July, 1899, to March, 1900, jewelry to the value of 350,000 francs.

The collar of pearls, destined for the Princess of Asturia, is composed of very splendid pearls, set in one line. It represents a value of 250,000 francs and was

bought here through a Madrid house. It is a marvelous work. The present offered by her future husband is a beautiful brooch, entirely of brilliants, representing a lily, also of Paris manufacture but sold by a Spanish firm.

Large rubies are always very scarce and high here. Emeralds of medium quality come readily, but the fine sorts are found with great difficulty and are sold only at extraordinary prices.

London, Feb. 14.—A little improvement has been observed in the trade. Let us hope it will not stop half way. It is generally believed that there is always plenty of rough diamonds. The latest mail from the Cape brought several lots for the Syndicate.

Some people here think that as soon as the war in the Transvaal is over the Government will levy a duty of 10 to 15 per cent. on diamonds. It is certain that the enormous expenses occasioned by this war must be settled in the near future, and one means will be to tax the principal products of the conquered countries, among them diamonds and gold.

Amsterdam, Feb. 15.—We have had a number of buyers here, among them Mr. Pan, of Pan & Co., of Paris. He came from Antwerp and completed orders and made large purchases in fine brilliants, just finished by our polishers.

The condition of the workmen does not improve and about 600 men have been dismissed by the Syndicate of Diamond Cutters and Polishers.

The following prices were paid here by American buyers: For first grade fine mêlée, 300 francs to 325 francs per karat; for second grade, 325 francs to 350 francs per karat; for third grade, 350 francs to 375 francs per karat, and the other grades in proportion.

In statistics of workmen engaged in the diamond factories, Amsterdam is at the head with 7,000 workmen. Antwerp follows with about 3,500. Then come Geneva and the Jura together with more than 700 men. Paris and Hanau are given nearly 200. In New York, Brooklyn and Cincinnati are working 200 to 300 in the trade. London has only 50 workmen.

Decision in Suit Over Quantity of Fine Turquoises.

El Paso, Tex., Feb. 28.—The controversy between the heirs of the murdered Amos J. De Meules, "the turquoise king of the Jarilias," for the possession of $7,787 worth of beautiful cut stones left by the "king" with A. H. Richards, a jeweler of this city, has been settled by a court decision in favor of the plaintiffs. The suit was of somewhat complicated nature and hinged on the question of whether De Meules's home was in Texas or New Mexico. Under Texas laws the brothers and sisters of deceased would inherit a part of the estate and they contended that they owned a portion of the turquoises. The jury decided in favor of plaintiffs' contention that De Meules's home was in El Paso, Tex. The collection of turquoises involved in the suit is one of the most beautiful ever seen in the southwest.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane

London, E. C.
22 Holborn Viaduct

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
14 K. ONLY.
Trade-Mark
23 MAIDEN LANE,
NEW YORK.



Marx & Brod,
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

DIAMONDS. SAPPHIRES. EMERALDS.
Popular High Class Diamond Jewelry.
Designs and Estimates Furnished.
H. GATTLE, 7 Maiden Lane, New York.
Memorandum Orders Solicited.
RUBIES. OPALS. PEARLS.

More About the Get-Rich-Quick Diamond Concerns of Michigan.

DETROIT, Mich., Feb. 23.—There are hundreds of contract holders in the Tontine Surety Co., of New Jersey, in this city and Michigan, who expected to get rich on the diamond contract plan. Fifteen months ago the Tontine Surety Co., of Detroit, ceased writing a $120-for-$80 contract and commenced on a $100-for-$80 basis. The company offered the 50 per cent. contract holders stock in the New Jersey concern, which is an extension of the Detroit Tontine Surety Co. It was an ultimatum. Now those who are paying on the $100-for-$80 contract have been offered what President Farmer, of Detroit, calls "a generous proposition." He issued it this week and among other things says:

"As you are the holder of one or more $100 diamond contracts, issued by the Tontine Surety Company of Michigan, on which there is a balance due, if you will pay the entire balance on or before March 1 next we will mature your contracts at once and sell you therefor 10 shares of fully paid-up and non-assessable stock of the Tontine Surety Co., of New Jersey, at $10 per share, par value."

The whole plan is clear now and the get-rich-quick people are wearing long faces. Attorney-General Oren proposes to use every means at his command to drive this and other companies of a similar nature from the State.

Provisions of the New Tariff of British Honduras.

WASHINGTON, D. C., Feb. 27.—A new tariff went into effect in British Honduras on Feb. 1, of the present year, under which it is provided that the rates on jewelry and all kindred lines shall be 10 per centum ad valorem, while bullion and coin, church decorations and unmanufactured tortoise shell are all to be admitted free of duty.

The tax on commercial travelers within the colony has been raised from $5 to $10 per annum.

Fred. Frick Clock Co. Formed to Manufacture Programme Clocks.

WAYNESBORO, Pa., Feb. 23.—The Fred. Frick Clock Co., to manufacture and sell patent electric programme clocks invented by Mr. Frick, are being organized. The new company will have an authorized capital of $20,000, of which $17,000 has been subscribed by 17 local business men, whose business experience and financial backing will insure the new organization a firm foundation.

The first stockholders' meeting was presided over by Daniel Hoover, president of the People's National bank, and J. E. Frantz acted as secretary. The directors are five of the stockholders, as follows: A. O. Frick, F. Forthman, T. B. Smith, J. E. Frantz and W. T. Omwake. Mr. Omwake is the company's solicitor and will secure a charter as soon as possible.

Mr. Frick disposes of all his stock, machinery, tools, patents, etc., to the company, under an agreement of royalties on his inventions, and will be retained in the employ of the new organization. A condition of the agreement is that the industry must remain in Waynesboro.

Death of New Jersey's Oldest Watchmaker.

PATERSON, N. J., Feb. 27.—Hubert Tavis, 92 years old, an old-time repairer, died here yesterday. To-day would have been his birthday anniversary and it was to be duly celebrated. He died sitting in a chair, without previous warning of his death. About two months ago he was ill with pneumonia, but recently was apparently in his usual health.

Mr. Tavis was said to be the oldest watchmaker in New Jersey. He was born in Holland and came to the United States in 1853. He married, 62 years ago. A widow, 80 years old, and four children are living.

Mysterious Robbery and Return of a Quantity of Jewelry.

MARION, S. C., Feb. 23.—Between $200 and $300 worth of watches and jewelry disappeared from the store of H. B. Rote, recently, under peculiar circumstances. The robbery occurred at night, yet the door, secured by two locks, showed no sign of having been forced from the outside, though both the fastenings on the inside were forced off, which induced the suspicion that the locks had been tampered with from the inside. Again, only solid gold watches and jewelry, with the exception of one or two pieces of sterling silver, had been taken, and this seemed to indicate that some one who knew the value of the various articles in the store was concerned in their taking.

A clerk employed by Mr. Rote has been

PEARLS.

Profitable Goods.

Our stock of Pearls and Precious Stones is made up of profitable goods—profitable to the dealer as well as to ourselves. They are purchased by us with a view of satisfying the dealer completely; an obligation of which we are ever careful. Hence, our customers receive complete value, dollar for dollar.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

arrested and is now in jail, awaiting examination. All the missing goods have been returned under circumstances as unusual as the robbery. When the janitor of the Court House entered that building, a few mornings ago, he found on the door sill a sack, which was found to contain all the missing watches and other articles taken from Mr. Rote's store. Where the sack came from or who put it there is still shrouded in mystery so far as the police will admit.

A Watch Decided to Be Not Wearing Apparel.

BOSTON, Mass., Feb. 28.—Judge Lowell, of the United States District Court, has handed down an opinion which sets forth that a bankrupt's watch is not clothing and is not an exempt asset. The decision is in the case of Frank Turnbull, a plumber, who recently filed a voluntary petition in bankruptcy. Turnbull, through his counsel, contended that his watch was exempt. Clauses 1 and 5 of section 34, chapter 171, of the Public Statutes of Massachusetts exempt from execution "the necessary wearing apparel" of a bankrupt and "the tools, implements and fixtures necessary for carrying on his trade or business." And under section 6 of the Bankruptcy Law bankrupts are allowed the exemptions prescribed by the State laws. Judge Lowell, after discussing in detail the legal aspect of the issue, says:

"There is no prevailing consensus of opinion that a watch either is or is not 'wearing apparel.' * * * Upon the whole a watch does not seem to me included within the natural meaning of the words 'necessary wearing apparel.' I hold, therefore, that a watch is not exempt under the bankruptcy act as 'necessary wearing apparel of the bankrupt.' * * * In his petition in bankruptcy the petitioner stated that he was a plumber, but there was no evidence of how he followed his trade or how his watch was necessary to him therein. The burden of proof is upon the bankrupt, and the fact that he is a plumber does not of itself establish that he needs a watch in his trade."

A Very Bold Game of Robbery That Did Not Quite Succeed.

KANSAS CITY, Mo., Feb. 26.—Last Friday at 5 o'clock a bold attempt at robbery was made by John Holbert in the Barr Jewelry Co.'s store, third floor Hewson Building, 1016 Walnut St. The Barr Jewelry Co. are manufacturing jewelers and Holbert inquired if the company bought old rings. Mrs. Rose Scruggs, who was in charge of the counter, replied in the affirmative and the young man went out. In 10 minutes he returned with a ring, which he handed to Mrs. Scruggs, who took it into the back room. When he returned Holbert was gone, as was also a tray containing 42 rings, which had been in the show case. Mrs. Scruggs immediately gave the alarm and R. L. Hagan, an employe of the company, started in pursuit. The empty tray and

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

Milton P. Bagg.

DIAMONDS AND PRECIOUS STONES.

21 Maiden Lane, New York

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliasof Bros. & Co.

IMPORTERS AND JOBBERS OF DIAMONDS WATCHES JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.
62-64 STATE STREET, ALBANY, N. Y.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

four rings were found on the stairs. Holbert ran around the block and into the east entrance of Emery-Bird-Thayer's store, where, seeing he was being pursued, he threw the rings broadcast. He went through the store, coming out at the Walnut St. entrance, one block west, and proceeded calmly down the street. By the time his pursuer reached the door the thief was half a block away. Mr. Hagan called to a policeman, who placed Holbert under arrest. Mrs. Scruggs positively identified Holbert as the man who had tried to sell the ring.

Jeweler's Wife in Serious Condition from Injuries from a Negro.

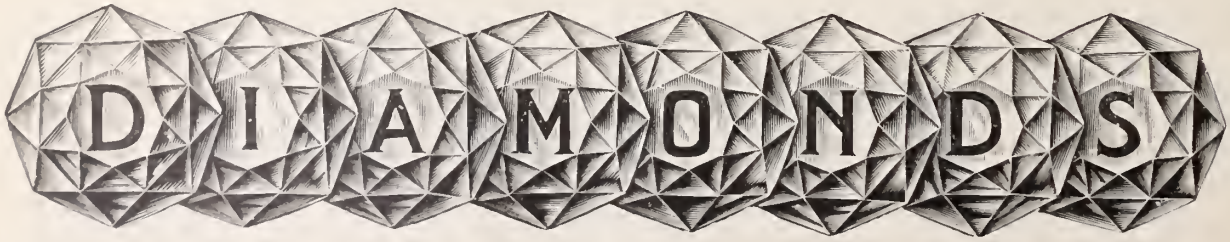
ATLANTA, Ga., March 2.—The wife of C. A. Buchanan, jeweler, is in a serious condition from injuries received from a negro who entered his house yesterday morning. Mrs. Buchanan was alone at the time. The negro ordered her to give him all her valuables and, covering her with a pistol, compelled her to cook him a breakfast. After eating the meal and examining the house, all the time threatening the woman, he seized her, threw her on a bed, secured her with book straps, placed a newspaper under her feet and applied a match. Setting fire to window curtains in the room, he fled.

Mrs. Buchanan managed to free herself, ran out of doors screaming for help, and, as soon as the flames were extinguished, collapsed with hysteria. Physicians say her condition is critical. The country is being searched for the negro, whose life will be in extreme danger if he be found.

The Universal Clock Co., office at Jersey City, N. J., have been incorporated to manufacture clocks, with a capital of $100,000. The incorporators are Charles A. Maas, Harry D. Patton and John P. Bouff.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Legislation in Rhode Island Against Trading Stamps, Etc.

PROVIDENCE, R. I., March 2.—The Committee on Judiciary of the House of Representatives gave a public hearing, Tuesday afternoon, on the bill which has been introduced aiming to do away with the trading stamp business in this State. The title of the act is somewhat interesting: "An act to protect the public morals by prohibiting schemes and devices in the nature of lotteries." The act characterizes all schemes and devices to sell, give or distribute trading stamps or the like as being in the nature of a lottery and detrimental to the public morals and, therefore, illegal. The act further declares that no concern shall be allowed to dispose of such stamps with the understanding that they may be redeemed for prizes or for money. A penalty of not less than $100 nor more than $500 fine, or imprisonment not exceeding three months for each offence is provided.

At the hearing it was argued by counsel for parties in favor of the proposed bill that trading stamps were demoralizing to the merchants and customers alike, stimulating women and children to buy unnecessary things, merely for the sake of obtaining a prize, said to be worth $5 but in reality of much less value. It was asserted that the stamp schemers made their profit from the merchant twice over—first by selling the stamps, and again by the loss of the stamps. Counsel asserted that as great a proportion as 75 per cent. of the stamps issued were never redeemed. Among the speakers at the hearing was H. S. Tanner, the Westminster St. jeweler, who stated that he had used trading stamps for some time, but was of the opinion that they were of no benefit to him. He claimed that he knew of many other merchants whose experience was the same.

The sterling silver ware of the bankrupt A. F. Towle & Son Co., Greenfield, Mass., has been sold to Smith & Murray, Greenfield, and to the R. H. White Co., Boston, Mass. The plated ware has been sold to Smith & Murray. The plant has not yet been sold.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

MALLIET, MAXWELL & ROSS,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, NEW YORK.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES
OLIVINES | OPALS | SCIENTIFIC RUBIES

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

Pearl Collarettes, Mounted with Diamond Bars.

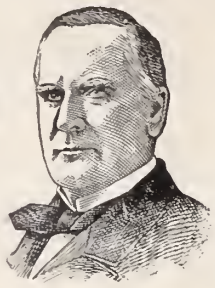
LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.
TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.



THE

INAUGURATION



of each President marks an era in the history of the United States.

It stands primarily for progress.

THE FREUND POLICY,

which was inaugurated thirty six years ago, is well known. It rests at the present time upon the same basis on which it has successfully solicited the support of public favor during ten administrations.

While conservative in some respects, it has been steadily marked by progress, and has developed, until to-day, we are proud to say, thousands of jewelers place implicit confidence in it.

HENRY FREUND & BRO.,

The Jewelry House. **9-11-13 MAIDEN LANE, NEW YORK.**

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, 149 State Street.
LONDON, 29 Ely Place.

NEW YORK.

1837.
Geo. O. Street.
1842.
Geo. O. Street & Co.
1863.
Geo. O. Street & Son.
1880.
Geo. O. Street & Sons.

FINE GOODS ONLY.

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE S MARK

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

Legislation Sought in Kansas Against Peddlers.

GREAT BEND, Kan., March 3.—E. R. Moses, head of the E. R. Moses Mercantile Co., who have one of the finest stocks of jewelry in this part of the country, has just returned to this city from Topeka, where he has been putting in some earnest work among the legislators in the interest of the law to license peddlers, and also for the bill to revise the mortgage and promissory note law. In speaking of his trip and the cause for which he was working, he remarked:

"There is no reason why peddlers should not pay a license the same as any other merchant. On the contrary, there is every reason why they should. Down in Barton county a peddler last year sold $12,000 simply in rights to merchants to handle a patent flour chest. He paid no license. Last year also another peddler in the same county made $5,000 in selling patent wire fence rights. These are only instances. The peddler's license will by no means be prohibitory, but will range from $5 to $50, according to the articles sold."

Charles Roth Retaliates Upon the City of Leadville.

LEADVILLE, Col., Feb. 28.—Charles Roth, jeweler, who came here from Denver about a year ago, and who has been having much trouble, recently, with the city authorities in endeavoring to carry on an auction, today applied to the District Court for an injunction against the city, restraining the authorities from interfering with him in carrying on the auction. Roth claims that if he wins the case he will sue the city for damages, inasmuch as the authorities have interfered with him carrying on his business for over a week, and also for false arrest. Colonel Lewis, auctioneer, will also probably sue for damages for false imprisonment.

Large Finds of Garnets Near Grayson, Ky.

ST. LOUIS, Mo., March 1.—A few miles from Grayson, Ky., discoveries of garnets in large quantities on several of the small tributaries of Guyon River have been made. The presence of the garnets was ascertained a year ago by several Cincinnati men who were looking for timber lands. They secured nearly a gallon of the gems and sent a number of them to lapidaries in London, England, for examination. The report has just been received. It declares the stones of first quality, though not very large.

The J. S. Moore Mfg. Co. have been incorporated in Maine to manufacture and deal in jewelry, with a capital of $150,000. President, John S. Moore, Waterville, Me.; treasurer, George V. C. Bacon, Boston, Mass.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

The Chicago Police Want Fred Foster, Arrested in Boston.

BOSTON, Mass., March 1. — The latest developments in the arrest of Fred Foster, on the charge of attempting to secure $3,000 worth of jewelry from prominent wholesale jewelers, show that he is wanted in Chicago. It is claimed that he secured 119 watches from M. A. Mead & Co., 103 State St., Chicago. It is said the watches bought by the Wilson Jewelry Co., Tremont Row, and E. B. Horn Co., 429 Washington St., were a part of this lot. When it was learned here that Foster was wanted in Chicago, his bail was increased to $2,000.

Detective-Sergeant Fitzgerald, of Chicago, arrived in Boston, Saturday, and as soon as the necessary preliminaries are complied with Foster will be taken back to Chicago to stand trial on the charge against him in that city. The Boston jewelers are congratulating themselves at the way in which they escaped being swindled and are willing to waive their rights in the case and allow the Chicago authorities to have the first "whack" against Foster.

Lancaster, Pa.

Louis Sondheimer, of J. M. Jenks & Co., was frightfully burned last week by the bursting of a rubber hot water bag while confined to bed.

Ezra F. Bowman, of the Ezra F. Bowman Technical School, will dispose of the stock of his retail jewelry store in order to devote his whole time to the school, which has grown the past year.

The board of directors of the Empire State Diamond Co., Tonawanda, N. Y., have elected the following officers: President, William J. Rogers; secretary and treasurer, Joseph A. Schuchert.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND RECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

J. HEILBRONN & S. MARCHAND

DESPITE ALL COMBINATIONS AND OBSTACLES CONNECTED WITH OBTAINING ROUGH SUITABLE FOR THIS MARKET, WE RECEIVED BY A RECENT STEAMER THE FIRST PART OF A LARGE PURCHASE OF

ROUGH

WHICH, after being cut and POLISHED BY US IN THE MOST SCIENTIFIC MANNER, will be offered to the wholesale trade in original lots IN ABOUT FOUR WEEKS. WE ALSO RECEIVE WEEKLY SHIPMENTS OF

MÊLÉES AND ROSE DIAMONDS,

AS WELL AS THE CHEAPER CLASS OF LARGE GOODS, WHICH WE MANUFACTURE OURSELVES IN ANTWERP, BEING ABLE TO PRODUCE THIS CLASS OF GOODS TO BETTER ADVANTAGE THERE.

CUTTING WORKS: Cor. Dutch and John Sts., NEW YORK. 259 Longue Rue D'Argile, ANTWERP.

OFFICES: 26 John Street, NEW YORK. 47 Rue le Peletier, PARIS. 2 Tulp Straat, AMSTERDAM

LUDEKE & POWER,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

New York, Feb. 28th, 1901.

The firm of Ludeke & Power having expired by limitation has this day been dissolved by mutual consent. Mr. A. Ludeke will assume all liabilities and collect all outstanding accounts.

ADOLPH LUDEKE,
CHARLES L. POWER.

A. LUDEKE & CO.,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

The undersigned beg to announce that they have formed a co-partnership under the firm name of A. Ludeke & Co., to continue the importing of diamonds and other precious stones, at above address.

ADOLPH LUDEKE,
ALEXANDER C. CHASE.

CAST YOUR



UPON AND INSPECT OUR NEW LINE OF

PEARL PENDANT MOUNTINGS.

49 MAIDEN LANE,
NEW YORK.

L. ADLER & SON.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c. Send Stamps with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

Against Department Stores.

Large Chicago Jewelers Co-operate in an Effort to Counteract Their Competition.

CHICAGO, Ill., March 4.—Several of the large Chicago retail jewelers have united in an effort to offset the demoralizing influences on the business of retail jewelers in all large cities exerted by the department stores. A circular letter has recently been sent out to the manufacturing jewelers and silversmiths of the United States in which the situation is outlined and co-operation is asked for. Appended is the letter:

To the Manufacturing Jewelers, Silversmiths and Kindred Lines:

We desire to call your attention to the great danger to our trade by the encroachments of the department stores on the general jewelry, timepiece and silversmithing interests.

We believe that a strong effort should he made hy the manufacturers and johbers to strengthen their interests by placing their products in the bands of only the specialty merchant, wbo has established a safe and permanent outlet for such wares.

Our attention has heen recently called to the fact that goods are being placed in the department stores by certain manufacturers who, hitherto, have claimed to sell exclusively to the legitimate jewelry trade. (If you destroy the business of the jeweler, what bave you left?)

In some cases reputahle manufacturers have been induced to sell an opening hill, with the promise of a large future husiness—promises that have not been kept. It has not only heen a detriment to the legitimate jeweler, hut also to the manufacturers themselves.

We firmly helieve that it is only fair to handle the goods of the manufacturer wbo sells exclusively to the jeweler, and we further helieve that hy dealing with the manufacturer who does not make an effort to restrict his trade to the jeweler only, we are encouraging bim and working a great injury to the general husiness.

An effort to eliminate this growing evil should he general throughout the country and we desire your valuable help and assistance in this undertaking to protect our mutual interests, and we trust this letter will receive your earnest consideration.

Our aim should he to protect and foster that high respect and regard for the gold and silver smith art, which is to-day almost universal throughout the civilized world, and we desire your hearty co-operation.

An early expression in reference to the above will greatly ohlige the undersigned.

Yours respectfully,
Signed: SPAULDING & Co.,
C. D. PEACOCK,
HYMAN, BERG Co.,
ROWE BROS.,
KEIL & HETTICH,
SHOURDS, ADCOCK & TEUFEL,
CHARLES E. GRAVES & Co.,
GOODRICH & POTTER Co.

One of the first replies came from the Gorham Mfg. Co., who have for many years firmly refused to sell to department stores and are naturally in line with the present movement. The company's hearty co-operation is promised. The Gorham Mfg. Co.'s letter is as follows:

February 20, 1901.

MR. C. D. PEACOCK, Chicago, Ill.

Dear Sir:—We are in receipt of a circular letter signed by yourself and seven other jewelry houses of Chicago, calling our attention to the dangers to the jewelry trade from encroachments by the department stores.

As you are aware, we can well claim to he the originators of the movement to prevent the sale of our class of goods through such channels, as we believed it would tend to cbeapen their character and lessen their value as fashionahle articles of merchandise through methods employed hy the dry goods and department stores in the sale of their wares, and we are glad to give you such co-operation to this end as lies in our power. We wish, however, to call attention to the fact that, heretofore, during the many years that we have labored to estahlish just such relations hetween the manufacturers and the retail jewelers

handling their goods, we have not been supported as earnestly as should have been done by the retail jewelry merchants.

For instance, we have absolutely confined the sale of our wares for more than 20 years to the legitimate jewelry trade everywhere. Many retail jewelers will enter into an agreement with a manufacturer to purchase his goods on condition that he does not sell the department stores in his *own city*, irrespective of the fact that such manufacturer may distribute his wares through an *advertising department store in another city*, with the result that the local jeweler is injured almost as much by having his stock of goods catalogued in the cheapest and least attractive way, and circulated by a dry goods store from another city, reaching his own, however, leaving the jeweler in the position of offering the same goods from his own case that have been made common and cheapened in the eyes of all discriminating purchasers who have seen them illustrated in a dry goods store catalogue, thus rendering them in the eyes of such people undesirable for fashionable girls that go so far to make up the business in our line of wares.

We also desire to call your attention to the common practice of some manufacturers to sell all the goods they can to the department and dry goods stores, making their opening bill a feature, filling them full of their wares, then reforming, going to the retail jewelers and saying: "We don't sell the dry goods trade any more; we did sell them, but we have stopped;" and in that way inducing the jeweler to replace his goods in their stocks where they have been temporarily left out —the jeweler losing sight of the fact that these goods have also been made cheap in the eyes of his customers by bargain sales, catalogue advertising, etc. Many of the retail merchants of this country, who have made the loudest cry about purchasing from houses who sold to the legitimate trade only, have at once reinstated these manufacturers and put their lines in their stocks, regardless of the fact that the season previous they sold the identical goods to their dry goods store competitor.

This may be and is called *smart* on the part of the manufacturer practicing such methods, but how does it reflect on the perspicuity of the retail merchant allowing himself to be thus cajoled?

We feel that the trade generally are in error with reference to one feature of this dry goods and department store competition, namely, in the assumption that they sell cheaper than is customary with the retail jeweler. A careful investigation on our part proves this assumption to be untrue, and, as a rule, the dry goods or department store merchants do not sell at a less profit than is usual with the retail jeweler, but they do sell a cheaper line of goods, misrepresenting the same through pretentious advertisements in the daily papers, calculated to create the impression with the public that they are selling the same class of goods that the jewelers sell, which is not generally true.

Now, while we have no intention whatever of changing our position in this regard, we feel that we have a right to ask that the retail jewelry merchants throughout the country shall support those manufacturers who take the same stand that we do, and that these retail merchants should absolutely refuse to give their patronage or put into their stocks lines from manufacturers who do not confine their trade to the jewelers everywhere.

We believe to-day that this movement has so far reached toward success that, if a united effort were made now on the part of the leading retail jewelry merchants, the lines of goods that you would desire to place in your stock can be wholly protected from being sold in any dry goods store or department store in the land.

We know that important houses in the dry goods business have found it an impossibility to successfully handle fine silver ware, and they have confessed their failure as having arisen from the fact that the manufacturers of the best lines of goods have persistently refused to sell them.

Our letter to you is not intended to discourage the movement which you have started in Chicago, as we believe it to be in the right direction, but if the manufacturer is to give adherence to that movement in Chicago and elsewhere, he should have the united support of the leading jewelers all over the country in so doing, and this is the only way that it can be made effective for your interests as well as for the manufacturer's interests.

Assuring you of our hearty co-operation in any movement that will tend to confine the sale of sterling silver ware to the legitimate jewelry trade, we remain,

Very sincerely yours,
Signed: GORHAM MFG. CO.,
EDWARD HOLBROOK, Pres.

In addition to this reply, others have already been received from some 30 manufacturers, all of whom are in favor of the movement suggested for the protection of the legitimate retail jewelry business. Among these are the following:

Reed & Barton,	Mauser Mfg. Co.,
Dominick & Haff,	William B. Durgin Co.,
Carter, Hastings & Howe.	Redlich & Co.,
	Sloan & Co.,
Day, Clark & Co.,	A. J. Hedges & Co.,
Riker Bros.,	Bippart & Co.,
Geoffroy & Co.,	Charles Keller & Co.,
Charles P. Goldsmith & Co.,	Block & Bergfels,
	Dagget & Robbins,
A. Joralemon & Son,	Chapin & Hollister Co.,
Bassett Jewelry Co.,	Allsopp Bros.,
William Davidson,	American Watch Case Co.,
Van Houten Bros.,	
Herpers Bros.,	Welch & Miller,
Reeves & Browne,	H. C. Hardy & Co.

C. D. Peacock, State and Adams Sts., Chicago, is the leader in the movement, and he will be pleased to hear from the trade generally on this subject.

J. H. Crosby, of the Greenleaf & Crosby Co., Jacksonville and St. Augustine, Fla., was an expert witness before the Criminal Court of Record, at Jacksonville, last week. The case was that of a young negro who was being tried on the charge of the larceny of valuable jewelry from the Andrew Carnegie household while he was in the employ of the family last Summer. Harris was found guilty.

New York, U. S. A., No. 100 William Street.
Birmingham, England, King Alfred's Place.
Liege, Belgium, Boulevard D'Avroy, 118.
London, England, No. 34 Holborn Viaduct.

SAM'L BUCKLEY & CO.,

Commission Merchants.

We beg to announce that we have opened an office at No. 34 Holborn Viaduct, London, E. C., England, for the convenience of American purchasers of **EUROPEAN SILVERWARE, CLOCKS, POTTERIES, PRECIOUS STONES, ETC.**

The situation of this office (corner of Holborn Viaduct and Holborn Circus) affords an unobstructed north light that is unequaled in the district for the examination of **DIAMONDS AND PRECIOUS STONES.**

At our New York office, No. 100 William Street, we have designs and representative pieces of silver and silver plate (reproductions of old Sheffield styles), manufactured by such houses as Wm. Comyns & Sons, Hukin & Heath and Wm. Hutton & Sons, for whom we act as sole United States agents.

We are also sole agents for the silver and metal work made by the London Guild of Handicraft, under the supervision of C. R. Ashbee.

SAM'L BUCKLEY & CO.



PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

Death of T. V. Dickinson.

NIAGARA FALLS, N. Y., March 2.—Thomas Verity Dickinson, one of this city's best known citizens, died at the residence of B. F. VanDenburg, where he made his home, to-day. Mr. Dickinson was stricken with apoplexy early Wednesday morning and since then had been unconscious. Mrs. C. C. Robbins, Mr. Dickinson's daughter, who resides in Chicago, was summoned by wire when her father was stricken and was at his bedside when the death occurred.

Mr. Dickinson was born in Lancashire, England, Aug. 1, 1843. He came to the United States with his parents, in 1848, and settled in Buffalo, where his father entered the jewelry business. Thomas, Jr., received his education in the public schools of Buffalo, and on arriving at maturity embarked in the jewelry business with his father. In 1865 he married Miss Matilda Burtis, of Rochester, who died about a year ago. He came to Niagara Falls in 1892 and opened a jewelry store in the Imperial Hotel block, where he remained for six years, when he removed to the Arcade building. The only surviving relatives are two daughters, Mrs. E. M. Wood, of Denver, Col., and Mrs. Robbins, of Chicago.

Receiver Appointed of the Assets of J. T. Scott & Co.

Judge Brown, in the United States District Court, Wednesday, appointed Walter P. Long receiver of the assets of J. T. Scott & Co., jobbers in watches, diamonds and jewelry, 4 Maiden Lane, New York, against whom an involuntary petition in bankruptcy was filed the day before, as published in full in THE CIRCULAR-WEEKLY last week. The firm had, a few days before, made an assignment to Leo Wormser, and Mr. Wormser, as assignee, had already begun on his schedules when the bankruptcy proceedings were commenced. After the appointment of Mr. Long, which was on the application of Stern, Singer & Barr, the attorneys representing the petitioning creditors, Mr. Wormser turned over the property to the receiver and withdrew.

A representative of Receiver Long stated to a CIRCULAR-WEEKLY reporter that, having just taken hold, he was in no position yet to state the assets and liabilities, but that the statement would be ready before the first meeting of the creditors in bankruptcy was held. What the receiver's plans are as to the disposition of the stock could not then be learned. It is probable that Mr. Wormser will be the choice of the creditors for the position of trustee, if he will accept the position.

The

Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

"Alice Nielsen" Serpent Bracelet

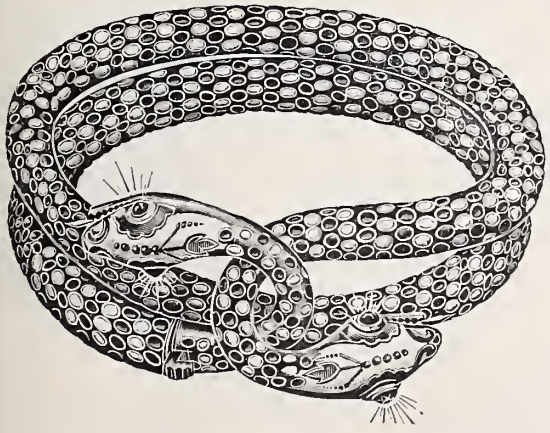
And Necklace.

FOR YOUR EASTER OPENINGS

LATEST AND NEWEST ON THE MARKET.

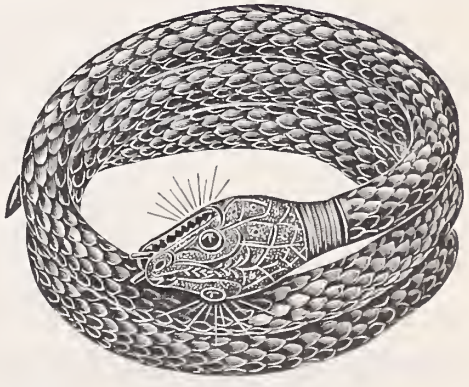


MADE IN STERLING SILVER ONLY, FINISHED IN WHITE, GOLD AND 18 K. GREEN GOLD. ALSO IN ENAMEL.



No. 6573.
Double Coil Bracelet, or Worn Around the Neck.

YOUR JOBBER HAS THESE GOODS. ASK FOR THEM AND INSIST UPON HAVING THEM. THEY ARE SALABLE AND PROFITABLE.



No. 6563.

Whiting & Davis, Manufacturers. { New York, 14 John Street. Factory, Plainville, Mass.

SOME EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING
925 FINE

Jno. W. Reddall & Co.,

NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

Silversmiths.

Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK

"Watch Our Ads."

BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE, NEW YORK.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents a copy.*
The Jewelers' Circular Publishing Co.

Albert Davison Adjudged Guilty of Contempt of Court.

CHICAGO, Ill., Feb. 28.—Albert Davison, of Dixon, Ill., who was being detained by the Government officers as a principal witness on a charge of fraud against attorney Max H. Kunze, of Belvidere, was himself adjudged guilty of contempt in the United States District Court and sent to the county jail by Judge Kohlsaat. The defendant, who sought relief under the bankruptcy act, some weeks ago, is charged with failing to turn over all his property to the trustee. He protested that he knew nothing of its whereabouts.

Davison was formerly in the jewelry business, and when his store was burned he saved some of the jewelry, it is said. He filed a petition in bankruptcy, which contained no schedule of assets. The trustee was informed that Davison had about $2,000 hidden, and the jeweler and his lawyer were arrested. Kunze was called before United States Commissioner Mason to answer to the charge of having received the property of a bankrupt after the filing of a petition. He denied the charge and the prosecution called witnesses to prove its case. Davison swore that Attorney Kunze persuaded him to file a petition in bankruptcy and told him to omit the schedule of assets. He said further that the lawyer had taken possession of a note for $600 and had kept an iron safe as security for the payment of his fees. The lawyer asked time to make out his defense, and a continuance until March 13 was allowed.

Louis McDowell Identified as the Impersonator of William L. Lemp, Jr.

ST. LOUIS, Mo., March 2.—Louis McDowell, in a bench warrant issued Feb. 28 in the Criminal Court, is charged with obtaining goods by false pretenses. The warrant was issued on orders from the Grand Jury and is supposed to precede a true bill. McDowell is alleged to have visited the jewelry store of Merrick, Walsh & Phelps Jewelry Co., a short time ago, and on representing himself as William J. Lemp, Jr., secured a diamond brooch valued at $800.



Do You Recognize This Man?

McDowell was arrested in Cincinnati and brought back to this city, but denies his guilt and says he will be able to prove his innocence. Mr. Walsh, from whom the brooch was secured, and the pawnbroker to whom it was pawned, have positively identified him. He was also identified by

GORHAM SILVER IS GRAND PRIX SILVER

FIFTY YEARS and more have gone to the upbuilding of the *Gorham* good name.

TRADE MARK



STERLING

Their *trade mark* has been from the first the accepted test of value and artistic exclusiveness in Silver Ware. They have had time to establish their own school of design and to carry out the best traditions of the old world's Master Craftsmen in the precious metals. It costs no more to have the best.

GORHAM MANUFACTURING COMPANY, *Silversmiths*,

NEW YORK: Broadway and Nineteenth Street. BRANCHES: 21-23 Maiden Lane. Chicago, 131-137 Wabash Avenue. San Francisco, 118-120 Sutter Street. WORKS: Providence and New York.

Charles W. Benson, a salesman for Gill Jewelry Co., 7th and Olive Sts., who says that he was the man who visited his place on the day the fraud was perpetrated at the Merrick, Walsh & Phelps Jewelry Co., and requested him to remove one of the diamonds from a sunburst which has been identified as the one secured by means of the impersonation. [The portrait on page 20 is from a photograph loaned this journal by the New York headquarters of the Pinkerton Detective Agency.]

End of the Long Established Bonnet Jewelry Store in Zanesville, O.

ZANESVILLE, O., March 1.—The wholesale and retail business of the late George H. Bonnet, conducted for the past two months by his estate, is now at an end, after 40 years' existence, the administrator having decided to close it up.

The founder of the business, John M. Bonnet, Sr., died some 20 years ago. He was succeeded by his sons, John M., A. H. and Frank. In a few years Albert and Frank withdrew and went to Columbus, leaving John M., Jr., sole owner. Three years ago, George H. Bonnet became proprietor. He died last December, when William S. Bell, as administrator, took charge and closed up the business. E. S. Keene, who has had charge of the watchwork and engraving of the Bonnet establishment since 1863, will remain in Zanesville in business for himself. He has secured quarters in the office of the Adams Express Co., where he will conduct a repair shop, carrying no stock.

Death of Addison Conkling.

Addison Conkling, who was for many years well known in the jewelry trade, died at his home, 524 Westminster St., Elizabeth, N. J., Wednesday morning. Death was due to heart failure superceded by an attack of



THE LATE ADDISON CONKLING.

grip, and was entirely unexpected by his family, as he had been well enough the evening before to play cards.

The deceased was born in Brooklyn, Feb. 22, 1851, and received his education in the Brooklyn schools and at Peekskill, N. Y. He first started in the jewelry business with Mulford & Bonnet, jewelers, then at 24 John St., for whom he traveled for some years. Later he was a member of Link & Conkling, who were in business at Newark, N. J. He was also the New York representative of Giles, Bro. & Co., of Chicago, for some time, and on leaving them became the agent of the Essex Watch Case Co. About 11 years ago he went into the clock business for a short time, and gave this up to introduce mammoth calendars, which business he developed and conducted until his death. The deceased was known personally to a large number of merchants in the "Lane," and to a great number of retailers whom he had visited in his travels. He was a large man, of genial temperament and made hosts of friends in the jewelry trade. The deceased is survived only by his mother. The funeral services took place from his late residence, Saturday, at 1 o'clock P. M., and the remains were interred at Plainfield, N. J.

Edward Eisele, of King & Eisele, Buffalo, N. Y., was given a pleasant surprise on the occasion of his 70th birthday anniversary, Feb. 14. While he was at luncheon the factory employes decorated his desk with flowers, smilax and ferns. When he returned the workmen, headed by supt. Edward P. Burkhalter, gathered and presented him with a handsomely framed study of a biblical scene. Mr. Eisele was quite overcome by the demonstration of loyalty and good will, but finally regained enough composure to make a suitable reply.

Frank L. Sargent, repairer, Milo, Me., has moved his business in the same town.

TRADE 1835 R WALLACE MARK
R. WALLACE & SONS M'F'G CO
SILVERSMITHS,
WALLINGFORD · CONN



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

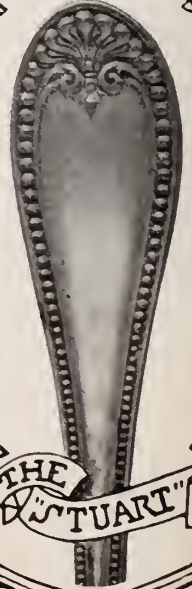
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

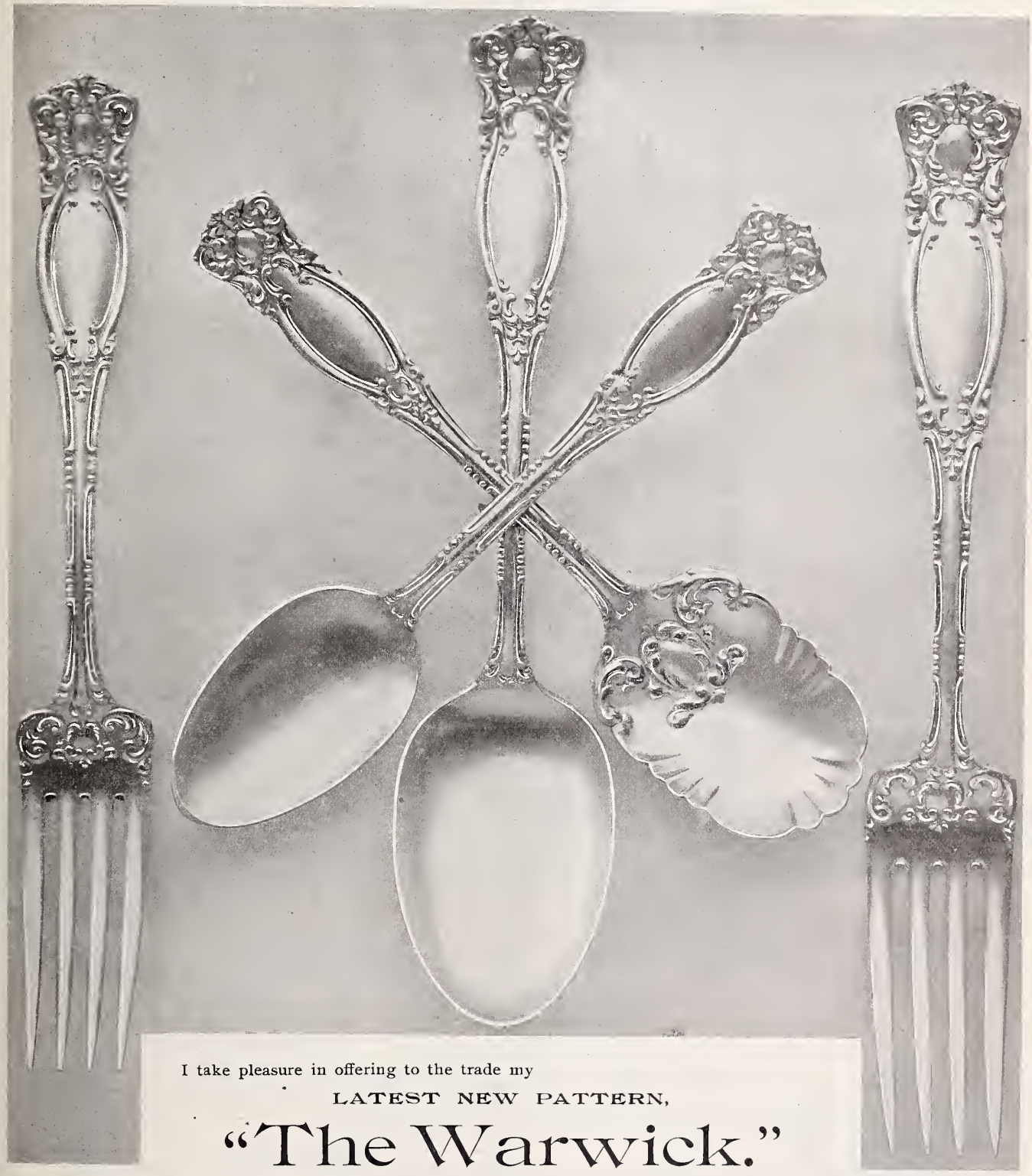
In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



Factories-WALLINGFORD, CONN.
· BRANCHES ·
226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.



I take pleasure in offering to the trade my

LATEST NEW PATTERN,

"The Warwick."

A most artistic design and of a beautiful finish. These goods are plated on a 21 per cent. nickel base, the highest grade of base metal that can be used for silver-plating purposes, and are recognized by the trade as possessing the best wearing quality of any goods now on the market. They are guaranteed to strip the full standard plate of pure silver, and being hand burnished, they are superior to any other Rogers brand now made.

ASK YOUR DEALER FOR THE "HORSESHOE" BRAND, WHICH MEANS THE BEST THAT CAN BE PRODUCED.

WM. A. ROGERS,

12 WARREN STREET, NEW YORK.
131 WABASH AVENUE, CHICAGO.

Fish Scale Bags and Purses.

Our line is as good as the best and very popular; made in sterling and plated, all styles.

We are headquarters for these goods, so let us hear from you.

Are you interested in Golf? Our

Golf Spoons,
Caddie Bag
and other
Golf Novelties

will interest you.

Let us hear from you.

A postal brings samples.

Codding & Heilborn Co.,
Manufacturers,
NORTH ATTLEBORO, MASS.

Sample Office,
CHAS. VAN NESS, 11 Maiden Lane,
NEW YORK.

Arrangements Complete for Philadelphia Jewelers' Annual Banquet.

PHILADELPHIA, Pa., March 3.—Arrangements for the sixth annual banquet of the Philadelphia Jewelers' Club are now practically completed. The banquet will be given at Horticultural Hall, the scene of last year's dinner, Tuesday night, March 12, at 6.30 o'clock. The indications are that the banquet this year will surpass anything of the kind ever before given by the Jewelers' Club.

From the number of acceptances received so far, 400 guests are expected. This will exceed by 100 the number who dined last year. The floral decorations will be more lavish and ornate than ever before; two orchestras, Prof. Richard Lilley's and the Spanish Troubadors, and a brass band, will fill the air with melody before and during the banquet. Prof. Lilley's orchestra is made up of 20 pieces. The Spanish Troubadors have been assigned to an alcove in the reception room. The caterer will be O. L. West, the successor of Carl Essner.

The mênus are to be lasting souvenirs of the occasion, something dainty and exquisite, but just what form no one of the banquet committee will divulge. They will be a distinct feature of the occasion, and everybody is expected to be joyfully surprised when they are distributed.

The speakers will be as follows: United States Assistant Attorney-General James M. Beck, one of the most eloquent orators in America; Postmaster-General Charles Emory Smith, a vigorous, convincing talker; Hampton L. Carson, professor of law at the University of Pennsylvania and one of the most scholarly members of the Philadelphia bar; Charles F. Warwick, former Mayor of Philadelphia, a post-prandial story teller who has few peers; the Rev. Dr. Cornelius L. Twing, of Brooklyn; Samuel H. Ashbridge, Mayor of Philadelphia; William L. Stone, Governor of Pennsylvania; George Webster, an eminent engineer and chief of the Bureau of Surveys; and, perhaps, Judge Samuel Pennypacker, of this city.

J. Warner Hutchins, chairman of the banquet committee, explained to a CIRCULAR-WEEKLY representative that the entire preparations this year had been in the hands of only one committee instead of a general committee and a number of subcommittees, as in previous years, and that the committee's work had been expeditiously and satisfactorily done. The members of the banquet committee are: J. Warner Hutchins, chairman; William H. Long, of J. E. Caldwell & Co.; William P. Sackett, of Wanamaker's store; William G. Earle, 13 N. 9th St.; William Linker, manufacturing silversmith, 718 Sansom St.; William Breuhl; Frederick Simons, of Simons, Bro. & Co.; James H. Kelly, of Bailey, Banks & Biddle Co., and Howard L. Roberts, of the Keystone Watch Case Co. The reception committee have not yet been named.

Alabama Notes.

A. J. Vess has opened a stock at Tuscumbia.

The C. N. Maxwell Jewelry Co., Tuskaloosa, have offered a handsome gold medal for the local golf championship.

S. Martin & Bros., who recently opened a jewelry store at Piedmont, have occupied new quarters at the Moody building.

Since R. Heine opened business at Talladega he has seen every business in the town change hands, except his own and two others. Mr. Heine has added an expert engraver to his work list.

During the progress of a row in Montgomery, some days ago, the participants smashed the plate glass front of the C. L. Ruth jewelry store. A lot of cut glass in the window was also broken. The loss was considerable.

West Silver Co., = Taunton, Mass.,

MANUFACTURERS OF THE

F. B. ROGERS BRAND

OF SILVERWARE.

New and Attractive Designs.

Heavily plated on extra hard white metal.



845—CANDLE.

New York Office, 80 Chambers Street. QUICK SHIPMENTS.



WHEN POLK WAS PRESIDENT

Many momentous movements were started in the "late forties." In the year 1847, in a little factory in Connecticut, the Rogers Bros. began making silver plate that gained world wide fame for quality. The same silver plate is known to-day as

"1847 Rogers Bros."

"Silver Plate that Wears."

It possesses all the old time quality that made it famous fifty years ago, combined with a richness of design that years of development and the employment of the highest skill has made possible. It has been imitated but never duplicated. Refuse imitations. The genuine always has "1847" as a part of the trade mark.

SOLD BY LEADING DEALERS.

THE INTERNATIONAL SILVER CO., Successor to

MERIDEN BRITANNIA COMPANY, Meriden, Conn.



HENRY C. HASKELL,

Designer and Maker,

Fine Gold Rings, Medals, Society Pins, Emblem Jewels, Etc.,

From exclusive designs,

9-11-13 Maiden Lane, - NEW YORK.

SKILLFUL REPAIRING

of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.

C. PONZONI, 16 MAIDEN LANE, NEW YORK.

ESTABLISHED 1859.

HERMAN KOHLBUSCH, Sr.,



Manufacturer of

Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom:

194 BROADWAY,



SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



Howard Sterling Co.,

SILVERSMITHS,

TRADE MARK.

PROVIDENCE AND NEW YORK.

112 KEARNY ST., SAN FRANCISCO, CAL.

Sample Lines at all commercial centres at regular intervals.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO., SUCCESSOR,

STERLING .925 FINE.

SILVERSMITHS

STERLING .925 FINE.

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

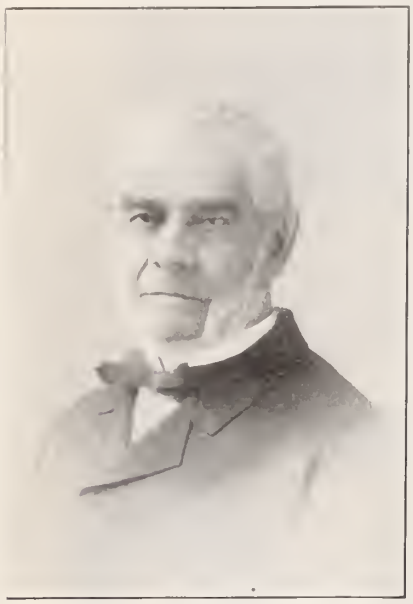
WORKS, MERIDEN, CONN.

NEW YORK.

Death of Henry G. Reed.

TAUNTON, Mass., March 2.—Henry G. Reed passed away at an early hour Friday, March 1.

Henry Gooding Reed was born in Taunton, Mass., 91 years ago, the son of John



THE LATE HENRY GOODING REED.

Reed, who married Rebecca Gooding, a member of one of the old Dighton families. Mr. Reed was one of the leading manufacturers in southern Massachusetts, and was probably the oldest engaged in active business.

He founded the firm of Reed & Barton, a firm who have branched out and become one of the leading silver and britannia manufacturers in the country. Their goods are all over the world, their traveling men have long ago invaded Africa and their India trade is large. In fact, Reed & Barton's is probably one of the best known manufactories of silver and plated wares in this hemisphere.

Mr. Reed never held political office, but always took an active interest in the growth and prosperity of his native city. He was a director of the Taunton National bank since 1851, a trustee of the Taunton Savings bank since its organization in 1869, a director of the Taunton City Mission and Associated Charities from their beginning, and president of the Reed family association of Taunton since 1873. He was also an interested and liberal life member of the Old Colony Historical Society. He was a member of the Winslow Congregational church, where for years he had been a faithful, devout attendant and a generous giver. To him more than to any one else belongs credit of having built the handsome new church structure, one of the highest types of architectural symmetry and beauty in the city. It was he who made the largest contributions to the building fund, and had it not been for him the handsome walls might never have been raised—at least not for many years. In public and private charities his beneficence is well known, but many are the kindly helps to those less fortunate than himself of which the world will never know.

Mr. Reed had been married three times; first to Clara, daughter of Isaac White, of Mansfield, who died Sept. 27, 1847; second to Frances Lee Williams, daughter of Jared Williams, of Dighton, who died May 9, 1857, and third, Oct. 27, 1858, to Delight R., daughter of Christopher Carpenter, of Rehoboth. His children were Clara Isabel, wife of Dr. Charles T. Hubbard; Henry Arthur, deceased; Ida Frances, deceased; Fannie Lee, wife of William Bradford, Homer Dowse, a resident of West Newton, and Henry Francis, who died a few months ago.

The Jewelers' Protective Union's 23d Annual.

The Jewelers' Protective Union held their 23d annual meeting Monday afternoon at 3 o'clock, at the rooms of the Jewelers' Association and Board of Trade, 54 Maiden Lane, New York. The reports of the officers showed the organization to be in a flourishing condition, generally and financially. After the reports had been adopted the following officers were all re-elected for the ensuing year:

William R. Alling, president; O. G. Fessenden, vice-president; Ira Goddard, secretary and treasurer; executive committee, J. C. Aikin, C. E. Hastings, August Oppenheimer and Leopold Stern.

The Union have, during the year just ended, shown a great increase in membership and have issued a large number of new certificates to travelers.



The R. F. SIMMONS COMPANY are the only makers of gold-filled chains who make their own seamless gold-filled wire.

They buy gold bullion of the U. S. Government and make the ingots from which, with the aid of the most improved machinery (covered by their own patents), they draw the highest-grade and most uniform gold-filled wire that can be made. This process, by economizing time and labor, enables them to use in Simmons Watch Chains a finer quality of stock than can be produced by any other maker of seamless wire at the same cost.

SIMMONS
Watch Chains

The careful attention given to every detail in the process of making Simmons Chains has produced the standard gold-filled chains of the world.

The trade-mark *"R. F. S. & CO."* is stamped on the inside of the swivel bow of every genuine SIMMONS CHAIN.

NEW YORK, 9 Maiden Lane. **R. F. SIMMONS CO., Attleboro, Mass.** CHICAGO. 126 State St.

Now Thoroughly Protected.

THE MANUFACTURERS OF THE

LARTER SHIRT STUDS

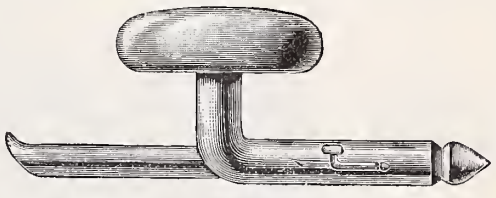
HAVE BEEN AWARDED BY THE PATENT OFFICE AT WASHINGTON, D. C.,

Two Additional Patents,

BOTH UNDER DATE FEB. 5, 1901.

We are now fully protected in the actual or in similar construction of the Larter stud, as the following dates and numbers of patents will prove:

U. S. GOVERNMENT PATENT:
Dec. 18, 1900, No. 11,878
Feb. 5, 1901, No. 667,574
Feb. 5, 1901, No. 667,631
AND
GREAT BRITAIN PATENT:
July 15, 1899, No. 19,716



THE LARTER STUD IS IN A CLASS BY ITSELF.

There is no stock of shirt studs in the United States so large and complete—all with the successful Larter back—as the lines we are carrying in 18k. gold, 14k. gold, also 10k. gold and extra quality 14k. plate. These last two lines are to be had through leading jobbers only.

LARTER, ELCOX & CO.,

21 & 23 Maiden Lane, = = NEW YORK.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

ESTABLISHED 1863.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

The **Leader** ...IN... HIGH-GRADE WATCHES —IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane,

SOLE AGENT, New York.

Two of the Dastard Assailants of Alexander J. Hubbard Sentenced.

BALTIMORE, Md., March 2.—Two of the three men who cowardly robbed and assaulted Alexander J. Hubbard, the aged jeweler, Nov. 20, 1900, have been tried and convicted and are now serving their sentences in the Maryland penitentiary. Henry Maas, of New York, was sentenced, Thursday, to 10 years, after a trial lasting four days. John Murphy, who turned State's evidence, got nine years and nine months, dating from Dec. 13, when he pleaded guilty.

Thus ends the last chapter in one of the most sensational and daring crimes recorded in the criminal annals of Baltimore city. As shown by the evidence, three men entered the little jewelry store of Mr. Hubbard, located in a gloomy basement at 13 North St., between 10 and 11 o'clock of that November morning, induced the aged proprietor to go to the back of the store, seized him, choked him, bound him hand and foot, and threw him into a coal bin. They then robbed the store and took their booty to New York, where two of them, Maas and Murphy, were arrested. Murphy confessed his crime. "Kid" Mory, the third man, has never been captured.

During the last day of Maas's trial his demeanor was nonchalant in the extreme, but when he was placed in the dock to await the jury's verdict his cheerfulness was gone. The jury was out 20 minutes and returned the verdict of guilty. Judge Burke immediately proceeded to pass sentence.

"Henry Maas," he said, "you have been found guilty and I am about to sentence you. Have you anything to say?" Maas did not respond and the Judge continued: "The judgment of the Court is that you restore the property you have taken from Alexander J. Hubbard and that you be confined in the Maryland penitentiary for 10 years."

Murphy, by pleading guilty, avoided a long trial, but he was shown less consideration than he evidently expected, as his sentence was only three months less than the limit provided by law.

Judge Dennis passed sentence on Murphy and asked him whether he had anything to say. Murphy was mute. The Judge then remarked that it was customary to show clemency to criminals who pleaded guilty and saved the State the cost of a trial, but he added that Murphy was the victim of an unfortunate condition of affairs.

"If you had stolen a hog or chicken," said Judge Dennis, "I could have sent you to the penitentiary for 15 years and there would have been some latitude for clemency. For the crime of robbing, the Maryland Legislature has fixed the limit at 10 years. That is no more than sufficient for the atrocious crime you committed. I hope your case will be the means of calling the Legislature's attention to the matter and with the result of changing the law. I will show you some clemency, however, and will allow you three months off the limit. These three months will be of great benefit to you at the end of your term. I sentence you to nine years and nine months in the penitentiary."

Change in price of JAS. BOSS SCREW CASES.

The only change in the new Price List just mailed you is an advance in the price of Boss 14 K. and Boss 10 K. Filled Screw Back and Bezel Cases.

As so large a proportion of BOSS Screw Cases are carried by persons whose watches are subjected to extremely hard usage we have decided to increase the thickness of gold on these cases and increase the price accordingly. This action will be especially appreciated by that portion of the trade which sells screw cases to railroad men and others whose occupations make them particularly hard on watches.

Our New Price List.

A Word in Season.

Need of Extra Caution in Buying Filled Cases.

"Standard goods" and "cut prices" are a contradiction in terms—an impossibility. To represent the cut-price filled cases as "standard" is simply trifling with a jeweler's intelligence. You can always feel certain when prices are cut that the quality is cut to correspond. The plan of the price cutters is, of course, to make all they can before the trade awake to the trick.

This is evidently the intention of certain makers of so-called filled cases who, although heretofore selling their goods below the regular quoted prices, have recently cut the prices still more and the quality even more than the price.

In face of this there is only one safe course for the jeweler to pursue, viz.: stick to the Boss—the one line of cases which have been on the market long enough to demonstrate just what is required and made by the one concern which never quibbles or repudiates its guarantees.

The Keystone Watch Case Company,

19th and Brown Sts., Philadelphia, Pa.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., March 2.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for January, 1900 and 1901, and for the seven months ending January, 1901:

			—7 Months Ending—	
IMPORTS.	*Jan., 1900.*	*Jan., 1901.*	*Jan., 1900.*	*Jan., 1901.*
Clocks and parts of	$20,221	$18,871	$249,566	$261,031
Watches, materials and movements	107,377	98,613	832,399	977,611
Diamonds, glaziers' diamonds, etc., unset; diamond dust or bort and watch jewels (free)	275,086	821,644	2,892,378	3,261,327
Diamonds, n. e. s., not set (dutiable)	294,131	868,297	4,771,535	5,320,241
Precious stones, rough or uncut (free)	3,774	2,180	34,125	18,166
Precious stones and pearls, not set	101,042	143,028	1,918,728	1,304,308
Jewelry and manufactures of gold and silver	904,614	2,150,536	12,300,716	11,758,650
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	77,044	81,784	688,487	705,808
Watches and parts	71,251	80,693	436,345	559,831
Jewelry and manufactures of gold and silver	83,816	85,575	598,213	747,826
Plated ware	33,492	26,671	315,509	317,900
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	550	.....	2,020	63
Watches, materials and movements	.....	.....	1,744	456
Diamonds, rough, including miners', glaziers', etc.	.....	.....	.....	3,437
Diamonds, n. e. s. (dutiable)	.....	.....	8,131	149
Other precious stones, rough or uncut (free)	304	.....	780	.....
Precious stones and pearls, not set	2,096	15,804	2,965	17,576
Jewelry and manufactures of gold and silver	1,205	94	15,223	3,138

Importations at the Port of New York.

Weeks Ended March 2, 1900, and March 1, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$42,124	$69,678
Earthen ware	10,465	17,734
Glass ware	15,811	36,159
Optical glass	.....	2,967
Instruments:		
Musical	4,220	12,729
Optical	3,290	3,891
Philosophical	702	2,708
Jewelry, etc.:		
Jewelry	12,340	21,245
Precious stones	137,879	309,686
Watches	15,509	18,011
Metals, etc.:		
Bronzes	619	1,219
Cutlery	15,778	25,174
Dutch metal	.....	7,499
Platina	37,829	46
Plated ware	.....	83
Silver ware	70	1,061
Miscellaneous:		
Alabaster ornaments	2	.....
Amber	988	9,373
Beads	1,427	1,970
Clocks	2,491	2,829
Fans	17,157	8,922
Fancy goods	8,778	6,036
Ivory	21,146	38,475
Ivory, manufactures of	136	301
Marble, manufactures of	2,183	6,218
Statuary	900	1,945

From OCEAN to OCEAN

WE ARE KNOWN AS THE

DUEBER-HAMPDEN WATCH HOUSE

We carry all grades, all sizes, all styles in stock.

Our Railroad Watches pass inspection. Our service is the best imaginable at no additional cost.

TRY US ONCE.



No Goods Sold at Retail

John W. Fiorwood & Co.

No. 3 Maiden Lane, New York.

Tariff Decisions & Regulations.

Among the decisions handed down the past week by the Board of Classification of the United States General Appraisers were the following:

Bawo & Dotter imported glass ware consisting of candelabra, lamps, lamp chimneys and table and bar glass ware of the type known as containers. Duty was assessed thereon at 60 per cent., under paragraph 100 of the act of 1897. The importers claimed that the merchandise was dutiable at 45 per cent., under paragraph 112, as manufactures of glass not specially provided for. The Board overruled the protest.

Fonderville, Van Iderstine and others imported a large variety of articles of opal, porcelain or blown glass ware, colored, cut, engraved and otherwise decorated, as lamps, lamp chimneys, candelabra, globes, jugs and carafes, which were returned for duty at 60 per cent., under paragraph 100 of the act of 1897. The importers claimed that the merchandise was dutiable at 45 per cent., under paragraph 112, as manufactures of glass not specially provided for, on the ground that only articles in the nature of decorated glass bottles or other vessels of glass used as containers, or of such a type that they can be filled, are within the provisions of paragraph 100. Decisions overruling like protests have been sustained by the United States Circuit Court and by the United States Circuit Court of Appeals, and on authority of these decisions the protest was overruled.

W. J. Pratt, Des Moines, Ia., imported statuary upon which duty was assessed at appropriate rates. Mr. Pratt claimed that as the principal piece was broken, and therefore worthless, he should not be called upon to pay any duty. The Board decided that as the importer had made no offer of abandonment to the Government, under the provisions of section 23 of the customs administrative act, no relief could be afforded.

New Movements Issued by the Elgin National Watch Co.

The Elgin National Watch Co., Friday, announced to the watch trade that they had just issued three movements of a new 1901 model. The movements are 18 size, three-quarter plate, stem wind and are specially constructed for exacting railroad service. They are named and described as follows:

Veritas (No. 214), o. f., lever set, nickel; 23 extra fine ruby jewels (raised gold settings); adjusted to temperature, isochronism and positions; quick train with gold wheels; straight line double-roller escapement with steel escape wheel; poised pallet and fork; pallet arbor and escape pinion cone-pivoted and cap-jeweled; exposed pallets, compensating balance; Breguet hair spring, micrometric regulator; patent safety barrel with spring box rigidly mounted on bridge; barrel arbor pivots running in jewels; display winding work; patent recoiling click; patent self-locking setting device; double-sunk glass-enamel dial; dust ring; plates beautifully damaskeened, carefully timed and finely finished throughout.

Veritas (No. 239), o. f., lever set, nickel; 21 fine ruby jewels (raised gold settings); adjusted to temperature, isochronism and positions; quick train with gold wheels; straight line escapement with steel escape wheel; pallet arbor and escape pinion cone-pivoted and cap-jeweled; exposed pallets; compensating balance; Breguet hair spring; micrometric regulator; patent safety barrel with spring box rigidly mounted on bridge; display winding work; patent recoiling click; patent self-locking setting device; double-sunk glass-enamel dial; dust ring; damaskeened plates, carefully timed and finely finished throughout.

B. W. Raymond (No. 240), o. f., lever set, nickel; 19 fine ruby jewels (raised gold settings); adjusted to temperature, isochronism and positions; quick train with gold wheels; straight line escapement with steel escape wheel; exposed pallets; compensating balance; Breguet hair spring; micrometric regulator; patent safety barrel with spring box rigidly mounted on bridge; barrel arbor pivots running in jewels; display winding work; patent recoiling click; patent self-locking setting device; double-sunk glass-enamel dial; dust rings; damaskeened plates; carefully timed and finely finished throughout.

The Schedules of Solomon Seligman Filed.

The schedules of Solomon Seligman, a dealer in jewelry, pictures, etc., at 10 E. 14th St., and 5 E. 13th St., New York, against whom, as published in THE CIRCULAR-WEEKLY, Jan. 20, proceedings in involuntary bankruptcy were taken by three creditors, were filed, Monday, by Mr. Seligman in the United States District Court, New York. They show liabilities of $45,920.60, of which $42,145.24 is in unsecured claims, $3,200 accommodation paper, $312.43 secured claims and $263 due for wages. His assets he values at $14,299.50, of which $10,000 is the amount he estimates his stock in trade to be worth, $2,000 the value of machinery, tools, etc., and $2,210 the estimated value of the open accounts.

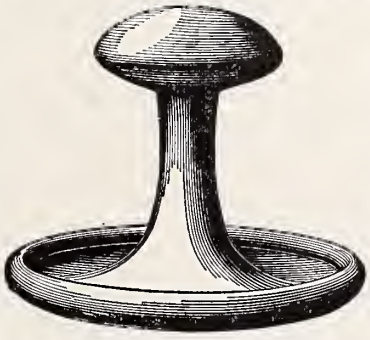
Among the largest creditors in the jewelry trade are: P. & A. Linton, $554; Crossin & Co., $109; R. L. Griffith & Son Co., $874; A. C. Messler Co., $172; Attleboro Mfg. Co., $453; Watson & Newell Co., $390; G. J. Smith & Co., $196; O. W. Hawkins & Co., $151; J. W. Grant Chain Co., $159; Hipp. Didisheim & Bro., $457; Bristol Mfg. Co., $816; McRae & Keeler, $330; W. C. Edge Co., $355; Briggs & Goff, $261; H. M. Williams & Co., $325; Myers & McNary $526; Rhodes Bros., $302; R. H. Ingersoll & Bro., $206; I. Mann, $379; A. Schwob, $181; J. W. Johnson, $254; William Loeb & Co., $432; National Jewelry Case Co., $383; L. Manheimer, $466; Sussfeld. Lorsch & Co., $393; P. J. Cummings & Co., $225; Criterion Watch Case Co., $1,188; Jeannette Jewelry Co., $409; I. Oilendorff, $426; Keystone Silver Plating Co., $169; Wildprett & Saacke, $803; A. L. Tuska, $183; Plainville Stock Co., $582; E. E. Thomas, Jr., & Co., $563; W. E. Moore Bronze & Plate Co., $170; Rice & Wallenstein, $108; Williams & Payton, $1,143; J. R. Wood & Sons, $214; Charles Keller & Co., $435; Mockridge Jewelry Co., $144; James E. Blake Co., $288; Nathan & Co., $542; Bugbee & Niles Co., $719; E. Brown & Co., $501; Ludwig-Stern Co., $177; W. H. Bell & Co., $1,077; George H. Cahoone & Co., $861; C. M. Robbins & Co., $363; George L. Brown & Co., $1,062; McDonald & Culver, $759; J. C. Wolstenholme, $429; Bennett & Bradford, $690; A. H. Bliss Co., $397; S. O. Bigney & Co., $1,177; B. K. Smith & Co., $277; P. S. Eddy, $174; Ellis & Co., $134; Mason, Howard & Co., $494; Simms & Co., $209; F. T. Pearce & Co., $371; Clark & Coombs, $128; New England Watch Co., $182; I. Busch, $119; Lancaster Silver Plate Co., $285; New York Clock Co., $101; H. Schwartz, $392; Fuller, Carpenter & Co., $380; F. A. Leonard & Co., $124; The Trafton Co., $107; Mrs. F. Rubenstein, $500; I. Rothschild, $158; H. L. Judd Co., $400.

Judge Brown, Monday, signed an order adjudicating Seligman a bankrupt and sending the case to a referee.

A motion to authorize the receiver to sell the stock came up before Judge Brown, yesterday. The motion was first opposed by the attorneys for the Jewelers' Association and Board of Trade, but finally both sides consented to an order, which, as finally amended by the Judge, provides that appraisers be appointed to value the stock; that the stock be exposed for bids from Friday until Tuesday; that sealed bids for the whole stock or for the jewelry, fixtures or pictures separately be received Tuesday morning; that the bids then will be opened by Judge Brown, and if any offer proves satisfactory the stock will be sold to the bidder. If not, an auction sale is to be ordered by the Court.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "**The Story of a Collar Button, with Illustrations,**" which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

NEWARK, N. J.

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

Carmen Bracelets



Sterling or Gold Filled, Plain, Half Chased or Full Chased. Above is full chased.

Any style, $2.80 each
Less 10%.

A one-cent postal brings selection of Latest Novelties.

Easter Book-marks.
Fish-scale Purses.

Barrettes
Every Style possible.
$10.50 Gross to $18.00 Doz.



No. 99. Sterling, $1.00 each.
Roman, Rose or Green Finish.

Silk Fobs, Ladies' and Gents'.

CHAS. L. TROUT & CO.
5 & 7 Maiden Lane, New York.
IMPORTERS OF EBONY.

PIRIE MAC DONALD
gives you

GREETING. **He has a workshop on the *16th floor* of the *Washington Life Building*, New York, where he makes *photographs* and various other kinds of *portraits of men.* Not but that he loves women, as all good men should, but because he knows he can make men's pictures best.**

"Blessed is that man who has found his work."

Connecticut.

George J. Fisher, Middletown, has been improving his store by a new sign.

C. H. Brown, assistant treasurer of the International Silver Co., is seriously ill at his home in Wallingford.

The annual meeting of the directors of the Ansonia Clock Co. was held at Ansonia, Feb. 23. Only a few of the directors were present.

A report from East Hampton says a jewelry factory may be established there, employing 25 to 30 people, in a mill which has been closed for five years.

Homer B. Hoyt, South Norwalk, is going out of the jewelry business and will, after April 1, make a specialty of the optical and watch repairing business.

Otto Bogani, formerly traveler for L. H. Keller & Co., New York, but now of the firm of Foote & Co., Jersey City, has been visiting his father, F. P. Bogani, Middletown.

John R. S. Ward, a former resident of Wallingford, died suddenly Friday at his home in North Haven. He was born in Wallingford in 1810 and for many years was engaged with his brothers in the manufacture of Britannia ware.

Frank S. Parsons, of Bristol, who has at different times had charge of the plating department in the E. N. Welch Mfg. Co., of Forestville, and the E. Ingraham Co., of Bristol, has secured a position in New York and will move his family to that city.

Andrew Cody, an employe of the International Silver Co., Meriden, met with a painful accident, Thursday afternoon, when a piece of metal flew from the machine at which he was working and penetrated his left eye. It is believed his eyesight will be saved.

The examination of C. E. Katsch, bankrupt jeweler, New Haven, was to have been resumed Feb. 23, but was continued. There is a dispute over certain claims against the estate. Mrs. Katsch has a claim of $1,000 and Attorney Overlander another amounting to $200 that are objected to.

The output of the Holmes & Edwards Silver Co., Waterbury, has been gradually increasing during the past year, so that it is now double what it was when the company were taken into the International Silver Co. The capacity of the factory has been doubled, although no very large additions have been built.

The involuntary petition against the National Electrical Co., of Milford, filed by the Coe Brass Co., Torrington, New Haven Clock Co., New Haven, and the Bradley & Hubbard Mfg. Co., Meriden, was received at the office of Referee Newton in New Haven, Feb. 23. The company were adjudicated bankrupt at Hartford.

The recent fire in the large wooden building that adjoins the Miller Bros. Cutlery Co. factory, Meriden, used for the shear department, prompted the officials to hold a conference to provide means for better protection. As the wooden part of the main building endangered other portions of the property it was decided to build a new brick addition to replace the frame structure.

The suspicious actions of two strangers in P. H. Stevens's jewelry store, Bristol, Thursday afternoon, caused considerable excitement for a time. Mr. Sill was alone in the store when suddenly a strange, rough looking man opened a rear door and stepped inside. He had taken only a few steps when another man came in the front door. The clerk realized at once that something was wrong and told the fellow who had entered by the rear door to go out the front way. Instead of doing so the man retraced his steps and went out through the rear door. In the meantime the other man saw the clerk meant business and he, too, beat a retreat, going out of the front door. Chief of Police Arms was notified and began a search for the men, but did not succeed in finding them. The Chief thinks they had planned a job, but were scared away.

There was an incipient blaze in the spoon department of the Bristol Brass and Clock Co., Bristol, last Wednesday. The fire was in a blower between the buffing and shipping departments. The factory is equipped with an automatic sprinkling system and two of the heads went off, deluging everything in their vicinity and keeping the fire well within bounds, so



WE CARRY THE LARGEST LINE OF
Mounted Diamond Goods
IN THE MARKET.

We also make a large and choice assortment of

ROSE DIAMOND and PEARL . . **SET RINGS**

with Opal, Doublet, Garnet and Turquoise Combinations.

C. P. GOLDSMITH & CO.
33-43 Gold Street, NEW YORK.



Our Line of Hand-Carved Rings Embraces Over 300 Designs.

Send for Our New Catalogue.

that the workmen were able to drown it out without any great difficulty.

Clarence Eaton has resigned his position in F. H. Hill's jewelry store at Danbury. His successor is Louis Mabie.

The Waterbury Board of Education are progressing with plans for the repair of the Washington school town clock.

William H. Carpenter, of Bristol, traveling salesman for the Bristol Brass and Clock Co., has been in the Post Graduate Hospital in New York for several weeks, where he underwent a severe surgical operation. He is now at his home and is slowly improving.

President Pierce N. Welch, of the First National bank, Waterbury, who is a large owner of stock of the New Haven Clock Co. and a director of that company, has been elected a director of the Peck Bros. Co. Walter Camp, secretary and assistant treasurer of the New Haven Clock Co., has also been elected a director of the same company.

Frank W. Thompson, who severed his connection with the International Silver Co. at Meriden, Thursday, to take a position as traveling salesman with C. Rogers & Bros., was presented with a handsome ruby scarf pin with a setting of 14 diamonds by the office and show room employes of the International Co. as a token of their friendship and long association, he having been with the concern for 20 years.

There was a hearing, Feb. 25, in the United States District Court at New Haven, in the case of Eugene P. Palmer *vs.* The Meriden Britannia Co. The plaintiff avers that the defendants leased a building site of him and it was contracted that a building should be erected on the site and upon the expiration of a term of years the building was to be delivered to the plaintiff. The claim is that the building was not constructed according to contract and he sues for $20,000 damages.

The annual meeting of the American Brass Co. was held in Waterbury, Feb. 25. The fol'owing directors were chosen: Charles F. Brooker, A. A. Cowles, J. S. Elton, D. Willis James, C. N. Wayland, W. E. Dodge, James A. Doughty, J. P. Elton, E. T. Coe, E. L. Frisbie, Jr., G. W. Burnham, D. Leroy Dresser. At a subsequent meeting the following officers were chosen: President, Charles F. Brooker; first vice-president, Edward L. Frisbie, Jr.; second vice-president, Alfred A. Cowles; third vice-president, James S. Elton; secretary and treasurer, John P. Elton; auditor, George E. Cole; executive committee, Charles F. Brooker, E. L. Frisbie, Jr., John P. Elton, A. A. Cowles, James A. Doughty.

Syracuse, N. Y.

C. E. Eager, agent, has closed his auction sale.

Miss B. M. Babcock is spending a month's vacation in Kentucky and Arkansas.

George E. Wilkins returned, on Friday, from a short business trip to New York.

A jewelry dealer and silk merchant named Merzo Shaul, formerly at Mohawk, N. Y., but now dead, left a legal puzzle which lawyers are trying to solve in carrying out the provisions of his will. It appears that Mr. Shaul had some objections to certain near relations getting any part of his estate, valued at $20,000, and he, therefore, made a will whereby he gave the use of his property to his wife during her lifetime of widowhood. The will provided that on the death or remarriage of his wife all of the property should go to those persons who were related to him as third cousins, adding that by the term third cousins he meant the children of those persons who were related to him as cousins. Mrs. Shaul died last June and a lawyer, who began to look up the claims of persons entitled to the estate, found 94 third cousins within the genealogical tables, namely, great-great-grandchildren of the same great-great-grandparents; 166 children of cousins; 220 third cousins; and 450 children of second cousins or children of all of the persons who are great-grandchildren of the same great-grandparents as the testator. All of this total of 930 persons appear to be legal heirs and entitled to a share of the $20,000.

Cleveland.

Fire, which started in a saloon at Mantua Station, O., Thursday night, burned out the jewelry establishment of S. H. Eldridge. Mr. Eldridge's loss is total. Nearly the whole of the business part of the town was destroyed.

While going through the personal effects of Mrs. Mary Sherman, who died at Arcadia, O., one day the past week, administrator W. F. Weiser discovered a massive solid silver watch made 131 years ago. The ancient timepiece had been hidden in the bottom of a trunk.

Webb C. Ball is one of the incorporators of the Cleveland Business Men's Convention League. This league were organized some time ago for the purpose of bringing conventions and meetings of various kinds to the city and otherwise "booming" the business interests of Cleveland.

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HEADQUARTERS
FOR
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EVERY GRADE.
Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.
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BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,

Champlain Bldg., CHICAGO, ILL.

Pittsburgh.

J. K. Fisher, Braddock, left last week on a lengthy trip to Florida.

Frank Nisbit, formerly of Wilkinsburg, Pa., is opening a fine new store at Swissvale, Pa

Joseph De Roy has purchased a handsome piece of property at the corner of Liberty Ave. and Matilda St., East End, for $47,000.

Al. Andrews, manager of Heeren Bros. & Co.'s silver department, spent a few days, last week, visiting Reed & Barton's plant, Taunton, Mass.

Albert Gerwig was one of a delegation of Pittsburgh business men who went on to Harrisburgh, last week, in the interests of the famous "ripper" charter, now a law.

The Pittsburgh Jewelry Co., Smithfield St., opened an auction sale, on Saturday last, to dispose of old stock before removing in an adjoining storeroom, on April 1.

News from nearby towns state that: H. C. Smouse, Oakland, Md., has sold out to D. A. Ashby.—Lewis Hartman & Co., Tiffin, O., have disposed of their stock to Staudt & Miller.

Among the Pittsburgh jewelers to go on to Washington for the inaugural ceremonies are Harry and Albert Heeren and Emil Geilfuss, all three of whom accompany the Washington Infantry.

The New York Jewelry Co., 165 Carson St., South Side, are holding an auction sale to quit the business. Henry C. Berger, 929 Fifth Ave., has filed a petition in bankruptcy; liabilities, $3,036, and assets, $1,610. S. Weinhaus, W. Roseman and Harry Heeren were appointed appraisers.

Leopold W. Vilsack & Co. have secured a lease on the building on Fifth Ave., known as the Carter Shoe Store, one of the best locations in the city, and will remove therein on April 1. Mr. Vilsack and Charles O'Brien leave for New York this week to buy largely for the new store.

Harrisburgh, Pa.

Edward Rinkenback has bought the large store property a few doors below his present store and will remove thereto after making the necessary repairs. It is much larger than his present store.

E. L. Egolf is gradually disposing of his jewelry business, owing to his increasing optical business, which will be continued at his present location on N. 3d St. He has sold his establishment in Charlotte, N. C.

E. G. Hoover, of 23 N. 3d St., is celebrating the 10th anniversary of his starting in business in this city by enlarging his facilities for handling his patronage. He has secured the floor above his store and will move his repairing department thereto about April 1. Mr. Hoover came here 10 years ago from Philadelphia and now employs 10 people regularly. His principal assistant is Louis Schaeberle, lately with J. E. Caldwell & Co., Philadelphia. Mr. Hoover has been watch inspector for the Cumberland Valley Railroad since 1893, and clock repairer for the Pennsylvania Railroad for nine years.

Columbus, O.

Fred L. Wirschinger has opened a store and repair shop on E. State St. His old store room, on High St., has been closed up and the remainder of the stock removed.

Harrington & Nonnenmacher are having a reduction sale preparatory to removing to their new location, now being remodeled for them. They will have a very handsome room when it is completed

J. B. Tucker, one of the oldest and best known jewelers in this city, has grown tired of the North End and has moved to a neat little room on Long St. just east of High. Mr. Tucker was for years employed by various jewelers in the city, but has been in business for himself for two or three years.

A great part of the stock of Albert H. Bonnet has been closed out and the remainder will be shipped east and sold by his brother-in-law, Mr. Spilman, who has had charge of his affairs for some time. Mr. Bonnet has returned home from Michigan greatly improved in health, but he has as yet made no definite arrangements as to what he will do in the future.

The man who pawned in Cincinnati watches stolen from W. S. Tussing's store, this city, has been brought to Columbus. He would say nothing about the matter to the Cincinnati officers, but when he arrived here he told his story, saying that he purchased the three watches from another colored man for $5 and afterward pawned them for $8.50, intending to leave them with the pawnbroker. He said he pawned his overcoat to secure part of the money that he paid for the watches. He described the man from whom he purchased the goods, and his description tallies almost exactly with that of Monk Fawcett, who is now known to be the man who held John Tussing up and took the goods. Several other watches have been secured from Cincinnati pawn shops, but it is not known who pawned them. Neither is it known whether they have the partner of the robber here or not. His story is pretty straight, and some are inclined to believe that he did purchase the watches, as he says.

J. R. Munshaw, Wingham, Ont., has sold out to Herbert H. Chisholm.

A meeting of the creditors of A. J. R. Wilson, Hepworth, Ont., took place Feb. 26.

Frank M. Smith, jeweler, Wallaceburg, Ont., has given a renewal chattel mortgage to Smith Bros.; amount, $2,400.


No. 202.

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Makers of..... FINE DIAMOND MOUNTINGS,

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No. 205.

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every trade-mark used on any of the goods in the lines in which you deal.

YOU CAN'T AFFORD TO WAIT

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"TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES,"

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RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance, Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

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AMERICAN WALTHAM WATCH CO.

WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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THE report of Gen. George W. Mindil, Jewelry Examiner at the Public Stores, New York, on the importation of precious stones and pearls for the month of February, made to Appraiser Wakeman, March 1, shows a great increase in the amount of goods sent to the American market. Gen. Mindil's figures for last month, $1,776,073.74, are the largest reported for any February since he took charge of his department, being nearly $1,200,000 more than in February, 1900, and over $500,000 more than in any other February in the past five years. A comparison of the importations for last month with those of previous Februarys in the four years is interesting:

	Cut.	*Uncut.*
1901	$1,171,313.60	$604,760.14
1900	533,796.70	44,244.09
1899	737,180.69	482,802.46
1898	338,307.17	627,473.60
1897	43,696.80	156,141.72

Retail Jewelers' Move Against Department Stores.

IT is a decided stand that the principal retail jewelers of Chicago have taken in their movement against the encroachments on their legitimate field by the department stores. Eight of the largest retail jewelry firms of that city have cooperated in addressing a letter to the manufacturing jewelers, silversmiths and kindred tradesmen, expressing their belief that a strong effort should be made by the manufacturers and jobbers to guard their interests by placing their products in the hands of only the specialty merchant, who has established a safe and permanent outlet for such wares. They further assert their belief that it is only fair on their part to handle the goods of only those manufacturers who sell exclusively to the jewelers, and, further, that by dealing with those manufacturers who do not make an effort to restrict their trade to the jeweler, they—the writers of the communication—would encourage them and work great injury to the jewelry business at large. These retailers further assert that an effort to eliminate the growing evil should be general throughout the country, and they, therefore, seek the cooperation of the recipients of their communication to protect their mutual interests. This movement upon the part of the Chicago retail jewelry trade will meet with the heartiest indorsement of the retailers universally, while already many of the leading manufacturers in the jewelry, silver ware and kindred lines have guaranteed earnest coöperation with the retailers. The method proposed in the Chicago jewelers' letter is the only possibly effective one to meet and counteract the threatening competition of the department stores. It worked with good results to the trade when the National Retail Jewelers' Association, under the leadership of Arthur S. Goodman, were in the zenith of their power. The retail jeweler has the absolute right not to deal with those manufacturers or jobbers who try to sell their product both to the department stores and the retail jewelry trade; and if enough of the retailers feel this right and have the strength of character to exercise it, it is only a matter of time—and not a long time at that—when such manufacturers and jobbers will come to a full realization of the situation that they have sacrificed a sure, safe, profitable and permanent outlet for their product for a fleeting, unstable and quasi-profitable one.

Decision in a Suit Against the Jewelers, and Tradesmen's Co.

In an opinion handed down, last week, by the General Term of the City Court, New York, on an appeal in the action of Margaret Willison against the Jewelers' and Tradesmen's Co., Judge Fitzsimons took occasion to criticise the action of the company in regard to an insurance policy in question in this suit. The plaintiff was a beneficiary to the extent of $500, in a policy issued by the Jewelers' and Tradesmen's Co. on the life of her father, and sued for the amount. When the case came to trial in the City Court her complaint was dismissed, on the ground that she had not given to the Jewelers' and Tradesmen's Co. satisfactory evidence of her father's death, as required by the policy. On appeal from this decision the General Term of the City Court orders a new trial, and, in the opinion by Judge Fitzsimons, says:

"The testimony clearly shows that the defendant had proper and satisfactory evidence of the death of the assured, because its Vice-President and Adjuster, after they were notified of such death, endeavored to have the complainant take a nominal sum for her claim, and upon her refusal to accept such offer, notified her that she was entitled to nothing. Thus it appears that they had full satisfactory evidence of death but wished to escape their liability under the policy to pay $500 to plaintiff; also to avoid the payment of any sum, if possible, and had a clear and well defined determination to pay as little as possible in any event. Such seems to be the habit of many life insurance companies. During the lifetime of the assured they willingly receive all the money he offers, but upon his death seem unwilling to pay to the beneficiary the sum fixed by the policy. I think that such a practice should not be encouraged. The judgment must be reversed and a new trial ordered, with costs to appellant to abide the event."

Judges Conlan and O'Dwyer concurred in the opinion.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended March 2, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$175,694 46
Gold bars paid depositors	262,257 40
Total	$437,951 86

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

Feb. 25	$67,412
" 26	46,162
" 27	20,526
" 28	36,197
March 1	5,388
" 2	.....
Total	$175,685

Death of a Claimant to the Invention of the Stem Winding Watch.

JERSEY CITY, N. J., March 2.—Emil Hunziker died at Christ Hospital, Feb. 22, of pneumonia, aged 60 years. He had lived alone for 20 years and was mechanically and inventively inclined. Hunziker claimed to be the inventor of the stem winding watch, which invention was subsequently, he alleged, stolen from him. He said that the invention was gotten up by him 30 years ago.

Providence.

The S. B. Champlin Co. are planning to erect a 40-foot extension to their factory, 116 Chestnut St.

W. R. Pierce & Co., formerly located on Plainfield St., Olneyville, have removed to 42 Willow St., in the annexed district.

John McWilliams, head of the McWilliams Mfg. Co., makers of jewelers' machinery, is ill at his home, threatened with pneumonia.

George L. Vose, of the George L. Vose Mfg. Co., left with Mrs. Vose, last week, for a trip to California. Engelhardt C. Ostby, of the Ostby & Barton Co., has gone with his son, Harold, on a similar journey.

The tools and machinery included in the metal ornament making plant of John H. Bampton, who died some months ago, have been purchased by I. H. Sisson & Co., who purpose manufacturing ornaments and findings for jewelers, at 101 Westfield St.

By order of assignee Eugene F. Bowen, of the Mechanics' Instalment Co., the interest of that concern in watches, rings, chains, jewelry, etc., which had been sold on leases, was sold at public auction Saturday. The price brought by these outstanding accounts was $60.

Among the imports received the past week at the port of Providence were: From Bremen, four packages of imitation precious stones, two packages of glass stones, two packages of manufactures of metal and one package of glass ware; from Havre, one package of precious stones and one package of imitation precious stones; from Liverpool, one package of clock movements and one package of chamois leather.

E. L. Fuller, secretary of the Theodore W. Foster & Bro. Co., makes some amendments to an item published under this head last week: There was no election at the meeting of the Rhode Island Yacht Club a week ago Monday evening, owing to the death of the late commodore, William B. Banigan. Mr. Fuller served as fleet captain with Commodore Banigan, and his term of office expired at the last meeting. He has now been nominated for chairman of the committee on admissions and as a member of the house committee.

Newark.

John W. Reddall & Co. have been cutting some new dies for large and small silver ware, among the latter being some with particularly attractive features.

Herpers Bros. have just issued a new pamphlet, describing and illustrating new designs in frames and bezels and heavy galleries for miniatures.

Peter Morningstern, a well known lapidary and a member of a prominent Newark family, died at his home, 50 Warren St., Wednesday morning, after an illness of only three days. He was born in Ulster county, N. Y., in 1836, but he spent most of his life in Newark. He was a Freemason and an Elk. He is survived by his wife.

Attleboro.

William H. Goff, Jr., added a lot of new machinery to their plant in the Bushee building, last week.

Randall & Ackermann moved back to their old quarters in the W. D. Wilmarth building, last week, after spending some weeks in the S. O. Bigney building.

Jose Amyot, of Jose Amyot et Frères, Quebec; Henry Smith, Danielson, Conn., and Mr. Towne, Newark, N. J., placed numerous orders in person with the manufacturers, last week.

William H. Leavy, of London, Eng., spent the past week in town, making arrangements to take sample lines for various local manufacturers back to Great Britain to sell as a commission agent.

James E. Blake, of the James E. Blake Co., has brought suit against the Interstate Street Railway Co. because one of their cars overtook and smashed his automobile while running too near the rails, one day last Summer.

The Attleboro militia company, recruited almost exclusively from the jewelry factories and led by Capt. William H. Goff, Jr., of William H. Goff, Jr., & Co., participated in the inaugural parade at the National capital.

William C. Tappan, of the D. F. Briggs Co., started, last week, for a combined pleasure and business trip to the City of Mexico. Mrs. Tappan accompanied him. Before starting he contracted for the erection, during his absence, of a big addition to his racing stable.

The firm and employes of Frank Mossberg Co. showed generosity, last week, to John Johnson, an employe who nearly lost a hand in a piece of machinery. The office contributed $20 and the shop $60 toward the expense of the needed surgical operations to save the hand.

North Attleboro.

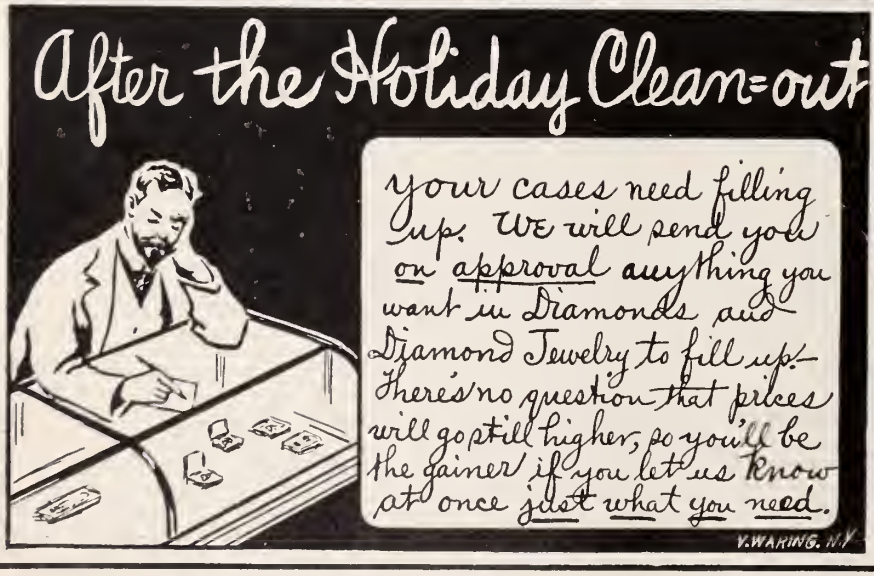
Isaac N. Capron, who learned the jewelry manufacturing business in Providence and has for the past generation been identified with the trade in the Attleboros, died last week.

Application is being drawn up for the dissolution of co-partnership of Sommer & Mills Co. J. J. Sommer is praying that a receiver may be appointed by the Court of Taunton and the business be sold at public auction.

At the national convention of the American Benefit Society, in Boston, last week, important committee positions were given Winthrop F. Barden, of Chapman & Barden, for a long time prominent in national circles of the order.

In the Court of Common Pleas at Providence, last week, there was a hearing affecting the disposition of part of the estate of the late Henry D. Merritt, of H. D. Merritt & Co. The suit had to do with claims presented by certain relatives who alleged themselves entitled to a share for caring for Mrs. Merritt.

ON MEMORANDUM



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New York Notes.

J. A. Flomerfelt has entered a judgment for $77.17 against Henry M. Hunter.

William B. Durgin, of the William B. Durgin Co., Concord, N. H., paid a visit to New York last week.

Max Freund, who has been ill for the past two months, is now on the road to recovery. He is at present at Lakewood, N. J.

Among the judgments against Julius L. Kirsch canceled last week was one for $226.06, entered by the Meriden Britannia Co., April 3, 1895.

Judgments against Israel M. Finkelstein by J. Horowitz, $226.62, entered Feb. 15, 1893, and by E. P. Hatch for $479.72, entered Dec. 5, 1892, were satisfied last week.

Mrs. Theresa Lynch was one of the petitioners who filed an involuntary petition in bankruptcy, Saturday, against Nathaniel S. Wertheimer, against whom she holds a judgment for $252.

The annual meeting of the stockholders of the Gorham Mfg. Co. for the election of directors will be held at the office of the company, Broadway and 19th St., Monday next, at 2 o'clock P. M.

The International Clock Co., of New York, have been incorporated with a capital of $50,000. N. Trahan, Brooklyn; Joseph Konigsberg and Joseph Forsheim, New York, are the directors.

The first meeting of the creditors of Louis Lilienthal, who filed a petition in bankruptcy Feb. 18, will be held at the office of Ernest Hall, referee in bankruptcy, 64 William St., March 12, at 4 o'clock P. M.

Anthony Moors, as assignee of Elizabeth Moors, who conducted business as a silversmith under the style of the Moors Co., is advertising for creditors to present their claims to him at the office of Rider & Smith, 29 Pine St., on or before March 31.

The International Jewelry Workers have given recognition to the master craftsman of their trade in the design of their new charters, on all of which will be found the picture of Benvenuto Cellini, the celebrated goldsmith of the 16th century.

Sig. H. Rosenblatt has been admitted as a member of the firm of Zimmermann & Forshay, metal dealers, and the firm continue without change. The other partners are Leopold Zimmermann, Louis J. Rees, M. H. Hauser, John S. Scully, Jr., and Leonard Schafer.

Judge Scott, in the New York Supreme Court, Wednesday handed down a decision in the proceedings brought by the Whiting Mfg. Co. against the Tax Commissioners of this city to review their assessment by the Tax Board. Judge Scott orders this assessment reduced by $52,100.

Lafayette Lilienstern and Thomas H. Leake, composing the firm of Lilienstern & Leake, formerly jobbers in jewelry at 475 Broadway and now in bankruptcy, have arranged for a composition in bankruptcy with their creditors. Wednesday last they filed a petition to the United States District Court, asking the Court to confirm this composition. A hearing on this subject will be had before Judge Brown, Wednesday next, at 10.30 o'clock A. M., at which creditors and others interested may show cause why the composition should not be confirmed.

Aaron Nadler and Max Weisler, who composed the firm of Nadler & Weisler, dealers in peddlers' supplies and jewelry at 92 Chrystie St., filed a petition in bankruptcy last week with liabilities of $7,498 and assets $633 in accounts. Mr. Nadler has individual liabilities of $4,973 and assets of $1,485 in accounts. The firm gave up business in December last. Among the largest creditors are Union Braiding Co., $150; Capron & Co., $250; G. M. Babington & Co., $200; Attleboro Mfg. Co., $350; J. M. Fisher & Co., $100; M. Streicher, $100; Esser & Barry, $200; W. A. Sturdy & Co., $175; Wm. Graham, $150; Simms & Co., $150; George L. Brown, $200; Chase Mfg. Co., $200; S. & B. Lederer Co., $100; W. H. Wilmarth & Co., $180; F. H. Sadler & Co., $100; J. L. Roy & Co., $150; Joseph Heller & Co., $150; Fletcher, Burrows & Co., $90; E. S. Budlong, $150. Judge Brown signed an order restraining all further proceedings against the bankrupts by Benjamin Kalichman under a judgment for $542, which he recovered, Jan. 10, in the City Court.

Judge Brown, of the United States District Court, Thursday, granted a discharge in bankruptcy to the William A. Brown Co., manufacturers of gold and silver ware at 127 W. 32d St., against whom creditors filed a petition in bankruptcy on June 13 last. The liabilities were $28,513 and assets $15,126. The company, on June 7, went into the hands of a receiver in proceedings for dissolution brought by W. H. Brown and W. E. Ward, two of the directors. A petition in bankruptcy was then filed by the Jewelers' Association and Board of Trade. Among the firm's principal creditors were: Thomas G. Brown & Sons, $4,500; Benedict & Warner, $4,354; Thomas F. Heffron, $4,043; Louis Strasburger's Son & Co., $2,195; Edward Swan, $1,906; Mutual Bank, $1,500; Frank & Shire, $1,325; Louis Bonet, $1,547; Charles S. Platt, $1,612; J. W. Diefenhoff, $2,695; Mount & Woodhull, $625; Kastenhuber & Lehrfeld, $520; John R. Keim, $300; Gorham Mfg. Co., $276; Australian Opal Co., $283, and J. J. Donnelly, $261. The W. A. Brown Co. were incorporated Feb. 24, 1899, with a capital of $50,000. They succeeded the firm of Brown & Ward.

William Frederick Doll, an agent, of

C. DORFLINGER & SONS,

Manufacturers of Fine Glassware.

EVERYTHING IN PLAIN AND CUT CRYSTAL FOR THE TABLE.

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UNDIVIDED PROFITS, - - - 980,000

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

THOROUGHLY experienced watchmaker, jeweler and salesman desires a situation. Address, Box 484, Syracuse, N. Y.

WANTED—Position by April 1; watchmaker, jeweler and engraver; south preferred. Address, E. P., care Jewelers' Circular-Weekly.

DESIGNER—High-class sterling ware designer is open for engagement; practical, up-to-date. "Designer," care Jewelers' Circular-Weekly.

ENGRAVER, strictly first-class, all-round; also jeweler and stone setter; long experience, best references; no bad habits. P., 46 Tennyson St., Boston, Mass.

WATCH, clock and jewelry repairer; two courses in optics; lathe and tools; use no tobacco or liquor; will work reasonably. Address, G. F. Lowell, Kingfield, Me.

A FIRST-CLASS WATCHMAKER with best references, over 25 years' experience, wishes a position with a good concern. Address, E. A., care Jewelers' Circular-Weekly.

WANTED—Position by a youth, 19, who has had some experience in a Maiden Lane diamond house; good recommendation. Address, "Cedric," care Jewelers' Circular-Weekly.

CHASER AND DESIGNER, experienced on silver ware and jewelry, would like to secure position with a first-class house that will appreciate a conscientious worker. Address, "Chaser," care Jewelers' Circular-Weekly.

WATCHMAKER, refractionist, jeweler, plain engraver, good salesman, stone setter, of good address and habits, with references, tools and case; position permanent. "Optician," Columbia Hotel, Anderson, Ind.

BY YOUNG MAN, as stock clerk and salesman in the watch or jewelry trade; has been for many years with Bates & Bacon and can give best of references. Address, William Jarvis, Room 808, 11 Maiden Lane, New York.

WANTED—By bright, intelligent young man, position as manager of jewelry store or jewelry department; 10 years' experience; best of references and bonds. Address, G. C. S., Rooms 3 and 4, 184 Genesee St., Utica, N. Y.

WANTED—By an experienced and well-known salesman, a manufacturer's line to sell to department stores and jobbers; New York and vicinity, including New England, if desired. Address, S. C., care Jewelers' Circular-Weekly.

WANTED—By bright, intelligent young man, position as traveling salesman for jewelry or silver ware house; 10 years' experience in jewelry business; best of references and bonds. Address, G. C. S., Rooms 3 and 4, 184 Genesee St., Utica, N. Y.

A FIRST-CLASS watchmaker and adjuster, with long experience on fine and complicated watch work, also in adjusting fine watches, wishes to make a change; references given; first-class houses only need answer. G. E., care Jewelers' Circular-Weekly.

GENTLEMAN, with 12 years' experience in the engraving and fine stationery business, would like a position with a jewelry house; experience covers a practical knowledge of engraving plant, and as buyer and salesman. Address, A. T. Kenyon, 1644 Lexington Ave., Cleveland, O.

SITUATIONS WANTED - Continued.

EXPERT OPTICIAN, fine watchmaker and engraver is open for a steady position; would prefer to have charge of an optical department; can take entire charge of store if wanted; have tools and trial case; A1 reference furnished. Address, "Optician," care Jewelers' Circular-Weekly.

EXPERIENCED FOREMAN of sterling silver flat ware desires a position; am now foreman for a large firm, but wish to make a change; if any firm is thinking of starting in that line of work or is at present making it, would like to talk with them; up-to-date in all of the work. Address, "Experience," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first-class watchmaker and salesman of good appearance, at once. W. C. Bryant, Bangor, Me.

WANTED—A first-class die sinker and silver chaser; one who can design preferred. Address, L., care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—First-class engraver and salesman with experience; permanent position; send references, photo and sample of engraving. The C. A. Bannister Co., Auburn. N. Y.

WANTED—Salesman for line of ladies' and gentlemen's rings, on commission, west and south of Illinois. Address, "Manufacturer," care Jewelers' Circular-Weekly.

WANTED—Experienced jewelry salesman to carry a line of gents' chains, lorgnettes and bracelets on the Pacific Coast, on commission. Address, "B.," care Jewelers' Circular-Weekly.

WANTED—Die sinkers on German silver flat ware, by Connecticut manufacturer; applicant must give references and state wages required. Address "P.," care Jewelers' Circular-Weekly.

WANTED—Watchmaker, engraver, jeweler, all-around helper; steady job, nice town, New York State; send sample of engraving, photo and ull particulars. Address, E. B., care Jewelers' Circular-Weekly.

WANTED—A manufacturing jeweler and plain diamond setter; one who is accustomed to emblem manufacturing and first-class work; a steady position to a good man. Address, with reference, Charles G. Willson, 524 Penn Square, Reading, Pa.

WANTED—Second watchmaker who can take charge of optical room and clocks; must be competent; southwestern city of 50,000; enclose in first letter photograph, refcrences, age and salary wanted; have also opening for good watchmaker familiar with railroad inspection. Address, "Southwest," care Jewelers' Circular-Weekly.

For Sale.

TIME BALL and outfit; cost $100 to make; will trade for typewriter or bicycle. George W. Kennard, Staunton, Va.

FOR SALE, at a bargain, a fine mercurial pendulum regulator; swccp seconds, mahogany case, glass front, fine timekceper; also an oak folding watch bench. Inquirc Room 501, Fahys Building, 54 Maiden Lane, New York.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

A RARE CHANCE to buy a good paying jewelry and optical business in manufacturing town of 15,000 in New York State; write for full particulars. "Chance," care Jewelers' Circular-Weekly.

A PAYING JEWELRY STORE in cotton belt and fruit-growing section of the middle south; repairs average $75 per month; no opposition; but little cash required. Address, E. F. G., care Jewelers' Circular-Weekly.

WANTED—A partner experienced in the jewelry line, with a capital of $10,000 to $15,000, to extend a well-established wholesale jewelry business. Address, "Confidential," care Jewelers' Circular-Weekly.

WE WILL GIVE AWAY free an established wholesale chain and charm business that has taken years of advertising and extraordinary effort to build up; the line is a special one and can be reduced to a minimum; the stock, which is clean, fresh and new, together with any fixtures desired, will be sold at a satisfactory price, and the established business will be included; favorable terms on desirable quarters also offered with this snap; positively no old job-lot stuff; it is a snap for a bright, energetic salesman, retail jeweler or jobber to drop into at once and with a paying, established business; another special proposition will be included in the advantages; we are going exclusively into manufacturing, hence the above. Address, J. A. Barton, 169 Oakwood Blvd., Chicago, Ill.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

TO LET—Large and small lofts; excellent light; near Union Square; with steam power and heat, suitable for silversmiths and jewelers; space for drop hammer also on premises. Joseph Scheina, 115 E. 13th St., New York.

Miscellaneous.

THE GREATEST INVENTION of the age; a tool to set a roller jewel in 60 seconds without removing mainspring or roller; price, 50 cents; satisfaction guaranteed. S. W. Christine, Watchmaker, Washington, N. J.

Attention, Salesmen.

Wanted, experienced jewelry salesmen to thoroughly canvass one or two of the following States: Michigan, Wisconsin, Missouri, Kansas, Nebraska, with Side Line of Alarm Clocks to be sold in lots of 100, assorted if desired. Retailers never bought clocks as low as you can offer them. Address, "Alarm," care Jewelers' Circular-Weekly, room 414, 134 Van Buren St., Chicago, Ill.

ENGLISH FIRM WANTS FOREMAN.

WANTED—Reliable foreman or manager who understands the technical part of silver plating, especially depositing silver on glass, etc., to manage a small factory now established in England. Must be thoroughly trustworthy and understand the details of engraving in connection with the deposit goods. Address, in strictest confidence, Deposit, care Room 19, 11 Waverly Place, New York.

FOR SALE.

CONTROLLING interest in manufacturing and retail jewelry; incorporated; leading, old established house; profitable; large corner store; magnificent window display; prominent location; city of 100,000; largest owner, and manager for 30 years, overworked and out of health, wishes to retire. Excellent opportunity for young man to employ capital and services. Stock, $50,000 to $60,000; can be reduced; principals only. Address, Charles O. LeCount, 290 Broadway, New York.

A FIRST FLOOR

With WALL SAFE,

in Maiden Lane, between Broadway and Nassau St. Well fitted up. Rent, $1,000.

Apply to

NICHOLSON & CO., Sole Agents,

150 Broadway, New York.

THREE LOFTS

in Maiden Lane, between Broadway and Nassau St. In good order. Rents, $400, $200 and $200. Rented together or separately. Apply to

NICHOLSON & CO., Sole Agents,

150 Broadway, New York.

U. S. MARSHAL'S SALE OF JEWELRY.

Will sell at Public Auction on 3d floor of P. O. Building, Newark, N J., on March 21, 1901, at one o'clock P. M., lot of set Diamonds, Emeralds, Rubies, Sapphires, Opals, etc. Address U. S. Marshal's office at Trenton, N. J., for catalogue.

T. J. ALCOTT, U. S. MARSHAL.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths

DEITSCH BROS.,

14 E. 17th St., New York.

MORTON BUILDING

NEW. FIREPROOF.

110-116 NASSAU ST.

OFFICES TO LET

Suitable for Jewelers, Diamond Dealers, etc.

EXCEPTIONALLY LIGHT.

$225 and Upward.

Also Floor Space up to 7,200 Sq. Ft.

WILL DIVIDE TO SUIT.

Office on Premises. ***F. ZITTEL, Agent.***

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,

3 Maiden Lane, New York

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W. DAY,

235 WEST STREET, - - - NEW YORK.

Telephone, 2577 Franklin.

SCHOOL Watchmaking, Optical and Engraving.
Winona, Minn. W. F. A. Woodcock.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

175 Broadway, where he is engaged in the watch business, filed a voluntary petition in bankruptcy in the United States District Court, Saturday, to get rid of two personal judgments—one for $3,000, entered by Miller, Riddell & Terestonte, of Toronto, Can., for lawyers' fees and costs, and another for $125, by J. Zimmerman, being a disputed account for rent. Mr. Doll's schedules show no assets except $49.75, the value of clothing, which is exempt. The petitioner is agent for the William F. Doll Mfg. Co., watch case manufacturers and jewelry dealers, whose business he conducts. Judge Brown signed an order restraining further proceedings by creditors under the judgments mentioned in the petition.

L. Tannenbaum, of L. Tannenbaum & Co., returned Friday from an extended western trip.

The American Waltham Watch Co. have declared a semi-annual dividend of 4 per cent., payable March 15, to stockholders of record Feb. 27.

Max Freund, who has been ill for some time past, returned from Lakewood last week, where he had spent a short time while convalescent.

William Bardel, recently appointed United States Consul to Bamberg, Germany, is advertising to sell his diamond and jewelry business at 22 Maiden Lane.

Among the creditors of Alfred E. Aarons, who filed a petition in bankruptcy, Saturday, is William Reiman, retail jeweler, Hoffman House, to whom he owes $650.

As a Supplement

to the advice we have been giving the last few weeks, we are offering a splendid line of diamonds at prices as low as can be found anywhere.

A large line of mounted diamonds continually on hand.

Diamond Brooches,	-	$10 to $1,500
Diamond Rings,	-	5 " 500
Diamond Scarf Pins,		3 " 100
Diamond Sleeve Buttons,		5 " 100

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

80 HOLBORN VIADUCT, LONDON.

A union were formed recently by the agents and collectors of several hundred instalment jewelers and instalment dealers and merchants in their respective lines on the East Side, for mutual protection, and to abolish some of the abuses in that trade by the employers, for which the collectors are often held responsible by their customers. The union, known as the "Agents' and Collectors' Union of New York," have elected B. Weckstein president, and, last week, distributed circulars to customers enlisting their aid against the East Side Jewelers' and Peddlers' Association. The circular requested customers to patronize only the members of the union, who will wear official buttons, and to appeal to the president of the union if they are unfairly treated by the bosses. In an interview with Mr. Weckstein, published in one of the daily papers, Weckstein is reported to have exposed a number of illegal and even tyrannous methods employed by instalment dealers to force delinquent customers to pay, and to even persecute good customers in order to make them pay more quickly or to pay more than the prices agreed to in their contract for goods. The union seek to abolish these methods, as they cause the collectors to be thoroughly detested, and are often responsible for personal attacks made upon them. A bill was introduced in the Legislature, recently, to prevent body judgments for less than $25 indebtedness. The union are in favor of, while the bosses, it is said, are fighting this bill.

Leopold S. Oppenheim, Oscar Lichtenstein, F. H. Rohter and John P. Cavanaugh, the four men arrested at the office of William I. Rosenfeld, Feb. 21, on the charge of being suspicious persons, were examined in the Centre St. Court, last week, before Magistrate Hogan on the charge by Detectives Nugent and Madden that they were at the time of the arrest attempting to swindle Mr. Rosenfeld out of $5,000 worth of jewelry by means of a fraudulent mortgage on real estate. The entire transaction was detailed in THE CIRCULAR-WEEKLY last week. The examination of the men took place Thursday and Monday and the facts, as related, were brought out before the Magistrate by Assistant District Attorney Skidmore. The defendants, through lawyers Rosenthal and Joachinson, contended that Cavanaugh was a bona fide holder of the property for which the mortgage was to be given to Mr. Rosenfeld in payment of the jewels and had a recorded deed of that property from a Mr. Chapman. The Assistant District Attorney brought out the fact that the title claimed by the prisoners went back through various people to a man by the name of Angel, who had sold it under a chattel mortgage and afterward made a fraudulent transfer of the property. All the transfers from this time the District Attorney claimed to be fraudulent and were known to be so by the defendants. The attorneys for the defense interposed various legal technicalities against the men being held and the Magistrate allowed them and the Assistant District Attorney to submit briefs, Monday afternoon, on the point and reserved his decision.

Renewed reports to the effect that the International Silver Co. would take action to resume dividends on the preferred stock at the annual meeting this month

were circulated last week and appeared in many news and financial papers. When questioned about these reports vice-president C. A. Hamilton said, Saturday, that no official information had been given out by the company, nor had any official statement been made by any of the directors or officers on this subject. The reports, he said, were mere guesswork, as until after the meeting, on March 13, no definite statement of the action of the directors can or will be made.

M. F. Bargebuhr, formerly with Albert Lorsch & Co., now represents Blancard & Co., 45 John St. Mr. Bargebuhr will call on the trade of New York and Newark.

The stores of Reed & Barton, 6 Maiden Lane and 17th St. and Union Sq., were closed Friday, during the funeral of the late Henry G. Reed, whose obituary appears in another column.

It was reported from Vienna, Austria, that a man arrested there recently with $25,000 worth of jewelry, who was supposed to be a New York jewelry thief, has confessed that he is not a New Yorker, but is Heinrich Wolf, a deserter from the German army. When arrested the man gave his name as W. A. Morley, of 211 W. 37th St., New York.

The well known firm of Ludeke & Power, importers of diamonds, with offices at 14 John St., dissolved Wednesday, Charles L. Power retiring. Adolph Ludeke, with Alexander C. Chase, continues business at the old address without change, under the style of A. Ludeke & Co. Mr. Power will also continue in business as an importer of diamonds and other precious stones under his own name and his new office will be in the Gill building, 9-13 Maiden Lane.

John Scott, an old silversmith, died Tuesday night, Feb. 26, at his home in Long Island City. He was 60 years old and had been employed by the Gorham Mfg. Co. for many years. At the time of his death he was in charge of their polishing shop, in the building at 19th St. and Broadway. Funeral services were held at Long Island City, Friday.

It was reported from Elmira, N. Y., last week that a New York jewelry concern had been swindling the residents of that city by inducing them to sell cheap scarf pins in the belief that they would receive a fine silver watch. When the pins were sold, it is said, a lead imitation watch was sent. Complaints were made to the Post Office, but the Secret Service of that Department refused to give the name of the accused firm nor was it to be found upon inquiry in the trade.

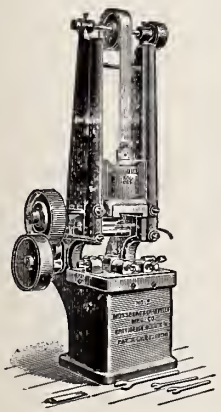
The annual meeting of the stockholders of the International Silver Co. for the election of directors for the ensuing year and for the transaction of other business will be held at the office of the company, 83 Montgomery St., Jersey City, N. J., on Thursday, March 28, at 11 o'clock. The transfer books of the preferred stock will be closed from March 1 to 28, both dates inclusive. The next quarterly meeting of the directors will be held Wednesday, March 13.

An action has been commenced in the City Court, New York, by the Fairchild & Johnson Co., gold pen and pencil manufacturers, against Oscar Wachtel and another, of Frankfort, Germany, doing business as M. Erlebach Nachfoeger, to recover about $200 for goods sold. Money of the defendants' in a New York bank was attached over a week ago. The suit was commenced Saturday, and an order to serve the summons by publication was signed by Judge O'Dwyer, of the City Court, Monday.

BROOKLYN.

Edwin Haas, a diamond broker of Manhattan, who, as told last week, accused G. E. Silsbe, a restaurant keeper, of swindling him out of $100, was reprimanded by Magistrate Brenner in the Adams St. Court, Wednesday, when he asked to withdraw the complaint, saying that in it he had misstated facts. The Magistrate told Haas that he had sworn falsely either one time or another and that he would send a copy of both statements to the Grand Jury for consideration.

Frederick Martin, jeweler, on Broadway, Brooklyn, three weeks ago caused the arrest of Harry De Vere and Lucy Smith on the charge of swindling him out of a watch valued at $20. Two more complaints from jewelers against the prisoners were received by the police last week, one from William Goldman, 670 Broadway, and the other from H. J. Woronov, 727 Grand St. The former claimed that the pair had abstracted from his store, Feb. 12, three watches, while the latter claimed to have missed a silver watch and jewelry after their visit to his store, Feb. 8. De Vere and



No. 5.

Automatic Drop Press.

DROP PRESSES, POWER PRESSES, ROLLING MILLS,

Wire-Drawing Machinery

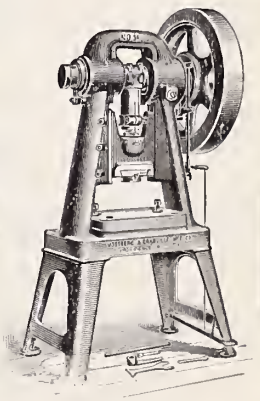
For JEWELERS AND SILVERSMITHS.

If in the market for above machinery, write, stating product required and send samples. We will send you photographs of our latest productions.

Mossberg & Granville Mfg. Co.

Providence, R. I.

New York Store: 126 Liberty St. Exhibition at Philadelphia Bourse.



No. 5A.

Power Press.

Miss Smith have been held for the Court of Special Sessions.

William Corthell, an optician employed in a jewelry store in Manhattan, is the defendant in a suit for absolute divorce brought by his wife, Jennie Corthell, in the Supreme Court, in this city. Judge Gaynor, Saturday, granted her alimony and counsel fees pending the suit.

Edmund Jerome C. Hill, 26 years old, a diamond setter and watch case engraver, residing at 1183 Degraw St., and Joseph Fay, 21 years old, of 847 Bedford Ave., were before Magistrate Voorhees, Monday, in the Grant St. Court, charged with malicious mischief by John McKeon, of 1177 Degraw St. They were each held for Special Sessions in $200 bail.

A. A. Webster & Co., jewelers, Brooklyn, last week inserted an advertisement in *The Eagle*, to discover the owner of a gold wedding ring, found at Old Orchard Beach, Me., in the Summer of 1898. The ring had been sold by the jewelers in 1884, but the name of the purchaser was unknown. The finder advertised several times, and finally turned it over to Webster & Co., to see if they could discover the owner.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BRADFORD, PA., D. Emery, Herald Square.
CHICAGO, ILL., S. C. Eppenstein, Imperial.
S. Lebolt (A. M. Rothschild & Co.), 43 Leonard St.
C. D. Peacock, Imperial.
COLORADO SPRINGS, COL., R. Ashby, Broadway Central.
PROVIDENCE, R. I., A. Ainsworth (Murphy Blanchard, Young & Co.), Broadway Central.
READING, PA., S. Goldsmith, Broadway Central.
SALEM, MASS., Daniel Low, Waldorf.
SYRACUSE, N. Y., G. E. Wilkens, Grand Union.
TROY, N. Y., M. Timpane, Grand Union.

Trans-Atlantic Voyagers.

TO EUROPE.

S. C. Eppenstein, Chicago, with his wife and son, sailed yesterday on the *Kaiser Wilhelm der Grosse*.

Byron L. Strasburger, of B. L. Strasburger & Co., New York, and Edgar W. Abbot, of Haviland & Abbot, New York, accompanied by his wife and daughters, sailed Wednesday on the *Oceanic*.

David J. Glück, with Joseph Frankel's Sons, New York, will sail Saturday on the *Lucania*.

Louis Friedlander, of R., L. & M. Friedlander, New York, will sail Saturday on the *Hohenzollern*.

FROM EUROPE.

William Kleinschmidt, of Kleinschmidt, Howland & Co., New York; S. H. Levy, of L. & M. Kahn & Co., New York; Lee Reichman, of Joseph H. Fink & Co., New York; L. P. Neresheimer, son of Louis Neresheimer, of Neresheimer & Co., London; Eugene Zivy, wife and child, City of Mexico, Mexico; Edouard Koehn, Germany, arrived on the *Kaiser Wilhelm der Grosse*.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Travelers in Indianapolis, Ind., last week included: W. R. Boss, E. L. Spencer & Co.; Mr. Pierce, T. I. Smith & Co.; George H. Remington, Waite, Mathewson & Co.; H. B. Richardson, G. A. Dean Co.; George Goldsberg, W. & S. Blackinton; F. C. Somes, S. O. Bigney & Co.

Among the traveling salesmen last week in Denver, Col., were: Rudolph Cony, L. Heller & Son, and I. Rothschild, Ingomar Goldsmith & Co.

The following eastern representatives visited the St. Louis trade last week: H. Henrich; Henry Freund, Henry Freund & Bro.; F. Hull, The Pairpoint Corporation; S. A. Goldsmith, S. A. Goldsmith & Son.

Walter Boss, traveling salesman for E. L. Spencer & Co., Providence, R. I., started Monday on an extended western trip, which is to include visits to San Francisco, Seattle, Wash., and other points on the Pacific coast.

Among traveling men visiting Toronto, Can., recently were: H. J. Ives, Wilcox Silver Plate Co., Meriden; Irving G. Clarke, Whiting Mfg. Co., New York; Mr. Barker, of Harrison Bros. & Howson, Sheffield, Eng.; and George Kenrick, Reed & Barton, Taunton, Mass.

Traveling men calling on Davenport, Ia., jewelers the past week were: R. J. Bemis, International Silver Co.; T. Lindenherg, Lissauer & Co.; H. M. Kohn, Stein & Ellbogen Co.; A. E. Dilley, King & Eisele; S. W. Abbey, E. Ira Richards & Co.; C. M. Fishel, Fishel, Nessler & Co.; and William Seekels.

Arthur L. Fuller, who for the last two years has traveled for the Towle Mfg. Co., in Ohio and Michigan, has taken the position of house salesman at the Chicago salesrooms, where he will be pleased to meet the many acquaintances formed during his experience on the road. He will be succeeded in Ohio and Michigan territory by E. A. Nichols.

The jewelers of Portland, Ore., were interviewed the past week by Charles Weinshenk, Armer & Weinshenk, San Francisco; E. B. Dana, Carter, Hastings & Howe, New York; Albert Goodman, San Francisco; M. Klipper, Hipp. Didisheim & Bro., New York; Mr. Holden, Simons, Bro. & Co., Philadelphia; T. H. Ryland, LaPierre Mfg. Co., New York; Julius A. Young, San Francisco; and John O. Slemmons, J. B. Bowden & Co., New York.

The following were in Minneapolis and St. Paul, Minn., the past week: W. L. Wilkinson, F. H. Noble & Co.; T. S. Buttle, William Schimper & Co.; Carl M. Fishel, Fishel, Nessler & Co.; Mr. Heilborn, The Codding & Heilborn Co.; W. W. Williams, Arnold & Steere and the John T. Mauran Mfg. Co.; Mr. Payson, the Seth Thomas Clock Co.; W. C. Wood, the Meriden Britannia Co.; C. T. Weibezahn, for A. C. Becken; G. W. Paine, E. I. Franklin & Co.

Traveling salesmen in Boston, Mass., last week included: Benjamin Wyman, Treibs Bros.; Mr. Tighe, Eisler & Laubheim; Samuel Howland, Joseph Frankel's Sons; Mr. Hutchison, Hutchison & Huestis; Mr. Peck, Waite, Thresher Co.; T. G. Frothingham, T. G. Frothingham & Co.; Mr. Metcalf, Plainville Stock Co.; Mr. Lawton, Lawton, Sherman Co.; Mr. Dorchester, J. A. & S. W. Granbery; Alfred Krower, Albert Lorsch & Co.; Matthew Stratton, Alling & Co.; H. B. Beach, International Silver Co.; Horace Wilcox Dunham, International Silver Co.; Ollie Campbell, Day, Clark & Co.

Among the traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week were: Sol. H. Veit, Henry Froehlich & Co.; J. Rothschild, Ingomar Goldsmith & Co.; Henry H. Jacobson, Jacobson Bros.; George F. Glaser, Shepard Mfg. Co.; M. F. Adams, Simpson, Hall, Miller & Co.; A. E. Lavigne, Mathey Bros., Mathez & Co.; W. P. Hammett, Whiting Mfg. Co.; L. M. Aron, Joseph Bennett & Co.; Julius F. Schumann, for William Kinscherf; H. M. Kohn, Stein & Ellbogen Co.; E. E. Spaulding, Allsopp Bros.; J. S. Frank, Sussfeld, Lorsch & Co.; R. Cony, L. Heller & Son.

Travelers in Pittsburgh, Pa., last week were: H. Booth, Sturtevant, Whiting & Bigelow; Charles C. Orcutt, Chester Billings & Son; H. A. Scofield, Scofield, Melcher & Scofield; William Matschke, A. Joralemon & Son; S. W. Granbery, J. A. & S. W. Granbery; Mr. Richardson, G. A. Dean Co.; J. G. Fuller, Fuller, Carpenter & Co.; Mr. Meyer, A. J. Hedges & Co.; Mr. Remington, Carter, Ovarnstrom & Remington; E. Untermeyer, Charles Keller & Co.; M. Baum, Rothschild Bros.; George H. Remington, Waite, Mathewson & Co.; C. C. Offerman, William Smith & Co.; Fred. Clarkson, Albert Lorsch & Co.; S. C. Corbin, Waterbury Clock Co.; Mr. Platt, Theodore W. Foster & Bro. Co.

Calling on Syracuse, N. Y., jewelers the past two weeks were: Isie Jaskow, Fink, Bodenheimer & Co.; James G. Magee, C. F. Rumpp & Sons; O. Krause, Arthur W. Ware & Co.; J. C. H. Kennedy, D. Stone & Son; W. C. Porter, Buffalo Jewelry Case Co.; E. S. Smith, Smith & North; C. S. Fake, Whiting Mfg. Co.; L. Weber, Joseph H. Fink & Co.; James A. Cheney, Alfred H. Smith & Co.; Mr. Somes, S. O. Bigney & Co.; L. M. Lowenthal; W. K. Helmbold, National Optical Co.; Henry Fein, L. H. Keller & Co.; N. Shiman; Mr. Noyes, Ehrlich & Sinnock; G. H. Sluter, Carter, Hastings & Howe; O. J. Somers, for I. Ollendorff; F. C. Gick, Frank M. Whiting & Co.; Alva J. Lasher, Wilcox & Evertsen; Anson D. Manning, D. Wilcox & Co.; E. B. Downs, Hayden W. Wheeler & Co.; Charles S. Isabel, Arnstein Bros. & Co.; J. E. Shipman, for William Davidson; G. B. Osborn; Fred. J. Foster, Unger Bros.; H. E. Swain, Waltham Horological School; Harry B. Rogers, N. E. Whiteside & Co.; George C. Booth, Hutchison & Huestis; S. E. Vansant; Allen Fellencer, Green Bros.; Dan. F. Pickering; Mr. Duval, National Glass Co.

Maurice J. Baer, representing the Attleboro Mfg. Co., was in Pittsburgh, Pa., last week and showed THE CIRCULAR-WEEKLY representative an autograph letter from Carrie Nation. It was in reply to a letter from Mr. Baer to Mrs. Nation, informing her that he had sent her four dozen hatchets. The following is the letter to Mr. Baer:

IN JAIL, Topeka, Kan., Feb. 22.

Dear Brother:—I do not know how to thank you for the voluntary present. I have not yet heard from them, but they shall do good service to humanity. I never got a letter from you before. Read Isaiah 54-16. I am nursing my wrath to keep it warm, and bide till God opens these bars, and then the hatchets shall open other bars, even the bars of hell.

In love with Humanity,

(Signed) CARRIE NATION,
A Home Defender.

The hatchets sent by Mr. Baer were not the plate glass destroyers evidently expected by Mrs. Nation, and just what her feelings will be when she receives the consignment of four dozen hatchet stick pins can only be conjectured. Some of that "warm wrath" may come Mr. Baer's way. The hatchet pin is inscribed with "Death to Rum," and may serve as emblems for Carrie's Home Defenders. Mr. Baer received a photograph button from Mrs. Nation.

Schmid Bros., New Castle, Pa., will move to new quarters April 1.

D. W. Beadel, Syracuse, N. Y., has returned from a month's sojourn in Pittsburgh. Mr. Beadel has discontinued his optical department at C. E. Eager's jewelry store.

John B. Ash, wholesale jeweler at Rockford, Ill., has moved into new and more commodious quarters at 105B 1st St., that city, and has engaged L. S. Thomas, of Denver, Col., to assist in his establishment. Mr. Ash has also put in a large new safe and improved his fixtures, and, altogether, has one of the finest establishments he has ever conducted. A conspicuous sign on his window reads: "No Goods Sold at Retail."

Philadelphia.

George Fife has again left the employ of C. R. Smith & Son.

N. B. Baylinson has returned from a successful southern trip.

Samuel Deutsch has succeeded Max Golden, jobber, 711 Sansom St.

The jewelry and optical store of Charles Schwartz, on 8th St., has been abandoned.

M. Goldstein has removed from 516 South St. to larger and better quarters, at 602 South St.

Jacob Garrison has bought out the jewelry store of his brother, J. S. Garrison, 12 N. 2d St.

William Kiefer, watchmaker, has resigned his position with G. W. Russell & Co. to accept a position at Wanamaker's.

Frank Huber, manager of the tool department of the Lancaster house of L. C. Reisner & Co., was here, last Wednesday, on business.

Louis Schaeberle, watchmaker, has left the employ of J. E. Caldwell & Co. to go with the jewelry store of E. G. Hoover, Harrisburgh, Pa.

William H. Long, 1629 South St., has sold the property at 1627 South St., operated by him as an optical department, to his son, George Long.

Lewis G. Stidham, for many years with the jewelry auction house of L. W. Stidham & Sons, Wilmington, died in that city, last week, aged 48 years.

John Lang, 725 Sansom St., was taken sick in New Orleans, recently, and returned at once to this city, where he is now under the care of physicians.

J. Jacobs & Co., jewelry auctioneers, 220 South St., have purchased property on 2d St. above South St., where they intend to put up a handsome building for auction purposes.

Victor Bernfeldt, dealer in jewelry, 2024 N. 17th St., dropped dead, last Wednesday, in the store of J. J. Cochran, 1917 Columbia Ave. Bernfeldt was 52 years old. Heart disease was the cause of death.

P. Carroll, watchmaker, jeweler and manufacturer of society medals and badges, has removed from 1428 W. Cumberland St. to 1513 Susquehanna Ave., where he has one of the handsomest retail stores up town.

Philip Jacoby, formerly a retail jeweler of this city, who left 10 years ago to seek a fortune in the west, was here last week. Mr. Jacoby is now located as a retail jeweler in Kalispell, Mont. He placed several large orders with local jobbers.

The plaster in the ceiling of the office of Jacob Froelich, 131 S. 7th St., became dislodged, last Friday, and crashed to the floor. Fortunately, Mr. Froelich was not in the office at the time and he escaped injury. The fixtures of the office were considerably damaged.

Ebenezer P. Percival has moved from his temporary store, at 207 N. 8th St., to 221 N. 8th St., which building, destroyed by fire, some months ago, has been repaired. It is rumored that Percival's store will be on the second floor and that the first floor will be devoted to auction sales of jewelry.

An opportunity for some manufacturing jeweler to secure a profitable contract is afforded by the passage of a bill at Harrisburgh, Thursday, providing for medals for the heroes who responded to Lincoln's first call for volunteers in the dark days of '61. Assemblyman Blackwell, of Hunterdon, is the father of the measure.

Louis McDowell, the man who was arrested in Cincinnati, a few days ago, charged with swindling jewelers by representing himself as the son of various millionaires, will soon be brought to this city to answer the charge of fleecing E. J. Hertz, 13th and Chestnut Sts., out of a brooch worth $250 by representing himself as J. Pierpont Morgan's son.

Max Golden, who, until Jan. 1, was a jobber at 711 Sansom St., was adjudged a voluntary bankrupt in the United States District Court in this city, Wednesday last. His liabilities are $12,716.09, with no assets. It is understood that this action is the sequel of a financial embarrassment 10 years ago. Mr. Golden seeks to have his good name restored.

A bill was presented to the State Legislature, at Harrisburgh, last week, to prohibit mercantile agencies doing business in this State without a permit, costing $5 a year. Such permits are to be issued only to companies with a paid up capital of not less than $50,000, and the agencies must pay a tax of 3 per cent. of the total business done in the State. They may be prosecuted for giving incorrect, damaging information. Fine and imprisonment is the penalty for violating the act.

Henry D. Auer died, last week, after a month's illness. Mr. Auer was born at Fuerth, Bavaria, June 22, 1840. He learned the trade of goldsmith in the old country and, removing to this city in the early 70's, established himself in business, at 1058 Ridge Ave., where he has remained ever since. In German organizations Mr. Auer was particularly active. For 21 years he was a member of the Philadelphia Turngemeinde, and he was president of the Turnerfest held here several years ago. He was also a director of the German Society and in 1898 he was the delegate of the Philadelphia Turners at the San Francisco Turnerfest. He leaves a widow and seven children.

Baltimore.

Alexander J. Hubbard, the aged jeweler, was injured by falling from a car at Baltimore and Schroeder Sts., Feb. 21. He was carried to his home by two men. His physician pronounced the injuries severe. Mr. Hubbard had a deep cut over the eye and received a bad shock to his nerves by the fall. Mr. Hubbard says he had been down town in the afternoon, and, returning home, alighted from a Baltimore St. car. While he still held the handle on the side of the car it started off and threw him violently to the ground on his face.

Judges Harlan and Wickes sat in the Criminal Court, Wednesday, and heard argument on the petition for an order of Court requiring the Police Commissioners to return to John Smith the jewelry taken from him when he was arrested last December, in Washington, on the charge of stealing a diamond pin valued at $75 in the jewelry store of J. Stuart MacDonald, of Baltimore. Several hundred dollars' worth of jewelry was taken from Smith



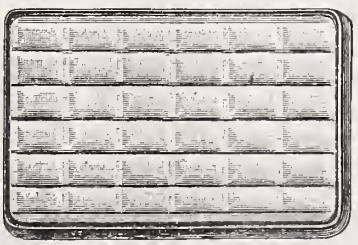
RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES
...ARE...
STRICTLY HIGH GRADE.
...YOU CAN...
MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

BUY THE BEST!
PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are THE MOST ATTRACTIVE,
THE MOST DURABLE,
ALWAYS CLEAN, because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings, size	11¾ x 7⅞,	-	$2.00
	28 " "	11¾ x 5⅞,	-	1.75
	30 " "	8¾ x 5¾,	-	1.75
	24 " "	9¾ x 5⅞,	-	1.75
Bevel Frame	12 " "	8 x 5¾,	-	1.25
	8 " "	9⅜ x 1¾,	-	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),
85 NASSAU STREET, NEW YORK.
TELEPHONE, 5722 CORTLANDT.

and turned over to the Police Commissioners. William Colton, his attorney, put Captain of Detectives Pumphrey on the witness stand to prove that no claimants had appeared for the jewelry. Mr. Colton contended that the jewelry belonged to Smith and should be returned to him. Alonzo L. Miles, counsel for the Police Commissioners, opposed the return of the jewelry until after Smith had been tried. The Judges decided that they had no jurisdiction to order the jewelry returned.

A pretty young woman about 20 years old, of evident refinement, who said her name was Bessie Green but whom the detectives believe to have adopted a false name when she found herself in the charge of the police, was arrested on the charge of stealing an opal ring, valued at $5, from Welsh & Bro. The young woman asked to see some rings, but left without making a purchase. After she had gone the salesman missed the ring and, going to the door, saw her a short distance up the street, coming out of another jewelry store, where, it was claimed, she had tried to sell the ring.

Boston.

E. A. Bigelow, of the E. Howard Clock Co., was in New York last week on a business trip.

George A. Carpenter, of the Crescent Watch Case Co., returned last week from a business trip to Chicago.

At a recent meeting of the American Waltham Watch Co., Reginald C. Robbins was elected to the directorate of the company.

William Rupert, for 10 years with J. C. Sawyer, 383 Washington St., has opened an office for the jobbing business at 403 Washington St.

Stanton & Glover are closing out their stock at 47 Hanover St. by auction and in the future will carry on their entire business at 21 Court St.

E. C. Fitch, president of the American Waltham Watch Co., is now in Naples and is not expected to return to this country before early next Summer at least.

W. R. Morse, watchmaker for Henry W. Clark, 57 Jewelers building, was operated on successfully last week at a local hospital for a trouble with one of his eyes.

Joseph C. Batchelder, in charge of the silver ware department of Smith, Patterson & Co., is receiving the sympathy of the trade at the death of his father, which occurred last week.

Joseph Bennett, traveling salesman for F. L. Shepardson & Co., North Attleboro, was called to Boston last week by reason of his wife's undergoing an operation at Carney Hospital.

The R. H. White Co., who have bought the bankrupt stock of sterling silver ware from A. F. Towle & Son Co., Greenfield, Mass., are offering it for sale this week in their jewelry and silver ware department.

Josephine Story, 45 years old, no home, was arrested last week on a charge of disposing of a diamond ring valued at $95, bought from F. G. Butler & Co., 406 Washington St., under a conditional contract.

The stock of jewelry from the wholesale store of Creed, Kellogg & Co., slightly damaged by smoke, has been sold to the Raymond Syndicate, and is on sale this week at the main "syndicate" store, on Washington St.

M. N. Smith, of Smith, Patterson & Co., has gone to Florida to join his family and will be away from the cold of New England for a number of weeks. His brother and business partner, Carl Smith, has just returned from Florida.

The business of the late Fred. F. Place is being continued at 81 Hanover St., pending the appointment of an administrator of the estate. Samuel G. Learned, Mr. Place's head clerk, is looking after the conduct of affairs for the present.

Albert D. Monroe, of Monroe & Lane, silversmiths, visited Taunton and vicinity last week, after an absence of eight years. Previous to entering business for himself Mr. Monroe was with Reed & Barton, Taunton, and on this visit he hunted up many old friends and acquaintances.

H. W. Clark, Jacob Bornstein and Mr. Fletcher, of Malden, have just completed their appraisal of the stock of Aronson & Co., who, under the name of the Bedford Jewelry Co., were in business at 56 Summer St. The stock will probably be disposed of by auction in the near future.

Announcements have been issued this week for the annual ladies' night of the Boston Jewelers' Club, to be held at the Parker house on the evening of March 22. The programme includes a reception and dinner, after which the party will visit the Boston Museum to witness Edna May's appearance in "The Girl From Up There."

There was considerable excitement early last Wednesday afternoon as the result of a slight fire in the store of M. Myers, third floor of the Jewelers building. The elevator boys ran out the fire hose with which the building is equipped and the stock of Mr. Myers probably was damaged more by water than by fire. The blaze is said to have been caused by the overturning of a lighted alcohol lamp close to a pile of excelsior.

Among the buyers in town last week were: George A. Andrews, with W. F. Newhall, Lynn, Mass.; S. Gurney, of Gurney Bros., Brockton, Mass.; E. M. Welsh, Westboro, Mass.; W. M. Amzen, Fall River, Mass.; Paul M. Harvey, Portsmouth, N. H.; O. H. Sleeper, Exeter, N. H.; E. Cote, Lawrence, Mass.; S. C. Scoutlebury, Springfield, Mass.; A. W. Anthoine, Lewiston, Me.; Alden Webb, Bemly, Mass.; J. W. Taft, Campello, Mass.; F. W. Peabody, Danvers, Mass.; A. H. Matson, E. Horwichport, Mass.; A. C. White, Pepperell, Mass.

Trade Gossip.

Eliassof Bros. & Co., importers and jobbers of diamonds, watches and jewelry, 9-13 Maiden Lane, New York, and 62-64 State St., Albany, N. Y., are sending to their friends and patrons a neat and useful desk blotter.

As an evidence of the growing popularity and increasing appreciation of the advantages of using celluloid ring trays, C. A. Troescher, 85 Nassau St., New York, the manufacturer of these trays, mentions the fact that over 5,000 of them were sold during the holiday season.

Whiting & Davis, manufacturers of sterling silver novelties, Plainville, Mass., and 12-16 John St., New York, have just received a letter from their London connection, stating that the new Queen of England, Alexandra, has set the fashion of wearing a snake necklace. The correspondent urges Whiting & Davis to send at once a quantity of their "Alice Nielsen" serpent necklaces and bracelets, as he anticipates a large sale for them in England.

Elk lockets are a new line this season which Henry Freund & Bro., 9 Maiden Lane, New York, have brought out. They are sold either with or without diamonds. The demand for Elk goods is reported by this firm to show an increase for the finer quality of article, and their stock, accordingly, contains a large proportion of the finer grade of Elk jewelry. The same firm also report a heavy demand for gold barrettes, which they are showing mounted with pearls, turquoises and other precious stones and in floral designs.

On account of the rapid growth of his business, the last few years, Frank Netschert, manufacturer of natural prepared plants for decorative purposes, has been compelled, in order to secure better facilities for the manufacture of his product, to build another factory, which is located at 240-260 Moffatt St., Brooklyn, New York, within a short distance of his old plant. While only a portion of the new factory has been completed, the increase will enable Mr. Netschert almost to double his output, and it will be greatly extended until it occupies the entire building. The New York factory, at 7 Barclay St., has been abandoned and the salesrooms removed to 129 Fifth Ave., New York, as previously reported. The Chicago office and salesrooms remain at the old address, 187 S. Clark St.

Justice Porter, in Cumberland, Md., dismissed Jacob Meyers, a spectacle lens adjuster, charged with selling without license, after Meyers proved that he was a manufacturer who knew his business.



Canada Notes.

A. Hastings has opened a jewelry store in Aurora, Ont.

D. Navin & Co. have opened a jewelry store at Florence, Ont.

Lampman Bros., jewelers, Hamilton, Ont., are giving up business.

J. E. McIntosh has removed from Red Deer, Alberta, to Port Elgin, Ont.

A. N. Rahy, Victoria, B. C., has settled with his creditors at 33 1-3 cents on the dollar.

Peter Birtwhistle, London, Ont., has gone to Hot Springs, Ark., for the benefit of his health.

A. W. Bice, Ailsa Craig, Ont., has compromised with his creditors by paying 19½ cents on the dollar.

W. J. Mitchell has purchased the jewelry business of Ammon Davis & Co., Queen St. E., Toronto.

S. Lorie, of Saunders, Lorie & Co., Toronto, returned, last week, from London, England, where he made some extensive purchases.

A. Mitchell, of Challoner & Mitchell, Victoria, B. C., spent a few days in Toronto, recently, on his way to Europe on a pleasure trip.

Ammon Davis, Toronto, is opening up in Hamilton, Ont., where he has purchased the fixtures of the store formerly occupied by Davis & McCullough. He is laying in a new stock of jewelry.

Among the retail merchants of Montreal who have signed a petition to the Quebec Legislature for it to pass a bill imposing a special tax, not exceeding 10 per cent., on the annual value of any building used as a departmental store, is Adolphe Mongeau, jeweler.

E. W. Gilmore & Bro. have opened an office and show room at 50 Bay St., Toronto, Ont., for the purpose of conducting a wholesale business in silver plated ware, sterling silver novelties, real and imitation ebony, real and imitation cut glass ware, fancy gilt clocks, gold and silver mounted Dresden, Venetian and Bohemian ware, etc. They will control the complete line of the M. S. Benedict Mfg. Co., East Syracuse, N. Y., for Canada.

R. N. Scott & Co., wholesale jewelers, Montreal, whose affairs are in an embarrassed shape, have made a proposition that creditors should grant them a discharge upon the payment of 20 per cent. of their claims. The firm date from March, 1897, when they succeeded J. H. Jones & Co., who were also unsuccessful and who had some years previously taken over the business from the late Robert Wilkes, of Toronto. The liabilities are stated at about $27,000,

Mounted Diamonds.

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

Diamond Mountings.

BROOCHES A SPECIALTY.

NOTICE.

On February 7th, fire seriously injured the building partly occupied by our factory, and our plant was badly damaged by water. In order to expedite the resumption of work we have rented a new shop, larger and better than the old one, where we expect to resume manufacturing this week.

A.W.C.CO

American Watch Case Co.

9, 11, 13 Maiden Lane, New York.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,

NEW YORK.

E. THOS. JACKSON. SAMUEL C. JACKSON.

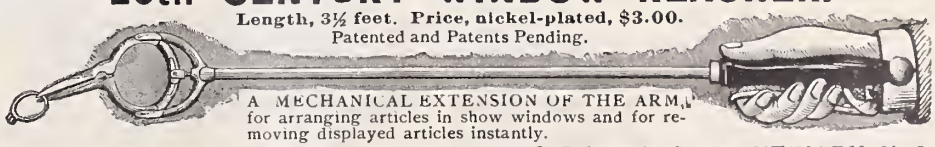
Stocks Bonds **JACKSON BROS., Bankers and Brokers,** Grain Cotton Investment Securities

No. 1 Wall Street,
NEW YORK.

E. THOS. JACKSON,
Formerly S. C. JACKSON'S SON,
Jewelry Case Manufacturer,
of 180 Broadway.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.
Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM, for arranging articles in show windows and for removing displayed articles instantly.

HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

America's Leading Art and Jewelry Auctioneer,



DAN I. MURRAY,

3 Maiden Lane,
New York.

References unequaled.

Write for Terms Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

included in which is a $6,000 dower claim of Mrs. Scott's.

Louis Long will open a repair shop in Hintonburgh, Ont.

Harry Ellis, jeweler, Toronto, has given a bill of sale to Ellen Simmons, for $425.

Arthur L. R. Wilson, jeweler, Havelock, Ont., has assigned to Thomas J. Macmurtry.

The trustee distributed the assets of D. L. Bettchen, jeweler, Moyie, B. C., on March 1.

J. H. Brown, jeweler, Nelson, B. C., is changing the style of firm to that of Brown Bros.

W. H. Roberts, jeweler, Stratford, Ont., has given a chattel mortgage for $600 to W. Downs.

Lorn Bricker, jeweler, Glenallen, Ont., has given a chattel mortgage for $250 to G. Badley.

The Toronto Silver Plate Co. have issued a writ for $306, against J. M. Citron, jeweler, Vancouver.

C. Reichenbach, jeweler, Walkerton, Ont., has given a renewal chattel mortgage for $800 to Josephine Wingfelder.

D. R. McElmon, who for some time past has conducted a jewelry store at Greenwood, B. C., has moved to Eholt.

A writ has been issued against J. E. Atkinson, watchmaker, Stonewall, Man., by Merrick, Anderson & Co., for $61.

The Gorham Mfg. Co., who are about to start manufacturing silver ware in Montreal, have taken premises on St. David's Lane.

Charles H. Wallace, jeweler, Smith's Falls, Ont., has given a renewal chattel mortgage to the Levy Bros. Co., Hamilton, Ont., for $300.

Joseph F. Higginbotham, jeweler, of Portage la Prairie, Man., will remove to Brandon, Man., where he has bought the business of the late T. F. Butcher.

The medals, in solid gold, silver and bronze, which were given by the Amateur Skating Association of Canada in the recent championship races, were all made by Richard Hemsley, Montreal.



News Gleanings.

H. D. Lord has located at Crossville, Tenn.

Albert E. Melluish, Garden City, Kan., is dead.

J. R. Black, Toulon, Ill., has sold out to Grange & Thornton.

George F. Baldry, Rockford, Ill., will establish his business in a new location.

A fire at Temple, Tex., Feb. 23, caused a water damage to the stock of B. Booth. He removed to a new location.

Warren Gressman, Hamburg, N. Y., recently burned out, has reëstablished his business in new quarters.

E. W. Folsom, Somersworth, N. H., lost $500 by fire damage to his store, Thursday. He was insured.

Edwin R. Fitch, Auburn, N. Y., has sold out to George S. Tallmadge, recently with the C. A. Bannister Co.

Herman Kunath, Spencer, Ia., will relocate in new quarters, his present place of business having been rented by a druggist.

Jewelry and other goods valued at $600 were taken by burglars from the general store of Koontz & Fair, Walkerton, Ind., recently.

Ernest Childs has established an electroplating business at Ayer, Mass. He has a first contract to nickel plate 3,000 knives for the Murphy Mfg. Co., Harvard, Mass

Arthur Engelskircher, aged 13 years, shot and fatally wounded his cousin, Joseph Engelskircher, the same age, in the jewelry store of his father, at Highland Falls, N. Y., Friday.

Carignesse Seconda, a traveling repairer, was sent to jail, in Court at Paterson, N. J., last week, for failing to return a watch taken for repairs and for securing money under false pretences.

La Crosse, Wis., police have arrested Charles Miles, a young man 24 years old, for the recent jewelry store robbery at Faribault, Minn. He had a number of rings in his possession.

John C. Dueber, of the Dueber-Hampden Co., Canton, O., was re-elected president, and Albert Dueber was elected vice-president, of the Hampden Watch Co., at the annual meeting, held at Springfield, Mass., recently.

The police of Poughkeepsie and Newburgh, N. Y., have made two arrests for the robbery of the store of Mrs. Victoria Hawkins, Matteawan, N. Y., some days ago. The men, one of whom has done time in penitentiary, were held for the Grand Jury.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

R. K. Henry has opened a store at Saranac, Mich.

E. C. Miller, Dunkirk, Ill., has again opened a watch repair shop.

The Southern Optical Co., Charlotte, N. C., have gone out of business.

William Geiger, Jersey City, N. J., is reported to have failed and sold out.

W. S. Rathborn is to establish a place of business at Pascoag, R. I.

J. C. Keith, Ellwood City, Pa., will occupy a newly fitted-up store.

George L. Andrews has opened a new store at 318 Main St., Rochester, N. Y.

W. R. McClanahan has removed from Piedmont, W. Va., to Terra Alta, W. Va.

Duncan G. Currie, Manistique, Mich., is about to move to improved and enlarged quarters.

E. F. Boerst, recently with Maurice H. Benton, North East, Pa., will open a store at Union City, Pa.

R. L. Kirkpatrick, Butler, Pa., has purchased the property of W. E. Ralston for $8,500, and offers it for rent.

Herman Jost, of H. & A. Jost, Sioux Falls, S. D., will erect a building which will be occupied by his business.

The business of A. L. Gark, Yale, Mich., is now conducted by A. L. Gark & Co. Their store has just been renovated and rearranged.

A. Loewenson, Fredricksburg, Va., has invented a new clock which he expects to exhibit at the Pan-American Exposition, Buffalo, N. Y.

J. W. Moore, engraver for the late Elisaeus von Seutter, Jackson, Miss., was married to Miss Lottie Thomas, of Ellis-ton, Va., Feb. 14.

Charles L. Dingler, Chester, Pa., is selling out at auction, preparatory to retiring from business. He expects to go west for his health.

The silver and nickel plating works of William Sager, Newark, N. Y., were damaged by fire to the extent of about $1,500 last week. The insurance is $600.

A Cripple Creek, Col., note says: S. B. Bitterly, of Goldfield, is looking over the ground at Creston with a view to removing his jewelry store to that place.

The Auburn Paper Box Co. are to move to Brunswick, Me., in part, and as soon as the change is made, jewelers' and opticians' boxes will be made at the new location.

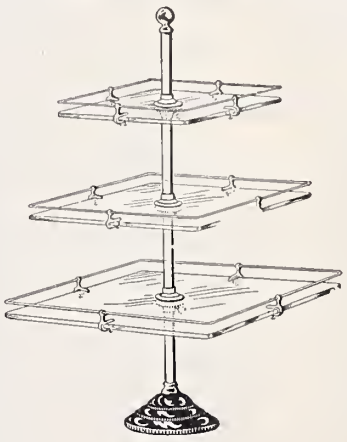
McDuffie & Heath, Atlanta, Ga., have filed a petition in bankruptcy. At the instance of the Jewelers' Association and Board of Trade, New York, a receiver has been appointed.

The Thomas Stationery Mfg. Co., Wilmington, Del., will open a factory at Springfield, O., April 1, and will manufacture jewelers' tags, gum labels, tickets, etc.

Herman F. Steck died Feb. 25, at his home in Washington, Ia., after a long illness with paralysis. Mr. Steck was born in Pennsylvania, in 1844. He was a jeweler and watchmaker and worked at his trade during his lifetime there. He is succeeded by his son, A. C. Steck, Ottumwa.

William Block, Lowell, Mass., a few

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.



No. 2568. Hyacinth, in white, pink, purple, each, 40c.

Adorn

your home and business with Netschert's everlasting natural prepared plants.

Sell with 300% Profit.

Ask or Illustrated Catalogue No. 2.

ORDERS over $25.00 will be delivered potted without extra charge.
ORDERS under $25.00 to be delivered unpotted, or extra charge for potting.



No. 2541. Lily Sprays, in white, pink, purple or yellow, per doz....$1.75
No. 2541a. Lily Spray, in white, per doz.....$2.00



No. 2150. Fern Dish.

In. diameter.	Each.
6	$0.90
7	1.25
8	1.75



No. 2145. Rose Bush.

No.	In. high.	Roses.	Each.
2144	24	3	$1.12
2145	24	4	1.60



No. 2191. Violet Bush, each, 12c.
No. 2192. Violet Bouquet, 2c.



No. 2494b. Easter Lily.

No.	In. high.	Lilies.	Each.
2494b	24	3	70c.
2494c	24	2	60c
2258d	18	1	30c.



No. 2536. Rose Spray.

No.	In. long.	Per doz.
2530	12	$0.80
2531	14	1.35
2536	14	1.75
2533	14	2.00

Any color.



No. 2201. Palm Plant.

No.	In. high.	Leaves.	Each.
2204	24	3	$0.20
2205	36	3	.40
2200	36	5	.60
2201	40	6	.75
2201a	50	10	1.80



No. 2257a. Auracaria. Each, $1.20
No. 2257h... Each, 60c.



No. 2209. Palm Tree.

No.	Ft. high.	Leaves.	
2206	7	12	$3.50
2208	12	16	4.50
2209	15	24	5.00



No. 2249. Seamoss Tree, 15 in. high, each.....20c.
No. 2248. Ericamoss Tree, 15 in. high, each.....20c.



No. 2268. Window Box, made out of Birch Bark and trimmed with Umbrella Plants and Foliage, complete, each...$1.75
No. 2268a. Trimmed with Dracenas, each.....$1.75



No. 2542. Chrysanthemum Bush.

No.	In. high.	Each.
2542a	24	$1.00
2542	24	1.75

FRANK NETSCHERT,
129 Fifth Avenue, NEW YORK.
1187 S. Clark St., CHICAGO, ILL.

CHART
FOR THE
Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect

Copyrighted Sept., 1900, by S. C. Scott.

Whether loose or mounted every diamond we send out is marked with a grade number or letter to indicate the quality, and, remember, we guarantee them to be exactly as represented.

A feature of our Grading System is that it tells without examination whether a stone is perfect or not. This is an aid to even those who are well posted in the different qualities.

Dealers who do not feel competent to rely entirely on their own judgment will find our System a great help, both in ordering and selling.

Our Guarantee, in addition to yours, makes easier selling and satisfied customers, and the additional satisfaction of having dealt fairly with them.

Our prices, you will find, will compare favorably with any in the market. When you have a prospective sale for something not in stock, a trial order will convince you.

S. C. SCOTT MFG. CO.
9, 11, 13 Maiden Lane,
New York.

days ago showed a well dressed young woman some cheap rings. She wanted something more expensive. She was shown it and then suddenly concluded she would not purchase. Mr. Block was suspicious and quickly missed two rings. The woman was arrested and the rings found on her.

N. M. Jordan, Fort Worth, Tex., has sold out.

Mrs. C. W. Harper, Colfax, Va., has sold out.

B. F. Straub, Waterville, Minn., has moved to new quarters.

McManus Bros. have succeeded T. H. McManus, Newton, Kan.

H. C. Risse, El Reno, Okla., has given a chattel mortgage for $298.

C. E. Wisard will open a jewelry store in Howard, S. Dak., at once.

E. H. Treiber has moved from Parkston, S. Dak., to Sutton, Neb.

M. G. Stonebrink, Dayton, Ore., has filed a petition in bankruptcy.

C. E. Luthy has discontinued the jewelry business in Rexburg, Idaho.

C. H. Pratt, Helena, Mon., contemplates locating in Billings, Mon.

H. W. Alexander, Liscomb, Ia., has sold real estate for a consideration of $300.

B. E. Leas, of Hudson, Ind., will engage in the jewelry business at Luverne, Minn.

B. F. LaValley, Reynolds, N. Dak., will start a branch jewelry store at Holmes, N. Dak.

G. F. Miller has moved his stock of jewelry and notions from Milan to Hurland, Mo.

Part of the stock of W. H. Taylor & Co., Shenandoah, Ia., has been destroyed by a fire.

John Schmitz, Parsons, Kan., has given a chattel mortgage to Mrs. L. A. Schmitz for $2,130.

A. K. Nuckolls & Co. will soon open a stock of jewelry, notions, etc., in St. Joseph, Mo.

George Searles has taken a position in the jewelry store of Otto Nelson, Peshtigo, Wis.

E. M. Schwenke, New Richland, Minn., will move his stock of jewelry to new quarters soon.

William Gaw, dry goods and jewelry dealer, Webb City, Mo., has given a realty trust deed for $5,000.

J. M. Stephens has succeeded to the jewelry and notion business of Stephens & Turner, San Angelo, Tex.

The stationery and jewelry firm of Scott & Williams, McMinnville, Ore., have dissolved by mutual consent.

E. L. Rinkenback, Harrisburgh, Pa., has purchased real estate near his present store, which he will improve and occupy.

J. M. Swanson, Marathon, Ia., has sold out to W. E. Pelley, taking as part payment a chattel mortgage amounting to $2,845.

Suit has been brought against Alexander Fuhrman, Kansas City, Kan., to foreclose a real estate mortgage amounting to $743.

Leo Hirsch, Centerville, Ia., has admitted a partner in his notion and jewelry business, and the firm are now Hirsch & Chapman.

The C. C. Pottinger Jewelry Co have been organized in Shawnee, Okla., and succeed to the jewelry business established there by C. A. Miles.

A. J. Levin, of A. J. Levin & Co., St. Joseph, Mo., has received a warranty deed for a consideration of $900, and gives a realty trust deed for $500.

John Graham, Prairie City, Ia., died suddenly at his home. He was a good workman, but drink had led to family separation and wrecked his career.

H. E. Robie, of Newburyport, Mass., is endeavoring to interest capitalists of Haverhill, Mass., in the formation of a company for the manufacture of silver ware.

Ralph Trowbridge, who has had charge of the jewelry department in Robert Patterson's store, Barnesville, Minn., has bought the business of T. I. Lewis, Moorhead, Minn.

Jacobson Bros. have bought the fixtures of M. Barr & Co., Howard Lake, Minn. The latter have given up the business and moved their stock to their homes, where they will close it out.

A. A. Preston, Rose Hill, Ia., has constructed at odd times a complete little gasoline engine which develops three-quarters of one horse-power. Mr. Preston is an enthusiast on gasoline engines.

George Nash, a negro with a criminal record, was arrested at Norfolk, Va., last week for the robbery of the store of George Honnet, Wilmington, N. C., Feb. 13. The stolen goods were found in Nash's possession.

Buffalo, N. Y.

James Clegg, of Seneca St., has been having his store painted and redecorated.

Jewett & Co. will very soon discontinue their business on Elk St. and remove to Houlton, Me.

William Ehmann and wife, with a party of friends, are enjoying a month's stay at Hot Springs, Ark.

Eugene Tanke is enjoying a trip through Mexico, and will return home by way of Cuba and Porto Rico.

The thieves who stole the diamonds from H. J. Faber's store were indicted by the Grand Jury, last week.

E. R. White, Cold Spring, has placed in his store a number of very handsome and unique show case lights.

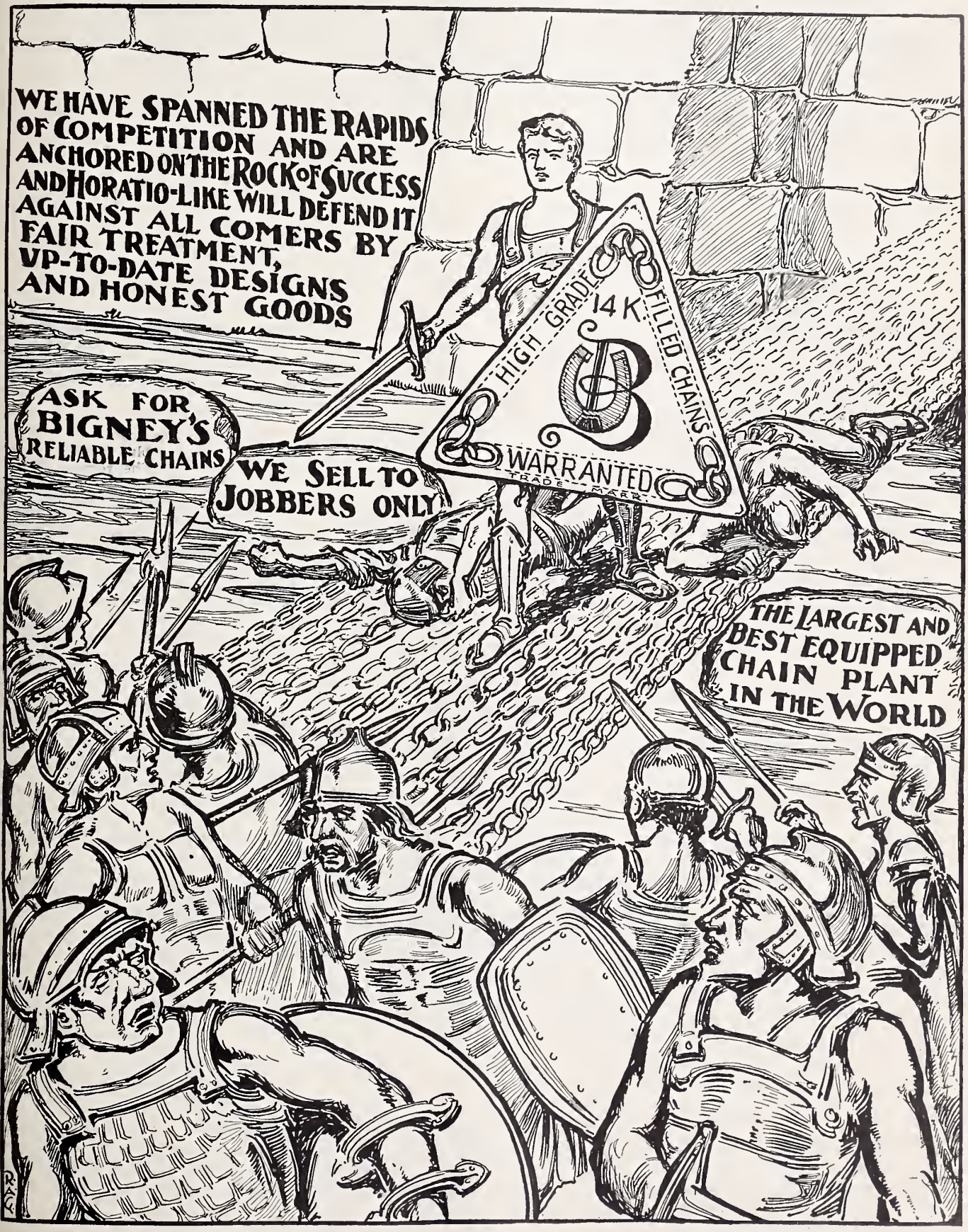
A. & R. Bergman are advertising a closing out sale of their stock, preparatory to entering the wholesale jewelry business.

C. F. Chouffet is doing a good trade in the sale of Pan-American clocks, and expects to dispose of 30,000 of them during the Exposition.

Rosalia Proneik, 1275 Broadway, reported to the police, on Saturday last, that her store had been entered by burglars during the previous night and robbed of all property of any value outside of the safe.

Philip Regan entered the jewelry store of Henry Preussmann, 213 Genesee St., on Friday last, and asked to look at some rings. Several trays were shown to him, and after looking them over a few moments, he grabbed six rings and ran out of the store. Preussmann reported his loss to the police and Regan was soon arrested and locked up.

Eternal Hustle, Coupled with Honesty and Integrity, is the Just Price of Success.



S. O. BIGNEY & CO., MAKERS OF HIGH-GRADE GOLD-FILLED CHAINS,

ATTLEBORO, MASS. N. Y. Office, 3 Maiden Lane.

"THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!"

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, MARCH 6, 1901. No. 5.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

There are a few bright spots this week in the general quietude of business circles. Watch and clock manufacturers are doing well, optical houses are getting the usual amount of business, sterling silver houses report a good improvement for February and silver plated ware houses say they have nothing to complain of. Nevertheless, the general jobbing trade is not quite up to the average, and in some lines is far below the average for the month. Judging from the bank clearings, the south and southwest are doing relatively better than the west and northwest. February, as a rule, is a month from which little can be expected in northern climates, owing to the difficulty of maintaining communication between the farms and country towns on account of bad roads. These become improved as the season advances, and with better facilities for getting around and the advent of warmer weather, an improvement in trade may naturally be expected.

In a fire at 123 22d St., Feb. 24, J. & R. Sims, book dealers and jewelers, lost $1,200.

Sigmund Stern, of Stern Bros. & Co., spent the week in Chicago, returning east Monday.

Martin, Copeland & Co. were busy the latter part of the week with their annual stock taking.

Mr. Newman, of Workman & Newman, visited manager M. Newhouse, of the Chicago office of the company, the past week.

G. Rodenberg, of the S. & B. Lederer Co., has returned from his visit to the Providence factory and leaves this week for a business trip around the loop of central western cities.

The junior member of A. W. Ford & Son, Freeport, Ill., was in the city to say good-by to his numerous friends prior to leaving for Colorado Springs to enter a manufacturing business.

Mr. Swartchild has left Texas for California after an extended stay in the former State. He will remain in California until the latter part of April. Mrs. Swartchild accompanies him and the trip is principally for pleasure.

The salesrooms of S. & B. Lederer Co. and P. H. Bettman, in the Silversmiths' building, are undergoing extensive remodeling. The firms now occupy the entire space and have private offices and all conveniences for the prompt transaction of business.

Mr. Lester, Chicago manager New England Watch Co. and New Haven Clock Co., just back from the factories, says they will soon show a new line of novelties for the 1901 season. He reports business fully satisfactory in watch and clock lines.

Henry Plumb, Des Moines, Ia., was in town last week replenishing his stock, which suffered severely in a recent fire. His store was fully insured and he collected $6,000 from the insurance companies without difficulty. Mr. Plumb restocked liberally.

Mr. Drummond, cashier of the Towle Mfg. Co., prior to leaving for San Francisco to sail for New Zealand on the *Sierra*, received a telegram stating that the passenger list of the boat for next sailing was full. He has therefore postponed his New Zealand trip for a month.

Mrs. Edith Walton Smith, wife of Edward J. Smith, secretary of the firm of Spaulding & Co., died Feb. 25 at the Virginia Hotel. Her home had been in Evanston until three months ago. Mrs. Smith's body was taken to Detroit for burial.

R. B. Schoenthaler, who has been connected with the Barbour Silver Co., branch of the International Silver Co., for the last nine years, will sever his connection with that company March 1, to accept a position with the Wm. L. Gilbert Clock Co., where he will assist in taking care of the Chicago trade.

S. C. Eppenstein, of the Illinois Watch Case Co., shook hands with friends Saturday prior to leaving for New York with his wife and 23 months' old son, whence they sailed, March 5, on the *Kaiser Wilhelm der Grosse* for a four months' tour of the United Kingdom and the Continent. Mr. Eppenstein will visit the offices of the company in England, Germany and Switzerland, as well as call at all the watch centers of the Old World. This is his fifth trip abroad and he is as much at home in foreign cities as in Chicago.

M. Sprague, a diamond salesman, residing at 268 Mohawk St., was assaulted near his home, Feb. 25, and robbed of a satchel said to contain $1,000 worth of stones. Mr. Sprague was taken unawares and was dazed by the blows, but grappled with the highwayman and struggled for possession of the satchel. He was again felled to the sidewalk and when he regained his feet the thief was escaping with satchel in hand. Sprague boarded a trolley car going in the same direction as the robber, but evidently the move was noticed, for the thief turned off into a side street and was lost sight of. The case was immediately reported to the police, but no arrests have been made.

A contract for 1,000 solid 14-karat gold pins was recently placed by Alexander Dowie with M. Bazzett & Co. for use of Zion Congregation, which has 60,000 members. The pins are shield shaped, ½ inch in length, with body of Roman gold divided into quarters of colored enamels. The quarter at point of shield is in white enamel with word ZION in blue. The upper quarter is blue enamel with flying dove in white. The remaining quarters are in gold with white enameled sword and scepter in one and in the other a crimson cross on white enamel background. It is probable 50,000 such pins will shortly be in use.

J. A. Hull, 28 years old and an alleged forger, was arrested here last week for swindles claimed to have been perpetrated about a year ago. It is claimed he secured considerable money at that time by presenting a check for a purchase and receiving the balance above the price of the purchase in cash. He is said to have secured some $600 cash and between $300 and $400 in jewelry from B. F. Norris, Alister & Co. in this way. In a few days the forgeries were discovered and a warrant sworn out, but the police were unable to learn his whereabouts, though heard of at various cities since that time.

Omaha.

C. L. Combs & Co. have given up the jewelry business they have been conducting in South Omaha.

W. E. Burlingim has secured $620 damages against the Omaha National bank. The bank seized a jewelry stock belonging to Shook & Patterson, Rising Sun, on a debt. The stock was the property of the plaintiff, his mortgage having been foreclosed a few days before the seizure.

Joseph Miller, Buffalo, N. Y., a diamond dealer, was arrested Wednesday on a charge of attempting to defraud a hotel proprietor.

J. B. White, optician, Columbus, O., will, on April 1, move from his present location, at 110 N. High St., to the Dispatch building, where he has leased a large and handsome room. It will be entirely remodeled and a new double front will be put in, as well as tile floor, and all other modern equipment. Mr. White's business has been rapidly increasing of late and he has to have more room than he could get in his present location.

Kansas City.

Walter M. Jaccard left for New York the latter part of last week.

Sam Quigley has accepted a position as engraver with Duck & Missman.

Earle Williams has severed his connection with the Oppenheimer Jewelry Co.

J. A. Oskamp, with the Jaccard Jewelry Co., is detained at home on account of illness.

The Jaccard Jewelry Co. are getting out the invitations and programmes for the K. C. Medical College commencement, which will be held in the near future.

Leon A. Mosher, junior member of J. A. Mosher & Son, Burlington, Kan., who was recently married, visited in Kansas City, while en route to Chicago, on his wedding trip.

J. R. Mercer has a large placard posted on a small front door announcing that he is "Open for Business," otherwise it would be impossible to find the entrance, as the whole front of the building has been taken out preparatory to making the changes.

Indianapolis.

Julius C. Walk is taking a vacation in the south.

Mr. Galloupe, of the Crescent Watch Case Co., has been doing missionary work among the jewelers of the city.

Last week a fire on the third floor of the block in which H. A. Comstock's store is located caused some loss from smoke and water. The water swept through the floors and entered Mr. Comstock's jewelry store. The most damage was done to a case of silver and ebony goods. The loss of $300 was covered by insurance.

F. O. Brooks has disposed of his interest in the stock and firm of Brooks & Dold, Madison, Ind. Mr. Brooks voluntarily retires after 50 years of active business life in Madison. He went to Madison when a young man and for several years conducted a jewelry business with his brother; later he became associated with Godfrey Dold, who is also a veteran in the jewelry business in Madison. Being in poor health and having reached the 72d year of his age, Mr. Brooks feels that he has earned the right to lead a quiet life, free from all business cares.

Denver.

H. G. Petty, Fort Collins, was in Denver last week on business.

Frank E. Bristol has moved his store from North Denver to 16th St., near Stout St.

J. L. Bishop, formerly of Fort Scott, Kan., is working for J. D. Allen, this city.

M. F. Warren, Colorado Springs, has just returned from an extended visit to the east.

Walter Booth, indicted on eight counts for larceny of jewelry from the Denver store where he was employed, has been sentenced to a term in the Buena Vista reformatory. Booth is only 23 years old and is married to a rich New York girl, who is said to have been driven from him by his continued dishonesty. Booth formerly lived in New York.

Pacific Northwest.

TRADE CONDITIONS.

Trade is slow throughout the jewelry trade in the North Pacific Coast. Dealers and their assistants are busy fixing and brightening up stock preparatory to Easter trade, which is expected to be better than heretofore. February business will show an increase over the corresponding month last year. The outlook is encouraging. Your correspondent finds no complaint from anyone in the trade.

Burnett Bros., Chehalis, Wash., are remodeling their store building.

The trustee of D. L. Bettchen's jewelry store, Moyie, B. C., distributed assets March 1.

H. A. Richardson and W. H. Snyder, of Silverton, have gone to Castle Rock, Wash., where they will establish a jewelry and watch business.

F. A. Heitkemper, of the G. Heitkemper Co., Portland, Ore., has returned to the store after 40 days' session of the State Legislature, of which he is a member.

W. W. Wilmot, a native of Tasmania, aged 39 years, and a jeweler by trade, committed suicide aboard the American ship *Kennebec*, in Seattle, Wash., harbor, a few moments prior to the vessel starting for Sydney. It is believed that Wilmot had been in the jewelry business at Seattle lately, as among his effects were numerous receipted bills showing his good credit with wholesale houses in Chicago. Wilmot had been in the employ of Albert Hansen as an expert watchmaker during the holiday seasons.

Hesse & Sturges, Boise, Idaho, have offered prizes to be awarded at a big mas-

Emeralds. Pearls.
All kinds of Jobbing Stones.
LAPIDARY WORK.
HERMANN & CO.,
IMPORTERS OF
Precious AND Imitation Stones,
MASONIC TEMPLE, CHICAGO.
Opals. Hyacinths.

H. H. Spaulding, Pres. Fred. Whittiger, Treas.
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MANUFACTURERS OF
CASES FOR JEWELRY AND SILVERWARE,
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Forms for Window Displays a Specialty.
SEND US YOUR SHOW-CASE TRAYS FOR REPAIRS.
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Diamond Cutters and Polishers for the Trade.
Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.
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The Recognized Jewelers' Auctioneer.
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103 State St.,
CHICAGO, ILLS.

AN AUCTION
conducted by me is an assured success and a positive guarantee against injury to your future business. Having conducted nearly all the large sales in the United States and Canada in the last twenty-one years, I am prepared to give the best of reference, and do give any manufacturer or jobbing house, or jewelry or silverware salesman in America as a special reference.



Illinois Watch Case Co.

ELGIN, ILL.

The only American manufacturers of

GUN METAL

Watch Cases.

A complete line in all sizes, HUNTING, SCREW BACK AND BEZEL, PLAIN or GOLD INLAID.

The Extremely Thin Model BASSINE, 12 and 16 size, SCREW BACK AND BEZEL, are the most TASTY, HANDSOME and QUICK-SELLING watch cases that have ever been placed on the market.

These cases are for sale by all leading jobbers. Apply to them for prices and samples.

Illinois Watch Case Co.

Factory and Main Office,

ELGIN, ILL.

Chicago, No. 133 Wabash Ave.
New York, No. 9 Maiden Lane, Gill Bldg.
San Francisco, No. 66 Crocker Bldg.

querade ball to be given soon. The prizes are on exhibition at their store.

J. A. Mauer will remove to a new location in Eugene, Ore., in a few days.

The Seattle, Wash., police think they have a clue to the robbers who recently secured $200 worth of diamonds, rings and other jewelry from the window of the Chicago Loan Office, after smashing the plate glass with a muffled brick. Manager Harry Silver was removing jewelry from the show case inside when the crash came. He ran to the door, but found that it was fastened from the outside. The thief, previous to breaking the window, had fastened a chain with two hooks through the door handle that prevented it being opened from the inside. Two persons who were standing around the corner heard the crash and saw the man run from the place and disappear in an alleyway.

St. Louis.

Derleth & Co., Centralia, Ill., have dissolved, Fred L. Pfeiffer retiring and William Derleth, formerly of East St. Louis, continuing the business.

Alexander Kennedy, of Alexander Kennedy & Co., is on a duck hunting trip. He is usually quite successful, but has been known to bring back only a cold.

Out-of-town dealers here have not been plentiful. Among those in last week were: L. B. Moore, Denison, Tex.; J. Harvel, Litchfield, Ill.; Louis Heilbron, Texarkana, Tex., and W. T. Woolford, Potosi, Mo.

Pacific Coast Notes.

A. B. Wilson, Martinez, Cal., has made a number of improvements in his establishment, including a linoleum covering on the floor.

R. H. Reed, Corona, Cal., has carpenters at work remodeling counters, etc., with a view to rearranging the interior of his jewelry store in the Phillips block.

Charles King, who recently moved to Auburn, Cal., from Oregon, has purchased a residence in the northern part of that city, and it is understood he will shortly open a jewelry store there.

It was reported a few days ago that two women shoplifters had purloined several gold chains from the jewelry store of Leo M. Schiller, San Diego, Cal. Mr. Schiller had gone home, leaving two young boys in charge of the store, when the chains were taken.

Honolulu, Hawaii, is being swept by a wave of burglaries. Among the many places which have been entered by thieves is the jewelry establishment of H. G. Biart, on Fort St. This store was visited on the night of Feb. 17. A pane of glass in a door was taken out and the door thus opened. The burglar made a thorough search of the place and was evidently looking for some object of special value. Some plated ware was taken by him.

L. H. Green, New York representative of the Providence Stock Co., has been visiting trade in Baltimore and Philadelphia.

The father of John Stoehr, Traer, Ia., died recently. He was in the jewelry business at Traer some years ago.

Cincinnati.

The number of prominent weddings to come off in April give the jewelers prospects for fine trade.

George Newstedt has, in one of his show windows, the largest cuckoo clock ever shown in Cincinnati.

The Gebhardt Mfg. Co. are working on the new patents and expect to have the goods ready for the market in a few weeks.

Charles Gebhardt, of Albert Bros., has recovered from a siege of sickness of several weeks' duration and started out on his delayed trip last week.

Eugene Fromeyer, of L. Gutmann & Sons, has returned from a long trip and will go out with a fresh stock immediately, to complete his first trip.

Joseph Becker, of Joseph Fahys & Co., is closing up the February stock sales and says he had a very good month. He is confident this year will be a hummer.

Frank Herschede, en route to California via Mexico, was heard from in a very substantial way by his house, in several orders for hall clocks from Mexico City.

S. C. Citroen & Co. have put on another expert cutter to meet the demands of the trade. There is plenty of business, but the prices for recutting and repairing are too low to permit of much profit, owing to the increase in price of diamond dust.

The John Holland Gold Pen Co. have had a greatly increased business this year and are so far behind their orders that they are putting on more men to catch up. They are just getting out a new fountain pen which they believe will make big sales this year.

Gustave Fox & Co. are making the largest badge ever made in this city, of solid gold. It is for a sheriff in Montana. It is 7½ inches long and has a diamond in the center of the city seal, and is engraved and enameled and has considerable work on it.

William Pfleuger and John Osthoff, of Joseph Noterman & Co., are home after fresh samples to replenish their depleted stock before continuing their trips. Mr. Pfleuger reports that W. W. Howe, Carlisle, Ky., has sold his store to Edward Taylor and will remove to a larger city.

A recent wedding of note was that of George H. Newstedt to Miss Anna Tudor. Mr. Newstedt has opened a new store on Vine St. He is an Elk and is quite prominent in fraternal and social circles. He is a brother of August Newstedt, of Bene, Lindenberg & Co., and a nephew of C. J. F. Bene, of the same firm.

The Wadsworth Watch Case Co. have added a number of new designs in their gold stock and the demand is increasing to such an extent that they have been unable to fill orders promptly. The experiment of making gold cases has been successful and will hereafter be one of the prominent features of the company's business.

There has been a revival in the sale of elk teeth charms since the attempt to stop the sale failed. In fact, it had the effect of advertising the stock, since many have ordered them who never before saw them. Cincinnati houses have not hesitated to continue in the making of these charms, knowing them to be a marketable line.

They are perfecting a safety pin fastener that will be a new century attraction.

James Morton, employed by C. A. Adams, presented a forged order for a clock, at the store, purported to have been signed by a well known customer. He secured the clock and pawned it. He was arrested.

A young man and woman failed to work a now well known trick at the store of the Duhme Jewelry Co., a few days ago. They looked at high priced diamond lockets. While the man was examining the goods, the woman tried to attract the clerk's attention elsewhere. The clerk watched the man instead and saw one of his hands close. The clerk grabbed the hand and by force opened it. In it was one of the lockets. The couple were ordered out of the store and they lost no time in obeying.

Minneapolis and St. Paul.

I. C. DeGraff, lately in business at Dickinson, N. D., has sold out and come to Minneapolis, where he expects to locate.

The Palace Loan & Jewelry Co., 36 Washington Ave. S., Minneapolis, have put in a new front and made other improvements.

George Abrams has moved his jewelry business from 197 E. 3d St., St. Paul, to 191 Sibley St. He will also open a store at 187 E. 3d St.

Kreger's loan and jewelry office, 204 Washington Ave. S., Minneapolis, was burned out in the fire which destroyed the Windom block.

Abraham Cohen, insolvent retailer, St. Paul, offers his creditors a settlement at 35 cents on the dollar. The offer will be considered March 9.

M. Thouren & Co., manufacturing jewelers, Minneapolis, are seeking new office rooms, as the present location is to be torn down and rebuilt.

S. B. Abeles, Minneapolis, has fitted his show windows with 100-hour arc electric lights. The windows are also surrounded with incandescent lights.

S. Jacobs & Co., Minneapolis, will soon move from 410 Nicollet Ave. to 518 and 520 Nicollet Ave., where the store will be remodeled for their use. The plans provide for a unique and pleasing store.

F. L. Bosworth & Co., wholesale silver ware, etc., Minneapolis, have added another room to their space in the Boston block, and now have seven rooms. They have been so crowded as to be unable to properly display their samples. Mr. Bosworth is away on a short trip to Duluth and Superior and the Iron Range.

Among the dealers from the country in the Twin Cities the past week were: R. F. Lussier, Cass Lake, Minn.; L. J. Fifield, Oronoco, Minn.; F. J. Vanasek, Montgomery, Minn.; Jacob Haga, Hector, Minn.; E. M. Schwenka, New Richland, Minn.; R. T. Trowbridge, Moorhead, Minn.; C. A. Morrison, Eau Claire, Wis.; S. A. Lasky, West Superior, Wis.; H. Rosenbloom, Frazee, Minn.

The Minneapolis Jewelry Mfg. Co. will remove their offices and warerooms from the present location, 26 and 28 Washington Ave. S., to the second floor of the new Andrus block, 5th St. and Nicollet Ave. They will have stockrooms located on the third floor. The new location will have far better light and accommodations and the company will have a more compact space. New fixtures and new furniture will be put in. They will move about May 1.

The Mowrey & Murray Co., manufacturing jewelers, St. Paul, are arranging for extensive additions to their plant. Their space on the fourth floor of the Ryan block will be more than doubled. They have ordered new power rolls, a complete refining plant, sweep reducer, annealer, new casemaking outfit, etc. There will be a gold refining plant. The practical work will be in charge of John C. Leavitt, late superintendent of the Sterling mines at Providence, Ariz. Mr. Leavitt is a practical assayer and will become a member of the firm, who will hereafter be known as Mowrey, Murray & Leavitt. Mr. Leavitt is now in New York, selecting machinery. The new firm will manufacture settings and mountings and will keep a good stock on hand. They will also make and carry a full line of rings, stones, etc. The new machinery is to be installed by April 1.

D. D. Hayden, Housatonic, Mass., has improved the interior of his store.

John Fisher, Hazleton, Pa., will move that business to Sayre, Pa., April 1.

Nelson H. Davis, Worcester, Mass., has moved into new quarters, which have all the fittings of an up-to-date establishment. An optical department is a feature.

Fire and water damaged the factory of Jacob L. Jacobson, Omaha, Neb., Thursday, to the extent of about $1,000, which was covered by insurance. The workrooms suffered the most, but business was not seriously delayed.

William Pugh, Cleveland, O., has remarried his divorced wife. Mrs. Pugh, after the divorce, married a man named Saunders, but she again secured a divorce. Then Pugh and his former wife made up. They returned to Cleveland after the wedding.

San Francisco.

E. A. Richmond, Arcata, Cal., was here for a day or two last week, on his way to San Diego, Cal., where he expected to remain for about two weeks.

John H. Curran, a manufacturing jeweler of New York, arrived in this city last week and stopped at the Palace Hotel. He had been visiting the trade in the southern part of California.

J. B. Broadbent, Boise, Idaho, stopped at the Occidental Hotel, this city, last week. J. G. McAlpine, Gilroy, Cal., and F. A. Barss, Placerville, Cal., were in the city, purchasing goods. G. Maher, Fresno, Cal., stopped at the Grand Hotel, and called on the trade, with a view to purchasing stock.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

CONSTANT VAN REETH,

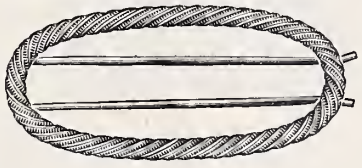
Formerly Foreman of The H. Keck Mfg. Co.'s Cutting Works.

Importer and Cutter of Rough Diamonds

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RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

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Georgian **STERLING SILVER.** **In Complete Table Service—**

French Gray Finish.



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TOWLE MANUFACTURING CO.,

CHICAGO. **NEWBURYPORT, MASS.**

ERNEST VATIER,

FOUNDER IN
Gold, Silver
and
Bronze d'Art.
Maker of
FINE CASTINGS



For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

312 MARKET STREET, NEWARK, N. J.
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51 & 53 MAIDEN LANE, - - NEW YORK.
Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,
56 Liberty Street, New York.

The Latest Patents.

ISSUE OF FEB. 26, 1901.

668,638. IMPLEMENT FOR USE WITH MOLTEN METAL. Albert L. Haasis, New York, N. Y. Filed June 6, 1900. Serial No. 19,211. (No model.)



An implement for use with molten metal consisting of a body of molded graphite having a metallic strengthening rod or bar molded therein, one end of the rod or bar being covered to protect it from the action of the molten material, and the other left uncovered so as to permit it to expand and contract independently of the graphite body.

668,759. FOUNTAIN-PEN. William W. Stewart, Brooklyn, N. Y. Filed July 14, 1900. Serial No. 23,572. (No model.)



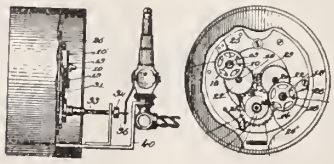
In a fountain-pen, the combination of a nozzle having a bore therein which is in open communication with the reservoir and with the air, a pen-nib seated in the bore of said nozzle so as to divide the same into a plurality of passages and a thin controlling-piece contained within the bore of the nozzle beneath the pen-nib and terminating at both ends within the nozzle, the plane of the controlling-piece extending longitudinally of the bore so as to form passages at the sides thereof.

668,760. FOUNTAIN-PEN. William W. Stewart, Brooklyn, N. Y. Original application filed July 14, 1900. Serial No. 23,572. Divided and this application filed Dec. 13, 1900. Serial No. 39,636. (No model.)



In a fountain-pen, the combination of a nozzle having a bore therein which is in open communication with the reservoir and with the air, a pen-nib situated in the bore of said nozzle so as to divide the same and a controlling-piece contained within the bore of said nozzle beneath the pen-nib, said controlling-piece comprising a plurality of pins.

668,783. TIME LAMPLIGHTING APPARATUS. James H. Towan, Boston, Mass., assignor of three-fourths to James E. Wall, same place, and Samuel A. Stewart and George L. Damon, Cambridge, Mass. Filed March 5, 1900. Serial No. 7,289. (No model.)



In an apparatus of the class described, a spring-operated actuator, a plurality of latches which operate in succession to hold the actuator ineffective, a clock and means controlled by the clock to release the effective latch, whereby the actuator may be operated until restrained by the next latch.

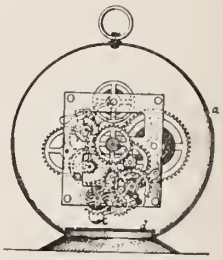
668,897. FLOWER-HOLDER. Simon Weiller, New York, N. Y. Filed Dec. 8, 1900. Serial No. 39,181. (No model.)



A holder, comprising a bar having a fastening device for securing the bar to a dress or the like, a pin on the bar extending approximately parallel to and in the direction of the length of the bar, to receive the stems of a bunch of flowers and a flexible band for passing over the front of the pin.

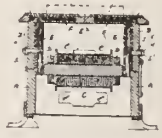
668,965. PHOTOGRAPHIC SHUTTER. Louis J. Vogt, Rochester, N. Y., assignor to Vogt Optical Co., same place. Filed June 9, 1900. Serial No. 19,750. (Model.)

668,968. ALARM-CLOCK. Otto Bartel, La Salle, Ill. Filed Sept. 6, 1900. Serial No. 29,227. (No model.)



A clock-case having an opening into which is inserted a dish-shaped sounder, the edges of the opening being in contact with the outer walls of the sounder, the said sounder having a flared foot or supporting portion for the case.

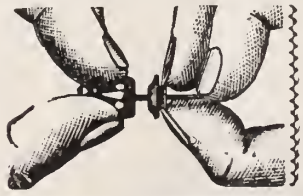
669,051. DEMAGNETIZER. Oakley S. Walker, Worcester, Mass. Filed July 31, 1899. Serial No. 725,593. (No model.)



The combination of two magnetic conductors arranged to be magnetically united by the article to be demagnetized and a rotating electromagnet arranged to bring its poles into proximity with said conductors, whereby the polarity of said conductors is changed.

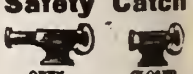
Design **34,124.** BADGE OR SIMILAR ARTICLE. Ikko Matsumoto, Indianapolis, Ind. Filed Nov. 7, 1900. Serial No. 35,772. Term of patent seven years.





THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
Safety Catch



FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Telephone, 3889 38th St. 435-437 SEVENTH AVE., NEW YORK.

DESIGN 34,125. WATCH-CHARM. WALTER S. BICKLEY, Chester, Pa. Filed Jan. 3, 1901.



Serial No. 42,024. Term of patent seven years.

DESIGN 34,131. EYE-PROTECTOR. OLIVER C. EARL, Allegheny, Pa. Filed Dec. 6, 1900. Serial No. 38,937. Term of patent seven years.



TRADE-MARK 35,945. FOUNTAIN-PENS. EDWARD TODD & Co., New York, N. Y. Filed Feb. 5, 1901.

TRIUMPH.

Essential feature. — The word "TRIUMPH." Used since December, 1898.

TRADE-MARK 35,946. FOUNTAIN-PENS. EDWARD TODD & Co., New York, N. Y. Filed Feb. 5, 1901.

UNIVERSAL.

Essential feature.—The word "UNIVERSAL." Used since March, 1899.

EXPIRED PATENTS.

Issued Feb. 26, 1884.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

294,010. PLATED-EDGE BRACELET. J. A. and C. F. CHARNLEY, Providence, R. I.

294,075. BROOCH-PIN. J. H. PURDY, Chicago, Ill.

294,131. SECONDARY ELECTRIC CLOCK. VITALIS HIMMER, New York, N. Y., assignor to Joseph Koenigsberg, St. Louis, Mo.

294,132. ELECTRIC DEVICE FOR SYNCHRONIZING CLOCK-PENDULUMS. VITALIS HIMMER, New York, N. Y., assignor to Joseph Koenigsberg, St. Louis, Mo.

294,168. BALANCE-STAFF JEWEL-SUPPORT. WALTER WARE, Waverly, N. Y.

294,184. BELL. W. E. BARTON, East Hampton, Conn.

294,186. BUTTON-HOOK. J. C. NEETLE, New Bedford, Mass.

294,220. ALARM-CLOCK. I. ST. C. GOLDMAN, Pasadena, Cal.

294,231. GLASS WATER-TRAY. A. H. HEISEY, Idlewood, Pa.

294,262. CLOCK-STRIKING MECHANISM. G. B. OWEN, Winsted, Conn.

294,277. LOCK FOR ADJUSTING RINGS AND BRACELETS. F. J. SCHINDLER, New York, N. Y.

294,284. BUTTON-HOOK. J. L. SOMMER, Newark, N. J.

294,309. HAIR-CRIMPER. MARK CAMPBELL, Chicago, Ill.

294,317. PENCIL. GEORG HACKER, Nuremberg, Germany, assignor to Gustavus Schwauhaeusser, same place.

294,338. CLOCK ALARM APPARATUS. W. D. SMITH, Pittsburgh, Pa., assignor to himself, E. G. Stuckey and Robert Frew, same place.

294,340. FOUNTAIN PEN. EDWARD TYRRELL, Cincinnati, O.

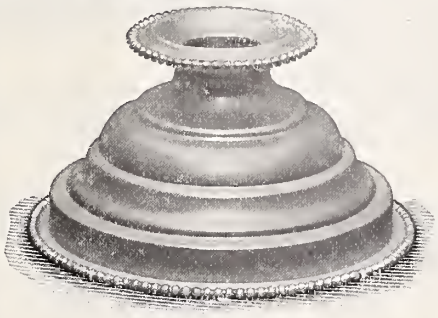
294,341. SALT-CELLAR. S. C. WILCOX, Dubuque, Ia., assignor to I. D. Randall, same place.

R. C. Bernau, Abbeville, S. C., has decided to move to Greensboro, N. C. He has built up a flourishing business and there is said to be a good opening for a good man to succeed him.

SILVER-PLATED CANDLESTICK

(NEW)

No. 949.



Solid Bead Trimming.
Height, 2¼ in.
Diam. of base, 3¾ in.
Silver-Plated and Burnished.

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Everything in Metal Wares.

Chafing Dishes, Candlesticks, Tea Kettles, Coffee Pots, Trays, Ash and Match Receivers, Mustard Pots, Etc., Etc.

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POCKET BOOKS,

ALL STANDARD AND FASHIONABLE LEATHERS.

Plain and Sterling Mounted.

ESTABLISHED 1850. **C. F. RUMPP & SONS,**

Fine Leather Goods.

Fifth and Cherry Streets, PHILADELPHIA.

NEW YORK SALESROOM, 621 Broadway.

SPECIAL LINES FOR FINE JEWELRY TRADE.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.



RETAIL MERCHANDISING

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 2.

SUBJECT:

"How to Treat Customers - How to Sell."

Notice to Competing Essayists.

The essays in Competition No. 3, "How to Foster Spring Trade," will be printed at conclusion of Competition No. 2 essays.

A PROFITABLE WINDOW CARD.

MT. PULASKI, Ill., Feb. 15, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

For several years I have been a reader of THE CIRCULAR, or CIRCULAR-WEEKLY as it is now called, and would not be without it. I especially appreciate the little notes appearing from time to time under the heading of "Jewelers' Schemes and Ideas."

Enclosed herewith you will please find copy of a recent window card used in connection with a stock clearing ring sale that has proven successful to an unusual degree. I find these sales each year a splendid way of clearing my stock of slow sellers, to say nothing of the advertisement it makes.

Wishing you prosperity in the new century, I remain, Very sincerely,

WALTER W. MAYER.

The window card referred to reads as appended:

ANNUAL INVENTORY SALE.

There comes a time each year in the history of any live business to unload certain surplus stock; at a loss, if necessary, to keep pace with progress.

The business man who can't take a loss must in time fall back and see patrons going where the stock is kept fresh and up to the times. Here's my offer upon the altar of business prudence. Every ring in this window is solid gold and the prices were from $1.50 to $5.50. Since the holidays I have been suffering with an overdose of stone set rings and here they are.

Yours for **$1.70.**

JEWELERS' IDEAS AND SCHEMES.

In a window of the store of D. C. Dusenberry & Son, Middletown, N. Y., are a set of turquoise and pearl carrings and brooch, once the property of Queen Victoria and presented by her in about the year 1840 to a friend residing at Goshen.

A new jewelry store is to be opened in Shamokin, Pa., by New York parties.

Edward D. Scott, Rockaway, N. J., is reported to have left that place with bills unpaid, and the portion of his stock that had not been sold at auction was held up at the depot by alleged creditors.

HOW to treat customers is a subject that calls for the mind of a person who has had experience as a salesman. There is such a thing as treating a customer as a customer and as one to whom you wish to sell.

In the writer's experience he has found there are two classes of customers: One that appreciates your efforts; the other, who, from lack of good breeding or education, fails to appreciate your efforts and acts as though you are too low in station to be noticed, much less listened to.

Customers should be treated on all occasions with the utmost politeness, even if the clerk has some dislike for them. It sometimes occurs to the writer that the salesman can be compared to the actor or actress who, when off the stage, roams around with a long and drawn face, but when on the stage, viewed by the public, appears the happiest of mortals.

If while standing near the door you see a customer coming in the direction of your store, politely open the door, and say some courteous word on the time of day or on the weather. If the customer is loaded with parcels, assist in putting her at ease, at the same time offering her a seat. Then learn her wishes. If a clock, piece of silver ware or other bulky goods which is in a place a little difficult to reach, do not hesitate to place before her the entire stock, if necessary to please her, or, in other words, do not be afraid to show goods. If she wishes to see jewelry keep a watchful eye on goods, noting, in drawing out goods, if the trays are full; this will avoid any possibility of mistake. It often occurs that the above is neglected, causing some very disagreeable occurrences through the thought that the customer has secreted a piece or has forgotten to put it back in the tray. A customer sometimes remains away from a store not because the clerk asked about any article thought missing, but because she thought the clerk thought she wanted to steal.

If customers have bundles which would probably be more easily carried if converted into one large bundle, or if you see rings worn by the customer which would be greatly improved in appearance by cleaning, offer your services. I have known of many sales made by little favors like these. Always offer to deliver if you see it is inconvenient for the customer to carry the purchase.

If the customer is inclined to converse, do not walk away after making a sale, but engage in conversation, and when the customer is leaving the store walk to the door. If not rushed with trade, open the door and ask the customer to call again.

The above methods have served me very well. R.

A CATALOGUE OF VALUE TO JEWELERS.

THERE is no part of the jeweler's store that so thoroughly reflects the taste and character of the proprietor as his window, and there is nothing for which the enterprising jeweler is more alert than ideas which will help him display his stock so as to make the greatest showing and attract the maximum attention. For this reason the 32-page booklet, issued by the Barlow Mfg. Co., Holyoke, Mass., showing the many varieties of display fixtures made by them to meet the needs of all merchants, will be scrutinized with interest by all jewelers into whose hands it falls. Besides articles of utility, glass shelf-fixtures of an ornamental character and velvet and glass stands, the catalogue, or more properly, the supplement, shows illustrations and gives descriptions of many pieces which are introduced especially to cover the needs of jewelers for display purposes, for both the show case and the window. Among the principal pieces of this kind which are offered at popular prices are chain and pin stands, with velvet cover top, and stick pin and hat pin stands. Everything that the trade require in this line, whether or not it is illustrated in this catalogue, is manufactured by the company, who also make a specialty in supplying special articles to suit the re-

NG and HINTS to JEWELERS

quirements of individual dealers. In addition to window display fixtures, the company also make show cases and special fixtures for glass or wood shelves.

POINTS OF COMMERCIAL LAW.

An account stated is merely an agreement between persons who have had previous transactions, fixing the amount due as the result of an accounting between them.

A levy on an undivided half of a portion of partnership property owned equally by two persons is invalid where the judgment is against only one of the partners individually.

A promise by one to pay the debt of another out of the funds of such other party in his hands is not a promise that should be in writing in order to be binding on the promissor.

LESSON IN INTERIOR ARRANGEMENT.

REFERENCE was made in a recent issue of this journal to the new establishment of the Duhme Jewelry Co., Cincinnati, O. We here present a full view of the interior, which will immediately strike one as being remarkably beautiful. The store is on 4th St., between Race and Vine Sts. Words can hardly describe the beauty of the scene that is presented to the eyes. The Duhme Co. have, in the first place, the largest room in Cincinnati under one span. This room is fitted out in regal style, with 2,500 electric lights.

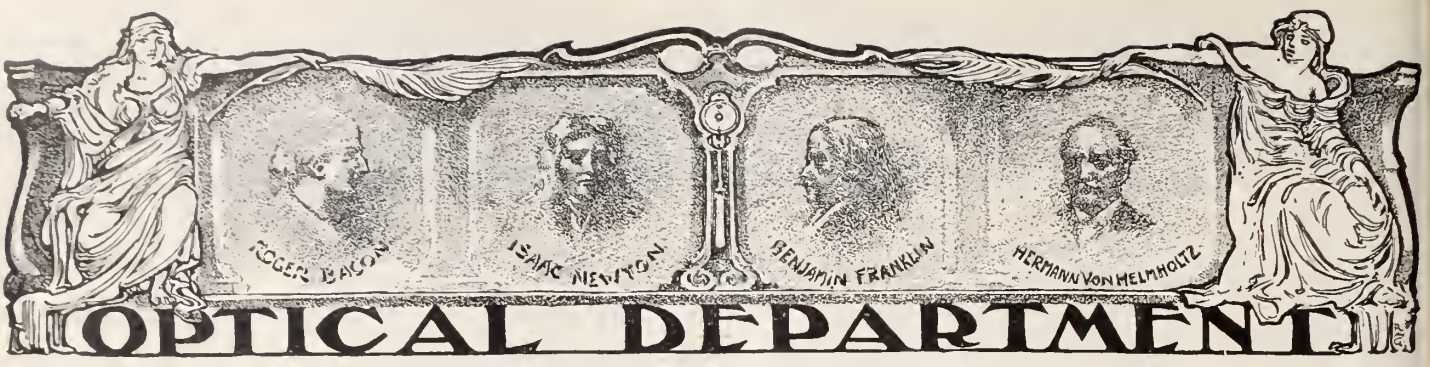
In the rear of the salesroom a "silver room," which is in reality simply a space surrounded by a mahogany railing, is one of the most attractive of the features. Down the center aisle there is a rich display of cut glass, Florentine pictures, French clocks, etc.

A NOVEL WINDOW PROTECTOR.

T. TAYLOR SHANNON, retail jeweler, 3853 Lancaster Ave., Philadelphia, Pa., has originated a novel way to protect the contents of his bulk window from thieves and at the same time to attract the attention of passers-by. "Bruce," a beautiful Scotch collie, has been given a place in the show window among diamonds, watches, rings and the like. "Bruce" watches so quietly that many pedestrians imagine he is stuffed, until a specimen of the genus "hobo" passes or loiters about the window, when the dog pricks up his ears and assumes a belligerent attitude until the man passes on. He seems to be able to distinguish between possible customers and loiterers. Mr. Shannon says the novelty of the advertisement has attracted many customers to the store.



VIEW OF THE INTERIOR OF THE NEW ESTABLISHMENT OF THE DUHME JEWELRY CO., CINCINNATI, O.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, MARCH 6, 1901. VOL. XLII. No. 5.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

ELEMENTARY OPTICS.

TWO professors in the Chicago University have been making experiments for the past year upon the effects of different constituents of the blood upon heart action in pulsation. They have come to the conclusion that common salt provides the stimulus required. It is stated in connection with the experiments that physiology, or the investigation of physiological phenomena, has been practically stationary for several years, as no one was willing or had time for experiment in elementary physiological phenomena. Their discovery will greatly modify medical practice in many directions, through a better knowledge of an elementary physiological principle. This is a lesson opticians pursuing researches in physical and physiological optics may take to heart. It applies with great force to elementary optical phenomena. A better understanding of these phenomena is what is most wanted at this time.

In the analysis of lens action, most writers up to the present time have accepted the old theories and nomenclatures, and evolved therefrom nothing specially new or startling. In this system the ray of light and the angle of incidence and angle of refraction, and divergence and convergence of the rays have been basic principles. The writer's notation of the curvature of waves of light, which first appeared in the *Keystone's* text book on Skiascopy, of which he is the author provides a far better system. We will, in the course of our work in this department, more fully elaborate that system, and we prophesy that within a few years the system will receive general recognition as the best of all systems. The essential value of the system lies in the fact that by the notation the simple expression "+5C." or "—3C." tells one the character of all the light coming to a lens from an object, or emerging from the posterior surface of a lens. It also gives a new meaning to the expression "+8D." which is that action of a lens or mirror that changes +5C. waves of light to —3C. or +3C. to —5C. The action of a lens that changes —5C. waves to +3C. or —3C. to +5C. is, on the contrary, a —8D. action.

In all of this there is no confusion of rays, each of which, even those from the same point of the object, impages upon the lens at an angle proportional to the distance of the point of incidence from the axial ray, giving millions of different angles for the different rays of a single pencil of light, and other millions for the rays from other points of the object, all of which is hopelessly confusing and beyond calculation. But with the waves of each series, all of which are from the same point, every ray is included, and by analogy, all the other waves are of equal value and contain all the rays. By this system a ray of light is regarded—and it is so in fact—as a minimum pencil of light from one point of the object. All the rays taken together form the major pencil, of which the rays are constituent minimum fractional parts. To say, then, that a pencil of light is "a bundle of rays" is to say that it consists of an infinite number of infinitely small parts, which, since every physical thing is so composed, contains no information. It is defining a term in the terms of that which is to be defined and precisely like defining an orange as one hundred one-hundredths of an orange.

A pencil of light really consists of all the waves of light coming from a given point of an object that fall upon a given area, as that of a lens or mirror, or that enter the pupil of the eye. This includes all the rays. But, while the rays are variously divergent, each wave that reaches the area from a fixed distance has a fixed curvature. Moreover, each ray, which is a minimum minor pencil of the larger major pencil, consists of minimum waves having the same curvature as the wave of which they are a minimum part. If the curvature of different areas of the waves are not equally affected by a reflecting or refracting surface, it is easy to differentiate the various effects and reduce aberration to precise mathematical values, which would be impossible with an infinite number of differently refracted rays; for who can make an infinite number of calculations for an infinite number of bundles of rays?

It has been necessary, in evolving optical formulæ under the ray system, to treat the thickness of the lens as a negligible quantity. This may be done for lenses of low power, but how about the dioptric surfaces of the eye which, though but from one to four millimeters apart, such space produces an evolutionary variation amounting to from 1D. to 8D.? By the wave system these spaces are computed with the most delicate accuracy, and for ordinary dioptrics the variation of the marginal areas of the lens from central areas may be treated as of negligible value. We thus determine the precise dioptric action of the central areas of all lenses and dioptric or catoptric surfaces, the surfaces, or portion of them, in which, as dioptricians, we are chiefly interested. We may then determine the action at any specific marginal point or for the extreme edge of the lens, and determine to the millionth of a millimeter its focal point with reference to the focal point of the axial minor pencil. This is the measurement of spherical aberration, which varies in the same lens according to the dioptric work of the anterior compared with the posterior surface of the lens.

What the system will do in the matter of chromatic aberration in simplifying the aplanatic and anastigmatic and rectilinear principle in composite and compound lenses, is a question of the future, but there are great possibilities in it. What it reveals in regard to the *surface* action of lenses, both from a physical and chemical or chromatic standpoint, is enough for the present and gives a basis for future research.

American Spectacles.

"UP to 15 years ago," said an optician, "four-fifths of all the finer spectacles used were made in France. In the past six or eight years French spectacles have been supplanted by American glasses, which are now sold even in France.

"American spectacles are now easily the best in the world, and their superiority is due to the same characteristics that mark so many American manufactured productions, namely, adaptability to their use, good workmanship, uniformity and interchangeability of parts. There have been made in this country great improvements in the special machinery with which the spectacles are made, so that the parts are produced with precision."—New York *Sun*.

Optical Department.

[*Continued from page 56.*]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[*Commenced in issue of Feb.* 13.]

PRESBYOPIA.

PRESBYOPIA is not emmetropia, but an emmetropic eye may be, and in the course of events naturally becomes presbyopic. It becomes presbyopic when, in spite of its normal vision for distance, the accommodation falls below 5 D. This is an arbitrary line and based upon the fact that, with less than 5 D. of accommodation, the eye cannot use the 3 D. required for reading at 13 inches continuously without pain or weariness. Presbyopia, therefore, begins at about the age of 40 years, although in many people it is actually postponed to nearer the age of 50 years. When it comes, no matter how well one may be able to see at a distance, glasses are required for comfortable reading. As the accommodation is positive or adds power to the lens system of the eye, which is also positive, a plus lens is needed to assist the accommodation.

The correct and accurate fitting for presbyopia is a fine art. Oculists have conceded that opticians may be qualified to fit presbyopia, and that only. I wish I could return the compliment and say that oculists are qualified to prescribe for this trouble; but experience has shown that few oculists can do properly this fine work. The trouble with them seems to be that they entirely misjudge it and its importance. So they clap on a +3.00 D. or +2.50 D. in all cases, regardless of circumstances. This is the height of stupidity. It isn't the only stupid thing oculists do in correcting defective eyes with glasses by any means, and we do not pretend to say that some opticians are not quite as stupid as oculists in the matter of fitting presbyopia; but the stupidity of either does not excuse the stupidity of the other. A stupid optician is as bad as a stupid oculist, but no worse.

The correct fitting of presbyopia is one of the finest pieces of work the optician or oculist is called upon to perform. It involves everything else in optometry and has something of its own besides. It means, in the first place, making your client emmetropic, or eliminating all dioptric faults. Emmetropia, natural or artificial, is the foundation of a presbyopic correction. It, therefore, involves all the points in the due correction of a pair of eyes for distance, monocular and binocular, for the presbyopic correction is something imposed over the distance correction. But with emmetropia to start with, the fine correction of presbyopia is an art in its own right. We must confine ourselves to the emmetropic presbyope for the present and take the preceding dioptric faults later. This is the natural order, for after the correction of other dioptric faults, the client becomes artificially emmetropic, and the case will be exactly like correcting emmetropic presbyopia.

An eye whose amplitude of accommodation has fallen below 5 D. is presbyopic. The question then is: "How much lens assistance for comfortable reading does it require?" The first question is that of distance. The writer makes 16 inches rather than 13 inches the basis of the calculation. Presbyopes usually defer taking on their reading glasses. As a result, when they read, they become accustomed to holding their reading matter at a considerable distance—20 inches or 25 inches away—and it is too much of a change, usually, to make the easiest position 13 inches. They think the glasses "too strong." They will hold it at 20 inches or more, if possible, and not use any accommodation. This gives the accommodative function no exercise, and is to be avoided. With a correction for 16 inches he may hold the paper at 20 inches or 13 inches if his amplitude will allow, the nearer distances giving greatest play to the accommodation.

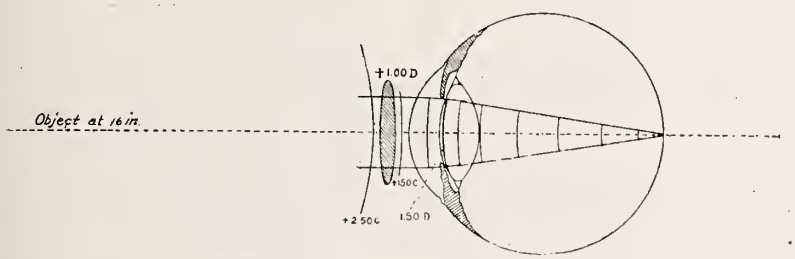


FIG. 6. PRESBYOPIC CORRECTION OF EMMETROPIC EYE. AMPLITUDE 3 D.—1.50 D. IN USE.

It must be borne in mind, however, that the occupation of the wearer cuts an important figure. He may be a minister and desire a correction that will enable him to see his notes on the pulpit clearly and comfortably; or he may be a clockmaker, requiring that the eyes be fitted for, say, 10 inches, so as to make the small parts of the clock he handles print an image upon the retina large enough for clear and distinct perception; or she may be a milliner, or fine-sewing woman, who is required to look continuously at minute objects or to make fine spacings. The correction should be adapted to the use to which the glasses are to be put. Conventional rules for the correction of presbyopia do not hold in these cases. The client should be given glasses suited to the distance he wishes to use them, as far as possible. Such glasses may not be comfortable reading glasses, and will not be, unless he has left still quite an amplitude of accommodation. The less the amplitude of accommodation the more exact must be the correction, for, without any accommodation, the glasses fix one point, and only one, of distinct seeing.

Having determined the question of distance, the point next to be considered is how to divide his range of accommodation so that he may see either at a greater or at a less distance, the latter by relaxing, the former by increasing the accommodative action. To so divide the accommodation, or its range, we must know what the remaining amplitude is. This can be judged quite accurately, though not absolutely, by age. We may say to ourselves, if the emmetropic client is 45 years old: "The amplitude should be about 3 D. He can use half of this amount (perhaps a little more) comfortably. That is 1.50 D. The glass should correct or relieve the accommodation of the remainder. If the distance is 16 inches, the action required is 2.50 D. If we allow him 1.50 D. for accommodative action, the presbyopic correction is 2.50—1.50 D.=1.00 D." In many cases this calculation will "hit the nail on the head." If it does not, it is an easy matter to reduce or increase the correction so that the range, measured by the far and near points of clear vision, is just right to involve the proper amount of accommodative action for the chosen distance.

In the accompanying figure (Fig. 6) is represented the eye with an amplitude of 3 D. viewing the object at 16 inches. The lens is a +1 D., changing the +2.50 C. to +1.50 C. waves, and the accommodative action is 1.50 D., the two making the requisite action (2.50 D.) for 16 inches. By relaxing 1 D. of the accommodation, the far point is 27 inches, or with all accommodation relaxed 40 inches. The near point is, with the remaining 1.50 D. of accommodation, at 10 inches. The range extends from 10 inches to 40 inches, instead of from 13 inches to infinity. By bringing the far point to 40 inches with a +1 D. the near point is also brought to 10 inches. The accommodation is no greater and no less with the lens, but the range is more suitable for comfortable reading, because when reading at 13 inches there is still 1 D. of accommodation unused.

The purpose of this method of procedure is (1) to relieve the accommodation of action that would tire or strain it, and (2) to give it still all the work it is capable of doing comfortably. Without this correction the trouble would be that the accommodation would be overtaxed, which is detrimental and causes accommodative asthenopia. With a higher correction the trouble would be that no accommodation need be exercised for comfortable reading, and this, instead of preserving accommodative power, would cause it to deteriorate more rapidly. One mistake is as bad as the other, but with the former the person himself would be to blame, for glasses would relieve the accommodation of strain; while the latter mistake is the optician's own. He ought to know better than over-correct his presbyopic cases. It is with regard to this point that many oculists show their insufficient knowledge of dioptrics. They put on plus lenses that take all accommodative action from the eye. At the schools where physicians are turned into oculists (eye, ear, nose and throat specialists) such fine points have to be passed over in order to teach the technique of tenotomies, or operations for cataract, etc.

But we have not reached the end of presbyopic corrections. If the ciliary muscle is to be relieved of some part of its natural work, the convergence must also be relieved

Optical Department.

[Continued from page 57.]

of an equal portion of its work, for otherwise convergence, or its exercise as before, will induce ciliary action, and the dioptric correction will not correct. Decentration or prisms for reading glasses, or, if bifocals are prescribed, the displacement of the wafers inward, should be a part of every presbyopic correction. It is better to displace the wafers inward than to decenter, for the reason that when the eyes are converged, as in reading, the pupils center at the center of the wafer, giving a well balanced field of the reading under the wafer, with no edges to come between. The wafer should be decentered inward also, if the correction is considerable, for its displacement to the center of the converged pupils alone does not relieve convergence, but merely neutralizes their prism value when they are neither displaced nor decentered. Without displacement or decentration they are prisms base out for the converged eyes, and thus they increase the convergence required.

The correction of presbyopia with nicety is, therefore, the finest of all optometric arts. If presbyopes were as particular as the ordinary 30 year old asthenope, this work would be attended to more carefully. But usually presbyopes are satisfied with anything within a mile of right. Their plus correction helps them and they do not know that they have not the best correction obtainable. It is always pitiful to see an old woman trying to do sewing with misfit glasses, which she believes to be the finest spectacles in the world, because they were fitted by Dr. Blank—"the family oculist." To suggest that they are wrong in any way is to bring down on your head a tirade upon opticians and all their ilk for daring to criticise an eminent professional such as the aforesaid family oculist. I recently had an experience of the kind with the most horribly fitted pair of glasses on the loveliest old lady I know. It wouldn't be worth anybody's while to try to convince her that her glasses are not of the best. She thinks her eyes are failing, and I guess she's about right there, but the doctor who fitted (?) her ought to be compelled to dance in a pair of boots two sizes too large for him, with changed rights and lefts, until he became too lame to keep his office hours.

L. M. Lowenthal, Mt. Ayr, Ia., is visiting friends and relatives in Syracuse, N. Y. Mr. Lowenthal formerly lived in Syracuse and this is his first visit there in 20 years.

Optical Queries.

NIPGEN, O., Feb. 17, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

What amount of trial lenses would you advise me to buy, and just what instruments are absolutely necessary for testing, and what book of instruction would be best? I have trial cases offered me, but second-hand; would you advise me to purchase such? I remain,

Yours respectfully,

A. DEALER.

ANSWER:—1. A complete trial case contains usually

1. 32 prs. + spheres.
2. 32 prs. — spheres.
3. 20 prs. + cylinders.
4. 20 prs. — cylinders.
5. 10 prisms, ½° to 10°.
6. 6 plano-smoked or shaded lenses.
7. 1 plano-red.
8. 1 plano-blue.
9. 1 cobalt or chromatic test.
10. 1 Maddox rod.
11. 1 double prism muscle test.
12. 1 pinhole disc.
13. 2 stenopaic discs.
14. 1 solid opaque disc, black.
15. 1 opaque disc—ground glass.
16. 2 half opaques—ground glass.
17. 1 graduated trial frame—2 or 3 cells.
18. 1 plain trial frame.

A complete outfit is desirable, both for work and for appearance. Some of the above (6, 9) are little used. 2. A complete trial case embraces everything requisite for subjective testing. 3. Hartridge's "Refraction" or Thorington's "Refraction and How to Refract." One good book closely studied is better than a multiplicity of books skimmed through. 4. One is often able to buy a trial case second-hand that is quite as good as a new one. The only difficulty is in the judgment of the purchaser. A new case bought of any standard house, or a second-hand case recommended by them, will be found all right.

Changes in the Firm of Gall & Lembke.

It was announced last week that Charles Lembke, one of the oldest opticians in New York and former president of the American Association of Opticians, had retired from Gall & Lembke, of which firm he has been the head for so many years. This announcement, however, was only technically true, as Mr. Lembke, although he has given up his financial interest in the concern, will continue the same active work on behalf of the business as heretofore.

The firm formerly comprised Charles Lembke and his sons, Emil L. and Charles Lembke, Jr. Mr. Lembke, Sr., recently withdrew as a partner, transferring his interest to J. A. Theo Obrig, for 12 years an employe of the firm, who, with the two sons, now continues the business without any change. When seen at the office of the firm, 21 Union Sq., last week, Charles Lembke, Sr., explained that, being financially independent and wanting to recognize Mr. Obrig's services, he had transferred his interest to the latter. He felt that the business should not be divided among more than three partners. Mr. Lembke will hereafter continue his former duties without change, for the mere love of the work and his personal interest in the concern.

Formation of the Colorado State Optical Association.

DENVER, Col., Feb. 25.—The Colorado State Optical Association have been formed in this city. The following officers have been elected: President, J. H. Gallup; vice-president, Robert Brooks Finch; secretary and treasurer, R. H. Biegel; directors, Miss E. H. Chapman, H. G. Biegel, J. C. Bloom and S. Garwood Lippencott. These officers will hold position until the annual meeting and election, in April.

All opticians in Colorado are invited to join the association. The dues are $2 a year and $2 initiation fee. Further information may be obtained from secretary R. H. Biegel, 636 16th St., Denver.

The Central Optical Co., recently established in business at Southbridge Mass., in the shop formerly occupied by the Blanchard Optical Co., are reported to be employing 20 people and doing a good business.



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SMALL AS AN OPERA GLASS.

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TECHNICAL AND PRACTICAL TRAINING SCHOOL FOR REFRACTING OPTICIANS.

Average term of attendance four weeks, but course not limited in time.
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"EYE DEFECTS,"
A New Book, in cloth, Price, $1.00.

For terms and important particulars, write to
R. H. KNOWLES, M. D.,
541 Fulton St., Brooklyn, N. Y.

Optical Department.

[*Continued from page 58.*]

"Bell" Bill Now Satisfactory.

The Bill as Now Amended Meets with the Approval of Almost All Opticians.

The amendments obtained by the opticians of the State of New York, through the committee of the Optical Society of the State of New York, to the "Bell" bill, as published last week, were found to be, when the bill was finally printed, even more satisfactory to this trade than the first reports indicated. Not only did the committee insert the clause of exemption asked by the opticians, viz., "or any optician engaged in adapting glasses to the sight," but they also left the clause, formerly put in for the opticians, "or manufacturer and constructor of optical instruments in fitting such instruments on persons in need thereof."

As the bill now stands it is thoroughly satisfactory to the rank and file of opticians of New York, who believe that should it pass it will exempt them thoroughly from all prosecution under the Medical act. There are a number of refractionists who are against the bill in any form, but owing to the concessions obtained, they will not fight its passage, leaving that to the Christian Scientists, osteopaths and others at whom it strikes. The bill, as now printed, reads:

AN ACT

TO AMEND SECTION ONE HUNDRED AND FIFTY-TWO OF CHAPTER SIX HUNDRED AND SIXTY-ONE OF THE LAWS OF EIGHTEEN HUNDRED AND NINETY-THREE, ENTITLED "AN ACT IN RELATION TO THE PUBLIC HEALTH, CONSTITUTING CHAPTER TWENTY-FIVE OF THE GENERAL LAWS."

The people of the State of New York, represented in Senate and Assembly, do enact as follows:

SECTION 1. Section one hundred and fifty-two of chapter six hundred and sixty-one of the laws of eighteen hundred and ninety-three, entitled "An act in relation to the public health, constituting chapter twenty-five of the general laws," is hereby amended to read as follows:

SEC. 152. Construction of this article.—*Any person shall be regarded as practicing medicine within the meaning of this act who shall profess to heal or who shall give treatment to any other person by the use of any remedy, agent or method whatsoever, whether with or without the use of any medicine, drug, instrument or other appliance, for the treatment, relief, or cure, of any wound, fracture, or bodily injury, infirmity, physical or mental or other defect or disease.*

This article shall not be construed *as prohibiting the manufacture, sale or use of any proprietary or patent medicine where no diagnosis is made by the maker or seller thereof; or the giving of temporary relief in an emergency by a registered pharmacist or any person, or the domestic administration of family remedies; nor shall it be construed* to affect commissioned officers serving in the United States army, navy or marine hospital service, while so commissioned; or any one while actually serving on the resident medical staff of any legally incorporated hospital; or any legally registered dentist exclusively engaged in practicing dentistry; OR ANY OPTICIAN ENGAGED IN ADAPTING GLASSES TO THE SIGHT *or any rights of chiropodists under existing laws;* or any *manufacturer* of artificial eyes, limbs, or *optical* or orthopedic instruments or trusses, OR MANUFACTURER OR CONSTRUCTOR OF OPTICAL INSTRUMENTS, in fitting such instruments on persons in need thereof; or any lawfully qualified physician in other states or countries meeting legally registered physicians in this state in consultation; or any physician residing on a border of a neighboring state and duly authorized under the laws thereof to practice medicine therein, whose practice extends into this state, and who does not open an office or appoint a place to meet patients or receive calls within this state; or any physician duly registered in one county to attend isolated cases in another county, but not residing or habitually practicing therein.

This article shall be construed to repeal all acts or parts of acts authorizing conferment of any degree in medicine causa honoris or ad eundum or otherwise than on students duly graduated after satisfactory completion of a preliminary and medical course of not less than that required by this article, as a condition of license.

SEC. 2. This act shall take effect immediately.

EXPLANATION.—Matter in italics and capitals is new.

Indiana Opticians and a New Medical Bill in the Legislature.

INDIANAPOLIS, Ind., Feb. 28.—The Indiana Optical Society held a called meeting in Indianapolis, Feb. 21, that was well attended. Plans were made for a meeting to be held in Elwood, Ind., next June, when lectures and talks by learned opticians will be given.

The Indiana Optical Society have been interested in a bill before the State Legislature, known as the Medical bill, which has passed the Senate. The bill was considered unfair, as it gave the oculists too much advantage over the opticians; but through the efforts of the Optical society, it has been amended so that it will not affect resident opticians, but it does affect all itinerant opticians, whom it excludes from practice in the State of Indiana. Traveling spectacle venders have been doing a big business in the farming districts of the State.

Optical Briefs and Notes.

S. B. Millard, Litchfield, Minn., has a class of eight students in engraving and optics.

Edward Burgheim has completed a course at a Chicago optical college and will locate in Indianapolis, Ind.

E. P. Chapman, optician, was at Mallory & Hollenbeck's jewelry store, Catskill, N. Y., last week.

In the optical department at William T. Marcy's store, Indianapolis, Ind., chamois for cleaning glasses are given away.

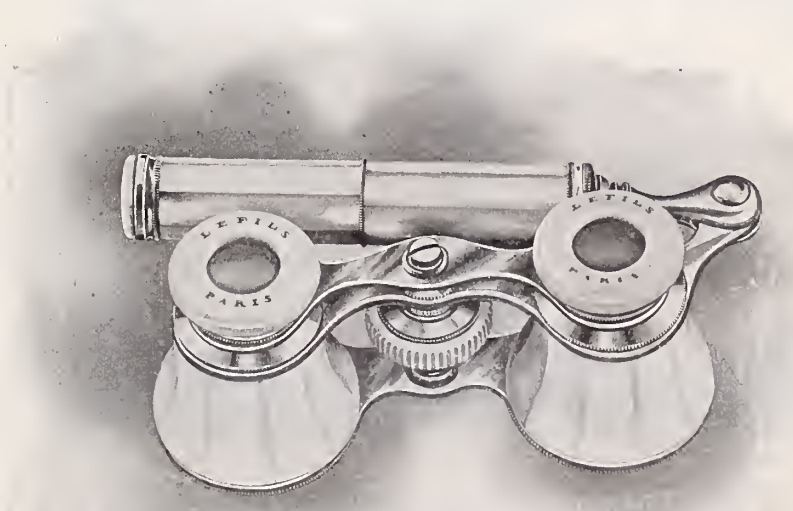
The Thomson Optical Co., of South Bend, Ind., have been incorporated with capital stock of $20,000. The directors are: Harry A. Thomson, Nettie E. Thomson and Susan L. Thorp.

The Standard Optical Co. have been incorporated to do business in San Francisco, Cal., with a capital stock of $50,000, of which amount $250 has been subscribed. The directors are: A. Nordman, I. Nordman, C. Nordman, M. Nordman and Otto tum Suden, of San Francisco.

At the next regular monthly meeting of the Optical Society of the City of New York, which will be held Wednesday evening, March 13, in Parlor DR of the Fifth Avenue Hotel, Prof. William Fox will deliver a lecture on the "Spheres Cylinders, and Sphere Cylindrical Lenses." The Society will also listen to original papers by members competing for the $5 prize for the best article relating to the science of optics or any of its branches. The winner will be selected by popular vote.

H. A. Hirsch, president of the Kansas

OPERA · GLASSES.



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SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

Optical Department.

[*Continued from page* 59.]

City Ophthalmic College, Kansas City, Mo., has been spending several weeks visiting in Memphis, Tenn. He will return in about a week.

Mr. Schimmel, representing Sussfeld, Lorsch & Co., New York, dealers in optical goods, is visiting the trade of San Francisco.

William Auld, the former foreman of the Merry Optical Co.'s shop, Kansas City, Mo., has gone to Boston, Mass., to accept a position.

A. G. Barber, manager of the Globe Optical Co., 403 Washington St., Boston, Mass., was in Southbridge, last week, on a business trip.

Abner C. Thomas, Sistersville, W. Va., and T. A. Westmyer, Wheeling, W. Va., are now taking a course at the Spencer Optical Institute, New York.

H. E. Thomas & Co., Wilmington, Del., have refitted and remodeled their optical department and it is now said to be the largest optical store in the State.

C. T. Beardsley, Denver, Col., is in Billings, Mont., visiting his friend, S. P. Gainforth. Mr. Beardsley is a jeweler and optician and may decide to locate at Billings.

Edwin P. Wells, president of the Globe Optical Co., Boston, Mass., accompanied by Mrs. Wells, sailed from New York, last Saturday, for Porto Rico, where he will be for the next four weeks.

P. A. Cross has resigned his position with the Southbridge Optical Co., Southbridge, Mass., and has gone west to accept the position of foreman in the shop of the Merry Optical Co., Kansas City, Mo.

At the recent annual meeting of the Cohen Bros. Co., Toronto, Can., the following officers were elected: President, Mark Cohen; vice-president, M. M. Cohen; secretary, Lionel G. Amsden; treasurer, E. De Young Cohen.

F. C. Merry, who returned to Kansas City, Mo., last week from a two weeks' trip to the large optical factories of the east, has decided to add many new facilities in the way of first class help and improved machinery to the plant of his company.

Mr. Fennimore, of the California Optical Co., San Francisco, Cal., stopped over in Chicago, with his wife and son, on their return home from a visit east. "I find after a visit to the principal optical houses of the country that the west and California are in the van in the way of progress," remarked Mr. Fennimore.

The optical business conducted for the past 27 years by B. Kahn & Son, at 32 Maiden Lane, New York, will, on May 1, be removed to the store under 189 Broadway. Thereafter it will be run by a new corporation to be known as Henry Kahn & Co., to be formed, about the middle of next month, by Henry Kahn, A. E. Kahn and Herman E. Isaac. The new company will enlarge the business in the wholesale, retail, camera, instrument and other departments, and intend to have one of the finest general optical stores in lower New York.

CROWN 14K.

TRADE-MARK.

GUARANTEED FOR TWENTY-FIVE YEARS.

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WARRANTED

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The guarantee of the CROWN and LION cases means that a brand-new case of the same grade will be given free of charge for any Crown or Lion case that fails to wear the full guaranteed period.

THE TRIUMPH

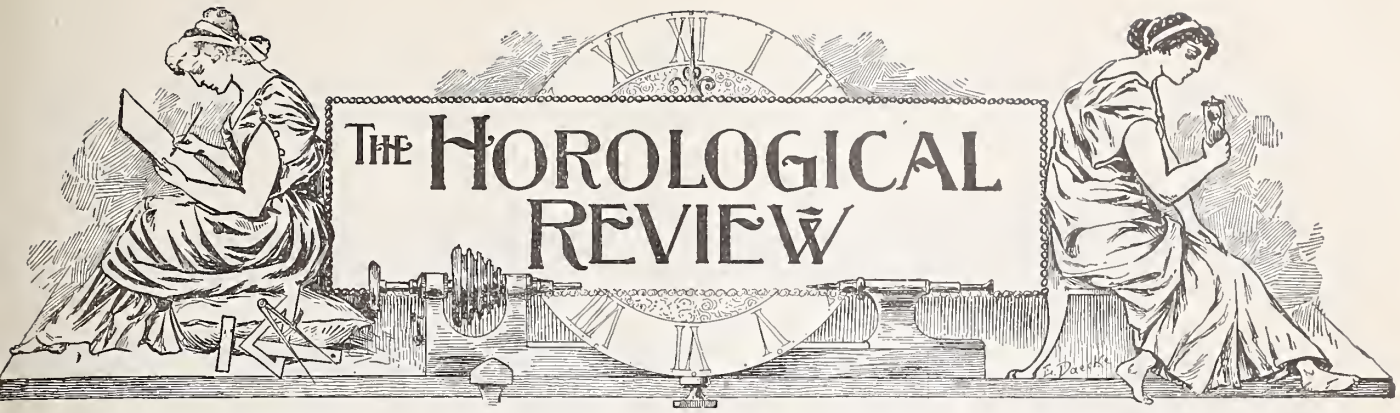
—OF—

CROWN and LION CASES

in 1900 has spurred the makers to still greater efforts, and they start the new year and century with a magnificent new line and an unprecedented variety of styles and patterns.

There are no makes of filled cases now on the market so firmly or justly fixed in trade favor. Salability and satisfaction given have placed them first in quick-selling, profit-making staple stocks.

SOLD BY ALL LEADING JOBBERS.



Progress in Chronometry.

[From the French of L. REVERCHON in *La Nature.*]

THE introduction into chronometry of nickel-steel, of which Ch. Ed. Guillaume has made a study, has allowed of a solution of an arduous problem, which for many years has occupied the attention of skilful makers unsuccessfully. This is the correction of the secondary error. When a compensated balance of a chronometer has been adjusted to two temperatures it is subject to the following laws, announced in 1833 by the celebrated English watchmaker, E. J. Dent:

1. Between the two temperatures to which it has been adjusted, the chronometer gains.

2. Above and below these temperatures, it loses.

So that the rate of the chronometer, instead of being represented by a straight line, has for its index a curve of parabolic form, cutting the theoretical straight line in two points corresponding to the two temperatures of adjustment.

The deviation between the apex of the parabola and the theoretical straight line is called the secondary error.

To minimize this deviation and bring the parabolic arc as near as possible to the theoretical chord has been the object of numerous efforts. Notwithstanding that recourse has been had to a multitude of ingenious contrivances, the secondary error has stoutly resisted. During the last five years the average in the pocket chronometers inspected at the Neuchatel Observatory has been 2.34 seconds. The substitution of a nickel-steel alloy for the ordinary steel in the rim of the circular balance has almost completely annulled, at the first stroke, this elusive error. Dr. Guillaume has achieved this remarkable result by a nickel-brass-steel balance, and M. Nardin, the well known marine chronometer maker, of Locle, has applied the balance to a timepiece previously furnished with a balance of ordinary brass-steel and has reached the result indicated by our first curve. (Fig. 1.)

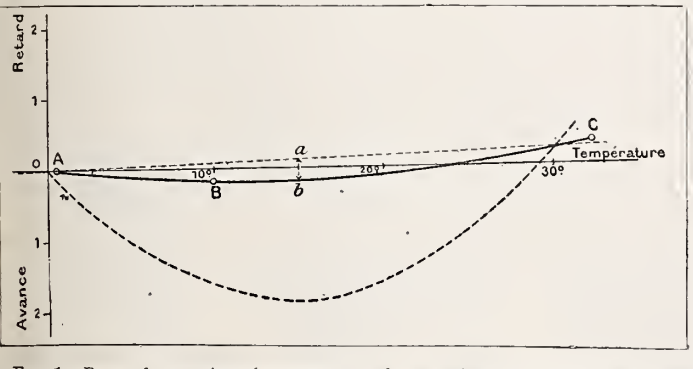


FIG. 1.—Rate of a marine chronometer: *ab,* secondary error with the nickel-steel balance. The lower curve indicates the result obtained with the ordinary balance.

The secondary error, which was 1.9 sec. with the old balance, fell immediately to 0.3 sec. for the new.

Paul Ditisheim, another Swiss chronometer maker, whose skill is also unsurpassed, has obtained with a pocket chronometer of lever escapement a result still more remarkable, which is represented in the second figure. The circumstance most worthy of notice in these results, which are also confirmed by other observations, is the perfect accord between the theoretical calculation and the practical observation.

Paul Nardin writes me as follows: "The introduction of nickel-steel in the construction of circular balances is the most important improvement which has been realized for a long time in the adjustment of chronometers to temperatures. The honor belongs to Dr. Guillaume."

These words are just. It is also proper to congratulate the Swiss chronometer makers, Nardin and Ditisheim, who, by their enterprising efforts, have given to the invention of the learned physician the stamp of their experience.

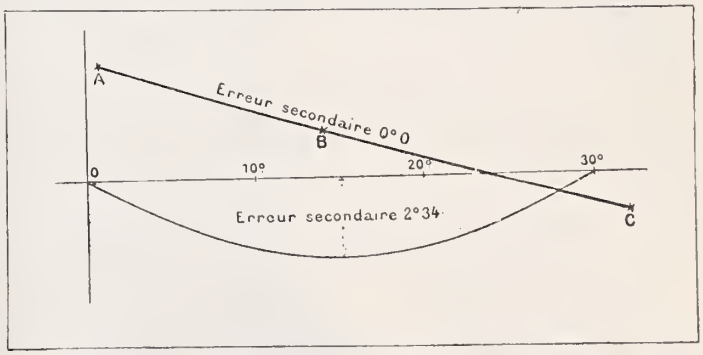


FIG. 2.—Rate of a pocket chronometer with nickel-steel balance. The curve indicates the average of the ordinary chronometer balance for the last five years.

O. E. Davies, Rockland, Me., has moved to new quarters.

Defects of Balance Staff Pivots.

From the French of Maillard-Salin, of the consulting editorial staff of the *Revue Chronométrique.*

DEFECTS in the pivots of the balance-staff cause a damage not incident to those of the other mobiles of the escapement. Friction, as is known, cannot be a cause of variation in the rate of a watch unless it is irregular. On this account care should be taken to see that the jewel holes and staff pivots are perfectly round and smooth. If a machine made pivot is placed under a strong microscope, it will be found covered with small facets, more or less symmetrical. When the watch is placed in a vertical position, the pivots revolve on these facets and produce variations which the adjusters are unable to prevent. To remedy this defect, I formerly heated the pivots and worked them on the lathe. I could thus make them quite round and smooth, but they wore out rapidly. This practice being more injurious than the defect that I proposed to correct, I was obliged to have recourse to the burnisher, which has the great advantage of considerably hardening the surface.

The following is a method which I have seen employed at Geneva and which I have myself employed for five or six years in touching up burnished pivots. It gives excellent results, and I think should be better known.

On an ordinary pivot lathe I adjust on one side a runner, with the central point bored for holding the pivot, and on the other side one in the center of which is placed a stone having a hole quite cylindrical and well polished. The hole should

be about a quarter of a hundredth of a mil'imeter smaller than the pivot to be retouched. I place the staff in the lathe between the runners without tightening the *lardon** of the one carrying the stone, but pressing the runner lightly against the pivot, turning it a little between the fingers while I make the staff revolve by means of a bow. The pivot is engaged little by little in the hole, and when I withdraw it is perfectly round, polished, cylindrical and the hardness of its surface has been completely preserved.

The operation is not so difficult as might appear at first sight. It is true, some pivots may be broken at the outset, but after a few trials, when the suitable hole has been well selected, accidents will seldom occur. The oiling of the hole must not be forgotten. One resulting imperfection is a little burr of metal at the base of the cone. This cannot be readily removed, but it can be allowed to remain, as it causes no inconvenience.

A second cause of variation is the exaggerated play that many watchmakers think they ought to give to the pivots in their holes. In such a condition, when a watch is placed horizontally, the pivots will turn on the sides of the holes, producing the same effect as an increase in the radius of gyration of the balance; that is, a retardation. If this displacement of the pivots were regular, the retardation would also be regular. But there are many causes for the movement of the pivots in their holes, and there results an increase of the average deviation in the daily rate of the watch.

The play of the pivots should be reduced as much as possible. With holes well made and pivots treated as I have mentioned, the pivots should not have a play of more than half a hundredth of a millimeter.

*This is one of the terms which, on the average, convey a more accurate idea by transferring it to the English, though less necessary here than in some other cases. As used by many French writers, it is rather elusive, and therefore dictionaries of any kind will afford little aid. In horology it is oftenest applied to the projecting part of the potence, though sometimes to a pallet. In other mechanisms it will vary, not so much according to the branch of industry as to the particular machine or implement. It is very often equivalent to flange in English, though sometimes applied to other projections, without much regard to exactness.—*Trans.*

Flattening Distorted Balance Springs.

A SPIRAL spring which is bent up and down in such a fashion that its restoration seems hardly possible, or at least to require great loss of time, can be easily and quickly flattened by the following process: Take a round disc of brass about 2 c. m. in diameter and about ½ m.m. in thickness; grind it flat on one side and fit at the edge two steady-pins opposite each other. Next, drill a hole about ¾ m. m. in diameter through the center of the disc. Now make a round steel disc of the same size and thickness. Bore a hole of the same size as the brass disc, in the center of the steel disc, and also provide two holes in such a manner as to receive with gentle friction the above mentioned steady-pins of the other disc. After the steel disc has also been ground flat, this most simple but very practical tool may be put into use. Lay the bent spring on the brass disc so that the spiral ring lies in the center hole and cover it with the steel plate, taking care that no coil is on top of another. Now, seize these two plates with the tongs and subject them with the spring to the flame of a spirit lamp. As soon as the steel plate has reached the dark blue color remove the lamp and carefully, but as quickly as possible, lift off the steel disc with the tweezers. By this method the spring is flattened perfectly and it is now easy to lay it concentric again. Before using the steel plate it must be polished off with an emery stick, so as to be able to watch the shade better.

SOME NEW BOOKS.

DEUTSCHER UHRMACHER-KALENDER FUR 1901, BERLIN. We beg to acknowledge the receipt of the above horological calendar, which is gotten up in the usual synoptical manner characteristic of its predecessors. The contents are compiled with great care and show that the popularity the work enjoys is well deserved. It contains a mass of information which must needs be of great value to our German fellow-craftsmen, while the technical portion is of interest to all members of the profession.

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

"The Bryant" Rings.

are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

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MERCANTILE FOUNTAIN PENS. NONE BETTER!



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General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

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Watches, Jewelry, Chains, Novelties, &c.

LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

DIAMONDS

Cleanliness. Neater Work.



SAVING OF TIME.

SCHNEIDER'S SOLDERING FLUID,

A Substitute for Borax.

PRICE.

1 oz., 4 oz., 10c. 25c.

8 oz., 16 oz., 40c. 60c.

Write for Quotations in Larger Quantities.

Manufactured by EMIL SCHNEIDER, NEWARK, N. J.
Gold and Silver Refiner; Sweep Smelter.

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MANUFACTURERS OF AN

Improved Machine Chain,

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JACOT MUSIC BOX CO.,

IMPORTERS,

Stella and Ideal Music Boxes,

39 UNION SQUARE, N. Y.

Rings WM. LOEB & CO.
101 Sabin St.,
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OUR LINE OF NEW AND SALABLE DESIGNS IN

Gold Rings, Brooches, Studs, Scarf Pins, Stick Pins, Screw Ear Drops, Heart Charms, Baby Pins and Eye-Glass Chains is ready for your inspection.

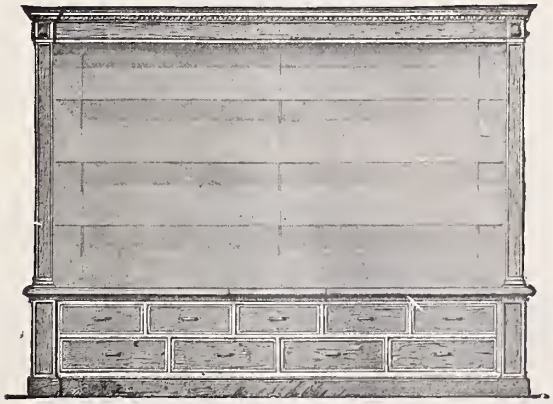
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Lifting door entirely concealed, insuring maximum space of display and beauty in design.

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Fine Leather Goods,

Exclusively for the Jewelry Trade.

THE MAIN-SPRING

with which to hold your customers in

China, Glass and Bric-à-Brac

IS ORIGINALITY IN DESIGNS AND EXCELLENCE IN WORKMANSHIP.

These Marks

ON LIMOGES CHINA:



ON WHITE.



ON DECORATED.

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are your guarantee, and the increasing demand for these goods is proof of their superiority.

In Glass and Bric-à-Brac, only such lines adaptable to the Jewelry and fine trade have been selected.

Import Orders placed now will insure prompt delivery.

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PARIS. LIMOGES. CARLSBAD. LONDON.

The assortment offered during February resulted in so many orders that we continue the same as a

MARCH OFFERING.

1 8-in. ROUND SALAD BOWL.
1 SQUAT CARAFFE.
1 SUGAR.
1 CREAM.
1 8-in. BOUQUET.
1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

This Assortment, Costing

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f. o. b. factory, 3 per cent. 10 days, no charge for package, enables you to investigate the newest styles in Cut Glass without any risk whatever.

32 Park Place, NEW YORK. **WICKE & CO.,** 32 Park Place, NEW YORK.

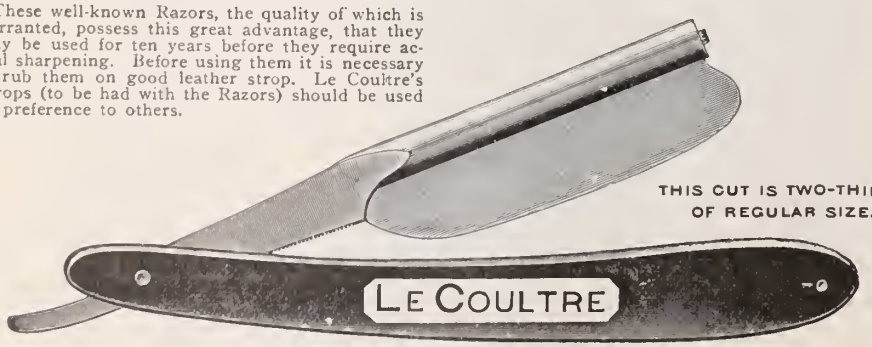


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Clocks, Bronzes, Jeweled Photo Frames, Smokers' Articles
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SYDNEY J. MANBY,
IMPORTER OF FANCY GOODS AND ANTIQUE
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We issue no Catalogues.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

Fahys 14FK Cases

WARRANTED 25 YEARS,
have Solid Gold Bows and Joint
Hand Engraved.



THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

THREE NOTED ENGLISH LINES ON EXHIBIT.

THREE English art wares that will interest all jewelers having a fine art pottery trade are now exhibited in this country by John A. Service, whose temporary headquarters are Room 62 of the Astor House, New York. These lines are Royal Worcester, including the Granger Worcester, the china and jasper ware of Josiah Wedgwood & Sons, Ltd., and the fine glass ware of Thos. Webb & Sons. The Worcester lines are, as usual, beautiful and perfect specimens of the highest ceramic art. In addition to the standard ornamental pieces, the samples this year show new styles in fish and game sets, plates, cups, olive trays, A. D. coffee sets and other novelties, while the salient feature in the pottery line lies in the fact that the pieces run more into color than ever before, the ancient forms and coloring of the ware being revived and superseding, to some extent, the usual shapes and ivory tints of recent years. In Granger Worcester, in addition to the pierced pottery, is some especially fine china ware, among whose many decorations and ornamentations are some formed of massive clusters of roses, which will be long remembered by all who see it. In this ware there has been revived a line of old classical figures which, years ago, formed candlesticks but are now fitted for electric light fixtures. In the Webb glass were displayed, special attention is called to the unusually large variety of articles of utility and to ornamental pieces now decorated in rock crystal engraving. Some beautiful effects, such as that called the Cascade, recently introduced in this ware, are shown for the first time in the American market. A full line of pieces for mounting in silver and silver gilt, offered by the manufacturers, contains many unique and attractive features, of which the gilding of the inside edge of the piece to hide the cement of the mounting, is but one.

*

REMARKABLE EXHIBIT OF DOULTON WARE.

THE many celebrated lines of art ware made by Doulton & Co. are, this year, to be seen in a greater and richer variety than ever before, in the exhibition made by the company's American traveler, William Beach, at the Astor House, New York. So many lines and different samples are contained in the two rooms occupied for displaying these goods, that an inspection is necessary to obtain any idea of the completeness of the assortment or the artistic merits of the decorations. Of the more prominent of the many decorations are the Morrisian vases and ornamental pieces, whose decorations are on the order identified with William Morris and made popular by him. There are two subjects of decoration and two color schemes in this ware; the former being either conventional flowers or figure panels, and the latter a combination of Vandyke brown and maroon, or royal blue and white. Blue Iris ware with a light blue decoration carried to the edge of the vases which it ornaments, also stands out prominently, as do the beautiful pieces in metallic hues, the Art Nouveau decorations in soft, light shades, on plates and ornaments, and the new varieties of Holbein ware. For the new pieces of this last ware, Holbein is somewhat a misnomer, as they no longer show heads as the subject of decoration; but, instead, have pastoral scenes, though the attractive combinations of the old coloring are retained. In fine plates alone over 200 varieties are now here displayed to American buyers.

*

ENGLISH POTTERY AGENTS HERE.

AMONG the travelers for English pottery and china houses who now have quarters in the Astor House, New York, and who are displaying their Spring lines to their American customers, are A. F. Berridge, representing Minton's, Ltd., and Mr. Cooper, who displays the lines of Foley china.

THE RAMBLER.

Missing Art Treasures.

THERE are missing mislaid art treasures and curios to the value of about $10,000,000, says a London paper. The other day a famous picture by Rubens, the great Flemish painter, was found in a dust-bin in Wapping, England. It had been bought previously for 60 cents, but the last owner did not think it worth even that, and the dustman removed it. It turns out to be worth $55,000.

If one comes across a piece of old canvas with a woman's foot painted on it he should examine it, for it may be worth $25,000. One of the finest pictures in the world—Titian's "Madonna of Lucca"—is worth at present $80,000 and is in a famous private collection. But the picture was mutilated 80 years ago, a piece being cut out by an enemy of the owner and hidden. The picture represents the Virgin Mary and the left foot, life sized, is missing. This foot is said to be somewhere in England and is worth $25,000, or at the rate of $5,000 a toe. With the foot the complete picture will be worth $105,000, and the odd $25,000 would be easily procured in exchange for the lost piece.

The Venus of Milo's right arm is missing. This Venus is the most famous statue in the world and stands in the Louvre, in Paris; but her right arm is somewhere. There is no price one could set on the statue itself, for $500,000 would not buy it; but the arm would fetch $50,000, if not more—in fact, that sum was once offered for it. The Venus has lost both arms, but the right one was discovered several years ago by a wealthy English antiquarian, who communicated with the authorities who guard the Venus. It was proved satisfactorily that the arm was the missing one and the finder was offered his own price for it. But he wanted to buy the Venus and add the arm to it; then he would lend the statue to the Louvre for an indefinite period. The authorities did not approve of this and the owner went to England in dudgeon and buried the arm no one knows where. The owner died two years ago and the $50,000 worth of marble—no bigger than a man could carry—lies awaiting a finder.

There is a bronze figure of a "faun" somewhere, with two murders hanging over its head and a price of $15,000 set upon it. It is about three feet high and one of its owners was murdered for refusing to sell it to a fanatical collector. The owner's heir, who inherited the statue, was killed by housebreakers, who rifled his country seat and carried off the "faun" among other things. They were unable to sell it and twice it was nearly recovered, but eventually the thieves buried it. If you find it you will realize $15,000.

If one comes across an old sword of any kind that looks as if no human being could ever have wielded it, he should inspect the hilt to see if there are not five empty jewel settings on each side in the form of a cross. If so, it is probably the State sword of Edward II., who died a while ago, and he will easily get $3,500 or $4,000 for it. It is known to be in Great Britain, either in some remote dealer's shop or hanging on some smoking room wall. The empty settings used to contain 10 of the finest rubies of the times. The rubies are at large, but as they are not recognizable from other fine rubies it is little use looking for them. They were worth $5,000 each.

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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

THE MAKING OF A RING.

THE reader being acquainted with the tools and chemicals needed for the making and repairing of jewelry, we will now explain the methods employed in the making of a flat band ring which will illustrate many points in jewelry making.

The first thing to be considered is the gold. If old gold is used, we generally take gold of the karat desired, but when all the old gold is of a lower karat, we must add a certain amount of pure gold to raise the old gold to the fineness desired. For instance, suppose we have a lot of 8k. spectacle frames which we desire to make up into 14k. rings. The gold spectacle frames must be thoroughly cleaned and all solder, rivets and screws removed, and then the gold is accurately weighed and the result noted; suppose it weighs 12 dwts. Then, by using the numeral 20 as a multiplier—which will always be constant because it represents the number of pennyweights in an ounce—we determine the amount of fine gold to be added by the following example:

$$20 \times 14 = 280$$
$$20 \times 8 = 160$$
$$280 - 160 = 120$$
$$120 \div 10 = 12.$$

Therefore, it is seen that to every ounce of 8k. gold must be added 12 dwts. of fine gold to raise it to 14k. Thus, in the example above cited, 7 1-5 dwts. of fine gold must be added to the 12 dwts. of 8k. gold to raise it to 14k.

The divisor, 10, of the example is the difference between the quality to be made and 24, which represents the number of karats; thus we see that the divisor will always represent the difference between the quality as improved by the addition of fine gold and 24.

If new gold or coin is used it must be reduced to the karat desired by adding to it copper and silver instead of fine gold, as in the former case. Suppose it is desired to reduce 12 dwts. of coin—which is nearly 22k. fine; 21 3-5 to be exact—to 14k. By using the number 20 as a multiplier, we find that

$$20 \times 22 = 440$$
$$20 \times 14 = 280$$
$$440 - 280 = 160$$
$$160 \div 14 = 11\ 3\text{-}7.$$

Therefore, we find that to every ounce of coin must be added 11 3-7 dwts. of silver and copper in order to reduce it to 14k. gold.

In this case we desired to reduce 12 dwts. of coin and the amount of alloy to be added would be 6 6-7 dwts.

In reducing gold it will be noticed that the divisor always must be the karat of gold reduced.

The gold and required alloys being made ready, we proceed with the melting. This may be done in crucibles when there is a forge in the shop, but in many places the workman has nothing but his lamp, blowpipe and a piece of charcoal. Before placing the gold and alloys in the crucible, the latter should be rubbed well on the inside with charcoal to prevent the borax—which is used as a flux—and the gold from adhering to the sides and bottom. Then the crucible containing the metal is placed in the forge and the fire is started. The fuel generally used is gas, which is blown with great force by a blower connected with the forge. In some places charcoal forges are still used for melting purposes.

While the gold is melting, adjust the ingot mould to the width desired, and after slightly oiling it, place it near the forge to become heated just so the hand can touch it and not be burned. Then when the gold is thoroughly melted, which is known when it becomes perfectly clear on the top, it should be stirred well to mix the several alloys and then, while removing the crucible from the fire, a small piece of beeswax should be dropped onto the molten mass. This will exclude air and prevent oxidation.

(To be continued.)

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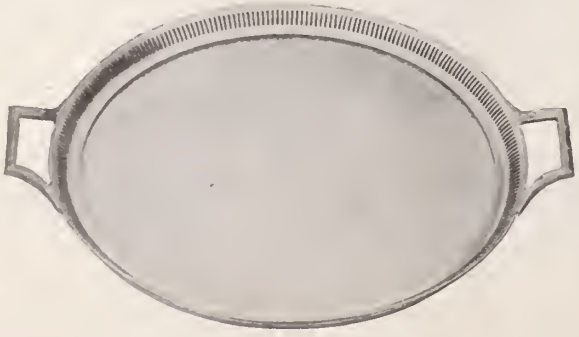
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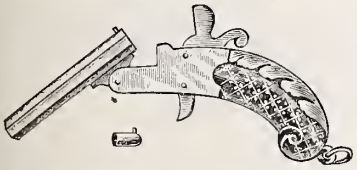


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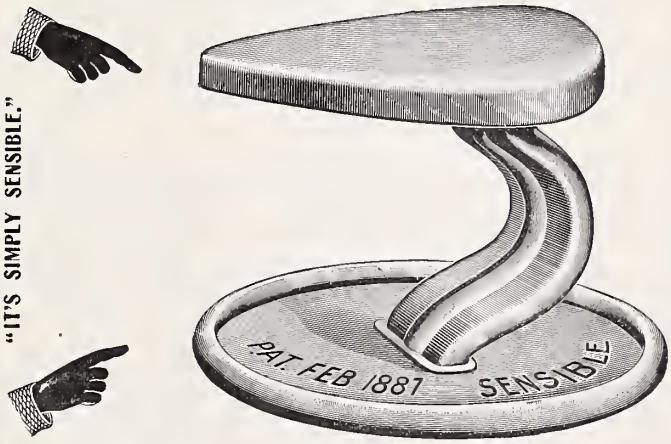
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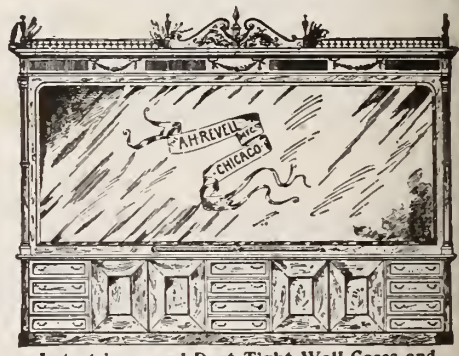
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32D YEAR. NEW YORK, WEDNESDAY, MARCH 13, 1901. VOL. XLII. No. 6.

THE RENAISSANCE STYLE IN SILVER WARE DESIGNING.

THE famous solid silver Woodlawn Vase, which has recently been purchased by the Westchester Racing Association and will be raced for at the Autumn meeting at Morris Park, is again brought to notice by this change of ownership. The vase, one of the oldest sporting trophies in the United States, is now being repaired by Tiffany & Co. to make good some slight damages caused by its eventful history of over 30 years. This vase was made by Tiffany & Co. for R. A. Alexander, of Woodburn, Ky., in 1860. It was presented to the Woodlawn Association, of Louisville, Ky., to be run for at their Spring and Autumn meetings at four miles and to be won three times successively before becoming the property of the winner. The vase is one of the earliest and most costly turf trophies made in this country. In general style it is of the rénaissance order and of pleasing proportions, standing 33½ inches high and weighing 348.6 ounces. The central part of the bowl contains four noble, full length figures of Victory, exquisitely modeled, with hands extended above the heads clasping laurel wreaths to be placed upon the winners. In the intervening spaces between the figures on the body of the vase are large shields containing the following: One, a fine engraving of a horse, the first winner of the cup; another, a picture of the finish of the race in front of the grand stand, and the judges' booth. The two other panels are blank, having been reserved for inscriptions. The vase is surmounted by a figure of a jockey on his mount, both superb examples of modeling. On a tier below are a succession of panels containing alternately ornamentation and seven bust portraits of officials of the Southern Racing Association who were interested in the cup. Below the body of the cup is another tier of decorations of inlaced strap work and bosses. Forming the base to the vase, in raised figures, is a representation of horse-life on Mr. Alexander's stud farm, from the skittish foal to the full grown sire and dam. Above these are two silver placards on which are engraved the following conditions and rules governing the contest for the vase:



THE WOODLAWN CHALLENGE VASE.

1st. The entrance for starting for the vase shall be $300, play or pay. The race to be a dash of four miles (weight for age) and to be run for on the Saturday previous to the regular meeting. Those challenging in the Fall are to run in the Spring, and those challenging in the Spring are to run in the Fall.

2d. The racer shall enclose his name with good security for the subscription, and place the same in the entry box of the secretary, which will be left at the Galt House on the Saturday previous to the regular Fall and Spring meetings. The paper shall state that the subscriber challenges for the vase, and will name at the post.

3d. It shall be the duty of the secretary to draw out the entries on the Saturday following, record them in his book and have them published in the daily bulletin of that race week.

4th. The party winning the vase shall be entitled to the money, but must give bond to the amount of $1,500 for the delivery of the vase to the secretary, to be run for at the next meeting.

5th. Anyone winning this vase three times shall be released from the bond, and can claim the vase as his property.

6th. Should there be no challenges for the vase after it is once won, the party then holding it shall be considered as the winner that season.

Four square abutments serve as feet to the vase, and these are decorated with horseshoes, saddles and other paraphernalia brought out in bold relief. During the history of the Woodlawn Vase it has been from Kentucky to San Francisco and to New York. During the Civil War it was buried for safety. At one time financial difficulties of the association then holding it came near causing its sale. The vase is valued at $1,000. It has been raced for some 20 times, but has never been won the necessary three times by one party. The vase is a fine example of old style trophy designing and ornamentation.

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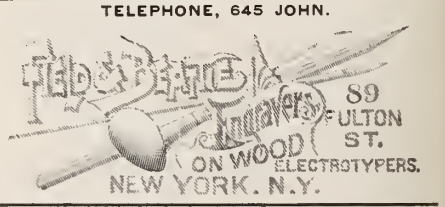
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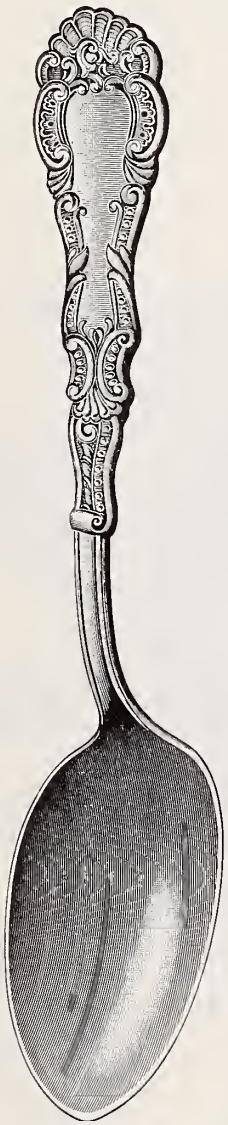
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Effect of Death of the Queen Upon the Jewelry Trades.

LONDON, Eng., Feb. 10.

It is too early to estimate the full effect of the Queen's death upon the jewelry and allied trades, but some idea of its tendency may be gathered. The question does not merely relate to British manufactures, but has considerable importance as regards foreign import trade. The event is of unprecedented dimensions, the only calamity even remotely analogous being the death of the Prince Consort, in 1861. The term fixed for "official" mourning is based upon the precedent of the rules promulgated at the death of William IV. General mourning (as distinguished from "court" mourning) has been reduced to full mourning until March 6, followed by half mourning until April 17. This announcement has met with general approval. The general public are also enjoined to wear "the deepest mourning." It is usually understood that the general mourning is to last for about half the period assigned to the court. The immense expense involved will, of course, divert funds which would otherwise be available for the customary luxuries, and in many ways affect the actual necessities of the poorer classes. Added to this the stagnation of the many trades dependent upon the social pleasures of the well-to-do classes will cause distress among the employes; only a few favored trades, mainly the textile, will derive any benefit.

The official order for court mourning is as follows:

LORD CHAMBERLAIN'S OFFICE, Jan. 24.

Orders for the Court to go into mourning for her late Most Gracious Majesty Queen Victoria, of blessed memory, viz.: The ladies to wear black dresses trimmed with crape, and black shoes and gloves, black fans, feathers and ornaments; the gentlemen to wear black Court dress with black swords and buckles. The mourning to commence from the date of this order. The Court to change the mourning on Wednesday, July 24 next, viz.: The ladies to wear black dresses with colored ribbons, flowers, feathers and ornaments, or gray or white dresses with black ribbons, flowers, feathers and ornaments. The gentlemen to continue the same mourning, and on Friday, Jan. 24 next, the Court to go out of mourning.

As regards jewelry, the customary formula on such occasions is abandoned. It was usual in all recent precedents to allow "pearls, diamonds and plain gold and silver ornaments." The phraseology of the present order is copied with slight variations from that on the death of the Prince Consort with the important exception that during the second period (half or semi-mourning, as it called) the words as to pearls, etc., quoted above, were inserted. The difference is very marked and it is possible a subsequent notice may be issued rectifying the omission. When mourning garb was more strictly confined to black attire no jewelry, properly so called, was worn. Pearls were first admitted and later on diamonds were allowed even in the early or "full" mourning stage. Later on colored gems, such as rubies, amethysts and opals, were not considered out of place in "half mourning." Jet is, of course, at all times permissible, and in later years black enamel ornaments have been in vogue.

The jewelry trade hardly knows yet how far to go and, as a consequence, nothing has been done beyond filling up stocks of jet goods, black enamel ornaments and the more modern oxidized and "gun metal" wares. Jet ornaments, brooches mostly; earrings perhaps; bracelets, pins and so forth will have a great sale among poorer customers and a limited vogue in wealthier circles; but these hardly come within the province of jewelry. Black enamel offers a wider scope for workers in the precious metals, but gun metal and oxidized goods are principally of foreign make. Without some mitigation of the official orders it is difficult to see how the jewelers can keep their workmen going. Watch chains of gold alternated with black steel are being shown for men's wear, and studs, links and scarf pins will be in demand. The old fashioned jet alberts and silk with gold bands are also being put into the show cases, but it is difficult to imagine a revival of their popularity. Souvenir portraits and badges will find plenty of customers, but it is probable most of these will be imported, although Birmingham will, doubtless, do what it can to supply the demand. High class jewelry is at present out of the running, but any cheap, effective ornaments coming within the limits of "mourning" will find a ready market from whatever quarter they come.

R. F.

D. L. Cleeland, Butler, Pa., has placed a 12,000 pound safe in his store.

Ernest L. Pratt, Litchfield, Conn., has filed a voluntary petition in bankruptcy. His liabilities are $10,005 and his assets are $4,530.



"Alice Nielsen" Serpent Bracelet

And Necklace.

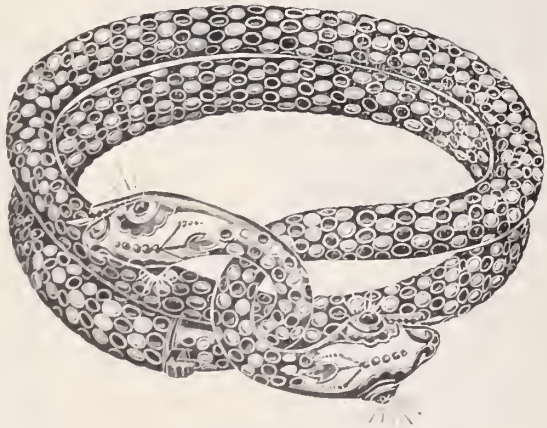
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ALICE NIELSEN IN "THE FORTUNE TELLER."

MADE IN STERLING SILVER ONLY, FINISHED IN WHITE, GOLD AND 18 K. GREEN GOLD. ALSO IN ENAMEL.



No. 6573.
Double Coil Bracelet, or Worn Around the Neck.

YOUR JOBBER HAS THESE GOODS. ASK FOR THEM AND INSIST UPON HAVING THEM. THEY ARE SALABLE AND PROFITABLE.



No. 6563.

Whiting & Davis, Manufacturers. { New York, 14 John Street. Factory, Plainville, Mass.

EARLY SPRING FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Mitts, according to the best forecasters of fashion, will be in vogue the coming Summer. Rings have always been an accompaniment of this very feminine accessory and the opportunity for an increased use of finger ornaments in street dress is one sure to be improved.

*

The velvet day gown is the swell confection of early Spring and in black or deep rich tones of color it affords an unequaled background, as women have quickly perceived, for the handsome display of gold and jewels in the guise of the chain with its many and diverse attachments, the chatelaine bag or purse, the watch fob and the fashionable ferrets.

*

Exceedingly intricate work is lavished on the finer kinds of parasol handles in gold and silver, transparent enamels and gems which are now shown for the approaching season. These are, perhaps, works of art for the connoisseur rather than striking fashionable ornaments. For bolder effects carved and burnt ivory with gold bands and ornaments, silver gilt with adornment of large semi-precious stones, rock crystal and elaborately embossed silver in various shades of gray find favor.

*

Elegant santoirs are composed of enameled and pierced gold links set with diamonds, emeralds, sapphires, rubies and pearls.

*

The finest platinum links, making hardly more than an invisible thread, are used for the neck chain that supports pendants or costly ornaments of large diamonds, rubies, emeralds, singular baroque pearls, etc.

*

Pear shapes are popular in jewels. A pendant of turquoise matrix in this shape has no added ornament other than a little "cup" of brilliants into which it is set. This pendant interests also by its unusual markings, which are of a brown that is almost golden.

*

Gold beads, coral beads, opal beads and imitation pearls in necklets and chains all figure extensively in the every-day costume.

*

Coral is more than ever worn. It is now prominent in sleeve links and studs.

*

Odd or cross-matched stones are a late wrinkle in cuff links.

*

The "Egyptian" phase of the "new art" seems the one most largely exploited; it finds a congenial field in brooches, watches, pendants.

*

The scarab has become almost as ubiquitous as the serpent. It grows bigger and bigger and is by no means confined, as at first, to seals and rings, but is found in sleeve links, pendants, brooches, purse tops, umbrella handles and various other situations.

ELSIE BEE.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane

London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated
And Decorated Watches
HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,
HORS CONCOURS,
AT THE PARIS EXPOSITION.

SOME EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING
925 FINE

Jno. W. Reddall & Co.,

NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

Silversmiths.

Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK

"Watch Our Ads."

BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE, NEW YORK.

VEST POCKET DIRECTORY FOR BUYERS. *25 cents a copy.*
The Jewelers' Circular Publishing Co.

The Diamond Markets.

ANTWERP, Feb. 22.—The tendency has been very quiet this week; first, because it has been Carnival week, and, second, because the weather has been bad, snow falling every day. Toward the end of the week it was a little better and business was done here and there. There is always a good demand for roses, but rough in this quality is very scarce. Lots are sold as soon as finished.

Mr. Goldsmith, an American buyer, arrived here last week and left Tuesday, the 19th inst. He bought several lots of mêlées, two and three grains, fine white goods, and paid normal prices.

J. B. H. Simons, 44 Coburg St., an esteemed diamond polisher, died Feb. 16. He was 41 years old.

The old diamond factory of Mr. Van Emden has been sold to a syndicate of 10 polishers for 38,000 francs. Some years ago this establishment was valued at 120,000 francs.

AMSTERDAM, Feb. 21.—There is no improvement in our polished goods market. The tone remains quiet. We have, however, good reports from America and from all other parts of the world, so that we may expect an early return of good times.

Mr. Pam, of Pam & Co., Paris, bought, last week, several lots of fine brilliants and roses.

Rough remains scarce and high. One important lot of second grade, called Wesselton, three grains, was taken for American dealers at 435 francs per karat.

LONDON, Feb. 21.—The rough market is much better, while the polished goods remain unchanged. American buyers are awaited here and the dealers are hoping to do a large business with them. Prospects are quite good for a nice business in the future. The sorting of rough diamonds is better than before and prices remain the same, so that the polished stones will be worth certainly five francs more per karat.

There is an inquiry for pearls and fancy colored stones, the prices of which are always rather high.

A brilliant weighing 20 karats has been found in the diamond mines of New Jagersfontein by a miner. The stone has not yet been estimated. It has a blue-white color and seems to be very clear.

PARIS, Feb. 22.—The Paris gem market is very quiet, partly on account of the Carnival. A good demand for coarse goods rules here for the moment, but the stock in that quality is very small.

Mr. Pam, of Pam & Co., Paris, returned after visiting the markets of Antwerp and Amsterdam. He bought largely for his house.

The tendency regarding pearls and emeralds remains steady. No weakness is to be expected and prices are bound to rise in the future.

B. W. Robinson, jeweler and optician, Worcester, N. Y., has decided to move his stock of goods and family to Winchendon, Mass., where he will engage in the same line of business.



WHEN POLK WAS PRESIDENT

Many momentous movements were started in the "late forties." In the year 1847, in a little factory in Connecticut, the Rogers Bros. began making silver plate that gained world wide fame for quality. The same silver plate is known to-day as

"1847 Rogers Bros."

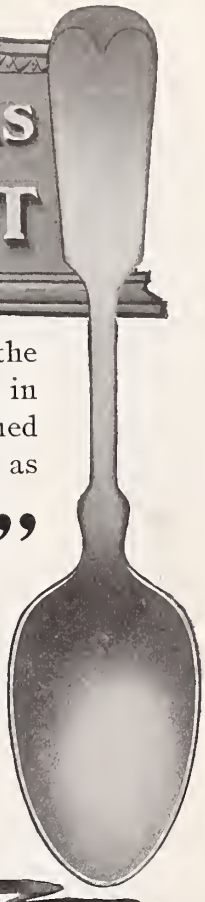
"Silver Plate that Wears."

It possesses all the old time quality that made it famous fifty years ago, combined with a richness of design that years of development and the employment of the highest skill has made possible. It has been imitated but never duplicated. Refuse imitations. The genuine always has "1847" as a part of the trade mark.

SOLD BY LEADING DEALERS.

THE INTERNATIONAL SILVER CO., Successor to

MERIDEN BRITANNIA COMPANY, Meriden, Conn.



E. H. JACKSON, Pres. & Treas. A. D. JACKSON, Mgr.

JOHN J. JACKSON CO.,

MANUFACTURERS OF

GOLD PLATED METAL

For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and **Sterling Silver** for Silversmiths.

Government assay: silver bars, 999-1000 fine.

91 Mechanic Street, - - NEWARK, N. J.

WOOD & HUGHES,

Sterling Silverware Manufacturers,

FINE PLATED WARE.

No. 24 John Street, - New York

SKILLFUL REPAIRING

of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.

C. PONZONI, 16 MAIDEN LANE, NEW YORK.

ESTABLISHED 1859.

HERMAN KOHLBUSCH, Sr.,



Manufacturer of

Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom:

194 BROADWAY,



SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

GARREAUD & GRISER,

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

Howard Sterling Co.,

SILVERSMITHS,

TRADE MARK.

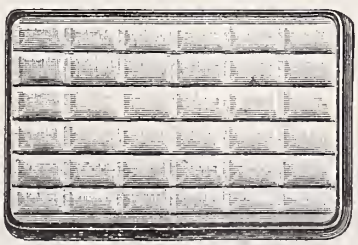
PROVIDENCE AND NEW YORK.

112 KEARNY ST., SAN FRANCISCO, CAL.

Sample Lines at all commercial centres at regular intervals.

BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE, THE MOST DURABLE, ALWAYS CLEAN,** because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings, size	11¾ x 7⅞,	$2.00
	28 " "	11¾ x 5⅞,	1.75
	30 " "	8¾ x 5¾,	1.75
	24 " "	9¼ x 5⅞,	1.75
Bevel Frame	12 " "	8 x 5¾,	1.25
	8 " "	9⅜ x 1¾,	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),

85 NASSAU STREET, NEW YORK.

TELEPHONE, 5722 CORTLANDT.

Carmen Bracelets



Sterling or Gold Filled, Plain, Half Chased or Full Chased. Above is full chased.

Any style, $2.80 each
Less 10%.

A one-cent postal brings selection of Latest Novelties.

Easter Book-marks.
Fish-scale Purses.

Barrettes
Every Style possible.
$10.50 Gross to $18.00 Doz.



No. 99. Sterling, $1.00 each.
Roman, Rose or Green Finish.

Silk Fobs, Ladies' and Gents'.

CHAS. L. TROUT & CO.
5 & 7 Maiden Lane, New York.
IMPORTERS OF EBONY

The Voluntary Petition in Bankruptcy of McDuffie & Heath.

ATLANTA, Ga., March 4.—A petition in voluntary bankruptcy was filed on the afternoon of March 1, by W. B. McDuffie and A. T. Heath, Jr., partners under the firm name of McDuffie & Heath, who have been conducting a jewelry business at 72 Whitehall St. The debts of the firm are placed at $3,562.68, with assets of $2,868.99.

W. J. Johnston Co., Pittsburgh, Pa., are mentioned as the largest creditors, the amount of the firm's indebtedness to them being in the neighborhood of $1,500. The only Atlanta creditors are the Neal Loan & Banking Co., A. L. Delkin, Joseph Irons and several of the Atlanta newspapers, to all of whom they are indebted for small amounts. Judge Newman appointed A. L. Waldo receiver for the firm, his bond being fixed at $2,000.

McDuffie & Heath, who succeeded A. L. Delkin in the jewelry business, several years ago, have made many friends since coming to Atlanta. They are highly regarded among the jewelers of this city, all of whom express the hope that their embarrassment will be temporary and that they will soon be on their feet again.

Mr. Fellows Finds Much Lost Property, but Gets Little Thanks.

BANGOR, Me., March 9.—W. H. Fellows, a jeweler of this city, is acquiring a reputation as a discoverer of lost goods. His record up to date is $1,765.34, and such things as a couple of satchels, several bunches of keys and handfuls of jackknives are not counted. His first find was a two dollar bill. Two days afterward he stumbled onto a wallet containing $15. Three days later he picked up another purse which had $52 in it. The biggest find in all was an endorsed check issued by a Bangor firm for $1,695.19, which he found blowing about the streets. The check had been lost while the clerk was taking it to the bank and had not been missed up to the time Mr. Fellows appeared to restore it to the owners.

Mr. Fellows says that sometimes people thank him for returning their property, but some of them do not seem to appreciate honesty or anything else, and take the lost goods as a matter of course. When he returned the check the owners just looked at him and smiled, and didn't even say "Thank you."

Jeweler A. W. Dodd, Not His Brother, Dr. W. E. Dodd, Thought Missing.

BUTTE, Mon., March 1.—The friends of Dr. W. E. Dodd, oculist, are satisfied that he was not a passenger on board the wrecked steamer *Rio Janeiro*, and are inclined to believe that the man by that name who is among the missing is A. W. Dodd, a young jeweler of this city and brother of the oculist. A. W. Dodd was employed with a local jewelry firm, a member of which concern received a letter from him recently in which he stated that he would leave for the United States Feb. 12. He said nothing about the return of his brother, Dr. Dodd.

TRADE 1835 R WALLACE MARK
R. WALLACE & SONS M'F'G CO
SILVERSMITHS,
WALLINGFORD · CONN



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



THE "ANJOU"
THE "STUART"

Factories-WALLINGFORD, CONN.
BRANCHES
226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

BUSINESS METHODS: *DIRECT and INDIRECT*

How and where a manufacturer shall market his wares is a question for him to settle as he sees fit.

If, however, he says that he deals with the *legitimate* JEWELRY TRADE *only*, and yet sells *on the quiet* to the Dry Goods stores, the fact should be made known.

Selling "*exclusively*" to the Jewelers in one city while supplying the Dry Goods Stores in others near by, is not carrying out the letter of the law of honorable dealing.

Such practices, in justice to the houses that do their business right, should be exposed.

The Trade knows another type of manufacturer; the one whose sales to the Trade have not come up to expectations (there have evidently been several such during the past few seasons), and who therefore unloads on the Dry Goods Stores. The next season he has reformed and sells to the Trade only.

But his wares have been made known to the public through the bargain sale announcements and identified with the Dry Goods trade.

People of taste and refinement who naturally look to the Jeweler for the best fashions in SILVERWARE, will hardly care to buy a WEDDING PRESENT or other Gift that bears the trade-mark of a last season's BARGAIN SALE.

As a matter of fact, these "bargain" prices are nearly always actually higher than those charged by the legitimate trade.

These are commonplaces of our business, may be, but they are, too, very strong factors in its success and growth.



There are Silversmiths enough, whose business is with the Trade only, to afford a healthy competition, and whose reputations are valued too highly to risk them in such devious ways.

Why not buy of them? You pay no more for their wares and *you know* that they will have the distinction of *exclusiveness*. Buyers of taste value this first.

GORHAM MANUFACTURING COMPANY

GORHAM IS GRAND
PRIX SILVER
COSTS NO MORE

SILVERSMITHS

BROADWAY AND NINETEENTH STREET, AND
21-23 MAIDEN LANE, NEW YORK
Branches: CHICAGO, 131-137 Wabash Avenue
SAN FRANCISCO, 118-120 Sutter Street
WORKS: Providence and New York

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

Importations at the Port of New York.

Weeks Ended March 9, 1900, and March 8, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$31,536	$60,013
Earthen ware	4,967	10,380
Glass ware	16,181	28,481
Instruments:		
Musical	14,856	15,034
Optical	6,354	4,454
Philosophical	759	2,308
Jewelry, etc.:		
Jewelry	11,843	16,283
Precious stones	154,724	357,204
Watches	11,502	20,310
Metals, etc.:		
Bronzes	702	2,561
Cutlery	17,909	44,295
Dutch metal	4,743	6,191
Platina	15,598	61,346
Plated ware	.....	.....
Silver ware	.....	1,693
Miscellaneous:		
Alabaster ornaments	72	413
Amber	2,469	2,163
Beads	1,437	1,956
Clocks	2,611	2,562
Fans	15,296	11,000
Fancy goods	8,819	5,213
Ivory	4,209	33,973
Ivory, manufactures of	344	74
Marble, manufactures of	2,682	30,799
Statuary	1,790	4,050

W. B. Norris has brought out C. J. Kard, Andalusia, Ga. Mr. Kard will devote himself to repairing work.

A. M. Felson, of A. M. Felson & Co., Gouverneur, N. Y., having sold the patents on his inventions for threading needles and holding spectacles, will open a wholesale jewelry store in addition to his retail store and has refitted his place of business for that purpose.

Proceedings of The Jewelers' Security Alliance.

The regular monthly meeting of the Jewelers' Security Alliance was held on Friday, March 8, the following members being present: Chairman Butts, President Sloan, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Champenois, Brown and Kroeber, of the committee.

The following new members were admitted: Milton P. Bagg, New York; C. C. Coyne, Mandan, N. D.; Haupt Bros., Peabody, Kan.; Charles Petersen Estate, Honesdale, Pa.; W. M. Rowe, Lawrence, Kan.; Daniel Sargent, Falls City, Neb.; The Bell Jewelry Co., San Antonio, Tex.; Theodore A. Ebeling, St. Louis, Mo.; August Meyer, Grand Island, Neb.; J. A. Reuling, Wymore, Neb.; Frank Tyack, Reading, Pa.; W. S. Bailey, Pomona, Cal.; R. G. Colvin, Hastings, Neb.; Daniels Bros., Kearney, Neb.; S. A. Fess, Kearney, Neb.; Cornelius H. Davis, Philipsburg, Pa.; Henry J. Faber, Buffalo, N. Y.; R. R. Greene, Salem, Mo.; F. W. A. Kleinau, West Bay City, Mich.; M. L. Roberts, Grand Junction, Col.; Lon Williams, Wichita, Kan.; John B. Ash, Rockford, Ill.; George T. Brodnax, Inc., Memphis, Tenn.; Charles H. Hinges, Salem, Ore.; Herman Kirch, Des Moines, Ia.; R. L. Marshall, Elizabethtown, Ky.; F. A. Persohn, Baltimore, Md.; Harley L. Pierce, Belleville, Kan.; Kartevold Bros. Co., Brooklyn, N. Y.; Coleburn & Lauder, Norwalk, Conn.; John Lucas, Orange, Tex.; Henry A. Reineman, McKeesport, Pa.; Jerome W. Schirm, Baltimore, Md.

There's double profit in handling Simmons Chains. The difference between the cost and the selling price is the first profit; the increased business brought by satisfied customers is the second.

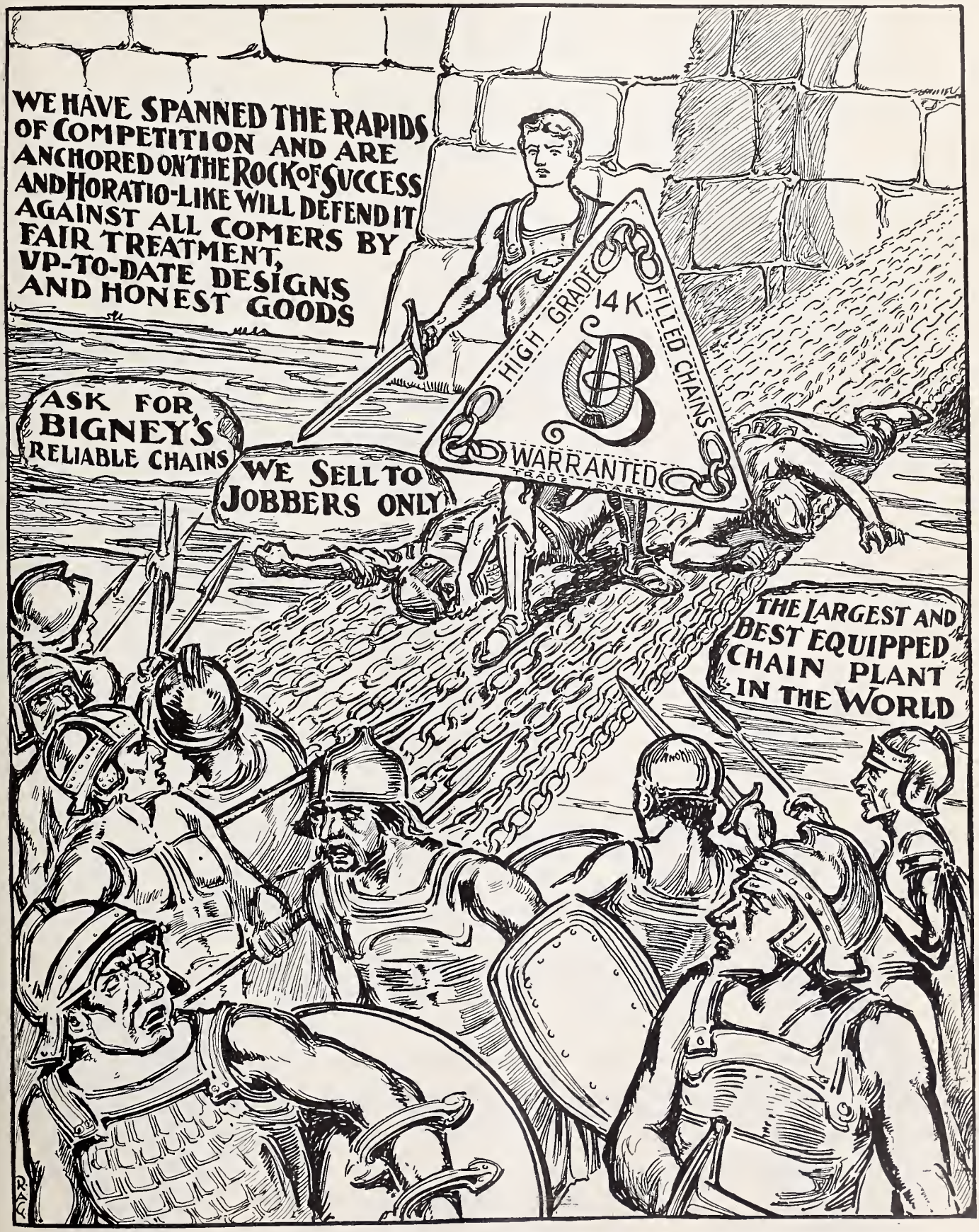
SIMMONS WATCH CHAINS

are standard and guaranteed goods. Their sale begets confidence in your store—brings their purchasers back for other goods.

R. F. SIMMONS CO., Attleboro, Mass.

NEW YORK: 9 Maiden Lane.
CHICAGO: 126 State Street.

Eternal Hustle, Coupled with Honesty and Integrity, is the Just Price of Success.



S. O. BIGNEY & CO., MAKERS OF HIGH-GRADE GOLD-FILLED CHAINS,

ATTLEBORO, MASS. N. Y. Office, 3 Maiden Lane.

Tariff for the Philippines.

Tariff Recommended by the Commission, but Susceptible to Change Up to April 15.

WASHINGTON, D. C., March 5.—The proposed customs tariff for ports of the Philippine Archipelago, as recommended by the Commission appointed for the purpose and with reference to which the War Department will be pleased to receive recommendations and suggestions up to April 15 next, contains the following provisions:

Articles not enumerated in the tariff shall, for the application of duty, be assimilated to those which they most closely resemble, and shall, in the first instance, be so classified by the Collector of the port of entry into which the articles are brought.

When an article presented for customs clearance is not included in the tariff, and when doubts arise as to its assimilation, the interested party or the importer may request the Collector at the port of entry to indicate the number according to which such article is dutiable, and clearance shall be effected in accordance therewith.

When articles are composed of two or more materials or of different parts, the duty for total weight shall be taxed upon component material of chief value.

Common packing, packages, receptacles and coverings of imported merchandise in use and imported with such merchandise, unless otherwise expressly provided for, shall be admitted free of duty; if any articles so used are in fact imported as merchandise and have an appreciable value, full duty is to be collected on same; and whenever such articles are of higher value than their contents they are always dutiable according to the number of the tariff to which they belong.

Gross weight includes all coverings of whatever nature, without any allowance for tare.

Net weight is the weight of the articles exclusive of any and all covering.

When the same package contains two or more articles dutiable on gross weight and paying different rates of duty, the article most highly taxed shall be dutiable together with all its separate packing and with the weight of all exterior packages. The other articles shall be dutiable separately.

The proposed rates of duty are as follows:

Adornments for personal use:
- Of amber, $3.50 per kilo, net weight.
- Of bone, $1.50 per kilo, net weight.
- Of celluloid, $1.50 per kilo, net weight.
- Of coral, $3.50 per kilo, net weight.
- Of horn, $1.50 per kilo, net weight.
- Of ivory, jet, mother-of-pearl or of tortoise shell, $3.50 per kilo, net weight.
- Of imitations of any of the above, $1.50 per kilo, net weight.

Agates, 30c per karat, net weight.
Alarm clocks, 25c. each.
Amber, unwrought, $1 per kilo, net weight.
- Wrought, $3.50 per kilo, net weight.
- Imitations of, unwrought, 60c. per kilo, net weight.
- Imitations of, wrought, $1.50 per kilo, net weight.

Amethysts, 30c. per karat.
Bisque, 25c. per kilo, net weight.
Cases for clocks, dutiable as manufactured articles according to their component material of chief value.
Chronometers, in cases or boxes, for marine or professional use, too large to be carried on the person, $7 each.
Clocks, common, with weights and springs, 25c. each.
- Tower, whether set up or not, $12.50 each.
- Wall, works for, finished, 50c. each.

Coins, of gold or silver, free.
Combs, of tortoise shell or ivory, $5 per kilo, net weight.
Coral, unwrought, $1 per kilo, net weight.
- Wrought, $3.50 per kilo, net weight.

Coral, imitation, unwrought, 60c. per kilo, net weight.
- Wrought, $1.50 per kilo, net weight.

Crystal and glass imitations:
- Artificial eyes, $2.50 per kilo, net weight.

Cut glass, articles of, $20 per 100 kilos, net weight.
Decanters of crystal, $7 per 100 kilos, net weight.
Dials for watches, $5 per hectogram, net weight.
Diamonds, in the rough, unmounted, free.
- Unset, $1 per karat, net weight.

Doublets, unset, 12c. per karat, net weight.
- In gold jewelry, $17.50 per hectogram, net weight.
- In silver jewelry, $8 per hectogram, net weight.

Enamel, glass and crystal, $2.50 per kilo, net weight.
Eyeglasses, glass for, $2.50 per kilo, net weight.
Fans, of tortoise shell, ivory or mother-of-pearl, $5 per kilo, net weight.
- Of kid, silk tissue or feathers, $5 per kilo, net weight.

Flasks, of crystal, or imitation, if cut, $20 per 100 kilos, net weight.
- Of crystal, or imitation, in engraved, $15 per 100 kilos, net weight.
- Of crystal, or imitation, for toilet purposes, 25c. per kilo, net weight.

Forks, of gold, $3 per hectogram, net weight.
- Of gold, plated, $2 per kilo, net weight.
- Of silver, 80c. per hectogram, net weight.
- Of silver, plated, $2 per kilo, net weight.

Goggles, set in gold, $3 per hectogram, net weight.
- Set in silver, 80c. per hectogram, net weight.
- Set in other materials, $2.50 per kilo, net weight.

Ivory, unwrought, $1 per kilo, net weight.
- Wrought, $3.50 per kilo, net weight.

Jet, unwrought, $1 per kilo, net weight.
- Wrought, $3.50 per kilo, net weight.
- Imitations, unwrought, 60c.; wrought, $1.50 per kilo, net weight.

Jewelry, gold and platinum or alloys thereof, $12.50 per hectogram, net weight.
- Same, set with pearls or precious stones, $25 per hectogram, net weight.
- Same, set with doublets, imitation precious stones or imitation pearls, $17.50 per hectogram, net weight.
- Of silver, not set, $3 per hectogram, net weight.
- Same, set with pearls or precious stones, $15.50 per hectogram, net weight.
- Same, set with doublets, imitation precious stones or imitation pearls, $8 per hectogram, net weight.
- Gold and silver plated, $2.40 per kilo, net weight.

Lenses for spectacles or eyeglasses, $2.50 per kilo, net weight.
Mother-of-pearl, unwrought, $1 per kilo, net weight.
- Wrought, $3.50 per kilo, net weight.
- Imitations, 60c., unwrought; $1.50, wrought, per kilo, net weight.

Opals, 30c. per karat, net weight.
Pearls, unset, 40c. per karat, net weight.
- Seed pearls, 10c. per karat, net weight.
- Imitations, 5c. per hectogram, net weight.

Pens, gold, $3 per hectogram, net weight.
Precious stones, in the rough, unmounted, free.
- Cut, not mounted, $1 per karat, net weight.
- Mounted in gold jewelry, etc., $25 per hectogram, net weight.
- Mounted in silver jewelry, etc., $15.50 per hectogram, net weight.
- Imitations, unset, 5c. per hectogram, net weight.

Sèvres and other fine porcelain, $12 per 100 kilos, net weight, and a surtax of 75 per cent. ad valorem.
Spectacles, set in gold, $3 per hectogram, net weight.
- Set in silver, 80c. per hectogram, net weight.
- All others, $2.50 per kilo, net weight.

Trinkets, of gold, $12.50 per hectogram, net weight.
- Of silver, $3 per hectogram, net weight.
- Of gold or silver plate, $2.40 per kilo, net weight.
- Of amber, jet, coral, meerschaum, tortoise shell or mother-of-pearl, $3.50 per kilo, net weight.
- Of horn, bone, whalebone or celluloid, $1.50 per kilo, net weight.
- Of compositions imitating these, $1.50 per kilo, net weight.
- All others, $1.25 per kilo, net weight.

Vases of marble, jaspar and other fine stones, $3.50 per 100 kilos, gross weight.
- Of fire clay, faience, porcelain or bisque, 25c. per kilo, net weight.
- Of glass or crystal, 25c. per kilo, net weight.

Watch cases, of gold:
- (*a*) Plain, 12c. per gram, net weight.
- (*b*) Engraved by hand or machinery, 12½c. per gram, net weight.
- (*c*) Enameled, 13c. per gram, net weight.
- (*d*) Enameled and engraved, 17½c. per gram, net weight.
- (*e*) Set with precious stones, 25c. per gram, net weight.
- (*f*) Enameled and set with precious stones, 26c. per gram, net weight.

Watch cases, gold filled:
- (*a*) Set with precious stones, 13c. per gram, net weight.
- (*b*) Others, 4c. per gram, net weight.
- Gold plated, 25c. each.
- Silver or silver plated, 25c. each.
- Steel, silver or other metal, 20c. each.
- Of other material, 50c. each.

Watch movements, men's sizes, above 14 lines:
- (*a*) 7 jewels or less, 25c. each.
- (*b*) More than 7 and not more than 9 jewels, 37c. each.
- (*c*) More than 9 and not more than 11 jewels, 75c. each.



WE CARRY THE LARGEST LINE OF

Mounted Diamond Goods

IN THE MARKET.

We also make a large and choice assortment of

ROSE DIAMOND and PEARL . . } **SET RINGS**

with Opal, Doublet, Garnet and Turquoise Combinations.

C. P. GOLDSMITH & CO.

33-43 Gold Street, NEW YORK.



Our Line of Hand-Carved Rings Embraces Over 300 Designs.

Send for Our New Catalogue.

(*d*) More than 11 and not more than 13 jewels, $1.25 each.
(*e*) More than 13 and not more than 15 jewels, $1.75 each.
(*f*) More than 15 and not more than 17 jewels, $2.25 each.
(*g*) More than 17 and not more than 19 jewels, $4 each.
(*h*) More than 19 and not more than 21 jewels, $5 each.
(*i*) More than 21 and not more than 23 jewels, $6 each.
(*j*) More than 23 and not more than 25 jewels, $7 each.
(*k*) 26 jewels or more, $8 each.

Watch movements, women's sizes, 14 lines or less:
(*a*) 7 jewels or less, 31c. each.
(*b*) More than 7 and not more than 9 jewels, 62c. each.
(*c*) More than 9 and not more than 11 jewels, $1.25 each.
(*d*) More than 11 and not more than 13 jewels, $1.87 each.
(*e*) More than 13 and not more than 15 jewels, $2.50 each.
(*f*) More than 15 and not more than 17 jewels, $3.12 each.
(*g*) More than 17 and not more than 19 jewels, $4.37 each.
(*h*) More than 19 and not more than 21 jewels, $5.87 each.
(*i*) More than 21 and not more than 23 jewels, $6.87 each.
(*j*) More than 23 and not more than 25 jewels, $7.62 each.
(*k*) 26 jewels or more, $9.37 each.

Watch movements, detached parts and dials, $5 per hectogram, net weight.

Watches, common, with common movements, not jeweled, 25c. each.

Receiver Appointed for the Oneida Silverware Mfg. Co.

ONEIDA, N. Y., March 8.—Before Supreme Court Justice Lyon, at Binghamton, Tuesday, S. W. Cooley, of Oneida, asked for the appointment of a receiver for the Oneida Silverware Mfg. Co., Ltd., of this city. The company have been engaged in manufacturing silver ware, and the assets, largely in specially constructed tools, unused metal, etc., amount to about $42,000. The liabilities are $16,000. Charles A. Stringer, of Munnsville, N. Y., who has been connected with the works, was appointed receiver, and Robert J. Fish, of Oneida, referee in the case.

The appointment of a receiver for the company grew out of a misunderstanding among the stockholders and this misunderstanding will probably be adjusted within a short time and then the business will go on as before. It is claimed that the company are financially sound and have always made money since their organization in 1894.

Supposed Clue to the Men Who Robbed Burt Ramsay & Co.

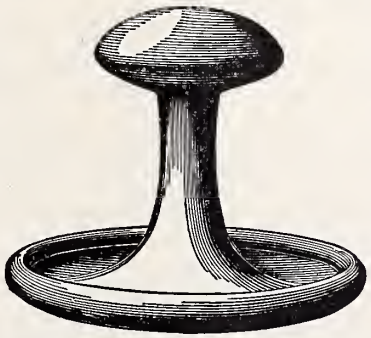
CLEVELAND, O., March 7.—R. C. Lamont, under arrest in Cincinnati, is alleged to be possessed of information which the Cleveland police are anxious to obtain. It is alleged that he is familiar with the details of the diamond robbery of Burt Ramsay & Co., Cleveland. The charge upon which Lamont was locked up in Cincinnati is loitering.

The Burt Ramsay & Co. robbery occurred on the evening of Oct. 10, last year, and diamonds valued at $1,500 were stolen from the store in the Colonial Arcade.

H. J. Chatman, Cohoes, N. Y., has moved from 172 to 52 Remsen St.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

NEWARK, N. J.

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.
Selling Agents to Jobbing Trade.

Most Popular

of all low-priced movements, because the most reliable, are the

Trenton Watches.

Every one sold recommends a duplicate. You can increase your trade wonderfully by selling them.



No. 10.—12-size, seven jewels, lever setting, hunting (open face without second hand), nickel damaskeened, compensation balance, safety pinion, solid plates, separate barrel bridge, quick train, straight-line lever escapement, screw bankings, handsome white enamel dial.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

Consolidation Not Yet.

Committee of Manufacturing Jewelers' Board of Trade Report.

PROVIDENCE, R. I., March 9.—The committee appointed some time ago by the Manufacturing Jewelers' Board of Trade, this city, to confer with a similar committee from the Jewelers' Association and Board of Trade, New York, in regard to the proposed consolidation of the two organizations, have made their report to the directors of the local Board.

It will be remembered that the two committees met in this city on Dec. 15, when the representatives of the Jewelers' Association and Board of Trade explained at some length the regulations and methods according to which their association were conducted and presented arguments for the suggested consolidation. The local committee simply carried out the instructions of the body by which they were appointed and listened. It was not expected at the time that the committee would be ready to report at the annual meeting of the Board, which occurred on the following week, but the matter has been thoroughly discussed since then, and it was thought likely that the committee might report at the January meeting of the board of directors. Members of the committee have been absent from the city, however, and the report has now only recently been made.

The committee's report was quite brief, being in substance to the effect that they saw no reason why the Manufacturing Jewelers' Board of Trade should take steps toward joining forces at this time with the Jewelers' Association and Board of Trade. That was about all there was to it. The sense of the report was, in brief, this: Realizing, after careful consideration of the matter, that there was no way in which the Board could enact legislation, under its charter and constitution, so as to consolidate with any other body, and that the only procedure by which a combination could be effected would be by the members voting to dissolve the local Board and end their corporate existence, with the agreement or understanding that all the members join the Jewelers' Association and Board of Trade, the committee did not deem it advisable to recommend that such action be taken.

Members of the committee and a large proportion of the Providence Board are quite willing to admit that there would be economy, increased power and influence and numerous other advantages if the two organizations were to work together, employing the same counsel, for instance, in cases in which members were concerned. It is even hinted that some such arrangement may be proposed and accomplished at some time in the future. But a majority of the members of the Manufacturing Jewelers' Board of Trade are not ready to vote to end the existence of their organization.

D. W. Smith, of Pipestone, Minn., has let the contract for a new line of furniture and fixtures and claims he will have the finest store in that part of the country.



Trade-mark.

GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



Trade-mark.

GUARANTEED FOR TWENTY YEARS.

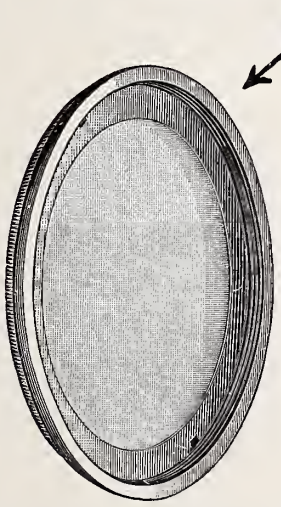
FOR SALE BY ALL LEADING JOBBERS.

SCREW BEZEL

Crescent TRADE MARK. Cases.

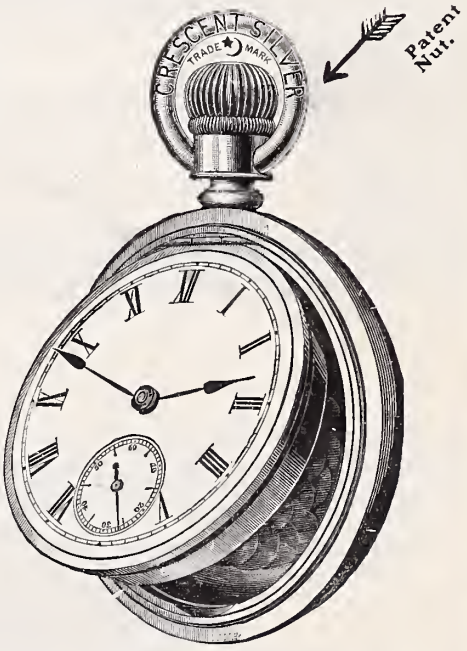
We own and control the . . . .
exclusive right to manufacture

Swinging Ring



SCREW BEZEL CASES

...WITH...



Patent Dust-Proof Glass Bezel and Patent Dust-Proof Pendant Nut, the only device making a Screw Bezel Case absolutely Dust and Moisture Proof.

We will vigorously prosecute any infringement of our patents, and hereby warn the trade against purchasing watch cases which so infringe.

See that our trade-mark is on every case you buy.

THE CRESCENT WATCH CASE CO., Newark, N. J.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, **NEW YORK.**

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

To More Accurately Estimate Production of Gold and Silver.

WASHINGTON, D. C., March 9.—To more accurately determine the production of gold and silver and the amounts of each used in coinage and in the arts, the Secretary of the Treasury has, in addition to the circulars sent out to jewelers and gold and silver workers, issued the following new order to the customs officers of the various ports:

TREASURY DEPARTMENT, March 1, 1901.

To Collectors and other officers of the Customs:

In estimating the product of gold and silver in the United States and showing the disposition thereof, it is absolutely necessary that the Director of the Mint should know what amount and value of gold and silver has been imported and exported bearing the stamp of a United States mint or assay office, and that such bullion be separately stated from "Other bullion." You are, therefore, instructed to show in your monthly returns to the Bureau of Statistics hereafter, rendered on Forms 1*a* and 8*a*, imports and exports of gold and silver bullion subdivided as follows:

Bullion refined—

U. S. mint or assay office bars .....ozs. fine, and value.

Other bullion .....ozs. fine, and value.

Until a new edition of blanks, Forms 1*a* and 8*a*, can be printed, you are directed to adapt the blanks you have to the requirements of this circular by inserting in ink the classes required, as shown in the inclosed examples.

You are also directed to report to the Bureau of Statistics the imports and exports of gold and silver bars into and from your port during the calendar year 1900 and January and February last, showing the values and ounces, fine, of the two kinds of bars above indicated, respectively.

L. J. GAGE,
Secretary.

The Passing of the Old Clockmakers.

BRISTOL, Conn., March 8.—Walter Bulkley, one of the last of Bristol's original clockmakers, died at his home, in Forestville, Tuesday night, March 5, after an illness of several months. He had suffered with dropsy and finally the disease assumed an aggravated form so that his death had been expected for a long time.

Mr. Bulkley was born in Forestville, in a house on the Stafford road, 72 years ago, and had practically lived in that village all his life. As a young man he worked in the old Boardman clock shop. Later he went to Winsted and was connected with the Gilbert Clock Co. for some years. He was a brother-in-law of ex-Senator Elisha N. Welch, of Forestville, the clock manufacturer, and when the latter founded his great clock industry in that village Mr. Bulkley became connected with the establishment. He was with the Welch company the greater portion of his life and only left their employ a short time ago. Mr. Bulkley was a gentleman of the old school, was cordial but dignified, and had always been recognized as one of the first citizens of Forestville. He was a musician of considerable ability. The deceased was never married, had a rather retiring disposition, and was never concerned in public life to any extent. He is one of the last of the old-time clockmakers that made Bristol a celebrated clock center.

One of his sisters, as remarked above, married Elisha N. Welch, and the only near relatives that he had at the time of his death were J. Hart Welch, president of the E. N. Welch Mfg. Co., and his two sisters, Mrs. H. Drusilla Mitchell and Mrs. Helen Atkins McKay.

Solomon Bros. & Gross File a Voluntary Petition in Bankruptcy.

A voluntary petition in bankruptcy was filed Monday in the United States District Court, New York, by Felix H. Levy, on behalf of Solomon Bros. & Gross, formerly jobbers in jewelry and novelties, 605 Broadway. The petition is signed by Eli Solomon who has been conducting the business alone, as his partner, S. Richard Gross, has withdrawn and is now traveling in the south for a jewelry house. The schedules filed with the petition show the firm's liabilities to be $28,852.51 and their assets to be worth $27,259.87. The liabilities are to about 200 creditors, principally for small amounts, while the assets include stock, $19,467; fixtures, $2,209; open accounts, $2,833, and moneys on deposit, $2,748.

As recently told in these columns, negotiations for a compromise with the creditors have been on for some time and the firm's offer to settle at 50 per cent. was accepted by nearly all the creditors. On account, however, of the great number of creditors for small amounts, it was found impracticable to carry out the plan, so, by agreement with their creditors and as the best means of arriving at an adjustment of their affairs, it was decided to file a voluntary petition in bankruptcy. It is believed that a speedy adjustment of the affairs of the firm will be made. Among the creditors whose claims amount to $100 or more are:

American Enamel Co., $541; Attleboro Mfg. Co., $2,096; Arlington Mfg. Co., $436; William Bens, $1,483; B. A. Ballou & Co., $102; E. F. Blackinton & Co., $125; Bristol Mfg. Co., $355; Bernheim, Cohen & Beer, $202; Cory & Reynolds, $132; P. J. Cummings & Co., $118; F. M. & J. L. Cobb, $227; Daggett & Clap Co., $390; Daggett Jewelry Co., $500; J. M. Fraser & Co., $156; Falls Mfg. Co., $149; Fostoria Glass Co., $178; S. K. Grover & Co., $227; George H. Holmes & Co., $118; E. Huebner & Sons, $408; Havel Mfg. Co., $236; N. N. Hill Brass Co., $138; J. T. Inman & Co., $1,024; Krusius Bros., $294; Lenzen & Ruckert, $242; McDonald & Culver, $185; Mossberg Wrench Co., $242; Marble, Smith & Forrester, $814; William Nerney & Co., $3,891; Ostby & Barton Co., $223; Parks Bros. & Rogers, $114; D. S. Spaulding, $126; Silberstein, Hecht & Co., $542; F. Sprouer & Son, $100; Selwyn Imp't'g & Trading Co., $147; Regnell, Bigney & Co., $197; Schofield, Battey & Co., $132; Smitz, Moore & Co., $804; F. W. Weaver & Co., $154; G. K. Webster, $1,374; Waters & Co., $265; J. Wodiska, $147; A. L. Sonn & Co., $154; S. Valfer & Co., $104; rent, $287. There is also a contingent liability of $3,000 on notes which ought to be paid by others.

Mr. Gross arrived in New York, Monday, after the petition had been filed, and has joined in the petition of his partner.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended March 9, 1901.

The U. S. Assay Office report:	
Gold bars exchanged for gold coin	$209,262 85
Gold bars paid depositors	50,914 08
Total	$260,176 93

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

March 4	$67,579
" 5	46,869
" 6	31,340
" 7	5,276
" 8	52,754
" 9	5,433
Total	$209,251

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.

Death of John M. Bogle.

PROVIDENCE, R. I., March 8.—John M. Bogle, master mechanic at the works of the Gorham Mfg. Co., Elmwood, this city, died suddenly from heart disease yesterday forenoon. Mr. Bogle had returned



THE LATE JOHN M. BOGLE.

yesterday morning from New York, in company with Louis Demmert, who is connected with the Gorham Mfg. Co.'s office in that city. Together they started from the New York boat for the works at Elmwood, in an automobile which they had brought with them from New York. Mr. Bogle was in the act of putting on the chain which had been displaced at the rear of the vehicle when he died. The body was carried to the office of a physician nearby and superintendent Fred Lawton, of the Gorham company, was notified. The medical examiner was summoned and pronounced the cause of death to have been heart failure.

Mr. Bogle was born in Knightsville, a suburb of this city, in 1849. After obtaining his early education in the Providence public schools he entered the employ of John Hawes, first as bookkeeper but a little later to learn the trade of machinist. He began his long term of service with the Gorham Mfg. Co., which continued from 1869 until his death, as a toolmaker. His evident ability was given recognition, and after being advanced from one position to another he was made master mechanic when he had been with the company about seven years. Through all of his 25 years in this responsible position he showed himself to be possessed of large executive faculty, keeping pace with the great growth of the concern with which he was connected. He was in charge of the planning and erection of the large factories which now comprise the Gorham works at Elmwood, and the task of moving the big plant from its old location at Canal, Steeple and N. Main Sts. was carried out under his direction. Many of the special machines for the making of silver ware, used exclusively by the Gorham Mfg. Co., were designed by him. His most recent large work was the installation of an electrical plant at the works. His wife and one son, Daniel, survive him.

Bill in Pennsylvania Legislature Against Trading Stamps.

HARRISBURGH, Pa., March 9.—A bill has been introduced into the General Assembly by Mr. Gamble to prevent merchants, manufacturers, importers and retailers, or their agents or employes, offering, giving or selling any customer any ticket, check, trading or premium stamp, entitling the holder to receive money or any article of value as inducement to the purchaser, to the injury of legitimate business, and providing a penalty for violation of the act. This is a blow at trading stamp stores and has the hearty indorsement of leading jewelers throughout the Commonwealth.

Jeweler Tobias Prigoff Misses an Emerald.

SYRACUSE, N. Y., March 6.—Tobias Prigoff, a manufacturing jeweler in the Sedgwick, Andrews & Kennedy building, has reported to the police the loss of an emerald valued at $250. The stone has been missing two weeks. It had been sent to the mounting room, and during the noon hour, while the place was in charge of only one of the workmen, the stone disappeared and it has not yet been found. The stone weighed between 1½ and 1¾ karats. The emerald had been sent to the jeweler from out of town to be set.

PEARLS.

The Scope.

We do not confine ourselves to dealing in one grade of goods, but simply to dealing in one line.

We deal in everything that pertains to that line, from the most expensive to the most moderate.

The result of this thoroughness is manifest in the assortments awaiting your inspection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Be on Guard for Checks of "W. R. Fisher, Jeweler, Southington, Conn."

SOUTHINGTON, Conn., March 6.—The police of this place have been at work on what appears to be a swindle worked on the Bentley Jewelry Co., of Boston, Mass., by a man who claimed to be a jeweler of Southington, named W. R. Fisher. There is no such man here. He conducted operations by mail; hence the Post Office authorities desire his arrest for fraudulent use of the mails. The method was as follows:

Upon a letter head inscribed "W. R. Fisher, jeweler, Southington, Conn.," he wrote after this fashion:

"I have a customer for a diamond ring, a clear white stone; one to cost about $60 or $70. Enclosed find check for $50. Send ring C. O. D. for balance, payable upon approval."

The ring was sent according to directions, and was delivered upon the payment of the balance over the $50 check, Fisher first telephoning from Bridgeport to learn if there was a C. O. D. awaiting him here. Later on the Boston firm found the check to be worthless and the case was reported to the police, but too late to make an arrest. Had the notice been a day earlier Fisher would undoubtedly have been apprehended.

Another jewelry firm with an order and check from Fisher telegraphed the bank upon which the check was drawn before filling the order. They found Fisher to be as unknown there as he is in Southington. The bank upon which Fisher's checks are drawn was not stated in the information sent here.

D. M. Currier, Tyndall, S. D., has gone to Hawarden, Ia., to live with his daughter. This removal is necessitated by the recent death of Mrs. Currier. J. J. Krall is selling out Mr. Currier's stock of jewelry.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND RECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

J. HEILBRONN & S. MARCHAND

DESPITE ALL COMBINATIONS AND OBSTACLES CONNECTED WITH OBTAINING ROUGH SUITABLE FOR THIS MARKET, WE RECEIVED BY A RECENT STEAMER THE FIRST PART OF A LARGE PURCHASE OF

ROUGH

WHICH, after being cut and POLISHED BY US IN THE MOST SCIENTIFIC MANNER, will be offered to the wholesale trade in original lots IN ABOUT TWO WEEKS. WE ALSO RECEIVE WEEKLY SHIPMENTS OF

MÊLÉES AND ROSE DIAMONDS.

AS WELL AS THE CHEAPER CLASS OF LARGE GOODS, WHICH WE MANUFACTURE OURSELVES IN ANTWERP, BEING ABLE TO PRODUCE THIS CLASS OF GOODS TO BETTER ADVANTAGE THERE.

CUTTING WORKS: Cor. Dutch and John Sts., NEW YORK. 259 Longue Rue D'Argile, ANTWERP.

OFFICES: 26 John Street, NEW YORK. 47 Rue le Peletier, PARIS. 2 Tulp Straat, AMSTERDAM.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

1837.
Geo. O. Street.
1842.
Geo. O. Street & Co.
1863.
Geo. O. Street & Son.
1880.
Geo. O. Street & Sons.

FINE GOODS ONLY.

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

Seth Thomas Clock Co. Ultimately Win Suit Against Cass County, Neb.

PLATTSMOUTH, Neb., March 4.—Judge Jessen, in the District Court to-day, entered judgment on the mandate of the Supreme Court, which ends the long litigated suit by the Seth Thomas Clock Co. against Cass County. This action, which was told of in THE CIRCULAR-WEEKLY, March 8, last year, was brought over six years ago to recover $1,000, the value of a clock which the company had put in for the county. The clock was erected in 1892, and in payment therefor the Board of Commissioners gave a draft for the amount to one, S. L. Wickersham. The draft was payable to the Seth Thomas Clock Co., or bearer. Wickersham cashed the draft from the County Treasurer and skipped, and when the company demanded payment it was refused and the suit resulted.

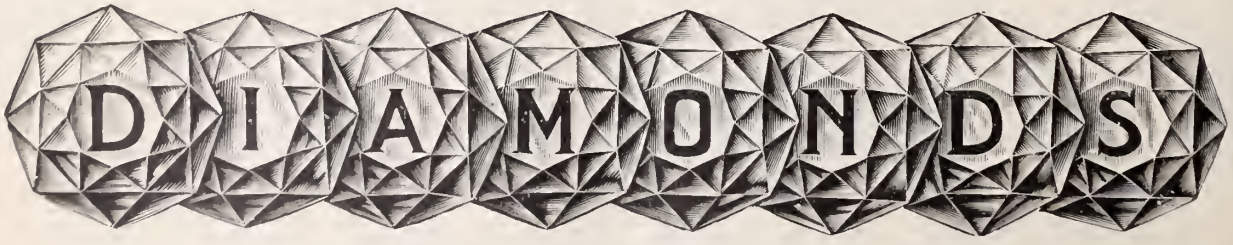
The Seth Thomas Clock Co. claimed that they did not know Wickersham and that he did not represent them. The case was twice tried in the District Court, where it was won by the county and twice appealed to the Supreme Court, which decided in favor of the Seth Thomas Clock Co. The County Commissioners have now ordered the payment of the claim, which, in the present form, is about $1,300, making the total cost to the county for the clock about $3,000.

Edward Graham has opened a watch repairing shop at Wakefield, R. I.

The directors of the Frick Clock Co., Waynesboro, Pa., have organized by the election of these officers: President, J. Elmer Frantz; secretary, Thomas B. Smith; superintendent and treasurer, Fred. Frick. The board have under consideration the enlargement of the clock works and other matters concerning the expansion of the business.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

New Element in Which Real and Imitation Diamonds Can Be Distinguished.

PHILADELPHIA, Pa., March 10.—Arthur W. Goodspeed, Assistant Professor of Physics in the University of Pennsylvania, in an interview, gave little credence to the report of a discovery at Berlin of an element capable of transmitting rays, by means of which imitation and real diamonds may be distinguished.

Consul Guenther, at Frankfort, in writing to the State Department on the subject of the discovery in his Consular report, under date of Jan. 31, says: "A new technical journal, *Kirchhoff's Technische Blaetter*, to be issued within a few days, will contain an interesting article concerning the latest rays.

"In 1895 a French chemist discovered rays emanating from the element uranium, which possessed properties similar to the Roentgen rays. They were called Becquirel rays, after their discoverer. But while the discovery of Roentgen aroused great interest in the whole civilized world, and led to radical changes in medical diagnosis, the Becquirel rays were employed only in a minor way in physical laboratories, and an assertion by the French scientist, Demarcays, that they were not emitted from uranium, but from a new element, made no impression.

"Recent experiments by the Berlin High School of Technology have proven this assertion, that a new element is responsible for the Becquirel rays, and the interesting fact has been observed that those rays render almost every transparent substance luminous in the darkness."

Serious Fire at the Store of A. E. Colburn.

ARGENTA, Ark., March 8.—The store and contents of A. E. Colburn were destroyed by fire Sunday, causing a loss of about $12,500. Nothing was saved but the goods in the safe, which were damaged. The insurance is about one-quarter of the loss. The residence of Mr. Colburn was also damaged.

George Ludwig, a young man 23 years old, employed by Mr. Colburn, was seriously injured while trying to save property. He burst open the rear door of the store and the current of air thus created caused a wave of flame to envelop him. Before he could be rescued his head, face and hands had been so badly burned that it was at first feared he would lose both eyes and possibly hands. To-day the physician attending expressed the opinion that he will not lose an eye or hand, but that he will, in all probability, be disfigured for life.

LUDEKE & POWER,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

New York, Feb. 28th, 1901.

The firm of Ludeke & Power having expired by limitation has this day been dissolved by mutual consent. Mr. A. Ludeke will assume all liabilities and collect all outstanding accounts.

ADOLPH LUDEKE,
CHARLES L. POWER.

A. LUDEKE & CO.,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

The undersigned beg to announce that they have formed a co-partnership under the firm name of A. Ludeke & Co., to continue the importing of diamonds and other precious stones, at above address.

ADOLPH LUDEKE,
ALEXANDER C. CHASE.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, • • • NEW YORK.

AMERICAN AND ORIENTAL PEARLS
IMPORTERS OF FINE COLORED STONES AND DIAMONDS.
ADOLF J. GRINBERG CO.,
8 MAIDEN LANE, NEW YORK.

Court Orders Sale of the Property of the Ottawa Silver Co.

OTTAWA, Ill., March 8.—In accordance with a decree of the United States Circuit Court, the property of the Ottawa Silver Co. will be sold next Monday. The decree was signed Feb. 26, in the case of the National City bank against the Ottawa Silver Co. The suit was brought by the bank as one of the creditors, and Al. F. Schoch, who represents the Ottawa Development Association. The decree ordered receiver W. W. Nash to reduce to cash at once all assets of the Ottawa Silver Co. now in his hands, and to distribute the same among the parties entitled thereto, according to their respective interests and under direction of the Court. It is found that E. C. Swiff is a subscriber to the capital stock of said company for the amount of $500, and that he has heretofore paid into the treasury $250, and that there is still $250 due and payable to the receiver. It was also ordered that the deed of conveyance given by Al. F. Schoch to the Ottawa Silver Co., dated Jan. 20, 1900, be set aside and that the property be reconveyed to Al. F. Schoch inside of 10 days, and upon refusal to do so the Master in Chancery of the court will execute such conveyance, and the receiver will in 30 days surrender possession of said premises, together with the machinery, fixtures, etc.

Strawberry forks rank among timely table items.

As Cutters And Importers

of Diamonds we are in a position to serve the trade most advantageously. We conscientiously make use of our facilities for the benefit of our customers, and those who buy from us find the diamond business profitable.

Diamond Brooches, $10 to $1,500.

Diamond Rings, $5 to $500.

Diamond Scarf Pins, $3 to $100.

Diamond Cuff Buttons, $5 to $100.

RUBIES, SAPPHIRES,

EMERALDS, PEARLS.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

1900 Precious Stone Production

Large Output of Sapphires in Montana and of Purple Pink Garnets in North Carolina.

WASHINGTON, D. C., March 9.—The preliminary report on the production of precious stones in the United States made to the Geological Survey by George F. Kunz, special agent in charge of that line of investigation for the Survey, shows that in 1900 there was a large output of the fine sapphires of Fergus county, Mont., and a considerable development of the mines of fancy colored sapphires of Granite county, same State. There was also a systematic working of the beryl deposit in Mitchell county and an increased output of turquoise in Grant and Santa Fé counties, New Mexico, and Lincoln county, Nevada.

There was a large sale of turquoise, cut with rock, under the name of "turquoise matrix," from all the localities where that stone is found. The mining of purple pink garnets in Macon county, North Carolina, was carried on largely. A discovery of colored tourmalines was made in a new locality in California.

There was an increase in the price of diamonds last year and the popularity of pearls, rubies and emeralds continues.

The total output of precious stones in the United States during the year amounted to $233,170, as against $185,770 in 1899. The stones of greatest value produced in the United States were turquoise, sapphire, rhodolite, beryl, quartz and crystal. The value of diamonds produced was $150.

Litigation Over Turquoise Bearing Property in California.

LOS ANGELES, Cal., March 2.—P. F. Schoer has filed a complaint against R. A. Johnson and the Farmers' and Merchants' bank. He asks an injunction against Johnson restraining him from drawing $7,300 now in the bank, a receiver appointed over their mining property and an accounting from Johnson.

Schoer claims equal partnership with Johnson in turquoise mining claims of San Bernardino county, known as the Himalaya, Grand View, Eureka, Red Rock, Swede, Excelsior Nos. 1, 2 and 3, Bonanza Nos. 1, 2 and 3. Throughout their copartnership, Schoer says, he has superintended the work, turning over the product to Johnson, who has handled the financial end of the partnership. He claims to have given him at least $7,000 worth of turquoise to sell. Schoer says that Johnson sold out the claims to Lippman Tannenbaum, New York, for the sum of $12,300, on Feb. 14, Tannenbaum paying Johnson $5,000, also depositing $7,300 in the Farmers' and Merchants' bank, to be delivered to Johnson on presentation of a deed.

No Rub Mfg. Co., to deal in silver polish and patent medicines, have been incorporated under Maine laws, with a capital of $500,000. President, Fred C. Baker, Everett, Mass.; treasurer, George F. Gould, Brookline, Mass. Certificate approved March 7.

Failure of Reciprocity.

Hon. John A. Kasson Resigns Special Reciprocity Embassy on Account of Failure of Treaties.

WASHINGTON, D. C., March 9.—On account of the failure of the commercial agreements which he negotiated with foreign countries, the Hon. John A. Kasson, Special Reciprocity Ambassador of the United States, has tendered his resignation to the President. The President has declined to accept the resignation, holding that Mr. Kasson was not responsible for the failure of the treaties.

Mr. Kasson had previously placed his resignation at the disposal of the President. This was done when so much opposition developed to the reciprocity treaties which Mr. Kasson had negotiated, that he believed it might be construed by the Administration as due to personal dissatisfaction by members of Congress with his conduct of the negotiations. The President, however, assured Mr. Kasson that he entertained no such suspicion, it being apparent that a great many Senators and Representatives had other reasons for endeavoring to defeat the commercial agreements. When Mr. Kasson returns from a vacation in Florida he will renew the negotiations with the representatives of foreign countries to effect new arrangements that will be transmitted to the Senate when it assembles in December.

Death of Charles August Schumacher.

Charles August Schumacher, a prominent retail jeweler of the lower West Side of New York, died at his home, 98 Perry St., Tuesday, March 5, of consumption brought on by bronchial asthma. Mr. Schumacher had been ill since May and his death was not unexpected. The deceased was 36 years old, and was the son of and succeeded the late Charles August Schumacher, an old and well known retail jeweler of New York, whose obituary was published in THE CIRCULAR-WEEKLY last June. He was born Sept. 11, 1864, in New York, at 46 Eighth Ave., where his father was in business for many years, and after receiving his education in the public schools started in to learn the watchmaker's trade. His apprenticeship he served with two jewelers in Maiden Lane, and when 18 years old he went to Utica, N. Y., where he was employed by W. S. Taylor, remaining there about seven months. He then went to New York, entered the store of his father and remained with the business from that time on, taking absolute charge of it during the last few years of his father's life. While in Utica he met Miss Anna Prignitz, whom he married Aug. 30, 1891, and his widow and one daughter survive him.

The deceased was a member of the Royal Arcanum and various social and political clubs in his neighborhood. He was well known to many of the principal dealers in the "Lane," and was popular with both friends and business associates. The funeral services were held from 46 Eighth Ave., Friday morning, and the remains were interred at Greenwood. The business at 46 Eighth Ave. will be conducted by his widow without change.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

TRADE MARK
Marx & Brod,
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

MALLIET, MAXWELL & ROSS,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

SUCCESSORS TO HENRY FERA. ESTABLISHED 1871.
FERA & KADISON,
IMPORTERS AND CUTTERS OF
DIAMONDS.
DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.
Cutting Works: 1325 Atlantic Ave., Brooklyn.
European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.
65 NASSAU STREET, NEW YORK.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

New York, March 1st, 1901.

The co-partnership heretofore existing between Adolph Ludeke and Charles L. Power having been dissolved by mutual consent, the undersigned desires to announce that he will continue the business of Importing Diamonds and other Precious Stones at 9, 11 and 13 Maiden Lane, under the firm name of

CHARLES L. POWER & CO.

Respectfully,

CHARLES L. POWER.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

Philadelphia.

Samuel Sheppard, watchmaker, has been engaged by J. W. Hietel, 52 N. 11th St.

A. Pollock, of Morris Sickles & Sons, has returned from a seven weeks' western trip.

George Fife, lately with C. R. Smith & Son, is now with S. Kind & Son, 928 Chestnut St.

John Lohmeyer, watchmaker, has resigned his position with Riggs & Bro., 310 Market St.

J. W. Hietel, 52 N. 11th St., is to have alterations made to his store to increase the floor space.

John Demmert, formerly a retail jeweler of Trenton, N. J., has accepted a place with L. Bedichimer, 11th and Sansom Sts.

George L. Kite, of the Quaker City Watch Case Co., has recovered from a serious attack of inflammation of the stomach.

Frank Kind, of S. Kind & Son, was an usher, Monday, at the wedding of Mr. Chotzen, of New York, and Miss Stern, of this city.

Frank Morrison, formerly with Hamilton & Diesinger, has recovered from an illness lasting nearly two years, and is prepared to resume trade work.

An eagle made up of 40,000 stones, diamonds, rubies and sapphires, weighing 5,000 karats and valued at $200,000, is on exhibition at Wanamaker's.

Bailey, Banks & Biddle Co. have completed an order for stationery and jeweled emblems for the Children of the American Revolution, an hereditary society.

The first meeting of the creditors of Max Golden, bankrupt jobber, 711 Sansom St., will be held next Friday at 308 Walnut St., the offices of the referee, Richard S. Hunter.

August Robinson, who smashed and robbed a show window in the store of Joseph Daniel, 31st and Market Sts., recently, was sentenced Friday to imprisonment for seven years.

Bailey, Banks & Biddle Co. made the gold and jeweled badge which was presented to President McKinley, March 4, by Congressman Morrell, on behalf of the Harmer Club, of this city.

Mr. and Mrs. E. A. Oliver and Mr. and Mrs. George A. Oliver, of Burlington, N. J., were here on pleasure and business during the week. The Oliver brothers are leading jewelers of Burlington.

Edward Sickles, of M. Sickles & Sons, gave a farewell banquet to a number of jewelers and personal friends last Tuesday, to celebrate his departure for Europe. Mr. Sickles sailed from New York, Saturday.

John Lang, diamond dealer, Sansom St., who was reported in these columns last week to be ill, is now said to be suffering from an organic disease of the heart, and is in such a precarious condition that his projected trip to Cuba has been indefinitely postponed.

Jules A. Levy, son of the late Bernard Levy, for many years a manufacturing jeweler at 9th and Sansom Sts., has gone into partnership with A. Sandoz, under the firm name of Sandoz & Levy, jewelry case manufacturers, 722 Sansom St. Mr. San-

doz will have charge of the factory and Mr. Levy will represent the house on the road.

Volume 1, No. 1, of the *Watch Case Engraver*, a monthly magazine, devoted to the cause of the Watch Case Engravers' International Association, has been issued.

Otto Danninger and August Hahn, who were charged with having flimflammed Frank Meyer, a diamond dealer, out of a costly ring, were acquitted in court last week.

A collection of Sheffield plate, antique silver ware and old silver, belonging to George Streit, of Bournemouth, England, is to be sold at public auction, at 12th and Walnut Sts., March 18.

Charles Gorges, arrested for having obtained a $400 ring from H. Hood, of Wanamaker's store, on false pretenses, waived a hearing before Magistrate Kochersperger, Wednesday, and was held in $1,200 bail for court.

Two men who were trying to peddle jewelry at 6th and South Sts., last week, and who had several dozen rings in their possession, were arrested on suspicion of having stolen the rings. The property has not yet been identified.

Charles Schwartz, jeweler and optician, with stores at 149 N. 8th St. and 17 S. 8th St., denies that either place has been abandoned, and says his business was never in better condition. This is a correction of an item published last week.

An effort was recently made by the watchmakers of this city to revive the old Philadelphia Horological Society, and a temporary organization was effected at the store of Breitinger & Kunz, 37 N. 9th St., where the horologists meet. The following officers were elected: George Cullen, president; Mr. Breitinger, vice-president; A. Dwyer, secretary, and J. W. Hietel, treasurer. Meetings will be held from time to time while the reorganization is being perfected, at Mr. Hietel's store, 52 N. 11th St. Eventually the society will have quarters of their own.

A new department store to be known as "The Metropolitan," Binghamton, N. Y., will have a jewelry department.

WHAT'S IN A NAME?

OUR goods by any other name *might* sell as well--but then you would not have our broad guarantee back of them.

That's worth a good deal to you; and therein lies the *Value of the Name*,

HENRY FREUND & BRO., DIAMONDS, WATCHES and JEWELRY,

9-11-13 Maiden Lane, New York City.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

CHICAGO, 149 State Street.

LONDON, 29 Ely Place.

NEW YORK.

DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

14 K. ONLY.

Trade-Mark.

23 MAIDEN LANE,

NEW YORK.

OLIVINES | OPALS | SCIENTIFIC RUBIES

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.

Our goods are insured in transit to any amount.

Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON:
19-20 Holborn Viaduct. **JOSEPH FRANKEL'S SONS,** 68 Nassau Street, NEW YORK.

TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

Pearl Collarettes, Mounted with Diamond Bars.

Providence.

A. S. Vennerbeck, of Vennerbeck & Clase, has been elected treasurer of the Quinnoboquin Golf Club, this city.

W. O. Clark, of Clark & Coombs, has sufficiently recovered from his recent illness to be able to be at his office a part of each day.

The corporation return filed at the City Clerk's office by the Improved Seamless Wire Co. contains the following items: Capital stock, $100,000; real estate, none; assets, $59,514.21; liabilities, $59,244.21.

Detective Cannon arrested, last week, a man, who gave the name of William Abraham, on a charge of having committed larceny from the jewelry shop of J. H. Collingwood & Co., enamelers, 107 Friendship St.

Announcement is made of the dissolution of the copartnership heretofore existing between William J. Braitsch and George H. Grant, by mutual consent. Mr. Grant has withdrawn from the firm and the business will be continued by Mr. Braitsch under the same firm style, W. J. Braitsch & Co., at the same location, 472 Potter's Ave.

The addition to the S. B. Champlin Co. building at the corner of Chestnut and Ship Sts., mentioned in last week's issue of THE CIRCULAR-WEEKLY, is to be five stories in height and cover a lot of land 40 by 80 feet. The contracts have been awarded for the erection of the building, which will be of brick and specially adapted for the manufacture of jewelry.

An act was introduced in the House of Representatives of the State Legislature, Tuesday last, proposing an amendment to the Rhode Island corporation law which would do away with the present provision requiring corporations to file annually with City or Town Clerks a certificate signed by a majority of the directors truly stating the amount of capital stock actually paid in, the value of real estate as last assessed, the amount of debts and liabilities and the value of personal assets.

Imports received at the port of Providence the past week included the following from Bremen: Twelve packages of manufactures of metal; four packages of imitation precious stones and one package of glassware. From Liverpool: One package of jewelry, manufactures of metal, etc. From Hamburg: One package of jewelry. From Havre: One package of half-pearls, one package of imitation precious stones, one package of jewelry, one package of glass stones and one package of imitation jewelry.

Edward N. Cook, maker of gold plate, 144 Pine St., has formed a corporation for carrying on his business, the charter having been filed the past week with the Secretary of State. The incorporators are: Edward N. Cook, Ida J. Cook and William C. Starkweather, and the corporation will be known as the Edward N. Cook Plate Co. According to the articles of incorporation the purposes of the concern are the manufacturing of stock for jewelry, watch cases, cane heads, optical goods and other work required in rolled gold plate. The capital stock is stated at $50,000.

From OCEAN to OCEAN

WE ARE KNOWN AS THE

DUEBER-HAMPDEN WATCH HOUSE

We carry all grades, all sizes, all styles in stock.

Our Railroad Watches pass inspection.
Our service is the best imaginable at no additional cost.

TRY US ONCE.



No Goods Sold at Retail.

John W. Fiorwood & Co.

No. 3 Maiden Lane, New York.

Attleboro.

Sidney O. Bigney, of S. O. Bigney & Co., has returned from a visit in Washington, D. C.

John M. Fisher, of J. M. Fisher & Co., left, last week, for Florida, accompanied by Mrs. Fisher.

E. Herbert Briggs, with G. A. Dean Co., was last week elected president of the association which supports Attleboro's baseball.

Word comes from southern California of the illness of James E. Blake, of the James E. Blake Co., who is traveling there for pleasure.

Joseph E. Nickerson, the popular traveling man for Sadler Bros., took to himself a wife last week. He was wedded to Miss Mabel N. Eaton, of South Attleboro.

Business in the jewelry factories is fast sinking to a minimum. The only shops making any pretense at rush work are those making cheap novelties in ladies' Spring and Summer goods. There are immense demands for "Carrie Nation Hatchet pins," which are claimed to be "endorsed by Mrs. Nation," and there is also a tremendous run on badges for the fast increasing membership of the "Order of Buffalos."

The French reciprocity treaty, which has been the bugbear of New England jewelry manufacturers, has broken out afresh. Word came from Washington, Saturday morning, in a message from a trusted friend to a member of the Company C Association Tariff Committee to the effect that a new document had appeared which bears on the case. It is represented that nothing less than an agreement between the United States and the French Governments has been entered into whereby the treaty is given 18 months more of life. Prompt attention will be given the matter and, if necessary, the old fight reopened.

Representative Thomas W. Williams was presented, last week, with a handsome and costly souvenir spoon by the manufacturing jewelers of the town, in recognition of his good record in the Legislature and more particularly for his successful intercession in their behalf with the State police, resulting in an application of the labor laws "with discretion." The spoon is of silver, the handle richly decorated with the famous codfish, the State House, Faneuil Hall, the old South Church, public library, a "Hub," Bunker Hill monument, the Washington elm, a bowl of beans, and other devices equally appropriate to the State capital. On the concave side of the bowl, which is of gold, is an engraving of one entrance to Boston's subway, which has attracted much comment for its excellence. On the convex side of the bowl is an appropriate inscription.

Town meeting, last week, had many features interesting to the jewelry manufacturers. Raymond M. Horton, formerly of Walch & Horton; Louis J. Lamb, of C. H. Allen & Co.; Charles E. Bliss, of Bliss Bros.; Charles M. Robbins, of the Charles M. Robbins Co.; Herbert A. Clark, of the Horton & Angell Co., and Charles P. Keeler, of McRae & Keeler, were elected to office. Mr. Lamb, J. Lyman Sweet, of the R. F. Simmons Co., Everett B. Bliss, of Bliss Bros., and Mark E. Rowe, formerly

of the Horton, Angell Co., were appointed a committee on building a town hall. Increased appropriations were granted the fire department on representation that it would keep down the insurance on the factories. J. Thomas Inman, of J. T. Inman & Co., presented, as head of a committee, a comprehensive report for installing a sewerage system.

Taunton.

John Murray, who held a responsible post at the Reed & Barton works, has taken a still more responsible one with one of the leading Attleboro houses and removed his household there.

The directors of Reed & Barton have elected W. B. H. Dowse, son-in-law of the late Henry Gooding Reed, to succeed him as president of the old corporation. Mr. Dowse is a wealthy patent lawyer of West Newton, Mass.

The funeral of the late Henry Gooding Reed, founder of the silver house of Reed & Barton, took place last week. There was a public service at the Winslow Congregational church and prayer at the residence. At the former the employes of the house attended in a body and Rev. T. Clayton Welles officiated. The floral tributes were very elaborate. The bearers were Theodore Hall, David Howe, William McAusland, George B. Harvey, John Rogers, Charles Minsheu, A. F. Jackson and William Rayment.

Last Week's New York Arrivals.

ALBANY, N. Y., E. D. Mix (James Mix), Amsterdam.
BALTIMORE, MD., A. C. Putts, Albert.
W. E. Putts, Albert.
BOSTON, MASS., W. B. Whitcomb (Jacobs, Whitcomb & Co.), Broadway Central.
KANSAS CITY, MO., W. M. Jaccard (Jaccard Jewelry Co.).
MIDDLETOWN, N. Y., J. K. Wiggins, Herald Square.
NORFOLK, VA., N. H. Dunlevie (N. H. Dunlevie & Co.), Vendome.
PROVIDENCE, R. I., H. Tilden (Tilden-Thurber Co.), Manhattan.
H. C. Tilden (Tilden-Thurber Co.), Manhattan.
SARATOGA, N. Y., F. C. Maynard, Grand Union.
TROY, N. Y., T. E. Burney (G. V. S. Quackenbush & Co.), Park Ave.
ST. JOHNS, QUE., J. H. Racicot, Union Square.
YOUNGSTOWN, O., G. H. Neustedt, Imperial.

New ARTISTIC Trade CATALOGUE

IN BEAUTIFUL COLORS.

THE NEW ENGLAND WATCH CO.,

JULES H. LACROIX, Selling Agent,

37 & 39 Maiden Lane, NEW YORK.

SEND FOR ONE.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

OMEGA WATCHES.

Always good sellers and profitable. Prices not advertised in any journal.

DO YOU SELL THE OMEGA?

The Omegas are made in 6 different grades; from 7 to 21 jewels, adjusted; in 10 and 11 ligne; 0, 12 and 16 sizes; fitting American cases; also steel cases and fancy cases for these movements.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, 3 Maiden Lane. } SELLING AGENTS. { **CROSS & BEGUELIN,** 17 Maiden Lane.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.



Samples for Season 1901.

POCKET BOOKS

With Art Nouveau Mountings.

A Large Collection of Articles for Fine Jewelry Trade.

C. F. RUMPP & SONS,

Fine Leather Goods,

PHILADELPHIA.

New York Salesroom, 621 Broadway.

CAST YOUR



UPON AND INSPECT OUR NEW LINE OF

PEARL PENDANT MOUNTINGS.

49 MAIDEN LANE, NEW YORK.

L. ADLER & SON.

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

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BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

100,000 American Watches have ABBOTT'S PATENT STEM-WINDING ATTACHMENT.

Send us a few key-winders for alteration and

MAKE A FEW DOLLARS

for yourself.

HENRY ABBOTT, 9 Maiden Lane, New York.

North Attleboro.

Two burglars forced an entrance through a window into the office and packing room of G. C. Hudson & Co., Whiting building, last Friday night. They decamped with 60 ladies' gold chains and 36 silver bracelets. They chose a time when the night watchman was on the second floor. Increased vigilance at all the other shops is the result and the police are actively trying to find the thieves, who are believed to be local talent.

The firm of Sommer & Mills Co. dissolved last week. J. J. Sommer and Harold H. Totten continue the concern, assuming all liabilities, and the plant will not be shut down a day. The first proposition was the appointment of a receiver, but as this would close the factory and cause delay, it was thought unfair to the operatives; hence the above arrangement was reached by mutual consent. Fred J. Mills, the third partner, withdraws from the firm.

The plant of the Warren, Brower Co. passed into the hands of Louis J. Lautenbach on Friday afternoon of last week. The concern succeeded the Seymour, Knapp, Warren Co. and occupied the third floor of the big shop on South St., Plainville. The concern experienced serious financial embarrassment and the entire plant, tools, machinery, furniture, fixtures, stock, goods and personal property were mortgaged to Mr. Lautenbach. For breach of the conditions of the document the plant was offered at public auction and bought in by the mortgagee. It is regarded as an excellent plant and Mr. Lautenbach will have no trouble in disposing of it. His plans regarding it are not yet public.

Town meeting draws near in North Attleboro and the prevailing issue is the matter of whether or not to have license. The jewelry manufacturers are straining every nerve and spending their money freely in the campaign in favor of no license, and it is certain that the vote will be extremely close. Among the jewelers who secured caucus nominations at the hands of the Republicans and Democrats, last week, were: Edwin D. Sturtevant, of Sturtevant, Whiting & Bigelow; Frank L. Shepardson, of F. L. Shepardson & Co.; Fred S. Gilbert, of F. S. Gilbert & Co.; John E. Tweedy, of Cheever, Tweedy & Co.; James G. Cheever, retired; Albert Totten, retired. Mr. Sturtevant is the central figure of the fight for office. He has been chairman of the town Selectmen for several years, and the main issue, aside from license, is an attempt to oust him.

A. B. Kennedy, Ithaca, N. Y., was elected an Alderman of that city at the charter election last week.

JEWELERS' CLUB, PHILADELPHIA





Sixth Annual Banquet.

Tuesday Evening, March 12, at 6.30 o'clock,

at

HORTICULTURAL HALL.

PHILADELPHIA, Pa., March 12.—Actually there were 312 jewelers from all parts of the country who dined to-night at Horticultural Hall as guests of the Philadelphia Jewelers' Club, at their sixth annual banquet. Everyone was a boy again "just for to-night"—heart whole and fancy free, gay, nimble witted youngsters, without a care for the morrow. Quite true, there was a statesman or two here and there, a nest of reporters at table F—omnipresent and ubiquitous as usual—orators, and even a clergyman, the Rev. Dr. Twing, but these were only to give the dinner dignity. Horticultural Hall—beautiful always—was resplendent to-night. Multicolored electric lights studded the golden ceiling and cast a soft radiance over the banquet hall. Candelabra, artistically shaded, lighted the tables at regular intervals. Palms, ferns, immortelles softened and subdued the table decorations.

The dinner was set for 6.30 o'clock, and the reception committee were early on hand to proffer the club's welcome. The guests were greeted by the committee in the reception room. Even the brass band, hidden in an alcove in the far end of the room, could not drown the cordial greetings. The members of this committee, appointed only a few days ago by President White, were as follows: H. C. Larter, Charles F. Duffy, Ludwig Nissen, A. J. Le Jambre, James M. Bennett, J. D. Battin, George W. Read, E. B. Midlen, L. S. Lewis, William R. L. Fullerton, M. V. Burton, J. D. Pettingill, A. G. Lee, N. B. Eltinge, T. J. Mooney, William F. Parry, Jr., William S. Quinn, H. A. Bodenheimer, Harry Oliver, B. F. Griscom, Matthias Stratton, Frank Wood, Joseph Cadwallader and E. H. Eckfeldt.

The members of the banquet committee were William G. Earle, William H. Long, James H. Kelly, William Bruehl, Howard L. Roberts, William P. Sackett, Fred. M. Simons, William Linker and J. Warner Hutchins, chairman.

As the guests crowded into the reception room each one was promptly made at home by the committeemen. Shortly after 7 o'clock Mr. White, president of the club, directed the guests to the banquet room. There they remained standing at their chairs until the guests of honor came in. They took their seats at a table elevated on a platform and extended crosswise at the north end of the hall, at which L. P. White presided. They were Mayor Samuel H. Ashbridge, Hampton L. Carson, former Mayor Charles F. Warwick, the Rev. Dr. Cornelius L. Twing, of Brooklyn, George S. Webster, chief of the Bureau of Surveys; C. G. Alford, president of the Jewelers' Association and Board of Trade, New York, and F. V. Stoy, Mayor of Atlanta.



L. P. WHITE,
PRESIDENT OF THE PHILADELPHIA JEWELERS' CLUB.

The tables of the guests extended lengthwise and each was designated from "A" to "F" in lettered immortelles.

Before ascending to the banquet hall printed sheets were handed to the guests, showing the names of each opposite a number, on diagrams representing the tables, each of which was lettered. A corresponding number was placed on each plate at the tables, so that it was an easy matter for the guests to find the places assigned to them.

A small mênu card was placed beside each plate. During the dinner, also, a handsome mênu souvenir was handed to each guest. On the front cover was a hand painted bust of a beautiful woman, artistically vignetted; the back cover contained a blue shield, with the words, "The Jewelers' Club." On the first page appeared an elaborately engraved vignette, in blue, with the inscription, "Sixth Annual Banquet of the Jewelers' Club, of Philadelphia, Tuesday evening, March 12, 1901." Then followed, on successive pages, the mênu proper, a list of the toasts, the names of the guests, and on the last page the names of the banquet committee, the reception committee, the officers of the club and the board of governors. The souvenirs, which were made by the Bailey, Banks & Biddle Co., were presented in neat boxes. They came as a surprise to the diners and received high encomiums for the beauty of design and the excellence of workmanship which distinguished them.

At the side of each plate was a printed slip of club choruses. It contained a stanza or two from each of the following songs: "Star-Spangled Banner," "Every Race Has a Flag but the Coon," "That's Where My Money Goes," "I Have Waited, Honey, Waited Long for You," "Lam, Lam, Lam,"





"Whistling Rufus," "Coon, Coon, Coon," "I Can't Tell Why I Love You," "Ma Tiger Lily," "When Reuben Comes to Town" and "Auld Lang Syne." As the band struck up each of these tunes, during the repast, the guests sang the choruses with great vigor and enthusiasm, frequently calling on the band for an encore. The first song, "The Star-Spangled Banner," was sung standing, the guests waving their napkins above their heads, in time to the air.

Rev. Cornelius L. Twing said grace.

After the coffee had been served and the cigars passed, L. P. White, the president of the club, who also acted as toastmaster, rose to introduce the speakers. He was given three rousing cheers. Mr. White said:

Gentlemen, members and guests of the Jewelers' Club, I take great pleasure in extending to you a most cordial invitation to the sixth annual dinner of the Jewelers' Club of Philadelphia.

Mr. White then proposed the toast to the President of the United States, which was drunk standing. He then continued:

We have with us this evening a number of distinguished gentlemen who will speak to us, and we will proceed at once with our toasts. I have first to introduce to you a gentleman not unknown to most of you, the Honorable Hampton L. Carson.

MR. CARSON'S SPEECH.

Mr. Carson spoke as follows to the toast, "The Future Possibilities of the United States":

I have not seen so many jewelers in line since the third day of November last, and I have not seen so intelligent and prosperous and enthusiastic a gathering of men in this hall since the last dinner of the Philadelphia bar. I am a little at a loss to know why, after having had extended to me the courtesy of being one of your guests for four years, you should have requested me a second time to address you on this occasion. I would not have made you a talk if you had acted like the little girl who was sent to attend a party alone and had been instructed by her mother as to her behavior—what she should say and how she should act. When she came home her mother asked her what she had done and said, and she replied: "Well, mother, when they first passed the cake I said 'I thank you very much,' but when they passed it a second time I was a little puzzled, for you had not told me what to say, but I thought of dear papa and said, 'Damn you, no.'" I well recollect that in picking up a little book published in London about 10 years before William Penn had landed here in Philadelphia, then a town of but 2,000 inhabitants, I found an account of this city, in which, after describing the various buildings and business people, butchers, bakers, bricklayers—and jewelers—the author said, "Of the apothecaries and lawyers I shall say nothing, because the place is very peaceful and healthy—and long may we be preserved from the pestiferous drugs of the one and the abominable loquacity of the other;" but to proceed with the task set me of responding to the toast, "The Future Possibilities of the United States."

I know there are a great many men who are pessimistic—to whom the future is full of dark clouds and gloomy prospects; the air is full of germs and bacteria and the water full of microbes. (Laughter.) We suffer every four years from Bryanism. But we seem somehow or other to have forgotten that we ever had a Declaration of Independence. We have turned our backs on the Constitution. We have forgotten the glorious deeds of our ancestors and are drifting into a chaotic condition.

I want to say, gentlemen, that I am not pessimistic. I do not care how great or serious the problems of the present or future may be. I believe that the same patriotic devotion, self-sacrifice and heroism born to our people will take care of the interests of this country and control us in the present and future as they have done in the past. It does not fill my mind with forebodings that the flag of the United States is flying in far-distant seas and foreign lands.

The first time those Stars and Stripes were seen by foreign eyes it was when they were carried at the masthead of the *Ranger*, commanded by John Paul Jones. When that noble emblem was given to Jones, he made a pledge that he would never strike his flag in disaster or haul it down in defeat, and when, under the very cliffs of Old England, he locked yardarm to yardarm in that dread battle with the *Serapis*; when 60 dead were upon his decks and great numbers of wounded writhed in agony in the cockpit and when the ship had been burning within for five hours; and when the British captain hailed him through the smoke and lurid flames and said, "Have you struck your flag?" Jones replied, "No, I have only begun to fight" (great applause), and when he found, in order to save the lives of his wounded and prisoners, he would have to transfer them to his prize, he was the last man to leave the deck, and as he turned to haul down the flag he looked about him and saw the dead upon the deck and he said, "As those men have given their lives that that flag might float, I cannot rob them of the glory by taking it down; I will give them the ship for their sepulchre and the flag shall fly over them as an everlasting emblem of their loyalty," and as the ship reared high in air in her last lunge the last object seen flying in air was that stricken flag, as it sank with the glorious dead. When some years ago in the harbor of Samoa that gigantic tidal wave engulfed the vessels of many nations and flung them on the beach, those gallant tars under the Stars and Stripes from the mastheads sang that song which you have sung here to-night—"Oh, say can you see by the dawn's early light." Wherever that



J. WARNER HUTCHINS,
CHAIRMAN OF THE BANQUET COMMITTEE.

flag goes, there law and order and justice and liberty and happiness and prosperity will always go (long and enthusiastic applause).

Afraid of the future? Ah, no; those words, spoken at sunrise from the deck of the *Olympia* on that May morning; those words that have changed the history of this country as well as the world, "You may fire, Gridley, when ready," will live undying. Behind that gun stood the gunner; behind the gunner stood the officer of the deck; behind the officer stood the captain; behind the captain, the Admiral, and behind the Admiral, the President—and behind the President stood the people, and behind the people, the Constitution.

When on the train, the other day, I picked up a little volume containing an account of the Congress of Religions which had taken place in Chicago in 1892, and when I saw that on the pages were printed the remarks of Hindoos, and Mussulmans, and Chaldeans, and Zoroasterians, Jews and Gentiles, representatives of every nation, instead of having my faith shaken, I tell you it was renewed, and I had greater faith in the brotherhood of man.

I stood on the shores of the great Pacific, and though I faced the setting sun I knew I was looking at the birthplace of the morning. I saw the signs on the streets of Seattle, Vancouver and in the Far East, and I recognized the truth that as those great steamers go out, they sail west and west until dropping anchor in the pleasant tropical waters, they carry with them the characterization of our western advancement and freedom. The songs of liberty will be sung in every clime. Just as our fathers believed in the development of popular institutions, so shall we believe that the future of this country is not downward in tendency, but always upward, and still upward. Should we not, in the words of the greatest of American poets, say

"Sail on, O ship, nor fail to grasp the sea,
Our hearts, our hopes are all with thee."

After the conclusion of Mr. Carson's speech the band played "America," the guests singing the song with a considerable show of feeling, aroused by the patriotic flights of the speaker.

THE REMARKS OF MAYOR ASHBRIDGE.

Mr. White then introduced Mayor Ashbridge, of Philadelphia, who said:

This occasion is always a memorable one, a remarkable one. It is a pleasure to me to look into your faces and join with you in the pleasures of the hour. I regard it as a high and distinguished compliment of honor. It always affords me great pleasure to come to the Jewelers' Club banquet and partake of your good fellowship, and without speaking slightingly of any organization in this city, I must honestly say that there is no other body of men in Philadelphia who seem to have such a capacity for real pleasure and honest good fellowship as the Jewelers as particularly evidenced at their annual banquet, from year to year, and you seem to have a natural faculty for transferring this hospitable tendency easily and unconsciously to your friends and guests. It is most agreeable and pleasant.

After dwelling at some length, but with great eloquence to matters pertaining locally to Philadelphia alone and its government, the Mayor concluded by saying:

I am thankful and grateful for one thing—whatever I believe to be right and for the betterment of the people of Philadelphia and its business interests, I have the courage to carry out, no matter what may be said to me or of me. We should try to enjoy the friendship of all men, the rich and low alike. If you cannot speak good of a man, keep your own counsel and say nothing at all. May the American people never forget the sacrifices and causes that gave us liberty and freedom beyond comparison with any civilized land.

At the conclusion of Mayor Ashbridge's speech the band played "The Star-Spangled Banner," in which all present joined.

DR. TWING'S RESPONSE.

Mr. White then introduced the Rev. Dr. Twing, of Brooklyn, who replied to the toast "Historical."

Dr. Twing's remarks were entirely of a humorous character and were received throughout with boisterous merriment. He spared no one from the time he started in by addressing the "congregation" as "Mr. President and Fellow Feeders." Dr. Twing related his experiences with a certain young couple of different religious beliefs who came to him to be married. When he visited them a short time after, he found a picture of Pope Pius on one side of the parlor and a picture of William of Orange on the other. He asked the newly made wife how they got on. "Oh," said she, "very well; when Pat came home drunk on the 17th of March he punched a hole through William of Orange and pulled him off the wall and stamped on him. The next day I hocked Pope Pius to raise enough money to buy a new William of Orange, and Pat had to save his money to get the Pope out of hock." These people, Mr. Twing said, were making history. At this there was a great outburst of laughter. The Doctor said:

I am up against a hard proposition. History repeats itself, but strange are the exigencies of human life. This morning, in the discharge of my duties as chaplain of the almshouse, I preached to about 150 paupers, and to-night I am addressing how many hundred millionaires?



That is something of an experience, to speak in Flatbush and then at Philadelphia, and my name isn't Bryan, either, and I am not a candidate for any office, unless it might be Assistant Mayor of Philadelphia or typewriter to former Mayor Warwick.

For to-night, at least, we are all expansionists. The 20th century is here, boys; it was welcomed here in Philadelphia, as well as in Brooklyn, but it has never had such a warm reception as it is getting here to-night, and it isn't very late yet, either. It doesn't look as though there was going to be any frost in this assemblage to-night.

This is John Wanamaker's silver wedding, but what's that to us?—it's our sixth birthday, and if we are only as prosperous as John Wanamaker when our 25 years roll by, oh, my (laughter), and that's no pipe dream, either.

Now, my friends, I wish you that prosperity that you seek for, and the bountiful enjoyment of it. I hope you will get it. I don't want you to think that what has been said to you to-night by Mr. Carson is mere froth, because it is not. It is the best and purest sentiment that can be expressed by lips, and there are not many who can do it as well as he can. (Loud applause.) You have some good ones over here. They say Philadelphia is slow, but I have learned different—why, just play the "Georgia Cake Walk," and see where you are (alluding to the cake walks that some of the guests had indulged in during the dinner.) I wish I had you all in Brooklyn; I would get you to join my church, and if you would only sleep until time for collection, I'd have 'em play the "Georgia Cake Walk" and then I'd be sure to get all your wallets.

But, boys, you are all happy now, and you have a good right to be—you have had a good year, a prosperous year; you have been blessed by having a Government that stands for something (applause). One hundred cents on the dollar and all that you have here, all that we have anywhere under our flag, is due to the Declaration of Independence, declared right here in Philadelphia. Election is over and you have seen the benefit of it.

I trust that they who live to see the close of the 20th century may have as good cause for rejoicing as we do who see it dawn. We are living in an age which it is a good thing to live in, and if there is a hell, I truly hope that the only ones who go there to live and dwell there forever are the pessimists.

Doctor Twing was given a veritable ovation at the close of his speech. With the assistance of the band, the members standing, sang "For He's a Jolly Good Fellow."

EX-MAYOR WARWICK'S SPEECH.

The last speaker of the evening was former Mayor Warwick, of Philadelphia, whose great popularity with the members naturally gave him a hold on them greater than that of any previous speaker. He fulfilled every expectation. Mr. Warwick replied, in kind, to some of Doctor Twing's witticisms. In alluding to the latter's wish, that he might be made a typewriter in Warwick's office, the former Mayor plainly told the would-be typewriter that he was too old, too fat and not of the right sex. "Although," said Mr. Warwick, "I would be very willing to meet him on Saturday night and go with him anywhere, and attend his church the next morning."

Mr. Warwick's subject, "The Ladies," was, he said, the one subject upon which he was at his best. He told a story which he credited to Senator Henry C. Grady, of Georgia. "I was down there," said the speaker, "and met Grady at a meeting where a number of women were present, and we, naturally, got to talking of them. 'Women, God bless 'em, there's nothing like 'em,' said Grady; 'now, there's my wife; my, how I love that woman—I wish I had a dozen like her.'

"Woman," said Mr. Warwick, "is the brightest jewel in man's fate and destiny, but you don't want two of these jewels in the same ring, for the luster of one is apt to spoil the effect of the other."

Woman's influence is greater to-day than ever it was, great though it has ever been. Aspasia ruled Athens because Pericles loved her, and her influence over him was an all-powerful one. She was a philanthropist, an economist, a politician; we all know what Cleopatra did—she toyed with Cæsar and she ruined Anthony; we have all heard of Catharine the Great, the greatest woman and the mightiest ruler that even Russia ever produced; and we have heard of our own Molly Pitcher; and so I could go on, but most of all, we love to hear of the mother and wife who looks with loving eyes and with a divine sense of love and justice over the child, and here we have the pure woman, the good woman—God bless her—her influence is yet to grow—but not with a hatchet—and will grow greater and better than ever. Woman, pure woman, to-day, perhaps, is more revered than at any previous time in the history of the world.

We around this table know what has taken place in the period of our lives. It was less than a hundred years ago that the clumsy stage coach rumbled over the rough roads and made the trip from Philadelphia to New York in two days, and from New York to Boston in three. We go from here now from Philadelphia to New York in two hours; from here to Atlantic City in 90 minutes—70 minutes on the fast express trains—60 minutes they tell us sometimes, but you never get there on time. It was not until some time in the fifties that the first telegraph was operated. Steam and electricity have annihilated time, and they have sent this old world spinning on its axis. The Baltimore Clipper would leave its port, and if everything was favorable, she could make the trip to London in three weeks. If it was not, it might be three months, and to-day we do this in six days. It was not so many years ago when the farm tools in use and the methods of husbandry employed were practically the same as those used thousands of years ago by the ancient Romans and Egyptians.

Now we reap and sow by machinery. One McCormick reaper can do the work of 100 men with ease. We talk with our friends in Chicago and the voice can be plainly recognized. We will talk to Mars yet and I'll bet a hundred dollars to a doughnut that when we do we'll reach Venus. And yet we who are here to-night cannot even commence to predict what the future has in store. A hundred years from now our children's children will in all probability look back upon us as slow, old, antiquated fossils. How can it be better summed up than in the language of the philosopher Carlyle, who says:

"We pass from one century to the next and no chime rings out when one period passes into another."

Our nation is growing and is still to keep growing. It is now like a young giant first feeling his strength. I have no fear of the future—this people can never tyrannize the Philippines, and they never will. They can never browbeat the Cubans, and they never intend to. One thing we should do, we should support the Administration, and you should know that the Administration, by reason of its position, knows more about these things than we do. It sounds so like nonsense to me when they tingle in my ear about William McKinley anticipating a crown. God in his fondness, who has led us thus far, will lift us up and still lead us. That grand old flag never will float over the body of an abject slave or unfurl its folds over the crown of a Cæsar.

As Mr. Warwick sat down, the familiar strains of "Hail, Columbia," well rendered by the combined music, were quickly taken up by the diners. After this Mr. Warwick was tendered three hearty cheers, everybody sang "Auld Lang Syne" in good old-fashioned style and with more than ordinary heartiness—and the Sixth Annual Banquet of the Jewelers' Club of Philadelphia was over.

The officers of the club are: L. P. White, president; A. Rutherford, vice-president; William F. Parry, Jr., treasurer, and William S. Quinn, secretary. The board of governors consist of: J. Warner Hutchins, William H. Long, A. G. Lee, William P. Sackett and N. B. Eltinge.

The Banqueters.

SPEAKERS' TABLE.

Geo. S. Webster	L. P. White
Hon. Chas. F. Warwick	Hampton L. Carson, Esq.
Rev. Cornelius L. Twing	C. G. Alford
Hon. S. H. Ashbridge	Israel W. Durham

Mayor F. V. Stoy

TABLE A.

Wm. P. Sackett

Jno. B. Clement	Fred. W. Lewis
C. Jack Townsend	Herman A. Friese
David C. Townsend	Wm. Eisenhower
E. J. Hertz	Ch. K. Harris
R. G. Monroe	C. L. Bleecker
Thos. F. Brogan	Clarence W. Jones
D. V. Monroe	Ed. Bailey
Jno. W. Sisson	Jules A. Levy
Chas. Souder	J. D. Stafford
Fred. Clarkson	Ralph Seltzer
Harry Hood	W. R. Cattelle
Jno. A. Abel	Cecil Humbert
Geo. T. Katz	F. W. Stanbrough
H. M. Smith	W. T. Gough
C. E. Jump	W. Oscar Holly
Geo. B. Osborn	Edwin F. Sharp
G. Shellhase	Harry H. Collard
A. F. Perpignan	D. V. Brown
H. A. Macfarland	J. F. Neill
R. C. Putnam	A. V. Brown
E. B. Midlen	H. Varwig
B. T. Schmauk	Geo. Varwig
Wm. E. Wood	Jno. D. Simons
Harry B. Sommer	

Fred. M. Simons

TABLE B.

Wm. Linker

W. A. McKenney	H. P. Sauers
H. C. Bergheimer	H. P. Schoening
S. Avery	Wm. Renni
J. H. Kelly	W. R. Peterson
W. F. Parry, Jr.	C. H. Smith
F. S. Feraille	Guy D. Fernandez
Clement Weaver	Bennet Osborne, Jr.
Louis Nordlinger	E. H. Unkles
C. E. Fenniman	Theo. M. Woodland
H. A. Crawford	Franklin Conklin
W. H. Jones	Stephen Kent
Wm. A. Simonson	A. L. Woodland
W. L. Washbourne	T. Benton Dornan
Sam'l Jaquette	J. T. Alburger
Chas. Graff	Wm. M. Wood
R. Gray, Jr.	H. K. Taylor
W. W. Hayden	F. B. Gilbert, Jr.
H. A. Latimer	Horace Lockwood
Allen B. Videtto	Z. Laird
Edwin Horton	Chas. S. Thomas
L. R. Hollister	H. H. Dunham
Jno. J. Stoneham	G. W. Ekings
W. H. Rogers	E. P. Wheeler
J. McGill Walker	O. W. Tunison

H. C. Larter

TABLE C.

W. G. Earle

A. K. Sloan	D. C. Kaiser
C. W. Soulas	E. T. Davis
Chris. Staib	C. B. Churchill
C. R. Myers	S. R. Weaver
N. B. Bell	R. L. Coates
A. Gossling	I. P. Moore
Fred C. Bode	R. S. Irwin
Jno. S. Price	Wm. Whittim
W. H. Moore	Henry Euler
Jno. H. Brant	Wm. Thudium
A. J. LeJambre	James Kane
Dan'l Porter	Wm. Russell
Harry G. Shupp	Jos. E. Cadwallader
Louis Bedicheimer	Chas. Hambley
Henry Bodenheimer	S. Kurtz Zook
Chas. Kohler	Sieg. Meyers
Herbert Keller	Henry Struntz
M. Stratton, Jr.	Geo. W. Fairchild, Sr.
B. J. Morrison, Jr.	Geo. F. Kleck
Frank Kind	H. C. Barnum
Chas. LeCato	Dr. Jno. Skilton
R. Harris	Arthur Wood
J. H. Clifft	A. A. Webster
H. A. Kirby	Wm. Hurlburt

Archie Rutherford

TABLE D.

H. L. Roberts

Willis B. Musser	Jos. Channon
Jno. L. Shepherd	Jas. D. Ewing
Wm. W. Finley	T. Zurbrugg
E. R. Crippen	Jos. H. Gaskill
August Beucke	W. W. Hastings
S. M. Hyneman	L. M. Levy
Jno. Mueller	B. F. Thorpe
Chas. M. Fogg	Jas. R. Gleason
Henry Rosenbaum	Wm. Sutton
J. J. Hovey	M. V. Burton
Wm. Hall	Wm. H. Eckenbrine
Chas. Hartdegen	Fred. B. Hurlburt
Ludwig Nissen	J. D. Hooper
Jno. W. Ruefer	J. E. Simonson
Jno. T. Howard	Frank R. Story
Wm. G. Kirtland	Jno. W. Rourke
Herbert Cockshaw	Harold H. Hamilton
Geo. W. Wagoner	J. F. Thomas
Albert J. Gannon	Albert F. Carter
Ed. Vaughn	Jas. J. McLaughlin
J. P. Dunwoody	Ralph Binder
R. W. Simpson, Jr.	Fred'k Keim





Mr. Riker — F. B. VanDoorn
Jacob Muhr — Chas. P. Ruckdischel
Wm. S. Quinn

TABLE E.
J. W. Hutchins

Otto Eisenlohr	Col. Jno. T. Robeson
Chas. F. Duffy	Chas. E. Berry
S. Frank Pierson	F. G. Myhlertz
E. F. Morse	Fred. Bloch
I. W. Granger	Jos. Boss
Chas. Diesinger	James N. Bennett
W. E. Kercher	Munroe Smith
W. G. Blair	Jas. Salen
Paul L. V. Thiery	J. S. MacDonald
Henry Tilden	C. P. Young
Geo. W. Read	Edward Ensign
H. C. Tilden	F. O. Udall
F. I. Locklin	John D. Battin
Dr. W. S. Terhune	F. S. Reid
R. C. Green, Jr.	E. C. Stone
W. R. L. Fullerton	H. C. Novioch
F. H. Lane	E. H. Eckfeldt
Harry Oliver	Philip Muhr
C. R. Young	F. C. Eckfeldt
N. B. Eltinge	E. H. Ackley
F. E. Davis	W. D. Elcox
A. Walter, Jr.	G. A. Henckel
G. H. Clems	E. M. Riley
Paul P. Souder	Walter Park Hill

J. D. Pettingill

TABLE F.
Wm. J. Bruehl

J. C. Whitney	I. Getty
Chas. L. Power	Wallace Campbell
Henry Allsopp	Chas. A. Rudolph
A. H. Peal	Jno. B. Lee
W. LeRoy	Ira D. Garman
Fred. T. Long	J. Fred. Crane
Geo. A. Allsopp	E. H. Polack
E. H. Nordlinger	J. A. Lewis
Julius Mamluck	L. Burton Hall
Carl W. Anderson	Fred. H. Webster
W. F. Cory	Chas. D. Shelling
J. J. S. Rutan	Williard C. Nellis
R. W. Adams	Benj. S. Samuels
Edwin Keonig	Chas. Bennett
Francis B. Falkner	F. W. Trewin
George W. Wells	A. W. Moyer
Jewelers' Review	Harry D. Stevens
Press	*Keystone*
Record	*North American*
JEWELERS' CIRCULAR-WEEKLY	*Inquirer*
H. H. Moulton	Charles L. Beckley
J. G. Morris	J. H. Bathgate
	Frank H. LaPierre

L. V. Benson

Echoes of the Banquet.

J. R. Gleason and T. Zurbrugg spent a good part of the evening in whispered conversation.

*

A representative of a prominent manufacturing concern who indulged in several cakewalks expended considerable energy in explaining to the reporters that he was officially not at the banquet.

*

The festivities were greatly enlivened by the cakewalks that accompanied the coon songs discoursed by the bands. Among the most prominent couples that entertained the crowd were "Goldfish" Quinn and Ed Riley, Harry Oliver and Warner Hutchins, and Edward Ensign and S. Frank Pierson.

*

Edward Ensign early in the proceedings crowned his head with a red candle shade, thereby setting the fashion for his immediate neighbors.

*

N. B. Eltinge, on whom fell the responsibility of preserving order during the speeches, found it difficult at times to curb the enthusiasm that was by no means confined to the younger element.

*

Although the banquet was officially ended before half-past eleven, the proceedings continued for several hours at the neighboring hotels, where the discussions of the affair were emphasized by the popping of champagne corks.

*

One of the features of the banquet was the toasts to the heads of the several tables, which were drunk standing amidst loud cheering, the guests at the different tables competing with each other in friendly rivalry in an endeavor to drown each other's voices.

*

Ben Samuel received loud and long applause for the brilliant execution of an intricate *pas seul*, which he modestly described as a "Yiddishe" cakewalk.

*

H. L. Roberts regretted the absence of a gallery, which made the presence of ladies impossible. Some of his neighbors, however, seemed to have dissenting views on the subject

Among the most graceful dancers were H. H. Moulton and Cooper Stone.

*

"Bill" Bruehl was all in all to Table F.

*

"Jim" Bathgate was quiescent—saving himself for the aftermath, he said.

*

"Del" Lee and Archie Rutherford had a little tilt, but it ended happily.

*

"Oh, here comes papa. I never saw him look so severe, the mean old thing." This was said to Archie Rutherford, but he didn't seem to mind it.

*

That joke that was cracked by Warwick about Twing's marriage was made from a tip given by "Lou" White to the former Mayor long before the banquet.

*

R. C. Putnam, with J. E. Caldwell & Co., was conspicuous among the younger crowd for his dignity.

*

"Goldfish" Quinn knows more about a certain incident at the reception preceding the banquet than he cares to tell. But "Phiz" "was wise." Jake can tell the rest.

Peter L. Krider Co., Philadelphia, Pa., have just completed an eight-inch prize cup, presented by Robert J. W. Koons, vice-commodore of the Corinthian Yacht Club, as a prize for 36-foot yachts, to be competed for Decoration Day, May 30. The trophy is a loving cup decorated with a large anchor with cables twined around the cup, from which fly the Corinthian Yacht Club flag, the vice-commodore's flag and his own private signal, in rich enamel.

Third Edition

WORKSHOP NOTES

For

JEWELERS and WATCHMAKERS.

Being a collection of the latest practical receipts on the manufacture and repairing of watches and clocks and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxidizing, etc.; in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

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THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John Street, cor. Broadway, New York.

Boston.

The annual meeting of the stockholders of the American Waltham Watch Co. has been called for March 28.

Frank E. Nathan, of the Nathan & Hurst Jewelry Co., Jewelers building, was ill for several days last week.

D. C. Percival, Jr., of D. C. Percival & Co., has gone to southern California on a pleasure trip of three or four weeks.

Benjamin Griscom, of Bippart, Griscom & Osborn, Newark, N. J., was in town some days ago and sailed for Europe on March 6.

Thomas O. Pray, with Arthur H. Pray, diamond dealer, 376 Washington St., has been at his home ill for several days. A. H. Pray is in Bermuda for the month of March.

The Boston Jewelers' Club have been obliged to make some changes in their arrangements for the annual Ladies' Night, and the present plan is for a reception and banquet at the Parker House, March 25, to be followed by a theatre party to John Drew's production of "Richard Carvel," at the Hollis Street Theatre.

The Ripley-Howland Mfg. Co., through their trustee, W. A. Bates, have filed with the Secretary of the Commonwealth their annual corporation report. Its figures are as follows:

Machinery	$7,250
Cash and debts	36,449
Manufactures and merchandise	90,746
Miscellaneous	12,572
Total	$147,017
Capital stock	$108,000
Debts	6,281
Reserved for depreciation	32,736
Total	$147,017

On the Chicago train leaving Boston, March 5, was a detective from Chicago, who was accompanying Emanuel Townsend Goldberg to that city, where he is to answer a charge of passing a worthless check last November on a firm of that city. Goldberg, or Fred Foster, as he called himself when arrested here on the afternoon of Feb. 20, had attempted, so it is said, to obtain $3,000 worth of jewelry from various well known local firms. He also sold a number of watches here and it is claimed that these watches were obtained in Chicago by means of a worthless check.

Among the buyers in Boston last week were: F. T. Hayden, Middleboro, Mass.; J. S. Stanley, Wakefield, Mass.; U. C. Smith, Brockton, Mass.; William Moulton, Newburyport, Mass.; E. S. Padelford, Gloucester, Mass.; W. R. Hurlburt, South Framingham, Mass.; Mr. Gray, of Grant Jewelry Co., Lowell, Mass.; E. A. Doyle, Lynn, Mass.; W. H. Heath, South Braintree, Mass.; J. H. Connor, Lynn, Mass.; G. A. Collins, Salem, Mass.; A. N. Welsh, Peabody, Mass.; Paul M. Harvey, Portsmouth, N. H.; Fred Low, of Daniel Low & Co., Salem, Mass.; W. F. Newhall, Lynn, Mass.; E. F. Welsh, Westboro, Mass.; N. C. Nelson, Concord, N. H.; George Lucas, Wakefield, Mass.; N. C. Squire, Lynn, Mass.; W. S. Lee, Salem, Mass.; H. S. Tanner, Providence, R. I.; Warren Barker, Fall River, Mass.; E. W. Folson, Somersworth, N. H.; H. J. Webb, Springfield, Mass.

Canada Notes.

W. H. Wegenast, Drumbo, Ont., has disposed of his business.

Harry Ryrie, of Ryrie Bros., returned last week from a pleasure trip to Jamaica.

Lampman Bros., late of Hamilton, have purchased the jewelry business of C. H. Rieder, Woodstock.

E. Davidson, Hamilton, has remodeled and refitted his place of business, in accordance with modern designs.

Walter J. Barr, manager of the Goldsmiths' Stock Co., Toronto, has gone on a business trip to Montreal and Quebec.

P. J. Harwood, for a number of years with the late T. F. Butcher, Brandon, Man., will establish a business there for himself.

John W. Case, representing H. F. Carpenter & Son, refiners, Providence, R. I., was in Toronto last week, buying jewelers' sweepings. Frank E. McCullin, representing W. A. Rogers, New York, was in Toronto last week.

Early in the morning of March 2 a bold robber smashed the plate window of M. D. White's store, in Grand Forks, B. C. He snatched two cases of rings set with diamonds and other stones, valued at $1,000, and made good his escape.

On the 5th inst. the employes of the Toronto Silver Plate Co., Toronto, presented George Crowther, Jr., who left the employ of the firm to go to South Africa with Baden-Powell's police. with a handsome gold wrist watch and a hunting knife.

Out-of-town buyers in Toronto, last week, included: A. Gibson and A. W. Cressman, Peterborough; J. H. Cochran, Tottenham; H. R. Francis, Grand Valley; T. A. Watson, Newmarket; W. F. McCarty, Lindsay, and H. G. Armstrong, Lucknow.

Benjamin Powell, who recently severed his connection with the American Watch Case Co., Toronto, to join Baden-Powell's South African police force, was presented with a gold watch and chain, accompanied by a purse, from the company and his fellow employes.

A strong agitation is in progress against the trading stamp nuisance, and advantage is being taken of the sitting of the Provincial Legislature to urge the passage of a bill abolishing the system. The Retail Merchants' Association are the principal organizers of the movement. On the 7th inst. a large deputation, numbering about 150 members of the association, of whom about 30 were from outside towns and cities, waited upon Premier Ross and asked that a bill permitting municipalities to pass by-laws prohibiting the use of trading stamps be passed this session. Among the spokesmen were W. B. Rogers, president of the association, and E. M. Trowern, Toronto, and A. W. Cressman, Peterborough, jewelers.

Where a partnership is dissolved and one partner, for a consideration, agrees with the other to pay the firm debts as between themselves, the one so agreeing becomes the principal and the other a surety for him.

Tariff Decisions & Regulations.

Among the decisions handed down the past week by the Board of Classification of the United States General Appraisers was the following:

DUTY ON WATCHES.

Jules Racine, Glaenzer Frères & Rheinboldt and others imported watches (cases and movements) as entireties. These were assessed under paragraph 191, tariff act of 1897, so as to make the cases and movements dutiable separately—the movements being dutiable specifically according to the number of jewels, and in addition thereto at the rate of 25 per centum ad valorem, and the cases at 40 per centum ad valorem.

The claims advanced by the importers are: (1) That watches as entireties are dutiable at 20 per centum ad valorem, under section 6, act of 1897, as non-enumerated manufactured articles. (2) That the articles in question are dutiable as entireties, under paragraph 191, as watch movements imported in cases at the rate of 25 per centum ad valorem in addition to specified rates provided for, according to the number of jewels; in other words, that no separate duty is to be imposed upon the cases. (3) That the articles in question are dutiable under paragraph 193, act of 1897, as manufactured articles not specially provided for.

In deciding this protest the Board refer to the case of Jules Racine & Co., Sept. 27, 1898, where the same questions were raised and were all settled. It was there held that where watches were imported, consisting of cases containing complete movements, the movements and cases were dutiable *separately*—the movements according to the number of jewels and in addition thereto at 25 per centum ad valorem, as provided in paragraph 191; the cases were furthermore held dutiable at 40 per centum ad valorem, as set forth in the same paragraph. On appeal, this decision was affirmed by the United States Circuit Court for the Southern District of New York, and on a further appeal the United States Circuit Court of Appeals affirmed this decision. The protests now before the Board on the same points were accordingly overruled and the decision of the Collector affirmed.

Reappraisements.

Among the reappraisements of merchandise by the Board of United States General Appraisers last week were the following:

Precious stones, cut, from Benj. A. Soep & Co., Amsterdam, Feb. 6, 1901.—Diamonds, 246 15/32 karats, entered at 103, advanced to 145 florins per karat; mêlée, 67¼ karats, entered at 70, advanced to 100 florins per karat; mêlée, 12½ karats, entered at 60, advanced to 80 florins per karat; 13 stones, 4 7/32 karats, entered at 100, advanced to 130 florins per karat; small, 8 9/32 karats, entered at 100, advanced to 145 florins per karat.

Manufactures of horn (umbrella handles), from R. Kunz & Ch. Hoffmeister, Paris, Jan. 24, 1901.—Echantillons corne, serie A to T, entered at from .30 to 4.25, advanced to from .375 to 5.3125 francs each; echantillons ivoire, serie J. F. H., etc., entered at from 1.25 to 12, advanced to from 1.5625 to 15 francs each. Add case.

Savannah, Ga.

The store of J. A. Ingram, 104 Broughton St. E., has been closed by Deputy Sheriff Sweeney, to satisfy a mortgage in favor of J. F. Williams. The stock of jewelry, etc., will be offered for sale on Monday, March 18, by the Sheriff.

S. E. Theus, of Theus Bros., has been appointed on a committee of the Confederate Veteran Association, to aid needy Confedcrate soldiers to secure pensions from the State of Georgia and to obtain admission for them to the Confederate Soldiers' Home, recently opened.

At a special meeting, held Monday evening, March 11, the Philadelphia Jewelers' Club decided to increase their membership limit from 175 to 200.

Waltham Watches.

SYSTEMATIC railroad watch inspection was first adopted during recent years. Introduced by a wise foresight, it has been gradually extended to almost every railroad in the United States and Canada. This safeguard for the traveling public was made possible by the construction of WALTHAM railroad watches, from which, indeed, it was the logical result. The AMERICAN WALTHAM WATCH COMPANY was the first to manufacture an 18 size full plate movement. For a quarter of a century this Company has made watch movements expressly designed for railroad use, and more than twenty years ago WALTHAM watches were selected by the British Government as the official timekeepers on the state railways in India. Successive improvements in manufacturing at WALTHAM have always enabled the AMERICAN WALTHAM WATCH COMPANY to produce the best pocket timepieces. The WALTHAM watch not only was the first, but was, and is, the finest railroad watch.

The VANGUARD is the highest quality 18 size WALTHAM movement. It was introduced in 1894 and immediately became the foremost watch for railroad men. It is the best 18 size movement one can buy. Other qualities of movements in VANGUARD model are CRESCENT STREET and APPLETON, TRACY & CO. This model has many points of superiority. Important among them are the following:

FIRST.—Its solidity and strength. While the frame of the ordinary movement is composed of seven parts, the VANGUARD model frame has but four parts. In this model separate pillars are dispensed with, the top plate and its support being in one piece.

SECOND.—The location and protected condition of the balance wheel, which is placed farther from the mainspring than in the ordinary full plate movement and accordingly is less liable to polarization that might accrue from a slight degree of magnetism in the mainspring. The value of this improvement will be apparent when it is considered that should the balance wheel, which in a quick train watch normally vibrates 18,000 times per hour, make but ten vibrations more or ten vibrations less, per hour, the watch will have gained or lost forty-eight seconds per day.

THIRD.—The use of the double roller, whereby escapement friction is reduced.

FOURTH.—The manner of securing the jewel pin in the impulse roller.

FIFTH.—The improved tempered steel safety barrel, which secures the train of the watch against dangers otherwise likely to result from breakage of the mainspring, and also allows the use of an extra wide and long mainspring, which gives the watch more than forty hours' run. This barrel may be taken out without removing the balance.

All WALTHAM railroad movements are fitted with the WALTHAM patent Breguet hairspring. This spring is hardened and tempered in form—not a flat spring merely bent into shape. It is not to be found on any other make of watches in the world.

The finish of the steel parts, damaskeening of the plates, and other features of ornamentation are consistent with the excellent timekeeping qualities of these movements.

American Waltham Watch Company,

WALTHAM, MASS.

THE JEWELERS' CIRCULAR
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AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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THE bill now in the Connecticut Legislature, aimed against itinerant merchants, ought to go through. The State has in the past been honeycombed with itinerant venders, not small fry but men with stocks of goods, who settle down into a town, hire a vacant store, just at the beginning of the Fall trade, and by heavy advertising through the Fall, Winter and early Spring do a rushing business, and then some Saturday night take wings and light out, leaving a vacant store, a few boxes, and nothing else to show where they have camped for six months and made a year's profits. Merchants who support the communities in which they are located should work hard to have this bill become a law.

JEWELERS are being constantly pestered these days with requests for contributions for society and religious fairs, church socials and similar functions, the promoters of these enterprises asking for merchandise to be used in paying church and other debts, anything from plows to earrings being acceptable. In consideration of these gifts the party making the request will place in the local paper the name of the donor. The idea is not new, but it has developed into a fad which is overrunning the country, and requests are being weekly received in the larger cities from widely separated sections. The unsalable stock of dealers has been depleted in this manner, but the fad continues to assume amazing proportions.

Marvelous Increase in Exports of Metal Manufactures

THE following table, compiled from the Treasury Bureau of Statistics, showing the exportations in 1890 and 1900 of the principal products of minerals, metals and the more important manufactures thereof, illustrates the great development, during the decade just passed, of this branch of our domestic industries:

	1890.	1900.
Iron and steel and manufactures	$27,000,134	$129,788,236
Copper and manufactures	5,918,395	58,881,529
Coal and coke	7,277,692	22,883,047
Paraffin	2,920,262	8,185,518
Scientific instruments	1,500,369	6,788,938
Phosphates	1,818,439	5,217,560
Cycles	.....	3,060,161
Zinc and manufactures	344,991	2,316,981
Clocks and watches	1,591,836	2,104,319
Brass and manufactures	.....	2,068,072
Copper sulphate	.....	2,050,989
Jewelry and plated ware	1,225,077	1,310,480
Marble, stone and manufactures	948,321	1,556,981
Nickel	.....	1,382,727
Tin	262,343	467,332
Lead and manufactures	521,961	459,571
Quicksilver	93,192	425,812
Cement	.....	225,300
Total domestic merchandise	$103,693,955	$324,167,266
Domestic gold exported	20,654,960	52,787,523
Domestic silver exported	16,098,189	59,272,668
Total materials, metals and manufactures	$140,447,104	$436,227,457

In the meantime imports of this character have materially decreased, except in case of natural products not obtained from the mines of the United States but required for use in manufacturing. In the above table it will be seen that the exports of manufactures of metals in the lines represented by this journal have not kept pace in proportion to those of metal manufactures in other lines; yet the increase in the export of clocks and watches during the past decade has been about 33 per cent., while the increase in manufactures of jewelry and plated ware has been about 7 per cent.

LETTERS TO THE EDITOR.

THE MOVEMENT OF THE LARGE CHICAGO RETAIL JEWELERS.

ST. LOUIS, March 9, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I notice in your last issue that the large Chicago jewelers have organized to protect themselves against department stores.

The move is compulsory and had to come sooner or later. When the National Retail Jewelers' Association held a meeting in Chicago, 1893, a committee, of which I was one, called on some of the large retail jewelers and asked them to join. They said the abuses that existed did not hurt them; their customers would not buy jewelry, etc., at department stores, and their reputation held their trade, etc. Such were the answers we received. They said it was all right for the little jewelers to organize. We tried to argue that the little jewelers that carry stocks of $20,000 and under could meet competition better; that their expenses, etc., could be held in check; that repairs, etc., almost paid their expenses, but all arguments could not induce the Chicago jewelers to join.

I hope the Chicago jewelers will be successful and hope that every jeweler in the United States will help, for if he doesn't his time will come next. Again wishing the Chicago jewelers success, I remain,

Yours truly,
HERMAN MAUCH.

W. H. Watrous Resigns from the International Silver Co.

MERIDEN, Conn., March 9.—The latest development in the affairs of the International Silver Co. is the resignation of W. H. Watrous, of Hartford, a director of the International Silver Co., who has disposed of his stock in the company and become identified with the Simeon L. & George H. Rogers Co., Hartford.

The information was first made public in a letter sent to the president of the International Silver Co., copies of which are being circulated among the silver ware trade.

Mr. Watrous's reasons for his action are matters of much conjecture. It is said by some that he has not been shown as much consideration as he might have been, in the affairs of the International Co. He has, in addition to the letter, sent out a circular containing statements referring to the International Silver Co.

A distinctly new departure in a decorative watch case illustrates the "natural growth" idea of the new art. The back of the watch (which is of the usual shape) is overlaid with a raised design in enamel of leaves in tints of green, while the whole watch is set in a triangular frame of plant stems, also in gold and green.

Optical Briefs and Notes.

The Globe Optical Co., Boston, Mass., through trustee A. G. Barber, have filed with the secretary of the commonwealth their annual corporation report, which is as follows:

Machinery and store fixtures	$2,779
Cash and debts	38,876
Manufactures and merchandise	54,218
Total	$95,873
Capital stock	$45,000
Debts	34,718
Profit and loss account	16,155
Total	$95,873

The Maine Association of Opticians had their meeting at Portland, Me., March 6. This society are of recent birth, having been incorporated Jan. 17, 1901. The officers are: H. E. Murdock, president, Portland; Arthur P. Allen, first vice-president, Bangor; Orel E. Davies, second vice-president, Rockland; A. M. Wentworth, treasurer, Portland, and R. B. Swift, secretary, Portland. The executive committee consist of E. E. Tuttle, Portland; E. S. Pendexter, Portland; George McL. Presson, Farmington; William H. Blacar, Bangor, and J. H. Voyer, Lewiston. The following extracts from the by-laws will give some idea of the requirements of members:

"Any citizen of Maine of good moral character and known and recognized as a regular optician, having a permanently located business, and not a traveler, canvasser or peddler, or that uses any assumed title, may become an active member of this Association.

"Any citizen of Maine of good moral character engaged in selling, dealing in or manufacturing optical goods, but who has given no special study to the subject of refraction and the adaptation of glasses to defective vision, may become an associate member.

"Any person who has been a member of this Association and who has permanently removed from the State, or a person that has rendered some valuable service to the Association or to the cause of opticians in general, may be elected an honorary member of this Association."

Jacob Miller, in business with Mark Miller, optician, 86 Nassau St., New York, was arraigned Wednesday, before United States Commissioner Shields, charged with attempting to sell "washed" documentary revenue stamps to the amount of $671. He was held for examination in $2,500 bail. The official who made the arrest said that Miller had as a confederate one Kaufman, of 101 W. 100th St., who is now in custody. The stamps were of $3, $5 and $10 denomination. The Secret Service agents say that about two years ago Miller was arrested on a similar charge, convicted and fined $1,000, which he paid. Miller claims that he does not know Kaufman, and that the latter, to clear his own skirts, claimed to have gotten the stamps from him.

(Optical notes continued on page 60.)

Interesting Meeting of Pennsylvania Opticians.

PHILADELPHIA, Pa., March 9. — The semi-annual meeting of the Optical Society of the State of Pennsylvania, to be held at Hotel Lafayette, Tuesday evening, will have several features of interest. The meeting of the society in the evening will be preceded by a business session of the society's Board of Examiners, of which J. F. Brinkerhoff is chairman, in the morning, at which a number of applicants who desire certificates will be examined. In the evening a discussion will probably be led by president A. Martin, who will tell of the recent attempted legislation against the opticians in New York State.

This will be followed by a consideration of the following:

"Resolved, That a regular stated charge should be made by the refracting optician for the examination of eyes."

This is a question in which every optician has the liveliest interest, and is one, however, in which a wide divergence of views is held. During the debate, Tuesday evening, President Martin will present the affirmative side of the question, while secretary C. A. Longstreth will voice the sentiments of those who believe there should be no charge for the examination of eyes.

Bill to License Opticians in the Illinois Legislature.

CHICAGO, Ill., March 9.—A movement is on foot to secure the passage of a State law to compel the licensing of opticians. A bill has been introduced into the House of Representatives, at Springfield, which is entitled "An act to insure the better education of opticians, to regulate the practice of opticians in the State of Illinois and to create a State Board of Opticians." Section 1 of the bill provides that after six months from the passage of the act it shall be unlawful for any person not a registered (or licensed) optician to practice as an optician, and any violator shall be liable to a penalty of not less than $25 nor more than $100 for the first offense, and for each subsequent offense to a double penalty.

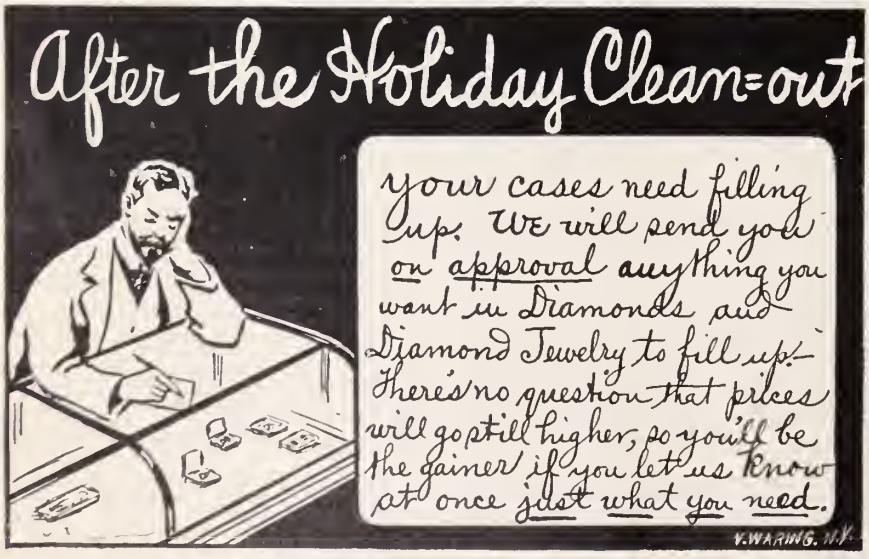
The bill provides for a State board of opticians as follows:

"A State board of opticians, to consist of five practicing opticians of recognized standing and ability, each of whom shall have practiced his profession for at least five years in the State of Illinois, is hereby created, and the Governor, with the advice and consent of the Senate, shall, within 30 days after the passage of this act, appoint the members of said board of opticians. The persons so appointed shall hold their offices for five years."

The board to be appointed in the discretion of the Governor, by the Illinois Optical Society, will be required annually to report to the Governor and to the Illinois Optical Society upon the conditions of the optical profession and trade in Illinois, which report shall also furnish a record of the proceedings of the board for the year and also the names and place of business of all opticians duly registered under this act.

The bill provides that every certificate of registration, or license, shall be conspicuously exposed in the place of business of the optician possessing it; and every person holding a license shall have it recorded in the office of the clerk of the county in which he resides or does business, within three months of its date, and until the license is recorded the holder is forbidden to practice—to sell his goods.

ON MEMORANDUM



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

New York Notes.

The Patent Case Co., 322 W. 35th St., have ceased to manufacture

The American Watch Case Co. have commenced manufacturing at their new shop, corner Elm and Leonard Sts.

Follmer, Clogg & Co., umbrella manufacturers, formerly of 414 Broadway, now occupy the entire second floor of 395 Broadway, where they have one of the largest and handsomest salesrooms of the kind in the city.

The following judgments against I. M. Finkelstein were recorded canceled last week: By Max Freund & Co., Dec. 6, 1892, for $562.22; J. McCreery and others, Dec. 9, 1892, for $808.92; C. Jackson and others, Sept. 1, 1897, for $133.45; and by Alois Kohn & Co., Aug. 23, 1898, for $726.97.

Lissauer & Co., who own the building at 12 Maiden Lane, have begun extensive improvements to make it a first class office structure. In about two months, when these improvements are completed, Henry E. Oppenheimer & Co. will occupy the entire second floor, on which their office is now situated, trebling their present office space.

A grand banquet and ball will be held Sunday, March 17, by the New Yorker Uhrmacher Verein, in celebration of the 25th anniversary of the founding of the society. The event will take place at William Allaire Hall, 194 Third Ave., near 18th St., and an enjoyable time is expected. J. Schneisters is president of the society and Emil F. Ungerer is the secretary.

Albert Ulmann, one of the founders of THE JEWELERS' WEEKLY, has written a "Landmark History of New York," which D. Appleton & Co. will issue in a few days. The book describes and illustrates all the interesting historic sites on Manhattan Island, and contains much valuable historic matter. The origin of Maiden Lane and references to the section surrounding it form one of the attractive features of the work.

Judgments against Herman I. Dietz aggregating over $5,000 were recorded canceled last week. They were by H. A. Groen & Bro. for $849.41, entered Feb. 10, 1896; B. Berman *et al.*, $566.01, entered July 27, 1896; J. Vonder Linden, $1,021.17, entered June 28, 1895; L. Rothschild, $197.87, entered Nov. 18, 1895; Schulz & Rudolph, $728.01, entered Jan. 28, 1896; L. Rosenberger *et al.*, $278.13, entered Dec. 21, 1895; J. Vonder Linden, $355.02, entered June 28, 1895, and by Louis Strasburger's Son & Co., $1,150.30, entered March 14, 1896.

Leopold S. Oppenheimer, Oscar Lichtenstein, Frank H. Rohter and John P. Cavanaugh, the four men arrested at the office of William I. Rosenfeld, Feb. 21, and accused of attempting to swindle him out of $5,000 worth of jewelry by means of a bogus mortgage on real estate, have been held by the Grand Jury. Magistrate Hogan, of the Centre St. Court, last week handed down his decision, which he had reserved after the examination, holding the men but reducing their bail from $5,000 to $2,000 each. This reduction was owing to the fact that the crime was only attempted grand larceny. The four prisoners were indicted by the Grand Jury, Monday, and were called to plead, before Judge Newburger, in Part I. of General Sessions, yesterday.

The Supreme Court of the United States, last week, handed down a decision denying the petition of the Solicitor-General for the writ of certiorari to bring before that court the action known as the United States *vs.* Rud. C. Hahn, decided by the United States Circuit Court of Appeals, in New York, a year ago. This action was in relation to the duty under the tariff of 1883 upon agate penholders and other articles, and among other things involved the question as to what was a precious stone. The writ was sought in order, as told in THE CIRCULAR-WEEKLY a week ago, to get, if possible, from the highest court, an adjudication as to exactly what is and what is not a precious stone. In refusing to take up this case, the Supreme Court have, say the attorneys for the importers, indicated that they do not take issue with the series of decisions of the Circuit Court of Appeals in which the latter court gave a broad construction to the term "precious stone."

The New York Court of Appeals at Albany last week heard arguments on the final appeal in the action of interpleader, brought by The Jewelers' League against Conrad Hepke. This suit is to determine the claim of Hepke to the insurance to Frank X. Becker, of whom he was a creditor. Hepke claimed the full $5,000 under an assignment of the policy, but the lower court awarded him but $635, the actual amount loaned on it, giving the remainder to Thekla M. Becker, the daughter of the deceased. The many interesting features of the case and the importance of Judge Russell's decision, handed down Aug. 20, 1899, to the members of The League, were spoken of in full in THE CIRCULAR-WEEKLY at that time and again when the case came up for decision by the Appellate Division, last March. In the argument last week Mr. Hepke, the appellant, was represented by Walter R. Beach, while Abel Crook, counsel for The Jewelers' League, was specially retained to appear for Thekla M. Becker, the daughter. Decision was reserved.

The quarterly meeting of the directors of the International Silver Co. will be held today, and there is much speculation in the silver plate trade as to what action the

C. DORFLINGER & SONS,

Manufacturers of Fine Glassware.

EVERYTHING IN PLAIN AND CUT CRYSTAL FOR THE TABLE.

915 Broadway, NEW YORK. 36 Murray Street.

1851. 1901.

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CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 980,000

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

board will take in relation to a dividend on the preferred stock. Only one quarterly dividend has been paid and two have been passed. No information as to the probable action of the board could be obtained at the office of the company, in New York, Monday. The 7 per cent. cumulative preferred stock of the International Silver Co., to the amount of $5,107,500, has been admitted to the unlisted department of the Stock Exchange. The quotations last week averaged 35.

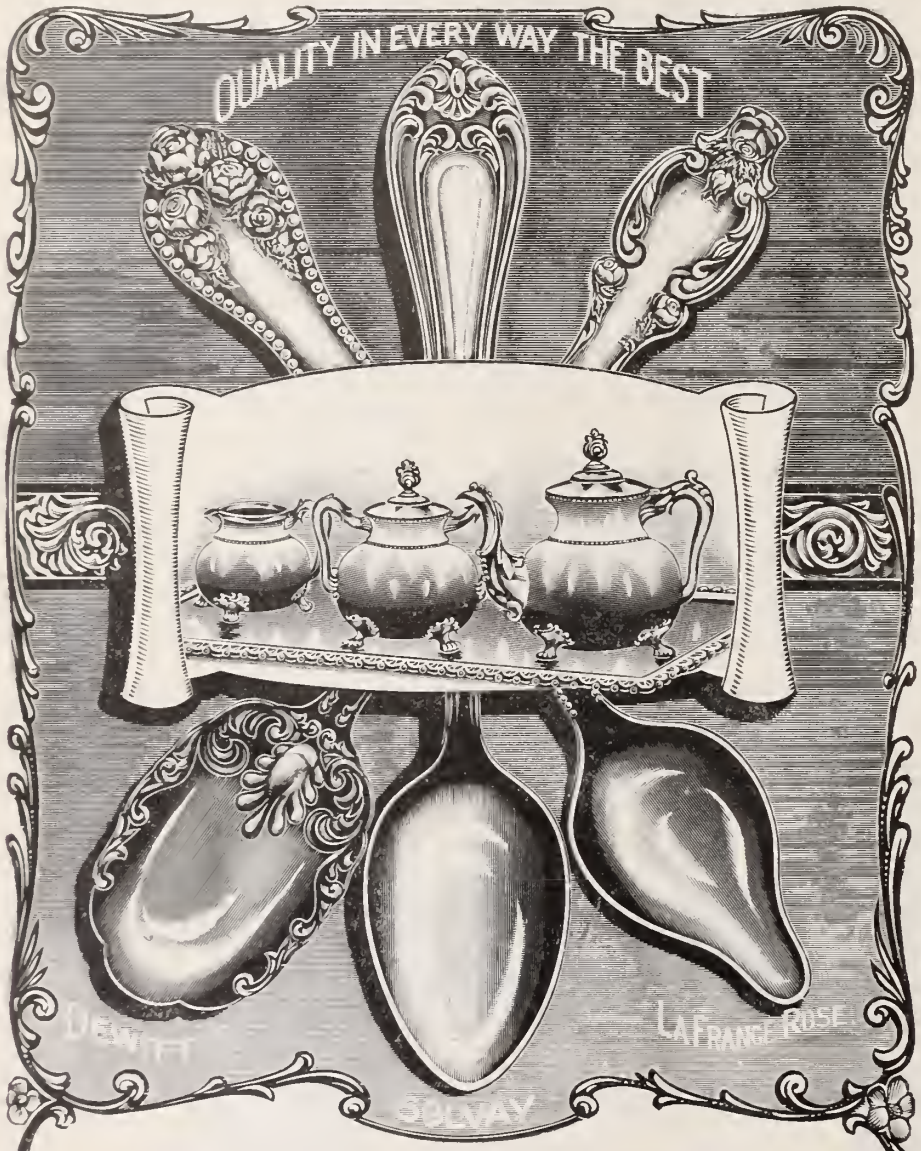
Fanny Morris, who conducts a jewelry and pawnbrokers' sale store at 22 Bowery, made an assignment Monday to Edwin F. Stern. She has carried on the business for several years. Mr. Stern said that the liabilities are $2,500 and assets $1,000.

Wiener & Levy, 1225 Broadway, have been succeeded by Daniel Levy, who conducts the business under his own name.

In accordance with the order of Judge Brown, noted last week in these columns, bids for the stock and fixtures of Solomon Seligman, the bankrupt jeweler and picture dealer, formerly of 10 E. 14th St., were opened in the United States District Court, yesterday morning. Bids were received for the stock up to the amount of over $9,000, but all these were rejected, while a bid for the fixtures of $1,050 was accepted. The stock will be sold at auction Friday.

Chief of Police John Hayes, of Kansas City, Mo., warns the jewelry trade to look out for a man calling himself B. Rosenthal, an itinerant vendor of diamonds and jewelry, against whom he has a warrant for grand larceny and embezzlement to the amount of $2,500. Rosenthal is about 30 years old, heavy build, about five feet six inches and weighs about 175 pounds. He has dark, muddy complexion, very thick black hair inclined to curl, smooth face and is bow-legged. He is a Polish Jew and speaks several languages, is a loud talker and great flatterer, and begins his sentences with the word "listen" or the word "understand." He is of a very nervous temperament and has an important air. Chief Hayes asks if Rosenthal is found that he be arrested at once and a telegram sent to the Kansas City police, who will send on immediately for him.

The schedules of Robert Welch, doing business as Welch & Miller, manufacturers of jewelry cases, 169 Broadway, were filed yesterday in the Clerk's office of the Supreme Court, Brooklyn. Mr. Welch made a general assignment March 2, giving preferences to his wife, Sarah M. Welch, for $1,719, for borrowed money, secured by a chattel mortgage, and to the estate of his father, Robert Welch, for $100. The assignee is E. L. Roake, lawyer, of the firm of Lansing & Roake, 177 Broadway. The assignment is due, according to Mr. Welch, to a general decrease in business since the panic of 1893, and to the competition of sweatshop and contract made goods. The schedules show the liabilities to be $13,619 and the assets to be nominally $11,567 and actually worth $6,483. Assignee Roake stated that he had not yet determined when he would call a meeting of the creditors, as he had not yet realized anything on the assets and was not in a position to state what the estate would pay or what offer Mr. Welch would be able to make them. The credi-



M. S. BENEDICT MANUFACTURING CO.

Works, EAST SYRACUSE, N. Y.

Salesrooms: 109-111 Wabash Ave., Chicago, Ill.; 409 Broadway, New York.

Complete stocks carried and goods shipped from both factory and Chicago salesroom.

WRITE FOR 275-PAGE CATALOGUE.

The

Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

tors, he stated, were but few in number and all friendly to the insolvent, as he had dealt with them for many years. Mr. Welch's business is one of the oldest in its line and he has been in it since 1868, conducting it alone for some years past. Mr. Welch is well known in the jewelry trade and had the reputation of making a very fine quality of jewelry cases.

Walter M. Jaccard, president of the Jaccard Jewelry Co., Kansas City, Mo., accompanied by his wife, paid a visit to this city last week.

An adjourned meeting of the creditors of A. S. Koplik & Son was held at the office of referee in bankruptcy M. Cox, 63 Wall St., Thursday afternoon. H. L. Herzog, counsel for several creditors, objected to claims filed by the estate of Rosalie Koplik, I. Hirsch & Son and other claims by members of the Koplik family, aggregating in all $12,500, on the ground that they were fraudulent and fictitious and had been paid. He based his objection on the statement that the records in the Sheriff's office show that the judgments by Rosalie Koplik and I. Hirsch & Son and others on which the bankrupts were sold out, were fully satisfied. The attorney for the creditors holding the disputed claims offered to withdraw them, but this Mr. Herzog would not agree to. The referee decided that the claims should not be withdrawn nor would he allow the creditors to vote on them. On consent of all parties the referee was instructed to appoint a trustee and the meeting was adjourned until to-day, for the purpose of taking testimony on the alleged fraudulent character of the claim.

BROOKLYN.

Miss Louise Scheer, daughter of William Scheer, manufacturing jeweler, 45th St. and Fifth Ave., Manhattan, and Edmund J. May were married Thursday evening at the home of the bride, 619 Marcy Ave. Rev. Dr. J. J. Heischmann officiated. Charles H. May was best man. Only members of the family were present. Mr. and Mrs. May left on an extended trip south.

An auction sale of the stock of M. Straus, retail jeweler, 409 and 411 Fulton St., commenced Monday and will continue at 11 o'clock A. M. daily until further notice. The sale is conducted by auctioneers A. J. Comrie and John H. French.

Louisa Vath, who was arrested about a month ago with Harry De Vere on complaint of Fred Martin, jeweler, 933 Broadway, was last week committed for three months in the Court of Special Sessions. The two other complaints made against De Vere and the girl mentioned last week will not be pressed against Miss Vath. De Vere did not respond when his name was called. He was out on $200 bail and the bond was declared forfeited.

Trans-Atlantic Voyagers.

TO EUROPE.

Albert Lorsch, of Albert Lorsch & Co., New York; D. De Sola Mendes, New York; H. C. Rumpp, of C. F. Rumpp & Sons, Philadelphia, Pa.; S. Pfaelzer, Philadelphia; Ignaz Strauss, New York, and S. C. Eppenstein, Chicago, accompanied by his wife, sailed last Tuesday on the *Kaiser Wilhelm der Grosse*.

Simon Fink, of Fink, Bodenheimer & Co., New York; A. L. Silberstein, New York; and David L. Glück, with Joseph Frankel's Sons, New York, sailed Saturday on the *Lucania*.

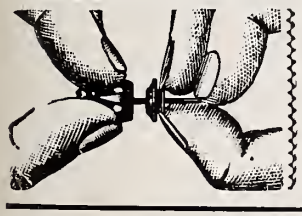
L. Friedlander, of R., L. & M. Friedlander, New York, accompanied by his wife; and Edward Sickles, of M. Sickles & Sons, Philadelphia, Pa., sailed Saturday on the *Hohenzollern*.

B. F. Griscom, of Bippart, Griscom & Osborn, Newark, N. J., sailed Wednesday on the *Teutonic*.

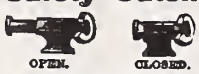
Maurice L. Powers, of Powers & Mayer, New York, accompanied by his wife, will sail March 23 on the *Campania*.

Irving Baum, New York, sails to-day on the *St. Louis*.

I. Emrich & Co., 42 E. 14th St., New York, make a specialty of rosaries in 14-karat gold and in sterling silver, with beads of amethysts, topaz and other semi-precious stones. They are just in receipt of a large assortment of the latest European novelties and their stock is being constantly increased and replenished by new importations.



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

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OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

ROSARIES,

SPECIAL FOR ... EASTER.
MADE IN
14 KARAT GOLD
AND
STERLING SILVER
AND WITH
BEADS
OF
AMETHYST,
TOPAZ,
GARNET,
CORAL,
JET,
AMBER,
CRYSTAL,
PEARL,
ETC., ETC.
Pearl Necklaces,
Pearl Collars,
Pearl Lorgnette Chains,
Coral Necklaces and
Lorgnette Chains,
Gun-Metal Goods,
Miniature Paintings,
Florentine Frames
AND
ALL THE LATEST
European Novelties.
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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WANTED—Position as watchmaker; 15 years' experience; city references. C. M. N., care Jewelers' Circular-Weekly.

THOROUGHLY experienced watchmaker, jeweler and salesman desires a situation. Address, Box 484, Syracuse, N. Y.

DESIGNER—High-class sterling ware designer is open for engagement; practical, up-to-date. "Designer," care Jewelers' Circular-Weekly.

ENGRAVER, strictly first-class, all-round; also jeweler and stone setter; long experience, best references; no bad habits. P., 46 Tennyson St., Boston, Mass.

A THOROUGHLY first-class watchmaker wants a position with a good reliable house; best of references. Address, "References," care Jewelers' Circular-Weekly.

YOUNG LADY desires position at assistant bookkeeping and general office work; seven years' experience; best reference. Address, J. C. F., care Jewelers' Circular-Weekly.

A JEWELER of long experience (Englishman) will go to England, May 1, and desires to represent a manufacturer in that country. Apply, "Bus.," care Jewelers' Circular-Weekly.

WATCHMAKER, engraver, optician, jeweler; been getting $20 per week; will work for $12 in small town in New York State; good habits, best reference; write me. "C., 91," care Jewelers' Circular-Weekly.

WATCHMAKER, refractionist, jeweler, plain engraver, good salesman, stone setter, of good address and habits, with references, tools and case; position permanent. "Optician," Columbia Hotel, Anderson, Ind.

WANTED—By bright, intelligent young man, position as manager of jewelry store or jewelry department; 10 years' experience; best of references and bonds. Address, G. C. S., Rooms 3 and 4, 184 Genesee St., Utica, N. Y.

WANTED—By bright, intelligent young man, position as traveling salesman for jewelry or silver ware house; 10 years' experience in jewelry business; best of references and bonds. Address, G. C. S., Rooms 3 and 4, 184 Genesee St., Utica, N. Y.

A FIRST-CLASS watchmaker and adjuster, with long experience on fine and complicated watch work, also in adjusting fine watches, wishes to make a change; references given; first-class houses only need answer. G. E., care Jewelers' Circular-Weekly.

GENTLEMAN, with 12 years' experience in the engraving and fine stationery business, would like a position with a jewelry house; experience covers a practical knowledge of engraving plant, and as buyer and salesman. Address, A. T. Kenyon, 1644 Lexington Ave., Cleveland, O.

EXPERT OPTICIAN, fine watchmaker and engraver is open for a steady position; would prefer to have charge of an optical department; can take entire charge of store if wanted; have tools and trial case; A1 reference furnished. Address, "Optician," care Jewelers' Circular-Weekly.

EXPERIENCED FOREMAN of sterling silver flat ware desires a position; am now foreman for a large firm, but wish to make a change; if any firm is thinking of starting in that line of work or is at present making it, would like to talk with them; up-to-date in all of the work. Address, "Experience," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first-class watchmaker and salesman of good appearance, at once. W. C. Bryant, Bangor, Me.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—Boy in manufacturing office; must have some experience; first-class reference required. Address, H. B. S., care Jewelers' Circular-Weekly.

WANTED—A young man as experienced jewelry repairer; steady work; reference required. Address, A. J. S., 576 Main St., East Orange, N. J.

WANTED—Watchmaker; must be thoroughly first-class man with the best of reference; permanent position to good man. Goodman Bros., Columbus, O.

ENGRAVER, with a fair knowledge of jewelry repairing; one who can furnish best of references. Address, "Temperate," care Jewelers' Circular-Weekly.

A DESIGNER AND MODELER; first-class on sterling silver hollow ware and novelties; must have experience. Apply, Ferd. Fuchs & Bros., 34 E. 29th St., New York.

WANTED—Young watchmaker for assembling special photographic shutters. Write or call, stating experience, C. P. Goerz Optical Works, 130th St. and Park Ave., New York.

A GOOD WATCHMAKER, window dresser and salesman; reference required; steady position for the right man. Apply to R., L. & M. Friedlander, 30 Maiden Lane, New York.

WANTED—Experienced jewelry salesman to carry a line of gents' chains, lorgnettes and bracelets on the Pacific Coast, on commission. Address, "B.," care Jewelers' Circular-Weekly.

WANTED, AT ONCE—First-class watchmaker; one who can engrave and do jewelry work; send sample of engraving and give full particulars in first letter. Henry Iversen & Co., Corsicana, Tex.

WANTED—Watchmaker, engraver, jeweler, all-around helper; steady job, nice town, New York State; send sample of engraving, photo and full particulars. Address, E. B., care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman, well acquainted with western jewelry jobbing trade, for an established house. Address, stating age, references and salary expected, C. O., care Jewelers' Circular-Weekly.

WANTED—Second watchmaker who can take charge of optical room and clocks; must be competent; southwestern city of 50,000; enclose in first letter photograph, references, age and salary wanted; have also opening for good watchmaker familiar with railroad inspection. Address, "Southwest," care Jewelers' Circular-Weekly.

WANTED—A1 traveling salesman; a man with ability, who can make and hold trade and earn large salary; this is not a bid for the ordinary traveler, but for a superior man; for such a man, familiar with watches, diamonds and jewelry, there is a first-class place. Address, "A B C," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

WANTED, PARTNER—An expert diamond setter and jeweler wishes to join a first-class watchmaker and engraver who has an established business; references. Address, "Diamond Setter," care Jewelers' Circular-Weekly.

1,500 INHABITANTS, growing business town, good surrounding country, nearest opposition, 30 miles; will sell good-paying jewelry store at great bargain; small capital required. Address, "Business," care Jewelers' Circular-Weekly.

PARTNER WANTED, with some capital, to open a retail jewelry store in a fast-growing city on the Pacific coast; a splendid opportunity for the right party; references. Address all correspondence to "Coast," care Jewelers' Circular-Weekly.

WANTED—Active partner in silverware manufacturing; old-established business; $5,000 to $10,000 required to extend business; first-class opportunity. Address, "Manufacturer," 6321 Clifton Ave., St. Louis, Mo.

For Sale.

SMALL OUTFIT of machinery and tools for silverware manufacturing; cheap; to close an estate; list furnished on application. C. C. Shaver Estate, Utica, N. Y.

To Let.

TO LET—Good chance for right man; portion of store on best street in New York for optician; low rent to first-class man. G. H., care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED—A medium size jewelers' safe; burglar-proof box preferred. Address, T. Waldenburg, 19 Maiden Lane, New York.

Miscellaneous.

THE GREATEST INVENTION of the age; a tool to set a roller jewel in 60 seconds without removing mainspring or roller; price, 50 cents; satisfaction guaranteed. S. W. Christine, Watchmaker, Washington, N. J.

ENGLISH FIRM WANTS FOREMAN.

WANTED—Reliable foreman or manager who understands the technical part of silver plating, especially depositing silver on glass, etc., to manage a small factory now established in England. Must be thoroughly trustworthy and understand the details of engraving in connection with the deposit goods. Address, in strictest confidence, Deposit, care Room 19, 11 Waverly Place, New York.

FOR SALE.

CONTROLLING interest in manufacturing and retail jewelry; incorporated; leading, old established house; profitable; large corner store; magnificent window display; prominent location; city of 100,000; largest owner, and manager for 30 years, overworked and out of health, wishes to retire. Excellent opportunity for young man to employ capital and services. Stock, $50,000 to $60,000; can be reduced; principals only. Address, Charles O. LeCount, 290 Broadway, New York.

A FIRST FLOOR

With WALL SAFE,

in Maiden Lane, between Broadway and Nassau St. Well fitted up. Rent, $1,000.

Apply to

NICHOLSON & CO., Sole Agents,
150 Broadway, New York.

THREE LOFTS

in Maiden Lane, between Broadway and Nassau St. In good order. Rents, $400. $200 and $200. Rented together or separately. Apply to

NICHOLSON & CO., Sole Agents,
150 Broadway, New York.

TO LET.

ONE OF THE BEST WINDOWS ON MAIDEN LANE,

between Broadway and Nassau St. Only responsible parties considered. Address,

"PERMANENT,"

care Jewelers' Circular-Weekly.

U. S. MARSHAL'S SALE OF JEWELRY.

Will sell at Public Auction on 3d floor of P. O. Building, Newark, N. J., on March 21, 1901, at one o'clock P. M., lot of set Diamonds, Emeralds, Rubies, Sapphires, Opals, etc. Address U. S. Marshal's office at Trenton, N. J., for catalogue.

T. J. ALCOTT, U. S. MARSHAL.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths

DEITSCH BROS.,

14 E. 17th St., New York.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W. DAY,
235 WEST STREET, - - - NEW YORK.
Telephone, 2577 Franklin.

SCHOOL Watchmaking, Optical and Engraving.
Winona, Minn. W. F. A. Woodcock.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

It's Stamped In The Case.

There is no guess-work about the gold in BELL SPECIAL 14K. GOLD-FILLED CASES. Every case is 10 dwt. standard, that is, every 18 size hunting case contains 10 dwts. of gold—other sizes in proportion. You know just what you're getting and you also know that you're getting more gold than is in any other gold-filled case. When you sell these cases you make not only the retailer's profit but the middleman's also. We sell to you direct.



Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

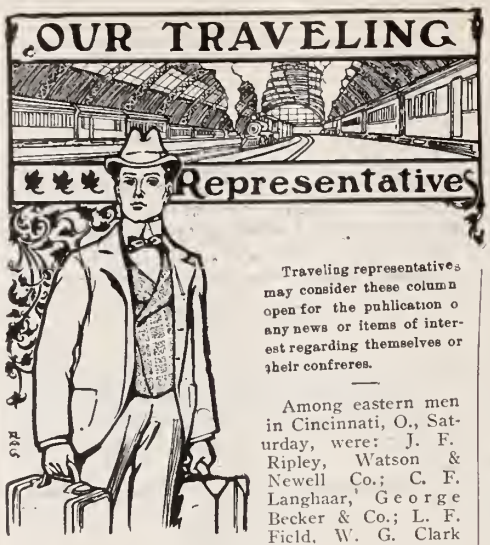
BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,

Champlain Bldg., CHICAGO, ILL.



Traveling representatives may consider these column open for the publication o any news or items of interest regarding themselves or their confreres.

Among eastern men in Cincinnati, O., Saturday, were: J. F. Ripley, Watson & Newell Co.; C. F. Langhaar, George Becker & Co.; L. F. Field, W. G. Clark & Co.; G. C. Booth, Hutchison & Huestis; Ed. White, George L. Vose Mfg. Co.; C. L. Barbour, Plainville Stock Co.; Milton Rodenberg, Rodenberg & Dunn.

R. A. Rosenkrist is a new traveling man recently engaged by S. Davis, Pittsburgh, Pa.

Among the traveling salesmen who visited Denver, Col., the past week were: Mr. Hyman, Hyman Bros.; Mr. Somborn, Albert Berger & Co.

Among the eastern traveling men who were in St. Louis, Mo., last week were: S. W. Abbey, E. Ira Richards & Co.; P. L. Smith, Whiting Mfg. Co.; and B. Eichberg, Eichberg & Co.

C. D. Stuart, with Heeren Bros. & Co., Pittsburgh, Pa., has been confined to his home with an attack of grip. After his recovery he will make his initial trip to the western cities.

Traveling men calling on Davenport, Ia., jewelers the past week were: M. L. Barnard, J. B. Bowden & Co.; Alexander Strauss, Jacobson Bros.; M. W. Smith, S. B. Champlin Co.; R. W. Hunt, Eagle Pencil Co.; A. S. Wormood, Illinois Watch Co.

Frank C. Shinn, now traveling for C. L. Trout & Co., New York, but who formerly had charge of the business of M. Benjamin, Kansas City, and later was traveler for J. H. Purdy & Co., Chicago, was registered at the Hotel Baltimore, Kansas City, last week.

The following traveling men visited the Portland, Ore., jewelers the past week: J. B. Whitney, International Silver Co.; Jacob Marx, Kossuth Marx Jewelry Co.; Jules Franklin, L. Tannenbaum & Co.; H. E. Osborn, for O. F. Egginton; R. H. Stevens, Mabie, Todd & Bard; F. E. Gibson, The H. A. Kirby Co.; Fred. L. Davis, Nordman Bros.

Some of the travelers for Woodstock, Hoefer & Co., Kansas City, Mo., were in Kansas City the first part of the past week, stocking up and preparing for another trip. W. A. Montague spent Sunday there and left on a trip through Iowa; J. M. Linn, the Missouri man, has just gone out on a new trip; H. F. Wells is in northern Iowa and Minnesota; D. B. Ward has just returned from a trip which he made for H. F. Wells and is now making one through their northern territory.

Among traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week were: Charles Stiner, Bracher, Becker & Barnett; John Marsh, C. A. Marsh & Co.; Mr. Somborn, Albert Berger & Co.; Mr. Kettlty, Albro & Co.; A. C. Eckert, for A. Wittnauer; George W. Beardsley, George W. Shiebler & Co.; E. W. Brannon, John W. Reddall & Co.; Walter R. Shute, Jones & Woodland; B. Eichberg, Eichberg & Co.; William Matschke, A. Joralemon & Son and F. & F. Felger; W. H. Helmbold, National Optical Co.; A. Marshuetz, Spencer Optical Mfg. Co.

Traveling men in Indianapolis, Ind., last week included: H. E. Vincent, Simpson, Hall, Miller & Co.; J. S. Platt, Theodore W. Foster & Bro. Co.; J. F. Ripley, Watson & Newell Co.; Samuel I. Loeb, for Albert Albrecht; William Bosselman, T. Quayle & Co.; Samuel Jaskow, Fink, Bodenheimer & Co.; Mr. Booth, Sturtevant, Whiting & Bigelow; George A. Schafer, Regnell, Bigney & Co.; Mr. Heyman, Stern Bros. & Co.; Wade Williams, Arnold & Steere; George C. Booth, Hutchison & Huestis; Fred. H. Allen, D. Wilcox & Co.; Mr. Remington, Carter, Qvarnstrom & Remington; T. S. Richter, George K. Harrington & Co.; and a representative of Julius Eichenberg.

Traveling salesmen in Boston, Mass., last week included: Charles E. Hancock, Charles E. Hancock Co.; Cy. Price, for S. Lindenborn; E. A. Woodmancy, Potter & Buffinton; Mr. Melcher, Scofield, Melcher & Scofield; T. G. Frothingham, T. G. Frothingham & Co.; Geo. W. Read, William B. Kerr & Co.; Mr. Duffy, Enos Richardson & Co.; Mr. Hueber, Hueber & Co.; Mr. Crane, Strobell & Crane; Fred. Clarkson, Albert Lorsch & Co.; Herman Friese, Fred. W. Lewis & Co.; Matthias Stratton, Alling & Co.; Charles Snedeker, Schulz & Rudolph; Henry Ide, H. C. Hardy & Co.; J. Englander, S. Konijn & Co.; Irving L. Russell, L. Tannenbaum & Co.; Mr. Lissauer, Ingomar Goldsmith & Co.

Among the traveling salesmen who recently visited Detroit, Mich., were: Mr. Singleton; Adams & Singleton; Mr. Parker, Osmun-Parker Mfg. Co.; Harry Osborne, R. Wallace & Sons Mfg. Co.; J. R. Goodwin, Carter, Hastings & Howe; John C. Hull, The Silver Plate Cutlery Co.; H. C. Natt, Marcus Ward Co.; C. B. Bartlett, Whiting Mfg. Co.; H. J. Rolfe, The Derby Silver Co.; J. E. Simonson, Ludwig Nissen & Co., Frank L. Wood, Ludwig Nissen & Co.; H. W. Raymond, Fred. C. Steimann & Co.; Charles Lochner, Hayes Bros.; Mr. Lavigne, Mathey Bros., Mathez & Co.; H. A. Reichman, Joseph H. Fink & Co.; J. W. McClannin, Wilcox Silver Plate Co.; D. Smith, S. B. Champlin Co.

The following were in Minneapolis and St. Paul, Minn., the past week: H. H. Pierce, T. I. Smith & Co.; William Barker, R. Wallace & Sons Mfg. Co.; J. A. Limbach, Theodore W. Foster & Bro. Co.; representative of Sykes & Strandberg; Mr. Weaver, F. W. Weaver & Co.; Joseph Frank, Sussfeld, Lorsch & Co.; Mr. Remington, Waite, Mathewson & Co.; N. Lubo, Oscar Gottlieb & Co.; Mr. Potter, J. M. Fisher & Co.; Mr. Somborn, Albert Berger & Co.; J. Marsh, C. A. Marsh & Co.; Mr. Brown, Riley, French & Heffron; J. R. Davidson, The

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

The "Bryant" Rings. are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.

Philadelphia Watch Case Co.; B. H. Blank, Hammel, Riglander & Co.; Mr. Somes, S. O. Bigney & Co.; Mr. Wilkins, The Ostby & Barton Co.; Mr. Rogers, Riker Bros.; M. L. Barnard, J. B. Bowden & Co.; Lawrence Smith, Bippart, Griscom & Osborn.

The following traveling men called on the trade in Pittsburgh, Pa., the past week: A. H. Oakley, Thornton Bros.; Charles F. Langhaar, George Becker & Co.; W. W. Middlebrook, B. A. Ballou & Co.; L. T. Field, W. G. Clark & Co.; E. A. White, The George L. Vose Mfg. Co.; Robert B. Steele, Kohn & Co.; George C. Booth, Hutchison & Huestis; Edwin L. Mumford, Waite, Thresher Co.; C. H. Clark, J. F. Sturdy's Sons; William Bosselman, T. Quayle & Co.; Mr. Tappan, The D. F. Briggs Co.; F. H. Carpenter, Alfred H. Smith & Co.; Harry B. Kennion, Parks Bros. & Rogers; J. M. Morrow, American Watch Case Co.; Walter R. Shute, Jones & Woodland; J. C. Bigalke, for A. Wittnauer; Harry Mix, Wightman & Hough Co.; A. H. Oakley, Thornton Bros. and Walter E. Hayward; J. Lenardson, Charles E. Hancock Co.

Newark.

It was reported last week that the building on Broad St., wherein J. Frank Beers conducts his jewelry business, had been sold by Thomas B. Allen, the owner.

Carington & Co., whose jewelry factory at 19 Green St. is to be torn down to make way for the new City Hall, have purchased a lot, 25x100 feet, in Frelinghuysen Ave., corner of Wright St., and will build a factory; $1,850 was paid for the lot.

United States Marshal Thomas J. Alcott will hold a sale in the Post Office building, Thursday, March 24, of sets of diamonds, pearls, rubies, emeralds, opals, turquoise, sapphires, etc., consisting of rings, earrings, bracelets, brooches and the like, all having been forfeited to the United States for violation of the customs laws. In the list are 37 diamond rings.

Baltimore.

J. Stuart MacDonald, president of the Union League, was at the head of that organization in the inaugural parade at Washington, March 4.

John Smith, alias "Boston Frank," pleaded guilty, in Part 2, of the Criminal Court, March 7, to the larceny of a diamond pin, valued at $75, from J. Stuart MacDonald, jeweler, and was sentenced to three years in the penitentiary. The crime was committed Jan. 25, and after the police had arrested Smith and looked up his record they concluded they had captured a notorious criminal. They describe him as a "pennyweighter." When asked by Judge Harlan what he had to say, Smith replied only that he had never been arrested in this State before. The Judge at once imposed the sentence without comment.

Jacob Epstein, proprietor of the Baltimore Bargain House, by William Pinkney White, attorney, instituted three suits in the Superior Court, March 8, to recover on policies of insurance on his stock in the building on Baltimore St., near Howard, which was destroyed by fire Dec. 8. Two of the suits are against the Niagara Fire Insurance Co., of New York, the claims being for $10,000 and $5,000, respectively. The other suit is against the Manhattan Fire Insurance Co., of New York, to recover $5,000. All the other insurance companies who had risks on the property have paid the claims against them.

J. A. Conn, Cameron, Wis., has had a time clock placed in his store.







CHART

FOR THE

Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect

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Whether loose or mounted every diamond we send out is marked with a grade number or letter to indicate the quality, and, remember, we guarantee them to be exactly as represented.

A feature of our Grading System is that it tells without examination whether a stone is perfect or not. This is an aid to even those who are well posted in the different qualities.

Dealers who do not feel competent to rely entirely on their own judgment will find our System a great help, both in ordering and selling.

Our Guarantee, in addition to yours, makes easier selling and satisfied customers, and the additional satisfaction of having dealt fairly with them.

Our prices, you will find, will compare favorably with any in the market. When you have a prospective sale for something not in stock, a trial order will convince you.

S. C. SCOTT MFG. CO.

9, 11, 13 Maiden Lane,
New York.

News Gleanings.

A. M. Molesworth has opened a store at Blanchard, Ia.

Mrs. F. M. Vuille, of St. Joseph, Mo., has been sued for $9.

Nutter Bros., Martinsville, Ind., have put in new wall cases.

George Schrody has opened a jewelry business in Lansing, Ia.

Ole Knudson, of Valley City, N. D., has moved to a new location.

W. B. Kennedy, Eureka, Utah, has discontinued the jewelry business.

W. A. Parsley has opened a new stock of jewelry in Washburn, N. D.

Emil Sutter, Abilene, Kan., has filed a voluntary petition in bankruptcy.

J. Harvell & Son, Litchfield, Ill., are putting in new fixtures and stock.

D. B. Judd has moved his stock of jewelry from Dawson to Chester, Neb.

M. O. Stanley, Ponca City, Okla., has given a chattel mortgage for $1,200.

Charles W. Keeler, Binghamton, N. Y., will remove to 71 Court St. on April 1.

George H. Lang, Mankato, Minn., has bought a residence property in that city.

M. Barr & Co., Howard Lake, Minn., have disposed of their stock of jewelry.

A voluntary petition in bankruptcy has been filed by L. W. Mowry, Slaton, Minn.

A. G. Foogman, Hillsboro, N. D., was married in Portage, Wis., to Miss Helen Schneider.

D. C. Baker, Washington, Pa., has sold a large safe to Fred. C. Fleming, of Fairmont, W. Va.

A bank is reported to be in possession of the dry goods and jewelry store of P. Auspitz, Perry, Ia.

John M. Holm, Rosseau, Minn., was married recently in Warren, Minn., to Miss Isabella Isaacson.

L. Epstein & Co. have filed articles of copartnership and will conduct a jewelry business in St. Louis, Mo.

Rachel Goldman has given a bill of sale on her jewelry business in St. Louis, Mo., for a consideration of $350.

Fred. H. Rees, Elmira, N. Y., has admitted to partnership Dan E. Rice, and the firm are now Rees & Rice.

Laure Snodgrass, New Palestine, Ind., has disposed of his stock and contemplates going to Oklahoma to make his future home.

Harry Bullard, Wellsville, N. Y., is now occupying the entire store in which he is located, and has had it fitted up in a very neat manner.

Robbers broke into the store of Henry Croessmann, at Duquoin, Ill., Wednesday, taking watches, rings and other articles valued at $800.

Rumor has it that E. D. Vosbury, Binghamton, N. Y., is closing out his stock, preparatory to a discontinuance of the jewelry business.

The Seastrunk-Roy Mfg. Co. have opened up for business in San Antonio, Tex., and will conduct a jewelry manufacturing, wholesale and repair business.

Cleaver Bros. & McIntosh, Boone, Ia., have bought the business of E. C. Flinn, Carroll, Ia. The business will be continued as a branch at Carroll, in charge of W. H. Cleaver.

The stock of the bankrupt Fred J. Stilson, Atlanta, Ga., had been advertised for sale in bulk, but as no satisfactory bid has been received the goods may be sold at special retail sale.

The jewelry store conducted by the late J. A. Schrom, Coopertown, N. Y., is to be reopened by Mrs. Schrom and managed by Samuel White.

The Grand Jury have dismissed the case of Bessie Green, the young woman arrested recently upon the charge of stealing an opal ring valued at $5 from Welsh & Bro., Baltimore, Md.

Among the articles selected by the British Chancellor of the Exchequer on which to place increased duties to offset the decline in England's foreign trade, are clocks, most of which are from the United States.

The Stanton-Nickett Jewelry Co. have been incorporated to do business at Brookings, S. D., with a capital of $25,000. The incorporators are Horace Nickett, Elton G. Stanton and George Hall.

A man known as Zibe Rife is reported to be defrauding Iowa people. He makes claims, at times, that he is about to open a jewelry store, but does not do so. He has been at Marne and Atlantic, Ia.

E. L. Rinkenbach, Harrisburgh, Pa., celebrated the 14th anniversary of his engaging in business in that city, Tuesday evening of last week, with a banquet to his force of clerks and a few friends at his home.

The Diamond Tontine Savings Co. have been incorporated at Savanna, Ill., with capital $1,500, to sell diamonds on the instalment plan; incorporators, Charles Soltow, Ralph Thompson, William C. Thompson.

The C. F. Dann Mfg. Co., of Buffalo, N. Y., were incorporated at Albany, N. Y., on March 5, to manufacture jewelry. The capital is $10,000, and the directors are Charles F. Dann, J. I. Block and Sigmund Bock, all of Buffalo.

J. O. Van Voorhies, Osawatomie, Kan., has purchased new stock and also a number of decorative attractions for his window and store, including a ship chronometer, an old army carbine, one of the first breech loading guns made and a lot of sabre bayonets.

A petit larceny case brought against Joseph Miller, of Buffalo, president of the Tontine Diamond Co., by Judge Rogers, of Tonawanda, N. Y., alleging that Miller had appropriated to his own use $20 invested in shares of the company by Rogers, has been settled out of Court.

E. H. Kennerdell, of Tarentum, Pa., proprietor of a jewelry store in Salem, O., has, owing to the continued illness of his local manager, Charles B. Kennerdell, decided to close his Salem store. The goods will be sold at special sale. Charles B. Kennerdell was taken seriously ill just before Christmas and has not recovered.

In a fire which practically destroyed the business section of Park River, N. Dak., Feb. 28, the stores of Andrew Anderson and S. O. Huseth were burned out. Mr. Anderson saved most of the contents of his store, which was covered by insurance. Mr. Huseth saved practically all his goods and carried a small insurance on stock, but none on building.

W. A. Brashfield will open a store at Gainesville, Tex.

George P. Kirtland, Nashville, Tenn., has moved to 208 Union St.

A. S. Smith, Birmingham, Ala., has recovered from six weeks' illness.

T. J. Dorrah, Springfield, Tenn., has added a line of jewelry to his stock.

Robert A. Ball, Grand Rapids, Mich., will open a store at Traverse City, Mich.

F. W. Terhune, for some time at Sioux Falls, S. Dak., has moved to Groton, S. Dak.

F. H. Coburn, East Troy, Wis., has moved to a new location in the same town.

Wallace Brown, Geneva, O., will contract his business and run it on a smaller scale.

H. Zuckweiler, Pekin, Ill., is improving the conveniences and appearances of his store.

T. A. Long, of Blue Ridge, Tex., has purchased the business of Avy Edwards, Howe, Tex.

Charles H. Pifer, Pueblo, Col., suffered from fire last week, the building in which he was located being gutted.

Michael Adams, Dubuque, Ia., is improving his building, which will be occupied by a jewelry store when completed.

The store of Charles J. Hill, Southbridge, Mass., was broken into last week and goods to the value of $80 or $90 were taken.

William Hover, 64 years old, of Frankfort, N. Y., was severely injured by being struck by a railroad train at Utica, N. Y., a few days ago.

The store of P. M. Sawyer, Arlington, Ia., was burned out March 5. His loss is estimated at $2,500, with an insurance of $1,700. J. Valentine lost $300 by the same fire; covered by insurance.

The O'Hara Waltham Dial Co., Waltham, Mass., have adopted a 10-hour schedule five days a week, and will be closed all day Saturdays. The factory has been running on eight-hour time, with a Saturday half-holiday.

Albert Lancaster, of Birmingham, Ala., was married, Feb. 28, at Chattanooga, Tenn., to Miss Annie Warner. His start on the matrimonial journey was delayed a few hours owing to the fact that a hotel clerk forgot to call him in time to catch a train.

Robert T. Young, New Bedford, Mass., put jewelry, money and clothes in a trunk one night last week. Burglars broke in, tried to pry open the trunk lock, could not do it, and therefore carried away the trunk. Police officers found it later, emptied of all valuables.

Mrs. Lena Kupfer recently sold her jewelry store at Dillon, Mon., to Fidel and Fred Huber and in future it will be conducted under the firm name of Huber Bros. Fidel Huber has been manager of the store since the death of his uncle, Mr. Kupfer, about 20 years ago.

The building which has been occupied by the Gale Jewelry Co., Norfolk, Va., for the past 20 years, will be replaced by a new building. The Gale Jewelry Co. have secured a store room in the new building, but will be forced to move from their present stand temporarily.

E. Bourgeois, of Dijon, France, father of A. Bourgeois, Jackson, Miss., has been enjoying a trip through the eastern part of the United States. He spent about two weeks in Jackson as the guest of his son and expressed himself as highly delighted with America and her institutions.

The stock and good will of D. B. Anderson, Marietta, O., have been purchased by Reigner & Wittlig, composed of A. P. Reigner and Henry Wittlig. Mr. Reigner has been in the store for a number of years. Mr. Wittlig has grown up in the business under his father, Jacob Wittlig.

Robert L. Boyd, who was arrested on Feb. 8, charged with 15 cases of larceny from his former employers, M. Goldsmith & Son, Washington, D. C., was to have been given a hearing in the Police Court Wednesday, but the prosecuting attorney gave notice that he would continue the case indefinitely.

D. W. Whittle, an associate of the late D. L. Moody, died March 4, at East Northfield, Mass., aged 60 years. He was born in Chicopee Falls, Mass. He served in the civil war, married in Chicago in 1863, and went with the Elgin National Watch Co. In 1875 he gave up his lucrative position to give his entire time to evangelistic work.

Charles C. Walter, one of the oldest and best known jewelers and watchmakers of Richmond, Va., died March 4, aged 75 years. Grip was the immediate cause of his death. Mr. Walter was born at Richheld Springs, N. Y., Sept. 30, 1825, but had been a resident of Richmond for more than 50 years. Fifty-two years ago he married Miss Zellean V. Felows, of Richmond, who survives him. He leaves two children, Mrs. L. T. Robertson, of New York, and Charles W. Walter, of Richmond, and Miss Lena Walter, an adopted child. Mr. Walter was a prominent Methodist. He was a member of the Knights of Honor.

Souvenir Spoons.

What are you doing about Souvenir Spoons?

Do you know that we have a great many pretty patterns that will just suit you?

We engrave any view in the bowls.

Why not send for some of our samples and let us see what we can do for you?

We make everything for the jeweler.

A postal brings samples.

Codding & Heilborn Co.,

Manufacturers,

NORTH ATTLEBORO, MASS.

New York Sample Office,

CHAS. VAN NESS, 11 Maiden Lane.



LATEST in SCARF PINS.

FAC-SIMILE OF THE

Carrie Nation Hatchet.

$7.50 a gross, 75c. a doz. or 10c. each.

GEO. E. HOMER,
45 Winter Street,
BOSTON, MASS.

WHY NOT BUY YOUR GOODS DIRECT FROM THE MANUFACTURER?

We manufacture for the **RETAILER** and sell to him **direct only.** Our goods cannot be found in Jobbers' Stocks, **nor can the jobbers offer them** to you for the same money.

Try Them and be Convinced.

We Sell to the Jewelry Trade Only.

THE BASSETT JEWELRY CO.,
Providence, R. I.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, MARCH 13, 1901. No. 6.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

Louis Manheimer is taking a short rest at Hot Springs, Ark.

Benj. Allen left Saturday for a 10 days' visit in New York and vicinity.

Star Watch Case Co., Elgin, have increased their capital stock from $30,000 to $100,000.

Mr. Miller, for J. W. Forsinger, was in town for a day and left for his southern and western territory.

Frank Sproehnle has gone west to look after the interests of Sproehnle & Co. in that territory.

A. C. Becken has returned from an extended visit in the southwestern territories, accompanied by his family.

Miss Spencer, of John Spencer & Daughter, Edgerton, Wis., was in town last week making selections for their stock.

F. H. Caruthers, in charge of the Chicago office of Hipp, Didisheim & Bro., is back from a 10 days' visit at the eastern house.

The Anchor Silver Plate Co. have moved their Chicago offices from the fourth to the eighth floor of the Silversmiths' building.

Mr. Swartchild, after an extended visit at Laredo, Mexico, has left Mexico for California, where he will spend some weeks at Pasadena.

Mr. Russell, of Russell & Lyon, Jacksonville, Ill., and Mack A. Hurlburt, Fort Dodge, Ia., were among the more prominent buyers of the week.

Sydney Joseph, Eliassof Bros. & Co., was a caller on the trade, and says there is nothing wrong in business, judging from the lines he represents.

Martin Meyer, Chicago representative of the J. D. Bergen Co., is on a trip east, covering Toledo, Cleveland, Pittsburgh and central western cities.

Mine and Quarry News Bureau, Chicago, have changed their name to Globe Chronometer. The object is also changed to manufacture jewelry, novelties and timekeepers.

C. F. Gillmann, jeweler, N. Clark St., for seven years president of the North Side Business Men's Association, has been nominated for Alderman by the 23d Ward Republican Convention. There was no opposition.

Mr. Archer, of Wadsworth & Archer, Beatrice, Neb., passed through here last week on his return home from the President's inauguration at Washington, which he had attended as a member of the Nebraska Governor's party.

Manager Davidson, of the Philadelphia Watch Case Co., says business continues strong in their lines, that the Bates & Bacon line is swamped with orders and that this is practically true of both lines. The strength is attributed to quality and finish of the goods named.

W. O. Kellogg has taken the Watson & Newell Co.'s line, with offices at 405 Masonic Temple. The Watson & Newell Co. have purchased the fixtures of the A. F. Towle & Son Co., at that number, and will carry a full sample line and stock at their Chicago headquarters.

Otto Matthei & Co., manufacturing jewelers, have established in business at 820 Silversmiths' building. Otto Matthei was with Schrader-Wittstein Co. and their predecessors for 22½ years. The firm consist of Otto and Henry Matthei, brothers, the latter also for many years connected with Chicago houses.

J. F. Kappelman & Co. have succeeded E. M. Frye & Co., watch case repairers and platers, eighth floor, Silversmiths' building. Mr. Kappelman was formerly in the jewelry commission business and became identified with the repair and plating business through having had considerable work of this kind done by others. Mr. Frye will remain with the new concern for the present.

Frederick Purdy, of J. H. Purdy & Co., secured the first patent filed in the new century, it being a process for manufacturing fuel gas, which by the process can be manufactured and placed in the holder at a cost of 10 cents per 1,000 feet, based on the current prices for coal and crude petroleum. Outside these products only air and water is required. It is the intention to interest municipalities and large manufacturers in the new process.

Fred Foster was brought back to Chicago from Boston, March 8, as he is wanted on a charge of obtaining goods under false pretenses. Foster, as is claimed by M. A. Mead & Co., 103 State St., represented himself as an agent of an Alaskan jewelry house and selected 115 gold watches. On his request, the jewelers say, the watches were sent to a wholesale jewelry firm on Market St. by a messenger, who was met in front of the building by Foster. The latter, it is charged, took the watches and handed the messenger a worthless check for $1,265. Thirteen of the watches have been recovered.

L. T. Kuehl, son of George Kuehl, importer of cuckoo clocks, was a conspicuous figure at the McKinley inaugural at Washington. He was selected as Illinois guidon bearer and marched just in advance of Governor Yates. At the age of 18 Mr. Kuehl enlisted in the Illinois Volunteer Cavalry, and was mustered out at Chickamauga in October of that year. He enlisted again in old Troop C, Illinois Cavalry, and served as private, corporal and sergeant, being selected by his captain as color-bearer for his ability to handle a guidon. He now represents the firm of George Kuehl during the absence of Theodore Kuehl in Europe.

The Commercial Travelers' Outing Club, a social organization of members of the jewelry and cognate trades, have fitted up a pretty club room in the Baltimore building for social purposes, and as a permanent home and meeting place for members and their friends. The officers of the club are: Ed. A. Tyler, president; William Barker, Jr., vice-president; Thomas J. Hoefer, treasurer; Hugh E. King, secretary, and Paul A. Schordiche, corresponding secretary. The personnel of the management of the club is alone sufficient to assure continued success of the club, and the idea of a permanent club home appeals strongly to the traveling men in jewelry lines. Aside from social features the club gives one the opportunity of a broadening of business views and has been warmly commended by those who have investigated it.

St. Louis.

Louis McDowell, who has been identified as the young man who secured an $800 brooch from Merrick, Walsh & Phelps Jewelry Co., by representing himself as W. J. Lemp, Jr., has been charged with obtaining goods under false pretenses by the Grand Jury here.

Otto Homann was arrested at the home of his prospective bride, March 5, while assisting in the preparations for their wedding, on a charge of forgery. He forged a check for $250 and presented it in payment for $185 worth of jewelry purchased from F. H. Niehaus & Sons Jewelry Co., 1302 Franklin Ave. As Mr. Niehaus was well acquainted with the boy's father he accepted the check and gave $65 in change. The articles were two rings, two watches and chains, one brooch and a pair of studs. They were to be the wedding gifts of the young man to his sweetheart. Upon the young man's promise of good behavior his father settled the af-

fair with Mr. Niehaus, who refused to prosecute young Homann, and he was released.

Rudolph Niehaus, for many years with the R. B. Gray China Co., is now with the Mermod & Jaccard Jewelry Co., in the china, glass, clock, bronze and marble department.

Owing to increase in business the Bauman-Massa Jewelry Co. have been compelled to enlarge their quarters. They have taken in two rooms adjoining their present quarters in the Commercial building, southeast corner of 6th and Olive Sts., over the Merrick, Walsh & Phelps Jewelry Co.

Minneapolis and St. Paul.

C. F. Zinn, jeweler, St. Paul, was fined in the police court for running down a young woman with a bicycle.

J. M. Bennett, of the Reed-Bennett Co., Minneapolis, has gone to New York, Providence and other eastern cities.

F. L. Bosworth, of F. L. Bosworth & Co., wholesalers, Minneapolis, is back from a trip through the Iron Range in northern Minnesota.

Miss Ethel Mowry, a well known saleswoman for C. D. White & Co., Minneapolis, has gone with R. B. Wegner & Co., wholesalers, 400 Ryan block, St. Paul.

S. B. Abeles, Minneapolis, plans extensive alterations to his store. The rear will be entirely remodeled, the optician's room fitted up and changes made in the machine shop.

Mr. Wheeler, Cando, N. D.; A. C. Peterson, Gibbon, Minn.; J. Coddon, St. Croix Falls, Wis., and Mrs. N. Seewald, Velva, N. D., were buyers in the twin cities, last week.

Weld & Son, jewelers, 520 Nicollet Ave., Minneapolis, will remove soon to 524 Nicollet Ave. The vacated store, with the room adjoining, is to be occupied in about a month by S. Jacobs & Co., jewelers.

Kansas City.

C. W. Nelson, formerly of Cameron, Mo., intends to open a store at Odessa, Mo.

The Meyer Jewelry Co. will soon place on the market a new polishing lathe. The lathe is being made for them exclusively.

Charles H. Harsch and L. J. Marks expect to continue their auctions in the near future, both being anxious to close out their stocks.

P. Margolis is recovering from the serious operation which was performed on him at the German Hospital, two weeks ago, and expects to be back at his store in a short time.

G. E. Jaccard, of St. Louis, the father of Walter M. Jaccard, of the Jaccard Jewelry Co., spent the latter part of the past week here, attending the meeting of the directors of the Jaccard Jewelry Co.

The trial of Albert Holbrook, charged with stealing rings from the Barr Jewelry Co., Feb. 22, has been postponed for a couple of weeks. The rings were all recovered and will be returned to Mr. Barr after the trial.

Kansas City is becoming a popular place for young married couples to spend honeymoons in. Ten couples, of which the grooms were jewelers, visited here the past month, and Monday morning, March 4, Charles A. Wolf, Topeka, Kan., and Miss Grace Wittlesey, Topeka, came here and were married by Judge Gibson. Albert Fricke, with Margolis & Metzger, was married to a young lady from Olathe on March 6.

The out-of-town merchants who called on the trade last week were: James B. Hayden, Topeka, Kan.; Andrew Melluish, Ottawa, Kan.; A. B. Phinney, Overbrook, Kan.; F. M. Dillon, Bonner Springs, Kan.; Jule Schneider, Sterling, Neb.; D. W. Hope, C. W. Nelson, Granite, Okla.; Frank M. Schutz, Shenandoah, Ia.; Louis Hoffmann, Leavenworth, Kan.; G. W. Lewis, Herington, Kan.; L. M. Conn, Cameron, Mo.; S. A. Pence, Kearney, Mo., and T. J. Mitchell, Missouri City, Mo.

Omaha.

J. C. Brown, Thayer, Neb., has closed out.

G. A. Parberry, Surprise, Neb., has closed out.

George G. Schram has opened a jewelry store in Madison, Neb.

C. L. Shook, of the Shook Mfg. Co., is taking a short run over the State.

Paul H. Anderson is opening a jewelry department in his store in Bassett, Neb.

William D. Abel, Petersburg, Neb., has sold out his jewelry store and is now employed by the Shook Mfg. Co., of Omaha.

Rubies. **Opals.**

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Peridots. **Doublets.**

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It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

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S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



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GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

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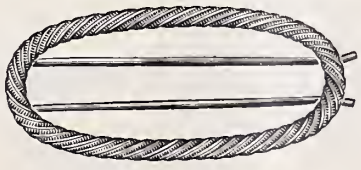
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24 East Fourth Street, CINCINNATI, O.



We manufacture the Largest and Best line of

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F. H. NOBLE & CO., 103 State St., Chicago.



Illinois Watch Case Co.

ELGIN, ILL.

The only American manufacturers of

GUN METAL

Watch Cases.

A complete line in all sizes, HUNTING, SCREW BACK AND BEZEL, PLAIN or GOLD INLAID.

The Extremely Thin Model BASSINE, 12 and 16 size, SCREW BACK AND BEZEL, are the most TASTY, HANDSOME and QUICK-SELLING watch cases that have ever been placed on the market.

These cases are for sale by all leading jobbers. Apply to them for prices and samples.

Illinois Watch Case Co.

Factory and Main Office,

ELGIN, ILL.

Chicago, No. 133 Wabash Ave.
New York, No. 9 Maiden Lane, Gill Bldg.
San Francisco, No. 66 Crocker Bldg.

Cincinnati.

Mr. Pyle, of Pyle & Tate, Xenia, O., was in town, last week, buying goods.

Julian Schwab, son of A. G. Schwab, is making his initial trip for A. G. Schwab & Bro.

Mr. Hardy, of Hardy & Hayes, Pittsburgh, Pa., was here, Saturday, looking over the new goods at Rookwood pottery and picking up other goods made in the Queen City.

Constant Van Reeth, who is making diamond cutting and repairing a specialty, is opening a profitable avenue to customers in matching stones and recutting, which is proving remunerative to buyers of odd stones.

Gustave Fox & Co. made an elegant Past Exalted Ruler badge for the Des Moines, Ia., Lodge of Elks, that cost $150. It is of solid gold, 2¼x3 inches, suspended from a fancy scroll bar, with the raised name in colored gold and having a diamond center.

The Miller Jewelry Co. will take the corner rooms in the Lion building, which are on the floor they now occupy. These rooms take in the whole floor on the north and, being corner rooms, give more light, as well as more space for increasing business.

S. C. Citroen has a 2½ karat diamond which has a black spot in it, called carbon vein, which he is taking out for a customer, with less than a half karat loss of the stone. It is a peculiar and unusual defect, but the operation will make a gem, now marketless, of considerable value.

A large bronze plate is displayed in Frank Herschede's window, this week, with an inscription commemorating the location of the old Fort Washington, which was demolished in 1808. It is to be inserted in a granite monument to be located on the site of the old fort.

Among the Cincinnati travelers who arrived home, last week, to renew their stock were: S. Lindenberg, of Bene, Lindenberg & Co.; B. S. Newman, with Frohman & Co.; Ed. C. Pfaffle, with L. Gutmann & Sons; Gus Frank, with Herman & Loeb; J. C. Miller, of The Miller Jewelry Co.; Joseph Mehmert; S. Peck, of Peck & Selmeir. All reported sales very good.

Indianapolis.

H. A. Comstock is back from Hot Springs, Ark., much benefited by the change and rest.

Aaron Pursell, Noblesville, Ind., passed through the city last week, on his way to Broad Ripple, where he was called by the serious illness of his father, who died a few days later.

At 3 o'clock on the morning of March 2 the pottery works at Gas City, Ind., were destroyed by fire. The fire department is a volunteer organization of the citizens, who fought the fire long and bravely. Al Rothinghouse, of the jewelry and drug firm of Rothinghouse Bros., was caught under falling debris and so severely injured that death resulted two days later.

Detroit.

George Kinch recently opened a new jewelry store at Chesaning, Mich.

Arthur A. Carmer has removed his jewelry stock from Lansing to Eaton Rapids.

O. L. Altenburg announces that he will shortly open a new jewelry store at Ithaca, Mich.

D. W. Davis, of this city, will shortly open a jewelry store in the new Steketee block, Grand Rapids.

M. L. Barnard, formerly with Traub Bros. & Co., this city, now with J. B. Bowden & Co., New York, will visit the Detroit trade about April 1.

Joseph E. Brill's horse was frightened by one of the delivery automobiles of Traub Bros. & Co., and he has filed a declaration in Justice Court for $100 damages.

William B. Shepner, jewelry, Flint, recently filed a trust mortgage on his stock and fixtures in favor of Capt. George E. Newall for $3,872.13. The assets are $1,800.

The wholesale jewelry firm of Kunz & Shuttleworth have been succeeded by Kunz & Rogers. Mr. Rogers furnishes capital and is engaged in other lines of business. Mr. Kunz will continue the business as heretofore.

Walter R. Shute, formerly with Day, Clark & Co., New York, announces that he will shortly traverse this territory as a representative of Jones & Woodland. Mr. Shute is one of the most popular of the jewelry salesmen who visit Detroit.

Denver.

C. H. E. Denton, of Iowa, is in Denver, looking for an opening.

I. Moore, Denver, will open a store in North Denver at the stand formerly occupied by F. Bristol.

William Kraft has formed a partnership with his brother and under the name of Kraft Bros. has opened a repair and manufacturing shop in the Times building.

G. A. Ehret, with Gottesleben & Sons,

Georgian STERLING SILVER. In Complete Table Service—

French Gray Finish.





TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

is in the hospital in a serious condition. He broke his wrist in a fall from a bicycle and it will be several weeks before he is out.

A. Hielscher, formerly of Salt Lake, has opened up in Silverton.

H. E. Berry, formerly at 1633 Curtis St., is now with Park-Barnhart Co.

T. G. Underhill, Colbran, Col., and Sam. Hirst, Pueblo, were in Denver last week.

T. J. Lewis, president of the Lewis Jewelers' Supply Co., took a business trip to Idaho Springs last week.

Lillian Reiche has instituted suit against Lehman, Hamilton & Co., jewelers, People's Bank building, to recover $15,000 damages for alleged injuries to her business sustained by an attachment of the stock. The plaintiff owed a bill to the defendants and for the purpose of enforcing payment the property was attached.

Columbus, O.

The Columbus Watch Co.'s factory is running steadily and putting out a splendid line of movements, for which there is a good demand. Manager Reel says the business has been very satisfactory the past year.

Robbers secured about $500 worth of watches and rings from the store of A. T. Lowendorf, Niles, a few nights ago. They also secured about $50 in cash. Only the best goods were taken, which seems to show that the robbers knew something about the store.

C. T. Pfaff, who was killed by accident in Florida a few days ago, was a director of the Columbus Watch Co. and a stockholder and active member of the Pfaff, Bruck & Reel Co., in which manager William Reel, of the watch company, is also interested. His death takes away one of the prominent business men of the city.

James Curran, of New Lexington, has leased the well known Bonnet stand at Zanesville, and within the next few weeks will put in a large line of jewelry and kindred goods. He is well known to the trade, having conducted a jewelry business at New Lexington for some years. Jesse Leidy, of Zanesville, has been engaged by Mr. Curran and will aid him in arranging his new store.

Detectives have been at work on the Tussing robbery here, but it seems that nothing has been accomplished in the way of capturing Monk Faucet, the man who is supposed to have done the work. The man captured in Cincinnati is still in captivity, but he has told nothing more than was detailed in last week's issue of THE JEWELERS' CIRCULAR-WEEKLY.

The case of Fred L. Wirschinger was heard in Bankruptcy Court a few days ago. Mr. Wirschinger said that in September John A. Violet was taken into partnership, his portion being made up of money loaned to the partner before that time. The firm name was then changed to Wirschinger & Co., and he considered that he was really in the employ of the partner after that time. The liabilities were shown to be $6,697.97, and while the assets given are considerably larger than the liabilities, there are items enumerated that will yield nothing to the creditors.

Pacific Northwest.

J. A. Mauer, Eugene, Ore., has moved into new quarters.

H. A. Byers, Pee Ell, Wash., is building an addition to his jewelry store.

A. H. Harris, Milton, Ore., is in Prineville, looking for a location.

Mr. Henderson, Phoenix, B. C., has opened an establishment in Portland, Ore.

H. A. Richardson & Co. have opened their jewelry store at Castle Rock, Wash.

W. R. Stark, Silver City, Idaho, will visit Caldwell in the near future. It will be a pleasure trip.

J. J. Beeler, Weston, Ore., now has his jewelry store located in the Hessell building, recently erected.

The Miller Jewelry Co., composed of James G. Miller and A. Pierce, have commenced business at Everett, Wash.

G. Beninghausen, Seattle, Wash., and Franz Mahncke, Tacoma, Wash., have both returned from a short but delightful trip to Mexico.

Mr. Stoddard, jeweler, Victoria, B. C., is disposing of his stock, his intention being to close out, previous to going to Dawson, N. W. T.

The store of Wilson & Roper, Grant's Pass, Ore., was burglarized and over $100 in value was taken, principally in the cheaper grade of jewelry.

G. K. Birge, Davenport, Wash., has bought out A. J. Davenport. Mr. Davenport has gone to Chicago, where he will take up the study of music.

San Francisco.

Henry Wolff leaves on his northern trip the last of this week.

G. Bell, of Denver, is enjoying a week of our balmy Spring weather.

Fred Roth, of L. & M. Kahn & Co., New York, was among the last of the travelers here.

William Warren, formerly of J. Glindemann & Co., has opened a repair shop in Sacramento, Cal.

Otto Paulson has accepted a position with Brittain & Co., this city. Will L. Tregea, formerly with Brittain & Co., has gone to Modesta, Cal.

C. W. Wickersham, who sold his business at Wadsworth, Nev., is now in this city, purchasing a stock for a store he will open in Bakersfield, Cal., in the near future.

David Glickman, jeweler, Devisadero St., this city, who has been arrested several times for pawning watches and jewelry given him to be repaired, was held to answer before the Superior Court last week

Spend a Few Minutes Looking Through



You'll find it interesting as well as profitable. **You'll see the Newest Spring Novelties.** Purses, Sash Pins, Belts, Ribbon Ends, Brooches and Barrettes. **Quality and Price Always Right.** If you haven't received a copy, we want to know it.



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rests in the fact that over 1,000,000 have been sold with entire satisfaction to dealer and wearer.

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are carried by people in all walks of life because they are cheap, reduce the wear and tear of the case, protect the watch from all ordinary magnetic influences, are perfect in action and convenient in use.

Made for all sizes of American cases, open face and hunting.

The Newark Watch Case Material Co.,

19 WARD ST., NEWARK, N. J.

Selling Agents:

HENRY ZIMMERN & CO.,

47 MAIDEN LANE, N. Y.

on a charge of grand larceny for selling furniture on which he had executed a chattel mortgage for $100.

John S. Jepson, of Riker Bros., Newark, N. J., was last week in San Francisco, calling on the trade. Daniel Wile, of the Buffalo Jewelry Case Co., is enjoying the delights of our early Spring for the first time. He is acquainting himself with the trade here and goes hence to southern California, where he will spend several weeks at Coronado Beach and Los Angeles.

Pacific Coast Notes.

A new front is to be put in J. C. Wahlen's jewelry store, at Petaluma, Cal., in the near future. Instead of the present single window, there will be a middle entrance and two front windows.

Daniel S. Park, of Denver, Col., senior member of Park & Morrison, Roswell, N. M., has been in the latter city, recently, looking after his business interests. The jewelry establishment at Roswell is under the management of his partner, Harry Morrison.

About $50 worth of jewelry stolen from H. Harbrand's store, 119 N. Los Angeles St., Los Angeles, Cal., has been recovered by detectives in that city. The plunder, consisting of watch chains, rings and pistols, was packed away in the room of William Taylor, ready for sending away. Taylor was arrested and booked on a charge of burglary.

The jewelry store in the Grand Central building, Fresno, Cal., occupied by Hubbell & Maxson, has been attached to satisfy claims of creditors, among whom are Percy C. Church and F. M. Chittenden. M. B. Kellogg is in charge as receiver. It is understood that the liabilities are quite considerable. There are separate claims against Mr. Hubbell's interest in the business.

Pittsburgh.

Sheff Bros., Wheeling, W. Va., have dissolved, A. J. Sheff retiring.

A. Grafner, of Grafner Bros., has returned from an extended western trip.

Mr. Andrews, for many years with H. A. Bennett, has accepted a position with A. C. Gies, Frankstown Ave., East End.

Robert W. Brady, Washington, Pa., has been spending the past few days in this city, buying stock and fixtures for his new store, which he intends opening on Main St., Washington. He will have his opening on April 1.

H. H. Clees, with A. E. Siviter & Co., Verner building, has gone on a short vacation to his home at Phillipsburg, Pa.

J. L. Mandorff, formerly in business in New York, has decided to open a new store in this city, on April 1. He has rented a store on 5th St.

L. W. Vilsack has disposed of his fixtures in his Fifth Ave. store to J. McKean, Charleroi, Pa. It is Mr. Vilsack's intention to have an entirely new outfit in his new store.

The following out of town jewelers were in the city the past week: George V. Brady, Washington, Pa.; J. Z. Simpson, Blairsville, Pa.; E. A. Bloser, New Kensington, Pa.; T. Scott, of J. Scott's Sons, Cadiz, O.; W. E. Johnston, Cannonsburg, Pa.; Warren Mathews, New Castle, Pa.; Harry Grieb, Butler, Pa.; J. N. Caler, Beaver Falls, Pa.; L. C. Brehm, West Newton, Pa.; F. H. Marshall, Derry Station, Pa.; A. V. Johnston, Evans City, Pa.; J. Young, Braddock, Pa.; W. F. Brehm, Rochester, Pa.

W. H. Coffey, Rockford, Ill., will move to Seattle, Wash.

W. S. Fawcett, of Xenia, O., will go on the road as a salesman for a Cincinnati firm.

The Grand Mercantile Co. have succeeded to the jewelry and dry goods stocks of A. E. Goldman, Burlington, Ia.

F. J. Millea, of Springfield, Mass., has bought the National Plating Works, of Holyoke, and will continue the business there.

J. H. Gabathuler, Davenport, Ia., one of the losers in the Windsor Hotel block fire, has opened salvage salesrooms on Brady St., and returns to the hotel block as soon as the improvements following the fire there are completed.

James M. Phillips, a well known young jeweler of Portland, Ind., died at his home in that city recently, aged 28 years, of consumption. He had been at San Antonio, Tex., for several weeks, but received no benefit, and the family were apprised of his condition, a brother going immediately after him. They started back with the knowledge that it would be a race with death, and arrived home nine hours before he died.

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Our Orders from the Jobbers prove that our goods are what the Retailers demand— . . . . . .

BRIGHT, SALABLE, UP-TO-DATE.

Send for Samples of our new .....

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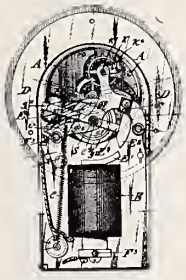
ISSUE OF MARCH 5, 1901.

669,219. SPOON. CLARA B. HOLMAN, Gainesville, Tex. Filed Nov. 2, 1900. Serial No. 35,261. (No model.)



A spoon, comprising a bowl, a handle, a bail-shaped handle-support hinged to the back of the handle, the transverse free end of the support forming a foot disposed transversely of the spoon, and a spring-clip carried by the back of the handle adjacent to the bowl, and arranged in the path of the swing of the foot of the support.

669,338. ELECTRIC CLOCK. SIGISMUND FISCHER, New York, N. Y. Filed June 8, 1900. Serial No. 19,519. (No model.)



In an electric clock, the combination, with a watch-movement, of a motor-spring for driving the same, an electromagnet, means for intermittently closing the circuit of said electromagnet, an oscillating armature actuated by said electromagnet, and mounted loosely on its shaft, a ratchet-wheel fixed on the armature-shaft, a pawl on the armature engaging said ratchet-wheel, disks fixed upon the armature-shaft, a pin on one of said disks connected with one end of the motor-spring, and means actuated by the armature for breaking the circuit of the electromagnet when the motor-spring is wound up.

DESIGN **34,154.** PIN OR SIMILAR ARTICLE.



GEORGE A. WHITING, North Attleboro, Mass., assignor to Greenleaf & Crosby Co., of Florida. Filed Feb. 1, 1901. Serial No. 45,658. Term of patent seven years.

DESIGN **34,155.** RING OR SIMILAR ARTICLE.

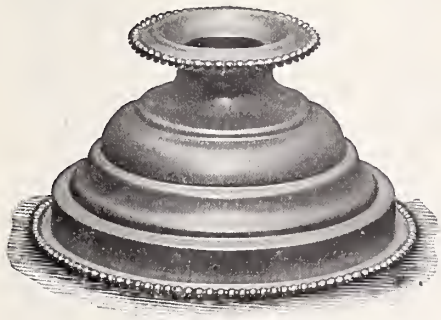


IKKO MATSUMOTO, Indianapolis, Ind. Filed Feb. 4, 1901. Serial No. 46,936. Term of patent seven years.

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(NEW)

No. 949



Solid Bead Trimming.
Height, 2¼ in.
Diam. of base, 3¾ in.
Silver-Plated and Burnished.

SEND FOR CATALOGUE.

Everything in Metal Wares.

Chafing Dishes, Candlesticks, Tea Kettles, Coffee Pots, Trays, Ash and Match Receivers, Mustard Pots, Etc., Etc.

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204 CHURCH STREET, NEW YORK.

BLANCARD & CO.,

Manufacturers of **Settings, Galleries, Etc.,**

ALSO A LINE OF **RELIABLE FOX-TAIL CHAINS.**

Send for Catalogue. 45 & 47 JOHN ST., NEW YORK.



DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Absolutely Dust-Proof. Telephone, 3889 38th St. 435-437 SEVENTH AVE., NEW YORK.



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No. 202. CALL AND BE CONVINCED. No. 205.



If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may a so be used. *Particularly good for jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,
141 BROADWAY, NEW YORK.



S. GOLDNER

MANUFACTURER OF
Fine Diamond Mountings,
85 Nassau St., New York. Pat. applied for.



KLEIN BROTHERS,
Diamond Setters, Engravers
AND CHASERS,
9-13 Maiden Lane, Room 1308, New York.

DESIGN **34,157**. HANDLE FOR SPOONS OR SIMILAR ARTICLES. HENRY H. CURTIS, North Attleboro, Mass. Filed Feb. 12, 1901.



Serial No. 47,078. Term of patent seven years.

DESIGN **34,158**. INKSTAND. ELLERSON L. BRAINARD, Danbury, Conn., assignor to the



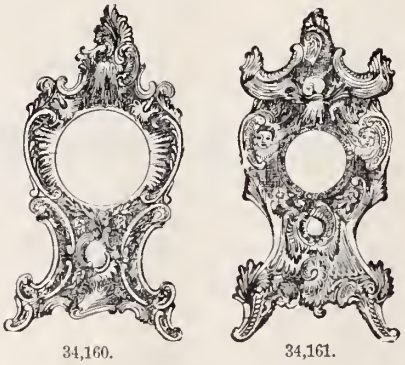
Rogers Silver Plate Co., of Connecticut. Filed Dec. 21, 1900. Serial No. 40,694. Term of patent 3½ years.

DESIGN **34,159**. TEAPOT OR SIMILAR ARTICLE. FREDERICK W. VAN BERGH and GEORGE W. STYER, Rochester, N. Y., as-



signors to the Van Bergh Silver Plate Co., same place. Filed Jan. 21, 1901. Serial No. 44,218. Term of patent seven years.

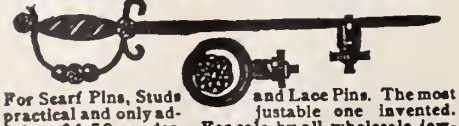
DESIGNS **34,160** and **34,161**. CLOCK-CASES. ERWIN M. JENNINGS and CHARLES S. MOS-



34,160. 34,161.

MAN, Bridgeport, Conn., assignors to the Jennings Bros. Mfg. Co., same place. Filed Feb. 6, 1901. Serial Nos. 46,271 and 46,272. Term of patents seven years.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

DESIGN **34,162**. CLOCK-DIAL. GUIDO MARCHESI CHIERICATI, New York, N. Y. Filed



Dec. 26, 1900. Serial No. 41,171. Term of patent seven years.

TRADE-MARK **36,010**. SILVER-POLISH. WILBUR H. GOULD, Brookline, Mass. Filed Jan. 28, 1901.

Essential feature.—The representation of a silver



vase and a hand holding a bottle in the act of pouring the polish upon the vase. Used since Nov. 1, 1900.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued March 4, 1884.

294,371. WATCHMAN'S TIME-RECORDER. G. W. DAVIS, Freeport, Me.

294,390. WATCH-CASE SPRING. E. H. JENKINS, Richmond, Ind.

294,466. WATCH-WINDING DEVICE. C. W. HARMON and H. G. SKIDMORE, Cincinnati, O.

294,467. CHARM-TELESCOPE. CARL HOHEISEN, Pforzheim, Germany.

294,468. SLEEVE-BUTTON. S. C. HOWARD, New York, N. Y.

294,469. SLEEVE-BUTTON. S. C. HOWARD, New York, N. Y., and J. C. SCHOTT, Providence, R. I.

294,471. POCKET-KNIFE. ORISON HUFF, Lyman, assignor to himself and A. F. HILL, Woodford's, Me.

294,477 and **294,478**. PEN-HOLDERS. F. M. LIBBY, Portland, Me.

294,495 and **294,496**. BUTTON OR STUD. NELS NELSON, Providence, R. I., assignor to Hiram Howard, same place.

294,552. ELECTRIC CLOCK. G. B. WEBB, Newark, N. J., assignor of one-half to Plumb & Marcus, same place.

294,558. KNIFE. CHAS. WINGFIELD, Sheffield, England, assignor to Joseph Rodgers & Sons (Limited), same place.

294,564. MUG. GEORGE BEEGEN, Detroit, Mich.

294,580. ORNAMENTAL CHAIN. H. A. CHURCH, Providence, R. I.

294,586. GAME APPARATUS, CALENDAR AND CLOCK. WILLIAM COOPER, New York, N. Y.

294,595. ORNAMENTAL CHAIN-LINK. VIRGIL DRAPER, North Attleboro, Mass.

294,685. SHOW-CASE FOR JEWELS. C. W. SCHUMANN, New York, N. Y.

294,700. FOUNTAIN-PEN. HENRY STOCKMANN, Brooklyn, N. Y.

294,722. INGOT FOR GOLD-PLATE WIRE. L. L. BURDON, Providence, R. I.

294,733. WATCH-CHAIN ATTACHMENT. H. M. HERRING, North Attleboro, Mass., assignor to O. M. Draper, same place.

294,734. ORNAMENTAL CHAIN. H. M. HERRING, North Attleboro, Mass., assignor to O. M. Draper, same place.

Design issued March 6, 1894, *for seven years.*

23,099. SPOON. C. B. PEETS, New Haven, Conn.

Design issued Aug. 31, 1897, *for 3½ years.*

27,602. TRAY. LAZARUS WEIL, New York, N. Y.

Connecticut.

H. R. Woodward, Norwich, has removed to 134 Main St.

The spoon department of the Bristol Brass & Clock Co., Bristol, is operating some of its rooms 13 hours a day.

Business is reported as being exceedingly brisk in the German silver department at R. Wallace & Sons Mfg. Co.'s, Wallingford.

A notice posted in the Derby factory of the International Silver Co. announces that until further notice the factory will close Saturdays.

Ernest Pratt, long a jeweler in Litchfield, has applied for a discharge from bankruptcy and his application has been reported upon favorably by the United States Court referees.

James B. Williams, Glastonbury, is seriously ill at the home of his daughter in Charleston, S. C. His illness is caused by a carbuncle, which has developed upon the back of his head near the base of the brain.

The seven per cent. accumulative preferred stock of the International Silver Co., the market for which has been on the curb since the company were organized, has been admitted to the unlisted department of the New York Stock Exchange.

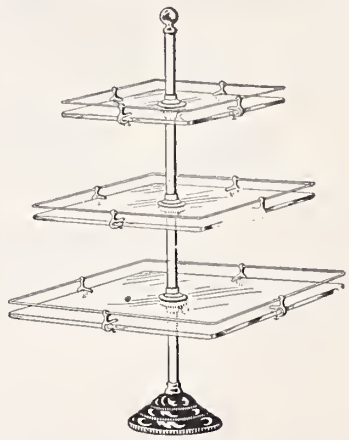
Coleburn & Lauder, jewelers and opticians, who recently bought out the firm of J. E. Spencer & Co., have two stores, one at 3 Main St., Norwalk, and the other at 96 Washington St., South Norwalk. They announce in the local papers that they have provided complete optical departments at both stores, with rooms especially fitted up for that purpose.

Melrose M. Burritt, formerly superintendent of Rogers & Hamilton Co., Waterbury, but since the closing of that shop employed at the Rogers & Bro.'s manufactory, has accepted a position as superintendent of the Simeon L. & George H. Rogers Co., Hartford.

James J. Grace, of the Grace Jewelry Co., Hartford, has brought suit for divorce from Mrs. Ruana E. Pomroy Grace. This is the second divorce suit in which they have been engaged. Mr. Grace charges his wife with having deserted him a few weeks after they were married.

The celebrated suit involving a large sum of money belonging to Mrs. Drusilla Mitchell, of Bristol, was decided by the United States Supreme Court, March 5. The First National bank of Chicago was the other party to the suit. The decision of the Supreme Court reverses the decision of the Circuit Court of Appeals for the second circuit. The case involved the right to hold Mrs. Mitchell, who resides in Connecticut, for the debts of a real estate firm in Chicago, of which her husband was a member on a guarantee signed by herself. There was contention over the question whether the Connecticut law controlled Mrs. Mitchell in the disposition of her property and the Supreme Court held that it did. Mrs. Mitchell is a sister of J. Hart Welch, president of the E. N. Welch Mfg. Co.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

Adorn

your home and business with Netschert's everlasting natural prepared plants.

Sell with 300% Profit.

Ask for Illustrated Catalogue No. 2.

ORDERS over $25.00 will be delivered potted without extra charge.
ORDERS under $25.00 to be delivered unpotted, or extra charge for potting.



No. 2568. Hyacinth, in white, pink, purple, each, 40c.



2541. Lily Sprays, in hite, pink, purple or ellow, per doz....$1.75
2541a. Lily Spray, in hite, per doz.....$2.00



No. 2150. Fern Dish.
In. diameter. Each.
).....6..... $0.90
).....7..... 1.25
).....8..... 1.75



No. 2145. Rose Bush.
No. In. high. Roses. Each.
2144....24.....3....$1.12
2145....24.....4.... 1.60



No. 2191. Violet Bush, each, 12c.
No. 2192. Violet Bouquet, 2c.



No. 2494b. Easter Lily.
No. In. high. Lilies. Each.
2494b....24.....3.....70c.
2494c....24.....2.....60c
2258d....18.....1.....30c.



No. 2536. Rose Spray.
No. In. long. Per doz.
2530.....12..... $0.80
2531.....14..... 1.35
2536.....14..... 1.75
2533.....14..... 2.00
Any color.



No. 2201. Palm Plant.
No. In. high. Leaves. Each.
2204....24.....3.... $0.20
2205....36.....3.... .40
2200....36.....5.... .60
2201....40.....6.... .75
2201a...50.....10.... 1.80



No. 2257a. Auracaria. Each, $1.20
No. 2257b...Each, 60c.



No. 2209. Palm Tree.
No. Ft. high. Leaves.
2206.....7.....12...$3.50
2208....12.....16... 4.50
2209....15.....24... 5.00



No. 2268. Window Box, made out of Birch Bark and trimmed with Umbrella Plants and Foliage, complete, each...$1.75
No. 2268a. Trimmed with Dracenas, each.....$1.75



No. 2249. Seamoss Tree, 15 in. high, each.....20c.
No. 2248. Ericamoss Tree, 15 in. high. each.....20c.



No. 2542. Chrysanthemum Bush.
No. In. high. Each.
2542a....24.....$1.00
2542.....24..... 1.75

FRANK NETSCHERT,

129 Fifth Avenue, NEW YORK.
187 S. Clark St., CHICAGO, ILL.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 2.

SUBJECT:

"How to Treat Customers—How to Sell."

Notice to Competing Essayists.

The essays in Competition No. 3, "How to Foster Spring Trade," will be printed at conclusion of Competition No. 2 essays.

WORKERS IN SHOW WINDOWS.

A BROADWAY shoe manufacturer was asked what method of advertising he found most profitable.

"Placing my men near the window," he said, "so they can work in view of the public. I don't know of anything that catches the attention of the passerby more quickly than the sight of a demonstrator sitting close the window running a machine for dear life.

"Manufacturers of all kinds of goods have adopted this plan. Waistmakers put their most skilled workers on exhibition to show how the finest garments are cut and sewed. Cigar manufacturers take the public into their confidence and let them see the process of rolling as performed by the cleverest hands. Men who deal in mechanical contrivances have found that it pays to have at least one machine set up near a window so the crowd outside may observe the intricacy of its parts and the rapidity of its action. Jewelers have stationed their most expert lapidaries within view of the street that possible customers may see how precious stones are cut and polished and set.

"It isn't everybody who can work in public. It takes a person with good strong nerves and concentration of thought to do difficult work in a show window. I have men in my employ who are excellent workers, but they get flustered when subjected to unusual surveillance and ruin everything they put their hands to. I have tried some of them as window operators, but they can't get used to it.

"A man who can run a machine at full tilt, or paint a picture, or fry pancakes or iron a shirt in the full gaze of the public eye and not lose his head is an artist, and worth several dollars more a week to his employer than the more modest individual. And he gets it, too."—New York *Sun*.

H. K. Lee has opened a new stock of jewelry in Fosston, Minn.

ON first consideration this is a rather difficult problem, in that character study is an important factor and a necessary faculty. If one is not a possessor of that innate trait or that keen insight, or is not a reader of physiognomy, expression, voice and conversation, it remains for time, study and patience to acquire these abilities for a salesman to be successful.

The spice of a salesman's daily life is the various moods, manners and conversations that present themselves for calling into operation promptness, willing spirit, kindness and thoughtfulness, interest, truthfulness, courtesy, gentleness, dignity, tact, common sense and judgment; a variety of dispositions in according to a variety of treatments. There should be promptness in meeting and greeting the customer; if circumstances are such that immediate service is impossible, a word of recognition and explanation oftener holds than otherwise; a cheerful and pleasing demeanor and a willing spirit to assist and serve; a kindness and thoughtfulness in things constantly occurring, often entirely foreign to the line of business; the seeming nonentities but little acts that make deep and lasting impressions, and retain the patronage of the people. Interest manifested in the customer and his wants is a desired quality; the interest that is never permitted to lag or wane, the interest that controls impatience that is so apt to show itself. The virtue of patience is often rewarded by a surprise in another line.

The art of truthfulness is brought into play always. The intelligent people we come in contact with daily require truth and knowledge on the part of the clerks concerning their line of business and the art of imparting this knowledge.

Courtesy and an affable manner to every individual in or out of the store is a practice worthy of attention. Gentleness and quietness of manner and voice are esteemed qualities; to the cultivated, bespeaking refinement and culture, traits admired by people of all stations of life, winning confidence and respect which your natural dignity should hold, aiding greatly in satisfying customers.

Try to gain the customers' ideas; offer suggestions, enlarge on their ideas, sometimes making entire change of thought for a moment and throwing a fortuitous light on the subject. This method sometimes wins, while in another case it would defeat all efforts. Herein comes the necessity for tact, in reading mentally, discerning which method to apply to make your sale.

The practical salesman of common sense and judgment, with the combined qualities just referred to, faces success on every side and has only the pleasant phases in a clerk's or salesman's life, broadening and developing his customers as well as himself and demonstrating the fact that a clerk is as much to be honored as any artist—for selling is an art. L.

—•—

ALWAYS have a pleasant greeting for persons entering the store, such as "Good morning," or "How do you do?" This is a good way to open a conversation. If he is still a little backward, say "What can I do for you?" Should he ask for another salesman, no matter what your personal feeling may be towards him, make an effort to find him, and if he's not about inform the customer and offer your services to show him anything he may want to see. If the customer wants to see a low priced article, show it to him, then tell him how, with a small difference in price, he can get a better article. Show him something better and explain where the difference lies; such as usefulness, style, wearing qualities, etc. But you find, perhaps, that your customer wants all he can get for his money. Now's the opportunity to get rid of one of your odds-and-ends.

Say it is a watch. Well, here's a watch that is a first class article, but a little larger than is carried now. Tell him he can have it at cost; then get the cost price out of it. It is always a good sale to get rid of an article that is out-of-date.

Then there is the customer who is "only looking around." Treat him nicely, show him what you have in stock, try and get an idea of what he has in view. Show him the usefulness and good points of different articles, for, perhaps, he is selecting some kind of a present. A little pains often makes a sale. Don't be afraid to do a customer a little kindness. For instance, a man has a hunting-case watch and wants a glass fitted. You find the lid works stiffly. Put a little oil on the hinge and it will work all right. Straighten his spectacles free of charge. Such little acts

Gand HINTS to JEWELERS

are very little trouble, but are appreciated by the customer and long remembered.

Treat the children right. Don't judge a man by his clothes. Keep yourself neat and clean. Always thank the customer when he pays you or when you hand him back his change. Politeness always pays. Keep the stock in presentable condition, with clean cards, tags, etc. Have a nice show window display, for that acts as a good advertisement and brings in customers, and to get the customer is the main thing after all. Let your motto be: "Once a customer, always a customer." S.

JEWELER TALKS ON ADVERTISING.

[North Adams, Mass., *Transcript*.]

L. M. BARNES, the jeweler, while always a prudent advertiser, never believed in brass bands or flaring posters to push his business. He has been in the jewelry business for the past 35 years, during which time he has built a sterling reputation for honest dealing, and has a steady, lucrative business.

However, a short time ago, knowing that in a few weeks his store would be in the hands of the carpenters to put in new steel ceilings and otherwise renovate it, he expressed to the ad. man of the *Transcript* his desire to reduce his large stock before that time, so that he would have less to move about and possibly be broken and soiled during the renovation. He said he was willing to give a discount off each article in order to move them more rapidly, and asked if we thought it could be done in that time. Realizing that if properly written and placed before the people results would be promptly apparent, especially as we were in a position to personally know that over 4,100 copies were sold every night, we unhesitatingly answered in the affirmative, and were told to "go ahead."

Taking four columns, 10 inches deep, we told the story just as it was—in plain, commonplace language, just as Mr. Barnes would have told a customer in his store, giving the reasons for reducing the stock, and of what the stock consisted. This size ad. we ran two days, and then in a smaller space kept telling the same story in one way or another for the two weeks allotted to us. Results, as we were confident, began to be apparent almost from the start. But we will let Mr. Barnes tell the story, as he did when we asked him the other day about the results of his special advertising.

"Well, I should say I did hear from the ad.," he said. "Why, I am doing a regular land office business. Before this special advertising began trade was very dull—unusually so—but it began to pick up so rapidly that it surprised me. Every day I heard from the ad. and sold goods directly as the result of the same. In some cases they would mention that they had read it. At the end of the week my cash sales for Saturday were equal to a good Christmas week Saturday, and during the week the sales kept up until at the end of that week I found the cash still ahead of the week before. I reduced my stock materially, sold a large amount of high priced goods and a number of watches. I am now satisfied that advertising, properly written, displayed and placed, will bring prompt results."

JEWELRY ADVERTISING 75 YEARS AGO.

AMONG many old-time relics shown to a CIRCULAR-WEEKLY representative on a recent visit at the store of J. L. Heymann, Fayetteville, Tenn., was a copy of the Nashville *Whig*, of June 11, 1825, which contained an advertisement by a jeweler. The advertisement occupied a space 1½x2 inches, type close, and if a person did not look sharply, he would hardly think it an advertisement without first reading it. It was as follows:

Jewelry

Just received by P. Negrin, at the sign of the large watch, on College St., between Nashville and State banks—where ladies and gentlemen are invited to call and supply themselves on the best terms.

P. N. continues to repair watches, clocks and jewelry as well in the country as in town, at the shortest notice—as he has a young man of skill to assist him, he flatters himself that he can execute with promptness anything in his line of business entrusted to his care. t. f.

The above would hardly meet with great success in any of our papers to-day. Mr. Heymann makes a special effort to collect relics or curios pertaining to the jewelry trade.

THE CONGREGATING OF BUSINESSES.

APROPOS of the paragraph in a recent number of *The Times*, noting the congregating of dealers in antiques on Fourth Ave., the observant man remarks: "Dealers in antiques are not the only gregarious men in business. Your great department stores are so nearly all in one territory that that part of Sixth Ave. between 14th and 23d Sts. that contains the greater number of them has come to be generally known as 'the shopping district.' Similarly, 34th St., between Broadway and Park Ave., and 31st St., to an almost similar extent, have become headquarters for the ladies' tailors. About 30th St. are clustered a large number of men's tailors of the better class, and Fifth Ave. itself, particularly that part between 23d and 42d Sts., is about equally divided between milliners, art dealers, photographers and jewelers, all catering to such as can pay the highest prices for the goods they buy. Similarly, 23d St. has become a sort of center for bookish folks. The leading florists have pre-empted a short section of Broadway just above Madison Sq., and another section of Fifth Ave., a short distance below the 59th St. entrance to the Park, and right in the heart of the club house and fashionable residence district. All of the leading hatters have establishments within pistol shot of Madison Sq. This massing of competitors in the same line of business is getting to be about as noticeable in the retail districts uptown as it is in the wholesale districts downtown, where each distinct line of business has been massed for many years."—New York *Times*.

PRINCIPAL AND AGENT.

(Law points compiled from the latest decisions of the highest courts.)

Agency to sell goods does not necessarily carry with it authority to collect for same. (35 S. E. Rep., 409.)

Agency cannot be proven by the declarations of the alleged agent, whether spoken or written. (36 S. E. Rep., 312.)

Payment by the principal of part of the contract price is a ratification of the agent's act in making the contract. (46 Atl. Rep., 306.)

Where a person procures another to write a letter for him, he is presumed to know its contents, whether he did or not, when the person to whom it is sent acted upon it. (32 N. W. Rep., 755.)

A contract may be enforced against one person, shown to have been the real principal, although it purports to be the individual contract of the agent by whom it was made. (101 Fed. Rep., 591.)

It is immaterial whether a contract was authorized prior to its execution or subsequently ratified. If a contracting party could authorize it in the first instance, he could ratify it subsequently. (86 Ill. App. Ct. Rep., 216.)

The burden is upon him who seeks to avail himself of the acts of an agent, in order to charge the principal, to prove the authority under which the agent acted, to establish the agency, and the extent of same. (13 P. S. Ct. Rep., 143.)

Where a principal ratifies the unauthorized act of his agent he cannot afterward avoid the effect of such ratification by showing that he was not acquainted with all the facts of the transaction ratified, where he was in possession of means of learning same. (63 N. Y. Sup. Rep., 339.)

An agent who has authority to pay the debt of his principal has authority to promise to pay it; and where an agent acting within the scope of his authority makes a payment on account of the debt of his principal, and nothing more is said or done, a promise to pay the balance of the debt will be inferred, so as to take the case out of the statute of limitations. (80 L. T., 327.)



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,

NEW YORK.

HEINTZ BROS.,

Ring Makers, BUFFALO, N. Y.



Ring Makers, BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

American Watch Case Co.'s

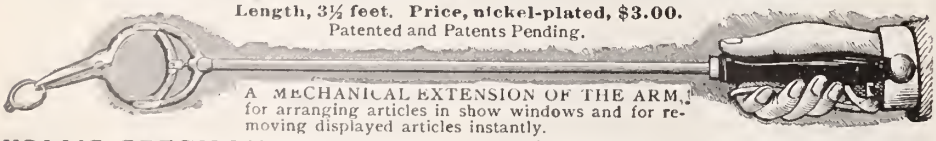
GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.
Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM, for arranging articles in show windows and for removing displayed articles instantly.

HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

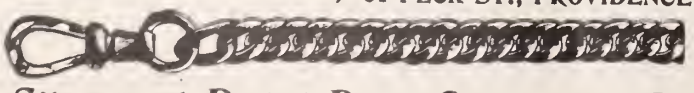
Established 1879. Manufacturer of

LOUIS W. HRABA, Fine Leather Goods,

29 East 19th St., New York. Exclusively for the Jewelry Trade.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1864



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

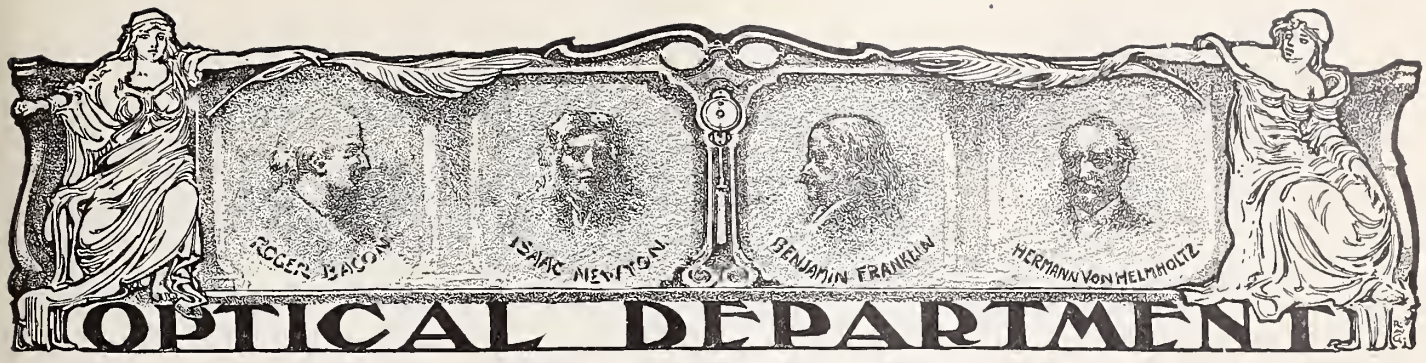
WORKSHOP NOTES.

To Remove Rust from Nickel.—For removing rust from nickel the following process is recommended by *Le Praticien Industriel:* First grease the articles well; then, after a few days, rub them with a rag charged with ammonia. If the rust spots persist, add a few drops of hydrochloric acid to the ammonia, rub and wipe off at once. Next rinse with water, dry and polish with tripoli or "brillant belge."

To Hard Solder Parts Formerly Soldered with Tin Solder.—To repair gold or silver articles which have been spoilt with tin solder proceed as follows: Heating the object carefully by means of a small spirit lamp, brush the tin off as much as possible with a chalk brush; place the article in a diluted solution of hydrochloric acid and leave it therein about 8 to 10 hours, as required. If much tin remained, perhaps 12 hours may be necessary. Next withdraw it, rinse off and dry; whereupon it is carefully annealed and finally put in a pickle of dilute sulphuric acid, to remove the annealing film. When the article has been dipped, it may be hard soldered again.

Alloys of Gold.—It is known that a metal acquires altogether new properties by alloyage with other metals or even with other simple or compound bodies. Thus copper imparts to gold a certain hardness and a red color, the alloyage with silver renders it lighter in color and lead hardens it. In order to free gold from arsenic and from antimony, with which it is sometimes mixed, we take advantage of the volatility of these two bodies by heating strongly. *A reddish-brown* alloy almost as hard as iron and strong enough for certain horological mechanisms is obtained by fusing 18 parts of gold with 13 of copper, 11 of silver and 6 of palladium. The metal employed for the manufacture of cheap articles is composed of 90 parts of copper, 2.5 of gold and 2.5 of aluminium. *Green gold* in graduated shades is produced by corresponding alloyages of gold, cadmium and silver.

To Cement in a Pallet Stone.—For this purpose it is necessary to place small pieces of shellac around the stone when in position and to subject it to heat. But very often the lac spreads unevenly or swells up; and this, in addition to being unsightly, is apt to displace the stone. This drawback can be avoided as follows: The pallets are held in long sliding tongs, and, taking a piece of shellac, heat it and roll it into a cylinder between the fingers; again heat the extremity and draw it out into a fine thread. This thread will break off, leaving a point at the end of the lac. Now heat the tongs at a little distance from the pallets, testing the degree of heat by touching the tongs with the shellac. When it melts easily, lightly touch the two sides of the notch with it; a very thin layer can thus be spread over them, and the pallet stone can then be placed in position and held until cold enough. The tongs will not lose the heat suddenly, so that the stone can easily be raised or lowered as required. The projecting particles of cement can be removed by a brass wire filed to an angle and forming a scraper. To cement a ruby pin, etc., one may also use shellac dissolved in spirit, applied in the consistency or syrup and liquefied again by means of a hot pincette, by seizing the stone with it.—*Deutscher Uhrmacher Kalender.*



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, MARCH 13, 1901. VOL. XLII. No. 6.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

PRISM CORRECTIONS.

THE OPHTHALMOLOGIST, of Chicago, edited by Dr. Charles McCormick, and an exceedingly bright and spicy journal, contains in its December issue the following:

"*The Ophthalmic Record* has contained recently a series of articles on the apparent position of an object seen through a prism base out. Some writers claimed the object appeared nearer and others farther distant. No satisfactory reasons were given. I have experimented much and have reached the conclusion it is all imagination. If the reader will try the experiment half an hour he will never be guilty of prescribing prisms for eye troubles."

Prisms are bad *on a pair of eyes that don't need them*—very, very bad indeed. They make the muscle under the apex of the prism, and its corresponding muscle in the other eye, draw the eyes to one side or the other in order to place the maculae in such position with reference to the images that the latter will fuse. But suppose one's eye had in effect a prism in them to start with. What a relief it would be to the worn and torn muscles and weary nerves to have a prism so placed over the eye as to neutralize the existing prism action in the eye. If the doctor will put a 5° prism, base in, over his right eye, looking at and fusing the images of a candle flame at 20 feet, and then place a 5° prism, base out, over the other or on the other eye, the sense of relief from it will be as distinct as the sense of strain from one of the prisms only. He will then say, with many others, "What a relief prisms are when correctly used!"

Prescribing prisms for real muscular imbalances is *taking real prism effects out of the eyes*, not putting them in. To neutralize spherical errors of refraction (hyperopia or myopia) we prescribe spheres, equal in value but of opposite character from the error. To neutralize cylindrical errors (astigmatism) we prescribe cylinders of equal value but opposite kind. The only way, with glasses, to neutralize a prismatic error (muscular imbalance) is with a prism base the other way, all of the doctor's treatises, theories, conclusions, opinions and vituperation of prisms and prism prescribing to the contrary notwithstanding. Let one who doesn't have any astigmatism put a +2D. cylinder over the eye and go to rotating around. Will the effects be such that he will conclude that "he will never be guilty of prescribing cylinders for eye troubles?" It would seem so, according to the doctor's ideas. We happen to know, however, that the doctor really prescribes prisms for his cases, and *invariably*, for a lens is a multiplicity of prisms. If the doctor never puts the base *out*, *in*, *up* or *down*—that is, never decenters the lenses—his patients *do*, after they get the glasses, for they converge the eyes back of the glasses, and that, if the lenses are plus, gives them prisms, base out; if minus prisms base in. To decenter a plus lens in is really *taking a prism out of the glass* for near vision, not putting one in. Therefore, to insist that prisms never be prescribed is to prescribe them for the near object, where they may be harmful, for the sake of eliminating them for distance, where they may be acceptable and beneficial.

As for the theory that muscular imbalances are the products of defective dioptric conditions—hyperopia, myopia or astigmatism—that will not hold water. Several degrees (prism diopters) may be and often are found in emmetropic eyes, or eyes so nearly emmetropic that not only will any plus correction be repudiated, but the amplitude of accommodation disproves the hypothesis of latent hyperopia. Muscular imbalances have effects upon the apparent dioptric condition of the eyes, especially exophoria, and the real dioptric condition has effects upon the apparent binocular balance or imbalance, especially hyperopia. But to say that one factor is invariably the cause of the other, is to assume what in special cases is untrue. Emmetropia should not at least produce imbalances, although it often is coupled with them. Nothing could be worse than the indiscriminate prescription of prisms, and undoubtedly prism prescriptions touch the tenderest area in the optometric field, but when they are necessary they are very necessary indeed, and nothing will take their place.

German Optical and Plate Glass Industry.

TALBOT J. ALBERT, United States Consul at Brunswick, Germany, writes, under date of Jan. 22, 1901, as follows:

"One of the most important industries in my consular district is the manufacture of optical and plate glass and, associated therewith, the construction of scientific and optical instruments. There are two enterprises engaged in this industry, both of which export to the United States. The Deutsche Spiegelglas Actien Gesellschaft, the works of which are situated at Freden, in the province of Hanover, but at the same time in the Brunswick district, manufactures plate glass and lenses for eyeglasses.

"The incorporated firm of Voigtländer & Sohn Actien Gesellschaft manufactures optical glass and scientific instruments. During the year ended Dec. 31, 1900, the value of the optical and plate glass shipped to the United States from this district was $82,193 and the value of the scientific instruments $1,379. The factory of Voigtländer & Son is situated in the city of Brunswick and was established in 1756. It is said to be the oldest enterprise in this line of business. It employs 260 hands and has a staff of 15 foremen, who are scientifically and technically trained. One branch of the business is the manufacture of photographic objectives of all systems and sizes; euryscopes are made, as well as anastigmatic collinears and apochromat-collinears, used by photographers and employed for process work of all kinds.

"This firm also manufactures all sorts of hand and tripod telescopes up to six inches (diameter of objective) and Galilean and prismatic binoculars. Since 1811, there has been continual progress in this sort of work, great improvements having been made in the technique of melting glass and the instruments having been lately brought to a high state of efficiency. The firm has recently introduced in the construction of its instruments a new alloy of aluminium and magnesium, called magnalium, which greatly reduces their weight and renders them weatherproof. The managers supply the German navy with marine telescopes and have furnished the German artillery with 6,000 glasses. The trade with the United States has become so important that they have established a branch factory in the city of New York. The firm has gained a reputation for a short rifle telescope which is in general use by sportsmen in Germany."

The Yanss Optical Co., of New York, have been incorporated, with a capital of $5,000. The directors are E. A. Chapman, Sophia Chapman and W. F. Yanss, New York.

Optical Department.

[Continued from page 57.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

HYPERMETROPIA.

HYPERMETROPIA, or as it is more commonly called, hyperopia, is best defined as that condition of the eye in which accommodative action is required to focus light from the distant object upon the retina. This definition leaves out the question as to whether it is the shortness of the eye or weakness of its dioptric power that is at fault, for it really makes

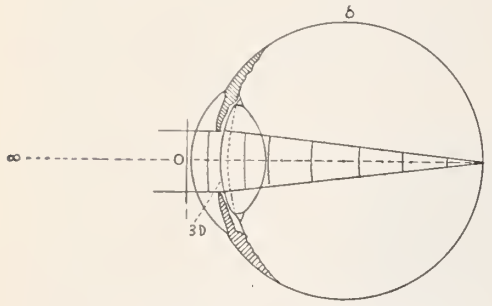


FIG. 7.—HYPEROPE OF 3 D. VIEWING OBJECT AT INFINITY.

no difference which may be the cause. If the accommodation is not sufficient for the purpose, which it certainly will not be as age advances and the accommodative power lessens, the potential focus of each pencil is back of the retina, and diffusion circles take the place of foci upon the retina, producing a blurred image. The object seen being the blurred image, we commonly say that vision is indistinct or below normal in that case. But hyperopes who have sufficient accommodation to focus light from the distant object upon the retina, and whose eyes do so focus it, producing a clearly defined image, are the ones most troublesome to the optician, because he is unable to improve their distant vision with glasses.

It is perfectly clear and well settled that a hyperope of any amount should wear constantly plus lenses of sufficient power to enable the eyes to focus light from the distant object upon the retina without accommodative action. But it is sometimes difficult to make the layman comprehend this fact. He wants to know why, with sufficient accommodation for the purpose, he should not use it. The voluble Dr. Jenkins, who writes articles on the eye for the newspapers and some of the indiscriminate medical journals, tells him he should not, that his eyes are better for the use of the "focusing muscles," etc., and laymen generally are impregnated with this false notion. He who follows the doctrine long enough will find his error fast enough, for although he can see at a distance well, the use of his accommodation for that purpose simply takes off so much accommodative power, and his eyes give out for the near print, often before reaching the age of 30 or even 20 years. But it is not a simple case of subtraction that the eyes readily submit to. Whatever the amplitude of accommodation, only part of it can be used comfortably and continuously as we have seen. Consequently that which is used to neutralize hyperopia is taken from the usable part of the accommodation, and that quickly reduces one to what may be called premature presbyopia.

There is still a worse feature to uncorrected hyperopia. Since the accommodation is called into action to neutralize the hyperopia, the ciliary muscle is under constant tension during the waking and working hours. It is required for distant vision to cover the hyeropia. For near vision as much more accommodation as the distance of the object represents is added to the tax on the ciliary. The latter only is a healthful use of the ciliary, for by glancing at the distant object that part is relaxed. Not so with the hyperopic action. That must be constant, and such use of a muscle is not healthful action, but *strain*. It is not action, for action of a muscle is alternate contraction and relaxation. In this case there is no rest for the ciliary and no rest for the nerves that stimulate it to contract. Such a drain upon nerve force is like the small leak that sinks the big ship. The muscle develops cramp or spasm and is unable often to relax when the necessity for its contraction is taken away by the imposition of a plus lens. This element, since it does not yield to correction by a lens, at least readily, is known as latent hyperopia in contradistinction from the manifest hyperopia which relaxes when a sufficient plus lens is imposed. This element of hyperopia (the latent) is often overestimated, however, because of other influences that cause the muscles to remain under tension in spite of the imposition of a lens sufficient to take its place. Of this element we will speak later.

The proper lens for a hyperopic eye to wear is the plus lens that relieves the ciliary of any necessity of action or contraction when the eye is viewing the distant object. The latent element that does not yield to its plus correction—and there is usually a latent element in hyperopia—should be uncorrected until the wearing of the correction for the manifest has relaxed it or a portion of it. The plus correction may, however, be crowded to the limit—and should be for the purpose of relaxing the latent—of acceptable vision. Beyond that no one can go without causing dissatisfaction and producing no real benefit. A change of the lenses later is much preferable, for opticians at least, to whom his customers are clients rather than patients, who are too apt to consider an over-correction, that would be accepted from a physician without demurrer, as a mistake or blunder on the part of the optician, whose relations with him are as much commercial as professional. The ordinary individual will accept discomforts in following the advice of his medical dictator that he would not tolerate from anyone else.

The discovery, measurement and correction of hypermetropia are quite simple. As the eye is using its accommodation—putting on little plus lenses of its own—for distance, it is only necessary to substitute plus lenses of glass of equal power to cause the ciliary to relax as much as it is capable of. By imposing gradually increasing plus lenses before the eye while looking at the distant type, it must needs relax, or the focus of each pencil, or the foci of the system of pencils, from the distant type will advance forward of the retina and blur the images. If the imposition of a + .50 D. S. blurs the distant type or renders the letters less distinct, it may be known that the foci are forward of the retina. It is customary, and good practice, to increase the plus in spite of this fact, for perhaps another diopter or half diopter, so as to cause the ciliary to relax, if it will, and the foci to go back to the retina. If they do so and the images are again distinct, increased plus is put on, though not enough to blur the images badly. When the images become decidedly blurred—vision say $\frac{20}{40}$—there should be no hurry in reducing the lens. Let it stay in place for a few minutes while engaging the client in conversation.

When it becomes apparent that the ciliary will not relax further, gradually reduce the plus by imposing one of .25D. less, putting the latter in place before withdrawing the former. Rather slowly go down the scale in this manner until the blur is almost entirely removed. The stopping point will usually be found above the point accepted or the first repudiated in going up the scale. The acceptance of any plus, while vision is $\frac{20}{20}$ or better is proof that there was hyperopia in the first place, and that the ciliary has been relaxed for the amount of the plus lens accepted. The glass lens has taken the place of previous ciliary action, and the released action may then be used for the purpose for which it was evidently intended—to see the near object. If 1.50D. can be turned over in this manner it means a great deal of benefit to the wearer. Sup-

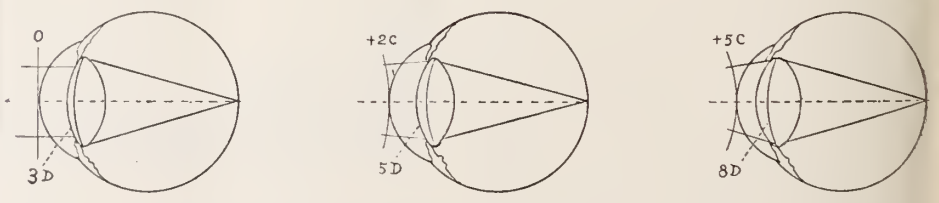


FIG. 8.—HYPEROPIC EYE OF 3 D. VIEWING OBJECT AT INFINITY. 20 INCHES. 8 INCHES.

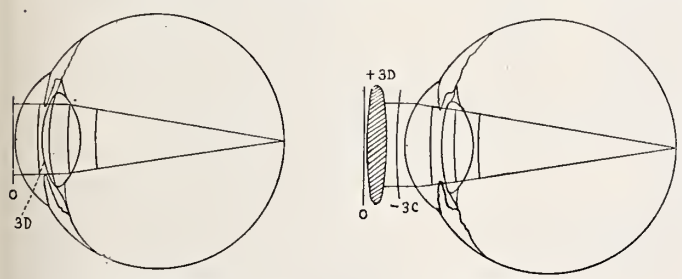
Optical Department.

[*Continued from page* 58.]

pose he is 30 years of age and that his amplitude of accommodation is 7D., 3.50D. of which he can use comfortably and continuously. The 1.50D. of hyperopia covered by ciliary action, reduces his available accommodation to 2.00D., making his comfortable near point 20 inches from the eyes. By covering the hyperopia with its correction 1.50D. is added to the amount.

But the strain the eyes and ciliary muscle have been under previous to correction has very likely developed asthenopia, especially for close work. Your client may not only be an asthenope, but a misanthrope—made so by pain and exhaustion of the nerve centers that control accommodation. But these centers are also closely connected with other vital functions, and nerve exhaustion produced by hyperopia may seriously disturb or derange the functional action of organs remote from the eyes. Such effects are known as nervous reflexes. The convergence of the eyes, controlled by practically the same center, may also be deranged, and both together may involve other organs, if one alone would not. The nervous organism is such that the least imbalance at one nerve center may, by induction, imbalance the entire nervous system. A correction means the removal of the cause, and frequently a restoration to health, where all the medicines in the world would have produced no permanent effect.

Hyperopia should be corrected in full, and the hyperope should wear his correction constantly. Our loquacious Dr. Jenkins says the glasses should be worn long enough to rest the focusing muscles, and then taken off—that is, they should be worn principally in the pocket rather than in front of the eyes. On the same plan he would advise patients to carry a weight in one or both hands constantly so as to develop the muscles, only occasionally setting the weights down to rest the weary muscles. There is nothing more to hyperopia than this—it is quite enough—except that hyperopia may be concealed by two principal things: one producing, or covering real latent hyperopia, the other making even the manifest go into hiding. The optician must consider the former always, and know how to uncover the latter.



UNCORRECTED. CORRECTED.

HYPEROPIC EYE OF 3 D.

As to latent hyperopia, that is the element our friends of the medical fraternity are supposed to go after when they introduce atropine or other cycloplegic into the eye. It paralyzes the ciliary muscle, that is, if carried far enough, and the latent element, if there be any, appears, and may be measured by a plus lens. But the doctors do not try to cover this latent hyperopia with a plus lens to be worn by the patient, for when the effects of the drug wear off the spasm returns, and the full plus correction would not be accepted. The doctors *guess* how much to reduce the full plus correction, and as there are many doctors and authorities, there are many kinds of guesses. If they don't guess right, however, they can guess again. The optician's method of fogging the accommodation is a much better method. There is no guessing about it. The optician gives as much plus as will be accepted, and that is as near right as can be ascertained. It is what the doctors come to in their final guess, if they ever make the glasses satisfactory. But they take a long and thorny road to reach it.

The other concealing factor, that hides even manifest hyperopia, is exophoria—a tendency of the eyes to turn out, necessitating convergence to overcome the tendency. This is apt to induce accommodative action—in some people more than in others—and the eyes, when operating together, appear less hyperopic than they really are, because of such accommodative action. By shutting out binocular vision (covering one eye with the opaque disc) this influence is removed, and the eye may be accurately measured for manifest hyperopia. But when each eye is thus measured the full correction is not accepted for both eyes at the same time, because convergence again comes into play, inducing accommodation, and the eyes are made physiologically myopic and cannot see the distant object distinctly. The lenses *seem* too strong for them. A suitable prism, depending upon the amount of hyperopia, base in, allows the eyes to diverge according to their tendency and abates convergence. This, in turn, abates accommodative action, and the type becomes clear with the full plus over both eyes. What should be done under these circumstances will be discussed later, but it is plain that the hyperopia so concealed is not latent, as it is often taken to be by the doctors, and cycloplegia is not in the least necessary to reveal the hyperopia.

(*Series to be continued.*)

Death of Adolphus Goldstein.

LOUISVILLE, Ky., March 4.—Adolphus Goldstein, optician, died of pneumonia, Feb. 28. Mr. Goldstein was 72 years of age and had been ill about 10 days.

Mr. Goldstein came to this country from Hungary when a boy of 18, going first to St. Louis, where he was a commission merchant for many years. He came to Louisville 25 years ago and started in business as a jeweler and as an optician, in which he has been engaged ever since. About 35 years ago he paid a short visit to his native city, Temesvar, Hungary, and there married. He had 10 children, four married sons, six daughters, all of whom, with his wife, survive him. His sons are Dr. Granville and Dr. Rudolph Goldstein, Will Goldstein and Nathan Goldstein. Mr. Goldstein was a Royal Arch Mason and a member of the Knights of Honor. The Preston Lodge of Masons had charge of the funeral.



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Optical Department.

[Continued from page 59.]

Optical Briefs and Notes.

(Continued from page 36.)

J. W. Arney, optician, has located at Green Bay, Wis.

There are now two opticians at Vernon, Ala.: James Ferguson and C. H. Kilcrese.

L. L. Ferguson and F. A. Bates, opticians, now at 2A Maiden Lane, New York, will remove May 1 to 155 Broadway.

L. M. Lubin, optician, 8th and Chestnut Sts., Philadelphia, Pa., is having alterations made to his property at 912 Arch St.

Frederick E. Ives, Juniper and Chestnut Sts., Philadelphia, Pa., has been granted a patent on a photo-chromoscopic apparatus.

B. F. Melton, of the Kansas Optical Co., Wichita, Kan., called on the wholesale opticians of Kansas City, Mo., last week.

E. S. Smith, Olean, N. Y., had some fine machinery for lens grinding and jewelry manufacturing placed in his store recently.

It is stated in the trade in Philadelphia, Pa., that J. E. Limeburner, retail optician, 1702 Chestnut St., contemplates retiring from business.

William Wardell, who opened an optical store on 17th St. near Pine St., Philadelphia, Pa., some months ago, has closed out his business.

F. W. Bromberg, successor to E. Gluck, Birmingham, Ala., has installed an optical department and placed R. M. Mertz in charge.

John Pugh, Bowling Green, O., who recently graduated from the Detroit Optical College, has located in Kenton, O., for the practice of his profession.

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Cor. Pearl Street, NEW YORK.

N. G. Smith, Dunkirk, N. Y., has been putting a dark room, for optical purposes, in his store, and making other improvements of a noticeable character.

W. Wallace, Uniontown, Pa., has been taking a course in optics in Pittsburgh, Pa. He will assume charge of the optical department in the store of his brother, J. W. Wallace.

A. G. Barber, manager of the Globe Optical Co., Boston, Mass., attended the monthly meeting of the Maine Association of Opticians, held at Portland, Me., on March 6.

The Worcester, Mass., *Telegram* of March 4 had an extended story of the establishment and development of the business of the American Optical Co., Southbridge, Mass.

Jacob Stover, formerly a jeweler and optician at 5th St. and Susquehanna Ave., Philadelphia, Pa., has abandoned his jewelry department and devotes his entire attention to the optical trade.

Frank Adams, with D. V. Brown, wholesale optician, 728 Sansom St., Philadelphia, Pa., is covering the trade of Ben Marsden, who is convalescing from injuries received in a railroad wreck about three weeks ago.

It was reported that Dr. W. E. Dodd, oculist, Butte, Mont., was in the lost steamer *Rio Janeiro* at San Francisco. Later reports deny this assertion, Dr. Dodd being at the present time in Honolulu.

The optical store at 1627 South St., Philadelphia, Pa., formerly run as an annex to the jewelry store of William H. Long, 1629 South St., has been purchased by George Long, a son of the former, and will be conducted by him in the future.

Daniel J. Krouse has resigned his position as manager of the optical department of Williams, Brown & Earle, Philadelphia, Pa., and has been succeeded by William J. Burns. It is stated that Mr. Krouse intends to start in business for himself.

D. V. Brown, wholesale optician, Philadelphia, Pa., joined George W. Wells, of the American Optical Co., and Hiram Wells at Atlantic City, Saturday. Andrew Brown followed later. All were accompanied by their wives and had a merry time.

Ben Marsden, traveling salesman for D. V. Brown, Philadelphia, Pa., who was injured in the railroad wreck at Meadville, Pa., some weeks ago, was able to return to Philadelphia, Tuesday, and at once went to Atlantic City to hasten his recovery.

Miss Elizabeth Schmidt, Leavenworth, Kan., has gone to Kansas City, Mo., to study optics under Dr. S. W. Lane, of Southwestern Optical College. E. V. Hanna, Kansas City, and William W. R. Thorpe have just completed the course.

John Crane, a traveling optician, who resides in Fort Scott, Kan., was severely injured last week, in Fulton, Kan., by being jerked off the rear platform of a car. His back was sprained and his doctor reports he is threatened with traumatic meningitis.

Isaac Nathans, an itinerant optician who has an established trade in southern Pennsylvania, New Jersey and Delaware, lost his stock of goods last week. Nathans had expressed the stock from Salem, N. J., to Philadelphia, and the cases became lost en route.

Otto Mehmert, son of Joseph Mehmert, Cincinnati, O., has returned from New York, where he had been for some months taking an optical course. He will take charge of the optical department which Mr. Mehmert has added to his store on Freeman Ave.

John J. Brandt has accepted a position to travel for the Merry Optical Co., Kansas City, Mo., in the south and in Oklahoma, Missouri, Nebraska, Kansas and Texas. He entered on his new duties March 11. He had been in the employ of F. A. Hardy & Co., Chicago.

Fred R. Baker, of the Chicago Optical Co., Lansing, Mich., has taken a position as manager of the optical department of a wholesale jewelry and optical house in St. Paul, Minn. He is now selling out his stock at Lansing and will move to St. Paul about the first of April.

Miss Josephine J. Nixon, who has been in the optical department of D. B. Anderson, Marietta, O., will probably engage in that business for herself, Mr. Anderson having sold out. Miss Nixon is a graduate of the Spencer Optical Institute, New York, and the Chicago Ophthalmic College.

George B. Bement, Broadhead, Wis., has sold a half interest in his business to F. R. Smith, late of Strickland, Smith & Co., jewelers and opticians at Fond du Lac, Wis. Mr. Smith is a graduate of the Detroit Optical College and of the Northern Illinois College of Ophthalmology and Otology, Chicago. The firm name will be Bement & Smith.

In accordance with a resolution of the board of directors of Queen & Co., Incorporated, manufacturing opticians, Philadelphia, Pa., passed Feb. 28, notice has been given that a special meeting of the stockholders of the company will be held at the general office, 1010 Chestnut St., April 1, at 3 o'clock P. M., to take action on approval or disapproval of a proposed issuance of preferred stock.

The Kansas City Optical Co., Kansas City, Mo., are offering $15 in prizes. The first will be $5 worth of goods for the person making the best portrait of genre; second, $5 worth of goods for the best landscape or marine; third, $5 for the best picture of any subject. Something of value will be given as a prize for pictures each month, and in December they intend to give one valued at not less than $50. Only two pictures can be offered by one competitor, on cards smaller than 11x14.

Consul Albert writes from Brunswick, Germany, in regard to magnalium, a new alloy of aluminium and magnesium, with a percentage of from 2 to 30 per cent. of the latter metal. Magnalium, it seems, is free from the bad qualities of aluminium, while it retains its light weight, firmness and tenacity. It is especially applicable in the automobile industry, in electro-technics, aëronautics and dentistry. It can be worked with the file, lathe and planing machine; it is also admirable as a solder, and its pliability adapts it as a border for lenses and eyeglasses. Magnalium is absolutely weatherproof and does not rust.

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Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,

56 Liberty Street, New York.

ERNEST VATIER,

FOUNDER IN

Gold, Silver

and

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Maker of

FINE CASTINGS



For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

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Bell Telephone, No. 6542.

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and beware of imitations.



The True Blue Beaded Label French Watch Glass

Ask Your Jobber For Them

SUSSFELD, LORSCH & CO.

Wholesale Agents

NEW YORK: 37 Maiden Lane.
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...ALL KINDS OF...

FANCY WOOD CHESTS

FOR TEA SETS

AND

FLATWARE.

Silk and Brocade Cases for Silverware and Jewelry. Canton Flannel Bags and Rolls.



HEBBARD & BROTHER,

860 Broadway, - - - - - NEW YORK

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

ILION, N. Y., Feb. 19, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please send us the address of Stott Bros., cut glass concern?
Yours respectfully,
G. H. P. STONE.

ANSWER:—4450 Main St., Manayunk Station, Philadelphia, Pa.

MILFORD, Mass., Feb. 16, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give us the address of a first class house in New York that does fan repairing of all kinds? We will greatly appreciate the favor, as we have a great deal of trouble with that class of work at present. Yours truly,
C. W. WILCOX.

ANSWER:—C. Levielle, 51 W. 19th St., New York, is reputed to be an able repairer of fans.

ANN ARBOR, Mich., Feb. 15, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform us who are manufacturers of steins beer mugs? We have written to several pottery houses, but they do not make them.
Yours, etc.,
HALLER'S JEWELRY STORE.

ANSWER:—Charles Ahrenfeldt & Son, 50 Murray St.; Bawo & Dotter, 28 Barclay St.; Endemann & Churchill, 50 Murray St., all of New York.

READING, Pa., Jan. 30, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
On advice of L. A. Schlechter I write for address of manufacturers of clock movements for mechanical toys—something small but good; say a movement 1¼x3x4 at largest. Trusting above information can be given, I thank you in advance, and oblige,
C. R. SCHALL.

ANSWER:—The Seth Thomas Clock Co., 49 Maiden Lane, New York, make two sizes of movements for such purposes. One of the sizes is about what is wanted.

DOVER, N. H., Feb. 22, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give us the address of any parties making ebony candelabrums or candlesticks? Thanking you in advance for same, we remain,
Yours very truly,
HODSDON BROS.

ANSWER: — The International Silver Co., Meriden, Conn., make candelabra of silver plate, with ebony column or center post. We do not know of any concern making them of all ebony.

POSTON, Mass., Feb. 16, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give me addresses of two jewelers in Cleveland, O., who sell souvenirs largely? and oblige, Respectfully,
GEO. E. HOMER.

ANSWER:—Our correspondent in Cleveland says that there are no manufacturers of souvenir spoons in that city, so far as he can learn. Scribner & Loehr, 143 Euclid Ave.; Bowler & Burdick Co., 129 Euclid Ave., and Cowell & Hubbard Co., 115 Euclid Ave., do considerable jobbing in these goods. Webb C. Ball Co., 233 Superior St., make a specialty of them in a retail way.

DOWAGIAC, Mich., Feb. 21, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Where can I buy memorandums in celluloid with metal outside pieces, aluminum, sterling or leather; something about the size of a silver dollar, with small hole so ribbon or chain and pencil can be attached; also where can I buy small assorted colored wood pencils with ring on end to be used with above?
F. B. BLACKMOND.

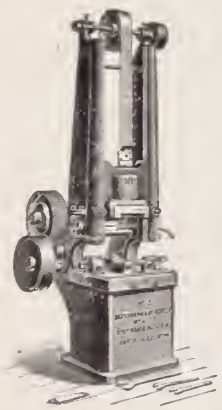
ANSWER:—Such goods can be obtained from the Baldwin & Gleason Co., 60 Reade St., New York.

NEWARK, N. J., Feb. 9, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly let us know whether there is a shaving strop made in silver to work automatically? Yours very truly,
UNGER BROS.

ANSWER:—Kaempfe Bros., 8-12 Reade St., New York, make automatic strops for safety razors, silver plated, with ebony handles. These are the only automatic strops we are able to find.

SAG HARBOR, N. Y., Feb. 19, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please give me the address of one or two importers of solid back rosewood hair brushes and mirrors; first class goods.
Yours truly,
C. E. FRITTS.

ANSWER:—Glaenzer Frères & Rheinboldt, 26 Washington Pl., New York, import rosewood hair brushes, but not the mirrors. The mirrors are made in this country and can be obtained, as can also the hair brushes, from Calhoun, Robbins & Co., 410 Broadway, New York.



No. 5.
Automatic Drop Press.

DROP PRESSES, POWER PRESSES, ROLLING MILLS,

Wire-Drawing Machinery

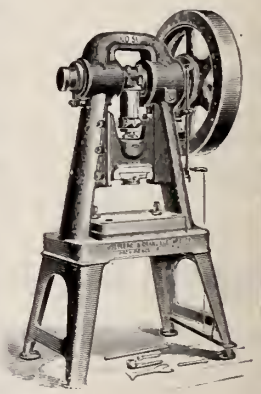
For **JEWELERS AND SILVERSMITHS.**

If in the market for above machinery, write, stating product required and send samples. We will send you photographs of our latest productions.

Mossberg & Granville Mfg. Co.

Providence, R. I.

New York Store: 126 Liberty St. Exhibition at Philadelphia Bourse.



No. 5A.
Power Press.

MERCANTILE FOUNTAIN PENS. NONE BETTER!



AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

GOLD PENS, PENCILS, Etc.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

JOBBERS IN

AIKIN-LAMBERT JEWELRY CO.

Watches, Jewelry, Chains, Novelties, &c.

LATEST DESIGNS. LOWEST PRICES.

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SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.

3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,

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KETCHAM & McDOUGALL,

MANUFACTURERS OF

GOLD AND SILVER

THIMBLES

ESTABLISHED 1832.

M&D

TRADE-MARK.



No. 140



Pat'd Nov. 20, '94.

And the improved

Automatic Eye-Glass Reel.

SEND FOR CATALOGUE G.

37 MAIDEN LANE. NEW YORK.

Rings

WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c. Send Stamps with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

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10 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

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SMALL WATCHES A SPECIALTY.

Brassus, Switzerland. 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.

THE MAIN-SPRING

with which to hold your customers in

China, Glass and Bric-à-Brac

IS ORIGINALITY IN DESIGNS AND EXCELLENCE IN WORKMANSHIP.

These Marks

ON LIMOGES CHINA:



ON WHITE.



ON DECORATED.

ON CARLSBAD CHINA:





are your guarantee, and the increasing demand for these goods is proof of their superiority.

In Glass and Bric-à-Brac, only such lines adaptable to the Jewelry and fine trade have been selected.

Import Orders placed now will insure prompt delivery.

CHARLES AHRENFELDT & SON,

50-52-54 MURRAY STREET, NEW YORK.

PARIS. LIMOGES. CARLSBAD. LONDON.

The assortment offered during February resulted in so many orders that we continue the same as a

MARCH OFFERING.

1 8-in. ROUND SALAD BOWL.
1 SQUAT CARAFFE.
1 SUGAR.
1 CREAM.
1 8-in. BOUQUET.
1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

This Assortment, Costing

$25,

f. o. b. factory, 3 per cent. 10 days, no charge for package, enables you to investigate the newest styles in Cut Glass without any risk whatever.

32 Park Place, NEW YORK. **WICKE & CO.,** 32 Park Place, NEW YORK.



We are considered to have the most "unique" assortment of high-class **Art Novelties** shown to the trade this season.

Clocks, Bronzes,
Jeweled Photo Frames,
Smokers' Articles,
Etc., Etc.

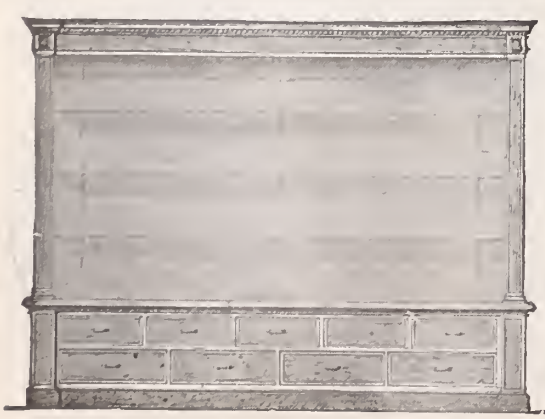
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IMPORTER OF FANCY GOODS AND ANTIQUES,

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We issue no Catalogues.

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Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENT PENDING.

John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

Fahys 14 FK Cases,

WARRANTED 25 YEARS,
have Solid Gold Bows and Joints.
Hand Engraved.



THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

OLD AND NEW EFFECTS IN JASPER.

EXTREMES veritably meet in the styles shown in this season's samples of the Jasper ware of Josiah Wedgwood & Sons, Ltd., wherein are to be found many pieces, entirely new to this line, side by side with reproductions of some of the first pieces made in this pottery. In these reproductions is the trophy cup whose festoon decorations show some of the most exquisite cameo work ever made in Jasper. Reproductions of their old black Basalt ware, including pottery with cameo decoration and figures duplicating those originally made by Flaxman, also form an interesting part of the company's display for this season. New colorings have been introduced in the Jasper and new combinations of two or more colors are also to be found, while one of the new decorations shows a distinct departure from the former classical subjects, being a combination of longitudinal stripes with a lateral band containing festoons. A new feature in the teapots is a patent device of aluminium similar to a tea ball, which sets in the cover and may be lowered or raised at will by a chain which passes through the top.

*

ART WARE OF METAL AND GLASS.

FLOWER vases in many pretty styles are one of the features of the line combining decorative glass and metal work made by The Pairpoint Corporation. At the New York warerooms of this concern, 38 Murray St., are to be found some entirely new pieces in which the pierced metal work of gilt forms but a band at the bottom of these vases, the greater part of the glass being handsomely decorated and entirely exposed. On others, the metal work extends almost to the top, while on still others the pierced work covers the entire glass, except where the panel has been cut away to expose the decoration of the glass beneath. The company's full line of candlesticks in this ware now shown contains most graceful forms and attractive decorations. The bodies of the candlesticks are in glass and are decorated in all the prevailing styles, from Empire effects to small floral designs, while the stands and tops are in most cases of gilt and sometimes in silver plate.

POPULAR CUT GLASS.

THE J. D. BERGEN CO., 36 Murray St., New York, are now displaying their lines of popular priced cut glass ware, to which they have given especial attention during the past few years, and the results thus far have been beyond their most sanguine expectations. Twelve popular priced cuttings are now displayed by this concern, many of which are to be found in full lines, and all can be had in the principal pieces which go to make up the assortment of cut glass such as jewelers carry. Three strong lines of stem ware also serve to make their assortment one of the most complete of the kind thus far carried, as do the many innovations that have been made in the shapes and styles of standard as well as special pieces.

*

AN ATTRACTIVE LINE OF FRENCH CHINA.

A MORE varied and generally attractive line of French china has never been shown by C. L. Dwenger, at this season of the year, than now graces the counters of his warerooms, at 35 Park Pl., New York. The decorations of this, his own A. K. ware, show more pronounced colorings and florid styles than it has contained for some years back, but these are in such perfect and harmonious color combinations and have such graceful decorations as to be in perfect taste. This year his line of small sets and novelties contains more articles and a greater number of decorations than ever before, and among them are to be found pieces which, while in common use, are new to this china, and are here in sizes, shapes and decorations that make them specially suitable for small prizes and for presentation purposes. Among these pieces may be seen small tea pots, coffee pots and milk pitchers in tankard shape, *deux tasse* size, with spur handles. THE RAMBLER.

Snakes and Beetles in Jewelry.

SNAKES and beetles are coming out strong in women's jewelry. The snakes are in the forms of Cleopatra's rings and bracelets, the eyes in which are in jewels which match the color of the particular costume worn.

The beetles are used for the pins worn in the back of the hair, for belt buckles and for brooches. They are made of rough stones inlaid with gold.—*The Sun.*

Some Lost Treasures.

IN one of the ducal castles of Scotland is a set of carved old bog oak chairs. There are four of them and an armchair; but there should be eight altogether—three chairs and an armchair are missing. Those missing chairs are somewhere in the country, but so far they have not been found. They would fetch $750 each and $1,000 for the armchair if discovered, for the incomplete set is a splendid one and nothing can replace the missing chairs. They have been lost a matter of 30 years, and though it seems hard to mislay such things, they disappeared, but were not stolen. So $2,500 awaits anybody who can find them. Each has a "fleur de lys" carved on the under edge of its seat.

One china bowl, like a slop basin, of Dresden ware is the only thing missing from one of the most valuable sets in the world and the rest are carefully guarded in a private museum. This bowl is thought to be somewhere and may be lurking in some old dealer's shop or doing daily work in a cottage. The rest of the set, incomplete, is worth $1,500, but $750 would be the price of this bowl alone. Some day it will probably be picked up for a few pence and bring in 50 times as many pounds to the finder. It has a crown in blue on the inside and a pair of crossed swords on the bottom, and is the size and shape of a common slop basin, but beautifully moulded and very odd looking.

"Grandfather's clocks" are good things to keep one's eyes on, for there is one somewhere whose door panel was carved by King James II. in his spare time. It is a black clock and has the royal arms set in the midst of a panel design. The carving is well done, though not strikingly rich, and rather knocked about. The clock is somewhere, probably in an old cottage or inn parlor, for it is not striking enough in appearance for a prowling dealer to snap it up. It would fetch $4,000, however, and may sell for more than that when found, as it has been valued at $5,000. It disappeared—not by theft, but by mismanagement—80 years ago, and may turn up at any moment, bought for a couple of guineas.

An indorsement on the back of a note before its delivery subjects the indorser merely to the obligations of an ordinary indorsement unless it is shown that the maker of such indorsement did it as a maker of the note.

THIS SEASON'S
..... LINES OF

Royal Worcester
Wedgwood
Webb's Glasswares

are now exhibited in

Room 62, Astor House,

New York,

By JOHN A. SERVICE,

American Representative for:

JOSIAH WEDGWOOD & SONS, Limited.
The WORCESTER ROYAL PORCELAIN CO., Ltd
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Cleanliness. Neater Work.



SAVING OF TIME.

SCHNEIDER'S
SOLDERING FLUID,

A Substitute for Borax.

PRICE.
1 oz., 4 oz.,
10c. 25c.
8 oz., 16 oz.,
40c. 60c.

Write for Quotations in Larger Quantities.

Manufactured by EMIL SCHNEIDER, NEWARK, N. J
Gold and Silver Refiner; Sweep Smelter.

JACOT MUSIC BOX CO.,

IMPORTERS,

Stella and Ideal Music Boxes,

39 UNION SQUARE, N. Y.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

Copyright by THE JEWELERS' CIRCULAR PUB. CO., 1901.

(Commenced in issue of Feb. 6, 1901.)

THE MAKING OF A RING.

[Continued.]

THE casting of gold into the ingot-mould is a delicate operation and requires a steady hand; otherwise the gold would be spilled around on the forge. After the gold is cast, it should be removed from the ingot-mould and cooled in water so that it may be readily handled. Then the edges and corners are filed and hammered to remove all small pieces which would otherwise be lost while the bar or strip was being rolled.

But where the workman does not have these appliances and must do his melting on charcoal, he must proceed in a different manner. First, he should secure two large pieces of charcoal—we would suggest prepared charcoal, which can be obtained in blocks of the desired shape—and rub a flat surface on each. At the end of one of the flat surfaces should be cut a hole sufficiently large to receive the gold and alloys.

Now a mould or form should be made from a strip of sheet iron, about 6 inches long, and from 1-16 to ⅛ of an inch wide. This should be bent with square corners to form an oblong mould whose ends should extend out to guide the molten mass into the form. This done, the workman should make 12 or more saw-cuts crosswise on the flat surface of each block and then place his form in position with the extended ends near the hollowed part, and then place the second piece of charcoal on top of the form and bind all together securely with strong binding wire.

All is now ready to melt and cast the gold. Place it and the alloys—which should be well mixed—and a small piece of borax into the hollow and blow a strong, steady flame onto the mass until it is thoroughly melted; at the same time agitate it constantly to insure its becoming thoroughly incorporated. When the molten mass begins to churn and become perfectly clear on the top it is ready to be cast.

This operation is as delicate as casting into an ingot-mould, and in many cases even more so. When satisfied that all is right, the charcoal-block should be tilted sufficiently to allow the mass to run into the form, and as soon as it is in the mould should be turned up perpendicularly and tapped slightly with the blowpipe to settle the gold. Allow it to cool, cut the binding wire, remove the bar and trim and hammer as explained heretofore.

To melt gold in this way requires considerable practice with the blowpipe, so that one might blow a steady current of air through it, and at the same time breathe through the nostrils. Many jewelers cannot do this, but where practice is persisted in, the result can be accomplished.

If the reader will close his mouth and fill his cheeks with air until they are distended, he will find that he can close the passage between the mouth and throat so that while he is breathing through the nose the cheeks will remain full. Then if a blowpipe is inserted and the passage closed the blowpipe will not permit the air to escape from the cheeks so rapidly but that the lungs may be filled by breathing through the nose, while the muscles of the cheeks are forcing the air out through the blowpipe. Then, when the lungs are filled the passage is opened and the cheeks refilled.

Now we are ready to roll or hammer the gold, which is done by passing it through two steel rollers which are pressed closer together by screws after each passage of the strip or bar. After being rolled several times, the gold becomes exceedingly hard and sometimes cracks. To prevent this the bar should be frequently annealed. After the strip is annealed, it is rolled or hammered to the desired thickness, after which it is annealed and boiled out in sulphuric acid pickle. The strip of gold should be cut so that a piece about three inches long and somewhat wider than the desired width of the ring is obtained.

Suppose the ring is to be made size 8. On the top of every Allen ring gauge will be found a scale from 1 to 13. To make a ring size 8, the end of the strip of gold should be placed at the end of the metal forming the gauge and then a line should be drawn across the strip of gold. Then at 8, on the top scale, draw a similar line across the strip and when the ring is made up—providing due care has been taken—it will measure 8 exactly. But broad rings should have an allowance of about one-half a size, when marking off the strips. In this case the strip would measure 8½ and when the ring was made up the reader would find the ring to measure 8 exactly. It is for this reason that clerks should notice whether they are using wide or narrow size rings when taking the size needed by a customer. In this connection it should be mentioned that in shops, the reading is taken at the lower edge of the ring and not in the middle, as is sometimes claimed.

(To be continued.)

It Will Pay.

PLACE YOUR ORDERS NOW FOR NEXT FALL DELIVERY AND DON'T WAIT TO PURCHASE FROM STOCK.

IMPORT ORDERS A SPECIALTY.

CHARLES L. DWENGER,

Importer.... 35 Park Place, New York.

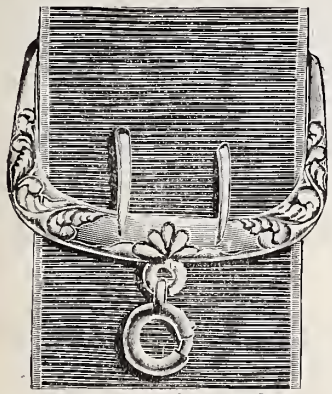
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Artistic Pottery, China and Glassware
FOR THE JEWELRY TRADE.

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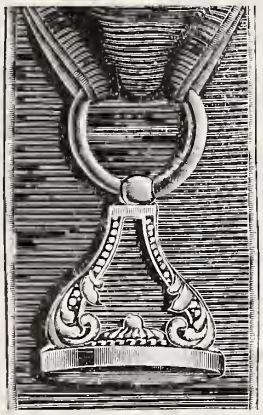
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High-Grade Silk-Ribbon Fobs.
High-Grade Rolled-Plated Chain Fobs.
High-Grade Gold-Filled Woven-Wire Fobs.
Aluminum Fobs with Rolled-Plate Trimmings.

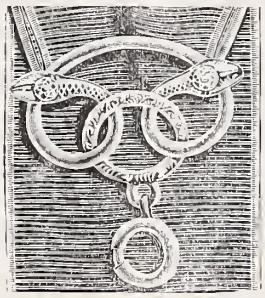
FOBS



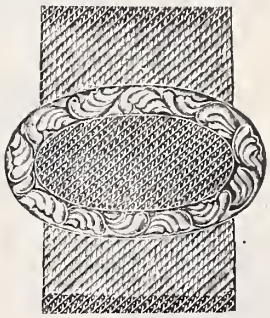
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WE SELL TO JOBBERS ONLY.

PROVIDENCE STOCK CO.,

High-Grade Chain Manufacturers,

New York: 11 John St. PROVIDENCE: 100 STEWART ST. Chicago: 131 Wabash Ave.

OUR GOODS DRAW TRADE.



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22 Hanover Street, also Room 83, Jewelers' Building, BOSTON.

CASH PAID FOR STOCKS IN STORES.

CRUCIBLES.



Jewelers' Supplies, Etc.

Established 1850.

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ROLLED PLATED GOODS

OF EXTRA QUALITY.

SILK-MOUNTED VESTS, FOBS, BUTTONS.

WALTER E. HAYWARD, Attleboro, Mass.

The Francis Engraver.

If you ever expect to own an engraving machine of any kind, write now for my new booklet. It is a stunner. Something that you will remember. Only a limited number printed. Send business card. Only intended for the trade.

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No. 780 Cedar Ave., Cleveland, Ohio.



SEND FOR CATALOGUE.

SELLING NOW MORE THAN EVER.

SILVERWARE CHESTS

Send for Prices on Different Combinations.

S. VALFER & CO.,

Manufacturers of

Jewelry and Silverware Boxes, Trays, etc., and Paper Boxes,

33 MAIDEN LANE, NEW YORK.

ALLEN & JONASSOHN,

IMPORTERS AND CUTTERS OF **DIAMONDS.**

NEW YORK, 65 NASSAU ST. PROVIDENCE, R. I., 212 UNION ST. PARIS, 58 RUE DE TURBIGO. Precious and Imitation Stones.

R., L. & M. FRIEDLANDER,

Wholesale Jewelers,

Importers of Diamonds,

30 MAIDEN LANE, NEW YORK CITY.



Hall Clocks.

Elliott's Celebrated Tubular Chimes.

Harris & Harrington,

32 & 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.



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Gold and Silver Refiners, Assayers and Sweep Smelters,

S. W. Cor. Haisey and Marshall Sts., NEWARK, N. J.

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Importer of Diamonds and Precious Stones,

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HALF PEARLS.

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253 BROADWAY, NEW YORK.



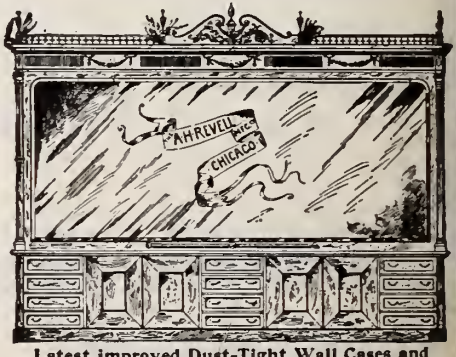
The latest improved Dust-Tight Counter Cases.

We make a Patented ALL GLASS Counter Case.

The latest and best in the market

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Latest improved Dust-Tight Wall Cases and all kinds of Jewelers' Fixtures.

LOUIS KAHN. MOSES KAHN. SAML. H. LEVY.

L. & M. KAHN & CO.,

Importers and Cutters of

DIAMONDS.

NEW YORK: 172 Broadway. CUTTING WORKS: Cor. Beekman and Pearl Sts. AMSTERDAM: 10 Tulp Straat.

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GEO. M. BAKER,

GOLD AND SILVER REFINER AND SWEEP SMELTER.

Office—91 Page St. Works—77-85 Page St.,

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We handle Bullion, Plate Clippings, Shearings, Filings, Silver Chloride, etc., in the shortest time compatible with good results.

NEW YORK, - - - 12 MAIDEN LANE.
LONDON, 1, 2 & 3 HOLBORN CIRCUS.
PARIS, - - - - 9 RUE CHATEAUDUN.
ANTWERP, - - - - 7 PLACE LOOS.
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HENRY E. OPPENHEIMER & CO.

THE IMPROVED SEAMLESS WIRE CO.,

95 Pine St., Providence, R. I.

Manufacturers of Seamless Gold-Filled Wire, Seamless Solid Gold and Silver Wire, Square and Fancy Wires, Seamless Tubing in Gold, Gold Plate, Silver and Brass. Flat Stock in all karats and qualities.

ALBERT LORSCH Telephone Call, 2142 John. ALFRED KROWER.

ALBERT LORSCH & CO.,

LORSCH BUILDING, 37 and 39 MAIDEN LANE, NEW YORK. 167 WEYBOSSET STREET, PROVIDENCE, R. I.

DIAMONDS—ALL SIZES AND QUALITIES.

Armstein Bros. & Co. IMPORTERS AND CUTTERS OF Diamonds 65 Nassau St. Cor. John. NEW YORK.

DIAMONDS, PEARLS, PRECIOUS STONES AND JEWELRY. P.O. BOX 2466.

ESTABLISHED 1869. INDEX TO ADVERTISEMENTS, PAGE 42.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY, CONSOLIDATED

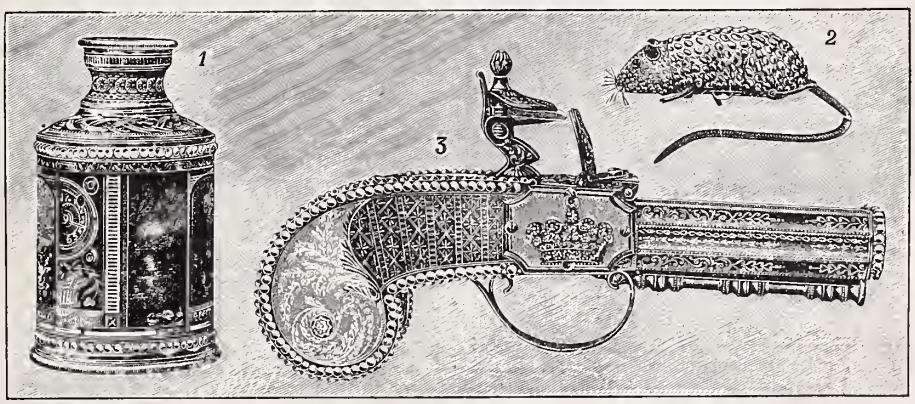
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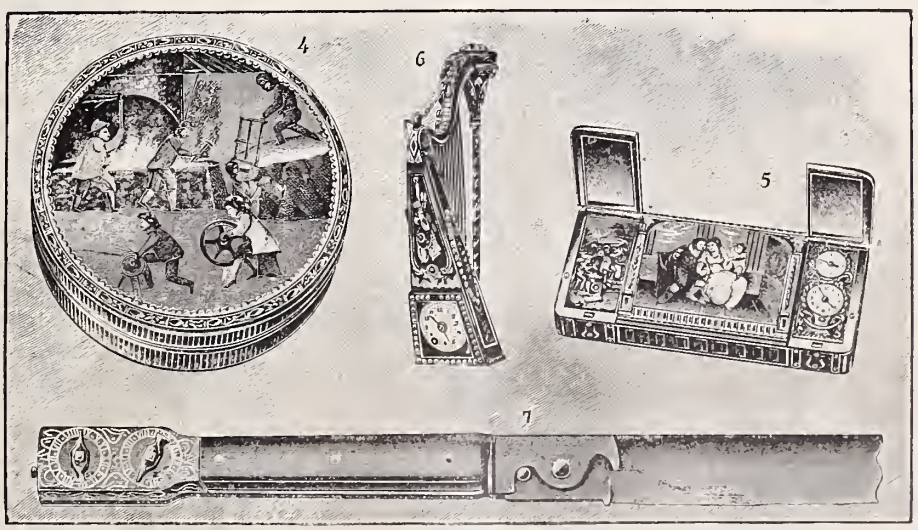
32D YEAR. NEW YORK, WEDNESDAY, MARCH 20, 1901. VOL. XLII. No. 7.

INGENUITY IN MECHANICAL HOROLOGY.

THERE have always been watches, clocks and amusing horological objects made with automatons or moving figures. But it was especially during the 18th century, says Mathieu Planchon, in *La Nature,* that this fad assumed the character of a craze which had never been attained before and certainly has not been outdone since. In the delicate little pieces of that epoch all qualities are united—taste, richness of material, skill—in the execution, with a freshness of coloring truly remarkable. It is notable that in times of yore all these charming articles were made use of, while today they are kept under glass cases. The pieces we are about to describe possess interest from the mechanical as well as from the artistic viewpoints, and the talent shown by the horologist goes hand in hand with that of the other artists who took part in their construction. Fig. 1 represents a "lorgnette" (spy glass). It belongs to the incomparable collection of Frank Bernard. This charming piece, about seven to eight centimeters in height, is entirely covered with enamel paintings and is encircled with precious stones. The whole is most carefully executed. In the cylindrical part of the body of the object an opening is provided, representing one-third of the circumference. This cylindrical part forms a muff, in the interior of which turns a second cylinder containing the whole mechanism. If the interior cylinder be moved by the outer part of the spy glass the dial marking the hours appears. This piece, therefore, constitutes a little table clock. If we continue to give a gyratory movement, a landscape, entirely of enamel, presents itself in the second field before the opening, while in the first field a complete hunting party passes rapidly. We see the hounds, the "piqueurs," and the cavaliers pursuing a stag. The subjects are in bas-relief. During this scene a hunting air is played in the interior of the piece. If the cylinder be turned still further a panel becomes flush with the muff and thus closes the opening.



1. SPY GLASS. 2. MOUSE OF GOLD STUDDED WITH FINE PEARLS. 3. PISTOL OF ORNAMENTED ENAMEL, BRILLIANTS AND OTHER GEMS.



4. BONBONNIÈRE OF GOLD. 5. BONBONNIÈRE. 6. MINIATURE HARP. 7. TRICK KNIFE.

HOROLOGICAL CURIOS AT THE RECENT PARIS EXPOSITION.

The original of Fig. 2 is in the same collection as the spy glass. It represents a dainty, little mouse, less than life size. It is entirely of gold and is dotted with fine pearls. By pulling its tail a

(Continued on page 66.)

Theodore W. Foster & Bro. Co.

HAVE BEEN MAKERS OF ROLLED-GOLD PLATED JEWELRY FOR THIRTY YEARS, AND EACH YEAR, HAVE ADDED TO THEIR HIGH REPUTATION.

VEST CHAINS FOR GENTLEMEN

made by them will wear ten years and are so guaranteed. See the F & B Trade-Mark.

LOCKETS and CHARMS

from their factory have a reputation equaled by no others. Order some of their latest patterns to tone up your stock. They are beautiful beyond description. They bear the F & B Trade-Mark.

SLEEVE BUTTONS

in the Dumbbell variety are exquisite. Be sure to see them; better still, order some. You will sell them quick. Look for the F & B Trade-Mark.

Fob Chains and Charms, Silk Vests, Hair Chain Mountings, Brooches, Pins and Earrings are made by them; also seven complete lines of Sterling Silver Toilet and Manicure goods, and useful Sterling Novelties.

F&B TRADE MARK REGISTERED Trade-Mark.

SUCCESSORS TO FOSTER & BAILEY.

100 Richmond St., Providence, R. I.

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,

Providence, R. I.

ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout th country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

THE ATTLEBORO CHAIN CO.

MANUFACTURERS OF AN

Improved Machine Chain,

ATTLEBORO, MASS.



WOOD ENGRAVINGS.

Horological Department,

BRADLEY POLYTECHNIC INSTITUTE,

PEORIA, ILLINOIS.

Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED

and all possible improvements made. Pearls damaged by setting restored.

JOHN HAACK, Room 53, 11 John St., New York.

Office Hours: 1 to 3.

Lancaster Watch Material

It is a fact that we are in a better position to furnish the watchmaker more promptly than any other jobber in the United States with the following material: Lancaster, Aurora and Hamilton. We are right at the seat of operation. We have the largest and only stock of Lancaster watch material in America. We can fill your order for **Waltham, Elgin, Hampden, New England, Columbus, Illinois, Rockford, Seth Thomas, Howard, Century, Trenton, New York Standard and Swiss** as quickly as any house in this country.

We Never Sell Imitation Material for Genuine.

We have a special made balance staff and a special mounted hole jewel. We can furnish you with these balance staffs for all of the above-named watches for **$18.00 per gross.** Every mounted jewel is cemented and trued and we sell them for **$7.50 to $12.00 per gross, less 10 per cent. for cash.**

Give us a trial at your mail business and we will demonstrate our promptness.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers,
Watchmakers' Tools, Material and Supplies,

11 W. Chestnut St., Lancaster, Pa. 111 S. Eighth St., Phila., Pa.

Diamonds.

$74.00 List for One-half Carat Very Fine White and Absolutely Perfect Diamond, finest cut, being at the rate of $148.00 List per carat.

$186.00 List for One Carat Very Fine White and Absolutely Perfect Diamond; finest cut.

We cut these from rough stones called Silver Cape.

You cannot match these Diamonds anywhere else at near these prices.

We name the above as samples only; they are taken from our regular line; other sizes and qualities at equally low prices.

See our book for full price-lists.

We grade our diamonds as follows:

EXTRA-FINE WHITE.—We cut from rough stones called *Crystals*, which are the finest white.

VERY FINE WHITE.—We cut from the rough stones called *Silver Cape*, which is the grade next to the finest white.

FINE COMMERCIAL WHITE.—We cut from the rough stones called *Fine Cape*, which is the next lower grade.

We do not cut any of the lower grades of rough stones—which are called *Cape, Fine Bycwater, Bycwater, etc.*

It pays to buy at first hands.

J. R. WOOD & SONS,

21 MAIDEN LANE,

NEW YORK.

Diamond Cutters.

The Real Rogers.
Not in the Trust.

We Guarantee our Goods to Strip as much Silver as any Rogers Goods on the market.

Look for the Maltese Cross Trade-Marks.

R S.L.&G.H.Rogers Co. R

R ROGERS R

The Equal of any Plated Ware on the market.

The Simeon L. & Geo. H. Rogers Co.,

HARTFORD, CONN.

P. O. BOX 1205.

FACTORIES: { HARTFORD, CONN. / WALLINGFORD, CONN.

OSTBY & BARTON CO.,

Makers of Gold Rings.



OSTBY & BARTON CO.,

Providence, R. I.

NEW YORK,
9-13 Maiden Lane.

CHICAGO,
103 State Street.

EARLY SPRING FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

A snake bracelet or ring goes without saying with anybody who affects popular style in jewelry.

*

Very high, round topped and cabochon emeralds and rubies represent distinguished form in rings.

*

Entirely novel in the handsome aigrette ornaments now so favored is a large star of very sharp, long rays. The rays, in alternative, consist of diamonds and emeralds and a large diamond forms the center.

*

One of the most chic effects in card cases is that of black suède with corner ornaments of tiny brilliants and pearls.

*

While the serpent in jewelry twines its folds around nearly every kind of stone there is none for which it displays such affection as for the turquoise.

*

Buffalo leather affords a number of Spring novelties in bags and the like. It is of handsome aspect, rich red brown in color and of rough surface.

*

Combination pocketbooks and card cases in sea lion skin with gold and enamel initials furnish an attractive article.

*

Vienna leather goods affect Egyptian landscape designs and colors.

In anticipation of the outing season small silver cups for trophies are out in plain silver and silver gilt, with shapes both new and graceful.

*

A dainty little trifle for Easter or other presentation is a heart shaped silver gilt box, containing half a dozen jeweled stick pins; golf emblems adorn the cover.

*

Raised work is never more valuable in silver ware than in combination with pierced work. It is a relief to the appearance of thinness and cheapness which sometimes pertains to piercing when the latter is used alone.

*

Some of the new spoons and forks are carried out entirely in gilt and enamels.

*

Colonial patterns are popular in spoons and forks. One of the simplest of new designs is the "palm leaf" tip. Old English styles find favor and Persian patterns attract by their intricacy and novelty.

*

Alluring mourning chains are in gun metal and pearls.

*

Burnt ivory inlaid with silver makes a good cane handle.

*

Soft, lusterless shades of gray abound in silver ware.

*

It is said that silver ferrets and tags are to be the next craze.

ELSIE BEE.

The Diamond Markets.

ANTWERP, March 1.—No change is observed in the Antwerp diamond market since last week. The general tone remains very quiet and sales are not many. The usual bort rules now at 12½ to 13 francs per karat, but lower and higher prices are paid according to the quality. If the present state of the market continues we will certainly have another crisis, which will be, perhaps, more extensive than that of last year.

Another rise is announced in rough. This is always better than a decline, but our manufacturers are not inclined to pay these high prices so long as they have polished goods on hand.

There was some demand for mêlées, but gross stones are abandoned. Several polishers have kept these latter goods, in order to sell them at better prices.

Notwithstanding the bad condition of the trade there is talk of a new diamond factory being started here.

The following prices were paid for good polished goods sold for American dealers by one of the largest Antwerp houses: Gross mêlées, 315 francs per karat; two grains, 335 francs per karat; three grains, 350 francs per karat; four grains, 380 francs per karat.

Mr. Stavenhagen, of Oppenheimer & Co., Frankfurt, Germany, who was here four weeks ago, has again been here, but he has bought only mêlées at about 200 francs per karat. Mr. Hahn, of Paris,



"Alice Nielsen" Serpent Bracelet

And Necklace.

FOR
YOUR

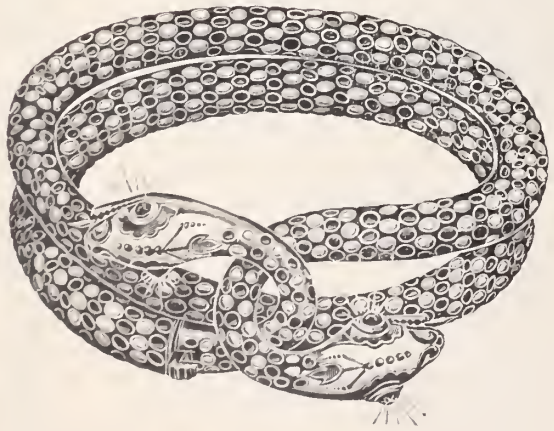
EASTER
OPENINGS

LATEST
AND
NEWEST
ON
THE
MARKET.



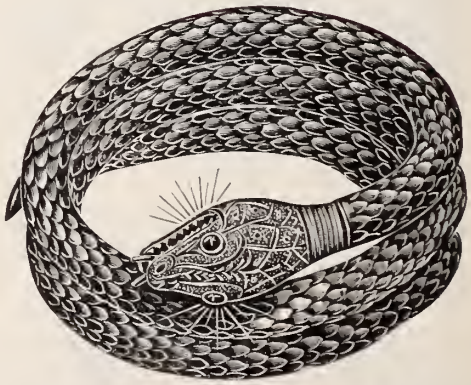
ALICE NIELSEN IN "THE FORTUNE TELLER."

MADE IN
STERLING
SILVER
ONLY,
FINISHED IN
WHITE,
GOLD
AND
18 K.
GREEN GOLD.
ALSO IN
ENAMEL.



No. 6573.
Double Coil Bracelet, or Worn Around the Neck.

YOUR JOBBER HAS THESE GOODS. ASK FOR THEM AND INSIST UPON HAVING THEM. THEY ARE SALABLE AND PROFITABLE.



No. 6563.

Whiting & Davis, Manufacturers. { New York, 14 John Street.
Factory, Plainville, Mass.

visited the Diamond Club, but did not buy much.

Jan. 17 an iron box containing 39 brilliants, nearly finished, was stolen from Mr. Brandon, proprietor of a diamond factory in Van Spanjen St. One of the two accused persons was sentenced to two years' imprisonment and 26 francs fine, and the other was acquitted.

A diamond factory has been opened in Brussels. In 1880 and 1890 two factories were established in Belgium's capital, but they were obliged to stop business.

The committee formed to erect a statue to Lodewijk Berken, the inventor of diamond polishing, held a meeting a few days ago and the following officers were chosen: Louis Coetermans, honorary president; president, Gustave Antoine; vice-presidents, A. Adler and J. F. Smaelen; secretaries, R. Serverius and F. Bruns; treasurer, L. N. Cassiers; counsellors, Fr. Colbert, J. Beukelder, L. Peeters, Aug. Van den Elsacker and H. Termote.

AMSTERDAM, Feb. 28.—The market was not animated during the week. The best buyers are always the Yankees; they bought several lots of mêlées. Some years ago America took only fine goods, but now many American firms are buying diamonds in all qualities, a proof that they can make use of all our goods. The general opinion here is that New York will this year give a good number of orders for diamonds.

Owing to the continuing demand for more wages from the workmen, polished goods are becoming dearer and dearer.

A lot of small brilliants, imperfectly cut, was sold last Monday at 580 francs per karat.

The public subscription opened in the Netherlands with the view to present a crown to Queen Wilhelmina has produced already 200,000 guilders.

LONDON, Feb. 28.—As expected, a rise of 5 per cent. is announced in rough diamonds and the Syndicate think that this increase will not bring any decrease in the demand for goods. The report of the 12th ordinary general meeting of shareholders of the De Beers Consolidated Mines, Limited, held in Kimberley, gives the impression here that this company's connection with the Syndicate is solid and that we may expect this year successive rises in rough.

PARIS, March 1.—A little improvement came in the Paris gem market at the beginning of the week and it seems to continue. Very good news was received from New York and Philadelphia and travelers are announcing their trips for Spring.

The rise in roses, as well as in Antwerp and Amsterdam roses, continues and the prices are extraordinary. Fine colored stones are sustained in price and pearls are unchanged.

A new firm have been formed here under the style of Bernard & Habib. They will engage in the polishing of diamonds. The capital is 100,000 francs and the duration of the partnership 10 years.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

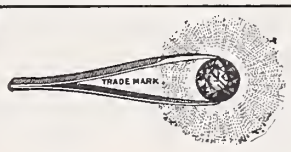
1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane

London, E. C.
22 Holborn Viaduct

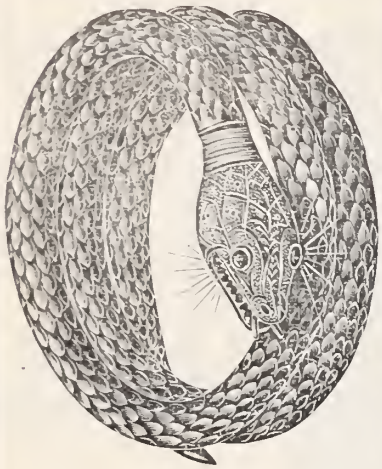
DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
23 MAIDEN LANE,
NEW YORK.
14 K. ONLY.
Trade-Mark.



Marx & Brod,
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

DIAMONDS. SAPPHIRES. EMERALDS.
Popular High Class Diamond Jewelry.
Designs and Estimates Furnished.
H. GATTLE, 7 Maiden Lane, New York.
Memorandum Orders Solicited.
RUBIES. OPALS. PEARLS.

"Alice Nielsen"
Serpent Bracelets.



Come in SILVER, SATIN, GREEN, ROSE and ROMAN FINISH.

Easter Book-Marks,
Turquoise Belt Brooches,
Carmen Bracelets.

A ONE-CENT POSTAL BRINGS SELECTION.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.
IMPORTERS OF EBONY.

Interesting Notes on the Watch Trade of Switzerland.

PHILADELPHIA, Pa., March 15.—Under date of Feb. 12 Vice-Consul Leo J. Frankenthal writes from Berne, Switzerland, to the National Association of Manufacturers as follows:

"In the issue of *American Trade* for Jan. 15 I notice a small item relating to the watch trade of Switzerland. The following notes may be of sufficient interest to be given a place in your valuable and sprightly journal:

"There has been a steady growth in the value of the total exports of watches and materials from Switzerland from the $16,000,000 exported in 1894 to the round $21,000,000 export of 1899, and the figures for 1900, which have not yet been given, will show another increase of at least $1,000,000. In round numbers Switzerland exports the watches and parts in this proportion: Gold watches and chronometers, $8,000,000; silver watches, $7,600,000; nickel watches, $4,000,000; finished works, $570,000, and materials and watch jewels, etc., $1,900,000.

"The average value of watches exported in 1899 per piece was as follows: Gold watches, $9.78; silver watches, $2.83, and metal watches, $1.65. The United States is the largest customer for finished works, taking in 1899, 130,000 out of a total of 458,000, and paying on the average $1.54 apiece."

Jewelry Secured from M. Scooler Upon a Bogus Check.

NEW ORLEANS, La., March 8.—The police have just been notified of a case of securing goods on a worthless draft, in which the house of M. Scooler was the victim, losing two rings valued at $350, and $150 in cash. The draft was drawn apparently by Austin, Nichols & Co., New York, for $500. It was presented by two men, who called at the Scooler store, one day last week, selected the rings and tendered the draft in payment. It was accepted and the balance over the cost of the rings was given in cash. The police have no tangible clue as yet.

Defended His Goods with His Life, but Finally Lost Them.

GREENSBURG, Pa., March 13.—Lewis Foust, at Monessen, had a desperate fight with three burglars early yesterday morning. The thieves smashed a plate glass window in his jewelry store and were engaged in appropriating rings, watches, etc., when Mr. Foust, awakened by the noise, came upon the scene. He opened fire with a revolver and the robbers returned the shots. The firing awakened the neighbors, who rushed to the scene and one of them, in the excitement, discovering Mr. Foust crouched in the store, fired a bullet at him, believing him to be a robber. The ball struck the wall an inch from his head.

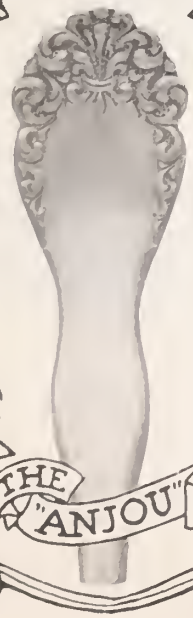
The robbers, upon the appearance of Mr. Foust's neighbors, ran and escaped in the darkness, with $60 worth of goods.

Plant of the Ottawa Silver Co. Sold by the Receiver.

OTTAWA, Ill., March 12.—The Ottawa Silver Co. plant was sold yesterday by the receiver to M. S. Benedict, of the M. S. Benedict Mfg. Co., East Syracuse, N. Y., and E. G. Clarke, of Muncie, Ind., who will operate it at once.

The jewelry establishment of Murphy Bros., Tyler, Tex., has been damaged by fire to the extent of $700. The insurance will amount to $500.

TRADE 1835 R WALLACE MARK
R. WALLACE & SONS M'F'G CO
SILVERSMITHS,
WALLINGFORD CONN.



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

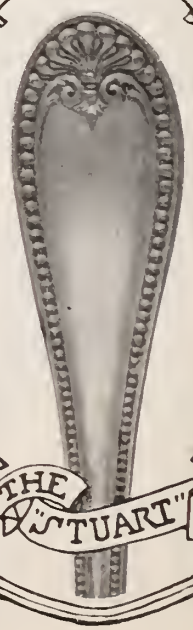
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



Factories-WALLINGFORD, CONN.
BRANCHES
226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

Les Cinq Fleurs

(*The Five Flowers*).

DESIGNS PATENTED.

A recent creation in Sterling Silver of rare beauty of design and workmanship in which the decorations are as beautiful and charming as those produced hitherto only in hand-wrought work.



Weights
28 and 33 oz.



Weights
20 and 24 oz.



Weights
12 and 15 oz.



Weights
20 and 24 oz.



Weights
28 and 33 oz.

TRADE MARK

STERLING

REED & BARTON,

Silversmiths,

TAUNTON, MASS.

Salesrooms: { 41 Union Square, / 6 Maiden Lane, } NEW YORK.

CHICAGO OFFICE:
103 State St.

Catalogue and Price-List Furnished upon Application.

SOME EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING
925 FINE

Jno. W. Reddall & Co.,

NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,

Silversmiths.

Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK

"Watch Our Ads."

BRANCHES:

CHICAGO, 126 State Street; Jack Stanley, Representative.

NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,

UNION SQUARE, NEW YORK.

"TRADE-MARKS of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. Price, Book and Supplement, $2.50. THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

Death of Joseph B. Tomlinson.

JACKSON, Mich., March 13.—Joseph B. Tomlinson, one of the oldest and best known jewelers and business men in Michigan, died this week at his home here, aged 81 years. He was familiarly



THE LATE JOSEPH B. TOMLINSON.

known as "Uncle Joe," and, while eccentric, he was generally esteemed and honored. He never wore an overcoat, refused the services of a physician and up to his last breath would take no medicine. "Uncle Joe" was born in New York State, Oct. 6, 1820, and was a grandson of an English colonial settler of Connecticut. His early days were employed as a school teacher and in learning the jeweler's trade. He came to Jackson in 1840 and soon formed a partnership with E. C. Stone in the jewelry business. A few years later he purchased the interest of Mr. Stone in the business and his jewelry store at 132 W. Main St. still enjoys an excellent business.

Mr. Tomlinson assisted in organizing Jackson's first fire department in 1845 and also was a charter member of the Lodge of Odd Fellows. One of the greatest comforts of his last days was Masonry. He was a 32d degree Mason and no Masonic meeting was deemed complete without his presence. He was a member of the Mystic Shrine. Forty years ago he made a compact with his old Masonic friend, Samuel Porter, that the survivor should conduct the funeral services of the other. In accordance with this plan, Mr. Porter, who is an old man, had charge of the Masonic part of the funeral. Mr. Tomlinson leaves a son and daughter. The jewelry business will be continued.

The W. F. Main Co., Iowa City, Ia., are to enlarge their business and to have additional capital. Mr. Main has taken in as copartners Louis E. Lyon, who has been superintendent at the factory; M. F. Price, manager of the Equitable Mfg. Co.; S. C. Coman, manager of the Eastern Mfg. Co., Chicago, and M. H. Taylor, business manager of the home offices of the W. F. Main Co.

BUSINESS METHODS: *DIRECT and INDIRECT*

How and where a manufacturer shall market his wares is a question for him to settle as he sees fit.

If, however, he says that he deals with the *legitimate* JEWELRY TRADE *only*, and yet sells *on the quiet* to the Dry Goods stores, the fact should be made known.

Selling "*exclusively*" to the Jewelers in one city while supplying the Dry Goods Stores in others near by, is not carrying out the letter of the law of honorable dealing.

Such practices, in justice to the houses that do their business right, should be exposed.

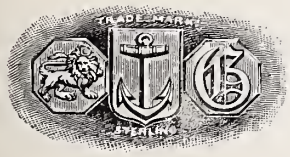
The Trade knows another type of manufacturer; the one whose sales to the Trade have not come up to expectations (there have evidently been several such during the past few seasons), and who therefore unloads on the Dry Goods Stores. The next season he has reformed and sells to the Trade only.

But his wares have been made known to the public through the bargain sale announcements and identified with the Dry Goods trade.

People of taste and refinement who naturally look to the Jeweler for the best fashions in SILVERWARE, will hardly care to buy a WEDDING PRESENT or other Gift that bears the trade-mark of a last season's BARGAIN SALE.

As a matter of fact, these "bargain" prices are nearly always actually higher than those charged by the legitimate trade.

These are commonplaces of our business, may be, but they are, too, very strong factors in its success and growth.



There are Silversmiths enough, whose business is with the Trade only, to afford a healthy competition, and whose reputations are valued too highly to risk them in such devious ways.

Why not buy of them? You pay no more for their wares and *you know* that they will have the distinction of *exclusiveness*.

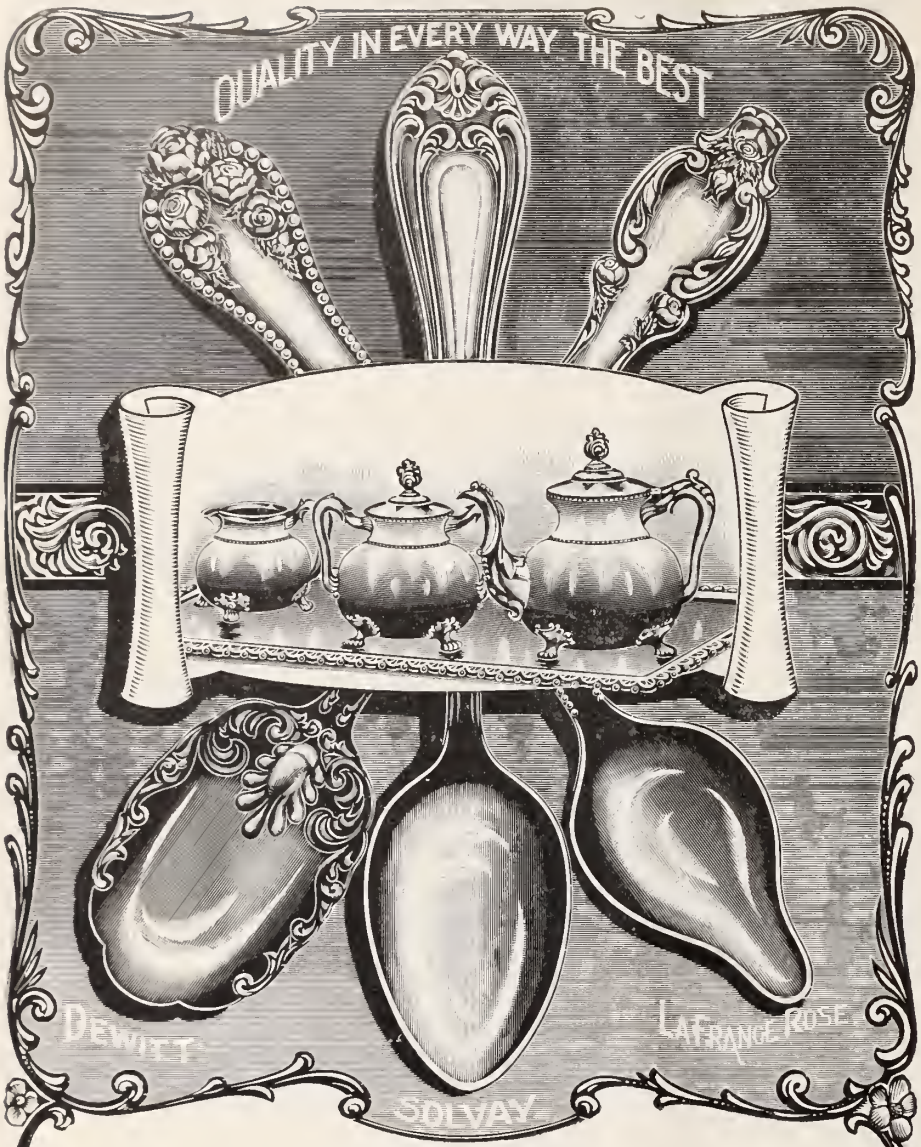
Buyers of taste value this first.

GORHAM MANUFACTURING COMPANY

GORHAM IS GRAND
PRIX SILVER
COSTS NO MORE

SILVERSMITHS

BROADWAY AND NINETEENTH STREET, AND
21-23 MAIDEN LANE, NEW YORK
Branches: CHICAGO, 131-137 Wabash Avenue
SAN FRANCISCO, 118-120 Sutter Street
WORKS: Providence and New York



M. S. BENEDICT MANUFACTURING CO.

Works, EAST SYRACUSE, N. Y.

Salesrooms: 109-111 Wabash Ave., Chicago, Ill.; 409 Broadway, New York.

Complete stocks carried and goods shipped from both factory and Chicago salesroom.

WRITE FOR 275-PAGE CATALOGUE.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO., SUCCESSOR.

SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS, MERIDEN, CONN. NEW YORK.

Kansas City Merchants Anxious to Learn Whereabouts of Bernard Rosenthal.

KANSAS CITY, Mo., March 13.—Bernard Rosenthal, diamond broker, is wanted by the police. He is charged with victimizing several wholesale jewelers and other persons, including pawnbrokers. Max Shoeman, who lives at the Coates house, and Fred. M. Chamberlain, wholesale jeweler, Keith & Perry building, swore out a warrant before Justice Walls, Saturday, charging Rosenthal with embezzlement. Shoeman lost $350 in jewels and Chamberlain $1,100 in money and a check for $70. Edwards & Sloane Jewelry Co., Keith & Perry building, are losers to the extent of $250. Several persons were victimized by cashing checks issued by Rosenthal. The Baltimore hotel cashed three of $10 each.

Rosenthal came to Kansas City about a year ago and took handsome apartments at the Midland hotel, where he lived until a few weeks ago, when he moved to the Baltimore. Following his arrival here, he bent all his energies in pursuit of his business. He was an indefatigable worker and soon gained prestige in business circles. He said that he was from Cuba and, with his prepossessing manner and high style of living, attracted considerable attention. His scheme was to sell diamonds and watches on commission and he had a fair business. He disappeared about March 1 and it is thought he secured about $5,000 in jewelry and money, though the exact amount cannot be determined. Nothing has been heard of him and it is believed he has embarked for some foreign port.

A Sleight of Hand Sneak Thief Succeeds in J. R. Mercer's Store.

KANSAS CITY, Mo., March 14.—Two men entered J. R. Mercer's jewelry store, 10 E. 11th St., Monday afternoon, and one of them managed to get away with a diamond ring valued at $50. Newton Regan, who is well known to the Kansas City police, is under arrest, charged with complicity in the affair.

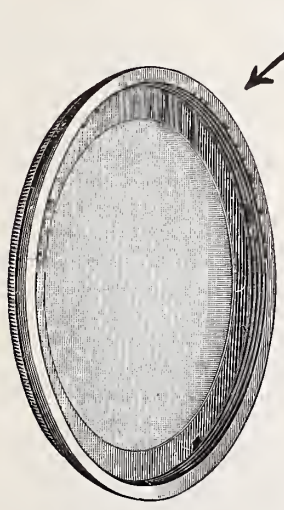
The game was an old one, played this time with a slight variation. Regan and the other man, whose identity cannot be ascertained, went into the store and the unknown asked to be shown some diamond rings, parenthetically remarking that he wanted good ones. A trayful of costly rings was placed before the two men and they examined them at leisure. The stranger was smoking a cigar and the ashes fell on his necktie and coat. He stepped to the door, ostensibly to brush them off, while Regan continued to look at the rings. The first man did not return and F. E. Woodington, who was waiting on the men, at once discovered that one of the rings was missing. He detained Regan and an officer was called at once. At the police station Regan professed complete ignorance of the matter and averred he did not even know the name of the stranger, who, he said, he had met in a saloon only an hour before. The stranger said he wished to buy diamonds and asked Regan to accompany him, so the latter says. Regan, however,

SCREW BEZEL

Crescent TRADE MARK. Cases.

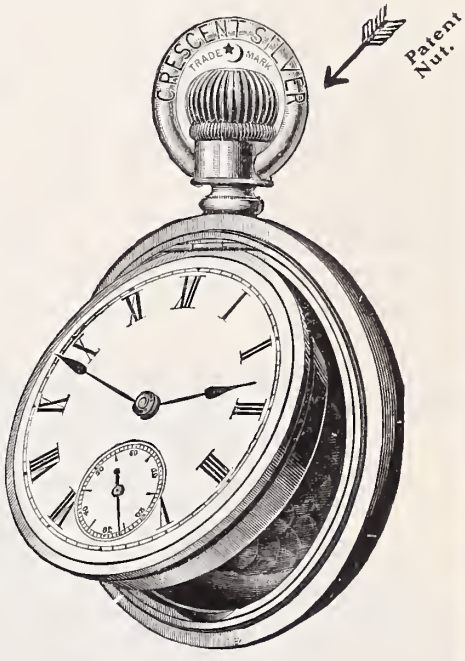
We own and control the . . . .
exclusive right to manufacture

Swinging Ring



SCREW BEZEL CASES

...WITH...



Patent Dust-Proof Glass Bezel and Patent Dust-Proof Pendant Nut, the only device making a Screw Bezel Case absolutely Dust and Moisture Proof.

We will vigorously prosecute any infringement of our patents, and hereby warn the trade against purchasing watch cases which so infringe.

See that our trade-mark is on every case you buy.

THE CRESCENT WATCH CASE CO., Newark, N. J.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

has been wanted by the police for about two years.

The same two men entered the store of Cady & Olmstead a short time before they went to Mr. Mercer's, but Mr. Haller, who waited on them, saw one of them trying to conceal a ring in his palm and asked him to hand it back. The man protested, but Mr. Haller insisted on his giving it up and took the ring from him.

The First Quarterly Sale of Ivory at Antwerp.

WASHINGTON, D. C., March 14.—Consul-General Lincoln reports from Antwerp, Feb. 16, 1901:

"The first quarterly sale of the year took place on the 5th inst., the quantity of ivory offered for sale being as follows:

Kongo:	Pounds.
Hard	137,960
Soft	12,350
Angola	20,985
Kamerun	11,307
Gaboon	4,090
Abyssinian	4,806
Mozambique	286
Gold Coast and Senegal	1,566
Total	193,350
Hippopotamus tusks	50
Grand total	193,400

"The totals for the corresponding quarter of preceding years were:

	Pounds.
1900	160,195
1899	141,466
1898	126,555
1897	131,656
1896	145,062
1895	135,256

"Higher prices were obtained for heavy tusks of good and medium qualities; inferior grades were disposed of at about 19 cents per 2.2046 pounds under last prices; the same is true of oversizes and tusks for bangles. Tusks for balls showed a slight falling off in values, but solid scrivailles advanced by about 9 cents per 2.2046 pounds. Soft ivory was disposed of at good prices. The stock on hand amounts to about 298,723 pounds."

Joshua Hyde Dead After Living Almost a Century.

MT. VERNON, O., March 14.—Joshua Hyde, aged 97 years, for many years a prominent business man of this city, died Monday. The deceased was born in Vermont. He came to Ohio when two years of age, his parents settling in Wayne county. Mr. Hyde afterward returned to his native State, where he remained several years. He came again to Ohio, settling in Mansfield. Later he came to Mt. Vernon and engaged in the jewelry business, in which he amassed a fortune. The funeral was held to-day from the First Baptist church, of which he had long been a member. Mrs. Hyde, who is in her 81st year, is lying at the point of death. The couple celebrated their golden wedding anniversary several years ago. Five children survive Mr. Hyde.

George H. P. Stone, Ilion, N. Y., has bought residence property, which he will occupy.

D. G. Currie, Manistique, Mich., has erected an electric clock and sign in front of his store.



Trade-mark.

GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



Trade-mark.

GUARANTEED FOR TWENTY YEARS.

FOR SALE BY ALL LEADING JOBBERS.

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

GUARANTEED

The Clock That Winds Itself.

Winds Itself and Strikes, Too.

Has a *lever* movement, with hour and half-hour strike.
Has a balance set in jewels (like a watch).
Is finished in mantel styles—and others, too.
Does NOT have to "set level" to keep going.

Is ALL inside of the case—No outside wires necessary.

Has a "contact" theoretically and practically perfect—a *sliding* "contact."

Our clocks are run by a spring electrically wound once in seven to eight minutes, thus securing the **most uniform tension possible upon the running train.**

The even tension thus maintained on the running train in our self-winding clocks makes possible a **lever movement,** capable of keeping accurate time in all varieties of clocks, and particularly in mantel and house clocks.

The batteries will run the clock from twelve to eighteen months and then can be replaced by new batteries in three to four minutes' time.

Any jeweler can take it to pieces, clean and oil it, if necessary, and put it together again with as little delay as in the cleaning of an ordinary clock.

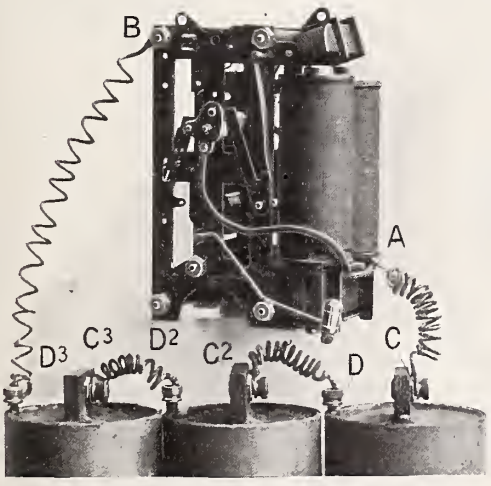


Illustration showing movement with battery connections.



Mantel Clock. Style 2. Time and strike. Height, 9⅝ in. Length, 10⅞ in. (Eight styles now ready.)

Should any part of the movement, with ordinary usage, become disabled or worn out within two years, the company will, on application and return of the part, send a duplicate without expense to the owner.

We guarantee our batteries to run the clock one year.

Full particulars and booklet sent on request.

NATIONAL SELF-WINDING CLOCK COMPANY,

MANUFACTURERS OF

SELF-WINDING AND SYNCHRONIZING CLOCKS,

Address Dept. 2. BRISTOL, CONN.

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,

Rubies, Sapphires.

9-13 Maiden Lane,

NEW YORK.

PARIS: 25 Boulev'd Haussmann. CHICAGO: 103 State Street.

A Pair Victimizing Southern Pawnbrokers with "Fake" Jewelry.

CHARLESTON, S. C., March 13.—Two men have been causing pawnbrokers and police of this city some trouble by successfully securing a loan on "fake" jewelry. The pair registered at a hotel and for a day or two walked about and looked over the place. Then came a notice from the express office indicating that a valuable package was awaiting them, that it had been shipped C. O. D. and that to obtain it the amount of $2,600 would have to be produced. The visitors called for the package and the money was paid over from a fat roll that stood the call without a flinch. The strangers took their package, which was marked "jewels," and with all proper notices and receipts went out into the city and took some pains to let the facts in connection therewith be known.

Later the men visited several pawnbrokers, telling stories of hard luck and the need for temporary loans until remittances came "to-morrow." A watch and a diamond from the express package were offered as security for a loan of $500. The loan was refused by several loan offices, but finally the story was repeated to willing ears, the deal was made and the pair walked out and down the street. The morning came and waned, but the strangers did not appear to reclaim their diamond and watch. About noon the pawnbroker's nervousness sent him to a jeweler to have the brilliant tested. "Painted," said the expert, laconically. The men had left the city during the night and had neglected to leave their addresses.

No good description of the men was obtained, except that one is tall and the other is short.

Litigation Over Ownership of a Des Moines, Ia., Store.

DES MOINES, Ia., March 12.—An effort is being made in the District Court to have a receiver take control of the jewelry establishment of C. Mauthe, 508 W. Locust St., and dispose of the stock at public sale. A petition looking toward this was filed in the court, yesterday, by R. H. Orwig, intervening in the case of E. N. Curl against C. Mauthe, *et al.*

In his petition Mr. Curl alleges that he secured a judgment some time ago for $1,092.15 against Mr. Mauthe, and the execution thereon was returned unsatisfied and has never yet been satisfied. He states that Mr. Mauthe has been the owner of the jewelry stock and store for 10 years and that the same is worth $5,000, but that Mr. Mauthe claims he is controlling and operating the same simply as a trustee, hence the judgment cannot be satisfied. The trusteeship is denied by Mr. Orwig, who asks the court to declare Mr. Mauthe the sole owner and to order a receiver appointed to take over the stock, sell it and pay to Mr. Orwig the amount of his old judgment.

R. J. Anderson, of R. J. Anderson & Co., Swainsboro, Ga., has been in business in that town for 16 years. W. G. Wood, of the firm, has been in the town 20 years.

Arrest of a Man Supposed to Be One of the Robbers of Lewis Seewald's Store.

COLUMBUS, O., March 15.—It is believed that Marsh Lindsay, a hack driver, of Findlay, O., is one of the men who took part in the robbery of Lewis Seewald's jewelry store, Tiffin, a few months ago, when a tray of valuable diamond rings was taken. The theft, it will be remembered, was accomplished by two men, one of them talking to the proprietor while the other took the goods and walked out of the door. One young fellow drove the buggy containing the men to Upper Sandusky, where they were supposed to have taken a train west.

Lindsay has been arrested at Findlay and taken to Upper Sandusky as a member of the famous Foster gang, successors of the Blinkey Morgan gang, who have been terrorizing the people of the northwestern part of the State for months, or years it might be said. Within the last six months several brutal murders have been laid at their door and three or four of them are now serving time in the penitentiary. This, however, has not deterred the others from going on with their work. Several heretofore prominent men have been identified with them. When Lindsay was arrested a photograph was taken of him, which appeared in one of the papers. Mr. Seewald recognized it as that of the man who held his attention while the other robbed him. He requested the photograph and when it was sent to him he at once declared the man to be the same who robbed him.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended March 16, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$189,778 18
Gold bars paid depositors	71,018 19
Total	$260,796 37

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

March 11	$36,606
" 12	51,089
" 13	25,838
" 14	.....
" 15	76,239
" 16	.....
Total	$189,772

NEW ACT REGARDING EXCHANGE OF GOLD COIN FOR GOLD BARS.

WASHINGTON, D. C., March 11.—Among the acts that were approved by the President at the close of the last session was one providing for the amendment of the law governing the exchange of gold coin for gold bars at the various mints of the United States, as follows:

"That the superintendent of the coinage mints and of the United States assay office at New York may, with the approval of the Secretary of the Treasury, but not otherwise, receive United States gold coin from any holder thereof in sums of not less than $5,000, and pay and deliver in exchange therefor gold bars in value equaling such coin so received. Provided, that the Secretary of the Treasury may make, in his discretion, such exchange without charge or may impose a charge therefor."

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS.

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

PEARLS AND DIAMONDS
SAPPHIRES
MILTON P. BACG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.
EMERALDS
RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

E. & Co. Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.
62-64 STATE STREET, ALBANY, N. Y.

Trial in Boston of a Trio of Alleged Safe Robbers.

BOSTON, Mass., March 17.—The trial of the three men charged with the larceny of a safe containing $1,302 in cash and jewelry to the value of $2,400, from Max Morse, jeweler, 85 Lowell St., West End, began Thursday, before Judge Sherman, in the Superior Criminal Court. The defendants are David Werblinsky, Samuel Goldstein and David Werner. The larceny attracted widespread attention at the time from the fact that the safe was carried off in broad daylight and was found weeks later in a dilapidated condition in the Quincy marshes, near the clubhouse of the Wollaston Golf Club.

The defendants evidently realized the seriousness of the situation in the securing of their counsel. Thomas Riley, ex-Democratic candidate for the Mayoralty of Boston, appeared for Werner, while the other defendants were represented by the law firm of Nason & Proctor and Philip Tworoger. Assistant District Attorney Sughme conducted the prosecution for the Government.

The safe was shown in court in the condition in which it was left by the three men when they forced it open. The contents of the safe, or a part of them, were recovered in the houses of Werblinsky and Werner, in Chelsea. Mr. Morse testified that the safe was in his room in the house at 85 Lowell St., and he opened it on the forenoon of Nov. 14 and took a watch from it. He left the house at 10 o'clock A.M. and did not return until 5 o'clock P.M., when he found the safe and its contents gone. He saw the safe a month later and also some of the money and jewelry which had been recovered. Goldstein lived with Werblinsky. At 2 o'clock A.M., on Jan. 14, five Boston policemen went to the Chelsea police station and subsequently, with the Chelsea policemen, visited Werblinsky's house. Werblinsky was called out to attend to his horse, which was said to have been cast. When he had gone to look after his horse the police entered the house and, they claim, found a part of the jewelry. They also assert that they found $240 in money in a stocking secreted under a pillow in Werblinsky's sleeping room, and later $248 in money under a mattress in Goldstein's room.

Barney Price, a witness, said that he saw Goldstein standing outside Morse's house. He saw also a horse and wagon nearby, containing pulleys and shafting. Israel Rothman said he saw Werner going from the house to the wagon with a safe on his shoulder. The defence set up an alibi. Werblinsky's defence rested on evidence that he was at a Democratic caucus, in East Boston, working for one Miller. Testimony in behalf of Werner placed him visiting in Sauerville. Goldstein maintained that he was at Werblinsky's house on Nov. 14.

The three defendants have been convicted, the jury being out five minutes.

Louis I. Stephens, Jacksonville, Fla., is selling out his stock of jewelry.

Death of Enoch B. Whittaker.

WALLINGFORD, Conn., March 13.—Word was received here this forenoon at R. Wallace & Sons Mfg. Co.'s factory of the death of Enoch B. Whittaker, at a hospital in Brooklyn, last night. He underwent an operation for appendieitis, Monday, the operation being suecessful. Yesterday he had a relapse and died last night.

Mr. Whittaker was traveling salesman for the above company, having been in their employ for some years and was a valuable man. His territory covered Canada and many of the principal cities of the United States.

Colonel W. J. Leavenworth left for Brooklyn to attend the funeral of Mr. Whittaker. John W. Sisson, of the New York store of R. Wallace & Sons Mfg. Co., will also attend the funeral.

Commercial Travelers' Claims Are Preferred Against Other Creditors.

NEW HAVEN, Conn., March 15.—Judge Roraback, in the Superior Court, to-day, decided that eommercial travelers' claims are preferred with those of laborers and mechanics against other creditors of companies that go into the hands of receivers. The suit out of whieh this deeision grew was that of J. J. Walsh, M. H. Wichstrand and John McDonnell against the Meriden Bronze Co., who failed about a year ago with liabilities of $100,000.

W. H. Bradshaw will open a store at Paris, Ill.

PEARLS.

The Scope.

We do not confine ourselves to dealing in one grade of goods, but simply to dealing in one line.
We deal in everything that pertains to that line, from the most expensive to the most moderate.
The result of this thoroughness is manifest in the assortments awaiting your inspection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Importations at the Port of New York.

Weeks Ended March 16, 1900, *and March* 15, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$85,353	$30,781
Earthen ware	17,281	5,960
Glass ware	28,838	5,230
Optical glass	3,221	949
Instruments:		
Musical	22,994	5,625
Optical	6,838	2,764
Philosophical	3,720	191
Jewelry, etc.:		
Jewelry	14,586	16,643
Precious stones	283,069	308,182
Watches	15,882	12,969
Metals, etc.:		
Bronzes	2,216	2,283
Cutlery	35,767	6,900
Dutch metal	3,909	846
Platina	6,471	8,977
Plated ware	694	1,362
Silver ware	191	.....
Miscellaneous:		
Alabaster ornaments	2,044	51
Amber	1,761	.....
Beads	2,983	1,221
Clocks	3,975	1,261
Fans	13,487	5,495
Fancy goods	11,372	3,570
Ivory	59,950	.....
Ivory, manufactures of	408	123
Marble, manufactures of	12,241	684
Statuary	3,864	1,488

Trenton Watch Co. Stockholders Receive Pleasing Reports.

TRENTON, N. J., March 14.—The annual meeting of the stockholders of the Trenton Watch Co. was held Tuesday and the gratifying report was made that the company had cleared $15,000 over the profits of last year.

The stockholders approved a proposition of the directors to enlarge the plant. The addition to the works will cost about $10,000. Seven thousand of this will be spent for a building and $3,000 for machinery. This will allow the plant to double its capacity. Now over 300 watches a day are turned out.

The following directors were elected: John Moses, Barclay L. Stokes, Lawrence Farrell, James Moses, O. O. Bowman, T. R. White, Jr., and A. G. Moses.

Cohen Bros., Reading, Pa., will enlarge their store. N. P. Cohen, who has been in charge of a store at Lancaster, Pa., will move to Reading.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

MALLIET, MAXWELL & ROSS,
Diamond Cutters,
14 MAIDEN LANE, - - - NEW YORK.
LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam).
OFFICE AND FACTORY:
101 Beekman Street, New York.
DIAMOND CUTTER and POLISHER FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES
OLIVINES | OPALS | SCIENTIFIC RUBIES
Pearl Collarettes, Mounted with Diamond Bars.

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.
Our goods are insured in transit to any amount.
Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.
TELEPHONE, 2733 JOHN.

FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

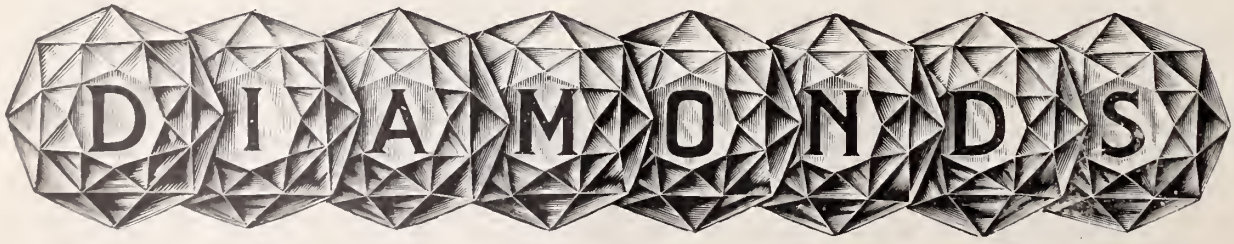
Settlement in View in the Mrs. Mary A. Oskamp Will Litigation.

CINCINNATI, O., March 16.—The work of several months looking to the settlement of the troubles brought over the estate of the late Mary A. Oskamp seems to bear fruit. If it does, John C. Daller will be allowed to remain undisturbed in the possession of the Oskamp store, 417 Vine St., because it will be purchased by him and his wife, who was Miss Oskamp. Some months ago the proposition was made to pay the heirs of Mrs. Oskamp that which would be their distributive share of her estate, less the amount of the debts of the business, which would be assumed by those paying the heirs.

The litigation now on the verge of settlement was begun soon after the death of Mrs. Oskamp, several years ago. William, Henry and Clemens Oskamp, her sons, sued to contest her will. That instrument made an equitable division of the estate among the heirs, but codicils which she made gave to Mr. Daller, her son-in-law, the right to conduct the jewelry business for a period of 20 years without security, he to have the right at any time within that period to purchase it for a price to be fixed by certain rules which she laid down. During that time the heirs were not to get anything from the business. It was claimed that Mrs. Oskamp was not competent to make a will at the time she executed those codicils, and a motion was made to set them aside, but allow the will itself to stand. The result of the trial was a verdict declaring the codicils void. The case was taken to the Circuit Court and is pending there. Before this trial Judge Ferris, in the Probate Court, heard exceptions to the account of Mr. Daller as executor under the will of his mother-in-law, and also a motion to remove him. The exceptions were principally that he had failed to charge himself with a note for $82,000 which he had given Mrs.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Oskamp. He exhibited a cancellation of that note purporting to have been written by Mrs. Oskamp. The charge was then made by those opposing him that the signature to the paper of cancellation was a forgery. It was in testimony that the paper had been found only a little while before the trial in the Probate Court. Mrs. Daller found it among some papers and it was claimed that her mother had given it to her. The trial covered a period of several weeks. Experts were brought here from other cities to testify as to the genuineness of the signature to the paper. The result of that hearing was that Judge Ferris held there was no forgery, according to the testimony. This was appealed to the Common Pleas Court. Mr. Daller resigned as executor of the will and David Edwards was appointed as a disinterested person to act as administrator of the estate, and is still so acting. A suit was also filed to set aside the contract for the running of the store by Mr. Daller for 20 years.

Several months ago negotiations began between the contending heirs for a settlement. A proposition was made by Mrs. Daller to purchase the business. She was to assume all the debts, which at the beginning of the litigation aggregated $113,000. Besides this she was to pay to each heir $6,500. William and Henry were to receive their share in cash, while the others were to receive part cash and part in notes, payable 10 years after date. An agreement to do this was drawn and submitted to the heirs. Some were in favor of it and some not, but finally everything looked favorable to a settlement when another snag was struck by the refusal of one heir to take notes for part of her share. She wanted the same payment as the others, so that all would be treated alike. Since then matters have rested, but it was learned this week that the money was being raised by Mrs. Daller to carry out the agreement of purchase and payment. The intention is to pay all cash, so that there can be no objection by any of the heirs. The amount involved is over $150,000, including the debts that will be assumed. When it is done all the litigation will be dismissed.

M. N. Grasby, jeweler at La Crosse, Wis., who, it was alleged, disappeared a month or so ago and left behind him numerous creditors with the intention of defrauding them, has returned. He makes the following statement: "I have just returned from a business trip to St. Paul, Minneapolis and North Dakota. I left my business in the hands of my clerks as usual, but on returning found it in the hands of the Sheriff. I intend to defraud no one and as soon as I can straighten up my affairs here I shall resume business."

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND RECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., NEW YORK.

CHICAGO, 149 State Street. LONDON, 29 Ely Place.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Tariffs of Venezuela and India.

New Provisions Relating to Articles in the Jewelry and Kindred Trades.

WASHINGTON, D. C., March 16.—The new tariff of Venezuela, which went into effect on Nov. 7, 1900, provides for the assessment of the following duties on importations into the various ports of the country:

Free:

Legal gold coin; platinum, gold and silver, unwrought; clocks for public use, when imported by order of the Government.

14.46 cents per kilogram:

Jet, manufactured.

Marble, jasper, alabaster and other similar stones, wrought or polished into articles not otherwise mentioned.

Glass and crystal, manufactured, in any form not elsewhere mentioned.

24 cents per kilogram:

Tortoise shell, crude.

Amethyst, quartz.

48.2 cents per kilogram:

Fancy articles of glass or porcelain mounted in gilt or silvered metal.

Spectacles, opera glasses, telescopes, eyeglasses, magnifying glasses and microscopes, except those of gold or silver.

Barometers, hygrometers, chronometers, octants and other similar instruments of all classes.

Pocketbooks, purses, spectacle cases and all similar articles, except those which have gold or silver trimmings.

Shells.

Coral in articles of all kinds, except when made up with gold or silver.

Knives and forks, with German or white metal, or silvered or gilt.

Articles of German or white metal, including trays, dishes, lamps, candelabra and other similar articles.

Bone, ivory, mother-of-pearl, real and imitation; jet, real and imitation; tortoise shell, manufactured in articles of all kinds not elsewhere mentioned.

Hands, keys, springs, spirals and other parts of watch and clock movements, excepting those of gold and silver.

Imitation pearls and stones, not set, or set in any metal except gold or silver.

White metal or German silver, in articles of all kinds not otherwise specially enumerated.

Imitation jewelry.

Table or wall clocks, alarm clocks, water clocks, hour glasses and all other similar articles, except such as be imported for the use of the Venezuelan Government.

96.5 cents per kilogram:

Fans of all kinds.

Sword sticks.

$1.93 per kilogram:

Precious stones, pearls and jewelry; articles wholly or in part of gold or silver; watches of any material, empty watch cases, jewelry cases and the like, even when imported separately.

All duties are to be assessed upon the gross weight.

BRITISH INDIA.

WASHINGTON, D. C., March 16.—The new tariff for British India provides as follows:

Clocks, watches and other time keepers and parts thereof, 5 per cent.

Optical instruments, 5 per centum ad valorem.

Precious stones and pearls, unset, including the stones generically known as Cambay stones, such as agates, cornelians and onyx, are imported free of duty.

Jewelry and jewels, including plate and other manufactures of gold and silver, and silver ware, plain, other than European, are subject to a duty of 5 per centum ad valorem, on an evaluation of 1 rupee per tola.

Similar articles to those enumerated in the foregoing paragraph, if embossed or chased, other than those of European manufacture, are dutiable at 5 per centum ad valorem, on an evaluation of 1 rupee and 4 annas per tola.

All other sorts of jewelry, except precious stones and pearls, unset, which are free, 5 per centum ad valorem.

Removal.

On the 22d instant we will remove our business to No. 15 Maiden Lane, where we will remain until May 1st, 1902, at which time we expect to occupy offices in the new building which is to be erected on the site of our present quarters.

HAYDEN W. WHEELER & CO.,

TWO MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

80 HOLBORN VIADUCT, LONDON.

Temporary Receiver for the Wilson Jewelry Co.

BOSTON, Mass., March 16.—In the Supreme Court, Thursday forenoon, Judge Knowlton appointed Henry S. McPherson temporary receiver of the Wilson Jewelry Co., Tremont Row, upon the application of Emily H. Potter, administratrix of the estate of her late husband, Whipple N. Potter, Jr., who was an officer and creditor of the corporation. Other creditors, including D. C. Percival & Co., the Globe Optical Co. and Daniel Pratt's Son, are said to have been interested, too.

The liabilities are said to foot up $30,000 and the assets are said to be about the same. There is considerable speculation among the trade as to what will be the outcome of the whole affair. The sudden and unexpected death of Mr. Potter, who is said to have had complete control of the financial affairs of the company, undoubtedly precipitated the present action of the creditors outside of Mrs. Potter.

Previous to the building of the Subway station almost opposite the store of this company, the site was considered as one of the best in Boston for the conduct of a business such as had been carried on there for many years. But many seem to think that conditions have changed now and that in order to make the business pay smaller quarters are necessary. The Wilson Co. hired the whole building in which their store was located and occupied the greater part of it. The whole of the lower floor and the greater part of the second floor were occupied by them and it seems to be the opinion of one of the creditors, at least, that too much money was paid for rent.

Thieves Successful for the Fifth Time at Ezra Means's Store.

PITTSBURGH, Pa., March 16.—A bold and successful robbery occurred early on the morning of March 15, at Big Run, a small town south of Du Bois, Pa. Two men entered the jewelry store of Ezra Means, about 2 o'clock, and blew open the large safe with nitro-glycerine. The charge was a heavy one which wrecked the store and awakened people for blocks around. Before anyone could reach the scene the burglars had gone over the contents of the safe, consisting of watches, trays of jewelry and $35 in money, and made their escape, taking the booty with them.

A posse was formed and the men were tracked through the light snow for three miles to Bell's Mills, where the trail was lost, the fugitives evidently having boarded a northbound Buffalo, Rochester & Pittsburgh freight train, passing their pursuers in the darkness. Mr. Means estimates his loss at $1,000. This is the third time within a year, and the fifth time in eight years, that he has been robbed, and each time the thieves escaped.

Railroad Held Responsible for Station Clock That Stopped.

GREEN BAY, Wis., March 14.—Because the clock in the Northwestern station in this city stopped on Sunday morning, the day of the big blizzard, and a traveling man missed the train, a suit for $250 damages has been begun in the courts here against the road.

A well known drummer left his hotel at 20 minutes to 9 o'clock by the depot clock, and seeing that he had plenty of time, he went to a lunchroom and ate a hearty breakfast. He then walked to the station and found that the clock still announced that it was 20 minutes to 9.

His train was gone and he was forced to wait until the next morning before he could leave the city. Investigation showed that the ice coated hands had become too heavy for the works to move and the clock had stopped.

Incorporation of the Tuttle & Parshall Co.

PLATTSBURGH, N. Y., March 13.—The Tuttle & Parshall Co., to succeed to the jewelry business of J. W. Tuttle & Co., are the latest addition to the business houses of this place. The principal members of the new company are Mr. Tuttle and Fred C. Parshall, who has been with Tuttle & Co. for three years.

Before coming to Plattsburgh Mr. Parshall's training and experience were along jewelry lines. Four years were spent with A. D. Norton, of Gloversville. Mr. Parshall learned the business in Cooperstown, the Summer resort on Otsego Lake. He has also held responsible positions with Frank E. Davis, Northampton, Mass.; L. S. Stowe & Co., Springfield, Mass., and J. W. Cusack, Troy, N. Y. Last year Mr. Parshall spent the Winter as leading salesman for the Greenleaf & Crosby Co., at their St. Augustine, Fla., establishment, with such satisfaction to that firm that they offered him a permanent and lucrative position, but he prefers entering business here.

New York, March 1st, 1901.

The co-partnership heretofore existing between Adolph Ludeke and Charles L. Power having been dissolved by mutual consent, the undersigned desires to announce that he will continue the business of Importing Diamonds and other Precious Stones at 9, 11 and 13 Maiden Lane, under the firm name of

CHARLES L. POWER & CO.

Respectfully,

CHARLES L. POWER.

SIGNET RINGS

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

H. A. GROEN & BRO.,

IMPORTERS and CUTTERS of

DIAMONDS,

HAVE ENLARGED THEIR FACTORY and ARE NOW READY to SUPPLY the TRADE on a LARGER SCALE THAN HERETOFORE.

Office, 37-39 Maiden Lane. Factory, 29 Gold St., New York.

Telephone, 3590 John. Amsterdam, 123 N. Heerengracht.

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

49 JOHN STREET, NEW YORK.

LUDEKE & POWER,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

New York, Feb. 25th, 1901.

The firm of Ludeke & Power having expired by limitation has this day been dissolved by mutual consent. Mr. A. Ludeke will assume all liabilities and collect all outstanding accounts.

ADOLPH LUDEKE,
CHARLES L. POWER.

A. LUDEKE & CO.,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

The undersigned beg to announce that they have formed a co-partnership under the firm name of A. Ludeke & Co., to continue the importing of diamonds and other precious stones, at above address.

ADOLPH LUDEKE,
ALEXANDER C. CHASE.

WHAT'S IN A NAME?

OUR goods by any other name *might* sell as well--but then you would not have our broad guarantee back of them.

That's worth a good deal to you; and therein lies the *Value of the Name,*

HENRY FREUND & BRO., DIAMONDS, WATCHES and JEWELRY,

9-11-13 Maiden Lane, New York City.

Death of Edward G. Buckenham.

Edward G. Buckenham, who was prominent for many years in the trade as a manufacturer of diamond jewelry and as a dealer in diamonds, passed away, Wednesday, at his residence, 54 King St., New York. Mr. Buckenham will be remembered as the head of the firm of Buckenham, Cole & Hall, who were in business for more than a quarter of a century at 10 Maiden Lane.

The deceased was born in London, England, in 1824, and was the son of George Buckenham, a London jeweler. He came to America with his father, in 1839, and the latter soon after became manager of the factory of Ball, Black & Co. Edward G. Buckenham worked with his father for a short time and then for other firms until 1855. When 21 years old he started in business for himself and was afterward joined by George Cole under the style of Buckenham & Cole, who conducted business at the corner of Warren St. and Broadway. The concern later became Buckenham, Cole & Hall and moved to Maiden Lane, where they established a reputation as manufacturers of fine 18 karat diamond jewelry. In 1878 John F. Saunders was admitted and the firm changed to Buckenham, Cole & Saunders, who continued until their dissolution in 1881. Mr. Buckenham then conducted the business alone for a short while and finally retired, 16 years ago. The deceased was a Mason, but was a member of no organization in the trade. He is survived by a wife, two sons and a daughter. The funeral services took place, Friday, from his late residence.

Death of David S. Marsh.

WALTHAM, Mass., March 15.—David S. Marsh died, Monday afternoon, at his home here. He was born at East Calais, Vt., Dec. 30, 1826. After obtaining a common school education he learned the watchmaker's trade and entered the employ of the Harvard Clock Co., at Roxbury, in 1846, and while there invented an eight day watch. He was next employed by Durand & Co. and subsequently opened a jewelry store at Newark, N. J. He came to Waltham in 1862 and began working for the American Watch Co. The following year the Nashua department was moved to Waltham and Mr. Marsh finished watches for it as long as it lasted. Later he conducted a clothing store in Waltham for 17 years. He leaves a widow, son and daughter.

Stolen Rings Returned in Time to Be Stolen Again.

ANDERSON, Ind., March 15.—The store of F. T. Shroyer was robbed one night last week of a tray of gold rings valued at $50. Henry Adams, the thief, was captured the next day at Indianapolis. The tray and rings were returned to Mr. Shroyer, Monday, and the next night the store was robbed of the same tray of rings. Nothing else was taken.

Victor Bogaert, Lexington, Ky., will sail for Brussels to-day, where he will be married in June to Miss Josephine Reyners, the sister of his deceased wife.

No Dividend Yet Declared by the International Silver Co.

The directors of the International Silver Co. held their regular quarterly meeting, Wednesday, at the executive offices of the concern, 71 Broadway, New York, and decided to again defer, for the present, payments of dividends on the preferred stock of the company. This is the third quarterly meeting at which payments have been deferred. The reports submitted as to the condition of the company are said by the directors to have been favorable, many old obligations having been wiped out and old stock disposed of. It was also reported that there was cash enough in the treasury to pay two years' dividends on the preferred stock, although it was not deemed advisable to take any such action at the present time.

Said a director of the company to a CIRCULAR-WEEKLY representative, when asked about the future action of the directors: "The management of the International Silver Co. are proceeding upon most conservative lines and in the interest of the company as a commercial corporation. There is no attempt to affect the stock market, nor do they countenance any stock jobbing schemes. Whether the dividends on the preferred stock will be resumed at the next meeting is a question for the future; neither I nor any other director can tell what the board as a whole will do until the time comes."

Reported Loss of Diamonds and a Kidnapping Threat.

KANSAS CITY, Mo., March 18.—A theft of $3,000 worth of diamonds from the Edwards & Sloane Jewelry Co. and a threat to kidnap the young son of George H. Edwards unless $1,000 should be paid immediately for the return of the gems is a story with which the local detectives are wrestling.

The theft, according to statements made public to-day by detectives, occurred late last Monday afternoon. The gems disappeared mysteriously from the firm's storerooms in the downtown district and all efforts to trace them proved unavailing. On the following morning Mr. Edwards received a letter containing a proposition to return the diamonds upon the payment of $1,000. The letter stipulated that the money be in 20 dollar bills, be wrapped in a package and left at midnight (Wednesday) at 40th and McGee Sts., in the southern part of the city.

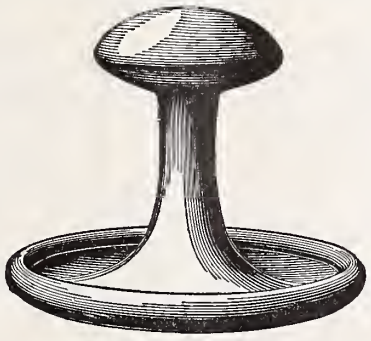
The letter expressly stated that the package should be sent out by William Dearduff, one of the firm's clerks, and closed by threatening to kidnap Mr. Edwards's son if the money was not forthcoming. Mr. Edwards immediately had his son taken out of school and he has since been guarded at the Edwards home.

Wednesday night Dearduff, with a package of waste paper, went alone to the corner designated. In his story to the detectives Dearduff says he was met by two men, one of whom demanded a package.

The next day Dearduff reported that he had found the missing tray in the basement of the Keith & Perry building. Later he reported that, while working in the basement, some one had stabbed him in the back.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

The

Leader

...IN...

HIGH-GRADE WATCHES

—IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane, New York.

SOLE AGENT,

Receiver for Howard Sterling Co.

The Business to Be, However, Continued as Heretofore.

PROVIDENCE, R. I., March 16.—Parties having business connections with the Howard Sterling Co., silversmiths, of this city, received, Wednesday, the following circular letter:

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed receiver of the Howard Sterling Co., and by order of the Court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business and will take and fill all orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors and promising prompt attention to all orders given, I am,

Very truly yours,
BIRNEY C. PARSONS,
As Receiver of Howard Sterling Co.

Mr. Parsons is a Boston attorney and a director in the Howard Sterling Co. The order appointing him as receiver came from Judge Colt, of the United States Circuit Court, as a result of a bill of complaint filed by Horace Loring and Francis Welch, of Boston, trustees of the estate of Charles W. Loring, setting forth that they hold notes from the company of the following dates and amounts: Sept. 7, 1897, $10,000; Nov. 1, 1897, $10,000; Nov. 11, 1897, $3,000; Dec. 6, 1897, $40,000; a total of $63,000.

The stock of the Howard Sterling Co. is held almost exclusively by the estate of the late Joseph Banigan, who was a millionaire rubber manufacturer of this city, and the estate of Charles W. Loring, of Boston, who is now living, although his business affairs are managed by trustees. From the inquiry made by THE CIRCULAR-WEEKLY correspondent, it is believed that the business is entirely solvent and that the present action in going into receivership has for its object the convenient arrangement of the corporation's finances, which can be more readily accomplished in this way than under some more lengthy plan of operation that might be followed.

The annual statement of the condition of the concern, set forth in the certificate filed Feb. 7, at the office of the City Clerk, in accordance with the corporation law of Rhode Island, contained the following:

Amount of capital stock filed by vote of corporation, $320,000; amount of capital stock paid in, $242,000; value of personal assets Dec. 31, 1900, $222,737.08; total amount of debts and liabilities Dec. 31, 1900, $136,076.71. This statement was subscribed to by the officers of the company, John J. Connly, president; Sullivan Ballou, secretary and treasurer; B. C. Parsons and John J. Banigan, directors.

Mr. Connly received a CIRCULAR-WEEKLY representative, who called to interview him at his office, in the Banigan building. (Mr. Connly is secretary and manager of the large real estate interests of the Banigan heirs.) In reply to a question as to the future prospects and intentions of the Howard Sterling Co., of which he is president, he remarked that the above letter, sent out to the trade by Mr. Parsons, substantially set forth their intentions.

"We believe," he said, "that we have a valuable property. We have put considerable money into it and expect to get it out

again. We propose to continue the business. There has been no interruption and will be none. We desire first to reassure our customers of this and of our stability. The business will be carried on as before, except, perhaps, that it will be done in a more aggressive way, so as to increase our output and make the whole country familiar with the excellence of our goods."

Mr. Conly was asked whether the effect of the receivership would be a reorganization of the company, but he was not ready to talk on that point, remarking simply that he did not know just how long the receivership would continue. He spoke of the completeness of the equipment of the company's plant for the production of fine sterling silver ware of all kinds and repeated that the business would continue.

Jeweler Van Arkel Loses in a Suit Against His Brother.

MUSKEGON, Mich., March 13.—An interesting case, which was the result of some differences between two brothers in regard to the support of their aged mother, has been concluded in the Circuit Court. The parties concerned were James W. Van Arkel, a local jeweler, and Garrett Van Arkel, a druggist, at Muskegon Heights. Last September James went to the store of Garrett to talk over the matter of the support of their mother and hot words ensued. The result was that Garrett caused James's arrest on a charge of assault and battery, the former claiming that the latter choked him and in other ways abused him. James was acquitted and then brought suit for $2,000 for malicious prosecution against Garrett. The jury has rendered a verdict in favor of the defendant, finding him not guilty.

Tariff Decisions & Regulations.

Among the decisions handed down the past week by the Board of Classification of the United States General Appraisers were the following:

R. F. Lang imported merchandise consisting (1) of agate in various shapes not larger than one inch in any dimension and of different colors, described as red, black, striped moss and tiger-eye, suitable for use as charms, sleeve buttons, etc., etc.; (2) of manufactures of agate designed for use as penholders. These were returned for duty at 50 per cent. ad valorem, under paragraph 115, of the tariff act of 1897, as manufactures of agate, and a protest that the merchandise was dutiable at 10 per cent. ad valorem, under paragraph 435, as precious stones, cut but not mounted, was overruled by the Board.

George Borgfeldt & Co. imported necklaces composed of glass and metal, glass constituting the article of chief value, designed for use as jewelry. A claim of the importers that the goods were dutiable at 35 per cent. ad valorem, or at 45 per cent. ad valorem, under paragraph 188, 112 or 193, was overruled and the assessment of 60 per cent., under paragraph 434, as jewelry, was sustained.

J. Floersheim, Kunstadter & Co., of Chicago, imported women's belts of metal, plated to look like silver, in a number of fancy designs and having clasps for chatelaine. They were assessed for duty at 60 per cent., under paragraph 434, and were claimed by the importers to be properly dutiable at 45 per cent., under paragraph 193. The protest was overruled.

The Newark Colored Leather Co. imported merchandise which was assessed for duty as leather not specially provided for at 20 per cent., under paragraph 438, of the act of 1897. It was claimed by the importers to be dutiable under the same paragraph at 10 per cent. as skins for morocco, tanned but unfinished. The protest was sustained.

W. A. England, Worcester, Mass., has called a meeting of his creditors. His liabilities are $10,000 to $15,000; assets, $6,000 to $10,000; largest debts to New York and Boston houses.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

The Leaders

in beauty of design, perfection of finish, simplicity of construction, reliability, general excellence and lowness of price are the

Trenton Watches.

They are the most profitable for the jeweler to handle.



No. 7.—Trenton, 3-4 plate, 18-size, stem-winding, lever-setting, open face and hunting, seven jewels, nickel damaskeened, compensation balance, screw bankings, straight-line lever escapement, hardened and tempered hair-spring, handsome white enamel dial, fits regular lever or pendant set cases.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

Boston.

William A. Bates, treasurer of the Ripley-Howland Mfg. Co., 383 Washington St., has gone to Cuba and Nassau for a trip of several weeks' duration.

Thomas O. Pray, the father of Arthur H. Pray, diamond dealer at 376 Washington St., continues ill at his home, but his condition is not believed to be serious.

Leopold Goldstein, doing business as the Dresden Jewelry Co., has filed a voluntary petition in bankruptcy, with liabilities of $2,489 and assets of $500.

It is reported that George E. Homer, jeweler, 45 Winter St., has purchased the business of the Bedford Jewelry Co., 52 Summer St., and will carry it on in addition to his business.

W. E. Geyer, with D. C. Percival & Co., has just completed the designs for a catboat for C. P. Fenno, with the same firm. Mr. Geyer is gaining quite a reputation among the trade as a designer of boats and is said to have several orders on hand for boats to be built for the approaching yachting season.

Among the buyers in Boston last week were noticed: H. A. Stone, Ayer, Mass.; H. L. Dole, Haverhill, Mass.; E. W. Longfellow, Haverhill, Mass.; E. F. Welch, Westboro, Mass.; Charles Sinclair, with N. C. Nelson & Co., Concord, N. H.; J. H. Connor, Lynn, Mass.; G. A. Schmidt, Lawrence, Mass.; E. R. Bennett, Amherst, Mass.; W. A. Kemp, East Pepperell, Mass.

The copartnership lately existing between William S. Foster, Charles W. Byrnes and James Kingman under the style of Foster & Co., doing a jewelry business at the corner of West and Mason Sts., has been dissolved and the business will be continued by the limited partnership under the same style of Foster & Co. The new firm will be composed of William S. Foster, Charles W. Byrnes, James Kingman and Walter W. Hodges. Mr. Hodges has contributed to the common stock $30,000 in actual cash payment. The above partnership commenced business on March 1, 1901, and will terminate on Feb. 29, 1904. Messrs. Foster, Byrnes and Hodges are residents of Boston, while Mr. Kingman resides in Newton. Mr. Hodges enters the firm as a special partner.

Lynchburg, Va.

James Finnegan, of Ryland & Rankin, is on a several weeks' pleasure trip to his old home in Syracuse, N. Y.

The H. Silverthorn Co., one of the oldest business houses in this city, have been reorganized, taking in Lynchburg's old veteran city treasurer, John W. Bransford, and George H. Poling, who has long been a faithful employe of this jewelry establishment. The officers of the company now are: John W. Bransford, president; George H. Poling, vice-president; H. T. Silverthorn, secretary and treasurer. By the deal the entire concern is owned by Lynchburg stockholders, they having bought the interest formerly owned by N. H. White & Co., New York, and The W. J. Johnston Co., Pittsburgh, Pa.

From OCEAN to OCEAN

WE ARE KNOWN AS THE

DUEBER-HAMPDEN WATCH HOUSE

We carry all grades, all sizes, all styles in stock.

Our Railroad Watches pass inspection. Our service is the best imaginable at no additional cost.

TRY US ONCE.



No Goods Sold at Retail.

John W. Fiorwood & Co.

No. 3 Maiden Lane, New York.

Connecticut.

Mr. and Mrs. George H. Wilcox, of Meriden, left March 13 for Augusta, Ga.

Samuel L. Barbour, of the Barbour Silver Co., Meriden, is in the south for a short stay.

James B. Williams, the veteran Glastonbury manufacturer, who has been ill at Charleston, S. C., is reported out of danger.

N. Burton Rogers, of the Rogers Silver Plate Co., Danbury, announces in the local press that he is not a candidate for nomination for Mayor of that city.

The Wm. L. Gilbert Clock Co., Winsted, have posted a notice that their plant will run on a 55 hour schedule from date. The company have been running on a 40 hour schedule.

The architect has completed the plans and specifications for the two story brick addition to the Miller Bros.' Cutlery Co. factory, Meriden, which is to occupy a space 35 feet wide and 73 feet long.

M. Wittstein has sold his barber shop on State St., Bridgeport, and will devote his entire time to his jewelry business. The firm will remove from the corner of Broad and State Sts. to 1154 Main St. within a few weeks.

H. Wales Lines, as receiver for the Meriden Bronze Co., Meriden, was authorized, March 15, by Judge Roraback, in the Superior Court, at New Haven, to pay a dividend of 25 per cent. to the creditors of the company only on preferred claims.

Melrose M. Burritt, formerly superintendent of the Rogers & Hamilton Co., Waterbury, has been appointed superintendent of Factory H, International Silver Co., Hartford, and not of the factory of the Simeon L. & George H. Rogers Co., as published last week.

The partnership existing and doing business in Branford under the firm name of F. E. Peckham & Co. has been dissolved by mutual consent. John H. Morton, who will continue the business, will pay all indebtedness and he alone is authorized to collect all claims in favor of the partnership.

The Hartford Sterling Co., Union Pl., Hartford, organized after the Barbour Silver Co. left that city and located in Meriden, closed their plant there Saturday night, as it had been decided to remove it to Philadelphia. An official stated, Friday, that the company have been unable to find a location in Hartford large enough and otherwise suited for their work and so it was decided to remove to Philadelphia and join it with a plant owned by the company there. The company have employed about 30 hands.

Newark.

Louis Van Adward, a retired jeweler, 49 years old, fell down stairs at 79 Commerce St., recently, and was taken to the City hospital in a serious condition. He died at that institution last week. Van Adward retired from business several years ago. He had no relatives in this city and an effort will be made to locate a niece who lives in Brooklyn. In the meantime the body will lie at his late home.

Floyd Wyckoff, 17 years old, of Towanda, Pa., was arrested on Ferry St., March 12.

and charged with attempting to sell alleged stolen goods. He is suspected of being implicated in the robbery of a jewelry store at Towanda, March 11, and when arrested had a number of watches and some jewelry in his possession. In the Third Precinct Court, Police Judge Schalk ordered Wyckoff held until the proper papers could be made out committing him to jail to await instructions from Towanda.

The United States Marshal will to-morrow hold one of the largest sales of goods seized by the United States Government while being smuggled into this country ever offered in Newark. The sale will take place in the Federal building and the articles offered will consist of diamonds, rubies, pearls, emeralds, opals, turquoises and sapphires, making in all five bracelets, 11 rings, eight brooches and five earrings. Their total valuation is placed at about $12,000. The goods will go to the highest bidder without reference to their value and the proceeds wi l be turned into the United States Treasury.

Detroit.

Mrs. S. E. Dodge, wife of a prominent Ypsilanti, Mich., jeweler, died on Friday. She leaves a husband and two children.

A magnificent Past Master's jewel manufactured by W. A. Sturgeon & Co. was presented, last week, by Zion Lodge, F. & A. M., to R. H. Murray.

During the last week 18 suits were started in Detroit Justice courts against the Tontine Surety Co., by holders of diamond contracts. In the majority of cases the contracts had matured and were surrendered, but the "pure white $80 diamond" was not forthcoming. Judgments have been given in the cases so far tried.

Ex-Alderman Herman Borck obtained three diamonds on approval, last November, from jeweler John Hellerich. He returned two, but kept the third without paying for it. Then Borck went into bankruptcy, claiming he was not responsible for his debts. The jeweler brought suit and obtained a judgment for $45 and $2 costs.

Omaha.

A. L. Coleman, South Omaha, is offering to his creditors 16 cents on the dollar.

Mawhinney & Holliday have incorporated with G. W. Ryan, of George W. Ryan & Co., under the name of Mawhinney & Ryan Co. The business of G. W. Ryan & Co. will be closed out at their present location, while the new firm will continue the business at the Mawhinney & Holliday location, corner 15th and Douglas Sts. The capital stock is $60,000 and the company will deal in jewelry and crockery. The incorporators are: John F. Mawhinney, George W. Ryan and J. P. Holliday.

Harry S. Yost, Shenandoah, Pa., has discontinued his business for the present, but will reopen, April 1, in a new location with increased stock and facilities.

M. T. Graham, formerly of Nashville, Tenn., recently started a wholesale and retail jewelry business at Fort Smith, Ark., and is very much pleased with the change. Mr. Graham will visit New York in June.

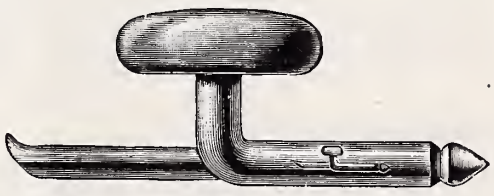
THINK

of a grocer keeping store without flour,
or a butcher keeping shop without beef,
AND THEN THINK
of a retail jeweler without shirt studs in his stock.

One is as consistent as the other.

When buying shirt studs, buy the best, and that's

THE LARTER STUD



Patented December 18, 1900.
Patented February 5, 1901.

It Is in a class by itself,

fitting either buttonhole, eyelethole or a combination of the two.

WITH { No soiling of shirt bosom. / No annoyance of working out. / Nothing to come apart and lose.

Made in { 18k. Gold, / 14k. Gold, / 10k. Gold and Extra Quality 14k. Plate. } These two qualities to be had through leading jobbers.

Larter, Elcox & Co.,
21 & 23 Maiden Lane,
NEW YORK.

Fish-Scale Bags

are gaining in popularity. They will be worn largely for Summer. We make them in sterling silver and triple plate on hard white metal.

Extra quality goods and prices reasonable.

A postal brings samples.

We make Summer Buckles, Hat Pins and Souvenir Spoons.

Codding & Heilborn Co.,

Manufacturers,

NORTH ATTLEBORO, MASS.

New York Office,

CHAS. VAN NESS, 11 Maiden Lane.

(Samples only.)

Providence.

At the regular monthly meeting of the Manufacturing Jewelers' Board of Trade, held at the office of secretary M. W. Morton, in the Wilcox building, Friday noon, business of a routine nature was transacted. Two new members were elected to the board.

Included in the imports from foreign countries, received at the port of Providence the past week, were one package of precious stones and one package of imitation precious stones from Havre, and one package of imitation precious stones from Bremen.

John T. Drinan, who carried on a chasing and engraving business at the corner of Page and Pine Sts. and was one of the most prominent Grand Army men in this city, died suddenly, Thursday, at his home, 159 Ocean St., from the effects of an attack of grip. He was born 52 years ago, in New Haven, Conn., where he learned the trade of a jeweler, at which he worked until the outbreak of the Civil War. He served in the 15th Connecticut Volunteer Infantry throughout the war, until captured in 1865, when he was confined as a prisoner of war in Libby prison and Belle Isle. Coming to Providence, soon after the war, he worked for a time at his trade as a jeweler, but soon went into business on his own account as a chaser.

Delegates from a number of the larger shops of the city met, Friday evening, at the Narragansett hotel and formed a jewelers' base-ball league consisting of eight teams from the following shops: Ostby & Barton Co., Parks Bros. & Rogers, Waite, Thresher Co., Clark & Coombs, B. A. Ballou & Co., Marden & Kettlety, George W. Dover and R. L. Griffith & Son Co. George W. Dover was made president of the league, J. P. Sullivan vice-president, G. H. Munroe secretary and H. L. Swan treasurer. The board of directors will consist of one representative from each shop. It was voted that there be no Sunday games, that no team in the league play for money and that all players be actually employed in the shops their teams represented at least 30 days before they be allowed to play.

Creditors of John M. Peck, doing business as the Providence Notion Co., last week filed a petition in bankruptcy in the United States District Court. The creditors, mostly jewelry manufacturers, claim to have accounts aggregating over $500. The petition asks that Mark Streicher, or some other suitable person, be appointed receiver. Mr. Peck made an assignment March 5 to D. M. Katter. The latter was in Mr. Peck's employ and the petitioners assert that he is an unfit person to handle the business. The petitioners think that the goods have been shipped from the store. An order has been issued by the Court requiring Peck to appear on March 20 to show cause why the petition of the creditors should not be granted. The petitioners and the amounts they claim to be due them are as follows: Levi J. Roy, $87; Joseph Heller, $144.50; Mark Streicher, $165.50; S.



G. Easterbrook, $99; Horace Grayson, $61.50.

Mark Streicher has moved his jewelry factory from 93 Sabin St. to 110 W. Exchange St.

The name of The Trafton Co., composed of James G. Trafton and Walter E. Sanford, has been changed to the Trafton-Sanford Co.

W. S. Roberts has opened a retail and repair store in the Tyler block, Pawtucket. He was formerly associated in the jewelry jobbing business with C. B. Duckworth, of Pawtucket.

E. E. Craddock, formerly traveling salesman for Fulford & Hobart, has accepted a similar position with I. H. Sisson & Co. The latter firm recently purchased the tools and machinery used in the metal ornament business of John H. Bampton.

Fire broke out twice last Sunday in the refining factory of the Horace Remington & Son Co., corner of Friendship and Garnet Sts., causing a damage of about $200. Fortunately the blaze was promptly discovered each time and extinguished by the chemical apparatus of the fire station nearby.

Pawtucket, R. I., is to be favored with a new enterprise. The firm of Goffe & Son, composed of F. L. Goffe, who for the past 17 years has been connected with the J. A. Foster Co., of Providence, and F. W. Goffe, the junior partner, who has been with the Weybosset Jewelry Co., of Providence, have purchased the stock of Charles B. Duckworth, who for several years has conducted a jewelry and art store at 181 Main St. With a large stock of Spring goods and the introduction of a full line of sporting goods, the new firm enter the business field. The store has been refitted and made attractive for the opening, which will occur this week. Both men are possessed of progressive ideas. Watches and diamonds with the great assortment of sporting goods will be sold.

Springfield, Mass.

The Enterprise Plating Co. have removed from this city to Holyoke and will occupy quarters in the Willard building, Front St.

A large part of the stock of the A. F. Towle & Son Co., Greenfield, purchased by Smith & Murray, this city, is being sold at prices that must rather distress local jewelers.

Mrs. Lucy Hale, wife of D. Frank Hale, died in this city, last week, as the result of paralytic shocks. She was born in East Hartford, Conn., and was married to Mr. Hale in 1855.

HOWARD STERLING COMPANY,
SILVERSMITHS,

PROVIDENCE, R. I., U. S. A.
NEW YORK, 860 BROADWAY, Samples only.

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed Receiver of Howard Sterling Company, and by order of court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business, and will take and fill orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors, and promising prompt attention to all orders given, I am,

Very truly yours,

BIRNEY C. PARSONS,
As Receiver of Howard Sterling Company.

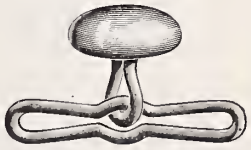
GEO. BECKER & CO.,
86 PAGE ST., PROVIDENCE, R. I.

NEW,
RELIABLE,
STRONG,
SIMPLE,
PRACTICAL,
NON-
SEPARABLE
STUD.


OPEN

Adapted for either eyelet or button hole; very easy to insert or remove without soiling the bosom; nothing whatever to get out of order or lose.

GUARANTEED TO HOLD PERFECTLY.


CLOSED.
PAT. APPLIED FOR

Also a general line of
BROOCHES,
SCARF PINS,
Etc., Etc.

Supplied Through the Jobbing Trade.

DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,
ALSO
IVORY, EBONY AND SHELL,
14 East 17th Street, NEW YORK.

North Attleboro.

Woodbury Melcher, of Scofield, Melcher & Scofield, has been on the serious sick list for some days.

Several North Attleboro jewelers have joined the movement for a reduction of the postal rates inaugurated in Philadelphia.

The Wrentham jewelry factories were last week shut down for a period of three days, owing to a heated local political campaign.

The young women of the H. F. Barrows & Co. jewelry shop have organized a base ball nine. A challenge will shortly be issued to the men of the working force.

A school of jewelry designing has been started in North Attleboro by a public spirited citizen. Alpheus G. Green, for several years a designer for the Gorham Mfg. Co., has been placed in charge.

Fred S. Gilbert has been elected to office in an organization of local business and professional men of the town to maintain a place of resort for young men of the jewelry factories which will be wholesome in its influence.

Fred J. Mills, whose retirement from the Sommer & Mills Co. was mentioned last week, has sold his entire household property and engaged passage for England. With his father as partner he is about to start a jewelry manufactory in London.

A. H. Bliss, of A. H. Bliss & Co., has had built for himself a two seated automobile. The work has been done in a small building erected for that purpose on his land and an expert from Tarrytown, N. Y., has superintended the work. The carriage is done and is regarded as a success.

Martin Brown, representing a jewelry house of Meriden, Conn., has been spending several days in North Attleboro. He is seeking to entice to Meriden as large a number of stone setters as possible. His concern is running 13 hours a day and would add greatly to its working force if men and girls could be secured.

The four young men who committed the robbery mentioned in last week's issue as having been perpetrated at the factory of G. C. Hudson & Co., were promptly arrested. Deputy sheriff E. Carlisle Brown, who had charge of the case, learned that a local youth had been giving away to friends in Providence some valuable woven purses of the sort now being made by a number of local houses. He at once began to work on that clue with the result that on the 12th he arrested George Heckman, Edward Sekowski, Lester and Robert Tilton. Each pleaded guilty at the time of his arrest and the Tiltons and Sekowski not only surrendered their persons but also a quantity of loot hidden in their homes. Heckman could not do so, as he had only mounted guard while the robbery was committed and then refused to share the plunder. The boys confessed at the same time to having robbed John T. Joyce & Co., which fact had never been known even in the Joyce office, for they had acted so skilfully and taken so little that it had not been missed. They spent the time until Saturday of last week in jail at Taunton under $300 bail. Saturday they were given a hearing. There were two charges against each, but Sheriff Brown decided to be lenient and withdrew one of each pair. They were then arraigned on the charge of entering the Hudson factory and stealing 47 guard chains, 24 neck chains and 21 bracelets. They pleaded guilty. A representative of the Hudson concern begged for leniency for them and their parents did the same. The Judge summed up the case in a serious and fatherly way and recorded a conviction, but suspended sentence and allowed them all to go on probation.

Attleboro.

Harry Clap, of the Daggett & Clap Co., is passing cigars on the arrival of a little daughter in his home.

Bernard Rothschild, of Rhodes Bros. & Rothschild, left last week with his sample case for a fortnight through the Empire State.

There is discussion in several jewelry offices as to the value of an exhibit in the Massachusetts-Rhode Island building, at the Pan-American Exposition.

Charles E. Bliss, of Bliss Bros.; William H. Garner, of the Dunbar, Leach, Garner Co., and Harold E. Sweet, of the R. F. Simmons Co., were given office when the Attleboro school board organized.

A public hearing was held last week by the town officials who are framing a new by-law to restrict hawkers and peddlers. It was shown that a good deal of cheap jewelry, represented to be made abroad, is being peddled, and rigorous prohibition of this will be embodied in the by-law.

Another bill, introduced into the Massachusetts House, would affect Attleboro factories if passed, but such a result is not anticipated. It would prohibit all factories from turning waste or sewage into the water of any natural watercourse in the State. The practice is, of course, almost universal, and the Ten Mile River through the Attleboros is no exception.

The Tiffany Glass and Decorating Co., New York, have made a princely loan to the Attleboro public schools. A Museum of Arts and Crafts has been started in the schools to exemplify taste in designing manufactured goods, and the course of instruction in drawing is arranged to furnish excellent training for men and women to go into certain branches of the jewelry and art goods industries. Hearing of it, the Tiffany Co. have loaned a large collection of their Favrile glass ware.

JUST BECAUSE

you haven't noticed our adv. in this medium for the past two years, you needn't think you've lost **Dover.** We've been doing "stunts" on another stage. Now that we are top-liners in the circuit, you can look for a change of bill every week.

For the edification of those who have been born, in a business sense, in the interim, we modestly announce that we are the largest makers of **Jewel Settings, Metal Ornaments** and **Jewelry Components** in the **United States** and **their possessions,** acquired and in prospect.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and watch them effervesce.

THE "DUKE OF YORK."



TRADE W MARK
STERLING

WHITING M'F'G CO.

Silversmiths,

Broadway & 18th St.,

NEW YORK.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR LATEST PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS.

WE MANUFACTURE SOLID SILVER ONLY AND OF BUT ONE GRADE, THAT OF STERLING 925-1,000 FINE; THEREFORE, OUR TRADE-MARK IS A GUARANTEE OF QUALITY AS ABSOLUTE AS THE HALL-MARK OF ENGLAND.

THE QUESTION, "IS IT SILVER OR IS IT PLATED?" IS NEVER RAISED CONCERNING A GIFT BEARING THIS TRADE-MARK, AS ALL WARES SO MARKED ARE SOLID SILVER AND SOLID SILVER ONLY.

We do not sell our wares to Dry Goods and Department Houses and have never done so.

Waltham Watches.

SYSTEMATIC railroad watch inspection was first adopted during recent years. Introduced by a wise foresight, it has been gradually extended to almost every railroad in the United States and Canada. This safeguard for the traveling public was made possible by the construction of WALTHAM railroad watches, from which, indeed, it was the logical result. The AMERICAN WALTHAM WATCH COMPANY was the first to manufacture an 18 size full plate movement. For a quarter of a century this Company has made watch movements expressly designed for railroad use, and more than twenty years ago WALTHAM watches were selected by the British Government as the official timekeepers on the state railways in India. Successive improvements in manufacturing at WALTHAM have always enabled the AMERICAN WALTHAM WATCH COMPANY to produce the best pocket timepieces. The WALTHAM watch not only was the first, but was, and is, the finest railroad watch.

The VANGUARD is the highest quality 18 size WALTHAM movement. It was introduced in 1894 and immediately became the foremost watch for railroad men. It is the best 18 size movement one can buy. Other qualities of movements in VANGUARD model are CRESCENT STREET and APPLETON, TRACY & CO. This model has many points of superiority. Important among them are the following:

FIRST.—Its solidity and strength. While the frame of the ordinary movement is composed of seven parts, the VANGUARD model frame has but four parts. In this model separate pillars are dispensed with, the top plate and its support being in one piece.

SECOND.—The location and protected condition of the balance wheel, which is placed farther from the mainspring than in the ordinary full plate movement and accordingly is less liable to polarization that might accrue from a slight degree of magnetism in the mainspring. The value of this improvement will be apparent when it is considered that should the balance wheel, which in a quick train watch normally vibrates 18,000 times per hour, make but ten vibrations more or ten vibrations less, per hour, the watch will have gained or lost forty-eight seconds per day.

THIRD.—The use of the double roller, whereby escapement friction is reduced.

FOURTH.—The manner of securing the jewel pin in the impulse roller.

FIFTH.—The improved tempered steel safety barrel, which secures the train of the watch against dangers otherwise likely to result from breakage of the mainspring, and also allows the use of an extra wide and long mainspring, which gives the watch more than forty hours' run. This barrel may be taken out without removing the balance.

All WALTHAM railroad movements are fitted with the WALTHAM patent Breguet hairspring. This spring is hardened and tempered in form—not a flat spring merely bent into shape. It is not to be found on any other make of watches in the world.

The finish of the steel parts, damaskeening of the plates, and other features of ornamentation are consistent with the excellent timekeeping qualities of these movements.

American Waltham Watch Company,

WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
CORBIN BUILDING, 11 JOHN ST., COR. BROADWAY, NEW YORK.
TELEPHONE: 1148 CORTLANDT. CABLE ADDRESS: JEWLAR, NEW YORK.

Vol. XLII. March 20, 1901. No. 7.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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The "Memorandum" Question.

IN their action appointing a committee to take up the question of "memorandum" bills as used in the jewelry trade, the directors of the Jewelers' Association and Board of Trade have touched upon a subject of vital importance to all jewelers and one which, for the benefit of the trade in general, should be thoroughly gone into and settled at the earliest possible moment. Collateral to this subject is another of equal importance which often grows out of memorandum transactions, namely, the right of the jeweler to recover, without costs, property taken on memorandum and hypothecated with a third party. This question came up prominently, recently, after the conviction of Charles E. Mather, charged with the larceny of a pearl rope valued at $21,000 from Alfred H. Smith & Co., and a pearl necklace valued at $3,600 from Fred. W. Lewis & Co., both of New York. In its final outcome this case called attention to a condition in relation to the recovery of stolen goods that will be anything but satisfactory to jewelers if the same procedure be followed by the courts in future suits. It had been believed up to that time that a man whose goods were stolen was absolutely protected by the law after the conviction of the thief, and that the property stolen could be recovered, if traced, provided the theft had been proven. This, however, was not the experience of Messrs. Smith & Co. and Lewis & Co., inasmuch as, although they applied to the court after Mather had been convicted on both crimes, for an order to restore to them the articles stolen by Mather, the application was denied; and to recover the property these merchants had to compromise with the pawnbroker with whom Mather had pawned the jewelry and pay him half the sum he had advanced upon them. If the action of the Judge in refusing to Messrs. Smith & Co. and Lewis & Co. an order for their property be good law, jewelers should take some measure to have the code so amended that it will afford them more protection than now exists. The reading of Sections 687 and 688 of the Code of Criminal Procedure seems, however, to protect the owner of stolen property despite the construction put upon it by the pawnbroker and his attorney. These sections read as follows, in dealing with the disposal of property, stolen or embezzled:

687. WHEN IT COMES INTO CUSTODY OF MAGISTRATE HE MUST DELIVER PROPERTY TO OWNER, ON PROOF OF TITLE AND PAYMENT OF EXPENSES.—If property stolen or embezzled come into the custody of a magistrate, it must, unless its temporary retention be deemed necessary in furtherance of justice, be delivered to the owner, on satisfactory proof of his title and on his paying the necessary expenses incurred in its preservation, to be certified by the magistrate.

688. COURT IN WHICH TRIAL IS HAD, ETC., MAY ORDER SUCH DELIVERY TO OWNER.—If property stolen or embezzled have not been delivered to the owner, the Court before which a trial is had for stealing or embezzling it may, on proof of his title, order it to be restored to the owner.

We would call attention to that part of Section 688 which distinctly provides that on proof of his title the Court *may* order the property stolen to be restored to the owner. It was contended in the Mather case by the pawnbroker's attorney that in "proving his title" the owner of the goods must bring a civil action and that the evidence which convicted the thief was not sufficient for the Court to grant an order restoring the property. In the civil action the attorney would undoubtedly contend that the evidence of the criminal trial was not admissible and that the owner must prove all over again the circumstances of the theft and his ownership of the property. Such an action, as is well known, would take at least two, and perhaps as much as 10 years before its final adjudication. With all due respect to the Court and the attorneys, we differ from the construction which they have put upon these sections and believe that the sections do, as they always were supposed to, give power to the Magistrate in whose custody the stolen property has come, to order, after the conviction of the thief, the property to be delivered to the owner on satisfactory proof to the Magistrate of title thereto. If the word "*may*" in this section gives the Magistrate discretion to refuse such an order or makes him liable to the pawnbroker if he complies with the complainant's request, is it not time that the jewelers agitate for legislation to change this section?

Agitation for a proper memorandum that will not be subject to the provisions of the "conditional sales" statutes is primarily for the purpose of allowing the jeweler to recover property given on memorandum that has been diverted from the possession of the person to whom it was intrusted. If, under the law as it is administered, a holder of stolen property may not be required to surrender it after the conviction of the thief, will any improvement in memorandum agreement alone be effective in facilitating the recovery of property by the owner?

Jewelers' Association and Board of Trade on the Question of "Memorandum."

Acting on a communication from Milton P. Bagg, the board of directors of the Jewelers' Association and Board of Trade, at their regular meeting, Thursday, appointed a committee of three to look into the question of "memorandum" as used in the transaction of business in the jewelry trade and to report on the legal status of the agreements generally used and upon the advisability of drafting an agreement for universal use by the trade that would not be subject to the provisions of the conditional sales section of the Liens law passed in New York in 1897. This committee, who were O. G. Fessenden, of Hayden W. Wheeler & Co., A. K. Sloan, of Sloan & Co., and Leo Wormser, of the Julius King Optical Co., held a session, Monday afternoon, at the rooms of the Jewelers' Association and Board of Trade, 54 Maiden Lane. Mr. Bagg appeared before them and spoke on the necessity of taking some action to settle the status of memorandum bills and presented a brief drawn by his attorneys on the subject. After a general discussion, the committee adjourned and will report at the next meeting of the directors.

Harvey R. Smith has gone into the jewelry business in El Dorado, Kan.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The traveling representatives of the eastern firms who called on the Kansas City, Mo., trade last week were: J. P. Norton, Whiting Paper Co.; C. A. Hulstrom, Wilcox & Evertsen; George L. Brenning, Dennison Mfg. Co.; Herbert W. Van Houten, for C. Sydney Smith; William J. McQuillin, Hodenpyl & Sons; W. C. Barry, Larter, Elcox & Co.; Mr. Singleton, Adams & Singleton; Thomas E. Rogers, Riker Bros.

L. Zohonyi has returned from his maiden trip for Louis Finkelstein, St. Paul, Minn.

E. R. Apt, traveling salesman for B. Schuette, Minneapolis, Minn., has left for the northern trip.

A. Rosenbaum, with L. Witsenhausen, New York, has just returned from a successful trip west and south.

J. S. Cohen, of J. S. Cohen & Co., St. Paul, Minn., has got back from a trip in the copper country.

Among the traveling salesmen who were in Denver, Col., last week were: Mr. Bierbaum, J. M. Fisher & Co., and George Anderson, E. L. Spencer & Co.

Frank Glickouf, representing A. I. Shapira & Bro., St. Paul, Minn., has just returned from a trip through the copper country.

The annual banquet of the Manufacturing Jewelers' Salesmen's Association has been set for April 13. The members are requested to notify secretary E. W. McAllister, at Providence, R. I., if they propose to attend. It will be a big affair.

W. H. Burton, Gorham Mfg. Co., just back in Chicago from Montana, reports good sales of large stuff for weddings after Easter and a good demand for staple goods in that section. The country seems to be prosperous and jewelers are reporting a pretty good business.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: Henry M. Abrams, M. L. Levy & Co.; De Lacey Stone, Shafer & Douglas; David Beer, Bernheim, Cohen & Beer; James W. Hagan, Bippart, Griscom & Osborn.

A number of eastern men were in Cincinnati, O., last week, among them: J. J. Sommer; E. Mumford, Waite, Thresher Co.; Harry Kennion, Parks Bros. & Rogers; H. Mix, Wightman & Hough Co.; A. H. Oakley, Thornton Bros.; H. Cobb, Daggett & Clap Co.; G. N. Lawton, for D. S. Spaulding; R. B. Steele, Kohn & Co.

Among the traveling salesmen who recently passed through Detroit, Mich., were: E. W. Brannon, John W. Reddall & Co.; A. H. Cohn, Henry Froehlich & Co.; Charles Lochner, Hayes Bros.; Jack Thompson, Bioren Bros.; Lawrence H. Smith, Bippart, Griscom & Osborn; F. D. Newburger, R. Blackinton & Co.; William Matschke, F. & F. Felger; G. F. Lettes, A. Sartorius & Co.

E. S. Villnoare, traveler for the Norton-Paulson Jewelry Co., Kansas City, Mo., returned from his Texas trip, last Saturday, and went out again almost immediately. William S. Schuman is making his first trip for the Norton-Paulson Jewelry Co. this week, representing their material department. He is a brother of Julius Schuman, who travels for William Kinscherf, New York.

Traveling salesmen seen in Boston, Mass., last week included: David Kaiser, David Kaiser & Co.; Leverett S. Lewis, Morris Prager & Co.; E. H. Pelletreau, David Kaiser & Co.; Irving L. Russell, L. Tannenbaum & Co.; Harry F. Barrows, Jr., H. F. Barrows & Co.; Thomas G. Frothingham, Jr., Thomas G. Frothingham & Co.; W. S. Metcalf, The Plainville Stock Co.; E. W. Martin, Martin, Copeland & Co.; Mr. Larter, Larter, Elcox & Co.

The following eastern traveling representatives were in St. Louis, Mo., last week: Mr. Curley and Mr. Wells, The American Waltham Watch Co.; John H. Carr and Mr. Dickinson, The Elgin National Watch Co.; Louis Barnett, Bracher, Becker & Barnett; George W. Birnbaum, Bonner & Co.; J. Rothschild, Ingomar Goldsmith & Co.; F. M. Van Houten, Van Houten Bros. Jewelry Co.; Lewis L. Squire, F. H. Cutler & Co.; J. H. Friedlander, H. Z. & H. Oppenheimer.

The following traveling men were in Minneapolis and St. Paul, Minn., the past week: Mr. Sandfelder, the D. F. Briggs Co.; H. B. Lewis, the Franklin Pen Co.; B. Eichberg, Eichberg & Co.; Jules Franklin, L. Tannenbaum & Co.; representatives of C. P. Goldsmith & Co. and of the Parker Clock Co.; Harry McConnell, C. G. Alford & Co.; Frank Carpenter, Frank M. Whiting & Co.; Fred. Pettee, the Waterbury Clock Co.; C. B. Osgood, the Dennison Mfg. Co.; E. L. Mumford, the Waite, Thresher Co.; I. S. Richter, Doran, Bagnall & Co.; Frank Franklin, Louis Kaufman & Co.; John P. Gill, Ignaz Strauss & Co.

Traveling men calling on Davenport, Ia., jewelers the past week were: F. C. Winship, T. B. Clark & Co.; F. R. Horton, Carter, Hastings & Howe; A. F. King, King, Raichle & King; F. L. Carpenter, Frank M. Whiting & Co.; Alex. Strauss, Jacobson Bros.; G. W. Bruns, Juergens & Andersen Co.; I. Phillips, J. Hoare & Co.; M. L. Barnard, J. B. Bowden & Co.; Otto Sinauer, Oppenheimer Bros. & Veith; R. B. Reineck, Seneca Glass Co.; J. F. Garland, L. H. Keller & Co.; E. G. Adler, Freudenheim Bros. & Levy; E. P. Sinnock, Ehrlich & Sinnock; Stephen H. Bridges, H. F. Hahn & Co.; Thomas E. Rogers, Riker Bros.

The Indianapolis, Ind., trade were visited last week by the following traveling representatives: William W. Middlebrook, B. A. Ballou & Co.; E. A. White, The George L. Vose Mfg. Co.; Max L. Jacoby, Manchester Mfg. Co.; Milton S. Rodenberg, Rodenberg & Dunn; G. Rodenberg, S. & B. Lederer Co.; Harry B. Kennion, Parks Bros. & Rogers; Charles F. Langhaar, George Becker & Co.; L. T. Field, W. G. Clark & Co.; C. T. Barbour, Plainville Stock Co.; E. W. McAllister, Irons & Russell; A. H. Oakley, Thornton Bros.; F. N. Vaslett, Fletcher, Burrows & Co.; Mr. Cook, Fontneau & Cook; H. E. Cobb, The Daggett & Clap Co.; Frank W. Trewin, The Keystone Watch Case Co.

Travelers in Pittsburgh, Pa., last week included: Richard Robinson, T. G. Frothingham & Co.; Mr. Cook, Fontneau & Cook; J. M. Torbert, The Simeon L. & George H. Rogers Co.; J. J. Sommer, Sommer & Mills Co.; F. R. Sheridan, Horton, Angell Co.; J. Lenardson, Charles E. Hancock Co.; D. Skutch, New Haven Clock Co.; W. H. Race, International Silver Co.; John T. Miller, Seth Thomas Clock Co.; George Southwick, Union Braiding Co.; Frank W. Trewin, The Keystone Watch Case Co.; Albert L. Stearns, Roy Watch Case Co.; George H. Remington, Waite, Mathewson & Co.; Mr. Williams, Arnold & Steere; W. R. Shute, Jones & Woodland; George L. Paine, E. I. Franklin & Co.; Mr. Woods, Woods & Chatellier; R. M. Hamilton, Hamilton & Hamilton, Jr.

Among the representatives of wholesale houses noticed in Syracuse, N. Y., the past two weeks were: O. Krause, Arthur W. Ware & Co.; J. E. Simonson, Ludwig Nissen & Co.; M. D. Smith, S. B. Champlin Co.; Morris Weil; H. E. Slater, Champenois & Co.; W. H. Hurlbert, Providence Optical Co.; W. H. Bryant, T. G. Hawkes & Co.; F. C. Allen, D. Gruen, Sons & Co.; Charles T. Dougherty, William L. Sexton & Co.; Frank L. Wood, Ludwig Nissen & Co.; Frank D. Delano, Day, Clark & Co.; Mr. Lavigne, Mathey Bros., Mathez & Co.; Lawrence H. Smith, Bippart, Griscom & Osborn; M. May, Morris May & Co.; Mr. Marston, Manning, Bowman & Co.; S. E. Coggins, Towle Mfg. Co.; Mr. Noyes, Ehrlich & Sinnock; C. F. Sweasy, William B. Kerr & Co.; Mr. Kingman, Arnold & Steere; C. E. Thomas, International Silver Co.; W. F. Heft, T. B. Clark & Co.; E. H. Cox, Sussfeld, Lorsch & Co.; Mr. Zugsmith, Seamless Wire Chain Co.; M. Baum, Rothschild Bros.; E. W. Brannon, John W. Reddall & Co.; J. Goldberg; Theodore Lyons, for S. Lyons; Arthur N. Tichenor, George B. Bains & Sons; Frank W. Harmon, M. B. Bryant & Co.; W. H. Gregory, Strobell & Crane; A. N. Dorchester, Chapin & Hollister Co.; George S. Benedict, Geneva Optical Co.; C. P. Koch, The Meyrowitz Mfg. Co.; Jacob Schorsch, I. Emrich & Co.; William L. Waldert, E. Kirstein, Sons Co.; Mr. Kenrick, Reed & Barton.



New York Notes.

H. Tissot has entered a judgment for $1,251 against Vincent Grosso.

John E. Shepard, retail jeweler, will remove, May 1, from 170 Broadway to 43 Nassau St.

F. Kohn, 37 Maiden Lane, who has been ill since April last, is again at his office and has resumed business.

Edward Todd & Co. have vacated their offices at 9 E. 16th St. and are now located in larger quarters at 1128 Broadway.

The judgment for $667.40 entered by Alois Kohn & Co., May 5, 1893, against Israel M. Finkelstein was canceled last week.

Charles N. Swift & Co., manufacturers of boxes, cases and wooden novelties for the jewelry trade, are occupying new quarters on the top floor of 329 Fourth Ave.

The J. Rogers Silver Co., of New York, were incorporated last week with a capital of $3,500. The directors are Jacob Rogers, Lizzie Relkin and Bernard Rogers, of New York.

The regular meeting of the stockholders of the Gorham Mfg. Co. was held last week and the old board of directors reëlected. The directors will, at a future meeting, elect the officers of the corporation.

Sydney J. Manby, late of 30 E. 29th St., has removed to more commodious and convenient show rooms at 1 W. 38th St., where he will have on exhibition a complete and attractive line of bric-à-brac, clocks, bronzes and smokers' articles.

At the annual meeting of the stockholders of C. G. Alford & Co., held Wednesday last, C. G. Alford, J. Warren Alford and J. C. Andress were reëlected directors. At a subsequent meeting of the directors, C. G. Alford was reëlected president, J. Warren Alford was reëlected vice-president and treasurer, and J. C. Andress was reëlected secretary.

At the regular monthly meeting of the directors of the Jewelers' Association and Board of Trade, held Thursday, the following concerns were unanimously elected to membership in the organization: Chemical National bank, Lissauer & Co. and Charles L. Power & Co., New York; O. C. De Long, Syracuse, N. Y., and W. J. Johnston Co., Pittsburgh, Pa.

T. C. Worden is now the Assistant Appraiser in charge of the Second Division of the Public Stores, New York, through which pass the precious stones, jewelry, silver, art goods, china and other lines imported by and for the jewelry trade. Mr. Worden, who succeeds the late J. Hart Brewer, in charge of this department, was formerly at the head of the 10th Division.

Benjamin F. Davis, who was arrested in this city recently, charged with stealing $8,000 from Hipp. Didisheim & Bro., watch importers, 54 Maiden Lane, for whom he had acted as agent at Chicago, was taken to Chicago last week. Davis pleaded guilty and said he was willing to return to Chicago. Magistrate Olmstead committed him to the Tombs. A warrant for Davis's extradition was obtained, but Warden Hagan, of the Tombs, refused to give him up unless he had a discharge from the Magistrate. Magistrate Olmstead refused to sign a discharge, on the ground that he had no legal authority to do so. Warden Hagan, Thursday, released Davis and he was taken to Chicago, Friday.

A. J. G. Hodenpyl, of Hodenpyl & Sons, who was a juror at the Paris Exposition of last Summer, is the recipient of a beautiful silver loving cup, presented to him by Tiffany & Co., last week. The cup, which was made by the donors, comes as a memento of their esteem and as a token in recognition of Mr. Hodenpyl's successful work at the Exposition. It is of sterling silver, eight and one-half inches high by six inches in diameter, weighs 45 ounces and has a capacity of five pints. At the front, between two of the three handles, appears Mr. Hodenpyl's monogram, "A. J. G. H.," surrounded by a belt containing the motto, "Cum grato animo pro optime factis." The cup has been universally admired by the many friends to whom Mr. Hodenpyl has shown it and is one of the most cherished testimonials in Mr. Hodenpyl's possession.

The schedules of David Linder, a bankrupt instalment jeweler, formerly of 122 Essex St., were filed in the United States District Court, Wednesday. Linder was declared a bankrupt on the petition of three creditors, filed Jan. 22 last. His schedules show liabilities of $10,489.07 and nominal assets of $13,440.95. Of the liabilities $1,547 is in secured claims; $8,691.37 of creditors whose claims are unsecured, and $250 in accommodation paper. The assets include cash, $6; stock on hand, $1,126, and accounts due Linder, $12,108. Among the creditors for more than $100 are: L. Bernan, $120; M. Scheuer, $144; F. Kaffeman, $177; A. A. Vantine & Co., $201; S. Korowitz, $457; Alois Kohn & Co., $204; Lawson Bros., $227; Reich & Rottenberg, $233; Spiro & Hirsch, $847; M. D. Sorkin, $564; J. Horowitz, $207; S. L. Schwartz, $1,715; B. Cohen, $100; J. Muscat, $200; L. Rabelsky, $100; A. Peckles, $300; L. Mandel, $100; J. Wilkenfeld, $600; A. Newman, $115; Samadowitz & Wolfberg, $105; J. Aizenman, $300; F. Banner, $710; J. McCann & Co., $238, and E. T. McGill, $201.

On May 1 the building at 2 Maiden

EASTER (GLASS) VASES.

GREAT VARIETY—LARGE STOCK.

C. DORFLINGER & SONS, 36 MURRAY STREET, NEW YORK.

1851. 1901.

THE CHATHAM NATIONAL BANK, NEW YORK.

CAPITAL STOCK, - - - $450,000
UNDIVIDED PROFITS, - - - 980,000

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

Consider Carefully

the value of selling a watch case that contains a definite quantity of gold. You don't have to give any lengthy explanation of the thickness of the gold or ask your customer to rely upon your word for the satisfactory wear of the case. **BELL SPECIAL 14 K. GOLD-FILLED WATCH CASES** are 10 dwt. standard and are so stamped in the case. A purchaser can see at once how much gold he is getting for his money, and always bear in mind that these are the only filled cases that are 10 dwt. standard and that have the quantity and quality of gold stamped in the case. It is to your interest to examine these cases before laying in your Spring stock.



Any emblem or monogram, plain or engine-turned, made to order for from 25 cents to $1.00 over price of plain polished case.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

GENERAL OFFICES,

Champlain Bldg., CHICAGO, ILL.

100,000 American Watches have ABBOTT'S PATENT STEM-WINDING ATTACHMENT.

Send us a few key-winders for alteration and

MAKE A FEW DOLLARS

for yourself.

HENRY ABBOTT, 9 Maiden Lane, New York.

Lane will be vacated and torn down in connection with the corner building, and on these premises will be erected a 15 or 18 story modern office building. Hayden W. Wheeler & Co., who have occupied 2 Maiden Lane since 1853, will, April 1, move temporarily to 15 Maiden Lane, where they will remain until the new building is completed, when they will return to their old site and occupy floor space equal to what they now have on two floors. The building at 2 Maiden Lane was erected in 1852 and Charles E. Hale, founder of the business of Hayden W. Wheeler & Co., became one of its first tenants. Hayden W. Wheeler came to 2 Maiden Lane in 1853 and traveled for Mr. Hale four years, after which he was given an interest in the business. The firm then became Charles E. Hale & Co. and the succeeding changes in firm name and personnel have been Wheeler, Parsons & Co., Wheeler, Parsons & Hayes and Hayden W. Wheeler & Co.

Philipp W. Zellenka, of Philipp Zellenka & Son, is now in Budapest, Austria.

A. F. Roy, founder and president of the Camm Watch Case Co., 21 Maiden Lane, has severed his connection with that company and has been succeeded as president by S. H. Holmes. The other officers remain as before.

Charles A. Hamilton, vice-president of the International Silver Co., is president of the Arizona Blue Bell Copper Co., and among the other directors of the company are George C. Edwards, of the International Silver Co., and Hon. J. Frank Allee, jeweler, Dover, Del.

The building at 9-11-13 Maiden Lane, which, since its erection, has been known as the Gill building, will hereafter be known as the Jewelers' building. The original name was taken from Frank N. Gill, who was, but is no longer, the owner of the structure. The old lettering will be changed this week.

Joseph Brüll, the son of the late Joseph Brüll, for many years a leading jeweler on the East Side of New York, died at his home, 512 E. 89th St., March 11, and was buried, Thursday, from St. Joseph's Church, 87th St., between Avenue A and First Ave. The deceased had been connected with the business established by his father at 35 Avenue A for a number of years, and was admitted into partnership in January, 1894, when the firm became Joseph Brüll & Son. Since the death of his father, Nov. 5 last, he had conducted the business. The deceased was a member of Centennial Council 252, C. B. L.; St. Joseph Society of Yorkville; the Palestrina Society of New York; Yorkville Council 362, K. of C.; Cecilian Verein; St. Aloysius Society of St. Nicholas Church, and other organizations.

A meeting of the creditors of Solomon Seligman, the 14th St. jeweler and picture dealer, recently adjudicated a bankrupt, was held before referee in bankruptcy F. K. Pendleton, 27 William St., Saturday morning. The nominations for trustee made to the referee were secretary D. L. Safford, of the Jewelers' Association and Board of Trade, who was proposed on behalf of the many creditors whom this Association represent, and William F. Upson, the temporary receiver, who is nominated by Stern, Singer & Barr, the attorneys for the three creditors who put Seligman into bankruptcy. Mr. Safford's nomination was seconded by William P. Williams, on behalf of the eastern creditors, represented by the Manufacturing Jewelers Board of Trade, of Providence, for which Mr. Wil-



The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

liams is the New York attorney. As practically all the creditors were in favor of Mr. Safford, Referee Pendleton declared him trustee and he is now in charge. The sale of Seligman's stock took place at his store, Friday, and the jewelry was auctioned off. It did not bring the inventory value or even as much as was bid for it in bulk. The fixtures were sold in bulk, as published last week, and the pictures were sold Monday.

H. Healy, 33 Myrtle Ave., Brooklyn, has opened a branch store at 435 Fulton St.

C. G. Alford, of C. G. Alford & Co., left, yesterday, on a two weeks' business trip through the west.

Louis Bogen has succeeded Nathan Cummings in the retail jewelry business at 2179 Eighth Ave.

E. S. Johnson & Co., now at 31 Maiden Lane, will remove about April 15 to the Jewelers' Court, 51 Maiden Lane.

The engagement of Elias Markens, with the Seamless Wire Mfg. Co., and Miss Harriet A. Levy has been announced. Mr. Markens has just returned from a successful trip through the west.

The first meeting of the creditors of David Linder, bankrupt, will be held, March 28, at 11 o'clock A. M., in the office of Seaman Miller, referee in bankruptcy, 346 Broadway.

H. A. Groen & Bro. have moved their diamond cutting factory into larger quarters in the same building, 29 Gold St., where they will have accommodations for twice as large a force as formerly.

The first meeting of the creditors of Solomon Bros. & Gross, who filed a petition in bankruptcy March 12, will be held at the office of N. A. Prentiss, referee in bankruptcy, 120 Broadway, March 30, at 11 o'clock A. M.

An order of Judge Brown, of the United States District Court, yesterday, adjudicated bankrupt the firm of J. T. Scott & Co., jobbers in jewelry, 4 Maiden Lane, against whom, as already published, an involuntary petition in bankruptcy was recently filed by three creditors, after the firm had made a general assignment.

The action of Charles Knapp, manufacturing jeweler, 41 Maiden Lane, against Charles M. Levy, another manufacturing jeweler, which has been in the United States Courts for several years, has been finally settled by the action of the United States Circuit Court of Appeals, which has dismissed the appeal of Mr. Levy with costs. This suit, often spoken of in these columns, was brought by Mr. Knapp to recover damages for an infringement of design patent No. 24,690 for rings. The complainant claimed that Mr. Levy had infringed his design by producing a ring which imitated in general effect the design patented by him. The case was decided by Judge Wallace and Mr. Knapp was awarded a judgment of $488 as damages and costs. Mr. Levy then took the appeal, which has been dismissed.

Trans-Atlantic Voyagers.

TO EUROPE.

Irving Baum and S. Bass, New York, sailed Wednesday, on the *St. Louis*.

Paul Juergens, of the Juergens & Andersen Co., Chicago, with his wife, and James Ryrie, of Ryrie Bros., Toronto, sailed, Monday, on the *Kaiserin Maria Theresia*.

H. A. Groen, of H. A. Groen & Bro., New York, sailed Saturday, on the *Statendam*.

Maurice L. Powers, of Powers & Mayer, New York, will sail, Saturday, on the *Campania*.

FROM EUROPE.

Leo Goldsmith, New York, returned, last week, on the *Majestic*.

Frank D. Waterman, of the L. E. Waterman Co., New York, returned, last week, on the *Campania*.

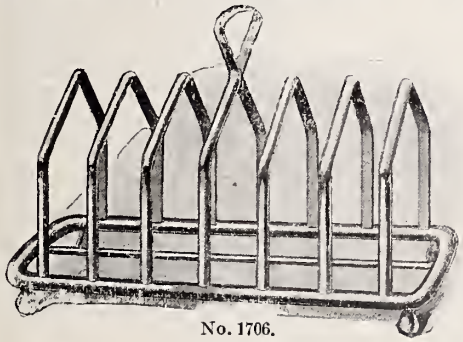
Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfeetcd arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BUFFALO, N. Y., T. F. Jones (J. N. Adams Co.), Union Square.
CHICAGO, ILL., Benj. Allen (Benj. Allen & Co.).
W. Hirsch, Imperial.
CLEVELAND, O., S. H. Brunner (Brunner Bros. Co.).
DULUTH, MINN., F. J. Griffith (Patrick & Granger), Albert.
LITTLE ROCK, ARK., L. Pfeifer.
LYNCHBURG, VA., D. B. Ryland (Ryland & Rankin), St. Cloud.
OMAHA, NEB., A. I. Agnew (Columbian Optical Co.), Broadway Central.
PORTLAND, ME., J. S. Ham (Parker, Ham & Thomes Co.), Broadway Central.
PROVIDENCE, R. I., F. J. Bicknall, Herald Square.
SALEM, MASS., W. G. Hussey (Hussey, Hyde & Co.), Manhattan.
SAN FRANCISCO, CAL., E. A. Phelps (Phelps & Adams), Holland.
ST. LOUIS, MO., L. P. Aloe, Hoffman.
UTICA, N. Y., W. H. Peattie (R. Fraser), Albert.

NICKEL-PLATED TOAST RACK

(NEW)



No. 1706.

Height, 4½ inches.
Length, 6¼ "
Width, 3 "

Keep our Catalogue on file.

Another of our new goods, just placed on the market and is meeting with great success. Made as shown, *rectangular*, No. 1706; or *round*, No. 1705. Send for a sample dozen, assorted patterns.

WE MANUFACTURE EVERYTHING IN METAL WARES.

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.

SYDNEY J. MANBY

Importer of

FANCY GOODS AND ANTIQUES,

Announces his

REMOVAL

from

30 E. 29th St. to 1 W. 38th St.,
NEW YORK,

where he will have on exhibition a complete line of **High-Class Art Novelties** adapted to the most exclusive **Jewelry Trade.**

Clocks, Bronzes,
Jeweled Photo Frames,
Smokers' Articles,
Desk Requisites, Etc., Etc.

We issue no Catalogues.

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,

141 BROADWAY, NEW YORK

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

ENGRAVER, with a fair knowledge of jewelry repairing; one who can furnish best of references. Address, "Temperate," care Jewelers' Circular-Weekly.

WANTED—By an experienced traveling salesman, a position with a first-class firm to travel west or south. "X Y Z," care Jewelers' Circular-Weekly.

YOUNG MAN, with six years' experience in the jewelry and silver business, wishes position as salesman; best of references. A. Scott, P. O. Box 2121, New York.

A THOROUGHLY first-class watchmaker wants a position with a good reliable house; best of references. Address, "References," care Jewelers' Circular-Weekly.

AS ASSISTANT with expert watchmaker; do plain watch and clock repairing; New England States preferred; state wages. Address, W., 493 E. Main St., Norfolk, Va.

FIRST-CLASS WATCHMAKER, stone setter and fair engraver; also salesman; 12 years' experience; first-class references; permanent position. Address, S. J. Rehm, Clinton, N. Y.

A JEWELER of long experience (Englishman) will go to England, May 1, and desires to represent a manufacturer in tbat country. Apply, "Bus.," care Jewelers' Circular-Weekly.

WANTED—A well-known traveling salesman desires a line of gold jewelry and chains, on commission; territory, Pittsburgb and west. "Commission," care Jewelers' Circular-Weekly.

YOUNG MAN, 27, 10 years' experience in retail jewelry store, desires position with wholesale jewelry or silver ware house; good references. Address, C. M., care Jewelers' Circular-Weekly.

WANTED—Position as salesman, inside or outside; experienced in precious stones, watcbes and jewelry; good references; modest salary. Address, H. N. C., care Jewelers' Circular-Weekly.

WATCHMAKER, refractionist, jeweler, plain engraver, good salesman, stone setter, of good address and habits, with references, tools and case; position permanent. "Optician," Columbia Hotel, Anderson, Ind.

EXPERT WATCHMAKER, engraver, jeweler and optician is anxious to locate in New York or Pennsylvania; salary, $12; been getting $20; gilt-edge reference; good habits. Address, "Inspector," care Jewelers' Circular-Weekly.

WANTED—By bright, intelligent young man, position as manager of jewelry store or jewelry department; 10 years' experience; best of references and bonds. Address, G. C. S., Rooms 3 and 4, 184 Genesee St., Utica, N. Y.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, would like steady position; have had three years' experience at watch work and engraving; have own tools. Address, F. L. W., 208 Noble St., La Porte, Ind.

WANTED—By bright, intelligent young man, position as traveling salesman for jewelry or silver ware house; 10 years' experience in jewelry business; best of references and bonds. Address, G. C. S., Rooms 3 and 4, 184 Genesee St., Utica, N. Y.

FIRST-CLASS WATCHMAKER and jeweler wishes situation April 1; single; full set of tools; not afraid of work; age, 26; 12 years' experience; wages, $15; first-class reference. Address, "Watchmaker," P. O. Box 204, Riverhead, Long Island, N. Y.

SITUATIONS WANTED—Continued.

A FIRST-CLASS watchmaker and adjuster, with long experience on fine and complicated watch work, also in adjusting fine watches, wishes to make a change; references given; first-class houses only need answer. G. E., care Jewelers' Circular-Weekly.

EXPERIENCED watch and jewelry man wants position as salesman or to take charge of store, or any position where he would not be required to work at bench; 10 years in business on own account; best of references. Address, E. S. Sheppard, 329 51st St., Brooklyn, N. Y.

EXPERT OPTICIAN, fine watchmaker and engraver is open for a steady position; would prefer to have charge of an optical department; can take entire charge of store if wanted; have tools and trial case; A1 reference furnished. Address, "Optician," care Jewelers' Circular-Weekly.

OPEN FOR POSITION as manager or manager's assistant in retail jewelry store; bench man, optician, stone setter, salesman; used to waiting on fine trade; own fine testing outfit and fine tools; best references; only those who can pay good salary need apply. Address, "B. 28," care Jewelers' Circular-Weekly.

EXPERIENCED FOREMAN of sterling silver flat ware desires a position; am now foreman for a large firm, but wish to make a change; if any firm is thinking of starting in that line of work or is at present making it, would like to talk with them; up-to-date in all of the work. Address, "Experience," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—First-class watchmaker; fully competent. Apply, L. H. K., care Jewelers' Circular-Weekly.

WANTED—A first-class watchmaker and salesman of good appearance, at once. W. C. Bryant, Bangor, Me.

WANTED—Bright office boy with some experience; must have first-class references. Address, "Bright," care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—Competent jeweler and engraver; good wages, permanent position; young man preferred. Address, L. H. K. & Co., 64 Nassau St., New York.

A DESIGNER AND MODELER; first-class on sterling silver hollow ware and novelties; must have experience. Apply, Ferd. Fuchs & Bros., 34 E. 29th St., New York.

TRAVELING SALESMAN for manufacturing and jobbing jewelry house; only those having trade and experience wanted; good salary to good man. Address, "Worker," care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman, well acquainted with western jewelry jobbing trade, for an established house. Address, stating age, references and salary expected, C. O., care Jewelers' Circular-Weekly.

WANTED—Salesmen to carry fine line of sterling novelties, etc., for jewelry trade, as a side line on commission, in southern and north central States. Address, stating territory, W. S., care Jewelers' Circular-Weekly.

A FIRST-CLASS WATCHMAKER and engraver; competent to handle railroad and other fine work; position permanent; pay good wages; do not apply unless competent; send reference and sample of engraving; population, 17,000. J. D. Taylor, Logansport, Ind.

AN UP-TO-DATE house with large trade in medium-priced jewelry have an excellent opening for an experienced traveling man. Write with full particulars. Address, "Manufacturer X," care Jewelers' Circular-Weekly.

WANTED—Second watchmaker who can take charge of optical room and clocks; must be competent; southwestern city of 50,000; enclose in first letter photograph, references, age and salary wanted; have also opening for good watchmaker familiar with railroad inspection. Address, "Southwest," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE, VERY CHEAP — Manufacturing jewelry business; established 30 years; retiring. 107 Broadway (up stairs), Brooklyn, N. Y.

RARE CHANCE—An old established watch repair shop in front window of store on busy street, downtown; fine regulator, tools and materials, all or part at a bargain. Inquire, Room 501, Fahys building, 54 Maiden Lane, New York.

1,500 INHABITANTS, growing business town, good surrounding country, nearest opposition, 30 miles; will sell good-paying jewelry store at great bargain; small capital required. Address, "Business," care Jewelers' Circular-Weekly.

I WILL SELL my jewelry store, located in central New York town of 3,000, no competition, for $700; great opportunity for young man; reason for selling, have received Government appointment and regulations prohibit other business. "Central," care Jewelers' Circular-Weekly.

For Sale.

SAFE—One of my large burglar and fire proof safes; steel-lined throughout; made to order for owner; three combination locks, two pairs of doors. Call or address, "Diamonds," Room 407, 277 Broadway, New York.

SMALL OUTFIT of machinery and tools for silverware manufacturing; cheap; to close an estate; list furnished on application. C. C. Shaver Estate, Utica, N. Y.

To Let.

TO LET—Three lofts at 57 Maiden Lane; suitable for manufacturer. E. W. Murphy, 346 Broadway, New York.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

TO LET—Good chance for right man; portion of store on best street in New York for optician; low rent to first-class man. G. H., care Jewelers' Circular-Weekly.

STORE TO RENT in Newark, N. J.; very best location for live retail jeweler; splendid opportunity for a live jeweler. Address, E. J. S., care Jewelers' Circular-Weekly.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,

3 Maiden Lane, New York.

Canada Notes.

Ammon Davis, who sold his business in Toronto, has opened another store at 12 King St. W., Hamilton, Ont.

James Ryric, of Ryrie Bros., Toronto, left, on the 14th, for an extended European trip, accompanied by Miss Ryric. They will begin their tour, which is one of business and pleasure combined, at Naples, visiting the leading art centers of Europe. Mr. Ryrie expects to place extensive orders for diamonds and precious stones at Amsterdam.

The case of R. G. Lewars, the scheme jewelry man operating under the name of the Bon Ton Novelty Co., came up at the Criminal Sessions Court, on the 15th, an indictment having been found against him for using the mails for an unlawful purpose. Mr. Du Vemet, counsel for the defence, raised a technical objection and urged that an amendment made in the law practically rendered it inoperative. The case was remanded until the Interim Sessions to allow the point to be considered.

A number of Toronto capitalists are interested in the amalgamation now being arranged between the silver plated ware business of William A. Rogers, New York, and the Niagara Silver Co., Niagara Falls, N. Y. As their operations extend to this side of the line, a charter has been applied for under the Ontario Companies Act, the name under which incorporation is sought here being William A. Rogers, Limited. The directors of the new concern are likely to include A. E. Ames, Robert Kilgour and S. J. Moore, of Toronto. Mr. Moore has been the general manager of the Niagara Silver Co. for several years and will probably be the president of the new company, Mr. Rogers being general manager. The amalgamation arrangements provide for introduction of considerable additional capital, which will be employed in extending the lines of manufacture.

TO LET.

ONE OF THE BEST WINDOWS ON MAIDEN LANE,

between Broadway and Nassau St. Only responsible parties considered. Address,

"PERMANENT,"

care Jewelers' Circular-Weekly.

SCHOOL Watchmaking, Optics, and Engraving, Winona, Minn. W. F. A. WOODCOCK.

Jewelers' Court,

(E. D. GARNSEY, Owner)

51 & 53 MAIDEN LANE, - - NEW YORK.

Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,

56 Liberty Street, New York.

ESTABLISHED 1859.

HERMAN KOHLBUSCH, Sr.,

Manufacturer of

Fine Balances and Weights

for every purpose where accuracy is required.

Office and Salesroom:

194 BROADWAY,





SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.

Trade Gossip.

P. I. Burroughs, the jewelry auctioneer, who has just concluded a successful clearing sale for Birely & Son, Oshkosh, Wis., left that place last Sunday for Montreal, where he will, next Saturday, open a $100,000 sale.

The growth of the convivial "Order of Buffaloes" has induced Loeb & Co., 33 Gold St., New York, to produce a Buffalo ring, which has already had an extensive sale. The ring is of silver and has on either side of a stone a finely modeled head of a buffalo. The rings are set with cats'-eyes, turquoise matrix or doublets, and are finished either bright, oxidized or colored rose gold. They are sold to retail at $1.

A new silver plated candlestick, No. 949, has just been placed on the market by S. Sternau & Co., 204 Church St., New York, who are manufacturers of everything in metal ware. The candlestick is 2¼ inches high, 3¾-inch base, with solid bead trimming, silver plated and burnished. If the reader has not received a copy of S. Sternau & Co.'s latest catalogue, which contains over 50 new articles this season, he is requested to write for one, mentioning this paper, and a copy will be sent to him.

Jewelers who are about to order new show cases or store fixtures will do well to consult with Demarest & Eckerson, 435 Seventh Ave., New York, who make a specialty of turning out artistic store fixtures of the highest grade. The two members of this firm were formerly with B. & W. B. Smith, who failed some years back. Handsome cases of their manufacture are in use by Black, Starr & Frost, John Wanamaker and a number of other high class stores.

John Haack, renovator and improver of pearls, 11 John St., New York, received, a few days ago for improving, a pearl that had been in the setting for 20 years or more. The pearl was rough and lusterless, showing the marks of the clamps as well as other defects. After it had passed through Mr. Haack's hands the pearl was smooth, perfectly round and of a decidedly even and brilliant luster. THE CIRCULAR-WEEKLY representative saw the pearl before and after its renovation, and while before it was improved it looked as though it might have been boiled, after it was improved it looked as though it had never been submitted to wear or usage. It was a remarkably fine job.

A person engaged in the business of carrying freight by wagons from depots to other places and delivering packages for all persons who desire to employ him is a common carrier.

Philadelphia.

F. C. Missimer Mfg. Co. have made an assignment to Louis Hutt.

Work on the new buildings of the Keystone Watch Case Co. will be started in the early Spring.

E. P. Ledos, of the Ledos Mfg. Co., Newark, N. J., stopped off in this city, last week, on his way to California.

The estate of Victor Berenfeld, who died suddenly about three weeks ago, has been valued, according to papers filed last week, at $2,000.

The daughter of J. H. A. Davisson, of J. E. Caldwell & Co., is to be married shortly to Frank Bennett, of West Philadelphia.

Charged with the theft of a gold watch from Snellenburg's jewelry department, Maggie Harris was, last week, held in $600 bail for trial.

C. S. Powell, 5 S. 8th St., presented the members of the Camden Basket Ball Team with handsome badges, Saturday, at the team's anniversary celebration.

Jacob Muhr, of H. Muhr's Sons, and Andrew Kass, 13th and Market Sts., were elected to the board of directors of the Hebrew Education Society, at a recent meeting.

The convention of Knights Templar in this city, next September, will afford some manufacturing jeweler an opportunity to secure a profitable contract for medals and badges.

Charles Ladomus, Chester, Pa., has been subpoenaed by the Grand Jury of Delaware county, to give evidence regarding the alleged defective construction of the new county bridge over Chester creek.

Mrs. Schwartz, who abandoned her jewelry store on 8th St., near Race St., recently, is said to be in Atlantic City, where she intends to open a retail store with her brother-in-law, Charles Schwartz, who now conducts two stores in 8th St., one opposite the abandoned establishment of Mrs. Schwartz.

The local branch of the International Jewelers' Union held a special meeting in the hall at 8th and Spring Garden Sts., Thursday evening. The meeting was an open one and was largely attended by union and non-union jewelers. This branch of the union was incorporated on Oct. 27 and now has a membership of more than 200.

C. R. Smith & Son, 18th and Market Sts., have recovered a gold watch which was stolen from their establishment, last April, in a most unexpected way. On Tuesday last William Rogers, a coachman employed by George W. Childs-Drexel, brought the watch to the store to have it repaired. It was identified as the one, worth $350, which was stolen last year. Rogers was arrested, but denied having stolen the timepiece.

The

Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

News Gleanings.

Lewis Hattery, Stewart, Wis., has sold out and will move to Iowa.

J. K. Williamson (Agt.), Rome, Ga., has filed a petition in bankruptcy.

The home of W. F. Baker, Cartersville, Ga., was destroyed by fire, March 8.

Horace W. Bacon, Spencer, Ind., is endeavoring to compromise with his creditors.

J. S. Graham, recently at Charleroi, Pa., is now with J. D. McAulis, Beaver Falls, Pa.

E. E. Wheeler, Hampton, Ia., expects to engage in the jewelry business at Cando, N. Dak.

Fire slightly damaged the store of Albert Von Bracht, Poughkeepsie, N. Y., March 11.

The William B. Durgin Co., Concord, N. H., have temporarily reduced their working force.

The store of W. J. Hinman, Oneida, N. Y., was much damaged by water in a fire next door, Wednesday.

Isaac Laning, Bridgeton, N. J., was severely bitten by a dog, last week, while walking along a street.

Herman Ackerman, Marysville, Kan., has moved his stock to a temporary location until his new building is completed.

A traveling dealer in "fake" clocks and jewelry has been operating in Mankato, Minn., and vicinity, recently.

W. D. Wade, manager of the Wade Jewelry Co., East Liverpool, O., is on an extended business trip of several weeks.

The citizens of Adrian, Mich., led by H. P. Wonder, of the City hotel, are endeavoring to raise funds to purchase a town clock.

C. S. Allison & Son, Owosso, Mich., are rearranging the interior of their store and show window since the removal of H. W. Mann.

A. E. Sprague, of Columbus, O., has opened a jewelry store with a small stock of goods in the front part of a drug store at Piqua, O.

Sarah F. Eells and Marie L. Frame have sold to Julius Dryfuse the stock of jewelry at Eells & Frame's store, Toledo, O., for $2,011.61.

R. D. Trowbridge has now secured the business of T. I. Lewis in Moorhead, S. Dak., and in future will conduct the jewelry establishment.

Some time during the night of March 9 thieves entered the store of J. A. Strachan, Atlanta, Ga., and stole a lot of jewelers' and watchmakers' tools.

J. Guy Daniels, Newberry, S. C., has purchased the interests of his partner in the firm of Daniels & Co. and will conduct the business under his own name.

Herbert H. White, who was a clerk with the William B. Durgin Co., Concord, N. H., but for two years past with the volunteer army in the Far East, is expected home soon.

The jewelry store conducted by the late J. A. Schrom, at Burlington, N. Y., is to be reopened by Mrs. Schrom and managed by Samuel White, until recently employed by M. E. Lippitt.

F. C. Cook, Janesville, Wis., who has been in Florida with a party of friends, has returned home after enjoying the climate, and states that he landed a 142 pound tarpon without assistance one day.

A. H. Baker, jeweler, who had been engaged in business at Red Lion, Pa., for about 10 years, has moved to his Baltimore county farm. Mr. Baker, before leaving, disposed of the greater part of his stock at auction and private sale.

Fred. Reama, of the Reama Silver Plating Co., Springfield, O., recently sent to Mrs. Carrie Nation a small silver plated hatchet. She received it while in the jail at Topeka, and Mr. Reama received a letter written on the Sheriff's letter head, acknowledging receipt of the gift.

Julius E. Gerhardt, of Gerhardt & Feitel, Pittsfield, Mass., has been awarded first prize of $100 in gold for excellence in steel engraving. The contest was conducted under the auspices of Eaton & Glover, New York, and was open to Canada, Mexico and the United States.

Racine College, Racine, Wis., has been presented with a clock which stands seven feet high. On the face is the inscription: "In memory of Herbert E. Schoen, born March 10, 1886, died Nov. 13, 1900." The gift is from George Schoen, father of the boy, who was a student at the college.

W. E. Wilson, Navosota, Tex., has filed papers with the County Clerk, making an assignment of his stock of jewelry for the benefit of accepting creditors, naming H. H. Wilson as assignee. The assignment



OUR LINE OF

DIAMOND MOUNTED JEWELRY

IS THE MOST COMPLETE IN THE MARKET.

For ORIGINALITY, BEAUTY AND VARIETY

it is unapproached.

HAND-CARVED GOLD RINGS, embracing over 300 different designs.

SET RINGS in Rose-Diamond and Pearl combinations with Opals, Doublets, Garnets and Turquoise.

BROOCHES in a large number of Chaste and Ornate Designs.

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NEW YORK.



THE LINE OF THE YEAR.

Our Orders from the Jobbers prove that our goods are what the Retailers demand—. . . . . .

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GOLD BARRETTES.

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Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.





HENRY C. HASKELL,

Designer and Maker,

Fine Gold Rings, Medals, Society Pins, Emblem Jewels, Etc.,

From exclusive designs,

9-11-13 Maiden Lane, - NEW YORK.

was made for the benefit of such of his creditors only as accept their proportional share of the estate of said assignee.

Mrs. Lena Kupfer, Dillon, Mon., has sold out.

Martin Doerr, San Jose, Cal., has been attached.

J. W. Sharrard, Louisville, Ky., is in bankruptcy.

E. Lueck, of Benson, Minn., is ill of stomach trouble.

The Art Jewelry Co., San Jose, Cal., are reported in difficulties.

William Peterson, Jacksonville, Ill., has moved to new quarters.

C. Scheuermann, Madison, N. J., will move his store, April 1.

B. O. Rosse, West Chicago, Ill., has moved to a new location.

I. Zeller, Aztec, N. M., has moved his stock to a new location.

Alfred P. Larsen, Granite Falls, Minn., has changed his quarters.

D. C. Baker, Washington, Pa., is selling his stock at auction.

L. D. Hannon, Sparta, Tenn., lost heavily by fire, last Wednesday night.

M. C. Wells, Towanda, Pa., lost a dozen watches by burglars last week.

A. L. Bolsta, Ortonville, Minn., has moved his stock into new quarters.

Hans Peterson, for many years at Fertile, Minn., has gone to Toledo, Ore.

A. F. Snyder, Cripple Creek, Col., has given mortgages amounting to $4,784.

H. F. Waddell, of Glencoe, Minn., has opened a jewelry store in Stewart, Minn.

J. C. Veden, Wadena, Minn., was married lately to Miss Lottie Howard.

H. J. Robertson has bought stock for a store soon to be opened in Wyndmere, N. Dak.

Paul C. Puls, Eau Claire, Wis., has made a number of interior improvements to his store.

Edward E. Notlage, West Medway, Mass., proposes to locate in business in the west.

L. DeBeck, Kalispell, Mon., has discontinued the jewelry business he has been conducting.

Benjamin S. Wilber, of Newburgh, N. Y., has rented quarters at Washingtonville, N. Y.

Edmund J. Daumont, one of the oldest and best known watchmakers in Louisville, Ky., died of cancer. He was an old resident of that city.

Carter & Moyer, Uvalde, Tex., have sold their stock of jewelry and notions to Moyer & Rawley.

O. A. Bronson, Watertown, S. Dak., has bought the old Cloyes stock of jewelry and added it to his own.

C. D. Osborne, Davis City, Ia., has sold his stock of jewelry, etc., to O. W. Halstead.

E. R. Moses, of the E. R. Moses Mercantile Co., Great Bend, Kan., has been making a buying trip.

W. H. Robins, Emmetsburg, Ia., has released a realty mortgage for $1,000 and given a new one for $1,300.

John G. Brown, of the jewelry and drug firm of Brown & Matthewson, Marshall, Tex., has sold real estate for $630.

P. S. Wise, of Wise & Son, St. Charles, Mo., is trying to interest capital in a printing press invented by him two years ago.

The jewelers of Portsmouth, O., have agreed to close their stores at 6 o'clock every evening except Tuesday and Saturday.

The Globe Mfg. Co., Leominster, Mass., making horn and celluloid jewelry, intend to build an addition to their factory to care for increasing business.

Leopold Lowenstein, Stephenson, Mich., had his heel torn off and his foot badly lacerated by a vicious dog. Fears are entertained of blood poison.

Mr. Grubert, of Switzer & Grubert, Staunton, Va., has retired from the business on account of ill health. Mr. Switzer will continue, having purchased his partner's interests.

George B. Bement has sold a half interest in his jewelry business at Brodhead, Wis., to F. R. Smith, of Fond du Lac, Wis. Mr. Smith was formerly of Strickland, Smith & Co., of Fond du Lac.

C. H. Phelps, who has been engaged in the jewelry, book and stationery business in Bismarck, N. Dak., has disposed of his stationery business and will continue in the jewelry and book line.

J. M. Radebaugh, Janesville, Minn., is constructing a "precision gravity clock." When completed it will run by gravity and with such absolute accuracy as to time that it will be practically exact from one year to another. It will be enclosed in a handsome black walnut case 10 feet high.

S. Mandelson will start in the jewelry

CAST YOUR



UPON AND INSPECT OUR NEW LINE OF

PEARL PENDANT MOUNTINGS.

49 MAIDEN LANE,
NEW YORK.

L. ADLER & SON.

GARREAUD & GRISER,

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.



S. GOLDNER

MANUFACTURER OF

Fine Diamond Mountings,

85 Nassau St., New York.



Pat. applied for.

and dry goods business in Nebraska City, Neb., before the first of April.

J. A. Wiedemann, El Dorado, Kan., has sold out.

The death is reported of J. L. Wingate, Mt. Pleasant, Ia.

Frank LeBron, Keokuk, Ia., has satisfied a realty mortgage for $1,000.

Emil Sutter, Abilene, Kan., has filed a voluntary petition in bankruptcy.

Walter C. Cornell is opening a jewelry store at 39 Water St., Newburg, N. Y.

Fred W. Brodegaard, Omaha, Neb., has given a realty mortgage for $1,800.

M. S. Hall, Mankato, Kan., has sold real estate for a consideration of $500.

The Elgin National Watch Co.'s quotations for shares run from $1,600 to $1,700 each.

G. F. Scallor has removed his stock of jewelry and notions from Devine to Big Foot, Tex.

H. O. Ewing, Fontanelle, Ia., has purchased the china and jewelry business of W. A. Weisler.

Edward E. Triem, Laporte, Ia., has been sued for $5,000 by a woman, who claims he circulated false and injurious reports concerning her.

The plant of the defunct Anchor Silver Plate Co., owned by M. J. Cummings, at Oswego, N. Y., has been sold to the Mohawk Mfg. Co., who will manufacture sweaters in it.

Castelberg's National Jewelry Co., Washington, D. C., were awarded third prize in the series offered by the inaugural committee for the best electric illumination designs exhibited during the inauguration.

C. W. Jelliff and J. S. Pickering, of Mansfield, O., attended the funeral of Joshua Hyde, one of the oldest jewelers in the State, at Mt. Vernon, O. Twenty-five years ago they began apprenticeship under Mr. Hyde in Mt. Vernon and continued with him until they established themselves in Mansfield.

Ferdinand French, a negro, of Duquoin, Ill., was strung up by the neck and otherwise tortured to obtain a confession to the robbery of the store of Henry Croessmann, at Duquoin, Tuesday noon of last week, and the State authorities caused the arrest of Dr. T. B. Ragan, Jr., a dentist, charged with being the leader in the work. The negro denied that he robbed the store.

An Italian pack peddler, who gave his name as George Macoe and said he was from Springfield, Mass., was arrested at Chicopee, Mass., for selling jewelry. The man had a license to sell other goods, but not jewelry. There is a severe penalty attached to selling jewelry in this way. He had a secret drawer in the old wooden box he carried in which was concealed a collection of jewelry calculated to delight the heart of an unsuspecting woman purchaser.

Thomas W. Munce, a traveling salesman for a Cleveland, O., wholesale jewelry house, was robbed of a satchel containing two dozen watch chains and six cheap watches, while waiting for a train at Rochester, N. Y. Munce was seated on one of the benches in the depot and had placed his satchel beside him. When he reached for it he found it was gone and in its place was an old grip containing a couple of old shirts, some collars and cuffs and a necktie.

Joseph W. Hurd died in Chicago of pneumonia, March 5, after a brief illness. He was a native of New Hampshire. Mr. Hurd went to Rockford, Ill., from the old Cornell watch factory, at Grand Crossing, at the time the Rockford Watch Co. began business, and in 1876 succeeded Dell Clark as superintendent of the factory. He invented a watch regulator that brought in $200 per month at one time, but which has been superseded now. He remained superintendent of the Rockford factory for about 10 years. He then embarked in the sale of carriages, but disposed of his interests and went to Aurora, Ill., as superintendent of the watch factory there. For the past two years Mr. Hurd had not been actively engaged in business.

Last week Robert Leding, 401-405 11th St., Washington, D. C., of the former firm of Moore & Leding, jewelers, in going over his accounts found a supposed shortage, in one instance of $10, on the part of a former clerk, Calvin McGrew. From this grew an exaggerated report of embezzlement on the part of the young man, aggregating $1,400. This led to the arrest of the young man at his home in Hagerstown, Md. He was brought back to Washington and the case set for trial, Monday, when a plea for *nolle pros* was entered by the young man's attorney. The evidence in the case covered a transaction with reference to the sale of a watch, the first payment for which the cashier stated was not turned in. This was entirely disproved by the evidence of the purchaser of the watch, who stated that she saw McGrew hand the money to the cashier and also heard him tell him that he (McGrew) would be responsible for the balance of the money. The defendant was promptly exonerated.

FOR YOUR
Easter Display.



No. 2541. Lily Sprays, in white, pink, purple or yellow, per doz. $1.75
No. 2541a. Lily Spray, in white, per doz. $2.00



No. 2542. Chrysanthemum Bush.

No.	In. high.	Ea.
2542a	24	$1.00
2542	24	1.75



No. 2201. Palm Plant.

No.	In. high.	Leaves.	Ea.
2204	24	3	$0.20
2205	36	3	.40
2200	36	5	.60
2201	40	6	.75
2201a	50	10	1.80



No. 2494b. Easter Lily.

No.	In. high.	Lilies.	Ea.
2494b	24	3	70c.
2494c	24	2	60c.
2258d	18	1	30c.



No. 2536. Rose Spray.

No.	In. long.	Per doz.
2530	12	$0.80
2531	14	1.35
2536	14	1.75
2533	14	2.00

Any color.

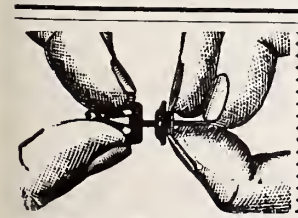


No. 2150. Fern Dish.

No.	In. diameter.	Ea.
2150	6	$0.90
2150	7	1.25
2150	8	1.75

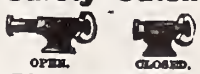
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129 Fifth Avenue, NEW YORK.
187 S. Clark St., CHICAGO, ILL.



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
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THE WASHBURN
Safety Catch



OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.



PITZELE & BASCHKOPF,
Makers of..... FINE DIAMOND MOUNTINGS,
12 Maiden Lane, - - - - New York.
Our Styles and Prices Can't Be Beat.
CALL AND BE CONVINCED.



No. 202. No. 205.

ERNEST VATIER,
FOUNDER IN
Gold, Silver
and
Bronze d'Art.
Maker of
FINE CASTINGS
For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.



312 MARKET STREET, NEWARK, N. J.
Bell Telephone, No. 6542.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, MARCH 20, 1901. No. 7.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

A little of all kinds of business could he found in Chicago last week good, bad and indifferent, according to the house interviewed and the lines carried by it. There was no need inquiring at watch houses—they have had good trade all along. There seemed to be a pretty good business with sterling silver houses, but plated ware was quiet. Optical houses are running along about as usual and in tools and materials the demand is easing up a bit after an active trade all Winter. This is a dull season in clocks, but the houses seem to be reasonably busy. January and February were good months in clock lines and March shows the usual seasonable falling off. The factories, which as a rule have been behind in filling orders, will now have the opportunity of catching up.

M. A. Mead is making a business trip through the west.

J. B. Schaefer, Sandusky, O., is taking a course of optics at a Chicago school.

Mr. Bennett, of Reed-Bennett Co., Minneapolis, Minn., was in the city for a brief stay on his return trip from the east.

S. L. Griffin, representative of C. F. Rumpp & Sons, leather goods, Philadelphia, Pa., will be at the Palmer house, Room 540, this city, from March 18 to April 18.

Mrs. Spaulding, jewelry store manager of the estate of the late L. C. Garwood, Champaign, Ill., was in town several days for the purpose of looking over stocks and also to employ a competent workman.

Mrs. Selkirk, wife of jeweler A. T. Selkirk, Charlotte, Mich., was in town last week, visiting the wholesale millinery houses. Mrs. Selkirk occupies one side of the jewelry store with millinery stock.

H. H. Spaulding, of the Illinois Case Co., reports the factory busy on new work, more orders for jewelry cases having come in in February than could be taken care of easily. Repair orders are also numerous.

T. D. Robertson, Dallas, Tex., has been visiting at northern cities. While at St. Louis on his way home he received the unwelcome intelligence that his home had been destroyed by fire with all its contents, the family escaping in safety. He was reasonably well insured.

Charles Henry Annin, a jewelry designer of ability associated with the house of Stevens, Wallace & Co., and Miss Hattie B. Minkler, an estimable young lady of La Grange, were married at noon Thursday at the home of J. A. Todd, in that suburb. The couple will be at home in La Grange after April 15.

D. N. Johnson, for 14 years with the Simpson, Hall, Miller & Co. branch of the International Silver Co., has severed his connection with that house and accepted a position with C. Rogers & Bros. Mr. Johnson has passed through boyhood to manhood in the silver ware business in Chicago.

J. M. Hedden, a well known silver ware man between the Missouri River and the Rockies, with headquarters at Denver, Col., has completed arrangements with C. Rogers & Bros. to represent them in that territory the coming year. The towns between the river and the mountains are as familiar stamping grounds for Mr. Hedden as is his home city.

J. H. Purdy & Co. received last week a curiosity from the Philippines in the shape of a Philippine "bolo." It is a two foot sword or cleaver with heavy blade, widest a short distance from the point, and has an ebony handle with brass hand guard. It was brought from Cebu, P. I., by a returning soldier as a present to Mrs. Purdy from her brother, who is hospital steward at Cebu.

H. G. Nye, Chicago manager C. Rogers & Bros., has returned from an extended trip along the Pacific coast. While there he made arrangements with Nordman Bros., San Francisco, to represent their factory on the coast. They will carry a full stock. "I had a nice trade all through my coast trip," said Mr. Nye, "and confess I was surprised at the opportunities there. To-day Seattle is one of the best towns of its size in the Union."

A gasoline explosion recently occurred in the store of M. M. Hertzstein, Crete, Neb., and Mr. Hertzstein's hands were so severely burned that he was obliged to go to St. Joseph's hospital, Omaha, for treatment. For a time it was feared that both hands had been so badly burned that amputation would have to be resorted to, but it is stated now that both can be saved, though it will be some weeks before he will be able to resume his duties.

Every employe of the Illinois Central railroad who has worked for the company for more than a year will receive recognition for his services from the stockholders in the shape of a bronze medal. A New York jewelry firm have made 16,000 of these medals and they will be distributed among the men in a few days. One side of the medal bears the inscription, "The Mississippi Valley Route," and on the other is inscribed the name of the employe receiving the medal and the words "Jubilee Souvenir."

Martin, Copeland & Co., for 14 years past located at 151 State St., will move about April 15 to the seventh floor of the Champlain building, northwest corner State and Madison Sts., where they will occupy larger quarters. Manager Bleecker, of the Chicago office, is personally superintending the arrangement of the new quarters. The space formerly occupied by them at 151 State St. will be taken by Stern Bros. & Co. in the enlargement of their sales room.

Business the past week was almost entirely confined to orders from travelers or direct from country firms. There were comparatively few buyers here making personal selections. Among the more prominent of the visitors were: J. W. Neasham, Ottumwa, Ia.; A. H. Frandsen, Monmouth, Ill.; A. L. Haman, St. Paul, Minn.; Mr. Bennett, Minneapolis, Minn.; R. E. Stephens, Newport, Ind.; H. Goldman, Milwaukee, Wis.; Henry Bott, Milwaukee, Wis., and the regular nearby trade.

Columbus, O.

John W. Brennan was arrested in this city a few days ago while attempting to sell a lot of valuable jewelry for a very small sum. He claimed to have bought the goods, but he will be held for investigation. The officers believe him to be a crook.

F. M. Deinlein, jeweler, Neil house block, was a few days ago neatly victimized out of three pairs of fine opera glasses. Mr. Deinlein called at police headquarters and reported that he had several customers in his store and a large quantity of goods on exhibition. He made several sales and after the crowd thinned out somewhat he began putting the goods away, when he missed the opera glasses. He gave a description of some of the parties.

The Columbus officials are having trouble with the pawnbrokers, only six of them having as yet complied with the law requiring them to secure a license and pay a fee of $100, or $86.58 from Feb. 2, when the ordinance went into effect. There are 25 to 30 of them doing business in the city. It has been decided to compel them to pay the license or close their places of business. The pawnbrokers' association have given up the idea of testing the constitutionality of the ordinance.

TWO MORE ITEMS FOR YOUR CONSIDERATION.

Our Policy.

In the face of the present discussion as to confining the sale of jewelry to legitimate jewelers, we wish to state that we have always considered this a most vital point and have acted accordingly ⌀ We confine our sales to legitimate jewelers, believing we thus act in the interests of those who devote their entire time to this business and whose trade we could not afford to lose ⌀ We will continue to protect our patrons to the best of our ability by selling our goods to the trade only.

Your Sales.

There are many conditions which affect your sales, chief among which is the buying of goods from a house that caters to its customers' interests and that believes this to be the best method of winning and holding patronage ⌀ Such a house we claim to be, with such principles as appear under "Our Policy" ⌀ Jewelers always find a good margin in goods bought of us, because our extensive business and purchases permit of such margins ⌀ We never misrepresent and we are always willing to do business with jewelers upon terms most advantageous to them.

BENJ. ALLEN & CO.,

131-137 Wabash Ave., Chicago.

Sapphires. Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Chrysolites. Bloodstones.

H. H. SPAULDING, Pres. FRED. WHITTIGER, Treas.

ILLINOIS CASE CO.

(INCORPORATED),

MANUFACTURERS OF

CASES FOR JEWELRY AND SILVERWARE, CHESTS, ROLLS, BAGS, TRAYS, ETC.

Forms for Window Displays a Specialty.

SEND US YOUR SHOW-CASE TRAYS FOR REPAIRS.

63-65 East Washington Street,

Telephone, Central 3035. CHICAGO.

CONSTANT VAN REETH,

Formerly Foreman of The H. Keek Mfg. Co.'s Cutting Works.

Importer and Cutter of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

Office and Factory: Rooms 5 & 6 Lion Bldg.,

Corner Fifth and Elm Sts., CINCINNATI, O.

America's Leading Art and Jewelry Auctioneer,



DAN I. MURRAY,

3 Maiden Lane, N. Y.

126 State Street, Chicago.

During next two weeks address all mail to Chicago address.

References unequaled. Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

Cincinnati.

Among the buyers in town last week were: H. Emmerling, Hillsboro, O.; David Meenes, of Mcenes & Patton, Springfield, Tenn., and J. G. Laupus, Seymour, Ind. They all reported trade very good, so far.

August Newstedt, of Bene, Lindenberg & Co., is home to stock up for a continuation of his trip. He reports trade better than any previous Spring. Jonas Wise, of Frohman & Co., is home for a few days to get some of the new goods that have just come in. L. Loeb, of Herman & Loeb, has been on an eastern trip. While in West Virginia he inspected some mines in which he intends to invest.

Frank Herschede writes from California, where he is stopping for a few weeks, making a tour of the principal cities, that business on the coast seems to be fine, with prospects for a good trade this year. He is on a pleasure trip, but has incidentally picked up some fine hall clock orders for future delivery. John Herschede, who has charge of the business, says the orders are coming in daily in a very gratifying way. They have received some excellent orders from the east.

Mrs. F. L. Marshall, calling herself a White Rat from New York, stopped at the Burnet house, last week, for one day and then moved her baggage to the Rand hotel for a few days, returning to the Burnet for another day. She was presented with a bill and she gave a check for $700, which the hotel people would not cash. She went out to get it cashed and did not return. In the meantime she visited the store of B. Frank Flint and asked him to send diamond jewelry, valued at $500, to the Burnet for approval. He refused. Then she went to W. A. Davidson & Co. and purchased about $35 worth of jewelry. Mr. Davidson would not accept her check for the amount and she left, saying she would return, pay the money and take the goods. She returned, but evidently without the cash, as she said she did not care for the goods and would not take them. The woman disappeared without getting anything, so far as can be learned. She is described as a small woman, about 30 years old, dark complexion and a dashing manner, attractive but not handsome; a woman to make friends easily.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

St. Louis.

TRADE CONDITIONS.

The wholesale dealers report that business has been good the past week and that more outside jewelers have been in the city than there had been for some time. The prospects are that the coming Summer will be one of the best for many years.

W. F. Kemper, treasurer of the Retail Jewelers' Association of Missouri, was a juror in the Criminal Court, last week.

At the next meeting of the Retail Jewelers' Association of Missouri the subject of sending out invitations to the watch companies, jewelry manufacturers and the jewelry interests in general, to participate in having exhibits at the St. Louis World's Fair will be brought up and discussed.

The work of creating the World's Fair is acquiring gratifying impetus. The spirit manifested shows that St. Louis was only waiting for an opportunity to give tangible evidence of its readiness to come to time in fact as well as on paper. Although the call for the first 10 per cent. on subscriptions distinctly stated that Monday, March 18, was the day on which subscriptions would be received at the Bank of Commerce, the doors of the bank had not been opened five minutes, March 14, before cash was tendered. The first actual payment in full on account of the first call and in response to the demand was made by the Eisenstadt Mfg. Co. when they presented a check for $500, being 10 per cent. on their subscription of $5,000.

Two bold thieves broke a show case in front of the jewelry store of Armando Vieta, 1819 Franklin Ave., about 8 o'clock, Thursday evening, and stole a diamond ring valued at $55. The robbery was committed while Mr. Vieta was in his store and several pedestrians were passing on Franklin Ave. Both robbers were young men and one of them is supposed to have been hurt in breaking the glass, as blood was found on the sidewalk in front of the place soon after the men ran away. They were neatly dressed and were first noticed by Mr. Vieta apparently admiring the different articles of jewelry in the window. Mr. Vieta watched them for some time and was about to walk from behind his counter when there was a crash of falling glass in the direction of the show case. Looking around, he saw one of the men put his hand into the window and grab at a tray in which valuable rings are kept. He yelled at the robber and then ran to the door. When he reached there the thieves were running toward 19th St. The jeweler followed them a short distance, but they disappeared in the darkness.

Georgian STERLING SILVER.

In Complete Table Service—

French Gray Finish.

COFFEE SPOON.





TOWLE MANUFACTURING CO.,

CHICAGO NEWBURYPORT, MASS.

San Francisco.

F. H. Levy, of M. Schussler & Co., is home again.

E. A. Phelps, of Phelps & Adams, is in New York.

John B. Whitney was in Los Angeles, Cal., last week.

Mrs. Emile Pfund, Aberdeen, Wash., spent last week in this city.

E. B. Dana, New York, was among the guests at the Lick house, this city, last week.

H. E. Hall, writing from Honolulu, expresses himself so well pleased with our new possessions as to have postponed his return to the next steamer.

C. W. Gibbs, Wallace, Idaho, has been making his first trip to this city, accompanied by his mother and sister, who reside in Portland, Ore.

Among the visiting jewelers in San Francisco, last week, were: J. D. Clune, Sacramento, Cal.; J. Christensen, Rio Vista, Cal.; R. C. Richmond, Arcata, Cal., and Charles W. Wright, Eureka, Cal.

At a recent meeting of the retail jewelers of the North End, San Francisco, it was decided that all stores should close at 8 o'clock on all evenings, with the usual exceptions. It was agreed that any jeweler who violated the agreement should be compelled to pay a fine of $10.

Earl Wilson, aged 19, and Leo Vaughn, aged 17, of Tulare, Cal., have been arrested in this city and their arrest has led to the clearing up of a very mysterious jewelry robbery which occurred in Tulare, last November. Vaughn is a nephew of Z. F. Vaughn, jeweler, Tulare, who last November lost several hundred dollars' worth of jewelry from his store, no trace of the robbers being found at the time. The boys came to this city and took a room in the Bonanza house, where they have been for weeks. Last week Wilson was accused by Vaughn of stealing a gold watch. Wilson was arrested and at the police station he told such a story as led to the arrest of Vaughn, and the police consider that they now have all the evidence necessary to prove that Vaughn was the one who took the jewelry. It is believed that Vaughn has made a confession to the police in which Wilson is implicated in the robbery. Wilson was a waiter at Tulare and a very close friend of young Vaughn.

Pacific Coast Notes.

E. J. Lewis, Stockton, Cal., has vacated the store at 123 E. Main St.

George Gies intends to engage in the jewelry business at Sonoma, Cal.

Oscar R. Luedke, Anaheim, Cal., has sold his jewelry business to his brother, Adolph.

F. C. St. John, watch and clock repairer, has located in Grass Valley, Cal., having opened a shop in W. E. Johnston's store.

The jewelry business of Y. H. Boudreau, Modesto, Cal., has been formally transferred to W. L. Tregea and the new proprietor took possession, on March 1.

Gordino & Ingalsbe, jewelers, Salinas, Cal., have moved their stock of goods from their old location into 218 Main St., recently vacated by S. F. Hollander, jeweler.

S. F. Hollander, for several years past a highly esteemed citizen and prominent business man of Salinas, Cal., has gone to Eureka, Cal., where he will open a jewelry store and make that city his permanent home.

Another one of the windows in J. Glick's jewelry store, Hunter St., Stockton, Cal., was broken last week, making three glasses that have been destroyed of late. The damage was done with a rock and the manner in which the glass was broken indicated that the party had held it in his hand when he shattered the window. The rock was found on the floor under the break.

Pacific Northwest.

The death occurred, last week, of Albert E. Giering, Seattle, Wash.

George Classon will engage in the jewelry business at Ontario, Ore.

H. A. Richardson & Co. have opened up at Castle Rock, Wash.

J. H. Dunniway, watch repairer, has located at Ft. Benton, Mont., with D. G. Lockwood.

Wilson & Roper's store, Grant's Pass, Ore., was recently burglarized and goods to the value of $100 taken.

Ed. F. Fowler Co., Boise, Idaho, are now located in new and commodious quarters at 208 N. 8th St.

Francis Dielschneider, McMinnville, Ore., has gone to San Francisco, where he will enter a jewelry manufacturing house.

D. T. Prichard, Medford, Ore., has returned from a business trip to Klamathon. It was reported that he had decided to locate at Klamathon, but he denies this report.

The store of Ames & Beull, Orting, Wash., was entered, last week, and about $75 worth of jewelry taken. Entrance was effected through the front window by breaking a pane of glass.

Fred. Roper has purchased the interest of his partner, Roy Wilson, at Grant's Pass, Ore., and is now sole proprietor and manager of the establishment. G. D. Cusino remains in charge of the watch repairing department.

An ordinance has been introduced by the City Council of Astoria, Ore., which provides that jewelers shall each pay an annual license as follows: Dealers whose stock does not exceed in value the sum of $2,500 shall pay an annual license of $2.50; those whose stock in trade exceeds in value the sum of $2,500 shall each pay an annual license at the rate of $2.50 for the first $2,500 worth of stock in trade and $1 additional thereto for each $1,000 worth of

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IMPERIAL MFG. CO.,

Masonic Temple, Chicago.

stock, or fractional part thereof, in excess of $2,500.

E. T. Mower & Co., Seattle, Wash., have given a chattel mortgage for $550.

Charles J. Hill, of Everett, Wash., has given a chattel mortgage amounting to $500.

Marcus Sobel, Spokane, Wash., will move to a new location, at 507 Riverside Ave., his former store having been taken by an adjoining cloak and suit house.

The yield of the sapphire mines, now being worked on the west fork of the Rock Creek, 35 miles southwest of Philipsburg, Mont., for the year 1900 is given at 200,000 karats of rough crystals, 1,200 karats being fit for cutting.

Minneapolis and St. Paul.

The A. H. Simon stock, St. Paul, is being closed out.

Lewis Finkelstein, St. Paul, has gone to Hot Springs for three weeks.

F. P. Remer, jeweler, St. Paul, was acquitted of a charge of indecent exposure.

Albert Goodman, jobber, St. Paul, has returned from his southern Minnesota trip.

Frank C. Worrell, retailer, Minneapolis, has gone on a trip to Portland, Ore., for a few weeks.

J. T. Mutri, Woolsley, Can., has been in St. Paul taking an optical course with F. H. Upham.

A. E. Gregory, jewelry auctioneer, is in Minneapolis after conducting a sale at Sheboygan, Wis.

Walter G. Hudson, with J. B. Hudson, Minneapolis, has been in New York after Spring novelties.

J. M. Bennett, of the Reed-Bennett Co., Minneapolis, has returned from a three weeks' trip in New York.

Herman Haueter, of Fernald & Haueter, Bellingham, Minn., has been in Minneapolis in search of the $800 worth of jewelry stolen from the firm last week. He found about $40 worth of goods in a Minneapolis pawnshop and is on the track of still more.

M. Thouren & Co., manufacturing jewelers, Minneapolis, have removed their offices and works from the Reeve building to 407 Nicollet Ave., fourth floor.

Harry Turner, formerly watchmaker for M. Shapira, St. Paul, but later of Howard Lake, Minn., has returned and is now at the bench for Masor, jeweler, 7th St., St. Paul.

Fagerstrom & Deeny, both members lately watchmakers for A. H. Simon, St. Paul, have opened an office and will do work for the trade. They are located in the Baltimore block.

Mowrey, Murray & Leavitt, manufacturing jewelers, St. Paul, have occupied their enlarged quarters in the Ryan block and now have nearly three times the floor space they formerly used.

Kreger's Loan and Jewelry office, recently burned out at 204 Washington Ave. S., Minneapolis, has established temporary quarters at 419 Washington Ave. S. They expect to be back at the old quarters in 30 days.

The R. B. Wegner Co., jobbers, St. Paul, will, about April 15, move from the fourth floor of the Ryan block to a new room to be fitted up on the second floor of the same building. I. D. Allen, who has been on the road for the house, has gone to Wheaton, Minn., to take charge of Mr. Wegner's retail store there.

Among the retailers in the city from the country the past week were: Dr. J. D. McKenzie, Milnor, N. D.; F. W. Harper, Renville, Minn.; O. Holmberg, Woonsocket, S. D.; W. F. Main, Cando, N. D.; C. H. Nerbovig, Mapleton, Minn.; W. S. Lindsay, Casselton, N. D.; S. B. Millard, Litchfield, Minn.; M. A. Fargeman, Fergus Falls, Minn.; C. Arveson, Sleepy Eye, Minn.; William Plackner, Arlington, Minn.; J. C. Herdliski, Princeton, Minn.; Mr. Hauenstein, of Hauenstein Bros., Red Wing, Minn.

The creditors of Abraham Cohen, the insolvent jeweler of St. Paul, refused to accept the offer of 35 cents on the dollar for unsecured claims. After considering the matter, however, creditors to the extent of $13,431.33 concluded to accept. Creditors to the amount of $7,730.66 refused and there were others who had not signified either way. It is probable that the court will direct a settlement on that basis.

Denver.

The wife of B. Lamon, jeweler, died early last week.

H. G. Petty, Fort Collins, Col., was in Denver last week.

Boyd Park, of Salt Lake, was in Denver last week, looking after the Denver branch of his business.

Bert Lang, formerly in the engraving business for himself, has gone to Salt Lake to work for Boyd Park.

Col. J. D. Lewis, jewelry auctioneer, has returned from Leadville. Col. Lewis had a rather uncomfortable time in the Cloud City. He was conducting an auction for Jeweler Roth and both were arrested for violating a city ordinance, it being against the law of that community to dispose of goods in that manner. Lewis sued for an injunction against the city to stop the auction and believed that the Court would declare the law unconstitutional. District Judge Owers, however, did not take that view of the case and Messrs. Lewis and Roth lost their suit. That stopped the auction and Col. Lewis came to Denver.

H. J. Pier has purchased the jewelry and drug business of Emil Brauch, Hurley, S. Dak.





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COMMANDER 14K., 25-year, and GIANT 14K., 20-year, GOLD-FILLED WATCH CASES.





Just what you need for the Spring trade.

The jobbing trade is now ready to supply you with these and many more of our NEWEST, ARTISTIC creations.

Kansas City.

F. C. Altman is entertaining a little son at his home, 1318 Harrison St.

Mr. and Mrs. S. E. Woodstock left last week for a few months' stay at Hot Springs, Ark.

Mr. Meyer, of the Meyer Jewelry Co., has gone to Chanute, Kan., for a business and pleasure trip.

Col. A. R. Kane, the jeweler and cattle raiser of southern Kansas, was last week in Kansas City with a train load of stock.

Harry Everhardt, son of L. D. Everhardt, jeweler, and one of Warrensburg's best known young men, died shortly after noon, March 7, of consumption, from which he had been a sufferer for several years.

J. H. Baker, manager of the Kansas City Wholesale Mfg. Jewelry Co., has returned from the east, where he had been making purchases preparatory to opening the company's new business in the Nelson building.

The Jaccard Jewelry Co. are getting up the invitations and programmes for the commencement exercises of the University Medical College and the Kansas City School for Nurses. They also furnished the invitations and programmes for the Kansas City Medical College exercises, held on March 5.

The jury in the case of Emma Farrington against the Streicher Watch and Jewelry Co. returned a verdict giving the plaintiff $1,500 damages. She asked for $2,100. Her household goods were seized by the defendant company and sold under an attachment to satisfy the debts of her husband, Elijah Farrington.

Joseph S. Frank, traveler from New York, gave a dinner at the Baltimore during his stay here, last week, as the result of a wager which he had made with J. R. Mercer when Mr. Frank was here last Spring. Mr. Frank claimed that it was impossible to rebuild Convention Hall by July 4, in time for the National Convention, while Mr. Mercer believed that it could be done. Mr. Mercer won.

The number of employes wanted would indicate that the jewelry business is keeping up well in the west. Park Findley, Beloit, Kan., wants to engage the services of a watchmaker and optician. S. Spitz, Santa Fé, N. M., who devotes special attention to Mexican filagree work, wants a fine engraver; Edwards & Sloane Jewelry Co., Kansas City, intend to add another man in their manufacturing department to do cutting for enamel and ornamental work, and the Streicher Watch and Jewelry Co., Kansas City, will employ a manager for their business.

Cleveland.

The revival of the fashion for wearing earrings has taken hold of Cleveland women.

Charles Ettinger has placed a new four dial Seth Thomas street clock in front of his place of business on Ontario St.

Mrs. Sarah E. Beckwith, mother-in-law of A. T. Hubbard, of the Cowell & Hubbard Co., died recently. The funeral was held from the home, 1023 Euclid Ave., and was attended by many friends.



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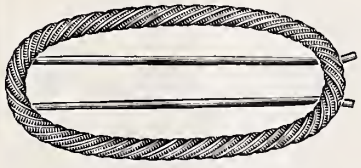
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Coral Necklaces and
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Union Square (South),
NEW YORK.

Pittsburgh.

John T. Reger has removed to Carson St., between 18th and 19th Sts.

Liljedahl & Lindborg have removed from 737 to 705 Braddock Ave., Braddock, Pa.

Charles Fehrenbach has opened a new jewelry store on Ohio St., Allegheny.

J. W. Jones was in the city last week purchasing stock for his new store at Sigonier, Pa.

E. H. Kennerdell, Tarentum, Pa., expects to close the sale of his Salem, O., store this week.

Harry B. Hayes, of Hardy & Hayes, has bought a residence in Sewickley, Pa., to which he will shortly remove his family.

Philip Ruprecht, the Sharpsburg jeweler, whose store was robbed last August, and who gained some fame because he tracked the thieves over this State and New York, was again visited by thieves last Sunday evening, about 10 o'clock, though this time he suffered no loss. The rear door of his store at 808 Main St. was forced open. It was barred by a thick hickory stick, which was broken by the thieves. Why nothing was taken after the store was broken into cannot be understood.

Indianapolis.

Frederick M. Herron is a member of the finance committee of the Commercial Club.

J. B. Bingaman, Hartford City, Ind., and Emely & Stanton, Casey, Ill., are conducting auction sales.

March 12, William B. Doddridge, Mentone, Ind., filed a bankruptcy petition. His liabilities are $2,279.60 and his property worth $320.

J. B. Bingaman, Hartford City, Ind.; Joseph Booth, of I. Booth & Son, Tipton, Ind., and Mr. Emely, of Emely & Stanton, Casey, Ill., were in the city last week.

J. C. Walk & Son are members of the Merchants' Association of Indianapolis, who refund the entire railroad fare of persons living within a radius of 40 miles from Indianapolis upon the purchase of $25 worth of merchandise from one member of the association or from all combined.

Every little while gold is found in Brown county, Indiana, and even diamonds have been found in the old hillside creeks. Last Summer a diamond weighing in the rough five karats was found. A carbon streak ran almost through the center of it. The stone was sent to the cutter, who made two stones, weighing, respectively, 1⅛ karats and ¾—1-64 karat. The stones are very brilliant but of a yellow shade, not deep enough to be called canary, but too deep to rank with even "the whites" of to-day. They have been estimated at between $60 and $70 per karat. These diamonds are owned by an Indianapolis man.

Atlanta, Ga.

"Kelley the Jeweler" is refurnishing and refitting his Broad St. establishment and the interior looks fresh and Springlike.

Mrs. Buchanan, the wife of the Atlanta jeweler who was so cruelly attacked and robbed by a negro, some weeks ago, is slowly improving. The negro has not as yet been caught.

Plans have been perfected and work begun on additions to Davis & Freeman's large Whitehall St. jewelry establishment. Architect Dinwiddie will have the entire work completed by April 1. The massive front will be exquisitely finished in marble and plate glass and the vestibule and interior will be of mosaic hardwood and marble. The fixtures and furnishings will all be in white and gold, making one of the handsomest jewelry stores in the south.

The entire stock of the F. J. Stilson Jewelry Co. was, March 13, turned over to Charles W. Crankshaw, whose bid of $10,200, for Mrs. M. A. Crankshaw, was accepted that morning by attorney W. T. Newman, Jr., trustee in the bankruptcy case of F. J. Stilson. Mr. Newman was appointed trustee less than a month ago by P. H. Adams, referee in bankruptcy, and the case has been expeditiously handled. The entire stock of diamonds, jewelry, cut glass, fixtures, etc., will be placed on the market by Mr. Crankshaw.

A beautiful booklet comes from the Bureau of Publicity of the Pan-American Exposition, Buffalo, N. Y. The unique feature of it is the miniature reproduction of the famous poster, "The Spirit of Niagara." The booklet is a popular picture book, the first page having an engraving of the electric tower, 391 feet high, and which will form the centerpiece of the exposition. Other pages show horticulture, graphic arts and mines, manufactures and liberal arts, the music temple, the plaza and its beautiful surroundings, the athletic field, the agricultural, live stock and ethnology features, and a few of the 30 or 40 ingenious and novel exhibits which promise to make the midway the most wonderful that has even been prepared for exposition visitors. The last page shows a ground plan of the exposition, whereon the location of different buildings is indicated. Any one desiring a copy of this booklet may have it free by addressing the Pan-American Bureau of Publicity.

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We manufacture for the **RETAILER** and sell to him **direct only.** Our goods cannot be found in Jobbers' Stocks, **nor can the jobbers offer them** to you for the same money.

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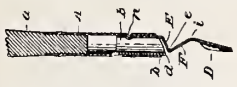
THE BASSETT JEWELRY CO.,
Providence, R. I.

The Latest Patents.

ISSUE OF MARCH 12, 1901.

669,581. PROGRAM-CLOCK. CLEBURNE L. HAYES, De Funiak Springs, Fla. Filed June 19, 1900. Serial No. 20,878. (No model.)

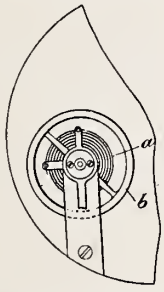
669,592. FOUNTAIN-PENHOLDER. PURL C. PLASTERER, Indianapolis, Ind. Filed May 13, 1898. Serial No. 680,608. (No model.)



The herein described pen-fountain having the acute-angled portion *e* disposed so as to be adjacent the under side of the pen-shank, the portion *E* extending from said portion *e* to the fount-support, the portion *F* extending from said portion *e* to the fount, and also having the acute-angled portion *i* bent in a reverse direction to said portion *e*.

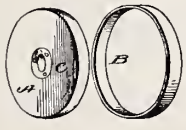
669,604. STEREOSCOPE. WILLIAM R. TWIFORD, University Place, Neb. Filed March 13, 1900. Serial No. 8,548. (No model.)

669,763. COMPENSATION WATCH BALANCE AND HAIR SPRING. PAUL PERRET, Chaux-de-Fonds, Switzerland. Filed Nov. 26, 1897. Serial No. 659,880½. (No model.)



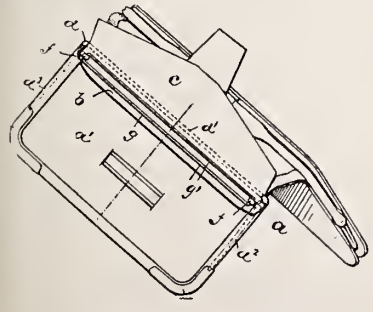
The combination of a non-compensation balance made of brass, with a balance-spring of the usual form made of an alloy formed of about 72 parts by weight of steel and about 28 parts by weight of nickel and having the property of increasing its elastic force with a rise of temperature just sufficiently for obtaining a compensation for the expansion of the uncompensated balance.

669,923. GRINDING AND POLISHING DEVICE. EDGAR GRAUERT, Lincoln, N. J. Filed April 11, 1900. Serial No. 12,459. (No model.)



A polishing or grinding device consisting of a circular rotative and flangeless support carrying an endless separate and separable grinding and polishing band, held in operative relation with the revoluble support by its weight alone plus the pressure of the work.

669,936. POCKET-BOOK. EDWIN B. ANDRUSS, Newark, N. J. Filed July 23, 1900. Serial No. 24,476. (No model.)



The combination with a pocket-book having a pocket *b*, of a ⊢-shaped frame having its arms at each end of said pocket and its body portion


136.


144.

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149.


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If you will write me I will send you interesting information about that beneficent "Warning to the Trade" that appeared in this paper last Fall, and with it much information invaluable to a prospective purchaser of a machine.

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C. PONZONI, 16 MAIDEN LANE, NEW YORK.

above the mouth of the pocket and an elastic cord stretching from arm to arm of said frame across the mouth of the pocket.

DESIGN 34,197. BADGE OR SIMILAR ARTICLE. JAMES FRANK GRANT, Baltimore, Md.



Filed Feb. 18, 1901. Serial No. 47,884. Term of patent 14 years.

DESIGN 34,198. HANDLE FOR KNIVES OR SIMILAR ARTICLES. JOSEPH H. CROSBY, Jacksonville, Fla., assignor to Greenleaf &



Crosby Co., of Florida. Filed Feb. 16, 1901. Serial No. 47,706. Term of patent seven years.

DESIGN 34,199. SPOON. CHARLES J. BUCHHEIT, Buffalo, N. Y. Filed Feb. 7, 1901. Serial No. 46,454. Term of patent 3½ years.



DESIGN 34,204. CABINET FOR COIN-CONTROLLED APPARATUS. CHARLES ALBERT YALE, Burlington, Vt., assignor to Yale Wonder Clock Co., same place. Filed Feb. 15, 1901. Serial No. 47,514. Term of patent 3½ years.

DESIGN 34,205. DIAL FOR COIN-CONTROLLED APPARATUS. CHARLES ALBERT YALE, Burlington, Vt., assignor to Yale Wonder Clock Co., same place. Filed Feb. 15, 1901. Serial No. 47,515. Term of patent 3½ years.

TRADE-MARK 36,025. WATCHES, WATCH-CASES AND WATCH-MOVEMENTS. PHILADELPHIA WATCH CASE CO., Riverside, N. J. Filed Feb. 16, 1901.

REGAL.

Essential feature.—The word "REGAL." Used since March, 1898.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued March 11, 1884.

294,833. HAIR-SPRING. C. A. WILMS, St. Louis, Mo.

294,869. NECKTIE FASTENER. O. M. GRAVES, Dayton, Wash., assignor of one-half to H. D. Graves, Portland, Ore.

294,910. SPOON. WILLIAM PRADDEX, Lawrence, Mass.

295,016. MANUFACTURE OF CUTLERY-HANDLES. S. E. JERALDS and E. R. LAWTON, West Cheshire, Conn.

295,037. WATCHMAKER'S SIGN. E. C. MILLER, Bellefontaine, O.

295,091. CUFF-HOLDER. C. M. ALEXANDER, Brightwood, D. C.

295,108. BRACELET. C. R. BUGBEE, Attleboro, Mass., assignor to Burrows, Thompson & Short, same place.

295,111. BUTTER-DISH. A. J. CHASE, Boston, Mass.

295,117. ORNAMENTAL CHAIN. JOHN ETZENBERGER, North Attleboro, Mass.

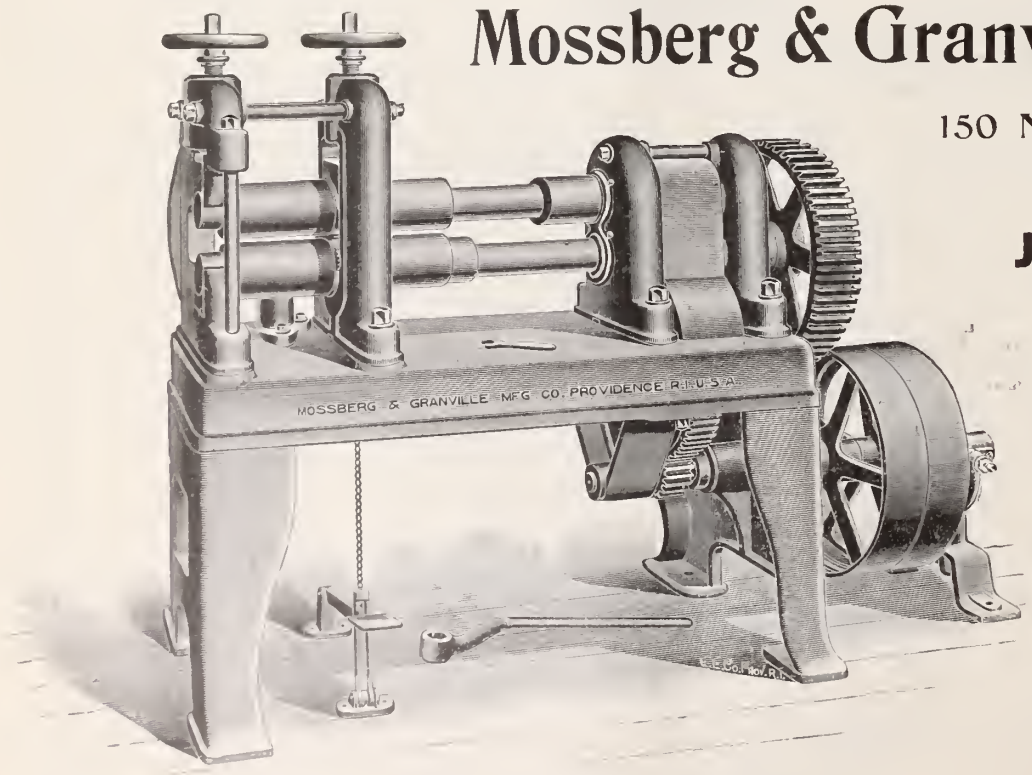
Design issued March 13, 1894, *for seven years.*

23,114. TRAY. FREDERICK RATCLIFF, New Bedford, Mass., assignor to the Pairpoint Mfg. Co., same place.

Design issued Sept. 7, 1897, *for* 3½ *years.*

27,621. BADGE. H. M. CALDWELL, Hartwell, O.

Mossberg & Granville Mfg. Co.



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Jewelers' and Silversmiths' Machinery.

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8 sizes Double Acting Presses
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WORKSHOP NOTES.

Egg Stains.—These are easily and quickly removed from silver by rubbing with common salt. A pinch taken between the thumb and finger and rubbed on the spot with the end of the finger will usually remove the darkest egg stain.

To Clean Silver Ornaments.—Make a strong solution of soft soap and water, and in this boil the articles for a few minutes; 5 will usually be enough. Take out, pour the soap solution into a basin, and as soon as the liquid has cooled down sufficiently to be borne by the hand, scrub the articles with it, using a soft brush. Rinse in boiling water and place on a porous substance (a bit of tiling, a brick or unglazed earthen ware) to dry. Finally give a light rubbing with a chamois. Articles, thus treated, look as bright as new.

To Poise a Watch Balance.—Poising a watch balance is done with sufficient accuracy by scraping one arm of the calipers with a file, when the balance is set in motion. This will cause the heaviest part to settle downward with certainty, observing always that the pivots are nicely rounded and formed at the ends. In some cases it becomes necessary to put a balance out of poise in order to make the watch go equally in various positions. The rule for this is: To make the watch gain, the balance should be heaviest on the lower side when hanging up; to make it lose, the reverse.

To Clean Silver Ware.—Make a thin paste of levigated chalk and sodium hyposulphite, in equal parts, rubbed up in distilled water; apply this paste to the surface, rubbing well with a soft brush. Rinse in clear water and dry in sawdust. Well levigated, not precipitated, chalk should be used for this purpose. Some authorities advise the cleaner to let the paste dry on the ware and then rub off and rinse with hot water.

Silver Plated Ware.—Into a wide mouthed bottle, provided with a good cork, put the following mixture: Cream of tartar 2 parts, levigated chalk 2 parts, alum 1 part. Powder the alum and rub up the other ingredients and cork up tightly. When required for use, wet sufficient of the powder, and with a soft linen rag rub the article, being careful not to use much pressure, or otherwise the thin layer of plating may be cut through. Rinse in hot suds and afterward in clear water and dry in sawdust. When badly blackened with silver sulphide, the article, if small, may be dipped for an instant in hydrochloric acid and immediately rinsed in running water. Larger articles may be treated as coins are—immersed for two or three minutes in a 10 per cent. aqueous solution of sulphuric acid, or the surface may be rapidly wiped with a swab carrying nitric acid, and instantly rinsed in running water.

Silver Coins.—Make a bath of 10 parts of sulphuric acid and 90 parts of water and let the coin lie in this until the crust of silver sulphide is dissolved. From 5 to 10 minutes usually suffice. Rinse in running water, then rub with a soft brush and Castile soap; rinse again, dry with a soft cloth and then carefully rub with chamois.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

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Manufacturers of

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For Jewelry and Silverware.

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FINE VELVET AND
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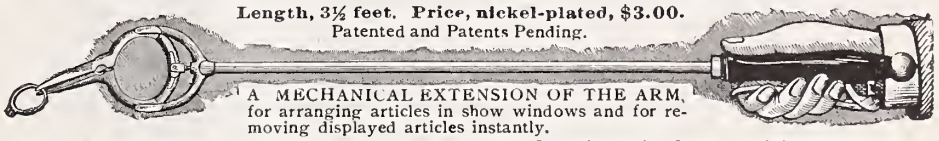
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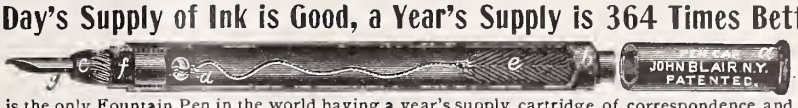
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RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

NOTE.—The Decisions in the Prize Essay Competition, No. 2, "How to Treat Customers—How to Sell," will be announced next week.

FIRST: Believe in it. Many jewelers neither expect nor work for trade in the Spring. They take the little that drifts in and grumble, but they do nothing. Before the Christmas holidays, when a certain amount of business is sure to come to them, they freshen up their stocks, advertise—hunt for buyers. In the Spring the buyer is obliged to hunt the jeweler. It has come to be part of a jeweler's creed that the bottom drops out of business on the 25th day of December. That article of faith has much to do with his dull trade in the early months of the year. As a rule, a man gets what he looks for.

Although the custom of making Christmas presents crowds a lot of business in the few days immediately preceding Christmas, it would be well for the jeweler to remember that only a small percentage of the surrounding population bought anything of him. Not all who intended to purchase even did so. Some who were short of funds in December have January dividends, Christmas money presents and Christmas profits in their pockets later. There is always the virgin soil of thousands who have yet to buy their first piece of jewelry. Every month brings its quota of the rising generation to the point of desire for rings, scarf pins, studs, brooches, chains and other glittering fads dear to the heart of youth. And every month adds to the number of those able to buy them. Then there are the disappointed ones who did not get what they hoped for at Christmas; and there are the conscience-stricken who did not give where they received. These are all open to the jeweler's appeal.

Then the dissemination of so many jewels by gift during the holidays creates a positive want for more. Mrs. Smith was quite satisfied with her old brooch until she saw the new one Jones gave his wife; and the sparkle of that diamond given to her bosom friend haunts Mrs. Jones. Every Christmas prepares the way for trade in the Spring. Let the jeweler properly second the efforts of Mrs. Smith and Mrs. Jones and he will soon sell another brooch and diamond. But if he is listless, Smith and Jones may succeed in holding over until next Christmas.

It is true there are difficulties in the way of the jeweler; but they are not insuperable. When an enterprising business man finds an obstacle barring the road to success he does not stand still or turn back; he seeks to overcome it. We Americans have rounded up our ideas of giftmaking about weddings and Christmas. The pleasant foreign custom among friends of giving to each other, as mementoes, little trinkets which they have worn does not obtain here. It should. We are rich enough now to indulge in such a kindly luxury. Small gifts of affection at parting, or as graceful acknowledgment for favors done, are especially within the province of the jeweler, and cannot be confined to any season.

Another difficulty is the general lack of understanding here as to the proprieties in the use of jewelry. No woman would shop in a ball dress or cook in a street costume, yet many will wear the same diamond ring and jewelry on the cars, in church, or at the opera. This should not be. Jewelry should be fitted to the time, the dress, the occasion. A man thinks he has given an unanswerable reason for refusing to buy a scarf pin when he says: "I have one." Yet he should not think the possession of a Winter scarf a hindrance to the purchase of a lighter one for Spring wear. Times are changed. This is no longer a poor and struggling people in a little known part of the earth, but a phenomenally rich nation in constant touch with the whole world. The jeweler must change with the times. He must drop the idea that his business is to fix watches all the year and sell goods 10 days before Christmas only. That does not pay the expenses of these days. He must sell goods all the year round. There is enough money afloat, if he knows how to coax it into his coffers. And he must use every effort to educate his public up to the new conditions.

The greatest hindrance to Spring trade, or any other except holiday trade, with which the jeweler has to contend is his own ingrained idea that he must wait for his customers to take the initiative. The enormous business of our department stores is not built up by supplying the absolute needs of the people simply. It is done by creating and stimulating wants which they prepare themselves to fill. How they do this may be easily learned by watching their methods. Do not say that these methods of the big stores, with their big crowds of

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a letter, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

SOME PRINCIPLES IN SELLING GOODS.

LANCASTER, Pa., March 11.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I am not going to write an essay on "How to Treat Customers—How to Sell," but I would, first, quote P. T. Barnum, who said:

"Never treat a customer as if you never expected to see him again, for he will see some one else."

Second: My aim is to have a customer feel when he leaves my store that it would be a pleasure for him to come again. If you do not succeed in doing this, you have missed an opportunity that you may never get again. W. W. APPEL

NG and HINTS to JEWELERS

buyers, are impractical for the jeweler and his small store. The big stores were small and the buyers few in the beginning. It is not possible, of course, to sell as many diamonds as pocket handkerchiefs, but the sale of them can be increased proportionately. Confidence will carry a man a long distance when he jumps, and there is a lot of truth in the saying that "faith will move mountains"; but it will not move them if you turn your back to them.

Bargain hunters—the Golconda of the department stores—can be tempted with jewelry as well as dry goods. They can be tempted with anything. A well worded ad. about desirable left over odds and ends would keep things moving after Jan. 1. Their folly is none of the jeweler's business. His business is to move his stock at a margin; to give the dear public what it wants for a profit—even if it wants bargains. You need not tremble to sell a shop worn article for $1.49 because you charged another customer $1.50 for the same thing fresh from the factory.

Jewelers should not only convince themselves of the possibilities of the Spring but they should also study the special needs of that season as they do those of the holidays, and govern themselves accordingly. When the days lengthen put the lamps on the shelf and bring out the walking sticks. Teach the young men that a nobby cane is a comfortable and dressy companion for a walk, and that father should have a handsome silver mounted stick in keeping with his age and dignity. Open your umbrella stock in the eyes of the public when the Spring rains set in and don't be afraid because the dry goods man sells a cheap article with tin trimmings for less than yours. Fight back when he imitates your sterling goods and preach the common sense truth that a good article is cheaper, in the long run, than a poor one at any price. Show the people that a shoddy umbrella looks as mean on the street as a shabby coat or gown and will destroy the effect of the best dressed person that walks abroad. And don't think you have supplied the whole neighborhood when you have sold a half dozen. Your neighbor, the dry goods man, will sell them by the hundred. Combat the idea, which you have allowed the public to acquire, that you cannot sell as cheap. Demonstrate that yours are worth the difference in price and are, value for value, quite as cheap.

In the Spring "a young man's fancy lightly turns to thoughts of love." If he does go a-wooing, the "dearest girl in the world will need a ring." Sell it. Sell the best you can. There may be a wedding ring and baby rings and silver spoons and forks, and a lot of stuff back of that Spring sale.

There will be some marriages in the Spring. Do not neglect to keep the public in mind that you have as good a stock of things suitable for wedding presents then as at any time.

The Winter's social campaign always makes a place in households for new pieces of cut glass, china and bric-à-brac. Urge your customers to fill up the gaps which Jane and Mary, and possibly Madame herself, have made for you.

Spring housecleaning and reorganization are sure to discover some need. It is a good time to replace damaged or lost pieces of silver; to put a new clock on the parlor mantel or hang one in the kitchen and stable that will enable the help to keep pace with orders set by master's watch.

People move into new houses in the Spring. When they do, the need of clocks and bronzes is almost as grinding as the inability to make old carpets fit the new rooms.

While the Spring rummaging is going on, remind the people that you can mend or recolor their old and unusable trinkets; or if they wish to exchange them for new, that you will allow them for the full value of the metal in them. There are a good many dollars for you lying in those jewel boxes, if you are on hand when they are resurrected during the Spring cleaning.

Above all, remember that at Easter time the feminine world arrays itself afresh. New hats require new hat pins and hair ornaments. New dresses call for dainty jewels to complete the *tout ensemble*. Old studs and buttons are false notes in the harmony of new Spring finery. The art of the jeweler should be as indispensable in the new make-up as that of the milliner and dressmaker. It is the jeweler's fault if the women do not think so.

Suggestion is the most common impulse to action. People generally do what is generally expected of them. Tell a man that he needs "Smith's Soluble Specific for Snuffles," and keep on reiterating it and, whether he has snuffles or no, it is only a question of time when he will buy it or snuffle himself to death. Impress a woman with the idea that a makeshift brass pin spoils the beauty of her Spring hat, and she will buy one of the jeweler, even if somebody has to quit smoking for awhile to pay for it.

If a family need a clock and a chair and cannot afford both, the decision as to which is needed most will depend largely on the jeweler and furniture dealer.

Let a jeweler push his Spring wares in the Spring and people will buy them as they do Spring remedies, Spring coats, hats, gowns and all the other things which they imagine to be indispensable adjuncts of the season.

The jeweler must believe in the possibilities of the Spring. He must advertise Spring goods; show Spring goods in his windows; talk Spring goods in his store, and then he will divide more satisfactorily in the Spring the money which is always floating, with the traders who now get the bulk of it, and do not cease on the first of January to hustle for it.

As business is done now, a man, especially one who has luxuries to sell, cannot drop his hook and go to sleep. He must throw bait and keep on throwing bait if he would catch fish. If a jeweler had his usual Spring lethargy in December his holiday trade would not amount to much either.

It is the business of a salesman to sell—of a merchant to get the customer to his salesman. W. R. C.

JEWELERS' IDEAS AND SCHEMES.

R. H. Bedford, Greenville, Mich., offered prizes to the residents of the town who wrote the sentence "Eyes tested free at Bedford's" the greatest number of times on postal cards. Miss Elva Fries wrote it 700 times on one card and won first prize. The second prize was won by Rev. A. B. Curtis, who wrote it 495 times.

—•—

On exhibition in a Cincinnati, O., jeweler's window is a diamond that is alleged to have been cut from the wonderful Imperial. The "chip" weighs about two karats and is valued at $5,000. It is violet in color and is declared to be matchless.

—•—

Adam Fisher, Greensburg, Pa., has a handsome delivery wagon for use in his business. It has a covered top with French plate bevel glass sides and doors. The body of the wagon is finished in a deep maroon. It is used to deliver new clocks and gather up those that need repairing and then return them again to the trade. This branch of the work will be made a specialty.

—•—

S. W. Baker, Rockland, Mass., has installed an acetylene gas plant in his store. He will also light two stores adjoining and expects to extend the service to several other business places in the immediate vicinity.

—•—

A collection of coins collected by James O'Brien during his travels in Mexico, Alaska and California has been on exhibition at R. M. York's store, Gouverneur, N. Y.

Hesse & Sturges. Boise City, Idaho, have just installed a safe weighing nearly 9,000 pounds in their jewelry establishment. It is both fire proof and burglar proof and is the largest in the city.

OTTO YOUNG & CO.,

149 to 153 State St., CHICAGO, ILL.,

ARE HEADQUARTERS FOR

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Careful Attention Given to **REPAIRS AND PRESCRIPTIONS.**

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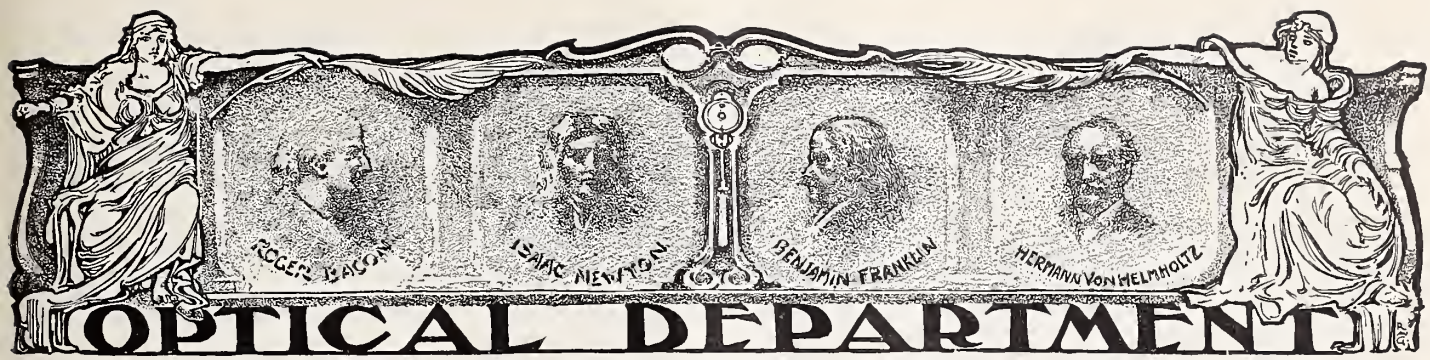
It Will Make Money for You.

For Diamonds, Watches, Jewelry, Silverware, Novelties, Clocks, Optical Goods, Etc.,

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WE DO ALL KINDS OF REPAIRS.
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OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, MARCH 20, 1901. VOL. XLII. No. 7.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub Co., 11 John St., New York.

CRAWFISHING IN NEW YORK.

IT is apparent that the medical fraternity of New York that sought to secure a medical practice act that would bar opticians from fitting glasses have been glad to accept an amendment or modification of their bill to stop or stay the opposition of local and national optical societies. The amended bill specifically exempts from its provisions "opticians who fit glasses to the sight." If the bill passes "opticians who fit glasses to the sight" can go on practicing. How about opticians who fit glasses to the nervous system—the ultimate thing sought being the relaxation of nerve tension, sight being something that will take care of itself under these circumstances? What if such relaxation removes the cause of headaches, stops a nerve leakage tending to nervous prostration, St. Vitus' dance, locomotor ataxia, etc.? What if the inductive effect of nervous calm in the little group of nerve cells on the floor of the fourth ventricle restores normal action to the liver and eliminates "sugar" from the urine? Glasses that may do such things are not, of course, for the optician. He can only "adapt lenses to the sight."

The proper adaptation of lenses to the sight—to normal sight—may have the above effects, although the optician has no intention of achieving them. What is he going to do under such circumstances? Take the glasses away? If his glasses produce such effects, is he to say so or must he keep mum about it? Is he practicing medicine when he talks about it or is he just an ordinary optician when he keeps still and saws wood, but lets his medical coadjutor, who, probably, cannot fit for either the sight or nervous system as well as he, do all the blowing? There does not appear to be any need of concern regarding the state of optical affairs in New York under the amended bill if it passes. All that the doctors want, apparently, is a monopoly upon pretensions. Opticians who make pretensions are not, however, in any danger, for they can claim, if interfered with, that they are merely "adapting glasses to the sight." They can go on fitting the nervous system just the same, for they will, in fact, be doing so whether they make such pretension or not. Vision or sight is inherent. Opticians cannot do anything for it any more than can doctors. Lenses merely take tension off the muscles and nerves in securing good retinal images.

Other States will follow New York. The legislative dangers are really past. There may be attempts to revive them in some States, but they will not last a long while. The optician is on top and he will stay there. The M. D. who practices optometry will find more and more that he needs to be educated specially for this branch of science, a branch not included in the curriculum of medical schools. He may continue to crawfish for the name of "healer" in all things, but the day of narrow legislation for professional and all other classes is nearly past.

Profitable Session of the New York State Association of Opticians.

SYRACUSE, N. Y., March 15.—A most profitable session of the New York State Association of Opticians was held at Baggs' hotel, Utica, Wednesday afternoon and evening, March 13, with a large attendance. A business session was held in the afternoon, beginning at 2 o'clock. The application for membership of S. F. Dey, of Geneva, was received and referred to the committee on membership. F. William Reed, of Syracuse, whose application was received in January, was elected a member of the Association. Charges were preferred by two members of the Association against N. Wilson Carriere, who was accused of conduct unbecoming a gentleman and a member of the Association, and a committee were appointed to investigate the charges.

The Association voted to donate $30 to help defray the expenses incurred by the Optical Society of the State of New York in attending hearings on the Bell bill at Albany. H. C. Watts offered as an amendment to the by-laws that notice be sent each member of the amount of his dues and 30 days given for payment of same, all members whose dues remained unpaid at the expiration of that time to be dropped from the rolls; reinstatement to be had by payment of dues and upon application.

A resolution was offered, changing the name of the Association from New York State Association of Opticians to Central New York Association of Opticians. Both the amendment and resolution were tabled, to be taken up and considered at the annual meeting in May. The amendment to Article 2, Section 2 of the by-laws offered at the January meeting and reading,

"The dues of this Association shall be three dollars ($3) per annum, payable quarterly in advance, one dollar ($1) of which shall be paid to the Optical Society of the State of New York at their annual meeting,"

was taken from the table and adopted. At the close of the afternoon session the members of the Association visited the Utica opticians at their places of business and then assembled at 6 o'clock for dinner at Baggs' hotel. An enthusiastic and interesting session was held in the evening. Herbert C. Watts read a paper on "The Adapting of Prisms" and F. L. Swart, president of the Optical Society of the State of New York, one on "Organization." Ex-president William D. Oertel spoke on "Legislation, so Far as it Affects Opticians," and gave the history of the Bell bill. There were many interesting discussions and much attention was given to the subject of organizing and districting, it being proposed to divide the State into two districts, each district having its own headquarters and place of meeting, but subject to the Association. William D. Oertel and A. W. Golder, who were appointed a committee to go to Buffalo and assist in making arrangements for the meeting of the Optical Society of the State of New York in June, will endeavor to promote organization in that section. Among those in attendance were:

A. M. Kenney, E. M. Kenney, Mr. Enquest, B. V. Clark, Mr. Evans, Mr. Payne, Mr. Haskins, Fred. Hamilton and John Wagner, of Utica; James Holden, William D. Oertel, H. C. Watts, of Syracuse; F. L. Swart, of Auburn; A. W. Golder, of Seneca Falls; C. B. Hibbard, of Pulaski; Mr. Trea, of Groton; Carl Hoerz, of Dolgeville; Edwin Wilcox, of Fulton; Mr. Morgan, of Herkimer.

S. F. Dey, Geneva, N. Y., will give his time to his optical work as soon as he retires from the jewelry business.

F. W. Martin, Nashua, N. H., formerly of Thompson & Martin, has opened an office where he will do business as an optician.

Optical Department.

[Continued from page 61.]

OPTOMETRY AND HEALTH.

THE proper correction of a pair of eyes with glasses promotes health. This is unavoidable. Many people suffer diverse ills simply because their eyes are dioptrically imperfect, and the muscular and nerve tension required to make them produce the best retinal images possible acts as a strain upon muscles and nerves. Suitable lenses take off this strain and prevent nerve leakage, pain and various discomforts. It is, no doubt, because of these facts that physicians look upon the fitting of glasses as "practicing medicine." Their error lies in assuming that the practice of medicine is the only means of alleviating human suffering. There are other and better ways. The modern medical adviser, if honest, often prescribes a course having in it neither medicine nor surgery. He often meets cases that defy his skill as a medical man, setting all his theories at naught. Indeed, the best he can do in any case is to diagnose to the best of his ability, prescribe what he thinks best and trust to God for the patient's recovery. Unless the physician has been trained in optometry specially—and that training is not included in any medical course—the dioptric action of the eye and its relation to health are a sealed book to him. He cannot even find out whether there is a dioptric fault, or what is the error, and if he knows it he cannot measure or correct it. This is quite beyond his sphere.

A trained optician may not know one-quarter as much about the human system as this physician. This knowledge would be of no use to him if he did. But he knows the eye and how to discover and measure its defects. He may not be acquainted with the microscopic structure of the retina—of what use is that knowledge to any one?—but he knows the action of the accommodation. He is unfamiliar with the chemistry of digestion and the action of various drugs on digestion, but he knows the nerves that give the eye its physiological action and can discover readily whether they are under tension or strain, and he also knows how to relax that strain with a lens. He doesn't know, perhaps, how the blood circulates through the heart, or know a weak heart action from a normal one, but he knows the effects, in a general way, of ocular reflexes and appreciates the widespread nervous derangement that may proceed from a slight dioptric fault. In fact, when it comes to the eye, he is the superior of the physician on a pure question of health. Why should he not be? He will do something that will restore health, while the physician may prescribe drugs, change of climate, change of diet, mode of life, style of living till kingdom come and produce no effect whatever. The optician is not treating disease; disease is not the trouble. He is correcting a mechanical defect that leads to great physiological waste and does it skilfully and with mathematical precision. The mere physician is a baby beside him for this work. If the case involves disease the optician does nothing with that element. His correction of dioptric faults makes it possible for the physician to treat the disease properly and successfully if he knows how.

Some physicians object to opticians being called or calling themselves—it is often the former—doctor. Physicians have not a monopoly of this word. It has no reference in itself to medicine. There are degrees of doctor of laws, doctor of philosophy, doctor of divinity, as well as doctor of medicine and surgery. What objection can a physician raise to the degree "doctor of optics" or "doctor of optometry"? There is more legitimate objection to the degree "doctor of ophthalmology," for that would imply an ability to treat the eye medically and surgically, and that is a qualification no optician assumes. He has no time for it. It is outside of his specialty. He is perfectly willing to let the physician or oculist occupy that field exclusively. An oculist who does all of these things is a sort of general practitioner on the eye, and often of the ear, nose and throat as well. The optician is more of a specialist. He leaves out other things for the same reason that the oculist leaves out obstetrics, nervous diseases, skin diseases, kidney, liver and stomach affections, etc.

The optometric profession is not "recognized" at present. It will be as fast as opticians qualify themselves. The real opticians are not "howling" for "recognition." That would be to assume yourself an ignoramus to start with. No qualified man wants "recognition." He usually has as much of it as he can take care of. No kind of "recognition" qualifies the man but that "recognition" that comes unsought. It is the best kind, but it doesn't sprout in legislative assemblies and it isn't defined by law. Legislation will delay or derange real recognition, not advance it. Optometry has the elements of a learned science in it. It cannot be tacked like a scalp to the ridge pole of the big medicine man if opticians behave themselves. It is one of the *health* sciences, but it is not medicine, surgery, dentistry or pharmacy. It is something by itself, and it will stay something by itself. The "medical" bluff has been played until it is played out. The way is now clear to make optometry a learned profession. Let us have no "queer" moves at this stage of the evolutionary development going on.

The Spectacles Worn by Jefferson.

A. G. PRETLOW, of Powhatan County, Virginia, has a peculiar pair of spectacles worn for many years by Thomas Jefferson. The lenses are of the exact size of a dime. They are set in very substantial frames of solid silver and were made by a Philadelphia firm still in existence. Some time ago Mr. Pretlow wrote to know if the glasses were really made for Jefferson, and received in reply a letter from the house, saying that on a certain date about a century ago a pair of spectacles were made by the house for "Mr. Thomas Jefferson, of Charlottesville, Va.," and describing the glasses. The description showed the spectacles in Mr. Pretlow's possession to be those of Thomas Jefferson beyond question. Mr. Pretlow inherited the glasses. He is a direct descendant of the great statesman. The spectacles came down through Col. Alexander Garrett, who married a niece of Jefferson.

Penn. Opticians in Session.

Legislation Affecting the Trade in New York Discussed.

PHILADELPHIA, Pa., March 13.—The Pennsylvania State Optical Society held their semi-annual meeting at the Lafayette hotel and among other important subjects fully discussed was the question whether or not there should be a charge for the examination of eyes separate from the fee for the prescribing and sale of glasses. The resolution, which provoked a lengthy discussion on this subject, was introduced by J. F. Brinkerhoff, vice-president of the Society, and was as follows:

"*Resolved*, That a regular stated charge should be made by the refracting optician for the examination of eyes."

There was a wide divergence of opinions and the opticians were unable to agree. C. A. Longstreth placed himself on record as opposed to charges. Eventually, it was decided that the matter be postponed until the annual meeting of the Society is held in September next, when there will be a fuller attendance. In the meantime it was agreed to leave the matter to each to decide the best for his business. The attendance at last night's meeting was not as full as had been expected owing to the fact that many of the opticians had been invited to the Jewelers' Club banquet at Horticultural Hall.

A. Martin, president of the Society, at the request of members made an address reviewing his experiences before the Legislative committee, at Albany, at the time of the attempted legislation against the opticians of New York State. He said that he found, with others, that the proposed legislation was projected by the oculists of New York State and really amounted to a war between oculists and opticians. "The oculists wanted a law to compel every optician," he said, "to send everyone wanting an examination of the eyes to an oculist for such examination." It is generally recognized that a graduated optician is an expert in eye testing and fully as qualified to make an examination as an oculist. This was strenuously contended by the opticians of New York and at last they succeeded in having the bill so amended that the standing of opticians was given more dignity than ever before, as the amended bill gave them legal recognition as experts.

At a meeting of the board of examiners of the Society before the evening session, applicants for the dioptrician grade were examined by J. F. Brinkerhoff, 4229 Lancaster Ave. The results of the examinations will not be made known until next week. In the meantime the examiners will go over the papers carefully.

The Washington State Legislature have passed the law licensing peddlers of spectacles and eyeglasses, the fee being $5 per day. A copy of the bill was published on page 33 of THE CIRCULAR-WEEKLY of Feb. 20.

Optical Department.

[*Continued from page 62.*]

Optical Briefs and Notes.

Cohen Bros., Reading, Pa., will fit up an optical department.

J. Stewart Flint, optician, was in Warrensburg, N. Y., recently.

T. J. Williams, optician, recently established at Lexington, Ky., has secured additional room.

A. K. Hawkes, optician, Atlanta, Ga., has been at Tampa, Fla., for a week, from March 11 to 16.

S. R. Abney, Kansas City, Mo., has added some new instruments to his optical department.

C. A. Graves, optician, Columbus, O., has moved to an office at the corner of Spring and High Sts.

B. M. Levoy, of New York, dealer in optical goods, was in Southbridge, Mass., last week, visiting the optical factories.

M. H. Gorton, Le Roy, N. Y., has added an optical department to his store, with the latest instruments for the work.

The Columbian Optical Co., Kansas City., Mo., have moved their manufacturing department into one of their front rooms.

T. C. Beardsley, of Holdredge, Neb., will locate at Helena, Mont., and engage in the optical, and, later, in the jewelry business.

G. Alfred Walter, optician, now at 170 Broadway, New York, will, May 1, remove his store to 43 Nassau St., between Liberty St. and Maiden Lane.

Eastman Kodak Co., Rochester, N. Y., have incorporated in Illinois with a capital of $26,000. Their capital stock in New York is $5,000,000.

Z. C. Cushman has returned home to Rockford, Ill., from Chicago, where he has been studying the past year, and will soon open an office as a graduate optician.

The following opticians called on the Kansas City, Mo., jobbers last week: J. H. Whiteside, Liberty, Mo.; J. A. Schmidt, Leavenworth, Kan., and B. L. Buley, Monett, Mo.

F. E. Bayles, Chillicothe, Ill., has arranged with Wyatt & Dewein, opticians, 425 Main St., Peoria, Ill., to have them make regular trips to Chillicothe and examine eyes and fit glasses.

A. I. Agnew, manager of the Columbian Optical Co., Omaha, Neb., is east. He is at present in New York, where he will remain several weeks, visiting the different offices of the optical companies.

The National Optical Association, so called, of Columbus, O., have moved to apartments on the second floor of the Smith Hotel building, near the corner of Broad and High Sts. This is made necessary by the fact that the room formerly occupied will be used, after April 1, by Harrington & Nonnemacher, jewelers.

The Granite State Optical Association held their bi-monthly meeting, Wednesday evening last, in the parlors of Brown & Burpee, in Manchester, N. H. The principal paper was read by the president of the association, George H. Brown, and was on the subject, "The Kind of Accommodation Provided Our Dumb Animals."

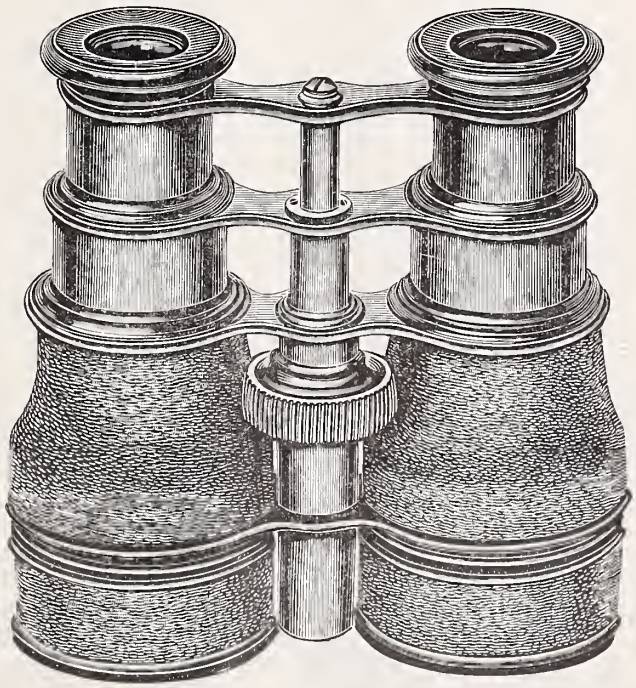
The Michigan Optical Co., Detroit, Mich., have increased their capital stock from $15,000 to $50,000. Several new stockholders have been admitted, but the former officers are still in control. The company will move to another part of the city. One capitalist has offered to build a three-story factory, with 20,000 square feet of floor, on condition of a long term lease, and within the last few days still other offers of a similar character have been made. This leaves the company somewhat undecided which to accept. The new building is expected to be completed next Summer, and when the removal takes place the company will employ at least 80 persons in addition to the present force.

Frank Rose, proprietor of the Gophir Duplex Lens Optical Co. and the Barrios Diamond Co., of Milwaukee, Wis., was arrested recently, at Cincinnati, O., in a civil action instituted by Miss Belle Connelly, of St. Paul, Minn., who claims she was divorced from her husband at Chicago, with the understanding that she was to marry Rose. They left Chicago together and went north. Rose afterwards met Miss Evelyn Hartley, a Milwaukee girl, and, it is alleged, married her in Chicago, Feb. 4. He sent a newspaper account of the wedding to Miss Connelly, at St. Paul. She decided to proceed against him. Rose is said to have stores in Milwaukee, Chicago, St. Paul and Cincinnati, where he is proprietor of the Gophir Diamond Co., dealing in imitation precious stones.

The regular monthly meeting of the Optical Society of the City of New York was held Wednesday in parlor D R of the Fifth Avenue hotel, and proved to be a session of great interest to the 25 gentlemen who attended it. The meeting was called to order by President Appleton and Prof. Fox delivered his lecture, the subject being, as already announced, "Sphere Cylindrical Lenses." When Mr. Fox had finished L. L. Ferguson made a brief address to the society on a method for obtaining some proposed legislation relating to the optician, and the business session then commenced. After the routine business was finished and E. Bosch and Mr. Barker had been proposed for membership there was a general discussion on the subject broached by Mr. Ferguson, which finally resolved itself into the question whether legislation or education was, at present, most needed by the opticians.

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Optical Department.

[Continued from page 63.]

The debate which followed brought out many interesting points and among those who participated were Messrs. Benn, Teed, Cross and Harris. It was finally decided to take up the subject at the next meeting and an adjournment was taken as the clock's hands began to point toward midnight.

W. Meyers, optician, Sacramento, Cal., is visiting in Nevada City, Cal.

J. F. Wooster, of the California Optical Co., San Francisco, Cal., is making his initial trip in the south.

The bill in the Minnesota Legislature prohibiting the fitting of glasses by unlicensed persons has been passed by the Senate.

Morris Earle, of Williams, Brown & Earle, wholesale and retail opticians, Philadelphia, Pa., has returned from a southern gunning trip.

A. Reed McIntire, of McIntire, Magee & Brown, wholesale opticians, Philadelphia, Pa., was confined to his home, last week, with bronchitis.

William J. Burns has succeeded D. J. Krouse as manager of the optical department of the Philadelphia house of Williams, Brown & Earle.

C. A. Longstreth, secretary of the Pennsylvania State Optical Society, is away on a pleasure trip to Old Point Comfort, accompanied by Mrs. Longstreth.

D. J. Krouse, formerly in charge of the optical department of Williams, Brown & Earle, Philadelphia, Pa., is now with Daniel J. Weston, retail optician, 17th and Chestnut Sts., Philadelphia.

The regular monthly meeting of the New England Association of Opticians was held on Tuesday evening, March 19, at Young's hotel, Boston. The address of the evening was delivered by W. R. Wills, of Boston, who took for his subject "The Diamond as Used in Optical Work." Mr. Wills was for 30 years with the American Waltham Watch Co., but more recently has been engaged in the work of a lapidary at 179 Summer St. He is looked upon as an expert in the drilling and polishing of precious stones and in the setting of diamonds for all mechanical arts.

Peter Boeringer, a pioneer optician of St. Paul, Minn., died at his home in that city, last week, of old age, being 87 years of age. He went to St. Paul in 1874 and had been engaged in the optical business with his son, William. He received a medal from Louis Philippe, of France, in 1840, for the first display of daguerreotypes made in France. Mr. Boeringer was born in Basil, Germany, in 1814, and came to America in 1848, settling in New Orleans, where he lived for 19 years. When the war broke out he enlisted in the Seventh Louisiana Volunteers and was promoted to a lieutenancy for bravery in battle. He is survived by a widow and five children.

The White-Haines Optical Co., of Columbus, O., have been incorporated with a capital stock of $25,000. The incorporators are J. B. White, C. O. Haines, J. J. Jennings, C. H. Hanna and Charles Kinney. Mr. White was formerly in the jewelry business in that city, but about a year ago closed out his stock and entered the optical business exclusively, in which he has been very successful, having built up a good trade. Mr. Haines was formerly a member of the jewelry firm of Haines & Oberer, but he has been in the optical business for about a year in a handsome room on High St., near Gay. He has also made a success of the business. J. J. Jennings is cashier of the City Deposit bank and Charles Kinney has just retired from the office of Secretary of State. Mr. Hanna is at the head of a large paint manufacturing company of Columbus. J. B. White will be president of the company and C. O. Haines, secretary and treasurer. The store will be in a large room in the *Dispatch* building, which is now being fitted up especially for it. The company will look after the manufacturing optical work and jobbing business. There will be no fitting done. Both Mr. White and Mr. Haines will spend a portion of their time on the road for the first year. A full line of optical goods and engineering and drawing instruments and material will be carried.

Bell Bill in N. Y. Legislature.

Reported Favorably to the Lower House with the Two Amendments Exempting Opticians.

ALBANY, N. Y., March 14.—The Assembly Committee on Public Health, this morning, reported favorably to the lower house of the Legislature Mr. Bell's bill amending the Medical act, which, in its original form, was so strenuously fought by the opticians of this State. As the bill now goes before the Assembly for consideration it contains the two amendments announced in THE CIRCULAR-WEEKLY, March 6, which exempt from the provisions of the medical laws any optician engaged in adapting glasses to the sight, as well as any manufacturer of optical instruments.

It was feared by some that the amendments obtained from the committee by the Optical Society of the State of New York, after their hard fight, might be stricken out before the bill was finally reported, but this was not done.

Progress of the Bill of the New England Optical Institute.

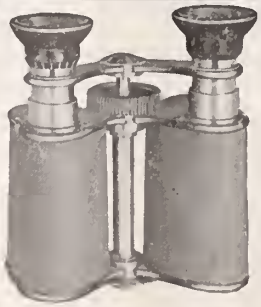
BOSTON, Mass., March 16.—From the present outlook the proposed bill of the New England Optical Institute, asking for authority to grant degrees to graduates of the Institute, is likely to go over to the next General Court.

Early this week Representative Saunders, of Ward 11, the Back Bay district, moved in the House that the bill be put on the table. A few days later when the bill came up again, he moved that it be referred back to the Committee on Education, and this means practically that nothing more will be done this year. Representative Saunders was acting undoubtedly for many of the oculists and opticians in the Back Bay district, who are strongly opposed to the bill, as they believe its passage will be detrimental to their own interests. Of course, it lies within the power of the Committee on Education to recommend favorably or adversely to the next General Court, and it is believed now that the latter course will be the one adopted.

A. G. Barber, manager of the Globe Optical Co. and prominent in the management of the affairs of the New England Optical Institute, did not appear discouraged when asked about the situation and seemed to feel that already considerable progress had been made toward the betterment of conditions, and that, if not this year, next year, the bill will be passed.

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LUBRICATION OF DELICATE MACHINERY.

AN interesting lecture was delivered March 7 by Joseph K. Nye, of the W. F. Nye factory at New Bedford, Mass., under the auspices of the American Horological Society, at the rooms of the Chicago Jewelers' Association, in the Columbus Memorial building. The subject of Mr. Nye's discourse was "Watch Oil from the Blackfish to the Bottle," and was illustrated by 100 fine stereopticon views showing how the fish are caught, processes of oil manufacture, old New Bedford whalers, and historic points of interest around Cape Cod. Before 8 P. M., the hour set for the lecture, an appreciative audience filled the hall, including many friends of members of the Society. Mr. Nye was introduced by Secretary Trumbull, of the Society, in a few well chosen words, and at once entered upon his subject. It was a heart-to-heart talk with watchmakers, rather than a formal lecture, and was given added instructiveness by the numerous questions asked the lecturer by his audience.

At the conclusion of his address, which was given the closest attention, the room was darkened and the series of stereopticon pictures thrown on the screen, which proved a most interesting feature. Each was explained by Mr. Nye, with one exception. That was when the likeness of W. F. Nye was shown. The elder Mr. Nye needed no introduction to a Chicago audience, and if the son said anything at this time it was lost in the handclapping that followed the appearance of his father's portrait. At the close of the entertainment Mr. Nye was warmly congratulated by many in the audience and was barely able to catch the 11.30 o'clock train for Peoria, where he had promised to address the students at the horological school the following day.

The Lecture.

TO study, comprehend and direct some of the very delicate and wonderful processes of nature is one of the most satisfactory and profitable occupations of the human mind; and the past ages, and particularly the past wonderful century, have, through the agency of much thought and discovery, brought to man some marvelous developments for his comfort and happiness. It is no longer ago than 1839 that Daguerre discovered that a polished silver plate, after having been exposed to the fumes of iodine, was sensitive to rays of light. This simple discovery started a great boiling of the human mind that has reached the wonderful result with which we are all so familiar, in the shape of the photograph, the commonest method of reproducing visible form.

The same has been true in the evolution of mechanical lubricants. It is easily within the memory of many of us that sperm oil was considered the only lubricant suitable for moving machinery; and yet I suppose that many within the sound of my voice hardly know what sperm oil is. Then came the discovery of mineral oil, which for some years was used in its crude state as a lubricant, and which, under the stimulating effect of necessity, began its divisions and subdivisions into qualities and kinds suitable to the wonderful developments of machines, which have since kept just a little ahead of man's ability to furnish a perfect lubricant for each kind of machinery that the world has so rapidly produced crying out for a special kind of lubricant.

We speak of oils in a general way much as we would speak of a brick block. We call it a building and yet we know it is ultimately formed by the putting together of thousands of these familiar particles which we call a brick; an almost endless combination of these little particles is made to bring our immense structure to its perfection, and produce for us the kind of building adapted to our wants. Just so every kind of matter in the universe is formed, by different combinations of little atoms known in chemical language as elements, just as the house is laid up brick by brick; and in all nature there is known to science only about 40 odd of such elementary bricks, and of these only a few are in common use. In the world of lubrication but three of these are in use for the construction of all lubricants, *i. e.*, hydrogen, carbon and oxygen, and it is by the myriad combinations of the atoms of these three common elements that the various grades of lubricants are constructed. Probably the simplest known form of lubricant is two parts of hydrogen to one of oxygen, and to its continued use the entire human race is indebted for its daily life. It is the cheapest known lubricant, for it costs nothing and can be had for the fetching, and every man, woman and child in the round world makes daily and hourly use of it—this H_2O of our school days—the life sustaining fluid called water.

By the use of a large amount of force, with expensive and complicated machinery, we can produce a current of electricity which will separate in very small quantities these two elements of hydrogen and oxygen in water and produce them in gases in just that proportion of two to one, and it is a most tantalizing thought that could we add artificially to this combination a single atom of carbon, we would have obtained a substance that would make a certain octopus tremble in its boots. Nature, in her great workshop, is constantly at work upon just such combinations, and through the agency of motion in this great terrestrial ball and the powerful effect of the light and heat of the great sun, grinds and boils and runs her product into the cauldrons of the earth, for man to dig and delve for, to his profit and comfort.

The discovery of petroleum brought to light a compound which in the matter of lubrication is second in its usefulness to water. But instead of being a combination of hydrogen and oxygen, the oxygen is replaced by carbon; and every known mineral oil, wherever found and however changed by man, is some combination of hydrogen and carbon atoms. The combinations are readily separated by exposing the hydrocarbon to the influence of heat. From the simple combination of one of carbon to four of hydrogen to a high combination involving many parts of each of these elements, and known as the common lubricating oils of commerce. I have said that this hydrocarbon combination can be easily separated by heat. All friction is but a means of producing heat, and from the massive journal of the 5,000 horse-power steam engine to the delicate little jeweled pivot of my pocket timepiece, the great world of machinery is grinding away its life in producing tiny heat vibrations. Left to their own destruction these moving parts would go on gathering with each revolution an additional increment of heat until the quantity produced would be sufficient to loosen the attractive force of its atomic particles, which, floating away from their position, would gradually leave the bearing in a disintegrated state. Such a condition is purely and simply friction, and to place some substance between the moving parts which shall steadily and rapidly carry away the heat produced is the sole province of lubrication. The greater the heat produced the greater the quantity of lubricant required to carry off this heat, and the more rapid this production of heat the more evaporative the quality of lubricating material required.

During the past few years the size and weight of journals have increased rapidly. When these heavy journals first appeared it was commonly supposed that a thick, viscous fluid was necessary for their proper lubrication, and in some instances where the journals turned slowly, and the heat producing result was low, it is evident that the slow evaporating properties of such viscous oils were sufficient; but the introduction of electricity producing machinery where the requirements were both for heavy journals and high speed, it became evident that a large quantity of easily evaporated oil was the only means of reducing the friction, and that out of the substance of these heavy, slowly evaporating hydro-carbon oils must be taken that combination or that portion which would fill the requirements, and the question was asked: How can this be done?

The answer was easy—simply by means of fire to evaporate or throw off the required portions, which were condensed; or, in other words, by the process of distillation, collect the lighter portions which were suitable for this work. This, of course, is not the whole process of refining oils, but it is the basis upon which all refiners work, and will answer for this paper.

Coming now to the delicate friction of a watch, the same process goes on. Its delicate movements grind and resist in the same manner as the ponderous engine journal. *The finest jeweled pivot known to the watchmaker's art produces, exactly in its proportion, the same number of increments of heat, and no point so fine and exquisitely turned, and no jewel so smooth or highly polished, but the evolution of heat goes on between its surfaces;* and the problem which presents itself is to find a lubricant which shall be influenced by a range of heat from 20° below zero to many degrees above 100, and which at the same time shall be sensible to the very delicate heat producing conditions in a watch bearing. It is evident that our hydro-carbon oil will not fill the bill; for the very joy with which a particle of hydrogen will release itself from its particle of carbon, under the influence of the slightest heat, proves it unworthy of a place in watch lubrication; and this brings us to the consideration of another class of oils; in fact, we must look for some substance which shall so bind the molecule of hydrogen to its molecule of carbon that it shall be reluctant to sever its connection.

(To be continued.)

A New Perpetual Calendar.

[From the French of the Abbe Salvatore Franco. Description furnished to the *Académie des Sciences.*]

BY means of horological mechanism, the formulas are represented which lie at the foundation of any epoch in the Gregorian and Julian style. The apparatus is in the form of a table, on which are inscribed the date of the month, the day of the week, the name of the saint, and the day of the moon. At the top of the table, a movable roller gives the movable feasts. At the bottom eight dials furnish the Roman Indiction, the Golden Number, the Epact and the Dominical Letter, the old Epact, the Martyrological Letter, the age of the moon and the day of the week. Four of these dials are connected with the movable columns of the calendar.

The first dials are composed of four concentric circles, each bearing figures which serve to give the year in which particulars are sought. That of the Golden Number may serve directly until the year 19,999; beyond that, perpetuity can be secured by sectionizing the years. The Epact is given directly until the year 10,099, but there is a contrivance by which it can be ascertained beyond that year. The same is the case for the Dominical Letter in the Gregorian and Julian style. The other dials, based on the results of the first, furnish the movable festivals, the lunations and the day of the year.

The apparatus can be put to use very readily. It can be utilized by historians, studying any epoch, and by astronomers, who have before them the approximate bases of certain calculations.

Antique Horological Curios.

[*Continued from page* 1.]

spring of a mechanism, concealed in its tiny body, is wound up. Then the wee beast commences to run along, moving its four feet and the head in the most natural fashion. The exactness of its motions, from a mechanical standpoint, is most astonishing. Reproduced in cut 3 is a pistol of great richness. It is embellished with enamel, fine pearls, diamonds, etc. The crown of jewels with the crescent indicates that the object must have belonged to a Sultan. When the cock bearing the gun stone is snapped down a little bird darts forth from the barrel and rests on top; then it proceeds to sing, while clapping its wings and moving its head. When the air is finished the bird returns into the barrel.

A bonbonnière is represented by Fig. 4. On its cover is painted on copper a carpenter's shop. The men, isolated from the background, move and act in accordance with the work they are supposed to accomplish. The rather complicated mechanism, considering the numerous functions of the figures, is contained in the cover.

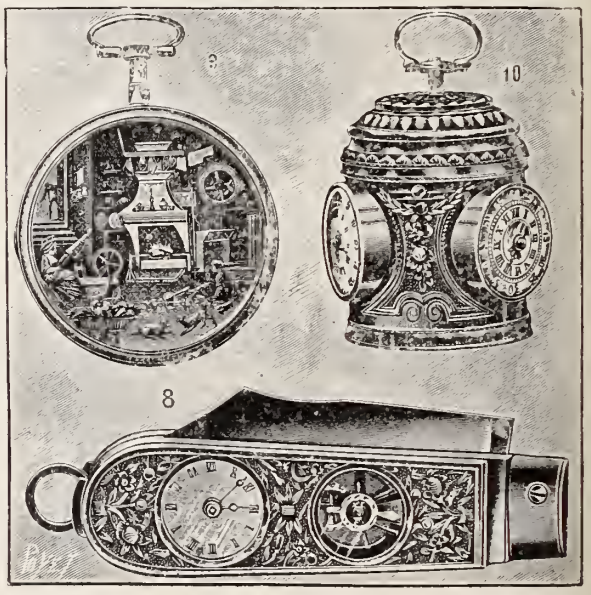
Fig. 5 shows another bonbonnière, the property of the same collector. This piece, entirely covered with most remarkable enamel painting, is of gold. Its cover is composed of three panels, each of which can be opened separately. Under the middle lid is the compartment which serves for the reception of the bonbons. One of the others closes over an hour dial and a minute dial. The third compartment contains a charming mechanical picture representing a Cupid forging an arrow, while another is working the bellows; in the background the wings of a windmill turn. The figures are of different colored gold and are chased, the landscape being in enamel. The whole exhibits a magnificent color combination.

The subject of Fig. 6 is a little harp, about seven centimeters in height. It is made of gold, enriched with emeralds and precious stones. The dial is placed in the body of the instrument. By unlatching a mechanism in the interior a melody is caused to be played, which bears a striking resemblance to the sounds of a harp.

Fig. 9 shows a gold watch, the back of which presents the interior of a kitchen. The figures and certain accessories are in gold, while the rest is painted. We perceive the dog turning a wheel, and by a mechanical transmission the meat on the spit before the fireplace also moves. On one side a maid servant is spinning at her wheel and on the other side a stream of water seems to run from a fountain. Everything moves and appears lifelike.

We see in Fig. 8 a silver knife with ornaments of gold and precious stones, having a clockwork in the handle, the dial and the balance being exposed to view. The horological mechanism is a little masterpiece. It is of the length of the knife and requires a peculiar disposition of the wheels, etc. Besides, it strikes the hours like a clock. The idea of placing a clock in the handle of a knife dates back at least to the 17th century.

In Fig. 7 we see a knife, forming part of the collection of Mr. Marmuse, which has two dials on one side and a single one on the other. Each of these dials has a hand which seems to indicate the time. This is not the case, however, for these hands only hold the secret which it is necessary to know in order to open or close the knife. The combination consists in placing each hand on a determined hour; for, otherwise, the knife remains immovably closed or open. Evidently the knives of the 18th century with clocks in their handles were the outcome of these primitive trick knives.



8. POCKET KNIFE. 9. KITCHEN. 10. LANTERN.

HOROLOGICAL CURIOS AT THE RECENT PARIS EXPOSITION.

The important collection of Mr. Chappay includes a little lantern of gold, as shown in Fig. 10. It is a beautiful piece of art, in form and decoration, and especially as regards the horological movement. It has three enamel dials with gold hands actuated by a single movement in the interior of the lantern. The top of the lantern, being on hinges, can be opened so as to admit of winding the clockwork.

Professor C. H. Shaw, an antiquarian of Chicago, and now a resident of Phoenix, Ariz., recently discovered a necklace consisting of 28 large blue turquoise stones, unusually rare for size, beauty and value. The stones were discovered in an apartment in a ruin near Casa Granda containing stone slabs with inscriptions and writings. The necklace, stone slabs and crude implements buried in the ruins, as well as many other turquoise stones interspersed in the mound, have been moved to Shaw's private museum.

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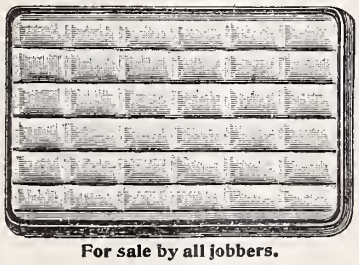
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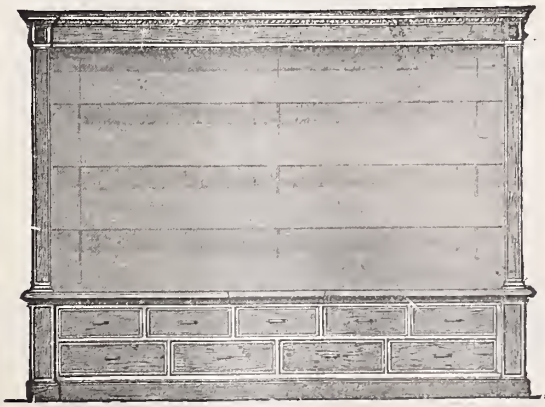
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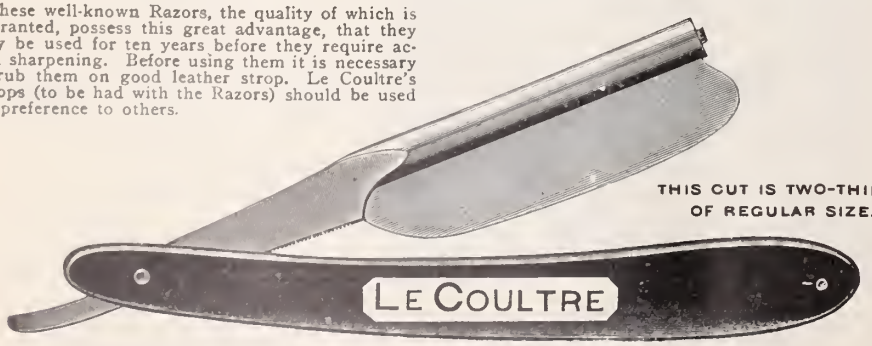
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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

MARBLES AND TERRA COTTA IN VARIETY.

TWO of the many different art wares, of which samples are now shown on the third floor of George Borgfeldt & Co.'s building, 3d, 4th and Wooster Sts., New York, are marbles and terra cotta. Of the marbles little need be said further than that the line is more than up to the usual standard and contains Castellina and Carrara figures and busts in a variety to suit all tastes and fancies. The figures are, this year, subordinate in variety to the busts, which come in all sizes. Marble pedestals are also prominent in the line. In their own Vienna terra cotta ware the firm are showing a striking effect, produced by a soft light green finish, absolutely new to figures of any kind. This is to be seen on some very large busts of Lucrecia, Loreley and Ceres, and also on figures and electroliers. These last are of a unique character and are proving especially popular with the jewelry trade. In one style a girlish figure holds in front of her an enormous mirror, from which droops a lily vine, in each of whose flowers is fastened an electric bulb.

*

A LONG WANTED USEFUL DEVICE.

S. STERNAU & CO., 204 Church St., New York, are offering to the trade a hot water plate with metal cover. A china plate forms the top of the base. Between the base and the bottom of the base is the receptacle for the hot water. The water is put into the receptacle by means of the spout and a funnel, the capacity being a pint for the smaller size. The base keeps the plate warm for some time, and the meat or other food is kept on the plate and is always in a palatable condition. Every person has experienced the difficulty in keeping meats, etc., warm during the course of the meal, and this device will win hearty approval by every user. The metal part of the base and outside of the dome shaped cover are handsomely nickeled; the inside of the cover is in a satin finish. Each plate is furnished with an enameled iron funnel. The heavily decorated English china plates are supplied in two sizes, No. 355 being 9 inches in diameter and No. 357 9½ inches in diameter. The nickel plated knobs are furnished in two sizes, No. 3550 fitting plate No. 355 and No. 3570 fitting plate No. 357.

*

REMARKABLE LINE OF BRONZES.

THERE is, this season, the usual large and finely selected display of bronzes in the warerooms of Ferd. Bing & Co.'s Successors, 10 Washington Place, New York, and in the collection will be found every new treatment and style of commercial bronzes, as well as all the finishes, effects and popular subjects which are standard in this line. The Art Nouveau influence is especially strong at the present time, manifesting itself not only in the style of the figures and subjects, but also in the colorings, especially in the pieces having what is known as the violet finish. A very fine collection of small ornaments is, as usual, shown, as are electric bronzes of all sizes, while the figures in both real and French art bronze embrace an unusually large assortment of subjects. Some new sets, consisting of jardinieres, with candelabra side pieces, come in silver and in gilt finish, while a very attractive style of vase, whose design is based on a flower *motif*, is to be seen in a new violet finish.

*

CHARACTERISTICS OF L'ART EXTREME.

L'ART EXTREME is the name given to a collection of Italian art ware by Hamburger & Co., 28-30 W. 4th St., New York, in which the articles imitate, in metallic colors, old lava ornaments, pitchers and jugs. The pieces are of exceptionally heavy earthern ware and have unique characteristics, being in the form of grotesque animals, birds, fishes and reptiles. Another line of reproductions shown by the same firm, now proving popular with the trade, is a collection of small vases and animal ornaments that exactly imitate in size, form and color small specimens of Egyptian and Cyprian pottery, now in various museums. In the standard lines carried by this house mention should be made of some new Teplitz vases and figures in ivory bisque effects, and Vienna panels of Art Nouveau design, which come in frames of metal, whose design is also on the new art lines.

THE RAMBLER.

Old Rhymes on Tankards.

IN the days of the stage coach and country inn, when peer and highwayman quenched their thirst with the contents of the same pewters, it was a common practice to inscribe on these tankards rhymed couplets, often the inspiration of the village poet, and more or less eloquent of bibulous wisdom. Although the sentiment of these verses will not commend itself to abstainers, they are worth placing on record as throwing a light on the habits and humor of other days. One of these couplets sums up the ordinary man's antipathies thus:

"Two things all honest men do fear:
A scolding wife and ill-brewed beer."

Another is loyal and almost moral in its philosophy, and runs thus:

"Drink fayre, don't swayre;
God save ye Kinge!"

The pewter on which these lines were inscribed has a history of centuries.

A very sensible rhyme is a parody of the well known fighting couplet, and runs thus:

"He who drinks and runs away
Will live to drink another day."

There is quite a mine of moral teaching in a few of the verses inscribed on these pewters, as in these:

"Straight is the line of duty,
Curved is the line of beauty;
Follow the straight line, thou shalt see
The curved line ever follow thee."

This verse has more appropriately been found on water jugs in village inns. On some tankards are to be seen quaint perversions of common maxims. One assures us that "It's a long tankard that cannot be refilled." Another suggests, with Mark Tapleyan philosophy, "Never put off till to-morrow what you can drink today," while a third conveys a very useful and timely hint in "It's a muddled man who doesn't know his own pewter." Nearly all the above have been inscribed also on pottery.

"This is the clock
That will tick and tock;
That will tell the men,
Who are sons of Penn,
How old '99
Goes ahead on time!
It will chime
In the hall the Houstons built!"

Thomas B. Donaldson placed the above verse at the head of a quaint circular, copies of which were sent to each of his former classmates. The class have been striving to raise a sufficient sum among their members to place the memorial clock on the first floor of Houston Hall of the University of Pennsylvania. The clock will be of bronze and made after the Elizabethan style. Westminster chimes will strike every 15 minutes and electric gongs will ring the hours on all floors of Houston Hall. The entire cost will be $700.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

THE MAKING OF A RING.

[Continued.]

AFTER the strip of gold is marked to the desired size, take a pair of half-round pliers, or, if the ring is very heavy, take the pendant bow contractor and bend the strip into an ellipse. Then, with the saw or shears, cut off the surplus gold at the marks made on the strip. Now with a flat or barrette file, file the joints smooth and be very careful to keep them free from grease and dirt. This done, join the two ends with the pliers or bow contractor. Now mix up some borax paste and paint the joint well and lay on a small piece of solder. Many jewelers use solder made by taking the gold they are working and reducing it two karats. The reader can easily do this by following the instructions given for reducing a higher karat of gold to a lower. Instead of using all copper and silver a small amount of brass should be added to the alloy.

Cadmium solder is used a great deal, and this the jeweler can make by taking gold of any alloy and, after weighing, melt it. When in a perfectly liquid state, he should add one-fourth its weight of cadmium, stir the mixture well and pour very quickly, as the cadmium is dissipated at so high a temperature.

The borax and solder having dried on the ring, lay the latter on a piece of charcoal and gently heat it, first on the opposite side of the joint, then the whole ring, until the solder melts and flows down through the entire joint. Allow the ring to cool, and then boil it out in the sulphuric acid pickle. If the gold is 10k. fine the color, after being boiled out, will be red, and the finer the gold the lighter will be the color. This is due to a lesser amount of copper in the alloys. After the ring is boiled out it is washed and dried. After this the solder is filed out nice and smooth on the inside of the ring with a fine half-round file. The ring is then ready to be rounded up. This is done by placing it on the mandril, which, in factories, rests on a gum tree block, and striking the ring on all sides with a rawhide mallet.

This operation requires considerable skill and practice, because the mandril must be held in the palm of the left hand and given a revolving motion, so that the mallet, which is held in the right hand, will strike all parts of the ring and make it perfectly round. Now, suppose the band ring was to be size 8 full and, after being rounded up, it measures 7¾. To make it size 8 full, we must use the steel hammer, and with careful, sharp blows, which must be given around the entire surface of the ring, we draw it up to the required size.

In sizing rings of this kind the writer prefers this method, because it leaves one joint only in the ring, and consequently the latter is not so liable to break while being worn. When the required size is obtained the sides of the ring are filed flat and smooth until the desired width is obtained. This done, the surface of the ring is filed flat and smooth, so that it may be easily polished. To file a ring of this kind, hold it between the thumb and forefinger of the left hand with the ring resting against the bench pin. Then with a fine half-round file begin to file the surface flat and slightly hollow from the middle to the edge of the ring. To do this push the file from the body and at the same time give the ring a circular motion toward the body, and *vice versa*. Care should be taken to keep the ring the same thickness in all its parts. This seems to be a difficult matter for some ring makers—possibly apprentices—judging from the number of rings that we have seen that are thinner at the joints than anywhere else. This is due quite often to the fact that one end is rolled or pressed harder than the other, or the joint may not have been properly made and the jeweler filed away too much of the surface with the solder.

Engraved band rings are made in the same manner as the flat bands, excepting that the flat strip of gold is given its impression by rolling it in a small steel die, which makes the imprint in the strip.

Plain or half-round band rings are made in the same manner as flat bands, excepting that they are considerably thicker and are filed or turned half-round.

In ring shops plain rings are made by rolling long strips of gold through a pair of rolls, the lower one of which is grooved the desired shape of the ring.

The rings we have mentioned are now ready for the polisher, excepting the engraved band rings, which must have the green color removed. This is done by heating the ring to redness and plunging it into alcohol. We will describe the polishing of these rings under the head of "Polishing."

(To be continued.)

Gilding Brass Articles.—For a cheap gilding of brass parts, the *Wiener Gewerbe Zeitung* gives the following recipe: Dissolve in three-fourths liter of water, 5 grammes of sodium phosphate and 3 grammes of caustic potash; also in one-fourth liter of water: 1 gramme of gold chloride and 16 grammes of potassium cyanide. Both solutions are well mixed and the mixture brought to a boil, whereupon the articles to be gilded are dipped in. The gold contained in the mixture can be utilized almost entirely. If the solution does not work well any longer, a little potassium cyanide is added, and it is used for pre-gilding the objects, which may then be gilded again in a fresh solution.

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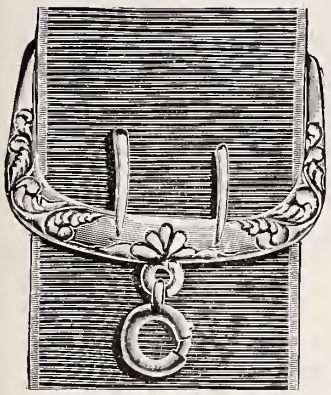
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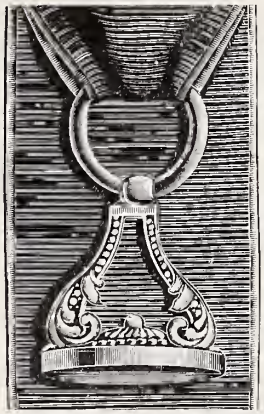
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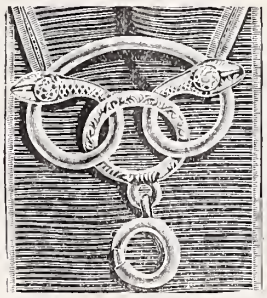
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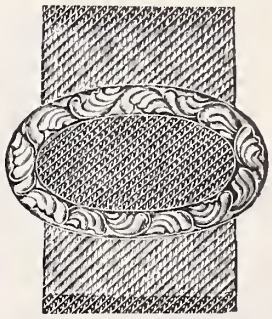
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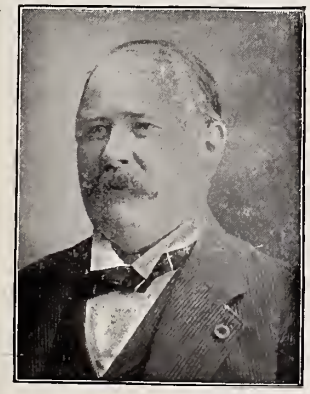
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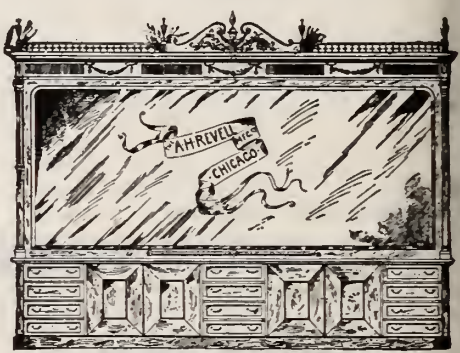
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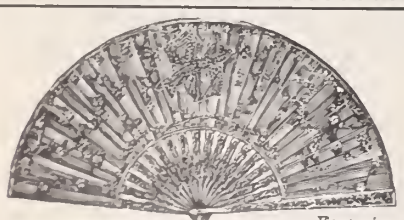
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32D YEAR. NEW YORK, WEDNESDAY, MARCH 27, 1901. VOL. XLII. No. 8.

CYPRIAN JEWELRY OF 1000 YEARS BEFORE CHRIST.

THERE have been some important additions of late to the British Museum. In Dr. Murray's department of Greek and Roman antiquities, and in Mr. Read's department of British and Mediæval antiquities, the additions are of artistic as well as of historical interest. In point of age, Dr. Murray's acquisitions may reasonably take precedence, seeing that they belong to the Mycenæan age, or about B. C. 1000. They are all from Cyprus, and complement in an interesting manner the treasure brought to England from that island five years ago. The articles are nearly all of pure gold, and obviously had been made for the decoration of the bodies of rich or distinguished personages while lying in state during the preparation of the tombs. These ornaments are all from the site near Famagusta, which has been identified as the original settlement of the Greeks under Teucer on their return from Troy. This place Teucer named after Salamis, his native island, from which he had been banished by his father; the exact spot, so often looked for, had never been discovered until 1896, on which occasion the British Museum made its great find of carved ivories, gold ornaments, vases, and so forth, which may now be seen in the galleries at Bloomsbury. By the law of the island, one-third of the treasure-trove had to be left there, but the portion brought to the British Museum abundantly proves that the original Greek settlers must have found the island extremely rich in gold and copper.



ANCIENT GOLD ORNAMENTS FROM CYPRUS.

The larger articles were made to cover the mouth and the forehead of the deceased, and the patterns, which are beaten from a stamp, are very simple, being identical in several instances with the Celtic spiral. The earrings are noteworthy as showing first a direct imitation of nature in the shape of a bull's head, and next the degradation of the type into little more than a geometric pattern. The ingot of gold is of the same irregular shape and the same weight as the oldest gold coins known as darics. The rings include a very interesting double one, which was inlaid with some vitreous material which has gone. There are also two necklaces, earrings, and a cylinder of hematite. Perhaps the most interesting articles are the dress pins, the oldest known type of the Greek fibulæ, or pin, to fasten the female dress, one on each shoulder. They are simple in design and have a long, sharp point, like a stiletto. Apart from their great antiquity and their interest as articles of dress, they on one occasion played a sufficiently conspicuous part in history to attract the notice of Herodotus. This entertaining historian tells us (Book V. 87) that from a great battle between the Æginetans and the Athenians only one man

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100 Richmond St., Providence, R. I.



Their **SUCCESS** is the **RESULT** of their **MERIT.**

AJAX INSULATORS

[Patented Oct. 28, '89] are sold from Maine to Manila with satisfaction to all concerned.

Cheap, Reduce Wear and Tear on Case, Protect Watch, Perfect in Action, Convenient in use.

Made for all sizes of American cases, open face and hunting.

The Newark Watch Case Material Co.,

19 WARD STREET, NEWARK, N. J.

Selling Agents: HENRY ZIMMERN & CO., 47 Maiden Lane, N. Y.

. . THE . .

SWAN FOUNTAIN PEN.

Reputation World Wide.
Made upon Distinct Principles.
Is a Compressed Air Pump.
Simply Wet the Insides to Provoke an Energy.

W. W. STEWART, Inventor and Patentee.

A variety of Styles and Prices.
3 Sizes Safety Swans.
3 Sizes Self-filling Swans.
2 Sizes Adjustable Feed Swans.

MABIE, TODD & BARD,
NEW YORK, CHICAGO AND LONDON.

FIELD & BEARD ENGRAVERS 89 FULTON ST. NEW YORK N.Y.

WOOD ENGRAVINGS.

KENT & WOODLAND,
SUCCESSORS TO
WM. H. BALL & CO.,
Makers of **GOLD BRACELETS**
16 John Street, New York.

Lancaster Watch Material

It is a fact that we are in a better position to furnish the watchmaker more promptly than any other jobber in the United States with the following material: Lancaster, Aurora and Hamilton. We are right at the seat of operation. We have the largest and only stock of Lancaster watch material in America. We can fill your order for **Waltham, Elgin, Hampden, New England, Columbus, Illinois, Rockford, Seth Thomas, Howard, Century, Trenton, New York Standard and Swiss** as quickly as any house in this country.

We Never Sell Imitation Material for Genuine.

We have a special made balance staff and a special mounted hole jewel. We can furnish you with these balance staffs for all of the above-named watches for **$18.00 per gross.** Every mounted jewel is cemented and trued and we sell them for **$7.50 to $12.00 per gross, less 10 per cent. for cash.**

Give us a trial at your mail business and we will demonstrate our promptness.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers,
Watchmakers' Tools, Material and Supplies,

11 W. Chestnut St., Lancaster, Pa. 111 S. Eighth St., Phila., Pa.

Diamonds.

$74.00 List for One-half Carat Very Fine White and Absolutely Perfect Diamond, finest cut, being at the rate of $148.00 List per carat.

$186.00 List for One Carat Very Fine White and Absolutely Perfect Diamond; finest cut.

We cut these from rough stones called Silver Cape.

You cannot match these Diamonds anywhere else at near these prices.

We name the above as samples only; they are taken from our regular line; other sizes and qualities at equally low prices.

See our book for full price-lists.

We grade our diamonds as follows:

EXTRA-FINE WHITE.—We cut from rough stones called *Crystals*, which are the finest white.

VERY FINE WHITE.—We cut from the rough stones called *Silver Cape*, which is the grade next to the finest white.

FINE COMMERCIAL WHITE.—We cut from the rough stones called *Fine Cape*, which is the next lower grade.

We do not cut any of the lower grades of rough stones—which are called *Cape, Fine Byewater, Byewater, etc.*

It pays to buy at first hands.

J. R. WOOD & SONS,

21 MAIDEN LANE,

NEW YORK.

Diamond Cutters.

The Real Rogers.
Not in the Trust.

We Guarantee our Goods to Strip as much Silver as any Rogers Goods on the market.

Look for the Maltese Cross Trade-Marks.

R S. L. & G. H. Rogers Co. R

R ROGERS R

The Equal of any Plated Ware on the market.

The Simeon L. & Geo. H. Rogers Co.,

HARTFORD, CONN.

P. O. BOX 1205.

FACTORIES: { HARTFORD, CONN. WALLINGFORD, CONN.



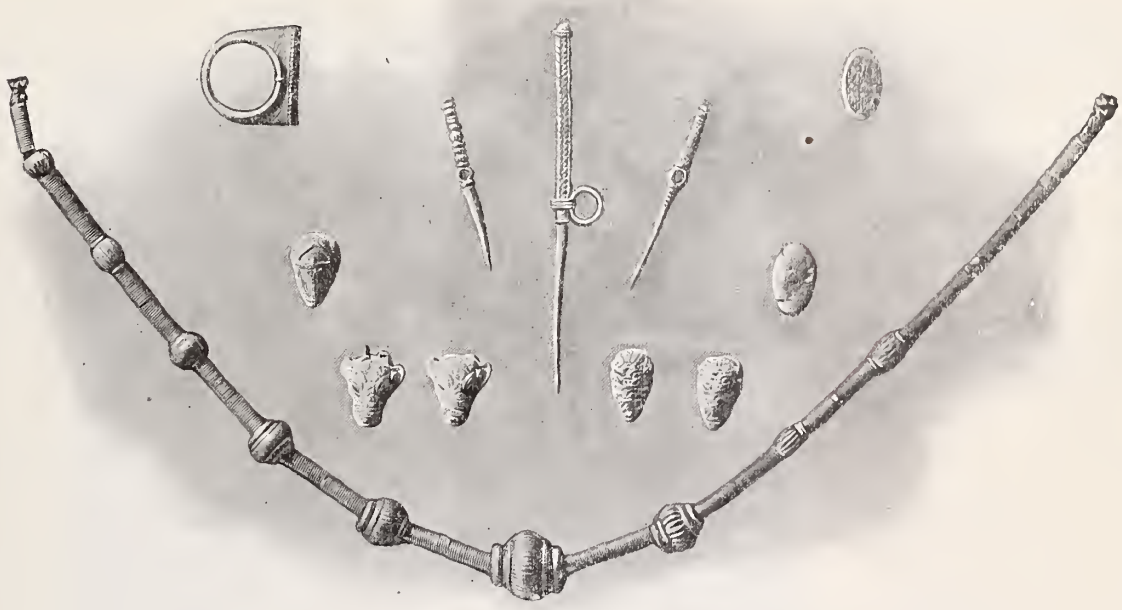
Ostby & Barton Co.,

Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane. CHICAGO, 103 State Street.

of the latter escaped death; this individual, on his return to Athens, recounted the disaster which had overtaken their army, "and when the wives of the men who had gone on the expedition against Ægina heard it," they, "enraged that he alone of the whole number should be saved, crowded around this man, and, piercing him with the clasps of their garments, each asked him where her own husband was—thus he died!" The Athenians regarded this action of the women as more dreadful than the disaster itself, and "compelled them to change their dress for the Ionian"—a linen tunic which did not require clasps.



ANCIENT GOLD ORNAMENTS FROM CYPRUS.

Tiara from Family Jewels.

PETER SCHMITT, one of the most skilful goldsmiths in Philadelphia, Pa., has recently completed at his shops, 1206 N. 5th St., a solid gold tiara for the statue of the Blessed Virgin in St. Patrick's Catholic church, 20th and Locust Sts. The novel feature of this tiara is that it was fashioned and constructed from old family jewelry and heirlooms contributed for that purpose by the congregation of St. Patrick's church. It was fashioned entirely by hand and is a beautiful specimen of the goldsmith's art. It is of solid 14k. gold, weighs 16 ounces and contains 15 karats of diamonds. The cluster piece is a large turquoise surrounded by diamonds. The tiara is valued at nearly $3,000.



"Alice Nielsen" Serpent Bracelet

And Necklace.

FOR YOUR

EASTER OPENINGS

LATEST AND NEWEST ON THE MARKET.



ALICE NIELSEN IN "THE FORTUNE TELLER."

MADE IN

STERLING SILVER

ONLY,

FINISHED IN WHITE, GOLD AND 18 K. GREEN GOLD.

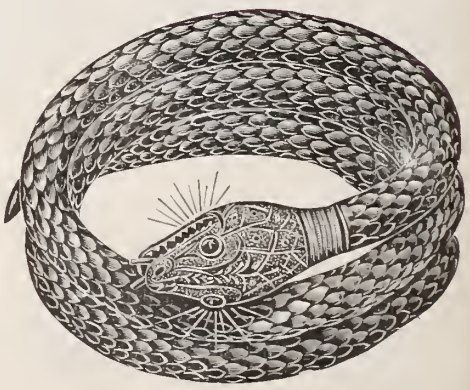
ALSO IN

ENAMEL.



No. 6573.
Double Coil Bracelet, or Worn Around the Neck.

YOUR JOBBER HAS THESE GOODS. ASK FOR THEM AND INSIST UPON HAVING THEM. THEY ARE SALABLE AND PROFITABLE.



No. 6563.

Whiting & Davis, Manufacturers. { New York, 14 John Street. Factory, Plainville, Mass.

The Diamond Markets.

ANTWERP, March 7.—Previous trade calmness has now made place for a better tone. For the moment the market is steady and the rise of 5 per cent. in rough in London has resulted here in the owners not releasing polished goods at prices asked a week ago. Sales have been made, the new rise being paid. There have been a good number of foreign buyers here this week and lots of mêlées of all grains were sold at prices favorable to the sellers. Paris houses are making their choice of fine brilliants in this market.

Mr. Kahn, of L. & M. Kahn & Co., New York. is expected here the beginning of April.

Some merchants in polished diamonds have begun to employ another division in the small weights and they now apply the decimal system. The karat remains the unit, but is no more divided into ½, ¼, ⅛, 1-16, 1-32, 1-64, but into 1-10, 5-10, 8-10, down to 1-100 of one karat. For instance, if one karat costs 365.50 francs, 1-10 of a karat would cost 36.55 francs; 2-10, twice 36.55 francs, or 73.10 francs, and 1-100 of a karat, 3.65 francs; 3-100, 10.95 francs. This mode of calculation is easier than to reckon what 1-32 or 1-64 karat would cost at 365.50 francs. Although people may not quickly discard old habits and customs, it is likely that owing to the high prices of diamonds, this new system will be much employed in the future.

The death is announced of an excellent diamond polisher, F. Sels, 34 years old and living at 15 Lozana St.

The news of the establishment of another large diamond factory is now confirmed.

A co-operative society have been founded under the style "De Eendracht," with headquarters in Borgerhaut, near Antwerp, having for their aims: The locating for shareholders and other persons of mills for diamond polishing; if need be, the delivery of materials, tools and furniture for the trade, and the undertaking of all transactions relating to the diamond trade. The capital is 100,000 francs minimum, divided into shares of 50 francs each. The officers are: Jan Diels, diamond polisher, Antwerp, president; J. Wils, Borgerhaut, vice-president; F. Reusens, secretary; L. Bell, treasurer; J. Meinertzhagen, diamond merchant, second secretary; counselors: A. Magnus, contractor, Borgerhaut; J. Chauliac, manufacturer, Antwerp; J. Snyers, polisher, Borgerhaut.

AMSTERDAM, March 7.—The general opinion here is that we are entering on a new period of firmness and that sales will be made this month on a more extensive scale. The rise in rough is not yet paid on polished goods, but buyers will at length be obliged to pay it, owing to the expected additional rises, which may occur soon. There is a very good demand for mêlées, but prices are too high to any but immediate consumers; and speculators in these goods have, therefore, been eliminated.

The following prices give a little idea of the actual value of diamonds: Gross mêlées, 310 to 340 francs per karat; two grains, 335 to 365 francs per karat; three grains, 360 to 385 francs per karat. Other sizes in the same ratio. There is plenty of rough held by dealers who are speculating with it.

American buyers are expected to arrive here next month.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
1880 Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

ESTABLISHED 1841.

Carter, Hastings & Howe,

TRADE MARK

MANUFACTURERS OF

Gold Jewelry,

9, 11, 13 MAIDEN LANE, - NEW YORK.

FACTORY, NEWARK, N. J.

A. CARTER. C. E. HASTINGS. G. R. HOWE. W. T. CARTER. W. T. GOUGH.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,
MAKERS IN THE HIGHEST QUALITY OF
Fine, Plain, Complicated And Decorated Watches
HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,
HORS CONCOURS,
AT THE PARIS EXPOSITION.

"Alice Nielsen"
Serpent Bracelets.



Come in SILVER, SATIN, GREEN, ROSE and ROMAN FINISH.

Easter Book-Marks,
Turquoise Belt Brooches.

A ONE-CENT POSTAL BRINGS SELECTION.

CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.
IMPORTERS OF EBONY.

The Jewelers' League Win a Suit of Great Importance to the Members.

ALBANY, N. Y., March 20.—The Court of Appeals has handed down a decision settling the suit of interpleader brought by The Jewelers' League against Conrad Hepke and Thekla M. Becker and others which involves principles of vital importance to The Jewelers' League and similar insurance organizations. The Court affirms the decisions of the lower courts which sustained the contention of The League that a creditor of a deceased member could not receive from the insurance more than the actual amount for which the deceased was indebted. The suit arose over the payment of the $5,000 insurance on the life of Frank X. Becker, a member of The League, who was survived by an infant daughter. Prior to his death Becker had made Conrad Hepke, a creditor, beneficiary of his policy, to secure a debt of $635. Hepke, under an assignment of the policy, claimed the full $5,000, and The League, contending that the infant daughter should receive the full amount, less the $635 indebtedness, brought action of interpleader to determine the rights of the infant and of the creditor. The case was tried before Judge Russell, in the Supreme Court, in June, 1899, whose decision awarded to Hepke only the amount of the debt, $635, with interest. The Appellate Division sustained this decision, last March, and the Court of Appeals has now also affirmed it, settling the case finally.

T. A. Long has established himself as jeweler and optician at Howe, Tex.

Comparisons That Show That Smuggling Is Now Greatly Prevented.

WASHINGTON, D. C., March 21.—The Treasury authorities have been making some more comparisons between March, 1900, and March, 1901, to show how the more stringent regulations in force at the Custom House in New York have prevented smuggling. Four ships arrived in three days, on which, among the supposed personal luggage of passengers, were found concealed merchandise intended for trade purposes, which paid $25,697 duties.

In the corresponding three days of last year, two of the same ships and two others of the same lines came in, and the revenue from merchandise in passengers' luggage was only $3,910. It would not have exceeded $2,000, probably, but for the fact that on one of the ships, *La Gascogne*, the Government agents happened to capture a female smuggler, whose compulsory tribute raised the total for that ship from a few hundreds to $2,600.

Report from Montana Regarding the Sapphire Mines of That State.

A report from Helena, Mon., says that John H. Farmer, of that city, has received a letter from a large manufacturing jewelry house of New York, asking for information regarding Montana sapphires. The firm are anxious to buy a large quantity of these stones either in the rough, or they will purchase a good sapphire field and search for stones themselves. The report further says that Tiffany & Co., New York, have bought up a large amount of the Yogo fields and

TRADE 1835 R. WALLACE MARK
R. WALLACE & SONS M'F'G CO
SILVERSMITHS,
WALLINGFORD · CONN



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

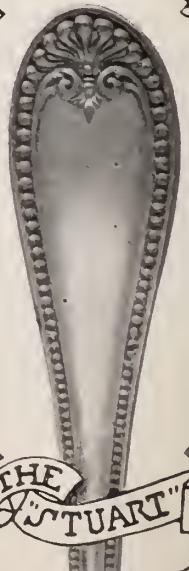
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



Factories-WALLINGFORD, CONN.
BRANCHES
226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

HAND-WROUGHT

..MARTELÉ..

STERLING SILVER.

There is an increasing demand among the best trade for ware differing from conventional or machine-made designs; in other words, pieces which have every indication of being hammered up by hand from the flat metal into a finished article.

To supply this demand is the object of our line of MARTELÉ, which can be furnished at moderate prices, considering the workmanship and character of the ware.



No. C 2861. Dish. Length, 17 inches.

This illustration gives a fair impression of the actual article, although each piece produced is likely to differ slightly from the preceeding one of the same design, as is usually the case in hand-made wares.

Send for Circular No. 9, giving illustrations and prices.

INTERNATIONAL SILVER CO., Successor to

SIMPSON, HALL, MILLER & CO.,

SILVERSMITHS,

WALLINGFORD, CONNECTICUT.

NEW YORK. CHICAGO. SAN FRANCISCO.

that other jewelry houses are attempting to prevent Tiffany & Co. from obtaining a monopoly upon Montana precious stones.

George F. Kunz, of Tiffany & Co., stated to a CIRCULAR-WEEKLY representative that the report, so far as Tiffany & Co. are concerned, is erroneous, as that firm never go into mining and do not own one inch of mining ground.

A Fine Opportunity for Ambitious Young Lads.

The Manufacturers' Association of New York, as recently noted in THE CIRCULAR-WEEKLY, at the suggestion of Ludwig Nissen, the president, appropriated the sum of $2,000 for an industrial scholarship, including the cost of tuition for four years and incidental expenses. The purpose of the Association in providing means for the industrial education of a young man of Greater New York is to encourage young men to qualify themselves for leadership in industrial pursuits by adding to the dignity of labor the advantage of trained hands directed by developed minds.

The Industrial Educational Commission, which does not include members of the Association, is composed of Hon. Alex. E. Orr, chairman; Dr. William L. Felter, secretary; Rev. Dr. S. D. McConnell, Dr. Truman J. Backus and Hon. Henry W. Maxwell.

Boys who desire to compete for the scholarship are requested to make application in writing, addressed to James T. Heile, secretary of the Manufacturers' Association of New York, 198 Montague St., Brooklyn. The following restrictions and qualifications govern applicants:

1. Applicants must be residents of the city of New York.
2. They must be at least 17 years of age.
3. They must have received at least three years' high school instruction, or an education equivalent to such instruction.
4. Applicants must have at least two references for scholarship and two for moral character.
5. Each applicant must present a physician's certificate of good health.
6. The successful candidate will be permitted to make his choice of the school or college he desires to attend from the list approved by the Commission.
7. The scholarship shall be awarded only to such candidate as is unable to pay his own way through college.
8. No legal responsibility attaches to the successful candidate for the return of the value of the scholarship; but, should the financial condition of the student be sufficiently prosperous, he is at liberty to make such return with the understanding that the money be used for other beneficiaries.
9. Applications should be filed not later than April 20, 1901; and at a later date notices will be issued to competitors, naming the time and place for the holding of examinations.

W. G. Nyerley, Rice Hill, Mo., has installed an electric clock in his store.



CUPID VASE, No. 11,117.
6½ inches high.

EASTER SELLERS.

Beautiful Creations in Vases.

THE TRADE'S ATTENTION IS CALLED TO OUR TWO NEW VASES HERE ILLUSTRATED. THEY EMBODY ALL THAT IS DESIRABLE IN HIGH-GRADE SILVERWARE.

The Mauser Mfg. Co.,

14 East 15th Street,
Between Broadway and Fifth Avenue,
NEW YORK.

Branch Offices:
GILL BUILDING, MAIDEN LANE, N. Y.
Louis B. Cummings, Representative.

126 STATE STREET, CHICAGO.
Jack Stanley, Representative.

WRITE FOR PRICES.



"WATCH OUR ADS."



ORCHID VASE, No. 11,118.
5 inches high.

To our line of "B. A. GOLD SHELL" COLLAR BUTTONS, which have been received with such favor by the trade, we have JUST ADDED a line of LEVERS of like quality and finish. They are solderless and, we believe, the finest lever buttons ever produced. We bespeak for them your consideration.

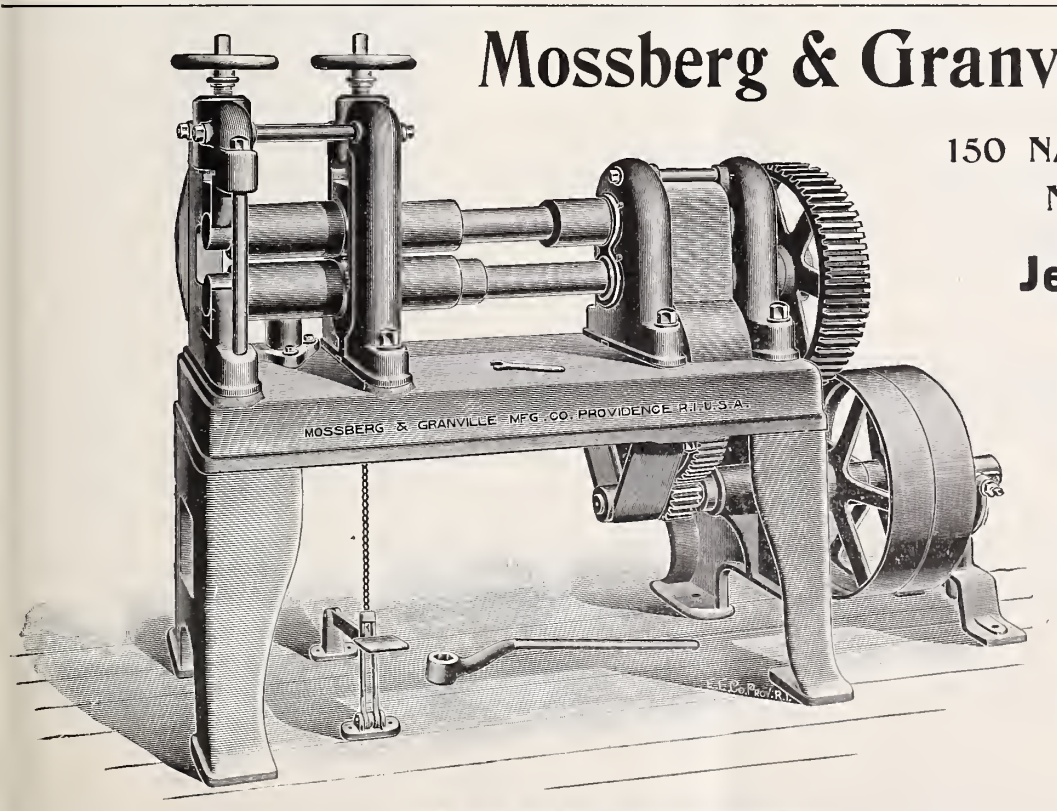
B. A. BALLOU & CO.,

Providence, R. I.

Mossberg & Granville Mfg. Co.

150 NASSAU STREET,
NEW YORK.

Jewelers' and Silversmiths' Machinery.



CROSS ROLLING MILL FOR SILVERSMITHS.

WE MANUFACTURE:

20 sizes Punching Presses
8 sizes Double Acting Presses
16 sizes Drop Presses
6 sizes Foot Presses
4 sizes Screw Presses
3 sizes Sensitive Drills
20 sizes Rolling Mills
7 sizes Wire Drawing Machines
3 sizes Rotary Slitting Machines
Roller Bearing Hangers
Small Milling Machines

ONE OF OUR SPECIALTIES: **ROLLING MILLS FITTED WITH ROLLER BEARINGS.**

We make a specialty of fitting up Jewelers' and Silversmiths' plants complete. We will give estimates on any size plants according to the production desired. We can furnish experienced men to set up and put plants in running order.

Samples at New York Salesroom, 41 UNION SQUARE.

LOVING CUPS—EASTER GOODS.
EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING 925 FINE

Jno. W. Reddall & Co.,
NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,

Sterling Silver Table Ware.

OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

Dominick & Haff,

MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.

860 Broadway,
UNION SQUARE, NEW YORK.

BIRTH CHARMS

GEO. O. STREET & SONS,
Manufacturing Jewelers,

TRADE S MARK.

CHICAGO OFFICE, 103 State Street.
24 JOHN STREET, NEW YORK.

Second Petition in Bankruptcy Filed by J. W. Sharrard.

LOUISVILLE, Ky., March 20.—James W. Sharrard, jeweler, 306 W. Market St., has filed a petition in bankruptcy. His total liabilities are listed at $5,636, of which amount $5,432 is unsecured. His assets consist of $4,000 in stock and debts due on open accounts to the amount of $653. The latter he divides into two classes, viz.: Old and new. This distinction arises from the fact that Mr. Sharrard had once before taken advantage of the bankrupt law and that some of the debts are due from the period when he was in business at 534 Fourth Ave. The amount due on old debts is listed at $517 and on new accounts at $136.

Mr. Sharrard's first petition in bankruptcy was filed under date of July 8, 1899. The case was closed before the referee on Feb. 10, 1900. His liabilities at that time were $5,693 and assets $5,125. His stock of jewelry was listed at $3,000. The largest creditors under Mr. Sharrard's second petition are as follows: E. B. Clark, Louisville, $3,089; R. W. Logan, Louisville, $137; Henry Cowan, Boston, Mass., $957, and Joseph Cowan, Boston, Mass., $582.

Contest Over Will of the Late Jeweler Willford's Wife.

NEW BRUNSWICK, N. J., March 24.—Judge Strong has filed his opinion in the case of the caveat filed against the probate of the will of Mrs. Mary Ann Willford. Mrs. Willford lived in Perth Amboy and was the widow of Mr. Willford, of the late firm of Willford & Chilton, Perth Amboy. After her husband's death she went to Montreal and died there. Harry Hope Chilton, who had been a clerk in her husband's store and boarded at the Willford home, presented for probate a will making him the sole legatee of Mrs. Willford. The probate of the will was contested by Mrs. Willford's brothers and sisters, who declared that the will had been made by Mrs. Willford under compulsion.

Judge Strong handed down his decision yesterday and the two brothers and three sisters win in the contest. The Court decrees that the brothers and sisters shall receive the estate in equal parts and Chilton will be cut off. This will case was one of the most famous ever tried in Middlesex county. The case occupied several days in the taking of testimony and has resulted, for the first time almost in Middlesex county, in a will being set aside. The Judge thought there was proof of undue influence on the part of Chilton over the testatrix and, therefore, decided to break the will and let the property go to the natural heirs.

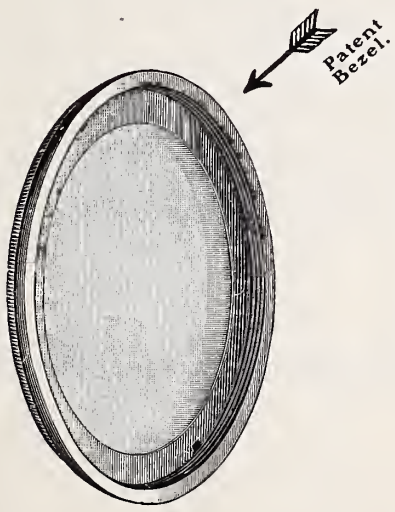
The Mercantile National Bank
OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

SCREW BEZEL

Crescent TRADE MARK. Cases.

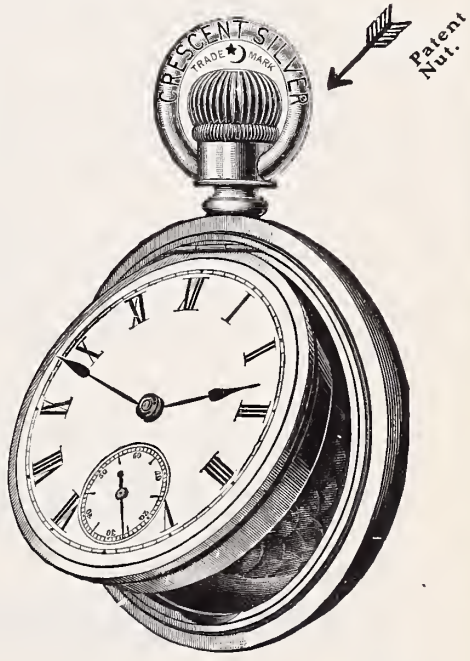
We own and control the . . . .
exclusive right to manufacture

Swinging Ring



SCREW BEZEL CASES

...WITH...



Patent Dust-Proof Glass Bezel and Patent Dust-Proof Pendant Nut, the only device making a Screw Bezel Case absolutely Dust and Moisture Proof.

We will vigorously prosecute any infringement of our patents, and hereby warn the trade against purchasing watch cases which so infringe.

See that our trade-mark is on every case you buy.

THE CRESCENT WATCH CASE CO., Newark, N. J.

Friends of William Bardel Give Him a Farewell Dinner.

About 35 friends of William Bardel, the newly appointed United States Consul to Bamberg, Germany, gathered at a banquet, Thursday evening, to bid farewell, God speed and *bon voyage* to their popular friend and fellow jeweler. The dinner was held at Mouquin's restaurant, 20 Ann St., New York, and proved an interesting and enjoyable occasion. The guests began gathering shortly before 6 o'clock and when Mr. Bardel entered he was greeted by the orchestra with the strains of "Hail to the Chief," and by applause from the guests who assembled to welcome him. Most of those present were officers or members of The Jewelers' League, of which Mr. Bardel is a vice-president.

The presiding officer of the evening was Henry Hayes, president of The Jewelers' League. Mr. Bardel sat at Mr. Hayes's right and the other gentlemen at the head table, which ran at right angles to the main table, were Leo Wormser, Max J. Lissauer, B. Karsch, J. R. Greason, George W. Street, A. K. Sloan, William C. Kimball and John A. Carney. An excellent mênu and three good wines soon put the diners in a genial condition, appropriate to the occasion, and at the entrance of the dessert the speech-making of the evening began with three cheers for Mr. Bardel.

Mr. Hayes in the opening address began by saying that he wished to express two sentiments in regard to Mr. Bardel's appointment—one of regret and one of pleasure; regret that Mr. Bardel had to leave his friends in The League, and pleasure that he had the opportunity of serving his country. He spoke of the attempt to have the guest of the evening nominated four years before for the same position, told how he deserved it and what a worthy representative of the Yankee nation he would be. He also referred feelingly to the beer in the Bamberg district, intimating that it might be one of the reasons for Mr. Bardel's desire for the appointment. Mr. Bardel arose to the strains of "He's a Jolly Good Fellow" and fittingly responded to the opening address. Among other remarks, he stated that as a representative of the United States Government it made no difference to him whether there was good or bad beer in Bamberg. He expressed himself as being flattered at the reception and pleased to meet his many old friends. He bade good-bye to his friends in the trade and The League and closed his remarks with a toast to The Jewelers' League and a wish for its prosperity in the future.

Mr. Parker spoke of Mr. Bardel's 15 years' continuous work in The League and concluded with an acrostic poem of farewell, the first letters of whose lines spelled Mr. Bardel's name. A. K. Sloan, the next speaker, kept the room in a roar with a funny story about Mr. Bardel and spoke a brief farewell to the guest. He was followed by W. C. Kimball, Max J. Lissauer, John A. Carney, Gen. George W. Mindil, J. H. French, Levi Stevens, Jr., Mr. Miller and others, who took the occasion to add their mite to the intellectual feast of the evening and pay their tribute to the guest of the evening. After the diners had, standing, sung "Auld Lang Syne" and "He's a Jolly Good Fellow," the banquet ended amid cheers for Mr. Bardel, The Jewelers' League and Mr. Mouquin.

The three gentlemen who acted as the committee responsible for the dinner were Levi Stevens, Jr., George W. Street and Leo Wormser. Among those who attended were: Henry Hayes, Bernard Karsch, Max J. Lissauer, Leo Wormser, John A. Carney, Gen. George W. Mindil, A. Barker Snow, A. N. Taylor, Harry Stevens, F. T. Oertel, Dr. Baker, R. F. Forrester, L. A. Miller, F. J. Boesse, J. H. French, Levi Stevens, Jr., H. K. Heller, John R. Greason, Jr., H. Roloff, A. L. Woodland, Charles J. Fox, Henry Karsch, S. B. Kent, J. R. McAllister, M. B. Dunning, T. L. Parker, W. E. Moutoux, D. N. Smith, A. McLeod, William C. Kimball, A. K. Sloan, George W. Street, J. R. Greason and a CIRCULAR-WEEKLY reporter.

Legal Complications Over Disposal of Eells & Frame's Goods.

TOLEDO, O., March 20.—Eells & Frame are the defendants in an action filed by Louis Hendricks, who sues to recover $362.32 alleged to be due on account. Louis Dryfoose is made a party defendant. It is asserted that the jewelry firm, in contemplation of going into insolvency, transferred their stock of goods to Mr. Dryfoose for $2,011.61, as mentioned in THE CIRCULAR-WEEKLY last week.

Mr. Dryfoose has been temporarily enjoined from disposing of the stock, pending the settlement of the action.

PEARLS.

Our Experience

in purchasing goods simplifies matters for the discriminating buyer who purchases of us.
He will find exactly the goods he needs, in assortments large enough to admit of careful and successful selection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Receiver Necessary to Protect Lazarus Jewelry Co.'s Creditors.

MACON, Ga., March 20.—Judge Speer, in the United States Circuit Court, has handed down his opinion in the matter of Samuel W. Steinhardt *vs.* Max Lazarus and others, in which he holds that a receiver for the Lazarus Jewelry Co. is necessary in order to protect the creditors. On this point Judge Speer is certain, but on a legal question involving action by creditors when the company were declared insolvent, he is in doubt and takes further time for consideration. The opinion is dated March 16 and in it Judge Speer says:

I do not doubt from all of the evidence that this was a sham corporation, that Max Lararus had substantial values in it, which, in view of the case as far as it has gone, should be subjected to the claims of his creditors. I do not believe that intelligent business men like Wolff and the others who hold trivial amounts of stock in this corporation would have permitted Max Lazarus or others concerned to speculate in cotton futures with the assets of the so-called Lazarus Jewelry Co. unless the man thus speculating was the real owner of the property. I presume no other corporation was ever conducted more completely by one individual than was this alleged corporation by Max Lazarus. He was, in a word, the whole corporation, and it seems upon the averments and prayers of the bill and the affidavits that the creditors should be entitled to the appointment of a receiver to subject, so far as can be done by that officer, the values belonging to Max Lazarus in this concern to his judgment debts.

The point on which Judge Speer has doubts and concerning which he finds authorities very conflicting is whether execution should have been issued and return of *nulla bona* made thereon before the bill was filed. In concluding his opinion on this matter Judge Speer says:

In many of the authorities it is said that where a debtor is alleged to be insolvent, that it is not necessary to sue out an execution and have a return of *nulla bona*.

While, as I say, I have received great light from this argument, I must take further time to consider these conflicting authorities.

Something has been said about the delay in the decision of this case, but except for the last week I do not think it is chargeable to the Court, for I have on file application from counsel on the one side and the other requesting delay. If the gentlemen desire to furnish additional briefs on the one question about which I have doubt, I will receive them.

Mr. Shehorn's Presence of Mind Caused Arrest of Two Thieves.

SCOTTSBORO, Ala., March 21.—Two strangers appeared at the jewelry store of R. L. Shehorn, last Saturday, and offered for sale at a low figure a gold watch. Mr. Shehorn grew suspicious and recalled a notice of the theft of a watch in a Chattanooga paper. While examining the watch the jeweler took the name and number of the movement, and on comparing them with the numbers given of the stolen watch found they were the same. Mr. Shehorn notified the officers and within a short time the two men were arrested.

The men gave their names as Benjamin Schwab, of Atlanta, Ga., and Joe P. Davis, of Savannah, Ga. Schwab admitted having been in Chattanooga one week ago and said he bought the watch from a stranger on the street in Nashville. Sheriff Austin thinks the men are professional hotel thieves. The men refused to return to Chattanooga without requisition papers.

LUDEKE & POWER,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

New York, Feb. 28th, 1901.

The firm of Ludeke & Power having expired by limitation has this day been dissolved by mutual consent. Mr. A. Ludeke will assume all liabilities and collect all outstanding accounts.

ADOLPH LUDEKE,
CHARLES L. POWER.

A. LUDEKE & CO,
IMPORTERS OF DIAMONDS,
12-16 JOHN STREET.

The undersigned beg to announce that they have formed a co-partnership under the firm name of A. Ludeke & Co., to continue the importing of diamonds and other precious stones, at above address.

ADOLPH LUDEKE,
ALEXANDER C. CHASE.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam).
OFFICE AND FACTORY:
101 Beekman Street, New York.

DIAMOND CUTTER and POLISHER FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.

Hirsh & Hyman, Importers and Cutters of Diamonds.
40 Maiden Lane, NEW YORK.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

CHARLES L. POWER. ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

TELEPHONE, 1158 CORTLANDT.

IMPORTERS OF

DIAMONDS,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

DAY, CLARK & CO.,

MAKERS OF

Fine Jewelry,

SAMUEL CLARK.
FRANKLIN DAY.
WALLACE S. CAMPBELL.
IRVING G. DAY.
WM. A. COBB.
ADDISON W. ROUBAUD.

23 MAIDEN LANE,

NEW YORK.

14 K. ONLY.

Trade-Mark.

The Peculiar Kansas City Case Remains Unsolved by Police.

KANSAS CITY, Mo., March 22.—Mystery still surrounds the theft of $3,000 worth of diamonds from the Edwards & Sloane Jewelry Co. and the threat to kidnap the young son of Mr. Edwards, together with the payment of 50 imaginary $20 bills to unknown men by a clerk, all of which was told in THE CIRCULAR-WEEKLY last week.

Unusual reticence is being maintained by all persons interested. The police are still hopeful of tracing the culprit by means of the letter, in which he demanded $1,000 on the threat to kidnap the young son of Mr. Edwards. William Dearduff, the clerk who was wounded by an unknown man supposed to be the one who took from him the package of waste paper sent in lieu of the money to a designated point, is resting easily at his home in Kansas City, Kan., but refuses to discuss the affair without the permission of his employers. The police, Pinkerton officials and the members of the firm maintain a close silence regarding the entire occurrence, but express the hope that the guilty parties will soon be apprehended.

Arrested Because They Did Not Have Auction Licenses.

MIDDLETOWN, O., March 20.—J. C. Alexander, jeweler, and J. T. Anderson, architect, were arrested on a warrant charging them with opening an auction and conducting the same without paying the auction license exacted by the city. The arrests caused a sensation in business circles. Both men gave bond in the sum of $100 each, signed by Attorney Rhonemous, who will defend them on the charge. Albert Bros., wholesale jewelers, Cincinnati, are the holders of the mortgage claims against Alexander and may figure in future developments. The arrests were made on complaint of Casper Fenzel, jeweler.

Left His Property to Outsider and Will May Be Contested.

JACKSON, Mich., March 20.—Joseph B. Tomlinson, the aged jeweler who died recently, left the greater portion of his estate, valued at between $15,000 and $20,000, to Miss Bertha R. Hannaford, not a relative. She is a bookkeeper in a Jackson dry goods store. Zera Tomlinson, a son, will probably oppose the will, which has been offered for probate.

The proprietors of the several jewelry establishments of the city honored Mr. Tomlinson's memory by the tribute of a unique floral design in the form of an hour glass, significant of the thought that life's sands have run out.

W. A. Nelson, Wapello, Ia., has sold a half interest in his business to George Wynn, of Pulaski, Ia.

THE CHATHAM NATIONAL BANK, NEW YORK.

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

Importations at the Port of New York.

Weeks Ended March 23, 1900, *and March* 21, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$47,568	$66,701
Earthen ware	10,031	14,591
Glass ware	23,967	21,305
Optical glass	.....	2,092
Instruments:		
Musical	9,801	7,302
Optical	2,148	4,549
Philosophical	2,524	2,014
Jewelry, etc.:		
Jewelry	8,129	14,683
Precious stones	122,602	355,084
Watches	21,759	24,798
Metals, etc.:		
Bronzes	639	1,545
Cutlery	40,141	22,126
Dutch metal	2,618	642
Platina	7,935	55,723
Plated ware	641	382
Silver ware	101	201
Miscellaneous:		
Alabaster ornaments	39	373
Amber	57	.....
Beads	2,534	999
Clocks	1,689	3,369
Fans	10,242	6,113
Fancy goods	17,880	8,686
Ivory	36,628	5,578
Ivory, manufactures of	996	116
Marble, manufactures of	16,639	23,622
Statuary	343	2,303

The Suit of the L. E. Waterman Co. vs. the Parker Pen Co.

PHILADELPHIA, Pa., March 23.—An opinion granting the motion of the Parker Pen Co. to dismiss the appeal of the L. E. Waterman Co. from the decision of the local United States Circuit Court in the equity proceedings instituted by the Waterman Co. against the Parker Co. was handed down, Friday, by Judge Bradford, of the Circuit Court of Appeals.

Judge Dallas decided that the service of the writs upon an agent of the defendant company at the Export Exposition of 1899 was informal, as such temporary occupancy did not make the space so occupied a regular and established place of business in this city. The Waterman Co. thereupon appealed. Judge Bradford holds that if the order of the lower tribunal was not final, no appeal would be, and if it was final the appeal should have been to the United States Supreme Court. Judge McPherson also filed an opinion concurring in the conclusion of Judge Bradford, but stating that an appeal should have been taken to the Supreme Court, as the case raised a question of jurisdiction.

Frank A. Jewett has opened a jewelry repair business at Saugerties, N. Y..

C. C. Gere, Urbana, Ill., will erect a building for his business, in company with a butcher.

Benedict Bros., Katonah, N. Y., have purchased the jewelry and stationery business of F. T. Jelliff, Mount Kisco, N. Y. They will thoroughly renovate and improve the store and open about May 1 with an entirely new and up-to-date stock.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

PEARLS AND DIAMONDS
SAPPHIRES
MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.
EMERALDS
RUBIES

William Kleinschmidt. *George H. Howland* *Frederick W. Ehrhard.*

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliassof Bros. & Co.
IMPORTERS AND JOBBERS OF
DIAMONDS
WATCHES
JEWELRY
9-11-13 MAIDEN LANE, NEW YORK.
62-64 STATE STREET, ALBANY, N. Y.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

The Retail Jewelers' Movement Against the Department Stores.

CHICAGO, Ill., March 23.—In view of the interest taken by the retail jewelry trade in the recent efforts to lessen department store competition, C. D. Peacock, of this city, has forwarded to jewelers in other cities the following circular letter:

The jewelers of to-day are confronted with the department store problem.

Is it not for the best interests of the jewelers to have our various lines confined to the legitimate jeweler only, who is giving to the public reliable goods at lower prices than the so-called department store?

What is the way to meet this condition of affairs? Is it not better that an effort be made to convince the manufacturers that their interests and ours are mutual, and their products should only be placed in the hands of the legitimate jeweler?

Is it not to our interests to stand united as against a common enemy—the department store jeweler? If a few stores of this kind should make a success, will it not be an incentive for others to follow their example and make an effort to build up jewelry departments in other cities, creating an unfair and costly competition for established jewelry houses?

Co-operative work by the jewelers and their employes with the manufacturers and their representatives will undoubtedly help to prevent this encroachment on our business and retain the high standard of and advance our general trade interests.

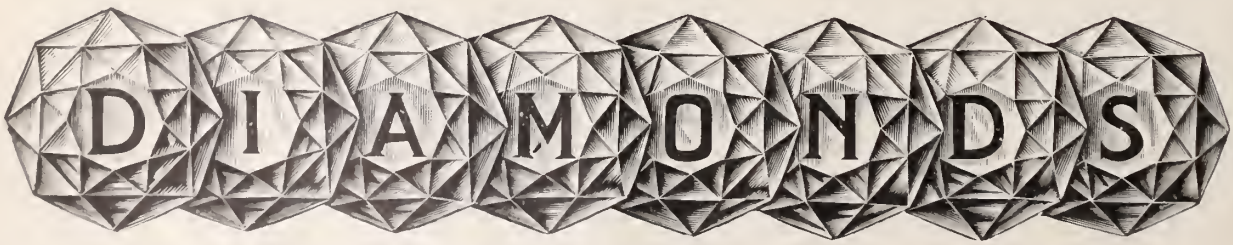
An understanding between the jewelers of your city in regard to this problem will strengthen us all against the department store feature of our business. We cannot too strongly present this matter to the jewelers of the United States, as it is of vital importance to the retailer, manufacturer and jobber. A united effort in the various cities at the present time will, we believe, accomplish the desired results.

The danger of department store competition would be greatly lessened by the jewelers refusing to handle the products of manufacturers who do not confine their goods to the jewelers only. In giving our patronage to these houses, a feeling of unrest is created with the manufacturers who are with us in this movement.

Favorable replies have been received from many of the leading manufacturers. There are several manufacturers, however, who are receiving a greater part of their business from the jewelers

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

and are placing their goods in department stores; from these we have received no reply.

We inclose herewith a copy of a letter issued by some of the Chicago jewelers, which has been forwarded to the leading manufacturers of this country, and it will explain itself.

Yours respectfully,
C. D. PEACOCK.

The letter referred to in the last paragraph was the one addressed to the manufacturers and signed by eight of the largest retailers of Chicago, as published in THE CIRCULAR-WEEKLY recently. About 400 letters have been sent out by Mr. Peacock, covering all cities of over 20,000 population and, later, cities of less population will be included. Favorable replies are being received daily from various sections of the country, those of the last few days coming from Detroit, Dayton, Minneapolis, Cincinnati, Cleveland, St. Louis and Omaha. In these replies the writers express their desire to co-operate in the work. They regard the department store as a menace and a positive detriment to jewelers in the cities. They are heartily in accord with and strongly endorse any policy which will mitigate or avert this impending evil. It is anticipated that the movement started in Chicago will be taken up in all the large cities of the country and thus an influence be exerted that will result in benefit to the retail trade. The good will of manufacturers is desired in this work and their co-operation will go far toward making the movement a success. "We know we are soliciting the efforts of the most intelligent people of the country," said Mr. Peacock, "and we appeal simply to their reason and good judgment."

Consolidation of the Businesses of Messrs. Tryon and Swanson.

WEST SUPERIOR, Wis., March 20.—C. F. Tryon, Tower Ave. and 12th st., has disposed of his entire stock and business to C. A. Swanson & Co., Red Wing, Minn. The new firm are composed of C. A. Swanson and his father, A. Swanson, the latter a prominent citizen of Red Wing. The former is a practical jeweler, watchmaker and optician, and for the past four years has been engaged in business at Wabasha, Minn.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.
IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.

TRADE MARK.
Marx & Brod.
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

H. A. GROEN & BRO.,
IMPORTERS and CUTTERS of
DIAMONDS,
HAVE ENLARGED THEIR FACTORY and ARE NOW READY to SUPPLY the TRADE on a LARGER SCALE THAN HERETOFORE.
Office, 37-39 Maiden Lane. Factory, 29 Gold St., New York.
Telephone, 3590 John. Amsterdam, 123 N. Heerengracht.

CATSEYES | SAPPHIRES | DIAMONDS | RUBIES | EMERALDS | PEARLS | PEARL NECKS | PEARL ROPES
SCIENTIFIC RUBIES | OPALS | OLIVINES
Pearl Collarettes, Mounted with Diamond Bars.

OUR stock of Diamonds, Pearls and Precious Stones being the largest and best assorted in the trade is specially adapted to the filling of regular orders. A well-known feature of our business on which we bestow careful attention is the catering for memorandum orders for goods which are too expensive to be carried in regular stocks.
Our goods are insured in transit to any amount.
Complete stock of Pearl Necks and Pearl Collarettes with Diamond Bars.

LONDON: 19-20 Holborn Viaduct. JOSEPH FRANKEL'S SONS, 68 Nassau Street, NEW YORK.
TELEPHONE, 2733 JOHN.
FANCY COLORED DIAMONDS and GEMS in PEARLS and PRECIOUS STONES.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

Benedict-Clarke Silver Co. Operating the Ottawa, Ill., Plant.

OTTAWA, Ill., March 20.—The plant of the former Ottawa Silver Co., which was sold by receiver W. W. Nash, on March 10, will be operated at once by the Benedict-Clarke Silver Co. [Mention of the sale was made in THE CIRCULAR-WEEKLY of March 20.] The successful bid was $3,000, which included the assets of the defunct company, consisting of manufactured goods, office and factory fixtures, tools, raw material and supplies, etc., but not the real estate and machinery, which belonged to the Ottawa Development Association. The association and the new company readily came to an understanding on this point, the association selling the property mentioned for $5,000.

The new company are composed of M. S. Benedict and H. L. Benedict, of the M. S. Benedict Mfg. Co., East Syracuse, N.Y., Toronto and Chicago, and E. G. Clarke and L. McGlashan, of the Ontario Silver Co., Muncie, Ind., and Niagara Falls. Fred. K. Stickle, of Syracuse, will be secretary and treasurer of the new company and D. J. Toothill will be manufacturing manager. Incorporation papers have been filed. To D. J. Toothill is due the credit of uniting these silver ware interests in Ottawa. The factory has already begun operations and it is understood arrangements have been made whereby the M. S. Benedict Mfg. Co. will take the entire output of the Ottawa factory. One addition to the novelty department now being planned is a full line of gold clocks and other specialties of a kindred nature which will be manufactured on a large scale.

The Benedict-Clarke Silver Co. were incorporated at Springfield, Ill., yesterday, with a capital stock of $60,000, paid up. The incorporators are Henry Mayo, Fred. K. Stickle and Vincent J. Duncan.

Requisition for Alleged Jewelry Thief.

HARTFORD, Conn., March 23.—Governor Yates, of Illinois, to-day issued requisition on the Governor of Connecticut for the extradition of Max Greenfeld, who is under arrest at Hartford and wanted in Chicago to answer a charge of larceny of jewelry and money to the value of $4,000 from Abraham Greenbaum, Feb. 23, 1900. Greenfeld escaped immediately after committing the act and until now all efforts to apprehend him have been unavailing.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended March 23, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$161,159 60
Gold bars paid depositors	70,431 59
Total	$231,591 19

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

March 18	$31,107
" 19	51,562
" 20	40,854
" 21	32,170
" 22	.....
" 23	5,458
Total	$161,151

The insurance people have made an adjustment satisfactory to W. H. Homuth, Bloomington, Ill., whose stock was damaged from fire recently.

Condition of Affairs of the Wilson Jewelry Co.

BOSTON, Mass., March 25.—Exceptions have been taken to the story in reference to the Wilson Jewelry Co., Tremont Row, which appeared in the last issue of THE CIRCULAR-WEEKLY. W. E. Woodman, who has held the position of manager of the company for some time, said to-day that the application for a receiver was made entirely on the responsibility of the widow of the late treasurer of the company, Whipple N. Potter, Jr., and that the creditors had nothing to do with it. Mr. Woodman is authority for the statement that the examination of the books by experts shows an overdraft of $21,000, made by Mr. Potter.

Mr. Woodman said that there would probably be a receiver's sale between April 12 and 15. The future of the company is not to be predicted just now, more than to say that there is every likelihood of another Massachusetts corporation purchasing the stock and continuing the business. It has been rumored that Mr. Woodman would be the purchaser, but in regard to this rumor, while not denying it absolutely, Mr. Woodman said that if he did buy it he would be acting for others rather than for himself alone.

The officers of the company up to the time of the death of Mr. Potter were: Thomas R. Breed, president; Whipple N. Potter, Jr., treasurer, and E. B. Newton, secretary.

Some Interesting Features of the Lapidary's Art.

BOSTON, Mass., March 23.—W. R. Mills, a well known lapidary, gave a very interesting talk before the New England Association of Opticians, Tuesday evening. Mr. Mills took for his subject, "The Diamond as Used in Optical Work." He said a lapidary needs only a few tools where diamonds are concerned. There are three essential ones—the truing tool, the diamond drill and the lens cutter—but these call for the most careful manufacture, the difficulty lying in making and adjusting the edge.

The differences between the Brazilian black diamond, the hardest substance known and the ordinary white diamond were shown; the former being used only as a tool and never as a gem, he said, though it was very rare and expensive. By far the most interesting feature was an exhibition of work on some of the harder stones, principally quartz crystal and agate, the smaller examples in the more expensive sort. One was a crystal watch, in which all the parts but the working train were of transparent crystal.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND RECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., NEW YORK.

CHICAGO, 149 State Street.

LONDON, 29 Ely Place.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

Parts of a train now in process of construction by Mr. Mills were shown, in which the gears are of stone, the balance wheel being of sapphire with ruby escapement stops on the rim, each of which was a small screw with 200 threads to the inch.

A watch with agate bearing parts, such as are made of brass in ordinary watches, was shown as among the possibilities at the disposal of the worker with the diamond.

F. H. Reid, Perry, Ia., and Mrs. Reid have been visiting Chicago on business and pleasure.

Mrs. O. M. Lewis, Poughkeepsie, N. Y., has discontinued her jewelry business and removed to Tarrytown, N. Y.

Jewelers Enjoy Themselves.

The Twelfth Annual Ladies' Night of the Boston Jewelers' Club.

BOSTON, Mass., March 25.—The twelfth annual ladies' night of the Boston Jewelers' Club was celebrated with a dinner and theater party to-night. Shortly after 5 o'clock the members of the club, with their wives and invited guests, gathered in two large rooms on the second floor of the Parker house. At 5.45 o'clock vice-president William A. Thompson, acting for president Arthur H. Pray, who is absent in Bermuda, led the way into the banquet room. Both rooms were handsomely decorated with palms and cut flowers, and for the next two hours careful attention was given to a discussion of the mênu.

At 7.45 o'clock several automobiles were drawn up on the School St. side of the hotel and the members of the party were taken quickly to the Hollis Street Theater, where a section of seats had been reserved for John Drew's initial performance in this city of "Richard Carvel." This part of the programme was especially pleasing to the party and at the conclusion of the play the automobiles were again brought into service and the party were taken to their homes, all loud in praises of the care and thoughtfulness of the committee, and feeling sure that this Twelfth Ladies' Night had excelled any previous one.

Those present were: William A. Thompson and wife, James S. Blake and wife, D. C. Percival and wife, E. A. Bigelow and wife, H. B. Burnham and wife, Charles O. Lawton and wife, W. S. Tiffany, formerly of Tiffany & Wales, now of South Attleboro, Mass., and four guests; Alfred Barker and guest, Woodbury Melcher and wife. Mr. Melcher, who is a member of Scofield, Melcher & Scofield, Providence, R. I., was elected a member of the club to-night, the rules being suspended in order to accomplish this at this time.

H. W. Patterson had as an additional guest, T. S. Sherry.

The officers of the Boston Jewelers' Club for 1901 are : Arthur H. Pray, president; William A. Thompson, vice-president, Charles O. Lawton, secretary and treasurer; H. B. Burnham, E. W. Martin and W. C. Wales, executive committee.

Removal.

We are now located at No. 15 Maiden Lane, where we are prepared to fill all orders for Diamonds and Precious-Stone Jewelry, promptly and liberally. Our mounted stock is resplendent with new and elegant patterns.

Diamond Brooches, $10 to $1,500.
Diamond Rings, $5 to $500.
Diamond Scarf Pins, $3 to $300.
Diamond Sleeve Buttons, $5 to $100.

HAYDEN W. WHEELER & CO.,

15 MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Worcester, Mass.

A. W. Gunnison, of Hudson, for several years in the jewelry trade, has filed a voluntary petition in bankruptcy in the United States District Court, in Boston. His counsel is W. J. Merriam, of this city. Mr. Gunnison owes about $3,000 and his assets are nominal.

Blackmer & Vaughan, counsel for W. A. England, jeweler, 394 Main St., have not yet called a meeting of the creditors. Notice has been sent out that a meeting will be called and the announcement is made by the counsel that the liabilities are between $10,000 and $15,000, and his assets at a forced sale will not yield more than $6,000 to $10,000. The creditors number about 100, the majority being in New York and Boston, although there are a few small creditors in Worcester. It is claimed Mr. England had a poor holiday trade and has been unfortunate in a business way for some time. It is not settled that bankruptcy proceedings will have to be resorted to. The creditors may take action, allowing the business to be carried on.

Cornelius Chambers, clockmaker and jeweler, was found dead in bed at the home of his son, Charles Chambers, Troy, N. Y., March 19. Mrs. Chambers died three weeks ago and since that time Mr. Chambers had resided with his son. The deceased was stricken with paralysis about a year ago and never fully recovered. The coroner pronounced death due to natural causes resulting from paralysis. Mr. Chambers was 67 years of age.

Seized Diamonds and Jewelry Bring Unusually High Prices.

NEWARK, N. J., March 22.—Diamonds and jewelry seized at various times recently from returning European travelers by United States Customs officials for violation of the customs laws were sold at auction yesterday. The prices paid by the many bidders present were high, as auction sale prices run.

The professional buyers were largely in evidence long before the first diamond ring was offered for sale. Many of these buyers were from New York, Jersey City and Philadelphia and represented various diamond houses.

The second lot offered for bids was a beautiful solitaire ring of nearly three karats, which had an appraised value of $440, including duty. The bids ran rapidly up on this ring until $325 was bid.

A set of beautiful earrings, finely matched, each of them announced to weigh two and one half karats, was sold for $365 to Manny Bock, of Newark. This was the highest price paid for any single lot offered during the day, and a spasm of applause passed over the crowd when the marshal knocked them down to Mr. Bock.

The total sales amounted to $6,993, and United States Marshal Alcott said that the prices realized were the highest he has obtained in years. Ordinarily, he said, such sales realized a little less than the 60 per cent. customs tax, and he was perfectly satisfied when the prices covered the tax. This sale, he added, had brought not only the customs duty, but, in addition, the full foreign value of the stones.

Among those who bid was Sheriff Charles Fenton, of Burlington County, who made the trip for the especial purpose of buying some choice stones. He went home without making a purchase. Many court officers from Trenton, Camden, Jersey City, Philadelphia and New York were also present, but none of them made a purchase. The prices were too high.

Mr. Dodd Caught Ill Fated Steamer in Time to Meet His Death.

BUTTE, Mon., March 20.—A letter received by P. A. Towle, of Towle & Winterhalter, tells of a mere chance by which Albert W. Dodd happened to be a passenger on the ill fated steamer *Rio de Janeiro*. Mr. Dodd was among the unfortunates who lost their lives, as told in THE CIRCULAR-WEEKLY recently, and together with his brother, Dr. William E. Dodd, of this city, had been touring the Hawaiian Islands. Dr. Dodd concluded almost at the last moment to remain in Honolulu, while his brother made up his mind to return to San Francisco on the *Rio de Janeiro*, but the steamer had left the wharf before he was ready to depart, and with two other tourists he took a small boat and sailed out into the harbor to the ship.

A letter from a jewelry firm in San Francisco, with whom Mr. Dodd was acquainted, contains the information that divers have not been able to locate the wreck because of the great depth of the water at the point the ship sank.

FANCY STONES.

Under this heading are classified

RUBIES, EMERALDS, SAPPHIRES, PEARLS, SPINELS, TURQUOISES AND OPALS.

IN OUR 1901 CATALOGUE we illustrate all the above fancy stones, in natural colors, showing the different weights and prices of each. We also print with each a series of articles giving useful information. We believe dealers who are not fully posted could increase their sales of these goods by making a study of these articles and by keeping our catalogue handy for reference.



1 GR. 2 GR. 3 GR. 4 GR. 5 GR. 6 GR. 7 GR. 8 GR.

This cut, showing the different sizes and weights of pearls, is but one of the many illustrations of the various stones shown in our catalogue. If you have not received a copy we will be pleased to send you one upon application.

S. C. SCOTT MFG. CO.,

9-11-13 MAIDEN LANE, - - - - NEW YORK.

All of our Diamond Goods are sold under our Grading System and with a specific guarantee as to quality.



Profit Reapers.

Diamond Jewelry that is of the very highest grade, yet most moderate in price—which sells rapidly—and which a progressive jeweler always reorders for his stock.

That's what we can always say of our Diamond Jewelry.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves. 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

Connecticut.

The William L. Gilbert Clock Co., Winsted, have 350 employes at work in their factory.

Andrew B. Kingsbury, Norwich, is to sell out his jewelry business to enter the manufacture of steam heaters.

The Consolidated Railroad Co. are making preparations to install a fine system of timepieces in the South Norwalk stations.

George M. Curtis, Meriden, lectured in that city before a large gathering of school children, March 21, regarding his recent trip through Egypt.

E. O. Oxley, who was employed to sell jewelry on the instalment plan by Charles B. Beers and Walter G. Bunnell, Bridgeport, was arrested last week. The warrant charges him with stealing $50 on March 7. The prisoner admitted embezzling about $15.

The Bristol Brass and Clock Co., Bristol, intend to build a two-story brick addition in the rear of the spoon shop department on Main St., 45x115 feet in size. The new factory will furnish employment to 75 to 100 new hands. The company propose to manufacture, in connection with their other products, an extensive line of table cutlery.

Detective Capt. Henry D. Cowles, of the New Haven Detective Bureau, arrested Mrs. Carrie Rosenquest, Saturday, on a charge of theft. The woman has been employed for two years to wash the floor in S. H. Kirby & Son's jewelry store and do other work about the place. Saturday it was discovered that she was robbing the firm. When arrested she was taken to the police station and in a bag she carried were found watches and jewelry from the store. She was held under bonds of $150.

In the Superior Court, at Hartford, March 21, Judge Robinson sentenced William Gorfinkle, who keeps a jewelry store on Asylum St., to the State prison for 20 months. Gorfinkle was found guilty by the jury of the theft of a diamond valued at $150, it having been taken from a ring belonging to lawyer Edward Garvan and a spurious stone substituted. Gorfinkle collapsed when sentence was pronounced. The case against Betty Johnson, the servant girl who stole the ring and who turned State's evidence, was *nolled*.

A hearing took place before the judiciary committee at Hartford, March 22, on the bill for the licensing of itinerant merchants who come into Connecticut cities with their fire sales, damage sales and the like, thereby interfering with local tradesmen. The bill has the approval of the State Business Men's Association and is heartily indorsed by the business men's associations existing in several of the larger cities. It provides that each itinerant vendor shall make a special deposit of $500 with the State Treasurer; that he shall pay a State license of $25 and that in each town where he does business he shall, before receiving a local license, pay taxes on his stock of goods at the same rate paid by local merchants on their stocks.



GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



GUARANTEED FOR TWENTY YEARS.

FOR SALE BY ALL LEADING JOBBERS.

Les Cinq Fleurs

(*The Five Flowers*).

DESIGNS PATENTED.

A recent creation in Sterling Silver of rare beauty of design and workmanship in which the decorations are as beautiful and charming as those produced hitherto only in hand-wrought work.



Weights
28 and 33 oz.



Weights
20 and 21 oz.



Weights
12 and 15 oz.



Weights
20 and 21 oz.



Weights
28 and 33 oz.

TRADE MARK

STERLING

REED & BARTON,

Silversmiths,

TAUNTON, MASS.

Salesrooms: { 41 Union Square, / 6 Maiden Lane, } NEW YORK.

CHICAGO OFFICE:
103 State St.

Catalogue and Price-List Furnished upon Application.

Providence.

Charles Wolfson, New York, was in town last week calling on the trade.

A quarterly dividend of 1½ per cent. upon the preferred and capital stocks of the Gorham Mfg. Co. has been declared, payable April 1 next to stockholders of record March 25.

Edward H. McKenna, for a number of years foreman of the engraving and chasing shop of John T. Drinan, whose death was recorded last week, will continue the business for the benefit of the family.

George D. King, doing business as the Attleboro Forge Co., has given a chattel mortgage for $3,000 to the Merrimac Chemical Co. on all stock, tools, fixtures, etc., in the shop at 21 Page St., this city; the shop on leased land with all the stock, tools, fixtures, etc., contained therein, on Union St., Attleboro; and all the stock in stock room at 21 Elm St., North Attleboro.

The firm of Edward N. Cook, as already announced, have been incorporated under the laws of the State of Rhode Island under the name of Edward N. Cook Plate Co. The officers are: Edward N. Cook, president and treasurer; E. Clinton Cook, secretary, and William C. Starkweather, superintendent. The company will continue the manufacture of gold and silver plate and seamless wire.

Plans for the coming season of the Jewelers' Baseball League were discussed at a meeting held at the office of the president, George W. Dover, Friday evening. A committee on grounds were appointed, consisting of George W. Dover, O. H. Munroe and J. Casey. An advisory committee were also appointed to be composed of the executive officers of the league, together with the directors from the various shops represented in the organization, as follows: Chairman, T. M. Jacques, Parks Bros. & Rogers; secretary, Irvin Bissell, Ostby & Barton Co.; Hugh Travers, Waite, Thresher Co.; Harry Mays, of George W. Dover; J. Casey, Marden & Kettlety; George C. Anderton, B. A. Ballou & Co.; Thomas Bell, Clark & Coombs, and Clarence Heath, R. L. Griffith & Son Co.

North Attleboro.

Charles H. Clark and E. Foster Clark have been admitted into the firm of W. G. Clark & Co. The firm name remains unchanged.

Fire broke out one day last week in the King building, Bruce Ave. Among the firms threatened with destruction of their plants were George H. Court, toolmaker, and John J. Birmingham, enamel shop The response of the local department was so prompt that the damage was slight.

The public record was filed last week of the transfer of the Benjamin Stanley Freeman ground of factory buildings to Ezra Marble, of Boston. It shows that the trustees of the estate of the late John Fallon, of Providence, who held the mortgage on the place received from Marble the sum of $16,500.

Albert Totten, retired, was elected selectman at North Attleboro, recently. Edwin D. Sturtevant, of Sturtevant, Whiting & Bigelow, was beaten, after serving on the board as chairman for many years. The town voted license by a small majority, after a spirited campaign against liquor, backed by the manufacturers.

Attleboro.

Edward A. Robinson, formerly of the International Jewelry Co., and Arthur M. Briggs returned last week from a lengthy tour of the south.

The committees of the Manufacturing Jewelers' Salesmen's Association are busy under the direction of president J. Thomas Inman, of J. T. Inman & Co., in preparing the details for the coming annual reunion.

Official investigation of a rigid character by authorities and insurance people is being made into the cause and responsibility for an accident at the steam power plant which furnishes power for the three Robinson jewelry factory buildings. A fire was built under an empty boiler with costly results.

The handsome collection of their glass ware given the Attleboro public schools by the Tiffany Glass and Decorating Co., New York, is to be the central feature of a reception at the High School building in a few days. A canvass of the jewelry manufactories is being made to get them to contribute to the Museum of Arts and Crafts, of which the glass is the nucleus.

The Attleboro jewelers were visited last week by a representative of the Philadelphia *Item*, and invited to place themselves on record as favoring the present agitation of that paper for a reduction of the first class postal rate from 2 to 1 cent per half ounce. Many did so and several contributed toward the fund being raised by the paper to push their idea through the proper channels.

The jewelry shops in Attleboro have reached about the minimum. The greater part are closed. A few are running with very few hands from one to four days a week. The longest to hold out have been the Spring goods and novelty houses and they are fast succumbing. As an example, McRae & Keeler were still running with their usual force six days a week long after other shops had closed their doors. They are still on full time, but are diminishing their working force daily. The cold facts of the matter are that the enormous Spring trade prophesied by men whose position gave them a sight of the market did not come to pass. However, conditions are not discouraging. The salesmen are on the road with the grips, hustling for fresh orders, and the next three months are expected to be about their normal condition, with probably a genuine rush on Summer goods through June. The passage of Winter and approach of Summer mean a good deal to the town. A Spring awakening of business and health to the workers are the signs of the near future. The past three years have been marked by great increase of dwelling houses, erected by the jewelers to encourage their help to own homes of their own. The contractors state that this Spring and Summer are to see a repetition of this. It is fostered by the fact that this Spring and Summer will see two new electric roads pierce the surrounding suburbs and rural free delivery will make it far more convenient and pleasant to spread out. A comfortable Summer, if nothing better, seems promised for the jewelry town.

From OCEAN to OCEAN

WE ARE KNOWN AS THE

DUEBER-HAMPDEN WATCH HOUSE

We carry all grades, all sizes, all styles in stock.

Our Railroad Watches pass inspection.
Our service is the best imaginable at no additional cost.

TRY US ONCE.



No Goods Sold at Retail.

John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

Philadelphia.

T. S. Mitchell, 56 N. 8th St., has had a new ceiling and other alterations made to his store.

A. K. Chattaway, of Boston, Mass., has accepted a position with J. E. Caldwell & Co., as watchmaker.

W. O. Shepard, retail jeweler, Camden, N. J., has recently been awarded a patent on a policeman's baton.

John Kirschnek, Media, Pa., contemplates moving to larger and handsomer quarters in the same town.

Herman L. Wocher, son of Charles J. Wocher, jeweler, 718 Chestnut St., announces his engagement to Miss Thekla A. Dietz.

Harry Harper, a well known retired jeweler, has just recovered from a serious illness. Mr. Harper is now past three score and ten.

Charles Tutmantel, watchmaker for William G. Earle & Co., 1030 Market St., is the proud father of a boy, born to Mrs. Tutmantel last week.

George W. Harvey has removed from 1235 S. 49th St. to 1233 S. 49th St., where he has a large floor space and much better equipped establishment.

E. Emery, lately watchmaker with the Bailey, Banks & Biddle Co., has assumed charge of the watch repair department of O. F. O'Neill, Kensington.

S. Rush Weaver, jeweler, 1103 Chestnut St., has brought suit against Louisa Johnson to recover $621 for a diamond pin and a pair of diamond earrings.

The Bailey, Banks & Biddle Co. are having alterations and improvements made to their factory at the southwest corner of 12th and Sansom Sts.

A new refining company, to be known as the Philadelphia Gold & Silver Refining Co., started March 24, at 711 Sansom St. S. Kline is head of the company.

A big retail estate transaction more or less interesting to Philadelphia jewelers was consummated last week when William L. Elkins bought the store property at the northeast corner of 8th and Chestnut Sts. from Henry W. Sharpless, for $825,000.

The police are looking for a thief who stole a diamond ring valued at $150 from the store of R. L. Saunders, 13 S. 8th St., Wednesday night. The thief was shown a tray of diamonds and when the clerk turned his back he grabbed the gem and ran from the store.

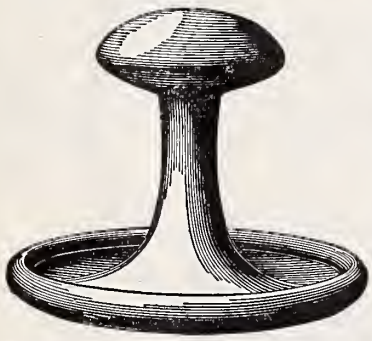
The Ways and Means Committee of Harrisburgh, Thursday, amended the present mercantile tax law requiring one-half of a mill on every dollar of gross business for wholesalers and one mill on every dollar for retailers. The prevailing tax rate was cut squarely in two, a pleasant surprise for the retail jewelers throughout the State.

Burtis H. Limerick, a jeweler, in business with his brother James A. Limerick, died, March 18, at his home, 4031 Locust St., of heart disease. Though only 24 years old, Mr. Limerick was well known and much respected in the trade. He was also widely known socially and a member of the Historical Society of Pennsylvania. He was a veteran of the Spanish war.

Thomas Liggins, retail jeweler, 1209 N.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

New ARTISTIC Trade CATALOGUE

IN BEAUTIFUL COLORS.

THE NEW ENGLAND WATCH CO.,

JULES H. LACROIX, Selling Agent,

37 & 39 Maiden Lane, NEW YORK.

SEND FOR ONE.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.



No. 202.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.



No. 205.

11th St., headed a delegation of citizens who called on Mayor Ashbridge, Thursday, to protest against the erection of a public bath-house opposite Mr. Liggins's handsome store.

H. Muhr's Sons and William P. Sackett have the contracts for medals and trophies for the intercollegiate gymnastic tournament.

Only one piece of the tray of diamonds, valued at $3,000, stolen from the jewelry store of William G. Earle & Co., 13 N. 9th St., last Summer, has been recovered. This piece is valued at $100.

R. H. Smith, 1610 W. Susquehanna Ave., intends to go south for a protracted stay after Easter for a complete rest from business cares and worriment. The store will be left in charge of an assistant.

Edward Salms, Philadelphia agent of a New York jewelry firm, has brought suit for $20,000 damages against Harry Molleston, traveling salesman for Kohn & Adler, for the alienation of the affection of Salms's wife.

Samuel Dudgeon, a clockmaker, living at 55 N. 40th St., has the contract to repair the clock in Independence Hall. Mr. Dudgeon also has the contracts for keeping in repair other big timepieces of the city.

Arthur Webb, son of jeweler Jesse E. Webb, West Chester, is attending the Philadelphia School of Horology, preparatory to starting in business with his father. Young Webb will have charge of the optical department when it is started, which will be soon.

A splendid collection of cut glass and ceramics from the Paris Exposition was recently received in the museum at Memorial Hall, Fairmount Park. Edwin Atlee Barber, honorary curator of the department of American Pottery and Porcelain, of the Pennsylvania Museum and School of Industrial Art, has been appointed to the office of secretary of the corporation and curator of the museum to succeed Dalton Dorr, deceased. Mr. Barber is an authority on pottery, porcelain and ceramics.

P. Carroll, who recently bought the property at 1513 W. Susquehanna Ave. and moved thereto from his former place, at 15th and Cumberland Sts., has not yet finished beautifying and adorning the establishment. When the alterations are all completed the store will be one of the handsomest retail places uptown. The story of Mr. Carroll's career as a jeweler is an interesting one. He has been in business over a score of years. Until seven years ago he was in the retail and wholesale business at 2d and Poplar Sts., but a trusted salesman made off with thousands of dollars' worth of goods and left the jeweler practically penniless. He failed and though past middle age had to start life all over again. He was forced to accept a position with an 8th St. jeweler to whom he had once refused to sell goods. For 10 months he worked for $9 a week to give bread and butter to his family. About five years ago he opened a place on Cumberland St. and by dint of unceasing efforts again built up a lucrative trade. Now fortune is once again in the earnest jeweler's grasp.

Pittsburgh.

G. B. Brillhart, McKee's Rocks, is quite ill with typhoid fever.

James G. Corbett is now with L. W. Vilsack as watchmaker.

Charles W. Wattles has gone to Cambridge Springs for a short stay.

Philip Ruprecht has removed to his new quarters on Main St., Sharpsburg.

J. C. Keith, Elwood City, has removed to his new quarters on Main St.

D. E. Baker will hold a final auction at Washington, Pa., to quit the business.

J. K. Fisher, Braddock, Pa., has returned from a three weeks' trip to Florida.

J. H. Bee, New Kensington, Pa., is holding an auction to dispose of old stock.

Fred Luhr, St. Mary's, Pa., will shortly remove to his new building on Railroad St.

H. E. Hillman, Wheeling, W. Va., lost his son last week, who died from typhoid fever.

Mrs. R. A. Noble returned to her home in Wellsville, O., after spending two weeks in Pittsburgh.

Donahue & Jones, Punxsutawney, Pa., have dissolved partnership, T. C. Donahue retiring to start elsewhere. J. S. Jones will continue.

P. A. Goodnough, Union City, Pa., has sold out to Palmer & Borst, formerly of North East, Pa. Mr. Goodnough goes into business in Erie, Pa.

The W. J. Johnston Co. will start repair work this week on their fifth story department, which will be a manufacturing one, under the foremanship of Mr. Kraus. A. L. Shelley has charge of the office department on this floor.

The matrimonial engagement of Emanuel Grafner, of Grafner Bros., and Miss Jennie Rodelheim, daughter of Mr. and Mrs. S. Rodelheim, of 4212 Park Side, Philadelphia, is announced. Miss Rodelheim formerly resided in Pittsburgh.

Among out of town dealers in the city last week were: William Herzberg, Connellsville, Pa.; Fred. Laban, Steubenville, O.; A. Jacobs, Duquesne, Pa.; John Bren-



SUCCESSORS TO HENRY FERA. ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.
European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET, NEW YORK.

OMEGA WATCHES.

Always good sellers and profitable. Prices not advertised in any journal.

DO YOU SELL THE OMEGA?

The Omegas are made in 6 different grades; from 7 to 21 jewels, adjusted; in 10 and 11 ligne; 0, 12 and 16 sizes; fitting American cases; also steel cases and fancy cases for these movements.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, 3 Maiden Lane. } SELLING AGENTS. { CROSS & BEGUELIN, 17 Maiden Lane.

ner, Youngstown, O.; T. W. Gurley, Meyersdale, Pa.; A. V. Johnson, Apollo, Pa.; C. M. Wilson, Salem, O.; L. C. Brehm, West Newton, Pa.; E. H. Kennerdell, Tarentum, Pa. Mr. Kennerdell will sell out his Salem store at auction.

Munhall Station was visited by thieves early Saturday morning. They broke into the jewelry store of A. J. Paynter, but got only four cents, evidently not caring to carry off jewelry or watches, of which Mr. Paynter had quite a large stock.

Thomas M. Breen, a popular young jeweler in the employ of Heeren Bros. & Co., died on March 16, at his home, 1730 Penn Ave., as the result of injuries received by being struck by a traction car the same day.

Sherman O'Neill, a prominent young man of the East End, was arrested on last Thursday on the charge of false pretense. The warrant was sworn out by Frank Keating, a clerk in the employ of J. C. Grogan. It is charged that O'Neill bought some jewelry at Mr. Grogan's and paid with a check on a bank with which he had no account. He was held for a hearing.

The Pittsburg Jewelry Co. are interested in two new inventions, on which patent allowances have just been granted. These are electrotherapeutic spectacles and a time indicator or watch opener. They are the inventions of Alexander F. Humphrey, who designed and constructed them especially for Lewis J. Seleznick, president of the Pittsburg Jewelry Co. It is the intention of the company to manufacture these articles at their new place, 443 Smithfield St., which will be opened on April 15.

Studor & Gaus, 215 Federal St., Allegheny, were cleverly victimized by two flimflam operators on Thursday evening. The firm are out a pair of earrings, valued at $25, and there is no clue to the thieves. Two well dressed men entered the store at 9 o'clock in the evening. One of them purchased a collar button for 15 cents and then in an off-hand manner asked to be shown some earrings. A tray was set before them and a half hour's barter was indulged in, when two women came in and claimed Mr. Studor's attention. After they had departed the men stated they had decided not to buy that day and departed. Mr. Studor discovered his loss after their departure and notified the police, but to no avail.

Boston.

J. C. Sawyer, 383 Washington St., has gone to Florida for a few weeks on account of the ill health of Mrs. Sawyer.

W. B. Tilton, with D. C. Percival & Co., started out last week on his initial trip through New York State.

After an illness of six weeks, J. H. Hanson, Peabody, Mass., was in town last week, visiting his friends among the trade.

R. D. Gordon, of Gordon & Bergin, Jewelers building, is absent in Jamaica and will not return to Boston until early in April.

F. M. Peabody, formerly in business in Danvers, Mass., is now in charge of the watch repairing department of N. G. Wood & Sons, Tremont St.

Royal E. Robbins, of Robbins, Appleton & Co., has been confined to his home, at Pride's Crossing, for several days by reason of a slight illness.

Efforts are being made to secure an agreement among the wholesale trade to close on Saturdays at 1 o'clock P.M., from April 1 to Oct. 1.

The employes of Smith, Patterson & Co. were made happy last week by the receipt of a box of oranges from Mr. Smith, who is in Florida.

J. E. Stephens, jeweler, Rumford Falls, Me., was in town last week. Mr. Stephens is one of the officials of the United States Motor Carriage Co. and is much interested in this latest kind of vehicle.

Boston creditors of W. A. England, Worcester, Mass., received word last week of his impending financial trouble. No statement of his exact financial condition has been received here as yet.

A meeting will be held in Boston on April 20 of the committee appointed at the annual meeting of the Jewelry Travelers' Association of New England, to take steps toward the reorganization of the club. F. R. Hollister is the chairman of the committee.

Considerable speculation was made last week at the sudden jump in the stock of the American Waltham Watch Co. It was rumored that extensive changes were soon to be made, but this was denied at the Boston offices of the company. The annual meeting of the company will be held on March 28 and there may be something done at that time in the way of explanation of what now is not clear to the public at large.

When employes of S. Ullian, jeweler, 78 Cambridge St., West End, opened the store last Tuesday morning an unhappy discovery was made. Some time during the night previous the place was entered, presumably by means of false keys, and 65 watches were stolen. The police have been notified, but thus far no arrests have been made.

What might have proved to be a serious fire last Saturday night in the shop of Adams & Singleton, manufacturers of diamond mountings, 383 Washington St., was prevented through the timely presence on the scene of Henry Carter, the janitor. Carter discovered a fire in progress in the charcoal bin and extinguished the flames before they had gotten under headway. Had it not been for Carter the result might have been much more serious, and as a token of their appreciation the tenants in the building raised a substantial sum of money, which was given to the faithful janitor. The cause of the fire is unknown.

Baltimore.

Arthur Wallenhorst furnished the new afternoon paper, the Baltimore *Star*, with timepieces for their building, 123 W. Baltimore St.

The new hammer for "Lord Baltimore," the City Hall bell, arrived March 23, and within a few days Baltimore's curfew will toll as of yore.

A gang of men have been at work in the dome of the City Hall the past week repairing the clock work and bell attachment. The four big clocks have been stopped for several days, while this work is in progress. Superintendent of Public Buildings Hellman expects the work will be completed this week.

The contract for a three-story store at 323 W. Lexington St. was let March 20. It is intended for a jewelry store. The whole front will be of glass and ornamental iron work, with bay windows on the ground floor. The rest of the building will be of brick and stone. The dimensions are 18 by 70 feet. Benjamin F. Spink, of New York, who has stores in New York, Washington and Baltimore, is having the building erected.

Alfred G. Clark will open a jewelry store in Dodgeville, Wis., at once.



Three Good Reasons

why you ought to lay in a line of our BARRETTES

RIGHT NOW.

BECAUSE this is the time of year when there is a demand for these goods and by pushing them you can stimulate your Spring trade.

BECAUSE, while the barrette is a novelty and is worn largely on account of its attractiveness, it is also a becoming necessity.

BECAUSE we carry an extensive assortment as to styles at uniformly moderate prices.

HENRY FREUND & BRO., The Jewelry House,

9-11-13 MAIDEN LANE, NEW YORK.

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

GUARANTEED

The Clock That Winds Itself.

Winds Itself and Strikes, Too.

Has a *lever* movement, with hour and half-hour strike.
Has a balance set in jewels (like a watch).
Is finished in mantel styles—and others, too.
Does NOT have to "set level" to keep going.

Is ALL inside of the case—No outside wires necessary.

Has a "contact" theoretically and practically perfect—a *sliding* "contact."

Our clocks are run by a spring electrically wound once in seven to eight minutes, thus securing the **most uniform tension possible upon the running train.**

The even tension thus maintained on the running train in our self-winding clocks makes possible a **lever movement,** capable of keeping accurate time in all varieties of clocks, and particularly in mantel and house clocks.

The batteries will run the clock from twelve to eighteen months and then can be replaced by new batteries in three to four minutes' time.

Any jeweler can take it to pieces, clean and oil it, if necessary, and put it together again with as little delay as in the cleaning of an ordinary clock.

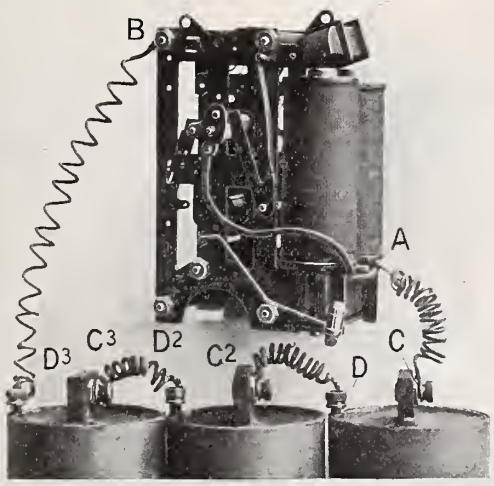


Illustration showing movement with battery connections.



Mantel Clock. Style 2. Time and strike.
Height, 9⅝ in. Length, 10⅞ in.
(Eight styles now ready.)

Should any part of the movement, with ordinary usage, become disabled or worn out within two years, the company will, on application and return of the part, send a duplicate without expense to the owner.

We guarantee our batteries to run the clock one year.

Full particulars and booklet sent on request.

NATIONAL SELF-WINDING CLOCK COMPANY,

MANUFACTURERS OF

SELF-WINDING AND SYNCHRONIZING CLOCKS,

Address Dept. 2. BRISTOL, CONN.

NATIONAL SELF-WINDING CLOCK
BRISTOL, CONN., U.S.A.
THE CLOCK THAT WINDS ITSELF

NATIONAL SELF-WINDING CLOCK
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THE CLOCK THAT WINDS ITSELF

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

News Gleanings.

S. W. Allen, Shawnee, Okla., has sold out.

Mrs. Lena Kupfer, Dillon, Mont., has sold out.

The J. Merrill Co., Anaconda, Mont., have sold out.

L. Debeck, Kalispell, Mont., has discontinued business.

Smith & Holcomb have succeeded G. W. Holcomb at Clio, Ia.

W. H. Evans has opened a new stock of jewelry at Bayard, Neb.

I. J. Jackson, Wall Lake, Ia., has given a chattel mortgage for $350.

L. H. Luckhardt, Tarkio, Mo., has sold out to Wilson & Richards.

H. P. Stenerson, Eau Claire, Wis., has sold his stock to E. D. Murphy.

E. C. Carpenter, Ireton, Ia., has given realty mortgages aggregating $1,500.

H. F. Wadel has just completed fitting up a new jewelry store in Stewart, Minn.

Iten Bros. have opened a new stock of jewelry and notions in Arlington, Minn.

Joseph Kern, Terre Haute, Ind., has moved from 27 S. 4th St. to 642 Main St.

J. F. Burley, Belvidere, N. J., is fitting up new quarters and will move in very soon.

It is reported that the stock of G. E. Melton, Tuscumbia, Mo., has been attached.

Taylor Bros., Houston, Tex., have received their discharge from the bankruptcy court.

A. L. Coleman, South Omaha, Neb., is offering a compromise of 16 cents on the dollar.

George W. Fischer, formerly with C. E. Hart, Sharon, Pa., will open a store there April 15.

Fred Studer has sold out the branch jewelry store he has been operating at Coleman, Tex.

Charles Kabaker, of Kabaker & Naman, Burlington, Ia., has sold real estate for a consideration of $500.

H. J. Robertson, Wyndmere, N. Dak., has admitted a partner and the name is now H. J. Robertson & Co.

Charles W. Crankshaw, Atlanta, Ga., who purchased the stock of jewelry of F. J. Stilson, will operate both stores.

T. H. Arthur, Waterville, Me., is reported to be booming his mail order business in imitation jewelry by increased advertising.

The store of Homer Munson, Galesburg, Ill., has recently undergone a number of interior changes that have added much to its attractiveness and convenience.

B. S. Wilber, at Newburgh, N. Y., for the past 10 years, has rented a store at Washingtonville, N. Y., and will remove his business to that place next month.

J. Scott, proprietor of a jewelry repair store at Jacksonville, Fla., reported to the police, Thursday, that some unknown party had entered his store and stolen a small vial containing several opals, valued at $25.

A. J. Hurd, Adams, Mass., has opened his new store. One thousand souvenirs, pretty silver trays, were given away on the opening night. The store is fitted with all modern improvements and is one of the

SIMMONS
Watch Chains

There's a standard of quality for everything, from pins to locomotives.

The standard by which you should measure gold-filled watch chains is furnished by Simmons Chains. They are made of the highest grade and most uniform gold-filled wire that can be manufactured. (*Made in the Simmons factory, under the Simmons patents.*) In workmanship, design and finish they are equal to the finest solid-gold chains.

No article that the jeweler handles can be bought and sold with greater safety and satisfaction than Simmons Watch Chains.

R. F. SIMMONS CO., Attleboro, Mass.

New York, 9 Maiden Lane. Chicago, 126 State St.

THE "DUKE OF YORK."



TRADE MARK

STERLING

WHITING M'F'G CO.

Silversmiths,

Broadway & 18th St.,

NEW YORK.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR LATEST PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS.

WE MANUFACTURE SOLID SILVER ONLY AND OF BUT ONE GRADE, THAT OF STERLING 925-1,000 FINE; THEREFORE, OUR TRADE-MARK IS A GUARANTEE OF QUALITY AS ABSOLUTE AS THE HALL-MARK OF ENGLAND.

THE QUESTION, "IS IT SILVER OR IS IT PLATED?" IS NEVER RAISED CONCERNING A GIFT BEARING THIS TRADE-MARK, AS ALL WARES SO MARKED ARE SOLID SILVER AND SOLID SILVER ONLY.

We do not sell our wares to Dry Goods and Department Houses and have never done so.

prettiest stores of the kind in western Massachusetts.

C. King will locate at Antwerp, O.

O. K. Glimme, Whitewater, Ill., will move to Oregon, Ill.

N. W. Lickfold has opened a new store at Gadsden, Ala.

L. F. Berry, Wichita, Kan., is conducting an auction sale.

M. Hainer, McComb, Miss., will soon move into new quarters.

P. F. McCoy, Seneca, Ill., has moved to new quarters in the same town.

Greer's jewelry store at Callaway, Neb., was damaged by fire, March 14.

A. Cleaver has bought the jewelry store of E. C. Flinn, at Carroll, Ia.

C. A. Randolph, Huntsville, Tex., has renovated and improved his store.

William Weyman, Hazleton, Pa., will move to a new location in the same town.

The store in Scranton, Pa., occupied in part by Charles Eldred is being remodeled.

Edward Dolan, formerly of Port Oram, N. J., is now in business at Rockaway, N. J.

J. C. Croy, who has been located in Dahlonega, Ga., for some time, will move to Fairmount, Ga.

A new jewelry store is to be opened at New Castle, N. J., as a branch of a Wilmington, N. J., house.

Muncie, Ind., is interested in a report that a watch factory may locate there, provided sufficient inducements are offered.

The estate of Charles H. Schiller, Utica, N. Y., remains unsettled, owing to the fact that the Surrogate, in whose court the matter is held, has been undergoing an optical operation in New York. An early settlement is expected.

A. L. Castritius, Westerly, R. I., is supplying gold badges given to members of a local fire company for five years' service.

The Wisconsin Pearl Button Co., La Crosse, Wis., are about to double their capacity and add 50 more cutting machines.

R. A. Ball, Traverse City, Mich., has opened a repair establishment and will add a stock of jewelry in a few weeks.

A meeting of the creditors of Adolph J. Sherman, Fargo, N. Dak., was held March 14. Appraisers were appointed, but no trustees.

Joseph Neafach, manufacturer, Albany, N. Y., has filed a petition in bankruptcy with liabilities of $1,714.88 and assets of $185.06.

I. Crabtree, for the past year a partner in the firm of the late Ramsdell & Co., Eastport, Me., will soon open a jewelry and repair shop in that place.

Charles E. Burris will close his jewelry store in Crestline, O., and remove the stock and fixtures to Galion, O., adding them to his present store at Galion.

Isaac Traub, Niagara Falls, N. Y., has in his possession for sale a large diamond without a flaw and weighing six and a half karats. It is of a clear, fine color.

Robert Scarf, doing business as George B. Johnson & Co., Pipestone, Minn., is offering creditors 50 cents on the dollar. He has disposed of an undivided half interest in the stock of goods to J. W. Taylor, which is inventoried at $1,200.

Frank Scott, of Pickerel Lake Township, Minn., and A. J. Hoyne, of Albert Lea, Minn., have bought the jewelry stock of the Providence Jewelry Co., of Albert Lea, and will operate the business. Their dealings will be at wholesale only.

C. A. Swanson, Wabasha, Minn., has purchased the jewelry store of C. F. Tryon, of West Superior, Wis. He will continue his store at Wabasha and has placed F. G. Ohm in charge. Mr. Ohm was formerly with Mr. Tryon, at West Superior.

Frank Haverman, charged with petit larceny of jewelry from the Happ & Marks store, at South Bend, Ind., has been sentenced to the reformatory for a term of one to three years, fined $5 and disfranchised for two years, on a plea of guilty.

Edmund Green, 51 years old, of Pottsville, Pa., blew out his brains March 18. He was a jeweler and became despondent because he had been out of work since last October. Green was one of the best wing shots in the lower part of the county.

James W. Lewis, who for some months has been employed at Scranton, Pa., will, on April 1, open a repairing establishment at Pittston, Pa. Mr. Lewis was for many years with the late Theodore R. Staley and was also of the firm of Kirby & Lewis.

The case of William B. Jarvis, of Grand Rapids, Mich., formerly secretary and manager of the Aldine Mfg. Co., has been continued over until the next term of the United States Court, by consent. Jarvis is charged with having opened mail directed to the Grand Rapids Clock and Mantel Co., and in this way securing some of their patronage.



THE JEWELERS' CIRCULAR
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AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

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Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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The Jewelers' League's Benefits.

THE Jewelers' League is to be congratulated on the recent decision of the Court of Appeals approving of its honest and beneficial system of protecting its members against the designs of persons who seek to take advantage of the necessities of the members. The case of Frank X. Becker illustrates the axiom that truth is often stranger than fiction. Mr. Becker became a member of The League in 1884, at which time The League was under a charter of reincorporation under Chapter 175, Laws of 1883. Up to that time it had been operating under the Benevolent Act of 1848. After the adoption of the Insurance law of 1892, The League was advised that it must change its mode of transacting its affairs or become a fraternal body in law as well as in fact. In 1895 the Legislature passed a law for the express purpose of enabling The League to reincorporate as a fraternal society, which was immediately accomplished, and its by-laws were so amended as to provide that a beneficiary must be a person having an insurable interest, and further that if the designated beneficiary should die, the executive committee should ascertain who was dependent upon the deceased member and pay the benefit moneys to such person as a gratuity on behalf of such member. Up to 1896 Becker's wife, Katie, had been named as his beneficiary. About that time he became interested in an organization known as the Anti-Semitic Association, having branches in New York, Brooklyn and Jersey City. It was decided to institute a branch in Chicago and money was sought to pay the expenses of Becker and another, who were to go to Chicago for such purpose. Conrad Hepke, of Jersey City, advanced $300 for this purpose upon the security of Becker's certificate in The League, whereupon Hepke was designated as creditor to the extent of one-fifth and Becker's wife, Katie, was designated to the extent of the remaining four-fifths. In July, 1897, the wife died and Becker made his will giving to his daughter, Thekla M. Becker, a girl about 12 years old, all his insurance moneys. A few months later, Becker, needing more money, obtained from Hepke $300, and upon the latter agreeing to pay future assessments of The League, Hepke was designated as sole beneficiary with the word "creditor" added to his name. Upon Becker's death, which occurred in 1898, The League determined to submit to the Supreme Court the question whether the creditor, Hepke, was entitled to the whole benefit of $5,000, or only to the amount of his advances, $600, with interest. Meanwhile, the guardian of the infant daughter, who was in an orphan asylum, made efforts to adjust the matter so that the little girl might receive some portion of the fund without a law suit, but Hepke strenuously insisted that he had for $600 bought the $5,000 benefit moneys and must have them. Under advice of its counsel, Abel Crook, The League passed a resolution that the daughter was dependent on her deceased father and should receive any surplus after payment of the amount due the creditor. It urged that it was the duty of The League to see fair play, and that it was against good morals to permit a creditor for a small sum to secure for his own use the entire benefit moneys to the exclusion of the dependent child, and The League brought an action of interpleader to determine this question. This case was tried before Hon. Leslie W. Russell, at Special Term, in October, 1899, who sustained the position of The League in an opinion warmly commendatory of that organization. Among other things he says:

We have the case before us of a benefit certificate which for 12 years the deceased kept up for the benefit of the wife, who at his death might be left destitute with their young and helpless daughter, during which period the contributions of the deceased husband and father went to pay his share to swell the benefit funds for other widows and children. The wife dies; he soon follows her to the grave; the 12-year-old orphan daughter goes to an orphan asylum for maintenance, and the creditor claims that the benevolent fund passes to him on the theory that he did not take the certificate simply as a just creditor only asking reimbursement for his advances, but as one who bought a speculative hazard on the life of the father, and in three months thereafter becomes entitled absolutely to the whole sum of $5,000, paying therefor at the ratio of one to eight.

In an organization like The Jewelers' League it may be very well to allow a creditor a beneficial interest in the life of the deceased. That creditor may have advanced, as Hepke partially did in this case, the very sum necessary to continue the provision for death. But here the creditor's interest ceases. The just motive is for security; the life or death of the debtor beyond this interest is to him no more than that of any one else. A stranger might as well intervene and gamble on the chance in which death became the winning hazard.

The objects of this association are undoubtedly variant from those of life insurance companies. The latter organizations may well, by skilful choice of lives and acute energy, swell capital funds far beyond the reserve necessary to protect the insured, and may well issue annuities and endowment policies as well as incidental protection for dependents upon the life of the insured. But fraternal benevolent associations limit the contributions and burdens of living associates to the sum required to provide for protection to those who need protection when the pillar of the household shall have passed away. We may well doubt whether The Jewelers' League might not justly claim that others than dependents could not demand from its funds anything beyond indemnity, and that bargains and sales of its benevolent contribution upon the chance of life were antagonistic to the whole scheme of its order.

The conclusion is that justice requires the payment of the advances of $635, with interest; that no other part be diverted to turn a benign benefit certificate into a gambling policy of insurance; and the main portion of the fund represented by that certificate goes to the needy child, according to the will of the father and the action of The League, and thus the change of beneficiary accomplishes all it was intended for and works no injustice.

The masterly opinion of Justice Russell has now been unanimously adopted by the Court of Appeals. This decision settles the much disputed question and protects the families of the members of The Jewelers' League against the machinations of outsiders.

LETTERS TO THE EDITOR.

DISSENT FROM OUR OMAHA CORRESPONDENT'S VIEW OF CONDITIONS IN THE WEST.

SUMPTER, Ore., March 13, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

In your issue of Feb. 20, I noticed some few statements by an Omaha correspondent that represents a condition of things in the west totally different from what I, for one, have found; and in conversation

with good watchmakers of long experience I find them of the same opinion, to the effect that a different condition of things exists than this communication would lead one to believe.

This article states: "It seems strange that more men do not learn the business, etc." I would think it strange if more did, in view of the constantly increasing mania among the people for sending away for what they need in our line and constantly increasing competition, from a peanut peddler to a department store. Further on the article states: "He could find no one to take his place." No wonder; most likely that community was well supplied with catalogues from various houses in New York and Chicago, and probably any jeweler out of business knew that any farm hand could quote seven jeweled movements at $4 to him, and ask how much better the dealer could do. Only two days ago I had such an experience, and added to this I have found small towns of 600 or 700 people with two jewelers, where one could only live and keep afloat, let alone lay by a little.

Yours respectfully,

"VIDI."

A. E. Veon, Brainerd, Minn., has moved his jewelry store to new quarters.

E. F. Mayer, Butte, Mont., has sold out to C. A. Dilger.

D. G. Gallett, Aberdeen, S. Dak., is the proud father of a new girl.

Owing to the dissolution of Erickson & Christensen, Salt Lake City, Utah, S. Erickson will continue the business.

EASTER FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

Easter has brought out fine specimens of book ornamentation. Massive Bibles for the reading desk are embellished with silver in open and heavy relief work, enriched with large crystals cut in many facets and correspondingly large garnets *en cabochon*. On the center of the covers are medallions enameled in colors.

*

Prayer books were never prettier than at this season. Many and diverse are the colors of the leathers used. Greens range from the softest, tenderest tint of newly opening foliage to the dark, glossy, rich hue of an old ivy leaf. Blues there are, rich red-browns, tans and new soft gray tints, so that almost any costume can be matched.

*

A very neat finish of the season is the metal half-round binding extending nearly around the edges of the cover, or only protecting the corners. Triangular corner pieces have their usual vogue. Gold and silver seem to divide favor quite equally, as do plain and relief surfaces.

*

A notable departure in elaborate ornamentation, which, in some instances, nearly conceals the leather binding, is the combination of gilt and silver, parts of the design being rendered in each. One book is covered with open work of shaded silver flowers and upon the center of this rests a gold cross and the monogram I. H. S.

Another taking little book shows a blue enameled cross resting on a bed of white lilies. A pretty little affair bound in snakeskin has a slender Roman cross inlet in silver.

*

Prayer book markers of three or four pieces show the usual designs, but gilt seems to be the favorite coloring.

*

Some very swell canes will, undoubtedly, make their *début* on Easter morning. Partridge wood and rattan with a wire run through it are especially chic in the lightest and slenderest of walking sticks. These have long silver crooks, either rounded or slightly angular, in plain bright or daintily carved and gray finish. Bright silver is very much in evidence in other smart sticks of Malacca and various natural woods.

*

A very elegant parasol handle is in ebony surmounted by a perfect sphere of especially handsome turquoise matrix, which is tipped with a pearl.

*

White finished sticks and swan heads represent a new *motif* in sunshade handles. Many of the parasols are very gay and the handles correspondingly gorgeous.

*

The fragrant Weichsel wood with a bunch of life-like red cherries seems a perennial favorite.

*

Rock crystal and topaz in charming tints afford very beautiful handles. The many animal *motifs* remain in vogue. Decorated porcelain ball tops are again revived and carved and stained ivory makes a fine handle.

*

Writing table accessories are always popular at Easter and most taking among them is the assortment of seals. Crystal and topaz in pink or other beautiful hues form the shafts of the newest of these, which fascinate with a dainty and fragile beauty; while gilt, silver and decorated porcelain retain their place as standard styles. The plain gold surface for the engraving of the seal is either square or round and of very considerable size. An amethyst, bloodstone, carnelian or the like is often used as the stone bearing the device.

*

Very pretty and appropriate trinkets for Easter gifts are found in hearts cut in amethysts or some of the many kinds of topaz. These are encircled with a slender gold wire.

*

A golden, pink eyed hare leads the Easter procession of very tiny animal charms. The latter make a good showing in the Spring productions.

*

A pretty thing for presentation to a lady is a small case containing a pair of folding silver scissors, a bodkin, needle case and other useful items. Superstition may be satisfied and the ill-luck of giving anything sharp averted by exacting a penny in return.

*

Pleasing flasks for men are of wickerwork pattern carried out in silver.

ELSIE BEE.

FIRST HANDS



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Meslay, PARIS *Telephone, 2188 Cortlandt* *17 Maiden Lane, NEW YORK*

New York Notes.

A. M. Bachrach has entered a judgment for $737 against Herman Harris.

The Gorham Mfg. Co. have entered a judgment for $86.70 against Arthur W. Jaffray.

A judgment for $535.49, entered by Benedict Bros., Jan. 18, 1895, against Matt. J. Ward was satisfied last week.

The judgment for $270.58 entered against J. Thomas Lynch, Oct. 27, 1900, by S. Leach was satisfied last week.

A judgment against the American Watchman's Time Detector Co. for $32.15 has been entered by F. E. Driscoll.

The annual meeting of the stockholders of the Whiting Mfg. Co., silversmiths, 18th St. and Broadway, will be held at the office of the company, Wednesday, April 3, at 3 o'clock P. M.

Wallace Nowacke, of Nowacke & Co., manufacturers of shell goods, 140 W. 23d St., is advertising, pursuant to statute, that since the death of his partner, Frederick J. Etzel, he will continue the business alone under the old firm name.

Solomon Fidler, a clerk residing at 769 E. 150th St., has filed a petition in bankruptcy, with liabilities of $947 and no assets. He was formerly in the jewelry business. Among the creditors are: Charles M. Levy, $271; J. R. Wood & Sons, $144; J. Sumner, $200; A. L. Hodes, $110.

William Dietz, living at 60 Avenue A, who is said to have been employed in the jewelry business, committed suicide early Wednesday morning on the grave of his wife in Evergreen cemetery, Brooklyn, by taking prussic acid. He was about 55 years old. His wife died last November and Dietz had been disconsolate since her death.

The first meeting of those interested in the affairs of Isador Kantro, bankrupt, for the purpose of examining into accounts and methods of the bankrupt, was held before referee Seaman Miller, Monday afternoon. Mr. Kantro was subjected to questioning from attorneys representing the creditors and the examination was continued.

Charles Guerez, the alleged Brazilian jeweler whose many tribulations have been recorded in these columns, was convicted of burglary, before Judge Foster, in the Court of General Sessions, Wednesday, and was remanded for sentence. Guerez was recently found in a closet of a room in the Waldorf-Astoria hotel and when arrested had burglars' tools in his possession.

An interesting lecture under the auspices of the New York Society of Accountants and Bookkeepers was given last night at 117 W. 23d St. It was on the subject of "Bankruptcy Law" and was delivered by Hugo Kanzler, of the New York bar, who spoke upon the history of the bankruptcy law and the decisions of the Judges and referees on some of the most important sections of the law. A second part of the lecture will be delivered April 23, at which time Mr. Kanzler will take up and discuss the intricate subject of "Preferences."

A verdict for $200 has been awarded to John T. Dalzell, of 413 Halsey St., Brooklyn, in his action against the Metropolitan Street Railway Co. to recover $5,000 damages. Dalzell alleged that he entered one of the defendants' cars in Manhattan, on Oct. 25 last, with two cases of jewelry. The conductor refused to take his fare, ordering him from the car, and when he failed to obey the command one of his cases was hurled over the dashboard. Dalzell was compelled to go after it. He further alleged that he was assaulted and ejected from the car.

Harry Snowden, traveler for N. H. White & Co., died at Annapolis, Md., last Sunday night, of typhoid fever. He was buried at Baltimore, Md., Tuesday last. He was taken ill three weeks ago. Mr. Snowden was 33 years old and unmarried. He had been with N. H. White & Co. nearly two years. Previous to that time he was with the Pairpoint Corporation for three years and with Hennegen-Bates Co. for six years. He had many friends in the trade, among whom he was very popular.

J. Pierpont Morgan was the donor of the Bement collection of minerals, said to be the finest in the country, given to the Museum of Natural History early this year. The identity of the giver was kept secret at the time, but the fact now comes out in a report by ex-Mayor Abram S. Hewitt, of the Board of Trustees. Mr. Morgan is also a trustee. The collection is pronounced by Mr. Hewitt to be unrivaled and added to the former gift of the Tiffany gems and pearls advances the Museum to the foremost rank among institutions of its kind.

Edgar W. Abbot, of Haviland & Abbot, importers of French china, 29 Barclay St., arrived from Europe, last week, on the *Oceanic*, suffering from an apoplectic stroke, and was removed in an ambulance to his home, 1146 Dean St., Brooklyn. Mr. Abbot sailed for Europe a month ago on the *Oceanic*, accompanied by his wife and sister. During the voyage he was stricken with apoplexy and was attended by the ship's surgeon until the vessel reached England. He was then removed to a hotel and given the best medical attention. He remained there a week and under the doctor's instructions was brought home to this country on the *Oceanic's* return voyage. He bore the voyage back comparatively well and after being removed to his home, last week,

EASTER (GLASS) VASES.

GREAT VARIETY—LARGE STOCK.

C. DORFLINGER & SONS, 36 MURRAY STREET, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

a marked improvement in his condition was noticeable.

Goldstein & Steinberg, 1960 Third Ave., are reported to have sold out.

Joseph H. Fink will leave, to-day, for Lakewood, where he will remain about a month.

The United States Smelting and Refining Works will move, about April 1, from 25 to 16 John St.

The E. Howard Clock Co., 41 Maiden Lane, have this week moved into new office quarters in the front of the building.

S. Valfer, of S. Valfer & Co., 33 Maiden Lane, who has been ill for 12 weeks, is now improving, but is still unable to attend to business.

Max Mayer was recently admitted to the firm of Bonner & Co. The firm will move, May 1, from their present quarters, 49 John St., to 51 Maiden Lane.

The Congo Diamond Co., of New York, have been incorporated with capital of $3,000. Directors: Joseph Goldenson, David Garfinkel and M. J. Jacobus, New York.

A handsomely engrossed copy of the resolutions adopted by the Jewelers' Security Alliance, on the death of Joseph B. Bowden, will be presented to Mrs. Bowden this week.

Word was received by the Tiffany Glass and Decorating Co., recently, that the Grand Prix for blown glass has been awarded to the Tiffany Studios of New York at the National Exposition of Ceramics and Glass that has just been closed at St. Petersburg, Russia.

Deputy Sheriff Strauss has received an execution for $739 against Harris Herman, 40 Catharine St., in favor of Abraham M. Bacharach. The Sheriff levied upon some silver ware, imitation jewelry and the safe and removed them from the store. Mr. Herman has been in the jewelry trade for about six years.

Albert Wild, importer of precious stones, 68 Nassau St., having sold his business to L. Heller & Son, 48 Maiden Lane, leaves for Germany on March 28. Through THE CIRCULAR-WEEKLY he wishes to thank all his friends in the trade for their generous patronage while he was in business in this country.

It was reported last week that the police have for four months been looking for Isador Federbush, watchmaker, 23 years old, on the charge of robbing his employer of several thousand dollars' worth of jewelry. The man wanted is said to have skipped out, Nov. 12 last, and taken the goods with him.

Benjamin F. Davis, formerly Chicago representative for Hipp. Didisheim & Bro., who was taken to Chicago by the police, on March 15, to answer to a charge of embezzling several thousand dollars, was held for examination on his arrival there. The complaint against him in Chicago placed the amount of his stealings at $2,000 and his bonds were fixed at the same amount, but he is supposed to have stolen more than that sum.

Henry McDonald, who was for eight years shipping clerk for the Gorham Mfg. Co., 21 Maiden Lane, and who was arrested, Feb. 2, on a charge of grand larceny of $27 received for a C. O. D. package, was sentenced to eight months in the penitentiary, in the Court of General Sessions, last Thursday. It was alleged that McDonald not only took the $27 mentioned but was responsible for other losses of a similar nature aggregating between $300 and $400.

Emil Rink, London agent for the Phonoharp Co. and the National Musical String Co., is coming to the United States in company with Jacques Ullman, of C. H. & J. Ullman & Co., the Paris manufacturers of musical instruments, early in April, for the purpose of selecting a few American specialties made by firms in the United States and not yet properly represented there. The lines he has in mind include specialties in the fancy and toy trade, including American games, bronzes, clocks, watches, household goods, tools, etc. His visit will be brief. Communications addressed care of the *Music Trade Review*, 3 E. 14th St., New York, will be handed to Mr. Rink when he reaches this city.

Marcus Stern, 48 Maiden Lane, caused the arrest of Joseph Weening, who repairs and deals in diamonds at 36 John St., on the charge of petit larceny. Mr. Stern claimed that Mr. Weening received three small diamonds from him to repair and returned only two of the three, retaining one of the value of about $17. Mr. Weening claimed that Mr. Stern's boy called for and received one diamond and that he returned the other two through his clerk at Mr. Stern's place of business. The case was tried before the Court of Special Sessions, Judges Jacobs, Hinsdale and Holbrook presiding. Mr. Weening was defended by Sol. & Benj. Oppenheimer, 320 Broadway. The Court dismissed the charge against Mr. Weening and he was honorably discharged. Mr. Weening will now sue Mr. Stern through his lawyers to recover damages for false imprisonment and malicious prosecution.

The death occurred at 5 o'clock A.M., Saturday, of Thomas E. Willson, the father of T. Edgar Willson, for several years New York reporter and city editor of this journal. Deceased was 56 years of age and in many ways was a remarkable man. He was librarian of the New York *World* and possessed a grasp upon facts that made him a ready encyclopedia for knowledge of wide range. He joined the staff of the *World* in 1869 and held since various positions of trust and responsibility. Of a high order of intellectuality and possessed of a wonderful memory, he was, as a magazine contributor and statistician on the most abstruse subjects, widely known and respected. Mr. Willson entered the navy during the Civil War and was discharged with the rank of lieutenant. He was a member of the Reform Club and one of the starters of the single tax movement. He leaves his wife, his son, T. Edgar, and two daughters.

A well dressed man entered the store of S. T. Ryan, 706 Eighth Ave., and asked to be shown some diamond rings which were on a tray in the window. The wife of the proprietor placed the tray on the counter and the man, selecting one, asked its price. The woman put the tray back in the show case and then went to the rear of the store, where her husband was at work, to ascertain the price of the jewel. While the woman's back was turned the man jumped over the counter and, securing the tray of precious stones, jumped back again and fled through the door. Ryan and his wife, who had heard the bell on the door ring, jumped to their feet and started after the man. He, holding the tray in his hand, ran up Eighth Ave. to 46th St., followed by a large crowd, including two detectives. The man suddenly ran into a hall and disappeared. Ryan estimates the value of the stolen gems at about $1,500.

Charles Ludwin, a dealer in jewelry, furniture and clothing on the instalment plan, was arrested Thursday in a suit brought by Antonio Guido, 1755 Third Ave., to recover $2,000 for alleged false imprisonment. He gave bail and was released. The plaintiff had a clerk, Frank Calo, who in August, 1899, bought a gold chain of Ludwin for $22, which was to be paid for at the rate of 22 cents a week. After he had paid one instalment he was taken to the hospital, where he has since been. Ludwin, according to the papers, last Summer brought a suit in which he declared that Guido and Calo were responsible for the payments of the instalments and had converted the chain to their own uses. As the summons was not served on Guido and as Calo did not appear judgment was granted by default. Guido, in an affidavit, says that City Marshal Albert M. Hengerman on Sept. 1, 1900, insisted on arresting him on an execution against him in the Ludwin case. Guido was locked up for a night and the greater part of a day before he obtained his release.

Mayor Van Wyck, March 18, gave a hearing on the bill recently passed by the New York Senate and Assembly, which forbids body executions to be issued on judgments for less than $25. This bill has been of vital importance to the instalment trade and has been fought strenuously by the instalment dealers, who claim that if it should become a law they would be swindled by many of their customers, over whom they could not hold the threat of incarceration in jail. The hearing was attended by several hundred people, among whom were represented a large proportion of the instalment jewelry houses and a number of dealers who sell to them. Among those who spoke against the bill were Councilman Leo M. Harburger, who claimed that it was not constitutional and that it would drive many small dealers and peddlers out of business. Peter B. Olney, on behalf of those opposed to the bill, presented a petition against it which was signed by a thousand wholesale merchants, among whom were many watch, watch case and jewelry manufacturers, diamond importers and other members of the jewelry trade, who supply the instalment houses. This petition asked the Mayor to veto the measure. Assemblyman Leo Sanders, who is the father of the bill, spoke in its favor, and asked the Mayor to approve it, telling him that the abuses which had grown out of the instalment trade had made necessary such a measure, and that it was done to stop the outrages which, under the cloak of these instalment contracts, had been going on for some time. After the hearing Mayor Van Wyck reserved his decision.

D. Goldschmidt & Bro., 472 Third Ave., have dissolved partnership. D. Goldschmidt will continue at the old store. S. Goldschmidt has opened a new store at 259 Third Ave.

A news dispatch from Washington, D. C., says that James E. Malone, a jewelry salesman who gives his business address as 253 Church St., New York, complained to the police there Sunday morning that a satchel containing jewelry samples worth $450 had been stolen from him. Mr. Malone was registered at the St. James hotel, where he arrived at noon, Saturday. He missed the satchel Sunday morning.

Ludwig Limpert, 21 years old, and his brother, Carl, 33 years old, were arraigned, last week, before Magistrate Zeller, in the Morrisiana Police Court, charged by Sussfeld, Lorsch & Co., 37 Maiden Lane, with having stolen goods from the latter's establishment to the value of $1,000. The younger brother, who has been in the employ of Sussfeld, Lorsch & Co. for five years, admitted that for a year past he has been robbing his employers of opera glasses, which his brother Carl, who has been out of work for a long time, pawned in places all over the city. The mother of the young men has been ill for many months, and it is said that it was to buy her delicacies that Ludwig committed the robberies. The younger brother was released on bail, but the elder was held.

The store of William J. Hinman, Oneida, N. Y., was damaged by fire last week.

M. Scooler, New Orleans, La., writes to THE CIRCULAR-WEEKLY that he lost nothing from the operations of a man named Austin, who secured jewelry with a bogus check, as mentioned in these columns last week. It appears that the man was introduced to the firm by a reliable New Orleans business man, who, on learning that he had made an error, adjusted matters so that Mr. Scooler lost nothing.

Inspector Boardman, of Washington, D. C., has received a communication from Vienna, Austria, giving a description of the jewelry, valued at $25,000, which was taken from C. A. Waff, who was arrested in that city several weeks ago upon his arrival from New York. When the news of the arrest at Vienna was received, it was believed to be possible that some of the jewelry mentioned had been stolen at the time several second-story robberies were committed. On this account the Vienna authorities were cabled and the answer was received a few days ago. Inspector Boardman is satisfied that the jewelry was not taken from Washington.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BROOKVILLE, ONT., F. B. Steacy, Broadway Central.
DUBUQUE, IA., E. J. Levi (J. Levi & Co.), Navarre.
ELMIRA, N. Y., F. S. Ayres, Empire.
M. D. Jacobs (F. S. Ayres), Empire.
HERKIMER, N. Y., F. Witherstine, Colonnade.
JAMESTOWN, N. Y., J. H. Kaiser, St. Denis.
MILWAUKEE, WIS., B. Zimmer (Gimbel Bros.), Savoy.
NEWPORT NEWS, VA., J. J. Palmer, St. Cloud.
OIL CITY, PA., Harvey Fritz, Imperial.
PITTSBURGH, PA., H. Cerf, Victoria.
PORT HURON, MICH., G. W. Goulding (J. W. Goulding & Co.), Herald Square.
SHARON, PA., Geo. W. Fisher, Marlborough.
SYRACUSE, N. Y., J. M. Shimberg, Cadillac.
ST. LOUIS, MO., J. Van Raalte, Astor.
WATERBURY, CONN., C. Strobel (Lake, Strobel Co.), Imperial.

Trans-Atlantic Voyagers.

TO EUROPE.

Emanuel Arnstein, of Arnstein Bros. & Co., New York, sailed March 20, on the *Majestic*.

I. Berman, of S. & I. Berman, New York, left March 27, on the *Vaderland*.

A. R. Katz, of A. R. Katz & Co., New York, left March 23, on the *Campania*.

Julius Van Raalte, St. Louis, Mo., left March 23, on the *Potsdam*.

Victor Bogaert, Lexington, Ky., left March 20, on the *Kensington*.

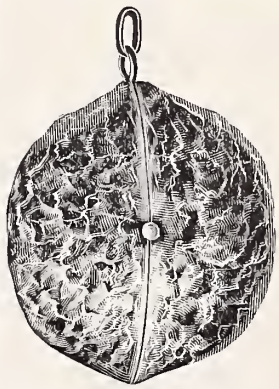
Newark.

N. B. Rogers returned last week from a very successful eastern trip for N. E. Whiteside & Co. and will start Thursday for an extended trip through the south and west.

The Hayes Bros. Co. have incorporated under the laws of New Jersey with a capital of $50,000 to manufacture jewelry. Incorporators: Charles Hayes, Madison, N. J.; William Hayes, Newark; Joseph Stadlmeyer, Irvington, N. J.; Guild, Lim & Tamblyn, attorneys, Newark.

Fire at El Reno, Okla., March 19, partially destroyed the music and jewelry store of J. H. Long. Insurance was very light.

This is Not a Chestnut.



Well, what is it? Why it's a Walnut, and "a NEW THING, too."

Made in sterling silver and finished in French Grey (other finishes if desired). It is nicely and substantially made, is jointed and contains "a mirror, a powder puff, a salts bottle, a pin cushion and a photograph holder;" or, if you desire, we make it to be used as a "coin holder."

Used as a CHARM from chatelaine or guard chain. Price is exceptionally reasonable. Send in your orders early.

Leys Christie & Co. MANUFACTURERS

65 Nassau St., New York.

Manifold Books
AND BLANKS
FOR JEWELERS.
Two or Three Copies at One Writing.

Printing and Engraving Quick and Cheap
Write for Estimates or Call.
Package and Jewelers' Sealing Wax.

CHAS. REILLY & CO.,
Tel., 4067 John. **37 John St., New York.**

Fahys 14FK Cases,
WARRANTED 25 YEARS,
have Solid Gold Bows and Joints.
Hand Engraved.

TRADE MARK.

DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,
ALSO
IVORY, EBONY AND SHELL,
14 East 17th Street, NEW YORK.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

ENGRAVER AND JEWELER; 18 years' experience; age, 38; gilt-edge references. W. A. Harper, 18 N. High St., Columbus, O.

WANTED—By an experienced traveling salesman, a position with a first-class firm to travel west or south. "X Y Z," care Jewelers' Circular-Weekly.

A YOUNG MAN (22), can do watch work and plain engraving, would like to work on medium salary to finish trade. M. G. P., 402 Main St., La Porte, Ind.

YOUNG watch, clock and jewelry repairer, also graduate optician, wishes new position in or near New York State. Address, "Employed," care Jewelers' Circular-Weekly.

WATCHMAKER—First-class watch, clock and jewelry repairer wants position; steady; understands optics; New England preferred. Address, G. F. Lowell, Kingfield, Me.

FIRST-CLASS WATCHMAKER, stone setter and fair engraver; also salesman; 12 years' experience; first-class references; permanent position. Address, A. J. Rehm, Clinton, N. Y.

A JEWELER of long experience (Englishman) will go to England, May 1, and desires to represent a manufacturer in that country. Apply, "Bus.," care Jewelers' Circular-Weekly.

WANTED—A well-known traveling salesman desires a line of gold jewelry and chains, on commission; territory, Pittsburgh and west. "Commission," care Jewelers' Circular-Weekly.

WANTED—A position in wholesale jewelry house by a young man of 17 with experience and best references. Address, Abraham Baum, care J. Lewis, 139 E. 50th St., New York.

YOUNG MAN, 27, 10 years' experience in retail jewelry store, desires position with wholesale jewelry or silver ware house; good references. Address, C. M., care Jewelers' Circular-Weekly.

POSITION as buyer and manager of fine stationery and engraving department; 10 years' experience and first-class references. Address, "American," care Jewelers' Circular-Weekly.

POSITION WANTED at once by thoroughly competent watchmaker; can do jewelry repairing if necessary; have complete set of tools; A1 references. Address, P. T. Eggleston, 1008 Clay St., Lynchburg, Va.

WATCHMAKER, refractionist, jeweler, plain engraver, good salesman, stone setter, of good address and habits, with references, tools and case; position permanent. "Refractionist," 22 E. 10th St., Anderson, Ind.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, would like steady position; have had three years' experience at watch work and engraving; have own tools. Address, F. L. W., 208 Noble St., La Porte, Ind.

THOROUGHLY COMPETENT diamond jewelry salesman, traveling middle States and sections of the south, wants to make a change July 1; best of references furnished. Address, "Rex," care Jewelers' Circular-Weekly.

A FIRST-CLASS watchmaker and adjuster, with long experience on fine and complicated watch work, also in adjusting fine watches, wishes to make a change; references given; first-class houses only need answer. G. E., care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

AM WELL ACQUAINTED in the watch, diamond and jewelry line; have good business experience and reputation; would like to associate with good house or manufacturer from April 1. "Fairfield," care Jewelers' Circular-Weekly.

OPEN FOR POSITION as manager or assistant manager or traveler with first-class house; have experience in both positions; thoroughly familiar with the wholesale and jobbing watch and jewelry business. Address, "Seeker," care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER, optician and engraver, young man with 14 years' practical experience, would like to correspond with good firm that is in need of an A1 man; state salary in first letter; A1 reference furnished. Address, "Watchmaker, 14," care Jewelers' Circular-Weekly.

OPEN FOR POSITION as manager or manager's assistant in retail jewelry store; bench man, optician, stone setter, salesman; used to waiting on fine trade; own fine testing outfit and fine tools; best references; only those who can pay good salary need apply. Address, "B. 28," care Jewelers' Circular-Weekly.

Help Wanted.

A1 WATCHMAKER and optician; permanent position. Address, with reference, salary and experience, C. E. Robertson, Northport, N. Y.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—Traveling salesmen to handle profitable side line; state territory covered and line now selling. A. W. Strickler, 5513 Monroe Ave., Chicago, Ill.

WANTED—Watchmaker and engraver; American not over 36 years of age; steady position. Address, "Competent, 47," care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER WANTED. Address, with references, Charles E. Baab, Weston, W. Va., or M. J. Averbeck, 19 Maiden Lane, New York.

TRAVELING SALESMEN to carry side line of chains on commission to retail trade; sample about 10 pounds. Address, New York Chain Co., 41 Maiden Lane, New York.

WANTED—An experienced traveler for Ohio, Indiana and West Virginia who has an established trade with jewelers, dry goods and clothing trade. Address, A. B. & M., Cleveland, O.

A FIRST-CLASS watchmaker and salesman wanted at once; permanent position with first-class pay; must have best of references. Address, "New York State," care Jewelers' Circular-Weekly.

WANTED—A competent man to take charge of the optical and clock department and as assistant watchmaker; address with photo, stating age, references and salary wanted; only first-class man need apply. Address, "Southern Jeweler," care Jewelers' Circular-Weekly.

WANTED—Experienced diamond salesman; state references and salary expected. Address, H. F., care Jewelers' Circular-Weekly.

WANTED—Salesman and window dresser, by a representative southern firm; young man who has had some experience in catalogue work preferred; reply, stating age, references, salary wanted and photograph; all communications confidential; none but first-class man need apply. Address, "South," care Jewelers' Circular-Weekly.

WANTED—Second watchmaker who can take charge of optical room and clocks; must be competent; southwestern city of 50,000; enclose in first letter photograph, references, age and salary wanted; have also opening for good watchmaker familiar with railroad inspection. Address, "Southwest." care Jewelers' Circular-Weekly.

A FIRST-CLASS salesman to travel West for an old-established house; one who has represented a Newark or New York ring manufacturer preferred. Address, stating age, references and salary expected, "Steady," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

A GOOD SELLING LINE WANTED to sell on commission by successful hustler; A No. 1 references. Address, L. S., care Jewelers' Circular-Weekly.

FOR SALE—An established business, to a mechanic or skilful man familiar with manufacturing scales and weights for jewelers and druggists. Address, "Precise," care Jewelers' Circular-Weekly.

FOR SALE—First-class established jewelry business; clean stock; fixtures, lease and good will; retire on account of health and other business; particulars. E. C. H., care Jewelers' Circular-Weekly.

FOR SALE—An old established (25 years) jewelry store on upper Third Ave., New York, with stock about $2,000; good repairing stand; rent cheap; no good-will. Address, "Fine Chance," care Jewelers' Circular-Weekly.

For Sale.

ROLL-TOP WORK BENCH; cost $25 few months ago; will sell for half. "Horolo," care Jewelers' Circular-Weekly.

TO SELL—A fine time-lock Hall burglar-proof safe; cost $1,500, will sell for $550. Address, "Time Lock," care Jewelers' Circular-Weekly.

To Let.

FOR RENT—Part of office; use of safe, other privilcges. Apply, Superintendent Prescott building, 65 Nassau St., New York.

EITHER WHOLE OR HALF of fine, light office in Gill building; rent reasonable. Call at Room 1403, 13 Maiden Lane, New York.

TO LET—Desk and safe room in a fine office in Prescott building, 65 Nassau St. Address, "Diamond Importer," care Jewelers' Circular-Weekly.

Wanted to Rent.

PART OF OFFICE WANTED by silver ware manufacturer with satisfactory party in a desirable location. Address, J. A. H., care Jewelers' Circular-Weekly.

DESK ROOM, by diamond and precious stone broker in office which would in no way conflict with his business; Maiden Lane or vicinity; price reasonable. "Diamond Broker," care Jewelers' Circular-Weekly.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

FOR SALE.

CONTROLLING interest in manufacturing and retail jewelry; incorporated; leading, old established house; profitable; large corner store; magnificent window display; prominent location; city of 100 000; largest owner, and manager for 30 years, overworked and out of health, wishes to retire. Excellent opportunity for young man to employ capital and services. Stock, $50,000 to $60,000; can be reduced; principals only. Address, Charles O. LeCount, 290 Broadway, New York.

TO LET.

ONE OF THE BEST WINDOWS ON MAIDEN LANE,

between Broadway and Nassau St. Only responsible parties considered. Address,

"PERMANENT,"

care Jewelers' Circular-Weekly.

THREE LOFTS

in Maiden Lane, between Broadway and Nassau St. In good order. Rents, $400, $200 and $200. Rented together or separately. Apply to

NICHOLSON & CO., Sole Agents,
150 Broadway, New York.

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,
3 Maiden Lane, New York.

SCHOOL Watchmaking, Optics, and Engraving, Winona, Minn. W. F. A. WOODCOCK.

A NEW EDITION OF

MONOGRAM BOOK

44 plates, 6 styles, 2,122 monograms.
Handsome semi-flexible binding.

PRICE, $1 50.

JEWELERS' CIRCULAR PUB. CO.,
11 John Street, cor. Broadway, New York.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

The Assets and Liabilities of J. T. Scott & Co.

Schedules filed Monday show the liabilities of J. T. Scott & Co., New York, to be $187,201, and the assets $54,218. There are a large number of creditors, among them being M. B. Scott, of Brooklyn, $41,472; G. L. Scott, of Plainfield, N. J., $14,000; A. V. Mowbray, $12,158; M. H. Hubbard, Brooklyn, $6,669; American Exchange National Bank (overdrafts in 1900-1901), $4,726; on notes for money loaned. The American Exchange National Bank is put down on the schedules for $45,000, paper of customers of the firm which was discounted by the bank. The assets consist of stock, $47,622, and accounts, mostly in small amounts, aggregating $6,596. The firm made an assignment on Feb. 21, but this act was superceded by the bankruptcy proceedings of creditors and never became effective.

Among the creditors for amounts over $100 are the following:

Albro & Co., $128; Robert Barton, $117; Atlas Watch Co., $128; Alling & Co., $202; Bates & Bacon, $140; Bliss Bros., $484; Burns Mfg. Co., $1,047; S. O. Bigney & Co., $1,133; R. A. Breidenbach, $1,253; J. J. Cohn, $1,769; Carrington & Co., $148; Crescent Watch Case Co., $741; Chapman & Barden, $167; C. H. Cooke Co., $777; Dueber Watch Case Mfg. Co., $2,263; R. G. Dun & Co., $183; Day, Clark & Co., $106; Daggett & Clap Co., $4,322; Eisler & Laubheim, $732; Ehrlich & Sinnock, $986; J. M. Fisher & Co., $523; Fontneau & Cook, $235; Fowler Bros., $409; E. I. Franklin & Co., $427; R., L. & M. Friedlander, $202; Gorham Mfg. Co., $483; T. F. Gregg, $226; Gardner & Steinheuer, $132; R. L. Griffith & Son Co., $130; J. A. & S. W. Granbery, $110; W. C. Greene & Co., $396; Hampden Watch Co., $766; Hoagland & Co., $109; Hebbard & Co., $352; A. J. Hedges & Co., $140; Harvard Button Co., $130; Hamilton & Hamilton, Jr., $494; Walter E. Hayward, $935; Hodenpyl & Sons, $2,219; J. T. Inman & Co., $294; J. W. Johnson, $470; Jeannette Jewelry Co., $474; Julius King Optical Co., $139; A. J. Kahn & Co., $1,877; Larter, Elcox & Co., $114; S. & B. Lederer Co., $105; C. A. Marsh & Co., $1,395; Manhattan Cut Glass Co., $275; David Mayer, $301; H. D. Merritt & Co., $495; Marble, Smith & Forrester, $1,721; Moore & Co., $2,554; S. C. Powell, $221; Peckham Seamless Ring Mfg. Co., $389; Plainville Stock Co., $3,681; E. A. Potter & Co., $1,330; Reed & Barton, $201; Jules Racine Co., $683; Reeves & Browne, $409; J. F. Sturdy's Sons, $1,833; R. F. Simmons Co., $250; B. L. Strasburger & Co., $3,720; Schultze, Leiss & Co., $868; Schmitz, Moore & Co., $581; Simons, Bro. & Co., $875; C. Sydney Smith, $456; Smith & Crosby, $660; George L. Vose Mfg. Co., $841; J. J. White, $415; Leo Wormser, $468; C. F. Wood & Co., $217; Waterbury Clock Co., $235; Waite, Mathewson & Co., $543; Ziruth & Moore, $104; Ziruth, Kaiser Co., $457; William Smith & Co., $634; W. C. Edge Co., $197; Fuller, Carpenter & Co., $123; The Bristol Mfg. Co., $141; Sandland, Capron & Co., $303.

An order for the sale of the property of J. T. Scott & Co., by the receiver, was signed by Judge Brown, in the United States District Court, Thursday.

The property may be inspected at 4 Maiden Lane. Bids for the stock and fixtures will be received by receiver Walter P. Long, at 4 Maiden Lane, until March 29. Bids will be opened in the United States District Court, March 30, at 10.30 o'clock A.M. In case no bid is satisfactory the stock and fixtures will be sold at public auction, April 2.

There was a hearing before United States Commissioner Alexander, Friday, in which matters connected with the failure of J. T. Scott & Co. were gone into by interested parties. The creditors endeavored to bring out and prove that Mrs. Scott, mother of the head of the company, was a liable partner, as well as Mr. Scott and William P. Wallace. This matter remained undetermined at the close of the hearing, which was continued until yesterday forenoon, when it was again continued until to-morrow afternoon at 2 o'clock.

Death of H. M. Smith.

H. M. Smith, well known to the trade as the founder of H. M. Smith & Co., New York, died recently at New Haven, Conn., after an illness of several weeks. Death was due to paralysis and head trouble of long standing. He was over 73 years old and had been in the pen business for nearly 50 years. About 1865 he established the business that bears his name, making gold pens. When fountain pens were introduced he took them up and has represented his own and other firms ever since. He was a valued member of the travelers' staff of the L. E. Waterman Co., and at various times was connected with other firms. He was the first man to offer the Paul E. Wirt pen on the road, his house making an early specialty of this pen. In 1896 he retired from his business and took up traveling again, and it was on his last trip on the road that he was stricken with his fatal illness, although he had been a sufferer for some months. Last year he visited Europe, returning to the road as soon as he came back. He was buried at Asheville, Conn., his birthplace, or his "native heath," as he was wont to call it. He leaves a widow.

Recently Organized Suffolk Watch Co. Buy a Waltham Factory.

WALTHAM, Mass., March 25.—The Columbia Watch factory has been sold to a new company recently organized and to be known as the Suffolk Watch Co. The officers are: President, Morton Crehore; secretary and general manager, Renton Whidden; treasurer, Stephen Whidden.

Burglars Caught in the Act with Plunder.

BETHLEHEM, Pa., March 22.—While engaged in robbing the jewelry store of Thomas A. Milchsack, last night, Erwin Wright and another man were surprised by a policeman. Wright was captured with a large and valuable quantity of goods. Both are sons of respectable residents, are married and have families.

The aged father of Hector Lamont, Jr., Duluth, Minn., died of old age at the home of his son lately. Mr. Lamont, Sr., was 80 years of age.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

Gold Rings, Lockets, Link Buttons, Diamond and Pearl Pendants, Scarf Pins and Thimbles

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,

NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**





Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Traveling men calling on Davenport, Ia., jewelers, the past week, were: P. L. Smith, Whiting Mfg. Co.; Max Huss, S. & A. Borgzinner; A. N. Brittan, M. A. Mead & Co. and Regal Jewelry Co.; K. D. Yeaton, S. Sternau & Co.; Charles Stiner, Bracher, Becker & Barnett; Robert L. Robinson, Dennison Mfg. Co.; W. L. Wilkinson, F. H. Noble & Co.; I. Keasler, Aurora Silver Plate Mfg. Co.; M. Bernheim, Woodside Sterling Co.; Geo. J. Gruen, D. Gruen, Sons & Co.; Al. Wettstein, Dueber Watch Case Mfg. Co.; C. A. Kreich, Waterbury Clock Co.; B. C. Silver, Joseph, Bennett & Co.; and L. R. Miller, for J. W. Forsinger.

C. S. Stafford, traveler for William Birmingham & Co., Philadelphia, Pa., called on the trade in Kansas City, Mo., last week.

Donald Dix, a traveler for C. A. Kiger & Co., Kansas City, Mo., has just returned from a trip and is at home on account of illness.

N. P. Pogost, with Aikin-Lambert Jewelry Co., New York, in Mexico and the United States, has recently returned to Mexico from a visit to Cuba.

Among the representatives of the wholesale firms who visited the Trenton, N. J., trade recently were: G. C. Ferris, for R. S. Gatter, and E. P. Brown, E. A. Haldimann & Co.

The following eastern traveling men were in St. Louis, Mo., last week: L. P. Biller, Heintz Bros.; W. A. Rogers; and J. H. Friendlander, H. Z. & H. Oppenheimer.

Travelers calling on the trade in Indianapolis, Ind., last week, were: Charles Allen, Barstow & Williams; Jack Sommer; John Marsh, C. A. Marsh & Co.; E. W. McAllister, Irons & Russell; J. B. Ellis, E. E. Thomas, Jr., & Co.; R. H. Shailer, E. N. Welch Mfg. Co.

John McNaught, representative of Leys, Christie & Co., New York, is sending out attractive advance announcements of his visits to different cities. They are made on red note paper in long, slender envelopes, the lettering being in gilt.

Customers of E. L. Logee & Co., Providence, R. I., have received an announcement stating that C. L. Hungerford, their western representative, is about to undergo a surgical operation and will be unable to go out on the road again before June 1 or 15. They will retain his place for him and ask that all orders be sent direct to the firm.

Among the traveling salesmen who recently visited Detroit, Mich., were: P. M. Layman, Riker Bros.; Frank E. Delano, Day, Clark & Co.; Walter S. Noon, W. F. Cory & Bro.; Urban W. Frink, The Howard Sterling Co.; L. S. Kinscherf, for William Kinscherf; Arthur A. Wheeler, for Louis W. Hraba; and A. H. Oakley, for Thornton Bros. and Walter E. Hayward.

Traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week, were: S. W. Abbey, E. Ira Richards & Co.; Max Huss, S. & A. Borgzinner; F. R. Horton, Carter, Hastings & Howe; E. G. Adler, Freudenheim Bros. & Levy; F. L. Pettee, Waterbury Clock Co.; M. Ettinger, Zimmern, Rees & Co.; James H. Flagg; W. L. Mason, Hayden W. Wheeler & Co.; James J. Sideman, Redlich & Co.

The following traveling men interviewed the jewelers of Portland, Ore., the past week: Mr. Thornton, Powers & Mayer: G. D. Lunt, Towle Mfg. Co.; H. Abraham, Oppenheimer Bros. & Veith; S. Schimmel, Sussfeld, Lorsch & Co.; J. S. Jepson, Riker Bros.; Burr W. Freer, Heacock & Freer; W. E. Graves, Watson, Newell Co.; I. P. Eisenbach, S. B. Champlin Co.; A. T. Lipman, Morgan & Allen Co.; G. Marcus, California Jewelry Co.

The following traveling men recently visited the trade in Columbus, O.: J. R. Goodwin, Carter, Hastings & Howe; Thomas Meyer, jobber of materials; Mr. Roehr, Bassett Jewelry Co.; Fred. Thoma, Thoma Bros.; M. B. Rosenback, representing William I. Rosenfeld; Fred. J. Foster, Unger Bros.; H. S. Hurlburt, The W. J. Johnston Co.; Mr. Glidden, Shepard Mfg. Co.; J. F. Dean, Reed & Barton; P. M. Layman, Riker Bros.; Mr. Singleton, Adams & Singleton; H. J. Rolfe, The Derby Silver Co.; E. F. Tyler, Edward Todd & Co.; W. F. Hudson, Champenois & Co.

The following were in Minneapolis and St. Paul, Minn., the past week: Frank Horton, Carter, Hastings & Howe; Frank Thompson, Derby Silver Co.; Mr. Gattle, Gattle, Ettinger & Hammel; Mr. Barry, Larter, Elcox & Co.; Mr. Freund, Henry Freund & Bro.; W. F. Adams, Simpson, Hall, Miller & Co.; E. A. Tyler, Ansonia Clock Co.; Mr. Wilkinson, Esser & Barry; Joseph Wiener, Wiener Bros.; Max L. Jacoby, Manchester Mfg. Co.; Mr. Garland, L. H. Keller & Co.; Mr. Cook, of Fontneau & Cook; George Schaeffer, Regnell, Bigney & Co.; Mr. Sheridan, Horton, Angell Co.; W. R. Cooper, C. L. Trout & Co.; Morris Lewis, Brown & Winterberg; Mr. Theiss, B. H. Davis & Co.; H. E. Farquharson, Bliss Bros.; H. A. Scofield, Scofield, Melcher & Scofield; James O. Otis, Harvey & Otis; E. W. McAllister, Irons & Russell; H. W. Van Houten, for C. Sydney Smith; Mr. Dorrance, Simons, Bro. & Co.; Mr. Krugler, the H. A. Kirby Co.

Traveling salesmen who visited Boston, Mass., last week included: Charles S. Isabel, Arnstein Bros. & Co.; Mr. Kaiser, David Kaiser & Co.; Mr. Stern, Stern Bros. & Co.; Charles Orcutt, Chester Billings & Son; Jack Townsend, Neresheimer & Co.; Alex. Chase, A. Ludeke & Co.; Mr. Mayer, J. Heilbronn & S. Marchand; Mr. Nordlinger, L. & M. Kahn & Co.; Alphonse Kahn; Ralph Lewis, Durlach Bros.; Mr. Peck, the Waite, Thresher Co.; E. L. Spencer, E. L. Spencer & Co.; T. G. Frothingham, Jr., T. G. Frothingham & Co.; H. F. Barrows, Jr., H. F. Barrows & Co.; T. B. Wilcox. The Pairpoint Corporation; H. W. Beach, the International Silver Co.; Ed. Simons, Simons, Bro. & Co.; Frank H. Hadden, the John Russell Cutlery Co.; George H. Howland, Kleinschmidt, Howland & Co.; Leo Goldsmith; Walter E. Hayward; E. H. Colby, the Towle Mfg. Co.; J. Arthur Cope, Rogers, Smith & Co.; E. Eckfeldt, Eckfeldt & Ackley; William Jones, Jones & Woodland; Wallace Franklin, E. I. Franklin & Co.; Wallace Campbell, Day, Clark & Co.; Harry Hayes, the Howard Sterling Co.; Mr. Elting, Jung, Staiger & Klitz; H. B. Beach, Jr., and Mr. Pettingill, the International Silver Co.; Mr. Whiteside, N. E. Whiteside & Co.

Travelers in Pittsburgh, Pa., recently included: Leo A. Heilborn, Codding & Heilborn Co.; Mr. Sylvia, The Pairpoint Corporation; H. D. Meyer, A. J. Hedges & Co.; E. A. Reed, Reed & Barton; S. E. Coggins, Towle Mfg. Co.; Walter S. Strauss, Jacob Strauss & Sons; S. H. Fink, Fink, Bodenheimer & Co.; H. L. Sherman, Simpson, Hall, Miller & Co.; Leo Henle, Sussfeld, Lorsch & Co.; A. Kiersky, A. L. Reed Co.; L. E. Smith, M. B. Bryant & Co.; E. Lange, P. W. Lambert & Co.; E. F. Tyler, Edward Todd & Co.; J. F. Dean, Reed & Barton; A. W. Levy, Byron L. Strasburger & Co.; W. H. Race, International Silver Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; Mr. Bliss, Krementz & Co.; D. Skutch, New Haven Clock Co.; Fred. Clarkson, Albert Lorsch & Co.; Frank C. Beckwith, Joseph Fahys & Co.; J. Fred.

DOVER SAYS

in the manufacturing of Jewelry, Decorative Metal Wares, Belt Buckles or any commodity that requires metal ornamentation of any kind whatsoever, the degree of success to be attained is eventually determined upon **ability** to **assemble integral parts** in such a manner as will **arrest the attention of the buyer.** This accomplished, the balance of the transaction becomes simply a matter of routine merchandising.

The unsophisticated manufacturer of other days called these small parts **"Jewelers' Findings;"** a portion of our big sign on the front of our building calls them **"Jewelry Components."** The correctness of the word with which to describe the meaning is not paramount in this advertisement, the essential feature being to impress upon the public the fact that the **integral parts** made by **George W. Dover** are an **indispensable feature** to the carrying on of a **successful manufacturing business enterprise.**

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Compound a few of Dover's integral parts with yours and **watch** their effulgent growth.

Crane, Mandeville, Carrow & Crane; W. R. Shute, Jones & Woodland: H. J. Fink, James Kahn's Sons; E. C. Stone, Battin & Co.; Mr. Hodgins, Tarrant & Gismond; C. B. Bartlett, Whiting Mfg. Co.; C. P. Elliot, Maintien Bros. & Elliot; D. Schwab, Ciner & Seeleman: Mr. Williams, Arnold & Steere; Fred. J. Foster, Unger Bros.; Mr. Somes, S. O. Bigney & Co.; James O. Otis, Harvey & Otis.

The Cincinnati traveling men who returned home last week to stock up were: William Pfleger and John Osthoff, of Joseph Noterman & Co.; Mr. Bene, of Bene, Lindenberg Co.; Julius Hahn, of Henry Hahn & Co.; A. Herman, of Herman & Loeb; Joseph Mehmert; Ely Gutmann, of L. Gutmann & Sons.

A substation of the Syracuse, N. Y., post office is to be located in the store of F. J. Hollister.

A runaway smashed the show window and damaged the building of H. J. Graham, Central Falls, R. I.

Canada Notes.

Ferdinand Hogue & Co., Montreal, have assigned and have been sold out.

James H. Roseborough, jeweler, Dauphin, Man., is advertising his business for sale.

D. Beatty, Montreal, has been making his usual purchasing trips to New York and Boston.

Howard G. Armstrong, jeweler, Lucknow, Ont., has given a renewal bill of sale to W. A. Armstrong for $1,100.

On the 17th inst. the office staff of the Toronto Silver Plate Co., Toronto, presented a handsome gold locket, suitably engraved, to William N. Petch on his leaving the service of the company.

The premises of J. & B. C. Silver, jewelry jobbers, St. Paul St., Montreal, were broken into recently by youthful thieves and a quantity of jewelry was stolen. The youths were caught—three of them—and sentenced to three years in the reformatory.

William A. Rogers, Limited, the joint stock company just organized for acquiring the businesses of W. A. Rogers, of New York, and the Niagara Silver Co., have issued $600,000 of preference stock, bearing 7 per cent. interest, cumulative, $290,000 of which is being offered to the public in Toronto at par by A. E. Ames & Co. The subscription books were opened on the 25th inst.

R. A. Dickson & Co., Montreal, are holding an auction sale of their entire stock of diamonds, watches, jewelry, sterling silver ware, etc. This is the most gigantic sale ever contemplated in the trade of that city and it is feared will demoralize the usual course of business for some time to come. The sale commenced on Saturday afternoon and will continue every afternoon and evening until the goods are all disposed of.

Benjamin Chapman, jeweler, 261 Yonge St., Toronto, died at the General hospital on the 17th inst., in his 66th year. He had been under treatment at the hospital for heart trouble for two weeks prior to his death. The deceased was a well known citizen and had been in business for many years, at one time taking an active part in trade movements. He was for 30 years a member of the Irish Protestant Benevolent Society. The funeral, which took place on the 19th to Mount Pleasant cemetery, was largely attended, among the many floral tributes being a pillow sent by the clerks of Ryrie Bros.

A bill dealing with the trading stamp evil has been introduced into the Ontario Legislature by George A. Graham, M. P. P. for Brockville. It is very brief and simple in its provisions and provides for local option by empowering the Councils of cities, towns and villages to pass by-laws for prohibiting the giving, selling and receiving of trading stamps, coupons, or other similar devices, and for prohibiting the giving, selling or dealing therewith by any person, firm or corporation engaged in trade or business; and for imposing fines on persons, firms and corporations infringing such by-laws: and for levying the same by distress and sale of the goods and chattels of the offender; and for the imprisonment of such offenders for any term not exceeding one month. The bill has received a second reading and will be considered in committee next week.

Charles Lavallee, a jeweler who lived with his family on Sanguinet St., Montreal, has disappeared entirely since Sept. 25 last. Despite the notices and photographs which have appeared in the city papers no trace of the missing man has been discovered. He left Montreal on the date mentioned to go to see some friends in New York and he has neither been seen nor heard from since. Mrs. Lavallee is most distressed. She has been able by teaching music and with the kindness of friends to maintain her children and keep up the payment on her husband's life insurance. If she could learn of his whereabouts, whether dead or alive, she would be much relieved. She gives the following descrip-

HOWARD STERLING COMPANY,
SILVERSMITHS,

PROVIDENCE, R. I., U. S. A.
NEW YORK, 860 BROADWAY, Samples only.

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed Receiver of Howard Sterling Company, and by order of court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business, and will take and fill orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors, and promising prompt attention to all orders given, I am,

Very truly yours,

BIRNEY C. PARSONS,
As Receiver of Howard Sterling Company.

CAST YOUR 

UPON AND INSPECT OUR NEW LINE OF
PEARL PENDANT MOUNTINGS.

49 MAIDEN LANE, NEW YORK.
L. ADLER & SON.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, NEW YORK.

REMOVAL. On or about May 1st we will remove to larger and better quarters,
96, 98 & 100 MAIDEN LANE, NEW YORK.

BLANCARD & CO., Manufacturers of Settings, Galleries, Etc., also Reliable Fox-Tail Chains,
45 & 47 JOHN STREET, NEW YORK.

tion of her missing husband: He is of dark complexion, wore a heavy dark moustache, with hair and eyebrows also dark. Sometimes he wore a beard. He had a very nervous manner. He was five feet four or five inches in height, and had an operation mark on the instep of one foot; also a scar about two inches long on one arm. He is 35 years of age.

Albert R. Carr, jeweler, Sydney, N. S., has had a writ issued against him by J. Carr for $1,704.

E. C. Fitch, president of the American Waltham Watch Co., is shortly expected back from Italy.

A. R. Harmon, of the American Waltham Watch Co., has returned to Montreal from Boston.

R. N. Scott & Co., jobbers, Montreal, have arranged with their creditors and are again carrying on business at their old stand, McGill St.

C. H. White, formerly of Charlottetown, P. E. I., has entered into partnership with Frederick Lighter, Glace Bay, C. B., and will carry on a jewelry business.

H. A. Hattie, who has been carrying on the business of manufacturing jewelry at Yarmouth, N. S., for some time, has, owing to ill health, assigned and will return to his home at Truro.

Private A. Hannaford, late of the Royal Canadians, was presented, last Saturday afternoon, with a handsome gold watch charm by his fellow employes at R. Hemsley's jewelry factory, Montreal.

Buffalo, N. Y.

Charles Kramer, 20 years old, was fined $25 in the police court, March 19, on the charge of petit larceny. Kramer is an employe of Heintz Bros. A few days ago the firm missed a bar of gold worth, it is said, $200. It was discovered concealed in the basement of the establishment. Suspicion fell on Kramer, and Otto Heintz, a member of the firm, swore out a warrant for his arrest. Kramer said he had no intention of stealing the gold. The fine was paid by his parents.

Charles McClellan, Arthur Long and Charles Green, who were concerned in the robbery from J. Faber's jewelry store on Jan. 22, are awaiting sentence. The thieves were captured in Toronto, a few weeks ago. Green pleaded guilty and McClellan and Long were convicted after trial.

Trenton, N. J.

A. L. Williams left last Saturday for New York city, to take a Clyde line steamer for Cuba. Mr. Williams's trip will be absolutely for pleasure and he expects to be gone about three weeks.

The Trenton Watch Co., at a recent meeting, elected the following directors: John Moses, Barclay L. Stokes, Lawrence Farrell, James Moses, O. O. Bowman, T. R. White, Jr., and A. G. Moses. It was stated at the meeting that the company had cleared $15,000 over the profits of last year. A decision was reached to make an addition to the works costing $10,000. This will double the capacity of the plant. At present over 300 watches are being turned out daily and it is desired to make this number 600. There is a big demand for all the goods that can be produced. Orders are now on hand that it will take several months to fill.

Denver.

Louis Adler, of L. Adler & Son, was in Denver last week.

Philip H. Doll, East Las Vegas, N. M., was in Denver last week.

John Birrer, this city, has opened a repair shop at 424 Central block, Pueblo.

T. J. Lewis, of the Lewis Jewelers' Supply Co., is on a two weeks' trip on business at El Paso, Tex.

Colonel J. D. Lewis, jewelry auctioneer, has gone to Laramie, Wyo., to conduct an auction for William Manassee.

Charles Roth has closed out his store in Leadville and returned to Denver. He has not yet decided where he will locate.

Eugene Kreider, formerly of this city, has gone to Rocky Ford, Col., where he has opened a store in the Opera House Pharmacy.

E. L. Peisar, Aspen, Col., who several weeks ago started for the Pacific coast, intending to extend his trip to the Hawaiian Islands, spent his time at Los Angeles and has returned to Aspen greatly improved in health.



WE CARRY THE LARGEST LINE OF

Diamond-Mounted Jewelry

IN THE MARKET.

Hand-Carved Gold Rings

in 300 different designs.

SET RINGS in Rose-Diamond and Pearl combinations with Opals, Doublets, Garnets and Turquoise.

BROOCHES in a large number of Chaste and Ornate Designs.

Send for our New Catalogue.

C. P. GOLDSMITH & CO.,

33-43 Gold Street, NEW YORK.

FOR YOUR

Easter Display.



No. 2541. Lily Sprays, in white, pink, purple or yellow, per doz. $1.75
No. 2541a. Lily Spray, in white, per doz. $2.00



No. 2542. Chrysanthemum Bush.

No.	In. high.	Ea.
2542a	24	$1.00
2542	24	1.75



No. 2201. Palm Plant.

No.	In. high.	Leaves.	Ea.
2204	24	3	$0.20
2205	36	3	.40
2200	36	5	.60
2201	40	6	.75
2201a	50	10	1.80



No. 2494b. Easter Lily.

No.	In. high.	Lilies.	Ea.
2494b	24	3	70c.
2494c	24	2	60c.
2258d	18	1	30c.



No. 2536. Rose Spray.

No.	In. long.	Per doz.
2530	12	$0.80
2531	14	1.35
2536	14	1.75
2533	14	2.00

Any color.



No. 2150. Fern Dish.

No.	In. diameter.	Ea.
2150	6	$0.90
2150	7	1.25
2150	8	1.75

Send for Illustrated Catalogue No. 2.

FRANK NETSCHERT

129 Fifth Avenue, NEW YORK.
187 S. Clark St., CHICAGO, ILL.



DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

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of **BELL GOLD - FILLED WATCH CASES** and one that you will find of considerable help in making sales is the special engraving of any emblem, monogram, portrait or design your customer may desire. You can have this done at short notice and at little expense and please your customer by giving him just what he wants. He will then do some good advertising for you by talking to his friends about his purchase. Try it and see if it doesn't work greatly to your advantage.



The **"Bell Special" Gold-Filled Watch Cases** are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices,

Champlain Bldg., CHICAGO, ILL.

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,

141 BROADWAY, NEW YORK.

Rings WM. LOEB & CO. 101 Sabin St., Providence, R. I.

Trade Gossip.

Nordlinger & Mamluck, dealers in precious and imitation stones, Providence and New York, are circulating a novel souvenir in the shape of heavy lead pencils, a foot in length, colored in red, white and blue and stamped in silver with the name of the firm.

In the item regarding the Buffalo rings, which appeared in THE CIRCULAR-WEEKLY last week, an error was made regarding the price of the rings, which is $12 a dozen wholesale. The rings, which are protected by patent, have been in great demand on account of the rapid growth of the order by which they are largely used.

Frank Herschede, 24 E. 4th St., Cincinnati, O., is acquiring new customers daily for his elegant hall clocks. Inquiries come in every day for his catalogue and sales usually result from applications. He covers the whole country, selling in New England as well as in California. The hall clock is becoming a feature now with leading jewelers in small towns as well as large ones who can hold big customers.

The Simeon L. & Geo. H. Rogers Co., Hartford, Conn., have just issued Catalogue No. 2 illustrating their electro-silver plated table ware. The book, which contains 56 pages, is fully illustrated with the different pieces of the large number of patterns made by this company, and has the price of each article conveniently arranged for quick reference. Any jeweler who has not received a copy of the catalogue should not fail to write for one.

Fairchild & Johnson Co. will remove about April 15 from their present quarters, 220 Fourth Ave., New York, to the new Parker building, 225-233 Fourth Ave., corner 19th St., where the factory and office will be located. The change was necessitated by the rapid growth of the business, which compelled the company to seek larger factory space. Their new quarters will give them more than double the floor space now occupied. Their new Spring designs in gold and silver pencils and pencil holders are now being shown, many of them being entirely different from anything heretofore produced.

The American Waltham Watch Co. have completed their illustrated catalogue of Waltham mainsprings. For ease of reference, the arrangement of the catalogue is particularly noteworthy. Each movement is illustrated in connection with a cut showing the style of the spring to be used with it and its size; and the description of the movement, its name, the fastening, the length of the spring in inches, its average width and strength according to the Dennison gauge; illustrations showing the diameter and width of the barrel, its number and the number of its teeth, if any, are all given. Much interesting matter relative to mainspring gauges and the method of measuring mainsprings will be found in the catalogue.

Reed & Barton have issued one of the handsomest catalogues received by the trade, illustrating a single pattern of silver. The book illustrates "Les Cinq Fleurs," which is described as "A recent creation of rare beauty in flat ware." The name of the pattern, which means "The Five Flowers," is derived from the fact that the designer has selected the wild rose, the peony, the poppy, the orchid and the fleur-de-lis as a *motif*. The use of the purely floral decoration, which lends itself to much elaboration, results in a pattern of great beauty and elegance. The catalogue, which shows, in exquisite half tone cuts, the designs, the sizes and shapes of the various pieces, is printed in two colors and is one of the best productions of one of New York's most artistic printers. Jewelers who have not received a copy should send for one at the earliest opportunity.





Covered by United States Patents. Decision Rendered by Judge Wallace in United States Circuit Court of Appeals

Other and new designs patented January 9, 1900.

Sole Manufacturers,

GEBHARDT & PARKER,

41-43 Maiden Lane, New York.





MERCANTILE FOUNTAIN PENS. NONE BETTER!



AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

GOLD PENS, PENCILS, Etc.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

JOBBERS IN

AIKIN-LAMBERT JEWELRY CO.

Watches, Jewelry, Chains, Novelties, &c.

LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

DIAMONDS

A Pan-American Guide.

The New York Central Railroad's "Four-track Series" has been enriched by a new issue, No. 15 of the series. This is devoted in part to a description of the Pan-American Express, the new train which leaves New York every day in the year at 8 p. m., arriving at Buffalo at 7.25 o'clock the next morning. The folder is profusely illustrated with views of the Pan-American Exposition, and contains a map of the United States and Canada.

The cover of the folder has a good picture of the electric tower in colors, and among the pictures in black and white are the New York State building, the United States Government building and many of the most striking sculptural features. It gives a good description of the aims and objects of the undertaking and will be valuable as a guide book to those who visit the place.—*New York Tribune.*

A copy of No. 15 of the New York Central's "Four-track Series" will be sent free, postpaid, to any address in the world on receipt of a postage stamp of any country on the globe, by George H. Daniels, General Passenger Agent, Grand Central Station, New York.—*Adv.*


136.


144.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for Catalogue.

Established 1832.


149.


143.

ALOIS KOHN & CO., 4 MAIDEN LANE. SOLID GOLD CHAINS, Near Broadway, N. Y.

We call the attention of the Trade throughout th country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. **Correspondence Solicited.**

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10 SIZE MOVEMENTS.

Mathey Bros., Mathez & Co.

Manufacturers and Importers of

Superior, Plain and Complicated Watches.

Sole Agents for

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SMALL WATCHES A SPECIALTY.

Brassus, Switzerland. 21 MAIDEN LANE, NEW YORK.

WATCHES DEMAGNETIZED.



10 SIZE SPLITS.

THE STAR EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, MARCH 27, 1901. No. 8.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

B. Schuette is on a business visit to his Minneapolis house.

E. B. Leckey, Eagle Grove, Ia., was in last week making purchases.

C. H. Cole, Sandwich, Ill., was in last week making a few necessary purchases.

F. Bosecker, Guttenberg, Ia., is in town looking after Chicago property in which he is interested.

Frankenberg Bros. & Newman, Bisbee, Ariz., were among those who placed good orders here the past week.

Letters from A. W. Frazee, Rockford, Ia., state that he has purchased the jewelry interests of E. R. Bartz, that place.

Mr. Petersen, of Petersen & Christensen, Randall, Ia., who were recently burned out, was in town last week making selections.

Among the visitors of the week was Mr. Garring, of Peck & Garring, Denison, Tex. The firm are about to hold an auction.

T. Zurbrugg spent a couple of days in Chicago last week with Mr. Davidson at the Chicago office of the Philadelphia Watch Case Co.

George E. Mosiman, who has been connected with his brother, E. E. Mosiman, in business at Bluffton, Ind., for 15 years, was among the buyers in town last week.

J. B. Crawford, who was laid up with inflammatory rheumatism while visiting an uncle at Algonquin, Ill., is again on the road for J. H. Purdy & Co. and sending in orders.

Painters and decorators were busy at the Towle Mfg. Co.'s salesroom last week and as a result the room, always the most homelike, has put on an added brightness.

B. Mercil & Sons' Plating Co., of Chicago, have incorporated with a capital stock of $2,000, for the manufacturing and dealing in solid and plated wares. Incorporators: Benoni Mercil, Emil A. Basener, Frederick Z. McClory.

Bert B. Case, Mountain Home, Ark., after completing a course of optics at St. Louis, has decided to leave Mountain Home and open a store at Comanche, I. T., where he says he will remain "for life."

Martin E. Meyer, in charge of the Chicago branch of the J. D. Bergen Co., reports trade excellent in this line and that the new patterns are taking well. In the leather goods line of J. C. Hacker, also handled by Mr. Meyer, things could not be better.

David G. Geary, traveling salesman for Hermann & Co., 1018 Masonic Temple, died at the Nicollet hotel, Minneapolis, Minn., Saturday, after a short illness. He was 28 years old and had been with Hermann & Co. 14 years.

Finlay M. Drummond, cashier for the Towle Mfg. Co., left Tuesday last for San Francisco, whence he will sail, March 27, for his home at Gisborne, N. Z. Mr. Drummond will be gone five months, returning by way of India, Suez Canal and England, and also visiting his ancestral country—Scotland.

R. M. Powers, for 12 years with the Chicago office of the New Haven Clock Co., has accepted a road position with George Greenzweig & Co., jobbers, San Francisco, and will represent them on the coast. He left Tuesday for his new duties with the best wishes of his many Chicago friends.

An interesting feature of the regular monthly meeting of the American Horological Society, held Thursday evening, was an address by Theo. Gribi on "Some Features of the Lever Escapement." While of a technical nature, Mr. Gribi handled his subject in a way most interesting to the practical watchmakers present.

A thief threw a brick through the show window of P. H. Anderson's jewelry store, 15 Milton Ave., the afternoon of March 18, and secured four watch cases, valued at $14. At the time of the incident people were passing along the street, but the thief was so quick that the window was broken, the watch cases taken and the escape secured before even those in the store knew what had happened.

Stevens, Wallace & Co., 96 State St., are in financial difficulties. A judgment for $1,525 has been confessed to Charles W. Hubbard. It is claimed that the stock has been sold to Daniel I. Murray, auctioneer. An auction sale is now going on and creditors are likely to receive 50 to 75 cents on the dollar. The firm's liabilities are placed at $3,400 on notes, $4,000 for merchandise and $1,500 for rent; a total of $8,900.

Information was received from Kansas City early Friday morning that George Haight and William Leavitt were arrested there while trying to dispose of a satchel filled with jewelry valued at $2,500. Haight, it is said, confessed to the police that he had been an employe of Otto Young & Co., Chicago, and had systematically robbed the firm for months, until he got the collection which he was trying to sell. Leavitt refused to talk. A man named Haight was employed a couple of months in the optical department of Otto Young & Co.

What is said to be a fraud in bankruptcy proceedings, which may result in indictments, has been discovered by examination into the affairs of Jacobs & Goldman, formerly engaged in the jewelry business in the Medinah Temple. The information brought out at the hearings before Referee in Bankruptcy Eastman is said to involve the junior partner of the firm in a plot to defraud David Jacobs and a number of creditors. A few days ago $1,500 worth of missing jewelry was found in a trunk at 25 Carpenter St., this being the home of Abraham Marks, brother-in-law of Goldman. His story implicated Morris Goldman, a brother, and Harry Goldman, a nephew of the jeweler.

About the middle of the year J. H. Purdy & Co. received an importation of jewels made of agate and used for compasses and marine clocks. The tariff law places a duty of 10 per cent. ad valorem on jewels for watches and clocks, while on manufactures of agate a duty of 50 per cent. ad valorem is imposed. The firm paid the 50 per cent. duty under protest. The General Board of Appraisers at New York have rendered a decision that the jewels, being made of agate, will come under the 50 per cent. duty, whereas if they had been manufactured from garnet they would have come under the 10 per cent. The decision was received here last week. The invoice was accompanied by an invoice of clock pallet jewels and a refund was allowed on these, but not on the other jewels used for clocks and compasses.

Buying stolen property is charged against Jacob Wolf, jeweler, 147 E. 31st St. Wolf claims distinction by reason of having killed a robber a year ago. He was arrested last week on a warrant sworn out by Mrs. Mary M. Morgan. She says her son Harry, 12 years old, has been selling the family jewels to Wolf at worse than fire-sale prices. A $40 ring for $1, a $20 pin for 35 cents and a $10 pin for 25 cents are among the lot she mentions. She says she has been missing her jewels one by one and suspected that her boy knew something about their disappearance. The boy finally agreed to tell her where they were on condition that he would not be punished. He then said that he had disposed of the stolen articles to Wolf and spent the money with his boy friends. Wolf furnished bail. He avers that he had not the slightest idea the stuff was stolen.

Cincinnati.

I. N. Pollack, Ashland, Ky., was last week in town buying goods.

Louis J. Hendricks, manager of the Jewelers' Co., is out on a trip this week.

Ely Gutmann, of L. Gutmann & Sons, has returned from a very prosperous trip.

S. C. Citroen, diamond cutter, has been adding improvements for facilitating his business.

The Miller Jewelry Co. will move into their new quarters April 1. They are now remodeling them.

The eastern men in town last week complained of bad business. The jobbers are also complaining of dull trade.

Oscar Trounstine, of Theodore Neuhaus & Co., has returned from Asheville, N. C., where he had been the past month.

The bookkeeper of Lusky & Lowenheim, Nashville, Tenn., accidentally shot himself in his hand, last week, while removing a revolver from his desk.

Gebhardt Bros., manufacturing jewelers, have their new pin fastener at the Patent Office and as soon as they have received the letters patent they will put it on the market.

Victor Bogaert, Lexington, Ky., passed through Cincinnati en route to Europe to get married. He will return in June, bringing his bride and his two boys whom he took over to France last Summer, after his wife died.

Ira C. Werner, a wholesale jeweler of Milwaukee, Wis., was married in Cincinnati last week to Mrs. Fanny Davy. Mrs. Davy recently came into possession of a large fortune and her family wanted her to marry another man, but she preferred Mr. Werner.

St. Louis.

The Gould Electrical Protective Co. last week bought out the Holmes Electric Protective Co. The latter company have almost exclusively furnished electrical burglar protection to the jewelry houses here. The Gould Co. have handsomely fitted quarters on the ground floor of the Holland building.

The following out of town buyers were in last week: Ed. Vail, of Ed. Vail & Co., Wichita, Kan.; J. M. Hawley, Troy, Ill.; Pete Longnecker, with Frank B. Thayer, Memphis, Tenn.; Will L. Moyers, Bardwell, Ky.; William Mosby, Batesville, Ark.; Charles Mosby, Batesville, and J. H. Tetley, Flat River, Mo.

Louis McDowell, who secured an $800 diamond sunburst from Merrick, Walsh & Phelps Jewelry Co. by representing himself as William J. Lemp, Jr., was sentenced to three years in the penitentiary last Thursday. The case was called for trial and the State introduced several witnesses, including clerks in the Merrick, Walsh & Phelps jewelry establishment, Ben Barnett, a pawnbroker who advanced $175 on the ornament, and clerks in other stores where some of the stones were removed, all of whom identified McDowell. When the State closed McDowell pleaded guilty.

The store of Charles J. Wurst & Co., Elyria, O., was damaged recently by heat, smoke and water from a fire in the basement.

San Francisco.

George A. Brown, of A. I. Hall & Sons, is just in from his northern trip.

J. B. Whitney has just returned from Los Angeles, Cal., and reports great preparations for the Fiesta to be held there May 8 and 9.

F. H. Levy, of M. Schussler & Co., has just returned from a seven weeks' eastern trip. He thinks the prospects excellent for a good year.

M. W. Potter, representing J. M. Fisher & Co., Attleboro, was in town last week. With possibly one exception, he has taken on this trip the largest orders in his record.

I. P. Isenbach, New York, was last week at the Lick House; Henry H. Davis, Medford, Ore.; A. Amstutz, Napa, Cal.; C. H. Steinmetz, Suisan, Cal., and C. W. Wickersham, Wadsworth, Nev., were guests at the Golden West hotel, this city, last week.

Julius A. Young, 115 Sutter St., who succeeded Haskell & Muegge, has just returned from a satisfactory trip of three weeks' duration, extending as far south as San Diego. He has just added to his other lines that of George W. Heath & Co., manufacturers of gold and silver novelties, New York.

Burt Wellington, alias West, alias Hess, and Henry Smith have been charged with grand larceny and burglary. Wellington and his companion are said to have broken into the rooms of a jeweler at 220 Sutter St., this city, and are accused of having stolen a large quantity of silver ware.

Pacific Coast Notes.

S. A. Sharp has sold his store in Mariposa, Cal., to B. J. Ballard, jeweler.

L. H. Service has moved his jewelry stock to the Dworack block, on D St., Madera, Cal.

T. Cruse, practical watchmaker and jeweler, has opened a jewelry establishment at Lincoln, Cal.

Harry Chute is selling out his stock of jewelry at Lakeport, Cal. He is undecided as to where he will locate.

The auction sale inaugurated by A. H. Ewert, jeweler, Ukiah, Cal., is being attended by large crowds. The sale will continue for a few days.

I. B. Nason, who has been employed in the jewelry stores of Redding, Cal., for a number of years, has gone to De La Mar, Cal., where he will conduct a jewelry and repair shop.

J. D. Bennett, Portland, Ore., who of late has been working in San Francisco, has located on 4th St., San Rafael, Cal., where he will open a stock of jewelry and optical goods.

The sale of the stock in hand of Receiver Kellogg and belonging previously to Hubbell & Maxson, jewelers, Fresno, Cal., commenced last week. H. M. Johnston, of Austin & Johnston, appeared on behalf of the creditors.

A part of the stock of jewelry of Z. F. Vaughn, Tulare, Cal., was attached last week on complaint of L. Jacobi, San Francisco. This is, doubtless, an outgrowth of the unfortunate notoriety given to the store the week previous.

Pickering & Jelliff, Mansfield, O., will move to a new location.

Emeralds. Opals.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Aquamarines. Hyacinths.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

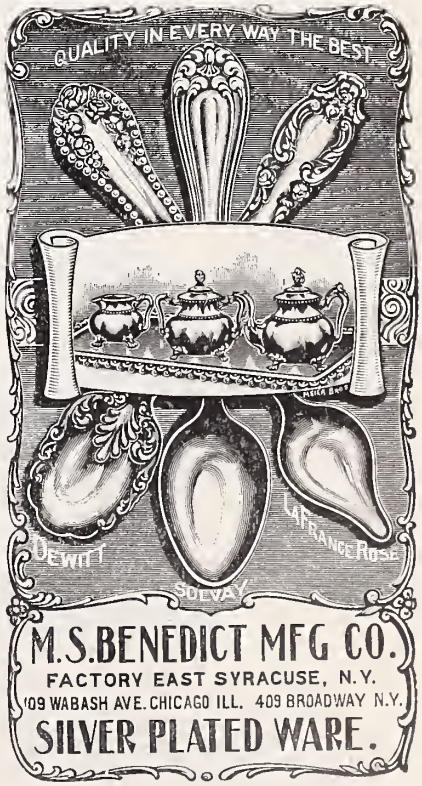
S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Pacific Northwest.

W. Wheeler has opened a jewelry store at Coburg, Ore.

W. H. Finck, Seattle, Wash., will build a handsome two-story residence for himself.

Abbott & Son, Forest Grove, Ore., have moved into new quarters.

J. H. Seymour, Astoria, Ore., has just returned home from a business trip to Portland.

J. Sutcliffe, Woodburn, Ore., will, during this month, close out his stock, as he will retire from business.

The sale of jewelry at Mr. Forcimer's store, Nanaimo, B. C., still continues. Mr. Forcimer will close out his stock and retire from business.

W. C. Chamberlain, jeweler, New Westminster, B. C., has offered a handsome silver trophy to be competed for this Summer by the baseball teams of that vicinity.

L. A. Messing, Rosalia, Wash., is erecting an addition to his building. Mr. Messing's business is increasing so that it is necessary for him to enlarge his building.

Hayes Howard, Marshfield, Ore., has been proffered a position in a jewelry store in Honolulu and will leave shortly for San Francisco to be ready to sail for the islands at an early date.

The County Commissioners of Hamilton, Mon., have ordered of A. L. Bank two electric clocks for the court house there. The clocks will be different from anything ever seen in that locality. Mr. Banks will have charge of the clocks to see that they are kept in running order.

Dr. William Dodd, of Butte, Mon., arrived at San Francisco last week from Honolulu on the steamer *Mariposa*. It was reported that he was on the ill-fated vessel, *Rio de Janeiro*. It was Dr. Dodd's brother, A. W. Dodd, a jeweler of Butte, who went down with the *Rio de Janeiro*.

The City Council of Grand Forks, B. C., has offered a reward of $500 for the arrest and conviction of the parties who smashed the window of Mayor White's jewelry store and got away with $1,100 worth of jewelry. To this has been added another $500, making the amount $1,000 for the capture of the robbers.

The Red Lodge, Mon., post office recently received something like 100 small packages containing the cheapest kind of jewelry, mostly scarf pins. These packages are addressed to various residents of the city, having been sent out on approval by an eastern house. Each person receiving one of these packages is requested to send $1 to the house or else return the jewelry.

W. F. Main, Iowa City, Ia., has commenced suit against W. A. Freeburger, at Montesano, Wash., to recover for the value of goods sold. One of Mr. Main's agents sold a bill of goods to Mr. Freeburger. After the order had been sent in, the latter discovered that Charles Veysey had had trouble with the firm, so when the goods came, he claimed they were not as represented and refused to accept them. When the depot was broken into several months ago, part of the jewelry was stolen by the burglars. Mr. Main brought suit against Charles Veysey on the same sort of proposition, but was defeated in the Superior Court at Montesano.

Minneapolis and St. Paul.

O. H. Arosin, St. Paul, is making interior improvements.

Frank Newcomb and Bert Clausin, travelers for S. H. Clausin & Co., Minneapolis, are in off the road.

The R. B. Wegner Co., St. Paul, are reported as about to sell out their branch store in Wheaton, Minn.

Mr. Elliott, with J. L. Moody, Ellsworth, Wis., has been in St. Paul, taking an optical course with F. H. Upham.

Walter G. Hudson, with J. B. Hudson, Minneapolis, has returned from a purchasing trip east, whither he went in search of Spring novelties.

G. Huff, Forsyth, Mon., has been in the Twin Cities. He is but lately out of the hospital at Brainerd, Minn., where he was treated for appendicitis.

The following dealers from the country were in the Twin Cities the past week: H. Buck, Garretson, S. Dak.; Olson & Isaacson, St. Croix Falls, Wis.; E. E. Finch, River Falls, Wis.; J. T. Gardner, Cass Lake, Minn.

Columbus, O.

Regnier & Wittlig, Marietta, who recently succeeded D. B. Anderson & Co., are looking prosperous and enjoying a good trade. The firm are Austin B. Regnier and Henry T. Wittlig.

The store of Charles Remillet, Findlay, is reported to have been closed on execution in favor of the American National bank, of that city, for $2,000. Mr. Remillet did business at 111 S. Main St. Although the time has not been definitely settled, it is thought the sale will take place on March 28.

Springfield friends have received word that Frank J. Grove, formerly a well known jeweler of that place, had been drowned by the sinking of the steamer *Rio de Janeiro* in San Francisco bay some weeks ago. It is said that he had planned to make a trip to the Klondike on his return to this country. He had been traveling through the Eastern countries.

John Lakin, said to represent the Duhme Jewelry Co., Cincinnati, was arrested in Springfield, Friday, on the charge of violating the transient vendors' ordinance, passed by the City Council a few weeks ago. Lakin claims he was selling goods by sample, but it is said an affidavit will be filed against him to the effect that he was selling direct to customers.

The Sort Your Customers Want

is what you'll find in

OUR IMPERIAL SALESMAN MONTHLY

The Newest Spring and Summer Fads in **Jewelry Novelties** that will help hold your old trade and bring the new to your store are the kind we make. Can't we prove that to you? A postal card will do it.

IMPERIAL

IMPERIAL MFG. CO.,

Masonic Temple, Chicago.

It is not known just what the purpose of his arrest is. H. L. Rockfield, proprietor of the Arcade hotel, signed his bond.

Traveling men coming into Columbus report business fair over the country, but there is no rush anywhere. They believe, however, that there will be a good Spring trade.

Three pawnbrokers in this city have been arrested for resisting the ordinance requiring them to pay a license. The arrests had the effect of bringing a number of them in with their fees.

William F. Savage, who has been with Goodman Bros. for a year, is now with F. F. Bonnet as head watchmaker. He is known in a great many of the larger cities as an expert workman, having spent much time in the factories both of this and the old countries in perfecting his profession. E. T. Albert, formerly with Mr. Bonnet, is now with Andrew Morden.

Kansas City.

Walter M. Jaccard has returned from St. Louis.

The *Official Daily Law & Credit Guide* announces a judgment of $1,600 against the Streicher Watch and Jewelry Co.

M. Gordon, who formerly had a jewelry store on 12th St., will locate in Excelsior Springs, Mo., and open a store there.

I. N. Collins, Cherokee, Kan., a pioneer jeweler of that State, is contemplating selling out his business, owing to his advanced age.

Earl St. Hor has taken the place with the Norton-Paulson Jewelry Co. which William Schuman vacated to go on the road for them. He will be second man in the material department.

O. Kolstad, who had been in the jewelry business for a long time at Pleasant Hill, Mo., died there last week. He had had poor health for a number of years and had been a great sufferer.

Earl Underwood, Arkansas City, Kan., visited the Kansas City trade, last week. He has sold out his store in Arkansas City to Ralph Wickliffe and has not yet decided whether or not he will open another in some other city.

J. R. Mercer has received no news in regard to the thief who stole from his store a diamond valued at $50, two weeks ago. The trial of Newton Ragan, the man who accompanied the thief, has not yet taken place. He is being held on an old charge.

Fred M. Chamberlain, Max Shoeman and Edwards & Sloane Jewelry Co. have issued a circular offering $50 reward for the arrest of Bernard Rosenthal, and 10 per cent for the recovery of any goods which were taken by Rosenthal just previous to his disappearance from Kansas City, the first of March. Nothing has been heard from him.

The out of town jewelers who called on the Kansas City merchants last week were: A. J. Carruth, Herington, Kan.; W. C. Johnson, Alton, Mo.; W. F. Kirkpatrick, St. Joseph, Mo.; W. T. Brown, Sterling, Kan.; E. D. Squibb, Bois D'Arc, Mo.; O. S. Dooty, Melburn, Kan.; A. R. Kane, Baxter Springs, Kan.; John Rupp, of the Bliss Jewelry Co., Atchison, Kan.; A. A. Cox. Mt. Vernon, Mo.; Morris Goldstein, Marshall, Mo.; W. J. Colman, Powhattan, Kan.; M. C. Rosenfield, Leavenworth, Kan.

Indianapolis.

M. M. Kime has succeeded Hammond & Kime, Petersburgh, Ind.

E. Duff, western traveler for Heaton, Sims & Co., was in off the road last week.

Henry Rossier and wife, Martinsville, Ind., were in the city last week, attending the Scottish Rite entertainment and buying goods.

The State geologist has received inquiries from the Department of the Interior concerning the value of the diamond found in Brown county, Ind. THE CIRCULAR-WEEKLY of last week contained an account of the stone and of its having been cut into two fine, small stones. The State geologist is of the opinion that the stone was brought into this part of the country from the Hudson Bay region during the glacier period.

H. A. Comstock is advertising a "Removal Sale." He is the third jeweler who has had to seek a new location since the beginning of the year. L. F. Kiefer & Son, Henry C. Schergens and H. A. Comstock have all been forced to move, as the buildings in which they were located are being torn down for the erection of new and modern blocks. Mr. Comstock will occupy a desirable store room on Washington St. in the same block as his old store.

Last week Indianapolis was a city of mourning, flags at half-mast everywhere, on account of the death of ex-President Benjamin Harrison. Great crowds came in on every train. March 16 all business houses were closed from 11 to 2 o'clock, while the military procession escorted the body to the State House, where it lay in state and was viewed by thousands. Among the jewelers who displayed flags, tied with black, were: Julius C. Walk & Son, H. A. Comstock, W. T. Marcy and William J. Eisele.



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00 to $465.00.

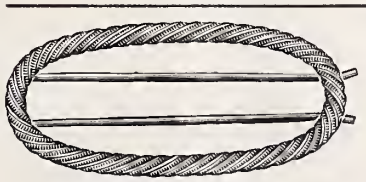
STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.



We manufacture the Largest and Best line of

HAIR ORNAMENTS

in the country.

CATALOGUE TO JOBBING TRADE ONLY.

F. H. NOBLE & CO., 103 State St., Chicago.

Georgian STERLING SILVER. In Complete Table Service—



COFFEE SPOON.

French Gray Finish.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

Souvenir Spoons.

What are you doing about Souvenir Spoons?

Do you know that we have a great many pretty patterns that will just suit you?

We engrave any view in the bowls.

Why not send for some of our samples and let us see what we can do for you?

We make everything for the jeweler.

A postal brings samples.

Codding & Heilborn Co.,

Manufacturers,

NORTH ATTLEBORO, MASS.

New York Sample Office,

CHAS. VAN NESS, 11 Maiden Lane.

America's Leading Art and Jewelry Auctioneer,



DAN I. MURRAY,

3 Maiden Lane, N. Y.

126 State Street, Chicago.

During next two weeks address all mail to Chicago address.

References unequaled.

Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

Handsome Gold Watch to Ex-Congressman John F. Fitzgerald.

BOSTON, Mass., March 13.—One of the finest watches ever manufactured in this city was furnished by Kettell & Blake, 376 Washington St., and presented, last evening in Faneuil Hall, to Ex-Congressman John F. Fitzgerald, of Boston, on his completion of six years as Congressional Representative from this district. The watch was of the Waltham pattern, 18 karat, and was accompanied by a Dickens chain with a diamond locket and gold pencil. On the back of the watch was a diamond monogram of the letters "J. F. F." The whole was enclosed in a handsome mahogany case, with a gold plate on the outside bearing the inscription: "Presented to the Hon. John F. Fitzgerald by his friends on the completion of six years in Congress—1895—March 4—1901." The value of the gift is $1,000.



WATCH PRESENTED TO EX-CONGRESSMAN JOHN F. FITZGERALD.

Birmingham, Ala.

TRADE CONDITIONS.

Local jewelers report a good business and an outlook for Spring trade unprecedentedly bright. All have laid in big stocks in anticipation.

F. W. Bromberg, who succeeded E. Gluck, deceased, has enlarged his store room and put in an extra work bench. He carries a much bigger stock than did Mr. Gluck.

W. T. Bell has established a jewelry business at Decatur.

Frank B. Gibson, Sheffield, has turned out a fine piece of work in a loving cup given by friends to J. J. Gray.

M. Steinberger has opened a jewelry store at Florence. He has purchased property there. Mr. Steinberger was formerly at Russellville.

Harry Mercer recently turned out a beautiful piece of work—a watch which the old associates of master mechanic C. B. Gifford, of the Louisville and Nashville railroad, resigned, gave him. It was beautifully engraved, the work being done in Mr. Mercer's place of business here.

C. L. Ruth, of C. L. Ruth & Son, Montgomery, is interesting himself in a public library for his city. Mr. Carnegie has offered to give $50,000 for a library if the city will pay $5,000 a year for keeping it up. Mr. Ruth, who is a member of the City Council, has been named as one of the committee to arrange details and try to get the deal consummated.

Mrs. Henry J. Rosenstihl, wife of the junior member of the firm of William Rosenstihl & Son, Union Springs, died in Birmingham, last Saturday, after a long and painful illness. She had been brought here for treatment. Mr. Rosenstihl is the brother of secretary William Rosenstihl, of the Retail Jewelers' Association of Alabama. Mrs. Rosenstihl was a daughter of Capt. E. Troup Randle, a leading citizen of Union Springs and an officer of the Confederate army. She had been married nine years. One daughter, five years old, is left.

Thomas J. Zimmer, Jr., and Fred. W. Zimmer, of Poughkeepsie, N. Y., will, on May 1, consolidate their jewelry businesses and open a new store at 315 Main St., that city.

WHY NOT BUY YOUR GOODS DIRECT FROM THE MANUFACTURER?

We manufacture for the **RETAILER** and sell to him **direct only.** Our goods cannot be found in Jobbers' Stocks, **nor can the jobbers offer them** to you for the same money.

Try Them and be Convinced.

We Sell to the Jewelry Trade Only.

THE BASSETT JEWELRY CO.,

Providence, R. I.

The Latest Patents.

ISSUE OF MARCH 19, 1901.

670,045. COLLAR-BUTTON. August Weber, Taylor, Pa. Filed May 11, 1900. Serial No. 16,378. (No model.)

The herein described collar-button comprised in a central plate constructed from spring-steel or other suitable metal, the said plate slitted at each end with a pair of parallel slits and the metal contiguous to the outer sides of said slits bent up so as to form lugs, clasps hinged to the lugs of each end thereof and adapted to fold in opposite directions, one of the said clasps provided with a stud adapted to pass through the buttonhole of a

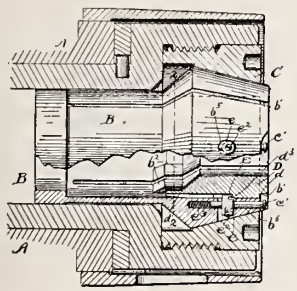


shirt-collar and the other of the said clasps adapted to be ornamented and to fold upon a stud projecting forward from the central plate aforesaid, a stud on the central plate aforesaid adapted to engage with the said clasp and also adapted to have the tangs of a collar buttoned thereto, whereby the collar is secured to the shirt and the ornamental clasp exposed forward.

670,156. PROCESS OF PREPARING SILVERING LIQUID. Constant Laval, Allegheny, Pa., assignor of one-half to J. W. Peters and C. M. Suter, same place. Filed March 6, 1900. Serial No. 7,548. (Specimens.)

The process of preparing a silvering liquid, which consists in mixing nitrate of silver, water and ammonia and filtering the same; also mixing potassium and sodium tartrate with water; also mixing nickel sesquioxid with water; then uniting the said potassium and sodium tartrate and nickel sesquioxid mixtures and filtering; and finally mixing equal parts of the filtered solutions immediately before using.

670,213. LATHE-CHUCK. Ambrose Swasey, Cleveland, O., assignor to the Warner & Swasey Co., same place. Filed Jan. 7, 1901. Serial No. 42,277. (No model.)



In a chuck for lathes, etc., the combination with a core having a plurality of compressible jaws, and bushing-sections adapted to be held against the inner faces of said jaws, of catches for so holding them, and mechanism projecting from the forward end of said core for operating said catches.

670,277. METAL ORNAMENTATION. Hannibal Goodwin, Newark, N. J. Filed Jan. 20, 1892. Serial No. 418,700. (No specimens.)

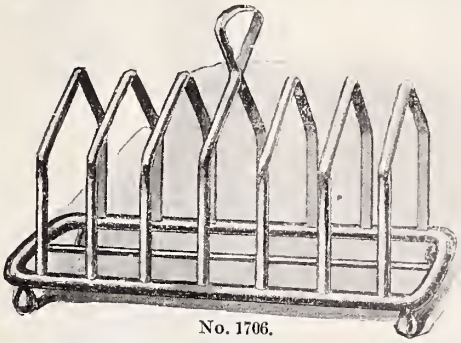
The process which consists in imposing upon a metallic surface a design in organic matter, then flowing the plate with a greasy or equivalent matter to prevent on the parts not covered by the design an adhesion thereto of a deposited metal which penetrates through the resinous, gummy or equivalent matter next to be applied to the parts not covered, then flowing the said resinous solution, then applying a solvent of the design and removing the same together with the overlying grease, and then depositing on the bared design a metal for ornamentation or utility, the grease on the adjacent portions serving to confine adhesively said deposit to just the parts from which the design was removed.

670,307. SPECTACLES OR EYEGLASSES. Clement B. Bishop, Philadelphia, Pa. Filed Aug. 4, 1899. Serial No. 726,118. (No model.)

A lens-clasp for spectacles or eyeglasses, said clasp comprising an end bar and flexible side bars, each of said side bars being expansible and contractible in the direction of its length and retaining a permanent set for each adjustment, whereby the clasp can be adapted to lenses of different thicknesses, while always preserving the central

NICKEL-PLATED TOAST RACK

(NEW)



No. 1706.

Height, 4½ inches.
Length, 6¼ "
Width, 3 "

Keep our Catalogue on file.

Another of our new goods, just placed on the market and is meeting with great success. Made as shown, *rectangular*, No. 1706; or *round*, No. 1705. Send for a sample dozen, assorted patterns.

WE MANUFACTURE EVERYTHING IN METAL WARES.

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.

The Francis Engraver

Every job done on a late Francis can be a sample of work that no other machine can equal. The Francis is the only machine equipped with a turning point, by which you are proteeted against the scrapes and scratches of a stationary graver.

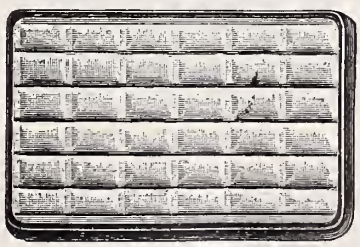
Old English, Roman and Block letters are mostly made up of curves, lateral lines and cross lines; the turning point cuts them all from hair line to heavy shade, with bright, flashy cuts, because in cutting you face the graver the way the line runs. Cutting deep lateral lines, such as are necessary in seal cutting, digging out of corners and shading in all directions can only be effectually done with a point that turns.

If you are at all interested in engraving, and have the slightest idea of ever buying a machine, invest two cents in postage and five minutes time to write me, and I will send you information that you will remember as long as you live, and that will be a great help to you when you do think of buying.

Address, **A. E. FRANCIS,** No. 780 Cedar Ave., Cleveland, Ohio.

BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE, THE MOST DURABLE, ALWAYS CLEAN,** because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For	42 or 48 rings,	size 11¾ x 7⅞,	-	$2.00
	28 "	" 11¾ x 5⅞,	-	1.75
	30 "	" 8¾ x 5¾,	-	1.75
	24 "	" 9¾ x 5⅞,	-	1.75
Bevel Frame	12 "	" 8 x 5¾,	-	1.25
	8 "	" 9⅜ x 1¾,	-	1.00

C. A. TROESCHER, (Estahlished 1871 as The New York Morocco Case Co.), **85 NASSAU STREET, NEW YORK.**

TELEPHONE, 5722 CORTLANDT.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Telephone, 3898 38th St. 435-437 SEVENTH AVE., NEW YORK

Jewelers' Court,

(E. D. GARNSEY, Owner)

51 & 53 MAIDEN LANE, - - NEW YORK.

Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,

56 Liberty Street, New York.

ERNEST VATIER,

FOUNDER IN

Gold, Silver

and

Bronze d'Art.

Maker of

FINE CASTINGS



For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

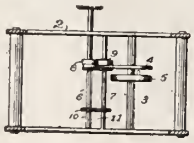
312 MARKET STREET, NEWARK, N. J.

Bell Telephone, No. 6542.

lateral position of the end bar with respect to the lens.



670,364. WATCH-REGULATOR. THOMAS R. BOLTON, New York, N. Y. Filed April 24, 1897. Serial No. 633,570. (No model.)



In a device for holding the hair-spring of a clock, the combination of a frame, a pair of parallel shafts journaled in suitable bearings of the frame, one of the shafts being extended beyond the frame and provided with means for rotating it from the exterior, an arbor arranged parallel with the said shafts, a hair-spring connected at its inner end to the said arbor and having its outer end located between the said shafts, the disks fixed to the shafts and provided with circumferential grooves receiving and conforming to the configuration of the hair-spring and forming shoulders for engaging the side edges of the said hair-spring to prevent lateral movement thereof, said disks frictionally engaging and adapted to clamp the hair-spring in its adjusted position, and gearing connecting the shafts, whereby the latter are positively rotated to permit the outer end of the hair-spring to be moved inward and outward from the exterior of the frame.

DESIGN 34,232. WATCH-CHARM OR ANALOGOUS ARTICLE OF JEWELRY. ALBERT PFEIFER, Little Rock, Ark. Filed Feb. 14, 1901. Serial No. 47,383. Term of patent 3½ years.



EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued March 18, 1884.

295,156. PROCESS OF MAKING WATCH-CASE CENTERS. J. C. DUEBER, Newport, Ky.

295,222. TOILET-CASE. H. O. BERG, New York, N. Y.

295,287. STRIKE SYSTEM FOR SECONDARY ELECTRIC CLOCKS. W. H. SAWYER, Providence, R. I.

295,310. CLASP. S. D. TUCKER, Troy, N. Y.

295,359. PERFUMERY-CHARGED HANDLE. E. R. COWLES, H. A. COWLES and MARTIN OSBORN, Westfield, Mass.

295,394. SETTING DIAMONDS IN TOOLS. ANTHONY HESSELS, New York, N. Y.

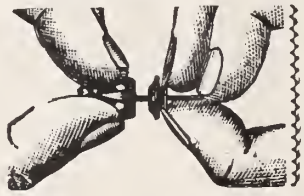
295,484. STEM-WINDING AND SETTING WATCH. D. H. CHURCH, Waltham, Mass., assignor to American Watch Co., same place.

295,485. MAINSPRING. D. H. CHURCH, Waltham, Mass., assignor to the American Watch Co., same place.

Designs issued March 20, 1894, *for seven years.*

23,119 to 23,130 inclusive. SPOONS. WALLACE DURAND, Newark, N. J.

23,145. METALLIC BORDER. C. C. WIENTGE, Providence, R. I., assignor to the Howard Sterling Co., same place.



THE WASHBURN

MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

HOLDS SECURELY ON SMOOTH WIRE.

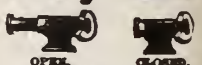
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.

DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer, 12-16 John Street, New York.

THE WASHBURN

Safety Catch



OPEN. CLOSED.

FOR BROOCHES.

Can be applied to any work where Pin Tongues are used.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c. Send Stamps with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

GARREAUD & GRISER,

68 & 70 Nassau St., New York.

LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

WOOD & HUGHES,

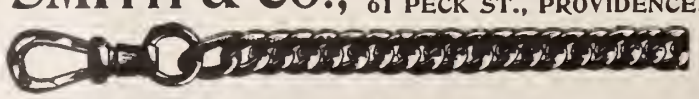
Sterling Silverware Manufacturers,

FINE PLATED WARE.

No. 24 John Street, - New York

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1854.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

"TRADE-MARKS of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. Price, Book and Supplement, $2.50. THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

CUMBERLAND, Md., Feb. 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform me where the Automatic Knife Co., of Middletown, Conn., have gone to or what has become of the company? They failed two or three years ago and I cannot trace them. I still have calls for the knife. It was a good one.
WALTER POWELL.

ANSWER:—The Automatic Knife Co. sold their business at Middletown, Conn., to the Hatch Automatic Knife Co., Milwaukee, Wis. The post office at Middletown forwards all mail for the Automatic Knife Co. to Fremont, O. We are also informed that the Automatic Knife Co.'s goods are sold at wholesale by the Bayonne Knife and Cutlery Co., Bayonne, N. J., who, we think, can give more definite information.

NEW YORK, Feb. 16, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me any information as to where I can get instruction in jewelry designing? I am a practical jeweler, having worked at the bench for about 15 years, and recognize the fact that if I could become a good designer it would materially assist me in the business. I have lately subscribed to your paper and thought you might be able to recommend some designer willing to give instruction. Of course, I expect to pay for it.
Yours very truly,
A. McK.

ANSWER:—There are several schools of designing where the lessons go to some extent into the designing of jewelry and silver. We refer correspondent to the Artist-Artisan's Institute, 142 E. 33d St., New York. In this institute, we understand, the course goes particularly into industrial designing, jewelry being a special feature.

BAY CITY, Mich., March 2, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let me know who makes a locket of two trade dollars, screw or snap, or a similar locket that looks like a dollar and shows no joints. If possible, also let me know the approximate cost, and oblige, Yours respectfully,
R. G. GRABOWSKY.

ANSWER:—Durand & Co., 49 Franklin St., Newark, N. J., make the Trade Dollar lockets. The price to the trade is about $2 each.

PARIS, Ky., March 6, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you find out for us who makes the bandeaux actresses wear, consisting of a band with large brilliants, to go around the head? Thanking you in advance,
Respectfully yours,
A. J. WINTERS & Co.

ANSWER:—If correspondents will write to W. Dazian, 26 Union Square, New York, we think they will get what they want. He has these articles from $3 upward.

ATLANTA, Ga., Feb. 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
We will be obliged if you will have some one send us on approval a sterling silver rose-gilded inexpensive L'Aiglon scarf pin. Thanking you in advance for your trouble, we are,
Yours truly,
MAIER & BERKELE.

ANSWER:—We have made a thorough search for the makers of the "L'Aiglon" scarf pins and are unable to find them. Can any reader furnish us the information?

NEW BEDFORD, Mass., March 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me the name of any manufacturer who has put upon the market a Hobson souvenir spoon? I am very anxious to obtain one for my collection. An early reply will greatly oblige. Thanking you in advance for the favor, I am,
Yours very truly,
MISS E. C. AUSTIN.

ANSWER:—We advise correspondent to write to C. L. Ruth & Son, 15 Dexter Ave., Montgomery, Ala.

MONTREAL, Can., March 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please be so kind and give me the names and addresses of makers of celluloid business cards, and also makers of ivory business cards? You will find enclosed stamp for early reply. Thanking you for past favors, I remain,
Yours respectfully,
J. PROCKTER, JR.

ANSWER:—Baldwin & Gleason Co., 58 Reade St., New York, can furnish these cards.

ALBANY, N. Y., Feb. 22, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly inform me where I can get solid gold prayer beads and crucifixes? Thanking you, I remain,
Yours respectfully,
A. SACHS.

ANSWER:—I. Emrich & Co., 42 E. 14th St., New York; Sloan & Co., 21 Maiden Lane, New York.

RICHMOND, Va., March 8, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly advise us the address of "Sheppard," the man who makes souvenir spoons.
Yours truly,
JULIUS MEYER'S SONS.

ANSWER:—We presume correspondents mean the Shepard Mfg. Co., Melrose, Mass.

EL PASO, Tex., Feb. 27, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly inform us who makes album lockets in solid gold? That is, a locket that will hold five or six photos. With thanks in advance,
Yours truly,
SILBERBERG BROS.

ANSWER:—The album lockets referred to are imported by A. Held & Co., 61 Nassau St., New York.

NEW YORK, March 1, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform us the name and address of the maker of a gold plated charm representing a peanut? Yours truly,
C. B. S.

ANSWER:—We are unable to find the maker. Can anyone inform us?

E. H. JACKSON, Pres. & Treas. A. D. JACKSON, Mgr.
JOHN J. JACKSON CO.,
MANUFACTURERS OF
GOLD PLATED METAL
For Watch Cases, Cane Heads, Pencil Cases, Jewelry, etc., and **Sterling Silver** for Silversmiths.
Government assay: silver bars, 999-1000 fine.
91 Mechanic Street, - - NEWARK, N. J.

THE CROHN PATENT SAFETY GUARD.

For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,

Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom,
194 BROADWAY,
SEND FOR PRICE-LIST. Tel., 370 Cortlandt. NEW YORK.


FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

The Bryant Rings

are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

M. B. BRYANT & CO., 7 MAIDEN LANE, NEW YORK.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

WHEN Spring comes and everything begins to brighten up, after the Winter months, business which is generally almost at a standstill as far as sales are concerned, must be also brightened up. First of all give your store a complete housecleaning, from top to bottom, paper it freshly, paint it a-new and make its appearance bright outside as well as inside. Then turn your attention to your stock. Fill in whatever is lacking and buy stock pertaining to Spring needs. The stock you have will, of course, need recarding and cleaning; attend to this above all things, for when a customer sees goods that look tarnished he or she obtains a bad impression which is hard to dispel. In fact, have everything look new and bright.

The windows must also be given strict attention as they are your main advertisers. Have them so attractive that people passing by must stop and inspect the display.

When customers enter the store treat them courteously, be they high or low in station, so that when they leave they will carry away an impression of having been well treated. This will also be an advertisement in itself.

Advertise widely and quote prices of certain lines of goods and have the goods to suit all classes of trade; in short, make everything so pleasing to your public that they will not forget to come back to you. Above all, be honest in your dealings with everyone. This has been our policy for the last 19 years and has always proved successful.

F. A. S.

IN the first place one must have clean, fresh goods. The left-over goods must be brightened up until they look like the newest. Then the store must be clean; a little new paint and paper or frescoing will help wonderfully in making a storeroom attractive. Then select something unique and pretty; advertise it well and sell it low, at a price that will bring custom; or better still, give it away with every sale to a certain amount. It it be a city store, let the article be something that may become a fad; let it be something original, made expressly for your particular house. This, if the clerks are bright and accommodating, will bring trade. If it be for a store in a small town, the article should be something useful. Let it be well circulated throughout the country that for one or two months, as suits best, every customer buying $1 worth of goods will receive a present. For a $10 sale have a better article to give.

People seem to have a perfect mania for getting something for nothing and will buy a bill of goods of the man who they are sure will do as he promises, and if they will get an article for nothing, even if they pay more for the goods than they would elsewhere.

After all this costs no more than other advertising. By buying a quantity you get the articles at a low price and by giving them away you increase your trade more than enough to pay the bill.

Then we find a phonograph will draw trade in a country store. Put a line in your local paper inviting your friends to drop in and hear the latest songs, and you will find this will increase your trade.

L. A. J.

Interviews with Progressive Retail Jewelers.

Representative Jewelers Analyze Some of the Forces that Actuated Their Business Along the Road to Success.

"I AGREE with the idea that it gives a merchant an advantage out of all proportion to have more than one retail store in a city, but in my case I discontinued my four stores and concentrated all my efforts to the development of this one, for special reasons."

So said C. G. Rochat, 73-75 Montgomery St., Jersey City, N. J., to the representative of THE JEWELERS' CIRCULAR-WEEKLY, who called upon him recently.

"At the time I had more than this store, my sons were too young to be of any assistance and I had no one on whom I could rely. Now one of my sons, a student and graduate in optics, 26 years old, is the head of my optical department and my right hand, and my other son is a trusty employe."

"Can you give me your story, Mr. Rochat?"

"At the age of 23, on the 1st of January, 1873, I started in the jewelry business for myself, at the Five Corners, 'On the Heights,' in this city. I had been practically educated and trained, both in Europe and America. This was my capital, for my savings, quite naturally, were not very large. But, besides good health, I had been enabled to build up a good reputation, the basis for all the credit I could reason-

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by a letter, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

NOTICE TO ESSAYISTS.

Owing to the fact that a number of the essays submitted in the Prize Essay Competition, No. 2, "How to Treat Customers—How to Sell," appear upon first reading to be of equal merit, the judges in the contest desire, in justice to all, to go more carefully into the matter and they are, therefore, unable to give their decision in time for announcement this week. Announcement of the awards will positively be made in the issue of April 3d.

Grand Hints to Jewelers

ably hope for or wish. So I started out with pretty good chances for success.

"Fortune favored me conservatively and in a few years, finding more room imperative, I moved to a larger store at 588 Newark Ave. In 1882 I opened a store on Palisade Ave. with Charles Popham, under the firm name of Charles Popham & Co. I furnished the capital and the stock, giving him a half interest. We did a good business for five years, when I sold out to Mr. Popham, who, after continuing for two years, sold out to go into real estate. During these years I opened a store in Morristown, N. J., owing to the illness of my wife, for it was my intention to sell out all my other interests and settle there. Fortunately, my wife recovered and I sold out the Morristown store. It was in 1882 that I first obtained my foothold in this place, and gradually relinquished my hold on all of my other retail interests."

"Quite a complicated tale."

"Well, to go into the wholesale ramifications would make the story very much more so, so I'll stick to essentials. My business on this spot grew steadily and in 1893 I acquired a 10-year lease of these two stores, and occupy the basement and the floor above, mostly for retail purposes. Aside from this I have outside jewelry interests, and together with two other gentlemen own the Ajax Chemical Co., manufacturers of photographic supplies, at 62 Montgomery St. You know I have a full fledged photographic department also."

"Mr. Rochat, that suggests that you think it wiser to carry a large general stock than to restrict yourself to a narrow line."

"That depends. If I were located in New York city, I should adopt the policy of making my line as narrow as I could and trying to build up on a reputation of being headquarters for some fine specialty. But, outside of New York city, I don't think this would be apt to pay in the jewelry line. I have, therefore, made my line as full and comprehensive as I could, embracing many things which would under no circumstances be classified under the jewelry line. Nevertheless, on jewelry I restrict myself to nothing less than a good line, entirely barring 'pinchbeck.' And outside of clocks and silver ware, I keep only a few specialties besides optical goods and photographic supplies."

"Do you advertise, Mr. Rochat?"

"Yes; for the character and extent of my business, I consider myself a liberal advertiser. I patronize the local papers, such as *The Jersey City Journal,* and take large space, restricting myself almost entirely to display."

"How about other publications?"

"I find that, though there is a great difference of opinion about such sheets as church programmes, social affair periodicals and the like, they have always paid me, and I believe in and patronize them."

"And about novelties?"

"I have always been a steady user and distributor of them—all sorts of things which struck my fancy and were not prohibitive in price for distribution. For I argued that if they engaged my attention they would do the same to others."

"How would you distribute them?"

"By mail, to lists. At present I am getting up a United States census sheet, which I think will prove quite a card."

"How do you get your lists?"

"They are mostly names from my books—all who have ever dealt with me, amended and pruned out—an excellent list. I have also received a good one through the Young Men's Christian Association, of which I was a director."

"I note you advertise in street cars, also. Do you get good returns?"

"Oh, yes. Although I have adopted no system of keying, by close observation I am satisfied that the cars pay me well."

"No other advertising?"

"No, unless you call my window displays such. These I am very particular about and have them changed every day. I have a skilled window dresser whose talent is well exercised on these. My idea is to impress the public both by the volume and the richness of the show."

"How many clerks have you, Mr. Rochat?"

"From 10 to 12 all the year around. These include four men at the bench at all times, and sometimes five. I swell my force by a few wholesale salesmen who help me around the holidays."

"Do you find that New York city is a competitor?"

"A fierce one. However, that is one of the factors that I naturally have to contend with. Of course, it enters into consideration in all my dealings. But there is one bit of competition which is growing all the time and is not pleasant to contend with—the department stores."

"I did not suppose you would feel them over here."

"Oh, yes. Where do they not penetrate? My great complaint is that they buy seconds, which they sell as firsts. And then, notwithstanding that they gain such immense advantages through their discounts, they sell so close."

"I see you have one saleslady."

"Yes. I find that with many goods ladies best like to be served by a lady. But with my most precious wares my sons or I wait on the customer."

"Do you do an extensive charge trade?"

"Not as much as I might if I wished. Ninety per cent. of my trade is cash over the counter. And of the remainder my losses are so insignificant as to amount to nothing. I prefer a smaller business which takes little risk."

"How do you preserve your stock from accumulating undesirable leavings?"

"After the holidays, up to the middle of March, we clear out everything undesirable by marking down goods we desire to get rid of to exactly half. This is *bona fide.* We supplement careful buying this way and the result is a clean stock always. Besides this, I have a system of taking account of my stock of rings and the like, twice a week, and of diamonds, watches, etc., twice a month. This keeps me posted on even the most remote contingencies, such as charged goods, as well as sold ones, and guards even against stealing."

"Do you shade your prices, if need be, in selling?"

"No. We are strictly one price. Everything is marked in plain figures. This also gives a very valuable impression of square dealing."

"You seem personally in touch with every phase."

"I am. I even examine every bit of work and make the price on all that comes from my repair department. I buy everything also. I have also instituted an individual system on cash receipts and had a cash register specially built. By means of this the cash is left in charge of one person entirely."

"How do you receive visiting salesmen?"

"Through the same entrance as customers, and their wares are displayed in the basement."

"What proportion of your trade is done around the holidays?"

"The best way of expressing that is to tell you that we sell about three times as many goods in money value in the month of December as in any other month."

"And how do the other months run?"

"There is where one of the great advantages of my general stock comes into play. Through that I am enabled almost to equalize the remaining 11 months of the year. Thus, because of the immense reductions, January and February are not bad. Then from March to July business is normal. The Summer months are notably dull in jewelry. But in my business it is during these that my photo. supply trade is brisk. And the Fall months take care of themselves, which brings us back to the holidays.

"As to my remark, at the beginning, that it gives a merchant an advantage out of all proportion to have more than one store in a town, especially is this the case if he is an advertiser. For it divides the expenses of advertising, as well as some other expenses, by just as many as he has more stores, and it multiplies the chances of selling in the same ratio. Only he must either be able to divide his attention fully, or he must have lieutenants and aides on whom he can implicitly rely. I have such now in the two sons I have in my business, but I did not have them when I had my four stores."



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,

NEW YORK.

HEINTZ BROS.,

Ring Makers, BUFFALO, N. Y.



Ring Makers, BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

American Watch Case Co.'s

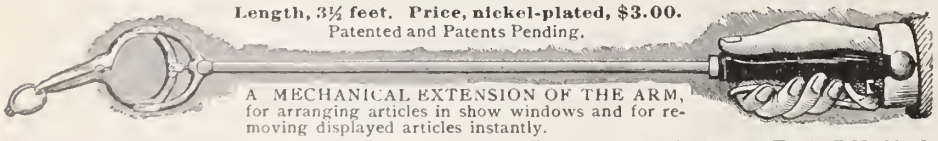
GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.
Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM, for arranging articles in show windows and for removing displayed articles instantly.

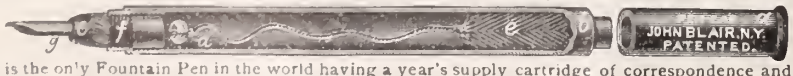
HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

Established 1879. Manufacturer of

LOUIS W. HRABA, Fine Leather Goods,

29 East 19th St., New York. Exclusively for the Jewelry Trade.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.

WORKSHOP NOTES.

To Tighten a Ruby Pin, set the ruby pin in asphaltum varnish. It will become hard in a few minutes and be much firmer and better than gum shellac, as generally used.

Ink for Painting the Hours. —Work up some clean lampblack in oil of spike lavender; then add a small quantity of spirit varnish and thoroughly mix the whole. This is applied with a fine brush and the success of the operation depends very much on the selection of the brush.

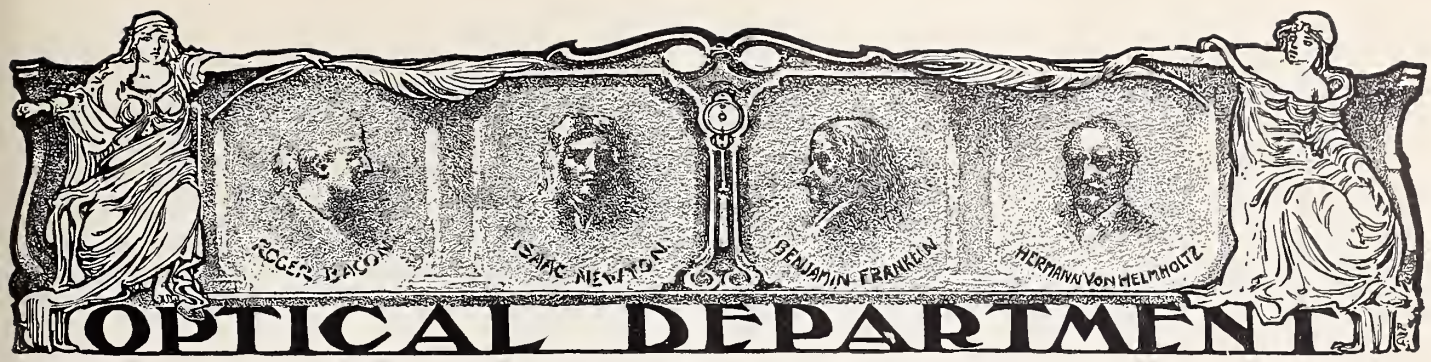
To Remove Soft Solder from Gold.—Place the work in spirits of salts (hydrochloric acid) or remove as much as possible with the scraper, using a gentle heat to enable you to get off the solder more easily. It is very useful to know where hard soldering is required, either in bright or colored work.

Cleaning.—To give the works of a watch a good appearance many methods are adopted. Dipping or soaking the parts in benzine or spirits of wine facilitates the removal of greasy dirt. A good, soft brush occasionally cleansed by rubbing on chalk or burned bone, and tissue paper to hold the parts so as to prevent contact with the skin, will be found as good a method as any.

To Oxidize Fine Steel Articles.—Fine steel objects, such as spectacle frames, etc., may be readily blackened in the following manner: For this purpose take blue vitriol solution and lay the pieces in this for a short time; next rinse them off thoroughly with water and draw through a solution of hyposulphite of soda, to which a very small quantity of hydrochloric acid is added, and wipe off well with a rough rag.

To Replace Broken Pivots.—Broken pivots may be replaced by drilling up the old pinion, which may possibly require softening for the purpose, and putting in a plug of steel, which is then made into a pivot. To center the broken pinion correctly the watchmaker proceeds thus: First, the end is made tolerably flat with Arkansas stone; the pinion is then mounted in the turns with a screw ferrule on it, and the broken end resting in a groove cut across the T rest; the point of the graver is brought against the end and the work is turned with a drill-bow, its circumference being always bearing in the groove, while the graver rests on the T, and with its point centers the pinion end.

To Weaken a Balance Spring.—A balance spring may require to be made weaker; this is effected by grinding the spring thinner. Remove the spring from the collet and place it upon a piece of pegwood cut to fit the center coil. A piece of soft iron wire, flattened so as to pass freely between the coils and charged with a little powdered oilstone, will serve as a grinder, and with it the strength of the spring may soon be reduced. Operations will be confined to the center coil, for no other part of the spring will rest sufficiently against the wood to enable it to be ground, but this will generally suffice. The effect will be rather rapid; therefore be careful or the spring may be made too weak before expected.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, MARCH 27, 1901. VOL. XLII. No. 8.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub Co., 11 John St., New York.

ASTIGMATIC ACCOMMODATION.

MR. AMSDEN, in *The Canadian Optician,* quotes Tcherning on this subject and dissents from the views Tcherning expresses. While we are glad to agree with brother Amsden in disagreeing with Tcherning, we cannot see the point of his case, illustrating astigmatic accommodation.

If an eye is ¼ D. hyperopic in one of its chief meridians and emmetropic in the other and accommodates ½ D., placing the focus of one meridian ½ D. forward and the focus of the other ½ D. back of the retina, making the case one of pseudo-mixed astigmatism, such accommodative action is merely spherical and there is nothing astigmatic about it. Astigmatic accommodation would be accommodation of ¼ D. in the hyperopic meridian so as to unify the focus in all meridians, the meridian of emmetropia remaining, during such accommodation, entirely unchanged. Tcherning evidently does not believe an eye capable of this action.

I think most refractionists of wide experience are familiar with a class of cases in which the eye, without a lens of any kind, will see most distinctly each line in the astigmatic chart successively. It is first the vertical, then the 11, 10, 9, 2, 1 and all the way around the same. If the astigmatism is static and spheres are imposed, only two meridians of the eye can be focused, one at a time. The action of the oblique muscles may cause a variation in these chief meridians, but probably of no more than 60° in all, 30° on each side of the normal position.

But there would be no cause for such action when one eye was being tested singly. Astigmatic accommodation, or accommodation in one meridian while another at right angles to it remains neutral, or greater accommodation in one meridian than the other, would produce this phenomenon. It seems to be the only principle that will account for the successive clearness of each line of the astigmatic chart and the successive dimness of all the others.

In cases of considerable hyperopia with astigmatism, in fogging with spheres, certain lines of the chart become clear for an instant and then disappear. As we reduce the plus, such effects recur, showing, apparently, quite a degree of astigmatism; and yet, when the end is reached, only a slight astigmatic element is found. This indicates that ciliary spasm may be more unrelenting in one meridian than another, perhaps tonic in one, clonic in the other. Such could only pertain to the crystalline and to its anterior or mobile surface.

These phenomena are in consonance with the hypothesis that astigmatism may be more or less accommodative. Many cases show astigmatism to be quite a stationary factor. In such static cases, no doubt, the astigmatism is chiefly, if not altogether, corneal, but it would not do to assume them to be corneal altogether, for even the crystalline may have static astigmatism and be unable to act except in a spherical manner. Such astigmatism will disturb the corneal findings alone, for it may enhance corneal astigmatism, neutralize it partly or wholly, reverse it as to meridians, or change the chief meridians of the aggregate astigmatism.

It is impossible, under the circumstances, to lay down fixed laws for the correction of astigmatism. It is important to differentiate, as far as possible, the static from the dynamic and to make the correction cover only the static portion; that is, neutralize it, for if static astigmatism is neutralized there is no longer any stimulus for astigmatic accommodation.

New England Optical Institute Bill Held Over.

BOSTON, Mass., March 21.—There was a very brief hearing, March 19, on the optical bill giving the right to the New England Optical Institute to grant a legal degree of bachelor of optics (B.O.). Former Senator William B. Durant, who appeared in favor of the bill, stated at the opening of the hearing, before the Committee on Education, that he had been informed that there was a great deal of opposition in the House, and since the bill had been recommended to the committee he had learned that there was likely to be a determined fight if the bill was again sent back by the committee. He also stated that the New England Optical Institute would not be ready to grant the degree for another year, and he had decided to ask the committee to refer the bill to the next General Court.

Thus ends the attempt, for this year at least, to bring about the passage of the bill. During the next 12 months the officers of the institute will try and bring about a change of the sentiment that undoubtedly prevails to a great extent at present.

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[*Commenced in issue of Feb.* 13.]

HYPEROPIA.

THE discovery and measurement (diagnosis) of hyperopia are best made by means of test lenses and the Snellen type at a distance of 20 ft. Such test places finally before the eyes the lenses the person is to wear, in the place they are to be worn and under the conditions required to relieve the condition of the eyes for which they are worn. Useful and valuable as other methods may be in the corroboration of facts found by this method, or however much they may be briefer than this method in making the diagnosis, this is the final test. A finding different in any particular from the findings of the test lenses must give way to them. It is not difficult to see in what respects the other methods may be at fault, when showing a different condition of the eyes than that which the test lenses show. For the purpose of showing such faults we will briefly consider the other methods.

THE OPTOMETER.

The simplest is, perhaps, the optometer, in which a plus lens is placed before the naked eye and, by being moved to a greater or less distance, clears the image of small types or figures upon a card some 20 in. distant. If the lens used is a +2 D. and the printed card is 20 in. from it, to an emmetropic eye it is perfectly distinct, for the lens neutralizes each pencil of light from the card, transmitting plane waves of light to the eye, which is exactly adapted to focusing them at the retina whether it be immediately back of the lens or at a distance from it. An emmetropic eye would, with the +2 D. lens before it, require no accommodation to see clearly the type or figures upon the card, for, since the lens exactly neutralizes or makes plane the +2 C. waves received from the card, the eye receives the same sort of waves (waves neutral in curvature) which it receives from the object at infinity, and which it is adapted, without accommodation, to focus at the retina. But if the lens and card are separated by a greater distance than 20 in., the incident waves at the lens are less than +2 C. and, therefore, the lens transposes them and emits concave or negative waves to the eye. The emitted waves being concave, their curvature enhances as they advance, for they have potential foci at

Optical Department.

[Continued from page 61.]

points posterior to the lens. As the emmetropic eye is not adapted to these waves, and accommodation would make it still less adapted to them, they focus forward of the retina and the images are blurred by diffusion at the retina, and the more so the farther the eye may be back of the lens.

emmetropic eye cannot focus at the retina. But a hyperopic eye of, we will say, 3 D., if it sees the type clearly in the original position, does so by accommodative action. It will, therefore, continue to see the type clearly when the lens or card is moved so as to separate them, by relaxing its accommodation. In the second form of the instrument, Fig. 11, when the card is moved to a point 8 in. or 200 mm. from the lens, it will be at the limit point or *punctum*

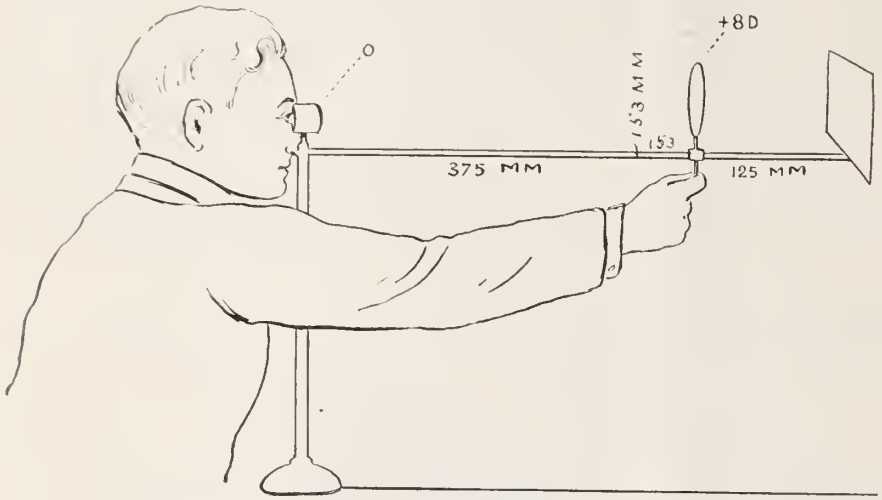


FIG. 10. OPTOMETER WITH STATIONARY CARD AND MOVABLE LENS.

But a hyperopic eye—one deficient in dioptric power—may in this manner be given the exact waves it requires to focus them at the retina without accommodation. An eye 2 D. hyperopic requires —2 C. waves for this adaptation; a 5 D. hyperope —5 C. waves, and so on. Hence, with an instrument of this kind the amount of hyperopia may be measured, and is measured really by the curvature of the waves it receives and is able to focus at the retina. The instrument may be constructed in either of two ways: (1) With a stationary card and a movable lens, as shown in Fig. 10, or with a stationary lens and a movable card, as shown in Fig. 11. In either case a lens of sufficient power to bring the instrument within convenient compass, and a sliding rod for lens or card, or both, of four times the focal length of the lens, will measure all degrees of hyperopia. In the form shown in Fig. 11—that is, with a stationary lens—only 6 D. of hyperopia, or any less amount, can be measured. But in the other form any degree of hyperopia may be measured. If both the lens and card are movable, the instrument may be readily changed from one form to the other by fixing the lens or screen at the points marked.

In both illustrations here the instrument is set for emmetropia. An emmetropic eye will see the type on either card, if of the same size, with equal clearness, and without accommodation. The letters will appear of equal size, notwithstanding their different distances from the eye, but in the second form a larger field of the card and less aberration will be observed. Movement of the lens, in the first instrument, toward the eye, or movement of the card, in the second, farther from the lens, will dim the letters or figures to an emmetropic eye, for either will cause the transmitted waves to become concave, and these the

remotum of the eye with +8 D. lens before it, for the +8 D. lens corrects the hyperopia and makes the eye artificially 5 D. myopic; and the *punctum remotum* of a 5 D. myope is 8 in. In that position the waves emerging from the lens are —3 C. and just adapted to the static refraction of the eye. The position of the lens in the first instrument must also be such as to give the eye

(2) $.833 - x + x = 6.664\ x - 8\ x^2$, or, further,

(3) $8\ x^2 - 6.664\ x = -.833$, or, further,

(4) $x^2 - .833\ x = -.104$. From which,

(5) $x = \frac{.833}{2} \pm \sqrt{-.104 + \left(\frac{.833}{2}\right)^2}$ and

(6) $x = .153$ m. $= 153$ mm.

As the lens in its original position is 125 mm. from the card and must be moved to a position 153 mm. from it, it is moved $153 - 125 = 28$ mm. toward the eye or away from the card, and in that position the eye of 3 D. hyperopia will see the letters and figures clearly without accommodation. A scale may be formed on the rod to show the position of the lens for any degree of hyperopia.

If the lens is midway between the card and the eye it will focus at the cornea, and no eye can then refocus the pencils at the retina or see the figures upon the card through the lens. The points intermediate this midway point and the original position of the lens will run the gamut of hyperopia from 0 to ∞. But the lens may also be nearer the eye than such midway point. If it is directly before the eye—the card being at the opposite end of the rod—it will measure 6 D. of hyperopia, for 2 D. of its power will be required to neutralize the light from the card and the emergent waves will be —6 C., having potential foci at points 1-6 meter = 166.6 mm. posterior to the cornea. Movement of the lens from this point toward the midway point will correct higher and higher degrees of hyperopia until it reaches the midway point. As more than 6 D. of hyperopia is rare, the instrument can be used in the form shown either in Figs. 10 or 11 to best advantage.

But we were to speak of the imperfections of this instrument as compared with the test lens method in a space of 20 ft.

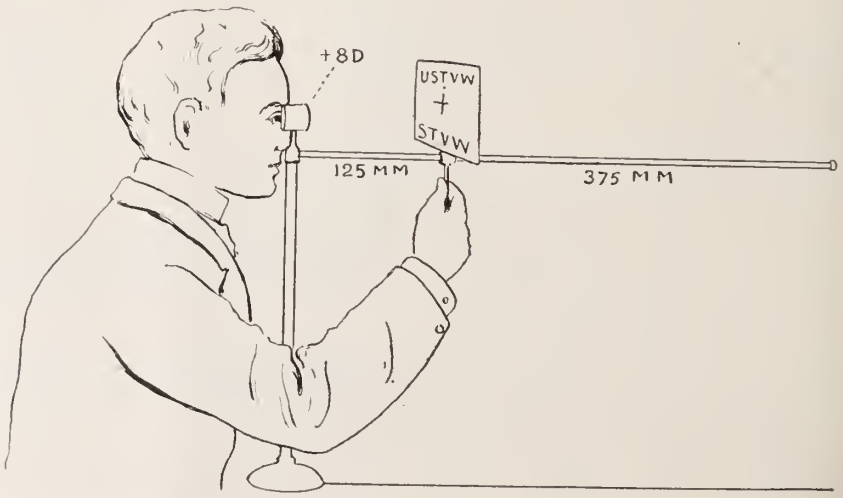


FIG. 11. OPTOMETER WITH STATIONARY LENS AND MOVABLE CARD.

—3 C. waves or waves that focus at 1-3 meter posterior to the eye or cornea and therefore $\frac{1}{2} + 1\text{-}3 = 5\text{-}6$ meter, or 833 mm. from the card. To determine the position of the lens relative to the card:

Let $x =$ its distance in meters from the card.

Then, $.833 - x =$ its distance from the focus 1-3 mm. back of the eye.

From the above we have the equation:

(1) $\frac{1}{x} + \frac{1}{.833 - x} = 8$, which reduces to

The first point to be noted is that many diopters may be represented by a slight movement of the lens or card, particularly of the lens in the second form of the instrument, where, as we have seen, a movement of 28 mm. = about one inch, is the equivalent of 3 D. and a movement from 125 to 250 mm. from the card (the midway point) runs the whole gamut of diopters from 0 to ∞. The spacings and the adjustment of the instrument to them must be made with great accuracy to get the quarter diopters.

Optical Department.

[*Continued from page* 62.]

especially in the higher dioptric values where the spaces grow even narrower. But this is not the chief fault, for it may be corrected in a finely constructed instrument. The other imperfection is this: There is a principle of magnification involved and the magnification varies for each different position of the lens or the card. In the second instrument the emmetrope requires the card to be at 125 mm., the 3 D. hyperope at 200 mm. to relax the accommodation. If the type is the same, it will be minimized to the hyperope in the latter position. It will appear smaller because of the greater distance it is required to be from the eye to relax the accommodation. It will appear of the same size to him as to an emmetrope with a +5 D. lens in the place of the +8 D., the difference in the two lenses (3 D.) being the measure of the hyperopia. To one with a higher degree of hyperopia the card would require to be moved farther away to relax the accommodation. Because of this fact the value of the Snellen or any other scale of the printing on the card is lost. The visual angle changes and is reduced with each movement of the card to a greater distance. This is a serious loss and there is no way to correct it. The more perfect the mechanical construction of the instrument the more certain is this imperfection.

In the first instrument the latter imperfection is quite as pronounced as in the second, but here the nearer the lens is brought to the eye—and that movement depends upon the amount of hyperopia—the more the type on the card and the card itself is magnified. The hyperope who sees the type through the lens in its original position at 125 mm. from the card, does so by accommodative action. As the lens is drawn toward the eye the accommodation is relaxed. This is, in effect, the same as an emmetrope putting a minus lens before his eye to neutralize the concave waves or converging rays. The greater the hyperopia, the nearer the lens is brought to the eye, the more accommodation relaxes and the larger grows the visual angle. No scale of constructing the letters for this imperfection will remedy it, but the imperfections do not entirely cast out the optometer as an instrument for measuring hyperopia. It does, however, to a large extent, dispose of the Snellen principle in test type—that is, making each part of the letter the equivalent of a 5′ angle—and requires that clearness in seeing and absence of diffusion be the test rather than the line on the card he read. A hyperope of 5 D. would see lines quite out of range to the emmetrope in the first instrument, while the emmetrope would see lines quite out of the range of the hyperope when the card was at his artificial *punctum remotum*. The instruments are valuable as quick finders of the approximate amount of hyperopia.

Optical Briefs and Notes.

L. G. Miller, optician, formerly connected with Herman & Co., Williamsport, Pa., has opened offices at 410 Pine St., that city.

A. J. Carruth, Herington, Kan., and B. L. Buley, Monett, Mo., called on the Kansas City, Mo., optical trade last week.

Elwood Riggs, manager of the Kansas City, Mo., branch of the Columbian Optical Co., is making a business trip through Kansas.

George W. Wells, of the American Optical Co., was the guest of D. V. Brown, Philadelphia, Pa., at his home in Tioga, Saturday and Sunday last.

F. A. Rowsey has been engaged by W. J. Burns, manager of the optical department of Williams, Brown & Earle, Philadelphia, Pa., as assistant.

Dr. Charles T. Brown has just completed the monthly course at the Philadelphia Optical College and will start with optical goods exclusively at Rutland, Vt.

Jacob Rubenstone has opened a retail store at 1607 Susquehanna Ave., Philadelphia, Pa. He has added an optical department to this store, which is conducted by Mrs. Rubenstone, a graduate optician.

J. Will Terry, of the Omaha, Neb., office of the Columbian Optical Co., passed through Kansas City, Mo., on his way to El Dorada Springs, Mo., where he has gone for his health. Later he will go to Buffalo, N. Y.

A. H. Pendergast, a traveling optician, was arrested while in Kansas City, Mo., last week by two detectives and taken to Iola, Kan., where he is confined in jail at present. He claims that he is innocent of the charge on which he was arrested.

Frank Adams, of D. V. Brown, wholesale optician, 740 Sansom St., Philadelphia, Pa., is on a trip through the State and reports business only fair. Jack Lynch, of the same house, is in West Virginia and says trade there is very good.

D. Buchanan & Son, Richmond, Va., propose to enlarge their optical department, and their optician, William W. Barrs, spent February and March at the Philadelphia Optical College. Dr. O. S. Highbarger, Burkittsville, Md., spent February at the Philadelphia Optical College. He has been a successful optician for many years, but feels he has reaped much benefit from this post-graduate course.

In the Superior Court in Portland, Me., March 15, the case of Lesser Franklin *vs.* John L. Town was heard. This is an action upon a promissory note for $80, the plaintiff being the endorsee. The defendant is a jeweler of Brunswick, Me., and on the 25th of last June entered into a contract with the agent of the Le Maire Optical Co. of New York, to handle their goods. At the time of signing the contract the defendant signed five notes of $80 each, the note in suit being one, with the understanding that the agent was to send him optical goods to the amount of $400. The agent was to select such goods as would be suitable for defendant in his line of trade. Shortly afterward the defendant received a consignment of goods from the company which, upon examination, turned out to be worth only about $100. H. E. Murdock, of Portland, examined the goods and stated that glasses for which the company charged $20 a dozen were, in fact, worth only $2.90 a dozen. The defendant thereupon refused to receive the goods and wrote the company that he rescinded the contract and asked for the return of his notes. This the company refused to do and afterward endorsed notes over to plaintiff, a resident of New York. The defendant now claims as matter of law that the notes were obtained through fraud and that the burden is upon the plaintiff to show that he is an innocent holder. This Le Maire Optical Co. have no



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Optical Department.

[Continued from page 63.]

connection with the Paris house of Lemaire

D. J. Kramer, Salida, Col., has added a retinoscope to his office equipment.

W. W. Essick has established an optical manufacturing business at Reading, Pa.

Optician Plumley, Bridgeport, Conn., has removed his office to 147 Prospect St

A. Marschuetz, of the Spencer Optical Mfg. Co., New York, was in Denver, Col., last week.

George W. Custer, Du Bois, Pa., is the oldest established optical and jewelry house in that place.

Charles L. Hall, Gallipolis, O., has moved his optical and watch repairing shop to new quarters.

The Hirsch Optical Institute, Kansas City., Mo., have filed an application for a *pro forma* decree of incorporation.

Homer B. Hoyt, jeweler and graduate optician, is now located at 9 United Bank building, Washington St., South Norwalk, Conn.

The Geneva Optical Co., Chicago, Ill., will, on or about May 1, start a branch on the seventh floor of the Oriel building, St. Louis, Mo.

Arthur Carpenter, formerly with the Globe Optical Co., Boston, Mass., is now with Thurston's photographing establishment, Bromfield St.

Last week thieves broke into a show case belonging to S. C. Dustin & Co., opticians, 210 Woodward Ave., Detroit, Mich., and stole the contents valued at $66.

White & Lighter, Glace Bay, C. B., have opened a first class optical department in connection with their jewelry business. Mr. White is a graduate of the Philadelphia Optical College.

The Bell bill has been advanced to the third reading, in the Assembly at Albany, N. Y., and no further obstacles to its soon becoming a law are anticipated, at least none that will affect the optical interests.

Letters received from Edwin P. Wells, president of the Globe Optical Co., Boston, Mass., who is in Porto Rico, indicate that he is having a most enjoyable time. Mr. Wells will return to Boston about the first of April.

J. A. Caoutte, of the Parisian Optical Co., Lynn, Mass., is preparing to open a new store at Springfield, Mass., and was last week in Boston buying his stock. The Lynn store will be continued, his partner, D. B. Rubin, being in charge.

T. C. Beardsley, of Holdredge, Neb., has decided to locate at Billings, Mont., and engage in the jewelry and optical business. For the present he will be located in Dr. Gainfordth's office, but will open a line of jewelry as soon as he can find a location.

The Master in Ordinary, Toronto, Can., has declared a dividend of 15 cents on the dollar in connection with the Canadian Camera and Optical Co., whose liabilities amount to $17,000. A further dividend of 10 per cent. will be declared shortly and it is probable that the creditors will receive their claims in full. Argument has been heard and decision is pending as to whether the A. R. Williams Co. were entitled to a preferred claim on some machinery they supplied to the defunct concern.

In the Superior Court, at Worcester, Mass., Wednesday last, the case of Leonia Lemire *vs.* Edward E. Dammers, optician, was tried. The case is an action of tort to recover for alleged injury to the eye of the plaintiff, March 22, 1900, due, it is alleged, to the negligent examination of plaintiff's eye by the defendant, who, it is claimed, used a powerful artificial light. Sullivan & O'Connell appeared for the plaintiff and George S. Taft for the defendant. The jury returned a verdict for the plaintiff for $525. The defendant has taken an appeal. He claims the method used is the same he has always used and the same used by all opticians.

For the past year the Columbus Pharmacal Co., Columbus, O., have conducted an optical department with success. The company deal with physicians exclusively and do not visit the drug trade, but everything is carried that is needed in the profession. There are 14 salesmen on the road covering Ohio, Pennsylvania, Indiana, western New York, Illinois, West Virginia, Kentucky, Virginia, Michigan and Missouri. The optical department draws from all this territory through the traveling salesmen, and the orders come in in the form of prescriptions directly from the physicians. The company may put in a complete jobbing department later on. C. Lorain Harrod, M.D., has charge of the department and conducts it in a very practical and business-like manner.

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LUBRICATION OF DELICATE MACHINERY.

[*Paper read by Joseph K. Nye, before the American Horological Society, Chicago, March 7.*]

[*Continued from page 66, March 20.*]

NOW, all animal oils are like our mineral oil, composed of different combinations of hydrogen and carbon, but it has one addition—an element which binds them into closer communion, the common element—oxygen. Could we take a combination of, say, 11 atoms carbon to 20 atoms hydrogen, and add to this six atoms oxygen, we should have a combination which would resemble sperm oil, pure and simple, and we should have one which would with difficulty be separated from its hydrogen. The oxygen by some inscrutable provision of nature has bound them firmly, and it is at present beyond the human mind to conceive what constitutes the attractive force that these various combinations of atoms hold one to another. You will see that this combination known as sperm oil has filled the requirements for a delicate watch machinery. It has a good specific gravity. It has proper viscosity to be retained in the bearing. And its low evaporative properties, or in other words, its reluctance to give up its hydrogens make it very suitable to be retained for a long period under the varied conditions of heat and cold and the slow wear to which a watch is subjected; and so it would, but even under these conditions its 20 parts of hydrogen, which however tenacious of their hold are not inseparable, will in a short time wholly give up to the mechanical equivalent produced by our tiny bearing. We must search for a similar oil which contains more of these life-giving atoms of hydrogen, which, while leaving its combination rapidly enough to carry off the heat produced, will still have enough of them to last for the period that a watch is expected to wear.

Far out in the blue depths of the Atlantic Ocean nature has a small workship. Into the digestive cauldron of a huge, slimy fish she shovels myriads upon myriads of little brown animal life, which look as much as anything like the short section of a dry pine-needle. This fish is known to sailors as the porpoise, or blackfish, and the pine-needle is the squid. The porpoise knows little about horological construction, or just why he is consuming this squid. He is satisfying his hunger. But by the fearful and wonderful processes by which he is made it is necessary that part of his construction should be a brain, and a certain substance within his jawbones known as marrow. All this he carries with him in his wanderings about the broad ocean, until on a certain unfortunate day he, with perhaps a hundred or two of his fellows, swims within the shallow waters which surround old Cape Cod. The Lord has not made as a part of the aforesaid brain the knowledge of the law of tides, and so long as there is water enough to swim in, if the tide is high he goes far in toward the shore and plays and gambols with his young in the warm and shallow water; until of a sudden he realizes that the depth is not sufficient for his comfort; and then comes the struggle which sees his finish. Down on the shore armed with knives, pitchforks, whale spades and various other death-dealing implements, comes a delighted horde of Cape Codders, and between fish and man there ensues such a scene of blood and destruction that is given to but few to witness, until upon the yellow sand of the old Cape perhaps a hundred or more of these fish have given up their lives, that millions of people may be able to catch their train with certainty. The body of these fish produces an oil which is of little value, but the aforementioned marrow from the jawbone produces a reeking, slimy mass, out of which is produced the beautiful clear and limpid fluid which contains just the requisite number of hydrogens, carbons and oxygens, which dropped in minutest quantity into the delicate bearings of a watch shall go on day by day, week by week, month by month, and even year by year, wholly absorbing the small but definite amount of heat produced by the friction therein, and exquisite in its judgment to determine just when that heat has amounted to a sufficient quantity to liberate its little particles of hydrogen, striving to deviate not one iota from its proper absorption of this heat; doing its duty faithfully and never laying down its lubricating life until too much has been asked of it; and the watchmaker opening his customer's watch looks down into the little jeweled bearing to find naught but the little dark resultant of all this faithful work, and says: "This watch needs oiling," and straightway proceeds to clean the bearing from the little particle of carbon which has been left by the departing hydrogen; and having looked back on his record, he lays it down, saying, "Well done, thou good and faithful servant." And now having discovered the substance from which we can construct our lubricant, with all its necessary hydrogens, carbons and oxygens, it may be interesting to you to know a little of the long and toilsome process by which the reeking mass of slime as it comes from the fish is brought to perfection.

If the marrow could be taken away from the fish without the addition of bone, blood or animal matter, all would be well, but the process with such rough instruments as are available is all but impossible, and through all the process of refinement clear down to the finished product entails trouble for the refiner. However, brain, marrow, blood, bone and muscle are all carried to a huge kettle, where by gentle heat, either from the sun or from a small fire, the mixture is slowly and carefully warmed. At this point a little overheating would ruin the whole mass. After many days of this heating a large portion of the animal matter settles out, leaving the top of a beautifully clear amber color. At ordinary temperature the oil from the body and head are very much alike in appearance, and just here comes the great temptation to the honest fisherman to mix a little of the cheap product with that of great value, and as it is only later in the process of refinement that such mixture can be revealed, the manufacturer is often at great loss in his purchase.

At this point the oil is shipped to the factory, where the first process is again to go over the fisherman's gentle heating, and thus in a more delicate manner to complete his work. The oil is then placed in large tanks or casks to await the process of grading, and often two years must elapse ere the trained and skilful eye of the refiner can tell into just what class to place his oil. I suppose there are not six men in the world who have had the long and patient training and the necessary experience to separate these delicate oils into their proper qualities; and indeed it would be almost impossible for me to describe the *extremely* delicate variations in color, texture, smell and taste which go to make up his report. A very large part of the reliability of the oil so valuable to the watchmaker lies right here in this gradation under the almost intuitive skill of the refiner.

After these two years or more of rest, the oil has got to a condition where its surplus oxygens have united with whatever animal or loose organic matter may have been floating in microscopic particles within it, and they are easily removed by the ordinary strainers of an old factory; but something is still left in the oil which is very sensible to the high or low range of temperature, and to remove this requires its subjection, while spread out in thin layers, to a temperature far below zero. And just as in many processes no chemical change can be made to take place until the substance is heated to a high temperature, so with our oil, no further change in its construction can be made except at this very low temperature, nor must it be cooled too rapidly. When properly done the process is one most interesting to watch. All through its liquid amber little flecks of translucent material appear, joining and rejoining like frost on a windowpane into most beautiful forms, resembling a miniature forest whose foliage is

white. By means of a certain fine and close grained fabric, these particles at this juncture are filtered out; and, strange to say, this residuum, once a portion of a brilliant, almost colorless fluid, never even at normal temperature becomes anything but a slimy mass, resembling poor lard. In order to get this low temperature, it is necessary to ship the oil to a very high latitude, where long continued cold can be depended upon; and for this purpose the refinery which I represent has established a chilling plant at St. Albans, Vt. The oil is then reshipped to the factory, and for another year is watched and tended with the utmost care, and finished by a process known only in the Nye factory, until it is ready for market, the most delicate and highly refined article of its kind ever offered to the world.

And now, gentlemen, I have purposely made this paper short, for I have with me nearly a hundred stereopticon views, taken on the spot, which will far better than any paper tell you the story of the production of these fine fish jaw oils.

Faith Curing Timepieces.

"THE mercantile value of the Faith Curist profession is becoming evident, unless my credulity has been overstrained," said an old jeweler to a CIRCULAR-WEEKLY reporter. "It has been suggested to me that to the retail jewelry trade a wide field of enterprise has been opened, wherein long dormant material may be roused into efficiency and live dollars.

"Every merchant jeweler has an old box stowed into an out-of-the-way corner, into which, for years past, has been dumped decrepit, invalid, diseased, hypochondriacal, deranged watch movements. The cases thereof have gone to the crucible and been 'purified as by fire,' but the revivifying of the debilitated actuating power within the cases has been heretofore beyond the reach and ken of plodding jewelers. In fact, it is beyond the expedient to the average watchmaker to-day. But 'What is the matter with Faith Cure?' is echoed by 'It's all right.'

"There's nothing wrong with these movements which it is not possible to rectify. The watchmaker cannot, but the Faith Curist can; of course, if a pinion or staff be missing, the Faith Curist cannot think, or speak, it into existence; but given all its component parts, the problem is solved, because the Faith Curist has resolved that it shall be so; that it shall be so is as clear as logic based upon mysticism can make it. No cat has two tails; a Maltese cat has one more tail than no cat; therefore, a Maltese cat has three tails. Proven beyond a doubt in the estimation of my informant," persisted the old jeweler, "and if THE JEWELERS' CIRCULAR-WEEKLY has truly at heart the interests of the watchmakers, it will disseminate this information over the length and breadth of this land, so that 'he who runs may read,' and if the Faith Curists can make those watches run, why shouldn't they make them read?

"Here is a tentative, wide open market for old watch movements which have shown incapacity to 'move,' either mechanically or metaphorically. Jewelers should get them out ready for the demand by these professors of aero-dynamics.

"My informant assures me that testimony suggestively to this effect was given, recently, in the Surrogate's Court of New York County."

Independence Hall's Historic Clock.

THE historic clock in Independence Hall, Philadelphia, Pa., which recently stopped for about a week, has been completely overhauled and repaired by Samuel Dudgeon. Mr. Dudgeon says that the cause of the historic clock's breakdown was the loosening of a pin in the rack arms, whereby the lock arms of the striking part were released, with the result that one of the latter was broken off short at the hub by coming in contact with one of the larger spur wheels. Among other repairs found necessary was the replacing of the gun metal roller bearings of the pulleys carrying the heavy weights with Babbitt metal roller bearings, and a new wrought iron connection between the chain and cams which raises the 350-pound hammer that strikes the hours on the bell. The clock is of the type known to the trade as the six leg gravity escapement tower clock. The dials of the clock are nine feet in diameter. Together with the bell it weighs 12,000 pounds.

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HOROLOGICAL QUERIES.

NOTE.—Questions bearing upon the watchmaker's bench will be answered under this head. THE JEWELERS' CIRCULAR-WEEKLY has facilities for answering, in a practical manner, all horological queries, and offers its services to the trade.

GREENFIELD, Mass., Feb. 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform me, through your answers to correspondents, about what time hall clocks were made by Wilson, Birmingham, England? I have just obtained one which was used by my father as a regulator when he began business here in 1844, 57 years ago, and it is in good condition to-day.
Yours truly,
E. H. HOLLISTER.

ANSWER:—In none of the records at our command have we been able to trace a clock maker named Wilson, of Birmingham, Eng. Expert repairers of clocks, such as Thomas Reynolds, 13 E. 30th St., New York, never heard of a manufacturer of this name and say that, as a rule, Birmingham clocks are not very valuable. We would advise Mr. Hollister to write to the secretary of the British Horological Institute, Northampton Sq., Clerkenwell, London, Eng.

DANVILLE, Pa., Feb. 15, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you tell me the date of the first striking clock? Yours truly,
OTTO SALZMAN.

ANSWER:—The first mention that authoritative records give of a striking clock is that, in the "rule" of the monks of Citeaux, drawn up in 1120 and quoted by Calmet, the duty is prescribed to the sacristan of so adjusting the abbey clock that it might strike and awake the monks for matins. Dante, who was born in 1265 and died in 1321, mentions an "orologia" which struck the hour. Previous to the Citeaux clock, records show that any device resembling a striking clock was merely a bell sounded at regular intervals, the instant of ringing being determined by a sun dial or sand glass. The word "clock" signifies a bell. Further information on striking clocks may be obtained from horological books.

LOUISVILLE, Ky., March 7, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give us the names and addresses of several schools of horology and engraving? Thanking you in advance for this information, we are, Yours very truly,
JAMES K. LEMON & SON.

ANSWER: — Bradley Polytechnic Institute, Horological Department, Peoria, Ill.; S. W. Eckley (for jewelers and engravers), Peoria, Ill.; W. F. A. Woodcock & Co., Winona, Minn.; St. Louis Horological School, 2308 Locust St., St. Louis, Mo.; Philadelphia College of Horology, 1213 Filbert St., Philadelphia, Pa.; Ezra F. Bowman Technical School, Lancaster, Pa.; La Porte Watch School, La Porte, Ind.; Omaha Watch Repairing and Engraving Technical Institute, 509 Sheely Block, Omaha, Neb.

The Boston trade were considerably interested in an exhibit of art jewelry shown recently by Miss Barteaux, in her studio at 4 St. Botolph St., Back Bay. The collection included some beautiful specimens of the new long silver girdles now being worn and also many novelties which are believed never to have been shown in this country before.

WORKSHOP QUERIES.

NOTE.—Questions bearing upon the various departments of the jewelry or silver ware workshop will be answered under this head. THE JEWELERS' CIRCULAR-WEEKLY has facilities for answering in a practical manner technical queries of this character, and offers its services to the trade.

NEW YORK, March 4, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
How would you suggest to do oxidizing in a cold way? Yours,
MECHANIC.

ANSWER:—Silver is oxidized in the cold way by immersing it into a saturated solution of liver-of-sulphur, which is prepared and kept for instant use, by dissolving a small piece of the liver-of-sulphur in an ounce of water. Always keep the bottle containing the fluid tightly corked.

WALLINGFORD, Conn., March 3, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Being a subscriber of your paper, I feel at liberty in asking you a question about the alloying of silver. Will you please tell me if there are any alloys that could be put in silver (when smelted) so when you come to work the silver into different articles you wouldn't have to have the articles fired (or fire-scaled)? You know, after annealing silver you have to have it fire-scaled before you can finish it. Yours truly,
SILVERSMITH.

ANSWER:—We are sorry that we do not know of any alloys that can be put into the molten silver to prevent the objectionable fire-coating. As correspondent is, no doubt, familiar with the processes of removing fire-coat, we will not give any instructions upon that subject.

PROVIDENCE, R. I., Feb. 14, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly give me the following information through your columns, and greatly oblige? Do the Alvin Mfg. Co. or any other firm hold a patent for depositing silver on glass and then engraving through it, and if so, what is the date of same? Very truly yours,
N. T. CROSSMAN.

ANSWER:—The Alvin Mfg. Co.'s process relating to silver deposit ware is patent No. 472,230, granted April 5, 1892.

ANDERSON, Ind., March 2, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform me as to the best way to transfer one engraved letter to another piece to be engraved, on knives, forks and spoons? Am now using a postal card and soap, but that takes too long, and I have used a roller, but with no success. What is the difference of heat in using natural or manufactured gas? Which is the hotter?
Yours respectfully,
GEORGE GREYER.

ANSWER:—The best way to transfer engraving from one piece to another is to rub transfer wax into the engraved letters. This wax is made of: Beeswax, 3 parts; tallow, 3 parts; Canada balsam, 1 part; olive oil, 1 part. If the wax becomes too hard, add a few drops of olive oil, and if too soft, a little more beeswax. Care should be taken that the wax does not remain on the surface about the engraving, otherwise the impression would be blurred. Then moisten a piece of paper by drawing it over the tongue and lay it on the engraving. Upon this is laid another piece of dry paper and securing both with the thumb and forefinger of the left hand, so they will not be moved, go over the entire surface with a burnisher made of steel or bone, with a pointed end. This will press the lower paper into the engraving and cause the wax to adhere to it. Then the top paper is removed and the corner of the lower one gently raised. The whole is then carefully peeled off, and underneath will be found a reversed, sharp impression of the engraving. The edges of the paper are then cut so it can be fitted in a position on the other articles similar to that on the original one. When this is done lay the paper in the proper position and rub the index finger lightly over it, which will transfer a clear likeness of the original engraving. If due care is taken two dozen or more transfers can be made from a single impression. 2. Several persons have informed us that natural gas yields a greater amount of heat than artificial gas, due, no doubt, to its composition and greater pressure, but as we cannot find any authority for the statement we do not commit ourselves.



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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

VARIED LINES OF POTTERY.

THE dealer looking for odd, weird or unique effects in pottery can do no better than to visit the warerooms of Charles Ahrenfeldt & Son, 52 Murray St., New York, where samples of almost every European pottery that enters into the jewelry trade are now displayed. Italian pottery, as usual, is prominent in the line, while among the less familiar wares are Alsatian pottery, Hessian vases and jugs in crude effects, Bodenbach ware, Moravian vases of various forms, and a collection of Baden pottery, which recently received a gold medal at the Paris Exposition. In standard lines exceptionally fine assortments are here shown in Royal Vienna, Dresden and Royal Bonn. In Bonn one of the newest varieties is called the "Meissonier" and shows panels of blue with large, full figure decorations of men in costume, following subjects of the famous artist whose name the ware bears.

*

TWO FINE LINES FOR JEWELERS.

OF the many lines of art wares for the jewelry trade offered by L. Straus & Sons, 42-48 Warren St., New York, there are none which will appeal generally to all classes of dealers more than their own Rudolstadt pottery and American cut glass. The pottery, this year, shows more than the usual variety of decorations and embraces all classes of treatment, from the lightest of flower effects to the most beautiful and artistic figure panels, while ivory treatment still remains a prominent decoration of the line. The cut glass includes a variety that could hardly be increased, either in grades, the number of styles of cutting, shapes, or different pieces. Rock crystal cutting is also to be found in this line, on both the white and colored glass ware, while a collection of pieces, white and colored, mounted in sterling silver, is both rich and varied.

*

COMPLETE AND RICH LINE OF GILT REGULATORS.

GILT regulators form one of the lines which Glaenzer Frères & Rheinboldt, 26-28 Washington Pl., New York, may, with pride, call to the attention of importing jewelers, as it is one of the most complete as well as the richest that the dealer could desire from which to select his stock. Beginning with the plain gilt regulators, the oval shape pieces and the frames with bead edge, the line spreads out into fancy regulators with medallion and rhinestone pendulums, after which come the cloisonné enamel pieces, wherein is an assortment so rich and large that an inspection is necessary to give an adequate idea of its extent and beauty. There are, however, a few pieces so unique in character that special mention should be made of them. These are regulators with porcelain cases and domes decorated with figures in Vienna style on a ground of deep blue. In some of these the clocks are between six pillars which support the dome; the dome, pillars and band at the base showing the Vienna decorations. Others are in box shape, with the dome and case decorated in the same manner.

*

EASTER NOVELTIES IN POTTERY AND GLASS.

AMONG the Easter novelties sold by Bawo & Dotter, 26-32 Barclay St., New York, are many lines, prominent among which are a number of small vases in Venetian style, with serpents or flowers connecting the stem to the bowl. In a similar glass ware is shown a collection of ornaments somewhat larger in size, which consists of representations in colored glass of lilies, roses and other plants with leaves, showing variegated metallic colorings. In cameo ware is to be found an excellent collection of eggs in the form of vases and ornaments; the white cameo decoration consisting principally of rabbits or birds on a solid matt ground of green or blue. A number have full figures in white of rabbits, chickens or babies. Easter eggs of glass and china are also shown in many other wares.

THE RAMBLER.

Reverent Care of Old China.

WE all sustain a certain measure of damage from the wastefulness of the class which, using what they do not pay for, have no adequate sense of its value. Costly cut glass and exquisite china are nicked and shattered past repair by clumsy and careless persons, who have no idea of the heart-breaks they cause.

We women love our pretty cups and saucers, our dainty vases and plates, and our beautiful bric-à-brac, and around every piece a myriad of associations cluster. This bit reminds us of Florentine sunshine, the other came from the Swiss Alps, another yet always brings up a glimpse of an English lane overrun with roses. No money can pay for those delicate and lovely things which have become endeared by the use of a lifetime, and sacred through the touching of fingers now folded under the coffin lid. We shall secure the minimum of waste in most cases by a return to the old plan of our grandmothers, when, following their good example, we shall wash our china ourselves. It is work for gentlewomen, not for peasants, with no training in the art of deft handling and fine manipulation.

A tin basin divided into compartments—one for washing in hot soapsuds, piece by piece, the other for dipping and rinsing—a supply of soft towels, and a lady not in a hurry, are all that are needed to enable us to hand our china down, an heirloom, intact, to the generations which are to follow us.

An old English custom, traditional in the leisurely homes across the water, was imported by the colonial gentlewomen of the south, when they first established family life on this side of the great sea, and to this day, in Maryland, Virginia, Kentucky and South Carolina the mistress of the house and her daughters personally care for their fine china. A beautiful array of rare china is shown in a New England homestead, the envy of collectors, the admiration of guests, so exquisite are the shapes, so transparent the eggshell thinness, so harmonious the coloring and the whole equipage is perfect still—not a single piece having been broken since a Puritan ancestress brought it from Devon, long before the Revolution. The daughters of the house have always, with religious care, washed and wiped and taken down and put away this treasure beyond price.—*Collier's Weekly.*

You May Believe This or Not.

A STORY comes from Middletown, Pa., that on March 8, 1901, at 8 o'clock in the evening, a grandfather's clock purchased by a Mr. Irwin, of that town, March 8, 1831, at 8 o'clock in the evening, began to strike and did not stop until it had struck 1,000 times. After a short period of rest it cut loose again for another 1,000 strokes. The clock was purchased at the store of the late Joseph Ross, in Middletown, who was the father of Charlie Ross, who was kidnaped at his home in Germantown, Pa., a number of years ago. The clock has been keeping good time for seven decades and its queer freak cannot be accounted for.

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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

SPECTACLE AND EYEGLASS FRAME REPAIRING.

THERE is probably no more difficult job for the average jewelry repairer than that found in a broken spectacle frame, and especially so in one that has been broken and repaired near one place several times before.

If the reader will note where spectacle frames are generally broken, he will see that nearly two-thirds of all frames are broken on the left side, either in the nose piece, eye wire or side piece. This is due, no doubt, to the manner in which persons put on and remove the spectacles from their faces. Another fruitful source of breakage is the incorrect manner of holding spectacle frames while cleaning the lenses. Persons, as a rule, hold the frames by the nose piece while wiping the lenses. This is wrong, for by so doing the frame is given a severe strain which may cause it to break in the eye wire. The correct way to wipe the lenses is to hold the frame by the joints. This will relieve the frame of nearly all strain and reduce the possibility of breakage to a minimum.

Each time a spectacle frame is repaired it is polished and, consequently, it is made somewhat weaker, as all polishing cuts away more or less of the metal.

In repairing a spectacle frame the workman must leave it as strong, if not stronger, at the place where it had been broken, than it was before. This is an easy matter if due care be taken in soldering, filing and polishing. In illustration, we will take a 10-karat frame, which has been broken at any place in the frame—in this case, in the eye wire near the nose piece.

The first thing to be done is to secure a nice, flat piece of charcoal or any other kind of soldering block, and some sprigs, which can be made of binding wire and are used to hold the frame and broken ends in position on the soldering block. Then, these being in readiness, clean the broken edges with a file or scraper, and securely fasten the frame on the soldering block so that the broken edges meet but do not press tightly against each other; otherwise in soldering the frame the ends would unite and spring into a V-shape and cause considerable trouble. When the frame is secured on the soldering block, prepare the borax paste by placing several drops of water on the plate and rubbing the cake of borax in it until a thin paste is formed.

Then cut the solder and after moistening the joint with a camel's hair brush, apply the solder with the moist end of the brush, or with a pair of tweezers. Then, with an easy flame, heat the solder and as little as possible of the frame on either side of the joint, until the solder flows. After the solder flows examine the joint to ascertain if it is perfectly united and, if so, remove the frame from the soldering block and pour heated pickle over the joint to remove the borax and fire-coat. But if the joint be not perfectly united re-borax and reheat the frame and cause the solder to flow. If not satisfactory this time, remove the frame from the charcoal, clean it and proceed as before. It may be well to state that the repairer will not have much trouble in this direction if the manipulation of the flame is thoroughly understood and proper care is taken in regard to keeping the work clean. Be sure that there is no foreign matter in the water or on the borax slate which could get into the paste. It is also advisable that the fingers do not touch the parts to be joined, as the grease and perspiration from one's fingers will prevent the solder flowing.

As stated before, in all spectacle repairing the workman should endeavor to leave the joint as strong and as neat as possible. To do this, the solder should be the very best obtainable, and in this connection we wish to state that no good repairer of spectacles or jewelry will use silver solder on gold work. This might be excused on work where it does not show and is gilded afterward, but even this should not be done—should be used and placed on the outside of the eye wire, when the break is in the eye wire—and allowed to melt and flow through to the inside of the eye wire. In this manner the solder will flush the joint on the outside as well as in the inside. The surplus solder on the outside can easily be filed so that the place of the break will be thicker after it is repaired than the other part of the eye wire. Of course, a lump of solder should not be left large enough to attract attention. The solder which flows on the inside of the eye wire can easily be removed by cutting crosswise inside the eye wire with a square graver, or lengthwise with a round graver similar in shape to an inside ring graver.

(To be continued.)

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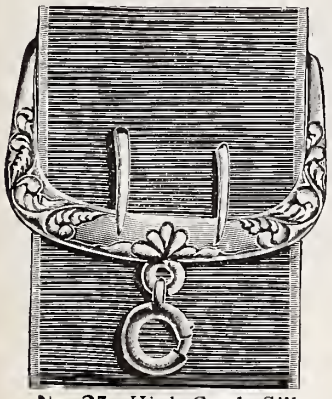
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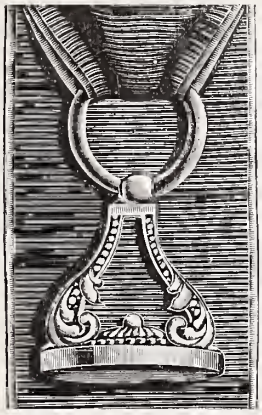
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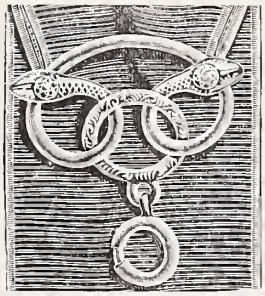
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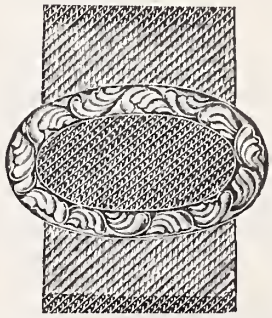
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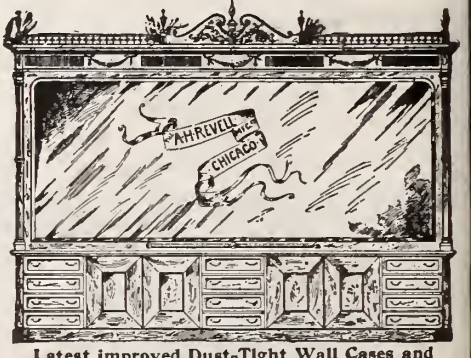
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ESTABLISHED 1869. INDEX TO ADVERTISEMENTS, PAGE 40.

THE JEWELERS' CIRCULAR
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AND THE JEWELERS' WEEKLY, CONSOLIDATED

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32D YEAR. NEW YORK, WEDNESDAY, APRIL 3, 1901. VOL. XLII. No. 9.

ART IN GLASS CAMEO WORK.

THE art of glass cameo work is one that, since ancient Greek and Roman times, has had no more beautiful expression in the form of decorative pieces than it has to-day, and to Thos. Webb & Sons, Stourbridge, England, more than to any other one man or firm for 1,000 years past is due the revival of the exquisite work of which the Portland or Berberini vase is the best known and most celebrated example. The most artistic cameo work which the house of Thos. Webb & Sons produce is the work of Mr. Woodall, an artist of rare skill, whose cameo work is considered by connoisseurs to rank with or even excel the ancient masters of the craft whose works are still extant. A notable example of Mr. Woodall's cameo work is here illustrated, and no better description of it can be given than is contained in the following extract from the *Art Critique:*

"One of the latest of Mr. Woodall's designs, called 'Moorish Bathers,' is wrought upon a plaque of noble dimensions. A rich and effective border of Arabesque ornament runs around the rim of the plaque and fitly encloses the design. The scene is laid in the interior of a Moorish palace, where a bevy of beautiful maidens are seeking relief from the heat of a southern climate or the *ennui* of a too luxurious existence, in the pleasures of a bath. The architectural features of the buildings, which surround the bathing court, remind one of a hall in the Alhambra itself. Clustering pillars and toothed arches support a façade, which is fretted and carved with a lavish richness of minute decoration, and in the background, with wonderful perspective, a colonnade runs away to a door of exit, distant and dim. A flight of steps leads down from the marble floor of the court to the bath, in which a graceful nymph is disporting herself, her loosened hair floating on the wavelets her impact has caused. In the

(*Continued on page 65.*)



500 GUINEA PLAQUE IN GLASS CAMEO. MADE BY THOS. WEBB & SONS.
[*One-third size of the original.*]

F&B Theodore W. Foster & Bro. Co.,

ORIGINATORS AND MAKERS OF BEAUTIFUL AND NOVEL EFFECTS IN THE FINEST GRADES OF ROLLED-GOLD PLATED JEWELRY.

CHAINS FOR LADIES AND FOR GENTLEMEN

of every conceivable shape and style of link, forming beautiful combinations not to be found in any other line in the country.

BRACELETS

An entirely new line of 1-10 gold bracelets and padlocks, richly chased and put up in a way that is attractive to the best class of legitimate jewelry trade.

Our **Chains** and **Bracelets** are positively the best-wearing ones on the market, and we are willing to back our statements with our broad and liberal Ten-Year Guarantee.

LOCKETS

For more than twenty years we have been acknowledged leaders in this branch of the industry, and a glance at our new patterns is enough to convince you that we are still far ahead. They are also included in our guarantee.

Your jobber carries our goods, and if you want to be sure of holding your trade insist upon having goods bearing our F&B Trade-Mark.

SEND FOR OUR NEW ILLUSTRATED SHEETS, JUST OUT.

SUCCESSORS TO FOSTER & BAILEY.

100 Richmond St., Providence, R. I.



The Twentieth Century Collection.

Fine Leather Goods

A complete line of Samples for 1901 will be on exhibition at the Palmer House, Chicago, Room 540, from March 18th to April 18th, in charge of Mr. S. L. Griffin.

C. F. RUMPP & SONS,

PHILADELPHIA.

New York Salesroom, 621 Broadway.

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MANUFACTURERS OF AN

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TELEPHONE, 645 JOHN.

WOOD ENGRAVINGS.

Horological Department,

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We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

The Francis Engraver

If you think of buying a machine and desire peace of mind thereafter, post up now on the difference between a turning and a stationary point. The following homely explanation may enlighten you. The graver, like a plow, must plow a furrow to be effective. To plow an "O" with a single cut on an article held in one position, the plow-point must be successively turned toward all points of the compass before the "O" is finished. This produces a revolution of the plow, or the graver, and by the revolution a smooth cut is made in all directions. Suppose the plow cannot be turned, but like the compass always points one way, say toward you; you can see that if pushed around the field the top and bottom of the "O" must be scraped by the graver's sides, and one side of the "O" scratched by its heel in the graver's backward movement. The cutting edge of the stationary plow or graver cannot he correctly used except on a segment of less than one-fourth of the circle. Each backward stroke is a scratch, and all curves that the graver cannot squarely meet must be scrapes or scratches.

The above is just one little point of insight into a question of great importance to the prospective buyer of an engraving machine. Write me and I will send you something about machines that you will never forget.

Address, A. E. FRANCIS, No. 780 Cedar Ave., Cleveland, Ohio.

GARREAUD & GRISER,

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LAPIDARIES. PRECIOUS STONES.

GEMS in Unique Cuttings.

FRESH WATER PEARLS

BOUGHT AND SOLD.

Also PEARLS POLISHED and all possible improvements made. Pearls damaged by setting restored.

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Office Hours: 1 to 3.

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It is a fact that we are in a better position to furnish the watchmaker more promptly than any other jobber in the United States with the following material: Lancaster, Aurora and Hamilton. We are right at the seat of operation. We have the largest and only stock of Lancaster watch material in America. We can fill your order for **Waltham, Elgin, Hampden, New England, Columbus, Illinois, Rockford, Seth Thomas, Howard, Century, Trenton, New York Standard and Swiss** as quickly as any house in this country.

We Never Sell Imitation Material for Genuine.

We have a special made balance staff and a special mounted hole jewel. We can furnish you with these balance staffs for all of the above-named watches for **$18.00 per gross.** Every mounted jewel is cemented and trued and we sell them for **$7.50 to $12.00 per gross, less 10 per cent. for cash.**

Give us a trial at your mail business and we will demonstrate our promptness.

L. C. REISNER & CO.,

Importers, Exporters, Manufacturers and Jobbers,
Watchmakers' Tools, Material and Supplies,

11 W. Chestnut St., Lancaster, Pa. 111 S. Eighth St., Phila., Pa.

Rings

Wedding, Engraved Band, Ladies' Stone.

Diamonds

Loose or Mounted in Rings.

Chains

Vest or Ladies' Guard in 14 and 10 karat.

ALL GOODS GUARANTEED
EXACTLY AS REPRESENTED.

Lowest Possible Prices
Consistent with Quality.

Selling our output for cash, or on short time only, without the expense of salesmen, allows us to sell at prices impossible elsewhere.
We will gladly send goods on memorandum to prove our claims.

IT PAYS TO BUY AT FIRST HANDS.

J. R. WOOD & SONS,

Diamond Cutters.
Ring Makers.

21 MAIDEN LANE,
NEW YORK.

The Real Rogers.
Not in the Trust.

1846 to 1901.

1846.

Three brothers, William, Asa and Simeon S. Rogers, commenced on State Street, Hartford, Conn., in a small way to plate Spoons, Forks, Etc., that they bought in the metal; a very small concern, sales limited, and their name practically unknown.

1901.

Silver Ware bearing the Rogers name found in every market, and used, when bids and estimates are called for, as the standard of comparison.

55 years.

Over half a century has passed away and Simeon L. and George H. Rogers, sons of Simeon S., one of the three original Rogers Bros., engaged in the manufacture of Silver-Plated Ware bearing their name; and they are the only Real Rogers connected with any Rogers Trade-Mark.

We guarantee our goods to strip as much silver as any brand in the market; and if you handle our line you will be independent of others and their arbitrary methods.

The Simeon L. & Geo. H. Rogers Co.,

HARTFORD, CONN.

P. O. BOX 1205.

FACTORIES: { HARTFORD, CONN. / WALLINGFORD, CONN.



Ostby & Barton Co.,

Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane. CHICAGO, 103 State Street.

REIGNING PARIS FASHIONS.

PARIS, March 25.—In my wanderings after novelties, I have noticed the loveliest creations, capable of setting women dreaming. The *motif* of most of these jewels is the stately iris, treated in a manner marking the acme of the skill of our jewelers. The accompanying sketches (Figs. 1, 2 and 3) illustrate some of these new patterns now to be seen in the windows of the leading jewelry stores. Fig. 1 is a dead gold neck pendant in the shape of a heart, in the center of which is a beautifully enameled iris flower, while from the bottom is suspended a large, fine pearl. Fig. 2 is an original belt buckle of oxidized silver, consisting of a curious and effective treatment of the flowers and leaves of the iris. Fig. 3 is an exceedingly attractive cloak clasp of enameled dead gold. It represents iris flowers, around which are gracefully twisted leaves and stems of that plant.



FIG. 1.



FIG. 3.

Some of the most fascinating necklaces exhibited are those styled dogs' collars, bearing in front a large, dead gold plate treated in the new art style. From this beautiful plate start several rows of pearls close to the neck, behind which they are gathered together by a dead gold clasp. Appealing strongly to feminine taste are necklaces composed of seven rows of emeralds graduated in sizes and surrounded by dainty brilliants. The whole setting is in the purest Louis XVI. style with girandoles and knots of brilliants. With these magnificent necklaces are shown superb corsage ornaments consisting, also, of emeralds and brilliants, set in the same style.

Necklaces of pale coral become more and more popular. Those specially favored are composed of coral beads alternating with small disks carved out of rock crystal or topaz.

The latest craze among fashionable women consists of adorning the ends of their ties and ribbons with small appendages bearing the names of *aiguillettes* and *ferrets*. These are made mostly of gold, silver or enamel and most of them are handsomely wrought or richly jeweled.

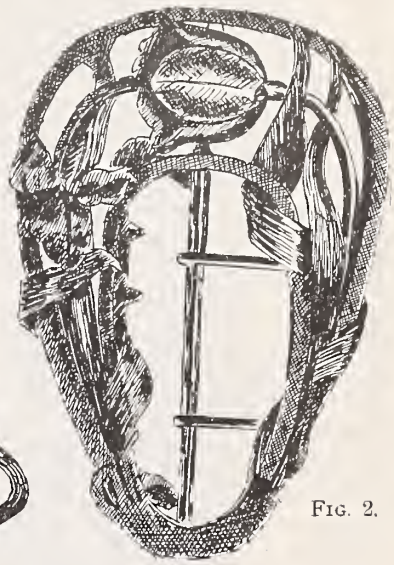


FIG. 2.

The newest substantial hooks, fixed to the waist and intended to receive the usual chatelaine attachments, are made of gold or silver, very artistically chased, and repre-



Turquoise Sash Brooches.

Illustrations ⅛ size.

Send for Selection of Latest Novelties.

Turquoise Sash Brooches,
"L'Aiglon" Silk Fobs,
Alice Nielsen Bracelets,
Photo Match Safes,
Serpent Barrettes,
Bag Tops,
Fish-Scale Purses,
Hat Pins,
Brooches,
Cuff Links.

A one-cent postal brings selection.



CHAS. L. TROUT & CO.,
5 and 7 Malden Lane, NEW YORK.

sent snakes' heads or knots interlaced. An up-to-date novelty in this line is the dead gold case, the size of a small cigar case, the inside of which discloses two sliding compartments which can hold all the accessories composing the most complete chatelaine. Two large rubies form the clasps of this charming trinket which hangs by a thin chain of dead gold, sufficiently long to be twice twisted around the wrist.

The revival of jet jewelry is thorough and our leading firms are now exhibiting the most delightful jet ornaments, such as bodice buckles, buttons, etc.

Breloques are still in great popularity



FIG. 4—POCKET GLASS.

and every day new and original ones are created. Among the latest, I will cite a mouse of jade and a gold elephant caparisoned with precious stones. The pocket glass illustrated in Fig. 4 is much worn as a breloque. Its cover is a dainty pansy, the petals of which are enameled in blue and yellow, giving the flower a quite natural appearance.

Earrings continue to enjoy the steady popularity noticed some time since. The earstud has been dethroned by the Creole shape, which is now mainly in favor. The most popular pattern consists of a small, thin ring of gold, the outer edge of which is thickly studded with brilliants.

Charming tie pins for men consist of a pure brilliant mounted in platinum and surrounded by very tiny rubies, sapphires or emeralds.

Dinner tables are now beautifully adorned with several small jardinieres, placed at random. They represent doves about to take wing. These are of Minton china and between the outspread wings of the birds are placed bunches of lilies or orchids. When wreathed with garlands of roses, these pretty accessories form an exquisite table decoration.

Sprats are served up in cut crystal boxes standing on a silver foot and laid on a small crystal tray. These boxes come in various rectangular shapes and in several sizes. They are provided with a cover of chased silver having a hook intended to bear up tongs. Sometimes the elaborately wrought cover has no hook and the tongs are simply put on the crystal tray upon which the footed box rests.

A. L.

F. A. Bonner, Ardmore, I. T., offers his business for sale, owing to ill health.

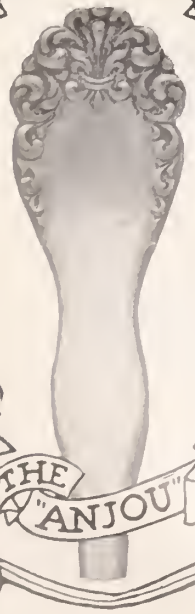
The business at Geneva, N. Y., conducted under the style of W. L. Young & Co., will hereafter be conducted by Louis H. Barth, who was a member of the firm.

TRADE 1835·R·WALLACE MARK

R·WALLACE·&·SONS·M'F'G·CO

SILVERSMITHS,

··WALLINGFORD·CONN··



"1835—R.WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

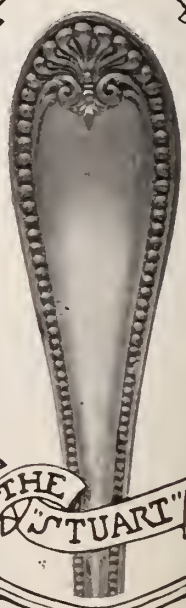
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



Factories-WALLINGFORD, CONN.

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226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

Les Cinq Fleurs

(*The Five Flowers*).

DESIGNS PATENTED.

A recent creation in Sterling Silver of rare beauty of design and workmanship in which the decorations are as beautiful and charming as those produced hitherto only in hand-wrought work.



Weights
28 and 33 oz.



Weights
20 and 24 oz.



Weights
12 and 15 oz.



Weights
20 and 24 oz.



Weights
28 and 33 oz.

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Silversmiths,

TAUNTON, MASS.

Salesrooms: { 41 Union Square, / 6 Maiden Lane, } NEW YORK.

CHICAGO OFFICE:
103 State St.

Catalogue and Price-List Furnished upon Application.

Samples at New York Salesroom, 41 UNION SQUARE.

LOVING CUPS—EASTER GOODS.
EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING 925 FINE

Jno. W. Reddall & Co.,
NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.
OFFICE AND FACTORY, 91 SABIN STREET,
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The Mauser Mfg. Co.,
Silversmiths.
Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK
"Watch Our Ads."

BRANCHES:
CHICAGO, 126 State Street; Jack Stanley, Representative.
NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,
MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.
860 Broadway,
UNION SQUARE, NEW YORK.

"TRADE-MARKS of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. Price, Book and Supplement, $2.50. THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

EASTER FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

For mourning use black suède and other black leather purses and card cases come with very dark gun metal mountings.

*

Side bags and purses of every description seem more in favor than almost any other costume accessory. One of the most artistic lately seen was of a beautiful shade of gray suède perfectly matched in color with the frame of French gray silver in relief design.

*

A pretty set of sleeve links and shirt waist studs is of white enamel with a golden fleur-de-lis on each article.

*

Paper cutters, envelope openers and book marks exploit the cross, the lily and other symbolic Easter devices.

*

Some of the newest leather belts are very narrow, in three sections united with rings, and are fastened with gilt harness buckles.

*

Manufacturers have adapted buckles very cleverly to the present fashionable figure. Some are triangular or pointed and others very narrow and curved to the contour of the waist.

*

One of the most taking of all the new bracelets is the flexible strap woven in fine gold or silver wire, with a keyless padlock which uncloses by the proper manipulation of the little knob in the keyhole.

*

An equally fascinating bracelet novelty is the double coil, two headed serpent, which can be unwound and worn very effectively as a necklace.

*

Latest in the popular leather fobs with pendant of horseshoe, or stirrup and bits, is one in the center of which is a crystal enclosing a perfect picture, in colors, of a horse's head.

*

It is predicted that ornamental gold, silver and jeweled buttons, as well as buckles and slides for ribbons, will find greater use in the costumes of the coming season. Circlets or rings enclosing jeweled flowers are the form of some of the newest imported slides for neck ribbons.

*

Among striking bits of French jewelry, so quaint and attractive that their limited appearance seems rather surprising, are the Louis XV. basket brooches—baskets of gold filled with flowers rendered in many colored jewels.

ELSIE BEE.

C. L. Byrd & Co., Memphis, Tenn., designed the new club button for the horsemen's club, of that city. It is near the size of a silver quarter, with "Memphis Jockey Club, 1901," around the edge, while the center is a symbol of the club, with a jockey's cap, whip, bridle, bit and horseshoe forming M. J. C. in gold with red enameled background.

The Diamond Markets.

ANTWERP, March 15.—The Antwerp diamond market shows much improvement. The negotiations for peace between England and the Transvaal which seem to have begun added a good deal to confidence in the trade. Should these negotiations lead to peace it is sure that the industry will gain very much by it.

Rough goods are very scarce and high. Several foreign buyers were here last week, among them being Mr. Roulina, of Paris, who bought roses for about 30,000 francs. Another Paris buyer, Mr. Wolfing, bought several lots of mêlées and paid the new rise.

LONDON, March 14.—The negotiations for peace between our country and the Boers had as a result a better feeling in the market. Important sales of polished goods were effected during the week. Rough merchandise is taken in good lots by Continental buyers.

Antwerp and Amsterdam buyers were represented on the market, but they did not make large purchases. When they bought something it was only to employ their hands. Black diamonds, which are very rare, were sold at very high prices. It is not often that these precious stones are offered. There is also a demand for black pearls. Owners of these goods can command fancy prices.

PARIS, March 15.—The French diamond market shows much improvement. Brilliants and roses are asked for by several firms and they take all they can get. Some of them are sending their usual buyers to Antwerp and Amsterdam and put wide discretion in their hands.

The tendency of the pearl market continues very firm. The vogue of the coral is the same, this gem being very fashionable here.

William H. Wagner Kills a Constable in a Fight.

SHAMOKIN, Pa., March 18.—William H. Wagner shot and killed Constable Francis Schlief, Friday evening. Wagner has a store in which he sells jewelry and bicycles. Schlief entered the store during the afternoon and had some words with Mr. Wagner's father, and then went out. About 7.30 o'clock Schlief returned, and notwithstanding the customers in the store, walked up to W. H. Wagner and, pulling out a revolver, said, in a loud voice, "There's the gun that is going to kill both you and your father. I'll blow your brains out." Wagner knocked the revolver aside just as Schlief pulled the trigger. The bullet sped harmlessly across the room and a struggle between the two men ensued. In the scuffle Schlief fired a second shot, which did no harm. Wagner jumped behind the counter, secured a revolver that he kept there to protect his store. Raising the weapon the young man pulled the trigger three times in rapid succession. Schlief fell to the floor and died at once.

Wagner gave himself up and was placed in jail. Schlief's motive is not known.

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
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IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

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BIRTH CHARMS

GEO. O. STREET & SONS,
Manufacturing Jewelers,
TRADE S MARK.
CHICAGO OFFICE, 103 State Street.
24 JOHN STREET, NEW YORK.



Marx & Brod,
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Maiden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

CAST YOUR

UPON AND INSPECT OUR NEW LINE OF
PEARL PENDANT MOUNTINGS.
49 MAIDEN LANE, NEW YORK.
L. ADLER & SON.

HOWARD STERLING COMPANY,
SILVERSMITHS,

PROVIDENCE, R. I., U. S. A.
NEW YORK, 860 BROADWAY, Samples only.

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed Receiver of Howard Sterling Company, and by order of court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business, and will take and fill orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors, and promising prompt attention to all orders given, I am,

Very truly yours,

BIRNEY C. PARSONS,
As Receiver of Howard Sterling Company.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO.,
SUCCESSOR,

SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS,
MERIDEN, CONN.

NEW YORK.

THE LINE OF THE YEAR.

Our Orders from the Jobbers prove that our goods are what the Retailers demand—. . . . . .

BRIGHT, SALABLE, UP-TO-DATE.

Send for Samples of our new.....
GOLD BARRETTES.

E. L. SPENCER & CO. 53 Aborn St., Providence, R. I.
New York Office:
9-11-13 Maiden Lane.

REMOVAL. On or about May 1st we will remove to larger and better quarters,
96, 98 & 100 MAIDEN LANE, NEW YORK.

BLANCARD & CO., Manufacturers of Settings, Galleries, Etc., also Reliable Fox-Tail Chains,
45 & 47 JOHN STREET, NEW YORK.

The Pan-American Exposition.

The Court of the Manufactures and Liberal Arts Building Will Be the Center of Attraction.

When the Pan-American Exposition opens at Buffalo, N. Y., next month, there will be so many features of exceptional interest to the visitor that to single out one part or place as worthy of especial attention might seem presumptuous. Nevertheless, for the information of the many members of the jewelry trade who will be among these visitors, attention should be called to what may be termed the "commercial art center" of the exhibition, which is the court of the Manufactures and Liberal Arts building, wherein will be installed the exhibits pertaining to artistic handicraft, embracing the finest work of America's artist-artisans in precious metals, glass, wood and other materials. It is intended that this court will contain the gold and silver work of the jeweler's art, jewelry of every kind and description, planished brass and copper, and a great many intricate and puzzling designs in wood, ivory, bone and other substances which are used for this work. Marble and stone work in fancy decorative forms will also be a feature, as well as ceramics, leather goods and tapestries.

The court has been constructed under the direction of Louis C. Tiffany, of the Allied Arts Co. (formerly the Tiffany Glass and Decorating Co.), and among the principal exhibitors will be the Gorham Mfg. Co., silver ware; Tiffany & Co., jewelry and silver ware; Allied Arts Co., glass ware, and W. & J. Sloane, carpets. These four concerns, whose efforts are practically responsible for the establishment of the court, will have the largest exhibits in this section and occupy the entire west side, while another prominent exhibit of interest to our trades will be that of the Rookwood Pottery Co.

The court will be something like a Roman basilica and with long, straight naves and arches all around. A clear story for ventilation and lighting will be utilized as a garden court and not for exhibition purposes. At the center will be a magnificent fountain designed by Louis C. Tiffany, and the surrounding naves and lower aisles will contain exhibit booths. The façades are all of the design of Mr. Tiffany and it might be here stated that this is the first attempt ever made for a distinctly architectural treatment of the interior of an exposition building, and makes the edifice in keeping with the purely artistic character of the exhibits it will contain. The smaller exhibits will be so combined in large collections as to have the appearance of large exhibits, and thus obviate the chance of giving a petty appearance to any part of the display. Among these larger collections embracing the smaller exhibits will be those of the National Arts Club and the National League of Mural Painters. With exhibits such as those of Tiffany & Co., Gorham Mfg. Co., the Allied Arts Co., the Rookwood Pottery Co. and the two associations mentioned as a basis, there can be little doubt that the court will be the main feature of attrac-

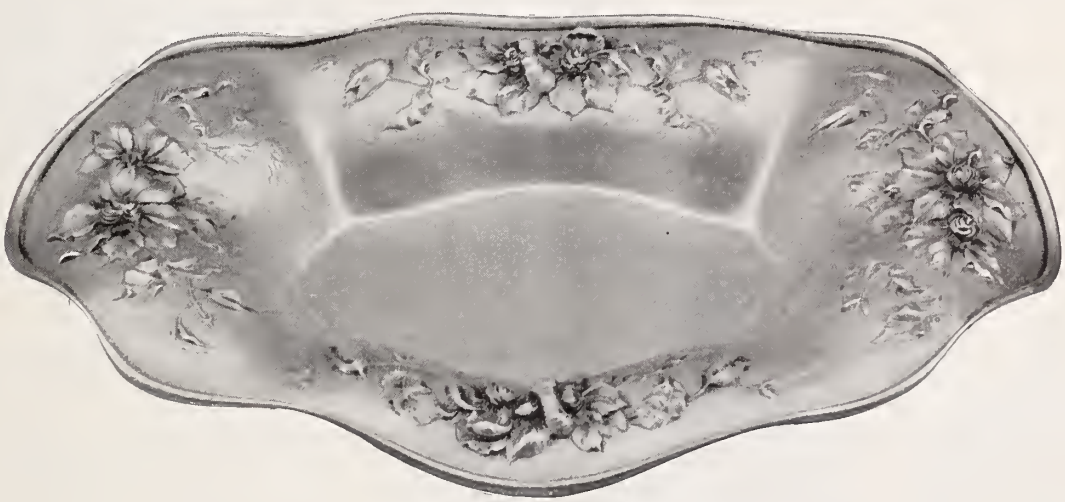
HAND-WROUGHT

..MARTELÉ..

STERLING SILVER.

There is an increasing demand among the best trade for ware differing from conventional or machine-made designs; in other words, pieces which have every indication of being hammered up by hand from the flat metal into a finished article.

To supply this demand is the object of our line of MARTELÉ, which can be furnished at moderate prices, considering the workmanship and character of the ware.



No. C 2861. Dish. Length, 17 inches.

This illustration gives a fair impression of the actual article, although each piece produced is likely to differ slightly from the preceeding one of the same design, as is usually the case in hand-made wares.

Send for Circular No. 9, giving illustrations and prices.

INTERNATIONAL SILVER CO., Successor to

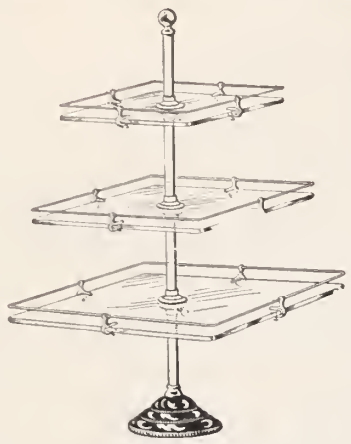
SIMPSON, HALL, MILLER & CO.,

SILVERSMITHS,

WALLINGFORD, CONNECTICUT.

NEW YORK. CHICAGO. SAN FRANCISCO.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

tion for all those who are interested in the development of the useful along the lines of the beautiful.

Algar M. Wheeler, Superintendent of Manufactures, has received notification from Tiffany & Co. that if the necessary space were allowed they would make a larger exhibit than any they have ever made. Mr. Wheeler has been informed that the company will illustrate every branch of their immense business. The whole display will represent an investment of more than $1,000,000.

The W. F. Doll Mfg. Co., 175 Broadway, New York, have received a contract to make the official watch for the Pan-American Exposition.

North Carolina is arranging to send a set of precious stones of the corundum series to the Exposition.

The Ingersoll dollar watch will be manufactured in one of the Exposition buildings, and as these watches are manufactured for this New York concern by the Waterbury Clock Co., a number of the workmen from Waterbury who are familiar with the watches will be sent to Buffalo and remain at the Ingersoll exhibit during the entire Exposition. The watches will be put together and made to run on the Exposition grounds the same as in the factory in Waterbury.

The work of making up the Fine Arts exhibition has progressed so rapidly, owing to the remarkable enthusiasm shown by the leading artists, that it is now an assured fact it will be the finest and most comprehensive collection of American art ever shown. It will be composed entirely of the work of American artists living at home and abroad. There will be probably over 600 paintings and a magnificent showing of sculpture, the latter being placed both within and outside the Art building.

One of Boston's exhibits at the Exposition will be a collection of Grueby pottery, a creation in ceramics that has already won favorable attention abroad. The collection, valued at $10,000, is now on exhibition at the store of Bigelow, Kennard & Co., Boston, Mass. The pottery is made by the Grueby Faience Co., South Boston, and takes its name from William H. Grueby, a Boston man, who invented the glaze or enamel which distinguishes it. The designs are by George P. Kendrick, also of Boston. The coloring of this pottery is chiefly a rich, deep green, though other colors, such as a light yellow and old rose, are sometimes employed, and its enamel is of a dull, though extremely smooth texture that distinguishes it from any other known variety of pottery, whether ancient or modern.

The jewelry stock of M. N. Grasby, La Crosse, Wis., was bid in by attorney Charles Schweizer, in the interest of clients, at a little over $600. The stock invoiced about $1,000. Grasby was absent from his store for about a month, leaving it in charge of clerks, who claimed to have no knowledge of his whereabouts. After the stock had been seized and application made for a receiver, Grasby returned, made an explanation and declared that he would straighten out his affairs.



Trade-mark.

GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



Trade-mark.

GUARANTEED FOR TWENTY YEARS.

FOR SALE BY ALL LEADING JOBBERS.

Brooch Mountings for Individual Portraits.

14 KARAT ONLY.



Miniature Dimensions, 27 by 21 M/M.

The wearing of Portrait Brooches is the prevailing fad among women and being exceptionally desirable for birthday and other gifts or favors there is a demand for the finer class of these goods that the jeweler will find most profitable to recognize.

ILLUSTRATIONS EXACT SIZE.

Also Bead Necklaces, Shell Hair Ornaments, Back Combs, Side Combs, Barrettes—***all gold trimmed,*** Hat Pins, Hair Brooches, Links, Brooches, Scarf Pins, Gold Belts, &c., &c., &c.



Miniature Diameter, 24 M/M.

SAMUEL CLARK
FRANKLIN DAY.
WALLACE S. CAMPBELL.
IRVING G. DAY.
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DAY, CLARK & CO.,

Makers of Fine Jewelry,

23 MAIDEN LANE, NEW YORK.

14 K. ONLY.

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DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

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CHARLES L. POWER. ROBERT B. ALLAN.

CHARLES L. POWER & CO.

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Telephone, 1158 Cortlandt.

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DIAMONDS,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

Two Men Arrested While Selling Stolen Jewelry and One Confesses.

KANSAS CITY, Mo., March 28.—George Haight and William Leavett were arrested Friday in J. B. Schmeltz's jewelry store, 1231 Grand Ave., where they were trying to dispose of jewelry at so low a price that the jeweler's suspicions were aroused. They were arrested and when searched they had much jewelry in their possession—1,000 or more rings and other articles, worth $2,500. They claimed they were traveling salesmen and succeeded in selling about $40 worth to the Barr Jewelry Co. and a bill of $160 to Harry Finkelstein, pawnbroker.

Haight said a friend of his had been in the jewelry business and failed and as he owed him money had given him the jewelry. They were held for investigation and given a thorough examination. Haight was proof against this until he was told that a telegram from Chicago identified him as one who had robbed a big wholesale jewelry house there. He then confessed that he was a jeweler and had stolen the goods from Otto Young & Co., Chicago, while in their employ. He worked there from November, 1900, until the second week in January, 1901. Leavett, who was arrested with Haight, denies any knowledge of the robbery. He had known Haight for several years, however. The two men were taken to Chicago, Monday night.

Two Strangers, Left Alone in a Store, Helped Themselves to Watches, Etc.

SCRANTON, Pa., March 27.—Several watches and chains were stolen from the store of E. W. Squiers, Peckville, last Thursday morning, by "Jim" Collins and "Tony" Farrell, of that place. Both men were arrested and are now in the county jail. They entered the store on the morning in question and inquired of Mrs. Squiers, who came to wait on them, if there was any work she could give them to do. She replied that there was not and retired into her living apartments in the rear of the store, thinking that the men would go out. She was called out into the store a short time later by the entrance of a customer and saw that a tray which had contained the watches and chains was empty on the top of the show case. Farrell was arrested. Collins eluded capture until Saturday afternoon. Only a small portion of the jewelry has been recovered.

Jeweler Krauss Left Store Unattended and Thieves Improved the Opportunity.

LA FAYETTE, La., March 25.—Saturday morning the jewelry store of P. Krauss was entered, when he stepped out for a few minutes, and some $200 worth of jewelry stolen. As yet no arrest has been made.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier. *GEO. M. HARD, President.* *W. H. STRAWN, Ass't Cashier.*

Death of an Old Watch Case Springer.

Jules Racine, one of the oldest and best known watch case springers in the trade, died of pneumonia after a short illness, March 18, at his home, 207 6th St., Hoboken, N. J. The deceased had worked in this country for over 50 years and was widely known throughout the watch case trade and among the Swiss colony of New York. He was born in January, 1828, at St. Imier, Switzerland, and as a young man learned his trade in his native country. When about 20 years old he came to America and found employment with a watch maker by the name of Barbier, at 76 Fulton St., New York. He then went with L. & M. Mathez, for whom he worked many years, until they sold out their shop in 1877, after which he worked for the American Watch Case Co. For the past 10 years the deceased had been connected with P. A. Jeanneret, 77 Nassau St. In his death the trade lose one of its cleverest workmen and a man highly regarded by his friends and associates.

The deceased was a member of the Watch Case Makers' Mutual Benefit Association but of no other clubs or fraternities. He is survived by a widow and three daughters. The funeral services were held March 21 from his late home.

Property of the Rockford Watch Case Co. Sold and Will Be Operated at Once.

ROCKFORD, Ill., March 27.—The Rockford Watch Case Co. property has been sold by P. Allen Taft to Charles Schleicher and Joseph Meixner. They have formed a stock company and incorporated under the State laws. Messrs. Schleicher and Meixner have been employes of the company for the past 14 years. They will conduct the business on the same lines as it has been in the past, and will enlarge it to its former dimensions. The Rockford Watch Case Co. moved from Chicago, 18 years ago, where they were known as the Northwestern Watch Case Co., owned by a stock company made up of William Lathrop and other local capitalists. W. C. Taft took the management for the stockholders after the company came to Rockford and has conducted the business since. The factory at one time employed 60 men but only employs six now.

The present business will be conducted under the style of the New Rockford Watch Case Co. The incorporators are Joseph Meixner, Charles Schleicher and Alexander Hammer.

Mr. Stoehr, who conducted a jewelry store in Grundy Center, Ia., several years ago, recently died at his home in Freeport, Ill.

George Lang, who conducted a jewelry store on South St., Oyster Bay, N. Y., closed up his business recently and moved to Brooklyn.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

PEARLS AND DIAMONDS
SAPPHIRES
MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
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RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

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Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliasson Bros. & Co.
IMPORTERS AND JOBBERS OF
DIAMONDS
WATCHES
JEWELRY
9-11-13 MAIDEN LANE, NEW YORK.
62-64 STATE STREET, ALBANY, N. Y.

William Bardel Sails to Europe to Assume His Consular Duties.

William Bardel, the recently appointed Commercial Agent of the United States to Bamberg, Germany, sailed Saturday, accompanied by his wife, three daughters and a son, on the *Pennsylvania*, to take up his duties in Europe.

Mr. Bardel has been connected with



WILLIAM BARDEL,
COMMERCIAL AGENT AT BAMBERG, GERMANY.

the jewelry trade of New York for 34 years and few merchants in the vicinity of the "Lane" have more friends or are better known than he. Mr. Bardel is a native of Nuremberg, one of the nearest large towns to his new post, and was born in that city, Sept. 29, 1846. Here he received his education and served his commercial apprenticeship in the toy business for which Nuremberg is famous. At the age of 21 years he came to America, in the interest of Roth & Rau, commission merchants, to establish agencies for them in this country, and after finishing his work for this house he decided to remain in America. His first position in the jewelry trade was as salesman for Phillip Bissinger, importer of jewelry and manufacturing jeweler, 13 John St., and he remained with Mr. Bissinger until 1873. He then started in business for himself and two years later, in 1875, with Henry Heller, formed the firm of Heller & Bardel. The partners purchased from Mr. Bissinger his manufacturing plant, factory and tools, and established themselves as manufacturing jewelers at 13 John St, where they remained until the building was torn down in 1888. The firm then moved to 22 Maiden Lane. The firm dissolved in 1896, Mr. Heller retiring, since which time Mr. Bardel has continued alone.

For many years Mr. Bardel has been a noted figure in the jewelry trade and has been especially prominent in certain circles, particularly The Jewelers' League. Mr. Bardel was one of the first members of The League; was for many years a member of the executive committee; was chairman of that committee and of recent years a vice-president. He was also one of the founders of The New York Jewelers' Board of Trade and at one time vice-president of that organization. He was also among the first members of The Jewelers' Safety Fund Society, The Jewelers' Protective Union and The Jewelers' Security Alliance. Among other organizations to which he belongs are the Masons and the Brooklyn Germania, of which association he is vice-president. Mr. Bardel was married in 1873 and has five children, two sons and three daughters, four of whom accompany him and his wife to Germany.

Hoodlums Drove Mr. Ralle Away from Duncanville, Pa.

ALTOONA, Pa., March 25.—A Duncanville, Pa., correspondent writes as follows: We regret that the hoodlum element has succeeded in driving out R. Ralle, a watch maker who opened up a shop here about a year ago. Mr. Ralle is an inoffensive old gentleman and would not harm or molest anyone. He has been annoyed day and night by boys and young men thumping on the door and hammering on the windows and throwing dirt and filth into his shop.

P. C. Johnson has opened a jewelry store in Rockford, Wash.

I. Marks, Eveleth, Minn., will retire from business. Mr. Marks will take up hypnotism as a profession.

An old mirror and clock, said to be over 100 years old, were purchased by Mrs. Zeb Crosby, of Rochester, N. Y., at an auction, recently.

H. V. Taylor and E. W. Stroebel will open a jewelry and music store in Waterloo, Ia., about July 1. Mr. Taylor now has a jewelry establishment in the drug store of Wood & Wyant, in Waterloo.

PEARLS.

Our Experience

in purchasing goods simplifies matters for the discriminating buyer who purchases of us.
He will find exactly the goods he needs, in assortments large enough to admit of careful and successful selection.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Argument in Ontario Legislature Against the Trading Stamp Business.

TORONTO, Can., March 30.—The bill now before the Ontario Legislature giving municipal councils power to prohibit the use of trading stamps within their limits came up for consideration before a special committee of the House on the 27th inst.

G. P. Graham, M. P. P., the introducer of the bill, explained the measure, adducing the customary arguments against trading stamps and similar devices and calling the attention of the committee to the numerously signed petitions sent in from all parts of the Province asking for the suppression of the system. The merchants had had ample experience as to the working of the device and the great majority had come to the conclusion that it was unprofitable, but owing to the keenness of competition many found it difficult to discard it so long as their rivals continued to resort to this method of inducing custom.

W. B. Rogers, representing the Retail Merchants' Association of Toronto, urged that trading stamps were detrimental to business and injurious to the morals of the community. The system appealed to the greed of those who desired to get something for nothing, but the advantage reaped by the customer was delusive as he was charged more for the goods he bought. The trading stamp companies were simply parasites whose operations in nowise increased the wealth of the country.

E. M. Trowern said that the system was simply an additional item in the cost of doing business. Many who had at first been favorable to the system had been convinced by actual experience of their mistake. Several others, including Mr. Fullerton, who appeared as counsel for the city of Toronto, spoke against trading stamps.

Two or three small dealers spoke in favor of the system and contended that the use of stamps had aided their business.

The committee reported in favor of the bill, adding a proviso that the trading stamp companies be given until Jan. 1, 1902, to go out of business, and another amendment allowing merchants and others to issue bonds redeemable by themselves to serve the same purpose as trading stamps. The bill will come up for a third reading in the House next week.

Death of Simon Salsburg.

WILKES-BARRE, Pa., March 31.—Simon Salsburg, for many years a jeweler in this city, died at his home, 27 N. Welles St., Friday afternoon, after a protracted illness, from a complication of diseases. He had been in failing health for about four years and for 10 weeks had been confined to his room.

He was born in Germany, 56 years ago, and emigrated to this country, 38 years ago, locating in the south before removing to Wilkes-Barre, 35 years ago. He continued in the jewelry business until his health failed. Mr. Salsburg gave freely to charities. He is survived by a wife, three brothers and two sisters.

FANCY STONES.

Under this heading are classified

RUBIES, EMERALDS, SAPPHIRES, PEARLS, SPINELS, TURQUOISES AND OPALS.

IN OUR 1901 CATALOGUE we illustrate all the above fancy stones, in natural colors, showing the different weights and prices of each. We also print with each a series of articles giving useful information. We believe dealers who are not fully posted could increase their sales of these goods by making a study of these articles and by keeping our catalogue handy for reference.



1 GR. 2 GR. 3 GR. 4 GR. 5 GR. 6 GR. 7 GR. 8 GR.

This cut, showing the different sizes and weights of pearls, is but one of the many illustrations of the various stones shown in our catalogue. If you have not received a copy we will be pleased to send you one upon application.

S. C. SCOTT MFG. CO.,

9-11-13 MAIDEN LANE, - - - - NEW YORK.

All of our Diamond Goods are sold under our Grading System and with a specific guarantee as to quality.



Profit Reapers.

Diamond Jewelry that is of the very highest grade, yet most moderate in price—which sells rapidly—and which a progressive jeweler always reorders for his stock.

That's what we can always say of our Diamond Jewelry.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

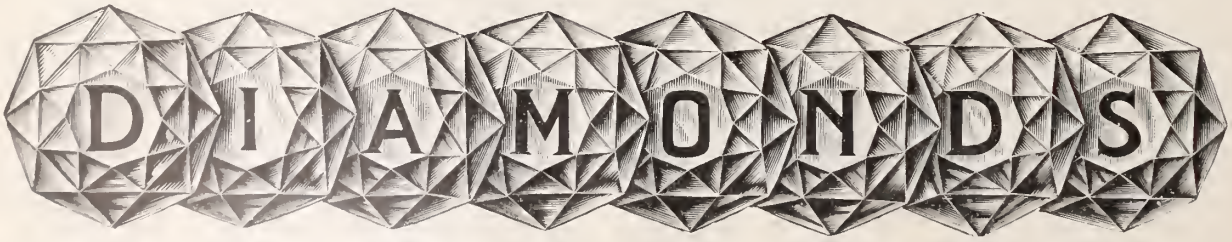
Futile Endeavors to Fleece Jewelers of the City of Mexico.

CITY of MEXICO, Mex., March 18.—A few days ago a well dressed young Mexican entered the "La Violeta" jewelry store, Plateros St., and asked to be shown some trivial article. A case containing 12 gold watches valued at $1,800 was on the counter and when the salesman turned his back the caller swiftly closed the case of watches and slipped it under his coat. The salesman missed the watches and accused the would-be customer of having taken them. Thereupon the man started to run and was pursued and overtaken by the salesman. The watches were recovered and the man arrested and placed in prison. He has been identified as a well known thief.

J. A. Donovan, a young American who came to this city something over five years ago from Boston, Mass., is in serious trouble. On Feb. 1, Donovan called at the jewelry store, "La Mas Barata," this city, and asked to look at the diamond rings in stock. He selected one with a single gem and when told that the price was $180 he pulled out a check book and paid for it with a check for the amount asked, signing the name of J. F. Dwyer. The clerk accepted the check and Donovan walked off with the ring. Ten minutes later, when the check was presented to the bank for collection, the holder was informed by the bank officials that the signer thereof had never had any funds in the bank. The proprietor of the jewelry store placed the matter in the hands of the police, but no trace of the alleged culprit could be found until two days ago when he was seen on one of the principal streets by a member of the secret police and was arrested. He was placed in Belem prison and is incomunicado.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Hampden Watch Co. Will Use Electricity as Motive Power.

CANTON, O., March 28.—Work has been begun this week in the various departments of the Hampden Watch Co. preparatory to installing electric machines, to be placed there within the next month. A contract has been made with the Westinghouse Co. that the machines be delivered by April 15. It is thought that they can be erected by May 1. The machines will be 10, 15, 20 and 25 horse power, according to the size of the departments to be operated, the whole aggregating 200 horse power. A new power plant is being erected at the Dueber Watch Case Mfg. Co.'s plant from which power is to be furnished. A fast running engine will operate a 200 horse power generator. President Dueber said this change means a saving of several thousand dollars annually. He says the watch business is promising and is better than last year.

Jeweler and Auctioneer Were Fined, but Will Contest the Case.

MIDDLETOWN, O., March 27.—J. C. Alexander, traveling jeweler, and J. T. Anderson, auctioneer, were each fined $50 and costs for conducting an auction sale without first applying for a license from the city, they being charged by Casper Fenzel, a local jeweler, with being transient vendors and subject to the license regulations.

The license ordinance will be attacked in the Butler County Court of Common Pleas. The case has attracted marked attention as a test case. The city ordinance prescribes a $10 a day fee. Alexander and Anderson contest payment on the ground that Alexander had opened up a jewelry store in good faith, and merely took the auction plan of selling goods after a business failure. The city contends that the failure was fraudulent.

Two young men attempted to rob the show window of J. H. Wenger, Tonawanda, N. Y., while he was supposed to be engaged. He saw one of them take a watch and with the assistance of a revolver compelled the prompt surrender of his property.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.
IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.

H. A. GROEN & BRO.,
IMPORTERS and CUTTERS of
DIAMONDS,
HAVE ENLARGED THEIR FACTORY and ARE NOW READY to SUPPLY the TRADE on a LARGER SCALE THAN HERETOFORE.
Office, 37-39 Maiden Lane. Factory, 29 Gold St., New York.
Telephone, 3590 John. Amsterdam, 123 N. Heerengracht.

Hirsh & Hyman, Importers and Cutters of
40 Maiden Lane, NEW YORK.
Diamonds.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam).
OFFICE AND FACTORY:
101 Beekman Street, New York.
DIAMOND CUTTER and POLISHER FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.

London, 19 & 20 Holborn Viaduct. New York, 68 Nassau St
TELEPHONE, 2733 JOHN.
Joseph Frankel's Sons
Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

Another Silver Plate Co.

American Silver Co. Get the Bristol Brass and Clock Co.'s Spoon Department.

BRISTOL, Conn., March 29.—It was announced last night that the American Silver Co had purchased the spoon department of the Bristol Brass and Clock Co. Last week the fact became public that the latter company intended to erect shortly a large building in addition to their present plant for the purpose of carrying on the manufacture of table cutlery. The American Silver Co. are a new corporation. They will absorb the present spoon department of the old company and will erect the new cutlery factory. The transfer of the books and business will take place April 1. For many years this department of the Bristol Brass and Clock Co. has carried on the manufacture of various kinds of copper, brass and German silver goods, plated ware and articles for the table. It is the intention of the new corporation to extend this business to larger proportions. From 75 to 100 new hands will be employed before many months.

The American Silver Co. were organized here yesterday and have asked to be incorporated under the laws of the State of Connecticut with a capital of $200,000. The chief stockholders are J. Hart Welch, the president of the Bristol Brass and Clock Co., and Julian R. Holley, the general manager and treasurer of the same company. The American Silver Co. enter the field as a competitor of the International Silver Co.

Pendants.

Fancy Pendants for the neck, of Baroque Pearls, Opals, Turquoises and other fancy stones in combination with diamonds are extremely fashionable, and we are prepared to supply the demand.

When you have calls for these goods let us hear from you. We have them from $25.00 to $100.00.

HAYDEN W. WHEELER & CO.,

15 MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

The Clerk Stole the Diamonds and Stabbed Himself to Avert Suspicion.

KANSAS CITY, Mo., March 28.—Pinkerton detectives have succeeded in finding the $3,000 worth of diamonds stolen from the Edwards & Sloane Jewelry Co., March 12, in a small wooden box hidden in the basement of the Keith & Perry building. William A. Deardurff, the clerk concerned in the mystery, was arrested in the office of Edwards & Sloane Co., charged with the robbery. The firm are members of The Jewelers' Security Alliance, who, with the local police and Pinkerton detectives, took charge of the case.

Deardurff figured very prominently in the affair, being the man who was designated to take out the package of money by the thief, and the one who found the empty tray, and who said he had been stabbed in the back by a tall man while working in the basement of the building. The detectives shadowed him on the night when he was sent out with the supposed package of money and saw that he did not meet any one, although he told Mr. Edwards on his return that he had given the package to a man who demanded it. He also told a peculiar story about a colored man's coming to his home and offering him one of the rings for $35, which was worth $50, and he had purchased it. The detectives believed that as he had been watched so closely, the jewels were either hidden in the basement of the building or at his home. A thorough search was made of the basement and the property was soon found, in a small hole in the wall, loose in a small box which had a flat stone placed over it.

Deardurff is 20 years old and has been with the Edwards & Sloane Jewelry Co. 18 months. He has made a complete confession and says that he stabbed himself in order to avert suspicion. Deardurff accompanied one of the other clerks to the detectives' office, last week, and identified two of the pictures in the rogues' gallery as the photos of the men he had seen loafing around the building for a day or two previous to the robbery. They were men who had been implicated in several robberies similar to this one.

Deardurff pleaded guilty in the Criminal Court this morning and was sentenced to two years' confinement in the penitentiary by Judge Wofford. Mr. Edwards, his employer, and the family and friends of the young man asked to have his sentence made as light as possible. They testified to the good reputation he had borne heretofore. Deardurff said it was the first time in his life he had ever taken anything which did not belong to him, and he did not know what he intended to do with the jewels.

He told the Judge that he was determined to make a man of himself yet, in spite of this trouble. He was acting as shipping clerk, and the Judge said it was a serious mistake to allow so young a man, receiving such a small salary, to fill such a responsible position, as he had so many temptations.

A. Eberhart, Elkader, Ia., is putting up a new store building.

Desperate Daylight Robber in Cincinnati Quickly Captured.

CINCINNATI, O., March 30.—A desperate thief made an unsuccessful attempt to rob J. C. Wilms & Co. in broad daylight, when the sidewalk before the store was crowded with people. Mr. Wilms was sitting behind a counter, and when the robber drew a revolver and leveled it at his head and threatened to shoot if he didn't keep quiet, Mr. Wilms says he thought the man was joking or insane. As he backed over to a case containing watches and began helping himself, Mr. Wilms realized that it was robbery. He jumped up and grappled with the robber. In the struggle his head struck against the edge of the case and he fell to the floor, stunned and bleeding. With four watches in his pocket, the man hurried out the door and ran along the street.

The police quickly gave chase and cornered the man in the rear yard of a house. He tried to shoot the policeman but was prevented. Then he tried to shoot himself but was disarmed. The watches were recovered. The robber was identified as John E. Breul, an old offender who has served time for house burglaries. He is a Swiss, 30 years old, and claims New York as his residence.

Calvin J. Wells Files a Petition in Bankruptcy.

UTICA, N. Y., March 30.—A petition in bankruptcy was filed with the Clerk of the United States District Court, in this city, yesterday, by Calvin J. Wells. He has debts amounting to $12,568.13 and assets of $1,025. Only $253.63 of the liabilities is in secured claims. Alfred A. Cross, of Oneida, is the only secured creditor. He holds a Supreme Court order appointing Charles B. Mason receiver of certain property bequeathed to Mr. Wells by his father, Calvin H. Wells, who died in 1896. The petitioner's interest is valued at about $1,000, subject to the advancements, amounting to $775, made to Mr. Wells by his father.

The creditors of Mr. Wells are jewelry manufacturing concerns in different cities. The debts were contracted by him while in business in Oneida. Mr. Wells has no assets except property bequeathed to him and which is secured by other claims. C. Lansing Jones is Mr. Wells's attorney.

This petition has no reference whatever to the C. J. Wells Co., with whom Mr. Wells has been identified in this city.

Herbert N. Bunker, Brewer, Me., will supply the class rings for the senior class of the Brewer high school.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND RECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS:
138-142 West 14th St., N. Y.

68 Nassau St.,

NEW YORK.

CHICAGO, 149 State Street.

LONDON, 29 Ely Place.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

AT THE PARIS EXPOSITION.

PITZELE & BASCHKOPF,



No. 202.

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.



No. 205.

Annual Meeting of International Silver Co. Stockholders.

The annual meeting of the stockholders of the International Silver Co. was held Thursday, at 83 Montgomery St., Jersey City, N. J. Sixteen directors were re-elected. W. H. Watrous resigned and has sold out his holdings, and his place in the directorate was not filled, making a reduction of one in the number of directors. The directors reëlected are as follows: Samuel Dodd, George H. Wilcox, George C. Edwards, C. A. Hamilton, Henry J. Lewis, S. P. Wilcox, George M. Curtis, C. H. Tibbits, E. M. Post, S. L. Barbour, W. J. Miller, O. F. Thomas, George D. Munson, D. R. Thomas, C. E. Breckenridge and George Rockwell. The annual report showed the following:

ASSETS.

Plant investment	$16,282,100 09
Stock on hand, improved, in process and raw	2,982,431 01
Other investments	224,294 69
First mortgage bonds in treasury	150,000 00
Cash in banks	434,910 32
Accounts and notes receivable	1,936,149 29
Total	$22,009,881 40

LIABILITIES.

Capital stock, preferred	$5,107,500 00
Capital stock, common	9,944,700 00
First mortgage bonds	3,900,000 00
First mortgage bonds of Holmes & Edwards Silver Co.	127,600 00
Accounts and notes payable	1,251,698 13
Surplus	1,678,383 27
Total	$22,009,881 40

The directors met the same day and re-elected the old officers.

Strike of the Wadsworth Watch Case Co.'s Engravers.

NEWPORT, Ky., March 28.—A strike occurred at the Wadsworth Watch Case Co. factory Tuesday. Sixty-five engravers marched out of the factory. Last Saturday in each man's pay envelope was a card, citing that the company demanded more work from the piece workers and unless the demand was acceded to a reduction in the wage scale would be made.

The Kunze case, in which A. Davison, a former jeweler of Dixon, Ill., accuses him of secreting bankrupt stock, was called before United States Commissioner Mason, March 22. Kunze was on the stand in his own behalf and related at length his connection with the Davison bankruptcy case, and denied that he at any time knew that Davison had money or valuables secreted. Kunze was held for the Federal Grand Jury.

WHY NOT BUY YOUR GOODS **DIRECT** FROM THE MANUFACTURER?

We manufacture for the RETAILER and sell to him **direct only.** Our goods cannot be found in Jobbers' Stocks, **nor can the jobbers offer them** to you for the same money.

Try Them and be Convinced.

We Sell to the Jewelry Trade Only.

THE BASSETT JEWELRY CO.,
Providence, R. I.

GORHAM SILVER

is sold to the legitimate jewelry trade only. No fear of competition with Department Stores. They can't buy it.

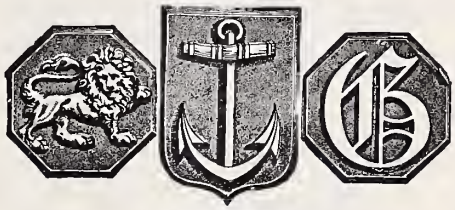
GORHAM SILVER

is made to meet all demands of the trade, from the smallest inexpensive objects to the finest examples of hand-wrought ware.

GORHAM SILVER

is known everywhere to represent the most approved and fashionable designs as well as unequalled workmanship.

TRADE MARK



STERLING

GORHAM SILVER

costs no more than inferior wares without a reputation. The trade mark it bears is a recognized symbol of standard value the world over.

GORHAM SILVER

received the Grand Prix at the Paris Exposition.

GORHAM MFG. CO.

Broadway and Nineteenth St., N. Y.

BRANCHES

NEW YORK	CHICAGO	SAN FRANCISCO
21-23 Maiden Lane	131-137 Wabash Avenue	118-120 Sutter Street

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

ESTABLISHED 1863.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

The Leader ...IN... HIGH-GRADE WATCHES —IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane, New York.

SOLE AGENT,

Importations at the Port of New York.

Weeks Ended March 30, 1900, *and March* 29, 1901.		
China, Glass and Earthen Ware:	1900.	1901.
China	$30,055	$56,678
Earthen ware	12,429	4,334
Glass ware	13,604	18,494
Optical glass	2,967	.....
Instruments:		
Musical	12,678	29,614
Optical	4,280	2,986
Philosophical	1,940	2,213
Jewelry, etc.:		
Jewelry	7,548	66,394
Precious stones	109,913	364,435
Watches	25,596	18,423
Metals, etc.:		
Bronzes	587	1,493
Cutlery	25,939	57,841
Dutch metal	4,133	8,123
Platina	15,907	51,844
Plated ware	.....	135
Silver ware	624	2,213
Miscellaneous:		
Alabaster ornaments	164	222
Amber	.....	1,305
Beads	1,930	3,505
Clocks	3,142	3,196
Fans	20,762	9,350
Fancy goods	7,736	6,527
Ivory	597	77
Ivory, manufactures of	260	418
Marble, manufactures of	6,530	11,572
Statuary	773	3,040

Window Smasher Gets 40 Watches from G. A. Spies's Window.

PITTSBURGH, Pa., March 27. — The jewelry store of G. A. Spies, Monongahela City, was robbed about 2 o'clock yesterday morning, of several hundred dollars' worth of watches and rings. The goods were taken from a show window which had been broken by the use of a large stone. The thieves carried on their work without being detected and escaped with all the booty that could be gathered from the window. No attempt had been made to take articles from the show cases.

About 2 o'clock in the morning, Mr. Spies was awakened by the barking of a dog in the front of his store. He hurried down stairs but found no one in the building and returned to his room. At dawn, persons passing along the street saw that the window had been broken and that everything in it had been carried off. Mr. Spies stated that the thieves got 40 gold and silver watches and a great number of stick pins, brooches and rings.

Suffolk Watch Co. Operating the Plant of Columbia Watch Co.

WALTHAM, Mass., March 28.—The business of the Columbia Watch Co. is now being conducted by the Suffolk Watch Co., recently incorporated under the laws of the State of Maine. The officers are as follows: President, Morton Trehore; treasurer, Steven Whidden; secretary and general manager, Renton Whidden. It is said no material departure from the policy of their predecessors will be made by the new company. W. H. Matheson will continue as superintendent of the factory.

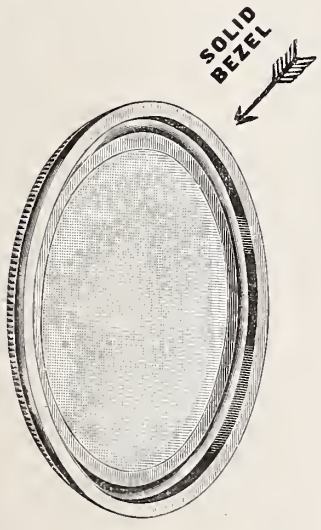
H. I. Marks, Carlisle, Pa., has moved his store.

W. H. Taylor & Co., Shenandoah, Ia., are selling out and will move to York, Neb.

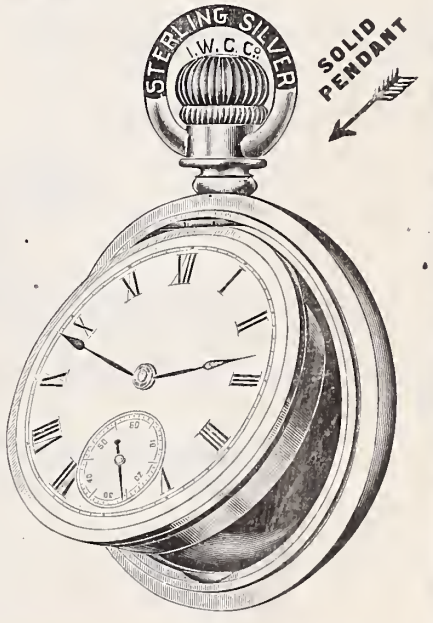
Isadore Gittler, son of M. Gittler, who formerly was in business at Ashland, Wis., will open a store in that town.

TRADE ILLINOIS WATCH CASE CO. MARK.

ALL PATENTS EXPIRED ON SCREW BEZEL



WATCH CASES.



Our customers need have no fear of patent suits or of intimidation methods on the part of other manufacturers.

WE WILL VIGOROUSLY DEFEND ANY SUITS BEGUN AGAINST THEM FOR INFRINGEMENT OF PATENTS BY ANY CASES WE MANUFACTURE.

ILLINOIS WATCH CASE CO., ELGIN, ILL.

CHICAGO: No. 133 Wabash Avenue. NEW YORK: No. 9 Maiden Lane.
SAN FRANCISCO: No. 22 Sutter Street.

Fire in Attleboro Falls.

Three Manufacturing Firms Affected but Prompt in Starting Up Afresh.

North Attleboro, Mass., March 30.—Ninety-five thousand dollars' worth of property was destroyed or ruined, Wednesday morning, March 27, at Attleboro Falls, and the factory building owned by the heirs of the late Handel N. Daggett, and the jewelry manufacturing plants of J. F. Sturdy's Sons, W. N. Fisher & Co. and E. E. Thomas, Jr., & Co. went up in smoke or down in a tangled mass of wreckage. Between 300 and 350 men and girls were thrown out of employment. With characteristic energy the firms have secured quarters in the vacant shops in Robinsonville, owned by the heirs of the Fallon estate in Providence, have taken them on a one year lease, and a gang of men are at work now fitting up the shops and moving all that was saved from the ruin into them.

The story of the fire is a short one. The crazed baying of a dog at 2.35 o'clock Wednesday morning aroused William Routley and William Riordan, living near the shop and employed in it. The latter was the first to reach box 43 and the response of the department was an excellent one. The firemen promptly sent a second alarm and the full department was on the scene in a very few minutes. They were hampered by the location of the shop, one side fronting a lake so that the real heart of the flames could hardly be reached, and also from the fact that it must have been burning a long time before the alarm was sounded at all. The whole shop was finally gutted and the hosemen deserve praise for saving a part of one ell and the big Gold Medal Braid Mill adjoining. At 6.05 the fire was out and the recall sounded. At first it was the positive assertion of all interested that the fire was of incendiary origin. The two men who saw it first declared positively that it started from two places entirely separated, and both of them at considerable distance from the forges. The forges were the only fires in the building at any time. Friday, however, fire marshal H. H. Collamore, of Fall River, deputy sheriff E. Carlisle Brown and chief engineer Harry W. Tufts made the most thorough investigation, and were unanimous that a large crack or defect in the back of a forge was at fault, and that the apparent duplex start was caused by the fire running in two directions along some light wood fixtures before breaking out through the walls of the building.

The shop was in the form of a big "H," two stories high, and with an aggregate floor space of some 25,000 square feet. The first floor of the H was divided equally between E. E. Thomas, Jr., & Co. and W. N. Fisher & Co. The former made ladies' goods and wearing novelties and figured their loss at $18,000, partly insured. The firm were the successors of the Lenau Thomas Co. Fisher & Co. made findings, swivels, bars and so forth, and figured their loss at $18,000, partly insured by Mr. Parker. The house embraces only Mr. Fisher himself, being the successor since 1892 of W. D. Fisher & Co., run by his father. J. F. Sturdy's Sons occupied the whole of the top floor with a very finely equipped plant. They estimated their loss at about $35,000, very nearly all insured. They make chains and lockets and are an old house, founded in 1865 by J. F. Sturdy, J. A. Perry and F. Doll. The damage to the building is estimated their loss at about $35,000, very making a total of $93,000 in shop and plants. The remaining $2,000 of the estimated loss represents the personal tools and property of the employes, wholly uninsured. To illustrate, Walter W. Cobb ran a room in which he did the stone setting and engraving for all three firms, and his loss is between $300 and $400. Alec Irkland, tool maker for the Sturdy house, had a similar loss of over $150. Almost every adult in the employ of the three houses had a similar kit, and $2,000 is regarded as a conservative figure. This makes the $95,000 total.

There was no time spent crying over spilt milk. A temporary office in a small but convenient building on the braid mill property was opened up jointly, telephone connections made, a paymaster installed to give money to those of the employes to whom it was due, and the work of salvage began in earnest. Everything which could ever be of use again is being taken out and put in order and the lease of the Robinsonville shops was effected by Friday morning, and the goods were moved there as fast as they came from the ruins. The firms will be shipping goods in the course of a few days, for the fitting of their new home is going on very rapidly. J. F. Sturdy's Sons will have their line ready within three weeks.

IMPREGNABLE

is our position in the WATCH BUSINESS to-day.

We possess every advantage obtainable.

WE LEAD . in . DUEBER-HAMPDEN WATCHES.

We are the largest distributors in America.

Our Railroad Watches pass inspection; no house can serve you better.

"Come a-shopping" by mail.



No Goods Sold at Retail.

John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

Mr. Rote's Burglar-Clerk Is Wanted for Texas Crimes.

Marion, S. C., March 30.—The young man, Viron W. Mitchell, who was employed by H. B. Rote, of this place, and who was arrested and is now in jail here waiting trial for entering Mr. Rote's store during the night of Feb. 15, is also wanted at Belton, Tex., on two charges of burglary and larceny. The Governor of South Carolina honored requisition papers from the Governor of Texas, Wednesday, and the papers are now in the hands of the sheriff. A young man from this town by the name of John P. McMillan is also implicated in the robbery of Mr. Rote's store. He was also familiar with the business, having been employed as a clerk during the holiday season, and he and Mitchell were very chummy. McMillan was indicted by the Grand Jury and trial was set for March 18, but owing to smallpox being discovered that morning in Marion the Judge was absent and Court had to adjourn until June. Mitchell came from Washington, D. C., Jan. 12.

The jewelry stores of Bradford, Pa., will hereafter close at 6.30 o'clock P. M.

John G. Bridgewater, who for many years has been engaged in the jewelry business at New Castle, Del., will remove to Wilmington, Del. He will, however, conduct a branch store at New Castle.

Canada Notes.

Alex. Cameron. Mitchell, Ont., has gone out of business.

The death is announced of James McDougall, jeweler, Richibucto, N. B.

George S. Edmunds, jeweler, Alliston, Ont., has given a chattel mortgage to R. Edmunds for $400.

The bailiff is in possession of the stock of J. W. Fraser, Russell, Man., and it is to be sold at auction.

H. A. Hattie, jeweler, Yarmouth, N. S., has assigned to E. H. Armstrong, and a meeting of creditors took place March 28.

I. W. Vidito, of M. S. Brown & Co.'s jewelry establishment, Halifax, N. S., and wife left March 28, for Boston and New York.

R. A. Dickson, of R. A. Dickson & Co., jewelers, Montreal, whose auction sale is now proceeding, intends to retire from business.

Henry Birks and Mrs. Birks, Montreal, have returned from a trip to Bermuda. Richard Birks, who has been confined to the house for some weeks through serious illness, is once more able to be out.

H. W. Revell, jeweler, Meaford, Ont., who has made an assignment to C. H. Jay, has been in business about three years. In November last he was obliged to mortgage his stock. A meeting of creditors took place March 29.

The preferred stock to the amount of $290,000, of William A. Rogers, Limited, which was placed on the market in Toronto on March 25, was all taken up the same day, subscriptions being received amounting to a total of $380,000. All subscriptions under 50 shares were allotted in full. Many subscriptions were received from the United States, especially from Niagara Falls, Buffalo, and New York. As the prospectus was only before the public for one week, this is regarded as a highly successful floatation.

Theodore A. Cossman, Grand Master of the Ancient Free and Accepted Masons of the Province of Nova Scotia, who recently took unto himself a wife, was presented by the Masons of Halifax, last week, with a handsome and valuable token of their esteem, in the shape of a cabinet of silver ware, consisting of flat ware and a silver hot water urn, accompanied with an address. A fac-simile of the latter engraved on a large silver plate and set in an oval frame of Irish bog oak was also part of the gift. The placing of the address on the plate was a most unique idea. It was done by Mr. Schwitzer, of M. S. Brown & Co.'s jewelry establishment, and was an exact copy of the pen and ink writing, even to the signatures of the committee. It was a credit to the engraver's art. The cabinet was secured from New York and the whole affair cost about $250.

Syracuse, N. Y.

C. E. Eager has removed the remainder of his stock into the southern half of the store next north of his former location in Salina St.

E. William Frost, watchmaker and engraver, who has been with C. E. Eager for the last seven and one-half years, has located for himself at the corner of E. Washington and Warren Sts.

THINK

of a grocer keeping store without flour, or a butcher keeping shop without beef,

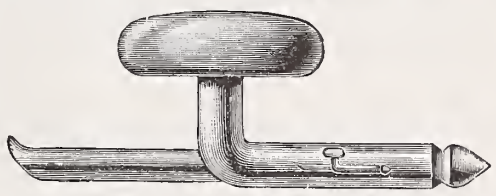
AND THEN THINK

of a retail jeweler without shirt studs in his stock.

One is as consistent as the other.

When buying shirt studs, buy the best, and that's

THE LARTER STUD



Patented December 18, 1900.
Patented February 5, 1901.

It Is in a class by itself,

fitting either buttonhole, eyelethole or a combination of the two.

WITH { No soiling of shirt bosom. / No annoyance of working out. / Nothing to come apart and lose.

Made in { 18k. Gold, / 14k. Gold, / 10k. Gold and Extra Quality 14k. Plate. } These two qualities to be had through leading jobbers.

Larter, Elcox & Co.,

21 & 23 Maiden Lane,

NEW YORK.





RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES
...ARE...
STRICTLY HIGH GRADE.
...YOU CAN...
MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

Providence.

Mr. Phillips, of Richter & Phillips, Cincinnati, O., and Charles Phillips, of Phillips & Wrinch, Toronto, Ont., called upon some of the manufacturers in this city, last week.

Thomas W. Lind is increasing his facilities for the manufacture of jewelers' findings by enlarging his shop room. He will soon occupy the entire floor on which his present shop is situated at 67 Friendship St.

Franklin P. Austin, well known in this city as a skilful jeweler, particularly as a chaser, died Thursday night at his home in Pawtuxet, from pneumonia. Mr. Austin was in his 49th year. For many years he had been associated with the jewelry trade in Providence, having charge of the chasing departments of several of the large shops here. At the time of his death he was with Edwin Tinkham, chaser, rear of 17 Page St.

The Horton-Angell Co., Attleboro, incorporated under the Rhode Island law, have filed a certificate at the office of the City Clerk, this city, setting forth the condition of the concern at the close of business, Dec. 31, 1900, as follows: Capital stock paid in, $100,000; real estate at assessed valuation, $21,440; personal assets, $140,163; debts and liabilities, none. The statement is signed by T. S. Carpenter, H. A. Clark and C. J. McClatchey, a majority of the directors.

As stated in an item in the issue of March 20, one of the reasons which the creditors of John M. Peck, doing business as the Providence Notion Co., gave for filing a petition of bankruptcy was that they believed goods were being shipped away from the store. It has now developed in an order issued from the United States District Court, that the petitioners were laboring under a misapprehension. It has been shown to the Court that a brother, Ira Peck, was doing a manufacturing business in the same building and that the goods shipped away were made by the brother. The Court has ordered the release of the property of Ira Peck, thus indicating the error of the creditors of John M. Peck, who made an assignment for the benefit of his creditors on March 5.

A sneak thief was caught in the act of helping himself to the money in the cash drawer in the safe in the office of the R. L. Griffith & Son Co., 144 Pine St., shortly before 5 o'clock Wednesday afternoon, but the man succeeded in making good his escape. The bookkeeper had left the office for a moment when, hearing a slight noise, she turned back and saw the thief, who had managed to slip into the office from the hallway unnoticed. The safe door was open and the thief had his hand on a package of bills when Miss Dunn saw him. Instead of crying out, as might have been natural, Miss Dunn tried to grapple with the man, but he was too quick for her and eluded her grasp. Walter Griffith, the jun-

WATCHES, JEWELRY, SILVERWARE, TRAYS, CASES FOR
S. AND A. BORGZINNER,
82-84 NASSAU ST.
NEW YORK
CASES FOR MANICURE & TOILET ARTICLES, PAPER BOXES.

ior member of the firm, was busy in the packing room near by, but he saw the man making a hasty exit. Quickly grasping the situation, Mr. Griffith gave chase, but the sneak thief had gotten too much of a start, and was quickly lost to sight in the street. The matter was reported to the detective department.

D. L. How, who has been salesman for the Watson, Newell Co., will represent E. L. Logee & Co. in the west until Mr. Hungerford is able to attend to it again. They have added to their line a large number of charms, buttons and pins, in gold and plate, of all societies. When Mr. Hungerford recovers from his illness, he will resume charge of the western territory, and Mr. How will look out for the east.

Attleboro.

David E. Makepeace has given the contract for a duplicate of his present mammoth jewelry factory. The new one will be on Pine St., 153x40 feet, three stories high, with a three story ell 81x40 feet. Three out of town firms will occupy it.

After failing to catch the market at the outset there is one novelty made in the Attleboro shops which is beginning to experience a very respectable rush. It is the various forms of lapel souvenirs for the members and sympathizers of the "White Rats."

Joseph and John Bloom started on Friday the new concern styled Bloom Bros., located in the S. O. Bigney building on County St., and devoted entirely to pearl goods manufacture. The former had been for several years in the pearl department of the W. H. Wilmarth Co. factory, and is a thoroughly practical man.

Kingston, R. I., has been making an offer to L. W. Teed & Co. to remove their plant and business to that place. The Kingston Board of Trade inspected the factory and looked into the commercial record of the firm. The board selected as the site on which they wished to locate the firm a place in their village of Peacedale, and arranged for the erection of a factory, for piping it for gas and wiring it for electricity, and their plans appear to have been pretty definite in every way. Mr. Swift, of the firm, was interviewed Thursday. He stated positively that all the above arrangements, while true so far as they went, were still in the air. He added that Saturday afternoon the board would pay him a visit and that a call at 5 o'clock that day would result in the issuance of an official statement. Saturday afternoon he had experienced a great change of heart. The call resulted in the statement that there was "positively nothing new to say."

Utica, N. Y.

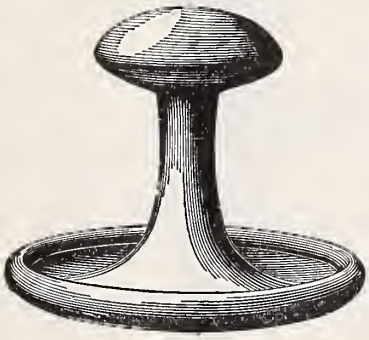
The stock of the late C. C. Shaver has been sold at auction.

Frank Crain, jeweler, Marathon, is a bankrupt. He states that his debts amount to $2,190.67. The assets exceed the debts.

William M. Swayze, who for some time conducted a trading stamp business, and who recently filed a petition in bankruptcy, was a director in the Oneida Silverware Mfg. Co.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink*'s souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink*'s attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

KLEIN BROTHERS,

Diamond Setters, Engravers

AND CHASERS,

9-13 Maiden Lane, Room 1308, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

M. H. Douglas, missionary of the Keystone Watch Case Co., is visiting the trade in southern Indiana.

Traveling men who called on Davenport, Ia., jewelers the past week were: Will B. Terry, J. H. Purdy & Co.; E. C. Weidlich, William Weidlich & Bro.; Frank F. Gibson, H. A. Kirby Co.; G. W. Bliss, Krementz & Co.; M. Miller, Herman Keck Mfg. Co.; A. N. Brittan, M. A. Mead & Co.; E. L. Slocum, Louis Hinsberger Cut Glass Co.; George J. Gruen, D. Gruen, Sons & Co.; L. Newhouse, L. Newhouse & Co.; J. A. Goldberg, and representative of J. D. Bergen & Co.

Mr. Peacock, Lord & King, and H. E. Cobb, Daggett & Clap Co., were in Omaha, Neb., last week. Mr. Cobb was on his way to the Pacific Coast.

Among the traveling representatives in St. Louis, Mo., the past week were: Henry Cowan; Lucian Rockwell, Poole Silver Co.; and A. S. Wormood, Illinois Watch Co.

Zach A. Oppenheimer; Dave Beer, Bernheim, Cohen & Beer; Herman Abrams, and A. F. Lowenthal are a diamond quartette who were in San Francisco, Cal., last week.

The traveling representatives of eastern firms who called on Kansas City, Mo., trade last week were: W. A. Weichmann, for Frank W. Smith; Lewis L. Squire, F. H. Cutler & Co.; I. Keasler, Aurora Silver Plate Mfg. Co.; and Mr. Hulstrom, Wilcox & Evertsen.

Fred. Cateron, of Shenandoah, Neb., is now traveling for the Shook Mfg. Co., Omaha, Neb. He has just made his maiden trip and did good business. Mr. Taylor, traveler for the Shook Co., was taken ill at Burlington Junction, Mo., and was obliged to return home for 10 days.

J. P. Kirschby, formerly with Bauman-Massa Jewelry Co. and the St. Louis Clock and Silver Ware Co., St. Louis, Mo., has accepted a position with the Reed-Bennett Co., Minneapolis, Minn. He will represent the material department in Minnesota, North Dakota and South Dakota.

Not many traveling men called upon the Pittsburgh, Pa., trade last week. Among the few were: Lawrence H. Smith, Bippart, Griscom & Osborn; Mr. Samuels, Woodside Sterling Co.; Emanuel Jacobson, Jacobson Bros.; Arthur Bradshaw, International Silver Co.; H. C. Walton, Wadsworth Watch Case Co.; S. C. Corbin, Waterbury Clock Co.; Mr. Platt, Theodore W. Foster & Bro. Co.

Maurice J. Baer, of the Attleboro Mfg. Co., is visiting his parents in Pittsburgh, Pa.

Traveling men in Indianapolis, Ind., last week included: Richard Robinson, T. G. Frothingham & Co.; John Keane, Ostby & Barton Co.; George Goldberg, W. & S. Blackinton; M. Klipper, Hipp. Didisheim & Bro.; R. E. Creasey, The Arlington Co.; I. W. Smith, Horton, Angell Co.; D. Schwab, Ciner & Seeleman.

Among the traveling salesmen who recently passed through Detroit, Mich., were: M. Bernheim, Woodside Sterling Co.; A. W. Levy, Byron L. Strasburger & Co.; Leon Sichel, C. P. Goldsmith & Co.; W. S. Dudley, Rogers, Smith & Co.; G. L. Howard, Towle Mfg. Co.; W. C. Barry, Larter, Elcox & Co.; F. C. Shinn, Charles L. Trout & Co.; L. E. Smith, M. B. Bryant & Co.; C. A. Hulstrom, Wilcox & Evertsen; H. J. Rolfe, The Derby Silver Co.; M. L. Barnard, J. B. Bowden & Co.; R. H. Schley, Sloan & Co.; D. Skutch, The New Haven Clock Co.; W. R. Shute, Jones & Woodland; W. H. Race, The Meriden Silver Plate Co.; H. C. Barnum, Shafer & Douglas; W. H. Bryant, T. G. Hawkes & Co.; Clarence Pettit, Link & Angell; J. C. Bigalke, for A. Wittnauer.

Traveling salesmen visiting Boston, Mass., last week included: W. R. Cattelle, Henry E. Oppenheimer & Co.; Charles L. Power, Charles L. Power & Co.; Samuel Howland, Joseph Frankel's Sons; Frank Wood, Ludwig Nissen & Co.; Fred. Clarkson, Albert Lorsch & Co.; Alexander Chase, A. Ludeke & Co.; John L. Shepherd, The Keystone Watch Case Co.; John Abel, Abel Bros. & Co.; Lucien M. Zell, The American Gem Co.; Archibald Rutherford, H. A. Kirby Co.; T. B. Wilcox, The Pairpoint Corporation; Mr. Byron, Whiting Mfg. Co.; William S. Metcalf, Plainville Stock Co.; W. B. Ballou, R. Blackinton & Co.; Mr. Schley, Sloan & Co.; Emil Harbeck, Kelley & Steimann; H. B. Beach, Jr., The Middletown Plate Co.

The following visited Minneapolis and St. Paul, Minn., the past week: C. T. Baker, Plainville Stock Co.; B. Kaufman, for Fred. Kaufman; G. Rodenberg, S. & B. Lederer Co.; Fred. Foster, Unger Bros.; Mr. Garland, L. H. Keller & Co.; Mr. Friedman, L. Adler & Son; Harry B. Kennion, Parks Bros. & Rogers; H. E. Cobb, Daggett & Clap Co.; L. E. Fay, R. F. Simmons Co.; E. P. Tiffany, F. H. Sadler & Co.; Lewis P. Cook, S. Sternau & Co.; F. H. Wilkinson, for A. Wittnauer; Abe Harris, Harris, Schuster & Co.; Mr. Mench, Rockford Silver Plate Co.; F. B. Rogers, West Silver Co.; representative of the New Haven Clock Co.; Frank E. Wallis, T. W. Adams & Co.; J. R. Payne, Meriden Cutlery Co.; George Tinker, William B. Durgin Co.

Calling on Syracuse, N. Y., jewelers the past two weeks were: E. C. North, Smith & North; Benjamin M. Henschel, Heintz Bros.; J. Goldberg; Arthur Totten, Larter, Elcox & Co.; T. E. Bowne, E. Ira Richards & Co.; H. W. Frohlichstein, Frohlichstein & England; Mr. Walker, The Pairpoint Corporation; J. H. Thompson, Bioren Bros.; S. Glenn Walmsley, for Hermann Baum; A. H. Oakley, Thornton Bros. and Walter E. Hayward; William Matschke, F. & F. Felger and A. Joralemon & Son; N. Steigerwald, Buffalo Jewelry Case Co.; C. D. Hintze, Enos Richardson & Co.; L. R. Millar, for J. W. Forsinger; Walter S. Noon, W. F. Cory & Bro.; Herbert H. Rosensteel, B. H. Davis & Co.; W. H. Gregory, Strobell & Crane; William W. Middlebrook, B. A. Ballou &



Three Good Reasons

why you ought to lay in a line of our BARRETTES

RIGHT NOW.

BECAUSE this is the time of year when there is a demand for these goods and by pushing them you can stimulate your Spring trade.

BECAUSE, while the barrette is a novelty and is worn largely on account of its attractiveness, it is also a becoming necessity.

BECAUSE we carry an extensive assortment as to styles at uniformly moderate prices.

HENRY FREUND & BRO., The Jewelry House,

9-11-13 MAIDEN LANE, NEW YORK.

THE "DUKE OF YORK."



TRADE MARK

STERLING

WHITING M'F'G CO.

Silversmiths,

Broadway & 18th St.,

NEW YORK.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR LATEST PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS.

WE MANUFACTURE SOLID SILVER ONLY AND OF BUT ONE GRADE, THAT OF STERLING 925-1,000 FINE; THEREFORE, OUR TRADE-MARK IS A GUARANTEE OF QUALITY AS ABSOLUTE AS THE HALL-MARK OF ENGLAND.

THE QUESTION, "IS IT SILVER OR IS IT PLATED?" IS NEVER RAISED CONCERNING A GIFT BEARING THIS TRADE-MARK, AS ALL WARES SO MARKED ARE SOLID SILVER AND SOLID SILVER ONLY.

We do not sell our wares to Dry Goods and Department Houses and have never done so.

C. O. Bartel, The Western Clock Mfg. Co.; E. F. Strickland, The American Clock Co.; D. Skutch, New Haven Clock Co.; Mr. Cook, Fonteneau & Cook, G. W. Pickering, Allen & Jonassohn; Frank W. Collom, J. D. Warren & Co.; S. J. Hughes, George H. Cahoone & Co.; H. D. Phelps, The Phelps & Bartholomew Co.; Mr. Somes, S. O. Bigney & Co.; George Southwick, Union Braiding Co.; H. Carter, Mockridge Jewelry Co.; S. B. Clark, The Matthews & Willard Mfg. Co.; R. T. Supple, William B. Durgin Co.; V. L. Burgesser, Krementz & Co.; L. E. Waterman, Jr., L. E. Waterman Co.

Ralph M. Cohen, western representative of the Niagara Ring Mfg. Co., Buffalo, N. Y., has just returned from a two months' trip to the western trade. He reports good business and bright prospects for the Fall.

L. C. Reisner Gets Favorable Auditor's Decision.

LANCASTER, Pa., April 1.—The suit of the relatives of Ezra F. Bowman against L. C. Reisner, which was referred to an auditor, has been settled by the auditor in favor of Mr. Reisner. There is likely to be an appeal from the auditor's decision and the matter may go to the Supreme Court.

This case grew out of the financial difficulties of Ezra F. Bowman & Co., some years ago, when the firm made an assignment for the benefit of creditors. L. C. Reisner was the assignee. It was claimed by some of the relatives and friends of Mr. Bowman, that the assignee bought in the business at a great sacrifice, and exceptions were filed by them to the assignee's account, which was filed about a year ago. An attempt was made to surcharge him with a large amount. The present litigation then began and has so far resulted in a victory for Mr. Reisner.

Boston.

Fred H. Pope, of D. C. Percival & Co., left Boston Thursday for a two weeks' trip to Hot Springs, Va.

Smith, Patterson & Co., 52 Summer St., have just placed in position a beautiful case for the display of a line of solid silver ware.

The wholesale jewelry trade have agreed to close their stores at 5 o'clock P. M. week days, and 1 o'clock P. M. Saturdays, from April 1 to Sept. 30.

D. Frank Connor, of Holyoke, Mass., identified by Chief Inspector Watts, of Boston as wanted in several New England cities, was arrested last Friday night at Biddeford, Me. It is said he was selling cheap plated watches, claiming them to be solid gold, with the United States assay mark on them. Connor was arraigned in Court and held in $500 for appearance at the May term.

The following named Washington St. jewelry firms have signed a petition protesting against any legislation which will require the removal of the surface tracks from any portion of Washington St., where the same now are, and humbly beg the Legislature to refuse to enact any such legislation: The E. Howard Clock Co., Charles May & Co., Andrew J. Lloyd & Co., the E. B. Horn Co., the Boston Diamond Co., Montana Diamond Co., Henry Guild & Son, Monroe & Lane, Kettell & Blake, C. A. W. Crosby & Son, A. T. Morrill & Co., the Globe Optical Co. and Freeman & Taylor. The Washington St. business men are very much in earnest in regard to this proposition to remove the car tracks from the surface of this busy thoroughfare, and the hearings that will be held will undoubtedly be decidedly interesting.

Boston creditors of W. A. England, Worcester, Mass., are beginning to feel anxious about their accounts. It is said that England's landlord is pushing matters in order to secure back rental money. Estimates of the stock on hand vary all the way from $3,000 to $25,000. The gas company have shut off the gas and the store is being lighted with kerosene lamps. An offer of 25 per cent. has been made by England's counsel, but it is doubtful if it is accepted.

Among the buyers in town last week were: A. W. Turner, Willimantic, Conn.; J. H. Conner, Lynn, Mass.; F. L. Willoby, Brookline, N. H.; N. C. Squire, Lynn, Mass.; G. A. Collins, Salem, Mass.; C. F. Pettingill, Quincy, Mass.; W. H. Heath, South Braintree, Mass.; W. A. G. Smith, Rockland, Mass.; Percival Safford, of J. F. Safford & Son Farmington, N. H.; H. S. Hewett, Brockton, Mass.; H. L. Dole, Haverhill, Mass.; W. R. Amzen, Fall River, Mass.; F. R. Hayden, Worcester, Mass.

American Waltham Watch Co.'s Surplus Over $1,000,000.

BOSTON, Mass., March 29.—At the annual meeting of the American Waltham Watch Co. yesterday, the directors were re-elected, with the exception that Reginald C. Robbins succeeds George H. Shirley, deceased. The treasurer's statement showed a surplus for the year of $328,576. The company's total surplus is $1,117,576.



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AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

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Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

Every line of reading matter in THE JEWELERS' CIRCULAR-WEEKLY, with the exception of a few brief extracts from exchanges, always properly credited, is written exclusively for this journal. Each issue of THE JEWELERS' CIRCULAR-WEEKLY is copyrighted. Permission to quote is extended to other publications provided such quotations are properly credited.

THE pronounced increase in the importations of precious stones into the port of New York noticeable during January and February continued through last month. This is well shown in the report just made by Gen. George W. Mindil, Jewelry Examiner at the Public Stores, to Appraiser Wakeman, which gives the total importations of precious stones and pearls during March as $2,234,538.52, of which cut stones amounted to $1,416,770.20, and uncut, $817,768.32. General Mindil's report, which makes some interesting comparisons with former years, is as follows:

HON. WM. F. WAKEMAN,

SIR:—Accompanying this, please find report of precious stones received and passed through the month of March, 1901, also a comparison of figures thus presented with those furnished in reports of corresponding months in the two preceding years.

March.	*Cut.*	*Uncut.*
1901	$1,416,770 20	$817,768 32
1900	720,408 40	60,601 80
1899	1,195,397 45	516,513 67

An increase of 25 per cent. on 1899, which was the heaviest year on record, and of 220 per cent. over last year.

A comparison of the first three months of the past three years shows:

First Quarter.	*Cut.*	*Uncut.*
1899	$2,973,675 69	$1,652,627 61
1900	1,650,013 41	326,538 12
1901	3,886,504 08	2,218,393 75

An increase of about 38½ per cent. over 1899 and about 212 per cent. over 1900.

Keeping in view that Kimberley, South Africa, is the mining and distributing district for all rough stones, and that it was besieged during the period covered by this report for 1901, thus shutting off the diamond supply for the world, these figures show a large increase in the importations this year over all preceding years, and this in the face of constantly increasing prices.

Precious stones are the height of luxury, and the large importations show that America not only leads the world in their purchase, but that the general prosperity of our people enables them to invest in this luxury in ever increasing quantity and value. More than one-third of the importations consist of diamonds in the rough, thus showing a decided increase in the diamond cutting business of our country, an industry established almost altogether since the passage of the present tariff.

GEORGE W. MINDIL.

Samuel Baerncopf Convicted of Defrauding His Creditors.

PHILADELPHIA, April 1.—Samuel Baerncopf, who was recently proprietor of two retail jewelry stores, one on 8th St. and one on 9th St., this city, was today convicted of the charge of disposing of the stock of the two stores to defraud his creditors. The charges against Baerncopf were brought by The Jewelers' Association and Board of Trade.

It was charged that Baerncopf obtained jewelry from New York and Philadelphia firms to stock the two stores, upon the representation that he had no debts. In December he sold out both stores for $8,400. Of this sum, it is alleged, he paid $5,900 to two preferred creditors and pocketed the balance. In addition to this the Commonwealth alleges that Baerncopf had not in reality disposed of the 9th St. store, but had merely procured the alleged purchaser to conduct the business for him. Baerncopf insisted that the exchange was made in good faith.

Judge Ralston sat at the trial. The jury, after being out since Saturday, returned a sealed verdict Monday morning. Baerncopf has not yet been sentenced.

James Doughty, Bridgeton, N. J., has moved to the Jago building.

Another Silver Stamping Law.

A Law in the New York Legislature Prejudicial to Jewelers' Interests.

ALBANY, N. Y., April 2.—The Assembly will have on its calendar for final passage, Wednesday, a bill introduced by Assemblyman DeGraw, early last month, relating to the marking of articles of sterling and coin silver, by manufacturers thereof, which should be studied carefully by every jeweler and manufacturer of silver ware in this State. The introduction of this bill, which is entitled, "An Act to Prevent Deception in the Manufacture of Certain Articles of Merchandise, by Associations, Corporations and Copartnerships," was entirely unexpected to the trade, and coming as it does after the laws on this subject were perfected to suit all classes of merchants, it is generally thought that the act is a "job" to nullify the effect of the present laws. The bill, which is here printed in full, was ordered to a third reading and then went to the Revision Committee. It will be reported from that committee to-night and will be on the calendar for final passage Wednesday. The bill reads as follows:

AN ACT

TO PREVENT DECEPTION IN THE MANUFACTURE OF CERTAIN ARTICLES OF MERCHANDISE BY ASSOCIATIONS, CORPORATIONS OR COPARTNERSHIPS.

The People of the State of New York, represented in Senate and Assembly, do enact as follows:

SECTION 1. No association, corporation or copartnership shall produce, make or manufacture any article of merchandise whatsoever having upon it, or stamped, labeled, branded, engraved, marked, impressed or printed with the words silver, solid silver, fine silver, pure silver, or either or any of said words, or any other word, words, phrase, sign, expression, device, token, mark or symbol, of any style, name or nature, indicating, denoting or suggesting that such article is silver, sterling silver, sterling, solid silver, pure silver or fine silver, unless nine hundred and twenty-five one-thousandths of the component parts of the metal of which the said article is produced, made or manufactured are pure silver.

SEC. 2. No association, corporation or copartnership shall produce, make or manufacture any article of merchandise whatsoever having upon it, or stamped, labeled, branded, engraved, marked, impressed or printed with any word or words, phrase, sign, expression, device, token, mark or symbol, of any style, name or nature, indicating, denoting or suggesting that such article is coin or coin silver, unless nine hundred and twenty-five one-thousandths of the component parts of the metal of which said article is produced, made or manufactured are pure silver.

SEC. 3. No association, corporation or copartnership shall print, stamp, impress, label, engrave, brand or place upon or cause to be placed upon, any article of merchandise, the words silver, solid silver, fine silver, pure silver, or any other word, words, phrase, sign, expression, device, token, mark or symbol, of any style, name or nature, indicating, denoting or suggesting that such article is silver, sterling silver, sterling, solid silver, pure silver or fine silver, unless nine hundred and twenty-five one-thousandths of the component parts of

the metal of which the said article is produced, made or manufactured are pure silver.

SEC. 4. No association, corporation or copartnership shall print, stamp, impress, label, engrave, brand or place upon or cause to be placed upon, any article of merchandise, any word or words, phrase, sign, expression, device, token, mark or symbol, of any style, name or nature, indicating, denoting or suggesting that such article is coin or coin silver, unless nine hundred and twenty-five one-thousandths of the component parts of the metal of which said article is produced, made or manufactured are pure silver.

SEC. 5. It shall be the duty of every association, corporation, and copartnership engaged in the production, making or manufacturing of any article of merchandise whatsoever having upon it, or stamped, labeled, branded, engraved, marked, impressed or printed with the word or words silver, sterling, sterling silver, solid silver, pure silver, fine silver, coin or coin silver, or any other word, words, phrase, sign, expression, device, token, mark or symbol, of any style, name or nature whatsoever, not later than sixty days after this act takes effect, to file with the secretary of state, who is hereby authorized and directed to receive and file the same free of charge, the private mark or emblem of such association, corporation or copartnership, or a copy, engraving, drawing, printing or legible representation thereof; and it shall also be the duty of such association, corporation or copartnership to stamp, brand, impress, engrave or print upon, or in some manner permanently affix to, each and every such article a facsimile of the private mark or emblem of such association, corporation or copartnership so filed with the secretary of state.

SEC. 6. The officers of every corporation and the members of every association or copartnership, who shall violate the provisions of either section one, section two, section three or section four of this act shall be guilty of a misdemeanor, and shall, upon conviction, be liable to a fine of not less than one thousand dollars nor more than five thousand dollars for each and every offense.

SEC. 7. The officers of every corporation, and the members of every association or copartnership, who shall violate the provisions of section five of this act shall be guilty of a misdemeanor and shall, upon conviction, be liable to a fine of not less than two hundred dollars nor more than one thousand dollars, for each and every offense.

SEC. 8. This act shall take effect immediately.

A careful perusal of the provisions of this bill shows that it is either a piece of crude and foolish, or, on the other hand, malicious and vicious legislation. It provides for nothing not already provided for, except to make penalties for manufacturing fradulently stamped silver so ridiculously large as to absolutely forbid a conviction by a jury of ordinary men. On the other hand the greater part of the ground covered in the present sections of the Penal Code, covering the making and selling of fraudulently stamped silver ware, is absolutely not touched upon in this bill.

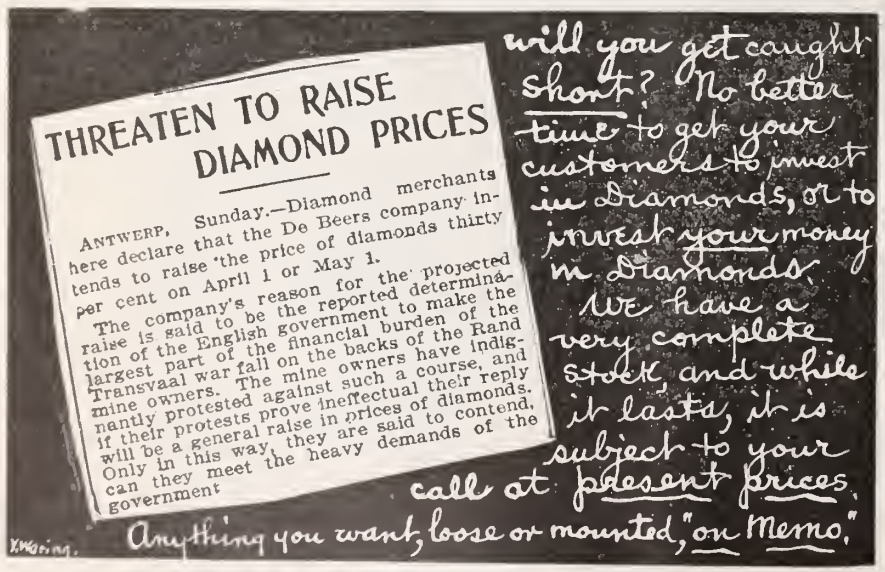
Briefly, first its provisions only touch associations, copartnerships and corporations and do not affect the individual; second, it provides only for the punishment of the maker and does not affect the seller; third, it does not provide for the combination of two or more metals, or of silver used with any other substance; fourth, it attempts to raise the standard of "coin" silver ware from 900/1000 to 925/1000, something that no Legislature can do; fifth, it makes it necessary for a manufacturer to file his trade-marks and private marks, under a penalty of $200 to $1,000 for refusing to do so; sixth, it provides no imprisonment but seeks to impose penalties of not less than $1,000 and from that to $5,000 for any infringement of the act. In other words, should this bill become a law, a merchant who stamped the word "coin" on a case containing a 50 cent piece could not get off with less than a fine of $1,000. The strangest part of this act is that it does not in itself repeal the sections of the Penal Code now in existence, nor does it refer to them in any way. Its provisions are crudely drawn; its wording is bad and at times even foolish, and the effect of its passage would be absolutely detrimental to honest merchants and manufacturers of silver ware throughout the State. Should this become the law and the present one be repealed, manufacturers outside of New York State of any kind of ware stamped "sterling," or anything else, could have their product sold with impunity within the borders of the State, because the act touches not the seller but the manufacturer, whom the State could not get at.

Edward Holbrook, president of the Gorham Mfg. Co., who has been instrumental in having the present silver laws of New York and other States passed, was shown the bill by a CIRCULAR-WEEKLY reporter, yesterday morning, and was very much surprised. After carefully reading it he said: "This is a most mischievous bill; the present laws give perfect protection to the purchaser of silver ware, for they hold both the manufacturer and dealer accountable for goods they purchase or sell. This proposed bill seems to place all the onus on the manufacturer and to exempt the merchant who sells the goods. As many manufacturers who would violate the law are outside the State the effect can easily be seen. The present law is the result of careful work and a growth from the original law, which has been perfected until it is now perfectly satisfactory to honest merchants and manufacturers. In fact, in their present form the sections in the Penal Code were agreed upon before passage by both the manufacturers of silver ware and the responsible merchants of this State."

Death of Oliver S. Hemphill.

PHILADELPHIA, Pa., March 30.—Oliver S. Hemphill, who for more than 40 years was a retail jeweler, died yesterday at his home, 2019 Wallace St., of neuralgia of the heart. Mr. Hemphill was nearly 80 years of age and was at one time one of the most widely known and prosperous retailers in Philadelphia.

If this happens



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

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New York Notes.

J. A. Zimmermann has entered a judgment for $147.65 against William F. Doll.

The Peckham Seamless Ring Mfg. Co., now at 30 Maiden Lane, will remove about April 15 to 45 Maiden Lane.

Tiffany & Co. last week showed in their window, at Union Square and 15th St., a five foot model of the electric tower in course of erection at the Pan-American Exposition, Buffalo, N. Y.

Customs Inspector Donohue last week seized eight open face watches which he found concealed in a bandage which Anton Frung, a passenger on *La Gascogne*, wore around his body. Frung was not arrested.

Hawley T. Webster has been admitted to the firm of E. G. Webster & Son, manufacturers of silver plated ware, 622 Atlantic Ave., Brooklyn, and 10 Maiden Lane, Manhattan. The other member is F. H. Webster.

Isador Kantro, bankrupt, has applied to the United States District Court for a discharge of all his debts in bankruptcy. A hearing on his petition will be had before Judge Brown, April 10, at 10.30 o'clock A. M., at which time creditors may show cause why the discharge should not be granted.

The Coroner's jury held an inquest last week in the case of Meyer Weisbard, the jewelry peddler whose body was found in a trunk on an East River bulkhead on Jan. 16. The jury returned a verdict that death was due to wounds in the throat inflicted by a sharp instrument in the hands of some person or persons unknown.

There was considerable excitement in front of Tiffany & Co.'s store, Friday, when a quantity of imitation precious stones was spilled on the sidewalk. Three policemen kept at bay the crowd which gathered until the bulk of the stones was picked up by the owner. Those that fell into the hands of bystanders were found to be nothing but glass.

Owing to the death of John C. Day, of Day, Clark & Co., which occurred Oct. 30, a new firm were recently formed under the old name, who continue the manufacturing jewelry business without change at the old address. The partners are Samuel Clark, Franklin Day, Wallace S. Campbell and William A. Cobb, of the old concern, and in addition Irving G. Day and Addison W. Roubaud.

The creditors of Louis Combremont, bankrupt, a former dealer in jewelers' materials at 45 Maiden Lane, are notified that Frank L. Polk, the trustee in bankruptcy, will sell at auction uncollectable book accounts to the amount of $1,112.27, together with odd lots of spirals, clasps, etc. The sale will be conducted by auctioneer Charles Shongood, 26 Lispenard St., April 10, at 11 o'clock A. M.

The following judgments against Jacques E., Adolphus E. and Frank E. Karelsen were canceled last week: By W. H. Galloway, for $1,333.16, entered Sept. 13, 1890; by the Mount Morris bank, for $2,024.31, entered Oct. 30, 1890, and by the same, for $1,379.77, entered Oct. 4, 1890; and by C. F. Eddy and others, for $1,578, entered June 12, 1894. Also a judgment against Jacques E. Karelsen for $339, entered by D. Miller, June 22, 1896.

Two small boys were discovered by a policeman, Wednesday morning, in the act of prying off the lock of one of the show cases in front of J. Ehrlich's Sons' optical and jewelry store, 223 Sixth Ave., and one of them was captured after a chase. When arraigned in court, Thursday, the boy said he was Jacob Foltz, 13 years old. His sister, an invalid girl of 18, who claimed she was the main support of her family, made a plea for him which resulted in the Magistrate paroling him Saturday in her custody.

A petition in involuntary bankruptcy was filed, Wednesday, against Harris Herman, dealer in jewelry at 40 Catharine St., by three creditors: Abram Roseman, $400; Charles Kahn, $224, and J. R. Wood & Sons, $510. It was alleged that he is insolvent and suffered a creditor to obtain a preference by a judgment in favor of A. M. Bachrach for $737, on which the Sheriff levied on his property. Judge Thomas, Friday, appointed Leo Oppenheimer temporary receiver of Harris's property. The bankrupt has been in business about six years.

The sale of the assets of the bankrupt firm of J. T. Scott & Co., 4 Maiden Lane, did not take place last week, as announced by Receiver Long. The creditors, acting through The Jewelers' Association and Board of Trade, last week obtained from Judge Thomas, of the United States District Court, an order to show cause why the receiver should not be restrained from selling the stock. The order is returnable to-day, and in the meantime all proceedings have been stopped. The first meeting of the creditors will be held, April 8, when a trustee will be elected.

Max O. Doering, of Charles Ahrenfeldt & Son, is the chairman of a committee of merchants who have been making a fight to preserve the character of the Board of United States General Appraisers by insisting that a general appraisership shall be considered a judicial and not a political office. The point arose in the dismissal, without a hearing, of General Appraiser Shurtleff, in May, 1899. An action was brought in the Court of Claims to reinstate Mr. Shurtleff and to determine the power of the President to remove for political reasons, and in this Mr. Shurtleff and the committee were recently beaten by a divided Court. It is believed by the committee that the case should go before the Supreme Court of the United States for final adjudication, and as the

WEDDING Season Coming! Is your Display of CUT GLASS
ATTRACTIVE AND COMPLETE?
DORFLINGERS' LINE SELLS ITSELF!!!
C. DORFLINGER & SONS, 36 MURRAY ST., NEW YORK.

The Bowden Rings
ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.
J. B. BOWDEN & CO.,
1 Maiden Lane, NEW YORK.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

Gold Rings, Lockets, Link Buttons, Diamond and Pearl Pendants, Scarf Pins and Thimbles

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,
NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**





Headquarters for Real Ebony Mirrors.

Special inducements for advance orders placed in APRIL.
We finish our Ebony the best in this country.

OUR PRICES ARE RIGHT.

Don't make the mistake this year of not knowing where to buy.

THE GOEHRING MFG. CO.,

New York Office,
565-567 Broadway.
E. A. COBURN, Mgr.

AMERICA'S GREATEST MIRROR HOUSE.

Factory,
Akron, Ohio.

funds which they had to prosecute the case are now exhausted they are soliciting contributions to pay for the appeal. Contributions may be sent to F. A. Loeb, treasurer, 451 Broadway.

George A. Desenfant and L. Henry have formed a partnership under the style of Desenfant & Henry, as stone setters, at 14 Maiden Lane, Room 74, the office formerly occupied by Mr. Desenfant alone.

James Wallace, for many years a gold leaf manufacturer of New York, died last week at his home, 80 Linden Ave., Greenville, Jersey City. Deceased was born in Scotland 72 years ago and when a boy settled in New York.

There will be a sale of antique jewelry to-morrow at the American Arts Association, comprising the rare watches, rings, brooches, pins, and other pieces in the collection of W. Lewis Fraser. The articles were put on exhibition yesterday.

Louis Lilienthal, formerly of 14 John St., a bankrupt, has applied for a discharge of all his debts in bankruptcy to the United States District Court. A hearing on his petition will be had before Judge Brown, April 17, at 10.30 o'clock A. M., at which time creditors may show cause why the discharge should not be granted.

Mayor Van Wyck has sent back with a veto the Sanders bill mentioned last week, on which a hearing was given March 18, after it had passed the Senate and Assembly. The bill in question forbids body executions to be issued on judgments for less than $25. It has been fought strenuously by the instalment dealers.

Jules La Croix, New York agent of the New England Watch Co., has returned from a seven weeks' trip through Mexico and Cuba in the interests of his house. He reports the trade in Cuba to be practically at a standstill owing to the political situation, while on the other hand, Mexico is developing very fast on commercial lines. Mr. La Croix placed an agency for the New England Watch Co. with Diener Hermanos, of Mexico City.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended March 30, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$187,068 75
Gold bars paid depositors	156,617 25
Total	$343,686 00

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

March 25	$36,037
" 26	31,187
" 27	46,125
" 28	26,886
" 29	281,619
" 30	10,525
Total	$432,379

The Mercantile National Bank

OF THE CITY OF NEW YORK,
BROADWAY AND DEY STREET,
Solicits Accounts from the Jewelry Trade.

Trans-Atlantic Voyagers.

TO EUROPE.

Jean G. C. Cottier, of C. Cottier & Son, New York, will sail April 18 on *La Lorraine.*

Charles J. Ahrenfeldt, of Charles Ahrenfeldt & Son, New York, sailed Saturday on *La Gascogne.*

Albert Wild, New York, accompanied by his wife, sailed Thursday on the *Konigen Luise.*

Samuel H. Levy, of L. & M. Kahn & Co., New York; E. H. Nordlinger, of Nordlinger & Mamluck, New York and Providence; E. Cooper, representing the Folcy China Works, England; P. Ashley Cooper, representing Brown, Westhead, Moore & Co., England, sailed Wednesday on the *Oceanic.*

Theodor Schulz, of Schulz & Rudolph, New York, accompanied by his wife, sailed last Tuesday on the *Lahn.*

William Bardel, United States Consul to Bamberg, Germany, accompanied by his wife and family, sailed Saturday on the *Pennsylvania.*

TO NEW YORK.

W. S. Pitcairn, New York, returned last week on the *Teutonic.*

Abel King, of I. Emrich & Co., New York; Sol. Lindenborn, New York, accompanied his wife; Emanuel Koscherak, of Koscherak Bros., New York, and A. J. Prager, of Morris Prager & Co., New York, returned last week on the *Kaiser Wilhelm der Grosse.*

Philadelphia.

C. L. Conrad, 1309 N. 2d St., will remove shortly to 609 W. Girard Ave., where he has a handsome, roomy store.

Calvin Moyer, 832 Pennock St., recently graduated from the Philadelphia Horological Society, intends shortly to start in business for himself.

A one-story brick rolling mill and blacksmith shop is to be added to the plant of the Keystone Watch Case Co. The addition will cost $3,000.

The Gold and Silver Refining Co. are making alterations and improvements to the building at 711 Sansom St., to equip it for the purposes of the company.

The ring stolen from the establishment of R. L. Saunders, 13 S. 8th St., some days ago, was stolen from Mr. Saunders and not from Howard Howe, clerk in the store, as reported last week.

Harry N. Allebach, nephew of Mahlon B. Allebach, recently deceased, has opened a retail store at 120 N. 7th St. and is making a specialty of repair work, particularly of music boxes.

A charter for an organization of salesmen and clerks, to be formed for social intercourse and mutual benefit, was asked for in local courts last week. It is to be called the Middlemen's Association.

Elwood Bailey, for over quarter of a century in business as a retail jeweler at 8th and Chestnut Sts., has abandoned his store, the stock of which has been disposed of at auction, and has moved to offices at 1208 Chestnut St.

Traveler Fred L. Baker Charged with Embezzling by Hayden W. Wheeler & Co.

DETROIT, March 28.—Fred. L. Baker, a traveler for the Non-Retailing Co., Lancaster, Pa., was arrested here this week on a capias, charged by Hayden W. Wheeler & Co., New York, with the embezzlement of $1,400, in 1900.

Baker, who was staying at the Russell House, induced the Sheriff to allow him to stay there instead of going to jail, in order that he might continue to receive customers. He was allowed to do this on condition that two deputy sheriffs stay in the house with him. Baker hired a room adjoining his own for the deputies, and passed them off, one as his secretary and the other as an assistant to guard his sample cases. He managed to keep the matter quiet in this way for a number of days, and was later released on $1,000 bail, signed by the American Bond and Indemnity Co.

Baker, who came originally from Newark, N. J., is about 46 years old, and was with Hayden W. Wheeler & Co. for over 20 years. He was discharged by them last November, owing to alleged embezzlements to the amount of $1,400. He made promises to restore the sum and was not prosecuted on account of his wife and family, who live in New York. Hayden W. Wheeler & Co., who are represented here by the law firm of Foster, Frazer & Aldrich, have instituted the action to recover the amount embezzled. Baker's lawyers are Wier & Waite.



ARE YOU A BUFFALO?

If not you are behind the times. You have not traveled. You are asleep. You have missed your opportunity. Not to be a Buffalo is not to be in the swim.

Where the order of the Buffaloes originated nobody seems to know. It has sprung up within a fortnight and already its members are numbered by the thousands. Men about town, brokers, pugilists, actors, professional men—all are going into it. Its duties are few and not arduous. The Buffalo is simply expected to be a "good fellow."

The association is known as the "Order of Buffaloes." If you are a good fellow and have eleven cents you are eligible to membership Any person may initiate you. In fact, you may start in on your own account and do the initiating within your own circle of friends at once.

—*New York Evening Telegram.*

To be in the swim you must sell our

Buffalo Ring.

THE GREATEST NOVELTY OF THE SEASON.

Designed by us to meet the demand for an insignia of the order.



These Rings are made of STERLING SILVER, HEAVILY GILDED, and closely resemble our HIGH-GRADE, SOLID GOLD, HAND-CARVED RINGS. Fitted with imitation Cat's-eye, Ruby, Emerald, Turquoise Matrix or Opal.

PRICE, $1.25.

Ask your jobber for them. If he hasn't got them, write us and we will tell you where to get them.

If the Buffalo craze has struck your town, these rings will sell at sight and bring you no end of customers. If it has not reached your place yet, with a little good advertising you can sell a lot of these rings and attract people to your store.

For advertising hints send for our SPECIAL CIRCULAR giving history and origin of the Buffaloes.

C. P. Goldsmith & Co., 33=43 Gold St., New York.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

DESIGNER—Designer of high-class sterling silver ware is open for engagement; thorough, practical, up-to-date. "Designer," care Jewelers' Circular-Weekly.

YOUNG MAN wants position as second watchmaker; is good salesman, clock and jewelry repairer and plain engraver; good habits, etc. J. F. Butler, Potsdam, N. Y.

AS TRAVELING SALESMAN or New York representative, by one just returned from western trip for large jewelry house. C. M. R., care Jewelers' Circular-Weekly.

SALESMAN, for years employed by prominent Providence manufacturer of electro plated line, desires position; reference unexcelled. B. H., care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER, stone setter and fair engraver; also salesman; 12 years' experience; first-class references; permanent position. Address, A. J. Rehm, Clinton, N. Y.

WATCHMAKER and jeweler wishes permanent position; age 23, single; gilt-edge references; seven years' experience in city retail store. Paul Hohberger, 517 Locust St., Des Moines, Ia.

SITUATION WANTED by souvenir engraver; rapid hand; Pan-American Exposition preferred; terms, one-half of what I make. Address, "Souvenir," care Jewelers' Circular-Weekly.

SITUATION WANTED—By a first-class salesman with an established trade and best references; will take out line on commission. Address, "Confidential," care Jewelers' Circular-Weekly.

YOUNG MAN, with tools, wants to finish trade with good man; in central New York; am good jeweler, fair engraver and plain watchmaker. Address, "Hustler," care Jewelers' Circular-Weekly.

YOUNG MAN, six years' experience in the silver and jewelry business, wishes position as salesman; have sold the best of trade and can furnish best of references. Alex. Scott, P. O. Box 2121, New York.

POSITION WANTED at once by thoroughly competent watchmaker; can do jewelry repairing if necessary; have complete set of tools; A1 references. Address, P. T. Eggleston, 1008 Clay St., Lynchburg, Va.

WATCHMAKER, refractionist, jeweler, plain engraver, good salesman, stone setter, of good address and habits, with references, tools and case; position permanent. "Refractionist," 22 E. 10th St., Anderson, Ind.

SITUATION WANTED—A first-class salesman, with well established trade, desires a position on the road; knows the trade from Buffalo, N. Y., to Richmond, Va. Address, "Salesman," care Jewelers' Circular-Weekly.

THOROUGHLY COMPETENT diamond jewelry salesman, traveling middle States and sections of the south, wants to make a change July 1; best of references furnished. Address, "Rex," care Jewelers' Circular-Weekly.

SITUATION WANTED—A wholesale jobbing firm of watches, jewelry, etc., or manufacturer desiring an experienced, hustling traveling representative of good address, capable of producing good result. Address, P. O. Box 838, Milwaukee, Wis.

SITUATIONS WANTED—Continued.

A FIRST-CLASS watchmaker and adjuster, with long experience on fine and complicated watch work, also in adjusting fine watches, wishes to make a change; references given; first-class houses only need answer. G. E., care Jewelers' Circular-Weekly.

OPEN FOR POSITION as manager or assistant manager or traveler with first-class house; have experience in both positions; thoroughly familiar with the wholesale and jobbing watch and jewelry business. Address, "Seeker," care Jewelers' Circular-Weekly.

AMBITIOUS YOUNG MAN (21), with some experience in designing, modeling and making, desires situation in jeweler's office in vicinity of New York where he can advance himself to position of salesman. Address, C. N. A., care Jewelers' Circular-Weekly.

BY A1 WATCHMAKER and optician, with tools and trial case; have had city experience for years on high grade work; $25 per week; in the following States: Tennessee, Alahama, Georgia, Louisiana or Arkansas. Address, N. B. M., care Jewelers' Circular-Weekly.

FIRST-CLASS WATCHMAKER, optician and engraver, young man with 14 years' practical experience, would like to correspond with good firm that is in need of an A1 man; state salary in first letter; A1 reference furnished. Address, "Watchmaker, 14," care Jewelers' Circular-Weekly.

OPEN FOR POSITION as manager or manager's assistant in retail jewelry store; hench man, optician, stone setter, salesman; used to waiting on fine trade; own fine testing outfit and fine tools; best references; only those who can pay good salary need apply. Address, "B. 28," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—One or two boys about 14 to learn lapidary trade; references. Address, "M.," care Jewelers' Circular-Weekly.

WANTED—For a factory in Newark, a good designer and competent man to take charge of shop. Address, B. A. C., care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

TRAVELING SALESMEN to carry side line of chains on commission to retail trade; sample about 10 pounds. Address, New York Chain Co., 41 Maiden Lane, New York.

WANTED—Watchmaker for Panama, United States of Colombia, at salary of $50 monthly; traveling expenses paid; German preferred. Address, P. O. Box 2669, New York City.

SINGLE WATCHMAKER WANTED, with lathe; good appearance; to wait on store; steady position at $12; reference wanted. Joseph Maier, 981 Manhattan Ave., Brooklyn, N. Y.

WANTED—An experienced traveler for Ohio, Indiana, Illinois and West Virginia; one who has an estahlished trade with jewelers, dry goods and clothing trade; good salary to the right party. Address, A. B. & M., Cleveland, O.

WANTED—Watchmaker who understands optics; must he strictly first-class in hoth hranches, and of good personal appearance and character; Virginia town of 25,000; state salary wanted. "S.," care Jewelers' Circular-Weekly.

WANTED—Young man who understands something about watch work, does plain engraving, has his own tools and is willing to learn to finish his trade and will work reasonably; steady employment. Address, H. B. Rote, Marion, S. C.

WANTED—A good all-around man in a prominent northwestern city, who can act as salesman and also repair watches and clocks; one who can engrave preferred; will pay $20 to $25 a week to right party. Address, "Northwest," care Jewelers' Circular-Weekly.

WANTED — First-class watchmaker to take full charge of repairing department and capahle of doing high-class work on plain and complicated watches; highest reference required as to ahility and character; good salary and permanent position. Address, Coleman E. Adler, New Orleans, La.

WANTED—A first-class traveling salesman to handle clocks; must be an experienced man, familiar with the trade, of irreproachahle character and have the hest recommendations; should prefer a man at present employed; write full particulars as to where you have traveled, age, salary expected, etc. Address, "Clocks," care Jewelers' Circular-Weekly.

A FIRST-CLASS salesman to travel West for an old-established house; one who has represented a Newark or New York ring manufacturer preferred. Address, stating age, references and salary expected, "Steady," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential huyer, Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry business, estahlished 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

A GOOD SELLING LINE WANTED to sell on commission hy successful hustler; A No. 1 references. Address, L. S., care Jewelers' Circular-Weekly.

FOR SALE—First-class established jewelry business; clean stock; fixtures, lease and good will; retire on account of healta and other business; particulars. E. C. H., care Jewelers' Circular-Weekly.

FOR SALE—An old estahlished (25 years) jewelry store on upper Third Ave., New York, with stock about $2,000; good repairing stand; rent cheap; no good-will. Address, "Fine Chance," care Jewelers' Circular-Weekly.

WANTED, PARTNER—An expert diamond setter and jeweler wishes to join a first-class watchmaker and engraver who has an estahlished business; references. Address, "Diamond Setter," care Jewelers' Circular-Weekly.

PARTNER WANTED—A1 manufacturing jeweler with small capital in a good shop in a town of 75,000; partner is wanted more to take charge of shop; also wanted, a good manufacturing jeweler; A1 man. S. W. Eckley, 921 S. Adams St., Peoria, Ill.

FOR SALE—Jobbing watch and jewelry house; general line; long established, national reputation; reason for selling, owners are retiring with competence. Address, "B. B. B.," care of Jewelers' Circular-Weekly.

TOWN, 2,500 INHABITANTS, rich farming country, practically only store in town, small competition; have office of American Express in rear of store; two railroads; stock inventories about $4,000, including about $200 stock of stationery; only full line of stationery in town; reasons, have other business; must he taken at once if purchased. Address, "Mich.," care Jewelers' Circular-Weekly.

For Sale.

ROLL-TOP WORK BENCH; cost $25 few months ago; will sell for half. "Horolo," care Jewelers' Circular-Weekly.

FOR SALE—Fire proof safe with steel chest; the hest that can he bought; also diamond scale and office fixtures; big hargain. Call Room 44, 65 Nassau St., Prescott huilding, New York.

FOR SALE—Sidewalk show case, 2½ feet square, 4 feet high, bevel plate glass, brass moulding, with three revolving plate glass wheels and motor; cost $125, hut we will sell for $60; good as new and will pay for itself in six months. M. Bazzett & Co., 100-102 E. Madison St., Chicago, Ill.

To Let.

DESK ROOM to let. Frothingham & Co., Room 1101, Gill huilding, 9-13 Maiden Lane, New York.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

HALF OF OFFICE TO LET; light; windows front. I. Rosenzweig, Room 102, 10th floor, Prescott building, 65 Nassau St., New York.

TO LET—Desk and safe room in a fine office in Prescott building, 65 Nassau St. Address, "Diamond Importer," care Jewelers' Circular-Weekly.

Wanted to Rent.

DESK ROOM, hy diamond and precious stone hroker in office which would in no way conflict with his business; Maiden Lane or vicinity; price reasonahle. "Diamond Broker," care Jewelers' Circular-Weekly.

TO LET.

ONE OF THE BEST WINDOWS ON MAIDEN LANE,

between Broadway and Nassau St. Only responsible parties considered. Address,

"PERMANENT,"

care Jewelers' Circular-Weekly.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

FOR SALE.

CONTROLL NG interest in manufacturing and retail jewelry; incorporated; leading, old established house; profitable; large corner store; magnificent window display; prominent location; city of 100,000; largest owner, and manager for 30 years, overworked and out of health, wishes to retire. Excellent opportunity for young man to employ capital and services. Stock, $50,000 to $60,000; can be reduced; principals only. Address, Charles O. LeCount, 290 Broadway, New York.

AMERICAN PEARLS

and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.

We also make a nice line of baroque pearl jewelry for the trade.

CHAS. S. CROSSMAN & CO.,

3 Maiden Lane, New York.

SCHOOL Watchmaking Optica., and Engrav.ng. Winona, Minn. W. F. A. WOODCOCK.

The National Self-Winding Clock

Is ALL Inside of the Case

Winds Itself AND Strikes Too

No Outside Wires Necessary
Lever Movements
Has Balance Set in Jewels
Sliding "Contact" (Perfect)

Will Run In Any Position Or While Being Carried From One Room To Another

GUARANTEE *Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.*

We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK Co.
MANUFACTURERS OF
Self-Winding and Synchronizing CLOCKS
Address Dept. 2 Bristol, Conn.

Simplicity of Construction,

combined with superior workmanship, is what makes the

Trenton Watches

the most reliable of all low-priced movements.



No. 52.—Trenton, 6-size, stem-winding, lever-setting, hunting, seven jewels, nickel damaskeened compensation balance, screw bankings, straight-line lever escapement, hardened and tempered hairspring, quick train, and fits regular lever or pendant set cases.

The "Trenton," for the price, far surpasses any movement ever placed upon the market.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,
TRENTON, N. J.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., W. F. Antemann, Jr., Continental.
I. Brilleman, Hoffman.
BALTIMORE, MD., J. N. H. Menger, Astor.
W. H. Hennegen (Hennegen, Bates Co.), Holland.
CHICAGO, ILL., F. J. Essig, Astor.
HALIFAX, N. S., I. W. Vidito (M. S. Brown & Co.), St. Denis.
HARTFORD, CONN., W. L. Ledger (Brown, Thompson & Co.), Manhattan.
LITTLE FALLS, N. Y., M. DuBois, St. Denis.
J. C. DuBois, St. Denis.
MARIETTA, O., L. L. Peddinghaus, St. Denis.
PITTSBURGH, PA., A. L. De Roy, Gilsey House.
ROCHESTER, N. Y., J. J. Bausch, Holland.
E. Bausch, Holland.
RICHMOND, VA., T. Galeski, Everett.
SPRINGFIELD, MASS., F. A. Robbins, Grand Union.
SYRACUSE, N. Y., G. E. Wilkins, Grand Union.
TORONTO, ONT., S. Frenkel, Imperial.
WAYNESBORO, PA., F. Frick, Astor.

Newark.

S. J. Kutz has just completed plans for an addition to the jewelry shop of Mockridge & Co., 46 Oliver St.

Julius Keer, 73 years old, a jeweler by trade, was buried Wednesday from his home, 358 Elm St. He was born in Emmerich, Rhine Province, Germany, in 1828, and came to this country about 50 years ago. He is survived by four children.

Two Suits Cause More Trouble for W. A. England.

WORCESTER, Mass., March 27.—Thayer & Rugg, as counsel for Albert F. Richardson, has brought suit against W. A. England, jeweler, whose financial affairs are in an embarrassed condition. The *ad damnum* of the suit is $2,000. The same counsel brought suit against England for Chas. Brown, of Leominster, for $4,000. Both are actions of contract and returnable in the Supreme Court in May.

Trade Gossip.

One of the most artistic lines of fine jewelry in the market is shown by H. Gattle, 7 Maiden Lane, New York. The line, which is particularly strong in rings, contains many new designs. The careful selection of stones and a high grade of workmanship distinguish the goods.

The Illinois Watch Case Co., Chicago, are just placing on the market a complete line of gold cases, the originality of patterns being a special feature of the line, especially in raised and diamond work. A number of distinctly new engravings also are shown and the entire line is one that will add brightness and attractiveness to any jeweler's stock.

C. O. Vaighinger, representing Ernst Gideon Bek, Pforzheim, Germany, arrived on the *Lucania*, Saturday. Mr. Vaighinger will make a business trip, visiting the larger cities for orders for the various lines of goods manufactured by Mr. Bek. He expects to remain about six weeks and will, afterward, visit Canada, returning home the latter part of May.

Abel King, of I. Emrich & Co., 42 E. 14th St., New York, returned last Wednesday from Europe on the *Kaiser Wilhelm der Grosse*, having spent four months in selecting a varied line of art goods and novelties in jewelry, which are said to be of a character never before shown in this country. A large part of his purchases has already been received and is ready for the inspection of visiting buyers. The firm not only carry stock for immediate delivery but will also have special lines for import orders.

Adrian Hix, of Jersey City, N. J., made a ring 13 years ago for his common law wife. He lived in Indiana at the time, and states that, although an all round mechanic rather than a jeweler, he made the ring himself out of four $5 gold pieces. The woman died some time ago, and he claims that on her deathbed she returned the ring, which he placed in a strong box. Her administrator, however, withheld the ring. Hix has sued in the District Court for the recovery of the ring, which he values at $100.

DIAMONDS. SAPPHIRES. EMERALDS.

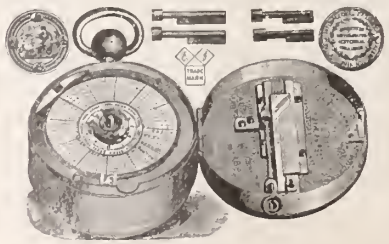
Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES. OPALS. PEARLS.



STANDARD OF THE WORLD. *Awarded 12 Medals for PORTABILITY, SECURITY and GENERAL ADAPTATION for purposes intended.*

Endorsed by fire underwriters everywhere. Reduces rate of insurance.

Used exclusively U. S. Life Saving Service, Railroads, Mines, Hospitals, Institutions, Banks, Breweries, Express Companies, Refineries, Hotels, Residences, Factories, Stores, etc. Compels the watchman to make systematic visits to every part of your property, and records his exact whereabouts during the entire night.

Write for Catalogue and Special Prices to Dept. C.

E IMHAUSER & CO., 206 BROADWAY, NEW YORK.

News Gleanings.

R. W. Rastall will open a store at Traverse City, Mich.

A. J. Schneider has opened a jewelry store at Lyon Falls, N. Y.

G. F. Duncan, Eau Claire, Wis., will move into his new building at once.

John Peterson has placed a stock of silver ware on sale at Manistee, Mich.

Lars Shaker, Superior, Wis., is closing out his stock and will leave the city.

F. Weiss has decided to move his stock of jewelry, etc., from Corwith to Britt, Ia.

R. C. Miner, of Hudson, S. Dak., has opened a jewelry store in Wakonda, S. Dak.

A. C. Petcrson, Gibbon, Minn., has bought a building and will fit it up for his business.

Fritz Guy, St. Cloud, Minn., has taken a piano agency in addition to his jewelry business.

Citizens of Seattle, Wash., wish to have a city clock erected on some prominent building.

E. K. Gifford, formerly at Mansfield, O., has sold the last of his stock and moved to Chicago.

Isidore Gittler, son of M. Gittler, jeweler, Ashland, Wis., will open a store in the same city.

Green & Heinrich, Watertown, N. Y., have closed their branch store at Potsdam, N. Y.

Fire damaged the establishment of C. F. Reitling, Carlisle, Pa., Thursday, to the extent of $1,000.

J. H. Wright, for several years with H. M. Norton, Corry, Pa., will open a store for himself in the same town.

A charter was issued, March 25, to the Fred Frick Clock Co., of Waynesboro, Pa., with capital of $20,000.

W. C. Cornell, for a number of years with the late W. H. Lyon, Newburgh, N. Y., has opened a store at Newburgh.

James M. Murphy, Spokane, Wash., died lately of paralysis. He was 59 years of age and leaves a widow and stepson.

Otto Nelson and E. M. Burns, of Peshtigo, Wis., have returned from trips through the lumber camps of that section.

Bids have been called for and are now being examined for the stock of the late firm of Dingelhoef Bros., bankrupts, Wilmington, N. C.

Bushway, Britt & Co., recently established wholesalers at Decatur, Ill., expect to start four or five salesmen on the road, this week.

N. K. Slott has again secured an interest in the business of Otto Pottharst, Davenport, Ia., and the firm style will be Pottharst & Co.

The notion store conducted by F. Albert Wey, St. Joseph, Mo., was entered by burglars, recently, and robbed of articles of jewelry valued at about $80.

For the recent burglary of T. A. Milchsack's store, Bethlehem, Pa., Michael Watters and E. W. Wright, local men, were sent to jail by the Court.

N. H. Case has sold a half interest in his jewelry business at Sewall, Ia., to Arthur B. Scovern, of Vincennes, Ia. Case & Scovern is the new firm's name.

G. D. Robinson, of Cooperstown, N. Y., has purchased the business and stock of B. W. Robinson, at Worcester, N. Y., and will continue it in the present location.

L. J. Moffit, of Philipsburg, Mon., is preparing to start up his sapphire mines in West Fork, as soon as the season opens. This year the mines will be operated on a larger scale than ever before.

Two privates of the United States Marine Corps were held for trial at Portsmouth, Va., charged with breaking into the store of R. L. Jones & Co. and stealing therefrom a quantity of goods. They denied the charge.

O. N. Bancroft, who had a jewelry repair shop at Eustis, Fla., in the early history of the town, was there for a few days last week. He is now at Bartow, but has seen a large part of the continent, chiefly in an extensive trip into old Mexico.

The Brunswick Paper Box Co. have been incorporated under Maine laws to manufacture and deal in paper boxes and jewelers' and druggists' sundries. Capitalized at $25,000, all paid in. President, Benjamin Greene, of Brunswick, Me.; treasurer, Stephen C. Whitmore, of Brunswick; directors, Benjamin Greene and Stephen C. Whitmore, of Brunswick; H. I. Jordan, S. D. and W. J. Damney, of Auburn.

Sanford Buckalew, watchmaker, who had made his home in Tampa, Fla., for some years, died suddenly, March 25, at his bench. He had been an inmate of the emergency hospital and had left without it being known. The matter was reported to the police and they were asked to look for him. Just as an officer walked in the door of his shop the man fell dead. He has no relatives in that city or section.

The cases against G. H. Vuille and other

"That New Thing"

Looks Like A Walnut.



Made Like A Walnut.

Is a Walnut.

Made in sterling silver and finished in French Grey (other finishes if desired). It is nicely and substantially made, is jointed and contains "a mirror, a powder puff, a salts bottle, a pin cushion and a photograph holder;" or, if you desire, we make it to be used as a "coin holder." Inside is gilt.

Used as a CHARM from chatelaine or guard chain. Price is exceptionally reasonable. Send in your orders early.

Leys Christie & Co. MANUFACTURERS

65 Nassau St., New York.

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,

141 BROADWAY, NEW YORK.

Wm. A. Humes,

WHOLESALE JEWELER,

Watches, Clocks, Sterling Silver, Opera Glasses.

SPRINGFIELD, - - - MASS.

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

Unlimited Variety

of designs characterizes **BELL 14k. GOLD-FILLED WATCH CASES** and this is the only line of which this can be truly said ; for in addition to the many handsome designs we carry in stock we will engrave any special design, monogram, emblem or portrait that your customer may desire. Ever know of this being done on any other filled cases? No! Because no other filled cases contain enough gold to allow of it. It requires deep cutting and the sheets of gold must be extra thick—as they are in all **BELL 14k. GOLD-FILLED CASES.** It's to your interest to investigate this.



The **"Bell Special" Gold-Filled Watch Cases** are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices,

Champlain Bldg., CHICAGO, ILL.

Mounted Diamonds.

WM. KINSCHERF,

63 MAIDEN LANE, NEW YORK.

Diamond Mountings.

BROOCHES A SPECIALTY.

business men of St. Joseph, Mo., who were arrested for doing business without licenses, were dismissed in court, the merchants having secured the necessary licenses.

John Horne, Blackfoot, Idaho, has been sued for $233.

John Van Eps will reopen a store at Somerville, N. J.

F. F. Kassel has opened a new stock of jewelry in Weston, Mo.

The dissolution is reported of Fisher & Kowitz, Harrison, Idaho.

N. Peterson, Norwich, N. Y., has moved to new quarters.

Frank L. Chase, Caledonia, N. Y., will move to Wayland, N. Y.

Max Flatauer, Tallahassee, Fla., has moved to New Orleans, La.

A. O. Marble, Essex Junction, Vt., has moved to Northfield, Mass.

U. S. Heffelfinger, Carroll, Ia., has given a realty mortgage for $800.

Leopold Schneider, Brushton, N. Y., is now located opposite the hotel.

Paul Heilig has opened a watch and jewelry repair shop at Salisbury, N. C.

M. A. Neal has opened up a new stock of jewelry and notions in San Marcos, Tex.

W. W. Hall, Salt Lake City, Utah, has given a quit claim deed for a consideration of $1.

Shelberg & Co. have opened up a new watchmaking establishment in Eagle Pass, Tex.

O. N. Steenstrup, of Caledonia, Minn., will open a store at Truman, Minn., about May 1.

Pyl & Wykkel, Kalamazoo, Mich., have received the contract for 66 M. I. A. A. medals.

E. C. Burritt, La Porte, Ind., will move into a new store as soon as repairs are completed.

Robert G. Northum, a Texarkana, Ark., jeweler, died of smallpox, March 21. He was a Pathfinder.

A two story addition is being built to the factory of the Fred Frick Clock Co., Waynesboro, Pa.

Mr. Smith has sold out his interest in the drug and jewelry business of Smith & Briggs, Ripley, Okla.

Adolph Ballot, Boise, Idaho, has sold out his stock and will hereafter be found with J. T. Laughlin.

Samuel Mandelson has moved his stock of jewelry and dry goods from Clay Center to Nebraska City, Neb.

J. A. Turner, of James A. Turner & Co., Mound City, Kan., has given a warranty deed for a consideration of $200.

H. S. Miller, Milwaukee, Wis., is opposing the laying of street railway tracks in a street before his property.

Frank Blethen has opened a jewelry store at Houlton, Me., at the stand formerly occupied by J. K. Osgood.

Frederick Witherstine, Herkimer, N. Y., will open a new store in conjunction with a musical instrument dealer.

E. B. Stevenson, Barnesville, O., will move into new quarters in order to secure additional room for his business.

A. F. Williams, Trenton, N. J., has been enjoying a southern trip, extending to Cuba. He is due home the last of this week.

A thief stole a $60 diamond from the store of Joseph Klem, Rochester, N. Y., last week, and no trace has been found of man or ring.

Samuel S. Graves, jeweler and pawnbroker, of Kansas City, Kan., has recently purchased real estate there, giving a mortgage as part purchase price which amounts to $3,300.

For obtaining a watch from the Guarantee Watch Co., Richmond, Va., under false pretenses, W. T. McMachin, formerly of Philadelphia, Pa., was arrested and held for trial.

A. G. Potts, who has been salesman with J. L. Cohen, Reading, Pa., for the past four years, has been given the management of Cohen Bros.' loan and diamond broking office, 137-139 N. Queen St., Lancaster, Pa.

Because he mistook another man's house for his own and tried to get into it at 2 o'clock A. M. by way of a ladder and a closed window, a citizen of Marion, Ind., was shot in the calf of his right leg by Samuel E. Soule, jeweler, who thought it was a burglar he was shooting at.

Ira R. Amole, Coatesville, Pa., broke his usual rule of always removing goods from his show window at night and left them covered by newspapers. Burglars came along and now Mr. Amole is poorer by $140 worth of watches, taken from the window through a hole they broke in the glass.

A dispatch from Nyack, N. Y., says that pearls to the value of $1,500 have been found in the Hackensack river at Orangeburg, Rockland county, within the last three or four weeks, and a number have also been taken from mussel shells at West Nyack. Several men have taken up the occupation of pearl hunting in these localities.

Marsh Lindsay, the Findlay, O., hack driver awaiting trial on the charge of murder, is not one of the men who stole a tray of diamonds from Lewis Seewald's jewelry store in Tiffin, O., last September. Mr. Seewald went to Upper Sandusky and, instead of identifying him as one of the robbers, found in Lindsay an old time acquaintance.

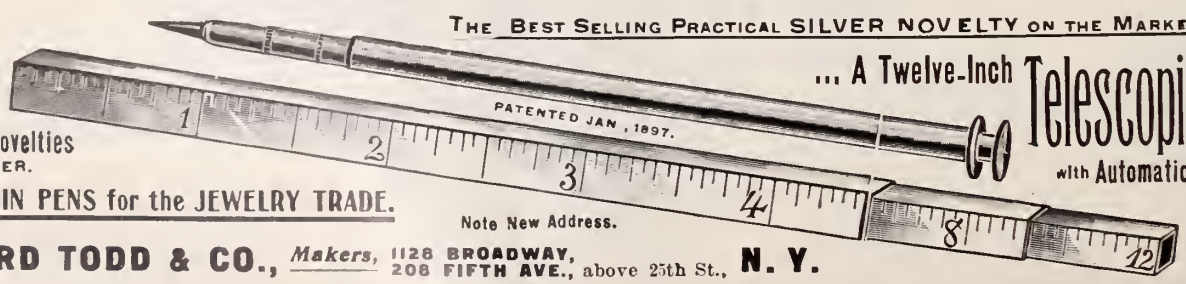
This is Only One of Our Many

Attractive Novelties IN SILVER.

FOUNTAIN PENS for the JEWELRY TRADE.

THE BEST SELLING PRACTICAL SILVER NOVELTY ON THE MARKET.

... A Twelve-Inch Telescopic Rule with Automatic Pencil.



Send for Sample and Prices.

EDWARD TODD & CO., *Makers,* 1128 BROADWAY, 208 FIFTH AVE., above 25th St., **N. Y.**

Note New Address.

Connecticut.

G. S. Moshier, 151 Bank St., New London, has been appointed official watch inspector of the New York, New Haven and Hartford railroad.

Louis C. Parker, grandson of ex-Mayor Charles Parker, of Meriden, and a traveling salesman for the Charles Parker Co., is to be united in marriage, April 30, to Miss Nettie Quill, of Mobile, Ala.

Walter Pullen, for several years foreman of the cutlery, fork and machine departments at C. Rogers & Bros.' factory, Meriden, has taken a position with the Bristol Brass and Clock Co., Bristol. As a token of their friendship for him Mr. Pullen's fellow workmen in those departments presented him a handsome gold headed cane.

A meeting of cutlery manufacturers was held at the Winthrop, Meriden, March 28, for the purpose of discussing trade matters. In the party were Homer A. Curtis, representing the Meriden Cutlery Co.; ex-Governor Goodell, of the Goodell Co., Antrim, N. H.; F. H. Oakman, of the Samson & Goodnow Co., Shelbourne Falls, Mass.; H. R. Hinckley, of the Northampton Cutlery Co., Northampton, Mass. The story was current that a trade combination scheme, to regulate prices, etc., was "in the works," but none of the gentlemen would divulge the objects of the meeting, excepting to say it was entirely of a private nature.

Lister & Sheeder, Ann Arbor, Mich., have sold their business to Weinmann & Matthews, of Ypsilanti, Mich.

A grandfather's clock, supposed to be 140 years old, was sold at the public sale of Amos Mertz, deceased, for $9 recently, at Fleetwood, Pa. The clock was in excellent condition and said to keep good time.

Elmira, N. Y.

There was considerable excitement about the jewelry store of Levi Paltrowitz, 107 W. Water St., on the afternoon of March 27, when Fred White and Lucius R. Stover entered and demanded more money on a watch that they had previously pawned there. Upon refusal, they proceeded to smash things, and their arrest followed.

Justus H. Dimon, a Candor, N. Y. jeweler, was awarded a judgment for $3,500 in his negligence action against the Lehigh Valley railroad, which was tried in Supreme Court, last week. This was an action for $20,000 damages. He boarded the Lehigh Valley accommodation train at Berkshire, Aug. 12, 1897, to go to Richford. The engine separated from the remainder of the train. When the engine was again attached to the rest of the train, it came with such force that it threw Mr. Dimon, who was the only occupant of the car, from his seat to the aisle. He claimed that he received injuries to his spine.

Savannah, Ga.

Aug. Tamsberg, Jr., Charleston, S. C., has given a bill of sale for $150.

J. H. Koch, of Koch & Sylvan, went to Plainfield, N. J., to attend the funeral of his sister, Mrs. George Geibelhouse.

Eugene Daly and Henry Town were last week tried on the charge of burglarizing the jewelry store of J. E. Cochran, of Tifton, Ga., last December. Daly was acquitted; Town was found guilty, with a recommendation to the mercy of the Court. He will be sentenced later.

Dorsey Delancy, colored, last week called at the store of F. Wachstein and asked to be shown some solid gold wedding rings. He selected one, which he requested the jeweler to put aside for him until the next day. He called according to promise next day, and took from the tray placed before him a ring which he said was the one selected, but a moment later replaced a ring, saying he would call the next day for it. Mr. Wachstein at once examined the ring which he placed in the tray and discovered it was plated. He immediately told Delancy to produce the genuine ring or he would shoot him. The negro gave up the other and departed. Mr. Wachstein notified a detective of the occurrence. Delancy was shortly after arrested. He confessed and is held for trial in the City Court.

Pacific Northwest.

J. A. Maurer, Eugene, Ore., has moved into new quarters.

J. B. Cleaves will locate at Florence, Ore., and will engage in the repairing of jewelry.

A. Ballot, jeweler, is now with J. T. Laughlin, at Boise, Idaho. Mr. Ballot has disposed of his jewelry stock.

C. F. Richards, Seattle, Wash., is making a special display of novelties in sterling silver and solid gold suitable for Easter remembrances.

The Russian Ural Diamond Palace, Spokane, Wash., has been closed. The Easter Furniture Co. secured judgment against J. Davis, the proprietor, for $63.50 and costs. Davis has disappeared.

A. & C. Feldenheimer, Portland, Ore., have a fine display of silver and gold plated cups, the special prizes to be awarded at the bench show of the Portland Kennel Club which opens April 17.

It has been suggested that the city of Seattle, Wash., put up a large clock at some point easily accessible to view and that it be maintained as a city clock. The proposition is meeting with much favor. The statement is made by those who have investigated the matter that for $2,000 or $3,000 a large clock with chimes and a dial capable of being illuminated at night can be put in.

WE do not **CLAIM** that all our **Ornaments, Settings,** etc., are charged with **magnetism,** but there is a certain influence at work among them that makes them talk for themselves, so to speak.

The word **SUCCESS** seems to be stamped on every piece we make. **Why** is it so? Isn't it because when we make a thing it is **made right?** Isn't it because we devote our energies to making something that is **good for all time?** Then, again, we have the facilities for making stuff in such large quantities that we can work on a **small-profit basis.** Why, we executed an order last month for five (5) million pieces of one article without the slightest interruption to our regular volume of trade.

Go to Dover for anything in the **Metal Ornament, Jewel Setting** or **Jewelers' Findings** line; he's got it if it's good—he'll make it if it's worth making. Follow the crowd! Ask where the most successful firms buy their Findings. Get within the **magnetic influence** of our wares, and that **tired feeling** which hangs over your business will give place to **successful endeavor.**

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and watch them effervesce.

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, APRIL 3, 1901. No. 9.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

Business the first half of March showed a slight improvement over last year as shown by jobbing houses, and the last half of the month has seemingly shown an improvement over the first half. A further increase in the volume of sales is looked for after Easter. The bank clearings, east, west and south, denote a healthy condition and reports from travelers in the northwest and southwest are of a most encouraging nature. The Pacific Coast has had a good Spring trade, though judging from the reports of returned commercial men it is apparently not as good this year as last. Plenty of snow in the mountains of Colorado will give a large supply of water for irrigating purposes, and prospect for crops the coming season is excellent, giving promise of good trade with the mountain section. This is not a time when opening outfits are being sold, and consequently tools and materials, in which such sales form an important factor, are easing off a bit.

J. B. Hudson, Minneapolis, Minn., was last week in town, reported to be on his way east.

J. W. Carter, Belton, Tex., was in last week, buying, but devoted most of his time to the selection of pianos.

Charles J. Jacobs, Chicago manager of the Homan Silver Plate Co., left Sunday for a short stay at St. Louis.

H. S. Rogers & Son, Plymouth, Ind., have been succeeded by the son, who will continue the business, the father retiring.

J. E. McCourt, Ludington, Mich., was here last week, purchasing a side line of bric-a-brac, a new department with him.

Fred. H. Allen has been renominated a candidate for Alderman in La Grange, his surburban home. Particulars will be given after election.

Fred. Thearle, of C. H. Knights & Co., returned from California early last week after an absence of a month of pleasure and travel on the coast.

Paul Juergens's safe arrival at Naples is reported. Mr. Juergens is accompanied by his wife and daughter, Anna, and will remain abroad six or seven months on a continental tour.

D. M. Grinnell has opened a store at Black Earth, Wis. Mr. Grinnell was formerly in business at Broadhead, Wis., but more recently has been working for Dahle & Berg, Mount Horeb, Wis.

E. C. Ostby, of Ostby & Barton Co., and his eldest son, Harold, are at present at Monterey, Cal., and are expected in Chicago about April 10, visiting San Francisco, Salt Lake City and Denver on their return.

W. H. Habbeler & Co., 78-80 Dearborn St., are removing their stock and business to Sheffield, Ala., where they will conduct a wholesale jewelry business, the same as they have done for the past 14 years in Chicago.

S. C. Eppenstein, of the Illinois Watch Case Co., has reached Switzerland after visiting a number of English cities, with very gratifying results from a business point of view. The export trade of the company is growing rapidly and has become quite an important factor in the business.

George Haight and William Levett, charged with the larceny of a large quantity of jewelry belonging to Otto Young & Co., waived examination when brought before Justice Martin in the Harrison St. Police Court, and were held to the Criminal Court. They were arrested in Kansas City.

Edward Anderson, a trusted clerk in the employ of Nordahl & Olson, jewelers, 449 Milwaukee Ave., occupies a cell in a police station, a self-confessed thief. He is accused of having systematically robbed his employers during the past year or more. Meeting Mr. Olson at the police station the young man broke down and made a full confession. It is believed that the prisoner is guilty of stealing at least $1,000 worth of watches, rings and other jewelry from the store. Considerable of the stolen property was recovered. The thefts were carried on a long time before Anderson was suspected.

A yacht club trophy, made for the Springfield Yacht Club and known as the Commodore cup, was on exhibition last week at the salesrooms of the Towle Mfg. Co. The body is an elongated egg shape, with festooning of ropes and anchors at the top. Handles were of ropes and stays and boathooks and outer edge of base encircled by ropes. The body and base were plain, except for the cut engravings. On one side was etched a yacht under full sail, and the lettering, "Springfield Yacht Club, Commodore Cup." On the reverse the records of the winners. It was a handsome and artistic trophy.

Buyers here were rather more numerous last week, and taking it all around, it was a pretty good week for business. The following were among those who bought in person: T. H. Gill, Marengo, Ill.; O. K. Glimme, Whitewater, Wis.; J. C. Peers, Rockford, Ill.; Q. B. Hudson, Minneapolis, Minn.; Luther McCain, Delphi, Ind.; George O. Warren, Sycamore, Ill.; W. W. Denney, Aurora, Ill.; E. B. Leckey, Eagle Grove, Ia.; L. H. Bauer, Elgin, Ill.; J. W. Carter, Belton, Tex.; Mr. Lundgrin, St. Charles, Ill.; Mr. Toms, Richland Center, Wis.; O. K. Monaveh, Cedar Rapids, Ia.; Laderach Bros., Hammond, Ind.; Mr. Young, of Cole & Young, South Chicago, Ill.; C. K. Shortess, Traer, Ia.; H. Reiter, Kouts, Ind.; Horace Shadel, Rogers, Ark.; J. E. McCourt, Ludington, Mich.

A petition for early closing has been circulated among the wholesale and manufacturing jewelry and cognate trades, with the object of concerted action in closing the places of business on Saturdays from May 4 until Aug. 31 at 1 o'clock P.M. and on all other days during the same period at 5.30 o'clock P. M. The following have signed the list:

Wadsworth Watch Case Co., G. W. Marquardt & Sons, Schrader-Wittstein Co., Keystone Watch Case Co., Courvoisier-Wilcox Mfg. Co., M. A. Mead & Co., Stein & Ellbogen Co., Louis Manheimer, Western Watch Case Mfg. Co., Crescent Watch Case Co., M. F. Barger & Co., J. W. Forsinger, C. H. Knights & Co., Robbins & Appleton, Recob, Ziegler & Co., L. H. Schafer & Co., Ostby & Barton Co., Theodore W. Foster & Bro. Co., Lapp & Flershem, James K. Caldwell (April 1), R. C. Demarest (April 1), International Silver Co. (April 1), M. N. Burchard (April 1), Benj. Allen & Co., H. F. Hahn & Co., A. Hirsch & Co., M. S. Fleischman Co., Alfred H. Smith & Co., Reed & Barton (March 1 to Sept. 15), Joseph Fahys & Co., A. C. Becken, Daggett & Clap Co., L. Seligman Jewelry Co., Jules Racine & Co., George O. Street & Sons, H. Baum, D. Wilcox & Co., D. F. Briggs Co., C. H. Allen & Co., L. Adler & Son, J. J. White, Otto Young & Co., E. Schwarz & Co., O. W. Wallis & Co., Swartchild & Co., Moore & Evans, Max R. Green & Co., M. Newman, F. C. Happel Co., Rich & Allen Co., J. N. Rutishauser Co., Ed. H. Thielens, John Woollett, T. W. Adams & Co., J. T. Edwards, C. E. Hancock Co., F. H. Noble & Co., George H. Fuller & Son Co., Charles T. Wittstein & Co., W. E. Clow & Co., Simons, Bro. & Co., J. M. & A. C. Johnston, E. G. Webster & Son, Ansonia Clock Co., Juergens & Andersen Co., Sproehnle & Co., Illinois Watch Case Co., Philadelphia Watch Case Co., C. G. Breitenbach, Anchor Silver Plate Co., F. A. Hardy & Co., Gorham Mfg. Co., C. Rogers & Bros., Waterbury Clock Co., J. H. Purdy & Co., F. E. Morse Co., A. Davis & Co., Towle Mfg. Co., Seth Thomas Clock Co., G. A. Webster, Geneva Optical Co., R. Wallace & Sons Mfg. Co., William L. Gilbert Clock Co.

It may be added that the sterling silver ware and watch movement manufacturers have been closing at either 12 o'clock or 1 P. M. since March 1, and the silver plated houses commenced April 1.

P. H. Doll, Las Vegas, Ill., was married last week to Miss Emma Felitz, at Seattle, Wash.

Louis Amundsen, lately with Christophersen & Amundsen, Menominee, Mich., will locate for himself at some place in the west.

San Francisco.

Henry Wolff sailed for Honolulu, Hawaii, last week.

H. Wachhorst, Sacramento, Cal., visited the trade of San Francisco last week.

N. M. Bailey, Rio Vista, Cal., did business in San Francisco a few days ago.

F. E. Whitney has returned from the Pacific northwest. He found trade in that vicinity dull.

Honolulu business has been very dull this Spring. Among the visitors in that city are Mr. Innis, representing George Greenzweig & Co.; Mr. Hall, of A. I. Hall & Sons; Henry Wolff, and Mr. Heacock, of Heacock & Freer, who stopped over two weeks, en route to Manila.

M. L. Krafts, jeweler, 1230 Dupont St., has secured a warrant for the arrest of John Cicovia on a charge of felony embezzlement. Krafts alleges that on March 13 he gave Cicovia two diamonds and a gold chain, which he was to sell, Cicovia representing that he was the owner of a saloon. Krafts ascertained that Cicovia sold out the saloon several months ago. Cicovia has not been seen by Krafts since he got the articles, which are valued at $123.75.

By the arrest of Charles Mitchell and William Davis, the police of this city believe that they have at last captured the burglars who have been operating south of Market St. the last several weeks. The men were captured last Saturday night, and in their room on Howard St. was found a lot of jewelry that had been stolen from several stores. During the past few weeks at least three jewelry stores south of Market St. have been entered and property valued at several hundred dollars taken.

A. H. Jenks, Bath, N. Y., has sold out to F. J. House, Arkport, N. Y.

Mr. Homan Tells of Business and Other Conditions in Mexico and Havana.

CINCINNATI, O., April 1.—Louis Homan, of the Homan Silver Plate Co., has just returned from a trip through Mexico. Mr. Homan did considerable business for the silver plate company on the trip. Speaking of the situation in Mexico Mr. Homan said that general conditions were good, but that there had been an overdoing of business in the rush of so many people to get into manufacturing.

"All the capital that can be secured," said Mr. Homan, "has been put into manufacturing. Some people have started into manufacturing enterprises and incorporated them and then taken the stock or a large part of it to the banks and borrowed money on it with which they have started other manufacturing enterprises. In this way the banks have become loaded up with a lot of stock that is not the best security in the world, and the result has been that the other extreme has been reached. The banks are not making any loans except upon the best collateral, and even then they do not lend much money, except at 10 and 12 per cent. This, together with the fact that there has been a large drain upon the currency of the republic, has made money rather scarce, and the result is not the best. The currency of the country has largely gone to China, the Philippines, and elsewhere.

"From the City of Mexico we went to Vera Cruz and thence sailed to Havana. The contrast between the City of Mexico and Havana is great. Havana is as clean and as healthy as any American city, and the streets are cleaner and in better condition right now than those of Cincinnati, which is saying a good deal. Havana is becoming Americanized rapidly. Everything there is becoming American and the American flag is everywhere. It is hard to see how we can get out of keeping the island ultimately."

Diamonds. Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Beryls. Almandines.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

CONSTANT VAN REETH,

Formerly Foreman of The H. Keck Mfg. Co.'s Cutting Works.

Importer and Cutter of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

509-513 RACE STREET, CINCINNATI, O.

The Helpful Suggestions in

OUR IMPERIAL SALESMAN MONTHLY

are practical and useful every day in the year. This book teaches Modern Methods of doing business and shows **this Spring's newest wrinkles in Sash Pins, Belts, Ribbon Ends, Purses, Barrettes, Etc.** You ought to have a copy. It's free for the asking.

IMPERIAL

IMPERIAL MFG. CO.,

Masonic Temple, Chicago.

Kansas City.

F. C. Steimann, of F. C. Steimann & Co., dealers in tools and materials, New York, called on the local trade recently.

L. Dierdoff, Osage City, Kan., passed through the city last week en route to Colona, Ia., where he will locate. He called on the trade in passing through.

Arthur Clark, formerly with the Norton-Paulson Jewelry Co. but now with Bauman-Massa Jewelry Co., St. Louis, visited here last week.

The Colonial Pen Co. have established a branch here. It will be under the management of M. S. Morris. A complete line of their products will be carried in stock.

In a recent conflagration at Carthage, Mo., the store of H. P. Hall was destroyed and everything outside of the safe was consumed. His safe fell into the cellar, but on opening it the contents were found in good condition.

The students of the Central High School have ordered pins. The design has the word "Central" in blue and white enamel suspended from a gold bar. Blue and white are the Central school's colors. The pins are about an inch long.

S. Swarts, formerly with C. I. Lee & Co., this city, has gone to Colgate, I. T., where he intends to open a store. Mr. Swarts purchased a stock of jewelry from Garner & Pugh, Colgate, who have been running a jewelry store in connection with their drug business.

Earl Underwood, who sold out his business in Arkansas City, Kan., last week, to Mr. Wyckliffe, has purchased the furniture and fixtures of C. S. Raymond Sons, here, and expects to open a store at the same location, April 20. Mr. Underwood will leave for New York, within a short time, to purchase his stock.

It is said that the attorneys in the case of Emma Farrington against the Streiche Watch and Jewelry Co. have agreed upon a compromise, judgment being confessed for $425 and costs by the defendants, instead of $1,600, the amount awarded by a jury. The agreement was probably reached in order that another trial of the case might be avoided.

N. A. Heath, Jr., Hebron, Neb., better known as Bert Heath, visited in Kansas City last week on his way south. Mr. Heath is taking an extended pleasure trip of some three or four months. He left for Port Arthur and from there will go to Fort Worth, El Paso, Los Angeles, San Francisco, and probably will make a trip through old Mexico. He expects to stay six weeks in California and will return by way of Ogden, Salt Lake City, Colorado Springs and Denver.

Omaha.

W. D. Abel was called to his home in Clarks, Neb., by the severe illness of his father.

Albert Edholm is building a residence at 36th and Douglas Sts., at a cost of $2,500.

W. H. Spelling has opened a jewelry store and repair shop on Broadway, Council Bluffs, Ia.

Raines Bros., Tarkio, Mo., have purchased the fixtures of another store and moved into larger quarters, with the intention of extending their business.

C. L. Shook and his band are playing for the Auditorium Exposition being held in Omaha. The city is making strenuous effort to secure a $200,000 auditorium. The larger part of this sum has been subscribed and the building no doubt will be erected.

George W. Ryan, who has purchased Mr. Holliday's interest in Mawhinney & Holliday's jewelry store, will, after closing out his present stock, enter into the new partnership. Mr. Holliday has recently come into a large inheritance and will go into the banking business. Mr. Ryan has just returned from a trip to Maine.

T. L. Combs & Co. have been doing some fine work recently. They have secured the contract for making all the society pins for the Phi Rho Sigma fraternity of both the Creighton and the Omaha Medical colleges. The pin consists of the three Greek letters made up of diamonds, pearls, opals or rubies, according to the fancy of the wearer. They have also received the contract for the official pin of the Omaha Medical college. It is pendant

WE HAVE MOVED.

WEST, WHITE & HARTMAN

are now in

Bijou Building, Penn Avenue, near 6th Street,

ROOMS 204-205, SECOND FLOOR,

Wholesale Jewelers.
Special Agents
Dueber-Hampden Watches.

PITTSBURG, PA.

shape, with the colors of the college and the letters "O. M. C." in monogram.

B. E. Miller, this city, has opened a jewelry store and repair shop in Wellington, Kan.

T. L. Combs is now in Chicago on business. In June he will pay a 30 days' visit to old Mexico on business and pleasure.

E. Morrey has finished his course in the horological school and returned to Valentine, Neb., to engage in business with his father.

C. C. Tanner, Red Oak, Ia.; Abram Hertzler, Indianola, Ia.; John Stackhouse, Topeka, Kan., and Paul Albright, David City, are taking courses in the Omaha Horological School.

Indianapolis.

E. C. Miller has returned from a visit to his father at Parrell, Mexico.

Bernloehr Bros., Pembroke Arcade, have been appointed watch inspectors for the Pennsylvania R. R. system, vice J. C. Walk & Son.

The following jewelers were in the city last week attending the Scottish Rite Convocation and visiting the wholesale houses: F. C. Sheldon, Shelbyville, Ind.; J. M. Tryon, Monroeville, Ind.; W. S. Lasley, Advance, Ind.; Chas. Ham, Frankfort, Ind.; C. N. Hetzner, Peru, Ind.; Henry Rossier, Martinsville, Ind.; E. E. Mosiman, Bluffton, Ind.; Geo. S. Drake, Pendleton, Ind.; George W. Schlagel, Summitville, Ind.; B. Maier, Edinburg, Ind.; J. W. Hudson, Fortville, Ind.; J. A. Meissen, Cicero, Ind.

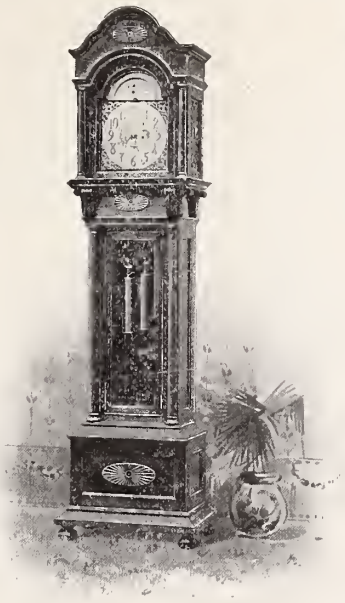
Ernest Hampton, a colored boy, employed as porter in Smith & Gray's jewelry store, 111 W. Washington St., has been sent to the grand jury on the charge of grand larceny. Hampton tried to pawn a diamond ring and a valuable watch in a pawn shop. The pawnbroker refused to accept the articles and notified the police. For two days the detectives searched for the colored boy but failed to find him, not knowing where he was employed. On the third day the police were surprised when Hampton walked into the police station and demanded to know why the detectives were after him. He at first denied all knowledge of the robbery, but finally said he found the ring and watch in the store in which he was employed. He admitted that he had hidden the jewelry in a box of saw-dust under one of the showcases in the store. The articles were found.

Detroit.

Burglars last week broke the window in jeweler William Roach's store, Jackson, and stole two watches.

A set of handsome jewels, to be presented to the Michigan Lodge of Masons, is on exhibition at the jewelry store of W. A. Sturgeon & Co.

The Tontine Surety Co., of New Jersey, have filed an answer to Attorney General Oren's petition, stating that they are closing up the affairs of the Tontine Surety Co., of Detroit, have filed articles of association at Lansing and are conducting a legitimate business.



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00 to $465.00.

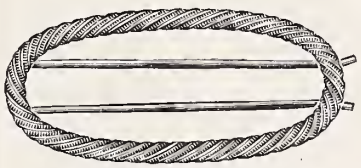
STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.



We manufacture the Largest and Best line of

HAIR ORNAMENTS

in the country.

CATALOGUE TO JOBBING TRADE ONLY.

F. H. NOBLE & CO., 103 State St., Chicago.



The Recognized Jewelers' Auctioneer.

P. J. BURROUGHS

103 State St.,

CHICAGO, ILLS.

Established in 1880.

AN AUCTION

conducted by me is an assured success and a positive guarantee against injury to your future business. Having conducted nearly all the large sales in the United States and Canada in the last twenty-one years, I am prepared to give the best of reference, and do give any manufacturer or jobbing house, or jewelry or silverware salesman in America as a special reference.

Minneapolis and St. Paul.

J. B Hudson, Minneapolis, has been in Chicago for four days.

Lewis Finkelstein, St. Paul, has returned from a four weeks' stay at the Hot Springs.

H. Birkenhauer & Co., jewelers' supplies, Minneapolis, have added a line of chains, charms and optical goods.

C. H. Carpenter, of the Minneapolis Jewelry Mfg. Co., has been laid up a few days with rheumatism in the ankles.

Mrs M. Seewald, Velva, N. Dak., who has been in the Twin Cities and her old home at Grantsburg, Wis., for a fortnight, has returned home.

Robert White, case maker for R. B. Ackerman & Co., Minneapolis, has resigned and has gone to Rockford, Ill., where he will engage in business for himself.

Julius L. Strauss, manager of the jewelry department of the Golden Rule Store, St. Paul, has resigned his position, effective April 1, owing to failing health. He will sail from New York April 10 and spend four or five months on the Continent. He expects to return to the jewelry business in the northwest and plans on being back by Sept. 15.

Arthur L. Mace, St. Paul, has lost a watch, chain and medallion pendant by a clever trick. He had left it with O. H. Arosin, jeweler, to be repaired. During the day when the watch was to be ready for delivery, Arosin was telephoned and inquired of if the watch was ready. On being answered that it was the inquirer stated that a messenger would call. Soon a boy came in with a note purporting to be from Mace, paid the charges and received the watch. Later Mace appeared for his watch. The police are searching for the lost timepiece.

Pacific Coast Notes.

J. D. Bennett has opened a jewelry establishment at San Rafael, Cal.

J. F. Roche, Salmon, Idaho, has sold out to Fiddes & Shutz.

J. E. Vaughn, Tulare, Cal., has been succeeded by Vaughn & Lasch.

Harry Chute, Lakeport, Cal., is reported closing out to retire from business.

C. Nicks is soon to erect a building at Point Arena, Cal., to be used as a jewelry shop.

W. C. Hauser, jeweler, has purchased lots on Main St., Dinuba, Cal., and is contemplating the erection of a two-story building.

The following notice has been published relative to the statement made that Leon Vaughn was arrested for burglarizing the jewelry store of Z. F. Vaughn, Tulare, Cal.: "The said Leon Vaughn was arrested for said offense and brought into court, and on preliminary examination the fact that Leon Vaughn was not in any way connected with the breaking into said store was shown, but was a subject of unfortunate circumstances. On showing of the above facts the case was promptly dismissed. Signed, D. J. F. Reed, Justice of the Peace."

Pittsburgh.

Harry Heeren is at Du Bois, Pa., on a business trip.

Bygate & Co., Scottdale, Pa., are holding an auction sale.

Emanuel Grafner, of Grafner Bros., went to Philadelphia, last week.

I. E. Isaacs, Smithfield St., left Saturday night on a business trip east.

Charles Kane is the new bookkeeper at Grafner Bros.', vice G. E. Crone, resigned.

Mr. Bonnet, formerly a jobber of Columbus, O., has charge of the music box department of Heeren Bros. & Co.

Heeren Bros. & Co. furnished the nickel silver and silver soldered drinking cups for the magnificent new Lake Erie depot.

Miss Grace Miller, formerly with Alex. Munn, Butler St., and Miss Boyd, are permanently in charge of the art and silver ware departments of Hardy & Hayes.

A. E. Siviter & Co. removed on Saturday last to the Goddard, Hill & Co. building. Mr. Thompson, formerly with J. McKinney, East Liverpool, O., is now with this firm.

Justus Mulert, trustee of the property of

INDESTRUCTIBLE
Metal Ring Tags
72 in 56.

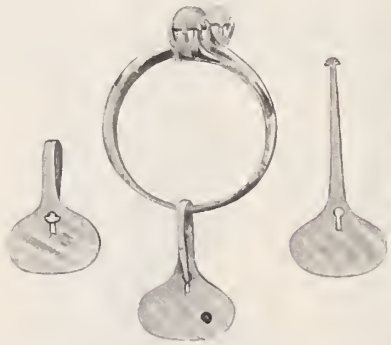
HOW often do you polish your rings?
HOW often do you wash them?
HOW often do you retag them?
HOW can you sell without doing these things?
HOW much time do you spend in such work?
HOW much is your time worth?
HOW would you like to have an apprentice do this work for you as well as you can do it yourself?

NO REMOVAL OF TAGS WHILE CLEANING STOCK.

72 fancy rings, marked with our tags, have been polished, washed, dried and replaced in stock in **56 minutes,** at an actual cost of **9 cents** for labor.

How does this saving of time strike you?

"It Increases Your Sales."



Send $1.00 for Sample Box of 200 Tags.

THE DIAMOND TAG CO.
5 SOUTH MAIN STREET,
DAYTON, OHIO.

Georgian
STERLING SILVER.

In Complete Table Service—

French Gray Finish.



COFFEE SPOON.



TOWLE MANUFACTURING CO.,
CHICAGO. NEWBURYPORT, MASS.



M.S.BENEDICT MFG CO.
FACTORY EAST SYRACUSE, N.Y.
109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.
SILVER PLATED WARE.

S. C. CITROEN & CO.,
Diamond Cutters and Polishers for the Trade.
Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.
415 to 419 Race St., CINCINNATI, OHIO.

You Ought to Know every trade-mark used on any goods in your line, so as to be able to duplicate or have repaired any article a customer may present. "TRADE-MARKS" will give you all the information desired. Write for descriptive circular to THE JEWELERS CIRCULAR PUBLISHING Co., 11 John Street, New York.

Henry C. Berger, bankrupt, of 929 Fifth Ave., received private bids at his office on the store furniture and fixtures and the stock of jewelry. A check for 25 per cent. of the amount of bid was requested to be sent with each bid.

Few visitors were in the city, last week, from out of town. Among them were: Ed. Kennerdell, Tarentum, Pa.; C. M. Wilson, Salem, O.; William Hunt, Uniontown, Pa.; Robert W. Brady, Washington, Pa.; F. F. Robinson, Vandegrift, Pa.; Robert Hunt, Uniontown, Pa.; J. C. Sharer, Alliance, O.; Mr. Roy, Braddock, Pa.; Leroy Swan, Elwood City, Pa.; A. Merz, Sewickey, Pa.; P. C. Yester, McKeesport, Pa.

West, White & Hartman, wholesale jewelers, remove this week to the Bijou building, Penn Ave., near 6th St. They will occupy rooms Nos. 204-205, and will be accompanied by L. O. C. Mehaffey, material; R. M. H. Jantzen, engraver; C. C. Wagner, watchmaker, and Frank A. Land, manufacturer. The new location is in the heart of a busy district and admirably suited to the wants of this firm. Mr. Hartman reports a steadily growing trade and a good business from the country districts.

The following is a complete list of the creditors of H. C. Berger, who filed a petition in bankruptcy recently: Laubheim Bros., $371.06; W. J. Johnston Co., $210.35; Oneida Silver Co., $45; Manhattan Silver Plate Co., $77.20; Grafner Bros., $11.75; M. M. Brewster, $55.50; Poole Silver Co., $47.81; A. H. Gerwig, $73.54; S. & S. Druiff, $33.69; Heeren Bros. & Co., $609.50; Bergstein & Son, $168.35; Adolph Rosenthal, $687.83; New England Watch Co., $50.50; William L. Gilbert Clock Co., $90.24.

A letter from Tennessee addressed to "The Big Jewelry Store, Lowell, Mass.," found its way to George H. Wood's establishment in Central St. Mr. Wood, who is in the South, wanted to see if Uncle Sam knew where his jewelry establishment was situated. Uncle Sam knew all right and the letter was safely delivered. Mr. Wood had used that name in his newspaper advertising until it is always associated with his business.

Cincinnati.

The Buckeye Watch Co., of Springfield, O., have been incorporated with a capital of $10,000.

Constant Van Reeth, diamond cutter, is moving his cutting plant to the Noterman building and will occupy a part of the third floor with Jos. Noterman & Co. He has a finely equipped plant and will be in shape to continue business in a few days.

The ousting of the debenture companies by the recent decision of the Supreme Court has showed up these concerns and has developed that among the holders of the certificates are many jewelers here and throughout the State. There are nine such companies operating in the State, five being in Cincinnati, and the losses to the people, it is said, will reach over $1,000,000.

Louis H. Goosmann, 915 Central Ave., told the Chief of Police, Friday, that a man who had stolen a watch from his store came in again that day, thinking the jeweler would not recognize him and he might get another chance, but Mr. Goosmann recognized him and sent his boy to get a policeman who was standing on the crossing at that moment. The policeman would not respond, saying he was not on duty, and he got on a car and went away. By the time the boy reached the Central Police Station the man got away, after a severe struggle with Mr. Goosmann. The Chief is looking up the matter.

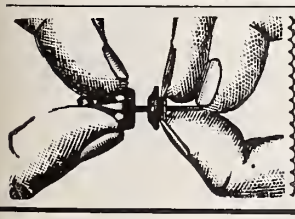
St. Louis.

TRADE CONDITIONS.

Business among the wholesale jewelers has been quite good the past week, much better than during the same period last year.

The Bauman-Massa Jewelry Co. are now occupying the two additional rooms that increase of business compelled them to take.

Frank W. Baier, president of the Missouri Retail Jewelers' Association, is having considerable trouble with his left hand, which he hurt while cleaning his bicycle. Blood poisoning threatens, and he has had to have a couple of operations performed and it still troubles him.



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
Safety Catch

OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.



America's Leading Art and Jewelry Auctioneer,

DAN I. MURRAY,
3 Maiden Lane, N. Y.
126 State Street, Chicago.
During next two weeks address all mail to Chicago address.
References unequaled.
Write for Terms Dates, Etc.
I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

11c. R U A BUFFALO? 11c.
ARE YOU A BUFFALO?
Makes no difference if you are or not, you want our pins to sell.
RETAIL FOR 11c. UP.
The whole country will belong to this order soon.
A POSTAL BRINGS SAMPLES.
WE ALSO HAVE
WHITE RATS.
DO NOT FORGET OUR
Fish-Scale Bags and Purses,
20th-Century Buckles,
Sash Brooches,
Hat Pins and
Souvenir Spoons.
EVERYTHING UP-TO-DATE.
CODDING & HEILBORN CO.,
NORTH ATTLEBORO, MASS.
Sample Office,
CHAS. VAN NESS, 11 Maiden Lane, New York.
ARE YOU A BUFFALO?
11c. R U A BUFFALO? 11c.

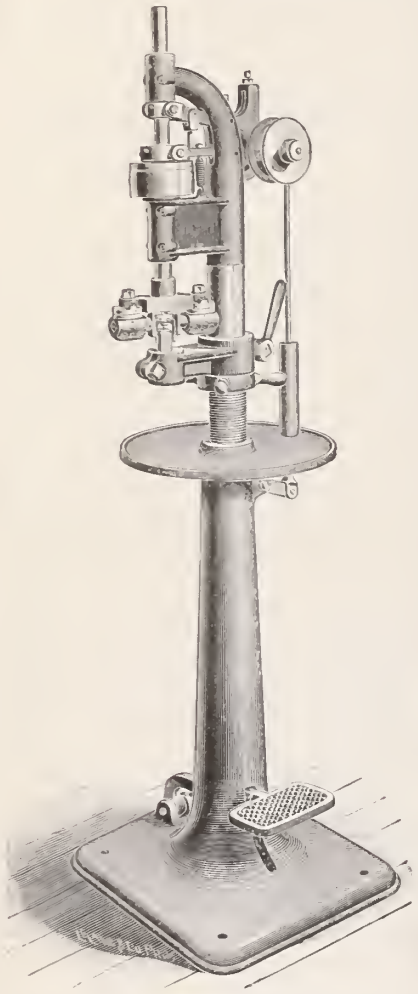
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South-Western Limited,
Famous Trains between
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CINCINNATI, O.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,

Manufacturer of
Fine Balances and Weights
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Office and Salesroom:
194 BROADWAY,

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JEWELERS' and SILVERSMITHS' MACHINERY.



MACHINE FOR ROLLING IN CUFF AND COLLAR BUTTON BACKS.

Power and Drop Presses.
Automatic Drop Presses.
Rolling Mills,
with Roller Bearings for Grading and Cross Rolling.
Reversing Mills, Fancy Border Mills.
Screw Presses.
Foot Presses.
Drawing Presses for Tubing.
Draw Benches.
Wire Coilers.
Adjustable Draw Plates.
Rotary Swaging Machines.
Wire Pointing Machines.
Automatic Beading Machines.
Small Drills for Stone Setting.
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Plating Clamps.

Send for Illustrated Catalogue of up-to-date Jewelers' and Silversmiths' Equipment.

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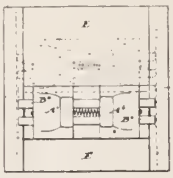
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NEW YORK.

The Latest Patents.

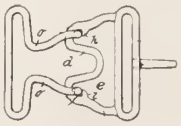
ISSUE OF MARCH 27, 1901.

670,446. HOLDING-BLOCK FOR CASES OR BOXES. Edwin J. Fletcher, New York, N. Y., and Charles E. Bulkley, Summit, N. J., assignors to the Patent Case Co., New York, N. Y. Filed Feb. 8, 1900. Serial No. 4,465. (No model.)



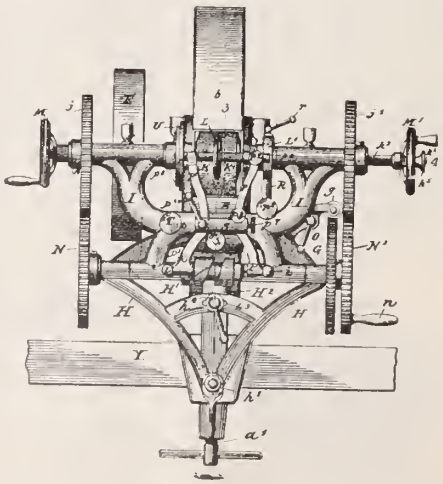
In a block of the character set forth, a base, parallel ways thereon, a pair of jaws received and guided in said ways with liberty to move toward and from each other while maintaining the parallelism of their adjacent faces, a spring attached to both jaws and serving to urge them together with an equal tension on each, and a center piece secured between said jaws and serving to limit their approach and determine the central line between them, all combined and arranged to serve with a case or box.

670,493. BUCKLE. Edwin W. Groeschel, Jersey City, N. J. Filed Sept. 4, 1900. Serial No. 28,904. (No model.)



In a buckle, the combination of two members, one of said members comprising, integrally formed, a substantially straight intermediate-bar portion, elastic side-bar portions extending from the ends of said intermediate-bar portion and bent first inwardly toward each other, to thus form with said intermediate-bar portion a confined belt-space, and then divergently and having their free ends turned off out of the general plane of said member, thus forming hooks, and the tips of said hooks being bent outwardly away from each other, and the other of said members comprising, also integrally formed, side-bar portions, an intermediate-bar portion adapted to be engaged by the hooks of the other member and connecting said side-bar portions at one end, and an elongated belt-receiving loop portion connecting said side-bar portions at the other end, said last-named side-bar portions converging away from the loop portion and having inwardly-projecting stops or abutments disposed contiguous thereto.

670,500. LENS CUTTING AND EDGING MACHINE. Frank A. Morgan and Frederick H. Brown, Lebanon, N. H. Filed July 16, 1900. Serial No. 23,775. (No model.)



In a lens cutting and edging machine, a pair of pivotally and gear connected frames carrying the lens-clamps and driving-shaft, and means for imparting a longitudinally-rocking motion to the frames.

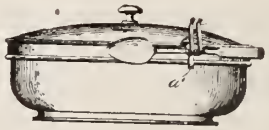
670,501. HAT-FASTENER. Frederick Staufenberger, Irvington, N. J. Filed Oct. 13, 1900. Serial No. 32,910. (No model.)

In a hat-fastener, the combination, with a retaining-plate adapted to be arranged on one side of a



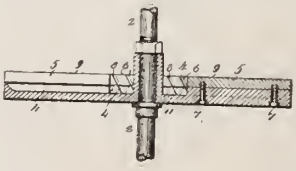
hat-body, and having a slotted pin-receiving portion, of a hat-pin adapted to be arranged in said pin-receiving portion, means connected with said plate constructed and arranged to permit the hat-pin to be arranged within or to be lifted from said pin-receiving portion, and means for preventing the withdrawal of said pin when arranged in said pin-receiving portion.

670,502. SPOON-HOLDER. Betty Anderson, Lancaster, Ky., assignor of one-half to W. E. McCann, Lexington, Ky. Filed Sept. 21, 1900. Serial No. 30,719. (No model.)



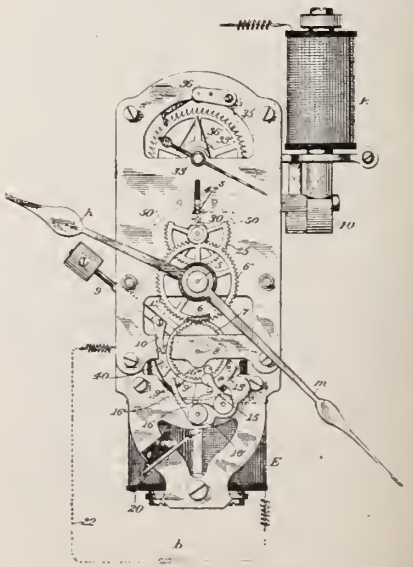
A device of the character described comprising practically a U-shaped clasp with one limb or member thereof slitted and bent reversely in part near the connecting-bend between the members, leaving a pendent portion to overlie the outer side of a vessel, said reversely-bent portions forming upstanding arms extending above said connecting-bend.

670,593. GRINDING OR POLISHING DISK. Daniel J. Murnane, Tuxedo Park, Mo., assignor to the National Mercury Mirror Co., of Missouri. Filed Sept. 27, 1899. Renewed Nov. 15, 1900. Serial No. 36,650. (No model.)



A grinding or polishing disk, having a series of slots, through which the grinding or polishing material is adapted to pass, and troughs formed in said disk, and in communication with said slots.

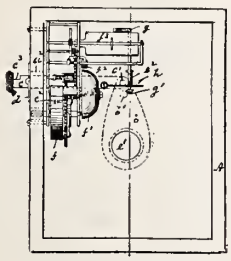
670,634. ELECTRIC CLOCK. Fred. L. Gregory, Chicago, Ill., assignor to the Sempire Clock Co., same place. Filed March 2, 1900. Serial No. 7,046. (No model.)



In a timepiece, the combination, with frictionally-driven seconds and minute hands, of a pair of set-

table members operatively connected respectively with said hands; a pair of oppositely-movable combined setting and centering levers coöperative with opposite side of the settable member for the minute-hand and simultaneously operative for shifting said settable member to, and centering it in, a predetermined position in opposition to such friction; a horseshoe-electromagnet having an armature secured to an armature-shaft journaled between, and oscillatory in the plane of, the poles thereof; and a pair of setting members both secured to said armature-shaft and one controlling the settable member for the seconds-hand and the other controlling said levers.

670,635. TIMING ATTACHMENT FOR CAMERAS. BERNHARD HERNHUTER, New York, N. Y. Filed June 20, 1900. Serial No. 20,917. (No model.)



A photographic camera provided with a push-rod, a shutter and a lever operatively connected to the push-rod, an alarm, and a spring for throwing the lever against the alarm upon the withdrawal of the push-rod.

670,652. EYEGLASSES. HOWARD F. WALLACE, Los Angeles, Cal. Filed April 19, 1900. Serial No. 13,524. (No model.)



A lens-clamp for eyeglasses, comprising a movable wing having a bearing-bracket adapted to bear against the edge of a lens, a lug on the outer face of said bracket, a second wing having a screw-threaded socket, a screw-threaded stud having a nut-head provided with a groove adapted to engage the lug on the movable wing and means to secure the parts together.

DESIGN **34,261.** WATCH-DIAL. EZRA C. FITCH,



Manchester, Mass. Filed Feb. 26, 1901. Serial No. 49,011. Term of patent 14 years.

DESIGN **34,264.** TONGUE FOR BELT-



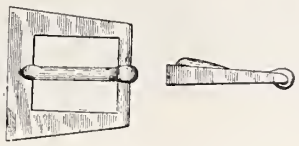
BUCKLES. ANDREW HOLMES, Attleboro, Mass., assignor to O. W. Hawkins & Co., same place. Filed Feb. 14, 1901. Serial No. 47,379. Term of patent 3½ years.

DESIGN **34,265.** MEMBER FOR BELT-



BUCKLES. ANDREW HOLMES, Attleboro, Mass., assignor to O. W. Hawkins & Co., same place. Filed Feb. 14, 1901. Serial No. 47,378. Term of patent 3½ years.

DESIGN **34,266.** BUCKLE. CHARLES KNOTHE, New York, N. Y. Filed Feb. 28, 1901. Serial



No. 49,362. Term of patent 3½ years.

DESIGN **34,267.** SPOON. TYLER CALHOUN,



Ridgetop, Tenn. Filed March 1, 1901. Serial No. 49,519. Term of patent seven years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued March 25, 1884.

295,526. COLLAR OR TIE ADJUSTER. W. W. DENISTON, Washington, D. C.

295,577. SWIVEL. PETER NERNEY, Attleboro, Mass.

295,627. ALARM CLOCK. JACOB GANSS, Brooklyn, N. Y., assignor to himself and John Blackwood, New York, N. Y.

295,654. COMBINED CANE AND CIGAR-HOLDER. DAVID LEE, JR., Mount Willing, Ala.

295,714. BUCKLE. FRANK ARMSTRONG, Bridgeport, Conn.

295,772. ORNAMENTAL CHAIN. S. L. LEDERER, New York, N. Y.

295,843. DEVICE FOR FINISHING SWIVELS. J. E. WALCOTT, Providence, R. I., assignor to F. I. Marcy, same place.

295,849. TILTING VESSEL. WILLIAM ZIMMER, Bellaire, O.

295,850. CASTER. WILLIAM ZIMMER, Bellaire, O.

295,853. ENGRAVING MACHINE. I. R. BEAM, Dryden, N. Y., assignor of one-third to B. M. Barnes, same place.

295,869. WATCH-CHAIN TIP. H. M. HERRING, North Attleboro, Mass., assignor of one-half to O. M. Draper, same place.

295,873. ELECTRIC ALARM FOR SPRING-CLOCKS. EDWARD JUNGERMAN, Gettysburg, Pa.

Design issued March 22, 1887, *for* 14 *years.*

17,198. VASE. C. MATILDA EGBERT, Kane, Pa.

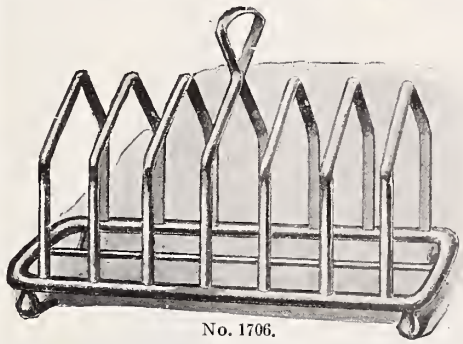
Design issued March 27, 1894, *for seven years.*

23,151. BRUSH-BACK. CHARLES GRAFF, New York, N. Y.

S. D. Weaver, Philadelphia, Pa., with a line of optical goods, was in Syracuse, N. Y., a few days ago.

NICKEL-PLATED TOAST RACK

(NEW)



No. 1706.

Height, 4½ inches.
Length, 6¼ "
Width, 3 "

Keep our Catalogue on file.

Another of our new goods, just placed on the market and is meeting with great success. Made as shown, *rectangular*, No. 1706; or *round*, No. 1705. Send for a sample dozen, assorted patterns.

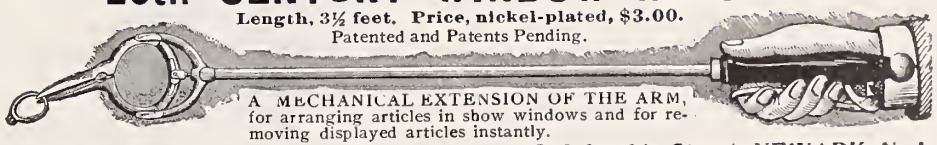
WE MANUFACTURE EVERYTHING IN METAL WARES.

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.
Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM, for arranging articles in show windows and for removing displayed articles instantly.

HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security Ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

THE PRIZE WINNERS

OF COMPETITION NO. 2.

TRULY have the judges in the Prize Essay Competition No. 2, "How to Treat Customers—How to Sell," had a difficult task in selecting those two essays which they consider entitled to the prizes offered. In all, 22 essays were deemed worthy of publication, and of these fully 15 were admirable essays, replete with valuable suggestions, while all of them, long or brief, showed deep thought and careful preparation. The judges regret that it is not possible to substantially award all the competing essayists. But there could be no competition if all entries were to receive large prizes. After careful reading and rereading, the 22 essays were divided into four classes: No. 1, No. 2, No. 3, and No. 4. It was natural that those in group No. 1 would contain the essays entitled to the first and second prizes offered. In this group were placed those essays signed E., R., M., and U., and one which we will here designate as XX, as it was inadvertently left unsigned. This system of elimination brought down for final selection five essays, and after consideration the judges deemed the following entitled to the two prizes offered:

1st Prize, M.—J. A. Styron, Jr., with L. M. Carter, Shreveport, La.

2d Prize, E.—Herbert L. Luke, with Ambrose Kent & Sons, Toronto.

Worthy of special mention:

R.—Reginald Foster, London, England.

U.—Robert Schwerter, New York.

XX.—Richard Herbst, with International Silver Co., New York.

NOVELTY FOR A SHOW WINDOW.

A BERLIN firm, well known for its useful articles in the show window decorating line, is offering a novelty which will doubtless find favor among



jewelers, etc. It is an artistically modeled waxed hand, vertically fixed on a turning mechanism, as shown in the cut. Two fingers of the hand are removable and so arranged that they can be adorned with rings. Between the index finger and the middle finger a little hook is attached on which any desired article may be hung, while the wrist is ready to receive bracelets.

IT has been justly said, "The child is father of the man." Trade is like the child, the father being the merchant and the man a union and growth of both. Hence, the maxim may read: "Trade is the parent of success—studied, nourished, guided and guarded from infancy."

The jeweler's trade of all others demands constant effort and an ever vigilant eye and an endless store of patience on his part, lest another, ever on the alert, receive the patronage that should be his. No matter how long in business or what his gains the merchant is not willing to see his trade passing the door to another shop further on. He may have had for 25 years a prosperous business, but he suddenly awakes to find sales less and business quiet. Why? At this point many console themselves with the thought that it is a political outcome and are satisfied with this reflection. Not so the wide-awake, anxious man. He will investigate the trouble, root out the evil if it exists and rebuild trade.

Trade must be courted, gained and held. To accomplish this several things are requisite. The merchant must know the ware he is handling, that he may be able to discuss freely, intelligently, honestly and adroitly its merits and value. He must be prepared for the various questions arising during the transactions. Oftentimes an undecided answer decides the customer, from lack of confidence, to try elsewhere.

It is my opinion that people are more afraid of being overcharged in jewelry than in any other line. Hence, handle goods that will enable you to compete with all competitors. Mark them plainly, that customers may convince themselves of your prices.

Keep abreast with the times. If you would have a good Spring trade, begin early to study the various wares, designs, fashions and your needs. Make your stock replete with new staples and fashionable novelties; make it prominent for variety and attractiveness.

Each season brings new articles made to meet the demands of Dame Fashion. I heard an elderly lady remark: "One may as well be dead as not be in style," which, at present, seems not overdrawn. Be among the first to have new and up-to-date articles in your stock. Let judgment govern the selection; do not buy too much of one novelty, or too expensive goods for the average customer.

Grand HINTS to JEWELERS

New things will prove good advertising agents and bring people to the store, who, if they do not go elsewhere, are accustomed to send for supplies. Too much cannot be said about advertising. It is the medium through which the world becomes acquainted with you and your wares; it is like the influential friend of child, youth and man.

Never boast about your business, nor advertise a competitor's goods by running them down. This practice will take away trade rather than foster it.

Dress your windows tastefully and attractively, replenishing or changing often. Arrange your store likewise for a good display. Cleanliness is absolutely necessary—a bit of tarnished silver makes a deep and unfavorable impression.

In other words, make your goods, your store and your window talk, advertise and sell for you. "Goods well shown are half sold."

Be not content to handle the same stock year in and year out just because it has sold; add a change of designs and increase stock by degrees. Additional trade was never made with changeless surroundings of goods. The cry just now is for something new, different and tasty. Do not wait for your friend to display first. Remember the public would then see his wares first and, consequently, many sales made before looking elsewhere. In this case a good salesman often sells an article to the customer unintentionally when he or she was just "looking," and if he—the salesman—is obliging, ambitious and interested, he will prove a valuable promoter of Spring trade. Bad luck comes to the man with his hands in his pockets, waiting to see how things will turn out. Try to attract customers. Clothe the youth (trade) with substantial merchandise and sustain him by furnishing his needs. By your example and manner lead him—the rest will follow.

A. M. O.

Best Dressed Windows Among the Retail Jewelers.

Series II. No. XXX.

NOTE.—We inaugurated with the issue of May 3, 1899, the second series of characteristic retail jewelers' windows. The first series consisted of illustrations and descriptions of more than 100 different displays, extending over a period of eight years. We desire any jeweler who thinks his window is interesting or calculated to serve as a lesson to his brother jewelers, to send to us a photograph of such window for illustration under this department.

THE original design for a jeweler's Easter window display, here presented, comprehends egg shells as ring boxes, lilies in jardinieres and an Easter hare as the main features. Watches and chains form a handsome design around the eggs. Fobs, lorgnettes, eye glass cases, hat pins, brooches, etc., fill the remaining space.



ORIGINAL IDEA FOR A JEWELER'S EASTER WINDOW DISPLAY.

JEWELERS' IDEAS AND SCHEMES.

Krieg Bros., Toledo, O., make the following special announcement in an advertisement: "We herewith make it known that every customer who will buy not less than 25 cents' worth at our stores will receive a chance free for each 25 cents' worth on this beautiful hand carved cuckoo clock, which we imported from Tiberg, Blackforest, Germany. The cookoo comes out every half hour."

Abraham Blumenthal, of Corning, N. Y., will open a wholesale and retail store at Buffalo, N. Y.

A Conneaut, O., jeweler, L. V. Stone, has adopted what seems to be an excellent means of keeping himself and his business in the eye and mind of the people. He has placed small clocks over the doors of all the street cars of his town, with the accompanying sign: "L. V. Stone's Time."

"B. A." Gold Shell Collar Buttons are guaranteed as follows: "We will replace every 'B. A.' button which for any reason proves unsatisfactory." This guarantee is on the back of each card and our trade-mark embossed on the front.

GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,

Providence, R. I.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,

NEW YORK.

HEINTZ BROS.,

RINGS

BUFFALO, N. Y.



RINGS

BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE. Near Broadway, N. Y.

We call the attention of the Trade throughout th country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.

WORKSHOP NOTES.

To Straighten Bent Teeth.—Bent teeth are straightened by means of the screw-driver used as a lever against the root of the adjacent teeth, and bent pivots may be held in the jaws of the pliers and the pinion bent with the fingers in the direction and to the extent required. For such a purpose, pliers having the jaws lined with brass are used so that the pivot is not bruised, and the bending has to be done with great care.

Oxidized Silver. — A mixture of graphite 6 parts and powdered bloodstone 1 part is moistened with oil or turpentine, and the article rubbed with it; then allow to dry and brush off with a soft brush drawn over wax. Or else brush with a soft brush charged with a solution of platinic chloride in alcohol or water, in the proportion of 1 to 20. The vulcanization is carried out by the following means: Immersion in a solution of potassium sulphide (heated to about 80° C.) 5 grammes, ammonium carbonate 10 grammes, water 1 liter, or calcium sulphide 1 to 2 grammes, sal-ammoniac 4 grammes, water 1 liter. In the following solution silver ware acquires a handsome brown tone: Blue vitriol, 20 grammes, saltpetre 10 grammes, sal-ammoniac 20 grammes. By means of bromine, silver and its alloys are colored black. On engraved surfaces a niello-like effect may be created thereby. The articles may also be covered with ammonium sulphide in a porcelain vessel and gradually heated. As soon as they acquire a blue-black coloring, they are taken out, put in soap water and rubbed with a soft brush as long as they are in the soap lye.

Oxidizing Steel Watch Cases.—After the case has been neatly polished off with fine, used emery cloth and cleaned of all traces of fat, it is stuck with the bow knob on an iron wire about 25 cm. long, which has been filed into a conical point. This wire serves as a handle during the manipulations, which can now be conducted without having to touch the case itself. Now heat the case lightly over an alcohol flame, coat it with ordinary white wax and let cool. Next, wipe the wax off again neatly inside and outside with a soft cloth, using a little piece of wood where the cloth has no access. It is essential that no wax remains adhering to the case, for in the subsequent heating any wax would render the case, or rather the oxidation, greasy. Now take a small handful of cotton wool or wadding, lay it in a little tin box, pour ordinary oil of turpentine or benzine over it and light it. This work has to be carried out in a place free from draught, on account of the danger of explosion. While the cotton is burning hold the case for a minute in the flame, so that it becomes evenly and thickly covered with soot. After the cooling wipe the case off again with a soft rag. This process is repeated until the desired shade has been attained. Naturally, the polishing off with emery becomes unnecessary in repeating the operation. For a first trial take a small lady's watch, so as to obtain the necessary practice for larger surfaces.



CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, APRIL 3, 1901. VOL. XLII. No. 9.

THE LINE OF VISION.

ONE of the interesting questions that come up periodically for discussion—interesting because of its absurdity chiefly—is as to the line of projection of objects seen. Learned writers have proven that this line extends from any given point in the image on the retina through the nodal point of the eye and thence to the corresponding point in the object in one straight line. Other learned writers have proved that the line from any point of the image is perpendicular to the retina, and, therefore, that it passes through the center of retinal curvature. Dr. Savage, of Louisville, Ky., is the chief advocate of the latter theory. But in the January *Keystone,* the learned reviewer on that paper takes up the mathematical data used by Dr. Savage and proves that it serves to prove that the lines go through the nodal point quite as conclusively as it proves the lines to be perpendicular to the retina. The chief difficulty with these various proofs is that they prove too much. The discussion reminds us of the little algebraic problem most students have encountered, as follows:

Starting out with the hypothesis:

(1) $x = a$,

we first multiply both members by x, which gives:

(2) $x^2 = ax$.

Subtracting a^2 from both members of the equation, we next have:

(3) $x^2 - a^2 = ax - a^2$.

Dividing both members of the last equation by $x - a$ we obtain:

(4) $x + a = a$.

From which we may, by substitution, deduce:

(5) $x = 0$.

(6) $x + x = x$, or $x = 2x$.

(7) $a + a = a$, or $a = 2a$, etc.

But since $a = 2a$, $a = 3a$, or $4a$, etc. This little algebraic puzzle used to engage all the mathematicians in the public schools of Wisconsin every Winter, some years ago. It resembles another of a grammatical character, by which every cat can be proved to have 10 tails. The argument runs as follows: No cat has nine tails, and since one cat has one more tail than no cat, one cat has nine tails plus one tail, or 10 tails in all; all of which is very amusing but not very instructive. The explanation of the algebraic puzzle is found in the operation in which both members of equation (3) are divided by $x - a$, for, since each member is equal to zero, and the division $(x - a)$ is also zero, therefore, in each division we have $0 \div 0 =$ indetermination. If any quantity, as a, is multiplied by zero $(a \times 0)$, the product is zero; and since the product of two quantities divided by one of them equals the other, $0 \div 0 = a$, or any quantity.

In the question of the visual line, or line of projection of the retinal image, we have something of the same elusive character. In the physical factors of vision there are certain static and certain dynamic elements. These may be classified and enumerated as follows:

Static Factors:

1. The material object, which must be such as to react upon light.

2. A source of illumination either in the object itself when luminous, or in adjacent media.

3. Transparent media between source of light and object, object and observing eye—that is, along the path traversed by the light.

4. A dioptric or natural eye that will focus light from the object upon the retina.

5. A normal retina, optic nerve and sensory area of brain.

Dynamic Factors:

1. Light generated at object or at source in surrounding media.

2. Its transmission from luminous source to object and thence to eye.

3. Dioptric modification by dioptric surfaces of eye.

4. A real retinal image as result of dioptric action as above.

5. Sensatory impression of retina.

6. Conveyance of such impression to the brain.

All the above factors of vision are physical, since they are effects of physical force operating upon or along material lines of connection or communication. The brain itself is a physical organ and, therefore, capable only of receiving physical impressions. As far as these factors are concerned they possess all the general properties of physical things. The material elements occupy space and have position in space—volume—and, therefore, dimensions. The force elements have direction of action. But none of them alone, nor all taken together, are vision, nor do they account for vision, vision being a psychic and not a physical phenomenon. So far as physical factors are concerned we are utterly at a loss to account for vision and can only say that it *is* and let it be so. Without, however, going into the psychic analysis, we will say that the retinal image comes nearest of anything to representing this inner power. We will say also, however, that vision, being superphysical, has no physical properties such as volume, position, direction or other physical quality. Taking the image, then, to represent vision, we note that:

1. While the object, or light from it, accounts physically for the retinal image and may be said to produce the image, from a psychic standpoint, it is the image that produces the object. Notice:

2. By changing the position of the image upon the retina the object appears to change position, if the eyes are stationary. Displace the image and you appear to displace the object.

3. By giving the form of the retinal image a changed shape, as with the Maddox rod, and the object becomes of changed form. That is, distort the image and you distort the object.

4. By discoloring the image upon the retina, as giving it a red or green color, although the object is white, the object appears to be of that color. The object gets its color, or apparent color, from the image, not the image its color from the object.

5. By duplicating, tripling, quadrupling or otherwise increasing the number of images on the retina, although there is but one object, you produce as many objects visible as there are retinal images.

6. Whatever the image may be in miniature form, that we call the apparently natural size of the object; but if the image of the distant object is enlarged the object appears larger.

7. To all intents and purposes the image is not, from the psychic standpoint, an image of the object, but the object is an object of the image. Visually or psychically considered the object is:

(*a*) In the direction the image places it.

(*b*) Of the form and color the image makes it.

(*c*) Of the size and distance the image determines it to be.

(*d*) Of the number of the retinal images, whether duplicated or not.

(*e*) Without an image there is no visible object; with one there is a visible object whether it exists or not.

The visual line extends then, if it extends at all, from the retinal image or point in it to a conception of an idea of something external to the mind but really within it, the externality being but a projection of such idea. The line has no extension in that direction or any other. If it extended from the retinal image it would go backward into the brain, not forward into the world, but there is no such line. You may draw lines from the physical image to the physical object to your heart's content, but any one who attempts to draw a line from the retinal image to the projection of that image, will attempt a feat more difficult than any contemplated in geometry, trigonometry, surveying, navigation or civil engineering, for it must reach from nowhere to nothing.

Optical Department.

[Continued from page 57.]

BINOCULAR SKIASCOPY.

SKIASCOPY is generally considered as a monocular test and is chiefly so used, but recent experiments have indicated the value of making it binocular. It has usually been considered important, in making the test, to relax the accommodation of both eyes while making a test of one of them. The reason for this is apparent: the accommodation of one eye may induce accommodation of the other, in spite of the lens imposed over the eye under examination.

But accommodative action in an eye is stimulated by any influence tending to incite the third nerves to action. There are really three such influences in a pair of eyes: (1) hyperopia, which the imposition of a sufficient plus lens neutralizes, provided accommodative tendency in the other eye is taken care of in the same manner and at the same time; (2) stimulus to the sphincter muscles of the iris produced, to a certain extent, when the eye accommodates, but chiefly when there is an excess of strong light entering the eye; (3) convergence of the eyes for the distant object, made necessary by the muscular imbalance known as exophoria.

The plus spheres that make the eyes 1 D. myopic, as in the skiascopic test with a plane mirror at one meter's distance, dispose of any demand for ciliary action on its own account, for the ciliary will relax to its fullest extent under these circumstances. The second factor, the iris, may be considered a negligible quantity, but it is well not to have too strong a light for this work, as this may cause too great irritation and induce slight ciliary action. The third factor, I believe, has not been considered as yet in this connection, although its stimulating effect upon the ciliary is well understood. The only way to reach it and relax the accommodation of the other eye with a plus lens at the same time, is by the use of a prism, base in, over either eye, during the test.

If the eye not under examination is merely covered by an opaque disc its ciliary action, if hyperopic, is uncertain. Fogging it with a plus lens causes quite a difference of behavior on the part of the ciliary of the other eye under examination. Hence it is desirable to have it open, but fogged. With both eyes in visual action, a horizontal imbalance (exophoria) becomes at once a disturbing factor, for the convergence required to overcome the exophoria may induce ciliary action, which would conceal the hyperopia. With a prism base in over either eye such tendency to converge is removed. If the prism used over-corrects the exophoria the sixth nerves only would be affected, and this could not induce ciliary action. It is found that this principle is exemplified in those eyes in which there is real exophoria and in which the relation of convergence to accommodation is decidedly sympathetic.

The use of a prism in this manner over the eye under examination will make no apparent difference in finding or in the real position of the reflex, for, while the prism diverts the incident light toward the nasal side of the retina, allowing the eye to turn according to its tendency outward, it also diverts the emergent light toward the observer's eye and in a corresponding degree. Eyes will be found in which a myopic correction will be reduced from .50 D. to 1.50 D. by skiascopy under this principle, or a hyperopic correction increased an equal amount or more. This test confirms the generally accepted doctrine of the relationship of these muscular and nervous functions. We offer it not as anything new in skiascopy, for others may have noted the same principle; but we have not seen it expressed.

A Fine Optical Department.

WE present here a picture of one of the largest and most elegantly equipped optical departments in the south—that of the Castelberg's National Jewelry Co., 935 Pennsylvania Ave., Washington, D. C. The department is under the management of A. L. Hood, who is an expert optician.



THE OPTICAL DEPARTMENT OF CASTELBERG'S NATIONAL JEWELRY CO., WASHINGTON, D. C.

Optical Glass Industry in France.

AS generally known, glass is not, speaking properly, a chemical combination; it has rather the characteristics of an alloy, if not of a mixture, in which the differences of composition and of density render it very difficult to obtain a product homogeneous in its parts. When Euber & Dollond achieved achromatism by the association of a lens of flint glass with one of crown glass the question of the homogeneity of flint and crown, naturally, assumed great importance. It was a Swiss, Pierre-Louis Guinand, born in 1748, who solved the problem. He conceived the idea—simple as the egg of Columbus—to mix the substance in fusion by means of a cylinder of fireproof clay, in the form of a hook, first heated to white in a special furnace. This process was a perfect success. Guinand obtained glass without striæ, without grains, perfectly homogeneous. A Munich manufacturer, Utschneider, invited the inventor to become associated with him; and Guinand, established in Bavaria, worked there several years with the celebrated Frauenhofer. On return-

Optical Department.

[*Continued from page* 58.]

ing to Switzerland, he died there in 1824.

Three years later, in 1827, his son, Henri Guinand, formed a partnership with Bontemps, Director of the Choisi-Le Roi Glass Works, and later published a valuable guide for glass makers, revealing the process of his father and the making of optical glasses. The results were fortunate and a prize, decreed by the Society of Encouragement to the French glass maker who obtained the best flint and the best crown glass, was divided in 1839 between Messrs. Guinand and Bontemps. The Revolution of 1848 followed; the industrial crisis and the later political events compelled Bontemps to settle in England. Guinand died in 1851.

His grandson, Mr. Feil, perfected in great measure the process of his grandfather and of his great-grandfather. He obtained glasses of great purity and of perfect homogeneity and succeeded in making lenses for astronomical objectives having all these qualities and measuring up to 0.97 meter in diameter, the size of the lens of the Lick Observatory.

At leisure moments, Mr. Feil had tried to manufacture rubies artificially. Success in this direction won the attention of Mr. Frémy, who several times during a period of 40 years, conducted through the laboratories of the ingenious glass makers, the pupils to whom he gave chemical lectures at the Polytechnic School.

Mr. Feil introduced some new constituents into the composition of optical glass and obtained for photographic lenses some extra-white flints and crowns, which were much admired at the Vienna Exposition of 1873, and some flints, dense and extra-dense, for prisms and objectives of the microscope. Among these was a flint whose density was about 5.5 and the index of refraction 1.896 (Ray D). This was the most refractive flint obtained up to that time. Feil also began to study the effects of the introduction of baryta, but for unknown reasons did not push his investigations very far.

During this period, the Jena laboratory, under the conduct of Abbe & Schott, modified the composition of optical glass by the introduction of new substances, and secured in them, especially for photographic objectives, great improvements. The situation was critical for the French house. Mr. Feil was dead and his partner, Mr. Mantois, originally intending to become a notary, seemed little prepared by previous training to sustain the struggle. Nevertheless, he resolutely commenced it and, assisted by an eminent chemist, Dr. Vermeuil, sought and found in the studies of his predecessor and in his personal researches, the means for maintaining his industry in the rank it had so far held without dispute. His success was complete. As convincing proof, the fact may be cited that the majority of astro-photographic objectives, employed in making celestial charts, and some of the greatest telescope objectives in the world have come from his establishment. Especially to be noted is the astronomical objective of the Yerkes Observatory of 1.05 m. in diameter, and the astro-photographic objective of the great siderostat, exhibited in Paris in 1900, of 1.25 m. in diameter. In the beginning of 1900 Mantois died, leaving his brother-in-law, Mr. Parra, an ex-student of the Polytechnic School, of Paris, as his successor.

Optical Briefs and Notes.

The W. J. Lasher Co., Rome, N. Y., have discontinued the optical branch of their business.

A. I. Agnew, of the Columbian Optical Co., Omaha, Neb., visited the Southbridge optical factories recently.

F. S. McCambridge will be at North Attleboro, Mass., every Thursday and Sunday, at J. P. Ballou's jewelry store.

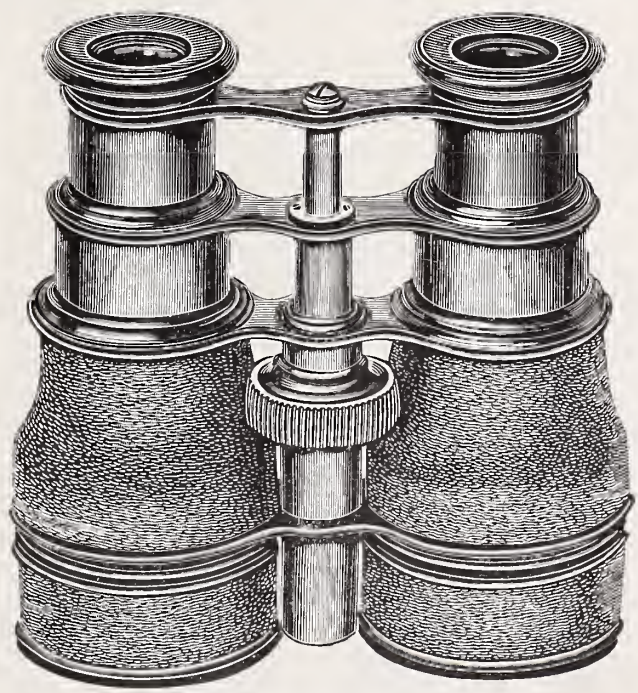
The Lawton Optical Co., Wilmington, Del., will open a branch at Atlantic City, N. J., and expect to employ eight men. H. A. Lawton will be manager.

The Standard Optical Co., San Francisco, Cal., find business not so brisk as at this time last year. By energy and perseverance they have so far overcome the adverse conditions that it has become necessary to put on a number of additional workmen. At the salesroom of the Standard Optical Co., a CIRCULAR-WEEKLY correspondent met W. E. Dodd, who was reported drowned in the *Rio de Janeiro* disaster.

A. C. Kintner, optician with Walter Powell, jeweler, at Cumberland, Md., has invented a valuable device for retinoscopes or ophthalmoscopes. This device is designed to cut off rays of light falling on the "peephole" of a retinoscope mirror used in the examination of eyes, and is an invention which will be of advantage to all opticians. Mr. Kintner has sold the right of manufacture and use of the shade to one of the largest optical firms in the United States.

W. W. Essick, proprietor of the Pennsylvania Optical Works, Reading, Pa., has purchased the property at 125 S. 5th St. A new factory will occupy the lot, which is 30x230 feet. It will be three stories in height, front and rear, with a two-story wing connecting the two main buildings. The plans have been prepared and work will be pushed as rapidly as possible. Mr. Essick manufactures optical goods. He has another factory at Montreal. Thirty hands are employed in his present plant

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Optical Department.

[Continued from page 59.]

at Reading, but this number will be greatly increased in the new place.

The optical business is good in Omaha, Neb., this season.

A. W. Wagner, of Wagner Bros., New York, was in Omaha, Neb., last week.

J. C. Adams has opened optical parlors in the Shukert building, Kansas City, Mo.

John Wimmer, Indianapolis, Ind., is redecorating the interior of his optical room on N. Penn St.

G. Goodman, Hallock, Minn., has returned from St. Paul, Minn., where he took an optical course.

Mr. Agnew, manager of the Columbian Optical Co., Omaha, Neb., has returned from his trip east.

The Imperial Optical Co., San Francisco, Cal., anticipate remodeling their store at 411 Kearny St.

John Emden, optician, Utica, N. Y., who for 24 years has been located at 58 Franklin Sq., will move May 1.

J. C. Graves, Humphrey, Neb., was in Omaha, Neb., last week purchasing goods, as was also Joe Van Dusen, Logan, Ia.

Optician and Jeweler Frank, Bridgeport, Conn., will remove his store from 176 State St. to corner Broad and State Sts.

W. J. Davis, optician, Woonsocket, R. I., has been at the home of his mother, in Vermont, for two weeks, on account of her illness.

R. D. Hubbard, manager of the Columbian Optical Co., Des Moines, Ia., stopped in Kansas City, Mo., last week while en route to Olathe, Kan.

Mattie Barber has completed her optical course in the Omaha, Neb., horological school and gone to Arlington, Neb., to practice in Sterling's store.

Charles D. Baum, for six years with H. C. Thomas, Washington, Ind., will take a two years' optical course in Chicago.

The Jones Bros. Dry Goods Co., Kansas City, Mo., have added an optical department to their store, which will be under the management of F. M. Moore.

A. B. Elliott, Los Angeles, Cal., has been among the trade of San Francisco, Cal., introducing his new axonometer or axis finder, an optical protractor for refracting or manufacturing opticians.

Leo Lando, optician, Dennison hotel building, Indianapolis, Ind., is hunting a new location. The hotel has recently changed hands and the room occupied by Mr. Lando will be turned into a grill room.

E. Kirstein's Sons Co., 200 Court St., Rochester, N. Y., makers of the "Shuron" eye glass, claim for it many advantages over other eye glasses, the chief being indicated by its name. Opticians will find it advantageous to write to the makers for a descriptive circular of these eye glasses.

New Jersey police are on the lookout for supposed spectacle swindlers. One man sold to a Vineland, N. J., woman a pair of "gold rimmed" spectacles for $25. A few hours later another man called, told her the first spectacles were brass rimmed and talked her into buying of him another pair for $15. She really didn't want either pair and feels sure she was hypnotized.

T. J. Trafford Huteson, of Boston, Mass., after visiting his brother, J. C. Huteson, Omaha, Neb., for a few days, returned home last Friday. He and his bride returned from abroad just before the holidays. Among the curios they brought to Omaha and left with J. C. Huteson were a box of lava dust from Mt. Vesuvius and an ancient coin embedded in lava which was dug up from the same place.

One of the grinding wheel belts in the optical shop of Michael Woolf, 77 Nassau St., New York, slipped Saturday and became entangled in the shafting and thrashed about until the shop was badly wrecked. A workman was thrown across the room and E. Le Roy Ryer, an optician, was forced to dodge a shower of shattered lenses, wrenches and shop furniture. No one was injured, and the damage done was slight.

The Julius King Optical Co., New York, will, May 1, remove from their New York salesrooms, 2 Maiden Lane, to larger and better quarters, at 4 Maiden Lane. In their new home the firm will occupy the store, basement, cellar and part of the second floor of the building. The store they will occupy was the one used by J. T. Scott & Co., in the front part of which the Julius King Optical Co. had their quarters some years ago.

Edwin P. Wells, president of the Globe Optical Co., Boston, Mass., returned last week from a four weeks' trip to Porto Rico. Mr. Wells took many photographs and was much pleased with his observations. To one who is patient and willing to grow up with the country, Mr. Wells thought, it was a good place for him to locate. There is not an optician on the island, according to Mr. Wells, although glasses may be bought at the same store where you can buy cotton, cloth, hardware and sugar.

The eye specialists of Minneapolis, St. Paul and the larger cities of the northwest have formed the Northwestern Ophthalmological Society. The society will meet monthly, alternating between Minneapolis and St. Paul. A majority of the eye specialists of the two cities have already affiliated with the organization. The officers elected are: President, Dr. C. D. A. Wright, Minneapolis; vice-president, Dr. J. S. Johnston, St. Paul; secretary, Dr. John McLain, St. Paul; treasurer, Dr. B. F. Graham, Minneapolis. The object is to promote greater fraternity in the profession.

There is little doubt in the minds of politicians and legislators that the Bell bill, amending the medical practice act, which at first was vigorously opposed by opticians, will not be passed at Albany this session. As the bill stands it exempts opticians from its provisions and there are many members of the trade who would like to see it become a law, believing that it will save them trouble in the future. Still, its defeat will not cause many in the trade to mourn. The bill, it is generally believed, will be defeated by the effective work of the Christian Scientists in making a personal appeal to the representatives in every Assembly District, and their political strength has been shown to be such as to make many Assemblymen hesitate to vote for the measure. The physicians, on the other hand, through their committee, claim the bill is not dead and will not die, as it will be introduced every session until it is passed. They demand that the Assembly take a vote upon it, but it is generally expected that the measure will be shelved without any decided action one way or the other.

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QUERIES BY OUR READERS.

Note.—Questions under this department will be answered as promptly as possible. Some queries require careful investigation before a satisfactory answer can be given; hence such answers are often seemingly delayed. THE CIRCULAR-WEEKLY desires every jeweler to take advantage of this department.

DES MOINES, Ia., March 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindy give me the law on mutilation of United States coin, so that we can use them for bangles or pins, and is it contrary to law to drill or deface foreign currency? You gave it in an article in your paper a short time ago, but we cannot find it, as I think the paper has been mislaid. We have tried to find out here from the Government officers, but they are no better off than we are.

Yours truly,
E. E. ROBINSON,
With T. L. Rogg.

ANSWER:—We print below the law regarding the mutilation of coins:

AN ACT to amend section fifty-four hundred and fifty-nine of the Revised Statutes, prescribing the punishment for mutilating United States coins and for uttering or passing or attempting to utter or pass such mutilated coins.

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, That section fifty-four hundred and fifty-nine of the Revised Statutes of the United States be amended so as to read as follows:

"SEC. 5459. Every person who fraudulently, by any art, way, or means, defaces, mutilates, impairs, diminishes, falsifies, scales or lightens, or causes or procures to be fraudulently defaced, mutilated, impaired, diminished, falsified, scaled or lightened, or willingly aids or assists in fraudulently defacing, mutilating, impairing, diminishing, falsifying, scaling or lightening the gold or silver coins which have been, or which may hereafter be, coined at the mints of the United States, or any foreign gold or silver coins which are by law made current or are in actual use or circulation as money within the United States, or who passes, utters, publishes or sells, or attempts to pass, utter, publish or sell, or bring into the United States from any foreign place, knowing the same to be defaced, mutilated, impaired, diminished, falsified, scaled, or lightened, with intent to defraud any person whatsoever, or has in his possession any such defaced, mutilated, impaired, diminished, falsified, scaled, or lightened coin, knowing the same to be defaced, mutilated, impaired, diminished, falsified, scaled, or lightened, with intent to defraud any person whatsoever, shall be imprisoned not more than five years and fined not more than two thousand dollars."

Approved March 3, 1897.

It is our opinion that it is not contrary to the law to drill or deface foreign currency for jewelry purposes or to use United States coins for bangles and pins, but the Secret Service officials advise any jeweler who intends to use coins in this manner to submit samples to the Treasury Department.

MONTGOMERY, Ala., March 1, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly let me know the origin of the three balls in front of pawnbrokers' establishments? Your information will be greatly appreciated by,

Yours respectfully,
L. KLEIN,
Manager Montgomery Loan Co.

ANSWER:—This question was answered in this journal, May 18, 1898. However, we give the answer again in detail: "Pawnbroking," according to Chambers' Encyclopedia, "appears to have been carried on in England by certain Italian merchants or bankers as early at least as the reign of Richard I. By the 12th of Edward a messuage was confirmed to these traders where Lombard St. now exists, the name being derived from the Longobards, who used to congregate there for business purposes. Subsequently these merchant adventurers became known generally by the name of Lombardens. . . . Among the richest of them were the celebrated family of the Medici, from whose armorial bearings it is conjectured that the pawnbroking insignia of the three balls have been derived." From Century Dictionary we quote the following: "Pawnbroker's balls, the three gold colored balls which usually form the sign of a pawnshop. The characteristic feature of the coat-of-arms of the Medici family in Lombardy was a group of balls or disks, variously characterized in different accounts (perhaps representing different branches of the family) as six red balls, three gold balls or three blue balls and three coins, and variously explained as representing pills, by way of play upon the family name, or as representing the money of bankers, the coins being indicted by spheres, so as to present a circle in whichever direction looked at. It seems to have been from this armorial bearing that three golden balls hung in a cluster and three blue balls painted on a white ground were early adopted as the sign of money lenders, corresponding to the existing emblem of pawnbrokers."

ALLENTOWN, Pa., Feb. 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us where we can obtain a book containing crests and coat-of-arms of families of different nationalities?

Respectfully yours,
E. J. FAUST.

ANSWER:—There are a number of books on this subject, among them being Fairbairn's "Crests," published in Edinburgh; "Heraldry and General Armory," by John and J. B. Burke, published in London; "Heraldry; Historical and Popular," by Charles Boutell, London, price of which is $5. The two books, however, which are considered the standard authority on these subjects are Fairbairn's "Crests," all the crests being illustrated and the work costing $25; and Burke's "Heraldry," etc., published by Colburn, London, in 1842, a subsequent edition being published by Armstrong, London, about 40 years later, but both being now out of print. A second-hand copy of Burke's could probably be bought by sending to England. Such a book would cost about $25.

NASHVILLE, Tenn., March 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

In an old number of THE CIRCULAR I see reference to a book by William Jones named "History and Mystery of Precious Stones." Please let me know the cost of this book and where I can procure it.

Respectfully,
H. M. BRENNECKE.

ANSWER:—After a thorough investigation we cannot find, in any of the importing houses in New York, a copy of Mr. Jones's work of the above title. Chatto & Windus, London, are this author's publishers. If correspondent will write them, they will probably give more definite information.

ALLENTOWN, Pa., Jan. 28, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you be kind enough to tell me what the license is to carry on an auction in New York, or the law governing the same; and give me all the information you can on the subject?

A. Z.

ANSWER: — If correspondent wishes simply to conduct an auction sale in New York with a regular licensed auctioneer, no license is necessary; but if he wishes to be an auctioneer, a license must first be obtained from the City Clerk's office at City Hall. There is no fee for this license, but there is an expense of 53 cents for revenue stamps, etc. It is also necessary to furnish bonds. There must be two personal bonds of $2,000 each, or one surety company bond of $2,000. The bonds should first be secured and then filed at the City Clerk's office, where the license will be issued as soon as the sureties have been examined and approved.

Red Stuff for Polishing Metals.—To a solution of green vitriol add, dissolved, some sorrel salt. The resulting precipitate of pale yellow ferric oxalate is filtered off and dried. Next, subject the ferric oxalate to a moderate heat in an iron dish, whereby the oxalic acid is expelled with decomposition, and very pure iron oxide of the greatest fineness remains.



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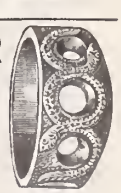
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CHAS. REILLY & CO.,

Tel., 4067 John. 37 John St., New York.

100,000 American Watches have ABBOTT'S PATENT STEM-WINDING ATTACHMENT.

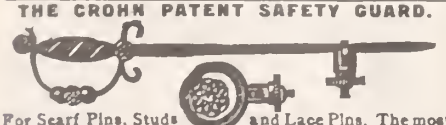
Send us a few key-winders for alteration and

MAKE A FEW DOLLARS

for yourself.

HENRY ABBOTT, 9 Maiden Lane, New York.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

All queries received are also answered promptly by mail.

SALEM, Mass., March 11, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

We have some old silver double dishes which bear the enclosed stamp. Could you tell us the name of the maker, or more particularly the



period in which they were made? By so doing you would greatly oblige,

Yours truly,
DANIEL LOW & Co.

ANSWER:—The silver ware referred to was made in London in 1825. The name of the maker we are unable to furnish.

ST. AUGUSTINE, Fla., March 13, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Please kindly give us the full name and address of

H. A. & CO.,

jewelry manufacturers, Providence, R. I.

Yours very respectfully,
GULESERIAN & ALTOONJIAN.

ANSWER:—We do not know of any manufacturing jewelry firm in Providence bearing the initials H. A. & Co. There is, however, in Attleboro, Mass., (but a few miles from Providence), a concern named Horton, Angell Co., who, we think, are the parties correspondents refer to.

SPRINGFIELD, Mass., Feb. 15, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you kindly inform us who makes rings with the letter A for a trade-mark? If you can, we shall appreciate it very much.

Yours respectfully,
TRUE BROS.

ANSWER:—Allsopp Bros., 60 McWhorter St., Newark, N. J., stamp their rings with

A ★

the letter A combined with a star. The star may be indistinct in the rings correspondents refer to.

YORK, Pa., March 5, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly let me know name of maker of a talcum jar. The trade-mark is three letters "S" pierced



by an arrow. By answering at once you will greatly oblige me.

Yours truly,
R. F. POLACK.

ANSWER:—This is the mark of the Stone Sterling Silver Co., 138-140 W. 14th St., New York. See page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

HARRODSBURG, Ky., March 13, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform me whose trade-mark the following drawing is [same as in the just preceding letter].

Respectfully yours,
A. G. WISEMAN.

ANSWER:—This is the mark of the Stone Sterling Silver Co., 138-140 W. 14th St., New York. See page 48 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

TROY, N. Y., Feb. 20, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly let me know, through THE CIRCULAR-WEEKLY, whose trade-mark is a cobweb—sometimes with W in center, sometimes not—on silver plated



ware; I find it in the trade-mark on sterling, but that is not what is wanted; and oblige,

A SUBSCRIBER.

ANSWER:—The trade-mark referred to is now used by E. G. Webster & Son, on plated ware only, and the spider web is never used without the initial W in the center.

Alphabet Engraved on Pin's Head.

C. KIBELE & CO., jewelers, 628 Chestnut St., Philadelphia, Pa., recently gold plated one of the most remarkable pins in the world. Before it was gold plated and a little ring soldered onto it at the side, it was to the naked eye an inoffensive, unattractive little pin, no bigger, no smaller than the many millions like it everywhere. When the pin was handed to F. F. Hendry, the manager of the store, by a stranger with the request that it be gold plated and a little ring attached to it so that it could be suspended to a chain as a charm, Mr. Hendry regarded his customer askance and mentally commented: "Must be crazy." Audibly he said, soothingly: "Some sentiment connected with it, eh?"

"None at all," replied the customer. "But on the head of that pin is written the English alphabet. Focus your magnifying glass on it and you will see."

Mr. Hendry did as he was directed and read every letter of the alphabet engraved on the head of that pin in Old English letters. The letters begin at a point near the edge of the pin's head and are traced in a circle about the head of the pin. In the center of the circle is the year when the work was done, 1900. Under a powerful microscope the letters are shown to be clearly and distinctly engraved. The naked eye can distinguish nothing. Mr. Hendry's customer said he was Fred Swartz Brink, of 3732 N. 16th St. He explained that the pin's head had been engraved by Aug. Starcke, a jewelry engraver of Philadelphia, and that he had bought the pin from Starcke for a small sum.

MERCANTILE FOUNTAIN PENS. NONE BETTER!



AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,
GOLD PENS, PENCILS, Etc.
General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

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19 MAIDEN LANE, NEW YORK.

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HENRY C. HASKELL,
Designer and Maker,
Fine Gold Rings, Medals, Society Pins, Emblem Jewels, Etc.,
From exclusive designs,
9-11-13 Maiden Lane, - NEW YORK.

SKILLFUL REPAIRING
of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.
C. PONZONI, 16 MAIDEN LANE, NEW YORK.

JACOT MUSIC BOX CO.,
IMPORTERS,
Stella and Ideal Music Boxes,
39 UNION SQUARE, N. Y.

Rings
WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.

Fahys 14FK Cases,
WARRANTED 25 YEARS,
have Solid Gold Bows and Joints.
Hand Engraved.

ALL KINDS OF
Fancy Wood Chests
FOR....
TEA SETS and FLAT WARE....



Silk and Brocade Cases for Silverware and Jewelry.

Canton Flannel Bags and Rolls.

Hebbard and Brother,
860 Broadway, New York.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,
Formerly with B. & W. B. SMITH,
Artistic Show Cases and Store Fixtures,
Telephone, 3898 38th St. 435-437 SEVENTH AVE., NEW YORK

The assortment offered during last 2 months resulted in so many orders that we continue the same as an

APRIL OFFERING.

1 8-in. ROUND SALAD BOWL.
1 SQUAT CARAFFE.
1 SUGAR.
1 CREAM.
1 8-in. BOUQUET.
1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

This Assortment, Costing

$25,

f. o. b. factory, 3 per cent. 10 days, no charge for package, enables you to investigate the newest styles in Cut Glass without any risk whatever.

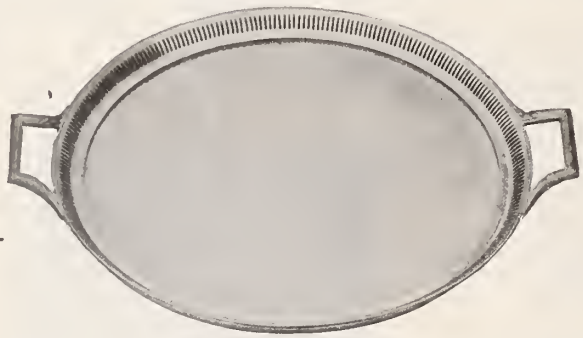
32 Park Place, NEW YORK. **WICKE & CO.,** 32 Park Place, NEW YORK.

Pairpoint Corporation

AND

MT. WASHINGTON GLASS CO.,
NEW BEDFORD, MASS.

Silver Plate.

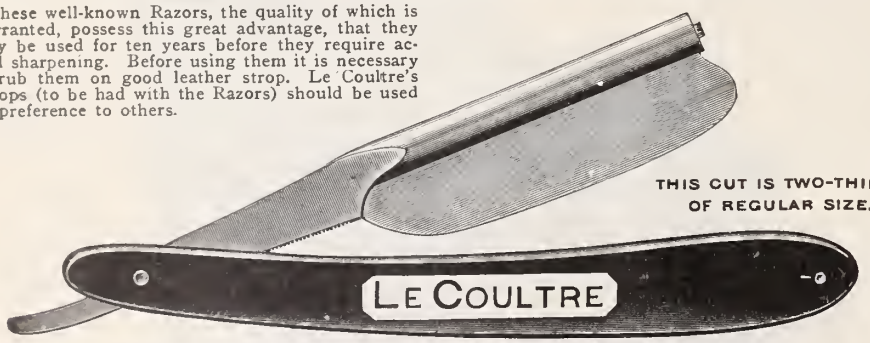


Rich Cut Glass.

PATENTED.

38 Murray St., New York City. Temple Building, Montreal.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's Strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c. Send Stamps with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

Established 1879. Manufacturer of

LOUIS W. HRABA, & Fine Leather Goods,

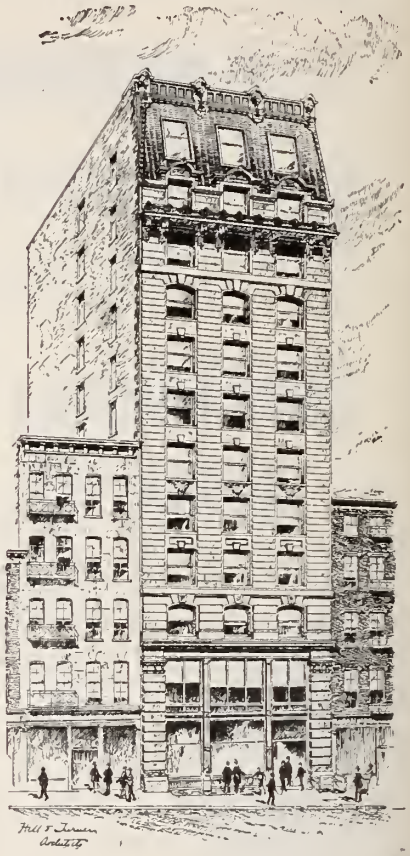
29 East 19th St., New York. Exclusively for the Jewelry Trade.

Jewelers' Court,

(E. D. GARNSEY, Owner)

51 & 53 MAIDEN LANE, - - NEW YORK.

Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,
56 Liberty Street, New York.

ERNEST VATIER,

FOUNDER IN
Gold, Silver
and
Bronze d'Art.
Maker of
FINE CASTINGS



For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

312 MARKET STREET, NEWARK, N. J.

Bell Telephone, No. 6542.



THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

INNOVATION IN FINE GLASS WARE.

A MOST interesting innovation in glass ware is to be seen at the wholesale warerooms of C. Dorflinger & Sons, 36 Murray St., New York. This is what is called "cased" glass ware and consists of a thin layer of colored glass on the outside of one of clear crystal, the pattern being cut through the colored into the white, giving a white effect on a colored ground. A prominent piece in this ware is a punch set, consisting of a new shaped 14 inch bowl, with 12 cups. The bowl has a green casing and is ornamented with a large cut star covering the bottom and smaller stars filling in the remainder of the piece, while the cups are decorated in a similar manner. Some exceedingly rich and beautiful pieces are also shown, whereon the case glass is etched with a flower design and finished with gold ornamentation. This variety is to be seen in two beautiful new vases just introduced. The firm's full line of staple pieces and novelties in cut and rock crystal glass ware is now complete.

*

CHARACTERISTICS OF "LIMOUSIN" WARE.

"LIMOUSIN" ware is one of the most striking lines in the warerooms of Endemann & Churchill, 50 Park Place, New York. This ware, which is manufactured by R. Delinieres & Co., Limoges, for whom Endemann & Churchill are the American agents, comes only in vases and plaques and has an underglaze decoration, mainly in shaded royal fire blue, embracing animal, flower and bird subjects of a most perfect character. None of the subjects is duplicated, each showing the individuality of the artist and all being of a high artistic standard that would entitle them to be classed with Copenhagen and other leading potteries of that kind. The name given to this ware is the ancient name for Limoges.

*

ATTRACTIVE LINE OF LIMOGES CHINA.

A MARKED improvement on all former lines is noticeable in the present display made by Lazarus, Rosenfeld & Lehmann, 56-62 Murray St., New York, in their own Limoges china, and never before have they offered to the trade such highly artistic or rich products in this ware as is now embraced in this line. In plates the assortment is exceptionally beautiful, running in decoration from the daintiest incrusted gold bands to the richest Vienna and Sèvres styles produced on French china. Another line in this china in which the variety is both large and attractive is that which embraces rococo plaques, over 70 different styles and sizes being shown in decorations running from flower effects and figure panels to reproductions of famous paintings. In the medium and popular priced lines of this china are to be found as fine an assortment of novelties and sets as the firm have ever offered to the trade.

THE RAMBLER.

Gilding and Silvering of Zinc Art Objects.

SUCH articles are frequently coated with precious metals—go'd or silver—which is accomplished in various ways, either by applying a mass from which gold or silver will separate on the zinc surface or else by electroplating, or, finally, by laying leaf gold on the articles by the mechanical process.

In order to gild or silver without the use of electricity proceed as follows (for gilding): Dissolve 10 parts of gold in aqua regia, evaporate the solution carefully to dryness, dissolve the gold chloride thus obtained in 20 parts of water and mix with a solution of 60 parts potassium cyanide in 80 parts of water. The filtered solution is mixed with five parts of cream of tartar and enough elutriated chalk so that a pulp fit to be put on with the brush results, which is applied on the articles and washed off again after some time. For the purpose of silvering dissolve 10 parts of silver nitrate (lunar caustic) in 50 parts of water and mix the solution with a solution of 25 parts of potassium cyanide in 50 parts of water. To the filtered solution add 10 parts of cream of tartar and a corresponding quantity of elutriated chalk to obtain a pulp that can be put on with the brush. The gilding or silvering obtained in this manner is pretty, but of slight durability. At the present time this method is only seldom employed, since the electroplating affords a means of producing gilding and silvering in a handsome and comparatively cheap manner, the metallic coating having to be but very thin. Gold and silver for this kind of work are used in the form of potassio cyanide of gold or potassio cyanide of silver solutions, it being a custom to copper the zinc articles previously by the aid of a battery, since the appearance will then be much handsomer than on zinc alone. Gilding or silvering with leaf metal is done by polishing the surface of the zinc bright and coating it with a very tough linseed oil varnish diluted with 10 times the quantity of benzol. The metallic leaf is then laid on and polished with an agate.

Art in Glass Cameo Work.

[*Continued from page* 1.]

figures grouped around this bath we have the embodiment of Mr. Woodall's conception of the 'female form divine' in various types of beauty. Symmetry of form, gracefulness of pose and loveliness of feature are all here in perfection. The figure in the foreground stands out in bold relief, the outlines of her form suggesting themselves through her semi-transparent draperies, her lower limbs are revealed bare to the knee, as she gathers up her robe in her hand. On the left of the central figure, supporting herself on the arm of a carved settee, is a finely proportioned woman. Having her back to the spectator, a splendid neck and shoulder are thrown into view; one leg is slightly raised as, with her left hand, she removes her sandal. Just beyond the two principal figures a beautiful girl, reclining at full length on the floor, is watching her companion in the water, and supports her head with one hand, while the other hangs carelessly over the edge of the bath. Other figures are grouped around. Various articles of jewelry, dress and furniture, with palms and other varieties of foliage, all judiciously subordinated to the central theme, complete the *vraisemblance* and artistic truth of this most remarkable and beautiful picture in glass."

The plaque, which is not duplicated, was sold to its present possessor for 500 guineas.

Swell English Wedding Presents.

AT a recent fashionable English wedding the present from the new King and Queen was a beautiful brooch in the form of two large diamond wings held together by a large cabochon ruby.

Princess Victoria gave the bride a diamond, pearl and green enamel bow brooch, and from the Duke and Duchess of Cornwall and York there was a charming pendant of green, pink and white enamel, set with diamonds and having a pearl drop.


136.


144.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

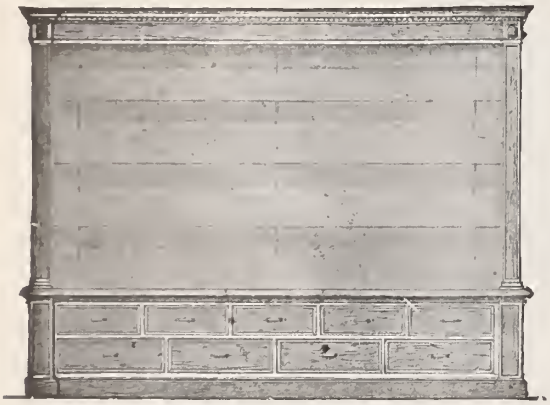
Send for Catalogue.

Established 1832.


149.


143.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENT PENDING.

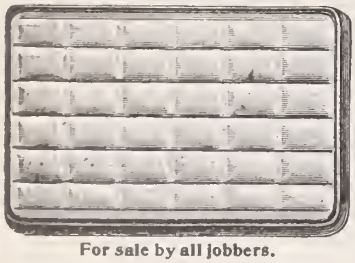
John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE, THE MOST DURABLE, ALWAYS CLEAN,** because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

For -	42 or 48 rings,	size 11¾ x 7⅞,	-	**$2.00**
	28 "	" 11¾ x 5⅞,	-	**1.75**
	30 "	" 8¾ x 5¾,	-	**1.75**
	24 "	" 9¾ x 5⅞,	-	**1.75**
Bevel Frame	12 "	" 8 x 5¾,	-	**1.25**
	8 "	" 9⅜ x 1¾,	-	**1.00**

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),

85 NASSAU STREET, NEW YORK.

TELEPHONE, 6722 CORTLANDT.

American Watch Case Co.'s CASES

GOLD A.W.C.CO

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

Copyright by THE JEWELERS' CIRCULAR PUB. CO., 1901.

(Commenced in issue of Feb. 6, 1901.)

SPECTACLE AND EYEGLASS FRAME REPAIRING.

(Continued.)

It is hardly necessary to describe the method of soldering different breaks in the spectacle frames, as one generally proceeds in the same manner in repairing all breaks, no matter where they may be. To the beginner we would state that he should not endeavor to do his work too rapidly, because he may then slight it, in which case he could not hope to become an expert at this work. As will be learned from actual experience, the method described for repairing the frames of spectacles is a good one for the average repairer who is not pushed with work. But for the man who does repair work for the trade this method is entirely too slow; therefore, he resorts to a method which will not necessitate the pinning of the work onto a soldering block.

To illustrate the method of doing this work, we will take a pair of 10-karat spectacle frames that have been broken at the small bend in the nose piece. This is a somewhat difficult job to pin upon a soldering block, as the nose piece quite frequently is higher than the frame and consequently a groove must be cut into the block. But by holding the broken parts in the fingers the work is greatly simplified.

After removing the lens from the side nearest the break, the broken ends are filed or scraped nice and clean. Then the borax paste is ground up and the solder is cut into pieces of the desired size. Then the two ends are moistened with the borax paste and a piece of solder applied, either with the moist borax brush or with a pair of tweezers, to the end which will be above when the pieces are being held in position to be soldered together. In our experience we have found this to be the best way, for the solder will flow downward more readily than it will upward. And, again, in some cases solder can be drawn to its proper place if the repairer will so manipulate his flame and have the required place to be soldered and the approach to it heated to the proper degree, which will attract the solder in that direction. This, however, requires considerable skill and experience and is not so easy to master. When the joint is prepared and the solder placed in position on the upper end, place the blowpipe between the teeth and hold the two parts of the broken frame between the forefinger and thumb of each hand so that the edges will meet perfectly. To do this the hands and frame can be steadied considerably if the small fingers of each hand are extended so that they meet. Another way is to allow the small finger of the left hand to touch or rest against any convenient support, as the bench, vise, etc.

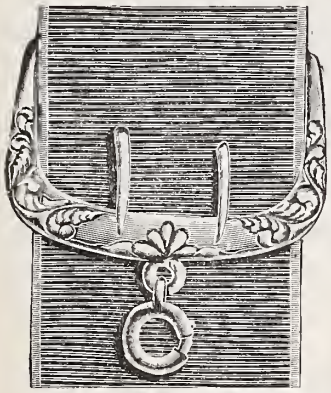
(To be continued.)

Trade-Mark. "QUALITY BEYOND QUESTION." Trade-Mark.

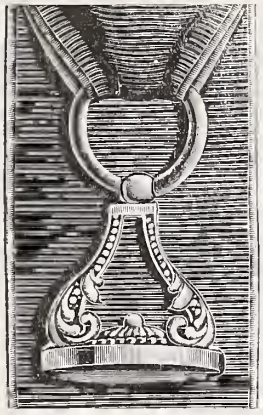
FOBS

High-Grade Silk-Ribbon Fobs.
High-Grade Rolled-Plated Chain Fobs.
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Aluminum Fobs with Rolled-Plate Trimmings.

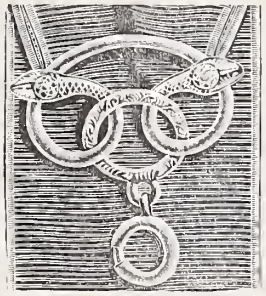
FOBS



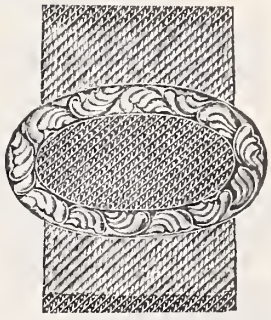
No. 25. High-Grade Silk Fob with High-Grade rolled-plate trimmings.



No. 27-4795. High-Grade Silk Fob with High-Grade rolled-plate charm and trimmings.



No. 37. High-Grade Silk Fob with High-Grade rolled-plate trimmings.



No. 1346. Woven-Wire, Platnoid and High-Grade gold-filled alternate.

No. 1317-1346. High-Grade Gold-Filled Woven-Wire Fob.

WE SELL TO JOBBERS ONLY.

PROVIDENCE STOCK CO.,

High-Grade Chain Manufacturers,

New York: 11 John St. PROVIDENCE: 100 STEWART ST. Chicago: 131 Wabash Ave.

OUR GOODS DRAW TRADE.



Established 1867.

GEO. E. HOOPER.

Jewelers' Auctioneer,

22 Hanover Street, also Room 83, Jewelers' Building BOSTON.

CASH PAID FOR STOCKS IN STORES

Edward N. Cook,

GOLD & SILVER PLATE

Plated Seamless Wire and Aluminum Solder.

144 PINE ST., PROVIDENCE, R. I.

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Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

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ROLLED PLATED GOODS

OF EXTRA QUALITY.

SILK-MOUNTED VESTS, FOBS, BUTTONS.

WALTER E. HAYWARD, Attleboro, Mass.



SEND FOR CATALOGUE.

SELLING NOW MORE THAN EVER.

SILVERWARE CHESTS

Send for Prices on Different Combinations.

S. VALFER & CO.,

Manufacturers of

Jewelry and Silverware Boxes, Trays, etc., and Paper Boxes,

33 MAIDEN LANE, NEW YORK.

ALLEN & JONASSOHN,

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NEW YORK, 65 NASSAU ST. PROVIDENCE, R. I., 212 UNION ST. PARIS, 58 RUE DE TURBIGO. Precious and Imitation Stones.

R., L. & M. FRIEDLANDER,

Wholesale Jewelers,

Importers of Diamonds,

30 MAIDEN LANE, NEW YORK CITY.



Hall Clocks.

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32 & 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.



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Gold and Silver Refiners, Assayers and Sweep Smelters,

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Prompt attention given to Gold and Silver Bullion.

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HALF PEARLS.

ALEXANDER H. REVELL & CO.,

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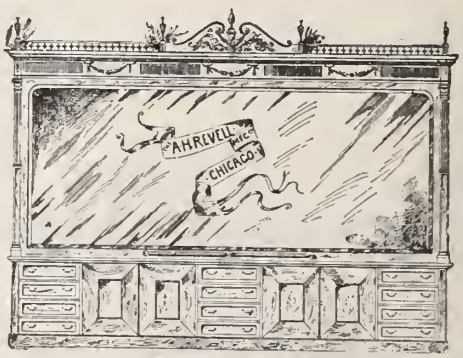
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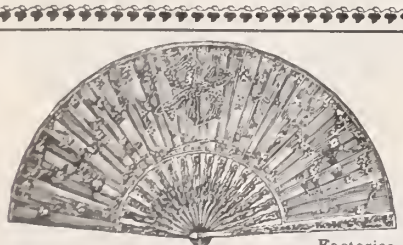
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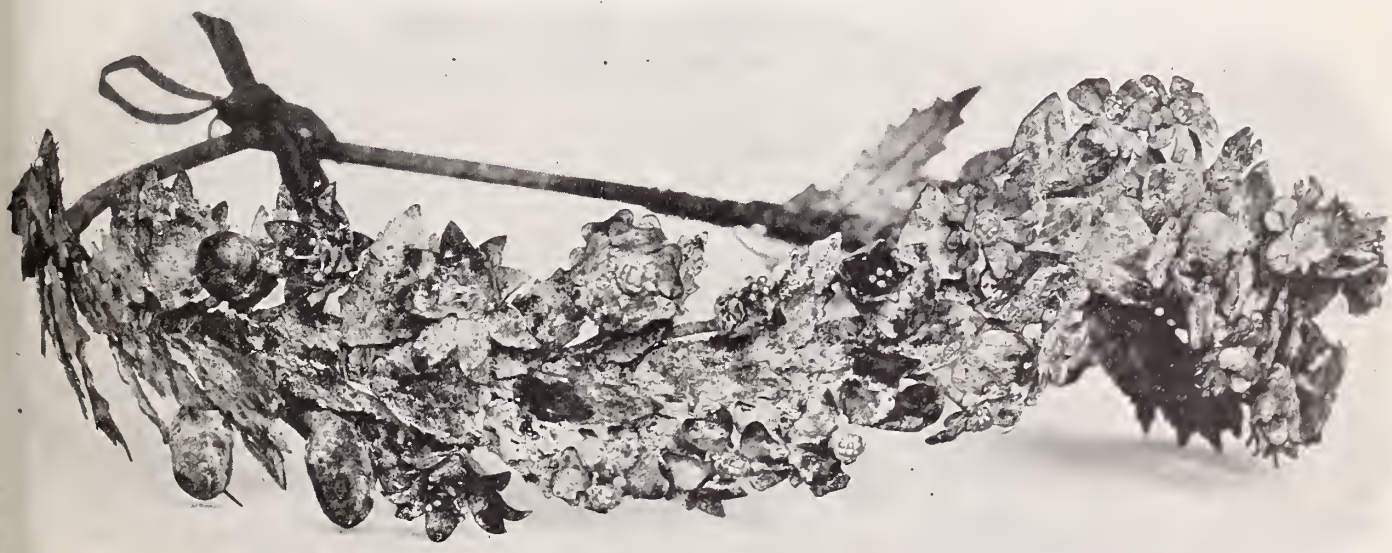
32D YEAR. NEW YORK, WEDNESDAY, APRIL 10, 1901. VOL. XLII. No. 10.

ANCIENT GREEK WORKING IN GOLD.

PUBLIC interest in the collection of ancient Miletian Greek gold and silver work presented to the Metropolitan Museum of Art by J. Pierpont Morgan last November has been constantly growing ever since the pieces were put on exhibition in the museum "gold room." Three salient pieces of his collection were illustrated in THE CIRCULAR-WEEKLY, in the issues of December 12, January 2, and January 16 last, and a fourth, considered one of the most exquisite examples of art work of all, is depicted on this page. This is a unique bridal wreath (*Corona Nuptialis*), composed of hawthorn leaves and flowers wrought in silver and gold, and is considered one of the finest examples of workmanship in precious metals of its day, *i. e.*, about 350 B.C. The small leaves, which are of silver, have become oxidized by long years of exposure, while the little buds at the flower centers are of gold and are still bright. In a recent article on the Morgan collection, Prof. Clifton Harly Levy gives the following interesting description of this wreath, its meaning and its uses:

"The bridal wreath is perhaps the gem of this collection of ornaments from the goldsmith's point of view, and it is by no means lacking in interest as a reminder of the ceremonial of which it was a part. According to ancient Greek ideas, marriage was a most joyous occasion, to be celebrated with splendid pageants. After the parents had agreed that the alliance was a fitting one the bride was prepared by her maiden friends for the approaching ceremonial. She was bathed and anointed and clothed in a robe of finest material, showing beneath its flowing lines the grace and beauty of the bride. Last of all the ornaments placed upon her came the bridal wreath, sometimes woven of flowers, but in most cases where the wealth of the families permitted, of delicately wrought precious metals in imitation of the earlier wreath of leaves and flowers. The one in the Morgan collection is the finest specimen that has ever come to America. The artist has done his work so well that it is possible to see in the combined silver and gold, leaves of oak, myrtle, and hawthorn and flowers of perfect shape. This wreath was worn by a bride who approached the marital altar at least 350 years B.C. It is

(*Continued on page 9.*)



BRIDAL WREATH—J. PIERPONT MORGAN COLLECTION OF ANCIENT GREEK GOLD WORK.
METROPOLITAN MUSEUM OF ART.

F&B Theodore W. Foster & Bro. Co.,

ORIGINATORS AND MAKERS OF BEAUTIFUL AND NOVEL EFFECTS IN THE FINEST GRADES OF ROLLED-GOLD PLATED JEWELRY.

CHAINS FOR LADIES AND FOR GENTLEMEN

of every conceivable shape and style of link, forming beautiful combinations not to be found in any other line in the country.

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An entirely new line of 1-10 gold bracelets and padlocks, richly chased and put up in a way that is attractive to the best class of legitimate jewelry trade.

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For more than twenty years we have been acknowledged leaders in this branch of the industry, and a glance at our new patterns is enough to convince you that we are still far ahead. They are also included in our guarantee.

Your jobber carries our goods, and if you want to be sure of holding your trade insist upon having goods bearing our F&B Trade-Mark.

SEND FOR OUR NEW ILLUSTRATED SHEETS, JUST OUT.

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Fine Leather Goods

A complete line of Samples for 1901 will be on exhibition at the Palmer House, Chicago, Room 642, from March 18th to April 18th, in charge of Mr. S. L. Griffin.

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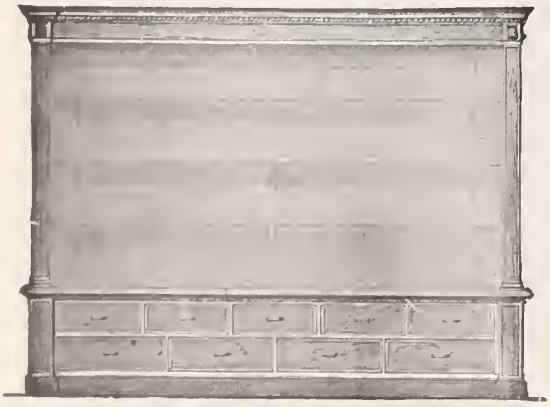
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Our new **Junior Special**
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We can really do much better for you than anyone else can on the few staple lines we sell.

We manufacture all that our book shows; we cut all diamonds weighing over one-fourth carat and you can save the jobbers' profit by buying of us.

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If our book has not reached you, let us know and we will send you another.

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The Real Rogers. Not in the Trust.

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ANTIQUE SILVER WARES.

UNIQUE EXHIBIT OF SILVER ARTICLES PRODUCED BEFORE 1700.

LONDON, ENG., March 15.—In a small gallery attached to the Burlington Fine Arts Club, in Savile Row, London, a collection of silver is now on view which is, no doubt, the finest hitherto gathered within four walls. It is a semi-private show, admission being granted only to members of the club or their nominees. The examples shown are confined to European workmanship and are drawn from a number of sources. These include the Windsor Castle collection by special permission of our late lamented Sovereign, the Honorable Society of the Inner Temple, the Oxford and Cambridge Colleges, several of the provincial corporations and great London companies and many private collectors—Lord Rothschild, Sir Samuel Montagu, W. E. Stanyforth and others. The important and necessary omission of specimens from the various English and continental museums alone detracts from the completeness of the exhibition as a representative gathering of works from all the chief collections.

The committee have adopted a flexible rule excluding silver manufactured later than 1700, the majority of the exhibits being of 17th century workmanship. Ecclesiastical plate bulks, largely owing to the pious care always exercised by the Church in guarding its treasures and the patriotic zeal of private owners whose plate was melted down in order to provide funds for war purposes. Space is insufficient for even a cursory review of the entire collection, but a few notes as to particular features may be interesting.

From remote ages, "classical" times, we have five pieces. A remarkable specimen both as to beauty and preservation is a Grecian libation cup, or phiale (the origin of our word phial), ascribed by its owner to the 4th century, B. C. It is six inches in diameter and one and three-quarter inches high (*i. e.*, saucer shape); "parcel gilt, massive and cast." The under side is occupied by a series of 25 narrow lanceolated leaves with sessile base in relief, in silver, a second row of similar leaves but irregularly pointed and partly concealed being gilt—these finely chased. (I give the complete description, as I shall be surprised if the design is not noted for reproduction by present day artists in silver.)

Two interesting specimens of early ecclesiastical plate of English make are the "Censer" and "Incense Boat" found at the bottom of Whittlesea Mere (Cambridgeshire), in 1850. Among well known pieces are the "Nautilus Cup and Cover," from Windsor (illustrated in this journal a year or two ago); the "Pepys Cup" (formerly belonging to the Diarist, now in the collection of a city company); the "Richmond Standing Cup and Cover," from the Armourers' & Braziers' Co., and the "Warwick Cup," like a number of fine wares made in Augsburg. Two massive silver tables (one from Windsor, made for Charles II.) are impressive mainly on account of bulkiness.

The series of cups, perhaps the most important feature if we analyze the wares, cannot be reviewed in detail. A cup and cover, "a melon shell mounted as a seamonster," is extraordinary. Another "melon cup and cover" (dated 1563) has a remarkable stem, "spiral striated and with tendrils." A "gourd cup" (1598) is noticeable as being ornamented with "short horizontal slabs," a rough looking style of engraving. Several cups illustrate the method of ornamentation known as "pounced ground," while others show a "granulated" surface. A small globular cup and cover (1567) bearing the inscription "Remembar the Poure," and a standing cup engraved,

"A Proctoor for the Poore am I,
Remember theim before thow dye,"

show the uses of church plate in early times. Two small cups deserve special note: One of German make (1620), three and one-eighth inches high, is octagonal, engraved with swags (*i. e.*, festoons of flowers) and bees, embossed with imitation of blobs on German drinking cups. The other, a curious gilt cup like a champagne glass, the foot a fluted design on pounced ground, cup punched from outside in lozenges decreasing in size from edge to center, like large "engine-turning," probably imitating old Venetian glass. This is English work (1603), five inches high and weighs five ounces.

The Standing Salts must not be overlooked. These, as is well known to readers of the text books, were placed before the host at a banquet, the "trencher" salts used by the guests being supplied from them. They were covered in order to prevent the surreptitious addition of poison. Several of the extremely rare "Steeple" designs are



Les Cinq Fleurs

(*The Five Flowers*).

DESIGNS PATENTED.

A recent creation in Sterling Silver of rare beauty of design and workmanship in which the decorations are as beautiful and charming as those produced hitherto only in hand-wrought work.



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on view, including some with both two and three tiers. A description of one is as follows: "Flattened dome surmounted by a plain four sided steeple on four bracketed caryatids (female figures) is raised upon four bracket scrolls secured to a flanged ring; rests on three birds' wings, clasping hemisphere; 1626; 10 inches high; 10 ounces in weight." Spices were sometimes kept in one of the two or three receptacles in these "standing salts." A set of three "steeple" shaped cups and covers made 15 years earlier weigh 80 ounces in all. The "Bell" shaped salts are also rare and interesting; one on ball feet has three tiers and another (dated 1601), gilt with ring at top, has two compartments for salt or spice and is of English make. A set of "trencher" salts, one inch by three inches, octagonal and quite plain, are dated 1681.

"Wine Tasters," dated 1641 (London), one inch high by three inches in diameter, and another, bowl shaped, with spiral gadroon edge (London mark), also represent a bygone practice. Some have handles. "Bleeding dishes" are likewise happily obsolete—these are saucer shape with flat, triangular pierced handles. A similar vessel—not a bleeding dish—has a handle described as "peculiar to bleeding dishes," which represents "Adam and Eve in a bower."

A description of the numerous rose water and other flat dishes and trays would require too much space, though there are many beautiful specimens.

The candlesticks and candelabra must also be passed over; the shapes are mostly square and, on the whole, do not impress one as superior to modern patterns. The series of spoons, although extensive and illustrating various ages—the bowls very similar, the handles differing in detail—appears meager in comparison with the Avery collection illustrated in THE CIRCULAR-WEEKLY. Two or three combined spoons and forks (the prongs of the latter fitting into slots at the back of movable bowls) are exceptional.

A number of the specimens are enriched with jewelry and pearls (baroque and other shapes) and some fine enamel work. Cocoanuts, maple and hard wood, ivory and other subsidiary materials are utilized with varying results. Technical observers will notice the various gadroon and beaded borders and the prevalence of the still popular style of fluted ornaments.

The exhibition remains open until April 28 and has already been extensively patronized. American visitors should not fail to get an order to view from the committee or members of the club. R. F.

Ancient Greek Gold Work.

[*Continued from page* 1.]

a striking memorial of a wedding in the upper circles of Grecian society 2,250 years ago. When the maiden had been fittingly adorned and the magnificent wreath, far handsomer and more artistic than the jewels with which a modern American bride of the rich classes is loaded, placed upon her head, she was led to the threshold of her home, over which the bridegroom lifted her and led her to the altar of the goddess of love, Venus."

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Fine, Plain, Complicated And Decorated Watches

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A one-cent postal brings selection.



CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.

The Diamond Markets.

ANTWERP, March 22.—The Antwerp diamond market has again a quiet tendency. Offers are made tentatively on polished goods, while the rough mêlée is very rare. Large stones, however, are sufficient to meet demands. Some firms have sent their buyers to London to buy principally flat goods.

Mr. Mendes, of New York, arrived here, March 18, and asked for flat bort, but he did not find much. This sort is employed merely for machinery.

A new rise in the rate for the location of mills in our large diamond factories is again being contemplated. This rate, which some years ago was only 6 francs per mill per week, is at present 7.50 francs.

The first materials are daily becoming dearer. The employers will be obliged at length to require an increase in the tariff. The powder from the cutting of the diamonds has attained the high price of 10 francs per karat, and bort is always very high, especially when good sorts are desired.

PARIS, March 22.—The tone of the Paris diamond market is somewhat better and there is now a good demand for fine brilliants. A number of foreign sellers visited this city, among them the Antwerp diamond broker, Louis Peters, who sold a lot of splendid Antwerp roses at a good price. Colored stones and pearls are sold to amateurs at good prices.

The situation of the diamond industry in the Jura is not promising. The polishing of colored stones is not flourishing and many hands are not employed at present.

AMSTERDAM, March 22.—We have had a number of buyers here, but most of them came not to make purchases but simply to see what was going on.

Mr. Moppes started yesterday for Antwerp and he has in hand wide limits to buy roses in that market.

There are enough polished diamonds in stock, but the rough flat goods are asked for by several firms.

The Amsterdam roses, medium merchandise, are valued now at 155 to 175 francs per karat, while the best sorts are quoted 200 to 225 francs per karat. Very small roses of 150 to 200 to a karat are very scarce. These stones are principally employed by the jewelers in Switzerland and are set in watch cases. The goods which served as bort in former years are often used now and pass as diamond stones.

Rich Mineral Deposits Reported from Karnes County, Texas.

AUSTIN, Tex., March 6.—In Karnes county, Texas, southwest of here, there is a strip of country that is exceedingly rich in petrifactions, agates, opals and other semi-precious stones. The section has been but little explored and it offers a rich field for the mineralogist.

B. R. Stocking, Sharon, Ill., has sold out to Albert Sikes.

TRADE 1835 R WALLACE MARK

R. WALLACE & SONS M'F'G CO

SILVERSMITHS,

WALLINGFORD · CONN



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

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Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



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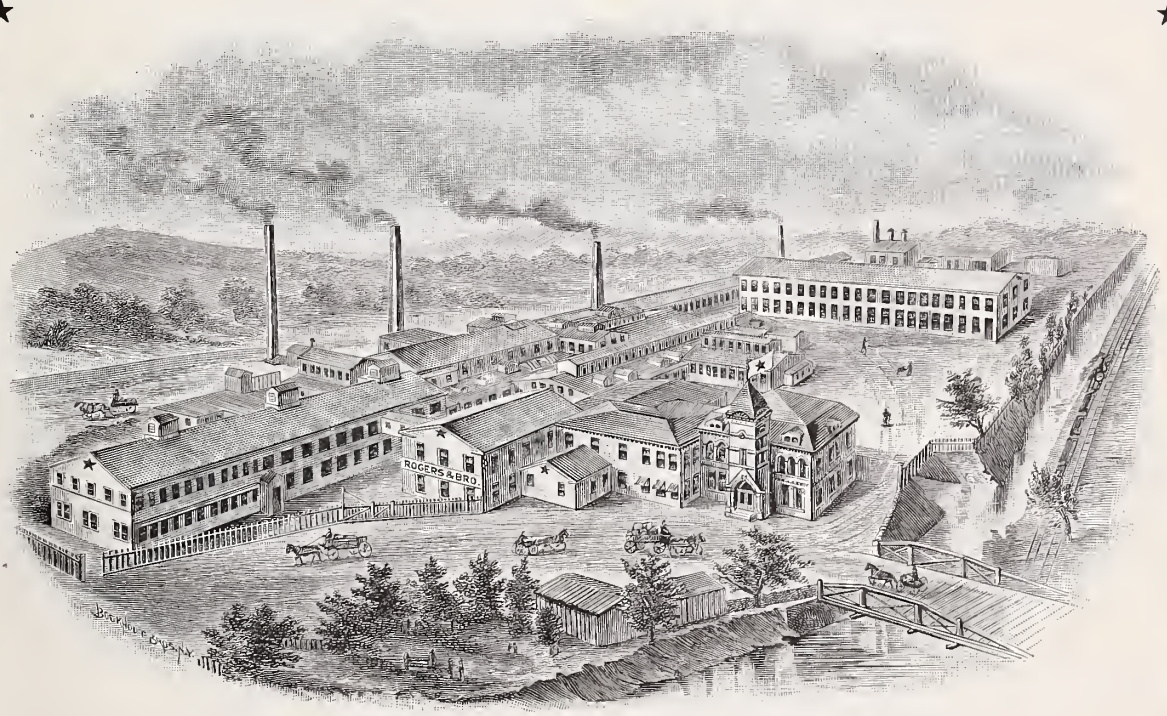
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

Do Not Handle Imitations—
....Sell the Real Thing.

Conduct your business in a progressive but lofty and dignified manner. Stake your reputation on the wares you sell. Sell only such goods as you can bank on.

Over half a century ago, in the old Stone Mill in Waterbury (now entirely surrounded by newer buildings) the ★ **ROGERS & BRO. A-1** brand of flatware first made an enviable reputation for its owners—a reputation that has been steadily growing, and jealously guarded all these years—a reputation that is of great profit to thousands of dealers, through whose hands the goods are being marketed.

That imitations have sprung up is only natural. Some are called "Rogers," others copy designs and styles of packing rather than names or trade-marks. Many so-called makers were unborn till years after the business at Waterbury had reached immense proportions. Their productions are simply imitations—nothing more—and where will you find the imitation equal to the real thing?



★ ROGERS & BRO. A-1 (TRADE MARK) WORKS, WATERBURY, CONN.

At No Other Plant in the Whole World

devoted exclusively to the production of Spoons, Forks, Knives, etc., will you find so large, convenient and complete an establishment as in Waterbury. All the prestige and reputation of the **"STAR (★) BRAND,"** the accumulation of over fifty years of careful and painstaking rolling, stamping and electro-plating, stand back of every dozen spoons, forks and knives put forth at this time.

EVERY PROGRESSIVE MERCHANT IS INTERESTED

in the advertising matter that is now being furnished dealers selling ★ **ROGERS & BRO. A-1** goods. Send for samples, and the latest abridged catalogue, No. 71E.

INTERNATIONAL SILVER CO., Successor to

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THE STAR (★) BRAND IS SOLD BY ALL LEADING JOBBERS.

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LOVING CUPS.
EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING 925 FINE

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TRADE-MARK.

1852-1901.

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Sterling Silver Table Ware.
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860 Broadway,
UNION SQUARE, NEW YORK.

"TRADE-MARKS of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. **Price, Book and Supplement, $2.50.** THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

The Reisner Exceptions Case.

Digest of Auditor's Report, Which Is in Favor of L. C. Reisner.

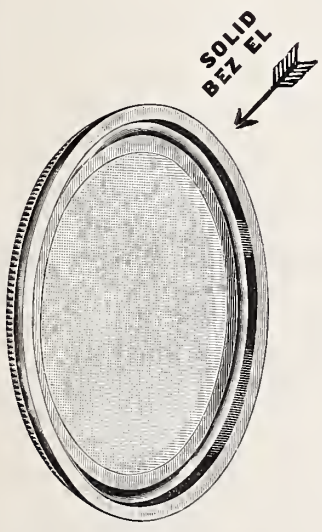
LANCASTER, Pa., April 4.—As briefly reported in yesterday's issue of THE CIRCULAR-WEEKLY, the auditor's report on the exceptions to the account of L. C. Reisner, as assignee of Ezra F. Bowman, has been filed.

The report was made by John Denlinger, one of the two auditors appointed by the Court to examine the accounts and the exceptions, the other auditor, W. A. Atlee, having died Feb. 24, 1900. The report recites the fact that Ezra F. Bowman assigned to L. C. Reisner, Jan. 21, 1896; that Mr. Reisner's report was filed April 15, 1898; that the report was presented to the Court and confirmed, *nisi*, May 21, 1898, and that on May 24, 1898, exceptions were filed by the attorneys for two of the creditors. These exceptions charged that the assignee had failed to account for property and money which came to his hands; that the sale of the stock was not fairly conducted; and that at a fair sale it would have realized considerably more than it did. Exception was also taken to many of the expenditures made by the assignee, including his compensation of $6,000.

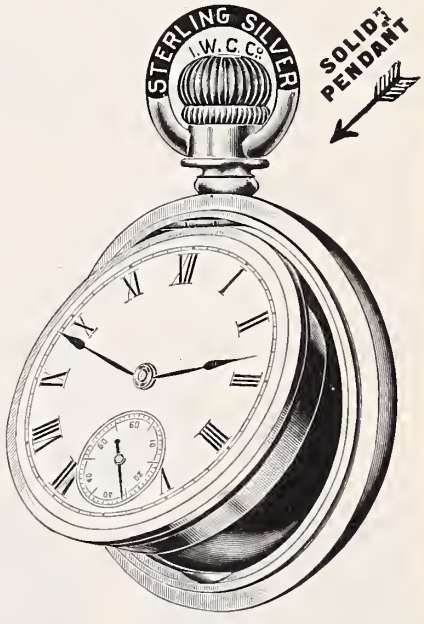
The auditor finds that on Feb. 3, 1896, an agreement was made between the assignee and a number of the creditors, whose claims amounted to $63,725, in which the latter agreed that the bank and the merchandise creditors should be paid first, and that the parties to the agreement should be paid subsequently out of the proceeds of the assigned estate, if any, in a manner provided for in the agreement. A committee of the creditors who signed this agreement were appointed to supervise the management of the business, which was to be continued for their benefit. The auditor finds that this committee of the creditors watched all the transactions of the assignee carefully; received full information from him regarding his acts, and approved of them up to the time of the sale of the stock, July 6, 1897. It had been originally announced that the stock should be sold in bulk, but on the day of the sale the attorney for one of the excepting creditors read a notice before the sale began, protesting against the sale in bulk and insisting that the stock should be sold in parcels. On the advice of his attorney that this was the proper method of sale, the assignee decided to sell this way. The auditor finds that the assignee was a creditor of the assigned estate, and that on the advice of his attorney he openly announced himself as a bidder and bid the highest price for each lot offered, thus securing the stock offered. Concerning this the auditor reports: "The auditor fails to find any evidence, anything to show that the sale was conducted unfairly, or that any information was withheld from any one who desired information relating to the stock or any part thereof. As already stated, the assignee conducted the sale in accordance with the advice of his counsel and the demand, in part, at least, of counsel for the exceptant, Mary Bowman Herr, and we find there is not sufficient evidence to establish the fact

TRADE ILLINOIS WATCH CASE CO. MARK.

ALL PATENTS EXPIRED ON SCREW BEZEL



WATCH CASES.



Our customers need have no fear of patent suits or of intimidation methods on the part of other manufacturers.

WE WILL VIGOROUSLY DEFEND ANY SUITS BEGUN AGAINST THEM FOR INFRINGEMENT OF PATENTS BY ANY CASES WE MANUFACTURE.

ILLINOIS WATCH CASE CO., ELGIN, ILL.

CHICAGO: No. 133 Wabash Avenue. NEW YORK: No. 9 Maiden Lane.
SAN FRANCISCO: No. 22 Sutter Street.

THE BARLOW



No. 574.

Triple Glass Shelf Fixture, showing guard railing; base, 9 inches diameter; plate-glass shelves, 14, 18 and 22 inches square.

No. 574, price $17.00 each. Prices on other sizes on application. Send for 200-page catalogue and supplement.

BARLOW MFG. CO.,
Holyoke, Mass.
Boston Salesrooms, 125 Summer St.

of either fraud or unfairness on the part of the assignee."

The auditor reports that although the stock brought a much less sum than the amount at which it was appraised, the testimony of a number of persons, all of whom appeared at the sale as buyers, established the fact that the stock was well arranged; that every opportunity was offered to intending bidders to examine the stock; that it was thoroughly catalogued, and that a list of all the articles included in each section sold was read before such section was put up at auction. He sums up by reporting: "Everything seems to have been done to make the sale an open and a fair one."

Concerning the exception to the charge of $6,000 for compensation, the auditor reviews the work done by the assignee, the fact that he gave his entire attention to the estate, purchasing new goods in order to make it possible to carry on the business, and performed work entirely unusual in cases of assignment, and concludes: "We are obliged to say that this exception has no merit in it and that the credit for the accountant's compensation must be allowed."

One of the charges to which exception was taken was for $1,800 as premium on the assignee's bond. This had, admittedly, not been paid at the time the account was filed, and the auditor disallows it on the ground that under the law of Pennsylvania no allowance can be made for obligations incurred until they have been actually paid. All other exceptions are overruled.

Regarding the costs of the audit, amounting to $933.80, the auditor finds that they should be charged against the the estate and not against either the assignee or the excepting creditors.

The auditor by whom the report is made was one selected on behalf of the excepting creditors, the assignee consenting to have him act alone after the death of Mr. Atlee, who had been named as auditor at the instance of the assignee.

Exceptions have been filed to the report both by the assignee and the excepting creditors. Argument on the confirmation of the report will probably be heard in June.

Settlement Made in the Marcher-Lyons Suit.

LOS ANGELES, Cal., April 3.—The suit against S. Lyons, New York, by F. A. Marcher, jeweler, this city, to recover $10,000 on account of an alleged malicious attachment on his stock, last December, has been settled. It appears that in March, 1896, Lyons secured judgment for $4,835 against Mrs. Marcher for money borrowed some time previously. The judgment was not satisfied and last Winter Lyons set about securing a settlement by levying executions against Marcher's stock, on the ground that he held property belonging to his wife. Marcher brought his suit because he claimed Lyon's attachment came at the holiday season and caused him much loss, and was made maliciously for the purpose of injuring his business.



Trade-mark.

GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



Trade-mark.

GUARANTEED FOR TWENTY YEARS.

FOR SALE BY ALL LEADING JOBBERS.

NO INTERRUPTION

IN OUR FALL BUSINESS.

Notwithstanding that the fire destroyed our factory there is no interruption in the production of

The "Sturdy"

Line for the Fall Trade, and we will have ready in GOOD SEASON our celebrated

Fine Rolled=Plate Chains.

We are thoroughly equipping NEW QUARTERS and you may

Look for our line by May 15th.

J. F. STURDY'S SONS,

ATTLEBORO FALLS, MASS.

New York Office : 7 Maiden Lane.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

Gold Rings, Lockets, Link Buttons, Diamond and Pearl Pendants, Scarf Pins and Thimbles

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,

NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



HOWARD STERLING COMPANY, SILVERSMITHS,

PROVIDENCE, R. I., U. S. A.
NEW YORK, 860 BROADWAY, Samples only.

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed Receiver of Howard Sterling Company, and by order of court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business, and will take and fill orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors, and promising prompt attention to all orders given, I am,

Very truly yours,

BIRNEY C. PARSONS,

As Receiver of Howard Sterling Company.

Death of Benjamin W. Rambo.

FORT WAYNE, Ind., April 2.—Benjamin W. Rambo, who died recently, was one of the most widely known and most respected citizens of Fort Wayne, where he had lived for many years. He was a jeweler and was one of the first watchmakers in this city. He was prominent in this business many years and continued in it in a small way until within a short time of his demise, at his late home. On first coming to Fort Wayne from New Jersey, in 1846, he took a position with a jeweler named Adams. Later he entered business on his own account and continued in it actively until about two years ago, when he withdrew on account of the infirmities of advanced years. He suffered a stroke of paralysis about a year ago, from which time he was in poor health. His death came rather suddenly and somewhat unexpectedly, for he had been up and around the house as usual the day before his death and made no complaint when he retired in the evening.

Mexican Government Give a Pearl Fishing Concession.

CITY OF MEXICO, Mex., March 25.—R. de Luna, of Los Angeles, Cal., has just obtained from the Mexican Government a pearl fishing concession. Under the terms of the concession he is given the exclusive right for a long term of years to engage in the pearl fishing industry on a section of the east coast of the peninsula of Lower California. A French company hold the concession for pearl fishing on the west coast of the peninsula and have reaped, it is reported, a big profit out of the business. Mr. de Luna says that in addition to the pearls found in the shells there is a fortune in the mother-of-pearl with which the shells are lined.

Anchor Silver Plate Co. Alleged to Have Violated Alien Contract Law.

INDIANAPOLIS, Ind., March 27.—District Attorney Wishard has filed a complaint in the United States Court against the Anchor Silver Plate Co., of Muncie, charging the concern with violation of the alien labor law. It is said in the complaint that the company made a contract with Frank Haywood, of Toronto, Can., in which they agreed to pay Haywood $18 a week. The District Attorney says Haywood's expenses to Muncie were paid in August, 1899. Owing to the violation of the law, Mr. Wishard says, the company are indebted to the Government in the sum of $1,000, and he asked the Court for judgment for that amount.

Court Orders Sale of Oneida Silverware Mfg. Co.'s Property.

BINGHAMTON, N. Y., April 4.—Attorney Harrison W. Coley has obtained an order at a special term of the Supreme Court, held by Justice George F. Lyon, directing the sale of the tools, fixtures, manufactured and unmanufactured stock of the Oneida Silverware Mfg. Co., Ltd., for whom a temporary receiver was recently appointed. The sale will be made April 13 by the receiver, Charles A. Stringer, of Munnsville.

Ottawa Silver Co.'s Creditors to Get About 11 Cents on the Dollar.

OTTAWA, Ill., April 5.—The final report of receiver W. W. Nash, of the bankrupt and now defunct Ottawa Silver Co., has been filed. According to his statement, he has taken $1,200 out of the funds with which to reimburse himself for services. This leaves remaining $4,304 with which to pay claims of creditors amounting to $39,129.74. This means that the creditors will get but 11 per cent. of their claims. The report says that the factory, while running under the direction of the receiver, manufactured goods, the sales of which amounted to $16,397.81. This was done at a cost of $15,651.97, making a net gain of $745.84. The report states that the buildings and a portion of the machinery reverted to the Ottawa Development Association under the forfeiture clause. The balance of material and machinery was sold to M. S. Benedict for $3,000. The book accounts were sold to D. J. Toothill for $5. The total receipts were $13,700.77 and the total expenditures $9,396.77. The plant is now being operated by the recently incorporated Benedict-Clarke Silver Co.

A Richmond, Va., Colored Blacksmith-Jeweler Runs Against the Law.

RICHMOND, Va., April 1.—The jewelers and watchmakers of Richmond recently received an addition in the person of C. E. King. King is a Danville negro and was a blacksmith during the earlier period of his career. In Danville he got into trouble with a colored church and one Sunday he undertook to break up service. Rumor has it that there was a lively scrimmage until the intruder was thrown out of a window. After a few days he turned up in Richmond and, thinking the jewelers' craft somewhat akin to that of the blacksmith, he settled down in Richmond as a watchmaker and jeweler.

James Jasper, colored, some four or five weeks ago entrusted a watch to his keeping and since then has been endeavoring to secure its return. The case was investigated fully in court yesterday and the ex-blacksmith will sojourn in the city jail, in default of $300 security, for six months.

Injunction Against Disposal of Eells & Frame's Goods Dissolved.

TOLEDO, O., April 6.—The business difficulty in regard to the Eells & Frame jewelry store was before Judge Kinkade last Tuesday on a motion by Louis Dryfoose, who holds a bill of sale, to dissolve an injunction restraining him from disposing of the stock. The Court dissolved the injunction which several of the creditors had previously secured.

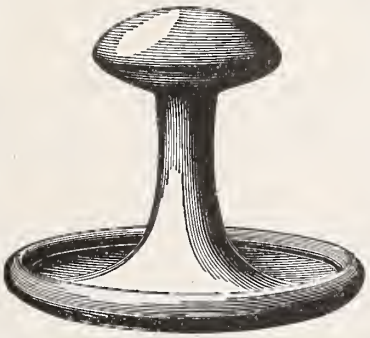
The plaintiff, Louis J. Hendricks, of the Jewelers' Co., Cincinnati, is to give additional security for costs, also of $50, by order of the Court.

N. G. Carr, Concord, N. H., advertises his business for sale, on account of ill health.

J. W. Ridenour, Bedford, Pa., lost $1,500 by a fire on the opposite side of the street, Friday. The heat was so great that show windows were melted, but the building was saved.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "**The Story of a Collar Button, with Illustrations,**" which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

Simplicity of Construction,

combined with superior workmanship, is what makes the

Trenton Watches

the most reliable of all low-priced movements.



No. 52.—Trenton, 6-size, stem-winding, lever-setting, hunting, seven jewels, nickel damaskeened, compensation balance, screw bankings, straight-line lever escapement, hardened and tempered hairspring, quick train, and fits regular lever or pendant set cases.

The **"Trenton,"** for the price, far surpasses any movement ever placed upon the market.

SEND FOR PRICE-LIST.

The Trenton Watch Co.,

TRENTON, N. J.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., April 1.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for February, 1900 and 1901, and for the eight months ending February, 1901:

			—8 Months Ending—	
IMPORTS.	*Feb., 1900.*	*Feb., 1901.*	*Feb., 1900.*	*Feb., 1901.*
Clocks and parts of	$14,182	$17,186	$263,748	$278,225
Watches, materials and movements	86,024	141,677	918,423	1,129,288
Diamonds, glaziers' diamonds, etc., unset; diamond dust or bort and watch jewels (free)	956	570,898	2,893,334	3,832,225
Diamonds, n. e. s., not set (dutiable)	534,779	1,116,202	5,296,314	6,436,443
Precious stones, rough or uncut (free)	8,524	4,388	42,649	22,554
Precious stones and pearls, not set	107,873	169,554	2,026,601	1,473,862
Jewelry and manufactures of gold and silver	221,393	367,443	2,905,343	2,222,062
EXPORTS OF DOMESTIC MERCHANDISE.				
Clocks and parts	94,107	119,498	782,594	825,306
Watches and parts	53,859	86,384	490,204	646,215
Jewelry and manufactures of gold and silver	109,804	117,753	708,017	865,579
Plated ware	38,670	39,534	354,179	357,434
EXPORTS OF FOREIGN MERCHANDISE.				
Clocks and parts	5	.....	2,025	63
Watches, materials and movements	147	.....	1,891	456
Diamonds, rough, including miners', glaziers', etc.	.....	.....	.....	3,437
Diamonds, n. e. s. (dutiable)	.....	.....	8,131	149
Other precious stones, rough or uncut (free)	304	.....	1,084	.....
Precious stones and pearls, not set	1,500	.....	4,465	17,576
Jewelry and manufactures of gold and silver	1,277	537	16,500	3,675

Government Seized Spanish Money in Jewelers' Window.

JACKSONVILLE, Fla., April 4.—The late war with Spain keeps cropping up in the United States Court every month. Tuesday the spectators in the court room were examining with interest a large number of silver pieces of Spanish money.

The money was found in the possession of the Greenleaf & Crosby Co., to whom it had been loaned for exhibition by Halstead Roberts, who was employed on the famous little filibuster, *Three Friends*, during the war, and who said that the money was taken from the *Marie Teresa* when the crew of the tug went aboard her after she had been disabled during the battle at Santiago.

The money was being displayed in the Greenleaf & Crosby Co.'s store when it was seized by a United States Marshal, it being thought that the money was the property of the United States Government. Roberts libeled the money and the case has been pending in the United States Court since that time.

Tuesday the case came up and Judge Locke issued a decree that Roberts was entitled to receive one-half of the amount seized by the Government, the Government paying the costs of the suit. The amount awarded to Roberts is $260 in Spanish money.

To the Trade:

We take pleasure in asking of the trade the careful inspection of our new price-list.

This is now ready for distribution and will be sent to any retail jeweler upon request.

We invite special consideration of our new grades in 16 size Bridge movements, and also of our Bunn grades in 24, 21 and 17 jewels.

Discriminating jewelers who wish to hold and increase their business with railroad customers will find these movements unsurpassed as accurate timers.

Illinois Watch Company,

SPRINGFIELD, ILL.

A Suggestive Department Store Proposition.

A few weeks ago the proprietor of a department store in a prosperous town in Eastern New York made the following proposition to the representative of a jobbing house who was soliciting an order for a line of low-grade filled cases:

"I will give you an order for 200 of these cases if you first secure orders for some of the goods from the two jewelers on this street. You see, it would help me greatly if I could say that ——— and ——— are selling these same cases. A little inducement in price would do the rest."

The reason for this proposition is very evident. The department store man realized after a brief experience that his bargain counter would not prevail against the two reputable jewelers so long as the public had confidence in their integrity and remained convinced of the superior merit and reliability of their goods. He had tried his utmost for months, we understand, to make the people believe that he was selling as good goods as the jewelers at a much lower price, but without any encouraging success. The visit of the salesman with the bargain cases suggested a way of leveling matters with such formidable competitors, and hence his proposition. "Go across the street," he could then say to his doubting customer, "and find out what Mr. ——— will sell you the case for. He has quite a lot of them in stock."

A shrewd scheme, but we are pleased to say that it did not work. The two jewelers in question have for years staked their reputation on the **JAS. BOSS** cases, and with what result? Let the department store man answer. His bargain counter butted in vain against the stone wall of confidence with which public faith in the Boss surrounded them. There's a lesson and a warning for the entire trade in this episode.

THE KEYSTONE WATCH CASE CO.,

19th and Brown Sts., Philadelphia, Pa.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

ESTABLISHED 1863.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

New York, April 6, 1901.

Messrs. M. Sickles & Sons, Philadelphia, Pa.

Gentlemen:

We were gratified to see in the last number of the *Keystone* your illustration of the Leading Manufacturers of Watch Cases (their chamois bags) and the prominence given to the

ROY

We assure you that we shall continue our efforts to lead them all in the making of irreproachable Solid Gold Watch Cases, and intend to stay where you put us, *i. e.*, "on top."

Yours very truly,

ROY WATCH CASE CO.

The Jewelers' Leaguers to Hold a Fraternal Banquet.

An interesting dinner will be held April 25 by the members of The Jewelers' League for the purpose of developing the fraternal side of the organization. The following is the letter sent out Saturday to the members, explaining the objects of the dinner, together with the names of the committee in charge.

New York, April 6, 1901.

Dear Sir—With the object of creating a more social feeling among the members of The Jewelers' League, and the increasing of the membership, you and your friends are invited to attend an informal dinner, at $1.25 a cover, to be given at Mouquin's, 149 Fulton St. and 20 Ann St., Thursday evening, April 25, at 6 o'clock.

You will oblige us by signifying on the enclosed postal card your intention as to joining us on that evening and to kindly state how many seats you desire to have reserved for you. An answer is requested on or before Tuesday, April 23.

Good speakers will be present.

The following members have kindly consented to act as a committee:

H. A. Bliss, E. M. Wheeler, A. F. Belcher, E. A. Bliss, A. Schwob, E. I. Rogers, A. McLeod, F. H. Dana, Charles Schwartz, J. B. Wood, Henry Hayes, Luther Hyde, A. S. Gardner, G. W. Parks, C. E. Breckenridge, W. H. Tarlton, J. A. Carney, W. C. Kimball, William J. McQuillin, A. Roseman, David N. Smith, Bernard Karsch, Walter L. Cook, H. Untermeyer, B. Drake Smith, W. H. Wilford, J. P. Snow, J. Bulova, W. C. Parks, George M. VanDeventer, F. Kroeber, R. F. Forrester, Charles R. Jung, A. L. Brown, Samuel Crook, Ferd. T. Oertel, F. J. Boesse, A. K. Sloan, T. L. Parker, M. Stratton, O. G. Fessenden, David Marx, G. B. Osborn, E. A. Lehmann, C. E. Bulkley, Frederick J. Knight, Sigmund Stern, W. B. Kerr, Alfred P. Hinton, E. B. Eaton, E. H. Brown, Frank M. Welch, A. Rutherford, Charles Bartens, L. S. Lewis, W. A. Malliet, Samuel H. Levy, Henry Froehlich, H. R. Benedict, R. A. Breidenbach, John R. Greason, S. B. Kent, L. Stevens, Jr., G. H. Hodenpyl, George W. Street, S. Arnstein, M. B. Dunning, James A. Cheney, W. E. Brown, W. H. Jenks, L. J. Mulford, J. W. Cocks.

At the last regular and special meetings of the executive committee of The Jewelers' League the following applicants were admitted to membership: F. B. Ruler, New York, recommended by F. Mauser and L. A. Miller; J. B. Gibson, Lancaster, Pa., recommended by J. C. Perry and W. H. Welchans; W. M. Cole, Jr., Brooklyn, N. Y., recommended by David Marx and L. A. Miller; W. H. B Dumont, Brooklyn, N. Y., recommended by G. M. VanDeventer and A. McLeod; M. Bernheim, New York, recommended by H. Untermeyer and L. A. Miller; B. S. Samuels, New York, recommended by H. Untermeyer and L. A. Miller. The next meeting will be held May 3, 1901.

Plant of Niagara Silver Co. May Be Enlarged Soon.

New Bedford, Mass., April 5.—A change has taken place in the affairs of the Niagara Silver Co. which may mean an increase in the New Bedford plant of the company. For something over a year the company have owned the machinery formerly used by the Pairpoint Mfg. Co. in the manufacture of flat ware and have operated it in leased room on the Pairpoint plant. This plant, engaged in making flat ware entirely, now employs about 70 hands and the output of about 30 gross a day amounts to about a fifth of the entire product of the company whose main works are at Niagara Falls, N. Y.

Intuitively

ANY PROGRESSIVE JEWELERS look to us for suggestions.

We always have both suggestions and merchandise to offer Just now it may be that your customers are not "crying" for either **Watches** or **Jewelry;** but for the approaching weddings they are quite likely to "cry" for some new **Cut Glass.** Our **suggestions** and our **Cut Glass** may be just what you want. To introduce this line we herewith make some propositions for your consideration:

We will ship you **Assortment "C,"** 11 pieces, value $26.42, for **$25.00;** or **Assortment "D"** 20 pieces, value $53.88, for **$50.00,** on our regular terms, four months net or six off ten days. On this **initial shipment** we will pay the freight charges to you. If the Assortment is not in every way satisfactory you may return it to us, **entire,** at our expense. If any risk in this proposition it is **ours,** not **y urs.**



1603. Pint Decanter, Viola, $3.00.
1605. Quart " " 4.00.



1556. 10-inch Vase, Milton, special, $2.50.
1557. 12-inch " " " 3.25.

Assortment "C," $25.00.

1402. 8-inch Bowl, "Pekin" . . $3.40
1494. 4 " Nappie, "Alva," special, 1.00
1492. 5 " Nappie, with handle, style 15, ... 1.40
1539. 12-inch Celery Dish, "Luzon," 3.25
1550. Sugar and Cream, "Princess," set, 2 pieces, . . . 4.25
1557. 12-inch Vase, "Milton," special (cut shown), . . . 3.25
1603. Pint Decanter, "Viola" (cut shown), ... 3.00
1609. Water Bottle, "Nassau," 2.50
1621. Vinegar Bottle, "Carlton," 1.75
1622. Olive Dish, "Princess," 217, 2.62

11 pieces, **$26.42**

Our Booklet, containing illustrations and prices, almost ready for mailing. If you are not on our mailing list, why not?

Assortment "D," $50.00.

1417. 9-inch Bowl, "Hudson," $4.75
1471. 7-inch Bowl, "Indiana," . . 6.00
1494. 4-inch Nappie, "Alva," special, ... 1.00
1496. 6-inch Nappie, with handle, F. & L., ... 1.88
1530. 5-inch Nappie, style 13, . . 1.25
1539. 12-inch Celery Dish, "Luzon," 3.25
1550. Sugar and Cream, "Princess," set, 2 pieces, ... 4.25
1556. 10-inch Vase, "Milton," special (cut shown), . . . 2.50
1565. 7-inch "Olympia" Centre Vase, ... 8.00
1574. Claret Pitcher, "Phillis," style 54, ... 7.50
1605. Quart Decanter, "Viola" (cut shown), ... 4.00
1610. Water Bottle, "Fulton," . . 3.25
1621. Vinegar Bottle, "Carlton," 1.75
1634. ½ doz. Tumblers, "Viola," 4.50

20 pieces, **$53.88**

C. G. ALFORD & Co.,

192 BROADWAY, NEW YORK.

The DeGraw Silver Bill.

Its Introducer Reticent About Its Purposes and Its Sponsors.

The discovery by THE JEWELERS' CIRCULAR-WEEKLY of the introduction of the DeGraw silver bill in the New York Legislature, which was published in full in the last issue, was generally recognized as one of the most important pieces of news that has come to the silver ware trade for several years. The closer the act was inspected, according to the principal manufacturers who carefully follow silver legislation, the more glaring its intentional or unintentional defects appear to be, and there is no doubt in the minds of the trade at large that this bill is one of the most pernicious strikes against honest legislation, relating to the regulation of the stamping of silver ware, that has ever been attempted in New York State. One point to which attention is called that does not tend to show the honesty of the bill is the fact that in its title, "An Act to Prevent Deception in the Manufacture of Certain Articles of Merchandise by Associations, Corporations and Copartnerships," there is no mention of the word "silver" and nothing to lead anyone interested in silver legislation to believe that this bill affected the trade in any way. The analysis of the bill, published last week, shows that it does not cover any ground not already covered by sections 364 A, B, C, D, etc., of the Penal Code, and does not in any way provide for punishment upon the real offenders in the selling of spurious silver ware.

Assemblyman DeGraw, who introduced the bill, was found Saturday morning at the office of the Cemetery Association at Pine Lawn, L. I., where he makes his headquarters, and he seemed to be anything but glad to see the representative of THE CIRCULAR-WEEKLY who called upon him. When the reporter's mission was explained and Assemblyman DeGraw was asked how the bill came to be introduced, he immediately began a story of how many white metal articles were marked "Sterling," and how the public were being swindled and how it was necessary to protect the public from these swindlers by legislation, etc., etc. THE CIRCULAR-WEEKLY representative here interrupted him and called Mr. DeGraw's attention to the sections of the Penal Code now enforced, which completely cover all offenses against improper marking of silver ware, whereupon the Assemblyman shut up like a clam and did not pretend to know anything about the sections in question. He would not state who were behind the bill, except to say that it was introduced at the request of very responsible people, and when asked if any jewelers had solicited him to take it up, he said he believed some jewelers were represented by those who did.

THE CIRCULAR-WEEKLY reporter then asked him why the bill did not cover individuals, why it was drawn in such a shape as not to cover the ordinary abuses existing in the trade and also asked him the reasons for the defects outlined in last week's issue. To these questions Mr. DeGraw did not make any reply, except to say that he had a whole stack of matter up at Albany on the bill which he did not remember "by heart" and that he had not a copy of the bill with him. When told that the bill appeared in the issue of THE CIRCULAR-WEEKLY which was then on his desk, Mr. DeGraw made no further excuses except to say that he was very busy and could not give the subject any time. He was again asked why he introduced the bill and finally said it was done by request, and when told that it must have been drawn by parties either ignorant of the present law or who intended to "work" him for their own ends, the Assemblyman simply remarked that "he wasn't being worked and that was all he knew."

"Has no provision been made for a hearing on the bill?" he was asked, and he answered that none had been asked for. The bill, he said, was ready for final passage and might come up Monday (April 8). The Assemblyman's attention was called to the fact that the present legislation was agreed upon before final passage by all the larger dry goods merchants, silversmiths, manufacturers, and everyone interested collaterally and directly in the subject. Of that he said he knew nothing except the fact that the people who gave him the bill were thoroughly responsible houses, and he believed that he was introducing it for the best interests of the public.

As it is now close to the end of the present session of the Legislature and, therefore, there is a chance of hasty action on this bill without debate or consideration, it should be the duty of all jewelers and others in New York State interested in honest legislation to write at once to their Assemblyman and Senator protesting against the passage of Mr. DeGraw's bill, stating, at the same time, that the existing law is not only perfectly effective but is satisfactory to all classes of honest merchants and manufacturers and also to the public at large.

ALBANY, N. Y., April 8.—The DeGraw bill has been passed by the Assembly.

IMPREGNABLE

is our position in the WATCH BUSINESS to-day.

We possess every advantage obtainable.

WE LEAD . in . DUEBER-HAMPDEN WATCHES.

We are the largest distributors in America.

Our Railroad Watches pass inspection; no house can serve you better.

"Come a-shopping" by mail.



No Goods Sold at Retail.

John W. Sherwood & Co.

No. 3 **Maiden Lane, New York.**

Louis McDowell, Much Wanted Crook, Escapes on Way to Prison.

ST. LOUIS, Mo., April 8.—Louis McDowell, who was sentenced to three years in the penintentiary, March 22, after pleading guilty to securing an $800 diamond sunburst from Merrick, Walsh & Phelps Jewelry Co., this city, by false representations, is again at large. He escaped from a sheriff. McDowell and another prisoner were being taken to the prison at Jefferson City, when they slipped the handcuffs from their wrists and jumped through a window in the car, near Valley Park, Mo.

McDowell is considered a dangerous man to be at large. He is wanted for several crimes of securing goods from jewelers of Philadelphia, Cincinnati and elsewhere. His method was to represent himself as some person known to the jeweler from whom he tried to secure goods. (A picture of McDowell was published in THE CIRCULAR-WEEKLY of March 6.)

Court Decides That Baltimore Sterling Silver Co. Need No Receiver.

BALTIMORE, Md., April 6.—A case which has been dragging its weary way through the courts and legal entanglements for nearly a year was settled, apparently, by a decision of Judge Sharp, in the Circuit Court, Thursday, in which the Court dismissed the suit of Frederick Bucher in which he asked for the appointment of a receiver for the Baltimore Sterling Silver Co., of which he was formerly president.

Mr. Bucher filed a bill of complaint in the Circuit Court, May 4, 1900, and an amended bill Oct. 13, 1900. He claimed that he had been excluded from the management of the company and was not consulted in the conduct of the business. He alleged that Charles C. Stieff, manager of the company, was responsible for this, and that Mr. Stieff be compelled to disclose the condition of the property to the creditors and stockholders and that a receiver be appointed..

Mr. Stieff, in his answer to the bills of complaint, denied the material allegations contained in them, asserting that Mr. Bucher had and could have free access to the books of the company if he chose so to do, and also asserting that the company were solvent.

An expert accountant, Alexander Dodd, was put to work on the books, and it was upon his testimony, principally, that Judge Sharp dismissed the bill. The company, like other concerns, were shown to have lost money in one year, but to have more than made it up in another year, the profits for the last year being placed at about $11,000. Judge Sharp decided that the testimony upon the whole showed that the company were solvent, and that cause for a receivership had not been established. John P. Poe and Charles Herzog were counsel for the plaintiff and Roger T. Gill represented the respondent.

Newark.

Hoyt-Obrig-Geiger & Co. have been incorporated with a capital of $24,000 to manufacture jewelry. Incorporators: Frederick W. Hoyt, Connecticut; John Obrig, Frederick C. Geiger, both of New Jersey; Frederick F. Guild, attorney, Newark.

A strike was declared, Wednesday, in the polishing department of the Crescent Watch Case Co.'s factory, on 13th St., and 50 girls left the factory. The grievance of the strikers, who recently formed a union, is not on account of wages, but because Superintendent Buerke refused to discharge Maggie Stamm, a young girl who was recently employed after having left the factory seven months ago. Mr. Buerke refused, it is said, because the girl is the sole support of an invalid mother, who is the widow of an old employe of the company. No open negotiations are pending to settle the strike, but it is expected that the trouble will soon be adjusted and the strike declared off.

G. W. Gehman, Terre Hill, Pa., has opened a five and 10 cent store as an annex to his jewelry store.

Retailers Endorsing Chicago Jewelers' Movement Against Department Stores.

CHICAGO, Ill., April 6.—A great many answers from the retail trade in cities of over 10,000 population in reply to the circular letters sent out by C. D. Peacock regarding sales by manufacturers and jobbers to department stores have been received, coming from all the territory bounded by Massachusetts, the Gulf and the Pacific coast. The circulars seem to have struck a responsive chord and the suggestions made in it are warmly approved. The replies are from the leading jewelers of the various cities. In some of the answers it has been suggested that the prominent retail jewelers form an organization to remedy this and other evils. In reply to this E. D. Smith, acting for Mr. Peacock during the latter's absence in California, states that probably the best plan would be for the jewelers of the several cities to organize separately for their own protection, and that later a national association be formed. Omaha, it is understood, has declared its intention of forming a local association, including all the retail jewelry trade of that city.

W. J. Westinghouse, Morgan, Minn., has sold out.

J. A. Hill, Holton, Kan., has disposed of his stock of jewelry.

Mr. Richards, jeweler, at Moosic, Pa., lost considerable stock by burglars last week.

PEARLS.

Special Advantages

arise from doing business with "specialists."
We are distinctly "specialists," dealing in but one line of goods.
We are dealing in Pearls and Precious Stones exclusively.
In consequence, most advantageous buying results and the best selections are put before our customers.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

CHARLES L. POWER. ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

DIAMONDS,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

PENDANTS

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street. 24 JOHN STREET, NEW YORK.

W. A. England's Affairs Approaching a Crisis.

WORCESTER, Mass., April 4.—Two suits have been brought against William A. England, jeweler, 394 Main St., which probably will bring his affairs to a crisis. The creditors are Albert L. Richardson, auctioneer, of Worcester, and Chas. Bailey, of Leominster. Both parties brought suit through Thayer & Rugg to recover claims, Mr. Richardson's claim amounting to $1,000 and Mr. Bailey's claim to $1,411. The *ad dammum* in the Richardson case is $2,000 and in the Bailey case $4,000. The papers were served by deputy sheriff W. W. Scott and Jas. T. Forrest is keeper.

An inventory has been taken of the stock in the jewelry store of Mr. England. The appraisers are A. C. Bruce, Walter Howe and Edward Moulton. The inventory is a result of a notification to deputy sheriff W. W. Scott by James H. Wall to vacate the premises, which the deputy sheriff held by virtue of attachments placed through the law office of Thayer & Rugg. It is likely the goods will be sold at auction and the proceeds placed at the disposal of the creditors.

Efforts to Parole Edwards & Sloane Jewelry Co.'s Erring Clerk.

KANSAS CITY, Mo., April 2.—Strong efforts are being made to get Judge Wofford to parole William Deardurff, the young man found guilty of stealing $3,000 worth of diamond rings from the Edwards & Sloane Jewelry Co., and it is thought he may act favorably on the request. Young Deardurff is not quite 21 years of age and up to the time of his one false step bore an excellent reputation. Judge Wofford is always anxious to keep "first offense" boys away from the evil influences of the penitentiary, especially when they have previously shown good records and seem anxious to be given another chance.

His Business Became Unprofitable and Now He Is Missing.

TOLEDO, O., April 3.—Louis Zaeger, a Main St. jeweler, is not to be found. Last Wednesday morning he left his home on East Broadway as usual. During the afternoon he left his place of business and has not been seen since. It is said that his business, in which he has been engaged for a number of years, had become unprofitable during the past several months, and for this reason he had gotten behind on his rent and other expenses. It is reported that this is the reason for his disappearance. Mrs. Zaeger stated that the family relations were pleasant and, while she thought it was bad finances that caused his disappearance, she was at a total loss to know why her husband should hold the family in suspense.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier. *GEO. M. HARD, President.* *W. H. STRAWN, Ass't Cashier.*

Mr. Alberts Gets Good Imitation Diamond for a Watch.

BOSTON, Mass., April 8.—A clever trick was played successfully, Tuesday evening, on C. Alberts, jeweler, 229 Tremont St., by which he lost a gold watch and chain valued at $75. Just before 10.30 o'clock, when Mr. Alberts was getting ready to close his store, a well dressed stranger entered and asked to be shown a 14 karat 15 jeweled watch. Mr. Alberts told the man that all of his best goods had been placed in the safe, and the man asked to see some watches which were in the show case. The supposed customer finally selected a timepiece and remarked that he guessed he would buy it as an Easter gift to his wife.

The price at which Mr. Alberts offered the watch was higher than the stranger wanted to pay, and he at last offered to exchange a "diamond" stud he wore for the watch. While Mr. Alberts was subjecting it to a careful scrutiny and test, the stranger bolted for the door and disappeared with the timepiece. Mr. Alberts rushed into the street, but could find no traces of the man.

The thief is described as about 25 years old, of medium height and dark complexion. The police believe him a professional who may have been watching the place for some time. Mr. Alberts has been in the jewelry business for a long time and says he never saw such a good imitation of a real diamond.

Arguments Heard in Case of Neresheimer vs. Smyth on Appeal.

ALBANY, N. Y., April 4.—In the Court of Appeals, yesterday, arguments were heard in the case of E. Aug. Neresheimer, *et al.*, respondents, *vs.* Thomas A. Smyth, *et al.*, appellants, on an appeal from a judgment of the Appellate Division, Fourth Department, which affirmed an interlocutory judgment in plaintiffs' favor. The action was brought to set aside a certain transfer of a stock of jewelry in the city of Rochester. Walter S. Hubbell and John A. Barhite appeared for appellants and James Breck Perkins for respondents. This is a recent development in an old suit that was in the courts some eight years ago.

The Bell and New Columbus Watch Cos. May Consolidate and Move.

CINCINNATI, O., April 6.—There are reports of a deal on foot by which the Bell Watch Co., Mansfield, O., and the New Columbus Watch Co., Columbus, O., will be consolidated and located at Appleton, Wis., in a new factory to be built for them in that city. The report cannot be verified here, but it is known for a certainty that some arrangement of the sort indicated is in process of development.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF

DIAMONDS,
OTHER PRECIOUS STONES,
PEARLS, ETC.

MAKERS OF

FINE DIAMOND JEWELRY.

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BACG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

E & Co. Eliasof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.

ALFRED H. SMITH & Co.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Settlement of Watch Case Engravers' Strike to Be Attempted.

CINCINNATI, O., April 8.—President Harbold, of the National Watch Case Engravers' Union, has notified the local union here that he will come on from New York, this week, to try and effect a settlement with the Wadsworth Watch Case Co. and the striking engravers at their Dayton, Ky., factory. The Wadsworth company say there is no change in the aspect of the affair, that the men are still out and will remain so until they can mediate with some degree of reason. The company say they are tired of paying unearned wages and they might as well lose one way as another.

Police Thought He Had Too Many Watches and Arrested Him.

BIDDEFORD, Me., April 2.—The police have arrested a man who seemed to have a lot of watches in his possession which he was trying to raise money on. He claims to be a jewelry drummer from Holyoke, Mass., and when asked why he had so many watches replied that that was part of his business, and added that he had a trunkful of them in Portland, Me. He went into a pawnshop in Biddeford and tried to raise $20 on one of the watches. The proprietor tried the acid test for gold and found that the case was not gold. He sent for an officer and the man was arrested. He was held to the grand jury.

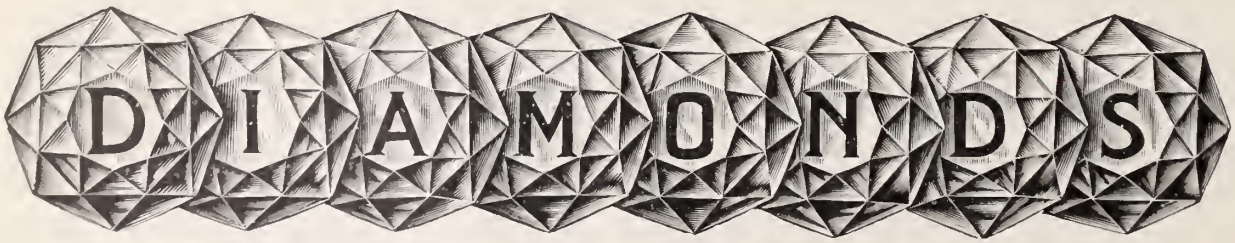
Gilchrist Bros., Portland, Me., have been closed out under a chattel mortgage.

John Guisewite, who recently opened a general store at Coburn, Pa., will carry a line of jewelry and do repairing.

P. O. Fischer, Pawnee, Okla., has become sole owner of the store he has been conducting there and expects to enlarge his stock.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

The Silver Service for the "Illinois" Ready for Presentation.

CHICAGO, Ill., April 7.—The silver service which citizens of the State will present to the battleship *Illinois* arrived in Chicago, April 5, and was formally accepted by the committee. William Penn Nixon left for Washington, April 6, to arrange with President McKinley for the ceremony of turning over the service to the officers of the ship. The date of launching the *Illinois,* which is now at the docks at Old Point Comfort, Va., has not been formally announced.

Almost $6,000 was raised among citizens of Illinois, and for this amount has been bought a service of 10 massive pieces. Most striking among these is the punch bowl, which has a diameter of 20 inches and a depth of 17¼ inches, with a capacity of 12 gallons. One side bears the following inscription:

PRESENTED TO THE U. S. BATTLESHIP ILLINOIS BY CITIZENS OF THE STATE IN HONOR OF WHICH THE SHIP WAS NAMED.

On the other side is a plate with the word

ILLINOIS.

Other pieces in the set are a smaller punch bowl, diameter 14 inches and capacity four gallons; two ladles, one large and two small cake dishes, two candelabra and one tray.

Plans for the presentation of a silver service to the battleship were formed more than two years ago, when work on the vessel was begun. G. E. Adams was president of the local association, John R. Walsh was treasurer and Thomas C. MacMillan secretary. The committee on design consisted of H. N. Higginbotham, John R. Tanner, Franklin MacVeagh, John R. Walsh, C. L. Hutchinson, Frank O. Lowden, William Penn Nixon, E. G. Keith and J. W. Bunn. The Whiting Mfg. Co., New York, were the makers of the service.

Court Approves 35 Per Cent. Composition Offer of Abraham Cohen.

ST. PAUL, Minn., April 3.—Judge Lochren, of the United States District Court, yesterday approved the 35 per cent. composition agreed to by the creditors of Abraham Cohen, pawnbroker and jeweler, who took advantage of the bankruptcy law. The total amount paid to creditors is $9,847 on claims aggregating $24,000.

Cohen's schedule showed liabilities of $24,037.41 and assets of $18,152.47. The examination before referee Michael Doran, Jr., however, showed a wonderful shrinkage in the assets and the protests on the part of creditors were numerous. There was little to show for the large stock of goods purchased within three months of going into bankruptcy and a $12,000 stock of diamonds had shrunk to $300. At a second hearing Cohen explained that he had lost $5,000 in bogus bonds, and a refreshened memory recalled $5,000 lost at poker, instead of $2,000 as at first asserted. The creditors finally agreed to accept a composition of 35 per cent.

FANCY STONES.

Under this heading are classified

RUBIES, EMERALDS, SAPPHIRES, PEARLS, SPINELS, TURQUOISES AND OPALS.

IN OUR 1901 CATALOGUE we illustrate all the above fancy stones, in natural colors, showing the different weights and prices of each. We also print with each a series of articles giving useful information. We believe dealers who are not fully posted could increase their sales of these goods by making a study of these articles and by keeping our catalogue handy for reference.



1 GR. 2 GR. 3 GR. 4 GR. 5 GR. 6 GR. 7 GR. 8 GR.

This cut, showing the different sizes and weights of pearls, is but one of the many illustrations of the various stones shown in our catalogue. If you have not received a copy we will be pleased to send you one upon application.

S. C. SCOTT MFG. CO.,

9-11-13 MAIDEN LANE, - - - - NEW YORK.

All of our Diamond Goods are sold under our Grading System and with a specific guarantee as to quality.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.



One Hundred Dollars.

Undoubtedly, there are more pieces of Diamond Jewelry sold for one hundred dollars and less than over that sum.

The difficulty, heretofore, has been to find high-grade, well-made pieces that were attractively made and yet showy and pleasing in appearance.

We have completely solved that difficult problem and are very anxious to show you our results.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

First Meeting of the Creditors of J. T. Scott & Co.

The first meeting in bankruptcy of the creditors of J. T. Scott & Co. was held Monday morning at 11 o'clock A.M., at the office of referee in bankruptcy Seaman Miller, 346 Broadway, New York. About 15 attended the session, among whom were the following lawyers: Hastings & Gleason, representing The Jewelers' Association and Board of Trade; William P. Williams, representing The Manufacturing Jewelers' Board of Trade, Providence; Meyers, Goldsmith & Bronner, representing the receiver; Attorney Camp, representing a bank creditor, and Geo. C. Comstock, representing Mrs. Scott and the sisters of the bankrupt.

The first business taken up was the election of a trustee, and for this office Hastings & Gleason, appearing for the creditors in the organization they represented, proposed Charles A. Stewart, and this nomination was seconded by William P. Williams, on behalf of the Providence creditors. Meyers, Goldsmith & Bronner nominated the present receiver, William P. Long. When a vote was taken Mr. Stewart was elected by a large majority, both in amount and number of the claims. Mr. Scott then took the stand for examination and after a few questions the examination was adjourned until Thursday, April 18.

Incorporators of the American Silver Co. and Who They Are.

HARTFORD, Conn., April 5.—A certificate of the organization of the American Silver Co., of Bristol, has been filed in the State Secretary's office. The capital is $200,000, of which $40,000 has been paid in cash and $160,000 in property. The Bristol Brass and Clock Co. take 7,993 shares and seven persons—J. H. Welch, G. S. Brown, H. F. English, P. N. Welch, G. W. Mitchell, C. S. Treadway and J. R. Holley—take one share each.

Henry F. English is a New Haven millionaire, a director and large owner in the New Haven Clock Co.; Pierce N. Welch is also a New Haven millionaire and likewise a director and large owner in the New Haven Clock Co. His father was Mayor of New Haven and for 30 years president of New Haven's First National bank, of which the son is president to-day. Mr. English's father was the late James E. English, president for many years of the New Haven Clock Co. and Governor of Connecticut and a United States Congressman. The others named above are leading Bristol men.

Death of Stephen Marx.

DETROIT, Mich., April 5.—Stephen Marx, president of the Michigan Optical Co., died at his home, yesterday, aged 78 years. His death was due to old age and a recent attack of grip. He was born in Germany, lived during his boyhood in Switzerland and arrived in New York in 1846, where, a year later, he joined a party of emigrants who went to Wisconsin. He, however, stopped at Detroit. He was prominent in German singing societies and was somewhat of a poet. He wrote an autobiography for private use.

Assignment of the Harvard Button Co.

PROVIDENCE, R. I., April 9.—The Harvard Button Co. have made an assignment to J. C. Collins and the papers are now on record. The company's assets are said to be nominally about $14,000 and their liabilities about $11,150. They have about 60 creditors, whose claims run from very small amounts to about $1,000. A committee of these creditors have been appointed to look into the affairs of the concern. The cause of the failure is said to be that the firm used up too much money in getting new machinery and also a creditor pushing his claim. Assignee Collins believes that a settlement can be made with the creditors and that there will be no bankruptcy proceedings brought. A meeting of creditors was held in this city, Friday, and a second meeting was held at Attleboro, to-day. G. M. Baker, W. S. Hough, Jr., H. J. Astle and P. F. Parsons are the creditors committee.

Fred L. Baker Gives a Bond for His Appearance in Court.

DETROIT, Mich., April 3.—Fred L. Baker, a traveler for the Non-Retailing Co., Lancaster, Pa., who, as published last week, was arrested in this city on a *capias* in an action brought by Hayden W. Wheeler & Co., charging him with embezzlement, gave a bail bond of $1,000 to the Sheriff, March 28, to appear Friday in court, when the case is called. He will then be called upon to give a bond to appear when the case comes to trial, which will probably be in June. Baker is now on the road again visiting his customers.

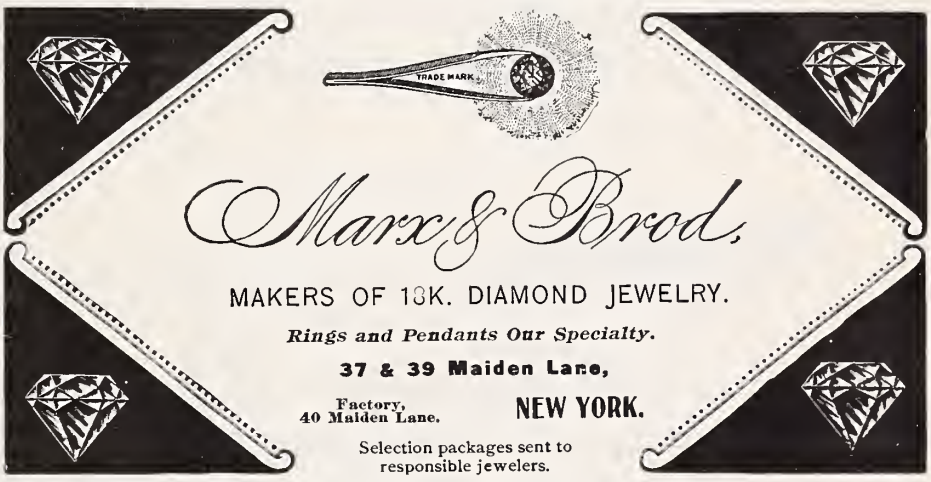
A watchmaker and jeweler has located at Cable, Ill., the first representative of the trade in the place.

The International Silver Co. have just issued an attractive catalogue and price list of the "Star" brand silver plated ware made by Rogers & Bro., Waterbury, Conn. The catalogue is in an attractive red, separate cover, on which appears the device "Hitch Your Wagon to a Star," with an appropriate illustration. Jewelers who have not received a copy of this catalogue should not fail to send for it without delay.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.



DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
23 MAIDEN LANE,
NEW YORK.
SAMUEL CLARK.
FRANKLIN DAY.
WALLACE S. CAMPBELL.
IRVING G. DAY.
WM. A. COBB.
ADDISON W. ROUBAUD.
14 K. ONLY.
Trade-Mark.

London, 19 & 20 Holborn Viaduct. New York, 68 Nassau St.
TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

Importations at the Port of New York.

Weeks Ended April 6, 1900, and April 5, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$44,284	$59,678
Earthen ware	10,936	4,334
Glass ware	14,055	18,494
Optical glass	285	.....
Instruments:		
Musical	13,525	29,614
Optical	3,593	2,986
Philosophical	1,357	2,213
Jewelry, etc.:		
Jewelry	4,815	66,394
Precious stones	201,034	364,435
Watches	15,115	18,423
Metals, etc.:		
Bronzes	997	1,493
Cutlery	19,501	57,841
Dutch metal	7,618	8,213
Platina	17,859	51,844
Plated ware	1,185	135
Silver ware	615	2,213
Miscellaneous:		
Alabaster ornaments	742	222
Amber	4,582	1,305
Beads	2,158	3,505
Clocks	5,132	3,196
Fans	10,745	9,350
Fancy goods	14,897	6,527
Ivory	.....	77
Ivory, manufactures of	159	416
Marble, manufactures of	18,431	11,572
Statuary	5,597	3,040

The petition in bankruptcy of Frank W. Crain, Marathon, N. Y., shows more assets than liabilities. The total liabilities are $2,190.57, of which $800 is secured. The assets are nearly $4,500. Of this $2,529.82 is the value of the stock and fixtures; accounts, $631.72; insurance policy values, $800, and $472.64 claimed to be exempt.

Pendants.

Fancy Pendants for the neck, of Baroque Pearls, Opals, Turquoises and other fancy stones in combination with diamonds are extremely fashionable, and we are prepared to supply the demand.

When you have calls for these goods let us hear from you. We have them from $25.00 to $100 00.

HAYDEN W. WHEELER & CO.,

15 MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

A Decision of Much Importance to Shippers of Goods.

A decision of interest to manufacturing and jobbing jewelers, involving, as it does, the liability of an express company for packages sold under certain circumstances, was given last week by Justice Joseph, in the 7th District Municipal Court, New York. The action was brought by Fishel, Nessler & Co., New York, against the Adams Express Co. to recover $241.26 and arose in the following way:

On Nov. 15, 1899, the plaintiffs shipped by the Adams Express Co. a package of silver ware to a concern in Des Moines, Ia., and when the package arrived at its destination the consignee refused to accept it. The express company notified Fishel, Nessler & Co., but they, not wishing to relieve the consignee of his liability, paid no attention to the notices. After 11 months, on inquiring about the package, Fishel, Nessler & Co. were informed that it had been sold by the express company in July, 1900, for $19.75. Fishel, Nessler & Co. then commenced this action to recover the full value of the package and the suit was tried before Justice Joseph, Feb. 21. The express company claimed that under the laws of Iowa they could sell unclaimed packages that had been in their possession for more than three months and also set up the claim that under their receipt they were not liable for more than $50 in any case. The plaintiffs contended that under the laws of New York they should have held the goods a year and that the conditions of the receipt did not apply. Justice Joseph's opinion, which is a lengthy one, gives judgment to Fishel, Nessler & Co. for the full amount and is to the effect that the laws of the place where the contract was made must govern in its construction and not the place where the goods were to be delivered or sold. He also decides that the express company's receipt, limiting their liability to $50, has no application, as, after the goods had been carried to the consignee, the express company were nothing but custodians or "bailees" for the property, and that in selling it before the expiration of a year they were guilty of conversion. The case is without precedent, so far as the express companies are concerned, and it will be carried by the attorneys for the Adams Express Co., Guthrie, Cravath & Henderson, to the Appellate Division and, in all probability, to the Court of Appeals. Jacob Marks was the attorney for Fishel, Nessler & Co.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended April 6, 1901.

The U. S. Assay Office report:	
Gold bars exchanged for gold coin	$199,672 82
Gold bars paid depositors	59,699 04
Total	$259,371 86

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

April 1	$526,302
" 2	73,394
" 3	1,034,396
" 4	31,653
" 5	5,583
" 6	35,969
Total	$1,707,297

About $1,500,000 of the figures given above was for gold withdrawn for export.

Attleboro.

Daniel H. Smith, a retired manufacturer, is slowly recovering from a long and critical illness.

The talk of the removal of L. W. Teed & Co. from Attleboro to Kingston, R. I., has not yet developed anything definite.

Frank H. Sadler, of F. H. Sadler & Co., added his name last week to the growing list of Attleboro fast horse owners.

P. John Cummings, of P. J. Cummings & Co., returned last week from several months' rest and health gaining at St. Augustine, Fla.

Thomas J. Halliday, of the Torrey Jewelry Co., sold a big piece of real estate last week to Charles H. Tappan, of the D. F. Briggs Co.

Mr. and Mrs. Norval B. Lamb celebrate their golden wedding, April 17. Their sons are Louis J. Lamb and William H. Lamb, of C. H. Allen & Co.

Edward A. Sweeney, of the W. H. Wilmarth Co., presented a costly cathedral glass window to the local Episcopal church last week as a memorial to his late mother.

Charles E. Grover, of Grover, Son & Co., who has been for many months at the Massachusetts sanitarium for consumptives, is back at work with his old health and strength.

William C. Tappan, of the D. F. Briggs Co., accompanied by Mrs. Tappan, has returned from a long trip in the southern States, Mexico, California and the Pacific slope. It was part business and part pleasure.

The brief announcement in this paper that David E. Makepeace was to erect a new jewelry factory building in Attleboro, was a small hint at a big matter. It has been known for a long time that there was an opening for a new factory building, and Joseph M. Bates was expected to replace the shop burned in 1898 and whose site now stands idle. Mr. Bates, however, being substantially out of business since selling his watch case plant, decided he did not care to do so. The new factory will have two main sections, each 153x40 feet and three stories high. They will run parallel and at a distance of 92 feet from each other. At the western end of each an 81 foot ell will be raised, the ends of the ells coming so near each other as only to leave a drive between, giving entrance to the big central court. The brick power plant, which now stands in the rear of Mr. Makepeace's present shop, close by, will then come in the center of this court. All modern ideas and conveniences will be installed. The intending tenants are not announced, but

EICHBERG & CO.,
IMPORTERS AND CUTTERS OF
DIAMONDS,
65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."
EISENMANN BROS.,
IMPORTERS OF
FINE ORIENTAL PEARLS,
Diamonds and Precious Stones,
Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

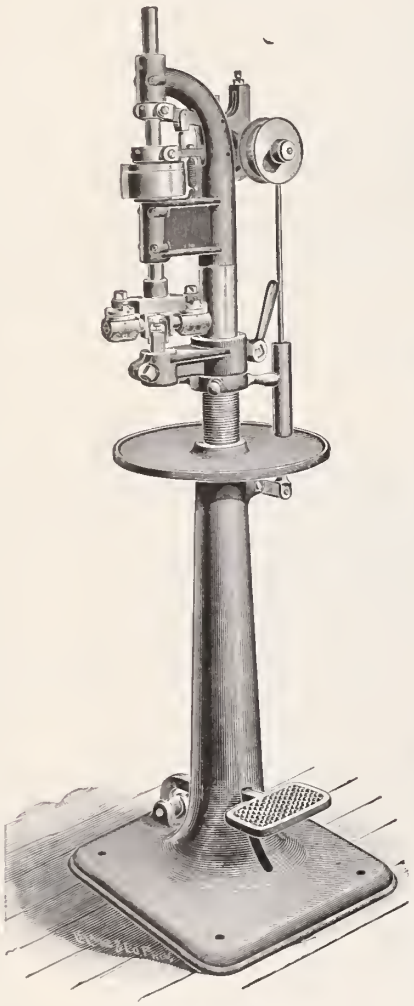
Importers of DIAMONDS AND RECIOUS STONES.
JACOB STRAUSS & SONS,
14 Maiden Lane
(Diamond Exchange Building),
NEW YORK.

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A. ROSEMAN,
IMPORTER OF DIAMONDS,
MAKER OF DIAMOND JEWELRY.
HEADQUARTERS FOR AMERICAN WATCHES.
9, 11, 13 Maiden Lane, New York.

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IMPORTERS AND CUTTERS OF
DIAMONDS,
CUTTING WORKS:
138-142 West 14th St., N. Y.
68 Nassau St.,
CHICAGO, 149 State Street.
LONDON, 29 Ely Place.
NEW YORK.

AMERICAN AND ORIENTAL PEARLS
IMPORTERS OF FINE COLORED STONES AND DIAMONDS.
ADOLF J. GRINBERG CO.,
8 MAIDEN LANE, NEW YORK.

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MACHINE FOR ROLLING IN CUFF AND COLLAR BUTTON BACKS.

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Automatic Drop Presses.
Rolling Mills,
with Roller Bearings for Grading and Cross Rolling.
Reversing Mills, Fancy Border Mills.
Screw Presses.
Foot Presses.
Drawing Presses for Tubing.
Draw Benches.
Wire Coilers.
Adjustable Draw Plates.
Rotary Swaging Machines.
Wire Pointing Machines.
Automatic Beading Machines.
Small Drills for Stone Setting.
Ingot Moulds.
Plating Clamps.

Send for Illustrated Catalogue of up-to-date Jewelers' and Silversmiths' Equipment.

Mossberg & Granville Mfg. Co.

150 NASSAU STREET,
NEW YORK.

it is expected that W. H. Bell & Co. will be one, and the fact that Rhodes Bros. & Rothschild, of this town, are looking openly for larger quarters, and rumors that Chapman & Barden, Plainville, Fontneau & Cook, Attleboro Falls, and Richardson & Bodman, Providence, plan to move to Attleboro soon, naturally connect their names with this shop.

Invitations are out for the wedding of Fred H. Hill, of F. H. Hill & Co., to Miss Maboth W. Wolfenden, April 17.

The Hayden Novelty Co. placed a large new safe in their office last week and added store-room facilities to their plant.

Charles E. Bliss, of Bliss Bros., for 27 years at the head of one of Attleboro's leading manufacturing houses, retired last week from the active conduct of the firm's affairs. His sons, Herbert C. and Ernest M. Bliss, will run the business hereafter, associated as The Bliss Brothers Co., incorporated under Rhode Island law with $60,000 capital. The firm started in 1873 with Everett B. Bliss, Charles E. Bliss and R. F. L. Everett as partners, and a plant for making ladies' goods in the Steam Power building, on Railroad St. In 1876 they moved into the Robinson building, No. 2, same street, and opened a New York office with Mr. Everett there. In the early '90's Everett withdrew and later E. B. Bliss. Gold plated charms is now the line and the house is a very successful one, located in the Simmons building on N. Main St., and employing over 100 hands.

North Attleboro.

The jewelry factory of Doran, Bagnall & Co. will be closed from May 6 to 20 for repairs and improvements.

There will be a fresh hearing in a few days in the Bristol county courts on the hotly contested will of the late Henry D. Merritt, of H. D. Merritt & Co.

Eight hundred North Attleboreans are to be added to the free postal delivery district of the town, encouraging shop hands to seek the suburbs for homes, a movement now very marked in both Attleboros.

The recent fire at Attleboro Falls, and other causes, are serving to produce great changes in that section of the town, for many years so prominent in the affairs of New England's jewelry production. The principal matter, with the exception of the fire, is the announcement that W. H. Bell & Co., makers of silver and gold plated chains and bracelets, are about to leave. They will go into the new Makepeace factory at Attleboro, now in process of erection. The present indication is that the Daggett building which was burned will not be rebuilt, at least for a long time, thus making a permanent vacancy on Mill St., which was once quite a center. J. F. Sturdy's Sons, E. E. Thomas, Jr., & Co. and W. N. Fisher & Co. have all settled in the Freeman factories at Robinsonville. They have taken the buildings for a year. The new Sturdy factory is rapidly assuming shape for active operations.

Importers of Precious and Imitation Stones.

L. HELLER & SON,
Will, May 1, Remove
Into Larger Quarters in the New
JEWELERS' COURT, 51 MAIDEN LANE, NEW YORK

D. C. DE LARA
(Formerly foreman of Ed. Van Dam).
OFFICE AND FACTORY:
101 Beekman Street, New York.

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Rough Recutting, Repairing and Matching a Specialty.

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DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.
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65 NASSAU STREET, NEW YORK.

Hirsh & Hyman, *Importers and Cutters of*
40 Maiden Lane, NEW YORK.
Diamonds.

The Bowden Resolutions.

A Beautiful Memorial to the Late Joseph B. Bowden to Be Presented to His Widow.

A unique and beautiful copy of the resolutions passed by The Jewelers' McKinley & Roosevelt Club on the death of their late president, Joseph B. Bowden, is to be presented to Mrs. Bowden by that organization, May 1, and is now exhibited in the window of the Gorham Mfg. Co.'s branch store at 21-23 Maiden Lane, New York. Unlike most engrossed resolutions, the ones here referred to appear in book form and occupy six pages of a volume handsomely bound in limp black seal leather. On the cover appears an enlarged copy of Mr. Bowden's signature cut from solid 14 karat gold. The book comes in a fine case of seal leather similar to the binding and lined with white satin. The following is the text of the resolutions, which are beautifully and artistically engrossed:

At a meeting of
THE EXECUTIVE COMMITTEE
of the
JEWELERS' McKINLEY & ROOSEVELT CLUB
of the
CITY OF NEW YORK,
held
FEBRUARY 11th, 1901,

the following resolutions were unanimously adopted:

WHEREAS, The members of the Executive Committee of the Jewelers' McKinley & Roosevelt Club, expressing the opinion of all the members of the Club, are profoundly impressed by the recent melancholy event of the death of their friend, associate and president, Joseph B. Bowden, and aside from the renewed warning thus given them of the uncertainty of human life, the Executive Committee gratefully record their sincere respect for the excellent character of Mr. Bowden, as well in all private and personal relations as in the public aspect of his life for the many years that he was interested in Presidential elections, having been the president of the Jewelers' Republican Clubs for the years of 1884-1888-1896-1900.

And that he was distinguished by his unremitting attention to and enthusiastic interest in the efforts of what he believed to be his political duties and for the best interest of his country.

As a merchant of life-long existence among the jewelers, extending beyond a quarter of a century, he sustained an irreproachable reputation for integrity, honorable dealing, and his career was crowned with success.

Resolved, That we most respectfully tender to the family of Mr. Bowden this expression of our most profound sympathy.

Signed: C. L. Tiffany, first vice-president; David C. Dodd, Jr., second vice-president; A. E. Sloan, third vice-president; William F. Ackerman, secretary; Charles F. Wood, treasurer; John L. Shepherd, chairman executive committee.

Executive Committee—Max J. Lissauer, J. W. Alford, M. B. Bryant, William Bardel, Charles F. Brinck, C. E. Bulkley, William H. Brown, C. C. Champenois, William D. Carrow, George E. Fahys, J. G. Fuller, John Frick, Byron W. Greene, Ralph M. Hyde, Henry E. Ide, Samuel H. Levy, Robert Loch, J. A. Lebkuecher, L. Lilienthal, Ludwig Nissen, Archibald Rutherford, F. R. Simmons, Leopold Stern.



THE VOLUME AND CASE CONTAINING THE RESOLUTIONS ON THE DEATH OF JOSEPH B BOWDEN, PASSED BY THE JEWELERS' M'KINLEY & ROOSEVELT CLUB.

TRADE MARK.

DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,
ALSO
IVORY, EBONY AND SHELL,
14 East 17th Street, NEW YORK.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

THE BASSETT JEWELRY CO.,

Fine Gold-Filled Chains,
Lockets and Gold Jewelry,

PROVIDENCE, R. I.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

H. J. Linn, traveler for Woodstock, Hoefer & Co., Kansas City, Mo., was in that city last Saturday. He is now making a trip through Missouri and Indian and Oklahoma Territories. E. S. Villmore, with the Norton-Paulson Jewelry Co., Kansas City, spent last Saturday and Monday in Kansas City, restocking his trunks, and left Tuesday evening for a trip south.

S. Schimmel, of Sussfeld, Lorsch & Co., and Mr. Cobb, of Daggett & Clap Co., represented the traveling fraternity in Denver, Col., last week.

Max Gluck was obliged to return from a trip for Otto Young & Co., Chicago, west of Omaha and go to the hospital in that city for treatment for rupture, sustained by lifting a sample case suddenly. After treatment at Omaha he returned to Chicago and will lay off for a short vacation.

Julius Newman, representing Bene, Lindenberg & Co., Cincinnati, O., in the Western States, is laid up at the Metropolitan hotel, Springfield, Mo., with pneumonia, seriously ill, and Mr. Lindenberg has gone out to see him and finish his trip.

Max Gluck, Monte Gluck and Messrs. Simpson and Cook, representing Otto Young & Co., Chicago, in various sections, were in for Easter and to arrange their sample lines. Monte Gluck left Thursday to open up new territory in Louisiana and Alabama.

O. L. Ross, traveling for the Reed-Bennett Co., Minneapolis, Minn., has returned from his far western trip, on which he had been gone three months. E. R. Apt, traveling for B. Schuette, Minneapolis, has returned from a three weeks' trip. H. E. Schloss has left for the Lake Superior trip.

Among traveling men in Indianapolis, Ind., last week were: C. P. Elliot, Maintien Bros. & Elliot; C. R. Spencer, Capron & Co.; Harry E. Farquharson, Bliss Bros.; M. Klipper, Hipp. Didisheim & Bro.; H. G. Schramm, Schrader-Wittstein Co.; J. S. Platt, Theodore W. Foster & Bro. Co.

The following were in Minneapolis and St. Paul, Minn., the past week: A. B. Chase, for F. S. Gilbert; E. A. Reed, Reed & Barton; W. R. Shute, Jones & Woodland; Paul Smith, Whiting Mfg. Co.; J. Marx, Kossuth Marx Jewelry Co.; Delancey Stone, Shafer & Douglas; and the representative of Ehrlich & Sinnock.

The following travelers were in Omaha, Neb., recently: Walter S. Noon, W. F. Cory & Bro.; Fred. J. Foster, Unger Bros.; R. H. Stevens, Mabie, Todd & Bard; B. Kaufman, for Fred. Kaufman; Mr. Hoefer, M. A. Mead & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; Mr. Pettee, Waterbury Clock Co.; E. B. Frank, The Pairpoint Corporation; S. Schimmel, Sussfeld, Lorsch & Co.

Traveling men calling on Davenport, Ia., jewelers the past week were: Joe Block, Swartchild & Co.; C. T. E. Smith, Reed & Barton; LeRoy Cram, Benj. Allen & Co.; E. C. Weidlich, William Weidlich & Bro.; Henry Klaas, S. Glickauf & Co.; W. F. Adams, Simpson, Hall, Miller & Co.; G. W. Henderson, R., L. & M. Friedlander; C. Clauer, Schmidt & Clauer; and Arthur M. Vivian, Benj. Allen & Co.

The traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week were: Frank E. Delano, Day, Clark & Co.; R. H. Stevens, Mabie, Todd & Bard; E. A. Reed, Reed & Barton; Mr. Clinger, T. G. Hawkes & Co.; F. D. Newberger, R. Blackinton & Co.; George F. Mackey, Charles Ahrenfeldt & Son; J. C. Jackson, for William Davison; M. Stein, Louis Wolfsheim & Co.; K. D. Yeaton, S. Sternau & Co.; Fred. J. Foster, Unger Bros.; W. R. Shute, Jones & Woodland; Walter S. Noon, W. F. Cory & Bro.

Travelers in Pittsburgh, Pa., recently were: E. Untermeyer, Charles Keller & Co.; E. F. Manuel, Drueding Bros.; I. W. Smith, Horton, Angell Co.; C. P. Elliot, Maintien Bros. & Elliot; F. B. Brigham, Cheever, Tweedy & Co.; Frank W. Collom, J. D. Warren & Co.; M. Kohn, Silbermann & Co.; James V. Otis, Harvey & Otis; Walter R. Bristol, Hall, Elton & Co.; S. E. Bolles, David Kaiser & Co.; J. W. McClannin, International Silver Co.; Mr. Parker, Osmun-Parker Mfg. Co.; George W. Wagoner, Wilcox & Wagoner; G. E. Tinker, William B. Durgin Co.; Emil Herbeck, Kelley & Steinmann; C. N. Perley, Alling & Co.; F. W. Mayer, Bruhl Bros.; M. Bernheim, Woodside Sterling Co.; Mr. Singleton, Adams & Singleton; S. W. Pickering, Allen & Jonassohn; Mr. Heyman, Stern Bros. & Co.; J. F. Barclay, The Mauser Mfg. Co.; F. R. Hass, The Strobel & Wilken Co.; H. C. Barnum, Shafer & Douglas; Carl M. Fishel, Fishel, Nessler & Co.; George A. Stockder, The J. D. Bergen Co.; A. E. Alexander, Simpson, Hall, Miller & Co.; Frank E. Delano, Day, Clark & Co.; P. M. Layman, Riker Bros.; S. C. Howard, Dominick & Haff; W. H. Gregory, Strobell & Crane; C. P. Young, William B. Kerr & Co.; F. A. Perry, The John Russell Cutlery Co.; Mr. Bliss, Krementz & Co.; S. W. Abbey, E. Ira Richards & Co.; Mr. Washbourne, Graff, Washbourne & Dunn; J. R. Goodwin, Carter, Hastings & Howe; Jul. F. Schuman, Jr., for William Kinscherf; Charles Bennett, Jacob Bennett & Son; P. M. Mathews, Mathews & Prior.

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of 14Kt. Gold, in a Profusion of Beautiful and Unique Designs.

Also SCARF PINS, SEAL and DIAMOND MOUNTED RINGS and BROOCHES,

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THE "DUKE OF YORK."



TRADE MARK

STERLING

WHITING M'F'G CO.

Silversmiths,

Broadway & 18th St.,

NEW YORK.

WE TAKE PLEASURE IN SHOWING HEREWITH OUR LATEST PATTERN (DESIGN PATENTED) OF FORKS AND SPOONS.

WE MANUFACTURE SOLID SILVER ONLY AND OF BUT ONE GRADE, THAT OF STERLING 925-1,000 FINE; THEREFORE, OUR TRADE-MARK IS A GUARANTEE OF QUALITY AS ABSOLUTE AS THE HALL-MARK OF ENGLAND.

THE QUESTION, "IS IT SILVER OR IS IT PLATED?" IS NEVER RAISED CONCERNING A GIFT BEARING THIS TRADE-MARK, AS ALL WARES SO MARKED ARE SOLID SILVER AND SOLID SILVER ONLY.

We do not sell our wares to Dry Goods and Department Houses and have never done so.

A Good Tale Will Bear Telling Twice

Our line of BARRETTES includes the newest ideas in these popular hair ornaments. They are made in 10 and 14 kt. gold, plain or decorated with flowers, scroll work, etc.; some set with stones. The prices will commend the articles to purchasers. . . . . .

Henry Freund & Bro.
THE JEWELRY HOUSE
9, 11 & 13 MAIDEN LANE
.... NEW YORK ....

Philadelphia.

Ralph Binder is again associated with H. Muhr's Sons and has charge of the diamond counter, as hitherto.

L. P. White, jobber, 706 Chestnut St., will remove June 1 to larger quarters at the southwest corner of 7th and Chestnut Sts., in the building formerly occupied by D. F. Conover & Co.

The motion for a new trial in the case of Samuel Baerncopf, charged with disposing of his stock in two jewelry stores to defraud his creditors, was argued Saturday, but decision was reserved. Baerncopf was convicted about 10 days ago.

William R. Brice, assignee for the benefit of creditors of Williams & Ulmer, silversmiths, formerly in business at Juniper and Walnut Sts., has filed his account with the prothonotary of Court No. 1, through his attorneys, Pennewill & Bright. Notice has been given that the account will be allowed by the Court on Saturday, April 27, unless cause be shown to the contrary.

For the second time within two months the silver ware factory of M. F. Hamilton & Son, 112 S. 13th St., has been attacked by fire. Last Monday a blaze was discovered in the plating department on the second floor. A quantity of acid was stored there and it is supposed that the chemicals caused a pile of waste to ignite. The damage is estimated at $600.

Thomas Maddock, southern representative of Simons, Bro. & Co., has returned from an extended trip of three months through the south and west, reaching as far south as San Antonio, Tex., and as far west as Denver, Col. He reports business in excellent condition for the Spring trade. "It is surprising," said Mr. Maddock to THE CIRCULAR-WEEKLY correspondent, "how wonderfully Galveston has recovered from its terrible disaster. Business is almost booming in that town and the outlook, to say the least, is reassuring."

The banquet committee of the Philadelphia Jewelers' Club held their last meeting, Saturday evening, March 30. When the accounts were audited it was discovered that there was a surplus instead of a deficit, as in previous years, and that from a financial viewpoint the recent banquet was the most successful ever given. After the business session, which was attended by the full committee, the members were the guests of J. Warner Hutchins, chairman of the committee, at a supper at the Union League. Later the party attended the Chestnut Street theater at Mr. Hutchins's invitation.

The stock and machinery of the assigned estate of the F. C. Missimer Mfg. Co., 925 Sansom St., will be sold out at an assignee's sale, Thursday, April 11, at 10 o'clock, at the company's establishment. The stock consists of machinery for the manufacture of silver novelties and a lot of finished and unfinished buckles, pitchers, firemen's horns, engine, boiler, dynamos, shafting, belting, etc. The assignee is Louis J. Hutt, a lawyer. The Missimer Mfg. Co. bought out the Earle Silver and Novelty Co. about a year ago. The inventory and appraisement of the assigned estate was filed last week and shows a total of only $662.37.



THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
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Vol. XLII. April 10, 1901. No. 10.

A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

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Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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THE DeGraw bill, in the New York Legislature, "To prevent deception in the manufacture of certain articles of merchandise by associations, corporations or copartnerships," is a pernicious, if not malicious measure, and though it has been crammed through the Assembly, it is to be sincerely hoped it will not pass through the Senate or receive the approval of the Governor. Though a measure apparently designed to prevent deception in merchandising, it is itself thoroughly deceptive, for while its title is vague and indefinite, its provisions bear specifically on but one class of manufactures, namely, silver goods. It is aimed in reality to defeat the ends of a perfectly working and honest law now on the Statute books. It should not be permitted to become a law.

The Trend of Failures.

BRADSTREET'S, according to its wont, has been making some interesting computations regarding the failures of the period. In the analysis our matter of fact contemporary does not specialize the industries, but bases its deductions from totalities. For the broadest considerations of industrial conditions this method is undoubtedly the best. Following this method we find that only twice in 19 years have the failures of the first quarter of the year been smaller in number than they are this year. The two exceptions were the first three months of last year and of 1899, when business mortality fell to a very low point. While failures are more numerous this year than for two years past, the damage resulting therefrom—in other words, the liabilities of failing traders—are considerably smaller. It is, in fact, necessary to go back 14 years, to the first quarter of 1888, to find a smaller total of liabilities than is reported this year. Assets show a rather similar shrinkage, but it is worth mention that they are the smallest reported in a like period since 1882, 19 years ago. The unfavorable side to the latter showing is that the percentage of assets to liabilities—in other words, the salvage—is only 45.3 per cent. this year, against 49.7 per cent. in 1900, 46 per cent. in 1899 and 53.8 per cent in 1898, this pointing, on the one hand, to a steadily decreasing margin of possible recoveries, and, on the other, to the fact that this year, more than for many years past, the failure reported is really and absolutely a failure.

The Firmness of the Diamond Market.

THE condition of the diamond market at the present time is one with which every jeweler should make himself familiar, but, at the same time, he should carefully scrutinize and investigate, before giving credence, the many sensational reports which have appeared in newspapers, both in this country and abroad. A careful canvass among those members of the diamond trade most familiar with the conditions brings to light but one thing sure as to the diamond prices in the future, namely, that the tendency is upward, with almost a certainty of additional advances to the two already reported so far this year. This opinion is based on the universal belief that the "Syndicate" will be forced to pay to the De Beers Company a material advance over their former contract prices when this contract runs out in May, and that this advance from the "Syndicate" will be made up in their prices to the cutters. Opinions vary as to what the total advance for the year will be, but most dealers put 20 or 25 per cent. as approximately the percentage of advance they expect. No one can speak authoritatively on the subject, for no one outside of the "Syndicate" knows exactly what the conditions are or will be. No member of the trade whom a CIRCULAR-WEEKLY representative saw a few days ago had received any notice of the 5 per cent. advance expected to go into effect April 1, although they all said a notice to this effect would not surprise them in the least. It is generally believed that whatever advances are made by the "Syndicate" will be made in instalments of 5 per cent. at different times and will not come, as predicted in the reports in foreign papers, in one lump. Any jeweler who is putting off purchases of diamonds because he argues in his own mind that prices will not be maintained is acting prejudical to his own interests.

Trans-Atlantic Voyagers.

TO EUROPE.

A. J. Van Gelder, New York, and I. J. Roe, New York, sailed Saturday, on the *Rotterdam*.

Edward Koehn, Geneva, Switzerland, H. C. Kirk, of Samuel Kirk & Son Co., Baltimore, Md., and George Semler, of George Borgfeldt & Co., New York, accompanied by his wife, sailed Saturday on the *Trave*.

John A. Service, representing Josiah Wedgwood & Sons, Etruria, England, The Worcester Royal Porcelain Co., Worcester, England, and Thomas Webb & Sons, Stourbridge, England, accompanied by his son, Charles R. Service, sailed Saturday on the *Lucania*.

Fred. G. Gruen, of D. Gruen, Sons & Co., Cincinnati, O., and Switzerland, sails tomorrow on the *Auguste Victoria*.

TO NEW YORK.

H. Sussfeld, of Sussfeld, Lorsch & Co., New York, returned last week on the *St. Louis*.

C. Bruno, New York, accompanied by his wife, returned last week on the *Servia*.

Last Week's New York Arrivals.

BALTIMORE, MD., H. Bealmer, St. Denis.
CHICAGO, ILL., W. R. Wineman (Hillman's), Imperial.
CINCINNATI, O., F. G. Gruen (D. Gruen, Sons & Co.), Union Square.
COLUMBUS, O., F. F. Bonnet, Imperial.
JAMESTOWN, N. Y., J. H. Kaiser, St. Denis.
NATCHEZ, MISS., H. Frank (The Frank Co.), Marlborough.
PROVIDENCE, R. I., A. I. Ainsworth (Blanchard, Young & Co.), Albert.
SARATOGA, N. Y., C. A. Lee, Union Square.
SAVANNAH, GA., H. I. Frank (Frank & Co.), Hoffman.
SPRINGFIELD, MASS., D. Buxton, Imperial.
YORK, PA., I. I. Cohen, Broadway Central.

Providence.

Mr. Frazer, attorney for the Attleboro Export Co., of Montreal, was in the city last week offering a settlement with the local creditors of that concern on the basis of 50 per cent. cash.

A semi-annual dividend of 5 per cent. has been declared by the board of directors of the J. A. Foster Co., payable April 10 on preferred and common stock of the company to stockholders of record April 1, 1901.

Tuck & McAllister have brought suit against Earle & Prew Express Co. for $1,000 damages for the loss of some diamonds from a package in transit to this city from Haverhill, Mass., during the Christmas holiday season.

News was received by telegraph, a few days ago, that Englehardt C. Ostby, president of the Ostby & Barton Co., had been injured in California. He was thrown from a horse while riding in Monterey and one hip was broken.

E. W. McAllister, traveling representative for Irons & Russell, who is one of the best known of the many jewelry men who travel from this city and is secretary of the Manufacturing Jewelers' Salesmen's Association, is to take unto himself a wife on the 23d of the present month.

Capt. Ralph S. Hamilton, of Hamilton & Hamilton, Jr., has resigned his position as Adjutant of the First Regiment, R. I. Militia, his frequent business trips to New York in the interests of his firm rendering it impossible to give the time required for the military duties attending the adjutancy of the regiment.

James T. Hunt, of the Hunt Jewelry Co., 212 Union St., created considerable excitement, Friday, and the result was that he was arrested on a charge of shooting at a keeper who had been put in his place of business. There was an entanglement between Mr. Hunt and the keeper and a shot was fired, doing no damage. Mr. Hunt claimed he was acting under legal advice.

Announcement is made of the dissolution by mutual consent of the copartnership existing between Thomas F. Arnold and Horace W. Steere, under the firm name of Arnold & Steere, makers of gold jewelry, 94 Point St. Mr. Arnold has withdrawn from the firm and has sold his interest in the business to his late partner, Mr. Steere, and William F. Grafton. The business will be continued as before at the same location and under the same firm style, Arnold & Steere.

The stock, tools, machinery and fixtures in the jewelry factory of D. W. Costigan & Co., 230 Eddy St., have been attached and the Common Pleas Division of the Supreme Court has been asked for permission to sell the property in connection with a book account suit brought by Bruhl Bros., stone dealers. The plaintiffs claim that the defendants owe them $975.70 and place the damages in their suit at $1,800. The defendants were cited to appear in court, April 6, to show cause why the sale should not take place.

Plans are all but completed for the annual banquet of the Manufacturing Jewelers' Salesmen's Association, at Tillinghast's parlors on Saturday next at 7.30 P. M. The full membership of the association is the company which the officers expect to see at table. The committee who have been working up the details consist of J. Thomas Inman, of J. T. Inman & Co., Attleboro; Benjamin C. Crandall, of J. L. Crandall & Co., Providence; E. W. McAllister, A. C. Donley and John Fleming, Providence. A spread, modest but interesting post-prandial exercises and an entertainment are the programme laid out.

Articles of association have been filed at the office of the Secretary of State in this city for the incorporation of the Bliss Brothers Co. under the laws of Rhode Island. The incorporators are Herbert C. Bliss and Ernest M. Bliss, both of Attleboro, and Edward P. Jastram, of Providence. The Messrs. Bliss are sons of Charles E. Bliss, of the old established Attleboro firm of Bliss Bros., and Mr. Jastram is a Providence attorney. According to the articles, which state that the corporation is formed for the purpose of engaging in the business of manufacturing, selling and otherwise disposing of jewelry, plated ware and articles useful and ornamental in metal and for transacting any other business connected therewith or incidental thereto, the business is to be located in this city. It is probable, however, that the forming of a corporation is simply a change in the form of association of the proprietors of the old business of Bliss Bros., which will be continued at the same location on North Main St., in Attleboro. The capital stock is $60,000, divided into shares of the par value of $100 each and all common stock.

Boston.

The R. H. White Co., this city, have purchased the entire stock of jewelry from the Saart Mfg. Co., Attleboro, who are retiring from business, and they are now offering it for sale.

Probably the largest watch in this country, to keep time, has just been completed by the E. Howard Clock Co. for "Keene, the South End Jeweler," and is to be placed in front of his New York store at 140 Fulton St. It is more than four feet across the face and about two feet thick, with a winding stem twice the size of a man's head. It is to be illuminated at night so that it can be seen several blocks away.

Local jewelers are somewhat perturbed over calls from policemen in regard to the recent order of the Superintendent of Police, stating that all jewelers and those connected with kindred trades, who buy old gold and silver, must take out a "second hand" dealers' license. This means an outlay of but $5, but the annoying part of it, from the jewelers' standpoint, is that reports of purchases must be made to the police every 24 hours, together with a description of the goods bought. It is claimed by the police that many stolen articles have been disposed of to unscrupulous dealers and it is hoped a strict enforcement of this law will tend to prevent a continuance of this work.

If this happens

THREATEN TO RAISE DIAMOND PRICES

ANTWERP, Sunday.—Diamond merchants here declare that the De Beers company intends to raise the price of diamonds thirty per cent on April 1 or May 1.

The company's reason for the projected raise is said to be the reported determination of the English government to make the largest part of the financial burden of the Transvaal war fall on the backs of the Rand mine owners. The mine owners have indignantly protested against such a course, and if their protests prove ineffectual their reply will be a general raise in prices of diamonds. Only in this way, they are said to contend, can they meet the heavy demands of the government

will you get caught short? No better time to get your customers to invest in diamonds, or to invest your money in diamonds. We have a very complete stock, and while it lasts, it is subject to your call at present prices.

Anything you want, loose or mounted, "on Memo."

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Importers and Cutters of Diamonds and Precious Stones

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New York Notes.

Tiffany & Co. have entered a judgment for $162.03 against Joseph M. Katinge.

Louis Lehr, manufacturing jeweler, will remove, May 1, from 41 Maiden Lane to 48 Maiden Lane.

George A. Rainess has succeeded to the business formerly carried on by Rainess Bros., 82 Nassau St.

H. S. Kramer, dealer in jewelers' tools and materials, 82 Nassau St., will remove, May 1, to 51 Maiden Lane.

L. H. Green, the New York representative of the Providence Stock Co., has been calling on the trade in Baltimore and Philadelphia the past week.

Judge O'Dwyer, of the City Court, Thursday, appointed Moses Levi receiver for George A. Gerlach in supplementary proceedings brought by Lazarus Spero.

The antique watches and jewelry comprising the collection made by W. Lewis Fraser were sold at auction at the American Art Galleries, Thursday afternoon. The 249 catalogue lots were sold for $4,215 and the articles went to a comparatively large number of buyers.

The watchmakers' society of this city, known as the New Yorker Uhrmacher Verein, held their annual meeting April 2 and elected the following officers for the year: Honorary president, George Schmidt; president, George Reindel; recording secretary, Emil F. Ungerer; treasurer, Valentine Gehrig, and trustee, Alois Platt.

The Coroner's jury impaneled to inquire into the death of Marcel Silverman, the jeweler who was found dead in his place of business in the Bronx, Feb. 5, with a bullet wound in the head, met again Wednesday afternoon and after hearing the evidence of several physicians who had examined the man returned a verdict that the deceased came to his death by a pistol wound inflicted by himself.

Florence Bradford Settle, the daughter of C. E. Settle, New York representative of O. M. Draper, and Irving Grinnell Taylor will be married to-day at 5 o'clock P.M., at St. Bartholomew's Church, Pacific St. and Bedford Ave., Brooklyn. Mr. and Mrs. Taylor will spend their honeymoon in the south.

A special meeting of the stockholders of the Consolidated Mineral, Gem and Mining Co. will be held at the office of the company, 3 and 5 W. 18th St., April 22, at 2 o'clock P. M., for the purpose of electing directors for the ensuing year and of voting upon a resolution to reduce this company's authorized capital of $5,000,000 to $100,000, and the number of authorized shares of the capital stock of this company from 500,000 to 10,000 shares at $10 per share.

George Seymour Smith, for 20 years connected with the New York office of the Waterbury Clock Co., 10 Cortlandt St., was buried, Friday morning, at Arlington cemetery. The deceased was 43 years old and had engaged with the Waterbury Clock Co. when a young man. He gradually rose to bookkeeper and held various responsible positions in the office. His health broke down about three years ago, which caused him to leave work for about seven months. He then returned, but had been in poor health from that time. About two weeks ago he was forced to quit work and died April 1, after an illness of six days, at his home, 4 Warren Pl., Montclair, N. J. The deceased was a member of The Jewelers' League and was well known to the customers of his firm. He is survived by a widow and one child. The funeral services were held from his late residence, Thursday, and among those who attended were a delegation from the office of the Waterbury Clock Co.

The tearing down of the office building at the southeast corner of Maiden Lane and Broadway, which begins May 1, is the cause of the removal of the following jewelry firms, whose offices were situated therein: L. & M. Kahn & Co., diamond importers, to 192 Broadway; Alling & Co., manufacturing jewelers, to 182 Broadway; George J. Smith & Co., manufacturing jewelers, to 9-13 Maiden Lane; W. S. Hedges & Co., diamond importers, to 171 Broadway; Hodenpyl & Sons, diamond importers, to 14 John St.; Manasseh Levy, watches, to 25 Maiden Lane; I. W. Friedman, diamonds, to 192 Broadway; Azure Mining Co., turquoises, to 192 Broadway; The Jewelers' League to 171 Broadway; The Jewelers' Security Alliance to 14 Maiden Lane; Henry K. Bicker & Co. to 12 John St.; John E. Shepard, retail jeweler, to 43 Nassau St., and G. A. Walter, optician, to 43 Nassau St. The following are the removals from the adjoining building, 2 Maiden Lane, which will be torn down about the same time: Hayden W. Wheeler & Co., wholesale jewelers, to 15 Maiden Lane; Julius King Optical Co. to 4 Maiden Lane; L. L. Ferguson and F. A. Bates, opticians, to 155 Broadway; Samuel Lawson, onyx jewelry, to 19 John St.; H. L. Smith, manufacturing jeweler, to 12 Maiden Lane; C. F. Voelker, diamond mountings, to 173 Broadway, and Henry Cohen, diamond cutter, to 36 Maiden Lane.

Among the jewelry concerns who will move into the new Garnsey building, 51 Maiden Lane, about May 1, are the following: Bernheim, Cohen & Beer, now at 14 John St.; L. Heller & Son, now at 48 Maiden Lane; Rothschild Bros., now at 49 Maiden Lane; R. A. Breidenbach, 45

WEDDING Season Coming! Is your Display of CUT GLASS Attractive and Complete?

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ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

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the sale of gold-filled watch cases in your city or vicinity. You can sell a case that no other dealer can sell. You can offer designs that no one else carries. You can agree to engrave any special design, monogram, emblem, etc., that your customer may desire—something none of your competitors can do. You can sell a better case for less money. These are a few advantages of handling **BELL 14k. GOLD-FILLED WATCH CASES.** Interested? Then write us; we will send full information.



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General Offices,

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Wheel, Balance and Pivot Protector for annealing staffs and pinions. Latest, improved. Every watchmaker should have one.

Sample by mail on receipt of **60 CENTS.**

CIRCULAR ON APPLICATION.

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Maiden Lane; Henderson & Winter, 15 Maiden Lane; Frederick Kaffeman, 32 Maiden Lane; Schickerling Bros., 11 Maiden Lane; John Lamont, 57 Maiden Lane; Bonner & Co., 49 John St.; Bennett & Bradford, 3 Maiden Lane; E. S. Johnson & Co., 31 Maiden Lane; S. Hochhaus, Amsterdam; M. Rosen, 41 John St.

B. & L. Veit have succeeded B. Veit, wholesale jeweler, 13 Maiden Lane.

Abraham J. Corn has succeeded Corn & Weichel, jobbers in jewelry, 506 Broadway.

Mahlmeister & Teitelbaum have succeeded M. Spindler & Co., manufacturing jewelers, 82 Nassau St.

Victoria Davidow, bankrupt, has petitioned to the United States District Court for a discharge of all her debts in bankruptcy. A hearing on her petition will be had before Judge Brown, April 24, at 10.30 o'clock A. M., at which time cause may be shown why the discharge asked for should not be granted.

The examination of Solomon Seligman, the bankrupt dealer in pictures and jewelry, formerly of 14th St., was begun Monday, before referee in bankruptcy F. K. Pendleton, in Lord's Court building. James Murphy, a salesman, and A. S. Silberman, brother-in-law and bookkeeper for Seligman, were examined. The examination will be continued at a later date.

At a continuation of the examination into the affairs of M. J. Davidow, bankrupt jobber in jewelry, etc., late of 510 Broadway, Louis Steckler, counsel for the bankrupt, refused to argue a motion offered by counsel for the trustees that Davidow be compelled to pay over $36,000, the alleged amount of the deficit in his accounts, until the examination by the creditors of the bankrupt is finished. The examination was adjourned to Wednesday, at 5 o'clock P.M.

Edward R. Cohn, a jeweler at 41 Maiden Lane, last week offered a reward of $500 for the return of an envelope containing several thousand dollars, lost by his wife, March 31, between 132d St. and Lenox Ave., and 118th St. and Lenox Ave. Mr. Cohn had drawn the money from a trust company the Thursday previous.

L. Weil & Sons have succeeded S. Valfer & Co. in the manufacturing of jewelry and silver ware cases, trays, etc., at 33 Maiden Lane. Mr. Weil was a member of the old firm and is now associated with his sons, B. L. Weil and B. Weil, who were also with the late concern. The firm have engaged large factory quarters uptown and will, on May 1, move their office and salesroom to the store and basement at 32 Maiden Lane. S. Valfer has retired from business.

Among the nearest kin to the late Sam. Lewis, the noted English money lender, who was credited with leaving an estate valued at £5,000,000, is Samuel Lyon, of Lyon & Sons, precious stone dealers, this city, and his wife. Mr. Lyon claims to be the first cousin of Mr. Lewis, as is also Mrs. Lyon. According to Mr. Lyon, the deceased left all his property to his wife's relatives and practically nothing to his own. His nearest relatives were his first cousins, numbering about 25, and an attempt will be made by these, he says, to break the will and obtain their fair share of the estate. Isabelle Lyon, the daughter of Samuel Lyon, arrives in Europe this week with the power of attorney from her father and mother to push their claims against the estate.

The fact that Jacob Morch, a prominent retail jeweler at 130 Broadway, Brooklyn, had been robbed of two gems valued at $3,000 two weeks ago came to light last week, when he offered a reward of $500

(*New York Notes continued on page 44.*)

CAST YOUR



UPON AND INSPECT OUR NEW LINE OF

PEARL PENDANT MOUNTINGS.

49 MAIDEN LANE, NEW YORK.

L. ADLER & SON.

BONNER & CO.,

Manufacturers of

FINE DIAMOND MOUNTINGS,

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OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

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Buyers of taste and refinement value and look for exclusiveness. It is not pleasant to feel that a gift may be found among the "bargain" items in a Department Store catalogue.

GORHAM SILVER will not be found there, for it is *sold* only to the *legitimate Jewelry Trade.* Your customers would appreciate this assurance as much as you will.

Every one knows that GORHAM designs represent the best art and the newest metropolitan fashions of the day.

Their trade mark is as assuring of quality as the famous Hall-mark of England.

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TRADE MARK

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GRAND PRIX
SILVER
MEANS
GORHAM
MORE
SALABLE THIS
YEAR THAN
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Silversmiths

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FIRST-CLASS WATCHMAKER, stone setter and fair engraver; also salesman; 12 years' experience; first-class references; permanent position. Address, A. J. Rehm, Clinton, N. Y.

GEORGE B. ANGELL, at present with E. E. Thomas, Jr., & Co., who are discontinuing business on account of recent fire, is open for engagement. Address, 11 Maiden Lane, New York.

I HAVE in my employ young man who wants position as second watchmaker; is good salesman, clock and jewelry repairer and plain engraver; good habits, etc. J. F. Butler, Potsdam, N. Y.

ENGRAVER AND JEWELER desires a steady situation with first-class house; New York State or Pennsylvania preferred; 11 years' experience; age, 27. Address, "C., 27.," care Jewelers' Circular-Weekly.

A YOUNG MAN, 22 years of age, would like to handle a line of jewelry; small salary and commission; visit trade in New York and vicinity and east. Address, "Active," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, good jewelry repairer and plain engraver; good address, sober, good salesman; salary moderate; not afraid of work around store. "Watchmaker," care F. D. Skiff, Verona, Pa.

WATCHMAKER AND ENGRAVER, first-class, all tools; come on one month's trial; am good salesman; no less than $18 per week and steady position accepted. L. A. D., care Mrs. Wemett, 67 3d St., Troy, N. Y.

WANTED—Position in first-class store by young single man with 15 years' experience; up-to-date engraver, watchmaker and all-around man; will send samples of engraving. Address, J. W. A., 3 Exchange St., Binghamton, N. Y.

THOROUGHLY COMPETENT diamond jewelry salesman, traveling middle States and sections of the south, wants to make a change July 1; best of references furnished. Address, "Rex," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, wants steady position; has had three years' experience at watchwork and engraving; some in optics; have own tools. Address, Box 145, Williamston, Mich.

A TRAVELING SALESMAN wishes to travel for a first-class manufacturing jewelry house, to cover the western States; has many years' experience on the road with the best retail trade. Address, R. W., care Jewelers' Circular-Weekly.

SITUATION WANTED—A wholesale jobbing firm of watches, jewelry, etc., or manufacturer desiring an experienced, hustling traveling representative of good address, capable of producing good result. Address, P. O. Box 838, Milwaukee, Wis.

FIRST-CLASS watch repairer, 25 years' experience, competent on railroad watches, rating and repairing; jeweler and engraver; steady; no bad habits; all tools; south preferred; full particulars in first letter; references. Conrad Kohler, Conneaut, O.

AMBITIOUS YOUNG MAN (21), with some experience in designing, modeling and making, desires situation in jeweler's office in vicinity of New York where he can advance himself to position of salesman. Address, C. N. A., care Jewelers' Circular-Weekly.

BY A1 WATCHMAKER and optician, with tools and trial case; have had city experience for years on high grade work; $25 per week; in the following States: Tennessee, Alabama, Georgia, Louisiana or Arkansas. Address, N. B. M., care Jewelers' Circular-Weekly.

POSITION WANTED in retail jewelry store as watchmaker, stone setter, jewelry repairer, optician and salesman; expert in all lines; must be with first-class house; New York or Pennsylvania preferred; first-class references. Address, "Expert, 20," care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

YOUNG MAN, capable of doing general watch repairing, including lathe work, also good plain engraving and some jewelry repairing, desires a steady position by the first week in May; salary reasonable; references given. Address, Charles Wright, 229 N. 12th St., Philadelphia, Pa.

EXPERIENCED SALESMAN, hustler, good address and appearance, wants good line for Philadelphia and eastern Pennsylvania; thoroughly acquainted with all the department store and jewelry trade; have been four years with present house; can give best of reference. Address, "L. F., 42," care Jewelers' Circular-Weekly.

JEWELRY AND FANCY GOODS TRADE—Advertiser, 23, five years' experience in watch, clock, jewelry and fancy goods trade, owned wholesale store for three years in England, expert in advertising, getting up circulars, price lists, energetic, pushing, speaks and writes German fluently, slight French, bookkeeping, typewriting, shorthand, all office work, wants in or out door position with firm in trade; can manage help; used to traveling; will go in country; accept any position where chance for advance is given; bond if required; references; salary, $12 to start. Nenfed, 147 E. 31st St., New York.

Help Wanted.

WANTED—One or two boys about 14 to learn lapidary trade; references. Address, "M.," care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—All-around jeweler, good caster, stone setter and one who could take charge of factory. Address, K. M. L., care Jewelers' Circular-Weekly.

WANTED—Experienced optician; one thorough in refraction; none but first-class man need apply; references required. L. B., care Jewelers' Circular-Weekly.

WANTED—A good watchmaker, single, that can do plain engraving and jewelry jobs; write particulars and salary in first letter. John J. Ferguson, Alexandria, La.

WANTED—First-class engraver and salesman with experience; permanent position; send references, photo and sample of engraving. The C. A. Bannister Co., Auburn, N. Y.

WANTED—Watchmaker for Panama, United States of Colombia, at salary of $50 monthly; traveling expenses paid; German preferred. Address, P. O. Box 2669, New York City.

WANTED, SALESMAN; one with a thorough knowledge of selling cases for jewelry and silver ware, etc.; must be a reliable man and good hustler. Address, "N., 51," care Jewelers' Circular-Weekly.

WANTED—Capable watchmaker; prefer one with some experience in watch material; location, New York city; state age, salary wanted, references and full particulars. Address, C. W., care Jewelers' Circular-Weekly.

WANTED—An experienced traveler for Ohio, Indiana, Illinois and West Virginia; one who has an established trade with jewelers, dry goods and clothing trade; good salary to the right party. Address, A. B. & M., Cleveland, O.

ORNAMENTAL ENGRAVER—A strictly first-class ornamental engraver wanted in sterling silver factory; must be accustomed to fine point work; permanent employment at good wages. Address, "Factory," care Jewelers' Circular-Weekly.

WANTED, A SALESMAN—Permanently residing either in Chicago, St. Louis, Kansas City or San Francisco, to sell on commission an established popular line of chains, etc., to the jobbing trade; give references, stating experience. Address, "Manufacturer," care Jewelers' Circular-Weekly.

WANTED — First-class watchmaker to take full charge of repairing department and capable of doing high-class work on plain and complicated watches; highest reference required as to ability and character; good salary and permanent position. Address, Coleman E. Adler, New Orleans, La.

WANTED—In a city of 30,000, a reliable young man of good appearance who is a manufacturing jeweler and good engraver, and can help wait on trade; must be able to make diamond mountings and do stone setting; give reference and state salary wanted. M. B., care Jewelers' Circular-Weekly.

WANTED—A first-class traveling salesman to handle clocks; must be an experienced man, familiar with the trade, of irreproachable character and have the best recommendations; should prefer a man at present employed; write full particulars as to where you have traveled, age, salary expected, etc. Address, "Clocks," care Jewelers' Circular-Weekly.

WANTED—High-class traveling man of experience, with established trade, to represent large ring and pendant manufacturers; liberal arrangements to right man. Address, R. S. T., care Jewelers' Circular-Weekly.

WANTED — Traveling salesman for western Pennsylvania, West Virginia, Ohio and Michigan; this is a good opening for a first-class man with an established trade in that territory; no others need apply; if necessary, will wait until July 1 for the right man; all applications will be considered confidential. Address, with references and full particulars, N. H. White & Co., 21 Maiden Lane, New York.

A FIRST-CLASS salesman to travel West for an old-established house; one who has represented a Newark or New York ring manufacturer preferred. Address, stating age, references and salary expected, "Steady," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

FOR SALE—An established business, to a mechanic or skilful man familiar with manufacturing scales and weights for jewelers and druggists. Address, "Precise," care Jewelers' Circular-Weekly.

WANTED, PARTNER—An expert diamond setter and jeweler wishes to join a first-class watchmaker and engraver who has an established business; references. Address, "Diamond Setter," care Jewelers' Circular-Weekly.

PARTNERSHIP WANTED by middle aged man, 25 years in the jewelry business, in manufacturing or wholesale jewelry business; can invest from $10,000 to $15,000 capital. Address, C. W. W., care Jewelers' Circular-Weekly.

For Sale.

SAUNIER'S "MODERN HOROLOGY," quite new, $12; also his "Watchmakers' Hand-Book," $3. "Horolo," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM TO LET—Frothingham & Co., Room 1101, Gill building, New York.

TO LET—Desk and safe room in a fine office in Prescott building, 65 Nassau St. Address, "Diamond Importer," care Jewelers' Circular-Weekly.

DESK ROOM, or large window with excellent light, suitable for watchmaker or diamond setter; elevator, low rent. Apply, Hugo Baer, 19 Maiden Lane, New York.

Wanted to Purchase.

WANTED—Large jeweler's safe, for cash; no exchange. F. V. Lindon, 62 Bond St., Brooklyn, N. Y.

Miscellaneous.

JEWELS FOR SALE—Jewels (genuine sapphires) in settings; also jewels fitted to balance staffs; balance jewels, any make, sapphire (genuine) in any quantity, set in bushing lathe, fitted or unfitted. B. W. Lee, East Stroudsburg, Pa.

TO LET.

ONE OF THE BEST WINDOWS ON MAIDEN LANE,

between Broadway and Nassau St. Only responsible parties considered. Address,

"PERMANENT,"

care Jewelers' Circular-Weekly.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

FOR SALE.

CONTROLLING interest in manufacturing and retail jewelry; incorporated; leading, old established house; profitable; large corner store; magnificent window display; prominent location; city of 100,000; largest owner and manager for 30 years; overworked and out of health, wishes to retire. Excellent opportunity for young man to employ capital and services. Stock, $50,000 to $60,000; can be reduced, principals only. Address, Charles O. LeCount, 290 Broadway, New York.

SCHOOL Watchmaking, Optics, and Engraving. Winona Minn. W. F. A. WOODCOCK



No. 202.

PITZELE & BASCHKOPF,

Makers of..... FINE DIAMOND MOUNTINGS,

12 Maiden Lane, - - - - New York.

Our Styles and Prices Can't Be Beat.

CALL AND BE CONVINCED.



No. 205.



D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:
D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany.
Gruen National Case Works,
Cincinnati, Ohio.

65 NASSAU STREET,

NEW YORK.

THE LINE OF THE YEAR.

Our Orders from the Jobbers prove that our goods are what the Retailers demand. . . . . .

BRIGHT, SALABLE, UP-TO-DATE.

Send for Samples of our new.....
GOLD BARRETTES.

E. L. SPENCER & CO. 53 Aborn St., Providence, R. I.
New York Office:
9-11-13 Maiden Lane.

New York Notes.

(*Continued from page* 40.)

for their recovery. The theft is believed by the jeweler to have been committed by the wife of a wealthy official living in the Williamsburg section of Brooklyn. At the suggestion of the police Mr. Morch kept the news of the robbery from the public until Thursday. The stones were shown to the woman suspected. The suspect is believed to be a kleptomaniac and has not been arrested.

David Mayer, diamond dealer, has moved from the seventh floor of 14 Maiden Lane to more commodious quarters on the fourth floor of the same building.

Fred G. Gruen, of D. Gruen, Sons & Co., Glashütte, Germany, Cincinnati, O., and New York, spent a few days at the New York office of the firm, 65 Nassau St., last week, before sailing for Europe on the *Auguste-Victoria,* Thursday.

Frank Bayerdoerfer, dealer in diamonds and watches, 41 Maiden Lane, is about to retire and is liquidating his business at that address. Mr. Bayerdoerfer has been in the business for over 20 years and retires to go into another line.

Jacob Raphaelson, 37 years old, who gave his address as 211 E. 13th St., and a woman who said she was Jennie Smith, 22 years old, were remanded for examination in the Jefferson Market Police Court, Monday, on a charge of attempting to obtain over $100 worth of jewelry from Charles W. Schumann's Sons & Co., 937 Broadway, by means of a forged check for $150. Another man arrested with Raphaelson, said to be M. B. Rome, of 56 E. 4th St., was discharged for lack of evidence. Raphaelson, accompanied by the woman, called at Schumann's, Friday noon, and after picking out little more than $100 worth of jewelry, offered in payment a check for $150 on the German Exchange bank, drawn by Frank & Beaman to M. Abrams and bearing the name of the payee on the back. The check was certified by the bank. As it is the firm's custom never to accept checks from strangers and Raphaelson being willing that they should keep it for examination, he was told to return at 3 o'clock, during which time they would make inquiries. This they did and learned that Tiffany & Co. had been inquiring about the same check, which made them suspicious. The cashier of the bank said that the certification was genuine, but gave them three wrong addresses of Frank & Beaman. The firm were finally found and on looking at the signature said the check was genuine, but on examining the check itself discovered that they had never drawn it. The police were then notified and when the woman came back for the jewelry at 3 o'clock it was not given to her and she was shadowed to 18th St., where she met Rome. The two were placed under arrest, as was Raphaelson later. Rome and the woman claimed to know nothing about the check further than that Raphaelson told them he was about to buy jewelry. The prisoners were locked up and, as above mentioned, Rome was discharged and the man and woman held Monday.

To our line of "B. A. GOLD SHELL" COLLAR BUTTONS, which have been received with such favor by the trade, we have JUST ADDED a line of LEVERS of like quality and finish. They are solderless and, we believe, the finest lever buttons ever produced. We bespeak for them your consideration.

B. A. BALLOU & CO.,
Providence, R. I.

Cleanliness. Neater Work.

SAVING OF TIME.



SCHNEIDER'S
SOLDERING FLUID,
A Substitute for Borax.

PRICE.
1 oz., 4 oz., **10c. 25c.**
8 oz., 16 oz., **40c. 60c.**

Write for Quotations in Larger Quantities.

Manufactured by **EMIL SCHNEIDER,** NEWARK, N. J.
Gold and Silver Refiner; Sweep Smelter.


136.


144.

KETCHAM & McDOUGALL,
Manufacturers,
Gold and Silver Thimbles,
AUTOMATIC EYE-GLASS HOLDERS,
37-39 Maiden Lane, N. Y.
Send for Catalogue.
Established 1832.


149.

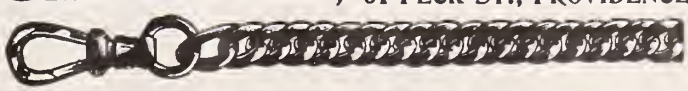

143.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made.
Pearls damaged by setting restored.
JOHN HAACK, Room 53, 11 John St., New York.
Office Hours: 1 to 3

AMERICAN PEARLS
and baroques bought for cash or sold on commission. Correspondence solicited. Established 1880.
We also make a nice line of baroque pearl jewelry for the trade.
CHAS. S. CROSSMAN & CO.,
3 Maiden Lane, New York.

Established 1879. Manufacturer of
LOUIS W. HRABA, & Fine Leather Goods,
29 East 19th St., New York. Exclusively for the Jewelry Trade.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y.
61 PECK ST., PROVIDENCE, R. I.
ESTABLISHED 1854. MANUFACTURERS OF



Gold, Silver and Rolled Plate Chains and Jewelry.
Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

News Gleanings.

Frank Blethen has opened a store at Houlton, Me.

J. K. Mathews, Mediapolis, Ia., has sold out to D. A. Dale.

Blanchard, Ia., desires a jeweler to open a store there.

Harry M. Parsons will open a jewelry store in Adams, Mass.

W. G. Austin, Martinsburg, W. Va., has moved to new quarters.

R. W. Rastall, Big Rapids, Mich., will locate at Traverse, Mich.

James A. Lewis will open a jewelry store at Wilkes-Barre, Pa.

A. B. Cohen, Scranton, Pa., has removed to opposite his old stand.

The store of C. E. Daniels, Rockland, Me., suffered from fire and water April 2.

Mrs. F. A. Howe, wife of a Huntsville, Ala., jeweler, died April 2, of pneumonia.

Orient, Ia., advertises through its postmaster for a jeweler to locate there.

Ann Arbor, Mich., stores will close evenings, except Saturdays, at 6 o'clock P. M.

Utica, N. Y., stores will close at 6.30 o'clock P. M., except on Wednesdays and Saturdays.

John VanEps, Plainfield, N. J., has moved to Somerville, N. J., where he will continue in business.

A Superior, Ia., druggist, D. E. Collins, advertises for a jeweler to occupy a corner of the drug store.

George H. Prescott, formerly of Keesville, N. Y., has opened a jewelry and repair shop at Champlain, N. Y.

Burglars secured nine nickel plated watches from the store of Cyril Eggermann, Paterson, N. J., last week.

No clue has yet been obtained to the burglars who entered the store of Lee Thompson, Huntington, Ind., recently.

Mrs. M. W. Subers, Bainbridge, Ga., is having her store altered and is putting in new cases and handsome new mirrors.

The store of Bergeron & Tougas, Springfield, Mass., was entered last week by burglars and a quantity of jewelry taken.

J. Haglund, of Costello, Pa., has opened a jewelry and repair department in the new store of A. Erickson, Cross Fork, Pa.

Charles T. Nehf, of Swope & Nehf, Terre Haute, Ind., is secretary and treasurer of the volunteer firemen's association of that city.

D. W. Stevens, Montgomery, N. Y., an English watchmaker, has begun business as a repairer and cleaner of watches at Warwick, N. Y.

Charles Holes, 32 years in business at Ridgway, Pa., has moved his family to St. Mary's, Pa., where he will continue to run a jewelry store.

Worcester, Mass., citizens have petitioned the Mayor and City Council, asking that an illuminated tower clock be placed near the city hall.

H. N. Sweeting, Tallahassee, Fla., has purchased the stock of jewelry of Max Flatauer, also of Tallahassee, who will retire from business.

Clarence Loudon, Gorham, N. Y., has sold his residence in that place and will engage in his business of optician and jeweler at Geneva, N. Y.

S. E. Fisher, Hazleton, N. Y., has purchased the jewelry business of E. J. Haverly and will remove the stock to the National bank block in Lockhart St.

M. Loeffler, Chattanooga, Tenn., is having his store overhauled, with a new and handsome front put in and new wall cases and when finished it will be one of the handsomest stores in the south.

J. M. Murphey, who went to Sedalia, Mo., in 1895 and for several years conducted a jewelry store there, died at his home in Spokane, Wash., March 20. Mr. Murphey sustained a stroke of paralysis a couple of years ago, and it was followed by the second stroke which resulted in his death.

An attempt at robbery was made at Stein's second-hand store, Ogden, Utah, recently. A stranger entered the place and, seizing a small show case containing jewelry, started for the door. Stein ran after him. A policeman joined in the chase and caught the fellow. The contents of the case were worth about $100.

One of the old landmarks of Binghamton, N. Y., was moved last week, when C. W. Keeler moved his jewelry store from 52 to 71 Court St. The former number has been the site of a jewelry store for upwards of 30 years. Mr. Keeler succeeded T. W. Whitney 15 years ago. His removal up the street was necessitated by increasing trade and the desire to have larger and more up-to-date quarters.

L. Hollander, Leadville, Col., applied to the City Council for a license to conduct an auction for the purpose of closing out his stock. His petition was signed by Gillies & Parker, F. J. Mund and Joseph Cohen, jewelry firms of the city, who were willing that Mr. Hollander should be allowed to sell his goods at auction for the purpose of going out of business. A counter petition was presented and Mr. Hollander was denied his request.

F. H. Seashols, St. Mary's, O., who has been engaged in the jewelry business for several years past, has sold his brick building, stock of watches, jewelry and store fixtures to F. D. Ausman. Mr. Seashols will discontinue the jewelry business and devote his entire time to the manufacture of washing machines, upon which he is part owner in a valuable patent. Mr. Ausman contemplates moving his stock from his present location to his new property, where he will, as in the past, conduct a first class jewelry store.

"Some Things That Dover Does That May Be of Importance to You."

We have a complete organization for **designing special patterns** of **Ornaments** and making them of Brass, Gilding Metal, German Silver, Sterling Silver, Rolled Plate or Solid Gold. No matter for what purpose it is intended, if it is makable we can do it.

We have ideas about this business of ours which have a market value; that is, to be more explicit, the **Dover ideas** introduced into **Metal Ornaments, Jewel Settings, etc.,** place on them a **market value** in **excess** of the ordinary. This feature becomes, then, one of distinct **advantage;** first, because it **requires less expense** in preparing our goods for the market, owing to the fact that they **are made right;** second, the selling expense is less on account of **their artistic adaptability** to the demands of the trade; third, the **opportunity for profit exists,** nowadays, only in the thing which carries with it a **stamp of superiority,** thereby lifting it above the **ruinous competition** of **driveling mediocrity.**

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.

He expects to move to his new location about April 15.

C. W. Pinkerton has put in a stock of jewelry at Luverne, Minn.

Louis Derr, Battle Creek, Ia., recently enjoyed a brief hunting trip.

Andrew H. Frandsen, Monmouth, Ill., has removed to a new location.

Henry Sawyer has opened a jewelry repair shop in Hastings, Minn.

C. A. Richards has opened a new stock of jewelry in Norman, Okla.

The Miller Jewelry Co., Chickasha, I. T., will dispose of their jewelry stock.

K. Krageland, Halstad, Minn., will move his jewelry business to new quarters.

J. E. Nutt has bought the jewelry store of John T. Nelson & Son, Boone, Ia.

C. S. Johnson & Co., Bosworth, Mo., have discontinued the jewelry business.

Herman F. Lape, Utica, N. Y., has sold out his stock at auction and will leave that city.

Guy Cleveland, Kammerer, Wyo., has decided to discontinue the jewelry business.

G. F. Duncan, Eau Claire, Wis., has moved his jewelry business to a new location.

E. C. Flinn has sold his jewelry business in Carroll, Ia., to Cleaver Bros. & McIntosh.

Peter Styve will start a jewelry store at Ellendale, a new town near Owatonna, Minn.

Edward E. Taliaferro, Jackson, Tenn., will be married, April 16, to Miss Harriet De Lana.

The Chicago Jewelry Co. have just opened for business at 1207 Second Ave., Seattle, Wash.

Dr. F. A. Marcy has bought the jewelry business of J. C. Flenneken, Strawberry Point, Ia.

Fred Terhune, Groton, S. Dak., has moved his jewelry business to the new Brunswick building.

S. Graves, jeweler and pawnbroker, Kansas City, Kan., has purchased real estate valued at $4,320.

C. W. Wright has purchased a stock of jewelry and will open a new store in Mountain View, Okla.

S. W. Wadsworth, one of the old jewelers of Nebraska, is seriously ill at his home in Beatrice, Neb.

The jewelry establishment of A. B. McCarthy, Lexington, Okla., has been damaged by fire to the extent of $150.

E. M. Landrum, Tahlequah, I. T., has given a chattel mortgage on stock and improvements for a consideration of $1,500.

W. A. Burwell, the post office jeweler of Missoula, Mont., has formed a partnership with Sherman Bowen in the jewelry business.

Alfred Beinhorn, Winona, Minn., is in the hospital, where he recently underwent an operation for appendicitis. He is recovering.

A. F. Shay, Blooming Prairie, Minn., will start a branch store at Monona, Ia. It will be in charge of Mr. Helfrick, of Elgin, Ill.

C. Gildemeister, San Antonio, Tex., has given a bill of sale of his jewelry business to Lottie Gildemeister for a consideration of $2,500.

Nicola, Melham & Harmon have succeeded to the wholesale stock of jewelry, notions, etc., of the Nicola-Melham Co., Sioux City, Ia.

John R. Porte, manufacturing jeweler, Eau Claire, Wis., has an order for 150 dozen gold rings, set with opals, for an eastern wholesale house.

George B. Johnston & Co., Pipestone, Minn., have dissolved, Dr. J. W. Taylor having bought the interest of R. Scarf. Johnston & Taylor succeed.

S. H. Abbott has been appointed administrator for the estate of Louis Matthews, Honey Grove, Tex. This estate includes a jewelry store.

The business of William G. Spies, Steubenville, O., was established 25 years ago, and he now has a complete establishment, including an optical department.

Paul J. Slider, Lake Crystal, Minn., died recently from the effects of grip. He was 45 years of age and leaves a widow, one daughter, two brothers and one sister.

Theodore Jacobson, of Jacobson Bros., Howard Lake, Minn., has been on a visit to Kenneth, Minn., and thence goes to Lansing, Ia., for a visit to his parents.

John P. Rorig and family have left Edwardsville, Ill., for Wilmont, Minn. Mr. Rorig has been engaged in the jewelry business in Edwardsville for a good many years. He has relatives at Wilmont and will make that place his home in future.

The Star Jewelry Co., 172 Front St., Worcester, Mass., were attached, Wednesday, by deputy sheriff James Early, at the instance of S. C. Friedman, counsel for I. Miller, New York. A keeper was placed in charge. The *ad damnum* of the writ is $1,000.

Captain M. H. Call, Lisbon, N. Dak., has sold his fixtures and a portion of his stock of jewelry to Edward Aarhart, New Ulm, Minn., who will take possession about May 1. Captain Call has bought the jewelry establishment in Fergus Falls, Minn., of his brother-in-law. Captain Call has lived in Lisbon for 12 years. For the past four years he has been commanding officer of Battery A, N. D. N. G.

The National Self-Winding Clock

Is ALL Inside of the Case

Winds Itself AND Strikes Too

No Outside Wires Necessary
Lever Movement
Has Balance Set in Jewels
Sliding "Contact" (Perfect)

Will Run In Any Position Or While Being Carried From One Room To Another

GUARANTEE *Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.*
We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK Co.
MANUFACTURERS OF
Self-Winding and Synchronizing CLOCKS
Address Dept. 2 Bristol, Conn.

America's Leading Art and Jewelry Auctioneer,



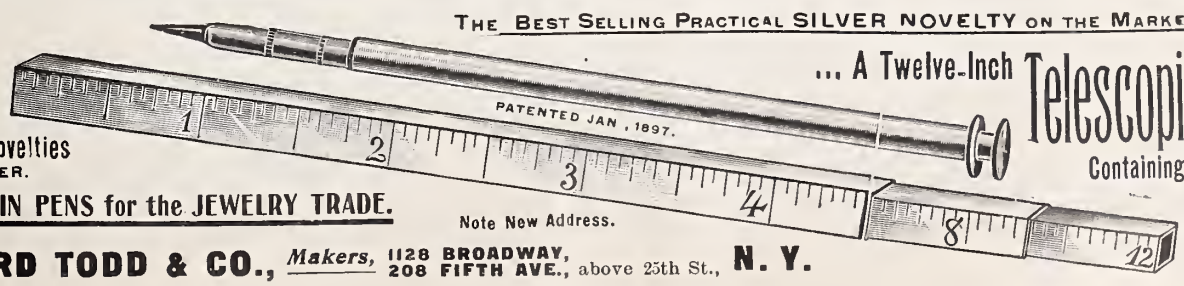
DAN I. MURRAY,
3 Maiden Lane, N. Y.
126 State Street, Chicago.
During next two weeks address all mail to Chicago address.
References unequaled.
Write for Terms, Dates, Etc.

I have, at all times, Diamond, Pearl and Turquoise Jewelry, at prices away below the market value, which I send on memorandum. Write for a selection package and compare prices.

Mounted Diamonds.
WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.
Diamond Mountings.
BROOCHES A SPECIALTY.

This is Only One of Our Many Attractive Novelties IN SILVER.
FOUNTAIN PENS for the JEWELRY TRADE.

THE BEST SELLING PRACTICAL SILVER NOVELTY ON THE MARKET.



... A Twelve-Inch Telescopic Rule Containing Pencil.

Send for Sample and Prices.

EDWARD TODD & CO., Makers, 1128 BROADWAY, 208 FIFTH AVE., above 25th St., N. Y.
Note New Address.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, APRIL 10, 1901. No. 10.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

S. J. Stieglitz Faribault, Minn., is selling out at auction.

George Gubbins, Illinois Watch Case Co., left Sunday night for a two weeks' trip west.

Sigmund Stern, of Stern Bros. & Co., will be at Chicago about April 15, for a two weeks' stay.

Max Kling was last week a visitor from New York, stopping but a day to make some special calls.

W. S. Sparrow, Chicago manager of Stern Bros. & Co., spent the past week with Kansas City and St. Louis jobbers.

J. A. Moyer, Convoy, O., was among the out of town jewelers buying last week, who are seldom in this market making personal selections.

H. M. Carle, Chicago manager Keystone Watch Case Co., leaves for Europe on the 16th, to be absent several months for recuperation and pleasure. Mrs. Carle will accompany him.

G. W. Payson, Seth Thomas Clock Co., has returned from an 18 days' trip in Michigan. To inquiries as to the condition of trade in general, in Michigan, Mr. Payson said it was "Fine, very fine."

The names of the New England Watch Co. and the New Haven Clock Co. have been added to the list of those who will close early in accordance with the list so numerously signed last week.

Martin, Copeland & Co. will move Monday, April 15, to suite 701 Champlain building. Arrangements have been made that the move will not interfere for a moment with the transaction of business.

W. T. Woodruff, president of the Seth Thomas Clock Co., who has been in California with his wife and niece since January, stopped off in Chicago on his return, to visit the local office for a couple of days.

It is reported here that the Art Jewelry Co. San Jose, Cal., have in contemplation a proposal of settlement with creditors, and that a conference with San Francisco creditors has been held with that object in view.

The enlarged offices of Stern Bros. & Co., 149-151 State St., are to be entirely refitted in ¼-sawed oak, with private offices and increased space for sales department and waiting room. The improvements will be made prior to May 1.

C. L. Stange, for over three years with C. Rogers & Bros'. Chicago office, has taken a position with William A. Rogers, where he will assist Manager Breitenbach in taking care of the city trade and cover Wisconsin, Michigan and Illinois.

The New Haven Clock Co.'s salesrooms have undergone a complete redecoration, the painters holding sway during the week. Owing to the necessity of removing the scores of regulators on the wall spaces, the task was not an easy one for the sales force.

Contracts have been made between the Seth Thomas Clock Co. and Grace Episcopal Church, Chicago, for a large tower clock in the latter edifice. Mr. Buckley, just back from Tipton, Ia., reports a sale of one of their finest tower clocks at that point.

Miss Minnie Belle Knights, elder daughter of C. H. Knights, will be married April 15 to George E. Ellaire, agent for the Detroit Copper and Brass Co., this city, a promising young business man. The ceremony will take place at the home of the bride's parents, the Rev. H. F. Perry officiating.

C. H. Knights leaves May 22 on the *Oceanic*, having already secured passage. He will be accompanied on his European trip by his daughter, Jeannette, and will be absent about two and one-half months. The time will be largely spent in travel, but will include a thorough inspection of the diamond markets.

Mr. Todd, of the Towle Mfg. Co., broke his record for speechmaking, Sunday, when he addressed the First Baptist Sunday School, at La Grange, his suburban home, for over half an hour, on the Passion Play, as seen by him last Spring at Oberammergau. The close attention given to his description must have proved highly gratifying to the speaker in what was, to him, a new departure.

M. Bazzett & Co. move this week from 102 Madison St. to 145 State St., where they have leased 4,000 square feet on the fourth floor. They will considerably increase their lines in their new location. The new quarters are being thoroughly refitted for their occupancy and that of the Rockford Silver Plate Co. for whom the firm are Chicago agents. A full line of the latter factory's goods will be carried.

Two additional, nicely furnished rooms have been added to the quarters of the Commercial Travelers' Outing Club, at 21 Quincy St., and the movement on the part of the jewelry travelers is meeting with great success. Ten new members have recently been balloted on and admitted to membership. The purpose is the proper entertainment of out of town customers, and each member has his own key. The secondary object is to increase sociability among the members themselves and hardly an hour in the day passes without the attendance of two or more of the members and their friends.

A number of handsome window displays were made for Easter by leading State St. retail houses, that attracted a great deal of attention from the shoppers. Eight of the score of windows in C. D. Peacock's were given over to Easter, two to Easter suggestions in silver novelties, two to Easter novelties in jewelry, and one each to candelabra and communion sets, stationery, Easter cards and gold and silver articles used on the writing and toilet table. The floral decorations were Easter lilies, tulips and ferns. A feature of Rowe Bros'. windows were crosses and anchors covered with puffed silk on which were displayed the smaller articles, the larger articles having each a window for themselves, the display consisting of silver ware, silver novelties and watches. The entire arrangement was in white, scattered palms, roses, tulips and sprays of asparagus fern adding the necessary color for effectiveness. At Lebolt & Co.'s, large candelabra with electric lights nestling in Easter lily globes made a charming effect, besides which large clusters of Easter lilies were used. The wares displayed were appropriate for the season. At Spaulding & Co.'s, Hyman, Berg & Co.'s, Muriel Jewelry Co.'s, Goodrich & Potter Co.'s, and Shourds, Adcock & Teufel's, there were specially handsome windows, but not of distinctively Easter goods.

Some time ago Mrs. Celia Wallace, an eccentric woman philanthropist, of this city, and a woman of reputed wealth, often spoken of as Chicago's diamond queen, from the fact that she possesses a large number of diamond pieces, bought a tower clock from the Seth Thomas Clock Co. and presented it to the Congregational Church at Lake Geneva, Ill., where she had a cottage. After repeated efforts to collect the payment for the clock and on the refusal on the part of Mrs. Wallace to pay for same, the clock company secured judgment against her for about $1,200. Efforts were then made to secure her attendance before a Master in Chancery, but she refused to appear and a written attachment was issued. So far the deputy sheriffs have been unable to locate Mrs. Wallace. It is claimed her reasons for refusing payment were that the

tower was not tall enough so that she could see the clock from her cottage, and it is said she further claims she could not hear the bells, matters, however, for which the clock company are not in any way responsible. The pastors and others of the congregation say that the clock gives satisfaction in every particular. When apprehended Mrs. Wallace will have to face a charge of contempt of court.

Fred. H. Sanders was in from Ottawa, Ill., last week.

Louis Miller, Laramie, Wyo., was a buyer here, last week.

C. D. Peacock and son, Robert, are at San Diego and Coronado Beach, Cal., and will remain on the coast till first of May.

A massive bouquet of carnations and ferns was on the desk of Fred. G. Thearle as he stepped into the office of C. H. Knights & Co., Saturday, fresh from his California visit. The boys in the house said they did not want him to think that California had a monopoly in the flower line.

Columbus, O.

Eben T. Albert, watchmaker, is now with Andrew Morden. He has spent several years with several of the best houses here and is well known among Columbus people.

Henry Crow has just been released from the Ohio penitentiary after serving a five years' sentence from Indiana on the charge of counterfeiting. He is over 61 years of age and in his earlier days was a jeweler by trade.

E. B. Dillon, receiver of the Wirschinger jewelry stock, has also been appointed trustee by Referee Rogers of the bankruptcy court. There seems to be a great deal of trouble about getting at this matter in the proper light.

The Thomas Stationery Mfg. Co. are installing their plant at Springfield, the greater part of the machinery and equipment having arrived. The company will make tags and other things used in the jewelry and other trades.

Ten pawnbrokers in this city have decided to go out of business owing to the ordinance recently passed requiring them to pay a license fee of $100 per year. It seems that the business was not remunerative enough to support such an assessment.

Harrington & Nonnenmacher will shortly move into their new room which has been undergoing improvements for some time. They expected to move on the first of the month, but it was not vacated until about that time and they were delayed in obtaining possession.

While workmen were engaged in moving Harrington & Nonnenmacher's large street clock, Friday, the heavy cast iron top tumbled off and was broken into several pieces. It seems that it had been insecurely fastened to the column upon which it has stood in the same place for nearly 20 years. It weighs about two tons and the original cost was something like $500. Several persons were passing at the time and one or two of them had very narrow escapes. The works had been removed from the frame.

Pacific Northwest.

P. G. Johnson has opened a jewelry store at Toledo, Wash. .

D. T. Pritchard, the pioneer jeweler of Medford, Ore., is at present visiting in Jacksonville.

O. P. Memhard, Spokane, Wash., has purchased a lot on which he will build a residence.

Fidder & Sheets are reported to have purchased F. J. Roche's jewelry and notion store at Salmon, Idaho.

Chas. W. Goodman, Chehalis, Wash., has sold out the greater part of his stock to Burnett Bros. Mr. Goodman will remove to Portland, Ore., where he will go into business.

A. Feldenheimer, Portland, Ore., has commenced suit against E. J. Mendenhall for a balance of $171.50, said to be due on account, the various sums being enumerated in the account. An attachment has been served against certain real estate belonging to the defendant.

Graham & Moore, 705 Second Ave., Seattle, Wash., dissolved, March 28, by mutual consent. A. B. Graham retires from the firm to engage in other extensive business propositions and the new firm will be known as the Lawrence L. Moore Co., who will continue at the same location.

Adam Weitz, a 13 year old boy of North Colfax, Wash., found lying on the sand of the river bank six gold watches and 18 gold rings. All efforts to locate the owner have been unsuccessful. The jewelry has evidently lain there some time. The watches were in tobacco sacks which had rotted and the works of some of them were ruined by rust.

St. Louis.

Mr. Bauman, of Bauman-Massa Jewelry Co., has just returned from a trip through Texas.

Julius Friton, jeweler and diamond setter, now at Broadway and Market St., will move in a short time around on Broadway.

Frank W. Baier, president of the Missouri Retail Jewelers' Association, who has been suffering from blood poisoning, is no better and is still a very sick man.

W. A. Gill, jeweler, southeast corner of 7th and Olive Sts., has leased the building where his store is situated for a term of 99 years and will likely improve it with a handsome office building.

Indianapolis.

H. A. Comstock is conducting a "removal sale."

Smith Bros., Greenfield, Ind., have just concluded a successful auction sale.

Out-of-town visitors last week included: G. W. Bishop, Walton, Ind.; C. M. Amkens, Frankfort, Ind.; H. C. Nichols, New Palestine, Ind.

Scott Pauley, who started in business for himself last Winter at Gas City, has returned to his old position as watchmaker for Rothinghouse Bros., Gas City, Ind.

W. E. Mack has opened a store at Oswego, N. Y.

Rose Diamonds. Opals.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Olivines. Half Pearls.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to **increase your income.**

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

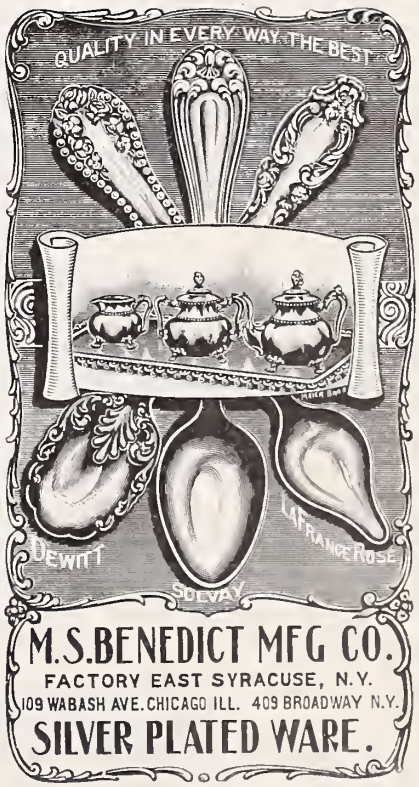
S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Pacific Coast Notes.

M. Morgen, Sacramento, Cal., is enlarging his store and making other improvements.

E. T. Lewis, Stockton, Cal., has sold off his stock and is looking for another location in California.

P. S. Seamons, Palo Alto, Cal., has opened a branch establishment in Redwood City, Cal., in the Livingston building.

Percy McClure, of Upperlake, Cal., who purchased H. O. Chute's jewelry business at Lakeport, Cal., moved to the latter place last week.

R. C. Richmond, jeweler, Arcata, Cal., has traded his store in that city to S. P. Anderson, recently of San Diego, for some property in that city. Mr. Richmond will leave for San Diego in the near future.

S. F. Hollander, late of Salinas City, Cal., has a large force of carpenters at work in the store room of the Gilmore brick block, 2d St. near E, Eureka, Cal., fitting it up for his jewelry business, which he hopes to have opened in a few days.

Leonard G. Sefing, Jr., has opened a store at Allentown, Pa.

Thomas H. McNary, Washington, Pa., has made extensive alterations and improvements in his store.

A New Discovery

CYCLONE
STEEL SOLDERING
FLUX

FOR
BRAZING STEEL
... AND ...
Nickel-Plated Articles without Bluing or Destroying Nickel.

DIRECTIONS.
Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

MANUFACTURED BY
HODGEN & GOLDING,
KOKOMO, IND.

Every Bottle Guaranteed. Price of Flux and Box of Solder 50 Cents.

Caveat filed Nov. 17, 1900.

With this Flux you can Braze Malleable Iron, Brass and Steel and leave no enamel crust or lump, as this Flux contains no Borax.

Always ready for use and will keep in all climates.

No use of cleaning or scraping article to be brazed as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

CYCLONE
ANTI-OXIDIZER

FOR
Preserving the Color and Polish of Gold, Silver, Nickel and all other polished metals while passing through the fire in act of soldering.

DIRECTIONS.
Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.

MANUFACTURED BY
HODGEN & GOLDING
KOKOMO, IND.

Every Bottle Guaranteed. Price 35 Cents.
Caveat filed Nov. 17, 1900.

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no Borax; no boiling in acid pickle as the Oxidizer preserves the color.

Always ready for use and will keep in all climates.

If you use it once you will always use it as it holds the color.

CYCLONE
HARD SOLDERING
FLUX

FOR
SOLDERING GOLD, Silver and Roll-plate Goods.

DIRECTIONS.
Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

MANUFACTURED BY
HODGEN & GOLDING
KOKOMO, IND.

PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.

This is what Cyclone Hard Soldering Flux will do: Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat Gold Solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

Always ready for use and will keep in all climates.

It will pay for itself four times a day. You will say so when you try it.

L. GUTMANN & SONS
SOLE DISTRIBUTORS FOR THE UNITED STATES.
Wholesale Jewelers and Diamond Importers
51 E. 4th STREET CINCINNATI, OHIO

San Francisco.

B. Klune will in future be with J. N. Brittain, Geary St.

Mr. Ahlstrom, of Ahlstrom Bros., Lakeview, Ore., is calling on the trade of this city.

H. F. Wichman, a prominent jeweler of Hawaii, is expected to arrive here by June 1.

Emile Hirschfeld & Co., wholesale jewelers, have moved from 10 Sutter St. to 126 Kearny St.

A. Patterson, formerly of Vallejo, Cal., has accepted a position with S. H. Collins & Co., this city.

Henry Jacobson, of Jacobson Bros., diamond merchants, New York, last week visited the trade of this city.

M. Yotishuna, a leading jeweler of Tokio, Japan, is in the city, and has placed some large orders with the jobbers here.

H. E. Hall, of A. I. Hall & Son, was to arrive from Honolulu on the *China*, due here April 9, having selected a representative in the islands.

H. L. Rothschild has just returned from a southern trip in the interest of Rothschild & Hadenfeldt. Charles Hadenfeldt, of this firm, is ill and will seek the country for rest and recuperation.

F. H. Larter, of Larter, Elcox & Co., New York, accompanied by Mrs. Larter, has been enjoying a pleasure trip on the Pacific coast and is expected in San Francisco soon from southern California.

M. Schussler & Co. are preparing to move to their commodious new quarters on the fifth floor of the Claus Spreckels annex, which are being handsomely furnished for them. They will occupy them on May 1.

O. M. Howard, formerly of Elmira, Cal., has formed a copartnership with L. C. Swain and will conduct a jewelry business at 3294 Mission St., this city, under the firm name of Swain & Howard. Mr. Howard, as agent of the Southern Pacific Railroad Co. and Wells-Fargo Co., at Elmira, has a large acquaintance with railroad men. Mr. Swain is well known to the trade of the coast.

The window of the jewelry store of J. C. Davidson, 124 Kearny St., this city, was broken last week and diamond mountings to the value of $150 were stolen. The thief had attempted to reach some diamond ornaments at the rear of the show window by means of a rake clumsily made, but failed. In doing so he must have cut his hand severely, as the edges of the broken glass were covered with blood.

George Greenzweig & Co. report a largely increased business over last year, their export business, especially, having been most gratifying. Trade is developing rapidly with Japan, Manila and Australia. The Manila trade hereafter will increase rapidly, as a much lower tariff will take effect May 1. A monthly steamer service between San Francisco and Manila, by the Oregon and Oriental Steamship Co., will aid the growth of that trade. The first steamer will leave on April 10. Mr. Junes, a representative of George Greenzweig & Co., who lately returned from Honolulu, is in the south and reports a big business.

Cincinnati.

I. N. Fox has returned from a stay of several weeks in Florida for his health.

Gustave Fox & Co. made an exquisite and elaborate $800 Laveleur chain last week with diamond mounted pearl pendants.

S. C. Citroen & Co. have a five karat stone, square shaped, which is to be cut round. It is from Indianapolis and is valued at nearly $500. It is not pure white.

The Miller Jewelry Co. have moved into their new quarters and are getting down to business, utilizing every square inch of space in their well lighted and appointed rooms.

Frank Herschede has returned from a seven weeks' trip to California. He says he had a delightful time and a profitable tour and made contracts with the leading firms on the coast to handle his hall clocks.

The Cincinnati Travelers' Association have offered to contribute $4,000 if the Fall Festival Association will add $6,000, making it $10,000, to charter a special train to distribute Fall Festival literature through Ohio, Indiana, Kentucky, Tennessee, West Virginia and Alabama, with 50 salesmen to go along with a band. They want to make the 1901 festival a success.

Omaha.

Watelskey & Price have opened a wholesale store in this city.

L. H. Tooks has removed his jewelry store from Cedar Rapids, Neb., to Greeley Center, Neb.

John Baumer, for many years located on Farnam St., has moved around the corner to 307 S. 16th St.

W. F. Cunningham, long with J. P. Frenzer, has abandoned the jewelry business to be a conductor on a Pullman car.

A. Mandelberg has varied the monotony of the season by advertising some discount sales and is driving a good business in Rogers Bros. goods.

Henry Copley is offering a novelty, "All in a Nutshell." It is a case for emery cushion and thimble in the shape of an English walnut shell and is very neat.

Wm. Fleckenstein has left the horological school and entered into business with his father, in Sioux City, Ia. Ed. Morey has also joined his father in Valentine, Neb.

Henry Copley has been reappointed special watch examiner for the Burlington railroad. For a number of years he occupied the same position on the Union Pacific, also.

Trade has been quiet the past week with almost all the jewelers. The month of March had only one clear day in it and the weather has had its effect upon trade, both wholesale and retail, for several weeks past.

J. P. Frenzer, who himself is a prominent Elk, is manufacturing a very beautiful Elk's button. It is of solid gold with ruby eyes and a necklace of diamonds. The workmanship is first class and the whole presents an elegant appearance.

The demand for watchmakers in the west continues. A letter received last week offers a good opening for the right man in Oklahoma. The proprietor of a store wishes to secure a man to take entire charge of the business. There are no jewelers, opticians or watchmakers in Omaha out of a situation.

An interesting case has just been settled in the District Court. Olive Redding pawned some diamonds with a jeweler and pawnbroker, and Charles E. Wilkins, according to her story, voluntarily redeemed them, promising to return them to her when she repaid him the amount for which they were pawned. But when she offered him the money he refused to accept it or give up the diamonds. Wilkins, on the other hand, denied that she had ever made him a tender of the money, but that she owed him $900. The jury decided that he must either return the diamonds or pay Mrs. Redding the sum of $1,704.

For attempting to sell imitation jewelry to a boy, John Flaherty, a peddler of Salt Lake City, Utah, was arrested. He has a police record.

Davenport, Ia.

M. E. Nabstedt & Sons are holding a clearing sale with a view to closing out their novelties and minor lines and carrying only the higher grades of jewelry in the future. They expect to double their manufacturing plant this year, which now employs about 20 hands, and to do an extensive wholesale and retail business in jewelry.

Stories of rich finds of pearls by clammers continue to come down the Mississippi. The clam shells are raked out of the river by the ton for the pearl button factories and yield slugs and cheap pearls in large number. Occasionally a fine pearl is found. P. O. Heide, of Prairie du Chien, is reported to have bought about $25,000 worth for an eastern house in the past year.

August Colberg, jeweler, over at Moline, Ill., was burglarized Monday night, losing goods worth over $250. The thief got in from a rear shed through a window,



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00 to $465.00.

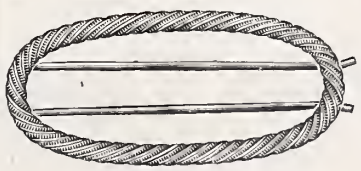
STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.



We manufacture the Largest and Best line of

HAIR ORNAMENTS

in the country.

CATALOGUE TO JOBBING TRADE ONLY.

F. H. NOBLE & CO., 103 State St., Chicago.

Georgian STERLING SILVER.

In Complete Table Service—

French Gray Finish.



COFFEE SPOON.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

thence into the store, and then he cracked the safe without trouble. This is the sixth time that this sort of misfortune has befallen Mr. Colberg in as many years.

August Youngerman and Anna H. Hass were married last Saturday evening. The groom has been jeweler for Henry Reis for several years.

Pittsburgh.

A. A. Weisser, Penn Ave., between 15th and 16th Sts., is selling out at auction to quit.

Goldsoll will open one of his establishments on Fifth Ave., adjoining Hardy & Hayes.

Goddard, Hill & Co. are enlarging their floor space and will have 140 feet on the second and 140 feet on the third floors.

The handsome $1,000 tubular chime clock presented to the Rev. J. P. E. Kumler came from E. P. Roberts & Sons' store.

D. L. Stick, formerly with Frank McVay, and S. D. Thompson, lately with G M. McKinney, East Liverpool, O., are new travelers with A. E. Siviter & Co., who are in their new quarters on Fifth Ave.

The jewelry store of B. Schulgold, 901 Wylie Ave., was robbed by two newsboys, who took several dozen watches, mostly silver. They effected an entrance by kicking in the glass in the front door. One boy is 11 years old and the other 14. They were arrested and locked up in the Central station.

Out-of-town visitors in the city last week were: C. F. Kesselmire, Salem, O.; Frank Bloser, New Kensington, Pa.; Frank McKinley and George Brady, of Washington, Pa.; G. Zahringer, Ford City, Pa.; W. E. Johnson, Canonsburg, Pa.; J. F. Murphy, Dawson, Pa.; Mr. Myer, Uniontown, Pa.; W. E. Curran, Zanesville, O.

Minneapolis and St. Paul.

J. B. Hudson, Minneapolis, has returned from a trip to Chicago.

P. A. Borreson, watchmaker for B. Leber, Minneapolis, is now with H. H. Green.

F. L. Bosworth & Co., Minneapolis, are about to issue a supplementary catalogue of 20 pages.

Hyman Fegelson, a St. Paul jeweler, had P. A. Casey arrested on a charge of issuing a worthless check.

Fagerstrom & Deeny have opened a business of watchmaking for the trade at 403 Baltimore building, St. Paul.

B. N. Bendz has returned to Minneapolis from a trip to Europe and is arranging to open a store on 6th St. near Hennepin Ave.

N. Schultis, of the Hankinson Drug and Jewelry Co., Hankinson, N. Dak., has been called to Minneapolis by the serious illness of his mother.

F. P. Remer, the St. Paul manufacturing jeweler who was convicted of indecent exposure, has been adjudged insane and committed to the asylum.

Christian Lee, who was formerly in business in Minneapolis and later has been at Benson, Minn., has returned to the city. He will open a retail store on Cedar Ave., near 4th St.

Frank C. Worrell, jeweler, 526 Nicollet Ave., Minneapolis, has begun an auction sale of his stock, preparatory to retiring from business. It is understood Mr. Worrell will go to Oregon.

John Stolberg succeeds J. L. Strauss as manager of the jewelry department of the Golden Rule store, St. Paul. Mr. Stolberg has been with the Golden Rule for a number of years and has grown up in the service of the house.

Among the dealers in the Twin Cities from the country last week were: E. H. Gross, Osceola, Wis.; L. H. Bruns, Anoka, Minn.; F. F. Nelson, Willmar, Minn.; E. B. Woodward, Spring Valley, Minn.; V. H. Moffett, Hendrum, Minn.; A. L. Mealey, Delano, Minn.

Denver.

Henry Dow has gone to work for the Monarch Jewelry Co.

D. Davis, 2222 Larimer St., lost his baby through illness, last week.

Max Dawedoff has given a chattel mortgage for $400 on his fixtures.

A. F. Snyder, Cripple Creek, has given a chattel mortgage on his goods for $4,400.

Joe Richdale, of Lehman & Hamilton, has been laid up for a couple of weeks with illness.

E. L. Peisar, after a short stay in Denver from his western trip, has returned to Aspen.

Harry Davis, formerly of North Topeka, Kan., has opened at 226 S. Union Ave., Pueblo.

WE HAVE MOVED.

WEST, WHITE & HARTMAN

are now in

Bijou Building, Penn Avenue, near 6th Street,

ROOMS 204-205, SECOND FLOOR,

Wholesale Jewelers.
Special Agents
Dueber-Hampden Watches.

PITTSBURG, PA.

Ancient Cyprian and Egyptian Jewelry.

THE JEWELERS' CIRCULAR-WEEKLY published in the issue of March 27 an interesting account of recent discoveries of Cyprian gold ornaments, with illustrations of several pieces that were in use 1,000 years before the birth of Christ. The Rev. Charles R. Gillett, D.D., L.H.D., librarian of the Union Theological Seminary, New York, gives us valuable additional information concerning the specimens in the Gold Room of the Metropolitan Museum of Art, New York, in the following:

"No doubt a large number of the readers of THE JEWELERS' CIRCULAR-WEEKLY noted with interest the cuts and letter-press which appeared on March 27, in reference to the Cypriote ornaments recently found at Salamis, in Cyprus. Such readers must have regretted that the objects were represented on so small a scale, only about one-third of their true size, and also that the antiquities themselves were removed from personal inspection by an ocean's width. For the benefit of such, will you kindly allow me to call attention to the fact that America already possesses an unsurpassed collection of similar articles, containing specimens of all the examples and of all the styles shown in the pictures in your columns, and an immense variety besides? These articles are to be seen, open to public inspection daily, in an amazing profusion and in bewildering richness in the famous Cesnola Collection, in the Gold Room of the Metropolitan Museum of Art, in Central Park, New York.

"I have been studying these objects in gold, silver, bronze, precious and engraved stones, glass and pottery for upwards of two years, and still I find new forms to surprise me and new patterns to command admiration. The graceful curves of the objects in silver and glass, the striking composition of figures and shapes in gold and silver, the beauty of vase and jar, of pitcher and cup are a constant joy and constitute a marked feature of a collection worthy of the most careful and profound study.

"Cyprus, as the name indicates, was the home of copper, and it has preserved for us bronze objects in great variety. Some of the specimens are much corroded, but others show few signs of the lapse of nearly 3,000 years since they were made. Silver also abounded in the palaces, and in the votive offerings made to the gods and in the tombs no stint was known. The white metal has lost its beauty through the action of air and water, but the shapes have been well preserved in cup and bowl, plate and saucer, vase and jug.

"Gold and precious stones have kept their pristine glory and one can only wonder at the delicacy of the workmanship which dates a thousand years back of the current era. Lying as it did within the sphere of influence of Egypt and Assyria, of Phoenicia and Asia Minor, and later of Greece and Rome, Cyprus shows all the influences of its neighbors in its art, and in studying its remains one may feel that a panorama of ancient artisanship is being presented to one's surprised inspection. We have been told that there is nothing new under the sun; that lesson is impressed on the student of such antiquities as these. Cyprus shows us a delicacy of workmanship and a variety of artistic detail which it would be hard to match anywhere, and in this particular line, thanks to Gen. Louis Palma di Cesnola, Director of the Museum, America leads the world."

THE CIRCULAR-WEEKLY published illustrated descriptions of some of the notable gold pieces in the Metropolitan Museum in several recent issues. Now comes word from two American exploring parties in Egypt of important discoveries in that land that turn time back nearly 6,000 years, or twice as far as the wonderful Greek work.

The officials of the University of California have recently received a brief cablegram from Dr. George A. Reisner, who is in charge of the excavations in Egypt for the Archaelogical Museum of the University, under the patronage of Mrs. Phoebe Hearst. Dr. Reisner says briefly that he has discovered a rich collection of archaic gold jewelry.

The officers of the Egypt Exploration

Dip Buckles

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We make them in all styles. You certainly want them.

Made in sterling silver or plate, gilt, rose gold, oxidized or enamel; all up-to-date, 20th century styles.

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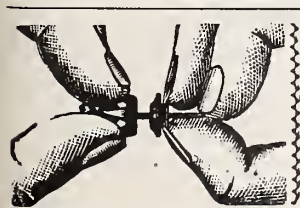
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DESCRIPTIVE CIRCULAR ON APPLICATION.

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FOR BROOCHES.

Can be applied to any work where Pin Tongues are used.

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ALOIS KOHN & CO., SOLID GOLD CHAINS,

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Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.



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For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.



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SWEEP SMELTERS
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TELEPHONE, 5644 CORTLANDT.

Refiners of all kinds of Gold, Silver, Platinum and Sweepings. Dealers in Gold and Silver Assay Office Bars. Highest price paid for old gold and silver.

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,
141 BROADWAY, NEW YORK.

Fund, whose headquarters are in Boston, Mass., have received a report from Professor Petrie, who is in charge of the work in Egypt, to the effect that he has unearthed at Abydos records and jewelry of the time of the first Egyptian dynasty, which flourished about 4,000 B. C.

"We have found," writes Professor Petrie, "the names of Narma Ka and a king named by a fish sign, perhaps also of two kings, Deb and Sam of Mena, and the earliest kings. There are about 30 inscriptions and a heavy strip of gold with the name Aha (Mena). In the tomb of Khasekhemui were found stone vases, each with a gold cap tied on with gold wire. Also two bead bangles of gold and a dinner service of a dozen pans and dishes, with 160 models of tools in sheet copper. The frequent use of ivory then is witnessed by the discovery of 40 inscribed ivories and stones and two lions cut in ivory."

Kansas City.

The Underwood Co. have begun business in this city.

C. H. Bard, Sedalia, Mo., has been in the city taking Masonic degrees.

C. S. Raymond has given a bill of sale on his fixtures for a consideration of $3,000.

Mr. Oskamp, with the Jaccard Jewelry Co., has been at home for some time on account of illness.

John Rupp, Atchison, Kan., was last week in the city and attended the concert given by the Marine band. His wife accompanied him.

W. S. Sparrow, the western manager for Stern Bros. & Co., New York, with office in Chicago, called last week on Kansas City jobbers.

The Harris-Goar Mfg. Co. have engaged in the manufacturing jewelry business in this city. The members of the firm come from Van Meter, Ia.

The building where H. B. Carswell has his jewelry store is to be torn down and a handsome six story structure erected, which will be occupied by a piano manufactory and music store.

S. M. Coffman, Braymer, Mo., was last week in Kansas City. Mr. Coffman is patenting a jeweler's chuck which he has invented and which is meeting with great success.

L. J. Marks is holding another auction and has advertised his furniture and fixtures for sale. He is anxious to close out his business and it is rumored he intends locating in New York.

J. R. Mercer is having his store beautifully frescoed in a medallion design. The colors are harmonizing shades of pale blue and dull green with a head in the center of each wall space, surrounded by graceful scrolls. He expects to have alterations completed this week.

The out of town merchants who called on the local trade last week were: M. T. Miller, Joplin, Mo.; J. H. Leroy, Fairberry, Wis.; M. B. Gordon, Braymer, Mo.; S. M. Coffman, Braymer, Mo.; Lester White, Lee's Summit; C. H. Bard, Sedalia, Mo.; J. H. Kittridge, Chillicothe, Mo.; manager of the Bliss Jewelry Co., Atchison, Kan.; R. W. Kiser, Topeka, Kan.; W. H. Meyer, Lawson, Mo.; John Kirkpatrick, Winchester, Kan.; E. P. Goff, Sylvan Grove, Kan.; W. S. Noble, Drexel, Mo.; G. A. Hayes, Effingham, Kan.; G. Williams, Lawrence, Kan.

Harry LeBlanch was arrested April 5 in the North End. The police heard there was a man about the saloons of that part of the city endeavoring to dispose of some watches and getting a description of him finally, found him. When LeBlanch was searched at the police station, eight watches were found on him and three were recovered that he had already disposed of. He came to Kansas City the day before and told a man at the Helping Hand Institute that he had won some watches from a jeweler in a game of poker. To the police he would not talk. Several days ago a burglar entered a jewelry store at Liberal, Kan., and secured quite a number of watches. It is thought he is the thief. The police have communicated with the authorities at Liberal.

A. J. Blackstock, Van Buren, Ark., offers creditors 35 cents on the dollar.

C. L. Dingler, Chester, Pa., expects to close out his stock in a few days and will then take an extended trip through the western States for the benefit of his health.

FOR THE NEW YEAR!

TO THE RETAIL JEWELRY TRADE:

We offer the result of more than Fifty Years of Ring Making, confident that the methods we now employ enable us to furnish you the most desirable goods for QUALITY, STYLE and PRICE obtainable.

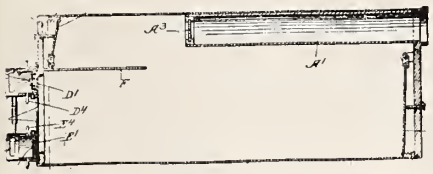
"The Bryant" Rings. are most worthy of your attention. Do not neglect their purchase. Goods sent on approval to responsible parties.

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The Latest Patents.

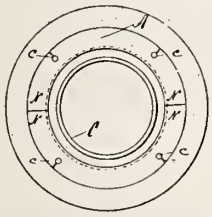
ISSUE OF APRIL 3, 1901

670,923. PHOROMETER. Edmund T. Allen and Egbert H. Griffin, Chicago, Ill., assignors to the L. Manasse Co., same place. Filed May 3, 1900. Serial No. 15,308. (No model.)



A device for manipulating testing-lenses for use in testing the eyes, consisting of a case which serves as a dark chamber, having a light-aperture at one end, a passage-way for such light, an adjustable mirror at the opposite end to receive the light, a second adjustable mirror on the same end as the light-receiving aperture, and two lens-receiving eyepieces opposed to and at the opposite end of the case from the second adjustable mirror.

670,936. DIE FOR WATCHCASE-CENTERS. William Mushet, Attleboro, Mass. Filed Sept. 5, 1900. Serial No. 29,098. (No model.)



In a die for shaping watchcase-centers, the combination of an expanding-die divided into two parts and having its periphery beveled in both directions from the middle thereof, a socket to hold said expanding-die consisting of an upper and lower member each having a recess in it made with beveled sides fitting on the beveled periphery of said expanding-die.

670,988. EYEGLASSES. Harry Griffith, York, Pa., assignor of one-half to Charles P. Young, same place. Filed Feb. 8, 1901. Serial No. 46,540. (No model.)



In eyeglasses, the combination of a lens-post flanged at its inner end to form a socket, a nose-guard and a lens-connecting device having their ends overlapped between said flanges, a fastening-screw passing through said overlapped parts and into the lens-post and having its head serrated, and a locking device consisting of a plate clamped between said overlapped parts and the lens-post by said screw and provided at one of its longitudinal edges with a flange *f*, this flange lying and fitting between the edges of the overlapped parts and the adjacent one of the flanges of the lens-post and having a spring-pawl formed on one end and bent to normally engage the serrated head of the screw.

671,026. FOUNTAIN-PEN. Stephen J. Meyerpeter, West Somerville, Mass. Filed Oct. 30, 1899. Serial No. 735,283. (No model.)



A fountain-pen consisting of a barrel or staff with an open end having an internal smooth surface, a tubular nozzle removably mounted in the said staff or barrel end and having the front portion rigid and provided with an externally smooth surface unbroken by grooves or indentations and its opposite end divided or split to form diametrically opposed yielding bearing-fingers having frictional engagement with diametrically opposite points of the interior of the said open end of the barrel or staff, the front rigid portion of the nozzle bearing directly against the internal smooth surface of the open end of the barrel or staff to produce a liquid-tight joint therewith, and a projection on one of said devices to enter a slot in the other by a longitudinal movement of one in relation to the other for restraining the nozzle against inward and axial turning movement while in the barrel or staff end.

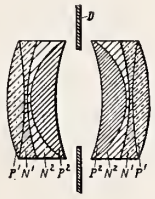
671,035. PHOTOGRAPHIC SHUTTER. William O. Stanley, Dublin, Ireland. Filed Sept. 22, 1899. Serial No. 731,324. (No model.)

671,051. SPECTACLE ATTACHMENT. Warren C. Jones, San Francisco, Cal. Filed Aug. 30, 1900. Serial No. 28,493. (No model.)



As an article of manufacture, a nosepiece for eyeglasses having a gripping-surface provided with a multitude of upwardly-inclined pointed projections arranged throughout the same.

671,066. LENS. Christoph Graf, Closter, N. J. Filed Jan. 4, 1901. Serial No. 42,041. (No model.)



A compound lens, consisting of four single lenses juxtaposited, each of a different refracting power, the two inner lenses being negative, and of intermediate refracting power, and the two outer lenses being positive, one of the highest refracting power, and the other of the lowest refracting power.

671,111. STEREOSCOPIC MUTOSCOPE. Charles F. Jenkins, Richmond, Ind. Filed March 7, 1898. Serial No. 672,930. (No model.)

671,125. TIME-RECORDER. Willard Le Grand Bundy, Binghamton, N. Y., assignor to the Bundy Mfg. Co., of New York. Filed Nov. 26, 1898. Serial No. 697,543. (No model.)

671,126. TIME-RECORDER. Willard Le Grand Bundy, Binghamton, N. Y., assignor to the Bundy Mfg. Co., of New York. Filed April 10, 1899. Serial No. 712,385. (No model.)

671,127. TIME-RECORDER. Willard L. Bundy, Binghamton, N. Y., assignor to the Bundy Mfg. Co., of New York. Filed July 12, 1899. Serial No. 723,526. (No model.)

671,128. WORKMAN'S TIME-RECORDER. Willard Le Grand Bundy, Binghamton, N. Y., assignor to the Bundy Mfg. Co., of New York. Filed Oct. 25, 1899. Serial No. 734,699. (No model.)

671,129. WORKMAN'S TIME-RECORDER. Willard Le Grand Bundy, Binghamton, N. Y., assignor to the Bundy Mfg. Co., of New York. Filed Oct. 25, 1899. Serial No. 734,700. (No model.)

671,154. PANORAMIC CAMERA. Peter N. Angsten, Burlington, Wis. Filed Aug. 11, 1899. Serial No. 726,847. (No model.)

671,174. ENGRAVING-MACHINE. Honestus M. Albee, Newark, N. J. Filed Feb. 15, 1900. Serial No. 5,246. (No model.)

In an engraving-machine, movable platens arranged above each other, having traveler-receiving grooves or channels and travelers movably arranged in said channels, for movably separating and supporting the platens one above the other, one of said platens bearing a pattern or design and also the work to which said pattern or design is to be transferred, a fixed table-support or bed-plate on which said platens are movably arranged, all combined with an upright on said bed-plate, an adjustable clamping sleeve or collar on said post, a stem or rod extending therefrom, a rock-beam fulcrumed on said rod or stem, a cross-frame

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(E. D. GARNSEY, Owner)

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Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

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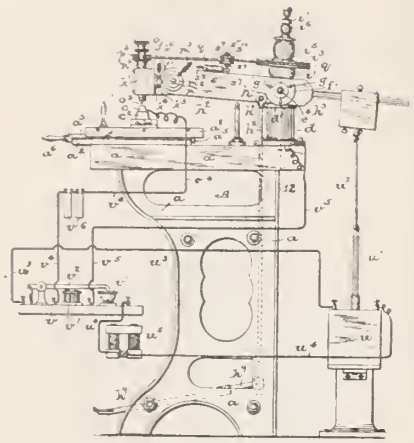


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Bell Telephone, No. 6542.

connected with said beam, a "tracer-holder," and a tool-holder on said cross-frame.



671,243. NECKTIE-HOLDER. Isaac Steinau, New York, N. Y. Filed Dec. 26, 1900. Serial No. 41,059. (No model.)



671,247. MEDICINE-SPOON. Anna E. Super,



Narberth, Pa. Filed Jan. 28, 1901. Serial No. 43,030. (No model.)

"That New Thing"

Looks Like A Walnut.



Made Like A Walnut.

Is a Walnut.

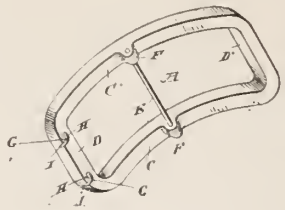
Made in sterling silver and finished in French Grey (other finishes if desired). It is nicely and substantially made, is jointed and contains "a mirror, a powder puff, a salts bottle, a pin cushion and a photograph holder;" or, if you desire, we make it to be used as a "coin holder." Inside is gilt.

Used as a CHARM from chatelaine or guard chain. Price is exceptionally reasonable. Send in your orders early.

Leys Christie & Co. MANUFACTURERS

65 Nassau St., New York.

671,336. BUCKLE. Saul Ganz, New York, N. Y., assignor to David Lisner, same place.



Filed June 15, 1900. Serial No. 20,448. (No model.)

671,342. TIME-STAMP. George E. King, Newton, Mass., assignor to the Gamewell Fire Alarm Telegraph Co., New York, N. Y. Filed Jan. 30, 1900. Serial No. 3,363. (No model.)

671,420. ELECTROTHERAPEUTIC SPECTACLES. Alexander F. Humphrey, Allegheny, Pa. Filed Jan. 11, 1901. Serial No. 42,854. (No model.)



As an improved article of manufacture, electrotherapeutic spectacles having temples composed of different metals, and batteries connected to the ends of said temples.

Design 34,304. BADGE OR SIMILAR ARTICLE. Charles V. Busch, Buffalo, N. Y.



Filed Jan. 28, 1901. Serial No. 45,151. Term of patent 3½ years.

Design 34,305. BADGE. Charles G. Braxmar, New York, N. Y. Filed Feb. 21, 1901. Serial No. 48,375. Term of patent seven years.

Design 34,306. BADGE. Orson Millard, Flint, Mich., assignor to the Supreme Division



Knights of the Loyal Guard, same place. Filed March 5, 1901. Serial No. 49,664. Term of patent 14 years.

Design 34,310. SPRING-SUPPORT FOR HAT-



PIN ORNAMENTS. Arthur A. McRae, Attleboro, Mass., assignor to McRae & Keeler, same place. Filed Feb. 7, 1901. Serial No. 46,449. Term of patent seven years.

Design 34,311. MEDICINE-SPOON. Matthew C. Day, Providence, R. I. Filed March 11, 1901. Serial No. 50,766. Term of patent 14 years.

Design 34,315. KNIFE-HANDLE. Robert J. McKain, Philadelphia, Pa., assignor to John



F. Simons and Thomas Maddock, same place, Frederic M. Simons, Swarthmore, Pa., and Edward S. Simons, Orange, N. J. (trading as Simons, Bro. & Co.). Filed Feb. 19, 1901. Serial No. 48,011. Term of patent seven years.

Trade-Mark 36,145. MAINSPRINGS FOR WATCHES. Henry Zimmern & Co., New York, N. Y. Filed March 5, 1901.



Essential feature.—A pictorial representation of a man dressed in the character of Uncle Sam. Used since 1890.

Trade-Mark 36,146. CLOCKS. Thomas H. Casey, Boston, Mass. Filed March 9, 1901.

ANGELUS

Essential feature. — The word "Angelus." Used since Feb. 27, 1901.

Trade-Mark 36,147. KNIVES, FORKS AND SPOONS. William G. Rogers, New York, N. Y. Filed March 9, 1901.

Essential feature.—The representation of a keystone with the letter "R" thereon. Used since Jan. 1, 1901.

EXPIRED PATENTS.

[Reported specially for The Jewelers' Circular-Weekly by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued April 1, 1884.

295,902. PITCHER-COVER. Isaac Blumenthal, Chicago, Ill.

295,923. PENCIL. T. M. Kenney, Cambridge, Mass., assignor to F. E. Mason, same place.

295,934. SPECTACLE FRAME. J. H. Nichols, Peoria, Ill.

296,022. GUARD CHAIN AND HOOK. Ewald Langerfeld, New York, N. Y.

296,054. COMBINED KNIFE AND PEN HOLDER. Isaac Philips, Silver City, Idaho.

296,118. MANUFACTURE OF JEWELRY. H. C. Boniface, New York, N. Y., assignor to Rice & Bro., same place.

296,132. UMBRELLA-TIE. W. J. Chambers, Merchantville, N. J.

296,133. BRACELET. H. A. Church, Providence, R. I.

296,170. WATCH-WINDING MECHANISM. O. E. Hinklin, Milford Centre, O., assignor of two-thirds to A. B. Roots, same place, and Walter Allen, Washington, D. C.

296,179. COMBINED CALENDAR AND PAPER-WEIGHT. Louis Keller, New York, N. Y.

296,182. BUCKLE. W. A. Keys and Jared Lockwood, New York, N. Y.

296,204. WATCH MOVEMENT. H. B. Mears, Dubuque, Ia., assignor of one-half to Asa Horr, same place.

296,234. GEM-SETTING. J. H. Shoemaker, Newark, N. J., assignor to Shoemaker & Co., same place.

296,249. PENDULUM-REGULATOR. S. M. Terry, Pittsfield, Mass.

296,256. CLOCK-SYNCHRONIZING APPARATUS. G. G. Wagner, Mount Vernon, N. Y.

296,267. TABLE-SERVICE. G. W. Hull and C. B. Yale, Wallingford, Conn., assignor to Simpson, Hall, Miller & Co., same place.

296,293. BUTTER DISH. J. D. Lucas, Ontario, Canada.

296,302. PENCIL, PEN OR TOOTHPICK CASE. A. H. Woodward, Birmingham, England.

Design Issued April 3, 1894, for seven years.

23,163. SPOON, FORK, ETC. Sidney Smith, Bridgeport, Conn., assignor to the Holmes & Edwards Silver Co., same place.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

NEW YORK, March 27.
Editor THE JEWELERS' CIRCULAR-WEEKLY:
Parks Bros. & Rogers manufacture a line of "L'Aiglon" scarf pins. See by your "Information Bureau" that you wish to know who are the manufacturers, so take this manner of informing you.
Sincerely,
T. SMITH.

Charms representing a peanut, inquired for in the March 27 issue of THE CIRCULAR-WEEKLY, are made by Walter E. Hayward, Attleboro, Mass., and 21 Maiden Lane, New York.

MONTREAL, Can., March 19, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me the address of a manufacturer of celluloid cards with embossed gold letters? I think the Baldwin & Gleason Co. do not manufacture them. Thanking you for past favors, I remain, Yours truly,
J. PROCKTER, JR.

ANSWER:—We refer correspondent to Epstein & Kowarsky, 351 Broadway, New York.

RICHMOND, Va., March 25, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please give me the correct address of the firm of Bippart Co. Has the firm name been changed? If so, you can please furnish me with same. Thanking you for same,
Respectfully,
J. F. KOHLER.

ANSWER:—Bippart, Griscom & Osborn are successors to Bippart & Co. and are at 32-36 Marshall St., Newark, N. J.

CEDAR RAPIDS, Ia., March 16, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please inform me where I can buy alligator teeth jewelry or the alligator teeth polished and ready for mounting, as I am in the market to purchase some of this class of goods? Hoping that you will give this your immediate attention, and thanking you in advance, I am, as ever, Respectfully,
PEARL SHELL JEWELRY CO.,
By I. L. Mitchell.

ANSWER:—We refer correspondents to the Barber Jewelry Co., 36 Gold St., New York, and to Theodore Waterbury, Jacksonville, Fla. For teeth in the rough to Greenleaf & Crosby Co., Jacksonville, Fla.

GREENSBURG, Pa., March 17, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please send me the address of the makers of patented bezels for holding gold coins, made in the form of a charm.
Yours respectfully,
J. S. MURPHEY.

ANSWER:—These goods are not carried in stock, but are generally made to order. The following firms make them and would probably furnish what is wanted: Gorham Mfg. Co., Broadway and 19th St., and T. W. Adams & Co., 11 John St., New York; J. M. Fisher & Co., Attleboro, Mass.

LIVERPOOL, England, March 13, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Knowing your journal as an influential trade organ, we venture to think it within the range of possibility that you may be able to put us into communication with one or more reliable makers supplying rolled gold, acid proof bands for mounting fountain pens, etc. We are ready to buy these in 25 to 50 gross lots, plain and chased, in different widths, for spot cash against delivery in New York. It is necessary that the articles be of the best quality, at rock bottom prices. It would be no use any middleman trying to sell to us, and our requirements are large enough to interest makers, as we are in a position to place monthly orders. We feel that we are taking somewhat of a liberty in addressing you upon this matter, but on the other hand we suppose that you may possibly have some business acquaintance who might benefit by an introduction to us. We enclose English stamps for reply and thank you in anticipation of your assistance.
Yours faithfully,
THE LANG CO., LTD.

ANSWER:—Aikin, Lambert & Co., 19 Maiden Lane, New York, can supply the rolled gold, acid proof bands for mounting fountain pens, etc. We have taken the liberty of giving them the name of the correspondents and they will communicate direct.

YOAKUM, Tex., March 17, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please give me the address of some manufacturing company who manufacture electric flash lights, something like the enclosed cut? I would like to get the address of the different factories that manufacture lights of this character. Thanking you in advance for this information, I am, Very truly yours,
JOHN C. JONES.

ANSWER:—As manufacturers of electric flash lights, etc., address Strobel & Wilken Co., 591 Broadway, and Electric Contract Co., 61 Elm St., New York.

CHARLES TOWN, W. Va., March 18, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please send me the addresses of manufacturers of silver rings—plain, scale, etc. I enclose stamp for reply, and thank you very much for information. Very truly,
C. W. BROWN.

ANSWER: — Without stones, Palmer & Capron, 20 Maiden Lane, New York; with stones, Flint, Blood & Co., 19 Maiden Lane, New York.

CHARLOTTESVILLE, Va., March 20, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly let me know of a reliable repair house where I can get jewelry case and general repair work done; also gilding. By so doing you will greatly oblige me.
Yours truly,
D. A. TOBIAS.

ANSWER:—We have mailed correspondent a copy of our Vest Pocket Directory, which contains all the information desired.

LOWELL, Mass., March 19, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly let me know who makes cuff link mountings for individual portraits, in locket style, not with glass front, but with gold front, and oblige a subscriber. Yours, etc.,
FRANK RICARD.

ANSWER:—These goods are not carried in stock, but are made to order by T. W. Adams & Co., 11 John St., New York.

SALEM, Mass., March 23, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give us the name of a manufacturer of a good line of sterling silver crosses? A reply will be greatly appreciated.
Yours truly,
HUSSEY, HYDE & CO.

ANSWER:—Sloan & Co., 21 Maiden Lane, New York.

Mustard and Horseradish Pot.

No. 359.



Heavy nickel-plated mounts, glass jars with wooden tops to prevent verdigris; bone spoons.

Manufactured by

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.

Catalogue on application.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

WHAT are you going to do, Mr. Retail Jeweler, to improve your Spring trade? No doubt you have thought of this and formed some plans. Now, see if these suggestions will not aid you in your preparation for this "Spring rush."

First, let us notice the stock. Be sure that it is in the best possible condition. Have a thorough store cleaning. See that the cases and trays are well dusted, the jewelry cleaned and recarded, the rings washed and new tags attached, the silver ware and cut glass polished, and the whole store and stock fresh and inviting. We all prepare for the holiday rush, but are apt to forget the stock during the dull season and just at the time when it should be at its best. There is no reason why, with proper care, goods should appear old and shop worn.

Now, for the windows—by far the greatest of all advertisers, if properly and attractively dressed. Display seasonable goods, with prices on neat cards; not necessarily a reduced price, but you will find that a window with the goods fairly priced will be much more attractive and profitable than one that merely displays goods. As a special attraction, place conspicuously in the window a quantity of old goods, marked at a greatly reduced price. Get the price so low that it is bound to attract attention. Keep your windows clean and fresh—if possible, dusting and rearranging every day

Newspaper advertising, especially in smaller cities, is profitable. Impress upon the people the necessity of Spring jewelry, just the same as a new suit or a new hat. Call attention to new goods received, and to the fads and novelties of the season. Let the people know that your goods are up to date, and do not be afraid to tell them prices. Look over a newspaper and see how much quicker you notice a price than the name of the firm showing the price. You will notice that afterward. Your ads. should be neat, well worded and not necessarily large. Limit your words to the fewest possible, and make those few tell the story. Change the ads. at least once a week, and make the change conspicuous enough to notice. A good means of calling your customers' attention to Spring styles and new fads is an attractive booklet. The cost of such a book is not great, as the cuts may be secured from manufacturers, and the only expense is for the printing and mailing. Do not, however, get it up so cheaply that it will look cheap and unattractive. Use good paper and have the matter well set up and printed. Otherwise, a booklet is worse than none at all.

Last, but by no means least—the treatment of customers. Impress on clerks the necessity of being polite and attentive to all, whether they come to buy a diamond ring or a watch key. Nothing attracts trade or advertises a store like politeness to patrons. Every day you hear some one say: "I like to go to this store; they are always so accommodating." Any little accommodation, such as cleaning jewelry or straightening spectacles, is appreciated, and in time you are bound to be repaid.

With a neat store, well dressed windows, clever advertising and polite treatment of customers, we have the fundamental principles of the most successful businesses in the country. Begin now with your preparations and your Spring business is bound to be improved.

F. L. B.

JEWELERS' IDEAS AND SCHEMES.

C. L. Byrd & Co., Memphis, Tenn., conducted a sale of Confederate souvenir buttons and hat pins. The sale was lively enough to keep two men busy all the time it was in progress. The cash received was placed in a large bowl in a show window. The bowl was more than filled and the unique sight of the pile of coin assisted in stimulating trade from passers-by.

O. C. Sternquist, manager of the H. G. Bates & Co. clock hospital, Philadelphia, Pa., has lately sent out some neat and catchy advertisements in the shape of private mailing cards.

D. W. Kelley has on exhibition in the show window of his store, 82 Westminster St., Providence, R. I., an interesting example of the goldsmithing art of a century ago, in a jewel casket which was presented to the wife of a certain United States Senator by the Prince de Joinville at the time of a visit to this country by the Prince years ago. The elaborate chasing and carving which adorn the casket would of themselves make it a rare work of art, but it is the beautiful ivory miniatures of the Kings Louis XIV., XV. and XVI. and of some of the famous women of those brilliant courts which are the distinctive feature. There are 14 of these ivory miniatures framed in gold on the cover and curving sides of the jewel box, which in its general dimensions is five inches deep, about five inches in width and 6½ inches in length. The casket became the property of a Rhode Island collector some years ago and was placed in Mr. Kelley's hands, recently, to sell. Its worth as a work of art was so quicky recognized that it had been on exhibition but a single day when Mr. Kelley found a purchaser, whose name has not been disclosed.

A new front is being put on the building in which is located the store of W. M. Farrington, Bangor, Me., and his store will be correspondingly improved.

...and HINTS to JEWELERS

ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

THE three advertisements here reproduced are good each in its own way. That of Theodore A. Kohn & Son, New York, exploits an attractive line in a pointed manner. While the quoting of a range of prices is not usually as effective as the quoting of single prices, the range in this case is not so wide as to frighten away prospective buyers. The harping upon the stability of the value of diamonds, as in the advertisement of A. A. Webster & Co., Brooklyn, is always good policy. This advertisement can be employed at other seasons of the year as well as at Christmastide. The advertisement of Fred. B. Blackmond, Dowagiac, Mich., is calculated to increase the business of the repair department of this jeweler's store. The enumeration of the kinds of repair work that he does is a wise measure on his part, as it may stir up in the reader's mind the memory that he or she has something else besides a watch that needs repairing or overhauling.

A. A. Webster & Co.
440 FULTON STREET.

The Value of Diamonds.

NOTE—We refer herein to perfect Diamonds, such as are free from color and defects.

The value of a Diamond is more staple than that of gold. Its intrinsic worth can't be severed from the stone. A Diamond that is yours, *is yours forever*—unless it gets lost.

If you would give a Diamond at Christmas, whether ring, brooch or scarf pin, make sure that it is a pure stone. For the only valuable part to an imperfect Diamond is the price you pay for it.

We sell pure Diamonds.

Brooch Pins

Brooch Pins have always been one of the most important features of our business. This season we have prepared an assortment of moderate-priced pins at $1.75 to $25.00, that not only represents great discrimination and expert judgment in selection, but also an unusual degree of artistic merit.

Theodore A. Kohn & Son,
Jewelers,
56 West 23d St.,
New York City.

WORK SHOP...

A great many people have an idea that a jeweler has only to stand back of his counter and sell watches, etc. Should you be able to follow us each day in the week a different opinion would be given you. Our work shop keeps us very busy from 7 a. m. to 8 p. m. each day, repairing watches, making rings larger and smaller, mounting and sizing diamond rings, repairing fans, silver ware, engraving and so many little odd jobs that we are able to repair for you extra jobs, such as shell comb repairing, filigree silver work, hair chain mounting and braiding. Any job that can be done we can do. Bring all your watch work to us; we will do it correctly.

FRED B. BLACKMOND,

Dowagiac, Mich. **The People's Jeweler.**

SENTIMENT AS TO OLD SIGNS.

PEOPLE who think that there is no sentiment in commercial life need only wander about any of the old business centers of New York to have their belief changed. They will see old signs, some of them in a state of decay almost bordering on dissolution, on the walls of the houses of the older firms.

In some instances these signs remain even though the name of the firm has been changed. In cases in which sons have succeeded to the business, many of the old signs of the firm which established the business are still to be seen. Many are weatherworn and the lettering almost indistinct, but the present firms do not permit them to be retouched.

Occasionally the boards split and the edges break. These ravages are repaired for safety's sake, but the dim outlines of the lettering remain.

A sign writer who had been called to repair one of these ancient landmarks in Greenwich St. asked the head of the firm, who represents the third generation in the concern, if he should not regild the letters.

"Certainly not," was the answer; "if I consented to your doing that I should expect the business of this firm to fail."

In some cases, in which new names have succeeded to the business, old signs have been removed from the outer walls and placed inside. In an office in a Broadway store there is an old wooden sign suspended over the desk of the grandson of the founder of the firm, who is at the head of the business.

"I couldn't think of leaving the old sign out of doors at night," said the young man, who looked at it with a glow of pride. "I have heard my father say that when that sign was first put up by his father all the merchants in this part of the town came over and looked at it and admired it, and my grandfather gave them a dinner on account of it. If I ever go out of business that sign goes to my house."—*The Sun.*



Headquarters for Real Ebony Mirrors.

Special inducements for advance orders placed in APRIL.
We finish our Ebony the best in this country.

OUR PRICES ARE RIGHT.

Don't make the mistake this year of not knowing where to buy.

THE GOEHRING MFG. CO.,

New York Office, 565-567 Broadway. E. A. COBURN, Mgr.

AMERICA'S GREATEST MIRROR HOUSE.

Factory, Akron, Ohio.

HEINTZ BROS.,

RINGS



RINGS

BUFFALO, N. Y.

BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

American Watch Case Co.'s

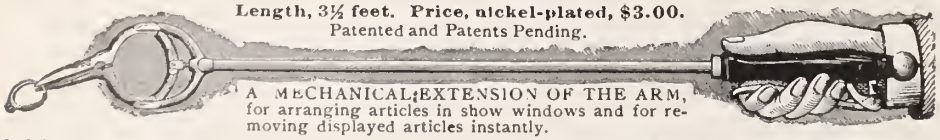
GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.
Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM, for arranging articles in show windows and for removing displayed articles instantly.

HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Telephone, 3898 38th St. 435-437 SEVENTH AVE., NEW YORK.

You Ought to Know every trade-mark used on any goods in your line, so as to be able to duplicate or have repaired any article a customer may present. "TRADE-MARKS" will give you all the information desired. Write for descriptive circular to THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

WORKSHOP NOTES.

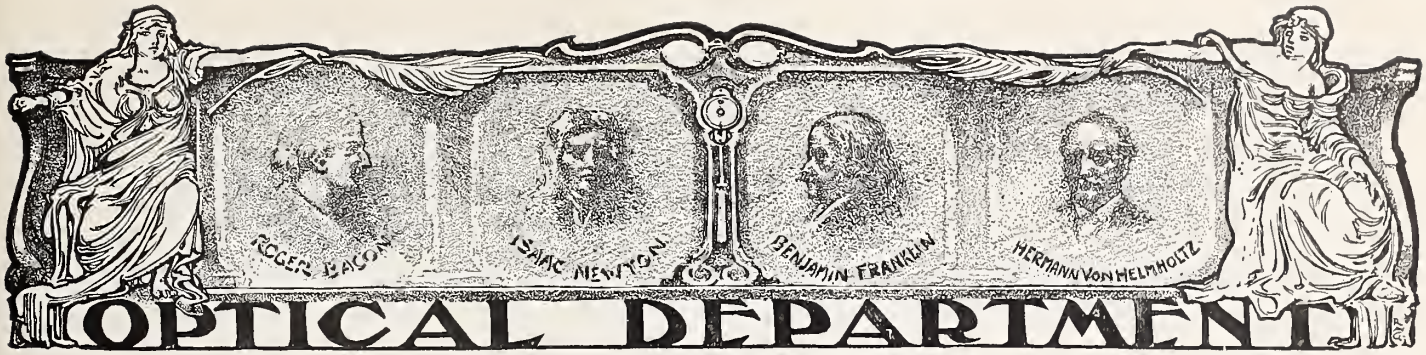
To Repair Meerschaum Pipes.—To cement meerschaum pipes, make a glue of finely powdered and sifted chalk and white of egg. Put a little of this glue on the parts to be repaired and hold them pressed together for a moment.

Gilders' Wax for Fire Gilding.—Gilding wax as used for fire gilding consists of: 1. Yellow beeswax 32 parts; finest red chalk 3 parts, aerugo 2 parts and powdered alum 2 parts. 2. Yellow beeswax 96 parts, zinc sulfur. pulv. 48 parts, and powdered borax 15 parts. The dry ingredients must be very finely powdered and thoroughly dried before being added to the molten wax. Recipe No. 1 is for dark shades, No. 2 for light ones.

To Protect Iron from Rust.—In a vessel placed on the fire, put a layer of 3 to 4 centimeters of coal dust on the bottom; 3 to 4 centimeters higher place a grate on which the articles to be treated are laid. Close the vessel and heat for about ½ hour, maintaining the bottom of the vessel at a dark red. At the end of this time, retire from the fire and take out the articles which have acquired a handsome layer of black enamel. This brilliant coating is very durable and permits of exposing the pieces thus treated to all the variations of temperature. A good result is also obtained by covering the objects with a hot solution of sulphur in essence of turpentine.

Cold Soldering.—For soldering articles which cannot stand an elevated temperature, the following process may be employed: Take powdered copper precipitated from a solution of sulphate by means of zinc and mix it in a cast-iron or porcelain mortar with concentrated sulphuric acid. The number of parts of copper varies according to the degree of hardness which it is wished to obtain. Next add, stirring constantly, 70 parts of mercury, and when the amalgam is finished, allow to cool. At the end of 10 to 12 hours the composition is sufficiently hard. For use, heat it until it acquires the consistence of wax. Apply to the surfaces, and, when cooled, it will adhere with great tenacity.

To Clean Gummed-Up Springs.—Frequently we come across springs, especially in old table clocks, to which the resinified oil that has hardened to a tough crust adheres so tenaciously that petroleum or benzine does not accomplish its removal. Sometimes a knife is called in as an aid, though not to the benefit of the spring. Aside from the fact that a thorough cleaning of the spring is never attained with the said liquid, the process is slow. Take caustic soda, dissolve it in a vessel filled with water, preferably warm water, as it accelerates the work; place the spring in it and leave it therein for about one-half hour. Any oil still adhering may now easily be taken off with a hard brush; next, dry the spring with a clean cloth. In this manner gummed-up parts of tower clocks, locks, etc., may be quickly and thoroughly cleaned, and oil paint may be removed from metal or wood. The lye is sharp, but free from danger, nor are the steel parts attacked by it.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, APRIL 10, 1901. VOL. XLII. No. 10.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

STATE RELATION TO OPTICAL SCHOOLS.

IT is time to talk to the point on the proper relation of the State to optical schools. What should this relation be? In brief, the State's relationship to optical schools should be the same as to any private academy—nil. The State has business of its own to attend to. It is willing that any legitimate educational enterprise should exist. It is willing to incorporate any such educational enterprise provided it states specifically the purposes for which it proposes to be incorporated, limits itself under the charter to those purposes and pays the necessary fees of incorporation. Beyond that the State is a disinterested spectator. Incorporation confers no privilege or authority except the bare franchise to do business as a corporation. Incorporation is a limitation upon enterprise, not an enlargement. A private individual, or an association of private individuals, can do whatever a corporation can do and much more besides, for, not being an artificial person, it is not bound by the limitations imposed upon artificial persons. We notice some schools advertising themselves and their diplomas under the line, "By State authority." This is an entirely misleading phrase. It is meant to be. The State gives neither of these institutions any such authority. The State merely grants them the right to do business as a corporation and under a corporate name *provided they do no other business than that proposed* in their application to the Secretary of State for a charter. The State knows nothing about their course of instruction or whether they instruct at all or not. It does not supervise their work in any way. It grants no privileges whatever to graduates of such institutions. It confers no authority upon them. It doesn't recognize them or the school in any way. No other State is bound to give them the least recognition. The expression "By State authority" is simply put in to make the ignorant believe that in some way the State is back of the school. It is a "catch student" phrase and indicates a weak system of instruction, for any system must be weak that deceives or tries to deceive students or prospective students in this manner. It is afraid to stand on its own merits as a school and tries to don this weak regalia of the State to make its course go down.

Manufacture of Optical Glasses in Germany.

THE perfection of the lenses and optical glasses exhibited by Germany at the Paris Exposition recently was remarkable. The development of this manufacture is due to causes widely different from those recently assigned by our English confrère, *Nature*. At an exhibition of scientific apparatus in London, in 1876, Mr. Abbe in a report pointed out the gaps which then existed in the manufacture of optical instruments and the need of glasses having, besides dispersive power and the index of refraction, some different properties from those then found in the workshops of opticians.

With the aid of Mr. Schott, at Jena, he undertook to realize his ideal about 1881. His first care was to create a well equipped laboratory whose catalogue in 1886 contained this phrase: "Our industrial enterprise rests upon scientific researches on the relations existing between the optical properties of amorphous fluxes and their chemical constitution." The experimental work of Messrs. Abbe and Schott was only possible from large, though intermittent, subsidies of the State. Consequently, from 1888, almost all the optical glass employed in Germany came from the national manufactory; in 1898, it was exported in bulk to the extent of more than 750,000 francs; the exports of optical instruments, properly so-called, telescopes, spectacles, etc., amounted the same year to more than 6,000,000 francs. To-day the manufacture gives employment to about 5,000 workmen.

At the outset of this enterprise only six constituents entered into the composition of glass. Since 1888, it has become possible to combine with these in a proportion of at least 10 per cent. more than 28 others, the effect of each of which on the dispersion and the index refraction has been carefully determined. For example, it has been found that with the addition of boron, the proportion of the length of the blue extremity of the spectrum to that of the red is reduced, while fluorine, potassium and sodium give the opposite results.

An ordinary achromatic lens, uniting two colors of the spectrum, is formed by the combination of a lens of crown glass with another of flint glass giving the same total dispersion; but although this total dispersion may be the same for both, it is unequally distributed along the spectrum: in flint glass the dispersion of the blue extremity is greatest, that of the red more feeble than in the crown glass. It follows that light coming from a white source is not white after having traversed the lens; it remains a "secondary spectrum" whose presence has rendered the progress of the microscope so difficult. By combining a large proportion of boron with flint glass, Mr. Abbe has succeeded in producing a spectrum very similar to that of crown glass. He has shown that with two glasses of this kind it is possible to combine three colors in place of two. The resulting spectrum is much reduced in length and is called "tertiary spectrum."

The ordinary microscopic lens formed of two glasses can be corrected of axial aberration for one color only. Mr. Abbe has shown that borated and phosphorated lenses, combined with a lens of fluorspar, have their axial aberration corrected for two colors. To these lenses he gives the name *apochromatics*. It was more difficult to reduce the secondary spectrum by lengthening the red extremity of the crown glass spectrum. By adding fluorspar, potassium or sodium this difficulty was overcome.

The glass for photography, thermometers and barometers has likewise received numerous improvements. But we have said enough to show the rôle that science and method, the well equipped scientific laboratory, has to play in industrial invention.

France has long held the first rank in the glass industry, thanks to the scientific attainments of two men, Messrs. Feil and Mantois, though working with insufficient capital. With a laboratory and suitable equipment, conducted by true scientists and sustained by sufficient financial resources, invention ought to become a manufacture *sui generis*.

Everyone knows that Edison in the United States has created such a laboratory, whence so many marvelous inventions have been launched. In Germany, it seems that, in all the great industries, there are two groups of engineers, the one weighed down with the burden of today, the other specially appointed to researches sustained by large resources. This is a kind of mobilization of intellectual activities to be compared for order, method and fruitfulness to the famous mobilization of Moltke in military matters.—Translated from *La Nature*.

Optical Department.

[Continued from page 61]

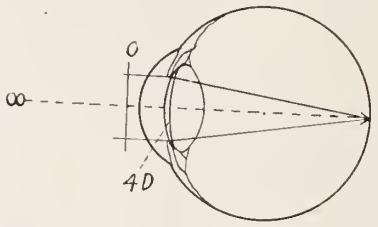
DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[Commenced in issue of Feb. 13.]

HYPEROPIC PRESBYOPIA.

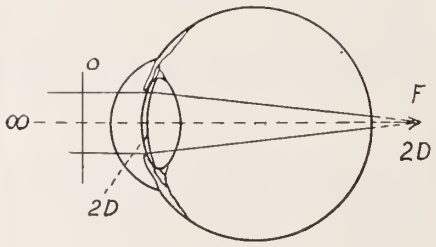
THE *static* refraction of the eye is its positive lens power without accommodation. It is the lens power of the eye when the accommodation is in repose. This power of the eye is stationary, except for slight changes in advancing years, due probably to the shrinkage of the humors and slight flattening of the cornea, lens, or both. The eye can never exercise less lens power than that represented by its static refraction or static dioptric value. This is not to say that all eyes, or even all emmetropic eyes, have equal static power. A long emmetropic eye has less static power than a short emmetropic eye, or it would be myopic, or the short eye hyperopic. Roughly averaging eyes on the basis of curvature and indices of refraction of the media and the average dimensions, it may be said that the static power is about 53 D. for emmetropia. Hyperopia is an insufficiency of the eye's static power, for even if the hyperopia be considered due to the shortness of the eye or the nearness of the retina to the lens, the static power is insufficient, since it is unequal to the work required of it for emmetropia. A hyperopic eye in order to be at rest (accommodative inaction) while viewing the distant type, must receive concave or negative waves of light from such object. As all waves of light evolving in a homogeneous medium are convex, or, from a distant object, practically plane or neutral, there are no natural waves adapted to give the eye that rest. A plus lens before such an eye converts the plane waves from the distant object into concave waves, and if the lens is of suitable dioptric power, transmits to the hyperopic eye waves of such concavity that it can impart the remaining concavity required to center or focus them at the retina. In "correcting" hyperopia with a plus lens we are, therefore, not correcting the eye in the least, but we are adapting the waves of light to its insufficient static power, so that each pencil or series of waves of light from the distant object are focused at the retina without accommodation. The eye is thus enabled to view the distant object and perceive it distinctly without muscular or nerve action. This leaves it all of its accommodative force to be used for near objects, when the waves become convex by reason of such nearness.

The dynamic power of an eye is that power which is or may be added to the static power by accommodative action. It is greatest in young people, in whom the muscles are capable of great contraction and the humors and membranes possess greatest elasticity and pliability. Nerve force is at such time more spontaneous also and the eye has great accommodative capacity. But the dynamic power of the eye is simply a capacity for action. It will not act without a stimulus and the stimulus to accommodative action is either (1) nearness of the object or convexity of the waves, and the tendency of the focus to recede beyond the retina unless accommodation is exercised; or (2) hyperopia, which requires accommodative action, even for the distant object, and plane waves, and greater accommodation for the near object and convex waves. The dynamic power of an eye is first engaged in correcting hyperopia, or adding sufficient power to the eye's static refraction to enable it to focus plane waves at the retina. As the amplitude, or total



12*a*.
Vigorous eye at age of 30 years, with 4d. hyperopia, uncorrected, viewing distant objects.

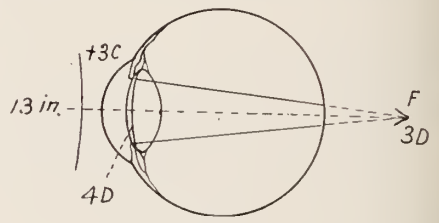
power of accommodation, lessens rapidly with advancing age, if an eye has considerable hyperopia it will not be long before the accommodation will be greatly taxed to correct the hyperopia and enable the eye to see the distant object, or focus the plane waves upon the retina. But long before it experiences this difficulty it will be unable to focus convex waves from the near object. It is on this account that hyperopic eyes fail first for the near object and later for the object at a distance. When hyperopes find that they are unable to read and that the letters on a printed page blur and run together, although they can see at a distance "just as well as ever," they think that "reading glasses" are all they need. When one under the age of 40, unless some preceding debilitating illness accounts for it, shows these symptoms, or reports that in reading at the ordinary distance the letters blur and run together and the paper or



13*a*.
Fatigued eye of 4d. hyperopia, uncorrected at age of 40 years, attempting to see distant objects.

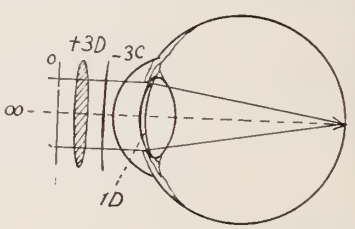
book has to be held at a distance to see distinctly, the prognosis is hyperopia as a matter of course. If plus lenses are prescribed for distance, and the accommodative action required to neutralize or correct the hyperopia is released, the glasses remove the difficulty. But these lenses should be worn constantly and not for reading merely, for otherwise accommodation must be active all the time and the ciliary muscles be under constant tension, which is not only a strain of the accommodative function but has an inductive effect in producing many nervous disturbances and derangements. Of course, the tests will show whether there is in fact hyperopia or not, but not usually all of the hyperopia, if present.

The concealed portion of the hyperopia may be latent, or due to ciliary spasm or cramp. This effect is produced by the long preceding tension upon the ciliary to correct the hyperopia. The doctors, as we have noted, consider that the only means of reaching and determining the amount of such concealed hyperopia is to instill a drug that paralyzes the ciliary muscle and relaxes the spasm, and so it is, if there is a real spasm. But what is the effect or value of finding latent hyperopia in this manner? It cannot be covered by a plus lens and re-



12*b*.
Same eye attempting to read at 13 inches.

laxed, for as soon as the effects of the drug wear off the spasm reasserts itself and the glasses prove too strong for distinct vision, except at near points. The return of the spasm, with such lenses on, causes the eye to become physiologically myopic instead of artificially emmetropic. Nor do the doctors try to cover all of the latent. Sad experience has taught them better. They cover only a part of the so-called latent hyperopia and trust to the ciliary to relax that amount. This is merely guessing. The better way is to fog out all the hyperopia possible, and when the wearing of the strongest plus lenses that are acceptable for awhile relaxes the ciliary or part of the latent, increase them to cover that which has become manifest, and save people the discomfort and annoyance—not to say danger—of having their vision practically destroyed for several days, for to atropize the eyes thoroughly means several days of such



13*b*.
Same eye, corrected for manifest hyperopia, viewing distant object.

discomfort, in which even the distant object is blurred. But often muscular factors entirely independent of a ciliary spasm cause hyperopia to conceal itself, though manifest enough when proper means are used to bring it to the surface. This is not latent hyperopia and there is no excuse for the drug in such cases.

If hyperopia is in excess of the power of accommodation to neutralize, distant vision is marred to some extent. The accommodation may have, as at 30 years, an amplitude of 7 D. But that represents the total and only a portion can be used comfortably and continuously. The usable part is considered to be about one-half the total amount, or, in the case cited, 3.50 D. A hyperope of 4.00 D. would then

Optical Department.

[*Continued from page 62.*]

have trouble at the age of 30 years to see distant objects distinctly. When fresh and vigorous his eyes would not bother him except for reading, but when fatigued even distant vision would be impaired. If 3 D. of hyperopia were manifest, the other 1 D. being latent, and the former were covered with a +3.00 D. lens, most of the trouble would be eliminated. With +3.00 D. lenses distant objects would be distinct and he would still have available 6.00 D. amplitude of accommodation, but only 2.50 D. could be used comfortably in reading at 13 inches, leaving a reserve of 3.50 D. for extraordinary occasions. Later, the wearing of the +3.00 D. constantly would relax the other 1 D. and he could then wear his full distance correction of +4.00 D., which would leave him all of his accommodation for near seeing. He would need it all at 40 years, for by that time the amplitude will have become about 4.50 D., one-half of which is but 2.25 D., and perhaps something besides, for at this age real presbyopia appears.

(Hypcropic Presbyopia to be continued.)

The Solomonson Optical Co., Cleveland, O., are now located at 88 Euclid Ave., having removed from their old location on Superior St. within the past few days. This firm commenced business in Cleveland in 1855, under the American house. In 1873 they removed to under the Forest City house, where they have been established until the present time. The new store is one of the finest of its kind in the city and is fitted out with all the latest improvements and arrangements for testing eyes.

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Encyclopedia-Dictionary and Reference Handbook of the Ophthalmic Sciences.

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By R. H. Knowles, M.D.

[*Commenced in issue of July 6, 1898.—Continued from page 58, Feb. 20, 1901.*]

Part LXXI.

Porta, B. Born in Italy 1540, died 1615. His writings cover several subjects, among which appear dissertations upon optics. He was the father of the camera obscura.

Positive (*pos'-it-ive*). [Latin, *positious* = decisive.] That which is real and absolute. The Positive Surface of a periscopic lens is the convex surface.

Post (*post*). [Latin, *post* = behind.] A Latin prefix meaning that which follows.

Prae (*pre*). [Latin, *præ* = before.] A Latin prefix meaning that which is in advance or in front of. Synonym: **Pre.**

Pragmatagnosia (*prag-mat-ag-no'-si-a*). [Greek, *pragma* = object + *agnosia* = non-remembrance.] A want of power to recall to mind the knowledge of ever having seen an object which should be a familiar one. Visual Pragmatagnosia is an abnormal condition in which one is blind to seeing an object.

Pragmatamnesia (*prag-mat-am-ne'-si-a*). [Greek, *pragma* = object + *amnesia* = loss of remembrance.] An abnormal state in which there is no power to remember having seen an object after once an impression has been made upon the mind. Visual Pragmatamnesia applies to the inability to recall an image formed upon the retina.

Pray's Test Letters (*Pray's test let'-ters*). [Proper name + Latin, *testa* = a crucible + Latin, *liters* = a letter.] An astigmatic arrangement of large capital letters for the purpose of subjectively determining astigmatism.

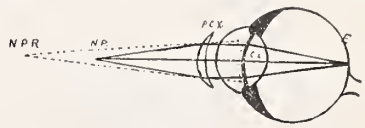
Precorneal (*pre-cor'-ne-al*). [Latin, *præ* = in front + *corneus* = a horny substance.] That which is placed in front of or before the cornea.

Preretina (*pre-ret'-in-a*). [Latin, *præ* = in front + *retina* = the retina.] That portion of the retinal element which lies anterior to the ora-serrata.

Preretinal (*pre-ret'-in-al*). [Latin, *præ* = in front + *retina* = the retina.] That which pertains to the portion of the retina located anterior to the ora-serrata.

Presbyope (*pres'-by-ope*). [Greek, *presbus* = an aged person + *ops* = an eye.] An individual who has passed beyond the 45th year.

Presbyopia (*pres-by-o'-pi-a*). [Greek, *presbus* = an aged person + *opsis* = eyesight.] A state or condition of the eyes in which, from progressive hardness and consequent inelasticity of the crystalline lens, the near-point (punctum-proximum) recedes, so that it is necessary to prescribe



PRESBYOPIA.

convex spherical lenses in order to make up for the convexity of the crystalline lens, according to the law deduced by Donders, that for every five years after the 40th year, an additional dioptre convex spherical lens will be required in order that the patient may read, sew, etc., etc., at the convenient range of 14 inches from the eyes.

Donders' Law for Presbyopia:

45 years of age, + 1 D.$^{s.}$
50 " " " + 2 D.$^{s.}$
55 " " " + 3 D.$^{s.}$
60 " " " + 4 D.$^{s.}$

There may be a few exceptions to the above principle, but, other things being equal, the law stands undisputed. After the 60th year the convex spherical lens required nearly makes up for the sum total of extra convexity of the crystalline lens, so that the + 4 D.^{s} will remain for a longer or shorter period of time, as the case may be. In a presbyope who has attained his 70th year, the far-point and the near-point are identical; in other words, the crystalline lens has become so hard that the weakened ciliary body lacks ability to make any impression upon it, in addition to which the crystalline lens has become shrunken, so that lenses of at least one dioptre will be required for service at the distance point for this apparent hyopia; and another pair of very strong convex spherical lenses for reading, sewing, etc., etc. A presbyopic patient may also suffer from an error of refraction (hyperopia, myopia, astigmatism) in which instance the error should first be corrected, after which additional convex spherical lenses according to Donders' Law will be required for reading, etc., etc. Synonyms: **Old Sight; Presbytia.**

(To be continued.)



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Optical Department.

[*Continued from page 63.*]

Charles Ferry, Sumpter, Ore., is now visiting at Granite, Ore.

A. Frank, optician, has located at 176 State St., Bridgeport, Conn.

P. N. Nelson, Galesville, Wis., has added a De Zeng refractometer to his equipment.

K. Birge, Davenport, Wash., has engaged the services of a graduate optician to assist him.

Daniel Rochet, with the Ponder Optical Co., Denver, Col., has just returned from a trip to the Pacific coast.

Mr. Warner, of Warner & Swasey, Cleveland, O., last week called on the trade of San Francisco, Cal.

S. H. Grater, who has been Marlboro, Mass., agent for M. B. Franklin, will go into business for himself at Waterbury, Conn.

Charles Franz, Dubuque, Ia., has lately added improved instruments to his optical department and now has a well equipped department.

R. D. Hubbard, who visited in Kansas City, Mo., last week, has returned to Des Moines, Ia., where he is manager of the Columbian Optical Co.

G. W. Pearce, of the Bay State Optical Co., and W. H. Hurlbert, of the Providence Optical Co., called on Kansas City, Mo., jobbers last week.

John J. Brands is making his first trip for the Merry Optical Co., Kansas City, Mo. His territory will be Missouri, Kansas and Indian Territory.

J. E. Reeves, Groton, S. Dak., has closed his jewelry store and has gone to Leeds, N. Dak., to hold a claim. He will engage in the optical business in the Fall.

C. T. Brown, of Philadelphia, Pa., has rented a store at Rutland, Vt., and opened a parlor. Mr. Brown is a graduate of the Philadelphia Optical College.

M. C. Rosenfield, Leavenworth, Kan., and H. P. Hall, whose stock was destroyed by the fire in the recent conflagration at Carthage, Mo., were in Kansas City, Mo., last week, buying optical goods.

D. V. Brown, 740 Sansom St., Philadelphia, Pa., wholesale optician, has bought the exclusive control for the United States of the ratchet screw for eyeglasses, a recently patented invention of considerable merit.

Will C. Avery, who was with the Merry Optical Co., Kansas City, Mo., for 18 months, will travel for the Des Moines, Ia., branch of the Geneva Optical Co. His territory will be Kansas, Missouri and southwestern Iowa.

The Hirsh Optical Institute have filed articles of incorporation under the laws of Missouri. The officers of the company will be H. A. Hirsh, Dr. Slusher and M. E. Lobenstein, Cedar Rapids. They are located at 12th and Main Sts.

F. D. Ausman, who has recently purchased the jewelry stock of F. H. Seashols, St. Mary's, O., is in Chicago, where he will complete a course in the Chicago Ophthalmic College. Having spent considerable time already in the study of optics he expects to complete the course in a short time and use the knowledge in his business.

Mr. and Mrs. E. F. Kirchgessner, Adrian, Mich., will open optical parlors at 250 Woodward Ave., Detroit, Mich. Their jewelry store at Adrian will be continued as usual.

The White-Haines Optical Co., Columbus, O., have moved into the new room in the *Dispatch* building, which has been fitted up especially for the business. Mr. White and Mr. Haines are both young men and through experience are well equipped for the business of manufacturing and jobbing opticians. While there is opposition in Columbus, it is not as strong as in many places, and the new house will have a fertile field to draw from. Joseph Lheureux, formerly foreman of the Whittlesey Optical Co., Cleveland, O., has taken the same position with this company. The plant will be in operation some time this week.

F. E. Robbins, Elmira, N. Y., who for the past 10 years has had charge of the optical department at F. S. Ayres's jewelry store, has opened one of the most complete and scientific optical establishments in southern or central New York. Electricity and other modern methods for examining the eyes and fitting glasses will be employed. The prescription department is supplied with electric power and the latest improved optical machinery for grinding lenses and making repairs. Mr. Robbins is treasurer of the Optical Society of the State of New York and a graduate of the Chicago Ophthalmological College and Hospital.

Treasurer G. N. Wall, of the American Optical Co., Southbridge, Mass., has filed the following annual corporation report with the Secretary of the Commonwealth, Boston:

Real estate and buildings	$154,550
Machinery	108,250
Cash and debts received	262,062
Manufactures and merchandise	491,303
Miscellaneous	12,000
Total	$1,028,165
Capital stock	$60,000
Debts	24,375
Profit and loss	693,790
Reserved for depreciation	250,000
Total	$1,028,165

Charles A. Chase and A. C. Munroe, trustees of the Worcester Optical Co., Worcester, Mass., have disposed of the special optical machinery and stock of the company, a part going to the Central Optical Co., of Southbridge, Mass., a part to the Webster Optical Co. and the balance to George J. Kirby & Co., Providence, R. I. The factory is not entirely shut down, as a part has been in constant use by a file manufacturer. The trustees have had numerous offers to rent portions of the premises and could have filled the buildings with tenants, had they been so situated as to do so. They, however, have felt it to be their duty to dispose of the property outright and will do so in some way very soon. Several parties are considering the purchase of the property, which is in excellent condition. One feature of the property that manufacturers appreciate is a large unfailing spring of water.

THE HOROLOGICAL REVIEW

The Perret Campyloscope.

AT the present time, when the verification of the theoretical curves of balance springs is occupying more and more attention, it is desirable to call attention to an instrument contrived and constructed by Paul Perret, an adjuster at Chaux-de-Fonds. His campyloscope was exhibited at Paris some time ago,

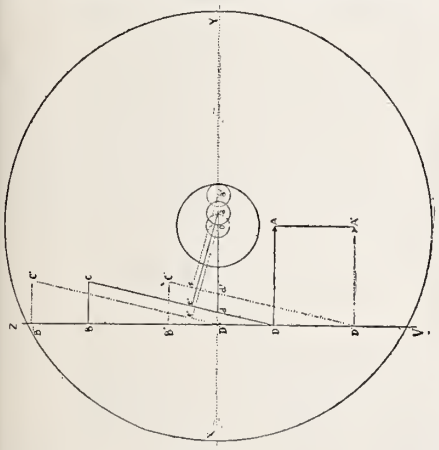


FIG. 1.

but has since remained comparatively unknown. The cause can only be attributed to its high price, rendered necessary by the great accuracy of its construction. The principle on which it is based is very simple: Suppose (Fig. 1) two rectilinear metallic pieces, forming with each other an angle represented by *B D C*, and that this angle is movable; that is to say, that its apex *D* can slide along a straight line *V Z*, without deviating from it. The opening of the angle can be adjusted at will by means of a nut-screw placed according to *B C*. Imagine, then, a triangle *a e d*, likewise movable, but invariably following the direction *X Y* at right angles to *V Z*—admitting that the movement of the system *B D C*, following the direction *V Z*, has for a consequence the movement of the triangle *a e d* following *X Y*—the point *a* will pass over courses proportional to courses passed over by the point *D*, in such a way that there will be a constant ratio $\frac{D\,D'}{a\,a'}$ for all the successive positions occupied by the point *D* along *V Z*.

Now, if the point *D* is furnished with an alidade *D A*, invariable in length and direction, and perpendicular to *V Z*, and if the movable point *a* is determined by the projection of the optical axis of a compound microscope, the eye can then follow over a very small piece, with a magnifier from 15 to 30 fold, a line to be followed on a drawing of large scale with the alidade *D A*. Thus, in causing all the points composing a straight line, such as *A A'*, to follow to the extremity of the alidade, the microscope will meet on a small scale displacements proportioned to the opening of the angle *B D C*.

This system will, therefore, answer for verifying on a microscopic piece the perfect alignment of all the points composing a straight line. In order to be able to verify also all the points forming any curve, the apparatus is constructed in such a way that the drawing on a large scale may be placed conveniently on a circular platform moving around the center *O* of the apparatus. The piece to be verified is placed on a disk raised higher but participating in the circular movement of the platform, as represented in Fig. 2. So in combining the circular movement of the platform with the rectilinear movement of the alidade, the position of all the points forming any curve can be verified.

It is sufficient to place the pieces to be verified on the platform in such a way that the contours of the object can be followed with the microscope, at the same time as the contours of the drawing are made to follow the alidade. In order to observe strictly the optical center of the microscope, the sight-piece is fitted with two very fine wires corresponding to two diameters, crossing each other at right angles. The object can be retouched without withdrawing it from the

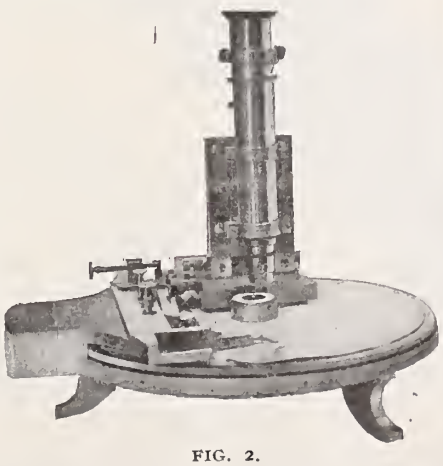


FIG. 2.

instrument, as in the case of balance spring curves, the microscope and the support being very easily removed. The mathematical precision of this useful instrument is thus subordinated to its perfect practical operation.

After a little experience, all terminal curves, whether interior or exterior, can be verified and corrected in a very limited time and with inconceivably less trouble and more exactness than with ordinary systems. —Translated from the *Revue Internationale de L'Horlogerie*.

Uniform Standard Time.

SINCE Jan. 1, 1901, Spain has been added to the nations using standard time, that is, Greenwich time. The situation now is as follows:

Great Britain, Belgium, Holland and Spain have the same time. Greenwich noon (0 hour) is taken as the instant of standard noon all over these countries.

When it is noon at Greenwich the standard time is 1 P. M. over all Sweden, Norway, Denmark, Germany, Austria, Switzerland, Italy, Bosnia and Servia; and 2 P. M. over all Russia, Roumania, Bulgaria and Turkey. France and Portugal still keep to Paris and Lisbon local times respectively. The time over all Cape Colony is 1.30 P. M. at Greenwich noon, and in Natal is 2 P. M.

When it is noon at Greenwich the time in West Australia is 8 P. M.; in Japan 9 P. M.; in South Australia, 9.30 P. M.; in Victoria, Queensland and New South Wales, 10 P. M., and in New Zealand, 11.30 P. M.

Greenwich time prevails over all the oceans of the globe. Ships, with few exceptions keep their chronometers running on Greenwich time, though the work of the ships is always done by local reckoning.

In the United States and Canada standard time is from four, five, six, seven or eight hours slower than Greenwich time. When it is noon at Greenwich the time at Halifax is 8 A. M.; at New York, 7 A. M.; at St. Louis, 6 A. M.; at Denver, 5 A. M.; at San Francisco, 4 A. M. The time in Mexico is the same as Denver standard time. Alaska uses, at present, the standard time of San Francisco. The time of Hawaii will probably be 10 hours slower than Greenwich time, while that of the Philippine Islands will be eight hours faster. When it is noon at Greenwich, Hawaiian standard time will be 2 A. M. and Manila time 8 P. M. The system of standard time has so many practical conveniences that it is likely to be extended to all civilized countries in time. The day in Spain is divided into 24 hours (midnight = 24 o'clock), but in most other countries it is separated into two parts of 12 hours each (midnight and noon are each 12 o'clock).

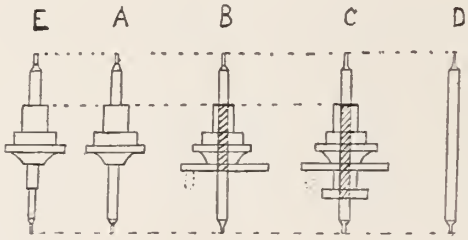
H. J. Croskill, Lunenburg, N. S., is removing to Chester.

New Form of Balance-Staff for Lever Watches.

HOROLOGY, like other industries, goes on toward perfection, notwithstanding some useless inventions, says the *Moniteur de la Bijouterie et de L'Horlogerie*. Various improvements have taken place in the smaller parts of watches. The lever escapement has replaced advantageously the cylinder escapement even in very small ladies' watches. Customers have become more difficult to suit; they are more exacting as to the accuracy of time. They talk now not of a watch varying so many minutes in a day, but so many minutes in a month, or so many minutes in a year. This is true even of quite low priced timepieces.

The lever escapement seems to give satisfaction, and its adjustment can avoid criticism, though many watchmakers experience inconvenience with this escapement, especially in repairing. When the pivot of a cylinder watch is broken the cylinder plug can be replaced by another pivot to be found at the dealers in supplies. If the entire cylinder needs replacing, finished cylinders of all sizes and heights can also be obtained. This is a very great advantage, both with respect to the time saved and the difficulty of the work. But when a pivot is broken in a timepiece with lever escapement it is necessary either to bore the staff and insert a pivot or to replace the entire staff. This is a long and delicate operation, necessitating for a single pivot a greater expense than the replacement of a cylinder plug.

To obviate this, interchangeable pieces have been made. This would be more advantageous if the types or calibers of lever watches were not so numerous. The dealer, when applied to, could ask "Is it for a French caliber, or a Swiss or an American?" and find the piece wanted at once. But the interchangeable pieces are not all within the reach of Paris watchmakers generally, and still less of those of the provinces or those living at a distance from the dealers in supplies.



So the replacement of a balance-staff or merely the pivot of a balance-staff of a lever watch is a work dreaded by many watchmakers. Can this difficulty be lessened? We answer in the affirmative. and believe that, in consequence of a new invention, it will be easier in the future to replace a balance-staff than a cylinder plug, notwithstanding its improbability at first sight.

The illustration represents in *A* and in *E* models of staffs in current use employed for the table-roller, or for the double roller. It represents: In *D*, a staff of the new model for double roller or for the table-roller. In B, the roller with its connection made of a single piece with a cavity through the center, represented by oblique marks. In *C*, the same for double roller. The whole is turned out of a single piece and rests on a smooth staff or rod, passing through the piece.

A watchmaker can understand from an examination of the illustration the facility that this modification will cause in replacing a staff; the balance not being a part of the piece and the adjustment of the balance-spring collet never requiring change. It is sufficient in case of the breaking of a pivot to knock out the staff with a slight blow of a hammer on the point of the lower pivot, and to introduce a new pivot-staff in its place. An assortment will be found at the dealer's, as is now the case with plugs and pivoted cylinders. In case the watchmaker is at too great a distance from the dealer or prefers to make the staff himself, the work is so simplified that it may be entrusted even to an apprentice.

The measuring of the height of the roller or rollers and the position of the balance can be quickly found, and these pieces affixed at the proper points. The pivot-staff or rod, when of the exact length needed, as represented in *D*, can be introduced simply with the aid of a small hollow punch, a kind of guard pivot, of steel or of brass.

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

POTS AND PEDESTALS IN BLENDED COLORINGS.

FOR the coming Summer season S. A. Weller has put on display at his warerooms, 57 Park Pl., New York, an especially fine assortment of jardinieres, pots and pedestals in his Louwelsa and Aurelian wares with their beautiful blended colorings. He shows many new and rich pieces in several sizes and many shapes, wherein the decorations are mainly large flowers or figures. Dog heads are now prominent on the newest vases of Louwelsa and come on a number of former shapes which have been revived with great success.

*

CUT GLASS FOR JUNE WEDDINGS.

THE approaching wedding season has greatly increased the cut glass business, particularly with jewelers handling a fine and rich grade of decorated and engraved glass ware. The Pairpoint Corporation report an especially busy season, and to meet the demands now made on them have introduced a large number of new cuttings and new pieces at their New York salesrooms, 38 Murray St. These include six new patterns in bowls, two of which show handsome variations of their well known bull's-eye and prism design. A number of the new vases are in large sizes and show some unique features in overlapped lens cutting. Wide mouthed pitchers are now here in a great variety in quart, three pint and two quart sizes, and show not only many variations in shapes but all the principal cuttings which the company are now running.

*

RICH EFFECTS IN POUYAT CHINA.

THE striking feature of this year's display of samples of the Pouyat Limoges china lies in the richness and variety of the assortment. The collection shown by the New York agents for this ware, Paroutaud & Watson, 50 W. Broadway, is superior in these respects to any line of Pouyat china ever before imported, not excluding the first displays made by this firm that were noted for their unusual richness. Bands still play a prominent part in the decoration and run from the daintiest flower effects to the rich inch gold bands decorated in many ways. Monochrome bands are also shown in many colors. Plates, as usual, form the line of greatest interest to jewelers, while in addition there are an excellent assortment of vases and plaques and a host of small novelties particularly adapted to the needs of this trade. Strong colorings are prominent, while the art nouveau influence is more strongly shown in this display than in that of any other French china on the market.

*

GESSOART WARE AND SMALL NOVELTIES.

THE increase in the making of Oriental and cozy corners has given rise to a demand for masks and heads in colored terra cotta which L. W. Levy & Co., 194 Broadway, New York, are now calling to the attention of the jewelry trade. These are in the firm's Gessoart ware and show a perfection in coloring and detail equal to imported terra cotta. In addition to the Gessoart, this concern are now offering new assortments in the many art lines which they import for the jewelers, especially in French china decorated by American artists, electrical bronzes, beer steins and small novelties suitable for the stock of the jewelry stores at Summer resorts.

THE RAMBLER.

The Prussian Crown Treasures.

THE gold and silver treasure of the Royal House of Prussia, which the Kaiser permitted the participants of the Goldsmiths' Day at Berlin (held from Nov. 1 to Nov. 4) to inspect, has a history of incredible magnificence, which excels a hundredfold all former representations of the wealth of silver and gold vessels, etc., which Frederick the Great is said to have found in evidence at his ascension to the throne.

This great treasure represents a respectable number of millions of dollars. The visitor of the Royal castle is familiar with the large silver buffet in the "Rittersaal," and whoever has had an opportunity to see a royal gala dinner table knows the costly wedding presents of Emperor William II. and his father, as well as the wealth of gold and silver show pieces.

But very seldom a chance is afforded to view the valuables, which are kept in the fireproof rooms of the Royal castle. There lies a stone of enormous value, of whose possession the royal Prussian house can justly boast, viz.: the well known "Regent" or "Pitt." This diamond, weighing 136¾ karats, is of the first water; it is square in shape with rounded-off corners. It has a remarkably fateful history. The Duke of Orleans, prince regent of France, bought it from Pitt, an Englishman. At the time of the French Revolution it was pawned with a Berlin merchant named Preskow. Later it was used by Napoleon I. as a pommel and finally taken as booty by the Prussians in the battle of Belle Alliance (Waterloo). That there are many other large diamonds in the Prussian royal treasure hardly requires mention.

What is remarkable in this collection, however, is the large number of pieces of jewelry from the time of the Renaissance, the flowering period of German goldsmithing. They are old heirlooms or else have been found in the burial vaults of the Cathedral in various coffins of the ancestors of the Prussian dynasty.

One of the coffins contained, wrapped in a black velvet cloak, a skeleton, around whose neck was wound a chain with pendants, while the mantle was covered with large pins in the form of rosettes. This trinket, wonderfully worked in gold and enamel, is a masterpiece. The chain and many other pieces of jewelry found in the coffins were incorporated with the crown treasure on the instigation of Crown Prince Frederick William, subsequently Emperor Frederick III. The crown treasure includes another chain, the links of which consist alternately of interlaced hands of white enamel and the lozenge shield of Saxony in gold, with similar lozenge shaped pendants. The whole is of exceedingly delicate workmanship and of marvelous effect. Very beautiful is an ear pendant representing a mermaid making music, in flesh tint enamel, whose double fish tail is in green enamel. In the division of the tail shines a pearl. Quite wonderful is a large quadrilateral brooch with a sapphire in the center surrounded by deep blue enamel, while the rest is executed in blue, red and green enamel and set with symmetrically placed pearls. A large brooch-like button shows a white enameled flower, whose chalice is formed by a ruby reposing on two crossed golden scepters, terminating in round pearls, while three green enameled rose leaves are inserted on the side and below, a large, pendant pearl concluding the piece. Among some other buttons there is a triangular one with blue enamel and pearls, and a rosette shaped one, divided by five blue enameled radial stripes, both of exquisite workmanship. The treasure embraces many more pieces of immense value.

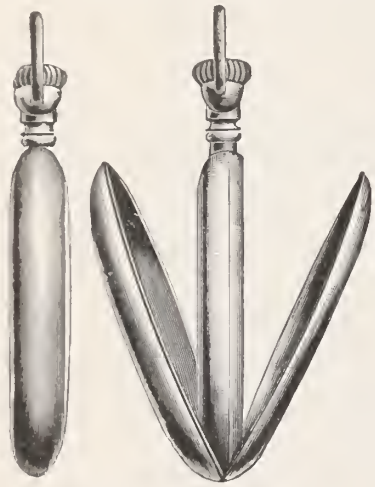
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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

SPECTACLE AND EYEGLASS FRAME REPAIRING.

(Continued.)

THEN when the ends are in the right position, blow an easy, steady flame onto the edges, and heat as little on either side of the joint as possible—until the solder flows through and around the break. As soon as the solder flows stop blowing and pour pickle over the joint, which will remove the borax and fire coat. A pair of spectacles should never be allowed to lie in or be dipped into the pickle bath, as the acid will attack the steel rivets and screws and cause the gold to become coated very red. One can easily see that the latter method of soldering would be difficult for the beginner, but after some practice it can be mastered by any persevering workman. The reader also can see that this way of soldering is very rapid and useful for soldering the eye wire, no matter where broken; for soldering on broken off joints or end pieces, in which case the end piece is perfectly cleaned and the solder is laid on the eye wire, which has been moistened with the borax paste. Then the frame is held in the left hand and the end piece in a pair of tweezers is held in the right hand, and, with the blow pipe between the teeth, the work is easily and quickly done. Side pieces are held in the same manner to be repaired.

The question has often been raised as to the best way to repair broken side pieces. Some repairers place ferrules over the broken parts and solder with soft solder. This is a questionable practice and is condemned by every workman who takes pride in his work. Others claim that to file the ends off even and to solder, after which the solder is allowed to remain so that the break will be in the middle of the circular lump, is the best way. This is a very good way, but our experience has shown us that the best joint in side pieces is made by beveling each end so that the ends will overlap and at the same time retain the thickness of the side piece. Then, after soldering, the surplus solder is filed off nicely, so that it does not have a lumpy appearance. Of course, we do not mean to file the solder off entirely, but just sufficiently to make it an even swell and not an unsightly lump. The beginner should remove side pieces to repair them, but more advanced workmen can solder a break three-fourths of an inch or less from the end piece by holding the frame in his fingers.

All spectacle frames, whether gold, gold filled, silver, steel or alumnico, are soldered in the same manner as the gold frames. The steel and alumnico frames have the fire coat and borax removed by filing and scraping instead of being cleaned in pickle. The solder used on gold filled frames is the same as used on gold ones, but silver solder or fine brass wire is used for repairing steel spectacles. Alumnico frames are soldered with silver solder.

When the frame is repaired and cleaned with the pickle wash it with water and dry with a rag, which should be kept about the bench for that purpose. The frame is now ready to be trued and straightened—that is, the middle of the end pieces and the axes or centers of the lenses should be in a straight line, and the planes or top surfaces of the lenses should be in a straight line also. It is very important that the side pieces be similar in curve and shape as well as length, and when lying on a flat surface the curves should lie evenly upon it.

The cards which wholesale and manufacturing opticians issue for determining the pupillary distances of lenses are very useful as straight edges or guides for truing up the end pieces with the axes of the lenses. A simpler and quicker method for the jewelry repairer is to use a saw blade, securely fastened and taut in the saw frame, as a straight edge, which can be laid on the top of the frame, and is more satisfactory than the method of laying the frame on the line of the card. The correctness of the planes or top surfaces of the lenses can be determined by the eye, looking from one end piece to the other.

To slope the side pieces hold the frame by the end pieces—with the side pieces curving upward—between the thumb and forefinger of the left hand; and, starting near the end piece, move the fingers toward its extremity, with it between the thumb and forefinger of the right hand. Should it be desired to increase the curve move the forefinger slightly in advance of the thumb. To decrease the curve the thumb should be in advance.

Frameless spectacles are the most difficult ones to true up properly, because of their liability to break. Care should be taken that there is no strain on the glass anywhere, and especially at the straps which steady the glass. Before attempting to straighten frameless spectacles or eyeglasses see that the ends of the straps fit the edges of the lenses perfectly, so that the lenses will be firm. Then care should be taken that the screw will not draw upon the lens too tightly; if so, it should be taken out and the end of the strap bent slightly or the hole filed somewhat, and the screw again inserted. If this were not done the lens would be liable to break at any time.

(To be continued.)



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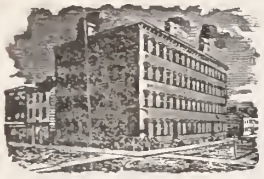
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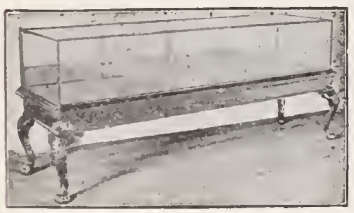
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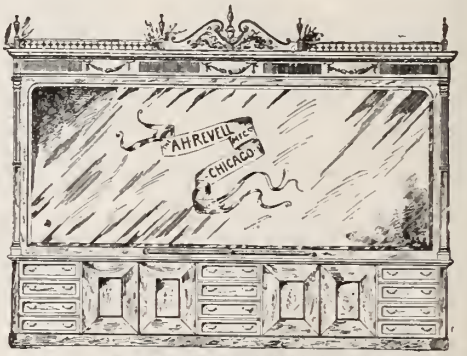
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THE JEWELERS' CIRCULAR
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Corbin Building, 11 John St., Corner Broadway, New York. Entered as second-class matter at the New York, N. Y., Post Office.

32D YEAR. NEW YORK, WEDNESDAY, APRIL 17, 1901. VOL. XLII. No. 11.

THE SILVER SERVICE OF UNCLE SAM'S "ILLINOIS."

THE silver service which the citizens of Illinois are to present to the battleship named after their State is among the most chaste examples of art in American silver working ever presented to a vessel in the United States Navy. The pieces are admired for the simplicity and the purity of design, there being no attempt to spread ornamentation or to add any effects not in keeping with their pure Colonial outline. As THE CIRCULAR-WEEKLY published last week, the set, as accepted by the committee, consists of 10 massive pieces, comprising a large and a small punch bowl, two ladles, one large and two small cake dishes, two candelabra and one tray. The two punch bowls are exactly alike in treatment, design and finish, differing only in the size, the larger being 20 inches in diameter, 17½ inches high with a capacity of 12 gallons, and the smaller being 14 inches in diameter with a capacity of four gallons. The illustration on this page is from a photograph of the smaller bowl, but serves to give an excellent idea of the artistic character of the entire set. The bowl, as are in fact all the pieces, is exceedingly heavy and massive and is in bright finish with the exception of the inscription panel. The outer edge has a deep fluting broken with the classical draperies so familiar in Colonial designs. Running far enough down to break the general plainness of the bowl are festooned wreaths, hanging from the fluting. In the center of the rim is a plate which bears the inscription in raised letters. There also appears the shield of the Navy Department, while on the opposite outside surface are the arms of the United States. These coats of arms appear on each piece of the service. The base of the bowl rests on a Grecian cap, which has the fluting and modeled wreaths. The handles curve gracefully from the bottom of the bowl several inches above the rim, falling to it so that the tangent forms the means of support. These are fluted and modeled.



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MOUNTINGS,
CHAINS.

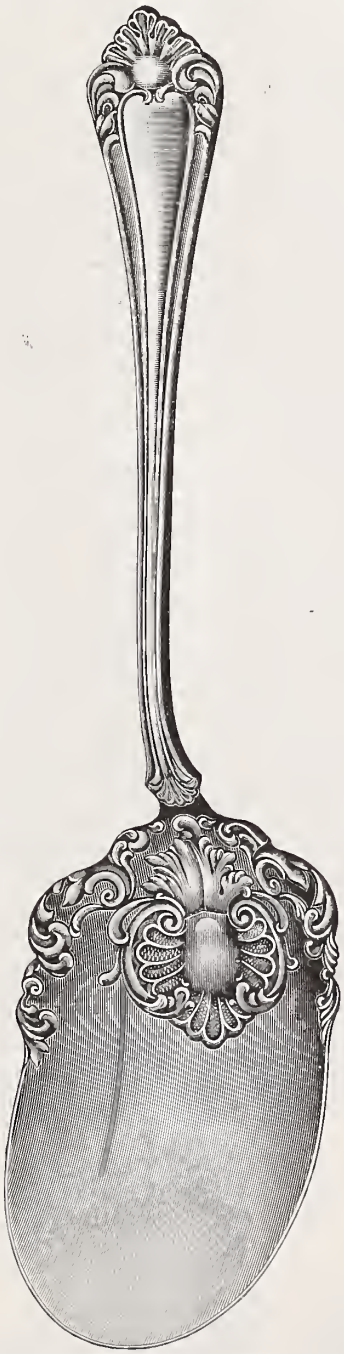
J. R. WOOD & SONS,
21 Maiden Lane,
New York.

Diamond Cutters.

The Real Rogers.
Not in the Trust.

We guarantee our **Plated Ware** to strip as much **Silver** as any brand on the market.

New Patterns. Beautiful in Design. Highest Grade of Plate.



Puritan Berry Spoon.

Send for our new **Catalogue.** JUST OUT.

Our No. 77 line, full plate of silver on light-weight 18 per cent. nickel silver blanks. Regular list, special discount.

THE EQUAL OF ANY PLATED WARE ON THE MARKET.

The Simeon L. & Geo. H. Rogers Co., P. O. Box 1205, Hartford, Conn.

Factories: Hartford, Conn., and Wallingford, Conn.



Ostby & Barton Co.,

Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane. CHICAGO, 103 State Street.

tandards are shaped like Etruscan vases, rom the mouth of which spring the center rms from which the other branches radiate. Each branch is fluted, as are the individual ockets. On one side of the standard is he National, on the other the State coat of arms. The candelabra are 18 inches igh. The epicurean bowl is a large, oval haped open dish intended for divers uses or table ornamentation. Its base is the Grecian cap, with fluting and festooning, rom which it flares upward and outward, naking a deep flange, which forms the wide im. On this rim are the coats of arms nd other decorations which beautify the unch bowl. The fruit dishes are made on he same design, but smaller.

The plans for this set were selected last December and work on the pieces was begun last January. The order for the service was given to Stevens, Wallace & Co., Chicago, and the pieces were designed and made by the Whiting Mfg. Co., New York. The presentation will take place at Newport News on April 25 and will be witnessed by President McKinley and Cabinet, Governor Yates and staff, the members of the committee and several of the contributors.

THE NAVY'S SILVER SERVICES.

The vessels whose services have been illustrated and described in THE JEWELERS' CIRCULAR–WEEKLY and the dates of the issues in which these illustrations and descriptions appeared are as follows:

VESSELS.	ISSUE "THE JEWELERS' CIRCULAR–WEEKLY."
Maine	June 3, 1891
Detroit	July 20, 1892
Montgomery	Feb. 15, 1893
Cincinnati	Sept. 26, 1894
Raleigh	April 24, 1895
Minneapolis	May 1, 1895
Brooklyn	Feb. 12, 1896
Nashville	May 13, 1896
Iowa	July 22, 1896
Raleigh	Oct. 7, 1896
Oregon	April 28, 1897
Massachusetts	June 9, 1897
Wilmington	Dec. 1, 1897
New Orleans	June 7, 1899
Kentucky	June 28, 1899
Olympia	July 26, 1899
Indiana	Aug. 30, 1899
Marietta	Sept. 13, 1899
Wisconsin	May 16, 1900
Illinois	April 17, 1901

Debate on the Trading Stamp Question in the Ontario Legislature.

TORONTO, Can., April 6.—The trading stamp question was debated at length in the Ontario Legislature, on the 4th inst., when Mr. Graham moved that the House go into committee on his bill authorizing municipalities to abolish the use of trading stamps.

Mr. Reid moved that the committee rise, the effect of which would be to throw out the bill. Mr. Carscallen, who characterized trading stamps as a fraud on the trading public, against which petitions had come in from all parts of the province, objected to the local option principle of the bill and would like to see the Legislature prohibit them by a definite general act. Mr. Graham, the promotor of the bill, said he was quite willing to go that length, but the bill had been prepared by the Retail Merchants' Association, acting under the best of legal advice. Hon. Mr. Stratton, Provincial Secretary, believed in giving the municipalities the right to decide whether they wanted trading stamps or not.

Mr. Whitney, leader of the Opposition, deprecated the tendency to shove the responsibility in such matters upon the municipalities. If the system was wrong, and it was necessary to interfere with the right of private contract to suppress it, it should be done by the Legislature. Premier Ross approved of the local option principle. Its adoption would certainly be preferable to dropping the matter altogether. Mr. Reid urged that action in the matter be delayed for a year, as no harm could come from the postponement.

After several other members had spoken, Dr. McKay urged that the very fact that the legal representatives of the stamp companies had stated that the latter were willing to give up on condition that they were allowed time to get out of business was a practical admission that their trade was an illegitimate one. As such it should be suppressed. The committee reported progress, it being understood that an amendment to the bill will be presented, dispensing with the "local option" feature and providing for the absolute suppression of the traffic.

A thief broke the front window of Franzen's jewelry store in East Dubuque, Ia., recently, grabbed all the articles in sight and started on a run down the main street, but was immediately arrested.



Turquoise Sash Brooches.

Illustrations ½ size.

Send for Selection of Latest Novelties.

Turquoise Sash Brooches,
"L'Aiglon" Silk Fobs,
Alice Nielsen Bracelets,
Photo Match Safes,
Serpent Barrettes,
Bag Tops,
Fish-Scale Purses,
Hat Pins,
Brooches,
Cuff Links.

A one-cent postal brings selection.



CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.

SPRING FASHIONS.

A LADY'S RAMBLES AMONG THE JEWELERS.

An Indian arrow head chipped out of turquoise matrix and mounted with gold is one of the most taking bits of originality, in the way of a pendant, that the Easter season brought out.

*

The almond and the walnut perfectly modeled and life size, in silver and in silver gilt, represent other new attractions in the ever popular pendant. They open in the middle and may contain a tiny powder puff, a mirror, pin cushion or the like.

*

Easter witnessed the continued prevalence of gems and precious metals in the feminine costume; and not for many years have men been so free, as far as fashion's dictates go, to indulge a taste for rich and elaborate jewelry.

*

The Spring's new soft silk belts are very wide and buckles are large and bold in design, exploiting in greater part Egyptian *motifs* and *nouveau art* floral styles in shaded silver and gold.

*

Some of the latest gilt buckles achieve a color so high that it is almost an orange red, a result more unique, perhaps, than essentially attractive.

*

Watch fobs of half a dozen colored stones, each one encircled by a rose gold serpent and all closely linked together, strike a popular note in color and design.

*

An open face watch of dark green enamel edged with small whole pearls is attached to a winged heart brooch of the same enamel, surmounted by a crown of pearls.

*

Sword brooches have a removable sheath fastened to the hilt with a tiny chain set with pearls or brilliants.

*

Light green enamel presents itself very strikingly in connection with rose gold in lorgnettes; and the lorgnette, regardless of eyesight, gives the last touch of all that is *chic* to a fashionable costume.

*

A beautiful banquet ring consists of a large oval opal surrounded by a line of olivines whose peculiar soft green harmonizes with one of the tints of the center stone; and beyond these is a row of brilliants which enliven the otherwise subdued effect.

*

A most striking new belt is a flexible band woven of bright silver wire with a large grey silver buckle.

*

Women are taking amazingly to the watch fob in its most masculine aspect.

*

The jeweled feather is an artistic and favorite *motif* in ornaments.

ELSIE BEE.

TRADE 1835 R WALLACE MARK

R. WALLACE & SONS M'F'G CO

SILVERSMITHS,

WALLINGFORD · CONN



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

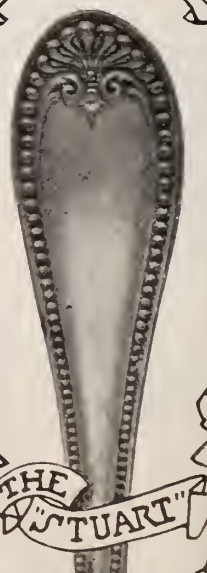
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



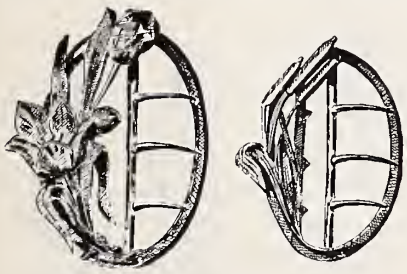
Factories-WALLINGFORD, CONN.

·· *BRANCHES* ··

226 5th. Ave., NEW YORK-131 Wabash Ave., CHICAGO.
120 Sutter St., S.F.-63 Basinghall St., LONDON, E.C.

Reigning Fashions in Paris.

PARIS, March 15.—In the artistic exhibitions in the shop windows of our leading jewelers, belt buckles are still playing a prominent part. In fact, these charming articles are among those in the production of which the ingenuity of manufacturers of jewelry is given free rein. Among new and tasty patterns in this line I noticed the two specimens herewith illustrated, which strongly appeal to the artistic sense. They are of enameled matt gold. No. 1 has for *motif* a tulip branch



NOS. 1 AND 2—BELT BUCKLES.

whose flowers and leaves are happily treated, while No. 2 represents handsomely wrought reeds. No. 3 is an artistic and original cloak clasp of old silver. It is in the form of a snail and at either end is a graceful iris flower, very elaborately



NO. 3—ORIGINAL CLOAK CLASP.

chased. No. 4 is a quite new and beautiful fan holder of oxidized silver. It consists of a big hook to be fixed to the waist and representing a large lily whose petals are widely outspread. This hook is



NO. 4—FAN HOLDER.

fitted with a chain from which to suspend the fan.

A popular and becoming necklace is one composed of five rows of cut jet, kept up by small bars of strass.

Fancy buttons, which play so great a part in the feminine dress, come in the most varied forms, and curiosity shops are being ransacked for authentic and historical ornaments of this kind. The

CHESTER BILLINGS & SON
SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840
Randel & Baremore
1866
Randel, Baremore & Co.
1880
Randel, Baremore & Billings

IMPORTERS OF
DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
29 Maiden Lane
London, E. C.
22 Holborn Viaduct

DAY, CLARK & CO.,
MAKERS OF
Fine Jewelry,
23 MAIDEN LANE,
NEW YORK.
SAMUEL CLARK.
FRANKLIN DAY.
WALLACE S. CAMPBELL.
IRVING G. DAY.
WM. A. COBB.
ADDISON W. ROUBAUD.
14 K. ONLY.
Trade-Mark.

TRADE MARK
Marx & Brod,
MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
37 & 39 Maiden Lane,
Factory, 40 Malden Lane.
NEW YORK.
Selection packages sent to responsible jewelers.

REMOVED:
L. ADLER & SON
To 87 MAIDEN LANE, N. Y.

DIAMONDS.

Wm. S. Hedges & Co.,

IMPORTERS OF

Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

170 Broadway, CORNER MAIDEN LANE, **New York.**

26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

68 Nassau St., cor. John St., Sheldon Building, Room 16, NEW YORK.

CHARLES L. POWER. ROBERT B. ALLAN.

CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

IMPORTERS OF

DIAMONDS,

RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

PENDANTS

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street. 24 JOHN STREET, NEW YORK.

latest ones are made of light tortoise shell, adorned with a graceful foliage thickly studded with brilliants. The cocks of ancient watches are also much used to make original and charming buttons. These cocks, which are of burnished copper, are very finely wrought. They are mounted on mother-of-pearl and in their center is set a small turquoise or garnet.

Among the most popular fads of the moment are hair clasps or barettes of plain or chased matt gold. The sketches here show the latest creations in this



SPECIMENS OF BARETTES FASHIONABLE IN PARIS.

line. The last is particularly effective, it being of matt gold elaborately chased and representing a mistletoe branch whose berries are fine pearls.

Besides the popular belts of gold ribbon with gold plates, there are belts of metal work with blended tones of gold and bronze, which are the acme of elegance. As an example I will mention one having reproductions of the eyes of peacocks' tails, very artistically executed. The plate of this dainty belt represents peacocks' feathers in enamel.

A pretty novelty is the fancy jewel worn as a corsage or collar ornament and consisting of a small bar of brilliants from the middle of which start two short chains of gold and fine pearls. From these are suspended exquisite charms, such as tortoises of emerald and diamond, or bees of ruby.

Costly and delightful hand bags are of green leather with square mountings in the Empire style. They are framed by symbolical laurel wreaths and are delicately ornamented with gold bees in relief.

A style widely prevalent among fashionable women consists of wearing, at the theater, fans with tortoise shell mountings. When closed these new fans have the appearance of bunches of flowers and when outstretched each branch represents a stem loaded with flowers from which escapes a perfume.

A. L.

THE CHATHAM NATIONAL BANK, NEW YORK.

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

Clocks for the U. S. Public Buildings East of the Rocky Mountains.

WASHINGTON, D. C., April 11.—The Treasury Department is inviting sealed proposals until May 4, 1901, for supplying to United States public buildings under control of the Treasury Department east of the Rocky Mountains, as the requirements of the service may demand, during the fiscal year ending June 30, 1902, the following described clocks:

Eight day, pendulum, or electric wall clocks, with 12 inch dials, of standard make; frames to be of oak, cherry or walnut. No stated form of proposal is necessary, but the bids should be explicit in description and accompanied by samples of clocks. Intending bidders desiring any information regarding this proposed contract can obtain same upon application to the Superintendent of the Treasury, Washington, D. C.

Arrested for Having Stolen Rings, Watches and Silver Ware.

BOSTON, Mass., April 8.—Amelia Bacall, dealer in old gold and silver, 16 Avery St., was held in court on Wednesday in $2,500 for the action of the Grand Jury. At the time of her arrest the woman's store was searched and the police claim a lot of stolen property was found there. More property, so it is said, was found at the residence of her brother-in-law, some more at the home of Edward Crawford, 18 Greenleaf St., Roxbury, and still more at the woman's home, 9 Milford St. The value of the property recovered is about $1,000 and consists of rings, watches and silver ware. The police claim it was the intention of the Bacall woman to melt this property and then sell it in bulk.

A recent order of the Superintendent of Police, requiring all dealers in old gold and silver to procure licenses and to make daily reports to the police of their business during the previous 24 hours, was sent out because of just such business methods as it is claimed were indulged in by this woman.

W. A. England Offering to His Creditors 60 Cents on the Dollar.

WORCESTER, Mass., April 8.—W. A. England, 394 Main St., whose doors were closed last week, to-day, through Blackmer & Vaughan, his counsel, offered 60 cents on the dollar to his creditors. The proposition is to pay 20 cents in cash, 20 cents in four months and 20 cents in six months. Over one-half of the number of creditors have accepted this offer, including the attaching creditor.

Carl J. von Seutter succeeds Elisaeus von Seutter, Jackson, Miss., who recently died.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane
(Southwest Corner Nassau Street),
NEW YORK.

PEARLS AND DIAMONDS
SAPPHIRES
MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.
EMERALDS
RUBIES

William Kleinschmidt. George H. Howland Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.

The Diamond Markets.

AMSTERDAM, April 4.—The market here had no animation during the week. However, several buyers were present, among them a couple of Americans, who are always the best business men. They bought several lots of mêlées. As per information arrived from New York, several buyers are arranging to make their trips to Europe. There is a good demand for first sorts of brilliants, but the fine qualities of diamonds, such as Jagersfontein and Bultfontein, are very scarce and high prices are offered.

ANTWERP, April 5.—Notwithstanding the Easter festivities the Antwerp diamond market shows a certain improvement, as compared with former weeks. The general tone is now rather steady. Offers were made this week from all sides and many foreign firms were represented in the market.

Mr. Herzl, Vienna, who was here last week, continued to make purchases at high prices. America was also represented here. Irving Baum, New York, was at the Diamond Club, while M. Kahn, of L. & M. Kahn & Co., New York, is expected here next week.

Rough remains high. The rumors of an excessive new rise, spread by some newspapers, cannot be verified and they have had small effect on polished goods, which found easy buyers.

LONDON, April 4.—Owing to the Easter holidays the English gem market was quiet this week. Rough remains unchanged. We have good news from America, France, Belgium and Holland, where the financial position is decidedly good. Bills that matured at the end of March were all paid, and the past three months, which were expected to be very bad, have been better for the trade than anticipated.

It is reported here that a New York house will soon open a large diamond factory and that a London syndicate will be interested in it as regards capital.

The following firms were represented here this week: Bernard Meeussen & Co. and Smets & Co., Antwerp. They made large purchases in rough goods. The latter firm bought especially light yellow stones of low and medium qualities.

PARIS, April 5.—A marked improvement came in the Paris gem market the beginning of the week. Several transactions were made in fine brilliants, roses and flat goods. Pearls are very firm and Tiffany & Co., New York, have recommenced their purchases in a large way. Several American houses made offers to owners of pearls, but owing to the firmness of the pearl market business was not heavy.

It is remarked that very white pearls are preferred in the northern countries of Europe. In Russia, Germany and Holland the pearl luxury is in vogue. The southern countries, on the contrary, take to jewels composed of fine colored stones. Pearls, of course, are also in vogue in Spain.

J. F. McKay's Business Troubles Still Complicated.

DERRY, N. H., April 11.—No new developments have been apparent in the case of John F. McKay, jeweler and optician. His store remains closed and in the care of deputy sheriff C. A. Norton. Mr. McKay is said to have made a settlement with the mortgagee, John Folsom, on Sunday, but since then two attachments have been placed on the stock, one by Dr. D. S. Adams, of Manchester, N. H., and another by Olive D. Myers, of Derry. The case now is somewhat complicated and it is uncertain what the outcome will be.

Crook Who Robbed Michle Bros. Recently Arrested in Nebraska.

CINCINNATI, O., April 3.—Prentice Tiller, recently arrested for mail box robbery, in Hastings, Neb., has been identified by Cincinnati police as one of the men who robbed the store of Michie Bros., 11 years ago. With a companion named Burns he entered the Michie jewelry store and asked to see a tray of diamonds. No sooner had the tray been placed upon the counter than Tiller grabbed it and rushed out the door, followed by Burns, who closed and held the door from the outside until his companion had made his escape. Burns failed to get away and was arrested and given seven years in the penitentiary. Tiller is 41 years old and has spent 10 of the last 20 years in jails. He has operated in many parts of the country.

PEARLS.

Special Advantages

arise from doing business with "specialists."
We are distinctly "specialists," dealing in but one line of goods.
We are dealing in Pearls and Precious Stones exclusively.
In consequence, most advantageous buying results and the best selections are put before our customers.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Suspicious Proceedings of a Trio of Alleged Show People.

LYNCHBURG, Va., April 10.—Several weeks ago two men and a woman, claiming to belong to a theatrical company who were on the road stranded, came to this city and put up at the Carroll hotel. The men, one very large, probably six feet two inches tall but thin, and the other short but heavily set, called on several of the jewelry houses and tried to raise money on a large lot of very fine diamond jewelry. They stated they had hard luck and wished to pawn the jewelry for only a short while, and were willing to pay heavily for the accommodation. They could not get the money from the jewelers, as pawnbroking was not in their line of business, but were referred to a pawnbroker and they succeeded in raising about $700. They stated that the jewelry they had was worth $2,500 and they invested in it when in luck, because it was easy and safe to carry. A description of the jewelry pawned here is about as follows:

One bracelet, 28 diamonds, mounted in platinum, manufactured by Wise, of Brooklyn; the stones are of fine quality and good size; one Jules Jürgensen watch, 18-size, 18k. hunting case; one gold open face watch, 18k., 18-size stop watch; one finger ring of fine Siam ruby, fine color and perfect; one solitaire diamond ring, about four karats, off color, valued at $600; one Princess ring, turquoise center; one Princess ring, Siam ruby, fine quality; one-third karat ring, diamond center, ruby and sapphire on each side; one diamond locket, Roman finish, fine quality stone.

They also had in their possession one gold stud, with diamond of about seven karats, but it was badly feathered, though of good color; also one large unset diamond off color.

The pawnbroker let them have $700 and they stated they might be back the next week; if so they were to pay him $50 bonus. If they did not come back soon, they would pay him $80 per month interest. So far as can be learned, they have not been heard from since. The men gave their names as Blake and stated they came from New York. The police have a full description of the men and jewels.

F. A. Reeves, who was burned out at Glen Gardner, N. J., on March 24, is now at High Bridge, N. J.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.
IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.

SCHULZ & RUDOLPH,
IMPORTERS OF
Diamonds and other Precious Stones.
SOLE AGENTS FOR
JULES JÜRGENSEN WATCHES.
28 John Street and 65 Nassau Street, - New York.

Hirsh & Hyman, Importers and Cutters of Diamonds.
40 Maiden Lane, NEW YORK.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam).
OFFICE AND FACTORY:
101 Beekman Street, New York.
DIAMOND CUTTER and POLISHER FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.

London, 19 & 20 Holborn Viaduct. New York, 68 Nassau St.
TELEPHONE, 2733 JOHN.
Joseph Frankel's Sons
Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Death of Claes A. Estberg.

WAUKESHA, Wis., April 11.—Claes A. Estberg, of C. A. Estberg & Sons, died yesterday, aged 76 years. He was stricken with paralysis last Sunday and did not regain clear consciousness.

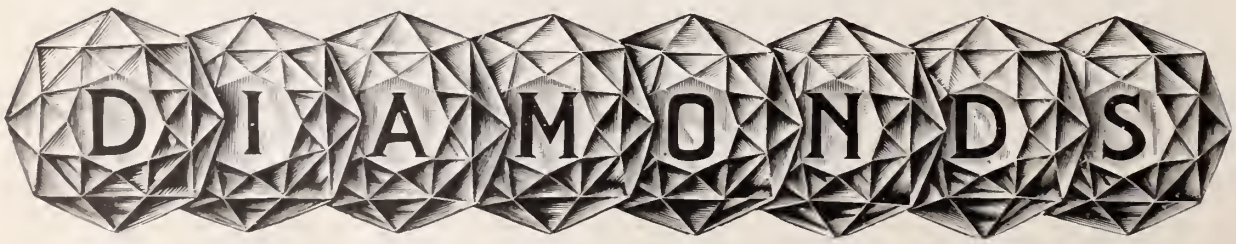
Mr. Estberg became connected with the jewelry business in boyhood, when he entered the store of his father, in Stockholm, Sweden. He went to Germany, where he continued in the business until 1850, when he came to the United States and began work at his trade in New York. In May, 1854, he came to Milwaukee and was employed in the store of A. B. Van Cott until he removed to Waukesha, in 1858, and had been a jeweler and watchmaker here for 43 years. Of a quiet and unassuming disposition he always was averse to office holding, yet he was chosen to various school and township offices. He was long a member of the Masonic order and a warden of the Episcopal Church of this city. He was married in Grafton, Ozaukee county, Dec. 25, 1855. The couple have had four sons. Two have been associated with him in business for a number of years, a third is a druggist and the fourth is assistant cashier of the Waukesha National bank.

Indicted for Perjury and Awarded a Patent the Same Day.

DIXON, Ill., April 10.—Albert Davison, jeweler, who is confined in the Cook county jail, in Chicago, awaiting the action of the United States Court in his bankruptcy case, has been granted a patent on a wire stretcher. This patent may be the means of rescuing Davison from the slough of despond into which he has been plunged by his many troubles. The patent was granted by the United States Government on the same day that he was indicted for perjury by a United States Grand Jury.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Death of Frederick W. Pelton.

LOWVILLE, N. Y., April 8.—Frederick W. Pelton, who came to Lowville from St. Louis, about two years ago, to make his home with his daughter, Mrs. D. A. Fitch, died Thursday, aged 77 years, 11 months and 5 days. Mr. Pelton was born in Connecticut, in which State he was for some time engaged in the manufacture of silver ware. Later he went to St. Louis, where in company with his brother, Oliver Z. Pelton, he for several years conducted a silver ware manufactory. Owing to poor health he retired from business two years ago and had since resided in Lowville.

Final Settlement of Estate of Charles H. Schiller.

UTICA, N. Y., April 10.—The estate of the late Charles H. Schiller has finally been settled, after some delay due to the Court. Various claims were allowed, the largest being that of Mrs. Schiller for $24,726. The net balance to be distributed among those entitled to it is $8,852.

Jeweler Sells His Business to Enjoy His Father's Fortune.

MARSHFIELD, Wis., April 8.—Ferdinand Hirzy, who has been a jeweler here for many years, has received the intelligence that his father died in Germany, leaving him a fortune. He has sold his business and will leave soon for his native country.

Suits Among Jewelers in Arkansas Court.

LITTLE ROCK, Ark., April 5.—In the Circuit Court, in session here, the following jewelry cases came up:

The Vincennes Jewelry Co., Vincennes, Ind., through their attorney, C. S. Collins, filed suit against the Bayless Jewelry Co., of this city, for $408.85, alleged to be due for goods furnished.

The L. Bauman Jewelry Co. *vs.* A. E. Colburn; motion for new trial sustained unless remittitur of $95 is entered; remittitur entered and motion overruled.

Cable dispatches from Manila say Aguinaldo is buying diamonds and jewelry. Perhaps he is going into the business. If some American house should secure him for their representative in the Philippines, what a card it would be!

L. M. Barnes, North Adams, Mass., is now in his 35th year of continuous business in one store in that city. He began business with bench room in a window corner. Now he has one of the finest jewelry stores in North Adams, with all the modern attachments and facilities.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., NEW YORK.

CHICAGO, 149 State Street.

LONDON, 29 Ely Place.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.



One Hundred Dollars.

Undoubtedly, there are more pieces of Diamond Jewelry sold for one hundred dollars and less than over that sum.

The difficulty, heretofore, has been to find high-grade, well-made pieces that were attractively made and yet showy and pleasing in appearance.

We have completely solved that difficult problem and are very anxious to show you our results.

Kohn & Co

9.11.13 MAIDEN LANE.
NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

Importations at the Port of New York.

Weeks Ended April 13, 1900, *and April* 12, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$46,894	$79,811
Earthen ware	7,761	14,809
Glass ware	11,707	28,995
Optical glass	2,088	.....
Instruments:		
Musical	10,258	11,717
Optical	717	820
Philosophical	2,295	830
Jewelry, etc.:		
Jewelry	5,035	8,001
Precious stones	158,824	259,383
Watches	19,351	15,961
Metals, etc.:		
Bronzes	1,390	4,290
Cutlery	34,621	7,891
Dutch metal	909	807
Platina	.....	38,632
Plated ware	.....	590
Silver ware	427	1,496
Miscellaneous:		
Alabaster ornaments	22	52
Amber	1,666	.....
Beads	961	1,570
Clocks	1,921	1,876
Fans	8,318	18,389
Fancy goods	6,561	4,184
Ivory	25,727	17,733
Ivory, manufactures of	3,378	67
Marble, manufactures of	11,915	3,616
Statuary	2,736	1,603

Proceedings of The Jewelers' Security Alliance.

The regular monthly meeting of the executive committee of The Jewelers' Security Alliance was held on Friday, April 12, the following members being present: Chairman Butts, President Sloan, Treasurer Karsch, Secretary Noyes and Messrs. Alford, Stern, Abbott, Champenois, Kroeber and Brown, of the committee. The following new members were admitted:

F. M. Reiche, Los Angeles, Cal.; Nathan Phillips, Seattle, Wash.; A. L. Ott, San Francisco, Cal.; Isaac Lurie, Seattle, Wash.; S. A. Andrews, Tacoma, Wash.; Taylor & Berlovitz, Newburgh, N. Y.; Parritt Jewelry Co., Bloomington, Ill.; George W. Hoyt, New York; J. Forester, Billings, Mont.; F. C. Ewert, Woodland, Cal.; John A. Brightman, Southbridge, Mass.; Harry Silver, Seattle, Wash.; S. Robinson & Co., Boston, Mass.; G. L. McCloskey, Renovo, Pa.; J. L. Duke Jewelry Co., Fayetteville, Ark.; E. C. Rogg, Jr., Hoboken, N. J.; D. P. Paul, Norfolk, Va.; Charles G. Hamelin, Tacoma, Wash.; Samuel Friedlander, Memphis, Tenn.; R. C. Bernau, Abbeville, S. C.; G. S. Bauder, Elburn, Ill.; V. Schopperle, Oil City, Pa.; J. R. McCrary, Farnhamville, Ia.; O. R. King, Lexington, Ky.; A. B. Jones, Stuart, Ia.; F. K. Baier, Salina, Kan.; A. M. Felson, Gouverneur, N. Y.; The Underwood Jewelry Co., Kansas City, Mo.; C. A. Swanson & Co., West Superior, Wis.; John M. Clower, Clarendon, Tex.; Mawhinney & Ryan Co., Omaha, Neb.; Ralph Wickliffe, Arkansas City, Kan.; Jewett & Co., Houlton, Me.; Huber Bros., Dillon, Mont.; Curran Bros., Zanesville, O.; J. B. Whitlock, Eufaula, Ala.; Norton-Paulson Jewelry Co., Kansas City, Mo.; Mrs. H. F. Steck, Washington, Ia.; Averbeck Co., Clarksville, Tenn.

Death of F. G. Stark.

HANOVER, Pa., April 12.—Frederick G. Stark, of F. G. Stark & Son, of this place, died yesterday afternoon, aged 66 years. Mr. Stark was a skilful watchmaker and an artistic engraver. In 1859 he went to Europe, working for some years at his trade in the principal cities of Germany and Switzerland.

Burglars entered G. L. Lull's jewelry store, Owatonna, Minn., April 9, and took about $75 worth of rings and watch chains.

Death of Edwin B. Horn.

BOSTON, Mass., April 15.—The Boston trade were shocked to learn to-day the death, Saturday afternoon, of Edwin B. Horn, of E. B. Horn Co., 429 Washington St. He had been ill for a long time and 14 months ago was compelled to retire from business on that account.

Mr. Horn was born in Boston, 55 years ago, and at an early age entered the jewelry establishment of his father at 39 Hanover St., as a clerk. On the death of the elder Mr. Horn the business passed into the hands of his son, who removed the stock to the Washington St. store, where the business is still carried on. In 1881 Mr. Horn established a business as a contractor and builder, and during the next few years built 56 apartment houses in the Back Bay district.

Mr. Horn was not a member of any societies or clubs, but was a lover of home life. He is survived by a widow, three sons and two daughters. The vacancy in the jewelry firm will be filled by the eldest son, Frederick A. Horn.

The Three Men Who Stole Jeweler M. H. Morse's Safe Sentenced.

BOSTON, Mass., April 13.—Before Judge Sherman, in the Superior Criminal Court, yesterday, were sentenced David Werblinsky, Samuel Goldstein and David Werner, the three men convicted on March 16 of stealing a safe from Max H. Morse, the Lowell St. jeweler, during the day time of Nov. 14, 1900. Werblinsky goes to State prison for a term of seven to nine years, Goldstein six to eight years, and Werner from four to six years.

The first named received the longest sentence because his record was the worst. Goldstein had served time in New York for breaking and entering a store and stealing 1,000 pairs of trousers. There was no record against Werner. Considerable space has been given in these columns to a description of this theft of the safe and its contents and the finding of the dismantled and discarded safe in the Quincy marshes. A small part of $1,800 worth of property was recovered and $480 of the $1,300 stolen.

Where People Buy No Jewelry and Carry No Watches.

OMAHA, Neb., April 8.—The son of R. L. Powers, Grant City, Mo., decided last Fall to go into business for himself and emigrated to a town of 2,500 inhabitants in the extreme southwestern county of Missouri. He is back home again now and will stay in Grant City for a while. In his new location there was but one watchmaker and jeweler, but that one was sufficient. He says the people down there never buy jewelry and few of them carry watches. One evening he was invited out to a party and of 23 young men who were present he was the only one who carried or owned a watch; and none of them wanted to purchase, either. After trying for six months to make them realize their lost condition, he gave it up in despair and returned home.

A. Sommer, Wichita, Kan., has decided to close out her jewelry stock.

Acquisitions of the Newly Incorporated Wm. A. Rogers, Limited.

The Wm. A. Rogers, Limited, who, as recently told in THE CIRCULAR-WEEKLY, have been incorporated under Canadian laws with a capital of $1,350,000, have taken over the business of Wm. A. Rogers, New York, and the Niagara Silver Co., Niagara Falls, N. Y. They have also acquired the plant of the E. E. Wood Cutlery Co., Northampton, Mass., and that of the Rogers & Wood silver plate company, of the same place, and are about to acquire a hollow ware factory. They have now the spoon factory of the Niagara Silver Co., New Bedford, Mass., and also the factory at Niagara Falls.

The salesrooms of Wm. A. Rogers, 12 Warren St., New York, are being greatly enlarged to display the product of the new company, and in addition to the second floor formerly occupied the company have taken the third floor of both Nos. 12 and 14, which will be used as stock rooms. They intend to make their salesrooms the most attractive for displaying silver plated ware in the city.

E. E. Wood, of the E. E. Wood Cutlery Co., will now retire from business, while E. E. Wood, Jr., of the Rogers & Wood Co., will become a superintendent for the Wm. A. Rogers, Limited.

Burglars entered the storehouse of Donersees & Manor, Purvius, La., last week, and carried away two or three hundred dollars' worth of jewelry and dry goods.

Higher Prices

for Diamonds are certain to come and it is wise to arrange one's affairs so as to profit by them. In this we can render great assistance either from the home office or through our travelers. We are offering a large stock of

LOOSE DIAMONDS,
MOUNTED DIAMONDS
AND COLORED STONES

at prices which to-day are reasonable and a few months hence will be considered very low.
Buy now and take advantage of those prices.

HAYDEN W. WHEELER & CO.,

15 MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

"That New Thing"

Looks Like A Walnut.



Made Like A Walnut.

Is a Walnut.

Made in sterling silver and finished in French Grey (other finishes if desired). It is nicely and substantially made, is jointed and contains "a mirror, a powder puff, a salts bottle, a pin cushion and a photograph holder;" or, if you desire, we make it to be used as a "coin holder." Inside is gilt.

Used as a CHARM from chatelaine or guard chain Price is exceptionally reasonable. Send in your orders early.

Leys Christie & Co. MANUFACTURERS

65 Nassau St., New York.

The National Self-Winding Clock

Is ALL Inside of the Case

Winds Itself AND Strikes Too

No Outside Wires Necessary

Lever Movement Has Balance Set in Jewels

Sliding "Contact" (Perfect)

Will Run In Any Position Or While Being Carried From One Room To Another

GUARANTEE Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.

We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request

NATIONAL SELF-WINDING CLOCK CO.

MANUFACTURERS OF

Self-Winding and Synchronizing CLOCKS

Address Dept. 2 Bristol, Conn.

Death of a Noted Authority on Horology, Rev. H. L. Nelthropp.

LONDON, England, April 5.—The Rev. H. L. Nelthropp, who died on March 22, at Norwood, London, aged 80 years, was a widely known authority on clocks and watches and twice master of the Clockmakers' Company, London. His valuable collection of clocks and watches belonging to that company is exhibited at the Guildhall, London. He was the author of the standard work on horology: "A Treatise on Watch Work; Past and Present."

Editorially the London *Watchmaker, Jeweller, Silversmith and Optician* says of the Rev. H. L. Nelthropp:

"For several months the Rev. H. L. Nelthropp had been suffering from an illness which terminated in a peaceful manner on the 22d ult. Always cheery to the last he sent a message of good will and hope to the Chairman and the inmates of the Clock and Watchmakers' Asylum, so recently as the 9th ult. But his friends knew that his age and somewhat enfeebled constitution were against recovery and feared the worst. The deceased gentleman was educated at Trinity College, Cambridge. One of its oldest members, he paid frequent visits to the college and took a particular interest in its magnificent library. He was always delighted to act as a guide to his friends and we can call to mind the pleasure we had in going round with him and listening to the anecdotes of the larks which he and the friends of his youth practiced. It is not as a clergyman, an antiquarian or a lover of art that the Rev. H. L. Nelthropp will be remembered but, like Lord Grimthorpe, for the active and life-long interest he took in horology. His writings were well known and are to be found in the libraries of every keen horologist throughout the world. But we in Great Britain, and London in particular, have a lasting memorial of his work in the interest of horology, and his great ability as a collector, in the admirable historical collection of watches—the result of half a century's thought and labor—which he presented, some few years ago, to the Clockmakers' Company for exhibition in the London Guildhall; and it came somewhat as a blow to the donor when some roughs purloined some of the treasures. It is to be hoped that the reverend gentleman has left a diary or some notes of his travels, for not only would they form interesting reading from the standpoint of the horologer but would contain a number of delightfully strange stories which the deceased gentleman could always recount, concerning the items forming his collection, in a most delightful manner. He will be sadly missed not only by his intimate friends—and he had a large number in the city of London—but by a very large body of watchmakers who only occasionally came in contact with him. His charming manner always impressed them and for our own part we would paraphrase the statement of an old inmate of the Watchmakers' Asylum, in which Mr. Nelthropp took so much interest that 'he not only knew how to keep accurate count of time but, better than most people, how to use it.' He was a splendid example of the grand old English gentleman."

Annual Banquet of Philadelphia Branch of The Jewelers' League.

PHILADELPHIA, Pa., April 13.—The annual banquet of the Philadelphia Branch of The Jewelers' League of New York was held last night at Robert Tagg's Maennerchor Hall, 717 Fairmount Ave. Forty-five people enjoyed an excellent mênu. Speeches were made by C. B. Bishop, of the National Optical Co., T. B. Hagstoz, A. Sickles, W. F. Harper, B. H. Lyon and W. Mayhew. The mênu was as follows:

Planked Shad, Whole Boiled White Potatoes.
Roast Turkey, Apple Sauce. Saratoga Potatoes.
Chicken Croquettes and Peas.
Cold Beef Tongue.
Lettuce (French Dressing Separate).
American Cheese and Crackers.
Assorted Cakes. Ice Cream.
Coffee. Cigars.
Celery. Olives. Pickles.

The following were the guests of The League: Elwood Bailey, W. H. Bovard, R. E. Pinkstone and Mr. Boyne, W. F. Michael and H. B. W. Michael, W. G. Blair, W. H. Long and W. Quinn, S. Kind, Hy. Euler, C. Heineman, H. Crawford, B. H. Lyon and Mr. Whitechurch, A. Sickles, Horn-Davis and H. Barry, P. H. Rosenthal, W. F. Harper, W. Mayhew, F. A. Davis, J. Stemler, T. B. Hagstoz and son, W. H. Dotter, C. B. Bishop and Mr. Lenoir, H. L. Heffern, J. W. Barry, Westford Warner, Jr.

Before the banquet a short business session was held and it was decided to repeat the dinner each year on March 21.

DIAMONDS. SAPPHIRES. EMERALDS.

Popular High Class Diamond Jewelry.

Designs and Estimates Furnished.

H. GATTLE, 7 Maiden Lane, New York.

Memorandum Orders Solicited.

RUBIES. OPALS. PEARLS.

IMPORTERS OF Precious AND Imitation Stones.

L. HELLER & SON,

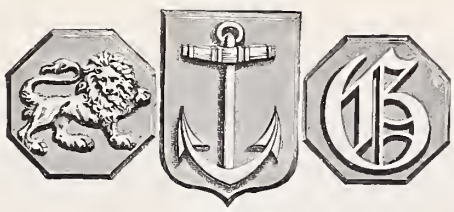
Will, May 1, Remove to

JEWELERS' COURT, 51 MAIDEN LANE, NEW YORK.

GORHAM SILVER IS GRAND PRIX SILVER

FIFTY YEARS and more have gone to the upbuilding of the *Gorham* good name.

TRADE MARK



STERLING

Their *trade mark* has been from the first the accepted test of value and artistic exclusiveness in Silver Ware. They have had time to establish their own school of design and to carry out the best traditions of the old world's Master Craftsmen in the precious metals. It costs no more to have the best.

GORHAM MANUFACTURING COMPANY, *Silversmiths*,

NEW YORK: Broadway and Nineteenth Street. BRANCHES: 21-23 Maiden Lane. Chicago, 131-137 Wabash Avenue. San Francisco, 118-120 Sutter Street. WORKS: Providence and New York.

Samples at New York Salesroom, 41 UNION SQUARE.

LOVING CUPS.
EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING 925 FINE

Jno. W. Reddall & Co.,
NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.
OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,
Silversmiths.
Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK
"Watch Our Ads."

BRANCHES:
CHICAGO, 126 State Street; Jack Stanley, Representative.
NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,
MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.
860 Broadway,
UNION SQUARE. NEW YORK.

"TRADE-MARKS of the JEWELRY and KINDRED TRADES" will enable you to find the maker of any article bearing a trade-mark. It contains over 2,250 marks. **Price, Book and Supplement, $2.50.** THE JEWELERS' CIRCULAR PUBLISHING CO., 11 John Street, New York.

Tariff Decisions & Regulations.

WASHINGTON, D. C., April 10.—The following letters of the Treasury Department during the week just passed contain rulings on tariff points interesting to jewelry and precious stone importers:

DUTY ON AGATE.

TREASURY DEPARTMENT, April 9, 1901.

SIR:—The Department is in receipt of a letter, dated the 14th ultimo, from the Attorney-General, in which he states that the Supreme Court of the United States has denied the writ of certiorari prayed for in the cases of the United States *vs.* Rudolph C. Hahn. * * *

The merchandise in the case of the United States *vs.* Hahn consisted of agate specimens and articles made of agate, upon which duty was assessed at 20 per cent. ad valorem, as a nonenumerated manufactured article, under the tariff act of Oct. 1, 1890. The importers claimed the merchandise to be properly dutiable as precious stones under paragraph 454 of said act, by virtue of the similitude clause, which claim was sustained by the United States Circuit Court, following the decision of the United States Circuit Court of Appeals for the second circuit in the case of Hahn *vs.* United States, decided Feb. 28, 1900.

As the denial of the writ of certiorari by the Supreme Court is a final disposition of the case in favor of the importer, you are hereby authorized to forward the usual certified statement for the refund of the duties exacted in excess. * * *

Respectfully,
O. L. SPAULDING,
Acting Secretary.
COLLECTOR OF CUSTOMS, New York, N. Y.

BEADED TRIMMING, JET ORNAMENTS, ETC.

TREASURY DEPARTMENT, April 5, 1901.

SIR:—The Department is in receipt of a letter from the United States attorney for the southern district of New York, dated the 8th ultimo, in which he states that the case of Morris Goldberg *vs.* United States (suit A, 2196) and the case of Samuel Schiff & Co. *vs.* United States (suit A, 2178) were decided in the United States Circuit Court on the 9th and 11th of February last.

It appears that the merchandise consisted of certain beaded trimmings, jet ornaments, buckles, butterflies, etc., which were returned by the appraiser as manufactures of glass. The collector assessed duty thereon under paragraph 108 of the tariff act of 1890 at 60 per cent. ad valorem. The Board of General Appraisers affirmed the action of the collector. The Circuit Court held that there was no error in the decision of the Board, except that certain items included in the entries involved were manufactures of paste and metal pins and manufactures of metal not specially provided for.

The Attorney-General advises the Department that he has directed the United States district attorney to acquiesce in the decision of the Circuit Court in these cases. You are, therefore, hereby authorized to forward to the Department the usual certified statement for refund of duties exacted in excess.

Respectfully,
O. L. SPAULDING,
Acting Secretary.
COLLECTOR OF CUSTOMS, New York, N. Y.

Among the decisions handed down the past fortnight by the Board of Classification of the United States General Appraisers, New York, were the following:

Lazarus, Rosenfeld & Lehmann, New York, imported merchandise described as lithographic pictures on paper pasted on canvas, mounted on stretchers and painted over to resemble oil paintings, which were assessed for duty at 45 per cent. ad valorem, under paragraph 322, act of 1897, as manufactures of cotton, but claimed by importers to be dutiable as photos or etchings at 25 per cent. ad valorem, under paragraph 703, or as paintings at 20 per cent. ad valorem, under paragraph 454, same act. No evidence was brought forward to prove these claims and the protests were overruled.

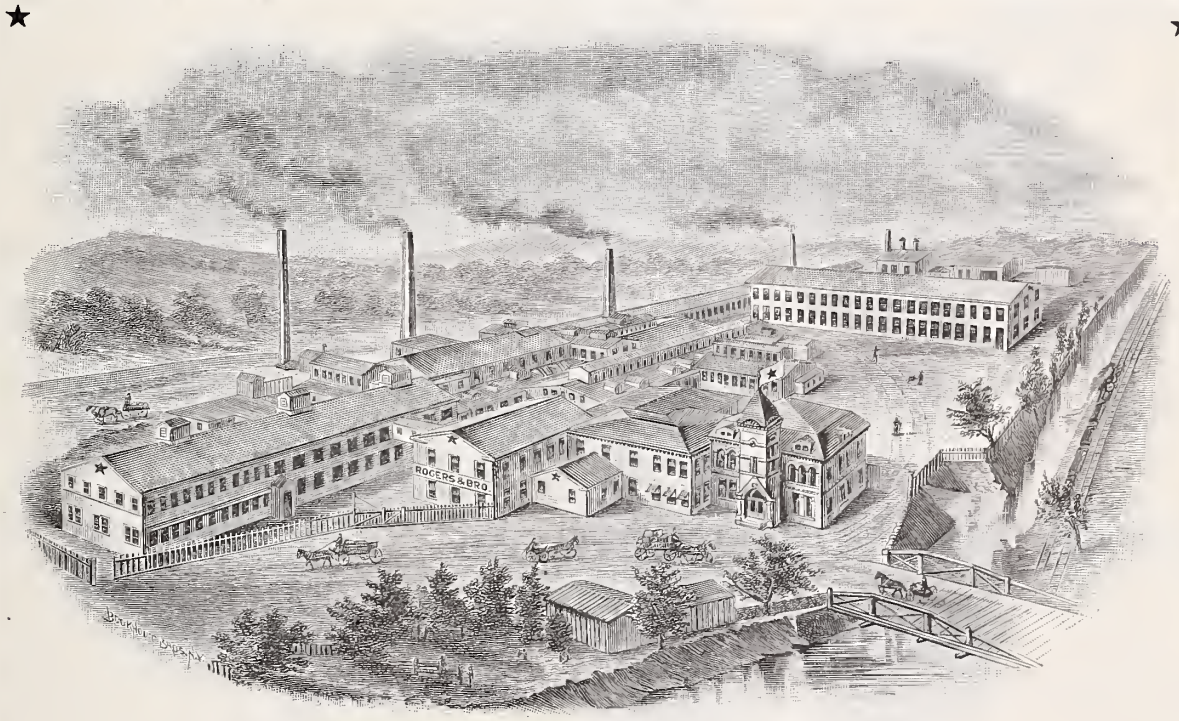
W. J. Talmadge imported one painting on glass intended for Grace church, Sheboygan, Wis., assessed for duty at 20 per cent. ad valorem, under paragraph 454, act of 1897. Claimed by importer to be entitled to free entry under provisions of paragraph 703, same act. As the requirements of the Secretary of the Treasury, set forth in article 350, Customs Regulations of 1892, and article 569,

STAR (★) BRAND

Conduct your business in a progressive but lofty and dignified manner. Stake your reputation on the wares you sell. Sell only such goods as you can bank on.

Over half a century ago, in the old Stone Mill in Waterbury (now entirely surrounded by newer buildings) the ★ **ROGERS & BRO. A-1** brand of flatware first made an enviable reputation for its owners—a reputation that has been steadily growing, and jealously guarded all these years—a reputation that is of great profit to thousands of dealers, through whose hands the goods are being marketed.

That imitations have sprung up is only natural. Some are called "Rogers," others copy designs and styles of packing rather than names or trade-marks. Many so-called makers were unborn till years after the business at Waterbury had reached immense proportions. Their productions are simply imitations—nothing more—and where will you find the imitation equal to the real thing?



★ ROGERS & BRO. A-1 (TRADE MARK) WORKS, WATERBURY, CONN.

At No Other Plant in the Whole World

devoted exclusively to the production of Spoons, Forks, Knives, etc., will you find so large, convenient and complete an establishment as in Waterbury. All the prestige and reputation of the **"STAR (★) BRAND,"** the accumulation of over fifty years of careful and painstaking rolling, stamping and electro-plating, stand back of every dozen spoons, forks and knives put forth at this time.

EVERY PROGRESSIVE MERCHANT IS INTERESTED

in the advertising matter that is now being furnished dealers selling ★ **ROGERS & BRO. A-1** goods. Send for samples, and the latest abridged catalogue, No. 71E.

INTERNATIONAL SILVER CO., Successor to

ROGERS & BROTHER, WATERBURY, CONN.

THE STAR (★) BRAND IS SOLD BY ALL LEADING JOBBERS.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

The **Leader** ...IN... HIGH-GRADE WATCHES —IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane, New York.

SOLE AGENT,

Customs Regulations of 1899, had not been complied with, the protest was overruled.

H. S. Gordon and B. Illfelder & Co. imported jew's harps, harmonicas and music boxes, assessed for duty at 45 per cent. ad valorem as musical instruments, under paragraph 453, act of 1897, but claimed by the importers to be dutiable at 35 per cent. ad valorem as toys, under paragraph 418, same act. Following a previous decision, the Board held that all the jew's harps, such of the harmonicas as were invoiced at less than two marks and such of the music boxes as were invoiced at less than 12.17 marks, were dutiable as toys as claimed, and sustained the protests as to such. As to the others, the protests were overruled.

Albert Berger & Co. imported merchandise classified as coquill glass, glass lenses and periscopic convex glass lenses with rough edges and ground to required focus. Duty was assessed at 45 per cent. ad valorem, under paragraph 109, act of 1897, and protest was filed by the importers, claiming free entry as unwrought glass discs, under paragraph 565, same act. No evidence in support of this claim was presented and the protest was overruled.

International Exhibition of Fancy and Leather Goods.

WASHINGTON, D. C., April 15.—Under date of March 20, Vice and Acting Consul-General Westacott transmits the prospectus of an international fancy and leather goods exhibition, to be held at the Prince's Skating Club, Knightsbridge, London, from May 4 to June 1, 1901, under the direction of the British and Colonial Exhibitions, Limited, and supported by a large number of leading people. The Vice-Consul-General requests that an early notice may be given, calling the attention of American makers of fancy and leather goods to the opportunity of exhibiting in this exposition; but the latest date (March 31) on which "applications for space should be sent in," had elapsed before the Vice-Consul-General's report was received at the State Department.

Arrested for Passing Bogus Checks Upon Jewelers in Victoria, B. C.

PORTLAND, Ore., April 8.—J. K. Dahl, alias H. F. Henderson, has been arrested at Victoria, B. C., for obtaining goods with bogus checks. It was at S. A. Stoddard's jewelry store that he began operations. He looked over the watches there and finally picked out one valued at $33, with a chain, and tendered a check for $42 drawn on the Royal Bank of Canada. Mr. Stoddard accepted the check and tendered him $9 in change. He next proceeded to the jewelry store of A. P. Blyth, where he purchased a watch valued at $20 and tendered another bogus check which was accepted. He then went to the jewelry establishment of A. A. Clayton and purchased another watch in payment for which he gave a check for $28.

Syracuse, N. Y.

W. B. Hitchcock returned Saturday from a business trip through northern New York.

George E. Wilkins sailed on the *Marquette* on March 30, for a tour through Holland, Switzerland, France and England. Mr. Wilkins is expected to return home about the middle of May.

W. O. Halstead, Davis City, Ia., has bought out C. D. Osborne, of that place.

Sale of Oneida Silverware Mfg. Co. Prevented by Injunction.

ONEIDA, N. Y., April 13.—An injunction was served last evening on Charles A. Stringer, of Munnsville, restraining him from selling the tools, manufactured and unmanufactured stock, implements and fixtures of the Oneida Silverware Mfg. Co., Ltd., of this city. The sale was to have been held this morning at 10 o'clock, pursuant to an order of Supreme Court Justice George F. Lyon, of Binghamton.

The injunction was obtained by Sidney W. Moore, of this city, through Risley & Love, of Utica, his attorneys. The order was granted by Supreme Court Justice William E. Scripture, of Rome, and is returnable before him April 27. Harry W. Coley is the attorney for Mr. Stringer and will contest the injunction. About a month ago Mr. Stringer was appointed receiver of the company upon petition of a majority of the directors, including Mr. Moore, by an order of Judge Lyon.

Mr. Moore, who obtained the injunction, has always been prominently identified with the silver ware company and for many years has been the president of the board of directors. He claims in his affidavit on which the restraining order was granted that the other directors have entered into a conspiracy to deprive him of his interests in the company. He also alleges that he was induced to sign the petition for the voluntary appointment of a temporary receiver by misrepresentations.

Muddy Roads and Smallpox Handicap Western Salesmen.

OMAHA, Neb., April 10.—From all over the west comes complaint of handicapped business on account of bad roads, and as an illustration of what a traveling man has to contend with this Spring, F. W. Taylor states that at Leon, Ia., the mud was so deep that it required six horses to draw the stage containing four men from the depot to the hotel. Many of the little towns in the State are obliged to depend upon hand carts for their delivery of goods, the streets being impassable for teams and heavy wagons. But as it will all make good crops for the farmers, none of the business men is complaining, although it injures trade for the time being.

Smallpox continues to retard business in this territory. Mr. Kite, of the Eureka Jewelry Co., Wymore, Neb., states that the disease is very bad in that place. At Afton, Ia., the hotel was quarantined on account of it, and at Creston, Ia., even the depot was quarantined because a woman and child were taken ill with the disease while in the waiting room. This, together with the bad roads, has made trade very light and collections as poor as they could well be.

C. V. Mount, Shenandoah, Ia., has sailed for Manila, where he will engage in the jewelry business. He served in the 51st Iowa in the Philippines. He is 60 years old, but well and hearty.

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:
D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany.
Main U. S. Branch and Case Works { CINCINNATI, OHIO.

65 NASSAU STREET,
NEW YORK.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

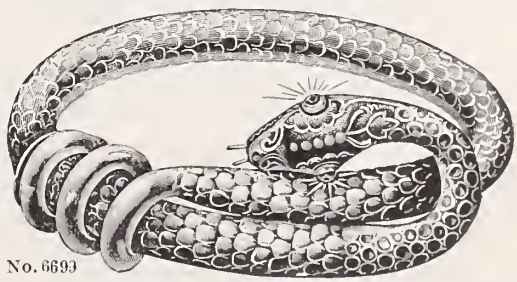
HORS CONCOURS,

AT THE PARIS EXPOSITION.

"Alice Nielsen" Serpent Bracelet

THE FAD OF THE HOUR.

MADE IN STERLING SILVER.



No. 6693

FINISHED IN ROSE, 18 K. GREEN GOLD AND WHITE.

PIONEER MANUFACTURERS OF

STERLING CHATELAINE BAGS AND PURSES.

ALL STYLES OF MESH.

WHITING & DAVIS. NEW YORK, 14 JOHN STREET. FACTORY, PLAINVILLE, MASS.

The Tariff on Watches.

Important Test Cases Tried in the United States Circuit Court.

One of the last stages in the tariff fight between the two branches of the watch trade—the manufacturing and the importing—occurred Monday morning, in the United States Circuit Court, in New York, when the appeals of Hipp. Didisheim & Bro. and Adolphe Schwob from the decision of the Board of Appraisers, handed down Sept. 27, 1898, was argued before Judge Townsend. The question at issue was the construction of paragraph 191 of the Tariff Act of 1897 relating to watch movements, which is said to have been drafted and inserted at the suggestion of the American manufacturers and reads as follows:

"Watch movements, whether imported in cases or not, if having not more than seven jewels, 35 cents each; if having more than seven jewels and not more than 11 jewels, 50 cents each; if having more than 11 jewels and not more than 15 jewels, 75 cents each; if having more than 15 jewels and not more than 17 jewels, $1.25 each; if having more than 17 jewels, $3 dollars each, and, in addition thereto, on all the foregoing, 25 per centum ad valorem; watch cases and parts of watches, including watch dials, chronometers, box or ship, and parts thereof, clocks and parts thereof, not otherwise provided for in this act, whether separately packed or otherwise, not composed wholly or in part of china, porcelain, parian, bisque or earthen ware, 40 per centum ad valorem; all jewels for use in the manufacture of watches or clocks, 10 per centum ad valorem."

To test and circumvent this paragraph a number of watch importers imported from Switzerland watches in various stages of completion, or defective in various parts, and also watches disassembled and watches not in cases, etc. This was done, it is said, to obtain a judicial construction of the act. Two leading cases, those of Didisheim and Schwob, related first to watch movements which are quite complete, except that they lack the dial, and others that had missing the hour, minute and second hands and the hour and minute wheel. These articles, the manufacturers claimed, were dutiable at 40 per cent. as parts of watches, but their contention was overruled in an elaborate opinion by the Board of Appraisers, which was published in full in this journal at that time.

In the argument on the appeal from this decision, Monday, Col. A. P. Ketcham, counsel for the importers, opened by giving a brief review of the points at issue, and telling why all the protests, but those involving the points here, were abandoned. The manufacturers, he said, had nothing to conceal in their object in bringing in these watch movements, as it was simply for the fact of testing this paragraph. His main contention was that the words "watch movements" in the Tariff act mean complete movements, and in fact all parts of the watch except the case, and he attacked the Appraisers for using in their decision the words "complete" and "incomplete" movement in reviewing the case, as in doing so they begged the whole question from the beginning. There could be no movement, he said, but a complete movement, and this includes everything in the works, the dial and the hands. To be a watch movement he claimed the article must essentially keep time and any combination of wheels that falls short of this and is in itself unable to perform the functions of a timekeeper, falls short of the definition of watch movement. He analyzed the decision of the Board of Appraisers, claiming that they had not properly considered his points, and after reading various definitions in dictionaries of the word "movement" and "watch movement," claimed that all these showed that the meaning was exactly what the importers contended, works which register time.

William G. Thompson, of Boston, who acted as special counsel for the Government, answered Col. Ketcham and said that the points at issue were: First, whether the term movement in the Tariff act had or had not a commercial meaning, and second, if it had not, did not the articles in question fall within the general scope of the word in its ordinary sense? The Board of Appraisers, he claimed, had found that the word had no commercial meaning, and the articles imported had never before this time been used in trade, and therefore had no particular name of their own. The point before the Board was whether these articles should be embraced under the ordinary definition of watch movement. He gave a brief discourse on the construction of a watch, explaining that the going mechanism was all embraced within the plates and was known as the "train," and that above these plates were two hour wheels, minute wheel and the hands of the watch. All the parts above the plate, Mr. Thompson explained to the Court, related to the time *registering* properties of the watch, while those between constituted the *timekeeping* mechanism. The missing parts in all the exhibits, Mr. Thompson pointed out, had nothing to do with the time *keeping* properties of the watch, but simply the time *registering* and that the word "movement" embraced everything from the timekeeping parts—the train—to the plates, works, dial and hands.

The exhibits in this case of the articles at issue, he contended, had been wound up and that experts had testified that all had been "timed," and also testified "timing" to be the last process in the manufacture of a watch. By comparing the ticks of these exhibits with a regulated watch, the experts had found that the exhibits kept perfect time. In fact, they had everything necessary to keep time, though not the parts to register the result of their motion. These movements he claimed were to be considered a new species of the *genus* watch movement and should be so classed under the Tariff act. They could not be considered as "parts of watches" as that phrase had a definite meaning that did not embrace articles such as the exhibits. In answer to the Judge's question, he said the contention was of the Government that a movement included everything from the train between the plates, whether or not the springs were in. Another point he raised was that these exhibits had been jeweled and were more directly provided for under the section providing a specific duty on movements

DUEBER-
HAMPDEN
WATCHES.

Largest Distributors in AMERICA.



No Goods Sold at Retail.

John W. Fierwood & Co.

No. 3 Maiden Lane, New York.

according to the number of jewels, and also an ad valorem duty of 25 per cent., than under the paragraph generally providing for parts of watches. The testimony in this suit taken before the Board of Appraisers was voluminous and was not read to the Court; the parts considered essential being cited in their briefs.

Judge Townsend, in his remarks to counsel, intimated that he might differentitate between those movements exhibited which contained everything but the dial, and those in which the hands and wheels above the plate were missing. The argument was concluded Monday afternoon and briefs were submitted and decision reserved.

Death of Anthony Thoma.

THREE RIVERS, Mich., April 13.—Anthony Thoma, one of the best known characters in southern Michigan, died here, this week, aged 70 years. He was the father of five sons, all of whom are in the jewelry business, being located at Kalamazoo, Mich., Battle Creek, Mich., Mineral Point, Wis., and Three Rivers. Besides five sons he leaves a widow and three daughters. The five sons and a nephew acted as pall bearers. Mr. Thoma had not been in business for himself for 15 years, having been succeeded at Three Rivers by a son, George H., who now conducts the business.

Coral and Pearl Fishery Rights in Colombia for Sale.

WASHINGTON, D. C., April 15.—Consul-General H. A. Gudger writes to the Department of State, from Panama, as follows:

"The following notice, dated Panama, Feb. 20, 1901, appeared in a local paper of recent date and is an official announcement by the Panama Government of the intended sale of the rights of the fisheries at the Pearl Islands:

"'The Government will shortly accept bids for the right to work the pearl and coral fisheries in Colombian waters for a term of 15 years. To intending bidders for the said right, full particulars will be furnished at the Government House.'

"For something like 100 years and more the small group of islands 50 miles to the south of Panama, known as the 'Pearl Islands,' have been famous for their remarkable yield of pearls and coral. During certain seasons of the year, when the waters are unusually clear, these waters are worked by divers, and many pearls of great value have been found there. The pearls rank well in grade and color; in the latter respect they range from the pure white to green and lead gray and frequently jet black.

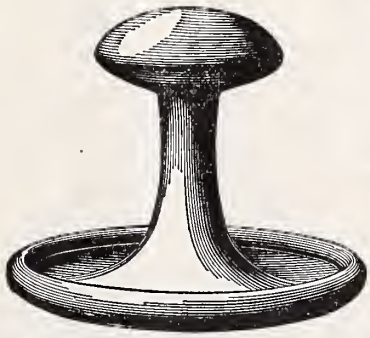
"These fishing grounds have been a source of great revenue to the Government, as well as to the few more fortunate finders. Some little expense is attached to the business, as it is necessary to have experienced divers and men thoroughly versed in the business.

"It is estimated that the shell of the oyster, commonly known as the mother-of-pearl shell, if trimmed and shipped to Europe or the United States, would be sufficient to defray all ordinary expenses and leave the find of pearl as a clear profit. It is not common to have valuable finds, yet the fisher is sometimes rewarded with pearls of great worth. Some two years ago a small boy, while diving in the shallow water more for sport than work, found a pearl which he sold to a local dealer for $4,000 silver ($1,760). This dealer delivered the same pearl to a buyer in Panama and received $10,000 silver ($4,400) for it. This pearl is now in Paris and an offer of $6,000 gold has been made therefor and refused.

"Formerly, those who worked in these waters paid a percentage on their finds; later an annual tax. It seems that now the Government has decided to sell the exclusive right to the highest bidder for a period of 15 years."

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had **FREE** for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

La Vallieres

The newest in the jewelry line—neat, tasty pendants made up in various designs of pearl ornamentation, with baroque pearl drop pieces, attached to necklaces of 10k. rope and cable patterns.

$7 to $10 Complete.

Also a fine line of baroque pearl scarf pins, from

$2.75 to $5,

set with and without diamonds.

These are the goods which you require to stimulate Spring business. They are having a run.

Henry Freund & Bro.,

THE JEWELRY HOUSE,
9, 11 and 13 MAIDEN LANE,
NEW YORK.

Many new designs in Elk Goods.

Litigation Over a Share of the Stock of The Dueber Watch Case Mfg. Co.

COLUMBUS, O., April 12.—An interesting legal question in the case of The Dueber Watch Case Mfg. Co. against William J. Piero, trustee for Mrs. S. J. Hecklinger, was filed in the Supreme Court to-day on error from the Circuit Court of Stark County. One John A. Coburn, an employe of the Dueber company, was given four shares of stock of the company with the understanding that they were to be retransferred to the company whenever he left their employ. Coburn transferred one share to Thomas F. Turner, who, in turn, transferred it to William J. Piero, who also transferred it to Mrs. Hecklinger, in trust as security for an indebtedness. The share was valued at $1,000, and when Piero presented the share at the company's office to have it transferred on their books they refused to comply with the request. Piero brought suit for $2,000, alleging in his petition that he was damaged to the extent of $1,000 in addition to the value of the share. The company set up in their reply that Coburn had no authority to transfer the share except back to the company.

A jury trial was had in the Common Pleas Court, which resulted in a verdict for Piero for $1,117.75, which judgment was affirmed by the Circuit Court. The Dueber company now come before the Supreme Court, asking for a reversal of the judgment of the lower courts.

F. S. Pease, Dunlap, Ia., has just recovered from a serious illness.

Attleboro.

The Banker and Tradesman records that the Attleboro refining house of Slade & Whipple have made an assignment.

Frank W. Whitaker, with the Frank Mossberg Co., and Miss Sarah J. Brines, employed in the office of C. A. Marsh & Co., were married last week.

The hundreds of young Frenchmen in the jewelry shops are interested in the formation of a union styled the Société des Artisans, with objects of mutual financial benefit.

The Watson & Newell Co. have asked the town for an electric light and highway improvements for the benefit of their hundreds of employes now obliged to leave the shop at night over dark and uncomfortable streets.

Winfield E. Dunham and wife have returned to Attleboro. Mr. Dunham was one of the young Attleboro jewelers induced by representatives of W. F. Main Co., Iowa City, Ia., to go out there to aid in getting their plant under way.

The D. F. Briggs Co. performed an act last week deserving of emulation in every jewelry shop all over the country. They concluded their annual stock inventory and decided that 1900 and the Spring of 1901 had been a prosperous period. As about 20 of their employes, a dozen heads of departments, their salesmen, their office force, and a few individuals among the general working force had been particularly devoted to their interests, they distributed a generous percentage of the profits secured. Charles H. Tappan, who



Trade-mark.

GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



Trade-mark.

GUARANTEED FOR TWENTY YEARS.

FOR SALE BY ALL LEADING JOBBERS.

with his brother, William C. Tappan, constitute the firm, was very modest when interviewed, but would not deny that the sum distributed was about $2,500.

Albert B. Shannon, with the Philadelphia Watch Case Co., has been spending several days in town.

Fred A. Newell, of the Watson & Newell Co., with Mrs. Newell, returned last week from spending the Winter in Florida.

The Attleboro High School pupils have given an order to a Providence jewelry house for a large number of very handsome gold and enamel school pins.

Rumor has been busy with the story that Joseph M. Bates, late of Bates & Bacon, was about to open a solid gold watch case house in town, but it is officially branded as street talk.

Charles H. Tappan, of the D. F. Briggs Co., has purchased the home place of George H. Randall, of Randall & Ackermann, and, removing the dwelling, has broken ground for what is to be the finest and most modern residence in Attleboro.

John C. Cummings, head of J. C. Cummings & Co., has been very critically ill at his home. At this writing he requires several attendants constantly by him, but the physicians give every assurance that before long he will be on the road to convalescence.

Several hundred attended a reception at the Attleboro High School, Friday, to see the modest beginnings of what is to be a big town Museum of Arts and Crafts. The central features were the rich display of favrile glass loaned by Louis C. Tiffany, New York, and several exhibits by local manufacturing houses, which exemplified the growth of jewelry from the flat plate of stock to the finished article.

North Attleboro.

William N. Fisher and E. E. Thomas, Jr., have dissolved the partnership existing as E. E. Thomas, Jr., & Co.

Theron I. Smith, of T. I. Smith & Co., with Mrs. Smith, returned last week from Palm Beach, Fla., where they spent the Winter.

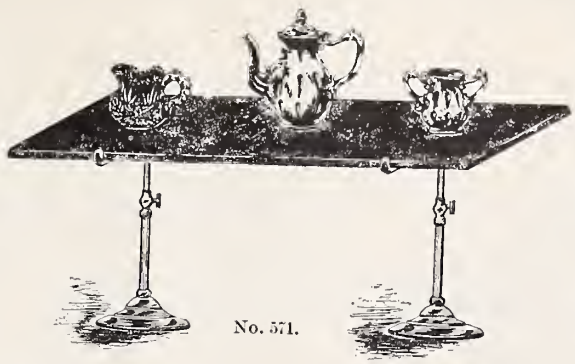
Alton H. Riley, of Riley, French & Heffron, with Mrs. Riley, returned last week from Palm Beach, Fla., where they spent two months.

The hearings on the will contest of the late Oscar M. Draper, which were to have occupied the Court this month, have been postponed until September.

Henry F. Barrows, Sr., and Henry F. Barrows, Jr., of H. F. Barrows & Co., have been elected president and secretary of the North Attleboro Branch Railroad Corporation.

W. N. Fisher & Co., whose shop at Attleboro Falls was burned out, on Monday of this week were in very practical shape and started up in their new quarters at Robinsonville.

Representative Harry D. Hunt, of North Attleboro, has had made a very handsome loving cup and offered it to the winner of a big tournament now being participated in by a large number of the young men of the town at the local gymnasium.



No. 571.

Extensible nickel supports, 10x48 inch black velvet covered shelf. Price, complete, $6.50 each.

The Barlow.

Everything necessary for the display of jewelry in the window or store interior.

Metal Display Fixtures, Show Cases.

Send for 200-page catalogue.

Barlow Mfg. Co.
Holyoke, Mass.

Boston Salesrooms, 125 Summer St



The Twentieth Century Collection.

Pocket Books

The most fashionable Leathers with Art Nouveau Mountings.

C. F. RUMPP & SONS,
Manufacturers of
Fine Leather Goods,
PHILADELPHIA.
New York Salesroom, 621 Broadway.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO.,
SUCCESSOR,

SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS, MERIDEN, CONN.

NEW YORK.



Philadelphia.

J. Harry Halt, Mt. Holly, was married in this city last week.

D. G. McKelvey, engraver, has opened an office at 730 Chestnut St.

Jacob R. Allebach, Green Lane, Montgomery county, is a candidate for County Treasurer.

Paul Schless, jeweler and optician, 138 N. 8th St., intends to open a branch store at 14 N. 8th St.

Jewelry Workers' Union No. 5 will hold a smoker at 8th and Spring Garden Sts. next Friday.

William Davis, real estate agent for William Weightman, has been elected a member of The Jewelers' Club.

The engravers' union will give an entertainment in Harmonie Hall, 11th and Spring Garden Sts., Friday, April 26.

William Wingert, lately with William Linker, 730 Sansom St., has re-entered the employ of R. Wallace & Sons Mfg. Co.

James Barry has resigned his position as buyer and manager of the silver ware department of Strawbridge & Clothier.

J. E. Caldwell & Co. have received an invoice of orris powder from the monastery of Santa Maria Novella, Florence, Italy.

Newton B. Elting and Harry Bodenheimer are matched for a shuffleboard game to be played at The Jewelers' Club in a few days.

Elwood Bailey, bankrupt jeweler, formerly in business at 8th and Chestnut Sts., has applied for his discharge from bankruptcy. The hearing will be held April 23.

At the monthly meeting of the board of directors of The Jewelers' Club, Tuesday evening, the date for the annual shad dinner was fixed for April 30.

There is a strike among the engravers of several big houses in this city. The firms affected are Charles H. Elliott, E. A. Wright and the Ashmeade Clark Co.

The assigned estate of Williams & Ulmer, silversmiths, formerly in business at Juniper and Walnut Sts., has been valued, according to an inventory filed in court last week, at $1,607.30. The disbursements have been $1,167.94, leaving a balance of $439.36.

Jacob Froehlich, diamond broker and jeweler, 7th St. near Sansom St., who is also a stockholder in the Delaware Rubber Co., has filed a bill in equity against the Manhattan Storage Co. and the Puritan Rubber Co., to have the defendants restrained from making an alleged infringement upon his trade-marks for rubber tires.

W. F. Engelhart, Jr., jeweler, 204 Market St., was married Tuesday, April 8, to Miss Elizabeth Smith, of Camden, N. J. The evening before the wedding burglars broke into the bride's residence, 6th and Penn Sts., and tried to steal the wedding gifts, but were frightened off. Mrs. Engelhart is a daughter of an ex-Sheriff of Camden.

The award of the contract for a $200 handsome jeweled badge for the presiding officer at the Mystic Shrine of this city to a Newark manufacturer has aroused no end of criticism among the local jewelers, who were neither invited nor given an opportunity to bid for the work, and strong protests have been made to the committee of the Mystic Shrine who have the matter in charge.

A magnificent loving cup, the production of Bailey, Banks & Biddle Co., has been presented to J. B. Hutchinson, general manager of the Pennsylvania Railroad, on the occasion of his marriage, last week. The cup stands about 15 inches in height and is about 10 inches in diameter across the top. There are three rustic handles and the decorations are grapes with festoons of flowers and Autumn leaves. Between the handles are blank panels, in one of which is the simple inscription, "From the Freight Department." Beneath this inscription are the names of the department heads in facsimiles of the signatures of the donors.

New York, April 6, 1901.

Messrs. M. Sickles & Sons, Philadelphia, Pa.

Gentlemen:

We were gratified to see in the last number of the *Keystone* your illustration of the **Leading Manufacturers of Watch Cases** (their chamois bags) and the prominence given to the

ROY

We assure you that we shall continue our efforts to lead them all in the making of irreproachable Solid Gold Watch Cases, and intend to stay where you put us, *i. e.*, "on top."

Yours very truly,

ROY WATCH CASE CO.

Boston.

J. C. Sawyer returned last week after a trip of several weeks through Florida and Georgia.

H. O. Richardson, Rutland, Vt., was in Boston last week, buying goods for the store he recently opened in that town.

Mrs. S. L. Kingsbury, of J. H. Hutchinson & Co., Portsmouth, N. H., stopped in Boston last week on her way home from a southern trip.

E. A. Cowan, Jewelers building, has gone south on a business trip, and on his return, in early June, will sail for Europe for the Summer months.

R. D. Gordon, of Gordon & Burgin, Jewelers building, returned from Jamaica last week, after an absence of six months, and reports a most enjoyable vacation trip.

A meeting was held at the office of the Wilson Jewelry Co., Monday afternoon, to arrange a plan for the future of the company. Another meeting has been called for to-day.

R. C. Parsons, Derby Line, Vt., who was in town last week, has the unusual distinction of having one-half of his store in the United States and the other half in Canada.

Thomas Jordan, 20 years old, was arrested on the morning of April 9, on a charge of breaking into the jewelry store of Bernard Adelberg, 1033 Washington St., and the larceny of four clocks. The property was recovered at the time of the arrest.

Boston members of the trade are interested in learning that the store of John F. McKay, West Derby, N. H., has been closed by a sheriff at the request of John Folsom, the mortgagee. McKay was in business in Massachusetts, previous to going to New Hampshire, and local dealers are said to be among the creditors.

Among the buyers visiting Boston last week were seen: E. A. Doyle, Lynn, Mass.; H. E. French, Hudson, Mass.; C. M. Coffin, Haverhill, Mass.; J. S. Stanley, Wakefield, Mass., F. B. Reed, East Weymouth, Mass., E. D. Howard, Ware, Mass.; F. H. Coffin, Peterboro, N. H.; Charles Sinclair, of N. C. Nelson & Co., Concord, N. H.

Providence.

A new retail jewelry store has been opened by Frank Fredkt, 369 S. Main St.

Lange & Fischer have taken another room in the factory building at 67 Friendship St., thus increasing their facilities considerably.

William Leeder, of Leeder & Bernkopf, stone dealers, arrived home Thursday from his annual European trip in the interests of his firm.

Samuel C. Wolf & Co., 46 Clifford St., formerly doing business under the style of the Rhode Island Jewelry Co., at 25 Calender St., have gone out of business.

The E. N. Cook Plate Co., refiners, are adding to their factory room the shop on the same floor of the building at 158 Pine St., formerly occupied by the Stevens Optical Co.

The wedding of Albert A. Remington, of the Horace Remington & Son Co., and Miss Annie R. Fowler took place last week at the residence of the bride's parents, 202 Adelaide Ave.

The jewelers' baseball team from Wightman & Hough Co.'s shop played their first game, Saturday, with the strong Suttonville nine and were victorious by the score of 17 to 13.

The brass foundry of Fire Commissioner Stillman White, 1 Bark St., has been purchased by T. P. Hall and Peter S. Levey, who for a number of years were connected with Reed & Barton, Taunton.

Henry C. Tilden, of the Tilden-Thurber Co., delivered an interesting lecture on "Stained Glass," Thursday evening, before St. Augustine's Guild, of St. Stephen's parish, in the Webster Guild House, George St.

Harold D. Baker, of the Attleboro Refining Co., was married last Tuesday to Miss Nannie C. Packer, who was formerly bookkeeper for George M. Baker, who is in the refining business in this city and is a brother of Harold D. Baker.

Arthur C. Stone, traveling representative for George W. Dover, manufacturer of jewelers' components, will sail from New York, April 27, for a visit to England, France and Germany. Mr. Stone will combine business with pleasure on his journey.

The sheriff's sale of the stock, tools, machinery, etc., in the jewelry shop of D. W. Costigan & Co., which was to have taken place on April 11, by an order of the Court under the attachment placed by Bruhl Bros., did not take place, the attachment having been vacated. The attorney for Bruhl Bros. states his clients' interest in the matter is now confined to a book account suit which is pending against Costigan & Co. The latter's affairs are in the hands of the mortgagee, M. R. Downey, a broker of this city. Mr. Downey said Saturday that nothing would be done in the case before Tuesday, when it was possible that the entire plant might be sold to Attleboro parties. Mr. Downey is also considering the advisability of placing some one in charge of the business and continuing it. He holds a mortgage for $2,000 on the plant and is the principal creditor. D. W. Costigan is now foreman for Schwarzkopf & Solinger.

At a meeting of the Jewelers' Base

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

Gold Rings, Lockets, Link Buttons, Diamond and Pearl Pendants, Scarf Pins and Thimbles

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,
NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



HOWARD STERLING COMPANY,
SILVERSMITHS,

PROVIDENCE, R. I., U. S. A.
NEW YORK, 860 BROADWAY, Samples only.

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed Receiver of Howard Sterling Company, and by order of court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business, and will take and fill orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors, and promising prompt attention to all orders given, I am,

Very truly yours,

BIRNEY C. PARSONS,
As Receiver of Howard Sterling Company.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

BUFFALO PINS.

OFFICIAL MARK.

Retail for 11c. Big sellers.
Send for samples.

SOUVENIR SPOONS.

Send for our latest Pan-American spoon. You can sell it.

DIP BUCKLES.

20th-Century styles. All prices.
The only Buckle selling.

FISH-SCALE BAGS.

Correct styles.
Sterling or plate.

ETON JACKET SETS.

The latest novelty for Summer wear.

A postal brings samples of any of the above. Write NOW.

Codding & Heilborn Co.

NORTH ATTLEBORO, MASS.

Sample Office:
CHAS. VAN NESS, 11 Malden Lane, NEW YORK.

Ball League, held last week, the draft of the constitution and by-laws and special rules for the government of the league reported by the committee were adopted. B. G. Sullivan, of R. L. Griffith & Son Co., was appointed treasurer in place of H. L. Swan, resigned. Uniforms have been ordered for all of the clubs in the league and some of the teams have already secured their uniforms. The committee on grounds is making good progress and the schedule committee will report at the next meeting. The season will be opened about the middle of next month.

The Stafford & Russell Mfg. Co. have been incorporated in Maine to manufacture finger rings and jewelry; $60,000 capital stock, $250 paid in. President, Charles F. Irons, Providence; treasurer, Charles A. Russell, Providence. Certificate approved April 11.

Through the explosion of a blower tank in the jewelry shop of T. E. Bennett & Co., fifth floor of the Manufacturers' building, Thursday morning, a slight fire, just sufficient to open the automatic fire extinguishers above the tank, was caused. The extinguishers let out a flood of water that ruined belts and damaged machinery and stock in the shop, and then, soaking through two floors, damaged stock and machinery in the store room of the Mossberg & Granville Mfg. Co., on the floor below, and the shop of Barstow & Williams, on the floor below that.

The funeral of Albert F. Smith, who was for 25 years employed by Foster & Bailey and the Theodore W. Foster & Bro. Co., was held in the Congregational Church in Barrington, Sunday afternoon. A large delegation of Mr. Smith's shopmates went from this city to attend the funeral services. There was a large attendance at the church and many floral tributes, among them a beautiful set piece from the employes of Theodore W. Foster & Bro. Co., were displayed as a mark of the esteem in which Mr. Smith was held by all who knew him.

Birney C. Parsons, receiver of the Howard Sterling Co., is publishing a notice to the effect that there will be sold at public auction, at the office of the Howard Sterling Co., 7 Eddy St., on Saturday, April 20, at 12 o'clock noon, by virtue of an order of the Circuit Court of the United States for the District of Rhode Island, entered March 28, in cause in equity No. 2592, Francis C. Welch, *et al.*, trustees, *vs.* Howard Sterling Co., the entire assets, property, plant, business, trade-marks, trade names, accounts, choses in action, credits and all other property of every kind and nature of said Howard Sterling Co. The purchaser will be required to pay on account of the purchase $5,000 in cash or by certified check at the time and place of sale and the balance of the purchase price upon delivery of the property within one week from the time of sale.

Connecticut.

Fred. Heath, Danbury, has gone out of business.

The E. A. Bliss Co., Meriden, are running some of their factory departments nights.

W. H. Knapp, 10 years with Clasen W. Hoyt, Stamford, is now salesman in Wanamaker's New York store.

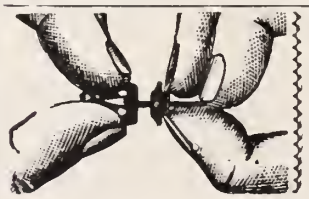
The Biggins-Rodgers Co., Wallingford, are now running on a 10-hour schedule in place of eight hours a day.

The Holmes & Edwards Silver Co., Bridgeport, furnished the silver for dining cars to run on the Lake Shore line between New York and Chicago and St. Louis.

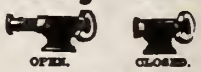
A certificate of incorporation of the N. Olsen Co., Bridgeport, has been filed with the Secretary of State. The corporation are organized to deal in jewelry, silver ware and fancy goods. The capital stock is $800.

Samuel A. Galpin, president of the New Haven Clock Co. and receiver for the National Electrical Mfg. Co., Milford, has sold the property of the latter company to Albert J. Wise, of New York. The Milford concern was a part of the plant of the New Haven Clock Co. at one time, but a separate company were afterwards formed and the plant moved to Milford.

A change has been made in Factory E of the International Silver Co., whereby the work in the spinning department will be done by contract and that N. C. Smith, the



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
GEO. W. WASHBURN, Sole Manufacturer,
12-16 John Street, New York.

THE WASHBURN
Safety Catch

OPEN. CLOSED.
FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

REMOVAL. On or about May 1st we will remove to large and better quarters,
96, 98 & 100 MAIDEN LANE, NEW YORK.
BLANCARD & CO., Manufacturers of Settings, Galleries, Etc., also Reliable Fox-Tail Chains,
45 & 47 JOHN STREET, NEW YORK.


No. 202.

PITZELE & BASCHKOPF,
Makers of..... FINE DIAMOND MOUNTINGS,
12 Maiden Lane, - - - - New York.
Our Styles and Prices Can't Be Beat.
CALL AND BE CONVINCED.


No. 205.

foreman of that department and for 36 years an employe, is no longer connected with the factory.

A resolution incorporating C. Rogers & Bros., Meriden, was passed by the Connecticut Legislature, April 10. Chairman Pearne, of the Incorporations Committee, explained that the resolution incorporated a Meriden concern of importance that a few years ago was enlarged and incorporated under the laws of the State of New Jersey. "It desires now to operate under the laws of its own State and we are very glad to have it do so," said Chairman Pearne. The capital stock will be $915,000, of which 3,000 shares, amounting to $300,000, will be preferred stock, and 6,150 shares, amounting to $615,000, will be common stock.

Canada Notes.

J. E. Black has opened a jewelry store at Sintaluta, Man.

Harry Stenson, Kasbo, B. C., has given a bill of sale on his stock for $1,858.

G. B. Knowles, Sandon, B. C., has placed a chattel mortgage for $800 on his stock.

A writ has been issued against E. E. Schofield, jeweler, Rossland, B. C., by Alfred Clark.

A. R. Carr, Sydney, N. S., is in financial troubles, and his stock is advertised for sale under execution.

Fred. G. Fawkes, jeweler, Brantford, Ont., has given a renewal chattel mortgage for $3,000 to G. H. Fawkes.

Ambrose Kent & Sons, Limited, Toronto, have two neat enamel brooches for the Pan-American Exposition.

Gerald Birks, of Henry Birks & Sons, Montreal and Ottawa, has recently returned from a trip to Bermuda.

T. S. Porte, jeweler, Campbellford, Ont., has given a renewal chattel mortgage for $815 to L. G. Young.

A. Rosenthal, jeweler, Rossin House block, Toronto, has gone on a business trip to London, Paris and Amsterdam.

Judgment has been given against Pierce Bros., jewelers, Williamsburg Tp., in favor of The M. S. Brown Co., Montreal, for $1,579.

Frederick A. Kent, of Ambrose Kent & Sons, Limited, Toronto, sails from New York, April 25, for Italy, thence to France and England.

J. A. Knox & Co. are moving from their old location, 14 Leader Lane, to 48-50 Wellington, E., Toronto, into more commodious premises.

A. L. R. Wilson, jeweler, Hewston, Ont., has assigned. The liabilities are $460 and actual assets about $200. The business will be sold out.

Walter S. Crone and his son, Nelson J. Crone, of H. A. Nelson Sons Co., Montreal and Toronto, are on their western journey as far as Winnipeg.

James Porter, of Porter & Co., Winnipeg, has just returned from a two months' purchasing trip to Europe, eastern Canada and the United States.

Attleboro Export Co., Montreal, Que., M. E. Stern, manager, are in financial difficulties owing to the withdrawal of the friend who gave financial backing.

Attachments have been taken against A. R. Carr, jeweler, Sydney, N. S., by The Toronto Silver Plate Co. for $523, by J. R. Eastwood for $157 and by Smith & Patterson for $874.

Early last Saturday morning a constable who was on duty at Queen and Bathurst Sts., Toronto, saw a man running away from Walter Michie's jewelry store, at 582 W. Queen St. Upon investigating, he found that a brick had been tossed through Mr. Michie's window, and through the neat hole so made five gold watches had been taken. The officer pursued the thief, and finding him too fleet of foot, fired three shots after him without effect.

Among travelers visiting Toronto last week were: George H. Smith, Theodore W. Foster & Bro. Co., Providence, R. I.; George R. Lamb, Waterbury Machine Co., Waterbury, Conn.; W. R. Humphrey, cutlery manufacturer, Sheffield, England; Frederick W. Andrews, Cornell & Andrews, smelters, Providence, R. I.; L. Lelong, L. Lelong & Bro., smelters, Newark, N. J.; J. R. Delfosse, manufacturers' agent, Montreal, Que.; H. L. Stanton, silk guards, Chicago, Ill.

On the 4th inst. William G. Lewars was tried at the Sessions Court, Toronto, on a charge of using the mails for fraudulent purposes in connection with the business of the Bon-Ton Novelty Co., a scheme jewelry concern, details of whose methods have previously been given. He was acquitted, Judge McDougall holding that, although the "company's" advertisements may have been misleading, there was no evidence of fraud. The Crown Attorney asked for a reserve case, with a view to continuing the prosecution, which will be considered by the Judge.

Rollin Austin, Onawa, Ia., has purchased ground and will erect a new store building on it.

You are missing a good thing if you are not selling our

BUFFALO RINGS.



PATENTED.

Jewelers all over the country report that they are selling like "hot cakes."

These rings are made of STERLING SILVER, HEAVILY GILDED, Fitted with imitation Cat's-eye, Ruby, Emerald, Garnet, Sapphire or Amethyst.

Price, $1.25, To the Trade.

Order at once from your jobber. If he hasn't got them, write us and we will tell you where to get them.

For advertising hints, send for our SPECIAL CIRCULAR giving history and origin of the Buffaloes.

C. P. GOLDSMITH & CO.,
33-43 Gold Street, New York.



THE ATTLEBORO CHAIN CO.,
Manufacturers of a Fine Line of
Machine Chains,
Novelties in
Low-Priced Goods,
ATTLEBORO, - - MASS.

DEITSCH BROS.,
MAKERS OF FINE LEATHER GOODS,
ALSO
IVORY, EBONY AND SHELL,
14 East 17th Street, NEW YORK.

Watch Case Engravers Strike.

Watch Case Companies Decide to Treat Employes Individually and Not as Union Members.

There is a strike in the watch case trade which, though almost general in its scope, reaching factories from Sag Harbor, L. I., to Newark, N. J., did not come from any united action either of the workmen or the firms employing them. The factories affected are those of the Fahys Watch Case Co., Sag Harbor; DuBois Watch Case Co., and Camm Watch Case Co., Brooklyn, and the Crescent Watch Case Co. and the Courvoisier-Wilcox Mfg. Co., of Newark, N. J. All have, for a year or more, been having difficulties with the unions to which their workmen belong, but these difficulties were in all but one case settled from time to time, until last week. All the manufacturing firms claim that they have suffered interference in the running of their business by the dictation of the unions, until things came to such a pass that they were forced, both for financial and ethical reasons, to put a stop to what they consider a tyrannous control of their shops by the men and their organizations.

The workmen, at least their leaders, on the other hand, claim that they have only acted for self-preservation in insisting on certain union rules, made to keep their profession from being overcrowded by young and incompetent hands. The workmen on strike belong to several unions, the two largest of which are that of the watch case engravers and that of the polishers. The question at issue in all the factories does not relate to wages but is simply that of unionism or non-unionism, so that all hands belonging to an organization are affected.

The Fahys Watch Case factory had a strike of engravers about a year ago, and since the settlement it has been practically a union factory. Saturday the men were notified that hereafter the firm would not recognize the union, but would treat with the men individually. The workers immediately left the shop and a strike was declared.

The polishers of the Crescent Watch Case Co.'s factory, Newark, have been out for some time because the company refused to discharge Maggie Stamm, a non-union hand. Saturday the strikers received word that if they came back to work it must be as individuals and not as members of a union.

A similar notice, to the effect that they would, after Saturday, dispense with union help, was given to the workmen of the Courvoisier-Wilcox Mfg. Co., some of whose polishers had gone out because the company refused to discharge a non-union man.

The DuBois Watch Case Co., Monday night, notified their employes that union rules would no longer govern their factory.

The employes of the Camm Watch Case Co. have been on strike for about a week.

At a meeting, Sunday, of the Newark workmen they decided to make a vigorous contest, and an attempt will be made to induce the women employed by the firms to quit. Superintendent Buecke, of the Crescent Co., said the employes could have all the work they wanted provided they left the union, and denied that there was a lockout.

The Courvoisier-Wilcox Mfg. Co. and the Crescent Watch Case Co. reported yesterday that some of their men had gone back and that the factories were working in all departments.

The Store of S. Desio Broken Into and Robbed.

WASHINGTON, D. C., April 15.—The jewelry store of S. Desio, 1012 F St., N. W., was again broken into early on Sunday morning, by breaking in the show window in which he always carries a very elaborate display, although the best and most expensive pieces are removed at night. The method used was to break the plate glass window large enough to insert the hands of the thieves and in this way they drew the velvet cover to the opening and took everything they could reach, although very fortunately they overlooked about $1,500 worth of plate and jewelry.

THE THIEVES CAPTURED IN PHILADELPHIA.

PHILADELPHIA, Pa., April 16.—Three men were to-day arrested in this city for the robbery of S. Desio's jewelry store, Washington, D. C., on Sunday night. Eighteen watches, three charms, two cigarette cases, gold cuff buttons and a costly gold pin have been recovered. The prisoners are well known crooks; Al. Hart, alias Andrew Howe, Frank Allen and Charles B. Lynch.

L. B. Smith, Parkersburg, Ia., has sold out.



THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY. CONSOLIDATED

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THE JEWELERS' CIRCULAR PUB'G CO.,
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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athenc, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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Salary and Temptation.

JUDGE WOFFORD, of the Criminal Court, in Kansas City, Mo., before sentencing William Deardurff, who was found guilty of stealing from his employers, the Edwards & Sloane Jewelry Co., a quantity of jewelry valued at $3,000, questioned the young lad as to his salary.

"I am shipping clerk," said Deardurff, "and get $6 a week."

"Did you pay board and clothe yourself out of that?" asked Judge Wofford.

"Yes, sir. I pay $3 a week for my living at home."

"How much did they pay you at first?"

"Four dollars."

A grave look is said to have come over Judge Wofford's face before he said:

"I am no business man, but I have had some experience in this world. I want to tell Mr. Edwards, or any other employer, that he makes a mistake when he places a young man of this age in a responsible position, with temptations about him, and pays him only $6 a week. I don't see how a man of his age can be expected to keep straight on $6 a week, board and clothe himself and have a little pocket money. Nearly all crimes of this sort are due to temptations placed in the way of persons who are half paid or without work."

Notwithstanding Judge Wofford's experience in this world, his little lecture is based upon ignorance of the conditions in the jewelry business and its pronouncement is calculated to foster dishonesty and crime, which can hardly be the desire of the occupant of the judicial bench. It must be remembered that Deardurff was only 20 years of age—little more than a boy—living with his parents, and that he was engaged in a business where advancement was only a matter of time and perseverance and good behavior on his part. The salary he was getting was altogether right for his age, the duties he performed and his prospects. There are thousands of youths coming from the schools and colleges who would be happy to start their business careers under the same conditions. The boy had been started at $4, which was raised to $6 in a comparatively short time and his position was one that permitted of development with advantage to him. There are hundreds of honest young lads in the jewelry houses who are content under these conditions. Deardurff was one of the exceptional dishonest fellows—that was all. He would have been dishonest had he obtained twice or thrice $6 per week. The incident opens up a rather broad line of inquiry: The question of the extent to which the size of salaries precludes or diminishes the temptation to steal. To the Washington *Post* it suggests the question: Ought the wages of employes to bear any relation to the value of the things they handle, the degree of temptation to which they are exposed, or the facilities afforded by the positions they fill for appropriating their employer's property? While the impulsive answer would naturally be "yes," we are thoroughly in accord with the *Post* when it says that, "most of the great embezzlements—the looting of banks, trust companies and other corporations—are not the work of underpaid employes" and that "large salaries do not furnish any security against rascality, and inadequate compensation does not make an honest boy or man turn to thieving." However, no one would attempt to argue against the good policy of employers giving their help salaries at least commensurate with their services and performances.

Remarkable Achievement in Art Glass Working.

There were presented to Grace Church, New York, Easter Sunday, two unique and beautiful glass vases which are, aside from being perfect specimens of artistic glass work, especially interesting as showing the ability of the American glass manufacturer to turn out as difficult large work in rock crystal cutting as any glass decorators in the world. These vases are cylindrical in shape, nine inches in diameter, over two feet high and weigh more than 30 pounds each. They are built on severe ecclesiastical lines and the design, which consists of a mass of flowers, has as its salient *motif* the passion flower, whose leaves and buds fill the greater part of the surface. In addition to the engraving each vase has a large silver cross forming the center part of the monogram IHS. While the character of the engraving is the same, it is somewhat more elaborate than that usually done on small pieces, such as stem ware.

The difficulty encountered in these pieces lay in the fact that the small copper wheels with which the ordinary articles of glass ware are engraved were absolutely inadequate to cut an engraving of the size here demanded. In addition, the pieces were so large that it was impossible for the engraver to hold them. The manufacturers of these vases were C. Dorflinger & Sons, to whom the donor, a lady who wishes her name to remain unknown, gave the order. In undertaking this work they started on a task never before attempted in the glass trade, and their successful completion of the pieces is a triumph for which they, as well as others interested in the development of American glass making, should be justly proud.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALBANY, N. Y., I. Brilleman, Hoffman.
CHICAGO, ILL., T. Kuehl, Astor.
C. A. Burley, Manhattan.
E. R. Burley, Manhattan.
CINCINNATI, O., W. S. P. Oskamp (Oskamp, Nolting & Co.), Bartholdi.
COLUMBUS, O., J. C. Goodman, Plaza.
CONCORD, N. H., J. C. Derby, New Amsterdam.
DETROIT, MICH., T. Hunter (Hunter & Hunter), Netherland.
FORT WAYNE, IND., A. Bruder, Belvedere.
HAVERHILL, MASS., H. L. Dole, Union Square.
INDIANAPOLIS, IND., A. Kipp, Albert.
MONTREAL, CAN., Wm. Eaves, Continental.
PITTSBURGH, PA., J. Kornblum, Park Ave.
SAYRE, PA., I. A. Samuels.
SOUTHBRIDGE, MASS., T. Ouimette, Jr., St. Cloud.
TORONTO, CAN., A. H. Dewdney (A. H. Dewdney & Bro.), Rossmore.
WASHINGTON, D. C., Mrs. J. C. Nourse (Woodward & Lothrop), Holland.
J. I. Saks, Herald Square.
WATERBURY, CONN., C. Strobel (Lake, Strobel Co.), Imperial.

DeGraw Silver Bill Condemned.

All Interests Seem to Be Opposed to the Passage of the Obnoxious Measure.

ALBANY, N. Y., April 12.—The DeGraw silver bill, as published in THE CIRCULAR–WEEKLY last week, passed the Assembly without opposition on the afternoon of April 8 and was delivered to the Senate the following day. In this latter body the bill was referred to the Committee on Miscellaneous Corporations, who already have a bill exactly similar to it which was introduced by Senator Benjamin M. Wilcox, of Auburn. Senator Louis F. Goodsell, the Chairman of the Committee on Miscellaneous Corporations, informed a CIRCULAR–WEEKLY reporter to-day that he believed there would be a hearing on both bills, Tuesday, April 16.

An investigation in New York last week showed that the DeGraw silver bill is as destitute of friends among other lines of business as it is in the jewelry trade, and also disclosed the fact that the department store interests of New York were not only not responsible for the bill, as some merchants had supposed, but that the leading merchants in this line knew nothing of it. In fact, one of the most prominent and reputed department store proprietors stated when the bill was called to his attention that he was absolutely opposed to it and would use his influence to have it defeated. The present law, he said, was satisfactory to all honest merchants handling silver ware and had worked perfectly in checking dishonest marking.

Secretary Rosebault, of the Retail Dry Goods Association, had had the bill called to his notice, but not thinking that it was of particular interest had given it no further attention. His organization neither instigated nor did it favor this bill. They were satisfied with the present law and were against any change. None of the leading silversmiths seen by a CIRCULAR–WEEKLY reporter, Monday, had heard anything about a hearing on the bill that was reported to be scheduled for the following day (yesterday), and none had, therefore, made any preparation to appear yesterday at Albany in opposition to it. Several State Senators were written to last week by merchants prominent in the silversmithing, department store, jewelry and other trades asking their help to defeat the bill, and a letter was also sent to Chairman Goodsell, of the Committee on Miscellaneous Corporations by The Jewelers' Circular Publishing Company, protesting against the bill on many grounds.

Vice-President Robinson, of the Gorham Mfg. Co., has been the most energetic of the merchants working against Mr. DeGraw's measure and has been in touch with one or more Senators ever since the bill went to the Senate, where it is in the hands of the Committee on Miscellaneous Corporations. Mr. Robinson has called public attention to the character of the DeGraw bill in the following letter, published yesterday, taking exception to a brief editorial in the *Tribune* on the measure:

To the Editor of The Tribune:

SIR:—In to-day's issue of *The Tribune* you have a short editorial on the present efforts at Albany to suppress the use of the word "sterling" on debased manufactures. We presume you refer to a bill which passed the Legislature last week, which was entitled "An Act to Prevent Deception in the Manufacture of Certain Articles of Merchandise by Associations, Corporations and Co-partnerships."

We think you must have been misinformed regarding the facts. The bill which passed should have been entitled "An Act to Permit the Use of the Word 'Sterling' on Fraudulent Goods."

In 1894 the New York Legislature passed "An Act to Regulate the Sale of Goods Marked Sterling or Sterling Silver, or Coin or Coin Silver," and known as Sections 364A and 364B of the Penal Code, and since that time the word "sterling," when applied to silver ware, has meant that the article bearing such mark should be 925-1000 parts pure silver.

Because the word "sterling" was being improperly used this law was passed in New York State, and as a result we believe it would be impossible to find on sale in New York City to-day any articles stamped "sterling" that were not 925-1000 fine, or approximately that; in other words, the law is so plain and so respected that no manufacturer or seller willingly infringes it.

The present efforts are to enact a law which shall relieve the seller from all responsibility. The seller can offer for sale any goods, no matter how debased, bearing the mark "sterling," provided only that they are not made in New York State. Inasmuch as a very small percentage of the manufacturers are in New York State, it gives an open door for any foreign manufacturer wishing to place on the market debased goods with this stamp to sell the same in New York State.

This is the gist of this act, and we believe that you have been misinformed as to the facts, or you would not say that "manufacturers have gone too far in putting this stamp on alloys largely made up of cheap and base materials."

The title of the act referred to was carefully drawn, that it should not attract attention. It has no reference to the end sought, and, if it becomes a law, would be extremely unfortunate to every honest merchant and to the public at large. The public is fully protected by the present law. The surest way to stop fraud is to stop it where it exists. New York cannot legislate for other States, and if she offers inducements for dishonesty she will find plenty of people that will supply her demands.

GORHAM MFG. CO.,
G. H. Robinson, Vice-President.

NEW YORK, April 15, 1901.



Newark.

B. F. Griscom, of Bippart, Griscom & Osborn, returned from Europe last week on the *Majestic*.

The Kellog Mfg. Co., a newly incorporated concern, will, beside many other articles, manufacture sleeve buttons and belt pins. Their capital is $25,000, $2,000 of which is paid in.

An action has been brought in the United States Court by Henry Baxter, a polisher, against C. N. Knight & Co., in which the plaintiff asks $7,500 damages for an injury he received and which he claims was due to a machine not properly protected by the owners.

W. C. Atkins has purchased the bankrupt jewelry stock of Edward Clark, Poultney, Vt., and will carry on the business.

Johnson Glanttsteine, jewelry agent, arrested at Salt Lake City, Utah, on a charge of embezzlement, was acquitted. Glanttsteine was charged with the embezzlement of a horse.

Clara I. Hubbard, of Taunton, Mass., and Fanny R. Dowse, of Newton, Mass., have been appointed executrices of the will of the late Henry Gooding Reed, founder of Reed & Barton, Taunton.

New York Notes.

The Caw's Pen and Ink Co. have moved from Broadway and Maiden Lane to 227 Broadway.

An itinerant jewelry salesman died suddenly, Wednesday, on the second floor, 179 Thompson St., from heart disease while handing change to one of his customers.

Jerome C. Cook, formerly traveler for Bergstein & Son, is now with Champenois & Co., manufacturing jewelers, Newark, N. J., for whom he will travel. Mr. Cook starts April 22 over the territory formerly covered by James D. Underwood and more recently by C. L. Krugler.

Jacob Kornreich, bankrupt, has applied to the United States District Court for a discharge of all his debts in bankruptcy. A hearing on his petition will be given by Judge Brown, April 24, at 10.30 o'clock A. M., at which creditors may show cause why the discharge asked for should not be granted.

James Tomney, treasurer of the Holmes Electric Protective Co., died, Thursday, at his residence, 624 Carlton Ave., Brooklyn. Mr. Tomney was born in New York, 49 years ago, and entered the employ of the late Edwin Holmes in 1868 at the age of 18, and had since been identified with the growth of the electrical profession. A daughter and two sons survive him. Funeral services were held Saturday morning, at St. Augustine's Church, Sixth Ave. and Sterling Place, Brooklyn.

In the action by Lippman Tannenbaum against Roscoe A. Johnston and Philip Shoer, which, as already told in THE CIRCULAR-WEEKLY, has been pending in the United States Circuit Court for some months, a stipulation was filed Friday to the effect that the defendant, Johnston have until April 29 to move for leave to file a cross-bill and also that the defendants have the same time in which to file their amended answer. The stipulation states that it is entered in view of negotiations for a settlement of the suit.

The schedules of Fanny Morris, dealer in jewelry and musical instruments, 22 Bowery, who assigned, March 11, to Edwin F. Stern, were filed, Wednesday, by the assignee, in the Supreme Court. They show the liabilities to be $1,775 and the assets to be worth, nominally, $925.35 and actually, $716.35. The assets consist of stock whose cost price is put as the actual value. The principal creditors are: George E. Knapp & Co., Boston, $525; Rosenbaum & Adler, $215; David Mayer, $98; S. & I. Berman, $102; C. Meisel, $108; Dattelbaum & Friedman, $91; T. J. Plunket's Sons (rent), $165, and L. S. Meyer & Bro., $106.

Vincenzo Grosso, 2212 Second Ave., was arrested last week as he was leaving the Court of General Sessions, where he had been held under bail on a charge of stealing a watch and chain. The second arrest was on the complaint of Henry Tissot, jobber, 1 Maiden Lane, who alleged that the prisoner, on Sept. 16 last, obtained from him on memorandum a pair of diamond earrings worth $185 to show to a buyer and had never returned or reported on the same. Grosso has been dealing with jewelers in Maiden Lane for many years and until recently was considered honest and reliable. He has, however, a number of creditors among manufacturers and jobbers at the present time. He was held in $1,000 bail for examination.

William Wiesenberger, a pawnbroker at Sixth Ave. near 32d St., who, as already published in THE CIRCULAR-WEEKLY, was convicted, Nov. 23, of receiving stolen goods, was sentenced Thursday by Judge Newburger, in the Court of General Sessions, to two and a half years' imprisonment and also to pay a fine of $250. There are three other indictments against the prisoner, but these will probably not be pushed. Wiesenberger was convicted of receiving the proceeds of burglaries committed by Henry Hess, who afterward turned State's evidence. Many of the owners of the apartments robbed identified in Wiesenberger's pawn shop much of their property at the time the place was raided by Police Captain Schmittberger. Judge Newburger, in passing sentence, said that he had received many letters asking that clemency be shown the prisoner.

Three actions were commenced last week in the United States Circuit Court by the Regina Music Box Co. against the Symphonium Mfg. Co., manufacturers of music boxes. Each action is brought to recover injunction, damages and an accounting for alleged violations of a patent owned by the complainants. The first suit involves the patent on a star wheel standard, the second one on a removable spring drum, and the third on one covering a peculiar construction of bed plate and motor. All the patents involved were issued to Gustav A. Brachhausen and assigned by him to the Regina Music Box Co. The complainants allege that they have used these improvements for some time and that recently the Symphonium Mfg. Co. have brought out their regular music boxes with attachments which infringe the patents. They ask for the usual preliminary and permanent injunctions. also demand damages and costs, and in addition the profits accruing through the use of the alleged infringing devices.

An auction sale of urns, clocks, bronzes, fixtures and other personal property of

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Display of **CUT GLASS**
Attractive and Complete?
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and avail yourself of many advantages that your competitors who buy of the middlemen do not enjoy. From the maker you have a larger assortment to choose from. You get your goods fresh, the latest productions. You can buy cheaper and therefore sell at a lower price and make a larger profit, for you have the benefit of the middleman's profit. Being in close touch with the manufacturer you can get just what you want without delay. **BELL GOLD-FILLED WATCH CASES** are sold direct and exclusively to the retail jeweler. Write to us and let us tell you how you can double your profits in this line.



The "**Bell Special**" **Gold-Filled Watch Cases** are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

BUY OF THE MAKER.

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General Offices,

Champlain Bldg., CHICAGO, ILL.

Mounted Diamonds.

WM. KINSCHERF,

63 MAIDEN LANE, NEW YORK.

Diamond Mountings.

BROOCHES A SPECIALTY.

David Linder, bankrupt, is advertised by the trustee for April 23, at 11 o'clock A. M. Joseph Shongood & Sons, 26 Lispenard St., are the auctioneers.

Lindo Bros., retail jewelers, now at 1205 Broadway, will remove about May 1 to 1157 Broadway.

Adolph Guggenheim, of Arnstein Bros. & Co., sails for Europe, to-day, on the *Majestic*.

The Regina Music Box Co. will move, May 1, from the corner of 22d St. and Broadway to the Regina building, 11 E. 22d St.

Frank Gutter, retail jeweler, 250½ Sixth Ave., has sold out his stock to John Grosberg and retired from the jewelry business.

Customs Inspector Donahue, Saturday, seized for duty a small diamond scarf pin and two gold bracelets, which he found on H. Davies, of Boston, a saloon passenger on the *Campania*. On paying the duty, which amounted to about $17, Davies was allowed to retain the jewelry.

No creditors appeared last week at the time set for the meeting at the office of referee in bankruptcy N. A. Prentiss, 120 Broadway, at which the members of the firm of Solomon Bros. & Gross were to have been examined. The examination has, therefore, been declared closed.

A dispatch from Washington, last week, stated that the silver service belonging to the cruiser *Cincinnati*, which had been lost for two years, had been discovered at the Norfolk Navy Yard and had been returned to that ship. Dominick & Haff, silversmiths, who made this service, stated last week that they had heard no word of its recovery.

L. Adler & Son, late of 49 Maiden Lane, are now occupying the entire seventh floor of 87 Maiden Lane. Their present factory accommodations are much larger than before. They have laid in a number of new machines and are now prepared to turn out several new lines of goods, chief among which will be a choice line of stone rings for men.

The seventh annual meeting of The Manufacturers' Association of New York was held Monday afternoon, at 198 Montague St., Brooklyn. The officers elected are as follows: President, R. W. Bainbridge; first vice-president, Wm. McCarroll; second vice-president, H. J. Vogel. Directors for three years: A. A. Mollenhauer; Charles N. Chadwick, Frank J. Logan, Charles L. Rowland, F. Harvey Field, George T. Moon and W. M. Miller. F. A. Thayer was elected director for one year. The usual reports were presented and read and the usual affairs discussed.

M. Straus, jeweler, 409-411 Fulton St., Brooklyn, learned last week that some swindler had counterfeited his firm's envelopes and were using them to swindle the public. His attention was called to the fact by a woman who left a watch for repair, claiming it was purchased from the firm and showed an envelope similar to theirs in which the watch had come. The watch was a key winder set in a stem-wind case and was worthless. She had purchased it from an agent claiming to represent M. Straus. Mr. Straus has also learned of other victims of the swindler.

The proposed sale by the receiver of the stock and fixtures of the bankrupt firm of J. T. Scott & Co. has not yet taken place and probably will not. The sale has been tied up by a temporary injunction obtained by the creditors, who are now in possession with the trustee. An offer has been made to the creditors on behalf of the relatives and friends of Mr. Scott to compromise the claims against the firm on a basis of 15 per cent. cash. This offer has been submitted to Judge Brown, of the United States District Court. A meeting of the creditors will be held at the office of referee Seaman Miller, to-day, and all aetion in regard to the bankrupt estate will be postponed until after this meeting.

The schedules of Abraham Frackman, a jeweler at 379 Grand St., against whom an involuntary petition in bankruptcy was recently lodged by three creditors, were filed in the United States District Court, Monday. They show liabilities of $20,712 and nominal assets of $6,593. The assets consist of stock in the hands of the receiver valued at $3,500 and accounts which amount to $3,453. The principal creditors named in the schedules are: A. J. Kahn & Co., $3,777; S. Brodetzky, $2,378; R. Lass, $1,400; Jacob Rogers, $400; I. Rothbart, $200; Durlach Bros., $140; S. Konowitz, $1,100; Charles Altschul, $831; A. M. Bachrach, $550; Alois Kohn & Co., $530; J. Horowitz, $225; Laubheim Bros., $400; D. Mayer, $247; Finkel & Son, $121; Fried & Co., $175; L. Segalbaum, $231; Spero & Hirsch, $520; Reich & Rothenberg, $400; Friedberg & Germansky, $225; H. Markowiteh, $975, and Diebold Safe Co., $500.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended April 13, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$126.626 63
Gold bars paid depositors	50,412 66
Total	$177.039 29

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

April 8	$30,974
" 9	27,156
" 10	31,065
" 11	10,911
" 12	26,514
" 13	.....
Total	$126,620

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

George Wettstein, Cedar Rapids, Ia., was in San Francisco, Cal., recently, calling upon the trade. He had come down from Portland, Ore., and left San Francisco on the night of April 7 for southern California towns, after visiting which he will go east via El Paso and Kansas City.

Mr. Ledos, representing the Ledos Mfg. Co., Newark, N. J., visited Denver, Col., last week on his western trip.

N. R. Fuller, traveling representative of the Edwards & Sloane Jewelry Co., Kansas City, Mo., spent several days in Kansas City, last week, restocking his trunks.

The following traveling men were in Omaha, Neb., last week: R. L. Robinson, Dennison Mfg. Co.; H. G. Nye, C. Rogers & Bros.; Jack Adler, of J. S. Adler & Co.; Lewis Bruns, Juergens & Andersen Co.

Harry Kennion, Parks Bros. & Rogers; H. E. Vincent, Simpson, Hall, Miller & Co.; E. E. Stockton, The E. Ingraham Co., and Oscar T. Jonassohn, Allen & Jonassohn, called upon the trade in Indianapolis, Ind., last week.

The following traveling men were in Minneapolis and St. Paul, Minn., the past week: Mr. Jacobs, Homan Silver Plate Co.; Rudolph Cony, L. Heller & Son; W. P. Caryl, S. Langsdorf & Co.; Ferguson Mead, the Barbour Silver Co.

Traveling salesmen calling on Davenport, Ia., jewelers the past week were: Harry Smith, Chambers, Inskeep & Co.; Samuel Jaskow, Fink, Bodenheimer & Co.; D. W. Wiser, Heintz Bros.; P. W. Stewart, Julius King Optical Co.; Max Noel, Stein & Ellbogen Co.; Whitson Colyer, C. G. Alford & Co.; A. H. Schutrum, for David Marx; and B. Kaufman, for Fred. Kaufman.

The traveling representatives who called on the Kansas City, Mo., trade last week were: Samuel Kunstadter, J. Floersheim, Kunstadter & Co.; Mr. Parker, Osmun-Parker Mfg. Co.; Leo Goldsmith; W. F. Adams, Simpson, Hall, Miller & Co.; S. K. Jonas, for I. W. Friedman; H. J. Fink, James Kahn's Sons; I. Price, Byron L. Strasburger & Co.; A. J. Sherrard, Enos Richardson & Co.; F. R. Horton, Carter, Hastings & Howe; R. H. Schley; Augustus Dubosq; H. G. Nye, C. Rogers & Bros.; and representatives of the American Waltham Watch Co.

The following traveling men recently interviewed the jewelers of Portland, Ore.: Zach. A. Oppenheimer, New York; Julius A. Young, successor to Haskell & Muegge, San Francisco, representing Enos Richardson & Co., E. Ira Richards & Co., Dominick & Haff, Rogers & Brother, and T. B. Clark & Co.; E. B. Dana, Carter, Hastings & Howe, New York; W. A. Weichmann, representing Frank W. Smith, Gardner, Mass.; W. P. Hammett, Whiting Mfg Co., New York; H. C. McConnell, C. G. Alford & Co., New York; Louis Freund, Henry Freund & Bro., New York.

Among the traveling salesmen who recently passed through Detroit, Mich., were: Mr. Ford, Ford & Carpenter; William S. Percy, Benj. Allen & Co.; F. D. Smith, Reeves & Browne; W. J. Carrow, Mandeville, Carrow & Crane; S. C. Howard, Dominick & Haff; E. F. Tyler, Edward Todd & Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; Richard C. Rhode, Bawo & Dotter; E. C. Stone, Battin & Co.; Fred. J. Foster, Unger Bros.; C. B. Bartlett, Whiting Mfg. Co.; William Hanauer, Julius Becker & Co.; Lewis L. Squire, F. H. Cutler & Co.; E. S. Smith, Smith & North; Robert B. Steele, Kohn & Co.; M. Klipper, Hipp. Didisheim & Bro.; W. J. Lane, Geoffroy & Co.; Frederick C. Staudinger, Sansbury & Nellis.

Traveling salesmen visiting Boston, Mass., last week included: Herman Friese, Fred. W. Lewis & Co.; Jerome C. Adler; Irving L. Russell, L. Tannenbaum & Co.; J. Karelsen, E. Karelsen & Co.; L. Glick, Hammel, Riglander & Co.; Mr. Peck, The Waite-Thresher Co.; George Sylvia, Mount Washington Glass Co.; Mr. Nellis, of Sansbury & Nellis; H. W. Dunham, International Silver Co.; Wallace Campbell, Day, Clark & Co.; Mr. Keller, Keller Mfg. Co.; Mr. Untermeyer, Charles Keller & Co.; Harry Hayes, The Howard Sterling Co.; H. B. Beach, Jr., The International Silver Co.; Mr. Metcalf, The Plainville Stock Co.; Mr. Jones, Jones & Woodland; Mr. Larter, Larter, Elcox & Co.

Calling on Syracuse, N. Y., jewelers the last two weeks were: W. J. Lane, Geoffroy & Co.; Jesse L. Browne, Henry Freund & Bro.; William Kinscherf, Jr., for William Kinscherf; Henry Greenthal, for J. J. Cohn; Mr. Neumann, Bergstein & Son; M. Klipper, Hipp. Didisheim & Bro.; M. B. Rosenback, for William I. Rosenfeld; Mr. Thornton, McIntire, Magee & Brown; H. A. Latimer, William W. Hayden Co.; J. C. Bigalke, for A. Wittnauer; William J. Tighe, Eisler & Laubheim; D. Zimmern, Zimmern, Rees & Co.; S. Cohn, Oppenheimer Bros. & Veith; E. B. Downs, Hayden W. Wheeler & Co.; Mr. Mayer, Powers & Mayer; Fred. S. Eason, N. H. White & Co.; Emanuel Jacobson, Jacobson Bros.; Mr. Fenton, William L. Gilbert Clock Co.; E. F. Skinner, Henry Ginnel & Co.; Henry Cowan; C. F. Sweasy, William B. Kerr & Co.; Frank S. Ottley, Riker Bros.; O. S. Clark, C. G. Alford & Co.; Leon H. Coffin, Landers, Frary & Clark; T. W. Smith, Horton, Angell Co.; Paul Gesswein, F. W. Gesswein Co.; Moe Adels, Rees & Yankauer; L. E. Van Horn, Philipp Zellenka & Son; James A. Cheney, Alfred H. Smith & Co. Harris & Gips, The Mexican Art Leather Co., Fontneau & Cook and Frank & Shire were also represented.

Eastern Manufacturers' Salesmen Hold High Revel.

PROVIDENCE, R. I., April 14.—About 75 jewelry men and their friends had a most enjoyable time last evening in Tillinghast's parlors, the occasion being the annual banquet and reunion of the Manufacturing Jewelers' Salesmen's Association. A social hour was enjoyed while the banqueters were assembling from 6.30 until 7.30 o'clock, after which the company sat down to an excellent dinner. There was none of the formality which sometimes characterizes similar functions and the prime object—an evening of thorough social enjoyment, such as jewelry salesmen know how to have—was most successfully accomplished.

President J. Thomas Inman inaugurated the informal after dinner exercises with brief remarks, in which he said that the idea of the organization was not to have a great number of members, but to have those members sincere in the principles of the association, which were the mutual help and sustenance of the members. President Inman introduced as the first speaker A. B. Lewis, a member of the editorial staff of one of the local dailies. Mr. Lewis did not make a set speech, but ventured to tell a few good stories, setting an example that was followed by those who came after.

John F. Fleming, representative of John T. Cuddy & Co. and a member of the committee of arrangements, in the course of a short address said that he had been one of the first to consider the organization of the Manufacturing Jewelers' Salesmen's Association for the purpose of furthering the interests of the salesmen on the road. He spoke of the difficult conditions under which representatives of the local manufacturers labored in endeavoring to sell goods to jobbers at the hotels in this city and the humiliation the salesmen sometimes had to suffer. He believed the time not far off when the manufacturers as well as the salesmen would see the necessity for establishing some sort of an exchange where the salesmen could meet buyers and show goods to the best advantage. Such a project was one of the original objects of the association. Mr. Fleming said that by all working together the desired end could be accomplished.

Others who spoke in a more informal vein were Sidney O. Bigney, of S. O. Bigney & Co., Attleboro; W. F. Maintien, Plainville, Mass.; A. W. Strandberg and Capt. George H. Sykes, of Sykes & Strandberg, Attleboro, and C. T. Barbour, of the Plainville Stock Co. During the evening an attractive musical programme was rendered by A. C. Moore's orchestra, George W. Dover sang several solos and Fred Mack contributed some excellent stories. The following are the names of those who were present and the firms with which they are connected:

J. Thomas Inman, of J. T. Inman & Co., Attleboro, president of the Association; A. W. Strandberg, of Sykes & Strandberg, Attleboro, former president; S. O. Bigney, of S. O. Bigney & Co., Attleboro; A. E. Donley, Hamilton & Hamilton, Jr., Providence, secretary; John F. Fleming, J. T. Cuddy & Co., Providence; E. W. MacAllister, Irons & Russell, Providence, treasurer; A. B. Lewis, Providence *News;* Frank Barton, P. J. Cummings & Co., Attleboro; O. W. Hawkins and Joseph Catlow, O. W. Hawkins & Co., Attleboro; F. A. Fairbrother, B. K. Smith & Co., Providence; E. S. McLaughlin, E. S. McLaughlin & Co., Providence; H. E. Jenks, with E. J. Ettlinger; Henry F. Bischoff, Fulford & Hobart, Providence; Bertram Lenzen, Lenzen & Rueckert; F. E. Allen, Elmer Himes, C. H. Allen and W. F. Maintien, C. N. Allen & Co., Attleboro; Walter B. Marble, Marble, Smith & Forrester; W. A. Cook, Fontneau & Cook; F. C. Somes, S. O. Bigney & Co.; S. A. Bennett, Providence; D. N. Jacoby, Providence Stock Co.; M. L. Jacoby, Manchester Mfg. Co., Providence; Harry Cutler, Cutler Jewelry Co., Providence; George H. Sykes, Sykes & Strandberg, and guest; George H. Snell, Attleboro; Alfred Meyer, W. H. Mason; Virgil Blackinton; George W. Dover, Providence; C. Warren Tuttle, Providence; J. Frank Bloomer, George H. Bromley, George F. Phillips and Frank Reynolds, Cory & Reynolds, Providence; Walter Griffith, R. L. Griffith & Son Co.; Samuel Wild, S. Noble, S. S. Wild & Son; Thomas E. Bennett, T. E. Bennett & Co.; Peter Lind, Heimberger & Lind; C. O. Valentine, Thomas W. Lind and Fritz Kraus, with Thomas W. Lind; Charles A. Eddy and Frank P. Eddy, P. S. Eddy & Co., Providence; H. M. Williams, H. M. Williams & Co., Attleboro; Thomas McWilliams, McWilliams Mfg. Co., Providence; W. F. Kilkenney, H. M. Williams & Co., Attleboro; Charles F. Denison; C. T. Barbour, Plainville Stock Co.; A. L. Young, Young Bros.; B. Billingheimer, with C. Minahan and the Cutler Jewelry Co.; and Adolph Lederer, H. Lederer & Bro.

The committee in charge of the reunion and banquet consisted of J. Thomas Inman, chairman; A. E. Donley, secretary; E. W. MacAllister, treasurer; A. W. Strandberg, John Fleming and Joseph Catlow.

L. Gutmann & Sons, Cincinnati, O., have purchased the Cyclone manufacturing plant at Kokomo, Ind., for the manufacture of the "Cyclone" steel soldering flux, hard soldering flux and anti-oxidizer, which are a new discovery in the watchmaking and jewelry world, and will prove a revelation in the work room.

The store of the R. E. Olney estate, Mansfield, Pa., will be reopened.

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Revell, A. H., & Co 64
Robert, E. E 22
Rogers & Bro 21
Rogers, Simeon L. & George H., Co 5
Roseman, A. 15
Roy Watch Case Co 28
Rumpp, C. F., & Sons 27
Saunders, John F 10
Schneider, Emil 2
Schulz & Rudolph 13
Sherwood, John W., & Co 24
Smith, Alfred H., & Co 12, 14
Spencer, E. L., & Co 2
Stern Bros. & Co 15, 29
Sternau, S., & Co 52
St. Louis Button Co 44
Strasburger's Son, Louis, & Co 16
Strauss, Ignaz, & Co 64
Strauss, Jacob, & Sons 15
Street, George O., & Sons 10
Sussfeld, Lorsch & Co 55
Towle Mfg. Co 46
Troescher, C. A 59
Trout, Charles L., & Co 8
Van Reeth, Constant 46
Vatier, Ernest 60
Wallace, R., & Sons Mfg. Co 8
Warner & Swasey Co 56
Washburn, George W 39
Weil, L., & Sons 63
Wheeler, Hayden W., & Co 17
White, N. H., & Co 7
Whiting & Davis 23
Wicke & Co 60
Wilcox & Evertsen 27
Wollstein, L. & M 47
Wood, John R., & Sons 4
Woodcock, W. F. A 39

Special Notices.

Situations Wanted.

WORK WANTED, by a good watchmaker, to finish trade. Fred. Lomberg, New Haven, Mo.

DESIGNER—Designer of high-class sterling silver ware is open for engagement; thorough, practical, up-to-date. "Designer," care Jewelers' Circular-Weekly.

BY A1 WATCHMAKER, jeweler and plain engraver, fair salesman; have good set of tools; no bad habits, best of references. Charles Reed, Mt. Carmel, Ill.

WATCHMAKER, jeweler and salesman, thoroughly competent, desires a situation with some good house. Address, D. C., 293 Central Park West, New York.

A1 OPTICIAN, engraver, jeweler, salesman and window trimmer wants position with first-class house June 1; salary, $20. Address, "Progress," care Jewelers' Circular-Weekly.

WANTED—A position as watch and clock repairer; prefer position in wholesale watch material house; 23 years' experience. Address, Max Flatauer, 1359 Fifth Ave., New York.

WANT SITUATION — Watchmaker, engraver, jewelry repairer; have lathe and attachments, all small tools and a certificate from the college. C. C. Moyer, 832 Pennock St., Philadelphia, Pa.

AS WATCHMAKER or engraver, by one who has had 12 years' experience with first-class houses only; fine tools and the best of reference; state salary in first letter. Box 283, Duncannon, Pa.

I HAVE in my employ young man who wants position as second watchmaker; is good salesman, clock and jewelry repairer and plain engraver; good habits, etc. J. F. Butler, Potsdam, N. Y.

YOUNG MAN, 21, wishes position with manufacturing or wholesale jewelry or silver ware house; five years' experience as stock and order clerk. Address, V., care Jewelers' Circular-Weekly.

SITUATION WANTED by watchmaker and clock repairer; single man; 12 years' experience; no engraver; moderate salary; Ohio or Michigan preferred. Address, E. Scherer, Watchmaker, Scottdale, Pa.

A YOUNG MAN, 22 years of age, would like to handle a line of jewelry; small salary and commission; visit trade in New York and vicinity and east. Address, "Active," care Jewelers' Circular-Weekly.

WANTED, 1ST OF MAY—A position by a first-class jeweler and clock repairer; also fair watchmaker; best of recommendations; good salesman; has own tools. Address, "Biz," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, good jewelry repairer and plain engraver; good address, sober, good salesman; salary moderate; not afraid of work around store. "Watchmaker," care F. D. Skiff, Verona, Pa.

SITUATION WANTED — Optician, graduate American Ophthalmic Institute, New York City; competent to take full charge of office; age, 32; good reference. Address, "N. Y. Optician," care Jewelers' Circular-Weekly.

SITUATION WANTED by man who has had 25 years' experience as foreman and 10 years' as manufacturing jeweler; understands factory and office work thoroughly. Address, G. H. Williamson, care Jewelers' Circular-Weekly.

THOROUGHLY COMPETENT diamond jewelry salesman, traveling middle States and sections of the south, wants to make a change July 1; best of references furnished. Address, "Rex," care Jewelers' Circular-Weekly.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, wants steady position; has had three years' experience at watch-work and engraving; some in optics; have own tools. Address, Box 145, Williamston, Mich.

AS WATCHMAKER or engraver; fine tools; years of the very best of experience and reference from first-class houses only; would take easy position at reduced salary on account of health. S. L., care Jewelers' Circular-Weekly.

SITUATION WANTED — Thorough, competent man to take entire charge of office; has had many years' experience in all the details, finances, bookkeeping, etc.; exceptional references furnished. Address, R. W., care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

WANTED—Pan-American exhibitor requiring competent unmarried man of good address, thoroughly honest, reliable and known in the trade, to take entire charge or assist at Buffalo. Address, "Versatile," Box 146, New York *Herald*.

WANTED—Position as second watchmaker or place to finish trade; 3½ years' experience; can do plain watch work, clock and jewelry repairing, including hard soldering; good habits. Address, C. B. Q., care Jewelers' Circular-Weekly.

SITUATION WANTED—A wholesale jobbing firm of watches, jewelry, etc., or manufacturer desiring an experienced, hustling traveling representative of good address, capable of producing good result. Address, P. O. Box 838, Milwaukee, Wis.

ALL-AROUND MAN, watchmaker, jeweler and engraver (diamond mounting a specialty), desires a change; am at present employed; best references given; would not object to partnership in thriving city. Address, J. R. B., 565 Walnut St., Macon, Ga.

OPEN FOR POSITION as manager, salesman or traveler; 20 years' experience in retail jewelry; used to waiting on fine trade; know the business from A to Z; good appearance, unapproachable character. Address, "Manager," care Jewelers' Circular-Weekly.

AMBITIOUS YOUNG MAN (21), with some experience in designing, modeling and making, desires situation in jeweler's office in vicinity of New York where he can advance himself to position of salesman. Address, C. N. A., care Jewelers' Circular-Weekly.

YOUNG MAN, capable of doing general watch repairing, including lathe work, also good plain engraving and some jewelry repairing, desires a steady position by the first week in May; salary reasonable; references given. Address, Charles Wright, 229 N. 12th St., Philadelphia, Pa.

SITUATION WANTED by first-class optician, graduate; am also a watchmaker and jeweler, first-class salesman; 14 years' experience; have tools and trial case; can take full charge of store, repairing and optical office; first-class reference. Address, "X Watchmaker," care Jewelers' Circular-Weekly.

POSITION WANTED by a watchmaker with long experience; now with the leading house in New York City; an expert on fine, complicated watches; fine springer and adjuster; a thorough, competent, reliable workman; with present house many years; none but first-class house need apply. Address, "N. Y.," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

SALESMAN—First-class traveling salesman for silver hollow ware; none but those directly in the business need apply. F., care Jewelers' Circular-Weekly.

WANTED—A good watchmaker, single, that can do plain engraving and jewelry jobs; write particulars and salary in first letter. John J. Ferguson, Alexandria, La.

WANTED—First-class watchmaker, engraver and good salesman; a permanent position to the right man; state wages wanted in first letter. Bauer Bros., Zanesville, O.

AMBITIOUS MAN, 20 to 35 years old, good salesman and to repair French clocks; none but first-class man need apply. H. Nockin, 667 Columbus Ave., New York.

WANTED, AT ONCE—A stone setter with from three to five years' experience, and who can also do jewelry work. Address, A. H. Furstnow & Co., Fond du Lac, Wis.

WANTED—On commission only, as side line, salesman for ladies' and gentlemen's rings; retail trade south and west of Illinois. Address, "Rings," care Jewelers' Circular-Weekly.

WANTED, SALESMAN; one with a thorough knowledge of selling cases for jewelry and silver ware, etc.; must be a reliable man and good hustler. Address, "N., 51," care Jewelers' Circular-Weekly.

ASSISTANT to foreman in jewelry factory, with knowledge of designing, modeling, etc.; state fully your capabilities and reference, which, if satisfactory, interview will be given. "Ability, 89," care Jewelers' Circular-Weekly.

WANTED—An experienced traveler for Ohio, Indiana, Illinois and West Virginia; one who has an established trade with jewelers, dry goods and clothing trade; good salary to the right party. Address, A. B. & M., Cleveland, O.

WANTED, A SALESMAN—Permanently residing either in Chicago, St. Louis, Kansas City or San Francisco, to sell on commission an established popular line of chains, etc., to the jobbing trade; give references, stating experience. Address, "Manufacturer," care Jewelers' Circular-Weekly.

WANTED—In a city of 30,000, a reliable young man of good appearance who is a manufacturing jeweler and good engraver, and can help wait on trade; must be able to make diamond mountings and do stone setting; give reference and state salary wanted. M. B., care Jewelers' Circular-Weekly.

WANTED—A first-class traveling salesman to handle clocks; must be an experienced man, familiar with the trade, of irreproachable character and have the best recommendations; should prefer a man at present employed; write full particulars as to where you have traveled, age, salary expected, etc. Address, "Clocks," care Jewelers' Circular-Weekly.

EXPERIENCED, reliable watchmaker and jeweler, and to help in store when necessary; optician or engraver not essential, but good tools; undoubted references, photo and full particulars in first letter; $12 to $15; permanent position to the right man; to insure good faith and a reply, enclose stamp. Address, "Middle State," care Jewelers' Circular-Weekly.

WANTED—By large gold ring manufacturer, high-class traveling man of experience, with established trade, to sell the jobbers and best retailers in the United States; liberal arrangements to right man. Address, R. S. T., care Jewelers' Circular-Weekly.

WANTED — Traveling salesman for western Pennsylvania, West Virginia, Ohio and Michigan; this is a good opening for a first-class man with an established trade in that territory; no others need apply; if necessary, will wait until July 1 for the right man; all applications will be considered confidential. Address, with references and full particulars, N. H. White & Co., 21 Maiden Lane, New York.

A FIRST-CLASS salesman to travel West for an old-established house; one who has represented a Newark or New York ring manufacturer preferred. Address, stating age, references and salary expected. "Steady," care Jewelers' Circular-Weekly.

WANTED—By a wholesale optical house an A1 salesman; one who will take a five-year position; must be temperate, acquainted with the trade and a hustler; to the right man there is a good opening. Address, "B.," care Jewelers' Circular-Weekly.

Business Opportunities.

I BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find me a quick, cash, strictly confidential buyer. Gus. Bronner, 22 and 24 Lispenard St., New York city.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

JEWELER, thoroughly experienced in the manufacture of fine diamond jewelry, would form partnership with salesman of ability and equal capital ($3,000). Address, M. A., care Jewelers' Circular-Weekly.

TRAVELING SALESMAN as partner; wanted, a man with some capital, well acquainted with the fine trade; correspondence strictly confidential. Address, "Manufacturer," care Jewelers' Circular-Weekly.

15 YEARS' established jewelry business, modern improvements; bargain for good watchmaker; last year's business amounted to $5,000, watch repair work about $100 and rent $50 monthly; can be bought without stock; located in large New Jersey manufacturing town. Address, "Sure Thing," care Jewelers' Circular-Weekly.

EXCELLENT OPPORTUNITY for young man with few thousand dollars capital to step into an established jewelry business in a prosperous Illinois town of two thousand; reason for selling, eye and nervous troubles; confidential, quick. Address, "Prosperous," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE, CHEAP—A nice jewelers' sample case; in good order. Can be seen at 69 John St., New York, H. E. Schoenewerg.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

PART OF AN OFFICE TO LET—Suitable for manufacturers' representative. Inquire Room 1407, 9-11-13 Maiden Lane, New York.

DESK ROOM, or large window with excellent light, suitable for watchmaker or diamond setter; elevator, low rent. Apply, Hugo Baer, 19 Maiden Lane, New York.

TO LET—Desk and safe room, suitable for a diamond broker, in a fine office in Prescott building, 65 Nassau St. Address, "Diamond Importer," care Jewelers' Circular-Weekly.

Wanted to Purchase.

SAFE WANTED—Second-hand safe for factory, suitable for silversmith. Address, "Safe," care Jewelers' Circular-Weekly.

LOFT TO LET

with or without power.

Very desirable for Jewelers or Silversmiths.

DEITSCH BROS.,

14 E. 17th St., New York.

FOR SALE.

CONTROLLING interest in manufacturing and retail jewelry; incorporated; leading, old established house; profitable; large corner store; magnificent window display; prominent location; city of 100,000; largest owner, and manager for 30 years; overworked and out of health, wishes to retire. Excellent opportunity for young man to employ capital and services. Stock, $50,000 to $60,000; can be reduced. principals only. Address, Charles O. LeCount, 290 Broadway, New York.

CASH OFFERS.

If at any time you have offered to you by your customers any Jewelry, containing Diamonds, Pearls or other Precious Stones, and you do not care to buy them yourself, send them to us and we will submit an IMMEDIATE CASH OFFER. Trade and Bank References if desired. Established 1880. Correspondence solicited.

CHARLES S. CROSSMAN & CO.,
3 Maiden Lane, New York.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W DAY,
235 WEST STREET, - - - NEW YORK.
Telephone, 2577 Franklin.

SCHOOL Watchmaking, Optics, and Engraving. Winona Minn. W. F. & WOODCOCK

French Reciprocity Not Dead.

Indications Are That Jewelers Have Only Postponed Action.

ATTLEBORO, Mass., April 13.—Recent developments have brought to the front once more the French reciprocity treaty and the question whether this measure is dead or only sleeping. As is well known now, the manufacturing interests of the jewelry industry would like to know that it is dead, but it is by no means certain that it is. On the contrary, there are signs that certain interests are endeavoring to bring this treaty into active existence and push it through Congress either in its original or an amended form.

A canvass of National Senators and Congressmen was made a few days ago, in relation to the French treaty and the possibility of that measure being killed and a new one covering the same ground favorably reported to the next Congress.

John A. Kasson, who framed the measure that created so much anxiety among the jewelers a few months ago, is said to be at work on more than one treaty measure at the present time, with the understanding that they are to be introduced next Winter.

Those who have been looking into the matter have undertaken to learn the policy of the Republican party on the subject of reciprocity and the general conclusions seem to point to the fact that the reciprocity idea is not dead. The interest this has to jewelers is that every movement in this direction has a direct bearing on the prospects of the proposed French reciprocity treaty, and the passage of the French treaty would mean, they think, the extinction of the particular branches of the jewelry business located in Attleboro, North Attleboro, Plainville, Attleboro Falls, Mansfield, Chartley, Pawtucket and Providence.

The jewelers are of the idea that President McKinley is on the side of the passage of the treaty, but when it has come up in the past Senators Aldrich, of Rhode Island, and Lodge, of Massachusetts, have secured postponements, amounting to defeat. Senator Aldrich was the special champion of the jewelers. In fact, it was the opposition of the jewelers alone which defeated the ratification of the French treaty. The jewelers have been the victors for over a year and the credit is due to a small committee appointed by Co. C Association in Attleboro.

For the purpose of extending their business the J. E. Limeburner Optical Co., 1702 Chestnut St., Philadelphia, Pa., intend to incorporate the company under the laws of Pennsylvania and have applied to the State Department at Harrisburgh for a charter. The company will manufacture and sell at wholesale and retail optical, surgical and scientific instruments of every description. Recently John E. Limeburner & Co. absorbed the Standard Optical Co., Reading, Pa., and transferred the factory to 313-315 Vine St. The firm will comprise J. E. Limeburner, P. S. Reid, J. E. Reid and Professor J. E. Haines.

A Pair of Pennyweighters That the Trade Should Beware of.

One day last week, about 6 o'clock in the evening, a man and a woman called at the store of a well known New York retail jewelry firm and asked to be shown some diamond rings. The clerk placed a tray before them and the woman, who did most of the talking, explained that they wished to purchase the ring as a wedding present for her sister, as they desired to give her something handsome and at the same time useful. After carefully examining a number of rings, one valued at $75 was laid aside at their request and on their promise to return for it at 5 o'clock the following afternoon. Instead of returning at the hour mentioned the two appeared at 6.45 o'clock, just as the store was about to close. They requested to be shown the ring and selected also another for $75. These two rings were removed from the tray and the man held them up, apparently with the purpose of examining them better under the light. They finally decided that they would take the ring originally selected and, after leaving a $2 deposit to have the ring reserved for them, they left the store. The next morning it was discovered that a ring valued at $140 had been removed from the tray and another one, an imitation diamond, substituted for it, presumably by the woman while the man was examining the rings. The police were immediately notified and are looking for the swindlers.

The man is described as about 33 to 35 years old, about five feet 10 inches in height, of slight build, his face rather emaciated, of sallow complexion and typical Yankee physiognomy. He had a small black moustache, dark hair and dark eyes and a peculiar broken nose, which looked as though it had been smashed in the middle. He weighed about 140 pounds and was dressed genteelly, like a clerk, and wore a light Spring overcoat. The woman was about 30 years old, about five feet one inch high and looked like a refined American woman. She had steel gray eyes and a somewhat elongated face, and wore spectacles with thick glasses. A peculiarity noticed about her was that in speaking she showed all her teeth, which were in bad condition. Her complexion was rather pale and her weight is estimated at 125 pounds. The stolen ring had a Tiffany setting and the diamond was a fine white stone, weighing 1 1-64 karats.

The next monthly of the Imperial Mfg. Co., to be issued the latter part of the month, will contain among other interesting matter four pages of attractive advertisements for the retail jeweler's use, any one of which would amply repay the jeweler for writing for a copy. They are practical advertisements to be used by the jeweler in his home paper or in circulars to his customers, and are written by a man who has had 15 years' experience in the retail trade and is qualified to advise in such matters. The average jeweler is too apt to look upon the Fall as his only sales period and to be content with his repair work the remainder of the season. The Imperial Salesman Monthly, Masonic Temple, Chicago, tells how to do business each day in the year.

News Gleanings.

A. E. Jaqua has opened a jewelry store in Elysian, Minn.

The death is reported of P. J. Slider, Lake Crystal, Minn.

E. L. Marsh has opened a jewelry store in Emmettsburg, Ia.

J. Rosenblum has opened a new stock of jewelry in Sherman, Tex.

W. M. Wood, Hamburg, Ark., has discontinued the jewelry business.

J. J. Brown has opened up a new jewelry business in Nickerson, Kan.

E. V. Mueller has opened up a new stock of jewelry in Killeen, Tex.

H. J. Robertson & Co. have opened a jewelry stock in Wyndmere, N. Dak.

R. Wickliffe has opened up a new stock of jewelry in Arkansas City, Kan.

M. E. Cheatum has opened a new stock of jewelry and notions in Halstead, Kan.

W. P. Woods has opened a new stock of jewelry and notions in Marble Falls, Tex.

Weinburg & Sons have opened a stock of jewelry, notions, etc., in Pawnee, Okla.

The Capital City Jewelry Co., Des Moines, Ia., have decided to discontinue.

E. H. Trieber has opened a new stock of jewelry and optical goods in Sutton, Neb.

L. S. LaHatte, of Alexandria, Minn., has opened a repair shop in Starbuck, Minn.

S. P. Byers has gone into the jewelry and dry goods business in Stillwater, Okla.

N. L. Hendrickson, Argyle, Wis., has decided to discontinue the jewelry business.

J. A. Jackson, Austin, Tex., has given a realty conveyance for a consideration of $200.

Mr. Reynolds has succeeded to the business of Reynolds & Hills, Armour, S. Dak.

G. W. Turton, Alma, Wis., is reported to be preparing to retire from the jewelry business.

Fire completely destroyed John T. Bond's jewelry store at Kingston, N. Y., April 13.

P. A. Fischer has opened a new jewelry and musical instrument business in Pawnee, Okla.

W. N. Brown has removed his jewelry store into the room one door east of his old stand, at Barton, Fla.

E. E. Vanderburg, Duluth, Minn., is going out of business there and will go west to seek a new location.

The Messrs. Hartman will erect a building in Bowbells, N. Dak., and will open a clock, watch and jewelry business.

M. Barr, formerly in business in Howard Lake, Minn., contemplates opening a jewelry store at Annandale, Minn.

James C. Bates, Haverhill, Mass., has made an assignment to John A. Colby. No figures are given out, but poor business is given as the cause for the action.

The branch store of the Greenleaf & Crosby Co., at Nassau, N. P., Bahama Islands, is closed for the season. It was managed during the Winter and Spring by Ralph Payne, from the main store at Jacksonville, Fla.

Owen & Clark have begun business at York, Neb.

N. W. Lickfold has opened a store at Gadsden, Ala.

Mr. Croy, Dahlonega, Ga., will move to Fairmont, Ga.

H. O. Richardson has opened a store at Rutland, Vt.

Frank Brown has opened a store at Wilkes-Barre, Pa.

Hiram Barricklow, Arcolo, Ill., will enlarge his business.

Edward J. Spall will open a store at Pittsfield, Mass., May 1.

E. L. Heinrich has succeeded Green & Heinrich, Watertown, N. Y.

A. J. Schneider has opened a new jewelry store at Lyon's Falls, N. Y.

M. Hutchinson intends to go into the jewelry business in Stockport, O.

Edward Saks will establish a jewelry and optical store at Mansfield, Pa.

Fisk & Co., Napoleon, O., have moved to improved quarters in the same town.

The Emerich pharmacy, Nottingham, O., has added a jewelry and optical department.

F. F. Wesley, recently located at Atlanta, Ga., is branching out to cover nearby towns.

F. C. Smith, Watertown, N. Y., has had his entire store newly papered and redecorated.

Hosea D. Fisher, of Watertown, N. Y., will open a jewelry store at Oswego, N. Y., about May 1.

G. A. Schlechter, Reading, Pa., has secured a contract for 7,000 Pan-American Exposition badges.

E. C. Haywood, Potsdam, N. Y., has been confined to his house by illness for several weeks past.

L. P. Juvet, Glens Falls, N. Y., has removed to a new location opposite the soldiers' monument.

George H. Church, Oak Grove, Mo., has sold out to E. A. Church and moved to Greenwood, Ind.

George R. Rogers, Lisbon Falls, Me., lost $1,200 by fire damage, April 6; nearly covered by insurance.

A. Miller, formerly of Marsh & Miller, Fort Dodge, Ia., has opened a store for himself at Fort Dodge.

George Burdoin, Freeport, O., has returned to his home in Orrville, O. His son will conduct the business.

E. L. Rinkenback, Harrisburgh, Pa., is improving a new and larger store into which he will move about June 1.

John E. Bell, Ogdensburg, N. Y., has presented a handsome oak clock to the new Hotel Norman, that city.

Charles A. Thorpe, of Olean, N. Y., has purchased and taken possession of the business of John Joy, Potsdam, N. Y.

Fourteen watches, 83 rings and 15 chains were stolen from the store of C. Pardee & Co., Lattimer, Pa., last Saturday.

M. F. Warren, Colorado Springs, Col., has been appointed official watch inspector of the Colorado Springs and Cripple Creek District Railway.

Sam Cusbert was arrested recently in Jacksonville, Fla., on a charge of robbing Louis I. Stephens, of that city, of jewelry, much of which was found on the prisoner.

A. M. Felson has been making many improvements to his store at Gouverneur, N. Y. These include an extension of 15 feet to the storeroom and several new deep show cases.

Joseph A. Smith, designer and engraver for John E. Parker, Morristown, N. J., has resumed work, after having been confined to his bed for nine weeks, due to an operation for appendicitis.

The C. H. Willis Jewelry Co., who commenced business on Dec. 1 last, at 13 S. Royal St., Mobile, Ala., report a gradually improving trade. They have a workshop run by electric power, the first and only one in Mobile.

William Oscar Ladd, Tilton, N. H., and son of the late H. H. Ladd, who was for many years engaged in the jewelry business in Manchester, died April 4, aged 57 years. He was an Odd Fellow.

J. A. Bland & Son, Jeffersonville, O., who have been in the jewelry business in Jeffersonville for the past few months, are moving to Jamestown this week, where they will engage in business.

On account of poor service, Fred L. Hall, Carthage, N. Y., has removed electric lights from his store and installed a system of gasoline lamps, and he now has the most brilliantly lighted store in town.

George E. Arnold, Worcester, Mass., has filed a protest against the erection of a proposed sidewalk clock near the Worcester City Hall. He argues that the illumination of the present city hall tower clock, although more costly, would benefit more people.

Arthur Carr, of Newton, Pa., has been jailed on a charge of larceny and false pretense preferred by jeweler Oscar Heyer, Scranton, Pa., who alleges that Carr took home a $32 watch on approval, promising to return the next day and settle, but that he failed to appear.

L. L. Freeman, formerly of Chicago, Ill., has opened a jewelry and optical establishment at 317 Alamo Plaza, San Antonio, Tex. Mr. Freeman sold out in Chicago on account of failing health and went to San Antonio thinking the climate would benefit him.

E. B. Steele, Newark, N. Y., will open a branch jewelry store in the place where E. W. Scribner has been located for the last two years, at Phelps, N. Y. George Whittleton, of Ogdensburgh, will have charge of the store. Mr. Scribner will locate at Sag Harbor, L. I. Mr. Steele was previously in business at Phelps.

THIS TIME OF THE YEAR

ought to be the **most important** of any to the manufacturer. In another month the buyers will begin to look 'round and ask **"Who's got it?"**

We produce something new almost every day and have time in between to make up special patterns. **Sample time** to you is precisely the same as **seed time** to the tiller of the soil. A very few dollars invested in this way may make your fortune, and certain it is that you can't lose much.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and *watch* them effervesce.

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, APRIL 17, 1901. No. 11.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

TRADE CONDITIONS.

Business continues about unchanged for the week, though reports from the various lines are rather mixed, some lines reporting encouraging trade for the season while others regard trade quiet. In sterling silver and optical goods there has been a good business all Spring, while in silver plated ware things are very quiet. Watch movements seem to have reached normal conditions again and the watch case business is fairly good. The general jobbing houses are receiving rather more orders than a year ago this month, and while there is complaint from a few houses, on the whole the jobbing trade is satisfactory. The general mercantile trade of the west is from 10 to 15 per cent. ahead of the corresponding week last year, and it is fair to assume that the jewelry trade is holding its own as compared with other lines. Interviews with leading jobbers indicate that about this rate of increase has been true in their individual cases.

Charles Peck, South Ottumwa, Ia., will discontinue business.

Word is received that E. W. Davis is opening a store at Grand Rapids, Mich.

H. Eyster, formerly in the jewelry business at Mansfield, O., is reported to be in China.

D. L. Thomson, Grand Rapids, Mich., has been sent to the Kalamazoo Insane Asylum.

J. L. Goldstein, Springville, Ia., visited a week in this city, accompanied by his daughter.

Fred E. Hyatt, of the Philadelphia Watch Case Co., is on a 10 days' trip to western cities.

James H. Howell, for many years located at Sharon, Wis., has moved to White Pigeon, Mich.

President Hulburd, of the Elgin National Watch Co., returned from New York, Saturday, after a two weeks' visit east.

A. Vander Zee, Pella, Ia., is enjoying a vacation at Leeuwarden, Holland, his native town, and will be absent from the country two months.

Jacob Franks, president of the Illinois Watch Case Co., is back from a five weeks' visit in southern California, principally at Coronado Beach.

O. F. Thomas, auditor for the International Silver Co., arrived, Friday, for a visit of a few days at Chicago in the interests of the company.

J. C. Herkner Grand Rapids, Mich., has joined the army of Mystic Shriners who are visiting at Honolulu. He will return early next month.

H. L. Dodge, Bryant, S. Dak., has sold his business to M. F. Troxel. Mr. Dodge contemplates entering the jewelry business in the State of Washington.

W. F. Rogers Mfg. Co., of Chicago, have incorporated with a capital of $20,000 for manufacturing silver ware; incorporators, W. F. Rogers, K. Scanlon, Louis H. Carr.

S. C. J. Peterson, Morris, Ill., is improving in health, but very slowly. He has been confined to his bed for 15 weeks past and the chances for his recovery are now favorable.

W. C. Schoelkopf, dealer in watch materials and jewelers' supplies, Norway, Mich., was last week in the city to make arrangements for direct purchases from manufacturers in those lines.

The arrival of the first baby in Harry A. Gowdy's household at Coldwater, Mich., is announced under date of April 3. He will be known as Kellogg E., when he enters the jewelry business.

Francis Jewelry Mfg. Co., of Chicago, have been incorporated with a capital of $12,000 for the manufacturing of gold and silver jewelry; incorporators, Thomas F. Rooney, Ferdinand Goss, David H. Jackson.

The house men at Otto Young & Co.'s are making up their slate for a ball team and will begin active practice at the commencement of the early closing season. They have some great talent in this line this year and will soon issue a sweeping challenge to the trade.

A handsome line of Meriden Cutlery Co. carvers in stag, rubber, pearl and celluloid was installed last week in the salesrooms of the International Silver Co., with whom arrangements have been made to carry the line. The goods will be looked after by J. K. Caldwell.

A. W. Thoma, Mineral Point, Wis., visited the trade on his return from the funeral of his father at Kalamazoo, Mich. Five brothers in the jewelry business attended the funeral—A. W., of Mineral Point, Wis., C. C., of Battle Creek, Mich., G. H., of Three Rivers, Mich., and Thoma Bros., of Kalamazoo.

The Towle Mfg. Co. are displaying a handsome line of trophy cups in *art nouveau*, quite different from anything heretofore made in this country. It is a distinctive style of work brought out by the 20th century, giving patterns of remarkably graceful outlines in marked contrast to the long continued styles of the 15th century which have ruled for five centuries past.

Buyers were here in fair number last week, though but few are reported in the following list: A. A. Burbank, Rochelle, Ill.; Mr. Douglas, Dysart, Ia.; F. E. Mills, of Mills & Hupp, Streator, Ill.; K. C. Pedersen, Warsaw, Ill.; C. F. Graff, Elkhorn, Wis.; F. E. Shortess, Jr., Traer, Ia.; Mr. Streeter, Spearfish, S. Dak., and J. A. Masters, Doon, Ia.

L. E. Erickson, the Evanston jeweler who is suffering from auto-hypnotism, was taken to the Detention Hospital, April 11, on the advice of his physicians, Dr. James Baird, and Dr. Frank Edwards. Dr. Edwards stated that the hypnotic spells which Erickson was subject to indicated mental trouble. All Wednesday night a policeman watched beside Erickson, as it was feared that he would become violent. Plans are being made to have him taken to a private sanitarium for treatment. Erickson has long been a believer in spiritualism.

St. Louis.

TRADE CONDITIONS.

The trade conditions last week were most unfavorable. The weather was bad and trade not only among jewelers but in all other lines suffered. A well known jeweler said that the retail trade in all classes in St. Louis alone suffered at least $100,000 last Saturday. This he knew from what several well known retail men told him.

S. A. Rider, of S. A. Rider Jewelry Co., became an Elk last Thursday night.

Joseph McKenna, of the Bauman-Massa Jewelry Co., has left with his wife and family for a two weeks' vacation in Texas.

Sam H. Bauman, of the Bauman-Massa Jewelry Co., will leave the last of this month for Europe. He will visit many places of interest, and while away will lay in a stock of diamonds.

The Bauman-Massa Jewelry Co. have sent out notices that they will close their salesrooms at 5 o'clock P. M. every day until further notice, except on Saturdays, when they will close at 1 o'clock P.M.

Charles Schoen, of the International Silver Co., Holland building, has just returned from an extended trip through Missouri. He says that conditions are good everywhere and he predicts a fine trade later on in the season.

The retail and wholesale jewelers are working to elect Morris Eisenstadt, of Eisenstadt Mfg. Co., a director in the World's Fair Association. He is a progressive business man and he would make a good representative for the jewelers.

THESE TWO ITEMS ARE ALSO WORTH CONSIDERING.

DIAMONDS.

If you expect to be in the market for Diamonds this year now is the time to place your orders ⌀ During the past few months there has been an additional advance in Diamonds and there is still a strong upward tendency ⌀ At present we are filling orders for Diamonds at prices that have ruled throughout the Winter, but we cannot say how long this will continue ⌀ However, considering our large and well-assorted stock, we feel sure we can meet any demand you may make upon us at present.

SPRING CIRCULAR.

We will issue, within a few days, a Spring Circular which will contain new Jewelry and other articles particularly desirable from the standpoints of both quality and price ⌀ Our main aim will be to make this announcement interesting to you in a most substantial way—by acquainting you with the new Spring ideas and by advising you of special opportunities in Watches and other lines which you will find most advantageous ⌀ When you receive the above-mentioned circular, examine its pages carefully—it will pay you.

BENJ. ALLEN & CO.,

131-137 WABASH AVE., ⌀ CHICAGO.

Opals. Baroque Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious AND Imitation Stones,

MASONIC TEMPLE, CHICAGO.

Doublets. Pyrites.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

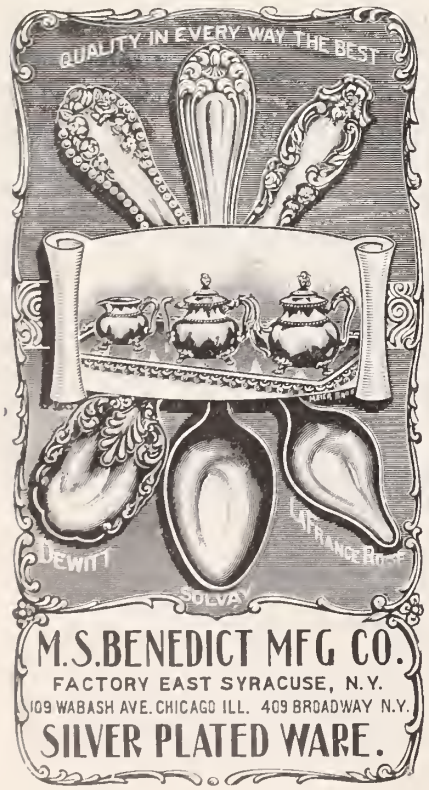
S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.



M. S. BENEDICT MFG CO.

FACTORY EAST SYRACUSE, N.Y.

109 WABASH AVE. CHICAGO ILL. 409 BROADWAY N.Y.

SILVER PLATED WARE.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

Cincinnati.

Sol. Fox, of Fox Bros. & Co., leaves this week for a trip to Europe.

L. Langdon, Baltimore, Md., has contracted with Albert Bros. to represent them in the southwest. He will sell clocks and silver ware.

There is no change in the strike situation at the Wadsworth Watch Case Co. factory. There is a probability that in future there will be no soldiering. The factory is still running, turning out cases daily.

The Florentine Statuary and Importing Co., Cincinnati, have been incorporated with a capital stock of $10,000. The incorporators were Edward Cline, Ed. Oetting, Henry Kranning, Alexina Emery and Albert Andrews.

Joseph Phillips and M. Geigerman have returned from a very successful trip, the former in the west and the latter in the east. They will go out again in a few days. Mr. Phillips is detained home by the serious illness of his mother.

Loring Andrews & Co. were a few days ago robbed of a $300 diamond ring by an old trick. The ring was taken from the tray and a "phony" substituted. The man supposed to have played it was in the store two weeks ago. He was in twice, so it is presumed he called the first time to see the ring he wanted and get a proper substitute. The thief is, no doubt, a professional.

Rookwood Pottery Co. are completing a collection of the various styles of the wares they manufacture for exhibit at the Pan-American Exposition. Mr. Taylor, president of Rookwood Co., is aiming to make this exhibit rival their Paris exhibit of last year, and will show Americans some types of pottery that have no equal in the world. They will occupy space in the Court of Honor in the Manufactures building.

Indianapolis.

E. M. Wilhite, Danville, Ind., is conducting an auction sale.

Julius C. Walk has returned from a several weeks' sojourn south.

L. Snodgrass, New Palestine, Ind., has sold out and gone to Oklahoma.

J. W. Hudson, jeweler, Fortville, Ind., is putting in a soda fountain for the Summer.

Silas Baldwin, of Baldwin, Miller & Co., left April 11 for a trip to Washington, D. C.

Gus Craft, of A. P. Craft & Co., visited the trade in northern Indiana last week.

H. A. Comstock is making many changes and improvements in the room at 48 E. Washington St., which he will soon occupy. Meanwhile he continues his "Removal sale."

Simon L. Kiser has withdrawn from the Indianapolis Jewelry Co. and will start in business for himself under the firm name of Simon L. Kiser & Co., 403 and 405 Stevenson building. Isidore Grohs will continue the business of the Indianapolis Jewelry Co. Mr. Kiser has gone east to buy goods for his new firm.

Minneapolis and St. Paul.

Henry J. Hansen, a pioneer jeweler of St. Paul, with a store at 353 E. 7th St., is dead.

C. D. White & Co., Minneapolis, have an elaborate display of trophy cups and other articles for which the Minneapolis Whist Club are now contesting.

Louis Pearlstein has left for the North Dakota trip for J. S. Cohen & Co., St. Paul. J. S. Cohen has also gone for a fortnight's trip through southern Minnesota.

H. E. Schloss, manager of B. Schuette, Minneapolis, is back from a trip to Duluth and Superior. E. R. Apt, traveling for the same house, is back from northern Michigan, Wisconsin and Minnesota and has left for the Dakotas.

Among the country dealers in the Twin Cities the past week, were: Lewis Bros., Eau Claire, Wis. and Eveleth, Minn.; Albert Ross, Webster, S. Dak.; Joseph W. Plyhel, Washburn, Minn.; G. R. Simons, Langford, S. Dak.; Gus. Huber, West Superior, Wis.

Frank C. Worrell, Minneapolis, has discontinued his auction sale of his stock and advertises a sale at cost until April 25, on which date he will close his store. Mr. Worrell is taking a thorough course in optics with C. A. Snell and will remain in Minneapolis for about two months. When he completes the course he will leave for the far west in search of a new location.

Charles Horwitz, jeweler and bicycle repairer, Minneapolis, was arrested, April 5, charged with disorderly conduct. The officers who arrested him are serving as bicycle inspectors. They wanted to look over Horwitz's premises. The proprietor objected, saying it was a proceeding wholly unwarranted by law or common fairness. The officers thought otherwise. Horwitz got excited and pulled a revolver.

The Minneapolis Jewelry Mfg. Co., Minneapolis, will move from their present quarters on Washington Ave. to the Andrus Block as soon as their rooms on the second and third floors of that building are completed. The Minneapolis company have been engaged in the jewelry manufacturing business in Minneapolis for 15 years and this is the second move they have been forced to make owing to an increase in business. H. L. Carpenter, who is connected with the company, has also been given charge of the Oliver typewriter branch here, which includes Minnesota, North Dakota and South Dakota.

Denver.

Col. J. D. Lewis, who has been conducting auctions in this State, left, last week, for Atlanta, Ga.

M. F. Warren, Colorado Springs, and Mr. Brannan, of Brannan Bros., Loveland, were in Denver last week on business.

T. J. Lewis, president of the Lewis Jewelers' Supply Co., has just returned from a three weeks' trip in Texas and the southern part of this State.

Louis Hattery has purchased the stock of jewelry of William B. Sherratt, Wapello, Ia.

San Francisco.

J. A. Young has gone on a three weeks' northern trip.

G. Wallin has entered the employ of Shreve & Co.

H. E. Hall, of A. I. Hall & Son, has returned from his trip to Honolulu.

Ben Bleibel, formerly with Neil O'Neill, is now with James A. Sorenson, 103 6th St.

P. W. W. Murthin, formerly watchmaker with A. I. Hall & Son, is now with Neil ONeill, 20 Market St.

A. Huegenin, who was head watchmaker for Shreve & Co., has left their employ. He will take a rest of several months.

Among the visiting jewelers in town last week were: L. Katz, Sutter Creek, Cal.; Peter Johnson, Angel's Camp, Cal.; J. L. Ryder, San Jose, Cal.; W. Smith, Salt Lake City, Utah, and C. H. Leggett, Merced, Cal.

The annual Easter decorations at Shreve & Co.'s were unusually attractive, consisting of sprays of tamarack, cork elm, varied fruit blossoms, honeysuckle. Beauty of Glazenwood and other roses. A bunch of St. Joseph lilies was among the most striking features.

Mr. Powers, who has been with the New Haven Clock Co., Chicago, has recently arrived in San Francisco and assumed the duties of manager of the New Haven Clock Co.'s department of George Greenzweig & Co. This week he will leave for an extended missionary trip covering the entire coast.

David Glickman, jeweler, Devisadero St., has been sentenced to six months in County Jail. He gave a chattel mortgage on his furniture to C. T. Rea and afterward disposed of it to another person. He was arrested several times by customers for pawning watches and jewelry left with him for repairs.

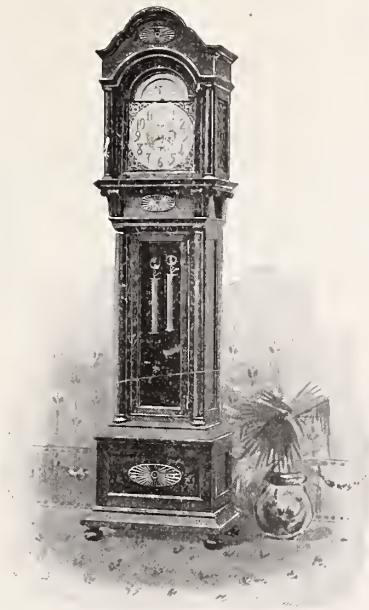
Pacific Coast Notes.

J. F. Ferguson has opened a stock of jewelry, notions, etc., in Hemet, Cal.

George A. Sparks has opened a watchmaking and repair shop on California St., Redding, Cal.

C. W. Wickersham, for several years watch inspector for the Southern Pacific Railroad Co., opened up a jewelry establishment at 1231 19th St., Bakersfield, Cal., last week.

Walter Steele, of Santa Barbara, Cal., who has returned from a prospecting trip through the Los Prietos Rancho, just over the summit of the mountains, has brought back some interesting specimens of white topaz. There is a tract over a mile square on the Los Prietos where topaz is found. Steele discovered the place 15 years ago. The stones lie on the surface and glitter in the sunshine. They may also be washed out of the dirt like gold dust. Steele says he collected about 100 of these stones in two hours. In size they vary from a sixteenth of an inch across to the size of a small bean. It is stated that the larger stones are worth from $1.50 to $2.50 each. The Monte Cristo Oil Co. will investigate the supposed mine and will develop it if there seems to be reason to go ahead with operations.



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00 to $465.00.

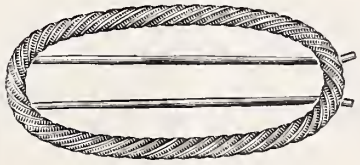
STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

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We manufacture the Largest and Best line of

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CATALOGUE TO JOBBING TRADE ONLY.

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The Recognized Jewelers' Auctioneer.

P. J. BURROUGHS

103 State St.,

CHICAGO, ILLS.

Established in 1880.

AN AUCTION

conducted by me is an assured success and a positive guarantee against injury to your future business. Having conducted nearly all the large sales in the United States and Canada in the last twenty-one years, I am prepared to give the best of reference, and do give any manufacturer or jobbing house, or jewelry or silverware salesman in America as a special reference.

Pacific Northwest.

C. H. Gasser, formerly at Hailey, Idaho, has located at Soda Springs, Idaho.

P. G. Johnson is reported to have started a jewelry store at Rockford, Wash.

W. L. Coppernoll and R. S. Smith have formed a partnership at Cottage Grove, Ore., and will establish a jewelry store there.

D. T. Pritchard has moved his stock of goods from Medford, Ore., to Jacksonville, Ore., and has located at the Masonic building.

E. D. Elwood, Medford, Ore., has leased a piece of ground for a term of five years and will erect a one story brick jewelry store.

The jewelry store of D. N. Keene, North Yakima, Wash., was recently robbed of gold watches and diamond rings valued at $250.

M. Schwartz, a jewelry manufacturer of Minneapolis, Minn., is in Everett, Wash., looking for a favorable location for a jewelry establishment.

B. Forcimmer has opened jewelry stores at Extension, B. C., and Ladysmith, B. C. Mr. Forcimmer was formerly engaged in the jewelry business at Nanaimo, B. C.

Charles Turner, the colored man tried and convicted of stealing a diamond ring from a jeweler at Portland, Ore., has been sentenced to two years in the penitentiary for his offense.

William Ainsley and Jewcler Culp, Boise, Idaho, own an opal field located at the head of Squaw Creek, Owyhee county. Some fine specimens have been secured and an offer of $50 was refused for one.

F. C. Lawrence, formerly of Port Washington, Wash., recently purchased an outfit of tools and materials for manufacturing purposes from Joseph Mayer & Bros., Seattle, Wash., and left for Dawson City, Y. T., to start a manufacturing shop.

The Lawrence L. Moore Co., Seattle, Wash., have been incorporated with a capital of $50,000, by Lawrence L. Moore, C. H. Black and F. W. Baker, to deal in and manufacture jewelry. The company succeed Graham & Moore, reported dissolved last week.

Charles H. Winter, for the past 15 years with S. H. Clausin & Co., Minneapolis, Minn., has accepted a position with Joseph Mayer & Bros., Seattle, Wash., as manager of the tool and material department. George McCormack, of San Francisco, Cal., has accepted a position with Joseph Mayer & Bros.

Pittsburgh.

TRADE CONDITIONS.

Spring trade is excellent and everything points to a continuance of the favorable situation. Many firms have been in a state of ferment during the past four weeks, preparing for a change of quarters and the subsequent settling therein. Very little business was lost by these changes, as considerable work necessitated thereby was done in the evening after shopping hours. The downtown section of the city has been benefited by the addition of these new stores, which have been beautified by the latest and most handsome fixtures, and in every instance by the newest stock. Graf & Niemann, on 6th St.; L. W. Vilsack, on Fifth Ave., and Hardy & Hayes, on Fifth Ave., have spared no expense in the fitting up of their new establishments, while A. E. Siedle, East End, is justly proud of the handsomest store in that busy section. Of the wholesale people who were obliged to "flit" by April 1, West, White & Hartman to the Bijou building, and A. E. Siviter & Co. to the Goddard, Hill & Co.'s building, are pleasantly situated and ready for business. All the above mentioned firms had "opening days" last week in most appropriate fashion. The majority of other dealers are doing a great deal of fixing up and altering interiors. All the local travelers are out on the road and sending in most satisfactory orders. Collections are a little slow, but in no way doubtful. Money is plentiful in this district and good, firm prices are generally being maintained, so there is no doubt concerning a prosperous season.

C. S. Wylie, Oakland district, has taken the entire establishment in which he is located.

Mr. Murray, formerly with W. W. Wattles & Sons, is now with E. P. Roberts & Sons.

The marriage of Emil Geilfuss, of Heeren Bros. & Co., and Miss Clara Heeren, will take place April 19.

E. P. Roberts & Sons are improving their store front by painting. Their building had a narrow escape from destruction in the recent fire on Market St.

Kidd Bros. & Burgher's Steel and Wire Co., McKee's Rocks, Pa., have just closed a contract with the American Waltham Watch Co. for watch springs. The contracts are reported to amount to $15,000. The plant is overcrowded with orders.

Jacob Eckles, formerly a jeweler, died, April 12, at the Allegheny City Home, where he had been an inmate since March of last year. He had rich relatives in Germany. They were notified by cable of his death and replied immediately, asking to have the body buried decently and that they would defray the expense.

Detective Jesse Pavey brought back Herman Schmidt from Washington, D. C., who is wanted for false pretense. It is alleged that last July he gave a check for $220 to Samuel F. Sipe for a diamond and a clock and later the check was found to be worthless. Schmidt gave himself up to the Washington police last week, saying that he was wanted in Pittsburgh.

Omaha.

E. A. Dayton & Co. now have a mammoth clock erected over the sidewalk in front of their store.

The Reichenberg-Smith Co. have purchased a lot on Harney St. for $9,000 and will erect a new building on it.

K. D. Yeaton, S. Sternau & Co., New York, was last week in the city. He has had a splendid trade in his line.

The Shook Mfg. Co. are driving a good business in Parker alarm clocks, having sold over 5,000 in the last 12 months.

James Donnelly, of Sproehnle & Co., Chicago, was in the city last week and reported the best business he had had for a long time.

T. L. Combs & Co. are gradually working into the wholesale business and intend to develop this branch in the coming year more than they have done in the past.

Cleveland.

George S. Dales, aged 59 years, a well known jeweler of Akron, died recently of consumption.

L. M. Sigler, of Sigler Bros. Co., is building a three-story store and hotel at the Cleveland and Pittsburg railway crossing in St. Clair St.

Walter Wingerter, son of B. Wingerter, a prominent jeweler of Akron, was on trial, a few days ago, for participation in the riot in that city, last August. Saturday last the jury returned a verdict of guilty of burglary and larceny. Young Wingerter was charged with breaking into the store of the Standard Hardware Co. and stealing a revolver. The case was fought hard. State Senator Sieber and Judge Grant represented Wingerter, and Attorney Rogers assisted Prosecutor Wanamaker. Four men previously convicted of participation in the riot were brought to Akron to testify against Wingerter. Wingerter's father, mother and two sisters were in court all the week. Young Wingerter seemed unconcerned during the trial, but broke down completely when taken to jail after hearing the verdict.

Georgian STERLING SILVER. In Complete Table Service—

French Gray Finish.

COFFEE SPOON.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

CONSTANT VAN REETH,

Importer and Cutter of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

509, 511, 513 RACE STREET, CINCINNATI, OHIO.

Kansas City.

Nat. Wolf, New York, called last week on the wholesale trade.

Mr. Wagner, of Thule & Co., Summerfield, Kan., was in the city, last week, stocking up.

J. R. Mercer slipped on some steps and sprained his ankle. He is now around on crutches.

S. E. Woodstock has returned from Hot Springs, Ark., where he had been spending the past month.

G. E. Gilmore, Paola, Kan., was here, last week, buying goods for the store he opened recently in Paola.

J. J. Stott, a jeweler and old resident of Paola, Kan., died last week at the Insane Asylum at Osawatomie, Kan.

The case of Emma Farrington against the Streicher Watch and Jewelry Co. has finally been settled. The woman, who claimed that her goods were sold when the company sold her husband's jewelry stock for debt, will receive about $425.

For stealing a tray of rings valued at $25 from the Barr Jewelry Co., two months ago, John Holbert was given 90 days in jail, last week, by Justice Ross. Holbert created considerable excitement on Main St. by his efforts to escape from the police after snatching the tray from Barr's.

The out of town buyers who visited Kansas City, last week, were: George H. Young, Moberly, Mo.; J. A. Schmidt, Leavenworth, Kan.; Leslie White, Lee's Summit; J. B. Hayden, Topeka, Kan.; J. W. Schmandt, Holden, Mo.; George Bedell, of Bedell Bros.; G. E. Gilmore, Paola, Kan.; Otto Burklund, Osawatomie, Kan.; George Killam, of the Lindsborg Jewelry Co., Pittsburg, Kan.; Dick Kolstad, Pleasant Hill, Mo.; J. A. Hathaway, Parkville, Mo.; J. A. Hayes, Effingham, Kan.; C. H. Hubbell, McPherson, Kan.; C. A. Clement, Springfield, Mo.

Detroit.

F. W. Hinricks, for the past year in the employ of Pyl & Wykkel, Grand Rapids, has severed his connection with the firm and will embark in the jewelry business at 114 S. Burdick St.

John C. Dullam, of Flint, Mich., a traveler for the Rockford Silver Plate Co., Rockford, Ill., died very suddenly last week at Cleveland, O. A widow and two daughters survive him.

J. W. George, New Palestine, Ind., was prostrated recently by a ruptured cerebral blood vessel.

REMOVAL

L. & M. WOLLSTEIN,
SWEEP SMELTERS
AND ASSAYERS,
Are now located at
16 John Street, New York.
TELEPHONE, 5644 CORTLANDT.

Refiners of all kinds of Gold, Silver, Platinum and Sweepings. Dealers in Gold and Silver Assay Office Bars. Highest price paid for old gold and silver.

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

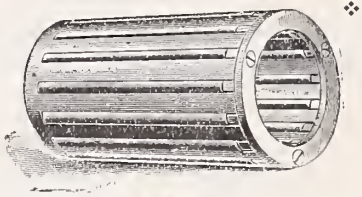
I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,
141 BROADWAY, NEW YORK.

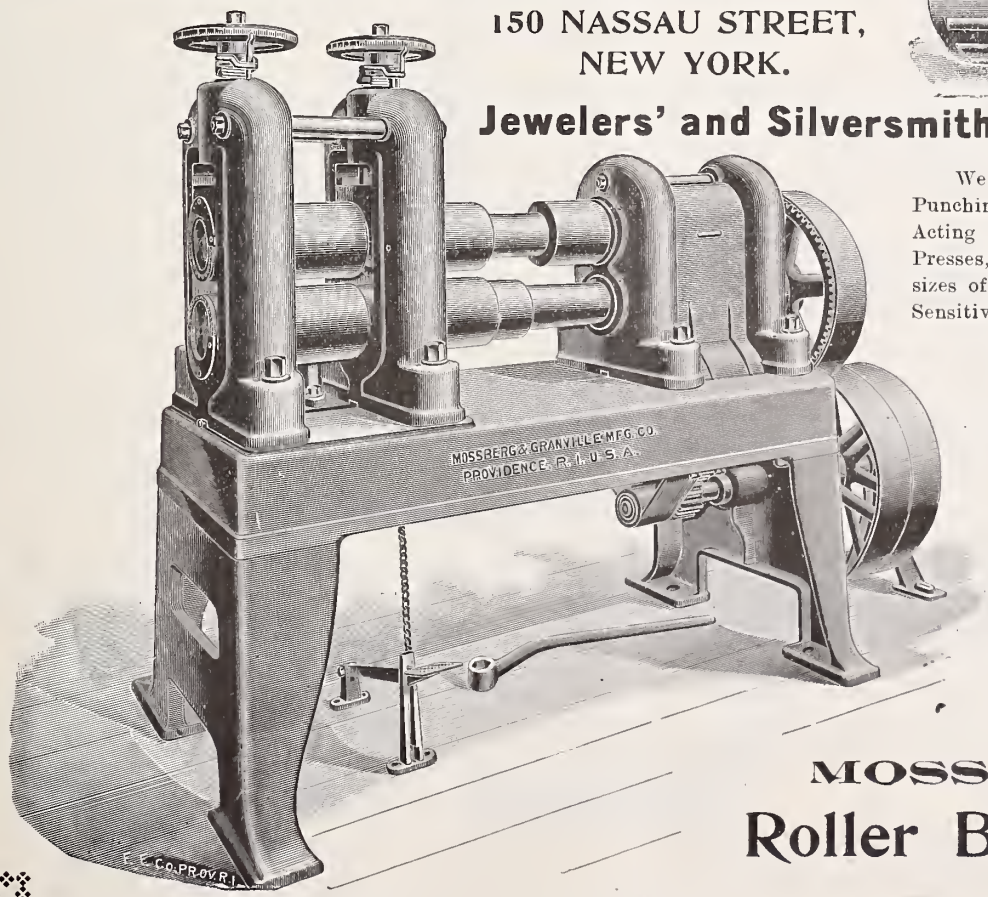
M. & G. M. & G. M. & G. M. & G.

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150 NASSAU STREET,
NEW YORK.



Jewelers' and Silversmiths' Machinery.



We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR
SPECIALTIES:
ROLLING MILLS
FITTED WITH THE
MOSSBERG
Roller Bearings.

M. & G. M. & G. M. & G. M. & G.





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Fine Gold Rings, Medals, Society Pins, Emblem Jewels, Etc.,

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SKILLFUL REPAIRING

of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.

C. PONZONI, 16 MAIDEN LANE, NEW YORK.

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PEORIA, ILLINOIS.

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Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

KENT & WOODLAND,

SUCCESSORS TO

WM. H. BALL & CO.,

Makers of **GOLD BRACELETS**

16 John Street, New York.

FRESH WATER PEARLS

BOUGHT AND SOLD.

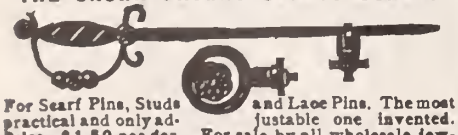
Also PEARLS POLISHED

and all possible improvements made. Pearls damaged by setting restored.

JOHN HAACK, Room 53, 11 John St., New York.

Office Hours: 1 to 3.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

The Latest Patents.

ISSUE OF APRIL 9, 1901.

671,519. DECORATING ARTICLES OF MANUFACTURE. Edward Kasebier, Brooklyn, N. Y., and Carl Vigelius, Elizabeth, N. J. Filed June 18, 1900. Serial No. 20,747. (Specimens.)



The within-described improvement in decorating articles of manufacture, the same consisting in molding the body of the article with embossed ornamental portions, in then molding thin overlayer-sections corresponding in their inner faces with the contours of the said embossed portions, and then uniting the said sections to the embossed portions of the body of the article, by softening the same and applying pressure to force them together.

671,616. ORNAMENTAL BUCKLE OR CLASP. Fred. D. Thompson, Providence, R. I., assignor to B. K. Smith & Co., same place. Filed Feb. 14, 1901. Serial No. 47,363. (No model.)



In a clasp, the combination of the parts each provided with an outer slot and a shorter inner slot adapted to receive a belt, with clasping means adapted for holding the parts in an angular position, relatively to each other.

671,793. FINGER-NAIL CLIPPER. John C. Ernst, Ansonia, Conn., assignor of one-half to Rudolph N. Johnquest, same place. Filed Feb. 12, 1901. Serial No. 46,971. (No model.)



A finger-nail clipper comprising members provided with cutting-jaws, one of said members having a connecting-piece with a central strip and an end piece and the other member having a pivoted operating-lever with a slot at its forward end which receives the central piece of the connecting-strip and a groove which receives the end piece.

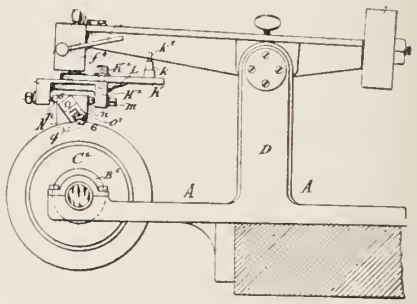
671,881. FOUNTAIN-PEN. Clarence E. Fowler, Washington, D. C., assignor of one-



half to Frederick Briggs, same place. Filed Feb. 7, 1901. Serial No. 46,364. (No model.)

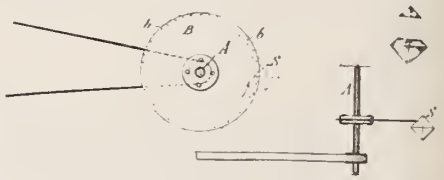
A pen substantially as herein described having the transversely-curved shank and provided with an integral fountain attachment comprising a shank extended longitudinally from the rear end of the pen-shank and curved in cross-section correspondingly thereto, and a reservoir at the free extremity of said fountain and so related to the pen-point as to underlie the same when adjusted for use.

671,830. DIAMOND-CROSS-CUTTING MACHINE. Ernest Loesser, New York, N. Y. Filed May 2, 1899. Serial No. 715,304. (No model.)



In a diamond-cross-cutting machine, the combination of a vertical rotary cutting-disk, a pivoted arm extending over said cutting-disk, a stone-holding chuck supported by said arm on one side of its pivot, and a counterbalance-weight acting downwardly on the opposite end of the arm.

671,831. ART OF WORKING DIAMONDS. Ernest Loesser, New York, N. Y. Filed July 26, 1900. Serial No. 24,917. (No model.)



The method of removing a portion of a diamond while preserving the integrity of the removed portion, and at the same time partly finishing a face of the stone, which consists essentially in starting the cut at a corner or angle of the diamond, continuing said cut through that part of the stone, in a plane at an angle to the grain or planes of cleavage of the stone, and at the same operation polishing both surfaces of the cut.

Design **34,341.** SPOON. Samuel J. Large, Bristol, Conn., assignor to Bristol Brass & Clock Co., same place. Filed March 9, 1901.



Serial No. 50,521. Term of patent seven years.



Headquarters for Real Ebony Mirrors.

Special inducements for advance orders placed in APRIL.

We finish our Ebony the best in this country.

OUR PRICES ARE RIGHT.

Don't make the mistake this year of not knowing where to buy.

THE GOEHRING MFG. CO.,

New York Office, 565-567 Broadway. E. A. COBURN, Mgr.

AMERICA'S GREATEST MIRROR HOUSE.

Factory, Akron, Ohio.

TRADE-MARK **36,190**. CAMERAS, LENSES AND PHOTOGRAPHIC SUPPLIES. IMPERIAL CAMERA & MFG. CO., La Crosse, Wis. Filed March 8, 1901.

Imperial

Essential feature. — The word "IMPERIAL." Used since Sept. 1, 1899.

TRADE-MARK **36,191**. CERTAIN NAMED PHOTOGRAPHIC GOODS. THOMAS MANLY, Kentish Town, England. Filed March 13, 1901.

OZOTYPE.

Essential feature. — The word "OZOTYPE." Used since July 1, 1900.

TRADE-MARK **36,192**. SILVER SOUVENIRS. JOSEPH LESHER, Victor, Col. Filed Feb. 14, 1901.

REFERENDUM.

Essential feature. — The word "REFERENDUM." Used since Oct. 5, 1900.

TRADE-MARK **36,193**. CERTAIN NAMED JEWELRY. ALBERT PFEIFER, Little Rock, Ark. Filed March 11, 1901.

PROPOSAL BONE.

Essential feature. — The words "PROPOSAL BONE." Used since Jan. 1, 1901.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued April 8, 1884.

296,312. FINGER-RING. JOSEPH BULOVA, New York, N. Y.

296,450. MANUFACTURE OF NUT-PICKS. H. M. QUACKENBUSH, Herkimer, N. Y.

296,456. PEN. W. T. RIGHTMYER, Meriden, Conn.

296,457. FRUIT-BOWL. D. C. RIPLEY, Pittsburgh, Pa.

296,505. ORNAMENTAL CHAIN. G. A. BABBITT, Providence, R. I.

296,521. ENGRAVER'S BANGLE CLAMP. HENRY CARPENTER, Flushing, N. Y.

296,527. EYEGLASS HOLDER. H. G. CHASE, New York, N. Y.

296,537, **296,538** and **296,539**. CRAYON-HOLDERS. A. T. CROSS, Providence, R. I.

296,542. WATCH-CHAIN TIP. O. M. DRAPER, North Attleboro, Mass.

296,619. NECKTIE-FASTENER. J. N. PROESCHEL, Milwaukee, Wis.

296,631. WATCH-CASE. CHARLES SCHUETZ, Newark, N. J.

296,636. ORNAMENT FOR PERSONAL WEAR. W. D. SMITH, Prophetstown, Ill., assignor of one-half to Cyrus Emery, same place.

296,654. LEAD OR CRAYON HOLDER. W. H. WALES, Providence, R. I., assignor to A. T. Cross, same place.

296,661. COMBINED CORKSCREW AND KEY-RING. W. B. WOODMAN, Newark, N. J.

296,663. STOP-WATCH. ADRIEN AUBERT, Sentier, Switzerland.

296,675. CLOCK-WINDING MECHANISM. P. B. CASSIDY, Pittsburgh, Pa., assignor to himself, Thomas Delaney and G. F. Kierson, same place.

Designs issued April 10, 1894, *for seven years.*

23,170. HANDLE FOR SPOONS. G. A. MUELLER, Concord, N. H., assignor to W. B. Durgin, same place.

23,172. HANDLE FOR SPOONS. GEORGE ROCKWELL, Meriden, Conn., assignor to Rogers & Bro., Waterbury, Conn.

23,181. CANDELABRUM PEDESTAL. C. C. WIENTGE, Providence, R. I., assignor to the Howard Sterling Co., same place.

23,182. PRONGED STANDARD. FREDERICK RATCLIFF, New Bedford, Mass., assignor to the Pairpoint Mfg. Co., same place.


136.


144.

KETCHAM & McDOUGALL,

Manufacturers,

Gold and Silver Thimbles,

AUTOMATIC EYE-GLASS HOLDERS,

37-39 Maiden Lane, N. Y.

Send for Catalogue.

Established 1832.


149.


143.

HEINTZ BROS.,

RINGS **RINGS**

BUFFALO, N. Y.



BUFFALO, N. Y.

We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

American Watch Case Co.'s

GOLD A.W.C.CO CASES

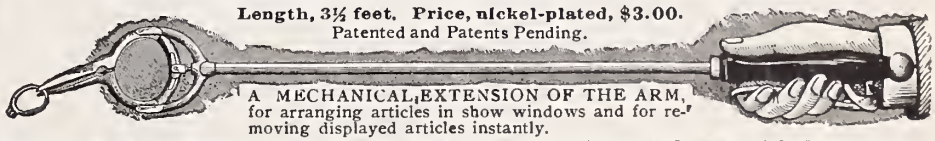
Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.

Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM, for arranging articles in show windows and for removing displayed articles instantly.

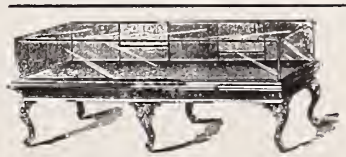
HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary Ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Telephone, 3898 38th St. 435-437 SEVENTH AVE., NEW YORK.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE. THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

A. B. Welbavsky, Peekskill, N. Y., uses the following wording in an advertisement, which has some good points, even if the construction is a trifle uncertain:

Enjoy Yourselves! Do not be flim-flammed about good time. If you want good time spend $10. Others may give for a dollar, some for 85c., but if you haven't the ten dollars come here and I'll give you a good timepiece from 75c. to $250. I know you will smile, but no matter if it is a watch or a clock it will give you good time.

ORLAND, Me., April 11, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Enclosed find money order for $2 for subscription to THE JEWELERS' CIRCULAR-WEEKLY. *It is a grand paper for the retail jeweler and I could not get along without it.* Very truly, E. O. SUGDEN.

COMPLETE directions to produce the above result would, no doubt, include advice that is good at all times of the year, but we will take some things for granted.

It is to be supposed that one has a good location, a neat and attractive store and a stock suitable to the demands of the location. As ladies form a large part of the customers of a successful jewelry store it is good policy to avoid tobacco smoke, or the odors of benzine, gasoline, ether or other unpleasant gases connected with repairing.

In passing would say that a well conducted repair department is a great help as a means to increase business. If allowed to become an end instead of means a man may fix all the broken down clocks, table ware and dry goods store jewelry in town and then barely make "day pay" at it. On the other hand some have no more repairing than 10 years ago because the work has been done by apprentices; watches have been "started up" instead of thoroughly repaired to please short sighted customers who think they know what their watches need, and watches in a fair state of preservation have been repudiated to make an exorbitant profit on an inferior movement.

But supposing the repair department is self-supporting. When the customers come in after Christmas to get articles left to be engraved or repaired, or to exchange goods, then is the time to begin missionary work for the Spring trade. In stocking up after the holidays, I would have some new designs not shown before to point out to prospective purchasers.

Newspaper advertising is heard much of because the newspapers puff themselves. It depends greatly on the papers used as well as the manner employed. "A pleased customer is our best advertisement."

During the holidays, many visit a jewelry store that never did before. Don't overcharge them. Treat them well and give them goods that are just as represented. They may not trade with you again for 10 years, but their friends may be the very ones you are dependent upon for your Spring trade.

Do not have cleaning up spells, but rather keep your store and stock clean from day to day; wiping the floor with a damp mop removes a great deal of dust that would otherwise get on the show cases. Electric fans will clear the frost from the show windows. Do not get slack about decorating the windows. The duller the day the more need of attracting purchasers.

Unless in a place frequented by tourists, do not indulge overmuch in novelties for Spring or any other time; but conditions vary so that if a man has not the business instinct he might as well commit the dictionary to memory as platitudes gathered from "Men Who Have Succeeded" in different times and under different circumstances. R. H. G.

TWO GOOD OPTICAL ADS.

APPENDED are two sample ads. for opticians that have been used recently. Each is likely to attract the attention of people whose eyes are troublesome.

Stop Frowning

over your work. It makes wrinkles and mars beauty. Frowns frequently indicate eye strain, which can be relieved and your eyesight corrected by the use of appropriate glasses or spectacles which we can fit for you. Our eye examination is free, our actual charges for the glasses themselves well within bounds.

W. A. FLOWER, Optician,
At Flower's Jewelry Store, 514 Main

All Eyes At All Ages

can be perfectly fitted with glasses, no matter what their defect is, at this store. Accuracy is our watchword and it guarantees perfection in the testing and fitting of the sight. If your eyes trouble you, bring them here and have the trouble remedied—we will fit them with glasses to your entire satisfaction.

ARTHUR C. HANGER,
Optician and Jeweler, 514 E. Locust St.

Ludy & Taylor, Cedar Rapids, Ia., have been conducting a "give away" watch contest in combination with a local newspaper.

NG and HINTS to JEWELERS

Notable Jewelry Store Interiors.

FRANK HERSCHEDE, CINCINNATI, O.

THE store of Frank Herschede, Cincinnati, O., is one of the largest and most magnificent in the west. The stock is fine, rare and most artistically displayed. The grouping of the fixtures is distinctive, in bringing out the salient points most effectively. The cases were built for the space and are solid glass with mahogany mouldings. The wall cases are solid mahogany, elaborate and massive. The entrance is both imposing and spacious. The case on the right contains watches, that on the left fine novelties,



VIEW OF THE INTERIOR OF THE JEWELRY STORE OF FRANK HERSCHEDE, CINCINNATI, O.

with the diamonds at the head of the long center double aisle cases. The wall cases contain the silver ware and art pieces. The art room in the rear is, perhaps, the most exquisite of its kind in the city and contains a collection both rare and beautiful. The cases are entirely of glass, with canopy tops and brilliantly illuminated with tiny incandescent lamps. Large pedestals and electric vine wreathed lamps and art pieces are artistically arranged in convenient niches.

—•—

A way of advertising is used by Maier & Berkele, Atlanta, Ga., which consists of a series of articles on the "history of jewels." These little ads. are published in the Atlanta dailies and are attracting universal attention.

JEWELERS' IDEAS AND SCHEMES.

This is the way a man introduces himself through the advertising columns of the local newspaper of Howe, Tex.:

"I would like to get acquainted with the good people of Howe and community. I have had seven years' experience in the jewelry business and will do you right. I am prepared to do all kind of watch, clock and jewelry repairing at lowest prices. One price to all. Can fit your eyes if in need of glasses. Call around and see me at Edwards' old stand. All work guaranteed.

"T. A. LONG."

—•—

As imitation is the most desirable form of flattery, George E. Feagans, Joliet, Ill., will probably not object if others in the trade choose to make use of an idea or two contained in the following outline of a booklet he has in use to advertise his business and describe the advantages of his repairing and manufacturing departments. It dwells upon the necessity of the timely overhauling of a watch like any other piece of machinery, stating manner of guarantee for such work and price for repairing and inserting mainsprings. The remainder of the booklet is devoted to mechanical facilities, the resetting of jewelry and jewelry to order. The closing chapter is a sensible argument for the optical department.

—•—

M. A. Rose, Colfax, Wash., uses this line of argument in his local advertising:

"Father Time, like every other wise man, needs a good timepiece in his business. One must be accurate these days. Seconds run with minutes, minutes with hours, and they, in turn, with the New Century, where, as before, Our Jewelry and Watches take the lead for use and beauty."

—•—

This is a sort of "House that Jack Built" style of advertising used in Albany, Ore.:

"AN ATTRACTIVE WOMAN,

A beautiful engagement ring,

A heavy gold wedding ring,

A set of silver ware,

A life of happiness.

For the rings and silver ware see

FRENCH, the Jeweler."

The J. D. Grant Co., Lowell, Mass., have been attracting attention lately in several ways. First, they put in a 10-ton safe that blocked the street for five early morning hours. Second, they gave away a lot of imitation jewelry to all who called at the store while the lot lasted. Third, they made sure that both these happenings were duly published in the local newspapers.

—•—

An idea of the window dresser of Oskamp, Nolting & Co., Cincinnati, O., is that of draping the window in black for a background, which has a wonderful effect of bringing out the articles in fine relief. The articles thus displayed can be seen plainly across the street.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

HAMILTON, Ont., April 10, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly let me know who makes the "Colonial" pattern sterling flat ware, and oblige,
Yours very truly,
AMMON DAVIS.

ANSWER:—Towle Mfg. Co., Newburyport, Mass., and Chicago, Ill., make the "Colonial" pattern in sterling silver flat ware.

GREENSBURG, Pa., April 8, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly inform me where I can procure small seamless copper or brass tubing, one-eighth inch inside diameter and three-sixteenths inch outside diameter. It need not necessarily be seamless, as soldered tubing would answer, but would prefer the seamless if it can be procured.
Yours respectfully,
J. S. MURPHEY.

ANSWER:—The Edward N. Cook Plate Co., 144 Pine St., Providence, R. I.; John H. Knapp, 23 John St., New York.

WATERBURY, Conn., April 8, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I would like to know who makes little coral hearts as charms, in sterling gilt.
Yours truly,
M. W. HALL.

ANSWER:—For coral hearts we would refer correspondent to Samuel Lawson, 2 Maiden Lane, New York; for the charms to Charles J. Meyer, 4 Maiden Lane, New York.

ALBANY, N. Y., March 30, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Kindly inform us the names of manufacturers of German silver and plated chatelaine bag tops for bead chatelaine bags.
Respectfully,
R. P. THORN & SONS.

ANSWER:—The E. A. Bliss Co., Meriden, Conn.; 1 Union Sq., New York.

LORAIN, O., March 28, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly tell me address of party making the Horton fountain pen? Thanking you in advance, Yours very truly,
GEO. A. CLARK.

ANSWER:—The Horton Fountain Pen Co., New Haven, Conn.

CHICAGO, Ill., March 18, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you give me the addresses of jewelry manufacturers making Pan-American souvenirs, in Chicago or Buffalo?
Very truly yours,
A. B. KOHLER,
Siegel, Cooper & Co.

ANSWER:—The American Souvenir Co. (E. A. Muth), 319 Main St., Buffalo, N. Y., have a concession for the souvenir spoon and souvenir china. The Pan-American Badge and Souvenir Co., 421 Ellicott Sq., Buffalo, have the concession for the official badges, buttons and medals. Both concerns have souvenir novelties, buttons and badges of various kinds.

FAIRPORT, N. Y., April 2, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please inform us where we can get programme clocks for school houses, a mother clock and eight secondary ones constructed?
Yours,
A. G. HARDICK.

ANSWER:—If correspondent will write to the Prentiss Time Improvement Co., 49 Dey St., New York, he will probably be able to get what he wants. If the company do not have them in stock they will make them.

PRINCETON, Ind., March 29, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please give us the names of manufacturers and jobbers of two-inch clock dials made of celluloid, ivory or enameled. Also of second hands for the same size movement.
Very respectfully,
PRINCETON CLOCK CO.,
WILLIAM R. WRIGHT, Pres.

ANSWER:—For celluloid watch or clock dials we refer correspondents to the Baldwin & Gleason Co., 58 Reade St., New York; for watch and clock hands to J. H. Winn & Son, Winchester, Mass.

NORTH ADAMS, Mass., Feb. 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
I write to inquire if you could give me the names and addresses of any persons who teach ornamental and fine letter engraving with whom I might correspond, or if there is a school for engraving in New York. I am an engraver and wish to perfect myself in the art. Trusting you may be able to help me, I am,
Yours truly,
E. A. STEBBINS.

ANSWER:—Almost all of the horological schools have an engraving instruction department. The nearest horological school to correspondent is the Waltham Horological School, Waltham, Mass. Among others we give the addresses of the following engraving schools: R. O. Kandler, 103 State St., Chicago, Ill.; M. L. Landis, 94 Miami Ave., Detroit, Mich.; the Elmira School of Engraving, Lake and Water Sts., Elmira, N. Y., and Ezra F. Bowman Technical School, Lancaster, Pa. There are others, but none, as far as we know, in New York.

Mustard and Horseradish Pot.

No. 359.



Heavy nickel-plated mounts, glass jars with wooden tops to prevent verdigris; bone spoons.

Manufactured by

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.

Catalogue on application.

AMERICA'S Leading Art and Jewelry **AUCTIONEER,**



DAN I. MURRAY,

3 Maiden Lane, New York.

References unequaled.

Write for Terms, Dates, Etc.

I made a sale of music boxes in New York City in January and February, and got a profit over cost. I went direct to Chicago, where I have just closed the most successful sale ever made in that city; selling nothing but diamonds, cut glass and solid silverware, all at a profit over cost, for the Stevens-Wallace Co., 96 State St. I can do the same for any jewelry house in the country. Write me.

100,000 American Watches have ABBOTT'S PATENT STEM-WINDING ATTACHMENT.

Send us a few key-winders for alteration and

MAKE A FEW DOLLARS

for yourself.

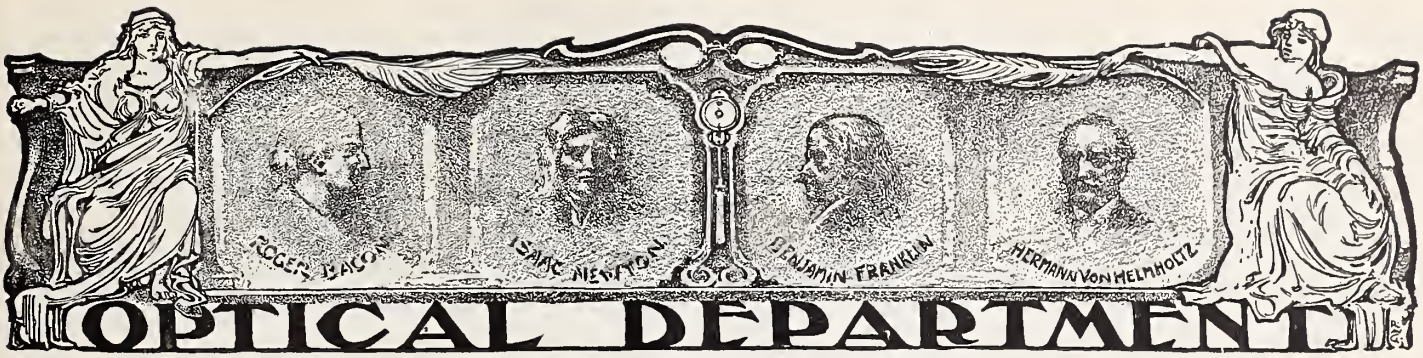
HENRY ABBOTT, 9 Maiden Lane, New York.

KLEIN BROTHERS,

Diamond Setters, Engravers

AND CHASERS,

9-13 Maiden Lane, Room 1308, New York.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, APRIL 17, 1901. VOL. XLII. No. 11.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub Co., 11 John St., New York.

CHEMICAL ACTION OF LIGHT ON THE EYE AND ON ASSIMILATION.

FROM THE FRENCH OF M. E. VARENNE.

HAVING had occasion for a certain experiment to regulate a strong incandescent burner, and consequently to absorb its very intense light, I will state the facts ascertained. The direct entrance of the rays into my eyes lasted about 100 seconds, which is a long time for this intense light. The operation ended, my eyes, somewhat dazzled, were cast on an open book lying on the table, on whose pages were pictures of animals. Large black spots took the place of the animals. At first glance each of the black spots appeared of a ruby red color, while the white portions of the paper seemed almost invisible. Some seconds later the blacks ceased to be visible (in red), while, on the contrary, the whites, scarcely visible during the first period, assumed a superb emerald green. These two successive colors were of remarkable intensity and purity. Green, as generally known, is the complementary color of red. In reality, the eye had made a successive spectroscopic analysis of the white light sent through the incandescent burner.

How was this possible? The problem is more complex than that which confronted Helmhotz in 1865; than Koenig, on sounds in acoustics. In these, mathematical physics can explain almost everything. But to solve the optical question, anatomy, physiology and chemical phenomena must all be summoned. The vibrations of ether act upon the retina, beginning with line A, of the Frauenhofer spectrum. In these observations we must note that the red rays give 481 billions of vibrations per second and the green rays 607 billions. In this case the red, with slower vibration, appeared before the green with the more rapid vibration. Mariotte, as long ago as 1668, demonstrated that a portion of the retina is not affected by the light; that is the spot which anatomists call "the blind spot." Then Henri Müller recognized that the rods and the cones are the only parts sensitive to light. Now, the rods and cones are extremely sensitive, since they can perceive an electric spark lasting only 0.000,000,868 of a second! When they are destroyed in certain parts of the retina there are corresponding gaps in the visual field. The rods and cones are mobile; they shrink under the influence of light and lengthen in darkness. Chemically they contain albumen, nuclein and neurokeratin. The cones contain some colored, fatty globules named chromophanes. The rods enclose a red substance named retinal purple, which seems to play a very important part in vision. It fades in the light and regains color in darkness. In reality, according to Kuhne, the retina behaves like a photographic plate, and it is probable that luminous sensations are due to a chemical action, principally on the purple retina. There is produced in the eye a series of chemical phenomena of assimilation and disassimilation, of which the cones, and especially the rods, are the principal agents.

My observation would, therefore, confirm the theory of Ewald Héring. According to this physiologist, the visual substance (that is, the *ensemble*, of which I have spoken above) would experience during the work of vision the effect of disassimilation. On the contrary, during the period of rest it is renewed by a process of assimilation. Therefore, the maximum disassimilation—that is, the maximum work—would produce the white sensation; and the maximum assimilation—that is, maximum repose—would give the black sensation. Naturally, the intermediate colored sensations would correspond to the intermediate chemico-physiological efforts. According to Héring the red and yellow sensations correspond to disassimilation, the green and blue sensations to assimilation. If, then, we accept (and I believe we ought to accept) Héring's theory, we see: At the first moment, action of an intense white light on the eye, whence a maximum disassimilation; then, perception of a red light, indicating that the disassimilation is diminishing; finally, the production of green light, showing that assimilation recommences; lastly, the quickness of vibrations of the colored rays, increasing from red to violet (red equals 481 billions, indigo equals 676 billions) enables us to deduce this interesting hypothesis: That the assimilation—that is, the vital energy—is in direct ratio with the velocity of vibration of the ether.* This quasi-experimental conclusion would seem logical.

*We can support this hypothesis by considerations drawn from experiments made on the action of static electricity and of glazed cages of different colors on animals and vegetables. If a more material comparison is allowable, while the food, air and exercise act on our muscles (and other macroscopic organisms) in developing them, it may be admitted that certain vibrations of the ether under the forms, light, heat and electricity, act on the microscopic elements of the organism, by exciting their vitality. Laboratory experiments and medical practice daily confirm this view.

Eyesight and Shooting.

DEFECTS in eyesight are very common and it is very strange that, in spite of Sir Ralph Payne Gallwey to the contrary, with whom we cannot agree on this occasion, it is not only possible but a frequent occurrence to find men shooting from the right shoulder who align the game, the foresight and the left eye, some entirely, others partially. Those who do it, it is true, as he says, cannot align the rib with the left eye; it is mechanically impossible. What they do is to align the rib to the right eye, but they put the bead on the object between it and the left eye. This is even easier to a man who does not align his rib at all, and there are many shooters who do not and whose guns are so straight that they could not accomplish the task if they would. The firing try gun is not superior here, because the throwing up of the gun at an object is all that a gunmaker desires to see in order to suggest a cure. The cure can be of different kinds: (1) a treatment of the eyes; (2) an amount of cast-off that shall bring the rib at the false breech opposite to the left eye; (3) shooting from the left shoulder; (4) shutting the left eye. But there is a middle way between aiming with the right eye and aiming with the left. There are, for instance, gunners who with both eyes open are influenced by the left eye to pull the muzzle over toward the left, and yet in reality do not put the bead on the spot with either eye, although they think that they do so. Here, again, the try gun has tampered with the defect and encouraged it to continue. Cast-off has been given to counteract mechanically the optical defect. Soon the shooter gets used to the greater cast-off, and the bead once more finds itself somewhere between the line of the two eyes, and as Mr. H. Harriss says, a deformed gun is the result; no permanent object has been gained. It is perfectly true that aiming is not all a question of sight; the touch has a great deal to do with it and if it were possible to deceive the touch it might also be possible to cure erroneous aiming by cast-off and cast-on. It is possible to do so for a short period, but the senses soon find out—perhaps not during measurement at the shooting school, but afterward, when the new gun has been built.—*Forest & Stream.*

Optical Department.

[*Continued from page* 53.]

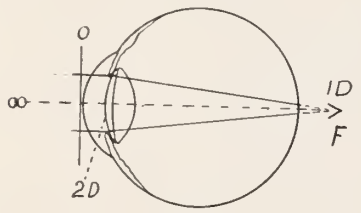
DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[*Commenced in issue of Feb.* 13.]

HYPEROPIC PRESBYOPIA.

[*Continued.*]

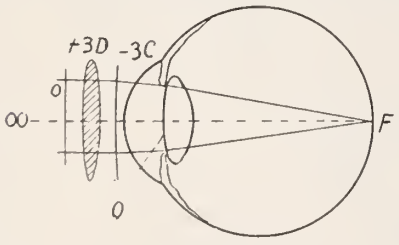
The correction of hyperopia is the correction of the eye for distant vision, so that, with its static refraction only, or perhaps a little accommodation due to spasm of the ciliary, no accommodation is necessary. The lenses make the eyes artificially emmetropic, or as near em-



14*a*.

Hyperope of 3 D., uncorrected, at age of 53 years, attempting to see objects at infinity.

metropic as lenses can make them. The presbyopic correction is the plus element that is added to the distance correction to take the place of the accommodation. A hyperopic correction is, therefore, for the assistance of the insufficient static refraction, and since the static refraction is positive, the hyperopic correction is

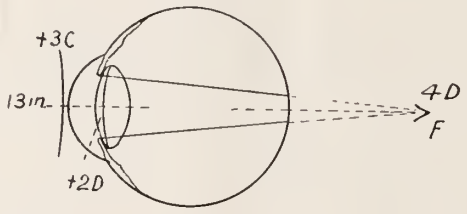


15*a*.

Same eye as in Fig. 14, corrected for distance, viewing distance.

plus. A presbyopic correction is, on the other hand, for the assistance of the insufficient dynamic refraction, and since the dynamic refraction adds plus to the static refraction, and is plus itself, the presbyopic correction is always plus. It represents, not the comfortably usable part of the accommodation, but that part of accommodative action required of emmetropes that cannot be comfortably used, or used without strain. What accommodation the eye can exercise comfortably for any desired point of near vision, that it should use, and no lens should take such action from it. But the deficiency of the accommodation, and that only, should be covered by the plus lens needed to take the strain from it. Hence, for hyperopia, prescribe the highest acceptable plus lens, but for presbyopia prescribe the weakest plus lens that gives easy vision at the desired near or reading distance, the divided accommodation being available, by relaxation, of enabling the eye to see objects at a greater distance, or by slight or momentary effort, objects at a nearer point. The correction of presbyopia, when combined with hyperopia, is exactly like its correction for emmetropia, for the correction of hyperopia makes the eye, as nearly as possible, artificially emmetropic—its action like the action of an emmetropic eye —and the presbyopic correction is merely more plus imposed over or on the hyperopic correction to take strain from the ciliary for the reading or working distance, or to relieve the dynamic refraction.

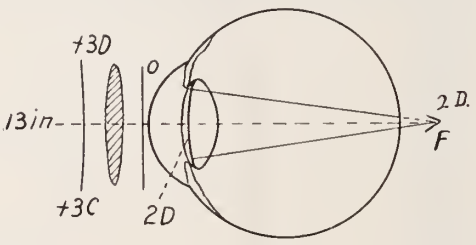
The presbyopic correction makes the eye artificially myopic for distance. If one have 3 D. of hyperopia and an amplitude of accommodation of but 2 D., the amount for one at the age of 52



14*b*.

Same eye attempting to read at 13 inches.

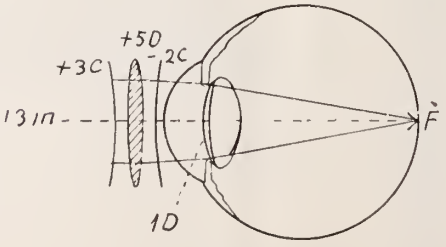
or 53, the hyperopic correction is +3 D. This makes the eye artificially emmetropic, for it relaxes the ciliary by adapting the waves of light from the distant object to the insufficient static refraction of the eye. Such an eye may use about 1 D. of the accommodation without strain. But this would be only sufficient to



15*b*.

Same eye, corrected for reading at 13 inches, trying to see distant objects.

overcome +1 C. curvature of the waves, or to enable it to see at 40 inches comfortably. To see an object or printed matter at 13 inches distinctly it requires to overcome +3 C. curvature of the waves. It is, therefore, 2 D. short of the required amount of easy or comfortable accommo-

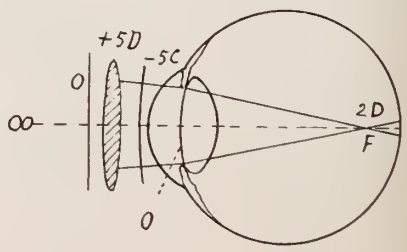


16*a*.

Same eye as 15, corrected for reading distance of 13 inches.

dation, when fully corrected for distance. With +2 D. added to the distance correction, or with +5 D. lenses, its insufficient dynamic power is also supplemented so as to make vision of objects at 13 inches easy, comfortable and clear. But with its correction of +5 D. it is no longer able to see at a distance clearly. It uses but 1 D. of accommodation for an object 13 inches distant. Hence, if the object be moved away and the curvature of the waves coming to the eye, or lens before the eye, is reduced, when reduced to +2 C. the accommodation is completely relaxed. This results when the object is 20 inches distant, and to move it farther unavoidably places the focal points forward of the retina and blurs the images. The lens (+2 D.) adds to the static power of the eye, for it is as unchangeable as the static power. Its purpose is not to enhance the dynamic power, but to change the range of accommodation. For instance, the above eye with its +3 D. hyperopic correction has a comfortable accommodative range of from 40 inches to infinity—40 inches is the comfortable near point, infinity the distance point. But with the +2 D. presbyopic correction added, its distant point is 20 inches and its comfortable near point is 13 inches, for its absolute near point, or *punctum proximum*, is with 2 D. amplitude, at 10 inches. This range is much more satisfactory for reading and near work, but to see at a distance the 2 D. presbyopic correction must be taken away, although the +3 D. hyperopic correction is still required.

The usual and better way to correct a pair of eyes in the above condition is with two pairs of glasses, one pair (+3 D.) to be worn ordinarily or for distant vision, the other pair to be worn for reading. Of course for reading the glasses are +5 D., for they embrace the correction of the static refraction and give also the needed assistance to or relief of the weakened dynamic refraction. Many hyperopic presbyopes have regular glasses for their hyperopia and a pair of what are called "grab fronts" to impose over them. The latter represent the presbypoic correction only—as +2 D. in the case cited—but as they are imposed over the hyperopic correction light passes through the two lenses, +3 D. and +2 D., or +5 D. in all, before entering the eye. The grab fronts have no temples or bows, but short hooks by which they are attached to the frames of the distance glasses. When not reading the grab fronts may be carried in the pocket and imposed only when occasion requires. Bi-focals are, perhaps, more common than grab fronts. These are glasses in which the upper area



16*b*.

Same eye, corrected for distance, trying to read at 13 inches.

is the hyperopic or distance correction, the lower the reading correction. There

Optical Department.

(*Continued from page* 54.)

are several varieties: Split bi-focals are divided half and half by a horizontal line, the glass consisting of two equal parts that meet along the central line. They may be put up in frames that are reversible, so that either glass can be worn below—the distance glass or the reading glass. This arrangement has the advantage of enabling the wearer to look downward through the distance glasses, as he would need to in coming down a flight of stairs, or looking at objects upon the floor. In cement bi-focals the main or full lens fills the entire space in the rim, but the presbyopic segment or wafer is cemented to a lower area so as to give the added power to that area required for near seeing. Perfection bi-focals appear similar to cements, but in these the lower and upper area are different sections grooved together and held there by the tension of the rims. The lower glass embraces the hyperopic and presbyopic correction in the one glass. There is a bi-focal known as the "composite" in which the added power required for reading is obtained by imbedding a flint glass lens, or lens of a higher index of refraction, in the lower area. They are a very pretty glass but really possess no advantages, except their expense, over ordinary kinds. Solid bi-focals, or those in which a lower area is ground with greater curvature, are little used and are not in favor because of their somewhat awkward appearance.

Optical Queries.

TYRONE, Pa., April 7, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

What is a "Toric" lens and what is it used for? Are there any lenses used in spectacles that have to be imported on account of inability to grind them in America? Is the Philadelphia Optical College a legally chartered institution?

Yours truly,

W. M. S.

ANSWER:—1. The toric is a lens having a surface of greater curvature in one meridian than in the opposite; in other words it combines in one surface the optical effect of a sphero-cylinder. The advantage of this form of lens is that in weak sphero-cylinders it enables the optician to supply the periscopic lenses and in strong numbers it enables him to divide the spherical curvature between the two surfaces instead of concentrating it all into one. 2. There are no better lenses than those ground in this country. 3. The Philadelphia Optical College is a legally chartered institution.

Mrs. L. L. Freeman, a graduate of the Northern Illinois College of Ophthalmology and Otology, Chicago, Ill., is now in charge of the optical department of her husband's business, recently established at San Antonio, Tex.

The Mississippi Valley Pearl Button factory, Burlington, Ia., is soon to be located in the old McCutcheon house, which will be fitted up for factory use.

Optical Briefs and Notes

J. H. Caruss, traveling optician, was in Norwich, Conn., last week.

The machinery of the Southbridge Optical Co. has been moved to the works of the American Optical Co., Southbridge, Mass.

John Emdin, optician, Utica, N. Y., will remove May 1 to the Gardner building from 56 Franklin Sq., where he has been located 24 years.

The Merry Optical Co., Kansas City, Mo., have employed A. M. Rankin as bridge bender. Mr. Rankin was formerly with G. B. Litchtenberg, same city.

The Solomonson Optical Co., Cleveland, O., celebrated their removal to 88 Euclid Ave. with a public reception last Saturday. The handsome store room was crowded with visitors all day and evening.

Maine papers state that Sylvester I. Hooper, the traveling optician who died in Wiscassett, Me., a short time ago, left property to the amount of $50,000, and what is more surprising to his acquaintances, who supposed he was a bachelor, he leaves a wife and three children in Brockton, Mass.

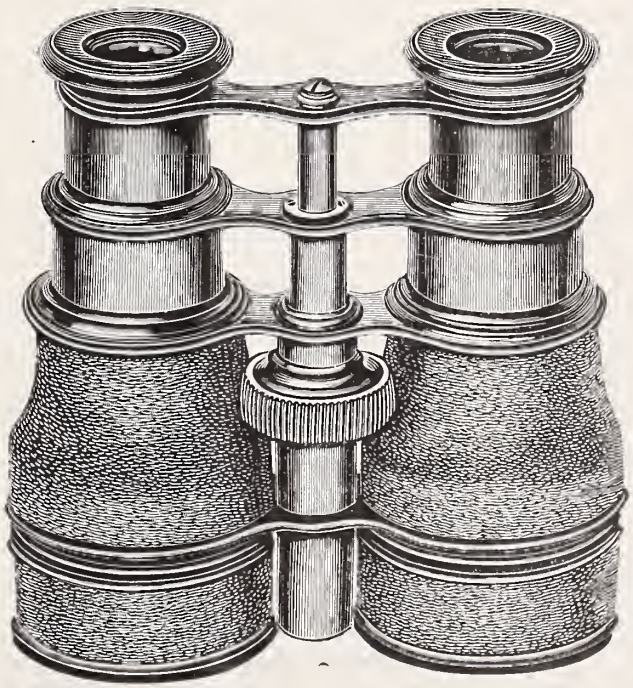
The Michigan Optical Co., Detroit, Mich., recently increased their capital stock from $15,000 to $50,000. The concern enjoyed an excellent business during last year and will probably erect an addition to the present factory this Summer.

The regular monthly meeting of the Optical Society of the City of New York was held Wednesday evening in parlor D R of the Fifth Avenue hotel, New York, and was opened by Professor Fox's lecture, the subject of which embraced the "transposing of cross cylinders." Then followed the business session at which Philip W. Hoffman was proposed for membership and A. S. Barker and E. Borsch were elected. The subjects of legislation and education for the optician were again generally discussed and the Society voted that the time is now ripe for beginning work to obtain favorable legislation at the next session of the New York Legislature.

Judge Henry has granted a *pro forma* decree of incorporation to the Hirsch Optical Institute, of Kansas City, Mo., an institute in which will be taught the science of optics and which will confer the degree of Doctor of Optics. The incorporators are H. A. Hirsch, E. W. Slusher, of Kansas City, and W. E.

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Optical Department.

[*Continued from page* 55.]

Lobenstein, of Cedar Rapids, Ia. H. A. Hirsch has gone to Jefferson City, Mo., whence he will go to Memphis and later return by way of St. Louis.

Jack Adams has opened an optical stock at Piedmont, Ala.

C. H. Jaquette, Scottdale, Pa., has added a new optical parlor to his jewelry store.

G. B. Lichtenberg, an optician of Kansas City, Mo., has advertised that he will quit business at that point.

Dr. Mecklenburg, formerly of New Haven, Conn., has opened a branch office in Figle's Pharmacy, Middletown, Conn.

John Lynch, southern salesman for D. V. Brown, wholesale optician, Philadelphia, Pa., has started on another southern trip.

Dr. Harold G. Goldberg, a widely known oculist, has been elected a resident surgeon of the Wills Eye Hospital, Philadelphia, Pa.

George Morgan, who recently started in business in Loup City, Neb., has purchased a trial case from J. C. Huteson & Co., Omaha, for optical work.

Mr. Toms, of Barnes & Toms, Richland Center, Wis., left Chicago for home, recently, having completed his course of advanced optics there.

The plant of the Stevens Optical Co., absorbed by the American Optical Co., has been removed from Providence, R. I., to Southbridge, Mass.

The Southwestern Optical College, Kansas City, Mo., have applied for a *pro forma* decree of incorporation. The incorporators are S. W. Lane, I. R. Lane and E. A. Lane.

Fred Mehmert, who took an optical course in New York, the past Winter, has opened up an optical department in his father's store on Freeman Ave., Cincinnati, O.

C. A. Shoptaugh, trading as the Geneva Optical Co., 10th and Sansom Sts., Philadelphia, Pa., has turned over his business to C. S. Gill, retail optician, 15th and Arch Sts., Philadelphia. Mr. Shoptaugh intends entering another business.

A meeting of the Canadian Association of Opticians was held in the Ophthalmic College, Toronto, April 5, 20 members being in attendance. E. Culverhouse, of Ryrie Bros., presided. Papers were read by W. G. Maybec, St. Catherine's; Mr. Lewis, of B. & H. B. Kent, Toronto, and L. G. Amsden.

John H. Hardin, of F. A. Hardy & Co., Chicago, will return from his California visit the latter part of the month. He is recreating in southern California as far north as San Francisco and incidentally looking after the business interests of the house.

P. H. Mullen has opened an optical department in his drug store, 232 Mineral Spring Ave., Pawtucket, R. I. Mr. Mullen is a member of the new firm of opticians, Owen & Mullen, who have started in business in the Conrad building, 385 Westminster St., Providence.

The Shook Mfg. Co., Omaha, Neb., are making a good thing out of an idea of Mr. Shook's. He had a number of flat spectacle cases made with glass top, in which 72 pairs of spectacles could be arranged, and named them after a former salesman of his, "Duby." These cases he gave with the goods and the scheme pleased his customers so well that the firm have sold 200 cases since last Fall. One traveling man alone has disposed of 75 of them.

At the April meeting of the New England Association of Opticians, held last evening at Young's hotel, Boston, Mass., the address was delivered by Channing M. Wells, of the American Optical Co., Southbridge, Mass., whose subject was "The Optical Business Viewed from a Manufactory Standpoint." The matter was treated in a very interesting manner and was much enjoyed by those present. Mr. Wells is a cousin of Edwin P. Wells, of the Globe Optical Co., Boston, and was his guest while in town.

The opticians of Minnesota are greatly pleased at the passage of their bill by the State Legislature, providing for the licensing of opticians. The oculists of the State had a bill before the Legislature which meant extermination of the opticians, but the bill was killed. The opticians' bill provides for a board of five examiners, to be appointed by the Governor. It requires practicing opticians to be licensed, though those now practicing are exempt from the requirement of an examination. The Governor has given his word that he will sign the bill. This bill has been the first fruits of the Minnesota State Optical Society. Considering that it was formed but last June the result is extremely gratifying. Two years ago a similar bill was proposed and those backing it were told that it would take a great deal of hard work and lots of money to get it through. There is no doubt about the work that it took to get this bill through, but the money spent was practically nothing. The men who have worked the hardest and are entitled to the credit for the bill are Frank A. Upham, of St. Paul, who drafted the bill, C. A. Snell, of Minneapolis, and S. B. Millard, of Litchfield.

The Greenleaf & Crosby Co. have closed their branch store in the Royal Poinciana hotel, Palm Beach, Fla., and J. F. Lane, of the company, and Hayden Crosby, who have been in charge during the season, have returned to Jacksonville. The season was a very successful one.

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WORKSHOP NOTES.

Moire on Brass.—Dissolve ½ kilo of blue-vitriol in one liter of water and place the articles in the boiling solution. The formation is furthered by putting some small iron nails into the solution during the boiling.

To Protect Tools from Rust.—Carefully heat benzine and add half its weight of white wax, which dissolves completely in this ratio. This solution is applied to the tools by means of a brush. It is also said to protect against the action of acidiferous fumes.

To Clean Fire-Gilt Articles.—Fire-gilt articles are cleaned, according to the conditions, with water diluted hydrochloric acid, ammonia or potash solution. In case hydrochloric acid is employed, a thorough dilution with water is especially necessary. The acidity should hardly be noticeable on the tongue.

To Recognize Whether an Article Is Gilt.—This is often necessary for bronzes that are simply varnished. All that is required is to touch the object with a glass rod previously dipped into a solution of bichloride of copper. If the article has been gilt the spot touched should remain intact, while it presents a brown stain if no gold had been deposited on its surface.

Partinium, a New Metal.—A new metallic alloy consisting of aluminium and wolfram is used of late in France, in the construction of conveyances, especially carriages, bicycles and motor vehicles. The French call it partinium; the composition of the new alloy varies according to the purposes for which it is used. It is considerably cheaper than aluminium, almost as light and has a greater resistance. The strength is stated at 32 to 37 kilograms per square millimeter.

Colored Lacquer.—To obtain a colored lacquer or varnish, commence by making a strong solution of a coloring matter soluble in methylic alcohol, the materials conforming to this requirement being especially cochineal, saffron, the aniline colors, etc. Filter through fine linen and to the solution thus filtered add brown shellac reduced to small pieces. The proportion is about 150 grammes per ½ liter of alcohol. Leave alone for eight days, except for shaking the receptacle and the contents once a day, and if it is noticed that the shade is not as desired add more lac or alcohol as the case may be. As regards application, it is preferable to put it on in a warm room, the articles to be covered being absolutely free from grease or even humidity and previously heated. It is advisable to put on several successive coats of light varnish, allowing to dry thoroughly before applying the next. A small camel's-hair brush is best employed and when the work is finished the object is placed in front of a strong fire, but only for a few minutes.

Cadmium for Admixture to Gold Solder—Gold solder formerly consisted only of gold, silver and copper, hence it possessed the same ingredients as the articles to be soldered. As a consequence it was necessary to make the solder less fine than the article worked upon, since it has to be more readily fusible than the latter; the refractoriness of the solder, however, stands in a direct ratio to its percentage of gold; that is to say, it increases the purer and richer in gold the solder is. This fact entails a danger as regards the export to countries where a strict control is maintained, where, in the sample, a difference in fineness might be established owing to the inferior solder, which would cause the confiscation of the article in question. Recourse was, therefore, had to take the difference in fineness occasioned by the solder into account already in alloying the raw material by using a small excess of gold. This drawback can be obviated by the addition of cadmium to the solder, since it renders the latter more easily fusible than an equal amount of silver or copper, and the fineness of the gold is but slightly diminished thereby. Following are the compositions of various cadmium solders: (*a*) Solder for 500 thousandths fine: gold 500 parts, silver 200 parts, copper 200 parts, cadmium, 100 parts. (*b*) solder for 550 thousandths fine: gold 550 parts, silver 150 parts, copper 180 parts, cadmium 120 parts. (*c*) solder for 583 thousandths fine: gold 585 parts, silver 115 parts, copper 186 parts, cadmium 116 parts. (*d*) solder for 750 thousandths fine: gold 750 parts, silver 30 parts, copper 100 parts, cadmium 120 parts.

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GOLD TRADE MARK B SHELL. REGISTERED.

B. A. BALLOU & CO.,
Providence, R. I.

WATCHES, JEWELRY, SILVERWARE, TRAYS, CASES FOR
S. & A. BORGZINNER,
82-84 NASSAU ST.
NEW YORK
CASES FOR MANICURE & TOILET ARTICLES, PAPER BOXES.

Jewelry Store Built in 1565.

PROBABLY the most interesting jewelry store in St. Augustine, Fla., from an historical point of view, is the little shop occupied by J. P. Dodge, a practical jeweler at 55 N. St. George St. This store, which is in the heart of the old city and a short distance from the old gates which are still standing, is in a building claimed by its proprietor and others to be the oldest in the United States and to have been built in 1565. Though another building in the city claims the same honor, there is no doubt that this is the oldest building in which a business is conducted, and Mr. Dodge's customers, it is claimed, stand on the same concrete flooring and see much of the same interior that the first occupants of the house did, back in mediaeval times. Mr. Dodge has been in business at this address for about 15 years.



THE ANCIENT SITE OF J. P. DODGE'S JEWELRY STORE, ST. AUGUSTINE, FLA.

An Alarm Clock That Will Make No Noise.

HERE is a suggestion that some clock manufacturer might find useful. At any rate the idea is offered by a New Jersey newspaper man in these words:

A noiseless alarm clock would prove a boon to a host of sufferers from unseasonable din. The suggestion is made that a silent alarm can be given by focusing an electric lamp upon the head of the person to be awakened, and arranging a switch so that the current to light the lamp would be turned on by the clock at the desired time. It is claimed that the flash of light would invariably arouse the sleeper.

A fire in a show window of J. Katz & Co.'s store, Baltimore, Md., recently, caused considerable excitement in and out of the store and did several hundred dollars' worth of damage. The fire was caused from an electric wire, from which the insulation had been worn off.

Maiden Lane and Why So.

A JEWELERS' CIRCULAR-WEEKLY reporter found an old jeweler in a reminiscent mood the other day, and forthwith proceeded to pump him for the edification of such of our readers as occasionally take a few minutes' vacation from engrossing business activities to think of other things than breast pins, watches and gems, for there was a time when Maiden Lane was the antithesis of activity, at least so asseverated the aged jeweler.

"I presume," began he, "that there are now but few of my generation who remember the last representatives of former industries in 'The Lane.' Up to about 1860, at 11 Maiden Lane, was to be found Richard Richard's needle store, a survival of the several dry goods stores which were at one time located on 'The Lane,' and in the adjoining John St. Old directories indicate many and varied businesses in Maiden Lane, which is now, at its upper or Broadway end, given over exclusively to the jewelry and kindred trades.

"A casual glance at the present topography of 'The Lane' and its vicinage will open up to us a mental vista in harmony with tradition as to the origin of its name.

"The top of 'The Lane' is at Broadway; let us stand a moment at the crossing of Nassau St., the first crossing easterly from Broadway. We now stand as it were in the bottom of a deep saucer, our lines of vision limited to four directions by the tall buildings of Nassau St. and Maiden Lane. Now, looking westerly toward Broadway, we find a rise of ground equal to a vertical of four and a half feet; northerly toward John St. a vertical of five feet, and again southerly to Liberty St. a vertical of five and a half feet; easterly 'The Lane' declines easily toward its foot at the East River.

"Thus it is indicated that this former country lane, before it and its vicinity were margined and covered by buildings, was a linear depression, a sunken roadway, lying between what was then Golden Hill, now John St., and the former Liberty Ridge, now Liberty St. Spreading out to the eastward and down to the shore at the East River were vast areas of meadow lands. On these commons were pastured the kine of the thrifty Dutch burghers of what was then New Amsterdam.

"At night the town gate was locked and the huge key thereof, with due ceremony, placed in the custody of the burgomaster; the wall, whereon was the gate, was located at approximately Wall St. of the present day and hence its name.

"At close of the Summer day the maidens of New Amsterdam, at least some of them, after gathering their kine in the pastureland, led them toward the gate of the town for safety from Indian marauders during the night, and their course led them up 'The Lane.' Just before reaching where is now the crossing of William St., a cowpath diverged on the southerly side of 'The Lane,' and followed the crest of Liberty Ridge, now Liberty St., overlooking 'The Lane.' That cowpath afforded a short cut to the town gateway, and was, therefore, used by those who did not heed the flattering attendance of the swains loitering in the adjoining lane.

"Beyond Liberty Fork the seclusion of 'The Lane,' as it continued toward Broadway between the two high ridges on either side, afforded opportunity for the *Jongen Meid*—young maid—to chat with a favorite *Jongen Heer*—young man—during this leisure and plodding. With the close of their day's domestic industries they were attired as neatly and as primly as was in accord with their Dutch attributes. The young men also were inclined, as was and as is their nature, toward sympathetically assisting the attractive, buxom, industrious maidens.

"Maiden Lane was an ideal trysting place; why shouldn't it have been named 'Maiden Lane'? The Dutchmen, with their directness of nomenclature, gave the name with which the lane was associated. 'All the world loves a lover,' and these Dutchmen were a part of the world. Maiden Lane it was to them; Maiden Lane it is to-day, minus the sentiment of it.

"No; there's no sentiment nowadays in Maiden Lane. It's all business, millions of business," and after a musing moment the old jeweler queried: "I wonder how many of the occupants of 'The Lane' have sentiment enough to appreciate and note the fact that they, workers and dealers in gold, are located so close to 'Golden Hill' of olden times?

"It may interest some of them to know that within pistol shot, diagonally across the lot or what was a lot at the time, northeasterly from the Nassau St. crossing, where we stood observing the grade of the lane, is a bronze tablet memorial of a Golden Hill incident. It is at the northwest corner of John and William Sts. and announces:

Golden Hill.

Here Jan. 16, 1770,
The Fight Took Place
Between the Sons of Liberty and the
British Regulars, 16th Foot.
First Blood Shed in the
War of the Revolution.

Erected by the Sons of the Revolution
Nov. 25, 1892.

"Thus, we see that our comparatively obscure Golden Hill antedates Concord and Lexington. But it is a commendable trait of native New Yorkers that they rarely boast of the many merits of their beloved city. Their civic pride, however, is none the less profound and sincere."

Professor Maxwell Sommerville has presented a valuable collection of medals of France to the University of Pennsylvania.

MERCANTILE FOUNTAIN PENS. NONE BETTER!



AIKIN, LAMBERT & CO.,

19 Maiden Lane, New York.

Manufacturers and Exporters,

GOLD PENS, PENCILS, Etc.

General Agents for PAUL E. WIRT'S FOUNTAIN PENS.

AIKIN-LAMBERT JEWELRY CO.

JOBBERS IN

Watches, Jewelry, Chains, Novelties, &c.

LATEST DESIGNS. LOWEST PRICES.

19 MAIDEN LANE, NEW YORK.

IMPORTERS OF

DIAMONDS

KNICKERBOCKER SPECIAL

—AND—

South-Western Limited,

Famous Trains between

BOSTON, NEW YORK, WASHINGTON, CINCINNATI, CHICAGO, ST. LOUIS,

VIA

Big Four Route

AND

NEW YORK CENTRAL, BOSTON AND ALBANY, CHESAPEAKE AND OHIO.

Cafe, Library, Dining and Sleeping Cars.

W. J. LYNCH, Gen'l Pass. & Tkt. Agt.
W. P. DEPPE, Asst. G. P. & T. A.
CINCINNATI, O.

JACOT MUSIC BOX CO.,

IMPORTERS,

Stella and Ideal Music Boxes,

39 UNION SQUARE, N. Y.

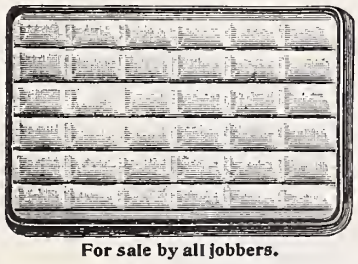
THE BASSETT JEWELRY CO.,

Fine Gold-Filled Chains, Lockets and Gold Jewelry,

PROVIDENCE, R. I.

BUY THE BEST!

PAT. CELLULOID RING TRAYS



For sale by all jobbers.

Are **THE MOST ATTRACTIVE, THE MOST DURABLE, ALWAYS CLEAN,** because washable.

OVER 35,000 SOLD DURING THE PAST FIVE YEARS.

I will send (prepaid) Ebonized Trays as follows:

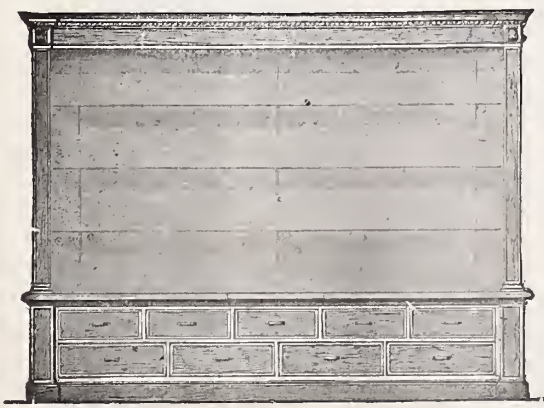
For	42 or 48 rings, size	11¾ x 7⅞,	$2.00
	28 " "	11¾ x 5⅞,	1.75
	30 " "	8¾ x 5¾,	1.75
	24 " "	9¾ x 5⅞,	1.75
Bevel Frame	12 " "	8 x 5¾,	1.25
	8 " "	9⅜ x 1¾,	1.00

C. A. TROESCHER, (Established 1871 as The New York Morocco Case Co.),

85 NASSAU STREET, NEW YORK.

TELEPHONE, 5722 CORTLANDT.

THE IMPROVED CABINET WALL CASE...



Lifting door entirely concealed, insuring maximum space of display and beauty in design.

PATENTED APRIL 23, 1901.

John A. Bank & Bro.,

Cabinet Makers in Fine Fixtures, etc.,

334-336 East 23d St., NEW YORK.

14K. GOLD PENS AND FOUNTAIN PENS



SEND FOR ILLUSTRATED PRICE-LISTS.

Gold Pens Repaired for the Trade, 25c. Send Stamps with Pens.

DIAMOND POINT PEN CO., 102 J Beekman Street, N. Y., U.S.A.

The assortment offered during last 2 months resulted in so many orders that we continue the same as an

APRIL OFFERING.

1 8-in. ROUND SALAD BOWL.
1 SQUAT CARAFFE.
1 SUGAR.
1 CREAM.
1 8-in. BOUQUET.
1 6-in. UNHANDLED BON-BON.
1 12-in. CELERY TRAY.
1 7-in. OLIVE, Fancy Shape.
1 7-in. OLIVE, Different Shape.
1 6-in. HANDLED BON-BON.
1 5-in. UNHANDLED BON-BON.

11 Pieces.

Tuthill's Rich Cut Glass.

This Assortment, Costing

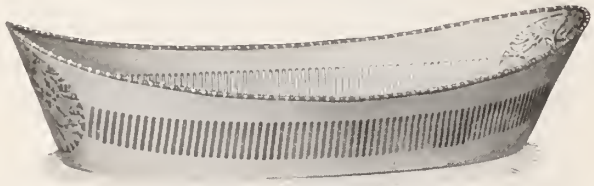
$25,

f. o. b. factory, 3 per cent. 10 days, no charge for package, enables you to investigate the newest styles in Cut Glass without any risk whatever.

32 Park Place, NEW YORK. WICKE & CO., 32 Park Place, NEW YORK.

PAIRPOINT CORPORATION
AND
MOUNT WASHINGTON GLASS CO.,
NEW BEDFORD, MASS.

Silver Plate.

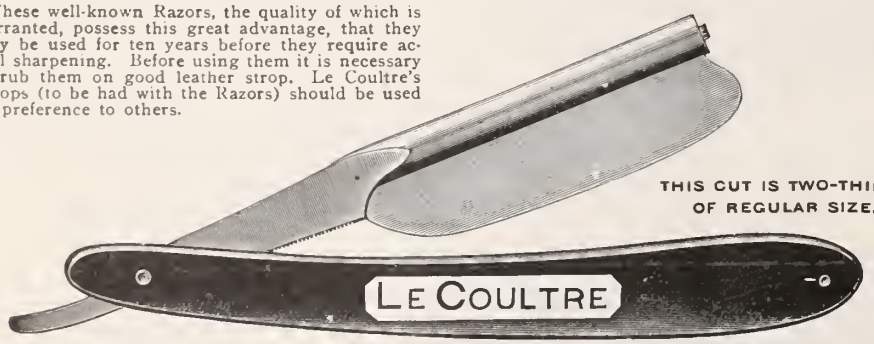


Rich Cut Glass.

No. B 1228, BREAD TRAY.

38 Murray Street, New York.
220 Sutter Street, San Francisco, Cal.
Temple Building, Montreal, P. Q.

These well-known Razors, the quality of which is warranted, possess this great advantage, that they may be used for ten years before they require actual sharpening. Before using them it is necessary to rub them on good leather strop. Le Coultre's strops (to be had with the Razors) should be used in preference to others.



THIS CUT IS TWO-THIRDS OF REGULAR SIZE.

"SPECIAL"—Single Razors for Jewelers' Travelers at trade price.

MATHEY BROS., MATHEZ & CO.

Send for Price List. Sole Agents, 21 & 23 MAIDEN LANE, N. Y.

ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE, Near Broadway, N. Y.

We call the attention of the Trade throughout th country to our line of

LORGNETTE AND GUARD CHAINS.

Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Sollcited.

Established 1879. Manufacturer of

LOUIS W. HRABA, & Fine Leather Goods,

29 East 19th St., New York. Exclusively for the Jewelry Trade.

Jewelers' Court,

(E. D. GARNSEY, Owner)

51 & 53 MAIDEN LANE, - - NEW YORK.

Ready for occupancy April 1st, 1901.



This modern, twelve-story, absolutely fireproof business building will have solid masonry floors, solid plaster partitions, high marble wainscotings, three high-speed elevators, mail chute, basins in all offices, electric light and everything that contributes to comfort and convenience.

Offices of all sizes are provided and floors may be leased entire or in part, partitioned to suit tenants. Those desiring to carry on light manufacturing can be accommodated, special provision being made for adequate power. Drop hammers will be located in the basement.

Floor plans are now ready for inspection and leases can be arranged by communicating with

VOORHEES & FLOYD,
56 Liberty Street, New York.

ERNEST VATIER,

FOUNDER IN Gold, Silver and Bronze d'Art.

Maker of FINE CASTINGS



For Silversmiths and Jewelers. Specialty of Solid Gold Cast Rings, Charms, Scarf Pins, etc.

312 MARKET STREET, NEWARK, N. J.

Bell Telephone, No. 6542.



THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

IMPORTED DECORATED GLASS WARE.

THE lines of imported decorated glass ware shown by Charles Ahrenfeldt & Son, 52 Murray St., New York, contain this season many interesting and pretty novelties in decorations and shapes. The line is replete with all kinds of iridescent, opalescent, gilt, jeweled, enameled and engraved glass ware in vases and small ornaments of every description. In stem ware are some striking pieces having large gilt flowers at the bottom, whose petals appear to be holding up the bowl of the glass. A strawberry design engraved on the underside of nappies, bowls, comports and trays is also especially attractive. The strawberry is in natural colors and the leaves in green and gold. Mention should also be made of a line of shaded colored vases with heavily enameled floral decorations.

*

LARGE LINE OF JARDINIERES AND PEDESTALS.

A NEW line of jardinieres and pedestals has been introduced by the J. B. Owens Pottery Co. in an effect similar to Royal Worcester. These pieces are decorated in light colors on a matt finished ivory ground and their bodies are of porcelain and will not craze. The company are now getting out a new line of lamps in the same ware, which is expected will prove most successful with jewelers. At their New York warerooms, 70 West Broadway, the company are showing one of the largest lines of jardinieres in wares suitable for the jewelers' Summer trade they have ever carried. In this line are pots and pedestals of many grades and a combination pot and pedestal in one piece.

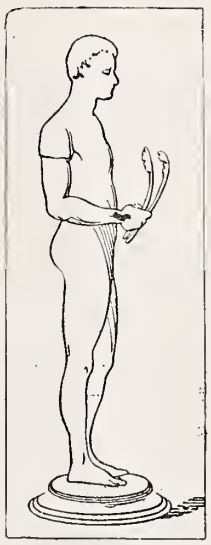
*

FINE HALL AND MANTEL WOOD CLOCKS.

HARRIS & HARRINGTON, 32 Vesey St., New York, are experiencing an unusually heavy demand for their fine wood hall and mantel clocks. In the mantel clocks are a number of novelties in shapes, while a number of new designs are promised within a short time. Among these latter is a ship's bell clock, wherein the dial is surrounded by a representation of the ship's steering wheel. The clock comes in but one wood—mahogany. Another popular piece is in Tudor style, ornamented with rich marquetrie work. THE RAMBLER.

The Pompeiian Statue.

EARLY in December last a large block of volcanic slag was discovered at Pompeii which appeared to contain an object in bronze. This discovery was immediately communicated to Prof. Paul Orsi, director of the Archæological Museum of Syracuse, Italy, at that time en route to Pompeii. Prof. Orsi gave orders that the greatest precautions should be taken to insure the freeing of the object



STATUE DISCOVERED AT POMPEII.

from the enveloping slag in its perfection. Thus there was brought to light in succession the legs, feet, trunk, arms, and, finally, the head, of the most marvelous of statues. It represents a young man, who holds in his right hand an *aplustre*, a kind of ornament in former times placed at the stern of ships.

The height of the statue is exactly one meter, 19 centimeters. It was found on the property of one Angulus-Felix Surburbanus, not far from the place where, some months ago, a magnificent cooking vessel of silver was discovered. Prof. de Petra, director of the Naples Museum, agrees with Prof. Orsi in assigning to this statue the greatest scientific and artistic value. He regards it as a copy, but one of great perfection, of a Greek original dating back to 500 B. C. It is in no respect inferior to the famous Idoline, the most beautiful ornament of the Florence Museum. For 50 years so important a relic has not been unearthed at Pompeii—not since the discovery of the famous faun in bronze, now in the Naples Museum.

Renowned Collection of Oriental China.

A CABLE dispatch to New York last week from London stated that one of the most renowned collections of Oriental china in England, begun by Arkwright, has been sold to Duveen Bros., dealers in antiques, for a large sum, and is to be sent to the United States.

The collection includes specimens of the rarest Chinese porcelain, including the largest peach-blow vase in the world. This vase is 18 inches high and nearly twice the size of the famous vase from the Stephens collection, now in the Walters collection in Baltimore.

The vendor of the collection is a grandson of the original owner, Arkwright. There are in the neighborhood of 150 or 175 pieces in the collection, some of them being of very great value. The collection was begun about 78 years ago and gained its note by reason of some especially fine examples. Mr. Duveen, when seen about the dispatch, said that he was not sure that the collection in its entirety was to be brought to this country, but that he hoped it was.

Premium on Victorian Coins.

A SPECIAL cable dispatch to *The Sun*, under date of Feb. 9, says: A peculiar impression has spread among the public that the coins issued in 1901 are of special value as being the last struck with Victoria's effigy. Jewelers and coin dealers have encouraged this idea and have been selling for the past few days hundreds of sets of bronze coins, penny, half-penny and farthing, for sixpence. The penny brought three pence, the half-penny two pence and the farthing a penny. But the bottom must soon fall out of the market, for the people will soon discover that the mint has already issued over 4,000,000 pennies of 1901, and it is stated that probably at least 8,000,000 more will be issued before new dies are adopted. The gold and silver coins of 1901 have not yet been issued. They will probably have a somewhat enhanced value, but collectors should remember that British institutions do not know the meaning of the word hurry. No Victorian pennies were put in circulation until 1841 and no other Victorian coins till 1848.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.



SOMETHING NEW!

Wheel, Balance and Pivot Protector for annealing staffs and pinions. Latest, improved. Every watchmaker should have one.

Sample by mail on receipt of **60 CENTS.**
CIRCULAR ON APPLICATION.

J. BACH, 298 Washington St., Newark, N.J.

THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

Copyright by THE JEWELERS' CIRCULAR PUB. CO., 1901.

(Commenced in issue of Feb. 6, 1901.)

SPECTACLE AND EYEGLASS FRAME REPAIRING.

(Continued.)

EYEGLASSES are usually broken in the spring or in the eye wire. These breaks are easily repaired by taking the frame apart and pinning the broken parts together on the charcoal soldering block. But if the spring is broken near the hole where it is attached to the stud, remove the eye frame and nose guard and prepare the joint as already described. It would be the safest plan for the repairer to pin the work onto the soldering block, but the quickest way is to hold the larger side between the fingers of the left hand and the smaller in a pair of tweezers, which are held in the right hand.

The instructions for repairing spectacle eye wire apply to the repairing of the eye frames of eyeglasses.

There is no good way to repair rubber or zylonite eyeglass frames. Sometimes a hole is drilled on either side of the break and the ends drawn together with a piece of binding wire. A better plan is to put in a new eye. Springs are secured to rubber or zylonite eyeglass frames with pins, which are riveted.

If a gold or gold filled spring is broken at the screw hole, drill a hole in the end and replace it in the eyeglass frame and reshape it to suit the nose of the wearer.

New cork is easily placed in eyeglass guards by removing the old and slightly bending back the edge of the guard to receive the new piece of cork. Then the sides, or edges, are pressed over the cork, which is finished with a medium fine file. There is a narrow strip of metal beneath the cork of nose guards, in the end of which is a hole for the screw which secures the guard to the eye wire. Should this break, draw it out about one-fourth of an inch, drill a hole to insert the small screw and insert as before.

Shell or zylonite for guards can be bought in strips. From this the desired size piece is cut and fastened to the nose guards with rivets.

The repairer occasionally will have trouble in removing screws from spectacle and eyeglass frames. Should the screw be rusted in the end piece or hold from any other cause, lay the end piece on a small anvil or block and lightly hammer the gold between the head and end of the screw. This will spread the gold around the screw and it can then be turned with ease if a good, strong screwdriver is used, which the repairman can grasp firmly in the hand.

If lenses are loose, either in eyeglass or spectacle frames, file away a very little of the gold or metal between the joint or sides of the end pieces, so that the parts can be screwed closer together. This failing, move the joint back on the eye wire. The careful workman will not countenance the practice of putting sheet lead or tinfoil between the lens and eye wire to tighten the glass. Great care should be exercised in filing between the joints or end pieces, either to tighten the lens or the side piece. In the latter case it would be better to use washers or to put in new rivets. Some workmen have an idea that side pieces can be tightened by laying the joint on an anvil and hammering the rivet. This is a mistake, because the gold is stretched more than the rivet is compressed and, consequently, the side piece will be as loose as before, or, if tighter, will work itself loose in a very short time.

But if one wishes to tighten the side piece without putting in washers or rivets, lay the joint on an anvil and strike the rivet several sharp blows with a punch of the same diameter as that of the rivet. This will compress the rivet and tighten the side piece without any injury to the gold joint.

If lenses are too large for the spectacle or eyeglass frame and a grinding stone is not at hand, use a slightly coarse, flat file, wetted with water, for reducing the size. In filing move the file toward the lens at an angle of about 45 degrees.

The jeweler is often called upon to drill a hole in an eyeglass lens for a cord. This is an easy matter if one has a lens drilling machine, but if not the case is different. Secure a large, three cornered file and grind the three sides smooth and to a point, and sharpen on the Arkansas stone. Moisten the lens with the lens drilling mixture—sewing machine oil will answer nicely—and make a small mark on the lens where the hole is to be. Then place the lens against the edge of the bench or any other firm place, insert the three cornered point, which is given a rotary motion back and forth. After drilling about one-half way through, turn the lens and proceed in the same manner from the opposite side. A three cornered drill used in the pump drill will do this work nicely. In using lay the lens on a large, flat piece of cork and use the drilling fluid freely. When a small opening is made moisten a fine rat-tail file with the drilling mixture and broach out the opening to the size desired.

(To be continued.)



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

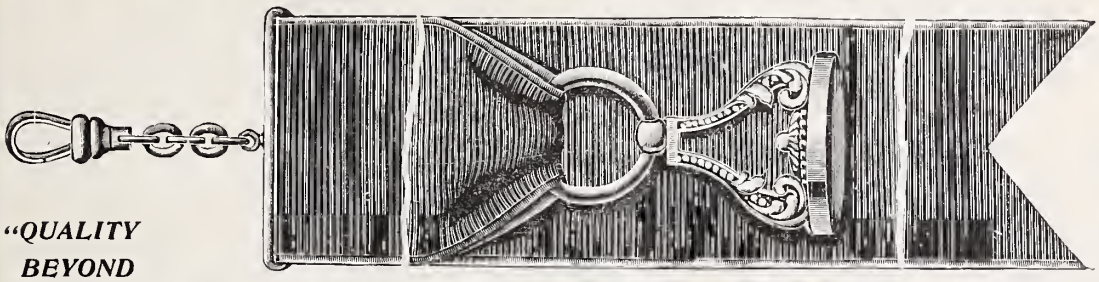
51-53 W. 13th STREET,
NEW YORK.

Thorwald Kolstad, Pleasant Hill, Mo., is the successor of O. Kolstad, who died recently.

FOBS

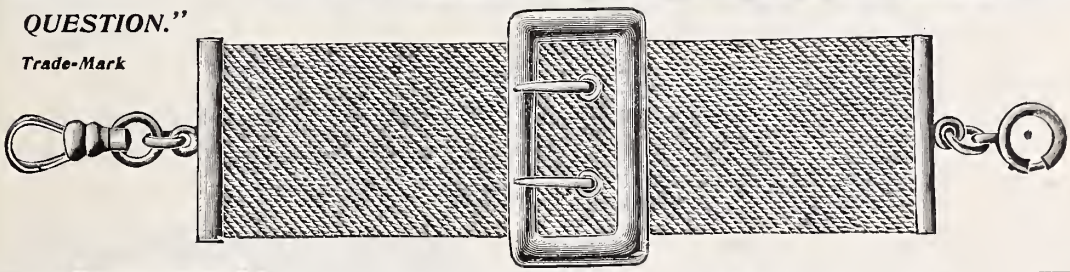
High-Grade Silk-Ribbon Fobs.
High-Grade Rolled-Plate Chain Fobs.
High-Grade Gold-Filled Woven-Wire Fobs.
Aluminum Fobs with Gold-Filled Trimmings.

FOBS



No. 27/4795.
High-Grade Silk Fob and Charm.

"QUALITY BEYOND QUESTION."
Trade-Mark



No. 41.
High-Grade Woven Wire, Gold Filled.

WE SELL TO JOBBERS ONLY.

PROVIDENCE STOCK CO.,

High-Grade Chain Manufacturers,

New York: 11 John St. PROVIDENCE: 100 STEWART ST. Chicago: 131 Wabash Ave.

OUR GOODS DRAW TRADE



Established 1867.

GEO. E. HOOPER.

Jewelers' Auctioneer,

22 Hanover Street, also Room 83, Jewelers' Building BOSTON.

CASH PAID FOR STOCKS IN STORES.

CRUCIBLES



Jewelers' Supplies, Etc.

Established 1850.

J. & H. BERGE,

95 John Street, NEW YORK.



ROLLED PLATED GOODS

OF EXTRA QUALITY.

SILK-MOUNTED VESTS, FOBS, BUTTONS.

WALTER E. HAYWARD, Attleboro, Mass.

Edward N. Cook,

GOLD & SILVER PLATE

Plated Seamless Wire and Aluminum Solder.

144 PINE ST., PROVIDENCE, R. I.

We beg to announce that we have succeeded the firm of S. VALFER & CO., of which L. WEIL was a member. Assuring the trade of the most careful attention to their needs, we remain, most respectfully,

L. WEIL & SONS,

MANUFACTURERS OF

JEWELRY AND SILVERWARE BOXES, TRAYS, ETC., HARDWOOD CHESTS AND PAPER BOXES,

SEND FOR CATALOGUE.

33 Maiden Lane, New York.

ALLEN & JONASSOHN,

IMPORTERS AND CUTTERS OF **DIAMONDS.**

NEW YORK, 65 NASSAU ST. PROVIDENCE, R. I., 212 UNION ST. PARIS, 58 RUE DE TURBIGO. Precious and Imitation Stones.

R., L. & M. FRIEDLANDER,

Wholesale Jewelers,

Importers of Diamonds,

30 MAIDEN LANE, NEW YORK CITY.



Hall Clocks.

Elliott's Celebrated Tubular Chimes.

Harris & Harrington,

32 & 34 VESEY ST., NEW YORK.

Sole Agents to the Trade for J. J. ELLIOTT & CO., LONDON.



L. LELONG & BRO.,

Gold and Silver Refiners, Assayers and Sweep Smelters,

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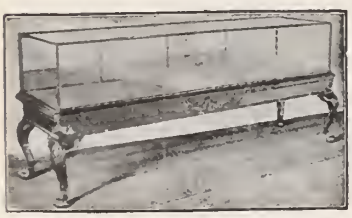
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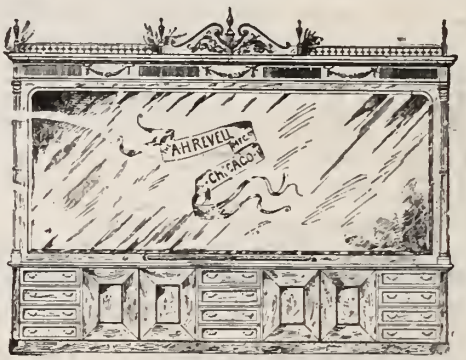
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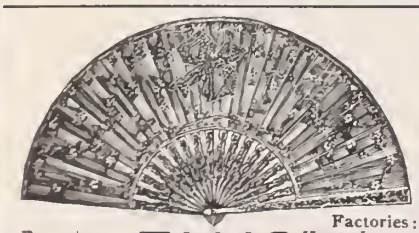
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THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY, CONSOLIDATED

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32D YEAR. NEW YORK, WEDNESDAY, APRIL 24, 1901. VOL. XLII. No. 12.

ART IN GLASS CAMEO WORK.

A COMPANION piece to the beautiful 500 guinea cameo plaque illustrated in THE CIRCULAR-WEEKLY three weeks ago is here depicted and shows the same exquisite treatment and artistic perfection in glass work as does the one already published. Like the former it is a product of Thomas Webb & Sons, Stourbridge, England, the artist also being Mr. Woodall, the acknowledged master of cameo cutting to-day. The subject here, while similar to the Moorish Bathers already described, shows less figure work but contains the same beautiful conception of female form as well as equally elaborate detail in the surrounding scene. The effective border of Arabesque ornament in the former is here replaced by one more fantastic in conception and less symmetrical in outline, but, withal, beautiful and appropriate to the subject.



PLAQUE IN GLASS CAMEO. MADE BY THOS. WEBB & SONS.
[One-third size of the original.]

Rarity of the Nef.

WHEN the Duke of Saxe-Coburg died it was stated that he had left a unique collection of nefs, which are small models of ships executed in silver. They are very rare. The nef believed to be the finest in the world is owned by the Czar. It was presented by Queen Elizabeth to the Czar of that time. The collection of the late Duke comprises more than 40 nefs and is, undoubtedly, the largest and finest in existence. It includes beautiful specimens manufactured in the 16th, 17th and 18th centuries. Very little is known regarding the early history of these articles, but in olden days such models were frequently presented by one royal personage to another. Their primary use was in the character of a table ornament and a receptacle for wine. They were constructed with the greatest care and skill, and unstinting pains were taken by the smiths to render them faithful models in every detail of the vessel they were meant to represent.

Jeweled canes are carried by fashionable English women.

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CHAINS FOR LADIES AND FOR GENTLEMEN

of every conceivable shape and style of link, forming beautiful combinations not to be found in any other line in the country.

BRACELETS

An entirely new line of 1-10 gold bracelets and padlocks, richly chased and put up in a way that is attractive to the best class of legitimate jewelry trade.

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For more than twenty years we have been acknowledged leaders in this branch of the industry, and a glance at our new patterns is enough to convince you that we are still far ahead. They are also included in our guarantee.

Your jobber carries our goods, and if you want to be sure of holding your trade insist upon having goods bearing our F&B Trade-Mark.

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Novelties in Low-Priced Goods,

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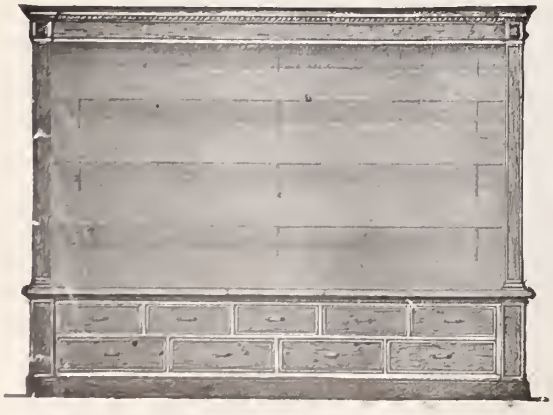
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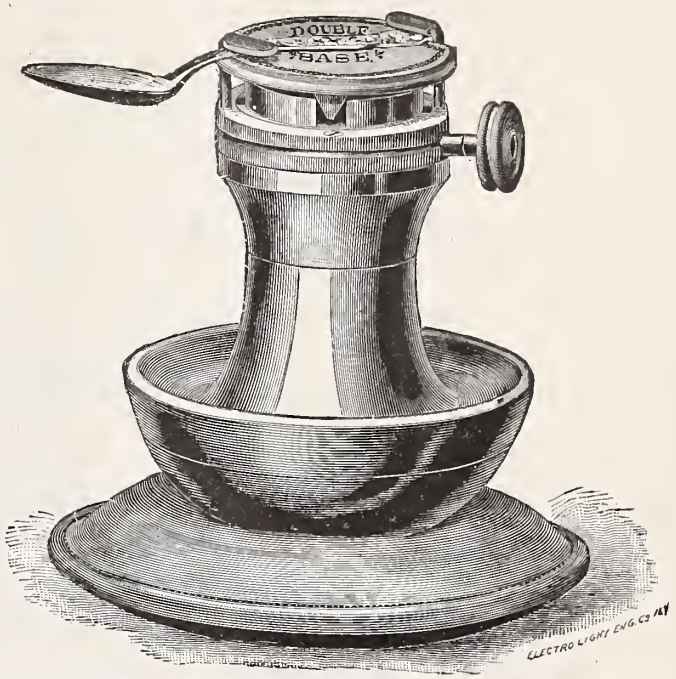
The Best.

The "DOUBLE=BASE" Engraving Block

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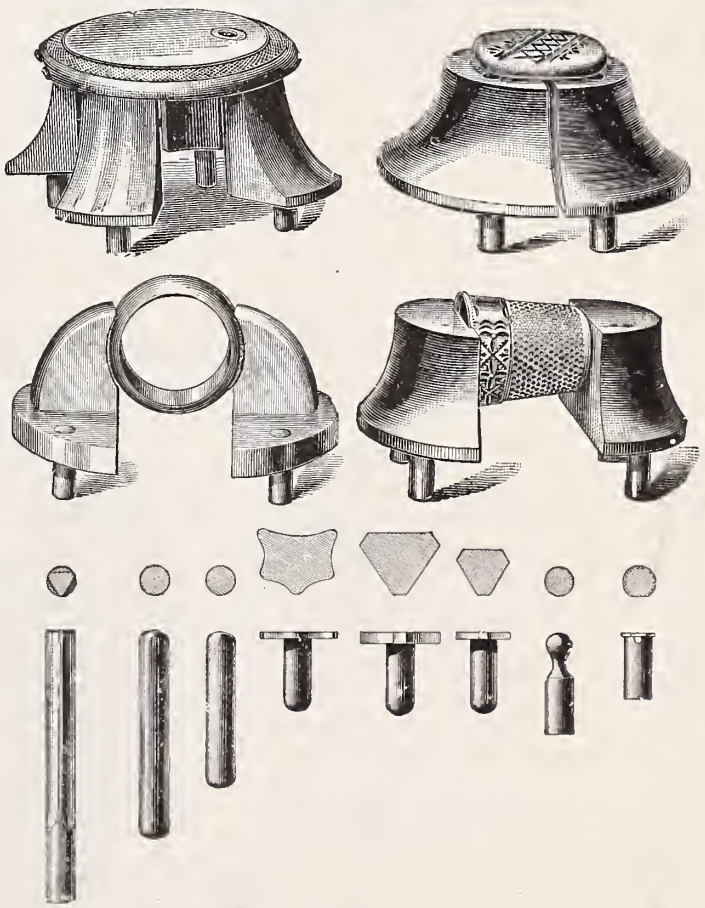
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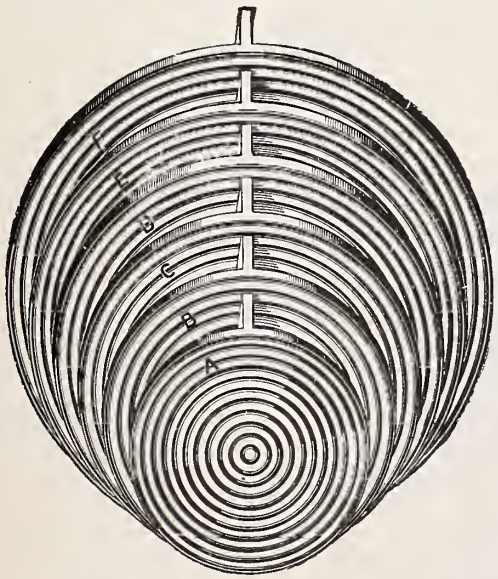
on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block. It is a better finished block and more work can be done with the same than with any other block offered for sale.



An Absolute Guarantee Is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for **50** cents; Cane and Watch-Cap Holder (4 pieces) for **75** cents; Cement Plates from **25** cents to **50** cents, and Polished Hardwood Base, with drawer and glass shade, for **$3.50.**





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Watch Materials, Tools and Supplies,

Jewelry Repairers for the Trade.

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We manufacture all we sell.

We sell direct to the retail jeweler and we really can do much better for you on the few staple lines named here than you can get the same grade of first-class goods for elsewhere.

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The Real Rogers.
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The Duty on Watches.

Judge Townsend Gives Decision in Important Test Case.

The test case in regard to the tariff on watches, involved in the appeal of Hipp. Didisheim & Bro. and Adolphe Schwob from the decision of the Board of Appraisers, handed down Sept. 27, 1898, was decided, Wednesday last, by Judge Townsend, of the United States Circuit Court, before whom it had been argued, April 15. The argument and the contention of both the Government and the importers were published in full in THE CIRCULAR–WEEKLY last week. Judge Townsend's decision sustains the Board of Appraisers and upholds the contention of the United States Government and the domestic watchmakers of the United States, that for tariff purposes a watch movement is any mechanism that involves the "train" or more than the "train" of a watch. The importers, who had brought in movements with the dial, hands and minute and hour wheels removed, contended that such movements were parts of watches and should have been assessed for duty as such. Judge Townsend's decision is as follows:

"The merchandise in question comprises certain articles, consisting of watch plates, with the complete mechanism between them adjusted so as to run, but with certain parts above the top plate lacking, namely, in some cases, only the dial, in other cases the dial, the hour hand, the minute hand and second hand, the hour wheel and the minute wheel. They were assessed for duty under the provisions of paragraph 191 of the Tariff act of July 24, 1897, as 'watch movements' at 35 cents each and 25 per centum ad valorem. The importers protested, claiming they were 'parts of watches not otherwise provided for.'

"The importers contended that the term 'watch movement' in trade and commerce covered the complete watch except the case. The Board have found upon conflicting testimony that there was no such trade designation; and, furthermore, that such articles were unknown at the time of the passage of the act in question and have, therefore, never been the subject of trade and commerce and, therefore, could not be within any such commercial designation. The finding of the Board, therefore, on this point is controlling. Counsel for the importers further contends that these are mere parts or movements, and as there is no provision for parts or movements, they fall within the provision for 'parts of watches not specially provided for.'

"It is unnecessary to decide the contention of counsel for the Government that in the term 'watch movements' in its narrow sense is included the 'train' of the watch, which comprises the motion works, consisting of balances and wheels, and in the broadest sense is included the complete watch except the case. One of the articles in question contains every essential of the watch except the case and dial. The others comprise everything essential to keep time. The only missing parts are those above the watch plate, which are essential to register rather than to keep time. It further appears that the articles were wound, went and were timed. That they were watch movements within the understanding of common speech is shown by the dictionaries and by the testimony, and is found by the Board. The decision of the Board of General Appraisers is affirmed."

Meeting of the Creditors of J. T. Scott & Co.

A meeting of the creditors of the bankrupt firm of J. T. Scott & Co., New York, was held Thursday, at the office of Seaman Miller, referee in bankruptcy, 346 Broadway. At this meeting the composition offer of 15 per cent., submitted last week, was withdrawn, and George C. Comstock, attorney for the mother and sisters of the bankrupt, moved that a committee of four be appointed to examine the assets and see whether their value was such that any compromise could be offered, or whether the law would have to take its course and the estate be liquidated and wound up. The committee as appointed were: D. L. Safford, representing the creditors in The Jewelers' Association and Board of Trade; Mr. Marden, representing the eastern creditors; Mr. Bennett, representing the American Exchange National bank, and Mr. Comstock.

Mr. Stuart, the trustee elected by the creditors at a former meeting, resigned his position and some of the members present asked that a new trustee be elected. This Referee Miller refused to do at this meeting, but will call another meeting of the creditors about May 1, for the election of a trustee.

L. J. McHugh, Blanchard, Ia., has put new fixtures into his store. He recently came into a small fortune by the death of a relative.



N. H. WHITE & CO.

21 MAIDEN LANE NEW YORK.

DIAMONDS.

MOUNTED AND UNMOUNTED
Diamonds, in medium and fine grades, at

ATTRACTIVE PRICES.

MEMORANDUM ORDERS SPECIALLY SOLICITED
on which we will pay express charges both ways.

Permanent Headquarters for

Waltham and Elgin Movements.

Special Selling Agents for

New England Watches. Standard Makes of Gold and Filled Cases.

SEND FOR OUR NEW PRICE-LIST.

Turquoise Sash Brooches.

Illustrations ⅛ size.

Send for Selection of Latest Novelties.

Turquoise Sash Brooches,
"L'Aiglon" Silk Fobs,
Alice Nielsen Bracelets,
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Serpent Barrettes,
Bag Tops,
Fish-Scale Purses,
Hat Pins,
Brooches,
Cuff Links.

A one-cent postal brings selection.



CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.

Retail Merchants' Association of Canada Win Against Trading Stamp Companies.

TORONTO, Canada, April 18.—The Retail Merchants' Association have achieved a great victory in the adoption of the bill giving power to municipalities to abolish the use of trading stamps which came up again before the Provincial Legislature of Ontario.

Mr. Graham moved that the House go into committee on the bill. He explained the principles of the measure and asserted that most of the names on the large petitions received against the measure were signed by children who at the request of the trading stamp people subscribed the names of their parents.

Messrs. Joynt, Kidd and Matheson, Conservative members, warmly assailed Mr. Graham, the promoter of the bill, charging that he was using the measure as a means of making political capital and had misrepresented the position of the Conservatives in relation to the bill. Mr. Graham replied at some length, after which Mr. Whitney, the Opposition leader, said that he was opposed to the bill because it embodied the principle of local option. If one municipality abolished trading stamps and another retained them it would result in confusion and local jealousies.

Attorney-General Gibson said that if trading stamps were the evil that they were alleged to be, the system ought to be suppressed outright. Trading stamps might not be a legal fraud, but might be an evil which should be abolished. The bill, unfortunately, did not touch the main question.

Mr. Pattullo said that trading stamps were a public nuisance which ought to be suppressed. The mode of dealing with the liquor traffic presented an analogy to the method embodied in the bill, as liquor selling might be a crime under the law in one municipality and not in another. He favored the local option principle. He was prepared to say that two-thirds of those whose names were appended to a large petition from his county against the bill never saw the petition. The signatures were mainly those of women and children, half a dozen names being sometimes signed in one handwriting.

Several other speeches were made, most of the speakers favoring the bill, the most noteworthy exception being that of Mr. Breithaupt, of Berlin, who favored the trading stamp companies on the ground that his town received large orders for furniture from these concerns.

On the question being put the bill was adopted by an overwhelming majority and reported to the House. It was thereupon ordered to be incorporated with a Government measure comprising numerous amendments to the municipal law, which received a third reading and was finally passed.

Phillips & Bailies have dissolved partnership at Aikin, Minn., Mr. Phillips retaining the business. Mr. Bailies has bought A. A. Wendal's stock of jewelry and will continue the business.

TRADE **1835 R. WALLACE** MARK

R. WALLACE & SONS M'F'G CO

SILVERSMITHS,

WALLINGFORD · CONN



"1835—R. WALLACE"

Stamped on an article of Silver-plated ware is a guarantee of worth and quality.

Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



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120 Sutter St., S.F.—63 Basinghall St., LONDON, E.C.

The Dodge Jewelry Seizure Case.

Important Points Involved Argued in the U. S. Circuit Court of Appeals.

The appeal in the action known as the Dodge jewelry case from the decision of Judge Brown and a jury in the United States Circuit Court, a year ago, awarding to Mrs. Dodge the pearl rope and pearl dog collar necklaces valued at $64,000, which were seized from her, June 24, 1899, was argued last week before Judges Wallace, Lacombe and Shipman, in the United States Circuit Court of Appeals, in New York. As has already been told in these columns, the jewelry, with some other small pieces, was taken from Mrs. Dodge when she arrived on the steamship *St. Paul.* She had been met by a customs agent, who spoke to her about jewelry not enumerated on her declaration, and she had given him a satchel which contained the pieces in question, which were afterward seized by a Government official. An action to declare them forfeit to the United States for improper entry was tried, in August, 1900, in the United States District Court, and after a long legal fight resulted in favor of Mrs. Dodge. The United States Government took this appeal on account of the important points involved in the case, among which were the questions whether or not a passenger had the right, as contended by the attorneys for Mrs. Dodge, to declare dutiable articles up until the time of leaving the dock; second, whether the passenger's declaration, as at present indicated, was defective, and third, whether or not the $100 clause of the present Tariff act applied to all articles purchased abroad or only to articles purchased abroad by such residents, as it substantially states.

When the case came up, Thursday, General Henry L. Burnett, United States District Attorney, opened for the Government and, after briefly reciting the case, made a long and careful argument on the points in law involved. They were briefly on the question whether or not, under the statute, an intent on the part of the passenger to defraud the revenue and conceal the articles brought in is essential to work a forfeiture; whether the articles seized were merchandise in contemplation of the law; whether the baggage declaration did not conform to the statute, and lastly, whether the jewels seized, if presents to the claimant, were barred from free entry under section 697 of the Tariff act. On all these points he took the affirmative, citing many authorities. He claimed that the necklace was not essential for the journey and did not come under the clause exempting wearing apparel, toilet articles, etc., so considered. While interpreting the declaration signed by Mrs. Dodge, Judge Lacombe interrupted General Burnett and stated that the declaration provided for the enumerating only of articles purchased abroad for others or for sale, and did not provide for anything in the baggage for the passenger's personal adornment.

In making his argument to the Court, General Burnett stated that this is a very important case and if the Government are

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1840 Randel & Baremore
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DIAMONDS
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1840 DIAMOND JEWELRY 1900

New York
58 Nassau Street
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22 Holborn Viaduct

ESTABLISHED 1841.

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RINGS BUFFALO, N. Y.



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We make the largest line of Solid Gold Set Rings in America for the Retail Trade.

DIAMONDS.

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Diamonds, other **Precious Stones** and **Pearls.**

DIAMOND JEWELRY.

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26 Holborn Viaduct, London.

Diamonds, Pearls

AND FINE COLORED STONES.

FRED. W. LEWIS & CO.,

IMPORTERS AND CUTTERS, 1 MAIDEN LANE, NEW YORK.

John F. Saunders, Cutter and Importer of

DIAMONDS AND OTHER PRECIOUS STONES.

FINE PEARLS A SPECIALTY.

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CHARLES L. POWER & CO.

9, 11, 13 MAIDEN LANE, NEW YORK.

Telephone, 1158 Cortlandt.

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RUBIES, SAPPHIRES, EMERALDS AND PEARLS.

PENDANTS

GEO. O. STREET & SONS,

Manufacturing Jewelers,

TRADE (S) MARK.

CHICAGO OFFICE, 103 State Street.

24 JOHN STREET, NEW YORK.

wrong in their contentions there must be an entire revision of the present laws on the subject of the entry of goods by passengers. If the other side were correct, he said, it would open a door to wholesale smuggling, as smugglers would make no declaration, but take their chances of having to enter articles after discovered. He stated that the Government were more anxious to obtain a clear and true interpretation of the statutes and rightful construction of the law relating to smuggling than to succeed in this case without settling these points.

W. Wickham Smith, counsel for Mrs. Dodge, answered General Burnett and began by calling the Court's attention to the procedure of the staff officers, who get about 50 declarations from the passengers within an hour, and claimed that if every article not enumerated by the passengers can be seized, then it was nothing less than a trap set for every American who has brought goods from the other side. He claimed that the declaration by the passenger has no warrant in law, saying that there were two methods provided for collecting duty on baggage; one by examination on the dock and the other by a regular entry. He claimed that the declaration was simply a part of the regulations of the Treasury Department and that under these regulations an official was not authorized to seize baggage unless a clear intent to defraud was shown. There was no evidence, he said, of such intent in this case. He analyzed the declaration and said there was nothing in that of Mrs. Dodge's that was not particularly true in every detail. A passenger, he claimed, had the right to enter his dutiable goods with the Custom House up until the time he was about to withdraw them from the dock, and cited the Keck case, in which the Supreme Court decided that smuggling cannot exist until after all chances to declare the goods had passed. His point under the $100 clause was that articles of personal adornment necessary for the convenience of the passengers were admitted free, and that the $100 clause simply recited "but not more than $100 in value of articles *purchased abroad by such residents*" shall be deemed free of duty upon their return. As these necklaces were not purchased abroad by Mrs. Dodge, but had been given to her as presents, they were not barred from coming in free by this clause. If these goods were free, he claimed, they were not subject to seizure. Briefs were submitted on both sides and decision was reserved.

The jewelry at issue in this case consists of the pearl necklace with diamond studded charm, valued abroad at $35,000; a pearl and diamond dog collar, $4,500; a set of diamond dress buttons, $250; a turquoise and diamond scarf pin, $150, and some imitation jewelry, the aggregate value being placed at $40,083, which with the 60 per cent. duty, would make the full value in this country $64,871.

THE CHATHAM NATIONAL BANK, NEW YORK.

H. P. DOREMUS, Cashier. *GEO. M. HARD, President.* *W. H. STRAWN, Ass't Cashier.*

Creditors Do Not Favor W. A. England's Offer of 60 Cents.

WORCESTER, Mass., April 18.—There is little probability that the creditors of W. A. England, 394 Main St., will accept his offer of 60 cents on the dollar, divided into three payments. Since this offer was made three suits have been commenced against Mr. England, the writs being from the office of Rice, King & Rice. The plaintiffs in the first case are the Chapin & Hollister Co., doing business in Providence. This company sue Mr. England for $1,000 in an action of contract.

The plaintiffs in the second suit are Dutee Wilcox & Co., Providence, and the suit is for $800. The third suit is brought by John T. Mauran Mfg. Co., Providence, the *ad damnum* of the writ being $300. All are actions of contract to recover on accounts.

Writs are returnable in Central District Court and were all served by deputy sheriff W. W. Scott, who served the first writ attaching property in England's jewelry store.

Arrested for One Robbery, Is Held and Sentenced for Another.

KANSAS CITY, Mo., April 17.—Mike Ragan, who, with a companion, stole a diamond ring from J. R. Mercer's store, a month ago, pleaded guilty to grand larceny to-day and was sentenced to two years in the penitentiary by Judge Wofford. The ring was valued at $45 and was not recovered, as the police have not succeeded in locating the other man. Ragan claims the other man was a stranger, whom he met a short time before in a saloon. The clerk who waited on the men detained Ragan until the police arrived, the other man escaping with the ring by stepping outside the door to brush some cigar ashes from his coat.

Ragan was recognized at the police station as the man who had been arrested a couple of years ago for obtaining goods from Mr. Stevens, who has a pawn shop and jewelry store on Main St. At that time he was released on bond, which he jumped, and nothing had been heard of him until he was arrested in Mr. Mercer's store. He was held on the old charge.

Gilchrist Bros., Portland, Me., have moved from 421 Congress St.

George E. Hooper & Co. are selling at auction the stock of H. E. Carner, Frankfort, N. Y., which was recently bought by the C. J. Wells Co., Utica, N. Y.

Burglars entered the general store of A. Freund & Co., Clinton, Ia., on the night of April 12 and looted it of a number of watches and a large quantity of jewelry. The loss was several hundred dollars.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

26 Maiden Lane

(Southwest Corner Nassau Street),

NEW YORK.

PEARLS AND DIAMONDS

SAPPHIRES

MILTON P. BAGG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.

EMERALDS

RUBIES

William Kleinschmidt. George H. Howland. Frederick W. Ehrhard.

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF

DIAMONDS
WATCHES
JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.

62-64 STATE STREET, ALBANY, N. Y.

Big Store Deal in St. Louis.

Mermod & Jaccard Jewelry Co. Buy the Business, Etc., of Merrick, Walsh & Phelps Jewelry Co.

ST. LOUIS, Mo., April 20.—The Mermod & Jaccard Jewelry Co. to-day bought out the entire business, stock and good will of the Merrick, Walsh & Phelps Jewelry Co. for $250,000, spot cash, and took charge at once. The selling firm agree to retire from the jewelry business in St. Louis and the business will be concentrated at the store of Mermod & Jaccard Jewelry Co., although the contract calls that the store of Merrick, Walsh & Phelps Co. be kept open for three months.

By absorbing their principal business rival the Mermod & Jaccard Jewelry Co. become the second largest establishment of their kind in the country. Joseph B. Urden, of Barr & Urden, with offices in the Commercial building, engineered the deal. In an interview he said:

"The deal was really begun a year ago, when Mermod & Jaccard tried to buy out the E. Jaccard Jewelry Co. At that time I made a trip to New York to consult with the creditors of the latter firm. Finally, Merrick, Walsh & Phelps Co. bought out the bankrupt stock of the E. Jaccard Co. and moved into the location at 6th and Olive Sts. This was last Fall. The present deal was broached a month ago. There was no difficulty about the terms, Mermod & Jaccard agreeing to pay cash, but some details over the lease have delayed matters. These were not straightened out until Friday, April 19."

Merrick, Walsh & Phelps Co. have control of the big store for nine years, their lease being for four years, with a four year renewal clause. The assets of the company, according to the report submitted by experts, amount to $297,000.

The officers of the Mermod & Jaccard Jewelry Co. are: A. S. Mermod, president; Goodman King, vice-president and secretary; C. F. Mathey, treasurer, and these, with E. A. Jaccard and R. O. Rolt, directors. By the consolidation the Mermod & Jaccard Co. secure possession of the assets of both the Merrick, Walsh & Phelps and E. Jaccard companies, their oldest and strongest rivals. The E. Jaccard Co. were started in 1828, Mermod & Jaccard Co. in 1864 and the Merrick, Walsh & Phelps Co. in 1878. Mr. Merrick, Mr. Walsh and Mr. Cuendet will go with the Mermod & Jaccard Jewelry Co., and all have entered into an agreement not to go into other jewelry business for several years.

The details of the consolidation, so far as removing the stock, etc., have not yet been completed. A. S. Mermod, who was to have left for Europe this week, postponed the trip until next week on account of the big sale.

F. Witherstine, Herkimer, N. Y., has recently removed to a more desirable location in that village.

Edward J. Spall, for several years manager for Mrs. Ida M. Edwards, Pittsfield Mass., will open a store in Pittsfield, May 1.

The "Illinois" Silver Service.

Creditors' Bill and Replevin Suit Likely to Delay Its Deliverance to the Naval Vessel.

CHICAGO, Ill., April 20.—The beautiful silver service of the United States battleship *Illinois*, illustrated in THE JEWELERS' CIRCULAR-WEEKLY of April 17, is in the vaults of the Northern Trust Co., Chicago, with a creditors' bill and a replevin suit hanging over it. The cases for mounting the set are in the rooms of the Towle Mfg. Co., this city. The simple facts of the case are that the committee in charge of the presentation of the service have been made parties to a creditors' bill filed by the receiver for the Stewart building and directed against Stevens, Wallace & Co., who had the contract for furnishing the service but meantime had failed, owing the receiver rent. When Stevens, Wallace & Co. found they could not carry out their contract they assigned it to the Towle Mfg. Co. This assignment was made in March. When the service arrived in Chicago it was unpacked and at Mr. Nixon's request, he being one of the committee, it was displayed at the office of Mr. Nixon for the inspection of the full committee. At that time it was stated that the committee desired to keep back $400 or $500 of the purchase price for contingencies, implying that the money, except these amounts, would be paid over that afternoon. The committee, later in the day, telephoned Manager Todd that they did not want to pay for it before the cases were de-

PEARLS.

Business Reasoning.

In doing business with "specialists" devoting all their time and attention to but one line of goods, the dealer reaps all the benefit of the specialists' expert knowledge.

We are specialists, with years of experience, a requisite to expert knowledge in our line.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

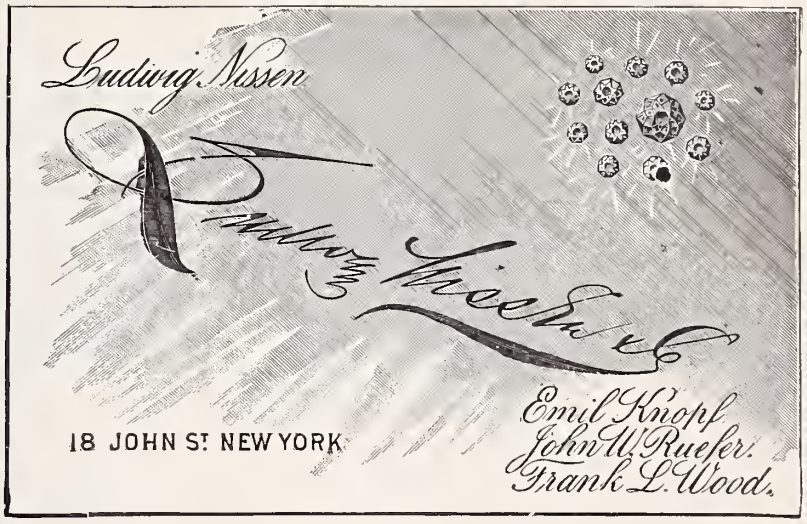
And Other Precious Stones.

livered and they would put it in a safety vault, which they did. The next thing was a creditor's bill by Mr. Hubbard receiver for the Stewart building, for rent due from Stevens, Wallace & Co., making the committee parties to it. Mr. Todd met Mr. Nixon on the latter's return from Washington and asked the return of the set to the Towle Mfg. Co., to which Mr. Nixon replied that it would be impossible for him, being but one of the committee, to give it up.

Mr. Todd, besides holding the assignment from Stevens, Wallace & Co. of last March, had paid for the service with the Towle Mfg. Co.'s money several days previous to the inspection of the silver at Mr. Nixon's office. On the refusal of the committee to return the silver to the Towle Mfg. Co. the latter filed a replevin suit, which included also the Northern Trust Co. bank, and made a demand for the service, which, of course, the bank refused to give up. The committee have the money to pay for the *Illinois* silver service. The Towle Mfg. Co., to whom the contract was assigned by Stevens, Wallace & Co. last March, have paid the manufacturers for it and own it. There are no differences between the silver company and the committee.

This service was designed and made by the Whiting Mfg. Co., New York. The design was submitted by Stevens, Wallace & Co. and after it was accepted the order was placed with the Whiting Mfg. Co. to make the service. Before it had been completed Stevens, Wallace & Co. failed, but the makers continued the work on it and, two weeks ago, shipped the service to Chicago, care of the insolvent concern or their receiver. President Bulkley, of the Whiting Mfg. Co., stated, Friday, that his company had been paid for the service and that they were not parties to the suit in any way.

NISSEN



We carry the largest, finest and most complete line of Mounted Diamond Jewelry of any house in America.

BONNER & CO.,
Manufacturers of
FINE DIAMOND MOUNTINGS,
49 JOHN STREET, • • • NEW YORK.

CHART
FOR THE
Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect

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It Assists You In

selling larger and finer stones—that's one of the advantages of our system of GRADING DIAMONDS. In a large percentage of cases where we send goods on memo. for special sales, it is the finest stone that is sold. When a customer sees the difference between several qualities, as shown by our grading system, he generally selects the best. Our many customers have found this to be so. A system like this, that induces larger sales, is appreciated by the progressive jeweler.

When you have a customer for a fine or extra fine diamond, a trial order will convince you of this, and our prices will bear favorable comparison with any in the market—they are such as induce sales. Remember, we guarantee every stone to be exactly as represented.

S. C. SCOTT MFG. CO. 9, 11, 13 Maiden Lane, NEW YORK.

LOUIS STRASBURGER'S SON & CO.

Established 1849.

ALVIN L. STRASBURGER. SOL. KAISER.

DIAMONDS,

Pearls, Emeralds,
Rubies, Sapphires.

9-13 Maiden Lane,
NEW YORK.

PARIS: 25 Boulev'd Haussmann.
CHICAGO: 103 State Street.

KOHN & CO.

Every piece of our

Salable Diamond Jewelry

is a money-maker for some retail jeweler.

9 to 13 MAIDEN LANE

Deardurff Gets Another Chance and Finds a Friend In Need.

KANSAS CITY, Mo., April 17.—William Deardurff, formerly shipping clerk for Edwards & Sloane Jewelry Co., who took a tray containing $3,000 worth of diamonds from his employers, several weeks ago, has been paroled by Judge Wofford. His parole was due to the earnest solicitation of T. R. Prest, of the Prest Heating Co. Mr. Prest became interested in the case through the newspapers and made an investigation. He called upon the boy's family and found them well bred and refined. He then went to the county jail and secured an audience in the Marshal's office with Deardurff, where a few minutes' talk was sufficient to convince him of the boy's worth. Judge Wofford finally acceded to Mr. Prest's entreaties. After lecturing Deardurff and telling him this was his opportunity to make an honest man of himself, he released him on $500 bond on condition that he report to the Court on the first day of each term of court for the next two years. Mr. Prest signed the bond and will give Deardurff employment at his foundry.

The Arrest of an Alleged Dishonest Salesman.

BOSTON, Mass., April 18.—Word has been received here from Troy, N. Y., announcing the arrest in that city of George E. Abbott, a former salesman for Henry A. Prentice, a jeweler at 639 Washington St., Boston. Abbott is wanted here for two alleged criminal transactions. One is the larceny of $105 worth of watches from Mr. Prentice and the other the larceny of $1,200 worth of diamonds from the firm of D. C. Percival & Co., 373 Washington St. Abbott has been missing from Boston since February, 1900. Just before his departure he left the employ of Mr. Prentice. Through his connection with Mr. Prentice, Abbott got the diamonds from Percival & Co., the salesman there believing that Abbott was still in the employ of Prentice.

The fact that Abbott was not with Mr. Prentice did not become known for several weeks. Then inquiry was made and it was learned that the diamonds had been pawned and the ticket sold. The police went to claim the property and learned that the goods had been redeemed. On learning of this, Mr. Prentice secured a warrant for the arrest of Abbott. As soon as the necessary papers are received Abbott will be brought here for trial. He had been living in Troy under the name of George Edwards.

O. R. LaMontague, Terry, S. Dak., has just recovered from illness.

The store of J. B. Johnson, College Springs, Ia., had a very narrow escape from being burned out recently. A disastrous fire swept the business part of the town, destroying some of the largest stores in it. The flames reached the store building next to Mr. Johnson's jewelry establishment, which would have been lost also had not ropes been attached to the burning building and it dragged out into the street.

Salesman Requested His House to End His Spree; They Did.

MILWAUKEE, Wis., April 18.—At the instance of Omar L. Rosenkrans, president of the Weber Jewelry Co., this city, Thomas B. Delaney was arrested, Tuesday, at Escanaba, Mich., on the charge of having taken watches and jewelry to the amount of about $1,500.

A rather novel feature of the case is the fact that Delaney himself informed the Weber Co. that he was not doing right. He wrote to the effect that he was on a "spree" in northern Michigan and that the company had better send a man to look after the property he had for sale. He said he had spent considerable money that belonged to the firm and that if something was not done to restrain him he would go deeper into the hole. A representative of the firm went north and found Delaney's accounts in bad shape.

Tried to Substitute Imitation Ring for Genuine One.

CAIRO, Ill., April 17.—Two men made an unsuccessful attempt to rob John A. Miller of a diamond ring, Monday evening. They entered as customers and were shown some rings. Then they wanted to see rings in another tray, and as the clerk handed out the tray he noticed a substitute in the first ring tray in place of a $175 diamond ring. He immediately handed the substitute back to the swindlers and demanded the real ring, which they denied having; but the clerk detected the ring in the hands of one of them and made a grab for it. They then gracefully admitted the theft and asked the clerk to keep quiet about it. They were afterwards arrested.

Bill in Pennsylvania Legislature Affecting Pawnbrokers.

HARRISBURGH, Pa., April 21.—Mr. Yates has introduced a bill into the Legislature affecting pawnbrokers. It is to regulate the loaning of money where the securities are furniture, jewelry, etc., and providing that not more than 6 per cent. interest shall be charged and 5 per cent. for collection. A penalty clause imposes an imprisonment of one year in jail and $500 fine, or both, and gives the informer a reward of $100.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

IMPORTERS AND CUTTERS OF PRECIOUS AND IMITATION STONES.



IMPORTERS OF
Precious
AND
Imitation Stones.

L. HELLER & SON,
Will, May 1, Remove to
JEWELERS' COURT, 51 MAIDEN LANE, NEW YORK.

D. C. DE LARA
(Formerly foreman of Ed. Van Dam).
OFFICE AND FACTORY:
101 Beekman Street, New York.
DIAMOND CUTTER and POLISHER FOR THE TRADE.
Rough Recutting, Repairing and Matching a Specialty.

London, 19 & 20 Holborn Viaduct. New York, 68 Nassau St.
TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Much Ado Over the Badges for the Boston Common Council.

BOSTON, Mass., April 18.—The badges furnished the Boston Common Council in February were in court, Monday, the reason being a suit brought by the maker, J. P. Harriott, engraver, 3 Winter St., against the Thomas Long Co., jewelers, 77 Summer St., who had the contract to supply the Council, for the payment of the badges. The evidence submitted was contradictory. Lawyer Gaffney handled Harriott's side and Lawyer Knowlton had the two Davidsons, composing the Thomas Long Co., and their head salesman, C. P. Durgin, who engineered the deal.

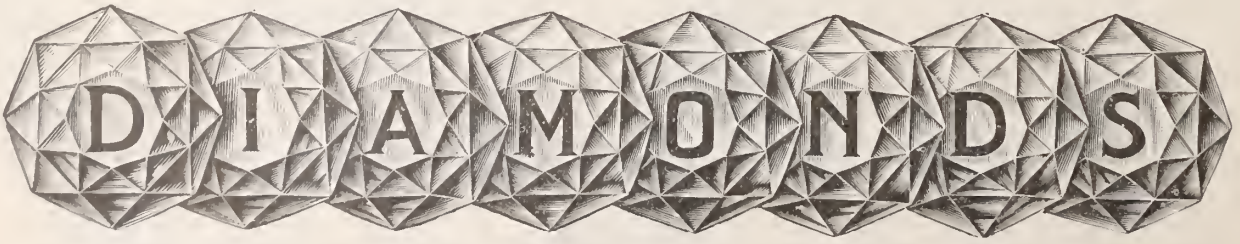
Mr. Harriott, Sr., said that the defendants had left at his place of business, after he had rejected them, the badges he had made for them. He had furnished them with 75, for which he was to have received $5 each. There were only 72 returned, all more or less jammed up and three of them broken. Bertram Harriott, a son, repeated the story told by his father. He told of the visit by President Kiley, of the Council, in company with Durgin, and said that Kiley wanted his full name on his badge and the committeemen did, too.

Durgin, examined for the defence, positively denied the stories of the Harriotts and told how a desire to have the Common Council fittingly adorned came to grief through a substitution of brass for gold. He told how Harriott came to his office and wanted the best job he could get and never impugned in any way the character of the body. He said Harriott, Sr., said he would take the badges back and melt them up, but he also admitted that he did try to settle with Harriott personally "purely out of friendliness."

Charles Davidson, president of the

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Thomas Long Co., repeated the story told by his salesman, also denying the claims of the plaintiffs. His testimony was interrupted just before recess to admit that of a chemist and assayist, S. B. Sharpless, who affirmed his evidence, declining to be sworn. He said that what gold there was in the Harriott badges was 10 karat, all right, but that there was not exactly a mother vein running through them. There might be 5 dwt. of 10 karat or about $2 worth, leaving the balance of the $5 for composition metal, enamel, engraving and workmanship. After hearing the arguments the Court took the case under advisement.

Death of Samuel Garman.

WILLIAMSPORT, Pa., April 19.—Samuel Garman, who died Wednesday, at Renovo, aged 77 years, was a pioneer in the jewelry business in this section. He was born and reared in Dauphin county and in early life came to Lycoming county and located at Jersey Shore, where he started the watch and jewelry business, which he conducted there until 1855, when he removed to Williamsport.

In this city he carried on the business for over a quarter of a century and was for many years the leading jeweler, his location being in Market Sq. He was one of the city's most prominent merchants and a gentleman possessing the honor and respect of all citizens. About 20 years ago he removed to Renovo and conducted a jewelry store there up until within 10 days of his death. He leaves a widow, three sons and one daughter—George J., William H., Samuel Z., and Mrs. Alice Fox. His brother, Daniel, now over 80 years old, conducts the Garman house, in Renovo. Samuel Z., one of the sons, conducts a jewelry store here.

Liabilities and Creditors of Arthur A. Carmer.

EATON RAPIDS, Mich., April 19.—The liabilities of Arthur A. Carmer are between $4,000 and $5,000. Among the creditors in the trade are the following:

Sigler Bros. Co., Cleveland, O., $521.75; Swartchild & Co., Chicago, Ill., $63.45; Wendell & Co., Chicago, Ill., $46.50; Benj. Allen & Co., Chicago, Ill., $211.10; Stein & Ellbogen Co., Chicago, Ill., $38.63; Dennison Mfg. Co., Chicago, Ill., $18.30; Towle Mfg. Co., Chicago, Ill., $46.45; International Silver Co., Meriden, Conn., $2.55; Heintz Bros., Buffalo, N. Y., $172.25; Johnston Optical Co., Detroit, Mich., $47.72; Rockford Silver Plate Co., Rockford, Ill., $390.88; Rees & Yankauer, New York, $368.57; Noack & Gorenflo, Detroit, Mich., $169.40; New England Watch Co., Waterbury, Mass., $25.42; M. J. Averbeck, New York, $189.35; Pairpoint Corporation, New Bedford, Mass., $76.70; Henry Hahn & Co., Cincinnati, O., $35.55; Jennings Bros. Co., New York, $114.46; The Jewelers' Circular Pub. Co., New York, $1.55.

EICHBERG & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

A. ROSEMAN,

IMPORTER OF DIAMONDS,

MAKER OF DIAMOND JEWELRY.

HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

IMPORTERS AND CUTTERS OF

DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., NEW YORK.

CHICAGO, 149 State Street. LONDON, 29 Ely Place.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

The Howard Sterling Co. Sold.

The Property of the Company Brings $87,000 at Public Auction.

PROVIDENCE, R. I., April 20.—In the presence of a large number of manufacturers and retailers, the property of the Howard Sterling Co. was sold at public auction to-day. The amount received was $87,000, the property being knocked down to attorney Frank M. Tyler, of Boston, at that figure. Mr. Tyler said that he represented Col. Francis M. Edwards, of Boston, although it was rumored that Mr. Tyler was acting for the Loring interests. Mr. Tyler, however, denied this.

The sale was held at noon in the office of the company, 7 Eddy St. It was a receiver's sale, held by virtue of an order of the Circuit Court of the United States, District of Rhode Island, entered on March 28, 1901, in the cause in equity, Francis C. Welch *et al.*, trustees, *vs.* Howard Sterling Co. At the time when the sale was scheduled to begin there were several well known manufacturers in the office, a number of retailers who were anxious to see how the sale would go, and several attorneys representing different interests. Hiram Howard, who founded the business, was one of the interested spectators.

Alderman James F. Freeman, of this city, who acted as auctioneer, called the assemblage to order a minute or two after 12 o'clock. An opportunity had been given prospective purchasers to look over the plant and the stock prior to the time that the auctioneer announced the terms of the sale. These were that the purchaser would be required to pay on account of the purchase $5,000 in cash or by certified check at the time of sale, the balance of the purchase price to be paid upon the delivery of the property within one week from the time of sale, the $5,000 to be forfeited if the balance was not forthcoming.

Mr. Freeman then called for bids. The first offer made was $50,000. This was made by attorney Francis I. McCanna, this city, who declined to give any information as to whom he was representing. Mr. Tyler, of Boston, jumped this offer to $75,000. The next advance was $10,000, made by Mr. McCanna. The figure hung at $85,000 for a moment or so before Mr. Tyler bid $87,000. Mr. McCanna had evidently bid as high as he was authorized to do, and as there were no further offers the property was knocked down to Mr. Tyler at the figure given. The entire transaction occupied less than five minutes and there were but these two bidders. It was rumored that Mr. McCanna represented the Gorham Mfg. Co., but he refused to say anything about the identity of the parties for whom he was acting.

The price seemed to be regarded as a fair one by the majority of those present. As one manufacturer put it: "It is difficult to tell just how much stock the company have on hand, but from what I have seen, it seems to me that the figure was as large as one could have anticipated that the plant would bring." It is not known what will be done with the plant. Mr. Tyler was unable to say as to this, stating that it was too early to make any outlines of future plans until after a consultation had been held. There is a strong feeling, however, that the plant will continue to be operated in this city, for it is understood that the receiver has been running the concern at a reasonable profit.

Among those present at the sale were Colonel Potter, of Potter & Buffinton; Silas H. Manchester, of Fessenden & Co.; Colonel Howard; Mr. Thomas, salesman for a Philadelphia house; L. D. Cole, of the Towle Mfg. Co., Newburyport, Mass., and several retail dealers.

Higher Prices

for Diamonds are certain to come and it is wise to arrange one's affairs so as to profit by them. In this we can render great assistance either from the home office or through our travelers. We are offering a large stock of

LOOSE DIAMONDS,
MOUNTED DIAMONDS
AND COLORED STONES

at prices which to-day are reasonable and a few months hence will be considered very low.
Buy now and take advantage of those prices.

HAYDEN W. WHEELER & CO.,

15 MAIDEN LANE, N. Y.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Company Forming to Make Clocks Wound by Electricity.

WORCESTER, Mass., April 21.—Worcester capitalists are subscribing liberally for stock in a new $300,000 corporation that is being organized by Col. William A. Gile for the manufacture of an electric clock. The new corporation are to be known as the National Electric Clock Co. and the men at the head are Col. C. C. Corbett and William Waite Gile, son of Colonel Gile. The home office is at 505 Colonial building, Boston, and the plant is at Bangor, Me. The plant and the patents are owned by Gen. Joseph S. Smith, of Bangor.

The new clock is run by an electric battery, it being necessary to replenish the battery only once a year instead of winding the clock at least every week.

F. W. Steadley has succeeded Steadley Bros., Carthage, Mo.

Brooch Mountings for Individual Portraits.

14 KARAT ONLY.



Miniature Dimensions, 27 by 21 M/M.

The wearing of Portrait Brooches is the prevailing fad among women and being exceptionally desirable for birthday and other gifts or favors there is a demand for the finer class of these goods that the jeweler will find most profitable to recognize.

ILLUSTRATIONS EXACT SIZE.

Also Bead Necklaces, Shell Hair Ornaments, Back Combs, Side Combs, Barrettes—***all gold trimmed,*** Hat Pins, Hair Brooches, Links, Brooches, Scarf Pins, Gold Belts, &c., &c., &c.



Miniature Diameter, 24 M/M.

DAY, CLARK & CO.,

Makers of Fine Jewelry,

23 MAIDEN LANE, NEW YORK.

14 K. ONLY.

Trade-Mark.

SAMUEL CLARK.
FRANKLIN DAY.
WALLACE S. CAMPBELL.
IRVING G. DAY.
WM. A. COBB.
ADDISON W. ROUBAUD.

New York, April 6, 1901.

Messrs. M. Sickles & Sons, Philadelphia, Pa.

Gentlemen:

We were gratified to see in the last number of the *Keystone* your illustration of the **Leading Manufacturers of Watch Cases** (their chamois bags) and the prominence given to the

ROY

We assure you that we shall continue our efforts to lead them all in the making of irreproachable Solid Gold Watch Cases, and intend to stay where you put us, *i. e.*, "on top."

Yours very truly,

ROY WATCH CASE CO.

SUCCESSORS TO HENRY FERA. ESTABLISHED 1871.

FERA & KADISON,

IMPORTERS AND CUTTERS OF

DIAMONDS.

DIAMOND JEWELRY, PRECIOUS STONES AND PEARLS.

Cutting Works: 1325 Atlantic Ave., Brooklyn.
European House: 21, 23, 25 Loojersgracht, Amsterdam, Holland.

65 NASSAU STREET, NEW YORK.

Hirsh & Hyman, Importers and Cutters of Diamonds.

40 Maiden Lane, NEW YORK.

BLANCARD & CO.

Have Removed

to 96, 98 and 100 Maiden Lane, N.Y.



Absolutely Dust-Proof.

DEMAREST & ECKERSON,

Formerly with B. & W. B. SMITH,

Artistic Show Cases and Store Fixtures,

Telephone, 3898 38th St. 435-437 SEVENTH AVE., NEW YORK.

Importations at the Port of New York.

Weeks Ended April 20, 1900, and April 19, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$68,374	$64,034
Earthen ware	13,129	8,260
Glass ware	7,791	12,957
Optical glass	.....	2,209
Instruments:		
Musical	6,593	18,257
Optical	7,717	7,998
Philosophical	742	1,037
Jewelry, etc.:		
Jewelry	2,729	9,248
Precious stones	59,730	326,318
Watches	11,073	28,649
Metals, etc.:		
Bronzes	269	17,487
Cutlery	30,811	32,392
Dutch metal	2,571	4,625
Platina	56,882	64,122
Plated ware	.....	.....
Silver ware	184	713
Miscellaneous:		
Alabaster ornaments	461	190
Amber	4,748	11,742
Beads	758	2,804
Clocks	1,725	4,529
Fans	7,571	10,404
Fancy goods	5,866	5,543
Ivory	719	4,762
Ivory, manufactures of	350	102
Marble, manufactures of	5,719	14,392
Statuary	1,578	4,511

Receivership of the Lazarus Jewelry Co. Made Permanent.

Macon, Ga., April 20.—The following order has been handed down in the United States Court, in the Lazarus Jewelry Co. bankruptcy proceedings, in an opinion of the Court:

It is now upon consideration ordered, adjudged and decreed that the receivership heretofore temporarily made, be and it is hereby made permanent, and John Randolph Cooper, the temporary receiver, be and he is herby made permanent receiver on the execution of a bond in the sum of $5,000 for the faithful performance of his duties, and

It is further ordered that the complainants do execute a bond in the sum of $10,000 to be responsible for any damages which the defendants or either of them may receive or incur as the result of this application in case the cause should fail on its final hearing, and on the failure to execute said bond within the next 10 days the receivership hereinhefore granted be and the same is annulled and made of no effect.

After the above order was passed, a petition was filed by the attorneys of the creditors calling for a revocation of the discharge from bankruptcy of Max and Arthur Lazarus. The following order was issued by Judge Speer in reference to the petition of the creditors:

The petition of S. Lindenborn, Eichberg & Co., The Duck Brand Co., S. Seward & Co., Carrollton Woolen Mills, Tapp, Leathers & Co., R. Wallace & Sons Mfg. Co., Jacob Strauss & Sons, E. & J. Swigart, E. Ira Richards & Co., Meriden Silver Plate Co., having been read and considered:

It is ordered and adjudged that the defendants therein named, to-wit, Arthur Lazarus and Max Lazarus, do show cause before the United States District Court, at Macon, Ga., on the 29th day of April, 1901, at 10 o'clock A. M., why the discharge in bankruptcy heretofore granted to Max Lazarus and Arthur Lazarus should not be revoked and set aside upon the grounds of said petition.

The Lazarus Jewelry Co., whose affairs have been entangled with legal actions for some time, concerning which an opinion of Judge Speer, of the United States Circuit Court, was published in The Circular-Weekly, March 27, have sent out a circular letter to their creditors.

J. K. Williams, Kingfisher, Okla., has located at Watonga, Okla.

To our line of "B. A. GOLD SHELL" COLLAR BUTTONS, which have been received with such favor by the trade, we have JUST ADDED a line of LEVERS of like quality and finish. They are solderless and, we believe, the finest lever buttons ever produced. We bespeak for them your consideration.

B. A. BALLOU & CO.,
Providence, R. I.

KNICKERBOCKER SPECIAL
—AND—
South-Western Limited,
Famous Trains between
BOSTON, NEW YORK, WASHINGTON,
CINCINNATI, CHICAGO, ST. LOUIS,
VIA
Big Four Route
AND
NEW YORK CENTRAL, BOSTON AND ALBANY, CHESAPEAKE AND OHIO.
Cafe, Library, Dining and Sleeping Cars.
W. J. LYNCH, Gen'l Pass. & Tkt. Agt.
W. P. DEPPE, Asst. G. P. & T. A.
CINCINNATI, O.

Fahys 14 FK Cases,
WARRANTED 25 YEARS,
have Solid Gold Bows and Joints
Hand Engraved.

The True Blue
Beaded Label
French Watch Glass
Ask your jobber for this France label
"Clear and Bright and Labeled Right"
Note the
and beware of imitations
SUSSFELD, LORSCH & CO
Wholesale Agents
NEW YORK: 37 Maiden Lane
PARIS: 21 Rue de l'Echiquier

Samples at New York Salesroom, 41 UNION SQUARE.

LOVING CUPS.
EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING 925 FINE

Jno. W. Reddall & Co.,
NEWARK, N. J.

TRADE-MARK.

1852-1901.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.
OFFICE AND FACTORY, 91 SABIN STREET,
PROVIDENCE, R. I.

The Mauser Mfg. Co.,
Silversmiths.
Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK
"Watch Our Ads."

BRANCHES:
CHICAGO, 126 State Street; Jack Stanley, Representative.
NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,
MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.
860 Broadway,
UNION SQUARE. NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,
Smith's Pat. Blade is made of german silver when plated wears indefinitely and the thin strip of steel inserted is ALWAYS SHARP.
TRADE USD MARK
9 MAIDEN LANE, N. Y.

Death of a Noted Mineralogist and Mining Expert.

Richard P. Rothwell, editor of the *Engineering and Mining Journal*, who was noted as a mining engineer, as a mineralogist and as metallurgist, died, Wednesday, at his home, 250 W. 139th St., New York. No man in the country was more eminent than Mr. Rothwell in the lines he pursued.

The deceased was born at Ingersoll, Ont., Canada, May 1, 1837, and was educated at Trinity College, Toronto, Rensselaer Polytechnic Institute, Troy, the Imperial School of Mines, Paris, and the Mining Academy, at Friedburg, Saxony. He commenced work in 1862 in England, coming back to America in 1864, to the coal region of Pennsylvania, where he had charge of large interests, and designed and built the largest wire rope plant in the world. Mr. Rothwell's practice as a mining engineer rapidly increased until he was forced to move to New York, in 1873. Shortly afterward he acquired an interest in the *Engineering and Mining Journal* and was its editor until his death, being likewise president of the Scientific Publishing Co., who publish this paper and many scientific books of interest.

One of Mr. Rothwell's most noted works, which he commenced to publish in 1892, is known as "The Mineral Industry," an encyclopedia of mining and metallurgy, which is issued annually. Mr. Rothwell was a member of many clubs and societies, and was the recipient of many honors and decorations of distinction, both at home and abroad. He had charge of the statistics of gold and silver for the census of 1890.

McConahay-Sharp Jewelry Co. File Articles of Incorporation.

SALT LAKE CITY, Utah, April 16.—John N. Sharp has secured a half interest in the jewelry business of William M. McConahay, this city. The business will be continued by the McConahay-Sharp Jewelry Co. Articles of incorporation have been filed with the County Clerk. The capital stock is $12,000, divided into 120 shares of the par value of $100 a share.

The stockholders are John Sharp, with 30 shares; W. M. McConahay, 50 shares; John N. Sharp, 40 shares. John Sharp is president of the company; William M. McConahay, vice-president and manager; John N. Sharp, secretary and treasurer. These also form the directorate.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended April 20, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$240,226 12
Gold bars paid depositors	165,700 39
Total	$405,926 51

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

April 15	$41,510
" 16	47,540
" 17	67,450
" 18	21,264
" 19	24,782
" 20	37,669
Total	$240,215

For More Than 50 YEARS the Lion, the Anchor and the letter G have been the accepted test of Sterling Quality in *Silverware*

GORHAM SILVER IS GRAND PRIX SILVER

TRADE MARK



STERLING

GORHAM M'F'G CO.

Silversmiths

Broadway and Nineteenth Street, New York

BRANCHES

NEW YORK
21-23 Maiden Lane

CHICAGO
131-137 Wabash Avenue

SAN FRANCISCO
118-120 Sutter Street

WORKS: Providence and New York

La Vallieres

The newest in the jewelry line—neat, tasty pendants made up in various designs of pearl ornamentation, with baroque pearl drop pieces, attached to necklaces of 10k. rope and cable patterns.

$7 to $10 Complete.

Also a fine line of baroque pearl scarf pins, from

$2.75 to $5,

set with and without diamonds.

These are the goods which you require to stimulate Spring business. They are having a run.

Henry Freund & Bro.,

THE JEWELRY HOUSE,
9, 11 and 13 MAIDEN LANE,
NEW YORK.

Many new designs in Elk Goods.

Decision In Re Memorandums.

Opinion on the Question as to When Right to Sell Includes Right to Pledge.

An interesting opinion on the question, when the right to sell jewelry includes also the right to pledge the same, was handed down by the Appellate Term of the Supreme Court, Friday. The decision was on an appeal by Harris Baruch and another, pawnbrokers, from a judgment of the Municipal Court granted to Charles Ludwin, jeweler, who has sued the pawnbrokers for conversion of jewelry pledged with them by an agent of Ludwin. The opinion, which is written by Judge Leventritt, reverses the judgment with costs and reads as follows:

SUPREME COURT—APPELLATE TERM.

Present: Hon. Henry Bischoff, Jr., P. J.; Hon. David Leventritt and Hon. John Proctor Clarke, J. J.

CHARLES LUDWIN, Respondent,
vs.
HARRIS BARUCH and another, Appellants.

Appeal from a judgment in favor of the plaintiff, rendered in the Municipal Court of the City of New York, Borough of Manhattan, for the Second District.

Geo. W. McAdam for appellants.

Leventritt, J.:

Judgment was rendered below in favor of the plaintiff in an action in conversion brought to recover of the defendants, who are duly licensed pawnbrokers, the sum of $166, being the value of certain jewelry pledged by the plaintiffs' salesman, one Fröhlich, without the former's knowledge or consent. Although the plaintiff demanded the return of the goods, they made no tender of the sum of $78, advanced by the defendants.

The agreement between the plaintiff and Fröhlich, placed in evidence, as well as the testimony, show that he was an agent with an unrestricted, general power to sell; that many pieces of jewelry were continuously in the regular course of the business supplied to him.

There is nothing in the record showing knowledge on the part of the defendants that Fröhlich was not the true owner, and nothing in any wise impugning their good faith.

There being power to pledge flowing from the general power to sell, where the agent or factor has possession of the goods (Pegram *vs.* Carson, 10 Bosw., 517), it follows that the defendants acquired a special property in the jewelry to the extent of their advances; that no action in conversion will lie against them and that they are entitled to retain the goods until their lien has been satisfied (Fitzgerald *vs.* Fuller, 19 Hun, 180; Smith *vs.* Clews, 105 N. Y., 286; 114 N. Y., 190). While the maxim that no one can confer a better title than he himself has protects an owner against the acts of an agent converting property to his own use, the rightful owner may nevertheless be estopped by his own acts from asserting his title. "If he has invested another with the usual evidence of title, or an apparent authority to dispose of it, he will not be allowed to make claim against an innocent purchaser dealing on the faith of such apparent ownership." (Smith *vs.* Clews, 114 N. Y., 190, 194; McNeil *vs.* Tenth National Bank, 46 N. Y., 325). The extent of the agent's authority may always be shown, and where it appears, for instance, that in place of a general power to sell, he received the goods merely for disposal to a specified third party, an innocent purchaser or pledgee will not be protected. (Heilbronn *vs.* McAleenan, 16 St. Rep., 957; Anderson *vs.* McAleenan, 29 St. Rep., 406.) In this case the plaintiff vested Fröhlich with more than the naked possession for a particular purpose. By virtue of the general power of sale and disposition resting in him, he had the indicia of ownership, on which the defendants were justified in relying. Having parted with valuable consideration on the faith of it, they are entitled to reimbursement before being compelled to surrender or return the property.

Judgment reversed and new trial ordered, with costs to appellants to abide the event.

When asked if the general language of



Trade-mark.

GUARANTEED FOR TWENTY-FIVE YEARS.

THE NEW STYLES OF

CROWN 14k. FILLED

Cases represent a distinct improvement in shape, ornamentation and general finish over any previously shown. The quality is the same that has, in thousands of instances, withstood over a quarter of a century of wear. The Crown trade-mark means proved merit.

THE NEW STYLES OF

LION 10k. FILLED

Cases will still further prove their claim to be "first in style and worth" in the 10k. grade. The patterns are in great variety and equal those on the highest-priced gold cases. Most jewelers consider these cases the best selling and most profitable to handle of all watch cases.



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Death of George W. Gooding.

CENTRAL FALLS, R. I., April 19.—George W. Gooding, for 20 years in the jewelry business here, died Wednesday, after an illness of four days, of pneumonia.

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Philadelphia Branch of The Jewelers' League Forms Aid Society.

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The gentleman credited with having originated the Aid Society and comprising the committee are: B. H. Lyon, manager of the G. S. Lovell Clock Co.; William F. Michael, with Roller & Speidel: Abe Sickles, 726 Chestnut St.; Richard Pinkstone, 20th and South Sts.; J. Stemler, 611 Sansom St.; William G. Blair, 804 Chestnut St., and W. H. Long, J. E. Caldwell & Co. Tickets can be obtained from any of the committee.

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GOOD THINGS

ARE OFTEN IMITATED.

The Larter Shirt Stud

is no exception to this rule, for it is flattered by numerous imitations, some good, some not so good.

But in the field of shirt studs there is only

ONE BEST,

THAT'S

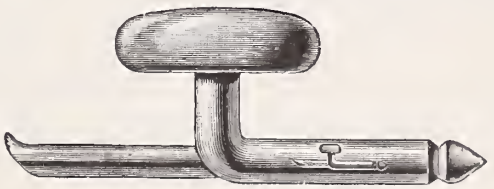
THE LARTER STUD

Absolutely filling every requirement of a shirt stud.

Thoroughly protected against infringement by U. S. Government Patents,

Dated: December 13, 1898, December 18, 1900, February 5, 1901.

Customers also protected from these imitations by our trade-mark, which is stamped on the barrel of every stud.



WHY BUY ANY OTHER?

MADE BY

Larter, Elcox & Co.,

21 & 23 Maiden Lane,

NEW YORK.

La Vallieres

The newest in the jewelry line—neat, tasty pendants made up in various designs of pearl ornamentation, with baroque pearl drop pieces, attached to necklaces of 10k. rope and cable patterns.

$7 to $10 Complete.

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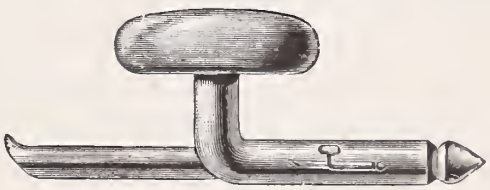
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NEW YORK.

"That New Thing"

Looks Like A Walnut.



Made Like A Walnut.

Is a Walnut.

Made in sterling silver and finished in French Grey (other finishes if desired). It is nicely and substantially made, is jointed and contains "a mirror, a powder puff, a salts bottle, a pin cushion and a photograph holder;" or, if you desire, we make it to be us d as a "coin holder." Inside is gilt.

Used as a CHARM from chatelaine or guard chain Price is exceptionally reasonable. Send in your orders early.

Leys Christie & Co. MANUFACTURERS

65 Nassau St., New York.

The National Self-Winding Clock Is ALL Inside of the Case

Winds Itself AND Strikes Too

No Outside Wires Necessary
Lever Movement
Has Balance Set in Jewels
Sliding "Contact" (Perfect)

Will Run In Any Position Or While Being Carried From One Room To Another

GUARANTEE *Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.*

We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK Co.
MANUFACTURERS OF
Self-Winding and Synchronizing CLOCKS
Address Dept. 2 Bristol, Conn.

Death of Simon Castelberg.

BALTIMORE, Md., April 20.—Simon Castelberg, junior member of Castelberg & Sons, proprietors of the Castelberg's National Jewelry Co., of Baltimore and Washington, D. C., died, Thursday, at Atlantic City, N. J. Several weeks ago Mr. Castelberg fell from his horse. Serious results were not expected at the time, but subsequently spinal meningitis developed and death followed quickly. Mr. Castelberg was the son of J. Castelberg, and was one of the energetic young business men of Baltimore. He was born and educated in this city, graduating from the City College about seven years ago.

Two years ago he was made a junior partner in the firm. He was a Mason and a member of the Phoenix Club, of the Fraternal Order of Eagles, and of Western Star Council, Jr. O. U. A. M. He was very popular in Jewish society circles. The funeral was held here, today.

Arrested While Stealing Chain Links from Employers.

ATTLEBORO, Mass., April 22.—Charles Reynolds, a polisher for the D. F. Briggs Co., was arrested this morning in the act of stealing chain links, and in the District Court pleaded guilty and was placed under $1,000 bonds to go before the Superior Court the first week in June. Reynolds had always been considered a reliable man and had been with the firm five years. He had been suspected and watched for several months. When arrested he had eight pounds of gold chain links in his pockets, valued at 80 cents an ounce, which he would have sold to a fence for 10 cents an ounce. In Reynolds's house were found braeelets, charms, lockets, gold chain, links and bits of precious metal.

Thieves broke the plate glass window of the jewelry store of D. L. Switzer, Staunton, Va., Friday night, and stole from the window all the articles within reach, amounting to $372.

United States Watch Co. Purchased by Philadelphia Watch Case Co.

The Philadelphia Watch Case Co., Riverside, N. J., have bought the United States Watch Co., Waltham, Mass. The business was turned over April 17. The new owners intend to enlarge the business and improve the present existing conditions, and every necessity required to effect the same will be carried out. They will boom the business.

The United States Watch Co. were the outcome of the Waltham Watch Tool Co., purchased in 1883 by Charles Vander Woerd immediately after resigning his position as superintendent of the American Waltham Watch Co. factory. The company were then making a variety of jobbing tools for watchmakers. After the transfer to Mr. Vander Woerd the company were regularly incorporated and engaged in the manufacture of watch manufacturing tools. It was eventually decided to manufacture watches. There was some controversy with the American Company about carrying on manufacturing of timepieces under the old name, and it resulted in the new company incorporating under the name of the United States Watch Co. and the older company changing their corporate name to the American Waltham Watch Co. Mr. Vander Woerd continued for several years to be superintendent and general manager, but eventually more capital was needed and Emil Hammer took hold, supplying the money and becoming treasurer and financial manager. Mr. Vander Woerd and Mr. Hammer have been dead several years, and the latter was succeeded by his brother, who was virtually in charge at the time of the sale.

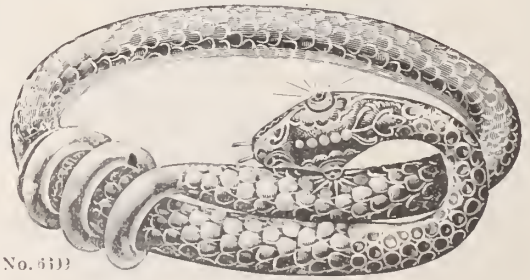
The purpose of the Philadelphia Watch Case Co. is to have a large output of high grade watches, and it was for this purpose that the United States factory was purchased.

Owing to misstatements in daily newspapers it has been reported that the Trenton Watch Co., Trenton, N. J., were the purchasers of the United States plant, but the Trenton company are not concerned in the matter in any way.

"Alice Nielsen" Serpent Bracelet

THE FAD OF THE HOUR.

MADE IN STERLING SILVER.



No. 619

FINISHED IN ROSE, 18 K. GREEN GOLD AND WHITE.

PIONEER MANUFACTURERS OF
STERLING CHATELAINE BAGS AND PURSES.
ALL STYLES OF MESH.
WHITING & DAVIS. NEW YORK, 14 JOHN STREET. FACTORY, PLAINVILLE, MASS.

Report of Another Silver Plate Consolidation Denied by Parties Mentioned.

The Hartford, Conn., *Times* published the following news in its issue of April 17:

"Negotiations are under way for the organization of a combine of silver plating concerns against the International Silver Co.

"The movement has its start in New York, and the firms that have been approached are the following: Simeon L. & George H. Rogers Co., Hartford; William A. Rogers Co., limited, New York; C. Rogers & Bros., Meriden; R. Wallace & Sons Mfg. Co., Wallingford, and the American Silver Co. (formerly the Bristol Brass & Clock Co.), Bristol.

"Other independent concerns are to be invited to join in making this combination against the International and the promoters claim that a strong consolidation can be formed. Letters from New York, briefly setting forth the proposition, were received by the Connecticut firms, this morning."

In order to ascertain what truth there might be in the above, THE JEWELERS' CIRCULAR-WEEKLY has inquired of all the concerns referred to, and has received the following statements:

R. Wallace & Sons Mfg. Co.: "We beg to say that the first knowledge we had of the matter was the article which appeared in the newspapers, and we have no other knowledge. The article was entirely without foundation so far as we are concerned."

The American Silver Co.: "The announcement of the Hartford *Times*, so far as it pertains to the American Silver Co., is incorrect."

The Simeon L. & George H. Rogers Co.: "In regard to consolidation of silver firms to fight the trust, would say that we know nothing definite regarding the matter. We heard that it was rumored that such a movement was on foot, not for the consolidation of concerns, but merely the combination of these firms, in an effort to control prices. Would say that this company has not been asked to join any such combination and we treated the story as simply a rumor."

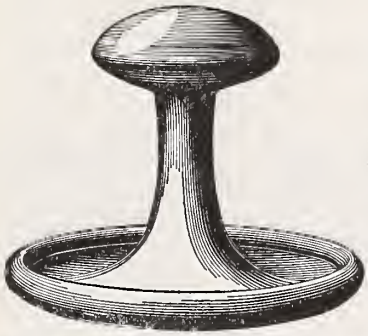
President C. B. Rogers, of C. Rogers & Bros., Meriden, Conn., is quoted as saying that so far as C. Rogers & Bros. are concerned there is absolutely no truth in the reported combine.

William A. Rogers, the general manager of the William A. Rogers, Ltd., was seen at the New York salesrooms of the company, 12 Warren St., yesterday afternoon, and said that the report that his concern were to go into a combination with other silver ware manufacturers of Connecticut, was not true in any way. The William A. Rogers, Ltd., he said, were independent of all others at the present time and would remain so.

F. C. Bennett & Co., Gloversville, N. Y., have been making extensive improvements, the most noticeable being the widening and deepening of their floor space, giving much needed additional room.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? Because of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read **"The Story of a Collar Button, with Illustrations,"** which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

Death of John W. Steele.

NEW ORLEANS, La., April 19.—John W. Steele, who was traveling in this city for C. G. Alford & Co., jobbers in watches and jewelry, New York, died suddenly, Thursday, of Bright's disease, in the St. Charles Turkish bath establishment. Wednesday evening Mr. Steele, accompanied by D. W. Cooke, went to the bath, and while in one of the private sleeping rooms began to feel ill and complained of pains in his throat and chest. He eventually fell asleep, but in the morning felt worse and Dr. Sexton was sent for. The physician made an examination and went away, and when he returned, 10 minutes later, Mr. Steele was dead. Death was pronounced to be due to an aggravated case of Bright's disease. Mr. Cooke took charge of the remains, which were removed to an undertaking establishment and later shipped to Mr. Steele's family in New York.

Mr. Steele was the best known traveler who has ever come to New Orleans, having visited the jewelers of this city for 51 years. His popularity was unbounded, both within and without the jewelry trade, and no visitor from the north was ever more thoroughly welcome than "Uncle John," as he was generally known.

John Wesley Steele may truly have been termed the dean of American traveling jewelers. For more than half a century on the road, he was known personally to the entire jewelry trade of the south, while by the merchants in the manufacturing and jobbing trades of the east he was considered a traveler and salesman without a superior in his line.



THE LATE JOHN W. STEELE.

Mr. Steele was born in Warren County, N. J., Sept. 13, 1832, and was the son of Robert Steele, a Justice of the Peace and mill owner of his native place. After receiving his education he commenced his business career as a boy in the employ of Carter & Pierson, now Carter, Hastings & Howe. This was about 1847, and within three years he had so mastered the jewelry business that he commenced traveling for the firm about 1850, becoming a partner a few years thereafter. From the first Mr. Steele traveled in the south and continued over this territory throughout his life. About 1859 he severed his connection with Carter & Pierson and formed the firm of Douglas & Steele, manufacturing jewelers, in Brooklyn. As their business was principally with the south it was completely wiped out by the Civil War, which broke out a few years later. Mr. Steele, after the war, resumed his connection with John R. Pierson, who was then in business for himself. About 1870 he formed the firm of Brainard & Steele and continued for some time alone after Mr. Brainard's death, 10 years later.

In the Fall of 1886 Mr. Steele was compelled to make an assignment, and at once took a position as southern traveler for C. G. Alford & Co., which position he continued to fill until Thursday last. In his 15 years' connection with this house he added materially to its growth, and in the language of Mr. Alford, the firm have never had a man so important to them or whose work was such a factor in the development of their business.

Mr. Steele knew practically every jeweler in the south, from Texas to the east and from the Mason and Dixon line to the Gulf, for the past half century, and his contact with them resulted in the strongest kind of friendship, which gave him a hold on his customers that was generally looked upon as remarkable. He was a man of natural magnetism and was not only generally popular but constantly made friends that he retained ever afterward. He was of large physique, about five feet 11 inches in height and weighed over 260 pounds. To the trade he was familiarly and affectionately known as "Uncle John." He was noted for the high standard of commercial morality which marked his entire career, and his honesty, integrity and ability.

Mr. Steele was married in 1859 to Miss Mary A. Block, of Girardeau, Mo., and his widow, three sons and four daughters survive him. Of his sons, two are in the jewelry business, John W. Steele, Jr., with C. G. Alford & Co., and Robert B. Steele with Kohn & Co. The third, is an electrical engineer. The deceased was a member of St. John Lodge, F. & A. M., of Newark, and was one of the charter members, No. 18, of The Jewelers' League. He belonged to no other clubs or fraternities, devoting his entire time to his business and his family. The funeral services were held, Sunday afternoon, from his late residence, 374 Jefferson Ave., Brooklyn, and were largely attended and marked by an unusual number of floral offerings. The interment took place the same day at Greenwood Cemetery.

Dio A. Hauk, Logansport, Ind., has sold out to H. B. Smith and Warren Flynn. Mr. Hauk expects to relocate in the west.

DUEBER-HAMPDEN WATCHES.

Largest Distributors in AMERICA.



No Goods Sold at Retail.

John W. Fleerwood & Co.

No. 3 Maiden Lane, New York.

Connecticut.

Walter Ingraham and family, Bristol, have returned from Bermuda, where they spent the Winter.

Porter & Dyson, New Britain, will supply the class pins for the freshmen of the high school of that city.

The factory of Landers, Frary & Clark, New Britain, was damaged by fire starting from a gas jet, April 18, to the extent of $300.

S. Simons, of Simons & Co., New Haven, has been issued permits to erect a frame house and a brick building on Willow St., New Haven.

The manufacturers of Bridgeport, including the International Silver Co. and the Bridgeport Brass Co., have organized for mutual protection.

The shareholders of the N. Olsen Co., recently incorporated to do business at Bridgeport, are: Amelia Olsen, 16 shares; N. Olsen, 15 shares; L. Miller, 1 share.

J. Hart Welch, president of the Bristol Brass and Clock Co. and the E. N. Welch Mfg. Co., has returned to his home in Forestville, after spending the Winter months in Florida.

A man who smashed a window in the store of Simons & Co., New Haven, was arrested for attempting burglary, but he was fined $10 in court on the simple charge of injuring private property.

An official of the International Silver Co. says the report that the sterling silver hollow ware department was to be moved from Factory L (Simpson, Hall, Miller & Co.) to Factory M (Simpson Nickel Co.) is without foundation.

D. J. Gale, one of the old time clock men of Bristol, is dying at his home. He is afflicted with an incurable disease and is expected to live but a few days. Mr. Gale was the inventor of Gale's calendar attachment for office clocks.

The affairs of receiver H. Wales Lines, of the defunct Meriden Bronze Co., were practically wound up in the Superior Court at New Haven, April 12. On the claims of John F. McDonnell and James J. Walsh, salesmen of the concern for board during

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:
D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.

65 NASSAU STREET,

Main U. S. Branch and Case Works { CINCINNATI, OHIO. NEW YORK.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND.

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

JULES JÜRGENSEN

Watches and Chronometers

Have Received the Highest "Possible" Award,

Paris—"The Grand Prix"—1900

Sole Agents, SCHULZ & RUDOLPH,

28 John Street and 65 Nassau Street, NEW YORK.

OMEGA WATCHES.

Always good sellers and profitable. Prices not advertised in any journal.

DO YOU SELL THE OMEGA?

The Omegas are made in 6 different grades; from 7 to 21 jewels, adjusted; in 10 and 11 ligne; 0, 12 and 16 sizes; fitting American cases; also steel cases and fancy cases for these movements.

SEND FOR PRICE-LIST.

EDMOND E. ROBERT, 3 Maiden Lane. } SELLING AGENTS. { **CROSS & BEGUELIN,** 17 Maiden Lane.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,
COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

SEASONABLE GOODS.

Cameos, Mounted in Gold for Bodice Pins.
Screw Ear Drops, 128 Styles, all Colors of Stones.
Turquoise Matrix in Brooches, Rings and Scarf Pins.

E. L. SPENCER & CO.,

NEW YORK OFFICE:
9-11-13 Maiden Lane.

53 Aborn Street,
PROVIDENCE, R. I.

the early part of the insolvency proceedings, Mr. Walsh was allowed one-half of his claim of $88 while Mr. McDonnell was allowed nothing on his claim of $66 for board. An order was passed by the Court to pay a claim of $220 to the city of Meriden for sewer assessments.

City Treasurer Charles C. Strong, Hartford, was in the jewelry business for a number of years previous to becoming a member of the firm of Strong & Woodruff, retail hat dealers.

At the annual meeting of the Wallingford Board of Trade, the following officers were elected: President, W. J. Leavenworth; vice-presidents, Andrew Andrews, John J. Prior, C. D. Morris; secretary, R. D. Perkins; treasurer, W. H. Newton; directors for three years, George D. Munson, A. I. Martin, William Luby, Jr., R. E. Badger, L. M. Hubbard.

Boston.

At a meeting of the Ancient and Honorable Artillery Co., held last week, Marcel N. Smith, of Smith, Patterson & Co., was elected to membership in that organization.

The Boston Co-operative Clock Co. have filed a certificate of organization with the Secretary of State. The capital is $5,000 and the officers of the company are Abram Tartakoff, president, and Benjamin Huberman, treasurer.

As the result of an investigation by the police, James W. McDermott, 16 years old, an employe of Smith, Patterson & Co., was arrested last Wednesday on a charge of larceny. During the last two weeks five clocks, valued at $23, disappeared, and McDermott is alleged to have taken them.

The police are trying to find the three men who, on last Tuesday evening, stole a tray of rings from the store of Abraham Lipkin, 33 Green St. According to Mr Lipkin the three strangers entered his store about 10 o'clock and asked to be shown some rings. After they had gone he discovered that 36 rings, valued at $80, were missing. He made an unsuccessful attempt to find the men and then reported the case to the police.

Some time between last Saturday night and Monday morning the jewelry store of Alexander Romm, 92 Stamford St., West End, was entered by false keys and the following articles stolen: One ladies' diamond ring, 12 Liberty watches, two china clocks, one small black clock, three gold filled chains, 35 gold plated rings, three pairs of opera glasses, five dozen charms, three dozen stick pins, 60 bracelets, one dozen table spoons, one rope pattern gold chain.

An alarm was sounded late on the afternoon of Patriots' Day, April 19, for a fire on the third floor of the four-story stone building at 364 Washington St., in the rooms occupied by Woodman-Cook Co., dealers in silver plated ware. The fire started from some unknown cause and was discovered by a fireman on a passing electric car, whose attention was called to smoke curling about the window casings. He immediately sounded the alarm. Fred. W. Rauskolb, a gold beater, sustained a slight damage, the total loss being estimated at $500.

Canada Notes.

TRADE CONDITIONS.

Business has been quiet for the last few weeks, for which the backwardness of the season may to some extent account. The change in ladies' fashions, caused by the discarding of the blouse, has seriously affected the jewelry trade, as the pins, buttons, links, etc., worn with the blouses are no longer in vogue. The watch trade is fairly good and diamonds are selling well, considering the season. The clock trade is in a satisfactory condition and has latterly been better than for some years past. The bulk of the sales are the ordinary staple goods of the cheaper grades. There is little demand for porcelain clocks. They have never been popular here and are now less so than ever. Black wooden and black enameled iron goods suit the popular taste for a medium priced article. The souvenir trade promises well and wholesalers report large orders, as retailers closed last season's business with but small stocks on hand. There is a tendency on the part of jewelers to confine themselves to high grade silver goods in this line, and leave the trade in cheap metal lines to the department stores and fancy goods dealers.

The stock of F. Hogue & Co., Montreal, has been sold.

J. Pyefinch, Portage La Prairie, Ont., has suffered some small damage by fire; insured.

A. McTaggart has issued a writ against George Knowles, jewcler, Sandon, B. C., for $800.

E. J. Smith, Toronto, is offering a compromise of 40c. on the dollar to his creditors.

J. Hamilton, formerly of Kingsville, Ont., has removed his business to Ridgetown, Ont.

Henry K. Patterson, jeweler, Lakefield, Ont., has given a chattel mortgage for $117 to D. Conroy.

Harry Stenson, jeweler, Kaslo, B. C., has given a chattel mortgage for $1,585 to Gertrude Newswander.

C. H. A. Grant, manager of the Montreal Watch Case Co., is traveling in the Lower Provinces.

F. K. Dahl, who forged a number of checks on the jewelers of Victoria, B. C., has been committed for trial.

H. K. Danford, who was recently with the Montreal Watch Case Co., has engaged with Smith, Patterson & Co.

Richard Moses Pierce, Montreal, is doing business as wholesale jeweler, under the name of "The Montreal Jewelry Co."

George Appleby, for many years with James A. Pitts, jewelry jobber, Montreal, has left to take a position with Alfred Eaves.

B. & H. B. Kent, Toronto, have recently put in a new store window which will afford greater space for the display of their goods.

Alfred Eaves, Montreal, is making extensive alterations and additions to his premises, whereby they will be nearly three times larger.

T. D. Spike has just moved into new quarters on Barrington St., Halifax, N. S., directly opposite the city hall, which have been tastefully fitted up.

I. W. Vidito, of M. S. Brown & Co.'s jewelry establishment, Halifax, N. S., has just returned from a business trip to Boston, New York and Philadelphia.

L. H. Hills, manufacturing jeweler, Nanaimo, B. C., has received a stock of diamonds and jewelry and now carries one of the best assorted stocks in the province.

The Canadian demand for high grade watches is still very active. A. R. Harmon, of the American Waltham Watch Co., says that it continues to be impossible to fill orders for these goods.

Mr. Grundy, of the Toronto Silver Plate Co., is closing at Sydney, Australia. He has opened a number of new accounts and extended the business of the company.

H. W. Patterson, of Smith, Patterson & Co., was in Montreal last week in the interests of the firm's business and afterwards left for Toronto, in the company of A. R. Harmon, of the American Waltham Watch Co.

George E. Trorey, Vancouver, B. C., is spending a few days in Toronto, where he was formerly in business. He has prospered exceedingly on the Pacific coast and has recently fitted up in Vancouver perhaps the finest jewelry store west of Winnipeg.

Benjamin Kent, of B. & H. B. Kent, Toronto, leaves Boston on the 24th inst. for Liverpool per steamer *New England*, accompanied by Mrs. Kent and daughters. They will be absent for two or three months, during which time Mr. Kent will visit the leading markets of the European continent.

It is understood that the property at the corner of Bay and Wellington Sts., Ottawa, has been sold to G. Seifert & Sons, jewelers, of Quebec. The tenants have been notified to vacate by May 1, when the necessary alterations to the building will be made so as to turn the residences into a factory, which the above firm will operate.

New clocks have been placed at all the terminals of the Canadian Pacific railway, which are guaranteed not to vary more than 30 seconds from the standard time in a week. Any of them found not to do as guaranteed will be discarded at once. All stations along the lines are now being supplied with new clocks, and in future it will be necessary for all trainmen to carry standard timepieces.

The J. E. Ellis Co., Toronto, are displaying an elegant piece of workmanship of their own manufacture, being the Toronto Bowling League championship trophy for the season of 1901, won by the Q. O. R. Bicycle Club, which they have just finished. It consists of a silver shield of chaste design having a suitable inscription, surmounted with crossed bowling pins and bowls, the shield encircled by a gilt laurel wreath and the whole being solidly mounted on golden oak.

Benjamin Chapman, jeweler, Toronto, who died last month, left an estate valued at $7,352.56, consisting of stock in trade, $6,000; cash, $802.56; debts and notes, $500; household goods, $50. R. Watson and his son Edward are executors. The business on Yonge St. is to be sold within one year, and either son to be given the right of purchase. The residue is to be divided among the five children: Mrs. Watson, Mrs. S. R. Hanna, William James. Edward Gilbert and Benjamin Montgomery.

Henry S. Poole, of Halifax, N. S., who has just retired from the active management of the mines of the Acadia Coal Co., has been presented with a handsome silver set by the directors of the company. It is considered the handsomest set ever seen in Halifax. It is in the form of a punch bowl and ladle and claret jug, a suitable inscription being engraved on the two larger pieces. The bowl and jug are copies of similar articles said to have been made use of on one of the ships of the Spanish Armada. The jug, or flagon, standing about 18 inches high, is of Florentine design, the chasing in high relief being very elegant and striking. The plate was manufactured in Great Britain. It is contained in a handsome mahogany case, brass clamped.

Trade Gossip.

The Simeon L. & Geo. H. Rogers Co., Hartford, Conn., have issued a circular regarding Rogers trade-marks and presenting a statement showing the relation of the members of the company with the original manufacturers of Rogers silver plated ware in 1846.

A fine line of silver mesh chatelaine bags and purses has just been gotten ready for the market by D. Stone & Son, 532-534 Broadway, New York. These bags are made in a number of different styles of mesh, some of which are entirely new and all of which are attractive enough to assure a ready sale.

Henry Freund & Bro., 9 Maiden Lane, New York, are showing a line of new La Vallieres, made up in various designs of pearl ornamentation with baroque pearl drop pieces attached to necklaces of 10 karat rope and cable patterns, which they are selling at from $7 to $10, complete. This line is one which up-to-date jewelers cannot afford to overlook.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

BOSTON, MASS., L. E. Kirstein (A. J. Lloyd & Co.), Imperial.
CARBONDALE PA., J. E. Burr (W. Burr & Son), Manhattan.
MIDDLETOWN, N. Y., J. K. Wiggins, Herald Square.
PHILADELPHIA, PA., L. Sickles (M. Sickles & Sons), Imperial.
TITUSVILLE, PA., F. L. Nuse, Astor.


No. 202.

PITZELE & BASCHKOPF,
Makers of..... FINE DIAMOND MOUNTINGS,
12 Maiden Lane, - - - - New York.
Our Styles and Prices Can't Be Beat.
CALL AND BE CONVINCED.


No. 205.

Philadelphia.

TRADE CONDITIONS.

Trade among the big retail jewelers was livelier last week than any other three weeks of the current year. The volume of business was vastly increased by the large number of fashionable weddings. At one wedding alone, that of Miss Whelan and Craig Biddle, it is estimated that $50,000 was spent in gifts of gold and silver. There are indications that the Spring trade, though somewhat belated, will be heavier than ever before.

Herman Naegele has removed from 55 N. 13th St. to 1220 Filbert St.

J. H. Knerr, Camden, N. J., is in California with his wife on a pleasure trip.

Lou. Sickles, of M. Sickles & Sons, was in New York, last week, three days on business.

John Martin has returned from Florida and resumed his old duties with Simons, Bro. & Co.

The store of E. W. Mitchall, 619 Market St., was robbed of $300 worth of jewelry last Monday night.

Howard Stratton has sold out his retail store in Mt. Holly and is now with H. N. Bolte, Atlantic City.

Al. Metzner, retail jeweler, 916 Passayunk Ave., is reported to be so ill that his life is despaired of.

William Keifer, watchmaker, has left Wanamaker's and opened a retail store at 15th and Cumberland Sts.

O. F. O'Neill, Kensington Ave. and Cumberland St., has had some handsome new cases added to his store.

Jeremiah Neill and John Lang, two Sansom St. jewelers, retired from City Councils at final sessions of the old councils.

William Kammerer, Jr., formerly in business with his father at 20th St. and Fairmount Ave., is now with Francis Pritty, jobber.

Elwood Bailey, until recently a retail jeweler at 8th and Chestnut Sts., has opened a jewelry auction house at 227 N. 9th St.

Charles Paasch, watchmaker, Newburgh, N. Y., has taken a position with Simons, Bro. & Co., succeeding William H. Todd, resigned.

E. P. Percival, 221 N. 8th St., rented a store in 9th St., near Chestnut St., last week, and is now conducting a series of auctions there.

The Western Gold and Silver Refining Co., of Chicago, Ill., have opened a branch office in this city, at 924 N. 3d St., under the management of E. Stern & Bro.

It is stated, though not authoritatively, that the shad dinner of the Jewelers' Club, to be given April 30, will be held in the restaurant in the Bourse building.

Simons, Bro. & Co. and William P. Sackett have the contracts for the trophies and prizes to be distributed at the annual relay races of the University of Pennsylvania.

Handsome souvenir badges to retail for $2.50 are to be contracted for by the Knights Templar, of this city, for distribution during the conclave, to be held here in September.

Richard Wilde, Philadelphia agent of the Meriden Cutlery Co., intends to take offices in the new establishment of L. P. White, at the southwest corner of 7th and Chestnut Sts.

Lewis Jackson and Vera Jackson, professional shoplifters, who robbed the jewelry store of Jacob Singer, 1821 Columbia Ave., in January, were last week sentenced to jail for three years each.

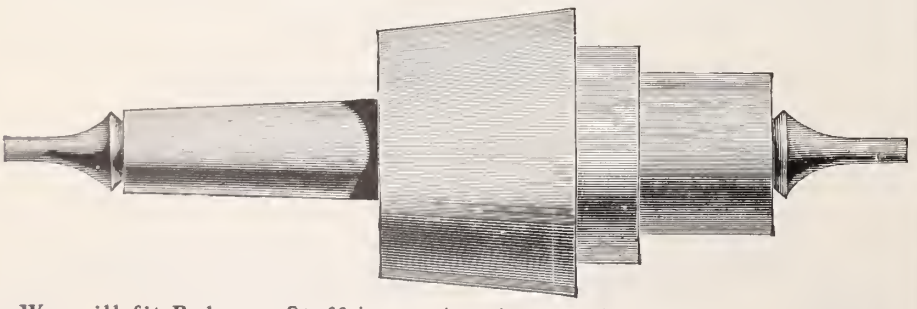
William Linker, of Davis & Galt, is convalescing from a severe attack of tonsilitis. Mr. Linker is also under medical care for an affection of his right eye, which is yielding to successful treatment.

Albert Hart, Frank Allen and Charles B. Lynch, all notorious diamond thieves, who were arrested in this city for robbing the store of S. Desio, 1012 F St., N. W., Washington, D. C., about 10 days ago, were, last Wednesday, held in $1,200 bail and later were taken to Washington.

A partnership change of general interest to the trade was effected recently, when J. E. Caldwell & Co., 906 Chestnut St., changed from a general to a limited partnership under the laws of Pennsylvania, with J. Albert Caldwell, 1531 Pine St.; Hugh B. Houston, 3915 Walnut St.; Frederick Shaw, 400 W. Walnut Lane, Germantown, and Joseph Riley, 3940 Walnut St., as general partners, and Joseph H. Brazier, 1803 Pine St., as special partner. Mr. Brazier contributes $200,000 in cash. The change in partnership went into effect April 1, to continue until March 31, 1903.

The Produce Jewelry Co. have been incorporated to do business at Brookings, S. Dak., with capital, $25,000. Incorporators: Frederick H. Durfee, William R. Kromneid and George P. Hall.





We will fit Balance Staff in any American watch up to and including B. W. Raymond or Crescent St Grades, true balance in flat and round and carefully poise, for **60 cents. Will fit any Cylinder,** not smaller than eleven ligne, for **60 cents.** Any American cock or foot jewel, high-grade ruby or sapphire, duplicated for 17 cents, cash with order. Send broken sample.

ALL ABOVE STRICTLY FIRST CLASS AND EQUAL TO NEW WORK.

THE J. B. FAIRBURN CO., 54 Maiden Lane, New York.

Max Freiman, a jeweler at 802 Washington St., was arrested, Thursday, charged with uttering a forgery. The amount involved is only $6.30, but the circumstances are a little unusual. It is alleged that Alfred Dearing owed Freiman a small amount on a ring which he had purchased. There was some difficulty about the payment and Freiman is accused of having forged Dearing's name to an assignment of the latter's wages. Freiman claims he knows nothing about the affair.

The latest developments in the affairs of the Wilson Jewelry Co. are the sale of all the assets, book accounts and good will of the company by the receiver, Henry S. McPherson, to a number of men interested in forming a new company. The purchase was made on the basis of 55 cents on the dollar. It is impossible to obtain now the names of the men composing the new company, but it is learned on good authority that a meeting will be held on Thursday of this week, at which time the future plans will be made public. It is the intention, however, to continue the business, presumably in the present quarters. An auction is in progress for the purpose of disposing of the old stock, so that the new company may start in with a new and complete line of goods.

Newark.

Ziruth & Moore are succeeded by John N. Moore.

Benjamin Jefferson was arrested at his home in Paterson recently, charged with stealing $100 worth of rings from his employer, a Newark manufacturer.

James Ewing, 26 years old, was arrested at an early hour Tuesday morning of last week, after smashing a large pane of glass in the window of the jewelry store of George A. Scheller, 286 Market St. The prisoner, who said he had no home, admitted his intention to steal a tray of rings and watch chains which had been left over night in the window. Later, when arraigned in the First Precinct Police Court, Ewing was committed, in default of $1,000 bail, to await the action of the Grand Jury.

William Clinton King, 67 years old, died at his home, April 13. He had been confined to his home for 13 months with Bright's disease. Mr. King was a prominent Republican. He was a member of the school board and was at one time Tax Assessor. Mr. King was a jewelry manufacturer, with a factory in Mulberry St., the firm being known as King & Co., but six years ago he retired. His son succeeded him and the firm's name was changed to King & Dreher. Mr. King leaves a widow and four children. He was born in Newark and resided here all his life.

Lancaster, Pa.

J. M. Kryder has opened a jewelry store at Denver, this county, with an extensive stock.

C. P. Reynolds, Reynoldsville, Pa., a student at the Philadelphia Horological School, was a visitor at the L. C. Reisner & Co. establishment, last week.

W. G. Atherholt, western representative of L. C. Reisner & Co., has returned from a 12 weeks' trip. He will remain at the home office for a week before taking up his labors in a more distant territory. John Smedley, of the Philadelphia house of L. C. Reisner & Co., was at the local office of the firm from Saturday until Monday. L. C. Reisner, the head of L. C. Reisner & Co., owing to a prolonged and close application to business, has been compelled to take a vacation. He will spend a month in the mountains.

The Addison Conkling Co. have been incorporated by Guyon de Goll, Henry A. Haines and William T. Day, all of Elizabeth, N. J., with the object of taking over the business of the manufacture and sale of the late Addison Conkling's calendars and other devices and inventions and doing a general stationery business; authorized capital, $50,000.



OUR NEW LINE
OF
Mounted Diamond Rings
AND
Rose Diamond Pearl Opal and Turquoise SET RINGS
IS NOW BEING SHOWN TO THE JOBBING TRADE.

ALSO A LARGE VARIETY OF NEW HAND-CARVED RINGS.

C. P. GOLDSMITH & CO.,
33-43 Gold Street, NEW YORK.

A. & B.
HEADQUARTERS
FOR
Waltham Watches
EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,
68 Nassau St., New York.

Are You a Buffalo?

Great herds of Buffaloes will attend the Pan-American Exposition at Buffalo this year. Any Buffalo wearing the official mark and paying 55c. will be entitled to admission to the grounds and one left-hand drink. Extra admissions, 50c. each; extra drinks, 5 cents each. We are the official mark makers for the Grand Lodge of the Buffaloes of America. **Retail for 11c.** Send postal for samples.

Codding & Heilborn Co.
20th CENTURY NOVELTIES,
NORTH ATTLEBORO, MASS.
Sample Office:
CHAS. VAN NESS,
11 Maiden Lane,
NEW YORK.

WALTHAM WATCHES.

16 Size, S. W., '99 Model, Pendant Setting.

HUNTING OR OPEN FACE.

RIVERSIDE MAXIMUS, Nickel;

21 Diamond and Ruby Jewels; Two Pairs Diamond Caps; Both Balance Pivots running on Diamonds; Raised Gold Settings; Jewel Pin Set without Shellac; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Accurately Adjusted to Temperature, Isochronism and Five Positions, and Carefully Timed; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Gold Train; Fine Glass Hand-Painted Dial of Most Modern and Artistic Design. The superior construction of this movement adapts it to the most exacting service.

RIVERSIDE, Nickel;

17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

Manufactured and Warranted by

AMERICAN WALTHAM WATCH CO.

WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

PUBLISHED EVERY WEDNESDAY BY
THE JEWELERS' CIRCULAR PUB'G CO.,
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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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Terms of Subscription, Postage Prepaid.

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England and Colonies, - - - 16s.
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Single Copies, - - - - - - .10

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Liability. The courts have decided that all subscribers to journals are responsible until arrearages are paid in full and an order to discontinue has been received by the publisher.

THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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A Quarter's Failures in the Jewelry Trade.

BRADSTREET'S, from whose pages we often cull most important data for editorial comment, in its endeavor to satisfy the appetite for statistical information entered into an inquiry that had for its object the determining of the number of failures, with the resulting liabilities, in all lines of trade in the first quarter of the present year and of the corresponding period of 1900. From the inquiry we learn that there were 3,014 failures of firms, individuals or corporations in the first quarter of the present year, with liabilities of $31,046,468 and assets of $14,080,159; the gain in number over a year ago being a trifle less than 12 per cent., while the liabilities decreased about 18 per cent. The proportion of failures and liabilities in each branch of trade is as follows:

	Percentage of No.		Percentage of Liabilities.	
	1901.	1900.	1901.	1900.
Retail	45.2	46.4	20.8	18.2
Wholesale	5.1	6.8	9.8	14.3
General store	13.1	10.4	9.3	5.2
Total mercantile	63.4	63.6	39.9	37.7
Manufacturing	15.2	14.1	27.5	44.8
Industrial	7.2	9.0	15.3	9.5
Financial	.8	.4	8.4	2.9
Miscellaneous	13.4	12.9	8.9	5.0

Special interest, of course, attaches to the failures in the retail branch of business, because that line of mercantile traders come into contact directly with the general public and would seem to be likely to reflect business conditions among the people at large with accuracy. The numbers of failures, with the assets and liabilities, in the first 14 classes of retail business are, therefore, given for the first quarter of the past two years:

COMMERCIAL RETAIL.

[000's omitted.]

	No. failing.		Assets.		Liabilities.	
	1901.	1900.	1901.	1900.	1901.	1900.
Grocers	457	420	$552	$474	$1,227	$1,187
Dry goods	94	96	584	413	1,042	902
Meats	75	76	42	52	143	184
Drugs	74	63	102	80	258	223
Clothing	67	79	243	333	566	711
Hardware	61	39	190	179	379	311
Boots and shoes	61	73	137	188	311	469
Jewelers	61	46	137	170	328	364
Furniture	47	51	147	307	339	539
Cigars and tobacco	41	22	45	16	110	47
Millinery	41	33	33	39	83	113
Confectionery	33	27	30	12	94	36
Men's furnishing	27	29	111	43	209	97
Harness and saddlery	20	19	18	27	53	83
Totals, above 14 lines	1,159	1,073	$2,378	$2,338	$5,149	$5,272
Totals, all retail	1,364	1,250	2,905	2,914	6,426	6,903

From the above table it can be seen how the retail jewelers fared in comparison with other traders. It will be seen that with the dealers of boots and shoes and of hardware the jewelers rank sixth as to number of failures for the quarter of 1901; sixth as to amount of assets and sixth as to amount of liabilities. The number of jewelry failures increased about 33 per cent., the largest of all the groups with the exception of the dealers of hardware, 57 per cent., and the dealers of cigars and tobacco, 86 per cent.; while the liabilities were about 10 per cent. less than in 1900, which was offset by a decrease in assets of about 19 per cent. The average amount of the assets of the jewelry failures in the quarter of 1901 was $2,246 and of the liabilities, $5,377, while those of 1900 were $3,697 and $7,913; the percentage of assets to liabilities in the former case being about 42 and in the latter case about 48. From this analysis it must be admitted that the jewelry business of the first quarter of the present year cannot compare favorably in commercial soundness with the same period of 1900; though other classes of traders, such as the hardware, boots and shoes, furniture, cigars and tobacco, millinery, men's furnishing, and harness and saddlery dealers fared, at least, as badly, and in some cases worse.

End for the Time of Reciprocity.

THE second chapter of the effort to enlarge our export trade by reciprocal trade agreements has come to an end with the resignation of Mr. Kasson, commissioner for the negotiation of treaties under the Dingley tariff. This reciprocity policy grew out of Mr. Blaine's ambition to develop the pre-eminence of the United States on this continent. To this end the Pan-American Conference was invited, and out of this grew the reciprocity idea. The popular attention was caught at once and a reciprocity provision was inserted in the McKinley tariff, though it was not Mr. Blaine's proposition. Of all the reciprocity agreements entered into at that time the only one which benefited our trade was the one with Cuba. Mr. Dingley put two reciprocity sections in his tariff bill; one provided for a very limited class of agreements that could go into effect without ratification, and the other for a somewhat more comprehensive plan which required the assent of the Senate. This rather reduced than increased the power of the President to negotiate commercial treaties, for, under the Constitution, he may negotiate any kind of a treaty if he can only get the Senate to assent to it. But though the field of action was very much circumscribed Mr. Kasson was able to negotiate several treaties that were very liberal to the United States. But every interest whose rate of protection it was proposed to reduce at all protested so effectively that all these treaties have failed and Mr. Kasson has resigned, hopeless of securing the ratification of any of them.

LETTERS TO THE EDITOR.

PLEA FOR SUSPENSION OF JUDGMENT ON FRED. L. BAKER.

WASHINGTON, D. C., April 13, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Being aware of your fairness to the craft in general, I would kindly suggest through THE CIRCULAR-WEEKLY to the public the advisability of suspension of judgment as regards Fred. L. Baker and Hayden W. Wheeler & Co.'s late unpleasantness, as it would be only justice to both parties concerned to defer fixed opinions until the facts are brought out in a court of justice later on, when the case will be judged on its merits by a jury of fellow-citizens.

Sincerely yours,
ED. W. DRURY,
Of the Non-Retailing Co.

The C. J. Wells Co., Utica, N. Y., have purchased the jewelry stock and fixtures of H. E. Carner, Frankfort, N. Y.

Prospects of the DeGraw Bill.

Strong Opposition to Its Passage from Several Quarters.

ALBANY, N. Y., April 22.—The bill relating to the marking of silver and generally known as the DeGraw bill, which was put into the hands of the Committee on Miscellaneous Corporations in the Senate, after it had passed the Assembly, was reported out of that committee into the Committee on Rules. It is now on general order and may be taken up at any time for passage before the Legislature adjourns to-morrow night. The opponents of the bill firmly believe that it will not be passed, although there is a chance of its going through in a rush at the last minute. It cannot come out of the Committee on Rules without unanimous consent, and as three Senators, at least, have pledged their words to the silversmiths and jewelers interested in the defeat of this bill that they will vote against it and oppose it, it is not thought that the bill can be brought out for a vote.

During the past week the merchants in the jewelry trade and others interested in the defeat of the bill have been quite active in their work. THE JEWELERS' CIRCULAR-WEEKLY early in the week made a compilation of all the matter relating to the bill that had been published, printed it on a single sheet and sent it to the members of the committee in the Senate who had charge of the bill, as well as to the Senators generally. A representative of THE CIRCULAR-WEEKLY appeared before the chairman of the finance committee of The Jewelers' Association and Board of Trade, Thursday, and explained the bad features of this bill and the havoc it would work on the laws already on the statute books, which thoroughly protect the trade and public. As a result a motion was made and passed that the president of The Jewelers' Association and Board of Trade write a letter of protest against the bill in behalf of the organization, and this was done Saturday. The letter of The Jewelers' Association and Board of Trade, which is signed by president C. G. Alford, is a long and strong one and embodies most of the objections against the bill that have been outlined in the last three issues of this journal. THE CIRCULAR-WEEKLY received from Senator Goodsell, chairman of the Committee on Miscellaneous Corporations, a letter stating that he was opposed to the bill and did not think that it would come out of the committee.

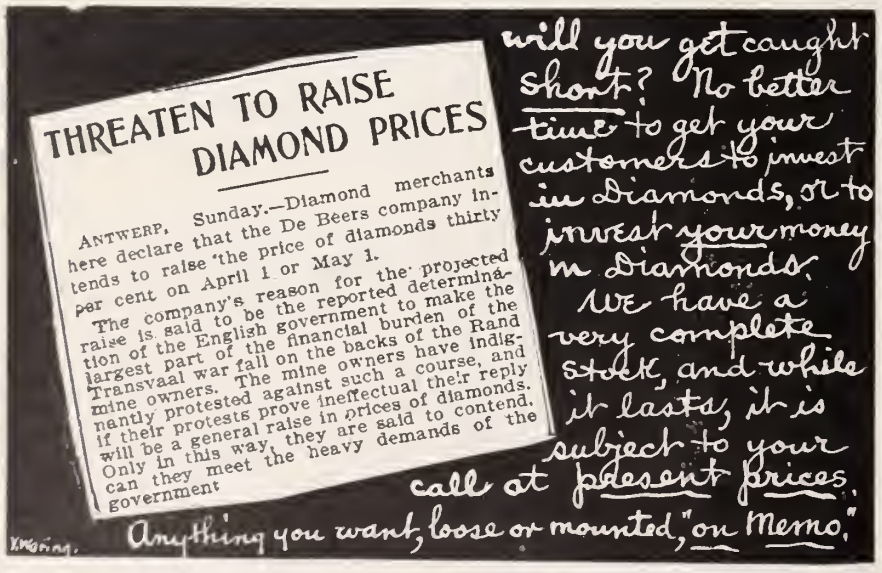
Report of Condition of American Waltham Watch Co.

BOSTON, Mass., April 22.—The American Waltham Watch Co. have filed the following certificate of their condition March 28, with the Secretary of the Commonwealth:

Assets: Real estate, $668,744; machinery, $1,682,859; cash and debts receivable, $486,695; stock in process, $2,135,789; patent rights, $188,663; total, $5,162,730.

Liabilities: Capital stock, $4,000,000; debts, $45,153; balance profit and loss, $1,117,577; total, $5,162,730.

If this happens



CROSS & BEGUELIN

Importers and Cutters of Diamonds and Precious Stones

43 Rue de Mestay, PARIS Telephone, 2188 Cortlandt 17 Maiden Lane, NEW YORK

To Prevent Employment of Women and Children at Polishing and Buffing.

ALBANY, N. Y., April 20.—An act to amend the labor law, so as to forbid the employment of women and children at buffing and polishing, was delivered to the Governor to-day. It passed the Assembly Feb. 28 and the Senate yesterday. The text of the bill follows:

1. Section ninety-one of chapter four hundred and fifteen of the laws of eighteen hundred and ninety-seven, entitled "An act in relation to labor, constituting chapter thirty-two of the general laws," as added by chapter three hundred and seventy-five of the laws of eighteen hundred and ninety-nine, relating to the employment of women and children at polishing or buffing is hereby made section ninety-two.

2. This act shall take effect immediately.

There Is No "Official" Pan-American Exposition Watch.

In reply to an inquiry, THE CIRCULAR-WEEKLY has received the following information from Frederic W. Taylor, Director of Concessions, Pan-American Exposition, Buffalo, N. Y.:

"I beg to inform you that the following is the condition as to the sale of watches upon the grounds:

"The W. F. Doll Mfg. Co. have the right to use the Beck design upon cases or parts of watches to be sold outside the grounds, but have no right to take watches inside the grounds for sale; neither have they the right to use the term 'Official.' The C. H. Ingersoll Co. have the right to use the Beck design upon watches for sale inside the grounds. Neither of these people, nor, in fact, any one else, up to this time, has the right to use the term 'Official,' as applied to watches. In the case of Ingersoll the right granted them simply applies to watches for less than $5. The right to sell more expensive watches than that has not yet been granted."

Trans Atlantic Voyagers.

TO EUROPE.

Leopold Stern, of Stern Bros. & Co., New York, Ben. F. Rees, of Zimmern, Rees & Co., New York, accompanied by his wife, and Antony Wallach, New York, accompanied by his wife, sailed, Thursday, on the *Deutschland*.

J. G. C. Cottier, of C. Cottier & Son, New York, and George Garreaud, of Garreaud & Griser, New York, sailed, Thursday, on *La Lorraine*.

W. T. Gough, of Carter, Hastings & Howe, New York, and A. Guggenheim, of Arnstein Bros. & Co., New York, sailed, Wednesday, on the *Majestic*.

M. Schenkein, of H. Schenkein & Sons, New York, and Henry Cowan, Boston, Mass., sailed, Saturday, on the *Campania*.

Meyer Goodfriend, of Goodfriend Bros., New York, sails, to-day, on the *St. Louis*.

FROM EUROPE.

Irving Baum, New York, and M. H. Van Bergh, Rochester, N. Y., returned, last week, on the *Oceanic*.

O. M. Thorp has opened a watch and clock repair shop at High Bridge, N. J.

E. R. Smisor, Ponca City, Okla., has moved to Wakita, Okla., and will conduct his jewelry business there.

New York Notes.

A. F. Dejonge has entered a judgment for $464.99 against Julius Kahn.

J. Thomas Lynch, precious stone dealer, has moved from 1 Maiden Lane to 22 Maiden Lane.

J. Beck, manufacturer of gold chains and jewelry, 100 William St., will remove next week to the Prescott building, 65 Nassau St.

Douglas B. Thompson, formerly with Harris & Shafer, Washington, D. C., is now with the International Silver Co., 9-13 Maiden Lane.

Herman Kohlbusch, Jr., manufacturer of scales and balances, 194 Broadway, who has been ill for several months, has recovered and returned to his office last week.

Margaret Hebbard, widow of the late Alonzo Hebbard, of Hebbard & Bro., died, Thursday, in her 68th year. Funeral services were held, Sunday, from her late residence, 257 W. 127th St.

The large and beautiful loving cup presented to State Senator T. D. Sullivan by his friends, Saturday night, was made by the Mauser Mfg. Co., silversmiths, 14 E. 15th St. The cup will be placed on exhibition this week.

A second lecture on the bankruptcy law was given last night by the New York Society of Accountants and Bookkeepers, at 117 W. 23d St., and was a continuation of the former address by Hugo Kanzler, of the New York Bar.

It is announced that Columbia University is soon to have a co-operative store, under the general supervision of the faculty, which will sell books, jewelry, stationery, etc., for the benefit of the students, at a discount of from 5 to 25 per cent. from catalogue prices.

Mrs. B. Myers, the mother of S. F. Myers and M. A. Myers, of the S. F. Myers Co., jobbers, 48-50 Maiden Lane, died, in this city, recently, in the 82d year of her age. Mrs. Myers was one of the earliest settlers of Fond du Lac, Wis., where her sons, Samuel F. and Marcus A. Myers, were born.

A slight fire occurred last week in the jewelry store of William Goldman, 670 Broadway, Brooklyn. The fire did damage to the amount of $50 and was caused by the ignition of a can of benzine. The can exploded and Goldman escaped without injuries, though his father was burned in trying to extinguish the blaze.

Henry E. Oppenheimer & Co. have greatly enlarged their offices and now occupy the entire first floor of 12 Maiden Lane, their present floor space being three times that occupied by their former offices. The offices are handsomely furnished and fitted up, and when the work on them is finally completed, will be among the finest diamond offices in Maiden Lane.

The benefit association organized by the employes of Munter Bros., 499 Broadway, gave an entertainment on the evening of April 13. Among those who attended were the two members of the firm and several representatives of Broadway houses, as well as friends of the organization. The dance after the entertainment lasted until 3 o'clock P. M. and was generally enjoyed by all who participated.

On the complaint of Reuben Moses, who said he was a jeweler of 140 Canal St., New York, Samuel Green, of Philadelphia, was arrested as he was about to board the S.S. *Majestic*, Wednesday, for Europe. Moses claimed that Green had not paid for some rings and earrings given him on approval. Green was taken to the Jefferson Market Police Court, where he settled the case with Moses and hurried away to catch the steamer.

Charles Meyer was a prisoner in the Yorkville Police Court, Wednesday, charged by Frank Jensen, jeweler, 144 W. 47th St., with grand larceny. Meyer had been employed by Jensen and, according to the jeweler, had been stealing from him for several months. The prisoner admitted taking watches and jewelry to the amount of $1,000. Meyer skipped, April 2, and was arrested last week. He was held in $1,000 bail for the Grand Jury.

George Wilson, alias Leniac, whose picture is in the rogues' gallery, was arrested last week in New York and when searched about $2,000 worth of jewelry was found on him which the police believe to be the proceeds of a recent robbery. The jewelry includes:

One lady's ring set with two diamonds and an emerald, one lady's ring set with three diamonds and three emeralds, one lady's ring set with two diamonds and a sapphire, one marquise ring set with a turquoise and pearl, one pair diamond screw earrings, each diamond weighing 1¼ karats; one small diamond stud, one gold peacock brooch, one scarf pin, fly shape, set with four diamonds and three rubies; one sword pin set with a diamond, one lady's gold hunting case watch, Illinois Watch Co. makers, movement No. 934,695, and case No. 60,899; one lady's gold hunting case watch, Seth Thomas make, movement No. 118,931, case No. 2,235,354; double gold rope chain and oval shaped locket set with small diamonds.

The police are endeavoring to find the owner of the articles.

Testimony was taken last week in the United States District Court, in an investigation into the recent sale by the receiver of the stock of Solomon Seligman, bankrupt jeweler and picture dealer, 10 E. 14th St. D. L. Safford, secretary of The Jewelers' Association and Board of Trade, who was elected the trustee for

WEDDING Season Coming! Is your Display of CUT GLASS Attractive and Complete?

DORFLINGERS' Line Sells Itself!!!

C. DORFLINGER & SONS, - - - 36 MURRAY STREET, NEW YORK.

The Bowden Rings

ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.

J. B. BOWDEN & CO.,

1 Maiden Lane, NEW YORK.

Buy of The Maker

and avail yourself of many advantages that your competitors who buy of the middlemen do not enjoy. From the maker you have a larger assortment to choose from. You get your goods fresh, the latest productions. You can buy cheaper and therefore sell at a lower price and make a larger profit, for you have the benefit of the middleman's profit. Being in close touch with the manufacturer you can get just what you want without delay. **BELL GOLD-FILLED WATCH CASES** are sold direct and exclusively to the retail jeweler. Write to us and let us tell you how you can double your profits in this line.



The "**Bell Special**" **Gold-Filled Watch Cases** are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

BUY OF THE MAKER.

The Bell Watch Co.

Factory, Mansfield, O.

General Offices,

Champlain Bldg., CHICAGO, ILL.

BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS S. CROSSMAN & CO.,
Estab. 1880. 3 Maiden Lane, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

the creditors, informed Judge Brown, of the United States District Court, that he had heard that many dealers at the auction of the stock had obtained unusual bargains and had found solid gold goods among lots of plated ware. Mr. Safford asked that the sale be looked into in the interest of the creditors of Mr. Seligman, whose trustee he was. Judge Brown examined a number of witnesses, including the appraisers of the stock, and later caused the testimony to be taken of several dealers who had purchased lots at the sale. These dealers admitted that gold goods had been among the brass and plated goods purchased, and all admitted that their purchases were very advantageous. The testimony will be submitted to Judge Brown for his action, and it is hoped that the proceeding in this case may lead to a change in the policy now in vogue and that temporary receivers in bankruptcy will not, hereafter, be authorized to sell the stock at auction until the creditors are in possession.

George W. Street, of G. O. Street & Sons, has returned from Washington, D.C., where he spent a week with his family.

The suit in the City Court by the International Silver Co. against George Latham has been settled and was discontinued by an order of Judge McCarthy, Friday.

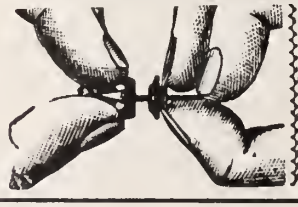
W. L. Pollack & Co., who were discharged of their debts in bankruptcy two months ago, obtained from Judge O'Gorman, of the Supreme Court, Monday, an order discharging a judgment for $5,531.60, entered against them by the United States Diamond Cutting and Polishing Co., Oct. 21, 1897.

The Appellate Division of the Supreme Court, last week, affirmed the decision of the Court of Special Sessions, sentencing James M. Peterson, jeweler, 50 Nassau St., to 13 months' imprisonment for attempting to blackmail Carl Fisher Hansen. Peterson and Carl Lorich formerly boarded with Mr. Hansen, who was then unmarried. The cook of the household was Christina Sogren, who later sued him for $20,000 for breach of promise, and Peterson and Lorich aided in getting evidence. Hansen's lawyers caused the arrest of the three. Peterson kept out of prison awhile by appealing his case, but must now go to jail.

At a continuation of the examination into the affairs of M. J. Davidow, the bankrupt jobber in jewelry, late of 510 Broadway, F. J. Shea, of Wilkes-Barre, Pa., at one time attorney for the bankrupt, testified in corroboration of testimony submitted by Davidow and also gave evidence as to the latter's reputation and good character while in Wilkes-Barre and Scranton. Mr. Shea came to New York just before the failure, having been sent for by Davidow, who wanted to borrow some money. Davidow made Shea his assignee. F. L. Crawford, counsel for the creditors, tried to get from Mr. Shea some idea of the value and nature of the stock in the store at the time of the failure, but the latter testified that he had only glanced over the store in a superficial way and then had left it in charge of others. The examination was continued yesterday.

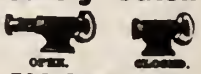
In the Tombs Police Court, Saturday, Julius Froelich, a jewelry salesman of 68 E. 88th St., was a prisoner before Magistrate Cornell, charged with grand larceny. The complainant, Alfred Krower, of Albert Lorsch & Co., 37 Maiden Lane, claimed that he had obtained two unset diamonds, valued at $280, on a forged order, purporting to be signed by D. Stone & Son, of 532 Broadway. He first asked for the goods on memorandum without an order, but when an order from his firm was demanded returned with one the following day, written on D. Stone & Son's note paper and purporting to be signed by that firm. A duplicate memorandum sent to the Stones resulted in exposing the fraud. Froelich, when arraigned, admitted the forgery of the order and said that the diamonds were in the possession of Herbert Frank in Harlem. Detectives who made the arrest were unable to find Frank. Froelich was held in $1,500 bail for examination. Similar charges are made against Froelich by other precious stone firms. Froelich was arrested again, Monday, on the charge of Charles F. Wood & Co., 1 Maiden Lane. He went to Wood & Co.'s office and secured a diamond, saying it was for a customer of D. Stone & Son. He went back on Monday morning and asked for a bill for the first diamond and

(*New York Notes continued on page* 39.)



THE WASHBURN
MAGIC NUT,
PERFECTED,
For Ear Studs, Scarf Pins, Studs, &c.
HOLDS SECURELY ON SMOOTH WIRE.
Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.
DESCRIPTIVE CIRCULAR ON APPLICATION.
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FOR BROOCHES.
Can be applied to any work where Pin Tongues are used.

The Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

News Gleanings.

Jeffersonville, O., desires a jewelry store.

Vliets, Kan., advertises for a jewelry store.

O'Neill & Gardner, Lincoln, Neb., have dissolved.

Ed. E. Fitz, Zanesville, O., has sold out to Guy Fitz.

W. D. Stevens, Montgomery, N. Y., has moved to Warwick.

B. S. Stotenburg, Chester, Mass., has moved to Huntington.

Henry A. Dulin, McKinney, Tex., died April 11, of pneumonia.

Fred C. Fleming, Fairmont, W. Va., has opened a new store.

L. Schaefer, Lakota, N. Dak., will erect a flat building this Summer.

League Bros. & Fabler, Martinsburg, W. Va., have made an assignment.

John Joy, Potsdam, N. Y., has sold out to Charles Thorpe, of Olean.

H. W. Alexander, Liscomb, Ia., has given a realty mortgage for $250.

B. F. Stedman, Mankata, Minn., has put in an electro silver plating plant.

W. E. Goll has bought out the jewelry business of C. W. Nelson, Granite, Okla.

W. H. Hill has engaged in the jewelry and notion business in Butler, Mo.

Zimmer Bros., Poughkeepsie, N. Y., expect to open their new store May 1.

Mrs. J. F. Street, Spearfish, S. Dak., has disposed of her jewelry business.

O. D. Leidal, Fergus Falls, Minn., will move into new quarters after May 1.

Mrs. Eikenbary, Skeeter Bottom, Neb., has purchased a stock of jewelry.

John H. Sweger, of Mifflintown, Pa., has opened a jewelry store in Lewiston, Pa.

C. E. Davidson's residence and jewelry store, Grantsburg, Wis., were burned out last Wednesday.

W. C. Stairs, late of Manchester, Okla., has opened a jewelry store at Lamont, Okla.

Thomas Walker, Sterling, Kan., has opened a stock of jewelry at Manchester, Okla.

J. B. Fricke, Pine Island, Minn., is making improvements to his jewelry store.

J. P. Roerig, Evansville, Ill., has opened a jewelry business in Wilmont, Minn.

The jewelry establishment of J. Wiseman, Hamburg, Ark., has been destroyed by fire.

James A. Turner & Co., Mound City, Kan., have paid off a chattel mortgage for $275.

M. A. Gaskell, Rochester, Minn., has expanded his store and taken in the room adjoining.

Aaron Wood, Shelby, Ia., has moved his stock of jewelry and dry goods to Neola, Ia.

Kvech & Lubrecht, Pine City, Minn., have dissolved partnership, F. W. Kvech succeeding.

The Illinois Watch Co., Springfield, Ill., have 470 employes and are working 10 hours a day.

R. J. Kewin, Clearfield, Ia., has sold a half interest in his jewelry store to F. Van Brocklin.

W. B. McClellan, Pocahontas, Ia., has sold his jewelry stock to E. G. Martin, of Storm Lake, Ia.

Dillon Rogers is erecting a building to be used by him as a jewelry store, at Madisonville, Tenn.

Charles F. Hussey, Portsmouth, N. H., was married last week to Miss Celia Preble, of York, Me.

Camden, N. J., jewelry stores will close every evening at 6 o'clock, except on Friday and Saturday.

A. M. Snover has purchased a new stock of jewelry and is preparing to open it in Toronto, Kan.

F. A. True, of Purcell, I. T., has opened a store at Kingfisher, Okla., having sold his business at Purcell.

Johnson & Co. have succeeded to the jewelry and drug business of Paul W. Jones & Co., Peterson, Ia.

John Foutron, lately with Henry S. Zinn, Hutchinson, Kan., has opened a store at McPherson, Kan.

The C. A. Banister Co., Auburn, N. Y., have recently refitted their store, using mahogany, rosewood and plate glass as principal elements in the renovation.

The jewelry store of G. E. Gleason, of Houghton, Kan., was one of many business houses recently destroyed by fire.

The Fort Scott Novelty Works have succeeded to the manufacturing jewelry business of G. L. Samuels, Fort Scott, Kan.

The business of the late F. S. Stark, of F. S. Stark & Co., Hanover, Pa., will be continued by his son, George W. Stark.

Thieves stole a case of cheap jewelry from M. Goldberg, Youngstown, O., last week, and were arrested with part of the property.

Watertown, N. Y., citizens have ordered a town clock from the E. Howard Clock Co., to cost $1,771. It will have illuminated dials.

Charles M. Rich, who was in business at Frankfort, N. Y., for 15 years and then sold out to F. A. Russell, will re-establish himself at Frankfort.

Henry J. McGrade, Iron River, Wis., died in Ashland, Wis., recently, of typhoid fever. He was 29 years of age and a widower, leaving two young children.

Burglars broke a large plate glass in the front of Frederick Baier's jewelry store, Salina, Kan., recently, and stole 10 watches which had been left in the window over night.

Extensive decorations and improvements are being made in the store of John Krank, Schenectady, N. Y. A handsome new mahogany wall case adds greatly to the store equipment.

We are pleased to note the convalescence of John D. Greene, watchmaker for W. S. Taylor, Utica, N. Y., who was recently operated upon for appendicitis at the Faxon hospital, that city.

J. E. Brostrom, for several years in the jewelry business at Northville, N. Y., has discontinued his business in that village and has re-entered the service of A. D. Norton, Gloversville, N. Y.

Mrs. Mary David, widow of the late Louis David, died at her home at Natchez, Tenn., April 16, aged 88 years. Her husband was at one time a leading jeweler of Natchez.

Leopold Schneider, Brushton, N. Y., has recently removed to a larger and very neatly fitted up store. His store is entirely lighted by gasoline lamps and is the most brilliantly lighted store in town.

Crane & Rouse, Mount Pleasant, Ia., have dissolved partnership. Fred B. Crane, having purchased the interest of James P. Rouse, will carry on the business at the old stand.

Anderson & Houghton, Little Falls, N. Y., have recently refitted their store throughout with new mahogany and plate glass show and wall cases. A new floor has been laid and a steel ceiling put in.

E. L. Pancoast, Stroud, Okla., has sold a half interest in his jewelry business to J. E. Mitchell and the firm will be Pancoast & Mitchell. They will put in a much larger stock.

A. J. Rehm, for some time past with J. K. Wiggins, Middletown, N. Y., is now watchmaker for W. B. Wilcox, Utica, N. Y., succeeding Mr. Barker, who has entered a new business in Chicago, Ill.

Fire in the establishment of Constanz O. Cerimele, 7th St. and Pennsylvania Ave., N. W., Washington, D. C., caused a loss estimated at nearly $500, April 15. The cause of the blaze is not known.

On account of failing health, Lew Phelps, for some time past watchmaker for F. C. Bennett & Co., Gloversville, N. Y., has resigned his position, removed to Chicago, Ill., and entered the soap business.

Henry Sauer, a young jeweler of Hastings, Minn., who recently returned from El Paso, Tex., was taken to the Rochester asylum, April 18. His mind became deranged on account of despondency.

Smith R. Thompson and S. M. Thompson, brothers, Bellefontaine, O., have made a trade whereby the latter comes into possession of the former's stock of jewelry. The new owner will continue to conduct the store.

W. J. Nelson, of W. J. Nelson & Co., Henry, Ill., has sold his interest in the business to H. Thacker, Waukegan, and the jewelry business will be continued by H. Thacker & Son, the son being G. L. Thacker, of the old firm.

The jewelry store of Samuel Stone, Fall River, Mass., was broken into recently. Stone has been adjudicated a bankrupt and since his adjudication the store has been locked up. Nothing is reported missing.

C. Christensen, who has been with C. E. Ryan, Baraboo, Wis., for the past year, has resigned to go to Chicago and take charge of his father's jewelry business. F. G. Eaton, of West Unity, O., succeeds him at Baraboo.

Charles Lavelle, a Montreal, Can., jeweler, is suspected to be somewhere in upper New York State in a demented condition. Mrs. Lavelle says he left home Sept. 25, bound for New York city, to secure employment. She has not heard from him since, but is anxious to do so.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

FIRST-CLASS letter and ornamental engraver, with first-class references. "Engraver," 144 Hawthorn Ave., Derby, Conn.

WATCHMAKER, engraver and salesman, with fine set of tools, good workman, wishes position; wages moderate. Address, "B., 78," care Jewelers' Circular-Weekly.

BY SINGLE MAN, 27; first-class engraver, jewelry, watch and clock repairer; also salesman and can take charge of store. Address, "H., 814," care Jewelers' Circular-Weekly.

ENGRAVER on precious stones, gold and steel; relief and intaglio; high class work preferred; seeks position with reliable house. Address, H. H., 949 Fleetwood Ave., New York.

JEWELER, good experience on diamond mountings, fine cluster work a specialty, desires a steady position; best of references. Address, L. K., care Jewelers' Circular-Weekly.

WATCHMAKER, optician, salesman and good clock repairer; own tools (except trial case); would like a position at once. Address, "C., 87," care Jewelers' Circular-Weekly.

WANTS SITUATION—Watchmaker, engraver, jeweler; got lathe and attachments, all small tools; reference given; salary reasonable. C. C. Moyer, 832 Pennock St., Philadelphia, Pa.

WANTED—Position by young man, age 25; 10 years' experience at watch work, jewelry repairing and engraving; a good all-around man; can furnish best of references. Box 154, Plattsburgh, N. Y.

A YOUNG MAN, 22 years of age, would like to handle a line of jewelry; small salary and commission; visit trade in New York and vicinity and east. Address, "Active," care Jewelers' Circular-Weekly.

WANTED, 1ST OF MAY—A position by a first-class jeweler and clock repairer; also fair watchmaker; best of recommendations; good salesman; has own tools. Address, "Biz," care Jewelers' Circular-Weekly.

WATCHMAKER, optician, good jewelry repairer and plain engraver; good address, sober, good salesman; salary moderate; not afraid of work around store. "Watchmaker," care F. D. Skiff, Verona, Pa.

YOUNG MAN, 19, energetic, desires position in manufacturing office; can keep books, or is willing to assist; has had two years' experience; can furnish A1 references. Address, "T.," care Jewelers' Circular-Weekly.

SITUATION WANTED by man who has had 25 years' experience as foreman and 10 years' as manufacturing jeweler; understands factory and office work thoroughly. Address, G. H. Williamson, care Jewelers' Circular-Weekly.

A VERY FIRST-CLASS DESIGNER of silver ware and practical man, modeler, die sinker and chaser, now at the head of prominent concern, wants to make a change. Address, "Art Nouveau," care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman to represent first-class house in the middle west and west; thoroughly acquainted with the first-class retail trade; best of references. Address, W. E. W., care Jewelers' Circular-Weekly.

WANTED—Situation by an experienced jewelry and silver ware case salesman; one who has covered the western States successfully; practical man in the line and a hustler; best of references. Address, S., care Jewelers' Circular-Weekly.

SITUATIONS WANTED Continued.

WATCHMAKER AND ENGRAVER, young man, temperate, age 21, wants steady position; has had three years' experience at watchwork and engraving; some in optics; have own tools. Address, Box 145, Williamston, Mich.

SITUATION WANTED — Thorough, competent man to take entire charge of office; has had many years' experience in all the details, finances, bookkeeping, etc.; exceptional references furnished. Address, R. W., care Jewelers' Circular-Weekly.

HONEST, sober young man, age 20, wishes to thoroughly finish trade with A1 watchmaker and engraver, with opportunity for advancement; five years' experience; own lathe and tools; best references; Philadelphia or vicinity. Address, "253," care Jewelers' Circular-Weekly.

YOUNG MAN, 22 years of age, desires position with wholesale or retail house; four years' experience; is first-class salesman, understands clock and jewelry repairing; can do office work; of good family and can furnish references. Address, "Jeweler," 225 Adams St., Brooklyn, N. Y.

YOUNG MAN, thorough refractionist, capable of taking complete charge of optical department; good watchmaker and salesman, fine window trimmer; an all-around man; desires a change; references. Address, "Optician," care Jewelers' Circular-Weekly.

OPEN FOR POSITION as manager, salesman or traveler; 20 years' experience in retail jewelry; used to waiting on fine trade; know the business from A to Z; good appearance, unapproachable character. Address, "Manager," care Jewelers' Circular-Weekly.

POSITION WANTED by a watchmaker with long experience; now with the leading house in New York City; an expert on fine, complicated watches; fine springer and adjuster; a thorough, competent, reliable workman; with present house many years; none but first-class house need apply. Address, "N. Y.," care Jewelers' Circular-Weekly.

WANTED—A LINE of gold jewelry, chains, rings, to sell on commission to the best jobbing trade in Chicago by a young man of ability; A1 references. Address, "Jobber," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

WANTED—By a jobbing house, a young man (about 17), with some knowledge of jewelry business. Address, "Opportunity, 63," care Jewelers' Circular-Weekly.

WANTED—A good watchmaker, single, that can do plain engraving and jewelry jobs; write particulars and salary in first letter. John J. Ferguson, Alexandria, La.

WANTED, AT ONCE—A stone setter with from three to five years' experience, and who can also do jewelry work. Address, A. H. Furstnow & Co., Fond du Lac, Wis.

WANTED, SALESMAN; one with a thorough knowledge of selling cases for jewelry and silver ware, etc.; must be a reliable man and good hustler. Address, "N., 51," care Jewelers' Circular-Weekly.

WANTED—Two first-class jewelers, good on general work; one engraver for script, monogram and fancy work; one diamond setter; two polishers; steady work guaranteed. Address, The W. J. Johnston Co., Pittsburgh, Pa.

BRIGHT, neat-appearing, up-to-date watchmaker and salesman, for Greater New York; single, not under 25 years; must have lathe and reference; $12 to start; advancement if deserving; out-of-town man preferred. "Christian," care Jewelers' Circular-Weekly.

WANTED — Traveling salesman for western Pennsylvania, West Virginia, Ohio and Michigan; this is a good opening for a first-class man with an established trade in that territory; no others need apply; if necessary, will wait until July 1 for the right man; all applications will be considered confidential. Address, with references and full particulars, N. H. White & Co., 21 Maiden Lane, New York.

WANTED—Practical watchmaker to take charge of branch store; must be up on railroad watches; give reference, experience and salary expected; would take good man to work for interest in business. C. G. Theiling & Co., Laurens, S. C.

A FIRST-CLASS salesman to travel West for an old-established house; one who has represented a Newark or New York ring manufacturer preferred. Address, stating age, references and salary expected, "Steady," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—Fine turquoise mine. Address, Box 59, East Las Vegas, N. M.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

FOR SALE—Jewelry business in town of 5,000; will sell for $1,800 if sold at once; business, $4,000 a year. "M. XX.," care Jewelers' Circular-Weekly.

FOR SALE—An established business, to a mechanic or skilful man familiar with manufacturing scales and weights for jewelers and druggists. Address, "Precise," care Jewelers' Circular-Weekly.

TRAVELING SALESMAN as partner; wanted, a man with some capital, well acquainted with the fine trade; correspondence strictly confidential. Address, "Manufacturer," care Jewelers' Circular-Weekly.

WANTED—Partner, with some capital, to buy established jewelry and optical business in good New England town; A1 opportunity; must be good watchmaker and engraver. T. M. E., care Jewelers' Circular-Weekly.

15 YEARS' established jewelry business, modern improvements; bargain for good watchmaker; last year's business amounted to $5,000, watch repair work about $100 and rent $50 monthly; can be bought without stock; located in large New Jersey manufacturing town. Address, "Sure Thing," care Jewelers' Circular-Weekly.

To Let.

DESK ROOM TO LET—T. G. Frothingham & Co., 9-11-13 Maiden Lane, New York.

DESK ROOM TO LET, with excellent light, or part of office in new office building; low rent. Room 501, 54 Maiden Lane, New York.

PART OF AN OFFICE TO LET—Suitable for manufacturers' representative. Inquire Room 1407, 9-11-13 Maiden Lane, New York.

DESK ROOM, or large window with excellent light, suitable for watchmaker or diamond setter; elevator, low rent. Apply, Hugo Baer, 19 Maiden Lane, New York.

For Sale.

FOR SALE—An up-to-date jeweler's safe, very complete with drawers; fire proof; Marvin make. Address, "B. 14," care Jewelers' Circular-Weekly.

Wanted to Purchase.

WANTED—Two large fire proof safes. Schwarzkopf & Dorer, Ltd., Newark, N. J.

Miscellaneous.

JEWELS FOR SALE—Jewels (genuine sapphire), balance hole; jewels fitted to balance staffs; any make and in any quantity, fitted or unfitted; why buy imitation jewels when you can buy the genuine for a little more? write for prices; also will send full instructions for the general repairing of all kinds and grades of watches, and tools to use, on receipt of $3. B. W. Lee, E. Stroudsburg, Pa.

New York Notes.

(*Continued from page 37.*)

presented a forged order, purporting to be from D. Stone & Son, for six more diamonds. While leaving Wood & Co.'s office he was followed and arrested. He was later admitted to $2,000 bail.

J. Warren Alford, of C. G. Alford & Co., left last week for Iowa on a pleasure trip.

Blancard & Co., manufacturers of settings, galleries, etc., have removed their office and factory from 45 John St. to 96-100 Maiden Lane.

The Treasury Department has acquiesced in the decision of the Circuit Court of Appeals, in regard to certain agate wares found to be dutiable as cut precious stones, involved in the protest of Rud. C. Hahn. Three other appeals by the Government to the United States Circuit Court of Appeals from decisions in Mr. Hahn's favor have been settled, this Court, Monday, dismissing the appeals by consent.

A new proposition in the bankruptcy of J. T. Scott & Co. was submitted yesterday to Judge Brown and approved by him. This was to the effect that the American Exchange National bank, who hold collateral security for the bankrupts' debt to them, take over the assets of the concern and pay to the creditors thereof 15 per cent. of the amount of all claims. A settlement on this basis will probably now be made.

In the window of the Gorham Mfg. Co., downtown branch, 21 Maiden Lane, there is exhibited a magnificently engrossed copy of resolutions of sympathy, passed by the employes of the Holmes Electric Protection Co., at the death of Edward Holmes, the president of this concern. Besides the fine engrossing work, the resolutions bear a half tone picture of the deceased in the center, and are handsomely framed.

The strike in the watch case trade, told of in the last issue of THE CIRCULAR-WEEKLY, continued throughout the week and up to the time this paper went to press. The situation up to yesterday was without change, slight advantages being claimed by both the manufacturers and the workmen. The factories most affected, as already told, are those of the Fahys Watch Case Co., Sag Harbor, the DuBois Watch Case Co., Brooklyn, and the Crescent Watch Case Co. and Courvoisier-Wilcox Mfg. Co., Newark. An attempt was made by the strikers to settle the strike by a conference with the two last named concerns, and some of the leaders among the workmen consulted with them last week, but without avail. The men demanded a recognition of the union and to this, the employers said, they could not agree. The workmen have held meetings throughout the week and claim to have been strengthened in numbers, while the employers, on the other hand, claim that their shops have been running and that there have been slight increases in the number of hands each day during the week. They all say that the situation is about the same and that all departments of their factories are running and that they have sufficient goods at the present time to fill orders. The employers all express the conviction that they will continue their works as non-union shops.

SCHOOL Watchmaking Optics and Engraving Winona Minn. W. F. A. WOODCOCK

Attleboro.

Francis A. Adams, foreman of the Bliss Bros. Co., was quietly wedded last week to Miss Bessie A. Small.

George H. Herrick, of G. H. Herrick & Co., retailers and jobbers, has the sympathy of the trade in the death of his father, last week.

Very pronounced improvement is noted in the condition of John C. Cummings, of J. C. Cummings & Co., whose severe illness has been referred to in these columns.

David E. Makepeace awarded the contract for his new jewelry factory building, Friday, to Grant Bros., who have built the greater part of the present large factories of the town.

Louis J. Lamb and William H. Lamb, partners in C. H. Allen & Co., the "goldine" house, attended, last week, the golden wedding of their parents, Mr. and Mrs. Norval B. Lamb.

William Nerney, of William Nerney & Co., has purchased the interest of his partner, C. Sidney Smith. He will conduct the business of the house under the same name with the same line, and no other change will be apparent. Mr. Smith plans to take an interest in one of the local novelty houses.

The wedding of Fred H. Hill, of F. H. Hill & Co., to Miss Maboth L. Wolfenden on the date of the last issue of this paper, was one of the most brilliant events in the town's Winter season. Mr. and Mrs. Hill left for New York, Washington, Old Point Comfort, Buffalo and home, and on the day of their departure ground was broken for their new dwelling.

Andrew Kaas, 5 S. 13th St., Philadelphia, Pa., will go abroad with his family in June.

North Attleboro.

Fontneau & Cook announced formally to the press, last week, that they have closed the deal for large space in the new jewelry factory of David E. Makepeace, now under way in Attleboro.

Foster Clark, of W. G. Clark & Co., Percy Clap, of the Daggett & Clap Co., John E. Tweedy, of Cheever, Tweedy & Co., Wallace G. Franklin, of E. I. Franklin & Co., Fred A. Howard, of the Frank M. Whiting & Co., and Louis A. Morse, of H. D. Merritt & Co., were successful participants in a big shooting contest by the North Attleboro Fish and Game Association, Friday.

The insurance on the recent big fire in Attleboro Falls was settled by adjusters, last week. They visited the ruins, inspected the whole environment and reached a settlement satisfactory to the insured. All that could be learned officially was that the sums paid to E. E. Thomas, Jr., & Co., W. N. Fisher & Co., and J. F. Sturdy's Sons aggregated a little over $45,000. This applies solely to the mechanical departments of the three plants. The estimate of $95,000 as a total damage remains substantially unchanged in the minds of those interested. The building, individual property of employes and stock uninsured make up the difference. The firms are now shipping goods and are in full swing, except the dissolved E. E. Thomas, Jr., & Co.

In court, at St. Joseph, Mo., April 12, Herman Davis was held on the charge of robbing the store of F. Albert Wey of jewelry, on the night of March 24. John Adams, charged with the same offense, was discharged.

Providence.

Some of the shops which a week before last, and for several weeks prior to that, were shut down, ran on short time last week. Eight hours a day were the general average for these establishments.

A midnight sound, as of an explosion, raised visions of a robbery in the manufacturing jewelry district, Wednesday, but the police could find nothing to warrant the temporary excitement.

Under the direction of G. L. M. Mitchell, of this city, trustee, the stock, fixtures, etc., of a retail jewelry store at East Greenwich were disposed of at public auction at trustee's sale, Thursday. The property brought a fair figure.

The Appellate Division has handed down a decision on the petition for a new trial of the breach of promise suit brought by Trase V. Mainz against Benedict B. Lederer. The decision denies the petition. Miss Mainz received a verdict of $12,500 when the case was originally tried, in 1897.

The stock, plant, etc., of the Harvard Button Co. were disposed of at private sale the past week. Thomas Temple, of Boston, was the purchaser, and it is rumored that the price paid was in the vicinity of $3,000. Statements have been sent out to the creditors of the concern by the receiver, James C. Collins, Jr., and the greater part of the claims have been presented. No decision has been reached by the purchaser, it is understood, as to what he will do with the plant, but it is stated that it is probable he will engage in business on a somewhat smaller scale, along the same general lines.

Lowe Bros. have begun business as enamelers and general art metal workers. The firm are composed of Bert Lowe, re-

IF OPPORTUNITY

knocks at every man's door once in a lifetime, then the manufacturer of jewelry and wares ornamented with metal is specially favored. Twice each year buyers from all over the country come to this market. They are interested in that which is new in general; but more especially in that which is both **new** and **artistic. This is your opportunity**—are you preparing for it? **We are ready to help you** with our **Jewelers' Findings, Metal Ornaments** and **Jewelry Components.**

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and ***watch*** them effervesce.

cently with Geoffroy & Co., New York, and George Lowe, formerly with The E. A. Bliss Co., Meriden, Conn.

Gus Rodenberg, Chicago representative of S. & B. Lederer Co., is in Providence on a visit.

The marriage of E. W. McAllister, of Tuck & McAllister, was announced for Tuesday last.

A. C. Stone goes to Europe on an entirely business trip for George W. Dover, and not partly for pleasure, as reported last week.

It is reported that within a few weeks the shop of M. F. Williams & Co. will be found at 99 Stewart St., instead of 226 Eddy St., its present location.

The Acme Pearl Works, Taunton, have purchased the pearl interests of the City Pearl Works, Providence. The latter firm were located at 25 Callender St., this city.

Indications of a brightening in business and of renewed activity are to be found in the advertisements for toolmakers which appear in abundance in the daily papers.

Favorable reports are being received from Mr. Ostby, of the Ostby & Barton Co., who was injured by a fall from a horse in California. Mr. Ostby's right hip was broken but recovery is progressing as rapidly as could be expected.

A mortgagee's sale of the personal property, stock and fixtures of the jewelry shop at 357 Eddy St., known as the O'Donnell Jewelry Co., was advertised for Tuesday, April 23, at 10 o'clock. The sale was held by order of the assignee of the mortgagee, Terence M. O'Reilly being attorney for the assignee.

The S. & B. Lederer Co. have been sued for damages of $2,500 by Mary Day, of Providence. Mary was in the employ of the company. She ran a drop press or stamper. Near her was a case. It was not properly secured, she says. Unbalanced by the jar imparted by heavy machinery, it toppled over and struck her. Her face was disfigured for life, she received a bad nervous shock, and was otherwise injured, she says.

William Brand, jewelry setter for M. E. Nabstedt & Sons, Davenport, Ia., and Miss Anna Wiese, of that city, were married last week and went to Chicago on a wedding trip.

The store of Wright, Kay & Co., Detroit, Mich., will be remodeled, inside and out. An adjoining store will be added in which a line of cut glass and china will be carried.

Important to Retail Jewelers!

ATTRACTIVE TRADE AUCTION SALE,

WITHOUT RESERVE OR LIMIT, OF

$20,000 Worth

Of Entirely New, Stylish Lines, Not Over Six Months Old.

Diamonds, Watches and Jewelry.
Gorham, Reed & Barton and Rogers Sterling and Plated Ware, Hollow and Flat Ware.
Sterling Novelties, Hawkes Cut Glass, Bric-a-Brac, Clocks, Optical Goods, Etc.

SAM MARX, Auctioneer, by CHAS. JACOBS & CO.,

SELLS

Wednesday and Thursday, May 1st and 2d,

AT THEIR SALESROOMS,

22 & 24 LISPENARD STREET,

Bet. Church St. and West Broadway, NEW YORK,

the two large, attractive stocks formerly of

Estate of C. C. Shaver, of Utica, and bankrupt stock of Chas. E. Katsch, of New Haven.

COMPLETE IN EVERY DETAIL.

☞ On Exhibition, with Descriptive Catalogue, Monday and Tuesday, April 29th and 30th.

Stock is arranged in appropriate lots adapted to the wants of the retail jeweler. Every convenience for packing afforded on premises.



The above illustrates one of a large variety of styles in our new Silverware and Toilet Cases. Patent applied for.

F. NADELMAN & CO.

Manufacturers of

FINE CASES

For Jewelry and Silverware.

TRAYS FOR TRAVELERS.
FINE VELVET AND
LEATHER NOVELTIES.

51-53 W. 13th STREET,
NEW YORK.

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

Third Edition

WORKSHOP NOTES

For

JEWELERS and WATCHMAKERS.

Being a collection of the latest practical receipts on the manufacture and repairing of watches and clocks and on the various processes entering into the manufacture and repairing of jewelry, as coloring, polishing, enameling, annealing, oxidizing, etc.; in short, a thorough compendium of the numerous mechanical departments of the jewelers' and watchmakers' shop.

Containing 300 pages. (Size, 7½ x 10½ inches), Bound in Cloth, Stiff Covers.

This book is the most useful, comprehensive and perfect publication of the kind and should be in the hands of every jeweler and watchmaker in the country.

PRICE, $2.50.

...PUBLISHED BY...

THE JEWELERS' CIRCULAR PUBLISHING CO.,

11 John Street, cor. Broadway, New York.

IT'S YOUR BUSINESS TO KNOW

every trade-mark used on any of the goods in the lines in which you deal.

YOU CAN'T AFFORD TO WAIT

to inquire when a customer wants to match any article, wants a part replaced or a repair made, or wants information about any make of goods.

IN FIVE MINUTES

you can identify any article bearing a trade-mark by consulting

"TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES,"

which, with its supplement, contains over 2,250 marks, covering every line handled by jewelers, besides other interesting and valuable information.

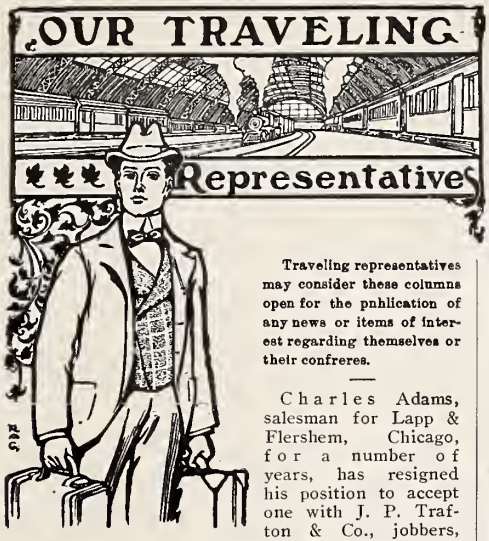
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236 pages, 7 x 10, handsomely bound in cloth, artistically printed, systematically arranged and completely indexed.

Published by THE JEWELERS' CIRCULAR PUB. CO.,

Send for sample page and circulars.

Corbin Building, 11 John St., cor. Broadway, New York.



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

Charles Adams, salesman for Lapp & Flershem, Chicago, for a number of years, has resigned his position to accept one with J. P. Trafton & Co., jobbers, Los Angeles, Cal., the change being necessitated by the health of Mrs. Adams and the fact that California is her home. Mr. Adams takes with him the best wishes of a large circle of personal friends and business acquaintances. He is going into a territory where a good man counts.

Mr. Cloudman, representing the Elgin National Watch Co., has been traveling in the lower provinces of Canada.

Julius A. Young, San Francisco, and Mr. Sideman, of Redlich & Co., New York, visited the Portland, Ore., jewelers last week.

Herbert Cuppel, the youngest traveling man that ever went out of Kansas City, Mo., with a jewelry line, is making a trip for the Meyer Jewelry Co.

Among the traveling salesmen who visited Denver, Col., the past week were: Mr. Freer, Hickock & Freer, San Francisco; Mr. Price, Byron L. Strasburger & Co.

Henry Freund, of Henry Freund & Bro., New York, left Thursday for New England and New York State. After returning from his present trip he will start for the west and southwest.

Recent travelers in Omaha, Neb., were: T. E. Rogers, Riker Bros.; K. H. Clarke, Towle Mfg. Co.; I. Price, Byron L. Strasburger & Co.; F. R. Horton, Carter, Hastings & Howe; Steve Smith, manufacturers' agent, Kansas City, Mo.

C. D. Maughan, representing the Goldsmiths Stock Co., Toronto, Can., has just returned from a protracted trip to the northwest and the Pacific coast. He reports the outlook for the Summer trade as encouraging but merchants a little disposed to be conservative in placing orders.

Traveling men in Indianapolis, Ind., last week included: Fred. E. Hyatt, Philadelphia Watch Case Co.; A. Vretzfelder, for Manasseh Levy; W. J. Le Moin, The Ames-Bonner Co.; Robert B. Steele, Kohn & Co.; Mr. Steigerwald, Buffalo Jewelry Case Co.; Charles Melchor, Aikin, Lambert & Co.; and a representative of Joseph Fahys & Co.

The following travelers were in Minneapolis and St. Paul, Minn., the past week: Otto Schneider, Hammel, Riglander & Co.; Thomas Rogers, Riker Bros.; Lawrence Smith, Bippart, Griscom & Osborn; Mr. Leubuscher, the Bell Watch Co.; Mr. Hull, The Pairpoint Corporation; and representatives of S. O. Bigney & Co., Louis Manheimer, The Johnston Optical Co., Reed & Braillard, Enos Richardson & Co. and Leo Goldsmith.

Travelers in Pittsburgh, Pa., last week were: Edwin L. Mumford, Waite, Thresher Co.; H. W. Sherrill, Sinnock & Sherrill; E. C. Delman, The Ansonia Clock Co.; Charles C. Orcutt, Chester Billings & Son; Lewis L. Squire, F. H. Cutler & Co.; Jules Franklin, L. Tannenbaum & Co.; Mr. Bliss, Krementz & Co.; Mr. Steigerwald, Buffalo Jewelry Case Co.; A. W. Wagner, Wagner Bros. & Co.; Herbert W. Van Houten, for C. Sydney Smith; B. Hyman, Hirsh & Hyman; Mr. Shute, Jones & Woodland.

The traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week were: J. S. Adler, J. S. Adler & Co.; J. W. Stoneburner, Ford & Carpenter; M. Baum, Rothschild Bros.; Henry H. Jacobson, Jacobson Bros.; Thomas E. Rogers, Riker Bros.; Frank R. Horton, Carter, Hastings & Howe; Arthur H. Vivian, Benj. Allen & Co.; DeWitt A. Davidson, Wallach & Schiele; N. B. Rogers, N. E. Whiteside & Co.; George Heidet, C. F. Rumpp & Sons; E. Lange, P. W. Lambert & Co.; E. W. Brannon, J. W. Reddall & Co.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

Gold Rings, Lockets, Link Buttons, Diamond and Pearl Pendants, Scarf Pins and Thimbles

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,

NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



HOWARD STERLING COMPANY, SILVERSMITHS,

PROVIDENCE, R. I., U. S. A.

NEW YORK, 860 BROADWAY, Samples only.

PROVIDENCE, R. I., March 12, 1901.

I have this day been appointed Receiver of Howard Sterling Company, and by order of court am authorized to continue the business of the company as heretofore.

I shall therefore continue to run such business, and will take and fill orders as promptly as the company has heretofore done. The same salesmen who have heretofore represented the company will call upon you for your orders.

Thanking you in advance for a continuance of past favors, and promising prompt attention to all orders given, I am,

Very truly yours,

BIRNEY C. PARSONS,

As Receiver of Howard Sterling Company.

Birmingham, Ala.

TRADE CONDITIONS.

Business is splendid, both as regards volume and profits, in the Birmingham territory, according to reports of the local jewelers. It is fully up to the same season in other years.

A. E. Laughlin has opened a jewelry store at Union Springs.

T. B. Dilworth, Jasper, has been chosen Tax Assessor of his town.

A. P. Taliaferro, Columbus, Miss., has moved his jewelry store into a more comfortable building.

W. A. Parrish, formerly of this city and later of Anniston, has opened a jewelry store at Ensley.

Bessemer has a new city clock, which weighs 1,400 pounds. It was made by E. Howard Clock Co.

W. L. Crabb, who has been at Eutaw for some time, is now again with the Nettleton Jewelry Store, Greensboro.

John B. Rosenstihl, formerly of Rosenstihl Bros., has accepted a position with H. C. Abbott & Bro., this city.

Business in the city is keeping up very well and a much better class of goods is being sold than formerly.

William Rosenstihl, Jr., of this city, who was formerly of Rosenstihl Bros., expects to open up again as soon as he can obtain a suitable location.

Edward F. Herzog, watchmaker and jeweler at H. Mercer's, has applied to become a member of the Elks.

Paul Calame has been appointed inspector of watches for the Southern Railway and Kansas City, Memphis & Birmingham Railway, at this point.

Geo. R. Calhoun & Co., Nashville, Tenn., have leased a store in this city on 19th St., under Florence hotel, and will open a jewelry store within the next few days.

The Birmingham Lodge, No. 79, of Benevolent P. O. of Elks, will have a street fair in this city, beginning April 29, and continuing one week. The jewelers of this city have contributed beautiful prizes for the special Floral Parade.

A beautiful piece of work has been furnished by F. W. Bromberg—a solitaire Elks' charm—presented to Past Exalted Ruler D. E. Drennen, of the local lodge. The diamond was set in an elk's tooth and reflects great credit on the house turning it out.

H. J. Rosenstihl, jeweler, Union Springs, has been appointed Assistant Adjutant General of the Alabama National Guard, by Gov. W. J. Tamford. Mr. Rosenstihl is a brother of secretary William Rosenstihl, of the Alabama Retail Jewelers' Association, who lives in Birmingham.

A young woman, who registered as Miss Cone, at Selma, one day last week, is said to have caught jeweler J. Hirchfield, who cashed a check for her for $35. The check was pronounced worthless. The woman left town before the alleged worthlessness of the paper was discovered.

The city Democratic convention, of Montgomery, took place a few days ago. C. L. Ruth, head of C. L. Ruth & Son, was not a candidate for re-election as Alderman. He has held the place for several years, but did not desire another term. Mr. Ruth made a fine record on the board.

Savannah, Ga.

J. W. Flynt, Culloden, Ga., has filed a petition in bankruptcy.

E. A. Russell has succeeded Russell & Dobyns, Fitzgerald, Ga.

P. M. Childress, Valdosta, Ga., has given a chattel mortgage for $700.

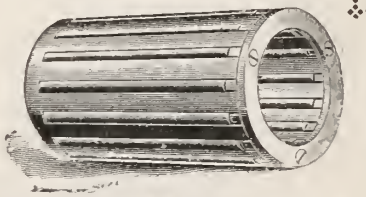
J. A. Ingram, whose stock was sold out at Sheriff's sale, recently, is now with Albert Ingram, 22 Broad St.

Emile F. Fegeas, who was painfully burned in the recent fire at his store and dwelling, is able to be out again, but is unable to use his hands yet.

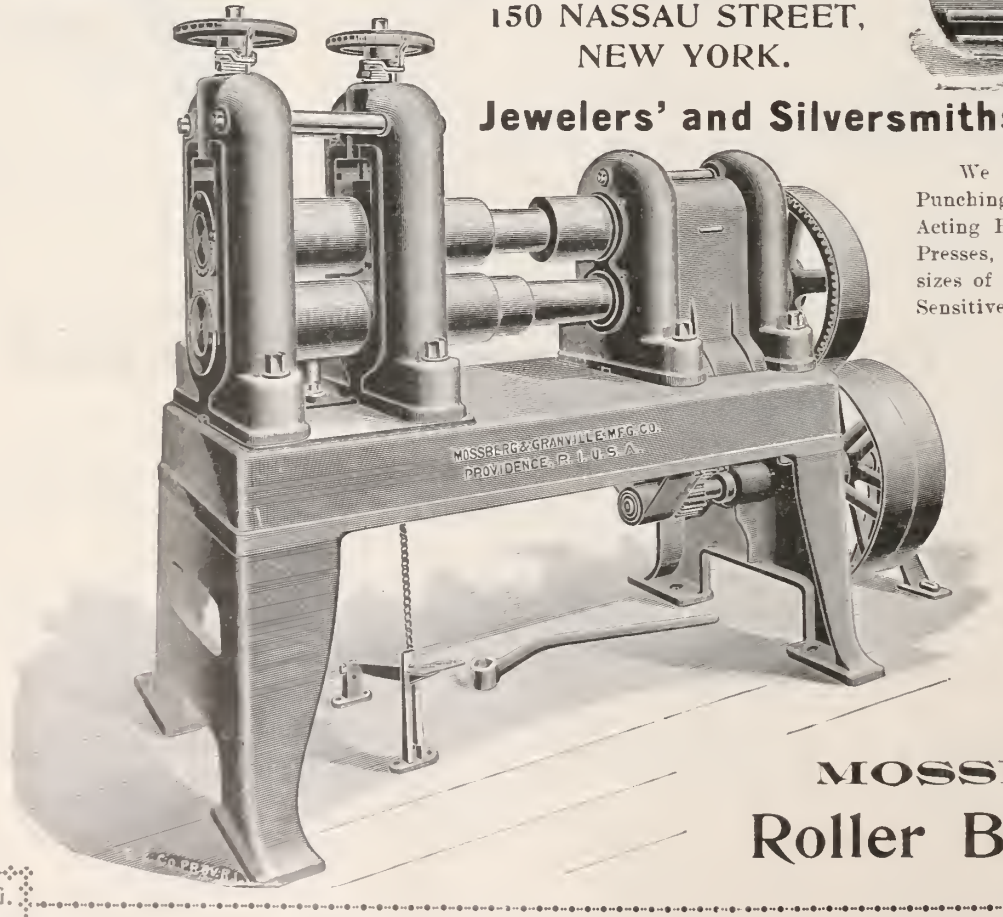
M. & G. M. & G.

Mossberg & Granville Mfg. Co.,

150 NASSAU STREET, NEW YORK.



Jewelers' and Silversmiths' Machinery.



We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR SPECIALTIES:

ROLLING MILLS

FITTED WITH THE

MOSSBERG

Roller Bearings.

M. & G. M. & G.

Theus Bros. have had on exhibition a processional cross presented to St. Paul's Episcopal Church by the Victoria Society, as a memorial to Queen Victoria. The cross cost $150 and was made by J. & R. Lamb, New York. It is of brass and mahogany, of rich design, finished and polished a rich red tone and is eight feet high. It consists of an angel with uplifted wings holding in her hands a scroll on which appears the word "Victoria." At the intersection of the arms of the cross there is an enrichment consisting of the symbols of the four evangelists grouped around the symbol of the "Agnus Dei." All figures are in relief. The face of the cross is elaborately chased. Below the feet of the angel is a large ball upon which appears the inscription, "To the glory of God and to commemorate the love she won." On the shaft is the inscription, "Given by the British residents of Savannah, Ga., Easter, 1901."

Atlanta, Ga.

Charles W. Crankshaw has returned from New York.

The improvements in the store of Davis & Freeman are now completed and their windows are attracting the admiration of all.

Beginning April 15, the entire stock of diamonds, watches, jewelry, sterling silver ware, cut glass, clocks, bronzes and art goods belonging to Charles W. Crankshaw, 22 Whitehall St., has been offered to the public at auction. Mr. Crankshaw has decided to dispose of his stock on account of the building of the Whitehall St. viaduct and the consequent interruption of business during the Summer months. The sale is being conducted by John H. French and will be to a finish.

J. H. Percy, Ravenswood, Mo., has moved into a new building in another part of the town from that in which he had been located.

The J. M. Blake Jewelry Co., Hot Springs, Ark., are having a liquidation sale. The auction continues daily until further notice.

Brown & Co., Burlington Junction, Mo., are figuring on auction sales and have laid in a large supply of watches to begin on. This is a result of competition. Mr. Arnold, formerly with Brown & Co., left that firm and established himself in business across the street, and his old employers are disposed to make him hustle for success.



No. 571.

Extensible nickel supports, 10x48 inch black velvet covered shelf. Price, complete, $6.50 each.

The Barlow.

Everything necessary for the display of jewelry in the window or store interior.

Metal Display Fixtures, Show Cases.

Send for 200-page catalogue.

Barlow Mfg. Co.
Holyoke, Mass.

Boston Salesrooms, 125 Summer St.



Headquarters for Real Ebony Mirrors.

Special inducements for advance orders placed in APRIL.
We finish our Ebony the best in this country.

OUR PRICES ARE RIGHT.

Don't make the mistake this year of not knowing where to buy.

THE GOEHRING MFG. CO.,

New York Office, 565-567 Broadway. E. A. COBURN, Mgr.

AMERICA'S GREATEST MIRROR HOUSE.

Factory, Akron, Ohio.

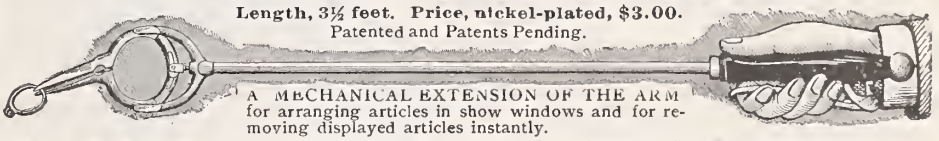
American Watch Case Co.'s GOLD A.W.C.CO CASES

Have Merit—Superiority—Reputation.

9 to 13 Maiden Lane, New York.

20th CENTURY WINDOW REACHER.

Length, 3½ feet. Price, nickel-plated, $3.00.
Patented and Patents Pending.



A MECHANICAL EXTENSION OF THE ARM for arranging articles in show windows and for removing displayed articles instantly.

HALL'S SPECIALTY & MFG. CO., 52 Columbia Street, NEWARK, N. J.

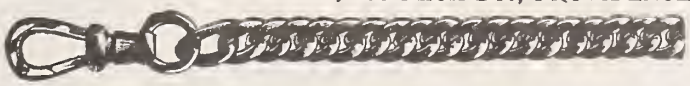
Established 1879. Manufacturer of

LOUIS W. HRABA, **Fine Leather Goods,**

29 East 19th St., New York. Exclusively for the Jewelry Trade.

WM. SMITH & CO., GILL BLDG., 9-13 MAIDEN LANE, N.Y. 61 PECK ST., PROVIDENCE, R. I.

ESTABLISHED 1864.



MANUFACTURERS OF

Gold, Silver and Rolled Plate Chains and Jewelry.

Novelties in Gold and Silver Bracelets. Also a large line of Chain Trimmings.

REMOVAL

L. & M. WOLLSTEIN, SWEEP SMELTERS

AND ASSAYERS,
Are now located at
16 John Street, New York.
TELEPHONE, 5644 CORTLANDT.

Refiners of all kinds of Gold, Silver, Platinum and Sweepings. Dealers in Gold and Silver Assay Office Bars. Highest price paid for old gold and silver.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, APRIL 24, 1901. No. 12.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 414, Chicago, will receive prompt attention.

Frank M. Sproehnle is spending a few weeks at Hot Springs.

A. N. Sperry, manager for A. L. Sercomb Co., returned, Tuesday, from his 10 days' New York visit.

George Rockwell, International Silver Co., was in Chicago last week on a visit to the Chicago branch.

M. Loeb, Chicago manager of the Wadsworth Watch Case Co., has left for a week or 10 days' visit with jobbers at western cities.

M. Newhouse, Chicago agent for Workman & Newman, Providence, reports business continues steady right along in white stone lines.

F. C. Happel Co., 84-86 State St., are remodeling their salesrooms, increasing the number of their safes and making other improvements.

L. Newhouse will be in the latter part of the week from the west. Reports from him indicate he has had good trade throughout his territory.

The sudden change from California to Chicago in April was a little too much for F. G. Thearle and he was confined to the house for a few days with a bad cold.

D. T. Martin, jeweler and druggist, Pomeroy, Ia., is in town, taking treatment for sciatic rheumatism and incidentally giving lectures to the medical students.

Chris. Morgan, of Factory J, International Silver Co., Rogers & Brother, was in the city a few days on a very satisfactory trip—not an unusual happening for Mr. Morgan.

W. J. Miller, manager of the Seth Thomas Clock Co., returned from a business trip to Buffalo with a severe cold, which temporarily kept him at his La Grange home.

Colonel H. E. Cobb, of Daggett & Clap Co., left, Saturday morning, for the east, to be away till the middle of May. He will spend the greater part of his time at the factory.

Keystone Jewelry Mfg. Co., Chicago, have been incorporated; capital stock, $2,500; manufacturing jewelry; incorporators: Francis E. Matthews, Carrie Hodes, L. Kortz.

G. Rodenberg is spending a month at his Providence home, dividing his resting up time between his family and the factory of S. & B. Lederer Co., for whom he looks after the western territory.

Sims & Elrick is the name of a new jewelry firm at Waco, Tex. Mr. Sims made heavy purchases here last week for the new store, which he claims will be among the best in the State. The partners were formerly in business in Australia.

A. C. Bard & Co., dealers in diamonds and precious stones, will open an office at 704 Columbus Memorial building, May 1. They will do business with the regular jewelry trade. Mr. Bard has been in touch with the diamond trade for 15 to 16 years and has had road experience as well. He has been 11 years with Otto Young & Co., the last seven years as diamond man. His partner is D. H. Wagar, a man of capital.

There were last week fewer buyers in town than usual and most of those in from distant points were on pleasure trips rather than for business. Seaman & Morris, of Odessa, Mo., were both here buying, as were Mr. Gleason, of Gleason & Morel, Clifton, Ill.; C. B. Tousley, of Fort Atkinson, Wis., and all the nearby trade that are accustomed to make weekly visits to this market.

Theodore Kuehl returned from abroad, Saturday, after a stay of three days in Paris, two weeks in the Black Forest and a week in Switzerland. He reports the cuckoo clock exhibit for the Pan-American Exposition at Buffalo has been shipped, 300 cases arriving at New York Saturday on the steamer *Concord*. This clock exhibit will be a remarkable one, says Mr. Kuehl, as also will the exhibit of hand carved grandfather hall clocks.

Burglars went through the flat of J. A. Limbach, Chicago representative for Theodore W. Foster & Bro. Co., Thursday afternoon, during the temporary absence of Mrs. Limbach, who had stepped to the market and was gone but 40 minutes. When she returned she found everything in disorder and every drawer in the house turned out on the floor. A diamond ring and pair of pearl opera glasses belonging to Mrs. Limbach and a revolver owned by J. A. were taken, besides a number of small trinkets. The loss was less than $200. No arrests.

Denver.

Tony Lubelsky, Cripple Creek, has opened up a branch store at 28 Tejon St., Colorado Springs.

C. O. Hunter, Fort Collins; A. B. Allen, Pueblo, and I. H. Hart, Manitou, were in Denver, last week, on business.

Cincinnati.

Frank Herschede will go east this week to buy new goods.

The Watch Case Engravers' Union have applied for membership in the Central Labor Union of this city.

S. C. Citroen, diamond cutter, received some rough diamonds found in this State, and when they were cut four of them were less than one-quarter of a karat, or about one-sixteenth each. They were the smallest diamonds ever cut in this country, Mr. Citroen said, and each had as many facets as are cut on larger ones.

The Fall Festival Association have sent out circular letters to the jewelers, asking them to coöperate in making the festival next Fall one of the grandest events in the history of Cincinnati, and suggest a big jewelry float. Frank Herschede has signified his willingness to contribute to this and will give his personal attention to organization of the jewelers for such an event.

The men at the Bell factory, at Mansfield, are not out on a strike as rumored, but are satisfied with the company's system and the wages they receive. The factory is running full time and is rushed with orders. There is no truth in the rumor that the Mansfield plant will be moved from that city. It is one of the finest buildings in the State for its purpose and the company do not intend to relinquish it.

The Wadsworth Watch Case Co. posted up notices last week which read: "On and after April 16 only non-union men will be employed in this factory." The union members are very indignant and say they will go elsewhere. The Wadsworth Co. are firm in their stand and declare they will hold the fort on these principles. They claim they have lost too much money on the old system of letting the men do as they pleased and now they intend to know how much a man does and pay him for it. They pay the union price and expect to and they also work union hours.

Pacific Coast Notes.

John Bond, Groverland, Cal., will leave that place shortly, to seek a location elsewhere.

C. W. Wickersham has opened an up-to-date jewelry establishment in the Willow building, 19th St., Bakersfield, Cal.

A. H. Ewert, Ukiah, Cal., has arrived in Mendocino, Cal., and is preparing to open up an auction of a portion of the stock from his Ukiah store.

Pacific Northwest.

E. D. Elwood, Medford, Ore., will erect a new building.

Charles Riggs, Hood River, Ore., will move to a new location.

W. L. Coppernoll, Cottage Grove, Ore., has removed his store to new quarters in the Allen building.

A. & C. Feldenheimer, Portland, Me., have had on exhibition in one of their windows the Waverly Golf Club prizes, consisting of loving cups, mugs, goblets, etc.

The new sapphire mines syndicate will in a few days resume operations at their mines near Yogo, Mont. The managers anticipate the most successful season they ever had. The Burke & Sweeney sapphire mines, not far from the syndicate's claims, will be extensively worked this season These may be sold at any time.

The booty of a successful burglar was unearthed near Colfax, Wash., on March 6 and the police were informed a few days ago, by Adam Wertz, a young Russian lad, whose parents reside in the town of Colfax. The boy's discovery, including six gold watches and 18 gold rings, all of considerable value, was made in the sand along the banks of the Palouse river. He kept the matter quiet, he said, as he hoped to find the owners. The jewelry was stowed in tobacco sacks and had evidently been hidden for quite a while, for the works of the watches were badly rusted. A local jeweler, M. A. Rose, says some of the movements were worth $50 or $60. The rings are all solid gold. It is presumed the goods were the result of some jewelry store robbery in those parts, and the party who cached them was either caught and sent to the penitentiary or jail, or else has died. No jeweler hereabouts is able to identify the recovered booty.

Minneapolis and St. Paul.

George Greenleaf, Minneapolis, who has been ill for some weeks, is again able to be around.

F. Shapira, Little Falls, Minn., and H. T. Segerstrom, Ironwood, Mich., were buyers in the Twin Cities, last week.

L. H. Deeny, of Fagerstrom & Deeny, watchmakers, St. Paul, was married, April 15, to Miss Ada Stolz, of that city.

Charles Carlson, who has been watchmaker for Lewis Finkelstein, St. Paul, for 10 years, has gone on an extended vacation to Europe.

Fiske & Co., Minneapolis, announce that they will move their store, May 1, from 32 Washington Ave. S., to 17 Washington Ave. S., in the Nicollet House block.

The trustee for the A. H. Simon stock, St. Paul, has sold it to C. S. Sutter, who has been a watchmaker for Mr. Simon, and M. L. Finkelstein, for $3,200. The new owners will move the stock to a ground floor location soon. It will be kept separate from the store of Mr. Finkelstein.

B. Schuette, Chicago, has concluded to close his Minneapolis branch, and June 1 will remove the stock and consolidate it with the Chicago house. The house will continue to cover the northwest as closely as heretofore and believes that it can give better service in attending to the wants of its northwestern trade direct. H. E. Schloss, the manager, will be transferred to Chicago at that date, and will, thereafter, make his headquarters there.

Indianapolis.

C. L. Van Winkle has succeeded E. L. Sloan, Gaston, Ind.

Simon Kiser is back from his purchasing trip to New York.

Smith T. Nichols attended the meeting of the Grand Commandery of Knights Templar, at Muncie, Ind., last week.

The following jewelers are active members of the Indianapolis Commercial Club: Silas Baldwin, Enrique C. Miller, Horace A. Comstock, Ed. Ducas, F. M. Herron, William T. Marcy, Jacob C. Sipe, Carl F. Walk, J. C. Walk. F. M. Herron is one of the directors and a member of the finance committee.

L. A. Davis, Greenfield, Ind., and F.

Opals. Baroque Pearls.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Doublets. Pyrites.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00 to $465.00.

STOCK READY FOR DELIVERY.

SEND FOR CATALOGUE AND PRICE-LIST.

FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.

Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

Georgian

STERLING SILVER.

In Complete Table Service—

French Gray Finish.



COFFEE SPOON.



TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

C. Sheldon, Shelbyville, Ind., were in the city last week.

April 18, the board of trade of Vincennes, Ind., closed a deal with Joseph Backler, Chicago, for the erection of a watch and clock factory in that city.

The recent finding of diamonds in the hills of Brown County, Ind., has again called attention to that wild and almost deserted region. Several diamond men who saw the stones have become very much interested and think that where a few are found there must be more. So far the finds have been made in the streams where the gold is also washed out. Iron sand and blue clay are said to abound there. Garnets are found in considerable numbers. No real effort at mining has ever been made. There are a few old men who live in the hills and spend their time and claim that they make a living out of gold washing.

Omaha.

Trade continues quiet, both with wholesale and retail dealers, on account of the bad weather. All local retail establishments complain of lack of business, and traveling men out from Omaha state that business and collections throughout the country are bad.

O. C. Zinn, Hastings, Neb., visited the wholesalers of Chicago, last week.

F. G. Chessman, York, Neb., is selling his stock at auction, but is not going out of business.

F. F. Willard, Council Bluffs, Ia., has been engaged by M. D. Franks as manufacturing jeweler.

Fred. Brodeguard has much improved his store by the addition of the latest style of glass counter cases.

Charles E. Gaskill, for several years with Mawhinny & Holliday, has engaged in business in Hiawatha, Kan.

Charles Woodmansee has returned from his vacation passed in Chicago and at his home in Prairie City, Ill.

T. H. Winn, formerly with Mawhinny & Holliday, but now with the Webb C. Ball Co., Cleveland, O., is in the hospital with smallpox.

C. H. Brassfield, formerly of Omaha, but now located in Ness City, Kan., is doing an excellent business. He says that the crop prospects are good all over Kansas.

Louis Borscheim, of Brown & Borscheim, has been confined to his home for a week by illness. Louis Borscheim, Jr., who has been engaged in the jewelry business in Austin, Tex., has returned home on a visit.

Henry Mohr, Exeter, Neb., is a musician of note as well as a good jeweler, and is making preparations for Decoration Day, when the band, of which he is the director, will furnish the music for the exercises in York.

The father of Theodore Simms, Council Bluffs, Ia., died suddenly a week ago and Mr. Simms has gone to Hastings, Neb., to settle his father's estate. He will not return to the jewelry business before next Fall.

Carl Tonner, son of L. H. Tonner, Red Oak, Ia., is taking a course in watchmaking and engraving in the Omaha Horological School, to fit him to assist his father in business. Robert McLaughlin, of Boise City, Idaho, has also entered for the full course.

J. M. McGee was in the city, last week, from Cherokee, Ia. His business has been pretty fair this year, especially in the watch trade, and he expects good business the rest of the year on account of the buildings which are going up in Cherokee and bringing workmen into the place.

Webb C. Ball, of the Webb C. Ball Watch Co., Cleveland, O., was in this city last week. When the change was made in watch inspectors on the Union Pacific railroad, a year ago, some of the grades of the Ball watches were discriminated against and Mr. Ball came west to adjust the matter, which he did to his satisfaction.

T. L. Combs & Co. were incorporated, last week, for the manufacture of, and the wholesale and retail trade in, jewelry and optical instruments, with a capital stock of $25,000. The incorporators are T. L. Combs, and his brother, B. B. Combs, E. O. Furen and E. J. Sullivan. Mr. Combs has been in business in Omaha since 1893, and in his present location for three years.

David H. Wells, representing the American Waltham Watch Co., was in the city, last week, introducing the new railroad watch his company have just produced. The face has the seconds numbered. This style of watch has never before been sold in the west. It is called the consecutive minute hand dial. Mr. Wells came to Omaha from a trip through Kansas, where he says business is very fine. The prospects for the wheat crop, he says, are better than Kansas has ever known, and as a consequence business is booming.

San Francisco.

Arthur W. Tipson, son of Wm. A. Tipson, manufacturing jeweler, died on April 15.

George Staffler, of Wessendorf & Staffler, of Santa Cruz, Cal., is calling on the trade of San Francisco.

Fred Roth, with L. & M. Kahn & Co., New York, and Mrs. M. Schussler, of this city, were married last Sunday and went south for their wedding trip.

Jesse H. Waterman and Amy F. Schussler, daughter of the late Michael Schussler, were married in this city last week. The groom is connected with the business which the bride and her mother inherited on the death of the founder, two years ago.

H. E. Hall, of A. I. Hall & Son, is glad to get back to California. He thinks the climate of Honolulu not nearly as desirable as ours. There are only a few thousand white people in the entire trade of Honolulu, which will not equal that of a small city here.

Elmira, N. Y.

William H. Frost, the veteran jeweler, who for over 20 years has occupied the store at the corner of Lake and Water Sts., is to retire from business. He is now selling his entire stock at auction.

Edward Saks, for years one of Canton's merchants, has leased the Robert E. Olney property, Sullivan St., Mansfield, Pa., and will open a new jewelry store there. He will also carry a line of optical goods.

Pittsburgh.

Otto Heeren sails on May 4 for Europe.

W. F. Eyles, lately of Vandegrift, Pa., has removed to Dayton, O.

Mr. Harris, of Moundsville, W. Va., has purchased the store of H. Bissett.

Robert Wolf, of Biggard & Wolf, has gone on a European tour in search of art goods.

Pickering & Jelleff, Mansfield, O., have moved into a handsome new store on Main St.

Schmidt Bros., New Castle, have removed from Mill St. to Washington St., that city.

Max Niemann, McKeesport, Pa., will start an auction sale on April 25. He will remodel his store.

Emil Bieler, of the late firm of Heckel, Bieler & Co., have gone into the manufacturing business at 237 Fifth Ave., fifth floor.

Emil Gerliuss and Miss Clara Heeren, both of Heeren Bros. & Co., were quietly married on April 17 and are now residing in Knoxville borough.

Heeren Bros. & Co. have the contract for 20,000 badges, rural delivery, Knights Templar and others. The factory is working day and night.

Announcements were sent to the Pittsburgh friends of Robert W. Brady, last week, informing them of the opening of his handsome new store, 111 S. Main St., Washington, Pa.

The Pittsburgh Diamond Cutting Co. have opened an establishment at 237 Fifth Ave., and are composed of J. B. Janssens, Pittsburgh's only diamond cutter, and Frank Klein, lately a member of the former well known firm of Klein, Kraus & Co. The firm are issuing an instructive booklet monthly relative to the art of cutting diamonds.

St. Louis.

The Broadway Bazaar, Broadway near Washington Ave., is closing out at auction. The goods sold are guaranteed by the E. H. Kortkamp Jewelry Co.

A. S. Mermod, president of the Mermod & Jaccard Jewelry Co., will leave, this week, on his annual tour through the centers of Europe in search of productions for his establishment.

A well known gentleman of this city has an Italian railroad man's watch, which was presented to him by a friend. These watches are carried by all Italian railroad employes and are manufactured by the Government for their especial use. Three years ago the Italian Government abolished the regular time table and introduced the 24 hour system. To-day the Italian railroad crews know no other reckoning of time but that of 1 o'clock to 24 o'clock. The number of accidents has been lessened by the introduction of the new time table by more than 50 per cent. statistically. These watches, which are three times as large as an ordinary hunting case watch, are quite heavy, are stem-winders and electricity proof. They are worth in Italy about $12 in American money. This is the only one ever seen in St. Louis.

Columbus, O.

Frank B. Ross, who has been with Shreve & Co., San Francisco, Cal., has returned to Columbus.

J. C. Goodman, of Goodman Bros., has just returned from New York, where he spent some time buying new goods for the house here.

The Columbus Polishing and Plating Co. have increased their capital stock from $5,000 to $25,000. The company have been doing a good business.

The Columbus Board of Trade are organizing an investment company who will take stock in concerns that wish to remove from other cities to this place.

Charles Castlebury, a traveling jeweler, was married to Miss Cora Bugbee, of Gonzales, Tex., and the groom will take charge of the jewelry store operated by the bride's mother.

It cannot be learned whether the union labor matter will affect the Columbus Watch Co. or not. It has been stated in the news dispatches that this company are not included with the others in the agreement not to employ union labor.

Harrington & Nonnenmacher will move into their new room about the middle of this week. They hoped to get in earlier, but were delayed on account of its not being finished. The room has a handsome tile floor, with a nicely designed steel ceiling. They will fit it out with new counters and counter cases, using the fine wall cases they now have.

While there has been some correspondence with the Appleton parties, it is not believed the Columbus Watch Co. will move from this city. Neither Manager Reel nor President Klic could be seen Saturday, but it is understood that conditions at Appleton were not at all satisfactory. So far as a combination with the Bell Watch Co. is concerned, nothing has been said.

The Watchman's Signal Recording Co., of Cincinnati, were incorporated a few days ago, with a capital stock of $10,000. The articles of incorporation authorize the company to receive and record signals of watchmen, special policemen and other persons guarding and protecting property, and selling and renting automatic recording and electric clocks. The incorporators are W. K. Maher, J. Millard Chamberlain, E. S. Saunderson, F. M. Harper and Robert Simpson.

A motion for a new trial in the case of Walter Wingerter, of Akron, convicted of burglary and larceny, has been overruled by Judge Hayden. Young Wingerter is the son of a prominent jeweler at Akron and during the riot in that place last August it is claimed he broke into a hardware store and took a revolver, supposedly to take part in the trouble they were having there. It is not charged that the lad did this with the intention of robbery, but it is a part of the prosecution that has resulted from the riot, with the intention of preventing a repetition of such trouble in that city.

Kansas City.

The Underwood Jewelry Co. have opened their store.

A. E. Pittenger has established a school for teaching watchmaking at 811 E. 12th St.

F. O. Parker, of the material department of the Norton-Paulson Jewelry Co., spent the first of the week in Topeka, Kan., calling on the trade.

Edwards & Sloane Jewelry Co. have completed two fine medals for S. J. Huey, Excelsior Springs, Mo., which are to be presented to Haynes Academy.

Out of town merchants who called on the Kansas City trade last week were: G. E. Gilmore, Paola, Kan.; H. W. W. Starcke, Junction City, Mo.; Otto Burklund, Osawatomie, Kan.; C. H. Paxton, Richmond, Mo.; C. A. Clement, Springfield, Mo.; C. Wayland, Mendota, Mo., and L. D. Everhart, Warrensburgh, Mo.

H. C. Carswell has purchased the furniture and fixtures of Charles H. Harsch and will, after May 1, occupy the store now occupied by Mr. Harsch. Mr. Harsch will sell his stock at auction as soon as possible. He expects to go to Armourdale, where he will conduct an auction jewelry store.

The usual number of Spring weddings have been taking place in this locality. T. L. Ricksiker, jeweler, Armourdale, was married to a young lady from Kansas City, last week, and Fred Nyman, traveler for the Norton-Paulson Jewelry Co., whose territory is Nebraska and northern Kansas, was married at Atchison, Kan., April 16, to Miss Adelia Berlin, of that city.

A New Discovery

CYCLONE
STEEL SOLDERING
FLUX

FOR
BRAZING STEEL
...AND...
Nickel-Plated Articles without Bluing or Destroying Nickel.

DIRECTIONS.

Coat over article to be soldered with the Flux; take small parcel of spelter and wet freely with Flux. Place the pieces to be soldered in position for soldering, put spelter on joint, then fire.

Every Bottle Guaranteed. Price of Flux and Box of Solder 50 Cents.

Caveat filed Nov. 17, 1900.

With this Flux you can Braze Malleable Iron, Brass and Steel and leave no enamel crust or lump, as this Flux contains no Borax.

Always ready for use and will keep in all climates.

No use of cleaning or scraping article to be brazed as this Flux will cause solder to flow freely and leaves article brazed tougher than before broken.

CYCLONE
ANTI-OXIDIZER

FOR
Preserving the Color and Polish of Gold, Silver, Nickel and all other polished metals while passing through the fire in act of soldering.

DIRECTIONS.

Warm article and drop in Anti-Oxidizer from two to three times before soldering; see that the article is well coated over. No need of cleaning Anti-Oxidizer out of joint before soldering.

Every Bottle Guaranteed. Price 35 Cents.
Caveat filed Nov. 17, 1900.

Cyclone Anti-Oxidizer leaves no scales, crusts or lumps after using, like all others on the market do, as it contains no Borax; no boiling in acid pickle as the Oxidizer preserves the color.

Always ready for use and will keep in all climates.

If you use it once you will always use it as it holds the color.

CYCLONE
HARD SOLDERING
FLUX

FOR
SOLDERING GOLD, Silver and Roll-plate Goods.

DIRECTIONS.

Coat article to be soldered over with Cyclone Anti-Oxidizer. Wet solder and joint with Flux. Hold article over alcohol lamp. After solder flows drop article in Soldering Flux while warm. Rinse in water. For larger articles use blow pipe.

PRICE 50 CENTS.
Caveat filed Nov. 17, 1900.

This is what Cyclone Hard Soldering Flux will do: Will cause solder to flow with less heat; can solder 8-karat gold goods with 18-karat Gold Solder. No danger of melting article you are soldering. No use of cleaning article and joint to be soldered as solder will flow freely. You can also solder all grades of plated jewelry and not destroy plate. After soldering you will find article to be much tougher than before broken.

Always ready for use and will keep in all climates.

It will pay for itself four times a day. You will say so when you try it.

L. GUTMANN & SONS
SOLE DISTRIBUTORS FOR THE UNITED STATES.
Wholesale Jewelers and Diamond Importers
51 E. 4th STREET CINCINNATI, OHIO

The Latest Patents.

ISSUE OF APRIL 9 1901.

671,949. SEPARABLE BUTTON. Elmer B. Haverly, Sayre, Pa., assignor of one-half to John B. Hutchins, same place. Filed June 9, 1900. Serial No. 19,675. (No model.)



A separable button comprising two parts, the one having a shank with a wedge-shaped point and a flat-faced notch above the point, and the other provided with a tubular socket to receive said shank, said socket being split longitudinally from its free end and having inward projections at said free end forming two straight parallel jaws across the end.

672,143. TELESCOPE TRAVELING BAG. Claude Boughner, Greenshoro, Pa. Filed March 22, 1900. Serial No. 9,781. (No model.)

672,159. HAIR-RETAINER. William S. Bechtold, Newark, N. J., assignor to Eschwege & Cohn, New York, N. Y. Filed Sept. 22, 1900. Serial No. 30,765. (No model.)



In a hack-hair retainer, the combination with a curvilinear one-piece frame having short comb-teeth, extending inwardly and upwardly from its lower curved edge adapted solely to retain the loose neck-hairs engaged by them; of a holding device applied to the frame for securing it in position on the hair, adapted to be passed into the bunch of hair embraced by the frame.
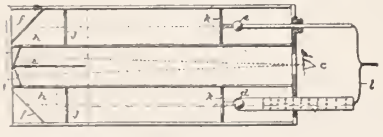
672,178. INDICATOR FOR LAMP-FOUNTS. William A. Penfield, Meriden, Conn., assignor to the Bradley & Hubbard Mfg. Co., same place. Filed July 16, 1900. Serial No. 23,699. (No model.)

672,179. MAGNIFYING-GLASS. John B. Porter, Canady, Miss. Filed Sept. 1, 1900. Serial No. 28,833. (No model.)



As an article of manufacture, a reading-glass comprising a thimble formed at one end with an upwardly-projecting flange; a magnifying-glass; and means for securing the glass to the thimble consisting of a wire surrounding said thimble and extending through said flange and diverged at its ends for attachment to the lens.

672,184. PHOTOMETER. Ernest W. Cushing, Boston, Mass., assignor to Eastern Electric Co., same place. Filed July 13, 1900. Serial No. 23,467. (No model.)



In a photometer, having a white opaque disk, and a translucent spot thereon, with two mirrors, one on each side of said disk, and at such equal angles therewith as to reflect the image of said disk and of the translucent spot thereon, at each side, to the eyepiece of the photometer, which is in the plane of said disk and on a level therewith, and at a distance of about three feet therefrom, two more mirrors, one on each side, and at equal distance on each side, from said disk and spot, and in a plane in each case at an angle of forty-five degrees with the plane of said disk, and also at an angle of forty-five degrees with the direction of the source of light which illuminates said disk and spot, by reflection from said mirror, last mentioned.

672,204. SAFETY-RAZOR. John A. Butler, Southington, Conn., assignor to the Southington Cutlery Co., same place. Filed Jan. 28, 1901. Serial No. 45,039. (No model.)

672,295. CAP AND FILLING DEVICE FOR FOUNTAIN-PENS. Thomas Stevenson, Victoria, Canada. Filed Sept. 27, 1900. Serial No. 31,235. (No model.)



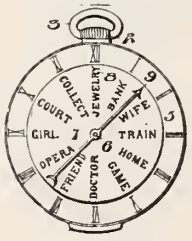
A fountain-pen provided with a detachable point-covering cap, and means within the cap for pumping fluid into the cap when removed from the pen.

672,321. BADGE. Francis Frazier, Scottsdale, Ariz. Filed July 17, 1900. Serial No. 23,958. (No model.)



As a new article of manufacture, a medallion-badge having a convex front face, a flat back face with a slot therein, and a spring-pin arranged in said slot.

672,326. TIME-INDICATOR. Alexander F. Humphrey, Allegheny, Pa., assignor to L. J. Seleznick, Pittsburgh, Pa. Filed May 10, 1900. Serial No. 16,122. (No model.)



In a device of the character described, a concentric base having a suspending-ring secured to its periphery, said base provided on its front face with a circumferentially-arranged dial near the rim of the base, combined with a disk concentrically pivoted to the base and rotatable thereon, said disk being of a less diameter than the base so that the dial-marks on the latter will appear around the rim of the disk, the disk having a series of radially-arranged inscriptions which are spaced equidistant so that one will appear opposite to each dial-mark, and a pointer mounted on the pivot-pin of the disk and rotatable upon said pin independently of the disk.

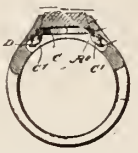
672,330. MACHINE FOR BUNCHING HAIR-PINS. Irving H. Peck, Derby, Conn. Filed Oct. 25, 1900. Serial No. 34,250. (No model.)

672,357. CLOCK-DIAL. Gregory C. Davison, U. S. Navy. Filed Nov. 28, 1900. Serial No. 38,045. (No model.)



A toy comprising a clock-face, a plate in the shape of the legs of a ballet-dancer forming the hands of said clock and mounted upon a central pivot, a second plate mounted on said pivot outside of and at a distance from said legs, said second plate representing the skirt and upper portion of the body of the ballet-dancer, with outstretched arms, and a rigid connection between one or both of said arms and said clock-face, said outer plate being small enough to permit the legs of the ballet-dancer to be seen at every portion of their movement.

672,366. RING. Joseph L. Herzog, New York, N. Y. Filed Jan. 11, 1901. Serial No. 42,868. (No model.)



A ring having an opening provided with a seat for the stone to prevent outward movement, and a recess at the inner end of said opening, a stone-holder located at the inner portion of the opening, to hold the stone against inward movement, and a fastening device, likewise located within the inner portion of said opening, at the recess thereof, and engaging the peripheral portion of the holder and the ring to lock the holder in position against sliding and against turning.

Design 34,359. SILVER SOUVENIR-MEDAL.



Joseph Lesher, Victor, Col. Filed Feb. 14, 1901. Serial No. 47,381. Term of patent seven years.

Design 34,360. FINGER-RING BAND. Max L. Weiss, St. Louis, Mo. Filed Feb. 4, 1901.



Serial No. 46,037. Term of patent 14 years.

Design 34,362. STRAP FOR EYEGLASSES. Oscar W. Meyrowitz, New Rochelle, N. Y.,



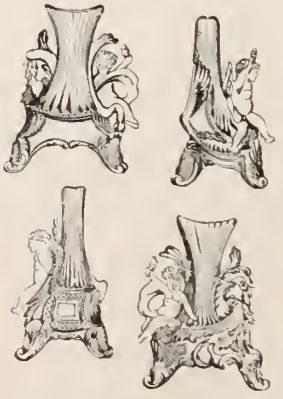
assignor to the Meyrowitz Mfg. Co., of New Jersey. Filed Jan. 4, 1901. Serial No. 42,134. Term of patent seven years.

Design 34,361. HANDLE FOR SPOONS, FORKS, ETC. John Clulee, Wallingford,



Conn., assignor to International Silver Co., Meriden, Conn. Filed March 25, 1901. Serial No. 52,868. Term of patent seven years.

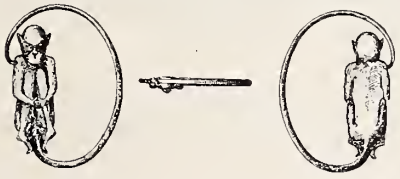
Design 34,363. BASE FOR CLOCK-CASES.



Erwin M. Jennings and Charles S. Mosman, Bridgeport, Conn., assignors to the

Jennings Bros. Mfg. Co., same place. Filed March 20, 1901. Serial No. 52,109. Term of patent seven years.

DESIGN **34,370**. KEY-RING. HENRY A. WEIHMAN, Philadelphia, Pa., assignor to John F. Simons and Thomas Maddock, same place;



Frederick M. Simons, Swarthmore, Pa., and Edwin S. Simons, Orange, N. J. (trading as Simons, Bro. & Co., at Philadelphia, Pa.). Filed Dec. 22, 1900. Serial No. 40,824. Term of patent 3½ years.

TRADE-MARK **36,242**. ORNAMENTAL HAT-PINS. McRAE & KEELER, Attleboro, Mass. Filed March 20, 1901.



Essential feature.—The representation of a bell. Used since Jan. 1, 1901.

TRADE-MARK **36,271**. CERTAIN NAMED GLASS. THE LIBBEY GLASS CO., Toledo, O. Filed March 12, 1901.



Essential feature.—The representation of a star inclosed within a circle. Used since Feb. 19, 1901.

TRADE-MARK **36,273**. WATCHMEN'S TIME-DETECTORS. ROBERT KOPP, New York, N. Y. Filed March 20, 1901.



Essential feature.—A three-winged figure, two of the wings projecting upwardly to the right and to the left and having square ends and one of the wings projecting downwardly and terminating in a point. Above this figure is a representation of a lighted match, and around this figure and said representation of the lighted match is arranged a ring or circle. Used since March 4, 1901.

TRADE-MARK **36,277**. CERTAIN NAMED METAL WARE. GORHAM MFG. CO., Providence, R. I. Filed March 20, 1901.

ATHENIC.

Essential feature. — The word "ATHENIC." Used since January, 1901.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued April 15, 1884.

296,730. COMBINED PENCIL-SHARPENER, ERASER, ETC. J. A. COOK, Buffalo, N. Y.

296,741. LOCKET. F. B. GOULD, Boston, Mass.

296,751. PENCIL SHARPENER AND HOLDER. THOMAS HOLDSWORTH, West Winsted, Conn.

296,763. KEY-RING. W. C. LUCAS, Meriden, Conn.

296,826. EYEGLASSES. IVAN FOX, Philadelphia, Pa.

296,827. CLASP. H. C. FRANK, New York, N. Y.

296,841. TRIAL-LENS. JULIUS KING, Cleveland, O.

296,886. EYEGLASSES. C. F. SPENCER, Rochester, N. Y., assignor to C. F. Marsh and F. M. Thrasher, same place.

296,891. BUTTON. E. A. THIERY, Newark, N. J., assignor to Carter, Sloan & Co., same place.

296,902. COLLAPSING CUP. A. H. WIRZ, Philadelphia, Pa.

296,925. ROLLER-CHAIN. H. A. CHURCH, Providence, R. I.

296,940. FRAME FOR POCKET-BOOKS. HIPPOLYTE DIDOUT, fils, Paris, France.

296,963. FOUNTAIN-PEN. J. P. HOYT, Newtown, Conn.

296,993. FOLDING SATCHEL. ROBERT MOFFLY, Philadelphia, Pa.

297,020. AUTOMATIC CLOCK-WINDING DEVICE. NATHAN SILVERBERG, Yassy, Roumania.

297,041. PENCIL. G. C. WARD, Girard, Kan.

297,060. LEAD AND CRAYON HOLDER. C. W. BOMAN, New York, N. Y., assignor to Joseph Reckendorfer, same place.

297,080. GARTER-CLASP. PHILIP KALISH, Chicago, Ill.

Design issued April 17, 1894, *for seven years.*

23,196. SPOON. GEORGE ROCKWELL, Meriden, assignor to Rogers & Bro., Waterbury, Conn.

Design issued Oct. 12, 1894, *for 3½ years.*

27,714. TRAY. G. E. WALDECK, Jersey City, N. J.



Cleanliness. **Neater Work.**



SAVING OF TIME.

SCHNEIDER'S SOLDERING FLUID,

A Substitute for Borax.

PRICE.

1 oz., 10c. 4 oz., 25c.

8 oz., 40c. 16 oz., 60c.

Write for Quotations in Larger Quantities.

Manufactured by EMIL SCHNEIDER, NEWARK, N. J.
Gold and Silver Refiner; Sweep Smelter.

THE CROHN PATENT SAFETY GUARD.



For Scarf Pins, Studs and Lace Pins. The most practical and only adjustable one invented. Price, $1.50 per doz. For sale by all wholesale jewelers and material houses. Sample by mail, 25c.; in 10k. gold, 90c.; 14k., $1.15. M. CROHN, Maker and Inventor, 48 and 50 Maiden Lane.

FRESH WATER PEARLS
BOUGHT AND SOLD.
Also PEARLS POLISHED
and all possible improvements made. Pearls damaged by setting restored.
JOHN HAACK, Room 53, 11 John St., New York.
Office Hours: 1 to 3

PHOTOGRAPHS OF MEN.

ONE of the traditions of photography is that men always want to look like some one else. So they hook you up with a high check and martingales, and tell you to throw out your chest, to make you look like John Drew or Hackett.

I am one of the people who can't get over the isness of the is—and the way that simple, manly, characteristic pictures sell proves that the tradition is a fallacy.

PIRIE MAC DONALD,
141 BROADWAY, NEW YORK.

If a Day's Supply of Ink is Good, a Year's Supply is 364 Times Better.



Blair's is the only Fountain Pen in the world having a year's supply cartridge of correspondence and cheque security ink free! Right in the penholder, needing water only to instantly produce a uniform ink everywhere. Holders non-leakable and jointless. New ink supply, which will not freeze or mold, 10c. each. Ordinary ink may also be used. *Particularly good for Jewelers, as a year's supply of ink is given free to every purchaser.*

BLAIR'S FOUNTAIN PEN CO., W 163 BROADWAY, NEW YORK.

ALOIS KOHN & CO., SOLID GOLD CHAINS,
4 MAIDEN LANE, Near Broadway, N. Y.
We call the attention of the Trade throughout th country to our line of
LORGNETTE AND GUARD CHAINS.
Will send Samples on Memorandum on receipt of satisfactory reference. Correspondence Solicited.





RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with THE JEWELERS' CIRCULAR-WEEKLY regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—THE JEWELERS' CIRCULAR-WEEKLY reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

Just a Word of Praise.

PENN YAN, N. Y., April 8, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

Enclosed we hand you money order for $2 in payment of our subscription to your valuable journal. We do not desire to lose a single copy, so remit at once, so as to keep "a good thing coming."

We feel that we could not keep store without THE CIRCULAR-WEEKLY coming in every week to keep us posted on what is going on in the jewelry business and kindred lines through this broad country of ours. May continued success attend your efforts to supply the trade with the *best* trade paper we have any knowledge of.

Yours truly,
E. H. HOPKINS.

AT the beginning of every year the wide-awake jeweler has had his whole mind, time and attention taxed to their utmost in the holiday rush. After a few days' relaxation and rest he finds himself facing the difficult problem: What next, to be ready for Spring trade? What is necessary to make it a success?

Spring trade with the jewelry, as with many other branches of business, is the most difficult to handle, as it follows so closely the holiday trade, when pocketbooks are generally well drained and when it requires more effort on the part of the merchant to induce buying.

In this day of sharp competition the question before the jeweler is not so much "How much can I induce people to buy?" but "How many of them can I get to buy my goods? How can I get them into my store before they buy, and sell after getting them in?"

I doubt whether the bare subject, "How to foster Spring trade," can be successfully treated except in a sort of general way, not only for its own sake but for the sake of a successful business career, of which Spring trade is a part.

Certain things are necessary all seasons of the year in order to have their effect at this most trying season:—Generally speaking, a liberal amount of advertising in the right way; always treating customers kindly and courteously, giving them the best of attention, whether rich or poor, great or small, making them feel welcome in your store and easy in your presence; and, above all, a fair and honest deal every time, both in price and quality, never charging one customer more than another for the same thing; in short, be a wide-awake, courteous and honest man in every transaction. Practice the above few suggestions and you have a foundation upon which to build the Spring trade in question.

The month of January seems to be well calculated for the preparation. While there is always some business, January is generally quiet. As soon after the holiday trade as the required rest has been gained, go carefully over the entire stock. First select every article that is in any way depreciated in value, whether shopworn, or out of style, or if it is especially a holiday article and not fit to carry over. Put these to one side for after-consideration. This leaves you a clear stock.

Now, go over the latter and thoroughly clean and recard every piece of card goods. All others clean and polish where necessary to make them just like new. Brush out the trays and, if necessary, reline them. Polish the show cases inside and outside. Now, take all your clean goods, replace them in the trays and cases as tastefully as possible, using some new lining and drapery here and there to make everything look like coming out in a new Spring suit, as it were. Now you have a stock of goods that any honest man can advertise as a good, clean stock, well worth the time and attention of any customer who wants to make a purchase.

Now go back to your goods laid aside. Treat them in the same way as the above in regard to cleaning, polishing and recarding. By the reduction in size of your stock which follows the holiday drain and the culling you have done you will have at least one show case and some trays to spare from your regular stock. Clean these up nicely, trim to suit, and arrange your second class stock in good shape.

Now, go to one or more of your best papers of largest circulation and in a few short locals right to the point advertise your business just as it is. Never exaggerate; never make offers you cannot meet. Tell your customers what you have done and just what you have. Tell them you have a line of bargains, some of which are slightly shopworn, or a little slow in style, and others same as new, only you do not want to carry them over to another holiday. Invite the people in. It is not hard to get people in to see bargains. Get them in and then treat them nicer than you ever did in your life. Be sincere; show them your bargains; and, by the way, make them bargains by putting the price down—down. Better get something than nothing. If they see something they want, sell at some price. You have advertised it a bargain, therefore, stick to your assertion. These are goods you don't want in your stock.

Here is the opportunity you have been working for. Now sow seed that will bear fruit a little later. Do not let one get away before you have shown him or her through your clean, bright, up-to-date stock, and whether anything is wanted or not this time be careful to tell the prospective customer you are preparing as never before for the Spring trade; that you will be adding new goods all the time.

NG and HINTS to JEWELERS

Invite the people to come often to see new articles; to come in whether they want to buy or not. Tell them to bring their friends along. Spend a little time pleasantly with each one; walk to the door and, as they leave, close it with a kind "good-bye; call soon again."

These may seem small items, but they do their work. They leave an impression with the customer that he or she has, at least once in his or her life, been treated like a friend.

Having started in this good work it will not take much work to keep stock in good, tasty shape, and it will not cost much to keep a few pointed locals in your paper every few days.

But above all things, always be truthful in representing goods; always be honest in every particular; be sincere in what you say to customers and you will not only be rewarded with a good Spring trade but you will gradually grow in the estimation and confidence of your customers, until they will not only stay by you in your Spring season but through the years to come, and they will bring their friends into the place where they can be treated nicely and always "depend upon what the jeweler says." Begin at once and see how well it will work. XX.

JEWELERS' IDEAS AND SCHEMES.

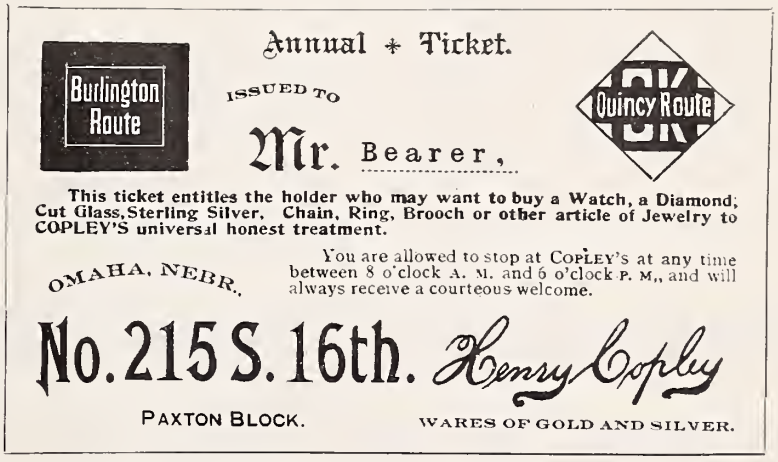
R. A. Dickson & Co., Montreal, Can., light their store by their own acetylene gas plant.

—•—

W. M. Farrington, Pittsfield, Me., sends THE CIRCULAR-WEEKLY some specimens of his advertising. One feature is a card folder which will not stand handling, because of its likelihood to split into two. with calendar for 1901-2, which might have been much improved if the printer had done his work better. It pays to have such things as attractive and substantial as possible, otherwise they go the way of the average card or circular and the advertiser fails to get value for the money he pays. Mr. Farrington sends another leaflet that probably cost from a third to a half less than the calendar-card, but it is from two to three times as valuable as a means of letting the people of Pittsfield, Me., know of Mr. Farrington's business. This leaflet contains, as conspicuous features, two half-tone cuts. One shows a youngster on the point of bursting into tears as he reaches for something. The other cut shows the same youngster with happiness and satisfaction spreading from eyes to toes as he clasps in one hand a watch. It is safe to say that this leaflet will be preserved for the pictures long after the more elaborately planned, more expensive but poorer made calendar-card is brushed aside. As to an advertisement of Mr. Farrington's business, this seems to be an illustration of the now out of date idea of many a printer that the more styles of type he gets into an advertisement the better it looks. This treatment is apt to spoil even the best written appeal for trade, and it isn't necessary, even in small towns, nowadays. Mr. Farrington is surely inspired with enterprise to boom his business by modern methods and doubtless uses the best available means at hand.

—•—

Henry Copley, Omaha. Neb., the special watch examiner of the Burlington railroad, has a very striking advertising card. It is made out in the shape of a railroad pass with the trade-marks of the road and one of the principal branches in the corners. On one side is the following:



The reverse bears this bit of information concerning Mr. Copley, who he is and what he has done:

INFORMATION.

COPLEY is well known as a watch expert. He is the special watch examiner for the Burlington and Missouri River Railway Co. He is chief watch inspector for the Omaha, Kansas City and Eastern Ry.; Omaha and St. Louis Railroad and the Kansas City and Northern connecting railroads. Copley equipped the B. and M. depot with the most reliable time service in the West, and has entire charge of these fine timepieces. He has spent 20 years of his life studying watches. No piece of work left with Copley is too large and none too small to receive his personal, careful attention.

—•—

Some weeks ago C. V. Stephens, Carthage, Ind., offered a prize of silver ware to the one writing "Stephens, the Jeweler, guarantees his work," the greatest number of times on the back of a postal card. Morton Barber, of Greenfield, Ind., got the prize for writing it 1,011 times. The writing was too fine to be read with the naked eye.

—•—

A. G. Doten, Lewiston, Me., has presented to the Androscoggin Gun Club a handsome silver cup. The cup will be presented to the winner in a series of individual shoots.

—•—

Mrs. M. E. Hoyle, Riverside, Cal., gave away 1,000 downy, imitation, just hatched chickens as an Easter advertisement.

—•—

C. R. Damuth, Redfield, S. Dak., has a mocking bird from Texas in his store that attracts much attention.

—•—

E. L. Heinrich, Watertown, N. Y., has two window attractions which draw many sight-seers. One of them is an elaborately carved wooden clock, which shows a procession of Apostles every hour when the clock is about to strike. The other is an immense clock dial, about five feet in diameter, on his front show window, with hands of proportionate size, and he who passes can catch the time of day at a glance.

A solid silver spike has been made by a Watkins, N. Y., jeweler, which is designed to be the last piece of metal to be driven into the new M. E. parsonage there. The privilege of driving it will be sold to the highest bidder and the maker started it off with $50. The name of the successful bidder and the date will be engraved on the spike.

BUYERS' INFORMATION BUREAU.

Questions as to the makers of certain lines of goods, where to buy certain lines, where certain kinds of work are done, the owners of certain trade-marks and other matters relating to the buying branch of a jewelry business will be cheerfully answered under this department. The reader cannot ask too many questions. *All queries received are also answered promptly by mail.*

NEW CASTLE, Pa., April 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please let me know where I can get a book giving values of old coins. Yours truly,
JACOB EWENS.

ANSWER:—From The J. W. Scott Co., Ltd., 36 John St., New York.

WILLIAMSPORT, Pa., April 13, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you kindly send me the addresses of some large and reliable umbrella manufacturers at your very earliest convenience, and oblige,
Yours respectfully,
P. B. HULING.

ANSWER:—Follmer, Clogg & Co., 395 Broadway, New York; White & Major, 25 Union Sq., New York; Simons, Bro. & Co., 19 Maiden Lane, New York.

SNOWVILLE, Va., April 10, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you please tell me in the columns of THE CIRCULAR-WEEKLY if Virginia Treasury notes, Series A, dated Richmond, Va., July 21, 1862, and are signed correctly, etc., and are in good state of preservation, would be redeemed by said Treasury? I enclose some Confederate States of America postage stamps. Will you please tell me if they are worth anything and are they in demand by stamp collectors? I also enclose some United States stamps used about 1830 to 1849. Is the little blue one with locomotive on it a United States stamp? Please return all of the above, and any information you can give me will be greatly appreciated. Thanking you in advance, I am,
Very truly,
J. W. MOORE.

ANSWER:—For the Virginia Treasury notes dealers offer two cents each; for Confederate States stamps, 25 cents per 100 and for United States stamps, 10 cents per 100 for the red and 25 cents per 100 for the blue.

GREENFIELD, O., April 12, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Please give me the addresses of firms manufacturing the electric clock systems, and oblige,
Yours truly,
M. O. DEVOSS.

ANSWER:—Self-Winding Clock Co., Grand and DeKalb Aves., Brooklyn, N. Y.; E. Howard Clock Co., 403 Washington St., Boston, Mass.; Johnson Electric Service Co., Milwaukee, Wis.; Standard Electric Time Co., Waterbury, Conn.; Prentiss Clock Improvement Co., 49 Dey St., New York.

TULLAHOMA, Tenn., April 13, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Will you be kind enough to give me the address of some foundry and rolling mill that makes German silver plate rods, tubes, etc.? By giving me the above information I will appreciate it very much. Yours very respectfully,
L. P. HARVEY.

ANSWER:—For German silver material write to J. Briggs & Sons Co., 65 Clifford St., Providence, R. I., and John J. Jackson Co., 91 Mechanic St., Newark, N. J.

PHILLIPSBURG, N. J., April 15, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Can you inform me where I can purchase watchmen's clocks? Both imported and domestic.
Respectfully yours,
S. ACKERMAN.

ANSWER:—E. Imhauser & Co., 206 Broadway, New York. We do not know of any imported watchmen's clocks.

ELMWOOD, Tenn., April 17, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:
Where can I buy artificial pearls? Answer and oblige,
W. L. HARDCASTLE.

ANSWER:—J. A. Deknatel & Son, 438 Broadway; Albert Lorsch & Co., 37 Maiden Lane; Goodfriend Bros., 13 Maiden Lane; Allen & Jonassohn, 65 Nassau St., all of New York.

Among the catalogues received last week was one from Strasser & Rohde, Glashütte, Germany, giving full page illustrations of jewelers' wall regulators, hall clocks and chronometers and also portable clocks for geodetic observation, electric second ticks and clock parts. The catalogue is a 48-page book and is profusely illustrated with large wood cuts.

The United States Smelting and Refining Works (L. & M. Wollstein) have moved their office from 25 John St. into the large and attractive store at 16 John St., New York. The firm, besides assaying and refining sweeps and jewelers' wastes of all kinds, sell gold and silver bars, platinum, chemically pure copper, and Eureka and other alloys.

Coaster for Wine Decanter.

No. 962.



Heavily Plated Nickel Frame, Wood Base.

EVERYTHING IN METAL WARES.

SEND FOR LATEST CATALOGUE.

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.

AMERICA'S Leading Art and Jewelry AUCTIONEER,



DAN I. MURRAY,
3 Maiden Lane,
New York.

References unequaled.

Write for Terms, Dates, Etc.

I made a sale of music boxes in New York City in January and February, and got a profit over cost. I went direct to Chicago, where I have just closed the most successful sale ever made in that city; selling nothing but diamonds, cut glass and solid silverware, all at a profit over cost, for the Stevens-Wallace Co., 93 State St. I can do the same for any jewelry house in the country. Write me.

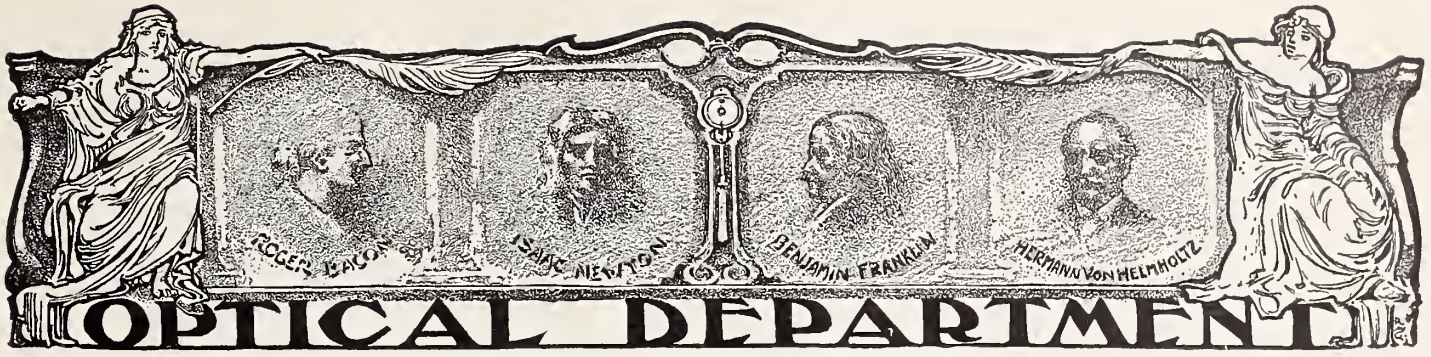
THE BASSETT JEWELRY CO.,
Fine Gold-Filled Chains,
Lockets and Gold Jewelry,
PROVIDENCE, R. I.

ESTABLISHED 1859.
HERMAN KOHLBUSCH, Sr.,
Manufacturer of
Fine Balances and Weights
for every purpose where accuracy is required.
Office and Salesroom:
194 BROADWAY,
SEND FOR PRICE-LIST. Tel., 370 Cortlandt.. NEW YORK.





Rings WM. LOEB & CO.
101 Sabin St.,
Providence, R. I.



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, APRIL 24, 1901. VOL. XLII. No. 12.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub Co., 11 John St., New York.

PROGRESSIVE OPTOMETRY.

AN ingenious lady optician of Chicago has devised a system that all opticians and oculists will hail with delight. It consists of the progressive treatment of defective eyes with lenses, each new pair of glasses complementing the action of the first partial correction worn in quieting all the ocular muscles and nerves until an exact state of artificial emmetropia is reached. Each new pair of lenses are furnished at prescription prices and a client thus remains "in the toils" for some months at a remunerative price for each successive consultation. Why couldn't some masculine optician have devised this system, at once so simple, so sensible and, yes, so gratifying to all lovers of optometric art? Really, the lady optician is abroad in the land and will make her influence felt among all craftsmen.

PORTENTOUS PROGNOSIS.

THE coming convention of opticians, in Chicago, August next, has already set the wheels to going round. The signs of its approach multiply on every hand.

[Adapted from "Alice in Wonderland."]

The slithy brillig waps the sail
That draves the coming jubilee;
The opt ophthalmic optoquem
Ingulphs the drave with uphish glee.

He slaves the rudder, slants the keel,
And bears afrong the burbling main,
To where the whurtling stars conclave
To mark his course to Durndigshane.

And in the vorpling metroplix,
Where soon the chortling throng will meet,
Dioptric rig-rags tear the air
And snicker-snack along the street.

It fills the soul with frabjous joy
And tunes the lips "Callooh, callay;"
To tulgy shout and brosky sing,
To usher in the borpeous day.

Then gyre and gible in the glare,
Pile high the momeraths unglite,
Until the brillig whirtling stars
Shall pinkle into blosky night.

The T. L. Combs Co., Omaha, Neb., incorporated for the wholesale and retail jewelry and optical business, will not at present, however, put in a line of the latter goods, the incorporation being made in this form to allow the introduction later.

Pennsylvania Opticians Will Conduct Quiz Class Exercises.

PHILADELPHIA, Pa., April 20.—The Pennsylvania Optical Society will hold a special meeting and smoker at the office of secretary C. A. Longstreth, 228 Market St., Tuesday evening, May 14, at 8 o'clock. The exercises will consist of a "quiz class." Every member of the association is requested to send to the secretary between now and May 10 two questions relating to some branch of optics, eye testing, the fitting of frames, or anything else in which he is interested or about which he wishes to be informed. At the meeting each question will be read by the chairman, and as no name will be given with the question, it will be strictly impersonal and the members can give their ideas as to the correctness of the answers given by the chairman, or express their views on the subject. This is expected to produce a discussion on various practical topics and be advantageous to every one present. Each member of the association will have the privilege of bringing a friend with him.

Iowa Opticians to Consider Matter of Legislation in June.

DES MOINES, Ia., April 19.—An important meeting of the Iowa Association of Opticians will be held here June 12 and 13. An invitation to be present has been extended to all opticians in the State, whether members of the association or not. One matter of importance to be considered is the presentation to the Iowa Legislature of an optical bill, similar to the bill recently passed in Minnesota through the efforts of the optical association of that State. The Iowa Association's committee on legislation will make a report on the subject. Among other attractions procured by the entertainment committee will be an interesting and helpful talk by Walter Wyatt, president of the Illinois Association of Opticians.

Kansas Opticians Surprised That New Medical Law Applies to Them.

TOPEKA, Kan., April 20.—Opticians from all corners of this State are objecting to the application of the new medical law to their profession, and as they are not mentioned in the title to the bill and there are several other loopholes through which they could probably escape the application of the bill, if they so desired, it is stated by the secretary of the State Board of Health that the law will probably not be made to apply to them.

This bill did not originally include opticians, but was afterwards amended to make it apply to them, upon the request of an optician of Garnett, Kan., and the discovery was not made by other opticians that they would be compelled to register and submit to a rigorous examination until it was too late to object.

A meeting of Kansas opticians has been called to meet in Topeka, May 1, when the bill will be considered. It is claimed that the new medical law will wipe out the business of all opticians unless they be graduates of an optical college, have studied the anatomy of the eye and contiguous parts, human physiology and natural philosophy under a competent teacher for six months, and are able to pass an examination such as it may please the board to propound; also, that if after Sept. 1, 1901, any optician fits a pair of glasses without taking an examination prepared by the medical board, he will be liable to a fine of $200.

Dates Set for the Annual Meeting of the American Association of Opticians.

SOUTH BEND, Ind., April 19.—The dates for holding the annual meeting of The American Association of Opticians, at Chicago, have been set for Tuesday, Wednesday, Thursday and Friday, Aug. 13, 14, 15 and 16. On account of the many and important subjects that will be presented to the society at this meeting, the executive committee have decided to hold a four days' session, instead of a three days' as heretofore. The following named opticians have been accepted as members of the association:

J. L. Hunkins, Asper, Cal.; Max Stern, Chicago, Ill.; Mrs. M. U. Cousin DeLeMar, Detroit, Mich.; Dr. V. B. Thayer, Memphis, Tenn.; J. Valaras Bonnette, M.D., Pollock, La.; Walter Wyatt, Peoria, Ill.; J. M. Johnson, Chicago, Ill.; J. T. Brayton, Chicago, Ill.; Frank Davis Osmond, Sedalia, Mo.; James Littlefield, Topeka, Kan.; J. C. Gibson, Northport, N. Y.; Samuel Wood, White City, Kan.; James P. Malin, San Diego, Cal.; H. E. Tuttle, Jefferson, O.; Morris Cheska, Dayton, O.; Gertrude Ayers, Glencoe, Minn.; Dr. C. M. Stanton, Minneapolis, Minn.; E. S. Bugbee, Minneapolis, Minn.; Mark Witzenski, Vancouver, B. C.; Pearl L. Sagelbiel, Dayton, O.; J. H. Arnold, Columbus, Ind.; Dr. Horace Lichty, Easton, Pa.; H. C. Lederer, Springfield, Tenn.; George M. C. Bartmess, Clinton, Ind.; A. Smith, Wellsburg, W. Va.

John Gordon Gray, president of Queen & Co., Incorporated, Philadelphia, Pa., is a nominee for vice-president of the Manufacturers' Club, Philadelphia. The election is to be held May 20.

Optical Department.

[*Continued from page* 53.]

DIOPTRIC CONDITIONS OF THE EYE AND HOW TO DISCOVER AND MEASURE THEM.

[*Commenced in issue of Feb.* 13.]

DIAGNOSIS OF HYPOTHETIC EYES.

HAVING discussed and illustrated two of the anomalous conditions of the eye—hyperopia and presbyopia—we are now able to give a systematic plan of diagnosing these errors. For this purpose we must have hypothetical eyes to work upon. A hypothetical eye is a suppositious eye, one whose condition is assumed to be of a certain character to begin with, for the purpose of illustrating the method of determining the kind and quantity of its error. As these conditions are best shown pictorially, we illustrate our case and then show the means of determining that such is really the condition. These diagnoses will not, in all respects, be the same as latterly, when the relation of other factors in the action of the eye has been discussed, but as a primary means of diagnosing hyperopia and presbyopia with

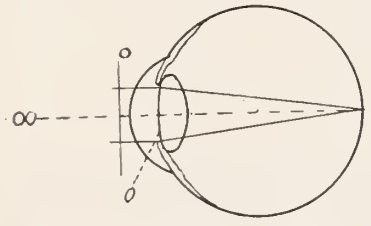


FIG. 17.

trial lenses they will prove of practical value, especially to beginners.

CASE I.

The above figure represents an eye viewing the distant object. Plainly, the eye is emmetropic. The waves come to the eye plane and its static refraction focuses them upon the retina. Whatever is the accommodative power of this eye, it needs none of it for distant vision. If there is any trouble with it, it must be for near seeing, and that the figure does not show. We, therefore, supplement the above cut with the following:

This figure (Fig. 18) represents the

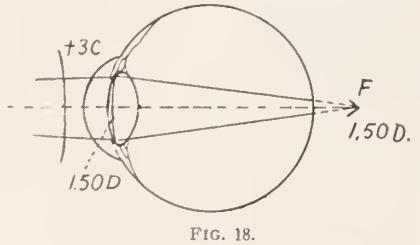


FIG. 18.

same eye as Fig. 17, viewing the object at a distance of 13 inches. The accommodation exercised is 1.50 D., its total amplitude. But this is insufficient to neutralize the +3c. waves coming to it from the object at 13 inches. Hence a part of its static power (1.50 D.) is engaged in neutralizing these +3c. waves. But such use of the static power, all of which is required to focus plane waves upon the retina, leaves insufficient power to focus the neutralized waves at the retina. They center or focus at a point 1.50 D. back of the retina and, consequently, circles of diffusion, rather than exact foci, impinge upon the retina, resulting in a blurred image. It is impossible for this eye to distinctly see type or anything else at a distance of 13 inches. It would require 3 D. of accommodation to see at 13 inches distinctly. Even with 3 D. of accommodation it would be unable to see at 13 inches for any length of time, for that would require the exercise of all of its accommodative power and very quickly so fatigue the ciliary muscle that it would have to relax, and by the recession of the foci to points back of the retina cause diffusion at the retina and blur the images. As 1.50 D. is its total accommodation it is also evident that this eye cannot get as near a focus as that represented in the figure but for a moment. Then, by ciliary relaxation, the images will become even more blurred than shown with the foci 1.50 D. back of the retina. But, of course, such facts as these are all unknown to the optician when his client first appears upon the scene. Let us see what the optician does know to begin with, what he is able to find out by testing the eye and what he is able to do about it. This is diagnosis.

DIAGNOSIS.

1. Enter lady apparently of 40 to 50 years, not wearing glasses but with a spectacle case in her hand.

2. History.—She tells you that her glasses don't seem to fit her any more; that her eyes get tired and she wonders if the glasses do not need changing. She can see perfectly well at distance and only wears her glasses in reading or sewing. You neutralize glasses and find they are +.50 D.'s. She says she bought them at The Fair two or three years ago, but they never fitted her well, etc.

3. Prognosis.—You hesitate to ask her age, and conclude not to, judging her to be 50, or thereabouts. If so, the +.50's would not be enough, even if she were emmetropic, so you have no right to presume or prognose anything but presbyopia of a greater amount than her glasses correct.

4. Diagnosis.—As you have not seen her before and never tested her eyes, you request her to seat herself and test her on distant reading type without lenses. You find O. U. V. 20-20, O. D. V. 20-20, O. S. V. 20-20; the astigmatic chart is equal in all meridians and distinct everywhere. She is unable to read anything but the larger type on the reading type at 13 inches.

5. Placing trial frames on and adjusting them so that the lenses, when inserted center over the pupil, and the frames are in the most comfortable position possible, you insert before each eye +.50 D. S. They make the distant vision dim and blur the type to 20-30. A pair of +1.00 D. S. blurs distant type worse. Leaving left eye covered with +1.00 D. you substitute +.75 D. for +1.00 D. in right eye, inserting the +.75 D. in forward cell before withdrawing +1.00 D. from rear cell. It improves vision of distant type slightly. Substitute +.50 D. S. for +.75 D. S. in same manner. The improvement is slight. Follow by +.25 D. S. in place of +.50 D. S. Improvement continues. Hold —.25 D. S. before +.25 D. S. This clears everything. A —.50 D. S. makes letters a trifle blacker, but no clearer. As normal vision results from +.25 D. S. —.25 D. S., which neutralize each other, your diagnosis is emmetropia. You might find slight astigmatism, but that is not to be considered here. The left eye shows same condition.

6. You ask her at what distance she usually holds book or paper or sewing and she holds at about 16 inches. If her age is 50 years and her amplitude 2.50 D., one-half of which can be used comfortably, +1 25 D. lenses should be her correction, ordinarily. You insert a pair of +1.25 D. S. She is able to read at 16 inches or beyond that point, but at a nearer distance feels strain. You change the glasses to +1.75 D. She can read at 13 inches, but not clearly any nearer, and she can see the letters distinctly at 20 inches; at 16 inches comfortably for fine print. This is her presbyopic correction.

7. She desires rimless eyeglasses, but has a flat, broad nose, with sloping sides. You try various styles of guards with unfavorable results and persuade her that spectacles would be preferable. Rimless 10 karat gold bows are selected, riding temples. P. D. $2\frac{3}{8}$, height of bridge $\frac{1}{8}$, $\frac{1}{8}$ back, width of base $\frac{3}{4}$, temple width and length average, angle of crest 60 degrees.

8. She inquires the price of goods with steel case. You state the price as $8. She demurs. You reduce to $7.50. She will see, and leaves you without ordering, but as you have a card in the window, "Eyes Examined Free," you have no legitimate complaint. She may come again another day, or maybe she won't.

CASE II.

Your next case is as follows:

Your last case was one of isometropia—

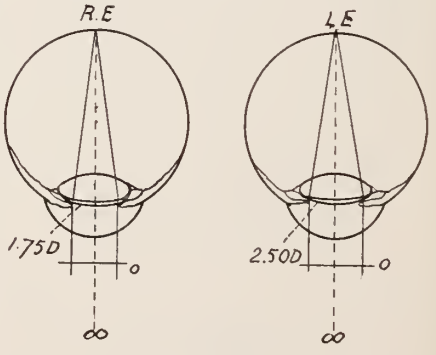


FIG. 20.

equality of the eyes. This, you observe, is slightly different. The right eye is 1.75 D. hyperopic, the left is 2.50 D. hyperopic. This is plainly shown by the pictures, where one eye is using 1.75 D. accommodation, the other 2.50 D. for plane waves or the distant object. This is quite a bit of hyperopia, but would not be serious or cause great inconvenience before the age of about 30 years. It would be a continual strain upon the ciliary and for a person of nervous temperament would be apt to be

Optical Department.

[*Continued from page* 54.]

reflexed to other organs, causing indigestion, nausea, headaches or even more serious troubles. These they might "doctor" for years through the ever-present all-pervading patent medicine course and finally become disgusted and go to a high priced nerve specialist, who would combine, on his own favorite basis, the same ingredients as the patent medicine contains. The effects of these "treatments" can easily be seen. They would saturate the system with drugs, perhaps, and introduce elements from far-off climes, including among other things various potent poisons, but they would have no effect whatever upon the hyperopia. At this stage it would be proper to diagnose appendicitis and to perform the operation for the removal of the vermiform appendix. This operation is performed and the patient lives, but still has the same old hyperopia he had in the beginning. Advancing years now begin to tell him that there is something wrong with his eyes. Let us see their condition when he reads, which he

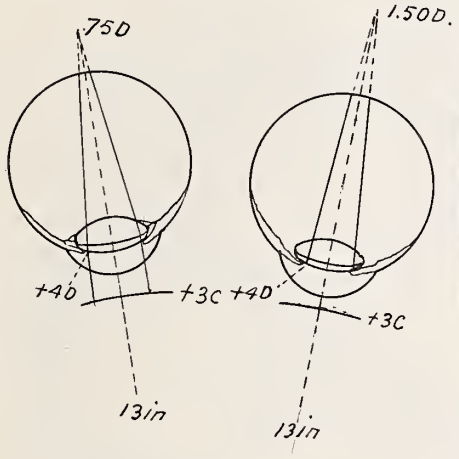


Fig. 21.

may be required to do a good deal of the time, at 13 inches. Here they are:

You see that 4.75 D. of accommodation is required of the right eye and 5.50 D. of the left. The pictures represent their action when fatigued. Neither eye is able to focus light on the retina. Type or reading or near work of any kind "blurs" and "runs together," although at other times he may see near objects distinctly. It is a good case, but a very ordinary one. Your client hasn't much faith in you or your craft, but he has fear of the doctors and their bills and has exhausted other resources. He thinks his eye troubles are due to other troubles that have gone before. He don't expect to pay you much of anything or get any help from you, for your work is "free." He is accustomed to paying for "good" things.

DIAGNOSIS.

1. Enter man of apparently 30 to 40 years, well dressed, intelligent looking, but with appearance of care and trouble. Has no glasses on.

2. History—Tells you something of his story. Thinks his eyes may be a little off. Is a bookkeeper. Has to use his eyes for near work a good deal. The chief trouble with him is want of appetite—stomach is out of order; has bad headaches a good deal of the time—sick headaches frequently. Carries a bottle of bromo-seltzer in his pocket. Has never worn glasses. Thinks his eyes would be all right if it wasn't for his stomach troubles.

3. Prognosis.—Everything points to hyperopia. At his age (35) he ought to have no trouble in doing close work, but still his stomach may be the organ at fault or his liver or kidneys. These things are out of your line. You will find out what shape his eyes are in.

4. Diagnosis.—He submits skeptically to your tests. You find open vision as follows: O. U. V. 20-20, O. D. V. 20-20, O. S. V. 20-20, but not so positive. He sees there is a difference between the two eyes, which he never suspected before, and becomes slightly interested. You try him on the reading card at 13 inches. At first it blurs badly, but by looking at it steadily the letters finally come up. He feels the strain, however, and says so. The astigmatic chart appears uniform.

5. Adjusting trial frames, you insert pair of +.50 D. S. He sees the distant type quite as well, or a trifle better, and easier. You try +1.00 D. S. with the same result. You insert +1.50 D. S. and then +2.00 D. S. The latter blur up the distant type somewhat. He, however, still reads 20-30. You go up to +3.00 D. S. and that blurs everything to 20-60. Leaving +3.00 D. over left eye, you fog down the right. A +1.25 D. S. is the highest he accepts. Fogging down left eye in the same manner +1.75 D. S. is the highest lens acceptable. With either vision is at 20-20. Removing opaque disc from the right eye, O. U. V., as above corrected, is 20-20, and the glasses feel easy.

6. With this correction you try him for near type. He sees distinctly at 16 inches or 13 inches, or even at 10 inches. He can also see distinctly at arm's length. Is surprised, but thinks the glasses may help him for reading. You tell him they should be worn constantly. He thinks his natural eyes are better and "proves" it by reading 20-15 without the glasses. You explain to him why the glasses should be worn constantly. He smiles superciliously and says he has had the advice of the best physicians. You begin to think "What a fool," but say nothing so emphatic. But you begin to talk to him about the effects upon him of such uncorrected hyperopia, and any man with knowledge can make an impression. He decides to try the effect of your glasses. When you tell him they will cost $15 he begins to feel something like respect for you. You are simply charging him a fair price for your "talk."

7. You receive his order. The frames are duly fitted and the goods gotten ready and delivered. These glasses, although they do not cover the full hyperopia, will prove a great relief and blessing to him. You may change the lenses to the full amount a little later. The anisometropia may make it necessary to harmonize one eye with the other by reducing or increasing the correction of one of them. But $15, less the cost of the glasses, doesn't represent the benefit you derive from the case. Others come who have heard this skeptic's story. No doubt his "stomach" troubles will abate greatly or disappear altogether. He'll lay that to the last bottle of patent medicine he took, not to the glasses. But the glasses are good enough of themselves.

(*Series to be continued.*)

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Optical Department.

(*Continued from page 55.*)

Optical Briefs and Notes

J. W. Arney, optician, Green Bay, Wis., will devote attention to De Pere, Wis., one day a week.

Harry Shellenberger and George C. Allis, Shelton, Conn., are completing optical studies in New York.

The optical business belonging to the estate of G. B. Litchtenberg, Kansas City, Mo., has been sold out.

A. H. Towle, of Grand Rapids, Mich., has purchased the business of the Chicago Optical Co., Lansing, Mich.

C. T. Loudon has recently opened a jewelry and optical store in Rushville, N. Y., and not in Geneva, N. Y., as previously reported.

W. D. Fennimore, vice-president of the California Optical Co., San Francisco, Cal., has just returned from a four months' eastern trip.

H. C. Pratt, formerly optician for the Jaccard Jewelry Co., Kansas City, Mo., who went to Birmingham, Ala., last Winter, has returned to Kansas City.

A. Bollack, of the Standard Optical Co., San Francisco, has gone south for a six weeks' trip. He had just returned from the best northern trip he ever had.

O. P. Bourbon, who had an optical store at 1202 Grand Ave., Kansas City, Mo., has moved to 202 E. 12th St. and will occupy a part of the store of the Gem Jewelry Co.

E. Holsworth, a former Philadelphian, latterly instructor in the optical department of the Ezra F. Bowman Technical School, Lancaster, Pa., has resigned his position and gone back to Philadelphia.

A. I. Agnew, manager of the Columbian Optical Co., at Omaha, Neb., spent several days in Des Moines, Ia., last week, visiting the office there on his way east to Buffalo.

A. Kohen, a traveling optician, was in Kansas City, Mo., the past few days. He left the first of the week for Buffalo, N. Y., where he expects to assist in one of the exhibits.

A large addition to his floor space has been made by G. H. P. Stone, Ilion, N. Y. A new dark room for optical work and a new steel ceiling are noticeable features of improvement.

Ben Marsden, salesman for D. V. Brown, wholesale optician, Philadelphia, Pa., made his first trip through Pennsylvania last week since he was so badly injured in the Erie railroad wreck about seven weeks ago.

Will Clark, St. Cloud, Minn., who has been taking a course in optics at the Bradley Polytechnic Institute, Peoria, Ill., has concluded to remain another month, and will take advanced work in optics and engraving.

The Columbian Optical Co. have purchased the fixtures of G. B. Litchtenberg, optician, who had rooms in the Altman building, Kansas City, Mo. The Columbian Co. are now using for an office the entire room which they formerly used as a workshop.

O. H. Dearing, traveler for the Merry Optical Co., Kansas City, Mo., whose territory is Arizona, New Mexico, Colorado and western Kansas, has just returned from a very successful trip. John J. Brands, who represents the Merry Optical Co. in Missouri and Kansas, has returned from his first trip.

Carl B. Rickarts, a son of jeweler Charles W. Rickarts, Rochester, N. Y., who has served in the army in Cuba and the Philippines and who only returned from the latter place in the early part of April, is at present at the Philadelphia Optical College, Philadelphia, taking their three months' attendant course.

The California State Association of Opticians held their quarterly meeting in San Francisco, April 14. By-laws were adopted and A. J. Shoey was elected as recording secretary and J. Rinner as financial secretary for the unexpired term. The next meeting will be a two days' session, beginning the third Monday in July, for the display of optical instruments and goods.

Earle Eli Barnet, Kansas City, Mo.; Alfred Hickman Price, Minneapolis, Kan.; Cora Anna Ilkehans, Armourdale, Kan.; Jessie Mae Hamblen, Santa Fé, N. M.; Mary Elizabeth Dodderidge, Kansas City, Mo.; Edward L. Chamberlain, Kansas City, Mo.; Mary Agnes Anderson, M.D., Freemont, Neb., and George Elliot Edwards, Kirksville, Mo., are recent graduates from the Southwestern Optical College, Kansas City, Mo.

Dr. J. Will Terry, of the Columbian Optical Co., Omaha, Neb., who has been spending several months in El Dorado Springs for the benefit of his health, stopped over in Kansas City, Mo., last week on his way east. Mr. Terry was married at El Dorado Springs, on April 15, to a young lady of that city and they are now taking a wedding tour. They will visit Buffalo, N. Y., before returning.

The optical catalogue of Oskamp, Nolting & Co., Cincinnati, O., is out and is being mailed to the trade. It is not only a very comprehensive book on this line of goods but it is so systematically arranged as to immediately direct the optician to the goods he wants. Harry Emrie, who has charge of the optical department of this house, has for months been at work in getting the catalogue classified and has made an ideal volume for opticians.

John S. Miles, 33 years old, of Brookline, Mass., was arrested, last Wednesday afternoon, on the charge of embezzling $1,500 from the Lamb Eyeshield Co., 510 Albany St., Boston, Mass. He was employed by Benjamin F. Lamb, the proprietor, and was well connected in Brookline. Miles had complete charge of the books of the company and when a discrepancy was discovered Miles was arrested. Through the assistance of friends the District Attorney's office was persuaded to *nol prosse* the case. It is presumed that a settlement was made with the Lamb Eyeshield Co.

Moses Drury died last week at Paterson, N. J., aged 87 years. About 1835 he learned the trade of watch and clock maker at his home in New Hampshire, but he did not follow that work long, for he removed to Florida and established a boot and shoe business. Soon after he moved to New York and had a boot and shoe shop in the lower part of the city. About 1859 he moved to Paterson, where he had lived since.

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Time and Distance Meter for Hackney Vehicles.

MR. KRATZ-BOUSSAC has brought to the notice of the authorities a model of a horo-kilometric meter, called a taxameter-indicator. This apparatus has been already operated in several towns of Germany and Central Europe and met the necessary technical conditions. His application for eight licenses for 160 vehicles has been examined by the Municipal Council and the Préfect of the Seine has authorized its attachment under conditions to be specified later.

The taxameter, as the illustration shows, is an apparatus having a dial for registering both the distance traversed and the time occupied. By an ingenious combination it also indicates the price to be paid, the extras, if any, and the fixed rates. It is kept in action during the ride by one of the wheels of the carriage; when this stops, it is actuated by clock-work. It registers in visible figures the price of the journey, according to the kilometers traversed, and the price of the stops, according to their duration, combining automatically these two figures, so that the sum appears instantaneously and legibly.



TIME AND DISTANCE METER AFFIXED TO A VEHICLE.

The mechanism of the taxameter is enclosed in a metallic box and is perfectly protected from moisture and dust. It adapts itself with ease to the different forms of vehicles and to all the local exigencies. The transmission may be mechanical or pneumatic. On the left is the indication of the price of the ride in francs and centimes; beneath, the extra charges; at the right, the rate to be paid. The traveler has only to compare the rate charged with that printed and suspended in the carriage. In any case, a sum higher than that indicated on the dial in the part, "price to be paid," and the "extra," if any, cannot be charged.

While the carriage moves at a walking pace, either by request of the traveler or by reason of an ascent, as well as during a stop on the traveler's account, the clock-work movement intervenes and maintains the price at a definite rate. The manipulation of the machine by the driver is by means of a handle behind the register, and consequently turned toward the seat. This handle is mechanically connected with a signal placed on the side of the register and visible at a distance. This signal consists of a red flag, bearing in white letters the inscription "libre" (free). The mechanical combination makes it impossible for the driver to keep the apparatus out of use without first raising the flag indicating "free." Likewise it is impossible for him to put the register in use without first lowering the flag.

A button, placed beside the handle and turning in the same direction, permits the marking of the allowable extras for baggage, passing beyond the fortifications, etc. These extras can only be recorded while the apparatus is in use. Besides the list of fares and extras which concern the traveler, the dial bears lists of four totals for the information of the owner of the vehicles. These consist of a register of the daily receipts, of the extras, of the number of trips and of the kilometers traveled. When the taxameter is placed in service the fact is recorded and the successive changes are increased by steps of 10 centimes. This arrangement results in rendering short courses better paying. In longer rides the rates are essentially those of other carriages for hire.

The apparatus consists of a system of transmission from the rear wheel. When the vehicle is in progress a pneumatic pump moves, by means of a lever, a notched wheel, one notch for each revolution, the notched wheel corresponding to the periphery of the rear wheel of the vehicle. A train of gearing actuates a fork, mounted on a bracket on the outside, and connecting with the taxameter, which is supported by the same bracket. This connection is by means of a transverse pin on the lower side. The pin is on a shaft which, by means of gearing, works an endless screw, moving the wheel of distances. This wheel actuates another on the same shaft, whose teeth raise and lower an oscillating lever. The lever works by means of mobile cones, the wheel of *decimes* (tenths) advancing one tooth marking 10 centimes for each course of 400 meters. On the axle of the distance wheel is also placed the time wheel, controlled by clock-work.—Translated from a French exchange.

A Human Sun Dial.

WHEN I was living in Essex, 30 or 40 years ago, says a correspondent to the London *Spectator*, the laborers, few of whom had watches, used to make of themselves the gnomon of a sun-dial in the following primitive fashion: The furrows of the fields were always ploughed north and south as far as possible, to allow of the sun's rays getting between the drilled rows of corn or root. When, therefore, their own shadows fell full along the furrows, they used to strike off work and go to dinner.

A Buffalo Watch.

THE unique "Order of Buffaloes," now spreading itself over the country, has been responsible for many queer things in its short existence. Like many fads, it has had a bearing on the jewelry business and several manufacturers are now producing and selling Buffalo rings and Buffalo pins in such quantities as to make these lines quite prominent features of their business. But Edward E. Pidgeon, who claims the honor of being Chief Brander of this peculiar organization which has no corporate existence, has an insignia of the "order" such as no manufacturer is likely to duplicate often or other men to purchase. It is a Buffalo watch, with a history which runs this wise:



BUFFALO WATCH OWNED BY "CHIEF BRANDER" EDWARD E. PIDGEON.

The watch is hand carved and is a marvel of the watchmaker's and engraver's handicrafts. It was ordered three years ago when the Pan-American Exposition was first talked of as a Buffalo international function. It was at this time that President McKinley visited Buffalo and drove the first stake upon an island in the Niagara river where, at the time, it was proposed to hold the exposition. The Spanish war intervened and put a temporary stop to the Pan-American idea, and when the subject was again taken up it outgrew all original proportions and it was found impracticable to carry out the original scheme. In the meanwhile the watch, which was to be an exhibit of the highest attainment of the jeweler's art and typical of the city, had been made at a cost of $700, the order having been placed with one of New York's most prominent jewelers, of whose trade exhibit it was intended to form a part. Since then it has been in a safe deposit vault until Mr. Pidgeon saw it and acquired possession of it, on account of both its oddity and especial significance of the "order" to which he belongs, and the Pan-American Exposition of which he is eastern chief of publicity. Mr. Pidgeon is now located in Boston, Mass., and carries the watch daily. The illustration shows a good view of the engraved case.

Accurate Clock for a Cleveland School.

RIEFLER, of Munich, the celebrated maker of astronomical clocks, recently completed a chronometer for Case School, Cleveland, O., which cost $1,000 and is the only one of its kind in this country. This timepiece is a veritable wonder for accuracy, as it will reduce the total of all errors arising from three different sources to less than one-hundredth of a second. It will be used in connection with the almucantar, in Dr. Howe's original research work.

The whole clock will be enclosed in two bell glass cases, one for the works, which will be fastened to a bracket in the wall, in order to eliminate errors of vibration. These errors result from anything which may jar or shake this instrument in the least. For instance, the footfalls of a man walking on Euclid Ave., over 30 feet away, are sufficient to have perceptible effect on such an instrument. The fact that the air is not always of a uniform weight gives rise to another source of error in clocks, because it is harder for the pendulum to sway back and forth in heavier air than in lighter; so this must be obviated to secure absolute results. In the new clock, this will be achieved by enclosing the pendulum in another bell glass case which is air tight. An air pump will then exhaust part of the air from the field through which the pendulum swings, so that it will always be of exactly the same weight. The third source of error arises from variations of the temperature in the room in which the clock is kept. The new clock will be kept in a small room, with very thick walls, and artificial heating will keep the heat uniform every minute in the year. A Cleveland man is the donor of the clock, but refuses to allow the publication of his name.

The United States Watch Case Co., manufacturers of solid gold cases, Cincinnati, O., are at work on sample cases and will have out in a few days a lot of 80 sample hand engraved special cases. They are prepared to fill any order for special work.

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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

CUCKOO CLOCKS IN DEMAND.

F. KROEBER & CO., 14 Maiden Lane, New York, whose salesrooms have for many years been looked upon as headquarters for cuckoo clocks, report that the finest varieties of these clocks are at present proving most successful with jewelers. Elaborately carved hanging clocks—in particular, those covered with leaves and decorated with stags' heads, birds and other game—are having a ready sale, while the plainer and less expensive pieces no more than hold their own. This firm's assortment at present is very fine and includes many sizes of clocks—cuckoo alone or cuckoo and plain—in which dark wood varieties predominate.

*

TWO NEW CUT GLASS PATTERNS.

TWO new patterns in the cut glass of the International Silver Co., now to be seen at the company's New York salesrooms, 9-13 Maiden Lane, show novel features that will interest all dealers carrying art glass. The first, known as the "Chummy," has no large cutting, but consists of a mass of fine detail work composed of vertical divisions filled alternately with small rosette stars and hobnails. The second, appropriately named "Garland," has as its salient feature four crescent festoons holding plain concave lens cuttings of graded sizes, filled in with checkerwork. Both cuttings are of high grade and now appear on all articles common to cut glass. In silver mounted glass ware a complete and beautiful assortment is here to be found, which is notable for the large variety which it numbers in small pieces, such as scent bottles, perfume vases, cruet pieces and like articles.

*

LAMPS FOR THE SUMMER SEASON.

WITH the Summer season comes the demand for fine lamps suitable for country homes, and dealers wishing to complete their assortment will be interested in the new lines which the Bradley & Hubbard Mfg. Co. will put on the market within a few weeks. These lamps will, as usual, be found in a full assortment of shapes, sizes and finishes at the company's New York salesrooms, 21 Barclay St. and 26 Park Place, where, in addition, will be shown at the same time their latest colorings and finishes in vases and other art metal ornaments which they manufacture for the jewelry trade. Their American imitation bronzes will, of course, receive additional subjects and finishes, as will their small fancy articles, such as mirrors, bonbon boxes and jewel cases.

*

PORCELAIN SOUVENIRS AND FAVORS.

JEWELERS having a demand for small articles suitable for card prizes, cotillion favors and banquet souvenirs will do well to put in an assortment of the many pretty novelties in china and porcelain which importers and domestic manufacturers generally are showing. All indications point to the fact that these wares are not only growing in demand for the uses above mentioned but that china and pottery have already made, and will continue to make, inroads on other materials as a substance popular for favors and prizes. The souvenir of the banquet of the 117th anniversary dinner of the Society of the Friendly Sons of St. Patrick, held in New York recently, indicated this tendency, being a pretty, white porcelain cross and base, made for this occasion by the Ceramic Art Co., Trenton, N. J. New York dealers report that the demand for china novelties suitable for whist and euchre prizes is growing every day. THE RAMBLER.

Glass Exhibit at the Paris Exposition.

CONSUL Hughes sends from Coburg, March 21, 1901, translation of a speech made before the Technical Union of Hirschberg on artistic glass ware at the Paris Exposition, from which the following notes are taken:

The French glass exhibit showed the intelligence, inventive genius and assiduity of this people. The factory of St. Gobain, in particular, had a fine display. Seventy-seven million kilograms (77,000 tons) of glass were used in 1900 in its 10 branches, against 41,000,000 kilograms (41,000 tons) in 1889. It produces 30 per cent. of the entire output of glass in Europe. Among other things, it had a mirror eight meters (26.4 feet) high and four meters (13.2 feet) broad, and it was stated that it could have been furnished of still larger size if transportation facilities had been available. This firm's principal aim is to use glass as a building material. The broad area of 2,500 square meters (26,900 square feet) above the railway tracks in front of the Esplanade des Invalides was covered with glass flagstones, which, though exposed to the open air, sustained the enormous freight traffic during the exhibition. In the "Palais Lumineuse" the factory of St. Gobain erected a building which, if it did not show the practical use of glass in construction, yet in its fantastic shape, when lighted by electricity, produced a fairylike effect. A number of important technical innovations, as wire glass, glass troughs for accumulators, colored glass, etc., are connected with the name of Leon Appert, president of the Society of French Engineers. There are now employed in the glass industries of France 42,000 men. Emile Galle, of Nancy, is hailed as an artist and technical expert in this line, manufacturing glass vases in almost perfect imitations of nature.

There was little representation from England or America in this line, which is to be regretted, as a good occasion was offered for comparing the glass industrics of forcign countries. Tiffany had some examples of enamel on copper which were remarkable and beautiful, and in hollow glass ware the new colors exhibited by him were the delight of connoisseurs.

The German glass concerns did not exhibit largely, though Seivert & Co., of Dresden, took the grand prize for hollow glass ware articles blown with the help of mechanical apparatus—for instance, a bathing tub; its punched glass, glass sheets decorated with colors by rollers, etc., were also highly praised.

Prices of Sevres Pottery.

THE prices obtained for Sèvres work have always been high, but of late years those of the old ware have attained the gigantic. Single plates have been sold for £200 and cups and saucers for £150 each, but I believe the record price to be £10,000 for a set of three small jardinières, which were sold by auction at Christie's not many years since. The Queen possessed a replica of this set in "Rose Dubarry," which is even finer than that mentioned above. The dessert service belonging to the Queen and now in the Green Drawing-room at Windsor is valued at £60,000. It is complete with the exception of one plate and was made for Louis XVI., but after the revolution was sold to George IV. Hard or true porcelain, which may be distinguished from *pâte tendre* by the crude and less brilliant appearance of its coloring, has been made at Sèvres since the discovery of kaolin in France about 1770.—*Leisure Hour.*

High Prices for Old Porcelain.

PORCELAIN sold well at Christie's, London, recently. An old Worcester dinner and dessert service, painted in medallions with emblematical and classical subjects, and presented by George IV. to the King of Hanover, realized £1,053 13s.; and a pair of oviform Chelsea vases, with beaker shaped necks and foliage handles, dark blue ground, richly gilt with peacocks and pheasants, 1,180 guineas.

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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

CLEANING BIFOCAL LENSES.

THERE are many forms of bifocal lenses, from the "split" glasses, invented by Benjamin Franklin and, consequently, so named, down to the present cement bifocal.

The dirt which accumulates between the former form of bifocal lenses is easily removed by taking the glasses from the eye frames and wiping them with tissue paper. The cement bifocal, which is very popular at present, is very neat, but it has several serious drawbacks. In wiping these lenses great care must be taken that the heat and friction do not cause the segments to become loosened from the distance glasses or the space between will be obscured by vapor bubbles. Another drawback is the fact that a sudden jar is liable to cause "Newton's rings," a beautiful iridescent phenomena, which present all the colors of the rainbow when the glass is held in a favorable position.

To clean these lenses it is necessary to remove the dirty or spotted cement which unites the two parts of the lens and reunite them with new cement—Canada balsam. Many prefer to use the cement prepared by optical companies. Canada balsam, however, is the nicest form, as it is put up into tubes and a drop can easily be pressed out whenever wanted. In cleaning lenses of this description it is necessary to take the lens from the eye frame and to remove the segment from the larger glass by slightly heating the latter on the side opposite the segment. Both pieces are allowed to cool, after which they are cleaned with alcohol and wiped perfectly clean and dry with a soft rag or tissue paper.

The large glass is then held in a pair of tweezers and a drop of the cement is placed on it. This is heated over a small alcohol flame—but not allowed to ignite—until a vapor is given off, at which time the segment should be applied to its proper position and pressure given to force all bubbles from between the two glasses. If, however, spots or bubbles remain, remove the segment and, after cleaning both glasses, repeat the operation. The cement, after heating, becomes hardened in a very short time and can be chipped off with a graver or scraper. The residue is removed by the use of alcohol and a medium stiff brush.

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BROOCHES A SPECIALTY.

JEWELRY REPAIRING.

There is nothing, aside from personal attributes, which more easily makes or mars a jeweler's reputation or affects his trade than the character of his repair work. It is not more difficult to do a job nicely than it is to "botch" it, if care and judgment are exercised in the work. To become expert at jewelry repairing the workman should be able to see at a glance exactly what is necessary to be done in each job and then do that in the best and quickest manner possible.

Many jobs in themselves are not worth the repairing, but the owners prize the articles for the sake of associations, of which the repairer knows nothing, and for this reason, as well as for his reputation, the jeweler should not slight the meanest job.

Replacing a Pin Tongue.—Replacing a broken pin tongue in a brooch is considered an easy matter and so it is if the work is done in the right manner. In many cases the pin tongue is broken off at the joint. The first thing, then, to be done is to remove the rivet from the joint. This may be pushed out with the tweezers or any other point, and if it does not yield to this treatment use the rivet pliers. The rivet removed, select a pin tongue whose joint is about the same size as that of the joint on the brooch and cut it to fit into the joint. Then hold the brooch with the top side down and in this position the catch will be nearest the body of the workman. Then, with the right hand insert a round broach—the round ones are the best, as they stretch the stock instead of cutting it—into the joint and through the pin tongue joint until the end appears on the left side of the joint. Then care must be taken that the pin tongue will move up and down on the broach—which serves as the rivet—without causing the latter to move. When this is satisfactory, remove the broach and, if necessary, cut the pin tongue to the required length and repoint it. This is done by placing the tongue in a small pin vise and laying it in a groove on the bench pin and giving it a rotary motion between the thumb and forefinger of the left hand, while a fine file is passed back and forth over it with the right hand. This done, the rivet is filed in the same manner, excepting that the taper is not so acute, and inserted from the right, always; and when the pin tongue will work nicely—not too tightly or too loosely—without causing the rivet wire to move, cut off the ends close to the joint with a pair of cutting pliers or a saw and file them off smoothly, but not quite even with the joint. Then finish by hammering them lightly on each end, so as to prevent any possibility of their working out.

To remove a rivet that has been inserted in this way hold the brooch so that the catch will be *farthest* from the body and file the right side of the rivet and then force it out with the pliers. All rivets in new work, as brooches, lockets, match safes, watch cases, etc., are inserted from the right, and when this is fully understood the repairer will not have much trouble in removing rivets.

(To be continued.)

7256.

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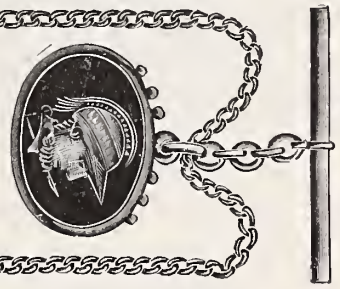
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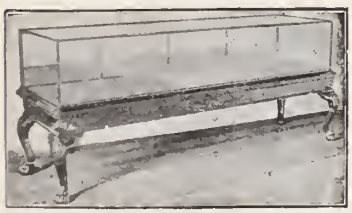
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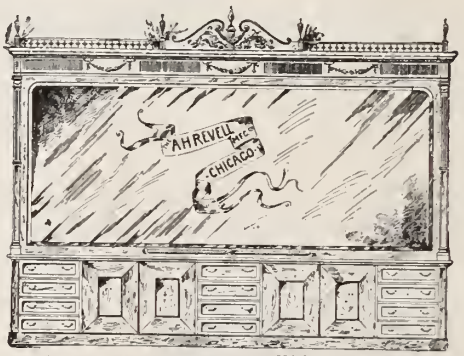


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68 Nassau St. New York. P.O. Box 2466.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY, CONSOLIDATED

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32D YEAR. NEW YORK, WEDNESDAY, MAY 1, 1901. VOL. XLII. No. 13.

THE MAKING OF LOVING CUPS.

A BEAUTIFUL loving cup was presented to John F. Miller, retiring superintendent of the Indianapolis division of the Pennsylvania Railroad Co., by the employes of that division, recently. The cup is set in a heavy silver platter and stands about eight inches high. It is of solid silver inlaid with gold. It is heavily embossed and has three handles of handsome design. On one side of the cup are the emblems of Mr. Miller's early experience as a railroad brakeman—lantern, switch keys and coupling link and pin. A third of the way around the cup appears the bridge he constructed at Johnstown, Pa., in 48 hours—660 feet long, 50 feet high and strong enough to bear all the loaded trains that could be pulled onto it. It was built to take the place of one destroyed by the Johnstown flood and is considered a great engineering feat. The third place on the cup shows Mr. Miller's private car, one of the finest in the United States. All are handsomely inlaid in gold. The cup was furnished by P. C. Krouse & Co., of 232 N. High St., Columbus, O., who have received many compliments on the work.



LOVING CUP PRESENTED TO JOHN F. MILLER, OF THE PENNSYLVANIA RAILROAD CO.

Capt. E. Merle Bixby, commander of the First Machine Gun Battery, of the R. I. State Militia, has given a handsome silver loving cup to be contested for by the various military organizations of the State. The company having the largest number of men to win marksmen's medals the coming season will win the cup, which is an excellent example of art in silversmithing, standing 15 inches in height with a base of ebony. The cup is graceful in design and suitably inscribed with a reproduction of the guidon of the Machine Gun Battery. The cup is from the Bixby Silver Co., Providence.

F&B TRADE MARK REGISTERED

Theodore W. Foster & Bro. Co.,

F&B TRADE MARK REGISTERED

ORIGINATORS AND MAKERS OF BEAUTIFUL AND NOVEL EFFECTS IN THE FINEST GRADES OF ROLLED-GOLD PLATED JEWELRY.

CHAINS FOR LADIES AND FOR GENTLEMEN

of every conceivable shape and style of link, forming beautiful combinations not to be found in any other line in the country.

BRACELETS

An entirely new line of 1-10 gold bracelets and padlocks, richly chased and put up in a way that is attractive to the best class of legitimate jewelry trade.

Our **Chains** and **Bracelets** are positively the best-wearing ones on the market, and we are willing to back our statements with our broad and liberal Ten-Year Guarantee.

LOCKETS

For more than twenty years we have been acknowledged leaders in this branch of the industry, and a glance at our new patterns is enough to convince you that we are still far ahead. They are also included in our guarantee.

Your jobber carries our goods, and if you want to be sure of holding your trade insist upon having goods bearing our F&B TRADE MARK REGISTERED Trade-Mark.

SEND FOR OUR NEW ILLUSTRATED SHEETS, JUST OUT.

SUCCESSORS TO FOSTER & BAILEY.

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Pocket Books

The most fashionable Leathers with Art Nouveau Mountings.

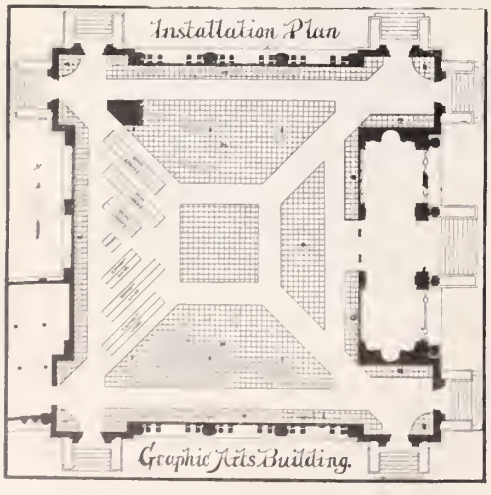
C. F. RUMPP & SONS,

Manufacturers of

Fine Leather Goods,

PHILADELPHIA.

New York Salesroom, 621 Broadway.



The Francis Engraver.

Are you going to attend the Pan-American Exposition? If so, examine this cut. The quinquangular black space shown in the Northwest Corner of the Graphic Arts Building is devoted to the Francis Engraver. Remember the location. Send for booklet.

A. E. FRANCIS,

No. 780 Cedar Ave., Cleveland, Ohio.

Cleanliness. **Neater Work.**



SAVING OF TIME.

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SOLDERING FLUID,

A Substitute for Borax.

PRICE.

1 oz., 4 oz., **10c. 25c.**

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Write for Quotations in Larger Quantities.

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Gold and Silver Refiner; Sweep Smelter.

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101 Sabin St.,

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SKILLFUL REPAIRING

of all kinds of Jewelry at moderate prices. My specialty is making Badges, Medals and Diamond Mountings, Resetting and new order work. 25 years' experience.

C. PONZONI, 16 MAIDEN LANE, NEW YORK.

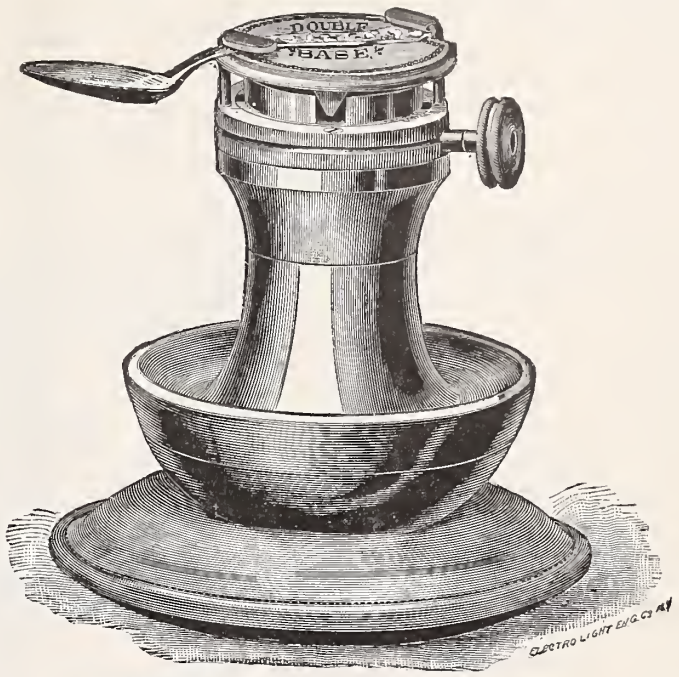
The Best.

The "DOUBLE-BASE" Engraving Block

shown upon this page is regarded by the users of the same as the best block for the price, viz.:

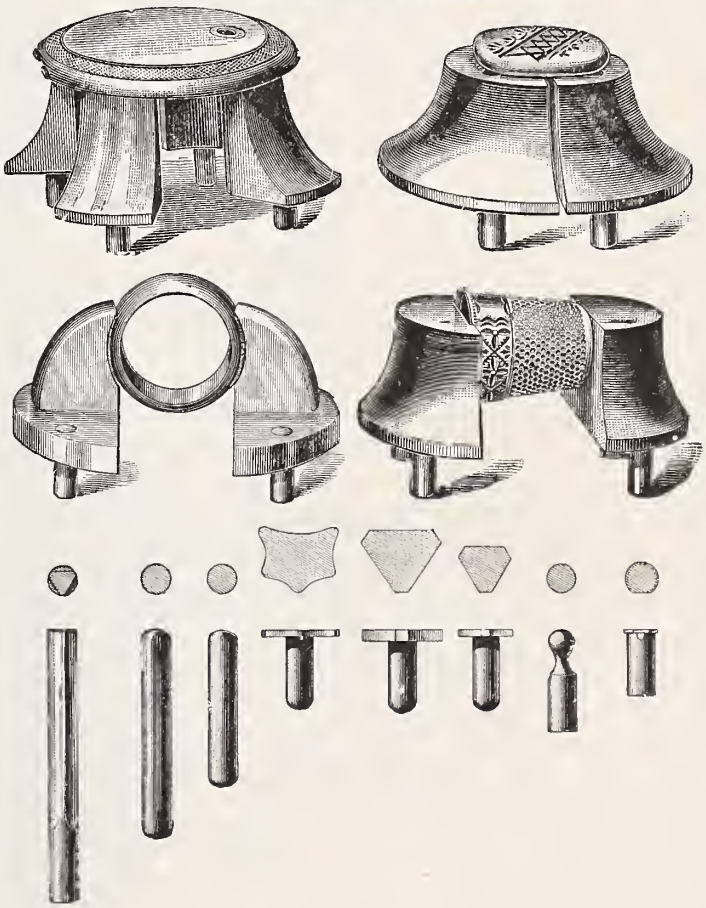
$15.00,

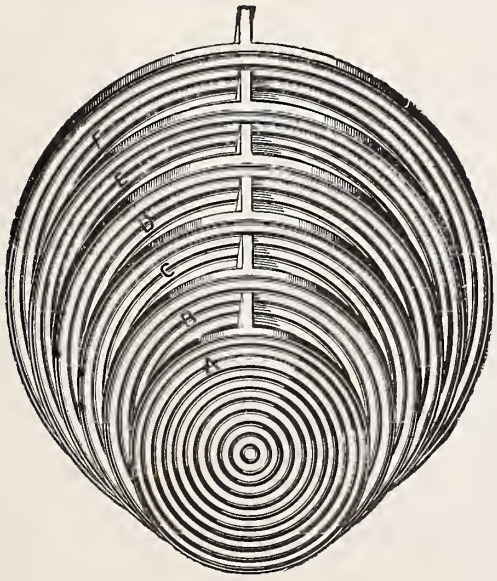
on the American market. The attachments, consisting of Spoon Holder, Button and Bangle Attachments, Ring Holder, Cement Plates, 8 sets (4 each) Pins and Pegs, and Leather Pad, are more than are given with any other block It is a better finished block and more work can be done with the same than with any other block offered for sale.



An Absolute Guarantee Is Given With Every Block.

In addition to the above attachments, we can furnish you with a Thimble Holder (2 pieces) for **50** cents; Cane and Watch-Cap Holder (4 pieces) for **75** cents; Cement Plates from **25** cents to **50** cents, and Polished Hardwood Base, with drawer and glass shade, for **$3.50.**





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Mountings,
Ladies' Stone Rings,
Chains.

Diamond Cutters.

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We manufacture all we sell.

We sell direct to the retail jeweler and we really can do much better for you on the few staple lines named here than you can get the same grade of first-class goods for elsewhere.

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The Real Rogers.
Not in the Trust.

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Plated Ware
to strip as much
Silver
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market.



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New Patterns.
Beautiful
in Design.
Highest Grade
of Plate.

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our new
Catalogue.
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OUT.

Our No. 77 line,
full plate of silver on
light-weight
18 per cent. nickel
silver blanks.
Regular list,
special discount.

THE EQUAL OF ANY PLATED WARE ON THE MARKET.

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Factories: Hartford, Conn., and Wallingford, Conn.



Ostby & Barton Co.,

Makers of Gold Rings,

PROVIDENCE, R. I.

NEW YORK, 9-13 Maiden Lane. CHICAGO, 103 State Street.

THE NEWER SILVER WARE.

A LADY'S RAMBLES AMONG THE JEWELERS.

The wedding season inaugurated with Easter week has brought silver ware into increased prominence, for, in spite of fashion's passing fluctuations toward other things, this remains the *pièce de résistance* in gifts for matrimonial occasions.

*

Nothing more strikingly characterizes the newer work in silver than what has been called the "natural growth" movement. This seems to be one phase of that influence which reveals itself in the "new art" jewelry. The ornamentation of silver ware is generally grouped under two styles—the conventional and the natural. When nature's order of development in a plant is disregarded and the parts of an object serve only as a basis for forms evolved by the designer's fancy, the treatment is conventional; where there is exact imitation of an individual growth it is "natural." The new method confines itself neither to one nor the other of these. It follows nature, yet not slavishly. The natural habit of the flower or plant is kept in view. All its parts—stem, leaf and blossom—are utilized; not, however, in such a way as to give the impression of a separate applied adornment, but so that the lines of the design blend with the constructional lines of the object to be enriched. Take, for instance, a silver vase. Up the side of its slender, bell shaped body, and dividing it into three sections, run stems and leaves of wild rose, ending in blossoms above. These shoots spring from a tangle of branches at the base of the vase; through part of their career they are in high relief or even separated from the body of the vase, as are the flowers. Still better, as an illustration, is a fancy spoon, whose handle is in its middle portion, a twisted vine which spreads out at the top into flower and leaf forms and at the bottom throws out leaves upon part of the bowl.

*

The new art has been described as an attempt to reduce all forms, both the constructional and the ornamental, to the curve—the line of beauty. It employs the constituent elements of a plant but so arranged as to suggest some fantastic vegetable scroll device. This kind of decoration might be taken for a design that had developed under the easy, distinctive play of a hand and eye that abhorred the straight line and wandered freely in all ways of grace. Curves long drawn out and slow, curves short, quick and sharp, curves in fascinating series and in indescribable compounds rule in the kingdom of new art. Thus it comes that the trail of the serpent is over so much of this art, and all sorts of vines, the honeysuckles and the roses, run riot therein.

*

To dwell upon the prevalence of plant and flower ornament in present high class silver designing would be superfluous; it is the character alone of the design that claims attention. In complete harmony with the method of which a partial description has just been attempted, is a bread tray—the work of leading American silversmiths. This tray is of graceful oval shape and its sole adornment is a raised border of the wheat plant, the stems, leaves and heads of grain being exquisitely rendered. Now, wheat at first thought might be considered a very stiff *motif*, yet it is here manipulated to follow the beautiful outline of the tray and becomes in every part a thing of curves, with never a sharp angle nor straight line to mar its fascination.

*

Genuine handwork, which gives individuality to each piece, is, of course, the acme of artistic silversmithing, and next to this comes such a departure from the usual machine made patterns as shall suggest, as nearly as possible, the hammering up of the ornament by hand from the flat. The new art style of decoration facilitates this purpose. A beautiful design for a rose bowl in such style consists of three repeats of iris leaves and flowers arranged in rounded and flowing lines, which enhance its decorative effect.

*

The coloring and shading of silver ware has become a thing to be distinctly studied. The newest touch is the very dark, almost black shadow, introduced into the center of flowers and around and between the raised portion of the design.

*

The elaborations of new art, it is but fair to say, represent only one, and, per-

The best Horse-Timers are

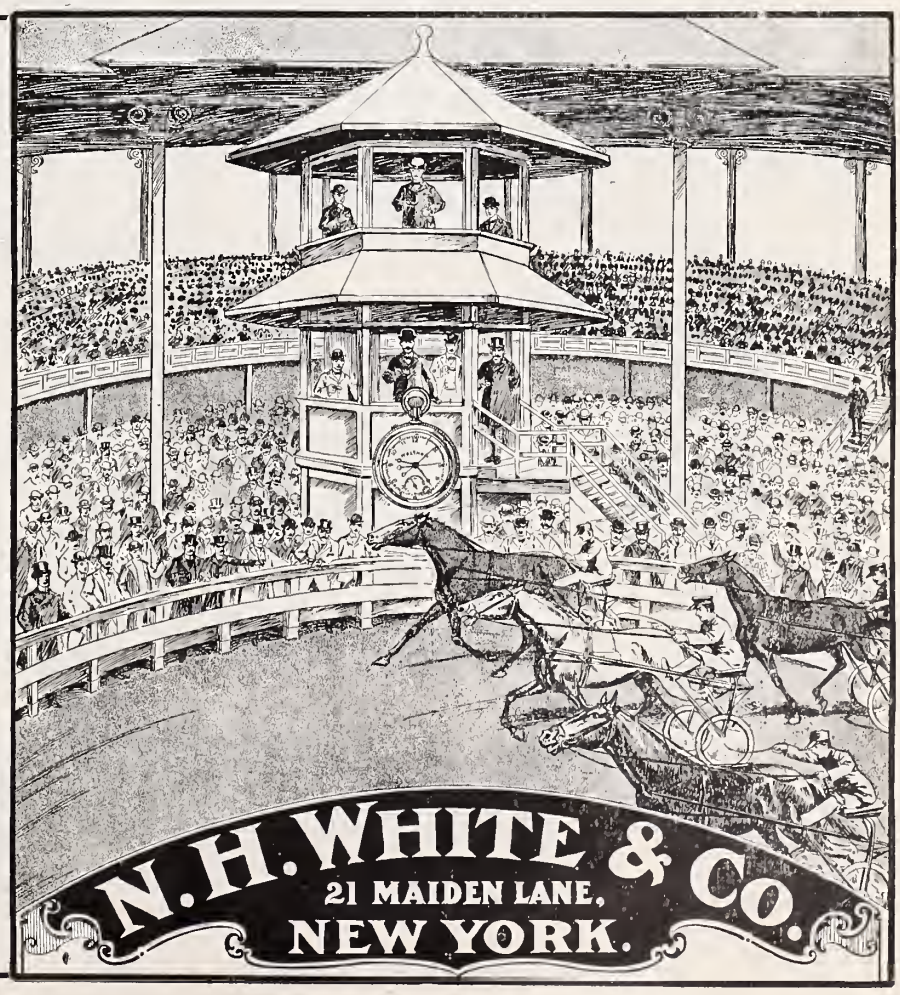
Waltham Chronographs.

NOW is the best time to sell them.

We have them in Silver, Gold-Filled and Solid Gold Cases, costing from $50.00 up.

Prices for Diamonds are still going up. When present stocks are gone, you'll have to pay more. Why not buy now, and pay next Fall, and save money by the deal? Let us send an assortment for inspection. If quality and prices are not right, send the goods back at our expense.

We pay expressage both ways.



Turquoise Sash Brooches.

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Send for Selection of Latest Novelties. . .

Turquoise Sash Brooches, "L'Aiglon" Silk Fobs, Alice Nielsen Serpent, Carmen and Melba Bracelets, Serpent Barrettes, Bag Tops, Fish-Scale Purses, Walnut Toilet Cases, Walnut Coin Holders.

A one-cent postal brings selection.



CHAS. L. TROUT & CO.,
5 and 7 Maiden Lane, NEW YORK.

haps, not the greatest, phase of silver ware designing. On the other hand stands severe simplicity, made even more charming by contrast. Nothing could be plainer than a tiny beaded edge carried across the top and along both sides of a fork or spoon handle. Yet this is a very taking pattern and prevails throughout a huge chest of wedding silver.

*

Among odd pieces for wedding gifts are lettuce forks, asparagus racks, celery trays, bread and toast forks, fruit dishes, grape dishes and scissors, tea balls, macaroni knives, olive dishes, toddy kettles and spoons, as well as other forks and spoons for innumerable purposes.

*

In tea and coffee sizes the golf spoon makes a popular souvenir.

*

Dessert knives include ivory, pearl, silver, gold plated and decorated Dresden handles.

*

The extent to which gilt is now employed, not only as lining but as the entire finish for various fancy dishes, forks and spoons, is remarkable; rich enameling in colors is also often combined with it.

*

Bonbon dishes in a case make a pretty little gift. One of the newest is in French gray finish, with a floral border, which, if not hand wrought, might pass for the same with all but the initiated in art.

*

The day of the silver candlestick has undoubtedly come again and a pair of these make a very useful wedding gift. Queen Anne and Colonial models complete the harmony of this revival. Among simple designs nothing is prettier than the fluted column. Eight or nine inches high are some of the candlesticks and they are elaborately wrought.

*

Queen Anne and Colonial remain standard tea set patterns, but of late other old English designs have been introduced, among them the Georgian. Few things could be quainter than the James I. style, each piece a compound of comfortable curves. Short legs are attached to the rounded base of squat tea pot, broad, shallow sugar basin and fat little cream jug of a set in this fashion.

*

Spiral fluted tea sets represent a safe and pleasing style, though no novelty can be claimed for them.

*

Among successful new table pieces the combined fernery and candle holder takes the lead.

*

Berry sets bear off the palm of timeliness. They may include a bowl and spoon in a case; a berry spoon, sugar sifter and cream ladle in a case; a spoon, sifter and 12 berry forks or several other combinations.

*

Low berry bowls are eight to nine inches across and come in chased or pierced silver.

ELSIE BEE.

TRADE 1835·R·WALLACE MARK

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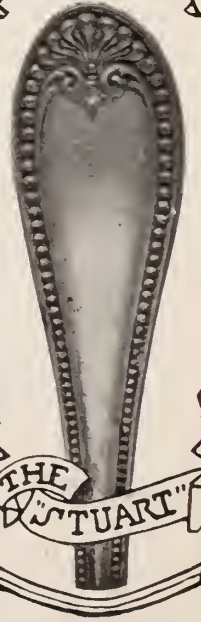
Every dealer, when selecting a line of plated ware, always has in mind two leading qualities, and these usually are durability and design, as these are the ones on which most depends his reputation as a dealer in honest ware.

Our goods are made of the highest grade of Nickel Silver, plated with *FINE* Silver. Our extra, or A 1 grade, is plated 20 per cent. heavier than the regular standard. Triple and sectional plates are also carried in stock.

In designing patterns we endeavor to select only such as are graceful in outline and thoroughly artistic in decoration, and which conform most closely to the taste of a discriminating purchaser, which our long experience enables us to do.

Our line consists of the following patterns: Tipped, Fiddle, Windsor, Shell, Joan, Virginia, Astoria, Stuart and Anjou.

Any dealer who is not already familiar with our line will find it much to his advantage to write for Catalogue and discounts.



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226 5th. Ave., NEW YORK–131 Wabash Ave., CHICAGO

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The Old Style Looks Like 30 Cents

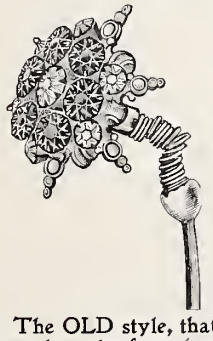
COMPARED WITH

The New "Victorian"

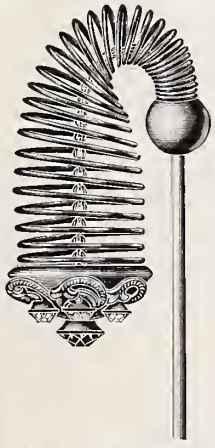
VIBRATING

Bell Spiral Hat Pin.

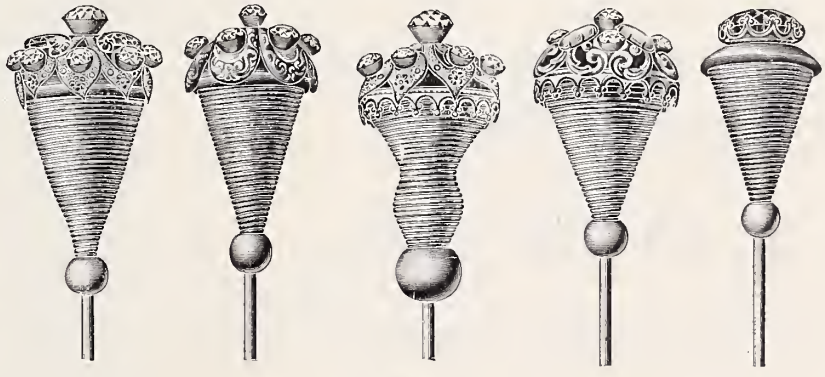
THE OLD



The OLD style, that soon loses its form (see illustration). You've seen it so a thousand times.



The NEW "Victorian" Bell Spiral can never lose its form. The illustration shows the extreme tension it may be put to. When released it will spring back to its proper erect form.



A Few Patterns "Victorian" Bell BELL SPIRAL TRADE MARK REGISTERED **of the New Spiral Hat Pin.**

Patented April 2, 1901.

THE NEW



The new "Victorian" Bell Spiral, showing the spiral extended. The chain in center makes it practically unbreakable, but permits the greatest flexibility—notice the cut opposite.

GRACEFUL and SYMMETRICAL in FORM, STRONG and DURABLE and COSTS no MORE THAN the OLD STYLE WITH all its IMPERFECTIONS in FORM and WEARING QUALITIES.

MADE IN A THOUSAND STYLES, PLAIN AND MOUNTED WITH ALL KINDS OF STONES.

Ask Your Jobber for Them.

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Represented by B. S. Sandfelder.
ST. LOUIS OFFICE: Mermod-Jaccard Building,
Represented by S. Sandfelder.

Factory and Main Office:

Attleboro, Mass.

We have arranged with the following well-known manufacturers to make the New "Victorian" Bell Spiral Hat Pin in their grades:

WATSON-NEWELL CO., Attleboro, Mass.
DOLAN & CO., Attleboro, Mass.
ESSER & BARRY, Providence, R. I.
S. K. GROVER & CO., Providence, R. I.
RILEY, FRENCH & HEFFRON, North Attleboro, Mass.

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Other **Precious Stones** and **Pearls,**

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Diamonds, Pearls

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CHARLES L. POWER & CO.

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The Diamond Markets.

ANTWERP, April 12.—On account of the Jewish and Christian Easter holidays of last week and this, the diamond market was very calm. Polished goods are finding buyers because the prices are favorable. Within a week or two buyers will be obliged to pay higher prices, as the stock of rough goods will then be very small. Notwithstanding the holidays we had several buyers here, including Mr. Hoffmann, New York, who bought lots of mêlées, and S. H. Levy, of L. & M. Kahn & Co., New York, who left for Amsterdam.

The *Amsterdamsche Diamantbewerkert,* an Amsterdam newspaper, says, concerning the erection in Antwerp of the statue to Lodewyk Beicken, the inventor of diamond polishing, that this man never existed. This is false, the statement being due to the jealousy existing between Antwerp and Amsterdam. Besides the honor to the memory of Beicken, it will bring financial profit to Antwerp to erect such a statue. The committee in charge are making good progress, large subscriptions having already been received.

A new machine for cleaning rough diamonds invented recently in America, that is said to give very good results, will soon be employed here in one of our largest diamond shops.

AMSTERDAM, April 11.—It can certainly be said now that we have entered upon a new period of firmness. A very good demand for mêlées rules in our market and sales were numerous, notwithstanding the Easter holidays. Samuel H. Levy, of L. & M. Kahn & Co., New York, arrived here after a visit to the Antwerp market. Other American buyers are expected to arrive in May.

News is received from Hanau, Germany, that the trade is much better there. The shops are working more than last year and a new syndicate has been formed which, it is expected, will maintain itself more successfully than its predecessors.

LONDON, April 11.— The rough market is much better now and the same can be said of the polished goods. The situation of the diamond industry is becoming better and better, notwithstanding the continuance of the war in the Transvaal. American buyers are awaited and dealers are hoping to do a large business with them.

An excellent inquiry rules for very white pearls and fancy colored stones, the prices paid for this merchandise showing new rises.

American firms are giving orders, especially in Wesselton and Jagersfontein diamonds, and they also ask for crystals and silver capes.

THE CHATHAM NATIONAL BANK, NEW YORK.

GEO. M. HARD, President.

H. P. DOREMUS, Cashier. *W. H. STRAWN, Ass't Cashier.*

The classification of rough is as follows here: First grade, blue white extra fine diamonds: First, Jagersfontein; second, Wesselton. These qualities are sold slowly, owing to their exceedingly high prices. Second grade, white diamonds: Divided into crystals, the best quality; silver cape, ordinary, but of a good white color; fine cape, which is the next lower grade. Third grade, colored diamonds: Among these we have the cape, fine byewater, byewater, etc.

Cecil Rhodes has been ill for some time, but he is now better.

Important Credit Bill Before the Pennsylvania Legislature.

PHILADELPHIA, Pa., April 25.—The Philadelphia Association of Credit Men and the National Association are backing a bill now before the Pennsylvania State Legislature in which the jewelers are deeply concerned and the passage of which would effectually prevent any disposition of property such as is alleged to have been made recently by S. Baerncopf, jeweler, of this city, who is now being prosecuted by The Jewelers' Association and Board of Trade. Representative Yates, of this city, introduced the bill and it is now in its second reading.

The bill is similar to legislation enacted in several States and pending in others, and aims to give protection against fraud in the sale of an entire stock of goods outside of the usual course of business. The Association explain that frequently dealers start in a small way, paying cash for a while. Then credit is obtained for a small line. Payment is prompt. The credit grows and is obtained from other houses also. At last the stock is sold for only part of its value and the dealer, who may be assisted by some unprincipled wholesaler as a purchaser, flees from justice.

The Yates bill specifies that any person buying out an established business in bulk shall demand from the seller a list of his creditors and shall either see that the debts are paid or let the amounts be taken out of the purchase money before the transaction shall be consummated. It is claimed that the law would not interfere with sales made by executors, etc., in the regular discharge of their duties. In case of failure of the buyer to demand the list of creditors and provide for payment the stock may be attached and the debts collected by regular process of law.

Chrysoprase is among the more rarely used stones, but a real chrysoprase is an exquisite bit of color and is reputed to have been a lucky stone as long ago as the time of King Solomon. It runs through half a dozen charming gradations of color, shading from a blue-green to a hue that is almost yellow. An instance of its artistic use, recently, is in brooches in combination with pearls or diamonds. A necklace design ideal for a young girl shows small, flat beads of chrysoprase, with pearls and sapphires. This has as an accompanying pendant a small heart of chrysoprase in which a diamond is set.

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SUCCESSORS TO RANDEL, BAREMORE & BILLINGS

1840 Randel & Baremore
1866 Randel, Baremore & Co.
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DIAMONDS
OTHER PRECIOUS STONES AND PEARLS
1840 DIAMOND JEWELRY 1900

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FRANKLIN DAY.
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MAKERS OF 18K. DIAMOND JEWELRY.
Rings and Pendants Our Specialty.
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DIAMONDS. SAPPHIRES. EMERALDS.
Popular High Class Diamond Jewelry.
Designs and Estimates Furnished.
H. GATTLE, 7 Maiden Lane, New York.
Memorandum Orders Solicited.
RUBIES. OPALS. PEARLS.

Jeweler in Politics Accused of Shortage in Post Office Accounts.

KANSAS CITY, Mo., April 26.—Charles L. Frost, formerly a jeweler of Odessa, Mo., but recently a prominent citizen and politician and since 1898 postmaster of Odessa, was indicted by the Grand Jury, Wednesday, charged with embezzlement. He was arraigned before Judge John F. Phillips, of the United States Court, and on motion of his counsel the case was continued until the November term.

The amount of the alleged shortage is $159 and it was discovered in February by Assistant United States Post Office Inspector O. B. Weik. The office at Odessa is in the third class and pays a salary of $1,400. The postmaster is required to furnish bond for $500 and Frost was released upon a continuation of this bond.

Prior to being appointed postmaster by President McKinley, Aug. 1, 1898, Frost was a leading jeweler of Odessa, where he went from Kansas City, several years ago. He also ran a jewelry store in Kansas before going to Odessa. He has made good the shortage, it is said.

Anchor Silver Plate Co. Answer Charge of Violation of Alien Labor Law.

MUNCIE, Ind., April 24.—The Anchor Silver Plate Co. have filed an answer to the complaint filed against them a month ago in the United States Court, charging violation of the alien contract labor law. It was said in the complaint, which was filed by District Attorney Wishard, that the company made a contract with Frank Haywood, of Toronto, Can., in which they agreed to pay Haywood $18 a week. The District Attorney says Haywood's expenses to Muncie were paid in August, 1899. Owing to the violation of the law, Mr. Wishard says, the company are indebted to the Government in the sum of $1,000, and he asked the Court for judgment for that amount.

The company, in their answer, demur to the complaint and give a number of reasons. The chief reason given is that an engraver is not a laborer within the meaning of the law. It is held that it is not a violation to bring an engraver into the country under contract, although it is not admitted that Haywood was brought in.

In explaining the difference between a laborer and a skilled engraver, the company say in their demurrer: "It is the educated brain, not the developed muscle, which brings about the desired result. An intention to exclude highly skilled men who perform such services, from this country, would involve an absurdity and could not with propriety be imputed to Congress."

The company, in support of their claim, cite the case of the New York Store, Indianapolis, the proprietors of which imported a skilled window dresser. In that case the Court held that the window dresser was not a laborer and the law of exclusion does not apply to highly skilled workmen.

W. B. Clifton has engaged in the jewelry business in Pocatello, Idaho.

Coming International Exposition of Modern Decorative Art at Turin.

WASHINGTON, D. C., April 24.—According to mail advices received here, an international exhibition of modern decorative art will be held in Turin next year between April and November. The committee who initiated the present proposal have united with the committee who organized the exhibition of 1898, the presidency of the general committee thus formed having been accepted by the Duke of Aosta. The exhibition will include all artistic embellishments for the interior of houses. It will also include an infinite variety of picturesque decorations for houses, such as glass ware, mosaic, metals—cast, forged and chased—repoussé work, gold and silver wares, medallions, seals, monograms, clocks and of everything that can furnish an example of æsthetical taste as applied to familiar objects. Reproductions of antique styles will be excluded, as also will copies of historical objects and the productions of arts and manufactures not inspired by an artistic taste. The exhibition must have a modern character without excluding, however, the productions or the elements of antique art adapted in a new manner to modern needs.

The committee have decided that exhibitors are not to pay for the space occupied by them, but only a small registration fee. The exhibition of 1902 will be held in the Valentino Park on the left bank of the River Po.

PEARLS.

Business Reasoning.

In doing business with "specialists" devoting all their time and attention to but one line of goods, the dealer reaps all the benefit of the specialists' expert knowledge.

We are specialists, with years of experience, a requisite to expert knowledge in our line.

Alfred H. Smith & Co.,

CHICAGO. 182 Broadway, N. Y. LONDON.

DIAMONDS

And Other Precious Stones.

Jeweler, Sued for Rent, Enters a Counter Suit for Services.

CEDAR RAPIDS, Ia., April 23.—R. B. Stevenson's jewelry stock was attached last week, for rent for $171, by F. M. Ottmar, in whose shoe store Stevenson has had one window and counter room for some months. Following the attachment, Stevenson brought suit against Fred. M. Ottmar, who has been running the shoe store for some months, claiming the sum of $1,250 alleged to be due plaintiff on goods sold by defendant to plaintiff's customers, while assisting in waiting on the trade, all of which the defendant denies most strenuously.

Stevenson is the young man who reported to the police, some months ago, that his place had been robbed during the night of several hundred dollars' worth of watches and other valuables, but he could not supply the numbers of the watches which he claimed were missing and the officials dropped the case without investigation.

Recognized Stolen Watch and Caused Arrest of Thief.

BATAVIA, N. Y., April 24.—The alertness of Mr. Prescott, of Austin & Prescott, resulted in prompt return of a stolen watch and the arrest of the thief. A young man of the town entered the store and asked for the loan of $1 on a ladies' watch, which Mr. Prescott at once recognized as one which he sold last Christmas to J. J. Ryan and which had been given to Mr. Ryan's daughter as a present. He refused to make the advance, but immediately notified Mr. Ryan, who discovered that the watch had been stolen from his daughter's room that afternoon and dispatched his bartender in quest of the man, who was found and who gave up the watch, a fine gold one, on demand. He had been working around Mr. Ryan's hotel, but had been discharged a short time before.

Incorporation of the Howard Watch Co.

TRENTON, N. J., April 25.—The Howard Watch Co. have been incorporated. The capital stock, $125,000, is divided into 1,250 shares. The incorporators and the number of shares held by them are: Ernest Stanley Smith, eight shares; John Reginald Turner, one share, and Edward T. Magoffin, one share.

Death of Peter Smith.

HASTINGS, Minn., April 25.—Peter Smith died Sunday, at the advanced age of 81 years. He was a native of Germany and located here in 1855, being Hastings's first jeweler. His wife died June 26, 1896. He is survived by six sons and three daughters. He has not been engaged in active business recently.

S. W. Reichard has opened a repair shop at Boulevard Corners, O.

ESTATE OF JOHN C. MOUNT. ADDISON W. WOODHULL.

MOUNT & WOODHULL,

Formerly with late firm of RANDEL, BAREMORE & BILLINGS,

IMPORTERS OF DIAMONDS, OTHER PRECIOUS STONES, PEARLS, ETC.

MAKERS OF FINE DIAMOND JEWELRY.

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(Southwest Corner Nassau Street),
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SAPPHIRES
MILTON P. BACG,
RARE SPECIMENS OF
DIAMONDS AND OTHER PRECIOUS STONES,
21 & 23 MAIDEN LANE,
NEW YORK.
EMERALDS
RUBIES

William Kleinschmidt. *George H. Howland* *Frederick W. Ehrhard.*

KLEINSCHMIDT, HOWLAND & CO.

Pearl Merchants.

We make a specialty of importing

FINE, FANCY AND RARE GEMS:

Rubies — Emeralds — Sapphires — Colored and Fancy Shaped Diamonds.

189 Broadway, New York.

E. Eliassof Bros. & Co.

IMPORTERS AND JOBBERS OF DIAMONDS WATCHES JEWELRY

9-11-13 MAIDEN LANE, NEW YORK.
62-64 STATE STREET, ALBANY, N. Y.

ALFRED H. SMITH & CO.,

Importers of Gems,

182 BROADWAY, NEW YORK,

WILL BUY

American Pearls

THE FINER AND MORE IMPORTANT THE BETTER. SEND THEM TO US, WITH LOWEST CASH PRICE, AND WE WILL REPORT IMMEDIATELY.

MALLIET, MAXWELL & ROSS,

Diamond Cutters,

14 MAIDEN LANE, - - - NEW YORK.

LONDON, 50 Holborn Viaduct.
AMSTERDAM, 2 Tulpstraat.

Importations at the Port of New York.

Weeks Ended April 27, 1900, and April 26, 1901.

	1900.	1901.
China, Glass and Earthen Ware:		
China	$50,458	$65,905
Earthen ware	14,846	10,767
Glass ware	19,635	16,728
Optical glass	1,625	.....
Instruments:		
Musical	14,204	16,038
Optical	6,137	7,515
Philosophical	1,454	2,758
Jewelry, etc.:		
Jewelry	7,790	7,178
Precious stones	71,635	413,096
Watches	21,926	18,679
Metals, etc.:		
Bronzes	453	1,753
Cutlery	12,093	19,169
Dutch metal	2,261	4,093
Platina	10,295	28,421
Plated ware	599	.....
Silver ware	166	1,169
Miscellaneous:		
Alabaster ornaments	4	40
Amber	1,270	1,262
Beads	3,086	1,742
Clocks	3,458	4,267
Fancy goods	8,504	3,760
Fans	36,390	23,547
Ivory	4,586	2,922
Ivory, manufactures of	348	185
Marble, manufactures of	4,563	1,037
Statuary	2,261	1,042

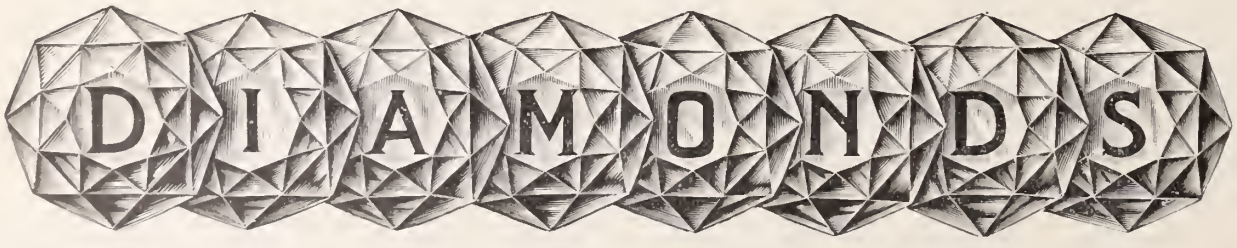
Burglars Traced and Arrested with Plunder on Them.

DUBOIS, Pa., April 25.—The jewelry store of J. W. Hoy was robbed, Sunday, of a large amount of jewelry and silver ware. Chief of Police Roney traced two negroes to Punxsutawney and placed them under arrest. The entire lot of plunder secured at the jewelry store, valued at about $60, was found on them. They were brought here, bound over for court under $800 bail and taken to the Clearfield jail. The burglars ransacked the store, but were unable to secure the more valuable goods.

Jacob Epstein, Elmira, N. Y., is reported to be offering to his creditors 25 cents on the dollar.

OPPENHEIMER BROS. & VEITH,

Importers and Cutters,



CORNER NASSAU AND JOHN STREETS, NEW YORK.

Amsterdam, 2 Tulp Straat. - - London, 45 Holborn Viaduct.

Hearing on Bill to Regulate Liability of Employers to Employes.

ALBANY, N. Y., April 27.—A hearing was given by Governor Odell, yesterday, on a bill introduced by Assemblyman Costello, entitled: "An act to extend and regulate liability to employers and others for injuries received by them." From the wording of the bill, it would, if it became a law, affect all jewelry and other manufacturers in the State, although there seems to be an impression that only railroad corporations would be particularly affected.

The opposers to the bill stated to the Governor, yesterday, that the bill was a fraud, that no employes had asked for it and that it was not in the interests of the people whom it pretended to benefit. Representatives of labor organizations, of the Brooklyn Bar Association and of the District Attorney's office all opposed the bill.

Assemblyman Costello explained that it was intended to effect a compromise between capital and labor. Conferences were had at which both elements were represented and the bill was drafted on lines that were agreed to by both sides. He declared that labor had secured something that it never had before. He termed the opponents of the bill negligence lawyers.

Prof. Charles A. Collins, who had taken part in the conferences while the bill was being drawn, defended the measure. He compared it with the Massachusetts Employers' Liability act and declared the Costello measure to be a better one with a number of the objectionable features of the Massachusetts act stricken out. The intent of the bill was to make employers and employes more careful. He said that instead of the 60-day notice provision being a hardship, it would be a beneficient one to the employe.

The Governor took the matter under consideration at the close of the hearing. The Costello bill was passed by the Assembly April 16, and by the Senate a few days later. It now rests with the Governor whether it becomes a law of the State or is pigeonholed.

Burglars sawed a lower panel from a rear door of M. S. Rentschler's store, Centreport, Pa., Saturday, and secured 15 watches, valued at $300.

PEARLS.

256 Westminster St., Providence, R. I.
10 Rue Cadet, Paris.
Lapidary Works: 93-95 William St., New York.
Tel. No., 662 Cortl't.
GOODFRIEND BROS.,
9-11-13 Maiden Lane, New York.

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SCHULZ & RUDOLPH,

IMPORTERS OF

Diamonds and other Precious Stones.

SOLE AGENTS FOR

JULES JÜRGENSEN WATCHES.

28 John Street and 65 Nassau Street, - New York.

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40 Maiden Lane, NEW YORK.
Diamonds.

REMOVED to 51 and 53 MAIDEN LANE, NEW YORK.
L. HELLER & SON.

London, 19 & 20 Holborn Viaduct. New York, 68 Nassau St.
TELEPHONE, 2733 JOHN.

Joseph Frankel's Sons

Beg to announce that their London offices at 19 & 20 Holborn Viaduct are now open and that they will be pleased to receive American buyers visiting abroad.

Pan-American Concessions.

Official List of Trade Firms Having Concessions at the Buffalo Fair.

The following are among the concessions which have been granted to manufacturers by the Pan-American Exposition, which opens at Buffalo, N. Y., to-day:

Souvenir spoons, American Souvenir Co., Buffalo.

Plaster casts, August Langenbahn & Son, 446 Niagara St., Buffalo.

Badges, buttons and medals, Pan-American Badge and Souvenir Co., Buffalo.

Panopticon, A. F. Turpin, T's Panopticon, Exposition grounds.

Optical goods, M. Brown & Co., 300 E. 12th St., New York.

Optical goods, J. J. Mannion, 563 Main St., Buffalo.

Microscopes, M. G. Thompson, 93 Yonge St., Toronto, Ont.

Beck design on clock dials, C. H. Chouffet, 379 Main St., Buffalo.

Souvenir china, American Souvenir Co., Buffalo.

Fans, N. Nasr, 405 Ellicott Sq., Buffalo.

Beck design on glass paper weights, William J. Doran, 528 Prudential building, Buffalo.

Pens, pencils, etc., M. Brown & Co., 300 E. 12th St., New York.

Cutlery, Cattaraugus Cutlery Co., Little Valley, N. Y.

Beck design on lamps, William J. Reid, 42 Day's Park, Buffalo.

Statuary, August Langenbahn & Son, 446 Niagara St., Buffalo.

Electro plating, J. E. Robinson, 43 W. Van Buren St., Chicago, Ill.

Souvenir finger rings, C. D. Arnold, 123 Bidwell Pkwy., Buffalo.

Natural quartz crystals, A. B. Crim, Middleville, N. Y.

Souvenir watches, R. H. Ingersoll & Bro., 67 Cortlandt St., New York.

Beck design on watches and parts thereof, W. F. Doll Mfg. Co., 175 Broadway, New York.

Beck design on napkin rigs, toothpick holders and metal pin trays, Wilbur B. Hall, Meriden, Conn.

Rental of umbrellas and parasols, T. S. Clarkson, The Cheltenham, Buffalo.

Celluloid souvenirs, Whitehead & Hoag Co., Newark, N. J.

Buy Your Diamonds

now and take advantage of prices, which are much lower than they will be later on, for further advances in Rough Diamonds are sure to take place.
Our stock of

LOOSE DIAMONDS,
MOUNTED DIAMONDS
AND COLORED STONES

is very large and the prices are reasonable.
Send in your orders.

HAYDEN W. WHEELER & CO.,

15 MAIDEN LANE,

NEW YORK.

Telephone, 8 Cortlandt.

50 HOLBORN VIADUCT, LONDON.

Lawrence W. Pennington Seeks an Extension from His Creditors.

WORCESTER, Mass., April 28.—Lawrence W. Pennington, manufacturing jeweler, 6 Elm St., has asked for an extension from his creditors. A conference of the larger creditors was held, Saturday, in the office of Blackmer & Vaughan, Mr. Pennington's counsel. A poor Christmas trade and recent bad weather combined to financially embarrass Mr. Pennington and he decided to call a meeting of the larger creditors and ask for an extension.

The creditors present at the meeting represented more than three-fourths of the indebtedness, which is somewhere in the vicinity of $10,000. It is expected Mr. Pennington will pay dollar for dollar if the extension is granted him. No attachments have been made.

Mr. Pennington moved into his new store on Elm St., last year. Besides his jewelry business he has done artistic poker etching, having reproduced some of the great works of art in burnt wood.

Strict Enforcement of Boston's Second-hand Goods Ordinance.

BOSTON, Mass., April 27.—On May 1 the new order recently issued by the Superintendent of Police goes into effect. This requires all dealers in old gold and silver to take out a license such as is required by all "second-hand" dealers. The Chief Inspector, who has charge of the enforcing of this law, says that the jewelers generally are making their applications and that he anticipates no trouble. From the fact that all licensees are required to make daily reports of their sales and purchases, some of the jewelers have determined not to bother with this branch of their business and will discontinue it.

This law has been on the statute books for a long time, but has not been strictly enforced, especially as regards the reputable jewelers.

J. F. Boepple, the pioneer pearl button manufacturer of Muscatine, Ia., has sold his interest in the Muscatine plant and will hereafter devote his entire attention to the factory at Davenport. The Boepple Co. have been incorporated to operate the Davenport business. The capital stock is $25,000.

Wisconsin Farmers Victims of a Jewelry Agency Fraud.

GREEN BAY, Wis., April 25.—A new swindling scheme has developed in this vicinity and reports have come in from several quarters of farmers having been "fleeced." The scheme was worked as follows: A man representing himself to be a deputy sheriff establishing agencies for a bankrupt jewelry store made the rounds of several towns and took orders for a number of watches. The next day two other men made the rounds armed with the orders signed by the victims and demanded the cash for several dozen watches as per order. When the victims protested they were told that the money must be forthcoming or they would probably lose their farms. If they would settle for what they had it would be all right. In this way the "agents" obtained notes for $300 and cash amounting to $110. They left a cheap watch or two in each case to serve as a compensation.

Davidson and His Attorney Enter Pleas of Not Guilty.

CHICAGO, Ill., April 20.—A. Davidson, the ex-jeweler of Dixon, Ill., now in jail in Chicago, along with his attorney, Max Kunze, of Belvidere, has pleaded not guilty in the United States Court on charges preferred against him. The charge against Davidson is concealing assets when he applied to pass through bankruptcy. The charge against Kunze is receiving property from Davidson after his petition had been filed, with the intent to defeat the law. Their cases were set for next week.

Tucker & Parkhurst Co. Property Sold and Bid in by Mortgagee.

OGDENSBURG, N. Y., April 25.—The stock, machinery and fixtures of the Tucker & Parkhurst Co.'s silver ware factory were sold under mortgage foreclosure to-day and bid in by the Ogdensburg bank, the mortgagee, for $4,000.

Jewelers' Gold Bars Withdrawn and Exchanged.

Week Ended April 27, 1901.

The U. S. Assay Office report:

Gold bars exchanged for gold coin	$139,120 27
Gold bars paid depositors	67,509 83
Total	$206,630 10

Of this the gold bars exchanged for gold coin are reported by the Sub-Treasury as follows:

April 22	$20,648
" 23	1,014,560
" 24	574,722
" 25	40,847
" 26	41,347
" 27	.....
Total	$1,692,124

Of this sum over $1,550,000 was the value of bars withdrawn for export.

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IMPORTERS AND CUTTERS OF

DIAMONDS,

65 NASSAU STREET (Prescott Building), NEW YORK.

"The Pearl House."

EISENMANN BROS.,

IMPORTERS OF

FINE ORIENTAL PEARLS,

Diamonds and Precious Stones,

Paris, 3 Rue St. Georges. 21 & 23 MAIDEN LANE, N. Y.

Importers of DIAMONDS AND PRECIOUS STONES.

JACOB STRAUSS & SONS,

14 Maiden Lane (Diamond Exchange Building), NEW YORK.

ESTABLISHED 1872.

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IMPORTER OF DIAMONDS,

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HEADQUARTERS FOR AMERICAN WATCHES.

9, 11, 13 Maiden Lane, New York.

STERN BROS. & CO.,

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DIAMONDS,

CUTTING WORKS: 138-142 West 14th St., N. Y.

68 Nassau St., NEW YORK.

CHICAGO, 149 State Street. LONDON, 29 Ely Place.

AMERICAN AND ORIENTAL PEARLS

IMPORTERS OF FINE COLORED STONES AND DIAMONDS.

ADOLF J. GRINBERG CO.,

8 MAIDEN LANE, NEW YORK.

KOHN & CO.

Every piece of our

Salable Diamond Jewelry

is a money-maker for some retail jeweler.

9 to 13 MAIDEN LANE

CROWN AND LION.

14 K.

Trade-mark.

GUARANTEED FOR 25 YEARS.



10 K.



Trade-mark.

GUARANTEED FOR 20 YEARS.

HAND ENGRAVINGS.

The new patterns of Crown and Lion filled cases represent perfection in watch case manufacture. In shape, ornamentation, richness of color and artistic finish they cannot be distinguished from the highest grade solid gold cases. The guarantee is unqualified.

SOLD BY ALL LEADING JOBBERS.

Seizure of Jewelry from a Well Known Canadian Banker.

Customs Inspector Donohue, at the Port of New York, Thursday, seized about $800 worth of jewelry which he found on the person of John Curry, a passenger on the *Teutonic*. The jewelry, which Curry claims he was carrying to the Canadian relatives of a friend, who died abroad, include one solitaire diamond bracelet, two opal and diamond bracelets, one gold bracelet, one sapphire, pearl and diamond brooch, one diamond and opal brooch, one diamond ring and one turquoise and diamond ring.

Mr. Curry carried the jewelry in his pockets and said nothing about it, although he declared two pieces of baggage, which will go to Canada in bond.

At Deputy Collector Phelps's office Mr. Curry showed by papers which he had with him that he was a banker of Windsor, Ontario, and the jewelry belonged to an estate and was intrusted to his care to be delivered to relatives in Ontario. He was told that if he had only declared the jewelry it could have been sent through in bond. An application to release the goods has been forwarded to Secretary Gage, giving his statement of the matter, and the opinion was expressed that the application would probably be granted.

MR. CURRY DESCRIBES THE INCIDENT.

WINDSOR, Ont., April 26.—Windsor people were somewhat startled by a report from New York, this morning, which stated that John Curry, a well known banker here, who had just returned from a trip on business connected with the estate of his late partner, Alexander Cameron, was detained by the customs officers as he left the *Teutonic* and $4,000 worth of jewelry taken from him. Mr. Curry arrived in Windsor to-day and explained how it came about that he was reported as a smuggler. Mr. Curry said:

The news that has reached here is incorrect in several particulars. A great deal has been made out of nothing. The jewels were worth only $600. They belonged to Mrs. Cartright, the daughter of my partner, Mr. Cameron, who died near London, and I was given the authority to bring her effects home to Canada. When I demanded the jewels from the agent in London he asked for my authority. I wrote to Windsor for the necessary permission. The lawyer here cabled the London agent, "Give Curry the jewels," but the message reached him three days after I had left London and was up in Scotland. The valuables were forwarded to the steamer *Teutonic* and placed in the care of the purser unknown to me, and I didn't find out that they were on the steamer until the boat was ready to sail. It was then too late to put them in bond. When the officers on this side asked me what I had I showed them the jewels and told them they were not mine, but were to be taken to Canada. They said that was all right, but that I would have to make official application and show my papers of authority. I left the valuables in their custody and as soon as the matter is examined they will be forwarded to me. The officers were very pleasant about the matter and there was no arrest or seizure. I will have the jewels in a few days.

Daniel A. Cooke & Son, Jacksonville, Fla., have assigned to N. A. Hull.

The store of C. W. Stevens, East Barre, Vt., was broken into April 21. The large plate glass window was broken by a stone. The store had been closed because of the absence of Mr. Stevens, who had been called to West Fairlee, Vt., by the illness of his father.

A Truly Fraternal Dinner.

First General Banquet in New York of The Jewelers' League.

The first general banquet given in New York under the auspices of The Jewelers' League to their members was held, Thursday evening, at Mouquin's, Fulton and Ann Sts., and proved to be a most enjoyable and successful occasion. The banquet was the outcome of a suggestion made at the annual meeting and was in charge of the advisory committee of the League. Theodore L. Parker was mainly instrumental in the work for the banquet and presided during the evening. It was his idea, as well as the committee's, that by means of the banquet the members would be brought together outside of business, and in this way it would tend to develop the social side of the League and instill into the new members that spirit of fraternity and good-fellowship that was so prevalent when the organization was first formed; also the bringing of the members together in this social way would act as an aid in getting new members for the League and call to the attention of non-members the advantages they would enjoy by joining.

The guests began to gather shortly before 6 o'clock, but it was not until three-quarters of an hour afterward that they took their places at the two long tables which stretched at right angles to that at which the toastmaster of the evening sat. The attendance was about 80 gentlemen and included among them were a large number of the older members, whose faces have not been seen at the annual meetings or other gatherings of the League for many years. On the other hand were to be found many young men and new members of the League, together with the usual contingent who have faithfully attended all the proceedings of the organization for nearly a quarter of a century. The keynote of the evening was good-fellowship, and no guest in this respect was out of tune, the two hours which were consumed by the dinner being passed in a most enjoyable and jolly manner.

At 8 o'clock Mr. Parker arose and on behalf of the advisory committee welcomed the guests and members, stating in a brief speech that they had assembled there to give the social side of their natures an outing, in response to the natural law which governs mankind in this respect. "Let us keep alive," he said, "the social side of the League life and see to it that the League attains its true standard." He spoke of the character of the organization, telling how it was one of the best mutual companies in existence, and then spoke of the duty of the members to give the officers all the support possible. Mr. Parker called attention to the necessity of developing the fraternal spirit in the League and told how this dinner was an experiment in this direction, the social "board" being the means of lifting the members above the cares of life and helping them to know one another better. He said that he had no idea he was to preside until he appeared at the meeting, when the venerable president, Mr. Hayes, declared that he must do so. He, however, recalled the Scotch phrase "that where the McGregor sits is the head of the table," and said that at the head of the banquet table was where Mr. Hayes sat, and then called upon him for a few remarks.

Mr. Hayes made one of his usual humorous and instructive and, at the same time, interesting, addresses, saying that the feast was prompted by the advisory committee and the thanks were due that committee for its unqualified success. In speaking of the success of the League and the esteem in which it was held by its members, he cited instances where insurance agents of old line companies were members of the League and that while they sold to others insurance, for themselves they retained their membership in the League. His remarks brought forth many laughs and he was heartily applauded at their conclusion.

William Barthman then arose and proposed a silent toast to the memory of the late Joseph B. Bowden, formerly vice-president of the organization, which was drunk by the members standing.

B. Russell Throckmorton, a clever professional entertainer, then put the members into good humor by telling some amusing stories, and concluded with a recitation, which was roundly applauded.

Before the next speaker was introduced, Mr. Parker exhibited 200 postal cards in a bundle, which had been received from members from Maine to Texas, all but one of whom endorsed the movement of the banquet and would have been present had not distance kept them away. A postal from A. M. Hill, of New Orleans, reserving a chair, and a letter from a Mr. Schott brought forth laughter and applause, after which the second president of the League, Gilbert T. Woglom, was introduced.

Mr. Woglom's address was mainly reminiscent of the early days and older members of the organization. He told of the first meeting that brought the League into existence and gave anecdotes of the founders who here attended. Among others he spoke of D. H. Hopkinson, the founder of THE JEWELERS' CIRCULAR, and paid a tribute to Mr. Hopkinson for his work on behalf of the League through this journal, and also called to the attention of the members the fact that this paper was as interested in support of the organization and offered as many facilities to it to-day as it did in that time. Mr. Woglom told of the many methods that had been used to bring in new members, and said that while in the early days it had only been necessary to invite aid, on the part of the members, to increase the ranks of the organization, to-day it was necessary to incite them to this work. He finished by calling attention to a plan which was proposed many years ago and which was to the effect that a banquet be held annually, at which all members who had brought in a member during the year should be invited as an honored guest. The future of the organization depended upon work and not words, he said, and that it lay with the members to do that work.

After a letter from Charles G. Alford had been read, Mr. McDonald, of Jersey City, was called upon and kept the members laughing for many minutes with amusing stories and interesting anecdotes.

Mr. Woglom had been referred to as the "father" of the League, and in introducing the next speaker, William C. Kimball, the toastmaster, said that if Mr. Woglom was the "father" Mr. Kimball was surely the "nurse" of the organization. Mr. Kimball's remarks were brief and pointed and were heartily received.

Among the gentlemen called upon by the chairman to address the assemblage were Alfred Krower, who made some brief remarks of a congratulatory character, and F. Kroeber, who, amid applause, proposed his son for membership and promised that he would see that Mr. Karsch's two sons would be proposed. He urged that all the grey haired members should make their sons members of the League. Mr. Throckmorton next recited "The Jolly Old Pedagogue" and "Myself und Godt." The enjoyable affair soon after came to a close.

AMONG THOSE WHO ATTENDED.

Theodore L. Parker,	Charles J. Fox,
L. A. Miller,	William Leding,
William Barthman,	M. Stratton, Jr.,
Ferdinand T. Oertel,	Charles F. Boleschke,
N. H. White,	H. R. Benedict,
W. C. Kimball,	J. R. Gleason, Jr.,
C. A. Gallagher,	L. S. Lawrence,
Henry Hayes,	William F. Ackerman,
Charles Hayes,	Philip Thoma,
Charles H. Schott,	P. J. Breese,
L. Stevens, Jr.,	Charles R. Jung,
Harry Stevens,	Chris. Staiger,
John A. Carney,	E. H. Brown,
W. H. Einhaus,	A. Rhoads,
B. F. Simmons,	G. T. Woglom,
T. Edgar Willson,	R. Collingwood,
George H. Hodenpyl,	F. W. Bergstein,
William Huger,	Julius Koch,
B. Russell Throckmorton,	L. Bonet,
Charles F. Tinckler,	F. Kroeber,
Henry Abbott,	Paul E. Kunz,
W. H. Brown,	A. F. Belcher,
A. Krower,	John R. Greason, Sr.,
G. W. Street,	R. A. Breidenbach,
Mr. Hill,	Robert H. Klitz,
A. Meyer,	Frank H. Platt,
James A. Cheney,	Bernard Karsch,
Charles Bartens,	M. B. Eltinger,
J. Bulova,	George R. Howe,
S. B. Kent,	A. V. Huyler.

Notes of the Banquet.

Among the older faces present that had been missed from the meetings for some time were those of N. H. White and F. Kroeber.

The firm of Jung, Staiger & Klitz entered the dining hall together and were much in evidence during the evening.

John R. Greason, Jr., the leader of the younger element, enjoyed himself as usual and helped others to do likewise.

At the speakers' table beside Mr. Parker were the following gentlemen, all well known members of the organization: R. A. Breidenbach, William C. Kimball, S. B. Kent, G. T. Woglom, John R. Greason and Bernard Karsch.

Theodore L. Parker was IT with a capital and performed the duties of the evening with becoming dignity.

William F. Ackerman smiled self-consciously when President Hayes referred to insurance agents whose faith in the League was unshaken.

This was the first League event not attended by Vice-President Bardel, who is now in Bamberg, Germany, as American Consul, and his absence left a gap that was noticeable.

The venerable Louis Bonet was prominent among the white haired contingent who added dignity to the occasion.

George W. Street and Alfred Krower laughed

Samples at New York Salesroom, 41 UNION SQUARE.

LOVING CUPS.
EXCLUSIVE THINGS IN SASH BUCKLES.

STERLING 925 FINE

Jno. W. Reddall & Co.,
NEWARK, N. J.

1852-1901.

TRADE-MARK.

J. B. & S. M. KNOWLES CO.,
Sterling Silver Table Ware.
OFFICE AND FACTORY, 91 SABIN STREET, PROVIDENCE, R. I.

The Mauser Mfg. Co.,
Silversmiths.
Office and Factory, 14 East 15th Street, NEW YORK.

TRADE MARK.
"Watch Our Ads."

BRANCHES:
CHICAGO, 126 State Street; Jack Stanley, Representative.
NEW YORK, Gill Bldg.; Louis B. Cummings, Representative.

Dominick & Haff,
MAKERS OF WARES IN STERLING SILVER FOR THE TRADE ONLY.
860 Broadway,
UNION SQUARE, NEW YORK.

SOMETHING NEW IN KNIVES. E. H. H. SMITH,
In this Pat Blade is made of german silver when plated wears indefinitely and the thin strip of steel inserted is ALWAYS SHARP.
9 MAIDEN LANE, N. Y.

enough during the dinner to keep away all danger of indigestion.

Among the guests was Charles Hayes, the brother of president Henry Hayes.

John A. Carney, one of the attorneys for the League, showed that he enjoyed a good dinner with genial companions.

Secretary Levi Stevens beamed as usual and seemed as proud of the success of the banquet as he is of his son, Harry Stevens, who accompanied him.

The chair for A. M. Hill, New Orleans, was conspicuous at the head table opposite the toastmaster, and hanging from it was Mr. Hill's postal asking that it be reserved.

The letter from Mr. Schott, which was received with so much laughter by the assembled guests, read as follows:

MR. T. L. PARKER,
37 Maiden Lane, City.

DEAR SIR:—Please reserve two (2) seats for me for the 25th inst. I am probably the only "dead alive" or "alive dead" member, because, through an entirely excusable mistake, the notice of my death was sent to all the members several years ago.

For this reason, to be present and alive at a dinner with fellow members is a pleasure which an "officially declared" dead man seldom enjoys.

Yours truly,
(Signed) CHARLES H. SCHOTT.

There was quite a representation of the traveling fraternity, among the well known faces being those of C. A. Gallagher, with Sinnock & Sherrill; James A. Cheney, with Alfred H. Smith & Co., and M. Stratton, Jr., with Alling & Co.

W. H. Einhaus was a dignified figure near the head of one of the tables.

Charlie Fox's story of the Frenchman will soon become a classic in the trade.

Owing to the great success of this banquet of The Jewelers' League and also to the number of expressions of approval of the scheme of the Advisory Committee, from the members generally, it has been decided to hold another banquet in September, to which the members of the League all over the country and their friends will be invited. The banquet will probably be held about Sept. 20 to 27.

Engravers and Polishers in Chicago Form an Association.

CHICAGO, Ill., April 27.—Jewelers, engravers and polishers to the number of over 100 met at the Great Northern hotel, last evening, and organized an association for protection and social progress.

The organization has been contemplated for some time. Within a few weeks the new association expect to have a membership of over 400. The officers elected last evening were: President, Herman Stern; vice-president, H. Nickoll, Jr.; treasurer, C. H. Rixon Bisson.

Vermont Clock Co. May Locate Factory in Fort Dodge, Ia.

FORT DODGE, Ia., April 25.—A movement is on foot for the location here of the plant of the Vermont Clock Co. A proposition has been extended by the company to the city, through E. H. Phelps, formerly of Fort Dodge and now a stockholder of the clock company.

Death of Julius R. Bloom.

BOSTON, Mass., April 29.—The local trade was shocked to hear to-day of the death in the suburb of Hyde Park, of Julius R. Bloom, long identified with the jewelry business in Boston. He was a member of the manufacturing firm of Norling & Bloom, 386 Washington St. Mr. Bloom died at his residence, 38 Pond St., after an illness of long duration, having been confined to his house since Jan. 29.

Julius R. Bloom was born at Stockholm, Sweden, Sept. 8, 1839, where in his boyhood days he learned the jewelry manufacturing business. At the age of 17 years, with an older brother, he came to America and located in Boston. About 35 years ago he established with his brother-in-law, who has also died, the firm of Norling & Bloom. The business will now be carried on under the same name by his son, Andrew R. Bloom.

The deceased was married in Boston, Nov. 17, 1879, to Miss Annie S. Norling, who survives him. He also leaves a son and four daughters. He took up his residence in this town, April 3, 1871. He was a veteran of the War of the Rebellion, enlisting as a private in Company A, 44th Massachusetts volunteer infantry, Sept. 12, 1862, and was honorably discharged, June 18, 1863, by reason of expiration of his term of service. He was a member of Timothy Ingraham Post 121, G. A. R., which he joined June 7, 1896. He was a member of Hyde Park Lodge, F. and A. M., and Cyprus Commandery, Knights Templars, of Hyde Park, and St. Paul Royal Arch Chapter and Boston Council, R. and S. M., of Boston, and Massachusetts Lodge, I. O. O. F., of Boston.

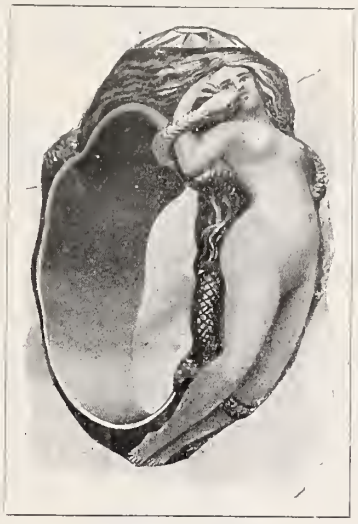
The funeral will be held at his late residence at 1 o'clock, Wednesday afternoon.

S. Silverthau & Sons Were Not Street Railway Bribers.

NEW HAVEN, Conn., April 28.—A peculiar story that had sensational features, involving an attempted bribery of a member of the State House of Representatives, by a member of the firm of S. Silverthau & Sons, jewelers, this city, has been attracting considerable attention in the State, this week. But the facts prove it to be only something of a joke.

It appears that Representative E. F. Thompson is a member of the Committee on Railroads, who have in hand a petition for a street railway extension from New Haven to Derby. It appears also that a brother of the senior member of the jewelry firm indulges somewhat in politics and he made a "bribery" offer to Mr. Thompson if the latter would vote in favor of the petition. This brother, known locally as "Benny" Silverthau, is not, so THE CIRCULAR-WEEKLY representative is assured by the senior member of the firm, interested in the business in any way, except as an employe. His political aspirations do not seem to be taken seriously either by his relatives or by those who are acquainted with him.

A. A. Davidson, Vancouver, B. C., was in Toronto, last week.



Ring Value.

From the time they were first put on the market, C. P. Goldsmith & Co.'s Rings have stood unapproached for

Beauty, Originality, Variety.

Our new lines are now being shown to the *Jobbing Trade.*

MOUNTED DIAMOND RINGS, HAND-CARVED GOLD RINGS, SEAL RINGS, SET RINGS,

in Rose Diamond and Pearl Combinations with Opals, Doublets, Garnets and Turquoise.

C. P. GOLDSMITH & CO.,

Manufacturers. 33-43 GOLD STREET, NEW YORK.



The Barlow.

Everything necessary for the display of jewelry in the window or store interior.

Metal Display Fixtures, Show Cases.

Send for 200-page catalogue.

Barlow Mfg. Co.
Holyoke, Mass.

Extensible nickel supports, 10x48 inch black velvet covered shelf. Price, complete, $6.50 each.

Boston Salesrooms, 125 Summer St.

WILCOX & EVERTSEN

INTERNATIONAL SILVER CO., SUCCESSOR,

SILVERSMITHS

NEW AND ATTRACTIVE DESIGNS IN

HOLLOWWARE AND FLATWARE

1128 & 1130 BROADWAY,

WORKS, MERIDEN, CONN. NEW YORK.

HEADQUARTERS

All Grades of Swiss Watches.

CROSS & BEGUELIN, N. Y. ESTABLISHED 1863.

Send to us for **MOVEMENTS AND CASES** and have your orders promptly filled.

Send for Price List.

Omega, Hamilton, Waltham, Elgin Movements.

All makes of Cases—Gold, Silver and Gold Filled.

The **Leader** ...IN... HIGH-GRADE WATCHES —IS THE—



VACHERON & CONSTANTIN,

GENEVA, SWITZERLAND.

FIRST in { Quality, Adjustment, Durability, Style.

VACHERON & CONSTANTIN TRADE-MARK.

FITS ALL SIZES OF AMERICAN CASES. { NEW GRADES. SIZES. IMPROVEMENTS. { SPECIAL GRADES FOR RAILROAD MEN.

EDMOND E. ROBERT, 3 Maiden Lane,

SOLE AGENT, New York.

Death of James R. Taylor.

James R. Taylor, a retired jeweler, who 50 years ago was one of the most prominent wholesale dealers in the trade, died at his residence, 268 Henry St., Brooklyn, New York, early Sunday morning, from an attack of apoplexy. Mr. Taylor was in his 90th year and had been in excellent health until the time of his death. He retired from the trade 25 years ago.

James R. Taylor was a native of New York city and was born in April, 1812. As a young man he commenced business with Henry Young & Co., an old jewelry firm of New York, later Young, Smith & Co. With this firm Mr. Taylor learned the jewelry business and finally acquired an interest, remaining until his 25th year. In 1837 he formed the partnership with Ezra C. Read, formerly of the firm of Fellows, Read & Co., jewelers, 17 Maiden Lane, and the concern, known as Read & Taylor, commenced business at 12 Maiden Lane as importers and wholesale dealers in watches, diamonds and fancy goods. The business grew and the concern later moved to 9 Maiden Lane, where they became one of the leading houses of the trade. In 1843 Daniel H. Wickham joined the firm and they greatly enlarged their business of importing watches and manufacturing watch cases. Mr. Taylor was the foreign buyer for the firm and often visited Europe in packet ships, steamers then being unknown. Henry Olmstead was also a partner in the concern. Mr. Wickham left them to form the firm of D. H. Wickham & Co. and Mr. Read, the senior member, retired from the concern in 1869 to become president of the City Bank of New Haven. The firm became Taylor, Olmstead & Co., under which style the business was carried on when Mr. Taylor retired in 1876.

From the time of his retirement Mr. Taylor was not actively engaged in business, but held large financial interests in many industrial enterprises. He was a director in the Delaware & Hudson R. R. Co., Meriden Gas Co., Seamen's Savings bank, the Seamen's Port Society, in several insurance companies and many other enterprises. He was also identified with the Brooklyn Children's Aid Society and other charities, to whom he gave large and frequent donations. During his 40 odd years in the jewelry trade Mr. Taylor was a well known figure in the jewelry district of New York and was known personally to the leading jewelers throughout the entire United States. He was not married and is survived only by nieces and nephews, one of his nieces being the wife of Henry E. Ide, of H. C. Hardy & Co., and one of his nephews being G. Carrington Taylor, a diamond and jewelry broker in the Havemeyer building.

The funeral services will be held this afternoon at 2 o'clock at the First Presbyterian Church, Henry St. near Clark St., Brooklyn, of which the deceased had been president of the board of trustees for the past 24 years.

Tools and machinery of H. Androtta, Passaic, N. J., were damaged by fire and water, Friday.

Last Week's New York Arrivals.

THE CIRCULAR-WEEKLY has perfected arrangements for obtaining the names and hotel addresses of all the latest buyers visiting New York, and each day posts in its office, 11 John St., cor. Broadway, a bulletin which every member of the trade is cordially invited to copy.

ALLENTOWN, PA., A. E. Keller (E. Keller & Sons), Holland.
BOSTON, MASS., W. Paul, Normandie.
CINCINNATI, O., S. Fox (Fox Bros. & Co.), Imperial.
A. G. Schwab (A. G. Schwab & Bro.), Herald Square.
NEW ORLEANS, LA., A. M. Hill, Navarre.
PHILADELPHIA, PA., S. Jaquette (Bailey, Banks & Biddle Co.), St. Denis.
Miss H. Darmstadter (Lit Bros.), Imperial.
PITTSFIELD, MASS., H. M. Stilson, St. Denis.
SAN FRANCISCO, CAL., E. A. Phelps (Phelps & Adams), Holland.
TORONTO, CAN., F. A. Kent (Ambrose Kent & Sons), Grand Union.
TROY, N. Y., J. W. F. Podmore (Jones & Podmore), Albert.
WATERBURY, CONN., C. Strobel (Lake, Strobel Co.), Imperial.

John F. McKay's Business Troubles Temporarily Adjusted.

WEST DERRY, N. H., April 25.—The business troubles under which John F. McKay, jeweler and optician, has been laboring have been so adjusted that he has opened his place of business and is doing work at his old stand. John Folsom was found as receipter and thus Mr. McKay was enabled to proceed along business lines.

It will be remembered that Mr. Folsom placed an attachment upon the goods under two mortgages, which he held. This began the trouble which resulted in the placing of three other attachments. Mr. Folsom later came to an agreement with Mr. McKay, whereby the latter was to open the store and continue business. This would have been done but for the placing of more attachments by other creditors. Mr. McKay then claimed he had a right to do business such as repairing, etc., at his bench in his store. This he was denied, but was given the privilege of removing his tools and bench. This he declined to do. He then began action against the deputy sheriff and sued him for $3,000 damages, as noted in THE CIRCULAR-WEEKLY, last issue. Mr. Folsom previously sued the same man, deputy sheriff C. A. Norton, for $1,500. These cases, however, cannot come up till next October.

D. GRUEN, SONS & CO.,

MANUFACTURING DISTRIBUTORS,

Gruen Precision Watches,

Superior Quality Gold Cases,

FACTORIES:
D. GRUEN & SÖHNE,
Glashütte by Dresden, Germany,
and Switzerland.

65 NASSAU STREET,

Main U. S. Branch and Case Works } CINCINNATI, OHIO. NEW YORK.



RAILWAY KING.
18 Size.
25 Ruby Jewels.

COLUMBUS WATCHES

...ARE...

STRICTLY HIGH GRADE.

...YOU CAN...

MAKE MORE MONEY handling our watches than with any other make.

The Columbus Watch Co.,

COLUMBUS, OHIO.

Send for New Price-List and Special Discounts.

PATEK, PHILIPPE & CO., GENEVA, SWITZERLAND,

MAKERS IN THE HIGHEST QUALITY OF

Fine, Plain, Complicated And Decorated Watches

HAVE ADDED TO THEIR MANY RECOMPENSES AND DISTINCTIONS,

HORS CONCOURS,

NEW YORK OFFICE,
68 NASSAU STREET.

AT THE PARIS EXPOSITION.

BLANCARD & CO.

Have Removed

to 96. 98 and 100 Maiden Lane, N.Y.

DEITSCH BROS.,

MAKERS OF FINE LEATHER GOODS,

ALSO

IVORY, EBONY AND SHELL,

14 East 17th Street, NEW YORK.

New York, April 6, 1901.

Messrs. M. Sickles & Sons, Philadelphia, Pa.

Gentlemen:

We were gratified to see in the last number of the *Keystone* your illustration of the **Leading Manufacturers of Watch Cases** (their chamois bags) and the prominence given to the

ROY

We assure you that we shall continue our efforts to lead them all in the making of irreproachable Solid Gold Watch Cases, and intend to stay where you put us, *i. e.*, "on top."

Yours very truly,

ROY WATCH CASE CO.

THE ROYAL Guaranteed for Twenty Years.

ROYAL FILLED CASES EQUAL THE HIGHEST GRADES OF GOLD-FILLED IN QUALITY, BEAUTY OF SHAPE AND RICHNESS OF FINISH. THE NEW ROYALS ARE ALL

HAND ENGRAVED.



THE REGAL Guaranteed for Ten Years.

THE REGAL HAS LONG BEEN ACKNOWLEDGED AS THE STANDARD-BEARER IN 10-YEAR CASES. THERE IS NONE BETTER OR AS GOOD. THE NEW PATTERNS ARE PRETTIER THAN EVER. DON'T FAIL TO PUT THEM IN STOCK.

The Guarantees Are Unquestionable.

SOLD BY ALL LEADING JOBBERS.

OUR TRAVELING Representatives



Traveling representatives may consider these columns open for the publication of any news or items of interest regarding themselves or their confreres.

The traveling representatives of eastern firms who called on the Kansas City, Mo., trade last week were: Al. Vretzfelder, for Manasseh Levy; W. H. Gregory, Strobell & Crane; Mr. Bliss, Krementz & Co.; S. A. Bolles, David Kaiser & Co.; Charles E. Bride, Bride & Tinckler; N. Gunzburger, L. & M. Kahn & Co., and A. Barker Snow, Snow & Westcott.

"Count Weil," of the Electric City Box Co., and J. H. Flagg, the Silver Plate Cutlery Co., were in Denver, Col., last week.

Travelers in Toronto, Can., last week were: J. P. Kilfedder, Jennings Bros. Mfg. Co., Bridgeport, Conn.; J. Ira Seebacker, New York; H. L. Lyman, Dennison Mfg. Co., New York.

A. McDowell Bailey and C. H. Rudolph, representing Goddard, Hill & Co., Pittsburgh, Pa., returned to that city on Saturday last, to remain until Wednesday of this week. They report an excellent Spring trade.

Recent travelers in Omaha, Neb., were: E. C. Weidlich, William Weidlich & Bro.; J. R. Payne, Meriden Cutlery Co.; H. M. Black, The American Art Leather Co., Pasadena, Cal. This is the first time the latter company have been represented in that section, and Mr. Black has done a good business.

The following were in Minneapolis and St. Paul, Minn., the past week: Mr. Price, Byron L. Strasburger & Co.; Mr. Weiser, Heintz Bros.; A. L. Reed, A. L. Reed & Co.; E. F. Erzinger, Landers, Frary & Clark; T. Hoefer, M. A. Mead & Co.; Mr. Goldsmith, Goldsmith Bros.; and a representative of Herman Scheuer & Bro.

I. T. Pierce and N. R. Fuller, travelers for Edwards & Sloane Jewelry Co., Kansas City, Mo., were in town for a few days last week. W. C. Schuman, traveler for the material department of the Norton-Paulson Jewelry Co., Kansas City, and E. S. Villmoare, of the jewelry department of the same firm, were in the city several days last week.

Traveling men who called upon the jewelers of Indianapolis, Ind., last week were: G. V. Dickinson, Elgin National Watch Co.; F. J. Aicher, Alvin Mfg. Co.; S. A. Bolles, David Kaiser & Co.; E. A. Tyler, Ansonia Clock Co.; Fred. L. Pettee, Waterbury Clock Co.; G. W. Payson, Seth Thomas Clock Co.; and representatives of J. C. Dowd & Co. and Julius Wodiska.

Among the traveling salesmen who recently passed through Detroit, Mich., were: Mr. Parker, Osmun-Parker Mfg. Co.; E. A. Rose, Weigle & Rose; George R. Angus, Goodnow & Jenks; H. D. Cuther, Hayden W. Wheeler & Co.; Joseph S. Frank, Sussfeld, Lorsch & Co.; Carl M. Fishel, Fishel, Nessler & Co.; H. A. Reichman, Joseph H. Fink & Co.; P. M. Layman, Riker Bros.; J. W. McClannin, Wilcox Silver Plate Co.; Lawrence H. Smith, Bippart, Griscom & Osborn; A. T. Snyder, A. N. Wright & Co.; Walter S. Noon, W. F. Cory & Bro.

Travelers in Pittsburgh, Pa., recently were: Arthur Bradshaw, International Silver Co.; Charles B. Bartlett, Whiting Mfg. Co.; J. Fred. Crane, Mandeville, Carrow & Crane; R. L. Seely, Joseph Fahys & Co.; D. Wile, Buffalo Jewelry Case Co.; H. W. Sherrill, Sinnock & Sherrill; Samuel Heller, L. Heller & Son; Charles Stiner, Bracher, Becker & Barnett; Emil Pick, Hammel, Riglander & Co.; E. E. Stockton, The E. Ingraham Co.; W. F. Koch, American Morocco Case Co.; C. M. Dillon, Meriden Cutlery Co.; Jules Franklin, L. Tannenbaum & Co.; Albert L. Stearns, Roy Watch Case Co.; M. W. Potter, J. M. Fisher & Co.; S. H. Fink, Fink, Bodenheimer & Co.; Lewis P. Cook, S. Sternau & Co.; M. E. Van Bergh, Van Bergh Silver Plate Co.; W. R. Cobb, W. R. Cobb

& Co.; George W. Beardsley, George W. Shiebler & Co.; Frank E. Whitmarsh, Alvin Mfg. Co.; J. E. Simonson, Ludwig Nissen & Co.; Mr. Bleecker, William S. Hedges & Co.

Calling on Syracuse, N. Y., jewelers during the past two weeks were: Conrad Schickerling, Schickerling Bros.; H. Allyn Parker, Gebhardt & Parker; C. D. Hintze, Enos Richardson & Co.; S. Glenn Walmsley, for Hermann Baum; A. W. Bogart, Waterbury Clock Co.; G. B. Osborn, William Smith & Co.; W. H. Pullman, E. A. Lehmann & Co.; M. L. Hammel, Gattle, Ettinger & Hammel; G. H. Sluter, Carter, Hastings & Howe; C. S. Fake, Whiting Mfg. Co.; T. E. Bowne, E. Ira Richards & Co.; James Panton, Mabie, Todd & Bard; C. F. Wellenkamp, Alfred Field & Co.; Leon H. Coffin, Landers, Frary & Clark; R. T. Supple, William B. Durgin Co.; E. A. Porter, International Silver Co.; E. E. McCarter, Wilcox & Wagoner; J. Rothschild, Ingomar Goldsmith & Co.; John C. Hull, The Silver Plate Cutlery Co.; C. E. Mott, J. B. Bowden & Co.; R. H. Stevenson, E. G. Webster & Son; Lawrence H. Smith, Bippart, Griscom & Osborn; T. Parker, Osmun-Parker Mfg. Co.; W. R. Shute, Jones & Woodland; Elias Markens, for L. Witsenhausen; Walter S. Noon, W. F. Cory & Bro.; F. W. Morris, R. Wallace & Sons Mfg. Co.; Mr. Ford, Ford & Carpenter; A. H. Schutrun, for David Marx; J. W. McClannin, Wilcox Silver Plate Co.; Frank H. Dana, The H. A. Kirby Co.; Harry L. Gleason, Codding & Heilborn Co.; E. H. Cox, Sussfeld, Lorsch & Co.; Henry W. Sherrill, Sinnock & Sherrill; Henri Ducollet, Ducollet Bros.; Frank G. Moyer, American Watch Case Co.; Benjamin Westervelt, New England Watch Co., S. & A. Borgzinner and Van Bergh Silver Plate Co.; Fred. J. Foster, Unger Bros.; E. Horton, Mandeville, Carrow & Crane; J. N. Beckwith, Beckwith, Grant & Co.; William B. Osgood, Joseph, Bennett & Co.; Edwin L. Mumford, Waite, Thresher Co.; J. Goldberg; W. S. Gardner, The Bassett Jewelry Co.; C. C. Rosenberg, W. H. Terhune & Co.

Birmingham, Ala.

TRADE CONDITIONS.

Business is reported up to the average for the season, with slight indication of Spring dulness, which, however, does not affect this place to any great extent because of the fact that it is a manufacturing center.

A. P. Taliaferro and B. H. Chevis will open a jewelry store at Columbus, Miss. The store now occupied by Mr. Taliaferro will be remodeled for the new establishment.

R. Heine, recently elected a member of the City Council at Talladega, has been well cared for in committee assignments. He is chairman of the cemetery committee and on the judiciary, the police and the light and water.

Three first prizes for the Floral Parade are on exhibition in the window of F. W. Bromberg. They are a monster cut glass punch bowl, a large silver berry bowl and a handsome silver water pitcher. Mr. Bromberg has also just turned out a beautifully engraved gold watch, which was presented by the pupils and admirers of Prof. J. C. Weissner, manager of the dancing carnival, recently held.

C. Gildemeister, San Antonio, Tex., has given a bill of sale to Mrs. Lottie Gildemeister.

Goetz & Yaffee, Knoxville, Tenn., have adjusted their financial difficulties and the receiver has been removed.

The Standard Watch Co., Terre Haute, Ind., have been incorporated with capital stock, $150,000. The directors are: Anton Mayer, Louis Dueniveg, J. H. Keyes, Charles M. Gregg and Benjamin G. Hudnut.

GOOD THINGS

ARE OFTEN IMITATED.

The Larter Shirt Stud

is no exception to this rule, for it is flattered by numerous imitations, some good, some not so good.

But in the field of shirt studs there is only

ONE BEST,

THAT'S

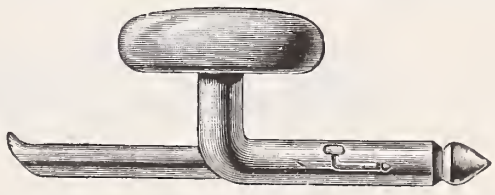
THE LARTER STUD

Absolutely filling every requirement of a shirt stud.

Thoroughly protected against infringement by U. S. Government Patents,

Dated: December 13, 1898, December 18, 1900, February 5, 1901.

Customers also protected from these imitations by our trade-mark, which is stamped on the barrel of every stud.



WHY BUY ANY OTHER?

MADE BY

Larter, Elcox & Co.,

21 & 23 Maiden Lane,

NEW YORK.

Tariff Decisions & Regulations.

DECISION AS TO SPECIFIC DUTY.

WASHINGTON, D. C., April 19.—The Treasury Department has been informed that a decision has been handed down by the United States Circuit Court of Appeals for the second circuit, to the effect that where imported merchandise is subject to a specific duty at a rate to be regulated by the value thereof, and in no case less than 50 per centum ad valorem, the fact that the importation paid such a rate does not relieve the Appraiser from inquiring into and determining the value of such goods, and importers who fail to accompany their entries with a true and correct invoice, stating the cost or market value thereof, are required to pay the additional duty imposed by the provisions of section 32 of the present Tariff act.

DUTY ON AMMETERS AND VOLTMETERS.

The Treasury Department have decided to appeal from a recent decision of the United States Board of General Appraisers finding ammeters and voltmeters to be scientific instruments, as will be seen by the following letter to Collector Bidwell:

TREASURY DEPARTMENT, April 16, 1901.

SIR:—The Department is in receipt of your letter of the 12th instant, inclosing a copy of an unpublished decision of the Board of United States General Appraisers, dated March 26, 1901, on the protests of Messrs. Tice & Lynch, in which it is held that certain ammeters and voltmeters are scientific instruments within the meaning of paragraph 638 of the act of July 24, 1897, and entitled to free entry, the same having been imported for Cornell University, at Ithaca, N. Y., thus reversing the ruling of the Board in a similar case (T. D. 12347; G. A. 1119).

In such case the protestants claimed that the articles were philosophical instruments and entitled to entry under the provisions of paragraph 475 of the act of 1883, which provided for a duty of 35 per cent. ad valorem on "philosophical apparatus and instruments," and the Board held that they were not intended for philosophical purposes, or even for scientific experiment, observation or investigation; and if that reasoning held good then, it holds good now, the fact that since the act of 1883 the word "utensils" has been added to the paragraph allowing free entry of "philosophical and scientific apparatus and instruments" for colleges, etc., affording no grounds for a more liberal interpretation of such paragraph, as it has been held that the terms "philosophical and scientific," as used in paragraph 638, qualify the words "apparatus, utensils, instruments and preparations," which immediately follow (T. D. 9414 of June 1, 1889).

You are, therefore, requested to take an appeal in such case under the provisions of section 15 of the act of June 10, 1890, in order that the following question may be determined, viz.:

Inasmuch as the decision of the United States Supreme Court in the Oelschlaeger case arose on the question whether certain instruments were philosophical in character, it would seem that the definition laid down by said court as to philosophical apparatus and instruments (T. D. 10603 of Jan. 16, 1891) should apply to scientific apparatus, instruments, preparations and utensils, as found in said paragraph 638. Respectfully,

O. L. SPAULDING,
Assistant Secretary.

COLLECTOR OF CUSTOMS, New York, N. Y.

Among the decisions handed down the past week by the Board of Classification of the United States General Appraisers, New York, were the following:

Fensterer & Ruhe imported several kinds of glass ware which were assessed for duty at 40 per centum ad valorem, under paragraphs 88, 89 or 90, Tariff act of 1894. The importers claimed that the merchandise was dutiable at 35 per centum ad valorem, under paragraph 102, same act. Former decisions of the Board in favor of protestants in cases similar to this one have been reversed by the United States circuit courts a number of times, so this protest is, therefore, overruled.

Oelschlaeger Bros. imported thermometers and chemical and scientific glass ware, claimed by them to be entitled to entry free of duty, under paragraph 585, of the Tariff act of 1894. As no evidence was brought forward to show that the instruments were "specially imported for the use of a society or institution," the protest was overruled. The same house imported ophthalmoscopes, which were assessed for duty at 40 per centum ad valorem as optical instruments, under paragraph 98, of the Tariff act of 1894, and claimed by the importers to be dutiable as manufactures of glass not specially provided for. The protest was overruled.

George Borgfeldt & Co. imported (1) magic lanterns, which were assessed for duty at 45 per centum ad valorem, under paragraph 111, Tariff act of 1897, as optical instruments, and were claimed by importers to be dutiable at 35 per centum ad valorem as toys, under paragraph 418, same act; (2) glass pens, which were returned for duty as colored glass and assessed at 60 per centum ad valorem, under paragraph 100, act of 1897, and claimed by the importers to be dutiable as pen holders at 25 per centum ad valorem, under paragraph 187, or as manufactures of glass not specially provided for, or at 45 per centum ad valorem, under paragraph 112. The Board sustained the protest in regard to the magic lanterns, but overruled the one relating to the glass pens.

DUEBER-
HAMPDEN
WATCHES.

Largest Distributors in AMERICA.



No Goods Sold at Retail.

John W. Sherwood & Co.

No. 3 Maiden Lane, New York.

Death of Frederick Sauter.

PHILADELPHIA, Pa., April 30.—Frederick Sauter, for many years one of the best known retail jewelers in Philadelphia, died last week after a short illness at his home, 2627 Girard Ave., where he was in business.

Mr. Sauter was born in Germany and learned the trade of watchmaker in the old country. He came to this country at an early age and located in Kensington, Philadelphia. For many years he was in business at 2d and Georgia Sts. and it was only about six years ago that he removed to 26th St. and Girard Ave., where he continued in business until the time of his death. He was buried Thursday. Mr. Sauter is survived by a son and daughter. His son, Al. Sauter, will continue the business in Girard Ave.

United States Watch Co. Plant Being Put Into Shape for Business.

WALTHAM, Mass., April 26.—The new owners of the United States Watch Co. plant have been busy for the past few days taking an inventory of the property. Granville Nutting, who was superintendent of the factory when it was last in operation and is now with the New York Standard Watch Co., Jersey City, N. J., has been assisting with the work. He says the machinery and tools are in excellent shape, far better than was expected. It is probable that by mid-Summer more than 100 new hands will be at work and that by another Spring the factory plant will be enlarged to at least double the present capacity.

Pearl Buyers Secure Specimens in Minnesota.

WINONA, Minn., April 24.—I. E. Anthony, of Comanche, Ia., was in the city to-day and closed several deals with local clam diggers for slugs and pearls that have been found by resident diggers. The slugs and pearls bought are sold principally to manufacturing jewelers in New York. The price paid ranges from 25 cents to $2 for slugs and from $2 to $200 for pearls.

Three Receivers Appointed for J. V. Alfriend & Co.'s Business.

NORFOLK, Va., April 27.—J. V. Alfriend & Co., who conducted a jewelry and stationery business at 190 Main St., are now in the hands of a receiver, or, more properly speaking, of three receivers, appointed in bankruptcy proceedings in the United States District Court. An involuntary petition in bankruptcy was filed, Thursday, against the firm by the New England Watch Co., New Haven Clock Co., Jennings Bros., and two publishing houses, in which they allege that the concern had committed an act of bankruptcy in allowing a judgment note for $12,000 to be taken by the Citizens' bank, of Norfolk. The bank and Hayden W. Wheeler & Co. and other creditors in the jewelry trade have also commenced proceedings, attacking a bill of sale given by the junior partner to one Paul, a local jeweler, covering stock inventoried at about $25,000. Three receivers have been appointed, one on behalf of Mr. Paul, one by the petitioning creditors in bankruptcy and one in the proceedings brought by Hayden W. Wheeler & Co. and others. The receivers are to take an inventory and to continue the business at retail until the election of a trustee.

The liabilities are not more than $21,000 and probably may be shaved down to $18,000. They include $7,500 to the jewelry trade, $1,500 to the stationery trade and $12,000 to the bank, and this last amount may be brought down to $9,000. Should Mr. Paul's bill of sale be declared valid by the court, the creditors will have about $9,300, to be divided up, less expenses; while, if the bill of sale be declared void, the stock, valued at $25,000 will go in for general distribution. The adjudication in the bankruptcy proceedings takes place, Thursday, May 2, and if the firm consent to being adjudicated bankrupts, an election of a trustee will probably be held May 12.

Women and Children Prohibited from Being Polishers or Buffers.

ALBANY, N. Y., April 28.—Governor Odell has signed the Costello bill prohibiting the employment of women and children at polishing and buffing. The bill passed the Assembly Feb. 28 and the Senate April 19. The text of the bill follows:

1. Section ninety-one of chapter four hundred and fifteen of the laws of eighteen hundred and ninety-seven, entitled "An act in relation to labor, constituting chapter thirty-two of the general laws," as added by chapter three hundred and seventy-five of the laws of eighteen hundred and ninety-nine, relating to the employment of women and children at polishing or buffing is hereby made section ninety-two.
2. This act shall take effect immediately.

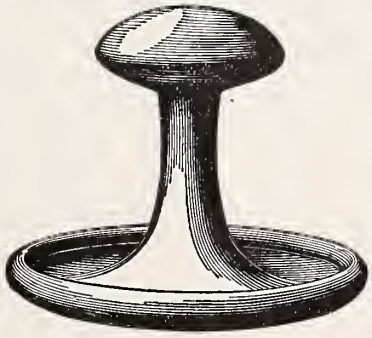
Worcester, Mass.

It is now thought the creditors of W. A. England will accept his offer of 60 cents on the dollar.

The stock of the George H. Corbett Co., corner Main and Exchange Sts., is being sold at auction.

The Giant of Collar Buttons

IN QUALITY,
IN SALES.



One Million Five Hundred Thousand Krementz One-Piece Collar Buttons made and sold within the last year. . . . . .

WHY? **Because** of their HIGHEST QUALITY, BEST CONSTRUCTION, GIVING THE MOST WEAR, AND GREATEST COMFORT and their IRON-CLAD GUARANTEE.

To verify this we invite the trade to read "**The Story of a Collar Button, with Illustrations,**" which may be had FREE for the asking, and to try the experiment suggested on page 5 of that booklet.

Extract from "Printers' Ink," Nov. 23, 1898.

The Little Schoolmaster now suggests, to every pupil in his class, to send a two-cent stamp to Krementz & Co., 49 Chestnut Street, Newark, N. J., and ask to be favored with a copy of their leaflet, "The Story of a Collar Button." Afterward, if any pupil will send to *Printers' Ink* another leaflet, new or old, that is half as good as this one, or that approaches it in excellence, the deserving student will be rewarded with one of *Printers' Ink's* souvenir spoons as an acknowledgment of his discovery and contribution. "The Story of a Collar Button" is the best piece of advertisement construction that has come to *Printers' Ink's* attention in the year of our Lord 1898.

Should you wish to utilize this booklet to increase your collar button business, we will, on receipt of your order, print your card upon and send you a quantity of them.

Krementz One-Piece Collar Buttons are stamped as follows, ON BACKS:



Patent sustained by United States Supreme Court.

Quality and Construction have made our reputation.

All Krementz Collar Buttons are Manufactured by

KREMENTZ & CO.,

in their Factory,

49 Chestnut Street,

PARKS BROS. & ROGERS,
20 Maiden Lane, New York.

NEWARK, N. J.

Selling Agents to Jobbing Trade.

Connoisseurs of Jewelry....

appreciate the beauty of the designs and excellence of the workmanship of the lines of

Gold Rings, Lockets, Link Buttons, Diamond and Pearl Pendants, Scarf Pins and Thimbles

MADE BY

STERN BROS. & CO.

Factory, 33-43 Gold St.,
NEW YORK.

Chicago Office, 149 State St.

New and attractive designs at **popular prices** are now being shown to the **jobbing trade.**



How Many Customers Have You Lost

through your inability to duplicate a piece of jewelry or silverware or a watch? You need not lose these customers—you can gain new ones. The maker of almost any article brought to you can be ascertained by referring to

"TRADE-MARKS OF THE JEWELRY AND KINDRED TRADES,"

which, with a supplement, contains over 2,250 marks, covering every line handled by jewelers, besides other interesting and valuable information.

PRICE, BOOK AND SUPPLEMENT, $2.50.

Handsomely bound, artistically printed, systematically arranged and indexed.

Published by **The Jewelers' Circular Pub. Co.,**
Corbin Building, 11 John Street, cor. Broadway, N. Y.

Send for sample page and circulars.

Providence.

Thomas J. Gardner has severed his connection with Brown & Dean Co.

Sullivan Ballou, formerly treasurer of the Howard Sterling Co., is now associated with the Joseph Banigan Rubber Co.

W. S. Hough, Sr., of the Wightman-Hough Co., has returned much refreshed in health from an extended sojourn in Florida.

Fred W. Nichols will sail, this week, for Europe in the interests of Allen & Jonassohn, of which concern he is traveling representative.

Thomas Catlow, formerly of Catlow Bros., and now salesman for William H. Goff, Jr., & Co., Attleboro, was married last week to Miss Mary Sprague, of this city. C. H. Brown, with J. L. Crandall & Co., gave a reception in honor of the newly married couple at his residence at Pawtuxet, on the evening following the ceremony.

Representatives of the Gorham Mfg. Co. have recently made a protest that is likely to prove effective against the lenient treatment in the District Court here of offenders charged with the larceny of silver from the factory of the Gorham Co. at Elmwood. Sentences or fines have been suspended and prisoners discharged upon the payment of costs in some cases, and it is reasonable to argue that the moral effect has not been sufficiently strong to deter others from possible petty thefts of stock. In the future it is probable that convicted culprits will receive more nearly the full penalty of the law.

The property contained in the plant of the O'Donnell Jewelry Co., 357 Eddy St., was bid in for $80 by T. M. O'Reilly, attorney for the assignee, at the assignee's sale, held on the premises, last Tuesday. The property was sold under the foreclosure of a chattel mortgage, held by D. F. Goff, and given for $200, Oct. 8, 1900, by the members of the firm, Edward F. Seery, Mary O'Donnell and Rosella O'Donnell. Mr. Seery, who is a veteran of the Civil War and well and favorably known by the old time members of the jewelry trade in this vicinity, will retire from business and go to the Soldiers' Home, at Bristol, R. I.

The committee of judges have just rendered their decision in the contest by students in the Rhode Island School of Design for the annual prizes given by the New England Manufacturing Jewelers' and Silversmiths' Association. The subject chosen for this year's competition was a seal for the Association, modeled and cast in plaster of paris. The prize winners were Miss Ethel Pierce, first, Ernest Lohrman, second, and George L. Turner, third. The members of the committee from the Association were: Frank T. Pierce, president, George L. Grant, Roswell C. Smith, John L. Remlinger and John M. Buffinton.

J. Nielson & Sons, Biloxi, Miss., have moved to new quarters.

Thieves broke the window of W. J. Lochead's jewelry store, 1052 Pennsylvania Ave., Baltimore, Md., recently, and stole a tray of jewelry valued at $125.

Attleboro.

Peter Nerney, of the Bay State Optical Co., was elected to office last week at the annual meeting of the Episcopal church.

Walter F. Eldridge, the local jobbing jeweler who filed a petition in bankruptcy in February, has been discharged from liability.

Rhodes Bros. & Rothschild have requested an investigation by the post office department into the non-delivery of considerable mail from their office.

Local houses have begun the manufacture on quite an extended scale of Buffalo exposition novelties, the leader at present being a frying pan with a bison's head in the pan.

Miles L. Carter, of Carter, Qvarnstrom & Remington, and Mrs. Carter, are leaders in the formation of chapters of the Daughters and the Sons of the American Revolution in Attleboro.

George H. Herrick, of G. H. Herrick & Co., has applied to the Probate Court for the probating of the will of his late father whereby he is named as administrator. There will be a public hearing May 17.

The Y. W. C. T. U. have opened an information bureau in Attleboro which comes as near as the law allows to an intelligence office, aiming to get jewelry shop work free of charge for girls and women.

Six local jewelry manufacturers are having investigation made by a civil engineer with a view to erecting in the center of the town a steam heating plant to dispense steam for heating purposes to dwellings.

Sidney O. Bigney, Frank W. Bliss and Oliver P. Bliss have been associated as the Bristol Mfg. Co., makers of silver novelties, for some months. Last week they incorporated under Rhode Island law with $36,000 capital.

Charles O. Sweet, Regnell, Bigney & Co.; John M. Fisher, J. M. Fisher & Co., and Everett S. Horton, Horton & Angell Co., were last week made officers in the corporation which has assumed the maintenance of the historic Old Kirk Cemetery in Attleboro.

Henry Wexel, a retired jewelry manufacturer, formerly of H. Wexel & Co., was thrown from his carriage during a runaway at Attleboro Falls, April 28, and so badly hurt that his life is despaired of. His age, 73 years, is also against his recovery. Mrs. Wexel, who was in the carriage, was badly hurt.

Through friends, two young men employed in a Rhode Island pearl working house have purchased two good sized pieces of land on the extreme western edge of Attleboro. They announce that they are about to erect a small pearl works for themselves and a double dwelling which they will occupy as a home.

At a special town meeting, May 2, one of the articles to receive attention is a petition from the firms in the Sidney O. Bigney & Co. building for a fire alarm box in front of the shop for their use. Another matter is the consideration of new by-laws drawn up to regulate the construction, material and alteration of any future factory buildings which may be erected.

The Attleboro jewelers, with James E. Blake and Frank Mossberg as moving spirits, invited the Rhode Island Automobile Club to be their guests of May Day and it was accepted. Many of the auto owners of the little neighboring State will come to Attleboro to-day, where the local manufacturers have arranged to treat them with fine hospitality.

Herbert A. Clark, of the Horton & Angell Co., was last week appointed inspector of rifle practice on the staff of Brig.-Gen. Jophanus H. Whitney, of the Second Brigade of Massachusetts Volunteer Militia, with rank of major. Major Clark has been for many years a militia man, rising through several grades, and also saw service in the Spanish war.

Attleboro jewelers who are fighting the French reciprocity treaty read with interest, but hardly with approbation, of the dinner given last week by business men and capitalists of New York city to Senator Jules Siegfried, of France, in the Waldorf-Astoria. At that banquet the French reciprocity treaty was extolled as a most desirable measure by M. Siegfried, from the point of view of his country.

Where a traveling salesman is wrongfully discharged the measure of damages is the amount of his salary for the unexpired term of his contract less the amount he had earned or could have earned during such period.

Simmons Watch Chains

Why you should carry a fuller stock of them

There is an actual and growing demand for them.

Simmons Chains are the highest grade gold-filled chains that are made—that can be made.

Every part and appendage of them is made in our factory. Swivels, spring rings, bars, toggles, seals and lockets, as well as the seamless wire (which all other chain manufacturers buy outside).

No chains—not even excepting expensive solid gold chains—are made with greater care or thoroughness. None are handsomer in design or finished more perfectly to the last detail.

Simmons Chains are the only watch chains that are advertised outside of trade publications.

You can buy no other goods with more safety nor sell them with so little effort.

Demand Simmons Chains of your jobber.

R. F. SIMMONS CO., Attleboro, Mass.

New York, 9 Maiden Lane. Chicago, 126 State Street.

A. & B.

HEADQUARTERS

FOR

Waltham Watches

EVERY GRADE.

Solid Gold, Gold-Filled and Silver Cases, embracing all sizes, and in complete variety of designs.

AVERY & BROWN,

68 Nassau St., New York.

ELK

JEWELRY

HENRY FREUND & BRO.,

THE JEWELRY HOUSE,

9-11-13 Maiden Lane, New York.

North Attleboro.

Charles H. Ohler takes steps this week to remove his chain manufactory from Attleboro Falls to Pawtucket, R. I.

The employes of R. Blackinton & Co. are preparing for a grand field day of sports with a clam bake at Lake Mirimichi.

J. Albert Sweet, for some years in charge of the express office at Attleboro Falls, will leave this week to assume charge of the New York office of J. F. Sturdy's Sons.

Wallace G. Franklin, Clarence W. Fisher and Elton B. Fisher are now the partners in E. I. Franklin & Co. W. G. Franklin is son of the late E. I. Franklin. The others are new members.

George K. Webster, G. K. Webster & Co.; George W. Cheever, Cheever, Tweedy & Co.; William H. Riley, Riley, French & Heffron; Fred. S. Gilbert; Walter B. Ballou, retailer; John E. Tweedy, Cheever, Tweedy & Co.; Frank L. Shepardson, F. L. Shepardson & Co.; Charles H. Randall, H. F. Barrows & Co., and Albert Totten, retired, are members of the committee of 15 entrusted by North Attleboro with the general direction of its finances.

Charles H. Tappen, of the D. F. Briggs Co., Attleboro, has been placed at the head of the executive committee of The Attleboros' Driving Club. With the revival of interest in horses among the local jewelry manufacturers, an organization numbering nearly 100 from both Attleboros and vicinity has been formed. There will be a meet Memorial Day. The number of new and speedy horses bought in the past three weeks by local jewelers and added to their stables or to be the nucleus of new stables, numbers over 20, with a similar increase in Attleboro.

A movement of importance to North Attleboro was made last week when the N. Y., N. H. & H. R. R. Co. voted to build a new line from that town to Pawtucket. For the first time in its history North Attleboro will have a direct outlet, instead of being limited to a branch road, to connect the town with the main line. To the jewelry manufacturers it means access for western buyers, better, swifter and more frequent mail service, better traveling facilities for their outside help, and better shipping facilities. For a long time the town's nightly jewelry shipment had to go over the road in wagons to Attleboro, for lack of train service. Such crude methods will cease with the new road. A direct road from Providence to Boston, nearly as direct as the present air line and about parallel to it, will be completed by the construction of this last connecting link.

Canada Notes.

L. Boivin, St. François, Que., was sold out, April 30.

John Sterling, Simcoe, Ont., will open a store at Selkirk.

A. G. Hamilton, Kingsville, Ont., is moving to Ridgetown, Ont.

Moses Cochenthaler, Montreal, returned home, last week, from New York.

The stock of H. A. Hattie, Yarmouth, N. B., is advertised for sale by tender.

A. R. Carr, Sydney, N. S., has had a writ issued against him for $1,504, by J. Carr.

R. L. Douglas, Sackville, N. B., is offering to compromise at 15 cents.

R. Curry, Sydney, N. S., has given a chattel mortgage for $1,700 on his stock, to H. W. Curry.

Amos Chatfield *et ux.*, Berlin, Ont., have given a renewal chattel mortgage for $371 to H. F. Pearson.

William Bramley, of Bramley & Robertson, Montreal, has been elected president of the Montreal Lacrosse Club.

The Levy Bros. Co., Hamilton, Ont., have issued a writ against H. J. Stiefelmeyer, New Hamburg, Ont., for $216.

W. J. Brotherton, Regina, Assiniboia, has sold his business to F. G. England and has bought the jewelry business of G. A. Luno, Medicine Hat.

The stock of H. W. Revell, Meaford, Ont., has been sold to W. H. Wegenast, formerly of Drumbo, Ont., who will continue the business.

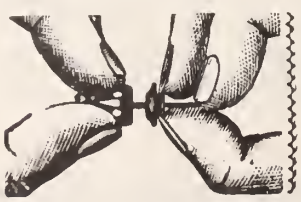
Richard Moses Pearce, who acted as manufacturers' agent in Montreal for years, is now conducting an importing business, under the name of Montreal Jewelry Co.

Large crowds continue to attend the auction sale of jewelry and silver ware in the establishment of R. A. Dickson & Co., St. Catherine St., Montreal, and other local jewelers are naturally suffering from the effects of it.

A. F. Milliken, of Milliken & Co., Cornwall, Ont., who for the past 25 years carried on business as jeweler in Cornwall, died April 21, at Brockville. Deceased was about 46 years of age. He was a prominent Mason and belonged to several other societies.

The liabilities of the Attleboro Export Co., Montreal, who recently compromised at 30 cents on the dollar, were about $10,000. M. E. Stern was the sole registered proprietor and the business had only been established about two years. The business was all in cheap jewelry and all the creditors were American manufacturers.

The jewelry store of J. A. Johnson, Atwood, Ont., was broken into on the night of April 23, and watches, rings and other jewelry of the value of $300 were stolen, in addition to $20 in cash. The safe had not been locked by Mr. Johnson in closing his store for the night. The robbers gained an entrance to the building by prying open the front door.



THE WASHBURN

MAGIC NUT,

PERFECTED,

For Ear Studs, Scarf Pins, Studs, &c.

HOLDS SECURELY ON SMOOTH WIRE.

Made in 18k., 14k., 10k., 14k. Plate, Silver and Aluminum.

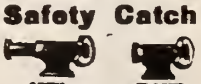
DESCRIPTIVE CIRCULAR ON APPLICATION.

GEO. W. WASHBURN, Sole Manufacturer,

12-16 John Street, New York.

THE WASHBURN

Safety Catch



OPEN. CLOSED.

FOR BROOCHES.

Can be applied to any work where Pin Tongues are used.

C. D. Maughan, of the Goldsmiths Stock Co., Toronto, left, last week, on a trip to the Maritime Provinces.

F. S. Sherry, Joseph Fahys & Co., New York; Mr. Sherrill, Sinnock & Sherrill, New York; George B. Kenrick, Reed & Barton; Irving Clarke, Whiting Mfg. Co., were in Toronto, last week.

John McEwen, with Ryrie Bros., Toronto, has just returned from a purchasing trip to New York and the eastern jewelry centers, where he placed considerable orders for novelties for the coming season.

The Toronto trade was considerably improved, last week, owing to the fine Spring weather and the holding of the Horse Show, a social function which has attracted large numbers of wealthy people from outside places.

Connecticut.

The Armstrong Braiding Co., Yalesville, have moved to Sandwich, Mass.

C. H. Barber, Jewett City, is selling out his stock with a view to moving to Stonington.

The Miller Bros.' Cutlery Co., Meriden, will enlarge the capacity of their new brick addition by adding another story, making three in all, 75x35 feet.

The factory of the Barbour Silver Co., Meriden, was flooded so that six inches of water covered the first floor, during the recent high water in the Connecticut river.

The Benicia Diamond Co., Hartford, have closed their store there. N. A. Rich, the proprietor, says he sold 51,000 "diamonds" during the six months he was there.

F. Biernazki, a wealthy importer of Hamburg, Germany, has been in Meriden on a visit of inspection of the factories of the International Silver Co. Mr. Biernazki entertained at dinner president Samuel Dodd and other officials of the International company.

Augustus D. Hendrick, Ansonia, was found dead on a sidewalk of that city April 21, having died, evidently, of heart disease. Mr. Hendrick was born in Forestville, June 17, 1832. He was employed by the New Haven Clock Co. for over 30 years, and was a skilful, ingenious workman, being the inventor of several styles of clocks. Later he commenced the manufacture of reels for fish rods and continued that business for a number of years. The deceased leaves three sons and a daughter.

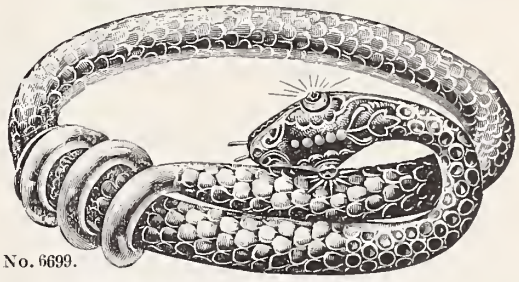
Richard Colburn, one of the leading and most respected men of Norwich, who died April 21, aged 85 years, went, when a young man, to Lowell, Mass., and entered the employ of the Merrimac Mfg. Co. He became a skilled mechanic at an early age and manifested an especial aptitude for watch making although he never engaged in the business. At the age of 21 he had charge of all the clocks in the manufactories in that city. For many years Mr. Colburn had charge of the city hall clock in Norwich.

B. F. Kessler, Mt. Carmel, Pa., has purchased real estate in that town.

"Alice Nielsen" Serpent Bracelet

THE FAD OF THE HOUR.

MADE IN STERLING SILVER.



No. 6699.

FINISHED IN ROSE, 18 K. GREEN GOLD AND WHITE.

PIONEER MANUFACTURERS OF

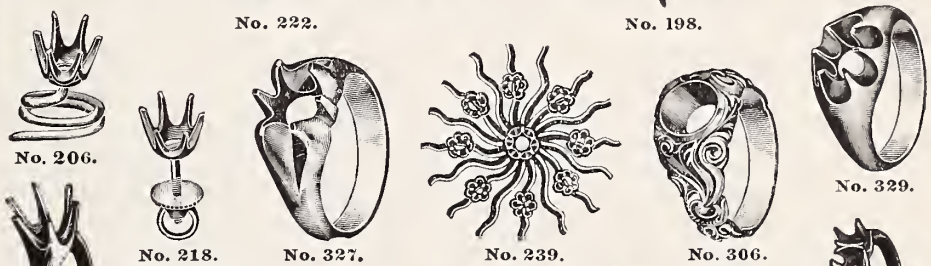
STERLING CHATELAINE BAGS AND PURSES.

ALL STYLES OF MESH.

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17 Fine Ruby Jewels; Raised Gold Settings; Double Roller Escapement; Steel Escape Wheel; Exposed Pallets; Compensating Balance; Adjusted to Temperature and Three Positions; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

ROYAL, Nickel;

17 Jewels; Red Gold Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gold Centre Wheel.

No. 630, Nickel;

17 Jewels; Red Gilded Settings; Exposed Pallets; Compensating Balance, Adjusted to Temperature; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Red Gilded Centre Wheel.

No. 620, Nickel;

15 Jewels; Settings; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Patent Micrometric Regulator; Tempered Steel Safety Barrel; Exposed Winding Wheels; Polished and Red Gilded Centre Wheel and Jewel Settings.

No. 610, Nickel;

7 Jewels; Exposed Pallets; Cut Expansion Balance; Patent Breguet Hairspring, Hardened and Tempered in Form; Tempered Steel Safety Barrel; Exposed Winding Wheels.

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WALTHAM, MASS.

THE JEWELERS' CIRCULAR
AND HOROLOGICAL REVIEW.
AND THE JEWELERS' WEEKLY CONSOLIDATED

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A JOURNAL DEVOTED TO THE INTERESTS OF JEWELERS, WATCHMAKERS, SILVERSMITHS, ELECTRO-PLATE MANUFACTURERS, AND ALL ENGAGED IN KINDRED BRANCHES OF INDUSTRY.

Member of the American Trade Press Association.

Our editorial columns will contain our own opinions only, and we will present in other columns only what we consider of interest or value to our readers. Advertising matter will not be printed as news.

Advertising rates in THE JEWELERS' CIRCULAR-WEEKLY are lower, considering the number of tradesmen reached by its large circulation, than in any other jewelry journal.

Notices of changes in standing advertisements must be received one week in advance; new matter can be received up to Monday.

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THE JEWELERS' CIRCULAR-WEEKLY IN EUROPE.

Among the places in Europe where it is on file are the following:

LONDON—First Ave. Hotel, Holborn, E. C.; Holborn Viaduct Hotel, Royal Hotel.
PARIS—Hotel de L'Athene, Rue Scribe.
LEIPZIG—Handels-Zeitung für die gesamte Uhren Industrie.
BERLIN—Deutsche Uhrmacher Zeitung, Jager Strasse, 73.
GENEVA—Journal Suisse D'Horlogerie.
AMSTERDAM—Continental Club, Hotel Amstel.
ANTWERP—Diamond Club, Rue de Pelican.

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THE jolly, jovial dinner of The Jewelers' League, comprehensively reported in another part of this issue, was permeated with the finest spirit of fraternity. A succession of such affairs is bound to cement the good will and fellowship of the members and to serve as an attractive force in enrolling new names to the long list of those who already enjoy the great benefits of The Jewelers' League.

Diamond Imports in April.

THE monthly returns by Gen. Geo. W. Mindil, Jewelry Examiner at the Public Stores of the Port of New York, showing the imports of diamonds and other precious stones, continue to evidence that unusual increase in the amount of gems coming to this country that has been noticeable since the first of the year. Gen. Mindil's figures for April are the largest ever reported from his department and show that altogether $2,298,036.85 worth of precious stones and pearls passed through the port in the last 30 days, of which, $1,579,491.72 was cut and $718,545.13 uncut. A comparison with the figures for April of the preceding four years is interesting and is as follows:

	Cut.	*Uncut.*	*Total.*
April, 1900.....	$298,021 87	$53,632 57	$351,654 44
" 1899.....	533,210 65	472,903 16	1,006,113 81
" 1898.....	336,172 04	109,265 79	445,437 83
" 1897.....	21,639 72	31,671 58	53,311 30

The total importations for the first four months of this year amount so far to $8,402,934.68, being far ahead of the largest four similar months of any previous year and larger than the importations of some full years.

What Is a Memorandum Transaction?

THE decision of the Appellate Term of the New York Supreme Court in the case of Ludwin against Baruch, published in full in THE CIRCULAR-WEEKLY, last week, while not distinctly on a memorandum transaction, took up the conditions often entering into an ordinary memorandum transaction in such a way as to make it exceedingly interesting to the jewelry trade. Although there is nothing in the opinion written by Judge Leventritt that is new law, he has, however, brought together tersely so many points in the questions that have come up in previous transactions as to make the decision worthy of careful study. One point it particularly emphasizes, and that is that the entrusting to another of merchandise by a dealer under an agreement whereby the dealer gives an unrestricted power to sell, makes the party to whom the goods are entrusted a *factor*, and that a pledgee in good faith is protected to the amount of his lien under the factor's act. The Court, however, goes on to expound that the extent of the agent's authority may always be shown, and where goods are given merely for disposal to a specified party, the innocent purchaser or pledgee will not be protected. It will, therefore, be seen that the transaction between a dealer and his agent, no matter of what kind, is to be judged from the circumstances entering into the transaction. Unfortunately, many jewelers are constantly entrusting goods on what they call "memorandum" but what gives to the person a general or unrestricted power to sell and other indicia of ownership which would put their transaction in the same catalogue with the one just decided by the Court and give a pawnbroker with whom such jewelry was pledged a lien upon it for the full amount of his advances. The mere fact that these transactions are called memorandum does not change their status in any way. "Memorandum; there is no magic in that name," said Magistrate Hogan, at a hearing recently held in the Tombs Police Court. "You jewelers by calling a sale memorandum expect to use the criminal law to collect your debts." Unfortunately, there is some truth in the Magistrate's criticism and many members of the trade often think that by calling a transaction memorandum, though making it a sale in fact, they have, by some magic in the name, protection which the law does not otherwise allow. Memorandum, it should be understood, to be effective should be nothing more than what is legally known as *bailment*. The goods entrusted on memorandum properly cannot be transferred from the hands of the agent, except back to the original owner, and no sale can be made or title passed except by the original owner. There is no safety for the jeweler except in pure bailment.

Letters to the Editor.

JUDGE LEVENTRITT'S DECISION ON MEMORANDUM GOODS.

NEW YORK, April 29, 1901.

Editor THE JEWELERS' CIRCULAR-WEEKLY:

I note that in your issue of the 24th inst. you print verbatim the decision rendered by Mr. Justice Leventritt in regard to memorandum goods. There seems to be a good deal of misapprehension among the trade as to its scope. It seems, according to the opinion, that where a salesman, who has unlimited power of sale, pledges them with a pawnbroker, the broker has a lien on them to the extent of his advances. The Court reasons that where a person entrusts to another goods with a general power of sale, thereby clothing him with all the indicia of ownership, "he will not be allowed to make claim against an innocent purchaser dealing *on the faith* of such apparent ownership."

The question then arises, Does the pawnbroker deal with the pledgor "on the faith of such apparent ownership"? Suppose A walks into the shop of B, a pawnbroker, and offers to pledge a ring; is there any one who believes that the pledgee makes any inquiry as to the social or business status of A? If the broker takes it on faith from an utter stranger without question, the faith is such a confiding one that the law takes no cognizance of it.

The pawnbroker is allowed an excessive rate of interest because in his business he must take many risks. There would otherwise be no equity in allowing ordinary citizens to charge 6 per cent. and the brokers 30 per cent.

The Court further says, "he had the indicia of ownership, upon which the defendants relied." This being so, then the only way to win a case of this character

from the brokers would be to establish affirmatively that the defendants did not act in good faith or take all precautions that a reasonable and prudent man should. But this would be contrary to our decisions, which hold that one need but establish that he is entitled to the goods in question, and after having done so the burden then shifts to the defendant to show that he received the goods bona fide, relying on the apparent ownership in the pledgor.

This decision does not change the law as regards memorandum goods to any appreciable extent—in fact, it practically reaffirms it when it states that where given "for disposal to a specified third person, a purchaser or pledgee will not be protected."

Some question has been raised as to whether a failure to file the memorandum bill would prevent recovery, and it is the humble opinion of your correspondent that even where there is a failure to file the bill, in cases similar to Heilbronn *vs.* McAleenan and Anderson *vs.* McAleenan, there may still be a recovery.

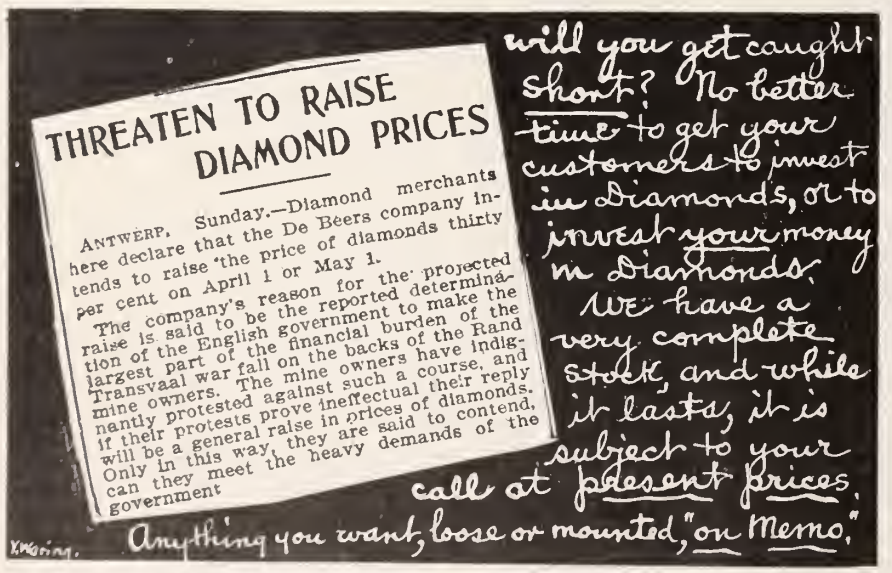
The question as to whether the offender could confer a good title has been gone over in our courts very exhaustively, and the cases hold that if the goods are obtained by trick, artifice or fraud he cannot confer a good title. In such cases a failure to record the transaction would not bar recovery. As to any other case, where goods are sold conditionally and the transaction recorded in due course, there can be no question but that a recovery can be had against any purchaser, pledgee or mortgagee in good faith (Chapter 418 of the Laws of 1897). Yours very truly,

MILTON M. GOLDSMITH.

Status of the Engravers' Strike in Newark Watch Case Shops.

There was practically no change in the situation of the strike in the factories of the Crescent Watch Case Co. and the Courvoisier-Wilcox Mfg. Co., the past week. Both concerns report that their factories have been working and that the force has been gradually increased by individual applications from the old members who have quit the union; a few men going back every day. They claim that they have all the men necessary for the work at the present time and are able to add to the force whenever they so desire. The strikers continue to claim that there has been no breach in their ranks and are still hopeful of obtaining recognition. A meeting was held Friday morning at Shawger's Hall, Roseville, but there were no speeches made, the time being taken up in reading communications from various local unions, encouraging the men in the stand they have taken. Attempts will now be made to raise funds for the support of the men out of work, among the first schemes being a drawing for a gold filled watch, which will take place at Shawger's Hall, May 4. At the meeting of the Central Federated Union, last week, it was decided to loan $100 to the International Watchmakers' and Engravers' Union to assist them in the fight.

If this happens



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Optical Notes and Briefs.

C. S. Apple, of Indiana, Pa., who has purchased the business of D. A. Tobias, Charlottesville, Va., will develop and make a specialty of the optical department.

The State Department at Harrisburgh, Pa., will pass, next Monday, on the application of J. E. Limeburner & Co., 1706 Chestnut St., Philadelphia, Pa., manufacturers of optical and oculists' instruments, for articles of incorporation.

The following named in the optical trade were present, last night, at the dinner of the Home Market Club, in Boston, Mass., to Vice-President Roosevelt: Edwin P. Wells, president of the Globe Optical Co.; Albert G. Barber, treasurer of the Globe Optical Co.; E. H. Cox, of Sussfeld, Lorsch & Co.; George W. Wells, president of the American Optical Co.; Hiram C. Wells, Albert B. Wells and C. F. Hill, also of the American Optical Co.

Spitzley Bros. have sold their sash, door and blind factory, including all buildings, land and machinery, located on the north and south sides of Beacon St., Detroit, Mich., to the Michigan Optical Co., now located on Miami Ave. and who have outgrown their present quarters. The company will have one of the best equipped plants in the country in their line and will employ about 200 hands. The total consideration is in the neighborhood of $20,000.

Equity proceedings were instituted in Philadelphia, Pa., courts, Thursday, by Anton Wagner, optician, 1018 Chestnut St., to have John L. Borsch & Co., opticians, Juniper and Walnut Sts., restrained from making an alleged infringement on Mr. Wagner's alleged patented improvement in an elliptical lens for optical instruments. Mr. Borsch denies that there is any infringement and explains that he has documentary evidence of the most convincing kind to prove that the lenses referred to were used in Germany and elsewhere long before Mr. Wagner began their sale.

The Boston optical trade is to receive an addition by the opening of a new firm, who, under the name of L. W. Bugbee & Co., have been preparing quarters at 352-4-6 Washington St. The firm will manufacture all kinds of optical goods and will also do a prescription trade. The men composing the firm are L. W. Bugbee, who, up to April 1, was the president of the Southbridge Optical Co., now absorbed by the American Optical Co., Southbridge, Mass. W. H. Wyman, manager, also a former employe of the Southbridge Optical Co. and previous to that in the employ of the Elgin National Watch Co., the Dueber-Hampden Co. and the Illinois Watch Co. The name of the third man was withheld at the office of L. W. Bugbee & Co., but it is said to be Albert Lord, of Lord Bros., Tilton, N. H. Mr. Lord was in business in Boston about two years and will be remembered under the name of the Boston Optical Co. The firm of L. W. Bugbee & Co. have secured fine quarters and will have one of the best equipped plants in New England. The main room for manufacturing purposes is 80x22 and is lighted by an immense skylight.

(*Optical Notes continued on page 56.*)

New York Notes.

Munter Bros., jobbers in jewelry, have moved from 499 Broadway to 500 Broadway.

William E. Cohn and the Diamond Cut Glass Co. have moved from 37 to 51 Maiden Lane.

John C. Dueber, president of the Dueber Watch Case Mfg. Co., Canton, O., spent a few days in New York, last week.

Aaron Lauterbach, dealer in diamonds and precious stones, formerly of 41 Maiden Lane, is now located at 14 Maiden Lane.

George C. White, formerly president of Rogers & Bro., returned yesterday from his trip to California, on which he was accompanied by his wife.

L. Heller & Son, importers of precious and imitation stones, are now installed in their handsome new quarters, at 51-53 Maiden Lane, where they have greatly improved facilities.

Jacob Strauss, of Jacob Strauss & Sons, left Thursday, for Europe, where he will visit London, Amsterdam, Antwerp and Paris, purchasing diamonds and precious stones for his house.

Mrs. Leonard Miller, of Philadelphia, formerly Miss Grace A. Parke, of Camden, N. J., for several years private secretary to George F. Kunz, with Tiffany & Co., was burned to death, last week, in Philadelphia.

The engagement has been announced of Miss Katrina Brandes Ely, of Philadelphia, to Charles L. Tiffany, 2d, of New York. Mr. Tiffany is the son of Louis C. Tiffany, of the Allied Arts Co., and grandson of Charles L. Tiffany, of Tiffany & Co.

A horse attached to a florist's wagon ran away along Fifth Ave., Friday afternoon, and when headed off by some street cleaners, plunged into a store at 59th St. and Fifth Ave., which is about to be opened as a jewelry store. An $800 window was broken and the horse badly injured.

Work has been commenced at Sag Harbor L. I., on an addition to the Fahys Watch Case Co.'s factory. The new part will be built up between the water tower and the main building and is to be 125 by 20 feet in dimensions, of brick with a fireproof roof. The room, when completed, will be occupied by the engravers of the Alvin Mfg. Co., silversmiths, whose factory is in this building.

It was reported, Monday, that warrants had been issued for two Italians whom the New York police believe to be the murderers of Meyer Weisbard, the instalment jewelry salesman, whose mutilated body was found in a trunk on the Old Slip pier, Jan. 16. The suspects have been traced to Sullivan county, N. Y., then to Port Jervis and from there to Pennsylvania. Their immediate capture is expected.

Jacob Rapport, a dealer in jewelry at 529 Broadway, filed a voluntary petition in bankruptcy, in the United States District Court, Thursday. The schedules show liabilities of $2,724, while his assets are about $264, the amount of accounts due him. The debts were all contracted in 1900 and are to about 40 creditors, none for large amounts. Among those for more than $100 are: Chase Mfg. Co., $150; C. H. Cooke Co., $176; P. J. Cummings & Co., $178; Joyce & Co., $110; Harvard Button Co., $110; McRae & Keeler, $178; George J. Smith & Co., $122; Taunton Pearl Works, $105; Crossin Jewelry Co., $117; Fontneau & Cook, $178.

A young man entered Henry Miller's jewelry store, 645 Fifth Ave., recently, and said he had been deputized by Albert Johnson to select a diamond ring for him. The jeweler, who knew that the man had worked for Mr. Johnson, let him select a diamond ring worth $40, and it was agreed that the ring or the money would be returned within 24 hours. Several days later the ring was pawned in a Washington pawn shop for $15 and the ticket was sold. Miller, not hearing from his customer, called on Mr. Johnson, who denied authorizing the transaction. The upshot was the arrest of W. F. Downs, of 736 Madison St., who, Miller said, was the man who got the ring from him. Downs pleaded not guilty, last week, in the Butler St. Court, and was held in $500 bail for examination.

In the Supreme Court, Brooklyn, before Justice Maddox and a jury, last week, a verdict in favor of E. B. Hayden, manufacturing jeweler, 75 Nassau St., Manhattan, was rendered in the action brought against him for false imprisonment by W. N. Vreeland, a lawyer. The suit grew out of an event which occurred in Mr. Hayden's office in September, 1899, when one, Lloyd Taylor, called after he had had a ring repaired. Taylor and a young woman who was with him brought back a ring and claimed that a substitution had been made in the stones. Mr. Hayden, by referring to an envelope originally sent to Taylor, which had contained the jewelry, showed by a memorandum on it that the articles brought back were not the articles repaired. Taylor called later with his lawyer, and, when the envelope was shown the lawyer, the latter told Taylor to take it and keep it. A dispute ensued and a policeman who was called on the scene took Taylor and Vreeland to the police station. Taylor was released, as was Vreeland, but the latter brought his suit for false imprisonment. After a two days' trial the jury found a verdict in favor of Mr. Hayden.

Charles P. Goldsmith, of C. P. Goldsmith & Co., who was confined to bed for three weeks with a severe attack of pneumonia, is again about and attending to

WEDDING Season Coming! Is your
Display of CUT GLASS
Attractive and Complete?
DORFLINGERS' Line Sells Itself!!!
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The Bowden Rings
ARE COMPLETE IN VARIETY, CORRECT IN QUALITY AND PERFECT IN FINISH. WE MAKE EVERY VARIETY OF FINGER RINGS.
J. B. BOWDEN & CO.,
1 Maiden Lane, NEW YORK.

business, and is receiving the congratulations of his friends upon his recovery.

The auction sale which had been going on at the jewelry store of M. Straus, 499 Fulton St., Brooklyn, was discontinued, last week, and business is now continued as before.

A sale of the fixtures, furniture, silver novelties, etc., of the bankrupt firm of J. T. Scott & Co. was held at 4 Maiden Lane, Saturday. James P. Silo was the auctioneer. The selection of a trustee for the bankrupt estate went over yesterday for one week. The 15 per cent. settlement offered by the bank to the creditors is in process of adjustment.

T. S. Afflick, the floor man and detective at Hegeman & Co.'s store, 196 Broadway, who is well known in the jewelry trade, has gone into business for himself at 231 Fulton St. Before going with Hegeman & Co. Mr. Afflick was for 10 years with Tiffany & Co. and nine years with the Gorham Mfg. Co., but had to abandon the silver business on account of ill health.

David Lowenthal, of 215 Washington St., Jersey City, was fleeced out of $25 last week in the purchase of a diamond from an itinerant jewelry vendor. The man showed Mr. Lowenthal a diamond, which was tested by a jeweler and found to be genuine. After Lowenthal had paid $25 and received the stone he discovered that an imitation diamond had been palmed off on him in the place of the one tested. The police are looking for the swindler.

Two auction sales of assets of jewelers now in bankruptcy are advertised by Seaman Miller, referee in bankruptcy, to take place at the auction rooms of Joseph Shongood & Son, 26 Lispenard St., May 9, at 11 o'clock A. M. Both sales are of outstanding accounts on instalment leases, one lot being due to Jacob Kornreich and estimated to aggregate $25,000, and the other to David Linder, estimated at $10,000. The trustee in each case reserves the right to withdraw the accounts from sale unless they shall bring at least 75 per cent. of the appraised value.

Among the judgments against W. L. Pollack & Co., declared canceled last week, owing to the firm's discharge in bankruptcy, were the following: By J. Heilbronn & S. Marchand, $1,625.93, entered Oct. 21, 1897; by S. Sondheim, $2,070.60, entered Oct. 21, 1897; by D. Untermeyer *et al.*, $708.16, entered March 17, 1898; by J. Wertheimber, $717.21, entered Oct. 15, 1896; by A. L. Strasburger *et al.*, $629.97, entered Oct. 8, 1896; by A. L. Strasburger *et al.*, $905.12, entered Oct. 15, 1896; by E. F. Kipper *et al.*, $838.24, entered Oct. 15, 1896, and $431.33, entered Oct. 8, 1896.

Two burglars were surprised in a daring attempt to loot the house of Daniel Krause, a broker and jeweler, living at 60 E. 108th St., early Friday morning, and were chased several blocks by policemen, who fired at the fugitives freely with their pistols. A man, supposed to be one of the fugitives, was captured in a hallway, hatless and wounded, and was identified by Mr. Krause as one of the thieves. The prisoner, who gave his name as Frank Miller, of 137 E. 77th St., was held in $2,000 bail for examination. The police say he is an ex-convict and has served several terms in prison.

An involuntary petition in bankruptcy was filed in the United States District Court, Thursday, against Fanny Morris, a dealer in jewelry and musical instruments, 22 Bowery, who assigned March 11. The petition is by the following creditors: Rosenbaum & Adler, $215; Dattelbaum & Friedman, $91; S. & I. Berman, $102, and David Mayer, $98. It was alleged that she committed an act of bankruptcy by making an assignment. According to her schedules, as published in THE CIRCULAR-WEEKLY, the liabilities are $1,775 and the assets are worth nominally $925 and actually $716.

The regular bi-monthly meeting and dinner of the New York Credit Men's Association was held, Thursday evening, April 25, at the Drug Club. About 150 members were present. A. H. Watson, president of the association, presided and read letters of regret from Samuel Rosenthal, president of the Baltimore Credit Men's Association, and communications from ex-Senator David B. Hill, ex-Speaker Thomas B. Reed, George W. Ray, William Sherry, manager of the Clearing House, and Bishop Henry C. Potter. Marcus M. Marks, president of the Wholesale Clothiers' Association, was the first speaker, and was followed in succession by Rev. Dr. William S. Rainsford, Hon. Abraham Gruber, M. C. Wilbur and B. I. Shoninger. The association will not resume their meetings until Fall.

The nervous manner of Prince Henri de Croy, a Belgian nobleman, who arrived, Sunday, on the *Potsdam*, excited the suspicion of customs officer Andrew McCort, who took the passenger aside and insisted on searching him. In the prince's clothes and hidden away in various places Inspector McCort found an emerald and diamond ring, an emerald and diamond bracelet, three silver snuff boxes and two angora shawls. The jewelry was first said to be worth about $2,500, but the value later placed on it was about $500. De Croy was allowed to depart and the jewelry was taken to the Custom House, on Monday, and sent to the seizure room. It was expected that an application would be made for its release, on the ground that the passenger was soon to take it out of the country, but no proceedings to have it released were taken up to Tuesday morning.

The Looks of a Case

go a long way in helping the selling. No matter how good the quality, if the case doesn't look well it will be hard to sell. On the other hand, if the appearance is good but the quality poor the case is a fraud and, like all frauds, will prove a boomerang. But attractive appearance and high quality are a combination that is irresistible. Such are the **BELL 14-K. GOLD-FILLED WATCH CASES.** They are all hand engraved and made and finished in every respect as well as the best, and will last longer than many, solid gold cases. There is no limit to the variety of designs. If nothing in stock will please a customer we will engrave anything to order, and, remember, this is the only filled case that will permit of this.



The **"Bell Special" Gold-Filled Watch Cases** are 10 dwt. standard and are the only filled cases made with the quality and quantity of gold stamped in the cases.

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Factory, Mansfield, O.

General Offices,

Champlain Bldg., CHICAGO, ILL.

The

Mercantile National Bank

OF THE CITY OF NEW YORK,

BROADWAY AND DEY STREET,

Solicits Accounts from the Jewelry Trade.

Philadelphia.

John Lang has recovered from a serious illness and is back at his office again.

William P. Sackett sails for Europe to-morrow on a 10 weeks' business trip.

George Spoerhase, son of Louis Spoerhase, retail jeweler, Lancaster Ave., was married last week.

John Frewen, Jr., jeweler, 910 N. Watts St., was married, last week, to Margaret La Barte, 1512 N. Warnock St.

Julius Batorie, well known to the jewelers of this city as a retailer, has sold out and returned to Germany, his native place.

Jacob Garber, of Garber & Chattin, manufacturing jewelers, 8th and Sansom Sts., has returned from a southern pleasure trip.

George Fife, watchmaker, has resigned his position with S. Kind & Son to start in business for himself at Freeport, Staten Island.

Harry G. Kammerer is with Francis Pritty, not William Kammerer, Jr., as reported in this column last week. William, Jr., is with J. Warner Hutchins.

Prof. F. W. Schuler, of the Philadelphia College of Horology, who has been confined to him home with grip, has recovered and resumed his old duties.

L. P. White, 706 Chestnut St., has rented a cottage at Atlantic City for the Summer and will reside there after June 1, as has been his custom in past years.

Mr. Beans, of the Philadelphia Watch and Jewelry Co., Bordentown, N. J., was in this city the past week making arrangements to have his store altered and enlarged.

The hearing of the motion to squash the indictment against Herman Keck, accused of smuggling diamonds, was to be argued in the United States District Court here to-day.

H. N. Allebach, 120 N. 7th St., is having alterations made to his store. Mr. Allebach makes a specialty of repair work for the trade, particularly grandfather's clocks.

Thaddeus S. Adle, jeweler, Norristown, has been elected District Grand Master of Stichter Lodge, Free and Accepted Masons, and attended an anniversary of the lodge at Pottstown last week.

Harry Michael has resigned his position as manager of the silver ware department of Wanamaker's store. Others to leave the same house are J. Niskey, in charge of the silver novelties, and John Teal, a salesman.

Jules Graff, in charge of the watch repair department of B. F. Williams Co., has gone to Switzerland to visit his father. Frank Riggs will have charge of the watch repair department during the absence of Mr. Graff.

The will of Oliver S. Hemphill, for 40 years a retail jeweler at 8th and Race Sts., and who died recently at 2019 Wallace St. was probated last week. An estate worth $11,000 is disposed of. His widow is named as sole legatee and executrix.

A jewelry store window display that has attracted the attention of scores of pedestrians and which has been highly commented upon by the trade, was that of the Bailey, Banks & Biddle Co., who have been exhibiting a fac-simile reproduction of the Electric Tower at the Buffalo Exposition. The model cost $2,000.

At the annual shad dinner of The Philadelphia Jewelers' Club, Saturday night, at the Bourse building, about 150 guests attended from this city, New York and the east. The committee who had charge of the dinner were: J. Warner Hutchins, chairman, William H. Long, William P. Sackett, A. G. Lee and Newton B. Eltinge. A unique menu was distributed as souvenirs.

The stock, fixtures and machinery of the Missimer Manufacturing Co., Sansom St., near 9th St., bankrupts, were sold at auction, last week, and brought only $750. According to the statement made to a CIRCULAR–WEEKLY reporter by Louis Hutt, the attorney, the firm are entirely insolvent, the assets being about $300 and the liabilities $7,000. Mr. Hutt also states that William G. Earle, diamond dealer at 9th and Market Sts., is involved to the extent of about $6,000, having advanced large sums to the firm and holding much of the business stock.

Harrisburgh, Pa.

The Galvin pawnbrokers' bill has been recommitted to the Law and Order Committee of the House, by request of Mr. Galvin.

For the twelfth time within a year the store of W. Zimmerman, at Derry Church, this county, was robbed Sunday night. The robberies have occurred regularly every month and the cash drawer suffered so often that Mr. Zimmerman began to take every penny home with him at night. The burglars secured about $100 worth of goods the last trip.

Where an agent contracts as principal, and does not disclose his agency, he is personally liable as principal. (88 Ill. App. Ct. Rep., 452.)



REMOVAL

L. & M. WOLLSTEIN,
SWEEP SMELTERS
AND ASSAYERS,
Are now located at
16 John Street, New York.
TELEPHONE, 5644 CORTLANDT.

Refiners of all kinds of Gold, Silver, Platinum and Sweepings. Dealers in Gold and Silver Assay Office Bars. Highest price paid for old gold and silver.

The National Self-Winding Clock

Is ALL Inside of the Case

Winds Itself AND Strikes Too

No Outside Wires Necessary
Lever Movement
Has Balance Set in Jewels
Sliding "Contact" (Perfect)

Will Run In Any Position Or While Being Carried From One Room To Another

GUARANTEE *Should any part of the movement with ordinary usage, become disabled or worn out within two years, the Company will, on application and return of the part, send duplicate without expense to the owner.*
We guarantee our batteries to run the clock one year without renewal.

Particulars and Booklet Sent on Request
NATIONAL SELF-WINDING CLOCK Co.
MANUFACTURERS OF
Self-Winding and Synchronizing CLOCKS
Address Dept. 2 Bristol, Conn.

FOBS, Silk, Stone and All-Gold.

GEO. O. STREET & SONS,
Manufacturing Jewelers,
TRADE (S) MARK.
CHICAGO OFFICE, 103 State Street.
24 JOHN STREET, NEW YORK.

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Special Notices.

Rates 75c. per insertion for notices not exceeding 3 lines (25 words); additional words 2 cents each. Payable invariably in advance.

Display cards on this page $2.00 per inch.

Under the heading of SITUATIONS WANTED on this page, advertisements will be inserted for One Cent a Word, each insertion. Minimum charge, 25 cents. This offer refers to SITUATIONS WANTED ONLY. Payable in advance.

In all cases if answers are to be forwarded, 10 cents extra to cover postage must be enclosed.

Situations Wanted.

WATCHMAKER, jeweler and salesman desires a situation; competent to take entire charge of store. D. C., 293 Central Park West, New York.

WATCHMAKER, jeweler and optician desires permanent position with good house; salary, $15 week; references. Address, L. C. Leary, Galena, O.

SITUATION by A1 bookkeeper, who is also experienced in stock; best references from present employers. Address, O. G., care Jewelers' Circular-Weekly.

MELTER of gold and silver, also understanding rolling, wishes situation with reliable firm; best references. Address, "Steady, 33," care Jewelers' Circular-Weekly.

HUSTLING and experienced traveling salesman desires change; has covered western territory; will go anywhere else. R. C., Room 98, Prescott building, New York.

ENGRAVER on precious stones, gold and steel; relief and intaglio; high class work preferred; seeks position with reliable house. Address, H. H., 949 Fleetwood Ave., New York.

A MANUFACTURER'S or large jobber's line wanted for eastern or western territory by good, live, experienced salesman. "Traveler, 53," care Jewelers' Circular-Weekly.

A YOUNG MAN, 22 years of age, would like to handle a line of jewelry; small salary and commission; visit trade in New York and vicinity and east. Address, "Active," care Jewelers' Circular-Weekly.

A VERY FIRST-CLASS DESIGNER of silver ware and practical man, modeler, die sinker and chaser, now at the head of prominent concern, wants to make a change. Address, "Art Nouveau," care Jewelers' Circular-Weekly.

WANTED—Position as traveling salesman to represent first-class house in the middle west and west; thoroughly acquainted with the first-class retail trade; best of references. Address, W. E. W., care Jewelers' Circular-Weekly.

WANTED—By a competent salesman, with a well-established trade, a couple of manufacturers' lines to carry on commission only; no expenses; can furnish best of references. Address, "Salesman, 49," care Jewelers' Circular-Weekly.

YOUNG LADY desires position as assistant in office of wholesale jewelry or jobbing house; six years with retail jeweler; references if necessary. Address, "Assistant," care Jewelers' Circular-Weekly.

POSITION WANTED as a first-class diamond setter and manufacturing jeweler; fully capable of taking charge of shop; sober and industrious; 25 years' experience; best of references. Address, "Pendant," care Jewelers' Circular-Weekly.

ENERGETIC and capable young man, thoroughly experienced in the up-to-date manufacture of every branch of the jewelry and novelty business, desires position as foreman; executive ability and thorough practical knowledge. "Practical, 47," care Jewelers' Circular-Weekly.

A SWISS WATCHMAKER, with 18 years' experience, an expert on fine, complicated watches, thorough, competent, reliable workman, is now open for engagement with a first-class house only; can give gilt-edge references; New York city preferred. Address, G. E., care Jewelers' Circular-Weekly.

SITUATIONS WANTED—Continued.

FIRST-CLASS WATCHMAKER to work in northern States; 25 years' experience; can repair jewelry. Address, R. Hooper, 58 Austin St., Cambridgeport, Mass.

POSITION WANTED by a watchmaker with long experience; now with the leading house in New York City; an expert on fine, complicated watches; fine springer and adjuster; a thorough, competent, reliable workman; with present house many years; none but first-class house need apply. Address, "N. Y.," care Jewelers' Circular-Weekly.

Help Wanted.

WANTED—Experienced man to take charge, as foreman, of wholesale optical shop. Address, L. B., care Jewelers' Circular-Weekly.

WANTED—Salesman to carry line of jewelry and silver ware boxes, etc., on the road. Inquire, "S., 17," care Jewelers' Circular-Weekly.

WANTED—A first-class jewelry salesman for fine diamond mountings, or man to form partnership. "Partner," care Jewelers' Circular-Weekly.

$22.50 PER WEEK for manufacturing jeweler and stone setter in one of the largest houses in the southwest. Address, "C., 14," care Jewelers' Circular-Weekly.

WANTED—In office of stone dealers, a bright clerk with experience in diamonds and precious stones. Address, with references, "Bright, 23," care Jewelers' Circular-Weekly.

A GOOD ALL-AROUND JEWELER wanted, especially in the ring line; also to act partly as foreman; state experience and salary expected. "S. K.," care Jewelers' Circular-Weekly.

THOROUGH WATCHMAKER, jeweler, engraver and salesman; single man, Catholic preferred; good wages, steady position to right man; send references. William B. Joseph, Hudson, N. Y.

EXPERIENCED WATCHMAKER, competent to do all classes of work; one of steady habits, good address and credentials, may secure permanent position with old-established house in large eastern city. Send full particulars as to experience and former employment to "Stem-Winder," care Jewelers' Circular-Weekly.

WANTED, IN VIRGINIA—A1 engraver; one who can do fine clock work and assist in doing plain watch work; must be fine on monograms and plain script; send complete samples; state age, experience, salary expected, whether married or single and send references; want a permanent man only; no adventurers. "D., 809," care Jewelers' Circular-Weekly.

EXPERIENCED, reliable watchmaker and jeweler, and to help in store when necessary; optician or engraver not essential, but good tools; undoubted references, photo and full particulars in first letter; $12 to $15; permanent position to the right man; to insure good faith and a reply, enclose stamp. Address, "Middle State," care Jewelers' Circular-Weekly.

WANTED — Traveling salesman for western Pennsylvania, West Virginia, Ohio and Michigan; this is a good opening for a first-class man with an established trade in that territory; no others need apply; if necessary, will wait until July 1 for the right man; all applications will be considered confidential. Address, with references and full particulars, N. H. White & Co., 21 Maiden Lane, New York.

A FIRST-CLASS salesman to travel West for an old-established house; one who has represented a Newark or New York ring manufacturer preferred. Address, stating age, references and salary expected, "Steady," care Jewelers' Circular-Weekly.

Business Opportunities.

WE BUY JEWELRY STOCKS—Retailers wishing to dispose of surplus or entire stock of diamonds, watches and jewelry will find us quick, cash, strictly confidential buyers. Charles Jacobs & Co., 22 and 24 Lispenard St., New York.

FOR SALE—Jewelry business, established 24 years; reason, retiring from business. H. P. D., care Jewelers' Circular-Weekly.

FOR SALE—Seventeen years' established jewelry store; good opening; stock and fixtures, $1,100 to $1,800 cash; reason for selling, death of the proprietor. Mrs. J. M. Slider, Lake Crystal, Minn.

15 YEARS' established jewelry business, modern improvements; bargain for good watchmaker; last year's business amounted to $5,000, watch repair work about $100 and rent $50 monthly; can be bought without stock; located in large New Jersey manufacturing town. Address, "Sure Thing," care Jewelers' Circular-Weekly.

EXCELLENT OPPORTUNITY for young man with few thousand dollars capital to step into an established jewelry business in a prosperous Illinois town of two thousand; reason for selling, eye and nervous troubles; confidential, quick. Address, "Prosperous," care Jewelers' Circular-Weekly.

To Let.

OFFICES, large and small; also for light manufacturing; rents low. Knapp building, 41 and 43 Maiden Lane, New York.

TO RENT—Nice, clean, large basement, good light, on Maiden Lane. Inquire, "B., 18," care Jewelers' Circular-Weekly.

For Sale.

FOR SALE—An up-to-date jeweler's safe, very complete with drawers; fire proof; Marvin make. Address, "B., 14," care Jewelers' Circular-Weekly.

Miscellaneous.

WANTED—By man of experience and good references, with a permanent sample room in Kansas City, Mo., jewelry direct from the factory, on commission, to sell to the jobbing trade. E. C. Denny, 519 Delaware St., Kansas City, Mo.

TO LET.

A Large Office and Basement

in the heart of the jewelry district; all modern conveniences; reasonable rent. Inquire at Assay Office,

16 JOHN STREET.

TO LET

In the Uptown Jewelry and Silverware District, Union Square, West, No. 19 (second door above Tiffany's), large first floor; janitor on premises. Apply to

HORACE W. DAY,
235 WEST STREET, - - - NEW YORK.
Telephone, 2577 Franklin.

SPECIAL NOTICES

IN THE

JEWELERS' CIRCULAR-WEEKLY

PRODUCE THE

DESIRED RESULTS.

"Precious Stones ...and Gems,

Their History, Sources and Characteristics,"

By EDWIN W. STREETER,
London, England.

ILLUSTRATED WITH COLORED PLATES.

SIXTH EDITION.

Revised and largely re-written up to date.

345 pp. Price, $6.

The contents of the volume may be briefly summarized as follows: Precious stones in general—Sources; history; working; cutting (including various forms); engraving and carving; burning and coloring; and trade conditions (50 pp.); diamonds (95 pp.); rubies (31 pp.); sapphires (14 pp.); star stones, spinel and bolas (5 pp.); emeralds (10 pp.); true cat's eye and Alexandrite (5 pp.); opals (5 pp.); turquoise (14 pp.); semi-precious stones, about 40 varieties (74 pp.). Classifications, appendices and index occupy the remaining 34 pages.

The Jewelers' Circular Publishing Co.,
11 JOHN STREET,
Corner Broadway, NEW YORK.

"TRADE-MARKS

of the Jewelry and Kindred Trades,"

with Supplement, contains

Over 2,250 Marks

comprising every mark in the trade. Handsomely Bound in Cloth. Artistically Printed, Systematically Arranged and Indexed.

Book and Supplement - $2.50

THE JEWELERS' CIRCULAR PUB. CO.,
11 John St., cor. Broadway, N. Y.

Monogram Book

SECOND EDITION.

44 plates, 6 styles, 2,122 monograms.
Handsome semi-flexible binding.

PRICE, $1.50.

The Jewelers' Circular Pub. Co.,
11 JOHN ST., cor. Broadway,
NEW YORK.

Boston.

The following return has been filed with the Secretary of State by the A. Stowell & Co., Inc., by C. .S. Cook, treasurer: Cash and debts receivable, $55,929; manufactures and merchandise, $244,593; miscellaneous, $4,583; total, $305,375. Capital stock, $200,000; debts, $74,101; profit and loss, $21,274; reserve for depreciation, $10,000; total, $305,375.

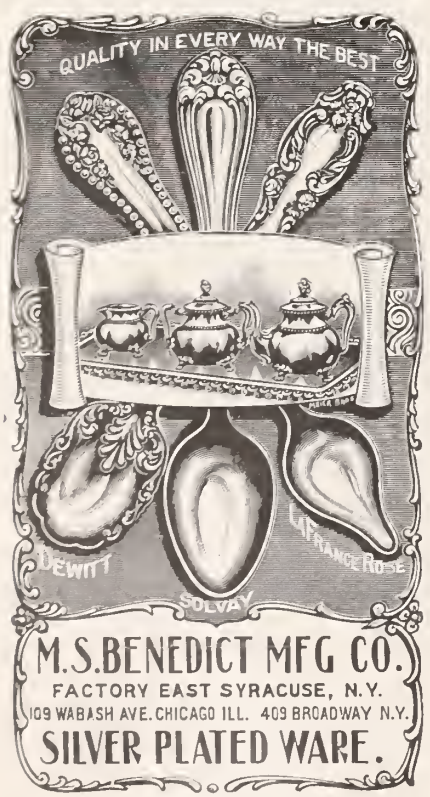
Derry & Bigelow have sold out their stock of jewelry at 61 Temple Pl. and retired from the field. The store has been leased to A. J. Landry, now at 51 Temple Pl., who will move in at once. This change on the part of Derry & Bigelow was due to their other business interests, which kept them from devoting as much time to the Temple Pl. store as was necessary.

Through some delay the application for a charter for the newly organized Wilson Jewelry Co., Tremont Row, has not, as yet, been filed at the State House. Mr. Woodman, who is now conducting the business, stated, on Monday, that the application probably would be filed this week, but until that time the names of those interested in the new company would not be made public.

E. A. Bigelow, of the E. Howard Clock Co., states that many inquiries have been made as to whether the company are to continue the manufacture of the Howard watches. He says arrangements are being made to do this and that this Fall they will have a general line of high grade movements. The E. Howard Clock Co. have recently received contracts for establishing their watchman's clock system in the Medfield, Mass., Insane Asylum, and the Sullivan Machinery Co. plant, Claremont, N. H. Orders have also been received for 12 special clocks for the switch towers of the Boston Elevated Railway Co.

Magnus A. McSwain was arrested in New York, last Friday afternoon, charged with the larceny of a lot of watches, diamonds and other jewelry, all valued at $1,300, from Oscar E. Berry, 694 Washington St., known as the Hub Mfg. Co. McSwain worked for the concern and, on Thursday, was given the goods to sell in Massachusetts on leases. Instead, it is alleged, he jumped over to New York. The New York police were notified and he was arrested, so it is said, while trying to pawn some of the property. He will be brought to Boston for trial as soon as requisition papers have been issued.

George E. Bennett, formerly a jewelry manufacturer in Attleboro, Mass., and well known to the Boston jewelry trade, was arrested in Springfield, Monday, and brought to Boston to answer a charge of polygamy. In the Superior Criminal Court, April 23, Bennett was held for the Grand Jury in the sum of $800 and, in default of bail, was committed to the Charles Street jail. Bennett is a man 45 years old and has a large acquaintance among the jewelry trade in New England. While in Boston he lived at 546 Tremont St. and also 876 Harrison Ave. The complaint on which the arrest is based came from Emma L. Hotchkiss, who calls herself wife No. 2. She lives at 430 Columbus Ave., South End. It was on Jan. 12 that she changed her name, she says. Justice of the Peace George F. Bicknell, of Attleboro, performed the marriage ceremony. The complaint made to the police alleges that Bennett remained with her a single night and then departed with $70 belonging to her, which was given as a loan. It is also charged that Bennett married Gertrude Ferroll on Feb. 4 last.



Broken Glass Worth More than the Stolen Watches.

SALINA, Kan., April 20.—Burglars broke into Frederick Baier's jewelry store a few days ago and secured about $50 worth of watches. The watches were hanging on a string in one of the display windows. An iron rod, taken from the brake of a freight car, was used to effect an entrance. A hole was punched in the plate glass window on a level with the string of watches and the string broken. Then two more holes were punched through the glass at the bottom of the window and seven watches, which had fallen from the broken string, were removed. The value of the glass broken is $70, insured.

Trans-Atlantic Voyagers.

TO EUROPE.

F. R. Appleton, of Robbins & Appleton, New York; Bert Sinauer, with Oppenheimer Bros. & Veith, New York; Sol. Fox, of Fox Bros. & Co., Cincinnati, O.; H. M. Carle, Chicago, and H. J. Deveen, New York, sailed, Wednesday, on the *Oceanic*.

Frank Jeanne, with William S. Hedges & Co., New York, sailed, Saturday, on *La Gascogne*.

Nicholas C. Benziger, of Benziger Bros., New York, accompanied by his family, sailed, Saturday, on the *Patricia*.

J. Albert Caldwell, of J. E. Caldwell & Co., Philadelphia, Pa., sails, to-day, on the *New York*.

Moses Kahn, of L. & M. Kahn & Co., New York, and Jacob Strauss, of Jacob Strauss & Sons, New York, sailed, Tuesday, on the *Kaiser Wilhelm der Grosse*.

Meyer Goodfriend, of Goodfriend Bros., New York, sailed, Wednesday, on the *St. Louis*.

John R. Lilja, Chicago, sailed, April 27, on the *Umbria*.

S. Borgzinner, of S. & A. Borgzinner, New York, accompanied by his wife, sailed, Saturday, on the *Statendam*.

Maurice Rosenbaum, of Rosenbaum & Adler, New York, accompanied by his wife, sails, to-day, on the *Lucania*.

FROM EUROPE.

Oscar Wachtel, with Erlebach Nachfolger, Frankfort-on-Main, Germany, arrived, Monday, April 22, on the *Lahn*.

Ezra C. Fitch, of the American Waltham Watch Co., Waltham, Mass., and family, arrived on the *St. Louis*.

Byron L. Strasburger, of B. L. Strasburger & Co., New York, returned, last week, on the *Kaiser Wilhelm der Grosse*.

I. Berman, of S. & I. Berman, New York, returned, last week, on the *Teutonic*.

Savannah, Ga.

R. Van Keuren & Co. have succeeded Hunter & Van Keuren.

M. Sternberg, of Sternberg & Co., was recently elected a member of the Union Society.

R. Van Keuren & Co. and A. L. Desbouillons contributed valuable articles to the bazaar held last week for the benefit of St. Joseph's Infirmary.

J. N. Theus, of Theus Bros., has been appointed on the membership committee of the Confederate Veterans' Association, and was a member of the committee in charge of the Memorial Day exercises, April 26.

S. E. Theus, of Theus Bros., has been elected treasurer of the Savannah Rifle Association, a member of the auditing committee of the Confederate Veterans' Association, and a member of the badge committee of Alec Temple of Mystic Shriners, who will attend the Grand Conclave of the Grand Commandery, Knights Templar of Georgia, at Americus, May 8 and 9.

Fred. L. Hildreth, Newport, Vt., filed a voluntary petition in bankruptcy, April 27. His liabilities are $9,010 and assets, $4,004, of which $2,000 is in stock and $720 is exempt.

S. & I. BERMAN, IMPORTERS OF
DIAMONDS,
REMOVED to 51-53 Maiden Lane, New York.

News Gleanings.

J. C. Tribble, Paris, Ark., has sold out.

L. B. Smith, Parkersburg, Ia., has sold out.

J. E. Custafson, McPherson, Kan., has sold out.

Charles Southworth, Whitehall, Wis., has sold out.

Herman A. Lehman, Nicollet, Minn., has sold his store.

J. A. Fontron has begun business in McPherson, Kan.

Frank Mayr, South Bend, Ind., will remodel his store.

Fred. Twist, Leroy, Ill., has sold out and gone to Weldon, Ill.

Peter Styne has opened a stock of jewelry at Ellendale, Minn.

E. H. Perkins has opened a jewelry store at Boulevard Corners, O.

Richard Henderson will open a jewelry store at Emmons, Minn.

Charles J. Donaldson, Elgin, Minn., has sold his jewelry interest.

A. M. Lee, Waseca, Minn., will open a store in Glenville, Minn.

Mrs. C. F. Jennish, wife of C. F. Jennish, Tarkio, Mo., died March 20.

Guy L. Wilson, Frankfort, Ia., has given a chattel mortgage for $300.

A. K. Hathaway, Hawkeye, Ia., has given a chattel mortgage for $1,000.

Frisch & Co., St. Charles, Minn., are succeeded by Mrs. E. A. Rollins.

G. K. Murray, Johnsonburg, Pa., is improving the interior of his store.

Frank Felleath has engaged in the jewelry business in Arlington, Minn.

Frank B. Harris, Lincoln, Neb., has given a realty mortgage for $3,000.

W. D. Fletcher has lately engaged in the jewelry business in Nampa, Idaho.

G. H. Korth, jeweler and notion dealer, Grafton, Ia., has moved to Waverly.

F. P. Snider, Sandy Lake, Pa., will retire to his farm as soon as his stock is sold.

A. L. Carpenter, Kansas City, Mo., has purchased real estate valued at $1,600.

C. K. Garring, Denison, Tex., contemplates opening a store at Sherman, Tex.

Sheer & Co., Rochester, N. Y., have added a watchmaker to their staff of employes.

Edward Scribberner, recently of Rochester, N. Y., will open at Sag Harbor, N. Y.

Miller & Sorenson, Harlan, Ia., have dissolved partnership, J. W. Miller continuing.

D. W. Smith, Pipestone, Minn., has added two handsome new show cases to his store.

M. E. Fuller has engaged in the jewelry and confectionery business in Elysian, Minn.

Citizens of Abilene, Kan., are raising money to purchase a tower clock for the city hall.

G. C. Leffler has purchased the jewelry and photographing business of G. Goff, Iola, Kan.

A. B. Coman, formerly of Perry, O. T., is contemplating going into business at Chetopa, Kan.

Reed & Cole, Woodbine, Ia., dealers in drugs and jewelry, have sold real estate valued at $2,025.

H. N. Hill has left the store of D. D. Harr, Belmond, Ia., and will engage in business for himself.

E. E. Wheeler has purchased the jewelry business which has been operated in Cando, N. Dak., by E. A. Graham.

Duncan & Barker have succeeded Jones & Ross, Benidji, Minn., in the jewelry and musical merchandise business.

The local paper at Sanborn, Minn., thinks there is a good opening there for a jewelry store, as the town has none.

W. P. Dulin has been appointed temporary administrator for the estate of H. A. Dulin, jeweler, McKinney, Tex.

Fred. B. Crane has succeeded to the stock of books, jewelry, etc., of the old firm of Crane & Rouse, Mt. Pleasant, Ia.

W. L. Hartley, Waterville, N. Y., will close his jewelry store and move to Utica, thinking he can do better in a larger field.

S. L. Caldwell is in charge of George R. Youman's store, High Springs, Fla., during the absence of the manager, N. C. Stevens.

Paul W. Jones & Co. have sold out the jewelry and drug business they have been operating in Peterson, Ia., to Johnson & Co.

Henry Sauer, Hastings, Minn., has been committed to the State Insane hospital, at Rochester, Minn. Despondency caused his reason to become unsettled.

W. C. Sherman, Orlando, Fla., has been putting in a little of his odd time painting an oil portrait of a trotting mare which attracted some local attention.

P. A. Johnson's jewelry store in Lyle, Minn., was broken into and robbed of 40 watches and 200 rings, besides chains, charms, etc. The loss is about $700.

Omund Larsen, Bowdle, S. Dak., is about to visit Europe. He has arranged to have E. C. Long, of Selby, S. Dak., take care of his job work, during his absence.

The R. D. Cone Jewelry Co., Cedar Rapids, Ia., have been incorporated with $10,000 capital stock. The incorporators are R. D. Cone, J. M. Dinwiddie and E. R. Moore.

The H. Neisser Jewelry Co., Milwaukee, Wis., have leased office quarters on the second floor of the Wells building, to occupy the corner of Wisconsin and Milwaukee Sts.

A. F. Barstow has bought the interest of his partner, A. D. Phillips, in the firm of Barstow & Phillips, Oshkosh, Wis., and will continue the business as the Oshkosh Jewelry Mfg. Co.

C. O. Arnold, who has been with R. S. Field, Kansas City, Mo., for the past 12 years, has opened a jewelry store in Ottumwa, Ia. Mr. Arnold will carry a general line of jewelry, watches and musical instruments.

Fire started in the jewelry and stationery store of Eugene Ferris, Mount Morris, N. Y. The stock of fancy goods, books, stationery, pictures, etc., was a total loss. The jewelry, clocks and show cases were badly damaged. The loss was about $2,000; insured.

CHART
FOR THE
Grading of Diamonds

A. Blue white and perfect.
B. Blue white and imperfect.
C. Extra white and perfect.
D. Extra white and slightly imperfect.
E. Extra white and imperfect.
1. White and perfect.
2. White and slightly imperfect.
3. White and imperfect.
4. Very good color and perfect.
5. Very good color and slightly imperfect.
6. Very good color and imperfect.
7. Good color and perfect.
8. Good color and slightly imperfect.
9. Good color and imperfect

Copyrighted Sept., 1900, by S. C. Scott.

It Assists You

in selling larger and finer stones—that's one of the advantages of our system of GRADING DIAMONDS. In a large percentage of cases where we send goods on memo. for special sales, it is the finest stone that is sold.

When a customer sees the difference between several qualities, as shown by our grading system, he generally selects the best. Our many customers have found this to be so. A system like this, that induces larger sales, is appreciated by the progressive jeweler.

When you have a customer for a fine or extra fine diamond, a trial order will convince you of this, and our prices will bear favorable comparison with any in the market—they are such as induce sales. Remember, we guarantee every stone to be exactly as represented.

S. C. SCOTT MFG. CO.
9, 11, 13 Maiden Lane,
New York.

A. J. Dundas will open a jewelry store in Quitman, Ga.

A jewelry store has been opened at Worthington, Minn.

J. M. Kreider, of Lexington, Pa., will open a store at Denver, Pa.

L. C. Smith, Gainesville, Fla., has moved his business to a new location.

N. C Adlon, Oskaloosa, Ia., expects to open a store at Oklahoma City.

Petit & Carson, New Rochelle, N. Y., will open a branch store at Larchmont, N. Y.

H. M. Goldstein and William Weisser have opened a store at Peoria, Ill.

Charles Chase, Omro, Wis., has made interior improvements to his jewelry store.

Floyd C. Day, Utica, N. Y., will locate at Frankfort, N. Y., in business for himself.

J. E. Gustafson, McPherson, Kan., has sold out to J. F. Fontron, of Hutchinson, Kan.

George K. Munro, Grand Forks, N. Dak., has moved his jewelry store into new quarters.

Richard Henderson has occupied a hardware store in Emmons, Minn., with a stock of jewelry.

A. H. Dey, formerly of W. L. Young & Co., Geneva, N. Y., has opened an optical parlor in that city.

E. W. Cady, who was in business at Browning, Mo., for several years, will locate in New Mexico.

Harold E. Child, Clyde, N. Y., has recently added to his stock a line of sheet music and is finding a good sale.

William J. Smith, of Lowville, N. Y., is about to open an up-to-date, well stocked jewelry store, at Canastota, N. Y.

A Neenah, Wis., jeweler was caught spearing fish at night, with the aid of a torch. He was arrested and fined $14.

Ottumwa, Ia., jewelers will close their stores at 6.30 P.M., except Saturdays and except during the month of December.

Two peddlers were arrested at Atlanta, Ga., last week, charged with doing business without a license in selling fake jewelry.

Frank L. Chase, Caledonia, N. Y., is holding an auction sale of his entire stock and will locate at Wayland, N. Y., in the near future.

J. H. Howell, of Sharon, Wis., has purchased the stock of Mrs. S. T. Marcy, White Pigeon, Mich., and will enlarge the business.

Fire damaged the store of L. Faust, Donora, Pa., recently. Mr. Foust was asleep in the store at the time and had a narrow escape.

For stealing and disposing of two watches from the store of J. Jaffe, Birmingham, Ala., a negro named Baldwin was held for the Grand Jury, last week.

James Southgate, for many years in the jewelry business at Honeoye Falls, N. Y., and afterwards of Rochester, N. Y., died, recently, after a very short illness, of pneumonia.

The C. A. Bannister Co., Auburn, N. Y., have recently placed in their store an entire new outfit of mahogany wall cases and show cases, the latter being placed in the horseshoe pattern.

Jeweler E. R. Fitch, formerly of Auburn, N. Y., has removed to Binghamton, N. Y., and embarked in the real estate business. George T. Talmage & Co. have succeeded him at his former location.

E. A. Lancaster, for the past 10 years with the Brown Mfg. Co., has purchased a half interest in the jewelry store of Rosenblatt & Co., Greenville, Tenn., and the firm name will be Rosenblatt & Lancaster.

Vautrot & Sidells, Warren, O., who have been in business there for 15 years, have dissolved partnership, Phil Vautrot and Charles Myers purchasing Mr. Sidells's interest. The firm will hereafter be known as Vautrot & Myers. Mr. Sidells retires on account of poor health.

H. W. Overtake has opened a new jewelry business in Chickasha, Okla. Not only jewelers but men in all lines of business seem to be flocking into Oklahoma and Indian Territory and every town is filling up with new stores. There seems to be a business boom in that part of the country.

Mrs. Sarah Margot, widow of A. C. Margot, who conducted a jewelry store in Port Jervis, N. Y., for nearly 20 years, died at the home of her sister in Sharon, Mass., April 20, of paralysis, after an illness of two years. About 14 years ago Mr. Margot died and the following Summer his wife went to Sharon, which has since been her home.

A progressive euchre, attended by almost 300 members, was given in Lancaster, Pa., a few days ago, by the local B P. O. of Elks. The prize, a handsome Elk badge, a product of the L. C. Reisner & Co. factory, was won by Clayton Seldomridge. The Reisner establishment is now making a specialty of emblem, notably Elk, goods.

George J. Seeles, who has completed a continuous service of 25 years as watchmaker at Auburn, N. Y., is about to take a long and well earned rest. With his wife he will sail, Saturday, on the *Waldersee* and spend several months of recreation in Europe. During his long service at the bench he has served under Jewelers Smith, Bannister and the present proprietor of the same business, W. A. Tice.

WRITE AND ASK US—THAT'S THE WAY.

When we subscribe ourselves as makers of **Jewelers' Findings, Metal Ornaments** and **Jewelry Components,** we are aware that it is hard for you, who are strangers to us, to become interested.

It is impossible for us to give a comprehensive idea of our line in an advertisement. Here's the way a firm wrote us last month: "Seeing your ad. in 'THE CIRCULAR,' we think you make some things we can use—write and tell us about your line." We did, and they are our customers now, and they're glad of it—so are we

It's wonderful what a lot of good a postal card or letter will do.

GEO. W. DOVER,

80 Clifford St., Providence, R. I.

P. S.—Mix a few of Dover's ideas with yours and ***watch*** them effervesce.

National Monthly Import and Export Statistics.

WASHINGTON, D. C., April 28.—The records of the Treasury Department contain the following comparative statistics of interest to the jewelry trade for March, 1900 and 1901, and for the nine months ending March, 1901:

IMPORTS.

	March, 1900.	March, 1901.	9 Months Ending March, 1900.	9 Months Ending March, 1901.
Clocks and parts of	$23,309	$17,909	$287,057	$296,134
Watches, materials and movements	122,660	132,830	1,041,083	1,262,179
Diamonds, glaziers' diamonds, etc., unset; diamond dust or bort and watch jewels (free)	73,978	635,990	2,967,312	4,468,215
Diamonds, n. e. s., not set (dutiable)	668,025	854,618	5,964,339	7,291,061
Precious stones, rough or uncut (free)	6,596	3,933	49,245	26,487
Precious stones and pearls, not set	86,251	87,204	2,112,852	1,561,066
Jewelry and manufactures of gold and silver	214,330	380,081	3,119,673	2,605,143

EXPORTS OF DOMESTIC MERCHANDISE.

Clocks and parts	$79,627	$115,984	$862,221	$940,890
Watches and parts	82,277	129,870	572,481	776,485
Jewelry and manufactures of gold and silver	102,011	110,768	810,028	976,047
Plated ware	34,137	33,851	338,316	391,285

EXPORTS OF FOREIGN MERCHANDISE.

Clocks and parts	.....	$20	$2,025	$83
Watches, materials and movements	$903	50	2,794	506
Diamonds, rough, including miners', glaziers', etc.	.....	748	1,084	4,185
Diamonds, n. e. s. (dutiable)	.....	4,024	8,131	4,173
Other precious stones, rough or uncut (free)	.....	.....	.....	.....
Precious stones and pearls, not set	.....	49	4,465	17,625
Jewelry and manufactures of gold and silver	512	225	17,012	3,900

Syracuse, N. Y.

James H. Morse returned, Monday, from a few days' stay in Boston.

E. B. McClelland has been elected one of the directors of the Syracuse Catering Club. They have leased the Crownhart Inn, at Onondaga Valley, and will fit it up in attractive style.

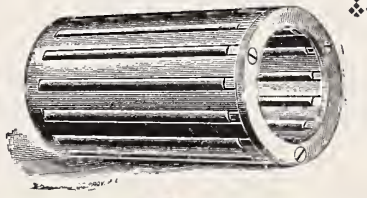
The jury in the suit brought by Fredcrick Miller, by guardian, against M. Stuart Benedict and Harry S. Benedict for injuries sustained while at work at the factory of the M. S. Benedict Mfg. Co., brought in a verdict for $6,000 for the plaintiff in Justice Merwin's term of the Supreme Court, Wednesday afternoon last. The defendants are protected under an employers' liability insurance policy, issued by the Fidelity and Casualty Co. Miller, who is about 17 years old, lost a portion of his right hand while operating a metal rolling machine in the factory of the Benedict Mfg. Co. He said that he was set at work at the machine without any knowledge of its mechanism and asserted that he was hired to work in another department.



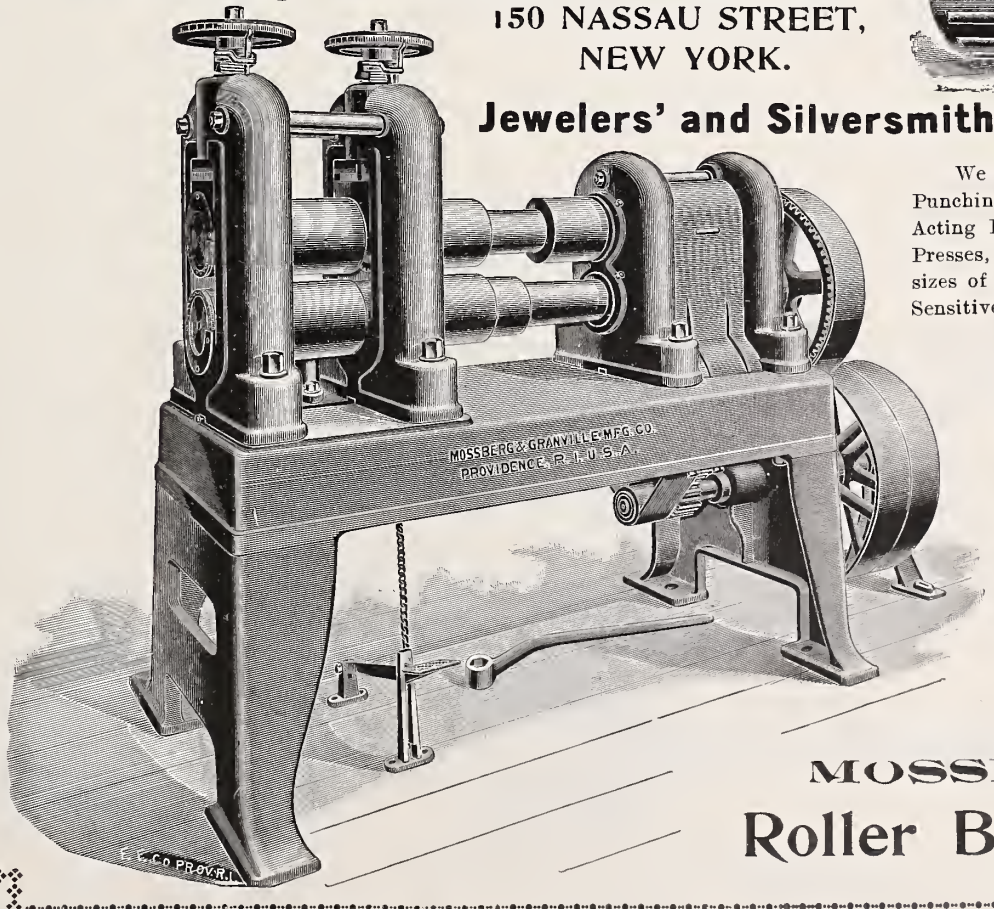
M. & G. M. & G.

Mossberg & Granville Mfg. Co.,

150 NASSAU STREET,
NEW YORK.



Jewelers' and Silversmiths' Machinery.



We manufacture 20 sizes of Punching Presses, 8 sizes of Double Acting Presses, 16 sizes of Drop Presses, 6 sizes of Foot Presses, 4 sizes of Screw Presses, 3 sizes of Sensitive Drills, 20 sizes of Rolling Mills, 7 sizes of Wire Drawing Machines, 3 sizes of Rotary Slitting Machines, Roller Bearing Hangers, Small Milling Machines.

ONE OF OUR
SPECIALTIES:
ROLLING MILLS
FITTED WITH THE
MOSSBERG
Roller Bearings.

M. & G. M. & G.

THE STAR OF EMPIRE WESTWARD TAKES ITS WAY!

WESTERN SUPPLEMENT

VOL. XLII. NEW YORK, WEDNESDAY, MAY 1, 1901. No. 13.

Chicago Notes.

All communications in reference to the Chicago department of The Jewelers' Circular-Weekly, addressed to Stephen Parlin, 134 Van Buren St., Room 213, Chicago, will receive prompt attention.

TRADE CONDITIONS.

Trade has run along about as usual with the jobbing houses, not much in excess of last year but fully up to it. There may be a little less doing in the way of selections by buyers in person, but mail orders are more numerous than last year and they foot up well. Agents for eastern factories are growling a little and it would seem that manufacturers' sales are hardly keeping up with the jobbing trade. Local manufacturing jewelers are busy on new work and have had no opportunity as yet to accumulate stock. Clock business is holding up well, considering it has entered upon its quiet season. Sterling silver continues in good demand. While there is no special mention of the fact in the orders sent in, they are presumably due to the approach of the June weddings. In calling on the Chicago houses one finds a better feeling prevailing than a year ago in this respect. Nothing has occurred to curtail the Fall business, as did the November elections, and a large distribution this Fall is looked for. The jobbing trade are making preparations for Fall trade at least a month earlier than has been their custom.

Stevens, Wallace & Co. have filed a petition in bankruptcy.

W. S. Sparrow, manager for Stern Bros. & Co., is spending the week in New York.

W. F. Adams, of Simpson, Hall, Miller & Co., left, Saturday night, for the north and northwest. C. M. Stone, with the same house, leaves this week for Ohio.

J. R. Davidson, Chicago manager of the Philadelphia Watch Case Co., returned the middle of the week from his St. Louis business visit.

John R. Lilja, diamond man for Benj. Allen & Co., sailed from New York, April 27, on the *Umbria* for a visit of some eight weeks to the foreign diamond markets.

G. T. Frazee and wife, Osage, Ia., were in town, last week, attending the graduating exercises at Hahnemann Medical College, at which their son was a graduate.

Mr. Loer, of the F. C. Happel Co., left, Monday, on the Michigan trip for Mr. Compton, the latter remaining here during May to attend to the traveling men from the eastern factories.

George D Lunt returned from San Francisco, last week, for the first time since last October. He goes from here to the Towle Mfg. Co.'s factory at Newburyport, Mr Lunt's old home, and returns to the coast in July.

There were no new developments this week in the case of the receiver for the Stewart building *vs.* Stevens, Wallace & Co. and the committee in charge of the silver service to be presented to the United States battleship *Illinois*. The set is still at the vaults of the Northern Trust bank.

The rearrangement and redecoration of the salesrooms of Stern Bros. & Co. have been completed and show a marked improvement. The new fixtures are all in quarter sawed oak. W. A. Burrows, watch jobber, occupies a part of the remodeled office, separated from the customers' waiting room by a low solid rail of quarter sawed paneled oak.

A true bill was voted by the grand jury on the morning of April 23 against B. F. Davis, formerly representative in this city of the importing watch house of Hipp, Didisheim & Bro., New York, who mysteriously disappeared last Fall with $10,000 against him on the books of the firm. For months nothing was heard of him, but he was located in New York this Spring and extradited from that State.

Cincinnati.

Mrs. Constant Van Reeth has gone on a visit to friends and relatives in Europe. She will be gone all Summer.

M. Loeb, of Herman & Loeb, has returned from a western trip and says he had a very good trip and that the wheat crop in the west is one of the largest in prospect for years.

The John Holland Gold Pen Co are having one of their busiest seasons. They have been too busy on orders to pay attention to their new fountain pen, which they will push for the Fall trade.

C. H. Thompson, for many years with E. & J. Swigart, was prostrated a few days ago and was obliged to go to a sanitarium near Indianapolis to recuperate his health. A complete rest and general building up of his health have been recommended by his physician.

Señor M. Altschul, Commissioner from Honduras, arrived in Cincinnati last week en route to Buffalo with a comprehensive exhibit of gold and precious stones. The gold is in bars, ingots, dust and coin. The gems are principally diamonds, opals and turquoises. Two soldiers accompany him as guard.

Exhibits of Rookwood pottery will shortly be sent to St. Paul, Minn., to an art display. Recently a very elaborate display was sent to El Paso, Tex. The Confederation of Women's Clubs, of Derby, Conn., has asked for a sample line to be exhibited there for educational purposes.

Owing to the existing flood in the Ohio valley, business along the river is stagnant. The dulness is felt in Cincinnati. There has been a dearth even in repair and jobbing. While most of the factories are busy on stock there is no rush anywhere. Many of the travelers are water bound in flooded towns.

The new safety catch invented and recently patented by Gebhardt Bros. is now on the market and is conceded to be a very practical invention. The catch may be applied to any pin, large or small, and is made in various sizes in gold, German silver or composition, as required. Orders have been received from local factories and eastern firms.

Omaha.

J. H. McEachron, Berlin, Neb., visited the wholesale trade recently.

S. P. Pearson, Oakland, Ia., has begun the erection of a $1,000 residence.

O. R. LaMontague, Terry, S. Dak., has sold out his business on account of ill health.

Mr. Metzger, of Grau & Metzger, Manning, Ia., was in the city, last week, attending the wedding of his brother.

George W. Ryan is selling out his stock at auction, preparatory to removing to his new place of business as partner with Mr. Mawhinney.

Gardner Bros.' store in Edgar, Neb., was broken into and $200 worth of jewelry, watches, rings and silver ware stolen. A few days later Ely Jones, a 17 year old boy recently released from the reform school, was arrested on suspicion.

Griffith & Hall, who have been engaged in the jobbing business in Omaha for several years, take in a third partner, to-day, the firm name to be changed to that of Griffith, Hall & Williams. Mr. Williams formerly resided in Omaha and traveled over Nebraska, Kansas and Missouri, in which three States he has a large acquaintance. He will continue covering this territory. For the past year he has been in the retail business in Chicago under the firm name of C. A. Williams & Co. The new firm carry a full line of jewelry, materials and findings, and a line of watches and other goods needed by the retail trade.

O. M. Campbell, Denison, Ia., has published a "Watchmaker's Combined Register," which is expected to prove of great advantage in keeping accurate rec-

ords of watches. The Shook Mfg. Co. have taken the Nebraska agency.

Fred. S. Pease, Dunlap, Ia., has recovered from his recent illness.

Rollin Austin, Onawa, Ia., has moved into his new store building.

Hiett Bros., Charter Oak, Ia., with a population of only 772, bought a gross of 17 jewel watches from Shook Mfg. Co. recently.

O. M. Campbell, Denison, Ia., has taken an interest in the Aerial Navigation Co., with headquarters in San Francisco. The company propose to provide means for travel by air ships from one side of the continent to the other in 36 hours.

Watelsky & Price, from Chicago, Ill., are opening a wholesale jewelry store in the Bee building, under the name of the Sterling Jewelry Co. They will have several men on the road. In addition to jewelry they will make a specialty of American and Swiss watches.

Abraham Mandelberg recently made the Anderson gold medal for the Omaha Medical college. It was a Maltese cross suspended from a scroll bar and was given for proficiency in surgery. Mr. Mandelberg is also manufacturing an Elks medal of unique design.

Kansas City.

F. A. Ryer & Co. have engaged in the jewelry business in this city.

E. P. Campbell is making some improvements in his store, putting in a new show window, etc.

G. E. Gilmore, Paola, Kan., was last week in town, buying stock for his store, which he recently opened.

L. S. Grimm, Jewell, Kan., visited Kansas City on his return from Pennsylvania, where he went, three weeks ago, to attend the funeral of his mother.

L. H. Ludwig, of the material department of the Edwards & Sloane Jewelry Co., who has been making a business trip for the firm, spent last Sunday in St. Joseph, accompanied by his wife and baby.

H. B. Carswell, who bought out Charles H. Harsch, 1005 Walnut St., will move from his present location, 1015 Walnut St., this week. The store will be remodeled and will be conducted as an up-to-date jewelry establishment. May 1 was the 21st anniversary of Mr. Carswell's advent into the jewelry business in Kansas City.

George Edwards, the young son of George H. Edwards, of Edwards & Sloane Jewelry Co., wholesale jewelers, broke his leg above the knee joint, last week, by falling under the wheel of a wagon. Young Edwards is the boy Deardurff threatened to kidnap at the time of the recent diamond robbery.

Harry B. Carswell, jeweler, had quite a coincidence to record, last week, when he repaired a couple of watches belonging to J. A. Calvin and O. H. Pitkin, both residents of Kansas City. On Monday he received from the two men, within a few minutes of each other, two watches of the same movement, with cases of the same make, with numbers close together, both suffering from the same derangement and the repairs to each to cost the same.

Only a few out of town customers visited the local market the past week. They were: Mr. Graves, Memphis, Tenn.; Ben. Hoffman, Leavenworth, Kan.; C. H. Paxton, Richmond, Mo.; L. S. Grimm, Jewell, Kan.; J. H. Whiteside, Liberty, Mo.; Ralph Campbell, Westphalia, Kan.; F. W. Bartlett, Leavenworth, Kan.; J. E. Hathaway, Parkville, Mo.; A. W. Thistlethwaith, Tonganoxie, Kan.; M. H. Fuchs, Independence, Mo., and Horace Shadel, Rogers, Ark.

Denver.

Gus Ehret, engraver for Gottesleben & Sons, this city, has gone to work for R. Ashby, Colorado Springs.

Tony Lubelski has closed out his Cripple Creek store and is devoting all his time to the Colorado Springs store.

Col. J. D. Lewis, auctioneer, has returned to Denver from Atlanta, Ga., and will conduct several auctions in this State.

Arthur West, formerly with David Lamon, this city, has gone to work for M. F. Warren, Colorado Springs.

The wholesale jewelry store of Samuel R. Zwetow, 1633 Arapahoe St., was last Saturday night robbed of opera glasses valued at $45.

M. F. Taylor, one time the most prominent dealer in native stones in the city but now reduced in fortune, is sick with pneumonia.

Frank S. Kennedy, formerly with Tony Lubelski, Cripple Creek, as watchmaker, has gone to Kansas City, where he will enter the field as a jewelry auctioneer.

Last Friday night the jewelry store of R. E. Reich, 1510 Champa St., was entered. The thieves stole a number of cheap watches. The police believe that the thieves are boys.

Charles Peck, Ottumwa, Ia., is selling out.

The business of the late George S. Dales, Akron, O., will be continued by George B. Dales & Co.

D. A. Tobias, Charlottesville, Va., has sold out to C. S. Apple, Indiana, Pa., and expects to move to New York and engage in the wholesale business.

Rose Diamonds. Opals.

All kinds of Jobbing Stones.

LAPIDARY WORK.

HERMANN & CO.,

IMPORTERS OF

Precious and Imitation Stones,

MASONIC TEMPLE, **CHICAGO.**

Cameos. Chlorastrolites.

Jewelers, Send for Our Catalogue of Photo Jewelry.



It describes everything in the line of

Photo Jewelry and Buttons

It quotes lowest wholesale prices.

WE MANUFACTURE EVERYTHING we sell. You pay but one profit.

Our Catalogue will cost you nothing. It will show you how to increase your income.

Photo Jewelry has come to stay. If you want to be in it, you must carry it.

St. Louis Button Co., 620 N. Broadway, St. Louis, Mo.

CONSTANT VAN REETH,

Importer and Cutter of Rough Diamonds

FOR THE TRADE.

RECUTTING, REPAIRING AND MATCHING A SPECIALTY.

509, 511, 513 RACE STREET, CINCINNATI, OHIO.

S. C. CITROEN & CO.,

Diamond Cutters and Polishers for the Trade.

Special attention given to repairing stones.
Cutting of Rough Diamonds at 1%.

415 to 419 Race St., CINCINNATI, OHIO.

PAT'D VICTORY



BUTTON BACK.

GEBHARDT BROS.

MAKERS OF

Fine Diamond Mountings

AND

VICTORY ATTACHMENTS.

Samples and New Price-List on application.

OPEN CLOSED



LION BLDG., CINCINNATI.

Georgian STERLING SILVER.

In Complete Table Service—

French Gray Finish.





TOWLE MANUFACTURING CO.,

CHICAGO. NEWBURYPORT, MASS.

San Francisco.

F. F. Barss, Placerville, Cal., called on the trade of San Francisco recently.

T. E. Smith, father of L. H. Smith, with A. I. Hall & Son, died on April 23.

Frank Golden, Carson City, Nev., recently visited the trade of San Francisco.

Julius A. Young has returned from a satisfactory northern trip. Trade conditions there indicate a good year.

Adolph Huguenin, formerly with Shreve & Co., will shortly open a jewelry establishment at 824 Market St.

Andrew M. Armer, of Armer & Weinshenk, is in southern California on a two weeks' trip.

Schussler & Co. will move into their new quarters in the Claus Spreckels annex, June 1, where increased space will enable them to give their patrons better service.

M. L. Levy, wholesale jeweler, has been visiting the Vallecitos oil district of California. Mr. Levy and several other parties will form a company to drill for oil in the district.

The suit of Col. H. I. Kowalsky against Nat. Raphael, jeweler, this city, to recover $299.99 has been on trial. The testimony showed that Kowalsky executed six notes for the future payment of a bill of jewelry bought from Raphael. One of the notes, for $265, was turned over to the California Jewelry Co. by Raphael, who was credited with cash to that amount, and the company in turn gave it to a collector. The collector recovered judgment by default for $265, principal, and $115 interest, and levied on money in bank belonging to Kowalsky. In the meantime Kowalsky had compromised on a settlement of the six notes, as he thought, by paying $300 to Raphael, but he afterward discovered that the judgment on the sixth note had been satisfied. He accordingly sued to recover the money paid to Raphael, less one cent, to bring it within the jurisdiction of the Justice's Court.

Pacific Coast Notes.

A. Hohmann will open a store in Riverside, Cal., under the name of the Hohmann Jewelry Co.

G. M. Oberlin, formerly with M. Saier, Fresno, Cal., has opened a jewelry establishment in that city.

Leggett, jeweler, opened a store in the Mace building, Madera, Cal., last Monday. Mr. Leggett was formerly located in Merced, Cal.

The family of S. P. Anderson, who recently bought out the jewelry business of R. C. Richmond, Arcata, Cal., arrived there, last week.

Minneapolis and St. Paul.

E. D. Herrick, an engraver for J. B. Hudson, Minneapolis, has resigned.

G. Hellaver, watchmaker and jeweler, Minneapolis, has removed to Kansas City, Mo.

Weld & Sons, Minneapolis, have put up a new tower clock in front of their present location.

A. E. Paegel, Minneapolis, has returned from a short vacation spent at Glenwood, Minn.

Rentz Bros., Minneapolis, are enlarging their melting room and are putting in an annealing furnace.

L. H. Vehon, representing Lewis Finkelstein, St. Paul, has gone on a trip to northern Minnesota.

R. B. Wegner, wholesaler, St. Paul, has left for a trip to Duluth and Superior and the Iron Range country.

Mr. Wolsey, who was formerly in business in Minneapolis, is now working for Charles D. White & Co. as watchmaker.

J. Kersting has gone out on the northwestern trip for the tool and material department of the Reed-Bennett Co., Minneapolis.

Oliver Bush, found loitering in the stairway leading to E. Lytle's diamond store, St. Paul, early on the morning of April 22 was sent to the workhouse for 10 days.

Among the dealers in the Twin Cities from the country the past week were: A. J. Krueger, North Branch, Minn.; John J. Uhlir, Lowry, Minn.; Peter Weinzerl, Waconia, Minn.; F. J. Hipp, New Brighton, Minn., and Mr. Haueter, of Fernalld & Haueter, Bellingham, Minn.

The A. H. Simon stock, in St. Paul, has been removed from the rooms in the Ryan block by the new owner, M. L. Finkelstein. Part of it has been placed with Mr. Finkelstein's retail store and part has been placed in another room on 7th St. in charge of A. Blumenthal, who is Mr. Finkelstein's father-in-law.

The strike of the carpenters in Minneapolis has caused a delay in the removal of the Minneapolis Jewelry Mfg. Co. to their new quarters in the Andrus building. There has been no work done in the building for two weeks and instead of being able to move May 1, it will be May 15 or later before they can get into the new building.

Detroit.

TRADE CONDITIONS.

Until this week weather conditions were not favorable to any line of business and the jewelers of Detroit reported a dull and unsatisfactory trade until real Spring came. Now they are busy again. There was a lively demand for silver ware this week owing to numerous weddings.

Arthur Bennett, of Jackson, has joined the ranks of the Detroit people who are suing the Tontine Surety Co., of Detroit and New Jersey. Last week he began suit for $960 alleged to be due on eight diamond contracts. He claims that the transfer of the Michigan company to the New Jersey concern was illegal, the result of a conspiracy. He also charges that the liabilities of the Michigan company are $100,000 and assets not more than $500. He claims to have paid the company $960 and never received a cent in return. An injunction was issued restraining the company from paying out any of their cash.

Wright, Kay & Co. yesterday began an auction sale of high priced art goods, the first of the kind in Detroit. The stock will be cleared out preparatory to enlarging the store to take in the adjacent room where this auction will be held. The new room, when finally equipped, will be divided into four sections and the only entrance will be the present one on the corner. The partition between the new room and the old store will be cut through to four departments, which will contain china ware, silver ware, cut glass and clocks. This will give Wright, Kay & Co. as large a floor space as any store in town.

Pittsburgh.

Thomas Lanyon, bookkeeper for A. E. Siviter & Co., is quite ill at his home.

Steele F. Roberts, of E. P. Roberts & Sons, is ill at his home on College Ave.

Studer & Gaus, Federal St., Allegheny, are holding an auction sale before making a business change.

Bygate & Co., formerly in business at Scottdale, Pa., have opened a store on Wood St., Wilkinsburg, Pa.

The many friends in the trade of Jacob Grafner, of Grafner Bros., will be grieved to learn of his very serious illness of typhoid fever.

A. Brady and George Fisher are two new jewelers in Sharon, Pa. A. Brady is the son of Patrick Brady, a well known jeweler of that place.

The Barrios Diamond Co., one of the Goldsoll branch stores, have opened up at 209 Fifth Ave., in Hardy & Hayes's old store.

Goddard, Hill & Co., 237 Fifth Ave., are getting their store into shape quite rapidly. Two large new safes were added last week.

Nathan Rosenfield has opened a wholesale establishment on Fifth Ave., near Washington St., in Henry C. Berger's store. Mr. Berger was recently adjudged a bankrupt.

John M. Reynolds, of Hennegen, Bates Co., Baltimore, Md., 35 years ago an employe of Goddard, Hill & Co., visited relatives in this city, last week. Mr. Reynolds has not been in Pittsburgh for many years, and expressed his amazement at the growth of and the numerous changes in the city and its beautiful suburbs.

Among the visitors to the Pittsburgh trade last week were: H. H. Weylman, Kittanning, Pa.; E. H. Kennerdell, Tarentum, Pa.; H. C. Morrison, Mt. Pleasant, Pa.; J. V. Rosendahl, Irwin, Pa.; Robert Wolf, Smithton, Pa.; J. Walter McKeon, Charleroi, Pa.; Bert Thorn, Burgettstown, Pa.; W. E. Curran, Zanesville, Pa.; Charles A. Loughman, McKee's Rocks, Pa.

Among a lot of stolen property taken by Pittsburgh police from a gang of robbers recently arrested here is a diamond brooch, which is estimated to be worth $250 to $300. This is believed to have been stolen in Erie, Pa., last November, when a robbery was committed there on the jewelry store of S. Loeb. One of the brooches in the possession of the gang under arrest exactly answers the description and photograph of a brooch stolen from the Erie store.

J. L. Mitchell, Houston, Tex., was called to New Orleans, La., recently, by the death of an old friend, Robert J. Dunlap.

St. Louis.

The heads of the former Merrick, Walsh & Phelps Jewelry Co. and almost all of the older clerks will be kept in the employ of the Mermod & Jaccard Jewelry Co.

Among the buyers in the city, last week, were: A. J. Blackstock, Van Buren, Ark.; C. S. Poole, Joplin, Mo.; George Pettee, Cairo, Ill., and M. E. Schmidt, Boonville, Mo.

Sam and Morris Eisenstadt will go east in a week or two, taking in the Pan-American Exposition en route. They will spend some time in New York and the eastern cities.

Alexander S. Mermod has started for Europe. He intended going sooner, but the big deal whereby his firm bought out the Merrick, Walsh & Phelps Jewelry Co. kept him here several days longer.

J. C. Adams, watch expert, for several years in charge of the watch department of the Mermod & Jaccard Jewelry Co., severs his connection with that firm, to-day, and will take a position in the Texas oil fields.

It is reported that there may be a new jewelry store in the field next Fall. Negotiations are pending to this end. One report has it that eastern capital will be back of the deal, with a local manager in charge, and another is that it will be backed by local capital.

Articles of incorporation have been filed by the Collins Electric Clock Co., with a capital stock of $100,000. The shareholders named are W. F. Kemper, Ulysus L. Collins, F. William Graudemann and William S. Cowan. The purpose of the incorporation is to manufacture and sell electric clocks at wholesale and retail.

S. H. Bauman, president of the Bauman-Massa Jewelry Co., sailed yesterday, from New York, on the *Kaiser Wilhelm der Grosse,* for Europe, to bring home his son, Leo, who has been attending school at Frankfort, the past year. While in Europe he will select a lot of European novelties and bric-à-brac in the jewelry line. He will be away a couple of months.

May 1, 2, 3 and 4 being the 56th anniversary of the Mermod & Jaccard Jewelry Co., they will celebrate the event by having a great opening. Flowers and souvenirs will be distributed, there will be music by an orchestra each day and evening, and in the evening the store will be illuminated. At the same time they will inaugurate an auction sale at the former store of Merrick, Walsh & Phelps Jewelry Co.

Columbus, O.

Charles Axens, who has been connected with the Bell Watch Case Co., Mansfield, O., is now with the Wadsworth Watch Case Co., Dayton, Ky.

Alvin, son of Frank F. Bonnet, has been dangerously ill for some days, but is now improving slightly. His parents were very uneasy in regard to his condition early in the week.

Curran Bros. have opened their new store in the old Bonnet stand at Zanesville, O. They held an opening one day last week when the store was visited by hundreds of people of the town.

Death entered the home of William J. Nonnenmacher, of Harrington & Nonnenmacher, Thursday evening, taking away little Arthur, five years of age and the only boy in the family. He ran out to get the evening paper while his father was eating supper and, seeing a wagon passing, caught a rope attached to the brake beam. In some way he was thrown against the wheel in such a way as to break his neck.

Manager William Reel says there is absolutely nothing in the report that the New Columbus Watch Co. are contemplating removal to Appleton, Wis., or any other place. The same was intimated in THE CIRCULAR-WEEKLY, last week. So far as the union labor movement is concerned, that does not touch this factory, as no cases are manufactured. The factory is now very busy turning out movements, for which the demand is increasing.

Pacific Northwest.

There is an opening for a first class jeweler at Joseph, Ore.

W. B. Clipton has opened a jewelry store at Pocatello, Idaho.

H. Neely, Bandon, Ore., has returned from a business visit to Curry county.

Charles Johnson is permanently settled in the jewelry business, at Ione, Ore.

Ralph Kerr, Kalispell, Ore., has established an agency at Bonner's Ferry, Idaho.

Arthur Lord, a recent arrival from Boston, Mass., has opened a jewelry establishment at Anacortes, Wash.

Several jewelry peddlers have been in Albany, Ore., working quietly without a license and on the sympathies of the people.

J. L. Linsay, recently from Dakota, has purchased a site at Sumas, Wash., and will erect a jewelry shop thereon and engage in business.

Excavation for E. D. Elwood's new jewelry store on 7th St., Medford, Ore., is under way, this week, and the building will be hurried to completion.

Jewelry to the amount of $75, consisting of several silver watches, half a dozen chains and articles of jewelry, was stolen from the second-hand store of J. Packer, Vancouver, B. C.

J. H. Leyson, Butte, Mont., has had on exhibition a handsome display of high grade solid silver work, comprising tea sets of massive weight and exquisite ornamentation, and a dainty chocolate set of beautiful Oriental design and rare workmanship. This is the largest shipment Mr. Leyson has ever made.

Lawrence L. Moore & Co., Seattle, Wash., have completed a handsome badge of office for O. M. Moore, executive commissioner to the Pan-American Exposition for the State of Washington. It consists of a miners' pan in gold. In the bottom of the pan in black lettering appears the name "Washington." Around the edge appear the words: "Executive Commissioner, Pan-American Exposition." Crossed within the pan are two miners' shovels. The handles in the pan are in the form of large nuggets. The badge is made from pure native Washington gold.

Indianapolis.

Markle & Day have succeeded W. H. Markle, Rigdon, Ind.

L. F. Kiefer & Son are occupying their new room in the Knights of Pythias building, Massachusetts Ave.

W. M. Heaton, of Knightstown, Ind., visited his son, Robert Heaton, last week. W. M. Heaton is a member of the firm and Robert is manager of Heaton, Sims & Co.

The following dealers were in the city, last week: August Anderson, North Salem, Ind.; George S. Drake, Pendleton, Ind.; E. A. Wiley, Mooresville, Ind.; J. A. Meissen, Cicero, Ind.; Hilton Pauley, Bloomington, Ind.

W. W. Case, Jr., Canandaigua, N. Y., now occupies the entire store in which he is located and has fitted it up in very neat shape.



HALL CLOCKS.

GOLDEN OAK, FLEMISH AND MAHOGANY.

20 Good Selling Patterns

FROM

$67.00 to $465.00.

STOCK READY FOR DELIVERY.

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FRANK HERSCHEDE,

Manufacturer,

24 East Fourth Street, CINCINNATI, O.

Most Compact

AND THINNEST
DUST-PROOF

Open-Face Gold Case

MADE IN THE WORLD
FOR
AMERICAN MOVEMENTS.

Made in all shapes, engine turned, engraved or plain.



Colby Patent, April 24, 1894.

DUBOIS WATCH CASE CO.,

21-23 Maiden Lane, N. Y.

Mounted Diamonds.

WM. KINSCHERF,
63 MAIDEN LANE, NEW YORK.

Diamond Mountings.

BROOCHES A SPECIALTY.

Horological Department,
BRADLEY POLYTECHNIC INSTITUTE,
PEORIA, ILLINOIS.
Largest and Best Watch School in America.

We teach Watch Work, Jewelry, Engraving, Clock Work, Optics. (Formerly Parsons' Horological Institute.)
Tuition reasonable. Board and rooms near school at moderate rates. Send for Catalogue of Information.

100,000 American Watches have ABBOTT'S PATENT STEM-WINDING ATTACHMENT.

Send us a few key-winders for alteration and
MAKE A FEW DOLLARS
for yourself.

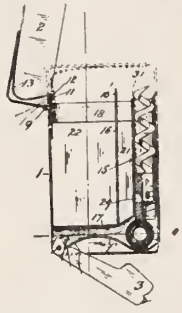
HENRY ABBOTT, 9 Maiden Lane, New York.

DON'T FORGET THE JEWELERS' CIRCULAR PUBLISHING CO.'S BOOK LIST when in want of any technical work in the Jewelry or Kindred Trades.

The Latest Patents.

ISSUE OF APRIL 23, 1901

672,456. MATCH-BOX. HENRY C. PAUL and FRANK HILBIG, St. Louis, Mo. Filed March 3, 1900. Serial No. 7,185. (No model.)



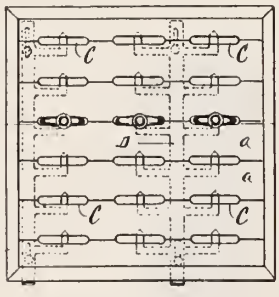
A box comprising a receptacle having a series of compartments, a lid at one end of the box, a corkscrew confined in one of the compartments and adapted to be withdrawn in the direction toward the lid; the latter being adapted to close after the screw is swung outwardly.

672,545. MATCH-SAFE. THOMAS A. BELL, New York, N. Y. Filed Feb. 14, 1900. Serial No. 5,163. (No model.)



A match-safe having a containing-body and an upper hinged lid or cover of ordinary form, and a snap or locking spring for the lid or cover secured within the body and disposed vertically, the said snap or locking spring having an igniting device of V-shaped form comprising vertically-arranged wings converging toward the snap or spring and having inner roughened faces, the said igniting device being wholly within the confines of the body of the safe, and constituting the sole igniting means therefor, the upper outlet end of the body being wholly clear for the unobstructed removal of the matches which are ignited at the time of withdrawal from the body independent of any function of the lid or cover.

672,561. TRAY FOR FINGER-RINGS. WILLIAM LOEB, Providence, R. I. Filed Dec. 24, 1900. Serial No. 40,848. (No model.)



In a tray for holding finger-rings the combination with the tray, of slides made of sheet metal cut out to form side arms having tongues on their ends set at right angles to the arms to form hooks to enter the rings, said slides being attached to the under side of the middle division of the tray between the rows of ring-receptacles.

672,609. STEREOSCOPE ATTACHMENT. RODDO Y. YOUNG, New York, N. Y. Filed Feb. 14, 1901. Serial No. 47,231. (No model.)

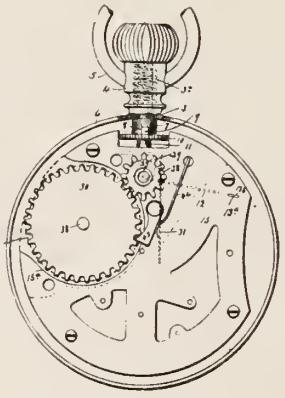
672,619. COLLAR OR CUFF BUTTON. GEORGE B. GREEN, Greenwich, Conn. Filed Sept. 20, 1900. Serial No. 30,617. (No model.)

The shoe and shank of a button, formed of a single piece, the shoe being composed of a complete loop or ring, an overlying half loop or ring, spaced from the complete loop or ring, and the shank being formed with a round curve at the point where it is turned up from the half loop or ring, the complete loop or ring being provided with a bend



or depression at a point opposite to the rounding curve.

672,728. WINDING AND SETTING WATCH. ARCHIBALD BANNATYNE, Waterbury, Conn., assignor to the Waterbury Clock Co., same place. Filed Dec. 4, 1900. Serial No. 38,651. (No model.)



In a stem-winding and stem-setting watch, the combination with the movement-plate formed with a clearance opening or slot, of an inner intermediate winding-pinion located on the inside of the said plate, and an outer intermediate winding-pinion located on the outside of the said plate and rigidly connected with the other pinion and rotating therewith, and also vibrating therewith in the said clearance opening or slot for "ratcheting back."

672,796. CORKSCREW. JOHN R. MURPHY, Harvard, Mass. Filed Feb. 2, 1901. Serial No. 45,782. (No model.)



In a corkscrew, the combination with the shank provided with a screw portion and an opening-handle, of a head mounted on said shank and provided with a single spur or tooth projecting upwardly from its lower portion and acting both as a wire-breaker and to remove a metal seal-cap from a bottle.

672,816. HAIR-FASTENER. LOTTIE BASSETT, Cedarville, Cal. Filed Nov. 22, 1900. Serial No. 37,331. (No model.)



A hair-clamp, comprising a flat body provided at one edge with a bearing and at the opposite edge with a keeper and a serpentine pin, the transverse portions of the bends in the pin lying practically at right angles to the longitudinal line of the pin, for the purpose specified, one end of the pin being mounted loosely in the bearing and the other end

of which is arranged removably to engage the keeper, the pin lying directly adjacent to the body in a plane parallel therewith when engaged with the keeper so that the hair may be passed through the bends in the pin and held pressed against the body to keep the clamp engaged with the hair.

DESIGN **34,390**. ADVERTISING-BADGE. MAT-



THEW J. OWENS and FRANCIS M. OWENS, Boston, Mass. Filed March 28, 1901. Serial No. 53,367. Term of patent 3½ years.

DESIGN **34,391**. BADGE. NETTIE STADLER, New



York, N. Y. Filed March 27, 1901. Serial No. 53,152. Term of patent 3½ years.

DESIGN **34,392**. BADGE OR SIMILAR ARTICLE. CHARLES F. BURKHART, Buffalo, N. N. Y. Filed May 6, 1899. Serial No. 715,886. Term of patent 3½ years.

DESIGN **34,393**. PIN OR SIMILAR ARTICLE.



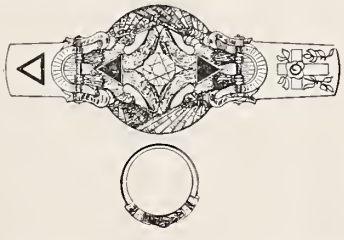
WILLIAM A. SPIER, Attleboro, Mass. Filed March 25, 1901. Serial No. 52,869. Term of patent 3½ years.

DESIGN **34,394**. RING. CHARLES P. GOLDSMITH,



New York, N. Y. Filed March 21, 1901. Serial No. 52,243. Term of patent 3½ years.

DESIGN **34,395**. RING. WILLIAM F. JUERGENS,



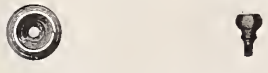
Chicago, Ill. Filed Feb. 19, 1901. Serial No. 48,019. Term of patent seven years.

DESIGN **34,396**. SPRING-SUPPORT FOR ORNAMENTS OF HAT-PINS OR SIMILAR



ARTICLES. ARTHUR A. MCRAE, Attleboro, Mass., assignor to McRae & Keeler, same place. Filed March 20, 1901. Serial No. 52,-101. Term of patent seven years.

DESIGN **34,397**. SPRING-SUPPORT FOR OR-



NAMENTS OF HAT-PINS OR SIMILAR ARTICLES. ARTHUR A. MCRAE, Attleboro, Mass., assignor to McRae & Keeler, same place. Filed March 20, 1901. Serial No. 52,-102. Term of patent seven years.

DESIGN **34,399**. TYLER CALHOUN, Ridgetop, Tenn. Filed March 18, 1901. Serial No. 51,785. Term of patent seven years.

DESIGN **34,400**. HANDLE FOR SPOONS OR SIMILAR ARTICLES. CHARLES OSBORNE,



New York, N. Y., assignor to Whiting Mfg. Co., same place. Filed April 2, 1901. Serial No. 54,092. Term of patent 14 years.

EXPIRED PATENTS.

[Reported specially for THE JEWELERS' CIRCULAR-WEEKLY by R. W. Bishop, Patent Attorney, Washington, D. C., who will furnish complete copies of patents at the rate of 10 cents each.]

Issued April 22, 1884.

297,106. DEVICE FOR HOLDING PENCILS OR OTHER OBJECTS. C. W. BOMAN, New York, N. Y., assignor to Joseph Reckendorfer, same place; Babette Reckendorfer, G. A. Goldsmith and William Strauss, executors of said Joseph Reckendorfer, deceased.

297,123. WATCH-CASE SPRING. W. H. FITZ GERALD and G. C. SMITH, Chicago, Ill.

297,213. ENGRAVER'S TOOL. WILLIAM WILDT, Richmond, Va.

297,217. CASE FOR TICKETS. PHILLIPS ABBOTT, Brooklyn, N. Y.

297,248. AUTOMATIC TIME REGISTER. G. W. FOSTER, New York, N. Y.

297,355. THIMBLE. MARIE DEMME, Muhlhausen, Germany.

297,375. POCKET KNIFE. GEORGE FREUND, Durango, Col.

297,396. COMBINED APPARATUS FOR ATTACHMENT TO PENCILS. JAMES HICKISSON and WILLIAM LEE, London, England, said Lee assignor to said Hickisson.

297,420. FOUNTAIN-PEN. A. J. KLETZKER, New York, N. Y., and C. H. COURT, Jersey City, N. J., said Court assignor of one-half to said Kletzker.

297,421. WATCH-CASE. JAMES LAMONT, Sag Harbor, N. Y., assignor to the Fahys Watch Case Co., same place.

297,446. FINGER-RING. CHARLES PRAHL, Cranford, N. J., assignor to Stern Bros. & Co., New York, N. Y.

297,498. WATCH-CHAIN HOOK. C. B. CARPENTER, North Attleboro, Mass., assignor to E. A. Bliss Co., same place.

297,516. WATCH-PROTECTOR ATTACHMENT. J. C. GRIMMELL, Brooklyn, N. Y.

297,520. AUTOMATIC WINDING SIGNAL FOR CLOCKS. EDWARD JUNGERMANN, Gettysburg, Pa.

297,521. COMBINED KNIFE SHARPENER AND FORK. WILLIAM KAUFMAN, New York, N. Y.

297,533. WATCH-CASE. DANIEL O'HARA, Waltham, Mass., assignor to Robbins & Appleton, Boston, Mass.

Designs issued April 24, 1894, *for seven years.*

23,210. FINGER-RING. W. O. HUTCHINS, Providence, R. I.

23,213. COVERED DISH. MARTIAL REDON, Limoges, France.

Designs issued Oct. 19, 1897, *for 3½ years.*

27,736. HANDLE FOR BUTTON HOOKS. FERDINAND THIELKE, Brooklyn, N. Y.

27,742, **27,743** and **27,744**. DISH. W. H. GRINDLEY, Congleton, England, assignor to W. S. Pitcairn, New York, N. Y.

Coaster for Wine Decanter.

No. 962.



Heavily Plated Nickel Frame, Wood Base.

EVERYTHING IN METAL WARES.

SEND FOR LATEST CATALOGUE.

S. STERNAU & CO.,

204 CHURCH STREET, NEW YORK.



RETAIL MERCHANDISE

That this department shall prove mutually beneficial to our readers, it is desirable that the members of the trade generally communicate with The Jewelers' Circular-Weekly regarding any advantageous device or plan that they are utilizing in connection with their business.

PRIZE ESSAY COMPETITION, NO. 3.

SUBJECT:

"How to Foster Spring Trade."

No. 4.

PRIZE ESSAY COMPETITION.

First Prize, $20.
Second Prize, $10.

These prizes will be given to the writers of essays on the subject

"How to Promote a Bric-à-brac, Pottery and Cut Glass Department."

The prizes will be for the best and most reasonable essays, not for the language in which the ideas are expressed. Anyone may enter, whether he be a retailer, salesman or any employe.

The standing of the judges who have kindly consented to act is a guarantee that the contest will be carried on strictly on its merits and in an absolutely fair and impartial manner. We shall designate each contribution by letters, keeping a list of contributors with the letters of their articles. Thus the judges will not even know the names of the writers whose products they pass upon.

RULES:

Essays must be in this office by June 15, 1901.
Essays must be written on one side of paper.
No limit to number of words, and specimens of records are admissible.

NOTE.—The Jewelers' Circular-Weekly reserves the right to publish any or all of the competing essays received.

Preference will be given, all other things being equal, to those whose contributions reach us at the earliest date.

IN order to reach the greatest number of jewelers in an essay on the subject, "How to Foster Spring Trade," it is necessary to address particularly the jeweler with moderate stock, who does his own buying and most of his selling; perhaps employing a watchmaker, or even two or three assistants, but to whom nearly every detail of business is a personal matter. And let me say right here that it does not pay a jeweler to stick to the repair bench a day longer than necessary. Of course, a young man who starts in business with a few hundred dollars and his knowledge of watchmaking must, of necessity, for a time, do his own repair work. But when he has worked his stock up to an invoice value of, say, $4,000 or $5,000, his time can be used to far better advantage in pushing sales than in sitting at the repair bench. He should employ a capable watchmaker at a good salary to take care of the repairing as it should be taken care of and then he should push his stock for all it is worth.

Pushing Spring business entails pushing business the year around, strictly honorable methods, unhesitating performance of every promise and, above all, utmost courtesy toward every man, woman or child who enters the door.

As a direct help to Spring trade I have found the engraving of wedding invitations, visiting cards, etc., very efficient. You need not be actually able to execute the work yourself, but pay a visit to some establishment where it is done and learn enough of the methods of plate engraving and printing to talk intelligently to the customer who is thinking of placing an order. With this knowledge you can, nine times out of 10, capture the order over the head of the stationer, who, as a rule, knows nothing of the practical work.

It is not at all necessary to keep a stock of wedding stationery. Samples are all you need and with a little window and newspaper advertising it is not hard to work up a nice business in this line. The wedding work itself will not bring large profits, but it leads to other things. For instance, if you make the invitations for a wedding you are almost sure to sell the wedding ring; you will very probably sell the groom his present to the bride and the fact of your making the invitations will be told to all the most intimate friends, who will naturally think of you when casting about for a suitable gift. In fact, your store becomes a sort of headquarters, as it were, for this particular wedding. In my own case, during the past year my profits on wedding invitation work have probably not been more than $50, but it has brought in many times that amount of business. The foregoing is, of course, especially applicable to Spring business, as most of the weddings occur during that season.

And in this connection let me say that nothing pays better than a nice stock of small pieces of table silver to retail from $1.50 to $5. Don't get the stereotyped sugar spoons and butter knives, but make an effort to have original pieces. The small jeweler who has never made a specialty of this will be surprised to see how much of a show $100 worth of well selected pieces of small wedding silver will make and how quickly they will sell.

One of the most important points in making Spring sales is having everything about the store fresh and new looking. In the dark days, before Christmas and in the rush of holiday business, people will buy with an enthusiasm that overlooks slight defects in articles offered for sale. But in the brighter Spring days people are in a more critical mood and your goods must be in a more tempting state to secure buyers. Devote the dull days in February to a thorough renovation of stock. Buff up your ring stock and give every set ring a good washing in hot soap suds. Treat the brooches in the same way. Even some of the engraved watch cases will not be injured by a good scrubbing.

Don't forget, meanwhile, to put on fresh tags in place of the old soiled ones, for customers are quick to recognize an article as being old stock from a grimy, soiled price tag. Possibly you are not prepared to properly buff the larger pieces of silver ware; if so, do not hesitate to spend a few dollars in packing up such pieces as really need buffing and send them away to be refinished. You will find money spent this way to be well invested.

I have found a very efficient manner of increasing Spring sales is to get up a neat folder containing illustrations of novelties which manufacturers always get out at this season and, in addition, possibly a few cuts of watches or other staple goods at special prices, and place one of these folders in every house wherein a sale is possible. The cost of these will not be great. If you are particular to get up your folder nicely and in dignified wording, this form of advertising will not lower the plane of your business, but, on the contrary, containing as it does illustrations of the latest Spring fads, will give abroad the impression that you are "up-to-date," a very desirable reputation for a jeweler.

In conclusion I would say that to foster Spring trade you must keep wide-awake and be ready to seize upon any idea of your own or any one else that may present itself. Study your business, your public, yourself; and don't, for lack of effort, lose a single sale, where it can be honestly and legitimately made. S.

Horace Condy, Sedro-Wolley, Wash., offers a watch as a prize to the boy or girl attaining the highest scholarship average in the sixth, seventh and eighth grades of the public school in the last two months of the term.

ING and HINTS to JEWELERS

ADVICE AND CRITICISM
ON
RETAIL JEWELERS' ADVERTISING.

[This department is free to every retail jeweler and optician. Forward for criticism your newspaper ads., booklets, catalogues, novelties, circulars, etc. Ask advice and offer suggestions. Replies in these columns are unbiased. Make letters full and particular as desirable. Every letter and ad. sent will receive full attention, though the publication of the matter may sometimes be delayed some weeks. Address all letters and other matters to The Jewelers' Circular Pub. Co., 11 John St., corner Broadway, New York.]

TWO CONTRASTING ADS.

THE "art of advertising," to use a phrase of the professional advertising experts, is not always easy to acquire, any more than the "art of jewelry selling" is a



thing to be picked up without effort or practical experience. It is not likely that many jewelers in the retail trade would pay $5 apiece for clocks and sell them for $1 each, as a regular thing. But there is many a retail jeweler who pays $5 for an advertising space in his local newspaper

Bring On Your Clocks...

We feel the response to our invitation of last week, to let us do your Clock Repairing—but we want more.

We'll come after your Clock and bring it home when it's fixed.

What's more, we'll fix it so it will stay fixed.

About a dollar for the big ones —50 cents for the little fellows.

GEORGE E. FEAGANS, Jeweler.

and then fills it with a $1 idea, as a regular thing. Sometimes a dollar would be too high a valuation on the idea. It is sometimes—almost always—a man who can't afford this wasteful method who indulges in it.

No matter how small the town or how well known the jeweler may be, he can do more than keep his name before the people, which is all Will S. Pitt seems to be striving for in the ad. which is reproduced herewith. This ad. is taken at random, just to illustrate the argument. Mr. Pitt is in a town of 1,000 people and probably it is well known to many of those people that he is a jeweler and sells watches. But it is more than likely that his ad. would have brought him in more business if he had used less space for his name, etc., and more to tell of some particular thing he could do. It is more than likely that in several Oelwein homes there are striking clocks that don't strike, alarm clocks whose alarms don't work, other clocks that fail to keep time, and more that need some minor repairs to make them efficient timepieces. If Mr. Pitt would remind the possessors of such clocks that he can repair them, and give an idea what ordinary repairs cost, his cash returns from the same space in the Oelwein *Register* should be about 50 per cent. more than a general ad. like this is apt to bring. Or, if he wishes to advertise watches, let him say something about them—something definite and in detail and give prices of two or three grades. The same idea holds good, whatever the line may be.

Perhaps it is not the custom for Oelwein merchants to advertise in this way and, perhaps, the newspaper doesn't care to make frequent changes of the wording of its advertisements. If so, all the more reason why the "leading jeweler" should do it. In any event no such general statement as occupies the upper part of this ad. should be put alone into a space that has to be paid for.

Mr. Pitt may think THE CIRCULAR-WEEKLY is taking some unasked for trouble to criticise his business methods. Well, the only reason his ad. is taken for an "awful example" is that it happened to come out first from a pile of such that are on the editor's desk. And it is all done for the good of the retailer, be he in Oelwein, Ia., or somewhere else.

Just by way of contrast, look at the other ad., used by George E. Feagans, Joliet, Ill. Isn't there a difference? Each originally occupied about the same space—about five inches deep across two columns. In Mr. Feagans's ad. the fact that he handles clocks and his name and business are just as prominent as are the corresponding features of the other ad. In addition it has a neat look that creates a favorable impression and tells some interesting things that ought to appeal to any person with a sick clock, and all in a little less space than the other man uses to say next to nothing new.

*

Towle & Winterhalter, Butte, Mont., used the following timely wording in their March advertising in the Anaconda *Standard:*

The March Birthstone Is the Bloodstone.

THE POET SAYS:

Who on this world of ours their eyes
In March first open shall be wise;
In days of peril firm and brave,
And wear a bloodstone to their grave.

We have the bloodstone mounted in an endless variety of rings.

Solid Gold Misses' Rings, set with bloodstone, from $1.50 up.

Solid Gold Ladies' Rings, set with bloodstone, from $2.50 up.

Solid Gold Gentlemen's Rings, set with bloodstone, from $4.00 up.

We repair all kinds of watches and guarantee the work at very moderate prices.
Our expert optician will test your eyes free of charge.

TOWLE & WINTERHALTER,
Manufacturing Jewelers,
28 W. PARK ST., BUTTE, MONT.

*

While the advertisement below puts forth strongly the repairing department of Mr. Sipe's store, the specification of a few jobs with prices would have enhanced its value.

Careful With Your Watch.

No wonder a possessor of a good watch is careful into whose hands he leaves it for repair when it fails to do its work. Many a good watch is left in bad hands, and is spoiled by incompetent or careless repairing. Does your watch need attention? Don't run the risk of having it spoiled. We do thorough, guaranteed watch repairing.

J. C. SIPE,
Importer of Diamonds,
Rooms 2, 3 and 4, 18½ North Meridian Street,
INDIANAPOLIS, INDIANA.

Where commercial paper is indorsed in blank by the payee it is transferrable by mere delivery; and one who in good faith takes the same as collateral security for a debt and extends the time of payment of such debt becomes a purchaser for value, though his transferrer may in fact have had no title.

Trade-Mark Information.

Note.—The publication of our work, "Trade-Marks of the Jewelry and Kindred Trades," containing over 2,250 marks, all told, the accumulation of various works of reference and the ramifications of our business enable us to trace to their origin nearly all marks that may be found on jewelry, silver ware, art pottery and kindred lines, of both American and foreign make. All questions in regard to trade-marks will be cheerfully answered. We would be pleased to have the trade seek the benefit of our facilities regarding the identity of any marks they cannot trace. We would prefer to receive the article for examination; for if the mark is of foreign origin, the slightest difference between a drawing and the original is of great importance.

No question is too trivial nor too complicated for consideration under this department.

All queries received are also answered promptly by mail.

BATON ROUGE, La., April 20, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Kindly inform me whose trade-mark is on the



enclosed card and oblige,

Yours truly,

J. K. ROUMAIN.

ANSWER:—Try Donley & Co., 4 Addison St., Providence, R. I. See page 11 of "Trade-Marks of the Jewelry and Kindred Trades," published by The Jewelers' Circular Pub. Co.

MINNEAPOLIS, Minn., April 20, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you tell us who the manufacturers are who stamp their swivels of their chains:

D. & T.

We cannot locate them in your trade-mark book. Kindly answer the above and oblige. We remain,

Respectfully yours,

JACOBS JEWELRY CO.

ANSWER:—We have not been able to trace this mark. Can any reader enlighten us as to its identity?

HUNTSVILLE, Ala., March 20, 1901.

Editor of THE JEWELERS' CIRCULAR-WEEKLY:

The mark herewith is on an article of pottery finished to resemble ivory. It resembles a tree



stump with a cupid standing in front. On top of the stump is a fancy cup to hold a candle. The piece stands about 14 inches high and measures about 4½ inches across the base. Please let us know who made the article, and oblige,

Yours truly,

E. KARTHAU'S SONS.

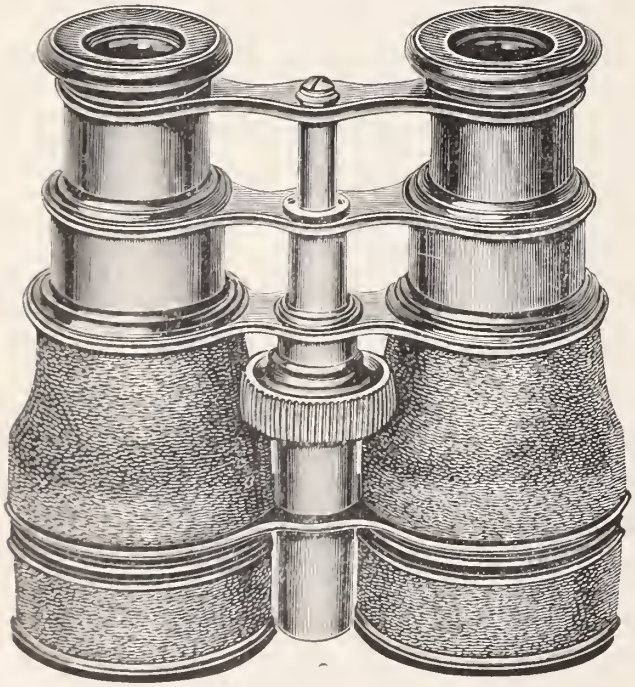
ANSWER:—This trade-mark is used by A. Stellmacher, Teplitz, Bohemia, whose wares are controlled in this country by Bawo & Dotter, 26 Barclay St., New York.

Production of Platinum.

THE production of platinum, which metal, owing to its high melting point, is esteemed especially as a material for crucibles and incandescent wires, amounted to 4,800 to 5,100 kilos during the last year. As the demand last year exceeded the production, which was about 4,950 kilos, the price has advanced considerably. Russia must be regarded as the chief source of this valuable metal, more than 90 per cent. of the above total production having been furnished by that country. The production of Russia in 1900, for example, amounted to no less than 4,590 kilos. The price of platinum has risen within the period of about seven years from 1,800 marks to 2,600 marks ($430 to $620) per kilo.

LEMAIRE

FIELD, MARINE AND OPERA GLASSES.



Largest Stock in the United States.

MARQUE DE FABRIQUE



None genuine without trade-mark stamped under top cross-bar.

ASK YOUR JOBBER for This Line.

DOUBLE DRAW EXTENSION,
Patented Jan. 1, 1895.

MOST COMPACT FORM, MAXIMUM POWER.

SUSSFELD, LORSCH & CO.,

37-39 MAIDEN LANE, NEW YORK.

PARIS: 21 RUE DE L'ECHIQUIER.

Dip Buckles.

You want them. This is the best style for Summer. We make all kinds, gilt, oxidized, French gray or enamel. Write for our special Graduation Buckle, suitable for Summer wear. Popular prices. Fish Scale Chatelaine Bags and Purses are more popular than ever. Are you interested in Souvenir Spoons? A postal brings samples.

Codding & Heilborn Co.

NOVELTY MANUFACTURERS,
NORTH ATTLEBORO, MASS.

Sample Office:
CHAS. VAN NESS,
11 Maiden Lane,
NEW YORK.

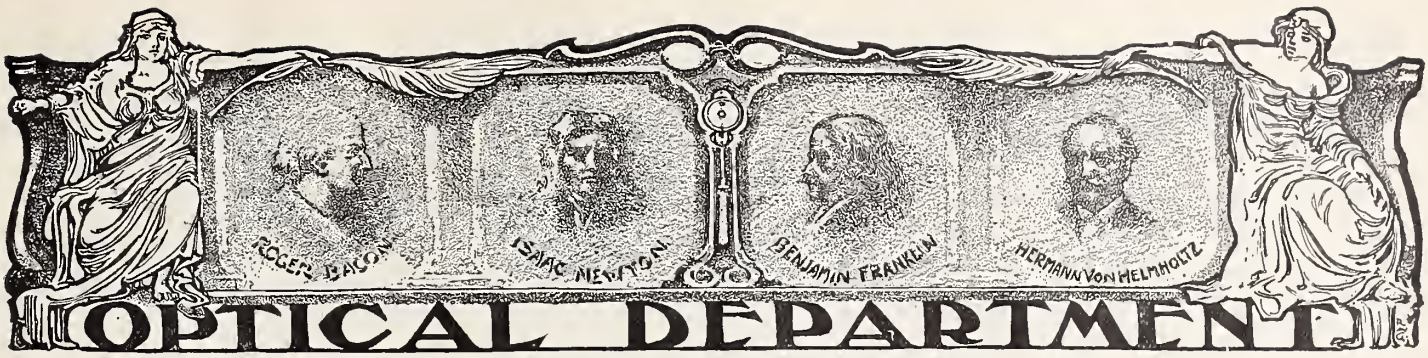
BAROQUE PEARLS.

WE desire to announce to the trade that we have a large assortment of loose baroque pearls, consisting of many sizes, qualities, shapes and colors, at various prices, and are glad to sell single pieces or small lots as required.

Also a nice line of baroque pearl jewelry for the trade. Pendants a specialty.

CHAS. S. CROSSMAN & CO.,

Estab. 1880. **3 Maiden Lane, New York.**



OPTICAL DEPARTMENT

CONDUCTED BY GEORGE A. ROGERS.

32D YEAR. WEDNESDAY, MAY 1, 1901. VOL. XLII. No. 13.

NOTE—Under this department, all matters of a technical or of a news character bearing upon the optical branch of the jewelry industry will be considered. Address communications to The Jewelers' Circular Pub. Co., 11 John St., New York.

MINNESOTA LEGISLATION.

THE effect of legislation in Minnesota regulating the practice of optometry in that State, along the lines proposed in several States but not successfully carried out, will not be in Minnesota alone. Minnesota has merely taken the first plunge; other States will follow, some more slowly than others and a few hanging out to the last, and with legislation of about the same kind. It took some years for all of the 13 original States to agree to the constitution, but they all did eventually. The scene has, therefore, changed and we enter upon a new phase of the optical business and of optometric practice. The opponents of this class of legislation may as well "lay down," for it is to be. Opponents of such laws are negative quantities. Those who favor them are positives. Opticians, as a rule, want such laws in their respective States and they are going to have them. There will be some bigotry shown in introducing the system. Some well qualified men will be turned down, and others not so well qualified, but who have a "pull," are going to be advanced. There is bound to be partiality shown by those who are favorites themselves, for it is impossible to legislate fair-mindedness into the heads of men who have no basis therein for this quality. The State boards will be composed of opticians, and popularity with politicians, rather than qualification, will be more than likely to determine the appointments. It is to be hoped that radicalism of any sort may be duly held down and that these boards will disappoint those who expect the least of them. It must not be presumed for a moment that opticians will be any better satisfied under the system than they are now, for every person who knows the lenses in a trial case and can fit a pair of frames to the face will expect to sail through the examinations with flying colors. When he finds he cannot do it, he will be as ready to damn the whole affair as he now is to glorify it. Illinois, Michigan and Iowa, perhaps Wisconsin, Indiana and Ohio, will be among the first States to follow Minnesota. The more the western States are inclined to be liberal, the more the eastern ones are inclined to be conservative. What Kentucky, Tennessee, Virginia, the Carolinas, the Gulf States and Texas will do remains to be seen. We imagine that New York and Pennsylvania will back water a long time before they enter the constellation of States recognizing the qualifications of any but doctors to do anything in the nature of "repairs" to defective human beings. Still, New York recognized the opticians this Spring, in a negative way, and may do so later in a positive manner. The denouement during the next two years will be watched with great interest and attention by every one connected with the optical business.

Kansas Opticians Need Have No Fear, Says State Board of Health.

TOPEKA, Kan., April 23.—According to a statement made by secretary W. B. Swan, of the State Board of Health, the opticians of Kansas have no cause to fear regarding the operation of the medical practice bill passed by the last Legislature.

The section of the bill which alarmed the opticians as referred to in THE CIRCULAR-WEEKLY, last week, is as follows:

"Provided, any person holding a diploma issued by an optical college and who has studied the anatomy of the eye and contiguous parts, human physiology and natural philosophy for at least six months under a competent teacher, and who shall pass examination satisfactory to the State board of medical registration and examination shall be eligible to register as an 'Optician' or 'Doctor of Optics,' and shall be otherwise governed by this act so far as the same is applicable."

This section was included in the bill at the suggestion of Representative Noah L. Bowman, of Anderson. He feared that unless some provision of this kind was inserted the opticians would be prevented from doing business in the State. Dr. O'Donnell, the author of the medical practice bill, objected to the clause being put in it, claiming the measure affected only oculists and not opticians. Mr. Bowman could not see the difference and, to save the bill from defeat, Dr. O'Donnell was forced to accept the amendment.

Speaking of the matter, Dr. Swan said:

"The clause was inserted in the bill by a friend of the opticians. So they have no one to blame but themselves. I think the board will not make them any trouble. The intent of the law is to regulate the practice of medicine and surgery, and not to govern the fitting of glasses.

"We could not convince Mr. Bowman of the difference between an oculist and an optician. He was afraid the opticians would be hurt and had the clause inserted for their protection, whereas if it were followed, it might instead prove a hardship. An oculist is a specialist who makes a practice of treating an organ of the body with other remedies than mere spectacles. It is right he should be included.

"We protested against the inclusion of opticians. The idea of making a six months' study of the anatomy of the eye and contiguous parts is amusing.

"Besides, the clause being inserted as it was, there is no mention of opticians in the title and that part of the law would be invalid in the courts. The law says opticians will be 'eligible' to register. I do not think they will be compelled to do so. There is no fee stated for them to pay."

H. G. Palmer, optician, Concordia, Kan., has expressed his views on the medical bill, and incidentally on optical matters in general, as follows:

"As an optician I want to say I think the new law is all right. I think all opticians should study the anatomy and physiology of the eye. They should be able to know as much about the eye as a physician, if not more, because, in taking a course at a medical college, as much time is given to every other part of the body as to the eye. Dr. Swan says: 'The idea of making a six months' study of the anatomy of the eye and contiguous parts is almost amusing.' I want to say that if all physicians who graduate from medical colleges would give six months' study to every part of the body, there would be fewer physicians, and their course of study would be 14 years instead of four.

"I believe a person can learn the anatomy of the eye in six months sufficiently to fit glasses and also to treat the eye medically. I believe opticians should abide by this law and make a thorough study of the eye. It will make them much more efficient in the science of optics. In fact, I do not see how an optician (unless he is an optician in name only) would want to try and fit people with glasses unless he had studied the eye thoroughly and had graduated from a reliable optical college. You will find that the ones that are complaining the most are those who have just picked it up, and about all they know about optics is a plus and minus sphere —one for near-sight and one for far-sight.

"I think this law will and ought to put the science of optics in the hands of proper persons—people who will know how to fit glasses scientifically and treat the eye properly."

Permanently Restrained from Using Name of Fox Optical Co.

BUFFALO, N. Y., April 26.—An injunction restraining George R. Fox and others from using the name "Fox Optical Co." has been made permanent by Justice Childs, but it is modified so as to permit the defendant to advertise "formerly connected with the Fox Optical Co."

Justice White, on Dec. 13, 1900, granted a temporary injunction restraining George R. Fox from using the name of Fox Optical Co. for business purposes. The application was made by John W. Jarvis. Mr. Jarvis, in his affidavit, said that in March, 1890, Ivan Fox opened the store now occupied by him at 461 Main St. At that time the name of the concern was Fox Optical Co. Mr. Jarvis bought out the entire business for $10,000, $5,000 of which represented the good will of the company. The affidavit then alleged that on Dec. 1, 1900, George R. Fox, a son of Ivan Fox, opened the store at 618 Main St. and advertised his business as the Fox Optical Co. After the temporary injunction George R. Fox announced that he would conduct his business under the name of "George R. Fox, manufacturing optician," and he has so continued it.

Optical Department.

[*Continued from page 53.*]

Champigny Aplanatic Twins and Micrometer Sight Piece.

OPTICAL twins are two perspective glasses joined parallel to the axes of the eyes and which, by increasing the apparent size of objects, make them appear as if near at hand. They are most frequently arranged according to the system contrived by Galileo, with which he made a study of our planetary system. This arrangement consists of the association of two glasses, the one placed in the direction of the object and called the objective; the other placed near the eye and called the ocular. The ocular of Galileo is a divergent glass; it presents an upright image and magnifies remote objects.

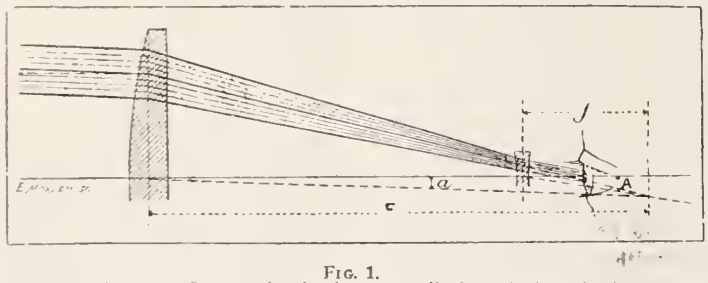


FIG. 1.
Galileo's telescope. Course of a luminous pencil through the objective and the ocular.

Fig. 1 shows the movement of a luminous pencil emanating from a distant point and penetrating the pupil completely, after having traversed the objective and the ocular. It is easily seen how the enlargement of the image is produced: The direction of the point considered makes, with that of the central point, an angle, *a*, which, by the effect of the instrument, becomes the angle *A*, magnified in the proportion of the focal distances, *F*, *f*, of the objective and of the ocular.

For some years "twins" have also been constructed, whose optical arrangement is copied after that of astronomical glasses. The ocular is a convergent glass, but as the image of the objects would be inverted, this is remedied by the addition of three special lenses (Dolland ocular) or with two crossed prisms (Porro ocular). The images thus have great distinctness. The cost, by reason of their complicated nature, is necessarily high.

It has been a natural inquiry whether the optical arrangement conceived by Galileo, which has great simplicity and reduced size, was not capable of presenting images sufficiently clear for the moderate magnifying power practicable for glasses held in the hand. This problem has not been studied by the physicists who have devoted their efforts to the instrument with converging ocular, in which they can introduce a reticle of spider lines; and opticians have confined themselves to improving Galileo's glasses by making use of achromatic objectives, the ocular being often a simple glass of biconcave form. The distinctness of the images, with equal magnifying power is much less than in the usual astronomical telescope.

The study of the improvement of Galileo's construction was still to be made. This study has now resulted in the Champigny aplanatic twins. The word "aplanatic" has become familiar through the great extension of the art of photography. It means that a point of an object has an exact and corresponding point in the image and that the contours are well defined and without distortion. In the Champigny twins it is principally the ocular that has been improved. This is either a single compound glass or a junction of two glasses, both achromatic and aplanatic.

The achromatism in optical systems, avoiding the formation of colored fringes, was realized long ago by coupling two glasses of crown glass and flint glass, substances of different dispersive properties. In respect to aplanatism the problem was new for divergent glasses. Champigny has demonstrated mathematically that aplanatism was always realizable on the condition of giving a suitable curve to the interior and common surface of the conjoined glasses. The glasses of the ocular of the Champigny twins are of three different curvatures: Curve of the surface at the entrance of the rays, interior curve, and curve of the surface at the exit of the rays. They are calculated by a method similar to that in use for photographic objectives and realize the three conditions of a determined focus, of achromatism and of aplanatism. The twins can be arranged so as to afford two different magnifying powers with the focus preserved. For this there are two interchangeable eyeglasses with draw tubes, regulated automatically.

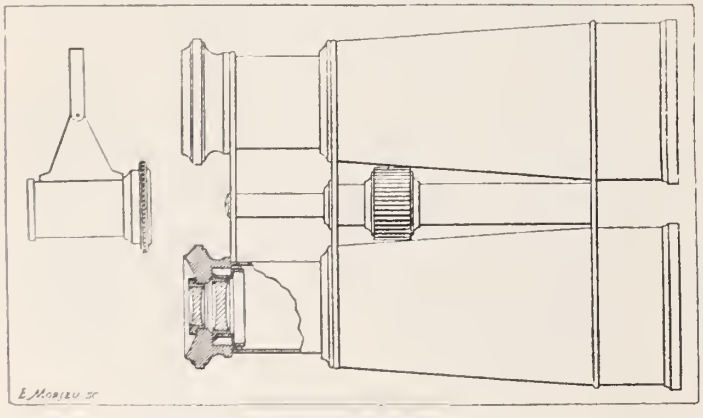


FIG. 2.
Champigny aplanatic twins (double ocular) and micrometer sight piece.

Fig. 2 represents the Champigny twins on a reduced scale with duplicate ocular; one of the draw tubes is supposed to be cut away to enable the operator to see the duplicate glasses. On the left is represented the micrometer sight, which completes the instrument for some purposes. It allows of measuring the magnifying power and adapts it to the measure of the distances. The micrometer, properly so called, is a flat glass with parallel, equadistant lines. The space of the center is divided on one side into two equal parts and on the other into four. This micrometic scale is seen with the aid of a lens, which has a new arrangement. It magnifies only through its edges, its center being in the state of ordinary flat glass.

Looking through the center, exterior objects are seen as they are, but around this central part is distinguished a zone marked with parallel lines. A very slight shifting of the eye brings these lines over the objects themselves and furnishes the means of ascertaining the number of spaces which they subtend. Each of these spaces is one degree; at the center are the half and the quarter degrees. The micrometer serves, then, to measure the small angles and even to mark the horizon, if it is provided with a suitable suspension. Let us see how it indicates the magnifying power.

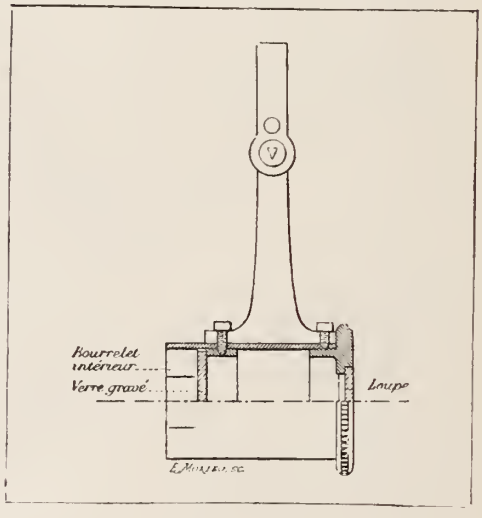


FIG. 3.
Micrometer sight appliance (actual size).

On a wall attach two strips of paper, 1 centimeter wide and distant about 35 centimeters. Placing ourselves at 20 meters and coming nearer or withdrawing, as necessary, we ascertain that the divergence of the strips is exactly a degree by the micrometer. Then, adjusting the sight apparatus on the ocular, where it is fastened by small snap catches, and again looking at the strips with the glass in focus, we find that the divergence of the magnified strips subtends several degrees of the micrometer. This number of

Optical Department.

[*Continued from page 54.*]

degrees expresses exactly the magnifying power.

The micrometer sight (Fig. 3) applied to a lens measures also the distances according to the apparent height of a man. For example: A man standing with his hat on will average about 1.75 meters in height, which corresponds to 1 degree at 100 meters. Suppose the glass has a magnifying power of five. The man standing is seen in the micrometer under an angle of 5 degrees at 100 meters; of 1 degree at 500 meters; of ½ degree at 1,000 meters, with the apparent sizes as represented in Fig. 4. A table of the micrometer degrees and fractions and of the corresponding distances gives the indication almost instantaneously.

A perspective glass is graded by its magnifying power, which, in reality, is its *raison d'être*; then, by its field of vision and the distinctness of the images produced.

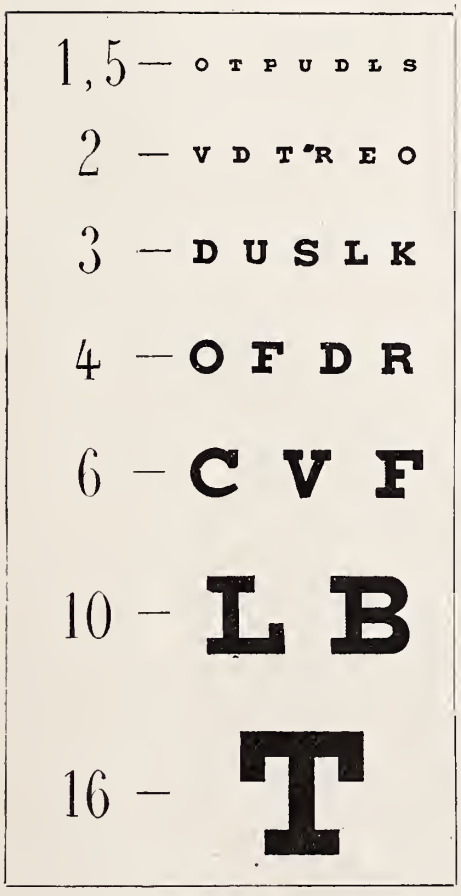


Fig. 5.
Optometric scale for examination of the distinctness of images seen through glasses.

Telescopes having firm support are alone fitted for high powers, but they ought to be protected from earth vibrations and even the force of the wind. The most powerful observatory telescopes attain a magnifying power of 4,000 to 6,000; open air instruments, mounted on a tripod, do not afford higher power than 50, and generally not more than 25. The glasses arranged as twins, held in the hand, are not suitable when their power is higher than 10; it is usually between 3 and 6.

Telescopes with support have a large field of vision of the ocular image, 25 to 30 degrees. If it were otherwise the field of vision of the objects examined, which is the quotient of the angle of the image divided by the magnifying power, would be too much reduced. The human eye sees with precision only in a field of one degree and should turn in its orbit for

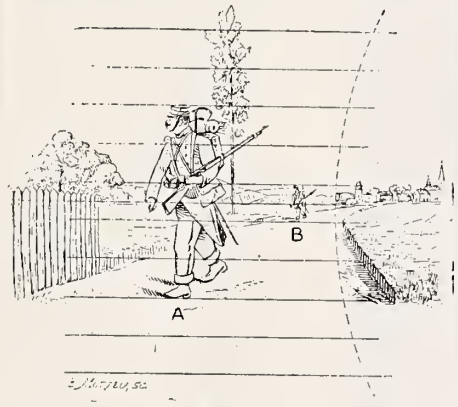


Fig. 4.
Landscape, with two persons at distances A and B of 100 and 500 meters, as seen through a glass of 5 magnifying power, furnished with the micrometer sight.

the examination of more extended objects or images. In the twins the field of vision of the ocular image is seldom more than 20 degrees. As we have seen, the micrometric apparatus allows of measuring the enlargement and the field of vision.

The giving of distinctness of images is the function of the optical instrument and of its magnifying power. The average visual acuteness, according to experts, is that which allows the perception of a black line on a white ground, subtending for the eye one minute in width and five minutes in height, and also the reading of printed letters of the same proportion. The eye which takes in the smallest angles and reads the smallest letters has an acuteness superior by one, and less in the contrary case. All that can be demanded of a perfect glass is, that it increase the visual acuteness in proportion to the enlargement which it gives to the images; if it magnifies five times, for example, it should allow of the distinction at 20 meters of letters that the naked eye can only read at 4 meters. In practice the distinctness of a glass is calculated in a simple and rapid manner by reading a sign or an inscription where the characters are of different sizes. With an optometric scale such as opticians employ an accurate determination can be made.

Fig. 5 is an optometric scale designed for reading at the distance of 2 meters. The figures at the left of the lines indicate the height of the letters in millimeters. At 2 meters the average sight reads letters 3 millimeters in height. Suppose a visual power, reading at 2 meters the smaller letters, with the naked eye or with the usual lorgnette, letters whose height is n millimeters; that sight would read at 20 meters letters of the height of 10 n millimeters. When the optometric scale is placed at this distance of 20 meters it is ascertained that with the glass letters much smaller than 10 n and of height n_2 can be read. The quotient of $10n$ by n_2 expresses the increase of visual acuteness that the glass affords. With a good glass this quotient is not notably inferior to the magnifying power.

If the proportions mentioned allow us to appreciate the properties and qualities of a magnifying glass, there is an advantage in respect to the services desirable



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Optical Department.

[Continued from page 55.]

to be obtained in keeping a good account of the magnifying power. As regards the twins, we will say, that for the theater and the museum a magnifying power of three is to be preferred; for travel one of four or five, and for the mountain, the sea and the special service of the army and navy, a power of eight, or even 10; and that it is preferable to make use of glasses with two powers—for example, four and eight.—Translated from *La Nature*.

Annual Meeting of the Colorado State Optical Association.

DENVER, Col., April 25.—At the annual meeting of the Colorado State Optical Association, which was held, April 10, at the residence of R. B. Finch, this city, the election of officers resulted as follows: Mr. Finch was chosen president for the present year. J. C. Bloom was elected vice-president and R. H. Biegel was re-elected secretary and treasurer. The following directors were chosen: G. E. Jacobs, U. S. Trowbridge, S. G. Lippencott and J. H. Galiup. Miss E. H. Chapman was elected recording secretary. Eight new members were admitted and the affairs of the association were reported to be in a flourishing condition.

First Annual Meeting of the Tennessee Optical Society.

MEMPHIS, Tenn., April 25.—The first annual meeting of the Tennessee Optical Society will be held in Memphis, May 29. It is the desire of the society to have as large an attendance as possible and invite every optician of the State to meet, whether a member or not. The railroad rate will be one cent a mile from all points in the State. As this will also be the occasion of the Confederate Reunion, it will be necessary for those opticians intending to meet to engage rooms in advance by writing to the secretary, E. B. Meyer, 341 Main St., Memphis. There will be a three days' reunion —May 28, 29 and 30—and there are expected to be over 100,000 visitors; therefore the necessity of securing rooms in advance is apparent.

The Present Owners of the Alvan Clark Telescope Lens Factory.

BOSTON, Mass., April 26.—It has appeared in evidence this week at the trial of Charles R. Eastman, in East Cambridge, that the telescope lens factory on Brookline St., Cambridgeport, which was run so successfully for many years by the late Alvan Clark, was purchased, in March of 1900, from the Clark heirs by Mrs. Richard Grogan, Jr. It has appeared also that Mr. Grogan, who met his death from a revolver held by Mr. Eastman, conducted the factory until the time of his death, July 4, 1900; but what has not appeared before is that the lens factory passed from the possession of Mrs. Grogan, the widow of the deceased, into the hands of the Alvan Clark & Co. Corporation, so called. This new company are already actively engaged in carrying on the work and have many contracts on hand.

Optical Briefs and Notes.

(Continued from page 34.)

R. Bishop, Chicago, Ill., will open a jewelry and optical office in Mitchell, S. Dak.

A. J. Douglass, optician, of Seattle, Wash., has opened parlors at Virginia, Nev.

J. S. Leo, of the Montreal Optical Co., sails for Europe, on May 25, on a business trip.

John T. Adams, Jr., of Talladega, Ala., has opened a branch optical stock at Piedmont, Ala.

J. H. Hempel, optician for R. C. Crawford, Temple, Tex., is in Chicago, taking an optical course.

Rodney Pierce Optical Co., Pittsburgh, Pa., removed, Saturday last, to the third floor of 237 Fifth Ave.

C. L. Merry, president of the Merry Optical Co., Kansas City, Mo., has been on the sick list for several days.

William Ryan, optician, 124 S. 7th St., Philadelphia, Pa., who has been ill, has fully recovered and resumed business.

The Kansas State Medical Association of Oculists and Physicians will meet at Pittsburg, Kan., May 2, 3 and 4.

Raoul Branchaud, a jeweler of Cavalier, N. Dak., has gone to Minneapolis, Minn., where he will take a course of optical instruction.

Prof. J. Jorgensen, a prominent optician and jeweler of Burns, Ore., has just returned from the east and is now visiting at Ontario, Ore.

The optical store of R. H. Biegel, 1517 California St., Denver, Col., was entered, last Saturday night, and opera glasses and spectacles stolen to the value of $22.

Mr. Kaiser, of Hirsch & Kaiser, wholesale and retail opticians, San Francisco, Cal., was in Chicago a few days ago, going thence to Southbridge and the east.

J. D. Parker, Joplin, Mo., and O. M. Atwood, Clifton, Kan., called on the wholesale opticians of Kansas City, Mo., last week. Mr. Atwood was on his way east.

W. M. Morgan, formerly with the Kansas City Optical Co., Kansas City, Mo., has accepted a position in the manufacturing department of the Columbian Optical Co.

H. L. Bancroft has purchased the jewelry stock of J. Sutcliffe, Woodburn, Wash., and is adding considerably to the stock. Mr. Bancroft is a gradnate optician.

W. R. Woodworth, St. Joseph, Mo., is making some changes and additions to his optical parlors, as his rapidly growing business demands considerable increase of stock.

Optician Dammers, Providence, R. I., is moving from 25 Westminster St. to a fine new store at 169 Westminster St., nearer the center of the Providence shopping district.

J. H. Pratt, who was formerly optician with the Jaccard Jewelry Co., Kansas City, Mo., until he went south, returned, last week, and has accepted a position with the Columbian Optical Co., Omaha, Neb.

The following students graduated last week at the Ophthalmic College of Canada, Toronto: T. H. Weeks, Toronto, J. Henderson, Toronto, A. Hotson, Delhi, C. H. Campbell, Comber, and W. Hayber, Ottawa.

W. E. Hess, retail optician, San Francisco, Cal., is on an eastern trip, the first in 10 years. He spends 10 days in Chicago, leaving this week for Philadelphia, New York and other eastern cities and manufacturing towns.

The William B. Brown Optical Co., Baltimore, Md., have been incorporated by William B. Brown, Alonzo Wolf, George R. Gaither, Clarence E. Downes and Louis McKim Kines. The capital stock is $5,000, divided into 100 shares of $50 each.

Mr. and Mrs. Charles Lawrence Merry have announced the engagement of their daughter, Bertha Louise, to Harry Llewellyn Goodwin. The marriage is to take place June 12. Mr. Merry is president of the Merry Optical Co., Kansas City, Mo.

Lionel G. Amsden, of Cohen Bros., Limited, Toronto, Can., will leave for England about the middle of May in the interests of the company. M. M. Cohen, vice-president of the company, left on April 26 on a business trip to New York.

The Imperial Optical Co., Toronto, Can., have started business as wholesale manufacturing and jobbing opticians at 67 Victoria St. W. Levi, late with the Cohen Bros., Ltd., and well known to the trade, is manager. P. Hermant will shortly take the road for the company.

The funeral of Alexander Hirschler optician, Cincinnati, O., who died of grip, took place, April 23, from his residence, Avondale. He had been in the optical business in the same place on Main St., above 4th, for 20 years. He leaves a widow and three children.

A fashionably dressed woman, accompanied by a man of equally natty appearance, entered the Western Optical Co.'s store, 1655 Welton St., Denver, Col., last Saturday night, and asked to see some opera glasses. Between them, as they examined the goods, they managed to secret a fine pair of glasses; no clue.

A. I. Agnew, manager of the Omaha, Neb., branch of the Columbian Optical Co., has gone east to be present at the opening of the Pan-American Exposition. Mr. Agnew expects to be gone a month or six weeks, and during his absence W. G. Riggs, formerly of Chicago and brother of Elwood Riggs, manager of the Kansas City office, will act as manager.

The White-Haines Optical Co., Columbus, O., are now at work on a new catalogue, which will be issued as soon as the work can be completed. It will be a very complete affair and will show at a glance a description of the goods with prices. J. B. White will likely start on his first trip on the road this week. Business will be pushed from the start, the territory at first embracing Ohio and surrounding States.

WORKSHOP NOTES.

A Screw Rusted in may be removed by placing the flat extremity of a red-hot rod of iron on it for two or three minutes. When the screw is heated, it will be found to turn quite easily.

To Remedy Worn Pinions.—Turn the leaves or rollers so that the worn places upon them will be toward the arbor or shaft and fasten them in that position. If they are "rolling pinions," and you cannot secure them otherwise, you had better do it with a little soft solder.

Making Brittle Gold Strong.—Gold is sometimes so brittle that the jeweler cannot work well with it. This is most likely due to phosphorus, which, not being a metal, is, of course, not detected in the assay. The remedy is to pass chlorine gas through the molten gold, by which treatment most of the gold which had otherwise been set aside as unfit for certain kinds of work can be redeemed.

Tarnish on Electro-Plate Goods may be removed by immersing the article from one to 10 or 15 minutes, or until the tarnish has been removed, but no longer, in the following solution: Rain water 2 liters, cyanide of potassium ½ pound; dissolve and put into a stone jug or jar and cork closely. After immersion the articles must be taken out and thoroughly rinsed in two or three waters, then dried with a soft linen cloth, or, if frosted or chased work, with fine, clean sawdust. Tarnished jewelry may be speedily restored by this process, but make sure work of removing the alkali, otherwise it will corrode the goods.

Gilding Wheels on the Pinion.—A gilt wheel stretched afterward, how badly it looks, especially in a new watch! And yet there is often no alternative but to stretch it, and this process, if well performed, is almost always preferable to putting in a newly bought wheel. If it is desired to restore the original appearance to a stretched wheel it is, after the depthing has been corrected, ground flat nicely with slate. Then take 14 karat gold shells (very well adapted for this purpose are the eyes for long braids of hair, but one has to have them on hand in various sizes and thicknesses) and fill them with a wax composition, consisting of the following ingredients melted together: Wax 4 parts, white turpentine 3 parts, some oil or lard for softness and a little bole to render it more visible. Place a shell thus filled upon the pinion and another one on the other side of the arbor, taking care that both set well on the wheel, and shut off the pinion entirely. Next put a small quantity—as much as can be taken up with the point of a knife—of cooking salt into an evaporating dish, grind it with a little water and pour to it a little more than an equal part to two-thirds, according to strength, of fuming nitric acid, mixing these substances well. The wheel, held by a horse hair on an eye of the gold shells, is now dipped into this bath. Immediately a dark, dirty coating will form on it, which, however, quickly makes room for a golden color. At this moment the wheel must be quickly dipped into water and rinsed well, then placed again in the acid, and, after the appearance of the said gold color, rinsed once more. This process is repeated four to six times in succession, inspecting the wheel closely every time until the desired fine grain has been reached. By the frequent interruption of the etching and the admixture of water and salt one can quickly attain any required graining, which, by the way, can only be distinguished by close inspection from the customary silver grain. When this is accomplished satisfactorily, the wheel is left in the water and a gold bath (electro or contact gilding) is prepared, in which it is gilt, whereupon it is brushed off by means of a clean, worn off but coarse brush, with sour beer. Next, the gold shells are taken off the adhering wax dissolved with benzine and the wheel washed in soap water, laid in alcohol and finally dried in sawdust. A wheel thus treated cannot be distinguished from the other ones, and after a little practice the work will proceed quickly.—Albert Huettig in *Deutscher Uhrmacher Kalender.*

Pierced work is very much in vogue.

Toast racks are becoming better known on American breakfast tables.

Chafing dishes, forks and spoons continue as useful and popular as ever.

A Fine Presentation Badge.

ONE of the most brilliant and expensive badges given to a public official in New York was presented recently to M. F. Donohue, deputy commissioner of sewers, of New York, by his friends, at a reception at the Nameokin Club, as a token of their esteem and appreciation, as the legend engraved on the reverse indicates. The cost was $950. The gold foundation is over three inches across and represents a sunburst on top, over which is poised an eagle with outspread wings. In the center is the coat-of-arms of the City of New York, while below are crossed a tomahawk and calumet, representing the Tammany Society, of which the recipient is a member. Around the sides is old English carving in high relief, and four big diamonds and 175 brilliants are so set as to cause a remarkably striking effect. Dieges & Clust, 25 John St., New York, were the makers.



JEWELED BADGE.

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WORKSHOP QUERIES.

NOTE.—Questions bearing upon the various departments of the jewelry or silver ware workshop will be answered under this head. THE JEWELERS' CIRCULAR-WEEKLY has facilities for answering in a practical manner technical queries of this character, and offers its services to the trade.

ANTRIM, Pa., March 20, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Being an old reader of THE CIRCULAR-WEEKLY, I write to ask what is the best way to clean paper clock dials without destroying the figures, and also what will flow the easiest, easy flowing gold solder or silver solder on hard soldering?

Yours truly,
T. J. DUNNIGAN.

ANSWER:—To clean paper dials rub them with a small piece of stale bread. Easy flowing gold solder melts before silver solder. As solders differ, we would advise correspondent to lay a small piece of each in stock on a piece of brass and blow upon them to determine which will flow most easily.

MILFORD, Mass., March 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Can you give us recipes for the making of good silver polish in paste, powder or liquid?

Yours truly,
G. W. B.

ANSWER:—*Paste*—A good liquid silver polish can be made by taking pure ammonia, and after diluting it with four times its volume of water, stir into it sufficient infusorial earth to make a thin, cream-like paste. *Powder*—A cleaning and polishing mixture which is used in the form of a powder is composed of one part of jewelers' soft rouge and six parts of carbonate of magnesia. To apply, dip a moistened rag into the powder and briskly rub the article to be polished until it is nearly dry, when a soft cloth or chamois skin should be used. *Liquid*—A good silver cleanser is made by intimately mixing: Rain water, 11 oz.; crystallized nitrate of silver, 1 oz.; cyanide of potassium, 2½ oz.; powdered chalk, 5 oz.; cream of tartar, 1 1-16 oz.; table salt, ⅛ oz.

PORT ROYAL, S. C., April 3, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you please inform me how to make a good pickle for restoring the proper color to gold after being soldered, such as rings and other jewelry? Thanking you in advance for the information, I remain,

Yours respectfully,
W. W. PARKER.

ANSWER:—There is no such a thing as a pickle to restore the color of gold jewelry after it has been soldered. Correspondent should preserve the color of the gold, before soldering, by anti-oxidizing the article. After soldering, the article is cleaned by boiling it in sulphuric acid pickle. Recipes for the anti-oxidizer and pickle will be found in "The Jewelry Repairer's Handbook," page 66 of THE CIRCULAR-WEEKLY, Feb. 20, 1901.

PHILADELPHIA, Pa., April 13, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Some time ago you had a recipe to remove cement or shellac from goods, and it got lost. If you have it, will you please send me it, as it may be better than I have. By so doing you will oblige,

W. F. ENGLEHART.

ANSWER:—A substitute for alcohol for removing cement from work is made of:

Rain water.....1 gallon
Lime.....2 pounds
Washing soda.....1 pound

Slack the lime in rain water. Then pour off the liquid and in it boil the washing soda for one hour. To use, place the articles to be cleaned in a boiling cup and cover with the liquid, which is heated to the boiling point. Then rinse in water and dry. This recipe was published in THE CIRCULAR-WEEKLY, Feb. 27, 1901, page 62.

MONTREAL, Can., April 11, 1901.
Editor of THE JEWELERS' CIRCULAR-WEEKLY:

Will you be kind enough to let me know of some good method for cleaning shop-worn silver articles, such as ladies' guard chains, bracelets, etc.? That is, some solution that will give them a thorough cleaning without injuring the article in any way. By doing so you will greatly oblige,

Yours truly,
H. CAPLAN & Co.

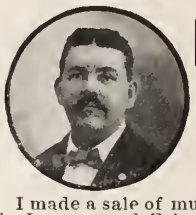
ANSWER:—On pages 165 and 166 of "Workshop Notes for Jewelers and Watchmakers," published by The Jewelers' Circular Pub. Co., correspondents will find the following recipes: "According to Prof. Davenport, hypo-sulphurous soda is the simplest and best cleansing agent for silver ware. It operates quickly, is cheap and has not yet been proposed for the purpose. A rag or brush moistened with the saturated solution of the salt cleans, without the use of cleaning powder, strongly oxidized silver surfaces within a few seconds." "Carbonate of ammonia, 1 oz.; water, 4 oz.; Paris white, 16 oz.; well mix the ingredients together and apply to the surface of the plate by means of a piece of soft leather or sponge." "The following solution will be found to produce a high brilliancy in silver work: Cream of tartar, 30 parts; sea salt, 30 parts; sulphate of alumina and potash, each 39 parts; water, 1,500 parts. Boil the article in this mixture."

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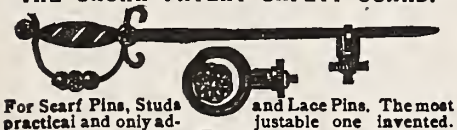
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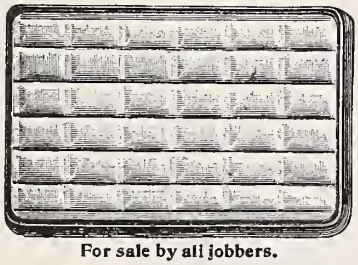
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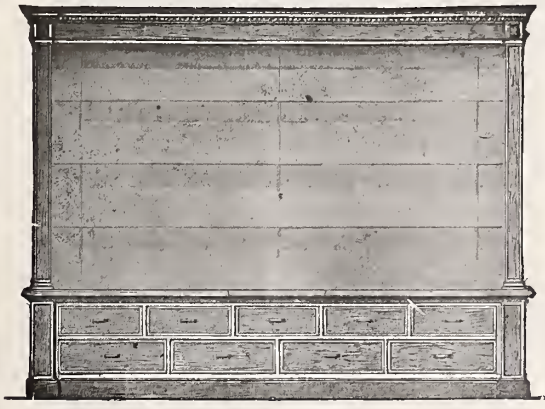
For -	42 or 48 rings, size	11¾ x 7⅞, -	$2.00
	28 " "	11¾ x 5⅞, -	1.75
	30 " "	8¾ x 5¾, -	1.75
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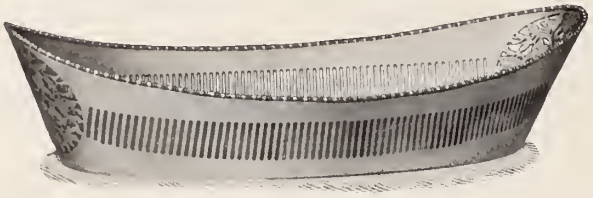
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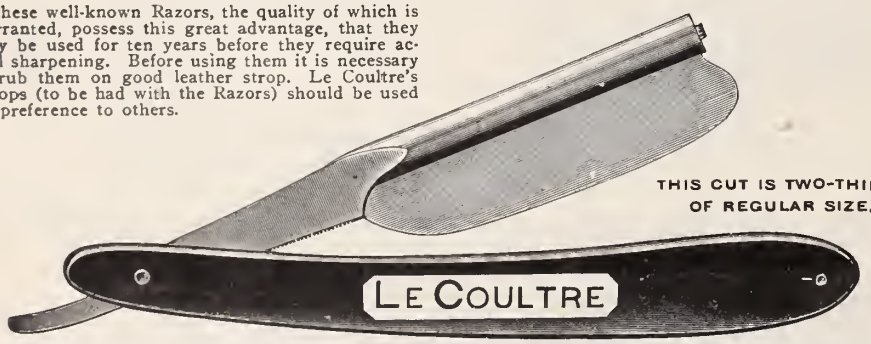


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THE RAMBLER'S NOTES.

WHAT THE RAMBLER SAW AND HEARD AMONG THE DEALERS IN ART POTTERY, CUT GLASS, BRONZES, ETC.

FINE EXHIBIT OF CUT GLASS.

NOT since the strike at the factory was settled have the New York salesrooms of J. S. O'Connor, 39 Union Sq., shown such a fine collection of new and rich pieces in cut glass ware as that just put on exhibition. Among the most striking pieces are some large new shaped vases, 20 inches high, with swell bodies, ornamented with crescent shaped pillar cuttings and rich cut chrysanthemums and hob nails. Many new shapes are also to be found in decanters, both in the tall and flat varieties, the former containing variations in forms of neck and handle, both graceful and attractive. Large stoppers, highly cut, seem to be much in vogue in this line. Tall vases and water bottles now come in full assortments for Summer trade and show some pretty cuttings, among which should be mentioned the "Pan-American," consisting of a combination of stars and prisms and a new variation of the bull's-eye and prism pattern, showing also many small six pointed stars.

*

EXCLUSIVE NOVELTIES FOR JEWELERS.

J. B. McCARTY, of the J. B. McCarty Co., returned recently from Europe, where he has been visiting the markets of the Continent for exclusive products in art novelties for importation by jewelers. This company make a specialty of fine fancy pieces in glass, bronze, metal, pottery and china suitable for the jewelers having a most exclusive trade, and the samples which Mr. McCarty brought with him are now being put on display at his warerooms, in the Jacot building, Union Sq., New York, where they are about ready for inspection by jewelers desiring to give import orders.

*

AN INTERESTING BROCHURE.

THE experiment made by Bawo & Dotter, 26 Barclay St., New York, in directly introducing to the public their Elite brand of Limoges china, by advertising for the benefit of the dealer, has proved successful both to the firm and their many customers throughout the United States. In fact, such a demand was created by their patrons for the booklet, which was published on Limoges and its china, that the work has already gone through several editions. Owing to this demand they have just issued an entirely new edition, which has been thoroughly revised and contains not only new illustrations but much additional new and interesting reading matter that will make this brochure more valuable than ever to the house, their customers and the public to whom it is sent.

THE RAMBLER.

Etruria of Old.

I KNOW no historical study more fascinating than that of the Etruscan race, says a correspondent, as to who they really were and from whence they came. Egypt and Greece may claim them as the outcome of their high civilization, but history is silent. If the Etruscans were, as some writers affirm, of Greek origin, how does it happen that the tongue of this people has not been deciphered even by the most learned of scholars? The three classes of hieroglyphical ciphers which learned scholars have mastered unfold to us the magic story of Egypt, of Babylon, and of Nineveh, while the writings of Homer and Virgil have in immortal verse told us of Greece and Rome; but for Etruria's story we have to depend on indirect historical records.

It is possible that the Etruscans were, as is hypothetically assumed by some writers to be, the forerunners of the Imperial Roman power, inasmuch as the Tarquins appear to have ruled over that remarkable people, and possibly the lictors, fasces, and curule chair, the supposed symbolic emblems of the Etruscan form of government and "manners," may lend in a sense credence to the supposition.

But if history is silent on this point, divine art speaks with no uncertain voice of the genius and of the culture of the Etruscans. Three thousand years have passed and their examples of the potter's art are still considered the perfection of symmetry and beauty. The Continental centers of art pottery, as well as England's Etruria and America, faithfully interpret this truth.

It may possibly be interesting to the readers to know that Westropp says that the potter's art was introduced into Etruria by Demarcatus of Corinth, who, fiying from that city, took up his abode at Targuino.

Tuscany occupies the locality of ancient Etruria and that state is contiguous, as the map points out, to the Papal States, in which Imperial Rome is situated.

Two Women and Some Old Cameos.

THE returning popularity of old cameo jewelry was the cause of a slight unpleasantness last week between a New York woman and a girl from the far south who has been spending the Winter here. They met at the house of a mutual friend, and on this occasion the New York woman wore as a belt buckle an old cameo pin of curious cutting and unusual setting.

"I never saw but one pin like that," said the southern girl.

"It is a part of a set which my mother gave me," said the New York woman, "and I am glad that cameos are coming in again so that I may wear it. I have an old cameo bracelet which just matches this pin and I am going to have the cameos in it reset."

"Is the bracelet complete?" asked the southern girl with much interest.

"It seems to be, but I have never examined it closely."

"Are the cameos in it like this one?" asked the girl, showing a small cameo in a twisted gold setting. The New York woman said that not only were the cameos like the one shown but the setting was the same.

"I did not suppose," she said, "that my set had ever been duplicated. My father had it made for my mother just after they were married."

The southern girl was laboring under great excitement and the other guests noticed it.

"Your set of cameos is like one that my family lost," she said.

"Yes, apparently it is," said the New York woman.

"I have only this one cameo from our set left," said the southern girl. "It was part of a bracelet, such as you have. I have always understood that the set was made for my father and had never been duplicated. I have kept this cameo, hoping to find the rest of the set some time in a northern shop. The other cameos, including a pin such as you now wear, were stolen from us by soldiers during the war."

There was now no mistaking the insinuation.

"My parents," said the New York woman, after an awkward pause, "were married in 1853, and this set of cameos was given to my mother in 1854. The war was some years later, I believe."

Later in the evening the southern girl offered an apology, but she added that she still hoped to find her cameos in the north.—*The Sun.*

Among the collection of art pieces, jewelry and watches of W. Lewis Fraser, sold in New York recently, were a number of interesting old watches, most of them picked up by Mr. Fraser in Europe, representing specimens of beautiful work in repoussé, silver and gold, chased metals and enamel work, French and English, of the 18th century. One curiosity among the watches was a "deaf man's repeater," by Lenoir, of Paris. This watch strikes the hours and quarters so that the concussion may be felt on the case; the outer case is of tortoise-shell, the inner of repoussé gold. One big Bavarian peasant wedding ring of silver is so made that a heart or medal can be added for every child born to the couple.

L. C. Pettit has opened a store at Williamston, Ky.


136.


144.

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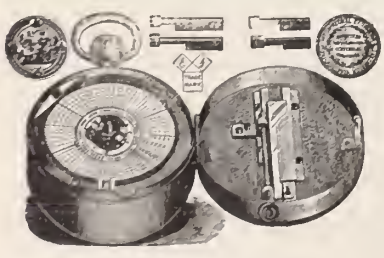
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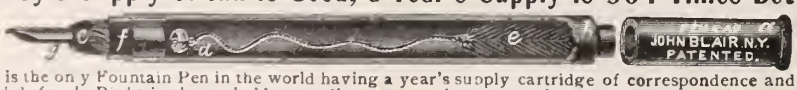
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THE JEWELRY REPAIRER'S HANDBOOK.

BY JOHN G. KEPLINGER.

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(Commenced in issue of Feb. 6, 1901.)

JEWELRY REPAIRING.

(Continued.)

To Make a Pin Stem.—Pin stems having regular joints are made as follows: Take a piece of hollow wire and file small grooves crosswise on the seam, and lay this on a thin, narrow piece of stock and, after binding the two securely together with the binding wire, coat the line of contact with borax paste and on this lay small pieces of solder. Then, when the borax has dried, apply the flame until the solder flows and unites the two pieces. The binding wire is then removed and the stock "boiled out" in the sulphuric acid pickle. Then cut the flat stock off to within one-sixteenth of an inch of the hollow wire and the stock is placed on a flat piece of charcoal, with the hollow wire beneath. The pins, which have been pointed, are arranged with the butt ends on the plate and with sufficient distance between to allow for cutting, etc., and fastened there by sprigs made of binding wire or by mixing plaster of paris and water and pouring the mixture onto the ends of the pins. This, when dry, will hold the tongues in position, while the butt or thicker ends are being soldered to the joint stock. After all soldering is done remove the sprigs or plaster of paris and clean the work in the sulphuric acid pickle. The pins may then be separated as they are wanted.

Pin stems for ball joints are made by drawing the wire to the thickness of the pin desired and cutting it about one-eighth of an inch longer than necessary. The end is then melted into a ball, which, when hammered, will spread sufficiently to allow the drilling of a hole through it and, at the same time, serve as a spring.

To Straighten Pins.—Very often it is necessary to make pin tongues and scarf pins in bulk, and it is necessary to have the wire perfectly straight. This may be accomplished by annealing the wire after it is drawn to nearly the required thickness and fastening one end in a vise, while the other is secured in a drawing tongs and the wire stretched as much as possible without breaking it. When relieved of the strain the wire will be found to be perfectly straight.

(To be continued.)

W. A. Thompson, Jewelers building, Boston, Mass., has an interesting specimen of the jewelers' art in the shape of a belt, the buckle of which is composed of nuggets of virgin gold picked up on the sands of Cape Nome and in the Yukon district. The framework of the clasps is perforated with monograms, the borders being made of the nuggets. The belt was made in Dawson City and belongs to an actress playing at one of the Boston theatres.

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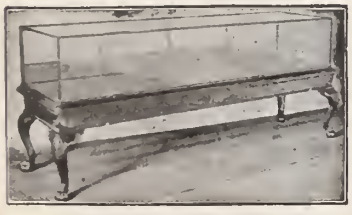
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